



GEORGE HARRISON, "ALL THOSE YEARS

AGO" (prod. by Harrison-Cooper)
(writer: Harrison) (Ganga / B.V.,
BMI) (3:42). From the forthcoming "Somewhere In England" LP,
this buoyant reminiscence features George's fluid guitar lines
with help from Paul, Ringo and
Linda. Dark Horse 49729 (WB).



STREISAND, "PROMISES" (prod. by Gibb - Galuten - Richardson) (writers: B. . & R. Gibb) (Stigwood/Unichappell, BMI) (3:53). Equipped with loads of rhythmic spunk, a catchy chorus and her million-dollar voice, Barbra goes for the fourth hit from her "Guilty" LP. Columbia 11-02065.



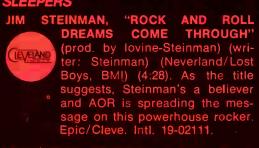
AIR SUPPLY, "THE ONE THAT YOU LOVE"

(prod. by Maslin) (writer: Russell)
(Careers/Bestall Reynolds, BMI)
(4:07). The Aussie septet had 3
love songs from their debut LP
go top 10. This title cut from
the new LP is another loving
ballad that can't miss. Arista



DUPREE, "BROOKLYN GIRLS" (prod. by Bunetta-Chudacoff) (writer: LaBounty-Freeland) (Captain Crystal/Screen Gems-EMI, BMI) (3:24). Dupree's light, yearning tenor could do for Brooklyn's fairer sex what the Beach Boys did for California cuties. Elektra 47145.

#### SLEEPERS





MANHATTAN TRANSFER, "BOY FROM NEW YORK CITY" (prod. by Graydon) (writers: Taylor-Davis) (Trio, BMI) (3:38). The colorful quartet won two Grammies last year, and with this marvelous Ad Libs remake, they're sure to win the hearts and ears of pop-A/C listeners. Atlantic 3816.



BILLY SQUIER, "THE STROKE" (prod. by Mack & Billy) (writer: Squier) (Songs Of The Knight, BMI) (3:37). Buzzsaw guitars, crashing drums and a monster hook should help Squier's bad-boy vocal become a mainstay on AOR and pop radio. From his bulleting "Don't Say No" LP. Capitol 5005.

WAR, "CINCO DE MAYO" (prod. by Goldstein-Jordan) (writers: War-Goldstein-Jordan)



stein-Jordan) (writers: War-Goldstein) (Far Out, ASCAP/Milwaukee, BMI) (3:59). Thick percussion and a heavy rhythm bottom drive this title track from the veteran octet's forthcoming LP. Aimed at multi-format acceptance. LAX 8-02120.

#### ALBUMS

TOM PETTY AND THE HEART-BREAKERS, "HARD PROMISES." Following a platinum breakthrough like "Damn the Torpedoes" isn't easy, but this LP will supersede all expectations. The bulleting single, "The Waiting," and songs like "Leting You Go" are instant heavies. Backstreet BSR 5160 (MCA) (8.98).



THE MARSHALL TUCKER BAND, "DEDICATED." Dedicated to the late band member Tommy Caldwell, MTB's latest has the right blend of influences for all pop formats. The single, "This I Believe," looks strong, and cuts like "Love Some" could easily follow. Warner Bros. HS 3525 (8.98).



SPLIT ENZ, "WAIATA." The title is an Aborigine term for "jamboree," and these New Zealanders have reason to celebrate. Last year's "True Colours" was an album radio sleeper, and on this LP, classic pop like "History Never Repeats" and "Iris" will put them on the U.S. map. A&M SP-4848 (7.98).

BRAM TCHAIKOVSKY, "FUNLAND."
The ex-Motor who made a U.S. name for himself with "Girl of My Dreams" greets a new label with his fine pop sensibilities intact. The soaring harmonies of "Heart of Stone" and "Model Girl" will keep him on the airwaves. Arista AB 4292 (7.98).

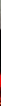




ALL THE SIGNS OF A SMASH!

THE NEW SINGLE BY





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# Record World



MAY 16, 1981

#### MCA-Elton John Flap: More Suits Are Filed

By ELIOT SEKULER

■ LOS ANGELES — Additional wrinkles have been added to the already convoluted snarl of legal actions that have been taken by MCA Records and Elton John, John Reid, Geffen Records, the Sackville Productions Ltd. holding company and other parties related to the recent departure of John from MCA Records' roster and his signing to the Warnersdistributed Geffen label.

First Volley

MCA filed suit last Monday (4) in U.S. District Court here seeking to stop the imminent distribution of John's debut Geffen Records LP, "The Fox," alleging that MCA Records' agreement with John Reid Enterprises for the exclusive distribution rights for John's product is still in effect and charging conspiracy and copyright infringement. Simultaneously, John, Reid and Sackville filed a countersuit claiming that MCA had delayed taking legal action until records had been pressed by Geffen and marketing plans already set in motion.

The first volley in the ongoing (Continued on page 41)

#### **Arista Raises Prices**

■ NEW YORK—Elliot Goldman, executive vice president and general manager, Arista Records, has announced an increase in the company's selling price to its distributors on all product, effective May 18, 1981.

Beginning on that date, the selling price on all albums with a suggested retail list price of \$7.98

(Continued on page 41)

#### Goody Witnesses Get Suspended Sentences

■ NEW YORK — A convicted tape counterfeiter and a distributor who cooperated with the prosecution as witnesses in the trial of Sam Goody Inc. and two of its officers have been sentenced in a U.S. District Court in Brooklyn to fines and suspended sentences.

Frank Carroll, principal of BCF Productions, had pled guilty on February 17 to a two-count indictment charging wire fraud and copyright infringement. He was sentenced by Judge George C. Pratt on April 30 to a three-year suspended sentence and fined the maximum \$1000 for the wire fraud count. Carroll received a one-year suspended sentence and was fined the maximum \$25,000 on the infringement count.

In suspending the sentence, Judge Pratt pointed out that the leniency of the sentence was at-(Continued on page 38)

## Major AOR Stations Make Inroads In Winter Arbitron Ratings Sweep

By PHIL DIMAURO

■ NEW YORK — The year 1980 saw two time-honored album rock stations, WWWW (W4), Detroit, and KSAN, San Francisco. relinquish their rock formats for country music, while fierce competition in many major and secondary markets made the battle for listeners one of the most difficult the album rockers have ever faced. The gloomy events of the past year made the present and the future seem all the brighter as the winter, 1981 Arbitron advance ratings, which began rolling in last week, showed two AOR stations at the top of their markets, while many others made large to moderate leaps, or at least held their own.

The big news of the period was WCOZ, Boston, which shot to the number one position in the mar-

ket with an 11.0 average quarterhour share of listeners 12 and older, up from 9.1. In Cleveland, WMMS, one of the classic album rock stations, rose two shares to lead the market, from 8.5 to 10.5. In Detroit, WLLZ, which just went on the air with its "Detroit's Wheels" identity last August, rose from 7.9 to 9.2 to take second place in the market in an extremely short time.

Other Major Markets

In Philadelphia, all three AOR signals, WMMR, WIOQ and WYSP, posted gains, while in New York, both WPLJ and WNEW-FM increased their shares, with WPLJ rising from 3.7 to 4.1. In Los Angeles, both KMET and KLOS increased their shares.

"There's been a lot of commentary saying AOR is dying, and it's turning out to be a load of rubbish," observed AOR consultant Jeff Pollack. "Any format that evolves goes through periods of transition. That's what we've seen with AOR, and the format is now healthier than ever."

'Mass Appeal Format'

Steve Leeds, who heads Steve Leeds Independent Consultants, a company that specializes in album promotion and marketing services in the northeast, expressed an equally positive view. "Album rock radio is no longer the alternative to top 40. It is the next mass-appeal format," said (Continued on page 16)

## Chuck Kaye To Succeed Ed Silvers As Warner Bros. Music's Chairman

■ NEW YORK—Chuck Kaye has been appointed to succeed Ed Silvers as chairman of Warner Bros. Music, it was announced last week by David H. Horowitz, office of the president, Warner Communications, Inc. Kaye will take the position on June 1.

Kaye is currently president of Geffen/Kaye Music, the publishing branch of Geffen Records. The firm, renamed Geffen Music, has signed an administration agreement with Warner Bros. Music.

No major changes have been

planned for Warner Bros. Music's foreign or domestic operations; Silvers, who is retiring, will continue as a consultant with the firm.

Kaye called his move "a true high point in my career." He added: "I consider Warner Music the outstanding music publisher in the industry."

Kaye's music industry career began in promotion early in the '60s. He was also general manager of Philles Records and an executive in Aldon Music. Kaye joined Almo/Irving Music in 1966 and, during his 13-year tenure there, established Rondor Music, A&M's international publishing firm. He was president of A/I/R when he and David Geffen established Geffen/Kaye Music. Within (Continued on page 38)

Chuck Kaye

#### New Briefs Filed In CRT Rate Hike Appeal

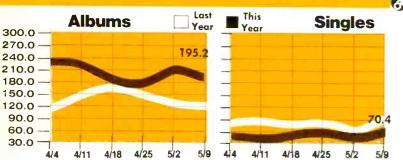
By BILL HOLLAND

■ WASHINGTON—In the second of three briefs filed with the U.S. Court of Appeals here in the upcoming case on the new fourcent per tune mechanical royalty rate, the Recording Industry Association of America again termed the Copyright Royalty Tribunal's decision inadequate and without rationale, and claimed that it failed to properly observe its own conclusions.

#### **RIAA Brief**

The RIAA responsive brief also called the arguments in the opening briefs of the American Guild (Continued on page 41)

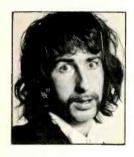
## Record World Sales Index



\* The Record World Sales Index is based on a broad cross-section of quantitative sales data reported to Record World from retailers, rack jobbers and one-stops across the country. The base figure for both the singles and album indices is a smoothed average of these quantitative reports during periods in June, 1979, with each weekly figure being a percentage increase or decrease on the base. The base figure for both singles and albums is 100.0.



■ Page 8. The T.J. Martell Memorial Foundation for Leukemia Research 1981 Humanitarian Award Dinner in honor of Dick Asher, deputy president and chief operating officer, CBS Records Group, was held May 2 in New York City. Among the entertainers on hand was Neil Diamond (seen at left), who sang the "Star Spangled Banner." Complete photo coverage is included in this week's issue.



Page 15. Certainly one of the most bizarre acts in rock history was the Crazy World of Arthur Brown, the self-proclaimed god of hellfire who gave new meaning to the expression "it was a hot show." Arthur Brown is alive and well in Austin, Texas these days, and getting ready to launch a new wave version of his former self.

#### partments

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(Due to airplay and sales in projectable markets, these records exhibit top five potential)

Daryl Hall & John Oates "You Make My Dreams" (RCA) All the signs of a hit are evident as the duo's latest single rapidly ascends the chart.

#### Arista Absorbs **Ariola-America Label**

■ NEW YORK — The Ariola-America label has been absorbed by Arista Records, it was announced by Elliot Goldman, VP. U.S. and Canadian operations for the Ariola International Group and executive VP/GM, Arista. Three of the acts currently on the Ariola roster — Krokus, Niteflyte and the Rods — will become Arista artists, and some Ariola employees may become Arista employees.

Explaining the move, Goldman said: "We found, in assessing the Ariola-America operation and its penetration into the marketplace, that it would be inefficient to maintain the label as an entity distinct from Arista. The Ariola-America catalogue and roster contains exciting product from several outstanding artists. These artists and their product will benefit from the total attention of the Arista staff."

Goldman also said that Arista will accept returns under the standard label policy for all Ariola product released since the start of Arista's association with Ariola. (Continued on page 16)

#### **NARAS Trustees Holding Meeting**

LOS ANGELES-The 27 national trustees of the Recording Academy (NARAS) will hold their annual three-day meeting starting this Friday (15) at the Scottsdale Convention Center in Scottsdale, Arizona.

Also attending will be national officers and executive staff, as well as legal counsel and several of the chapters' presidents and executive directors.

Included in the full agenda will be the election of a new national president to succeed Jay S. Lowy, who will have completed the second of his two one-year terms and thus becomes ineligible for re-election.

#### Sales, Income Up For Schwartz Bros.

■ NEW YORK — Schwartz Brothers, Inc. has reported a 40 percent increase in sales for its fourth quarter of 1980 and an increase in sales and earnings for the year ended January 31, 1981.

Net income for the year was \$2,205 on sales of \$35,634,910, compared with a loss of \$147,-710 on sales of \$30,574,299 for the same period in 1979. For the fourth quarter, net income was \$436,158 on sales of \$13,400,004, up from income of \$88,915 and sales of \$9,562,775 for the same period of 1979,

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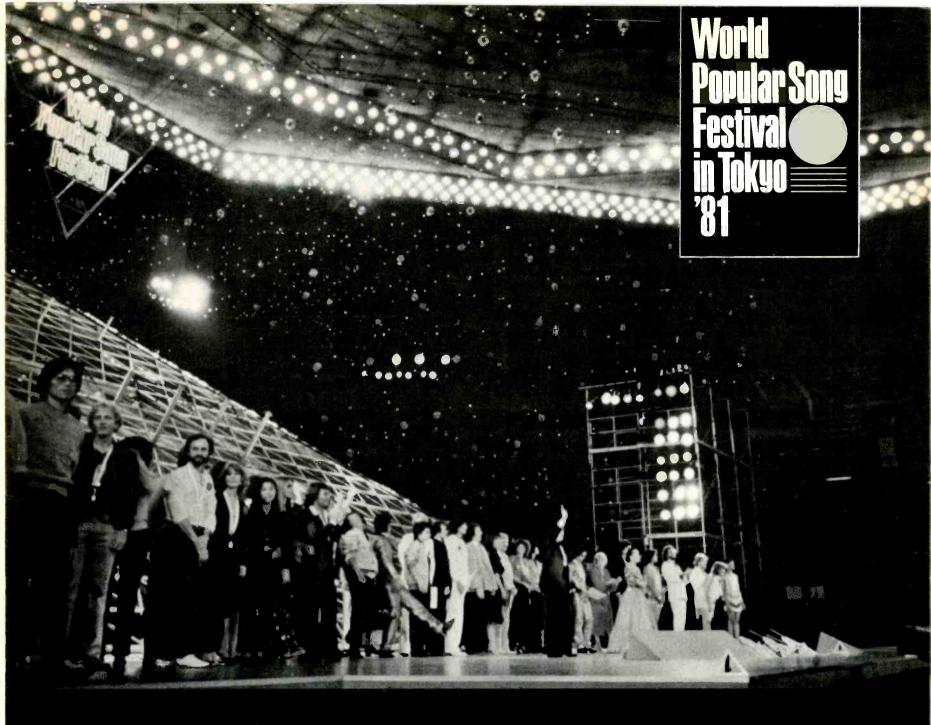
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VOL. 37, NO. 1763



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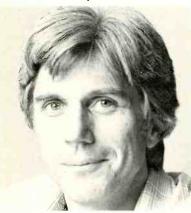


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#### **Epic Names Boylan VP**

■ NEW YORK — Bruce Lundvall, president, CBS Records Division, has announced that John Boylan has been appointed vice president/executive producer, Epic Records.

In his new position, Boylan will concentrate on producing select artists on the Epic roster and handling A&R responsibilities for a number of Epic artists.



John Boylan

Boylan began his career in 1967 as staff producer and writer, Koppelman-Rubin Associates. In 1969 he became an independent producer working through his own Great Eastern Gramaphone Company. During that time he produced Boston, Linda Ronstadt, Pure Prarie League, Commander Cody, the Association and Roger McGuinn. From 1971 to 1973 he also served as Linda Ronstadt's personal manager. In 1976 he joined Epic Records' west coast A&R staff as executive producer.

Since joining Epic Records, Boylan has produced the Charlie Daniels Band's platinum albums "Million Mile Reflections" and "Full Moon," and worked on albums by REO Speedwagon, Boston and Angel City. He has also produced albums by Michael Murphey, Barry Goudreau and Great Buildings, as well as three platinum albums by Little River Band and a number of cuts on the triple-platinum "Urban Cowboy" soundtrack. In 1974, Boylan founded Great Eastern Music Publishing Co., which is administered by April-Blackwood Music Publishing.

#### **BMA To Honor Allen**

■ PHILADELPHIA — Henry Allen, president of Cotillion Records and senior vice president of Atlantic Records, will be honored as the recipient of the annual Black Music Association presidential award on Monday, May 25, at a special dinner tribute during the third annual BMA Conference at the Century Plaza Hotel in Los Angeles.

The award recognizes an individual's achievement in the entertainment arts industry and contributions to the growth of black music.

## Pending Lawsuit May Delay Approval Of New FCC Chairman

By BILL HOLLAND

■ WASHINGTON — A pending malpractice lawsuit involving FCC chairman-designate nominee Mark S. Fowler could hold up Congressional approval of his appointment, according to a report in the Washington Star.

