

Europe's leading music business paper

# **A&M** launches double tapes at single price

TWO INTO One *Will* Go is the banner under which A & M is launching what it describes as "a revolutionary new product" two albums for the price of one — in pre-recorded cassette form

— in pre-recorded cassettle form only (dealer price £3.04). High quality Chromdioxid tape is being used and the series is being billed as The Classics. The May 8 launch will be supported with an extensive national press profile, consumer press ads and a heavy in-store and merchandising campaign. "There is growth in the tape

"There is growth in the tape market," commented A & M's John Cokel. "There has been a lot of talk in the industry about this sort of thing and this is what people want — an album on each side of the tape."

The initial releases feature two albums each from Herb Alpert, Joan Armatrading, Elkie Brooks, Chris De Burgh, Rita Coolidge, Gallagher and Lyle, Supertramp, Rick Wakeman and

Coolidge, Gallagher and Lyle, Supertramp, Rick Wakeman and The Carpenters. Promotion is being linked closely with the major retail outlets. WH Smiths, for example, will be featuring the series strongly in its May tape campaign which includes the distribution via shop checkouts of 1.5 million leaflets. Meanwhile, Island continues to promote a hefty release schedule for its controversial One Plus One series. May sees the release of a further 15 releases, including Bad Company, Bob Marley, Cat Stevens, Steel Pulse, Ultravox, JJ Cale and Robert Palmer. The company is currently involved in company is currently involved in a joint campaign with HMV which includes in-store displays, logo cards, posters and display material and consumer music press ads. The tapes feature in 35 HMV shop window displays this month.

•ARTIST MANAGER Derek Boulton has launched a new pre-recorded budget cassette label, oak, which, with product at 99p RRP, is claimed to be "the lowest priced pre-recorded cassette series currently available in the UK".

in the UK". This month sees the initial release of 24 Oak items including Tribute To The Carpenters, Golden Age Of The Beatles, Congratulations To Cliff Richard and Favourite Songs From Gilbert and Sullivan.

INSIDE

# **DON'T MISS OUT** N MAJOR MUSIC

CBS RECORDS has signed a deal to exclusively market and distribute Boardwalk Records product worldwide except for certain countries in Europe

Boardwalk Records product worldwide except for certain countries in Europe and Africa. The first product from Boardwalk includes the original soundirack from Popeye, Harry Chapin's Sequel LP plus album/singles from Phil Seymour, Ohio Players, Carol Bayer Sager and a new band called Rox. Pictured at the signing are (1 to r) – standing – Allen Davis (president CBS Records International), Neil Bogart (president Boardwalk Entertainment Co), Dick Asher (CBS) and Arthur Indursky (attorney). Sitting: Norman Stollman (CBS), Irv Biegel (Boardwalk), Bunny Greidus (CBS), Jeff Franklin (Ati Equities) and Joe Senkiewicz (CBS).

THE BRITISH record industry - and CBS in particular came in for a lambasting at the Nashville CMA-hosted country music seminar at London's Royal Garden Hotel last week. The indictment: failing to support properly and promote country music in the UK.

Typical of the reaction of the Americans present was the stronglyworded warning from Kenny Rogers' manager Ken Kragen: "If the British don't sort themselves out, they're going to miss the major music trend of the Eighties!''

Country music has a growing share of the market in the US and the UK, but many of the 150 registrants at the seminar, specifically music publishers, promoters and media people, aimed a volley of complaints at UK companies for pigeon-holing country music, failing to release enough US product here, neglecting product that is released, not backing up artists on tour, and ignoring home-grown country music on their doorstep.

Former United Artists and Arista arketing man Denis Knowles marketing accused record companies and the

media for having the wrong attitude to country music. "The greatest obstacle holding country back is the pigeon-holing of the music, said.

Music publishers Roy Tempest (EMI) and Tony Peters (Acuff-Rose) both complained bitterly Rose) both complained bitterly about the amount of commercial country product not being released here, the latter citing Jimmy C Newman, one of Wembley's outstanding success stories, who does not have any material available available.

available. Scotland-based promoter Drew Taylor was particularly scathing about CBS Records, accusing the company of giving "virtually no support or involvement" in his recent tour by Moe Bandy. of the

And characteristic And characteristic of the comments about the difficulties that UK country acts face in getting recorded came from Champ Records' Richard de Sylva who said: "I spent six years at EMI beating my head against a brick wall. In the end I formed my own label in order to get UK country product out on the market " market.'

Among the panelists listening to the criticism were CBS Records president Bruce Lundvall and CBS

Nashville vice-president Blackburn who later in the week had meetings with CBS UK executives to

meetings with CBS UK executives to discuss the points raised. CBS Records' UK chairman, Maurice Oberstein, told MW: "I think the UK record industry probably deserves some of the criticisms laid at its door because it tends to polarise on country music at tends to polarise on country music at Wembley at Easter then go to sleep the rest of the year.

the rest of the year. "I've never liked treating country music as country music and if a record is good enough it will be released at any time of the year and be promoted particularly at the Radio 2 audience. I believe we have tried to treat country as *music* and have done a decent job.

"But following talks with Rick Blackburn, we will probably set up a CBS International meeting in Nashville later this year to seek a deeper understanding of our

# **PolyGram tops** LP and singles market share

THE POLYGRAM group of record companies — Polydor, Phonogram and Decca — took the lead in both albums and

the lead in both albums and singles market share in the first quarter of 1981. Expressed as a corporate company, PolyGram grabbed 21.7 per cent of the singles market, way ahead of EMI with 14.3 and CBS with 13.8, and 17.9 per cent of the albums market, followed by EMI (16.5) and CBS (13.2)

WEA continues to lag with only 9.7 per cent of singles and

11.6 per cent of albums. PolyGram's success, giving it its best quarter since the boom its best quarter since the boom days of 1978, can be attributed to Polydor doubling its market share of singles with 11.1 per cent, Phonogram almost doubling its share of albums with 6.0, and Decca coming in with 3.2 (albums) and 1.7 (singles).

5.2 (albums) and 1.7 (singles). EMI (urned in its worst market share figures for several years, and CBS fared little better, while A & M failed to show in singles and took a much-reduced 3.0 per

and took a much-reduced 3.0 per cent of albums. Most other companies held steady, although Chrysalis managed to improve in both albums and singles. Broken down into labels, CBS came top in albums with 9.0 and Polydor top in singles with 9.5; the John Lennon sales boom gave the new Geffen label 3.5 per cent of the singles market and 2.5 per cent of albums. per cent of albums.

Top corporate publisher for the quarter was Warner Brothers, and top individual publishing company, Island

Commenting on PolyGram's market share achievement, chairman David Fine told MW: "This is the result of two years' market planning and restructuring with the intention of creating the type of record organisation most appropriate for the UK market." most

The market share figures are compiled by the British Market Research Bureau and are based on sales logged by chart panel dealers. Full details on page six.

# **Conference** explores TV's opportunities

RODNEY BURBECK in West Berlin From

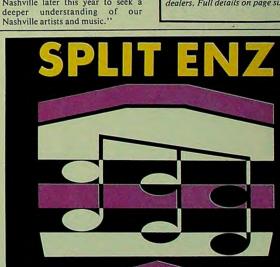
A VISION of the future when television — "the little monster in the home" — will have 100 channels with many programmes specifically providing all types of music 24 hours a day, was described as "very exciting and a little bit frightening" exciting and a little bit rightening by Monty Lueftner, Ariola Records Group president, chairing the opening session on cable and satellite developments at the *Billboard* International Music Industry Conference here on Mandau (27) Monday (27).

Monday (27). Jack Schneider, president of Warner Amex Satellite Entertainment Company, revealed that by this August his company would be offering to cable TV

companies around-the-clock LP companies around-me-fock Lie orientated rock music programme to be called Music TV, "This will be ad-supported and will offer tremendous promotional opportunities to record companies," he said.

And Hubert Terheggen, head of musical affairs for Radio Luxembourg, said that his company would be making a decision later this year whether to put up a satellite for European TV programming. "We will do what is economically and politically possible," he added. The seminar went on to discuss the problems that the new satellite erra would present in proferring era would present in protecting copyright royalties. "We must find a way of getting our share of this new communications business," said said Lueftner

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New Album

Say it: WHY-ARTER

Album: AMLH 64848 Cassette: CAM 64848

# NEWS

# **Visuals** for Blackwell

From IRA MAYER NEW YORK: Island Visual Arts is the latest Chris Blackwell enterprise here, with September video cassette releases planned in video cassette releases planned in the US for Countryman, a Jamaican film featuring a soundtrack by Bob Marley & The Wailers and Black Uhuru, and the classic reggae film, The Harder They Come. Blackwell intends to make

Blackwell intends to make home video releases prior to cinema distribution on newly-produced material such as Countryman. Aiming to "incorporate some of the same marketing techniques used for records into marketing video", Island will release the Countryman soundtrack simultaneously with the film. The Harder They Come soundtrack will be the subject of a new push upon release of the video cassette.

video cassette.

video cassette. Manufacturing and distribution in the US will be through Warner Home Video.

# **Jazz stars on** new video series

COLLECTOR series A COLLECTOR series of vices programmes featuring performances by top jazz and blues artists plus popular music acts is expected as one of the first developments of a new company, Montreux Festival Recordings SA.

Recordings SA. The company is a new joint venture between the organisers of the Montreux Festival and Mountain Studios, the Montreux recording studios owned by rock group Queen. Mountain, acquired by Queen in 1979, is located in the main Casino building, and its 24-track facilities have been used by artists like The Rolling Stones and David Bowie. Mountain has also recorded the Montreux Jazz Festival each year, and it is through this association that Montreux Festival Recordings has Montreux Festival Recordings has evolved.

Direct recording lines and closed circuit TV between the hall and the adjacent Mountain studio will allow for a simultaneous 24-track sound recording of any video or television recording made in the hall.

With the recent introduction of with the recent introduction of sync-pulse alignment of visual and audio, the set-up offers the advantage of sound re-mixing at a later date, in addition to a live 2-track mix by resident engineer David Richards, who won a Grammy this year for his live recording of Count Basie and Ella Fitzgerald at Montreux.

Festival is also examining "the video market potential of visual recordings owned by the Jazz Festival made during the past 15 years".

The first audio-visual linked recording through the new tie-up between the Festival and Mountain between the Festival and Mountain Studios will be a concert by Manhattan Transfer, who will perform on the final night of the Golden Rose Television Festival on May 9



#### Zed debut on Double D

USHERING IN the new signing to his Double D Records, Dave Dee let loose two members of the band Zed loose two memoers of the burd 2cd at Battersea Power Station last week, to celebrate the release of their debut single, Energy (D Dee 9) released last week. Pictured (I to r) are Nigel Jankins (lead vocals, guitar), Paul Westwood (bass) and Dave Dee.

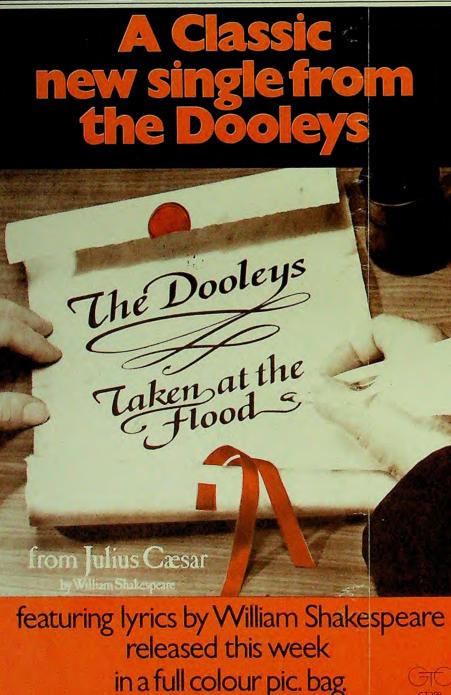
# **Chrysalis kicks** off with **Connolly film**

THE FIRST video cassette to be released by the newly-formed Chrysalis Visual Programming Division, headed by Chrysalis cochairman Terry Ellis, is Billy Connolly Bites Yer Bum, which has been distilled from recordings of Connolly's recent Apollo, London shows.

This title, which is expected to retail at £39.99, is not available for rental. It will be marketed and

rental. It will be marketed and promoted by Chrysalis and selling will be through Tandem, with distribution through CBS. A marketing campaign — in-cluding full-page advertisements in video press, and posters, window displays and badges for dealers — is being mounted to coincide with the May 15 release date. Ellis comments: "We see a future with video as a competing medium which will give people something

which will give people something including that they cannot see on TV or in the cinema." (See picture on p8).



Order from CBS Order Desk. Tel: 01-960 2155. CBS Distribution Centre, Barlby Road, London W10 PAGE 2

# Phonogram prepares to add Casablanca to fold

PHONOGRAM IS set to release product on the PolyGram-owned Casablanca label, with two singles scheduled for late May. Casablanca's existing deal with PRT has now expired and PRT has a sell-off period until September, with extended manufacturing and sell-off rights until September on all product released in 1981. All further releases from Casablanca will be from Phonogram on the Casablanca label, available through PolyGram Record Operations. The first two singles will be Starpoint's I Just Want To Be Your Lover (CAN 1001 for the 7" and CANX 1001 for the 12"), released May 22 and Mac Davis' Me And Fat Boy (CAN 1002) released May 29. A Cameo album is scheduled for June. The Casablanca artist roster includes Mac Davis, Parliament, Cameo, The Captain & Tennile, Nick Gilder, Pure Praire League, Robin Williams and 707. "It is nice to have the Casablanca label under Phonogram's wing in

Robin Williams and 707. "It is nice to have the Casablanca label under Phonogram's wing in the UK," commented product manager John Waller, "As the label has a wealth of black product, we look forward to having hits in an area of music where this company has proved to be particularly Will will be actioners in the strong. We will be reworking the Casablanca back catalogue in the near future."

# **MAP** men launch direct to dealer sales service

ROGER UPRIGHT and Mike Tobin have launched a new independent sales force to sell direct

independent sales force to sell direct to dealers throughout the UK. They are currently recruiting the sales team and have brought in a third partner, Dave Sinclair, formally sales director of Tensai. Initially the sales company will be involved mainly with video

software exclusive An with Centre Video of Dunstable which has over 1,000 films on catalogue.

The new venture is based with the other M.A.P. companies at Vivian House, 21 Market Hill, Southam, Warwickshire. Tel: 092 6812173.

# Byron back with Creole deal

DAVID BYRON, former vocalist and frontman with Uriah Heep, has signed a UK and European deal with Creole Records, and releases his first single, Every Inch Of The Way (CR 8), this Friday.

An LP is also planned to coincide with a tour in the near future. Creole Records MD Bruce White described Byron as a "priority artist" for the label.

"We will be launching a major promotion campaign with the single, and in addition our European licensees including Germany, Scandinavia, Holland and France

News extra on page 30

are very excited about the product and will be releas simultaneously," he commented. releasing

#### Film firm formed

A NEW video film and documentary company has been formed by music publisher and manager Kaplan Kaye and film maker John Morris. Consortway Productions' first project is a 10-part documentary on the history of football, and the company also plans to make promotional films for groups and companies "at sensible prices".

#### Virgin signs duo

VIRGIN RECORDS has signed German duo Deutsch German duo Deutsch Amerikanische Freundschaft (DAF) to a long-term recording deal and first product is an album. Alles Ist Gut, on May 1.

# Riva cuts prices to combat imports Moves.

IN A bid to stem the flood of imports, mainly of Canadian origin and coming into this country via Holland, Riva Records is cutting the dealer price on all current Rod Stewart albums and cassettes to £1.82.

The albums and cassettes in question are: A Night On The Town, Atlantic Crossing, Footloose & Fancy Free, Blondes Have More Fun, Greatest Hits and Foolish Behaviour.

To co-incide with the reduction, window displays will be installed featuring the six albums and the new prices.

Bill Stonebridge, managing director of Riva Records comments: "While imports continue to flood into The UK from Europe damaging UK sales, there seems to be no alternative but to compete in price with these imports. We therefore hope that dealers will note what we have done and, in future, order UK copies of these records." He also added that Riva had been

He also added that Riva had been investigating the imports problem closely for some months now, but had "come up against a number of brick walls", and that "internationally WEA (Riva's distributor) does not seem too concerned".

# A Spur to success

FA CUP finalists Tottenham Hotspur are rush-releasing a special single as a forerunner to the Big Match on May 9. The song, written and produced by cockney duo Chas



& Dave is Ossie's Dream . . . (Spurs Are On Their Way To Wembley), a tribute to the team's Argentinian midfield player Osvaldo Ardiles. Chas & Dave's manager Bob England has set up a special label,

Chas & Dave's manager Bob England has set up a special label, Shelf Records, to handle the single and pressing and distribution is by PRT. It is available in full-colour souvenir bag and Posters are available for dealers.

### Beatles unite on single

THE THREE remaining ex-Beatles are together on record for the forthcoming George Harrison single on Dark Horse. Ringo Starr drums, Paul and Linda McCartney provide background vocals, and Harrison leads on All Those Years Ago, to be released on May 15. An album, Somewhere in England, will be released in June.

A NEW album by Keith Emerson his first for more than two years is released this week by MCA on the Backstreet label. Entitled Nighthawks, it is his musical score to the forthcoming Universal film thriller of the same name starring Sylvester Stallone and Billy Dee Williams. A single taken from The LP, I'm A Man, will be released shortly.

ELEKTRA IS re-releasing Da Capo by Love, and plans to re-release the entire catalogue of this Sixties supergroup, if the original master tapes are still available. Da Capo, which was made 14 years ago and has since become a collectors' item, has not been available for over five years. The re-release date is May 8. At present the only other Love album on Elektra's catalogue list is Forever Changes.

THE NEW Joe Walsh single, released on May 8 and entitled Life Of Illusion c/w Down On The Farm, is being backed by POS merchandising, 3-D centre pieces and posters. For a week from May 16 a campaign will be run on Capital Radio in conjunction with Our Price Records. Full and half page ads are being taken in the consumer music press.

SECRET RECORDS is putting a heavy marketing push behind the release of Exploited's first album Punk's Not Dead (SEC 1). Promotion includes music press advertising, nationwide window and in-store displays, and fly-posting in London and other cities. Dealers will also receive posters and window streamers. The band's last two singles, Army Life and Exploited Barmy Army, which both reached the Top 10 of the indie charts, are featured on the LP, and the band will be touring throughout May. FOLLOWING REACTION in the Northern discotheques, Motown has issued a six-year old Michael Jackson recording, One Day In Your Life (TMG 96 976), as a single. The track was originally made with the Jackson 5 and was issued in the US last month.

