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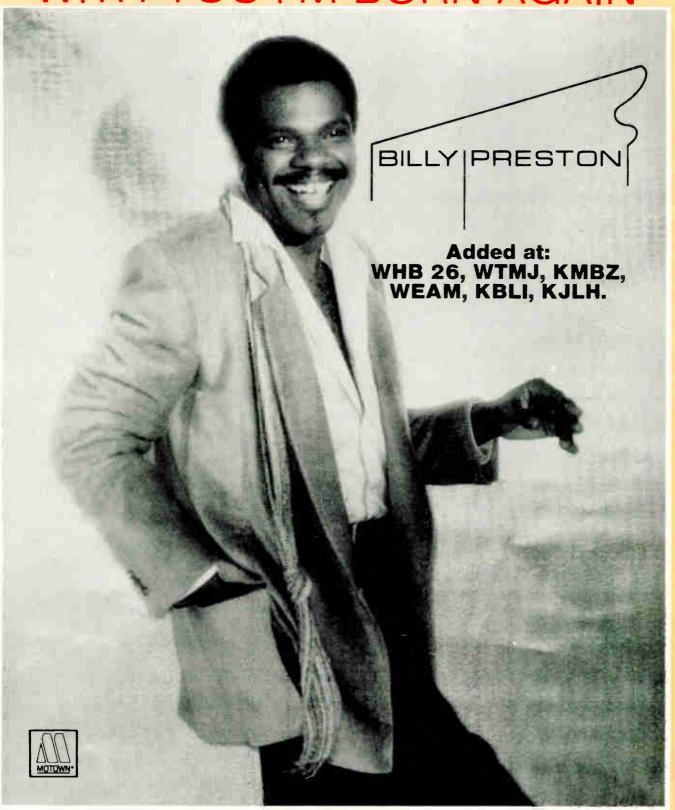
RON AILENENBURG

JAY THOMAS

THE MAINT

The

# BROUGHT TO YOU BY THE MOTOWN FAMILY "WITH YOU I'M BORN AGAIN"



By popular demand from the album "LATE AT NIGHT"

The New Single "WITH YOU I'M BORN AGAIN"



10	3	1	RUPERT HOLMES/Escape	(Infinity)
1	1		STYX/Babe	(A&M)
2	2	3	STREISAND-SUMMER/No More Tears/Enough	(CBS-Casa)
7	6		SUPERTRAMP/Take The Long Way Home	(A&M)
6	5		J.D. SOUTHER/You're Only Lonely	(Columbia)
11	9		LITTLE RIVER BAND/Cool Change	(Capitol)
22	13		STEVIE WONDER/Send One Your Love	(Tamla)
29	17	_	JEFFERSON STARSHIP/Jane	(Grunt)
19	11		CLIFF RICHARD/We Don't Talk Anymore	
4	7		COMMODORES/Still	(Motown)
5	8		BARRY MANILOW/Ships	(Arista)
	15		PABLO CRUISE/I Want You Tonight	(A&M)
20	16		KENNY LOGGINS/This Is It	(Columbia)
N	27		MICHAEL JACKSON/Rock With You	(Epic)
N	25		FOREIGNER/Head Games	(Atlantic)
8	10		K.C. & THE SUNSHINE BAND/Please Don't Go	, ,
23	18		CRYSTAL GAYLE/Half The Way	(Columbia)
27	20	_	DR. HOOK/Better Love Next Time	(Capitol)
3	4		EAGLES/Heartache Tonight	(Asylum)
N	28		KOOL AND THE GANG/Ladies Night	(De-Lite)
30	26		CAPTAIN & TENNILLE / Do That To Me One M	•
N			SMOKEY ROBINSON/Cruisin'	(Tamla)
14	14		CHRIS THOMPSON/If You Remember Me	(Planet)
12	21		BLONDIE/Dreaming	(Chrysalis)
SA	N	25	KENNY ROGERS/Coward Of The County	
SA	N		TOM PETTY/Don't Do Me Like That	(Backstreet)
<b>N</b>	<b>29</b> 23		JOHN COUGAR/I Need A Lover ANNE MURRAY/Brokenhearted Me	(Riva)
15 9	12		FLEETWOOD MAC/Tusk	(Capitol)
9 N			ISAAC HAYES/Don't Let Go	(WB) <b>(Polydor)</b>
N	N	30	ISAAC NA 1E3/ DUII L LEL UU	(Folyaor)

# WHEN YOU HEAR IT...



# "YOU KNOW THAT I LOVE YOU" IS A HIT

by SANTANA from their album "MARATHON"

Added at: KCBQ, WANS, WKYB, KRKE, Y-103, KCBN, WLOF, WRTB, BJ-105, WALG, WAKA.



Columbia Records

World Radio History



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### ON THE COVER:

The smile you see on JAY THOMAS' face is not there by virtue of his acting ability. It is a real smile from a man who has realized many of his goals. This week's Interviewee talks about how his acting work helped his radio career, how radio helped acting and how he helped both—pushing without being pushy. Read on, avid FRED person, and you too could have a house in Woodstock, or a star in the heavens.

### **POWER PAGES**

**TOP NEWS** 



Physicists are amazed...Infinity ends. NY diaries blown. (Those two are not related.) BULLET leaves the Loop. ERIC STEVENS to devote full time to WBBG-AM, M-105 PD slot open. JIM MORRISON named successor to DON BENSON at 94Q. MCA hit with discrimination lawsuit. KARL ELLER resigns from Combined/Gannett combo. DAVE MICHAELS named to PD KWEN. JOLENE BURTON named Sr. Veep at A&M. OSCAR FIELDS named Special Markets VP at E/A. RICK SMULIAN brought in as Promo VP at Spector Records. New PD at WHVL is DAVE LYONS. (Remember, he won \$500 in FRED's Rating Game.)

### SIXTY SECONDS

11

6

9

### PROMOTION/MANAGEMENT

14

Who else would use a Disc Jockey Cloth but a disc jockey? KSJO shows that everyone wants the cloth (and it helps build strong cume, too). Also a look at two school-oriented promotions, for those of you in need of some lower demos. NANCY POOL of KSHE/St. Louis, PAT KELLY of WIFE/Indianapolis, SAM SHERWOOD of KHOW/Denver and ERIC HAUNSTEIN from Sandusky Broadcasting talk about management's involvement with the record companies.

RATINGS 15

A comparative look at RAM and ARB numbers for the spring.

PROFILE 17

DANNY BRAMSON talks about the interrelationship of video, concerts and radio. A very young man with a long history in all areas, Danny suggests how this relationship will work in the future with his new Backstreet Records.

### **INTERVIEW**

18



From radio to acting to radio to television acting, JAY THOMAS talks about how he came to be REMO DAVINCI and how his radio background contributed to his move from 99X in New York to Denver in LA. See how it's done in a piece we call "From New York To Ork."

### VITAL STATISTICS

BIRTHPLACE Kermit, TX	BIRTHDATE July 12
HEIGHT 5'8"	WEIGHT 165 lbs.
HAIR Brown	EYES Brown

### QUEST/CIPHER

40

PLUS: LETTERS/CHANGES-4, OPENINGS-14b, UNIVERSALS-21, ALBUMS-28, SPECTRUM III-33, URBAN MUSIC-39.

# Letters

# Changes

### Pick Up The Tempo

To FRED:

Greetings from Paradise. I'm sorry I missed the opportunity to talk to you during the seminar. I arrived late, unfortunately missing all the record information. I did get a chance to pick up all available copies of FRED which I have enjoyed thoroughly.

Please accept our subscription order and allow us to introduce ourselves. KNVR-FM is a class A, 24 hour, "Universal" (if I may use that term prematurely), #1 12+ station, serving the Chico/Paradise/Oroville market. We presently are automated and receive our music from Concept Productions in Sacramento.

Right now I am developing a system where we can produce a series of our own tapes based on local sales and phone responses. This market reaches a very influential college audience and attracts major acts on both the auditorium and club levels. I plan to add a little earlier my own picks from a larger base of new material to our rotation.

Right now we receive very little service. I talked with an old friend, DENISE ST. LOUIS (Ariola), who turned me on to the fact that the only way we can expect better service is to report to FRED.

Steve Friedman, PD KNVR-FM/Paradise, CA

### Ring My Bell

To Jeff:

Your comments in last week's Green were right on! I hope you gave 'em hell

Diplomas make great wall hangings,

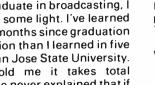
but that's about the extent of it. Being a fairly recent graduate in broadcasting, I hope I can shed some light. I've learned more in the six months since graduation here at the station than I learned in five long years at San Jose State University. State never told me it takes total dedication. State never explained that if tomorrow to do it instead.

classes about the "realities" of radio. My prof had explained the problems he'd been having with his students: the problems involved with trying to relate the antiquated curriculum to modern

them into scrambling for the first available job. Well, after 45 minutes of fire and brimstone. I was the recipient of 20-odd blank "We've-heard-it-allbefore" stares. That scared the hell out of me. They remained quite obviously unshaken!

I was lucky enough (thanks to that prof) to land my first job at KEZR. I've just finished my first year of graveyard shifts (it's still a far cry from Moosejaw). It is here I've had the opportunity to learn from and work with professionals like BOB HARLOW, STEVE BEHM, CAPT. RIFE, BILL POLISH and a whole batch of others. The job's not perfect, and the hours are killing me, but I'll stick with it until I can't learn any more. I've got a long, long way to go.

Joe Chiaramonte (Joe "Daniels") KEZR/San Jose



I don't do my job the best way I know how, someone else will be here Being one of the few students to graduate from State's Radio-TV program with a paying job at a major radio station, I was asked to talk to a few

So there I went, prepared to scare

Gary Fencik, safety for the Chicago Bears, has joined WMET. He will comment on the preceding day's game each Monday at 7:20 am on the Tom O'Toole Show.

Ron Fraiser has vacated his morning shift at WIFE/Indianapolis to do mornings at FM-97 (WFZB-FM)/New Orleans. Fraiser had been with WIFF for nine months.

Robert Randall is new MD at KVOX/Fargo. Mountain Man from WHVL/Hendersonville, NC joins the Q101 morning drive team.

Glen Lajeski has been appointed to the newly created position of Director, Promotion Administration at Arista Records. In his new capacity Lajeski will have responsibility for the coordination of all Arista promotion activities. Prior to this promotion he was administrative assistant to the vice-president of promotion at Arista.

Ovation Records has appointed two individuals to its Pop Promotion Department. Frank Giuliano has been appointed Pop Promotion Director and will coordinate all national trade charts, distributor promotion staffs, independent promotion people, and will work with radio on a national basis. Lauren Korman fills the position of National Secondary Pop Promotion Coordinator. She reports to Giuliano and is in charge of secondary Album-Oriented Rock, Top 40 and Pop-Adult radio.Additionally she will work with radio tipsheets weekly.

New lineup at KZEL/Eugene, OR: Paul McCabe 6-10 am, Ron Sommers 10 am-3 pm, Chris Kovarik 3-7 pm, Peyton Mays 7 pm-12 am, Nancy Walton 12-6 am. Maggie Rossi is the station's new sales manager, Paul Greenlee is operations manager and Greg Lee is new promotion manager.

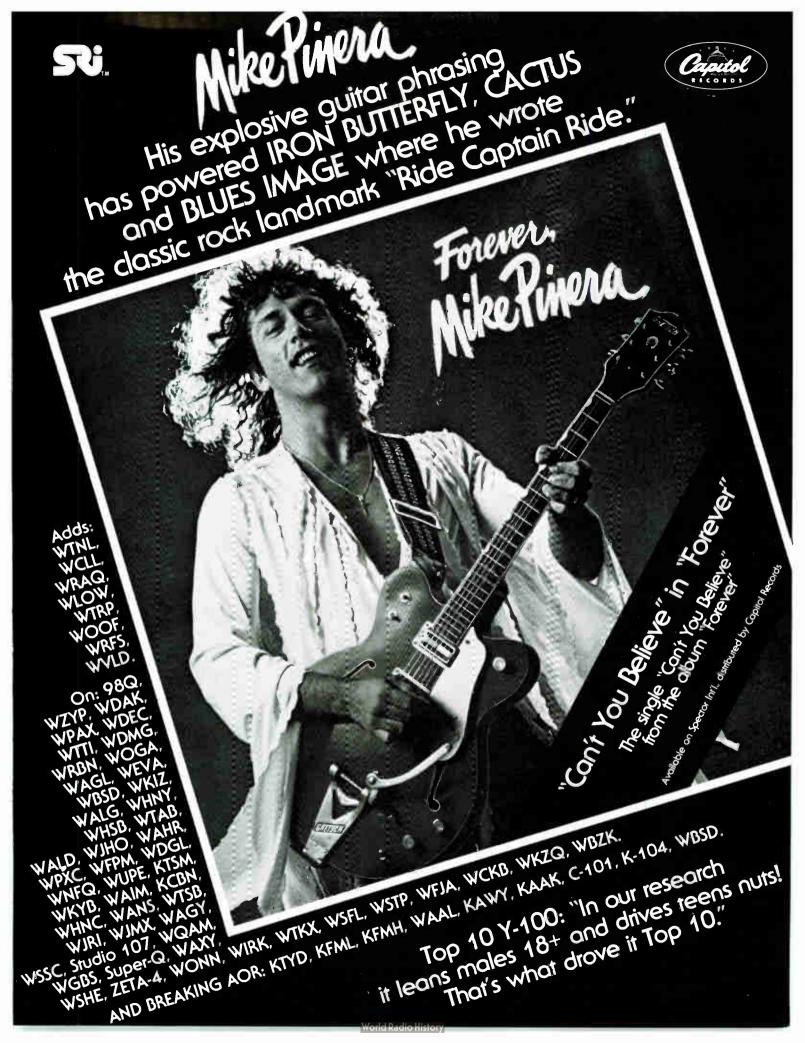
New lineup at KNBR/San Francisco: Frank Dill 6-10 am, Mike Conray 10 am-12 pm, Ron Lyons 12-3 pm, Carter B. Smith 6-8 pm, Ken Ditto (Sports, Talk), Tom Brown 8 pm-12 am, Christine Ray 12-6 am.

New lineup at KUIC/Vacaville, CA: Jacque Skarr 12-6 am, Andy McCoy 6-10 am, Billi Lynn 10 am-2 pm, Ray Franklin 2-7 pm, Clarence Wolff 7 pm-12 am, Toby Johnson, Carren Sheldon and Ron Brown, weekends. New lineup at CHUM/Toronto: Jay Nelson 5-9 am, Terry Steele 9 am-12 pm, Mike Holland 12-4 pm, John Majhor 4-8 pm, Bob Magee 8 pm-12 am, Gord James 12-5 am, J.D. Roberts, Jim Van Horne, Steve Bolton and Roger Ashby, swing.

New lineup at WRAW/Reading, PA: David Blaise 6-10 am, Kevin O'Brian 10 am-3 pm, Bob Collins 3-7 pm, Steve Reed 7 pm-12 am, Nick Hatzas 12-6 am, Mark Davis weekends, Cary McDaniel engineer.

New lineup at The Lady/Miami: Buddy Hollis 6-10 am, Barry James 10 am-2 pm, Nolan Cruise 2-6 pm, Ron Parker 6-10 pm, Barbara Porter 10 pm-2 am, Geoff Allen 2-6

New lineup at WLOL/Minneapolis: Phil Houston 6-10 am, Steve Shannon 10 am-1 pm, Karen Wong 1-5 pm, Greg Austin 5-9 pm. Brian Acker 9 pm-1 am, Tim Marxhausen 1-6 am, Lisa Frantsen and Bryce Bullis, weekends.





# MOST VALUABLE RECORD OF THE WEEK: KENNY LOGGINS

"This Is It" is a hit with all demos and Kenny paces 16 to 13... Rupert Holmes commands 3 to 1 with one of the biggest songs of the year... Little River Band paddles 9 to 6 with outstanding callout acceptance... Stevie Wonder blossoms 13 to 7 with immediate LP sales... Jefferson Starship breaks sound barrier 17 to 8—headed #1... Cliff Richard steps 11 to 9... Pablo Cruise sails 15 to 12—artist power.

### HI-JUMPER OF THE WEEK: MICHAEL JACKSON

Last week's FRED Record Of The Week is a total smash—"Rock With You" rocks 27 to 14! Foreigner plows 25 to 15—giant image and group. Dr. Hook lances 20 to 18—good 18+ reaction...Kenny Rogers barges from NEXT to 25 (actual rank: 41-25!).

### IMAGE RECORD OF THE WEEK: TOM PETTY

"Don't Do Me Like That" (NEXT to 26) is #1 Most-Added single and already the #1 album—a true hit artist...John Cougar prowls 29 to 27, also good image.

CROSSOVER RECORD OF THE WEEK: ISAAC HAYES "Don't Let Go" has crossed completely to white markets and debuts from NEXT to 30.

NEW "NEXT": ALAN PARSONS, EAGLES, BUGGLES and FOGHAT GAINING RAPIDLY: MELISSA MANCHESTER, LED ZEPPELIN 'Fool', HERB ALPERT, MOON MARTIN, TERRY DESARIO & K.C., STEVE FORBERT and DIONNE WARWICK

WORLDWIDE SMASH: THE POLICE GREAT NEW IMAGE LP: DAN FOGELBERG

# TOM PETTY & THE HEARTBREAKERS BLAST TO #1 JEFFERSON STARSHIP: ALBUM OF THE WEEK ZZ TOP MALE ALBUM TOTO 18+ GIANT

THE INMATES and BOOMTOWN RATS DEBUT

Tom Petty & The Heartbreakers rocket to the top of the chart with total reporter support...Reaction from males 16+ is strongest...Also drawing female attention...Top Five phones and Top Ten sales...Tremendous artist power...Jefferson Starship smash into the chart at fourteen...solid male base...95% of reporting stations have added this album...Group image is incredible...ZZ Top spins top twenty instantly...Male response is excellent...Debuts with an astounding 82% reporter support...Toto leaps into the chart at twenty...Across the board reaction...Crossing to all formats...The Inmates break out of Next and chart at 26...Strong new-artist appeal...Ten new adds insure growth...The Boomtown Rats debut at 29..."I Don't Like Mondays" pulling instant phones...Eleven new adds will power this album...The Police shoot top ten among heavy contenders...Demos are M/F 16+...Sales starting to build...Steve Forbert bullets 26-22...Covering all demos...Sales and phones showing solid growth patterns.

### **REQUEST POWER 12-14**

- 1. RUPERT HOLMES
- 2. STYX
- 3. KC&SUNSHINEBAND
- 4. STREISAND-SUMMER
- 5. MICHAEL JACKSON

### **REQUEST POWER 18+**

- 1. RUPERT HOLMES
- 2. STYX
- 3. STREISAND-SUMMER
- 4. COMMODORES 'Still'
- 5. BARRY MANILOW



### **REQUEST POWER 15-17**

- 1. RUPERT HOLMES
- 2. STYX
- 3. KENNY ROGERS
- 4. LITTLE RIVER BAND
- 5. KENNY LOGGINS

### **ALBUM POWER**

- 1. TOM PETTY & THE HEARTBREAKERS
- 2. LED ZEPPELIN
- 3. EAGLES
- 4. FLEETWOOD MAC
- 5. STYX

# PAGES

Powers approximately every 2 hours. B Stress every 3 hours. C Stress every 4 hours. Image records are suggested for once an hour rotation when applicable. Take dayparting into consideration. Local market differences must also be computed.

### White Market Crossover Market

- 1. RUPERT HOLMES
- 2. JEFFERSON STARSHIP
- 3. STEVIE WONDER
- 4. KENNY LOGGINS
- 5. TOM PETTY

- 2. MICHAEL JACKSON
- 3. RUPERT HOLMES
- 4. JEFFERSON STARSHIP
- 5. KENNY LOGGINS

## B STRESS

- 1. LITTLE RIVER BAND
- 2. MICHAEL JACKSON
- 3. SUPERTRAMP
- 4. FOREIGNER
- 5. CLIFF RICHARD
- 6. PABLO CRUISE
- 7. KENNY ROGERS 'Coward'
- 8. KOOL & THE GANG
- 9. SMOKEY ROBINSON
- 10. DR. HOOK

# **B STRESS**

- 2. ISAAC HAYES
- 3. SUPERTRAMP
- 4. TOM PETTY
- 5. CLIFF RICHARD
- 6. PABLO CRUISE
- 7. FOREIGNER
- 8. KOOL & THE GANG
- 9. SMOKEY ROBINSON
- 10. DR. HOOK

# STRESS

- 1. SWITCH
  - 2. SUGAR HILL GANG
  - 3. PRINCE
  - 4. KENNY ROGERS
  - 5. EAGLES 'Long Run'
  - 6. STREISAND-SUMMER
  - 7. DIONNE WARWICK
  - 8. STYX
  - 9. JOHN COUGAR
  - 10. TERRY DESARIO

# IMAGE

Recommended Album Cuts For All Of Rock Radio

- 1. TOM PETTY & THE HEART-**BREAKERS-Refugee**
- 2. EAGLES-The Long Run
- 3. LED ZEPPELIN-In The Evening
- 4. STYX-Never Say Never
- 5. FLEETWOOD MAC-Sisters Of The Moon
- JEFFERSON STARSHIP. Freedom At Point Zero
- 7. JOE JACKSON-I'm The Man
- 8. CHEAP TRICK-Gonna Raise Hell
- 9. FOREIGNER-Head Games

20 Most Valuable Records Of The Past Twelve Months (in alphabetical order)

**BEE GEES-Too Much Heaven BILLY JOEL-My Life BLONDIE-Heart Of Glass** CARS-Let's Go CHEAP TRICK-I Want You To Want Me COMMODORES-Sail On **DIRE STRAITS-Sultans Of** Swing **DOOBIE BROS.-What A Fool Believes** EARTH, WIND & FIRE-After The Love Is Gone **HERB ALPERT-Rise** JAMES TAYLOR-Up On The Roof KENNY ROGERS-She Believes In Me LITTLE RIVER BAND-Lady **PEACHES & HERB-Reunited POINTER SISTERS-Fire ROBERT JOHN-Sad Eves** SISTER SLEDGE-We Are Family STREISAND & DIAMOND-You **Dont Bring Me Flowers** SUPERTRAMP-The Logical Song SUZI QUATRO-Stumblin' In

### C STRESS 1. CAPTAIN & TENNILLE

- 2. STYX
- 3. JOHN COUGAR
- 4. J.D. SOUTHER
- 5. EAGLES 'Long Run'
- 6. ALAN PARSONS
- 7. CRYSTAL GAYLE
- 8. ISAAC HAYES
- 9. FOGHAT
- 10. STREISAND-SUMMER

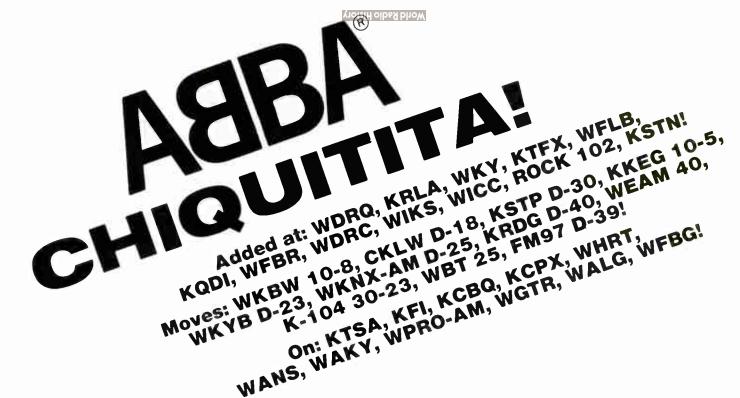
### BEST PROMOTED RECORDS OF THE WEEK

### Single

KOOL & THE GANG "Ladies Night" (De-Lite)

### Album

DAN FOGELBERG "Phoenix" (Full Moon/Epic)



On: KTSA, KFI, KCBQ, KCPX, WHRT, WFBG!
WANS, WAKY, WPRO-AM, WGTR,





November 19, 1979

**BRIDGING THE INDUSTRIES** 

Number 112

# THE END OF INFINITY



Pete Gideon

Los Angeles---The speculation is over. Both informed and uninformed sources agree that the demise of RON ALEX-ENBURG's Infinity Records is imminent. Although the facts are still unclear, most industry watchers say that the executive and national staffs from

Infinity will be absorbed into MCA, with the fate of regionals and locals still to be decided.

According to the word, the Infinity staffers will be compared with their MCA counterparts and a determination will be made as to which of the two people for each position is the most qualified. With Rupert Holmes hitting number 1 this week, the Infinity crew have proven that when they have a hit record they can bring it home.

The end of Infinity has been talked about and rumoured about for some months. Ironic that it should come this week.

FRED contacted PETER GIDEON, promo honcho at Infinity, who told us that he had sent a memo to his staffers preparing them for some changes. "There will be some sort of change made," stated Gideon, "but I dont know what it will be."

Neither MCA nor Infinity execs



Ron Alexenburg

would comment further on the rumoured demise. If ever there an opportunity to waken the sleeping giant, this is it. Ron Alexenburg knows his business and knows how to work in a big company situation having quite a successful history at CBS.

# NY ARBITRON SNAFU

Beltsville---ARB revealed this week that there was some delay in getting diaries into the New York market for the Fall book. The problem occured due to a postal union slowdown and a mechanical malfunction in key postal facilities. The diaries that were scheduled to reach households in the latter part of the survey period were delayed. Approximately 240 individual diaries were affected by the screw-up.

The third week of the survey was affected and the integrity of the whole survey for the area is in question. Originally, ARB did not alert radio or the trades as to the problem. Neither the ARB Advisory Council nor the Broadcast Rating Council were made aware of the situation.

Problem households were contacted by telephone to see if they had received the diaries. Those who had not were asked to jot down any listening until the arrival of the diaries. Explained ARB spokesperson CONNIE ANTHES, "Upon receipt of the diaries the respondants were to transpose any listening to the diaries from the paper it was originally written on."

Since the problem has come to light, ARB officials have outlined the steps they will take to see if the book has been affected. ARB will run a comparison of return rates for the opening weeks of the book versus week three and check to see if the sample distribution in the nine affected New York countries appears to be in line.

After examining this information,

ARB feels that the following options are open to them: 1-Not publish an October-November 79 report for the New York market; 2-publish a report with the third week diaries intact and come out with a normal four week report; 3-publish a three week report with the third week diaries excluded entirely.

After the diaries are processed, ARB will decide which of their options to pursue. In the meanwhile, they will release a full disclosure statement on the situation. This will be made available to New York broadcasters and other interested parties.

Whoops! Again!

Due to the Thanksgiving holiday, we will stop taking reports on Tuesday, 11/20 at 3 pm PST. Get your report in early! Eat a big one!

### Back To KPRI?

## **BULLET BLOWS CHICAGO**



Chicago---JESSE BULLET is leaving the Loop to check into some prospects on the West Coast. Jesse will be looking into some "very lucrative offers" he's received. The industry speculation is

running to Jesse returning to his old stomping grounds in San Diego KPRI.

The Bullet is planning on exiting the Windy City on Thanksgiving Day for a leisurly time off with his wife. The

move supports the theories that Jesse is looking to work on the coast. It is expected that Jesse will be talking with his old boss, DEX ALLEN, about an upper management position with KPRI.

"I had a great time here. I've got this bulletin board with headlines that I've clipped, like 'Bullet Speechless After Victory' and 'Can Chicago Take A Winner'. I really believe that I have a lock in my head on what AOR radio in the 80's is supposed to be. The Loop is on a real secure platform. I couldnt leave the station in better shape than it is now. There's tremendous talent here," said Bullet.

"I've enjoyed working here with everyone. Contrary to rumour, I am not being blown out," said The Bullet.

Speculation is running rampant now that two of the major mid-west AOR's' WABX and WLUP, are open----not announced that is.

### **MCA Discrimination Complaints**

Los Angeles---MCA has been charged with a multitude of racial discrimination and civil rights violations in a class act suit. The suit was filed on behalf of BILL WILLIAMS, a Memphis based member of MCA's black music staff.

The suit contends that MCA and its divisions utilized segregated job classifications; failed to transfer and promote qualified black employees; dismissed blacks on the basis of color; denied equal wage opportunities, job assignments and expense reimbursement

to blacks; and failed to recruit, maintain or employ blacks due to color. The suit further charges that MCA refused to take affirmative action to correct these policies.

The suit asks for a permanent injunction against these practices and that payment be made of all wages, pensions, Social Security and other benefits to the complaints.

Sources say that a suit has also been filed by former MCA National R&B Marketing Director, WENDELL BATES.

The suit names label A&R VP DENNY ROSENCRANTZ, Comptroller LOU COOK and former National VP of Promotion STAN BLY. The suit charges that Bates was illegally discharged from the company following a 6 month "leave of absence". Bates claims that he was given time off to have an operation and that when he was ready to return to work, he was fired. Bates is seeking \$1.5 million in damages.

Officials at the label declined to comment on the suits.

# **MORRISON GETS 94Q**

Atlanta---In the wake of departing PD DON BENSON (See FRED Top News, 11/12), JIM MORRISON has been named to fill the position at WQXI-94Q. Until the appointment, Morrison was assistant to Benson.

"I've been lucky enough to be trained by Donnie for this job. I've been working with him for the last couple of years," explained Morrison. "The station is a monster. We were doing Top 40 of the 80s in 1977. The ideas just rolled in and we were innovators. Now that we've gotten a jump on what is becoming the radio sound of the 80s, we've got to figure out where the 90s are going to be at and get into it now.

"Ahead is the only way to go. As Donnie's responsibilities grew in the management end, he delegated more of the programing to me. It's been a great chemistry here and it's going to



Jim Morrison

continue," said Morrison in a talk with FRED. "It's tough walking in behind Benson because he's unbelievable. The man redefined program director, I think."

### Eller Quits Gannett

Phoenix---President KARL ELLER of Combined Communications has announced that he is resigning from Gannett Company's five-member Office of the Chief Executive. The panel was established after the recent merger of Gannett and Combined.

Eller stated that there were "serious disagreements" with Gannett's "philosophy, policy and style" in announcing his resignation. Eller added that he will stay on as head of Combined until the end of the year to keep the transition smooth. Eller went on to say that he will also remain a director of Gannett because he has a sizable holding in that company.

No replacement has been named for Eller as yet.

### M-105 OPEN

# **Stevens To Take AM**

Cleveland---ERIC STEVENS, Vice-President of Programing and Operations at M-105, will be relinquishing the programing role to devote his time to making WBBG-AM a viable music station. It has just recently changed from an all talk format.

"I put M-105 on the air 5 years ago. Now that we've made the change on our AM property, I made the decision that I was going to put 100% of my efforts into helping to build WBBG into the important radio station we believe it's going to be. On that basis we are now looking for a PD for the FM," said Stevens.

"As VP of Programing, the All

Hits format we are going to employ on the AM is a concept I created over the last 3 or 4 months. It was a fairly simple decision to know the direction we should move in to help our company grow. Now we have to take the AM to the level we've enjoyed on M-105," commented Stevens.

"The playlist will be made of approximately 25 singles. We are going to do some innovative programing behind this to create a viable AM format for this market. We're real excited about it. With all the work I did on M-105 in its inception, I feel like I have a second baby now," laughed Stevens.

# Sixty Seconds

Dont forget to call FRED today, Monday, with your report. We are cutting off all reports Tuesday at 3 pm West Coast time.

RON JACOBS is still in Honolulu. He is now a part owner and PD of KAHU soon to be KWAI. Ron promises to cover the islands like no one has yet been able to do. Makes sens to milla.

As was expected, HUDSON & HARRIGAN, former morning team at KILT/HOUSTON, have moved cross town to do same at KULF whose morning team is now at KRTH/LA. KULF ran ads with two guys with bags over their heads saying, "Guess who's coming to KULF?" KILT owns the names so they will now be known as Stevens & Pruett.

Just to complete the story, the EMI merger-with-somebody-with-cash move is complete. After the Gulf & Western deal fell through, EMI got Thorn Electronic Industries to put up \$360 million in badly needed cash. The new company is known as Thorn/EMI.

One of the biggest groups in the world is Abba. It has taken American programers a long time to accept this, though the American public have been buying Abba records by the millions. This is a group that just will not go away. They have completed a highly successful tour and their latest album is growing daily. Some of their singles are smashes and some arent. The ones that are are monsters. The current "Chiquitita" is one that is. It is absolutely the best seasonal record out there.

By the way, whatever you can do to associate your station with Bette Midler's movie "The Rose", do it. All formats, including AOR, should lookout for this one. The soundtrack has been slightly delayed but a single is forthcoming. Bette gives new (and true) meaning to "When A Man Loves A Women." The entire movie is sensational. There is not a weak second in it. Bette's singing and acting are flawless. The concert scenes are the best ever. Get tickets, get soundtracks, get the single on the air. Everything about it is class....and mass.

### A&M's First Employee

# **JOLENE BURTON SR. VP**



Jolene Burton

Los Angeles---Chairman JERRY MOSS, has promoted JOLENE BURTON to the position of Senior Vice-President of A&M records. Ms. Burton comes up from the position of Vice-President of Finance.

Burton was the very first employee of the then new label back in 1963. In Moss' words, Jolene was hired as a "girl Friday, and Saturday, Sunday, Monday...." Ms. Burton imposed an order on the developing functions of the company and as the label grew, so did her responsibilities. In 1968, Burton was a major motivating force behind the computerization of A&M. At the time this was felt to be an unusual move for a company the size of A&M

"I am real pleased to make this appointment. A&M has come a long way in our 17 year history. I am sure that this journey through time and space might not have taken place with as much reward or as much fun had it not been for Jolene Burton's strong contribution," commented Moss. "She is the only truly indispensable part of our organization. That classification, by the way, includes HERB (ALPERT, Co-founder of A&M) and myself. All of our people join me in looking forward to Jolene's new role in our future. As usual the possibilities are limitless."

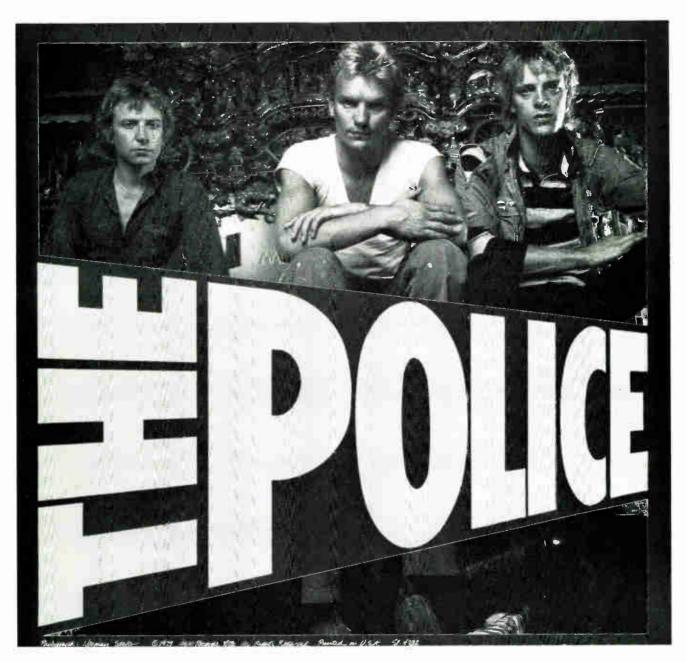
### Michaels To PD

# **KWEN THE ESKALATOR**

Tulsa---Changes have arrived at KWEN radio. Music Director DAVE MICHAELS will now take on the mantle of Program Director while ED HOPKINS moves up to Operations Manager from Operations Director. FRED contacted Michaels to fill in some holes, like who is he replacing?

"We didnt really have a PD until now. Ed Hopkins as Operations Director handled the gig but now Ed has become so busy with operating the station that he cant deal with the programing," explained Michaels.

"I have been interested in the position since I started here in August. When the job was offered I jumped on it. This is my first programing job so I'm doubly excited," said Michaels. "I think that the only thing that I have to do is fine tune. There will be no staff changes."



# THE REAL POLICE STORY: FRED ALBUM CHART

12-9 🖔

### ALSO GETTING THE MESSAGE:

92-FLY 22-9, CHUM 16-10, WCKO 19-14, WKYB 27-16, WBSD 26-21, KKEG 28-24, WZDQ 30-26, KIDD D-28, Q-106 D-29, KBOX 35-30, WANS 37-32, WNFQ D-34.

Added at: WALT, KREM, KROY-AM, KOBO, WLAN.

T'SHAPPENING!
The single ... WESSAGE IN A BOTTLE.
The single ... REGGATTA DE BLANC



OSCAR FIELDS E/A VP

Los Angeles---OSCAR FIELDS has been named to the newly created position of Vice-President/Special Markets for Elektra/Asylum. The announcement was made by Elektra's vocal Chairman, JOE SMITH.

Fields was Vice-President of Black Music for WEA for the past 2½ years and will be responsible for E/A's expansion in the areas of black music, R&B, jazz and fusion.

Fields holds the distinction of being one of the founding members and on the Board of Directors of the Black Music Association. He also worked for RCA Records as Director of Product Management prior to joining the



WEA organization. Previous to that he was Vice-President of Marketing for the General Recording Company and VP of Sales and Promotion for Bell Records.

# REORGADEREGUNIZING

Washington---With all the talk and action that has been geared towards the supposedly upcoming deregulation of the broadcast industry, particularly radio, it's interesting to see the FCC reorganize its Broadcast Bureau. The Bureau's function is to develop, recommend and administer policies and programs for the regulation of the broadcast industry services, both in ty and radio.

"This reorganization will enable us to improve the management of the Bureau and to increase our service and responsiveness to the public and the industry," stated reorganization architect Bureau Chief RICHARD H. SIBEN. "This reorganization is especially important now because it gives the Bureau increased capability for planning and developing policies in light of new and advancing technologies that tend to blur the lines between video, audio, cable,

common carrier and broadcast."

The reorganization is outlined as follows:

-Establishment of a Program Planning and Evaluation Staff within the office of the Bureau Chief.

-Formation of a Technical and International Branch in the Policy and Rules Division.

-Creation of an Equal Employment Opportunity Branch within the Renewal and Transfer Division.

-Abolition of the Office of Network Study.

-Extensive streamlining of the Broadcast Facilities Division.

The reorganization is expected to allow the Bureau to process more efficiently the over 3000 translator and auxiliary service applications received annually, a quantity of work that hopefully would decline with dereg.

### TECHNOLOGY THREATS

New Orleans---FCC Chairman CHARLES D. FERRIS traveled to the Crescent city to attend the annual meeting of the Audit Bureau of Circulation. Speaking with cautious optimism, Chairman Ferris posed three major dangers in our fast developing communications technology:

The proverbial free speech dangers involved when government or private industry control access to the media; Speed-of-light political pressure on major issues from media like the two-way television system allowing people to vote daily on various subjects; Invasion of privacy, loss of freedom and dignity threatened by unwarranted access and misuse of information gathered, stored and transmitted by

electronic means.

Chairman Ferris didnt want to leave an impression of pessimism but rather wished to emphasize the need for government to "anticipate" and "identify" the potential dangers. He sees technology advancing to the point where communication fields will merge creating a threat to the already confusing legality of FCC "traditional concepts" and "regulatory approaches."

"We must master technology or technology will be the master of us," he said. (Thank you Buckminster.) The way Americans answer those questions, he concluded, "will tell us a great deal about the kind of society we will have in the future."

### Lyons PD At WHVL

Hendersonville, N.C.--DAVE LYONS has been named to Program Director at WHVL. CHUCK FINLEY was the PD and has stepped down from the position but will continue to do mornings until the turn of the year when he will move to WCOS-FM in Columbia to cover afternoon drive.

Lyons commented, "I was the Music Director until now and I've always had pretty much complete say over the music and the rotation. This is what I've been working towards anyway.

"Because I've had so much input already, I dont see any major changes that will take place. I like the way the station sounds. I think in this size market you couldn't do better," said Lyons.

# RICK SMULIAN PROMOTION VEEP



Rick Smulian

Miami---RICHARD "RICK" SMULIAN has been named to the post of Vice-President of Promotion for the newly formed Spector Records International.

"Now that Rick has joined our team at Spector Records, I am looking forward to a long lasting and very close relationship with him and his efforts," stated BAYARD SPECTOR, founder and President of the label. "Rick has a tremendous energy level along with one of the most positive attitudes I have ever seen. He is a professional from the word go."

Smulian's background includes work with advertising agencies, independent promotion and Promotion Coordinator for RSO Records in the Carolina area.

# Management

### CHEMICALLY (REATED

Disc Jockey Cloth

COMPLIMENTS OF



DIRECTIONS

The chemical impregnation in the cloth will last the life of the cloth. The cloth should be used damp, and when it does dry out, sprinkle lightly with water to reactivate. Keep cloth in plastic beg to evoid drying out.

Wipe record gently in a circular motion working from the inside out toward the edge

### Clean Sweep Award

KSJO/San Jose Music Director LOBSTER WELLS noticed that the record cleaning cloths sold in his local retail record outlet were called "Disc Jockey Cloths." Noticing the natural tie-in to his (or any) radio station, Lobster hit on the idea of giving away cloths whose package was emblazoned with the KSJO logo. The positives behind this type of idea are many. Besides raising the consciousness of good record care, the station logo will always be in the same proximity as the stereo, making tuning to KSJO more prevalent in the listener's mind.

### Be True To Your School Award

Two school-oriented promotions that have come to our attention this week should be considered fully in any marketplace. These are promotions that get response from lower demos.

The first is from WPFM / Panama City, Florida. The station has announced that they have awarded Rutherford High School the WPFM Spirit Trophy for 1979-80. This type of award raises the competitive, interschool consciousness as well as making your station the one that these students want to listen to.

JIM GOLDEN from WBSR/Pensacola told us about the second of this week's school-oriented promotions by explaining his School Spirit Award. The award is based on votes from the students of the various high schools in the area. What started out as a lightweight promotion has Jim's desk snowed under with votes.

### HAVE YOU MET THE MUSIC MAN?

# NANCY POOL KSHE/St. Louis

Me personally, a lot. I handle all the record companies as far as the business part is concerned. That includes contract negotiations, spot rates, frequency, promotions, that sort of thing.

# PAT KELLY WIFE/Indianapolis

I have asked our MD to introduce me from time to time. I like to know the reps and I like to know the hits and labels. Sometimes it might spark something in my mind that we can get into some sort of promotion with. I may be working on some particular promotion that, "Hey, this fits real good" and zap, we get together. We have been making a pretty decent effort to know the record people. As a matter of fact, in the summertime we get together a softball game between us.

It's important for the GM to be aware of what's happening with the record companies, because we're selling entertainment and music is a substantial part of it. If you dont know the music, you dont know the mood of the folks. It's very important to know what music is coming down, what kind of product.

It's necessary for me to know, for example, what kind of dollar volume the total industry is responsible for. The figure is very impressive. I want to know who likes what music, what demos like it, what lifestyles like it.

# SAM SHERWOOD KHOW/Denver

Being that I'm so new here at KHOW, I havent really gotten into a heck of a lot of contact yet. I would like to get into more and get a feel of that too. I think

the GM should have a feel of everything in the station.

The GM should be aware of what systems we're using to research the music, how well we research it, how well we research our target group, how we're putting new product in and how fast we're putting new product in. That's all part of what's going into the future profit and loss. No question about it. I guess I'm more sensitive to that because I came up through the programing ranks.

### ERIC HAUNSTEIN Broadcast Division Manager Sandusky Broadcasting

I have a tremendous amount of involvement, interest and an awareness of what's going on in the record business by having direct dialogue with program directors, music directors, sales managers and other people who do have contact with record companies. As a GM I have been decreasingly involved with record companies as the years went by but I never stopped reading the trades. I dont mean just the broadcast trades, I read the music-oriented trades.

It would violate my management philosophy to have unnecessary contact with record people just as it would be unnecessary for me to contact the Collins Transmitter Company over the purchase of the transmitter. I've got engineers and other people who do that.

However, I would never hesitate to get involved if my program director came to me and said, "They gave an exclusive to somebody across the street," or "Do you think if they could get an artist we could put a show together?" I would very rarely if ever initiate any of that. It wouldnt be appropriate to usurp my PD's authority.



CHUM-FM's 2nd Annual Sound Spectacular Show, featuring 30 sound rooms and over 100 different brands of audio equipment.



# INFINITY RECORDS

# **CROSSING NOW!**



# Nature's Divine

# "I Just Can't Control Myself"

Added at: WLAC, KWEN, KSLY, KTFX, WLSQ, KAKC, KEEL, KISR, WQCM.

Movers: WSM-FM 29-24, KFMK 27-20, WNOE 39-36, WHHY D-30, WFLB 28-25, FM99 33-28, WVIC 28-25, K-104 15-12, KTLK 26-23, WCUE D-30, KCMQ 40-34, 98Q D-37, WLAY 23-20, WZZP on, WBBQ on, WROV on, WCIR on.

ALL WE ASK YOU TO DO IS LISTEN.

