



Pictured at left, Al Hooker, CKCK Regina announcer, chats with one of the returned men of the South Saskatchewan regiment and his wife and daughter at Weyburn, Sask. At right, the Hamilton, Ontario, City Council is shown in session, with CHML microphones stategically placed throughout the Council Chambers for regular broadcasts of the proceedings.

CANADIAN BROADCASTER

VOLUME 5, NUMBER 1

\$2.00 a Year - \$5.00 for Three Years

JANUARY 12, 1946

FOR DISTINGUISHED SERVICE TO RADIO

2nd Beaver Awards to be Announced February 18

Seventeen Canadian radio artists and others connected with the industry will be presented with their "Beaver Awards for Distinguished Service to Canadian Radio in 1945" on February 18. Presentation will be made at a dinner of the Radio Executives Club of Toronto, and the proceedings will be broadcast over the twenty-four basic and supplementary stations of the Trans-Canada Network at 8 p.m. EST on "Borden's Canadian Cavalcade." The program will be rebroadcast as usual for Western listeners at 11 p.m. EST.

Winners, selected by the staff and regular writers of the "CAN-ADIAN BROADCASTER", are drawn from all ranks of radio, right across Canada, and range from musicians, writers and actors, to sponsors and stations.

Everyone in Canadian radio is eligible provided he, she or they are still connected with the business, whether as broadcasters, agencies or sponsors, at the time the awards are made and it is perhaps worthy of repetition that winners of these awards are selected simply for distinguished service to Canadian radio during the past year, irrespective of what others may have done.

The CANAD'AN BROADCASTER wishes to point out that it is happy to leave polls and awards conducted on a popularity basis to the fan papers and other periodicals whose province is the public.

BANS FOREIGN BROADCASTS

The American networks have been instructed to discontinue the broadcasting of any musical programs emanating from countries where musicians are not members of the American Federation of Musicians. Since Canadian musicians are members of this Union Canada is not affected by the U.S. music Czar's edict.

"During the war", Petrillo said, "the Federation waived its objections to network broadcasts of programs emanating from foreign countries, even though music for these programs was furnished by musicians who are not members of the Union.

"We considered this a necessary wartime measure to promote goodwill and good relationship with other countries, and were very happy to co-operate", he pointed out.

Justin Miller, president of the National Association of Broadcasters, will meet Petrillo in an effort to find a common ground in the struggle between the broadcasters and the AFM, brought to a head by this latest Petrillo move. Press reaction to the foreign music ban was sharp and widespread. "Thus once more, declares the NEW YORK TIMES, "Mr. Petrillo decides what music the American people can and cannot hear. He

doesn't give a hoot for the hopes of the United Nations leaders for 1 greater exchange of cultural programs among the nations."

Mentioned In Despatches

Brian Hodgkinson recently returned to Canada after $3\frac{1}{2}$ years in German prison camps has received word that he has been mentioned in despatches. The



telegram advising him of the honor reads as follows:

"The Minister for Air, personally and Chief of the Air Staff on behalf of himself and all ranks of the Royal Canadian Air Force congratulate you most heartily on your being mentioned in despatches December 28, by order of His Majesty the King. R.C.A.F. Records Officer".

Prior to his being shot down October 27th, 1941, Brian's plane was one of 30 Canadian and British Spitfires which engaged 200 German aircraft over France. Brian suggests that "This may have had something to do with it".

CCF Eyes Station

Informed Regina sources say,, according to a Canadian Press dispatch, that the CCF party has launched preliminary negotiations for the purchase of a radio station in Saskatchewan. The Moose Jaw station, (CHAB) was reported as the one most likely to be purchased. Contacted by long distance at the station, Carson Buchanan, CHAB manager, declined to make any statement.

It was undetermined whether the provincial CCF government was seeking the Moose Jaw station, and Premier Douglas declined to comment on the report.

When he was asked if the CCF party sought any Saskatchewan station the premier replied: "If such negotiations are under way I have no knowledge of them."

Mr. Douglas said that before transfer of the ownership of a Saskatchewan radio station could be negotiated the matter would have to be cleared through the department of transport at Ottawa.

Last November at the annual meeting of the Saskatchewan section of the party in Saskatoon, Mr. Douglas told the delegates the movement needed to develop channels of public information "owned and controlled by the people."

"We cannot have the press and radio owned and controlled by our enemies", he said at that time

CJFX-Antigonish • CBO-Ottawa • CKX-Brandon • CFOS-Owen Sound • CKPC-Brantford • CHPS-Parry Ottawa • CFBR-Brockville • CHOV-Pembroke • CFCN-Calgary • CHEX-Peterborough • CKNB-Campbell Arthur • CFCY-Charlottetown • CKBI-Prince Albert • CFAC-Calgary • CFCO-Chatham • CFPR-Prince Rup illiwack • CKCK-Regina • CKSF-Cornwall • CKUA-Edmonton • CFAR-Flin CKFI-Fort Frances • CK CKPR-Fort William • CHSJ-St. John • CKRM-Regina FGP-Grande Prairie • CJIC-Sault Ste. Marie • rooke • CKOC-Hamilton • CJ ps • CKSO-Sudbury • CKOV-Kelowna • I-Hull • CJCA-Edmonton CJBC-Toronto
 CJAT-Trail
 CKEY-Toronto
 CJOC **B-Timmins** crt-London • CJOR-Vancouver • CJVI-Victoria CKLW-Windsor • CFCF-Montreal • CHAB-CHNC-New Carlisle • CKY-Winnipeg • -Yarn and KPC-Brantford • CHPS-Parry Sound on • CFOS CHEX-Peterborough
 CKNB-Campbellton • CFCN-Co lbert • CFAC-Calgary • CFCO-Chatham • CFPk ornwall • CKUA-Edmonton • CFAR-Flin Fi CKRM-Regina ntor CKOC-Hamilton • CJCS-Sratford CHNS-Ha herbro CKOV-Kelowna • CJCB-Sydney CJAT-Trail • CKEY-Toronto • CJOC-Lethbridge -London • CJOR-Vancouver • CJVI-Victoria • CKMO-Vancouver • CKCW-Mo real • CKLW-Windsor • CFCF-Montreal • CHAB-Moose Jaw • CKNX-Wingham • CKLN-Nelson • C CHNC-New Carlisle • CKY-Winnipeg • CJLS-Yarmouth • VONF-St. Johns, Newfoundland • CKNW-Ne CJGX-Yorkton • VOCM-St. Johns, Newfoundland • CFCH-North Bay • VOWN-Cornerbrook, Newfoun CFPA-Port Arthur
 CKCH-Hull
 CHWK-Chilliwack
 CKNW-New Westminster
 CHPS CFRB-Toronto • CFGP-Grande Prairie • CFBR=Brockville • CKRC-Winnipeg • CKCW-Moncton • CKNE

Scores of them . . . all carrying, at some time or another, a packaged show from All-Canada's library . . . the largest in the world. Many carry two or three hours per day. Are you taking advantage of this rejuvenated system of programming? Five offices at your service. Leaders in syndicated programs . . . bigger audiences . . . better service.

ALL-CANADA PROGRAM DIVISION

AC-PD

MONTREAL . TORONTO . WINNIPEG . CALGARY . VANCOUVER

A DIVISION OF ALL-CANADA RADIO FACILITIES LIMITED

Sounding Board

The following letter, or the printable parts thereof, has reached the "Broadcaster" office from Frank Dennis former Toronto agency man now working in the same capacity in New York City.

Dear Dick: Guess what? This Saturday noon I was listening to "Atlantic Spotlight", and was I surprised (my wife too) to hear that the "Four Gentlemen" were going to participate in the broadcast too. "Oh, joy" said we, "friends from home", for the "Four Gentlemen" are our very good friends.

So we listen through the banterings of Ben Grauer and Leslie Mc-Mitchell . . a pipe band from Then the cue to To-Scotland. ronto, and, presto, nothing hap-Grauer tried again, and still nothing happened. He tried again. Oh how he tried. But still no "Four Gentlemen". Too bad, because we do get lonesome for voices from home. Occasionally you come down here and we have a few moments together. Then we think we never want to hear a voice from home again. But you wear off soon and again we get lonesome.

Things down here are going along fine. As you know, Ernie Taylor, ex-member of the "Four Gentlemen" is doing a nice little part in the Broadway hit "The Day Pefore Spring". Presume you know about Alan Young going to Hollywood early in the New Year.

Many good wishes for the new year to all my good friends back there where men are men and whiskey is a tough thing to get...

Yours, disappointed because Toronto didn't come through, FRANK DENNIS.

Aussie Network

Australia will have the largest nationally-owned radio network in the world when 17 new broadcasting stations, which the government is now building, are completed at the end of this year. The stations are designed "to improve listening for more than 500,000 people living in rural areas." Cost will be about \$195,000. When completed they will bring the total of radio stations owned by the Commonwealth government to 53, including one of the most powerful shortwave transmitters in the world.



"Tune back in fifteen minutes, ladies and gentlemen. Senator Homer Bletheringskite is going to throw up a speech, and then we shall have some real entertainment for you people"

Stork Market

Alan Ball, editor of "CANADIAN ADVERTISING" became a father for the second time December 21st with the arrival of a daughter.

Alexander Again Leads Montreal ACRA

George Alexander, whose name appeared recently on the program of St. Lazare's Pharmacy, in Montreal, has been re-elected president of the Association of Canadian Radio Artists, Montreal.

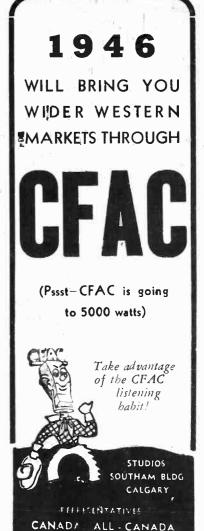
Other officers for 1946 are Gerald Rowan, vice-president; Alex Baird, treasurer; Phyllis Carter, secretary; Lamont Tilden, Ernest Buck and Rudolph Stoeckel, executive committee. Kay Sisto was elected an honorary member in appreciation of her work in organizing the organization.