CHAMPAGNE RECORDS, which is part of the DJM group, is launching a new subsidiary, EDM Champagne, to handle all electronic dance music releases — all aspects of futurist and new funk music. First release is Coming To Get You (Radio Mix)/Coming To Get You (Disco Mix) by TCKALON, a South London based new funk band. The record has been produced by Ian and Nick Titchener who have been successful with Spandau Ballet, Ultravox, Landscape and Japan among others. The single was originally released on the band's own Athena Iabel, but now has the catalogue number BUBL 701 and BUBLY 701 (12).

JONA LEWIE finally follows-up his Christmas number one hit Stop The Cavalry with Louise (We Get It Right). The single will be available as a seven-inch with picture sleeve (Stiff BUY 110) and as a 10-inch disc (SBUY 110), also with a picture sleeve, and an extended version of the song; retailing price for both formats is £1.15. Stop The Cavalry has now sold two million copies worldwide.

FOLLOWING THE success of Sugar Minott's current chart single, Good Thing Going, Trojan is repromoting the first album Ghetto-Ology, originally released in June 1979. THE NEW postal address of the Music Trades Association (MTA) is PO Box 249, London W4 5EX.

news

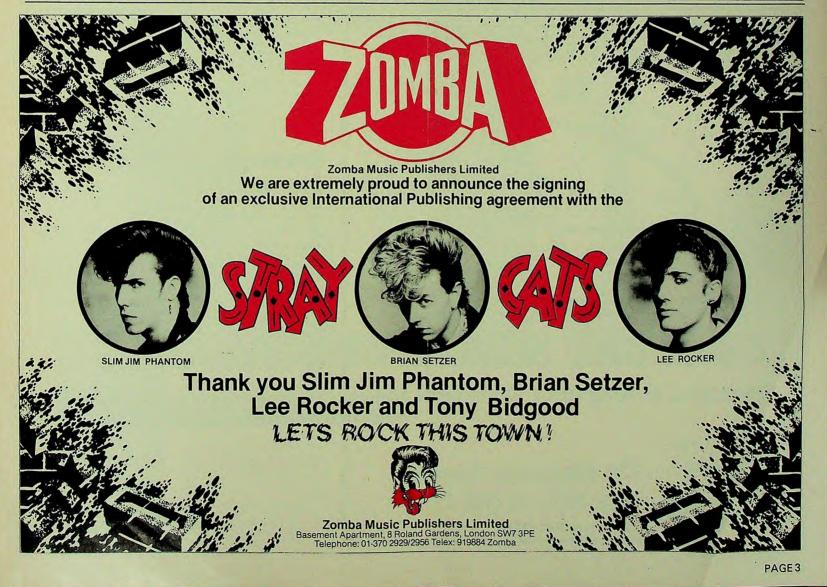
THE LIAISON and Promotion Company has moved to 70 Gloucester Place, London W1. (Tel: 935 8980/935 4965).

RAY STOCK'S Mustard Promotions Company has moved to 9/11 Richmond Buildings, London W1 VSAH (Tel: 01-439 3058).

WHY-FI Records, set up recently by Paul McNally, will operate from 6th Floor, Warehouse D, Metropolitan Wharf, Wapping Wall, London ECI (Tel: 01-481 1722). Label assistant to McNally is Alison Clout and press and PR is being handled by Mick Houghton's Brassneck Publicity.

HOWARD MARKS and his Howlin' Promotion Company have moved to permanent offices at 70 Gloucester Place, London W1 (Tel: 01-935 4965). Marks can still also be contacted via his paging service on 01-828 5621, code 1970.

THE POSITIVE Management Group — Positive Management, Positive Designs, Rotate Records and Lightning Productions has moved to 17, Station Road, London SE25 5AH Tel: 01-771 5777 and 01-653 1750).



# NEWS

# **Record Sales** have best ever figures

- THE PROMOTION company Record Sales held a spring conference in London over the Easter holiday weekend at which RS chairman and managing director Richard Jakubowski announced that the first quarter had been the
- backbowski announced inking
  the first quarter had been the company's best since its inception four years ago.
  The 17-strong team discussed current projects including records by Bauhaus and Freeez on Beggars Banquet, Small Ads on Bronze, Bill Haley, Reality and Freshies on MCA, Richard Clayderman and Dogs Of War on Sonet.
  The meeting also planned internal reorganisation following the departure of Keith Palmer (London) and Peter Todd (East Anglia) who are joining Promo People. Replacements would be announced shortly, said the back.
- be announced shortly, said Jakubowski.

# **Ronnie Scott's** is up for sale

RONNIE SCOTT's, which recently celebrated its 20th anniversary and is still a showcase for top notch jazz artists, is up for sale. Estate agents Brodie Marshall have advertised notice to prospective buyers. The asking price is about £175,000 for the five and a half year lease.

# **Decca releases** album against **Grieg's wishes**

A UNIQUE recording is being released by Decca this month, against the composer's wishes, writes Nicolas Soames. This historic classical the composer's wishes, writes Nicolas Soames. This historic classical album will be the only record ever to be made of Grieg's Symphony in C minor. It was his first completed orchestral work, but has languished in a library for over a century — marked by the composer himself with the words "must never be performed". It will never be recorded again, and after a performance at the Bergen Festival on May 30 by the Bergen Symphony Orchestra (which Grieg himself conducted) conducted by Karsten Andersen, the score and parts will be locked with the word.

away for ever

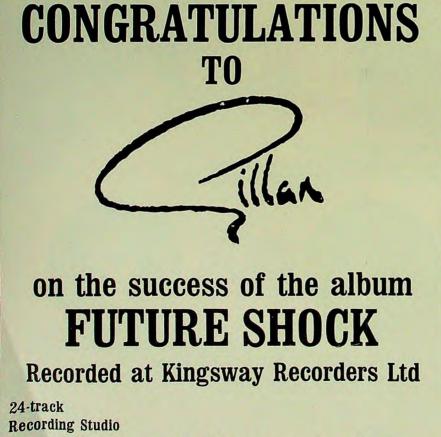
away for ever. Grieg scholar Paul Myers produced the album (SXDL/KSXDL 7537) and he describes it as "an excellent, youthful piece", but believes Grieg suppressed it because it did not represent the Norwegian national style of composition. Commenting on whether it should have been recorded, even this once, Myers cites another similar example; Saint-Saens requested that his work The Carnival Of The Animals should never be performed.

# W H Smith sales stable

A DROP of £3 million in W H Smith profits has nothing to do with the multiple's record and tape (or hi fi) departments. A spokesman commented: "While no-one can be said to be doing very well out of selling records and tapes at the moment, we are doing all right. Recorded music, hi fi accessories, and even the small amount of audio hardware that we stock, have all achieved their budgets."

The drop in profit was entirely due to an increase in the losses made by W H Smith's book distribution and publishing division. At pre-tax level the profit for the year to the end of January stands at £16.13 million.

Smiths has record and tape departments in well over 200 of its branches, and intends to continue expanding that retail section by including a record department in every new store.



129 Kingsway, London WC2 6NH, 01-242 7245 **Call for current rates** 



SONGWRITERS Barry Leng and Simon May, whose previous successes have included Amii Stewart's Knock On Wood and Stewart's Knock On Wood and Light My Fire, have signed Kate Robbins to their production company, Image Records. And she will be singing one of their songs, More Than In Love, when she makes her acting debut in ATV's popular soap opera Crossroads during May. In the series, Robbins plays a singer — appropriately destined for "stardom" — and is no doubt hoping to follow in the plays a singer — appropriately destined for "stardom" — and is no doubt hoping to follow in the footsteps of Stephanie de Sykes. She also featured in the series as a pop singer, and consequently had hits with Born With A Smile On My Face and We'll Find Our Day, both written by Leng and May.

## Numbering confusion

IDENTICAL NUMBERS on two album boxed sets are threatening to cause confusion in ordering, and to affect the accuracy of chart placings. The Barry Manilow Gift Set on Arista (which entered the BMRB chart last week at 62), and the Gary Numan Living Ornaments 1979/80 boxed set on Beggars Banquet, both have a catalogue number of BOX 1. The number on the Manilow set dates back several years to when it

was first released. The BMRB and WEA are asking the BMRB and wEA are asking chart return shops to use the European catalogue number when noting sales of the Numan set, in the hope that this will avoid further chart placing difficulties.

The number is K68035. At the moment the BMRB is checking by telephone with dealers as to which of the sets they are indicating when they mark BOX 1 on their returns.

# **Competition for** Stevens sales

EPIC has released You Drive Me Crazy as the follow-up single to Shakin' Stevens' Number One hit, This Ole House, with colour sleeve and strong advertising support. Epic is also continuing to promote the This Ole House album. But at the same time, competition for Shakin' Stevens sales has come from earlier Stevens recordings now re-released via independent labels. Battle Of The Bands Records has obtained the The Bands Records has obtained the rights to Shakin' Stevens and The Sunsets recordings of the Hank Mizell hit, Jungle Rock, and has rush-released it with advertising and point of sale support. And Magnum Force Records has released the album, At The Rockhouse, again recorded in Stevens' days with his backing band The Sunsets.

#### Redundancy at RCA

BRIAN HALL, international sales and marketing manager of RCA Records UK, has been made redundant, and left the company last Friday. He had celebrated his 10th anniversary with RCA the previous week

Prior to joining RCA, Brian Hall was a director of Penny Farthing Records, and previously had worked for Philips Records. Freached on (01) 428 1449. He can be

### Waterloo goes into sponsorship

WATERLOO RECORDS WATERLOO RECORDS has launched a sponsorship division specialising in "encouraging and developing a greater involvement by advertisers in music, the arts and film". The company is currently planning, on behalf of its various clients, involvements in a variety of ereas including a number of nounder areas including a number of popular music tours and classical concerts.

music tours and classical concerts. In addition, Waterloo is currently setting up the sponsorship of a new theatre in Islington which will also be used as a medium-sized music venue when building work as been completed completed.

#### Sheena Easton picked to sing Bond film theme

SHEENA EASTON has been SHEENA EASTON has been selected to sing the title song For Your Eyes Only, the latest 007 James Bond film, joining the ranks of other Bond vocalists such as Louis Armstrong, Tom Jones, Matt Munro, Shirley Bassey, Nancy Sinatra, Carly Simon, Lulu and Paul

McCartney and Wings. The music for For Your Eyes Only has been written by Bill Conti, with lyrics by Michael Leeson. The United Artists film — the 12th Bond movie — will have its world premiere at the Odeon, Leicester Square, London on June 24.

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EDITOR: Rodney Burbeck DEPUTY EDITOR/ INTERNATIONAL/MUSIC PUBLISHING: Nigel Hunter NEWS EDITOR: Jim Evans FEATURES EDITOR/ RETAILING: Terri Anderson TALENT EDITOR: Chris

**BROADCASTING EDITOR:** David Dalton VIDEO: Simon Hills

CHIEF SUB EDITOR: Danny Van Emden SUB EDITOR: Simon Steele

EDITORIAL COORDINATOR: Louise Fares (assisted by Janet Yeo and Diane Ward)

**CONTRIBUTORS:** Tony Byworth (Country), Sue Francis (Tipsheet), Tony Jasper (Select Singles), Nicolas Soames (Classical editor), Patrick Sullivan (Jazz)

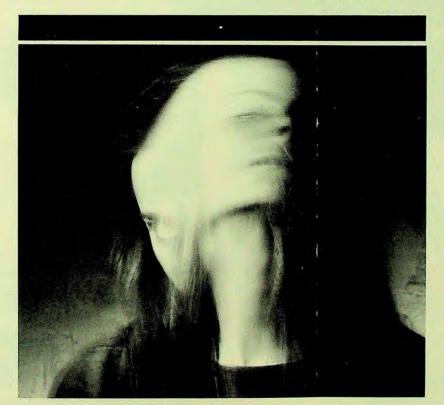
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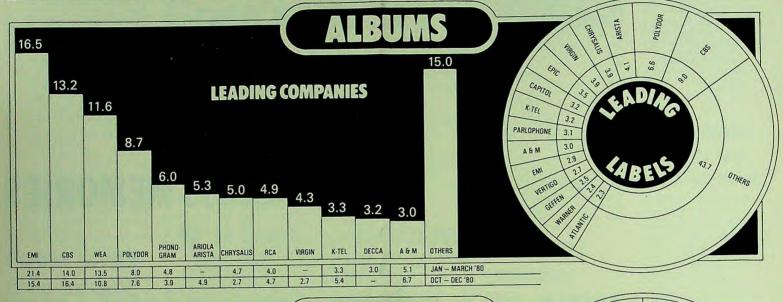
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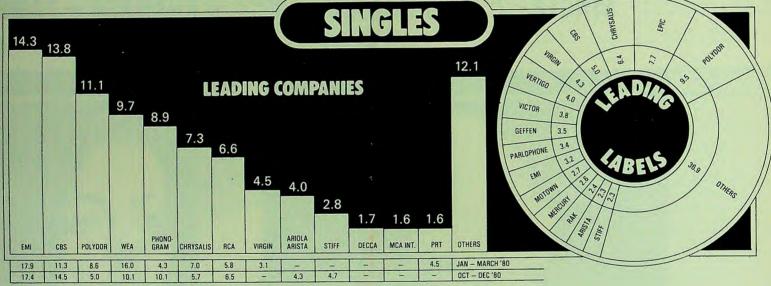
12 EMI 5165



Order from EMI Distribution Centre. Telephone: Area A –01-561 4646, Area B –01-848 9811, Area C –01-561 3891 Area D –01-561 4422, Area E – 01 561 2888. EMI Records (UK), 1–3 Uxbridge Road, Hayes Middlesex.

# MUSIC & VIDEO WEEK MAY 2, 1981 105 The graphs were prepared from statistics supplied by BMRB based on a weekly sample of sales through 450 record shops in the UK. Albums are those selling at £2.25 or over. Chart performance survey is based on chart planning, not panel sales. PERFORMANCE RATINGS FOR JAN.-MAR. 1981





# **Chart Performance Survey**

SINGLES

TOP ARTISTS 1. JOHN LENNON 2. ADAM & THE ANTS 3. ULTRAVOX 4. JOE DOLCE 5. PHIL COLLINS 6. MADNESS 7. ROXY MUSIC 8. RAINBOW 9. VISAGE

PHIL COLLINS MADNESS ROXY MUSIC RAINBOW VISAGE

COAST TO COAST

TOP PRODUCERS 1. CHRIS HUGHES 2. JOHN LENNON/YOKO ONO/PHIL SPECTOR 3. JOHN LENNON/YOKO ONO/JACK DOUGLAS 4. ULTRAVOX/PLANK 5. JOE DOLCE/MCKENZIE 6. CLIVE LANGER/ALAN WINSTANLEY 7. PHIL COLLINS 8. BRYAN FERRY/DAVIES 9. ROGER GLOVER 10. VISAGE/URE

VISAGE/URE

- TOP WRITERS 1. JOHN LER 2. ADAM AN
  - JOHN LENNON ADAM ANT/MARCO
  - CURRIE/CROSS/CANN/URE
  - 4
  - PHIL COLLINS ADAM ANT RUSS BALLARD ALFRED/GIBSON STEVIE WONDER 5
  - 6. 7.

  - BARSON/WOODGATE/BED-10
  - FORD
  - TOP PUBLISHERS
  - INDIVIDUAL
  - ISLAND NORTHERN SONGS 1.
- EMI LENNONO/WARNER 3.

  - BROTHERS WARNER BROTHERS

  - 5. 6. 7. LEEDS
  - EFFECT SOUND/HIT & RUN 8. **BACHEL (LEOSONGS)**
- JOBETE/BLACKBULL 10.

- CORPORATE WARNER BROTHERS ATV EMI 1.
- 3.
- ISLAND 5.
- LEEDS CHAPPELLS CARLIN
- LEOSONGS
- ALBUMS

#### TOP ARTISTS

- JOHN LENNON 1.2.
- ADAM & THE ANTS PHIL COLLINS 3.
- BARRY MANILOW DAVID BOWIE 5.
- 6. 7.
- ABBA NEIL DIAMOND 8
- ULTRAVOX DIRE STRAITS
- BARBRA STREISAND 10.

- TOP PRODUCERS 1. CHRIS HUGHES 2. JACK DOUGLAS/JOHN
- JACK DOUGLAS/JOF LENNON/YOKO ONO PHIL COLLINS RON DANTE/BARRY MANILOW 3.
- 4.
- 5. BENNY
- ANDERSSON/BJORN
- 6. 7.
- OLVAEUS BOB GAUDIO CONNY PLANK/ULTRAVOX MUFF WINWOOD GALUTEN/B. GIBB/K. RICHARDSON 8
- 9.
- CLIVE LANGER/ALAN WINSTANLEY 10
- TOP MISC./SOUNDTRACK
- DANCE CRAZE NOT THE 9 O'CLOCK 1. 2.
- NEWS
- 4.
- NEWS NIGHTLIFE HIT MACHINE FAWLTY TOWERS VOL. 2 CHART EXPLOSION 5. 6. 7. 8.
- AXE ATTACK HITCHIKERS GUIDE TO
- THE GALAXY VOL. 2 COUNTRY LEGENDS THE HITMAKERS
- 10.

#### TOP SINGLES

- VIENNA, Ultravox, Chrysalis SHADDUP YOU FACE, Joe Dolce, Epic WOMAN, John Lennon, Ceffen IMAGINE, John Lennon, Parlophone THIS 'OLE HOUSE, Shakin' Stevens, Epic JEALOUS GUY, Roxy Music, E Clifevider 1 2
- 3.4.5
- 6.
- JEALOUS GUT, 1004, Ecil/Polydor ANT MUSIC, Adam & the Ants, CBS IN THE AIR TONIGHT, Phil Collins, Virgin KIDS IN AMERICA, Kim Wilde, RAK DO THE HUCKLEBUCK, Coast to Coast, Polydor
- 10
- TOP ALBUMS 1. KINGS OF THE WILD FRONTIER, Adam & the Ants, CBS 2. FACE VALUE, Phil Collins, Virgin 3. DOUBLE FANTASY, John Lennon, Colling

  - 4. 5. 6.
- DOUBLE FANTASY, John Lemon, Geffen JAZZ SINGER, Neil Diamond, Capitol VIENNA, Ultravox, Chryselis MANILOW MAGIC, Barry Manilow, Arista THE VERY BEST OF DAVID BOWIE. David Bowie, K-tel MAKING MOVIES, Dire Straits. Variao 7.
- 8.
- GUILTY, Barbra Streisand, CBS HOTTER THAN JULY, Stevie Wonder, Motown 9. 10.