© 1979 INFINITY RECORDS.

# **Openings**

### **New Openings** This Week

WLSQ/Montgomery, AL has openings for afternoon and evening personalities tollowing major restructuring. Good production skills required, Send tapes and resumes to John Stewart, PD, WLSQ, PO Box 5000, Montgomery, AL 36101, EOE, M/L. 11/19

WEIZ-FM/Columbus, GA seeks on-air Operations Manager to handle AM drive shift and some managerial duties plus liason with consultant Mellow, rich-sounding voice a must, previous management esperience helpful. Send tapes and resumes immediately to Bernie Barker or Steve Kelly, W117-FM, Box 1640, Columbus, GA 31902

**KYNO-FM/Fresno** is accepting tapes for future openings Send with resumes to John Lee Hooker *c* / o 96-1 NJ, 1060 Fulton Mall, Ste 1500, Fresno, CA 93721, EOE, M/F. 11/19

WFBQ-95/Indianapolis needs street savsy personality with good business head, send tapes and resumes to Tom McMurray, Operations Manager, WFBQ/WNDF Radio, 6161 Lall Creek Rd., Indianapolis, IN 46220 LOT.

KKRC/Sioux Falls, SD is looking for dynamic morning personality. Great pay for great talent, Tapes and resumes to Brian (Cosmic) Phoemy, KKRC Radio, 1704 S. Cleveland, Soux Falls, SD 57103 or call 605 335-6500.

HOL.

KMPC/Los Angeles has rare and unique opportunity for very special person to join our 50,000 wart gain. Yusic and talk personalities encouraged to apply for choice daytime opening. No calls, Send tapes, and resumes to Jim Davis, KMPC, 5888 Sunset Blvd., Los Angeles, CA 90028, EOL, M/L.

11/19

WWWM (M-105)/Cleveland is looking for Program Director Contact Eric Stevens at 216-391-1260, FOE 11/19

WBBG-AM/Cleveland needs to fill two airshift positions at new all-hits station. Call Tric Stevens at 216 391-1260, EOE, 11/19

#1 18-44 AOR in central Florida is looking for mitelligent, articulate individual. News background essential, music background helpful. Send tapes and resumes to David Sousa, 2001 Mercy Drive, Orlando, H. 13808 or call 305-298-5510.

WHND/Detroit is going live January 1, needs on air PD and jock, Send tapes and resumes to Paul Christy, WHND-Honey, 1 Radio Plaza, Detroit, ML48220. 11/19

KOTN AM-FM/Pine Bluff, AR seeks News ROTIN AM-FM/Pine Bluff, AR seeks News Director for 3 person news department, Need individual who is aggressive, highly visible and community involved. Mature judgment is vital Send tapes, resumes and photos to Buddy Deane, KOTN Radio, 920 Commerce Rd, Pine Bluff, AR 71601 or call 501 534-8732, LOE. 11/19

Wanted: Jocks, PDs and news people for major market. Contact Jerry Clifton or Eric Rhoades, New World Communications, 3000 NE-30th Place, Ste. 202, Ft. Lauderdale, Ft. 33306 or call 305 564-4905. EQ. 11/19

### Midwest

WDRQ-FM/Detroit has mornings, needs talent! The search continues for quick-writed, multi-talented morning drive hustler! Send tapes and resumes to Mark Driscoll, PD, WDRQ, 20300 Civic Center Dr., Southfield, MI 48075

WIFE/Indianapolis has opening for Adult Contemporars morning person, send tapes and resumes to steve Cooper, WIFF, 1440 N. Meridian, Indianapolis, IN 46202, EOF.

WFMK/Lansing needs bright, entertaining, mature, etc. morning person. Send tapes and resumes to Mike Jac kman, WFMK, PO Box 991, Fast Lansing, MI 48823, EOI. 1/12

kCBW/Sedalia, MO has two openings for on-air announcers. Good production skills essential. Send tapes and resumes to kCBW, Box 1056, Sedalia, MO 65101 or call Wesley Yares at 816 826-1051.

KLAZ-FM/Little Rock needs top notch professional entertainers, Send tapes and resumes to Carl E. Jones, Asst. PD. KLAZ-EM. Little Rock, AR 72207. No calls please, EOE. 11/12

KKEZ/Ft. Dodge, IA, a 100,000 watt pop adult station, is accepting tapes and resumes for future openings. Please write J. Michael Libbie, Box 578, Ft. Dodge, IA 50501. 11/5

KLAZ-KOKY/Little Rock is accepting applications for future openings in news. Send tapes and resumes to Linda Johnson. pes and resumes to Linua joinson, University, Suite 768, Little Rock, AR 11/5

WDJX/Dayton, OH is looking for experienced air talent. Send tapes and resumes to WDJX, 44 Kinsey Rd., Xenia, OH 45385 or call 513 372-8014, TOF, M/L. 11/5

WMEE (MAGIC 97)/Ft. Wayne, IN is looking for bright young star for future openings. Send tapes and resumes to Steve Christian, PO Box 6006, Et. Wayne, IN 46816. 10/29

### South

WSGA/Savannah, GA has News Director opening, also considering tapes for future jock openings, Send tapes and resumes, with recent photo, to Jervi Rogers, PD, WSGA, PO Box 8247, Savannah, GA 31412, M/F, FOL

100,000 watt South Florida contemporary EM needs your talent. Openings in all shifts, tull and partitime, production, news, promotion for new facilities. Major or medium market people preferred, send tapes and resumes to 3003 Ferramar, Suite 14, ft. Lauderdale, Ft. 33304. 11/12

FM97/New Orleans has jock openings. Send tapes, resumes and career goals to Dan Vallie, PD, WEZB, 601 Loyola Ave., Poydras Plaza, New Orleans, LA 70113. 11/12

WROV/Roanoke, VA needs News Director. Applicants should know how to relate issues and events to wants and needs of young adult audience. No beginners, Send tapes and resumes to Mark Fryburg, ND, WROV, PO Box 4005, Roanoke, VA 24015 or call 703 343-4444 or 345-6197. FOE. 11/12

WLSQ/Montgomery, At has opening for afternoon drive time personality. Good production essential, good bucks, Send tapes and resumes to Pat Robbins, WLSQ, PO Box 5000, Montgomery, AL 36101, LOI

16kZK/Augusta, GA looking for air talein with creative personality, Production skills essential, Send tapes and resumes to Brian Surgent, PO Box 1454, Augusta, GA 30903. 10/29

WQPD/takeland, Ft is looking for engineerjok with first class license and experience in AM transmitter and studio maintenance. Also openings for experienced super-personality morning man and personality took joks. Excellent pay in growing market, Contact John Jenkins, PO Box 827, Lakeland, H. 3880. 20 vol. B 813-680, 23 167, 20 Ft 33802 or call 813 682-3142.

G-135/Blackshear, GA has opening for personality with good production, Also sales position opening for experienced only. Contact John Rogers, PO Box 400 R, Blackshear, GA 31516 or call 912 449-6614, EOE, M/F. 10/29

### **Northeast**

WAEB/Allentown, PA, top-rated FM rocker, has imediate opening for experienced, high-energy audience grabber. If you have a good voice and proven act, send tapes and resumes to Jeff Frank, WAEB, PO Box 2727, Allentown, PA 18052, EOL. 10/22 WLAN/Lancaster, PA has opening for nighttime, rock personality with good

WLAN/Lancaster, PA has opening in nighttime rock personality with good production, interest and input towards station promotion, Five-day week, Send tapes and resumes to Rod Rice, PD, WLAN, PO Box 868, Lancaster, PA 17604, EOL, M/L, 10/22

WUPE/Pittsfield, MA has unique opening for adult oriented jocks with programing experience. Send tapes and resumes to Bob Catan, PO Box 1265, Pittsfield, MA 01201. EOE, M/f. 10/22

WKBO/Harrisburg, PA is looking for talented communicator for adult approach to Top 40 for midday or afternoon slot. Good production and mature voice required, Send porticion and revolve required, send tapes and resumes to Jim Buchanan, 411 South 40th St., Harrisburg, PA 17111. No calls. Also opening for experienced news broadcaster. Send tapes and resumes to Mike Pintek, ND, WRBO, 411 South 40th St., Harrisburg, PA 17111. EOI. M/F. 10/22

### West

KAGO/Klamath Falls has openings for two too notch personalities, Good money, top notch personalities, Good money, Females encouraged to apply, Send tapes and resumes to Charlie Van Hall, PO Box 1150, Klamath Falls, OR 97601, FOE. 11/12

**Z-93/Amarillo** is accepting tapes and resumes from the best chief engineers and air talents. Contact Bo Jefferies, Box 7488, Amarillo, TX 79109.

KGAB/Ventura needs talented air personalities and production persons. Call Chester at 805-647-0634. 11/12

KYYX/Seattle has opening for extremely talented air personality who can reflect the 80s. Send tapes, resumes and personal goals to Program Director, KYYX Radio, 1305 3rd Ave., Suite 400, Seattle, WA 98101. 11/12

KATA/Arcata, CA is accepting tapes and resumes for future full and partime air personalities. Contact Mark Hill, Program and Operations Manager, KATA, Drawer 1, Arcata, CA 95521. No calls, please. 11/12

KFMB-AM/San Diego needs air personality immediately for weekend shift. Send tapes and resumes to Mark Larson, PD, KFMB, PO Box 80888, San Diego, CA 92138, LOL. 11/12

KBLI/Blackfoot, ID needs afternoon man with strong production skills. Send tapes and resumes to Mike Scott, Box 699, Blackfoot, ID 83221 or call 208 785-1400.

Christian radio managers, programers needed in major, medium and small markets. Great opportunities for advancement, Ask for Rick Painter, Radio Design Group, 714 888-2287.

KPAS/El Paso, TX needs dedicated air talent Send tapes and resumes to Bo Jagger, 3901 N Mesa, El Paso, TX 79902 or call 915 533-8211

KSEN/Shelby, MT needs nightime air personality for Spec III station. Send tapes and resumes to Bob Norris, B30 Oil Field Ave., Shelby, MT 59474 or call 406 434-5241, EOL.

KUPD/Phoenix has jock opening. Considering research director. Send tapes and resumes to John Sebastian, 1089 E. Camelback, Phoenix, AZ 85061. No calls, please, EOE, M/F. 10/29

KHOW/Denver has opening for radio engineer. Applicants shall have first class radio/telephone license with at least 3 years experience in broadcasting field. Applications accepted thru Nov. 9. Contact Hugh Beavers at 303 573-6300 to set up appointment. EOE. 10/29

KOKQ/Monterey, CA needs parttime weekender. Send tapes to PO Box kOkQ, Monterey, CA 93901. 10/29

Looking
Al Bondi, formedly of kOBO/Yuba City,
seeks work as air personality in medium
market production. Call 916 444-7840, 11/19 Fred Levy, former PD KXFM/Santa Maria, now available, Call 805 922-1888. 11/12

Hot female communicator will rock you into big numbers. Formerly with Y-103, Call Sabrina, 904 725-4890. 11/12

Paul Trembley, formerly of WHYN, WTIC, WELL, seeks major market production/swing or medium market AC /Top 40 drive 3lot. Great pipes, heavy 4 track production experience. Tapes and resumes on request. Write 36 Mount Vernon Drive, Apt. D, Vernon, CT 06066.

Vernon, CT 06066.

11/12

Brock Boulette, 7 years experience, 3 in programing, is seeking air talent or programing position in medium or small market Top 40 station. Presently working at Q101/Meridian, MS. Please call 601483-1859 between 9 am and 1 pm.

Contemporary couple, one-to-one communicators. 11 years combined experience, 2 years Am drive team, are looking for warm climates. Contact Jude or Georgia at 504 466-8421. 11/5

**Top 40,** Adult Contemporary Phoenix jock looking for job in Southwest or Northwest. Call Bob at 602 994-8072 or leave message at 602 268-2377. 11/5

Ken Silverstein, former Sports Director for WKY/Oklahoma City and WRFD/Columbus, OH, is looking for large or medium market opportunity, Will relocate. Excellent references. Call 201 246-2063.

Roy Rosen is available for major or medium market Universals format. Currently jock and music research at WAYS, looking for same, Call 704 568-1882. 10/29

Two announcers work and live AOR. Out of work due to Muzak change. Will relocate. Call Rick or Hal at 904 772-6261. 10/29

Matt Hudson, 4 years experience, former MD KLIK/Jefferson City, MO, looking for MD or research position. Call 314 636-2038.

Top 10 Market pro with good credentials seeks programing position. All markets considered. Call 415 573-8093 anytime.

10/29

Beverly Padratzik, former National Promotion Director for Bill Graham Management, available for record promotion opportunity. Direct management with Santana, Eddie Money, Van Morrison and many others, Relocating to New York November 15, Uniil Nov. 15 call 415 552-953, After Nov. 15 call 212 986-2914, 10/29

Steve Nadel wants a gig closer to home in Big Apple. Top 40 and MOR stations, take note. This former Music and Program Director can help your station. Excellent knowledge of pop music. Call 212 823-3069. You wont be were.

wory. 10/22

Female personality most recently with WHAM is looking. Professional and quality operations. Call Gerry Cipolla at 716. 442-7163 or 305. 482-5479. 10/22

Lee Brenner, former morning personality and MD at WGE I/Tallahassee, is looking for large or medium market opportunity. Call after 5 pm 904-576-7455. 10/22

John Stennett, alias Mark Donahue, formerly John Stennett, altas Mark Donahue, tormerly at 95-kBO5/Fulatre, would like to relocate to medium or large market (still accept small) PD or MD position, preferably Top 40, Adult Contemporary and/or Country. Call 805831-4224 9 am-5 pm PDT. Mike Jacobs, 6 years experience, seeks employment in Universal, Spec III or Disco format. Prefer mid-Atlantic region. Call 215 435-2066.

435-2066.

Female air talent with good ratings in top markets and music, research and production background looking for new opportunity. Contact Hilary at 518 785-6929. 10/15

Ray Oakes, 9 years experience, formerly PM drive and Research Director at wy cones, y years experience, formerly PM drive and Research Director at WZZX/Louisville, is looking for jock, MD or PD position anywhere. Excellent background in music research and programing, Call 502 245-7234. 10/15

Steve Jeffries, 7 years experience and former PD & MD, is looking for position in contemporary station. For resumes and tapes call 601-372-3385. 10/15

# **Ratings**

KAZY/Denver

KBPI/Denver

WABX/Detroit

WRIF/Detroit

KFML-AM/Denver

WNIC-FM/Detroit

WWWW/Detroit

WCCC/Hartford

WDRC/Hartford

7.3

4.6

1.0

3.9

3.3

4.6

6.1

3.2

3.4

WNEW/New York

WPLJ/New York

WPIX/New York

WDIZ/Orlando

WORJ/Orlando

WKZW/Peoria

WIOQ/Philadelphia

WMMR/Philadelphia

WYSP/Philadelphia

2.8

3.5

1.1

7.3

6.4

1.8

6.1

3.8

14.3

3.8

1.4

6.7

6.5

3.2

7.4

3.8

16.9

7.4

9.3

0.8

5.0

3.8

4.9

6.8

4.6

3.4

After FRED's incredibly well received
After FNED'S increalibly well received
Interview with RAM Research's JACK
McCOY, we had many requests for a
comparison between RAM and league
leader Arbitron. Here is a represen-
tative sample comparison of RAM and
ARB for the Spring ratings period. Note
that RAM covers March, April and May
while ARB reflects April and May only.

triat raivi covers iviarch, April and iviay			WHCN/Hartford	4.9	3.9	WWCT/Peoria	9.4	10.8
while ARB reflects Ap.	rii ana ivi	ay oniy.	WIOF/Hartford	3.0	2.0	KBBC/Phoenix	4.3	5.1
			KILT-FM/Houston	5.4	3.9	KDKB/Phoenix	9.5	7.5
	RAM	ARB	KLOL/Houston	6.2	3.5	KIOG/Phoenix	2.8	2.2
	12+	12+	WFBQ/Indianapolis	9.6	8.7	WDVE/Pittsburgh	7.9	7.6
			KUDL/Kansas City	3.6	3.2	WYDD/Pittsburgh	2.9	1.9
WQBK/Albany	3.2	4.5	KYYS/Kansas City	14.3	10.3	WLOB/Portland, ME	6.1	6.3
WKLS/Atlanta	9.6	7.7	KLOS/Los Angeles	2.6	2.6	WBLM/Portland, ME	7.3	3.7
WBCN/Boston	6.5	5.1	KMET/Los Angeles	6.6	5.8	WCMF/Rochester	2.7	2.5
WCOZ/Boston	4.7	4.5	KWST/Los Angeles	1.1	1.3	WMJQ/Rochester	13.2	11.5
WEEI-FM/Boston	4.7	3.0	KZLA/Los Angeles	2.0	1.6	WYFE-FM/Rockford	4.7	7.1
WGRQ-FM/Buffalo	6.7	5.4	WLRS/Louisville	14.5	13.6	WZOK/Rockford	8.3	13.2
WBUF-FM/Buffalo	3.0	1.5	WNUU/Louisville	1.4	1.2	KGB-FM/San Diego	6.4	4.4
WLUP/Chicago	6.9	5.3	WWWL/Miami	5.0	2.5	KPRI/San Diego	4.3	4.1
WMET/Chicago	1.8	1.4	WSHE/Miami	2.7	1.8	KMEL/San Francisco	2.7	2.3
WXRT/Chicago	3.2	1.8	WINZ-FM/Miami	1.0	1.7	KSAN/San Francisco	7.9	1.8
WMMS/Cleveland	10.9	7.7	WLPX/Milwaukee	8.3	7.1	KYA-FM/San Francisco	2.1	2.5
WNWM/Cleveland	5.0	5.2	WQFM/Milwaukee	3.5	3.6	KOME/San Francisco	2.7	1.9
WLVQ/Columbus	11.2	7.8	WNOE-FM/New Orleans	4.7	5.0	KISW/Seattle	3.7	3.1
KTXQ/Dallas	5.5	6.8	WRNO/New Orleans	8.5	7.4	KZAM/Seattle	2.1	2.8
KZEW/Dallas	4.2	2.8	WMYK/Norfolk	6.7	8.7	KZOK/Seattle	7.0	5.5
WTUE/Dayton	8.4	12.7	WNOR/Norfolk	9.2	7.4	KCFM/St. Louis	1.3	1.4
WVUD/Dayton	3.5	2.7	WZAM/Norfolk	2.2	1.7	KSHE/St. Louis	7.3	5.5

### **TOP TELEVISION**

Courtesy A.C. Nielsen. Week ending 11/11/79.

1.1 6. Archie Bunker's Place (CBS)	25.1
7.6 7. Jeffersons (CBS)	24.9
7.0 8. Three's Company (ABC)	24.8
6.6 9. White Shadow (CBS)	23.5
6.5 10. Happy Days (ABC)	23.4
֡	<ul><li>7.6 7. Jeffersons (CBS)</li><li>7.0 8. Three's Company (ABC)</li><li>6.6 9. White Shadow (CBS)</li></ul>

### **TOP MOVIES**

1.	10	(ORI)
2.	Apocalypse Now	(UA)
	Skatetown USA	(Col)
4.	Life Of Brian	(WBO)
5.	Time After Time	(WBO)
6.	Luna	(Fox)
7.	Rocky II	(UA)
8.	Nosferatu	(Fox)
9.	Young Frankenstein	(Fox)
10.	Enter The Dragon	(WB)
11.	F <b>a</b> ntasia	(BV)
12.	Up In Smoke	(Par)
13.	The Warriors	(Par)
14.	Alien	(Fox)
15.	North Dallas Forty	(Par)
16.	Dracula	(U)
17.	The Muppet Movie	(AFD)

18.	The Amityville Horror	(AIP)
19.	Why Not	(NL)
20.	La Cage Follies	(UA)

### **TOP BOOKS**

- 1. JAILBIRD

  Kurt Vonnegut
- 2. AUNT ERMA'S COPE BOOK Erma Bombeck
- 3. HOW TO PROSPER DURING THE COMING BAD YEARS Howard Ruff
- 4. THE DEAD ZONE Stephen King
- 5. TRIPLE Ken Follett
- 6. RESTORING THE AMERICAN DREAM Robert J. Ringer

- 7. THE RIGHT STUFF Tom Wolfe
- 8. SOPHIE'S CHOICE William Styron
- 9. CRUEL SHOES Steve Martin
- 10. SHADOW OF THE MOON M.M. Kaye
- 11. THE MATARESE CIRCLE Robert Ludlum

## UNIVERSALS PROGRAMING FAVORITES

- 1. TOM PETTY
- 2. RUPERT HOLMES
- 3. JEFFERSON STARSHIP
- 4. STEVE FORBERT
- 5. MICHAEL JACKSON

# NO MATTER HOW YOU LOOK AT IT NITEFLYTE IS A SMASH!

# "IF YOU WANT IT" The New Single by Niteflyte

Added at: WIFI, WFBR, WEFM, WPRO-AM, KX104, KTOQ, WIFC,

Moves: WBBQ 16-12, WTIX 22-17, Y-100 5-4, WNOE 18-15, WQAM 23-17, WAXY 25-22, WXIL 22-17, WFOM 21-18, 98Q 21-17, WRFC 22-19, WQXQ 20-17, WKXY 27-24, KWEN 9-8, KUHL 27-23, WORD 30-28, WEAM 18-15, KISR 23-17, WUPE 26-21, KQIZ D-29, WRAW D-30, KRDG 38-32, WLOF D-39, WCHV 30-26, WNVR D-38.

Produced by Sandy Torano & Barry Mraz.



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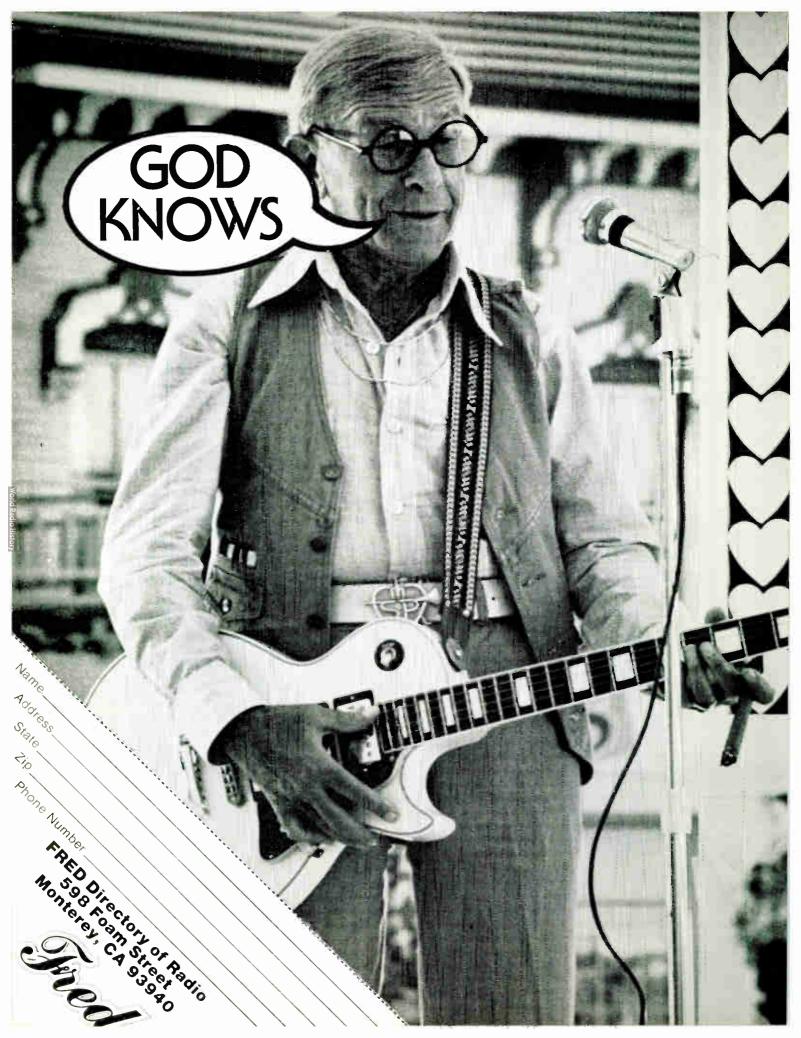
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# Profile



### DANNY BRAMSON

President, Backstreet Records Executive Director, Universal Amphitheatre Vice-President, MCA Concerts, Inc. Consultant, MCA Discovision

# Young Man, Young Label, Young Ideas

I'm 26. I started working within the MCA corporate family when I was 18 and produced a film and music festival here. I went to UCLA film school for four years and worked in the Universal Amphitheatre as stage manager, production manager, ran the box office, was house manager, wore every hat in the theatre. When I came out of UCLA, having just turned 21, I took over the Universal Amphitheatre.

At that time the hippest act they ever had was Bette Midler. I brought in Crosby and Nash, James Taylor, Linda Ronstadt, Fleetwood Mac, ELO, Hall and Oates—and that was the first year. The second year I did the record breaking 14 day engagement with Linda Ronstadt. I did James again, Sinatra, and Jackson Browne recorded his live album "Runnin" On Empty." In '78 I did Donna Summer's very first concert, Steve Martin's 10 day engagement with the Blues Brothers. Benson, Natalie Cole, Heart, Kenny Loggins, Sinatra again, Diana Ross, Liza Minelli-this last year, it's like who didnt I do!

In addition to this, I'm a corporate officer of MCA, as of a couple of years ago. I had been a consultant for Universal Pictures. Now I'm musical consultant and basically coordinate the majority of their contemporary and rock soundtracks. I'm working on a new film, "Where The Buffalo Roam," the story of Hunter S. Thompson. In addition to that, I'm musical adviser to MCA's video disc division, Discovision. In January I formed my own record label called Backstreet, manufactured, distributed and marketed by MCA Records. When it comes down to it, I'm like the house hippie in MCA! We also formed a company last year called MCA Concerts, Inc. to produce concerts outside the Amphitheatre. I've been lucky! I've learned a lot. It allows me to crosspollinate into a lot of areas. It

never allows one to get bored and never allows one to get any sleep!

What Chrysalis has done in putting the Blondie album on video is a very innovative and very creative attempt. What is not certain is its commercial viability at this point. In store video displays it could possibly get someone turned on enough to buy a record.

With respect to selling the video disc itself, I dont know how many video units there are throughout the U.S. right now but it's not enough to make a lot of difference. That doesnt mean there wont be in the very near future and I'm talking about maybe three years at the maximum. It's going to be an incredible force in home entertainment. You dont have to be a genius to come up with that one.

I dont think anything can replace that live interaction between an audience and a performer. If you could go see the Rolling Stones or James Taylor at a club, you bet your ass you would do that no matter how many video performances you had seen. But to have to stand in the hot sun for six hours to be treated like a piece of meat, I think you'd rather stay home and watch it on Discovision. Video disc will force concerts to be better but it wont replace them.

Subscription tv is going to affect it more. And it may also affect video and record sales. If Bruce Springstein is playing in New York and they offer it as part of your subscription thing so that you phone in and say, "I want to see Bruce Springstein at 8:00, bill me," that could be a very real possibility instead of going out and purchasing a prerecorded tape. I dont think it would affect the live concert business as much because it's difficult to transpose a live concert feel to video or to film. There is something about a live concert that cant be replaced. Let's hope that this world doesnt get so dangerous that people are so paranoid they wont go out to movies,

concerts or a play. That social interaction is so important. Can you imagine that your children werent able to feel live entertainment? How disgusting! How antiseptic! I dont think any new media are going to destroy that interaction.

I dont think it's going to have that dramatic an effect on radio, either, It's going to affect the discretionary viewer. that guy who only watches four hours of tv a week. He's going to be even more discretionary and only watch those things he wants to watch instead of settling for reruns. He's going to put on a video tape of Neil Young or put on an educational video disc, a tremendous educational tool. As important as music on video will be the educational power. of the video disc will be even more pervasive. The U.S. government has invested guite a substantial amount in buying video machines for educational purposes. Everytime you get into an airplane instead of having a stewardess run through her motions, showing you how to use the safety equipment, you can watch it on video. It'll make it attractive, fun and more informative.

Backstreet Records is a young company. I'm young. Therefore, we are in a growing stage, susceptible to new ideas. We are not locked into a specific pattern of thought. If I predict what we will do, I defeat the purpose in what I represent. The one thing we're not going to be is conservative in our outlook on the future.

Radio is one of the most important media in my life. I hope that radio continues their imaginative and creative power and continues to present newer artists and keep that growing to inspire new acts. Those are the magic moments that I remember in radio. I'm a fan of radio. I love radio. There's nothing more fun than driving around in a Camaro listening to American radio! It's what America is all about!

# FROM NEW YORK TO ORK

# JAY THOMAS "Mork & Mindy"

"...I played semi-pro football in Charlotte and was drafted by the World Football League. Went to camp as a quarterback but never made the team."

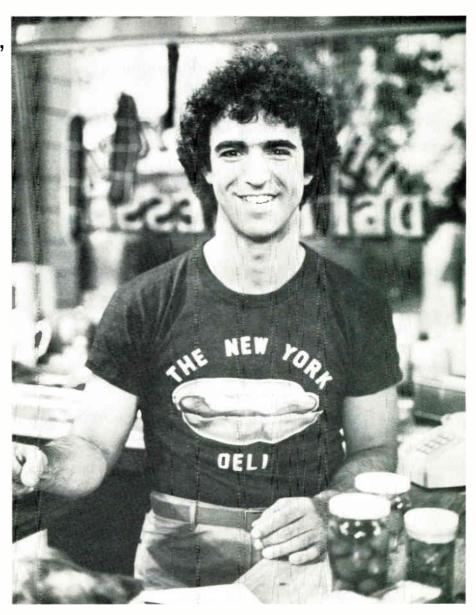
FRED: How did you get from 99X to Mork & Mindy?

JAY: I would leave the station and do plays—seven in three years. I was doing stand up at the Improv and then I wrote a screenplay with RAY D'ARIANO. They came to town and somebody said, "There's a guy named Jay Thomas who's a writer and actor and a disc jockey who could probably do what you want. They wanted somebody, not so much an actor but somebody Robin Williams wouldnt blow off the stage. The first day on the set he blew me off the stage in about 10 seconds. I said three or four things and I knew I was in the wrong ballpark. I've done 15 shows. In the last six I've relaxed. It took us a long time to start working together like we are now.

FRED: Where did you start in radio? JAY: Panama City, Florida at WDLP. I was a highschool football announcer. They used to sign off at midnite and I stole the key to the control room after everybody went home. I went in work and practiced being a jock.

I got a job in Pensacola, WBSR. From there to WKGN/Knoxville, then WKDA in Nashville. I got fired for saying something about Elvis Presley.

STAN KAPLAN hired me in Jacksonville. I worked the night show at APE. He put me through college and he told me never to go to law school and all that stuff. He taught me how to really promote and how to buy things with the dollars I made, like stock. I became PD of APE from 71-76 and then was moved to Charlotte to become PD for the chain.



I came home one day and all my furniture was gone. So was my wife! The phone was ringing as I came in. The guy was from 99X in New York. I said, "Look, I never thought about leaving but all my furniture is gone so why not." I sort of made the deal in shock. "The divorce is so awful I have to run away," I told Stan. I owed him so much that I had trouble telling him I was going to quit. I still own a small piece of the company. FRED: Tell us about 99X.

JAY: I was the morning man, I was PD there for awhile. It was absolutely the

worst situation I've ever been in in my life. I learned from Kaplan that you spend a lot and you make a lot. I spent a ton of money when I was a PD and I was just used to that. I flew around the world for them and tried to get some promotions going. They didnt know how to handle me and they ran scared. There was no commitment to personality radio. I think they were afraid I was going to become a monster if I ever hit.

I'm not interested in being a big star. That's going to happen whether you want it to or not. When you want it to

sometimes it doesnt happen. The week before I got this job I was demonstrating french fries out of human fingers machines in shopping centers. I just made a deal with a bubble gum company where I go to shopping centers and interview to find the youngest comedian in the world. That's how I did it in radio and I'm going to work from the grassroots in instead of the center out. I stayed with 99X to have a great radio show which was fun. They let me do almost anything I wanted.

### "...I'm not interested in being a big star. That's going to happen whether you want it or not."

FRED: What was your acting background? Were you interested in acting back when you were with Kaplan?

JAY: Yes. My background included high school and college plays. I dont like being uncomfortable for one second, so the plan was always to move in radio to either New York or Los Angeles and to live comfortably and break into professional acting. That's exactly what happened. I was in summer stock at 18 but I'm not big on starving. I dont think you have to live like that to make it. Guys jump off of buildings sometimes.

FRED: When you were in New York, what kind of acting training did you take?

JAY: I was in a class with a guy named Warren Robertson. He started me in a play which the New York Times reviewed. I didnt want to do anything that hasnt been done before. I would go to a new playwright and if he needed \$500, I'd give him the money to get the play going.

At this point, I'm an ex-DJ whom somebody found on the street and put on television. I'll have to fight now to be an actor because I'm not so sure they're going to look at me as an actor. Just in case they dont, I'm buying real estate now.

FRED: How did you go about getting this part specifically? Did you have an agent?

JAY: Yes, I had an agent but he didnt get me the job. A secretary from another agent's office mailed a picture of me. I met the casting girl at Paramount and she liked me. Then the producers came in, this was all in NY. I had a real loyal radio following and a couple of them happened to be in that audition. They went in and said, "Boy, ya know that Jay Thomas is really funny and bla, bla, bla."

First of all, television scripts dont read very funny. I thought what they had given me was a drama. It wasnt funny at all. There was a thing about my father in there and it was supposed to be funny but it made me sad so I started crying. They must have thought I was crazy. They said, "It's funny! Cant you do it funny?" I said, "Well no, it isnt funny. It's kind of a piece of shit you got here." They laughed. They thought it was real funny. Hater found out that Robin sort of talks like that. These guys were used to it from working with him and they said, "We'd like to put you on the show." That's exactly what he said. I came back for screen testing on Wednesday, they hired me on Friday and I was at work and shooting Monday morning. It took about 10 days. I quit 99X and that was a tough decision because I was under contract but they let me go.

FRED: You've mentioned twice already that you dont like to suffer. Radio is a very unstable profession. The only profession I know of that's more unstable is acting. How does that make you feel?

JAY: When you're yelling and you make \$80 a week like I did in Pensacola, I didnt know I was suffering. I had a new car and a \$50 a month apartment. I didnt feel anything. Now at 31, if I were broke I would know it. There was a time in radio where I said, "Well, I'm probably not going to be an actor. I'm not going to live any of those dreams. I became real unhappy and I went through a couple of real nice girlfriends that probably I would have stayed with had I been as happy as I am now—and a

wife. One day I just said, "Gee, I'm sick of being miserable. I'm going to go take a shot." To me, working in New York for 65,000 bucks was miserable. That's what I made in Charlotte and I was rich in Charlotte.

FRED: The fact that this is a much more unstable profession doesnt make you more insecure?

JAY: I'll tell you what, I'm going to be around for awhile. I know how to play the game. I'm coming out of one career moving into another. If things get rough, I'll go work radio again. I dont think it'll get rough. I think everything is going to be ok.

"...I'm not a good disc jockey. I have trouble doing the time and temperature. I make a lot of mistakes. I have a lisp. But I'm funny."

FRED: When you were in Charlotte, did you ever get any outside work?

JAY: You can get work, I used to tell the jocks at 99X all the time. They used to

think people called me on the phone and gave me work. Man, I hustled every day. You've got to get the hustle going. You've got to dress in your coat and tie and you've got to go knock on the door with the tape. You can do it in St. Louis, Chicago or anyplace. If you dont work you're not going to get any. Nothing ever came to me. I went out in the street. In Charlotte I would think of





things to do. I would also make myself expensive. I was charging \$250 an hour for an appearance which is a lot of money in Charlotte. In New York I was making \$300 an hour demonstrating foot massagers and all that. I'd pick up an extra 2, 3 grand a month. It wasnt just money to me, it was fun and I would do jokes for the crowd. I wrote screenplays. All of it's going to be valued. If I stick around Mork & Mindy for, let's say, three years and I dont work after it's over, I'll live off the residuals and move into another realm. I dont think it's going to be easy from here on in as far as getting acting. You know this, you wrote a play and a musical. It's tough. I dont think it's going to be easy but it's going to be fun.

FRED: What advice do you give to these guys in radio about self-promotion?

JAY: You just said it. Self-promotion Even here at Paramount and ABC, I give them as much help as I can. You have to go do it yourself, without being pushy. You cant be rude.

Also, I think there are certain disc jockeys who ought to be giving information and not telling jokes. You have to have a real sense of who you are. I'm not a good disc jockey. I have trouble doing the time and temperature. I make a lot of mistakes. I have a lisp. But I'm funny. I dont try to fool myself. The first thing you have to do is realize what you're promoting. If you're drab, you ought to somehow promote that you're drab. You oughta take whatever you are and make something out of that.

Another thing is that they lack confidence. They just dont believe it's going to happen. It'll happen because no one else is trying to do anything. There are a lot of real talented guys who could have done this job that I'm doing but they didnt think they could do it, so

they're still back in New York waiting for a break. Waiting has never gotten me anything. Robin is very ambitious. He's a well-trained actor but he couldnt get work in San Francisco doing Shakespeare which is really what he wants to do. So he turned to comedy because he made his friends laugh. He re-evaluated what he could make a career out of and here he is, the biggest thing on tv.

You have to re-evaluate. If you're a good writer, then use your salary from radio to do your writing. It makes you a lot happier. I was unhappy for ten years going to work. As soon as I hit New York, I loved going to work everyday. They were paying me until I became an actor. I gave them a good show. Self-promotion is it. You dont need an agent. You dont need a manager. You have to do it yourself first.

When I was a senior in highschool, C.C. COURTNEY was the king of the radio in New Orleans and BUZZ BENNETT was there too. I used to listen to Buzz and listen to C.C. They were big rivals. When I got in radio I copied both their styles and that's how I started. That's the actual truth. I copied bits and little voices C.C. used to do and then Buzz was kind of a shotgun style. I liked both of them. I always figured Bennett had one of the worst voices I ever heard and yet he made it. He knew how to promote himself and his station. C.C. went on to write hit plays and become a very successful actor. I watched him go for it and get it. I always thought I could do the same.

FRED: What advice would you give someone in radio about performing? Anything that you're picked up from acting that you can relate to radio? JAY: You have to try a lot of things. God, it's so hard. I always tell people who



arent funny not to tell jokes. Jokes dont make you funny. It's always the style.

There's a lack of education among disc jockeys. I read everything. I dont give three shits about what we did in outer space but on the air I was able to sound like I knew about a lot of different subjects. Then you give yourself a little credibility.

I was always made to get into these situations to make him laugh up there in heaven when things dont go right. "Alright, let's let that asshole get in another situation he cant handle!" I dont know where Mork & Mindy came from. I cant say I worked for it, deserve it, nothing. It just came from I dont know where. And to work with these guys now, it's like, well you can see how friendly and nice it is here. No ego battles here. I work with a star who's so big that you can never overcome him.





KZEW/Dallas celebrated their sixth birthday by treating the Metroplex to free ice cream, ZEW free nights at various clubs and a frisbee festival. Pictured (I-r) is the ZEW air staff in their birthday suits: John Dillon, John LaBell, Beverly Beesley, Michael Brown, Betsy Thaggard and Greg Crouch.



While on a recent promotional tour, A&M recording artist Rita Coolidge stopped by radio stations WHHY-AM and WHHY-FM (Y102) to thank her friends for their support in promoting her current album, "Satisfied." Pictured (I-r): Seated: John Chapman; Rich Thomas, WHHY-AM Music Director; Johny Schuler, A&M Local Promotions. Standing: Phil Horton, WHHY-FM Music Director; Larry Stevens, WHHY-AM Program Director, Rita, and Kris O'Kelly, WHHY-FM Program Director.



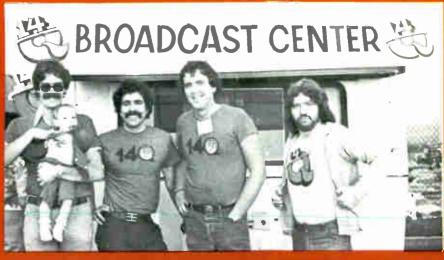
Dobie Gray visits Z93/Atlanta. Pictured (I-r): Roger Sayles. Infinity Local Promo; Bob Osborne, Infinity Regional; Dobie; John Young, Z93 PD; and Ross Brittan, half of Z93's very expensive morning team.



Rock 'n' rollers Tantrum personally deliver their new 'Rather Be Rockin'' LP to Chicago AORs. Here, WXRT's Bob Gelms (teeth firmly entrenched in leather jacket) and WMET's Dave Benson (whose leather jacket is being attacked by vicious predator). Pictured (I-r): Vern Wennerstrom, Tantrum; David Webb, Ovation; Gelms; Benson; Phil Balsano, with hat, Tantrum; Sandy Caulfield, Tantrum; Cary Baker, Ovation; Ray Sapko, Tantrum; and Bill Syniar, Tantrum. Kneeling are Barb Erber and Pam Bradley, both of Tantrum.



Knoxville's Finest from WRJZ meet with members of Mothers Finest after their recent local appearance. Pictured (back row, I-r): Scott and Steve Lipscomb; B.B. Queen, Mothers Finest; Bob Kaghan, WRJZ Program Director; Moses Mo, Mothers Finest; (front row, I-r): Pam Lipscomb, WRJZ Programing Assistant; Glenn Murdock, Mothers Finest; Wizzard, Mothers Finest; Joyce Kennedy, Mothers Finest.

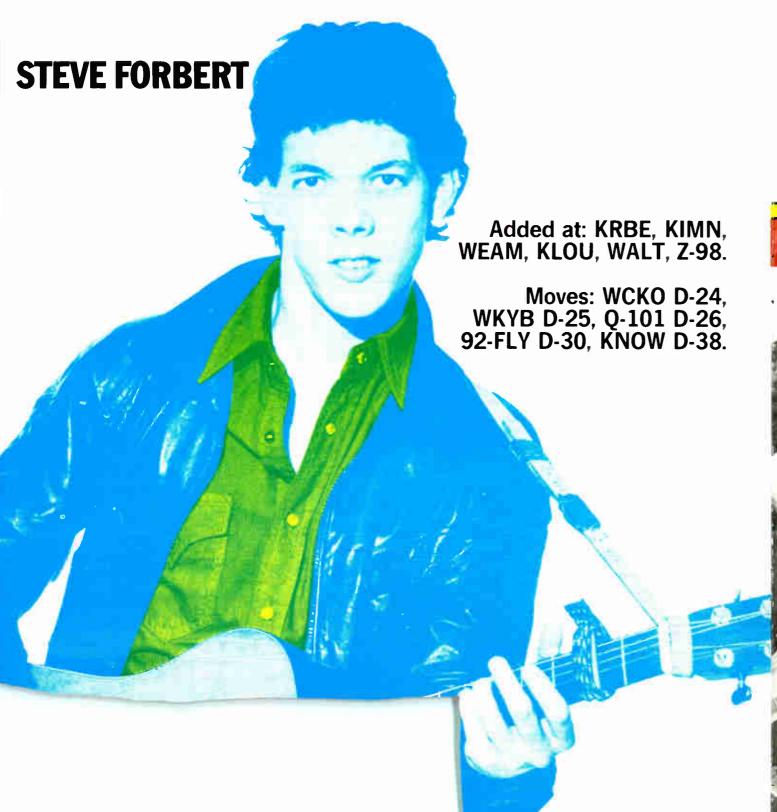


14Q/Worcester, MA recently attracted over 100,000 people to Worcester's air show '79. As the official voice of Air Show '79, 14Q broadcasted live from Worcester Airport during the show. Pictured (I-r): 14Q PD Cliff Blake and daughter Christy, air personality Gary Nolan; Promotions Director Jim Schakenback; 14Q MD Steve York.



The weekend of October 13-14 a Fall Festival was held to benefit Children's Hospital in New Orleans. WNOE-AM sponsored a bicycle race in Audubon Park (where the festival was held) to raise funds for the hospital. The two-day event brought in excess of \$100,000 for the hospital. Pictured (I-r): Scott McAllister, WNOE-AM announcer; Lee Armstrong, Operations Manager, WNOE AM-FM; Wierd Wayne Watkins, MD WNOE-AM, Jimmy "Bo" Horne, Jack "The Wack" Talley, announcer; and Ty Ball, WNOE-AM announcer.

Houston's 98FM (KFMK) wusic Director Jerry Steele receiving the new Steve Forbert album from nimal shelter oriented promotions. The increased visibility for the station makes the idea profitable in terms of cume.



Love At First Listen—

"ROMEO'S TUNE"
by Steve Forbert
mem his album "Jackrabbit Slim"

Distributed by CBS Records.

November 19, 1979

The 1979 KSAN-Greenpeace Skatathon in Golden Gate Park not only raised \$43,000 for Greenpeace but also provided everyone with a full day of fun and surprises. One of the many celebrity skaters was Charlie Williams, lead singer for RSO's Mistress, pictured here with KSAN air personality Matt Riedy (left) and KSAN Program Director Jackie McCauley (center).