ACRA — Montreal, founded early this fall, now numbers 57 radio artists in the membership. Among the new members are Rupert Caplan, producer of the CBC's Montreal drama program, and Walter Downs, head of the radio production corporation which bears his name; J. Mayer Moore, producer of CBC's International Service, and Harry Junkin, radio producer of Cockfield, Brown Ltd.

Opening Branch Office

It is understood that Gabriel Langlais will be heading the branch office of the Baker Advertising Agency which is to be opened soon in Montreal.

Mr. Langlais was originally associated with his brother Paul in the Montreal firm of Radio Programme Producers. Together with another brother, Simon, he recently formed a translation bureau, Transcrib, which will continue to function under Simon's guidance.



USA. WEED & CO

Have you Heard

CFPL CHML CKWS CKCO CJIC CKSO CKGB CKEY CFRB **CFCF CKCV** CHLT **CFNB** CKCW CHSJ CHNS **CJCB CFCY** CKCK CKRC CFAC CJOC CFQC

CJCA

CFCO

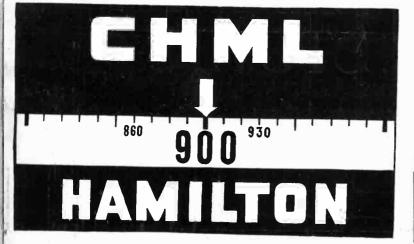
Corinne Jordan?

You'll enjoy her informal chats with women and her lovely music too!

As you listen will you also remember that it's a Dominion "duophonic" recording?



Duophonic Transcriptions



DOMINION BROADCASTING

SPOT RADIO

GETS YOUR MESSAGE

HOME

RADIO reaches your potential buyer right where it will do the most good—in the home.

SPOT Radio enables you to deliver your sales message at the right time—time zones notwithstanding.

ONLY spot radio lets you talk to individual Canadians each in his own style whether in Halifax or Vancouver.

Flash, jingle or program, you hit the Spot with Spot Radio over these live stations

CJCH Halifax
CHSJ Saint John
CKCW Moncton
CJEM Edmundston
CJBR Rimouski
CFBR Brockville
CKSF Cornwall

CHOV Pembroke

*CHML Hamilton

CFOS Owen Sound

CFOR Orillia

*CFPL London

CKLW Windsor

CJRL Kenora

CKY Winnipeg
CKX Brandon
CFAR Flin Flon
CJGX Yorkton
CKLN Nelson
CFPR Prince Rupert

COR Vancouver

*Represented by us in Montreal only



Radio Station Representatives
MONTREAL TORONTO

WINNIPEG

VOL. 5, No. 1

\$2.00 a Year - \$5.00 for Three Years

CANADIAN BROADCASTER

(Authorized as Second Class matter at the Post Office Dept., Ottawa).

Published by

R. G. LEWIS & COMPANY, 371 BAY STREET, TORONTO 1, CANADA

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JANUARY 12th, 1946

Volumn 5, Number 1

There are times when a note of grace befits even these acrid columns. Such a time is the first issue of our fifth year of publication. To say "thanks" — thanks to our advertisers and thanks to our readers — is a weak expression, but one we mean from the very bottom of our ink-stained soul. Especially are we appreciative of those who, choosing to disagree with the views we express, take time and trouble to take issue with us in print, for it is only from the expression of conflicting opinions that ultimate good can be derived.

Our major venture during the past year was the institution of our "Beaver Awards", and these we shall be presenting for the second time on February 18.

The principle we adopted last year, and will be repeating this year, of selecting winners by vote of the staff and regular writers of the Canadian Broadcaster met with a certain amount of adverse comment. This comment was expressed though on the method of selection, not one single voice being raised in dissention against the winners so selected, with the exception of one columnist who seems to delight — as perhaps we do ourselves—in the casting of verbal slants not too steeped in virus.

As our deliberations near a close for the "Beavers of 1945", we should like to repeat that Canadians professionally engaged in radio in Canada are eligible for the awards, and that winners are selected, not on a basis of being the best or the loudest, the most melodious or the most sonorous, but for their contributions to Canadian radio through which radio in Canada has become a better thing. Just as the presentation of a decoration to a member of the armed services in no sense limplies that others, not so honoured, neglected their duty, in the same way the presentation of an award to one member of the radio fraternity in no sense disparages others, whose activities parallel those of the winner. Rather it is hoped that these annual awards will bring benefit to everyone — industry, advertisers and agencies alike, in gaining a greater recognition for the entire radio craft.

Once again it will be our privilege to make our presentations over 24 Canadian stations on the February 18 program of "Borden's Canadian Cavalcade", and we cannot let this opportunity pass of expressing our appreciation to the Borden Company and their agency, Young and Rubicam, for adding impetus to this "trade" project by giving it national coverage. Once again the presentations will take place at a dinner at which we shall be the guests of the Radio Executives' Club of Toronto, through whose efforts it will be possible to make the presentations on a representative background of those who have a stake in the business of broadcasting — station men and talent, representatives and advertising agencies, sponsors and friends of the industry.

Getting acquainted with each other is a noble thought. Whether it is a Vancouverite and a Haligonian, or an account executive and a sound effects man, at least nothing can be lost in the process. At the "Beaver Awards" Dinner of the Radio Executives Club of Toronto who knows but some scintillating song-bird will be found sitting on a radio rep's lap?

Richard S. Eurs.

CBC CANS CANTOR

Bristol-Myers Option Cancelled

The CBC has refused permission to Bristol-Myers Company of Canada Limited to pipe in broadcasts of Eddie Cantor program, sponsored in the United States by its parent company.

G. Walter Brown, vice-president of Bristol-Miyers, says that his company sponsors ... "Mr. District Attorney", "Duffy's Tavern", "The Alan Young Show" and "Eddie Cantor" in the United States. "The Alan Young Show" is already heard on the Dominion Network in Canada.

Early in 1945 his company approached the CBC about bringing in Mr. District Attorney", but the program was turned down because there might be differences in law in the two countries.

With two alternatives left, "Eddie Cantor" and "Duffy's Tavern", Mr. Brown says his company decided to apply for permission to bring in the former, "partly because of the nature of the respective programs, and partly because Cantor, on station WBEN, Buffalo, has a much higher listening audience in Toronto than "Duffy's Tavern" on the same station."

"The CBC gave us an option on time for the Dominion Network", Mr. Brown states. "We notified the station that the program would be on the air commencing January 2, and gave them folios of advance publicity suggestions for their use."

Mr. Brown goes on to say that it was intimated to his firm on December 7 that there was a possibility that the program would not be accepted by the CBC, which culminated with the CBC's written refusal to accept the show under date of December 15.

"The letter from the CBC did not state reasons for refusal", Mr. Brown says. "But we were given to believe that the decision was based on the contention that the program was not of sufficiently high calibre, that Cantor's humor verged on 'low burlesque', that the program was suggestive and not fit for listening to in homes in mixed company, particularly where children were present."

"Frankly", Mr. Brown says, "we do not agree with these allegations. We know that our own parent company would not sponsor any program deleterious to the public interest. We doubt if the NBC

would accept such a program. We question whether any program guilty of such charges would enjoy the high rating that the Cantor program enjoys in the United States.

"We believe that the criticism of the Audition Committee of the CBC are entirely unjustifiable, and that they impute to our parent Company and ourselves a low standard of moral concepts and public responsibility. We believe that even a most critical examination of our activities would show any such imputation to be entirely wrong."

Contacted by the CANADIAN BROADCASTER, A. Davidson Dunton, chairman of the board of the CBC, said that the program was carefully reviewed by the CBC audition committee, and found unsuitable by them. The matter was brought to his attention, he added, and that of the general manager, Dr. A. Frigon and they both stand by the committee's decision.

Wants Provincial Control

A clash between the Dominion Government and the provinces in the field of education might come so a result of federal control of radio, warned Hon. G. M. Weir, Provincial Minister of Education for British Columbia, in a review of "major trends discernible in Canadian education."

"One possibility of friction", he said, "is that the Federal Government might legally monopolize education by radio." This might be effected by legally prohibiting the provinces from giving educational programs by radio.

"Since radio is an instrument of education, could radio be exclusively controlled by the provinces?", he

"Could any province", he pursued, "legally establish a radio system (such as Quebec) for the purpose of conducting its own educational or commercial programs even in the face of government insistence that radio control in Canada should be a matter of federal jurisdiction?"

Weir suggested that the nine provinces should co-operate in an education-by-radio series that would blanket Canada and constitutionally prevail, regardless of possible federal intervention.

LAND OF PROMISE

A Business Picture of British Columbia

By ROBERT FRANCIS



FIRST IN THE FIELD
AND
FIRST IN THE NEWS

Headline News Not News After It's Headlines

News With Largest Commercial Sponsorship

Sponsors Prefer B.U.P. News Because It Has Proved Itself

The World's
Best Coverage
of the World's
Biggest News

Head Office 231 St. James St. MONTREAL British Columbia, with a growing population, a moderate climate and tremendous untouched natural resources, offers greater potentialities to business man, industrialist and laborer alike than perhaps any other province of Canada.

The diversity of interests which are followed along commercial lines in the province which meets the Pacific Ocean is part of the strength that points to a sound future for British Columbia.

With a vast agricultural hinterland on one side and the fishing grounds of the Pacific on the other, the city of Vancouver, on the Lower Mainland, is the hub of the province's business and industry.

Across the Gulf of Georgia in Victoria, on the southern end of Vancouver Island, legislative machinery grinds in the capital city, but Vancouver with her population of 390,000 (1944), remains the pulsating center of the province's diverse activities.

