# Radio Today 2010 How America Listens to Radio 



# Listening and Lifestyle Profiles of American Radio Consumers 


#### Abstract

Since its introduction as a mass medium, radio has been heralded for its remarkable, enduring reach. To this day, more than $90 \%$ of all consumers aged 12 and older still depend on the radio each week. Radio reaches people wherever they are: at home, at work, in the car and elsewhere. Regardless of one's age, the time of day or the listening location, Americans depend on radio as a reliable media companion for entertainment, information and community service. Radio is a vibrant and relevant part of our lives.

Welcome to the 2010 edition of Radio Today—an in-depth look at radio listening nationally and by individual formats. Radio Today combines Scarborough qualitative data with Arbitron audience data to develop a comprehensive profile of radio listening across America. It also examines the listening activity to the 22 most popular radio formats representing the Fall 2009 Diary and October-November-December PPM ${ }^{\text {TM }}$ survey periods, often in comparison to Fall 2008 and earlier years. In addition to audience statistics about radio listeners overall, you'll find detailed audience breakouts for 16 of these formats with a 2.1 share or better.


## PPM ratings are based on audience estimates and are the opinion of Arbitron and should not be relied on for precise accuracy or precise representativeness of a demographic or radio market.

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## Contents

Radio Today 2010: The Executive Summary
What's New in Radio Today 2010 ..... 4
Format Summaries of the Year ..... 6
Radio Trendlines of the Year ..... 9
About Radio Today 2010 ..... 10
Glossary ..... 11
National Radio Format Shares and Station Counts ..... 12
Primary Formats ..... 14
Country (and New Country) ..... 15
News/Talk/Information (and Talk/Personality) ..... 19
Adult Contemporary (and Soft Adult Contemporary) ..... 23
Pop Contemporary Hit Radio (Pop CHR) ..... 27
Classic Rock ..... 31
Classic Hits ..... 35
Hot Adult Contemporary (Hot AC) ..... 39
Urban Adult Contemporary (Urban AC) ..... 43
Rhythmic Contemporary Hit Radio (Rhythmic CHR) ..... 47
All Sports ..... 51
Urban Contemporary ..... 55
Contemporary Christian ..... 59
Mexican Regional ..... 63
Active Rock ..... 67
Adult Hits (and '80s Hits) ..... 71
Alternative ..... 75
Additional Noteworthy Formats ..... 79
Album Oriented Rock (AOR) ..... 80
Oldies ..... 81
All News ..... 82
Religious ..... 83
Adult Album Alternative (AAA) ..... 84
Spanish Contemporary ..... 85
National Radio Listening Trends ..... 86
Radio Reaches All Ages ..... 87
Hour-by-Hour Listening ..... 89
Where Men and Women Listen ..... 90
Listening by Daypart ..... 91
Listening Location ..... 92
Leading Radio Formats Ranked by Demographic ..... 93
Formats Ranked by Weekly Cume, ..... 95
Format Leaders by Location ..... 96
Leading Radio Formats Ranked by Audience Share by Daypart ..... 97
Leading Radio Formats Ranked by Ethnic Composition ..... 98
Sources ..... 99

## What's New in Radio Today 2010

## Updated Detailed Analyses

Radio Today 2010 offers an analysis of the audience listening patterns and demographics of the 22 most popular radio formats, including detailed reports on the 16 highest-rated programming approaches. Within this year's individual format reports, you'll see that we've provided notation of trends observed between Fall 2008 and Fall 2009, as well as trends over longer periods of time, to provide perspective on audience listening shifts.

## Four Newly Merged Format Combinations

Owing to programming similarities, Radio Today 2010 has combined certain formats: Country + New Country (as a single Country format); News/Talk/Information (N/T/I) and Talk/Personality (as a single News/Talk/Information format); Adult Contemporary and Soft Adult Contemporary (as a single Adult Contemporary format); and Adult Hits + '80s Hits (as a single Adult Hits format). The 12+ ratings trends you see on these format pages reflect the combined shares for the two formats. We thank our friend and trusted industry authority, Sean Ross of Edison Research and Radio-Info.com, for advising us on these decisions. (Please note that the Scarborough qualitative pages for these formats only analyze the dominant format in these pairings: Country, News/Talk Information, Adult Contemporary and Adult Hits.) Because the Classical format is predominantly non-commercial and is broadcast primarily on public radio stations, the ratings and audience analysis of Classical programming is now presented in Public Radio Today.

New State-by-State "Heat Index"
We have replaced the national map that was based on census regions with a state-by-state "heat index" map. Now you can see how the formats perform in each state compared to the format's national average. States with "no stations" that met the Arbitron Minimum Reporting standard for a particular format are colored gray

A New Slate of Scarborough Qualitative Categories
Each year we mine our vast Scarborough consumer profile database to show interesting and useful information about radio listeners. This year the featured categories include home improvement, home furnishings purchased, plans to purchase a new vehicle, automotive repairs, leisure lifestyles and cell phone and online usage.
New RADAR® Data for National Radio Listening Trends
For the first time, Arbitron calls on its comprehensive national radio network measurement data to illustrate radio listening patterns such as weekly Cume ratings by demographic and daypart, Time Spent Listening, hour-by-hour Average-Quarter-Hour (AQH) rating, AQH rating by listening location, distribution of listeners by location and more. These data can be found on pages 87-92.

## What's New in Radio Today 2010

## More Markets Represented by the Arbitron PPM Service

The Arbitron Portable People Meter ${ }^{\text {TM }}$ system measured listening behavior in 33 Metro areas—representing about $54 \%$ of the $12+$ population in the Metro markets measured by Arbitron—during the three-month Fall 2009 period covered by Radio Today 2010. Audience data from PPM markets were combined with data from Diary markets to create the information in this report. For a list of markets that were measured by the Arbitron PPM service as of December 2009, go to www.arbitron.com/ppm and select the "PPM Commercialization Schedule."

## What We Have Learned About the PPM System So Far

In our experience of measuring radio listening using the PPM system, certain characteristics stand in contrast to what we have observed using Diary measurement-the typical listener in the PPM system is exposed to nearly twice as many radio stations in a given week and uses radio on far more occasions than what is typically reported in the Diary. The increase in the number of occasions is usually offset by a lower amount of Time Spent Listening per occasion in the PPM service than in the Diary service. However, we have not seen consistent patterns in the amount
of reported listening to a particular radio format or by particular demographic groups in the PPM service when compared to the Diary service; these measures can vary widely by market.

Important Note When Comparing Data in This Study With Previous Studies
Readers should note two factors affecting the comparison of ratings data in Fall 2008 and Fall 2009: 23 markets that were measured using the Diary system in Fall 2008 were measured by the PPM service in Fall 2009. Also, owing to PPM measurement disruptions as a result of Hurricane Ike in October 2008, Houston-Galveston data were not used for the Arbitron Radio Today 2009 studies but are included in the Radio Today 2010 studies. Users of this study should consider the data as presented accordingly.

## Format Summaries of the Year

## Country Was America's No. 1 Format

Even without the inclusion of "New Country" stations, Country was still the top-rated format in the U.S. in Fall 2009, not only nationally but also in most dayparts and among most age groups. Country gained in national audience share for the second straight year and reached more than 64 million consumers each week, second only to Adult Contemporary. Ranking No. 1 in its growth of college education attainment and increased affluence ( $\$ 50 \mathrm{~K}+$ in household income) between Spring '02 and Fall '09, Country was the undisputed leader in many states and was broadcast on more terrestrial radio stations than any other format, including nearly twice as many FM stations.

## Classic Hits Gained Further Ground Over Oldies

America's fastest-growing format, Classic Hits gained ground nationally for the seventh consecutive year-the only format to grow consistently for so long-adding nearly a full share between Fall '08 and Fall '09. Broadcasters have increasingly recognized the value to advertisers and listeners by presenting familiar hits of the '60s and ' 70 s with a more modern position. Classic Hits, which trailed Oldies in Spring '02 by more than a $5: 1$ margin, passed Oldies in Spring ' 07 and led Oldies $4.8 \%$ to $1.7 \%$ in Fall ' 09 , giving the two formats their largest combined share to date. There were nearly $24 \%$ more Classic Hits stations in Fall '09 than just one year earlier. At its current pace, Classic Hits will become one of the top five radio formats next year. For more details on Classic Hits and Oldies, see pages 35 and 81, respectively.

## The Oldies to Classic Hits Format Transition

AQH Share Trend
Persons 12+, Mon-Sun, 6AM-Mid

|  | Classic Hits | Oldies | Total |
| :--- | :---: | :---: | :---: |
| SP02 | $0.9 \%$ | $5.3 \%$ | $6.2 \%$ |
| SP03 | $1.2 \%$ | $5.0 \%$ | $6.2 \%$ |
| SP04 | $1.4 \%$ | $5.0 \%$ | $6.4 \%$ |
| SP05 | $1.6 \%$ | $4.1 \%$ | $5.7 \%$ |
| SP06 | $2.1 \%$ | $3.3 \%$ | $5.4 \%$ |
| SP07 | $2.8 \%$ | $2.6 \%$ | $5.4 \%$ |
| FA08 | $3.9 \%$ | $2.3 \%$ | $6.2 \%$ |
| FA09 | $4.8 \%$ | $1.7 \%$ | $6.5 \%$ |
|  |  |  |  |

## Format Summaries of the Year

Pop Contemporary Hit Radio (Pop CHR) Gained Speed
Thanks in part to the huge popularity of artists such as the Black Eyed Peas, Ke\$ha, Lady Gaga, Katy Perry, Mike Posner, Jay Sean and others, Pop CHR grew nearly as much as Classic Hits, climbing from $5.9 \%$ in national share in Fall '08 to $6.7 \%$ in Fall '09-the most since Spring '02. The increases were also helped by 23 more FM stations, 53 additional Internet streams and 31 more HD signals.

## All Sports

America's most well-educated and affluent listeners follow All Sports stations, and the format's appeal has nearly doubled since Spring '03's $1.7 \%$ share to $3.2 \%$ in Fall '09, up from $2.5 \%$ in Fall '08. All Sports performed very well in PPM markets, delivering a $4.7 \%$ share, and some of those stations that carried play-by-play earned tremendous ratings among men $25-54$. There were more than $16 \%$ additional All Sports signals in Fall '09 than the previous year; that's a faster growth rate than most other leading formats. It ranked among the top 10 formats in mornings, middays and afternoons for the first time.

Classic Rock Continued to Roll
Also rising for the second year in a row, the Classic Rock format expanded its share of the national listening audience from $4.7 \%$ to $5.0 \%$, registering its highest percentage since Spring '02. A top-five ratings performer in mornings, middays and afternoons, Classic Rock expanded its reach potential by adding 41 more Internet streams and 21 additional HD channels in the past year.

Hot Adult Contemporary (Hot AC) Got Hotter
Moving up from ninth to seventh overall among all formats and also in afternoons, Hot AC pulled ahead of Rhythmic Contemporary Hit Radio (Rhythmic CHR) and Urban Adult Contemporary (Urban AC) in the past year, rising from a $3.5 \%$ share to $4.0 \%$ of all listening. The format controlled nearly a $6.0 \%$ share of all teens, and above a $5.0 \%$ share with adults $25-34$ and $35-44$. Hot AC has a well-educated, affluent and gradually maturing audience with growing Hispanic and male compositions.

## Format Summaries of the Year

Urban Adult Contemporary (Urban AC) Reached New Peak
Few formats have grown as quickly over the past decade as Urban AC, which increased from a $2.2 \%$ share in Spring ' 02 to a $4.0 \%$ share in Fall '09 (and up from a 3.6\% share in Fall '08). The format, which possessed the highest concentration of African-American consumers of all formats in this study, performed even better among older demos, capturing a full $5.0 \%$ share of all adults $25-54$ and more than a 5.0 share in evenings-up 30\% since Spring ' 05.

## Contemporary Christian Kept Climbing

With a mix of current and established hits by artists identified with faith issues and messages, Contemporary Christian gained audience share for the second straight annual report, up from $2.5 \%$ in Fall ' 08 to $2.7 \%$ by Fall '09, nearly a full share ahead of Spring '02. The format did even better in Diary Metros, posting a $3.3 \%$ share, and added 40 FM stations in all markets in the past year. Favored by women, Contemporary Christian moved up in the past year from the fourth-most female-oriented format to No. 2 , just $0.1 \%$ behind Adult Contemporary.

## Radio Trendlines of the Year

Internet Streams of FMs, Digital FMs Paced Total Station Growth
The number of radio stations reached an all-time high in Fall 2009, with 24,757 AM, FM, HD and streaming stations available. That was a $9.6 \%$ increase from Fall '08, or 2,169 more stations, with gains in every delivery system. Combined, the newer delivery systems (Internet, Digital and HD Radio Multicast) outnumbered FM stations in the U.S for the first time.

Here's a breakdown of the year-to-year differences and growth:

|  | Total | FM | AM | IF | IA | HF | HA | F2 | G2 | F3 | G3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fall '09 | 24,757 | 9,836 | 4,825 | 5,353 | 1,868 | 1,353 | 228 | 721 | 369 | 129 | 75 |
| Fall '08 | 22,588 | 9,631 | 4,794 | 4,671 | 1,535 | 995 | 176 | 491 | 232 | 46 | 17 |
| Change (+\%) | $9.6 \%$ | $2.1 \%$ | $0.7 \%$ | $14.6 \%$ | $21.7 \%$ | $36.0 \%$ | $29.6 \%$ | $46.9 \%$ | $59.1 \%$ | $180.4 \%$ | $341.2 \%$ |

Legend: FM-FM station; AM-AM station; IF-Internet Stream of FM station; IA-Internet Stream of AM station; HF-Digital (HD Radio) FM Station; HA-Digital (HD Radio) AM Station; F2-HD Radio Multicast Station; G2-Internet Stream of HD Radio Multicast F2; F3-HD Radio Multicast Station; G3-Internet Stream of HD Radio Multicast F3

While new FM stations outnumbered new AM stations by a 205 to 31 margin, the largest growth overall came from increases in Internet Streams of FM Stations, up 682 streams from Fall '08. For the first time, more than half of all FM stations and better than a third of all AM stations in America were streamed online. On the digital side, the biggest growth was in HD Radio FM Stations, up 358 from Fall '08, followed by a 230station increase in HD Radio Multicast Stations.

Audience Compositions Aged, Including Youth-Leaning Formats
Fourteen of the 16 leading formats experienced an increase in the composition of their audience aged $45+$ between Fall' 08 and Fall ' 09 . The other two? Alternative's $45+$ segment was unchanged, while the $45+$ sector of All Sports dropped just $0.5 \%$. Meanwhile, the teen proportion of nearly all of the formats favoring younger audiences decreased notably in one year. Active Rock's teen makeup compressed $8.5 \%-6.8 \%$, Alternative eased 8.9\%-8.7\%, Pop Contemporary Hit Radio declined 19.8-19.2\%, Rhythmic Contemporary Hit Radio was down 20.8\%-18.3\%, Urban Contemporary fell 15.4-14.0\%, Hot Adult Contemporary slipped $8.9 \%-8.4 \%$ and Spanish Contemporary was off $7.1-6.8 \%$.

## About Radio Today 2010

Radio Today 2010 Is published by Arbitron Inc.

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## Data Sources for Radio Today 2010

Station format classifications are from the Arbitron Radio Station Information Database as reported to Arbitron. The information in this database is supplied by U.S. government-licensed radio stations, regardless of their status as an Arbitron client, on a quarterly or semi-annual basis.

Arbitron data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.
National listening data come from RADAR 105, June 2010.
Scarborough data come from Scarborough USA+, Release 2, 2009.

## Glossary

## Average Quarter-Hour Persons (AQH Persons)

The average number of Persons listening to a particular station for at least five minutes during a 15-minute period.

## Average Quarter-Hour Rating (AQH Rating

 or AQH PUR [Persons Using Radio])The Average Quarter-Hour Persons estimate expressed as a percentage of the population being measured.

$$
\frac{\text { AQH Persons }}{\text { Population }} \times 100=\text { AQH Rating (\%) }
$$

## Cume Persons

The total number of different Persons who tune in to a radio station during the course of a daypart for at least five minutes.

## Cume Rating or Cume PUR

The Cume Persons audience expressed as a percentage of all Persons estimated to be in the specified demographic group listening to a particular radio station or format.
Example:
$\frac{\text { Cume Persons }}{\text { Population Group }} \times 100=$ Cume Rating\%

## Differential Survey Treatment (DST)

The process by which Arbitron applies weighting to
Black or Hispanic respondents in those Metro areas with a significant Black or Hispanic population.

## Format Share

The percentage of those listening to radio in the Metro who are listening to a particular radio station or format.

> 6,400 AQH Persons
$\frac{\text { to a specific format }}{80,000 \text { AQH Persons to }} \times 100=$ Share of $8.0 \%$
all formats

## Index

A numerical comparison of one percentage to another, with 100 being the norm.

## Time Spent Listening (TSL)

An estimate of the amount of time the average listener spent with a station (or total radio) during a particular daypart. This estimate, expressed in hours and minutes, is reported for the Metro only. Example:


## National Radio Format Shares and Station Counts

## Fall 2009

| Format | 12 + Share | Total | Primary |  | HD Radio |  |  |  | Streaming |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | FM | AM | HF | HA | F2 | F3 | IF | IA | G2 | G3 |
| Country | 13.4 | 2,626 | 1,428 | 334 | 123 | 0 | 40 | 0 | 621 | 63 | 17 | 0 |
| News/Talk/Information | 12.9 | 3,446 | 484 | 1,370 | 194 | 92 | 61 | 58 | 389 | 717 | 44 | 37 |
| Adult Contemporary | 9.4 | 1,416 | 765 | 121 | 111 | 0 | 7 | 0 | 380 | 30 | 2 | 0 |
| Pop Contemporary Hit Radio | 6.7 | 802 | 384 | 5 | 80 | 1 | 36 | 0 | 271 | 5 | 20 | 0 |
| Classic Rock | 5.0 | 905 | 511 | 11 | 70 | 0 | 36 | 0 | 259 | 4 | 14 | 0 |
| Classic Hits | 4.8 | 701 | 379 | 61 | 47 | 1 | 8 | 1 | 179 | 19 | 6 | 0 |
| Hot Adult Contemporary | 4.0 | 716 | 446 | 7 | 60 | 0 | 1 | 0 | 200 | 1 | 1 | 0 |
| Urban Adult Contemporary | 4.0 | 326 | 144 | 27 | 41 | 0 | 11 | 1 | 89 | 10 | 3 | 0 |
| Rhythmic Contemporary Hit Radio | 3.6 | 350 | 152 | 0 | 43 | 0 | 27 | 0 | 115 | 0 | 13 | 0 |
| All Sports | 3.2 | 1,031 | 88 | 546 | 15 | 45 | 9 | 13 | 55 | 253 | 3 | 4 |
| Urban Contemporary | 3.2 | 258 | 123 | 19 | 27 | 0 | 5 | 0 | 77 | 5 | 2 | 0 |
| Contemporary Christian | 2.7 | 1,504 | 780 | 43 | 19 | 1 | 17 | 7 | 598 | 19 | 14 | 6 |
| Mexican Regional | 2.7 | 447 | 190 | 140 | 16 | 1 | 1 | 0 | 63 | 35 | 1 | 0 |
| Active Rock | 2.4 | 350 | 180 | 1 | 31 | 0 | 16 | 0 | 120 | 1 | 1 | 0 |
| Adult Hits | 2.2 | 372 | 193 | 13 | 32 | 1 | 22 | 3 | 95 | 4 | 8 | 1 |
| Alternative | 2.1 | 606 | 292 | 3 | 34 | 0 | 46 | 3 | 196 | 3 | 26 | 3 |
| Album Oriented Rock | 1.8 | 302 | 161 | 1 | 24 | 0 | 12 | 2 | 98 | 0 | 3 | 1 |
| Classical (see Public Radio Today) | 1.7 | 731 | 249 | 2 | 113 | 0 | 77 | 7 | 214 | 2 | 60 | 7 |
| Oldies | 1.7 | 860 | 319 | 287 | 13 | 4 | 25 | 1 | 116 | 88 | 7 | 0 |
| All News | 1.5 | 75 | 6 | 24 | 3 | 8 | 4 | 3 | 6 | 17 | 2 | 2 |
| Religious | 1.3 | 1,487 | 703 | 382 | 8 | 14 | 7 | 1 | 213 | 155 | 4 | 0 |
| Adult Album Alternative | 1.2 | 413 | 160 | 4 | 44 | 0 | 41 | 8 | 118 | 3 | 30 | 5 |
| Spanish Contemporary | 1.2 | 165 | 60 | 38 | 17 | 0 | 9 | 0 | 31 | 7 | 3 | 0 |
| Variety | 1.0 | 1,306 | 663 | 116 | 78 | 2 | 12 | 2 | 380 | 43 | 9 | 1 |
| Classic Country | 0.9 | 405 | 103 | 189 | 6 | 2 | 18 | 1 | 28 | 49 | 9 | 0 |
| Contemporary Inspirational | 0.8 | 222 | 117 | 16 | 8 | 2 | 6 | 0 | 62 | 6 | 5 | 0 |
| Rhythmic AC | 0.8 | 54 | 19 | 0 | 12 | 0 | 4 | 0 | 16 | 0 | 3 | 0 |
| Spanish Adult Hits | 0.8 | 100 | 37 | 10 | 11 | 1 | 3 | 0 | 32 | 4 | 2 | 0 |
| Gospel | 0.7 | 409 | 73 | 229 | 2 | 6 | 6 | 0 | 21 | 69 | 3 | 0 |