The Universals analysis is developed from sales, requests and callout research from nearly 300 of today's trendsetting stations. Information is gathered by phone to assure accuracy and up-to-the-minute detail. Lightbulbs indicate songs with significant growth. FRED computers organize, correlate and project this research to help you win the ratings. For further information on any record, contact Jeff Green or Steve Douglas at 408 646-9333.



by Steve Douglas

### INTERNATIONAL TOP 40 RADIO

Radio is borderless. Shortwave broadcasts are high-powered signals that can be heard everywhere in the

world if the conditions are right. Stations transmit in different languages, frequencies, and times but one basic service of radio is the same: MUSIC.

Music, whether native or foreign, is an important part of world communication. Foreign shortwave broadcasts are beamed to the U.S. daily. They keep people who are away from their homelands informed. They provide entertainment to an audience who may not understand a word but listen because of the music.

Most shortwave stations do charts and have programs where they count down the Top 20, 30, or 40 hits of their country. Included are the current American hits of the week except they run 2 or 3 months behind the FRED charts

Record companies release a tremendous amount of product worldwide. Some are available here, some not. Foreign radio stations jump at the chance of receiving Top 40 records from the U.S. Record sales around the globe are staggering. An artist that has mass appeal here can become internationally famous after the record is heard throughout the world.

Young artists are influenced by styles that can be attributed to their shortwave. In fact, the other week I picked up Radio Uganda playing the Bee Gees' "Stayin" Alive." This was followed by a local Ugandan group that sounded exactly like the Bee Gees with heavy accents.

Among the most entertaining disc jockeys are the French and Spanish because of their smooth deliveries (sounding like babbling brooks). Radio Luxembourg is the best foreign Top 40 station I have listened to. They are as professional, dedicated and enthusiastic about their station as any powerhouse in America. The format is basically strict (loaded with "oldies") with a huge spot load. Their British jocks hit the bridges equaling any program director's dream.

Personal dedications to listeners who write in are frequent and stations reply to those who ask by sending back verification cards (Q.S.L.s). Contests, giveaways, and other promotions are a regular occurrence. Can you imagine the cume?

Shortwave radio is a connecting factor that keeps Top 40 music truly Universal. Each shortwave station becomes a musical ambassador from their country to the world.

P.S. Best promoted single of the week from Radio France International: Telex/"Rock Around The Clock." Good DX'ing!

### **WEEK'S MOST ADDED**

	WEEK O MOO! ABBEB	
1.	TOM PETTY/Don't Do Me Like That	(Backstreet)
2.	KENNY ROGERS/Coward Of The County	(UA)
3.	MICHAEL JACKSON/Rock With You	(Epic)
4.	FOREIGNER/Head Games	(Atlantic)
5.	FOGHAT/Third Time Lucky	(Bearsville)
6.	KENNY LOGGINS/This Is It	(Columbia)
	SMOKEY ROBINSON/Cruisin'	(Tamla)
8.	KOOL AND THE GANG/Ladies Night	(De-Lite)
9.	TERRY DESARIO & K.C./Yes I'm Ready	(Casablanca)
10.	CAPTAIN & TENNILLE/Do That To Me One More Time	(Casablanca)
11.	ISAAC HAYES/Don't Let Go	(Polydor)
12.	TOM JOHNSTON/Savannah Nights	(WB)
	DR. HOOK/Better Love Next Time	(Capitol)
14.	JOHN COUGAR/I Need A Lover	(Riva)
	RUPERT HOLMES / Escape	(Infinity)
16.	PABLO CRUISE/I Want You Tonight	(A&M)
17.	STEVIE WONDER/Send One Your Love	(Tamia)
18.	JEFFERSON STARSHIP/Jane	(Grunt)
19.	SUGAR HILL GANG/Rapper's Delight	(Sugar Hill)
20.	LITTLE RIVER BAND/Cool Change	(Capitol)

### WEEK'S MOST DEBUTED

	MEEK 2 MOST DEBUTED	
1.	STEVIE WONDER/Send One Your Love	(Tamla)
2.	JEFFERSON STARSHIP/Jane	(Grunt)
3.	FOREIGNER/Head Games	(Atlantic)
4.	KENNY ROGERS/Coward Of The County	(UA)
5.	KENNY LOGGINS/This Is It	(Columbia)
6.	MICHAEL JACKSON/Rock With You	(Epic)
7.	CAPTAIN & TENNILLE/Do That To Me One More Time	(Casablanca)
8.	SMOKEY ROBINSON/Cruisin'	(Tamla)
9.	CLIFF RICHARD/We Don't Talk Anymore	(EMI-America)
	KOOL AND THE GANG/Ladies Night	(De-Lite)
	PABLO CRUISE/I Want You Tonight	(A&M)
12.	TOM PETTY/Don't Do Me Like That	(Backstreet)
13.	RUPERT HOLMES/Escape	(Infinity)
14.	DR. HOOK/Better Love Next Time	(Capitol)
15.	JOHN COUGAR / I Need A Lover	(Riva)
16.	BUGGLES/Video Killed The Radio Star	(Island)
<b>17</b> .	ISAAC HAYES/Don't Let Go	(Polydor)
18.	EAGLES/The Long Run	(Asylum)
19.	ALAN PARSONS/Damned If I Do	(Arista)
20.	FOGHAT/Third Time Lucky	(Bearsville)

### STATE OF THE CHART

2 wks	LW	TW	
159	156	168	Songs receiving action
4.2	4.2	4.1	Average adds per station
4.0	3.7	3.0	Average debuts per station
70%	60%	50%	Pct. adds for established artists
70%	70%	65%	Pct. debuts for established artists

### TREND

Nearly every ballad on the chart without lightbulb status has

experienced heavy burn. Strong new ballads are particularly valuable now for programing balance. This week marked an upswing for songs receiving action, snapping a 5-week slump. Also, the chart-and-rotation accessibility for new artists reached the *Relatively Unlimited* status for the first time in 11 weeks, indicating programers are increasingly open-minded concerning new music. Note the average debuts decreasing—programers have exhausted much of the power artists available, especially in markets closing out their ARB period.

- 3 1 RUPERT HOLMES/ESCAPE (THE PINA COLADA SONG)
  Profile: WNFQ 1-1, KKEG 1-1, KISR 2-1, WFOX 2-1, WLSQ 3-1, Z-93 5-1, KEZR 8-1, KLOU 11-1, KTFX 4-2, Q-101 4-2, WBSD 6-2, WSSC 10-2, Q-106 10-2, WQXI-AM 4-3, KOFM 4-3, WUPE 10-3, WAYX 23-3, KOAQ 9-4, WAYS 9-4, WEAM 9-4, WFLI 14-4, KUHL 14-4, B-100 15-4, WPGC 8-5, KRGV 8-5, KIQY 9-5, KREM 10-5, KSLQ 12-5, KOBO 20-5, KB-101 20-5, WSGA 21-5, WRAW 23-5, WIKS 10-6, KQIZ 10-6, CKLW 13-6, WRJZ 17-6, Z-98 10-7, KPUG 13-7, KTLK 14-7, KRDG 15-7, WAGY 17-7, WRFC 20-7, WKNX-AM 9-8, KELI 13-8, WAIM 13-8, WRQK 18-8, KBOS 18-8, WORD 18-8, WAXY 19-8, WMEE 13-9, KVOL 15-9, WDJX 20-9, WCKO 20-9, KFMK 23-9, KBDF 24-9, WAPE 14-10, KMJK 16-10, THE LADY 17-10, WERK 18-10, KWIC 20-10, KJR 20-10, WKPT 21-10, WQCM 23-10, KRTH-FM 23-10, WLCS 31-10, G-105A-10, WJDX 20-11, WRBR 21-11, KCBN 31-11, WGBFD-11, KNUS 15-12, WBBM-FM 16-12, KRIG 17-12, KFI 19-12, QV93 22-12, 92-FLY 23-12, KC-101 24-12, KWOD 27-12, WSGN 30-12, WPST 23-13, WKAP 18-14, WCSI 21-14, WBLI 22-14, KSTN 22-14, 92-Q 22-14, KGW 23-14, CK101 25-14, M-91 18-15, WJET 18-15, KBEQ 20-15, G100 24-15, WLO 24-15, WBBF 25-15, KIMN 25-15, WDAK 20-16, WSEZ/Z93 23-16, WGLF 27-16, KYYX 20-17, KIDD 20-17, WRVQ 23-17, KRBE 26-17, KOKQ 31-17, WANS 25-18, KHJ 30-18, KROY-AM 30-18, KQDI 23-19, WKBO 26-19, KNOE 27-19, WISM 28-19, KATI 28-19, WAMS 30-19, WMOH 24-20, WZDQ 25-20, WALG 28-20, WALT 28-20, WHVL D-20, WLAC 30-21, KEYN-FM 30-21, KOPA 30-21, KRUX 30-21, WKMX 25-22, KRNA D-22, 14-Q 32-23, WOKY 27-24, Y100 29-24, KOIL 30-24, WABB D-24, KRQ 30-25, WRTB A-25, WKIX D-25, WTIC-FM 30-26, KFRC 30-26, WQZO D-26, WITZ D-26, Y17C D-20, WALT 20-20, WALT 20-20, WALT 20-20, WABB D-24, KRQ 30-25, WRTB A-25, WKIX D-25, WTIC-FM 30-26, KFRC 30-26, WQZO D-26, WITZ D-26, Y17C D-20, WALT 20-20, WALT
  - 25-18, KHJ 30-18, KROY-AM 30-18, KQDI 23-19, WKBO 26-19, KNOE 27-19, WISM 28-19, KATI 28-19, WAMS 30-19, WMOH 24-20, WZDQ 25-20, WALG 28-20, WALT 28-20, WHVL D-20, WLAC 30-21, KEYN-FM 30-21, KOPA 30-21, KRUX 30-21, WKMX 25-22, KRNA D-22, 14-Q 32-23, WOKY 27-24, Y100 29-24, KOIL 30-24, KKIQ D-24, WABB D-24, KRQ 30-25, WRTB A-25, WKIX D-25, WTIC-FM 30-26, KFRC 30-26, WQZQ D-26, WITZ D-26, KSFM A-27, WIYD A-27, WKXY D-28, 94-Q A-30, KXDD D-31, JB-105 D-33, KENI D-33, WLOF 38-34, Y-103 D-34, WNOE-AM A-38, and WTIX D-39...added at KRKE, WHBQ, KYA, KYNO-FM, and KLUC...Former FRED Record Of The Week captures #1! Ridiculous #1 phones 12+ and 18+...very good callout acceptance from all demos, leaning female 18+...45 sales exploding! Easily one of the biggest records of the year...extremely valuable to programing...#13 Most-Debuted, #14 Most-Added...reporters showing growth command from 79 to 88%...3rd week on chart. (1st Universal reporter to take Rupert to #1: KKEG 14-1 October 23, the Leading One for the *fourth* time this year, ranking KKEG #1 in the U.S. in this category.)
- 1 2 STYX/BABE (A&M)

Profile: WKNX-AM 1-1, WIKS 1-1, WAYS 1-1, BJ-105 1-1, KBEQ 1-1, WAGY 1-1, WRBR 1-1, KJR 1-1, WGBF 1-1, KCBN 1-1, WMEE 1-1, WISM 1-1, WSSC 1-1, KOKQ 1-1, WPST 1-1, KYNO-FM 1-1, 92-FLY 1-1, WKBO 1-1, WCKQ 1-1, Y-103 1-1, KYYX 1-1, KOPA 1-1, WORD 1-1, KWOD 1-1, KREM 1-1, WPGC 1-1, KNOW 1-1, WVJC 1-1, WRAW 1-1, WDJX 1-1, KSLQ 1-1, Q-106 1-1, WASI 1-1, WCSI 1-1, WQXI-AM 1-1, WQXD 1-1, KWDD 1-1, KWDD 1-1, KREM 1-1, THE LADY 1-1, KOIL 1-1, WUPE 1-1, WKMX 1-1, WAIM 1-1, KPUG 1-1, WMOH 1-1, KBDF 1-1, KUHL 1-1, KRKE 1-1, KBOS 1-1, Z-98 1-1, WBBF 2-1, KRQ 2-1, WKAP 2-1, KNOE 2-1, WQLK 2-1, KWIC 2-1, WNOE-AM 2-1, WIYD 2-1, WITC-FM 2-1, WBBM-FM 2-1, WQZQ 2-1, WAXY 2-1, KOAQ 2-1, WRQK 2-1, KMJK 2-1, KELI 2-1, WHVL 3-1, CHUM 3-1, KRUX 3-1, WGLF 3-1, KOFM 3-1, WROV 3-1, KTFX 3-1, G100 3-1, B-100 3-1, WLS 3-1, KRBE 5-1, WFLI 7-1, KENI 8-1, WRTB 1-2, KISR 1-2, WRRD 1-2, KRIG 2-2, WSGA 2-2, WAKY 2-2, KFMK 2-2, WHBQ 2-2, WBLI 2-2, WKPT 2-2, KROY-AM 2-2, WAMS 2-2, 14-Q 2-2, WJET 2-2, KIQY 2-2, WRJZ 2-2, KSFM 3-2, KKIQ 3-2, WKXY 3-2, WLAC 3-2, KOBO 3-2, WSGN 3-2, KSTN 3-2, KFI 3-2, KIMN 3-2, CKLW 4-2, Y100 4-2, WALG 4-2, WAPE 4-2, KLUC 4-2, WZDQ 5-2, WALT 6-2, KGW 10-2, WSEZ 7293 1-3, KRDG 3-3, WRVQ 3-3, M-91 3-3, WLAN 3-3, WJDX 4-3, 92-Q 4-3, JB-105 4-3, KRTH-FM 4-3, WKIX 4-3, WDAK 4-3, KIDD 6-3, KQDI 6-3, G-105 6-3, KTLK 4-4, WNBC 5-4, WFOX 6-4, KHJ 7-4, WXLO 8-4, KATI 2-5, Z-97 7-5, WLOF 8-5, KXDD 12-5, KIIK 7-6, WABB 7-6, KEYN-FM 9-6, KFRC 12-6, WRKO 8-7, KNUS 13-9, and KUPD 18-16...As projected, the biggest record in FRED history had to finally give way to the explosive Rupert Holmes...former FRED Record Of The Week...Phenomenal sales and heavy phones continue...excellent callout response 12+ and 18+...leans female...peaking as reporters showing growth slip from 93 to 80%...8th week on chart. Highest chart position: 1 (for 3 weeks).

- 2 3 B. STREISAND & D. SUMMER/NO MORE TEARS/ENOUGH IS ENOUGH
  Profile: WBLI 1-1, CKLW 1-1, 14-Q 1-1, JB-105 1-1, WLCS 2-1, KF12-1, KC-101 2-1, WNBC 2-1, WXLO 2-1, CK101 2-1, WRCO 2-1, KIDD 3-1, WAYX 16-1, KRTH-FM 2-2, KWOD 2-2, WEAM 2-2, WUPE 3-2, WDJX 3-2, KHJ 3-2, WMOH 3-2, WTIC-FM 3-2, WAGY 3-2, WMEE 4-2, WRAW 5-2, WQZQ 5-2, KRDG 6-2, KREM 6-2, WRVQ 9-2, Z-98 10-2, Y100 3-3, KCBN 3-3, WJET 3-3, QV93 3-3, WALT 3-3, KOPA 3-3, WAYS 4-3, WSGA 4-3, WFGC 4-3, KATI 5-3, KQIZ 5-3, KJR 5-3, WSGN 5-3, KELI 5-3, KOKQ 5-3, WKXY 6-3, KUHL 6-3, WAMS 6-3, WAPE 6-3, KTLK 6-3, KBEQ 7-3, KFRC 7-3, WNOE-AM 7-3, WQCM 11-3, KNOE 12-3, KISR 3-4, WQXI-AM 3-4, KB-101 4-4, WKAP 4-4, KWIC 4-4, WBBM-FM 5-4, WLS 6-4, WBBF 7-4, KRIG 7-4, WIYD 7-4, KOBO 7-4, KEYN-FM 8-4, WRQK 8-4, WOKY 8-4, WRBR 8-4, KBDF 9-4, KRNA 9-4, WLOF 9-4, WORD 9-4, WGBF 10-4, KPUG 11-4, KTFX 12-4, WRJZ 5-5, KOIL 5-5, KSFM 6-5, KRPC 7-5, B-1008-5, G-105 10-5, KSTN 11-5, KMJK 6-6, WANS 6-6, Q-101 6-6, M-91 6-6, WJDX 6-6, WKPT 7-6, WKBO 7-6, KRUX 9-6, THE LADY 10-6, WHBQ 11-6, BJ-105 12-6, Z-93 12-6, WLAN 7-7, WLSQ 10-7, KIIK 13-7, KRQ 8-8, WVJC 9-8, WRTB 11-8, WKIX 12-8, 92-Q 13-8, KKIQ 15-8, WKMX 10-9, WFOX 10-9, WCSI 10-9, WROV 14-9, KOFM 16-9, KVOL 12-10, WLAC 13-10, KGW 19-10, WGLF 15-12, WALG 23-13, KIMN 17-14, KQDI 17-14, G100 23-16, KOAQ 21-17, KYNO-FM 21-19, WHVL 22-19, WTIX 24-20, WELI 27-22, KXDD A-24, WISM D-28, WITZ D-28, and KIQY D-29...Excellent sales on 12-inch, 45 and both albums...covering females 12+...peaking as reporters showing growth slip from 82 to 70%...6th week on chart. Highest chart position: 2.
- (A&M)
  Profile: WRRD 2-1, Z-97 4-1, WERK 4-1, WITZ 5-1, WCKO 4-2, KRKE 4-2, CK101 5-2, WSEZ/Z93 6-2, Q-106 3-3, KREM 4-3, WNFQ 4-3, KOBO 5-3, KRGV 5-3, Z-98 5-3, WPST 6-3, KOAQ 6-3, KWQD 6-3, KRQ 5-4, KSLQ 5-4, 92-FLY 7-4, WUPE 7-4, WQCM 8-4, KATI 8-4, WROV 8-4, THE LADY 9-4, WLCS 10-4, KVOL 11-4, WLSQ 5-5, WMEE 7-5, KISR 11-5, WKXY 7-6, 14-Q 9-6, WORD 10-6, WHVL 10-6, WDJX 10-6, WRQK 12-6, KIMN 13-6, WJET 8-7, WEAM 8-7, WRTB 8-7, WAPE 9-7, KBOS 9-7, WBSD 10-7, Y100 14-7, KBDF 15-7, WMOH 15-7, WKAP 9-8, WGBF 9-8, WKPT 10-8, WFLI 13-8, KEZR 10-9, CHUM 11-9, KWIC 12-9, KOIL 14-9, Q-101 14-9, KJR 14-9, KIDD 11-10, KRIG 11-10, KRDG 11-10, WBBF 12-10, WRJZ 12-10, WBBM-FM 12-10, KRUX 14-10, WSKY 20-10, WDAK 14-11, KOKQ 14-11, KC-101 15-11, KFI 15-11, WABB 17-11, WAMS 18-11, G100 18-11, KENI 21-11, WISM 16-12, B-100 20-12, KCBN 18-13, Y-103 18-13, WRVQ 17-14, KIQY 18-14, WTIC-FM 18-14, QV93 19-14, KROY-AM 20-14, WALG 21-14, WJDX 22-14, KUHL 22-14, WPGC 18-15, KLOU 19-15, WKMX 19-15, WCSI 20-16, WZDQ 20-17, KFRC 21-17, WIYD 24-17, WALT 25-17, BJ-105 22-18, WLAC 24-18, WAXY 24-18, KSFM 26-18, KSTN 30-18, KXDD 22-19, KRNA 24-19, WNOE-AM 27-19, WTIX 32-19, WRKO 23-20, WFOX 24-20, KOFM 28-20, KIIK 24-21, WBLI 25-21, WLOF 27-21, WOKY 25-23, KKIQ 26-23, KFMK 26-23, WXLO 27-23, Z-93 27-24, WNBC 29-24, KYNO-FM A-24, KMJK 30-26, KB-101 D-27, and WLS D-34...added at KRBE, KYA, and CKLW...Former FRED Record Of The Week...outstanding callout response with all demos, the most powerful indicator for this record...sales and phones steady...extremely valuable for males and for image...initial peaking stages as reporters showing growth nudge from 68 to 70%...6th week on chart.
- 5 J.D. SOUTHER/YOU'RE ONLY LONELY
  Profile: WSKY 3-2, WAIM 3-2, 94-Q 3-2, WCSI 3-2, KQIZ 4-2, KXDD 6-2, WZDQ 4-3, WRFC 5-3, KISR 8-3, KWOD 5-4, WKMX 5-4, WAGY 6-4, KRGV 7-4, Q-106 9-4, KC-101 10-4, KEZR 5-5, WKPT 6-5, WQZQ 7-5, WFOX 7-5, WAYX 8-5, WALG 8-5, WGBF 9-5, WQCM 12-5, WQXI-AM 6-6, WMEE 6-6, WITZ 7-6, WVJC 7-6, Z-98 7-6, KGW 8-7, WALT 10-7, WSEZ/Z93 10-7, KCBN 11-7, G100 12-7, KLOU 12-7, KMJK 13-7, WBBF 14-7, WUPE 14-7, WAAP 15-7, KKEG 8-8, KROY-AM 10-8, WEAM 10-8, WAYS 10-8, KRIG 10-8, WDJX 11-8, M-91 13-8, KWIC 18-8, KDWB 19-8, KATI 7-9, KOBO 9-9, KOKQ 9-9, WRJZ 10-9, WRQK 10-9, WLAC 12-9, QV93 12-9, CK101 20-9, G-105 A-9, KIQY 11-10, KQDI 13-10, WKBO 15-10, WANS 15-10, KSFM 14-11, WTIC-

FM 15-11, KOIL 17-11, KPUG 18-11, WLCS 18-11, WAKY 15-12, KRKE 16-12, WRBR 18-12, WKXY 20-12, KRUX 21-12, KENI 25-12, WMOH 18-13, B-100 18-13, KNOW 20-13, WQLK 17-14, WABB 22-14, KIDD 22-14, 96-KX 19-15, WAMS 20-15, WAXY 18-16, WORD 19-16, WNOE-AM 22-16, WSSC 2-17, WLAN 19-17, KEYN-FM 22-17, WKNX-AM 25-17, KNUS 25-17, WPGC 25-17, KNOE 22-18, WOKY 22-18, WHBQ 25-18, KIIK 22-19, WBLI 24-19, WAPE 28-19, WKIX 23-20, CHUM 26-20, KOAQ 26-20, WPST 27-20, 92-Q 25-21, KFI 26-22, WRKO 27-24, WIYD 29-26, Y100 30-27, WXLO D-29, WLOF 37-30, KYYX D-30, BJ-105 40-31, and WGLF 39-36...added at KTFX...Former FRED Record Of The Week...Covering females 18+ and particularly 25+...steady requests...slowly peaking as reporters showing growth slip from 65 to 63%...7th week on chart.

9 6 LITTLE RIVER BAND/COOL CHANGE

(CAPITOL)

Profile: KKEG 3-2, WFLI 9-2, WNFQ 7-4, WERK 8-4, WSKY 9-4, WMOH 10-4, KLUC 6-5, WAIM 7-6, WRFC 7-6, WUPE 8-6, 94-Q 9-7, WCKO 9-7, WRVQ 11-7, WROV 12-7, THE LADY 13-7, KISR 13-7, KCBN 13-8, KBDF 13-8, WLSQ 13-8, KWOD 16-8, WANS 9-9, Z-98 13-9, WMEE 11-10, WBSD 14-10, KEZR 14-10, WKXY 14-10, Q-106 17-10, KBEQ 17-10, WEAM 21-10, CK101 22-10, KIQY 17-11, KREM 18-11, WQZQ 22-11, KRGV 15-12, WCSI 17-12, KWIC 19-12, G100 21-12, WIGBF D-12, WITZ 16-13, WAGY 18-13, KATI 19-13, WTIC-FM 19-13, WBBF 20-13, KRDG 17-14, KNDE 18-14, KY1 18-14, Y-103 20-14, KENI 28-14, KJR 19-15, KRIG 19-15, WRTB 23-15, WRQK 23-15, WRAW 24-15, WDJX 24-15, KTFX 27-15, WAPE 19-16, WRKO 20-17, CHUM 22-17, KSFM 22-17, KBGS 22-18, WZDQ 22-18, KRQ 22-18, WIYD 23-18, WLCS 26-18, KELI D-18, KMJK 22-19, WQXI-AM 24-19, WSEZ/Z93 26-19, QV93 26-19, WQCM 28-19, WBBM-FM D-19, G-105 23-20, 14-Q 26-20, KRUX 28-20, WORD 24-21, KIMN 24-21, WTIX 31-21, WALT 27-22, BJ-105 27-22, WSSC 29-22, WLOF 29-22, B-100 25-23, WLAN 26-23, 96-KX 26-23, KQDI 26-23, WBLI 26-23, KPUG 28-23, Q-101 28-23, KEYN-FM 29-23, WNOE-AM 36-23, KRNA D-23, KOAQ 28-24, KC-101 29-26, WPST 32-26, WLAC D-26, WRRD D-28, KOFM D-28, KNUS 33-29, WAMS 35-29, WKAP D-29, KROY-AM D-30, KRKE D-30, WAYS 35-32, and KOBO 40-34...added at WRBR, KLOU, WKMX, WXLO, KRBE, WALG, KGW, WAXY, WFOX, WAYX, and CKLW...Now outstanding callout acceptance with all demos, leaning female 18+...heavy phones in many markets...reporters showing growth surge from 59 to 67%...5th week on chart.

13 7 STEVIE WONDER/SEND ONE YOUR LOVE

(TAMLA

Profile: WLCS 8-3, WERK 12-7, WKYB 14-8, WSSC 19-8, KRDG 18-9, WJDX 15-10, WNOE-AM 25-11, WKPT 15-12, WEAM 16-12, KDWB 20-13, KXDD D-13, WFLI 19-14, WAMS 21-14, Q-106 24-14, KATI 20-16, WMOH 23-16, KISR 26-16, WSKY 27-16, WUPE 30-16, WMEE D-16, WOKY 21-17, KTLK 25-17, WQXI-AM 26-17, WRAW 28-17, WBBM-FM D-17, WPST 21-18, KIDD 24-18, WGBF D-18, WKNX-AM 27-19, CHUM 28-19, KWOD 31-19, WDJX D-19, KOKQ 23-20, WBLI 23-20, KRTH-FM 24-20, WORD 25-20, WSEZ / Z93 25-20, WCSI 26-20, WRFC 27-20, Z-98 A-20, KIQY D-20, 92-FLY 24-21, Y100 27-21, KRGV D-21, KEYN-FM 25-22, KSLQ 25-22, WIKS 27-22, KFRC 29-22, WISM 29-22, WTIX 34-22, WVJC D-22, WPGC 26-23, WAXY 27-23, WNBC 28-23, WHBQ 28-23, KIIK 31-23, WAYX D-23, KYYX D-23, WZDQ 28-24, KRIG 28-24, KWIC 29-24, KQIZ 30-24, CK 101 37-24, WRTB A-24, KRNA D-24, B-100 27-25, 94-Q 27-25, KEZR 27-25, KQDI 28-25, WQLK 28-25, G-105 A-25, WABB D-25, KKEG D-25, WHVL D-25, WKBO 29-26, WXLO 29-26, WLOF 36-26, KOIL D-26, KFMK D-26, WNFQ D-26, WKAP 30-27, Z-93 A-27, G100 D-27, KPUG D-27, WJET D-27, WROV D-27, WKXY D-27, KC-101 A-28, KGW D-28, KNOE 33-29, BJ-105 38-29, KBDF A-29, WRKO D-29, KSFM A-30, QV93 D-30, KELI D-30, WAYS 33-31, WAGY 39-32, WRJZ D-33, KCBN D-36, KTFX D-37, KBEQ D-37, WGLF D-38, and WALG D-39...added at KREM, WIYD, and WANS...Covering males and females 18+ with surprisingly strong early male acceptance...album sales developing very well...giant artist and crossover power...extremely valuable to programing...#1 Most-Debuted for second week in a row, #17 Most-Added..reporters showing growth flower from 56 to 64%...3rd week on chart.

17 8 JEFFERSON STARSHIP/JANE

(GRU

Profile: Q-106 8-5, WRAW 10-6, 92-FLY 10-8, WCKO 13-8, WEAM 11-9, KUPD 11-10, KBOS 21-11, WNFQ 27-11, WSSC 21-12, KIQY 16-13, WKPB 20-13, WHBQ 20-14, KOKQ 24-14, WRRD 18-15, WUPE 22-15, WSKY 24-15, KRUX 22-16, 94-Q 23-16, KLUC 25-16, KSLQ 26-16, WGBF D-17, 96-KX 21-18, WERK 26-18, KWIC 29-18, KNOW 31-18, KJR 24-19, KOAQ 24-19, KREM 26-19, G100 28-19, THE LADY D-19, WITZ 24-20, WTIC-FM 26-20, KIMN 27-20, KCBN 30-20, WAYX D-20, WELI 25-21, KFRC 26-21, KROY-AM 26-21, KQIZ 27-21, KRIG 27-22, WJET 29-22, WRTB 29-22, WANS 29-22, WAIM 29-22, WMEE 30-22, KDWB 28-23, KRBE 29-23, CK101 34-23, WDJX D-23, KIDD D-23, WBSD D-23, KQDI 27-24, WPST 28-24, KISR 28-24, WKAP 28-24, KNOE 29-24, KENI 32-24, G-105 A-24, KRKE D-24, WZDQ 31-25, WOKY 31-25, WLOF 32-25, KTFX 39-25, WRVQ D-25, WLACD D-25, WLAN 30-26, WQCM D-26, WMOH D-26, WLSQ 30-27, WISM 30-27, KRDG 30-27, M-91 30-27, BJ-105 31-27, KMJK D-27, CHUM D-27, WSGN 31-28, WLCS A-28, WRBR D-28, WRKO D-28, KUHL D-28, KPUG D-28, Q-101 D-28, WAGY 35-29, KELI D-29, KVOL D-29, KKIQ D-29, WRFC D-29, QV93 D-29, KOPA D-29, JB-105 33-30, 14-Q 34-30, KWOD 37-30, WHVL A-30, B-100 D-30, KSTN D-30, WSGA A-31, WAMS D-33, WAYS D-33, WUJC 2-35, WIKS 40-35, WQLK 43-35, KNUS 39-36, WRJZ D-36, and WGLF D-37...added at WABB, KRGV, WQXI-AM, WIYD, WTIX, and TM ROCK...Last week's #1 favorite among programers is a total *smash!* Started with 16-24 males, next 16-24 females broke and now 25-34 males and females are developing...very promising callout with all demos...requests are starting to cook...#2 Most-Debuted, #18 Most-Added...very valuable image and balance...LP release is adding extra fuel...reporters showing growth rocket from 52 to 65%...heading for #1...3rd week on chart.

11 9 CLIFF RICHARD/WE DON'T TALK ANYMORE

(EMI-AMERICA)

Profile: KKEG 15-4, KISR 20-6, WCSI 11-8, WAPE 12-9, WISM 12-9, WERK 17-9, KUHL 19-10, KATI 15-11, WMEE 17-11, WRVQ 15-12, Q-101 20-12, WAIM 16-13, WSSC 18-13, WZDQ 17-14, WORD 17-14, KOFM 20-14, WGBF D-14, WUPE D-14, BJ-105 18-15, WLOF 21-15, WLSQ 22-15, KSLQ 24-15, KC-101 20-16, KSTN 23-16, WDJX 23-16, KWOD 28-16, Z-98 29-16, KFMK 19-17, THE LADY 20-17, WTIC-FM 21-17, KRIG 23-17, Y-103 23-17, G100 26-17, CK101 27-17, WPGC 21-18, M-91 21-18, WKPT 22-18, WBSD 24-18, 94-Q 22-19, KRGV 23-19, WALG 26-19, WCKO D-20, KRDG 24-21, WAKY 24-21, KBOS 25-21, KJR 26-21, WANS 27-21, WIYD 27-21, KIDD 29-21, WRAW 30-21, WSKY A-21, KEZR D-21, KCBN 32-22, G-105 A-22, WQZQ D-22, KIMN 26-23, KRTH-FM 26-23, KMJK 27-23, WRTB 27-23, KGW 27-23, CKLW 27-23, WLAC 28-23, WSEZ/Z93 29-23, KRKE D-23, B-105 28-24, Q-106 29-24, KREM 30-24, WHBQ 30-24, WQXI-AM 28-25, WRJZ 28-25, WNOE-AM 28-25, WKXY 30-25, WAMS 33-25, WRQK D-25, KKIQ D-25, KFI 29-26, KSFM 29-26, WDAK 30-26, WRFC 30-26, KENI 33-26, KRUX 34-26, WOKY 29-27, WXLO 30-27, WLCS 32-27, WPST 33-27, WKIX D-27, WAYS 32-28, WKAP D-28, WNFQ D-28, WBLI D-28, KQDI D-28, WALT D-28, WFOX D-29, Z-93 A-30, KOAQ D-30, KOKQ 33-31, WAGY 37-31, and KRQ 39-33...added at KPUG, KROY-FM, KNOW, KYA, KRNA, KWIC, and WAYX...Former FRED Record Of The Week...the LP release is accelerating sales...callout acceptance now forming 18-24 with 25-34 interest now building...covering males and females...steady growth patterns...reporters showing growth climb from 57 to 62%...#8 Most-Debuted...3rd week on chart.

7 10 COMMODORES/STILL

(MOTOWN)

Profile: KFMK 1-1, KROY-AM 1-1, WKIX 1-1, WAMS 1-1, KRTH-FM 1-1, KIQY 1-1, WJET 1-1, KHJ 1-1, KTLK 1-1, Y100 1-1, KNUS 2-1, KRDG 2-1, WDAK 2-1, 92-FLY 2-2, KOL 2-2, KPUG 2-2, KOPA 2-2, JB-105 2-2, KQDI 3-2, KFRC 3-2, THE LADY 3-2, KRQ 4-2, B-100 4-2, KOFM 7-2, WLOF 7-2, KIIK 3-3, WIYD 3-3, KC-101 3-3, WJC 3-3, KDWB 3-3, KWAP 3-3, KRIG 3-3, KWIC 3-3, KBDF 4-3, WGIC-FM 4-3, WGBF 4-3, WGBF 4-3, WGBF 4-3, KGW 4-3, KIMN 4-3, WHVL 4-3, 14-Q 5-3, WRKO 5-3, KMJK 5-3, WISM 5-3, KFTX 6-3, KLUC 23-3, KNOE 4-4, WHBQ 4-4, WSEZ-Z934-4, WALT 4-4, KPST 4-4, KNOW 4-4, WRJZ 4-4, KJR 4-4, KIDD 4-4, 92-Q 5-4, KFI 6-4, WRTB 6-4, G100 7-4, WBLI 8-4, Y-103 4-5, WABB 5-5, 96-KX 7-5, WLAC 8-5, KKIQ 8-5, KRNA 10-5, KYNO-FM 3-6, WBBM-FM 6-6, KSTN 6-6, WNBC 9-6, KBOS 11-6, KRKE 12-6, M-91 8-7, WCSI 8-7, KUHL 9-7, WOKY 10-7, KATI 13-7, KOAQ 14-7, KENI 13-8, KISR 6-9, WLAN 10-9, BJ-105 15-9, WQXI-AM 7-10, WAGY 9-10, KEYN-FM 15-11, KYYX 17-12, Z-97 17-12, KBEQ 18-13, WLS 21-13, CHUM 17-14, WBSD 21-17, and WSSC 23-19...Former FRED Record Of The Week...Extremely heavy sales everywhere with excellent adult female callout acceptance...peaked as reporters showing growth slip from 64 to 50%...6th week on chart. Highest chart position: 3.

8 11 BARRY MANILOW/SHIPS

(ARISTA)

Profile: WORD 6-2, KENI 9-2, WAYX 18-2, WERK 3-3, WQZQ 4-4, WKXY 4-4, WCSI 4-4, CK101 4-4, WAMS 5-4, KCBN 6-4, WDAK 7-4, 14-Q 7-4, KBEQ 13-4, Q-101 5-5, WAPE 7-5, WOKY 7-5, KWOD 8-5, WAKY 8-5, KRUX 8-5, G100 8-5, KYYX 8-5, WROY 9-5, KWIC 9-5, WBBF 10-5, KOL 6-6, WKAP 6-6, WSEZ/293 7-6, WSGA 7-6, WRTB 7-6, KBDF 7-6, KPUG 8-6, KRNA 8-6, KLQU 10-6, KIQY 10-6, KSLQ 7-7, WJDX 7-7, WBM-FM 8-7, WKBO 9-7, WLAC 9-7, KEYN-FM 10-7, KIMN 12-7, G-105 13-7, WQCM 14-7, KXDD 15-7, KISR 5-8, WABB 8-8, KRDG 8-8, KOPA 10-8, WBL1 11-8, WHBC 11-8, WHBC 12-8, WNBC 10-9, WQXI-AM 11-9, KELI 11-9, WXLO 11-9, JB-105 11-9, WAYS 12-9, WALT 13-9, WAXY 14-9, KRQ 16-9, KNOE 10-10, KTFX 11-10, M-91 11-10, CKLW 12-10, WLOF 14-10, WRKO 14-10, WGLF 14-10, KREM 14-10, WHVL 15-10, WNOE-AM 15-10, WROK 16-12, KOBO 16-12, KRTH-FM 15-13, WKMX 16-13, KKIQ 18-13, KRBE 20-13, WISM 17-14, KATI 18-14, WKIX 21-15, KFI 22-15, Y-103 21-16, KUHL 24-16, KGW 24-17, WLAN 21-18, WFOX 22-18, Z-93 22-20, WQLK 29-21, KSTN D-25, and KOAQ 30-26. Sales, phones and female callout support continue, particularly 18-49...peaked as reporters showing growth slip from 64 to 50%...6th week on chart. Highest chart position: 5.

15 12 PABLO CRUISE/I WANT YOU TONIGHT

A&M)

Profile: CK101 8-5, WSKY 13-5, WVJC 30-5, Z-93 13-8, KRGV 13-9, KWOD 15-9, Q-106 23-9, WFLI 15-10, KOBO 15-10, 94-Q 16-12, KNOW 16-12, WROV 19-12, WRFC 16-13, WRAW 18-13, Q-101 19-13, WAIM 18-14, WAKY 18-15, WOKY 19-15, WAPE 21-15, WITZ 22-15, KIDD 23-15, KOKQ 18-16, WANS 19-16, WGBF 19-16, WGGY 21-16, WISM 21-17, WALG 22-17, WUPE 25-17, WMEE 27-17, KIQY 22-18, WIKS 22-18, WCKO 23-18, 92-FLY 24-18, KEZR 22-19, WORD 23-19, KRQ 27-19, KTLK 28-19, KFRC 23-20, B-100 23-20, WSSC 24-20, KPUG 26-20, KELI 29-20, WKPT D-20, KRIG

24-21, KISR 25-21, KSFM 28-21, WERK 29-21, KOAQ 25-22, WHVL 25-22, KJR 25-22, WRBR 26-22, WSEZ/Z93 27-22, WTIC-FM 28-23, WCSI 28-24, KISR 25-24, KISR 25-24, WSEZ/Z93 27-24, WTIC-FM 28-23, WCSI 28-23, WCSI 28-24, KISR 25-24, WSEZ/Z93 27-24, WTIC-FM 28-23, WCSI 28-23, WCSI 28-24, KISR 25-24, WSEZ/Z93 27-24, WTIC-FM 28-23, WCSI 28-24, KISR 25-24, WSEZ/Z93 27-24, WTIC-FM 28-23, WCSI 28-24, KISR 25-24, WSEZ/Z93 27-24, WTIC-FM 28-23, WCSI 28-24, WSEZ/Z93 27-24, WTIC-FM 28-24, WSEZ/Z93 27-24, WTIC-FM 28-25, WSEZ/Z93 27-24, WTIC-FM 28-25, WSEZ/Z93 27-24, WTIC-FM 28-25, WSEZ/Z93 27-24, WTIC-FM 28-25, WSEZ/Z93 27-24, WQCM D-23, WQZQ D-23, WRJZ 26-24, WAYS 30-24, WSGN 28-25, KRKE 28-25, KBEQ 32-25, G100 D-25, KRNA D-25, WKMX 29-26, KREM 29-26, WBSD 29-26, KKIQ 30-26, KNOE 32-26, KXDD D-26, WBLI 30-27, WRQK D-27, KRTH-FM 30-28, Y-103 31-28, WAMS 32-28, Z-98 35-28, KKEG A-28, WLSQ D-28, WMOH D-28, KMJK 32-29, KOFM D-29, WALT D-29, WIYD A-30, WKBO D-30, KRBE D-30, KLOU D-30, WKXY D-30, WLAC D-30, WGLF 37-32, KNUS 40-37, WEAM A-37, WLOF A-38, KRUX D-39, and BJ-105 A-40...added at WAXY, WLAN, WBBF, KIMN, THE LADY, WNOE-AM, and CKLW...Covering males and females 12-30 with emphasis base 18-24...good female request action...reporters showing growth cruise from 52 to 57% ...#12 Most-Debuted, #17 Most-Added...valuable image.. some programers are opting for the LP version...3rd week on chart

13 KENNY LOGGINS/THIS IS IT

(COLUMBIA)

Profile: KKEG 5-3, KOPA 7-5, 94-Q 8-5, WAIM 9-7, WSKY 16-8, WAGY 13-9, 92-FLY 13-10, KLUC 17-10, KISR 14-11, KVOL 6-12, KSLQ 14-12, WMOH 16-12, WRVQ 16-13, KJR 17-13, WUPE 21-13, WAXY 16-14, KBEQ 16-14, KWOD 19-14, WORD 20-15, CK101 21-15, KOBO 27-15, WNFQ 28-15, KEZR 19-16, WALT 20-16, KRQ 21-16, KRGV 20-17, WKMX 20-17, KBDF 23-17, WCSI 25-17, WKYB 29-17, WAYX 25-18, Y100 22-19, KYYX 24-19, WKXY 24-19, WRQK 25-19, WKPT D-19, WQXI-AM 23-20, WIKS 24-20, WLSQ 25-20, WDJX D-20, WZDQ 24-21, KELI 26-21, KNOW 32-21, WITZ 25-22, WAYS 25-22, WKNX-AM 30-23, Z-98 31-23, WROV D-23, WDAK 27-24, WSSC D-24, M-91 29-25, KPUG 30-25, KOAQ D-25, WFLI D-25, KRDG 29-26, KWIC 30-26, WNOE-AM 35-26, WLOF 30-27, WRJZ 31-27, WQCM D-27, WMEE D-27, KRTH-FM D-27, KRUX 33-28, Q-106 A-28, KHJ D-28, KBOS 31-29, KC-101 A-29, WJDX A-29, WIYD A-29, KIDD D-29, KFMK D-29, WTIC-FM A-30, WISM D-30, CKLW D-30, WRTB A-31, WPST D-31 WALG 40-33, KOKQ D-34, KTLK D-35, Y-103 D-37, KATI A-39, and WLAN A-39, added at G100, KOIL, KNOE, KTFX, KIQY, WRAW, WTIX, KREM, WLAC, KUHL, and WHVL...FRED Record Of The Week Most Valuable! Reflecting an unusually powerful demo pattern. Outstanding callout support gaining immediately with 18-24 males and females... WIKS Don Geronimo "#1 callout with 18-21 males!" Very good 12+ and 18+ request action... leans female slightly, teens still developing strong adult image...#5 Most-Debuted, #6 Most-Added, reporters showing growth march from 47 to 57%...heading Top 10...3rd week on chart

27 14 MICHAEL JACKSON/ROCK WITH YOU

Profile: WRVQ 2-1, WKYB 13-4, WXLO 13-5, WLCS 16-5, WQXI-AM 15-8, CKLW 21-9, Z-93 23-12, KKEG 24-12, KRTH-FM 20-14, Y-103 22-15, WSGN 25-15, KRGV 19-16, KVOL 25-16, WIKS 25-16, WLOF 26-16, WHBQ 27-16, WORD 22-17, WEAM 23-17, WAXY 23-17, WGLF 21-18, WRFC 25-18, WRJZ 29-18, KLOU D-18, KROY-AM 22-19, Q-101 22-19, KIDD 25-19, WERK 28-19, BJ-105 29-19, Y100 23-20, WJDX A-20, WPGC 30-21, KWOD 30-21, KSTN D-21, KSFM A-22, WBLI D-22, WQCM D-22, WBBF D-22, KHJ D-23, KC-101 28-24, KBDF 30-24, KOKQ 34-24, WKMX 28-25, WIYD 30-24, KBDF 25, CK101 32-25, KTLK 33-25, B-100 D-26, KQIZ D-26, WSGA 31-27, WALG 35-27, KFMK D-27, WCSI A-28, WQZQ D-28, KOBO 39-29, WSSC D-29, WNFQ D-29, WLSQ D-29, KNOE D-31, KRDG 39-33, WNOE-AM D-34, WSEZ/Z93 D-36, WAGY A-38, and KNUS D-40... added at WLAC, KOFM, WUPE, KFRC, QV93, KELI, WGBF, WKBO, WITZ, WFOX, WKXY, WKIX, WAMS, WJET, KRUX, WAYS, KIQY, KUHL, WRKO, KRIG, KXDD, WKNX-AM. WRQK, KKIQ, WFLI, WAKY, KREM, WAPE, WMEE, KBEQ, KJR, and WAYX...Hi-Jumper Of The Week! Last week's FRED Record Of The Week is a smash! Already #1 Urban (25-8-5-1!). Appears to be Michael's biggest hit ever...demonstrating his familiar pattern of instant sales and phones across the board...LP sales solid...a mass appeal monster...#3 Most-Added, #6 Most-Debuted...extremely valuable to programing..reporters showing growth erupt from 32 to 56%!...heading Top 10 immediately...2nd week on chart.

