

VOL. 83 NO. 2

RON KIPP Jack hobbs QUINTO BOCCHI douglas hedin RICHARD CLAYTON DONALD GRANT JUDITH BERINI MAGGIE KANE Advertising Production GEORGE LIPPISCH Artist RUTH GELINEAU Circulation Fulfillment

an ojlbway PUBLICAIION

OJIBWAY PRESS, Inc.
Ojibway Building, Duluth, Minn. 55802
AREA CODE 218 727-8511

PUBLICATIONS DIVISION, OJIBWAY PRESS, INC.

ROBERT EDGELL ANGUS STONE BEN MARSH HARRY RAMALEY JIM GHERNA JOE WOLKING

President
Marketing Manager Editorial Director Production Director Art Director Circulation Director

## Sales Offices:

NEW YORK: Ron Kipp, 25 W. 45 St.
New York, N.Y. 10036
AREA CODE 212 581-4200
CHICAGO: Jack Daniels, 221 N. LaSalle St., Chicago, III. 60601
AREA CODE 312 CE 6.1600


Copyright 1966 by Oiibway Press, Inc., Duluth, Minn. 55802. Reproduction and reprinfing pro:hibited except by written authorization of the publication. Subscription price: $\$ 5$ for 1 year, $\$ 8$ for 2 years, $\$ 10$ for 3 years. Pan American and Foreign, $\$ 9$ for 1 year, $\$ 14$ for 2 years, and $\$ 18$ for 3 years.
If you have a change of address or a question about your subscription, write: ELEC. TRONIC TECHNICIAN, Circulation Department, Oiibway Building, Duluth, Minnesota 55802, LABEL FROM YOUR MOST RECENT IDSUE LABEL FROM YOUR MOST RECENT ISSUE. POSTMASTER: Second class postage paid at Waseca, Minnesota and at additional mailing offices- Send
ELECTRONIC TECHNICICation
form 3
3579 to
itibway Building, Electronic TECHNICIAN

The professional 'image' of service-dealers and technicians begins with an in-home service call at the doors of 52 -million homes in the nation that now have TV sets.

## FEATURES

In-Home Servicing ........................................................................................................... 39
How to shorten your work week and boost returns through increased productivity

Use manufacfurers diagrams and instructions to make dial-stringing pay
Doing More With Your VTVM ............................................................................................. 45
A variety of jobs you can get done easily
Servicing Solid-State TV Circuits ................................................................................ 48
Begin learning how to troubleshoot today's circuits successfully
Solving UHF Reception Problems ..... 50

How to reduce call-backs on ultra high frequency antenna installations
Volume Limiting In Communications ......................................................................... 53
Conclusion of an article for two-way technicians
Blanking and Gating in Color Sets ............................................................................... 56
Don't let pulse-actuated circuits 'throw' you

Falling Off a Log-arithm

## DEPARTMENTS

Letters to the Editor ............................. 22
Editor's Memo ......................................... 26
Sync on Business ........................................... 28
Technical Digest ....................................... 32
Colorfax .................................................... 58

New Products ........................................... 64
New Literature .......................................... 85
News of the Industry ............................. 86
Advertisers Index ..................................... 94
Reader Service Card ............................... 95

TEKFAX 16 PAGES OF THE LATEST SCHEMATICS


MAGNAVOX: TV Chassis T910 Series RCA VICTOR: Color TV Chassis CTC19 SILVERTONE: TV Chassis 564.10000 564.10001564 .10003 $564.10002 \quad 564.10004$
564.10005

SYIVANIA: Color TV Chassis DO3-2
TRUETONE: TV Model 2DC1605
ZENITH: TV Chassis 14N31






©



















| [事 ( |
| :---: |
|  |
| (3) (3) $0=$ |
|  |





8
(3i) (0) $:$
(i)

986



FEBRUARY • 1966 AND TECHNICAL INFORMATION FOR SIX NEW SETS


 ©

 ©
等 $\checkmark$ （玉）

 （6）
 $<$
$<>$

 3isen（22）圆
 $\begin{array}{r}1 \\ \ldots \\ \hline 17\end{array}$
 （6） $\frac{7}{7}$ （2） $=1$ $\odot \mid$ （ $-1 \rightarrow(4)$
 （3） 120 vpe

 （6）국 （ㄷ） 2 $\Theta$ $l_{7}^{7}$ $\stackrel{\ominus}{+}$ -
$\frac{\mathrm{x}}{\mathrm{j}}$
-1 dition（ $2=$


 as．


 Vin
vin
vin $\qquad$
$\square$

最 III
 $\rightarrow$ ismos sua himid



$\infty$


FEBRUARY－ 1966

## 















Sarkes Tarzian, Inc., largest manufacturer of TV and FM tuners, offers unexcelled tuner overhaul and factory-supervised repair service. Completely-equipped and convenientlylocated Service Centers offer fast, dependable and factory-supervised repair service on all makes and models. Centers are staffed by welltrained technicians, assisted by engineering personnel.
Tarzian-made tuners received one day will be repaired and shipped out the next. More time may be required on other makes. Every channel-not just the channels existing in any given area-is checked and re-aligned per orig-
tuner service


## CORPORATION

(Factory-supervised tuner service authorized by Sarkes Tarzian, Inc.)
547-49 Tonnele Avenue, Jersey City, N.J. Tel : 201-792-3730
inal specifications. Exclusive cleaning method makes the tuner look-as well as operatelike new.

Cost, including ALL labor and parts (except tubes) is only $\$ 9.50$ and $\$ 15$ for UV combinations. No additional charge. No hidden costs. Too, you get a full, 12-month warranty against defective workmanship and parts failure due to normal usage.

Always send TV make, chassis and Model number with faulty tuner. Check with your local distributor for Sarkes Tarzian replacement tuners, parts or repair service. Or, use the address nearest you for fast, factory-supervised repair service.

## sarkes / $/$ / tarzian

TUNER SERVICE DIVISION
537 S. Walnut Street, Bloomington, Indiana
Tel: 812-332-6055
WEST-10654 Magnolia Blvd, N. Hollywood, Calif. Tel: 213-769-2720


More and more UHF television stations and UHF translator stations are going on the air every day across the country. And the number is increasing rapidly. UHF is accepted ... is here to stay.

Every new UHF station represents a whole new untapped profit area for electronics distributors and independent television repair men. Most of the existing television sets now in use were manufactured prior to 1965, and are not equipped with UHF reception. Every TV set owner in your trading area is practically a sure sale for a UHF television converter...either a built-in or "on-thetop" unit.

## NOW, WHICH MAKE ARE YOU GOING TO SELL TO INSURE HIGH PROFITS?

It's always smart business to stick with a winner. Wherever UHF has gone on the air-Los Angeles, Chicago, Detroit, Boston, Philadelphia, - Standard Kollsman UHF Converters have consistently been Number 1 in distributor preference, dealer preference and consumer preference. And in the small translator communities, SK's superior performance at the top of the band makes it especially preferred.

Standard Kollsman quality and dependability means a Final Sale -No Returns. Reliable, service-free tuning elements. Built-in safeguards against spurious radiation. Guaranteed by the world's largest manufacturer of television tuners.

## sk

Standard Kollsman
 2085 NORTH HAWTHORNE AVE., MELROSE PARK, ILLINOIS

# Weller tor every soldering job 

## Pencil Soldering Irons by Weller




Weller Iron is industrial rated, highly efficient. Does work of
bigger irons. Only $7 \% "$ bigger irons. Only $77 / 8^{\prime \prime}$ ong including the tip. 25 matts. Model WP.S. $\$ 20$

Temperature Controlled Soldering Unit For universal hobby soldering, including heavy. duty metal work. Temperature control is in the tip. Interchangeable tips give a choice of $500^{\circ} \mathrm{F}$, $600^{\circ} \mathrm{F}, 700^{\circ} \mathrm{F}$ and $800^{\circ} \mathrm{F}$ controlled temperatures. Operates on 24 volts. Complete with $3 / 16^{\prime \prime} 700^{\circ} \mathrm{F}$ tip and 60 watt, 120 volt, $50 / 60$ cycle power unit with soldering pencil stand and tip clean- $\$ 2600$


Dual Heat Soldering Guns


Dual Heat Soldering Gun Kit
Includes Weller 100/140 watt dual heat gun, 3 soldering tips, tip-changing wrench, soldering aid, flux brush, supply of solder . . . all in a colorful utility case of $\$ 895$ break-proof plastic. Model 8200 PK.

100/140 Watts. Two trigger positions let you switch instantly to high or low heat to suit the job. Tip heats instantly and spotlight comes on when trigger is pulled. Tip has ex- $\$ \mathbf{6} 95$ ceptionally long reach. Model 8200 .

145/210 Watts. A professional model with all Weller gun features: instant heat, \$995 dual heat, spotlights. Model D-440. list

240/325 Watts. Heavy-duty model with all Weller gun features: instant heat, $\$ 1095$ dual heat, spotlights. Model D-550.


Heavy-Duty Soldering Gun Kit
Features Weller 240/325 watt dual heat gun; tips for soldering, cutting and smoothing; tip-changing wrench; solder; metal-tone utility case of break- $\$ 1295$ proof plastic. Model D-550PK.


Utility Grade Solder On Hang Cards 5 feet of 40/60 alloy solder in each pack. Acid core, AC-40. $39{ }_{\text {list }}$
Rosin core, RC-40.

Superior Grade Solder In
Dispenser Tubes 10 feet of
$60 / 40$ alloy rosin-core sol-
der in each tube. $\quad 59 \boldsymbol{\phi}$ list
Number RC-60.

WELLER ELECTRIC CORPORATION, Easton, Pa.
WORLD LEADER IN SOLDERING TECHNOLOGY
. . . for more details circle 55 on postcard

## I/ LETTERS <br> TO THE EDITOR

## Mystery Bars

I can't explain this one but my experience may help some ET readers. An RCA Victor chassis, KCS132N, had a series of horizontal bars in the picture that varied with the sound output. The waveforms at the CRT cathode showed that the picture was being modulated. Further scoping showed the same throughout the video circuits. Horizontal and vertical sync waveforms appeared perfect and power supply ripple voltage was normal. But the grid voltage at pin 6 of the CRT (23EP4) varied.

For no reason that I can give, I tried adjusting the width coil - and it had no effect on either the width or the hum bars. I substituted the coil and the bars disappeared!

Robert A. Donaldson
Paterson, N.J.

He's Fascinated With Color
Recently one of my staff of TV technicians returned to us from Halifax, Nova Scotia, after 18 months, where he was fortunate enough to have a "Color TV Crash Course." He returned with a considerable amount of literature, including Electronic Technician in which I have been absorbed since he handed them to me.

I am simply amazed at the information and help your technicians are able to obtain from your publications and the presentation of these articles have convinced me that color TV holds a fascination that B/W lacks . . . I have been a TV technician for 13 years and at present hold the position of senior technician and foreman of the largest workshops in Rhodesia.
L. Fanning

Salisbury, Rhodesia

## Needs CRT Test Adapters

About three years ago I purchased a "Realistic TK-113 Professional Tube Tester Kit" from Radio Shack. This kit is supposed to test CRTs, as well as transistors and regular tubes with a set of adapters (Model P-1, 90 deg , model P-2 100 deg ). The tester did not include these adapters and I can't obtain them.

I am wondering if any ET reader can tell me if any other adapters can be used with this equipment or if anyone can furnish me with schematics of these two adapters.

Wayne W. Gregory
Chicago, Ill.


## 1,863 reasons why Sprague Twist-Lok Capacitors help you to protect your reputation

When you fool around with makeshift or "fits-all" capacitor replacements by substituting sizes and ratings, you leave yourself wide open for criticism of your work, you risk your reputation, and you stand to lose customers. With so much at stake, it just doesn't pay to use makeshifts when it's so easy to get exact replacement capacitors from your Sprague distributor.

With 1,863 different Sprague Twist-Lok Capacitors as standard catalog items, and more being added regularly, Sprague gives you the world's most complete selection of exact replacements.

We don't have to tell you that it's easier to service with exact replacements. And we don't have to tell you that it's better, too. When sets are designed, specific capacitance values are used for peak operation, so it takes exact replacements to restore original set performance.

And who better than Sprague knows which values and sizes are needed in the replacement market? Sprague, the world's largest component manufacturer, has the most complete specification file on original set requirements. That's why you're always right when you work with Sprague Twist-Lok exact replacements!

GET YOUR COPY of Sprague's comprehensive Electrolytic Capacitor Replacement Manual K-107 from your Sprague Distributor.


# SPRAGUE 

the mark of reliability

Sprague Products Co., 65 Marshall St., North Adams, Mass. 01248
for more details circle 49 on postcard

## If LETTERS <br> TO THE EDITOR

## Call-Backs

I would like to discuss a problem that most newcomers and many oldtimers in this business find difficult to understand. I an not a newcomer by any means but it seems uncanny how many call-backs we have to contend with. Few technicians dare discuss this - least of all with customers. And even other technicians
seldom discuss it between themselves. We seldom admit having to make callbacks perhaps because it is generally understood that less experienced technicians make more of them than the "experts." In fact, the largest percentage of call-backs are generally the technician's fault - because of his inability to anticipate certain things as well as the more experienced man.

But, no matter how experienced a technician may be, he is occasionally deluged with call-backs. Some days, it seems, you make more call-backs than regular calls. You may coast along for weeks without one and then


# Perk it up with Perma-Power COLOR-BRITE 

Perma-Power does for color TV sets what we've done for millions of black and white CRT's: adds an extra year of useful picture tube life.

When a color tube begins to fade, COLOR-BRITE instantly brings back the lost sharpness and detail. It provides increased filament voltage to boost the electron emission and return full contrast and color quality to the 3 gun color picture tube.

COLOR-BRITE is automatic . . . no switching or wiring. Just plug it in. Your delighted customers will brighten up as fast as their color sets!
Model C-501, for round color tubes.
List Price $\$ 9.75$
Model C-511, for rectangular color tubes.
List Price $\$ 9.75$
Model C-511, for rectangular color tubes.
List Price $\$ 9.75$


COLOR-BRITE is a Hue.Brite product from Perma-Power, b \& $w$ Vu-Brites and Tu-Brites.

5740 N. TRIPP AVE., CHICAGO, ILLINOIS 60646 PHONE (312) 539-7171
look back at that "unfortunate week" where call-backs cut deep into profits. You think of that week as "just one of those things" and you'll wager it won't happen again. And when you hear another technician complaining about call-backs, you just don't appreciate it. You may even go so far as to pity this poor fellow.

Then, before you know it, you're in the middle of a call-back cycle yourself! Like that job where the CRT was dead. The customer said "I had no other trouble before this happened." Then you installed a new CRT in the house and the set still didn't work properly. Then you discovered an intermittent a few days later - in the video section - which had nothing to do with the dead CRT.

Some call-backs are expected. But, the unpredictability of it all - this is one thing I'll never understand as long as I'm in this business.

Oscar Schectar
Pittsburg, Pa.

- Most successful service-dealers have found that call-backs have little to do with individual technician experience and know-how. Call-backs can be reduced primarily by following strict servicing routines and applying servicing techniques which have been proven by experience, intelligent organization and proper management procedures.-Ed


## In Need

I need a schematic and alignment instructions for a Peterson AFM-2 AM/FM tuner. Can any ET reader help me?
R. M. Lee

Freedom, Calif.

## Filing ET Articles

Here's a suggestion for J. Roulean (December ET Letters to the Editor). After I read each copy of ET I pull the binding staples, separate the pages, keeping only contents page listing and articles I want to file. Saving the covers, I punch the margin and insert in Accopress binders (BF250 EMB) available at office supply stores, with a gummed label tab for each month on the right edge of the front cover page, staggering the tabs. At the end of the year I go through each copy and circle on contents page each article I kept of special interest. One folder for each year makes a nice sized book and really saves shelf space. Until I started this system, I was ready to throw away all my years accumulation which were collecting dust in boxes taking up space.
D. L. Johnson

Hialeah, Fla.


Offer extended through April 1, 1966
Get a Color-TV TEST Picture Tube with every RCA WR-64B Color Bar/Dot/Crosshatch Generator you buy

Yes! You read right!
From now through April 1, 1966 with every purchase of an RCA WR-64B Color Bar Generator-you get a FREE color-TV TEST picture tube for use in your color-TV test jig. This is a 21 inch $70^{\circ}$ round color-TV TEST picture tube, electrically guaranteed six months from first installation date. These tubes will have minor mechanical (not electrical) defects... they're not quite good enough to go into a new TV set but perfectly adequate for testing purposes.
How to get your FREE Color Test Tube Simply buy an RCA WR-64B Color Bar Generator-THE essential colorTV test instrument-between now and April 1, 1966. Fill out your warranty registration card and attach the red identification label on the WR-64B carton. Send them to RCA, Test Equip-
ment Headquarters, Bldg. 17-2, Harrison, N.J. We send you the tube (either from Lancaster, Pa. or Marion, Ind.) freight charges collect. To allow for postal delay, we will honor cards received up until April 15th.
Don't miss out on this never-before offer. You've got to have a color-bar generator anyway-so be sure you buy it now-at the regular price-while you can get a FREE color test tube.
\$189.50*
Optional distributor resale price, subject to change without notice. Price may be higher in Alaska, Hawail and out notlce.


RCA WR-64B Color Bar/Dot/Crosshatch Generator
rCA ELECTRONIC COMPONENTS AND dEVICES, HARRISON, NEW JERSEY
The Most Trusted Name in Electronics

## hundreds of antennas BUT ONLY ONE THAT'S EXACTLY RICHT for UHF at its VERY BEST!



PAT.
PENDING

## Revolutionary MODEL UPW

UHF PASSIVE WAVE ANTENNA
Constant impedence transition is provided from a Wave Guide Element System to a balanced transmission line in a proportional additive manner. This system in which there are no electrical connections,
PROVIDES HIGH GAIN ACROSS THE ENTIRE UHF BAND
and eliminates noise caused by loose elements at high frequencies. High overall gain across the entire UHF band makes this antenna more desirable than any frequency conscious yagi types being marketed today. Excellent color reception assured. More gain than a Parabolic. Top quality construction.

Write for literature and low retail prices. All

## inquiries given prompt attention.

$S \&$ A ELECTRONICS INC.
Manufacturers of the TARGET ANTENNA West Florence Street - Toledo, Ohio 43605

Phone 419-693-0528

## EDITOR'S MEMO

This Shrinking World

While astronomers tell us that the universe literally expands in a continuously accelerating manner - as indicated by the "red-shift" theoryand while new telescopes above the earth's atmosphere have extended our vision farther into the universe, things on earth are getting smaller. Even distances on earth-in point of time-continue to shrink.

Some years ago we observed under a powerful magnifying glassan electric motor which ran and developed a certain amount of "gnatpower." It was one sixty-fourth of an inch in diameter. The motor was made under a microscope.

Not long after this, we observedagain under magnification-a number of wires which had been inserted through a hole drilled through a human hair. At that time the wire was said to be the smallest ever made.

And then we were shown a num-
ber of electronic components stacked on top of the head of an ordinary straight pin! But some other things have become smaller since.

All these things, of course, are relatively large compared with some microelectronic components manufactured today. We only mention them to show how things are shrinking in electronics.

Now comes the mock-up of a color TV set with a six-inch screen which, the manufacturer says will be about the size of an ordinary portable radio of just a few years ago. The "teeneyvision" set is expected to be on the market within a year.

These shrinking innovations have come about because of space-age necessity. Where it will end, no one knows.

Coming events always cast their shadows before them, to paraphrase an old cliche which has avoided the erosions of historical change. Thus, we call attention to a few shadows that hint of things to come.

But we've been doubting for some time if this "shadowy" coming-events barometer can survive indefinitely. Maybe you've wondered, too.

Just how small can things get and still cast a shadow?


[^0]

* $_{\text {Set-operatiny }}^{\text {Makes test unditions }}$


## NEI <br> B\&K model 707 DYNAMIC MUTUAL CONDUCTANCE TUBE TESTER with obsolescence protection

## Tests:

New and old TV and Radio Tubes. Tests Nuvistors, Novars, 10-pin tubes, 12 -pin Compactrons, European Hi-Fi tubes, Voltage Regulators, and Most Industrial types.

You're always ahead with B\&K. The new " 707 " gives you the famous B\&K professional tube-testing speed and efficiency-plus the ability to test more color TV tubes with Gm* accuracy.

Provides multiple-socket section to quick-check most of the TV and radio tube types the true dynamic mutual conductance way*-plus simplified switch section to check other tube types in Dyna-Jet emission circuit. Also includes provision for future new sockets.

You can quickly check all the tubes in the set, detect hard-to-locate weak tubes that need replacement...sell more tubes, save call-backs, and make more profit. Makes test under set-operating conditions. Checks each section of multi-section tubes separately. Checks for all shorts, grid emission, leakage, and gas. Makes quick "life" test. Exclusive adjustable grid emission test provides sensitivity to over 100 megohms. Quickly pays for itself.