PAGE 6

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  - - 6.
      - 8

#### EATON 10.



AREAS

VIDEO

Edited by SIMON HILLS

# Precision unveils its new rental scheme

PRECISION VIDEO has finally released details of its rental scheme, which it claims is the first to be "specifically tailored to meet the requirements of dealers".

It will cover all Precision's ITC tapes plus IPC Video, Video View, Video Media and Vampix. The system works on a royalty payment and the dealer is required to fill in details of each rental transaction using a Twinlock scribe register, which will be lent to him free of charge.

The dealer is free to charge whatever rental he feels suits his shop best, and can also choose the rental period. Precision has published a scale of suggested charges which range from £5 for three days to £7.95 for up to five days. There is a minimum royalty payable to Precision.

Each agreement is signed for a maximum period of one year, and royalty payments have to be returned each month. Dealers are also required not to rent product in their sales stocks, which should go over the counter shrink-wrapped.

Precision MD Walter Woyda comments: "We have done everything that we can to meet dealers' requirements and have devised the simplest royalty rental scheme there is."

It has now been established that rental will continue to be a major means of software income — but dealers are nowhere nearer to having a standard system for all product.

It has meant that there is yet another way of renting product the dealer has to contend with, however simple it claims to be.

Woyda had hoped for a uniform rental standard to be established with all companies, but this now appears unlikely. The Twinlock register can also be used for other companies by just having different coloured receipts for each, but it is unlikely that other software majors will follow suit.

#### Transactions

Woyda argues that it is quick enough to fill in even with 50-odd transactions that dealers are now seeing on a busy day. But the dealer himself might not be too happy about the fact that on each form he must fill in his address, the hirer's name and address, the catalogue number, the dealer reference number, the date for return, the rental charge, the surcharge, the total charge, VAT, and the deposit to be deducted.

He must also stock two lines, one to rent and one to sell. If a customer decides that he wants to keep the cassette, a new one is supplied at the normal price; the rental tape is kept and is marked as a "void" with no payment needed.

Obviously, this system works on the basis of trust and Woyda believes that most dealers want to work legitimately. However, there is a policing system in operation.

a policing system in operation. He estimates that on average, following the company's recommended prices, the dealer would keep 40 to 45 per cent of the income. Precision will make little money out of the scheme, he says, as it supplies the Twinlocks free of charge and has high administration costs, but he also believes that this business is going to be "very big". Precision reserves the right to

Precision reserves the right to appoint the dealer (as part of its policing system) and insists that dealership is only for a year giving extra security.

This scheme has been introduced after consultations with dealers, and as Precision is committed to paying royalties, there is possibly no simpler way. It has been running on a testbasis through six small outlets, and has proved successful, Woyda adds. The biggest test will now come in the high street.



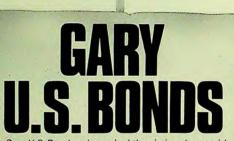
BILLY CONNOLLY Bites Yer Bum is the first video cassette release from the newly-formed Chrysalis Visual Programming Division. The one and three quarter hour video programme was filmed during Connolly's recent Apollo, London gigs.

# **Chivers launches video distribution division**

A NEW video distributor has come on to the market. Springing out of Chivers Book Sales, of Locksbrook Rd, Bath, the new division, Chivers Sound & Vision, is already a leading stockist of audio cassettes with its Talking Books range.

It will distribute all Rank and Thorn EMI product — with an exclusive "distributorship" into libraries and will handle sales and distribution of both audio and video cassettes.

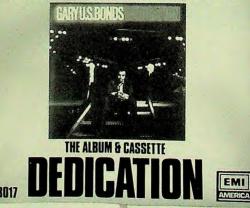
All product will be handled by post from pre-paid orders and new titles will be added to its 200-strong catalogue. Other major producers are to be handled, as well as a range of video equipment, and the Atari video game system.



Gary U.S. Bonds, who rocked the sixties charts with "New Orleans" and "Quarter To Three," is back! His hot new album combines Gary's unique rock 'n'

and the E Street Band's Miami Steve and Garry Tallent.

'Dedication' is a stunning 10 track collaboration, including unique versions of Jackson Browne's – "The Pretender" and Dylan's "From A Buick Six," three brand new Springsteen songs, and a duet by Gary and Bruce.



# TWO INTO ONE WILLGO

On May 8th A & M Records is launching a revolutionary new product.

# TWO ORIGINAL CLASSIC ALBUMS BACK TO BACK ON ONE HIGH QUALITY CHROMDIOXID TAPE



The quality of the series is reflected in its packaging. Each comes shrink-wrapped in a distinctive red library case with matching cassette.

THE CLASSIC CASSETTE LAUNCH WILL BE SUPPORTED BY: AN EXTENSIVE NATIONAL PRESS PROFILE CONSUMER PRESS ADVERTISING HEAVY IN-STORE AND MERCHANDISING CAMPAIGN



**TWO CLASSIC ALBUMS FOR THE PRICE OF ONE AVAILABLE NO** 

# **SPECIAL PLAYS**

DAVID HAMILTON'S SINGLE OF THE WEEK ONE DAY IN YOUR LIFE - Michale Jackson DAVID HAMILTON'S ALBUM OF THE WEEK THE AGE OF ROCK 'N' ROLL - Various (MCA MCF.3096)

CAPITAL: PEOPLE'S CHOICE IS THAT LOVE - Squeeze CLYDE: CURRENT CHOICE WHEN HE SHINES - Sheena Easton DOWNTOWN: MUSIC MOVER

FORTH: STATION PICK PERFECT TIMING – Kiki Dee LUXEMBOURG: POWERPLAY CHEQUERED LOVE – Kim Wilde BBC SCOTLAND: SINGLE OF THE WEEK

PENNINE: PENNINE PICK PERFECT TIMING – Kiki Dee MANX ALBUM OF THE WEEK

# Radio One listings are based on actual plays logged between 7 s.m. to 7 p weekdays and 7 s.m. to 5 p.m. Saturday and Sunday, on a Friday to Thurs cycls. Information supplied by Sham Tracking (01 460 7564). Listings exclude last week's Top 40

	-C.1.4-
AMOD, CHRIS This Must Be Love Precision PAR 118 (A)	111
APRIL WINE Just Between You Capitol CL 16184 (E)	111
BANE, HONEY Baby Love Zonophone Z19 (E)	
BENATAR, PAT Treat Me Right Chrysalis CHS 2511 (F)	TT
	rt+F
BOLAN, MARC Sing Me A Song Rarn MBFS 001 (SO)	+++
BYRON BAND Every Inch Of The Way Creole CR8 (C/CR)	
BROWN, POLLY Precious To Me Bewitched POL 2	1++
CARNES, Kim Bette Davis Eyes EMI 8077 (E)	
CAMPBELL/TUCKER Dream Lover MCA 675 (C)	1413
CAPALDI, JIM Old Photographs Carrere CAL 180 (W)	
CHAMPAIGN How 'Bout Us CBS 1046 (C)	III
CLARKE/DUKE Sweet Baby Epic EPC 1123 (C)	
CLAYDERMAN, RICHARD Ballade Sonet SON 2219 (A)	<b>M</b>
CRAWFORD, RANDY Love Theme RCA 676 (C)	111
	-+++
CLAPTON, ERIC Another Ticket RSO 75 (F)	
CLOUT Wish I Were Loving You EMI 5162 (E)	
CLASH Magnificent 7 CBS 1133 (C)	1. And the
DEE, KIKI Perfect Timing Ariola ARO 257 (A)	
DAVID, ALAN Dreaming EMI 5159 (E)	
DES BARRES, MICHAEL Somewhere Dreamland DLSP 9 (F)	
DICKSON, BARBARA Only 17 Epic 1058 (C)	
EDDIE AND THE HOT RODS Further Down The Road EMI 5160 (E)	
EASTON, SHEENA When He Shined EMI 5166 (E)	++++
And the second	+++
EVERLY, PHIL Date To Dream Epic EPC 9575 (C)	
FORBERT, STEVE Romeo's Tune Epic EPC 1106 (C)	144
FREEEZ Flying High Beggars Banquet BEG 51 (W)	111
FRESHIES Wrap Up MCA 693 (C)	111
FRICKE, JANIE Enough Of Each Other CBS 9396 (C)	
FASSBENDER/RUSSELL Stay CBS 1111 (C)	
FISCHER Z Marliese United Artists BP 387 (E)	
FRANKIE AND THE KNOCKOUTS Sweetheart RCA 64 (R)	
HAMLISCH, MARVIN Ordinary People WEA K 12497 (W)	
HARDING/RROWNE Working DIM DIE 10057 (C)	+++
HAIN, KIT Danny Decca F13903 (F)	+++-
HINE, ERIC Not Fade Away Radioactive RAD 101 (A)	+++
IMAGINATION Body Talk R&B RBS 201 (A)	44
JACKSON, JERMAINE You Like Me Motown TMG 1222 (E)	
JACKSON, MICHAEL One Day In Your Life Motown TMG 976 (E)	
JUPP, MICKEY Don't Talk To Me Good Foot GRF 001 (P)	
JETS Rockabilly Baby Lightning CREP 1 (SP/G)	1.1
JIANI, CAROL Hit 'N' Run Lover Champagne Fizz 506 (C)	
JEFFREYS GARLAND Christine Epic EPC 9577 (C)	
KHAN, CHAKA Heed The Warning Warner Brothers K 17793 (W)	+++
KEYS One Good Reason A&M AMS 8121 (C)	+++
KORGIS/WARREN That Was My Big Mistake Rialto TREB 134 (A)	+++
LACEY Hucklebuck is Back	-+++-
LEVEL 42 Love Games Polydor POSP 234 (F)	11

LOOK Three Steps Away MCA 681 (C)

#### BEACON PENNINE PICCADILLY LUXEMBOU RADIOTHL CAPITAL CLYDE FORTH HALLAM METRO THERE I THE SOLUTION OF THE SO ORWELL DOWNTO MANX RADIO ONE CITY VICTORY 180 SCO1

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p.m. sday	13 PLAYS	PLANIS PLANIS PLANIS PLANIS PLANIS	HITPICAS CLIMBERS CLIMBERS CLIMBERS	HIPPOX CLIMBERS	HIMAGE AND	HERE AND
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# **AIRPLAY ACTION**

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	RADIO ONE	RADIO THO	BBL WILLAND	BBC	BEAG	DON	CAPITAL	CITY	1	DOWNTOWN		FORTH	HALLAM	LUXEMBOURG	METHO	DRWELL	PEN	PICC	Sou	SHIP	TRE	VICIO	
AIRPLAY ACTION	OONE	DTW	SCOTI	BACULSTER	DIN	B	TAL			HTOP		Ŧ	AM	EMBO	RO	TELL	PENNINE	HCCADILLY	NOUT	HSEA	H E	MES	NRY
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	13	10+	PH	PI	-0	HK	2 22	Y	BRI	REET	D.H.	H	NEW RE		ED		-			HDE	P		SEW BE
Listings exclude last week's Top 40	PLAYS	PLAYS	LATUS	ANUS	ALIS	HPICK:	CUMBLAS	BUS	IOP 30	MBER MBER MBER	HPICK.	AUST	IOP A	ALIS	ALIS	iOb an	PLAY	CLIST	RUS	ANUS AND	ALLS BLIS	BUS	BUS
LENNON, JOHN Stand By Me Apple	TTI	T	T	Ĩ	TT	TT	111	TT	TT		Í.	Í	TI	TT.T	TTT		TIT	TT	Î	TT	TTT	TIT	ΠT
MANHATTAN TRANSFER Boy From Ny City Atlantic K 11585 (W)						++			T											++-F			
MILLS/PENDERGRASS Two Hearts 20th Century TC 2492 (R)						1		++-			T							+					
MOUZON, ALPHONSE By All Means Excalibre EXC 509 (A)	11	1	1								T		11	1						1			T
MONK, T.S. Candidate For Love Mirage K 11648 (W)													T										
MATHBOX Babes In The Wood Magnet MAG 193 (A)							• •	1			1		TT										11
McCLAIN, CHARLY Who's Cheating Who Epic EPC 1087 (C)								11					T				11						
MILSAP, RONNIE Smokey Mountain Rain RCA 41 (R)							•							TT					111				TT
MURRAY, ANNE Where Do You Go Capitol CL 16192 (E)													1				11						1
NEWTON, JUICE Angel Of The Morning Capitol CL 16189 (E)							•			•										-			TT
9 BELOW ZERO Ain't Coming Back A&M AMS 8127 (C)								T											TT	1.			
O'BANNON, JOHN Love You Like WEA 12528 (W)	1.1												•						IT				
O'SULLIVAN, GILBERT Can't Get Enough CBS 1118 (C)			•			•			•				1										TT
OTTAWAN Hands Up Carrere CAR 183 (W)			•					•							•				•				III
PAIGE, ELAINE Falling Arista ARIST 405 (F)			• •				•		•							•							
PARKER, RAY/RAYDIO A Woman Needs Arista ARIST 392 (F)			•													•							T
PRESLEY, ELVIS Loving Arms RCA 48 (R)	•		•							•					•	•							
REALITY (Tell Me) What's On Your Mind MCA 483 (C)						•	•																
ROBINSON, SMOKEY Being With You Motown TMG 1223 (E)			•			•	•	•							•							•	
RONNY If You Want Me Polydor POSP 247 (F)	•	1								•													
SANTANA Winning CBS 1139 (C)					•		•	•		•												•	
SPIRIT We've Got A Lot Beggars Banquet BEG 45 (W)										•	•						•					•	
SISTER SLEDGE If You Really Want Me Atlantic K 11591 (W)				1													• •						
STEWART, AMII Where Did Our Love Go Atlantic K 11580 (W)												•							111			•	
SEDAKA, NEIL Losing You Polydor POSP 245 (F)		1	•						-		•	•			•	•					•		
SHADOWS Third Man Polydor POSP 255 (F)	•			1	•		•	1				•			•					11.			
SINCEROS Disappearing Epic EPC 1084 (C)	•		•		_														•				
SMALL ADS Small Ads Bronze BRO 115 (F)		•			_							•						++	+++				
SNOW, PHOEBE Games Mirage K 11566 (W)		4	•			++					•				•				+++				
SHARPE, ROCKY They'll Never Be Chiswick CHIS 145 (E)			•		-		•		•	•							**		-				-
STRAY CATS Stray Cat Strut Arista SCAT 3 (F)		•			•	•	•	•	•	•		•			•	•							
STROKE Silly Mistakes CBS 1085 (C)		-	•			++-	•		4				++						++-				++
STEVENS, SHAKIN' You Drive Me Crazy Epic EPC 1165 (C)	•	-			•	•	••	++-	•		•					•							
SPRINGSTEEN, BRUCE The River CBS 1179 (C)	•				•						-		++						+++				++
TALKING HEADS Houses In Motion Sire SIR 4050 (W)	-	-				++		++		•											$\left  \right $		++
TAYLOR, ROGER Future Management EMI 5157 (E)		-		-		++-	•		•	•	++						++						11
TENPOLE TUDOR Swords Stiff BUY 109 (C)		•							•	•		•		+			++		•				+++
TEARDROP EXPLODES Treason Chiswick CHIS 145 (E)	•	-	++	-	++	++		+	-								++++		+++				++
UNDERTONES It's Going To Happen EMI		•						++		•							+++		+++				
VALAITIS, LENE Johnny Blue Ariola ARO 256 (A)			++	++	++	•							+				+++	-				+++	
VANNELLI, GINO Living Inside Myself Arista ARIST 390 (F) VANGELIS Chariots Of Fire Polydor POSP 246 (F)	•	+				•			-		-		+		+++								
			•	++		•			+++	+++			+	++++									++
VOICE, STEVE Why Don't You Call Me Red Bus RBUS 59 (A) WAY OF THE WEST Don't Say Mercury MER 66 (F)						-		++-	-		-		-++			-			11				T
WAY OF THE WEST Don't Say Miercury MER 60 (F) WEAPON OF PEACE If Fontana TF1083 (F)		-			-			++		+++			+				-						1
WASHINGTON, GROVER Just The Two Elektra K 12514 (W)	++	-			-	++		-					+			•							H
WILSON, CARL Heaven Caribou CRB 1152 (C)			+	-				1-	-		+		+				-						
WOOD, ROY Glass Windows EMI 5156 (E)			++		-			++			-		++				th						
WHO Don't Let Go The Coat Polydor WHO 5 (F)		-				++			11		-								11				
	+++		11	1		-		1+	1	1++			++		T		+++		11				T
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Three Special Ladies Mith Something To Sing About Stephanie Mills featuring Teddy Pendergrass Rush released for Stephanie's UK dates with Nush released for Stephanie's UN dates w Teddy Pendergrass/Now available - the dynamic twelve inch remix from the forthcoming album "Stephanie". TC 2492 7" TCD 2492 12" Scarlett Von Vollenman Hypnotised The new single from Scarlett Von Vollenman is already picking up great reviewe. "The song has a magnetic minimalist throb and "The song has a magnetic minimalist throb and already picking up great reviews: the song has a magnetic minimans unou equally inescapable hookline ... " SOUNDS RCA 50 Picture Bag "File under addictive" RECORD MIRROR

Yuka Mho Mould Believe A Young Man

Debut single from Manchester based singer YUKA. Picking up heavy national radio play and great press reviews. Another hit single from Cheapskate. RECORDS CHEAP 19

RСЛ

Order from: RCA Limited, Lyng Lane, West Bromwich, West Midlands B70 7ST. Telephone: 021 525 3000 Stock up for chart action.