Greater Vancouver's population has grown from 135,000 in 1911 and B.C.'s population from 488,000 (1919) to 921,000 (1943).

Vancouver now ranks third in population in the Dominion, and the growth shows no signs of abating.

Fifteen miles to the south is New Westminister, a fresh water port with a population of 33,500 at the mouth of the Fraser River. Originally settled by the Royal Engineers at the time of the building of the Cariboo trail, it now also develops rapidly as an industrial centre.

To tempt advertisers, west coast radio stations have been compelled to offer unusually high standard programs in order to compete with American outlets. U.S. Pacific coast stations, as well as the networks, are picked up easily in B.C., so that local offerings have to keep right on the beam if they are going to compete.

The B.C. Electric Railway Company, which provides street car service, gas and power on the

Formerly a reporter on the Vancouver Sun then a Public Relations Officer with the RCAF, and since then with the British United Press, Montreal, Bob Francis is now free-lancing in Vancouver.

Lower Mainland, lately issued an informative booklet entitled "Business is Moving to B.C.", which provided some interesting figures and specific information on British Columbia's development and potentialities

The brochure studies the situation under the headings of markets, fuels, transportation, water supply, industrial sites, electricity, agriculture, climate, policies towards industry, taxes, fisheries, forestry, mineral resources, labor and living conditions.

Vancouver boasts a total of 99 city parks, totalling nearly 2,500 acres. The most famous, Stanley Park, consists of one thousand almost untouched acres within ten minutes drive of the city's busiest intersection.

The city has 34,000 students in public schools and the University of British Columbia, like every other in Canada, is jammed. More than 150 churches embrace all faiths.

More than 80% of homes in Vancouver are occupied by the owner.

The phenomenal rise in industrial output in B.C. has made Vancouver the fifth manufacturing city in Canada. The Province's output rose from \$128,000,000 in 1932 to \$652,000,000 in 1943, which is a greater expansion rate than that of any other province. Tide water ports are an important advantage to B.C. in this connection, and the Panama Canal as a shortcut to the Eastern Seaboard and Europe cuts transportation costs.

In 1943, B.C. had a capital investment in manufacturing of \$450,000,000 with salaries totalling nearly \$186,000,000.

Up country in the world famous Okanagan Valley, in the south central area of the province, fruit ranching is a major enterprise. Cattle raising is carried on farther north in the Cariboo region. One of the fastest growing industries is seed growing, which grew in value from \$72,000 to \$1,223,000 between 1939 and 1944. Eighty five per cent of vegetable seeds produced in Canada come from B.C.

Coal mining has been going on in B.C. since 1885, and more than 97 million tons have been brought to the surface. Since 1917 alone, more than \$265,000,000 worth of minerals have been mined. Operations cover zinc, antimony, copper, gold, silver, lead, platinum and other metals.

Forestry, with all its sidelines, provides work for thousands and brings great wealth into the province. Lumber production topped \$146,000,000 in 1944. Plywood, pulp and paper and shingles are important by-products. An interesting new development is the further use of forestry waste in making pressed woods, sound proofing materials and other products.

materials and other products.
Considering the housing shortage in the province, and all over Canada, B.C. forestry seems to be headed for good years.

More than 75,000 persons are at present supported by B.C.'s fishing industry, a \$32,000,000 investment. Salmon is the most famous B.C. catch, but the fishermen pull in just about everything else, ranging from whales down to oysters. Work is now going on to aid in bringing the Fraser River sockeye salmon back to its former proportions.

A great inducement to industry in the Lower Mainland area is the low cost and easy availability of electric power, available in 60-cycle alternating current for industrial purposes. It is said that in the Vancouver shipbuilding industry the cost of electricity has been 33%.

(Continued on Next Page)



(Continued From Previous Page)

A forward looking organization which works to further industrial development and bring new industries to the province is the B.C. Industrial and Scientific Research Council. Object of the group is to channel research work being done throughout the province into a single flow for the benefit of all industries.

The results are then applied to trade extension schemes and to new industries. On the Council sit representatives from the University of B.C., the federal and provincial governments, the National Research Council, private industry and the local Trades and Labor Council.

By April 1945 the number of workers in industry was 162,000, against 75,000 in 1939. The average weekly wage for that month, according to the Dominion Bureau of Statistics, was \$34.81. The Vancouver average was \$33.65, probably higher than any other Canadian city.

Water for Vancouver comes from a series of lakes north of the city, and enough has been surveyed to cope with a population of two million.

Oil comes to B.C. from Alberta, California and South America, and there are good prospects of oil in several parts of the province itself.

In lieu of provincial taxes collected during the war by the federal government, the province receives a subsidy of \$12,000,000 from Ottawa annually.

CJKL Changes

Major Brian G. Shellon has reurned to his post as manager of JKL, Kirkland Lake, after five years' service with the Algoriquin Regiment. He took part with his Unit in the battle of the Falais Gap, and fought through to the Leopold Canal. After V-J Day, Major Shellon was placed in charge of Allied forces programs on Radio Hilversum, Holland.

Clair Chambers, manager of JKL for the past two years, has oined National Broadcast Sales Foronto office as program sales hief for the Dominion.

CFPL NEW MANAGEMENT



DONALD WRIGHT

Effective January 1st, Walter J. Blackburn, President of station CFPL, London, Ontario, operated by the London Free Press, has announced the appointment of Donald Wright as manager and Murray Brown as commercial manager.

A native of Strathroy, Ontario, Wright has a background in music and education, having led the Wright Brothers Orchestra while



MURRAY BROWN

at University of Western Ontario, and since then having served on the staff of the Adam Beck Collegiate, London, until he was appointed director of music for secondary schools in 1940.

Murray Brown joined CFPL a year ago, and became commercial manager four months later. Since the resignation of Philip Morris, he has been acting manager of the

Why Artist Management?

SOMEONE asked me the other

division of The George Taggart Organization benefits advertisers,

agencies and the artists themselves.

[TOLD him the benefits derived

from artist management were the same as from purchasing any branded article. You know what

you're getting in quality and value;

THE artists we represent are the

peak of quality in their respective

fields. It's our job not only to sell them but to see to it that their quality appeal is kept constant as a

protection for the buyer. With

capable management, talent escapes

the danger of being bandied about

from pillar to post, of price-cutting,

injudicious direction and other pit-

 $\Lambda_{
m S}$ representatives and managers

of Canada's finest talent, we believe

we can serve you more effectively in any effort where fine entertain-

falls which lessen their value.

and you're protected all the way.

how the artist management

165 Yonge St. Toronto, Ont. ADelaide 8784

Tiny Triller

Olga Bawra is eight years old. But already she's a radio artist with a following.

It all started when Papa Bawra, an Alberta farmer, brought her to the big city-Edmonton-to hear Uncle Hal and Jo-Jo of the Byers Flour Mills Kiddies Program, heard over CJCA, Edmonton. Papa asked Uncle Hal to give little Olga an audition. He agreed, and was impressed when Olga began to sing in a fairly mature coloratura voice. Next day a vocal teacher, Mrs. James, heard Olga, and agreed that here was talent that should be encouraged. Papa was enthusiasticbut where could he get the money

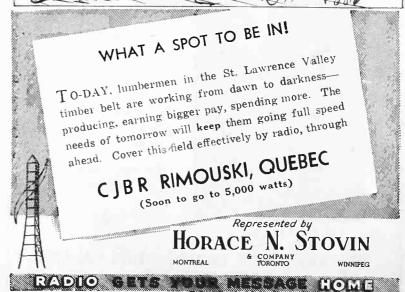
to pay for her training?

A "Big Three" conference was called, and it was decided to set up a trust fund to pay expenses for Olga. Since then she has appeared

several times on Uncle Hal's program, and now sings in Russian, French, Italian and English. A musical future seems assured for Olga Bawra.







CHSJ SAINT JOHN N.B.



GEO. A. CROMWELL Manager

This increase of power will give clearer reception in CHSJ's present service area and in addition will serve many new listeners.



to increase

power

to

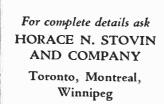
5000

WATTS

CLEVE G. STILLWELL Programme Director



JOHN G. BISHOP Chief Engineer



T. REID DOWLING Studio Engineer

NEW BRUNSWICK BROADCASTING CO. LTD. SAINT JOHN, N.B.

STONES FOR BREAD

By ARTHUR H. DIX

Research Director, Conover-Mast Corporation Reprinted from Printer's Ink.

I attended most of an all-day advertising convention recently and came away without adding as much as an ash tray to the mental furniture I had when I, registered. I tried hard, too. My mind was as open as a Saturday night in Tia Juana, but soberer. I had pencil and pad, but never sullied a sheet.

Fearing that my acquisitive abilities were dulling, I\asked a half dozen other earnest seekers after truth what luck they had, and each gave the same gloomy report. This, is seems to me, is an economic crime. At least five hundred idea-hungry souls had gathered in quest of bread, some travelling halfway across the continent, and had been tossed a stone.

It wasn't a hastily planned affair. The date had been determined months ahead. The audience was eager, receptive and intelligent.

But the speakers had practically nothing to offer, and they were not to blame. They lacked direction. None gave the impression of having a message he was burning to unload, or of having lost sleep in preparing it.

There is a cure for all this. It lies in selecting a program com-mittee that works hard at its job. The committee should begin at least five months before the meeting. It should plan the program the same as an editor plans an issue of a magazine. It should comb the field for people with something to It should select subjects on which the audience seeks information, and it should assign those subjects to people who are not only competent to discuss them but who will take the time to do a job. Above all, it should require candidates for a place on the program to submit their contributions in writing at least three months before the date of the meeting. The committee should then study the contributions, edit them ruthlessly. cut out the fat, and reject those deficient in red meat.