Net, $\$ 18995$
See your B\&K Distributor or Write for Catalog AP22- $R$

NEW TUBE INFORMATION SERVICE
Keep your tube tester up-to-date. Subscribe now to tube information service, available every 3 months.


B \& K MANUFACTURING CO.
DIVISION OF DYNASCAN CORPORATION 1801 W. BELLE PLAINE AVE. CHICAGO, ILL. 60613

Export: Empire Exporters, 123 Grand St., New York 13, U.S.A


## Now Americas Number ONE Tube Checker...

Checks compactrons, novars, nuvistors; 10 pins and the latest 10 pin used in many new color TV sets, plus over 1200 foreign tubes. The Mighty Mite is so popular because it checks each tube for:

- GRID LEAKAGE of as little as $1 / 2$ microamp or 100 megohms
- EMISSION at tubes full rated cathode current
- SHORTS of 180K or less between elements


## With These New Exclusive Mechanical

Features...

- New third hand set-up book holder.
- New removable hinged cover
- New taut band meter

Get your Mighty Mite from your distributor now, and join the more than 30,000 Mighty $\$ 74.50$ Mite users the world over.
. . . for more details circle 47 on postcard

## |SYNC ON BUSINESS $\}$ )

It's technical data and business information program for service-dealers and technicians has been improved and expanded, according to Philco. In some technical areas the cost has been reduced. The program is called Philco Tech Data \& Business Management Service. The theme of the service is, "Work Smarter, Not Harder." Participation in the plan also qualifies technicians to apply for the Tech Data Group Accident Insurance Plan, which covers shop owners, their wives and technicians.

Another Hi Fi promotion and "image-building" possibility is a booklet called "Your Tape Recorder." It can either be sold or given away to your best Hi Fi customers.


Write on your letter-head to Elpa Marketing Industries, Inc., Dept. P, New Hyde Park, N.Y. for quantity prices.

Stancor replacement transformers are now available through Columbia Electric in the Spokane and Kennewick, Wash. and Lewiston, Idaho, areas; through Kiesub Corp. in the Long Beach, Anaheim, Oxnard and San Bernardino, Calif. areas; through Lafayette Radio Electronics in the Hamden, Conn. and Falls Church, Va. areas; through Show-Me-Electronics, Inc. in Flat River, Mo.; through Wehle Electronics, Inc. in the Rochester and Binghamton, N.Y. areas; and through Land Electronics Supply Co. in Lynn, Mass.

## Chuck Gravina just learned how to plan his profits the easy way.

It wasn't hard at all. Chuck took advantage of the all-new expanded Philco Tech-Data \& Business Managenent Service. He received all the facts in the mail, liked what he read, subscribed and received Philco's Profit Planning kit free.

The kit contains a 24 -page guide on profit planning, plus an accurate, easy-to-use profit calculator. Philco designed it especially for service-businessmen like you. You get practical, usable information that can help yon make your business more profitable.

And Chuck's subscription means a wealth of factory-accurate new product manuals - mailed directly to him. So you'll know about the new products before they reach the retailers. You'll get monthly information on business management and customer relations. And, of coursc, you'll receive a full year's subscription to your Philco Service Businessman's magazine.

Chuck Gravina knew a good program when he satw it. And he subscribed. How about you? Shouldn't you subscribe right now and start planning your own profits for 1966: Philco is mailing all the details to thousands of service-businessmen right now. Watch your mail for all the information. And if you'd like any additional facts, talk to your Philco Distributor or contact Parts \& Service Department, Philco Corporation, Tioga \& "C" Streets, Philadelphia, Pa. 19134.

.. for more details circle 40 on postcard


Sales-engineering was the title of an interesting release we received from the Timken Roller Bearing Co. recently. It dealt with "sales engineers," and contained some good information for service-dealers and electronics technicians. "Sales engineering" was defined as "selling a product in which a technical or engineering evaluation of that product plays a significant role in the buying decision. In short, it is the merchandising technique that combines selling and engineering." It was pointed out that too many people look upon selling as a battle of wits in which the salesman takes on a Machiavellian role seeking personal gain at the expense of the customer. It is the function of the sales engineer to see to it that, as a result of a sale, there is a genuine gain for both his company and the customer. In sales engineering the elements of salesmanship and engineering are of equal importance. It is not enough to just sell the product. The sales engineer must make sure that the product sold meets the needs of the customer in every way. At the same time, merely having the right answer and best design from an engineering viewpoint is not enough. It has to be sold.

The salesman must possess a high degree of personal discipline and integrity. The sales engineer operates with a minimum of supervision and consequently must be a self-starter. He must manifest a quiet and unpretentious type of confidence in himself. There is no substitute in the selling profession for genuine sincerity. You must
also have the strength of character and emotional balance to be able to tolerate the vagaries and personality defects of the people with whom you must associate.

In the selling game you will have many occasions in which to experience the exhilarating sensation of genuine accomplishment and success. But, on occasion, you will also feel the bitter sting of defeat, frustration and total despair. This is why it is so essential for salesmen to have a high energy level and possess an abundance of drive, determination and singleness of purpose.

You don't have to be a superman to be a successful sales engineer. But the demands on talent and human resources are of the highest order.

Every service-dealer and technician - if he wants to - is qualified to become a sales engineer in our area of operation. Some already are. They are the most successful among us. In fact, it's about time the rest of us start being sales engineers if we want to remain in this business longer.

Two new VHF/UHF silicon transistors for two-way communications equipment are now available from RCA. The 40404 transistor is designed to operate up to 170 Mc , deliver up to 500 mw . The 40405 is designed to operate up to 400 Mc with 700 mw RF output. Additional information is available from Commercial Engineering, RCA Electronic Components and Devices, Harrison, N.J.

An "Electronic Projects" catalog listing plans for many electronic projects is available from Henry Francis Parks Laboratory, Box 1665, Seattle, Wash, 98215. The price is 25 cents.

## PRECISION FREQUENCY STANDARDS AT BUDGET PRICES



## Our 6146B has a cooling system inside.

 cool-running Hi-Con plate. It's iron that's copper-plated and then nickel-plated.

This combination keeps the tube cool, prevents hot spots, assures greater uniformity in heat reduction and efficient heat radiation.

The Sylvania 6146B also has increased heat transfer at a lower operating temperature because a heavy oxide insulating coating isolates the heater from the cathode. Rated power output is maintained even at reduced heater voltage.

The cathode is cold-rolled from a blend of powdered metals to eliminate peeling and flaking of the emissive coating. Emissive materials are progressively reactivated and this reduces "gm slump."

Get the 6146B and other electronic components fast, in any quantity, from your local Sylvania distributor.

Sylvania Electronic Tube Division, Electronic Components Group, Seneca Falls, New York 13148.


## WESTINGHOUSE

TV Chassis V-2483 - Vertical Stages, Circuit Operation

## Vertical Sweep

The vertical sweep section consists of three transistors; an oscillator, a driver, and an output amplifier. The oscillator which, because of the transformer coupling from collector to base, is immediately identified as a blocking oscillator. The oscillator is designed to have a free-running frequency of approximately 60 cps but is synchronized by sync pulses from the vertical integrator network.

The transistor is an NPN type, which means that the base voltage should be ordinarily positive with respect to the emitter. In the case of a blocking oscillator the transistor remains cut off (blocked) for most of the cycle by the negative voltage on the base. The transistor starts conducting when $\mathrm{B}+$ is applied. Collector current flows through the primary of T300 up to the time of saturation, charging C310 with the top side negative with respect to ground. When the saturation point is reached there is no further change in the magnitude of current flow through T300. The magnetic field around the primary collapses. This induces a pulse in the secondary winding which has the correct polarity to cut off the transistor. Capacitor C310 discharges slowly through R325 (150K), keeping the potential negative at the base. As soon as C310 has

discharged below the cut off point, the transistor once again conducts and another cycle is started.

Synchronization of the oscillator is provided by a positive pulse from the integrator network. This is coupled by C310 to the base of the oscillator which causes it to conduct at that instant. The negative going waveform at the collector of the oscillator is present at the cathode of X307. This diode effectively isolates the voltage on the oscillator from the voltage on the driver stage because it is connected with the most positive voltage at its cathode and is, therefore, reverse biased. The negative-going vertical pulse overcomes the reverse bias and is passed on to the driver stage.

Of the other components, two deserve mention. C311 is a $10 \mu \mathrm{f}$ electrolytic that filters the vertical signal from the 12 v supply. Diode, X306, across the primary of T300, conducts immediately after collector current has reached the saturation point. At this time the field around the primary collapses and reverses direction, placing a more positive potential at the collector of the oscillator than was possible with only the applied voltage. This is an undesirable condition because the transistor could conduct again.


The polarity of the diode across the transformer is important. The anode must be connected to the transistor collector. When the polarity of the induced voltage is positive at the anode, the diode conducts and acts as a short circuit for the pulse. The pulse is effectively dampened.

## Vertical Driver and Output

The negative-going pulse from the vertical oscillator is shaped by the networks in the base circuit of the driver, Q304. The shaping networks have two adjustments - one for over-all linearity (R335) and one for linearity at the top of the picture (R331). The driver is an NPN transistor connected in an emitter-follower configuration. There is a current gain, but no voltage gain, from the driver and there is no polarity inverison since the output is taken from the emitter and direct-coupled to the base of the output amplifier, Q305.

The output transistor is a high-power type mounted on a heat sink. Since this is an output device the supply is 60 v . The polarity reversal caused by this amplifier makes the pulse positive-going in the primary of T301. Thus, during conduction of Q305, a sweep output voltage is developed in the primary of T301. During cutoff this collapsing field could generate a high peak voltage sufficient to damage the transistor. The VDR, however, in parallel with the transformer primary, acts to limit the voltage pulse to a safe value.

There are two filter capacitors in the output circuit. C314A ( $200 \mu \mathrm{f}$ ) filters the 60 cps vertical pulses from the supply voltage. C313 (0.01) filters any horizontal frequency that may be fed back from the blanking network through the secondary of T301.

## MAGNAVOX

TV Chassis 1908 and 1915 - Service Information
Buzz in sound-on station. A condition of buzz, apparently only when a station is tuned-in, has been reported on some T908 and T915 chassis. This buzz can be eliminated by adding a $0.01 \mu \mathrm{f}$ capacitor from point 3 A on the printed circuit board to chassis ground. This capacitor has been incorporated in later production. Also in some instances it has been reported that R312 on T908 chassis using a tone control was 470 K instead of $470 \Omega$. This will distort the frequency response of the amplifier and aggra-

## First UHF/VHF/FM 2-83 antenna that really works in fringe areas

## New Winegard Chroma-Tel CT-100

NEW! Model CT-100 $\$ 52.50$

Wingard's sensational new CT-100 Chroma•Tel has 29 elements in all. And they're all working to provide the finest all-band reception (UHF-VHF-FM) even in difficult fringe areas.
In addition to those 29 elements, the CT-100 incorporates a unique matching network that guarantees maximum signal transfer to the downiead-and on all channels 2.83 plus FM. Gives sharpest color and black \& white reception.

And like all Chroma-Tels, it has Winegard's exclusive Chroma-Lens Director System (intermixes both VHF and UHF directors on the same linear plane without sacrificing
performance) . . . and our Impedance Correlators (special phasing wires that automatically increase the impedance of Chroma-Tel's elements to 300 ohms).
That's Winegard's new CT-100 Chroma-Tel. Bigger and better. But not too big. The full-line of Winegard Chroma-Tels still offers half the bulk; half the wind loading; half the truck space; and half the weight of all other all-band antennas-and at much lower prices. No wonder Winegard Chroma-Tels (now 4 models) are the hottest performing, hottest selling all-band antennas on the market! Better call your Winegard distributor or write for Chroma-Tel Fact Finder 242.

$\square$

Model CT-90 \$37.50
亚

Model CT-80 \$27.50
FREE!

Every Winegard ChromaeTel, including the new CT- 400 , cames complete with free CS-283 UHF-VHF Signal Spiliter. Hangs behindesettand separates UHF and VHF signals coming from"antenina to thie two pairs of setterminals.

## Experience for Sale..... 45 \%

## Sure seems we started something!

 Yes; over ten years ago, when we started overbauling tuners (all makes and models), we set a price of $\$ 9.95$ for this service.Apparently there are those who would like to imitate our achievement-and for $45 \phi$ less.
Maybe the special skills, special equipment and downright old fashioned experience we built up during these past years are worth that little extra.-You be the judge. Remember; 45d buys you more than a quarter of a million man/hours of experience, plus true devotion to our business our only business overbauling your television tuners the best way we know how. And in over ten years we sure know how!

## Castle - The Pioneer of TV tuner overhauling Not the cheapest - just the best.



TV TUNER SERVICE, ING.
MAIN PLANT: 5713 N . Western Ave., Chicago 45, Illinois
EAST: $41-92$ Vernon Blvo., Long Island City 1, N. Y.
vate the buzz condition so check the value of this resistor when making the change. Hum In Audio. If excessive hum is noticed on T908 or T915 chassis, the following circuit change is suggested: Remove R308, 33 K resistor, in the audio driver circuit, and replace it with a series combination of a 5.6 K and 27 K resistor. Be sure that the 27 K resistor connects to the audio driver base and the 5.6 K resistor to the $12 \mathrm{v}+$ source (point VC). Then connect a $5 \mu \mathrm{f}$., 20 v electrolytic capacitor between the junction of the two resistors and chassis ground.

## RCA VICTOR

Record Changer RP217, -218, -219 Series - Service Information
The record changer mechanism is properly lubricated at the factory so lubrication should not be necessary for a long period of time. When lubrication does become necessary it should be remembered that excessive lubrication can be detrimental to the operation of the changer. A couple of drops of oil or a small dab of grease is normally all that is required. A light machine oil is used to lubricate the drive motor bearings, idler wheel bearings, and other fast rotating parts. A cloth impregnated with this oil is used to wipe the stabilizer arm shaft (20A), pickup arm lift rod (47) and pickup arm pivot shaft (54) after any oxidation has been removed by polishing them and the inside of their housings with crocus cloth. All other bearings and sliding surfaces such as the cycling gear, other slow rotating parts, lever pivot studs, cycling-gear-stud slot in the cycling slide (17), control lever stud (40), automatic neutral link detent lever (40), record push off lever, and points upon which the cycling slide rides, are lubricated with a medium weight clinging type non-solidifying grease. The cup of the turntable bearing is filled with grease and installed with the cup facing up. (A metal washer is installed on each side of this bearing.) A small dab of a heavy silicon grease should be applied to the pickup vertical pivot shaft at the point where the pickup rides. Note: The trip pawl (18), trip level (56) and clutch lever (57) should not be lubricated.

## Cleaning

Oil or grease on any surface in the turntable drive system can cause slippage which in turn can produce wow or stalling. It is, therefore, very important that the spindle or shaft, of the motor, the idler wheel rubber tire, and the inside surface of the turntable rim be periodically cleaned to remove any accumulation of oil or grease. The surface of the landing lever (44) where it is contacted by the pickup arm pivot lever (54A) should be cleaned to avoid a condition of erratic landing. One of the causes for these conditions can be excessive lubrication, particularly of the drive motor upper bearing.

Recommended cleaning agents for the rubber parts of the mechanism are: isopropyl alcohol, or naphtha.

## Adjustments

Only three adjustments are necessary for setting the proper operation of the RP217, -218 \& -219 record changers provided that no parts have been misshapen. One adjustment is necessary to regulate the correct landing of the stylus on the record and two adjustments to regulate the horizontal and vertical movement of the pickup arm.

ferent models so Channel Master sure makes it easy to pick the right one-with each geared

 protects the antennas. One thing I can tell you from experience: both in design and over-

 model. More profitable, too. The way I see it, the only color antenna worth putting up is the one that gives my customers the most satisfaction. I say as long as you have to install color antennas-why not put up the best! The Ultradyne Crossfire
 Crossfires are the top-selling antennas in TV history. But for my hard-earned buck, these new Ultradyne Crossfires* are the greatest yet. They're really a major breakthrough They've got everything because they unite the unique VHF color reception power of the famous Crossfires with a terrific new Ultradyne UHF design principle. The high gain and front-to-back ratios in this combo has those so-
 mile . And with the Channel Master rotator, I can get my customers extra channels in any a cinch. What's more, you choose from 6 dif-




## (1)






## Land Adjustment

The landing point of the stylus is controlled by an eccentric stud (44A) in the landing lever (44). When this stud is adjusted for proper landing on one size record (7 in. preferably) the points for the other two sizes are automatically set by fixed steps on the landing lever.

The landing adjustment stud (44A) is accessible from the top of the motor board through an access hole adjacent to and forward of the pickup arm pivot bearing and is also

accessible from the under side of the motor board. It is adjusted as follows: 1-Disconnect the power to the changer. 2-Place a record on the turntable (7 in. preferable). 3-Turn function knob to sel and rotate turntable by hand until the pickup arm is at the end of its inward travel and just starts to lower. 4-Turn the landing adjustment stud $(44 \mathrm{~A})$ to position the stylus so that it will land midway between the outer edge of the record and the grooves. 5-Check landing on other two sizes and "touch-up" adjustment as necessary.

## Height Adjustments

Two height adjustments are necessary on this type of changer. One is to provide a "clutch" clearance which controls the horizontal movement of the pickup arm, and the second adjusts the vertical lift of the pickup arm to clear a stack of records. They are adjusted as follows: 1-Rotate the turntable until the mechanism is completely "Out of Cycle." 2-Adjust the height adjustment screw (67) to obtain a clearance between the pickup arm lever (54) and landing lever (44) of 0.07 in . to 0.085 in . (about the thickness of a penny). 3-Trip mechanism and rotate turntable, until pickup arm has completed its inward travel and is just ready to descend. 4-Adjust height adjustment screw (11) so that the stylus is $13 / 16 \mathrm{in}$. above the surface of the turntable mat.

## PINPOINT COLOR TV TROUBLES IN SECONDS...



It's a standard ten color bar generator; produces vertical lines, horizontal lines, crosshatch, and adjustable dots, PLUS a complete IV analyzer for color and B\&W - at less money than color generators only. Here is what the CA122(A) will do for you by tried and proven signal injection into these stages.


See your distributor today. He has the CA122(A) in stock now.


426 SOUTH WESTGATE DRIVE
ADDISON, ILLINOIS

## EXACT REPLACEMENT

## direct from factory to you

PART NO. 8152.75

## GTBETG BREAEAR

EXAGT REPLAGEMENT


LITTELFUSE
DES PIAANES. IILINOIS

Complete range of high quality circuit breakers to cover every replacement need, packaged for your convenience individuallyon adisplay card or 5 per box.

Also,ävailable in 10 card assortment (9 separate ratings) or 10 breakers per unit box (9 separate ratings).

## packaged for your particular needs



## IN-HOME



Shorten your work-week and boost returns through increased productivity

- Did you ever wish you could work an "old fashioned" eight hour day and go home at 5 p.m. instead of working until nine - trying to finish your bench work? Ever wish the day contained thirty hours instead of twenty-four?

You can go home at a reasonable time - cut your working hours substantially and make more money than you ever made before - if you'll use your head and develop your in-home service techniques to a higher level. Many hours can be shaved off your work week if you can eliminate time lost carrying sets back and forth - from customer to shop, from shop to customer.

Add up the time spent, for example, dismantling sets, carting chassis back to the shop, setting them up on the bench, stripping them down again, carting them back to the customer and then setting them up again. Divide your weekly income under this system by the number of hours you work. You don't have to be reminded that it comes out to "pea-picker" wages.

## Two Views

Some service-dealers say it isn't practical to repair most major breakdowns in the home. They say you can't replace parts and then wait around the house while the set "cooks" properly for hours. They say you just can't give a set the proper attention in the home - working on the living-room floor or on a kitchen table - without proper shop test instruments and tools. And furthermore, they say, when solid-state equipment is widely used, there'll be fewer sets serviced in the home.

Well, maybe. But until that time comes, we disagree - with certain reservations. We agree, of course, that the "tube-snatcher" type technician can't do it. We agree that the shop that pays a benchman who has nothing to do won't find it

profitable. We're talking here about a highly knowledgeable one- or two-technician operation that has telephone answering service or a shop attendant.

In some cases, of course, home-repair is not practical. And deciding which sets go to the shop and which can be successfully repaired in the home is one thing you're supposed to use your head for. We maintain that nine out of ten sets can be repaired in the home.

## How It's Done

First, keep a carefully updated tube supply. And never remove a set from the home unless all suspected (and some not suspected) tubes have been substituted. When a tube is missing from your stock you'll indulge in a lot of second-guessing; it's a good way to find yourself in a blind alley. Pulling a set only to find later that the problem could have been solved simply by changing a tube doesn't justify the few extra dollars you may get for a shop job. It will lengthen your work week and reduce your average hourly income.

It is admittedly a little difficult and expensive to keep an updated tube stock - considering how the designers keep throwing new tube types at us. But we're in a professional business that must be conducted in a professional manner if we are to survive. So a complete tube stock is a must.

Second, keep a full supply of "standard" parts on
hand - on/off switches, rectifiers, capacitors (regular and electrolytic), resistors, dual-diodes and a couple of indoor antennas.