## Legend

| FM | FM Station |
| :--- | :--- |
| AM | AM Station |
| HF | Digital (HD Radio) FM Station |
| HA | Digital (HD Radio) AM Station |
| F2 | HD Radio Multicast Station |
| F3 | HD Radio Multicast Station |
| IF | Internet Stream of FM station |
| IA | Internet Stream of AM station |
| G2 | Internet Stream of HD Radio <br> Multicast F2 |
| G3 | Internet Stream of HD Radio <br> Multicast F3 |

## National Radio Format Shares and Station Counts

Fall 2009 (continued)

| Format | 12 + Share | Total | Primary |  | HD Radio |  |  |  | Streaming |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | FM | AM | HF | HA | F2 | F3 | IF | IA | G2 | G3 |
| Adult Standards/MOR | 0.6 | 320 | 34 | 218 | 1 | 5 | 2 | 0 | 13 | 45 | 2 | 0 |
| Modern Adult Contemporary | 0.4 | 58 | 27 | 0 | 10 | 0 | 3 | 0 | 17 | 0 | 1 | 0 |
| Spanish Tropical | 0.4 | 61 | 16 | 23 | 2 | 3 | 2 | 0 | 7 | 7 | 1 | 0 |
| Educational | 0.3 | 186 | 102 | 8 | 11 | 3 | 2 | 0 | 54 | 5 | 1 | 0 |
| Jazz | 0.3 | 164 | 68 | 1 | 21 | 0 | 17 | 3 | 48 | 0 | 5 | 1 |
| New AC (NAC)/Smooth Jazz | 0.3 | 117 | 40 | 2 | 6 | 0 | 28 | 0 | 30 | 1 | 10 | 0 |
| Rhythmic Oldies | 0.3 | 31 | 11 | 3 | 2 | 0 | 7 | 0 | 5 | 1 | 2 | 0 |
| Smooth AC | 0.3 | 27 | 10 | 0 | 3 | 0 | 3 | 0 | 10 | 0 | 1 | 0 |
| Southern Gospel | 0.3 | 260 | 87 | 104 | 0 | 0 | 1 | 0 | 36 | 31 | 1 | 0 |
| Easy Listening | 0.2 | 51 | 26 | 13 | 1 | 0 | 0 | 0 | 8 | 3 | 0 | 0 |
| Spanish News/Talk | 0.2 | 96 | 2 | 51 | 0 | 4 | 5 | 3 | 1 | 24 | 4 | 2 |
| Spanish Variety | 0.2 | 177 | 44 | 89 | 6 | 1 | 2 | 0 | 14 | 19 | 2 | 0 |
| Nostalgia | 0.1 | 65 | 9 | 37 | 0 | 2 | 1 | 3 | 5 | 6 | 1 | 1 |
| Spanish Hot Adult Contemporary | 0.1 | 13 | 5 | 0 | 5 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| Spanish Oldies | 0.1 | 23 | 6 | 14 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| Spanish Religious | 0.1 | 139 | 35 | 63 | 0 | 1 | 0 | 0 | 15 | 25 | 0 | 0 |
| Tejano | 0.1 | 41 | 12 | 10 | 1 | 0 | 6 | 0 | 5 | 4 | 3 | 0 |
| Urban Oldies | 0.1 | 38 | 8 | 10 | 0 | 0 | 11 | 0 | 3 | 3 | 3 | 0 |
| World Ethnic | 0.1 | 145 | 18 | 79 | 0 | 2 | 2 | 0 | 8 | 36 | 0 | 0 |
| Blues | 0.0 | 32 | 2 | 3 | 0 | 1 | 19 | 1 | 1 | 2 | 2 | 1 |
| Children's Radio | 0.0 | 43 | 0 | 21 | 0 | 9 | 3 | 1 | 0 | 6 | 2 | 1 |
| Family Hits | 0.0 | 70 | 3 | 28 | 1 | 14 | 1 | 0 | 1 | 22 | 0 | 0 |
| Latino Urban | 0.0 | 6 | 2 | 0 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 0 |
| Other | 0.0 | 148 | 51 | 26 | 1 | 1 | 30 | 5 | 18 | 5 | 10 | 1 |
| Spanish Contemporary Christian | 0.0 | 45 | 9 | 12 | 0 | 1 | 5 | 1 | 7 | 7 | 2 | 1 |
| Spanish Sports | 0.0 | 16 | 0 | 11 | 0 | 0 | 1 | 1 | 0 | 3 | 0 | 0 |
| Total |  | 24,757 | 9,836 | 4,825 | 1,353 | 228 | 721 | 129 | 5,353 | 1,868 | 369 | 75 |

## Legend

FM $\quad$ FM Station
AM AM Station
HF Digital FM Station
HA Digital AM Station
F2 HD Radio Multicast Station
F3 HD Radio Multicast Station
IF Internet Stream of FM station
IA Internet Stream of AM station
G2 Internet Stream of HD Radio
Multicast F2
G3
Internet Stream of HD Radio Multicast F3

## Primary Formats

On the next 71 pages, you will find detailed and fascinating insights about the 16 radio formats that achieved a $2.1 \%$ share or better among $12+$ listeners nationally. These formats are listed in rank-order according to Average Quarter-Hour Share, beginning with America's toprated format, Country.

Although this study was released in 2010, it uses data gathered from the Fall 2009 survey period. The "Education" and "Household Income" charts include only listeners aged 18 or older, whereas the gender ratios are among those aged 12 and older. The "Audience Composition" information breaks out the total percentage of a format's audience within various age groups. Listening data include both commercial and noncommercial radio listening. For additional terms and definitions, please see the Glossary on page 11.

## Country (and New Country)



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $13.4 \%$ | $12.4 \%$ | $12.9 \%$ | $13.0 \%$ | $13.1 \%$ | $12.9 \%$ | $\mathbf{1 3 . 4 \%}$ | | 12+ AQH Share in PPM Markets | $\mathbf{6 . 4 \%}$ |  |
| :--- | :---: | :---: |
| 12+ AQH Share in Diary Markets | $\mathbf{1 4 . 1 \%}$ |  |



## America's No. 1 Format

Arbitron merged the ratings of the contemporary music formats of Country and "New Country" stations into one, and that made Country America's most popular programming, delivering 13.4\% of all radio listening in Fall '09. That total $-6.4 \%$ in PPM markets (No. 4) and $14.1 \%$ in Diary Metros (No. 1)- was the highest combined share Country has generated since Spring '02. Country was No. 1 in every daypart except mornings, when it was ranked No. 2 to News/Talk/Information. The format's 2,626 stations reached 64 million consumers each week, second only to Adult Contemporary, and that's not even including the audience from 405 Classic Country stations.
Leaning female, and for years the least ethnic of all formats in this report, a majority of Country's audience was aged $25-54$ and also $35+$. Country was No. 1 with adults 25-34, 35-44 and $45-54$. It was No. 2 with adults $18-24,55-65$ and $65+$ and ranked third among teens. The growth demographic was among $18-24 \mathrm{~s}$, up steadily in recent years.

## Note: Due to rounding, totals may not add to 100

Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## Country (and New Country)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid


During the Fall '09 PPM ratings, Country stations ranked 6+ among the top three outlets in Atlanta; Baltimore; Cincinnati; Cleveland; Dallas-Ft. Worth; Denver-Boulder; Detroit; Minneapolis-St. Paul; Pittsburgh, PA; Salt Lake City-Ogden-Provo; San Antonio; and Tampa-St Petersburg-Clearwater. Country also commanded more than 20\% of all listening in 16 states.

## Country (and New Country)

The percentage of Country consumers 18+ who attended college or held a degree has risen at a nearly $9 \%$ rate since Spring '02, more than any other format in this study. The proportion of adult Country listeners with a degree has risen annually since then to $16 \%-$ a $22 \%$ rate of increase over that time-tops of all formats covered. Nearly half of adult Country listeners lived in households earning $\$ 50,000$ or more annually, up from 40\% in Spring '02-a 20\% increase, more than any other format.

Country earned longer listening patterns than most other formats. Overall, it tied for No. 1 with Urban Adult Contemporary among music formats at seven hours per week. It had the longest Time Spent Listening not only with adults 18-24, but also among English-language formats with adults 18-34. It ranked No. 2 in TSL among English-language formats with adults 2554 and 35-64.

| Home Improvement Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wall paper | 110 | All Repairs Done at a Shop | 60\% |
| Landscaping | 113 | Do-it-Yourself Repairs | 40\% |
| Remodeled Bathroom | 105 |  |  |
| Exterior Paint | 103 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 104 | Changed Oil | 125 |
| Heating/AC | 108 | Replaced Battery | 118 |
| Replace/Repair Roof | 113 | Anti-Freeze/Coolant | 120 |
| Replaced Windows | 104 | Brakes | 131 |
| Other Remodeling or Home Improvement Project | 109 | Tune-Up/Spark Plugs | 129 |
|  |  | Other Types of Repairs | 123 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,730$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Have Pets | 117 |
|  |  | Shop for Toys | 110 |
| Television | 99 | Buy Gift Cards | 110 |
| Furniture | 100 | Shop for Sporting Goods | 111 |
| Carpeting/Flooring | 106 | Own/Will Buy Video Game System | 113 |
| Window Treatments | 107 | College Football Fan | 112 |
| Mattress | 99 | Swim | 115 |
| Stereo/Music System | 95 | Have Satellite Dish | 121 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Buy Sports Logo Clothing | 117 |
|  |  | Attend High School Sports | 120 |
|  |  | Fish | 128 |
| Plan to Buy New Vehicle* | 98 | NASCAR Fan | 136 |
| Plan to Buy Used Vehicle** | 105 | Bowl | 115 |
| * Median amount budgeted for new vehicle: $\$ 23,880$ <br> ** Median amount budgeted for used vehicle: $\$ 9,290$ |  | Camp | 131 |
|  |  | Buy Sports Equipment | 111 |
|  |  | Sew/Craft | 118 |
|  |  | Own/Will Buy Pool or Spa | 118 |
|  |  | Shop for Fine Jewelry | 110 |
|  |  | Attend College Sports | 118 |
|  |  | NHRA Fan (Drag Racing) | 132 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $84 \%$ |
| Average monthly bill: s80 |  |
| Compared With All <br> Cell Phone Users: |  |
| Text Messaging | 104 |
| Taking Pictures | 105 |
| E-Mail | 88 |
| Instant Messaging | 88 |
| Download/Listen to Music | 86 |
| Download Video Games | 90 |
| Stream Video Clips | 78 |
| Online Activity | Pct. |
| Online Past 30 Days | $76 \%$ |
| Shopped Online Past Year | $59 \%$ |
| Purchased Online Past Year | $54 \%$ |
| Average amount spent online past year: $\$ 804$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: |  |
| Check Weather | 104 |
| Use Online Yellow Pages | 103 |
| Social Networking | 103 |
| Online Auctions | 104 |
| Local/Community News | 106 |
| Radio Station Web Sites | 105 |
| Automotive Info | 103 |
| Download Coupons | 102 |
| Real Estate Listings | 105 |
| Take College Courses | 107 |
| Average time spent online per week: 8.9 hours |  |
|  |  |
|  |  |

Country listeners lived in households that were above average for undertaking home maintenance and home improvement projects. They were above national norms for every type of home improvement project measured in the Scarborough survey. Most Country listeners owned their homes (79\%).

This attentiveness to maintenance extended to household vehicles. Although most listeners had all auto service and repairs done at a shop, $40 \%$ of them could accomplish routine maintenance and simple repairs (either doing this themselves or with help from family or friends).

Country listeners exhibited a practical streak. They were more likely than the general population to be planning the purchase of a used vehicle. They were above average in their use of cell phones to text and take pictures but below average in using their phones for online functions. When listeners were online, they were more likely than the average online user to be accessing various types of news and information, downloading coupons and taking college courses. More than half shopped online, and they weren't just browsing; 92\% of online shoppers made a purchase during the past 12 months.

The leisure profile of Country listeners showed them to be above average in their orientation toward outdoor activities and sports.
*Scarborough data do not include New Country.
Note: An Index of 100 is average. Median dollar amounts shown epresent the mid-point, meaning that half the group are below the amount shown and half are above the amount shown.
Source: Scarborough Research, Scarborough USA+, Release 2, 2009

News/Talk/Information
(and Talk/Personality)

Listeners 12+
Mon-Sun, 6AM-Mid


## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| $12.3 \%$ | $12.4 \%$ | $12.3 \%$ | $12.5 \%$ | $12.5 \%$ | $14.1 \%$ | $12.9 \%$ | | 12+ AQH Share in PPM Markets |  |  |  |  | $13.1 \%$ |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
|  | 12+ AQH Share in Diary Markets | $13.7 \%$ |  |  |  |  |  |



Where the Headlines and Top Talkers Meet
In recognition of their many common programming elements, Radio Today 2010 combined News/Talk/Information (N/T/I) and Talk/Personality stations into one format report. During Fall '09, America's 3,446
News/Talk/Information stations pulled in more than 59 million consumers each week (No. 3 among all formats) and $12.9 \%$ of all radio listening, including 13.1\% in PPM markets and $13.7 \%$ in Diary Metros. The total share was down slightly from Fall '08, which was heavily influenced by the presidential and congressional election campaigns.

The audience leaned increasingly male, ranking seventh-highest among the 22 formats covered.

With the longest overall Time Spent Listening of all formats in this study, N/T/I had twice the audience share of adults 65+ as any other format and nearly $30 \%$ of all listening by that entire age group. It was also No. 1 with those 55-64; the 55+ audience contributed $57 \%$ of all N/T/I listening and more than $99 \%$ of its listening was by people at least 18. Year after year, N/T/I's audience composition has been steadily gaining in the 55-64 segment. N/T/I ranked second among adults 45-54, and while decreasing in its proportion of adults 35-44, N/T/I was No. 3 with that demo cell and fourth with those 25-34. It was also tied for thirdhighest in its non-ethnic audience composition.
continued
Note: Due to rounding, totals may not add to 100.
Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## News/Talk/Information (and Talk/Personality)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid



America's leading format in mornings and middays, N/T/I ranked No. 2 in afternoons and evenings. Listening to N/T/I was split evenly between home and other locations, and ranked No. 2 in its high proportion of tune-in at home.

Featuring many prominent national personalities, $\mathrm{N} / \mathrm{T} / \mathrm{I}$ stations ranked in 6+ audience share among the top three outlets in Atlanta; Boston; Chicago; Denver-Boulder; Los Angeles; Middlesex-Somerset-Union; Phoenix; Pittsburgh, PA; Portland, OR; Riverside-San Bernardino; San Francisco-San Jose; St. Louis; and Tampa-St. Petersburg-Clearwater. N/T/I's audience indexed more than $60 \%$ above its national share in Vermont (174), Alaska (165) and Massachusetts (164), where it had more than a 20 share.

## News/Talk/Information (and Talk/Personality)



N/T/l's 18+ audience is highly educated and well-compensated. Some $76 \%$ attended or graduated from college; that's second-highest of all formats in this study. Forty-four percent earned a college degree (also ranking No. 2), up from $35 \%$ in Spring '02. And $64 \%$ of adult N/T/I consumers lived in households earning \$50,000 or more annually (second-most of all formats), up from $59 \%$ in Spring '02-a jump of close to 9\% during that period.

## News/Talk/Information*

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 107 | All Repairs Done at a Shop | 70\% |
| Landscaping | 115 | Do-it-Yourself Repairs | 30\% |
| Remodeled Bathroom | 102 |  |  |
| Exterior Paint | 117 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 102 | Changed Oil | 87 |
| Heating/AC | 101 | Replaced Battery | 99 |
| Replace/Repair Roof | 107 | Anti-Freeze/Coolant | 85 |
| Replaced Windows | 105 | Brakes | 81 |
| Other Remodeling or Home Improvement Project | 106 | Tune-Up/Spark Plugs | 80 |
|  |  | Other Types of Repairs | 86 |
| Median amount spent for all remodeling and home improvement projects: \$2,150 |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Drink Wine (Age 21+) | 119 |
|  |  | Buy Gift Cards | 110 |
| Television | 96 | Gardening | 114 |
| Furniture | 103 | NFL Fan | 113 |
| Carpeting/Flooring | 103 | Drink Beer (Age 21+) | 111 |
| Window Treatments | 97 | Buy Men's Casual Clothing | 112 |
| Mattress | 95 | Own/Will Buy DVR | 111 |
| Stereo/Music System | 92 | Foreign Travel | 117 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Vacation Air Travel | 123 |
|  |  | Attend Pro Sports Event | 115 |
|  |  | College Football Fan | 117 |
| Plan to Buy New Vehicle* | 108 | Volunteer Work | 117 |
| Plan to Buy Used Vehicle** | 83 | Photography | 111 |
| *Median amount budgeted for new vehicle: $\$ 24,350$ <br> ** Median amount budgeted for used vehicle: $\$ 10,800$ |  | College Basketball Fan | 117 |
|  |  | Vacation Car Rental | 121 |
|  |  | Bicycling | 116 |
|  |  | Attend Live Theater | 133 |
|  |  | Attend MLB Games | 131 |
|  |  | Use Free Weights/Circuit | 114 |
|  |  | Belong to Health Club | 120 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $83 \%$ |
| Average monthly bill: $\$ 76$ |  |
| Compared With All Adult <br> Cell Phone Users: | Index |
| Text Messaging | 88 |
| Taking Pictures | 85 |
| E-Mail | 109 |
| Instant Messaging | 80 |
| Download/Listen to Music | 60 |
| Download Video Games | 63 |
| Stream Video Clips | 84 |
| Online Activity | $78 \%$ |
| Online Past 30 Days | $64 \%$ |
| Shopped Online Past Year | $60 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 941$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 111 |
| News | 123 |
| Financial Information | 122 |
| Travel Reservations | 119 |
| Sports Scores/Updates | 111 |
| Use Online Yellow Pages | 110 |
| Medical Information | 125 |
| Radio Station Web Sites | 114 |
| Read/Wrote Blogs | 113 |
| Listened to Radio | 125 |
| Check Traffic |  |
| Average time spent online per week: 9.5 hours |  |
|  |  |

N/T/I listeners had the highest rate of homeownership of any audience group studied in this report ( $83 \%$ ). They were above the national average for doing home improvement and repair, with median spending of $\$ 2,150$ on these projects during the past 12 months.

Listeners were above the national norm for planning to buy a new vehicle, being most interested in midsize cars and SUVs.

Most used cell phones (83\%), but aside from accessing e-mail they were below average for using their phones to text, take pictures or go online. However, most of these listeners were online during a 30-day period (78\%) and their online usage patterns reflected their interest in N/T/I content-they were well above the norms for seeking out news and information, for listening to radio online and for reading or writing blogs. Most shopped online (64\%), and most of those shoppers made a purchase, spending an average of $\$ 941$ online during the past year.
The leisure profile of the N/T/I audience showed them to be above average for vacation travel. They were also highly interested in both professional and college sports. They were more likely than the general population to make time for volunteer work and exercise.

[^0]
# Adult Contemporary (and Soft Adult Contemporary) 

Listeners 12+
Mon-Sun, 6AM-Mid


AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| $8.5 \%$ | $8.6 \%$ | $7.1 \%$ | $8.2 \%$ | $8.1 \%$ | $9.2 \%$ | $9.4 \%$ | | 12+ AQH Share in PPM Markets | $10.8 \%$ |  |
| :--- | :---: | :---: |



Mainstream Music Leader
The 72 million listeners to Adult Contemporary (AC) and Soft Adult Contemporary stations each week was greater than any other radio format in America. Together, these 1,416 stations drew a record $9.4 \%$ of all radio tune-in in Fall '09-including 10.8\% in PPM markets and 8.8\% in Diary markets-good for third-most overall, as well as third-most overall in mornings, middays and afternoons.

This was the most female-leaning format of all covered in this study, although its proportion of men has increased in recent years. AC ranked No. 2 with adults 35-44 and was third with adults 25-34, 45-54, 55-64 and 65+. While continuing to reflect a well-balanced demographic spread, AC's audience has aged over the years, generating $59 \%$ of its audience from those aged 45+, up from just 40\% in Spring '02. The addition of Soft AC stations to this format also helped to boost the format's age composition. Its proportion of listeners 55+ jumped from about $19 \%$ to $34 \%$ during that period, while the percentage of those 25-44 shrunk from $46 \%$ to $31 \%$.