The prospective chairman, a communications lawyer who advised President Reagan in the 1976 and 1980 campaigns, is being sued by a group of Florida businessmen for "having failed to perform as an attorney within the standards reasonably expected of an attorney," according to the Star.

The Star also revealed that the FBI and the Senators who must confirm the upcoming nomination were apparently ignorant of the existence of the case.

The suit was filed in October 1979 after Fowler's law firm first sued the businessmen to recoup more than \$14,000 in unpaid legal fees. Both suits are still pending.

Senate Commerce Committee aides, however, predicted that the latest disclosure should not affect the confirmation.

#### **Abramson Relocates**

■ NEW YORK — Jack Forsythe, vice president of promotion, has announced the relocation of Michael Abramson to Chrysalis Records' New York office. Abramson, who is national promotion director, is switching coasts in order to strengthen the label's east coast promotion operation.

#### Elektra/Asylum Signs Lindsey Buckingham



Lindsey Buckingham, guitarist/singer/writer with Fleetwood Mac, has signed an exclusive solo recording agreement with Elektra/Asylum Records. Buckingham's first LP for the label will be completed for release in late summer or early fall. Pictured after the agreement was signed are, from left: Owen J. Sloane, attorney representing Buckingham; Joe Smik's, E/A chairman; Buckingham; Jerry Sharell, senior vice president/creative services; Vic Faraci, executive vice president/director of marketing; and Lou Maglia, vice president/sales.

## Mogull and Rubinstein Ready To Launch New Label, Applause

By ELIOT SEKULER

■ LOS ANGELES — Widely circulated reports that veteran label chiefs and entrepreneurs Artie Mogull and Jerry Rubinstein will imminently launch an MORthemed record company were confirmed last week. An official announcement of an artists roster and a general marketing scheme were said to be forthcoming in "about a week." "We're signing artists of the ilk of Peggy Lee, Tony Bennett, Sammy Davis Jr., Steve Lawrence and Eydie Gorme," Rubinstein told Record World. "The time has come for these artists to sell and sell big. No other company is now concentrating on this kind of music and we intend to concentrate on the area totally." The name of the new firm, he said, will be Applause Records, and the company will be based here.

Earlier, reliable sources had indicated that Danny Alvino will be employed by the firm in a sales and marketing capacity and that distribution of Applause Records product will be through indies.

#### Background

Mogull and Rubinstein, who most recently have been involved in the acquisition and operation of radio stations, sold United Artists Records, now absorbed into EMI America/Liberty Records, in February 1979 for \$3 million, after having purchased the then-ailing company from Transamerica less than a year prior to the transaction. Both were retained to long-term consultancy positions by the purchaser's parent firm, Capitol Records Industries, Inc. at that time.

Rubinstein, an attorney and CPA is a former president of the now-defunct ABC label. Mogull was president of United Artists Records and has held top executive positions with the MCA and Capitol labels.

## Regional Breakouts

#### Singles

#### East:

Gary U.S. Bonds (EMI-America) Rick Springfield (RCA) Tom Petty (Backstreet/MCA) Lee Ritenour (Elektra)

#### South:

Gary U.S. Bonds (EMI-America)
Tom Petty (Backstreet/MCA)
Pure Prairie League (Casablanca)
Elton John (Geffen)

#### Midwest:

Don McLean (Millennium)
Tom Petty (Backstreet/MCA)
Pure Prairie League (Casablanca)

#### West:

Gary U.S. Bonds (EMI-America) Rick Springfield (RCA) Tom Petty (Backstreet/MCA) Jesse Winchester (Bearsville) Elton John (Geffen)

#### **Albums**

#### East:

Stephanie Mills (20th Century Fox) Split Enz (A&M) Dave Edmunds (Swan Song) Jim Steinman (Epic/Cleve. Intl.) Billy Squier (Capitol)

#### South:

Stephanie Mills (20th Century Fox) Dave Edmunds (Swan Song) Jim Steinman (Epic/Cleve. Intl.) Billy Squier (Capitol) Stars On (Radio)

#### Midwest:

Stephanie Mills (20th Century Fox)
Split Enz (A&M)
Dave Edmunds (Swan Song)
Jim Steinman (Epic/Cleve. Intl.)
Billy Squier (Capitol)

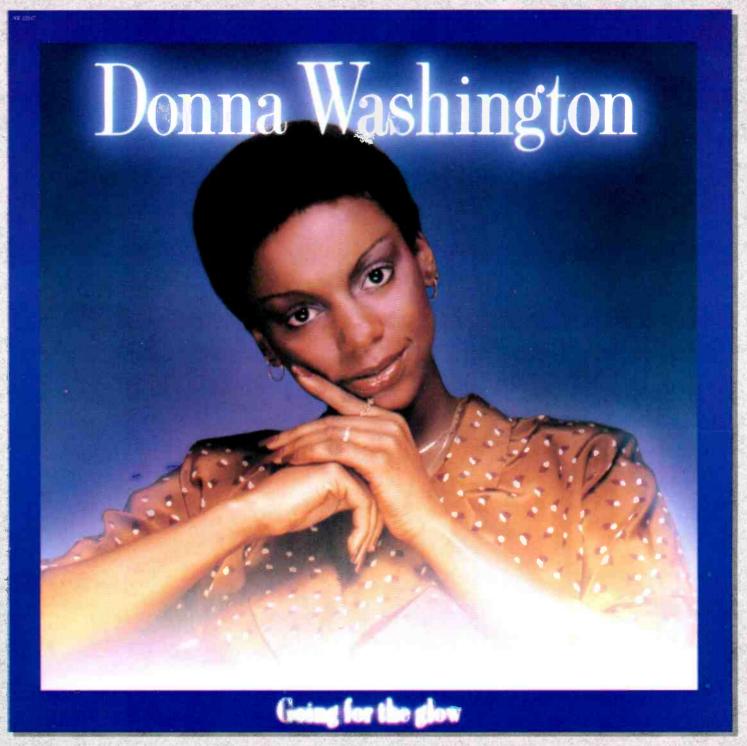
#### West:

Stephanie Mills (20th Century Fox)
Split Enz (A&M)
Dave Edmunds (Swan Song)
Jim Steinman (Epic/Cleve. Intl.)
Lee Ritenour (Elektra)
Stars On (Radio)

## E/P/A Promotes Michael Alhadeff

■ NEW YORK—Michael Alhadeff has been appointed director, promotion, west coast, Epic/Portrait/CBS Associated Labels, it was announced by Al Gurewitz, vice president, promotion, E/P/A.

Alhadeff began his career in 1969 as distributor promotion manager for ABC Records and Tapes in Seattle. In 1974 he was named local promotion manager for ABC Records in that city. He joined CBS Records in 1977 as E/P/A local promotion manager in Seattle and was named associate director, promotion, west coast, E/P/A in 1978.



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""SCUSE ME, WHILE I FALL IN LOVE"4991

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#### Asher Honored by T.J. Martell Memorial Foundation













Dick Asher, deputy president and chief operating officer, CBS/Records Group, was honored on May 2 by the T.J. Martell Memorial Foundation for Leukemia Research with its 1981 Humanitarian Award at a gala dinner at the Waldorf Astoria in New York. The dinner was attended by over 1800 guests and raised over \$1 million. Pictured at the event are (top row, first photo): Asher (center), holding the 1981 Humanitarian Award, with (from left) David Rothfeld, chairman of the board and a director of the Foundation; Floyd Glinert, vice president and a director of the Foundation; on Dr. James Holland, professor and chairman,

department of neoplastic diseases, Mount Sinai Medical Center; (second photo, from left): Paul Smith, senior vice president and general manager, marketing, CBS Records; Epic's Charlie Daniels; Don Dempsey, senior vice president and general manager, Epic/Portrait/CBS Associated Labels; and Epic/Cleveland International artist Meat Loaf; (third photo): Thomas H. Wyman, president and chief executive officer, CBS Inc., with Asher and Daniels; (bottom row, from left): Asher with CBS recording artist Julio Iglesias; Columbia artist Jane Olivor, who was the featured performer at the dinner; and Columbia artist Neil Diamond with Walter Yetnikoff, president CBS/Records Group.

## Warners Taps Three For Dance Music Posts

■ LOS ANGELES — Tom Draper, vice president of black music marketing for Warner Bros. Records, has announced three new appointments within the company's dance music department. Craig Kostich has been named director dance music, Bob Shaw has been named national promotion manager dance music, and Stephen Patrie has been appointed national promotion manager for dance oriented rock music. Brenda Winfield will be the dance music department secretary.

Prior to his appointment, Kostich was national promotion director for Warner Bros./RFC Records for a year and a half. Most recently he was president of the Los Angeles-based production and management company, Fusion Productions.

Shaw and Patrie, who are both former regional promotion men for Warner Bros./RFC Records, are based in Warner Bros.' New York offices.

#### Sherlock Exits AVI

■ LOS ANGELES — George Sherlock has resigned as west coast director, marketing and trade coordination, AVI/Nashboro Records. He can be reached at (213) 462-7151.

## Hurrah, Pioneer Rock Disco, To Close at the End of May

By JEFFREY PEISCH

■ NEW YORK—Hurrah, the club that could once call itself "the rock disco," will be closing at the end of May. Co-owner Robert Boykin, who said that he was "tired and fed up" with the competitive club scene in New York, revealed that he will probably sell the club to a group of businessmen from Nashville, who will turn Hurrah into a country music venue. If this deal doesn't go through, Boykin and his partner Barbara Lackey will use Hurrah solely for video production work. Boykin and Lackey started a video production company, Hurrah Music Video, last year, and the club has a library of over 120 in-house productions.

Hurrah opened in 1977 as the first uptown disco in New York. Soon after the success of the club, Studio 54 opened, a dozen blocks away, and began to attract Hurrah's audience. In the spring of 1978, at the suggestion of manager/publicist/promoter Jane Friedman, Hurrah booked a string of rock acts — including the Ramones and the Patti Smith Group — into the club. The idea caught on and the modern-day rock disco was born.

During the last two years, liter-

ally dozens of rock discos opened in Manhattan and Hurrah found itself in the middle of stiff competition, complete with bidding wars and personal vendettas played out in the local press. In the summer of 1980, Jim Fourrat, who booked Hurrah for six months, opened up Danceteria and began to compete head-to-head with Hurrah. Fourrat and Boykin exchanged insults repeatedly in the press.

With the opening of such large venues as the Ritz, Privates and Bonds International during the last year, Hurrah could no longer compete for acts that would fill the room. While Boykin said that he was "flattered" that a format pioneered by Hurrah caught on so well, he no longer wanted to be "part of the pack."

He added that he and Lackey were "not yet down for the count." Boykin said that he would like to open up a "real night club" in the future that would attract a different crowd than the one that flocked to Hurrah, and would even serve food.

Ruth Polsky, who booked the music at Hurrah for the last 18 months, has started her own management and booking agency.

## A&M Names Schenker Publicity Director

■ LOS ANGELES — Mike Gormley, vice president of communications for A&M Records, has announced the appointment of Kathryn Schenker as national publicity director. In her new position she will oversee the publicity departments in both New York and Los Angeles, reporting to Gormley.

Background

Prior to joining A&M in 1979, Schenker was national communications director of ESP Management, where she acted as the liaison between management and record company while coordinating national and international-publicity for Foreigner. She has also been artist development and publicity director for the east coast offices of Capitol and MCA Records.



Kathryn Schenker

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And

## MCA Music Moves To Intensify Commitment to Artist Development

By GREG BRODSKY

■ NEW YORK — As all persons connected with music promotion know, many albums and singles tend to get lost in the shuffle when a record company schedules a sizeable release. It is often the intangibles — that little extra effort in promoting an artist that can make or break an artist. Promotion is not confined to the marketing staff of the record manufacturers however: witness MCA Music, which in the past six months or so, has sought to give that extra effort with regard to its writer/artist development by retaining Michael Lembo as artist development consultant.

MCA Music actually started a development program a few years ago under the auspices of Sal Chiantia, president of the company. He designed a program whereby he brought new songs and songwriters to the company and brought in new people on a management level. One of the artists that MCA Music got involved with was Robin Lane. Lane is managed by Lembo, and a close relationship between artist, manager and music publisher quickly developed. According to Leeds Levy, executive VP at MCA Music, "Through Michael's expertise as a manager, we learned about a lot of things that we could do as publishers to help in developing artists."

Indeed, MCA Music is in contact with record companies, independent promotion people, publicists and retailers. Said Levy: "This program is really filling the gap where the record companies either cut back on their artist development services or cut out the department entirely in the last two to three years. They were support functions that record companies used to provide which were sort of like personal manager-type services: artist relations, publicity, etc., all of them helping to develop new acts."

Lembo emphasized that his role at MCA Music is confined solely to writer/artists. "MCA Music has writers that are not artists. They are songwriters, and I have nothing to do with them," he said. "The company has people all over the world dealing with publishing administration and getting songs covered. But the minute one of those writers wants to turn into an artist and have a record out and possibly tour, they fall into my category."

Levy compared MCA Music's approach to artist development with that of their European counterparts. Rarely, in the U.S. do music publishers act as a small management firm or artist devel-

opment arm for a record company, but that kind of function is commonplace across the Atlantic. Levy explained: "It's more economically feasible to do that in Europe, because in most countries you're dealing with one government-owned radio station. You don't need a slew of promotion. men. As far as breaking a new act in a European country, if you don't get it on the one radio station it can be a bust. But you do have other alternatives: clubs and other countries. If your record fails in Germany, you can start your record in Italy during the time when Germans go on vacation in Italy. They'll hear the music and go back to Germany and request it on the local station there. So there are other ways."

Levy continued: "We've adopted some of the European attitudes toward publishing and the services we can provide. Michael said to me, 'Let's press up some of the (Robin Lane) demos and promote them.' This is something that goes on all the time in Europe and really isn't done by publishers at all here. (According to Chiantia, however, in the past this sort of thing was commonplace.) We all looked at each other and said, 'It's impossible, you can't get it played.' Michael said, 'Yes I can' and he got it played." (Last year's "Robin Lane and the Chartbusters" received widespread critical acclaim.

"The record companies are basically overworked," noted Lembo. "They're going to con-centrate on only three of ten releases sometimes. If you happen to have one of those other seven records, you have money and time invested. You owe it to yourself, the artist and the company to see whether there's any life in that record. By putting an independent on it and making some noise and talking to the right people, you might force a record company to start to work on a record that they didn't normally think was a priority." Added Levy: "Obviously we give them help that we think is appropriate. We're not in the business to antagonize anybody. What we do is start fires."

"We have to make our records come out on top of the stack and be special whether they be on Arista, MCA, Warner Bros. or whatever," said Lembo. "If it doesn't happen the first time for the artist—at least by something that we did whether it be PR, promotion, etc.—at least we helped lay a base with the record company, the manager and the artist for the next record."

#### **Waite Meets Pete**



John Waite, formerly of the Babys, has moved to New York City, where he is assembling a new band for his solo debut on Chrysalis. Waite, who has been rehearsing with local musicians, recently jammed with Pete Townshend at Trax.

### **A&M Holding Marketing Meetings**

■ LOS ANGELES — A&M Records executives held strategic marketing meetings here last Friday (8), with similar sessions slated for this Thursday (14) on a regional basis in New York, Atlanta, Dallas, and Chicago. The meetings' theme, "The Sweet Smell of Success," will focus on current achievements and methods of translating that success to upcoming releases.

"These meetings are designed to congratulate the A&M staff and those in the distribution system for a great job done in the past months," said Harold Childs, senior VP of sales and promotion. "They will also have specific goals on what we want to accomplish the rest of the year, especially with the strong albums being released in the next 90 days."

National plans have been prepared for releases from Squeeze, Split Enz, Oingo Boingo, Peter Frampton, Carpenters, the Brothers Johnson and Pablo Cruise.

## CBS Taps Jeff White For Financial Post

■ NEW YORK — Jeff White has been appointed director, financial analysis and budgets, CBS Records, it was announced by Ted Bache, vice president, finance.

#### **Droz Warned**



As part of the pre-release campaign for Van Halen's upcoming "Fair Warning" album, Warner Bros.' merchandising staff undertook a national blitz of all WEA offices, including that of board chairman Henery Droz at WEA headquarters in Burbank.

The plans, containing sales and promotional objectives, advertising and merchandising strategies, and other marketing services functions, were presented to the A&M regional sales staff during a brainstorming session in Los Angeles. The company's national staffers will host the five regional strategic marketing meetings with A&M representatives and members of A&M's distribution system, targeting the plans to their areas.

#### Phila. Int'l Raising Funds for Atlanta

■ NEW YORK—In an effort to raise funds on an ongoing basis for the Atlanta Children's Foundation, Philadelphia International Records, a CBS Associated Label, is releasing a special 12-inch record and album containing music by the Intruders.