But a word of warning: don't try to carry everything with you. Take push-pull switches for example. Carrying a full line of different type switches in the service car or truck is not very practical. A 1 M long-shaft volume control with a turn switch will do it. The shaft can be cut down, notched, even filed if necessary, and it will replace practically any single control switch you may run across. We said single control. Dual controls will normally require a second trip with the direct replacement part. Most sets being made today, however, do use singles for the volume switch combination so we have little to worry about here. As for replacing a push-pull switch with the turn switch type, you'll hear very few protests from customers. They seem to trust the older types more.

## Power Supplies

Every service technician worth his salt knows weak rectifiers when he sees them and we hope replaces them in the home.

Picture shrinking all around? Losing crispness? Probably weak rectifiers. The surest test is to bridge the old rectifiers with new ones. You can also check rectifier output with a VOM. The output of a one-rectifier supply will be about 125 vdc and the output of a tworectifier supply will be about 250 vdc . Silicons, of course, will read about 10 percent higher. When seleniums are weak (not shorted) it is usually expedient to wire silicons directly across the old seleniums without removing them from the chassis.

Weak rectifiers are not the only causes of picture


When you're heading for a shop job take out the VOM and just look around.
shrinking, however. In voltage doubler power supplies, when the solid-state rectifiers check out good, we should look for the large-capacity electrolytic that leads into the junction of the two rectifiers. Bridge it with a known-good one and watch the picture spread. Carry two $140 \mu \mathrm{f}, 300 \mathrm{v}$ electrolytics for this purpose. When this capacitor "opens" or loses all of its capacity we lose all B + - consequently picture and sound too.

When new rectifiers and a new doubler electrolytic fail to bring $\mathrm{B}+\mathrm{up}$ to normal, we might next want to try a new input filter capacitor. This will be the one wired directly to the 5U4 heater (in tube sets) or to the output of the two solid-state rectifiers. When this capacitor goes bad you'll get a reduced picture plus traces of ac hum bars in the raster. But, in many cases - and this is important - you'll get only the reduced picture with no noticeable traces of hum.

Whenever you get strange symptoms on sets - we mean abnormal symptoms like irregularly colored rasters, whistling or screeching from the speaker, fluttering pictures or any symptom not normally associated with bad tubes - go after the filter capacitors. You can use a small hand mirror to see behind an upright chassis and then clip a substitute filter across the different filter terminals. By moving around from one terminal to the next you can find out which capacitor is open. Then solder the substitute in place - you can do this very often without having to remove the chassis. Carry three $40 \mu \mathrm{f}$ types rated at 450 v . Of course, if the filter is leaking, that's another matter.

But what about vertical sweep problems? Here too filters will solve many of these problems. A $40 \mu \mathrm{f}$ in the vertical output as decoupling or a $100 \mu \mathrm{f}$ at 50 v in the output tube cathode frequently goes bad.


[^1]
## Other Problems

Now these problems are relatively simple. How about video, sound and sync troubles? Still not so difficult when we use the proper techniques. Once we have eliminated suspicious tubes and other major components and we see that we are heading for a shop job, that is the time to look to the VOM. Check voltages, check resistors, look for overheating or burned-up components - in short, just look around.

Of course, you won't find it easy to work without a schematic unless you know your basic circuits. Here is another place you use your head. You should know how basic circuitry operates - and you should know it well enough to draw the basic circuit with a pencil. This is the difference between "tyro" and pro.

If you know basic circuits you can pinpoint the trouble area quickly. But if you don't know your circuits, how they work, how they're wired and know the approximate values of the components in each circuit, you'll probably be checking the sync circuit when you should be checking the AGC line - wasting time.

Once you decide the troubled circuit, you can then check voltages or resistances. Some technicians prefer to check resistances. Without a schematic they don't know the exact voltages to expect. But the resistors are color-coded. And with the ohmmeter you can discover shorted coupling and by-pass capacitors and offvalue resistors. Carry a wide assortment of capacitors ranging from 180pf (for horizontal oscillator circuits) up to $0.5 \mu \mathrm{f}$ (frequently used as AGC filters). Other AGC circuits, requiring heavier filtering, use $2 \mu \mathrm{f}$ which is also a stock item. This same capacitor often takes the buzz from sound discriminator circuits.

## Customer Relations

Now, assuming you're technically qualified and equipped to do home servicing, let's go over some additional points you'll have to keep in mind.

1. Don't begin work on a set until you put a dropcloth on the floor and arrange your tools and test instruments in an orderly manner.
2. If the set is rather old and certain parts appear marginal in value and tolerance, recommend shop repair for the set - after you notify the customer that the particular break-down can be repaired in the home.
3. Make sure you ask the customer about other faults (perhaps intermittents) that existed before the set broke down. Remember: you can't wait around to see what else may be wrong.
4. If you suspect multiple problems that can't be properly taken care of in the home - recommend shop work. One or more call-backs can weaken your customer relations image and make your work and advice appear considerably less than "professional" in the customer's opinion.

If you are technically qualified and if you use your head you can build a profitable business with in-home servicing. When the average set owner sees to what lengths you're willing to go to repair his set in the home you'll be able to collect more for your time than you would on shop jobs.


- "The only thing wrong with this radio is a broken dial cord so I'll just wait until you fix it," is a common remark heard by technicians every day. And the customer usually adds quickly, "It won't cost much will it?"

Broken dial cords sound easy enough to repair, but they do take much more than a minute to replace and in some cases quite a bit of time. Small table-model radio dial cords can be replaced easier than a complicated TV dial cord.

Some points to remember include:

1. Always cut the replacement cord from four to six in. longer than the broken cord. Unless otherwise specified by the manufacturer, use a medium dial cord not a heavy cord.
2. The tied knot should have a touch of service glue applied to it. This will prevent it from coming untied.
3. Apply a small drop of light oil to the pulley bearings.
4. Clean dial bracket, glass and wipe old grease off the dial assembly. Apply a little petrolatum to the pointer base so it will slide easily.
5. Provide yourself with original manufacturers diagrams and dial stringing instructions. These instructions tell what direction to wind the cord, whether tuning capacitors are fully closed or open, number of cord turns to be made around the tuning shaft, pulleys, etc.

## TV and Auto Radio Dials

As we know, new TV sets now have both UHF and VHF tuners. Some manufacturers use a combination of two dial cords or a dial cord and gear assembly. The dial cord can easily be replaced but broken plastic or fiber gears must be obtained from manufacturers' distributors or from the factory.

Auto radios may use a simple dial arrangement. If it is a push button type the dial may be slipping at a pressure metal plate.


Check tension of slippage on sliding and push-button car radios.


Use masking tape to hold dial cord in place so it will not 'pop' off.

Add two springs to take up tension on dials that want to slip.



Stringing dial cord on table radio.


Complicated UHF/VHF dial cord on G-E TV receiver.


Pressure on the rubber drive between the two metal pieces can be tightened by spreading them with a screw driver. The outside metal disc can be loosened through setscrews, snugged up and then set. But be careful: if the assembly is too tight the buttons will be hard to push. Sometimes the rubber discs come loose from the metal pieces. Use rubber cement to hold them in place. Let the rubber discs dry thoroughly before reassembling the unit.

In very difficult push button drive assemblies a coating of liquid rosin may be necessary. A drop of oil on the push-rods and bearings will also help. If a dial light as-
sembly is clipped to the dial pointer assembly, drop light oil on these mounting parts. A drop is all that is necessary. Also clean the dial assembly and the dial glass because auto radios become very dirty.

In some long dial cord drive assemblies a couple of springs may be necessary to tighten the dial cord properly. If the dial pointer is hard to see, spray red paint over it.
Several dial cord stringing tools are on the market and help to speed up dial cord repair. And you can use tape to hold the dial cord in place until it is completely wound. Finally, make sure the dial light is working before the radio or TV chassis is replaced in the cabinet.


Replacing dial cord and plastic gear drive on Sylvania UHF/VHF tuner.

- One group of technicians holds that the VTVM (properly ETVM) should be used only on those jobs that it can perform quickly, accurately and efficiently. That is, when it is used as a widerange ohmmeter, a small-signal ac voltmeter and low-level dc voltmeter. The other group holds that it will do almost anything well.

The first group says it can get more jobs done better and faster. And the second group counters that it can get just as many good jobs done and as quickly.

We will be concerned here primarily with some of the test jobs you can perform with a good gen-eral-purpose VTVM. Some major jobs for which the VTVM was specifically designed were outlined in "You and Your VTVM," Electronic Technician, April 1965.

The general-purpose VTVM has a de input resistance of not less than 10M. It will read ac/RMS, P-P, dc voltage and resistance. It has a reasonably flat frequency

response from 30 cps to 3 Mc . A special probe will extend its frequency response to about 250 Mc . Its normal maximum de range is about 1500 v but it can be used up to $30,000 \mathrm{v}$ with a high voltage probe. And its input resistance for ac is around 1 M -shunted by about 60 pf capacitance.

## Current Measurement

It may be necessary under certain circumstances to measure current with a VTVM. Perhaps the only VOM in the shop is out of order or away for repairs. Although most general-purpose VTVMs were not designed for measuring current directly, a fairly reliable method of calculating current is possible with a VTVM.

To measure cathode current, which is usually the same as the
plate current in a triode or the sum of plate and screen current in a pentode, measure the de voltage across the cathode bias resistor (Fig. 1). Then determine current by dividing the indicated voltage by the resistance in ohms. To convert amp to milliamp, simply multiply by 1000 .

At the same time, by switching to the proper ac voltage scale on the meter, the effectiveness of a cathode bypass capacitor can be quickly determined. If ac is present when a signal is passing through the tube, the ac is not being adequately bypassed unless the circuit was designed to be degenerativewith negative feedback being applied at this point.

The current being drawn by a bean power horizontal output tube can be approximated by measuring the voltage drop across its cathode bias resistor and then using ohms $\mathrm{E} / \mathrm{R}$ formula as previouslv mentioned. If the drop across a $100 \Omega$ cathode resistor measures 10 v , the


Fig. 1-Measure dc voltage across the cathode bias resistor and use ohm's E/R formula to determine approximate current.


Fig. 2-Method of measuring current in an ac circuil.
tube would be drawing approximately 0.1 amp , or 100 ma .

Current in an ac circuit can be approximated by inserting a known-value resistor in series with the circuit and measuring the ac voltage drop across it. Here a $1 \Omega$ resistor is inserted in series between the ac line and the device whose load current is to be measured (Fig. 2). The resistor, of course, should be large enough to handle the power involved.

If the meter indicates $1 v$, for example, the current is lamp. Power consumption can also be approximated by measuring the voltage across the line and multiplying the voltage by the calculated current value. The result will be volt/amp, not watts, since power factor is not taken into consideration. For most radio and TV sets and resistive devices, however, power factor is approximately unity and volt/amp is almost the same as watts.

## Signal Tracing

One useful application of a VTVM is signal tracing RF, IF and AF signals. You can work your way through an AM, FM, TV or communications receiver. AF signals can be traced with the VTVM function switch set on the proper ac scale. A low-capacity probe can be used with the VTVM for IF signals to avoid excessive circuit loading. A low-capacity probe can be used for video signals by using the P-P scales of the VTVM. Some attenuation will be caused by the probe.

An off-the-air signal or a signal from a signal generator is required to provide a signal for tracing, but no test signal is needed to check receiver local oscillators, TV horizontal oscillators and 3.58 Mc color TV oscillators. Simply connect the VTVM dc probes to the grid of the oscillator which has a negative dc voltage when operating. Or you can use an RF probe with the VTVM to determine if an RF signal is present.

## DC Measurements

The most obvious application of a VTVM is dc operating voltage measurements - actual voltage at


Fig. 3-Method of measuring dc leakage in audio coupling capacitor.
the plate, screen or grid of tubes and in transistor circuits.

One common trouble in any kind of receiver is a leaky audio coupling capacitor. In the circuit shown in Fig. 3, capacitor "C" can cause audio distortion if its insulation is electrically leaky.

The end of "C" connected to R1 and the plate of V1 is at a positive dc potential. The other end of "C" should be at ground potential when there is no AF signal and after "C" has become charged through R1 and R 2 .

When the dc voltage is measured between " X " and the chassis or circuit ground (in ac/dc sets), you should find a high voltage whose level depends on the plate current of V1. Then place the probe at "Y." The meter should indicate no voltage. If you find a voltage there, replace "C."

## Squelch Circuits

A VTVM is essential in troubleshooting squelch circuits of two-way
communications receivers. A typical squelch circuit is shown in Fig. 4. The audio signal passes through V3 but only when its cut-off bias is removed. This tube is normally biased to cut-off by R1 and R2 which make the cathode positive with respect to the grid (grid is negative with respect to cathode).

The plate voltage for V2, a dc amplifier, is obtained from V3's cathode through R3 and is applied to V3's grid through R4. When V3's plate current rises, its plate becomes less positive and so does V3's grid which is negative with respect to its cathode. Hence, V3 cannot conduct and pass audio.

The dc amplifier, V2, draw plate current under no signal conditions because noise is present at the FM detector output. This ac noise, which can be measured at point "A" with a VTVM, is amplified by V1 and rectified by diode CR. Thus, a positive dc voltage is fed to V2's grid which offsets the bias applied by R5, R6 and R7 to make the


Fig. 4-Typical squelch circuit in two-way communications receiver.
cathode positive (grid negative with respect to cathode) and causes V2 to conduct. This dc voltage can be measured at "B."

When a signal is received, the noise is "quieted" and the positive dc voltage at V2's grid is made less, causing V2's plate current to decrease. The voltages at V2's plate and V3's grid becomes less positive and V3's bias is reduced - allowing it to conduct and pass the AF signal.

The dc bias on V3 can be measured with a VTVM across "C" and "D." Set the function switch to read negative dc voltage and make sure the VTVM case is not in contact with a grounded object. The voltage here varies, depending on the squelch control (R7) setting and the noise quieting effect of an incoming signal.

## Alignment

A VTVM can be used to monitor audio at the detector or speaker output. A modulated test signal is
used for this alignment. But many prefer to monitor AVC voltage when aligning AM receivers or limiter voltage when aligning FM receivers. In both cases the VTVM function switch is set to read negative de voltage and the test signal may be unmodulated. The circuits are adjusted for maximum voltage indication.

The screen voltage of an AVC controlled tube may be monitored with a VTVM when aligning an AM receiver. The circuits are adjusted for maximum de screen voltage indication since screen voltage rises with increasing AVC voltage.

## FM Discriminator Adjustment

While the basic Foster-Seely discriminator is no longer widely used in FM broadcast receivers, tuners and TV sets, it is still popular in two-way communications receivers. It can be easily adjusted with a VTVM - especially if the meter has a zero center-scale.

The VTVM is connected across
the double-diode output of the discriminator. An unmodulated signal, at "exactly" the IF center frequency, is fed to the grid of the immediately preceding IF limiter stage. The secondary (output) of the discriminator transformer is first detuned. The primary (input) is adjusted for maximum reading on the VTVM. The secondary is then adjusted for a zero reading on the VTVM. That's all there is to it, but make sure the output reads true zero. If the transformer secondary is mistuned, a positive or negative dc voltage reading will show - depending on whether the secondary is tuned above or below center.

A number of books are available which list, with full instructions, scores of jobs that can be done with your VTVM. These include adjusting ratio detectors used in FM broadcast receivers and tuners, gated beam FM discriminators, sharp cut-off penode detector circuits, checking CB transmitter tuning, modulation and many others.

# Servicing Solid- 

Learn how to troubleshoot and repair



Fig. ${ }^{1(A)-C o m m o n ~ b a s e . ~}$ (B)-Common-emitter. (C)-Common-collector.

- A look around the field indicates that a significant number of technicians are still afraid of solid-state circuitry-especially in TV sets. It appears that many technicians just don't know where to begin troubleshooting the sets. Actually, this is absurd. It appears to be a result of unnecessary fear arising from inexperience and lack of confidence. The fear can be easily dispelled by "digging into" the actual circuits, analyzing them and cautiously performing troubleshooting procedures. Confidence will grow with experience.

For most of us it's a little late to begin "rehashing" solid-state basics. We must constantly remind ourselves, however, of certain fundamentals. But we will be concerned here only with sufficient theory to understand the practical operation of these circuits and servicing techniques. We will avoid all references to the chemical composition of diodes and transistors and their complex molecular operating theory and characteristics. An understanding of these functions and characteristics is not necessary to service solidstate circuitry efficiently. Furthermore, these subjects have already been covered thoroughly in scores of available books. And when we begin to work on the actual sets soon, we'll start thinking "solidstate" automatically in the same way we now think "electron-tubes."

## Basic Transistor Circuits

Before we approach the more complicated solid-state circuits used
in TV sets today we'll review basic transistor circuits and a few simplified practical types employed in radios. We will review basic diode theory and operation in a forthcoming article.

We'll be working with three basic transistor circuits: common-base (grounded-base), common-emitter (grounded-emitter) and commoncollector (grounded-collector) as shown in Fig. 1. Note that NPN type transistors are used in these circuits. When PNP types are used, of course, the battery (bias voltage) polarities are reversed. Note, too, that the input and output circuits are common to the base in the common-base circuit, the input and output circuits are common to the emitter in the common-emitter circuit and the input and output circuits are common to the collector in the common-collector circuit.

Let's recall and repeat to ourselves that the input signal to the common-base circuit is fed to the base-emitter and the output signal is taken from the base-collector. The input of this circuit has low impedance (from 0.5 to about $50 \Omega$ ). The output has high impedance (from 1 K to about 1 M ).

In the common-collector circuit the input signal is applied to the base-collector and the output is taken from the collector-emitter. But here the input impedance is high and the output impedance is low. This circuit functions like a tube cathode follower circuit. The voltage gain is less than unity as with the common-base circuit and

# State TV Circuits 

today's circuits successfully

the power gain is generally less than that in either a common-base or a common-emitter circuit.

In the common-emitter circuit the input signal is applied to the base-emitter and taken from the collector-emitter. The input impedance ranges from 20 to about $5000 \Omega$ and output impedances range from about 50 to $50,000 \Omega$. Power gain may reach 40 db or possibly more. The circuit produces both current and voltage gain.

We also recall that a signal is shifted 180 deg , from input to output, in the common-emitter circuit. Signals in the other two circuits remain in phase from input to output like it does in a tube cathode follower circuit. The common-emitter circuit is widely used as a high-gain amplifier.

## Transistor Biasing

Although we will not detail biasing methods at this point, it will be necessary to touch on certain basic requirements before we proceed with practical transistorized circuitry. In fact and in practice, many trouble symptoms can be traced to off-bias conditions in transistor circuits caused by out-of-tolerance resistors or electrolytic capacitor failures. Transistors, like electron tubes, must be properly biased so they will function as required in various applications. Electron tubes require a positive plate voltage and negative grid voltage (in most applications).

On the other hand, transistors function with similar voltage po-
larities (either negative or positive) on both the base and collector elements. In general (for most applications) this means establishing a forward bias across the emitter/base junction to obtain high conduction and a reverse bias across the collector/base junction to obtain low conduction. This holds true for both NPN and PNP type transistors. This point should be thoroughly understood, however: When a tube has little or no bias, it draws heavy plate current. When a transistor has no bias, it is cut off--little or no current flows through it.

Note, too, that the emitter bias polarity is positive in PNP transistors and negative in NPN types; the collector is negative in the PNP transistor and positive in the NPN transistor; the base is negative in the PNP transistor and positive in the NPN type. Two basic biasing arrangements for common-emitter NPN transistor circuits are shown in Fig. 2. Polarity of the voltage supply is reversed for PNP transistor circuits.

In many practical cases, bias networks may include diodes or thermistors to compensate for variations caused by ambient temperatures, current or voltage variations. These components must be watched carefully in practical servicing.

We will also find practical transistorized circuits that employ both positive (regenerative) and negative (degenerative) feedback.

Forthcoming articles will deal extensively with coupling methods for transistor stages, single and
double-diode circuit functions, phase splitting circuits, "forward" AGC circuits where an increase in collector current causes a decrease in stage gain and circuit troubleshooting and repair techniques of other specialized arrangements that you must know to successfully diagnose and troubleshoot solid-state TV circuits.

Soon most B/W TV sets will be transistorized and with solid-state color coming, every technician must prepare himself for this opportunity to increase his profits.


Fig. 2(A)-Bias network in common-emitter circuit uses emitter stabilizing resistor. (B)-Common-emitter circuit using split-voltage-divider bias network.

# UHF RECEPTION PROBLEMS 

Reduce call-backs and give your customers the
kind of reception they deserve


Antenna transmission line losses (lead-in losses) increase as the UHF channel frequency increases.

