Singles chart, 6-7; Album chart, 17; New Singles, 19; Airplay guide, 14-15; Retailing, 5; Small Labels, 12-13.

June 15, 1981 VOLUME FOUR Number 13

60p

BPI to consider LPs with stamps scheme

A RADICAL new scheme aimed at record companies, retailers and the broadening the base of the record general public." He adds that the broadening the base of the record buying public has been submitted to the BPI committee currently studying the possibilities of an all-industry generic promotion campaign.

Man behind the plan is Denis Knowles, marketing director of Tellydisc, the TV direct response company. Knowles has suggested to the BPI that the industry should fund a Stamp Redemption Scheme, which would form the core of what he describes as "a self-liquidating device to ensure a continuous growth of information between

More TV-linked discs licensed to BBC Records

FOLLOWING HARD on the heels of the 'Chi Mai' best-seller, BBC Records has licensed further repertoire associated with new television series.

Hitting the BBC-2 screens this week will be a 13-week American series Cosmos, a spectacular series about space exploration, for which a Vangelis recording 'Heaven And Hell' is being used as a theme. The track was recorded RCA and the company has leased it to tribution rights.

Due in July is a BBC-1 re-run of Grace Kennedy's highly praised first BBC-2 series. The artist's latest album One

benefitting from the usual promotionalinformation announcements at the end of each show.

objective would be to provide a regular supply of literature featuring available product, past and present, and in some cases advance news of future releases.

Knowles is suggesting a 25p redeemable stamp, purchased by the dealer for 50 percent of its face value, and then offered to the public instead of a discount. When a sufficient quantity had been collected, they could be used to purchase up to 50 percent of the retail price of a selection of records and tapes, details of which would be printed on a leaflet supplied to the consumer at the point of sale.

dealer stocks the redeemable selection, but that these are supplied by post from a redemption centre, direct to the customer.

He suggests that such a scheme could give the industry a sophisticated computerised mailing list, coded into repertoire groups. Participating companies could then use the list either for general



UNDAUNTED BY lukewarm critical reviews of Charles Charming's Challenges On The Pathway To The Throne Clive James and Russell Davies undertook what was their first ever recordsigning engagement when they promoted their Arista album outside London's Oxford Street Virgin megastore last week. Instructing them in the gentle art of promotion are Val Rooker of Arista's press office Andy Murray, Arista product manager.

Knowles is not suggesting that the distribution of promotion literature or to circulate a selective list of people interested in a particular type of music.

> The Knowles Plan calls for record companies to supply the redemption centre with LPs and tapes at about £1.35, leaving £1.15 to cover postage, packing and overheads. Stamp income

> > • TURN TO PAGE 2

Industry turns to romance beat the Summer blues

when Vangelis was under contract to THE INDUSTRY is turning to romance in a bid to beat the recession BBC, but has retained sales and dis- blues. EMI leads the way with a 20 track collection of Cliff Richard songs which will receive TV advertising.

Love Songs (EMTV 27/TC EMTV 27) includes five number ones and 14 Voice has been licensed to BBC Records Top 10 hits from throughout his career. The TV campaign commences It is anticipated that both discs will be on June 24, and runs for a fortnight in the ATV, Granada and Trident areas on test.

This follows the K-tel compilation

Themes (NE 1122) currently climbing the chart in its fourth week, while direct mail company Tellydisc is reporting strong response to its Moments compilation, now on TV.

MCA is also looking for the romance market with its Young Love compilation (MCL 1503), a mid-price collection of 20 love songs from the past 25 years, while EMI is also readying for September release an LP of love songs by Matt Monro.

Ulster trade plagued by poor service

UK MAJORS EMI and WEA are both reviewing their Northern Ireland distribution arrangements at a time when trade complaints are mounting about supply problems in the province.

The companies both use Symphola as main distributor, while EMI-associated Island has recently extended its distribution in Ulster to include Symphola's main competitor, Solomon And Peres. "We thought it worthwhile extending our distribution in the pro-vince," commented sales manager Ray Cooper.

Dealers contacted by RB expressed concern that supplies through Symphola were not being received in sufficient quantity and several reported that they had been turning to London wholesaler S Gold & Sons to meet demand.

An EMI spokesman commented that the company was aware of the problems in Northern Ireland and was seeking discussions with Symphola to find and rectify them.

WEA too is reviewing its distribution position. As things stand Solomon & Peres, for instance, is selling WEA Ireland singles to Northern dealers at 67p as opposed to the standard 71p and the low value of the Irish pound makes buying in the republic attractive.

Symphola executive Bert McCormick, said that he did not accept criticisms of the company. "I can honestly say that we have no problems and certainly have not received complaints from dealers. We have just installed an ICL computer system and provide a good service bearing in mind the economic climate," he said.

McCormick mentioned that the problems of dealers failing to pay accounts was on the increase and Symphola had stopped several accounts.



'MCPS tried to bully us' FPA man tells BVA annual meeting

"THERE HAS been a definite attempt very old, established and powerful tion had been formed with the Motion to bully us as a new organisation into institutions" did not always quickly Picture Export Association of America, accepting their rate card out of hand,' commented Roy Simpson, chairman of the FPA industrial rights committee, when he reported to the first annual meeting of the British Video Association on negotiations with the Mechanical Rights Society over music royalties.

That we are not prepared to do," added Simpson, pointing out that the MRS, aware of the intention of BVA negotiators not to recommend acceptance of the proposed royalty structure, had already revised the rates on two occasions. "Recognition is at last dawning that this organisation is not going to be pushed around," he said.

Earlier, Michael Kuhn, chairman of the rights committee, had spoken of "major problems" with music publishers and had reported that the BVA was considering three possible courses of action - trying to ensure that the new Copyright Act contained compulsory licence provisions similar to those which apply to the record industry; investigating the possibility of legal redress through the Office of Fair Trading and the Restrictive Practices Act; and whether there were grounds for a complaint to the European Commission.

In the meantime, BVA members are being advised to accept the publishers' rates only "under written protest". He thought that a basic problem was that

recognise "the existing possibilities" of a new industry like video.

In other rights areas, Kuhn was able to report that progress was being made. After only six months' work, a procedure agreement had been reached with the MU and Equity, and it was expected that this would be signed within two or three weeks.

Reporting on the activities of the Unauthorised Rights Committee, chairman Laurie Hall (CIC) said that counsel's opinion was awaited on proposals for dealing with illicit rental and exchange. He stressed that if rental agreements were not specifically accurate when drawn up that the company might have no grounds for enforcing its legal

He disclosed that an informal associa-

the Society of Film Distributors and the Video Copyright Protection Society.

In another report, Des Brown (Chrysalis) spoke of the progress of the Awards Committee. He said that plans were underway to institute awards to recognise creative excellence in such areas as direction, photography and editing. It was proposed that a number of repertoire sections would be covered, including music, documentary, educational, animation and sport.

Three members of the council, Paul Rodwell, Eric Senat and Mike Tenner submitted their resignations and appointed in their places were Alan Kaupe (Magnetic Video), Peter Bailey BPI damages (Warners) and Ian Muspratt (Guild BPI damages Kaupe (Magnetic Video), Peter Bailey Sound and Vision).

THEY SAY Bruce Springsteen signed his recording contract on the hood of a Chevvy in a dim car park one night, so it is entirely appropriate that Cherry Red's Iain McNay should sign his distribution deal with Pinnacle's Tony Berry in a similar manner - as pictured

Bootlegger pays £10,000

A MAN who is thought to have been the most successful mail-order bootlegger in the UK has agreed to pay the BPI £10,000 damages in an out of court settlement.

Paul McCarthy of 137 Highview, Vigo Village, Meopham, Kent, who traded through an accommodation address in Newport Court in London's Soho used the assumed name Eric Scott.

The settlement is the culmination of a long and complex legal action by the BPI against McCarthy which began early in 1978 when BPI solicitors armed with an Anton Piller order raided 216 Long Lev. Harlow, Essex which belonged to a second defendant in the case Christopher Zarzecki. Later they visited 24 Dene Avenue, Sidcup, Kent where McCarthy then lived.

Vast quantities of bootleg tapes and records were removed from the addresses, and shortly afterwards McCarthy and Zarzecki appeared in the High Court and agreed to injunctions restraining their continued bootlegging.

In January 1979 judgement was obtained against McCarthy for damages to be assessed. Permanent injunctions were made against him and costs of nearly £2,000 ordered against him for the earlier hearings.

There were 47 plaintiffs in the case, including various record companies and top artists like Bryan Ferry, Elton John, Led Zeppelin and Steve Hackett.

Bell comeback

ARIOLA/ARISTA Records feels the time is right for a pure pop revival - and has reactivated its Bell label identity famed for its string of early 70s hits - as the vehicle to spearhead an attack on the singles charts.

First signing is Mike Holoway formerly of Flintlock and star of TV's Tomorrow People - who has recorded 'Overnight' (BELL 1496) with Nolans producer Ben Findon.

As the catalogue number suggests, Arista is treating the relaunch as if Bell never really went away. Bell 1495 was Showaddywaddy's million 'Under The Moon Of Love'.

Dahdi exits PEI for new company

BOBBIE DAHDI, who has run the Production Express International pressing brokerage in the three years since it was started, is going into business on her own account. In partnership with Elie Dahdi, she has formed Continental Production Services to supply a similar service, mainly aimed at small labels keen to take advantage of cheaper pressing prices in Europe.

CPS will be run from 19 Kynaston Road, Bromley, Kent (01-851 3397).

In future, PEI will be run from the Hayes premises of Damont, of which it is a wholly-owned subsidiary. Pat Pretty, who held a number of senior appointments with UK record companies before going to live in Ireland has returned to become general manager of PEI.

Three more catalogue pushes announced

AS THE industry faces up to a dismal summer season, three more record companies have announced pricecutting back catalogue promotions to combat the gloom.

First off the mark were Virgin which has booked extensive local radio advertising to promote its Cheap Thrills range. This campaign makes 17 top catalogue albums available at £2.43 to the dealer.

In addition to the radio coverage, advertisements in the trade and consumer press and in-store promotion are being used to let the trade and public know of the two month campaign. Among the titles are Mike Oldfield's Tubular Bells and Ommadawn, Sex Pistols' Never Mind The Bollocks and Gillan's Glory Road. Other artists included are XTC, Human League, Public Image Ltd, Magazine,

• STAMP SCHEME. From Page 1. would pay for printing stamps and catalogues.

Asked if he felt dealers would support a scheme which entailed the sale of records through non-retail sources, Knowles commented: "What I am suggesting is a self-liquidating device to be able to communicate with more consumers in the comfort of their own homes. This is the only way I can think of and while I realise it is fraught with problems, that shouldn't stop us from 632). looking at its possibilities."

Skids, Devo, John Foxx, Ruts, Tangerine Dream, Peter Tosh and The Small Faces.

Ariola-Arista has launched Price Cutter to offer 20 best sellers at £1.83 to the dealer. Titles include Mandy by Barry Manilow, Mr Universe by Gillan, Greatest Hits Vol 1 and 2 by Showaddywaddy, and Reel To Reel Cacophany by Simple Minds. Other artists included are Kinks, Heart, Secret Affair, Dionne Warwick, Patti Smith, Loudon Wainwright, Grateful Dead, Lou Reed, Iggy Pop, Outlaws, Three Degrees, Krokus, Riot, Cozy Powell and

These titles are expected to sell at the £2.99 bracket and will be stickered to that effect. Arista recommend that anybody not wishing to sell them at £2.99 should remove the sticker.

Later this month Polydor launches a mid-price range with nine titles going out at £1.80 to the trade. They are; John Barry The Very Best Of (2384 120/3192 627); Various Rockabilly Collection (MGM 2354 147/3140 147); Allman Bros Brothers And Sisters (2482 504/3192 630); Buckingham & Nicks (2482 378/NA); Chick Corea Light As A Feather (2482 497/NA) and Where Have I Known You Before (2482 502/NA); Pat Travers Makin' Magic (2384 122/NA); Hank Williams Greatest Hits 1 and 2 (2482 505/3192 631) and (2482 506/3192

In July Polydon launches a series of

double play cassettes under the title Double Backs which carry a dealer price of £3.38. They are: Rainbow On Stage (3574 121); The Crystals/Ronettes Greatest Hits (122); Jack Jones I've Been Here All The Time/Nobody Does It Better (123); Captain Beaky Vol 1 and 2 (124); Ella Fitzgerald Cole Porter Songbook (3571608) and Porgy & Bess (3571609).

MAP's cinema promo project

MIDLANDS-BASED promotion specialists Magnum Associate Promotions are launching a new disc promotion idea in July in conjunction with the Classic Cinema chain.

The idea is to present a programme of five new releases each month with a voice-over linking the tracks provided by leading national and ILR radio presenters.

The tape is to be played during the interval, three times a day for the month at all 130 cinemas in the Classic group. According to MAP, recent audience research has revealed that between 600,000 and 800,000 people buy Classic Cinema tickets every month, of whom just over half are aged 25 or under.

MAP is now negotiating with labels to include their product in the first programme, for July.

MULLINGS

MOTOWN'S IMPRESSIVE track record of persistence continues to pay off. Smokey Robinson's 'Being With You' chart-topper was first released in February when one Radiouno producer, whose name is witheld to spare his blushes, described it as "a poor B-side". Undaunted, the Motown lads pressed on – and duly gave the company's founding vice-prez the desired silver anniversary present. Robinson of course, is no stranger to the sleeper record. His classic 'Tracks Of My Tears' lay around for about five years before its potential was recognised – and of course went on to become a massive hit in 1969, a time when the label was hunting through its back-catalogue after the Isley Brothers' 'This Old Heart Of Mine', scored several years after release and alerted EMI to the potential of the oldies. This also led to 'Dancing In The Street' becoming a belated winner for Martha and the Vandellas. But the story doesn't end there – Michael Jackson's 'One Day In Your Life' goes back to 1975, while brother Jermaine's 'You Like Me Don't You', currently heading onwards and upwards, was also greeted by the sound of one hand clapping when first released in February this year. . .

RCA's MD Don Ellis is close to getting his feet under the table here in a manner which suggests his stay will be a long one. With a Chelsea house, his furniture awaiting Customs' clearance, and his English wife Brenda expecting a baby due to be born here in December, his cup will be full to overflowing when his Commanche 500 plane lands at Luton soon. A single-engined job, it is being flown over for him – and coming the pretty way via Newfoundland, Greenland, Iceland and Scotland . . . reader Liz Sterling writes to point out that the songwriting reunion of Elton John and Bernie Taupin occured on the 21 At 33 album and not, as reviewed, on The Fox. Incidentally, Gary Osborne ("much maligned" according to Ms Sterling) was recently on the receiving end of the witticisms of DJ Mike Read. In answer to Read's allegations that Elton John's other songwriting collaborator actually lives in a tent in Regents Park, Osborne and family invited him to a champagne breakfast at their modest padette - which took place in a tent in the front garden . . . we also hear, by telex, from Wili Schloesser of Chappell Music Hamburg, re the German success of Chas & Dave's 'Rabbit' (or, how you say, 'Kanichen, Kanichen'). "Donnerundblitzen, of course understand it we can und on a German cover version we are working after much success mit 'Gertcha' (Verlassen Sie?) and 'The Sideboard Song' ('Das Lied vom Bufett?'). Actually, he doesn't write like that, he writes as good as wot we do . . . the Chas & Dave deal with Courage Breweries, by the way, includes the fortnightly supply of 24 crates of JC - no wonder they can promote 'Best' with such a smile.

MAXIM JAKUBOWSKI, who set up Virgin's book publishing company, and lost his job when closure was threatened, only to be re-employed, finally left the company shortly after returning from a US trip. His successor will be named shortly... the release of 'Diana', with lyrics by Don Black and production by Terry Brown, marks Matt Monro's 21 years of recording for EMI... somebody looking suspiciously like Bruce Springsteen used one of his rare nights off to check out U2 at Hammersmith Palais... just in case anybody wondered, Jade who impressed in last week's Video Entertainers telly show is already signed to Larry Page's Rampage label... and she has three more appearances already recorded... the latest in-place looks like Tokyo Joe in Piccadilly – EMI hosted a party for Kim Carnes there, and WEA took it over last week for a dinner (remember those?) for George Benson, on whose table were spotted the ageless Pat Boone and the beauteous Meg Wynne-Owen (who married the dashing Master James in Upstairs and Downstairs of fond memory)...