The Atlanta Foundation implements programs in areas such as job training, placement, recreation, etc. targeted for children of low-income areas in the city of Atlanta.

The specially-designed Intruders package features a large green bow against a white background and contains two of the group's hits, "Save the Children" and "Mother and Child Reunion." The green bow is a symbol of sympathy for the victims of the Atlanta murders.

The project is the creation of Kenny Gamble and Leon Huff of Philadelphia International Records. Under the auspices of Le-Baron Taylor, vice president and general manager of divisional affairs for CBS Records, all profits resulting from the sale of the records will be donated to the Foundation. These profits are a joint donation for CBS Records in association with PIR, Bob Thiele Music and Paul Simon Music.

# The Music & Performing Arts Lodge of B'nai B'rith announces The 17th Annual Awards Dinner Honoring ARETHA FRANKLIN JOHN HAMMOND



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# Single Picks

BRUCE COCKBURN—Millennium 11806 (RCA)



THE COLDEST NIGHT OF THE YEAR (prod. by Martynec) (writer: Cockburn) (Golden Mountain, PRO) (3:57)

Cockburn celebrates the spring thaw with this initial single from his "Bruce Cockburn Resume" LP—the only new song on this collection of old favories. Shining keyboard and sax colors spice the easy pace and Bruce's staid vocal. The melody and hook are instantly consumable for pop and A/C formats.

**DAVID SANBORN**—Warner Bros. 49728



ALL I NEED IS YOU (prod. by Colina-Bardani) (writer: Miller) (Sunset Burgundy, ASCAP) (3:38)

One of jazz/pop/rock's favorite session players, Sanborn has had considerable success on his own, as evidenced by this initial single from his fifth solo LP, "Voyeur." The cut displays the full range of styles his work embodies—from passionate burns to soft, romantic nuances—with loads of melodic flavor for pop radio. Valerie Simpson, Patti Austin and Diva Grey lead a blocking chorus.

ALI THOMSON-A&M 2331



SAFE AND WARM (prod. by Thomson- Kelly) (writer: Thomson) (Rondor/Almo, ASCAP) (3:19)

Thomson's pop perspective is on the money with this fashionable tune from his "Deception Is an Art" LP. The bouncy hook is filled with youthful innocence, while an interesting arrangement — filled with smart tempo shifts and layered keyboard textures—bespeaks a seasoned maturity. A perfect addition for pop and A/C playlists.

JAMES GALWAY-RCA 12238



THE PACHELBEL CANON (Theme Music of "Ordinary People") (prod. by Spreen) (writer: Pachelbel) (Sunbury, PRS) (3:18)

The classical flautist goes pop with this tender cover of the traditional Canon. Already popularized as theme music from the Acadamy Award-winning film, it's a showcase for Galway's renowned talents. His arrangement sticks close to the original, with a sparse instrumental track filling in the holes. Ready for pop and A/C formats and a perfect remedy for tension-filled days.

#### Pop

**ELLEN FOLEY**—Epic/Cleve. Intl. 19-02064

TORCHLIGHT (prod. by Boyfriend) (writers: Strummer-Jones) (Nineden/ WB, ASCAP) (3:00)

Foley's second LP, "Spirit of St. Louis" is a long-awaited project with boyfriend Mick Jones. This first single from the LP has all the earmarks of that relationship — musically and lyrically. It's challenging pop-rock that focuses on rhythm as much as Foley's voice.

#### ARETHA FRANKLIN—Arista 0600

COME TO ME (prod. by Mardin) {writer: Price) (Acoustic/Dobbins/Blue Book/ Buttercreek, BMI) (3:24)

A full chorus and the David Foster-David Paich keyboard tandem aid and abet Aretha's rangy and often awesome vocal on this sparkling single from her "Aretha" LP.

#### RIC BYTNAR—Horseplay 1001

I'VE BEEN IN LOVE (prod. by Bytnar) (writer: Bytnar) (Horseplay, ASCAP) (2:34)

Adeptly mixing 6 & 12-string guitars over a pulsating beat, Bytnar spotlights his innocent pop vocals on this debut track. A sleeper for pop radio.

#### MIDNIGHT FLYER—Swan Song 72001 (Atl)

IN MY EYES (prod. by Ralphs) (writer: Stevens) (To Much Tolouse, ASCAP) (3:36)

Maggie Bell's tough, bluesy vocal enthusiasm is the show-stopper on this initial release from the quintet's namesake LP. "Ant" Glynne's emphatic guitar whines and Mick Ralph's production deserve special plaudits.

#### GREAT BUILDINGS—Col 11-02008

HOLD ON TO SOMETHING (prod. by Boylan) (writers: Wilde-Ainsworth-Solem) (WildesWorth/Ackeen, ASCAP) (3.46)

The L.A.-based quartet offers this initial release from the debut "Apart from the Crowd" LP. Frustrated young love is the theme and sharp vocal harmonies the method. Soaring guitars and a great hook complement the poprock.

#### THE ROULETTES—Takoma 8002 (Chrysalis)

ONLY HEAVEN KNOWS (prod. by Bruce-Bishop) (writers: Bishop-Lowry-McMeekan-Hitchings) (pub. not listed) (3:08)

Bart Bishop's shimmering vocals on the recurring chorus hook take on a hypnotic effect. He's the lead vocalist and co-producer of this talented quartet. An impressive initial release from the forthcoming namesake LP.

#### by Toni Wine—Kat 8-02074

YOU REALLY GOT A HOLD ON ME (prod. by Moman) (writer: Robinson) (Jobete, ASCAP) (3:20)

Royal and Wine breathe new life into this Miracles' classic thanks to a refreshing vocal arrangement. Their precise harmonies and gospel-like fervor will spark multiformat interest.

#### SHAMUS M'COOL—Perspective

AMERICAN MEMORIES (prod. by

Perspective) (writer: M'Cool) (Celtic, BMI) (3:33)

Singer / songwriter / comedian M'Cool shows a serious side on this treatise about the current state of American life and how it holds up to the way it used to be. Thoughtful lyrics and a catchy melody should garner widespread airplay.

## B.O.S./Pop

DENIECE WILLIAMS—ARC/Col

IT'S YOUR CONSCIENCE (prod. by Bell-Williams) (writers: Bell-Williams) (Bell Boy/Kee-Drick, BMI) (4:55)

Culled from the "My Melody" LP, this Latin-flavored single is a stunning showcase for Williams' sweet vocal. Pretty marimbas, keyboards and strings provide the unique backing.

#### HEAVEN AND EARTH—WMOT 8-02028

I **REALLY LOVE YOU** (prod. by Peake, Jr.) (Framingreg/Mountain Peak, BMI) (3:38)

Classic vocal coos, slippery tenor slides and intricate four-part harmony arrangements are this Chicago-based quartet's forte. It all comes together rather auspiciously on this cut from the "That's Love" LP.

#### HARVEY MASON—Arista 0593

WE CAN START TONIGHT (prod. by Mason) (writers: Mason-Mason-Estus) (Masong, ASCAP/Estus, BMI) (3:44)

The initial single from his new "M.V.P." LP has Mason doubling on drums and lead/backing vocals. A perky rhythm is made for dancing and the exciting vocal arrangement will attract listeners on multi-formats.

#### RICHARD "DIMPLES" FIELDS-

B<mark>oardw</mark>alk 8-02081

EARTH ANGEL (prod. by Fields-Wilson) (writers: Hodge-Williams-Belvin) (Dootsie Williams, BMI) (3:30)

1955-60 saw five different artists score hits with this song. Fields' rmake has his soothing, multi-octave vocal centerstage, backed by a butter-soft chorus. A solid bet to make crossover impact.

## LINX—Chrysalis 2521 TOGETHER WE CAN SHINE (prod. by Brown) (writers: Grant-Martin) [Solid/RSM) (3:55)

David Grant's lead vocals spread the optimistic message over an ambitious funk track while J.D. Nicholas (Heatwave) and Arnell Carmichael (Raydio) add robust vocal backing.

**ELUSION**—Cotillion 46009 **ALL TOYS BREAK** (prod. by Zager) (writers: Zager-Fields) (Sumac,

(writers: Zager-Fields) (Sumac, BMI) (3:20) Soulful lead vocals and strong lyrics highlight this initial release from the Ohio-based vocal trio. The powerful chorus is radioright.

#### LATIMORE—T.K. 1047 TONIGHT'S THE NIGHT (prod. by

Alaimo) (writer: Stewart) (Riva, ASCAP) (4:10)

The Rod Stewart classic gets Latimore's inimitable treatment here, complete with slide guitar fuzz, harmonica, sleazy chorus backing, and his hot vocal sauce.

## Country/Pop

#### MICHAEL MURPHEY with KATY MOFFATT—Epic 19-02075

TAKE IT AS IT COMES (prod. by Murphey) (writer: Murphey) (ATV, BMI) (3:04)

Two of country/pop music's finest voices combine on this moving ballad from the "Hard Country" soundtrack LP. A weeping steel guitar backs the inspired lead trades and beautiful harmonies.

#### ALABAMA-RCA 12236

FEELS SO RIGHT (prod. by group-McBride-Shedd) (writer: Owen) (Maypop, BMI) (3:19)

The country hitmakers have a great vehicle to make pop inroads with this touching ballad. Randy Owen's moving lead vocal (he also wrote the song) and a rolling piano are the focal points.

Record World Presents

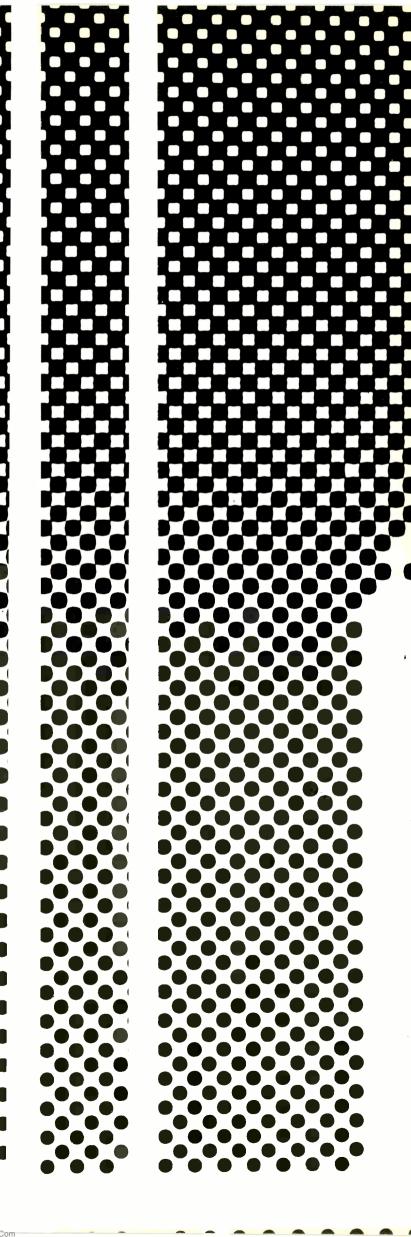
## Black Music: Strength Through Diversity

The term "black music" covers a multitude of musical approaches, each with a special place in the history of American music. The third annual Black Music Association convention, to be held in Los Angeles May 23-27, will reflect this diversity.

So will Record World's special issue featuring the BMA agenda, an overview of black music's place in the record industry, and our Black Oriented Music Awards.

Issue Date: May 30 Ad Deadline: May 20

For further information contact: Tom Rodden (213) 465-6126 Mort Hillman or Joyce Beitzer Panzer (212) 765-5020



# Album Picks





BALIN MARTY BALIN-EMI-America SO-17054 (8.98)

This solo LP by the former lead vocalist of Jefferson Airplane offers Balin's distinctive voice in a diversity of settings. The simple melodic appeal of "Hearts," the steaming guitars of "I Do Believe in You," the R&B backing of "Tell Me" and the contagious refrain of "Lydia" all spell multi-format



**RESUME** 

BRUCE COCKBURN-Millennium BXL1-7757 (RCA) (8.98)

The Canadian songwriter / percurrent popularity spurred this compilation of his best material from 1976-78, plus one new song, a melodic shuffle titled "Coldest Night of the Year." The insistent, rippling guitars of "Silver Wheels" and the baroque delicacy of the instrumental, "Water Into Wine" highlight.



FRANK ZAPPA-Barking Pumpkin PW2 37336 (15.98)

Uncle Frank has breezed in with a live (except for "Fine Girl") double LP on a new label just in time for your Mother's Day gift purchase crisis. The title cut is a scathing commentary on the L.A. new wave scene, "Dance Contest" is classic Zappa-audience interaction, and "Peaches En Regalia" is a creative remake.



THE COMPLETION BACKWARD **PRINCIPLE** 

THE TUBES—Capitol S00 12151 (8.98) The Tubes' well-deserved reputation as rock's consummate showmen has tended to overshadow their musical knowhowand that's an unfair situation that this LP should change. Songs like "Amnesia," "Don't Want To Wait Anymore" and "Power Tools" are all hummable as well as clever. P.S.: Brilliant packaging!



GILBERT & SULLIVAN'S THE PIRATES OF PENZANCE

Broadway Cast Recording-Elektra VE-601

Linda Ronstadt's decision to perform in the Broadway production of this classic was a revolutionary move for a rock 'n' roll singer, and the show has been a huge hit. With pop star, Rex Smith, joining Kevin Kline and Estelle Parsons, this Peter Asher production will move well at retail.



**NIGHTCLUBBING** 

GRACE JONES-Island ILPS 9624 (WB) (7.98) With "Pull Up to the Bumper"

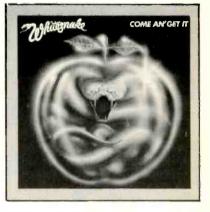
bulleting BOS and sweeping the dancing crowd off its feet, amazing Grace is poised for her biggest success yet. The crack lamaican rhythm section featured on last year's "Warm Leatherette" backs her, and she lends her unique interpretations to tunes like Vanda & Young's "Walking in the Rain."



GIRLS' NIGHT OUT

KAREN LAWRENCE & THE PINZ—RCA AFL1-4006 (8.98)

Formerly lead vocalist with 1994 and the L.A. Jets, Lawrence can sing sweetly, switch to a low, whispering growl, or brace up to embellish an insistent rhythm. Most of the tunes are written with guitarist Fred Hostetler, and the title cut, "Rebel" and "Fix It" stand out. Produced by Jack Douglas.



COME AN' GET IT

WHITESNAKE-Mirage WTG 16043 (Atl) (7.98)

Once again topping the charts in their native England, this solidrocking outfit (including four former Deep Purple members) is hoping to storm the U.S. on the concert trail in 1981. The title cut is pleasantly reminiscent of Free, while "Girl" and "Wine, Women An' Song" are AOR ready.

DON'T POINT YOUR FINGER 9 BELOW ZERO-A&M SP-4859 (7.98)



Lead vocalist/ guitarist Dennis Greaves and mouth harpist Mark Feltham are the centerpieces

of this traditionalist British blues rock outfit, produced by Glyn Johns. They turn in spirited performances of "Treat Her Right," "Rockin' Robin" and "One Way Street."

#### AMERICAN POP

Music From The Original Motion Picture Soundtrack—MCA 5201 (8.98)



Relive the sixties with music from the Ralph Bakshi animated film, including Big Brother & the

Holding Company's "Summertime," "California Dreamin" by the Mamas the Papas, "Take Five" by Dave Brubeck and the Doors' "People Are Strange."

#### CLOSER

GINO SOCCIO-Atlantic SD 16042 (7.98)



On his third LP, this young Canadian continues to explore the limits of the recording

studio while making danceable, accessible music for black and pop formats. The thick horn texture of "Try It Out" and jazzy impressionism of the title cut are highlights.

#### **RANDY**

RANDY BROWN—Chocolate City CCLP 2017 (PolyGram) (8.98)



Brown is off to a good start with his BOSbulleting ballad, "If I

Don't Love You," written, like the rest of the tunes on the

LP, by co-producers Homer Banks and Chuck Brooks. Uptempo dancers like "Right Track" round out the selection.

## Arthur Brown, of 'Fire' Fame, Is Working On Two New Projects

By JEFFREY PEISCH

■ NEW YORK—In the summer of 1968 the Crazy World of Arthur Brown burst upon the American charts with "Fire," an instant classic that featured the unforgettable line, "I am the God of hell fire and I bring you-fire!" Today "Fire" remains one of the mostplayed and most-requested songs on rock radio stations.

Arthur Brown, who wrote "Fire" with keyboard player Vincent Crane, was fond of performing in brightly-colored robes and bizarre facial makeup. During one tour, Brown entered the stage tied to a cross. Another tour featured Brown wearing a crown that shot flames. Crazy World drummer Carl Palmer (yes, the same one) often played with flaming drum sticks.

