

How America Listens to Radio
2007 Edition

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## Introduction

Welcome to the Radio Today 2007 Edition-an in-depth look at radio listening nationally and by individual formats. Radio Today combines Scarborough consumer data with Arbitron audience data to develop a comprehensive profile of radio listening across America. With information on the purchasing plans and leisure activities for 17 specific formats, the study provides valuable insight on the evolving relationship between radio and its diverse listener base.
The big picture for radio overall is its remarkable reach. Well over $90 \%$ of all consumers 12 years old and over listen to the radio each week-a higher penetration than television, magazines, newspapers or the Internet. Radio reaches people everywhere they are: at home, at work, in the car, in stores, restaurants and online-and, more recently, via cell phones. Regardless of age, time of day or geography, radio is America's true media companion. We hope you'll examine and find useful the many fascinating facts about radio listening, gathered from nearly 400,000 listening diaries in 296 radio markets that were measured in the Spring of 2006.

You'll find detailed facts and figures on audience listening to radio stations in the United States over the past year, and, in some cases, over several years. You'll see the share of the national audience for numerous formats overall and by region, as well as easy-to-read graphs highlighting general demographics, ethnicity, household income, education level, time spent listening (TSL), average age, proportion of first preference listening from the primary audience (P1), top hits by format, timely Scarborough lifestyle information and summary analyses.

After reading Radio Today 2007 Edition, you'll see that radio remains a vibrant and relevant part of Americans' lives.

## What's New in This Edition

## More Reports, More Analyses

Radio Today 2007 offers an analysis of the audience listening patterns and demographics of 22 leading radio formats including, for the first time, Adult Hits and Classic Hits. You'll also see for the first time full reports on the Classical and Talk/Personality formats, as well as details on listeners of five additional "Noteworthy Formats:" Active Rock, Adult Hits, Album Oriented Rock (AOR), New AC/Smooth Jazz and Spanish Contemporary radio. Although their reports are abridged, these Noteworthy Formats are included owing to their legacy or regional market strengths, or both.

Within this year's individual format reports, you'll see that we've provided the percentage of the overall listening to a particular format by region. We believe this change furnishes a more useful estimate of behavior than the previous use of indexes.

You'll also see more analyses for many of the leading formats, including notation of trends observed over the last several years, to provide perspective on audience listening shifts.

## New Scarborough Data on Auto and Consumer Electronics Purchases

The 2007 Radio Today provides Scarborough Research insights into the No. 1 radio advertising category-automobiles-in terms of the type of new cars that radio listeners of the leading formats plan to acquire within the next 12 months, whether it be a compact, midsize, full-size, pickup, SUV, van/minivan or luxury car. Using indexes, the reports also detail how much listeners of each format intend to spend on their purchase. In a related and timely addition, you'll see an index for each format indicating how likely these listeners are to subscribe to satellite radio over the coming year. As you'll see, listeners to most of the leading formats show they are more likely than the average person to be planning to get a satellite radio subscription.

> (continued on next page)

## What's New in This Edition

The 2007 edition of Radio Today also offers new Scarborough information about which personal sports are most popular with the listeners of the top-rated formats, including biking, weight lifting/circuit training, hiking/backpacking, jogging/running, swimming, tennis and health/fitness club memberships. The varying preferences among listeners of various formats are often quite striking and can serve as a catalyst for all kinds of marketing, advertising and promotional strategies.
You'll also see ownership indexes by radio format for four of the most popular consumer electronics: digital video recorders (DVRs), DVD Players, PDAs and video game consoles, in addition to indexes of various format listeners' intentions to purchase a DVR, HDTV, MP3 player and video game console. Finally, we take a look at the moviegoing habits of radio listeners, indexing the likelihood of attending anywhere from none to seven or more films per month.

## Station and Share Reports by Format, Average Age by Format

We've added two charts near the end of this report on pages 98 and 99: The first lists the total number of stations for 55 formats, and the second shows the national Average Quarter-Hour (AQH) Share for the top 50 formats. For the first time, we've provided a chart outlining the average age of the listeners to the top 22 formats to help clarify differences between programming approaches.
Finally, we've added the following snapshot, "Ratings Story Lines of the Year," detailing some of the key trends taking place in radio listening, both overall and for certain formats on the move either up or down. The general overview of radio listening, "National Radio Listening Trends," has been moved to the back of this report, accompanied by a summary analysis within each section.

## What's New in This Edition

Arbitron Radio Today 2007 Edition

- Ron Rodrigues (Marketing Communications), Editor
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## Ratings Story Lines of the Year

## Top Format Winners

Mexican Regional improved from a 2.8 share 12+ in Spring 2005 to a 3.1 in Spring 2006. The format's national ratings have gained $48 \%$ from a 2.1 in Spring 2002, giving it four consecutive years of growth. Already radio's format leader in time spent listening, Mexican Regional picked up an extra 30 minutes a week among 12- to 24 -year-olds between Spring 2005 and 2006.

Classic Hits soared from a 1.6 share 12+ to a 2.1 between Spring 2005 and 2006-a 31\% improvement-good enough to climb from 21st to a tie for 14th in 12+ ratings among all formats. Now including some stations formerly known as Oldies but with a new positioning, Classic Hits has found a niche, reaching listeners averaging about five years older than those of Adult Hits and six years younger than Oldies fans.

Talk/Personality's ratings gained more than $10 \%$ between Spring 2005 and 2006, rising from a 1.9 share $12+$ to a 2.1 , improving its $12+$ ratings rank from 18 th to a tie for 14 th among all formats. Contrary to conventional wisdom, Talk/Personality performs surprisingly well in time spent listening among 12-24s.

Adult Hits, home of the many new "Jack" music stations, was the star performer between Spring 2005 and 2006, jumping from a 1.3 share to a $1.9-\mathrm{a} 46 \%$ advancement in one year to move inside the top 20 formats for $12+$ ratings. The number of Adult Hits stations rose more than $12 \%$, from 128 to 144 during that time, and the format picked up one of radio's crown jewels when WCBS-FM/New York flipped from Oldies in 2005.

## Ratings Story Lines of the Year

## Top Format Setbacks

Oldies took it on the chin in 2006, dropping from a $4.1 \%$ share of the national audience to $3.3 \%-$ a $19.5 \%$ decline in one year. As noted previously, the switch of major Oldies stations in several major markets was a key factor. WCBS-FM/New York's flip to the "Jack" Adult Hits format contributed to the decline, but the erosion has been ongoing as stations shift to a younger audience with Adult Hits, Classic Hits and other formats.

Hot AC's Spring 2005 to Spring 2006 12+ share declined from $3.6 \%$ to $3.2 \%$-an $11 \%$ dip. Classic Hits and Adult Hits stations appear to be taking away audience from Hot AC, which has seen a $10 \%$ decline in time spent listening among $12-24 \mathrm{~s}$ and a $4 \%$ dip among $18-34 \mathrm{~s}$.

Alternative dropped from a 2.4 share $12+$ to a 2.1 between Spring 2005 and 2006, continuing its decline from a 3.1 in Spring 2004. During the most recent 12 months, Alternative lost 4\% of TSL among demographic groups aged 12-24, 18-34 and 25-54, giving up the most ground in the evenings when its share fell from 3.0 to 2.5 .

Active Rock slid from a $2.3 \% 12+$ share in Spring 2005 to a 1.9 share in Spring 2006-a 17\% decline-a surprise, considering the format had been showing growth as well as stability between 2002 and 2005. Active Rock took its biggest hit in morning drive, falling from a 2.8 share to 2.0.
(continued on next page)

## Ratings Story Lines of the Year

## Format Winners and Losers Remained Even

Of the 50 formats tracked for ratings (see page 99 for the complete list), there was a uniform split of improving/debuting, unchanged and declining formats between Spring 2005 and Spring 2006: 17 were up or debuting, 17 were unchanged and 16 were down.

Formats up were Adult Hits, All Sports, Classic Hits, Contemporary Christian, Contemporary Inspirational, Country, Mexican Regional, Modern AC, Spanish News/Talk, Spanish Religious, Talk/Personality and Urban AC. Five formats scored ratings in 2006 that had not appeared in 2005. The new entries included Children's Radio, Educational, Ethnic, New Country and Spanish Adult Hits.
Those unchanged: Adult Contemporary, Album Oriented Rock, Classical, Easy Listening, Jazz, New AC/Smooth Jazz, News/Talk/Information, Nostalgia, Pop CHR, Religious, Rhythmic Oldies, Southern Gospel, Spanish Contemporary, Spanish Oldies, Tejano, Urban Oldies, and Variety.
Formats down: Active Rock, Adult Album Alternative, Adult Standards, All News, Alternative, Classic Country, Classic Rock, '8os Hits, Gospel, Hot AC, Oldies, Rhythmic CHR, Soft AC, Spanish Tropical, Spanish Variety and Urban Contemporary.

## Cume Is Steady as Overall Time Spent Listening Declines

Overall, radio is a resilient part of our lives. Over the past 10 years, an overwhelming percentage (over 93\%) of all people 12 or older listen to the radio each week; that figure has changed only by tenths of a percent per year since the start of this decade. However, the number of hours spent with radio remained below 19 hours 30 minutes for all five quarters from Summer 2005 through Summer 2006-the first time that has happened. The 19 -hour watermark of both Winter 2005 and Summer 2006 is 3 hours 15 minutes below that of Spring 1997-a $15 \%$ decline in nine years. Away-from-home TSL is down the most with Men and Women $18-34$, while at-home TSL declined the most among Teen boys and girls. Overall, the erosion is evident with most demographic groups, except one ...
(continued on next page)

## Ratings Story Lines of the Year

## Time Spent Listening Away-from-Home Among 65+ Demos Is on the Rise

Time spent listening was down between Spring 2005 and 2006 with every demo cell between 12 and 65 , but rose for the second straight year among both Men and Women $65^{+}$. The trend suggests that these older demos are increasingly mobile, though it's not clear whether their extended away-from-home listening is happening at work or in some other location.

## Cume Ratings Dip Again Among Teens at Night

According to the Spring 2006 figures, just over half of Teen boys and not quite two-thirds of Teen girls listen to radio at least once during weekdays from 7PM-midnight. Both of those figures are down more than $9 \%$ in the four years between 2003 and 2006. Also of note is that the cume ratings for Women 2534 in weekday evenings fell below $50 \%$ for the first time in the Spring of 2006.

## In-Car Listening Is Rising, At-Work Listening Is Falling

Although the change is incremental year-by-year, in-car listening has been becoming a larger proportion of total radio listening for the last several years and continued to do so between Spring 2005 and 2006, during both weekdays and weekends. Between 6AM-10AM weekdays, in-car is now nearly tied with athome for the most listening and widened its lead over at-home (though still behind at-work) in middays. At-work's share of radio listening continued to decline in every daypart except mornings.

## Radio Today 2007 Features America's Favorite Formats

On the following pages, you can read in detail about America's 22 most popular radio formats. Although some of these formats-such as Country, News/Talk/Information and Pop CHR (Top 40)-have been around for 40 years or more, many of today's popular formats emerged in the '8os, ' 90 and even in the last few years in response to new music trends, the evolving ethnic landscape, shifting demographics and consumer demands for more specific programming. Classic Rock, Rhythmic CHR, Hot AC, Urban AC, Contemporary Christian and All Sports are examples of full-time formats that weren't around in significant numbers before the mid-1980s.

And the evolution continues: Several formats are riding growth trends, including All Sports, Classic Hits and Talk Personality, all of which broke into the top 15 in Spring 2006, followed closely by the rapidly accelerating Adult Hits.

Meanwhile, three established formats-Urban Adult Contemporary, Contemporary Christian and Mexican Regional-demonstrated another growth year in Spring 2006, continuing their streaks of several years of steadily increasing ratings.

To help you get a sense of the music formats, we include, in many cases, a list of the 10 most-played songs in that format for 2006 (courtesy of Radio \& Records and Broadcast Data Systems).

## How to Read the Format Pages

The 22 formats are ranked in order of their 12+ Average Quarter-Hour Share of the national audience, starting with the most popular format.

To avoid any misunderstanding of the audience composition of youth-oriented formats, please note that the "Education" statistic includes only listeners 18 or older.
We've included a new Scarborough category called "High Qualitatives," which identifies the percentages of listeners in a format who may be considered especially attractive to advertisers and sponsors. These classifications include percentages of those who have achieved a postgraduate degree, live in a household earning $\$ 100,000$ or more, own or reside in a home worth $\$ 500,000$ or more-and have investments of any kind.

In the information on home ownership, the term "other" refers to the percentage of that format's listeners who neither own nor rent, but live in someone else's residence.
The "Audience Composition" information breaks out the total percentage of a format's audience within various age groups. The "Audience Ratings By Region" information breaks out the total percentage of a format's audience across various regions.
For additional terms and definitions, please see the following "Glossary."

## Glossary

## Average Quarter-Hour Persons <br> (AQH Persons)

The average number of persons listening to a particular station for at least five minutes during a 15 -minute period.

## Average Quarter-Hour Rating (AQH Rating or AQH PUR)

The Average Quarter-Hour Persons estimate expressed as a percentage of the population being measured.

$$
\frac{\text { AQH Persons }}{\text { Population }} \times 100=\text { AQH Rating }(\%)
$$

## Cume Persons

The total number of different persons who tune in to a radio station during the course of a daypart for at least five minutes.

## Cume Rating or Cume PUR

The Cume Persons audience expressed as a percentage of all persons estimated to be in the specified demographic group.

## Format Share

The percentage of those listening to radio in the Metro who are listening to a particular radio station format.

AQH Persons to
$\frac{\text { a specific format }}{\text { AQH Persons to }} \times 100=$ Share (\%)
AQH Persons to
all formats

## Index

A numerical comparison of one percentage to another, with an index of 100 being the norm.

## P1-First Preference Listening

Persons who listen to one radio station more than any other are P1 listeners for that station.

## Time Spent Listening (TSL)

An estimate of the amount of time the average listener spent with a station (or total radio) during a particular daypart. This estimate, expressed in hours and minutes, is reported for the Metro only.

$\frac{$|  Quarter-Hours  |
| :---: |
|  in a time period  |$\times$|  AQH  |
| :---: |
|  Persons  |}{Cume Audience}$=$ TSL

## Primary Formats

Over the next 68 pages, you can read detailed and fascinating insights about the 17 radio formats that achieve a 2.0 share or better among $12+$ listeners nationally. These formats are listed in rank-order according to Average Quarter-Hour Share, beginning with America's most-listened-to format, Country.

## Country

The granddaddy of all formats, Country has far more outlets than any other format, with 1,704 stations. Add in Classic Country and New Country stations, and the total grows to 2,087 . With a $12.6 \%$ share overall and 56 million listeners each week, Country has the biggest share of audience in every daypart, despite having only one No. 1 station in the top 20 markets in Spring 2006 (Detroit).

Country enjoys the secondhighest time spent listening (TSL) among all English-language formats, and Country fans seem happy with the terrestrial choices available, as they are among the least likely radio listeners to buy a satellite radio service in the next 12 months.

Contrary to record-industry perceptions that Country had begun targeting older women, the Women $18+$ share of listening is up less than $1 \%$ to $53 \%$ in the four years since 2002, and the overall 35-54 audience also has risen only $1 \%$ during that period. Like most formats, Country time spent listening has slipped; the decline is highest among 35-64s.

## Note: Due to rounding, totals may differ.

Source: Format definitions are from Arbitron. Data come from Maximiser® Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :---: | :---: | :---: | :---: | :---: |
| $12.9 \%$ | $13.0 \%$ | $12.0 \%$ | $12.5 \%$ | $\mathbf{1 2 . 6 \%}$ |



Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic
Mon-Sun, 6AM-Mid


## Country continued

## Country

Although the average age of a Country listener has remained steady at 47 between 2002 and 2006, the listening activity suggests that the Country audience is getting younger: The format's composition of Teens and $18-24 \mathrm{~s}$ is up significantly during that time frame. As the demos shift, Country's listening has steadily changed from at-home to in-car, which has taken over as the format's leading listening location.
The percentage of college grads among Country listeners grew the fastest among all formats between 2002 and 2006, while the segment of Country listeners in households earning \$75,000 a year or more is up a whopping $45 \%$ in the four years since 2002 (from $16 \%$ to 23.2\%) - a far faster rate of growth in affluence than that of any other format.
By 12+ share, Country is the No. 1 format in six of the nine regions of the U.S.: South Atlantic, East South Central, West South Central, East North Central, West North Central and Mountain territories. The format is also strong in the New England and Middle Atlantic regions, where it ranks third, and it is fifth in the Pacific region. The East South Central leads all regions for Country with a $22.5 \%$ share of the radio audience.

## AQH Share of Listening by Location

Mon-Sun, 6AM-Mid, Persons $12+$


## AQH Share of Listening by Daypart

Persons 12+


Audience Share by Region
$12.6 \%$ = National Average


## Country

| Popular Songs in This |
| :--- |
| Format from 2006 |
| If You're Going Through Hell (Before <br> the Devil...) <br> Rodney Atkins <br> The World <br> Brad Paisley <br> Summertime <br> Kenny Chesney <br> What Hurts the Most <br> Rascal Flatts <br> Jesus, Take the Wheel <br> Carrie Underwood <br> Would You Go with Me <br> Josh Turner <br> Tonight I Wanna Cry <br> Keith Urban <br> Leave the Pieces <br> The Wreckers |
| Who Says You Can't Go Home <br> Bon Jovi duet with Jennifer Nettles |
| Why <br> Jason Aldean <br> e2006 Radio Reocors, ssed withpemisision |


| Average Age of P1 Listeners |
| :---: |
| 47 |
| $75 \%$ |
| Proportion of Listening from P1s |

[^0]
## Country

Three-quarters of Country's ratings come from its primary listeners-that is, those who listen to Country stations more than any other format (known hereafter as "P1" listeners); only Contemporary Christian has a more devoted following. In terms of ethnicity, Country is America's most homogeneous format.