## Locating the Antenna

Customers are becoming concerned with the appearance of their homes and it is very difficult to convince them that UHF reception would be much better if the antenna was mounted on a separate mast away from the present VHF antenna. But the sight of two separate antennnas on the roof is something that few customers. will accept. This problem can usually be avoided, however, by mounting the UHF antenna on top of the original mast.
If you work in an area which receives both VHF and UHF channels, and the customer does not want a separate UHF mast, always install the UHF antenna at least three ft above the VHF antennahigher if possible. A five ft length of mast can frequently be u-bolted to the top of the original mast. Locating the UHF antenna in this position will give more room to adjust the antenna both vertically and horizontally. Remember: the antenna will frequently need to be moved vertically as well as horizontally to obtain the best recep-


Fig. 1-UHF antennas mounted below VHF antennas make it difficult to get good reception.
tion. When the UHF antenna is installed above the VHF antenna, interaction between them is avoided and the VHF antenna will not absorb the UHF signal. And keep the mast guy wires as low as possible. They can cause unstable UHF signals.

Two different antenna installations are shown in Fig. 1. In both cases the UHF antenna is placed below the VHF antenna. In both cases the UHF signals had a tendency to become unstable and erratic - depending on the weather. Higher gain UHF antennas did not help. When the original UHF antennas were moved two feet above the VHF antennas, reception was excellent.

In some cases when a UHF antenna is first installed below the VHF antenna the reception will be good. But don't let this fool you. If you'll look at the TV picture carefully you may notice a slight smear in the picture elements. This will warn you to get the UHF antenna from this position - above the VHF antenna and away from other surrounding objects. Otherwise, you're looking for future trouble.

If you install the UHF antenna in late autumn, winter or early


Fig. 2-A well-mounted UHF corner reflector gave poor reception because of losses in ordinary twin-lead.
spring, watch out for trees around the house that stand between the antenna and the UHF station to be received. When the leaves come on the trees (and especially after rain), you may get a call from the customer complaining of "snow." To avoid this, provide a wide margin of gain with a high-gain antenna, install a booster or put up a mast high enough to clear the tree-tops.

## Lead-In

Lead-in is also an important consideration in UHF reception. The type of lead-in generally used with VHF antennas is not satisfactory for UHF antennas. This refers, of course, to flat $300 \Omega$ twin-lead and coaxial cable. There is no excuse for using these types of lead-ins for UHF reception.

Encapsulated twin-lead is specifically designed for UHF and will give excellent over-all results with minimum attenuation. Signal losses become intolerable under bad weather conditions when flat ribbon and ordinary tubular lead-in is used. Encapsulated lead-in, as previously mentioned, is the best for improving UHF reception. This lead-in offers technicians a better chance than ever before to obtain


UHF antennas mounted on the mast in this position can and usually will give erratic reception.
maximum signal transfer from the antenna to the receiver. Good installation practices must be employed, however. And, we repeat, except under special conditions, regular coaxial-type lead-in is not satisfactory for UHF reception.

Here is a typical case that demonstrates what happens when ordinary flat twin-lcad is used.

As shown in Fig. 2, you'll note stacked VHF conicals with a high gain UHF corner reflector mounted at the top of the mast. The customer's house was located only $21 / 2$ miles from the UHF transmitter. Two different antenna installers gave up on this job - trying to get good UHF reception. The reason given: antenna blocked off from the transmitting station by a slight hill in front of the house.

Tests with a ficld-strength meter showed a 40 percent signal loss from antenna to the set. Only one reason for the loss appeared evident - the lead-in being used. When the $300 \Omega$ flat lead-in was removed and replaced by encapsulated wire the reception was excellent - and it remained that way. The encapsulated lead-in was also re-routed in a way that shortened the lead-in run by eighteen feet. This helped the situation, too.


Rotor-operated antenna gives excellent results in one area-picking up all UHF channels in the area (channels 21, 25 and 49).

## Couplers

The only reason for using a UHF /VHF coupler is to climinate the necessity for using two lead-ins. Cheap couplers are frequently poorly matched and provide poor isolation between UHF and VHF terminals. Many technicians use these, instead of amplified couplers, and leave the way open for headaches shortly after the installation is completed. In some cases signal losses develop as high as 8 db .

## The Antenna

It is impossible to tell you what kind of antenna you should use for a specific job. But technicians should not allow the enormous range of shapes and sizes to confuse them. Some technicians have elected to buy antennas on the basis of cost and cost alone. This is an un-busi-ness-like approach to the problem.

Make a list of all the UHF antennas available, together with polar patterns and over-all gain. If you have a field-strength meter, run up the test dipole and make a measurement. You can then determine what antenna to use to give the signal strength necessary. The antenna should have a high front-to-back ratio in most cases. But, in the


This cylindrical parabolic, mounted above the VHF antenna, gives very good results on channel 21 and 25 at 35 miles away.
final analysis, if you're not experienced with UHF antennas in your area, you'll have to do a lot of experimenting and keeping records on conditions in various locations in your working area.

Even considering the widest variety of problems that can arise in an area, selecting a UHF antenna will not be a great problem for technicians who have had wide UHF experience in their areas of operation. For the inexperienced, some experimenting will soon reveal a particular type of antenna (most of the time) which will produce sufficient gain and the least multi-path interference. It must be remembered, of course, that it is better to have somewhat less gain and no ghost problem than to have a great amount of gain and many multipath signals. In some areas the lobe or lobes of the antenna are more important than the overall gain. Regardless of the antenna selected, correct location and positioning is definitely the most important consideration.

Technicians must familiarize themselves with the great variety of UHF antennas on the market. They will find some that work better than others from location to location in a given area.


Another ideal installation where the results are praised by the customer.

## Other Things to Remember

1. In some locations you will get a better picture by reflection from a high building, hill, etc. than you will by directing the UHF antenna at the transmitting antenna.
2. On flat terrain, good UHF is possible up to 50 or more miles away, depending on the transmitter's ERP and the height of the antenna from the ground.
3. Never recommend an indoor antenna for UHF unless you know the set will give satisfactory results in a given location. This is especially true for color reception.
4. Under certain circumstances, a wire net screen mounted on a high spot can reflect signal into the antenna mounted in a "shadow" area to provide good reception.
5. Do not run the lead-in close to metal objects - gutters, metal siding, water pipes, nails, etc. And use non-metal stand-offs.

Learn the characteristics and nature of UHF and the precautions that must be taken. Knowledge of UHF principles will erase the mystery of poor reception. Installations will be more dependable and callbacks - because of fading, ghosts and intermittent reception - will be drastically reduced.

A previous article (January 1966 Electronic Technician) explored the functions of Automatic Deviation Limiting (ADL) and Automatic Load Control (ALC) circuits used in various two-way transmitters. Additional volume limiting circuits will be covered here.

## Agamp

A highly sophisticated speechlevel controller, called "AGAMP" (Automatic Gain Adjusting Amplifier), is a syllable-controlled, vari-able-gain, speech amplifier with an input range of 40 db , an output variation of only 4 db , and a bandpass of 250-3000cps (Fig. 1). Developed specifically for telephone-system use, it is also employed ahead of RF transmitters. Its gain-adjusting action works two ways: Loud speech causes the gain to drop; weak speech causes it to increase. The result is a nearly-constant speech output. And gain-control occurs only on speech - not on noise. Furthermore, at high input levels, gainreducing action is fast; at low levels, it's slow. With noise, of course, the circuit is in a no action state.

As shown in Fig. 1, the speechinput signal passes through the input attenuator which matches external levels to AGAMP's range. The signal is then amplified by the preamp, which compensates for the loss of the following variolosser a variable-resistance diode bridge which is the heart of the equipment. After this, the output amplifier provides additional gain and the levelcontrolled signal appears at the output terminals.

The variolosser is simply an 8 diode dual bridge which forms a pad between the preamp and the output amplifier. Since the impedance of a diode varies with the current flowing through it, it follows that a dc control current fed to the variolosser will vary its impedance. Varying the impedance of this pad varies the signal level supplied to the output amplifier.

A portion of the preamp's output appears across the threshold level control. This control sets the point at which gain-increasing action occurs. (Most speech is above threshold and most noise, below; hence speech is amplified more than

Syllabic-controlled speech amplifier provides nearly-constant output


Lenkurt Electric's AGAMP.


Shelf assembly confaining four Compandors.


Fig. 1-Block diagram of AGAMP.
noise, raising the $\mathrm{s} / \mathrm{n}$ ratio.) Signals above threshold pass through another amplifier to the 1.2 kc filter. Thus the control sample is taken at a narrow band of speech frequencies only, rejecting high- and low-frequency noise. The 1.2 kc filter output is split. One line is further amplified and fed to the 7 cps filter, which restricts the output to speech syllables only. This line is passed through the gain-increaser amplifier, rectified, and furnished to the dc combining circuit for controlling the variolosser.

The other output of the 1.2 kc filter is amplified by the proportional control. This circuit furnishes dc control voltage to the dc combining circuit of opposite polarity to that of the gain-increaser. But output does not take place until a difference exists between AGAMP's input and output levels and when this occurs, PC's output is proportional to that difference. Hence, PC permits the gain to increase for
signals at threshold, but as the level rises, amplifier gain decreases. At nominal input level, PC inhibits gain-increasing action.

The proportional control also contains a time-delay circuit. At low input levels, the time required for a signal to reach full output level is great ( 16 syllables); at high input levels the time is very little ( 1 syllable or less).

The idle gain adjusts the static, or no-signal operating gain, by furnishing a fixed dc to the combining circuit. The gain decreaser operates as a conventional volume-limiting feedback loop across AGAMP's output. A portion of the output signal, determined by the position of the gain decrease adjustment, is amplified, rectified, and furnished to the dc combining circuit in such a way that the variolosser will decrease the gain, rather than increase it. The gain decreaser contains no filters and therefore functions on any and all output signals (includ-


Fig. 2-The Compandor. (A)-Compressor and expandor sections.
(B)-How signals are compressed and expanded.
ing noise), thus preventing overload of transmitters or other equipment following AGAMP.

The dc combining circuit's output is chopped, amplified, and rectified (to avoid instability problems inherent in dc amplifiers) and fed to the variolosser as a control signal. Here it controls the signal amplitude by varying the bridge circuit impedance. Since the variolosser is resistive, no distortion occurs and thump is eliminated under gain control.

## Compandor

The telephone service has used this device also in various forms for a number of years. It reduces the effects of noise and crosstalk (in both wire and RF transmission facilities), prevents overload and provides additional gain. Basically, two separate circuits, a compressor and an expandor is used. Input speech signals (Fig. 2A) pass through a manual attenuator and a
variolosser element (similar to that described previously). An amplifier follows the variolosser and provides the necessary gain and signals to the line or transmitter. A portion of the output is rectified and the resulting dc is fed to the variolosser in the fashion of control current, varying its impedance. Thus input signals in a 56 db range are compressed into a 28 db range, as shown in Fig. 2B.

Compressed signals are then handled by the usual transmission circuits. But noise and crosstalk remain at low levels, while the compressed signals have a degree of immunity since they are handled closer to the upper limit of the amplifiers. At the other end, the expandor reverses the process. Incoming signals reach the VL first, and some input voltage is rectified and the resultant dc is applied to the VL to increase the gain. Hence, the expandor's output is restored to the original 56 db range of the compressor's input.


Single Compandor unit.
Photos, courtesy Lenkurt Electric Co.


Fig. 1-Simplified typical AGC circuit.

Fig. 2-Cancellation pulse amplitude is determined by a divider network just ahead of the sync takeoff point.

Fig. 3-Simplified typical blanker circuit.
Fig. 4-The blanker has a cathode load re sistor common with the bandpass amplifier.

Fig. 5-Simplified burst gate clipper.

# Blanking and Gating in Color Sets 

Blanking and gating are probably two of the least understood functions in color TV sets. Actually, neither adds anything to the picture or sound. If the systems work there's no reason to even think about them. When the set requires service, it rarely involves blanking or gating. So, we have a fairly reliable circuit that technicians are rarely concerned with and hence, know little about.

Why talk about it then? Well, if you've ever "tangled" with a set that did have blanking or gating trouble, then you know how many hours can be wasted trying to solve a problem which seems to have no relation to anything! Although the principles of monochrome TV blanking and gating are very similar to those employed in color sets, it is more involved in color sets. Hence, what you know about monochrome blanking and gating can be applied to color - and vice versa.

## At the Beginning

The blanking and gating signals we are concerned with are generated in the receiver's horizontal sec-
tion. Generally, the pulses are sampled from the flyback. They occur during retrace time and serve no less than seven different functions. Perhaps the general lack of understanding of these retrace-time pulses arises because many technicians do not know why they are needed. Two separate pulses are usually employed.

The pulses are used to gate various circuits both "on" and "off" and even to create continuous biases for some stages. Consequently, both positive and negative pulses are needed. In some instances a tube may be gated "on" by applying a positive pulse to the grid or it may be gated "off" by applying the same pulse to the cathode.

## AGC Keying

Keyed AGC is not uncommon on monochrome sets and is now generally considered best for automatic gain control. A typical circuit is shown in Fig. 1. Its operation is simple: A positive pulse is sampled from the flyback and applied to the plate of a triode which receives no other supply voltage. Hence, the tube conducts only during retrace
time (when a positive sync pulse is on the control grid). Thus, we have a negative rectified voltage at the plate which is filtered and applied to the IF, tuner, etc. The pulse amplitude is directly proportional to the sync-pulse amplitude.

Keyed AGC systems have high gain, good noise immunity and are not affected by video changes. Because a triode is used in this circuit, the keying pulse can be "felt" at the grid of the triode and reflects back to the sync amplifier. Since this could upset sync action, a cancelling pulse is applied to the composite signal just ahead of the sync takeoff point. This cancellation pulse is the same as that applied to the AGC amplifier. The cancellation pulse amplitude is determined by a divider network at the input point. This is shown in Fig. 2.

## The Blanker

The blanker serves several functions. Three outputs from a typical blanker circuit are shown in Fig. 3. The same positive pulse used for AGC keying is applied to the blanker grid. Since this is a high amplitude pulse, the blanker tube


## Don't let pulse-actuated circuits 'throw' you

is forced into heavy conduction and draws grid current. The grid current causes the coupling capacitor to charge to about 80 v negative. This negative voltage is applied to one end of the brightness control so it has sufficient common operating range.

The blanker has a cathode load resistor common with the bandpass amplifier. Hence, the bandpass amplifier is cut off during retrace time by the positive pulse. This is shown in Fig. 4.

The negative pulse on the blanker plate is fed to the color difference amplifiers' cathodes which determines their bias. The CRT bias switch network is the blanker plate load and determines the color difference amplifiers' bias. This bias voltage is, of course, developed during horizontal retrace time.

## Other Horizontal Pulses

Horizontal retrace pulses are also used in other sections of color TV sets although they are not dirrectly associated with those previously mentioned. A separate winding on the flyback supplies pulses to the convergence circuitry
and to the color killer and burst gate clipper.

The grid of the killer amplifier is held either at cutoff or in conduction by the killer detector. When a color signal is present, the output of the detector is negative and when a $\mathrm{B} / \mathrm{W}$ signal is broadcast, the signal is positive.

When the killer amplifier is in conduction, the positive pulse on its plate is rectified and the resulting voltage is applied to the chroma amplifier grid which cuts the chroma amplifier off. If, on the other hand, a color signal is received, the negative voltage from the killer detector cuts off the killer amplifier and the positive pulse is not rectified. This permits the chroma amplifier to conduct.

## Burst Gate Clipper

The purpose of the gated burst circuitry is to amplify only the burst portion of the composite signal. Since the burst occurs on the back porch-during horizontal retrace time-the burst amplifier circuitry can be gated "on" during burst time by a horizontal pulse. In fact, the same pulse used to operate the kil-
ler amplifier is used to gate the burst amplifier.

The burst amplifier is supplied with the composite signal and is connected in "series" with the gating tube. Consequently, the only time the burst amplifier can conduct is when the "series" gate clipper is turned on. The gate clipper is turned on by the horizontal pulse from the flyback and allows the burst amplifier to conduct and amplify the burst signal. A typical circuit is shown in Fig. 5.

## Troubleshooting

A scope and VTVM are the two best instruments to use for troubleshooting gating and blanking circuitry.

Since all the horizontal pulses are derived from the flyback, this should be a central point of investigation. Most of the circuitry is high-resistance and the ohmmeter can be of considerable help for preliminary checks even before any parts are disconnected. Don't rely on ohmmeter checks alone, however, because the high voltage pulses frequently cause breakdowns only when the set is operating.

## COLORFAX

## Sylvania DO1 and DO2 <br> Color Chassis

## Horizontal Hold

With certain signal conditions the Sylvania D01 and D02 color chassis may exhibit poor horizontal hold or may lock off sync. A better locking range and greater stability may be obtained by installing a $10 \mathrm{M} 1 / 2 \mathrm{w}$ resistor from the sync separator's plate to the grid.

Alignment of the horizontal oscillator coil should be checked anytime there is trouble with horizontal sync. The recommended procedure follows for both the 21 and 25 in . color chassis.

Short out the sync by grounding the input to the sync separator. Short out the oscillator coil by placing a jumper from pin eight of the oscillator to ground. Adjust the horizontal hold control until the picture syncs horizontally or floats by slowly. Next, remove the short and adjust the coil for a horizontal sync or slow floating condition. After the sync short is removed the process is complete.

## Unstable Color Sync

A very perplexing problem is color loss because of killer action or color sync loss. Actually, both problems are the same since killer cutoff is caused by a loss of color sync. Consequently, to determine the root of the problem the color killer must be opened. In most cases the color will exhibit a "barberpole" effect.

To correct this unstable condition, R682 (shown in schematic) located in the grid circuit of the burst gate am-

plifier should be changed to 330 K . This resistor may presently be 270 or 240 K . This change will make color sync more stable.

Other recommended changes are:
In the same stage L605 and C652, in' shunt with the suppressor grid, should be removed. These two components are in one sealed unit. They should be replaced with a 1000 pf dise type capacitor.

R680, located in the grid circuit of the burst gate clipper, should be changed from 180 K to 68 K and, finally, R601, located in the grid of the chroma amplifier, should be changed from the present 5.6 or 3.3 M to 1.5 M .

None of the above changes should be made without first being sure the reactance coil and the 3.58 Mc output transformer is properly aligned.
"Open" the color killer to obtain sufficient color and burst during this alignment procedure. Tune in a color station. A color bar generator may be used although it is less desirable than a station transmission. Advance the chroma control to maximum clockwise. Detune fine tuning until color is barely visible. At this point, the color may fall out of sync. Adjust the reactance coil until it is centered in the locked-in range of the color signal. It may be possible to reduce the fine tuning still further to obtain a more accurate setting of the reactance coil.

## Zenith Launches <br> Expansion Program

Zenith Radio Corp. announced a $\$ 17,000,000$ manufacturing facilities expansion program that will increase by more than 50 percent color picture tube production capacity before the end of 1966 and also substantially step up black-and-white picture tube output.

Joseph S. Wright, president, said the major portion of the expansion program was carmarked for the purchase and equipping of a $628,000 \mathrm{sq}$ ft plant in Melrose Park, Ill., as a highly automated color TV picture tube facility.
"Despite a major expansion of our color picture tube plant about 12 months ago, demand for color receivers makes it necessary for us to expand color tube production for the fourth time," Mr. Wright said. "Our color tube plant has established new production records each month for the past several months, and is presently producing at a rate of approximately 900,000 tubes annually."

Addition of the new facility, the second color tube plant to be operated by their Rauland subsidiary, will more than double floor space available for cathode-ray tube research, engineering and manufacturing.

First phase of the new expansion program is scheduled to begin in April 1966, when the Melrose Park plant will be modified to accommodate installation of highly mechanized color tube processing equipment. Mr. Wright said that he expects color tube processing to begin at the new plant early in the second half of 1966.
"When the new facilities are in complete operation early in 1967, it will be possible for us to again step up our picture tube production capacity, to a rate of approximately two million tubes annually," the president said.

## General Electric

## 11 in. Color CRT

The 11 SP 22 color CRT which G-E employes in its Porta Color TV uses the same principles as the standard aperture-mask color tube, but incorporates a different electron-gun arrangement. The three electron guns that produce the primary colors red, green, and blue - are positioned in a straight line, instead of the "delta" or triangular arrangement used in the conventional tube. This switch to an "in-line" arrangement produces some far-reaching effect, according to the manufacturer. The convergence yoke, for example, is unnecessary and the remaining required convergence control is incorporated in the deflection yoke.

(Top) In-line gun arrangement of G-E 11SP4 color CRT. (Bottom) Gun arrangement in conventional color CRT

# Why are RCA Solid <br> Copper Circuits made with computer precision? 

## To give them

# Space Age dependability. 

## rCa SOLID COP <br>  <br> They won't come loose. <br> Won't short circuit. <br> Won't go haywire. That's why they're <br> the circuits of 2 the Space Age.