While these stage antics may seem run-of-the-mill by today's standards, remember that this was 1968. Alice Cooper, Kiss and David Bowie all concede that. their stage presentations were influenced by Arthur Brown. Check out a copy of the first (and only) Crazy World album and compare Arthur Brown's face to Kiss' Paul

As a vocalist, too, Arthur Brown has been influential. Roger Daltrey and Pete Townshend wereearly fans of the Crazy World. Townshend was executive producer of Brown's first LP.

While the American record buyer has had little opportunity to chronicle Arthur Brown's career since "Fire" (only one solo LP has been released here), it's been an interesting 13 years for the 36year-old singer.

Since the success of "Fire," which went to #2 in the U.S. and gained gold record status (and has just recently been covered by the British group More), Arthur Brown has: recorded and toured with German electronics music wizard Klaus Schulze; played concerts for Israeli army troops after the 1973 war; acted as director of the Burundi (Africa) Symphony; taught a course on African music, in French, to diplomats' children in Burundi; appeared in the film "Tommy"; and worked as carpenter in Austin, Texas.

Brown is currently working on two musical projects and hopes to be back in the studio and on the road again in the near future.

After the break-up of the Crazy World band, Brown formed Kingdom Come, a band that released three albums on Polydor in the U.K. With Kingdom Come, Brown's presentation continued to be zany, but the music was more "progressive" than that of the Crazy World. Kingdom Come, in fact, was one of the first bands to use a rhythm machine in place of a drum-a technique that has recently become widespread among the myriad machine-age dance bands now performing on both sides of the Atlantic.

While Brown has certainly had a great influence on other artists over the years, he doesn't feel that his ideas were stolen. "I don't really claim to have invented some of the (techniques I used)," said Brown, on the phone from Austin recently. "And I don't think Alice Cooper and Kiss would claim to invent the ideas they used either. It doesn't really bother me that they made a lot of money off some of these ideas. My aim was never to do that. My main interest was to (Continued on page 48)

#### Leon Redbone at the Savoy



Leon Redbone recently made his first appearance at the Savoy in New York, Emerald City Records (distributed by Atco) recently released Leon's first album for the label, "From Branch to Branch," and the single, "Seduced." Shown backstage at the Savoy are, from left: Emerald City's Charlie Greene; Johnny Podell of the Norby Walters agency; Atlantic vice president of AOR promotion Tunc Erim; Redbone; Paul Yeskel of Atco Records; Atlantic national AOR promotion director Judy Libow; vice president/interna-tional manager Cheryl Mitchell; and director of field promotion Lou Sicurezza.

## New York, N.Y.

By DAVID McGEE

■ STONES ON THE ROAD? Reports that the Rolling Stones will embark on a U.S. tour this summer couldn't be confirmed before press time, but this much seems possible: the tour, if it happens, will be a big one, covering virtually all the major cities in the country, and will include arena dates as well as a few in selected smaller venues. Bill Graham is rumored to be involved as tour manager, a role that has heretofore been assumed by Peter Rudge. No dates are set yet, but the word is that the Stones should be out by mid-summer, approximately at the same time as the release of their next studio album.

One thing is certain. Those reports about the Rolling Stones' International Farewell Concert slated for October in Rio de Janeiro are totally false, and appear to have emanated, for some reason, from the

TEETERING ON THE BRINK? Artful Dodger is a group whose virtues have been extolled repeatedly by this columnist and by other rock writers as well. The public never seemed to catch on in any significant way, though, despite the group producing three excellent LPs of what is now known as power pop (the notable exception is the muddled "Babes on Broadway," and once you realize that this columnist wrote the liner notes you'll understand why there were problems). The group's most recent release (its first three were on Columbia) was on Ariola, and it came at that time when Artful was also switching managers, from Leber-Krebs (or Contemporary Communications, Inc.) to Hank LoCanti.

Nothing worked. The fine Ariola album got some heavy radio play early in its life, but petered out when the group didn't go on tour. When Ariola declined to option a second album, the band members retired to their homes in Fairfax, Virginia and kept busy doing other things: lead singer Billy Paliselli got a job selling new cars at a GM dealership; bass player Steve Cooper got a job building sundecks on houses; drummer Steve Brigida hired on as a busboy in a local restaurant. Only Gary Herrewig, who along with Paliselli cowrote the band's material, remained a full-time, albeit unemployed,

Word came last week that Artful Dodger had decided to call it quits after Paliselli officially left the group to accept a promotion at the car dealership. David Krebs heard the news, and he was dismayed. "Ten years from now people will be talking about that group," Krebs. said. "By the time they were ready to happen they had lost their excitement in the marketplace. They were not a good band live, and they never had the right songs out as singles. I dropped \$350,000 on them. I don't mind, because I made it up on other groups. But it's so sad, because Artful Dodger really had it. I sometimes listen to their old stuff and it's still fabulous."

New York, N.Y. was able to reach Herrewig last week, and he denied reports of the band's demise. Paliselli, however, has indeed quit for the reasons noted above. At this point Artful has no lead singer (the band enlisted Paliselli's younger brother for a while, but Herrewig said he was "too inexperienced"), but does have a batch of what Herrewig termed "real strong" new material. The group's managers have been meeting with representatives of Geffen Records, but no deal has been struck yet. Of those talks, Herrewig said: "Things were going good when Bill quit. We're still trying to follow up on that, but if something doesn't happen fast I don't know what we'll do." He added that he expects little or no change in the group's style even if a new lead singer is found (and an excellent one, according to Herrewig, is auditioning soon).

In Paliselli, though, the group had an aural and visual focus that other bands would kill for. It didn't hurt that he was a first-rate songwriter either. Clearly, the loss is immense. "I think we're still friends and everything," Herrewig said softly. "Bill just lost interest for a while, but we figured that was because his wife had had a baby. We thought if there was anything seriously wrong he'd talk to us. But he didn't. He just came up one day and said he was quitting and getting out of this madness. It was like 'Invasion of the Body Snatchers.' One day he woke up and he wasn't one of us any more, in mind, body or spirit."

SOFTBALL NEWS: The Record World Flashmakers opened their 1981 season with a resounding 12-7 loss to WNEW-FM. Offensive stars—and they are truly offensive—for RW included John Kostick with a home run and two runs batted in; Stan Mieses, picking up where he left off last season with a triple and two runs batted in; and

(Continued on page 38)

#### AOR Ratings Rise (Continued from Page 3)

Leeds. Like Pollack, Leeds observed that album radio has gone through "growing pains . . . transitional pains" of late, comparing the period to "puberty, the awkward phase." But the competition has been "healthy," according to Leeds. He is now watching three major AOR programming consultants closely: Lee Abrams of Burkhart/Abrams; Pollock; and John Sebastian, who engineered WCOZ's eventual rise to number one as its PD last year. Sebastian has now formed his own consultancy, with hopes of re-creating the WCOZ success story in other markets. "They each have their own individual styles and philosophies," said Leeds. "It'll be interesting to see where they go next."

The blanket terms "album rock," "album-oriented rock" or "AOR" do cover a wide variety of programming styles and philosophies, and in some areas, the winter Arbitron ratings seemed to indicate that there's room for them all in many markets. The three Philadelphia album rock stations that gained in the winter book are all very different, and Charlie Kendall, PD of WMMR, feels that the differences might be why "the AOR stations are gaining more points than I've ever seen . . . I think it's because of the diversity and quality of what we're doing. The three PDs at the three AOR stations are all good at what we do and have a lot of experience. Philadelphia is a very competitive market, and this competition generates high quality."

At WLLZ in Detroit, PD John Larson said that research has been the key to the station's success. "We just pick up the telephone, ask people what they like, and play what they tell us to play," said Larson. "Detroit's Wheels" has evolved its methods under the direction of Bob Hattrik, national PD for the Doubleday

chain, who is based at WWWK in St. Louis.

Riding high on the success of WCOZ as he expands his consultancy, John Sebastian did not agree with the positive viewpoints of some other observers. "In general, it's still a down period for AOR," Sebastian told Record World. In his opinion, despite the recent gains, most AOR stations are still doing things wrong. The exceptions he mentioned were WCOZ and WLLZ. Sebastian himself once worked for the Doubleday chain, at top 40 station KDWB Minneapolis.

Sebastian described WCOZ as "a new crossbreed" with "wider mass appeal than any other AOR format." He said he relies heavily on his experience and knowledge of other formats (including top 40), and looks at AOR from "a positive perspective rather than a negative one. "A lot of AOR programmers aren't bullish enough about their potential in their markets," he stated. "They see a two or three share as the upper limit. I didn't limit myself. I didn't consider just WBCN as my competition; everybody in the market was my competition." (WBCN gained, 4.2 to 4.8 in the winter ARB.)

At the other major market AOR leader for the winter rating period, WMMS in Cleveland, PD John Gorman also emphasized the competitive spirit. "We went (Continued on page 29)

#### Ariola Absorbed

(Continued from page 4)

Prior to the announcement, Ariola America had a roster of six artists and a staff of six employees. The artists not picked up by Arista will be free to find other label deals. It is understood that Ariola staffers Rick Bisceglia (national pop promotion director), Mike Manocchio (VP, promotion) and Warren Schatz (VP/chief operating officer) will not join the Arista staff.

#### **REO Speedwagon Honored**



Walter Yetnikoff, president, CBS/Records Group, recently presented REO Speedwagon with a special plaque commemorating the group's eight gold and platinum records, including their latest triple platinum LP, "Hi Infidelity." Pictured at the backstage presentation, after REO's recent concert at Cleveland's Richfield Coliseum, are (from left): Bruce Hall and Gary Richrath of REO; Yetnikoff; John Baruck, manager; Kevin Cronin of REO; Alex Kochin, manager; Neal Doughty and Alan Gratzer of REO; and Don Dempsey, senior VP and general manager, Epic/Portrait/CBS Associated Labels.

#### **CMA Board of Directors Meets In London**

■ LONDON—The board of directors of the Country Music Association held their second quarterly meeting for 1981 here at the Royal Garden Hotel April 22 and 23. On April 21 the CMA presented a seminar titled "Country—The Music For the 80s," attended by over 150 European music industry executives. The seminar acquainted the European music community with the vast potential of country in their market, as demonstrated by its phenomenal success in America.

CMA's International Committee chairman Ralph Peer II opened the seminar with a speech outlining the growth of country music in the United States. The morning panel, "Country Music In America: A Business Success Story," was moderated by CMA lifetime board member Frances Preston, VP of BMI, Nashville. Panelists included Helmet Fest, Capitol Records, Los Angeles; Dennis Knowles, marketing director, Tellydisc, London; Greg Roberts, CBS, Paris; Bob Stewart, DJ, Radio Luxembourg; and Andy Wickham, VP, Warner Bros. Records, Los Angeles.

Among points brought out in the discussion were differences in European and American markets, problems encountered in European distribution, and the new Radio Luxembourg broadcast from Nashville, which reaches an estimated four million listeners.

The seminar's afternoon panel was moderated by CMA board chairman Bruce Lundvall, president of CBS Records Division, New York. Panelists for this discussion, "A Transatlantic Dialogue," were Arne Bendiksen, president of Arne Bendiksen A/S, Norway; Jim Foglesong, president, MCA Records, Nashville; Ken Kragen, president, Kragen & Company, Los Angeles; Lee Zhito, publisher, Billboard, Los Angeles; and Cliff Busby, managing director, EMI Records, London. The afternoon session dealt mainly with problems facing many British country acts.

Between the panel sessions, CMA hosted a luncheon and show. Executive director Jo Walker-Meador spoke about CMA and president Tandy Rice greeted the guests before introducing CBS recording artist Bobby Bare, whose show received a standing ovation. Seminar activities were capped by a cocktail reception co-hosted by Billboard and CMA.

The following day the board of directors convened, with chairman Lundvall presiding. President Rice announced the appointment of two new subcommittees for CMA — a Media subcommittee chaired by Tom Griscom (presi-

dent of WSM), formed as a special task force to study the emergence of new communications media (cable, satellite, etc.) and their effect on the country music industry; and an Artist Development committee headed by Mary Ann McCready (director of artist development, CBS Records Nashville), to explore current issues in the development of new artists, and to advise the CMA board on how the association can help insure the infusion of new talent for the future of country music.

As reported by Post Awards Party committee chairman Mary Reeves Davis, this year's party following the CMA awards will be held Oct. 12 in the Opryland Hotel's Tennessee Ballroom. Tickets for the party will remain \$40.

Bette Kaye reported for the Talent Buyers Seminar committee, stating that this year's seminar will take place Oct. 9-12 at Nashville's Hyatt Regency Hotel, with board members Bruce Lundvall, Ken Kragen and Joe Talbot moderating panels. Registration forms will be mailed from the CMA office in June.

Charles Scully reported on the activities of the Country Music Month committee, announcing (Continued on page 49)

## SPARS Schedules Seminar, Convention

■ NEW YORK — The Society of Professional Audio Recording Studios (SPARS) will hold a regional meeting in New York on Tuesday, May 19, at 12:30 P.M. The meeting will take place at Gallagher's Steak House, 228 West 52nd Street. Featured speaker will be Alan Fierstein, president of Acoustilog, Inc., addressing the topic "Acoustical Considerations for the Professional Recording Studio in the '80s."

The luncheon/seminar is produced by David Teig (Atlantic Studios), SPARS VP/secretary. There is a charge of \$20 per person; reservations may be made through Teig at (212) 484-6093.

SPARS Conference '81 has been set for August 27-30 at Nashville's Opryland Hotel, with the theme, "Partners in Progress for Profits." The conference will feature exhibits by audio and video manufacturers, a "bazaar" for previously owned and demo equipment, seminars, workshops and tours, as well as major entertainment and an evening at the Grand Ole Opry. Further information on the conference and registration can be obtained at (215) 735-9666 or SPARS, 215 So. Broad Street, 7th Floor, Philadelphia, PA 19107.

## Ingenuity and Artist Input Are the Keys to RCA's Covers

By BRIAN CHIN

■ NEW YORK — RCA's art department, which was among the first in-house art departments in the industry, is responsible for some 300 album covers a year, representing three-quarters of the company's album output, including associated labels and all Red Seal classical releases. Commenting on the industry-wide budget crunch, RCA merchandising VP Jack Chudnoff says that there has been no specific mandate at the label to cut packaging costs, but, as is true in the production of the album, a more sensible attitude is taken toward expenditures formerly considered normal. "The amount of money spent is not related to quality," Chudnoff says. "Ingenuity counts," especially if graphics may help give an album impulse appeal. In fact, Chudnoff adds, RCA has been spending more on better color separation, printing and finishing, and the label's new digital audiophile series is "first-class from beginning to

"We look for artist input now, which wasn't always the case," says Joseph Stelmach, RCA art director, referring to meetings with artists (and occasionally product and artist managers) in which cover art is conceptualized. "When you're dealing with a 123/8-inch square, you have to think boldly," he continues. "The simplest things stand out the quickest; they can lead you to an album, so you have to do the whole thing perfectly. There has to be a subliminal connection (between the music and cover art)."

RCA creative services director Tony King adds: "Many groups-Polyrock, for example—are naming themselves in ways that lend themselves to graphic logos; we're constantly having to think up visual images to describe them." King is also impressed by the fact that, often, recording artists may have some art background. Still, the importance of album cover applicability to marketing tools such as posters and mobiles is one basic issue that must be pointed out to the artist. Grace Slick's "Welcome to the Wrecking Ball" cover turned out to be particularly useful for backup material, as was Dave Davies' debut album cover, whose graphic design prominently tured the record's own price bar-

Most of RCA's outside cover assignments originate from the

label's west coast office, and are generally associated with artists of some standing, who may request a particular photographer or graphic artist after several inhouse covers. Price is a factor in choosing outside art directors, but so is the ability to cope with time limitations and the pressure of working between the art-



The cover of Dave Davies' next LP, 'Glamour.'

ist, manager and label. Merchandising director Chudnoff notes that photographers are beginning to bypass the label art department and solicit assignments from artists themselves.

For the most part, however, RCA's own facilities provide sufficient flexibility in representing the artist with photography or illustration. The four-member art department (consisting of art director, assistant director, production person and photographer) has the use of a two floor, custom-designed photography stuwith 18-foot equipped with a darkroom and dressing room. "I'm of the old school of thought that a picture is worth a thousand words," says King. "New artists should always have a picture on the cover. Some groups might choose to use a logo-the current Jefferson Starship album has no photo at allbut I always expect to see Dolly Parton on a cover,'

## Jacksons Schedule Atlanta Benefit Show

■ NEW YORK — Epic recording artists the Jacksons have scheduled a special benefit concert in Atlanta July 22 to express their concern over the murders in that city. Proceeds from the concert will go to the Atlanta Children's Foundation.

It was the group's idea to add this date to their upcoming 32city tour. LeBaron Taylor, vice president and general manager of divisional affairs for CBS, acted as coordinator for the event.