Picture Bag

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#### MUSIC & VIDEO WEEK MAY 2, 1981

		A-Z (TOP WRITERS) Ai No Corrida (Jankel/Young) 27
	nillion sales) (500,000 sales) (250,000 sales)	(Saxon) 15
British Market Research Bureau Ltd. 1981, publication		Angel Of The Morning (Chip Taylor)
rights licensed exclusively to Music & Video Week and		Myers)
broadcasting rights to the BBC. All rights reserved.		Baby Love (Holland/Dozier/Holland)74 Bad Reputation
This Last Wks on TITLE/Artist (producer) Publisher Label number Week Week Chart	This Last Wks on TITLE/Artist (producer) Publisher Label number Week Week Chart	(Lynott/Gorham/Downey) 46 Bernuda Triangle (Manilow/ Sussman/Feldman)
	39 NEW YOU DRIVE ME CRAZY Shakin' Stavons (Stuart Coleman) Quarry/Eaton Epic EPC 1165 (C)	Candidate For Love (Linzer/Monk/Flatcher)
E 2 . CHI MAI THEME TUNE LIFE & TIMES OF LLOYD GEORGE	40 38 11 KINGS OF THE WILD FRONTIER Adam & The Ants (C. Hughes) EMI CBS 8877 (C)	Can You Feel It (M & J Jackson)
STARS ON 45	A1 34 5 WATCHING THE WHEELS	(Grant)
A GOOD THING GOING		Chi Mai Theme Tune Life & Times of Lloyd George (E. Morricone)
4 4 6 Sugar Minott (Forbes) Jobete RCA 58 (R)	42 WEW Sheere Easton (Christopher Neil) Pendulum/Warner Brothers EMI 5166 (E) 43 41 3 KEEP ON RUNNING (TIL YOU BURN) 5 45 49 5 49 5 49 5 49 5 49 5 49 5 49 5	Crocodiles (Sargeant/McCulloch/ Pattison/De Freitas)
Addness (Clanger/Winstanley) Nutty Sounds/Warner Brothers Stiff BUY 112(C)	CROCODILES Korova FCH0 1(W)	Dogs of War (Exploited) 71 Don't Break My Heart Again
0 7 10 Jacksons (Jacksons) Carlin Epic EPC 9554 (C)	44 37 3 CAOSDILES Echo & The Bunnymen (Jones/Drummond) Zoo/Warner Brothers	(D. Coverdale)
7 3 10 THIS OLE HOUSE Shakin' Stevens (Stuart Colman) Leeds Epic EPC 9555 (C)	45 <sup>24</sup> <sup>7</sup> Tony Capstick/Carlton Main Frickley Colliery Band (J Leonard) Tyke Music	Do The Hucklebuck (Alfred Gibons)
8 8 7 NIGHT GAMES Vertigo VER 1 (F) Graham Bonnet (Francis Rossi/John Eden) Quarry Music/Eaton Music	40 Thin Lizzy (Phil Lynott) Chappell/Pint Vertigo LIZZY 8 (F)	To Get You (Beat)
9 6 10 EINSTEIN A GO-GO O RCA 22 (R)	47 40 11 PLANET EARTH Duran Duran (Colin Thurston) Tritec/Carlin/Peterman EMI 5137 (E)	Einsten A Go-Go (Walters/ Burgess/Landscape)9 Flowers of Romance
10 5 9 LATELY Stevie Wonder (Stevie Wonder) Jobete (UK)/Black Bull O Motown TMG 1226 (E)	48 31 14 DO THE HUCKLEBUCK Coast To Coast (Hal Carter) Leeds O Polydor POSP 214 (F)	(Levene/Lydon)
11 9 8 IT'S A LOVE THING Whispers/Griffey/Sylvers III) Chappell Solar SO 16 (R)	£ 49 55 3 FUTURE MANAGEMENT Roger Taylor (R. Taylor) EMI/Queen EMI 5157 (E)	Hate/Bogen)
E 12 10 & ATTENTION TO ME	50 49 5 BABES IN THE WOOD Matchbox (P. Collins) Magnet Magnet Magnet MAG 193 (A)	(Taylor)
F 12 IS MUSCLE BOUND/GLOW Reformation/Chrysalis CHS 2509 (F)	51 43 5 PRIMARY Cure Fiction (M. Hedges/R. Smith) APV Fiction FICS 12 (F)	Grey Day (Barson)5 Haley's Golden Medley (Various)57
C 14 at a ONLY CRYING	52 32 & MIND OF A TOY	He Drives Me Crazy (Ronnie Harwood)
	E2THEN THE SOUND OF THE CROWD	Hot Rockin' (Tipton/Halford/Downing) 62 Humpin' (Wilson/Simmons)
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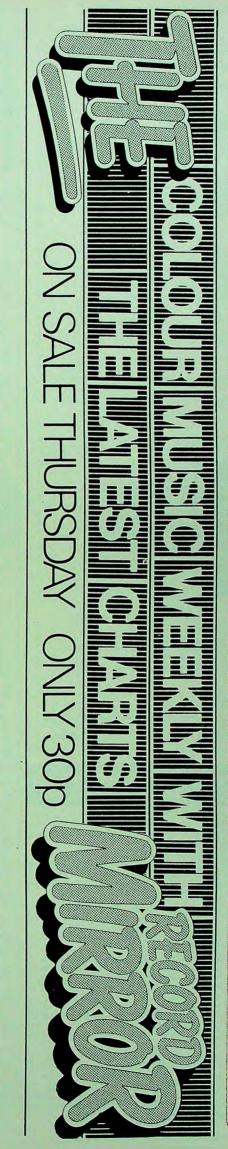
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# News in brief...

GIULINI'S recent recording of Verdi's Rigoletto was DG's best-selling boxed set of 1980 and this month the company is issuing a single LP of highlights from the opera (2537 057 and cassette) which features Cappuccilli in the title role.

A FOUR-COLOUR spring product brochure covering the key releases being made by EMI up to July is being circulated over the next few weeks. 100,000 have been printed, and 68,000 will be in May's edition of Gramophone, with the remainder going to the trade.

FANTASIA LIVES: the Philadelphia Orchestra under Eugene Ormandy has recorded all the music used in the famous cartoon Fantasia (61584), including Bach's Toccata and Fugue in Stokowski's arrangement, Dukas' The Sorcerer's Apprentice, and Mussorgsky's Night on a Bald Mountain.

and Mussorgsky s Night on a baid Mountain. TWO RECITALS of piano music played by Alfred Brendel are issued by Philips in May. The first is of the Late Piano Works by Liszt (9500 775 and on cassette) and the second is a coupling of three of Beethoven's most popular sonatas, the Moonlight, the Pathetique, and the Appassionata. The recordings have been taken from the complete 13 LP set, although they have been issued before on single LPs but not together as here. This record should do very well indeed, and chearle the recording tax standard stock for any classical collection.

should be regarded as standard stock for any classical collection, no matter how small.

A NEW recording of Beethoven's most popular piano trio, The Archduke, has been made by the Beaux Arts Trio to mark its own 25th anniversary, and comes in a gatefold sleeve boldly announcing the celebration (9500 895 and on cassette).

This is one of three discs being released this month by Philips to support the concerts being given by the Trio in this country at the end of May (Bath Festival) and in June and August.

# CLASSICSCENE NICOLAS SOAMES **FIVE TITLES TO MARK GOULD'S CBS JUBILEE**

HE DISTINGUISHED and eccentric pianist Glen Gould celebrates 25 years of exclusive recording with CBS this month, and to mark the occasion the company is issuing no less than five titles, including a four-disc box

Most comprise material which has already been available, such as Bach's 48 Preludes and Fugues, but which have been re-mastered and cut in Germany for this release

But there are two completely new albums, again of music by Bach, Preludes, Fughettas and Fugues, none of which are otherwise available, and Toccatas Volume II, a follow-up to the highly-praised first volume.

highly-praised first volume. In addition to Bach, CBS is importing The Glenn Gould Silver Jubilee Album, (76983). This was released in the US and Canada as a double album sold in a gatefold sleeve, but for the UK release, CBS is selling it as a single album. This, in itself, is an interesting compilation as it contains not only works by Scarlatti, CPE Bach, Scriabin, and Liszt's transcription of the first movement of Beethoven's Pastoral Symphony, but also Richard Strauss' Ophelia Lieder sung by Elisabeth Schwarzkopf — a recording made in the Sixties (76983). (76983).

The second disc was devoted to a Glenn Gould Fantasy — another fantasy, So You Want To Write A Fugue, on the first LP — and was felt by CBS to have a very small prospective audience in this country. In fact, Gould has had a chequered career insofar as record

sales are concerned in the UK.

sales are concerned in the UK. But few critics question Gould's particular genius since he burst upon the musical scene in 1955. His outstanding sense of touch and his brilliant sense of rhythm have made his playing, particularly of music by Bach, legendary. His idiosyncracies have made him equally famous. His refusal to give public concerts (the last was in 1964); photographs of him holding a wine glass with gloves in order to protect the sensitive finger-tips; his characteristic humming as he glass his music; his wildly eccentric speeds — sometimes grotesquely fast, sometimes grotesquely slow; all this has combined to make him an unusual figure in the world of recording. recording

Gould is one of the most well-known and popular pianists in North America, but over here, although, his records are regularly issued, few stay in the catalogue for very long. It seems that English audiences have difficulty in accepting a

musician who is so provocative and individual, but listening

# Joint promo proves to be popular set-up

THE JOINT promotion of book and record is proving an increasingly popular undertaking as it cuts the costs for the publishers and record companies, and just a month after the DG/Robson Books project on the Amadeus Quartet comes two similar

projects. Luciano Pavarotti's My Own Story, which has already been serialised in the Sunday Times, is being released this month by is being released this month by Sidgwick and Jackson, and Decca Records has rush-released a double album — also called My Own Story — to coincide.

The double album contains many popular arias, including The gelida manina, and O soave fanciulla from Puccini's La Boheme, as well as O Sole Mio. There are 23 tracks in all and

There are 23 tracks in all and The package comes on D253D 2 and on cassette. The tenor himself flies in to London next week for his first signing session in London for two years — at Liberty on May 12. Decca is advertising in *The Times, Sunday Times* and *New Standard*, and no doubt the *Standard*, and no doubt the *Standard*, and no doubt the *Standard*, and second joint promotion comes from Corgi and EMI, and is devoted to the and EMI, and is devoted to the celebrations marking the 50th anniversary of the Royal Ballet.

There is a picture history entitled simply The Royal Ballet by Katherine Sorley Walker and Sarah C Woodcock (£5.95) and a double album, A Tribute to the Royal Ballet, which features the same cover photo. The double LP, which comes

in a gatefold sleeve, or on cassette, includes many Royal Ballet scores, both popular — Giselle, Gymnopedies, etc and more unusual such and more unusual such as Gavin Gordon's Sarabande and Orgy from The Rake's Progress, (ESDW 713 dealer price £3.90). Much of the material is not otherwise available in stereo.

#### Authentic group wins top award

THE MUSICA Antiqua Koln, one of the leading German baroque chamber groups playing on original instruments in an authentic style, have been named Musicians of the Year as part of the Deutscher Schallplattenpreis of 1981 awarded by the Deutsche Phono-Akademie.

Founded in 1973, the Musica Antiqua concentrates on 17th and 18th century chamber works, such as Bach's Trio Sonatas (2533 448), its latest record, issued by DG.



Edited

GLENN GOULD: CBS's eccentric genius.

again to his performance of Bach I find it difficult to see how

again to his performance of Bach 1 that it difficult to see how one can fail to respond to such outstanding planism. Reports indicate that Gould's most difficult forms of eccentricity are diminishing — his acute hypochondria, his intense dislike of air conditioning, though he still refuses to fly.

And the days when he would avoid shaking hands for fear of damaging his fingers, and when he brought a lawsuit involving hundreds of thousands of dollars against an admirer who

hundreds of thousands of dollars against an admirer who slapped him on the back, have largely gone. But though he is unlikely to visit this country, the time could be ripe for a resurgence of interest in his playing. This month CBS is issuing four Bach titles. The Well Tempered Clavier (48 Preludes and Fugues) is on 77427, and is a four disc set being sold to dealers at a three-disc price, £8.58. Toccatas Volume II (76984) and Preludes, Fughettas and Fugues (76985) are also available on cassette. And there is The Little Bach Book, a compilation of popular Bach taken from 25 years of CBS recordings, including the Goldberg Variations Aria and others (76986). The Jubilee album, with the Schwarzkopf rarity, others (76986). The Jubilee album, with the Schwarzkopf rarity,

# In the studios..

CLAUDIO ABBADO and the LSO record Strauss' Tod und Verklarung ... Karajan starts work on Puccini's Turandot in Vienna with Ricciarelli in the title role and Domingo as Calaf ... Barenboim accompanies Jessye Norman in Berlin on a disc of Brahms lieder . . . Abbado records Brahms' Serenade No 1 with the Berlin Philharmonic . . . all for Deutsche Grammophon.

Deutsche Grammophon. Sir Georg Solti records a new production of Mozart's Marriage of Figaro with Kiri Te Kanawa, Lucia Popp, Frederica von Stade and Tom Allen ... Christopher Hogwood records the Fitzwilliam Virginal Book on various instruments around the UK and then travels to Nuremburg to record Frescobaldi... Haitink and the Concertgebouw record Shostakovitch's Symphony No 5 in Amsterdam...Solti conducts Von Stade, van Dam, Riegel and King in Berlioz's Damnation of Faust with the Chicago Symphony Orchestra...in Detroit the Detroit Symphony Symphony Orchestra . . . in Detroit the Detroit Symphony Orchestra under Dorati records Copland's Dance Symphony, odeo and Salon Mejico . . . all for Decca. Eric Fenby and the RPO have recorded a double LP of all Rodeo and Salon Mejico .

the works that Fenby took down from Delius while living at Grew-Sur-Loing and the set, one titled The Fenby Legacy, will be released in October by Unicorn Records.

### **Decca** issues first three Dutoit digitals

THE FIRST three releases, the fruit of the new contract signed between Decca and the Orchestre symphonique de Montreal and its conductor Charles Dutoit, are to be issued before the summer and two of them come this month. All are digital and the first continues the musical association

between Dutoit and the violinist Kyung-Wha Chung, coupling Lalo's Symphonie Espagnole and Saint-Saens' Violin Concerto No 1 (SXDL/KSXDC 7527).

No 1(SADE/RSADE (1)) The second is Ravel's Daphinis and Chloe (SXDL/KSXDC 7526), and the third, set for June release, Rodrigo's Concerto de Aranjuez and Fantasia with the young English guitarist Carlos Bonell as soloist.

The Orchestre symphonie de Montreal, while not so well known as the Toronto Symphony Orchestra, has had a distinguished list of conductors, varying from Igor Markevich and Zubin Mehta to Rafael Fruhbeck de Burgos and, since 1977, Charles Dutoit.

MUSIC & VIDEO WEEK MAY 2, 1981

# **Tours trigger Haitink** and Karajan releases

MAJOR symphony concerts are being given by the Concertgebouw Orchestra, Amsterdam, when it comes to the UK on May 6 with its conductor Bernard Haitink.

It plays a variety of music, including Mozart Symphonies, including Mozart Symphonies, Shostakovich's Symphony No 5, and Bruckner's Symphony No 8 at concert halls in Portsmouth (May 6) Royal Festival Hall (May 8, 9), Brighton (May 10) Bristol May 11) Birmingham (May 13) Manchester (May 14), Nottingham (May 15) and Leeds (May 16). To mark the event, two new releases come from the

To mark the event, two new releases come from the orchestra's major record company, Philips, one conducted by Haitink himself and one by the Dutch conductor Edo de Waart. The Haitink disc is the continuation of the Tchaikovsky Symphony cycle, with the Manfred Symphony (LP 9500 778/MC 7300 852), while the de Waart record is a digital recording of

while the de Waart record is a digital recording of Tchaikovsky's Romeo and Juliet and Francesca da Rimini (LP 9500 671/MC 7300 766). Philips is also hoping to do well on back-catalogue Concertgebouw Orchestra records, particularly on Bruckner Symphonies for which it has always had a high Bruckner Symphonies for which it has always had a high reputation (there are special prices on Symphonies Nos 4 and 7) and Debussy — last year the orchestra won the Gramophone Award for Nocturnes and Jeux.

• PHILIPS IS also • PHILIPS IS also supporting another tour, this time of the Royal Opera House visit to Manchester — the first outside London for 17 years.

Sir Colin Davis, music director of the Opera House, is involved and there will be displays in the Palace Theatre and the main classical dealers Manchester and the surrounding areas.

The operas being performed



#### BERNARD HAITINK

are Tosca, Otello, Lohengrin, and Die Zauberflote. Davis has and Die Zauberflote. Davis has a Tosca in the record catalogue (6700 108), and Philips is reducing the prices of the Mozart Da Ponte operas (Marriage of Figaro, Cosi fan Tutte and Don Giovanni). They are currently in the catalogue as 4LP sets at tcp price, but from May I they will carry a permanent dealer price of £8.75, which is a significant reduction. A poster is available announcing this, which will help to reactivate interest in the works. and Die Zauberflote. Davis has works.

It is also worth noting that It is also worth noting that Davis conducts Stephen Bishop-Kovacevich and the LSO in Mozart's Piano Concertos K466 and K488 (a popular combination) on 9500 570/MC 7300 703.

• THE RARE visit to England of Herbert von Karajan and the Berlin Philharmonic Orchestra for one performance in the Royal Festival Hall (May 27) and one in Oxford (May 28), has inevitably sparked off a reaction from the record companies

reaction from the record companies. Both Deutsche Gram-mophon and EMI have releases to coincide with the appearances, though they are not major issues compared to Parsifal and Mahler's Ninth Symphony released last month. There is one new record — Bruckner's Symphony No 3

RCA has taken the usual step of signing a second flautist whom it hopes will make an international impact despite having James Galway already in its fold. And the choice has fallen on the attractive Mexican/American musician Elena Duran who is managed by London Artists which also looks after Galway with whom, in fact, Duran once studied. With one LP of music by Dalius and another of jazzed-Bach

whom, in fact, Duran once studied. With one LP of music by Delius and another of jazzed-Bach with Stephane Grappelli (both for EMI) behind her, Duran is now strongly committed to a middle of the road, crossover approach, and her first RCA record reflects this. It is California Suite and Suite for Flute and Jazz Piano by the French musician Claude Bolling (RL/RK 25348) and also features Laurie Holloway, piano, Allen Valley, bass and Alan Ganley, drums. The release is being supported with a special promotion single, and, following her May 1 Wigmore Hall recital, a three-week tour of independent radio stations.

recorded digitally with the BPO (2532 007/MC) which is the sixth release in the complete symphonies cycle Karajan is doing for DG. The same company has also issued a disc of highlights from the digital version of The Magic Flute issued last year. In support, DG is running nationwide displays and

CLASSICSCENE

CLASSICAL

TOP 10

DOMINGO, EMI CANON, Pac Paillard Chi

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EMI.