AT THE end-of-tour bash at the Holiday Inn Chelsea poolside, Shakin' Stevens disclosed that CBS md David Betteridge personally selected 'This Old House' as a single and promised the lad a contractual release if it didn't do better than 'Marie Marie'. A nugget of useless info – Bonnie Harwood, witer of 'You Dwive Me Cwazy' once installed a TV aerial at Betteridge Towers . . . Off-beat reception of the year — to launch Rick Wakeman's 1984 album. Charisma went down the tube and used the platform at Aldwych underground station (used only in rush hours) . . .



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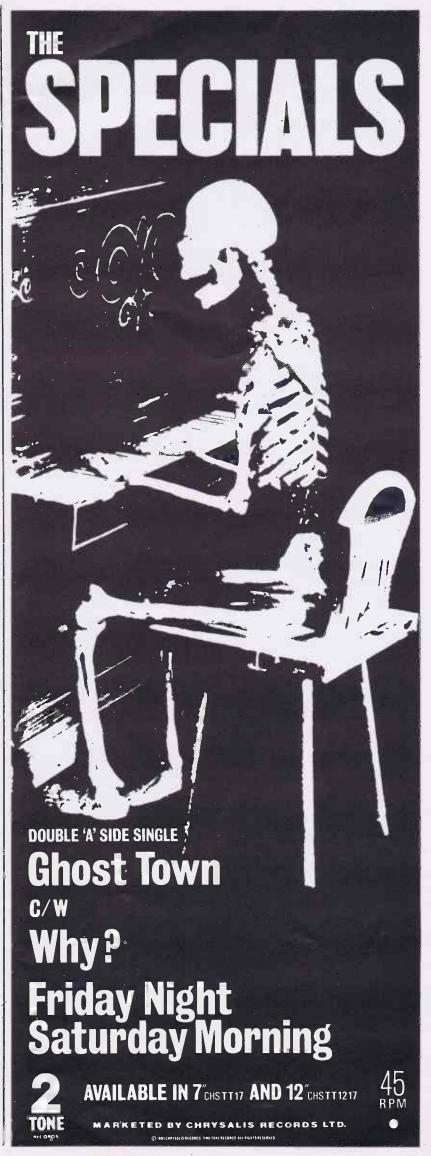
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Wakeman's Merchandising first LP for Charisma

CHARISMA RECORDS releases its first Rick Wakeman album 1984 (CDS 4022) on June 19. Advertisements have been booked in the trade and consumer press plus national newspapers. There will also be 400 store displays and 850 posters will be posted on the London underground. Local radio advertisements and flyposting in major UK cities are also planned.

THE KINKS release their first new single in two years on June 19 and initial copies include a free live single. 'Better Things' (ARIST 415) includes a free record of Lola' and 'David Watts' with the first 20,000 copies. Radio, consumer and trade advertising has been booked and the record can be heard on Teleguide (01-499 9471) from June 17.

BETTE BRIGHT'S new single 'If You Were Mine' is being released as a limited edition picture disc on June 26. The single will be released simultaneously in a picture bag and music press advertisements are being taken.

THE SPECIALS' new single on 2-Tone is a double 'A' side featuring 'Ghost Town', 'Why' and 'Friday Night, Saturday Morning' (VHS TT17) and is also available on 12-inch.

DECCA RECORDS is adding five new titles to its 'Decca Original' range of double-hit singles. Artists concerned Popsicle 111. are The Tornados, Small Faces, Roy C, David Bowie, and Lieutenant Pigeon and titles include 'Telstar', 'Sha-La-La-La-Lee', 'Shotgun Weddings', 'London Boys' and 'Mouldy Old

POLYDOR RELEASES the debut single from Metro on June 26, in both seven and 12-inch versions. 'America In My Head' has been remixed by Richard Burgess, producer of Landscape and Spandau Ballet.

EMI TODAY releases a collectors edition of 10 Beatles albums in their original mono form. The series includes all the albums from Please Please Me to The Beatles (White) and they have theoriginal PMC catalogue numbers. Later this month EMI is releasing a boxed set of John Lennon's solo albums. The set (JLB 8) includes his eight albums from Live Peace In Toronto to Shaved Fish and carries a dealer price of

EMI RECORDS releases a new Kate Bush single 'Sat In Your Lap' (EMI 5201) on June 22. It is available in a special picture bag. On the same day EMI releases two singles in 12-inch form. They are 'Slipping Away' (12EMI 5178) by John Townley and 'Dancin' You To The Ground' (12EMI 5182) by The Syndicate. Both are also available as seven inch discs.

K-TEL RECORDS is lining up TV campaigns for Rock Classics (ONE 1123/ OCE 2123) fourth in the successful Classic Rock series. It will be launched in London on July 13 and other areas in August through to the Christmas market. On June 21 K-Tel begins Midlands promotion on the album Hot Bubblegum (NE 1131/ CE 2131) which contains 26 tracks from the soundtrack of the movie Lemon

DERAM RECORDS this weeks releases the debut single of Edinburgh band TV21. 'Snakes & Ladders' (DM 442) contains a free single for the first 20,000 copies.



CHAPPELLS BREAKS out the bubbly following the signing of a contract that extends the company's association with successful management concern D&J Arlon Enterprises. Pictured left to right are: Deke Arlon; creative director Steve Stevenson; Jill Arlon; Gerard Kenny; Sheena Easton and Chris Neil, Sheena's producer. The new deal includes Neil and Arlon's C&D Music which controls many of the songs recorded by Sheena Easton.

CHAMPAGNE RECORDS has rereleased the Spargo single 'You & Me' (FIZZ 101) after extensive European success and dealer demand in this country. It is also available as a 12-inch (FIZY

EXTENSIVE PROMOTION is being given to the debut album from Duran Duran, released today (June 15). Advertisements will be taken in consumer and trade magazines and there will be a co-operative campaign with HMV and Virgin. In-store material is available and Boots and Woolworth will show in-store videos of the band. Major cities, to be visited by the band on a tour commencing June 29, will be flyposted.

PICKWICK RECORDS this months releases a Shakin' Stevens album. Entitled Shakin' Stevens (SHM 3065/SHC 3065) it includes 12 songs recorded some years

Blackmore new programmes head at Capital

TIM BLACKMORE has been named Head of Programmes at Capital Radio, a new post created in the wake of the announcement of the resignation of Aidan Day, programme controller. Managing director John Whitney will take on the controller's duties and Blackmore will report to him.

Blackmore joined Capital from BBC Radio in 1977 and has been Head of Music since 1978. His successor has not been named.

Aidan Day, who leaves at the end of the month, has formed Aidan Day Enterprises (ADE) and his first project will be the production of The Great British Music Library. Financed by Capital, this will involve the productions of background music which will be made available to the whole of ILR. ADE will also offer a consultancy to ILR franchise applicants.

Ins & Outs

RECORD MERCHANDISERS has revamped its buying department as part of a long-term reorganisation, which for the first time sees the company appointing a buying controller.

Kingsley Grimble, who joined the company six months ago as special projects manager, has been appointed to the new position after previously being responsible for RM's entry into the video market. Day-to-day running of the video side will now be the responsibility of product coordinator David Phillips, who will also take over ordering catalogue stock and everything that goes with that side of the business.

Ashley Abram continues as product manager with singles responsibility, while David Buckley has rejoined RM from Creole Records as product manager on the LP and pre-recorded cassette side. Phillips, Abram and Buckley all report directly to Grimble, working closely with Mike Fitz-Gibbon who is stock control manager.

Said managing director Hasan Akhtar: "Supplying will benefit from having an individual specialist in different product areas who will be responsible for the origination and execution of joint promotional campaigns. This will enable our account executives to concentrate their resources on the management of their store groups and thereby provide our customers with an improved service.'

DAVE YOUNG, who was seconded from WEA International to become director of WEA Alperton operations for the past nine months, is taking over as director of video operations for WEA International. Young will be based in WEA's Sydney, Australia offices and will look after Asia and the

STEVE BLACKWELL, formerly of Chappell Music, has joined Zomba Productions as head of press and promotions. He can be contacted on 01-451 3044.

Capital nets Diana Ross

FORMER MOTOWN superstar Diana Ross has signed an exclusive long-term deal with Capitol Records for the world outside the USA, and Canada.

The news follows the recent deal concluded by RCA for the singer in America, and much industry speculation about her final recording destination.

EMI music companies in most parts of the world had already been working with Ross through licence agreements with Motown. Now Capitol's international division, headquartered in Hollywood, will assume central responsibility for directing the marketing of the artist's future recordings throughout the world outside North America.

MAGNUM ASSOCIATE Produc= tions has signed two new regional promotion deals with independent labels. For the Happy Birthday outfit, MAP is handling singles by Girls At Our Best, Margo Random, Dean Klevatt and the Fallout Club, while for Records of Los Angeles to release their

Deals

Neville Staples of The Specials' Shack Records the company is promoting a new Lt. Pigeon single. The Warwickshire promotion form is also involved with Eddy Grant's current album and the Monster Club soundtrack album on Chips Records.

AUTOMATIC RECORDS has picked up the rights to 'Hills Of Katmandu' by Italian disco-funk group Tantra for re-release on June 12. The 45 will appear in both 7-inch (K17830) and 12-inch (K17830T) forms.

FORMER KEITH Altham public relations man Graham Wood has formed his own pr firm called Independent PR based at 6A Foulden Road, Stoke Newington, London N16 7UU (Tel: 01-249 7501 or 01-534 5472). Initial clients are Penthouse Records and an unsigned group called The Americans.

TEFFREY AND Howard Kruger have signed a licence deal with Quicksilver major product from the Bulldog, Ember, Energy and classical Great Voices of the Century labels in America on a mid-price

STIFF RECORDS has signed DE-PartmentT-S and releases the band's follow-up single to 'Is Vic There?' on June 19. Entitled 'Going Left Right' (BUY 118) it comes in a colour picture

ROLLING STONES bassist Bill Wyman has signed to A&M Records as a solo artist. He releases his first single under the new deal on June 19 - a vocal version of the theme from his film soundtrack debut for Green Ice called 'Si Si Je Suis Un Rock Star' (AMS 8144).

ARISTA RECORDS has concluded a deal with Record Shack, the London disco, jazz funk and black music specialist label previously distributed by Pinnacle. Record Shack product will continue to appear on its own Pacific. label, and first release through Arista is Touchdown's 'Ease Your Mind', with more singles set to follow. Michael McGlory's single continues to be available through Pinnacle,

Price jungle gets worse

ONCE UPON a time it used to be so easy to know what price a record was. Not only was ther a RRP to work with, but also there were no 'Initial Quantities', 'Special Introductory Offers', 'Pay No More Than' stickers, or reduced back catalogue. Once a record was issued with a certain series catalogue number then you knew how much it was, and how much to sell it for.

Now with so many 'initial special prices' it is not longer safe to assume that a particular record in a specific series is bound to be the price you've always taken for granted. Not that I'm totally opposed to cheaper initials, in fact for new artists and certain other reasons (not chart-hyping) I think they're a good idea. What I am opposed to is the cavalier attitude of a majority of record companies who seem to think that we are clairvoyants and know exactly what price their products are, without actually telling us, either in advance of their release, or later. It's no use saying look at the delivery notes, for even if they quote the prices they're not always correct when we receive the invoice, or at least they're at odds with what the rep told us when we actually ordered the

> Retail Business

goods, or with what is being advertised in the music press.

EMI never have prices on new release delivery notes, and if the records aren't stickered then we only have the rep's word to go on till the invoice arrives, by which time it's too late. PRT never used to quote prices, and though this started on new releases lately, the company included the VAT as well which only getting full credit for it. leads to greater confusion. How many times have you ordered a record from a rep and possibly increased the order because of a lower initial price only to find it arrives at the normal price. Madness' Absolutely was a classic example of this happening.

Another curious problem with 'initials' is the continous low price. Often the 'introductory' low price is still being quoted several months later, when the initial quantities should have long gone. Virgin is good at this. The Who My Generation and Small Faces Hits are still being sent at their initial price although according to the 'official' price list they should be full price. If it is company policy to keep specific prices lower than others in the same price category, then I've no objections at all, but at least tell the trade directly. Don't expect us to pick up the ins and outs of badly thought-out pricing policy indirectly from delivery notes and under-informed reps, rather issue a bi-monthly list giving the exceptions and any recent

The lack of information about pricing is quite frightening at times, and I get

the distinct impression that the companies don't know themselves what they're doing. With the exception of CBS it seems that no-one has actually sat down and thought through their pricing policy. You often read about a price change in Record Business and then wait for confirmation in the dealer mailing. But then the first you know for definite is when a delivery arrives with a new set of prices quoted. The last RCA price amendment was a case in point. The January 5 list was amended on April 3, and I luckily got a copy from my rep that week, but the official notice wasn't received until their mailing of May 11, over a month after the amendment came into effect. Frequently we get a new price list on Friday telling us of a price change the Monday before, or, as WEA always does, amendments are sent out a full three weeks after the record has entered the back catalogue scheme.

These back catalogue schemes are another problem area for dealers. When a lower back catalogue price across a company's whole range is introduced what do you do? Do you automatically reduce all your stock to the current lower levels (and incur a stock loss) because your local competition is likely to, or do you wait till you've sold out and reintroduce the new stock at a lower price. This inevitably leaves the slower stock at higher prices and so makes it even more uncompetitive. If you return it for credit, you're bound to get the new lower dealer price even though you bought it for the full price - thus you've lost out again. To give CBS their due, three months were allowed for returns at the old price, but I maintain three months isn't enough to clear out dead stock, when it takes at least two to gauge what isn't going to sell. What happens with WEA's instant price reductions and faulties? You can sell a record on a Saturday at full price, find out it's a faulty on the next Monday and have to give a refund, only to find on returning it for credit that it has in the interim become a back catalogue item and so not

SIMON GEE

ANGLIA
DISCO NIGHTS/DISCO DAZE Various
(Now, 3 weeks) (5.49/5.49) Ronco (4C)RTL 2056AB

LOVE SONGS Cliff Richard (24 June, 2 weeks) (3.26/3.26)

EMI (TC)EMTV-27

DISCO NIGHTS/DISCO DAZE Various (Now, 3 weeks) (5.49/5.49) Ronco (4C)RTL 2056AB

DISCO NIGHTS/DISCO DAZE Various (Now, 3 weeks) (5.49/5.49) Ronco (4C)RTL 2056AB

DISCO NIGHTS/DISCO DAZE
Various
(Now, 3 weeks) (5, 49/5, 49)
LOVE \$0.00\$C Cliff Richard
(25 June, 2 weeks) (3.26/3.26)

EMI (TC)EMTV 27



'initials' that haven't yet sold out.

SALESRATING 100 = Strong No.1 Sales

AIRPLAY RATING

100% = maximum radio play plus BBCtv's

Top Of The Pops

The Record Business Top 100 is compiled from sales and airplay on a system adapted from the charts of the success-ful US trade paper Record

ful US trade paper Record World.

The Top 30 is based on sales alone. Positions 31-100 are determined by the sales rating + 5% of the airplay rating.

300 shops report weekly sales, average reporting time being Thursday noon.