## Adult Contemporary (and Soft Adult Contemporary)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid




A popular at-work favorite, AC tied for No. 1 in its high proportion of out-of-home listening. The format earned slightly above-average Time Spent Listening overall, tied for No. 6 among the 16 main formats analyzed.

AC stations ranked No. 1 in 6+ audience share during Fall ' 09 in the PPM Metros of Baltimore; Chicago; Dallas-Ft. Worth; Denver-Boulder; Detroit; Houston-Galveston; Los Angeles; Miami-Ft. Lauderdale-Hollywood; Middlesex-Somerset-Union; Nassau-Suffolk (Long Island); New York; Philadelphia; Phoenix; Portland, OR; San Diego; San Jose; Seattle-Tacoma; and St. Louis. AC's audience share was more than three times its national average in Hawaii (index 363, with a 34.3 share) and Delaware (index 315 , with a 29.8 share), indexing at least $30 \%$ higher in eight other states.

## Adult Contemporary (and Soft Adult Contemporary)




## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Two-thirds of adult AC listeners attended college or earned a degree-a figure that's remained steady in recent years. Three in 10 had a college diploma, the highest percentage seen in the past eight annual studies. AC also reached a new peak in the percentage of its $18+$ audience living in households producing $\$ 75,000$ in annual income, up from $28 \%$ to nearly $35 \%$ since Spring '02-a $26 \%$ rate of increase.

# Adult Contemporary* 

| Home Improvement Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 111 | All Repairs Done at a Shop | 69\% |
| Landscaping | 106 | Do-it-Yourself Repairs | 31\% |
| Remodeled Bathroom | 107 |  |  |
| Exterior Paint | 105 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 105 | Changed Oil | 88 |
| Heating/AC | 103 | Replaced Battery | 92 |
| Replace/Repair Roof | 100 | Anti-Freeze/Coolant | 89 |
| Replaced Windows | 105 | Brakes | 89 |
| Other Remodeling or Home Improvement Project | 104 | Tune-Up/Spark Plugs | 82 |
|  |  | Other Types of Repairs | 90 |
| Median amount spent for all remodeling and home improvement projects: \$2,020 |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Drink Wine (Age 21+) | 114 |
|  |  | Own/Will Buy iPod®/MP3 | 112 |
| Television | 102 | Buy Women's Casual Clothing | 116 |
| Furniture | 111 | Own/Will Buy DVR | 110 |
| Carpeting/Flooring | 107 | Foreign Travel | 118 |
| Window Treatments | 108 | Shopped Mall Past Week | 111 |
| Mattress | 108 | Vacation Air Travel | 116 |
| Stereo/Music System | 102 | Attend Pro Sports Events | 112 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Swim | 112 |
|  |  | MLB Fan | 110 |
|  |  | Photography | 112 |
| Plan to Buy New Vehicle* | 114 | Vacation Car Rental | 122 |
| Plan to Buy Used Vehicle** | 92 | Attend Movies Monthly | 114 |
| * Median amount budgeted for new vehicle: $\$ 24,690$ <br> ** Median amount budgeted for used vehicle: $\$ 9,740$ |  | Jog/Run | 110 |
|  |  | Bicycling | 111 |
|  |  | Attend Live Theater | 130 |
|  |  | Attend MLB Games | 127 |
|  |  | Use Free Weights/Circuit | 115 |
|  |  | Belong to Health Club | 119 |
|  |  | Use Florists | 113 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $85 \%$ |
| Average monthly bill: s82 |  |
| Compared With All Adult |  |
| Cell Phone Users: | Index |
| Text Messaging | 106 |
| Taking Pictures | 106 |
| E-Mail | 116 |
| Instant Messaging | 101 |
| Download/Listen to Music | 100 |
| Download Video Games | 101 |
| Stream Video Clips | 101 |
| Online Activity | Pct. |
| Online Past 30 Days | $80 \%$ |
| Shopped Online Past Year | $64 \%$ |
| Purchased Online Past Year | $61 \%$ |
| Average amount spent online past year: $\$ 876$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 105 |
| Pay Bills | 110 |
| Check Movie Listings | 108 |
| Use Online Yellow Pages | 105 |
| Financial Information | 112 |
| Travel Reservations | 105 |
| Instant Messages | 107 |
| Local/Community Events | 106 |
| Medical Information | 106 |
| Radio Station Web Sites | 118 |
| Download Coupons |  |
| Average time spent online per week: 9.3 hours |  |
|  |  |
|  |  |

Most Adult Contemporary listeners owned their homes (73\%). This high rate of homeownership was reflected in listeners being above national norms for home improvement projects and the purchase of home furnishings during the past 12 months, most notably for doing interior painting/wallpapering and for purchasing furniture.

Compared to the general population, Adult Contemporary listeners were more likely to be planning the purchase of a new vehicle during the next 12 months and were considering SUVs and midsize cars.

Listeners were more likely than the average cell phone user to access e-mail from their phones and to use text messaging and camera functions.

When compared to the average online user, Adult Contemporary listeners were more likely to be seeking information, communicating via instant messages and using their online time to pay bills, make travel reservations and download coupons.

The leisure profile of Adult Contemporary listeners showed an above-average inclination to enjoy wine, travel and exercise. They were also more likely than the general population to be fans of Major League Baseball, movies and live theater.

[^1]
## Pop Contemporary Hit Radio (Pop CHR)

## Listeners 12+

Mon-Sun, 6AM-Mid


AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $6.3 \%$ | $5.8 \%$ | $5.5 \%$ | $5.5 \%$ | $5.6 \%$ | $5.9 \%$ | $6.7 \%$ | | 12+ AQH Share in PPM Markets |
| :--- |
| 12+ $\mathbf{6 . 5} \%$ |
| 12H Share in Diary Markets |



## Bankable Youth Appeal

With 802 stations, Pop Contemporary Hit Radio (Pop CHR) has been gaining in popularity in recent years, attracting $6.7 \%$ of the national radio audience in Fall '09 (the most since Spring '02), including 6.5\% in PPM markets and 7.2\% in Diary Metros. With more than 59 million weekly listeners, Pop CHR ranked fourth in both share and audience reach of all formats in this report.
Pop CHR was also one of radio's most femaleoriented formats, ranking third-highest in its composition of women 12+, though men are up a couple of points in recent years.

With nearly two-thirds of its audience between 12 and 34 years old, Pop CHR had radio's second-youngest listener composition, even as its teen base has decreased every year since Spring '05, down from about $25 \%$ to $19 \%$. More than a fifth of all teen listening went to Pop CHR; that's more than twice as much as any other format earned. It was also No. 1 with adults 18-24, second with those 25-34 and fourth with adults 35-44.

## Note: Due to rounding, totals may not add to 100

Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## Pop Contemporary Hit Radio (Pop CHR)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid




Tied for No. 4 in Time Spent Listening among consumers 12-24, Pop CHR was strongest during evenings, when it gained more than a share point and ranked No. 3; it was fourth in morning and afternoons, the latter also up nearly a share.

Pop CHR stations ranked No. 1 in 6+ audience share during Fall '09 in the PPM Metros of Boston, Dallas-Ft. Worth and Los Angeles, and were among the top three in Minneapolis-St. Paul; Nassau-Suffolk (Long Island); New York; Seattle-Tacoma; and Washington, DC. Pop CHR's audience share was far above its national average in New Jersey (index 346, thanks to WHTZ/New York being based there), Delaware (195), Rhode Island (184), West Virginia (182) and Hawaii (171), indexing at least $30 \%$ higher in eight other states and Washington, DC.

## Pop Contemporary Hit Radio (Pop CHR)



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


Household Income
Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid

More than $24 \%$ of adult Pop CHR consumers were college graduates, up from $21 \%$ in Spring '05-a $15 \%$ rate of growth, second only to Country. An even 32\% of adult Pop CHR listeners resided in homes earning \$75,000 or better per year, up from $27 \%$ in Spring '05a $17 \%$ improvement over that time frame.

Pop CHR had the fourth-highest Hispanic composition, second-highest among English-language programming choices of those analyzed.

# Pop Contemporary Hit Radio (Pop CHR) 

| Home Improvement Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 118 | All Repairs Done at a Shop | 64\% |
| Landscaping | 109 | Do-it-Yourself Repairs | 36\% |
| Remodeled Bathroom | 117 |  |  |
| Exterior Paint | 92 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 114 | Changed Oil | 106 |
| Heating/AC | 106 | Replaced Battery | 100 |
| Replace/Repair Roof | 95 | Anti-Freeze/Coolant | 105 |
| Replaced Windows | 101 | Brakes | 115 |
| Other Remodeling or Home | 109 | Tune-Up/Spark Plugs | 111 |
| Improvement Project | 109 | Other Types of Repairs | 115 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,720$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Plan to Buy Digital Camera | 116 |
|  |  | Shop Music/Video Stores | 113 |
| Television | 114 | Own/Plan to Buy HDTV | 110 |
| Furniture | 121 | Use Pet Supplies/Services | 110 |
| Carpeting/Flooring | 113 | Shop for Toys | 122 |
| Window Treatments | 113 | Shop for Sporting Goods | 113 |
| Mattress | 119 | Own/Will Buy iPod®/MP3 | 141 |
| Stereo/Music System | 134 | Buy Women's Casual Clothing | 116 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Buy Athletic Shoes | 122 |
|  |  | Own/Will Buy DVR | 116 |
|  |  | Own/Will Buy Video Game System | 143 |
| Plan to Buy New Vehicle* | 119 | Foreign Travel | 110 |
| Plan to Buy Used Vehicle** | 122 | Shopped Mall Past Week | 111 |
| *Median amount budgeted for new vehicle: \$24,470 <br> ** Median amount budgeted for used vehicle: $\$ 8,820$ |  | Attend Pro Sports Event | 118 |
|  |  | Swim | 132 |
|  |  | Buy Sports Logo Clothing | 127 |
|  |  | Photography | 116 |
|  |  | Visit Zoo | 129 |
|  |  | Attend Movies Monthly | 129 |
|  |  | Jog/Run | 146 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $87 \%$ |
| Average monthly bill: s86 |  |
| Compared With All Adult <br> Cell Phone Users: | Index |
| Text Messaging | 138 |
| Taking Pictures | 133 |
| E-Mail | 143 |
| Instant Messaging | 140 |
| Download/Listen to Music | 161 |
| Download Video Games | 158 |
| Stream Video Clips | 173 |
| Online Activity | Pct. |
| Online Past 30 Days | $86 \%$ |
| Shopped Online Past Year | $67 \%$ |
| Purchased Online Past Year | $62 \%$ |
| Average amount spent online past year: $\$ 808$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: |  |
| Download/Listen to Music | 133 |
| Check Movie Listings | 125 |
| Social Networking | 139 |
| Instant Messages | 136 |
| Job Search | 127 |
| Read/Write Blogs | 117 |
| Radio Station Web Sites | 117 |
| Listen to Radio | 112 |
| Download/Play Video Games | 123 |
| Download/Watch Movies | 142 |
| Average time spent online per week: 9.3 hours |  |
|  |  |
|  |  |

Although most Pop CHR listeners owned their homes (63\%), they were somewhat below the national average for homeownership. This was probably linked to the fact that this audience skewed younger and more than half were single ( $53 \%$ ). Even so, the group was above norms for most of the home improvement projects measured in the Scarborough survey and for the purchase of home furnishings.
Compared with total U.S. cell phone users, Pop CHR listeners were far more likely to be using their cell phones as multi-function mobile devices. Their average monthly cellular fee of $\$ 86$ was more than was being paid by most other audience groups studied in this report.
These listeners were also heavy online users. Nearly nine of every 10 were online during a typical 30-day period ( $86 \%$ ) and they were more likely than the general online population to be oriented toward entertainment contentdownloading music, video games and movies, listening to radio and visiting radio station Web sites. They were also well above average for social networking.

The leisure profile of Pop CHR listeners showed a strong inclination toward entertainment media-they were above average in shopping for music and videos; owning or planning to buy iPods/MP3 devices, DVRs, video gaming systems and HDTVs; and attending movies monthly.

Note: An Index of 100 is average. Median dollar amounts shown
represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group a
amount shown and half are above the amount shown.
Source: Scarborough Research, Scarborough USA+, Release 2, 2009

## Classic Rock

## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $4.9 \%$ | $4.8 \%$ | $4.9 \%$ | $4.7 \%$ | $4.5 \%$ | $4.7 \%$ | $5.0 \%$ |


| 12+ AQH Share in PPM Markets |  |  |  |  | $4.5 \%$ |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12+ AQH Share in Diary Markets | $4.9 \%$ |  |  |  |  |  |  |



## Solid Performer Throughout the Day

There were 905 Classic Rock stations in the U.S., which attracted close to 39 million Americans and an even $5.0 \%$ of all radio listening, the most since Spring '02. The fifth-most-popular programming, Classic Rock earned a $4.5 \%$ share in PPM Metros and $4.9 \%$ in Diary markets in Fall '09. The format also ranked No. 5 in mornings, middays and afternoons; it set a new ratings peak in both mornings and evenings, when it ranked eighth.

Consistently, seven out of 10 Classic Rock listeners were men-the fourth-highest percentage of the 22 formats in this study. The audience was concentrated in the 35-54 age group, which represented more than $53 \%$ of its listenership. However, the growth was primarily among those $45+$. The $45-54$ segment comprised $32 \%$ of the audience, up from $17 \%$ in Spring ' 05 ; the $55+$ demographic was a sixth of the audience. Meanwhile, the 35-44 composition shrunk from $33 \%$ to $22 \%$. Classic Rock ranked fourth with adults $45-54$ and fifth among those 35-44.

## Classic Rock



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid

Pantid

Like other rock radio offerings, the vast majority of tune-in to Classic Rock took place out-ofhome: it was fifth-highest in that statistic, but as the audience ages, in-home's proportion has been gaining a fraction each year.

During Fall '09, a Classic Rock station was No. 1 in Minneapolis-St. Paul, and Classic Rock stations were among the top five in 6+ share in the PPM markets of Boston; Middlesex-Somerset-Union; New York; Philadelphia; Portland, OR; San Diego; and San Jose. Classic Rock's audience share was more than $50 \%$ beyond its national average in Colorado, Iowa, Maine, Minnesota, Montana, Nebraska, North Dakota, Oklahoma, Tennessee and Wyoming, and indexed at least 25\% higher in eight other states.

## Classic Rock



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


A solid 57\% of Classic Rock consumers either attended college or earned a degree-a figure that has remained fairly stable over the years. The same percentage also lived in households generating $\$ 50,000$ or more in income annually.

## Classic Rock

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 122 | All Repairs Done at a Shop | 60\% |
| Landscaping | 128 | Do-it-Yourself Repairs | 40\% |
| Remodeled Bathroom | 116 |  |  |
| Exterior Paint | 111 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 115 | Changed Oil | 118 |
| Heating/AC | 116 | Replaced Battery | 125 |
| Replace/Repair Roof | 105 | Anti-Freeze/Coolant | 117 |
| Replaced Windows | 116 | Brakes | 135 |
| Other Remodeling or Home Improvement Project | 117 | Tune-Up/Spark Plugs | 120 |
|  |  | Other Types of Repairs | 131 |
| Median amount spent for all remodeling and home improvement projects: \$2,000 |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Will Buy Digital Camera | 114 |
|  |  | Shop Music/Video Stores | 110 |
| Television | 102 | Have Pets | 115 |
| Furniture | 112 | Own/Will Buy HDTV | 111 |
| Carpeting/Flooring | 114 | Vacation Hotel | 111 |
| Window Treatments | 108 | Drink Wine (Age 21+) | 110 |
| Mattress | 105 | Drink Beer (Age 21+) | 123 |
| Stereo/Music System | 119 | Shop for Sporting Goods | 121 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Own/Will Buy iPod®/MP3 | 123 |
|  |  | Buy Athletic Shoes | 113 |
|  |  | Buy Men's Casual Apparel | 117 |
| Plan to Buy New Vehicle* | 110 | Own/Will Buy DVR | 116 |
| Plan to Buy Used Vehicle** | 109 | Own/Will Buy Video Game System | 125 |
| *Median amount budgeted for new vehicle: $\$ 25,030$ <br> ** Median amount budgeted for used vehicle: $\$ 9,540$ |  | Vacation Air Travel | 112 |
|  |  | Attend Pro Sports Events | 129 |
|  |  | College Football Fan | 110 |
|  |  | Swim | 123 |
|  |  | MLB Fan | 122 |
|  |  | Buying Sports Logo Clothing | 123 |
|  |  | Photography | 113 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $85 \%$ |
| Average monthly bill: s83 |  |
| Compared With All Adult <br> Cell Phone Users: | Index |
| Text Messaging | 115 |
| Taking Pictures | 108 |
| E-Mail | 118 |
| Instant Messaging | 100 |
| Download/Listen to Music | 96 |
| Download Video Games | 108 |
| Stream Video Clips | 122 |
| Online Activity | Pct. |
| Online Past 30 Days | $83 \%$ |
| Shopped Online Past Year | $67 \%$ |
| Purchased Online Past Year | $63 \%$ |
| Average amount spent online past year: $\$ 887$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 106 |
| Check Weather | 105 |
| News | 106 |
| Download/Listen to Music | 108 |
| Use Online Yellow Pages | 122 |
| Sports Scores/Updates | 115 |
| Auction Sites | 116 |
| Radio Station Web Sites | 114 |
| Automotive Information | 121 |
| Check Traffic | 127 |
| Fantasy Sports |  |
| Average time spent online per week: 9.3 hours |  |
|  |  |
|  |  |
|  |  |

The Classic Rock audience was above the national average for having done home improvement projects and for purchasing home furnishings during the past 12 months, most notably for doing landscaping and interior painting or wallpapering. Most owned their homes (76\%).

These listeners were also above national norms for planning a vehicle purchase in the next 12 months and were more likely than the average vehicle owner to do some auto repair and maintenance themselves.

Most Classic Rock listeners were online during a typical 30-day period (83\%) and they were more likely than the total online population to seek out various types of news and local information, like checking on weather or traffic. We also saw above-average participation in fantasy sports.

The leisure profile of Classic Rock listeners showed a strong orientation toward music and video and electronic devices used to access this content (HDTV, iPods or MP3 players, DVRs and video gaming systems). Listeners also showed an interest in sports that was higher than that of the general adult population.

## Classic Hits



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.2 \%$ | $1.4 \%$ | $1.6 \%$ | $2.1 \%$ | $2.8 \%$ | $3.9 \%$ | $4.8 \%$ | | 12+ AQH Share in PPM Markets | $6.0 \%$ |  |
| :--- | :--- | :--- |
| 12+ AQH Share in Diary Markets | $3.9 \%$ |  |



## No. 1 Format for Growth

America's fastest-rising format by audience share, Classic Hits increased for the seventh straight year and accounted for $4.8 \%$ of all radio listening in America in Fall '09, with a $6.0 \%$ share in PPM markets and a $3.9 \%$ share in Diary Metros. Now much more popular than Oldies as a format description, even though it features many of the same songs, Classic Hits was heard on 701 stations, reaching 40 million listeners each week-fifth-most of all 22 formats in this study.

Almost two-thirds of Classic Hits' audience was at least 45 years old, and $54 \%$ was 45 to 64 years old. The demographic trend continued to shift away from $35-54$ toward $55+$, as that older segment's proportion grew from $24 \%$ in Spring '06 to $36 \%$ by Fall '09. Classic Hits ranked fourth with adults $55-64$ and $65+$, and was fifth among $45-54 \mathrm{~s}$. The format leaned a bit more male than Oldies, whose appeal was equally balanced by gender. Classic Hits' Hispanic audience composition was fourth-highest among English-language programming choices.

[^2]
## Classic Hits

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid




36
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With its blend of familiar hits, Classic Hits was an at-work favorite, ranking fourth in middays and sixth in mornings and afternoons. It gained nearly a share in all dayparts since Fall '08. Seventy percent of Classic Hits listening happened somewhere other than at home, ranking the format eighth-highest in that regard. Like Classic Rock, Classic Hits' at-home share of tune-in has been slowing increasing.

Classic Hits stations were No. 1 in Los Angeles and Riverside-San Bernardino during Fall '09 in PPM markets, and were among the top three in Boston; Dallas-Ft. Worth; Detroit; Miami-Ft. Lauderdale-Hollywood; Middlesex-SomersetUnion; New York; Philadelphia; Portland, OR; Seattle-Tacoma; and Tampa-St. PetersburgClearwater. Classic Hits drew ratings more than twice as high as its national share in Rhode Island (index 258) and Maine (213), and more than $40 \%$ above its average in Georgia, Idaho, Massachusetts, Nebraska, New Mexico, New York, Utah and West Virginia.

Note: Due to rounding, totals may not add to 100
Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\top M}$ Web National Regional Database, Fall 2009.

## Classic Hits



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Some 25\% of adult Classic Hits listeners had a college degree, up from 23\% in Spring '06. And $57 \%$ of Classic Hits consumers aged 18+ resided in households with $\$ 50,000$ or more in annual income.