Decca.

1 THE

PORTRAIT OF

Paillard Chamber Orchestra, Erato. SYMPHONY NO. 4 Brahms, VPO, Carlos Kleiber, DG. PARSIFAL, Wagner, Karajan, DG. ORIGINAL WORKS, Mussorgsky, ISO Abbado, RCA. THE LIGHT OF LIFE, Elgar, RLPO Groves, EMI. SEA SYMPHONY, Vaughan Williams, LPO,

SEA SYMPHONY, Vaughan Williams, LPO, Boult. EMI. SYMPHONY NO. 10, Mahler, BSO, Rattle,

VIOLIN CONCERTI,

Perlman, EMI. MUSIC OF MY COUNTRY, Domingo,

Chart by courtesy HMV, Oxford Street

ALTERNATIVE

TOP 10

THE IRISH SYM-PHONY, Hamilton Harty, Ulster Orchestra, Thomson, Chandos.
 PARSIFAL, Wagner, BPO. Karajan, DG.
 LE VILLI, Puccini, Scotto, Domingo, CBS.
 VIOLIN CONCERTOS NOS 1 and 2, Bartok, Nell Gotkovsky, NPO, Gerhardt, RCA France.
 LE GRAND MACABRE, Ligeti, Elgar Howarth, Wergo.

Wergo. IN C, Terry Riley, CBS. HUGO WOLF SOCIETY EDITION, EMI. THE LIGHT OF LIFE,

THE LIGHT OF LIFE, Elgar, Groves, EMI. CHORAL AND ORCHESTRAL WORKS, Mussorgsky, LSO Abbado, RCA. SCHUBERT AND WOLF SONGS, Peter Pears and Benjamim Britten, BBC Artium. tre ouverse Direction Deen Sireet

t courtesy Direction Dean Stree

IRISH SYM.

Pachelbel

Chambe

In support, DG is running nationwide displays and advertising. EMI is issuing six records, all re-releases, headed by the classic recording of Richard Strauss' Ariadne auf Naxos, with the marvellous cast of Schwarzkopf, Streich, Seefried and Schock. Originally made in mono in 1954 with the Philharmonia Orchestra, it is released on three discs (RLS 760, f6.54 dealer price). Among the other releases is a disc of highlights from the recording of Verdi's Aida (ASD 3983 and on cassette); Karajan in Concert — a selection of concert favourites in gatefold sleeve including The

selection of concert favourites in gatefold sleeve including The Flying Dutchman and Fidelio Overtures (SXLP/TC 30506); Brahms' Symphony No 2 and Schubert Symphony No 8 with the Philharmonia Orchestra being issued for the first time in refere

stereo. Finally, there is another re-Finally, there is another re-issue from those rich Philharmonia days, Roussel's Symphony No 4 and Stravinsky's Jeu de Cartes (XLP 60003/TC) both in mono, the latter has never been available in the UK. Incidentally, Karajan

Incidentally, Karajan conducts Bruckner's Symphony No 5 in London and Strauss and Mozart in Oxford - with Anne Sophie Mutter as

with Anne Sophe Mutter as soloist.
 THE KING'S Singers undertake a major UK tour this month with 19 concerts in halls

month with 19 concerts in halls stretching from Eastbourne and Poole to Liverpool, Glasgow, Swansea, Dundee, York and Bradford. To coincide with the national tour, EMI is issuing a mid-price collection of favourites — A Portrait of the King's Singers, varying from Paul Patterson's popular fun-work Time Piece, to Puppet on a String, as well to Puppet on a String, as well as more serious works. The first mid-price collection

of popular works, is ESD/TC 7103.

#### Modern music on Decca

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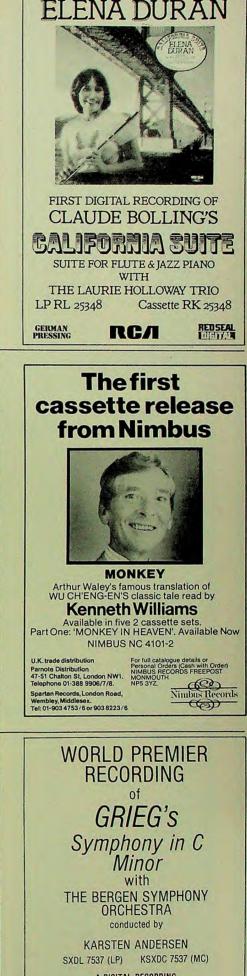
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 ANOTHER 20TH century music digital record comes from Decca, Final Alice, a work for huge forces dedicated by the composer David del Tredici to Sir Georg Solti who gave it its first

performance in 1976. Barbara Hendricks is the soprano who sings with amplification and doubles as narrator, and Solti conducts the Chicago Symphony Orchestra (SXDL 7516). I understand that the digital sound on this disc is quite outstanding.



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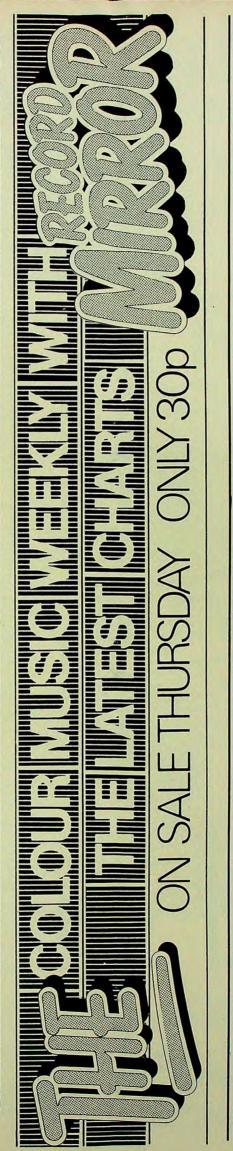
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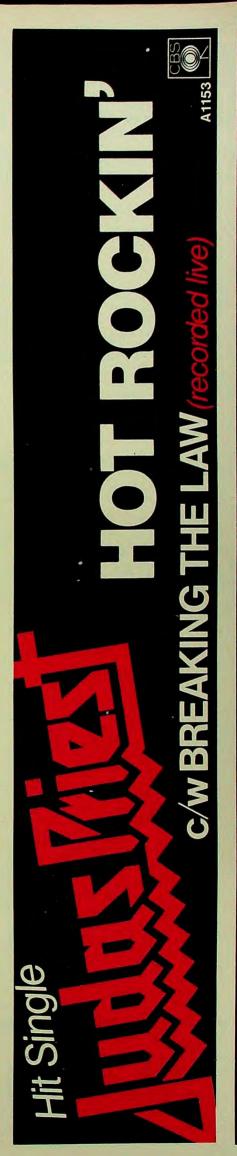
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3	17	STARS ON 45 Star Sound	CBS 110
4	4	GOOD THING GOING Sugar Minott	RCA 5
5	20	GREY DAY Madness	Stiff BUY 11
9	Ľ	CAN YOU FEEL IT Jacksons	Epic EPC 955
L	m	THIS OLE HOUSE Shakin' Stevens	Epic EPC 955
8	8	NIGHT GAMES Graham Bonnet	Vertigo VER
0	9	EINSTEIN A GO-GO Landscape	O RCA 2
10	ß	LATELY Stevie Wonder	O Motown TMG 122
F	6	IT'S A LOVE THING Whispers	Solar SO 16
12	10	ATTENTION TO ME Notans	Epic EPC 957
13	15	MUSCLE BOUND/GLOW Spandau Ballet	Reformation/Chrysalis CHS 2500
14	21	ONLY CRYING Keith Marshall	Arrival PIK 2
15	12	AND THE BANDS PLAYED ON Saron	Tarraro P. AB 18

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53	NEW	THE SOUND OF THE CROWD Human League	Virgin VS 416
54	47	JEALOUS GUY Boxy Music	E.G./Polydor ROXY 2
55	50	LOVING ARMS Ebvis Presley	RCA 48
56	NEW	TREASON (ITS JUST A STORY) Teardrop Explodes	Mercury TEAR 3
57	71	HALEY'S GOLDEN MEDLEY Bill Haley	MCA 694
58	72	CANDIDATE FOR LOVE T. S. Monk	Mirage K 11648
59	70	DON'T SAY THAT'S JUST FOR WHITE BOYS Way Of The West	E BOYS Mercury MER 66
99	44	Light Of The World	Mercury/Ensign MER 64
19	MEW	IT'S GOING TO HAPPEN Undertones	Ardeck ARDS 8
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WHAT BECOMES OF THE BROKEN HEARTED Stiff BROKEN I           19         Dave Stewart/Colin Blunstone         Stiff BROKEN I           28         The Beat         Co Feet FET 6           14         KIDS IN AMERICA         Go Feet FET 6           26         Public Inage Ltd         Virgin VS 397           26         Public Image Ltd         Virgin VS 397           27         Mittesnake         Liberty BP 395           British Market Research Bureau Ltd. 1981 publication rights to the BBC. All rights reserved.         Dimesic E Video Work





# BROADCASTING

#### Edited by DAVID DALTON

# Survey confirms ILR's popularity

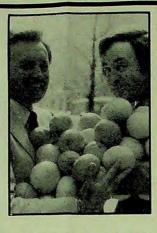
THE IBA has been conducting its own research into people's listening habits in addition to the regular JICRAR research commissioned by the ILR companies, and 54 per cent of general radio listeners said that they used radio for "concentrating on listening to music".

of general radio listeners said that they used radio for "concentrating on listening to music". The figure for first-choice ILR listeners was 51 per cent, and the percentage of people stating that they used radio for "background music" was, among general listeners, 69 per cent, and, among first-choice ILR listeners, 73 per cent. A total of more than 1.500 adult

first-choice ILR listeners, 73 per cent. A total of more than 1,500 adult radio listeners were interviewed in depth last autumn about their use and awareness of ILR and other radio services. The sample was spread throughout 13 different ILR areas, selected and weighted to represent the geographical distribution of ILR and the full range of station sizes. According to the IBA, their own survey confirmed the consistent finding of JICRAR audience measurement that within ILR areas, the commercial network has the largest listenership of any available radio service, and also the most broadly representative audience.

the commercial network has the largest listenership of any available radio service, and also the most broadly representative audience. When asked to nominate their favourite radio station, 36 per cent named their local ILR station, 21 per cent gave Radio One, 20 per cent radi Radio Two, and 10 per cent Radio Four.

Radio Four. Broken down into station choice for listeners' programme requirements, 24 per cent said they turned to ILR for concentrated music listening, 22 per cent picked Radio One, 20 per cent opted for Radio Two, and 10 per cent said Radio Three. For background music 37 per cent chose ILR, 27 per cent went for Radio One, and 24 per cent for Radio Two.



VIC DAMONE (pictured above left) got a fruity welcome from disc jockey Terry Wogan who introduced the American singer's live concert broadcast recently by Radio Two. Health enthusiast Damone apparently had his personal consignment of fruit confiscated by customs officials when he flew into London, so Radio Two made up the loss.

# **Channel Four plans film fund**

INDEPENDENT FILM and video makers wanting to make music productions could take advantage of a scheme being set up by Channel Four, the new ITV company.

Channel Four plans to set aside £250,000 during 1981/2 to fund independent film and video workshops throughout the country and will make similar sums available in following years.

The new company will appoint a commissioning editor in the near future and invite applications for production grants from regional film workshops. It will also provide video equipment in two centres, at least one outside London, to enable independent programme makers to learn to use video equipment. In addition Channel Four will

In addition Channel Four will commission British independent film makers to produce programmes for the screen.

the screen. Channel Four is likely to be more ambitious in its coverage of music as part of its wider coverage of the arts and entertainment, and the company sees these provisions as an important part of its commitment to enlarge the sources of supply of material for British television and to encourage experiment and innovation in the form and content of programmes.

# Capital addition to the London circuit

A NEW concert venue has been added to the London circuit by Capital Radio now that the broadcasting studio at the Duke Of York's Theatre is fully operational.

When Capital bought the theatre in 1979, it promised to retain a building as a live theatre but it was anticipated that the refurbished premises would be opened to other events, including concerts. Seating only 640, the theatre is at the smaller end of the concert venue scale and, taking into account the plush surroundings, it is likely that the range of pop and rock acts asked to play there will be limited. The first series of six Sunday music concerts starts on May 3 with

The first series of six Sunday music concerts starts on May 3 with Alan Price And Friends, followed by Richard Digance, Barbara Thompson's Paraphernalia, comedy performers from the Comic Strip, Barbara Dickson, and Julian Webber.

The concerts have been arranged by the station's new controller of promotional activities John Burrows and Aidan Day.

# Clyde adds extra concert to festival

GLASGOW-BASED ILR station Radio Clyde is adding an extra live music concert to the Clyde '81 Festival which runs from May 17 to 24.

The success of the Kelvingrove Free Music Festival, now in its fourth year, which winds up the week's events on May 24 has encouraged the station to expand the idea of free open air music for the first time it is mounting the Queens Park Folk Festival on May 17. The folk festival contains an all-Scottish line-up including Fraser and Ian Bruce, The Clydesiders, Bill Hill, Hom Bru, Kentigern, Danny Kyle, Ian MacIntosh, Tam Cats Band, Maddy Taylor, plus compere Colin MacDonald of Radio Clyde

itself. In previous years the Kelvingrove event has attracted more than 7,000 people and features local bands including Amateur Hour, The Dolphins, The Henry Gorman Band, H20, The Jets, The RBs and The Shakin' Pyramids, compared by Clyde's Dougie Donnelly.

Both events are produced for Radio Clyde by Scotia Nostra Management and will be recorded for future broadcast by Mobile Two, the station's 24 track mobile recording studio.

Edited by TERRI ANDERSON

# RETAILING If you can't sell em-play 'em!

"USING THE turntable to sell records is becoming a forgotten art, but it is absolutely essential — it's a basic tool of record retailing." This is the view of someone who has more than theoretical acquaintance with what he is talking about, and who does not mind being labelled an over-enthusiastic crusader in these rather cynical days.

Barry Martin, salesman for Dave Lawrence's Wave Maker distribution, has done some dues-

distribution, has done some dues-paying in the music business. After brief success as an artist, in the Kursaal Flyers, he moved into record retailing — behind the counter at Projection in Southend. Disenchantment with the major record labels — as he had experienced them while a recording artist — was followed by of indic retailing. Of these not least was the struggle against practices which are now the subject of action by the BP1. by the BPI.

by the BPI. For such a disenchanted man Martin is a remarkably cheerful and optimistic record distributor. He describes himself as having come into the business "very wide eyed" — a music loving, record buying fan. Disillusionments aside, he still

is. But his main object is to sell records — with quality being a vastly more important criterion than quantity, although Wave Maker would have no objection to selling the titles they personally like by the million, if possible. Martin urges indie dealers to remember the importance of getting customers to listen to new releases:

customers to listen to new releases; and by that he does not mean the chart material which they can get by turning on the radio at any time of

day. "There is a lot of very good music released which never gets heard. For goodness sake play the things - I

Edited bv

CHRIS WHITE

can't stress that enough. "Play something which you can sell and make a 30 bob margin as well as attracting regular customers by showing that you know and care about music) instead of hit singles which have been discounted to 90p."

By way of example Martin mentions the two Fabulous Thunderbirds albums. When the band were total unknowns and Chrysalis was selling their albums at A handsomely low trade price, Martin plugged them on his shop's hi-fi — and as a result ordered and sold them in fifties instead of the twos or threes that other local shops

twos or threes that other local shops were managing. Spreading his philosophy has become possible for Martin since he moved to work with Lawrence at Wave Maker. The list of shops which act on his advice is slowly growing. Martin suggests what to play and the dealers usually find that his advice is sound. his advice is sound.

Despite the imposition of a PRS licence fee on record shops (his views Incence lee on record shops (his views on that are close to unprintable); Martin thinks that plenty of dealers are playing music in-store "but they are doing so just to have a background noise. They should use turntable to interest customers, start conversations, sell records."

conversations, self records." Current suggestions for inducing the "who was *that?*" customer reaction are two albums by Irwin Schmidt on the Spoon label – Film Music (SPOON 3) and Toy Planet (SPOON 11).

DEALERS! Don't forget Music and Video Week's new chart-by-telephone service. If the Post Office does not deliver you Music and Video Week on Wednesday morning 'phone 01-855 7711 to hear a recorded list of the new chart placings.

TALENT

# Northern rival for the Reading Festival

THE NORTH East is to be the setting for a new two-day rock festival scheduled to take place over August Bank Holiday weekend. Rock On The Tyne, which has involved more than two years of planning, will feature six major bands each day with emphasis on the headline and special guest acts. The two-day event will be held at

The two-day event will be held at the Gateshead International Sports the Gateshead International Sports Stadium and is being co-promoted by Gateshead Metropolitan District Council and Metro Radio. Established pop/rock concert promoter Barry McKay – well-known for his association with Lindisfarne – has been appointed

Etholistarne — has been appointed for the appointed of the stadium has established itself in the athletics world, it is also purpose built for rock concerts and we aim to make it the premier open-air rock venue in the North of England," McKay states. "There is capacity for 20,000 people and excellent dressing room facilities

facilities. "Rock On The Tyne will be the North's answer to the Reading Festival — there is an enormous catchment area and we expect to attract pop fans from as far as Edinburgh and Yorkshire. Apart from that, Newcastle which is just

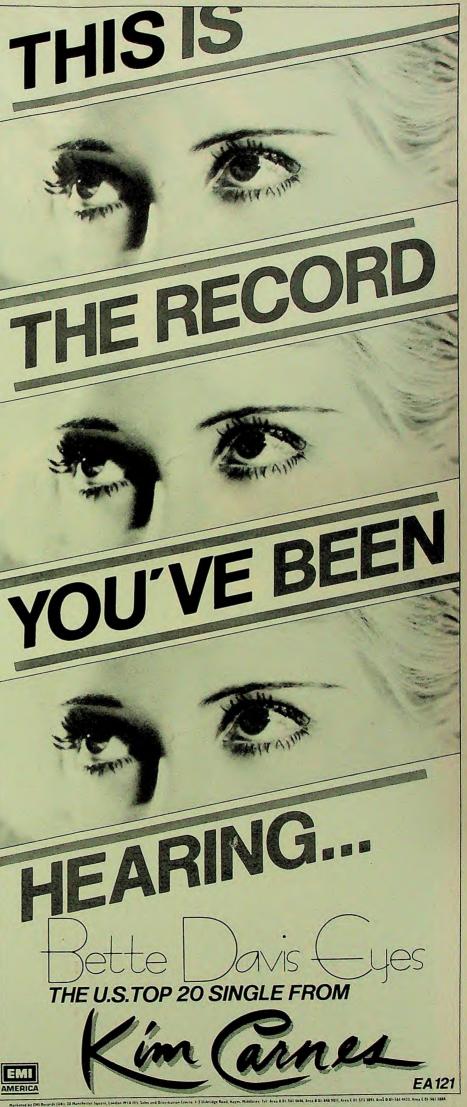
across the Tyne is one of the top rock venues in the country."