## The Coast

By SAMUEL GRAHAM and ELIOT SEKULER

■ BULLETINS: As of the middle of last week, rumors were rampant that the Robert Stigwood-Bee Gees suits and countersuits were about to be resolved, amicably and out of court, with the two parties to subsequently resume their long-standing relationship. Keep in mind that such matters are always subject to change, however . . . MCA Records' Detroit branch is closing; the building was shared with Universal, which is moving elsewhere. MCA's promotion and sales people from that branch will now be working out of their homes.

WHAT'S IN A NAME: Not much, or so they say, but with the advent of punk a few years ago, rock 'n' roll bands started using names that left little doubt about just what kind of music these groups were playing-in other words, you'd never think that a bunch of guys calling themselves Dirty Diapers, Boys in Bondage or Hornets Attack Victor Mature, to name but a few, were making the rounds of the Holiday Inn lounge circuit playing Manilow and Humperdinck covers. We recently got the performance schedule from a San Francisco club called Fab Mab that lists some of the better names we've seen: like Chris Hamburger and the Captions, Sluts A Go Go, B. Team, Church Police, Parental Guidance and a personal favorite, the Dickheads. Then a missive arrived from another S. F. outfit, the Automatt recording studio, that may have topped even Fab Mab's name game; seems a group called Gay Men's Chorus is recording there, produced by Don Miley for David Rubinson and Friends. Could be that the Village People have met their match at last . . . We sure did have a nice time at Hugh Hefner's Holmby Hills mansion last week when Playboy magazine brought the press together for an unveiling (so to speak-she did have her clothes on) of 1981's Playmate of the Year. Her name is Terri Welles, and sorry guys, she's already married to a big, tough L.A. Kings hockey player named Charlie Simmer. George Burns was the emcee; he told a few jokes and eventually sang his hit "I Wish I Was Eighteen Again." After viewing the scenery at Hef's place, George, we can hardly blame you . . . By now you may have heard that a host of big names —including Tammy Wynette, Waylon Jennings, Tanya Tucker and Emmylou Harris-joined George Jones, one of the great singers of our time, for a taping of Jones' Home Box Office TV special a couple of weeks ago at the Country Club here. To tell the truth, it was a pretty boring evening, what with multiple retakes of just about every song and a sound system that was clearly designed for the TV audience, not the 1000 or so folks in the club itself; it also didn't help that the proceedings began two hours late. But when Elvis Costello came out with a band that included Nick Lowe on bass and John Hiatt on guitar (in addition to regular Attractions drummer Pete Thomas and piano player Steve "Nieve" Hart), things took off for the first and only time. El did a couple of tunes on his own, then was joined by Jones for a terrific "Stranger in the House." They even did a few impromptu bars of "Mean Woman Blues," and it was a thrill, even if Costello was suffering from the mumps.

DUMB JOKES: Warner Bros.' Bob Regehr recently wondered how many record industryites it takes to make a gold or platinum album presentation. Give up? The answer, says Regehr, is ten: one to hold the album and nine to get into the photograph.

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#### **A&M** Signs Johnny Guitar Watson



Johnny Guitar Watson has signed with A&M Records worldwide. Watson is pictured with Jerry Moss, chairman of A&M (left) and Herb Alpert (right), vice chairman of

#### **Cover Story:**

## Santana Re-Asserts Itself As A Hit-Making Outfit

By SAMUEL GRAHAM

■ LOS ANGELES — Scattered throughout rock music's history are the names of bands whose protracted careers have essentially been the products of one or two individuals' talent and perserverance-musicians like Fleetwood Mac's John McVie and Mick Fleetwood, the Byrds' Roger McGuinn and Savoy Brown's Kim Simmonds, who kept their groups alive while a host of other members came and went. The name of Devadip Carlos Santana also belongs on that list. Since bursting on the national scene at the Woodstock Festival in 1969, Santana-the guitarist and the band bearing his name-have made more than a dozen albums for Columbia Records, enjoying a fair share of hits along the way with "Evil Ways," "Black Magic Woman," "Oye Como Va" and several others. And while Santana has never really been away, with their newest album, "Zebop," and its single "Winning," the group has again asserted itself as a hit-making outfit of considerable stature.

#### **Extensive Airplay**

"Zebop" checks in this week at #22 bullet on the Album Chart. "Winning," meanwhile, is bulleting at #42 on the Singles Chart.

Ken Sasano, Columbia's director of product management, credits "Zebop's" success in part to its wide variety of material, a factor that has encouraged airplay on virtually every available radio format. Said Sasano, "That's one of the keys of any record, that you can cover all the different formats. One of the major reasons (the album is doing well) is we have a pop record, 'Winning,' on it, and also several other selections that are very pop-oriented, like 'Over and Over' and 'Searchin';' they're also getting AOR play." Beyond that, he added, certain tracks have attracted attention at Latin stations ("I Love You Much Too Much" and "E Papa Ré"), at black stations ("Sensitive Kind"), at jazz stations ("Tales of Kilimanjaro") and even A/C outlets ("Changes," a Cat Stevens song). About the only base that isn't covered, in fact, is country.

#### Graham Lauded

Sasano also suggested that the involvement of concert producer/ artist manager Bill Graham, a Santana associate from the beginning who co-produced "Zebop" with the guitarist/bandleader (Graham's first production effort), was a major boost. "Bill is a very passionate person, and very opinionated," Sasano said. "That's



the type of record he wanted, an impassioned record, and I think he got that, without sacrificing a commercial record at the same time."

#### No Grand Schemes

Graham himself indicated that his participation was never part of some grand scheme. In a recent conversation, Graham said, "Last year they'd gone into the studio with another producer (Keith Olsen), and a very good one, but the elements didn't work out as Devadip had hoped they would. They shelved some of the stuff and decided to keep some of it (including "Winning"), but they didn't want to continue with that relationship. Over the years, I've always been in the studionot directly involved, but I've always thrown my two cents in, in an advisory capacity, not only because I'm a big Santana fan but because I'm also a big Latin fan, having been raised in New York. One day Devadip just turned to me and said, 'Bill, you've been around for so long-why don't you and I do it together?' That was the beginning of it."

Graham admitted he is not "a board man—I don't know how to work with all the dials and knobs, I'm not a technical person—so I came in with my ears and my knowledge of what's out in the street. I've got to give most of the credit to Carlos, 'cause he's the mainstay, and also to Fred Catero, the engineer."

One element Graham knew he wanted to re-emphasize was the multi-percussion attack for which Santana was noted in the first place. "I feel very strong, very strong, about the use of percussion, as does Carlos," he noted. "And what Santana has been doing for years and years—the emotional music, the sensual music—is prevalent in other musics now; you have groups like the Doobie Brothers and so on using congas. Santana is now again, through

this record, at the forefront of sensual music, and melody. That's what it's all about, and that's what Carlos and I attempted to do on this album."

As far as the broad radio appeal of "Zebop" is concerned, both Graham and Sasano pointed to the coming together of all formats, Spanish-speaking included, as being partly responsible. "At one point, Latin music was considered ethnic," said Graham, adding that the ethnic stigma has been lifted considerably. Said Sasano, "The various formats tie into one another a lot more than they did, say, a year ago. You no longer have to be a black artist to be played on an R&B station, and jazz stations aren't playing just straight jazz music. So I don't think it's so much a move on Columbia's part as it is the chang-(Continued on page 43)

#### 'Gift of Music' Targets Grads, Father's Day

■ CHERRY HILL, N.J.—Even before the gift-giving impact for Mother's Day reaches its peak, NARM has already mobilized its "Gift of Music" campaign forces for the dual opportunity afforded by graduation and Father's Day. With graduations beginning in May and running throughout June, overlapping Father's Day on June 21, a marketing strategy encompassing both these gift-giving opportunities is being implemented.

Two custom art designs on 1' x 1' flats, urging consumers, for graduation, to "Flip Their Lids With Music" and the other recommending consumers "Give Dad a Musical Lift," were designed to work well separately or together, in in-store and window displays. The 1' x 1' format has proven to be the most versatile for retailers to use, as evidenced by similar material made available by NARM for Christmas and Valentine's Day. The flats are available free of charge to all record and tape retailers, one-stops and distributors.

To coordinate print and television advertising with in-store merchandising displays, and thereby develop an overall promotion concept for "Dads and Grads," art sheets are also available. The art sheets can be used for in-store signage and other custom display material, as well as in advertising. The 1' x 1' flats and the art sheets can be ordered by calling the NARM office (609) 795-5555.

## **ASCAP Announces 25 Grant Winners**

■ NEW YORK — Twenty-five American composers have been named as the recipients of the ASCAP Foundation Grants to Young Composers, president Hal David has announced.

The ASCAP Foundation grant program, established in 1979, combines the resources of the American Society of Composers, Authors and Publishers with those of leading composers, music educations and institutions. A total of \$15,000 is being distributed by the Foundation to young composers, to help them pursue their studies.

A grant of \$1500 was awarded to Rand Steiger of Valencia, California. A \$1000 grant was given to Jim Needles of Ann Arbor, Michigan. Mario Pelusi of Melrose, Massachusetts, won a \$700 grant, and William Osborne of Munich, West Germany, won a \$650 prize. Three grants of \$600 each were given to Ted Allen, Alan Fletcher and Matthew Harris. Two grants of \$550 each were awarded to Scott Steidl and David Snow. Grants of \$500 were awarded to the following composers: Fred Bianchi, Todd Brief, leffrey E. Brooks, Harry T. Bullow. Daniel Dorff, David Drucker, Jon Grier, Laura Karpman, Jerome Kitzke, Jeffrey Langley, Scott Miller, David Sampson, Daniel Schechter, D.F. Urrows, and Jeffrey Wood.

## Weisberger Named To CBS Research Post

■ NEW YORK — Michael Weisberger has been appointed director, consumer panel research, it was announced by Jerry Shulman, director, market research and planning, CBS Records.

Weisberger will direct all CBS Records consumer panel operations, including analysis of panel data, maintenance of management reports, and development of special reports required by CBS Records management and the CBS Records market research staff.

Weisberger had been a senior financial analyst for CBS Records.

## U.S. Branch Due For Ensign Records

■ LONDON The successful independent Ensign Records is to be launched in the U.S. A licensing deal with an American major is expected to be announced shortly, following Ensign's MIDEM deal this year with RCA for the U.K. and parts of Europe.

Artists available include all-funk band Incognito, L.A. artists Slow Children and Roy Sundholm.



## Video Visions

#### By SOPHIA MIDAS

A HEYDAY FOR THE INDEPENDENTS: Major studios are showing an increased interest in independent video producers for the making of special programming. Considering the fact that studios are only producing some 10 to 30 new releases a year, film executives have been confronted with the question of how to provide enough new material for the burgeoning home video market. Research studies have indicated that the home video market will be demanding special programming, but major studios are balking at the idea of getting involved with producing "how to" films or other types of specialized product. Enter the independent video producer, no newcomer to specialized production and hungry for new business. On top of this, major studios have indicated that they are willing to provide the independents with substantial financing. One independent producer told Record World that he is in the process of a major bidding war with a major manufacturer/producer, and the status of the current negotiations give the indie the edge. We'll keep you posted.

THE RENTAL GAME: Heavyweights, such as Bell & Howell and Paramount are showing an interest in the latest attempt to control the unauthorized rental of video software. R-Cassette Industries of San Rafael, California has developed a non-rewindable videocassette and master decoder that only dealers can rewind. Each cassette would have an encoded number of plays per rental. Bell & Howell has taken a two-month option on the system, and Paramount is also looking into it. VP Reggie Childs said, "We're interested in any plan which would give us a per-transaction count." Reports are out that Jerry Kline, who heads the R-Cassettes operation, will be unveiling his innovation in the next few weeks.

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#### Olivia Newton-John

Few artists have achieved the measure of international music and film stardom reached by the pretty Australia-born singer/actress, Olivia Newton-John. She first won the hearts of U.S. pop and country audiences in the early seventies, starting a steady hitmaking record that continues through today. Newton-John's cinema career breakthrough came

with "Grease," co-starring John Travolta, a hit film that yielded several pop music hits. Her most recent musical, "Xanadu," co-starring Gene Kelly, also accompanied a successful soundtrack LP. The videocassette of "Xanadu," a consistent seller, is positioned at number seven on the Record World Videocassette Chart this week.

#### Video Picks

MY FAIR LADY (1964): Produced by Jack L. Warner. Directed by George Cukor. Starring Audrey Hepburn, Rex Harrison, Wilfred Hyde-White and Stanley Holloway. (MGM/CBS Home Video, color, 170 mins., \$89.95)

The story of a common flower girl who makes good has already entertained a generation of American film fans. Classic songs such as "On the Street Where You Live" will have the entire family singing.

COAL MINER'S DAUGHTER (1980): Directed by Michael Apted. Produced by Bernard Schwartz. Starring Sissy Spacek, Tommy Lee Jones, Beverly D'Angelo and Levon Helm. (MCA Distributing, color, 124 mins., \$65,00)

Country singer Loretta Lynn is poignantly portrayed by Sissy Spacek. Good country music and fine acting have made this a must for the home library.

COAST TO COAST (1980): Produced by Steve Tisch and Jon Avnet. Directed by Joseph Sargent. Starring Robert Blake and Dyan Cannon. (Paramount Home Video, color, 95 mins. \$66.95) A film that may work better on the small screen than

A film that may work better on the small screen than it did in theatres, "Coast to Coast" provides the definitive answer to the question of whether a truck driver on the lam can find true happiness with an

escapee from a psychiatric facility.

VAULT OF HORROR (1972): Produced by Max J. Rosenberg and Milton Subotsky. Directed by Roy Ward Baker. Starring Terry-Thomas, Curt Jurgens, Glynis Johns, Tom Baker, Anna Massey, Daniel Massey and Dawn Addams. (Nostalgia Merchant, color, 86 mins. \$54.95)

A collection of stylish tales in the horror genre is highlighted by an excellent cast and a '50s setting.









#### **Promo Picks**

"WHIP IT"—DEVO (Warner Bros.). Produced by Devo and Chuck Stattler. Co-directed by Chuck Stattler and Gerald B. Casale. Tongue-in-cheek imagery graphically illustrating the song's title and lyrics made this clip controversial in some quarters, but it stands up well as a humorous and inventive visual tidbit.

"GUILTY"—CLASSIX NOUVEAU (EMI-America). Produced and Directed by Russell Mulcahey. Mallet Godfrey Mulcahey Productions has consistently been in the forefront of video music innovation, and this piece stuns with stylized, nouveau romantic imagery, expert lighting and catchy camera angles. You can hear the music with the sound switched off.





AmericanRadioHistory.Com

# Video World

#### **Video Visions**

(Continued from page 19)

PEPPERMINT VIDEO: The Peppermint Lounge recently presented a retrospective work produced by **Charles Libin** of Intake Productions, a New York-based film and video company. The program included: a film documenting an early appearance in New York by the **B-52's**; a performance piece by the avant-garde group **2-Yous**; a conceptual piece by **Polyrock**; a promotional video for **Steve Forbert's** latest album; a 30-minute TV program of the **Plastics'** first live appearance in the U.S.; and a benefit performance by **Deborah Harry** and **James White and the Blacks.** Intakes' productions have been aired on "Rockworld" and "Hollywood Heartbeat," as well as internationally.

YOU SHOULD KNOW: Sansui will be holding a special press conference to unveil its new audio and video products at the Hotel Pierre in New York on May 18 . . . Columbia Home Entertainment will present its closed captioned videocassettes and recording and decoding television equipment to Tanya Towers and the New York State School for the Deaf, which serve the hearing-impaired in New York. Joining the presentation will be Julianne Gold from the cast of the Broadway show "Children of a Lesser God" . . . Sony Corporation of America will sponsor the American Film Institute's National Video Festival June 3-7. The festival will feature emerging video issues, exhibitions of video programming and a student competition for which Sony has donated \$100,000 worth of production equipment for prizes. For more information, contact the American Film Institute, the John F. Kennedy Center for the Performing Arts, Washington, D.C. . . . A grant to support the activities of the Videotape Production Association's celebration of the 25th anniversary of videotape was made by the 3M Magnetic Audio/Video Products Division, according to VPA president Joe DiBuono. 3M announced a \$5000 grant for the event which has been dubbed "Videotape—A Silver Celebration-Reunion." The event will feature artifacts from the early days of video, such as the first video tape recorder (Ampex VR-1000), first reel of video tape (Scotch 179), first color camera and recorder (RCA), first 3/4" U-Matic (Sony) and early splicing books. Tickets are \$45 and are available from Grace Polk, VTP, 236 E. 46th St., New York 10017 . Steve Roberts, president of the Telecommunications Division of 20th Century-Fox, last week challenged the music industry to develop new and unique art suitable for the home video market. He added that Fox is interested in entering the market for music videocassettes

HI TECH: According to Jack Eugster, executive VP and general manager of Pickwick's retail division, users who play their RCA SelectaVision discplayer continuously for over six hours have found that a magnetic charge builds up. If a customer reports this problem, furnishing them with a demagnetizer corrects the problem . . . Gerald D. Laubach, president of Pfizer, Inc., a leader in magnetic particle technology, has plans to launch this year a high line of magnetic particles formed of iron rather than iron oxide. Known as Pferromet, they are designed for premium audio tapes and video cassette recorders

AWARDS: Pacific Arts Video Records artist Michael Nesmith received the Award for Achievement of Excellence from the Bay Area Music Archives during their annual ceremony. The ward was presented by Rolling Stone senior editor Ben Fong-Torres . . . MCA Distributing's videocassettes "Xanadu" and "1941" were awarded ITA Golden Videocassette Awards on April 21.