## Classic Hits

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wall paper | 114 | All Repairs Done at a Shop | 67\% |
| Landscaping | 116 | Do-it-Yourself Repairs | 33\% |
| Remodeled Bathroom | 112 |  |  |
| Exterior Paint | 106 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 106 | Changed Oil | 98 |
| Heating/AC | 109 | Replaced Battery | 96 |
| Replace/Repair Roof | 98 | Anti-Freeze/Coolant | 95 |
| Replaced Windows | 112 | Brakes | 104 |
| Other Remodeling or Home Improvement Project | 108 | Tune-Up/Spark Plugs | 99 |
|  |  | Other Types of Repairs | 100 |
| Median amount spent for all remodeling and home improvement projects: $\$ 2,070$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Drink Wine (Age 21+) | 112 |
|  |  | Drink Beer (Age 21+) | 110 |
| Television | 104 | Own/Will Buy DVR | 110 |
| Furniture | 108 | Buy Lottery Tickets | 113 |
| Carpeting/Flooring | 108 | Foreign Travel | 115 |
| Window Treatments | 105 | Vacation Air Travel | 116 |
| Mattress | 102 | Attend Pro Sports Events | 120 |
| Stereo/Music System | 101 | MLB Fan | 120 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Buy Sports Logo Clothing | 114 |
|  |  | Play Slots at Casinos | 110 |
|  |  | Vacation Car Rental | 120 |
| Plan to Buy New Vehicle* | 119 | Bicycling | 113 |
| Plan to Buy Used Vehicle** | 96 | Attend Live Theater | 124 |
| * Median amount budgeted for new vehicle: $\$ 23,860$ <br> ** Median amount budgeted for used vehicle: $\$ 10,150$ |  | Attend MLB Games | 134 |
|  |  | Use Free Weights/Circuit | 115 |
|  |  | Belong to Health Club | 114 |
|  |  | Buy Sports Equipment | 113 |
|  |  | Use Florists | 115 |
|  |  | Visit Mexico | 111 |
|  |  | Own/Will Buy Pool or Spa | 113 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $86 \%$ |
| Average monthly bill: $\$ 81$ |  |
| Compared With All <br> Cell Phone Users: | Index |
| Text Messaging | 100 |
| Taking Pictures | 97 |
| E-Mail | 103 |
| Instant Messaging | 93 |
| Download/Listen to Music | 85 |
| Download Video Games | 80 |
| Stream Video Clips | 87 |
| Online Activity | Pct. |
| Online Past 30 Days | $63 \%$ |
| Shopped Online Past Year | $60 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 881$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 104 |
| News | 105 |
| Online Yellow Pages | 105 |
| Financial Information | 114 |
| Travel Reservations | 108 |
| Sports Scores/Updates | 106 |
| Medical Information | 105 |
| Radio Station Web Sites | 108 |
| Download Coupons | 104 |
| Listen to Radio | 125 |
| Check Traffic |  |
| Average time spent online per week: 9.2 hours |  |
|  |  |

Average time spent online per week: 9.2 hours

Classic Hit listeners were above the national average for having done home improvement projects and for purchasing home furnishings during the past 12 months. Most were homeowners (77\%).

Listeners were more likely than the general population to be planning the purchase of a new vehicle in the coming year and were considering midsize cars and SUVs more than other models.

Although most Classic Hit listeners used cell phones ( $86 \%$ ), they seemed to use them mostly for calls. They were below average in their use of cell phones for taking pictures or online connectivity and mirrored the national average for texting or e-mail.

A majority of listeners were online during a typical month (78\%), and they tended to be above average in seeking news and information and in using practical applications such as making travel reservations or downloading coupons.
The leisure profile of Classic Hit listeners showed above-average interest in sports and exercise. They were also above the norm in being drawn to travel, enjoying adult beverages and gambling a bit (being more likely than the general population to buy lottery tickets and play casino slots).

[^3]
## Hot Adult Contemporary (Hot AC)

## Listeners 12+

Mon-Sun, 6AM-Mid


AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $3.8 \%$ | $3.7 \%$ | $3.6 \%$ | $3.2 \%$ | $3.2 \%$ | $3.5 \%$ | $4.0 \%$ | | 12+ AQH Share in PPM Markets | $4.4 \%$ |  |
| :--- | :--- | :--- |



## Wide Audience Appeal

Gaining in popularity in recent years, Hot Adult Contemporary (Hot AC) delivered a $4.0 \%$ share of radio listening (4.4\% in PPM Metros and 3.3\% in Diary markets) in Fall '09. The format was heard on 716 stations and reached nearly 39 million consumers per week, sixth highest of all radio formats.

Leaning female by a 60/40 ratio (the fifth-highest proportion), Hot AC's core target was adults 25 54, who represented almost two-thirds of its audience. But the format was popular across a broad audience spectrum: it was tied for fifth with teens, and ranked sixth with adults 35-44 and seventh among adults 18-24, 25-34 and 4554. Hot AC's demographic balance is gradually getting older, as the $45-64$ sector rose from less than $23 \%$ of the format's audience composition to $30 \%$ between Spring ' 05 and Fall ' 09 , with a corresponding reduction in adults 25-44.

## Hot Adult Contemporary (Hot AC)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



AQH Share of Listening by Daypart<br>Persons 12+, Mon-Sun, 6AM-Mid

More than $72 \%$ of all listening to Hot AC took place out of home; that's the highest percentage in several years and ranked the format sixthhighest in that category. Afternoons, where Hot AC ranked seventh among the 22 formats in this report, became Hot AC's strongest daypart, though the greatest share increases in the past two years were in evenings.

In Fall '09, Hot AC stations were No. 1 in Detroit, Phoenix and San Diego and among the top three in Minneapolis-St. Paul, San Jose, SeattleTacoma and St. Louis. Hot AC scored more than twice its national ratings in Montana (index 249), Ohio (216), New Jersey (212) and Connecticut (203) and accumulated at least $40 \%$ higher ratings than its average share in Alaska; Arizona; Idaho; Iowa; Massachusetts; Michigan; Minnesota; New Hampshire; New Mexico; Utah; Washington, DC; and Wyoming.

## Hot Adult Contemporary (Hot AC)



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


Household Income
Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Better than two-thirds of adult Hot AC consumers attended college or earned a degree; three in 10 had a diploma. That's been consistent since Spring '05, and ranked the format fourth-strongest in college-level attainment. More than six in 10 lived in households producing annual income of $\$ 50,000$ or more, fifth-highest of the 16 primary formats covered in detail.

More than a sixth of all Hot AC listening came from Hispanics; that's fifth-highest of the 22 formats studied.

## Hot Adult Contemporary (Hot AC)

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wall paper | 120 | All Repairs Done at a Shop | 64\% |
| Landscaping | 124 | Do-it-Yourself Repairs | 36\% |
| Remodeled Bathroom | 109 |  |  |
| Exterior Paint | 102 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 104 | Changed Oil | 102 |
| Heating/AC | 104 | Replaced Battery | 111 |
| Replace/Repair Roof | 97 | Anti-Freeze/Coolant | 107 |
| Replaced Windows | 109 | Brakes | 120 |
| Other Remodeling or Home Improvement Project | 111 | Tune-Up/Spark Plugs | 104 |
|  |  | Other Types of Repairs | 110 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,930$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Plan to Buy Digital Camera | 118 |
|  |  | Shop for Music/Video | 113 |
| Television | 107 | Have Pets | 115 |
| Furniture | 123 | Own/Will Buy HDTV | 113 |
| Carpeting/Flooring | 113 | Vacation Hotel | 114 |
| Window Treatments | 113 | Drink Wine (Age 21+) | 110 |
| Mattress | 112 | Shop for Toys | 117 |
| Stereo/Music System | 117 | Drink Beer (Age 21+) | 112 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Use Gift Cards | 116 |
|  |  | Shop for Sporting Goods | 118 |
|  |  | Own/Will Buy iPod®/MP3 | 140 |
| Plan to Buy New Vehicle* | 116 | Buy Women's Casual Clothing | 120 |
| Plan to Buy Used Vehicle** | 114 | Buy Athletic Shoes | 124 |
| *Median amount budgeted for new vehicle: $\$ 24,820$ <br> ** Median amount budgeted for used vehicle: $\$ 9,670$ |  | Buy Men's Casual Clothing | 112 |
|  |  | Own/Will Buy DVR | 121 |
|  |  | Own/Will Buy Video Game System | 138 |
|  |  | Foreign Travel | 118 |
|  |  | Shopped Mall Past Week | 112 |
|  |  | Vacation Air Travel | 118 |
|  |  | Attend Pro Sports Events | 127 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $88 \%$ |
| Average monthly bill: $\$ 85$ |  |
| Compared With All Adult | Index |
| Cell Phone Users: | 127 |
| Text Messaging | 120 |
| Taking Pictures | 130 |
| E-Mail | 109 |
| Instant Messaging | 117 |
| Download/Listen to Music | 131 |
| Download Video Games | 147 |
| Stream Video Clips | Pct. |
| Online Activity | $87 \%$ |
| Online Past 30 Days | $71 \%$ |
| Shopped Online Past Year | $67 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 870$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 118 |
| Download/Listen to Music | 124 |
| Movie Listings | 113 |
| Online Yellow Pages | 129 |
| Social Networking | 114 |
| Instant Messages | 111 |
| Job Search | 111 |
| Local/Community Events | 119 |
| Radio Station Web site | 116 |
| Read/Write Blogs | 114 |
| Download Coupons |  |
| Average time spent online per week: 9.5 hours |  |
|  |  |

Average time spent online per week: 9.5 hours

Most Hot AC listeners owned their homes (73\%) and were above national norms for undertaking home improvement projects and for purchasing home furnishings.
Listeners were also above the national average for planning a vehicle purchase in the next 12 months and were more likely than the typical vehicle owner to do some auto repair themselves.

Hot AC listeners were active users of special cell phone features. They were well above average for using all cell phone features measured by the Scarborough survey.

Listeners were among the heaviest online shoppers- $71 \%$ shopped the Web during the past year. Nearly all of these shoppers made a purchase (94\%), and the median online spending for the Hot AC audience was $\$ 870$ during the past year.
The Scarborough data suggest that Hot AC listeners are communicators-they were above average for texting and checking e-mail from cell phones and for using instant messaging online. They also showed an interest in reading or writing blogs and in participating in social networking.

The leisure profile of listeners showed them to be highly oriented toward entertainment media. They were above average in shopping for music and videos, and in obtaining HDTVs, iPods/MP3s, DVRs and video gaming systems.

[^4]
## Urban Adult Contemporary (Urban AC)



Listeners 12+
Mon-Sun, 6AM-Mid


AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $2.6 \%$ | $3.0 \%$ | $3.2 \%$ | $3.4 \%$ | $3.7 \%$ | $3.6 \%$ | $4.0 \%$ | | 12+ AQH Share in PPM Markets |  |  |  |  | $4.6 \%$ |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |
|  | 12+ AQH Share in Diary Markets | $4.4 \%$ |  |  |  |  |



## An African-American Powerhouse

More than 19 million Americans listened to Urban Adult Contemporary (Urban AC), and $91 \%$ of its ratings were attributable to AfricanAmericans, a higher percentage than any other format in this report. Urban AC's share of all radio listening nearly doubled between Spring '02 and Fall '09, picking up 4.0\% of all tune-in ( $4.6 \%$ in PPM Metros and $4.4 \%$ in Diary markets) on 326 stations. The format tied for seventh in share overall, and was also seventh in mornings, middays and evenings.

Urban AC leaned female by a consistent $56 \% / 44 \%$ margin (sixth-highest of the 22 formats studied), and adults $35-64$ comprised nearly two-thirds of its audience. However, the growth trend was away from adults 25-44 toward those $45+$, who comprised $54 \%$ of the listening, up from $46 \%$ in Spring '05. More than a quarter of all Urban AC tune-in was concentrated in the $45-54$ demo cell. Only four other formats had more of their audience in that age group. Urban AC ranked fifth with adults $55-$ 64 , sixth with those $45-54$ and $65+$ and seventh with $35-44 \mathrm{~s}$.

## Urban Adult Contemporary (Urban AC)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid


## Audience Share by State



44
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Sizeable gains were made in all dayparts, led by evenings, up 30\% since Spring '05.

Urban AC stations were No. 1 6+ during Fall '09 in the PPM markets of Atlanta and Baltimore, and ranked among the top three outlets in Chicago, Houston-Galveston, Miami-Ft. Lauderdale-Hollywood, Philadelphia and Washington, DC. The format had more than triple its national average share in Mississippi (index 393, with a 15.6 share), Louisiana (391) and Georgia (343), and more than double in Alabama, Maryland, South Carolina and Washington, DC.

## Urban Adult Contemporary (Urban AC)



## Ethnic Composition* <br> AQH Persons <br> * Only in DST-Controlled Markets Other <br> Hispanic $\quad 7 \%$ $2 \%$

Black
91\%


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


One in five adult Urban AC listeners held a college degree; that figure has remained steady in recent years. About $55 \%$ had either attended or graduated from college. Most notably, the proportion of Urban AC listeners aged 18+ residing in households with at least $\$ 75,000$ in annual income climbed from $17 \%$ to $21 \%$ since Spring ' $05-$ an increase of nearly $22 \%$, better than any of the formats in this study.

## Urban Adult Contemporary (Urban AC)

| Home Improvement Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior PaintWallpaper | 85 | All Repairs Done at a Shop | 72\% |
| Landscaping | 70 | Do-it-Yourself Repairs | 28\% |
| Remodeled Bathroom | 101 |  |  |
| Exterior Paint | 76 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 120 | Changed Oil | 72 |
| Heating/AC | 99 | Replaced Battery | 80 |
| Replace/Repair Roof | 94 | Anti-Freeze/Coolant | 92 |
| Replaced Windows | 92 | Brakes | 71 |
| Other Remodeling or Home Improvement Project | 90 | Tune-Up/Spark Plugs | 77 |
|  |  | Other Types of Repairs | 80 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,660$ |  |  |  |
|  |  | Leisure Lifestyie Proilie | index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Subscribe to Cable | 112 |
|  |  | Buy Lottery Tickets | 120 |
| Television | 109 | College Basketball Fan | 128 |
| Furniture | 107 | Vacation Car Rental | 131 |
| Carpeting/Flooring | 104 | Jog/Run | 122 |
| Window Treatments | 117 | NBA Fan | 186 |
| Mattress | 115 | Bowl | 120 |
| Stereo/Music System | 121 | High School Sports Fan | 113 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Planning to Buy Furniture | 139 |
|  |  | Continuing Education | 119 |
|  |  | Attend NFL Games | 134 |
| Plan to Buy New Vehicle* | 120 | Play Basketball | 147 |
| Plan to Buy Used Vehicle** | 132 | Plan to Buy HDTV | 134 |
| *Median amount budgeted for new vehicle: $\$ 23,630$ <br> *Median amount budgeted for used vehicle: $\$ 8,110$ |  | Women's Pro Tennis Fan | 200 |
|  |  | Plan to Buy Computer | 136 |
|  |  | Men's Pro Tennis Fan | 146 |
|  |  | Attend NBA Games | 190 |
|  |  | Bar/Club at Casino | 112 |
|  |  | Attend College Basketball | 128 |
|  |  | Pro Wrestling Fan | 177 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $81 \%$ |
| Average monthly bill: $\$ 84$ |  |
| Compared With All Adult <br> Cell Phone Users: | Index |
| Text Messaging | 123 |
| Taking Pictures | 118 |
| E-Mail | 134 |
| Instant Messaging | 154 |
| Download/Listen to Music | 200 |
| Download Video Games | 171 |
| Stream Video Clips | 160 |
| Online Activity | Pct. |
| Online Past 30 Days | $52 \%$ |
| Shopped Online Past Year | $48 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 722$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 109 |
| Pay Bills | 123 |
| Download/Listen to Music | 120 |
| Instant Messages | 166 |
| Job Search | 117 |
| Radio Station Web site | 119 |
| Listen to Radio | 131 |
| Download Video Games | 136 |
| Download/Watch Movies | 149 |
| Casino-Type Games |  |
| Take College Courses |  |
| Average time spent online per week: 9.2 hours |  |
|  |  |
|  |  |

The Urban AC audience was above the norm in proportion of renters- $56 \%$ of these listeners owned their home and $44 \%$ rented. We see that the high proportion of renters influenced the averages for home improvement projects. Urban AC listeners were below the average for nearly every home improvement project measured by Scarborough. However, they were well above par for kitchen remodeling.

Urban AC listeners were below the national average for owning vehicles, and this may explain why they were more likely than the general population to be planning the purchase of vehicles during the next 12 months.

These listeners were very active users of special cell phone features. They were well above average for all cell phone activities measured by Scarborough, most notably being twice as likely as the average cell phone user to download and listen to music on their phones. This love of music was apparent in other habits, as well. Urban AC listeners were far more likely than the general population to buy music systems for the home, listen to music and radio online and visit radio station Web sites.
Compared to the total online population, Urban AC listeners were much more inclined to do job searches and to take college courses.
The leisure profile of the Urban AC audience showed listeners to have a widely varied interest in sports, particularly basketball.

Note: An Index of 100 is average. Median dollar amounts shown
represent the mid-point, meaning that half the group are below the amount shown and half are above the amount shown.
Source: Scarborough Research, Scarborough USA+, Release 2, 2009

## Rhythmic Contemporary Hit Radio (Rhythmic CHR)

Listeners 12+
Mon-Sun, 6AM-Mid


AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $4.0 \%$ | $4.5 \%$ | $4.4 \%$ | $4.2 \%$ | $4.0 \%$ | $3.7 \%$ | $3.6 \%$ | | 12+ AQH Share in PPM Markets | $4.3 \%$ |  |
| :--- | :--- | :--- |



## A Balanced Ethnic Composition

There were 350 Rhythmic Contemporary Hit Radio (Rhythmic CHR) stations in America in Fall '09, and together they delivered 3.6\% of all radio listening, attracting close to 35 million consumers per week, ranking the format eighthlargest in overall reach.
While more than $52 \%$ of Rhythmic CHR's audience was between 18 and 34 , the demographics are slowly aging toward 25-54a segment that has grown from less than $41 \%$ to nearly $49 \%$ since Spring ' 05 . The biggest change has been in the teen proportion, down from nearly $27 \%$ to $18 \%$ over that same time period. However, Rhythmic CHR was still one of radio's most youth-oriented formats, ranking No. 2 among teens, third with adults 18-24 and fifth with 25-34s.

## Rhythmic Contemporary Hit Radio (Rhythmic CHR)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid




About 39\% of all Rhythmic CHR listening occurred at home, but that percentage is declining rapidly, down from $44 \%$ in Spring '05; only Spanish Contemporary is shifting to out-ofhome more quickly. With its young audience,
Rhythmic CHR did particularly well in evenings, when it was America's fifth-most-popular format and had more than twice the ratings it attracted in mornings. Rhythmic CHR ranked eighth in afternoons and was in the top 10 in mornings and middays.

Rhythmic CHR stations were among the top six during Fall '09 in the PPM markets of Boston, Denver-Boulder, Houston-Galveston, RiversideSan Bernardino, San Diego and San Jose. The format delivered more than twice its national share in Hawaii (index 380) and Connecticut (217), attracting 40\% more listeners than average in Arizona, California, Florida, Kansas, Maryland, Nevada, Rhode Island and Texas.

## Rhythmic Contemporary Hit Radio (Rhythmic CHR)



Adult Rhythmic CHR listeners are increasingly well-educated, as $51 \%$ had college experience or a degree; that's more than any of the previous four reports. Some 15\% were college graduates, also a new high in Radio Today studies. And these consumers brought home more money, with those living in households annually earning $\$ 75,000$ or better up from $20 \%$ in Spring ' 05 to about 23\%a near-16\% growth rate.

This was the only major format whose audience was nearly equally divided between Arbitron's three ethnic classifications: Black, Hispanic and Other. Nearly a third of Rhythmic CHR listeners were Black, giving the format the third-highest concentration of African-Americans; this format also had the third-highest concentration of Hispanic listeners.