- Bullet Strong upward movement on sales and or airplay New Entry
 Platinum Disc 1 million sales (BPI certified)
- Gold Disc ½ million sales (BP) certified)
 Silver Disc ¼ million sales (BP) certified)
 Sales or Airplay Index less than 0.5
- All indices are rounded to nearest whole number
 Distributor Code details: see New Singles Page

Brackets as part of a catalogue number indicates

12-inch availability, eg: CAB(L) 503 indicates:

CAB 503 = 7-inch single

CABL 503 = 12-inch single

Record Business guide to last week's market strength

10) 0 =	Stron	g No.	Sai	es	100% = Top Of The Pops Truis BBCtv s	cord B	Business guide to last week's market stre	ngth	
			-						-	
This Week	. L		Vks on Chart	V	. 1	TITLE/ARTIST		Label/Cat. No.	D	Dealer
*	1	1	5	85	.90	BEING WITH YOU SMOKEY ROBINSON		MOTOWN TMG 1223		E
*	2	7	5	66	68	ONE DAY IN YOUR LIFE MICHAEL JACKSON	_	MOTOWN TMG 976		E
*	3	11	3	61	59	MORE THAN IN LOVE KATE ROBBINS	0	RCA RCA 69	_	R
	4	2	7	46	54	STAND AND DELIVER ADAM & THE ANTS	4	CBS CBS A1065		С
-	5	3.	3	44	33	FUNERAL PYRE JAM		POLYDOR POSP 257		F
*	6	6	9		83	HOW BOUT US CHAMPAIGN	_	CBS CBS A(12)1046		C
	7	4	7	37	76	YOU DRIVE ME CRAZY SHAKIN' STEVENS	-	EPIC EPC A1165		С
					81	WILL YOU HAZEL O'CONNOR		A&M AMS 8131		C
	9	9	4	33		I WANT TO BE FREE TOYAH	_	SAFARI SAFE 34		M
_		5	6	31	69				_	R
	10	20	4	28	71	GOING BACK TO MY ROOTS ODYSSEY		RCA RCA(T) 85		F
*	11	24	2	25	64	ALL STOOD STILL ULTRAVOX		CHRYSALIS CHS (12)2522	_	
	12	8	9	23	36	STARS ON 45 STAR SOUND		CBS CBS A(13)(40)1102		С
	13	17	7	23	76	CHARIOTS OF FIRE - MAIN THEME VANGELIS		POLYDOR POSP 246		F
2	14	12	5	20	57	DON'T SLOW DOWN - DON'T LET IT PASS YOU BY UB40		DEP INT. 7(12) DEP 1		M
*		38	2	19	6	TEDDY BEAR RED SOVINE		STARDAY SD 142		M
	16	13	9	19	52	SWORDS OF A THOUSAND MEN TENPOLE TUDOR	0	STIFF BUY 109		C
*		22	4	19	1	TOO DRUNK DEAD KENNEDYS		CHERRY RED CHERRY 24		H/P
	18	14	7	18	78	BETTE DAVIS EYES KIM CARNES		EMI-AMERICA EA 121		E
	19	21	4	18	43	SPELLBOUND SIOUXSIE & THE BANSHEES		POLYDOR POSP(X) 273	· r	F
V-Marin S	20	10	7	18	60	CHEQUERED LOVE KIM WILDE	0	RAK RAK 330		E
	21·	18	7	17	24	THE SOUND OF THE CROWD HUMAN LEAGUE (RED)		VIRGIN VS 416(12)		С
	22	15	4	17	79	ALL THOSE YEARS AGO GEORGE HARRISON		DARK HORSE K17807(M)		W
	23	19	5	16	79	AIN'T NO STOPPIN' - DISCO MIX 1981 ENIGMA	4=	CREOLE CR (12)9		C
*	24	30	3	14	57	IF LEAVING ME IS EASY PHIL COLLINS		VIRGIN VS 423		C
_	25	16	12	14	27	KEEP ON LOVING YOU REO SPEEDWAGON		EPIC EPC 9544		C.
*	26	37	3	12	67	TAKE IT TO THE TOP (CLIMBING) - CELEBREMOS KOOL & THE GANG		DE-LITE DE(X) 2		F
*	27	53	6	12	23	BODY TALK (VOCAL) IMAGINATION		R&B RBS (RBL) 201		Α
	28	31	6	12	66	IS THAT LOVE SQUEEZE		A&M AMS 8129		С
*	29	41	3	11	81	PIECE OF THE ACTION BUCKS FIZZ		RCA RCA 88		R
*		50	3	11	56	MEMORY ELAINE PAIGE		POLYDOR POSP 279		F
	31	25	7	10	54	IT'S GOING TO HAPPEN! UNDERTONES		ARDECK ARDS 8		E
	32	44	2	10	44	WOULD I LIE TO YOU WHITESNAKE	_	LIBERTY BP 399		Ė
	33	29	4	9		LET'S JUMP THE BROOMSTICK COAST TO COAST		POLYDOR POSP 249		F
	34	42	4	8	71	THIS LITTLE GIRL GARY U.S.BONDS		EMI-AMERICA EA 122	-	E
*		48	3	9	18	NO WOMAN NO CRY BOB MARLEY & THE WAILERS	_	ISLAND (12)WIP 6244		E
*		88	2	8	48	DANCING ON THE FLOOR (HOOKED ON LOVE) THIRD WORLD		CBS CBS A(13)1214		С
*		78	2	9	19	NEW LIFE - SHOUT! DEPECHE MODE		MUTE 7(12) MUTE 014		N
1	38	26	8	9	26	STRAY CAT STRUT STRAY CATS		ARISTA SCAT 3		F
-						The state of the s	_	GROOVE PROD. GP 107(T)		G P
*		54	3	9	14	WIKKA WRAP EVASIONS		WARNER BROS K 17803(T)		
7	40	46	4	7	66	YOU MIGHT NEED SOMEBODY RANDY CRAWFORD				W
- A	41	33	10	7	53	JUST THE TWO OF US GROVER WASHINGTON JR.		ELEKTRA K12514(T)		-
*		58	2	7	44	THROW AWAY THE KEY LINX		CHRYSALIS CHS (12)2519		F
	43	28	8	8	7	TREASON (IT'S JUST A STORY) TEARDROP EXPLODES		MERCURY TEAR 3(12)		F
_	44	34	5	6	63	NOBODY WINS ELTON JOHN		ROCKET XPRES 54		F
-	45	49	3	7	26	YOU LIKE ME DON'T YOU JERMAINE JACKSON		MOTOWN (12)TMG 1222		E
			1	6	66	THERE'S A GUY WORKS DOWN THE CHIP SHOP KIRSTY MACCOLL		POLYDOR POSP 250		F
	47	67	3	6	31	ME NO POP I KID CREOLE & THE COCONUTS WITH COATI MUNDI		ZE (12)WIP 6711		E
*	48	· 75	2	6	20	I CAN MAKE IT BETTER WHISPERS		SOLAR SO(T) 19		R
	49	32	. 7.	6	27	WHEN HE SHINES SHEENA EASTON		EMI EMI 5166	- (E
	50	23	6	6	2	OSSIE'S DREAM TOTTENHAM HOTSPUR F.A.CUP FINAL SQUAD 1981		SHELF SHELF 1(12)		Α
* ,	51	27	9	6	7.	GREY DAY MADNESS	0	STIFF (Z)BUY 112		C
	52	43	3	5	48	YOU'LL NEVER BE SO WRONG HOT CHOCOLATE		RAK (12)RAK 331		E
*	53		1	6	6	BODY MUSIC STRIKERS		EPIC EPC A(13)1290		C
	54	36	11	6	2	CHI MAI ENNIO MORRICONE		BBC RESL 92		A
	55	45	5	5	33			MERCURY POLE 2		F
	56	52	4	5	1	FOLLOW THE LEADERS KILLING JOKE		MAL.DAM./EG/POL.EGMD	S ₁₀	1F
	57	39	7	5	10	•		EMI (12)EMI 5168		E
	58	47	4	5				CHRYSALIS CHS 2517		F
*			4	5				CBS CBS A(13)1179	-	C
	60		1	5		YOUTH OF NATION ON FIRE BILL NELSON		MERCURY WILL 22		F
-			_	- 5	-	, CO OF TAX FIGURE OF THE DIEC HELOON			c	

This Week	Last	Wks on	Sales	Airplay	TITLE/ARTIST Label/0	Cat. No.	D Deale
61	57	5	4	32	NORMAN BATES LANDSCAPE RCA RCA	(T) 60	R
62	61	. 5	4	29	TWO HEARTS STEPHANIE MILLS WITH TEDDY PENDERGRASS 20TH CEI	NT. TC(D) 2492	R
63	92	2	3	57	GEMINI DREAM MOODY BLUES THRESHO	DLD TH 27	F
64	40	7	4	4	POCKET CALCULATOR KRAFTWERK EMI (12)E	MI 5175	E
65	35	13	4	3	AI NO CORRIDA (I-NO-KO-REE-DA) QUINCY JONES A&M AM	S(X) 8109	Ċ
66	79	2	4	4	WHY DON'T YOU SPEND THE NIGHT? SHERLEY JAMES & DANNY RAY BLACK JAMES	ACK BJ(D) 4509	F
67	59	4	3	49	HISTORY NEVER REPEATS SPLIT ENZ A&M AM	S 8128	С
68	51	9	4	9	DROWNING - ALL OUT TO GET YOU BEAT GO FEET	FEET 6	F
69		1	3	36	LIAR GRAHAM BONNET VERTIGO	VER 2	F
70	66	8	4		LIFE IN TOKYO JAPAN HANSA H	IANSA (12)4	A
71	89	2	4	•	GO FOR GOLD GIRLS AT OUR BEST! HAPPY B	IRTHDAY UR 4	S
72	93	2	4		PAPA'S GOT A BRAND NEW PIGBAG PIG BAG Y Y10		H
73	55	4	4	4	THE AMERICAN SIMPLE MINDS VIRGIN V	S 410(12)	С
74		1	3	32	CRYIN' MY HEART OUT FOR YOU DIANA ROSS MOTOW	N TMG 1233	E
75	69	16	4	•	THIS OLE HOUSE SHAKIN' STEVENS EPIC EPC	9555	С
76	64	4	4	6	I'M YOUR MONEY HEAVEN 17 B.E.F./VI	RGIN VS 417(12)	С
77		1	3	26	MULTIPLICATION SHOWADDYWADDY ARISTA	ARIST 416	F
78		1	3	3	IF YOU FEEL IT THELMA HOUSTON RCA RCA	(T) 77	R
79	68	3	3	19	LOVE TRIAL KELLY MARIE CALIBRE	PLUSI PLUS(L) 7	Α
80		1	3	•	NO LAUGHING IN HEAVEN GILLAN VIRGIN V	S 425	C
81		1	3	10	PULL UP TO THE BUMPER GRACE JONES ISLAND (12)WIP 6696	E
82		1	3	•	JAMMIN' BOB MARLEY & THE WAILERS ISLAND \	VIP 6410	E
83		1	3	4	CAN'T HAPPEN HERE RAINBOW POLYDO	R POSP 251	F
84		1	2	31	POSIN' TIL CLOSIN' HEATWAVE GTO GT	13)294	Ç
85		1	3	1	PRETTY IN PINK PSYCHEDELIC FURS CBS CBS	A1327	С
86	56	13	3	*	MAKING YOUR MIND UP BUCKS FIZZ RCA RCA	56	R
87	77	5	2	21	STAY THE WAY YOU ARE Q.TIPS CHRYSA	LIS CHS 2518	F
88	60	7	3	2	KILLERS LIVE (EP) THIN LIZZY VERTIGO	LIZZY 8(12)	F
89	74	4	2	11	MARVIN MARVIN (THE PARANOID ANDROID) POLYDO	R POSP 261	F
90		1	2	28	I'M NEVER GONNA CRY AGAIN EURYTHMICS RCA RCA	(T) 68	R
91	80	8	3	•	WHY DISCHARGE CLAY PL	ATE 2	Н
92	71	7	2	6	ANGEL OF THE MORNING JUICE NEWTON CAPITOL	CL 16189	E
93		1	2	35	THE RACE IS ON DAVE EDMUNDS WITH THE STRAY CATS SWANSO	ONG SSK 19425	W
94	82	3	2	•	JEZEBEL SPIRIT ENO & BYRNE E.G./POI	YDOR EGO(X) 1	F
95	65	5	2	15	HI-DE-HI (HOLIDAY ROCK) PAUL SHANE & THE YELLOWCOATS EMI EMI	5180	E
96	85	4	2	33	THE WAITING TOM PETTY & THE HEARTBREAKERS BACKSTI	REET/MCA MCA 699	С
97		1	2	•	THE RESURRECTION (EP) VICE SQUAD RIOT CIT	Y RIOT 2	RV
98	63	14	2	3	ATTENTION TO ME NOLANS O EPIC EPO	9571	С
99		1 1	_	4	JOIN THE PROFESSIONALS PROFESSIONALS VIRGIN V	'S 426	С
		1	2			A TF(X) 1083	F

Bubbling Under
101 ON MY OWN DEBRA LAWS (ELEKTRA
K 12529(TI))
102 I UNDERSTOOD ANGELIC UPSTARTS
(ZONOPHONE (12)Z 22)
103 LOSER ANGEL WITCH (BRONZE BRO 121)
104 WIDE AWAKE IN A DREAM BARRY BIGGS
(DYNAMIC DYN (12)10)
105 DOORS OF YOUR HEART BEAT (GO-FEET
FEET 9(12))
106 INCOGNITO INCOGNITO (ENSIGN ENY(T)
211)

211) 107 BARNSLEY RAP BARNSLEY BILL

(MOTHER-IN-LAW NAG (12)1)

108 GHOST TOWN SPECIALS (2 TONE CHS TT (12)17)

109 THE FRIENDS OF MR.CAIRO JON & VANGELIS (POLYDOR POSP 258)

110 HOW'S IT FEEL HARVEY MASON (ARISTA

ARIST (12)399)
111 GOO GOO MUCK CRAMPS (IRS PFP 1003)
112 ROCK 'N' ROLL DREAMS COME THROUGH
JIM STEINMAN (EPIC EPC A1236)

113 BALLAD POUR ADELINE RICHARD
CLAYDERMAN (SONET SON 2219)
114 TENNESSEE ROCK 'N' ROLL (EP) SHAKIN'
PYRAMIDS (CUBA LIBRE/VIRGIN VS

115 TOUCH ME WHEN WE'RE DANCING CARPENTERS (A&M AMS 8141) 116 MELTING POT DILLINGER (A&M AMS(P)

117 ZULU QUICK (EPIC EPC A(13)1119)
118 COWPUNK MEDLUM
SPLODGENESSABOUNDS (DERAM BUM

119 IS THIS LOVE BOB MARLEY & THE WAILERS (ISLAND WIP 6420) 120 KNUCKLE SANDWICH NANCY SLADE

(CHEAPSKATE CHEAP 24)
121 ROSES AND RAINBOWS LENA ZAVARONI
(PRESIDENT PT 492)
122 SNAKES AND LADDERS TV21 (DERAM DM

442)

123 I WANT MORE CAN (VIRGIN VS 422(12))

124 LET SOMEBODY LOVE YOU KENI BURKE (RCA RCA(T) 93)

125 I LOVE YOU CLIMAX BLUES BAND (WARNER BROS K17770)

126 SUN OF JAMAICA GOOMBAY DANCE BAND (EPIC EPC A1273)

127 LET HIM HAVE IT BUREAU (WEA K18753)

128 JUNGLE ROCK SHAKIN' STEVENS & THE SUNSETS (BATTLE OF THE BANDS BOB2)

129 OUR SWIMMER WIRE (ROUGH TRADE RT 079)

079) 130 THE ONE THAT YOU LOVE AIR SUPPLY (ARISTA ARIST 412)

KEITH

His first album—out nowon Arrival Records and Tapes featuring the hit single 'Only Crying' and the new single 'Silver and Diamonds'



SPIN 1 'Keith Marshall'

Available on Cassette—ROLL 1 Release Date: June 19

PIK 4 His new single Release Date: June 12

KEITH MARSHALL Solver and Diamonds

'Silver and Diamonds'

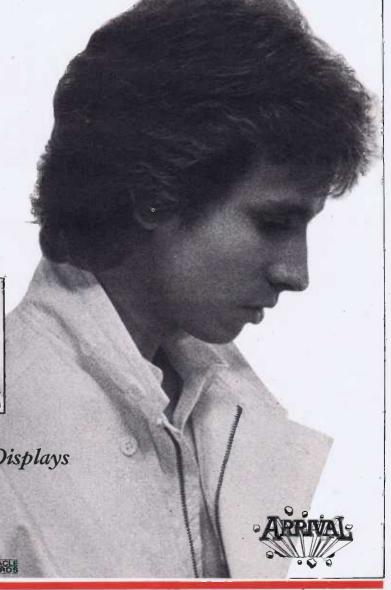
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Tel: 01 935 5988

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Arrival Records, 39 Leyton Road, Harpenden, Herts