TV NOTES: CBS Video will present an original dance video program starring **Gwen Verdon** and the **American Dance Machine**, produced by **James Lipton**. The show will premiere on Showtime and will be released for the home video market at a later date . . . Channel 68-WQTV, Boston Heritage Broadcasting, is looking for video by black artists. Contact **Greg Almeida** or **Richard Getz at** (617) 536-1530.

MOVERS: Don Unger, national sales manager of Sony Corporation of America, leaves the company. His new venture will be announced shortly . . . Alfred Markim, president of Video Corporation of America, has announced the appointment of Howard Blumenthal as director of new program development . . . Marion Harris, formerly of Stiff Records, has joined CBS Video as merchandising manager.

## Optical Programming Associates To Bow Participative Videodisc for Children

By SOPHIA MIDAS

■ NEW YORK — "The First National Kidisc," the second release in a series of participative programming from Optical Programming Associates (OPA), will be released in the next few weeks, according to OPA spokeswoman Wendy Owens. A joint venture of DiscoVision, Magnavox and Pioneer, OPA boasts that its programming represents the best use of the laser disc system.

Discussing OPA's unique programming features, Jim Fiedler, president of MCA DiscoVision, said: "OPA was formed to produce and acquire programming which would demonstrate the unique features of the LaserVision system. The first of the completed participative programs was introduced in November 1980, and was shipped to retailers in December. The program is entitled "How To Watch Pro Football."

"The 'First National Kidisc' is easily the most advanced demonstration of participative programming to date," Fiedler con-"It utilizes all of the tinued. features of LaserVision - self pacing, two sound channels, freeze frame, forward and reverse motion, infinitely variable slow motion, chapter stops, specific frame access and outstanding picture quality — to provide a body of information that if played in a linear fashion would consume 27 minutes. However, this same program was created in a nonlinear format. Consequently, it has no specific running time. Depending upon the age, experience and intelligence of the viewer, the program will demand many multiples of viewing for the most

cursory examination."

A demonstration of this new concept of laser programming presented such areas of entertainment/information as how to make a paper airplane. The viewer is shown the basic steps involved, and he may see them at any speed he chooses. Other programming features include the art of sign language, naming flags of different countries, making codes, and many other areas of entertainment specifically geared to the child between five and ten years old.

"The 'First National Kidisc' has 25 different chapters," Owens explained. "The random access feature of the LaserDisc system enables the child to skip to any chapter he wants at whatever speed he wants. We wanted to create something like a toy chest where the child could pull out a limitless amount of things to play with. The concept is much larger than 'Sesame Street' because the child can take something away from it. After watching the airplane chapter, for example, he will want to make one."

The "First National Kidisc" will retail for \$19.95 and will be available to all video retailers, including those dealers who only carry hardware. The disc was the combined idea of Lynn Oliver, director of programming, and Norman Glenn, director of programming, Discovision. It was produced by Bruce Green.

According to Owens, ten more participative discs are scheduled for release throughout the year, including a cooking disc, and a "jazzercise" disc.

#### **Blondie Video Wins Award**



Milton Berle presents Chris Stein and Deborah Harry of Blondie and Warner Home Video president Mort Fink with an award for the "Eat to the Beat" video at the first annual ViRA Awards, sponsored by Video Review magazine, at the Plaza Hotel in New York.



## Jesse Rae Advocates Music/Video Marriage

By GREG BRODSKY

NEW YORK — The vast majority of musical videos are made as an afterthought. They are designed primarily as yet another promotional tool with which a record company can market an artist once that artist's album has been released. Rarely, however, has a video come before the accompanying audio portion. If Scottish musician Jesse Rae has any say in the matter, the current, and somewhat backward process will change.

"It's not a matter of making a record and then making a video with a director who's got great ideas. I write music with the visuals already in mind," said Rae who also produces and co-directs his videos. "I don't do this for all of my music. I wouldn't do a video for all of it because it wouldn't hold enough interest. But for the songs that I think will work with video, I write with a

visual hook."

Rae and his video production company, Scotland Video, thus far have made videos for two of his compositions - "Rusha" and "Desire" - both of which have had intentionally limited play. The latter was shown on Home Box Office's "Video Jukebox" for several months last year while the former is shown nightly at the New York City dance club, The Ritz. According to Steve Saporta of Sassy Entertainment, managers of the 29-year-old Rae, viewer reaction to the HBO piece was tremendous.

Rae's appealing blend of R&B/ funk and classical music is ideal for dance oriented radio and clubs. That same appeal holds true when viewing the video versions of the songs. "Rusha," which Rae refers to as his "showpiece," is focused primarily on the movements of a pretty ballerina who dances and follows each note of the accompanying synthesizer. The humorous, festive piece also shows Russian soldiers doing the Siberian side step. Once in a while, the cameras focus on Rae clad in a traditional Scottish kilt. Rae pointed out that "the shortest videocassette for software is a half hour or so. Since I don't believe in doing anything longer than a single, mine has to be a sequence of singles. 'Rusha' is one piece of the program. All of a sudden you see this little girl and go into this story as a relief from just seeing me."

Videos as promotional pieces to be viewed by a mass audience are a relatively new concept in the United States. They have been shown worldwide, however, for years. "Everybody is talking about



how video will be a new way of selling records in the future of the record business, what with Warner Amex initiating its allmusic channel," noted Saporta. "It's been done throughout the world already. David Bowie came out with 'Ashes to Ashes' and spent a fortune on the video. It was written up by many people as the greatest piece of video art ever done. The song was a huge hit across the board in Europe; in every country it was number one. I don't think it even broke the top 100 (of the Singles Chart) in the U.S. It's a good example of what video can do in markets that have already tested it as a promotional item."

Rae follows industry sales figures for the various video hardware systems and feels that he knows who will be a major factor in the video software market. "The reason the manufacturers have managed to sell so much hardware is because of the movies. Once the market swings over to kids, it's the old business of the appeal of an album cover and something they can read. The average buyer of the machines is getting younger and their kids want things to play on it."

Saporta's aim, then, is to "utilize a dual purpose: not just having a promotional piece but also having a piece of real entertainment software. The hardest thing to do in making a video piece is in maintaining its longevity. Jesse simultaneously has a story in mind as he's writing a tune. That's the trick. It's the same thing when scoring a movie. Someone will score a movie only after seeing the script and dailies."

Rae's aim is to become "the first artist coming from the record

side of things successfully into video. Other artists have done full-length pieces but it's just promotionals as far as I'm concerned. It wasn't designed for software. Obviously, there has to be a record because the industry is still geared that way. But if that record is designed to be both a record and a soundtrack to a video, you've obviously gotten twice as much life out of it."

As far as working with other artists and helping to produce their music and video material, Rae mentioned that "we want to work with people who will think this way in the future."

Saporta, too, has a confident view of the tie-in between music and video software. "Blondie's video ('Eat to the Beat') was a critical failure, but it's selling. It's the only musical program that's on the top 40 video charts. When we come out with ours, all of the attention internationally will be thrown over here, so there goes the whole rap that Jesse's an unknown. He'll be known. The whole ball of wax is out there to grab and everybody is expecting a big name to be the one. But you can't just do it like that. It's not a matter of having a certain amount of money to do it with. We're out to grab that ball of wax. That's our goal. I feel that there are very few people in the world right now who can do what lesse does."

#### Rock Cable Series Set for June Debut

■ NEW YORK—American Talent International Video, in conjunction with the USA Network, has announced that it will launch a late-night weekend series of rockoriented movies, concert footage and mini-features on Friday, June 5.

The new series, called "Night Flight," will be cable television's first regularly scheduled series of concerts and films aimed at a youth-oriented market. The announcement was made by Jeff Franklin, chairman and chief executive officer, ATI Equities, Inc., and Kay Koplovitz, president and chief executive officer of the USA Network.

**Upcoming Films** 

"Night Flight," which will air on the USA Network on Friday and Saturday evenings, will feature rock films as well as onlocation specials taped at concerts worldwide. Among the films will be Neil Young's "Rust Never Sleeps" and "Jimi Plays Berkeley," featuring Jimi Hendrix.

The USA Network has signed Pepsi, Miller Beer, and Wrangler Jeans as participating sponsors for the series, which will run for an initial 26 weeks. Twelve advertiser minutes will be available for each two-hour period, with 10 minutes reserved for the network and the remaining two for local sponsors.

#### **Paramount-DiscoVision Laser Disc Unveiled**



Executives of Paramount Pictures and DiscoVision Associates are pictured with the jackets for six of the thirteen laser videodiscs that DiscoVision has agreed to press under the Paramount Home Video label. Paramount is the first major motion picture studio to sign a production agreement with DiscoVision's custom pressing operation since the joint MCA-IBM venture was formed in 1979. Pictured from left are: Mel Harris, senior vice president of programming and video distribution, Paramount Pictures Corp.; Jack Reilly, president, DiscoVision Associates; Richard B. Childs, vice president and chief operating officer, Paramount Home Video; and Robert V. Klingensmith, vice president of video distribution, Paramount Pictures Corp.



## & Viceock World cassettes

MAY 16 MAY 2

#### 1 9 TO 5

Starring Jane Fonda, Lily Tomlin, Dolly Parton 20th Century Fox Magnetic Video 1099 **Produced by Bruce Gilbert Directed by Colin Higgins** 



RATING PG

			RATING				
2	2	AIRPLANE	PG	14	12	URBAN COWBOY	PG
		Paramount Paramount Home Video 1305				Paramount	
		Produced by John Davidson				Paramount Home Video 1285	
		Directed by Jim Abraham, David Zucker,				Produced by Robert Evans & Irving Azoff Directed by James Bridges	
		Jerry Zucker		15		SOMEWHERE IN TIME	DC
3	3	THE STUNT MAN	R			Universal	PG
		20th Century Fox				MCA Distributing 66024	
		Magnetic Video 1110				Produced by Stephen Deutsch	
		Produced by Mel Simon				Directed by Jeannot Szwark	
4	4	Directed by Richard Rush		16	10	HONEYSUCKLE ROSE	G
4	4	FAME MGM	R			Warner Bros.	
		MGM/CBS M70027				Warner Home Video WB 1043 Produced by Sidney Pollack & Gene Taft	
		Produced by David DeSilva & Alan Marshall				Directed by Gerry Schatzberg	
		Directed by Alan Parker		17	19		R
5	5	FLASH GORDON	PG			20th Century Fox	- K
		Universal				Magnetic Video CL9001	
		MCA Distributors 66022 Produced by Dino DeLaurentiis				Produced by Gordon Carroll, David Giler	
		Directed by Mike Hodges		18		Directed by Ridley Scott	
6	6	CADDYSHACK	R	10	11	SMOKEY & THE BANDIT II Universal	PG
		Warner Bros.	K			MCA Distributors 66020	
		Warner Home Video 2005				Produced by Hank Moonjean	
		Produced by Douglass Kenney				Directed by Hal Needham	
-	-	Directed by Harold Ramis		19	21	SUPERMAN	G
7	/	XANADU Universal	PG			D.C. Comics	
		MCA Distributors 66019				Warner Home Video WB 1013	
		Produced by Lawrence Gordon				Produced by Alex & Ilya Salkind Directed by Richard Donner	
		Directed by Robert Greenwald		20	16	CLOSE ENCOUNTERS OF THE THIRD KIND	
8	8	COAL MINER'S DAUGHTER	PG			Columbia	R
		Universal				Columbia Home Enter. VN 30200	
		MCA Distributors 66015				Produced by Julia & Michael Phillips	
		Produced by Bernard Schwartz Directed by Michael Apted				Directed by Stephen Speilberg	
9	14	MY BODYGUARD	DC	21	15	BEING THERE MGM	R
		20th Century Fox	PG			MGM/CBS 60026	
		Magnetic Video IIII				Produced by Andrew Braunsberg	
		Produced by Don Devlin				Executive Producer Jack Schwartzman	
		Directed by Tony Bill				Directed by Hal Ashby	
10	13	MY FAIR LADY MGM	NA	22	18	2001 - A SPACE ODYSSEY	G
		MGM/CBS C90038				MGM	
		Produced by Jack L. Warner				MGM/CBS 60002 Produced by Stanley Kubrick	
		Directed by George Cukor				Directed by Stanley Kubrick	
11		THE ISLAND	R	23	25	FRIDAY THE 13TH	
		Universal				Paramount	R
		MCA Distributing 66023				Paramount Home Video 1395	
		Produced by Richard Zanuck & David Brown Directed by Michael Ritchie				Produced by Sean Cunningham	
12	9	STAR TREK-THE MOTION PICTURE	-	24	22	Directed by Sean Cunningham	
	,	Paramount	G	24	23	BEN-HUR MGM	G
		Paramount Home Video 8858				MGM/CBS M9004	
		Produced by Gene Roddenberry				Produced by Sam Zimbalist	
	• •	Directed by Robert Wise				Directed by William Wyler	
13	22	THE BLUES BROTHERS	PG.	25	17	ALL THAT JAZZ	D
		Universal MCA Distributors 77000				20th Century Fox	R
		Produced by Robert K. Weiss				Magnetic Video 1095	
		Directed by John Landis				Produced by Daniel Melnick	
						Directed by Bob Fosse	

## **Record World** VideoView

MAY 16, 1981

A top ten listing of pre-recorded videocassette sales.

#### HARMONY HUT/ EAST COAST

9 TO 5-20th Century Fox/Mag.

AIRPLANE—Paramount/Paramount Home Video

MY FAIR LADY—MGM/CBS

BEING THERE-MGM/CBS

FAME—MGM/CBS

SOMEWHERE IN TIME-Universal/

THE ISLAND-Universal/MCA Dist. ALIEN-20th Century Fox/Mag.

STAR TREK (THE MOVIE)-Paramount/Paramount Home Video

THE STUNT MAN-20th Century

#### Fox/Mag. Video

STRAWBERRIES/BOSTON 9 TO 5-20th Century Fox/Mag Video

FAME-MGM/CBS

CADDYSHACK-WB/Warner Home

YANADU Universal/MCA Dist. STAR TREK (THE MOVIE)-

Paramount/Paramount Home Video SMOKEY AND THE BANDIT II-

Universal/MCA Dist MAGNUM FORCE-WB/Warner

ALL THAT JAZZ-20th Century

Fox/Mag. Video
THE STUNT MAN—20th Century

Fox/Mag. Video

AIRPLANE—Paramount/Paramount
Home Video

#### VIDEO SHACK/NEW YORK

9 TO 5-20th Century Fox/Mag. Video

FAME-MGM/CBS

FLASH GORDON-Universal/MCA

AIRPLANE—Paramount/Paramount Home Video

THE STUNT MAN-20th Century

Fox/Mag. Video
CRUISIN'—MGM/CBS

FIST OF FURY—Golden Voice CHINESE CONNECTION—Golden

2001-A SPACE ODYSSEY-MGM/CBS

SHOGUN-Paramount/Paramount

#### CRAZY EDDIE/NEW YORK

HONEYSUCKLE ROSE—WB/Warner Home Video THE GODFATHER-Paramount/

Paramount Home Video
HALLOWEEN—Falcaln Intl./Media

BLAZING SADDLES-WB/Warner

Home Video

AIRPLANE—Paramount/Paramount
Home Video

SUPERMAN—D.C. Comics/Warner
Home Videa

MY FAIR LADY—MGM/CBS

FAME-MGM/CBS

CADDYSHACK-WB/Warner Home

Video
MY BODYGUARD—20th Century Fox/Mag. Video

#### VIDEO STATION/SALEM

THE ISLAND-Universal/MCA Dist FLASH GORDON—Universal/MCA

9 TO 5-20th Century Fox/Mag. Video
CADDYSHACK—WB/Warner Home

AIRPLANE—Paramount/Paramount

Home Video
SOMEWHERE IN TIME—Universal/

MCA Dist.

XANADU—Universal/MCA Dist.