Not surprisingly, Country listeners are more likely than the national average to be part of a household that is in the market for a new pickup truck within the next 12 months. This is a higher index than any listeners of any other English-language format. Country fans are significantly more likely than the average person to be married, employed full time and have two or more children at home.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past $\mathbf{1 2}$ Months |  |
| Index |  |
| Bicycling | 105 |
| Weight/Circuit Training | 96 |
| Hiking/Backpacking | 107 |
| Jogging/Running | 93 |
| Swimming | 114 |
| Tennis | 87 |
| Health/Fitness Club Membership | 90 |

Movie Attendance
Past 30 Days

| 1 Film | 100 |
| :--- | ---: |
| 2 Films | 89 |
| 3 Films | 80 |
| 4-6 Films | 78 |
| 7+ Films | 83 |
| None | 102 |

Automobile

| New Car Purchase/Lease |
| :--- | ---: |
| Planned Next 12 Months (HH) | Index | Compact | 78 |
| :--- | ---: |
| Midsize | 83 |
| Full-Size | 78 |
| Luxury | 72 |
| Pickup | 97 |
| SUV | 91 |
| Van/Minivan |  |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 80 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 100 |
| $\$ 25,000-\$ 29,999$ | 109 |
| $\$ 30,000-\$ 34,999$ | 95 |
| $\$ 35,000-\$ 44,999$ | 95 |
| $\$ 45,000$ or More | 76 |

Electronics

| Electronics |  |
| :--- | ---: |
| Consumer Electronics |  |
| Owned (HH) | 100 |
| DVR | 107 |
| DVD Player | 91 |
| PDA | 112 |
| Video Game Console |  |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 88 |
| :--- | ---: |
| DVR | 95 |
| HDTV | 93 |
| MP3 Player | 85 |
| Video Game Console | 85 |

## Amount Household Plans to Pay for

## Listener Characteristics

| Married | $63 \%$ |
| :--- | ---: |
| Never Married (Single) | $21 \%$ |
| No Children in Household | $54 \%$ |
| At Least One Child in HH | $46 \%$ |
| At Least One Teen in HH | $22 \%$ |
| Two or More Children in HH | $27 \%$ |

Own or Rent Residence

| Own | $77 \%$ |
| :--- | ---: |
| Rent | $18 \%$ |
| Other | $5 \%$ |

## Employment Status

| Employed 35 Hours or More | $56 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $16 \%$ |
| Not Employed | $37 \%$ |

Occupation Summary

| White Collar | $41 \%$ |
| :--- | ---: |
| Blue Collar | $32 \%$ |

## High Qualitatives

| Postgraduate Degree | $5 \%$ |
| :--- | ---: |
| Household Income of |  |
| $\$ 100 \mathrm{~K}$ or More (HH) | $15 \%$ |
| Market Value of Owned |  |
| Home (HH) | $5 \%$ |
| Any Investments | $59 \%$ |

## Family Status

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from
Scarborough USA, Release 1, 2006 .

## News/Talk/Information

Capturing 47 million listeners each week via 1,503 stations, News/Talk/Information (N/T/I) has a bigger audience at any time of day and more outlets than any format except Country. In the Spring 2006 ratings, a News/ Talk/Information station was No. 1 in six of the nation's top 20 markets-better than any other format.

At any given time, N/T/I attracts $10.4 \%$ of radio listening, and the format has gained in audience in the four years between 2002 and 2006. Men are in the majority among listeners, with $56 \%$ of the audience. Its listeners are 19\% more likely than the average person to be married, and they are the least likely of all radio listeners to be single.

Like AC and Oldies, $\mathrm{N} / \mathrm{T} / \mathrm{I}$ is a maturing format: The average listener in 2006 was 58 years old, compared with 56 in 2005. Nearly all of its audience is 25 or older-more than any other format. Three-quarters are 45+, and over half are $55^{+}$. Its audience composition of 18-54s is decreasing, and $\mathrm{N} / \mathrm{T} / \mathrm{I}$ listeners are among the most likely to be empty-nesters.

[^1]
## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :---: | :---: | :---: | :---: | :---: |
| $9.7 \%$ | $10.6 \%$ | $10.6 \%$ | $10.4 \%$ | $10.4 \%$ |



## Listeners 18+

Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


News/Talk/Information continued

## News/Talk/Information

The gradual aging of N/T/I listeners is reflected in listening-by-location shifts; at-work listening is declining while athome listening has gained. Only Classical has a higher stake of its listenership tuning in at home. By $12+$ share, $\mathrm{N} / \mathrm{T} / \mathrm{I}$ is the No. 1 format in the New England and Pacific regions, and ranks second in the Middle Atlantic, South Atlantic, West South Central, East North Central, West North Central and Mountain regions.

[^2]AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart

Persons 12+


Audience Share by Region
10.4\% = National Average

Mon-Sun, 6AM-Mid, Persons 12+, AQH Share


## News/Talk/Information

N/T/I's audience is educated and becoming more so, with $43 \%$ being college grads. Over $75 \%$ of N/T/I listeners have attended college, and they are among the most likely to have postgraduate degrees and investments. Nearly $40 \%$ of $N / T / I$ listeners were in households earning \$75,000 or more in 2006, and they index higher among homeowners than listeners of any other format.
Time spent listening for $\mathrm{N} / \mathrm{T} / \mathrm{I}$ is among the three highest of all English-language formats at more than nine hours per week. News/Talk/Information P1 listeners accounted for $73 \%$ of the format's listening in Spring 2006. Its listenership is also increasingly non-black and non-Hispanic.

| Average Age of P1 Listeners |
| :---: |
| 58 |
| $73 \%$ |
| Proportion of Listening from P1s |

Note: Due to rounding, totals may differ.
Source:: Format definitions are from Arbit Nour. De: Format defifitions are from Arbitron. Data come from
Maximisere Plus National Regional Database, Soring 2006 .

Education
Persons 18+


Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



## Household Income

Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


## News/Talk/Information

$\mathrm{N} / \mathrm{T} / \mathrm{I}$ listeners are frequent moviegoers, and index above the national average when it comes to getting exercise, favoring hiking/backpacking and tennis, while also enjoying health/exercise clubs. They are more likely than the average listener to be part of a household that is shopping for a new car in the next 12 months, and also are in the market for an HDTV and satellite radio service.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006 .

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past $\mathbf{1 2}$ Months | Index |
| Bicycling | 112 |
| Weight/Circuit Training | 112 |
| Hiking/Backpacking | 129 |
| Jogging/Running | 95 |
| Swimming | 103 |
| Tennis | 121 |
| Health/Fitness Club Membership | 119 |

## Movie Attendance

Past 30 Days

| 1 Film | 112 |
| :--- | ---: |
| 2 Films | 113 |
| 3 Films | 103 |
| $4-6$ Films | 116 |
| $7+$ Films | 102 |
| None | 97 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 112 |
| Midsize | 111 |
| Full-Size | 111 |
| Luxury | 110 |
| Pickup | 88 |
| SUV | 107 |
| Van/Minivan | 111 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 82 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 117 |
| $\$ 25,000-\$ 29,999$ | 111 |
| $\$ 30,000-\$ 34,999$ | 128 |
| $\$ 35,000-\$ 44,999$ | 147 |
| $\$ 45,000$ or More |  |


| Electronics |  |
| :--- | ---: |
| Consumer Electronics |  |
| Owned (HH) | Index |
| DVR | 104 |
| DVD Player | 102 |
| PDA | 134 |
| Video Game Console | 82 |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 113 |
| :--- | ---: |
| DVR | 88 |
| HDTV | 113 |
| MP3 Player | 95 |
| Video Game Console | 66 |

## Listener Characteristics

Family Status

| Married | $68 \%$ |
| :--- | ---: |
| Never Married (Single) | $15 \%$ |
| No Children in Household | $68 \%$ |
| At Least One Child in HH | $32 \%$ |
| At Least One Teen in HH | $16 \%$ |
| Two or More Children in HH | $19 \%$ |

Own or Rent Residence

| Own | $77 \%$ |
| :--- | ---: |
| Rent | $18 \%$ |
| Other | $5 \%$ |

Employment Status

| Employed 35 Hours or More | $54 \%$ |
| :--- | ---: |
| Employed Less Than 35 <br> Hours | $12 \%$ |
| Not Employed | $34 \%$ |

Occupation Summary

| White Collar | $48 \%$ |
| :--- | ---: |
| Blue Collar | $18 \%$ |

## High Qualitatives

| Postgraduate Degree | $16 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $26 \%$ |
| Market Value of Owned |  |
| Home (HH) | $15 \%$ |
| Any Investments | $72 \%$ |

## Adult Contemporary

With nearly 39 million listeners per week across 822 stations, Adult Contemporary ranks fourth both in total listeners and total number of stations. AC can be heard in virtually every market, and in the Spring 2006 ratings, AC was No. 1 in five of the nation's top 20 metropolitan areas.

While AC's share of overall listening at 7.1 is virtually unchanged between 2002 and 2006, during that time it was radio's most rapidly maturing format. The average AC listener's age has risen from 42 to 48 during those four years. This trend is most evident in the format's audience composition, in which the under- 35 segment is down by a third and the $55^{+}$ component is up $60 \%$.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :---: | :---: | :---: | :---: | :---: |
| $7.2 \%$ | $7.0 \%$ | $7.2 \%$ | $7.1 \%$ | $7.1 \%$ |



Listeners 18+
Mon-Sun, 6AM-Mid


Audience Composition
Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Adult Contemporary continued

## Adult Contemporary

AC ranks as the third-highest-rated format between 6AM-7PM weekdays. Though the audience has grown older, listening-bylocation to AC hasn't changed in recent years. At-work is still the most popular; in fact, it has a higher percentage of its audience listening at work than any other format. Conversely, AC has the second-lowest share of its audience listening in-car of all English-language formats.

About two-thirds of AC listeners have attended college. Nearly a third of AC listeners have a household income of \$75,000 or more, up significantly between 2002 and 2006. AC listeners are much more likely than the average person to live in a household earning \$100,000 or more per year.
By 12+ share, AC is the No. 1 format in the Middle Atlantic region, and it ranks second in New England and East South Central, third in East North Central, fourth in the Pacific, and fifth in the South Atlantic and Mountain regions.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Source: Format definitions are from Arbitron. Data come from
Maximisere Plus National Regional Database, Spring 2006 .


## Adult Contemporary

| Popular Songs in This |
| :--- |
| Format from 2006 |
| You're Beautiful <br> James Blunt <br> You and Me <br> Lifehouse <br> Bad Day <br> Daniel Powter <br> Because of You <br> Kelly Clarkson <br> Unwritten <br> Natasha Bedingfield <br> Ever the Same <br> Rob Thomas <br> Save the Last Dance for Me <br> Michael Bublé <br> Lonely No More <br> Rob Thomas <br> What's Left of Me <br> Nick Lachey <br> Making Memories of Us <br> Keith Urban |


| Average Age of P1 Listeners |
| :---: |
| $\mathbf{4 8}$ |
| $\mathbf{7 4 \%}$ |
| Proportion of Listening from P1s |

[^3]
## Adult Contemporary

Time spent listening for AC is down 30-60 minutes per week over the past four years in all key demos, but AC still ranks thirdbest among English-language music formats. Its P1 listeners account for $74 \%$ of its listening; that is the second-highest concentration among all formats. AC is gaining black listeners faster than any other format, and its Hispanic composition is also rising steadily; only Alternative is gaining Hispanics at a faster rate.

AC listeners particularly enjoy playing tennis, swimming and working out at a health/exercise club. AC listeners are more likely than the average person to be a part of a household that is in the market for a new SUV, luxury or midsize car over the next 12 months. They tend to be part of households that show more interest in buying a satellite radio subscription than other consumer electronics. They have an above-average interest in going to the movies at least once per month.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | 109 |
| Bicycling | 113 |
| Weight/Circuit Training | 105 |
| Hiking/Backpacking | 107 |
| Jogging/Running | 116 |
| Swimming | 118 |
| Tennis | 123 |
| Health/Fitness Club Membership |  |

Movie Attendance
Past 30 Days

| 1 Film | 117 |
| :--- | ---: |
| 2 Films | 111 |
| 3 Films | 112 |
| 4-6 Films | 108 |
| $7+$ Films | 108 |
| None | 96 |

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006.

| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 111 |
| Midsize | 124 |
| Full-Size | 104 |
| Luxury | 125 |
| Pickup | 100 |
| SUV | 121 |
| Van/Minivan | 111 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 107 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 109 |
| $\$ 25,000-\$ 29,999$ | 118 |
| $\$ 30,000-\$ 34,999$ | 115 |
| $\$ 35,000-\$ 44,999$ | 130 |
| $\$ 45,000$ or More | 121 |


| Electronics |
| :--- |
| Consumer Electronics |
| Owned (HH) |
| DVR |
| DVD Player |
| PDA |
| Video Game Console |

Electronics Purchase Planned
Within Next 12 Months (HH)

| Satellite Radio Subscription | 117 |
| :--- | ---: |
| DVR | 101 |
| HDTV | 103 |
| MP3 Player | 112 |
| Video Game Console | 90 |



## Listener Characteristics <br> Family Status

| Married | $61 \%$ |
| :--- | ---: |
| Never Married (Single) | $23 \%$ |
| No Children in Household | $56 \%$ |
| At Least One Child in HH | $44 \%$ |
| At Least One Teen in HH | $22 \%$ |
| Two or More Children in HH | $26 \%$ |

## Own or Rent Residence

| Own | $74 \%$ |
| :--- | ---: |
| Rent | $22 \%$ |
| Other | $4 \%$ |

## Employment Status

| Employed 35 Hours or More | $56 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $17 \%$ |
| Not Employed | $27 \%$ |


| White Collar | $51 \%$ |
| :--- | :--- |
| Blue Collar | $22 \%$ |

## High Qualitatives

| Postgraduate Degree | $10 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 K$ or More (HH) | $22 \%$ |
| Market Value of Owned <br> Home (HH) | $12 \%$ |
| Any Investments | $64 \%$ |

## Occupation Summary

## Pop Contemporary Hit Radio (Pop CHR)

Once considered the mainstay of every city and town, there are now just 386 Pop CHR stations left in the country. However, collectively they still reach 40 million people per week; only Country and News/Talk/Information do better. In the Spring of both 2005 and 2006, Pop CHR attracted $5.5 \%$ of all listeners, good for fourth-best among all formats. Women compose $62 \%$ of the audience.

Second-youngest of all formats, Pop CHR's listeners average 27 years old. Its Teen composition is second-highest of all formats; nearly half of its listeners are under $\mathbf{2 5}$, and over $70 \%$ are under 35 .

The percentage of Pop CHR's listeners who live in households earning \$75,000 or more per year climbed from $27 \%$ to $30 \%$ between 2005 and 2006-a 10\% growth rate in one year. About 10\% of Pop CHR listeners are black while $17 \%$ are Hispanic.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $6.8 \%$ | $6.3 \%$ | $5.8 \%$ | $5.5 \%$ | $\mathbf{5 . 5 \%}$ |



Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## Pop Contemporary Hit Radio (Pop CHR)

Pop CHR's $41 \%$ in-car listening percentage is among the highes of all formats, and broadcasters should note that Pop CHR listeners are $63 \%$ more likely than the average person to invest in a satellite radio subscription; the format indexes among the top five in terms of listener interest in the service.

Listening at night to Pop CHR is $30 \%$ above its overall share, and it is the second-highest-rated music format from 7PM to midnight. By 12+ share, Pop CHR ranks fourth among all formats in the New England, Middle Atlantic, West South Central, East North Central and West North Central regions.

## Note: Due to rounding, totals may differ. Source: Form

 MaximiSer® Plus National Regional Database, Spring 2006AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


AQH Share of Listening by Daypart
Persons 12+


## Audience Share by Region

$5.5 \%$ = National Average
Mon-Sun, 6AM-Mid, Persons 12+, AQH Share

## Pop Contemporary Hit Radio (Pop CHR)

| Popular Songs in This Format from 2006 |
| :---: |
| Promiscuous <br> Nelly Furtado Featuring Timbaland |
| Unwritten Natasha Bedingfield |
| Hips Don't Lie Shakira Featuring Wyclef Jean |
| Check On It Beyoncé Featuring Slim Thug |
| SOS Rihanna |
| Run It! Chris Brown |
| Buttons <br> The Pussycat Dolls Featuring Snoop Dogg |
| Temperature Sean Paul |
| I Write Sins Not Tragedies Panic! At the Disco |
| Over My Head (Cable Car) The Fray |


| Average Age of P1 Listeners |
| :---: |
| 27 |
| $67 \%$ |
| Proportion of Listening from P1s |

[^4]
## Pop Contemporary Hit Radio (Pop CHR)

Pop CHR is tied with Hot AC and Alternative as delivering the shortest time spent listening of all formats-less than six hours per week. It's no wonder considering Pop CHR listeners index well above average when it comes to being members of households that own DVD players and video game consoles. The situation is not likely to improve, as Pop CHR listeners also index among the most likely to be part of households that are planning to buy a MP3 player, DVR, HDTV or a video game console in the next 12 months. They also are among the most likely to go to the movies not only once a month but as many as seven times or more.