IT'S HERE! KAY-TOWNES' NEW


## ANTENNA FEATURING THE

 PIGGY-BACK POWER PACKFOR THE BIG \{EXTRA PUNCH\} NEEDED TO PRODUCE

THE BEST IN COLOR AND IMPROVED BLACK AND WHITE RECEPTION

The new Kay-Townes COLORPHASE antenna line with Piggy-Back Power Pack is designed to meet every need in every area. Check such features as the insulator-extra rugged, moulded of special materials to withstand shock, fatigue and the ultra-violet rays of the sun . . the sleeve reinforced elements, the new swing lock that allows antennas to be packed in smaller cartons for less storage space and easier handling. And like all Kay-Townes antennas, COLORPHASE has the unique Kay-Townes phasing system. It comes completely assembled with two-piece mast-clamp double locking and reinforcing the crossarm. No boom braces are necessary.


GENUINE GOLD ANODIZED - Not A Spray To Wash Away!

## ALL WITH THE KAY-TOWNES

## ORIGINAL PHASING SYSTEM



This unique system providing high gain, high front to back ratio was developed by Kay-Townes in 1954 and is the most copied system used in antenna design today, having been renamed by other manufacturers as LOG-PERIODIC, etc. Incorporated in this system is a solid rod, allaluminum, one-piece construction with special insulator at every crossover point eliminating possible shortouts.

Kay-Townes is not a member of any association. Dedicated to the manufacture of only the finest quality antenna systems, it needs no "association" other than the growing thousands of satisfied users who have experienced the fine reception provided by Kay-Townes Antenna Systems.

SALES TERRITORIES OPEN IN SOME AREAS


HEADQUARTERS OFFICE AND PLANT - 1511 DEAN AVE., ROME, GA. 30162 RINCON PUERTO RICO

## General Electric

## Color Chassis - 3.58Mc Crystals

 Care should be exercised when selecting the proper replacement crystal for all G-E color chassis.ET41X27 crystal should be used in CW, CX, FY, CY and CA chassis since a shunt resonant circuit is used in these chassis. ET41X47 should be used in the CB and HB chassis since these chassis use a series resonant crystal circuit and require different crystal characteristics for proper operation. The two types became mixed in stock so you may have received either type on orders for ET41X27. It is recommended that you check any crystals for correct units and segregate by the drawing identification numbers which appear on the crystals. ET41X27 is marked either 126J370-1 or 1107 863-1. Use in CW CX, CY, FY or CA chassis. ET41X47 is marked $210,067-2$. Use in CB or HB chassis.

## RCA Victor <br> Canadian Expansion

RCA Victor Co., Ltd. announces plans to spend $\$ 25$ million to establish a color television picture tube manufacturing facility in Canada.

The plant, to be located in Midland, Ont., 80 miles north of Toronto, will have an annual capacity of more than 300,000 rectangular color picture tubes upon its completion in mid1967, said President John D. Houlding. The project will be financed with funds from Canadian and other sources outside the United States.

Mr. Houlding said construction of the new plant is expected to begin shortly.
"With this record expenditure, we are planning to meet the needs of Canadian color TV set manufacturers for many years to come," Mr. Houlding said.

## Sylvania Capacity,

Two Million Color CRT Annually Sylvania Electric Products, Inc. will have a manufacturing capacity approaching 2 million color TV CRTs annually on an extended shift basis when its new Ohio plant achieves full operation this year, President Gene K. Beare announces.

Demand for color TV tubes continues to outstrip supply despite repeated increases in production schedules, Mr. Beare reported.
He said approximately half of the estimated 5.4 million color sets in use on Dec. 31, 1965, were manufactured in 1965. He predicted that industry sales of color sets will increase sharply to more than 4.5 million units in 1966
and approximately 7.8 million sets in 1967.

The tube plant in Seneca Falls, N.Y., currently is operating on a "round-the-clock" schedule to help meet the demand for tubes. The new plant in Ottawa, Ohio, will soon begin producing color tubes, augmenting the production at Seneca Falls.

## Philco, Hum In Picture 16M91 Chassis

In any cases of colored hum bars on monchrome pictures in models using the 16 M 91 color chassis, the prob-
lem may be due to poor ground connections of the eyelets to the chroma perma circuit panel or the eyelets to the chassis. Good grounding of the eyelets on the chroma panel in the vicinity of the video output tube and the 6GU7 matrix amplifiers should be checked.

In cases where the hum bars appear in black and white on monochrome pictures, the eyelets in the video and IF chain should be checked. Symptoms of color or black and white hum bars may appear at the top or bottom and may be either stationary or rolling.

# New! 8 Channel topperformance CB and AM broadcast radio for only $\$ 99.50$ 



# BANNER $85 \begin{gathered}\text { ccc rules, part } 9 \text { s, applicable to amner bs operation, } \\ \text { combinestworadios }\end{gathered}$ with top performance in both $C B$ and AM broadcast operation! 

Hallmark technology has done it again! The sensational new BANNER 85 is an 8 channel, crystal-controlled $C B$ with a built-in AM broadcast band to give you two radios for one low price!
And, you'll get unexcelled Hallmark performance from both. With rugged, hand-wired construction, the $C B$ operation features $0.3 \mu \mathrm{~V}$ for 6 db S $+\mathrm{N} / \mathrm{N}$ ratio; 45 db selectivity; 4 watts power output and high level modulation. The full fidelity broadcast operation outperforms most AM car radios.


> HALLMARK 3000-FCC type accepted 30W transceiver for business service in $25-50 \mathrm{mc}$ band. 22 W (min) power output. Transistorized mobile power supply. 115 VAC and 12VDC models. Suggested list $\$ 269.50$

# If NEW PRODUCTS 

FOR MORE INFORMATION CIRCLE NEW PRODUCT NUMBERS ON POSTCARD INSIDE LAST COVER.

## Intrusion Alarm

200
An intrusion alarm that operates on the doppler principle is introduced. A single unit can monitor an area of up to 5000 sq ft . Any human movement causes a frequency change of 2 to 4 eps. This change is detected,

amplified and used to trigger an alarm which can be heard from some distance away. The microwave signal remains stable when no human movement in the area. The unit can also be used to trigger an alarm at a police station or detective agency. Radar Devices.

## CRT Analyzer

201
A CRT analyzer is introduced. The unit will check both color and B/W tubes, and has a line voltage adjustment, grid-cathode leakage measurement, heater-cathode leakage check, hi-energy rejuvenation and will remove particle shorts. Color tubes are checked at the two extremes of operating conditions: maximum and

minimum emission. This provides a method of comparing the three color guns, simulating the actual operating conditions of the color set in use. Lectrotech.

## Record Changer

202
Announced is a compact record changer, called the "Minichanger," which weighs $4^{1 / 2}$ lb and measures $83 / 8 \times 117 / 8 \times 5 \mathrm{in}$. It plays 4 speeds, stereo or monophonic on

either ac or cordless battery power. It stacks six 7,10 or $12-\mathrm{in}$. records, and will intermix the 10 and 12 in . sizes, with automatic shutoff after the last record is played. BSR Limited.

## Two-Way Radio

203
A hand-held $2 \mathrm{w}, 2$ channel citizens band radio is introduced. Model T2 is solid-state design and contains 14

transistors. Can be used for all types of industrial work: construction field, warehousing, material handling and police work. Sonar.

## Paging Amplifier

204
An AM/FM 35w receiver and paging amplifier is announced. The Model BC350 has been designed for

music and paging systems in areas that require additional power coverage. It can be used in restaurants, stores, offices and factories. Fanon.

## Screwdriver

205
Two pocket-size sets for driving "Scrulox" square recess screws are introduced. Tip sizes of the blades

range from \#00 through \#3, and the set is suitable for service and assembly work involving screw sizes from \#l through \#14. Xcelite.

## Footswitch

206
This footswitch has a skid-proof basepad, cast iron housing and black

baked paint finish. Dimensions are $61 / 4 \times 31 / 2 \times 11 / 2 \mathrm{in}$. Vemaline.


Get the jump on profitable color set repairs. Your Sylvania distributor will put your name, your town, your phone number in TV Guide as many as four times this year. If you're the right TV serviceman.

The right TV serviceman-Mr. Rightis any Independent Service Dealer who carries the most advanced replacement parts: our color bright $85^{\mathrm{TM}}$ picture tubes and our color receiving tubes. He may also carry competing brands. So he's in a position to give unbiased opinions on color set repairs.

This is what our double-page, full-color localized ads explain to TV Guide readers. Just see your Sylvania distributor and the ads will tell all those TV set owners about you. How about it, Star?
Sylvania Electronic Tube Division, Electronic Components Group, Seneca Falls, New York 13148.

brand new
... and very important...

## Quam color tv REPLACEMENT

 SPEALERS PREVENT COLOR PICTURE DISTORTIONOFTEN CAUSED BY STRAY MAGNETIC FIELDS FROM ORDINARY LOUDSPEAKERS


When you use an ordinary loudspeaker in a color TV set, you're looking for trouble... picture trouble. The external magnetic fields from standard loudspeakers will deflect the primary color beams, causing poor registration and distorted pictures.


## QUAM RESEARCH SOLVES THIS PR0BLEM <br> An entirely

new construction technique, developed in the Quam laboratories, encases the magnet in steel, eliminating the possibility of stray magnetic fields and the problems they cause! These new Quam speakers have been eagerly adopted by leading color TV set manufacturers. Quam now takes pride in making them available for your replacement use. Five sizes ( $3^{\prime \prime} \times 5^{\prime \prime}, 4^{\prime \prime}, 4^{\prime \prime} \times 6^{\prime \prime}$, $5 \frac{1}{4}{ }^{\prime \prime}, 8^{\prime \prime}$ ) . . . in stock at your distributor.

## QUAM

QUAM-NICHOLS COMPANY
234 E. Marquette Rd. • Chicago, III. 60637
... for more details circle 41 on posteard

## NEW PRODUCTS

- 



Instrument Carrier
207
This cantilevered transport provides nearly 25 sq ft of moveable bench

space in a carrier $291 / 2 \times 261 / 4 \times 66$ in. The transport comes with 5 shelves, each adjustable to individual requirements. Waber.

## Ceramic Capacitors

208
A line of subminiature ceramic capacitors is introduced. Temperature

characteristic is $\pm 15 \%$ from $-55^{\circ} \mathrm{C}$ to $+125^{\circ} \mathrm{C}$ and is rated at 50 dcwv . Republic.

## Tube Tester

A tube tester for checking compactrons and other receiving tubes is announced. The Model 606 checks

for shorts, grid emission, leakage, gas and cathode emission under simulated load conditions. Each section of multisection tubes is checked. A reference index supplied with the tester contains a complete tube listing. $\mathrm{B} \& \mathrm{~K}$.

## Service Cord

210
A heavy duty service cord is announced. The service cord is for

heavy duty use on refrigerators, freezers, humidifiers, washing machines, machinery, tools and electronic equipment. Birnbach.

## Indoor Antenna

An indoor VHF/UHF TV antenna with separate VHF and UHF sections is announced. The antenna's VHF section is an adjustable rabbit ear dipole. On UHF two loops are stacked one

behind the other. These loops are inter-connected through a broad band, hybrid isolating network which phases them through the entire UHF spectrum. The VHF and UHF elements of the antenna have a chrome plating; the base, a brown color with silver color trim. Zenith.

## Coaxial Cable

A colored jacketed 59/U 75 $\Omega$ coaxial cable is announced. The cable
estryty
59\%10 WHITE
 jacketing. Viking.

Finco Model UVF-10
For Metropolitan Areas
List \$18.50

Finco Model UVF-16
For Local and Suburban Areas
List \$30.50

## A major breakthrough in Antenna design!

## F/NVCD ALL BAND UHF.VHF.FM ศ®ロ



Featuring Finco's Exclusive Gold Corodizing

Finco Model
UVF-24
For Near Fringe
and Deep
Fringe Areas
List $\$ 59.95$

Finco's new All-Band Color Ve-Log Antenna does the work of three - gives startlingly clear black and white pictures and beautiful color on both UHF and VHF television channels. Its superlative design also assures the finest in stereophonic and monophonic FM sound reproduction. Comparison tests have proved the superiority of the AllBand UVF Series - superiority backed by Finco's guarantee of supremacy and unquestioned warranty.

UVF Color
Ve-Log Antennas...
Engineered for the future!

- Revolutionary new UHF Segition
- Heavy Aluminum reinforced insulator insert cup and heavy duty rivet
- Back-up bracket and square boom
- Finco's exclusive triple thick sleeved elements
- Lock-tite no-tilt saddle bracket
- Finco's exclusive double contact to drive line
- Continuous one-piece drive line and exclusive air insulated polystyrene cross-over spacer

Prices and specifications subject to change without nolice.


NEW PRODUCTS

## Siren Speaker

213
A speaker designed for electronic sirens, electronic foghorns and high power mobile public address amplifiers is introduced. The HPC75 fiber glass horn is low silhouette and its speaker mounting bracket is aircraft aluminum, cast in one rigid piece. Specifications: Power, 75w. Imped-

ance, $16 \Omega$. Frequency response, 275 8000 cps . Sound level, 127 db measured 4 ft on axis, rated power. Dispersion, 120 deg x 60 deg . Dimen-

## Who has the largest selection of semiconductor replacements in the world?

Semitronics! Surprised? Did you know that more service technicians, engineers and experimenters buy the Semitron brand than any other in the world for replacement. There are three main reasons. First, SELECTION. Semitronics has more types available, off the shelf, than any other source. Second, QUALITY. Semitrons always exceed minimum specs for ratings and reliability. Third, PRICE. The word is getting around fast. At Semitronics, you always get more for your money. Want to prove it? Get the world's most complete Interchangeability Guide (8 Page Booklet or Wall Chart) and price list on semiconductors. Get it FREE at your Semitron distributor or send $25 ¢$ directly to Semitronics to cover handling costs. Do it now! You'll be amazed at the savings at Semitronics.

## Semitronics CORPORATION

> 265 CANAL STREET NEW YORK, N.Y., 10013 PHONE: $(212) 226-5401-2$

Please send me the Semitron Interchangeability Guide for 25 c each to cover handling \& postage.
$\square 8$ Page Booklet
$\square$ Wall Chart
Name
Address
City
City $12^{\prime \prime} \times 11^{\prime \prime} \times 261 / 2^{\prime \prime}$
sions, $6 \times 14 \times 111 / 4$ in. Shipping weight, $81 / 2 \mathrm{lb}$. Atlas.

Two-Way Radio
214
A solid-state citizens band twoway radio is introduced. The Messenger " 100 " is a 5 -channel trans-

ceiver $63 / 16 \times 21 / 3 \times 81 / 2 \mathrm{in}$. It is suited for mobile use in connection with the nationwide H-E-L-P (Highway Emergency Locating Plan) program. E. F. Johnson.

## Automobile Tape Player

215
A tape-cartridge player unit for autonobiles is introduced. The tape player mounts under the dashboard of

most automobiles. It plays through the car radio and rear speaker. Each four track tape-cartridge plays from one half to a full hour and can optionally repeat itself as the cartridge tape is in a continuous loop. Sentry.

## Auxiliary Speaker

216
A self-contained speaker with specially designed bracket and self-tapping sheet metal screws is announced. This speaker can be used in cars, cabs,

trucks or as an auxiliary speaker in locker rooms, in-plant paging, etc. Voice coil is $3 / 4 \mathrm{in}$. diameter. Oxford.

## The package that rides like people!



Every Greyhourd bus is a package carrier as well as a people carrier. When you specify Greyhound Package Express your shipments leave and arrive on fast, frequent passenger schedules. Shipments going hundreds of miles usually arrive the next morning...fre-
quently, the very same day. Nobody has lower rates, and you can ship anytimeat your convenience-24 hours a day, 7 days a week, weekends and holidays, too. When fast service and low cost are important to you, look into Greyhound Package Express. Save time! Save
money! Save trouble! Ship C.O.D., Collect, Prepaid... or open a Greyhound Package Express Charge Account.
For information on service, rates and routes, call Greyhound, or write: Greyhound Package Express, Dept. 53-B 140 S. Dearborn St., Chicago, Ill. 60603.

It's there in hours and costs you less

| For Example B | Buses Daily | Running Time | 20 lbs | 30 lbs | 40 lbs .* |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { BOSTON- } \\ & \text { NEW YORK } \end{aligned}$ | 21 | 4 hrs. 35 mins. | \$2.00 | \$2.35 | \$2.60 |
| LOS ANGELES- SAN FRANCISCO | 0 25 | $9 \mathrm{hrs}$.15 mins. | 2.10 | 2.45 | 2.80 |
| PITTSBURGH- CLEVELAND | 11 | 1 hr .50 mins . | 1.80 | 2.05 | 2.40 |
| $\begin{aligned} & \text { INDIANAPOLIS- } \\ & \text { CHICAGO } \end{aligned}$ | 10 | 4 hrs. 0 mins. | 1.90 | 2.20 | 2.55 |



One of a series of messages depicting another growing service of The Greyhound Corporation.

## Transceiver

A 5-channel, CB transceiver is announced. It has 5 crystal-controlled

transmit/receive channels. The " S 5 S " has solid-state circuitry throughout (25 silicon transistors, 5 diodes and 1 zener diode). Low battery drain, less than 200 ma dc on receive. The " S 5 S " is $8 \times 31 / 2 \times 7$ in. and weighs less than 4 lb . Squires-Sanders.

## CB Transceiver

218
Frequency synthesis provides full 23 channel operation in this all solidstate citizens band transceiver. The CB14 requires no crystals other than those included at the time of purchase. It measures $9 \times 35 / 8 \times 8$ in. and weighs $43 / 4 \mathrm{lb}$. Circuitry includes 19


transistors, 8 diodes, and 2 Zener regulators. During receive operation the drain is 0.2 amp and when transmitting the maximum drain is 1.1 amp. Hallicrafters.

## TVI Filter

Designed for communications systems operating in the $25-50 \mathrm{Mc}$ range, this RF filter will eliminate extrane-

ous transmitter frequencies causing TV interference. Capable of handling up to 1000 w , these filters are inserted in series between the output of any transmitter and its $50-75 \Omega$ antenna system. The filter is equipped with standard UHF coaxial fittings. B\&W.

## Transistorized Portable

220
A 12 -in. transistorized black and white TV set is introduced. The GT12, may be played on automobile, boat, battery or ordinary household power sources. The chassis is trans-former-powered and fully solid-state

with the exception of the CRT. It has a complement of 24 transistors and 14 solid-state diodes including power supply and high voltage solidstate rectifiers. Optional extras include a private listening earphone and accessory power cord that may be plugged into an automobile cigarette lighter, a boat chart-light socket or to a rechargeable battery. Sylvania.


## There goes another $\$ 203$ out of your pocket.

## (that G-E two-way radio could have saved)

Three bucks an hour you're paying him. And he just lost a two-hundred dollar customer for you.
You could've reached him. General Electric two-way radio instantly reaches those people you can't reach by phone. It gives you complete control of your business.

So you run a snappy service. Quick deliveries. Speedy pick-ups. Fast emergency calis. Instant re-routing. On-the-spot changes, cancellations and sales information.

With service like this, you keep customers. And make new ones. You also get more use out of your fleet. Waste fewer man-
hours. Save on gas mileage. Save on telephone charges. Save time and more time. And that's money.

When a two-way radio is counted on for so much, it has to be good. That's why companies going for two-way sestems, go for General Electric.
G-E started the two-way radio business. It's the world's largest electronics manufacturer. The world's largest manufacturer of electrical equipment. So who else could know more about it?
For big, busy compariies or small, busy companies looking to get big, there's a complete line of appropriate General Electric
high performance FM two-way radio equipment. Look into it

Call your G-E communications consultant listed in the Yellow Pages under "Radio Communication." Or write for complete descriptive information. General Electric Company, Communication Products Dept., Section 11526, Lynchburg, Virginia.
for more details circle 22 on postcard
First in Two-Way Radio
GENERAL ELECTRIC

## NEW PRODUCTS

Fluorescent Lights
221
A line of fluorescent shop lights are introduced. A prismatic mirror

lens gives a greater concentration of light intensity. The fluorescent tube is housed in rubberized polyethylene and the lamp is encased in a shock-resistant, plastic tube. Huston.

## Jungle Radio

A commercial version of the "Jungle Radio" being used in Vietnam is announced. The unit could provide radio communications for forest rangers over long distances, forest fire fighters, explorers, prospectors, big game hunters and others who travel for distances over difficult terrain and where light weight and small size of

## Low cost-all solid-state

 CITIZENS RADIO TRANSCEIVER

## MESSENGER"100"

The new Johnson Messenger " 100 " puts you on the right road to greater profits with a ap-quality transceiver for the popular-priced marhet! This compact, 5-chamnel unit delivers periormance and proven reliatility no other CB transceiver in its price range can match!
Advanced circuitry! Receiver is bolla sensitive and selec-tive-unique Johnson speech compression circuit prevents overmodulation and delivers a crisp, slean. penetrating signai with no adjacent channel "splatter". . . boosts average transmitted power for greater readability at extended ranges. Circuit design provides maximum power outputhigh periormance noise limiting gives user "whisper quiet" operation!
Circuitry Features of the " 100 " include:

- Narrow bandwidth receiver for excellent selectivity!
- High receiver sensitivity for maxımum range!
- Unique speech compression circuit which prevents overmod ulation and helps deliver a clean, crisp signal without adjacent channel "splatter'! Three types of usage from one unit-Mobile, Base or Portable.
call or write today
for complete information!