MY BODYGUARD-20th Century Fox/Mag. Video
THE STUNT MAN—20th Century

Fox/Mag. Video
WARRIORS—Paramount/
Paramount Home Video

## VIDEO STATION/ WESTPORT

9 TO 5-20th Century Fox/Mag.

AIRPLANE—Paramount/Paramount

Home Video
FAME—MGM/CBS
THE STUNT MAN—20th Century

THE STUNT MAN—20th Century
Fox/Mag, Video
MY BODYGUARD—20th Century
Fox/Mag, Video
THE ISLAND—Universal/MCA Dist.
CADDYSHACK—WB/Warner Hame

BEING THERE MGM /CBS FLASH GORDON—Universal/MCA

OH GOD BOOK II—WB/Warner

#### STEREO DISCOUNTERS/ BALTIMORE

9 TO 5-20th Century Fox/Mag.

SUPERMAN—DC Comics/Warner Home Video
"10"—Orion/Warner Home Video

CLOSE ENCOUNTERS OF THE THIRD KIND—Col/Columbia Home Ent. CHINA SYNDROME—Col/Columbia

Home Ent.

COAL MINER'S DAUGHTER-

Universal/MCA Dist.
STAR TREK (THE MOVIE)—
Paramount/Paramount Home

Video
BORN FREE—Col/Columbia Home

SMOKEY & THE BANDIT-Universal/MCA Dist.

ALIEN—20th Century Fox/Mag.

#### EROL'S COLOR TV/ ARLINGTON

9 TO 5-20th Century Fox/Mag

CHINESE CONNECTION—Golden

Voice FIST OF FURY—Golden Voice AIRPLANE-Paramount/Paramount

Home Video
FLASH GORDON—Universal/MCA

Dist.
CLOSE ENCOUNTERS OF THE THIRD KIND—Col/Columbia Home Ent. STAR TREK (THE MOVIE)— Paramount/Paramount Home

XANADU—Universal/MCA Dist. 20,000 LEAGUES UNDER THE SEA —Disney/Disney Home Vi COAL MINER'S DAUGHTER— Universal/MCA Dist.

#### AMERICAN TAPE & VIDEO/ **ATLANTA**

CADDYSHACK—WB/Warner Home

9 TO 5-20th Century Fox/Mag.

Video
XANADU—Universal/MCA Dist.
AIRPLANE—Paramount/Paramou
Home Video
THE STUNT MAN—20th Century
Fox/Man, Video

Fox/Mag. Video
THE ISLAND—Universal/MCA Dist.
BLUES BROTHERS—Universal/MCA

NIGHTGAMES-20th Century Fax/

Mag. Video
EVERY WHICH WAY BUT LOOSE— WB/Warner Home Video
COAL MINER'S DAUGHTER— Universal/MCA Dist

#### BARNEY MILLER/ LEXINGTON

9 TO 5—20th Century Fox/Mag.

THE STUNT MAN—20th Century Fox/Mag. Video
STAR TREK (THE MOVIE)—
Paramount/Paramount Home FAME-MGM/CBS

Videa
ALIEN—20th Century Fox/Mag.

ALIEN—20th Century Fox/Mag.
Video
XANADU—Universal/MCA Dist.
2001-A SPACE ODYSSEY—
MGM/CBS
SMOKEY & THE BANDIT—

Universal/MCA Dist.
BLUES BROTHERS—Universal/MCA

FLASH GORDON---Universal/MCA

ALL THAT JAZZ—20th Century

#### SHEIK VIDEO/METARIE

FLASH GORDON-Universal/MCA

SOMEWHERE IN TIME—Universal/

2001-A SPACE ODYSSEY-MGM/ THE ISLAND---- Universal/MCA Dist.

9 TO 5-20th Century Fox/Mag. TOM HORN—WB/Warner Home

20,000 LEAGUES UNDER THE SEA

—Disney/Disney Home
BEN HUR—MGM/CBS THE HUNTER—Paramount/ Paramount Home Video

XANADU—Universal/MCA Dist.



#### TOP SALES

9 TO 5-20th Century Fox/Mag.

AIRPLANE—Paramount/Paramount Home Video

THE STUNT MAN-20th Century Fox/Mag. Video FLASH GORDON-Universal/MCA

CADDYSHACK--WB/Warner Home

FAME—MGM/CBS

MY BODYGUARD—20th Century Fox/Mag. Video

#### THOMAS VIDEO/DETROIT

SOMEWHERE IN TIME—Universal/ MCA Dist.

THE ISLAND Universal/MCA Dist 9 TO 5—20th Century Fox/Mag.

FLASH GORDON-Universal/MCA

AIRPLANE—Paramount/Paramaunt Home Video SMOKEY & THE BANDIT II-

Universal/MCA Dist MY FAIR LADY-MGM/CBS

XANADU-Universal/MCA Dist.

MY BODYGUARD—20th Century Fox/Mag. Video CADDYSHACK:—WB/Warner Home Video

#### VIDEO LAND/DALLAS

9 TO 5-20th Century Fox/Mag.

AIRPLANE—Paramount/Paramount Home Video

MY FAIR LADY-MGM/CBS

FLASH GORDON—Universal/MCA

SOMEWHERE IN TIME—Universal/ CADDYSHACK—WB/Warner Home

Merchant
EVENING WITH SIR WILLIAM THE STUNT MAN-20th Century Fox/Mag. Video
EMMANUELLE II—Paramount/

Paramount Home Video EMMANUELLE I-Col/Columbia

#### VIDEO VISIONS/FT. WORTH

9 TO 5-20th Century Fox/Mag.

FLASH GORDON—Universal/MCA

MY BODYGUARD 20th Century Fox/Mag. Video
WORLD'S GREATEST LOVER—20th Century Fox/Mag. Video
EMMANUELLE I—Col/Columbia

Hame Ent.
COAL MINER'S DAUGHTER—

Universal/MCA Dist.
UP IN SMOKE—Paramount/

Paramount Home Video
BLUES BROTHERS—Universal/MCA

Dist.
STAR TREK (THE MOVIE)-Paramount/Paramount Home URBAN COWBOY---Paramount/

#### DOG EAR/CHICAGO

9 TO 5—20th Century Fox/Mag

AIRPLANE—Paramount/Paramount
Home Video
CADDYSHACK—WB/Warner Home

Video FAME.—MGM/CBS COAL MINER'S DAUGHTER— Universal/MCA Dist. FLASH GORDON—Universal/MCA

Dist: THE STUNT MAN—20th Century

Fox/Mag. Video

XANADU—Universal/MCA Dist.

SUPERMAN—D.C. Comics/Warner
Home Video

BLUES BROTHERS—Universal/MCA

#### RECORD CITY/CHICAGO

9 TO 5-20th Century Fox/Mag.

AIRPLANE—Paramount/Paramount Home Video
CADDYSHACK—WB/Warner Home

Video
COAL MINER'S DAUGHTER— Universal/MCA Dist.
ALL THAT JAZZ—20th Century

Fox/Mag. Video
BLUES BROTHERS—Universal/

MCA Dist.
"10"—Orion/Warner Home Video
GREASE—Paramount/Paramount Home Video
HONEYSUCKLE ROSE—WB/Warner
Home Video

#### FATHERS & SUNS/ MIDWEST

9 TO 5-20th Century Fox/Mag. CADDYSHACK—WB/Warner Hame

Video
STAR TREK (THE MOVIE)—
Paramount/Paramount Home
Video
FAME—MGM/CBS

THE STUNT MAN—20th Century

THE STUNI MAN—20th Century
Fox/Mag, Videa
AIRPLANE—Paramount/Paramount
Home Video
BRUBAKER—20th Century Fox/
Mag, Video
CLOSE ENCOUNTERS OF THE THIRD

KIND—Col/Columbia Home Ent Universal/MCA Dist.
FLASH GORDON—Universal/MCA

#### STREETSIDE RECORDS/ ST. LOUIS

9 TO 5-20th Century Fox/Mag.

Video
MY FAIR LADY—MGM/CBS AIRPLANE—Paramount/Paramount Home Video THE ISLAND—Universal/MCA Dist. MY BODYGUARD—20th Century

Fox/Mag. Video
WORLD'S GREATEST LOVER—20th

Century Fox/Mag. Video
INVASION OF THE
BODYSNATCHERS—Nostalgia

MARTIN—Specific Arts Video
BLUES BROTHERS—Universal/MCA ALIEN --- 20th Century Fox/Mag.

#### KALEIDESCOPE/ OKLAHOMA CITY

9 TO 5-20th Century Fox/Mag.

Video
THE STUNT MAN-20th Century Fox/Mag. Video
CADDYSHACK—WB/Warner Home

Video
COAL MINER'S DAUGHTER— Universal/MCA Dist.
FLASH GORDON—Universal/MCA

Dist.
AIRPLANE—Paramount/Paramount

Home Video
XANADU—Universal/MCA Dist.

9 TO 5-20th Century Fox/Mag.

THE STUNT MAN—20th Century

Dist.
THE ISLAND—Universal/MCA Dist. SOMEWHERE IN TIME-Universal/

MY BODYGUARD-20th Century

Home Video

9 TO 5—20th Century Fox/Mag.

COAL MINER'S DAUGHTER-

"10"—Orion/Warner Home Video STAR TREK (THE MOVIE)—
Paramount/Paramount Home

URBAN COWBOY—Paramount/

#### NICKELODEON /

9 TO S-20th Century Fox/Mag.

Video

FAME—MGM/CBS

MY FAIR LADY—MGM/CBS

THE STUNT MAN—20th Century
Fox/Mag. Video

FLASH GORDON—Universal/MCA

Fox/Mag. Video
ZORBA THE GREEK—20th Century

#### Video ENTER THE DRAGON—WB/Warner

WHEREHOUSE/NATIONAL

AIRPLANE—Paramount/Paramount Home Video
SOMEWHERE IN TIME—Universal/

SUPERMAN—D.C. Comics/Warner

Fox/Mag. Video
MARY POPPINS—Disney/Disney

Home Video
FAME—MGM/CBS
FLASH GORDON—Universal/MCA
Dist.

Also reporting are: Upstairs Records, Burlington; Prime Video, Boston; Radio 437, Philadelphia; Video Cassettes, Lubbock; Valas TV, Denver; and Video Connection, Boise.

#### VIDEO CUBE/DENVER

Fox/Mag. Video
FLASH GORDON—Universal/MCA

MCA Dist.

MY BODYGUARD—20th Century

Fox/Mag. Video
FRIDAY THE 13TH—Paramount/
Paramount Home Video
THE HUNTER—Paramount/
Paramount Home Video
AIRPLANE—Paramount/Paramount

#### VIDEO MART/PHOENIX

Fox/Mag. Video

AIRPLANE—Paramount/Paramount

Universal/MCA Dist. MY FAIR LADY-MGM/CBS

#### LOS ANGELES

SOMEWHERE IN TIME—Universal/ MCA Dist.
MY BODYGUARD—20th Century

Fox/Mag. Video
CADDYSHACK—WB/Warner Home

9 TO 5-20th Century Fox/Mag.

MCA Dist.

XANADU—Universal/MCA Dist.

Home Video
MY FAIR LADY—MGM/CBS
THE STUNT MAN—20th Century

## Singles 101-150

	16, 1	981
MAY 16 101	MAY 9	HEARTBEAT TAANA GARDNER/West End 1232 (Kenix/Sugar Biscuit,
102	104	ASCAP) YOUR LOVE IS ON THE ONE LAKESIDE/Solar 12188 (RCA) (Spectrum VII/
102	112	Circle L, ASCAP)  LOVIN' THE NIGHT AWAY DILLMAN BAND/RCA 12206 (Songs of
		Manhattan Island/Whitehaven/ZIB, BMI)
104	105	YOU'RE THE REASON GOD MADE OKLAHOMA DAVID FRIZZELL & SHELLY WEST/Warner Bros./Viva 49650 (Pesco/Wallet/Senor/Cibie, ASCAP)
105		WHAT SHE DOES TO ME (THE DIANA SONG) PRODUCERS/Portrait 12 02092 (CBS) (Huge, BMI)
106	107	CALL IT WHAT YOU WANT BILL SUMMERS & SUMMERS HEAT/MCA 51073 (Bilsum, BMI)
107	109	DARLIN' TOM JONES/Mercury 76100 (PolyGram) (September/Yellow Dog, ASCAP)
108 109	111	BODY MUSIC STRIKERS/Prelude 8025 (Trumar, BMI) RAIN IN MAY MAX WARNER/Radio 3842 (Atl) (Dayglo, ASCAP)
110	110	WHAT TWO CAN DO DENIECE WILLIAMS/ARC/Columbia 60504 (Bellboy/Kee-Drick, BMI)
111	114	LET ME STAY WITH YOU TONIGHT POINT BLANK/MCA 51083 (Hamstein, BMI)
112	106	SEDUCED LEON REDBONE/Emerald City 7325 (Atl) (Warner Tamerlane/ Precedent, BMI)
113	_	BABY, I DO LOVE YOU GREG PHILLINGANES/Planet 47928 (E/A)
114	120	(Geffen-Kaye/Poppy's Music/Jamal, ASCAP/Baby Shoes/Irving, BMI)  ALMOST SATURDAY NIGHT DAVE EDMUNDS/Swan Song 72000 (Atl)
115	137	(Greasy King, ASCAP) PULL UP TO THE BUMPER GRACE JONES/Island 49697 (WB) (Ackee/
116	134	Grace Jones, ASCAP)  JUST CHILLIN' OUT BERNARD WRIGHT/Arista/GRP 2511 (Sunset
117	138	Burgundy, ASCAP)  MAKE YOU MINE SIDE EFFECT/Elektra 47112 (Relaxed/Happy Birthday/
118	118	Tuff Cookie, BMI) HEAVEN IN YOUR ARMS DAN HARTMAN/Blue Sky 6 70053 (CBS) (Silver
119	115	Steed, BMI) SHEILA GREG KIHN/Beserkley 47131 (E/A) (Low-Twi, BMI)
120 121	122	SUPERLOVE SKYY/Solsoul 2136 (RCA) (One to One, ASCAP) NEXT TIME YOU'LL KNOW SISTER SLEDGE/Cotillion 40012 (Atl) (Walden/
122	124	Gratitude Sky, ASCAP/Irving, BMI)  LADY'S WILD CON FUNK SHUN/Mercury 76099 (PolyGram) (Val-ie-Joe/
123		Felstar, BMI)  COOL DOWN LIFE/Elektra 47128 (Terrytunes/Myjah, BMI)
124	127	LOVE DON'T STRIKE TWICE BLACKBYRDS/Fantasy 910 (Khempera, ASCAP/
125	-	First Down, BMI) FREAKY DANCIN' CAMEO/Chocolate City 3225 (PolyGram) (Better Days,
126	123	BMI/ Better Nights, ASCAP) THAT DIDN'T HURT TOO BAD DR. HOOK/Casablanca 2325 (PolyGram)
127	126	(I've Got The Music, ASCAP)  ANOTHER ONE RIDES THE BUS WEIRD AL YANKOVIC/TK 1043 (Queen/
128		Beechwood, BMI) I CAN'T SAY GOODBYE TO YOU HELEN REDDY/MCA 51106 (AI
129	121	Gallico, BMI) PERFECT FIT JERRY KNIGHT/A&M 2304 (Almo/Crimsco, ASCAP)
130	117	INVITATION TO LOVE DAZZ BAND/Motown 1507 (Three Go/Jazzy Autumn, ASCAP)
131 132	119 135	PRAISE MARVIN GAYE/Tamla 54322 (Motown) (Bugpie, ASCAP) REACTION SATISFACTION SUN/Capitol 4981 (Glenwood, ASCAP)
133	128	DO YOU WANT TO MAKE LOVE MARVA KING/Planet 47924 (E/A) (ATV, BMI)
134	125	DDDDDDDANCE ROX/Boardwalk 8 70059 (Can't Stop, BMI/Rox and Ross, ASCAP)
135	116	PLAYING WITH LIGHTNING SHOT IN THE DARK/RSO 1061 (Lukerative, BMI)
136	130	DON'T KNOW MUCH BILL MEDLEY/Liberty 1402 (ATV/Mann & Weil/ Braintree/Snow, BMI)
137	129	LET ME LOVE YOU GOODBYE BOBBY VINTON/Tapestry 006 (Algee, no license listed)
138 139	131 139	I CAN'T STOP LOVING YOU OUTLAWS/Arista 0597 (HG, ASCAP) YOU'RE TOO LATE FANTASY/Pavillion 6 6407 (CBS) (Rightsong/Pavillion/
140	140	Listi, BMI)
		HOOKED ON MUSIC MAC DAVIS/Casablanca 2327 (PolyGram) (Songpainter, BMI)
141 142	136 133	NOW PLIMSOULS/Planet 47923 (E/A) (Skyhill, BMI) SEND A LITTLE LOVE MY WAY STEPHEN BISHOP/Warner Bros. 49595
143	143	(Stephen Bishop, BMI)  LET ME BE THE ONE WEBSTER LEWIS/Epic 19 51014 (Chazzee/Chas,
144	_	ASCAP/Take Note, BMI) NIGHT (FEEL LIKE GETTING DOWN) BILLY OCEAN/Epic 02053 (Blackwood,
145	141	BMI/Nigel Martinez/Interworld, ASCAP) HEAVEN MUST HAVE SENT YOU (HERE IN THE NIGHT) FRANKIE VALLI
		AND THE FOUR SEASONS/Warner Bros. 49685 (Golden Clover/ World Song, ASCAP)
146	146	WHAT A FOOL BELIEVES ARETHA FRANKLIN/Arista 0591 (Snug/Milk Money, ASCAP)
147	142	WHAT ARE YOU GOING TO DO WITH IT BETTY WRIGHT/Epic 19 51009  {Jobete/Black Bull/Dombet, ASCAP}
148	144	BIRTHDAY PARTY RHYME GRANDMASTER FLASH & THE FURIOUS FIVE/
149	132	Sugarhill 579 (Suqarhill, BMI)  EVERYTHING IS COOL T-CONNECTION/Capitol 4968 (T-Conn/Irving, BMI)
150	145	SOME LOVE SONGS NEVER DIE B.J. THOMAS/MCA 51087 (Southern