15 FOREIGNER/HEAD GAMES

(ATLANTIC)

Profile: KSLQ 6-2, Z-97 13-7, KOKQ 11-8, WQLK 15-12, WSGA 17-13, Z-93 21-13, KBOS 23-13, KXDD 20-14, WCKO 22-15, THE LADY D-15, KKEG 19-16, WRKO 19-16, WERK 20-16, KYYX 22-16, KEZR 23-18, Q-106 27-19, WQCM 7-20, KNOE 25-20, WBSD 25-20, KTFX 31-20, KRKE 25-21, WVJC 28-21, WKYB 30-21, WALT 30-21, Y-103 28-22, WPGC 28-22, KQIZ 29-22, KOPA 29-22, WSKY A-23, WTIC-FM 27-24, 94-Q 28-24, 92-FLY 28-24, KRTH-FM 28-25, WLAN 29-25, KFMK 30-25, JB-105 32-25, WORD A-25, WBBF D-25, WLSQ D-25, WNFQ D-25, KWIC D-25, WUPE 2-26, WAPE 30-26, CHUM D-26, WBLI D-26, WRAW D-26, WRVQ D-26, CK101 33-27, KFI D-27, Q-101 D-27, 14-Q 31-28, WLAC D-28, WIYD D-28, WAIM 2-29, WRJZ 33-29, 96-KX A-29, WIKS A-29, WJET A-29, KFRC D-29, KIMN D-29, WNOE-AM 37-30, WAXY A-30, WRFC D-30, WPST D-30, KPUG D-30, KMJK D-30, KMJK D-30, WRFC D-30, WPST D-30, KPUG D-30, KMJK D-30, KMJK D-30, WRFC D-30, 30, KRDG 35-31, WALG 35-31, WSGN D-31, WZDQ 38-32, KRQ A-32, KATI 37-34, WAYS D-34, and WANS D-36... added at WSSC, WGBF, WABB, G100, WKBO, WITZ, Z-98, KRGV, WKPT, KLUC, WAMS, KOIL, KLOU, WKNX-AM, KOAQ, WFLI, KREM, KIDD, KIIK, WTIX, KRIG, and B-100...Already strong callout with 12-28 males...some 18-24 females developing...huge group, LP and image...#3 Most-Debuted, #4 Most-Added...reporters showing growth travel from 42 to 55%...heading Top 10 immediately...very valuable to programing ...2nd week on chart.

10 16 K.C. & THE SUNSHINE BAND/PLEASE DONT GO

Profile: KKIQ 1-1, WKPT 1-1, WLOF 1-1, WOKY 2-1, WSGN 2-1, G-105 2-1, KATI 3-1, KB-101 5-1, KTLK 2-2, 92-Q 3-2, WRQK 3-2, WIKS 3-2, WPGC 3-2, KRNA 4-2, KRUX 5-2, WKBO 10-2, WORD 4-3, WRBR 4-3, WRTB 4-3, KPUG 6-3, THE LADY 6-3, BJ-105 10-3, KOKQ 4-4, M-91 4-4, WJET 5-4, WQLK 8-4, WDJX 8-4, KOIL 10-4, WRVQ 10-4, KBEQ 4-5, KFRC 5-5, KCBN 5-5, WIYD 5-5, WAGY 5-5, CKLW 5-5, WQXI-AM 5-5, WKXY 5-5, KRIG 6-5, KBDF 6-5, KRDG 7-5, WISM 8-5, QV93 8-5, KQIZ 8-5, WTIC-FM 12-5, WLAN 6-6, KELI 6-6, WSSC 7-6, WAYS 7-6, WAPE 8-6, KROY-AM 8-6, KSFM 12-6. KRTH-FM 7-7, KFI 10-7, WVJC 13-7, WBBF 8-8, WMEE 9-8, B-100 10-8, KIMN 14-8, WBBM-FM 10-9, KGW 18-9, KISR 5-10, KQDI 14-11, WBLI 17-11. KYNO-FM 17-12, WAKY 17-14, KNUS 18-15, WROV 22-15, JB-105 23-15, WKAP 21-17, WXLO 23-20, KEYN-FM 28-20, WAMS 25-21, WRKO 26-21, KYYX D-21, KRKE 27-22, WFLI A-23, 14-Q 30-25, KXDD 32-28, KENI 34-28, KIQY D-30, and WLS 43-30...Stupendous teen phones continue with confirmed 18+ female callout acceptance...one of the biggest teen phone records we've ever seen for a record at this stage of development (Top 5 phones everywhere)...peaked as reporters showing growth slip from 50 to 44%...9th week on chart. Highest chart position: 7.

18 17 CRYSTAL GAYLE/HALF THE WAY

Profile: WSKY 2-1, WDAK 3-2, WCSI 6-3, WKMX 6-5, WRQK 7-5, KNOW 8-5, KATI 6-6, WALT 7-6, KRGV 12-7, WITZ 16-8, WSEZ / Z93 15-9, WALG 12-10, M-91 14-11, WSGN 19-11, KRTH-FM 16-12, WQXI-AM 17-12, WLCS 21-14, WTIX 21-14, WLAC 22-14, WERK 19-15, WISM 19-15, KOIL 22-15, Z-15, Z-98 25-15, KEZR 21-17, KSTN 29-17, KC-101 21-18, KFI 21-18, WMEE 22-18, WTIC-FM 22-19, WOKY 24-19, Y-103 24-19, WGLF 26-19, KQIZ 24-20, KRIG 25-20, KISR 29-20, CK101 28-21, WLSQ 26-22, WIYD 28-22, WROV D-22, KREM 27-23, KRQ 34-23, G-105 A-23, WXLO 26-24, WAKY 27-24, WQLK 34-24, WBBF A-24, KFRC 27-25, KELI 28-25, KEYN-FM A-25, WFOX 29-26, KWOD 29-26, KUHL D-27, CKLW A-28, WSSC D-28, KXDD 33-30, WMOH D-30, WAMS D-34, KTLK D-34, KRUX D-40, and KOBO D-40...added at KROY-AM, KPUG, KIQY, and KRNA...Covering 18- females with good callout acceptance...sales are crossing over from country strength...starting to peak as reporters showing growth stabilize at 38%...3rd week on chart.

20 18 DR. HOOK/BETTER LOVE NEXT TIME

Profile: WFLI 6-3, WCSI 2-5, KOBO 10-7, Q-1019-8, 92-Q 12-9, WOKY 12-9, WNFQ 15-9, WORD 15-10, KRGV 17-10, KISR 16-12, KSTN 18-12, WUPE Profile: WFLI 6-3, WCSI 2-5, KOBO 10-7, Q-1019-8, 92-Q 12-9, WORT 12-9, WORD 13-10, KNGV 12-10, KNGV 12-116, M-91 20-17, WLOF 22-17, WAYX 24-17, KGW 20-18, WKMX 22-19, WNOE-AM 23-20, WALG 27-21, Z-93 25-22, WRJZ 25-22, CK101 29-22, WKPT D-22, WIKS 26-23, WAIM 28-23, JB-105 35-23, WMOH 27-24, BJ-105 30-25, KRQ 25-26, KOPA 28-26, KMEE 29-26, KBEQ 29-26, WAMS 29-26, KRIG 30-26, K-103 30-26, KC-101 30-27, WKYB D-27, QV93 D-27, WQXI-AM D-27, WRQK 2-28, KQIZD-28, WJETD-28, KRBE D-28, KRBU 35-24, WAS 23 20 AMM CAR 23 20 AMM CAR 24 23 20 AMM CAR 24 25 20 AMM CAR 24 20 AMM CAR 25 20 AMM 29, WABB D-29, KKEG A-30, KHJ D-30, KOIL D-30, KIMN D-30, KENI D-31, KNUS 37-32, WAGY A-33, and WPST D-33...added at WKAP, KRNA, KWOD, WHBQ, WBLI, G100, WALT, WRKO, WXLO, KUHL, and KFI...Covering the pop pattern of adult females and teens...still #1 sales and phones at WHVL...#13 Most-Added, #14 Most-Debuted...early peaking indicators activating as reporters showing growth level from 45 to 42%...could still break further...3rd week on chart.

4 19 EAGLES/HEARTACHE TONIGHT

(ASYLUM)

Profile: WRJZ 1-1, KXDD 1-1, WRFC 1-1, KRIG 1-1, KGW 1-1, 92-Q 1-1, WAKY 1-1, WKXY 1-1, KFRC 1-1, M-91 1-1, KOBO 1-1, WZDQ 1-1, WHBQ 1-1, KQDI 1-1, KIIK 1-1, WALT 1-1, KDWB 2-1, WLAC 2-1, QV93 2-1, WABB 2-1, WBSD 2-1, KEYN-FM 2-1, KIMN 2-1, WALG 2-1, WAPE 3-1, WRTB 3-1, KRGV 4-1, WJDX 8-1, KATI 1-2, KBOS 2-2, KOKQ 2-2, WGBF 2-2, KCBN 2-2, Y-103 2-2, KJR 2-2, WQCM 2-2, WQXI-AM 2-2, WAYS 2-2, WHVL 2-2, KUHL 2-2, WRBR 2-2, WVJC 2-2, WKMX 2-2, KBEQ 2-2, KBDF 3-2, WKIX 3-2, WPST 3-2, BJ-105 3-2, WQLK 4-2, WKNX-AM 4-2, WFDX 5-2, KRQ 1-3, WKIX 3-2, WFST 3-2, BJ-105 3-2, WQLK 4-2, WKNX-AM 4-2, WFDX 5-2, KRQ 1-3, WKIX 3-2, WFST 3-2, BJ-105 3-2, WQLK 4-2, WKNX-AM 4-2, WFDX 5-2, KRQ 1-3, WKIX 3-2, WFST 3-2, BJ-105 3-2, WQLK 4-2, WKNX-AM 4-2, WFDX 5-2, KRQ 1-3, WKIX 3-2, WFST 3-2, BJ-105 3-2, WGLK 4-2, WKNX-AM 4-2, WFDX 5-2, KRQ 1-3, WKIX 3-2, WFST 3-2, BJ-105 3-2, WGLK 4-2, WKNX-AM 4-2, WFDX 5-2, WGLK 4-2, WGLK 4 WAGY 2-3, KOIL 3-3, KIQY 3-3, KRBE 3-3, KROY-AM 3-3, WBLI 4-3, WKBO 4-3, WEAM 4-3, KKIQ 5-3, WXLO 5-3, WGLF 7-3, WKPT 4-4, WLAN 4-4, KSTN 4-4, KOPA 4-4, WLSQ 4-4, G-105 7-4, WRRD 3-6, KTLK 7-6, KOFM 8-6, KSFM 8-8, 94-Q 15-9, and WNBC 18-14...LP is selling like mad and heavy phones continue from all demos in all markets, while programers reach now for the new single 'The Long Run' (see back cover NEXT)... other image cuts highly recommended...reporters showing growth on 'Heartache' slip from 66 to 41%...7th week on chart. Highest chart position: 1 (for 3 weeks).



Their New Single From The Album "SWITCH II



The Book Is Over The "SWITCH" Is On **And HOT** At These Stations:

KYNO-FM 12-7, KOAY Top 5, WDRQ #1 phones 3 to 1, KJLA 25-20, WOOK Top 10, KTLK 20-14, KSOL 10-8, WBLX 12-7, WBMX Top 10, KLOU 15-11, WDAS 15, WXAP add, WVEE Top 10.

# ARE YOU LISTENING? ARE YOU LISTENING? ARE YOU LISTENING? MAXINE NIGHTINGALE MAXINE



# DONT BE CAUGHT NOT LISTENING!

KRDG, WSFL, KVOX, KGVO.

Produced by Denny Diante for Coldeye Productions.

Management by Ray Anderson & Friends.



Manufactured and Distributed by RCA Records

28 20 KOOL & THE GANG/LADIES NIGHT

(DE-LITE)

Profile: KSTN 8-1, KVOL 10-2, WTIX 7-3, KFMK 7-3, KYNO-FM 10-4, KTLK 5-5, KHJ 9-5, WRKO 7-6, KRTH-FM 10-6, WPGC 15-7, WNOE-AM 11-8, JB-105 17-8, WBLI 12-10, KLOU 14-10, KOPA 23-10, KOKQ 25-10, Y100 13-11, WXLO 16-11, WRJZ 18-12, THE LADY 19-13, WEAM 20-14, WQXI-AM 22-14, WLS A-14, WFLI 24-15, WSSC 22-16, WLCS 29-16, KKEG 20-17, KFI 24-17, WABB 24-17, WRTB 22-18, KFRC 24-18, KUHL 25-18, WKIX D-19, KRGV 24-20, WHBQ D-20, Q-106 26-21, B-100 D-21, KOBO 36-23, WRVQ D-23, WAXY 30-24, Q-101 29-25, WTIC-FM 29-25, WAYS 36-29, CFM 25, WAYS 30-24, Q-101 29-25, WTIC-FM 29-25, WAYS 30-24, Q-101 29-25, WTIC-FM 29-25, WAYS 30-24, Q-101 29-25, WTIC-FM 29-25, WAYS 30-29, KRGV 24-20, WRMV D-29, WKS 36-31, CK101 A-36, and WLOF D-40...added at KQIZ, KKIQ, KISR, WRFC, WSGN, G100, Z-98, WRBR, WLSQ, Z-93, KMJK, WANS, and TM ROCK...Former #1 Urban for 3 weeks and now taking off! Covering teens and females...KOPA John Volpe "The 45 and LP are exploding!" Good sales and phones developing..."Ladies Night' has completely crossed over to white markets...#8 Most-Added, #10 Most-Debuted...Kool's biggest Universal record ever...reporters showing growth groove from 28 to 43%...2nd week on chart.

- 26 21 CAPTAIN & TENNILLE/DO THAT TO ME ONE MORE TIME

  Profile: WAYS 15-10, Z-98 17-10, WSKY 19-11, WAPE 16-13, KSTN 19-13, WCSI 19-13, WOKY 20-13, KFMK 17-14, WQXI-AM 19-15, KRTH-FM 18-16, KHJ 21-16, G-105 22-16, WJDX 26-16, WITZ 21-17, KRDG 23-17, WBBM-FM D-18, WRAW 22-19, WHBQ 24-19, Q-101 23-20, M-91 27-21, WISM 27-21, KVOL 30-21, KOIL 25-22, WORD 26-22, KXDD D-22, KRGV D-22, WKMX 26-23, WSSC 27-23, KC-101 27-23, WAKY 29-23, WRQK 29-23, KJR D-23, KNUS 27-24, KFI 27-24, WLSQ 28-24, WRFC 29-24, KPUG 29-24, WLCS 30-24, KIMN A-24, WGLF 29-25, WERK D-25, KISR 30-26, Q-106 A-26, KBEQ 30-27, KSLQ 30-27, WTIC-FM 31-27, WAGY 32-27, Y-103 33-27, KOBO 37-27, WFOX D-27, WALG 32-28, WRJZ 34-28, WMEE D-28, 14-Q 33-29, WPST 34-29, KRQ 36-29, KQDI D-29, Z-93 D-29, KREM D-29, WSEZ/Z93 D-30, WXLO D-30, WRKO D-30, KKIQ D-30, WRTB A-32, WAMS D-32, KRUX 40-33, KWOD D-35, CK101 A-37, WVJC D-38, and WNOE-AM D-39...added at WKAP, WMOH, KBDF, KYYX, WPGC, WABB, WKBO, WRBR, KIDD, WUPE, and WKXY...Covering all females 12-34 with some 25+ males developing...KIMN reports huge callout acceptance from all demos...# 1 18+ phones at WISM...Top 5 18+ phones at 14-Q...#7 Most-Debuted, #10 Most-Added...starting to break wide open as reporters showing growth swell from 41 to 48%...heading Top 15 quickly...3rd week on chart.
- 30 22 SMOKEY ROBINSON/CRUISIN'
  Profile: WRFC 4-2, KRTH-FM 9-5, KKEG 14-6, CKLW 7-7, WQXI-AM 10-7, KHJ 13-9, Q-101 17-10, KTLK 17-12, WNOE-AM 16-13, KFRC 19-13, WKPT 19-15, Z-93 26-16, WHBQ 19-17, WAYS 26-17, KOPA 21-18, KRGV 21-18, WJDX A-18, WROV 23-19, 92-Q 24-19, WLAC 29-19, KOKQ 29-19, KC-101 25-20, WSGN 29-21, WSGA 29-21, Y100 25-22, WAYX D-22, Z-98D-22, WPST 26-23, WFOX 28-23, KIDD D-24, Q-106 28-25, WRBD D-26, WTIX 29-27, WKBO D-27, WKIX D-28, WXLO D-28, KIMN D-28, WALG 33-29, WLCS A-29, WPGC D-29, KSTN D-29, WITZ D-29, KOIL D-29, KRIG 34-30, WTIC-FM A-31, WNFQ D-31, KSLQ 38-32, WAGY A-35, WAMS D-35, KBEQ D-36, KWOD D-37, WANS D-38, WGLF D-39, and KTFX D-40. added at WRKO, WRTB, WISM, WQLK, KFMK, KOBO, KOFM, KFI, KELI, KRUX, WRAW, WRQK, KWIC, and B-100... Z-93's Dale O'Brien says it best: "First a solid crossover with heavy females and teens—it's now busting mass appeal." Callout support forming with all demos...sales developing nicely...no male tuneout detected...#7 Most-Added, #8 Most-Debuted...reporters showing growth smoke from 31 to 41%...headed Top 20 immediately...2nd week on
- 14 23 CHRIS THOMPSON & NIGHT/IF YOU REMEMBER ME
  Profile: WNOE-AM 6-5, KTFX 13-5, 14-Q 14-5, WALG 7-6, WERK 9-6, WKPT 9-7, KIDD 9-7, Y-103 11-7, KOIL 13-7, Z-98 9-8, WAMS 11-8, WPST 13-8, WTIX 18-8, WUPE 9-9, WLSQ 15-9, WITZ 13-10, KRNA 18-10, WOKY 18-10, KIMN 15-11, WFOX 15-11, WJET 14-12, THE LADY 16-12, WSEZ/Z93 19-13, WKBO 18-15, WFFC 18-15, G-105 20-15, WKAP 19-16, WRBR 20-17, WDAK 24-17, KREM 22-18, KRTH-FM 21-19, WCSI 22-19, WQLK 22-19, KSLQ 23-19, WQZQ 23-20, WAKY 25-20, WKXY 27-20, KLOU 25-21, Q-101 30-21, KFMK 25-22, KWIC 21-23, KROY-AM 28-23, WMOH 28-23, WPGC 27-24, WDJX A-24, WVJC D-24, KOFM 29-26, JB-105 29-27, KCBN 35-27, WALT D-27, CK101 36-29, WLAC D-29, WBLI D-30, and Y100 36-33. Solid female support across the board...peaked as reporters showing growth slip from 40 to 30%...5th week on chart. Highest chart position: 14
- 21 24 BLONDIE/DREAMING
  Profile: 92-FLY 3-3, CHUM 5-4, WSEZ/Z93 5-5, WCKO 5-5, KRQ 6-6, KRDG 13-6, WTIC-FM 9-7, WBSD 8-8, WKXY 10-8, WAPE 10-8, WRRD 10-8, WANS 14-8, WRVQ 12-9, WNOE-AM 13-9, WTIX 19-9, KBOS 10-10, KNOW 12-10, WBLI 15-12, KCBN 15-12, KWIC 16-13, KROY-AM 16-13, QV93 17-13, WKBO 17-13, WRKO 16-14, KOPA 17-14, WHVL 18-14, KRBE 17-15, KKIQ 20-15, KRNA 21-16, KNUS 22-16, KYNO-FM 25-17, WJET 20-18, KSLQ 20-18, WAMS 22-18, WLAN 23-19, WABB 23-19, WRTB 26-21, WQZQ D-21, KOFM 25-22, WOKY 26-22, KOAQ 27-23, Y-103 27-23, WNBC 30-25, WALG 30-25, WALT 29-26, Z-97 A-26, KELID-27, BJ-105 32-28, KPUG D-29, WRBR D-30, KBEQ 37-31, and Y100 37-34...added at KFI...Reporters showing growth slip from 36 to 30%...7th week on chart. Highest chart position. 12.
- VA)
  Profile: 0-101 25-1, WPGC 7-6, 92-Q 15-6, WMOH 19-11, KFMK 21-12, WSGA 23-12, WEAM 17-13, WLAC 19-13, WFOX 21-13, 14-Q 23-16, KATI 25-18, WKMX 23-20, WBBM-FMD-20, WKIX 25-22, WORD 28-23, WJDX 30-23, WAPE 29-25, WAKY 31-25, WCSIA-25, KEYN-FM A-26, WRFC D-27, WSGN D-27, KISR D-27, WAYS 36-29, KWIC A-29, KRBE D-29, KSLQ 36-30, WLCS A-30, WOKY A-30, KEZR D-30, KFID-30, WRJZ D-30, CK101 38-31, KOKQ A-32, WZDQ 39-33, KNOED-34, WRTB D-34, WAGY A-36, WLDF A-37, KOBO D-38, and KRQ A-39... added at KREM, JB-105, WRVQ, WQLK, KWOD, WALG, WSEZ/Z93, WNOE-AM, WBLI, WAXY, WKPT, KSTN, CKLW, QV93, KQDI, WROV, WABB, KTFX, WPST, KRGV, WISM, KOIL, WQXI-AM, KROY-AM, KVOL, Z-93, WRKO, KIDD, WQZQ, WFLI, WRQK, KBEQ, KOPA, KJR, and B-100. Larry O'Neal at Q-101 / Meridian, MS tells the story "25-1! #1 phones out-of-the-box, instant sellout in every store!" Heavy lyric power spells the sentiments of much of your audience...as usual, breaking overnight in the South and Southeast...heavy 18+ phones with males and females...#2 Most-Added, #4 Most-Debuted, which means Kenny is converting immediately...valuable artist power...reporters showing growth fight from 23 to 44%. headed Top 15 immediately...1st week on chart.
- N 26 TOM PETTY/DON'T DO ME LIKE THAT

  Profile: WKYB 19-7, KQIZ D-7, WAGY 26-15, WERK 23-17, WCKO D-22, KMJK D-22, 94-Q 29-23, KDWB A-25, KROY-AM D-26, KEZR 30-27, KOPA D-27, KBOS 30-28, WZDQ 34-28, WBSD A-28, KFRC D-28, WRFC D-28, KOKQ D-29, KNOE 24-30, WSGA A-30, Q-106 A-30, WAIM D-30, KVOL D-30, KSLQ 37-31, CK101 40-32, JB-105 A-34, KENI D-34, WALG D-36, KBEQ D-38, KCBN D-39, KATIA-40, and WEAM D-40. added at KIDD, Q-101, KISR, KRDG, WGLF, WIKS, WAPE, KRTH-FM, KBDF, WMEE, KWOD, WNOE-AM, KOFM, WLAC, WUPE, KFMK, Y-103, KNUS, KYYX, WMOH, WTIC-FM, WSGN, KQDI, KTFX, WISM, KELI, WPST, 92-Q, WQCM, WJET, WRAW, WORD, KROY-FM, KKEG, WRJZ, WRKO, WAYS, 92-FLY, KNOW, KIMN, WKNX-AM, KHJ, WKXY, WNFQ, and B-100...lmage Record of The Week! Following his smash 'Saturday Night Live' performance, Tom has proven his artist power and talent. #1 Most-Added, #12 Most-Debuted and already a Top 5 album. Covering males 16-34 with 18-24 females developing extremely valuable to programing...reporters adding or showing growth burst from 18 to 46%...heading Top 5...his U.S. tour is now underway. 1st week on chart
- 29 27 JOHN COUGAR/I NEED A LOVER
  Profile: KOAQ 4-2, WRRD 4-3, WCKO 7-4, WRAW 11-8, WERK 11-8, KBEQ 11-8, WRKO 15-12, KEZR 13-13, WBSD 16-13, KKEG 18-15, KOPA 19-16, WRTB 21-17, KTFX 25-17, WSSC 25-18, KXDD 27-20, WEAM 26-21, WCSI 29-21, Q-106 25-22, KREM 25-22, KRBE 27-25, KHJ 29-25, KIMN 30-25, WVJC 33-26, WQLK 35-27, KJR D-27, KYYX D-27, KRIG 32-28, KLUC 2-29, WISM D-29, KOKQ 32-30, Y100 33-30, Q-101 D-30, KWIC D-30, WTIC-FM D-32, WANS D-33, KRDG D-34, JB-105 A-35, KATI 40-37, KRUX D-38, Y-103 D-38, CK101 D-39, and KRQ A-40...added at WORD, WLSQ. KMJK, WGLF, WUPE, KNUS, KELI, WALT, WAYX, and WLAN...Very good callout acceptance forming with 16-34 males and females 18-34. valuable for balance programing...#14 Most-Added, #15 Most-Debuted ..reporters showing growth level at 28% due to the fact that John has already been a smash and has peaked in many markets...2nd week on chart.
- 23 28 ANNE MURRAY/BROKENHEARTED ME

  (CAPITOL)

  Profile: KNOW 3-2, WRKO 4-4, JB-105 8-5, KQIZ 9-7, WMOH 11-8, WAYX 17-8, KREM 9-9, M-91 10-9, WDAK 10-9, WAMS 10-9, WAKY 12-9, KFI 13-9, KENI 16-9, KUHL D-9, WALT 11-10, KATI 12-10, KBDF 12-10, WLOF 15-11, KOPA 15-13, WJDX 18-13, G100 19-13, WQCM 20-13, KC-101 16-14, WKXY 17-14, KSFM 18-15, KCBN 23-15, 92-Q 19-16, WQXI-AM 20-16, WBLI 20-16, KIIK 21-16, KEYN-FM 21-16, WNOE-AM 20-17, WBBF 23-17, KSLQ 31-17, WXLO 22-19, WLAC 27-20, KKIQ 25-21, WPST 25-22, KWIC 25-22, KSTN D-27, WUPE D-29, and KRDG 40-30. Reporters showing growth slip from 32 to 26%...7th week on chart. Highest chart position: 13.
- 12 29 FLEETWOOD MAC/TUSK (WB)
  Profile: KRNA 1-1, WISM 2-2, WGLF 4-2, WOKY 4-2, WRJZ 3-3, KSLQ 4-3, KEZR 4-3, KXDD 4-3, G100 4-3, WLAC 5-3, WKPT 5-3, WABB 4-4, KROY-AM
  4-4, KRBE 4-4, KDWB 4-4, WBSD 5-4, QV93 5-4, WVJC 5-4, WZDQ 6-4, WRTB 2-5, KRQ 3-5, WHVL 5-5, KBOS 5-5, WKAP 5-5, WLAN 5-5, KEYN-FM 65, WSGN 6-5, WALT 6-5, WKIX 7-5, WAGY 4-6, KOKQ 6-6, WQLK 7-7, WLS 8-7, WKMX 8-7, WHBQ 9-7, BJ-105 9-7, WIYD 10-7, WKNX-AM 10-7, KATI

4-8, WFOX 11-8, WRVQ 13-8, KTLK 11-9, 92-Q 10-10, KSFM 11-10, KOAQ 13-10, KGW 15-13, KQDI 20-17, and KOFM D-27...The attention is converting to the new single, 'Sara', while 'Angel' also is proving itself in many markets as well...reporters showing growth on 'Tusk' slip from 48 to 23%...big LP sales continue...9th week on chart. Highest chart position: 5.

N 30 ISAAC HAYES/DON'T LET GO

(POLYDOR)

Profile: KVOL 1-1, KFMK 6-4, WKYB 15-5, KNOE 16-12, WLSQ 17-12, WAYS 24-12, KTLK 21-15, WKNX-AM 24-15, WFLI 23-19, Z-93 29-21, WQXI-AM D-21, KRGV D-23, WFOX 27-24, WSGA 28-25, KSLQ 29-26, WGLF 36-27, WSEZ/Z93 30-28, WANS 35-28, KOKQ A-28, 92-Q D-28, KSTN D-28, WHBQ D-29, WPGC A-30, KOPA D-30, WNOE-AM 34-31, WIKS A-37, and WALG D-38...added at KRDG, KRTH-FM, Y-103, WLAC, KISR, WSGN, KELI, WEAM, WRJZ, KIDD, KUHL, and KHJ...Crossover Record Of The Week! Sales on 45, 12-inch and LP developing impressively...strongest with females and teens. middays proving to be valuable daypart...requests building...#1 phones at KVOL (10-1-1). #11 Most-Added, #17 Most-Debuted...reporters showing growth grab from 15 to 23%...1st week on chart.

### NEXT: FRED Predicts That These Will Move Into The Chart Next:

ALAN PARSONS/Damned If I Do 73/8/11 EAGLES/The Long Run 35/6/8 BUGGLES/Video Killed The Radio Star 30/9/5 FOGHAT/Third Time Lucky 54/28/5

(Arista) (Asylum) (Island) (Bearsville)

### SIGNIFICANT ACTION

BLACKFOOT/TRAIN TRAIN 54/9/7 (ATCO) Profile: WSEZ/Z93 3-1, WANS 2-2, WKYB 4-2, WSKY 5-3, WNFQ 10-6, WRJZ 14-7, Q-106 D-7, WFLI 11-9, WRAW 12-9, WZDQ 16-9, WCKO 16-12, KDWB 16-14, WEAM 19-16, WBSD 20-16, KKEG 21-18, WAGY 27-22, WIKS 28-24, KBOS 28-25, WKMX 30-27, WRTB 31-27, WTIC-FM 32-28, KEZR D-28, KNOW 38-30, WITZ D-30, and KRDG D-38...added at WSGN, WERK, KFI, KIDD, KNUS, KIMN, WHBQ, WRVQ, and WLAN RONNIE MILSAP/GET IT UP 54/1/13 (RCA) Profile: WSGN 11-6, WIYD 17-8, WRFC 13-10, Y-103 14-10, WALT 17-11, WAPE 15-12, WLAC 16-12, 92-Q 21-12. WQXI-AM 18-13, WRJZ 24-14, BJ-105 21-17, WLOF 23-18, Z-98 28-18, WAYS 22-19, KJR 23-20, WROV 25-20, WGLF 38-26, WABB D-26, KREM D-27, B-100 30-28, and WANS 38-34 ..added at WKPT

MELISSA MANCHESTER / PRETTY GIRLS 43/8/9 (ARISTA) Profile: WROV 6-3, WGLF 12-6, WSSC 14-10, CKLW 15-13, KPUG 20-16, KJR 21-17, WLAC 25-17, WAIM 22-18, WAYS 28-18, Z-93 24-19, Y-103 25-20, 94-Q 25-21, KQDI 25-21, WDAK A-21, KBDF 28-23, WQXI-AM D-23, WORD D-24, WNOE-AM 31-27, KREM D-28, KIDD D-30, KRDG D-37, WSEZ/Z93 D-37, and KTLK D-38...added at WAMS, KB-101, WKNX-AM, WQZQ, WAXY, KRGV, and WHVL

LED ZEPPELIN/FOOL IN THE RAIN 28/2/13 (SWAN SONG) Profile: KSFM 4-4, Z-97 5-4, Y-103 7-4, KDWB 5-5, WRRD 5-5, KELI 7-7, WALG 10-8, KYNO-FM 15-9, WABB 10-10, KEZR 12-12, WNBC 24-17, KRKE 22-18, KRQ 32-24, Y100 32-26, WIKS 31-28, KLUC D-28, WLAN 33-29, KB-101 D-30, KBOS 40-34, and WLCS A-34., added at WGLF

SUGAR HILL GANG/RAPPER'S DELIGHT 26/10/4 (SUGAR HILL) Profile: WSGA 1-1, WTIX 9-1, KVOL 14-6, KTLK 18-8, WLCS 22-8, WPGC 22-9, WKNX-AM 21-11, WQCM 24-12, WABB D-22, KFMK D-24, WNOE-AM A-28, Y100 35-29, WTIC-FM A-29, WEAM A-32, KWOD 43-39, and CK101 A-40...added at WLAC, WANS, WALT, WKMX, WSSC, and Q-101

TOM JOHNSTON/SAVANNAH NIGHTS 38/14/8 (WB) Profile: KEZR 9-8, WKYB 16-10, WZDQ 15-12, WRFC 19-16, WSKY 21-18, WKMX 24-21, WFOX 26-21, KIQY 29-21, WITZ 26-23, KQIZ 28-23, KNOW 35-24, WANS 33-25, KOKQ 28-26, WKXY D-29, KBOS 34-32, and Z-98 D-40...added at WCSI, BJ-105, WLOF, WRAW, KB-101, WGLF, KSTN, KTLK, WKPT, WALT, KYYX, KROY-FM, KOPA, and KFRC

HERB ALPERT/ROTATION 15/3/3 (A&M) Profile: WKMX 9-6, KWOD 10-7, KKEG 13-10, WKYB 24-11, WNOE-AM 17-12, KELI 19-15, WRTB 24-20, KPUG 25-21, WKAP 29-26, KOKQ 35-27, WKNX-AM D-29, WZDQ D-34, WNFQ D-38, and WIKS A-39...added at KTLK, and KOBO

MOON MARTIN/NO CHANCE 51/9/5 (CAPITOL) Profile: WKYB 18-12, WAGY 22-18, WANS 28-23, WERK D-24, KJR D-25, 92-FLY 30-26, WAYS 29-27, KKEG A-27, KBDF D-27, WSEZ/Z93 35-29, WORD D-29, WKMX D-29, WBSD D-29, KTFX 40-34, WNFQ D-35, and KOBO D-36...added at KIIK, KROY-AM, KQDI, KIMN, KB-101, WZDQ, WITZ, and Q-101

CARS/ALL I CAN DO 65/4/8 (ELEKTRA) Profile: KIQY 4-4, 14-Q 13-9, WTIC-FM 11-10, WRRD 11-10, WLAN 12-10, WBSD 15-11, KOAQ 19-13, KENI 27-15, KRKE 23-19, CK101 24-20, WPST 24-21, KXDD 31-21, WNOE-AM 29-22, Z-97 A-22, WRAW 29-25, WANS 31-26, WAMS 31-27, WAPE D-27, WTIX 30-28, Y-103 32-29, and KTLK 34-30...added at G100, WKBO, and TM ROCK

HALL & OATES/WAIT FOR ME 60/8/8 (RCA) Profile: WNFQ 14-8, WFLI 16-13, WANS 17-13, WALG 18-15, Q-106 19-16, WPST 22-19, KRNA 25-20, KOAQ 23-21, KEZR 25-22, WRAW 25-22, WKAP 26-22, WRKO 29-26, CK101 31-28, 94-QA-29, BJ-105 39-30, KBOS 36-31, WDAK A-34, KRQ 40-35, WLCS A-35, KENI D-35, and WQLK 44-40 added at WLSQ, WROV, KWOD, WSSC, and WLAN

AC/DC/HIGHWAY TO HELL 31/3/11 (ATLANTIC) Profile: KBOS 4-3, WFLI 10-7, KTFX 15-8, WQLK 10-9, KRBE 15-9, WCKO 15-10, KUPD 14-11, WANS 18 15, WTIX 23-18, 96-KX 22-20, WFOX 25-22, WZDQ 26-23, KBEQ 40-33, and WLAN A-33...added at WERK, and WDJX

KERMIT THE FROG / RAINBOW SONG 32/1/10 (ATLANTIC) Profile: WKBO 6-4, WRBR 6-5, QV93 11-7, KTFX 14-9, WQXI-AM 14-11, WKIX 17-11, KELI 17-13, WALT 21-19, 14-Q 29-21, WKAP A-30, and KOFM D-30

RICHIE FURAY/I STILL HAVE DREAMS 24/3/8 (ASYLUM) Profile 94-Q 5-4, WAIM 8-4, KNOW 14-7, WZDQ 14-11, WKYB 21-15, WQXI-AM 25-22, WRFC 26-23, Z-93 30-25, WALG 31-26, WSGN 32-29, and WANS D-31...added at WAYS, WSEZ/Z93, and WFOX

THE POLICE / MESSAGE IN A BOTTLE 32/5/6 (A&M) Profile: 92-FLY 22-9, CHUM 16-10, WCKO 19-14, WKYB 27-16, WBSD 26-21, KKEG 28-24, WZDQ 30-26, KIDD D-28, Q-106 D-29, KBOS 35-30, WANS 37-32, and WNFQ D-34...added at WALT, KREM, KROY-AM, KOBO, and WLAN

YVONNE ELLIMAN/LOVE PAINS 42/6/10 (RSO) Profile: KTFX 10-7, WAGY 10-8, KRDG 28-23, WLOF 28-24, WNOE-AM 32-29, WDAK 34-29, KOAQ D-29, WNFQ 35-30, WOKY A-31, Y100 34-32, KTLK 35-32, WALG 38-34, and WGLF 40-35...added at QV93, WKBO, KRGV, WRQK, and WSKY

DONNA SUMMER/ON THE RADIO 27/5/6 (CASABLANCA) Profile: WJET 6-6, WSGA 10-8, WRKO 18-13, WPGC 23-19, KFMK 24-19, KRTH-FM 27-21, Y100 28-25, Z-98 A-25, WAXY 29-26, WAGY 34-30, and WQXI-AM D-31...added at WCSI, KRDG, KBDF, and WQCM

DIONNE WARWICK/DEJA VU 19/9/6 (ARISTA) Profile: WKNX-AM 11-5, WRFC 17-14, CKLW 30-17, KKEG 27-23, KXDD 34-27, WDAK A-27, KTLK 39-31, 14-Q A-31, WQLK 45-39, Y-103 D-40, and KBEQ D-40... added at WAXY, KQDI, WGLF, WRJZ, WQXI-AM, M-91, and KSTN

IAN LLOYD/SLIP AWAY 24/4/8 (SCOTTI BROS.) Profile: WNBC 23-6, KBEQ 25-20, WRKO 30-27, WRTB A-29, WRAW D-29, JB-105 34-31, WEAMA-33, and WALG D-40...added at WHVL, and WLAN

RITA COOLIDGE / I D RATHER LEAVE WHILE I'M IN LOVE 20/4/4 (A&M) Profile: WAIM 25-17, WKNX-AMD-28, Q-101 D-29, WORD A-30, WDAK A-30, WLSQ D-30, WZDQ 36-31, and KRDG D-39...added at WANS, and WGLF

TERRY DESARIO & K.C./YES I'M READY 28/15/4 (CASABLANCA) Profile. WKYB D-22, Y100 26-23, KRTH-FM 29-26, KVOL D-28, WOKY D-28, and KWOD D-40. added at WKIX, WRFC, WROV, WSEZ/Z93, WLOF, WALG, KFMK, WORD, KTLK, KLOU, WRAW, KUHL, BJ-105, WCSI, and WAIM

DAN PEEK/ALL THINGS ARE POSSIBLE 6/0/7 (MCA) Profile WKBO 25-18, KELI 27-19, KBEQ 27-21, WEAM 35-25, WIKS 39-33, and KOBO D-37 BONNIE RAITT/YOU'RE GONNA GET WHAT'S COMING 13/7/3 (WB) Profile: WKMX 14-10, WTIC-FM 25-22, WRRD 29-25, 92-FLY D-27, WRTB 36-33, and 14-Q A-34...added at KLOU, WANS, WZDQ, KCBN, WSSC, and WAIM

ORLEANS/FOREVER 11/0/10 (INFINITY) Profile: KKEG 11-7, KRKE 18-14, KENI 30-23, KRDG 34-28, and KIQY D-28

KARLA BONOFF/WHEN YOU WALK IN THE ROOM 8/2/4 (COLUMBIA) Profile: Z-98 37-31...added at WKYB, and WITZ SNAIL/TONIGHT 5/3/3 (CREAM) Profile: Added at KISR, KNOW, and WUPE