Pubbling I Indox

DUDDING Under	
51 — DRAGONFLY	
Morrissey-Mullen 52 53 DANCIN' THE NIGHT AWAY	Beggars Banquet
Voggue	Celcius (import)
53 — RAZZAMATAZZ Quincy Jones	A&M
54 36 LOVE TRIAL Kelly Marie	Calibre Plus
55 - CRYIN' MY HEART OUT FOR	Motown
Diana Ross 56 — ON THE BEAT B.B. & Q Band	Capitol
57 — YOUR LOVE (REMIX) Lime	Prism (import)
58 - JUST THE WAY YOU LIKE IT	i nam (import)
Leon Bryant	De-Lite
59 - GOTTA STOP (MESSIN' AROL	
Prince	Warner Bros
60 70 DE KLEEER TING Kleeer	Atlantic
61 65 SUKIYAKI A Taste Of Honey	Capitol
62 42 YOU'RE SO RIGHT FOR ME	
Eastside Connection	Excaliber
63 — WHAT CHA' GONNA DO FOR	
Chaka Khan 64 55 DOWNSIDE UP Rah Band	Warner Bros DJM
65 60 EXPOSED L.A.X.	Epic
66 48 JUST DEMIX David Bendeth	Ensign
67 - I'LL BE THINKING OF YOU	
Andrae Crouch	Light
68 - VERY LAST DROP Bobby Thurs	ton Epic
69 58 BARNSLEY RAP Barnsley Bill	
70 — TRY IT OUT Gino Soccio	Atlantic
Diago Albumo	_
UISCO AIDUM	5

	71	360 AINUI I I 3	
1	2	STARS ON 45 (THE ALBUM)	
•	_	Star Sound	CBS
2	1		
-			Warner Bros
3	5	STEPHANIE MILLS	
٠	٠		20th Century
Δ	41	IGOT THE MELODY Odyssey	RCÁ
5		TURN UP THE MUSIC	
,		Mass Production	Atlantic
6	6	THE DUDE Quincy Jones	A&M
7	3	STREET SONGS Rick James	Motown
8	_	DISCO DAZE/DISCO NITES Various	
		BEING WITH YOU Smokey Robinso	
10	.4	ENTRANCE Atmosfear	MCA
11		THREE PIECE SUITE Ramsey Lewis	
		M.V.P. Harvey Mason	Arista
		NIGHTCLUBBING Grace Jones	Island
		JAZZ-FUNK Incognito	Ensign
15		HOW 'BOUT US Champaign	CBS
16	10	DRIVIN' HARD Shakatak	Polydor
		HOTTER THAN JULY Stevie Wonde	
		WINELIGHT Grover Washington Jr.	Elektra
19		TASTY JAM Fatback	Polydor
		VOYEUR David Sanborn	Warner Bros
-0	. ~	TO TEST DATE CANDON	
	-	most Album	C

Import Albums

1		IT MUST BE MAGIC		dy
2	2	KNIGHTS OF THE		
		Cameo	Chocolate C	ity

3	15	HI-GLOSS Hi-Gloss	Prelude
Δ	14	YOU'RE THE BEST Keni Burke	RCA
5		HUSH John Klemmer	Elektra
6		TOO HOT TO SLEEP Sylvester	Fantasy
		PACK TO DACK Character	Warner Bros
	_	BACK TO BACK Stargard	
8	- 5	CERRONE 7 - YOU ARE THE ON	
		Cerrone	Black Sun
9	1	FREDDIE JAMES Freddie James	Uniwave
10	_	STRAP HANGING Brecker Brothers	Arista
11	12	FUTURE FLIGHT Future Flight	Capitol
12	8	IT'S WINNING TIME Klique	MCA
13	_	FAN THE FIRE Impressions	20th Century
14	10	WORKING ON YOU Lamont Dozier	US Columbia
15	13	UNLIMITED TOUCH Unlimited Touc	h Prelude
16	18		ontemporary
17	11	LET THE MUSIC PLAY Dazz Band	Motown
18	16	I NEVER HAD IT SO GOOD	
		Archie Bell	Beckett
40	20	CALAVIAN Intl ashes Eurion	Arieta

US Columbia

Twelve Inchers

2 2 GOING BACK TO MY ROOTS Odyssey 3 8 WON'T YOU LET ME BE THE ONE	RCA
	od Chanle
	d Shack
4 4 DANCING ON THE FLOOR (HOOK LOVE)	ED ON
Third World	CBS
5 3 AIN'T NO STOPPIN': DISCO MIX 198	
Enigma	Creole
6 11 BODY TALK Imagination	R&B
7 12 BODY MUSIC Strikers	Epic
8 — PINPOINT THE FEELING Second Image	
9 9 I CAN MAKE IT BETTER Whispers	Solar
10 5 IF YOU FEEL IT Theima Houston	RCA
11 — I'MINLOVE Evelyn King	RCA
12 — PULL UP THE BUMPER Grace Jones	Island
	Chrysalis
14 10 TAKE IT TO THE TOP/CELEBREMOS	
Kool & The Gang	De-Lite
15 14 GIVEITTO ME Rick James	Motown
16 7 LET SOMEBODY LOVE YOU Keni Bürke	RCA
17 WIDE AWAKE IN A DREAM	
Barry Biggs	Dynamic
18 18 MIDNIGHTUK Players	A&M
19 15 HOWS'S IT FEEL Harvey Mason	Arista
20 - JUST THE TWO OF US	
Grover Washington Jr.	Elektra

Futuriet Dance

	-	turist buriot	
1	1	THE SOUND OF THE CROWD	
		Human League (Red)	Virgin 12"
2	4	I'M YOUR MONEY Heaven 17	Virgin 12"
3	8	MUTANT DISCO (VARIOUS TRAC	CKS)
		Various	Island/Ze LP
4	6	NEW LIFE/SHOUT Depeche Mode	Mute 7"
-5	2	HOUSES IN MOTION Talking Heads	Sire 12"
6	_	DESIRE Roni Griffith Vanguar	d 12" (import)
7	3	COMPUTER WORLD Kraftwerk	EMILP

8 5 TO EACH . . . A Certain Ratio 9 — ALL STOOD STILL Ultravox 10 10 THE AMERICAN Simplè Minds

Factory LP Chrysalis 12" Virgin 12"

1SCO

AFTER MANY months of steady import sales both on the 2-LP set Tantra: The Double Album and as a 7-inch single, Tantra's much in demand 'The Hills Of Katmandu' finally sees the light of day here, through the unexpected auspices of Automatic records. The appearance of various different versions of this have caused some confusion in the past; just so that the UK issues don't confuse things even more, the exact details of the new 7- and 12-inch pressings are as follows.

The 7-inch disc, a 4-minute 27 second version coupled with 'Hallelujah', is the same as the 7-incher which filtered over here on the US Importe label a few weeks back. This was apparently originally edited for American radio after Importe had done some market research into audiences' favourite bits from the long album version. The 12-inch, though, is something new, and not the Spanish language long version also recently issued on Importe. The Automatic version is an Italian remix and edit with a running time of 6 minutes 31 seconds, and is coupled with 6 minutes 8 seconds' worth of 'Wishbone', the other popular item from the original double

album. It seems likely that here we finally have the definitive versions of these two tracks, and they should be fresh even to those who have been collecting the various import varia-

IMPORT ALBUMS SPOTLIGHT

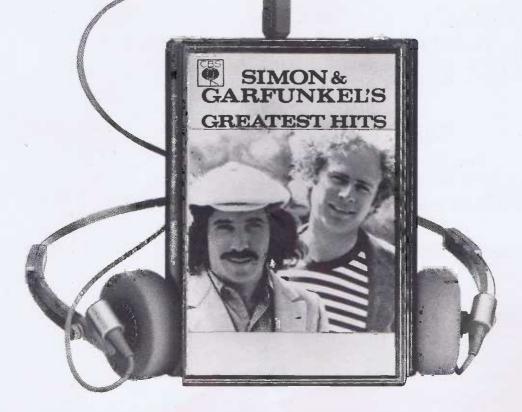
This week we have one superstar and a brand new group. The star is Ramsey Lewis with Three Piece Suite (American Columbia and now rushed by CBS UK), on which every one of the 10 cuts (5 per side) is a piece of absolutely jazz-funk perfection. What is more, Ramsey is back to highlighting the peak of his instrumental prowess, as only one track - 'So Much More' has vocals.

The group is Hi-Gloss, with an album imaginatively titled Hi-Gloss (Prelude). This set is good enough to get my vote for the best import item to appear so far this year. It has six superbly written and produced tracks which are all so hot that it is difficult to pull out the most outstanding ones, although if pushed to it, I would go for 'I'm Totally Yours'. The vocalists on the set include Luther Vandross (who featured on both Change albums) and Ullanda McCullough.

(Album reviews by Jeff Shack)

Other hot new import items, most of which have already invaded RB's imports chart, include Teena Marie's It Must Be Magic (Gordy); Fan The Fire by the Impressions (20th Century); **BARRY LAZELL**

Sony invent the world's smallest personal hi-fi.



TOYAH

London, Hammersmith Odeon

IMAGINE A mummy with most of the bandages removed and topped by a mop of carrot-coloured hair. That was Toyah at Hammersmith, visually striking, inexhaustibly energetic, using the sheer force of her personality to score a considerable triumph. As she ran through a liberal selection of her three studio albums, she proved how well she has mastered the art of audience involvement and had adoring male fans leaping enthusiastically on stage, with one in a reverse of the old Tom Jones accolade, offering her a pair of underpants.

She built the show skillfully, with an extended version of 'Leya', catching her band in fine form, providing a climactic introduction to the obligatory encores, which led into the hits 'Danced' and, a singalong finale, 'It's A Mystery'. She has already demonstrated skills in other showbusiness areas, and Toyah as the rock star may only be stopping off on the way to greater things, but her increasing popularity suggests that she may remain in the music arena for some time to come.

SIOBHAN MULLIGAN

THE BEAT

London, Hammersmith Palais

SOMETHING OF a carnival atmosphere greeted The Beat as they stepped out on the London stage following

their tour of the provinces. This was due to some extent to the excellent set provided by the aptly named Belle Stars, who have a single just out on Stiff Records. The band is composed of seven young ladies who play a lively mixture of rock, reggae and ska with a lot of enthusiasm and no little skill. See em if you can. The Beat eventually were introduced by Linton Kwesi Johnson, and provided the sudience with a succession of highly danceable numbers, including of course, old favourites like 'Too Nice To Talk To', 'Stand Down Margaret' and the outstanding 'Rough Riders'. Only criticism is that, due to the somewhat unflattering mix, most of the songs tended to sound very similar, and although this was of little consequence to their hard-core following, to the uncommitted listener the set did become a trifle repetitive.

ROGER KENT

PRINCE

London, Lyceum

ON THE strength of this performance, there is no reason why Prince could not be a top selling act. For sheer professionalism and entertainment, he sure takes some beating. Quite apart from handling the lead vocals, Prince plays some of the most outrageous lead guitar that you're likely to hear anywhere these days (Hendrix is one of his main influences).

Musically, the show is a bizarre mixture of styles, linking soul harmonies and funk cliches with heavy metal, and if that sounds odd on paper then you should try actually experiencing it! Visually, Prince comes over as a kind of black bisexual Alice Cooper, and by the end of the show had succeeded in divesting himself of all his clothing except a paid of black satin briefs and black stockings. This most definitely is not a show to take the kids to, as much of the lyric content, and indeed the show itself, is of a fairly explicit sexual nature.

ROGER KENT

PAT BOONE

London, Appollo Victoria

ON HIS first British concert appearance for 15 years, Pat Boone proved that the years have treated him lightly. The boyish charm and keen sense of humour were still evident and despite some problems of over-amplification of the band, the voice remains in good trim. In a show which lasted for over two hours, Boone dipped into his bag of golden oldies and came up with a selection of yesteryear winners like 'Love Letters In The Sand', 'I'll Be Home', and 'April Love'. The remainder of his programme was made up with a mixture of country songs, standards of recent vintage like 'I Honestly Love You' and 'Send In The Clowns' and a modest injection of religious songs typical of his current musical

directions. On the evidence of the enthusiastic audience response, it is unlikely that Boone's next UK appearance will be a further 15 years distant.

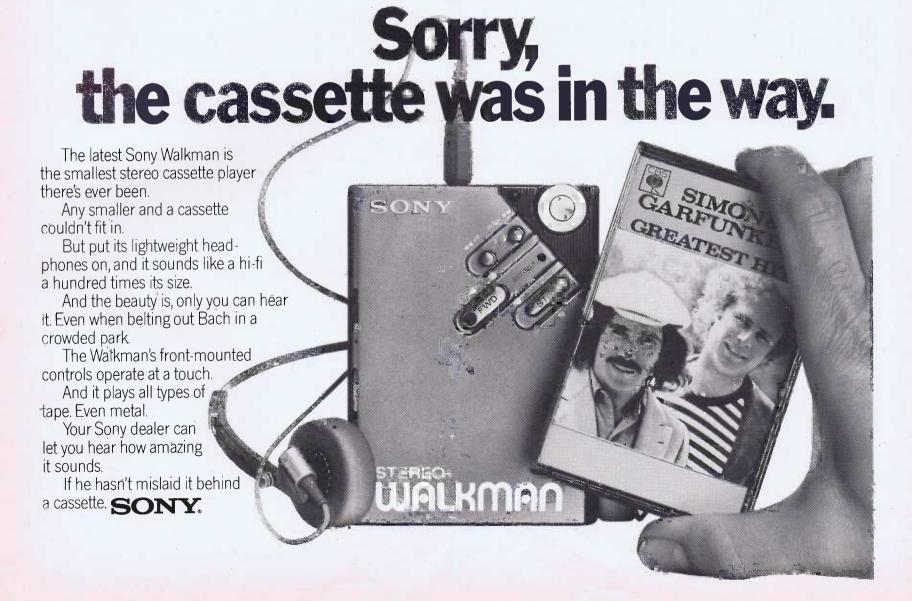
MOHAMMAD MALIK

DOLL BY DOLL London, The Venue

HAVING STUCK to its own version of rock'n' roll for so long, it is strange to see Doll By Doll being saddled with a 'psychedelic' tag more usually associated these days with a certain type of band from the North-West of England. However, it is just possible to see how it could have happened. On Monday at The Venue the band unveiled a batch of new material culled from the new Magnet album that drifts around leader Jackie Leven's folkie roots while the husky singer delivers his heady lyrics and then tends to explode into powerful guitar figures from Jo Shaw, who specialises in the sort of brain-frying feed-back effects that get a reaction from any crowd.

The band made a big feature of the long single 'Main Travelled Roads' but the full hall seemed keener on tougher numbers like 'I Never Saw The Movie' and 'The Street I Love'. D by D has a strong following and it would be good to see this translated into the sort of album success for which the band has striven uncompromisingly for some years now.