The format's listeners are the fourth-most active in terms of physical activity, indexing No. 1 in swimming, and third-highest among tennis players. They are also far more likely to jog/run, bicycle and participate in weight/circuit training than the average person. They are much more likely than the average person to be part of a household that is planning to purchase/ lease a compact car, SUV or van/ minivan in the coming year

Note: Due to rounding, totals may differ.
Note. De
Source: Format definitions are from Arbitron. Data come from
Scarborough USA, Release 1,2006 .

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 122 |
| Weight/Circuit Training | 134 |
| Hiking/Backpacking | 109 |
| Jogging/Running | 146 |
| Swimming | 136 |
| Tennis | 145 |
| Health/Fitness Club Membership | 122 |

Movie Attendance
Past 30 Days

| 1 Film | 132 |
| :--- | ---: |
| 2 Films | 128 |
| 3 Films | 125 |
| $4-6$ Films | 136 |
| $7+$ Films | 146 |
| None | 91 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 120 |
| Midsize | 110 |
| Full-Size | 85 |
| Luxury | 108 |
| Pickup | 94 |
| SUV | 137 |
| Van/Minivan | 121 |

## Amount Household Plans to Pay for

 New Vehicle Next 12 Months (HH)| Under $\$ 20,000$ | 113 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 97 |
| $\$ 25,000-\$ 29,999$ | 114 |
| $\$ 30,000-\$ 34,999$ | 118 |
| $\$ 35,000-\$ 44,999$ | 101 |
| $\$ 45,000$ or More | 78 |


| Electronics |  |
| :--- | ---: |
| Consumer Electronics |  |
| Owned (HH) | 107 |
| DVR | 117 |
| DVD Player | 127 |
| PDA | 153 |
| Video Game Console |  |


| Electronics Purchase Planned |
| :--- |
| Within Next 12 Months (HH) |
| Satellite Radio Subscription 163 <br> DVR 143 <br> HDTV 124 <br> MP3 Player 166 <br> Video Game Console 158 | |  |
| :--- |

## Listener Characteristics

Family Status

| Married | $44 \%$ |
| :--- | :--- |
| Never Married (Single) | $47 \%$ |
| No Children in Household | $40 \%$ |
| At Least One Child in HH | $60 \%$ |
| At Least One Teen in HH | $28 \%$ |
| Two or More Children in HH | $36 \%$ |

Own or Rent Residence

| Own | $62 \%$ |
| :--- | :--- |
| Rent | $29 \%$ |
| Other | $10 \%$ |

Employment Status

| Employed 35 Hours or More | $55 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $23 \%$ |
| Not Employed | $22 \%$ |

## Occupation Summary

| White Collar | $48 \%$ |
| :--- | ---: |
| Blue Collar | $30 \%$ |

## High Qualitatives

| Postgraduate Degree | $5 \%$ |
| :--- | ---: |
| Household Income of | $19 \%$ |
| $\$ 100 \mathrm{~K}$ or More (HH) | $8 \%$ |
| Market Value of Owned | $8 \%$ |
| Home (HH) | $56 \%$ |
| Any Investments |  |

## Classic Rock

A mainstay of music radio in America for more than 20 years, Classic Rock features programming of selected current material over a bedrock of rock hits from the late '6os into the mid-'8os. As of Spring 2006, there were 512 Classic Rock stations. With an audience of more than 28 million people each week, Classic Rock is among radio's five most-listened-to formats, although its national share of listening has slipped from $5.2 \%$ to $4.7 \%$ between 2002 and 2006.

Its core audience is $35-54-$ an age group that comprises nearly $60 \%$ of its audience-and more than $70 \%$ of its listeners are men. Only Active Rock and All Sports have a higher male concentration. The average age of a Classic Rock listener is 40, and the format's P1 listeners deliver nearly $70 \%$ of its ratings. Less than $10 \%$ of the audience are black or Hispanic.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $5.2 \%$ | $4.9 \%$ | $4.8 \%$ | $4.9 \%$ | $4.7 \%$ |



Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Classic Rock continued

[^5]
## Classic Rock

Morning is when Classic Rock delivers its highest ratings. However, in terms of listening-by-location, at-work is most popular among Classic Rock fans, notably more than at-work is popular for listeners of nearly every other format. One main reason is that Classic Rock listeners are, next to All Sports radio fans, the most likely to be employed full time. Conversely, the percentage of time spent listening to Classic Rock at-home is lower than the at-home listening of most other programming.
Although its listeners are somewhat more likely than average to be single, Classic Rock is one of the three adult formats whose listeners are the most likely to have at least two or more children in the home. Nearly $60 \%$ of Classic Rock listeners have attended college and live in households earning $\$ 50,000$ or more per year. In fact, they are close to $30 \%$ more likely to be in households earning at least \$100,000.

[^6]
## AQH Share of Listening by Location

Mon-Sun, 6AM-Mid, Persons 12+


AQH Share of Listening by Daypart
Persons 12+


## Audience Share by Region

4.7\% = National Average


## Classic Rock

## Popular Songs in This <br> Format from 2006

| Sweet Emotion |
| :--- |
| Aerosmith |
| Sweet Home Alabama <br> Lynyrd Skynyrd |
| Another Brick in the Wall (Part II) <br> Pink Floyd |
| Dream On |
| Aerosmith |
| Carry On Wayward Son <br> Kansas |
| La Grange |
| ZZ Top |
| More Than a Feeling |
| Boston |
| Peace of Mind <br> Boston |
| The Joker |
| Steve Miller Band |
| Tush |
| ZZ Top |

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Average Age of P1 Listeners 40

69\%
Proportion of Listening from P1s

[^7]
## Classic Rock

The West North Central and Mountain regions are where Classic Rock scores its highest 12+ ratings, ranking third among all formats in those territories. Classic Rock also performs particularly well in the Middle Atlantic, East South Central and East North Central regions, where it is ranked fifth. Classic Rock attracts a slightly higher time-spent-listening per week among 25 - to 54 -year-olds than other rock formats.
Classic Rock fans are very active in sports, especially hiking/ backpacking, weight/circuit training, tennis and bicycling. Classic Rock listeners are 21\% more likely than the average person to be part of households that plan to buy a pickup truck in the next 12 months, and $20 \%$ more likely than the national average to buy an SUV. They are nearly $50 \%$ more likely to be part of households that plan to purchase a satellite radio subscription in the coming year, and they are also in the market for an HDTV, MP3 player and, particularly, a video game system. They enjoy going to the movies at least once a month.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months |  |
| Bicycling | 127 |
| Weight/Circuit Training | 131 |
| Hiking/Backpacking | 135 |
| Jogging/Running | 116 |
| Swimming | 122 |
| Tennis | 129 |
| Health/Fitness Club Membership | 108 |

Movie Attendance
Past 30 Days

| 1 Film | 117 |
| :--- | ---: |
| 2 Films | 102 |
| 3 Films | 103 |
| 4-6 Films | 93 |
| $7+$ Films | 89 |
| None | 97 |

SCARBOROUGH
Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from
Scarborough USA + , Release 1,2006 .

| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 96 |
| Middize | 101 |
| Full-Size | 86 |
| Luxury | 100 |
| Pickup | 121 |
| SUV | 120 |
| Van/Minivan | 106 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 82 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 121 |
| $\$ 25,000-\$ 29,999$ | 104 |
| $\$ 30,000-\$ 34,999$ | 128 |
| $\$ 35,000-\$ 44,999$ | 109 |
| $\$ 45,000$ or More | 117 |

## Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 104 |
| DVD Player | 112 |
| PDA | 130 |
| Video Game Console | 132 |

## Electronics Purchase Planned

Within Next 12 Months (HH)

| Satellite Radio Subscription | 148 |
| :--- | :--- |
| DVR | 115 |
| HDTV | 120 |
| MP3 Player | 132 |
| Video Game Console | 133 |

## Listener Characteristics Family Status

| Married | $58 \%$ |
| :--- | ---: |
| Never Married (Single) | $28 \%$ |
| No Children in Household | $49 \%$ |
| At Least One Child in HH | $51 \%$ |
| At Least One Teen in HH | $26 \%$ |
| Two or More Children in HH | $30 \%$ |


| Own or Rent Residence |
| :--- |
| Own $73 \%$ <br> Rent $22 \%$ <br> Other $5 \%$ |

## Employment Status

| Employed 35 Hours or More | $68 \%$ |
| :--- | :---: |
| Employed Less Than 35 <br> Hours | $14 \%$ |
| Not Employed | $18 \%$ |

Occupation Summary

| White Collar | $46 \%$ |
| :--- | ---: |
| Blue Collar | $36 \%$ |

## High Qualitatives

| Postgraduate Degree | $7 \%$ |
| :--- | ---: |
| Household Income of <br> \$100K or More (HH) | $22 \%$ |
| Market Value of Owned <br> Home (HH) | $10 \%$ |
| Any Investments | $63 \%$ |

Any

## Rhythmic Contemporary Hit Radio (CHR)

Featuring a mix of dance, upbeat rhythmic pop, hip-hop and R\&B hits, Rhythmic CHR is heard on 167 stations across America. In the Spring of 2006, Rhythmic CHR stations included the No. 1 radio outlets in two of the nation's top 15 markets-Washington, DC., and Seattle-Tacoma. At that time, it had $4.2 \%$ of the national radio audience, down a bit from 2004 but still ahead of the $3.8 \%$ it drew in Spring of 2002.

By 12+ share, Rhythmic CHR ranks third-highest among all formats in the Pacific region, and is the sixth-strongest format in the New England, Middle Atlantic and West South Central regions.

The format attracts more than 26 million listeners per week. Nearly $80 \%$ of them are 12 - to 34 -yearolds, which translates into an average listener age of only 25 -the youngest of all major radio formats. In fact, Rhythmic CHR, which leans slightly female, gets more of its audience from Teens than does any other format. Only $65 \%$ of Rhythmic CHR's ratings come from its P1 listeners; that's lower than any other music format.

[^8]1


| AQH Share Trend |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SP02 | SP03 | SP04 | SP05 | SP06 |
| $3.8 \%$ | $4.0 \%$ | $4.5 \%$ | $4.4 \%$ | $4.2 \%$ |

Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## Rhythmic Contemporary Hit Radio (CHR)

Rhythmic CHR is heard more athome than elsewhere; its at-work listening is among the lowest of all contemporary music formats. Although no format has a significant amount of listening outside of at-home, in-car or atwork environments, Rhythmic CHR's "other location" listening is highest of all formats.

The ratings for Rhythmic CHR are lowest in middays and increase 64\% above its average during weekday evenings, when it ranks among the most popular music choices. Time spent listening to Rhythmic CHR held steady among 18-34s between 2005 and 2006 at seven hours per week, though listening among 12-24s slipped $7 \%$ over that time.
The Rhythmic CHR audience is equally split into thirds among blacks, Hispanics and other listeners, with blacks gaining slightly between 2005 and 2006. Just over half of Rhythmic CHR listeners have attended or graduated from college. More than $42 \%$ live in households earning $\$ 50,000$ or more per year.

[^9]AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


AQH Share of Listening by Daypart
Persons 12+


## Audience Share by Region

4.2\% = National Average

Mon-Sun, 6AM-Mid, Persons 12+, AQH Share


## Rhythmic Contemporary Hit Radio (CHR)

| Popular Songs in This |
| :--- |
| Format from 2006 |
| Me \& U <br> Cassie <br> Snap Yo Fingers <br> Lil Jon Featuring E-40 \& Sean Paul <br> of the YoungBloodZ <br> Ridin' <br> Chamillionaire Featuring Krayzie <br> Bone <br> U and Dat <br> E-40 Featuring T-Pain \& Kandi Girl <br> Grillz <br> Nelly Featuring Paul Wall, Ali \& Gipp <br> It's Goin' Down <br> Yung Joc <br> Be Without You <br> Mary J. Blige <br> Temperature <br> Sean Paul <br> So Sick <br> Ne-Yo <br> Lean Wit It, Rock Wit It <br> Dem Franchize Boyz Featuring Lil <br> Peanut \& Charlay <br> e2006 Radio \&eeards, ssed witpemisision |


| Average Age of P1 Listeners |
| :---: |
| 25 |
| $65 \%$ |
| Proportion of Listening from P1s |

[^10] Source: Format definitions are from Arbitron. Data come from
MaximiSere Plus National Regional Database, Spring 2006 .


Ethnic Composition* AQH Persons

* Only in DST-Controlled Markets


Time Spent Listening by Demographic (Hours:Minutes)
Mon-Sun, 6AM-Mid


Rhythmic CHR continued

## Rhythmic Contemporary Hit Radio (CHR)

Rhythmic CHR fans love to jog and run, indexing highest in this category among all major formats. They are also particularly into weight/circuit training and playing tennis.

Among all major formats, Rhythmic CHR listeners are much more likely than the average person to be members of households that are planning a new car purchase within the next year. They are also very interested in getting a satellite radio subscription, as well as various home consumer entertainment products. Rhythmic CHR listeners are $72 \%$ more likely to head to the theater at least three times per month, and nearly as likely to go seven or more times.


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA + , Release 1, 2006 .

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 109 |
| Weight/Circuit Training | 132 |
| Hiking/Backpacking | 89 |
| Jogging/Running | 159 |
| Swimming | 114 |
| Tennis | 131 |
| Health/Fitness Club Membership | 119 |

## Movie Attendance

Past 30 Days

| 1 Film | 120 |
| :--- | ---: |
| 2 Films | 141 |
| 3 Films | 172 |
| $4-6$ Films | 155 |
| $7+$ Films | 163 |
| None | 90 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 169 |
| Midsize | 130 |
| Full-Size | 144 |
| Luxury | 158 |
| Pickup | 107 |
| SUV | 147 |
| Van/Minivan | 98 |


| Amount Household Plans to Pay for |
| :--- |
| New Vehicle Next 12 Months (HH) |
| Under $\$ 20,000$ 169 <br> $\$ 20,000-\$ 24,999$ 101 <br> $\$ 25,000-\$ 29,999$ 108 <br> $\$ 30,000-\$ 34,999$ 115 <br> $\$ 35,000-\$ 44,999$ 120 <br> $\$ 45,000$ or More 152 | |  |
| :--- |

## Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) |  |
| Index |  |
| DVR | 105 |
| DVD Player | 109 |
| PDA | 110 |
| Video Game Console | 143 |

## Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 147 |
| :--- | :--- |
| DVR | 155 |
| HDTV | 130 |
| MP3 Player | 171 |
| Video Game Console | 218 |

## Listener Characteristics <br> Family Status

| Married | $34 \%$ |
| :--- | :--- |
| Never Married (Single) | $57 \%$ |
| No Children in Household | $39 \%$ |
| At Least One Child in HH | $61 \%$ |
| At Least One Teen in HH | $29 \%$ |
| Two or More Children in HH | $37 \%$ |

## Own or Rent Residence

| Own | $48 \%$ |
| :--- | ---: |
| Rent | $41 \%$ |
| Other | $11 \%$ |

Employment Status

| Employed 35 Hours or More | $54 \%$ |
| :--- | :--- |
| Employed Less Than 35 | $23 \%$ |
| Hours | $23 \%$ |
| Not Employed | 23 |


| Occupation Summary |  |
| :--- | :--- |
| White Collar | $44 \%$ |
| Blue Collar | $33 \%$ |

## High Qualitatives

| Postgraduate Degree | $4 \%$ |
| :--- | ---: |
| Household Income of <br> \$100K or More (HH) | $17 \%$ |
| Market Value of Owned <br> Home (HH) | $9 \%$ |
| Any Investments | $47 \%$ |

## Urban Contemporary

With 172 stations across America attracting 20 million listeners each week, Urban Contemporary captured a 4.1 share overall in Spring 2006, when it was the No. 1 station in two top-10 markets-Dallas-Ft. Worth and Atlanta. Although one of America's top five formats in terms of its share of the national radio audience, Urban Contemporary's overall listening has slipped modestly between 2003 and 2006.
Approximately 20\% of Urban Contemporary's audience is comprised of Teens, but almost half are between 18 and 34 and two-thirds are under 35 . The format's youthfulness (the average age is only 29) helps explain why nearly half of all Urban Contemporary listening takes place at home, far more than in-car and three times more than at-work. Like other youthoriented formats, its share of listening rises in the evenings, but Urban Contemporary nearly doubles.

Note: Due to rounding, totals may differ. Source: Format definitions are from Arbitron. Data come from Maximiserere Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $4.3 \%$ | $4.6 \%$ | $4.4 \%$ | $4.3 \%$ | $4.1 \%$ |



Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Urban Contemporary continued

## Urban Contemporary

Urban Contemporary listeners are more than twice as likely as the average person to be single, and the format leans female at $55 \%$. Although Urban Contemporary ranks lowest among Englishlanguage formats for college graduates and high-income households, over half of its listeners have attended college. The percentage of its listeners living in households earning \$75,000 or more per year has risen from $13 \%$ to over $16 \%$ between 2005 and 2006-an impressive growth rate of $21 \%$ in one year.
By 12+ ratings, Urban Contemporary is the third-mostpopular format in the South Atlantic region, and it ranks fourth in the East South Central, fifth in the Middle Atlantic and sixth in the West South Central regions.