If the committee can't work up a program sufficiently heavy in calories, then a new committee should be chosen — or the convention should be called off. Of course, the committee can do it, as is demonstrated by the fact that on occasion it is done. It is simply a matter of hard work.

The conscientious committee will avoid studding its programs

with big names, merely because they are big names. If the big name refuses to submit in advance a written report of what he is going to say, then the big name should be eliminated. Perhaps a gem will be lost, but the odds exceed those against winning the daily double.

The committee will pass over J. Wallace Blow, who always puts on a good show, but who has been making the same speech with a few oral refurbishings for the past six years. It will consider S. Haire Lipp who has an impediment in his speech and mikephobia besides, but who has made some important tests and who will give the visitors, in his halting way, something to carry away in their note books.

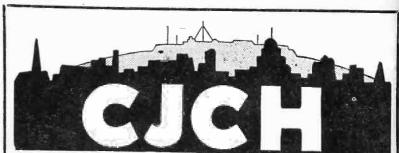
The committee will bear in mind what the zoo keeper said to the woman who was curious about the sex of a hippopotamus—"That lady, can be of no interest except to another hippopotamus"—and will steer clear of Joseph W. Detail, who would delight to tell you, down to the reason he chose Beton Bold for an envelope stuffer, about the campaign he put on for Fimble's nose drops for sniffling bull terriers.

The committee will shy away from the hard-and-fast rule that every talk should be exactly fifteen minutes. By editing the papers in advance, and timing them, it knows how much time each subject is worth. If five minutes is adequate, five minutes it gets. If someone comes up with something redhot that needs thirty minutes, a half hour it gets.

The committee will get it out of its head that people attend conventions to hell around. Ninety-nine out of a hundred are serious souls with an enormous hunger for ideas that will help them do albetter job. As advertising is hardly a secretive business, it should not be too difficult to satisfy the appetite.

Barrie Studios

Permission has been granted to station CFOR, Orillia, to open remote studios in the town of Barrie, Ontario. This station, owned and operated by Gordon Smith was located originally at Parry Sound, Ont., and was moved to Orillia last September.



"The Friendly Voice of Halifax"

Representatives: HORACE N. STOVIN & CO., CANADA JOSEPH HERSHEY McGILLVRA, NEW YORK CITY, U.S.A.

WE AREN'T SELLING ACORNS

But we do cherish tall hopes for "PULSE", aimed to reach people who reach people, and due to appear March of this year provided paper is obtainable.

"PULSE" will have no fancy cover, no illustrations, no slick paper. It will consist of twenty-four pages of the nationally important thinking of Canadians from coast-to-coast---excerpts from the thoughts in speeches and editorials of educators, editors, politicians, clergy, and just plain John Citizens who have constructive ideas and the courage to express them from the speaker's rostrum or the editorial page.

"PULSE" will sell for five dollars a year (12 issues to begin with). If you would care to enter your subscription now, you may do so by returning the coupon below, instructing us to bill you after the first issue is in the mail.

R. G. LEWIS & COMPANY

Publishers

371 Bay Street
Toronto

PRE-PUBLICATION ORDER

R. G. LEWIS & CO., 371 Bay Street, Toronto 1, Ont.

You will please enter my subscription to "PULSE" for one year at \$5.00 starting with the first issue, scheduled to appear in March 1946. It is understood that you will only bill me after the first issue has been mailed.

Signed	•••••
	MR., MRS. or MISS
Profession	
Address	

PRODUCERS!

She's never further from you than your telephone.

She's the upcoming dramatic actress

LADDIE

Day or night you can reach her through

R A D I O ARTISTS REGISTRY

WA. 1191 TORONTO

TRADE WINDS

Garry Carter at Frontenac Broadcasting reports that Dibble Coal has contracted for 78 ten minute segments of "Make Believe Ballroom" from January 1 to June 29, 1946 over CKEY, Toronto

Stevenson and Scott's Toronto office has a 1,352 spot announcement campaign for Starkman Chemists going to CKEY, Toronto until December 7, 1946.

McKim's Montreal office reports that Dustbane Products start a six month spot announcement campaign January 15 over a wide list of stations

CKEY's commercial department says that Wildroot Company has a year's contract under way for 158 ten minute segments of "Make Believe Ballroom". Lennox Men's Furnishings have started a 128 spot campaign over CKEY.

Royal Canadian Tobacco Company are sponsoring Rex Frost over CFRB, Toronto 5 minutes 5 a week. Same sponsor has contracted for midnight newscasts 5 a week over CFRB.

Tandy Advertising report that Multifax Enterprises are starting "Dipfoam Dramas" (All-Canada) January 14. The 15 minute 3 a week show goes to CFCF, CFRB, CKRC and CKWX.



RADIO REPRESENTATIVES

LIMITED

MONTREAL

TORONTO

WHAT DOES THE BEAVER SAY?

Canada Lacks International Radio Signal

Have you ever heard a hen having hysterics? No? Neither have we. But we've often heard a noise that sounds something like that coming from our radio loudspeaker. And we don't mean that once popular Silly Symphony character Clara Cluck. We're not even referring to one of those singing commercials, nor to the sound of an after-midnight platter- spinner laughing at some fancied gag he just sprung.

No fooling! Tune in to the 31 metre shortwave band at 8 a.m. (EST) any morning, and you'll hear the weird screech to which we refer. It's the 'laugh' of the Kookaburra, an Australian bird better known perhaps in tnese parts as the Laughing Jackass. A recording of its not-too-melodious call is used as a sign-on for transmissions by the Australian shortwave 'roadcasting service. It's a characteristic "signature tune" which instantly identifies for the listener the country whose broadcasts he is hearing.

Devices of this kind, mostly of a more commonplace nature, are used by many shortwave stations, and by nearly all the broadcasting systems of Europe. During the war years men in service in hundreds of remote spots listened for the strains of "Yankee Doodle" on the shortwave bands because they knew that it meant programs of entertainment and news from home. In the same way British troops in Aden, Cape Town and Calcutta would look for "Hearts of Oak" or "The British Grenadiers", or Big Ben's boom.

During the war too, the BBC's broadcasts to the peoples of occupied Europe could be identified by an interval signal full of significance—a drum beating out the dit-dit-dit-dah of the morse code letter "V", symbol of the resistance movement.

The interval signal used by the Polish radio—a few bars of Chopin's Polonaise—came to symbolize the heroic stand of the Polish people against National against National States.

during the battle for Warsaw it was transmitted continually by the Warsaw radio, and as long as they could hear it, Polish listeners everywhere knew that their country had not surrendered.

In Europe, where there is no FCC or CBC to require all stations to identify themselves at least every half hour, and where the variety of languages makes identification difficult, each country tries to choose some signal with which to fill the gaps between programs that will of itself suggest to most listeners the country from which it emanates. Often it takes the form of a musical signature, a few bars from the country's national anthem or the best known work of its best known composer, or some traditional tune. The Germans used a snatch of "Deutschland Uber Alles", a Swiss station had an old folk melody played on the long Alpenhorn, used by Swiss shepherds for many centuries. EIAR, the Italian broadcasting system, used the recorded song of a nightingale perhaps to symbolize the spirit of music and song universally identified with Italy.

Unless the Canadian International Shortwave Service has developed some sort of identifying signal in the past few months, it would seem that this country has no comparable "signature". Possibly though, those who are currently concerning themselves with the development of a Canadian national anthem, will fill the void for us.

'Contented Hour' Moves

Only Percy Faith, former Toronto conductor, has survived the shift of the Carnation "Contented Hour" from Chicago to New York. After 14 years originating in Chicago, the program moved to New York with the program of January 7, and Percy is waving his baton over a new and larger orchestra from the New York podium. The program is heard in Canada over the Dominion Network, Mondays.



550

1386

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1007

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130



There's interesting food and figures for thought in the Department of Reconstruction's report titled "Location and Effects of Wartime Industrial Expansion in Canada". Advertising men in general and radio people in particular can find some profitable stuff in this 65-page pamphlet. Trend of population, for instance, is heavily away from agricultural and even non argicultural rural areas toward industrial centres. Larger centres in nearly every province are gaining population at the expense of rural areas. This trend not effective in British Columbia and Alberta to the same extent as other provinces. Also, there is evident a drift of population from the prairies to Ontario and British Columbia; from the other two Maritime provinces to Nova Scotia. This trend of population shift was heavily accentuated during war years; but Department report points out that it had been in existence prior to 1939, and is likely to continue into peace years. Detailed study of this particular report should be of tremendous value to advertisers and their agencies studying buying habits; also to those designing new transmitters and coverage patterns. Report will have certain value also to program departments, as this trend from town to city, -- from farm to town,-from agriculture to induswill affect people's listentry,ing habits and tastes in relatively few years.

The figures in this report will also be tremendously valuable to stations in preparation of merchandising brochures and planning campaigns. The report gives considerable details on population shifts; types of industry in major centres; and their post-war possibilities. Even such fundamentals as these are significant; that agriculture is no longer Canada's chief industry; but manufacturing, and by a sizeable ratio.

A glance at the public accounts brings up some rather interesting items. As witness Item 394, for "Administration of the Radiotelegraph Act and Regulations" the amount of \$151,255.00. Also Item 396, for "Suppression of Local Electrical Interferences, \$164,000. or Item 397 "Issue of Radio Receiving Licenses Transport Department only \$216,975.00. (This is amount spent, not collections). You can then, if in the mood, whip over to "Schedule B". which takes in supplementary votes, and find item 603. "Administration of the Radiotelegraph Act and Regulations"—further amount required", \$8,800; and Item 605, "Suppression of Local Electrical Interferences, further amount required" \$3,480.00.