# Rhythmic Contemporary Hit Radio (Rhythmic CHR) 

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 99 | All Repairs Done at a Shop | 66\% |
| Landscaping | 86 | Do-it-Yourself Repairs | 34\% |
| Remodeled Bathroom | 109 |  |  |
| Exterior Paint | 86 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 117 | Changed Oil | 101 |
| Heating/AC | 102 | Replaced Battery | 97 |
| Replace/Repair Roof | 89 | Anti-Freeze/Coolant | 106 |
| Replaced Windows | 95 | Brakes | 104 |
| Other Remodeling or Home Improvement Project | 96 | Tune-Up/Spark Plugs | 99 |
|  |  | Other Types of Repairs | 108 |
| Median amount spent for all remodeling and home improvement projects: \$1,530 |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Will Buy Digital Camera | 110 |
|  |  | Shop for Music/Video | 112 |
| Television | 118 | Own/Will Buy HDTV | 110 |
| Furniture | 117 | Shop for Toys | 117 |
| Carpeting/Flooring | 101 | Own/Will Buy iPod®/MP3 | 135 |
| Window Treatments | 108 | Buy Athletic Shoes | 118 |
| Mattress | 129 | Own/Will Buy Video Game System | 138 |
| Stereo/Music System | 159 | Buy Lottery Tickets | 111 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Foreign Travel | 110 |
|  |  | Swim | 114 |
|  |  | Buy Sports Logo Clothing | 116 |
| Plan to Buy New Vehicle* | 130 | Visit Zoo | 120 |
| Plan to Buy Used Vehicle** | 142 | Vacation Car Rental | 112 |
| *Median amount budgeted for new vehicle: $\$ 24,200$ <br> ** Median amount budgeted for used vehicle: $\$ 8,360$ |  | Attend Movies Monthly | 128 |
|  |  | Jog/Run | 164 |
|  |  | NBA Fan | 142 |
|  |  | Attend MLB Games | 117 |
|  |  | Use Free Weights/Circuit | 134 |
|  |  | Belong to Health Club | 115 |
|  |  | Bowl | 139 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $83 \%$ |
| Average monthly bill: $\$ 85$ |  |
| Compared With All Adult | Index |
| Cell Phone Users: | 143 |
| Text Messaging | 135 |
| Taking Pictures | 161 |
| E-Mail | 163 |
| Instant Messaging | 217 |
| Download/Listen to Music | 200 |
| Download Video Games | 221 |
| Stream Video Clips | Pct. |
| Online Activity | $80 \%$ |
| Online Past 30 Days | $61 \%$ |
| Shopped Online Past Year | $57 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 760$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 150 |
| Download/Listen to Music | 133 |
| Movie Listings | 145 |
| Social Networking | 149 |
| Instant Messages | 156 |
| Job Search | 128 |
| Radio Station Web site | 113 |
| Read/Write Blogs | 124 |
| Listen to Radio | 132 |
| Download Video Games | 183 |
| Download/Watch Movies |  |
| Average time spent online per week: 9.3 hours |  |
|  |  |

Average time spent online per week: 9.3 hours

The Rhythmic CHR audience was equally divided between homeowners (50\%) and renters ( $50 \%$ ). The high proportion of renters made these listeners less likely than the general population to be involved in most of the home improvement projects measured in the Scarborough survey. Still, they were above national norms for doing some kitchen and bathroom remodeling and for buying home furnishings.

Listeners were above average for planning a vehicle purchase in the next 12 months. Among those who planned to purchase new vehicles, SUVs and luxury cars were the favored models. SUVs topped the list among models being considered by those who planned to buy used vehicles.

Compared to all adult cell phone users in the U.S., Rhythmic CHR listeners were twice as likely to use cell phones to download music and video games and to stream video clips. And they were well above average for texting, taking pictures and using e-mail.

They were far above the norm for going online to access music, video and movies, listen to radio and visit radio Web sites. They had recently purchased stereo equipment and were above the national average for shopping for music and video, attending movies every month and owning or planning to buy iPods or MP3s, HDTVs and video gaming systems.

Note: An Index of 100 is average. Median dollar amounts shown
represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group are
Source: Scarborough Research, Scarborough USA+, Release 2, 2009

## All Sports

## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.7 \%$ | $2.0 \%$ | $2.1 \%$ | $2.2 \%$ | $2.3 \%$ | $2.5 \%$ | $3.2 \%$ | | 12+ AQH Share in PPM Markets | $\mathbf{4 . 7 \%}$ |  |
| :--- | :--- | :--- |
| 12+ AQH Share in Diary Markets | $\mathbf{2 . 6 \%}$ |  |



## No. 1 for Education, Affluence

Reaching almost 25 million listeners per week, the 1,031 All Sports stations in America presented a combination of talk, play-by-play and news coverage to generate $3.2 \%$ of all radio listening, up for the sixth straight year to nearly twice the share it delivered in Spring '03. Helped by Major League teams, All Sports did far better in PPM markets (4.7\% share) than in Diary Metros (2.6\%).
Overwhelmingly male-oriented in appeal by more than a 5:1 ratio to women listeners (tops of all formats), All Sports captured a diverse demographic, with almost $65 \%$ of its audience fairly evenly divided between the ages of 25 and 54. About 98\% of the All Sports audience was at least 18; only News/Talk/Information had a smaller teen composition. Recent growth has been in the 45-64 age group, up from less than $35 \%$ in Spring ' 05 to nearly $40 \%$ by Fall '09, shifting from the 25-44 cells. While ranking No. 10 overall, All Sports was fifth with adults 65+. Some teams generated huge play-by-play ratings with men 25-54 in PPM markets.

[^5]
## All Sports

## Share of Listening by Location <br> AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid


## Audience Share by State



[^6](c) 2010 Arbitron Inc.

Note: Due to rounding, totals may not add to 100
Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## All Sports



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


All Sports was the leader in its listeners' levels of education and income. It ranked No. 1 for its proportion of college graduates, and more than three-quarters had attended college or earned a degree-that's also the best of any format in this report. And nearly half lived in households producing at least $\$ 75,000$ in annual income; no other format came close. About $73 \%$ were in the $\$ 50,000$ and above category, and that was No. 1, too.
An eighth of tune-in to All Sports was by African-Americans, sixth-highest of the 22 formats in this report. More than twice as much listening to All Sports took place out of home, a proportion that hasn't changed significantly in recent years.

## All Sports

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wall paper | 120 | All Repairs Done at a Shop | 67\% |
| Landscaping | 127 | Do-it-Yourself Repairs | 33\% |
| Remodeled Bathroom | 113 |  |  |
| Exterior Paint | 112 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 114 | Changed Oil | 89 |
| Heating/AC | 105 | Replaced Battery | 108 |
| Replace/Repair Roof | 98 | Anti-Freeze/Coolant | 87 |
| Replaced Windows | 109 | Brakes | 93 |
| Other Remodeling or Home Improvement Project | 115 | Tune-Up/Spark Plugs | 85 |
|  |  | Other Types of Repairs | 95 |
| Median amount spent for all remodeling and home improvement projects: $\$ 2,290$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Plan to Buy Digital Camera | 111 |
|  |  | Own/Plan to Buy HDTV | 119 |
| Television | 107 | Drink Wine (Age 21+) | 120 |
| Furniture | 117 | Drink Beer (Age 21+) | 128 |
| Carpeting/Flooring | 111 | Use Gift Cards | 112 |
| Window Treatments | 101 | Shop for Sporting Goods | 121 |
| Mattress | 104 | NFL Fan | 138 |
| Stereo/Music System | 112 | Own/Will Buy iPod®/MP3 | 117 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Buy Athletic Shoes | 115 |
|  |  | Buy Men's Casual Clothing | 124 |
|  |  | Own/Will Buy DVR | 128 |
| Plan to Buy New Vehicle* | 121 | Own/Will Buy Video Game System | 112 |
| Plan to Buy Used Vehicle** | 93 | Foreign Travel | 123 |
| *Median amount budgeted for new vehicle: $\$ 25,790$ <br> ${ }^{* *}$ Median amount budgeted for used vehicle: $\$ 10,760$ |  | Vacation Air Travel | 129 |
|  |  | Attend Pro Sports Events | 152 |
|  |  | College Football Fan | 141 |
|  |  | Go to Casinos | 119 |
|  |  | Swim | 119 |
|  |  | MLB Fan | 157 |
|  |  | Buy Sports Logo Clothing | 133 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $86 \%$ |
| Average monthly bill: $\$ 82$ |  |
| Compared With All | Index |
| Cell Phone Users: | 107 |
| Text Messaging | 100 |
| Taking Pictures | 147 |
| E-Mail | 102 |
| Instant Messaging | 91 |
| Download/Listen to Music | 92 |
| Download Video Games | 114 |
| Stream Video Clips | Pct. |
| Online Activity | $82 \%$ |
| Online Past 30 Days | $68 \%$ |
| Shopped Online Past Year | $64 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 981$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 116 |
| News | 128 |
| Financial Information | 115 |
| Travel Reservations | 182 |
| Sports Scores/Updates | 115 |
| Auction Sites | 141 |
| Radio Station Web site | 120 |
| Automotive Information | 117 |
| Read/Write Blogs | 124 |
| Listen to Radio | 150 |
| Check Traffic |  |
| Ara |  |

Average time spent online per week: 9.8 hours

Most All Sports listeners were homeowners ( $81 \%$ ), and they had the highest median spending for remodeling and home improvement projects of any of the audience groups studied for this report-\$2,290.

These listeners were also more likely than the general population to be planning the purchase of a new vehicle during the next 12 months.
When it comes to car repairs, most All Sports listeners had all repairs done at a shop (67\%) and were less likely than other vehicle owners to attempt DIY repairs.

The majority of All Sports listeners had cell phones ( $86 \%$ ), and they were far more likely than the average cell phone user to use them for e-mail. They were below average for downloading music and games but above average for streaming video clips (presumably of sports events).
Listeners were active online shoppers, and they had the highest average online spending of any of the format audiences studied for this report-\$981 during the past year. When online, All Sports listeners were more likely than the total online population to seek out various types of news and information and nearly twice as likely to check sports scores.

The leisure profile of the All Sports audience showed them to be above average in their enjoyment of adult beverages and, of course, high levels of interest in pro sports.

[^7]
## Urban Contemporary

## Listeners 12+

Mon-Sun, 6AM-Mid


## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $4.6 \%$ | $4.4 \%$ | $4.3 \%$ | $4.1 \%$ | $3.7 \%$ | $3.3 \%$ | $3.2 \%$ | | 12+ AQH Share in PPM Markets | $2.8 \%$ |  |
| :--- | :--- | :--- |



## Still Young, but Growing Up

There were 258 Urban Contemporary stations in the U.S., and collectively they attracted almost 20 million consumers. Overall, the format generated $3.2 \%$ of the total radio audience in Fall ' 09 , nearly the same as the previous year, with $3.7 \%$ in Diary Metros and 2.8\% in PPM markets.

Urban Contemporary is female-leaning programming (seventh-highest by ratio) that was third only to Rhythmic CHR and Pop CHR in its youth composition, netting $61 \%$ of its listening from those aged 12-34. That helps explain why Urban Contemporary outperformed its No. 10 overall share in evenings, when it was No. 6. While Urban Contemporary ranked fourth with teens and adults 18-24, it's worth noting that the teen proportion has fallen from nearly $20 \%$ to $14 \%$ since Spring ' 05 , with the $45+$ segment rising from under $16 \%$ to $22 \%$ in the same period.

## Urban Contemporary

## Share of Listening by Location <br> AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid




Although Urban Contemporary ranked fourth-highest of 22 formats studied in its proportion of at-home tune-in, out of home's share has continued to rise over the past five straight years.

During Fall '09, Urban Contemporary stations were among the top three outlets in Baltimore, Detroit and Miami-Ft. Lauderdale-Hollywood and among the top five in Dallas-Ft. Worth, St. Louis and Tampa-St. Petersburg-Clearwater. Fairly regional in its penetration, Urban Contemporary produced almost four times its national share in Mississippi (indexing 398) and nearly three times its national share in Alabama, Arkansas, Georgia, North Carolina and South Carolina. It delivered nearly double its average overall ratings in New York, Tennessee and Virginia.

## Urban Contemporary



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



Some 46\% of Urban Contemporary's adult audience attended college or earned a degree, and more than three in 10 lived in households bringing home at least $\$ 50,000$ per year.
About 79\% of all Urban Contemporary listening was by African-Americans; only Urban AC had a higher concentration of Black consumers.
Among the 16 primary formats analyzed, Urban Contemporary boasted good Time Spent Listening figures, ranking No. 2 in TSL with those 12-34, third-longest with adults 18-34 and sixth-best overall for 12+.

## Urban Contemporary

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 100 | All Repairs Done at a Shop | 69\% |
| Landscaping | 73 | Do-it-Yourself Repairs | 31\% |
| Remodeled Bathroom | 106 |  |  |
| Exterior Paint | 77 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 117 | Changed Oil | 80 |
| Heating/AC | 110 | Replaced Battery | 86 |
| Replace/Repair Roof | 95 | Anti-Freeze/Coolant | 101 |
| Replaced Windows | 87 | Brakes | 95 |
| Other Remodeling or Home Improvement Project | 93 | Tune-Up/Spark Plugs | 91 |
|  |  | Other Types of Repairs | 97 |
| Median amount spent for all remodeling and home improvement projects: \$1,600 |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Subscribe to Cable | 111 |
|  |  | Shop for Toys | 110 |
| Television | 115 | Own/Will Buy iPod®/MP3 | 122 |
| Furniture | 116 | Buy Athletic Shoes | 117 |
| Carpeting/Flooring | 105 | Own/Will Buy Video Game System | 129 |
| Window Treatments | 113 | Buy Lottery Tickets | 119 |
| Mattress | 127 | College Basketball Fan | 117 |
| Stereo/Music System | 147 | Vacation Car Rental | 114 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Jog/Run | 143 |
|  |  | NBA Fan | 164 |
|  |  | Use Free Weights/Circuit | 118 |
| Plan to Buy New Vehicle* | 122 | Bowl | 138 |
| Plan to Buy Used Vehicle** | 147 | High School Sports Fan | 110 |
| * Median amount budgeted for new vehicle: $\$ 24,240$ <br> ${ }^{* *}$ Median amount budgeted for used vehicle: $\$ 7,800$ |  | Planning to Buy Furniture | 148 |
|  |  | Continuing Education | 116 |
|  |  | Attend NFL Games | 137 |
|  |  | Play Basketball | 189 |
|  |  | Planning to Buy HDTV | 144 |
|  |  | Attend College Football | 110 |
|  |  | Women's Pro Tennis Fan | 163 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $82 \%$ |
| Average monthly bill: $\$ 84$ |  |
| Compared With All <br> Cell Phone Users: | Index |
| Text Messaging | 140 |
| Taking Pictures | 132 |
| E-Mail | 158 |
| Instant Messaging | 181 |
| Download/Listen to Music | 219 |
| Download Video Games | 199 |
| Stream Video Clips | 221 |
| Online Activity | Pct. |
| Online Past 30 Days | $78 \%$ |
| Shopped Online Past Year | $56 \%$ |
| Purchased Online Past Year | $51 \%$ |
| Average amount spent online past year: $\$ 731$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: |  |
| Download/Listen to Music | 146 |
| Movie Listings | 111 |
| Social Networking | 131 |
| Instant Messages | 145 |
| Job Search | 172 |
| Radio Station Web Sites | 114 |
| Listen to Radio | 121 |
| Download Video Games | 152 |
| Download/Watch Movies | 163 |
| Casino-Type Games | 111 |
| Average time spent online per week: 9.2 hours |  |
|  |  |
|  |  |

Urban Contemporary listeners were almost equally divided between homeowners (51\%) and renters (49\%). The high proportion of renters made these listeners less likely than the general population to be involved in most of the home improvement projects measured in the Scarborough survey. Still, these listeners were above national norms for doing some kitchen and bathroom remodeling and buying home furnishings.

Listeners were below the national norm for owning vehicles, and this may explain why they were well above the average for planning the purchase of vehicles during the next 12 months.

Compared to all adult cell phone users in the U.S., Urban Contemporary listeners were twice as likely to download music and video games and stream video clips. They were also well above national norms for texting, taking pictures and using e-mail.

Although only about half of Urban Contemporary listeners purchased online (51\%), the group had median online spending of $\$ 731$ during the past year. They were far more active in other online activities, being well above average for seeking out entertainment content and for engaging in social networking. They were also more inclined than the average online user to do job searches.

The leisure profile of the Urban Contemporary audience showed higher than average interest in entertainment devices and a variety of sports.

## Contemporary Christian

## Listeners 12+

Mon-Sun, 6AM-Mid


## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.9 \%$ | $2.2 \%$ | $2.3 \%$ | $2.4 \%$ | $2.2 \%$ | $2.5 \%$ | $\mathbf{2 . 7 \%}$ | | 12+ AQH Share in PPM Markets | $1.6 \%$ |  |
| :--- | :--- | :--- |



## A Well-Educated, Growing Audience

Reaching more than 16 million listeners per week on 1,504 stations, Contemporary Christian drew 2.7\% of all radio listening in Fall '09, up for the second year in a row and $50 \%$ above its ratings in Spring '02, with the greatest gains in afternoons and evenings. In Diary Metros, the format had a $3.3 \%$ share, compared to a $1.6 \%$ in PPM markets. Its shares remained fairly steady throughout the weekday, and actually ranked twelfth overall and in every key daypart.

The heavily female-leaning gender ratio (second-highest to Adult Contemporary) has held steady in recent years, while the proportion of at-home tune-in has crept up incrementally.

About 64\% of Contemporary Christian's audience was within in its 25-54 target, with nearly half between 35-54. The audience is gradually getting older, with the 45+ composition rising from below $37 \%$ to $43 \%$ since Spring ' 05 , as the $35-44$ segment has reduced from $28 \%$ to $22 \%$. But Contemporary Christian had a wide appeal, ranking seventh with teens and in the top 10 with adults $55+$.

## Note: Due to rounding, totals may not add to 100

Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## Contemporary Christian

## Share of Listening by Location <br> AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid


In Fall '09, Contemporary Christian stations were among the top 10 in Baltimore; DenverBoulder; Portland, OR; and Seattle-Tacoma. The format attracted at least twice its average share in Idaho (index 262), Oregon (236), Maryland (229) and South Carolina (200), and delivered ratings more than 50\% above its national average in Arkansas, Colorado, Kentucky, Indiana, Nebraska, Oklahoma and Washington.

## Contemporary Christian



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


Household Income
Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Contemporary Christian's adult listeners were among the most well-educated, as seven in 10 either attended college or earned a diploma-that's third-highest of the 16 primary formats in this study. Nearly one-third had a college degree or better, also third-highest. About 57\% resided in households producing \$50,000 in income annually, ranking seventh.

This format was among the top five in Time Spent Listening, both overall and within every major age group, and among the top 10 in its significant proportion of both African-American and Hispanic listeners.

## Contemporary Christian

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 122 | All Repairs Done at a Shop | 61\% |
| Landscaping | 128 | Do-it-Yourself Repairs | 39\% |
| Remodeled Bathroom | 110 |  |  |
| Exterior Paint | 110 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 110 | Changed Oil | 111 |
| Heating/AC | 110 | Replaced Battery | 123 |
| Replace/Repair Roof | 107 | Anti-Freeze/Coolant | 114 |
| Replaced Windows | 103 | Brakes | 127 |
| Other Remodeling or Home Improvement Project | 110 | Tune-Up/Spark Plugs | 126 |
|  |  | Other Types of Repairs | 117 |
| Median amount spent for all remodeling and home improvement projects: \$1,860 |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Will Buy Digital Camera | 118 |
|  |  | Shop for Music/Video | 111 |
| Television | 100 | Have Pets | 115 |
| Furniture | 103 | Vacation Hotel | 113 |
| Carpeting/Flooring | 113 | Shop for Toys | 116 |
| Window Treatments | 118 | Buy Gift Cards | 120 |
| Mattress | 104 | Shop for Sporting Goods | 116 |
| Stereo/Music System | 101 | Gardening | 112 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Have/Will Buy iPod®/MP3 | 125 |
|  |  | Buy Women's Casual Clothing | 127 |
|  |  | Buy Athletic Shoes | 121 |
| Plan to Buy New Vehicle* | 88 | Buy Men's Casual Clothing | 117 |
| Plan to Buy Used Vehicle** | 112 | Own/Will Buy Video Game System | 128 |
| * Median amount budgeted for new vehicle: $\$ 24,510$ <br> ${ }^{* *}$ Median amount budgeted for used vehicle: $\$ 9,600$ |  | Mall Shopping Past Week | 111 |
|  |  | Attend Pro Sports Events | 115 |
|  |  | College Football Fan | 112 |
|  |  | Swim | 128 |
|  |  | Buy Sports Logo Clothing | 123 |
|  |  | Volunteer Work | 132 |
|  |  | Photography | 126 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $87 \%$ |
| Average monthly bill: s86 |  |
| Compared With All |  |
| Cell Phone Users: | Index |
| Text Messaging | 117 |
| Taking Pictures | 112 |
| E-Mail | 109 |
| Instant Messaging | 90 |
| Download/Listen to Music | 95 |
| Download Video Games | 78 |
| Stream Video Clips | Pct. |
| Online Activity | $85 \%$ |
| Online Past 30 Days | $68 \%$ |
| Shopped Online Past Year | $64 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 820$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 111 |
| Pay Bills | 107 |
| Movie Listings | 105 |
| Online Yellow Pages | 107 |
| Social Networking | 112 |
| Local/Community Events | 127 |
| Radio Station Web site | 110 |
| Read/Write Blogs | 113 |
| Download Coupons | 110 |
| Listen to Radio | 114 |
| Access Podcasts |  |
| Average time spent online per week: 9.2 hours |  |
|  |  |
|  |  |

The Contemporary Christian audience was above the national average for having done home improvement projects during the past 12 months, most notably for doing landscaping and interior painting or wallpapering. Most of these listeners were homeowners (78\%).