[^11]AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


AQH Share of Listening by Daypart
Persons 12+


## Audience Share by Region

4.1\% = National Average

Mon-Sun, 6AM-Mid, Persons 12+, AQH Share

## Urban Contemporary

## Popular Songs in This Format from 2006

| Be Without You |
| :--- |
| Mary J. Blige |
| It's Goin' Down |
| Yung Joc |
| Snap Yo Fingers |
| Lil Jon Featuring E-40 \& Sean Paul |
| of the YoungBloodZ |
| Lean Wit It, Rock Wit It |
| Dem Franchize Boys Featuring Lil |
| Peanut \& Charlay |
| Shoulder Lean |
| Young Dro Featuring T.I. |
| Unpredictable |
| Jamie Foxx Featuring Ludacris |
| Pullin' Me Back |
| Chingy Featuring Tyrese |
| What You Know |
| T.I. |
| Grillz |
| Nelly Featuring Paul Wall, Ali \& Gipp |
| So Sick |
| Ne-Yo |

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| Average Age of P1 Listeners <br> 29 |
| :---: |
| $70 \%$ |
| Proportion of Listening from P1s |

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Source: Format definitions are from Arbitron. Data come from
Maximisere Plus National Regional Database, Spring 2006 .


Education
Persons 18+


Ethnic Composition* AQH Persons

* Only in DST-Controlled Markets

Other

Hispanic 7.2\%


## Urban Contemporary

Urban Contemporary listeners, who are $77 \%$ black, are into jogging/running and weight/ circuit training, and they are more likely than the average person to have a health/exercise club membership.

Urban Contemporary listeners are more than twice as likely as the average person to be part of a household that plans to buy a luxury car in the next 12 months, and the format ranks No. 1 among potential luxury car buyers. They also are far more likely then the national average to buy a full-size, midsize or compact car in the coming year.

In terms of entertainment, Urban Contemporary listeners are $66 \%$ more likely to buy a satellite radio service than the average person-one of the highest among all format followers. They are among the best prospects for DVRs, MP3 players and video gaming consoles in the next 12 months. They are avid moviegoers who head to the theaters several times per month.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | 102 |
| Bicycling | 119 |
| Weight/Circuit Training | 54 |
| Hiking/Backpacking | 141 |
| Jogging/Running | 100 |
| Swimming | 107 |
| Tennis | 116 |
| Health/Fitness Club Membership |  |

## Movie Attendance

Past 30 Days

| 1 Film | 105 |
| :--- | ---: |
| 2 Films | 122 |
| 3 Films | 177 |
| 4-6 Films | 155 |
| $7+$ Films | 188 |
| None | 94 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next $\mathbf{1 2}$ Months (HH) |  |
| Index |  |
| Compact | 150 |
| Midsize | 140 |
| Full-Size | 173 |
| Luxury | 203 |
| Pickup | 78 |
| SUV | 140 |
| Van/Minivan | 114 |

## Amount Household Plans to Pay for

 New Vehicle Next 12 Months (HH)| Under $\$ 20,000$ | 166 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 92 |
| $\$ 25,000-\$ 29,999$ | 110 |
| $\$ 30,000-\$ 34,999$ | 152 |
| $\$ 35,000-\$ 44,999$ | 88 |
| $\$ 45,000$ or More | 124 |

Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 97 |
| DVD Player | 106 |
| PDA | 88 |
| Video Game Console | 137 |


| Electronics Purchase Planned |
| :--- |
| Within Next 12 Months (HH) |
| Satellite Radio Subscription 166 <br> DVR 184 <br> HDTV 132 <br> MP3 Player 166 <br> Video Game Console 226 | |  |
| :--- |

## Listener Characteristics <br> Family Status

| Married | $30 \%$ |
| :--- | ---: |
| Never Married (Single) | $58 \%$ |
| No Children in Household | $41 \%$ |
| At Least One Child in HH | $59 \%$ |
| At Least One Teen in HH | $30 \%$ |
| Two or More Children in HH | $34 \%$ |

Own or Rent Residence

| Own | $48 \%$ |
| :--- | ---: |
| Rent | $40 \%$ |
| Other | $12 \%$ |

Employment Status

| Employed 35 Hours or More | $53 \%$ |
| :--- | ---: |
| Employed Less Than 35 <br> Hours | $20 \%$ |
| Not Employed | $27 \%$ |

Occupation Summary

| White Collar | $40 \%$ |
| :--- | ---: |
| Blue Collar | $33 \%$ |

## High Qualitatives

| Postgraduate Degree | $4 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $13 \%$ |
| Market Value of Owned <br> Home (HH) |  |
| Any Investments | $44 \%$ |

## Urban Adult Contemporary

Among the established radio formats, the fastest growing is Urban Adult Contemporary. Urban AC's 12+ share of the national radio audience has risen from $2.2 \%$ to $3.4 \%$ between the Spring of 2002 and 2006-a growth rate of $55 \%$. It is one of two English-language formats (along with Contemporary Christian) to gain audience share every year between 2002 and 2006. As of Spring 2006, there were 164 stations programming Urban AC, reaching more than 14 million listeners per week, including the No. 1 station in Houston-Galveston. Urban AC targets the 35-54 audience, and half its listeners are in that age group.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $2.2 \%$ | $2.6 \%$ | $3.0 \%$ | $3.2 \%$ | $3.4 \%$ |



## Listeners 18+

Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## Urban Adult Contemporary

Ninety percent of Urban AC listeners are black, and they love the format: Urban AC delivers the highest time spent listening of all English-language formats at more than 10 hours per week, and also the most among 25-54s and $35-64 \mathrm{~s}$, who spend even more time with Urban AC. Along with Classic Hits, it's the only other English-language format whose average weekly time spent listening increased between 2004 and 2006. Urban AC's stake of the total radio audience accelerates in afternoon drive and peaks in the evenings at a 4.5 share $-32 \%$ above its overall share.

More than $57 \%$ of Urban AC listeners have attended or graduated from college, and they are becoming more affluent, as $41 \%$ live in households earning $\$ 50,000$ or more per year-up $2 \%$ in the one year between 2005 and 2006.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Source: Format definitions are from Arbitron. Data come

AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart

Persons 12+


## Audience Share by Region

$3.4 \%$ = National Average


## Urban Adult Contemporary

| Popular Songs in This |
| :--- |
| Format from 2006 |
| Can't Let Go <br> Anthony Hamilton <br> Be Without You <br> Mary J. Blige <br> Find Myself in You <br> Brian McKnight <br> Fly Like a Bird <br> Mariah Carey <br> In My Mind <br> Heather Headley <br> Looking for You <br> Kirk Franklin <br> Just Came Here to Chill <br> The Isley Brothers Featuring <br> Ronald Isley <br> Unbreakable <br> Alicia Keys <br> Ooh Wee <br> Teena Marie <br> I Call It Love <br> Lionel Richie <br> e2oob Raio\& Reocors, used witpeemision |

Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets

Time Spent Listening by Demographic (Hours:Minutes) Mon-Sun, 6AM-Mid


Education
Persons 18+



[^12]
## Urban Adult Contemporary

By $12+$ ratings, Urban AC is the third-highest-rated format in the East South Central region, and it is also particularly strong in the South Atlantic, where it ranks fourth. Urban AC is also among the top 10 formats in the Middle Atlantic, West South Central and East North Central territories.

More than $45 \%$ of Urban AC listening is done at home-a higher percentage than most English-language formats-but in-car share of listening did grow between 2005 and 2006. Urban AC listeners are the most likely of all radio listeners to be part of households that are in the market for a new car over the next 12 months, particularly midsize, fullsize or luxury models.
Urban AC listeners are 79\% more likely than the average person to be part of households that plan in the coming year to buy a DVR or video game console, or both; they are also strong prospects for an HDTV and an MP3 player. Among the most active moviegoers, Urban AC listeners are far more likely than the average person to visit the cinema 3-7 times per month.


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006.

| Recreation |  |
| :--- | ---: |
| Rhysical Activity |  |
| Past 12 Months |  |
| Pndex |  |
| Bicycling | 90 |
| Weight/Circuit Training | 101 |
| Hiking/Backpacking | 42 |
| Jogging/Running | 118 |
| Swimming | 80 |
| Tennis | 93 |
| Health/Fitness Club Membership | 110 |

Movie Attendance
Past 30 Days

| 1 Film | 86 |
| :--- | ---: |
| 2 Films | 107 |
| 3 Films | 150 |
| 4-6 Films | 128 |
| 7+ Films | 165 |
| None | 99 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 111 |
| Midsize | 141 |
| Full-Size | 195 |
| Luxury | 173 |
| Pickup | 66 |
| SUV | 134 |
| Van/Minivan | 119 |

## Amount Household Plans to Pay for <br> New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 156 |
| :--- | :--- |
| $\$ 20,000-\$ 24,999$ | 111 |
| $\$ 25,000-\$ 29,999$ | 101 |
| $\$ 30,000-\$ 34,999$ | 126 |
| $\$ 35,000-\$ 44,999$ | 100 |
| $\$ 45,000$ or More | 166 |

Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 98 |
| DVD Player | 101 |
| PDA | 83 |
| Video Game Console | 114 |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 126 |
| :--- | ---: |
| DVR | 179 |
| HDTV | 125 |
| MP3 Player | 134 |
| Video Game Console | 179 |

## Listener Characteristics Family Status

| Married | $39 \%$ |
| :--- | ---: |
| Never Married (Single) | $43 \%$ |
| No Children in Household | $48 \%$ |
| At Least One Child in HH | $53 \%$ |
| At Least One Teen in HH | $26 \%$ |
| Two or More Children in HH | $31 \%$ |

## Own or Rent Residence

| Own | $54 \%$ |
| :--- | ---: |
| Rent | $40 \%$ |
| Other | $7 \%$ |

## Employment Status

| Employed 35 Hours or More | $58 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $17 \%$ |
| Not Employed | $25 \%$ |

## Occupation Summary

| White Collar | $43 \%$ |
| :--- | ---: |
| Blue Collar | $32 \%$ |

## High Qualitatives

| Postgraduate Degree | $6 \%$ |
| :--- | ---: |
| Housenold Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $12 \%$ |
| Market Value of Owned <br> Home (HH) | $4 \%$ |
| Any Investments | $45 \%$ |

## Oldies

For decades as one of America's most beloved formats, Oldies has evolved over the years and today features pop hits of the '6os and early '7os, though some stations occasionally still reach back to the '50s for treasured nuggets. In the Spring of 2006, there were 780 Oldies stations in the U.S. reaching over 20 million listeners per week-fifth-best among all formats.

Oldies appeals primarily to 45 - to 64-year-olds, and attracts men and women equally. Although more than $43 \%$ of its listeners are over $55,25 \%$ are still under 45 and were preteens, toddlers or not yet even born when these songs were hits, proving the durability of the music. The average Oldies listener is 53 years old and became a teen when last year's most-played Oldie, "Brown Eyed Girl," was a hit.

Note: Due to rounding, totals may differ. Source. Format definitions are from Arbitron. Data come from Maximisere Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :---: | :---: | :---: | :---: | :---: |
| $5.3 \%$ | $5.0 \%$ | $5.0 \%$ | $4.1 \%$ | $3.3 \%$ |

## Audience Composition

## Percent of Format Audience by Demographic

 Mon-Sun, 6AM-Mid

## Oldies

Midday is when Oldies generates its highest audience. However, the ratings for Oldies dropped significantly between Spring 2005 and 2006 in all dayparts, falling from a 4.1 share of the national audience to a 3.3-a 20\% decline and much more than any other format. It appears that most of this erosion can be attributed to the steadily increasing appeal of the somewhat more contemporary Classic Hits and the successful emergence of the even younger Adult Hits approach, which is associated with the popular new "Jack"-branded format. However, Oldies still generates as much or more time spent listening per week than either Classic Hits or Adult Hits, and almost as much as those formats do even among the 12-24 age group.

Oldies achieves its highest 12+ ratings in the West North Central region, where it ranks fifth among all formats. It also ranks sixthstrongest in the East North Central and Mountain regions.

[^13]
## AQH Share of Listening by Location

Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart <br> Persons 12+



## Audience Share by Region

$3.3 \%$ = National Average


## Oldies

| Popular Songs in This Format from 2006 |
| :---: |
| Brown Eyed Girl Van Morrison |
| Oh, Pretty Woman Roy Orbison |
| (I Can't Get No) Satisfaction Rolling Stones |
| Born To Be Wild Steppenwolf |
| Magic Carpet Ride Steppenwolf |
| Dancing in the Moonlight King Harvest |
| My Girl Temptations |
| Honky Tonk Women Rolling Stones |
| Unchained Melody Righteous Brothers |
| Long Cool Woman in a Black Dres Hollies |


| Average Age of P1 Listeners |
| :---: |
| 53 |
| $70 \%$ |
| Proportion of Listening from P1s |



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



## Household Income

Persons 18+


Time Spent Listening by Demographic (Hours:Minutes) Mon-Sun, 6AM-Mid


[^14]
## Oldies

Nearly 60\% of Oldies listeners have attended college or have a degree, and over half live in households earning \$50,000 or more per year. They are $12 \%$ more likely than the average person to have investments. Listenership to Oldies is more evenly spread out regionally than it is for other programming, and Oldies gets $16 \%$ of its audience from blacks and Hispanics, who outnumber blacks three to one among the format's listeners.

Oldies listeners are among the most likely of all radio listeners to be married, own their own home and be empty-nesters. Oldies listeners most closely match the average American radio listener in terms of personal sports activity, enjoying hiking/ backpacking and bicycling the most. They are slightly more likely than the average person to attend movies once or more a month, and they are members of households that are in the market for an HDTV and, particularly, a midsize sedan.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 105 |
| Weight/Circuit Training | 104 |
| Hiking/Backpacking | 108 |
| Jogging/Running | 90 |
| Swimming | 103 |
| Tennis | 97 |
| Health/Fitness Club Membership | 103 |

Movie Attendance
Past 30 Days

| 1 Film | 105 |
| :--- | ---: |
| 2 Films | 107 |
| 3 Films | 106 |
| 4-6 Films | 103 |
| 7+ Films | 96 |
| None | 98 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 94 |
| Midsize | 128 |
| Full-Size | 89 |
| Luxury | 98 |
| Pickup | 98 |
| SUV | 109 |
| Van/Minivan | 92 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 90 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 113 |
| $\$ 25,000-\$ 29,999$ | 109 |
| $\$ 30,000-\$ 34,999$ | 114 |
| $\$ 35,000-\$ 44,999$ | 111 |
| $\$ 45,000$ or More | 111 |

## Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 106 |
| DVD Player | 106 |
| PDA | 108 |
| Video Game Console | 98 |

## Electronics Purchase Planned

Within Next 12 Months (HH)

| Satellite Radio Subscription | 78 |
| :--- | ---: |
| DVR | 90 |
| HDTV | 110 |
| MP3 Player | 77 |
| Video Game Console | 73 |

Listener Characteristics Family Status

| Married | $64 \%$ |
| :--- | :--- |
| Never Married (Single) | $20 \%$ |
| No Children in Household | $66 \%$ |
| At Least One Child in HH | $34 \%$ |
| At Least One Teen in HH | $20 \%$ |
| Two or More Children in HH | $18 \%$ |

## Own or Rent Residence

| Own | $78 \%$ |
| :--- | ---: |
| Rent | $18 \%$ |
| Other | $4 \%$ |

## Employment Status

| Employed 35 Hours or More | $56 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $16 \%$ |
| Not Employed | $29 \%$ |

Occupation Summary

| White Collar | $46 \%$ |
| :--- | :--- |
| Blue Collar | $26 \%$ |

High Qualitatives

| Postgraduate Degree | $9 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $20 \%$ |
| Market Value of Owned <br> Home (HH) | $10 \%$ |
| Any Investments | $65 \%$ |

## Hot Adult Contemporary

There are 447 stations in the U.S. programming Hot AC, which attracts more than 23 million listeners per week-the sixthmost of all formats. It captured $3.2 \%$ of the national radio audience in Spring 2006, though it has faced a decline each year from the $3.9 \%$ it held in Spring 2002.

The average age of a Hot AC listener is 37 , and overall it leans $62 \%$ female. The format's P1 listeners provide two-thirds of its ratings. Over half of Hot AC's audience remains between 25-44

Time spent listening to Hot AC slipped in Spring 2006 to less than six hours per week. While interest in other media is certainly a factor, another likely reason is that Hot AC listeners are among radio's most physically active, indexing among the top formats in a variety of personal sports.

[^15]
## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $3.9 \%$ | $3.8 \%$ | $3.7 \%$ | $3.6 \%$ | $3.2 \%$ |

Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## Hot Adult Contemporary

More than 70\% of the listening to Hot AC stations is done in the car or at work, where it enjoys its highest ratings of the day. Its percentage of at-home listening is low relative to other formats.

Hot AC listeners are among the most likely to be single and to be employed full time. Approximately $70 \%$ of Hot AC's audience have attended college-one of the highest figures of all music formats. More than $40 \%$ of those are graduates, and Hot AC listeners are among the most likely to have a postgraduate degree. Nearly two-thirds of Hot AC listeners live in households earning \$50,000 or more per year, and they are $40 \%$ more likely than the average person to live in a household earning \$100,000 or more.

AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart

Persons 12+


## Audience Share by Region

3.2\% = National Average

Mon-Sun, 6AM-Mid, Persons 12+, AQH Share

[^16] Maximiser® Plus National Regional Database, Spring 2006

## Hot Adult Contemporary

| Popular Songs in This |
| :--- |
| Format from 2006 |
| Over My Head (Cable Car) <br> The Fray <br> Bad Day <br> Daniel Powter <br> Ever the Same <br> Rob Thomas <br> Unwritten <br> Natasha Bedingfield <br> Black Horse \& The Cherry Tree <br> KT Tunstall <br> You're Beautiful <br> James Blunt <br> Photograph <br> Nickelback <br> Savin' Me <br> Nickelback <br> Walk Away <br> Kelly Clarkson <br> Because of You <br> Kelly Clarkson <br> e2006 Radio Reeords. used witheemission |



Ethnic Composition*<br>AQH Persons<br>* Only in DST-Controlled Markets



Time Spent Listening by Demographic (Hours:Minutes) Mon-Sun, 6AM-Mid


## Hot Adult Contemporary

The Hispanic composition of Hot AC's audience grew nearly 10\% between 2005 and Spring 2006, when four times as many Hispanics as blacks listened to Hot AC. Together, those two ethnic groups contributed $15 \%$ of Hot AC's audience.
In terms of 12+ ratings, Hot AC does best in the New England region, where it is the fifth-highest-rated format. Hot AC ranks seventh in the East North Central and West North Central regions, eighth in the East South Central region, ninth in the Mountain area and 10th in the Middle Atlantic territory.
Hot AC's strong interest in sports certainly explains why its listeners are much more likely than the national average to be part of a household that is planning to buy an SUV in the next 12 months. They are also much more likely than the national average to be part of a household that plans to buy a satellite radio subscription, MP3 player, DVR and video game console, and their interest in going to the movies several times per month is reflected in their high ownership rate of DVD players in the household.


SCARBOROUGH
Note: Due to rounding, totals may differ.
Source: Format definitins
Sourre: Format definitions are from Arbitron. Data come from
Scarborough USA + Release 1, 2006 .

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 132 |
| Weight/Circuit Training | 136 |
| Hiking/Backpacking | 136 |
| Jogging/Running | 134 |
| Swimming | 133 |
| Tennis | 144 |
| Health/Fitness Club Membership | 130 |

Movie Attendance
Past 30 Days

| 1 Film | 130 |
| :--- | ---: |
| 2 Films | 127 |
| 3 Films | 127 |
| $4-6$ Films | 119 |
| $7+$ Films | 119 |
| None | 91 |


| Automobile <br> New Car Purchase/Lease |  |
| :--- | ---: |
| Planned Next 12 Months (HH) | Index |
| Compact | 117 |
| Midsize | 115 |
| Full-Size | 87 |
| Luxury | 108 |
| Pickup | 105 |
| SUV | 138 |
| Van/Minivan | 107 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 95 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 108 |
| $\$ 25,000-\$ 29,999$ | 125 |
| $\$ 30,000-\$ 34,999$ | 132 |
| $\$ 35,000-\$ 44,999$ | 122 |
| $\$ 45,000$ or More | 78 |

## Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 113 |
| DVD Player | 117 |
| PDA | 147 |
| Video Game Console | 131 |

## Electronics Purchase Planned

 Within Next 12 Months (HH)| Satellite Radio Subscription | 161 |
| :--- | :--- |
| DVR | 127 |
| HDTV | 111 |
| MP3 Player | 144 |
| Video Game Console | 124 |

## Listener Characteristics

Family Status

| Married | $57 \%$ |
| :--- | ---: |
| Never Married (Single) | $31 \%$ |
| No Children in Household | $45 \%$ |
| At Least One Child in HH | $55 \%$ |
| At Least One Teen in HH | $24 \%$ |
| Two or More Children in HH | $34 \%$ |

## Own or Rent Residence

| Own | $78 \%$ |
| :--- | ---: |
| Rent | $18 \%$ |
| Other | $4 \%$ |

## Employment Status

| Employed 35 Hours or More | $61 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $18 \%$ |
| Not Employed | $21 \%$ |


| Occupation Summary |  |
| :--- | :--- |
| White Collar | $54 \%$ |
| Blue Collar | $25 \%$ |

High Qualitatives

| Postgraduate Degree | $10 \%$ |
| :--- | ---: |
| Houseohld Income of <br> \$100K or More (HH) | $24 \%$ |
| Market Value of Owned <br> Home (HH) | $12 \%$ |
| Any Investments | $64 \%$ |

## Mexican Regional

With 227 stations reaching 9.5 million mostly Hispanic listeners per week, Mexican Regional is one of radio's youngest formats in audience composition. Although its listeners average 34 years old (down from 35 in 2005), $60 \%$ of its audience are under 35, and only $20 \%$ are over 45 . Mexican Regional's listeners are 60\% men, 40\% women.

Mexican Regional's national audience share is growing the fastest of all formats, having risen steadily annually from a 2.1 share in 2002 to $3.1 \%$ in Spring 2006-a 48\% growth rate Morning drive is the highestrated daypart for Mexican Regional, and its share of radio decreases throughout the day until evening, when it picks up again-the only format with this kind of ratings pattern.

One of Mexican Regional's strengths is that it has by far the highest time spent listening of all formats-more than 13 hours per week. Bucking national trends, that figure rose 15 minutes between 2005 and 2006 across all demographics except $35-64 \mathrm{~s}$ peaking at nearly 15 hours per week with both $18-34 \mathrm{~s}$ and 25-54s.

## Mexican Regional

Nearly three-quarters of Mexican Regional's ratings come from its P1 listeners. In terms of $12+$ ratings, Mexican Regional ranks No. 2 among all formats in the Pacific region, third in West South Central area and fourth in the Mountain territory.

Nearly half of Mexican Regional listeners have graduated high school or gone to college and between 2005 and 2006, the percentage of its listeners who have a high school diploma or who live in households earning $\$ 25,000$ or more per year improved incrementally.

Those who listen to Mexican Regional are nearly twice as likely to have two or more children at home-the highest index of all formats. Like other programming with younger audiences, Mexican Regional is listened to at home more than other locations, and its percentage of in-car listening is the lowest of all formats.

[^17]AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart

Persons $12+$


## Audience Share by Region

$3.1 \%$ = National Average


## Mexican Regional

| Popular Songs in This |
| :--- |
| Format from 2006 |
| Aliado Del Tiempo <br> Mariano Barba <br> Mas Alla del Sol <br> Joan Sebastian <br> Pero Te Vas A Arrepentir <br> K-Paz de la Sierra with Jose <br> Manuel Zamacona <br> Algo de Mi <br> Conjunto Primavera <br> De Rodillas Te Pido <br> Alegres de la Sierra <br> De Contrabando <br> Jenni Rivera <br> No Puedo Olvidarte <br> Beto Y Sus Canarios <br> Si Yo Fuera Tu Amor <br> Alacranes Musical <br> Te Compro <br> Duelo <br> Alguien Te Va A Hacer Llorar <br> Intocable <br> e2006Radio Reeorss, used witpemission |

Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


Education
Persons 18+


Household Income
Persons 18+


Time Spent Listening by Demographic
(Hours:Minutes)
Mon-Sun, 6AM-Mid


## Mexican Regional

Mexican Regional's in-car listening statistic is likely to change; listeners of this format are $92 \%$ more likely than the average person to be part of households that plan to buy a compact car in the next 12 months, and $86 \%$ are more likely to buy a pickup truck. The format ranks No. 1 among potential buyers of both compact cars and pickups. Mexican Regional listeners are also $33 \%$ more likely to be members of households that are in the market for a van or minivan.
Recreationally, Mexican Regional listeners love to jog or run, indexing second among all major formats in that activity. Mexican Regional listeners are $36 \%$ more likely to be part of households that own a DVR-a higher index than any other format. They also are among the most likely to be members of households that plan to buy MP3 players or video game consoles in the next year, and particularly enjoy taking in the movies three or more times per month.


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 69 |
| Weight/Circuit Training | 87 |
| Hiking/Backpacking | 48 |
| Jogging/Running | 152 |
| Swimming | 72 |
| Tennis | 75 |
| Health/Fitness Club Membership | 78 |

Movie Attendance
Past 30 Days

| 1 Film |  |
| :--- | ---: |
| 2 Films | 106 |
| 3 Films | 127 |
| 4-6 Films | 116 |
| 7+ Films | 140 |
| None | 102 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next $\mathbf{1 2}$ Months (HH) |  |
| Compact |  |
| Midsize | 89 |
| Full-Size | 103 |
| Luxury | 109 |
| Pickup | 186 |
| SUV | 90 |
| Van/Minivan | 133 |

Amount Household Plans to Pay for New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 213 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 102 |
| $\$ 25,000-\$ 29,999$ | 69 |
| $\$ 30,000-\$ 34,999$ | 79 |
| $\$ 35,000-\$ 44,999$ | 53 |
| $\$ 45,000$ or More |  |

## Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 136 |
| DVD Player | 90 |
| PDA | 60 |
| Video Game Console | 118 |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 101 |
| :--- | :--- |
| DVR | 117 |
| HDTV | 115 |
| MP3 Player | 143 |
| Video Game Console | 156 |

## Listener Characteristics

Family Status

| Married | $55 \%$ |
| :--- | ---: |
| Never Married (Single) | $36 \%$ |
| No Children in Household | $32 \%$ |
| At Least One Child in HH | $68 \%$ |
| At Least One Teen in HH | $30 \%$ |
| Two or More Children in HH | $47 \%$ |

## Own or Rent Residence

| Own | $40 \%$ |
| :--- | ---: |
| Rent | $54 \%$ |
| Other | $6 \%$ |

## Employment Status

| Employed 35 Hours or More | $55 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $20 \%$ |
| Not Employed | $26 \%$ |


| Occupation Summary |
| :--- | :--- |
| White Collar $24 \%$ <br> Blue Collar $51 \%$ |

## High Qualitatives

| Postgraduate Degree | $2 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $7 \%$ |
| Market Value of Owned <br> Home (HH) | $5 \%$ |
| Any Investments | $27 \%$ |

## Contemporary Christian

As America's seventh-mostprogrammed format, with 677 stations, Contemporary Christian is one of the most rapidly growing formats in the country. Its share of national radio audience has risen every year since 2002, when it accounted for $1.8 \%$, to $2.4 \%$ in Spring 2006-a 33\% growth rate. Contemporary Christian now reaches more than 14 million listeners per week.

Women listening to Contemporary Christian outnumber men 2:1; only Adult Contemporary has a higher concentration of women listeners. The target audience is $25-54$, and the bull's-eye is between 35 and 44, with the average listener 40 years old. However, a sizable group of younger people also enjoy the format, as more than a sixth of its audience is between 12 and 24 . Contemporary Christian's P1 listeners contribute a whopping $77 \%$ of its ratings; that's more than any other programming approach.


AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :---: | :---: | :---: | :---: | :---: |
| $1.8 \%$ | $1.9 \%$ | $2.2 \%$ | $2.3 \%$ | $\mathbf{2 . 4 \%}$ |



Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic
Mon-Sun, 6AM-Mid


## Contemporary Christian

As a family-friendly format, over 80\% of Contemporary Christian listening takes place either at home or in the car, and no format has more listening taking place while on the road. Contemporary Christian's ratings are steady throughout the day, and peak slightly in afternoon drive. Time spent listening overall is competitive with secular formats and does a bit better with 25-54s and $35-64 \mathrm{~s}$.

By 12+ ratings, Contemporary Christian does best in the East South Central and West North Central regions, where it ranks eighth-highest among all formats Contemporary Christian also does well in the South Atlantic and West South Central regions.
Income among Contemporary Christian listeners has increased significantly between 2005 and 2006, with a third now in households earning \$75,000 or more. The Contemporary Christian audience also is well educated, with $73 \%$ having attended college and nearly a third holding a degree.

[^18]AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+

AQH Share of Listening by Daypart<br>Persons 12+



## Contemporary Christian

| Popular Songs in This |
| :--- |
| Format from 2006 |
| My Savior, My God <br> Aaron Shust <br> Praise You in This Storm <br> Casting Crowns <br> How Great Is Our God <br> Chris Tomlin <br> I Am <br> Mark Schultz <br> Strong Tower <br> Kutless <br> This Man <br> Jeremy Camp <br> Mountain of God <br> Third Day <br> Cry Out to Jesus <br> Third Day <br> Only Grace <br> Matthew West <br> So Long Self <br> MercyMe |

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| Average Age of P1 Listeners |
| :---: |
| 40 |
| $77 \%$ |
| Proportion of Listening from P1s |

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006.


## Contemporary Christian

Contemporary Christian indexes No. 1 among married listeners at 125; it indexes second-lowest among single listeners at 67, just behind News/Talk/Information. At 158 , it indexes as the No. 2 format for those with two or more children at home. Nearly $20 \%$ of Contemporary Christian's audience is black or Hispanic, leaning more Hispanic.

Contemporary Christian listeners are very active physically, ranking fifth overall among all major formats. Being family oriented, it's no surprise that they are $42 \%$ more likely than the average person to be part of households that plan to buy a van or minivan within the next 12 months. They are members of households that are also in the market for DVRs and MP3 players, and they are among the most likely to go to the movies at least once per month, and many go twice as often.


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006 .

| Recreation <br> Physical Activity <br> Past 12 Months |  |
| :--- | ---: |
| Bicycling | 129 |
| Weight/Circuit Training | 122 |
| Hiking/Backpacking | 123 |
| Jogging/Running | 123 |
| Swimming | 129 |
| Tennis | 126 |
| Health/Fitness Club Membership | 123 |


| Movie Attendance |
| :--- |
| Past 30 Days |
| 1 Film 139 <br> 2 Films 121 <br> 3 Films 92 <br> 4-6 Films 89 <br> $7+$ Films 94 <br> None 92 |


| Automobile <br> New Car Purchase/ Lease <br> Planned Next 12 Months (HH) |  |
| :--- | ---: |
| Compact |  |
| Midsize | 79 |
| Full-Size | 91 |
| Luxury | 76 |
| Pickup | 92 |
| SUV | 100 |
| Van/Minivan | 121 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 97 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 102 |
| $\$ 25,000-\$ 29,999$ | 114 |
| $\$ 30,000-\$ 34,999$ | 102 |
| $\$ 35,000-\$ 44,999$ | 113 |
| $\$ 45,000$ or More | 103 |

Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) |  |
| Index |  |
| DVR | 106 |
| DVD Player | 114 |
| PDA | 136 |
| Video Game Console | 131 |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 96 |
| :--- | ---: |
| DVR | 109 |
| HDTV | 90 |
| MP3 Player | 103 |
| Video Game Console | 89 |

## Listener Characteristics

 Family Status| Married | $71 \%$ |
| :--- | ---: |
| Never Married (Single) | $17 \%$ |
| No Children in Household | $41 \%$ |
| At Least One Child in HH | $59 \%$ |
| At Least One Teen in HH | $31 \%$ |
| Two or More Children in HH | $38 \%$ |

## Own or Rent Residence

| Own | $77 \%$ |
| :--- | ---: |
| Rent | $19 \%$ |
| Other | $4 \%$ |
| Employment Status |  |
| Employed 35 Hours or More $57 \%$ <br> Employed Less Than 35 <br> Hours $18 \%$ <br> Not Employed $25 \%$ |  |

Occupation Summary

| White Collar | $53 \%$ |
| :--- | ---: |
| Blue Collar | $22 \%$ |

High Qualitatives

| Postgraduate Degree | $9 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $17 \%$ |
| Market Value of Owned <br> Home (HH) | $6 \%$ |
| Any Investments | $64 \%$ |

## All Sports

There were 527 All Sports stations in America in the Spring of 2006, eighth-most among all formats. The majority of All Sports radio's 14 million weekly listeners fall within a specific group: Two-thirds are between 25 and 54 years old, and $86 \%$ are male, with the average listener being 47 years old. Its overall 12+ audience share has been growing each year since 2003, rising from 1.7\% to 2.2\% in Spring 2006.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :---: | :---: | :---: | :---: | :---: |
| $1.8 \%$ | $1.7 \%$ | $2.0 \%$ | $2.1 \%$ | $\mathbf{2 . 2 \%}$ |



Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## All Sports

Listeners to All Sports are among radio's most educated: Nearly 80\% have attended or graduated from college; only Classical gets a higher grade in that category. All Sports indexes third-best among all formats for listeners with postgraduate degrees. All Sports listeners are among the most likely of all radio listeners to be married.

In terms of 12+ ratings, All Sports performs best in New England, where it is the eighth-highest-rated format. It also ranks among the top 12 in the Middle Atlantic and West North Central regions.

All Sports radio fans are also affluent: Nearly half of them live in households earning \$75,000 or more per year. No format does better, and All Sports also ranks tops among those in households earning \$100,000 or more, as well as in likelihood of having investments. Moreover, All Sports is the second-strongest format in terms of homeowners, and is thirdbest among those owning homes valued at $\$ 500,000$ or more. These listeners are much more likely than the average person to have a PDA and/or DVR, and to be purchasing an MP3 player in the coming year.