And in the lighter vein, you may find it interesting to follow through Item 55. This is "to provide for payments of amounts owing under guarantees given by Minister of Finance pursuant to Item 51 of Schedule A to the Appropriation Act Number 5, 1944 (and pursuant to corresponding items in previous Appropriation Acts) to approved lending institu-

tions in respect to loans made for the purpose of financing the conversion of existing houses into multiple family houses, such payments to be made out of unappropriated moneys in the Consolidated Revenue Fund"—and the amount opposite this authority is the sum of one dollar!

Discount reports of early end to price and wage controls. Even preliminary studies of how to lift these controls may not be completed until most of us have stopped writing '45 in place of the correct figure. Moreover, most of the 'brain-trust' in Ottawa (and the term is not used in derision) are in a cautious mood on this subject. A source close to this group tells us removal will probably be closer to Spring than to New Year's day; and probably be made in cautious, almost experimental fashion.

Lawsuit Settled

Mark Woods, President, American Broadcasting Company, and Leonard A. Versluis, president Associated Broadcasting Corporation, have announced the amicable out of court settlement of their differences in the use of the ABC symbol to designate their networks in the U.S.

A suit filed by Associated against the American Broadcasting Company to prevent it from using the letters ABC has been settled, and the American Broadcasting Company is now free to use ABC. In future, Associated will be known as the Associated Broadcasting System and will use the letters ABS to identify its transcontinental network.

Returns Overseas

Andrew Cowan, CBC war correspondent in Italy and France during the war, is returning to London as European representative for the CBC International Service. He will be one of the CBC men covering the UNO Conference which opens in London this week.

"Let's Play Charades"

"Let's Play Charades" brings a favorite parlor game to radio listeners, and provides a novel radio game. On the air weekly since December 19, "Charades" originates in CBC's Winnipeg studios, with Roy Lockesley directing the orchestra, and Dave Tasker playing an important part as the sound effects man. The charades are played by a cast of Winnipeg actors.

Prizes of War Savings Certificates and Stamps are given to listeners who send in the best charade suggestions, and to members of the studio audience who guess the words depicted—which may represent the name of an opera, a musical selection, a proverb or a book.

Wilf Carpentier emcees this program.

THERE'S GOLD IN THE AIR AT TIMMINS!

True to the Porcupine Gold Mining tradition, station CKGB, Timmins offers value to advertisers that's as good as gold. CKGB is the only station reaching the 73,870 listeners in the rich Porcupine Gold Mining district. This intensive coverage embraces Timmins, Schumacher, South Porcupine, Iroquois Falls, Matheson, Cochrane, Kapuskasing, Hearst and intervening towns.

An unusual mineral formation makes it impossible to hear outside radio stations in this area during many hours of the day. Elliott-Haynes survey reports reveal that this "blank-out" has helped CKGB gain one of the highest ratings of any station in Canada.

The mines payroll alone in the Timmins area is over \$18,000,000 annually. And the average basic wage is \$2,143 per year (Bureau of Statistics 1941), undoubtedly one of the highest industrial levels in Canada. CKGB is the only sure way to reach this tremendous purchasing power.

HIGHEST AUDIENCE PERCENTAGE IN CANADA FOR CKGB

Daytime High
Daytime Average 98

100% of listeners 98.28% of listeners

Evening High Evening Average

100% of listeners 97.4% of listeners

NATIONAL BROADCAST SALES

Bank of Commerce Bldg., TORONTO, EL. 1165
University Tower Bldg., MONTREAL,
HA. 3051



A WISH

FROM

THE

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FOR 1946

"Peace be within thy walls, and prosperity within thy palaces."

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CKY

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By now the wind had all been taken out of the bashful bandit's sails, and he desperately tried another tack. Turning to Jean Fredericks, standing nearby, he asked, "Haven't you girls ever been broke?"

"I should say so" the girls replied with feeling.

This was too much for our vacillating villain, who beat a hasty retreat — into the arms of the police.



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Speaking of musical compositions, one of the first on my list is "Symphony". It contains excerpts from five symphonies and that's good enough for me. The best rendition I've ever heard, American soloists included was by Pauline Rennie on Evening Telegram's "Songs for You" on CFRB. This puts Pauline very near the top among entertainers for I oftenhear her on Procter & Gamble "Road of Life" doing a dramatic part. And on a recent Buckingham's "Curtain Time" entitled "The Pink Peril", she stole the show by her crying lustily and coofing like a new baby. To say she doubles is inadequate — Pauline excels even at that.

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Altogether it would seem th radio industry has lined up muc top-flight talent. Listeners and little encouragement will doubtless ly do much to inspire these artists

'Bye now.

Elda

MILESTONES IN CANADIAN HISTORY

Canadian Ideas For Canadian Programs

Sir Wilfred Laurier died . . . the boundary line between Canada and the United States established . . . the province of Canada was formed in 1841 . . . February has been an important month for Canadians . . .

February

1. 1855. Money orders introduced into Canada.

2, 1910. Commercial treaty with France ratified.

2, 1916. House of Parliament at Cttawa destroyed by fire.

3. 1895. An enormous mass of snow fell from Cape Diamond and killed 8 persons.

4, 1876. Legislative council abolished in Manitoba to make way for Legislative Assembly.

7. 1813. Brockville raided by American forces.

8, 1879. Railway completed between Montreal and Quebec.

10, 1763. Treaty of Paris signed and Canada and its dependencies ceded to the British.

10, 1838. The constitution of Lower Canada suspended and a Special Council created.

10, 1841. Two provinces united to form Province of Canada, with Kingston as Capital.

10, 1876. St. Catharines, Ontario incorporated.

10, 1838. Lower Canada constitution suspended.

11, 1897. Part of Western Departmental Building burned at Ottawa.

11. 1839. Lord Durham's report submitted to British Parliament. 11. 1944. Canada signs Mutual

Aid Agreement with Russia. 12, 1859. New Westminster, British Columbia, founded by Col. R.

C. Moody. 13, 1907. Portage La Prairie,

Manitoba, incorporated.

14, 1871. Legislative Council replaced by an Assembly in British Columbia

15, 1888. A fisheries agreement signed with United States.

17, 1919. Death of Sir Wilfred Laurier.

21, 1834. Ninety-two resolutions on public grievances were passed by the Assembly of Lower Canada. 22, 1813. Ogdensburg taken by British armies.

23, 1875. Huli, Quebec, incorporated.

24, 1870. Washington Declaration signed to establish Canada-United States boundaries.

25, 1693. Battle in the Mohawk country between English and French

25, 1908. St. Boniface, Manitoba, incorporated.

27, 1900. Canadian troops distinguish themselves for fighting at Paardburg in South Africa.

Personnelities

Rupert Bedford formerly at CKNX, Wingham has taken over the promotion duties at CFOR, Orillia. Don McBride just out of the air force after three years in the wireless section has joined CFOR as chief engineer. Two other additions to the Orillia station are Dick Mungham formerly with the RCAF overseas who assumes the announcer-operator's duties and exserviceman Russ Waters who takes over the commercial department. Don Wall former CKY control operator, has left for CJAD, Montreal. George Ritchie is back in the control room at CKY, Winnipeg, after service with the RCAF. Alf Parkes, former Personnel Counsellor with the RCAF and one time scripter at CJGX, Yorkton has joined the staff of CKCW, Moncton as director of Public Relations. Dave Wilson has recovered from his army ailment and is back on the announce staff at CKGB, Timmins. Hollis McCurdy has left CBC International Service to join the announce staff at CJAD, Montreal. Athol Stewart and Rene Levesque have been added to the staff of CBC International the latter doing French announcing. Duke and Ruth Stubbs have left CKEY, Toronto, to handle programs and traffic for CJAD, Montr.eal Ron Dunn has also left CKEY to be added to the announce staff at

Direct your sales message MONTREAL to the heart of French CKAC Montreal WILLIAM WRIGHT Victory Bldg. AD. 8481 TOTAL CONTENTED CONTROL

CONTROL ROOM CHATTER

A Station Engineer

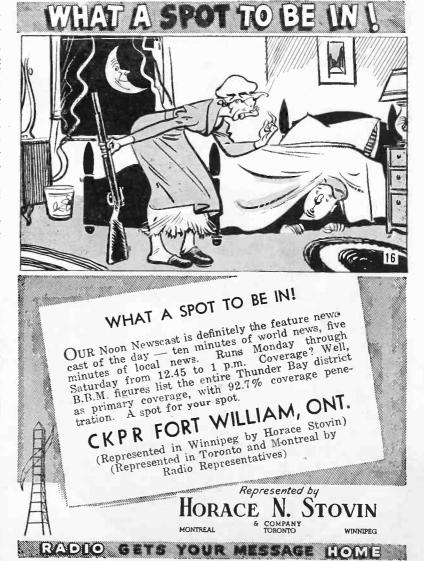
We send a word to CBC with a mild complaint, a request perhaps that when they have a line break they do it thoroughly or not at all. You are riding again in a desultory sort of way when there is a loud splutter, the smooth creamy voice of the CBC announcer goes off into a series of jerky babblings, culminating in cold silence. diately you leap into the breach. You put on "Appropriate music for the program interrupted"; you open your mike, and point out that what has just happened is far beyond your control; you indicate that had your station or you yourself the running of the network, such things would never happen; you remark that you will play music, far better actually than the program to which they were listening. Then you sit back and open the cue key. Immediately CBC floods through.

You fade, come on the air, point out that it is only by your station's great exertions that the break has been fixed so quickly, intimate that your presence has given such moral strength to the line crews that they whipped things up in nothing flat: you make formal and impressive remarks about rejoining and push the appropriate buttons. There is a brief interlude ... a splat-like sound, and the announcer from CBC fades off again in a discordant whisper.

The next time, you firmly play

fills for ten minutes, and find you've missed an important popular program. Both the public and the station manager ask why. It's very discouraging. Elmer the junior announcer, says why don't we do away with wires and send programs to the station by radio.