McKay adds that the stadium will also be used for one-off pop and rock events. "We hope that the Harvey Goldsmiths of this world Harvey Goldsmiths of this world will recognise the potential of the stadium," he says. "A lot of thought and planning has gone into this event, and everyone has been very realistic. The stadium itself is very well situated — in a green-belt area on the banks of the Tyne and with excellent local communications by private transport. In addition a by private transport. In addition a metro station is being constructed only half a mile away which will mean that the stadium is only a three or four minute journey from the British Rail mainline station at Newcastle."

Acts appearing at the festival will be announced in June — although McKay emphasises that no local or unknown acts would be billed.

#### **Chieftains tour**

THE CHIEFTAINS return to the UK for a 16-date tour following an absence of 18 months — at the same time they have released a new single, Cotton Eyed Joe. The Irish group recently returned from a 17-city tour of North America



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ZY KILLERS MAKE YOU AN OFFER AT AN INCREDIBLY LOW PRICE!! Thin Lizzy's new 12" single contains 4 live tracks: Are you ready?" 'Dear miss lonely hearts, 'Bad reputation' and Opium Trail' Also available as 7." (Lizzy 8) and 12" (Lizzy 812)	Multiple         Multiple

phonogram

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VLALIED

#### MUSIC & VIDEO WEEK MAY 2, 1981

As a point of information, the optimum bias setting for SX is approximately 138% of that for EX-II. The average ferric tape in the group required 97.3% of the reference bias, and the average ferrichrome required 109%; the average chrome equivalent required 105% of the chrome-bias standard. We also measured midband (333-Hz) harmonic distortion at typical operating levels: DIN 0 and -10 dB. Note that the meter calibrations on typical home decks generally read about +2 or +3 and -7 or -8, respectively, for these two levels. As a group, the ferrics have the greatest recording capability at 4 kHz-the average is 21/4 dB below DIN 0. The average chrome or chrome equivalent comes in at a little more than 5 dB below DIN 0, the average ferrichrome at about 71/2 dB below. At 15 kHz, the ferrics have the greatest recording capability (about  $-12^{1/2}$  dB). The chrome group averages. The average A-weighted noise level is lowest for the ferrichrome  $(-57\frac{1}{2} \text{ dB})$ , a figure almost matched by the average in the chrome-bias group. The average ferric-tape noise level is -511/2 dB. The lower noise level and higher midrange headroom of the ferrichromes produce the best midrange S/N ratios (an average of 603/4 dB). The chrome bias group is a close second (583/4 dB), while the higher noise level resulting from the 120-microsecond equalization curve used with the ferrics puts them in last place on the frequency outwhole (just ove TE aar do put represent, again, 3% third-order intermodulation products at a number of the data. These overload curves he lower than the more adroom ead sabout do but, i



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Ultra Ferro A more sensitive tape ideal for radio recorders and music centres. It offers a wider frequency range and less unwanted noise.



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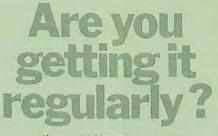
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	5 / AN LIESUUM > 5	SILVER LP (60,000 units)
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OC TAKE MY TIME	VO         60         14         Dire Straits (Mulf Winwood)         C: 7231 015           Dire Straits (Mulf Winwood)         C: 7231 015         MCA MCS 3103 (C)	<ul> <li>Spartan, WU – Wynd-Up,</li> <li>MR – Midland Recording Co,</li> <li>MW – Making Waves, Z –</li> </ul>
33 Sheena Easton EMI EMC 3354 (E)	Vishbone Ash	Enterprise.
04 33 Santana C; 40-84946	C: BOWK 2     David Bowie (David Bowie(Tony Visconti)     C: BOWK 2     C: BOWK 2     C: BOWK 2     C: BOWK 2	MUSIC & VIDEO WEEK ALBUM CHARTS ARE COMPILED BY
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37         28         15         Visage (Visage/Ure)         C: 3184 157           38         46         3         JAZZ FUNK         Ensign ENVY 504 (R)	75 66 12 REMAIN IN LIGHT Talking Heads)	- INDICATED. CHART COVERS LPs RETAILING AT £2.25 AND
38 46 3 OREL FORK Ensign ENVY 504 (H)		UPWARDS.





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# Bogart meets CBS on the Boardwalk

**Ohio Players** Album 'Tenderness' (EPC 85041) released May 22nd.

# **Phil Seymour**

Single 'Precious To Me' (EPC A 1154) - Out Now. Album 'Phil Seymour' (EPC 85000) released May 22nd

T

# Harry Chapin

Single 'Remember When The Music' (EPC A 1168) released May 8th

Album & cassette 'Sequel' (EPC 84996) released May 22nd

Popeye

BOARDWALK

Original sound track album & cassette (EPC 70203) – Out Now

also featuring **Carol Bayer-Sager** single released June 5th taken from her forthcoming album.

#### Rox

single 'ddddddance' released May 22nd taken from their forthcoming album. Boardwalk is marketed and distributed by CBS Records on Epic. Order from CBS Order Desk. Tel: 01-960 2155 CBS Distribution Centre, Barlby Road, London W10

	Artist / A Side/B Side/Labe/	Cat. No. CBS 1065	Dist.	MAY 1, 1981
	AIR SUPPLY THE ONE THAT YOU LOVEN Want To Give It All (Arista) AIR SUPPLY THE ONE THAT YOU LOVEN Want To Give It All (Arista) AIK BAND 8:3-12Walnut Mole Teazerz (RCA) ALTERED IMAGES A DAY'S WAIT/Who Cares (Epic)	ARIST 412 RCA 83 EPC 1167	FRC	INDEX
	BLADES GHOST OF A CHANCE/Real Emotion (Energy)	NRG 5	F	A Days Wart About The Weather Actually
	CHAPPELLE, Helen VIDEO LOVE/Are You Ready (WEA) CHARADE CONVERSATIONS/Good Good Feeling (Bronze)	K 18740 BRO 119	WF	Ain't No Stopping All By Myself Back To Normal Bad Boy For Love Coming To Get You
	DODLEYS TAKEN AT THE FLOOD/Secret (GTO) DE PAUL, Lynsey STRANGE CHANGES/Instr. (MCA) DISCHARGE WHYWhy EP (Clay) DICKLE, Tom/The Desires COMPETITION/Burnin' (Mercury)	GT 289 MCA 696 PLATE 2 MER 69	C C Fresh F	Commuter Fantasy Conversations Don't You Went My Loving 8-312 Find Your Way Back Friends Of Mr. Cairo Ghost DI A Chance
	ELLIS, Robert ACTUALLY/Let's Eat/What's She Doing To Me (Why-Fi) EMERSON, Keith I'M A MAN/Nighthawks (MCA) ENIGMA AIN'T NO STOPPING/Ain't No Stopping lextra long) (Creole)	WHY 2 MCA 697 CR9/912	R C C	Houses In Motion If You Really Want Me I'm A Man International Language Is That Love
	FLACK, Roberta/Peabo Bryson LOVE IS A WAITING GAME/Back Together Again (Atlantic)	K 11586	W	Life of Issusion Lipstick Love Is A Waiting Game
	HIATT, John BACK TO NORMAUSting Pull Job (MCA) HUNT IT'S ALL TOO MUCH/Heartbender (Logo)	MCA 564 GO 400	C R	Love You Like I Never Loved Before Lola Only A Lad Person To Person
	JAPAN THE ART OF PARTIES/Life Without Buildings (Virgin) JEFFERSON STARSHIP FIND YOUR WAY BACK/Modern Times (RCA) JOHN AND VANGELIS FRIENDS OF MR. CAIRO/Beside (Polydor)	VS 409 RCA 66 POSP 258	C R F	Perfect Man . Sinus III Mark II . Sorrow Tears And Blood . Stand And Delever . Stay The Way You Are . Strange Changes.
	KINKS LOLA/Celluloid Heroes (Arista) KUTI, Fela SORROW, TEARS AND BLOOD/Colonial Mentality (Arista)	ARIST 404 ARIST 408	F	Taken At The Flood The Art Di Parties The One That You Love There's A Guy Too Much Love Too Soon
	LONESOME NO MORE TURNED INSANE/Do You Think I Care (Rage)	RAGE 3	C	Turn The Radio On. Turned Insane Video Love
	MACKAY, Duncan SIRIUS III MARK II/In The Pink (Edge) MAGAZINE ABOUT THE WEATHER/In The Dark (Virgin) MASON, Harvey HOW DOES IT FEEUOn And On (Arista) MCCOLL, Kinsty THERE'S A GUY WORKS DOWN	EDGE 14 VS 412 ARIST 399 POSP 250 FUNK 3 ENY 209	W C F F C R	Where Did Our Love Go Why Distributor Code
	D'BANYON, John LOVE YOU LIKE I NEVER LOVED BEFORE/She's Not For You (Elektra) DINGOBOINGO ONLY A LAD/Ain't That The Life (IRS)	K 12528 PSP 1002	WF	A – PRT/Pye CCBS E – EMI F – PolyGram
	PEDESTRIANS COMMUTER FANTASY/1984 (Metropolis)	MET 1	A	FP - Faulty Products
	QUATRO, Suzi LIPSTICK/Woman Cry (Dreamland) Q-TIPS STAY THE WAY YOU ARE/Sweet Talk/Looking For Some Action (Chrysalis)	DLSP 10 CHS 2518	F	G - Lightning H - H. A. Taylor I Indies L Lugtons
	RODGERS, Clodagh PERSON TO PERSON/My Simple Heart (Precision) ROSE TATTOD BAD BOY FOR LOVE/Tramp (Carrere)	PAR 119 CAR 191	A W	MR - Midland Records Co. MW - Making Waves
	SISTER SLEDGE IF YOU REALLY WANT ME/Make A Move (Atlantic) SOUEEZE IS THAT LOVE/Trust (AGM) STATICS TURN THE RADIO ON/Last Night In Chinatown (Carrere) STEWART, Aimii WHERE DID OUR LOVE GO/Premiere (Atlantic/Hansa) STRANGE, Richard INTERNATIONAL LANGUAGE/God Is Science Wirgin)	K 11591 AMS 8129 CAR 186 K 11580 VS 419	W C W F C	P - Pinnacle R - RCA RT - Rough Trade SD - Stage One SP - Spartan T - Trojan W - WEA
	TALKING HEADS HOUSES IN MOTION/Air (Sire) TO KALON COMING TO GET YOU/Dance Version (Champagne) TURTLE, Henry ALL BY MYSELFILet Right Gone (Logo)	SIR 4050 BUBL 701/12" GO 401	W C R	W–WEA WU – Wynd-Up X-Clyde Factors Z – Enterprise
N	WALDEN, Wanda DON'T YOU WANT MY LOVING/IL's Gone Now (Elektra) WALSH, Joe LIFE OF ISSUSIONDown On The Farm (Asylum)	K 12531 K 12533	W	12" singles brackets

NEW ALBUM

CHR 1339 Chrysalis

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# Ariist Tile Lobel Cort. No. Dealer Price Dist.

DAF	ALLES IST GUT	Virgin	V 2202	-	с
HOLLY & The Italians	THE RIGHT TO BE ITALIAN	Virgin	V 2186	-	С
NELSON, Willie 999	BLUE SKIES CONCRETE	CBS Albion	10025 ITS 999 CITS 999	2.32	C SP
RAF	THE HEAT'S ON	A&M	AMLH 68525	-	c
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MUSIC & VIDEO WEEK MAY 2, 1981

Edited by JIM EVANS

# Tracking...

ROMANS IN Britain Records is the name of a new Norwichbased label set up by three Norwich musicians: Stephen Bloch, Mark Thornberry and James Kyllo. First release is a sampler LP, Norwich A Fine City, featuring among others, Screen 3, The Happy Few, The Higsons and Capitalist Music. RRP is £2.99 and it's available to dealers through Backs Records, 3, Swan Lane, Norwich. (0603-25658) . . . Pinnacle has signed an exclusive national distribution deal for John Sullivan's J.D.S. Records label. First release under the deal is the single The Hucklebuck Is Back by Lacey (JDSL 1) . . . Birmingham band The Quads have a new single, Gotta Getta Job (BB 32), out on Big Bear Records appropriately entitled for these dark days of Thatcherism.

FIRST RELEASE from Trojan since the label switched to Pinnacle for distribution is a 16-track Lee Perry produced album entitled The Upsetter Collection (TRLS 195). Tracks include the classic Cold Sweat and Django Shoots First plus the hit, Return of Django. The LP retails at £4.49 and the sleeve shows rare colour pictures of Perry at his famous Black Ark Studio... London gospel group, Dynamic Gospel Singers have recorded their own album at Mount Pleasant Recording Studio, The Glory Beyond. It will be showcased at a special concert at Porchester Hall, Paddington on May 16...

THE UNLIKELY named duo Nicholas & Nickelby have their debut single, 19 For A Copy, which is all about CB radio, out on Streetbeat via Pinnacle this week. The duo has, apparently, "recently completed two highly acclaimed tours with the Nolan Sisters" . . . More strange names: Described as Cornwall's "only pride and joy" (whatever happened to clotted cream and pasties?) Zeitgeist release their second single, Touch/Yellow Fidgets (HUM 7), on the Human label this week and an LP is the pipeline . . . Schleimer . . . K's first album has been released on Omega Records and is available through Rough Trade, Virgin and Fresh . . . IKF, the new corporate name for Illuminated Kingsley Marketing, has singles by B-Troop, The Heartbeats, Greenfield Leisure, Club Tango, The Sinatras, The Modernaires and Delroy Washington released this month, available through Pinnacle and IKF . . . Sierra Records (formerly Sierra/Briar Records) has obtained the rights to release the live studio recording of Gram Parsons and the Fallen Angels — 1973. The album includes five songs never released before. Watch this space ...



#### ew Norwichins: Stephen t release is a mong others, d Capitalist lers through ich. (0603ive national coords label. ucklebuck Is on Big Bear on Big Bear on Big Bear the duads the

one of tentative growth from a two-man management company to a fully-fledged independent record company whose name and product is instantly recognised. By 1978 Derek Savage and Dai Davies had already nurtured a well-established publishing company with names such as The Stranglers and Joe Jackson. The company

publishing company with names such as The Stranglers and Joe Jackson. The company went from strength to strength and Ian Gomm was signed and subsequently Albion's first successful release, Summer Holiday, was issued. It was later that year that *PR* man Alan Edwards introduced Savage and Davies to Hazel O'Conpor who was signed

It was later that year that PRman Alan Edwards introduced Savage and Davies to Hazel O'Connor who was signed along with a number of other bands including the Db's, a US band who were well-received by the press. Despite this, the latter's album never took off. A tour is planned later on this year, and hopes are high at Albion that the band can get a better hold second time around. 999 were another signing, who have since established themselves and have a single, Obsessed, released in May.

#### **By DIANE WARD**

**Albion: these are** 

HAZEL

Albion's first star

and seems to exude an air of organisation and quiet. confidence in all its product. There is no US "annexe" as such — all US affairs are

such — all US affairs are undertaken by Mike Hutson. Davies looks forward to a time when Albion will move into the US Market more positively, but explains: "They've got it wrong — there is a decline in radio interest in the US, in one or two wears this will become

or two years this will become apparent, then we may make our move."

Looking back over the last six months, Albion feels that going independent was the best move to make. Disillusioned

O'CONNOR.

When Davies heard of the film Breaking Glass he immediately felt that O'Connor, and the material she was writing at the time, were right for the part. She was catapulted into almost overnight success, and in the wake of Breaking Glass, Albion felt it had gained one particularly important factor — Davies lightheartedly refers to it as "shop credibility". Both O'Connor and Albion received the exposure they needed, and Hazel O'Connor has since achieved Albion's first Top 10 single.

Her first album, Sons And Lovers, fell just short of the chart, but another is scheduled for May, as is a single — a joint A&M/Albion production, Will You/Sons And Lovers.

Albion releases two singles and one album every month, with the ties that came with being licensed to a major company, it made the break and is now distributed by Spartan, whom Davies describes as "hungrier, more hardworking, and sufficiently broad-spectrum to really know what's going on". Of Albion's future Davies is

Of Albion's future Davies is assured and positive. Always one to have faith and perception with new, raw talent, he feels that there is an abundance of new bands that are right for Albion. He is careful, however, to re-iterate the fact that quality comes above quantity. This is apparent at Albion, where every artist can expect maximum back up from the small but dedicated team of about 14. After the success of the D Days single this really does ring true.