JOHN HAYWARD





RECORD BUSINESS RECORD BUSINESS RECORD BUSINESS

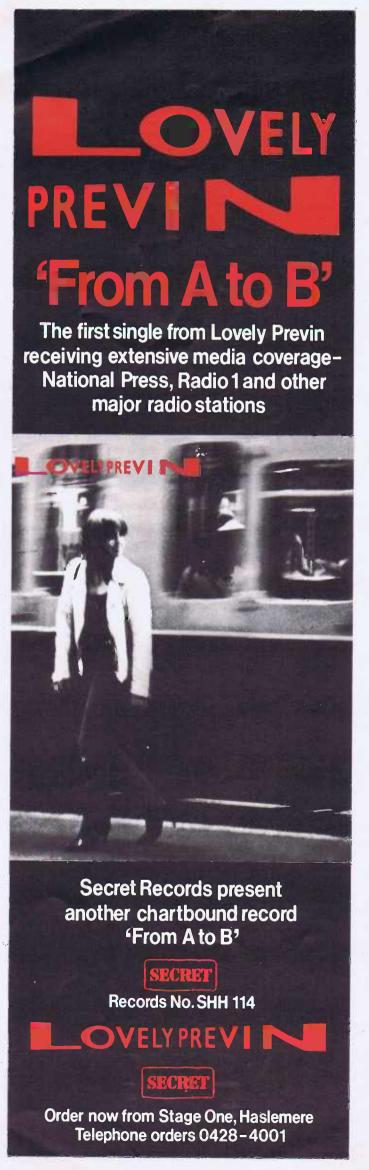
Disco Top 50

		"		
	1	2	BEING WITH YOU SMOKEY ROBINSON	Motown TMG 1223
	2	1	GOING BACK TO MY ROOTS ODYSSEY	RCA RCA(T) 85
	3	3	WIKKA WRAP EVASIONS	Groove Productions GP 107(T)
	4	6	ONE DAY IN YOUR LIFE MICHAEL JACKSON	Motown TMG 976
	5	4	HOW 'BOUT US CHAMPAIGN	CBS CBS A(12) 1046
4	6	9	HOOKED ON LOVE THIRD WORLD	CBS CBS A(13) 1214
	7	5	AIN'T NO STOPPIN' - DISCO MIX 1981 ENIGMA	Creole CR(12) 9
	8	14	BODY TALK IMAGINATION	R&B RBS(RBL) 201
	9	12	YOU LIKE ME DON'T YOU JERMAINE JACKSON	Motown (12)TMG 1222
1	10	16	WON'T YOU LET ME BE THE ONE MICHAEL MCGLOIRY	Record Shack (12)SHACK 2
	11	19	BODY MUSIC STRIKERS	Epic EPC A(13) 1290
4	12	18	I CAN MAKE IT BETTER WHISPERS	Solar SO(T) 19
	13	8	TAKE IT TO THE TOP/CELEBREMOS KOOL & THE GANG	De-Lite DE(X) 2
	14	11	IF YOU FEEL IT THELMA HOUSTON	RCA RCA(T) 77
	15	7	STARS ON 45 STAR SOUND	CBS CBS A(13) 1102
	16	25	THROW AWAY THE KEY LINX	Chrysalis CHS (12)2519
	17	10	JUST THE TWO OF US GROVER WÅSHINGTON JR.	Elektra K12514(T)
	18	17	GIVE IT TO ME BABY RICK JAMES	Motown (12)TMG 1229
:	19	15	ME NO POP I KID CREOLE & THE COCONUTS WITH COATI MUNDI	Ze (12)WIP 6711
1	20	40	PINPOINT THE FEELING SECOND IMAGE	Polydor POSP(X) 263
	21	23	LET SOMEBODY LOVE YOU KENI BURKE	RCA RCA(T) 93
	22	13	TWO HEARTS STEPHANIE MILLS & TEDDY PENDERGRASS	20th Century TC(D) 2492
	23	39	PULL UP TO THE BUMPER GRACE JONES	Island (12)WIP 6696
	24		I'M IN LOVE EVELYN KING	RCA RCA(T) 95
	25	34	WIDE AWAKE IN A DREAM BARRY BIGGS	Dynamic DYN (12)10
	26	21	YOU MIGHT NEED SOMEBODY RANDY CRAWFORD	Warner Bros K17803(T)
	27	20	HOW'S IT FEEL HARVEY MASON	Arista ARIST (12)399
	28	28	I'LL BE YOUR PLEASURE ESTHER WILLIAMS	RCA RCA(T) 78
	29	30	MIDNIGHT UK PLAYERS	A&M AMS(P) 8137
-	30	44	LOVE IS GONNA GET YA SHARON REDD	Epic EPC A(13) 1210
	31	33	EASE YOUR MIND TOUCHDOWN	Record Shack SHACK 7(12) 1
	32		POSIN' TILL CLOSIN' HEATWAVE	GTO GT(13) 294
	33	46	NICE 'N' SOFT WISH	(Perspective P101)
	34	29	RUNAWAY BANZAI	Groove Production GP 105(T)
	35	47	SHAKE IT UP TONIGHT CHERYL LYNN	(Columbia 43-02103)
	36	24	ON MY OWN DEBRA LAWS	Elektra K12529(T)
	37	35	TURNED ON TO YOU EIGHTIES LADIES	(Uno Melodic UMD 7002)
	38		ZULU QUICK	Epic EPC A(13) 1119
	39	31	IF YOU WANT ME BARBARA ROY, ECSTACY, PASSION AND PAIN	(Roy B RBDS 2516)
	40		I WANNA DO IT SCANDAL & LEE GENESIS	(Sam S-12338)
	41		AI NO CORRIDA QUINCY JONES	A&M AMS(X) 8109
	42		WHY DON'T YOU SPEND THE NIGHT SHERLEY JAMES & DANN	
	43	37	GET ON UP NOW PLAYERS ASSOCIATION	Vanguard VS(L) 5020
	44		INCOGNITO INCOGNITO	Ensign ENY(T) 211
	45	49	I JUST WANT TO BE YOUR LOVER STARPOINT	Casablanca CAN(X) 1001
	46		HIT 'N RUN LOVER (REMIX) CAROL JIANI	(Mantra W12044)
	47	41		Capitol (12)CL 16190
	48	50	PAPA'S GOT A BRAND NEW PIG BAG PIG BAG	YY10
	49	22	NASTY DISPOSITION AURRA	Salsoul SAL(T) 9
	50		PAY UP PROTON PLUS	Image IMA 1
	105_1	banks.	- 1000 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 -	nie was www.

RECORD BUSINESS RECORD BUSINESS RECORD BUSINESS

Indie Top 50

-	1	TOO DRUNK DEAD KENNEDYS	Cherry Red CHEERY 24
-	2	DEF	International 7(12) DEP 1
7	3	I WANT TO BE FREE TOYAH	Safari SAFE 34
-	4	NEW LIFE SHOUT DEPECHE MODE	Mute 7(12) MUTE 014
=	5	THE RESURRECTION EP VICE SQUAD	Riot City RIOT 2
-	6	GO FOR GOLD GIRLS AT OUR BEST!	Happy Birthday UR4
-	7	PAPA'S GOT A BRAND NEW PIG BAG PIĞ BAG	Y10
-8	B 1	CHARM/ AND YET AGAIN POSITIVE NOISE	Statik STAT 4
-	9	WHY DISCHARGE	Clay PLATE 2
1,0	0 1	TEDDY BEAR RED SOVINE	Starday SD 142
11	1 1	WIKKA WRAP EVASIONS Gro	ove Production GP 107(T)
12	2	SLATES (EP) FALL	Rough Trade RT 071
13	3 1	OUR SWIMMER WIRE	Rough Trade RT 079
14	1 1	DOGS OF WAR EXPLOITED	Secret SHH 110
15	5 2	REBECCA'S ROOM WASTED YOUTH	Fresh FRESH 30
16	5 1:	NAGASAKI NIGHTMARE CRASS	Crass 421984/5
17			Burning Rome BRR 1
18			Rondelet ROUND 2
19			Safari TOY 1
20		100 100 100 100 100 100 100 100 100 100	Factory FAC 33(.12)
21			Rondelet ROUND 5
22		AMERICAN AND A CONTRACT OF THE	Rarn MBFS 001
23			Postcard 81/5
24		A BURNAUM FIRE FUOUES	Pop:Aural POP 010
25		1	Crass 421984/8
26			Cherry Red CHERRY 22
27			Mute MUTE 013
28			SS3
29			Factory FAC XXIII (XII)
30		ASPERANTA ADAMA THE ANTA	Do It DUN 10
31			Albion ION 1011
32		TARAFT THE BAHANIAN	Eternal SLATE 1
33			Recreational SPORT 1(2)
34		Manual Para Control of the Control o	021 OTO 2
35			Do It DUN 8
36			Crass 421984/1
37			Class 42 1964/1
38		HURRY ON SUNDOWN HAWKWIND ZOO	Flicknife SLEP 100
39			
40			Small Wonder WEENY 2
41			Fetish FET 008
41		HOBBY FOR A DAY WALL	Postcard 81/2
42			Fresh FRESH 27
_		JUST LIKE GOLD AZTEC CAMERA YOU'RE NO GOOD E.S.G.	Postcard 81/3
44			Factory FAC 34
45		I GOT A NEW CAR (I WAS FRAMED) TRICYCLE KEY & J.J. MALONE	Pinhacle PIN 505
46			Nubian NR 001/81
47		TALKING A FLOCK OF SEAGULLS	Coclean Cod 3
48			Factory FACUS 2 UK
49			Disorder ORDER 1
50	48	TRANSMISSION JOY DIVISION	Factory FAC 13(12)



DOES LONDON really have room for vet another independent record company? Well, why not? The enthusiasm and conviction of most people who start small labels has to be a good thing for music and musicians. Such a small label is IGA Records, based at the Elephant and Castle.

IGA stands for Inter Galactic Art, which is actually the name of a larger, 'parent' organisation concerned with art, theatre, photography and an experimental project known as Christine. This is a machine made of about 100 small hexagons which light up and change colour in an infinite number of patterns and combinations. It is manually operated and even the man who built it is still learning how to use it fully.

The organization also runs a couple of rehearsal rooms, where Bob Hutson was inspired to start the label last April. "We saw so much talent down there which was just ignored - no one wanted to

An art school that launched a label

know. Even if people acknowledged it was good stuff, they didn't have the bottle to put any money into it," he comments.

Hutson, who was then using the rehearsal rooms with his band the Famous Five (now defunct), put the idea to the head of IGA, Steve Thompson - "Our Svengali figure" and the label was launched. It got off the ground when a friend of Hutson's, David Anthony, came up with 'My Lady Diana', one of the less tacky tributes to the Royal couple. Distribution is being handled by Pinnacle

Currently about to sign with IGA are futurist group Panache. Their drummer, Paddy Fields, is Japanese, which

has aroused the interest of EMI-Toshiba, which is proposing a licensing deal for Australia, New Zealand and Japan. Other hopefuls under consideration by Hutson and his colleagues are Savage - "Heavy metal, fast but not noisy, more Aerosmith than Motor-head", Paul Ludin - pop reggae - and Paul Black, signed through an advertisement in Melody Maker.

Hutson is nothing if not ambitious: We'd like to be a Motown of the 80s but with a broader-based style. We expect to expand quickly, in a big way. We want to become commercially viable."

Indie Albums

1 1 PRESENT ARMS 1 PRESENT ARMS
UB40 DEP International LP DEP-1
2 ANTHEM Toyah Safari VOOR 1
3 PLAYING WITH A DIFFERENT SEX
Au Pairs Human HUMAN 1

Au Pairs
4 5 HEART OF DARKNESS
Positive Noise
5 6 HE WHO DARES WINS
Theatre Of Hate Statik STAT LP 1

1 neatre Orlane 55555 P
6 4 PUNKS NOT DEAD Exploited Secret SEC 1
7 8 FRESH FRUIT FOR ROTTING VEGETABLES Dead Kennedys Cherry Red B RED 10
8 9 DIRK WEARS WHITE SOX

8 9 DIRK WEARS WHITE SOX
Adam & The Ants
Do It RIDE 3
9 7 TO EACH A Certain Ratio Factory FACT 35
10 10 SIGNING OFF UB40 Graduate GRAD LP 2
11 16 STATIONS OF THE CRASS Crass Crass 521984
12 11 TOYAH! TOYAH! TOYAH! TOYAH 32
13 12 CLOSER Joy Division Factory FACT 25
14 14 LUBRICATE YOUR LIVING ROOM
Fire Engines Accessory ACC-001
15 13 UNKNOWN PLEASURES
Joy Division Factory FACT 10

15 13 UNKNOWN PLEASURES
Joy Division Factory FACT 10
16 19 HOW THE WEST WAS WON
Toyan Greensleeves GREL 20
17 15 CONCRETE 999 Albion 17S 999

16 19 HOW INE WEST TOYAN
TOYAN Greensleeves GREL 20
17 15 CONCRETE 999
18 17 MESH AND LACE Modern English 4AD CAD 105
19 ME NO YOU Twinkle Brothers Twinkle MG 15
20 18 PRAYERS ON FIRE
Birthday Party
21 21 LIVE AT THE COUNTER EUROVISION 79
Misty In Roots People Unite PU 003 ALB
22 KANGAROO?
Red Crayola with Art & Language
Rough Trade ROUGH 19
23 20 THE BLUE MEANING TOYAH
24 24 THIRST Clock DVA
25 THE STATE FIRE D Bauhaus
4AD CAD 13 Rough Tra
23 20 THE BLUE MEANING Toyah
24 24 THIRST Clock DVA
25 23 INTHE FLAT FIELD Bauhaus
26 22 SHEEP FARMING IN BARNET

Safari IC-264 Toyah AT THE ROCKHOUSE

Magnum Force MFLP 004 Shakin' Stevens 28 26 SONS AND LOVERS Albion ALB 104

Hazel O'Connor
29 25 CHAPPAQUIDICK BRIDGE CHAPPAQUIDICK BRIDGE
Poison Girls
PROVISIONALLY ENTITLED THE SINGING
FISH Colin Newman 4AD CAD 108

The three-man staff of IGA Records are already thinking about how to break into America - via the West Coast rather than New York clubs - and with that sort of confidence, they have every chance of success.



DAVID ANTHONY, number one IGA artist and fan of Lady Diana.

DISTRIBUTOR AND WHOLESALERS **DIRECTORY 1981**

SONET RECORDS AND PUBLISHING

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Contact: Dee Sparrow

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NDEPENDENT MUSIC **NEW RELEASES**

l				IMPORT
	SUB10	SS UNDERGROUND 2	VARIOUS"	7"
	ZZZ4	ANDREAS DORAU	DER LACHENDE PATST	7"
ı	ZZZ6	RACHE	KOSMONAUTENTRAUN	7"
	AV001	PHONOPHOBIA	AVANTGARAGE	7"
l	SIC1	SIC	COVERGIRLS SMILE	7"
	RR8125	BUY OR DIE E.P. 81	RED FRITH, MX 80, T.	MOON 7"
	INFINITE001	THE COLORS	JEALOUSY	7"
	ODW913LR	OUR DAUGHTERS WEDDING	LAWN CHAIRS	7".
	9902	THE BUSH TETRAS	TOO MANY CREEPS	7"
ť	ZZZ8	THE ABWARTS	FU FUR MUTTI	7"
	WR003	DER PLAN	GERI ERIG	LP
	200180	THE COMATEENS	CALL ME	LP
	NR1	THE SAINTS	THE MONKEY PUZZLE	LP
	ZC0687483	THE SAINTS	PREHISTORIC SONGS	LP
ASS'A SERI	RR7	ZNR	BARRICADES 3	LP
	SR107	X	WILD GIFT LP	LP

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POSITIVE OISE 12" 'charm' (stat 412) extended version single c/w '... and yet again' plus 'moscow motion'.

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Briefs

SELF IMMOLATION Records is releasing the first single by You've Got Foetus On Your Breath, from San Francisco. It is titled 'Wash It All Off' (WOMBALL007) and is out this week through indie outlets.

OFF STREET records has signed Park Avenue for a first single 'Looking For No. 1'. The seven-piece band have been together for two years and their management company has sunk more than £150,000 into the launch campaign.

GOLDLINER, Eat At Joe's own label, releases the band's new single 'Move Your Feet'/'Call Your Name' (GO 4) on June 25, in an unlimited picture bag.

NEW HORMONES has an eight-track 12-inch record by Dislocation Dance out on June 12. It is called 'Slip That Disc' and features seven tracks for £2.50.

MAGNUM FORCE has acquired national distribution rights to the five-track EP 'It's Rock and Roll' (MFEP 004) by Newcastle band Red River

Rock. The EP was originally released on the Slam label and will now be distributed by Pinnacle.

KILLING JOKE of Malicious Dam/age Records was robbed of equipment
on May 26. Among the missing items
are: an Oberheim OBX 8 Polyphonic
synthesiser — serial no. 800806, a
Burman 2000 140 watt lead guitar
amplifier — serial no. GL9902, a Vox
AC30 amplifier and a Roland chorus
Echo — RE301. Several of the containers had the words or stickers 'Killing
Joke' on them. Any information should
be forwarded to Adam Morris or Brian
Taylor, telephone 01-229 5390.

SECRET RECORDS has released a single by Andre Previn's daughter Lovely. It is called 'From A to B' (SHH 114) and features Lovely on vocals and electric violin, with a three-man permanent backing band. They are currently recording an album for release later this year.

THE THIRD in the line of magazinealbums from Bristol, Recorder Three is out on June 10. The LP features Essential Bop, Robert Fripp, The Thompson Twins and the Ekome drummers and articles include The St Paul's Riot Trials as well as artist interviews. Price is between £3.25 and £3.75.

Singles Reviews

IT'S IMMATERIAL: 'A Gigantic Raft in the Phillipines' (Inevitable)

This is quite impressive. An interesting, frantic beat, and even some sort of tune

PAUL INDER: 'Machine City' (Electric Space)

Paul is the 13-year-old son of Motorhead's Lemmy and seems to be following fairly closely in his father's footsteps. The song (understandably) lacks originality, but it is not as bad as it might have been and streets ahead of Little Jimmy Osmond.

JOHN CADMAN: 'Alhambra' (Black Eye)

On a rather different note, this is based on a mid-19th century tune with lyrics by classical guitarist Cadman. It was produced by Wild Willy Barrett (of all people), and the result is very pretty but not a likely hit.