## Universals

STEVE FORBERT / ROMEO'S TUNE 11/6/2 (NEMPEROR) Profile: WCKO D-24, WKYB D-25, Q-101 D-26, 92-FLY D-30, and KNOW D-38...added at WALT, WEAM, KIMN, KLOU, Z-98, and KRBE PRINCE/I WANNA BE YOUR LOVER 6/2/7 (WB) Profile: KFMK 22-11, WJDX 21-12, KVOL 17-14, Y100 A-30, and WNOE-AM D-40...added at WEAM ABBA/CHIQUITITA 8/3/5 (ATLANTIC) Profile: KKEG 10-5, CKLW D-18, WKYB D-23, WKNX-AM D-25, and KRDG D-40...added at KTFX, KQDI, and KSTN RAINBOW/SINCE YOU BEEN GONE 12/7/4 (POLYDOR) Profile: KLUC 19-11, KUPD 30-24, KDWB A-30, and KBOS D-36...added at WQLK, KCBN, KTFX, KOAO, KIMN, and KOPA MAXINE NIGHTINGALE / (BRINGING OUT) THE GIRL IN ME 17/2/6 (WINDSONG) Profile: KHJ 23-21, KOKQ 27-23, WRAW 26-24, WIKS 32-30, KTLK 36-33, and WSEZ/Z93 D-39...added at KCBN, and WANS SWITCH/I CALL YOUR NAME 5/1/9 (GORDY) Profile: KYNO-FM 12-7, KLOU 15-11, and KTLK 20-14, added at KQIZ CHICAGO/STREET PLAYER 16/0/5 (COLUMBIA) Profile: WSKY 17-13, KENI 29-16, WSEZ/Z93 D-34, and KTFX D-39 PAGES/I DO BELIEVE IN YOU 16/2/6 (EPIC) Profile: KUHL 16-13, KHJ 18-15, WEAM 22-19, and KOAQ 29-27...added at KTLK, and KBOS SNAIL/BROKE UP BROKE DOWN 5/2/2 (CREAM) Profile: WTIX A-29, WKBO D-29, KQIZ 2-30, WRTB 33-30, and M-91 A-30 SHOES/TOO LATE 21/0/6 (ELEKTRA) Profile: WKYB 9-1, WUPE 27-22, WFLI 28-24, and WBSD D-30 DANN ROGERS/LOOKS LIKE LOVE AGAIN 15/4/5 (INT'L ARTISTS) Profile: WITZ 27-24, WKYB D-24, WCSI A-30, and WNFQ 38-33...added at WEAM, WKMX, and WBSD NITEFLYTE / IF YOU WANT IT 42/2/15 (ARIOLA) Profile: Y100 5-4, WNOE-AM 18-15, WEAM 18-15, KISR 23-17, WRFC 22-19, WUPE 26-21, WAXY 25-22, KUHL 27-23, WKXY 29-24, WORD 30-28, KQIZ D-29, WRAW D-30, KRDG 38-32, and WLOF D-39...added at WEFM and WIFI FLEETWOOD MAC/ANGEL 27/5/6 (WB) Profile: KDWB 13-10, KOKQ 19-15, KRQ 29-21, WSGA 26-23, KIDD D-25, WERK D-28, Y-103 35-30, CK101 39-33, and WDAK A-35...added at KBOS, WTIC-FM, KRDG, and WKXY FRANK MILLS / PETER PIPER 19/3/4 (POLYDOR) Profile: WKYB 12-6, KFMK 20-10, WAYS 21-15, WKMX 21-18, KISR 27-19, WDAK 26-22, WRFC 28-25, WOKY 28-26, and WGLF D-40...added at WLSQ, WRTB, and WKPT TRIUMPH/LAY IT ON THE LINE 14/0/9 (RCA) Profile: 96-KX 14-10, KUPD 17-13, WLAN 20-15, Z-97 25-21, WRAW 27-23, and WQLK 31-28 ENGLAND DAN & J.F. COLEY/WHAT CAN I DO WITH THIS BROKEN HEART 21/3/6 (BIG TREE) Profile: M-91 25-22, JB-105 26-22, WCSI 30-27, WMOH D-29, KISR D-29, and WLOF 40-36...added at Y-103, KOBO, and WNFQ TIM CURRY/I DO THE ROCK 19/0/10 (A&M) Profile: KBOS 13-9, KFRC 16-10, 14-Q 19-10, KEZR 11-11, KSTN 27-19, and WNOE-AM D-35 KEITH HERMAN/SHE'S GOT A WHOLE NUMBER 15/3/9 (RADIO) Profile: Y100 16-13, WRTB 17-14, WNFQ 20-16, and WUPE 24-20...added at WKYB, WKAP, and KISR FLEETWOOD MAC/SARA 15/5/6 (WB) Profile: KEZR 16-14, and M-91 A-19...added at KRKE, KRUX, 14-Q, and KFI SUZI QUATRO/SHE'S IN LOVE WITH YOU 7/3/3 (RSO) Profile: WFLI D-26, KOBO D-35, and Y100 A-39...added at BJ-105, and WALG FLYING LIZARDS/MONEY 7/7/1 (VIRGIN) Profile: ...added at KNOW, KFRC, KOKQ, WIFI, WLAN, WTIC-FM and WSEZ/Z93 NATURE'S DIVINE/I JUST CAN'T CONTROL MYSELF 9/4/8 (INFINITY) Profile: KFMK 27-20, and KTLK 26-23...added at KISR, WLAC, KTFX, and WQCM DOLLAR/SHOOTING STAR 5/2/3 (CAREER-ATLANTIC) Profile: WKYB 17-9, and WALG 36-32...added at WAGY, and WSSC VILLAGE PEOPLE/READY FOR THE EIGHTIES 12/2/5 (CASABLANCA) Profile: WSSC 30-27, KFMK D-30, and KTLK D-40...added at Z-93, and WFLI NICOLETTE LARSON/LET ME GO LOVE 1/1/1 (WB) Profile: ...added at KEZR NICK LOWE/SWITCHBOARD SUSAN 8/0/6 (COLUMBIA) Profile: KIQY 27-24, WLAN 35-32, KTFX D-35, WZDQ 40-38, and WSEZ/Z93 D-40 MOLLY HATCHET/FLIRTIN' WITH DISASTER 2/2/1 (EPIC) Profile: KUPD A-21, and KDWB A-24 DANNY DOUMA/HATE YOU 2/0/2 (WB) Profile: KOKQ 13-7, and 92-Q D-27 JOE JACKSON/IT'S DIFFERENT FOR GIRLS 10/4/3 (A&M) Profile: WKYB 22-14, WBSD 27-24, WANS 32-24, and KBEQ D-39...added at KRNA, KROY-FM. 92-FLY, and KOKO EAGLES/IN THE CITY 3/1/2 (ASYLUM) Profile: WRRD 23-20, and 96-KX 27-22...added at 14-Q EAGLES/THOSE SHOES 7/1/7 (ASYLUM) Profile: KDWB 23-18, and WRRD A-29 MARC RATNER/DON'T GO LOOKING 9/1/5 (RSO) Profile: WKYB 23-18, and KLOU D-29, added at KCBN O'JAYS/FOREVER MINE 7/4/4 (PI) Profile: WSGA 11-10, and BJ-105 A-39...added at WXLO, WLOF, and WNOE-AM DIANA ROSS/IT'S MY HOUSE 2/0/2 (MOTOWN) Profile: WKNX-AM 29-26, and WKYB D-28 TOTO/ALL US BOYS 1/1/1 (COLUMBIA) Profile: KLOU D-26 JUDY TZUKE/STAY WITH ME TILL DAWN 5/2/3 (MCA-ROCKET) Profile: WRJZ D-32, and WALG 39-35...added at WKYB, and WAIM TOTO/99 2/2/1 (COLUMBIA) Profile: ...added at KKEG, and KSLQ SANTANA/YOU KNOW I LOVE YOU 13/9/3 (COLUMBIA) Profile: WAIM D-31...added at WANS, WKYB, KRKE, Y-103, KCBN, WLOF, WRTB, BJ-105, and WALG ELO/LAST TRAIN TO LONDON 3/2/4 (JET) Profile: KSTN 12-10...added at KBOS, and KREM PAT BENATAR/HEARTBREAKER 12/4/3 (CHRYSALIS) Profile: WRRD 30-27...added at KRKE, WQLK, KBOS, and WKXY JOURNEY/TOO LATE 3/0/6 (COLUMBIA) Profile: KUPD 19-15, and WLAN D-40 HOUNDS/UNDER MY THUMB 1/1/1 (COLUMBIA) Profile: Y100 9-5...added at KLOU FOREIGNER/I'LL GET EVEN 1/1/1 (ATLANTIC) Profile: 96-KX A-26 TOM PETTY/REFUGEE 2/2/1 (BACKSTREET) Profile: KUPD A-27...added at KRNA OAK/DRAW THE LINE 3/1/3 (MERCURY) Profile: WKYB D-29, and 14-Q D-32...added at WQLK MOTELS/TOTAL CONTROL 1/1/1 (CAPITOL) Profile: WUPE D-24 SAMMY HAGAR/GROWING PAINS 1/1/1 (CAPITOL) Profile: WSEZ/Z93 D-25 FOGHAT/SOMEBODY'S BEEN SLEEPING 1/1/1 (BEARSVILLE) Profile: KUPD A-29 REO SPEEDWAGON/ONLY THE STRONG SURVIVE 5/1/6 (EPIC) Profile: 96-KX A-28

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IAN GOMM/HOOKED ON LOVE 3/3/1 (EPIC) Profile: ...added at WQLK, WBSD, and WSKY BAR-KAYS/MOVE YOUR BOOGIE BODY 4/0/4 (MERCURY) Profile: WHBQ 14-9 STYX/NEVER SAY NEVER 5/1/3 (A&M) Profile: 96-KX 29-24...added at WTIC-FM

CHEAP TRICK/VOICES 6/2/3 (EPIC) Profile: KDWB 22-19...added at KRUX, and WDJX

MIKE PINERA/CAN'T YOU BELIEVE 10/0/7 (SRI) Profile: WNFQ 31-27

CARLENE CARTER/DO IT IN A HEARTBEAT 8/2/4 (POLYDOR) Profile: WSKY A-28...added at WQLK RICK JAMES/LOVE GUN 3/2/2 (TAMLA) Profile: WKYB D-26, and Y100 A-37...added at KTLK

ROBERT JOHN/ONLY TIME 6/3/3 (EMI/AMERICA) Profile: WLSQ 29-21, and WDAK A-33...added at 92-Q, and KNUS

FLEETWOOD MAC/THINK ABOUT ME 16/2/6 (WB) Profile: KDWB 25-22, and KGW 29-27...added at KRKE, and KBDF

## Universals

HEAD EAST/LONELIER NOW 1/1/1 (A&M) Profile: KKEG 25-21

MISTRESS/MISTRUSTED LOVE 14/2/6 (RSO) Profile: KRBE 22-18, and WALG 34-30...added at WSSC, and KWIC BILLY PRESTON/WITH YOU I'M BORN AGAIN 1/1/1 (MOTOWN) Profile: Added at WEAM FANDANGO/BLAME IT ON THE NIGHT 1/1/1 (RCA) Profile: Added at WEAM HEAD BOYS/THE SHAPE OF THINGS TO COME 3/1/4 (RSO) Profile: Added at WRRD POINTER SISTERS/WHO DO YOU LOVE? 7/1/6 (PLANET) Profile: KJR D-26...added at KREM STYX/WHY ME 1/1/1 (A&M) Profile: Added at WKAP BEACH BOYS/IT'S A BEAUTIFUL DAY 2/1/2 (CARIBOU) Profile: Added at WKPT AC/DC/THE GIRL'S GOT RHYTHM 1/1/1 (ATLANTIC) Profile: Added at KUPD BONNIE TYLER/I BELIEVE IN YOUR SWEET LOVE 2/1/2 (RCA) Profile: Added at WHBQ AEROSMITH/BONE TO BONE 1/1/1 (COLUMBIA) Profile: Added at KUPD

#### **UNIVERSAL TRENDSETTERS**

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BJ-105 Orlando	John Keogh 416 864-2000
CHUM Toronto	Bob Wood 416 925-6666
CK-101 Cocoa 8each	Steve Ocean 305 783 9257
CKLM Montreal	Gilles Gravel 514 668-0100
CKLW Detroit	
F-105 Boston FM 102 Sacramento	Tom Connelly 617 332-9817
FM 102 Sacramento	Shaun Harris 916 422-1025 Jim Roberts 205 432 5500
G-100 Mobile	Jim Roberts 205 432 5500
G-105 Durham	Don West 919 682-0318
G-100 Mobile G-105 Durham G-135 Blackshear, GA JB-105 Providence K-104 Fresno KACY Ventura KADQ Rexburg, ID KATA Arcata, CA KATI Casper	Chuck Norras 912 449-6613 Todd Chase 401 277-7001
K.104 France	Jim Sumpter 209 834-5904
KACY Ventura KADQ Rexburg, ID KATA Arcata, CA KATI Casper	Jim Barker 805 647-5092
KADO Rexburg ID	Tom Shannon 208 356-7323
KATA Arcala CA	Tom Shannon 208 356-7323 Scott Mearns 707 822-4814 Donna Foxx 307 266-1400
KATI Casper	Donna Foxx 307 266-1400
KB-101 Portland	J.J. Jeffrey 503 222-1841 Bob West 714 787-9911
KATI Casper KB-101 Portland KBBL-FM Riverside KBDF Eugene KBEQ Kansas City	Bob West 714 787-9911
KBDF Eugene	Roger Mason 503 484-4304
KBDF Eugene KBEQ Kansas City K-BEST San Diego KBOS Tulare, CA KC-101 New Haven KCBN Reno KCPX Salt Lake City	Kathy Ross 816 531-2535
K-BEST San Diego	Dene Hallam 714 278-1000
KC 101 Now Haven	Carl Soares 209 686-3407
KCRN Reno	Palmer Stewart 702 826 1355
KCPX Salt Lake City	Curt Hansen 203 777-4761 Palmer Stewart 702 826 1355 Gary Waldron 801 972-3030
KDES Palm Springs	Amy Hiatt 714 325-1211
KDWB Minneapolis	Dave Thomson 612 739-4000
KC-101 New Haven KCBN Reno KCPX Salt Lake City KDES Palm Springs KDWB Minneapolis KEUI Tulsa KENI Anchorage	Ray Livingston 918 622-1430
KENI Anchorage	Jeff Cooper 907 272-7461
KEYN-FM Wichita	Jeff Alan 316 838 7744
KEYY Provo. UT	Lee Kelley 801 373-2175
KEZH San Jose	BOD Harlow 408 287-57/5
KEMK Houston	Hoger Collins 213 365-0101
KERC San Francisco	Les Garland 415 986-6100
KGB San Diego	Michele Pettis 714 299-8829
KGW Portland	Jeff Cooper 907 272-7461 Jeff Alan 316 838 7744 Lee Kelley 801 373 2175 Bob Harlow 408 287 5775 Roger Collins 213 385-0101 Lee Logan 713 797 9198 Les Garland 415 986 6100 Michele Pettis 714 299-8829 Janis Wojniak 503 226 5000
KHBJ Canyon Amarillo	Tony Mathis 806 655 2589
KHJ Los Angeles	Chuck Martin 213 462-2133
KHTZ-FM Los Angeles	Connie Singer 213 381 7201
KIDD Monterey	Charles King 319 383 7097
KHT Houston	Tish Reves 713 526-3461
KIMN Denver	Michele Pettis 714 299-8829 Janis Wojniak 503 226 5000 Tony Mathis 806 655 2589 Chuck Martin 213 462 2133 Connie Singer 213 381 7201 Ron Rodrigues 408 649 6622 Charles King 319 383 7097 Tish Reyes 713 526 3461 Chuck Buell 303 234 9500
KIQY Corvallis Albany	Steve Conrad 503 259 2414
KIQY Corvallis Albany KISR-FM Ft Smith, AR KJIN Hourna, LA	Charles King 319 383 7097 Tish Reyes 713 526 3461 Chuck Buell 303 234-9500 Steve Conrad 503 259 2414 Rick Hayes 501 785 2527
KJIN Hourna, LA KJR Seattle	John Laborde 504 872 6828
K IDD Court ages	Tammus Mustules 500 449 1000
KKBC Reno	Red Mountain 702 882 6263 Jim Beard 501 521 5566 Karel Kalin 415 455-4500 Gary Brown 314 721 2323 Austin Vali 808 946 2869
KKEG Fayetteville, AR	Jim Beard 501 521 5566
KKIQ Livermore, CA	
KKOJ St Louis	Gary Brown 314 721-2323
KKUA Honolulu	Austin Vali 808 946 2869
KLAZ-FM Little Rock	Gary Brown 314 721-2323 Austin Vali 808 946 2869 Karen Williams 501 661 9850 Bob McKay 316 685 0261 Jack Darden 214 747 9311
KLIF Dallas	Inck Dardon 214 747 9211
KLIF Dallas	Jerry Lousteau 318 436-7277
KLUC Las Vegas	Dave Anthony 702 739 9383
KMGK Des Moines KMJK Portland	Ben Hill 515 247-4533
KMJK Portland	Raren Williams 501 661 9830  Bob McKay 316 685 0261  Jack Darden 214 747 9311  Jerry Lousteau 318 436 7277  Dave Anthony 702 739 9383  Ben Hill 515 247 4533  John Shomby 503 245 1433
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KNDW Austin TX KNUI Maui	Doug Cory 808 877 5566
KNUS Dallas	Larry James 214 651 1010
KNVR.EM Paradise CA	Steven Friedman 916 895 1197
KOAQ Denver	Steven Friedman 916 895 1197 Beau Matthews 303 861 4444
KOBO Yuba City	Ross Forbes 916 673-7677
KOBO Yuba City KOFM Oklahoma City	Chuck Morgan 405 478-0444
KOIL Omaha, NB	Jimmy O'Neill 402 397-1290
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KPUG Bellingham WA	Kimo Akane 808 524-6560 Bruce Butterfield 206 734 1170
	Barry Cooper 406 761-2800
KQIZ-FM Amarillo	Barry Cooper 406 761-2800 Steve Stucker 806 353 6663 Clay Gish 713 960 0123
KRBE Houston	Clay Gish 713 960 0123
KRDG Redding, CA	Jerry McGee 916 243-0343
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KHGV Weslaco, TX	Jim Patrick 512 968 3131 Ken Carver 915 332-6871
KRKE Albuquerque	Ren Carver 915 332-6871 Debbie Hughes 505 765-5400
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KRNA Iowa City	Rick Stancato 213 681 2591 Rob Norton 319 351-6426
KQIZ-FM Amarillo KRBE Houston KRDG Redding CA KREM-AM Spokane KRGV Weslaco. TX KRIG Odessa. TX KRIG Odessa. TX KRKE Albuquerque KRLA Los Angeles KRNA lowa City KROK Stireveport	Ken Shepherd 318 222-8711

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THE CONTRACTOR	Don Selasco 916 441 4950
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KRQ Tucson	Dan McCoy 602 624-2431
KRSP-FM Salt Lake City	Lorraine Winegar 801 262 5541
KRUX Phoenix	Bobby Rivers 602 247-5789
KRTH-FM Los Angeles	Bobby Rivers 602 247-5789 Bob Hamilton 213 937-5230
KSLQ St Louis	Joel Denver 314 725 9814
KSIN Stockton	Dave Morgan 209 948-5786
KS-106 Mason City	Mike Raub 515 423 8634
KIFX Iulsa Pe	ter De Les Dernier 918 663 6511
KTI K Denver	Ed Alexander 602 622 6711
KTCA Can Antonio	Bob Hamilton 213 937-230 Joel Denver 314 725 9814 Dave Morgan 209 948-5786 Mike Raub 515 423 8634 ster De Les Dernier 918 663 6511 Ed Alexander 602 622 6711 Paula Matthews 303 573 1280 Dan Steele 512 655-5500 Denny Luell 805 922 7727
KIIHI Santa Maria	Denny Lucii 906 922 7727
KUPD Phoenix	Inha Sehastian 602 939 3062
KVII Dallas	Mike Rev 214 826.7900
KVOL Lafavette	Kim Canard 318 234-5151
KWIC Seaumont TX	Mike Murphy 713 842-2210
KWK St Louis	Bob Hatterick 314 644-1380
KWOD-FM Sacramento .	Noah Flood 916 486 8000
KXDD Kennewick, WA	Mike Purdy 509 586-3970
KYA San Francisco	Allan Mason 415 396 2500
KYNO-FM Fresno	John Lee Walker 209 266-2132
KYYX Seattle	Tony Stone 206 682-2828
KZFM / Corpus Christi	Rusty Garrett 512 883-3516
The Lady Miami	Barry James 305 431-6200
M-91 San Diego	Jeff Salgo 714 583-9100
Magic 107 Ft Lauderdale	Jean Burns 305 485-4111
2092 Chesapeake VA	J.J. McKay 804 421 7111
14Q Worcester	Steven York 617 755 1444
92-Q Nashville	Nick Bazoo 615 244-8290
94Q Atlanta	Jeff McCartney 404 261-2970
Q-101 Meridian, MS	Larry O'Neal 601 693-2381
Q-105 Tampa	Mason Dixon 813 879-1420
Q-106 York, PA	Liz Curtis 717 757-9402
QV-93 Harrisburg	Steve McKee 717 232-9351
TM Rock Dallas	Bob Harper 214 634-8511
WAAK Dallas, NC	Phil Wiseman 704 922-3411
WABB Mobile	Carlos Beck 205 432-5572
WABJ Adrian, MI	Mark Adams 517 265-1500
WAGY Forest City, NC	Gary Hill 704 245-9887
WAIM Anderson, SC	Bill McCown 803 226 1511
WARY Jacksonville	Reggie Blackwell 9:04 783-3711
WARY LOUISVIIIE	Chia Filas 012 002 0190
WALT Meridian MS	Todd Martin 601 602 2661
WAMS Wilmington	Tom Summers 302 654.8881
WAMX Ashland	Gary Miller 606 928-6464
WANS Anderson SC	Nonna Rael 803 224-3424
WAPE Jacksonville	Paul Sebastian 904 264-4523
WAQY Springfield, MA	Jim Rising 413 525 4141
WAXY Ft Lauderdale	Staff 305 467-6351
WAYS Charlotte	Roy Rosen 704 392-6191
WAYX Waycross, GA	Frank Kelly 912 283-1230
WAZA Bainbridge, GA	Jerry White 912 246 2035
WBBF Rochester	
WBBM-FM Chicago	
	Lee De Young 312 944-6000
WBBQ Augusta, GA	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610
WBBQ Augusta, GA	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347 6141
WBBS Jacksonville, NC WBLI Long Island, NY	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061
WBBQ Augusta, GA	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore	Lee De Young 312 944 6000 Bruce Stevens 803 279-6610 .Tom Waynick 919 347 6141 .Bill Terry 516 475 1061 .Perry Hintz 414 763 6532 .Jim Golden 904 432-6172 .Bap Bilay 301 653 2700
WBBQ Augusta GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Et Lauderdale	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347-6141 Bill Terry 516 475-1061 Perry Hintz 414-763 6532 Jim Golden 904-432-6172 Ron Riley 301-653-2200
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mikk Kina 812 372 4448
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO FI Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Davron	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347-6141 Bill Terry 516 475-1061 Perry Hintz 414-763 6532 Jim Golden 904-432-6172 Ron Riley 301-653-2200 John Galanses 305-731-4800 Mike King B12-372-4448 Steve Kelly 404-322-5447 Adam Cook 513-372-8074
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSO Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Fi Lauderdale WCSI Columbus, IN WDAIK Columbus, GA WDJX Dayton WDRC Hartford	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Chicago	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347-6141 Bill Terry 516-475-1061 Perry Hintz 414-763-6532 Jim Golden 904-432-6172 Ron Riley 301-653-2200 John Galanses 305-731-4800 Mike King 812-372-4448 Steve Kelly 404-322-5447 Adam Cook 513-372-8074 Charlie Parker 203-278-1115 Jim Zippo 703-534-1390 Kevin Metheny 312-649-0099
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Davton WDRC Hartford WEAM Washington, DC WEFM Chicago WERC Birmingham	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, IN WDAK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Chicago WERC Birmingham WERR Muncie IN.	Lee De Young 312 944-6000 Bruce Stevens 803 279-6610 Tom Waynick 919 347-6141 Bill Terry 516-475-1061 Perry Hintz 414-763-6532 Jim Golden 904-432-6172 Ron Riley 301-653-2200 John Galanses 305-731-4800 Mike King 812-372-4448 Steve Kelly 404-322-5447 Adam Cook 513-372-8074 Charlie Parker 203-278-1115 Jim Zippo 703-534-1390 Kevin Metheny 312-649-0099 Cyote Calhoun 205-252-3171 Chad Hunt 317-289-3311
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Fi Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Cheago WERC Birmingham WERK Muncie IN WEZB New Orleans	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Chad Hunt 317 289 3311 Dan Vallie 504 581 7002
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Cheago WERC Birmingham WERK Muncie, IN WEZB New Orleans WFIC Collinsville, VA	Lee De Young 312 944 6000 Biuce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Cyta Calhoun 205 252 3171 Chad Hunt 317 289 3311 Dan Vallie 504 581 7002 Bill Bass 703 647 3761
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAIK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Cheago WERC Burningham WERK Muncie IN WEZB New Orleans WFIC Collinsville, VA WFIL Philadelphia	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Challe Hand Hand 184 184 184 184 184 184 184 184 184 184
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Davton WDRC Hartford WEAM Washington, DC WEFM Chicago WERR Birmingham WERR Muncie IN WEZB New Orleans WFIC Collinsville, VA WFIL Philadelphia WFIR Roanoke	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Chad Hunt 317 289 3311 Dan Vallie 504 581 7002 Bill Bass 703 647 3761 Jay Cook 215 879 1600 Frank Grimes 703 345 1511
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Chicago WERC Birmingham WERK Muncie IN. WEZB New Orleans WFIC Collinsville, VA WFIL Philadelphia WFIR Philadelphia WFIR Moanoke WFIL /FM94 Chattanooga	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Chad Hunt 317 289 3311 Dan Vallie 504 581 7002 Bill Bass 703 647 3761 Jay Cook 215 879 1600 Frank Grimes 703 345 1511 Jimmy Byrd 615 821 3555
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Fi Lauderdale WCSI Columbus, IN WDAIK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WERC Birmingham WERK Munce IN WEZB New Orleans WFIC Collinsville, VA WFIL (Finladelphia WFIR Roanoke WFIL (Finladelphia WFIR Roanoke WFIL Finladelphia WFIR Roanoke WFIL Finladelphia WFIR Roanoke WFIL Finladelphia	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Cook 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Chad Hunt 317 289 3311 Dan Vallie 504 581 7002 Bill Bass 703 647 3761 Jay Cook 215 879 1600 Frank Grimes 703 345 1511 Jimmy Byrd 615 821 3555 Randy Rice 504 383 5271
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSO Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAK Columbus, GA WDJX Davton WDRC Hartford WEAM Washington, DC WEFM Chicago WERM Birmingham WERK Muncie IN WEZB New Orleans WFIC Collinsville, VA WFIL Philadelphia WFIR Phaladelphia WFIR Roanoke WFIL /FM94 Chattanooga WFOX Gainesville	ter De Les Dernier 918 663 6511 Ed Alexander 602 622 6711 Paula Matthews 303 573 1280 Dan Steele 512 655 5500 Dan Steele 512 655 5500 Denny Luell 805 922 7727 John Sebastian 602 838 3062 Mike Rey 214 826 7900 Kim Canard 318 234 5151 Mike Murphy 713 842 2210 Bob Hatterick 314 644 1380 Noah Flood 916 486 8000 Mike Plood 916 486 8000 Mike Plood 916 486 8000 Mike Plood 916 486 8000 John Lee Walker 209 266 2132 Tony Stone 206 682 2828 Rusty Garrett 512 883 3516 Barry James 305 431 6200 Jeff Salgo 714 583 9100 Jean Burns 305 488 4111 J.J. McKay 804 421 7111 Steven York 617 755 1444 Nick Bazoo 615 244 8290 Jeff McCartney 404 621 2970 Larry O'Neal 601 693 2381 Mason Dixon 813 879-1420 Liz Curtis 717 757 9402 Steve McKee 717 232 9351 Bob Harper 214 634 8511 Phil Wiseman 704 922 3411 Carlos Beck 205 432 5572 Mark Adams 517 265 1500 Gary Hill 704 245 9887 Skip Eliot 912 883 0180 Todd Martin 601 693 2661 Tom Summers 302 654 8881 Gary Miller 606 928 6464 Nonna Rael 803 224 3424 Paul Sebastian 904 264 -4523 Jim Rising 413 525 414 Staff 305 467 6351 Roy Rosen 704 392 6191 Frank Kelly 912 283 1230 Jerry White 912 283 1230 Jerry White 912 283 1230 Jerry White 912 283 27550 Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 322 6577 Roy Rosen 704 392 6191 Frank Kelly 912 283 1230 Jerry White 912 369 327 5610 Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 322 6594 Roy Rosen 704 392 6191 Frank Kelly 912 283 1230 Jerry White 912 364 535 379 610 Tom Waynick 919 347 6141 Silff 305 647 3661 Jim Jippo 703 348 1511 Jim Jim Jippo 703 348 1511 Jim Jim Jim Jippo 703 348 1511
WBBQ Augusta, GA WBBS Jacksonville, NC WBLI Long Island, NY WBSD Burlington, WI WBSR Pensacola WCAO Baltimore WCKO Ft Lauderdale WCSI Columbus, IN WDAIK Columbus, GA WDJX Dayton WDRC Hartford WEAM Washington, DC WEFM Chicago WERC Birmingham WERK Muncie IN WEZB New Orleans WFIC Collinsville, VA WFIL FINIadelphia WFIR Roanoke WFIL FEM94 Chattanooga WFMF Baton Rouge WFOX Garnesville WGBF Evansville	Lee De Young 312 944 6000 Bruce Stevens 803 279 6610 Tom Waynick 919 347 6141 Bill Terry 516 475 1061 Perry Hintz 414 763 6532 Jim Golden 904 432 6172 Ron Riley 301 653 2200 John Galanses 305 731 4800 Mike King 812 372 4448 Steve Kelly 404 322 5447 Adam Goods 513 372 8074 Charlie Parker 203 278 1115 Jim Zippo 703 534 1390 Kevin Metheny 312 649 0099 Cyote Calhoun 205 252 3171 Charlie Parker 203 649 0099 Cyote Calhoun 205 252 3171 Chall Blass 703 647 3761 Jay Cook 215 879 1600 Frank Grimes 703 345 1511 Jimmy Byrd 615 821 3555 Randy Rice 504 383 5271 Sam Church 404 536 9948 Barry James 812 477 8811
WGBS Miami	Charlie Cook 305 377 B811
WGBS Miami	Charlie Cook 305 377 B811
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WGBS Miami	Charlie Cook 305 377 B811
WGBS Miami WGH Norfolk WGLF Tallahassee WHBQ Memphis WHFM Rochester, NY WHHY Montgomery WHVL Hendersonville, NC WICC Bridgeport WIFI Philadellphia	Darry James 8 12 477 6811 Charlie Cook 305 377 8811 Bob Canada 804 340 1310 Ned Smith 904 222 9237 Dave Nichols 901 458 0056 Johnny Rapp 716 454 4884 Rich Thomas 205 281 9378 Dave Lyons 704 693 7915 Gary Peters 203 366 9383 Steve Rivers 215 839-0900
WGBS Mami WGH Norfolk WGLF Tallahassee WHBQ Memphis WHFM Rochester NY WHHY Montgomery WHVL Hendersonville NC WICC 8rdgeport WIFI Philadelphia WIKS Indianapolis	Charlie Cook 305 377 B811

LAUTT AND FOR A 101				
WITZ AM-FM Jasper, IN	Gene Kuntz	812	482	2131
WIDY laskson MS	Brian Douglas	601	323	1061
WIET Erm	Parnou I	21/	155	27/11
W.H.O. Pensacola	Rick Roberts	904	456	5751
WKAP Allentown PA	Dave Dillon	215	433	3166
WKAU Kaukauna	Rick Allen	414	766	4663
WKBO Harrisburg	Heidi Krammer	717	561	0710
WKIX Raleigh	Ron McKay	919	851	2711
WKJJ-FM Louisville	C.C. Matthews	502	589	4800
NKMX Enterprise, AL	Chuck Leonard	205	347	2278
WKNX-AM Saginaw	Ric Allen	517	799	1000
AKNAM Mibading MA	Wike Padgett	304	240	2250
NKKY Sarasota	Charlie Fernandez	813	366	4422
WKYB Hemingway SC	Jason Dennis	803	558	2558
WLAC Nashville	Rick Harris	615	748	8150
WLAN Lancaster, PA	Candı Clarke	717	394	7261
NLCS 8aton Rouge	Bob Elliot	504	383	4411
WLCY St Petersburg	Beau Richards	813	577	0138
VLOB-AM Portland	Dave Ross	207	775	2336
WEOF Orlando	Alex Stone	305	293	2431
AUS Chicago	Karon Covaliano	212	792	2002
NMFF Fort Wayne	John Curry	219	447	5511
WMOH Hamilton, OH	Joe London	513	863	6800
WNAP Indianapolis	Steve Mitchell	317	924	5211
WNBC New York	8ob Pittman	212	664	2744
WNOE Indianapolis	Don Geronimo	317	257	7565
WNFQ-FM Lake City, FL	Butch Peiker	904	752	1340
WNGS W Palm Beach	Lou Downey	305	844	6343
WNOE AM New Orleans	Jack Talley	504	529	1212
WNOK-FM Columbia, SC	Tracy Mitchell	803	776	1234
WNOR Norfolk	Don Davis	804	623	9667
WNUE IT Walton Beach, Fi	Chris Keller	414	443	0150
WORD Spartanhurg SC	Rick McAlister	803	583	2711
WOW Omaha	Roger Davis	402	592	3500
WPEZ Pittsburgh	Mark Fritzges	412	323	5300
WPFM Panama City, FL	Tom Sawyer	904	234	8858
NPGC Washington, DC	Jim Elliot	202	779	2100
WPST Trenton	Tom Taylor	609	924	3600
MOLO Asian	Gary Michaels	215	/9/·	1600
WOLK Richmond IN	Brian Christian	317	966	3932
NOXI-AM Atlanta	J.J. Jackson	404	261	2970
WRAW Reading PA	Steve Reid	215	376	7173
WRBR South Bend	Joe Lightner	219	256	1836
WRFC Athens	Gary Kirk	404	549	6222
NRJZ Knoxville	Bob Kaghan	615	546	6121
MROK Bookford	Harry Nelson	916	725	2700
WROV Roanoke	Barry Michaels	703	343	4444
MBOK C NC		0.40		9895
WMUK Greensbord, NC	Wes Jones	919	275	
WRRD Minneapolis	Wes Jones	612	275 699	1330
WRRD Minneapolis WRTB Vincenness, IN	Wes Jones Steve Shannon Danny Wayne	612 812	275 699 882	1330
WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY	Wes Jones Steve Shannon Danny Wayne Fred Horton	612 812 315	275 699 882 736	1330 6060 5225
WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond, VA	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas	612 812 315 804	275 699 882 736 649	1330 6060 5225 9151
WRRD Minneapolis WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond, VA WSEZ /Z-93 Winston-Saler	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry	919 612 812 315 804 919	275 699 882 736 649 722	1330 6060 5225 9151 1347
WRRD Minneapolis WRRD Vincenness, IN WRUN Troy Utica NY. WRVQ. Richmond, VA WSEZ/Z-93 Winston-Saler WSEA, New Bern	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger	919 612 812 315 804 919 919	275 699 882 736 649 722 633	1330 6060 5225 9151 1347 2407
WRITH Greensboro, NC WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond, VA WSEZ Z-93 Winston-Saler WSEA New Bern WSEA Saviannah WSEAN Retrippelham	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers	919 612 812 315 804 919 919 912	275 699 882 736 649 722 633 233	1330 6060 5225 9151 1347 2407
WRITH Greensboro, NC. WRRD Minneapolis WRITH Vincenness, IN WRUN Troy Utica NY. WRVQ Richmond, VA. WSEZ /Z-93 Winston-Saler WSEL New Bern WSGA Savinnah WSGA Birmingham WSKY Acheville NC	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher	919 612 812 315 804 919 919 912 205 704	275 699 882 736 649 722 633 233 942 253	1330 6060 5225 9151 1347 2407 8807 0600 4451
WRICH Greensoon, NC WRRB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond VA WSEZ Z-93 Winston-Saler WSEA Savinnah WSGN Birmingham WSGN Birmingham WSKY Asheville NC WSFT Stevens Point, WI	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin	919 612 812 315 804 919 919 912 205 704 715	275 699 882 736 649 722 633 233 942 253 341	1330 6060 5225 9151 1347 2407 8807 0600 4451
WRIGH Streensboro, NC. WRRB Vincenness, IN WRID Troy Utica NY. WRVQ Richmond, VA WSEZ 'Z-93 Winston-Saler WSGA Savinnah WSGA Savinnah WSGN Brimingham WSKY Asheville NC WSPT Stevens Point, WI WSSC Suniter, SC	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt	919 612 812 315 804 919 919 912 205 704 715 803	275 699 882 736 649 722 633 233 942 253 341 773	1330 6060 5225 9151 1347 2407 8807 0600 4451 1300 7369
WRIGH Streensboro, NC. WRRD Minneapolis WRIB Vincenness, IN WRUN Troy Utica NY. WRVQ Richmond, VA WSEZ 72-93 Winston-Saler WSEA Savannah WSGA Savannah WSGA Savannah WSGA Birmingham WSKY Asheville NC WSFT Stevens Point, WI. WSSC Suniter, SC. WTAC Fint	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian	919 612 812 315 804 919 919 912 205 704 715 803 313	275 699 882 736 649 722 633 942 253 341 773 694	1330 6060 5225 9151 1347 2407 8807 0600 4451 1300 7369 4146
WRIGH Greensboro, NC. WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY. WRVQ Richmond VA WSEZ/Z-93 Winston-Saler WSFL New Bern WSGA Savinnah WSGN Birmingham WSKY Asheville NC WSFT Stevens Point, WI WSSC Suniter, SC WTAC Fint WITC-FM Hartford	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase	919 612 812 315 804 919 919 912 205 704 715 803 313 203	275 699 882 736 649 722 633 233 942 253 341 773 694 522	1330 6060 5225 9151 1347 2407 8807 0600 4451 1300 7369 4146 1080
WROM Greensboro, NC WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Ulica NY WRVQ Richmond, VA WSEZ /Z-93 Winston-Saler WSGA Savinnah WSGA Savinnah WSGN Birmigham WSGN Birmigham WSKY Asheville NC WSPT Stevens Point, WI WSSC Sunter, SC WTAC Fint WTIC-FM Hartford WTIX New Orleans	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Amold Chase Terry Young	919 612 812 315 804 919 919 912 205 704 715 803 313 203 504	275 699 882 736 649 722 633 233 942 253 341 773 694 522 561	1330 6060 5225 9151 1347 2407 8807 0600 4451 1300 7369 4146 1080
WRIGH Streensboro, NC. WRRB Vincenness, IN WRID Troy Utica NY. WRVQ Richmond, VA WSEZ Z-93 Winston-Salen WSEA Savinnah WSGA Savinnah WSGA Barningham WSKY Asheville NC WSFT Stevens Point, WI WSSC Suniter, SC WTAC Film WTIC-FM Hartford WTIX New Orleans WTXX Pensacola	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase Terry Young Chris Hampton	919 612 812 315 804 919 919 912 205 704 715 803 313 203 504	275 699 882 736 649 722 633 242 253 341 773 694 522 561 438	1336 6066 5225 9151 1347 2407 2407 2407 4451 1300 4146 1086 0001 4736
WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond, VA WSEZ/Z-93 Winston-Saler WSFL New Bern WSGA Savinnah WSGN Birmingham WSKY Asheville NC WSFT Stevens Point, WI WSSC Suniter, SC WTAC Fint WTIC-FM Hartford WTIX New Orleans WTXX Pensacola WTOS Winston-Salem WIOS WINSTON-Salem	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase Terry Young Chris Hampton Chris Angel	919 612 812 315 804 919 919 912 205 704 715 803 313 203 504 904 919	275 699 882 736 649 722 633 942 253 341 773 694 522 561 432	1330 6060 5225 9151 1347 2407 2407 2407 4451 1300 7369 4146 1080 0001 4730 4353
WRITH Greensboro, NC. WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY. WRUN Troy Utica NY. WRVQ Richmond, VA WSC Richmond, VA WSCA Savannah WSGN Birmingham WSGN Greenstell WSEC Sunter, SC WTAC Fint WTCH Hartford WTIX New Orleans WTKX Pensacola WTOB Winston-Salem WUPE Pittsfield	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Amold Chase Terry Young Chris Hampton Chris Angel Marty McGuane	919 612 812 315 804 919 919 912 205 704 715 803 313 203 504 9019 9019 9019	275 699 882 736 649 722 633 233 942 253 341 773 694 522 561 438 499 26?	1330 6060 5225 9151 1347 2407 8807 0600 4451 1300 7369 4146 1080 0001 4730 4353 1838
WRICH Greensboro, NC WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond VA WSEZ Z-93 Winston-Saler WSEL New Bern WSGA Savinnah WSGA Savinnah WSGA Birningham WSKY Asheville NC WSFT Stevens Point WI WSSC Sumter, SC WTAC Film WTIC-FM Hartford WTIC-FM Hartford WTIX New Orleans WTXN Pensacola WTOB Winston-Saler WODE Pittsfield WVQC Mt Carinel, IL	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase Terry Young Chris Hampton Chris Hampton Onny Shane John Jav	919 612 812 315 804 919 919 912 205 704 715 803 313 3203 4904 919 413 618 404	275 699 882 736 649 722 633 233 942 253 341 773 694 438 723 499 262 324	1330 6060 5225 9151 1347 2407 8807 0600 4451 1300 7369 4146 1080 0001 4730 4353 18989 2441
WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond, VA WSEZ /Z-93 Winston-Saler WSFL New Bern WSGA Savinnah WSGN Birmingham WSKY Asheville NC WSPT Stevens Point, WI WSSC Suniter, SC WTAC Fint WTIC-FM Hartford WTIX New Orleans WTXP Pensacola WTOB Winston-Saler WUPE Pittsfield WVJC MI Carmel, IL WVQC-FM Columbus, GA WWKE Ocala, FL	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase Terry Young Chris Hampton Chris Angel Marty McGuane Denny Shane John Jay Fred Pettv	919 612 812 315 804 919 919 912 205 704 715 803 803 303 303 203 618 404 904	275 699 882 736 649 722 633 233 942 253 341 773 694 438 723 499 262 324 732	1330 6060 5225 9151 1347 2407 8807 0600 11300 7369 4146 1080 0001 4730 4353 1531 8949 8000
WRIGH Greensboro, NC WRRD Minneapolis .  WRTB Vincenness, IN WRUN Troy Utica NY.  WRUN Troy Utica NY.  WRVQ Richmond, VA WSTE, New Bern .  WSGA Savinnah .  WSGA Savinnah .  WSGN Birmigham .  WSGN Birmigham .  WSGY Asheville NC .  WSFT Stevens Point, WI .  WSSC Sunter, SC .  WTAC Fint .  WTIC-FM Hartford .  WTIX New Orleans .  WTKX Pensacola .  WTKX Pensacola .  WTKY Pittsfield .  WUC M Carmel II.  WVOC-FM Columbus, GA .  WWKE Ocala, FL .  WWKLO NEW York .	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Amold Chase Terry Young Chris Hampton Chris Angel Marty McGuane Denny Shane John Jay Fred Petty Don Kelly	919 612 812 315 919 919 912 205 704 715 803 313 203 504 9919 919 4618 404 404 212	275 699 882 736 649 722 633 233 942 253 341 773 694 522 561 438 723 499 292 324 732 764	1330 6060 5222 9151 1347 2407 8807 0600 411 1300 7369 414 413 413 413 413 413 414 413 413 413
WRIGH Greensboro, NC WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond VA WSEZ Z-93 Winston-Salen WSEA Savinnah WSGA Bariningham WSGN Briningham WSKY Asheville NC WSGN Briningham WSKY Asheville NC WSFT Stevens Point WI WSSC Sumter, SC WTAC Fint WTIC-FM Hartford WTIX New Orleans WTCS Winston-Salem WTCS Winston-Salem WUOC FM Columbus, GA WWCC Great WVJC Mt Carmel IL WVJC-FM Columbus, GA WWKE Ocala, FL WXLO New York	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase Terry Young Chris Hampton Chris Angel Marty McGuane John Jay Fred Petty Don Kelly Michael McGann	919 612 812 315 919 919 912 205 704 715 803 313 203 504 904 914 13 618 404 212 412	275 699 882 736 649 722 633 233 942 253 341 773 694 438 723 499 262 324 732 764	1330 6060 5225 9151 1347 0600 4451 1300 7369 4146 0000 4730 4353 1531 8989 2400 6617 4544
WRRD Minneapolis WRTB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond, VA WSEZ /Z-93 Winston-Saler WSFL New Bern WSGA Savinnah WSGN Birmingham WSKY Asheville NC WSFT Stevens Point, WI WSSC Suniter, SC WTAC Fint WTIC-FM Hartford WTIX New Orleans WTXP Pensacola WTOB Winston-Saler WUPE Pittslield WVOC FM Columbus GA WVJC MI Carmel, IL WVOC-FM Columbus GA WWKE Ocala, FL WXLO New York 96-KX Pittsburgh WZDQ Chattanooga	Wes Jones Steve Shannon Danny Wayne Fred Horton Bill Thomas Pete Berry Ed Seeger Jerry Rogers Jay Michaels Terry Fisher Pat Martin Kirk Cliatt Fred Brian Arnold Chase Terry Young Chris Hampton Chris Angel Marty McGuane Denny Shane John Jay Fred Petty Don Kelly Michael McGann Anne McGartney	919 612 315 804 919 919 912 205 704 715 803 313 3203 504 9914 413 618 904 212 412 615	275 699 882 736 649 722 633 341 773 694 522 561 438 723 499 262 3764 732 764 842	1330 6060 5225 9151 1347 0600 4451 11300 7369 4146 11300 0001 4730 4353 1531 8989 2441 8000 6617 4544 6604
96-KX Pittsburgh				
WZOD Asheboro NC WZUU Milwaukee WZYQ Frederick, MD WZZX Louisville WZZP Cleveland Y-95 St Petersburg Y-100 Miami	Gary Jarret Chris Curtis Joe Johnson Randy Davidson Tim Bird Bob McNeil Robert Muzzy	919 414 301 502 216 813 305	672 964 662 245 696 576 944	0985 3180 2148 6601 4444 9550 1956
WZOD Asheboro NC WZUU Milwaukee WZYQ Frederick, MD WZZX Louisville WZZP Cleveland Y-95 St Petersburg Y-100 Miami	Gary Jarret Chris Curtis Joe Johnson Randy Davidson Tim Bird Bob McNeil Robert Muzzy	919 414 301 502 216 813 305	672 964 662 245 696 576 944	0985 3180 2148 6601 4444 9550 1956
WZOD Asheboro NC WZUU Milwaukee WZYQ Frederick, MD WZZX Louisville WZZP Cleveland Y-95 St Petersburg Y-100 Miami	Gary Jarret Chris Curtis Joe Johnson Randy Davidson Tim Bird Bob McNeil Robert Muzzy	919 414 301 502 216 813 305	672 964 662 245 696 576 944	0985 3180 2148 6601 4444 9550 1956
WZOD Asheboro NC WZUU Milwaukee WZYQ Frederick, MD WZZX Louisville WZZP Cleveland Y-95 St Petersburg Y-100 Miami	Gary Jarret Chris Curtis Joe Johnson Randy Davidson Tim Bird Bob McNeil Robert Muzzy	919 414 301 502 216 813 305	672 964 662 245 696 576 944	0985 3180 2148 6601 4444 9550 1956
WRICH Streensboro, NC WRID Troy Utica NY WRRD Minneapolis WRIB Vincenness, IN WRUN Troy Utica NY WRVQ Richmond VA WSEZ Z-93 Winston-Saler WSFL New Bern WSGA Savinnah WSGA Savinnah WSGA Savinnah WSGA Birmingham WSKY Asheville NC WSSC Suniter, SC WIAC Fint WILL WILL WILL WILL WILL WILL WILL WIL	Gary Jarret Chris Curtis Joe Johnson Randy Davidson Tim Bird Bob McNeil Robert Muzzy	919 414 301 502 216 813 305	672 964 662 245 696 576 944	0985 3180 2148 6601 4444 9550 1956

## **NEXT:**

AEROSMITH/NIGHTS IN THE RUTS

KEY CUT: REMEMBER WALKING IN THE SAND. Profile: WYSP A-H, KEZY-AM A-H, WLPL A-H, WDVE A-H, KTXQ A-H, WBCN A-H, WLOB A-H, KROQ A-H, WGRQ A-H, KNAC A-H, KSJO A-H, WCOZ A-H, KY-102 A-H, KFMH A-H, KLOL A-H, WZZO A-M, WZOK A-M, KGON A-M, KZAP A-M, KQFM A-M, WMMS A-M, WIYY A-M, WLUP A-M, KZEW A-M, WOUR A-M, WAAF A-M, KQRS A-M, ZETA-4 A-M, KGB-FM A-M, WMMR A-M, 92-ROCK A-M, WNOR A-M, ROCK-106 A-M, WKDF A-L, KXFM A-L, KSAN A-L, T-95 A-L, KRSI A-L, KPRI A-L, WLPX A-L, WABX A-L, Z92 A-L, WNEW-FM A-L, WMET A-L, KLIV A-L, KMET A-L, KZEL A-L, WSMI A-L, WLRS A-L, KWST A-L, KMEL A-L, KAWY A-L, and KBPI A-L...other cuts: Three Mile Smile, Think About It, No Surprises and Reefer Headed Woman...Most added album of the week...moves directly into NEXT with a walloping 67% reporter support...drawing instant phones in many markets...primary demo is male 16+...very strong image artist.