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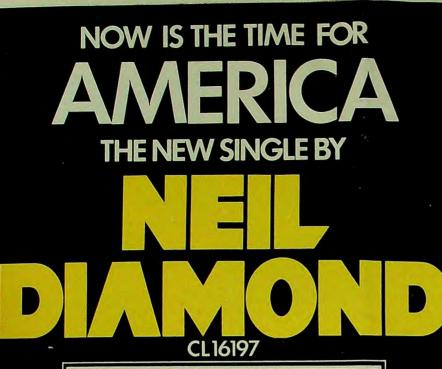
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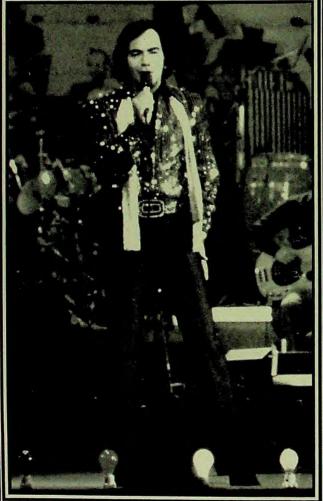
JTE 13	DEPECHE MODE
	Dreaming Of Me/Ice Machine
071	THE FALL
	Slates (10")
P 010	THE FIRE ENGINES
	Candy Skin/Meat Whiplash
V1024	MARINE (Imp.)
	Life In Reverse/Marenas Bop
1984/8	POISON GIRLS
	Dirty Work
201	LA.LA (Imp.)
	Do The Kangaroo/Parsley
RR1	THEATRE OF HATE
	Rebel Without A Brain
V.EYE 1	THE COLORS OUT OF TIME
	Rock Section/Mambo Girls Mambo
075	THE NIGHTINGALES
	Idiot Strength/Seconds
3 13	THE CHEFS
	24 Hours/Let's Make Up
C1	S.I.C. (Imp.)
	Cover Girls Smile
AN 101	THE FRENCH
	Set Me On Fire/The Model
r 076	TANTAN
	Theme From Summer Place (12")
AC 34	ESG
	You're No Good/U.F.O.
RUE 2	THE OUTSKIRTS
	Blue Line/Snow
5001	THE ACTION
	I'll Keep On Holding On/Wasn't It You
AMP 1	GREENFIELD LEISURE
	L'orange/Sally
BH 001	OUTCASTS
	Magnum Force/Gangland Warfare
HERR 20	EYELESS IN GAZA
	Invisibility/Three Kittens
2	SPIDER KING
	Do You Want To Die For
	England/Animals
HERRY 22	MISUNDERSTOOD
	Children Of The Sun/Who Do You Love













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# PUBLISHING

# NIGEL HUNTER **Brewer negotiates** the future for TRM

ALKS HAVE begun on the future IALKS HAVE begun on the future of Tony Roberts Music between Jon Brewer, president of the Jon Brewer/Robert Patterson Organisation, and various other "major publishing houses". Tony Roberts announced his resignation from the company some weeks ago

from the company some weeks ago. It is understood that the discussions may lead to the administration of Tony Roberts Music being taken over by another publishing company, and that Brewer and Patterson intend to form another publishing enterprise to

## Marchand signs to EMI

DONNY MARCHAND has signed a three-year writing contract with EMI Music Publishing on his return to the UK after two and a half years in Florida.

US born Marchand is well known on both sides of the Atlantic for his songwriting, record production and music publishing. Roger Daltrey, Shakin' Stevens, Peaches & Herb, and Wilson Pickett are among the artists who have recorded his songs, and he has worked in the past for Shapiro Bernstein, Mercury Publishing and Paramount Music as well as running his own publishing enterprise for a time.

NEPTUNE MUSIC has signed singer-songwriter Stan Arnold to an exclusive writing contract. Arnold, described as being "in the Jasper Carrott mould", has appeared in several TV series.

TIP SHEET

operate in parallel with their Avatar record label.

Edited

In the meantime, Patterson is in charge of the day-to-day running of Tony Roberts Music, with Inger Ryall continuing to run its copyright department and Peter Chalcraft heading its A&R activities. Roberts told Music & Video Week

that he is considering offers he has received since announcing his resignation, and is as yet undecided whether to accept any of them or start another company of his own.



CHRIS TSANGARIDES, producer of Gary Moore, Roy Wood, and The Tygers of Pan Tang, has formed Bucket Music, which will be Bucket Music, which will be administered for the world by Heath Levy Music.

EDWARD HEYMAN, lyricist for several well-known standards such as When I Fall In Love, Body And Soul and You Oughta Be In Pictures, has died in Mesico aged 74.

NEW YORK: Joey Molland and Tom Evans of Badfinger have been signed by Famous Music to a threealbum publishing deal for the US and Canada, following negotiations between them and Famous executive vice president Sid Herman and West Coast creative director Allan McDougall.

> Edited by SUE FRANCIS Tel: 439 9756

# The caring, sharing co-op

ZYGO IS a new co-operative label that guarantees releases for artists and music acquired "based purely on its own merits, with minimal commercial influence", according to directors Chris Corry and Bob Palmer.

influence", according to directors Chris Corry and Bob Palmer. "We believe there must be literally thousands of musicians spread around the country who just can't get to recording companies and acquire their contracts, so we put out the word we wanted to hear material." says Corry. The result was a recently released first compilation record, Influx One. Zygo will release at least three Influx LPs a year so they continue to look for material in the form of masters, supplied by the artists. The sort of material sought is diverse including hard rock, soft rock, heavy metal, new wave, jazz, the material and hear influx Contractor of the source of the set of the source of the

sought is diverse including hard rock, soft rock, heavy metal, new wave, jazz, funk, synthesised, experimental and avant-garde. Artists are contracted only for the track used and for publishing. They are also asked to make a contribution towards the cost of the project by buying a number of their records at cost price which they can then sell at gigs and local stores. (The recommended retail price is between £3 and £3.50) But this amount, in all, works out at only £37.50 per minute of material on the LP. Alternatively, an artist pays £13.75 per minute without any records being supplied by Zygo. The standard royalty payments are of course also paid by the label. Contact: Chris Corry and Bob Palmer, Zygo/Influx, 44 High Street, Redbourn, Herts AL3 7LN. Tel. Chris Corry (058285) 2123.

### **KPM's audio** visual alert

KPM MUSIC is anxious to let the industry know that recent recordings for its recorded music libraries are particularly suited to the needs of these incorporate the use of the latest innovations in synthesisers — describing subjects from microtechnology to planet earth," says KPM (01 836 6699).

says KPM (01 836 6699). JUNE 16 IS THE closing date for entries to the 16th Castlebar International Song Contest which will be staged from September 28 — October 3 with awards for song and orchestral compositions. Contact: Gisela O'Connor, Int'l Relations Officer, Castlebar International Song Contest, 10 St Helens Rd, Booterstown, Co Dublin, Ireland.

SCOTTISH BOOK publisher William MacLellan seeks a major



distribution outlet for a selection of spoken-word-with-music cassettes.

His Embryo Cassettes range from love letters of Mary, Queen of Scots, love letters of Mary, Queen of Scots, an hour capturing the age of Elizabeth I, yoga accompanied by sitar, the editor of *New York Quarterly* reading Plato on the Trial and Death of Socrates, Scottish poems and ballet music played by Bob Downes. Contact MacLelland at 268 Bath St, Glasgow C2 4JR.

HAVING RELEASED its first EP, HAVING RELEASED its first EP, Charlie 'ungry is now looking for sub-publishing. "There is enormous writing potential and we have over 300 songs in the catalogue available from ballads to heavy metal," they report. Contact Andy Demetriou, Charlie 'ungry Music, 135 High St., Ponders End, Enfield, Middx. (01)805-7434.



No1. Album Company January-March 1981. No 1. Singles Company January-March 1981 EMI Records (UK) PAGE 29

# NEWS EXTRA

# Dolan and Dawson go separate ways

MIKE DOLAN and James Dawson of Arnakata Management have "announced a de-merger of their future activities". The Arnakata group of companies will, however, continue to trade on with its existing music publishing, record production and artist management activities.

A new company, Metro Communications, has been formed by Dolan and Lloyd Beiny, presently a director of Arnakata Music. The new operation is to be located at 10L Oxford and Cambridge Mansions, Transept Street, London NWI. (Tel 01-723 8424). Metro will operate what it describes as "a traditional management and publishing company" and also a separate business affairs consultancy. Metro's initial roster of clients includes ex-Tourists Dave Stewart and Annie Lennox's new group, Eurythmics who are signed to RCA; producer/writer Steve Glen and noted German producer Connie Plank.



FOLLOWING THEIR recent sell out gigs in Leeds and Newcastle, Motorhead were presented with silver and gold discs for UK sales of Ace Of Spades, Overkill and the recent single with Girlschool, Please Don't Touch. To celebrate Ace Of Spades achieving gold status, a special limited edition of 10,000 albums (BRONG 531) is now available in gold vinyl. Pictured at the presentation are (1 to r): Simon Porter (publicity manager), Robert Lemon (general manager and director), Roger Bolton (promotion director) and front, Lemmy, Philithy Animal Taylor and Eddie Clarke.

### Singapore tape piracy ruling

From TAN BOON PENG SINGAPORE: Singapore's Chief Justice has spelt out in a reserved judgment how a cassette intended for sale would in law be taken to be a pirated copy of a particular record in a decision, which will have wide

# Holly tour

HOLLY AND The Italians will be touring the UK from May 1 to coincide with the release of their debut album for Virgin, The Right To Be Italian. A single entitled I Wanna Go Home has just been released. repercussions on the musical piracy here.

Nere. Wee Chong Jin ruled that a person is in breach of the Copyright (Gramophone Records & Government Broadcasting) Act if he has for sale two or more copies of a gramophone record, whose copyright belongs to another who has not granted him permission to reproduce any part of the record's contents. The Chief Justice made these

The Chief Justice made these points on March 25 in a six-page judgment dismissing the appeal of Lik Shoon Shing, proprietor of the Corina Music Centre, against conviction on six charges under the Copyright Act.

### Brazilian jubilee for CBS

From CHRISTOPHER PICKARD RIO DE JANEIRO: CBS Records celebrated the 25th anniversary of its operation in Brazil with a spectacular party here attended by top brass from the US.

During the party, gold discs were presented to Amelinha, Katia, and Ze Remalho, and a special gold cup was given to Roberto Carlos by football star Pele for sales of over 20 million discs in Brazil.

million discs in Brazil. Carlos entertained the guests, as did Spanish star Miguel Bose and Ray Conniff from the US. Conniff was here to promote his latest album, Exclusivamente Para Amigos, which he recorded specially for the South American market. He has sold over two million albums in Brazil during his career. Coinciding with the celebration is

Coinciding with the celebration is a CBS compilation album being promoted on TV featuring the label's top local artists and international acts including Police, Bob Dylan, Supertramp and Pink Floyd.

#### Splash ends PRT deal

SPLASH RECORDS' Chas Peate has terminated a licensing deal with PRT with two years still to run and is discussing a new arrangement with two other companies. Peate says the departure from PRT, although sudden was "amicable".

Preston clinches top job and DG contract

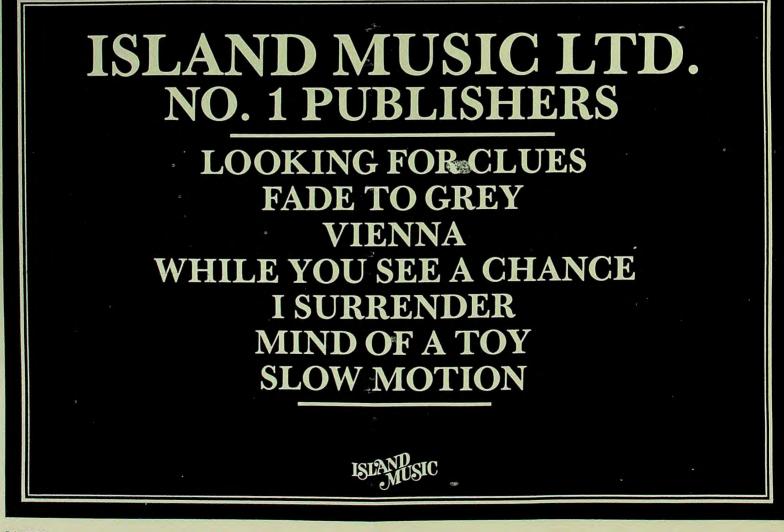
SIMON PRESTON, currently organist and tutor of music at Christ Church Cathedral, Oxford, is to be the new organist and master of the choristers at Westminster Abbey, one of the premier organ appointments in the country, writes Nicolas Soames.

And at the same time, he is signing an exclusive recording contract with Deutsche Grammophon despite years of making a series of very successful early music records for Decca's Florilegium label.

Preston, who was sub-organist at Westminster Abbey before his appointment to Christ Church, has established an international reputation as an organist, making numerous recital records of a wide range of music from Bach to Messiaen, particularly for Argo. his work in training the boys and men of Christ Church Choir to sing in "authentic" style and they have worked on many of the highlyacclaimed choral records of the Academy of Ancient Music, including the first authentic Messiah.

The new contract with DG means that Preston will form the same kind of creative relationship with Trevor Pinnock and The English Consort (Archiv Production's 'authentic' orchestra) that he developed with Christopher Hogwood.

Christopher Hogwood. And the fruits of the first collaboration can be seen in DG's May release — a 3LP set of Sacred Music by Henry Purcell including anthems, psalms, morning and evening services (2723 076).



#### Reviewed by TONY JASPER

# SELECT SINGLES

#### **CHART CERTS:**

JAPAN The Art Of Parties (Virgin VS 409-12: VS 409) THIN LIZZY Dear Miss Lonely Hearts Etc (12", LIZZY 8: 7", LIZZY 812 PolyGram) THE WHO Don't Let Go The Coat (Polydor WHO 5, PolyGram) JONA LEWIE

Louise (We Get It Right) (Stiff BUY 110, CBS) STRAY CATS

Stray Cat Strut (Arista SCAT 3, PolyGram)

#### OTHERS

#### SHAKIN' STEVENS

You Drive Me Crazy (Epic EPC A1165, CBS) Rocky Burnette, EMI might recognise catch lines. Doubtless "chart cert" but here to record disappointment at follow-up to last knockout chart topper. ROCKY SHARPE AND THE REPLAYS

REPLAYS Never Be Anyone Else But You (Chiswick CHIS 145, EMI) One-time chart certs dig out Ricky Nelson classic (14, 1959), strings glide, slightly faster beat, group on chorus/title line.

JAPAN Life In Tokyo (Hansa HANSA 4, PRT) Synthesiser led, electronic drums propel, could be anybody of futuristic vein, late sax will hasten comparisons to Roxy Music. 990

Obsessed (Albion ION 1011, Obsessed (Albion ION 1011, Spartan) Torrid up-tempo guitar chords with a few thrashes reminiscent of Shadows, cowboy feel beckoning a la Frankie Lane. Group have strong following. MARGO RANDOM AND THE

SPACE VIRGINS Up The River Thames (Happy

Birthday UR 1, Indie). Pronounced early beat is not really taken up by deep tones of vocalist Margo who goes through a number of expressionisms, perhaps at points over-theatrical. Overall interesting but perhaps too intense? LAMBRETTAS

Anything You Want (Rocket XPRES 52, PolyGram) Familiar fare, driving chorus saves day, but sounds needs change before group has real problems.

STEPHANIE MILLS featuring TEDDY PENDERGRASS

TEDDY PENDERGRASS Two Hearts (20th Century TC 2492, RCA) On fourth play this begins to grab. Both artists really sell average song into something with hit potential, obvious break point for 12", edited off Stephanie album (T-700). Both vocals forceful. PAULINE MURRAY

Searching For Heaven (RSO, Illusion IVEX 3, PolyGram) In usual style, artist's vocals unattractive production sound cloud, especially on title line. In 10'', special bag.

#### **BRAM TCHAIKOVSKY**

Shall We Dance (Arista ARIST 403, PolyGram) Mid-way keyboards tighten another of artist's free flowing rather ignored in the the UK compositions and lead into greater thrust of title riff. Off new album Funland

#### BRUCE SPRINGSTEEN

BRUCE SPRINGSTEEN The River (CBS A1179, CBS) Title cut off fine double album (88510), may fetch airplay, but seems more suited as very good LP song, concert fare

THE PSYCHEDELIC FURS Dumb Waiters (CBS A1166, CBS) Easy commercial accessibility blunted by mid-to-late somewhat discordant instrumental blowout. Flexi-style disc implanted on bag's cover sive new album taster cover gives new album taster (84892).

POSITIONS

#### C = CHART CERTAINTY

#### THE ROLLING STONES

THE ROLLING STONES Sucking In The Seventies, Rolling Stone Records CUNS 39112. A compilation album released for contractual reasons in the US, now contractual reasons in the US, now released here to stem the flow of over-priced imports (it says here). Though it contains a live version of Comes Down and the previously unreleased If I Was A Dancer (Dance pt 2), the selection is mediocre and is without doubt the Glimmer Twins' contribution to the Contractual Obligation Stakes. Nonetheless, it's a new Stones album and it will sell. Aficionados are well advised to await the release later this year of the next Stones album. year of the next Stones album. 0

#### ANNE MURRAY

Where Do You Go When You Dream? Capitol TC EST 12144. If she doesn't make it with this album in the UK, then she never will, in view of her current media and live exposure (a sell-out UK tour and several guest TV appearances); Capitol has pulled out all the promotional stops. Anne Murray is definitely MOR but she does make for pleasant hearing — and the millions of American and Canadian fans who have bought her records can't all be wrong.

#### 0

# TUBES TUBES The Completion Backward Principle. Capitol/EMI EST 26285. Outrageous and bizarre (their words, not ours), entertaining and extravagant The Tubes certainly are. Onstage that is. As a live band they are superb, but on vinyl their music has, in the past tended to verge on the average. However this, their latest offering, may achieve the sales the band have always threatened but

the band have always threatened but failed to score. A UK tour (June 16-28) has to be the king-pin for sales potential. And Talk To Ya h rightly been selected for the single.



#### THE ROLLING STONES

VARIOUS ARTISTS Juke Box At Eric's. Eric's 008. Producers: various. Quite where Eric's found these excellent rock 'n' roll numbers we don't know, but anyone who likes dipping into R&B archives will like this collection featuring Big Al Downing, Lamar Morris and Ray Sharpe all giving basic and quirky raw interpretations of their numbers.

album from the "alternative" Texan country artist who has a feel that certainly does not bring Nashville to mind. There is a lot of attack throughout, and it is encouraging that Ely's own numbers are the strongest cuts. However, he still lacks vocal power which tragically lets down the superb songs, and that will no doubt discourage many

1167. Producer: artist. This talented 1167. Producer: artist. This talented Nigerian horn player is unlikely to be known by many people in the UK, but if this LP gets the credit due to it that could all change. Kuti blends jazz, funk and even odd dashes of reggae with highly emotive, political lyrics, and comes up with something incredibly up with something incredibly commercial, especially following our tracks on this LP and they merge into improvisation along the way. Backing vocals by Kut's wives(1) are excellent. Play it in the shop and watch people react.