FK 9: 'Our Condition'/'These Children' (Abstract)

Both the singer and the songs owe much to David Bowie, something the band should watch, but it's still an interesting record.

Album Reviews

ROBYN HITCHCOCK: Black Snake Diamond Role (Armageddon ARM 4) Prod: Pat Collier

What the contemporary music scene is

missing is a Syd Barrett, and Hitchcock has something of the psychedelic king about him. The former Soft Boys leader, aided by such as Vince Ely of the Psychedelic Furs and Knox, creates word and sound pictures particularly effective in songs like 'Acid Bird', 'Love', 'the Lizard' or the humorous 'Do Policemen Sing'. When not filled with harmonies the sound is quite sparse and overall this is a very successful solo outing.

THE RAINCOATS: Odyshape (Rough Trade ROUGH 13) Prod: The Raincoats/Adam Kichon

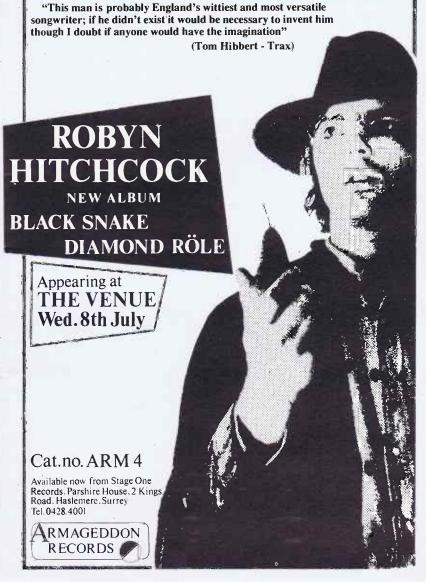
This album could easily be reviewed by rock, folk or reggae critics and all would come to the conclusion that while using elements of each the music is unique. It is acoustic, rhythm based and quite refreshing, with vocals which evoke the folk songs of several countries. This is an album to be taken over by.

THE BEARS: The Bear Essentials (OK OKLP 3004) Prod: Black Gold Productions

Scottish four-piece with a talent for lyrics which are put to tight and nervy backings. The band has toured around the country and found some success on the indie scene. It may be that The Bears' edgy type of rock is successful on stage, but the sad fact is that their songs are not really done justice by a lightweight production.







THE TOP COMPUTERISED GUIDE TO RADIO ACTION IN THE UK AIRPLAY RATING 100% = maximum play on listed stations plus BBCtv's Top Of The Pops (added later) Dist. 🛡 Key To R 87 Station PIECE OF THE ACTION BUCKS FIZZ 11 **Playlists** A A A A * A A A A A A C A A A A A A A CBS A1046 С 86 **HOW 'BOUT US CHAMPAIGN** RADIO 1 A Featured 40 ABAAAAAAAAAAAA A C A A A A A POSP 246 80 CHARIOTS OF FIRE - MAIN THEME VANGELIS 3 ABBAAAAAAAAAAAAAA AA K17807 W 77 **ALL THOSE YEARS AGO GEORGE HARRISON** A **B** Additionals Featured 40 & A A A A A A A TMG 976 Е 77 ONE DAY IN YOUR LIFE MICHAEL JACKSON AAA 5 Record Of Week Record Of Week Ε 76 **BEING WITH YOU SMOKEY ROBINSON** 4 A A A A A A A B A A A A A A A A A B EA 122 73 RADIO 2 Ē THIS LITTLE GIRL GARY U.S.BONDS 7 A A A A A A A A A A A A B RCA 85 A Heavy play B Medium play **GOING BACK TO MY ROOTS ODYSSEY** AAAAAAAB R 72 С 72 EPC A1165 YOU DRIVE ME CRAZY SHAKIN' STEVENS Α BBAA AA AAA AAAAA AAAA 9 LUXEMBOURG B A A * A A A A A A A A A A A A С 71 IS THAT LOVE SQUEEZE A A A A A AMS 8129 14 10 A A List B B List ABAAAAAAAVS 423 70 С AAC IF LEAVING ME IS EASY PHIL COLLINS CABAAAAA 11 ★ Bullets ☆ Powerplay R 69 MORE THAN IN LOVE KATE ROBBINS & BEYOND В A A A * A A A A A A C A A B A A A A A A A RCA 69 20 12 A A A A A A C A A A A A AMS 8131 C 68 WILL YOU HAZEL O'CONNOR A ABAAAAAA 9 13 CAPITAL ★ A B B POSP 250 F 66 * A A C B A A В AAA AA THERE'S A GUY KIRSTY MACCOLL A 15 14 London A A List CR 9 C 65 AAA AIN'T NO STOPPIN' - DISCO MIX 1981 ENIGMA Α BAAAA AAA AB AA C 15 C C List ★ Climbers ABAABAABBAABB AAA CHS 2519 64 AAA F THROW AWAY THE KEY LINX A 16 34 М 62 ABBAAAAA SAFF 34 I WANT TO BE FREE TOYAH BAACA AA AB 17 ☆ Peoples Choice A * A AAA AAABAAAA A A A DE 2 F 60 CLYDE TAKE IT TO THE TOP (CLIMBING) KOOL & THE GANG A 18 18 Glasgow A Tartan 30 B Climbers A A A CBS A1214 ABBBBA C 59 **DANCING ON THE FLOOR THIRD WORLD** BAAA Α AA 19 59 В BAAAA AAA AAA Α AAA EA 121 E BETTE DAVIS EYES KIM CARNES 20 3 C ★ Hit Picks М A A A A 7 DEP 1 DON'T SLOW DOWN-DON'T LET IT PASS YOU BY UB40 Α BCAAAAAA BA BA 56 21 ☆ Current Choice ACAAAAA A POSP 249 53 AAA AAA AAA F LET'S JUMP THE BROOMSTICK COAST TO COAST A PICCADILLY 22 21 A CHS 2522 Mancheste F 52 ALL STOOD STILL ULTRAVOX ABA AAA AA BAA AA 23 AMS 8140 С 52 B ★ В В RAZZAMATAZZ QUINCY JONES FEATURING PATTI AUSTIN A AB В 94 24 POSP 279 BAABAAACBABAAAAAAA F 51 C 35 **MEMORY** ELAINE PAIGE AABB 25 C C List AACAAAAAA В Α AABA XPRES 54 50 **NOBODY WINS ELTON JOHN** CB A 16 CITY 26 F 49 BAA A B A **RAK 331** YOU'LL NEVER BE SO WRONG HOT CHOCOLATE C AAA A Top 30 B Breakers Hit Picks 27 * A A A A B A BCBABA * BABA * A SSK 19425 W 49 THE RACE IS ON DAVE EDMUNDS WITH THE STRAY CATS В 28 AC В AAAA **RBS 201** Α 44 **BODY TALK (VOCAL) IMAGINATION** В A A 29 BRM8 Birmingham ABCABBAC A BP 399 Ε 44 Α B В В WOULD I LIE TO YOU WHITESNAKE Δ 30 A Playlist B A * **B** EPC A 1207 С 44 TAKE IT ON THE RUN REO SPEEDWAGON В * * A B Rockplay C C List 31 BAAABAACBABABC A K17803 W 43 YOU MIGHT NEED SOMEBODY RANDY CRAWFORD C C A B A 32 DOWNTOWN Belfast A B AMS 8141 **TOUCH ME WHEN WE'RE DANCING CARPENTERS** C A B B BA * A В C B A * * В С 43 96 33 WIP 6711 E 43 B В A 47 ME NO POP I KID CREOLE A R A Playlist 34 ★ Hit Picks **NOT A SECOND TIME ROBERT PALMER** В * A * В WIP 6678 Ε 43 35 ☆ Music Mo BAA A B A POSP 273 F 42 **SPELLBOUND** SIOUXSIE & THE BANSHEES A Δ HALLAM 36 Sheffield A Top 40 F ABA B ARIST 416 41 **MULTIPLICATION SHOWADDYWADDY** В CB AAAA AAB 37 BAA 40 **TREB 138** A 38 **ALL THE LOVE IN THE WORLD KORGIS** A B New Releases ★ Hit Picks WIP 6692 E 37 A В PAPA DEE MAMA DEAR TOOTS & THE MAYTALS 39 TRENT AABABBA В K17804 W 36 44 BAD MOON RISING EMMYLOU HARRIS С AAB Δ В A 40 A A List B B List A A A A CBS A1065 AA Α Α С 35 41 24 STAND AND DELIVER ADAM & THE ANTS В Α AA В A POSP 257 **FUNERAL PYRE JAM** В AB BAB В В Α В F 35 C. Instruments 45 42 ★ Hit Picks TH 27 **GEMINI DREAM MOODY BLUES** R BAABB ★ A B F 34 B * A 43 METRO B GT 294 Newcastle A Sounds B POSIN' TIL CLOSIN' HEATWAVE BBBA BAAB BABA Α C 34 44 **CRYIN' MY HEART OUT FOR YOU** DIANA ROSS BABBAA AB A * A B A В В TMG 1233 Ε 34 В 46 45 **B** Singles CHS TT 17 В GHOST TOWN SPECIALS В A B C В В F 34 C Rock List В 46 New Sounds ABC * AAABBAABA K17770 I LOVE YOU CLIMAX BLUES BAND С C A BABAA W 34 47 FORTH A B SO 19 В A BB BAAA BB Α R 32



AA

В

С

BB

В

В

В

В

В

A

48

49

50

I CAN MAKE IT BETTER WHISPERS

DOORS OF YOUR HEART BEAT

CAN'T HAPPEN HERE RAINBOW

FEET 9

POSP 251

F 32

F

32

B B List

★ Hit Picks

В

The Airplay Guide features playlists which are in force in the current week (except for Radio Hallam which due to production deadlines is for last week). Playlists normally only affect daytime

NEW ADDITIONS TO PLAYLISTS ARE SHOWN IN BOLD TYPE

BADIU	UNEMBOO	CAPITAL	PICCANOR) /	DOW BELLY	艺	THE Z	THE	NE Z	FOR. 30	TELE	acat.	CON	SWANE	NANA NA	MERCA	OENZ	But	6	7/2	AC SCHAR	COLLAND	15
	В		*				Α		В				C		Α		В	В	A		В	Α	

Basic Key A – Main Playlist/Chart

B – Breakers/Climbers

TEES

C – Extras

Hit Dioko

		ormally only affect daytiffle	AR.	og!	20	0/	2	C	艺	E	17/	2/2		SEE.	5	AND OF	Z	EZ	1	1	OB	6	1	★ Hit F		
Mond	iay-F	riday shows.			93	5/2		E	3	2	E		2/		35		50	S/	Z	3 =	5	D F	3	☆ – Stati	ion	Pick
51	57	TALK TO YA LATER TUBES	B		3.1		*		1	A	T -	В	1	T	C		AT			A		IA		CL 201	E	31
52	93	FOOL IN LOVE WITH YOU JIM PHOTOGLO	В		В			В	T	1		A	В		-	Α	+	Ť	۲			1	T	TC 2487	R	31
53	49	BETTER BE GOOD TO ME SPIDER	C	_		С	_	A B		Α	-	В	-	+	*		A	В	T	*	В		H	DLSP 11	F	30
54		THE ONE THAT YOU LOVE AIR SUPPLY	Ĭ	_	*			BB		Α	В				A			_	-	Â	_	_	R	ARIST 412	F	29
55		CAN CAN BAD MANNERS	С		_	В	_	В		A	_	*	В	A	<u> </u>	Α	A		C			+	В	MAG 190	Α	39
56	54	MY HEART LIES BARBARA DICKSON	٦	В	*			В	A		*		_	С	R			В	-	Α	В	A	-	EPC A1293	Ç	38
57	70	COME AWAY WITH ME DENNIS WATERMAN			*	R	٠,	★ B					B	Ç	В	Α	A	_	В		A B	_	В	EMI 5187	E	38
58	27	JUST THE TWO OF US GROVER WASHINGTON JR.	С	В			_	* A		-	Α		A	+	+-	E	-	A	-		A	A	-	K12514	W	27
59		JIMMIE JONES VAPORS	В	Ť			-		+	*		В	1		<u> </u>		В	-			+	1	-	BP 401	E	27
60		FOR YOUR EYES ONLY SHEENA EASTON	_	С			* 4	4 4					1 4	A	*	Δ	×	_	A		*	-	ľ	EMI 5195	E	27
61	80	NORMAN BATES LANDSCAPE	В								A		•	1	C		T^	Α	i i				H	RCA 60	R	26
62		YOU MAKE MY DREAMS DARYL HALL & JOHN OATES	C	+	В	☆			A		В		В		В	E	3	1					H	RCA 86	R	26
63	86	NEW LIFE DEPECHE MODE	C	_	В	_	* E	В	1		В		Ī	В		E	_		A		В		B	MUTE 014	N	25
64		TEDDY BEAR RED SOVINE	-	С		1	-	С	Α	-				-			A		Ë		_	A	-	SD 142	M	24
65		WIKKA WRAP EVASIONS	С	-	Α	В	E	_	-						С	Α	1		A		В	_			GR/P	
66		MELTING POT DILLINGER	В	\dashv			-								Ť				1			+		AMS 8133	C	24
67		SECOND VIOLIN BAGATELLE	-	С		+				A		1					A		H		В		-	POSP 271	F	24
68	40	LIAR GRAHAM BONNET	C				В	В	Α	-	*		A	В				В			_	Α		VER 2	F	24
69	71	ROCK 'N' ROLL DREAMS COME THROUGH JIM STEINMAN	C		*	В	_		-	В		В	В	-	В	H		В	C			+	В		C	24
70	17	CHEQUERED LOVE KIM WILDE	С	1	\rightarrow	С	_	С	•		Α	AA		+-	۲	E			ř	_	AA	-		RAK 330	E	24
71	99	MICKEY TONI BASIL	C	+	_	c	_	A	+	Α			В	+	С	1		B	-			1		TIC 4	C	23
72	33	QUEEN OF HEARTS JUICE NEWTON	C	+		*	ť		+	-			В	+		1	1	A	H	\forall	+	+		CL 204	E	22
73	42	ROCKABILLY GUY POLECATS	В	\dashv		^	+	+	A	\vdash	Α					1	_	1	H		Δ	A	H	POLE 2	F	22
74	74	MEMORY LANE SINCEROS	С	С		В	+		A		_	ВА	A	-		-	+	В	Α		Α			EPC A1321	C	21
75	87	MAIN TRAVELLED ROADS DOLL BY DOLL	С	-	В	c	+		1	Α	-	A	В	-	В		+	В			В	_	R	MAG 188	A	21
76	28	SWORDS OF A THOUSAND MEN TENPOLE TUDOR	С	_	В		+	A		-	-	-	- 0	+	В		В	_	H		Δ .		-	BUY 109	С	21
77	20	A WOMAN NEEDS LOVE RAY PARKER JR.	В	-	0	+	+	*	-	-	^	^		+	+		-			H	+	+	-	ARIST 392	F	20
78	66	YOU LIKE ME DON'T YOU JERMAINE JACKSON		-	В	Α		1	A		Α	1	A	С	R			R	С		AA	^		TMG 1222	E	20
79	62	LET HIM HAVE IT BUREAU	В	+		_	В		^		В		^	۲	В			-	-	+ + '	\ A	1		K18753	W	20
80	55	I'M NEVER GONNA CRY AGAIN EURYTHMICS	C	+	*	+		В	A	A		Δ	B	В				R	A		+	+	-	RCA 68	R	20
81	53	TWO HEARTS STEPHANIE MILLS	C	-	^		В	_	A	^			- 0	В				В	1		A			TC 2492	R	19
82	83	SILVER LINING STIFF LITTLE FINGERS	В	-	+	+		^	^		A B	В	+	+				-	+	-	-	_	R	CHS 2517	F	19
83	00	WHAT CHA' GONNA DO FOR ME CHAKA KHAN	C	+	-	+	В	*	-		В				A	Δ	A		Ь	A	В	_	-	K17821	W	19
84		GOTTA GET OUT OF THIS RUT HIGH SOCIETY	-	В	4	1	Ь	1	A		В			C	В		^	_	*			-	H	ERS 008	P	18
85	84	I DON'T NEED YOU RUPERT HOLMES		A	^	+	+	В	_			В	+	-		Ê	1		B	A		+		MCA 722	C	17
86	69	PROMISES BARBRA STREISAND		A	+	+		С	+		В		+	-	-		A		D	A	^	+	В	CBS A1203	С	17
87	26	IT'S GOING TO HAPPENI UNDERTONES	С	A		+	A	-				A	A	+		-	` ^	+		-	Δ .	+	0	ARDS 8	E	17
88	68	AMERICA NEIL DIAMOND		Α	+	+	7	E			В		1	-			+	+	H	A	-	+		CL 16197	E	1.7
89		ME AND FAT BOY MAC DAVIS			В	В			A		*		4	Λ	R	Α		*		^				CAN 1002		16
90	60	LES NOUVEAUX RICHES 10CC	С	С	-	_	В		1.,		\leftarrow	AA					+	1	В		+	A		TEN 10	F	16
91	00	BODY MUSIC STRIKERS	C	Ť	+	+	-		\vdash		A		1	-			+	+	A		A	+^		EPC A1290	C	16
92		TEAR DROP'S FALL LIKE RAIN GRASSHOPPERS		В	Р	\dashv	+	7			^	-		\vdash		E	2		1	A	_	+-	-	POSP 278	F	15
	100	NO WOMAN NO CRY BOB MARLEY & THE WAILERS		_	_	В	+	ť	A		_		- D	A		A	+		\vdash	-					E	15
93	100	PULL UP TO THE BUMPER GRACE JONES	С		В	-	В	Δ	1		Α		-	^		^		-	-		Δ .	Α		WIP 6244 WIP 6696	E	14
95	67	I'D RATHER LEAVE RITA COOLIDGE	1	В		CB	D /						В			Α	A		-			+		AMS 7480	C	14
96	90	THE CHOCOLATE SONG TOT TAYLOR	С	D		-							- 0	-			-	-				-		GT 292	C	14
97	90	THE RIVER BRUCE SPRINGSTEEN	C			В		-		-			-	-	H		+	-	C			+	D	CBS A1179	C	13
		THE FRIENDS OF MR.CAIRO JON & VANGELIS	V	C	*					Α			В				-		C		Α	-	-			
98	65	A CHANGE IS GONNA COME BILLY PRESTON	С		×		+	-	-	A			- 5					-	-	_	3	Α		POSP 258 TMG 1231	F	13
	92		-	В		С	an	-		A	В	Λ			В		-		-	-	3	-		CL 16194	1 3	13
100	32	WINTERNIA TAGIL OF HONE!		D		٧			_		D	A			9						3	_		OL 10154	_	13