## E. F. JIHNSDN CIMPANY

2718 10th Ave. S.W. . Waseca, Minn. 56903


For more information on these NEW PRODUCTS

See pages 95 and 96
READERS SERVICE


# Why does Arco wind all its tv-replacement capacitors with computer-grade 99.99\% pure aluminum foil? 

## To help cure that pain in your neck.

Impurities in aluminum foil can lead to deterioration, premature failures, lost customer confidence-and call-back time you can't charge for. Big pains in the neck.

So we wind every Arcolytic electrolytic capacitor with the purest aluminum foil available: $99.99 \%$ pure. It meets computer manufacturer standards. And exceeds those of radio-tv manufacturers.

Result: Arcolytic capacitors last longer in your customer's set. In fact, they won't deteriorate even at high operating temperatures of $85^{\circ} \mathrm{C}$.

And while we wind them with computer-grade foil, we price them for home-entertainment service. You pay no premium.

You'll find whatever discrete capacitance value you need at your Arco Distributor's. And in your choice of single- and multiple-section tubular, or twist-mount designs. (You'll also find a complete line of equivalent-quality miniature ceramic disc capacitors up to 6000 VDCW.)

Start using Arcolytic capacitors. And the next call from your customer will be because he likes your kind of reliability, and wants more of your service.

## Arco Electronics

community drive, great neck, n.y. dallas, tex, pasadena, calif. writefor free catalog.


## Speaker System

A speaker system of moderate size is announced. The speaker compon-

ents include a 14 -in. long-throw woofer and a horn-loaded high frequency assembly with a 14 -element acoustic lens. Lansing.

## Connectors

226
A pigtail connector and tap connector are introduced. They are a pre-insulated, self-stripping connector.


The pigtail connector is designed for connecting two or three wires. The tap connector is designed for making bridge splices on a "run" wire without interrupting or breaking the circuit. 3 M .

## Frequency Deviation

A meter for measuring frequency deviation is amounced. The Model PI-112 trequency deviation meter is

designed for monitoring deviations of power line frequencies, turbine flow sensors, tachometers, rotating machinery, repetition rate pickup and other frequency generating devices. Standard meter sizes are $31 / 2$ to $41 / 2$ in. wide. Anadex.

## Power Supply

A regulated power supply providing variable regulated de plate and bias voltages, plus ac heater voltages is announced. It has separate meters for voltage and current. The Model 780 provides regulation from 0 to 400 v

at high current, up to 150 mc . It gives up to 6amp at 6.3vac for operation of vacuum tube heaters. Precise.

## Solid-State

## Power Supply

Announced is dc power supply adjustable from $0-25 \mathrm{vdc}$ at $0-200 \mathrm{ma}$ and $0.2 \%$ line or load regulation. It has floating output terminals with sep-

arate chassis ground terminal, $2 \%$ accuracy D'Arsonval meter for monitoring voltage and current. It is $61 / 4 \mathrm{x}$ $5 \times 6 \mathrm{in}$. and weighs $31 / 2 \mathrm{lb}$. Electro Products.

For more information on these
NEW PRODUCTS
See pages 95 and 96 READERS SERVICE


# BUSINESS OCCUPANCY VS 

## Some technicians may be paying too much income tax

- Many successful service-dealers and technicians began business operations in a garage or in the basement of their homes. Some have continued operating the same way for years. Others operate on the ground floor of buildings and live in apartments on the floor above. And many have continued one or another of these arrangements for years.

There's nothing inherently wrong with these arrangements. But they do contain one concealed danger: A good many business expenses incident to these business-home arrangements are likely never to show up in accounting records as business expenses. This brings about two undesirable end results:
(1) Business expenses are understated and net earnings are overstated;
(2) The annual income tax bill is substantially larger than it should be.

Additionally, an arrangement of this type and the
absence of adequate accounting records, may result in certain other adverse situations. A service technician may be contented with his apparently satisfactory earnings and service charges, even as he complains at his inability to get ahead. He may blame this on the high cost of living instead of his low service charges. Because only part of his costs of doing business are recorded, he very likely believes his cost of doing business is less than the facts would indicate. He probably believes he can do work for less than competitors not operating out of their home.

If some or all of his business occupancy costs are treated as personal expenses, a service technician's business expenses may be understated by anywhere from $\$ 500$ to $\$ 1000$ a year or more. This means his net earnings are overstated by a like amount. When reflected in his income tax return, this means his income tax bill is increased by $\$ 100$ or $\$ 200$ or more,

## tests all tubes! <br> Popular low cost tester-complete with adapter for more than 400 Cathode Ray Picture Tubes!

MODEL 88-Tests receiving tubes including novars, nuvistors, newest 10 -pin types, compactrons and magnovals. PLUS: Picture tube adaptor with 12 -pin socket fits more than 400 cathode ray picture tubes including $110^{\circ}$ deflection types. Grid Circuit Test, Tube Merit Test and Filament Test quickly find cathode emission leaks, shorts, grid emission, gas error, filament continuity and cathode-to-heater emission. Stationary receiving tube chassis. Complete with speed-indexed setup data, pin straighteners and 12 -pin picture tube socket on 2 -foot cable.

Complete picture tube test-accommodates new 10-pin sockets!
Model 98 -Spots same tube faults as Model 88 abovePLUS unit features a replacePLUS unit features a replace-
able plug.in chassis to cusable plug-in chassis to cus-
tomize or update instrument tomize or update instrument for newest tube types; built-
in 12 -pin picture tube socket; in 12-pin picture tube socket;

dial controls that isolate or transpose tube circuits and select test current. Grid Circuit: Cathode Emission; Tube Merit; and Heater Current | tests for over 2500 |
| :--- |
| types of receiving |
| 1050 | and picture tubes.

Dealer Net


Features "no-set-up" testing... always up to date!
Model 107B-40 prewired sockets accommodate 63 basic pin arrangements for testing all modern TV, radio, industrial and foreign tubes. Has plug-in chassis wired to test tubes, circuit by circuit. Performs Grid Circuit Test, Dynamic Mutual Conductance Test and Cathode Emission Test. Data book pages covering new tubes mailed periodically to $\$ \mathbf{1}$ all registered $\$ \mathbf{5 0}$



1205-D So. Clover Dr., Minneapolis, Minn. 55420

# You've got no business advertising in the Yellow Pages. 



Find it here first-fast. Action-People do.
even if he's in the 20 percent tax bracket. This is a heavy penalty for negligence or self deception.

## Dividing Expenses

All expenses that are partly personal or household and partly business should be divided on the basis of the facts surrounding each individual case. The business part, without fail, should be charged to the business. Rationalizing any other course should be discouraged. It may be reasoned by a service technician that the same home would be occupied anyway, whether a business were conducted out of it or not. Maybe so! But, if the business actually occupies any substantial part of the premises (one room as an office, for example), then the service technician and his family has less living space for their personal use. The business should foot the bill.

Determining what part of total occupancy expenses the business should defray isn't easy. Floor space occupied by the business is probably the best formula to use. If, for example, one-sixth of floor space is occupied by the business it should pay for one-sixth of the occupancy costs.

Divisible costs may include water, gas, electricity or heating costs. If the property is rented, part of the rent is a business charge. If the tenant must maintain the premises at his own expense, a pro rata share of costs is also a deductible business expense.

If a service technician owns his premises, a pro rata share of the following expenses are deductible as a business cost: Property tax, interest on mortgage,
if any, fire insurance and repairs. In addition, depreciation can be charged on that part of the property used for business purposes.

Some of the expenses of occupancy can be deducted as personal items in an income tax return; others cannot. Those that cannot be taken as personal deductions should certainly be deducted to the extent possible as business deductions. Those that can be taken as personal deductions, such as mortgage interest and property tax should still be pro rated between business and personal deductions. It will frequently result in a lower income tax.

If most or all of the garage is used for business purposes, this fact should be taken into account in arriving at business occupancy cost. Yard usage is also a factor to consider, although the value of yard space so occupied is not comparable to household space.

For business reasons, a service technician may rent or buy premises in a business area or on a main thoroughfare. If occupancy cost is higher because of this fact, a larger share of the cost may be charged to the business, not being based entirely on the footage occupied by the business.

If a business phone is installed in a home, the Internal Revenue Service will probably insist that some part of the bill be considered personal. On the basis of useage, however, a larger part of the bill may be charged to the business. Toll charges that can be identified as business should be charged in their entirety to the business.


# successful service shop beats rising costs with $\mathrm{B}_{\&} \mathrm{~K}$ television analyst 


"As every serviceman knows, major TV repairs represent an increasingly large part of the service business and the average time per repair has increased"...
says Willard Horne of Horne Radio and Television in Evanston, Illinois.

After more than 25 successful years in the service business, twenty of them in the same location, Mr. Horne can be considered an authority on how to keep a business profitable. Mr. Horne says, "In order to be successful, our 3-man shop has to be competitive on the large jobs as well as the small ones. With the increase in bench time that we were experiencing and the limitations on what we could charge, there was a reduction of profit that had to be stopped. Then we bought a B\&K Model 1076 Television Analyst."
"Now our customers get the same extra-value service on the big repairs and the small ones," said Mr. Horne. "We use the Television Analyst for troubleshooting a wide variety of complaints,* particularly for those that require touch-up align-
ment, location of IF overloads and color convergence. We are more competitive now that we use the B\&K Television Analyst because we spend far less time on the jobs that used to be dogs, with benefits both to the shop and our customers."
*B\&K Model 1076 Television Analyst checks every stage in a black and white or color TV receiver. Nine VHF RF channels, 20 to 45 MC IF, audio, video, sync, bias voltage and AGC keying pulse are available. The model 1076 provides its own standard test pattern, white dot, white line crosshatch, and color bar pattern slide transparencies. It includes a blank slide which can be used for closed-circuit-TV display floor promotion. Its net price is $\$ 329.95$.

Find out how you will increase your TV service profits with a $B \& K$
Model 1076. See your distributor or write for Catalog AP 22.

B \& K MANUFACTURING CO. DIVISION OF DYNASCAN CORPORATION 1801 W. BELLE PLAINE AVE. CHICAGO,ILL. 60613

Export: Empire Exporters, 123 Grand St., New York 13, U.S.A.


## Business/Industrial Radio is Business/Industrial Radio is <br>  the 2-Way Communications Market with JOHMSONS NEW 85 WATT AMPUIFIERS!

Get Your Full Share of


#### Abstract

Here's a red-hot opportunity to sell more 2 -way radio! Now you can offer Johnson business/industrial " 202 " or " 303 " radio for practically any application .. . and for extended range, simply add a mobile $\mathrm{P} / \mathrm{A} 85$ full power amplitier to your customer's sehicles! With a P/A 85 added to his base station, you can further punch up his signal for even griater range. With the base and mobile P/A 85 full power amplitiers added to the Johnson 2-way "Messenger" line you can dependably equip two of anything from a motorcycle to a semi-truck for practically the same dollar investment required for one transceiver of another manufacture. Increase your share of the hot Business/Indusirial 2-way markel with the new P/A 85! Call or write for the facts today.


## Shouldn't you be selling Johnson?

E. F. JIHNSON COMPANY

2719 10th Ave. S.W. . Waseca, Minn. 56903


## Few are

## properly prepared when death comes

- The value of life insurance is unquestionably recognized by most individuals but TV-radio shop owners are not ordinary individuals: They're businessmen. This status gives them greater personal freedom, a chance for greater income, but in addition, a greater burden, too.

The shop owner has sacrificed a steady income to become a businessman. Perhaps he has lost pension and other employee benefits and exposed his personal holdings to the claims of business creditors.

Individuals, no matter for whom they work (even themselves), have certain basic needs which must be met in case of death - and most recognize this by buying life insurance. The self-employed businessman, however, must go beyond these simple needs to properly provide for his family in case of his untimely death.

## Insurance Needs

Few business concerns, for example, operate without credit. Adequate life insurance should be provided to pay off outstanding debts because death does not cancel debts. In contrast, your widow will be lucky to collect half of what is owed to you. Additionally, if you are a sole proprietor and no one is available to continue the business, your

## Life Insurance . . .

widow will probably sell the business assets - but only for a fraction of their actual value. Shrinkage of your estate could leave your widow virtually penniless, even though you may now believe she has been adequately provided for.

If you happen to be one who has really made it, you might also consider the bite that federal estate taxes will take from your accumulated wealth (see Table I).

Most people think in terms of carrying enough insurance to cover final expenses. But these expenses are seldom itemized fully. Some of these include hospital, burial, current bills, unpaid loans, unpaid property taxes, unpaid income taxes, estate and inheritance taxes, attorney and executor or administrators fees. And there's more.

After your death, a basic income should be provided to supplement Social Security payments if children under 18 are left behind or to provide for the basic requirements of your widow if no children exist (see Table II).

Your family will have to adjust to a lower income level when you are gone and it is beneficial to have some income allowance for a readjustment period of a year or two. Also, if at all possible, an emergency fund should be set up so your family can better meet future crisis. And insurance should be available to pay off existing mortgages. Most homes are mortgaged and if you have your own building, it is probably mortgaged, too. These payments could be an oppressive burden on your widow.

Some men delude themselves by thinking their wives can go back to work. After being out of the labor market for even a few years, however, even the most skilled women have difficulty finding suitable employment.

## ERRATUM

Manufacturer of the New Product, number 226, listed under "Changer" on page 82 of the October issue, should have read " $B S R$ " instead of DuFine.

## ONLY CHEMTRONICS

TOP QUALITY PROVEN

AEROSOL CHEMICALS SHOULD BE USED IN ANY TV SET


1260 RALPH AVE. BROOKLYN, NEW YORK 11236
for more details circle 20 on postcard

Now an Atlas Sound speaker that can do more

than any one speaker could do before

SERIES AP. 30 patents pending


New Series AP-30 install easier, faster and better with built-in transformers, screw-to-line terminals and watts/impedance switch. Very high efficiency is thrifty with amplifier power for !ow level reinforcement. The speakers are 30 watts rugged for penetration over distance and noise.

From solderless installation to quality performance on the job, four weather-sealed AP- 30 models cover your requirements for most single and multiple installations.

From \$23.70 net.
For the complete Professional Series AP-30 story, ask for catalog ET-H12


ATLAS SOUND; Division of
American Trading and Production Corporation 1419-51 39th Street, Brooklyn, New York 11218 Canada: Atlas Radio Corporation, Toronto THIRTY YEARS OF LEADERSHIP IN COMMERCIAL SOUND



> REVOLUTIONARY NEW UNIVERSITY SHORT HORN \& ID-75 DRIVER -75-WATT SYSTEM, ONLY $10^{\prime \prime}$ DEEP!

It's happened to you. Halfway through a new installation, you're in trouble. Client wants plenty of power, but space is tight. Here's the so-Jution-the ultra-compact, su-per-efficient, Model SH Short Horn. Use it with the new ID. 75 driver - or with any University driver. It will provide maximum power conversion and clean, intelligible, High 'A' (high audibility) sound, comparable only to costlier and larger systems! And, with the ID. 75 driver you'll overcome the toughest ambient noise problem! So efficient, it makes any amplifier more powerful.

So rugged, you can use it anywhere-in P.A. installations and special applications such as fire and police vehicles or ship-board use as a fog horn. Whatever the need, look to University to fill it. And remember, University's exclusive five-year warranty is your guarantee of unexcelled performance and reliability!

LISTEN-university sounds aetter

## How To Do It

So how are you going to guarantee your family's security? First, prepare a will; second, state specifically how you want your business disposed of (and personal and real property too, of course). If you fail to do this, your executor or administrator must close out your business and liquidate it immediately, sell your estate assets to pay all debts, administrative expenses and inheritance and estate taxes, then distribute the remainder to your heirs. Even under the most favorable circumstances, a business cannot generally be liquidated at a profit - and liquidation to settle an estate is about as unfavorable a condition as you can get.

Some men delude themselves with the thought that "good old John," who may be a close relative, dear friend, or valued employee will keep things going until the business can be disposed of at a profit or at least not at a loss. The trouble here is, if your executor or administrator decides to continue the business without specific authority in your will, he becomes personally liable for all debts incurred, yet he cannot possibly share in the profits. No man in his right mind would expect another to continue a business under these conditions.

If liquidation does take place, two points must be considered. How much is your business worth
now - and how much will it be worth to your family after your death? Refer to Table III for guidance in arriving at the figures for your own business.

To prevent loss of value, several things need to be done. We have already mentioned drawing a will and naming a competent executor and granting him authority to continue your business. (In this regard, it might be wise to talk to the trust department at your local bank.) In addition, cash should be provided for your executor to pay claims of all your creditors, so the creditors won't force him into immediate liquidation. This is done by setting up a sinking fund to guarantee an amount of cash equal to the value of your business today (most logical: life insurance), which can also work to your advantage to provide income for retirement if you desire.

Of course a business doesn't have to be liquidated just because the owner dies. Perhaps your wife or son is competent and wishes to continue your business. Here again, this must be stated in your will, and sufficient cash should be available to make a smooth transition.

If this seems impractical, perhaps a valued and competent employee could carry on - and thus guarantee your heirs full value of the business. A buy and sell agreement could be drawn up which would obligate your heirs to sell and the continued on page 92

| Taxable estate equal to or more than - $\qquad$ <br> (1) | TABLE I <br> tation of Gross Estate Tax |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxable estate less than (2) | Tax on amount in column (1) (3) | Rate of tax on excess over amount in column (1) <br> (4) |  |
| 0 | \$ 5,000 | 0 | (Percent) | 3 |
| \$ 5,000 | 10,000 | \$ 150 |  | 7 |
| 10,000 | 20,000 | 500 |  | 11 |
| 20,000 | 30,000 | 1,600 |  | 14 |
| 30,000 | 40,000 | 3,000 |  | 18 |
| 40,000 | 50,000 | 4,800 |  | 22 |
| 50,000 | 60,000 | 7,000 |  | 25 |
| 60,000 | 100,000 | 9,500 |  | 28 |
| 100,000 | 250,000 | 20,700 |  | 30 |
| 250,000 | 500,000 | 65,700 |  | 32 |

Table I
Federal estate taxes must be paid on all large estates. Life insurance proceeds are included in the estate, but there is a $\$ \mathbf{6 0}, \mathbf{0 0 0}$. specific exemption and a $\$ 60,000$. marital deduction which applies to the gross estate.



# FALLING OFF A LOG-ARITHM 

Remember a few basic facts and you'll find it easy

- Of all the tools of mathematical aid which TV-radio, $\mathrm{Hi}-\mathrm{Fi}$, audio and two-way radio communications technicians have available, logarithms are probably the least understood. Actually, an understanding of logarithms is as easy as falling off a log once you learn how.

All you need to know are a few basic but important facts to understand logarithms and decibels. With a few moments of study you can remember the logs of numbers virtually from plus to minus infinity.
Chart I lists the logs of five numbers from 1 to 10 . Let's discuss a few of the points concerning these numbers. First, we take the numbers easy to remember. The log of 1 is zero and at the other end of the list we have the log of 10 which is 1 . These numbers can easily be remembered. Next we pick 3 numbers which have a lasting relation to each other. These numbers are 2,4 and 8 . They have the relation $2^{n}$, or $2^{1}, 2^{2}$ and $2^{3}$. As you would expect, their logs are also related by .3 n , or $.3 \times 1, .3 \times 2$ and $.3 \times 3$, or .3,.6 and . 9
Remembering the logs of 1 and 10 and 2,4 and 8 , we now have 5
of the 10 important points (or logs) committed to memory.

Next, let's take the two remaining numbers which are related in the same manner as 2, 4 and 8 . These numbers are 3 and 9 and are related by $3^{1}$ and $3^{2}$. Their logs are related by $.477 \times 1$ and $.477 \times 2$, or .477 and .954 , as shown in Chart II. We commit these last two logs to memory and then leave 7 of the 10 related in a manner which is forever easy to recall. The logs for 5, 6 and 7 have no relation to the others and must be separately remembered. The logs of numbers from 1 to 10 are shown in Chart III.

Three-place accuracy from memory is obtained by remembering that the logs of 2, 4 and 8 are $.301, .602$ and .903 which really says 3 once, 3 twice, 3 trice. The 3-place logs for 3 and 9 were shown previously to be $.477 \times 1$ and $.477 \times 2$, or .477 and .954. Of course, the logs for 1 and 10 are 0 and 1 , respectively, with repeating zeros to infinity.
Now let's consider logs and decibels. By definition, $\mathrm{db}=10 \mathrm{log}$ $\mathrm{P}_{1} / \mathrm{P}_{2}$ to the base 10 . If $\mathrm{P}_{1}$ is larger than $P_{2}$, we have plus $d b$; if $P_{1}$ is smaller than $P_{2}$ we have negative



| CHART III |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\left.\left\lvert\, \begin{array}{cc} \text { Number } \\ \text { Logio } & \text { (1) } \\ 13 \\ \text { piace } \\ \text { place } \end{array}\right.\right)$ | $\begin{gathered} 2_{3} \\ .301 \end{gathered}$ | $\begin{aligned} & 3^{5} \\ & .477 \end{aligned}$ | ${ }^{4} .602$ | $\begin{gathered} 5^{5} .7 \\ .699 \end{gathered}$ | $\begin{aligned} & 6 \\ & .802 \end{aligned}$ | $.85$ | $\stackrel{8}{.9}_{.903}$ | $\begin{aligned} & 9 \\ & .95 \\ & .954 \end{aligned}$ | $\begin{gathered} 10 \\ 1 \\ 1.000 \end{gathered}$ |

$\mathrm{db} . \mathrm{P}_{2}$ is usually taken as a one watt reference so we have the relation $\mathrm{dbw}=10 \log (\mathrm{P} / 1)$. (Dbm in audio work.)