THE LAMBRETTAS Ambience. Rocket Records. TRAIN Ambience, Rocket Records, TRAIN 14. Producer: Steve James, Band at forefront of last year's mod revival must obviously play that label down now the trends have changed if they want to survive. Although there are odd touches of the mod sound the band veer more towards a jog-along Police-like style. Although this is not soing to take the charts by storm going to take the charts by storm sales will probably be fair.

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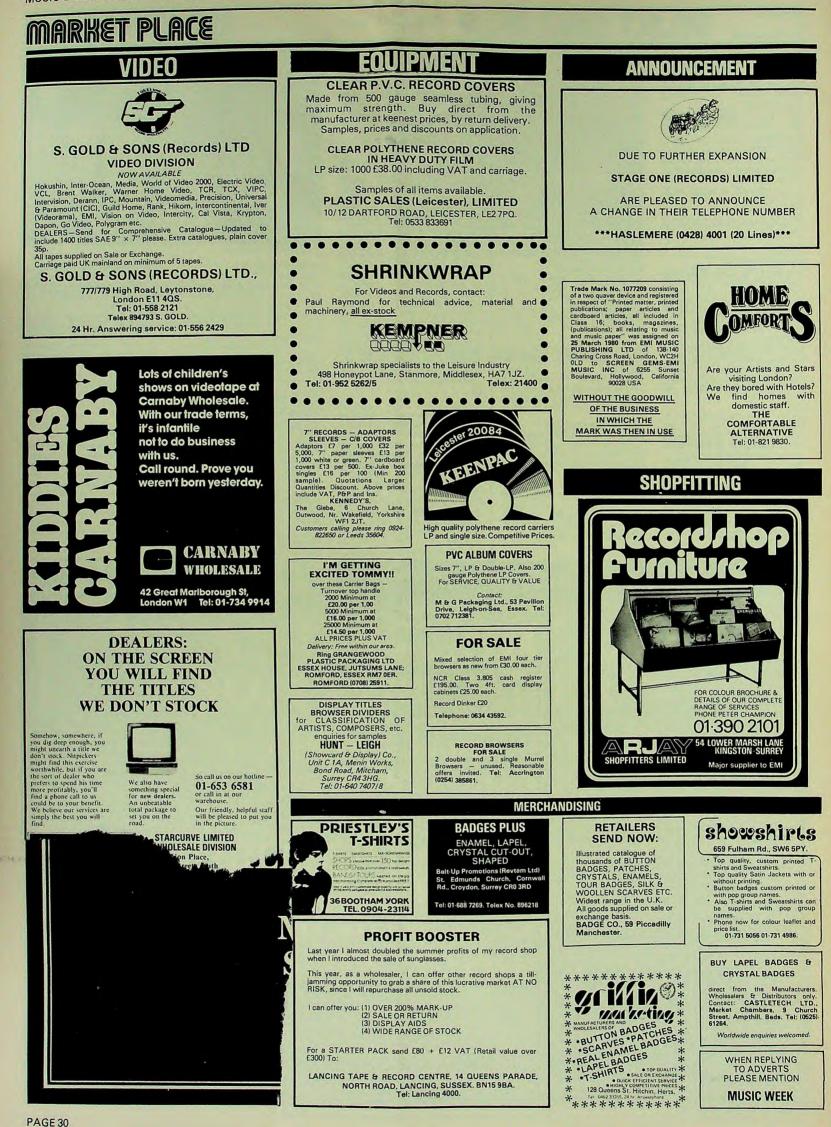
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# JOE ELY Musta Notta Gotta Lotta. MCA MCF 3090. Producer: Michael Brovsky and Joe Ely. Another fine

MUSIC & VIDEO WEEK MAY 2, 1981







MUSIC & VIDEO WEEK MAY 2, 1981



# Where is tomorrow's profit? ... Forte & Farrell form ITG . . Bee Gees & RSO to settle

NEW YORK: Reports from this year's NARM reflect an industry-wide problem that's rather frightening. There is seemingly little concern anymore as to "what can we do to be more effective in the music business". Instead, the primary topic of interest these days is "where can we go outside the music business in order to generate more recent and profite". revenue and profit?". I would be the last to suggest that the music industry shouldn't be

I would be the fast to suggest that the music industry shouldn't be involved in home video, the area of most controversy at this year's NARM. We're still some years away from a realistic marriage between music and video, and the only way to realise such a union is by testing the waters, and through experimentation. Similarly, sales of record accessories and paraphernalia can be a major plus, creating store testing store

accessories and paraphernalia can be a major plus, creating store traffic as well as raising margins. But one fact has gone largely unnoticed, despite all the data on ageing demographics, on growing preferences for pop vocal and country music, on the loss of the "buying habit" as former record purchasers get older. Record stores simply aren't very hospitable places to be, and no matter what number of video cassettes dealers may wish to sell or rent, unless that situation changes, many potential music and video customers are going to be alienated before they ever have the chance to develop regular buying habits. Over the last year, I've done a fair amount of surveying record stores and departments, primarily in the north-east and the mid-west. Nothing scientific, mind you — I have no statistics to offer — only observations drawn from conversations with customers and watching the in-store events. the in-store events.

The major impression is that, to anyone but a teenager, a record store is an intimidating and unpleasant environment. And, as recently reported here regarding video disc sales, knowledgeable, informed

reported here regarding video disc sales, knowledgeable, informed store personnel are at a premium. There are exceptions, of course. There are stores that are going out of their way to be sure that the music on sound system isn't too loud or too new wave. There are stores which pay attention to how they utilise display material, so that customers are not overwhelmed. There are stores which have their bins and racks clearly marked so that customers can find what they're looking for, even if it isn't in the Top 100, and there are stores which have clerks who are informed, friendly and helpful and helpful.

These exceptions, however, are a minority. The mid-price lines have been a major help in attracting back customers and restimulating multiple sales. Perhaps NARM and other organisations, as well as manufacturers, should be focusing their research on how to interest potential customers in music again, and on what has to be done to reach the former or non-record buyer, whose demographic profile is

reach the former of numericole output, more sales opportunities and so well drawn. New technologies should be embraced, new sales opportunities and areas should be countenanced, but surely first of all everyone should make sure that they are as effective as possible in the music business.

#### **By IRA MAYER**

WAYNE FORTE and Michael Farrell have left the William Morris Agency, and formed the International Talent Group. It opens its doors representing David Bowie internationally for personal appearances, Genesis, Peter Gabriel, and Joe Jackson for North and South America, Australia and Japan, and Adam & The Ants, The Jam, Brand X and Steve Hackett for North and South America. America

Forte was formerly head of the East Coast music division at Morris, and Farrell was a senior agent there. The address of the new company is 200 West 57th Street, New York (212-246 8118).

STIFF IS setting up a direct-to-dealers singles label called Stiff, bringing the number of distribution arrangements it has in this country to three. One is via CBS, one via an indie network, and the

The label is also instituting a mid-price line, starting with discs by Tenpole Tudor and the live Son Of Stiff Tour, and the prefix for the series is CHEAP.

A SPOKESPERSON for RSO Records says that an out-of-court settlement of legal proceedings between the Bee Gees and the label "is very close — a matter of weeks". Details of the terms are not expected to be revealed. Negotiations are so secret, says one source, that "not even the lawyer drafting the agreement will know what it is".

SHORTS: CBS set to announce its long-anticipated gospel division, headed as VP and GM by veteran gospel man Buddy Huey based in Nashville, with distribution primarily through gospel speciality outlets, though CBS branches will pick up crossover material...CBS also handling John Hammond Records, the legendary A&R man's new jazz label, which has John C Moore as president and producer Hank O'Neal as executive VP, and distributing Bruce Bird's Badland label... Kenny Rogers took the honours for the best selling album, top album by a male artist and top country album by a male artist at the NARM awards banquet. RIAA president Stan Gortikov also presented NARM executive VP Joe Cohen with a special gold record for Cohen's efforts on behalf of the music industry... labels definitely looking to colleges for new avenues of exposure with recent definitely looking to colleges for new avenues of exposure with recent promotions by Warner, RCA and A&M.

Contact Ira Mayer at: Morgan-Grampian Inc., 2 Park Avenue, New York, NY 10016, USA. (Tel: 212 340 9700).



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# PERFORMANCE

#### Paul Goodman

YOUNG SCOTS performer Paul Goodman leaves few people with any doubts about his ability to become a star. The questions are, where, when and how? The former messenger for a well-

known pop publicist has been known pop publicist has been slogging consistently at his musical eareer during the last couple of years, and already has a number of achievements to his credit — tours with Joan Armatrading, Billy Connolly and the Average White Band, several residencies at the now-defunct Maunkberrys Club, appearances at the Comedy Store in Soho, and a slot on the Friday Night Saturday Morning TV show.

He's even written a musical for the Hampstead Theatre and provided song material for Not The Nine O'Clock News. Not bad for a 23-year-old who has yet to obtain a record contract.

Goodman added another string to his bow recently with a one-nighter at the Lyttleton Theatre, part of London's South Bank complex. The 45-minute performance, aided by his co-writer and pianist, Ian Russell, took on a semi-biographical air.

Goodman has many possibilities - he is not a great singer, but he presents his material in a distinct style, and he is a visual performer without going over the top. The songs show frequent flashes of brilliance with acute observations of life and people and include the barbed Absolutely, a story of being ripped off by management, Saturday Matinee and The Nearly People, and the sensitive Every Beat Of My Heart.

On My Heart. This reviewer has witnessed Goodman's performances over an 18 month period and remains convinced of his future potential. At the moment it seems that he is slightly ahead of his time. CHRIS WHITE

#### **Christopher Cross**

IT IS significant that Christopher Cross calls his publishing company Pop 'n' Roll Music, purveying as he does a sugary brand of rock that apparently has great appeal in middle-class, middle America.

middle-class, middle America. Cross packed out the Palladium last week on the strength of radio airplay and a moderately-selling Warner Bros debut album, plus the formidable reputation of having scooped five of the recent Grammy awards awards.

awards. The audience — a curious mixture of London's well-heeled, ski-tanned sophisticated young set and pop fans in search of an idol — greeted him deliriously. But a critic inevitably has to consider those remarkable Grammy achievements, and frankly

**OPINION** 

BEHALF

Sheila

ON

this

London WI.

**Thanks from** 

of

ON BEHALF of everyone involved in the Save Sheila Fund may I express our most sincere thanks to Music & Video Week for your wonderful donation of

the page advertisement for signatures (MW April 18). It

really was a great idea and a fantastic success.

this was happening she was absolutely thrilled. I have sent

her a copy which I know she will treasure. Thank you once again, and thank you to all the kind

people who gave so generously to help save a life. CHRIS WARREN, Hit & Run Music, Shaftesbury Avenue,

When we first told Sheila that



PAUL GOODMAN this one has to question what all the fuss is about.

His songs are pleasant and he sings them well enough backed by a competent five-piece band which could easily be replaced by one of those organs programmed to pump out rhythm backing tracks. With some pretty pictures on back some pretty pictures on back projection and a bit of dry ice there was an attempt at presentation, but it wasn't until the excellent Ride it wasn't until the excellent Ride Like The Wind, a driving rock number which woke up the band, that we had a hint of the talent deserving that Most Promising Newcomer award. RODNEY BURBECK

#### Anne Murray

WINDING UP what has been by any standards a gruelling two-week visit to the UK, with a one-night concert at the London Palladium, Canada's favourite singing daughter Anne Murray proved just why she has been a major star for more than a decade

An Evening With Anne Murray, as the event was billed, provided some 90 minutes of easy-listening with the artist proving that there is much more to her talents than her records have perhaps suggested in the past. Indeed

it is amazing although she has won many gold and platinum discs for her record sales in platinum discs for her record sales in the US and Canada, here in the UK Murray's music has never achieved big sales — a situation which must be reversed with her new Capitol album, Where Do You Go When You Dream (TC EST 12144), and unconsing Created With rackage

upcoming Greatest Hits package. Although originally a country singer, Murray has crossed the singer, Murray has crossed the musical boundaries and can now be termed a mainstream pop artists. Sensibly she chooses material which is well within her vocal limitations yet her classics hits You Needed Me

and I Just Fall In Love Again are among the most poignant performed

by a pop artist. Her performance at the Palladium included many other memorable moments — the light and fluffy Snowbird which first introduced her to UK and US record buyers, Could I Have This Dance, Broken Hearted Me, You Won't See Me, Daydream

Me, You Won't See Mc, Daydream Believer and Walk Right Back. One of the surprising aspects of her performance was the sense of humour that pervaded it. If you have only seen this lady in a brief guest artist spot on TV, then forget what you've seen. She is fully capable of holding her own show together, and hopefully the BBC TV special that she has just recorded will inally convince everyone of the finally convince everyone of the great talent of Anne Murray. CHRIS WHITE

#### Gary Numan

IT WAS a farewell performance It was a farewell performance from Homo Synthesis, but the thousands of black-clad worshippers who filled Wembley on Sunday were not in mourning. Although their outfits made it look a neo-fascist rally, the adolescent faces indicated that dress and eye make-up had been donned purely out of slavish admiration for the artist — and that this crowd was too young to distinguish Mosley from muesli.

muesli. They came to be hypnotised, and got all they wanted in full measure. The visual quality of Numan performances has always been extraordinary, and this intricately-choreographed display of lighting and special effects was,

and special effects was, appropriately, the best ever. Drums, guitars and keyboards were arranged in rigid symmetry among, and surrounded by, the banks of lights — most of which were on hydraulic rigs. In all this Numan moved and

In all this Numan moved une posed. His black flying suit was changed for a white one and then for red. The lifelike robot look had not altered, but somehow Numan altered, but somehow Numan looked less sinister. He smiled . . . or was it a sneer?

The music was, as always, entirely subordinate to the spectacle. Everything sounded familiar, correct, in character. The audience correct, in character. The audience swayed like mesmerised dolls when ordered from the stage to dance. Only Cars, an impressive performance of Numan's best composition, really stood out in memories of what had been heard. Numan's following is very young and ardent: he will certainly

and ardent: he will certainly continue to sell his albums even though he will not be doing live performances. He is working on new LP material, and plans video releases, so will be anything but invisible.

TERRI ANDERSON

# WRITE TO: OPINION, MUSIC WEEK, 40 LONG ACRE, LONDON WC2. The Editor reserves the right to shorten or edit letters.

# No 'anxiety' in PRS

UNDER THE heading "PRS invites nominations" (*MW* April 18) you say: "In view of public criticism in some quarters about the composition of the PRS General Council, the society is anxious that all members should use the opportunity of nominating potential council members".

While of course all valid nominations are most welcome, no such "anxiety" is in fact felt or has been expressed by the society. Such "public criticism" about the composition of the PRS Council as has been made recently has been based on ignorance and misinformation.

Six of the 24 members of the council retire by rotation every year and to invite the nomination of other candidates is a routine feature of the society's affairs. However, it would be somewhat extraordinary in any organisation for "all members" to take the opportunity of nominating candidates, and in fact only the full members of PRS have the right to do this, although associate members as well as full members have the right to vote on the candidates commended. nominated.

Your report also says "three out of the four publisher-directors will retire". It is correct that three will retire, but there are in fact 12 publisher-directors (and 12 writer-directors).

MICHAEL FREEGARD, chief executive, PRS, Berners Street, London W1.



DOOLEY'S MOLES report that horse-loving Tony Stratton Smith may be betting on disposing of his Charisma record - Strat himself is enigmatic on the subject but we operation understand that Chrysalis last week came close to inking a deal only to have its price topped by another company, probably of Dutch/German origin, while Genesis' publishing company Hit & Run Music has been in the running, and a certain Little Venice houseboat captain (who could use a little charisma) has been a recent house-guest at Strat's Berkshire home. . Apart from the dramas at the country music seminar (see P1), feelings also ran high at the **Wembley Festival** when certain record company personnel were allegedly made to feel less-than-welcome by the organisers because their companies had declined to take exhibition space . . Former Polydor exec Adrian Rudge threatening to write a book about the music business, which will rattle a few cupboard-bound skeletons and already has literary agents Curtis Brown lined up to represent him.

UK SUCCESS of recent Joe Dolce and Stars On 45 singles, picked up for CBS by **Peter Robinson**, once again proves the benefit of scouting abroad for hit-worthy masters . . . As if it wasn't difficult enough to lay hands on video hardware right now, **JVC** has had £250,000 worth of VCRs stolen from a warehouse at Heathrow — information (to 01 450 2621) leading warehouse at Heathrow — information (to 01 450 2021) leading to their recovery will be rewarded . . . EMI may have been pipped to the Lloyd George theme hit, but it hopes to make amends with **Clare Torry**'s version of Love Is Like A Butterfly, the theme to BBC TV's Butterflies, currently being re-run . . . Condolences to **Pete Smith** of MusicDeals Music who is now back at work following tragic death of girlfriend Leslie McCluskey, murdered by a mugger last month . . . **BBC Records** will be enterprisingly tushing out an LP of edited highlights of McCluskey, murdered by a mugger last month  $\dots$  BBC Records will be enterprisingly rushing out an LP of edited highlights of the Royal Wedding commentary — but no word yet if BBC TV or ITV will be doing same with a video - and if they do, will the Royals get royalties?

AN AMPEX Golden Reel award to Peter Gabriel and Town House Studios for his album, Peter Gabriel, and he is donating the \$1,000 to the Ockenden Venture charity ... Big Bear Records PR lady Kate Munn, who has been associated with the Records PR lady Kate Munn, who has been associated with the label since 1968, leaving to prepare for imminent birth of twins ... A son, Beau, to rock photographer Simon Fowler and wife Karen ... A daughter, Kate, to Bronze Records' director and general manager Robert Lemon and wife Eve ... CBS hosting a farewell party this week for international A & R licensing manager Sally Shackleton, opting for domestic bliss after seven years' service ... Jim Doyle, MD of Rocket Publishing, hospitalised on the Isle of Wight after tearing ligaments in both knees during Easter rugby tour ... Andy Hill, who wrote the UK No. 1 Making Your Mind Up, and Florrie Palmer, who wrote the US No. 1 Morning Train, both signed as recording wrote the US No. 1 Morning T artists by Hansa's David Croker. 1 Morning Train, both signed as recording





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