Teesside A Playlist ☆ Peoples Pick BEACON Wolverha A A List B B List ★ Hit Picks VICTORY Portsmouth
A A List
B B List

New Relea ORWELL
Ipowich
A Top 40
B Newplays
* Hit Picks SWANSEA SOUND A Playlist B Instrumentals ★ Hit Picks MERCIA SOUND Coventry
A A List
B B List
* Hit Picks PENNINE Bradford

A A List

B 8&C Lists

C D List ★ Hit Picks ☆ Pennine Pick 210 Thames Valley
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B B List
C C List ★ Hit Picks PLYMOUTH SOUND A A List
B B List
★ Hit Picks
☆ Peoples Choice CBC
CardHf
A Top 30
B B List

Hit Picks BBC SCOTLAND BBC SCOTLAND

A A List
B B List

★ Hit Picks

☆ Single Of Week

HEREWARD

Peterborough

A Playlist A Playlist ★ Station pick

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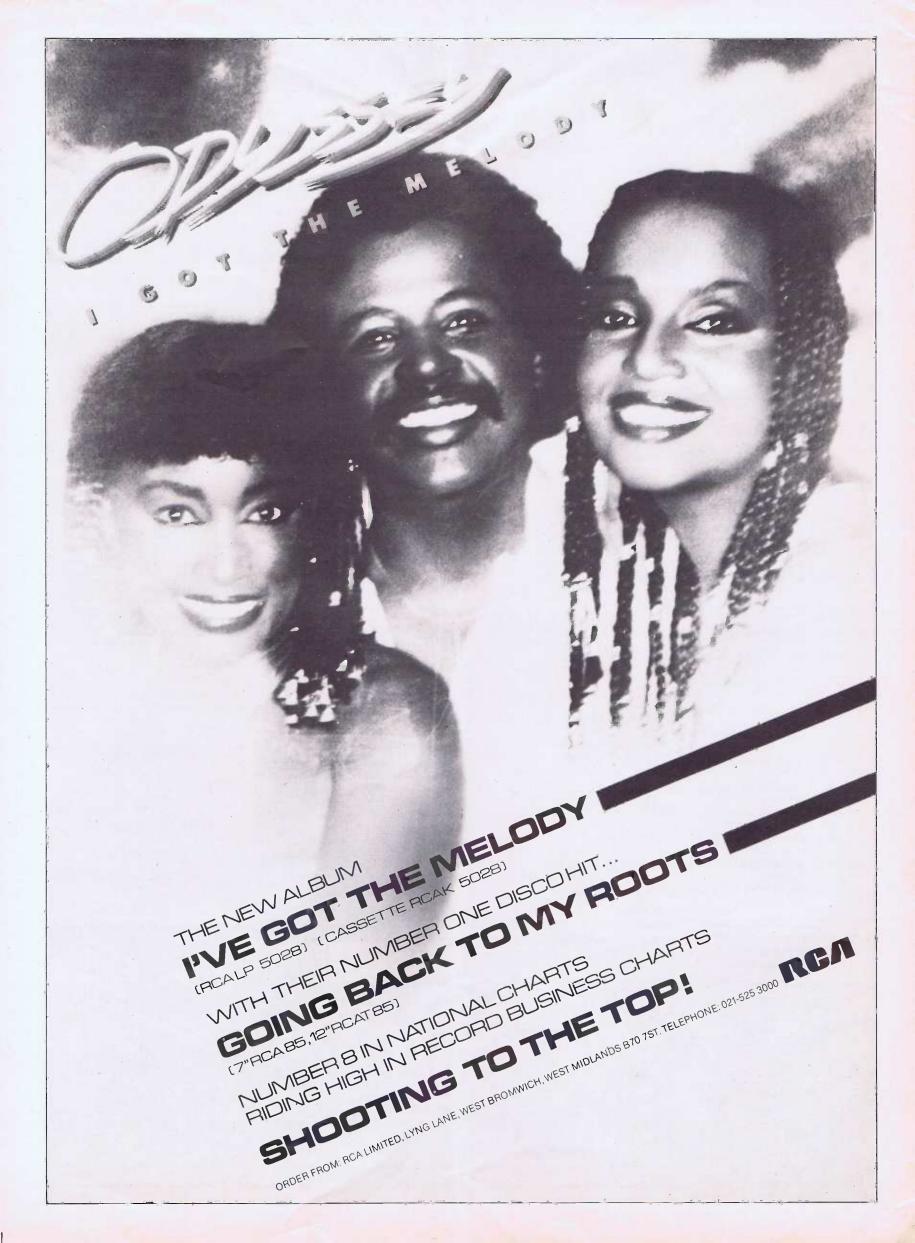
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Albums Tapes Top 60

This Last V Week Week	Wks.	Artist/Title (Producers) Cat. No	(Price)	Dist. Code	Dealer	This Last Week Week	Wks.	Artist/Title (Producers) Cat. No	(Price) Di	ist. ode Dealer
1 1	2	UB40 PRESENT ARMS (UB40) D.E.P. INTERNATIONAL LP(PC) DEP 1	(2.89/2.89)	м		31 31	38	MADNESS: ABSOLUTELY ☆ (Clive Langer/Alan Winstanley) STIFF (Z)SEEZ 29	(3.031/2/2.43)	С
2 ²	5	STAR SOUND STARS ON 45 ● (Jaap Eggermont) CBS (40)86132	(2.74/2.74)	С		32 -	37	UB40 SIGNING OFF (Bob Lamb/UB40) GRADUATE GRADLP(GRADC) 2	(2.89/2.89)	М
3 ³	4	TOYAH ANTHEM O (Nick Tauber) SAFARI VOOR(C) 1	(2.89/2.89)	М		33 32	15	SPANDAU BALLET JOURNEYS TO GLORY (Richard James Burgess) REFORMATION (Z)CHR 1331	(3.04/3.04)	F
4 4	7	VANGELIS CHARIOTS OF FIRE (Vangelis) POLYDOR POLS(C) 1026	(3.01/3.04)) F		34 ⁴⁸	21	ULTRAVOX VIENNA (Conny Plank/Ultravox) CHRYSALIS (Z)CHR 1296	(3.04/3.04)	F
5 9	3	JEAN MICHEL JARRE MAGNETIC FIELDS (Jean Michel Jarre) POLYDOR POLS(C) 1033	(3.01/3.01)	F		35 ⁴³	10	WHITESNAKE COME 'N' GET IT (Martin Birch) LIBERTY (TC)LBG 30327	(3.07/3.07)	E
6 ^{5 3}	31	ADAM & THE ANTS KINGS OF THE WILD FRONTIER ☆ (Chris Hughes) CBS (40)84549	(2.74/2.74)	С		36 37	4	GRACE JONES NIGHTCLUBBING (Chris Blackwell/Alex Sadkin) ISLAND ILPS(ICT) 9624	(3.04/3.04)	E
7 11	5	VARIOUS DISCO NITES, DISCO DAZE ● RONCO (4C)RTL 2056 A/B	(5.49/5.49)	G		37 40	93	BARRY MANILOW MANILOW MAGIC ☆ (Ron Dante/Barry Manilow) ARISTA ARTV(C) 2	(3.05/3.05)	F
. 8 7	3	ECHO & THE BUNNYMEN HEAVEN UP HERE (Hugh Jones) KOROVA KOBE (4)3	(3.04/3.04)	w		38 45	139	MEAT LOAF BAT OUT OF HELL ☆ (Todd Rundgren) EPIC EPC (40)82419	(2.74/2.74)	С
9 12	4	VARIOUS THEMES (Various) K-TEL NE 1122 (CE 2122)	(5.49/5.49)	R		39 ²⁹	10	THIN LIZZY THE ADVENTURES OF THIN LIZZY (Various) VERTIGO LIZTV(LIZMC) 1	(3.25/3.36)	F
10 °	5	MOODY BLUES LONG DISTANCE VOYAGER (Pip Williams) THRESHOLD TXX(TXC) 139	(3.19/3.29)) F		40 30	5	EXPLOITED PUNKS NOT DEAD (Exploited/Dave Leaper) SECRET SEC 1	(2.43)	s
11 34	2	GEORGE HARRISON SOMEWHERE IN ENGLAND (Ray Cooper/George Harrison) DARK HORSE K(4) 56870	(3.04/3.04)	w		41 41	17	CHRISTOPHER CROSS CHRISTOPHER CROSS O (Michael Omartian) WARNER BROS K(4)56789	(2.44/2.44)	w
12 ¹⁶	4	SQUEEZE EAST SIDE STORY (Roger Bechirian/Elvis Costello) A&M AMLM(CAM) 64854	(3.04/3.04)	С		42 ²⁵	5	TENPOLE TUDOR EDDIE OLD BOB DICK & GARY (Bob Andrews/Alan Winstanley)	(3.031/2/2.43)	С
13 ⁸	3	ELTON JOHN THE FOX (Clive Franks/Elton John/Chris Thomas) ROCKET TRAIN(SHUNT) 16	(3.04/3.14)) F		43 ⁵⁸	27	BARRY MANILOW BARRY (Ron Dante/Barry Manilow) ARISTA DLART(TLART) 2	(3.34/3.34)	F
14 10	6	BEAT WHA'PPEN (Bob Sargeant) GO-FEET BEAT (TCBT) 3	(3.05/3.03)) F		44 ³³	5	BARBARA DICKSON YOU KNOW IT'S ME (Alan Tarney) EPIC (40)84551	(2.74/2.74)	С
15 ²⁶ ³	30	BRUCE SPRINGSTEEN THE RIVER (Bruce Springsteen) CBS (40)88510	(4.25/4.25)	С		45 42	10	QUINCY JONES THE DUDE (Quincy Jones) A&M AMLK(CAM) 67321	(3.04/3.04)	С
16 ²³ 1	13-	TEARDROP EXPLODES KILIMANJARO (Chameleons/Clive Langer/Alan Winstanley/Mick Howlett) MERCURY 6359 (7150) 035	(3.04/3.14)) F		46 ⁶⁰	61	MADNESS ONE STEP BEYOND ☆ (Clive Langer/Alan Winstanley) STIFF SEEZ 17	(2.89/3.00)	С
17 14	6	JIM STEINMAN BAD FOR GOOD (Todd Rundgren/Jim Steinman) EPIC EPC (40)84361	(2.74/2.74)	C		47 ³⁶	4	VAN HALEN FAIR WARNING (Ted Templeman) WARNER BROS K(4)56899	(3.04/3.04)	w
18 ¹³ ¹	11	SHAKIN' STEVENS THIS OLE HOUSE ● (Stuart Colman) EPIC EPC (40)84945	(2.74/2.74)	С		48 ³⁹	11	VARIOUS ROLL ON ● (Various) POLYSTAR REDTV(REDMC) 1	(2.94/3.03)	F
19 15 3	34	DIRE STRAITS MAKING MOVIES (Jimmy lovine/Mark Knopller) VERTIGO 6359 (7150) 034	(3.04/3.14)) F		49	<u>.</u> 1	BILLY SQUIER DON'T SAY NO CAPITOL (TC)E-ST 12146	(3.04/3.04)	E-
20 18	5	KRAFTWERK COMPUTER WORLD (Kraftwerk) EMI (TC)EMC 3370	(3.04/3.04)) E		50	1	KID CREOLE & THE COCONUTS FRESH FRUIT IN FOREIGN PL (August Darnell/Andy Hernandez) ZE ILPS(ICT) 7014		E
21 ²⁷ ¹	18	PHIL COLLINS FACE VALUE ☆ (Phil Collins/Hugh Padgham) VIRGIN (TC)V 2185	(2.43/3.20)	С		51 55	29	JOHN LENNON & YOKO ONO DOUBLE FANTASY (Jack Douglas/John Lennon/Yoko Ono) GEFFEN K(4)99134	(3.04/3.04)	w
22 ²²	9	REO SPEEDWAGON HI INFIDELITY (Kevin Beamish/Kevin Cronin/Gary Richrath) EPIC EPC (40)84700	(2.74/2.74)	C		52 52	3	EDDY GRANT CAN'T GET ENOUGH (Eddy Grant) ICE ICEL(ICEK) 21	(3.34/3.04)	R
23 ²⁰	5	JUDIE TZUKE I AM THE PHOENIX (Paul Muggleton) ROCKET TRAIN(SHUNT) 15	(3.04/3.14)) F		53 47	4	PSYCHEDELIC FURS TALK TALK TALK (Steve Lillywhite) CBS (40)84892	(2.74/2.74)	С
24 ³⁸	3	AU PAIRS PLAYING WITH A DIFFERENT SEX (Au Pairs/Martin & Ken) HUMAN HUMAN	1 (2.65)	S		54 49	17	STRAY CATS STRAY CATS O (Dave Edmunds/Brian Setzer/Stray Cats) ARISTA STRAY(CAT) 1	(3.05/3.05)	F
25 35	4	RANDY CRAWFORD SECRET COMBINATION (Tommy Lipuma) WARNER BROS K(4)56904	(3.04/3.04)	w		55 54	13	SKY SKY ● (Haydn Bendall/Tony Clark/Sky) ARIOLA (ZC)SKY 3	(3.34/3.34)	A
26 17 3	33	STEVIE WONDER HOTTER THAN JULY & (Stevie Wonder) MOTOWN (TC)STMA 8035	(3.29/3.29)) E		56 46	21	ADAM & THE ANTS DIRK WEARS WHITE SOX (Adam Ant) DO IT RIDE 3	(2.96)	М
27 19	4	BILL NELSON QUIT DREAMING AND GET ON THE BEAM (Bill Nelson/John Leckie) MERCURY 6359 (7150) 055	(3.04/3.14)) F		57=	1	KIM CARNES MISTAKEN IDENTITY (Val Garay) EMI-AMERICA (TC)AML 3018	(3.04/3.04)	E
28 ²¹	5	UNDERTONES POSITIVE TOUCH (Roger Bechilian) ARDECK (TC)ARD 103	(3.04/3.04)) E		58=	1	GARY 'U.S.' BONDS DEDICATION (Miami Steve/Bruce Springsteen) EMI-AMERICA (TC)AML 3017	(3.04/3.04)	E
29 ²⁴ ³	31	NEIL DIAMOND THE JAZZ SINGER ☆ (Bob Gaudio) CAPITOL (TC)EAST 12120	(3.29/3.29)) E		59 ⁵⁰	5	CLASSIX NOUVEAUX NIGHT PEOPLE (Sal Solo/Mik Sweeney) LIBERTY (TC)LBG 30325	(3.04/3.04)	F
30 ²⁸	4	TOM PETTY & THE HEARTBREAKERS HARD PROMISES (Jimmy lovine/Tom Petty) BACKSTREET/MCA MCF(C) 3098	(3.04/3.04)	С		60 -	19	MAZEL O'CONNOR BREAKING GLASS (Tony Visconli) A&M AMLH(CAM) 64820	(3.04/3.04)	С