Listeners were above the norm for planning the purchase of a used vehicle in the next 12 months. Pickups and SUVs topped the list of models being considered. This group was also inclined to tackle automotive repairs-although most had all repairs done at a shop, 39\% could accomplish some repairs without professional assistance.

Most listeners had cell phones (87\%), and they were above average in their use of them for texting, taking pictures and e-mail.

When it came to online use, this audience group was practical, being above average for going online to pay bills and download coupons. They were also more likely than the total online population to be listening to radio and visiting radio Web sites, reading or writing blogs and accessing podcasts.

Contemporary Christian listeners were well above national norms for doing volunteer work. They were also above average for a variety of shopping activities.

[^8]
## Mexican Regional

## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $2.4 \%$ | $2.6 \%$ | $2.8 \%$ | $3.1 \%$ | $3.4 \%$ | $2.9 \%$ | $\mathbf{2 . 7 \%}$ | | 12+ AQH Share in PPM Markets |  |  |  |  | $\mathbf{4 . 0} \%$ |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| 12+ AQH Share in Diary Markets | $\mathbf{2 . 3} \%$ |  |  |  |  |  |  |

## Audience Composition

Percent of Format Audience by Demographic
Mon-Sun, 6AM-Mid


A Leader in Time Spent Listening
Once among the fastest-growing formats in radio, Mexican Regional accounted for 2.7\% of all listening in Fall '09, receiving a 4.0\% share in PPM Metros and a $2.3 \%$ share in Diary markets. Each week, the format attracted more than 13 million people, nearly $96 \%$ of whom were Hispanic, on 447 stations.

Mexican Regional has been slowly redirecting its appeal away from adults $18-24$, who in Spring '05 comprised nearly $21 \%$ of its audience, but just $15 \%$ in Fall 2009. As a result, the format's age composition has been increasing among the 25-34, 35-44 and 45-54 age groups.

## Mexican Regional

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid



Tune-in has been gradually shifting more toward away from home, but ratings have remained relatively consistent from one daypart to another.
As its namesake suggests, Mexican Regional is a localized format concentrated in certain cities and states. During Fall '09, Mexican Regional stations were among the top five in Dallas-Ft. Worth; Denver-Boulder; and Houston-Galveston; and within the top 10 in Portland, OR; and San Jose.

The format's ratings were more than triple its national average in California (index 340) and Texas (333), nearly double in Arizona and Nevada and more than 50\% higher in Colorado, Illinois, New Mexico and Oregon.

## Mexican Regional



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets

Other Black
4\% 1\%


96\%


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Nearly one in six adult Mexican Regional consumers attended or graduated from college, and close to half lived in households producing $\$ 25,000$ or more in income per year.

This format generated a high amount of Time Spent Listening, ranking No. 1 with adults 18-34 and 25-54 among the primary 16 formats in this report. It was also third with 12 - to 24 -year-olds and No. 4 overall and with adults 35-64.

## Mexican Regional

| Home Improvement Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 78 | All Repairs Done at a Shop | 66\% |
| Landscaping | 66 | Do-it-Yourself Repairs | 34\% |
| Remodeled Bathroom | 119 |  |  |
| Exterior Paint | 97 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 121 | Changed Oil | 114 |
| Heating/AC | 86 | Replaced Battery | 93 |
| Replace/Repair Roof | 69 | Anti-Freeze/Coolant | 111 |
| Replaced Windows | 80 | Brakes | 105 |
| Other Remodeling or Home Improvement Project | 87 | Tune-Up/Spark Plugs | 118 |
|  |  | Other Types of Repairs | 91 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,320$ |  | Leisure Lifestule Profile | * |
|  |  | Pe Liestye Profie |  |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Shop for Toys | 126 |
| Television | 119 | Buy Lottery Tickets | 111 |
| Furniture | 92 | Visit Zoo | 123 |
| Carpeting/Flooring | 85 | Jog/Run | 64 |
| Window Treatments | 99 | NBA Fan | 111 |
| Mattress | 107 | Planning to Buy Furniture | 131 |
| Stereo/Music System | 143 | Visit Mexico | 236 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Play Basketball | 133 |
|  |  | Planning to Buy HDTV | 131 |
|  |  | Planning to Buy Computer | 142 |
| Plan to Buy New Vehicle* | 121 | Extreme Sports Fan | 138 |
| Plan to Buy Used Vehicle** | 132 | Visit Las Vegas | 136 |
| *Median amount budgeted for new vehicle: $\$ 20,910$ <br> **Median amount budgeted for used vehicle: $\$ 7,590$ |  | Monster Trucks Fan | 130 |
|  |  | Attend MBA Games | 121 |
|  |  | Pro Wrestling Fan | 196 |
|  |  | Visit Six Flags | 195 |
|  |  | Supercross/Motocross Fan | 122 |
|  |  | Plan to Buy Digital Camera | 133 |
|  |  | Pro Soccer Fan | 271 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $76 \%$ |
| Average monthly bill: $\$ 79$ |  |
| Compared With All <br> Cell Phone Users: | Index |
| Text Messaging | 115 |
| Taking Pictures | 120 |
| E-Mail | 102 |
| Instant Messaging | 151 |
| Download/Listen to Music | 181 |
| Download Video Games | 170 |
| Stream Video Clips | 123 |
| Online Activity | Pct. |
| Online Past 30 Days | $50 \%$ |
| Shopped Online Past Year | $34 \%$ |
| Purchased Online Past Year | $32 \%$ |
| Average amount spent online past year: $\$ 721$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: |  |
| Download/Listen to Music | 153 |
| Movie Listings | 118 |
| Social Networking | 115 |
| Instant Messages | 147 |
| Job Search | 143 |
| Radio Station Web site | 141 |
| Listen to Radio | 133 |
| Download/Watch Movies | 178 |
| Check Traffic | 136 |
| Take College Courses | 115 |
| Average time spent online per week: 8.1 hours |  |
|  |  |
|  |  |

Although listeners to Mexican Regional were most likely to be renters ( $59 \%$ ), they were above the national average for having done kitchen and bathroom remodeling in their homes during the past 12 months.

Listeners were below national norms for cell phone usage, but most owned cell phones ( $76 \%$ ) and were avid users of special features. Compared with all adult cell phone users nationwide, Mexican Regional listeners were much more likely to use their phones for texting and instant messaging, taking pictures and downloading music and video. We see a similar pattern in the online activity of Mexican Regional listeners. Just half of them were online during a typical month (50\%), but compared with all online users they were far more likely to download entertainment content (movies, music, television programs) and to take advantage of personal communication options (instant messaging and social networking). They were also well above average for doing job searches online.
The leisure profile of the Mexican Regional audience showed them to be far more interested than the general population in pro soccer, extreme sports, monster truck competitions and pro wrestling. And because $71 \%$ had children in the home, they were above average for toy shopping and visits to family friendly destinations like zoos and Six Flags.

Note: An Index of 100 is average. Median dollar amounts shown represent the mid-point, meaning that half the group are below the amount shown and half are above the amount shown.
Source: Scarborough Research, Scarborough USA+, Release 2, 2009

## Active Rock

## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid



Where the Men Tune In
The leader among the contemporary rock formats, Active Rock delivered 2.4\% of the national radio audience across 350 stations in Fall '09-the same as in Fall '08-pulling in 2.6\% in Diary Metros and $1.9 \%$ in PPM markets. More than 18 million consumers turned to Active Rock each week, and nearly three-quarters of the listening was by men-the third-highest proportion of the 22 formats in this study.
More than half of Active Rock's audience could be found in each of two overlapping groups-adults 18-34 and 25-44. The format's composition in those age cells has been consistent in recent years. However, teen listening has dropped from $11 \%$ to about $7 \%$ since Spring '05, while the 45-64 segment has gained from $11 \%$ to about $18 \%$. Among all formats, Active Rock ranked sixth with adults 18-24.

## Note: Due to rounding, totals may not add to 100 .

Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## Active Rock

## Share of Listening by Location <br> AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart <br> Persons 12+, Mon-Sun, 6AM-Mid

Almost three-quarters of Active Rock tune-in took place away from home-the fourth-highest of all formats analyzed and a figure that's stayed relatively constant over the past several years. Active Rock's ratings were fairly even across various dayparts and rose slightly during middays in Fall '09.
During Fall '09, Active Rock stations ranked in the top 10 in Baltimore, Detroit, Minneapolis-St. Paul, Phoenix and San Diego. Certain states generated huge ratings for Active Rock compared to its national average, including Delaware (index 466), Kansas (359) and Idaho (349). Alaska and West Virginia produced more than twice the format's average share, while others generating at least 50\% larger ratings included Arizona, lowa, Massachusetts, Maryland, Michigan, Minnesota, South Carolina and Wyoming.

## Active Rock



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


Household Income
Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


More than half of adult Active Rock consumers attended college or received a degree, and the percentage of college graduates improved $2 \%$ between Fall '08 and Fall '09-a larger increase than any of the other 15 major formats in this report. And more than half of Active Rock consumers aged 18+ resided in households with $\$ 50,000$ or more in annual income.

The format tied for fourth-best in Time Spent Listening among persons 12-24 and adults 1834.

continued

Note: Due to rounding, totals may not add to 100
Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## Active Rock

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs <br> Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 126 | All Repairs Done at a Shop | 54\% |
| Landscaping | 125 | Do-it-Yourself Repairs | 46\% |
| Remodeled Bathroom | 122 |  |  |
| Exterior Paint | 99 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 128 | Changed Oil | 138 |
| Heating/AC | 111 | Replaced Battery | 148 |
| Replace/Repair Roof | 103 | Anti-Freeze/Coolant | 142 |
| Replaced Windows | 106 | Brakes | 169 |
| Other Remodeling or Home Improvement Project | 122 | Tune-Up/Spark Plugs | 159 |
|  |  | Other Types of Repairs | 150 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,750$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Will Buy Digital Camera | 119 |
|  |  | Shop for Music/Video | 114 |
| Television | 107 | Have Pets | 120 |
| Furniture | 108 | Own/Will Buy HDTV | 113 |
| Carpeting/Flooring | 110 | Shop for Toys | 115 |
| Window Treatments | 115 | Drink Beer (Age 21+) | 124 |
| Mattress | 117 | Shop for Sporting Goods | 125 |
| Stereo/Music System | 129 | NFL Fan | 118 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Own/Will Buy iPod®/MP3 | 138 |
|  |  | Buy Athletic Shoes | 120 |
|  |  | Buy Men's Casual Clothing | 120 |
| Plan to Buy New Vehicle* | 113 | Own/Will Buy DVR | 115 |
| Plan to Buy Used Vehicle** | 133 | Own/Will Buy Video Game System | 149 |
| *Median amount budgeted for new vehicle: $\$ 23,940$ <br> ** Median amount budgeted for used vehicle: $\$ 8,640$ |  | Attend Pro Sports Events | 129 |
|  |  | College Football Fan | 117 |
|  |  | Swim | 137 |
|  |  | MLB Fan | 110 |
|  |  | Buy Sports Logo Clothing | 129 |
|  |  | Photography | 115 |
|  |  | Visit Zoo | 124 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $85 \%$ |
| Average monthly bill: s83 |  |
| Compared With All Adult <br> Cell Phone Users: | Index |
| Text Messaging | 132 |
| Taking Pictures | 123 |
| E-Mail | 136 |
| Instant Messaging | 122 |
| Download/Listen to Music | 139 |
| Download Video Games | 183 |
| Stream Video Clips | 166 |
| Online Activity | Pct. |
| Online Past 30 Days | $86 \%$ |
| Shopped Online Past Year | $67 \%$ |
| Purchased Online Past Year | $62 \%$ |
| Average amount spent online past year: $\$ 805$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: |  |
| Download/Listen to Music | 130 |
| Movie Listings | 113 |
| Sports Scores/Updates | 127 |
| Social Networking | 129 |
| Instant Messages | 120 |
| Job Search | 123 |
| Auction Site | 126 |
| Radio Station Web site | 137 |
| Automotive Information | 125 |
| Read/Write Blogs | 116 |
| Average time spent online per week: 9.5 hours |  |
|  |  |
|  |  |

Active Rock listeners were above national norms for doing home improvement projects and purchasing home furnishings. Most owned their homes (70\%).

They were also above average in their plans to buy a vehicle (particularly a used vehicle) during the next 12 months. Pickups topped the list of models being considered by those who planned on buying a used vehicle.

Active Rock listeners showed the highest incidence of do-it-yourself automotive repair of any of the audience groups studied in this report. Nearly half (46\%) of those with vehicles needing repair could roll up their sleeves and get under the hood themselves (or with an assist from friends or family).

Listeners were avid users of their cell phones-above average for using all functions measured in the Scarborough survey. They were particularly likely to be downloading video games to their cell phones.

In terms of online activity, listeners were more likely than the general online population to be downloading music and video games, to be checking sports scores and to be using social networking sites.

The leisure profile of Active Rock listeners showed them to be quite sports-oriented and interested in entertainment content and devices (such as iPods and HDTV).

[^9]
## Adult Hits (and '80s Hits)



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $0.5 \%$ | $0.4 \%$ | $1.3 \%$ | $2.1 \%$ | $2.1 \%$ | $2.0 \%$ | $\mathbf{2 . 2 \%}$ | | 12+ AQH Share in PPM Markets | $3.0 \%$ |  |
| :--- | :--- | :--- |



## An At-Work, In-Car Favorite

Owing to format similarities, Radio Today 2010 has combined Adult Hits and the '80s Hits programming into a single format, reaching nearly 24 million consumers per week on 372 stations. Overall, Adult Hits has produced incremental growth in recent years, though the format has enjoyed substantial success in several markets with the JACK FM-branded approach, among other variations. The format leaned more male than the majority of formats in this study.

In all, Adult Hits had 2.2\% of the national radio audience in Fall '09, including stations among the top five in PPM markets such as Los Angeles, Phoenix, San Diego, Seattle-Tacoma and St. Louis, where it reached No. 1. Its share was $3.0 \%$ in PPM Metros and $1.7 \%$ in Diary markets. Since its first appearance in Radio Today in Spring '06, Adult Hits' audience has been skewing older, with its 35-44 composition declining from $34 \%$ to $25 \%$, and its $45-64$ segment growing from $31 \%$ to $40 \%$. Although ranked fifteenth overall 12+, Adult Hits ranked among the top 10 with adults 55-64. Still, more than half of its audience was between the ages of $35-54$.

## Note: Due to rounding, totals may not add to 100

Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

## Adult Hits (and '80s Hits)

Share of Listening by Location<br>AQH Persons 12+, Mon-Sun, 6AM-Mid



AQH Share of Listening by Daypart
Persons 12+, Mon-Sun, 6AM-Mid


More than three-quarters of tune-in to Adult Hits took place somewhere other than at home; it was tied for No. 1 in that respect.

It attracted triple its national share in Arizona, double in Illinois and more than $40 \%$ above its average in Alaska, Indiana, Massachusetts, Maryland, Michigan, Nebraska, Nevada, Pennsylvania, Texas and Washington.

## Adult Hits (and '80s Hits)



## Ethnic Composition* <br> AQH Persons <br> * Only in DST-Controlled Markets



## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Nearly two-thirds of Adult Hits consumers aged 18+ attended college, and 28\% earned a diploma. Adult Hits ranked fifth-highest (among the 16 leading formats) in the proportion of its listeners who resided in households earning $\$ 75,000$ or more per year; it was also No. 5 for those in households earning at least $\$ 50,000$.
The format has seen a gradual increase in its Hispanic composition in recent years.

## Adult Hits*

| Home Improvement <br> Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 117 | All Repairs Done at a Shop | 63\% |
| Landscaping | 124 | Do-it-Yourself Repairs | 37\% |
| Remodeled Bathroom | 115 |  |  |
| Exterior Paint | 105 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 113 | Changed Oil | 104 |
| Heating/AC | 99 | Replaced Battery | 117 |
| Replace/Repair Roof | 93 | Anti-Freeze/Coolant | 97 |
| Replaced Windows | 99 | Brakes | 119 |
| Other Remodeling or Home Improvement Project | 115 | Tune-Up/Spark Plugs | 110 |
|  |  | Other Types of Repairs | 116 |
| Median amount spent for all remodeling and home improvement projects: $\$ 2,040$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Will Buy Digital Camera | 117 |
|  |  | Shop for Music/Video | 113 |
| Television | 104 | Have Pets | 115 |
| Furniture | 111 | Own/Will Buy HDTV | 113 |
| Carpeting/Flooring | 110 | Vacation Hotel | 112 |
| Window Treatments | 110 | Drink Wine (Age 21+) | 111 |
| Mattress | 110 | Shop for Toys | 113 |
| Stereo/Music System | 122 | Drink Beer (Age 21+) | 118 |
| Plans to Purchase <br> New/Used Vehicle <br> Next 12 Months (Household) | Index | Buy Gift Cards | 117 |
|  |  | Shop for Sporting Goods | 121 |
|  |  | NFL Fan | 114 |
| Plan to Buy New Vehicle* | 119 | Own/Will Buy iPod®/MP3 | 132 |
| Plan to Buy Used Vehicle** | 109 | Buy Athletic Shoes | 120 |
| *Median amount budgeted for new vehicle: $\$ 24,670$ <br> ${ }^{* *}$ Median amount budgeted for used vehicle: $\$ 10,610$ |  | Buy Men's Casual Clothing | 119 |
|  |  | Own/Buy DVR | 123 |
|  |  | Own/Will Buy Video Game System | 130 |
|  |  | Foreign Travel | 116 |
|  |  | Vacation Air Travel | 126 |
|  |  | Attend Pro Sports Events | 135 |
|  |  | Visit Casinos | 115 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $88 \%$ |
| Average monthly bill: s84 |  |
| Compared With All Adult | Index |
| Cell Phone Users: | 121 |
| Text Messaging | 115 |
| Taking Pictures | 131 |
| E-Mail | 97 |
| Instant Messaging | 103 |
| Download/Listen to Music | 129 |
| Download Video Games | 126 |
| Stream Video Clips | Pct. |
| Online Activity | $85 \%$ |
| Online Past 30 Days | $70 \%$ |
| Shopped Online Past Year | $66 \%$ |
| Purchased Online Past Year |  |
| Average amount spent online past year: $\$ 867$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: | 116 |
| Download/Listen to Music | 126 |
| Movie Listings | 115 |
| Online Yellow Pages | 116 |
| Sports Scores/Updates | 120 |
| Social Networking | 118 |
| Auction Site | 114 |
| Local/Community Events | 125 |
| Radio Station Web site | 114 |
| Read/Write Blogs | 111 |
| Download Coupons |  |
| Average time spent online per week: 9.6 hours |  |
|  |  |

Adult Hit listeners were above national norms for doing most of the home improvement projects measured in the Scarborough survey, most notably landscaping. They were above average for purchasing home furnishings as well. Most were homeowners (76\%).

Listeners were more likely than the general population to be planning a vehicle purchase in the next 12 months and to be doing some auto repair themselves (or with help from others).

Most Adult Hit listeners (88\%) had cell phones and, when compared to cell phone users nationwide, they were much more likely to be texting, taking pictures, using e-mail and downloading music and video.

The majority of listeners were online during a typical 30-day period (85\%) and were more likely than the average online user to access news and information (like sports scores and traffic reports), download music and participate in social networking.

The leisure profile of Adult Hit listeners showed them to be above national norms for traveling and for interest in entertainment content and the electronic devices used to access this content (like iPods, HDTV and DVRs). They were also more likely than the general adult population to enjoy adult beverages

[^10]
## Alternative

## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $3.1 \%$ | $3.1 \%$ | $2.4 \%$ | $2.1 \%$ | $2.1 \%$ | $2.2 \%$ | $\mathbf{2 . 1 \%}$ | | 12+ AQH Share in PPM Markets | $\mathbf{2 . 9} \%$ |  |
| :--- | :--- | :--- |

## Audience Composition

Percent of Format Audience by Demographic
Mon-Sun, 6AM-Mid


Reliable Ratings and Audience
Heard on 606 stations, Alternative drew more than 21 million listeners each week, who in Fall '09 accounted for 2.1\% of all radio tune-in-a figure that has remained relatively stable over the past four annual reports. In PPM Metros, Alternative earned a $2.9 \%$ share and had a 1.8\% in Diary markets.

Alternative's audience leaned heavily toward men, ranking fifth-highest among the 16 leading formats in its male orientation.

The audience composition for Alternative has remained fairly consistent over the past several years. In Fall 2009, nearly three-quarters of Alternative listening came from adults 18-44, and more than half was attributable to either the 18-34 or 25-44 age groups. One notable trend was a modest loss among teens, down from $13 \%$ to about $9 \%$ since Spring '02, while the segment of adults 45-64 rose by the same amount over that time frame.