The life in a small station is one of happiness and joy, mixed with despondency and despair. Everyone wants different things. natives write in strong letters demanding Wilf Carter's latest gruesome disc. More discriminating listeners ask for the Polonaise with firm emphasis, and a lovely program you've just designed with perfect music and tempo, is removed because a large number of people want a "Who Done it?" It keeps a man busy, or a gal if she happens to be in the position. So you start with the happy realization that someone somewhere is not going to be pleased. Of course, the radio audience is the perfect one for not saying a word when things go right and being "perfectly beastly" when things go wrong. How often we envy big stations in big cities, who just play popular music and CBC features. Elmer, the junior announcer, was chased by a big Russian because he substituted the King Sisters sing-ing "Poor Lenore" for the Don Cossasks. He said there were more Don Cossacks, but the King Sisters made more noise so he thought it would be alright.



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27, 1900. Canadian troops distinguish themselves for fighting at Paardburg in South Africa.

Personnelities

Rupert Bedford formerly at CKNX, Wingham has taken over the promotion duties at CFOR, Orillia. Don McBride just out of the air force after three years in the wireless section has joined CFOR as chief engineer. Two other additions to the Orillia station are Dick Mungham formerly with the RCAF overseas who assumes the announcer-operator's duties and exserviceman Russ Waters who takes over the commercial department. Don Wall former CKY control operator, has left for CJAD, Montreal. George Ritchie is back in the control room at CKY, Winnipeg, after service with the RCAF. Alf Parkes, former Personnel Counsellor with the RCAF and one time scripter at CJGX, Yorkton has joined the staff of CKCW, Moncton as director of Public Relations. Dave Wilson has recovered from his army ailment and is back on the announce staff at CKGB, Timmins. Hollis McCurdy has left CBC International Service to join the announce staff at CJAD, Montreal. Athol Stewart and Rene Levesque have been added to the staff of CBC International the latter doing French announcing. Duke and Ruth Stubbs have left CKEY, Toronto, to handle programs and traffic for CJAD, Montr.eal Ron Dunn has also left CKEY to be added to the announce staff at

CKAC ONTREAL ONTREAL

CONTROL ROOM CHATTER

by

A Station Engineer

We send a word to CBC with a mild complaint, a request perhaps that when they have a line break they do it thoroughly or not at all. You are riding again in a desultory sort of way when there is a loud splutter, the smooth creamy voice of the CBC announcer goes off into a series of jerky babblings, culminating in cold silence. diately you leap into the breach. You put on "Appropriate music for the program interrupted"; you open your mike, and point out that what has just happened is far beyond your control; you indicate that had your station or you yourself the running of the network, such things would never happen; you remark that you will play music, far better actually than the program to which they were listening. Then you sit back and open the cue key. Immediately CBC floods through.

You fade, come on the air, point out that it is only by your station's great exertions that the break has been fixed so quickly, intimate that your presence has given such moral strength to the line crews that they whipped things up in nothing flat; you make formal and impressive remarks about rejoining and push the appropriate buttons. There is a brief interlude . . . a splat-like sound, and the announcer from CBC fades off again in a discordant whisper.

The next time, you firmly play

fills for ten minutes, and find you've missed an important popular program. Both the public and the station manager ask why. It's very discouraging. Elmer the junior announcer, says why don't we do away with wires and send programs to the station by radio.

The life in a small station is one of happiness and joy, mixed with despondency and despair. Everyone wants different things. natives write in strong letters demanding Wilf Carter's latest gruesome disc. More discriminating listeners ask for the Polonaise with firm emphasis, and a lovely program you've just designed with perfect music and tempo, is removed because a large number of people want a "Who Done it?" It keeps a man busy, or a gal if she happens to be in the position. So you start with the happy realization that someone somewhere is not going to be pleased. Of course, the radio audience is the perfect one for not saying a wordwhen things go right and being "perfectly beastly" when things go How often we envy big wrong. stations in big cities, who just play popular music and CBC features. Elmer, the junior announcer, was chased by a big Russian because he substituted the King Sisters singing "Poor Lenore" for the Don Cossasks. He said there were more Don Cossacks, but the King Sisters made more noise so he thought it would be alright.





"DOMINION" **OUTLET FOR** SOUTH-WESTERN **ONTARIO**

CHATHAM Serving

The richest farming area in Canada with increased operating hours, 7.15 a.m.-11.15 p.m. (16 hours daily).

JOHN BEARDALL Mgr.-Owner



RADIO BRINGS MUSIC HOME

by David Adams

Radio broadcasting is a great leveller. More than any other development since the invention of printing, it has opened up to the common man avenues of entertainment, information and education, many of which were previously regarded as luxuries reserved for the

One of these ''luxuries'' was classical music, which had depended heavily on the patronage of royalty and the rich. Broadcasting has brought the music of great orchestras and internationally known musicians to millions who either could not pay the prices to see and hear them in the concert halls, or lived in a community where such music was seldom, if ever, available. Directly or indirectly, commercial sponsors on this continent are bearing the cost of this important phase of broadcasting.

Interest in good music has spread far and wide among people once unfamiliar with it, simply because broadcasting has made it available to them without cost, at the flick of a switch, and in their own homes . A guage of this interest is provided in the number of programs now on the air which feature classical and semi-classical

Overshadowed as they may be by comedians, amateurs and other mass appeal entertainment", said Douglas Connah in his book "How To Build The Radio Audience", written in 1938, "the world's foremost musical artists and its finest music are presented on the air in constantly increasing profusion. There can be no challenging the fact that radio has become a tremendous force for steadily advancing the mass appreciation of good music." This trend has not been halted during the past seven years.



David Adams, recently discharged from the RCAF in which he served overseas as a navigator, has joined the staff of the Canadian Broadcaster as editorial assistant. Born in Egypt and educated in England, he spent one year at WRUL, noncommercial shortwave outlet in Boston, before joining the British Information Services in New York where he worked as a radio reporter until joining up in April 1942.

A phenomenal increase in the number of music and voice students in the United States is a direct result of the broadcasting of music during the last twenty-five years, in the opinion of Justin Miller, President of the National Association of Broadcasters.

Many of the state-owned broadcasting systems of Europe have for years maintained fine orchestras created for the broadcasting of good music. These orchestras have done much, not only to create a wider appreciation of music in their own countries, but also to familiarize the people of other countries with the best of their composers and musicians. Prior to 1939, frequent exchange concerts were arranged between the countries of Europe. Even Denmark, with a population less than four million. supports a national Radio Symphony Orchestra of 90 musicians.

Music in Britain has flourished amazingly in the past twenty years. Since the first broadcast concert by an orchestra of 9 musicians in December 1922, continuous strides have been made in bringing the best music to radio listeners. In the first months of 1923, several operas were broadcast from London's Covent Garden Opera House with great success. A permanent Wireless Symphony Orchestra of 37, augmentable to 60 musicians, and a permanent Chorus, were formed. Similar organizations sprang up at the BBC's provincial stations, and by the end of 1924 there were eight wireless orchestras and choruses in Britain. Critics might contend that this did not necessarily

prove that the British people were becoming more interested in music, since the absence of competition in British broadcasting did not force the BBC 10 conform to public taste. That interest was increasing was concrusively shown by the fact that, for the first time in the history of British music, concerts by the best orchestras were staged seven days a week. In 1927 the BBC took over management of Sir Henry Wood's famous "Prom" concerts, which were at the brink of failure, and built them into one of Britain's most popular musical institutions. For many years now the BBC Symphony Orchestra has been acclaimed one of Europe's finest musical organizations.

In the earliest days of broadcasting in the United States, serious music did not receive as much attention as in Europe. But advertisers were quick to realize the prestige and publicity value of great symphony orchestras and world famous concert artists, and some of the best known and best established early programs were devoted to good music. Outstanding example was the General Motors concert series, which for many years was one of radio's most influential shows Showmanship contributed much to the success of these and other similar broadcasts. The greatest single drawing card for radio publicity was that of personality, and the world's great musical personalities were featured as guest artists. The General Motors concerts furthered American culture while enhancing the sponsor's prestige, by staging guest concerts in different American cities, featuring local orchestras.

Musical talent in the States was given splendid opportunities by the Atwater Kent National Radio Aur ditions, which offered cash prizes and scholarships to ten men and women each year, selected through an elaborate series of local, state and national auditions staged to uncover the nation's most promising singers. The cost of this venture was tremendous, but the harvest of publicity and acclaim for the pro-

(Continued on Next Page)

SURE-FIRE!!

That's

DOROTHY DEANE

"CANADA'S FAVOURITE SINGER"

"Dorothy Deane, in my opinion, has sure-fire audience appeal. She is one of the outstanding singing personalities on the air waves today."

(sgd.) Samuel Hersenhoren

Management GEORGE TAGGART ORGANIZATION ADelaide 8784



continued From Previous Page) ram and its sponsors were also reat.

In Canada, "Singing Stars of omorrow", sponsored by York Chitting Mills Ltd., is performing comparable service in the field or inging. Also radio stations such s CKCK Regina and CFRN Edmonon are encouraging "talent" by ofering musical scholarships.

From the first, some serious nusicians and music critics looked skance at broadcasting, and reused to acknowledge that it could e of any benefit to the cause of ood music. Technical imperiecons of both transmission and reeption in the early twenties ccounted in part for this attitude. by 1937 there were still a few hehard longhairs who persisted this policy of non-recognition, ut the ground on which they stood as blasted from under them by ne formation of the NBC Symhony, and the engagement of the reat Toscanini to conduct it rusical milestone that became the nost publicized event in radio hisory up to that time.

The CBS network has encouraged merican creative talent by assignng prominent composers to write justical scores and original works

specially for radio.