38 SPECIAL/ROCKIN INTO THE NIGHT

KEY CUT: STONE COLD BELIEVER. Profile: Hot at WJAX, KCBW, KFMH, and XL-102...medium at WZOK, C-101, T-95, KRST-FM, WAAF, KZOM, KLIV, WDVE, ROCK-106, KGGO, WZZO, WOUR, KTXQ, 92-ROCK, 98-ROCK, WSMI, WLPL, KLOS, KYTX, WYSP, KNAC, KSJO, ZETA7, KAWY, and KRSI...WGNE L-M, KZAP A-M, KQRS A-M, and KXFM A-L...other cuts: Title and Turn It On...starting to develop sales...holding at 43% reporter support...good reaction from programers where played.

HEAD EAST/A DIFFERENT KIND OF CRAZY

KEY CUT: SPECIALTY. Profile: Hot at KFMH, C-101, WLPX, and WZOK...medium at WAAF, WJAX, KGGO, ZETA7, T-95, WZZO, KRST-FM, WCPI, WSMI, KLIV, KZEL, KSJO, KRSI, X93, and KZAP...WGNE L-M, ROCK-106 A-M, KMOD A-M, KYTX A-M, K-105 A-L, WRUV A-L, and WGRQ A-L...other cuts: Too Late, Got To Be Real, Feeling Is Right and Keep A Secret...six new adds and an increase to 34% reporter support brings this record into NEXT...Top Ten sales in Milwaukee...gaining in other markets...artist familiarity is very powerful.

BOB WELCH/THE OTHER ONE (CAPITOL) KEY CUT: REBEL ROUSER. Profile: KTXQ A-H, KRST-FM A-H, KROQ A-H, KFMH A-H, WDVE A-M, KZEW A-M, KBPI A-M, WZOK A-M, WCPI A-M, KSJO A-M, WAAF A-M, KRSI A-M, 92-ROCK A-M, WJAX A-M, KQFM A-M, T-95 A-M, WYSP A-M, KZEL A-L, KSHE A-L, WKDF A-L, WCOZ A-L, C-101 A-L, Z92 A-L, KYTX A-L, WBCN A-L, WABX A-L, KZOM A-L, KMEL A-L, KTIM A-L, KEZY-AM A-L, KPRI A-L, WNEW-FM A-L, WOUR A-L, KWST A-L, KLRB A-L, and KAWY A-L...other cuts: Hideaway and Straight Up...out of the box add at 46% of reporting stations.

## MOST ADDED ALBUMS

- 1. AEROSMITH/NIGHTS IN THE RUTS (COLUMBIA) KEY CUT: REMEMBER WALKING IN THE SAND
- 2. JEFFERSON STARSHIP/FREEDOM AT POINT ZERO (GRUNT)
  KEY CUT: JANE
- 3. BOB WELCH/THE OTHER ONE (CAPITOL)
  KEY CUT: REBEL ROUSER
- 4. ZZ TOP/DEGUELLO (WB)
  KEY CUT: CHEAP SUNGLASSES
- 5. DAN FOGELBERG/PHOENIX (FULL MOON/EPIC)
  KEY CUT: WISHING ON THE MOON
- 6. EMERSON, LAKE & PALMER/IN CONCERT (ATLANTIC)
  KEY CUT: OPEN
- 7. FABULOUS POODLES/THINK PINK
  KEY CUT: BIONIC (EPIC)
- 8. THE BOOMTOWN RATS/THE FINE ART OF SURFACING(COLUMBIA) KEY CUT: I DON'T LIKE MONDAYS
- 8. PAT METHENY GROUP/AMERICAN GARAGE (ECM)
  KEY CUT: OPEN
- 9. THE INMATES/FIRST OFFENCE (POLYDOR)
  KEY CUT: DIRTY WATER

## 2 NCHES by Steve Jenkins

Last week (Nov. 4 thru 10) marked the fortieth anniversary of regular television broadcasting in the United States. It began at a station in Buffalo, I believe, and if I'm not mistaken, it was an NBC affiliate, if there was such a thing in 1939. There had been special broadcasts prior to Buffalo but they were primarily to test the invention and the broadcasts werent available to the general public.

There was no videotape and all of the technology was primitive to say the least. It wasnt viewed as an overtly significant event at the time but its impact has been inestimable.

I'm not a trivia freak by any means and the above information did not come off the top of my head. I heard (and saw) it on the television news. Like most Americans, I watch television with some degree of regularity. I'm part of the so-called "TV Generation" and like many of the members of that generation, I have been alternately enthralled, confused, disappointed and entertained by television. I have always been intrigued and excited by its potential to influence and affect large numbers of people. It is exactly that potential, filled often enough to change the face of our culture, that makes television both the best friend and worst enemy that radio could have.

For a very long time, television has been seen by radio programers almost solely as just another medium competing for their audience. Television changed radio programing forever and the change hasnt hurt a bit. The goal has always been the same, television merely changed—no, modernized—the method.

Now television is using radio as a programing tool. WKRP in Cincinnati is a hit and Dr. Johnny Fever is a superstar. This show makes a strong promise; a promise that radio can be fun, crazy, unpredictable, even successful. But television can only promise. It's up to radio to fulfill those promises.

So in the past forty years, television has helped force radio programing into the modern age. It has helped ratings by being a successful tool in promoting radio stations and it portrays the people in radio as lovable, crazy and good. I like to think they are. To hell with radio's detractors, I hope the next forty years are as good.

- TOM PETTY & THE HEARTBREAKERS/DAMN THE TORPEDOES KEY CUT: REFUGEE (BACKSTREET) Profile: Hot at WNEW-FM, KZAP, KGB-FM, WIYY, WMET, WLUP, KLOL, KRSI, KQRS, WBCN, KAWY, KSJO, KMEL, CHOM-FM, T-95, XL-102, WIBA-FM, KBPI, KFMH, WLRS, KSAN, ROCK-106, KLRB, WXRT, KWST, KPAS, WAAF, WABX, KEZY-AM, KTIM, KMET, WLPX, WDVE, KGON, WGRQ, WPIX, KXFM, KGGO, WCOZ, KTXQ, WZZO, WCPI, KROQ, WMMR, WMMS, ZETA7, 9B-ROCK, WSMI, WLPL, KLOS, WZOK, WYSP, KZEL, WOUR, KLIV, X93, and KNAC...medium at KMOD, K-105, KRST-FM, ZETA-4, KZEW, KQFM, KSHE, WLOB, WNOR, C-101, KCBW, KPRI, KZOM, and WKDF...WRUV M-H. Z92 M-H, WGNE M-H, 92-ROCK M-H, and WNOE-FMA-L...Blasts into the number one position in its 4th week of release... 100% reporter support...sales pattern developing very well, already top ten in Pittsburgh, San Diego, Philadelphia, Denver, Boston and many others...phones are extremely active...demos are male 16-34...gaining females 1B-24...totally valuable to programing...3rd week on chart.
- 2 LED ZEPPELIN/IN THROUGH THE OUTDOOR KEY CUT: IN THE EVENING (SWAN SONG)
  Profile: Hot at T-95, KLOL, KBPI, ZETA7, KCBW, KMEL, Z92, C-101, KQRS, KSAN, KLRB, KPAS, KY-102, WAAF, KZEW, KMET, WDVE, WGRQ, WKDF, WLRS, WMMR, WMMS, WNOE-FM, WYSP, KWST, ZETA-4, KRST-FM, KEZY-AM, KTIM, KZOM, WJAX, WLPX, WABX, KGON, KSJO, KXFM, KGGO, WCOZ, KYTX, KTXQ, WZZO, WCPI, KROQ, WNOR, 92-ROCK, 9B-ROCK, WSMI, KLOS, WZOK, WRUV, WOUR, KQFM, KLIV, X93, KNAC, KZAP, WLUP, CHOM-FM, K-105, KMOD, WGNE, WMET, WNEW-FM, WIYY, KPRI, ROCK-106, KGB-FM, and WBCN...medium at KZEL, KAWY, WIBA-FM, and KRSI...KSHE A-L...other cuts: All My Love, Fool In The Rain, South Bound Suarez, Carouselambra and I'm Gonna Crawl.
- 3 3 THE EAGLES/THE LONG RUN KEY CUT: TITLE
  Profile: Hot at KBPI, WIBA-FM, Z92, ZETA7, KLRB, KAWY, KMET, C-101, KQRS, KSAN, KSHE, KWST, KMEL, WAAF, KZEW, WABX, WDVE, WGRQ, WKDF, KFMH, WLRS, WMMR, WMMS, WXRT, WYSP, WOUR, ZETA-4, KY-102, KEZY-AM, KTIM, KZOM, WJAX, WLPX, WBCN, KGON, KSJO, WPIX, KXFM, KGGO, WCOZ, KYTX, KTXQ, WZZO, WCPI, KRQQ, WNOR, WLOB, 92-ROCK, 9B-ROCK, WSMI, WLPL, KLOS, WZOK, KZEL, KQFM, KLIV, X93, KRST-FM, KZAP, WLUP, CHOM-FM, K-105, KMOD, WGNE, WMET, WNEW-FM, WIYY, KPRI, KGB-FM, KRSI, KLOL, KCBW, KPAS, XL-102, and T-95...medium at KNAC...other cuts: Those Shoes, The Greeks Don't Want No Freaks, Disco Strangler, I Can't Tell You Why, In The City, and King Of Hollywood...maintains top position in sales and requests...awesome group power...covering all demos...extremely valuable to programing.
- 1 4 FLEETWOOD MAC/TUSK KEY CUT: TITLE
  Profile: Hot at T-95, KLOL, WIBA-FM, KBPI, KGGO, KCBW, Z92, C-101, KQRS, KSHE, KLRB, XL-102, KZEW, KAWY, WGRQ, KMET, KFMH, WLRS, WMMS, WNOE-FM, WXRT, WOUR, KWST, KEZY-AM, WAAF, KZOM, WJAX, WLPX, KMEL, WDVE, WPIX, KXFM, WKDF, WCOZ, KYTX, KTXQ, WZSO, WCPI, KROQ, WNOR, WLOB, 92-ROCK, WSMI, KLOS, WZOK, ZETA-4, KZEL, KQFM, KLIV, X93, KTIM, KZAP, WLUP, CHOM-FM, K-105, KMOD, WGNE, WBCN, WNEW-FM, WIYY, KPRI, ROCK-106, KGB-FM, and KRSI...medium at WMET, KNAC, WRUV, KSJO, KPAS, ZETA7...other cuts: Sara, Sisters Of The Moon, Angel, Think About Me, I Know I'm Not Wrong, Not That Funny, What Makes You Think You're The One and Brown Eyes.
- 4 5 STYX/CORNERSTONE KEY CUT: NEVER SAY NEVER
  Profile: Hot at XL-102, KCBW, T-95, KMEL, KPAS, C-101, KBPI, KAWY, KSHE, KWST, Z92, WAAF, KZEW, WABX, ZETA7, WGRQ, WKDF, KFMH, WLRS, WMMR, WMMS, WNOE-FM, KY-102, KMET, ZETA-4, KRST-FM, KEZY-AM, KZOM, WJAX, WLPX, WDVE, KGON, KSJO, KXFM, KGGO, KYTX, KTXQ, WZZO, WCPI, KROQ, WNOR, WLOB, 92-ROCK, 9B-ROCK, WSMI, KLOS, WZOK, WYSP, WOUR, KLIV, X93, KNAC, KZAP, WLUP, CHOM-FM, KMOD, WGNE, WMET, WNEW-FM, WIYY, KPRI, ROCK-106, KGB-FM, KRSI, and KLOL...medium at KQFM, KZEL, WBCN, KSAN, KQRS...other cuts: Lights, Borrowed Time, Love In The Midnight and Babe.
- 5 6 CHEAP TRICK/DREAM POLICE KEY CUT: GONNA RAISE HELL Profile: Hot at ROCK-106, WMET, KPAS, KRSI, WIYY, WNEW-FM, KGON, WIBA-FM, KLRB, KLOL, KPRI, Z92, KMET, KZEW, T-95, WDVE, WGRQ, KBPI, WLRS, KSAN, KSHE, WBCN, KWST, WYSP, KMEL, KRST-FM, WAAF, KTIM, KZOM, WLPX, WABX, C-101, KSJO, KGGO, WCOZ, KYTX, KTXQ, WZZO, WCPI, KROQ, WMMR, WLOB, 92-ROCK, WMMS, WNOE-FM, KLOS, WXRT, KLIV, X93, KNAC, KZAP, WLUP, CHOM-FM, KMOD, and KEZY-AM...medium at WGNE, KQFM, ZETA-4, KY-102, WLPL, WSMI, WNOR, XL-102, KCBW, WKDF, KQRS, ZETA7...other cuts: Dream Police, I Know What I Want, The House Is Rockin and I Need Your Love.
- 7 7 FOREIGNER/HEAD GAMES KEY CUT: TITLE
  Profile: Hot at KXFM, KGON, T-95, ZETA7, KCBW, KRSI, KBPI, KQRS, KSAN, KSHE, KPAS, KY-102, KMET, KLOL, C-101, Z92, WGRQ, WKDF, KFMH, WLRS, WMMR, WMMS, KWST, KMEL, WOUR, KRST-FM, KEZY-AM, WAAF, KZEW, WJAX, WLPX, WABX, KSJO, WDVE, KGGO, WCOZ, KYTX, KTXQ, WZZO, WCPI, KROQ, WNOR, WLOB, 92-ROCK, 9B-ROCK, WSMI, WLPL, KLOS, WZOK, WYSP, KQFM, KLIV, X93, KNAC, KZAP, WLUP, CHOM-FM, K-105, KMOD, KZOM, WMET, WIYY, KPRI, and ROCK-106...medium at WGNE, KTIM, KZEL, KAWY, WIBA-FM, XL-102, and KGB-FM...WNOE-FM L-M...other cuts: Rev On The Red Line, Seventeen, Women, The Modern Day and I'll Get Even With You.
- 8 JOE JACKSON/I'M THE MAN KEY CUT: TITLE
  Profile: Hot at KLIV, WCPI, WNEW-FM, KRST-FM, KSHE, KROQ, KRSI, ROCK-106, CHOM-FM, KNAC, WRUV, WOUR, 9B-ROCK, WMMS, KSJO, KLOL, WBCN, WMMR, KSAN, WAAF, KTIM, KZAP, T-95, KWST, KEZY-AM, KLRB, WYSP, WXRT, WLOB, WABX, WPIX, WDVE, WGRQ, WCOZ, KFMH, and WZZO...medium at KGB-FM, KGON, WLPX, KZOM, KMEL, KAWY, WLUP, X93, KQFM, KZEL, ZETA-4, KY-102, KY-105, KQRS, WIYY, KXFM, XL-102, KPAS, KCBW, C-101, Z92, and WIBA-FM...ZETA-7 M-H, and WGNE L-M...other cuts: Different For Girls and On Your Radio...one of the hottest new artists in the top ten...showing its strength by moving from BO to 90% reporter support...phone reaction is very good...number one request at XL102/Richmond...sales are developing...5th week on chart.
- POLICE/REGATTA DE BLANC KEY CUT: MESSAGE IN A BOTTLE

  Profile: Hot at KNAC, KYTX, WNEW-FM, WLUP, 9B-ROCK, KBPI, WDVE, WBCN, WLPX, WIBA-FM, KZEL, KWST, KROQ, WZZO, KSJO, WXRT, WYSP, ROCK-106, WPIX, KRST-FM, KRSI, KZOM, KLRB, KTIM, WRUV, WZOK, WOUR, WLOB, WMMS, and WCPI...medium at KGGO, KXFM, KCBW, KLOL, C-101, KMEL, KGB-FM, WIYY, KZEW, WMET, WGNE, CHOM-FM, WJAX, XL-102, KQFM, ZETA-7, WSMI, ZETA-4, 92-ROCK, KSAN, KTXQ, KPRI, KQRS, and Z92...WAAF M-H, KLIV M-H, WNOE-FM M-H, WGRQ L-M, and KGON A-L...other cuts: It's Alright For You, Walking On The Moon and The Bed's Too Big Without You...demos remain M/F 1B+...sales and phones are good...moving well among the supergroups on the chart...4th week on chart.
- 11 10 SANTANA/MARATHON KEY CUT: ALL I EVER WANTED

  Profile: Hot at WOUR, WCPI, KZOM, KTIM, WSMI, KMET, KCBW, KMOD, KNAC, KLIV, KQRS, WNOE-FM, 9B-ROCK, KSJO, KPAS, WIBA-FM, KXFM, KLRB, WLUP, KZAP, KWST, ZETA7, KAWY, WRUV, WAAF, KGON, KMEL, KYTX, and WZZO...medium at WDVE, T-95, KZEW, XL-102, KRSI, ROCK-106, K-105, WBCN, KY-102, KRST-FM, KSAN, X93, KQFM, KZEL, ZETA-4, Z92, WZOK, KLOS, WLPL, WYSP, WLOB, WNOR, WKDF, WGRQ, and KBPI...WGNE M-H, and CHOM-FM A-M...other cuts: Hard Times and Lightning In The Skies...very valuable to image programing...demos are males 18+...sales and phones are good...6th week on chart.
- 9 11 BLONDIE/EAT TO THE BEAT KEY CUT: DREAMING
  Profile: Hot at WNEW-FM, KLIV, KLOL, WIYY, KNAC, X93, WLRS, WBCN, KRSI, KPRI, WGNE, WLUP, WMMR, WMMS, WXRT, KSHE, WOUR, KLRB, WAAF, KBPI, WDVE, KZOM, C-101, KTIM, KEZY-AM, KSJO, WPIX, KXFM, WCOZ, WCPI, KROQ, WLOB, 92-ROCK, WYSP, KLOS. KZEL, and KWST...medium at KSAN, T-95, XL-102, WLPX, WJAX, WKDF, KAWY, WMET, KMOD, KRST-FM, KQFM, WSMI, KCBW, ZETA-4, KMEL, WIBA-FM...other cuts: Accidents Never Happen, Slow Motion, The Hardest Part and Living In The Real World.
- 10 12 FOGHAT/BOOGIE MOTEL KEY CUT: SOMEBODY'S BEEN SLEEPIN IN MY BED (BEARSVILLE)
  Profile: Hot at KTIM, 92-ROCK, KMET, KZAP, KAWY, 9B-ROCK, T-95, ROCK-106, WMET, WLUP, KYTX, WZZO, KFMH, WSMI, KSHE, WYSP, KCBW,
  KSJO, KEZY-AM, WIYY, WABX, KMOD, X93, KLIV, WGRQ, KRST-FM, WCPI, KROQ, WLPL, and WLOB...medium at WNOR, WMMS, KQRS, KPAS, KLOL,
  KGB-FM, KPRI, WBCN, WDVE, Z92, KZOM, KMEL, KNAC, WAAF, WJAX, KBPI, KQFM, KZEL, WZOK, KLOS, WOUR, KWST, and ZETA7...WGNE M-H, and
  WNOE-FM A-L...other cuts: Title and Love In Motion.
- 13 13 MOLLY HATCHET/FLIRTIN WITH DISASTER KEY CUT: WHISKEY MAN

  (EPIC)
  Profile: Hot at KMOD, K-105, ROCK-106, WGNE, ZETA7, KGRS, T-95, KRSI, WIYY, WMET, C-101, WDVE, WGRQ, WKDF, WLRS, KSHE, KPAS, KLOL,
  KRST-FM, WAAF, KZOM, WJAX, WLPX, WABX, KXFM, KGGO, WZZO, WCPI, WNOR, WLOB, WSMI, WLPL, WMMR, WZOK, WYSP, KLIV, KWST, KCBW,
  KZAP, WLUP, and KEZY-AM...medium at KSJO, WNEW-FM, KZEW, CHOM-FM, KMET, KNAC, WOUR, KQFM, KMEL, KLOS, Z92, and WIBA-FM...X93
  M-H...other cuts: Jukin City, Boogie No More and the title.

- JEFFERSON STARSHIP/FREEDOM AT POINT ZERO KEY CUT: JANE

  (GRUNT)

  Profile: Hot at Z92, 98-ROCK, WYSP, WLPL, WIYY, KPAS, KLOL, WLPX, KSAN, KXFM, KZAP, KRSI, KY-102, ROCK-106, KWST, WXRT, CHOM-FM, KPRI, WLUP, and K-105...medium at ZETA-4, WOUR, 92-ROCK, KQRS, and XL-102...KZEW A-H, KRST-FM A-H, KAWY A-H, KNAC A-H, KZOM A-H, WRUV A-H, KMEL A-H, WZOK A-H, WMMS A-H, WLOB A-H, ZETA7 A-H, KROQ A-H, KTXQ A-H, KYTX A-H, WCOZ A-H, KGGO A-H, KFMH A-H, WGRQ A-H, KSJO A-H, T-95 A-H, KGON A-H, WBCN A-H, WDVE A-H, KGB-FM A-H, C-101 A-H, KEZY-AM A-M, WAAF A-M, X93 A-M, KQFM A-M, WMMR A-M, WNOR A-M, KBPI A-M, WJAX A-M, WNEW-FM A-L, KLIV A-L, KZEL A-L, WNOE-FM A-L, KMET A-L, WSMI A-L, WKDF A-L, WABX A-L, KSHE A-L, and WIBA-FMA-L...other cuts: title, Lightning Rose, Rock Music and Things To Come...debuts with monstrous support...95% of all reporters have added album into rotation...artist image and power are incredibly strong...extremely valuable to programing...1st week on chart.
- 15 15 BONNIE RAITT/THE GLOW KEY CUT: YOU'RE GONNA GET WHAT'S COMIN

  (WB)

  Profile: Hot at WXRT, KLRB, KRSI, KAWY, WCOZ, WAAF, KZAP, WGNE, 98-ROCK, WCPI, WLOB, WOUR, KEZY-AM, WYSP, and KPAS...medium at KROQ, KWST, WMMS, KYTX, WKDF, C-101, XL-102, WDVE, KTXQ, WZZO, KBPI, WBCN, WNOR, K-105, KZOM, T-95, X93, KLIV, KQFM, KTIM, KZEL, ZETA-4, KY-102, WZOK, KLOS, ROCK-106, ZETA7, KGGO, and WIBA-FM...WRUV M-H, KLOL A-L, and WABX A-L...other cuts: Wild For You Baby, I Thank You and Standing By The Same Old Love...6th week on chart.
- 16 16 KENNY LOGGINS/KEEP THE FLAME KEY CUT: LOVE HAS COME OF AGE
  Profile: Hot at WNOR, KBPI, X93, C-101, KTXQ, KGB-FM, KMOD, KSHE, KZOM, WZOK, KAWY, WMMS, and KYTX...medium at WLPX, KWST, Z92, K-105, KQFM, WJAX, 92-ROCK, ZETA-4, WCPI, ZETA7, WKDF, KGGO, KRSI, KGON, KZEW, KPRI, and KCBW...WGNE M-H, WSMI M-H, and WBCN A-L...other cuts: This Is It and title...4th week on chart.
- 17 17 PAT BENATAR / IN THE HEAT OF THE NIGHT KEY CUT: HEARTBREAKER (CHRYSALIS) Profile. Hot at WZZO, KRSI, KRST-FM, WMMS, KYTX, KGON, KTIM, KSJO, WYSP, KROQ, KQRS, KTXQ, KGGO, 98-ROCK, ROCK-106, and CHOM-FM. medium at KLOS, ZETA-4, WAAF, WNOR, WCPI, KWST, WLRS, KLOL, KSHE, C-101, WDVE, WSMI, KBPI, WRUV, WABX, KLIV, KZEL, KEZY-AM, KZOM, KPRI, KSAN, and KPAS...WGNE M-H, X93 L-M, and WRQ L-M...other cuts: I Need A Lover, Don't Let It Show and title...maintains position with slight increase in support to 53%...generating good response with key cut from both M/F 16+...5th week on chart.
- 18 18 OUTLAWS/IN THE EYE OF THE STORM KEY CUT: IN THE EYE OF THE STORM (ARISTA)
  Profile: Hot at WLPX, WGRQ, KZEL, WZZO, ZETA7, KCBW, KSJO, WDVE, KRST-FM, 98-ROCK, and KNAC...medium at WZOK, KQRS, KLIV, KZOM.
  WSMI, WAAF, KAWY, WCPI, WOUR, KTXQ, KROQ, WYSP, KWST, WLPL, KLOS, KYTX, KXFM, KSHE, X93, KMOD, KGON, KZAP, WXRT, T-95, WNEW-FM, ROCK-106, and XL-102...WGNE L-M, K-105 A-L, and WBCN A-L...other cuts. Long Gone, Miracle Man and I'll Be Leaving Soon...4th week on chart.
- TOTO/HYDRA KEY CUT: ALL US BOYS
  Profile Hot at KRSI, KSHE, KZAP, KYTX, WMMS, KZOM, WIYY, WOUR, KROQ, KTXQ, WZZO, WLRS, KZEW, KNAC, and KFMH...medium at ZETA7, KBPI, WDVE, WABX, CHOM-FM, KQRS, KCBW, KEZY-AM, KTIM, WJAX, WLPX, KSAN, KGON, KXFM, WKDF, KRST-FM, WAAF, ZETA-4, KY-102, KMET, KAWY, 92-ROCK, WLOB, WYSP, WLPL, WZOK, KZEL, KQFM, KLIV, X93, WNOR, KWST, WCPI, KMEL, KPAS, and ROCK-106...WBCN A-H, T-95 A-M, KGGO A-M, WGNE A-L, and WSMI A-L...other cuts: White Sister, St. George, title and 99...across the board reaction...demos are M/F 18+...75% reporter support...1st week on chart.
- VARIANCE CONTROLL SET TO POBGUELLO KEY CUT: CHEAP SUNGLASSES

  Profile. Hot at KZEW, KSHE, KQRS, WKDF, WDVE, KCBW, KROQ, C-101, KXFM, T-95, KYTX, WZZO, KTXQ, KY-102, WYSP, WLRS, ROCK-106, ZETA7, WXRT, KZOM, WLUP, KNAC, and KPAS...medium at KPRI, WJAX, WAAF, KZAP, WLPL, KWST, WMMS, KBPI, and Z92...KLOL L-H, KGON A-H, KMOD A-H, KTIM A-H, KRST-FM A-H, WLOB A-H, KFMH A-H, WCOZ A-H, KGGO A-H, KAWY A-M, WIYY A-M, KEZY-AM A-M, X93 A-M, KQFM A-M, WCPI A-M, WBCN A-L, WNEW-FM A-L, WGNE A-L, K-105 A-L, WLPX A-L, KLIV A-L, KZEL A-L, WSMI A-L, KSAN A-L, and WIBA-FM A-L...other cuts: I Thank You, I'm Bad I'm Nationwide, She Loves My Automobile and A Fool For Your Stockings. top 5 most added second week running...male appeal is very powerful...sales and phones are taking off. already top ten sales in Nashville and Wichita... top five phones in Houston and Louisville ..extremely valuable to image programing...1st week on chart.
- 14 21 JETHRO TULL/STORMWATCH KEY CUT: SOMETHING'S ON THE MOVE
  Profile: Hot at KNAC, 98-ROCK, KRST-FM, CHOM-FM, WXRT, WSMI, KCBW, ROCK-106, KMOD, WOUR, WKDF, KLIV, WMMS, WAAF, KBPI, KSHE, KRSI, KEZY-AM, WGNE, KXFM, KGGO, WCPI, and KROQ. ..medium at KQFM, WYSP, KLOS, KWST, KMEL, WGRQ, KPAS, KSJO, WDVE, WBCN, KGB-FM, WABX, KPRI, K-105, KZEW, C-101, T-95, ZETA7...other cuts: North Sea Oil, Orion and Home.
- 26 22 STEVE FORBERT/JACKRABBIT SLIM KEY CUT: ROMEO'S TUNE (NEMPEROR)
  Profile Hot at KZEL, WPIX, WIBA-FM, KRSI, XL-102, WCOZ, WNEW-FM, KCBW, WOUR, and WZZO...medium at KAWY, KTIM, KZOM, WBCN, WZOK, ZETA-4, KY-102, WCPI, KYTX, WYSP, ZETA7, WNOR, KFMH, KLOL, KGGO, WDVE, KQFM, X93, KZAP, WLUP, KXFM, and KBPI...WRUV M-H, WAAF A-M, ROCK-106 A-M, WSMI A-L, T-95 A-L, KMOD A-L, and Z92 A-L...other cuts: Say Goodbye To Little Joe and Complications...moves to 51% reporter support with six new adds...covering all demos...top five request and number eight sales in Philadelphia...valuable to programing...2nd week on chart.
- 23 23 THE HEADBOYS / THE HEADBOYS KEY CUT: THE SHAPE OF THINGS TO COME (RSO)
  Profile: Hot at KWST, KZEL, KLRB, KTXQ. KSAN, WBCN, KQFM, KTIM, WYSP, and WZZO...medium at ROCK-106, KQRS, KLIV, WAAF, KZOM, KRSI, WGNE, WCPI, WOUR, KYTX, KGGO, 98-ROCK, WMMS, KLOS, KXFM, KSJO, KZEW, KSHE, KGON, KNAC, KPAS, and KZAP...X93 L-M, WRUV L-M, KAWY L-M, WLUP A-L, and WLPL A-L...other cuts. Stepping Stones, Changing With The Times, Kick In The Kan and The Ripper...maintains strong 18-30 support...sales developing...3rd week on chart.
- 19 24 SHOES/PRESENT TENSE KEY CUT: TOMORROW NIGHT
  Profile: Hot at X93, WZZO, WYSP, WPIX, KCBW, KMET, WMMS, 98-ROCK, and KTXQ...medium at WNEW-FM, KTIM, WCPI, KZOM, WLRS, KFMH, ZETA7, KRST-FM, WCOZ, KZEW, KBPI, WIBA-FM, WMET, KSJO, KEZY-AM, WLUP, WSMI, WLPL, KLOS, WJAX, KZEL, KNAC. KGON, WBCN, and KMOD...WRUV L-M, 92-ROCK L-M, ZETA-4 A-M, and KXFM A-L...other cuts: I Don't Miss You, Cruel You, Too Late, Every Girl and Now And Then.
- 20 25 AC:DC/HIGHWAY TO HELL KEY CUT: TITLE

  Profile: Hot at WZOK, WLOB, WIYY, WNOE-FM, Z92, WGRQ, T-95, WJAX, WLUP, KLIV, WLRS, and WZZO...medium at XL-102, KLOL, WDVE, KTIM, KNAC, WABX, KSAN, KQFM, WMMS, KLOS, KZEW, WSMI, WGNE, WMET, 92-ROCK, WNOR, WKDF, KWST, KMET...other cuts: Shot Down In Flames, Girls Got Rhythm and Touch Too Much.
- N 26 INMATES / FIRST OFFENCE KEY CUT: DIRTY WATER

  Profile Hot at KTIM, WPIX, KY-102, KYTX, WMMS, and KMET...medium at WLUP, ZETA7, KNAC, KTXQ, WZZO, WOUR, KRST-FM, KSAN, ROCK-106, KPRI, T-95, KZAP, WAAF, X93, KLOL, KLIV, KZOM, WYSP, KROQ, WLOB, 98-ROCK, WSMI, WLPL, KEZY-AM, and KLRB...WGNE M-H, KZELL-H, WRUV L-M, KAWY L-M, WCPI A-M, KQRS A-M, KRSI A-M, KGGO A-M, KXFM A-M, CHOM-FM A-M, K-105 A-L, WBCN A-L, WLRS A-L, and WIBA-FM A-L...other cuts<sup>-</sup> The Walk...enters the chart with 59% reporter support and 10 new adds...excellent new artist power...1st week on chart.
- 28 27 APRIL WINE / HARDER FASTER KEY CUT: I LIKE TO ROCK
  Profile: Hot at CHOM-FM, WZOK, WABX, KFMH, KTXQ, WZZO, and WJAX...medium at T-95, ZETA7, XL-102, WDVE, KSHE, KZAP, WLPX, KRST-FM, WCPI, WYSP, WMMS, KYTX, WLOB, 98-ROCK, KLOS, KGGO, KEZY-AM, WLRS, KZEL, KZEW, KQRS, ROCK-106, and KGON...WRUV M-H, X93 L-M, and KCBW A-L...other cuts: Say Hello and Ladies Man...2nd week on chart.
- 21 28 HALL & OATES / X-STATIC KEY CUT: BEBOP DROP
  Profile: Hot at KWST, KLRB, KTIM, KROQ, WBCN, X93, and WPIX...medium at WYSP, WMMS, C-101, KMOD, WNEW-FM, WCOZ, WZZO, KQFM, KLOS, KZOM, 92-ROCK, WLOB, WZOK, KEZY-AM, KLIV, WCPI, ZETA-4, KZEW, KRSI, XL-102, KMEL...other cuts: Wait For Me, Intravino and Woman Comes And Goes
- THE BOOMTOWN RATS/THE FINE ART OF SURFACING KEY CUT: I DON'T LIKE MONDAYS (COLUMBIA)
  Profile: Hot at KSJO, WXRT, WRUV, WIBA-FM, WCOZ, WPIX, WMMS, WLUP, KRSI, WLOB, KTIM, KNAC, CHOM-FM, and WNEW-FM...medium at KGON, WBCN, KLIV, XL-102, KROQ, KWST, KQFM, WZZO, KRST-FM, ZETA7, KZAP, and X93...WAAF M-H, KZELL-M, 98-ROCK A-M, WCPIA-M, KYTX A-M, ROCK-106 A-M, KGGO A-M, KXFM A-M, WYSP A-M, WLPX A-L, WJAX A-L, WLRS A-L, and WABX A-L...other cuts: When The Night...instant phone reaction on key cut...already top five request in Minneapolis and Worcester...hits the chart with 51% reporter support and 11 new adds...very



valuable to programing...1st week on chart.

L, and KAWY A-L...other cuts: open.

24 30 JOHN COUGAR/JOHN COUGAR KEY CUT: I NEED A LOVER
(RIVA/PHONOGRAM)
Profile: Hot at 98-ROCK, KAWY, KRSI, WOUR, KPRI, WZZO, KPAS, WGNE, WDVE, WZOK, KGB-FM, and WLOB...inedium at KTXQ, KGGO, WGRQ, KSJO, KZAP, Z92, ZETA-4, WLPL, KQRS, WRUV, KROQ, WMMS, WCPI, WIYY, C-101, and ROCK-106...KLIV M-H, KGON A-M, WMMR A-M, XL-102 A-L, and WIBA-FM A-L...other cuts: Small Paradise, A Little Night Dancing and Miami.

## SIGNIFICANT ACTION

DAN FOGELBERG/PHOENIX KEY CUT: WISHING ON THE MOON (FULL MOON/EPIC) Profile: Hot at KLOL...KTXQ A-H, ZETA7 A-H, WZOK A-H, 98-ROCK A-H, KY-102 A-M, WJAX A-M, KZEW A-M, ZETA-4 A-M, KRSI A-M, WIYY A-M, KQRS A-M, T-95 A-M, WMMR A-M, KSJO A-L, XL-102 A-L, KZOM A-L, KWST A-L, WLUP A-L, KSHE A-L, WSMI A-L, WNOR A-L, WLRS A-L, KSAN A-L, and Z92 A-L...other cuts: Gypsy Wind, Face The Fire and title.

FABULOUS POODLES/THINK PINK KEY CUT: BIONIC MAN (EPIC) Profile: Medium at KNAC, KTIM, WNEW-FM, ZETA7, KFMH, KSJO, and WMMS...WRUV L-M, KZEL L-M, 98-ROCK A-M, KROQ A-M, KGON A-M, KZAP A-M, X93 A-M, KEZY-AM A-L, KXFM A-L, WXRT A-L, WDVE A-L, KCBW A-L, WLPX A-L, WJAX A-L, and C-101 A-L...other cuts: Man With Money and Cossack Cowboy.

EMERSON, LAKE & PALMER / IN CONCERT KEY CUT: OPEN (ATLANTIC) Profile: WPIX A-H, KFMH A-H, KROQ A-M, KGGO A-M, WRUV A-M, KRST-FM A-L, KTXQ A-L, KSHE A-L, WGRQ A-L, WJAX A-L, KTIM A-L, KWST A-L, C-101 A-L, KZEL A-L, X93 A-L, and WIBA-FM A-L...other cuts: open.

ATLANTA RHYTHM SECTION/ARE YOU READY KEY CUT: OPEN (POLYDOR) Profile: Hot at WGNE, KZEL, and KFMH ..medium at KEZY-AM, 98-ROCK, WJAX, WOUR, KYTX, WCPI, KROQ, KQFM, WSMI, KLOS, WZOK, KXFM, WXRT, KNAC, C-101, ZETA7...other cuts: open.

SPORTS/DON'T THROW STONES KEY CUT: WHO LISTENS TO THE RADIO (ARISTA) Profile: Hot at KFMH, and KSJO...medium at WAAF, WYSP, WCPI, WOUR, KGON, KTIM, WMMS, WZZO, KZEW, KROQ, 98-ROCK, KEZY-AM, KZEL, KNAC, and KRSI...WLPL A-L...other cuts: Title, Suspicious Minds and Tired Of Me. RICK DERRINGER/GUITARS AND WOMEN KEY CUT: SOMETHING WARM (BLUE SKY) Profile: Hot at KSJO, and X93...medium at WMMS, WLUP, WOUR, KGGO, WSMI, WZZO, ZETA-4, WXRT, WPIX, ROCK-106, KRSI, KPAS, and XL-102...WGNE L-M...other cuts: It Must Be Love, Desires Of The Heart and title. 20/20/20/20 KEY CUT: CHERI (EPIC) Profile: Hot at KSAN, and KNAC...medium at WYSP, KTIM, KGON, KSJO, WZZO, KRSI, KROQ, WLOB, KLOS, KLIV, KTXQ, ROCK-106, WOUR, KCBW, WMMS...other cuts: Yellow Pills.

KARLA BONOFF/RESTLESS NIGHTS KEY CUT: TROUBLE AGAIN (COLUMBIA) Profile: Hot at KBPI, KYTX, and WKDF...medium at ZETA7, KZOM, WBCN, WCPI, KLOL, KXFM, WRUV, KZEL, KQFM, X93, KMOD, C-101, KAWY...other cuts' Baby Don't Go, When You Walk In The Room, Trouble Again and title.

GAMMA/GAMMA 1 KEY CUT: I'M ALIVE (ELEKTRA) Profile: Hot at KSHE, KSJO, and KYTX...medium at KLIV, KROQ, WLRS, KQRS, WYSP, KSAN, KFMH, KLOS, WSMI, and WMMS...WGRQ L-M, WLPL A-M, and WCPI A-M...other cuts: Fight To The Finish and Thunder And Lightning.

PABLO CRUISE/PART OF THE GAME KEY CUT: I WANT YOU TONIGHT (A&M) Profile: Hot at KXFM, and C-101...medium at KRST-FM, KZOM, KZEL, KMOD, KROQ, XL-102, WNOR, WZOK, KTXQ, KLIV, KTIM, and KRSI...KGON A-M, and WIBA-FM A-L...other cuts: open.

STEVIE WONDER/SEND ONE YOUR LOVE KEY CUT: OPEN (TAMLA) Profile: Hot at WNOE-FM, WBCN, WIBA-FM, C-101, and WPIX...medium at ZETA-4, WXRT, KQFM, KROQ, KBPI, WNEW-FM, and KZEL...WRUV A-H, KFMH A-H, and KXFM A-M...other cuts: A Seed's A Star and Outside My Window.

JEAN-LUC PONTY/A TASTE FOR PASSION KEY CUT: STAY WITH ME (ATLANTIC) Profile: Hot at WIBA-FM, KFMH, WXRT, WRUV, and KTIM...medium at WBCN, KMOD, WCPI, C-101, and XL-102...WNOE-FM L-M...other cuts: Sunset Drive.

NICOLETTE LARSON/IN THE NICK OF TIME KEY CUT: OPEN (WB) Profile: Hot at WMMS, and KYTX...medium at XL-102, KAWY, C-101, WJAX, KXFM, WIBA-FM, KZEL, ZETA-4, and KZOM...WGNE L-M, and KCBW A-L...other cuts: open.

CINDY BULLENS/STEAL THE NIGHT AWAY KEY CUT: FULL TILT ROCKER (CASABLANCA) Profile: Hot at WBCN...medium at WYSP, WCOZ, KRST-FM, WNEW-FM, WPIX, WOUR, WZZO, 98-ROCK, KLOS, WAAF, KWST...other cuts: Too Close To Home.

SNAIL/FLOW KEY CUT: BROKE UP BROKE DOWN (CREAM) Profile: Hot at KSHE...medium at KFMH, KLIV, KTIM, WCPI, WSMI, WAAF, KNAC, KSJO, and KCBW...WGNE L-M...other cuts: Tonight and Threw It Away.

THE BEAT/THE BEAT KEY CUT: ROCK & ROLL GIRL (COLUMBIA) Profile: Hot at KLRB, KSJO, and KSAN...medium at KTIM, WMMS, WPIX, KFMH, WZZO, WYSP, and KNAC...KLIV A-L...other cuts: open.

DUNCAN BROWN/STREETS OF FIRE KEY CUT: AMERICAN HEARTBEAT (SIRE) Profile: Hot at WRUV, KZEL, and KAWY...medium at KFMH, WCPI, WJAX, KTXQ, WBCN, and KZAP...98-ROCK A-M. .other cuts: Fauvette.

PETER GREEN/IN THE SKIES KEY CUT: TITLE (SAIL) Profile: Hot at WRUV, KTIM, and WIBA-FM...medium at KZEL, WCPI, WMMS, and XL-102...KYTX A-M, and KQFM A-L...other cuts: title.

TOM JOHNSTON/EVERYTHING YOU HEARD KEY CUT: SAVANNAH NIGHTS (WB) Profile: Medium at KWST, KMEL, KTIM, KYTX, KLIV, X93, KNAC, KMOD, and XL-102...ZETA-4 A-M...other cuts: Small Time Talk and Outlaw.

HORSELIPS/SHORT STORIES/TALL TALES KEY CUT: GUESTS OF THE NATION (MERCURY) Profile: Hot at KCBW...medium at KTIM, X93, WMMS, WOUR, KZEL, and KSAN...WLPL A-L, K-105 A-L, and WJAX A-L...other cuts; open.

PAT METHENY GROUP/AMERICAN GARAGE KEY CUT: OPEN (WCM) Profile: Hot at WXRT, and WIBA-FM...medium at WBCN, and WCOZ...KFMH A-H, WNEW-FM A-L, WNOR A-L, KAWY A-L, C-101 A-L, KTIM A-L, KRST-FM A-L, WRUV A-L, KLRB A-L, KCBW A-L, and KBPI A-L...other cuts: open.

CAMEL/I CAN SEE YOUR HOUSE FROM HERE KEY CUT: WAIT (ARISTA) Profile: Medium at X93, WNEW-FM, KFMH, and KCBW...WRUV A-M, WJAX A-M, WOUR A-L, KTXQ A-L, and WIBA-FM A-L...other cuts: Who We Are.

THE HOUNDS/PUTTIN' ON THE DOG KEY CUT: UNDER MY THUMB (COLUMBIA) Profile: Hot at WLUP...medium at WZOK, WZZO, T-95, KMOD, and WMET...KRST-FM L-M, KLOL A-L, KRSI A-L, and KLIV A-L...other cuts: Do Wha Diddy Diddy.

THE MOTELS/THE MOTELS KEY CUT: DRESSING UP (CAPITOL) Profile: Hot at KRST-FM, and KTIM...medium at WBCN, WLOB, XL-102, KNAC, and WCOZ...KZEL L-M...other cuts: Total Control.