New Singles

MARTHA LADLY FINLANDIA/Tasmania (Oindisc) (Rescheduled)
MARVIN GAYE HEAVY LOVE AFFAIR/Far Cry (Molown) (Repromotion)
MAX WERNER RAIN IN MAY/In The Winter (WEA)
MICHAEL CRAWFORD COME FOLLOW THE BANO/The Colours Of My Life (Air) (29 May release)
MIKE REDWAY WEDDING BELLS/I'm Yours (Crystal)
MORRISSEY MULLEN DRAGONFLY/Pass The Music On (Beggars Banquet)

PATRICE RUSHEN DON'T BLAME ME/Time Will Tell (Elektra)
PAUL NICHOLAS NO NEWS/American Woman (RSC)
PEARLY EIGHTS FAIRYTALE PRINCESS/Bonnie Prince Charlie (MJ)
PEECEES TOO DEPRESSED TO COMMIT SUICIDE/JACK MICHAELSON/Up The Wall-HEEBEEGEEBES/
Meaningless Songs (in Very High Voices) (Original)
PHILIP RAMBOW A STAR (IN HER OWN RIGHT)/Night Out (Live) (Parlophone)
PITS (THERE'S) ALWAYS SOMETHING THERE TO REMIND ME/Botswana Beach Dance (Zilch)
POTION CATCH THE FEELIN' (SHOWSTOPPER)/Showstopper (UK Champagne)
PRECIOUS WILSON CRY TO ME/Stop Running (Epic)
PRINCE GOTTA STOP (MESSIN' ABOUT/Uplown (Warner Bros)
PSYCHEDELIC FURS PRETTY IN PINK/Mack The Knife/Soap Commercial (CBS)

RAINBOW GYPSY BREAKER 14/Blame II On The Breakers (Mrs)
RANDOM HOLD WALKING ON THE EDGE/Shining Smile (RCA)
REAL THING I BELIEVE IN YOU/You're My Number One (Calibre)
RICHIE ROME REMEMBER ME/Deep (Elektra) (Repromotion)
RICK JAMES GIVE IT TO ME BABY/Don't Give Up On Love (Motown) (Repromotion)
RIG & THE TWIGS C.B. BABY/Soft Words Of Love (Pask)
RINGERS NO NO NO/WHAI Can I Op (I Still Love You) (Magic Moon)
ROSANNE CASH SEVEN YEAR ACHE/Rainin' (Ariola)
RPM NOW THAT SUMMER'S HERE/Watch The World Go Round (Ariola)

SAMSON RIDIN WITH THE ANGELS/Little Big Man (RCA) (First 10,000 picture disc's)
SARAH BRIGHTMAN MY BOYFRIKIND'S BACK/Sleeping Beauty (Whisper)
SECOND LAYER STATE OF EMERGENCY (EP) (Torch)
SMALL ADS H.P. MAN/Radio Love (Bronze)
SPANGS WHO INVITED YOU ANYWAY/DUO Tones (RCA)
SPANIGEN GOODNIGHT SWEETHEART GOODNIGHT/EL DORADO '/At My Front Door (Charly)
SQUARE ONE COLOURED SAN/Driollywood/Numbers (Sacre Bleu)
STEVE AMBER OH, PRETTY WOMAN/Tecrage Heartbreaker (Mean)
STRESS PLAYING GAMES/Sanding In A Room (Out Of Town)
STROKE FORGET IT/Come Back Tomorrow (CBS)

TANTRA HILLS OF KATMANDU/Hailelujah (7" only)/Wishbone (12" only) (Automatic)
TERESA DEL FUGO DON'T HANG UP/Worder Wonder (Salril)
THOMPSON TWINS ANIMAL LAUGH (OUMMA AULARESSO)/A Dab Product/Anylhing Is Good Enough (T) (Rescheduled)
TOM PETTY & THE HEARTBREAKERS A WOMAN IN LOVE/'Gator On The Lawn (Backstreet/MCA)
TOMMY 'J' RIDIN' IN MY CAR/Hey You (RAK)
TRIBESMEN SUNDAY MORNING/Finsbury Park (Warm)
TSCHAI PRENDER HOT FEET/Fantasy Feeling (Carrere)
T.G. SHEPPARD I LOVED'EM EVERY ONE/I Could Never Dream The Way You Feel (Warner Bros)
T.V. SMITH & THE EXPLORERS HAVE FUN/Imagination (Kaleidoscope)

OAK RIDGE BOYS ELVIRA/A Woman Like You (MCA)
OUR DAUGHTER'S WEDDING LAWNCHAIRS/Airline (EMI America)

(Design)

New Singles -		The Record Business Singles Mark pag (White)-Special Vinyl (£1.49-He		
		ingles scheduled for release 19/3 year's releases: 2,589	22 Jun	e
99 L'IL RED RIDING HOOD/Wait For Your Number To Be Called/I Ain't Gonna Tell Ya (Albion)		ION 1017	М	
LVIN LEE BAND I OON'T WANNA STOP/Hearlache (Avalar) SSOCIATES O. QUARTERS/Kissed (Silvalion 2)	=	AAA 106 SIT 4	M H/P	
ALLS I LOVE THE BALLS/Don't Touch Me (Towerbell) ARRY GRAY ORCHESTRA THUNDERBIRDS/Joe 90 — Main Theme/Parker, Well Done (PRT) AUHAUS PASSION OF LOVERS 1,2,3.4 (Beggars Banquet) ERYL MARSDEN I VIDEO-HUNGRY FOR YOU (PVK) ILL WYMAN GREEN ICE (THEME Cloud Hoppers (Polydor) ILLY SQUIER IN THE DARK/Rich Kid (Capitol) (Rescheduled) LADES GHOST OF A CHANC-Freat Emotion (Energy) LITZKREIG BURIED ALIVE/BIrckreig (Neat) LOOD SISTERS DON'T SAY GOODBYE TOO LOUD/Love Me Love You (Sound City) BIAN MAXINE LET ME GO EASY/Highway Fever (Subway) 1.8. & O. BAND DN THE BEAT/Lovin's What We Should Do (Capitol)	:	TOW 10 7P 216 BE6 59 (Free lyric sheet, first 20,000) PV 107 POSP 281 CL 206 NRG 5 NRG 10 (N/A) TUBE 001 CL 202	A A W M F E F P Q M E	SCB 007 (Out Now)
ANDIDO JINGO/Dancin' & Prancin' (Excaliber) ARL CARLTON SHE'S A BAD MAMA JAMA (SHE'S BUILT, SHE'S STACKED)/This Feeling's Rated X-tra (20th Century) HILD'S PLAY PLAYEROUND ROMANCE/Escape (Cable) OCKNEY REJECTS ON THE STREETS AGAIN/Londob (Zonophone) (Rescheduled) RAZY CAVAN & THE RHYTHM ROCKERS ROCKABILLY RULES OK/Trouble Trouble (Charly)		EXC 102 (N/A) VHF 1 Z 21 CYS 1076	A R A E	EXCL 102 TCD 2448
ANNY OWEN WHO SAID ANYTHING ABOUT LOVE/Would I Lie (Orestes) AVID MCWILLIAMS BLACK VELVET/Every Time (Carmel U.K.) EPARTMENT S GOING LEFT RIGHT/She's Expecting You (Sliff) IVINE BORN TO BE CHEAP/Name Game (Situation 2) ROWNING CRAZE STORAGE CASE/Oamp Bones (Situation 2)	:	ORE 1 CAR 1001 BUY 118 SIT 5 SIT 3	P P C H/P H/P	
DDIE MAELOV & SUNSHINE PATTESON LINES/The Last Bouquet (Human) ROGENOUS ZONES SAY IT'S NOT SO/War Games (Safari) VELYN KING I'M IN LOVE/The Other Side Of Love (RCA)	•	(OUT NOW) SAFE 36 RCA 95	S M R	HUM 912 (Out Now)
AB FOOD YOU'RE NEVER ALONE/Holiday (Double A Side) (Smile) ATBACK TAKE IT ANY WAY YOU WANT IT/Lady Groove (Spring) (<i>Rescheduled</i>) REDDY MCGREGOR FOLLOW THIS YA SOUNDI(tba) (African Museum) RESHIES I CAN'T GET 'BOUNCING BABIES' BY THE TEARDROP EXPLOOES/Tell Her I'm III (MCA) UTURE PRIMITIVES THE LAST SUNSET/Running Away (Illuminaled)	:	SR 021 POSP 283 (N/A) MCA 725 ILL 5	M F J C P	POSPX 283 AM 03
ANG OF FOUR TO HELL WITH POVERTY/Capital (II Fails Us Now) (EMI) (Rescheduled) AP BAND YEARNING FOR YOUR LOVE/Opps Upside Your Head (Mercury) ENEY VINCENT SHE-SHE LITTLE SHEILA/Say Mama/Dance To The Bop (Capitol) ERRY FORD LORD I'D FORGOTTEN/Easy (Big R) INDEA PARK BEACH BOY GOLD/Lady Be Good (Sonet) IND SOCCIO TRY IT OUT/Closer (Allantic)	:	EMI 5193 MER 73 CL 203 8RS 03 (OUT NOW) K11594	E E P A W	12EMI 5193 (Dealer: 70p of initial quantities only) MERX 73 SONL 2162 (OUT NOW)
I TEK CAR TUNE/Take The A Side (Original) OLLY & THE ITALIANS JUST FOR TONIGHT/Baby Gets II All (Virgin) OME SERVICE ONLY MEN FALL IN LOVE/O.M.F.I.L. (Situation 2)		(N/A) VS 429 SIT 6	R C H/P	TABO 06
IN GOMM I LIKE YOU, I DON'T LOVE YOU/Nobody's Fool (Albion)		ION 1016	М	
ACK WARNER AN ORDINARY COPPER/I Didn't Orter 'A' Ett It (HMV) ANIS IAN UNDER THE COVERS/Passion Play (CBS) DANNA & THE QUEENS SUCCESSFU/Round The World (Roxon) DHN TOWNSLEY SUPPING AWAY/WA 7.000 (EMI) ULIE ROGERS THE WEDDING/Love Letters (Mercury)		POP 2024 CBS A1324 ROX 017 EMI 5178 MER 67	E C P E F	12EMI 5178
EITH JAMES SPECIAL KIND OF FEELING (EP) (Keith James) ENNY SERATT THE BITTER END/Saturday Night In Oallas (Oouble A Side) (Big R) MKS BETTER THINGS Massive Reductions (+ Free single – Lola/Qavid Watts' – first 20,000) (Arista) LYMAXX NEVER UNDERESTIMATE THE POWER OF A WOMAN/NO Words (Solar)		KJ 1 BRS 02 ARIST 415 K12541	P P F W	K12541T
EE RITENOUR IS IT YOU?/Good Question (Elektra) NESOMENO MORE DO YOU THINK I CARE/Turned Insane (Rage) (8.5.81 release, flipped)		K12540 RAGE 3	W	K12540T
1ARTHA LADLY FINLANDIA/Tasmania (Dindisc) (Rescheduled) 1ARVIN GAYE HEAVY LOVE AFFAIR/Far Cry (Molown) (Repromotion) 1ARV WEDNER BAIN IN MAY IN The Wigher (MEA)		OIN 32 TMG 1232	C E	12TMG 1232

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A Star (In Her Own Right)	P
A Woman In Love	T
An Ordinary Copper	J
Animal Laugh (Oumma	_
Aularesso)	I
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Better Things	'K
Black Velvet	D
Born To Be Cheap	
Breaker 14 Buried Alive	
Car Tune	
Catch The Feetin' (Chaustonesi	n
Calch The Feelin' (Showstopper Coloured Sand	7 [
Come Follow The Band	O
Cry To Me	P
C.B. Baby	
Do You Think I Care	n
Don't Blame Me	
Don't Hann I In	Ť
Don't Hang Up Don't Say Goodbye Too Loud	B
Dragonfly	M
Flyira	n
Everlasting Love	W
Everlasting Love	P
Finlandia	. M
Finlandia	F
Forget It	S
Ghost Of A Chance	B
Give It To Me Baby	R
Going Left Right	D
Goodnight Sweetheart	
Goodnight	S
Gotta Stop (Messin' About)	P
Green Ice (Theme)	<u>В</u>
Have Fun	I
Heaven And Hell	٧
Heavy Love Affair Hills Of Kalmandu	IVI.
Hot Feet	
H.P. Man	!
I Believe In You	. O
I Can't Get 'Bouncing Babies'	Rv.
I Can't Get 'Bouncing Babies' The Teardrop Explodes	F
I Don't Wanna Ston	Δ
Like You, I Don't Love You	1
Love The Balls	. B
Loved 'Em Every One	Τ
I Video	. B
In The Dark	. В
Is It You? It's Rock And Rol! (EP)	L
It's Rock And Roll (EP)	٧.
I'm In Love	.,Е
Jingo	.C
Just For Thought	Н.

Lord I'd Forgotten L'il Red Riding Hood	(
L'il Red Riding Hood	9
My Boylriend's Back Never Underestimate The Power	5
Never Underestimate The Power	0
A Woman	1
No News	
No No No	F
No No No Now That Summer's Here	F
Oh, Pretty Woman	
On The Beat	
On The Streets Again	٠
Only Men Fall In Love	٠.
Pagaina Of Lauren	٠,
Passion Of Lovers	. [
Playground Hornance	٠,
Playing Games	٠. ک
Pretty In Pink	. ŀ
Q. Quarters	. F
Rain In May	N
Q. Quarters Rain In May Remember Me	. F
Ridin' In My Car	1
Ridin' With The Angels	. 8
Ridin' With The Angels	. С
Say It's Not So	E
Seven Years Ache	. F
She-She Little Sheila	.G
She's A Bad Mama-Jama Shut Out	C
Shut Out	W
Slipping Away Special Kind Of Feeling (EP) State Of Emergency (EP)	
Special Kind Of Feeling (FP)	K
State Of Emergency (EP)	ς.
Storage Case	'n
Successful	
Cunday Morning	
Sunday Morning Take It Any Way You Want It	
The Bitter End	г
The Last Sunset	. ת
The Dight To Work	r
The Right To Work	W
The Times Triey Are A-Changin	W
The wedding	ال
Thunderbirds	. b
To Hell With Poverty Too Depressed To Commit	. G
100 Depressed 10 Commit	_
Suicide	, P
Try It Out	. G
Under The Covers	ارا
Walking On The Edge	.R
Wedding Bells	М
Who Invited You Anyway Who Said Anything About Love	. S
Who Said Anything About Love	D
Yearning For Your Love	G
Yearning For Your Love You're Never Alone	.F
(There's) Always Something The	ere
To Remind You	P

Let Me Go Easy..

Lines.....

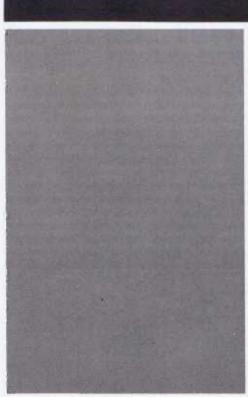
VANGELIS HEAVEN AND HELL/Alpha (BBC) VINCE ST. JOHN & THE RED RIVER It'S Rock And Roll (EP) (Magnum Force)

WALKER BROTHERS SHUT OUT/Nite Flights (GTO)
WANDERERS THE TIMES THEY ARE A-CHANGIN'/A Little Bit Frightening (Polydor)
WILD HORSES EVERLASTING LOVE/The Axe (EMI) (Rescheduled)
WORKFORCE THE RIGHT TO WORK/Holy Moses (WF)

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Royal Court	LIVERPOOL
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New Theatre	OXFORD
Odeon	BIRMINCHAM
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