One of the most remarkable eximples of the power of radio to timulate and vitalize the arts is e recent history of the Metropolin Opera Company of New York. he weekly "Auditions of the Air", bonsored by the Sherwin-Williams o., have provided some fifty merican singers for the "Met". he auditions and the Saturday vatinée opera broadcasts, sponsored y the Texaco Co., and in Canada y McColl-Frontenac Oil Co. Ltd., rovide an annual income of more han \$50,000. Thanks to radio, the Met" has become a solid and accessful company instead of runing at an annual deficit which had ached as high as half a million

In Canada, while there is no "CBC Symphony Orchestra", numerous Canadian orchestras have grown and flourished as never before, since the introduction of broadcasting. Regular concerts of the Vancouver and Toronto Symphony Orchestras, the Concerts Symphoniques de Montreal and the Toronto "Proms" have been aired, and as a result these orchestras have been able to increase the number of their concerts. This year for the first time a sponsor, the Robert Simpson Co. Ltd., has bankrolled the weekly "Pop" Concerts of the Toronto Symphony from coast to coast, evidently convinced that enough Canadians appreciate this type of music to make the commer-

Much has been done to popularize and make known the finest of Canadian musicians, and the works of Canadian composers. A series of concerts of music composed and performed by Canadians, conducted and arranged by CBC's Jean Beaudet, was broadcast both in Canada and the USA, and attracted considerable attention.

cial venture worthwhile.

The future of broadcast music in a world of FM transmissions is a bright one, both from the point of view of the listener and the musician. The limited range of FM transmitters will eventually necessitate a much larger number of broadcasting stations, increasing the demand for talented musicians.

The lot of the professional musician is better than it was twenty years ago. The rapid expansion of the broadcasting industry has created employment for many thousands of musicians, and transformed the bleak outlook caused by the phonograph record boom into a future of ever widening opportunity.

More Stork Market

Michael Barkway, BBC Representative in Canada, is handing out cigars to celebrate the arrival of a baby daughter January 7. Miss Barkway weighed in at 7½ pounds.

New Year Honors



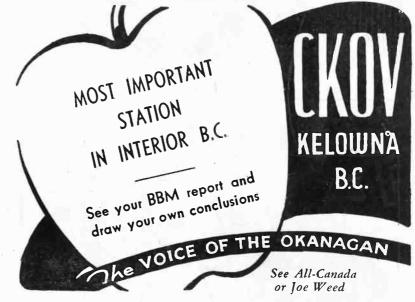
"For consistent devotion above and beyond the call of duty", Commander William Strange, RCNVR, was awarded the Order of the British Empire in the New Year Honors. As assistant director of Naval Information, the citation reads, he has written some 150 successful broadcasts dealing with naval life and affairs, has produced numerous articles and booklets of definite and, in some cases, long term value to the Naval Service.

A Very Real THANKS

to the many old friends who have written, wired and phoned since my return to the air (CJBC, 10 a.m. Mon. thru Fri.)

Maurice BODINGTON

21 Lonsdale Rd. HY. 4249 Torônto WA. 1191



EADERS OF THE BAND 1.

Sir Ernest MacMillan



"Seven-fifty-nine-thirty"



"Gioso"



"Pianissimo"



"Crescendo"

ir Ernest MacMillan, leader of the Toronto Symphony Orchestra, currently conducting a season of "Popular" Concerts at lassey Hall, Toronto, is gaining Canada-wide fame with his weekly 8—9 coast-to-coast broadcasts of the "Pop Concerts" nder the sponsorship of the Robert Simpson Company Limited. Broadcasts are directed by Harry E. Foster Agencies Ltd.

SPOT spelled backwards is TOPS in

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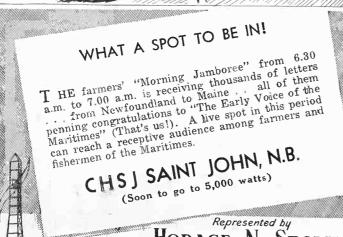
use SPOT Broadcasting it's TOPS

ASK US.









HORACE N. STOVIN

RADIO GETS YOUR MESSAGE HOME

ACCENTUATE Che NEGATIVE

For fifteen years Montreal's Alouette Quartet has thrilled the hearts of French Canadians with the good old folk songs. This past year, they thrilled South Americans. Through September, October, November, they sang for South American music lovers, and performed, at the same time, under guidance of Canada's ambassador at Rio de Janeiro, a cultural mission for all Canadians. In South America they sang in Portugese, Italian, French and English. They have been asked to repeat the tour this year.

Every Thursday night, CBC listeners dial the Quartette for their regular appearances; but you're likely to hear them most any time, on any good show, for they've scores of guest appearances to their credit. Northern Electric had them fly from Rio to New York, New York to Toronto, to appear on their network show as their first Canadian Concert following the southern tour. Twice they've been featured guests on Town Hall Concert, New York.

When the King and Queen toured Canada, Montreal's civic reception included songs by the Quartet . . . the only vocalists to perform for their Majesties.

Their smooth style and skilful handling of folk songs they credit to their mentor, Oscar O'Brien. While he is now at the Monastery of the Benedictines near Sherbrooke, leaving the Quartet without a Director, he still remains their guiding spirit.

For the Alouette Quartet is much more than a group of vocalizers. They're men with a mission -a mission to unify, through song, the Canadian people. "Ours may be a small part of that task," says Roger Filiatrault, "but we try to do more than sing. Folk songs spring from the hearts of the peo-By mingling the folks songs of French Canada with those of the English, Scotch, Irish, Americans, and the people of South America, we feel we lay the groundwork for better acceptance of differing points of view." For instance, on New Year's Eve, Filiatrault, on behalf of the Quartet telephoned Canada's South American Ambassador at Rio de Janiero to wish him compliments of the season. is a typical gesture. Wherever



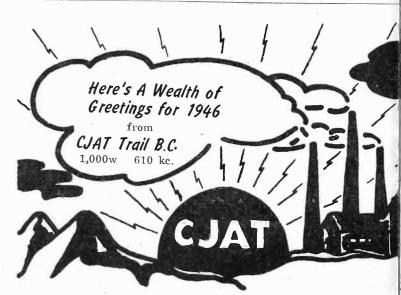
Jacques Thivierge, former lieu enant in the Canadian Army, wi bow into Canadian radio as gener manager of station CHEF, Granby Que., which he hopes to open ear in February. Son of Narcisse Thivierge (CHRC, Quebec City) Jaques' experience includes a perias operator announcer writer CHRC, and French program diretor at CKSO, Sudbury.

they tour . . . and they tour ofte . . . contacts are made and d veloped.

A singer worth watching (at hearing) is Ken McAdam heard Sweet Caporal's "Light up and L ten". Formerly an all-around at lete, chiefly hockey at the University of Western Ontario. Ken robust light baritone can well state to be heard more frequently.

CKEY are now stopping the hourly news service at 6 p.m., pasumably to accommodate their necommercial network commitmen At 10 p.m. they pack the batheadlines' into a 1-minute new cast, inviting people to tune the full ten minute newscast 10.30 p.m. This seems to us to both a good promotion for the main newscast, and also gives concise picture of the news advance.

The return of the yodelling vo of Ed. Wynn, the Fire Chief, la Sunday evening, brought a refreing change to the week's peak I tening period, a change which more than overdue.



glish :

SCANNING THE SURVEYS

HOW THEY STAND

The following appeared in the current liott-Haynes Reports as the top ten stional programs. The first figure folwing the name is the EH rating; the cond is the change from the previous onth.

DAYTIME

gitters .		
Soldier's Wife	18.2	+ .1
Happy Gang	16.4	+1.1
Big Sister	16.3	+ .2
Ma, Perkins	13.8	+1.2
Claire Wallace	13.2	+ .8
Road of Life	11.6	same
Lucy Linton	11.5	7
Pepper Young	11.1	+ .1
Woman of America	9.7	+,.4
Breakfast Club	9.1	+1.1
ench:		
Quelles Nouvelles	30.9	+2.3
Jeunesse Dorée	28.5	9
Joyeux Troubadours	25.9	4
Grande Soeur	23.3	+3.1
Tante Lucie	22.4	+2.3
Rue Principale	22.3	+1.0
Métairie Rancourt	19.8	-1.5
Vie de Famille	18.7	+ .8
Le Quart d'heure	18.6	+1.1
Pierre Guerin	17.5	5

With Christmas shopping to be ne and the Christmas food to pare, the housewives of Canada ckened their interest slightly in dio listening during the Decemration of the city should increase about 2%, it is actually gained only .6% in ontreal-French, 1.2% in Monal-English, 1.1% in Toronto, in Winnipeg and .5% in incouver, resulting in an average .9% for the five basic cities.

Two English programs made eir appearance on the national ing report for the first time. ife Can be Beautiful", running Montreal, Toronto and Vanver and the Saturday afternoon ogram "Metropolitan Opera" on Trans-Canada network. These ograms make their debut at the ttom of the list with ratings of and 5.8 respectively.

Among the French programs, uelles Nouvelles" succeeded in ting "Jeunesse Dorée" from top sition. The latter program has in fairly consistent leader among intreal-French listeners during past year. Both have excellentings, with "Quelles Nouvelles" ring 30.9 and "Jeunesse Dorée" 5

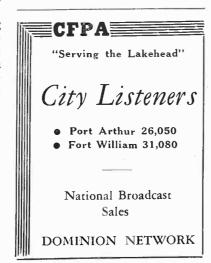
The following table is a summary of daytime listening trends for the year, showing the increased listening during the winter months and the lessening trend during the summer. A comparable table for evening listening will appear in our next issue.