FLYING LIZARDS/MONEY KEY CUT: 12" (VIRGIN) Profile: Hot at WPIX...medium at WNEW-FM...WAAF A-M, WOUR A-L, WRUV A-L, KZEL A-L, WCOZ A-L, and WMMR A-L.

JUDAS PRIEST/UNLEASHED IN THE EAST KEY CUT: DIAMONDS AND RUST (COLUMBIA) Profile: Hot at KYTX...medium at KEZY-AM, KPAS, KNAC, WLPL, ROCK-106, and KLIV...WGNE L-M...other cuts: The Green Manalishi and Running Wild.

BOB MARLEY/SURVIVAL KEY CUT: WAKE UP AND LIVE (ISLAND) Profile: Hot at WIBA-FM, WRUV, and WPIX...medium at KTIM, KZEL, WXRT...other cuts: Top Ranking, title and So Much Trouble In The World.

J.D. SOUTHER/YOU'RE ONLY LONELY KEY CUT: TITLE (COLUMBIA) Profile: Hot at KFMH, and WMMS...medium at X93, WCPI, KZOM, WNEW-FM, ZETA-4...other cuts: Trouble In Paradise and White Rhythm And Blues.

RORY GALLAGHER/TOP PRIORITY KEY CUT: FOLLOW ME (CHRYSALIS) Profile: Hot at WLUP...medium at WZOK, KNAC, WSMI, KPAS, ZETA7...other cuts: Just Hit Town, Philby and At The Depot.

IAN LLOYD/GOOSE BUMPS KEY CUT: SHE BROKE YOUR HEART (SCOTTI BROS.) Profile: Hot at WPIX...medium at 92-ROCK, X93, WNEW-FM, KPAS, ZETA7...other cuts: title.

BLISS BAND/NEON SMILES KEY CUT: OPEN (COLUMBIA) Profile: Medium at WOUR, 92-ROCK, WSMI, KLIV, KRSI, WAAF...other cuts: open.

MARIANNE FAITHFULL/BROKEN ENGLISH KEY CUT: OPEN (WB) Profile: Medium at WPIX...WRUV A-M, KTIM A-L, WOUR A-L, KZELA-L, WNEW-FM A-

XTC/DRUMS & WIRES KEY CUT: THAT'S THE WAY (VIRGIN) Profile: Medium at KNAC, and WCOZ...KROQA-H, WPIXA-H, WNEW-FMA-L, KRSIA-L, and KTIM A-L...other cuts: Ten Feet Tall and Making Plans.

GILDA RADNER/LIVE FROM NEW YORK KEY CUT: OPEN (WB) Profile: Hot at WMMS, and KQFM...WCOZ A-M, KTIM A-L, KZEL A-L, 9B-ROCK A-L, and WMMR A-L...other cuts: open.

ALDA RESERVE/LOVE GOES ON KEY CUT: OPEN (SIRE) Profile: Medium at WYSP, and WAAF...WLPL A-L, and KSJO A-L

WHITE SNAKE/LOVE DRIVE KEY CUT: TITLE (UA) Profile: Hot at KFMH...medium at KZOM, KROQ, KRSI, ZETA7...other cuts: open.

ALIAS/CONTRABAND KEY CUT: OPEN (MERCURY) Profile: Hot at WJAX, and K-105...medium at XL-102, ZETA7...other cuts: open.

GARY MOORE / BACK ON THE STREETS KEY CUT: TITLE (JET) Profile: Medium at WLOB, KZOM, and WYSP...KAWY L-M, KTXQA-L, and KXFMA-L...other cuts: open.

TANYA TUCKER/TEAR ME APART KEY CUT: OPEN (MCA) Profile: Medium at C-101, WMMS, KZOM, and KXFM...KAWY A-L...other cuts : open.

RUPERT HOLMES/PARTNERS IN CRIME KEY CUT: OPEN (INFINITY) Profile: Hot at ZETA-4...medium at WJAX, and KXFM...WRUV L-M, and WNOE-FM A-L

TANTRUM/RATHER BE ROCKIN' KEY CUT: TITLE (OVATION) Profile: Medium at KRST-FM, WXRT, and KCBW...KTXQ A-L...other cuts: open.

CITY BOY/THE DAY THE EARTH CAUGHT FIRE KEY CUT: TITLE (ATLANTIC) Profile: Hot at WBCN...medium at CHOM-FM, KMOD, KSJO...other cuts: open.

BRAND X/PRODUCT KEY CUT: OPEN (PASSPORT) Profile: Medium at WOUR, WRUV, KNAC, WXRT...other cuts: open.

INTERVIEW/BIG OCEANS KEY CUT: YOU DIDN'T HAVE TO LIE TO ME (VIRGIN) Profile: Hot at WXRT...medium at KZEL...WRUV M-H...other cuts: St. Jean Wires,

POINT BLANK/AIRPLAY KEY CUT: MEAN TO YOUR QUEENIE (MCA) Profile: Hot at KFMH...medium at XL-102, and KMOD...WYSP A-M, and Z92 A-L...other cuts: open.

RICHARD LLOYD/ALCHEMY KEY CUT: OPEN (ELEKTRA) Profile: Medium at WOUR, WPIX, and WBCN...WRUV A-M, WJAX A-L, and KTIM A-L...other cuts: open.

BUGGLES/VIDEO KILLED THE RADIO STAR KEY CUT: 12" (ISLAND) Profile: Hot at WMMS...medium at WCOZ, and KNAC...WAAF A-M.
THE BLEND/ANYTIME DELIGHT KEY CUT: THE PRIZE (MCA) Profile: Hot at WLOB...medium at KCBW, and WYSP...X93 A-L, and WXRT A-L...other cuts: open.

JORMA KAUKONEN/JORMA KEY CUT: OPEN (RCA) Profile: WRUV M-H, WPIX A-H, and KTIM A-L...other cuts: open.

BUZZCOX/GOING STEADY KEY CUT: OPEN (A&M) Profile: Medium at WBCN, and KNAC...WCOZ L-M, KSJO A-L, and WMMR A-L...other cuts: open. STARJETS/STARJETS KEY CUT: OPEN (EPIC) Profile: Medium at KTIM, WPIX, KFMH...other cuts: open.

ANGIE/PEPPERMINT LUMP KEY CUT: 12" (STIFF/IMPORT) Profile: Hot at KEZY-AM...medium at KPAS, WMMS

ROB GRILL/ROCK SUGAR KEY CUT: TITLE (MERCURY) Profile: Hot at WMMS...medium at WSMI, KROQ

THE NOW/THE NOW KEY CUT: CAN YOU FIX ME UP WITH HER (MIDSONG INT.) Profile: Medium at WYSP, KSJO, WAAF...other cuts: open.

MONTY PYTHON/LIFE OF BRIAN KEY CUT: OPEN (WB) Profile: Medium at WBCN, WLOB, WGRQ...other cuts: open.

PAGES/FUTURE STREET KEY CUT: OPEN (EPIC) Profile: Medium at KFMH, and KBPI...KTIM A-L...other cuts: open.

INGA RUMPF/INGA KEY CUT: OPEN (RCA) Profile: Medium at KTIM...WRUV L-M, and KSJO A-L...other cuts: open.

THE POP/GO KEY CUT: OPEN (ARISTA) Profile: Medium at KNAC, and KY-102...other cuts: open.

CLIFF RICHARD/ROCK 'N ROLL JUVENILE KEY CUT: OPEN (EMI/AMERICA) Profile: KFMHA-H, ZETA-4 A-M, WLOB A-L, WJAX A-L, KRST-FMA-L, and KAWY A-L...other cuts: open.

JOAN ARMATRADING/HOW CRUEL KEY CUT: TITLE (A&M) Profile: WPIX A-H, C-101 A-M, KFMH A-M, KZEL A-L, and KRST-FM A-L...other cuts: open.
TONY BANKS/A CURIOUS FEELING KEY CUT: OPEN (CHARISMA) Profile: Hot at KPRI...KSJO A-L, KAWY A-L, KTIM A-L and WOUR A-L
FAITH BAND/PARADISE KEY CUT: 12" (MERCURY) Profile: Hot at KFMH...KCBW A-L

JAGS/BACK OF MY HAND KEY CUT: OPEN (ISLAND EP) Profile: Hot at WPIX...other cuts: open.

LIVE WIRE / LIVE WIRE KEY CUT: OPEN (A&M) Profile: Medium at KZEL...WBCN A-L...other cuts: open.

MANHATTEN TRANSFER/EXTENSIONS KEY CUT: OPEN (ATLANTIC) Profile: WNEW-FM A-L, and KTIM A-L...other cuts: open.

PENETRATION / PENETRATION KEY CUT: SHOUT ABOVE THE NOISE (VIRGIN) Profile: WRUV A-L, and WCOZ A-L...other cuts: open.

NAUGHTY SWEETIES/ALICE KEY CUT: 12" (ELEKTRA) Profile: Medium at KNAC and KROQ.

SLY & THE FAMILY STONE/REMEMBER WHO YOU ARE KEY CUT: TITLE (WB) Profile: WBCN A-L...other cuts: open.

ROOT BOY SLIM/ZOOM KEY CUT: WW II (IRS/A&M) Profile: KRST-FM A-L, KTIM A-L, and WXRT A-L...other cuts: open.

### **ALBUM TRENDSETTERS**

C-101/Corpus Christi Charlie Palmer 512 855-4641
CHOM-FM Montreal Rob Bradie 514 935-2425
K-105/St Joseph Dave McCormick 816 233-2577
KAWY/Casper John Logan 307 235-1515
KBPI / Denver Frank Cody 303 936-2313
KCBW/Sedalia, MO Wes Yates 816 826-1050
KOKB Phoenix Linda Clayton 602 833-4261
KEZY-AM/Anaheim Larry Reisman 714 776-3696
KFMH/Muscatine Lisa Catalona 319 263-2512
KGAB/Ventura Bob Gowa 805 647-0634
KGB-FM/San DiegoValerie 714 297-2201
KGGO Des Moines Mark Vos 515 265-6186
KGON/Portland Jerry Ostertag 503 655-9181
KLIV/San Jose Kevin Manna 408 293-8030
KLOL Houston Paul Ryan 713 526-4591
KLOS/Los Angeles Ruth Pinedo 213 663-3311
KLRB/Carmel Bob Stock 408 624-3859
KMEL/San Francisco Mark Cooper 415 391-9400
KMET/Los Angeles Sam Bellamy 213 464-5638
KMOO/Tulsa Charlie West 918 664-2810
KNAC / Long Beach Paul Fuhr 213 437-0366
KPAS/El PasoJohn Marinakos 915 533-8211
KPRI/San Diego Jesse Summers 714 565-6006
KQFM/PortlandJim Robinson 503 226-0100
KQMQ/Honolulu Austin Vali 808 946-2869
KQRS/Minneapolis Tac Hammer 612 545-5601
KREM Spokane Larry Snider 504 448-2000
KROQ/Los Angeles Larry Groves 213 578-0830
KRSI/Minneapolis Gregg Swedberg 612 941-5774

RRST Alburquerque
WCPI Wheeling
WGNE Panama City         Wayne Edwards 904 234-6622           WGRQ/Buffalo         Irv Goldfarb 716 881-4555           WIBA/Madison         Scott Watson 608 274-5450

NIYY/8altımore Oenise Oliver 301 889-0098	
NKDF/Nashville Alan Sneed 615 244-9533	í
WKQQ/Lexington Dave Krusenklaus 606 252-6694	ί
WLIR/Long Island McNamara/Kleinman 516 485-9200	`
NLOB Portland, ME Oanny Shewster 207 775-2336	
WLPL/8altimore Kris Phillips 301 358 4600	١
NLPX/Milwaukee Bobbin Beam 414 342-1111	
NLAV-FM / Grand Rapids Ooc Donovan 616 456-5461	
NLRS Louisville Orake Hall 502 585-5178	
NLUP / Chicago Sky Oaniels 312 440-5270	)
VMET Chicago Dave Benson 312 828-9191	
VMMR/PhiladelphiaOick Hungate 215 561-0933	
VMMS/ClevelandJohn Gorman 216 781-9667	
VNEW-FM/New York Marvann McIntyre 212 986-7000	
VNOE-FM New Orleans Capt. Humble 504 529-1212	
VNOR-FM / Norfolk, VA Ron Reger 804 623-9667	
VOUR Utica	
VPIX/New York Mea Griffin 212 949-2102	
VMUV Burlington, VT Tom Melloni 802 656-2247	
VSHE Miami Michele Robinson 305 581-1580	
VSMI Litchfield	
VYSP/Philadelphia Robin Henkin 215 839-7625	
VZOK Rockford, ILTom Hunter 815 399-2233	
VZZO Allentown George Hawras 215 694-0511	
VZZQ / Jackson Scott Mater 601 982-1062	
VZZX/Louisville Randy Oavidson 505 245-6601	
93 / Sroux Falls Bruce Fischer 605 339-1520	
L102/Richmond Jack Casey 804 282-9731	
ETA 4/Miami	
ETA 7/Orlando	
OOM/Beaumont Mark McLaren 713 727-0229	
-92/Omaha Bob Linden 402 592-5300	

SPECTRUM III is a whole new approach to Adult Programing, meant as a modern evolution from such terms as Adult Contemporary, Pop Adult, MOR, Soft Rock, etc. The S-III analysis is based on reports from the country's trendsetting radio stations. To exchange information call Terry Gillingham or Ardele Leavelle at 408 646-9333 or write FRED: 598 Foam, Monterey, CA 93940.

## TRI-ANGLES by Terry Gillingham

## **NEXT:**

#### PABLO CRUISE/I WANT YOU TONIGHT

(A&M)

Profile: Among five hottest at 14k.....on at WVLK...CHEC 24-15, WQON D-16, KWEN 19-17, WLAV 22-18, WLFA 29-24, WLAG 30-25, WINK 30-26, WCHS 29-27, WLOM D-28, 14NVR D-32, and KAGO D-40...added at CKWW, WORG-FM, and KUKI

#### HERB ALPERT/ROTATION

ARM

Profile: Among fifteen hottest at WTMJ...among twenty hottest at KARD-FM...among twenty-five hottest at KBOM...on at KCSW and KOTN...KITY 5-4, WSM-FM 30-25, WAMT A-26, WGAC D-27, KOLE A-29, KAKC D-29, WCHS 37-34, KBAI A-34, and KGVO D-36...added at KEX, WQON, KVI-AM, WVLK, KVOX, CHEC, WGOW, WMYD, KWEN, WINK, and KMGX

#### ABBA/CHIQUITITA

ATLANTIC

Profile: Among ten hottest at KLOK...among fifteen hottest at KBOM...among twenty hottest at KLYX-AM.....on at WTMJ...KAKC D-27, KCBQ 29-28, WLW A-28, WCHS 39-30, KSTP D-30, WCHV A-32, and WFFM D-39...added at WLAG, WEBC, KUIC, CHEC, WQON, KVI-AM, and KHOW

#### **EAGLES/LONG RUN**

(ASYLUM)

Profile: Among ten hottest at 14k.....on at WFMK...CQ-102 20-15...added at WRNZ

## WEEK'S MOST ADDED

**KENNY ROGERS/Coward Of The County** (UA) STEVIE WONDER/Send One Your Love (Tamla) **HERB ALPERT/Rotation** (A&M) RITA COOLIDGE/I'd Rather Leave While I'm In Love (A&M) **DANN ROGERS/Looks Like Love Again** (IA) ABBA/Chiquitita (Atlantic) LOBO/Holdin' On To Dear Love (MCA) DIONNE WARWICK/Deja Vu (Arista) DARYL HALL & JOHN OATES/Wait For Me (RCA) CLIFF RICHARD/We Don't Talk Anymore (EMI/America) MELISSA MANCHESTER/Pretty Girls (Arista) SMOKEY ROBINSON/Cruisin' (Tamla) **ROBERT JOHN/Only Time** (EMI/America) MICHAEL JACKSON/Rock With You (Epic)

### SINGLE OF THE WEEK

## KENNY ROGERS/Coward Of The County

(UA

He's done it again! As everyone says, "He could ..... and sell a million." Fortunately his product is of the highest quality.

It's been some time since I've spouted off, about music that is. After mentioning a couple of songs last week, I got the urge to just get out of my system all those songs I've been wanting to tell you about. Some of these cuts you may have heard me mention on the phone but I didnt get a chance to tell everybody so excuse a little repetition.

Seems just about everyone is aware of the two hottest tracks from the Eagles album (besides the single) but just in case, let me fill you in. "I Can't Tell You Why" could very well be the best ballad the Eagles have ever done. It's beautiful. The title track is a bit more uptempo but not so much that it cant be played by Spectrum III. Both of these cuts are receiving a lot of attention and doing well in audience response. Check out Significant Action to see just how well they're doing and then choose the one that fits you best and play it as a single.

Admittedly, when the Fleetwood Mac album came out I was disappointed. I thought the album was a loss. Well, since then I've changed my mind considerably. There is an abundance of material to choose from. You should have no problem finding good programing cuts. My favorite just happens to be "Think About Me," for now.

The new Toto album is a knockout! Category 1 stations that lean to the heavier side should check out "St. George And The Dragon," at least for night play. For Categories 2 and 3 and those that tend to lean to the mellow side, check out "99." Both cuts can be treated as singles.

As mentioned last week, "Outside My Window" from Stevie Wonder is definitely worth your attention. From the Kenny Rogers album (aside from the current single), "She's A Mystery" is a great cut for all categories, particularly in middays. Anne Murray has two hot cuts from her latest album. "You've Got Me To Hold On To" and "Why Don't You Stick Around" both sound like potential singles to me.

Rupert Holmes has another smash coming from his newest LP. "Him" is a highly addictive song that gets played in my office at least six times a day. Some programers have picked up on it and are getting heavy phone response already!

Some singles I really like: Cliff Richard (who doesnt like it?), Alan Parsons (still has a good shot), Hall & Oates (great song, good for males), Karla Bonoff (could be the single that's going to break her as a giant), Michael Jackson (what a voice!). There are others...Oh, am I out of time?

4 1 1 B. STREISAND-D. SUMMER/NO MORE TEARS/ENOUGH IS ENOUGH (CBS/CASABLANCA)

Profile Among five hottest at WHDH, CKWW, KARD-FM, KVI-AM, and KNBR...among ten hottest at KBOM, WCMB, WCBM, WFTL, and WIP among fifteen hottest at KLOK, and KHOW among twenty hottest at WISN, WTMJ, and KMGX...WFFM 1-1, WCWA 1-1, KCBQ 2-1, WQON 3-1, WHB 2-2, 14NVR 3-2, KITY 3-2, WFBC 4-2, WRNZ 5-2, WCHS 7-2, KWEN 3-3, WHLM 4-3, WFYR 4-3, WLAV 6-3, WGAC 9-3, WQUD 10-3, KAOK-AM 11-3, WVLK 5-4, Z-103 6-4, KBAI 8-4, WLWS 8-4, WINK 8-5, KSTP 8-5, WMAZ 10-5, KLO 6-6, KMJJ 6-6, WLAG 7-6, KMBZ 7-6, WHAG 8-6, CQ-102 10-6, KOLE 15-6, KRKE-AM 11-7, KAGO 12-7, WCHV 14-7, WLW9-8, WORG-FM 15-8, KAKC 18-8, CHEC 20-8, KEWI 10-9, KEX 10-9, WLOL-FM 12-9, WROR 12-9, WLFA 14-9, KUIC 12-10, KGVO 16-10, WAMT 13-11, KUKI 18-11, KVOX 18-13, WGOW 19-17, WJJY-FM D-17, KOTN 25-20, and KOLO D-22. Although beginning to slip, this still holds the top with 81% down from 84%. Continues to amass giant sales and request action. Some negs showing up but not enough to pull this down yet...Incredible artist(s) power! 5th week on chart

3 3 2 BARRY MANILOW/SHIPS

(ARISTA)

Profile Among five hottest at WCLR, KLYX-AM, KMGX, WHDH, KHOW, KNBR, WCBM, KBOM, WTMJ, KAFM, WFTL, WEBC, WIP, WCMB, WISN, KFMB, and KVI-AM. among ten hottest at WMJC, WISM-FM, KLOK, WFMK, and CKWW... KLO 1-1, KGVO 4-1, WAMT 2-2, WLOL-FM 3-2, CHEC 3-2, KAOK-AM 3-2, KBAI 3-2, WQUD 4-2, WLWS 4-2, WLAV 4-2, KMBZ 5-2, KRKE-AM 6-2, WMYD 7-2, 16 KZK 3-3, KAAM 3-3, KSTP 4-3, KMJJ 4-3, WVLK 4-3, 14NVR 6-3, KVOX 10-3, WCHV 4-4, WFBC 5-4, WJJY-FM 5-4, WQON 6-4, WLW 6-4, KEWI 7-4, WCWA 5-5, KOLO 5-5, WHM 6-5, KEX 6-5, WORG-FM 8-5, WCHS 8-5, KAKC 8-6, KCSW 9-6, WSM-FM 9-6, KWEN 7-7, WFR 7-7, WROR 7-7, WHB9-7, Z-103 10-7, LOVE94 10-8, WGOW 12-8, KOTN 15-8, KAGO 9-9, WLAG 10-9, WFFM 12-9, KITY 11-10, CQ-102 12-10, WLFA 15-13, KCBQ 26-22, and KUKI 28-24. Falls from 87% to 81% reporter support. Still doing extremely well in sales and phone action but it's almost entirely female response.

2 2 3 STYX/BABE

(A&M)

Profile Among five hottest at KARD-FM, WISM-FM, KHOW, WMJC, WCMB, KMGX, WFMK, and WCLR among ten hottest at WIP, KLOK, WCBM, KNBR, KBOM, WEBC, and KAFM. among fifteen hottest at CKWW, and KFMB.....among twenty-five hottest at WTMJ...WLAV 1-1, WHB 1-1, CHEC 1-1, WLOL-FM 1-1, KITY 1-1, KBAI 1-1, KRKE-AM 1-1, WHLM 1-1, Z-103 1-1, WVLK 2-1, WFBC 2-1, WFYR 2-1, 14NVR 2-1, WLW 2-1, WRNZ 3-1, WCMS 3-1, WCMS 3-1, KCMC 3-3, KOKS 3-1, KCMS 3-

7 6 4 RUPERT HOLMES/ESCAPE

(INFINITY)

Profile: Among five hottest at WCBM, WIP, and KFMB among ten hottest at KVI-AM, WFMK, and KMGX among fifteen hottest at WCMB, KNBR, WCLR, WEBC, and KAFM among twenty hottest at KBOM, KHOW, WMJC, and WISN... among twenty-five hottest at 14k....on at WTMJ KWEN 1-1, LOVE94.1-1, KAKC.5-1, WGAC.8-1, KSEN.11-1, WCHV.11-1, KURI.3-3, KOL.0.6-3, WHB.7-3, KOLE.6-4, WGOW.7-4, WAMT. 6.5, WLOL.FM.9-5, WVLK.10-5, WSM-FM.14-5, KGVO.7-6, KUIC.8-6, WRNZ.10-6, KVOX.15-6, WCWA.16-7, WMAZ.18-7, CHEC.22-9, KCBO.14-10, KAGO.21-10, KLO.15-12, WHAG.19-12, 14NVR.20-12, 16 KZK.20-12, WHLM.16-13, KEWI.18-13, WORG.FM.17-14, WFFM.18-14, WLAV.20-14, WLW.22-14, Z.103.22-14, CO.102.23-14, KBAI.17-15, KSTP.23-17, WCHS.24-17, CKWW.D-17, WQUD.25-18, WMYD.28-18, WFRD.D-18, WFYR.D-20, WLWS.26-22, KOTN.26-23, WINK.D-25, KRKE-AM.D-25, and WLAG.D-28. added at WFTL, KLOK, and KMJJ. Continues to explode. Charges up to 80% from 74% reporter support...Sales are skyrocketing!...Top.5 sales almost everywhere...Love94 reports number one phones for 7 weeks straight. Could go number one next week. 4th week on chart.

12 7 5

LITTLE RIVER BAND/COOL CHANGE

(CAPITOL



Profile Among five hottest at KFMB, WTMJ, 14k, WCMB, and KHOW...among ten hottest at KNBR, and KVI-AM...among fifteen hottest at WEBC among twenty hottest at WCLR, WCBM, WISM-FM, WIP, KBOM, and WISN among twenty-five hottest at WFTL and WHDH...WLOM 6-1, KCBQ 4-3, WRNZ 7-3, LOVE94 8-6, WLOL-FM 10-6, WMYD 12-6, WSM-FM 13-7, WVLK 12-8, KOLO 11-9, 14NVR 14-9, KEWI 13-10, KSEN 14-10, WCHV 15-11, KAGO 16-11, WQON 19-11, WLAV 15-12, WMAZ 20-12, KMJJ 19-13, KBAI 19-13, WHB 16-14, KUIC 19-14, CHEC 23-14, WLFA 20-15, KCSW 24-15, WCWA 18-16, WHLM 22-16, WLWS 19-17, Z-103 20-17, WHAG 22-17, KEX 22-18, KOLE 25-18, WFFM 22-19, WQUD 29-19, KAAM 29-19, KAOK-AMD-19, KUKI 23-20, WAMT 24-20, WCHS 28-20, WORG-FM 25-21, KLOD-22, CQ-102 D-24, WGAC 29-25, WGOW 29-25, KRKE-AM 28-26, KSTP 30-26, WLAG 33-26, KOTN 30-27, KVOX D-27, and KMBZ 33-28...added at WFBC, WJJY-FM, WMJC, and KMGX. Powers up to 81% from 71% reporter support. Single sales beginning to show through now...Album sales have resurged, somewhat...Reported callout looking great for 25-34 and up to 40...18-24 demos are limited...Headed for number one...Another SMASH for LBB. 4th week on chart

5 5 6 J.D. SOUTHER/YOU'RE ONLY LONELY

(COLUMBIA)

Profile Among five hottest at CKWW, WCLR, WCBM, WISN, KBOM, KNBR, WIP, and WCMB...among ten hottest at WEBC, KVI-AM, KAFM, KFMB. 14k, KHOW, and WFTL...among fifteen hottest at WISM-FM, and KARD-FM...among twenty hottest at WFMK, WHDH, KMGX, and WMJC. CQ-102.1-1, KOLE.1-1, WLFA.1-1, KUIC.2-1, LOVE94.3-2, KLO.3-2, WHAG.5-2, KCBQ.6-2, WLW.5-3, WLOL-FM.5-3, KAGO.5-3, KEWI.6-3, KOLO.4-4, WMYD.4-4, WCHS.4-4, KAMM.5-4, KAOK-AM.5-4, KWEN.6-4, WLAV.7-4, WGAC.5-5, KMBZ.5-5, KRKE-AM.7-5, 16 KZK.7-5, KCSW.7-5, WQUD.8-5, WCWA.7-6, WGOW.8-6, WINK.9-6, WFBC.10-6, WQON.11-6, KEX.8-7, WHLM.9-7, WJJY-FM.9-7, 14NVR.10-7, WFFM.10-8, WLWS.10-8, WMAZ.9-9, Z-103.16-9, KVOX.20-9, WROR.11-10, WAMT.11-10, WORG-FM.16-12, WLAG.20-15, KOTN.20-17, and WHB.24-21. Holds with 76% reporter support but is pushed down by other stronger records... Continues to improve in sales, although phone action is slowing up a bit. Still very valuable to 18-34 programing with no burnout at all...8th week on chart.

19 10 7 CAPTAIN & TENNILLE/DO THAT TO ME ONE MORE TIME

(CASABLANCA)

Profile Among five hottest at KHOW, KFMB, and KARD-FM. among ten hottest at WISN, KMGX, WTMJ, WISM-FM, KBOM, KLYX-AM, WCLR, and KVI-AM. among fifteen hottest at WCMB, KAFM, and WEBC. among twenty hottest at WCBM, and WIP.....among twenty-five hottest at WFTL WRNZ 15-7, KOLO 10-8, KBAI 10-8, KGVO 13-8, WLAV 11-10, KMBZ 15-10, WMYD 23-10, KCSW 13-11, KEWI 14-11, WVLK 21-11, WROR 16-12, KUIC 20-12, CQ-102 22-13, 16 KZK 17-14, KEX 18-14, KAOK-AM 20-14, KAAM 26-14, WHAG 23-15, WCHS 18-16, WHB 19-17, WAMT 19-17, KAKC 20-17, WGAC 21-17, WSM-FM 21-17, KWEN 20-18, KLO 21-18, WGOW 21-18, WLW 21-19, KCBQ 24-19, WINK 25-19, WFBC D-19, WQUD 22-20, WMAZ 24-20, KSTP 26-21, WLWS 28-21, WLOL-FM 29-21, KSEN D-21, WHLM 28-22, Z-103 27-24, KAGO 32-24, KVOX 28-25, KOTN 29-25, KMJJ D-25, WFFM 38-27, and WLAG 39-27. added at WJJY-FM, KNBR, and WMJC...A very healthy 75% reporter support is pulling this up the chart. The phones are really beginning to ring heavily from young females...Demos are 18-34 female with stronger emphasis on 18-24. Few sales reports yet but they are starting to show... Excellent for middays...4th week on chart.

1 4 8 COMMODORES/STILL

(MOTOWN)

Profile Among five hottest at WEBC, KNBR, KMGX, WISM-FM, KLOK, WCBM, and KBOM...among ten hottest at WFTL, KHOW, CKWW, WIP, WCLR. KARD-FM, and KAFM...among fifteen hottest at KVI-AM, and KFMB...among twenty hottest at WCMB, WFMK, and WHDH....among twenty-five hottest at WMJC. WSM-FM 1-1, WAMT 1-1, KEWI 1-1, KAOK-AM 1-1, WJJY-FM 2-1, WQUD 3-1, 16 KZK 2-2, WHLM 2-2, CQ-102 2-2, KOLE 2-2, Z-103 3-2, WLW 3-2, KSTP 5-2, WROR 3-3, WCHV 3-3, WFFM 3-3, WQON 4-3, WLAG 4-3, KBAI 5-3, WLWS 6-3, KMBZ 4-4, WLFA 4-4, WHB 5-4, KEX 5-4, WFYR 6-4, WCWA 6-4, KCSW 6-4, KAAM 6-5, KAGO 7-5, KOTN 11-5, KMJJ 14-5, WLAV 8-8, KRKE-AM 15-8, KVOX 24-8, WGOW 14-9, and KLO 19-15. 8th week on chart.

11 11 9 DR. HOOK/BETTER LOVE THE NEXT TIME

(CAPITOL)

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Profile Among five hottest at KHOW, WTMJ, KAFM, and KVI-AM...among ten hottest at KMGX, WHDH, WIP, WCLR, KBOM, and WISN...among fifteen hottest at WISM-FM, WFTL, WEBC, and CKWW...among twenty hottest at KFMB.....among twenty-five hottest at WCBM and WFMK on at KCSW. KCBQ 5-5, WHAG9-5, KVOX 12-7, WCHS 12-7, WRNZ 9-8, KSTP 12-8, KOLE 16-8, WJJY-FM 10-9, KSEN 12-9, KAOK-AM 13-9, KAAM 16-9, WVLK 11-10, KEX 12-10, 14NVR 15-10, WINK 21-10, WLW 13-12, KBAI 14-12, KAGO 20-12, CHEC 15-13, WMPD 17-13, WSM-FM 18-13, WLAV 18-15, KMBZ 18-15, WGAC 22-16, WFBC 18-17, KUIC 21-17, WHB 20-18, WAMT 22-19, WMAZ 22-19, WGOW 22-19. WORG-FM 24-19, 16 KZK A-19, KEWI 22-20, CQ-102 D-20, KOTN 23-21, WLFA 25-23, WCHV 28-24, WLAG 29-24, KMJJ D-24, and

KRKE-AM 29-28...added at Z-103, WLOL-FM, and KNBR...Completely makes a 360 degree turnaround...Surpised the hell out of me!...Jumps up to 71% from 62% reporter support...This is the first week I've really seen any sales or phone action, and it looks good!...with this kind of momentum it could continue to climb. .5th week on chart.

20 15 10

**DIONNE WARWICK/DEJA VU** 

Profile: Among five hottest at KBOM, and WISN...among ten hottest at WCLR, and KLYX-AM...among fifteen hottest at WCMB, KVI-AM, WTMJ KFMB, KHOW, WFTL, and WEBC...among twenty hottest at WCBM, KNBR, KMGX, and KAFM.... on at WIP and WFMK. WHAG 6-1, WJJY-FM 12-8, KCSW 11-9, KBAI 13-10, WMYD 19-11, KAOK-AM 14-12, WSM-FM 17-12, KLO 16-13, WGOW 18-13, KAAM 21-13, WAMT 16-14, WROR 17-15, WORG-FM 18-15, WLWS 18-15, WRNZ 21-15, KVOX 21-15, WVLK 22-15, KSTP 22-15, WQON D-17, WCHS 20-18, KOLO 21-18, KUIC 23-18, KMBZ 22-19, KAKC 23-19, KRKE-AM 25-20, KSEN D-20, WINK 26-21, KAGO 29-21, CO-102 D-23, WCWA 29-24, KEX A-24, WCHV 29-25, WHB A-25, WMAZ D-26, KOTN D-28, WGAC D-30, KEWI A-32, and KCBQ A-34...added at CHEC, WISM-FM, KARD-FM, and WMJC...Breaks loose and gathers up 69% reporter support...The growth on this has been up and down, up 'til now ...It's solidly on its way up now...WSM-FM: #9 sales and #8 phones...WHAG: #1 sales ...WJJY-FM: #4 phones...KMGX: #3 phones...4th week on chart.

22 14 11

CLIFF RICHARD/WE DON'T TALK ANYMORE

(EMI/AMERICA)

Profile: Among five hottest at 14k...among ten hottest at KFMB, WCBM, WISM-FM, WTMJ, and KARD-FM...among fifteen hottest at WISN, WIP, and CKWW...among twenty hottest at WEBC, KNBR, KHOW, and KMGX.....among twenty-five hottest at WFMK... on at WMJC and KBOM. CHEC 6-3, KLO 9-5, KBAI 9-6, WSM-FM 15-8, KOLO 13-10, KWEN 14-10, WGOW 13-11, WLOL-FM 24-11, WCHV 16-12, LOVE94 15 13, WQUD 17-13, WVLK 23-14, WCWA 17-15, KEWI 20-17, KGVO 23-17, WMYD 21-19, WLFA 24-19, 16 KZK 22-20, WROR 24-20, WGAC 25 20, WLW 23-21, WCHS 23-21, WHLM 25-21, KOTN 24-22, KAKC 25-22, WFFM 25-22, WAMT 25-23, Z-103 26-23, WHB A-23, WORG-FM 27-24, KSTP 28-24, 14NVR 37-25, WLWS 29-26, KRKE-AM 30-27, KAGO 34-27, KUIC D-27, WMAZ D-27, KMBZ 35-30, KVOX D-31, and WLAG D-31, a 32...added at WRNZ, WCLR, KAFM, WFBC, WCMB, and KMJJ. One of the most popular records among programers and becoming that way for the audiences...Now collecting a powerful 72% reporter support up from 63%...WQUD, #3 in callout...Love94 #5 phones..KMGX #2 phones...WGAC #5 sales...16KZK #4 sales...A great record that deserves to be called SMASH!.. 4th week on chart

N 21 12

STEVIE WONDER/SEND ONE YOUR LOVE

(TAMLA)

...among twenty-five hottest at Profile: Among fifteen hottest at WIP, WISN, KARD-FM, and WCBM...among twenty hottest at KNBR, and WEBC. WFMK, KHOW, WTMJ and KFMB.....on at KRKE-AM...WMYD 18-12, KWEN D-12, WLW 18-13, WJJY-FM 25-15, WCHV 26-15, WQON D-15, WLOM 23-16, WROR 21-17, LOVE94 22-17, WLOL-FM 22-17, WQUD 26-17, KEWI 24-18, WRNZ 26-18, WLAV 24-19, WLAG 35-19, WVLK D 20, WAMT 28-21, CQ-102 D-21, 16 KZK 25-22, WCWA 26-22, 14NVR 33-22, WFBC D-23, WCHS 27-24, WLWS 27-24, WGAC 28-24, WMAZ D-24, KCSW D-24, WLFA 30-27, KGVO D-27, WHLM D-27, WSM-FM A-28, KOLE A-28, KAKC D-28, Z-103 D-28, WGOW D-28, KSTP D-28, KBAI A-30, KAOK-AM D-30, and KAGO D-39...added at WHAG, KBLI, WCLR, KAAM, CHEC, KUKI, 14k, WCMB, KAFM, KVI-AM, KMJJ, and KMGX. .Last week's Spectrum III Single of the Week...This week, second most added...Grows to 72% reporter support...Album sales are already very strong in certain markets...Covers all demos, especially strong for M /F 25-40. No reports of phone action yet...The nature of his music lends itself to nuturing passive response...2nd week on chart

9 13

ANNE MURRAY/BROKENHEARTED ME

(CAPITOL)

Profile: Among five hottest at KNBR, WIP, WCLR, CKWW, WEBC, WCBM, KLOK, KMGX, KVI-AM, KAFM, and WFTL...among ten hottest at WHDH, WISM-FM, and WFMK...among fifteen hottest at WMJC...among twenty-five hottest at KFMB.....among twenty-five hottest at WCMB...KVOX 1-1, WGOW 1-1, KSTP 1-1, KAAM 2-1, KMBZ 2-1, WORG-FM 3-1, KOTN 3-1, WLWS 3-1, KEX 2-2, KŪKI 2-2, KAKC 2-2, KAGO 3-2, WCWA 4-3, WSM-FM 4-3, WAMT 4-3, LOVE94 5-4, KWEN 5-5, WFBC 7-5, 16 KZK 6-6, WROR 6-6, KRKE-AM 10-6, KSEN 7-7, WQUD 7-7, WHLM 11-10, KCSW 12-10, WLAG 15-12, Z-103 18-15, WFYR 19-16, and WFFM 20-16...13th week on chart.

8 14

LAUREN WOOD/PLEASE DON'T LEAVE

Profile: Among five hottest at WIP, WEBC, KBOM, and WISN...among ten hottest at WCMB, and KHOW...among fifteen hottest at WISM-FM, KVI AM, WFTL, CKWW, KNBR, WCBM, WHDH, and KAFM...among twenty hottest at KMGX.....on at KFMB...KGVO 3-2, CQ-102 8-4, WCHV 5-5, WAMT 9-6, WVLK 7-7, WMYD 8-7, KOLO 8-7, WLOL-FM 8-7, LOVE94 9-7, WINK 10-7, KUIC 10-7, KSEN 8-8, WLFA 9-8, KAOK-AM 9-8, KAAM 14-8, WLAV 9-9, KWEN 10-9, 16 KZK 13-9, WMAZ 12-10, WORG-FM 12-10, KBAI 15-11, KOLE 14-12, KMJJ 16-12, KOTN 17-12, KSTP 18-12, KAKC 15-13, WROR 15-13, KAGO 22-13, KMBZ 19-16, WFFM 19-17, WLAG 25-21, KVOX 29-23, and KEX D-23...7th week on chart

13 13 15

ENGLAND DAN & JOHN FORD COLEY/WHAT CAN I DO WITH THIS BROKEN HEART (BIG TREE) Profile: Among five hottest at KFMB...among ten hottest at KVI-AM, WEBC, KBOM, WISN, WCMB, and KHOW...among fifteen hottest at KARD-FM, KLYX-AM, WFMK, WTMJ, and WCLR...among twenty hottest at WMJC, and WISM-FM.....among twenty-five hottest at WFTL... WIP...KLO 4-3, KGVO 5-3, KCBQ 7-6, KEWI 11-8, WCHS 10-9, WLOL-FM 11-10, WRNZ 12-11, LOVE94 13-11, KUIC 15-11, KAAM 19-11, KEX 15-12, KVOX 16-12, WLAV 14-13, WAMT 15-13, KSEN 15-14, KMBZ 16-14, WHAG 21-14, KWEN 17-15, KAGO 24-17, WSM-FM 22-18, 14NVR 23-18, KRKE-AM 23-19, KBAI 23-19, CQ-102 25-19, WLWS 23-20, WGOW 25-20, KSTP 25-22, WORG-FM 26-23, KAOK-AM D-23, KAKC 26-24, WJJY-FM 27-24, WQUD 27-25, Z-103 28-26, KOTN D-29, WLFA D-29, and WLAG D-38...added at KNBR, and WINK. Despite the

fact this stepped up to 64% from 60% support, it is forced down the chart by other stronger records...Still valuable to programing in a limited

rotation...No sales or reports of phone action...5th week on chart YVONNE ELLIMAN/LOVE PAINS

Profile: Among five hottest at WCMB...among ten hottest at WEBC...among fifteen hottest at KMGX, and WISN...among twenty hottest at KFMB. WISM-FM, and KBOM.....among twenty-five hottest at WTMJ.....on at WIP...KBAI 7-5, 14NVR 9-6, KCBQ 10-8, KGVO 10-9, WLWS 12-10, WGOW 16-12, KOLO 17-12, CQ-102 18-12, KUIC 18-13, KAOK-AM 23-13, WSM-FM 16-14, WLAV 19-16, WORG-FM 20-16, WRNZ 20-16, WQUD 23-16, KEX 19-17, WAMT 21-18, KMBZ 21-18, WHB 21-19, KOTN 21-19, KCSW 23-19, KAGO 27-19, WLOM 21-20, KAKC 22-20, 16 KZK 23-21, KRKE-AM 24-21, WCHV 36-31, and WLAG D-35...added at WFTL, CKWW, KSTP, and WFFM...Dips slightly to 48% from 52% support...Looks like it's just not strong enough to break ahead any further...6th week on chart

18 17 17

16 16 16

SUPERTRAMP/TAKE THE LONG WAY HOME

(A&M)

Profile: Among ten hottest at WISM-FM, and KNBR...among fifteen hottest at WCBM, and KMGX...among twenty hottest at WIP twenty-five hottest at KBOM.....on at WTMJ and KFMB...KWEN 8-6, WLAV 10-7, 14NVR 13-8, WMAZ 17-8, WLW 10-9, WCWA 14-9, WCHS 13-10, WHLM 18-11, WHB 14-12, WFBC 15-12, WGAC 15-12, WFYR 16-13, WQON 16-13, WRNZ 18-13, WLOL-FM 18-14, KGVO 18-15, KOLO 20-15, WINK 20-16, WROR 20-16, KBAI 22-17, WLAG 24-17, KMJJ 20-18, 16 KZK 21-18, KAKC 21-18, KUKI 24-21, Z-103 24-22, KLO 28-23, KUIC D-25, WMYD 29-26, WLWS 35-28, WQUD D-29, KVOX D-29, KRKE-AM D-30, and KAGO 38-31. added at WHAG, CQ-102, KEX and KOTN...Hangs to 53% reporter support...Seems to be slowing up a bit, although still very valuable to programing for 18-34 males. Some sales on the single but strength in sales lies primarily in the album...3rd week on chart.

24 19 18

KENNY LOGGINS/THIS IS IT

25-34...3rd week on chart

(COLUMBIA)

Profile: Among five hottest at 14k.. among ten hottest at KMGX...among fifteen hottest at WFMK, and KVI-AM.. among twenty hottest at on at Z-103 and KRKE-AM...CHEC 7-4, WLOM 9-4, KLO 10-8, KCBQ 22-8, LOVE94 12-10, WRNZ 13-12, KWEN 15-14, WLWS 17-14, KGVO 20-14, WHB 18-16, KBAI 20-16, WLOL-FM 25-16, WINK 23-18, WVLK 24-19, WMYD 22-20, KOLO 24-20, KMJJ 26-20, WLAV 26-20 WGAC 27-22, KAGO 31-22, WLW 28-23, WSM-FM 28-23, KUIC 29-23, WGOW 28-24, WROR D-25, WQUD 28-26, WCWA 30-26, KEWI 35-26, WLFA D-28, WFFM 35-29, KSTP D-29, 14NVR 38-31, WCHS 36-32, and WLAG D-36...added at WORG-FM, KBLI, CKWW, KNBR, and KAOK-AM...Jumps up to 54% from 50% reporter support...this week's FRED Record of the Week...KAGO. #4 sales ..KBAI #4 phones . Love94 #10 sales...WGAC #6 sales...WFFM: #10 phones...and there's more...Should break loose and fly up the chart next week...Great for male and female

N 19

RITA COOLIDGE/I'D RATHER LEAVE WHILE I'M IN LOVE

among twenty-five hottest at KBOM, WTMJ Profile: Among five hottest at KARD-FM...among fifteen hottest at KFMB, WISN, 14k, and KAFM... KHOW and WFTL.....on at KSTP. .LOVE94 19-16, KCSW 22-20, KEX 23-20, KBAI 25-20, KOLE 27-20, WSM-FM 24-21, KMBZ 27-21, WAMT 29-22, KUIC 30-24, KOLO D-24, WROR D-24, KAKC 29-25, KEWI 33-25, WLAV A-25, WLW A-26, KLO D-26, WRNZ D-27, WGOW D-27, WGAC 30-28, WLWS A-29, KGVO D-29, WINK D-29, WLFA D-30, KUKI D-37, WFFM D-38, and 14NVR D-40...added at WIP, KAAM, WLOM, WEBC,

WVLK, KVOX, WJJY-FM, WFMK, and KLOK...Rita seems to be able to achieve instant acceptance with demos 25+...Love94 #9 phones...WFFM #8 phones...sales seem to be developing again on the album...1st week on chart.