## Alternative

## Share of Listening by Location <br> AQH Persons 12+, Mon-Sun, 6AM-Mid



## AQH Share of Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid


During Fall '09, Alternative stations ranked among the top 10 in the PPM markets of Denver-Boulder; Houston-Galveston; Pittsburgh, PA; St. Louis; Tampa-St. PetersburgClearwater; and Washington, DC. The format delivered three times its overall share in the nation's capital and more than $50 \%$ above its national average in Alaska, California, Colorado, Michigan, Missouri, New Hampshire, Pennsylvania, Rhode Island, Utah and Washington.

About 71\% of tune-in occurred away from home, seventh-highest of all 22 formats studied.

## Alternative




## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


Close to two-thirds of Alternative's adult consumers attended college, and more than a quarter earned a diploma. That's better than the majority of the leading formats in this study. More than six in 10 Alternative adult listeners lived in households with $\$ 50,000$ or more in annual income-a consistent figure for the past eight annual reports.
Almost 15\% of the Alternative audience was Hispanic (also seventh-highest), up from about $11 \%$ in Spring '03. Regardless of the age group, the length of Time Spent Listening to Alternative was fairly similar; only Adult Contemporary had as much uniformity.

## Alternative

| Home Improvement Past 12 Months (Household) | Index | Automotive Repairs Past 12 Months (Household) | Pct. |
| :---: | :---: | :---: | :---: |
| Interior Paint/Wallpaper | 116 | All Repairs Done at a Shop | 61\% |
| Landscaping | 117 | Do-it-Yourself Repairs | 39\% |
| Remodeled Bathroom | 116 |  |  |
| Exterior Paint | 104 | Type of DIY Repair: | Index |
| Remodeled Kitchen | 118 | Changed Oil | 112 |
| Heating/AC | 108 | Replaced Battery | 107 |
| Replace/Repair Roof | 93 | Anti-Freeze/Coolant | 110 |
| Replaced Windows | 97 | Brakes | 128 |
| Other Remodeling or Home Improvement Project | 113 | Tune-Up/Spark Plugs | 116 |
|  |  | Other Types of Repairs | 120 |
| Median amount spent for all remodeling and home improvement projects: $\$ 1,870$ |  |  |  |
|  |  | Leisure Lifestyle Profile | Index |
| Home Furnishings Purchased Past 12 Months (Household) | Index | Own/Will Buy Digital Camera | 118 |
|  |  | Shop for Music/Video | 115 |
| Television | 110 | Have Pets | 110 |
| Furniture | 122 | Own/Will Buy HDTV | 116 |
| Carpeting/Flooring | 107 | Shop for Toys | 114 |
| Window Treatments | 105 | Drink Beer (Age 21+) | 122 |
| Mattress | 114 | Shop for Sporting Goods | 121 |
| Stereo/Music System | 128 | NFL Fan | 111 |
| Plans to Purchase New/Used Vehicle Next 12 Months (Household) | Index | Own/Will Buy iPod®/MP3 | 146 |
|  |  | Buy Athletic Shoes | 118 |
|  |  | Buy Men's Casual Clothing | 120 |
| Plan to Buy New Vehicle* | 118 | Own/Will Buy DVR | 118 |
| Plan to Buy Used Vehicle** | 121 | Own/Will Buy Video Game System | 144 |
| * Median amount budgeted for new vehicle: $\$ 25,760$ <br> ** Median amount budgeted for used vehicle: $\$ 9,230$ |  | Foreign Travel | 121 |
|  |  | Mall Shopping Past Week | 110 |
|  |  | Vacation Air Travel | 120 |
|  |  | Attend Pro Sports Events | 137 |
|  |  | Visit Casinos | 111 |
|  |  | Swim | 132 |
|  |  | MLB Fan | 117 |


| Cell Phone Usage | Pct. |
| :--- | ---: |
| Use Cell Phone | $88 \%$ |
| Average monthly bill: \$84 |  |
| Compared With All |  |
| Cell Phone Users: | Index |
| Text Messaging | 139 |
| Taking Pictures | 128 |
| E-Mail | 160 |
| Instant Messaging | 122 |
| Download/Listen to Music | 157 |
| Download Video Games | 174 |
| Stream Video Clips | 191 |
| Online Activity | Pct. |
| Online Past 30 Days | $88 \%$ |
| Shopped Online Past Year | $71 \%$ |
| Purchased Online Past Year | $66 \%$ |
| Average amount spent online past year: $\$ 880$ |  |
| Compared With All Adults Online | Index |
| During Past 30 Days: |  |
| Download/Listen to Music | 144 |
| Movie Listings | 139 |
| Online Yellow Pages | 112 |
| Sports Scores/Updates | 126 |
| Social Networking | 150 |
| Instant Messages | 133 |
| Job Search | 130 |
| Auction Site | 123 |
| Local/Community Events | 117 |
| Radio Station Web site | 141 |
| Average time spent online per week: 10.0 hours |  |
|  |  |
|  |  |

Alternative listeners were above average for doing home improvement projects and purchasing home furnishings, most notably for purchasing furniture and home music systems. Most of this audience owned their homes (63\%).

Listeners were above national norms for planning a vehicle purchase in the next 12 months and were more likely than the average vehicle owner to be doing some do-it-yourself auto repair.

Alternative listeners were power users of their cell phones, being well above the national average in their use of all functions measured in the Scarborough survey. We saw the same intensity in their online activities. These listeners were more likely than the average online user to access entertainment content (music, movies, radio), visit social networking sites and use instant messaging. They also were more inclined to use practical applications such as job search engines. They were among the heaviest online shoppers- $71 \%$ shopped the Web during the past year. Nearly all of these shoppers made a purchase ( $93 \%$ ), and the median online spending for the Alternative audience was $\$ 880$ during the past year.

When compared with national norms, the leisure profile of Alternative listeners showed that they were more likely than the general population to be interested in professional sports and to obtain electronic devices for entertainment content (HDTV, iPods, video gaming systems).

[^11]
## Additional Noteworthy Formats

The following pages provide an overview of six additional formats:

- Album Oriented Rock (AOR)
- Oldies
- All News
- Religious
- Adult Album Alternative (AAA)
- Spanish Contemporary

In Fall 2009, each of these formats earned between a $1.2 \%$ and $1.8 \%$ share of radio listening nationally. Collectively, the stations in these formats reached more than 71 million consumers per week and accounted for $8.7 \%$ of all radio tune-in.

While Radio Today 2010 focuses on the primary radio formats, the significant legacy value and/or specific market impact of these six formats warranted their inclusion in this report.

## Album Oriented Rock (AOR)



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Broadcast by 302 stations and reaching more than 13 million consumers per week, Album Oriented Rock (AOR) captured a steady $1.8 \%$ of all radio listening. With a mix of current and heritage artists and acts with older material heard on Classic Rock stations, the format leaned almost 3:1 male, ranking second only to All Sports in its orientation toward men.

AOR, which targets an older audience than Active Rock or Alternative, received about half of its listening from adults $35-54$. Those aged 45-54 represented the fastest growing segment, climbing from $19 \%$ to $25 \%$ since Spring '05. The $45-64$ age group also expanded, up from $23 \%$ to $33 \%$. These changes were primarily attributable to a shift from the 25-44 demographic, whose composition decreased from $55 \%$ to $48 \%$ over that time period.

About 75\% of tune-in to AOR took place away from home-third-highest of all 22 formats in this study. More than $90 \%$ of the AOR audience was other than African-American or Hispanic; only Country had a higher percentage.

## Note: Due to rounding, totals may not add to 100.

Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{T M}$ Web National Regional Database, Fall 2009.

## Oldies



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

Oldies is rapidly being replaced as a format description by Classic Hits. It aired on 860 stations, attracting nearly 12 million consumers, good for $1.7 \%$ of listening overall, including $1.8 \%$ in Diary Metros and $0.9 \%$ in PPM markets. It was the only major format providing an audience with an even 50/50 gender split. About $17 \%$ of Oldies listeners were African-American or Hispanic, the seventh-lowest percentage of the 22 formats analyzed.
Targeting adults $45+$, Oldies drew about threequarters of its listening from that demographic, $56 \%$ of its listening from those 45-64 and 51\% from adults 55+, the latter up from $43 \%$ since Spring '05. Like Classic Hits, Oldies did best in middays, when it was a popular at-work choice, although the format has also been gaining in recent years in its proportion of listening at home, where it ranked among the top 10 formats in this study.

## All News



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

All News was broadcast on just 75 stations, but collectively reached almost 15 million consumers, good enough for a reliable $1.5 \%$ of all listening nationally in Fall '09. The fact that All News was available primarily in large markets was reflected in its $3.6 \%$ share in PPM Metros and $0.3 \%$ in Diary markets. A third of All News listeners were at least 65 years old; only News/Talk/Information had a higher senior concentration. About 55\% of All News listening was from adults 55+ (up from 52\% in Fall '08), and $77 \%$ was from adults at least 45 years old. All News ranked among the top 10 formats in its appeal to men, who comprised $55 \%$ of its audience.

All News was the only programming in this 22-format study whose ratings were highest in the mornings and evenings. All News received nearly half of its ratings from at-home tune-in, ranking third-highest in that statistic. AfricanAmericans comprised $13 \%$ of the All News audience, ranking the format fifth highest in Black listenership.

## Religious



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| n/a | n/a | n/a | $1.5 \%$ | $1.5 \%$ | $1.4 \%$ | $\mathbf{1 . 3} \%$ |




With 1,487 stations broadcasting sermons, services, music and related programming, Religious radio generated $1.3 \%$ of all listening, appealing to more than eight million consumers per week. The format did better in smaller cities, picking up $1.6 \%$ in Diary Metros and $0.7 \%$ in PPM markets.

Religious leaned about $60 \% / 40 \%$ women to men, making it the fourth-highest of the 22 formats in this report. More than half of the Religious audience was at least 55 years old, and more than $70 \%$ was $45+$. The sixth-mostethnic format, Religious attracted more than a third of its listeners from the African-American or Hispanic community, with Black listeners outnumbering Hispanics by nearly a 2:1 margin. Religious was comprised of a higher proportion of African-Americans than all but three other formats: Urban AC, Urban Contemporary and Rhythmic CHR.
Religious radio was No. 1 among all formats studied in its high proportion of its listening taking place at home (52\%) and outperformed its overall share in mornings.

[^12]
## Adult Album Alternative (AAA)



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $0.9 \%$ | $0.9 \%$ | n/a | $0.9 \%$ | $0.9 \%$ | $1.1 \%$ | $1.2 \%$ |

AQH Share of Listening by Daypart
Persons 12+, Mon-Sun, 6AM-Mid



Featuring a wider range of contemporary and familiar rock album cuts across various mainstream and alternative music genres, Adult Album Alternative (known as AAA) delivered 12.6 million listeners each week on 413 stations, earning a $1.9 \%$ share in PPM markets and $0.8 \%$ in Diary Metros in Fall '09. The aggregate $1.2 \%$ share represented a new high in Radio Today studies.

Triple A's well-educated audience was centered on adults 45-54, who comprised more than $30 \%$ of the format's listenership. More than two-thirds were between 25-54. The format got aboveaverage ratings in afternoons and weekends, and tune-in away from home led at-home by about a 2:1 margin, which was right at the median of the leading formats. The format leaned male, ranking eighth-highest in its orientation toward men among the 22 formats in this report. Also popular on non-commercial stations, AAA was one of the least ethnic programming approaches, ranking third-lowest in that category.

[^13]
## Spanish Contemporary



## AQH Share Trend

Persons 12+, Mon-Sun, 6AM-Mid

| SP03 | SP04 | SP05 | SP06 | SP07 | FA08 | FA09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $1.6 \%$ | $1.6 \%$ | $1.9 \%$ | $1.9 \%$ | $1.5 \%$ | $1.2 \%$ | $1.2 \%$ |

AQH Share of Listening by Daypart
Persons 12+, Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


More than 10 million consumers tuned into Spanish Contemporary each week on 165 stations, accounting for $1.2 \%$ of all listening, including 2.4\% in PPM Metros and 0.6\% in Diary markets in Fall '09. Not surprisingly, $94 \%$ of the audience was Hispanic, second only to Mexican Regional in its high ethnic orientation.

Appealing nearly equally to men and women, Spanish Contemporary leaned younger than most other formats, with $70 \%$ of its listenership under 45 years old. Nearly half of the audience was between $25-44$, and its $26 \%$ concentration in the 25-34 age group-fourth-highest of all programming in this study-was far above the $16 \%$ represented in that demographic nationally. However, the format's growth was in the 35-64 age cell, up from about $39 \%$ to $47 \%$ since Spring '05. Although Spanish Contemporary ranked seventh-highest in its at-home proportion of tune-in, that percentage dropped faster than any other format-down from $48 \%$ to $40 \%$ since Spring '06. Spanish Contemporary out-delivered its average share in evenings and during weekends.

[^14]
## National Radio Listening Trends

This section details listening patterns on an hour-by-hour basis and according to listening location. You'll see that radio reaches vast segments of the American public, regardless of their age or gender, listening location or time of day.

## Radio Reaches All Ages



These figures illustrate radio's ongoing ability to attract listeners in every demographic group. Radio's perennial benchmark-its Cume rating, or proportion of the U.S. population reached each week-has been consistent and strong

To compile the data in this and subsequent pages in this section, Arbitron for the first time used RADAR data-network radio audience estimates. Therefore, trending data from prior years would not provide an apples-to-apples comparison.

Despite the availability of numerous media alternatives, radio's weekly reach still exceeded 93\% of all Persons 12+. With consistently high figures across the board, radio's highest weekly penetration of any age group (nearly 96\%) was among men 45-54.

Contrary to a common perception that teens don't listen to the radio anymore, teen listening to radio each week approached nearly $93 \%$ among girls and nearly $90 \%$ among boys. A higher percentage of teen girls listened than did women 65+ and, by percentage, teen boys tuned in just as much as did men 65+. All other age groups for either gender reached even higher proportions

## Radio Reaches All Ages

Time Spent Listening
Hours: Minutes per Week
Listeners 12+ (Mon-Sun 6AM-Mid)


By a slight margin, except among teens, men spent more time with radio each week than did women, a pattern that's been consistent for years.

As measured by RADAR, which tracks exposure to network radio, America's consumers between the ages of 45 and 64 listened more per week to radio than did anyone else. This is consistent with prior years being measured via PPM and Diary methodologies.

Men 45-64 devoted the most time to radio (well above two hours per day), followed by men $35-44$. Among women, those between 45-54 spent the most time with radio, followed by women 55-64, 65+ and 35-44. Even teens spent more than an hour per day tuning into their favorite programming.

## Hour-by-Hour Listening



Hour-by-Hour Listening, AQH Rating
Listeners 12+
Percent of Persons Using Radio
Mon-Fri, Sat-Sun, Total Day (5AM-5AM)
$25 \longrightarrow-0-$ Mon-Fri

This chart illustrates a longstanding pattern in which weekday radio listening peaked during the 7AM hour. However, listening remained strong throughout the morning and rose during the lunch hour. Radio listening patterns reached a second peak between 2PM and 4PM (especially between 3PM-4PM) as the afternoon commute commenced, before declining as people returned home from work and shifted to evening activities. However, even as late as the 9PM hour, more than $5 \%$ of all Persons 12+ were listening to the radio.

By contrast, weekend listening peaked during the Noon-2PM hours, and without morning/afternoon commute schedules, reflected much more gradual listening shifts throughout the day. For example, listening during the weekday was nearly twice as high during the 8AM hour as on weekends. However, after 7PM, radio's weekday and weekend ratings were similar, and there was as much or more radio listening on weekends than during weekdays between 11PM and 4AM.

## Where Men and Women Listen

## At-Home Listening for Men and Women <br> Total Week, AQH Rating <br> Mon-Sun (6AM-Mid)



Away-From-Home Listening for Men and Women Total Week, AQH Rating
Mon-Sun (6AM-Mid)


As you can see on these charts, a clear majority of radio listening occurs outside the home, with men somewhat more likely to listen away from home that women. However, the proportions did shift significantly according to specific demographic segments.

For example, almost three-quarters of all radio listening by men $25-54$ took place away from home ( 9.4 rating away from home vs. 3.5 at home); that figure was close to $68 \%$ for women $25-54$. Similarly, for men 18-34, out-of-home captured about $72 \%$, whereas the comparable percentage for women $18-34$ was about $67 \%$.

The highest percentage of radio listening at home was among women 65+ at nearly $68 \%$, followed by men $65+$ at $56 \%$. Teens also devoted the majority of their tune-in to the home, with teen girls spending $57 \%$ of their time with radio in the home, while teen boys came in at 53\%.

## Listening by Daypart

Listening by Daypart<br>Mon-Sun, 6AM-Mid<br>Cume Ratings

|  |  | Mon-Fri 6AM-10AM <br> 6AM-10AM | $\begin{gathered} \text { Mon-Fri } \\ \text { 10AM-3PM } \end{gathered}$ | Mon-Fri 3PM-7PM | Mon-Fri 7PM-Mid | $\begin{aligned} & \text { Sat-Sun } \\ & \text { 6AM-Mid } \end{aligned}$ | Mon-Sun 6AM-Mid |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P12-17 | M | 60 | 46 | 68 | 50 | 67 | 89 |
|  | W | 67 | 54 | 75 | 59 | 76 | 93 |
| P18-24 | M | 62 | 71 | 74 | 57 | 71 | 91 |
|  | W | 67 | 76 | 79 | 63 | 77 | 93 |
| P25-34 | M | 74 | 74 | 81 | 56 | 74 | 94 |
|  | W | 76 | 76 | 82 | 55 | 77 | 95 |
| P35-44 | M | 79 | 76 | 83 | 56 | 77 | 95 |
|  | W | 79 | 77 | 83 | 53 | 78 | 96 |
| P45-54 | M | 80 | 78 | 84 | 55 | 79 | 96 |
|  | W | 79 | 77 | 83 | 52 | 78 | 96 |
| P55-64 | M | 77 | 79 | 80 | 49 | 78 | 94 |
|  | W | 73 | 76 | 77 | 45 | 76 | 93 |
| P65+ | M | 68 | 78 | 68 | 39 | 72 | 89 |
|  | W | 63 | 74 | 62 | 35 | 69 | 86 |

As this chart shows, according to RADAR networking ratings, radio continued in Fall 2009 to play a part of nearly everyone's lives each week. Radio's reach was highest with men 4554 and $35-44$, respectively, slightly above that of women in the same age groups.

A higher proportion of teen girls and women 1844 listened to radio each week than did men in the same demographic brackets, whether overall or on weekends. However, a higher ratio of men 45-54, 55-64 and 65+ tuned into radio sometime during the week or during weekends than did women in those age groups.

Teen girls and women 18-44 also out-Cumed men in those age groups during middays.

Overall, more than half of all consumers in every age group enjoyed radio in every daypart at some point during each week, except for teen boys during weekday middays, and men and women 55+ during weekday evenings.