## Note: Due to rounding, totals may differ.

Source: Format definitions are from Arbitron. Data come from Maximiser® Plus National Regional Database, Spring 2006

## AQH Share of Listening by Location

Mon-Sun, 6AM-Mid, Persons $12+$

## AQH Share of Listening by Daypart <br> Persons 12+


2.2\%


## Audience Share by Region

$2.2 \%$ = National Average


## All Sports

Only $65 \%$ of All Sports ratings come from its P1 listeners. Blacks and Hispanics compose nearly $20 \%$ of its audience. Nearly half of All Sports total listening takes place in-car; that's higher than any other secular format, and All Sports attracts its best ratings in afternoon drive. Time spent listening to All Sports is competitive with other maledriven formats and, bucking national trends, actually increased between 2005 and 2006 among listeners aged 35-64.

| Average Age of P1 Listeners <br> 47 |
| :---: |
| $65 \%$ |
| Proportion of Listening from P1s |

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSerere Plus National Regional Database, Spring 2006.


Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


Household Income
Persons 18+


Time Spent Listening by Demographic (Hours:Minutes)
Mon-Sun, 6AM-Mid


## All Sports

The high education and income levels are understandable considering that All Sports has the highest percentage of fulltime employed listeners of all formats.

Not surprisingly, All Sports listeners love sports, and they index highly among all formats in terms of physical activity, particularly for belonging to a health/exercise club, playing tennis, weight/circuit training, bicycling and hiking. To hold all that sporting gear, All Sports listeners are $62 \%$ more likely than the average person to be a member of a household that plans to buy an SUV within the next 12 months; no other format indexes higher.
All Sports listeners are among the most likely of all radio listeners to subscribe to a satellite radio service within the next 12 months. All Sports listeners lead the pack when it comes to a likely HDTV purchase within the next year. Listeners to All Sports radio are much more likely than the average person to go to the movies once or twice a month.


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2006.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | 129 |
| Bicycling | 141 |
| Weight/Circuit Training | 126 |
| Hiking/Backpacking | 124 |
| Jogging/Running | 118 |
| Swimming | 165 |
| Tennis | 126 |
| Health/Fitness Club Membership |  |


| Movie Attendance |
| :--- |
| Past 30 Days |
| 1 Film 129 <br> 2 Films 134 <br> 3 Films 102 <br> $4-6$ Films 101 <br> $7+$ Films 95 <br> None 92 |


| Automobile <br> New Car Purchase/Lease |  |
| :--- | ---: |
| Planned Next 12 Months (HH) |  |
| Index |  |
| Compact | 137 |
| Midsize | 129 |
| Full-Size | 95 |
| Luxury | 145 |
| Pickup | 104 |
| SUV | 162 |
| Van/Minivan | 118 |

## Amount Household Plans to Pay for New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 101 |
| :--- | :--- |
| $\$ 20,000-\$ 24,999$ | 124 |
| $\$ 25,000-\$ 29,999$ | 135 |
| $\$ 30,000-\$ 34,999$ | 153 |
| $\$ 35,000-\$ 44,999$ | 131 |
| $\$ 45,000$ or More | 224 |


| Electronics |  |
| :--- | ---: |
| Consumer Electronics |  |
| Owned (HH) | Index |
| DVR | 121 |
| DVD Player | 107 |
| PDA | 169 |
| Video Game Console | 107 |

Electronics Purchase Planned
Within Next 12 Months (HH)

| Satellite Radio Subscription | 197 |
| :--- | :--- |
| DVR | 147 |
| HDTV | 153 |
| MP3 Player | 141 |
| Video Game Console | 108 |

## Listener Characteristics Family Status

| Married | $68 \%$ |
| :--- | ---: |
| Never Married (Single) | $20 \%$ |
| No Children in Household | $57 \%$ |
| At Least One Child in HH | $44 \%$ |
| At Least One Teen in HH | $19 \%$ |
| Two or More Children in HH | $27 \%$ |

## Own or Rent Residence

| Own | $80 \%$ |
| :--- | ---: |
| Rent | $13 \%$ |
| Other | $4 \%$ |

## Employment Status

| Employed 35 Hours or More | $70 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $10 \%$ |
| Not Employed | $21 \%$ |


| Occupation Summary |  |
| :--- | :--- |
| White Collar | $56 \%$ |
| Blue Collar | $24 \%$ |

## High Qualitatives

| Postgraduate Degree | $15 \%$ |
| :--- | ---: |
| Houseohld Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $32 \%$ |
| Market Value of Owned <br> Home (HH) | $17 \%$ |
| Any Investments | $72 \%$ |

## Alternative

A slightly younger-skewing rock format than Active Rock, Alternative shares some of the same artists. Nearly 16 million people tune in to one or more of the 465 Alternative radio stations each week. Almost 70\% of its audience are under 35 , and Alternative's P1 listeners average 29 years old. Its audience is much more likely to be single than those of most other formats. Alternative's Hispanic composition grew faster between 2002 and 2006 than any other format, and it is now a favorite English-language radio choice among Hispanics.
However, Alternative's national share of listening was down $37 \%$-from a 3.3 share to a 2.1-between 2002 and 2006, a steeper decline than any other format except Oldies. Though Alternative has its most listeners in the evenings, its erosion is evident across all times of day and age groups, particularly with $25-54 \mathrm{~s}$ and $35-64 \mathrm{~s}$. Alternative has always experienced more listening in-car than any other location, and its listeners are by far the most likely to subscribe to a satellite radio service within the next year.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSere Plus National Regional Database, Spring 2006.


## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $3.3 \%$ | $3.1 \%$ | $3.1 \%$ | $2.4 \%$ | $\mathbf{2 . 1} \%$ |

Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## Alternative

Over a third of Alternative listeners live in households with incomes of $\$ 75,000$ or more per year, more than most other formats; that percentage has risen rapidly between 2002 and 2006. Alternative listeners are on the job: The index of unemployed listeners is the lowest among all formats. They also are at the top of the list among those with investments.

The strongest regions for Alternative in terms of 12+ ratings are the South Atlantic and Pacific territories, where it ranks 10thhighest among all formats.

Alternative listeners are radio's most physically active, indexing very high in numerous sports, including No. 1 for health/exercise club membership, tennis, hiking/backpacking, weight/circuit training and bicycling. In all, they are $47 \%$ more likely than the average person to participate in personal sports-one good reason why time spent listening to Alternative radio is nearly two hours less per week than the average format receives.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006.

AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart <br> Persons $12+$

| 2.1\% | 1.9\% | 2.3\% | 2.5\% |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Mon-Fri 6AM-10AM | $\begin{gathered} \text { Mon-Fri } \\ \text { 10AM-3PM } \end{gathered}$ | $\begin{gathered} \text { Mon-Fri } \\ \text { 3PM-7PM } \end{gathered}$ | $\begin{aligned} & \text { Mon-Fri } \\ & \text { 7PM-Mid } \end{aligned}$ |  |

## Audience Share by Region

2.1\% = National Average


## Alternative

| Popular Songs in This Format from 2006 |
| :---: |
| Dani California Red Hot Chili Peppers |
| Animal I Have Become Three Days Grace |
| The Kill (Bury Me) 30 Seconds to Mars |
| Miss Murder AFI |
| Steady, As She Goes The Raconteurs |
| Hate Me Blue October |
| Wasteland 10 Years |
| Perfect Situation Weezer |
| Dance, Dance Fall Out Boy |
| Hypnotize System of a Down |


| Average Age of P1 Listeners |
| :---: |
| 29 |
| $68 \%$ |
| Proportion of Listening from P1s |

[^19]

Ethnic Composition*<br>AQH Persons

* Only in DST-Controlled Markets


Household Income
Persons 18+


Time Spent Listening by Demographic (Hours:Minutes) Mon-Sun, 6AM-Mid


## Alternative

Alternative listeners are 49\% more likely than the average person to be part of a household that plans to buy an SUV within the next 12 months, and are much more likely to buy any model vehicle except a van or minivan.
Fans of consumer electronics, Alternative listeners already disproportionately own PDAs, DVD players and video game consoles, but they also are among the most likely to be members of households that plan to purchase HDTVs, MP3 players, DVRs and new gaming devices in the coming year. They are the most likely of all radio listeners to go to the movies once or even several times per month.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | 138 |
| Bicycling | 158 |
| Weight/Circuit Training | 148 |
| Hiking/Backpacking | 149 |
| Jogging/Running | 134 |
| Swimming | 171 |
| Tennis | 134 |
| Health/Fitness Club Membership | 13 |

Movie Attendance
Past 30 Days

| 1 Film | 140 |
| :--- | ---: |
| 2 Films | 150 |
| 3 Films | 148 |
| 4-6 Films | 154 |
| $7+$ Films | 137 |
| None | 87 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease <br> Planned Next $\mathbf{1 2}$ Months (HH) |  |
| Index |  |
| Compact | 142 |
| Midsize | 123 |
| Full-Size | 118 |
| Luxury | 123 |
| Pickup | 121 |
| SUV | 149 |
| Van/Minivan | 83 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 105 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 108 |
| $\$ 25,000-\$ 29,999$ | 135 |
| $\$ 30,000-\$ 34,999$ | 123 |
| $\$ 35,000-\$ 44,999$ | 125 |
| $\$ 45,000$ or More | 110 |

Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 114 |
| DVD Player | 117 |
| PDA | 171 |
| Video Game Console | 146 |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 250 |
| :--- | :--- |
| DVR | 169 |
| HDTV | 145 |
| MP3 Player | 184 |
| Video Game Console | 178 |

New Vehicle Next 12 Months (HH)

## Listener Characteristics Family Status

| Married | $45 \%$ |
| :--- | ---: |
| Never Married (Single) | $47 \%$ |
| No Children in Household | $48 \%$ |
| At Least One Child in HH | $52 \%$ |
| At Least One Teen in HH | $24 \%$ |
| Two or More Children in HH | $28 \%$ |

## Own or Rent Residence

| Own | $62 \%$ |
| :--- | ---: |
| Rent | $29 \%$ |
| Other | $9 \%$ |

## Employment Status

| Employed 35 Hours or More | $64 \%$ |
| :--- | ---: |
| Employed Less Than 35 |  |
| Hours | $19 \%$ |
| Not Employed | $17 \%$ |

Occupation Summary

| White Collar | $50 \%$ |
| :--- | ---: |
| Blue Collar | $33 \%$ |

## High Qualitatives

| Postgraduate Degree | $8 \%$ |
| :--- | ---: |
| Household Income of |  |
| $\$ 100 \mathrm{~K}$ or More (HH) | $25 \%$ |
| Market Value of Owned |  |
| Home (HH) | $12 \%$ |
| Any Investments | $60 \%$ |

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Source: Format definitions are from A

## Classic Hits

While Oldies is commonly seen as offering pop hits of the '50s and '6os, the 264 Classic Hits stations in the U.S. generally focus on the pop hits of the '7os through the mid-'8os. It is less homogeneous nationally than other formats, in that it wasn't formally created by a consultant; nor did it have its own established programming history. Many of these stations are taking their own approaches to the music, including reimaging from a previous Oldies or Classic Rock positioning.
The average age of a Classic Hits listener is 47. For imaging purposes, some Oldies stations have shifted their moniker to Classic Hits. Regardless of the branding, Classic Hits has become a successful format formula, more than doubling from a modest 0.9 share in the Spring of 2002 to a 2.1 in the Spring of 2006-by far the fastest growth rate of any format over that time span. The format climbed in $12+$ ratings rank from 21st to tied for 14th between Spring 2005 and 2006. America's 264 Classic Hits stations attract nearly 13 million listeners per week.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006.

AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $\mathbf{0 . 9 \%}$ | $1.2 \%$ | $1.4 \%$ | $1.6 \%$ | $\mathbf{2 . 1 \%}$ |

Listeners 18+
Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Classic Hits continued

## Classic Hits

The Classic Hits core audience is between 45 and 54 years old; more than $70 \%$ are between 35 and 64 . Classic Hits leans nearly 60\% male, and its primary listeners contribute almost 70\% of its ratings. Fans of Classic Hits are most likely to tune in at work-where it generates its best ratings of the day-or in-car, while at-home listening is relatively low compared to that of other formats. Overall time spent listening to Classic Hits is identical to that of Oldies, averaging slightly less than seven hours per week, though Classic Hits is stronger among $18-34 \mathrm{~s}$ and $25-54 \mathrm{~s}$.
The education level and income of Classic Hits listeners overall are very similar to, if slightly higher than, those of Oldies stations, with just over $60 \%$ having attended college or having a degree, and nearly $60 \%$ living in households earning at least \$50,000 per year. Among listeners employed full time, Classic Hits indexes as the third-strongest format. Its listeners are among the most likely to own their own home.

## AQH Share of Listening by Location

Mon-Sun, 6AM-Mid, Persons $12+$


## AQH Share of Listening by Daypart <br> Persons 12+



## Classic Hits

| Average Age of P1 Listeners |
| :---: |
| 47 |
| $69 \%$ |
| Proportion of Listening from P1s |

## Classic Hits

Ratings for Classic Hits are highest in New England, where the format ranks seventh-best in terms of 12+ audience share. Classic Hits is 10th highest in the South Atlantic region and 12th in the East North Central area. Like Oldies, the composition of Classic Hits listeners is $84 \%$ nonethnic; the difference is that Classic Hits scores slightly higher with Hispanics and a bit lower with blacks.

Classic Hits listeners are active in sports, particularly bicycling, swimming and weight/circuit training. They are good prospects for buying pickup trucks and vans/minivans over the next 12 months. Classic Hits listeners are likely to be members of households that are in the market for DVRs, MP3 players, and particularly, a satellite radio service. They are more likely to be part of households that own a DVD player and are more likely than the national average to go to the movies at least once per month.


[^20]Source: Format definitions are from Arbitron. Data come from
Scarborough USA + , Release 1, 2006.

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 126 |
| Weight/Circuit Training | 124 |
| Hiking/Backpacking | 114 |
| Jogging/Running | 96 |
| Swimming | 121 |
| Tennis | 116 |
| Health/Fitness Club Membership | 108 |

Movie Attendance
Past 30 Days

| 1 Film | 107 |
| :--- | ---: |
| 2 Films | 106 |
| 3 Films | 96 |
| 4-6 Films | 103 |
| $7+$ Films | 61 |
| None | 99 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 85 |
| Midsize | 100 |
| Full-Size | 92 |
| Luxury | 94 |
| Pickup | 120 |
| SUV | 109 |
| Van/Minivan | 117 |

Amount Household Plans to Pay for
New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 84 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 125 |
| $\$ 25,000-\$ 29,999$ | 117 |
| $\$ 30,000-\$ 34,999$ | 102 |
| $\$ 35,000-\$ 44,999$ | 97 |
| $\$ 45,000$ or More |  |


| Electronics |  |
| :--- | ---: |
| Consumer Electronics |  |
| Owned (HH) | Index |
| DVR | 108 |
| DVD Player | 109 |
| PDA | 119 |
| Video Game Console | 119 |

## Electronics Purchase Planned

 Within Next 12 Months (HH)| Satellite Radio Subscription | 129 |
| :--- | ---: |
| DVR | 120 |
| HDTV | 112 |
| MP3 Player | 129 |
| Video Game Console | 90 |

## Listener Characteristics Family Status

| Married | $61 \%$ |
| :--- | ---: |
| Never Married (Single) | $24 \%$ |
| No Children in Household | $55 \%$ |
| At Least One Child in HH | $45 \%$ |
| At Least One Teen in HH | $25 \%$ |
| Two or More Children in HH | $27 \%$ |

## Own or Rent Residence

| Own | $78 \%$ |
| :--- | ---: |
| Rent | $18 \%$ |
| Other | $4 \%$ |

Employment Status

| Employed 35 Hours or More | $64 \%$ |
| :--- | ---: |
| Employed Less Than 35 <br> Hours | $16 \%$ |
| Not Employed | $21 \%$ |

Occupation Summary

| White Collar | $48 \%$ |
| :--- | ---: |
| Blue Collar | $31 \%$ |

## High Qualitatives

| Postgraduate Degree | $8 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $21 \%$ |
| Market Value of Owned <br> Home (HH) |  |
| Any Investments | $64 \%$ |

## Classical

With a weekly reach of almost 12 million listeners, Classical enjoys a loyal and steady $2.1 \%$ of the radio audience-a figure virtually unchanged between 2002 and 2006. However, the average Classical listener has aged during that time from 56 to 59 , and Classical can claim to have radio's oldest average audience; nearly two-thirds of its listeners are over 55. Not coincidentally, Classical leads all formats in terms of athome listening, with nearly $60 \%$, and has its highest ratings in the evenings. A strong three-quarters of its ratings come from its P1 listeners.

Classical is a format of many other extremes. It ranks No. 1 in terms of education, with nearly $90 \%$ of its listeners having attended college and more than $60 \%$ holding a college diploma. Its huge 300 index among those holding a postgraduate degree is far ahead of all other formats. Classical indexes third-highest among listeners in households earning \$100,000 or more per year and No. 2 among those owning homes valued at $\$ 500,000$ or more.

Note: Due to rounding, totals may differ. Source: Format definitions are from Arbitron. Data come from MaximiSerere Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $2.3 \%$ | $2.3 \%$ | $2.2 \%$ | $2.1 \%$ | $\mathbf{2 . 1 \%}$ |



Listeners 18+
Mon-Sun, 6AM-Mid

42.6\%

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid
22.8\%


## Classical

Classical buffs are among the most likely of all radio listeners to be shopping for a luxury car in the next year and to be holding investments. The format's listeners are the most likely to live in households without children and, conversely, lowest among households with two or more children.

Relatively few blacks or Hispanics listen to Classical. The format ranks among the 15 highest-rated of all programming approaches in the New England, Middle Atlantic, Mountain and Pacific regions

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSere Plus National Regional Database, Spring 2006.