N 25 20 FRANK MILLS/PETER PIPER

Profile: Among five hottest at KLYX-AM...among ten hottest at KLOK...among fifteen hottest at KAFM, KBOM, WTMJ, WISN, WFTL, and KNBR...among twenty hottest at KHOW, WHDH, WEBC, and WCLR.....among twenty-five hottest at KFMB....on at KSTP...WCHS 19-14, KAKC 17-15, KOLO 23-19, KMBZ 26-20, KAAM 30-20, KCBQ 23-21, KEWI 23-21, KEX 24-21, KUIC 26-21, KBAI 31-24, KLO D-24, WVLK 28-25, 16 KZK A-25, WRNZ D-26, WLWS 30-27, WMYD D-28, WORG-FM D-29, KAGO D-29, WLW D-29, WGAC D-29, WGOW D-30, and WHAG D-32...added at KCSW, WROR, and KRKE-AM...Moves from 39% up to 46% reporter support...Does not seem to be developing the same phone pattern as his last record...upper demos responding best...2nd week on chart.

DANN ROGERS/LOOKS LIKE LOVE AGAIN N 24 21

Profile: Among five hottest at KLYX-AM...among ten hottest at KARD-FM...among fifteen hottest at KVI-AM...among twenty hottest at WEBC, KBOM, and WTMJ.....among twenty-five hottest at KHOW.....on at WORG-FM...WJJY-FM 7-5, WAMT 18-15, KSEN 20-16, KGVO 21-16, WQON D-18, WLWS 22-19, WHAG 25-20, KLO 26-20, KVOX 25-21, WRNZ 29-21, KUIC 28-22, KBAI 27-23, KEWI 30-23, WVLK D-24, KOLE 28-26, KAKC 30-26, WLOM D-26, WCHS 38-28, KAGO 35-30, KCSW D-30, KFMB A-31, and KMBZ D-33...added at 14NVR, WGOW, KSTP, KRKE-AM, WFTL, 14k, KAOK-AM, KAFM, and KLOK...5th most added in Spectrum III this week...Moves 46% to 39% reporter support...Some phones starting to ring...Too early for sales...2nd week on chart.

30 23 22 MELISSA MANCHESTER/PRETTY GIRLS

Profile: Among ten hottest at WTMJ...among fifteen hottest at KHOW...among twenty hottest at WIP.....among twenty-five hottest at on at WGOW...WSM-FM 7-4, KLO 13-9, KSEN 21-15, WORG-FM 19-17, WLOL-FM 21-18, WQON D-19, KGVO 26-20, KOLO 25-21, WLOM 25-21, WMAZ 25-22, WCHS 25-22, WVLK 27-23, WLAV 28-23, WINK 28-23, WROR D-23, KMBZ 34-29, KOLE A-30, WHLM D-30, WQUD D-30, WLAG 40-34, KEWI A-36, and 14NVR D-39...added at KRKE-AM, KUKI, WMYD, KOTN, and KAOK-AM...Holds on to 38% reporter support...Seems to be stalling somewhat but may go on and at least break Top 20...WSM-FM #6 sales and #2 phones...3rd week on chart.

CRYSTAL GAYLE/HALF THE WAY 9 12 23

(COLUMBIA)

Profile: Among five hottest at WCLR, WFTL, KVI-AM, WISN, WEBC, and WISM-FM...among ten hottest at KNBR, KMGX, KAFM, and KFMB...among fifteen hottest at WFMK, WIP, and WHDH...among twenty hottest at WCMB, and WCBM...KCSW 3-1, WGOW 4-2, KVOX 7-2, KEX 3-3, LOVE94 4-3, WAMT 5-4, KCBQ 8-4, WROR 5-5, KUKI 10-5, WMAZ 6-6, 16 KZK 9-7, CQ-102 9-7, WORG-FM 10-7, WQUD 11-8, WCWA 15-8, WINK 11-9, WFYR 14-12, Z-103 17-13, KRKE-AM 20-15, WFFM 21-18, WHLM 29-18, KMJJ 23-19, WLAG 28-23, and KOTN 28-24...added at KAKC...10th week on chart

N 24 KENNY ROGERS/COWARD OF THE COUNTY

Profile: Among ten hottest at KLOK...among fifteen hottest at WIP, WCBM, and WTMJ...among twenty hottest at KLYX-AM.....among twenty-five hottest at KBOM and KHOW.....on at Z-103 and KSTP...WLFA 16-10, KEWI 19-16, KWEN D-19, KOLO D-23, LOVE94 D-23, WHB A-24, WORG-FM 30-25, WRNZ 30-25, WAMT A-25, WGOW 30-26, WQUD 30-27, WLAV A-28, KUIC D-29, WCWA A-30, 16 KZK A-30, WLOL-FM D-30, KMBZ D-31, KCBQ A-32, WLWS A-33, WHAG A-35, and WFFM D-40...added at WISN, WMYD, KARD-FM, WCHS, KGVO, KRKE-AM, KAGO, WGAC, WVLK, WEBC, KVOX, WSM-FM, CHEC, 14NVR, WCMB, WQON, WJJY-FM, WHLM, WFMK, KAFM, and KMGX...Pulls in an impressive 30 adds this week...Already has 60% reporter support...He's giant and so will this be...1st week on chart.

KC & THE SUNSHINE BAND/PLEASE DONT GO 17 18 25

Profile: Among five hottest at WISM-FM...among ten hottest at KNBR, WIP, WCBM, and WMJC...among fifteen hottest at KHOW...among twenty hottest at WHDH.....among twenty-five hottest at KBOM...WMAZ 2-2, WORG-FM4-2, WINK 5-2, WGOW 5-3, WHLM 7-4, Z-103 7-5, KAOK-AM 7-5, WLW 8-5, KAKC 11-5, WLFA 8-6, KAGO 10-6, WFYR 8-8, WLAG 8-8, WGAC 13-10, 16 KZK 14-13, WMYD 14-14, WLAV 23-17, WLWS 20-18, KUIC D-26, WCHV 35-29, and KOTN D-30...added at WCLR, KSTP, and KARD-FM...7th week on chart.

27 26

**ELO/CONFUSION** Profile: Among twenty-five hottest at WTMJ...KSEN 5-5, WQON 18-12, WFFM 16-15, WMAZ 21-17, WCHS 21-19, KUIC 22-19, WFBC 23-20, WHLM 30-20, WLAV 27-21, WQUD 24-22, WLW 25-22, WVLK 30-28, KVOX D-28, and WLAG 32-30, added at WISM-FM, WLFA, and KAGO... With the third single coming off a very big album, it seems that the audience just doesnt want it right now...Peaked...2nd week on chart.

15 22 27

ORLEANS/FOREVER

Profile: Among ten hottest at WISN, KAFM, and KHOW...among fifteen hottest at KMGX, and KBOM...among twenty hottest at KFMB...KEWI 4-2, CQ-102 6-3, KOTN 14-7, KAGO 11-8, KMBZ 9-9, WAMT 10-9, KVOX 17-10, KRKE-AM 19-14, KEX 21-15, and KSTP 29-27...6th week on chart. SMOKEY ROBINSON/CRUISIN' (MOTOWN)

N 28

Profile: Among twenty-five hottest at 14k and WFMK...WQON 20-9, WGAC 16-11, 14NVR 21-16, CKWW D-16, WHB 25-22, WRNZ 28-22, KCBQ 28-26, WLOL-FM 30-26, WQUD A-28, WLAG 36-29, WCWA A-29, WVLK D-29, WFFM 39-32, WLWS A-35, and WCHS 40-38...added at WGOW, WISN, WCBM, KAGO, and KLO...Cruises to 25% from 18% reporter support...Among the most added records this week...doing well in Universals...Sales developing quite nicely now...Great for females 25+ and good males 25+...1st week on chart.



DARYL HALL & JOHN OATES/WAIT FOR ME

Profile: Among five hottest at 14k.....among twenty-five hottest at WHDH and WCBM......on at WGOW...WLOM 13-8, KSEN 16-13, WRNZ 25-23, KVOX 30-24, WLW A-24, KAOK-AM D-24, KGVO 28-25, WLAV A-26, KUKI 32-27, WHAG 34-29, KRKE-AM D-29, and KOLE A-31 ...added at CHEC, KAKC, WGAC, WVLK, and KHOW...Steps up to 24% from 20% reporter support...After weeks of stalemate, H&O break out and head for a bit they deserve... Too early for sales or demo info... 1st week on chart



KENNY ROGERS/YOU DECORATED MY LIFE

Profile: Among five hottest at KAFM, WHDH, KLOK, WISM-FM, and WFTL...among ten hottest at WMJC, WFMK, WCLR, and WEBC...among fifteen hottest at KFMB...among twenty hottest at WCMB...WROR 1-1, KEX 1-1, 16 KZK 1-1, WLFA 2-2, and KMJJ 2-2...11th week on chart.

### SIGNIFICANT ACTION

FRANCE JOLI/COME TO ME
Profile Among five hottest at CKWW among fifteen hottest at KNBR on at WVLK. KITY 9-8, CHEC 18-11, 14NVR 19-11, WHAG 27-21, KRKE-AM 26-23, WHLM D-26, WINK D-27, and WCHV 34-28
KERMIT THE FROG / PANNEOW COMMISSION.

ROBERT JOHN / ONLY TIME (EMI/AMERICA) Profile Among lifteen bottest at KLYX-AM.....among twenty-five hottest at WEBC ... on at WRNZ WHAG 29-24, WCHS 30-25, KBAI 29-26, KLO D-30, WINK D-30, KEWI A-33, and KGVO 35-34...added at WISM-FM, WJJY-FM, KCSW, KVI-AM, KBOM, and KAGO

KERMIT THE FROG/RAINBOW CONNECTION

(ATLANTIC)
Profile Among fifteen hottest at KLYX-AM, KLOK, and WCMB among twenty hottest at KBOM, and WHDH WHB 6-5, WHLM 10-6, KAKC 7-7, WCWA 19-17, WJJY-FM 20-18, WORG-FM 21-18.

(ATLANTIC)

MOON MARTIN / NO CHANCE
Profile Among fifteen hottest at WCLR. among twenty hottest at 14k, and KFMB KCBQ 27-23, KUIC D-28, KBAI 34-29, WGOW D-29, KEWI 37-30, and WCHS D-37 added at WISM-FM, KNBR, WEBC,

WLAG 22-20 and KAAM 28-24 CHRIS THOMPSON & NIGHT/IF YOU REMEMBER ME Profile Among ten hottest at WFMK, WCBM, and CKWW among fifteen hottest at WMJC among twenty hottest at WCMB among twenty-five hottest at KMGX WFBC 14-10, WROR 1B-11, WGAC

CHARLIE DANIELS BAND/BEHIND YOUR EYES OUR EYES (EPIC) on at WRNZ and KCSW LOVE94 D-24, KBAI 3B-2B. Profile Among ten hottest at KARD-FM ... on at WRNZ an WAMT A-30, and WLWS A-36 ..added at WINK, and KMBZ

1B-13, and WLAG 19-16 CARLENE CARTER / DO IT IN A HEARTBEAT
Profile on at KRKE-AM WSM-FM 20-15, WCHV 22-16, KGVO 25-24, WCHS 34-29, KLO D-29, KAKC D-30, WORG-FM D-30, and KUKI D-40 added at KUIC, KAOK-AM, and KMBZ

FLEETWOOD MAC/ANGEL Profile Among fifteen hottest at 14k...CQ-102 11-9, 16 KZK 19-17, WRNZ D-2B, and WLOM D-29

RICHIE FURAY/I STILL HAVE DREAMS RICHIE FURAY / I STILL MAVE DREAMS

(RATILUM)

Profile Among fitteen hottest at 14k among twenty-five hottest at WHDH on at WGOW KRKE.

AM WLOM 14-10, WSM-FM 25-19, KGVO 24-21, KCSW D-26, and KBAI 37-32 added at KSTP LOBO/HOLDIN' ON Profile KBAI A-8, KEWI 39-29, WLOL-FM D-29, and WLW A-30 added at KARD-FM, WTMJ, KAKC WCLR, WEBC, KLO, and KMBZ

## SIGNIFICANT ACTION (continued)

ALAN PARSONS/DAMNED IF I DO
Profile Among five hottest at WTMJ, and WHDH
Among the hottest at WEAL
ARROLL

(ARIOLA)

(ARISTA)

(ARISTA)

(ARIOLA)

DAVID LOGGINS/THE FOOL IN ME
Profile Among twenty hottest at KLYX-AM among twenty-five hottest at WEBC and 14k WSM-FM
27-20, KGVO 29-26, and KLO 30-28 added at KCSW

EDDIE RABBITT/POUR ME AOTHER TEQUILA
Profile Among five hottest at WTMJ among lifteen hottest at KLYX-AM KOLE 26-19 added at WCHS, and WRNZ

Profile Among five hottest at WIMD among filteen nottest at KLTA-AM KOLE 26-19 added at WCHS, and WRNZ

BEACH BOYS/IT'S A BEAUTIFUL DAY
Profile KBAI 26-22, KOLO D-25, WHAG 35-27, and KAGO D-38 added at KUIC

CRYSTAL MANSION/TALK TO ME
Profile Among five hottest at KLTA-AM WJJY-FM 19-14, and WHAG 28-22

KARLA BONOFF/WHEN YOU WALK IN THE ROOM
Profile Among twenty hottest at WTMJ, WISM-FM, and 14k on at WRNZ .WSM-FMA-27 added at WLOM, and KAOK-AM

MICHAEL JACKSON/ROCK WITH YOU (EPIC) Profile on at WVLK WGAC D-21, and WORG-FM D-28 added at WCBM, WISM-FM, WCHS, Z-103, WSM-FM, WHLM, WFYR, and WINK

EAGL:S/I CAN'T TELL YOU WHY
Profile Among fifteen hottest at 14k on at KCSW KGVO 27-23, and WFFM 40-35
HELEN REDDY/LET ME BE YOUR WOMAN (CAPITOL)
Profile KVOX 27-22, KBAI 30-27, KGVO 40-32, and KAGO 40-36 added at KBLI, KBOM, and KUIC

BARRY MANILOW/WHEN I WANTED YOU
Profile Among five hotlest at KARD-FM, and KLOK on at 16 KZK and WROR
MAXINE NIGHTINGALE / (BRINGING OUT) THE GIRL IN ME (WINDSONG)
Profile WORG-FM 29-26, WHAG D-31, KAGO 39-32, and KBAI 39-35 added at KVOX, and WQON
JOHNNY MATHIS/NO ONE BUT THE ONE YOU LOVE (COLUMBIA)

Profile Among five hottest at KLYX-AM WHAG 12-10 added at WCLR

ORSA LIA/I CAN'T HOLD ON

(INFINITY)

Profile Among twenty-five hottest at WEBC WJJY-FM 14-12, and KCSW 30-25 added at WISM-FM, and KLO

RICHARD STEPP/HOLD ON
Profile...on at KCSW...KEWI 36-27, KUKI D-38, and KGVO D-39 added at KAKC (INFINITY) KEITH HERMAN/SHE'S GOT A WHOLE NUMBER (RADIO RECORDS) Profile KAOK-AM 24-17, and WVLK D-30 BOBBY VINTON/MAKE BELIEVE IT'S THE FIRST TIME (TAPESTRY) wife Among ten hottest at KLYX-AM WJJY-FM 26-20, added at WFTL, and WFF NATURE'S DIVINE/I CAN'T CONTROL MYSELF Profile WSM-FM 29-24, and WLOM 30-25 added at WHAG, KAKC, and KWFN (INFINITY) BILLY PRESTON/WITH YOU I'M BORN AGAIN (MOTOWN) Profile Among twenty hottest at WTMJ, WHB A-26, added at KBLI, and KMBZ FLEETWOOD MAC/NEVER MAKE ME CRY (WB) on at KCSW KGVO D-28 added at KAGO TOM JOHNSTON/SAVANNAH NIGHTS (WB) WCHV D-30, and WLW\$ 36-32.. added at KGVO, and KUKI DAN HILL/HOLD ON TO THE NIGHT (20TH CENTURY) Profile Among twenty hottest at WCLR WHAG 17-13 AMERICA/ALL MY LIFE (CAPITOL) Profile Among twenty-five hottest at WEBC\_WJJY-FM 4-3\_added at KLYX-AM DONNA SUMMER/ON THE RADIO (CASABLANCA) (CASABL Profile Among twenty hottest at KARD-FM , among twenty-live hottest at WCBM WTM, WROR 25-21 CHICAGO/STREET PLAYER (COLUMBIA) Profile KCBO 17-13, and KGVO 32-30 JIM WEATHERLY/SMOOTH SAILIN' (ELEKTRA) Profile On at KOLO WEBC and WTMJ ..KMBZ D-35...added at WISN and KUGN SANTANA/YOU KNOW THAT I LOVE YOU
Profile. Among twenty-five hottest at 14k KCBQ A-33 (COLUMBIA) JUDY TZUKE/STAY WITH ME TILL DAWN (MCA)
Profile on at WTMJ WJJY-FM D-29 added at WCLR, WLOL-FM, WRNZ, KAKC and WEBC TOTO/99 (COLUMBIA) Profile LOVE94 D-26 added at WOON MAUREEN McGOVERN/I CAN'T TAKE MY EYES OFF YOU (WB) on at WEBC. WHAG 32-28, and KBAI A-36. added at KGVO, and KLO. RUPERT HOLMES/HIM
Profile WJJY-FM 16-11 added at WGAC (INFINITY) SPYRO GYRA/JUBILEE (INFINITY) Profile Added at KBLI, and WLAG

(CASABLANCA)

DONNA SUMMER/THERE WILL ALWAYS BE YOU



Just to remind us that "Summer Lasts Forever," the staff of KARD-FM/Wichita got together with a contest winner from their recent Beach Boys Promotion. Pictured (I-r) are the contest winner, Jim Kelly (12-3 pm), Rod Taylor (AM drive) and PD Barry Casey.

## NIGHTPARTED ACTION

JEFFERSON STARSHIP/JANE LED ZEPPELIN / ALL MY LOVE Profile Z 103 15 11 and KITY D 18 (GRUNT)
on at WVLK 14NVR 27 20 Z 103 D 27 and WHLM D 29

(SWAN SONG)

CARS/IT'S ALL I CAN DO Profile 14NVR 31 21 and WLAG 37 33

BLONDIE/DREAMING rofile. Among ten hottest at 14k on at WVLK and KAGO (ELEKTRA)

(CHRYSALIS)

## MOST PLAYED ALBUMS

EAGLES THE LONG RUN

The Sad Cafe I Can't Tell You Why and The King Of Hollywood

FLEETWOOD MAC / TUSK (WB)
Key Cuts | Angel | Brown Eyes | Think About Me, Sara | Never Make Me Cry, Storms and Beautiful Child

BARRY MANILOW ONE VOICE (ARISTA)
Key Cuts. Who s Been Steeping In My Bed. A Stow Dance. When I Wanted You. I Don't Want To Walk.
Without You and Rain.

RAHLA BUNUFF / RESTLESS NIGHTS (COLUMBIA)
Key Cuts. Baby Don't Go. Title. The Letter. Trouble Again. When You Walk In The Room and Water Is.
Wide.

KENNY LOGGINS KEEP THE FIRE

Is It and Half A Chance.

NICOLETTE LARSON IN THE NICK OF TIME F TIME (WB) arts: Rio De Janeiro: Let Me Go and Back In My Arms (EMI)

LITTLE RIVER BAND FIRST UNDER THE WIRE
Key Guts Mistress Of Mine Middle Man and Gool Change

STYX CORNERSTONE

lights and Boat On The River

(A&M)

(E/A)

TOTO/HYDRA (COLUMBIA) SANTANA/MARATHON

RUPERT HOLMES/PARTNERS IN CRIME

JETHRO TULL/STORMWATCH

RICHIE FURAY/LISTILL HAVE DREAMS BOB WELCH/THE OTHER ONE

DAN FOGELBERG/PHOENIX

JANIS IAN/NIGHT RAINS

BARBRA STREISAND/WET

(COLUMBIA)

(COLUMBIA)
Key Cuts Come Rain Or Come Shine, Ain't Goin', Splish Splash and Come Kiss Me In The Rain
STEVIE WONDER / IOURNEY TUBOURY

STEVIE WONDER/JOURNEY THROUGH THE SECRET LIFE OF PLANTS (TAMLA)

## **ALBUM ACTION**

es. Have Mercy and Too High

(COLUMBIA) (COLUMBIA) (INFINITY) (CHRYSALIS) (E/A) (CAPITOL)

(FULL MOON/EPIC)

#### SPECTRUM III TRENDSETTERS

**CATEGORY 1** aries at 18.34 demos with emphasis on 25.34 tends to be heavier playmany albumicuts and additecords faster to Power rotation.

14k Gamesville	Shawn Smith	904	376	2688
14NVR Waterbury CT	Joe McCov	203	729	2291
KARD FM Witchita	Jack Oliver			
KCBO San Diego	Ed Chandler	71-1	286	1170
KCSW Austin	Bob Joseph	512	411	6375
KEWI Topeka	J R Greeley	913	272	2122
KEYN Wichits	J Walker			
KITY San Antonio	Steve Anderson	512	225	5111
KLDN Eldon MO	Jay Fisher	314	392	3793
KRSP AM Salt Lake City	Lorraine Winegar	801	262	5541
KUKI Ukiah CA	Craig Haworth			
KWAV Monterey	Randy Summers			
KWEN Talsa	Dave Michaels			
KYGO Denver	John Driscoll			
WCHV Charlottsville VA	Tom Twine			
WFFM Pitti burgh	Dave Popovich			
WFMK Linsing	Don Schueller			
WEYR Chroago	Dave Martin			
WGCLEM Chicago	Barry Mayl			
WHB Kansas City	Rick Brown			
WHLM Bloomsburg PA	Tom Benson			
WIRK W. Palm Beach	Randy Marsh			
WJPR Greenville MS	Dan Dymond			
WLAG La Grange	Bill Benjamin			
WLOL Minneapolis	Steve Shannon			
WLOM Cape Cod	Larry King			
WLWS Cincionati	Alan Matthews			
WMAZ M non GA	Steve Murphy			
WMJC Detroit	Paul Christy			
WMYD Wickford RI	Paul Christy			
WOMC Detroit	Rick McKay Jim Scollin			
WOUD Memphis	Dan Vaccaro			
WROR Boston	Dan Vaccaro Dick Edwards			
WSM FM Nashville	M C Sneed			
WSMI AM Literated II	Terry Todt			
WYSL Buffalo .	Dean Matela			
LOVE 94 Manu Beach	Rick Peters			
Z 103 Oklahoma City	Benjamin Cain			
E 103 Oktamina City	Benjaniii Cali	<b>4</b> U3	040	3211

25/49 tends to daypart harder selections, play few album cuts and use a combination of music and personality.

CATEGORY 2 Juins at 18, 49 demos with heavy emphasis on

16KZK Augusta	JJ H
CHEC Lethbridge Alb	Wa
CO102 Geneva NY	Eyan
KAAM Dallas .	
KAFM Dallas	
KAGO Klamath Falls	Charle
KAKC Tulsa	Rar
KBAL Morro Bay	Ann
KBLI Blackfoot ID	B Ra
KEX Portland	Bob
KFMB-AM Sin Diego	Mi
KGVO Missoula	Bil
KHOW Denver	В
KHO Spokane	Chu
KIIS AM Los Angeles	Sherit
KKEZ Ft Dodge IA	J Mich
KLO Ogden Salt Lake City	
KLOK San Jose	В
KLYX AM Scoux Falls SD	Bru
KMBZ Kansas City	Dav
KMGC Dallas	Joh
KMGX Tucson KMJJ AM Las Vegas	Dave '
KNBR San Francisco .	Br
KOGO San Diego	Chuck
KOLE Port Arthur TX	Tommy A
KOLO Reno	Mik
KOTN Pine Bluff	CI
	Debb
KRKE Albuquerque KSTP Minneapolis	Denny
KTBB Tyler TX	Jo
KUGN Eugene	Thaddeu
KUIC Vacaville CA	An
KVOX Fargo .	0
KYNO-AM Fresho .	Ma
KZLA Los Angeles	
WASH-FM Washington	Bob
WBNS Columbus OH	Jo
WBZ-AM Boston	Jin
WCBM Baltimore .	
WCCO-FM Minneapolis	Curt
WCHS Charleston	
WCLR Chicago	
WCWA Taledo	D
WEBC Duluth	
WFBC Greenville SC	He
WFBR Baltimore	Dale
WFGL Fitchburg	Mil

and personality				
	404	720	0101	
J Hemingway		738	9191	
Wayne Barry			1101	
Evan Coleman		781	6100	
Lee Gray	214	386		
Ron Dean			6110	
harlie Van Hall			2551	
Randy Anson			9877	
Ann Dunaway			2263	
Rand Nickell		785		
Bob Swanson		225	1190	
Mark Larson		292	5362	
Bill Stebbins		721	1290	
Brian Scott				
Chuck Heaton	509	448		
herman Cohen	213	466	8381	
Michael Libbie			7333	
Syl McCray		731	1111	
Bill Weaver		274	1170	
Bruce Fischer		339		
Steve Bell		236	9800	
Dave Thomas		688		
John Libynski			2431	
ave Van Stone		736	8910	
Bryan Eaton			2200	
huck Brinkman	714	263	6191	
nıy Maldenado		982	9436	
Mike Hagerty		786		
Clint Harper			8732	
Debbie Hughes			5400	
enny Carpenter			2724	
John Strealy			7278	
ddeus Johnson			5846	
Andy McCoy		446		
Dan Wright	218		1522	
Mark McCoy		255	8383	
Jim Wood			4123	
Bob Duckman		244	9700	
Joe Corbett				
Jim McMann		787	7000	
Ray Ouinn		363		
Curt Lundgren		339		
Al Sahley				
Jack Kelly				
Doug Silver				
. Bill Dodd				
Herb Carson				
Dale Andrews	301	685	1300	
Mike Thomas				
Gary King	404	863		
Chick Watkins	216	526	6700	

WGOW Chattanooga	Kris Copeland	615	756	6141
WHAG Hagerstown	Rick Summers	301	797	7300
WHBC Canton	. Rick Jacobs	216	456	7166
WIFE Indianapolis	Steve Cooper	317	637	1375
WINK Ft Meyers FL	Larry King			
WISM-FM Madison	Bill Vancil			
WISN Milwaukee .	Norm Pringle	414	342	1111
WJJY-FM Brainerd, MN	Jim O'Rourke			
WKY Oklahoma City	Sandy Jones			
WLAV Grand Rapids	. Jim Corcoran			
WLFA Lafayette GA	Rich Gwyn			
	Cliff Hunter			
	Dave Amos			
WORG FM Orangeburg SC	: Stu Wright	803	536	1580
WPTR Albany				
WQON Grayling, MI				
WRNZ Augusta, Wrens	Jim Jacobs	404	547	2596
WSLI Jackson MS				
WTAE Pittsburgh .				
WTFM New York				
WTMJ Milwaukee				
WTOB Winston Salem	Gary Cannon	919	123	4753
WVLK Lexington KY	Jack Pattie	606	254	1151
CATEGORY 3 aims at 25	49 demos with em	phas	is on	uppe
demos tends to be softer me	are lush play almos	t no .	albui	n cuts

and concentrate on persona	lity and information			
CKWW Windsor Ont KAOK-AM Lake Charles, L KBOM Bismarck	AJeff Golden	318	436	7541
KDKA Pittsburgh .				
KIT Vakuma	Dave Hanson	509	457	8115
KIT Yakıma KMPC Los Angeles	Tess Russell	213	460	5672
KOB Albuquerque	Jim King	505	243	4411
KPLX Dallas Ft Worth	lry Jackson	817	429	0995
KSEN Shelby MT				
KSL Salt Lake City .				
KTOK Oklahoma City .				
KVI-AM Seattle	. Carol Stripling			
WAMT Titusville FL				
WCMB Harrisburg PA.				
WDNC Durham, NC				
WEEX Easton PA				
WFTL Ft Lauderdale .				
WGNG Providence	Mark Cote			
	Jerry Reo	716	881	4555
WGR Buffalo WHAM Rochester WHOH Boston	Jack Murphy			
WHDH Boston	Donna Halper	617	421	5600
WHIO Dayton				
WIBC Indianapolis	Jed Duvall	317	924	5211
WIOD Miami .	. Alan Anderson	305	759	4311
WIP Philadelphia	Bob Russo			
WMT Cedar Rapids				
WTIC-AM West Harrford				
WYNY New York	Jere Sullivan	212	664	4822

# **Urban Music**

The computer input used to derive this chart comes from progressive black programers who are interested in winning more than just black listeners. There are special weighting factors for crossover markets. Sales in such markets were traced to the stations generating the action, be they black or white. Programing off this chart will win ratings. For further information contact P.J. Baich at 408 646-9333.

LW

TW

#### **URBAN TRENDSETTERS**

WDRQ Detroit
WENN Birmingham
WEZB New Orleans
WGCI-FM Chicago
WILD Boston
WJPC Chicago
WKTK Baltimore
WKTU New York
WKYS Washington
WORL Orlando
WORL Orlando
WVEE-FM Arlanta
WWRT New York
WORL Orlando
WVEE-FM Arlanta
WXAP Columbia SC
WXXS Boston
WZZD Lafayette Hill
WIZD Lafayette Hill
JIMP Gary Franchis
Gary Franch
Steve Cru
Mark Shost
Bob S
John M
Bollie
Billie
Linda Hai
VAAP Columbia SC
WXXS Boston
WZZD Lafayette Hill
Jimp Sarry Franchis
Scotty Andr

Jim Ryan 313 354 9300
Jimmy Larson 205 324 3355
Gary Franklin 504 581 7002
Barry Mayo 312 984 1400
Steve Crumbly b17 267 1900
J Michael McKay 313 965 2000
Lou Krieger 301 485 2400
Mark Shoshone 212 786 6756
Songa Thrasher 615 256 6556
Bob Scott 207 338 5600
John Moen 207 722 1000
Billie Love 305 298 5510
Scotty Andrews 404 872 5851
Linda Haynes 212 335 1600
Doug Enlow 803 770 1230
Sunny Joe White 617 396 1430
Mark Serpas 215 242 6300

C. V V	1 0 0		
5	1	MICHAEL JACKSON/Rock With You	Epic
1	2	KOOL & THE GANG/Ladies Night	De-Lite
2	3	SMOKEY ROBINSON/Cruisin'	Tamla
7	4	PRINCE/I Wanna Be Your Lover	WB
6	5	ISAAC HAYES/Don't Let Go	Polydor
4	6	B. STREISAND-D. SUMMER/No More Tears/Enough	CBS/Casablanca
12	7	SUGARHILL GANG/Rapper's Delight	Sugarhill
10	8	SWITCH/I Call Your Name	Motown
3	9	COMMODORES/Still	Motown
13	10	PLEASURE/Glide	Fantasy
20	11	STEVIE WONDER/Send One Your Love	Tamla
8	12	FUNKADELIC/Knee Deep	WB
22	13	BAR KAYS/Move Your Boogie Body	Mercury
9	14	DAVID RUFFIN/Break My Heart	WB
11	15	NATURE'S DIVINE/I Just Can't Control Myself	Infinity
15	16	EW&F/In The Stone	ARC/Columbia
14	17	BRENDA RUSSELL/So Good, So Right	Horizon
23	18	DONNA SUMMER/On The Radio	Casablanca
17	19	KC & SUNSHINE BAND/Bet Cha Didn't Know That/Please Don't	Go TK
26	20	CAMEO/Sparkle	Chocolate City
18	21	CRUSADERS/Street Life	MCA
27	22	PEACHES & HERB/Roller Skatin' Mate	Polydor
19	23	CHIC/My Forbidden Lover	Atlantic
16	24	DONNA SUMMER/Dim All The Lights	Casablanca
30	25	PHYLLIS HYMAN/You Know How To Love Me	Arista
D	26	DIONNE WARWICK/Deja Vu	Arista
D	27	SHALAMAR/The Second Time Around	RCA
21	28	MICHAEL JACKSON/Don't Stop 'Til You Get Enough	Epic
24		RAYDIO/More Than One Way To Love A Woman	Arista
D	30	B. PRESTON & SYREETA/With You I'm Born Again	Motown

### ON THE COME

ASHFORD & SIMPSON/Nobody Knows	WB	SLAVE/Just A Touch Of Love	Cotillion
WILSON PICKETT/I Want You	EMI	RICK JAMES/Love Gun	Gordy
LENNY WHITE/Peanut Butter	Elektra	DIANA ROSS/It's My House	Motown
PABLO CRUISE/I Want You Tonight	A&M	SANTANA/Aquamarine	Columbia
TYRONE DAVIS/Be With Me	Columbia	DESTINATION/Move On Up	Butterfly
ANGELA BOFILL/I Try	Arista	HALL & OATES/Wait For Me	RCA
RUFUS & CHAKA/I'm Dancing For Your Love	e MCA	NATALIE COLE/Your Lonely Heart	Capitol
DEXTER WANSEL/Sweetest Pain	PI	LTD/Stranger	A&M

## QUEST by Buzz Bennett

## PERCEPTUAL RESEARCH

A lack of definition has been the problem with psychographic research. Under its wide umbrella, you will find what is called "passive research" suffering from the same problem: a lack of definition. In too many cases, these types of research are only what the practitioners want them to be. Instead of criticizing passive vs. active, we will tap on motivational research (the early roots of psychographic research), and possibly touch into the areas of psychographics themselves.

Demographic analysis is not sufficient to explain behavior. Psychographic research will certainly not replace demographic research but will extend and augment. Through the use of objective questionnaires in large samples, we can determine the desires,

## Cipher by C.C. Courtney

One week ago Friday was the day of the Iranian demonstrations and counter demonstrations. I was driving from Monterey to Los Angeles and around ten a.m. I tuned in KMPC to see how they're coming along with all the new people and the new direction. The Iranian demonstrations were just getting underway and KMPC was on the scene. I was anxious to check out the progress of KHTZ, KUTE, KRTH, KMET, KFI and KHJ but for three hours I was unable to touch that dial.

This was not a big demonstration. There was never a moment when the police werent all too in control. There were no media stars amongst the demonstrators ready to get on the air and let fly with some eminently quotable statements. Nevertheless, I was fascinated the entire three hours. The reasons for this fascination bear examination.

First off let me point out that KMPC did not spare the bucks to cover this event. They did not wait until something happened to start their coverage. They were there at the outset. They had staked out the prime locations and they had them well covered. There were KMPC people in a mobile van, in a helicopter overhead, on the street among the crowd with handheld units. In the studio were the jock and a newsperson. This was a considerable expenditure to be sure, both in personnel and in equipment.

What made the whole thing work, though, was that which was not present—me. I already know what a demonstration looks like, having

preferences and habits of diverse elements of the audience. Then, by targeting or segmenting these different groups, we can communicate more explicitly.

Psychographic questionnaires do vary, but essentially they test attitudes, opinions, interests and habits so that a distinct personal profile emerges, dividing the audience into "mind types" instead of age groups.

One of the basic goals is to identify a person's self-concept or self-image. Questionnaires must be designed to accomplish an insight to these basics. In the 80s lifestyle, there is fragmentation as never before imagined. It is obvious that research must stretch beyond simple demographics in order to confront highspeed living patterns. This leads us to attitude and opinion testing. Perceptual research is part science and part art, not an exact science—that is, not yet.

#### MEDIA TRENDSETTERS

A study of perception, in a truly objective probe, will lead us to an understanding of the most important

participated in more than my share in the sixties and having seen hundreds more on tv. Although this was a smallscale operation by comparison, it was just as exciting to me because my mind filled in all the details, making them much more exciting than they actually were.

The sirens wailed, the crowds booed and cheered, cars screeched by, doors opened and slammed, flags were burned, newspeople were surrounded, jostled and cut off, helicopters swooped to follow the ebb and flow. The jock guestioned the man in the van, who cut to the man on the street, back to the van. up to the copter. The newsman in the studio asked about points that made it very clear just what was happening. The man in the crowd was cutting in and out but it was made to sound like he was entering the heart of the fray and that such technical difficulties were to be expected. They would cut back for commercials but interrupt that for just a moment for one more important detail. It was exciting. Something was definitely happening on that radio station

Fiction writers have long known that the presentation of detail is important, often making the difference in the critical area of believability. This mass of sound with all the technical clicks and pops made the listener feel a total involvement in a live situation. This was truly "history shot on the wing." No recounting of the story, even by Walter Cronkite with his cameras, could surpass the event in progress.

Meanwhile, the other stations were playing music. I knew that I wouldnt miss a thing. The records would all be

individuals, the opinion leaders or as I term them, "Media Trendsetters." The words "mass audience" must be eliminated right now to extend our understanding. Standardization is just about dead in broadcasting.

We must now look deeply into lifestyle research. Segment analysis, hierarchy clustering, perceptual mapping, attitude and opinion studies: the perfect research tools? No. If we consider the variables in human behavior, it is doubtful that we can ever find the perfect research tools. But, like our modern day search for the perfect format and Pandora's Golden Box, the Quest must go on.

SCOTT SHANNON had a football accident last week. He was watching the Redskins game on tv and fell asleep under the sunlamp.

I have begun "The Buzz Bennett Tour." I am now in Atlanta with JOHN YOUNG, DON BENSON, JIM MORRISON and JEFF McCARTNEY. Big changes are coming down here. A full report of this and other markets next week.

repeated—and repeated. The morning shows were over, so I knew I wasnt going to miss anybody saying anything other than title, time and temp. I knew that there would be no presentation of technique or technical equipment that I had not heard 1,000 times.

So are all the music stations supposed to drop music and go for all news? No. I'm offering a few observations. 1. No one is impressed with sameness. Technical innovations are now totally overlooked by most stations. In an era when Saturn flybys and electronic music have expanded the listener's expectations to the outer limits, we turn on the mike and hit the cart start button and that's about it. This is dull.

2. The live quality is critical. They bitch and moan about the decline in viewers for tv, in particular the Monday Night Football. I can tell you that as much as slow motion and stop action have done to enhance the understanding of the game, they have destroyed a critical quality. You no longer have to watch the game closely. Just wait for the crowd to cheer and then watch the replay, another angle, yet another, then the postgame wrapup, then the week's best plays, then the season's best plays. Football is much more exciting on the radio. It is live. Either you hear it or you dont. It's interesting to note that just as rapidly as the Monday night ratings have fallen (ABC is now third on Mondays) the radio broadcast's ratings have risen.

All these points I have made have immense importance for radio. But they have even more interesting implications for the record industry.

Marta Bon RESTLESS NIGHTS

KCBQ, KEZR, WTMJ, WSM-FM, WISM-AM, WRNZ, KOAK-AM, WRNZ, WUOM, WAKA, WRNZ, GVO, KENI. "When You Walk In The Room"







Songs Showing The Strongest Upward Movement at FRED's Reporting Stations

RUPERT HOLMES/Escape	(Infinity)			
LITTLE RIVER BAND/Cool Change	(Capitol)			
STEVIE WONDER/Send One Your Love	`(Tamla)			
JEFFERSON STARSHIP/Jane	(Grunt)			
CLIFF RICHARD/We Don't Talk Anymore	(EMI-America)			
PABLO CRUISE/I Want You Tonight	(A&M)			
KENNY LOGGINS/This Is It	(Columbia)			
MICHAEL JACKSON/Rock With You	(Epic)			
FOREIGNER/Head Games	(Atlantic)			
DR. HOOK/Better Love Next Time	(Capitol)			
KOOL AND THE GANG/Ladies Night	(De-Lite)			
CAPTAIN & TENNILLE/Do That To Me One More Time(Casablanca)				
SMOKEY ROBINSON/Cruisin'	(Tamla)			
KENNY ROGERS/Coward Of The County	(UA)			
TOM PETTY/Don't Do Me Like That	(Backstreet)			
JOHN COUGAR/I Need A Lover	(Riva)			
ISAAC HAYES/Don't Let Go	(Polydor)			

## **NEXT:** (THESE WILL BE HITS):

ALAN PARSONS/DAMNED IF I DO 73/8/11

(ARISTA)

Profile: 96-KX 3-1, KUPD 5-2, KOPA 12-6, KRKE 10-8, KDWB 18-11, WKXY 18-15, KNOW 18-15, KOAQ 22-16, QV93 21-17, 14-Q 21-18, Q-106 21-18, WRKO 22-18, KIMN 22-19, KBEQ 23-19, WLOF 24-20, WAMS 27-20, WRBR 28-20, WAIM 24-21, WNFQ 30-22, KEZR 26-23, WKBO 27-24, KSLQ 28-24, KJR D-24, 94-Q 30-26, WLAC D-26, KLUC D-26, KBOS 29-27, WANS 30-27, KYYX 30-28, KQDI D-30, WPST D-32, KENI D-32, and CK101 D-38...added at WHVL, KRUX, KIDD, KREM, WRFC, KTFX, WERK, and KFI...Powerful callout reaction with 18-34 males and females! KLUC Dave Anthony "Very strong callout—it's mass appeal." KUPD John Sebastian and seal callout acceptance—one of our best balance songs." KEZR Bob Harlow "Excellent callout with prime demos. Album sales are strong and now kicking in many markets...valuable image...reporters showing growth dam from 19 to 25%...#19 Most-Debuted...National rank: 47-38-31!

#### EAGLES/THE LONG RUN 35/6/8

(ASYLUM)

Profile: KUPD 4-1, WRRD 7-4, KDWB 8-7, 96-KX 17-12, KOKQ 16-13, Z-97 A-15, KJR 22-16, KRQ 25-17, KISR 18-18, 92-FLY 26-20, WSGA 25-22, KYNO-FM 29-22, KLUC D-23, KB-101 D-24, KREM 28-25, KIDD D-27, Z-93 A-28, M-91 A-28, KENI D-29, KRKE D-29, and KWOD 44-38.. added at WMOH KATI, and KFI...The new single and most popular cut from the album...good callout acceptance already where played...National rank: 61-50-35! Reporters adding or showing growth fly from 8 to 14%...#18 Most-Debuted.

## BUGGLES/VIDEO KILLED THE RADIO STAR 30/9/5

(ISLAND)

Profile: WKYB 11-3, WIKS 33-15, KLOU 27-16, JB-105 25-18, KHJ 24-22, KIDD D-26, WBSD D-27, WMEE D-29, KEZR D-29, KFJ D-29, KATI 33-30, WZDQ 35-30, WANS 36-30, WUPE D-30, WSGN D-30, Y-103 36-31, KMJK D-31, WQLK 37-33, WRJZ D-34, KBOS D-35, and WEAM A-38...added at KROY-AM, WKMX, KRDG, WGLF, WRVQ, KBDF, WPGC, and WQCM...A true novelty smash wherever played...WIKS Don Geronimo "#1 phones by far, covering all demos! Good callout acceptance already with sales starting. It's my most valuable record!" KLOU Jerry Lousteau "Solid #2 phones—it busted wide open from nowhere! Predominantly teens and now 18+." KEZR Bob Harlow "Big phones and now breaking AOR! Covering teens, 18+ females and now 25+ males." WZDQ Anne McCartney "Really good phones from everyone, with a preponderance of teens." #16 Most-Added...National rank: 96-68-39! Reporters showing growth bubble from 9 to 17%.

## FOGHAT/THIRD TIME LUCKY 54/28/5

(BEARSVILLE)

Profile: WAIM 19-11, WZDQ 19-15, 94-Q 20-17, WANS 26-20, WKYB 28-20, KFMK 29-21, WCKO D-23, KEZR 29-24, KRBE 30-24, WSKY A-27, Z-97 A-28, WRAW D-28, WFLI D-28, WKMX D-30, WOKY A-32, WQXI-AM D-32, KBOS 37-33, 14-Q A-33 KOKQ D-33, KNOW D-33, WAYS D-35, and KTFX D-36...added at WNOE-AM, WSEZ/Z93, KOBO, QV93, WPST, WRFC, KRKE WORD, WDJX, KRUX, KIQY, KMJK, Z-93, WRJZ, WTIX, WRVQ, KRDG, WMEE, KBEQ, KIMN, KOPA, WEAM, WAMS, and KFI...This hit has been recommended since before-the-box and already it's the personal favorite of many programers...developing nicely with 18-34 males and females...#5 Most-Added, #20 Most-Debuted...reporters adding or showing growth thicken from 12 to 28%...National rank: 78-65-42!

ALBUM OF THE WEEK

JEFFERSON STARSHIP/Freedom At Point Zero

(Grunt)