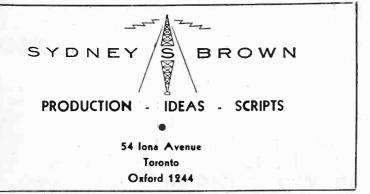
					DAYTIME		
					English	French	
January		181	-	-	22.1	29.0	
February	,	- 2	-		22.8	30.3	
March	-	-	-	. =	22.6	30.0	
April	-0.	(+)	H	-	22.8	29.5	
May -	-	-,	-	-	21.4	26.6	
June	-	-	-	-	19.5	24.8	
July		-	7	-	15.8	21.5	
August	-	-		-	15.6	19.9	
Septembe	er	-	-	*	18.9	24.9	
October	-	-	4	-	19.7	26.3	
Novembe	r	-	-	40	20.7	27.2	
December	ı*		-	-	21.7	27.8	

In 1945, daytime program listings of Canadian origination were headed by the program "Soldier's Wife" for eleven months. "The Happy Gang", took top position during May, and stood in second position during nine months it was on.

Among American programs, "Big Sister" held the top position all through the year of 1945, with Ma Perkins holding second position during nine months of the year.

Among the French programs, "Jeunesse Dorée, took the lead for nine months of the year, and "Quelles Nouvelles" succeeded in placing first for the months of May, July and December.





MONY A NICKEL MAKES A MUCKLE

Dick Diespecker of Vancouver's station CJOR dreamed up the Nickel Club in 1937 when it occurred to him that many people who could not afford to contribute to the big newspaper Christmas funds might still like to give their nickels for Christmas cheer.

And so CJOR set out to make the Nickel king in December. The Nickel Club has carried on every year since its start, and went over the top again this Christmas.

The club has caught the imagination of British Columbians, who have sent in their nickels by the thousands. Dick Diespecker reads the name of every contributor over the air, while daughter Patty Loudrops the coin in the jar.

The money is transferred to a recognized social agency who use it for Christmas hampers and children's toys. Larger donations are never solicited, and the listener is asked only to send along his nickel. If he sends more, which he often does, that's fine too.

Over 40,000 contributions were received this year, and Dick says that contributions from the hinterland of B.C. have been heavy in proportion to the population. Listeners down in Washington State who have followed the Nickel Club from year to year send their contributions along as well.

Northern Messenger

Residents of isolated communities in the Northwest Territories and the Canadian Arctic regions are linked each winter with their families and friends in the rest of Canada, by the CBC's Northern Messenger Service.

To many miners, trappers and government officials, this service is the only link with civilization during the long northern winter. Messages are accepted only for points not reached by telegraph and telephone services. They must be personal messages, and must be limited to fifty words.



At the top left is Dick Diespecker of CJOR, Vancouver, with daughter Patty Lou during a "Nickel Club" Broadcast in December 1938. Below, Dick and daughter are in the same studio for another "Nickel Club" broadcast, December 1945.

CBC Board Meets

Vancouver is to be the scene of the next meeting of the CBC board of governors, late in January or early in February. The board intends to stage its meetings outside Ottawa from time to time, in order to keep in touch with conditions in other parts of the Dominion.

Re-Employment Service

File CB 32 RCAF Corporal (Top rating in administration) age 24, marrfed, 1 son, wants on-the-job training in advertising agency, or advertising department (DVA assisted). Has senior matric standing with War Emergency Training Plan Experience (prewar) includes 1 year retail sales (grocery). First class administration man in RCAF. Shorthand and typing. Box CB 32, Canadian Broadcaster, 371 Bay Street, Toronto 1.

Lots of "KICKS" For "FORTY-SIX"

Advertisers will get a bigger "kick" than ever from sales promotion over CFRN during the coming year. They'll get a KICK from Trev Schofield's re-organized continuity department; a KICK from David Wood's Merchandising and Promotion division; and from Gordon Williamson three-times-a-day coverage of sport.

And the biggest kick of all from the FIVE THOUSAND IVATTS to be installed in 1946.

EDMONTON'S



It is completely untrue that we gave our Beaver Award to Stan Francis last year fo his loyalty to the old jokes.

Andrew Allan, according to CBC press release, is pro ducing a play called 'We a. Hate Toronto'. Maybe th Queen City will reciprocat with a play telling what thinks of Andrew Allan.

* * *

CONTRADICTION

QUID PRO QUO

ILLUSTRATED NEWS

EXCLUDING VANCOUVER CKNW

MORE LISTENERS THAN

ALL OTHER BRITISH COLUMBIA

STATIONS PUT TOGETHER

COAST (SEE E-H)

ACCORDING TO BBM. CKNW

HAS A PRIMARY COVERAGE OF

NEW WESTMINSTER, VANCOUVER

THE FRASER VALLEY.

SAFETY FIRST AND PLAY THE GAME



Beamed at Canadian Youngsters, Lowney's "Men In Scarlet" tells stories of the Mounties and at the same time promotes safety through Lowney's "Young Canada Club", which has a total membership of thousands of youngsters, all pledged to the club's slogan, "Safety First and Play the Game." Since the club's inception in 1941, Honor Award Certificates have been presented over the air to close to two thousand members by the club director, Harry E. Foster, for life saving and other meritorious services in the field of safety. Pictured

above, during a "Men in Scarlet rehearsal, from left to right, are: Denis Murphy, Allan Pearce, Alan King, Vern Cox (sound effects), Gordon Forsyth (producer), Head-ley Rainnie, John Drainie, Lloyd Bochner, and in the lower right hand corner (in part) John Stinson.

Won't Cater To Long Hairs

The hundred member stations of the Australian Federation of Commercial Broadcasting Stations are not prepared to cater to the long-haired poseur, according to A.C. Paddison, executive of the Federation, testifying before a parliamentary committee investigating the broadcasting set-up in Australia.

"Our job", he said, "is to provide entertainment for 7,000,000 Australians, and the best indication that we do that is that we keep them

There are certain highly articulate minorities", he continued, 'who do not regard music as meeting cultural requirements unless it was composed by a blind German

or a mad Russian.

The purpose of music is to provide an emotional outlet and some relaxation. If the people prefer music by Bing Crosby, it is our duty to provide it.

The job of the commercial stations is to find out what the majority want and to provide it."

ACME RECORDING

Kl. 1603

126 HUNTLEY ST. TORONTO

P.U.

Hans E. Laube, the Swi engineer-chemist who has d veloped a means of broat casting 2,000 different sme is either behind the times else he hasn't been listenin to the soap operas.

Chuckle of the season we

Brian Hodgkinson's Chris

mas card which arrived a

dressed to Steve Wilson.

MAIL-BAG

We'd like to point out to of correspondent who suggest that we are starting our nepublication, "Pulse", becau we are fed up with the rad industry, that, on the co trary we are afraid that we keep confining all our forts to them we might gre to like them.

IT'S MUTINY

Our fame spreads afar British scientists, subsidiz no doubt by the CBC, ha developed a special alcol known technically as dithiopropanol, but kno more commonly as ar lewisite.

OLD LACE

A New York pastor has pressed alarm at the incre ing number of fortune lers, but now that the war over, we can't think of a other job that can be tal on by ex-radio commentate says "Saturday Night."

OFF THE RECORD

Only 287 shopping days fore Christmas.

Welcome Back





McDERMOTT

Formerly Manager of our Montreal office, Andy Mc-Dermott is back in Toronto head office in charge of Sales Promotion, after an absence of more than 3 years on Active Service. Andy organized the Radio Division of the Directorate of Public Relations of the RCAF and later went overseas to direct the Invasion coverage — field recording units which provided over 500 actuality recordings for Canadian and U.S. stations . . . production of documentary and entertainment shows for BBC, AEFP and CBC . . . liaison with radio War Correspondents — more than 3,000 broadcasts. Now. Target for Tomorrow — Applying that Spirit and Capacity for Achievement on "Civvy Street" We're proud to have him back!

HORACE N. STOVINI

& COMPANY

RADIO STATION REPRESENTATIVES

TORONTO

MONTREAL

WINNIPEG

www american radiohistory com



The New Report will supplement the city and regional reports now being published twice a month

FEATURES OF THE NEW REPORT...

- 1. Daytime and Evening Programs in the one report each month.
- 2. Late Evening and Sunday Afternoon programs.
- 3. Samples taken in a panel of 15 cities every month.
- 4. Regional ratings as well as national ratings for each program.
- 5. Audience Availability Index—Proportion of people at home and listening during the broadcast.
- 6. Sponsor Identification Analysis correct, incorrect and "don't know" answers from the listeners.
- 7. Audience Composition Report number of men, women and children in each home listening to the program.

Details are being mailed to present subscribers.

For further information write or telephone

Elliott-Haynes

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Where's your Market?

Today the possibilities are almost unlimited Your greatest problem lies in how to cover its potentialities and how to do it most effectively.

ONTARIO REPRESENTS MORE THAN 40% OF CANADA'S TOTAL BUYING POWER! Remember that, in planning your future campaigns. And in working out the best possible way of reaching this rich slice of the Canadian market, remember radio. Consider, too, these three factors:

- 1. **POPULARITY** For over seventeen years, CFRB has maintained a policy of supplying top programmes in every phase of radio. This, plus exclusive broadcast of the BEST from Columbia has gained for it a reputation as the station where most of the favourites are . . . the highest percentage of shows, by actual listenership ratings, most of the people want to hear.
- 2. COVERAGE Day and Night, CFRB operates eighteen hours on 10,000 watts, Reports from the Bureau of Broadcast Measurement, of which this station is a charter member, shows it as having the largest primary coverage of any other Ontario station. And this is largely concentrated on the more densely populated area in the south-western part of the Province.
- 3. INPLUENCE Popularity and coverage ... a simple equation! As the most popular station and that with the greatest coverage in Ontario, CFRB is the most influential station in the Province. It is clearly in a position to influence more people ... draw more sales. This is a fact and not a boost! Ask any of the advertisers who already are broadcasting their messages over CFRB.

REPRESENTATIVES.

ADAM J. YOUNG JR., INCORPORATED
New York
Chicago

ALL-CANADA RADIO FACILITIES LTD.

Montreal



860 kc. TORONTO
10,000 WATTS OF SELLING POWER

First for INFORMATION!

First for ENTERTAINMENT!

First for INSPIRATION!