## AQH Share of Listening by Location

Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart

Persons 12+

|  |  |  | 2.1\% <br> Mon-Sun |  |
| :---: | :---: | :---: | :---: | :---: |
| $1.9 \%$ | $2.0 \%$ | $2.0 \%$ | $2.2 \%$ |  |
|  |  |  |  |  |
| Mon-Mid |  |  |  |  |

## Audience Share by Region

2.1\% = National Average

Mon-Sun, 6AM-Mid, Persons 12+, AQH Share

## Classical

Household Income
Persons 18+


Time Spent Listening by Demographic (Hours:Minutes)
Mon-Sun, 6AM-Mid



Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets



Radio Today 2007 Edition

## Classical

Classical listeners spend about as much time tuning in to the format as the average person does with radio overall. While they're generally not big users of consumer electronics except for PDAs, Classical listeners love going to the movies frequently, and do so more than those of any other format.

Classical listeners are into physical activity, indexing No. 1 in hiking/backpacking, tied for first in health/ exercise club memberships at 134 , and ranking highly among those who enjoy tennis.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Scarborough USA + , Release 1, 2006 .

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past $\mathbf{1 2}$ Months | Index |
| Bicycling | 112 |
| Weight/Circuit Training | 120 |
| Hiking/Backpacking | 148 |
| Jogging/Running | 101 |
| Swimming | 106 |
| Tennis | 140 |
| Health/Fitness Club Membership | 134 |

Movie Attendance
Past 30 Days

| 1 Film | 120 |
| :--- | ---: |
| 2 Films | 133 |
| 3 Films | 134 |
| 4-6 Films | 160 |
| $7+$ Films | 126 |
| None | 92 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 95 |
| Midsize | 117 |
| Full-Size | 97 |
| Luxury | 116 |
| Pickup | 47 |
| SUV | 94 |
| Van/Minivan | 96 |

## Amount Household Plans to Pay for New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 76 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 93 |
| $\$ 25,000-\$ 29,999$ | 95 |
| $\$ 30,000-\$ 34,999$ | 125 |
| $\$ 35,000-\$ 44,999$ | 123 |
| $\$ 45,000$ or More | 107 |


| Electronics |
| :--- |
| Consumer Electronics |
| Owned (HH) |
| DVR |
| DVD Player |
| PDA |
| Video Game Console |

Electronics Purchase Planned
Within Next $\mathbf{1 2}$ Months (HH)

| Satellite Radio Subscription | 70 |
| :--- | ---: |
| DVR | 90 |
| HDTV | 103 |
| MP3 Player | 93 |
| Video Game Console | 64 |

## Listener Characteristics

Family Status

| Married | $62 \%$ |
| :--- | ---: |
| Never Married (Single) | $20 \%$ |
| No Children in Household | $71 \%$ |
| At Least One Child in HH | $29 \%$ |
| At Least One Teen in HH | $15 \%$ |
| Two or More Children in HH | $16 \%$ |

## Own or Rent Residence

| Own | $79 \%$ |
| :--- | ---: |
| Rent | $18 \%$ |
| Other | $3 \%$ |

Employment Status

| Employed 35 Hours or More | $48 \%$ |
| :--- | ---: |
| Employed Less Than 35 <br> Hours | $15 \%$ |
| Not Employed | $37 \%$ |

## Occupation Summary

| White Collar | $50 \%$ |
| :--- | ---: |
| Blue Collar | $13 \%$ |

## High Qualitatives

| Postgraduate Degree | $25 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $27 \%$ |
| Market Value of Owned <br> Home (HH) | $19 \%$ |
| Any Investments | $73 \%$ |

## Talk/Personality

More than 11 million people listen to the 204 Talk/Personality stations in America each week. Spurred by popular and wellbranded national personalities who also appear on television and via books, blogs and Web sites, the format has been gaining audience share each year since Spring 2003 rising from $1.7 \%$ to $2.1 \%$ in Spring 2006. However, the overall time spent listening per week to Talk/Personality decreased 45 minutes (9\%) between 2004 and 2006 to seven and a half hours.

The Talk/Personality audience leans $63 \%$ men, and nearly $80 \%$ of the listenership are 35 or older; the core audience is $35-54$, with an average age of $51-$ seven years younger than News/Talk/ Information listeners. It should be noted that the 12-34 audience increased at a growth rate of $8 \%$ in the one year between Spring 2005 and 2006. While only $15 \%$ of Talk/Personality listeners are black or Hispanic, the black segment increased its share of the audience at a growth rate of $19 \%$ between the Spring of 2005 and 2006.

Note. Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $1.7 \%$ | $1.7 \%$ | $1.8 \%$ | $1.9 \%$ | $\mathbf{2 . 1 \%}$ |

## Listeners 18+

Mon-Sun, 6AM-Mid


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Talk/Personality continued

## Talk/Personality

Most of the listening to Talk/Personality (nearly 80\%) takes place at home or in-car, though it does receive more atwork listening than its sibling, News/Talk/Information. Talk/Personality's national ratings increase during the day to a peak in afternoon drive at nearly $30 \%$ above its overall average.

In terms of audience share 12+, Talk/Personality is the ninth-highest-rated format in the Pacific region. It ranks 10th in New England and is tied for 11th in the Middle Atlantic area.

More than $76 \%$ of Talk/Personality listeners have attended college, and nearly $40 \%$ have a degree. Almost 46\% of its listeners live in households earning \$75,000 a year or more, and Talk/Personality listeners are $80 \%$ more likely than the average person to live in households earning \$100,000 or more. They are among the most likely of radio listeners to have investments and are more than twice as likely to own a home valued at at least \$500,000.

## Note: Due to rounding, totals may differ.

Source: Format definitions are from Arbitron. Data come from Maximiser® Plus National Regional Database, Spring 2006.

AQH Share of Listening by Location
Mon-Sun, 6AM-Mid, Persons 12+


## AQH Share of Listening by Daypart

Persons $12+$


## Audience Share by Region

2.1\% = National Average


## Talk/Personality



## Talk/Personality

Talk/Personality listeners are very active physically, especially with regard to health/exercise club membership, where they index third among all major formats. You'll also find them on the tennis courts and bike paths and in the weight/circuit training rooms.

Talk/Personality listeners are $85 \%$ more likely than the national average to be part of households that plan to buy a satellite radio service in the next 12 months, and they are $53 \%$ more likely than the average person to buy a new luxury car. They are among the most likely of all radio listeners to be part of a household that owns a PDA and DVR, and to be shopping for an HDTV in the coming year. They also are film buffs-indexing well above the average person to be found at the movies two or three times per month.


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from
Scarborough USA, Release 1, 2006 .

| Recreation |  |
| :--- | ---: |
| Physical Activity |  |
| Past 12 Months | Index |
| Bicycling | 120 |
| Weight/Circuit Training | 127 |
| Hiking/Backpacking | 124 |
| Jogging/Running | 112 |
| Swimming | 111 |
| Tennis | 135 |
| Health/Fitness Club Membership | 131 |

Movie Attendance
Past 30 Days

| 1 Film | 115 |
| :--- | ---: |
| 2 Films | 135 |
| 3 Films | 138 |
| 4-6 Films | 118 |
| 7+ Films | 129 |
| None | 93 |


| Automobile |  |
| :--- | ---: |
| New Car Purchase/Lease |  |
| Planned Next 12 Months (HH) | Index |
| Compact | 129 |
| Midsize | 116 |
| Full-Size | 126 |
| Luxury | 153 |
| Pickup | 98 |
| SUV | 127 |
| Van/Minivan | 128 |

Amount Household Plans to Pay for New Vehicle Next 12 Months (HH)

| Under $\$ 20,000$ | 83 |
| :--- | ---: |
| $\$ 20,000-\$ 24,999$ | 112 |
| $\$ 25,000-\$ 29,999$ | 138 |
| $\$ 30,000-\$ 34,999$ | 146 |
| $\$ 35,000-\$ 44,999$ | 160 |
| $\$ 45,000$ or More | 159 |

Electronics

| Consumer Electronics |  |
| :--- | ---: |
| Owned (HH) | Index |
| DVR | 120 |
| DVD Player | 108 |
| PDA | 163 |
| Video Game Console | 101 |

Electronics Purchase Planned Within Next 12 Months (HH)

| Satellite Radio Subscription | 185 |
| :--- | ---: |
| DVR | 113 |
| HDTV | 134 |
| MP3 Player | 130 |
| Video Game Console | 96 |

Listener Characteristics
Family Status

| Married | $64 \%$ |
| :--- | ---: |
| Never Married (Single) | $20 \%$ |
| No Children in Household | $60 \%$ |
| At Least One Child in HH | $40 \%$ |
| At Least One Teen in HH | $19 \%$ |
| Two or More Children in HH | $23 \%$ |

## Own or Rent Residence

| Own | $79 \%$ |
| :--- | ---: |
| Rent | $19 \%$ |
| Other | $3 \%$ |

## Employment Status

| Employed 35 Hours or More | $61 \%$ |
| :--- | ---: |
| Employed Less Than 35 | $13 \%$ |
| Hours | $26 \%$ |
| Not Employed |  |


| Occupation Summary |
| :--- |
| White Collar |
| Blue Collar |

## High Qualitatives

| Postgraduate Degree | $13 \%$ |
| :--- | ---: |
| Household Income of <br> $\$ 100 \mathrm{~K}$ or More (HH) | $31 \%$ |
| Market Value of Owned <br> Home (HH) | $21 \%$ |
| Any Investments | $72 \%$ |

## Additional Noteworthy Formats

The following pages provide an overview of five additional formats:

- Active Rock
- Adult Hits
- Album Oriented Rock (AOR)
- New AC/Smooth Jazz
- Spanish Contemporary

In the Spring of 2006, each of these formats earned $1.8 \%$ to $2.0 \%$ of radio listening nationally. Collectively, the 689 stations in these formats accounted for $9.5 \%$ of radio listening.
While the annual Radio Today focuses on the primary radio formats, the significant legacy value and/or specific market impact of these five formats warranted their inclusion in this report.

Excluding the Scarborough listener characteristics, you'll find much of the same useful information on weekly reach, target audience, average listener age, audience composition, ethnic balance, time spent listening, education and other information, as shown with the primary formats.

## Active Rock

Featuring contemporary rock artists, Active Rock was heard on 142 stations in America in Spring 2006, reaching over 11 million listeners per week. Among the largest Active Rock stations are WRIF-FM, Detroit; WAAF-FM, Boston; and WHDR-FM, Miami-Ft. Lauderdale-Hollywood.
While performing well with Teens, Active Rock's core audience is aged 25-34, and along with Alternative, it does better at reaching that age group than any other Englishlanguage format. Solid with both 18-24 and 35-44 listeners, Active Rock can claim that nearly $90 \%$ of its audience is under 45. Its loyal listenership is becoming even more so, as nearly three-quarters of its audience came from its P1 listeners in 2005, up sharply from $60 \%$ in 2005. The average age of an Active Rock listener has now reached 30, up from 29 in 2005. It is radio's strongest male music format, with three times as many men listening as women. Listening to Active Rock by Hispanics is five times higher than it is for blacks.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSere Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $1.9 \%$ | $1.9 \%$ | $2.0 \%$ | $2.3 \%$ | $1.9 \%$ |

Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


AQH Share of Listening by Daypart
Persons $12+$


Audience Composition
Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


## Adult Hits

Since its debut in 2004, Adult Hits-popularly known as the "Jack" format (or by other names)-has been an immediate success. There are 144 Adult Hits stations reaching over 14 million people per week. The format has taken audience away from Oldies stations and seen its share of total radio listening soar from $1.3 \%$ in the Spring of 2005 to $1.9 \%$ in Spring 2006-a $46 \%$ jump in one year that moved this format into radio's top 20. Adult Hits leads all contemporary music formats in the percentage of its listeners with household income of \$75,000 or more.

## AQH Share Trend

| SP05 | SP06 |
| :--- | :--- |
| $1.3 \%$ | $1.9 \%$ |

Ethnic Composition*
AQH Persons

* Only in DST-Controlled Markets


AQH Share of Listening by Daypart
Persons 12+


## Audience Composition

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

## Album Oriented Rock (AOR)

A term coined in the early '70s, Album Oriented Rock features current hits by both newer and established rock artists, including selected acts whose older material is heard on Classic Rock stations. The average AOR listener is 36 years old-several years older than listeners of Active Rock and Alternative stations, but four years younger than those of Classic Rock.

AOR's 197 stations reach over 12 million listeners per week, nearly three-quarters of them men. The core target audience is $35-44$, and you can find more than half of AOR's audience composition in either the 25-44 or 35-54 demographic groups.

Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006.

## AQH Share Trend

| SPO2 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $2.8 \%$ | $2.4 \%$ | $2.2 \%$ | $2.0 \%$ | $2.0 \%$ |

Ethnic Composition*

## AOH Persons

* Only in DST-Controlled Markets



## AQH Share of Listening by Daypart <br> Persons 12+



## Audience Composition

Percent of Format Audience by Demographic
Mon-Sun, 6AM-Mid

## New AC/Smooth Jazz

Ten million listeners tune in to America's 72 New AC/Smooth Jazz stations each week for its sophisticated blend of vocals and instrumentals. In Spring 2004, 2005 and 2006 ratings periods, the format delivered a consistent $1.8 \%$ of the national radio audience.

New AC/Smooth Jazz listeners lean slightly female and are well educated: Nearly 75\% of the format's audience has attended or graduated from college; that's a higher percentage than for any other music format except Classical.

The Pacific region delivers the best $12+$ share ratings for New AC/Smooth Jazz, which ranks as the 11th-highest-rated format in that area. It is also among the top 15 formats in the South Atlantic, East North Central and Mountain regions.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $1.9 \%$ | $2.0 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ |

Ethnic Composition*

## AQH Persons

* Only in DST-Controlled Markets

Other
48.6\%


## AQH Share of Listening by Daypart <br> Persons $12+$



## Audience Composition

Percent of Format Audience by Demographic
Mon-Sun, 6AM-Mid


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from MaximiSer® Plus National Regional Database, Spring 2006.

## Spanish Contemporary

There are 134 Spanish Contemporary stations in the U.S. that attract close to nine million listeners per week. Reflecting their markets' high Hispanic concentration, Spanish
Contemporary stations were No. 1 in both Los Angeles and Miami-Ft. Lauderdale-Hollywood in Spring 2006. Its 94\% Hispanic audience gives Spanish Contemporary its best $12+$ ratings in the Pacific region, where it is the eighth-highest-ranked format.
The P1 listeners of both Spanish Contemporary and Mexican Regional average 34 years old, though Mexican Regional has slightly more of its listeners between 12-34 and 12-44. The biggest difference between the two in terms of audience is the music's gender appeal: Whereas Mexican Regional's audience is 60\% men, Spanish Contemporary's is $58 \%$ women.

## AQH Share Trend

| SP02 | SP03 | SP04 | SP05 | SP06 |
| :--- | :--- | :--- | :--- | :--- |
| $1.7 \%$ | $1.6 \%$ | $1.6 \%$ | $1.9 \%$ | $1.9 \%$ |

## Ethnic Composition*

AQH Persons

* Only in DST-Controlled Market



## AQH Share of Listening by Daypart

Persons 12+


Audience Composition
Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid


Note: Due to rounding, totals may differ.
Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2006.

-     -         -             - 


## National Radio Listening Trends

This section details radio listening patterns on an hour-by-hour basis and according to listening location. You'll see that radio reaches vast portions of the American public, regardless of their age or gender, location of listening or time of day.

## Radio Reaches All Ages

These figures testify to radio's remarkable ability to attract listeners in every demographic group. Radio's strength is consistent over time as well: Radio's overall reach has declined less than $3 \%$ in the years between 1997 and 2006. Even radio's reach among Teen boys, where erosion has occurred the most of any demographic, is down less than $6 \%$ over the recent decade.

Source: Maximiser® Plus National Regional Database, Spring 2006, Mon-Sun, 6AM-Mid.

Weekly Cume Rating


## Radio Reaches All Ages

Owing to numerous media alternatives available, overall time spent listening (TSL) has slipped 13\% between 1998 and 2006, but less than an hour in the four years from 2002 to 2006 The largest erosion since 1998 for men has been with $18-24 \mathrm{~s}$, with a decline of $17 \%$; for women, the largest decline has been among Teens, whose TSL has decreased $23 \%$. The least slippage in time spent listening among men during those eight years has been with $45-54 \mathrm{~s}$, losing less than $6 \%$; among women, it is the $45-54$ group, down 9\%.

Source: Maximiser® Plus National Regional Database, Spring 2006, Mon-Sun, 6AM-Mid.
Men
$\square$ Women

## Hour-by-Hour Listening

This chart illustrates a longstanding pattern in which radio listening peaks during the 7AM hour. However, listening remains strong throughout the morning and rises during the lunch hour and at the start of the afternoon commute before declining as people get home from work and shift to evening activities. However, even as late as the 10 PM hour, more than five percent of all Persons 12+ are listening to the radio. Weekend listening peaks in the noon hour, and without morning/afternoon commute schedules, reflects much more gradual listening shifts throughout the day. Weekend ratings overall remain $66 \%$ as high as weekday listening, and are $90 \%$ as high as weekdays between 7 PM and 5 AM .

Hour-by-Hour Listening, AQH Rating


Source: Maximiser® Plus National Regional Database, Spring 2006, Mon-Sun, 6AM-Mid.