Now consider the method of adding and dropping zeros to go from different power levels to db or vice versa. We ask, for example, how many db is 100 w above lw ? We say that $\mathrm{dbw}=10 \log 100$ or $10 \log$ $10^{2}$. Since $\log 10^{2}$ is 2 (to the base 10 ), we have dbw $=10 \times 2$ or 20 db . Note that we accomplish the same thing when we say that log 100 is 2 and add a zero along side the 2 to get 20 db .

Let's take the case of a megawatt (Mw) related to one watt. Mega is $10^{6}$. To the 6 we add a zero along side and get 60 db . The reverse technique can be done to db to get watts. We simply cross out the zero of the 60 db and get $10^{6}$ or one Mw. Take a microwatt ( $\mu \mathrm{w}$ ) - that's $10^{-6}$ or -60 dbw .

This same zero technique can be used on voltage and current expressions so long as you divide or multiply by 20 instead of 10 as with power (neglecting input and output impedances). Example: How much gain does a 120 db voltage amplifier have? $120 \mathrm{db} / 20$ is 6 , or $10^{6}$ gain.

Let's look at numbers which do not fall in the easy area of tens, hundreds, etc. Take 2000w. We think automatically of 1000 , or $10^{3}$. We add a zero to the 3 for 30 db . Since 2000 is merely twice 1000 ( 3 db more) we add 3 db to the 30 db and get 33 db . Consider 57 dbw . That sounds awful in terms of watts. But go up to 60 db which we know is $10^{6}$ or a Mw. Since 57 db is 3 db less than $10^{6}(60 \mathrm{db})$, we know the answer is $500,000 \mathrm{w}$, or 0.5 Mw . All the big numbers are really simple when broken down and analyzed.

Consider -57 dbw . If we divide by 10 , we get $10^{5.7}$ which is difficult to work with. Instead, go up to -60 db which we know is $10^{-6}$, or 1 millionth of a watt $(\mu \mathrm{w})$. Since -57 db is 3 db larger than -60 db , we know the answer is $2 \times 10^{-6}$, or $2 \mu \mathrm{w}$. Other negative numbers can be handled in the same easy manner.

Logarithms are easy to use if we remember basic facts about logs of numbers from 1 to 10 . By the method of adding or dropping a zero, it is easy to shift from power to db and back to power.

It's as easy as falling off a log!


## Matching Transformers

300
Mechanical and electrical data on a pair of matching transformers for audiophone and commercial sound applications are contained on this spec sheet. Merit.

## Tools

301
This 12-page catalog supplement describes a line of micro-miniature tools and other production aids. Specifications and prices of tweezers, pliers, soldering irons, vacuum systems, wiring aids and other items are included. Techni-Tool.

## Variable Transformers

302
This 76-page catalog gives a description of characteristics, outline dimensions, connections, charts and illustrations of a line of manual and motorized variable transformers. Superior Electric.

## Storage Equipment

303
A 48-page catalog describes a line of steel storage equipment. The cata-
$\log$ contains prices and other information for shelving units, shelving accessories, storage cabinets, single and multiple lockers and locker room accessories and shop equipment. Penco.

Zip Code
304
How the new zip code requirements affect second and third class bulk mailers is explained in this 24-page booklet. Addressograph.

## CB Antennas

305
A line of CB base station and mobile antennas, mounts and accessories is covered in this catalog. Dynascan.

## PA Equipment

306
A specification sheet gives electrical and mechanical specifications for a line of PA equipment. A complete description and application of the equipment is also included. Bell.

## Antenna Mount

307
A 4-page catalog details information on a line of antenna system mounting components. A variety of clamp assemblies, masts and booms, couplers, guy wire kits, mounting ring kits and adjustment bearings are included. Jerrold.


- 80 Technical sessions, 300 papers - all at the New York Hilton
- 4 floors of exhibits - all at the New York Coliseum. Four days only - Monday - Thursday
- Gala IEEE Banquet-Wednesday, 7:15 p.m., New York Hilton Grand Ballroom - $\$ 15.00$
- Free shuttle busses between the Hilton and the Coliseum every few minutes
- Registration - Members $\mathbf{\$ 2 . 0 0}$ -Non-members $\$ 5.00$. Ladies $\$ 1.00$. Good for all days - Technical Sessions and Exhibits. In and out privileges.


## EXHIBITs (4 days only)

Monday through Thursday
11:30 a.m. - 9:30 p.m.
NEW YORK COLISEUM

TECHNICAL SESSIONS
Monday through Friday
NEW YORK HILTON
MARCH 21-25, 1966

Students (over 14) accompanied by adult will be admitted to
Exhibits Thursday only. $\$ 2.00$. (Not more than 3 per adult)

> "My shop's been loaded... since I got my FCC License."

"And I could kick myself for not getting it sooner. I'm pulling in all kinds of mobile, marine and CB business that I couldn't touch before; have even had some calls to work on closed-circuit television. I've hired two new men to help out and even with them, I'm two weeks behind."
And so it goes. Once you have that FCC Ticket, you open the door to all kinds of new business. And that's not all. The knowledge you need to pass the FCC exam gives you a fundamental understanding of all electronics. You'll find you can do more work in less time... work on almost any kind of electronics gear.
What's the best way to get a Commercial FCC License . . . and still keep up with your work? Thousands of men will tell you "Cleveland Institute of Electronics". CIE has been preparing men for FCC License exams since 1934. What's more, they back their Home Study Licensing Programs with this remarkable money-back offer:

A CIE FCC License course will quickly prepare you for a Commercial FCC License. If you fail to pass the FCC examination ... on the very first try... after completing your course, CIE will refund all your tuition. You get an FCC License... or your money back!
Send coupon today for CIE's FREE informative booklet "HOW TO GET A COMMERCIAL FCC LICENSE". Cleveland Institute of Electronics, Dept. ET-21, 1776 E. 17th St., Cleveland, Ohio 44114

## NEW <br> Only CIE offers new, up-to-the-minute lessons in all of these subjects:

 in1966

\author{

- Logical <br> Troubleshooting <br> - Laser Theory and Application <br> - Microminiaturization <br> - Single Sideband Techniques <br> - Pulse Theory and Application <br> - Boolean Algebra
}


## SEND COUPON TODAY FOR FREE BOOKLET

## Cleveland Institute <br> of Electronics

1776 E. 17th St., Dept. ET-21
Cleveland, Ohio 44114
Please send FREE Booklet "HOW TO GET A COMMERCIAL FCC LICENSE," without obligation.

 Your occupation

| Name | Age |
| :---: | :---: |
| (please print) |  |
| Address |  |
| City | _State__Zip_ |
|  | n Electronics Training . . . since 1934 |

## Free Movies

## At Atlanta Airport

Air travelers at the Atlanta (Ga.) Municipal Airport will soon find that all the free movies aren't in the airplanes. A free-admission movie theatre for waiting passengers will open in the Atlanta airport early in February, according to Modern Talking Picture Service, Inc., New York.

William Oard, MTPS vice president, said the Skyport Cinema will feature movies on recreation, sports, business information, travel and other short subjects especially selected to entertain and appeal to the predominant number of businessmen air travelers.

The 50 -seat cinema in Atlanta will join a growing group of cinemas being operated by Modern Talking Picture Service, Inc., in Cincinnati and Minneapolis-St. Paul. The Atlanta airport is the fourth largest in the nation with 11 million visitors annually. Additional theatres are planned for other metropolitan airports.

## Random House, RCA Merge

David Sarnoff, chairman of the board of the Radio Corp. of America, and Bennett Cerf, chairman of the board of Random House, Inc., announce an agreement in principle for the acquisition of Random House by RCA. The agreement is subject to approval by the boards of directors of the two companies and by the shareholders of Randon House. If the agreement is approved, the publishing company will become a wholly owned subsidiary of RCA. It is contemplated that Random House will continue to function as a separate entity with complete editorial autonomy in the hands of its own board of directors and no changes in its present personnel and management.

The transaction would involve an exchange of stock in the ratio of .62 share of RCA common stock for each one of the $1,274,176$ shares of Random House common stock presently outstanding. Mr. Cerf will be proposed for election as a member of the RCA board of directors following the acquisition.

## N.Y. Metro Area <br> UHF Penetration

At least 28 percent of the TV homes in the New York Metropolitan area are equipped to watch television on UHF channels 14 to 83, as well as VHF channels 2 to 13. There is also every likelihood that the UHF penetration is even higher, perhaps running to 35 or 40 percent.

These are the findings reported in a new analysis of UHF figures prepared by WNJU-TV, the New York area's first and only commercial UHF station, operating on Channel 47.

Among the 350,000 homes in the area's Spanish-speaking community, which comprises WNJU-TV's prime audience, the study shows a similar 28 percent minimum penetration as of the end of 1965 , for a total of 98,000 homes. This compares with the million-and-a-half UHF homes out of the total 5.5 million TV homes in the New York market.

Based on projected TV set sales for 1966, the WNJUTV study counts another $1,200,000$ all-channel units being added to New York area homes this year, with about 85,-

000 of those sets earmarked for Spanish-speaking homes. The increase would bring UHF penetration in the Latin community as well as the entire metropolitan area, too, at least 52 percent by the end of 1966 .

The station says that its current and projected UHF penetration figures are minimum because of the higher estimates of every other authoritative source of figures it could obtain. Also pointed out in the study is the possibility that UHF set counts generally suffer from a lack of understanding on the part of all-channel set owners as to what UHF is and how they can receive it.

Viewing habits in the Spanish-speaking community, also covered in the Channel 47 study, continue to show the station leading in ratings in the 98,000 homes that can receive UHF among this ethnic group. As in previous rating surveys for WNJU-TV, the sets-in-use figure remains higher in Spanish-speaking homes that can receive the station than in VHF-only homes.

## Black and White CRT Price Increases

Recent price increases by manufacturers of black and white picture tubes are bound to result in higher prices for monochrome TV sets, Admiral Corp. announces.

Profit margins in these sets are insufficient to permit manufacturers to absorb these price increases in picture tubes which represent the major cost of a TV receiver.

The company also said that TV set manufacturers have been faced with higher costs for components containing copper as well as for other parts during the past twelve months and cannot hold the line any longer on prices. Black and white TV sets are currently priced at the lowest level in the history of the industry, Admiral pointed out.

## CDE Representative

Markal Sales Corp. is now a representative of CornellDubilier Electronics (CDE) in general line distributor sales, announces John Cunningham, CDE district sales manager. The Markal Sales Corp. will service general line distributors in the Chicago district, northern Illinois, eastern Wisconsin and the counties of Lake, Porter and LaPorte in Indiana. Markal Sales is located at 5787 Lincoln Ave., Chicago, 111.

## Bozak Appoints

The R. T. Bozak Manufacturing Co. has appointed the Roy J. O'Donnell Co., of Denver as its sales representative for the Rocky Mountain states. From its offices at 2256 South Delaware St. in Denver, the O'Donnell Co. will service Bozak dealers and sound contractors in the states of Colorado, Idaho, Montana, New Mexico, Utah and Wyoming and the counties of Elko and White Pine in Nevada.

## RCA Color CRT Plant

The Radio Corp. of America announces plans to build a $\$ 26$ million color television picture tube manufacturing plant in Scranton, Pa. The Scranton plant is part of RCA's record $\$ 195$ million program to expand and modernize its plant facilities in 1966. The largest single portion of this expenditure will provide for substantially increased production facilities for color television picture tubes and receivers. During 1965, RCA made capital expenditures of $\$ 95$ million.

John B. Farese, division vice president, RCA Electronic Components and Devices, disclosed details of the new color picture tube plant at a press conference in the Jermyn Hotel.


## THE ALL NEW SENCORE CG135 DELUXE TRANSISTORIZED COLOR GENERATOR

The big push is on in Color TV. Equip yourself now with the new, solid state Sencore CG135 and cash in on the zooming volume of new service business as Color-TV booms! Instant, service-ready RCA standard color bars, cross-hatch, white dots and individual vertical and horizontal bars enable you to set up or trouble-shoot more Color TV sets per day; earn top money in this fast growing service field. It's an analyzer too: Color gun interruptors, unmodulated video for chroma circuit trouble isolation and unmodulated sync pulses to keep Zenith receivers in sync for this test, make color trouble shooting a snap. Sturdy all-steel contruction for rugged, heavy duty in the field or shop. Another Best Buy in profit-building service instruments from Sencore at

COMPARE THESE fEATURES: SEE WHY THE CGI35 IS IN A CLASS BY ITSELF

- Solid state construction employs high priced GE "Unifunctions" to develop six "jump out proof counters" that guarantee stable patterns at all times with no warm-up - Standard RCA licensed patterns as shown on schematics throughout the industry - Handy universal color gun interruptors on front panel - Lead piercing clips insure nonobsolescence - CRT adaptors optional - Crystal-Controlled 4.5 mc Sound Carrier Analyzing Signal to insure correct setting of fine tuning control - RF output on Channel 4 adjustable to Channel 3 or 5 from front of generator when Channel 4 is being used $\bullet$ No batteries to run down; uses $115 \vee \mathrm{AC}$ - Less than one foot square, weighs only 8 lbs.
professional quality - that's the difference!


426 SOUTH WESTGATE DRIVE - ADDISON, ILLINOIS

## only pieture tube analyzer that tests all color tubes as they should be tested! <br> (THE WAY TUBE MANUFACTURERS DO)



> NEW LECTROTECH CRT-100 PICTURE TUBE ANALYZER

FOR COLOR AND BLACK AND WHITE

Does everything . . . you would need all three units of the leading competitive brands to equal the performance of the Lectrotech CRT-100. No other brand has all the features . . .

- Line voltage adjustment (to insure all tube voltages are correct regardless of line voltage).
- Critical Grid-to-Cathode Leakage is read on sensitive meter for greatest accuracy.
- Leakages in all other elements are indicated on neon lamp.
- Tests all black and white and all color tubes for leakage, shorts and emissions.
- Tests each color gun separately.
- Tests each color gun to a standard set of test conditions. With variable G-2 voltage, each grid is normalized to a reference cut-off voltage. This method is used by tube manufacturers and simulates tube performance in color receiver.
- Rejuvenates and removes shorts on both color and black and white tubes for increased brightness.
- Life expectancy test, predicts remaining useful life of both color and black and white picture tubes.
- Continuously variable G-2 voltage for all tubes, present and future, including new 15 inch color tubes.
- Complete plug-in cables for easy replacement.
- Complete self-contained black and white socket assembly. No adapters to lose or cables to break.
- Including Pilot Light.

Only $\mathbf{8 9 5 0}$ net
ONE YEAR WARRANTY
See your distributor or write DEPT. ET-2
LECTROTECH,INC.
1737 Devon Ave., Chicago, lllinois 60626

## Sales Reps

Four sales representative firms have been retained by Antennacraft Co. Named as representatives are: M. M. Richardson \& Co., Minneapolis, Minn., covering Iowa, Minnesota, North Dakota, South Dakota and western Wisconsin. Larry Harriss, San Mateo, Calif., covering northern California, Hawaii, and northern Nevada. TMC Sales Co., Fort Lee, N.J., covering New Jersey and New York. A-E-S, Inc., Aurora, Colo., covering Colorado, southern Idaho, Montana, western Nebraska, New Mexico, El Paso, Texas, Utah and Wyoming.

## Amphenol Stock Split

The board of directors of Amphenol Corp. split the common stock of the corporation on a two-for-one basis. The split is subject to approval by the stockholders of an increase in the authorized number of shares of common stock from $2,500,000$ to $5,000,000$. This authorization will be sought at the annual meeting of stockholders to be held on April 26, 1966. Assuming stockholders approve, distribution of an additional share for each share of record on May 2, 1966, would be effected on or about May 16, 1966.

## Dynascan Acquires

Dynascan Corp., Chicago, announces the acquisition of the instrument line of Precision Apparatus, Inc., Glendale, N.Y. Carl Korn, president of Dynascan, said that Precision meters, oscilloscopes, generators and other test equipment will be manufactured in Chicago and will be marketed independently of Dynascan's B\&K test equipment line.

## RCA Tops \$2 Billion

Sales of the Radio Corp. of America in 1965 will surpass $\$ 2$ billion for the first time in the company's history, chairman David Sarnoff announces. Profits after taxes, he said, will be approximately $\$ 100$ million, also setting a new record.

It will be the fourth consecutive year in which RCA sales and earnings have risen to new peaks, Mr. Sarnoff said. He noted that RCA's prospects for the future "have never been more promising."

Subject to the final audit, sales for 1965 will be more than 11 percent greater than for the previous year, and profits will be more than 21 percent higher. Earnings per common share will be approximately $\$ 1.70$, also a new record, as compared with $\$ 1.37$ in 1964, Mr. Sarnoff said. He added that total cash dividends paid to holders of common stock have more than doubled since 1962, after retroactive adjustment for a stock split and stock dividend.

## Mono CRT Sales Down

Factory sales of monochrome TV CRTs were down slightly in August in units and dollar figures, but unit sales of receiving tubes were up as compared to August 1964, according to Electronic Industries Assn., Marketing Services Dept.

Sales of monochrome TV CRTs totaled 766,422 units
valued at $\$ 12,728,359$, representing declines of $2.0 \%$ and $5.8 \%$ respectively from the 781,992 units valued at $\$ 13$,514,078 sold in August 1964. The August totals were higher than those for the previous month of July 1965, when sales totaled 573,077 units valued at $\$ 9,398,233$, representing increases of $33.7 \%$ and $35.4 \%$, respectively.

Mono TV CRT sales for the first 8 months of 1965 totaled $5,673,946$ units valued at $\$ 94,650,078$, down $4.7 \%$ and $10.3 \%$ respectively from the $5,955,233$ units valued at $\$ 105,495,505$ sold during the January/August period of 1964 .

## Rise in Color TV Sales

Distributor sales of color TV receivers to dealers during the first 6 months of 1965 totaled 839,000 units, up $83.3 \%$ from sales during this period last year, while monochrome TV receiver sales at this level were off slightly ( $-1.6 \%$ ) at $3,387,000$ for the comparable period, the Electronic Industries Assn. Marketing Services Dept. announces.

According to data compiled by the department, distributors suffered sales declines of monochrome TV receivers in 6 out of 9 geographical regions of the country. Of the three regions (New England, East North Central and South Atlantic) which registered increases, the East North Central area showed a sharp, contrasting rise of nearly $9 \%$ in distributor sales (from 678,000 sets during the first half of 1964 to 739,000 sets the first half of 1965.)

Distributors enjoyed sales increases of color TV receivers in all 9 geographical regions of the U.S. during the first half of this year. West Central, East South Central and South Atlantic regions set the pace with increases of $111 \%, 109 \%$ and $100 \%$, respectively. The East North Central, Middle Atlantic and Pacific regions, which historically have been the largest markets for TV receivers, showed significant gains.

## Transistor Radios

A survey conducted by Sony Corp. at Shea and Yankee Stadiums, New York, shows that 7 out of 10 followers of the Jets and Giants have tiny transistor radios with them, tuned to the games they are watching. Some fans use battery operated television sets, the survey showed.

As one person pointed out, the chance to learn more about intricate plays and referee signs is made easier with the descriptions by radio announcers.

Sony said that a similar survey, conducted four years ago at Yankee Stadium during the baseball season showed that 4 out of 10 fans were resorting to transistor radios for "inside" information.

## Philco Appoints

The appointment of Richard Hershey as sales training supervisor in Philco Corp.'s Consumer Electronics Div. is announced by Armin E. Allen, vice president and general manager of the division.

Mr. Hershey succeeds Frank Adler, resigned. He reports to Richard D. Levin, sales promotion manager of the division.

## Admiral Record

A record fourth quarter with volume 30 percent higher than last year will push consolidated sales of Admiral Corp. to a new high of $\$ 300$ million for 1965 , Ross $D$. Siragusa, chairman of the board, announces.

Mr. Siragusa that orders placed in December indicated the company's 1966 - first quarter volume will be at the same record level as the fourth quarter.


RCA Institutes, Inc. offers these four comprehensive home study courses especially designed to help build your income immediately!


Take advantage of RCA's Liberal Tuition Plan. You only pay for lessons you order; and have no long.term obligations. Licensed by New York State Education Department. Approved for Veterans.