## Listening Location

Distribution of AQH Listening by Location and Daypart P12+ Listeners

|  | Home | Away From Home |
| :--- | :---: | :---: |
| Mon-Fri, 5AM-10AM | $42 \%$ | $58 \%$ |
| Mon-Fri, 10AM-3PM | $29 \%$ | $71 \%$ |
| Mon-Fri, 3PM-7PM | $30 \%$ | $70 \%$ |
| Mon-Fri, 7PM-Mid | $52 \%$ | $49 \%$ |
| Mon-Fri, Mid-5AM | $66 \%$ | $34 \%$ |
| Weekend, 5AM-10AM | $61 \%$ | $39 \%$ |
| Weekend, 10AM-3PM | $46 \%$ | $55 \%$ |
| Weekend, 3PM-7PM | $42 \%$ | $58 \%$ |
| Weekend, 7pm-Mid | $52 \%$ | $49 \%$ |
| Weekend, Mid-5AM | $63 \%$ | $37 \%$ |

## Leading Radio Formats Ranked by Demographic

## AQH Share by Demographic <br> Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2009

| Persons 12-17 |  |
| :--- | ---: |
| Pop CHR | $22.2 \%$ |
| Rhythmic CHR | $11.5 \%$ |
| Country | $11.3 \%$ |
| Urban Contemporary | $7.7 \%$ |
| Adult Contemporary | $5.8 \%$ |
| Hot AC | $5.8 \%$ |
| Contemporary Christian | $3.9 \%$ |
| Classic Rock | $3.3 \%$ |
| Urban AC | $3.2 \%$ |
| Alternative | $3.1 \%$ |
| Active Rock | $2.8 \%$ |
| Mexican Regional | $2.6 \%$ |
| News/Talk/lnformation | $2.4 \%$ |
| Classic Hits | $2.3 \%$ |
| Adult Hits | $1.4 \%$ |
| All Sports | $1.0 \%$ |


| Persons 18-24 |  |
| :--- | ---: |
| Pop CHR | $14.8 \%$ |
| Country | $14.5 \%$ |
| Rhythmic CHR | $9.6 \%$ |
| Urban Contemporary | $6.9 \%$ |
| Adult Contemporary | $6.2 \%$ |
| Active Rock | $5.1 \%$ |
| Hot AC | $4.9 \%$ |
| Classic Rock | $4.8 \%$ |
| Alternative | $4.3 \%$ |
| Mexican Regional | $3.9 \%$ |
| Classic Hits | $3.1 \%$ |
| Urban Adult Contemporary | $3.0 \%$ |
| News/Talk/lnformation | $2.8 \%$ |
| Contemporary Christian | $2.2 \%$ |
| Adult Hits | $1.8 \%$ |
| All Sports | $1.4 \%$ |


| Persons 25-34 |  |
| :--- | ---: |
| Country | $12.4 \%$ |
| Pop CHR | $9.9 \%$ |
| Adull Contemporary | $7.5 \%$ |
| News/Talk/lnformation | $6.1 \%$ |
| Rhythmic CHR | $5.7 \%$ |
| Mexican Regional | $5.5 \%$ |
| Hot AC | $5.4 \%$ |
| Classic Rock | $5.1 \%$ |
| Urban Contemporary | $4.8 \%$ |
| Active Rock | $4.4 \%$ |
| Alternative | $4.0 \%$ |
| All Sports | $3.7 \%$ |
| Urban Adult Contemporary | $3.4 \%$ |
| Classic Hits | $3.0 \%$ |
| Contemporary Christian | $3.0 \%$ |
| Adult Hits | $2.4 \%$ |

## Leading Radio Formats Ranked by Demographic

## AQH Share by Demographic <br> Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2009

| Persons $\mathbf{3 5 - 4 4}$ |  |
| :--- | ---: |
| Country | $12.3 \%$ |
| Adult Contemporary | $9.8 \%$ |
| New/Talk/lnformation | $9.3 \%$ |
| Pop CHR | $6.7 \%$ |
| Classic Rock | $6.2 \%$ |
| Hot AC | $5.3 \%$ |
| Urban AC | $4.7 \%$ |
| All Sports | $4.1 \%$ |
| Classic Hits | $3.9 \%$ |
| Mexican Regional | $3.5 \%$ |
| Contemporary Christian | $3.4 \%$ |
| Rhythmic CHR | $3.3 \%$ |
| Adult Hits | $3.1 \%$ |
| Urban Contemporary | $3.1 \%$ |
| Active Rock | $3.0 \%$ |
| Alternative | $2.5 \%$ |


| Persons 45-54 |  |
| :--- | ---: |
| Country | $13.4 \%$ |
| News/Talk/lnformation | $12.5 \%$ |
| Adult Contemporary | $11.4 \%$ |
| Classic Rock | $7.9 \%$ |
| Classic Hits | $7.0 \%$ |
| Urban AC | $5.0 \%$ |
| Hot AC | $4.0 \%$ |
| All Sports | $3.6 \%$ |
| Pop CHR | $3.5 \%$ |
| Contemporary Christian | $3.2 \%$ |
| Adult Hits | $2.8 \%$ |
| Urban Contemporary | $1.9 \%$ |
| Mexican Regional | $1.7 \%$ |
| Active Rock | $1.6 \%$ |
| Rhythmic CHR | $1.5 \%$ |
| Alternative | $1.2 \%$ |


| Persons 55-64 |  |
| :--- | ---: |
| News/Talk/Information | $19.3 \%$ |
| Country | $14.3 \%$ |
| Adult Contemporary | $11.4 \%$ |
| Classic Hits | $7.8 \%$ |
| Urban AC | $4.7 \%$ |
| Classic Rock | $4.5 \%$ |
| All Sports | $3.4 \%$ |
| Hot AC | $2.3 \%$ |
| Contemporary Christian | $2.1 \%$ |
| Adult Hits | $1.9 \%$ |
| Pop CHR | $1.7 \%$ |
| Mexican Regional | $1.2 \%$ |
| Urban Contemporary | $1.2 \%$ |
| Rhythmic CHR | $0.8 \%$ |
| Active Rock | $0.6 \%$ |
| Alternative | $0.5 \%$ |
|  |  |

## Persons 65+

| News/Talk/lnformation | $29.6 \%$ |
| :--- | ---: |
| Country | $14.9 \%$ |
| Adult Contemporary | $10.0 \%$ |
| Classic Hits | $4.0 \%$ |
| All Sports | $2.6 \%$ |

# Formats Ranked by Weekly Cume, Format Preferences by Gender 

Formats Ranked by Weekly Cume
Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2009

Gender Composition by Format
Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2009

|  | Cume |
| :--- | ---: |
| Adult Contemporary | $72,486,400$ |
| Country | $64,067,500$ |
| News/Talk/Information | $59,341,300$ |
| Pop Contemporary Hit Radio | $59,049,300$ |
| Classic Hits | $40,012,000$ |
| Hot Adult Contemporary | $38,880,800$ |
| Classic Rock | $38,597,700$ |
| Rhythmic Contemporary Hit Radio | $34,698,900$ |
| All Sports | $24,935,700$ |
| Adult Hits | $23,659,500$ |
| Alternative | $21,402,200$ |
| Urban Contemporary | $19,938,100$ |
| Urban Adult Contemporary | $19,033,800$ |
| Active Rock | $18,073,900$ |
| Contemporary Christian | $16,609,300$ |
| All News | $14,795,200$ |
| Mexican Regional | $13,477,600$ |
| Album Oriented Rock | $13,168,200$ |
| Adult Album Alternative | $12,600,300$ |
| Oldies | $11,694,100$ |
| Spanish Contemporary | $10,386,000$ |
| Religious | $8,596,500$ |


|  | Women | Men |
| :--- | ---: | ---: |
| Adult Contemporary | $63 \%$ | $37 \%$ |
| Contemporary Christian | $63 \%$ | $37 \%$ |
| Pop Contemporary Hit Radio | $61 \%$ | $39 \%$ |
| Religious | $61 \%$ | $39 \%$ |
| Hot Adult Contemporary | $60 \%$ | $40 \%$ |
| Urban Adult Contemporary | $56 \%$ | $44 \%$ |
| Urban Contemporary | $54 \%$ | $46 \%$ |
| Country | $53 \%$ | $47 \%$ |
| Rhythmic Contemporary Hit Radio | $52 \%$ | $48 \%$ |
| Oldies | $50 \%$ | $50 \%$ |
| Spanish Contemporary | $49 \%$ | $52 \%$ |
| Classic Hits | $47 \%$ | $53 \%$ |
| Adult Hits | $46 \%$ | $54 \%$ |
| All News | $45 \%$ | $55 \%$ |
| Adult Album Alternative | $43 \%$ | $57 \%$ |
| News/Talk/lnformation | $42 \%$ | $58 \%$ |
| Mexican Regional | $40 \%$ | $60 \%$ |
| Alternative | $37 \%$ | $63 \%$ |
| Classic Rock | $30 \%$ | $70 \%$ |
| Active Rock | $27 \%$ | $73 \%$ |
| Album Oriented Rock | $26 \%$ | $74 \%$ |
| All Sports | $16 \%$ | $84 \%$ |

## Format Leaders by Location

## At Home

Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2009

| Religious | $51.5 \%$ |
| :--- | ---: |
| News/Talk/lnformation | $49.9 \%$ |
| All News | $48.4 \%$ |
| Urban Contemporary | $44.6 \%$ |
| Urban Adult Contemporary | $42.8 \%$ |
| Mexican Regional | $41.4 \%$ |
| Spanish Contemporary | $39.5 \%$ |
| Rhythmic Contemporary Hit Radio | $38.9 \%$ |
| Oldies | $36.1 \%$ |
| Contemporary Christian | $35.6 \%$ |
| Adult Album Alternative | $34.2 \%$ |
| Country | $34.0 \%$ |
| Pop Contemporary Hit Radio | $33.8 \%$ |
| All Sports | $31.2 \%$ |
| Classic Hits | $30.2 \%$ |
| Alternative | $28.5 \%$ |
| Hot Adult Contemporary | $27.6 \%$ |
| Classic Rock | $26.4 \%$ |
| Active Rock | $25.6 \%$ |
| Album Oriented Rock (AOR) | $25.2 \%$ |
| Adult Contemporary | $24.1 \%$ |
| Adult Hits | $24.1 \%$ |

## Away From Home

Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2009

| Adult Contemporary | $75.9 \%$ |
| :--- | ---: |
| Adult Hits | $75.9 \%$ |
| Album Oriented Rock (AOR) | $74.8 \%$ |
| Active Rock | $74.4 \%$ |
| Classic Rock | $73.6 \%$ |
| Hot Adult Contemporary | $72.4 \%$ |
| Alternative | $71.5 \%$ |
| Classic Hits | $69.8 \%$ |
| All Sports | $68.8 \%$ |
| Pop Contemporary Hit Radio | $66.2 \%$ |
| Country | $66.0 \%$ |
| Adult Album Alternative | $65.8 \%$ |
| Contemporary Christian | $64.4 \%$ |
| Oldies | $63.9 \%$ |
| Rhythmic Contemporary Hit Radio | $61.1 \%$ |
| Spanish Contemporary | $60.5 \%$ |
| Mexican Regional | $58.6 \%$ |
| Urban Adult Contemporary | $57.2 \%$ |
| Urban Contemporary | $55.4 \%$ |
| All News | $51.6 \%$ |
| News/Talk/lnformation | $50.1 \%$ |
| Religious | $48.5 \%$ |

## Leading Radio Formats Ranked by Audience Share by Daypart

Audience Share by Daypart<br>AQH Persons 12+, Fall 2009

| Mon-Fri 6AM-10AM |  |
| :--- | ---: |
| News/Talk/Information | $14.9 \%$ |
| Country | $13.9 \%$ |
| Adult Contemporary | $8.6 \%$ |
| Pop CHR | $6.4 \%$ |
| Classic Rock | $5.4 \%$ |
| Classic Hits | $4.4 \%$ |
| Urban Adult Contemporary | $3.9 \%$ |
| Hot Adult Contemporary | $3.8 \%$ |
| All Sports | $3.2 \%$ |
| Rhythmic CHR | $2.9 \%$ |


| Mon-Fri 3PM-7PM |  |
| :--- | ---: |
| Country | $13.1 \%$ |
| News/Talk/lnformation | $12.4 \%$ |
| Adult Contemporary | $9.4 \%$ |
| Pop CHR | $7.3 \%$ |
| Classic Rock | $5.0 \%$ |
| Classic Hits | $4.8 \%$ |
| Hot Adult Contemporary | $4.2 \%$ |
| Rhythmic CHR | $4.0 \%$ |
| Urban Adult Contemporary | $3.9 \%$ |
| All Sports | $3.5 \%$ |


| Mon-Fri 10AM-3PM |  |
| :--- | ---: |
| News/Talk/Information | $14.8 \%$ |
| Country | $13.7 \%$ |
| Adult Contemporary | $10.7 \%$ |
| Classic Hits | $5.4 \%$ |
| Classic Rock | $5.2 \%$ |
| Pop CHR | $5.1 \%$ |
| Hot Adult Contemporary | $4.0 \%$ |
| Urban Adult Contemporary | $3.3 \%$ |
| All Sports | $3.1 \%$ |
| Rhythmic CHR | $2.8 \%$ |

Mon-Fri 7PM-Midnight

| Country | $11.5 \%$ |
| :--- | ---: |
| News/Talk/lnformation | $10.5 \%$ |
| Pop CHR | $9.2 \%$ |
| Adult Contemporary | $8.3 \%$ |
| Rhythmic CHR | $5.9 \%$ |
| Urban Contemporary | $5.4 \%$ |
| Urban Adult Contemporary | $5.1 \%$ |
| Classic Rock | $4.4 \%$ |
| Classic Hits | $4.1 \%$ |
| Hot Adult Contemporary | $3.8 \%$ |

Thanks to both their popularity and sheer number of stations, News/Talk/Information and Country were dominant in their appeal during the workweek, regardless of daypart. While $\mathrm{N} / \mathrm{T} / \mathrm{I}$ had a slight lead in the first part of the day as consumers learned what was happening in the world and tuned in one or more prominent talk personalities, the two formats shared similar ratings in afternoons and evenings for the largest listening audience.

For the most part, the 10 leading formats that started each weekday morning were still the 10 top programming presentations at the end of the evening. However, moving through the course of the day, rankings did shift, particularly in favor of Adult Contemporary and Classic Hits-two workplace-friendly formats.

However, the largest changes occurred as teens returned home from school, which was reflected in the higher ratings of younger-leaning formats such as Pop CHR, Rhythmic CHR and Urban Contemporary-the latter replacing Mexican Regional among the top 10 in afternoons and evenings.

## Leading Radio Formats Ranked by Ethnic Composition

Leading Radio Formats Ranked by Ethnic Composition
AQH Persons 12+, Fall 2009

| Black |  |
| :--- | ---: |
| Urban Adult Contemporary | $91.2 \%$ |
| Urban Contemporary | $78.9 \%$ |
| Rhythmic CHR | $32.3 \%$ |
| Religious | $22.7 \%$ |
| All News | $13.2 \%$ |
| All Sports | $12.4 \%$ |
| Pop CHR | $9.1 \%$ |
| Adult Contemporary | $7.8 \%$ |
| Contemporary Christian | $6.9 \%$ |
| Oldies | $6.0 \%$ |
| News/Talk/lnformation | $5.3 \%$ |
| Classic Hits | $4.2 \%$ |
| Adult Hits | $3.7 \%$ |
| Hot Adult Contemporary | $3.6 \%$ |
| Alternative | $3.4 \%$ |
| Adult Album Alternative | $2.4 \%$ |
| Classic Rock | $2.3 \%$ |
| Album Oriented Rock | $2.2 \%$ |
| Active Rock | $2.1 \%$ |
| Country | $2.0 \%$ |
| Spanish Contemporary | $1.6 \%$ |
| Mexican Regional | $0.5 \%$ |


| Hispanic |  | Other |  |
| :---: | :---: | :---: | :---: |
| Mexican Regional | 95.6\% | Country | 91.5\% |
| Spanish Contemporary | 94.0\% | Album Oriented Rock | 90.5\% |
| Rhythmic CHR | 32.0\% | Adult Album Alternative | 89.7\% |
| Pop CHR | 20.3\% | News/Talk/Information | 89.7\% |
| Hot Adult Contemporary | 17.7\% | Classic Rock | 88.7\% |
| Classic Hits | 15.5\% | Active Rock | 88.4\% |
| Alternative | 14.6\% | Oldies | 83.2\% |
| Contemporary Christian | 13.7\% | Adult Hits | 83.1\% |
| Adult Contemporary | 13.3\% | Alternative | 82.0\% |
| Adult Hits | 13.3\% | Classic Hits | 80.3\% |
| Religious | 12.9\% | All Sports | 79.9\% |
| Oldies | 10.8\% | All News | 79.8\% |
| Active Rock | 9.4\% | Contemporary Christian | 79.4\% |
| Classic Rock | 9.1\% | Adult Contemporary | 78.9\% |
| Adult Album Alternative | 7.9\% | Hot Adult Contemporary | 78.8\% |
| All Sports | 7.6\% | Pop CHR | 70.6\% |
| Album Oriented Rock | 7.3\% | Religious | 64.4\% |
| All News | 7.0\% | Rhythmic CHR | 35.7\% |
| Country | 6.5\% | Urban Contemporary | 15.9\% |
| Urban Contemporary | 5.2\% | Urban Adult Contemporary | 6.6\% |
| News/Talk/Information | 5.0\% | Spanish Contemporary | 4.4\% |
| Urban Adult Contemporary | 2.3\% | Mexican Regional | 4.0\% |

## Sources

Radio Today 2010 contains radio listening and consumer behavior statistics for listeners to radio stations in the United States. Data for the charts and graphs in this edition come from these sources:

- Arbitron's TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009, which includes quantitative radio audience information from every market surveyed by Arbitron in the United States.
- National listening data come from RADAR 105, June 2010.
- Scarborough USA+, Release 2, 2009, features information gathered from more than 210,000 adults aged 18 and over nationally. Scarborough Research examines a variety of characteristics, including demographics, socioeconomic characteristics, lifestyle activities, online and offline consumer habits, local market shopping patterns and product usage, as well as media behavior.


## About the Scarborough Qualitative Data

Home Improvement-List represents projects done during the past 12 months. Projects are listed in descending order based on number of total adults in U. S. reporting participation in project.

Home Furnishings-Items could have been bought by the listener or any member of the listener's household during the past 12 months. Items are listed in descending order based on number of total adults in U.S. reporting purchase of item.

Plans to Purchase New/Used Vehicle-Purchase could be planned by the listener or any member of the listener's household during the past 12 months. "Vehicle" means cars, station wagons, pickup trucks, mini-vans and sport utility vehicles, but not motorcycles.
Automotive Repairs-Data for "do-it-yourself repairs" contain all listeners who did any or all repairs on household vehicles themselves (regardless of whether they used a shop for some repairs). The data are based on total adults having household vehicles that required repairs or services during the past 12 months. DIY repairs are described as auto repairs or services done by the listener, or someone else, for free. Types of repairs are listed in descending order based on the number of total adults in base definition who have done each repair.

## Sources

Leisure Lifestyle Profile-Data shown are listed in descending order based on the number of total adults in U.S. reporting participation.
Data have been assembled from a number of measurement categories included in the Scarborough survey:

- Activities done past 12 months (e.g., swimming, sewing, volunteer work)
- Any car rental for personal/vacation use past 12 months
- Any casinos visited past 12 months/specific casino activities past 12 months
- Domestic cities visited past 12 months
- Events attended/places visited past 12 months (e.g., live theater, Six Flags, zoo)
- Any hotel/motel for personal/vacation use past 12 months
- Domestic air trips taken for personal/vacation past 12 months
- Types of alcoholic beverages consumed
- Belong to health/exercise club
- Items or services that listener or others in listener's household plan to buy during the next 12 months (e.g., digital camera, iPod or other MP3 player, HDTV)
- Current level of interest in specific sports ("Fans" are described as those who are very/somewhat interested in a sport)
- Number of specific sports games attended during the past 12 months
-Pets owned by listener's household
- Apparel items bought past 12 months
- Gift card bought past 12 months
- Florists used past 12 months
- Shopped for fine jewelry past 12 months
- Mall shopping past 7 days
- Music/video stores shopped past 12 months
- Pet supplies used past 12 months
- Sporting goods stores shopped past 3 months
- Sports apparel with team logos bought past 12 months
-Household connected to satellite
- Household connected to cable
- Cruise taken past 3 years
- Traveled outside U.S. past 3 years
- Foreign destinations visited past 3 years
- Specific types of sports events attended past 12 months

Cell Phone Usage-Index data shown are listed in descending order based on the number of total adult cell phone owners in the U.S reporting using function.
Online Activity -Index data shown are listed in descending order based on the number of total adult online users in U.S. reporting each activity.
Averages for time spent online have been calculated in minutes and converted back to hours.

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[^0]:    *Scarborough data do not include Talk/Personality
    Note: An Index of 100 is average. Median dollar amounts shown represent the mid-point, meaning that half the group are below the mount shown and half are above the amount shown. Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^1]:    Scarborough data do not include Soft Adult Contemporary.
    Note: An Index of 100 is average. Median dollar amounts shown epresent the mid-point, meaning that half the group are below the amount shown and half are above the amount shown.
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^2]:    Note: Due to rounding, totals may not add to 100
    Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

[^3]:    Note: An Index of 100 is average. Median dollar amounts shown
    represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group a
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^4]:    Note: An Index of 100 is average. Median dollar amounts shown
    represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group a
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^5]:    Note: Due to rounding, totals may not add to 100
    Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

[^6]:    52
    RADIO TODAY • 2010 EDITION

[^7]:    Note: An Index of 100 is average. Median dollar amounts shown
    Note: An Index of 100 is average. Median dollar amounts shown
    represent the mid-point, meaning that half the group are below the amount shown and half are above the amount shown.
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^8]:    Note: An Index of 100 is average. Median dollar amounts shown
    represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^9]:    Note: An Index of 100 is average. Median dollar amounts shown
    represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group a
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^10]:    Scarborough data do not include '80s Hits.
    Note: An Index of 100 is average. Median dollar amounts shown epresent the mid-point, meaning that half the group are below the mount shown and half are above the amount shown.
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^11]:    Note: An Index of 100 is average. Median dollar amounts shown
    represent the mid-point, meaning that half the group are below the represent the mid-point, meaning that half the group a
    Source: Scarborough Research, Scarborough USA+, Release 2, 2009

[^12]:    Note: Due to rounding, totals may not add to 100.
    Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

[^13]:    Note: Due to rounding, totals may not add to 100.
    Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

[^14]:    Note: Due to rounding, totals may not add to 100.
    Source: Format definitions are supplied to Arbitron by the radio stations. Data come from TAPSCAN ${ }^{\text {TM }}$ Web National Regional Database, Fall 2009.