## Where People Listen: Weekdays

From sunup to sundown each weekday, more radio listening actually takes place away from home, accompanying listeners in the car, at work or some other location. Radio's unique advantage as the on-the-go medium is its ability to reach people wherever they are and, for advertisers, to most directly influence purchasing decisions. In the 2PM hour, nearly threequarters of radio tune-in is somewhere other than at home. The hour-by-hour pattern shown is virtually unchanged between 2002 and 2006 except in the 7AM hour, when at-home listening decreased from $42 \%$ to $39 \%$ during that four-year span.

Source: Maximiser® Plus National Regional Database, Spring 2006, Mon-Fri, 5AM-5AM.

Weekday Listening, AQH Rating
Persons Using Radio
Mon-Fri, Total Day (5AM-5AM)


## How to Read:

The graphs on this page and the next indicate how listening location makes up radio listening during the course of a typical weekday and weekend day. For example, during the 12 Noon hour on this graph, about 21 percent of the $12+$ population listened to the radio for at least five minutes. Of those who had listened, more than two-thirds were listening away from home.

## Where People Listen: Weekends

Radio's audience on the weekend is about a third lower than during the week, because so many people have the weekend off and aren't commuting. Consequently, the majority of listening during the weekend takes place at home. There is, however, one exception, and that's between 12 noon and 7 PM when away-from-home edges ahead. It is also in the noon hour and 7PM-8PM hours when the largest weekend listening shifts occur. During the week, overall radio listening peaks in the 3 PM hour, whereas on the weekends it's the noon hour.

Weekend radio offers some of broadcasting's most popular programming, including countdown shows, sportscasts and special features such as "Prairie Home Companion." The weekend hour-by-hour listening pattern remained mostly the same between 2002 and 2006, including the 7AM hour when-like weekday listening-at-home tune-in also decreased $3 \%$ (from $66 \%$ to $63 \%$ ) during that four-year span.

[^21]Weekend Listening, AQH Rating
Persons Using Radio
Sat-Sun, Total Day (5AM-5AM)


## Where Men and Women Listen

The Average Quarter-Hour audience rating, whether at home or elsewhere, has remained fairly stable during the four years between 2002 and 2006. It's declined only $5 \%$ at home and less than $3 \%$ away from home, primarily with specific demographic groups: The AQH at-home rating of Teen boys and girls is down $12 \%$ to $13 \%$ over those four years, while their away-from-home ratings were relatively unchanged. Ratings for Women 18-24 away-from-home declined $9 \%$ during that time and Men 18-34 were down $6 \%$. Otherwise, both at-home and away-from-home ratings for adult men and women show modest decreases over those four years. However, the away-from-home AQH rating for both Men and Women $65+$ rose steadily-up $10 \%$ for men and $13 \%$ for women.

## At-Home Listening for Men and Women <br> Total Week, AQH Rating



Away-from-Home Listening for Men and Women Total Week, AQH Rating


## Listening Location

The majority of radio listening throughout the week takes place out-of-home except in the evenings. This chart shows how the distribution of radio listening logically moves around throughout the day: At-home and in-car lead in mornings, at-work dominates in middays, in-car takes over in afternoons and at-home wins again in the evenings.

Between 2002 and 2006, in-car listening rose throughout each daypart and on weekends, primarily at the expense of at-work tune-in. Over those four years, in-car's share of listening was up $2 \%$ overall, $3 \%$ in mornings, $6 \%$ in middays, $5 \%$ in afternoons and $4 \%$ in evenings, while at-work was down in each daypart at least $2 \%$ and as much as $8 \%$. These figures reflect the reality of American workers' gradually longer commutes and increasingly mobile lifestyles.

## Fast Fact:

It's well known that radio is the only mass medium that easily adapts to all key listening locations. But what exactly is "other" as a listening location? If you're listening to the radio while at a friend's house, at the beach or park, working out at the gym or waiting in a doctor's office, you're in an "other" location. The new Arbitron Portable People Meter ${ }^{T M}$ measurement tool will also credit listening to radio stations that people hear in restaurants, stores and businesses even if their attention is not directly focused on the station. It should be noted that "at-work" listening, while frequently thought of as "office" listening, can encompass many other work locations, such as a vehicle (if you happen to drive for a living), retail outlet, factory, school or construction site.

## Distribution of AQH Radio Listeners <br> by Listening Location

Persons 12+

|  | Home | Car | Work | Other |
| :--- | :---: | :---: | ---: | :--- |
| Mon-Sun 6AM-Mid | $39.0 \%$ | $34.8 \%$ | $23.6 \%$ | $2.6 \%$ |
| Mon-Fri 6AM-10AM | $38.2 \%$ | $37.2 \%$ | $23.3 \%$ | $1.3 \%$ |
| Mon-Fri 10AM-3PM | $28.6 \%$ | $29.4 \%$ | $39.8 \%$ | $2.2 \%$ |
| Mon-Fri 3PM-7PM | $30.8 \%$ | $44.5 \%$ | $22.3 \%$ | $2.5 \%$ |
| Mon-Fri 7PM-Mid | $59.0 \%$ | $27.2 \%$ | $10.3 \%$ | $3.6 \%$ |
| Weekend 10AM-7PM | $48.8 \%$ | $36.9 \%$ | $9.9 \%$ | $4.4 \%$ |

Source: MaximiSer® Plus National Regional Database, Spring 2006

## Listening by Daypart

As this chart shows, radio continues to be a part of nearly everyone's lives each week. In general, a higher percentage of women than men listens to radio (particularly with the 12-24 demo groups) except among the $55^{+}$ age groups, where men take the lead.

Important listening shifts have been taking place in recent years: Overall, the percentage of both men and women listening to radio at least once per week gradually decreased between Spring 2002 and Spring 2006. The biggest declines took place among Teens, Men 18-24 and Women 18-24. For both Teen boys and girls, the largest dropoff was from 7 PM to midnight, down $9 \%$ over those four years, though afternoons and weekends also were off 4\% to 5\%. Among Men 18-24, evenings were down close to $5 \%$ and more than $5 \%$ on weekends. For women, evening erosion was more than $7 \%$ and nearly $5 \%$ in afternoons. However, among men and women aged 55 or older, the percentage of those groups spending time with radio slightly increased between 2002 and 2006.

[^22]
## Listening by Daypart

Mon-Sun, 6AM-Mid
Cume Ratings


## U.S. Radio Stations per Format

| Format | No. of Stations | Format | No. of Stations | Format | No. of Stations |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Country | 1,704 | Album Oriented Rock (AOR) | 197 | Spanish Religious | 68 |
| News/Talk/Information | 1,503 | Southern Gospel | 190 | Spanish News/Talk | 61 |
| Religious | 948 | Urban Contemporary | 172 | Children's Radio | 56 |
| Adult Contemporary | 822 | Urban Adult Contemporary | 171 | Easy Listening | 49 |
| Oldies | 780 | Rhythmic Contemporary | 167 | Spanish Adult Hits | 49 |
| Variety | 748 | Hit Radio |  | Spanish Tropical | 49 |
| Contemporary Christian | 677 | Soft Adult Contemporary | 155 |  |  |
| All Sports | 527 | Spanish Variety | 145 | All News | 36 |
| Classic Rock | 512 | Adult Hits | 144 | Modern Adult Contemporary | 35 |
| Hot Adult Contemporary | 447 | Album Adult Alternative | 144 | '80s Hits | 27 |
| Pop Contemporary Hit Radio | 386 | Active Rock | 142 | Spanish Oldies | 27 |
| Alternative | 321 | Spanish Contemporary | 134 | Tejano | 25 |
| Gospel | 320 | Educational | 133 | Rhythmic Oldies | 21 |
| Adult Standards | 314 | Ethnic | 99 | Urban Oldies | 19 |
| Classical | 291 | New Country | 96 | Latino Urban | 6 |
| Classic Country | 287 | Contemporary Inspirational | 90 | Grupera | 4 |
| Mexican Regional | 277 | Jazz | 74 | Hablados/Noticiarios | 2 |
| Classic Hits | 264 | New AC/Smooth Jazz | 72 | Variada Musical/Noticiarios | 2 |
| Talk/Personality | 204 | Nostalgia | 70 | Español Catalogo | 1 |
|  |  |  |  | Other | 77 |

## Radio Formats Ranked by Audience Share



National AQH Share by Format

| Format | Share | Format | Share |
| :---: | :---: | :---: | :---: |
| Talk/Personality | 2.1\% | Contemporary Inspirational | 0.6\% |
| Album Oriented Rock (AOR) | 2.0\% | Modern Adult Contemporary | 0.6\% |
| Active Rock | 1.9\% | Spanish News/Talk | 0.5\% |
| Adult Hits | 1.9\% | Educational | 0.4\% |
| Spanish Contemporary | 1.9\% | Jazz | 0.4\% |
| New AC/Smooth Jazz | 1.8\% | New Country | 0.4\% |
| Religious | 1.5\% | Rhythmic Oldies | 0.4\% |
| All News | 1.4\% | Ethnic | 0.3\% |
| Soft Adult Contemporary | 1.1\% | Southern Gospel | 0.3\% |
| Adult Standards | 1.0\% | Spanish Variety | 0.3\% |
| Spanish Adult Hits | 1.0\% | '80s Hits | 0.2\% |
| Spanish Adult Hits | 1.0\% | Easy Listening | 0.2\% |
| Variety | 1.0\% | Nostalgia | 0.2\% |
| Album Adult Alternative | 0.9\% | Spanish Religious | 0.2\% |
| Gospel | 0.9\% | Children's Radio | 0.1\% |
| Spanish Tropical | 0.9\% | Spanish Oldies | 0.1\% |
| Classic Country | 0.8\% | Tejano | 0.1\% |
|  |  | Urban Oldies | 0.1\% |

## Radio Formats Ranked by Audience Share by Region



## Radio Formats Ranked by Audience Share by Region

## AQH Share by Format

| East South Central |  |
| :--- | ---: |
| Country | 22.5 |
| Adult Contemporary | 7.7 |
| Urban Adult Contemporary | 7.1 |
| Urban Contemporary | 6.9 |
| Classic Rock | 6.8 |
| News/Talk/Information | 6.2 |
| Pop Contemporary Hit Radio | 6.1 |
| Contemporary Christian | 3.3 |
| Hot Adult Contemporary | 3.1 |
| Oldies | 2.8 |
| Rhythmic Contemporary Hit Radio | 2.3 |
| Classical | 1.7 |
| Active Rock | 1.6 |
| All Sports | 1.4 |
| Adult Hits | 1.3 |
| Classic Hits | 1.2 |
| Album Oriented Rock (AOR) | 0.9 |
| Alternative | 0.9 |
| Talk/Personality | 0.8 |
| Mexican Regional | 0.5 |
| Spanish Contemporary | 0.2 |
| New AC/Smooth Jazz | 0.1 |



## West South Central

| Country | 15.6 |
| :--- | ---: |
| News/Talk/Information | 8.4 |
| Mexican Regional | 6.6 |
| Pop Contemporary Hit Radio | 5.8 |
| Rhythmic Contemporary Hit Radio | 5.2 |

Rhythmic Contemporary Hit Radio 5.2

| Urban Contemporary | 4.9 |
| :--- | ---: |
| Adult Contemporary | 4.7 |


| Classic Rock | 4.0 |
| :--- | ---: |
| Urban AC | 3.8 |

Contemporary Christian $\quad 3.5$

Oldies

| Hot Adult Contemporary | 2.5 |
| :--- | ---: |
| Spanish Contemporary | 2.4 |

All Sports 2.1

| Album Oriented Rock (AOR) | 2.0 |
| :--- | :--- |
| Alternative | 2.0 |
| Adut |  |


| Adult Hits | 1.4 |
| :--- | ---: |
| Classic Hits | 13 |


| Classic Hits | 1.3 |
| :--- | ---: |
| Classical | 1.2 |


| Talk/Personality | 1.2 |
| :--- | ---: |
| Active Rock | 1.1 |

New AC/Smooth Jazz 1.1
East North Central

| Country | 14.7 |
| :--- | ---: |
| News/Talk/Information | 11.7 |
| Adult Contemporary | 6.4 |
| Pop Contemporary Hit Radio | 5.6 |
| Classic Rock | 4.8 |
| Oldies | 4.7 |
| Hot Adult Contemporary | 4.4 |
| Urban Contemporary | 4.1 |
| Urban Adult Contemporary | 3.8 |
| Active Rock | 2.8 |
| Album Oriented Rock (AOR) | 2.8 |
| Classic Hits | 2.6 |
| Contemporary Christian | 2.5 |
| All Sports | 2.2 |
| New AC/Smooth Jazz | 2.2 |
| Alternative | 2.1 |
| Classical | 2.1 |
| Adult Hits | 2.0 |
| Rhythmic Contemporary Hit Radio | 1.9 |
| Mexican Regional | 1.7 |
| Talk/Personality | 1.4 |
| Spanish Contemporary | 0.1 |



(continued on next page)

## Radio Formats Ranked by Audience Share by Region

West North Central

| Country | 19.9 |
| :--- | ---: |
| News/Talk/lnformation | 13.1 |
| Classic Rock | 6.6 |
| Pop Contemporary Hit Radio | 5.7 |
| Oldies | 5.3 |
| Adult Contemporary | 5.1 |
| Hot Adult Contemporary | 4.2 |
| Contemporary Christian | 3.6 |
| Active Rock | 3.3 |
| Album Oriented Rock (AOR) | 2.5 |
| Adult Hits | 2.4 |
| All Sports | 2.2 |
| Classical | 1.9 |
| Rhythmic Contemporary Hit Radio | 1.9 |
| Talk/Personality | 1.9 |
| Classic Hits | 1.7 |
| Urban Contemporary | 1.7 |
| Alternative | 1.6 |
| Urban Adult Contemporary | 1.3 |
| Mexican Regional | 1.0 |
| New AC/Smooth Jazz | 0.0 |
| Spanish Contemporary | 0.0 |
|  |  |



## AQH Share by Format

| Mountain |
| :--- |
| Country 14.0 <br> News/Talk/Information 13.4 <br> Classic Rock 6.3 <br> Mexican Regional 6.0 <br> Hot Adult Contemporary 5.3 <br> Adult Contemporary 5.1 <br> Oldies 4.1 <br> Pop Contemporary Hit Radio 3.9 <br> Rhythmic Contemporary Hit Radio 3.7 <br> Adult Hits 3.4 <br> Contemporary Christian 2.8 <br> Active Rock 2.5 <br> Alternative 2.5 <br> Classical 2.1 <br> Spanish Contemporary 2.1 <br> New AC/Smooth Jazz 2.0 <br> Album Oriented Rock (AOR) 1.9 <br> Classic Hits 1.5 <br> All Sports 1.3 <br> Talk/Personality 1.1 <br> Urban Contemporary 0.3 <br> Urban Adult Contemporary 0.2 |

Pacific

| News/Talk/Information | 11.3 |
| :--- | ---: |
| Mexican Regional | 8.6 |
| Rhythmic Contemporary Hit Radio | 7.3 |
| Adult Contemporary | 6.9 |
| Country | 6.8 |
| Classic Rock | 4.0 |
| Pop Contemporary Hit Radio | 3.8 |
| Spanish Contemporary | 3.6 |
| Talk/Personality | 3.5 |
| Alternative | 3.1 |
| New AC/Smooth Jazz | 3.0 |
| Adult Hits | 2.8 |
| Oldies | 2.7 |
| Classical | 2.5 |
| All Sports | 2.3 |
| Hot AC | 2.3 |
| Contemporary Christian | 2.0 |
| Adult Rock | 1.8 |
| Classic Hits | 1.0 |
| Album Oriented Rock (AOR) | 0.8 |
| Urban Contemporary | 0.7 |
| Urban Adult Contemporary | 0.2 |




## Sources

Radio Today contains general statistics on radio and listening trends. Data for charts and graphs come from Arbitron's American Radio Listening Trends, Spring 2006; Maximi\$er® Plus National Regional Database, Spring 2006; and Scarborough USA+, Release 1, 2006. The American Radio Listening Trends Database combines radio listening data in Arbitron's 98 continuously measured markets with Arbitron's own format information. The Maximi\$er Plus National Regional Database includes radio audience information from every market surveyed by Arbitron in the United States. The U.S. radio station information counts (p. 98) are from the Arbitron Station Information Database. Scarborough data are gathered from more than 200,000 interviews with adults, age 18 and over, in 75 of the country's largest markets. The reports are single-source studies that examine a variety of characteristics, including demographics, socioeconomic characteristics, lifestyle activities, consumer habits, local market shopping patterns and product usage, as well as media behavior.

We invite your questions and feedback about this publication. Send them to Ron Rodrigues, Marketing Communications, at Arbitron: ron.rodrigues@arbitron.com. For press inquiries, contact Jessica Benbow: jessica.benbow@arbitron.com.

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[^0]:    Note: Due to rounding, totals may differ.
    Source: Format definitions are from Arbitron. Data come from Maximiser® Plus National Regional Database, Spring 2006.

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[^4]:    Note: Due to rounding, totals may differ.
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[^19]:    Note: Due to rounding, totals may differ.
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[^20]:    Note: Due to rounding, totals may differ.

[^21]:    Source: Maximiser® Plus National Regional Database, Spring 2006, Sat-Sun, 5AM-5AM.

[^22]:    Source: Maximiser® Plus National Regional Database, Spring 2006