## RCA INSTITUTES, INC. <br> 350 West Fourth Street, New York, N.Y. 10014

## RCA The Most Trusted Name in Electronics

$\square$ - SEND THIS COUPON NOW FOR COMPLETE FREE INFORMATION ■ ■
rCa institutes, Inc. Home Study School, Dept. et-26
350 West Fourth Street, N. Y., N. Y. 10014
Without obligation, rush me free information on the following RCA Home Training Course: COLOR TV__ TRANSISTORS__ MOBILE COMMUNICATIONS__ AUTOMATION ELECTRONICS

Name
$\qquad$

Address
City
CANADIANS-Take advantage of these same RCA courses at no additional cost. No postage. No customs. No delay. Send coupon to: RCA Victor Company, Ltd., 5581 Royalmount Ave., Montreal 9, Quebec.

"Quick-Acting" fuses for protection of sensitive instruments or delicate appara-tus;-or normal acting fuses for protection where circuit is not subject to current transients or surges.

## ITT/ABC Merger

Harold S. Geneen, chairman and president of International Telephone and Telegraph Corp., and Leonard H . Goldenson, president of American Broadcasting Co., issued the following joint statement:
"The board of directors of our two companies have approved a merger of American Broadcasting Cos., and International Telephone and Telegraph Corp. on the following basis:
"ITT will issue 0.5719 of a share of common stock and 0.5719 of a share of a new convertible preference stock ( $\$ 10$ stated value) for each share of ABC common stock. The convertible preference stock will be convertible on a share-for-share basis into ITT's common stock, but not less than $\$ 2.40$ per share. This new convertible preference stock cannot be called for ten years. In the eleventh year, the initial redemption price is $\$ 150$ per share and will decrease thereafter at the rate of $\$ 5$ each year to a minimum of $\$ 100$.
"The transaction will involve the issuance by ITT, at the closing, of approximately $2,675,957$ shares of its common stock and approximately $2,675,957$ shares of the new convertible preference stock.
"The approvals by each company are subject to the execution of a mutually agreeable contract containing complete terms and conditions relating to the merger, which contract will be submitted to the boards of directors of each company for approval.
"The consummation of the arrangement is also subject to the approval of the shareholders of each company and to the approval of the Federal Communications Commission and other appropriate government agencies and the obtaining of a favorable tax ruling.

## BUSS: The Complete Line of Fuses and

## $-1\left(\begin{array}{l}\text { NeWs of the Noustry }\end{array}\right.$

## Jerrold Earnings

The Jerrold Corp. continued its record sales and earnings pattern during the third quarter of the fiscal year ending Feb. 28, 1966. Milton J. Shapp, president and chairman of the board of the Philadelphia electronics firm announces that, on an unaudited basis, net income for the third quarter was $\$ 1,207,596$, equal to 56 cents per share, approaching net income for the first half of the year of $\$ 1,294,949$. Consolidated sales for the third quarter were $\$ 9,084,070$. Consolidated sales and net earnings for the nine months ended November 30, 1965 , rose to $\$ 24,525$,496 and $\$ 2,502,545$ respectively.

Earnings per share of common stocks for the 9 months equalled $\$ 1.17$ per common share. No provision was required for Federal Income Taxes caused by a tax loss carryover of approximately $\$ 3,000,000$ from previous periods.

## E-V Dividend

The Electro-Voice, Inc., board of directors declares a second semi-annual dividend of $71 / 2$ cents per share. This brings the total dividends declared this year to 15 cents as compared to 10 cents per share for the previous year. The $\$ 0.075$ dividend will be paid on Jan. 24, 1966 to E-V shareholders of record date Jan. 10, 1966.


FUSETRON dual-element Fuses slow blowing
"Slow blowing" fuses prevent needless outages by not opening on harmless overloadsyet provide safe, protection against shortcircuits or dangerous overloads.

INSIST ON IBE*S.



#### Abstract

For space-tight applications. Fuse has window for inspection of element. Fuse may be used with or without holder.

Fuse held tight in holder by beryllium copper contacts assuring low resistance.

Holder can be used with or without knob. Knob makes holder water-proof from front of panel.

Military type fuse FM01 meets all requirements of MIL-F-23419. Military type holder FHN42W meets all military requirements of MIL-F-19207A.


## Write for BUSS Bulletin SFB

## JNSIST ON

BUSSMANN MFG. DIVISION, McGraw.Edison Co., ST. LOUIS, MO. 63107

## CATV Sysfem

A CATV system serving greater Harrisburg, Pa. opened recently. This is announced by Robert H. Beisswenger, executive vice president of the Jerrold Corp. of Philadelphia.

More than 12,000 subscribers have already signed for the new TV/FM reception service, which will initially provide 11 TV channels including stations from Washington, Baltimore, Philadelphia, York, Hershey, the local UHF and VHF stations, plus a locally-originated time and weather channel. In addition, subscribers will receive six FM radio stations.

## Distributor Training Program

A training program on constant-voltage transformers for its distributors is inaugurated by Sola Electric, Elk Grove Village, Ill.

The training program, which consists primarily of a slide film presentation entitled "The Why and How of Constant-Voltage Transformers," will be presented by Sola salesmen to distributor sales personnel.

## Sylvania's Sales Agent

Kimball Electronics, Salt Lake City, Utah, is appointed as authorized sales agent of closed circuit TV systems for the Commercial Electronics Div. Sylvania Electric Products, Inc.

Kimball Electronics will assist in the marketing of educational and commercial closed circuit TV systems in the Salt Lake City area. In addition, the company will install and service the equipment.

## . . Fuseholders of Unquestioned High Quality

Sales of Imported Radios, TVs
Imported radios and television receivers sold under U.S. brand names increased markedly during the first half of 1965, the Electronic Industries Assn., Marketing Services Dept. reports.

Sales of imported radios bearing U.S. brands accounted for $10.8 \%$ (at 703,000 units) of total radio imports during the 1965 first half compared to $7.5 \%$ (at $1,017,000$ units) during 1964. Sales of imported TV receivers comprised $63 \%$ (at 257,000 units) of total TV receiver imports during the first 6 months of 1965 compared to $54 \%$ (at 383,000 units) during 1964.

During 1960, total radio imports comprised only $42 \%$ of total U.S. home radio sales. Since that year, the quantity of imported radios has surpassed that of U.S. produced radios.

During 1961, imported radios amounted to 12.2 million units, or $52 \%$ of total U.S. sales. During the following 2 years imported radios maintained a level of 13.6 million units and accounted for $58 \%$ of annual U.S. radio sales. Radio imports during the first 6 months of this year amounted to 6.5 million units, comprising $54.5 \%$ of total U.S. sales.

## "IRC" Now Official

At a special meeting stockholders overwhelmingly approved a change of corporate name to "IRC, Inc." from "International Resistance Co."

The firm's board of directors had recommended the change because the forty-year old corporation has been known as "IRC" almost from its founding. In fact, the initials have been used as part of the company trademark for decades.

## BUSS SHIELDED FUSEHOLDERS

## PREVENT

RADIO
FREQUENCY
INTERFERENCE

For use where fuse and fuseholder could pick up radio frequency radiation which interferes with circuit containing fuscholder -or other nearby circuits.
Fuseholder accomplishes both shielding and grounding.
Available to take two sizes of fuses- $1 / 4 \times 11 / 4^{\prime \prime}$ and $1 / 4 \times 1^{\prime \prime}$ fuses.
Meet all requirements of both MIL-I-6181D and MIL-F-19207A.
Write for BUSS Bulletin SFH-12
INSIST ON DBTJNS

## (2UMLITM

misethorlis Tinaer Clearer the ssown... is the best cleaner on the market today. It cleans tritter, and teter than all other cleaners and ...letes a war free cretilis that protects and lubricates contacts Equipped with the hiochard Ginch stied nedie it reaches hard-to-get-at places in tuners. Ash for... INIECTORALL TUNER CLEANER in the blister.pack.

| tenectazall | No. 899\%w |
| :---: | :---: |
| ELECTRONICS | $6 \mathrm{oz.}$. \$1.95 net |
| COMPORATIOM | Great Neck, M. Y. 11024 |

. . . for more details circle 27 on postcard


Fill in coupon for a FREE One Year Subscription to OLSON ELECTRONICS' Fanfastic Value Packed Cafalog - Unheard of LOW, LOW PRICES on Brand Name Speakers, Changers, Tubes, Tools, Stereo Amps, Tuners, CB, Hi-Fi's, and thousands of other Electronic Values. Credit plan available.

## NAME

ADDRESS
CITY ZONE _STATE

If you have a friend interested in electronics send his name and address for a FREE sub. scription also.
OLSON ELEGTRONIGS, ING.
458 S. Forge Street Akron, Ohio 44308
... for more details circle 38 on postcard

TAELE II

|  <br> wife, both 65 | Retired worker <br> age 65, wife <br> age 62 | Widow <br> age 62 |  <br> 1 child | Widow \& 2 <br> or more <br> children |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 190.00$ | $\$ 175.00$ | $\$ 105.00$ | $\$ 190.00$ | $\$ 254.00$ |

## Life Insurance . . .

continued from page 82
Table II
Social security benefits shown for a worker or self-employed person who has earned an average of $\$ 400.00$ per month or more. A widow receives benefits only after age 62 o:- if there are children under age 18.

## TAB I E III going concern values

## ASSETS

Accounts Receivable
Goods on Hand
ment .................. $\$$
Real Estate .................................. $\$$
Cash ...............................................
Others
Total
\$
$\$$
LIABILITIES
Accounts Payable .......................... $\$$
Notes Outstanding .........
Others.


BOOK VALUE
Total Assets
,
Less Total Liabilities ................... \$
Book Value
NOTES:
(1) Should include your salary plus any profit taken from the business.
(2) This is the interest you would earn on your money if it weren't invested in your business. $4 \%$ is a conservative figure.
(3) This is the minumum annual income you could expect if you were an employee instead of the owner.
(4) Good will can be expected to last a maximum of 5 years, though 3 years is closer to an average.

LIQUIDATIFG VALUES

## ASSETS

Accounts Receivable (5) ...............\$
Goods on Hand (6) ...................... \$
Fixtures \& Equip. (7) ...................... \$
Real Estate .................................... $\$$
Cash ............................................. $\$$
Others .......................................... $\$$
Total ......................... $\$$

GOING CONCERN VALUES
Average Annual Earnings
including "Salary" (1) ............. \$
Less Interest Earnings
on Book Value (2) ................... \$
True Annual Earnings ................... $\$$
Less Annual Cost to Hire
"Replacement" (3)
 .. $\$$ Annual Good Will Value ............. $\$$ Estimated Years Good Will may last (4)
Total Worth of Good Will .......... \$
Plus Book Value ............................ $\$$
Total Going Concern Value ........ $\$$

Accounts Payable ......................... \$
Others .....  $\$$Total
\$
TOTAL LIQUIDATING VALUE
Total Assets .............................. $\$$
Less Total Liabilities ................ $\$$
Total Liquidating Value .............. $\$$

TOTAL LOSS AT DEATH
Total Going Concern Value ........ $\$$
Total Liquidating Value .............\$
Total Loss at Death ....
$\$$

NOTES:
(5) People will not pay bills after the owners death or after a business has changed hands. A $50 \%$ collection figures is about average.
(6) Normal shrinkage is $50 \%$ between value at death and time of sale.
(7) Fixtures and equipment isn't new - it's all used, and will command only the used price.

## Life Insurance . . .

employee to buy your business for a stipulated price. How is he to pay for it? By buying insurance on your life. The actual financial arrangements should be discussed with a competent life insurance agent, but it can be done without either of you suffering any hardship. Besides providing a guaranteed market for your business at a specified price, it also buys a great deal of employee loyalty. For example, if your man at the service bench is agreeable to this arrangement, he'll work harder and do a better job for you now because he knows that the business might be his someday, and you'll know that he won't be leaving you to work for a competitor.

Such an arrangement is all the more valuable because it relieves your widow of business worries, the administration of the estate is expedited and good will is promoted by the continuation of the business. A valuable present benefit is that your credit and financial standing is enhanced because business life insurance relieves your creditors of any danger of loss as a result of your death.

Although most service and sales shops seem to be owned by sole proprietors, there are a few partnerships. In this case the same things hold true - a will, a binding buy and sell agreement, a specified price and adequate life insurance to fund the purchase by the survivor is the only legally and financially sound way to continue the business. Without this provision, the partnership, and thus the business, dies with any of the partners.

The survivor loses his livelihood, and actually must cooperate in every way possible to help liquidate the business so his partner's widow will be able to claim her share of the business assets. Of course, it is possible to continue in business with a partner's widow - but this is almost never a satisfactory arrangement for either party.

Although we have not covered all the pitfalls one may run into, the few that have been pointed out can be avoided simply. Others can also be taken care of with the assistance of your attorney and an agent experienced in the field of business life insurance.

## Otto Werk sent in this <br> Coupon

## UNIVERSITY SOUND

Desk B 68PI, P.O. Box 1056
Oklahoma City, Oklahoma 73101
Please send me the COMMERCIAL SOUND PRODUCTS
Catalog '66 right away.
NAME
ADDRESS
CITY...
STATE. ............ ZIP.....

## Look what he got!

The total facts about the total lively sound of people-to-people. About new Reflex Trumpets . . . Drivers

Paging/Talk-Back Speakers . . . Sound Columns . . . and every type of speaker for commercial sound and public address applications. The best systems for auditorium or playing field . . . plant or patio . . . fixed or mobile. Send for this new and up-to-date commercial sound reference book right away.

# J.W.MFller 4th Video IF replacement for more than $\mathbf{2 0}$ Color TV manufacturers 

## Model 6037 Fourth Video IF

 Transformer is a high quality replacement for most Color TV sets. Cross Reference Guide No. 6037 listing manufacturers, models and part numbers has been prepared for quick, easy comparison. Included are a schematic diagram and installation instructions.Write today or mail reader service card for your copy.

See your local distributor for the full line of RF and IF coils, chokes, filters and transformers.

For Fastening Any Inside or Outside Wire Up to $\mathbf{1 / 2 "}$ in Diameter


No. T-75

- Telephone wire
- Intercom wire
- Bell wire
- Thermostat wire
- Radiant heating wire
- Hi-Fi, Radio \& TV wires Tapered striking edge gets into close corners!
Available in: Brown, lvory, Beige, Monel, Bronze, Natural
$\underbrace{\text { ARAG FRSTENER GOMPANY. INC. }}_{1 \text { JUNIUS STREET • BROOKIYN 12, N. Y. }}$
... for more details circle 13 on postcard


At Your Distributor . . . Ask for Quietrole by Name. manufactured by
QUIETROLE Co.
Spartanburg, South Carolina
. . for more details circle 42 on postcard

## ADVERTISERS INDEX

American Telephone \& Telegraph Co. ...... 77 Amperex Electronic Corp. ................. 3rd Cover Arco Electron:cs .............................................. 73

Arrow Fastener Co. ...................................... 94
Atlas Sound .................................................... 81
B \& K Mfg. Co. ..................................... 27, 79
Bussmann Mfg. Div. ..-............................... 90.91
Castle TV Tuner Service, Inc. ....................... 34
Channel Master Corp. ............................. 35-36
Chemtronics, Inc. ........................................... 81
Cleveland Institute of Electronics ............... 86
Electronic Marketing Div. ............................. 78
Finney Co. ..................................................... 67
General Electric Co., Communication
Products Dept. ........................................... 71
Greyhound Corp. ........................................ 69
Hallmark Instruments ..................................... 63
Hickok Electrical Instrument Co. ................. 75
I.E.E.E. ............................................................. 85

Injectorall Electronics Corp. ......................... 92
Jackson Electrical Instrument Co. ............... 70
Jerrold Electronics Corp. ................. 2nd Cover
Johnson Co., E. F. ................................ 72, 80
Kay-Townes Antenna Co. ............................. 60
Lectrotech, Inc. .............................................. 88
Littelfuse, Inc. ............................................... 38
Miller Co., J. W. ........................................... 93
Mosley Electronics, Inc. .-............................... 84
Oaktron Industries, Inc. ................................ 74
Olson Electronics, Inc. .-.................................. 92
Perma-Power Co. ............................................ 24
Philco Corp. ................................................. 29
Quam-Nichols Co. ................................................. 66
Quietrole Co. .-........................................................... 94
Radio Corp. of America
RCA Electronics \&
Components ..................... 4th Cover, 25
RCA Institutes ................................................. 89
RCA Sales Corp. ........................................ 59
S \& A Electronics, Inc. .-.................................... 26
Sarkes Tarzian Tuner Service Div. ............... 19
Seco Electronics ................................................ 76
Semitronics Corp. ......................................... 68
Sencore, Inc. .....................................-28, 37, 87
Sprague Products Co. ................................... 23
Standard Kollsman Industries, Inc. ......-..... 20
Sylvania Electric Products, Inc. .-........... 31, 65
University Sound ................................... 82, 93
Viking Instruments, Inc. ................................ 30
Weller Electr.c Corp. ...................................... 22
Windsor Electronics, Inc. ............................. 26
Winegard Co. .................................................. 33
Zenith Sales Corp. ......................................... 83

Note On the Doorstep

by Wulliam Rrapp

"Dear Sam: Sorry, forgot about the hairdresser, door is unlocked, go on in. The TV is in the bedroom. We moved it there because Ed had it apart and company came in. The knobs are in the kitchen, top drawer. The kids were watching a WesternIndians, shooting, dust and then came an awful smoke which smelled the whole house up.
"There was a big bang-then everything rolled round and round. Nearly scared us out of our wits. For a minute we thought it blew up. This might help you find the trouble.
"Ed tried to fix it, but he got 'bit' by a tube or something and dropped it like a hot potato. It's probably in the doghouse now, because Rover thought Ed was playing and ran out the door with the tube. Oh yes, the back from the set is behind the davenport with some wires Ed yanked out when the tube bit him. He sure yelled. Hope you don't get bit too. If you can't find everything, call Ed. I think he took some other things out too. He is anxious to see the big game tomorrow morning. Please lock the door when you leave. Thank you. Mrs. Herkemer."
P.S. "If the tube isn't in the doghouse, and you can't find Rover, look under the beds-he always carries things under them."

## MOVING?

Be sure to let us know your new address at least 6 weeks in advance. And please enclose a complete address label from one of your recent issues.

> ELECTRONIC TECHNICIAN

Ojibway Bldg.
Duluth, Minn. 55802
727-8511
.aND ON AND ON. FCR THE CONPIETE LIST, WRITE
amperex electronic conroration, hicksville, L.I., NEW York 11802.
for more details circle II on posteard



## Only RCA helps you keep up with the color TV boom all these ways:

 BRAND NEW!

Color TV Service Handbook (1A1553)
In one handy book...all the information you need to do routine adjustments and preliminary troubleshooting on many makes of color sets ( 1960 to 1966 models). Just look up the chassis number of the set you're working on and turn to the proper section. Chassis layouts, adjustments, fuses and circuit breakers, everything is here, based on the manufacturer's own service notes. You'll want to carry a copy on every color TV service call! Fits easily into your tube caddy.

For a quick and easy :aid to troubleshooting, RCA offers the Color TV Troubleshooting PictColor TV Troubleshooting Pict true-tolife color photos, this true-to-life color photos, book makes it possible for you to recognize andunder stand vismaladiustments in coublos and

The Color TV Home Study Course by RCA Institutes (1A1325) is your best bet for a basic understanding of the principles and practices of color TV.


New RCA "Cycolac" Tube Caddy (1A1560) -hightweight, with superior impact strength and unequalled durability be cause it's made of "Cycolac", the tough, hard plastic produced by the Borg Warner Corp. Has popular two wing construction; holds up to 362 receiving tubes; resists scuffs, mars and staining. Boasts a color TV message on one side.


The RCA Color TV "Quik-Measure" Kit (1A1569)—Helps you measure both voltage and current at any tube pin in a color set without pulling the chassis from the cabinet or unsoldering leads. The kit contains 7 and 9 pin socket adaptors for miniature tubes, an 8 pin socket adaptor for octal tubes, a top cap extension lead and a current measuring probe.


New Window Display—Promote your color TV service capability with this strik. ing day-glo circular wheel battery-operated motion display. (1A1566)

WALT DISNEY MELAMINE CHILDREN'S DINNER SETS —Mary Poppins (1A1568) shown; Mickey Mouse (1A1567)
Colorful, break resistant DISNEYWARE. Kids adore these loveable characters.


Also ask your local RCA tube distributor about: • RCATOOI Holder (1A1561) - Swingline Staple Gun (1A1570) - Four color postcards on color TV service (1A1572A, B, C) - Newspaper ad mats (1A1573A, B, C) - All weather plastic floor mat strip (1A1565)

Your local RCA tube distrib. utor goes all out to help you KEEP UP WITH COLOR! See him for quality RCA receiv. ing tubes for color and black and white TV, radio and hi.-fi. Ask him how to obtain the items mentioned in this ad


[^0]:    . . . for more details circle 43 on postcard

[^1]:    Most customers will gladly pay for any special attention you give them.