## Singles

#### Alphabetical Listing

	Pı	roducer, P
AI NO CORRIDA Jones (Heatwave/HG, ASCAP/Lazy Lizard, BMI)	33	9 TO 5 Perry BMI)
AIN'T EVEN DONE WITH THE NIGHT Cropper (H.G., ASCAP)	22	ONE DAY IN
A WOMAN NEEDS LOVE (JUST LIKE YOU		ASCAP) PARADISE P
DO) Parker, Jr. (Raydiola, ASCAP) AMERICA Gaudio (Stonebridge, ASCAP)	15 24	ASCAP)
ANGEL OF THE MORNING Landis		RAPTURE Ch Island, ASC
(Blackwood, BMI) BEING WITH YOU Tobin (Bertam, ASCAP)	1 3	RIGHT AWA' Chappell,
BETTE DAVIS EYES Garay (Plain and	5	SAY WHAT
Simple/Donna Weiss, ASCAP/BMI) BLESSED ARE THE BELIEVERS Norman		Kitchen, A SAY YOU'LL
(Chappell/Unichappell, BMI) BUT YOU KNOW I LOVE YOU Post	44	Roll, ASCA
(Tro-Devon, BMI)	52	SEVEN YEAR Atlantic, B
BMI) CELEBRATION Deodato (Delightful/Fresh	70	SHADDUP YO
Star, BMI)	41	SINCE I DOI
CRYING Butler (Acuff Rose, BMI) DON'T STAND SO CLOSE TO ME Group	87	(Bonnyview
(Virgin/Chappell, ASCAP)DON'T STOP THE MUSIC Simmons-Ellis	38	SOMEBODY S Beckett (Mu
(Total X, BMI)	76 96	SOMEBODY'S Tri-Chappel
ELVIRA Chancey (Acuff Rose, BMI) FIND YOUR WAY BACK Nevison (Luna-		STARS ON 4
tunes, BMI)	36	listed) STILL RIGHT
FOOL IN LOVE WITH YOU Neary (20th Century/Neary Tunes, ASCAP/Fox Fanfare/Neary Tunes, BMI)	61	(Kentucky
FOR YOU Mann (Bruce Springsteen/Laurel Canyon, ASCAP)	92	STRONGER T (Unichappel
GET TOUGH King-Group (Alex/Soufus,	91	BMI/Hidder SUKIYAKI Du
ASCAP)		SUPER TROU
GIVE IT TO ME BABY James (Jobete,	57	(Countless
Stone City, ASCAP)HER TOWN TOO Asher (Country Road/	98	SWEET BABY ASCAP)
Leadsheetland, BMI/Iceage, ASCAP)	23	SWEETHEART Brightsmile,
HOLD ON LOOSELY Mills (Rocknocker/ WB/Easy Action, ASCAP)	37	TAKE IT ON
HOW 'BOUT US Graham (Dana Walden, license not listed)	16	Beamish (B THE BEST OF
HURRY UP AND WAIT Group (Bovina, ASCAP)	51	ASCAP)
I CAN'T STAND IT Dowd (Stigwood/ Unichappell, BMI)	30	THE ONE TH (Careers/Be
CAN TAKE CARE OF MYSELF Baxter (WB/Vera Cruz, ASCAP)	74	THE PARTY'S LOVE) Elso
I DON'T NEED YOU Holmes (WB/Holmes		BM1)
Line, ASCAP)	93	THE TIDE IS BMI)
Dave/Briarpatch, BMI) I LOVE YOU Ryan (C.B.B., ASCAP)	84 21	THE WAITING ASCAP)
I LOVED 'EM EVERY ONE Killen (Tree, BMI)	39	THEME FROM HERO Post
I MISSED AGAIN Collins-Padgham		THIS LITTLE G
(Effectsound Ltd./Pun, ASCAP)	25	(Bruce Sprir
ASCAP)IT'S A LOVE THING Group-Griffey-Sylvers	53	Freejunket, TIME Parsons
(Spectrum VII/My Kinda, ASCAP) I'VE BEEN WAITING FOR YOU ALL OF	55	TOO MUCH
MY LIFE Butler (Al Gallico, BMI) . JESSIE'S GIRL Olsen (Robie Porter, BMI)	64 35	(Almo, ASC
JUST BETWEEN YOU AND ME Goodwyn-	00	White Dog,
Stone (Northern Goody Two-Tunes Ltd., ASCAP-CAPAC)	19	TURN ME LO Dean of Mu
Gardens/Beachball, ASCAP)	56	TWO HEARTS Butterfly, B/
JUST THE TWO OF US Washington, Jr MacDonald (Antisia/Bleu Nig, ASCAP)	8	WALKING Of Douglas (Le
KEEP ON LOVING YOU Cronin-Richrath- Beamish (Fate, ASCAP)	17	WASN'T THA (United Art
KISS ON MY LIST Hall-Oates (Hot-Cha/Six Continents/Fust Buzza, BMI)	6	WATCHING 1
LATELY Wonder (Jobete/Black Bull,		Douglas (Le WHAT ARE V
ASCAP)	78	Goodrum ( WHAT CHA (
LONELY TOGETHER Manilow (Kenny	11	(Ackee/Lone WHEN LOVE
Noian, ASCAP)	99	Newborn/A WHILE YOU
Carbone-Zito (Sixty-Ninth Street, BMI) . MAGIC MAN Dewey-George (Almo/Ray	27	(Island/Irvir BMI)
Jay/Similar/Lucky Break, ASCAP/ Irving, BMI)	71	WINNING OI
MAKE THAT MOVE Sylvers (Spectrum VII/		WOMAN Lenr BMI)
My Kinda, ASCAP) MERCY, MERCY, MERCY Ladanyi-Cannata	60	YEARNING S BMI)
(Cotillion/Vonglo, BMI)	86	YOU BETTER Tunes, BMI
Morris/MLP, ASCAP) MODERN GIRL Neil (Gone Gator, ASCAP)	69 72	YOU LIKE ME
MORNING TRAIN (NINE TO FIVE) Neil		(Jobete, AS
(Unichappell, BMI)NOBODY WINS Thomas (Intersong,	2	(Hot-Cha/Siz YOU'RE SO E
ASCAP)	68	Teeth/Tomm

	_		6
_	Pr	oducer, Publisher, Licensee	
G, 	33	9 TO 5 Perry (Velvet Apple/Fox Fanfare, BMI)	34
Γ	22	ONE DAY IN YOUR LIFE Brown (Jobete, ASCAP)	59
YOU	15	PARADISE Petrus-Malavasi (Little Macho, ASCAP)	79
P)	24	RAPTURE Chapman (Rare Blue/Monster Island, ASCAP)	13
 CAP)	1 3	RIGHT AWAY Werman (Junior Wild/ Chappell, ASCAP)	100
	5	SAY WHAT Mitchell (Fourth Floor/Hot	
in	44	SAY YOU'LL BE MINE Omartian (Pop 'n'	49
	52	Roll, ASCAP)SEVEN YEAR ACHE Crowell (Hotwire/	28
gy,	70	Atlantic, BMI)SHADDUP YOUR FACE Dolce-McKenzie	80
resh	41	(Remix, BMI)	67
	87	(Bonnyview/Southern, ASCAP)	29
Ellis	38	SOMEBODY SEND MY BABY HOME Beckett (Muscle Shoals, BMI)	97
	76 96	SOMEBODY'S KNOCKIN' Penny (Chiplin/ Tri-Chappell)	17
una-	36	STARS ON 45 Eggermont (Publisher not listed)	14
20th	Ì	STILL RIGHT HERE IN MY HEART Fraboni (Kentucky Wonder, BMI)	58
urel	61	STRONGER THAN BEFORE Bacharach	
	92	(Unichappell/Begonia Melodies/Fedora, BMI/Hidden Valley, ASCAP)	85
per,	91	SUKIYAKI Duke (Beechwood, BMI) SUPER TROUPER Andersson-Ulvaeus	9
 e,	57 98	(Countless Songs Ltd., BMI) SWEET BABY Clarke-Duke (Mycenae,	73
/	23	ASCAP)	66
er/	37	SWEETHEART Verroca (Bigteeth, BMI/ Brightsmile, ASCAP)	18
den,	16	Beamish (Buddy, BMI)	4
na,	51	THE BEST OF TIMES Group (Stygian/Almo, ASCAP)	46
d/ 	30	THE ONE THAT YOU LOVE Maslin (Careers/Bestall Reynolds, BMI)	54
ter 	74	THE PARTY'S OVER (HOPELESSLY IN LOVE) Elson (Weed High Nightmare, BMI)	75
mes	93	THE TIDE IS HIGH Chapman (Gemrod, BMI)	90
eb 	84 21	THE WAITING Petty-lovine (Gone Gator, ASCAP)	48
ee,	39	THEME FROM THE GREATEST AMERICAN HERO Post (Publisher not listed)	82
	25	THIS LITTLE GIRL Miami Steve-Springsteen (Bruce Springsteen, ASCAP)	32
	53	TIME OUT OF MIND Katz (Leon/ Freejunket, ASCAP)	62
ers	55	TIME Parsons (Woolfsongs/Careers/Irving, BMI)	50
OF	64	TOO MUCH TIME ON MY HANDS Group (Almo, ASCAP)	7
SMI) vyn-	35	TREAT ME RIGHT Olsen (Blackwood/ White Dog, BMI) TURN ME LOOSE Fairbairn (Blackwood/	89
id.,	19	Dean of Music, BMI)	40
 Jr	56	Butterfly, BMI)WALKING ON THIN ICE Lennon-Ono-	81
P) ath-	8	Douglas (Lenono, BMI)WASN'T THAT A PARTY Richardson	95
Six	17	(United Artists, ASCAP) WATCHING THE WHEELS Lennon-Ono-	43
	6	Douglas (Lenono, BMI)	10
ıck	78	Goodrum (Chappell/Sailmaker, ASCAP) WHAT CHA GONNA DO FOR ME Mardin	26
	99	(Ackee/Longdog, ASCAP)	77 65
RE	27	Newborn/Audio, ASCAP)	05
I) . 'Ray		(Island/Irving/Blue Sky/Rider Songs, BMI)	31 42
 /11/	71	WOMAN Lennon-Ono-Douglas (Lenono, BMI)	45
ta	60	YEARNING Simmons (Total Experience, BMi)	88
	86	YOU BETTER YOU BET Szymczyk (Towser Tunes, BMI)	12
 (AP)	69 72	YOU LIKE ME DON'T YOU Jackson (Jobete, ASCAP)	63
Neil	2	YOU MAKE MY DREAMS Hall-Oates (Hot-Cha/Six Continents, BMI)	47
	68	YOU'RE SO EASY TO LOVE James (Big Teeth/Tommy James, BMI)	83

Nights, ASCAP/Young Un, BMI)



MAY 16, 1981 TITLE, ARTIST, Label, Number, (Distributing Label)

MAY
16
9 2 ANGEL OF THE MORNING

JUICE NEWTON



			1 7
			IJ
		_	_

		Capitol 4976	13
2	1	MORNING TRAIN (NINE TO FIVE) SHEENA EASTON/ EMI-America 8071	14
3	3	BEING WITH YOU SMOKEY ROBINSON/Tamla 54321 (Motown)	13
4	4	TAKE IT ON THE RUN REO SPEEDWAGON/Epic 19 01054	9
5	7	BETTE DAVIS EYES KIM CARNES/EMI-America 8077	8
6	6	KISS ON MY LIST DARYL HALL & JOHN OATES/RCA 12142	17
.7 8	9 5	JUST THE TWO OF US GROVER WASHINGTON, JR./	9
•	,	Elektra 47103	14
9	15	SUKIYAKI TASTE OF HONEY/Capitol 4953	11
10	11	WATCHING THE WHEELS JOHN LENNON/Geffen 49695 (WB	
11	13	LIVING INSIDE MYSELF GINO VANNELLI/Arista 0588	9
12 13	14 8	YOU BETTER YOU BET THE WHO/Warner Bros. 49698 RAPTURE BLONDIE/Chrysalis 2485	9 16
14	31	STARS ON 45 STARS ON/Radio 3810 (Atl)	6
15	18	A WOMAN NEEDS LOVE (JUST LIKE YOU DO) RAY PARKER,	
16		JR. & RAYDIO/Arista 0592	11
16	1 <i>7</i> 10	HOW 'BOUT US CHAMPAIGN/Columbia 11 11433 SOMEBODY'S KNOCKIN' TERRI GIBBS/MCA 41309	15 16
18	19	SWEETHEART FRANKE & THE KNOCKOUTS/Millennium	
19	12	11801 (RCA)  KEEP ON LOVING YOU REO SPEEDWAGON/Epic 19 50953	11 22
20	16	JUST BETWEEN YOU AND ME APRIL WINE/Capitol 4975	14
21	24 23	I LOVE YOU CLIMAX BLUES BAND/Warner Bros. 49669 AIN'T EVEN DONE WITH THE NIGHT JOHN COUGAR/	12
23	21	Riva 207 (PolyGram)  HER TOWN TOO JAMES TAYLOR & J. D. SOUTHER/	16
		Columbia 11 60514	10
24	32	AMERICA NEIL DIAMOND/Capitol 4994	4
25	27	I MISSED AGAIN PHIL COLLINS/Atlantic 3790	9
28	28 29	WHAT ARE WE DOIN' IN LOVE DOTTIE WEST/Liberty 1404 LOVE YOU LIKE I NEVER LOVED BEFORE JOHN O'BANION/ Elektra 47125	8
28	30	SAY YOU'LL BE MINE CHRISTOPHER CROSS/Warner Bros. 49705	8
29	33	SINCE I DON'T HAVE YOU DON McLEAN/Millennium 11804 (RCA)	6
30 31	22 20	I CAN'T STAND IT ERIC CLAPTON & HIS BAND/RSO 1060 WHILE YOU SEE A CHANCE STEVE WINWOOD/Island	12
		49656 (WB)	15
32	36	THIS LITTLE GIRL GARY U.S. BONDS/EMI-America 2309	6
33	37 25	AI NO CORRIDA QUINCY JONES/A&M 2309 9 TO 5 DOLLY PARTON/RCA 12133	6 22
35	39	JESSIE'S GIRL RICK SPRINGFIELD/RCA 12201	7
36	40	FIND YOUR WAY BACK JEFFERSON STARSHIP/Grunt	
27	2.4	12211 (RCA)	7
37 38	34 26	HOLD ON LOOSELY 38 SPECIAL/A&M 2316 DON'T STAND SO CLOSE TO ME POLICE/A&M 2301	10 15
39	43	I LOVED 'EM EVERY ONE T. G. SHEPPARD/Warner/Curb	
40	38	TURN ME LOOSE LOVERBOY/Columbia 11 11421	7 14
41	35	CELEBRATION KOOL & THE GANG/De-Lite 807 (PolyGram)	28
42	47	WINNING SANTANA/Columbia 11 01050 WASN'T THAT A PARTY ROVERS/Epic/Cleve. Intl. 19 51007	5
43 44	41 46	BLESSED ARE THE BELIEVERS ANNE MURRAY/Capitol 4987	7
45	42	WOMAN JOHN LENNON/Geffen 49644 (WB)	18
46	44	THE BEST OF TIMES STYX/A&M 2300 YOU MAKE MY DREAMS* DARYL HALL & JOHN OATES/	17
48	57	THE WAITING TOM PETTY AND THE HEARTBREAKERS/	3
40	58	Backstreet/MCA 51100	3
49	60	SAY WHAT JESSE WINCHESTER/Bearsville 49711 (WB)	3
50	59	TIME ALAN PARSONS PROJECT/Arista 0598	5

51	56	HURRY UP AND WAIT ISLEY BROTHERS/T-Neck 6 02033	
52 53	<b>55</b>	(CBS) BUT YOU KNOW I LOVE YOU DOLLY PARTON/RCA 12200 IS IT YOU? LEE RITENOUR/Elektra 47124	5 6 3
CHAR	TMA	KER OF THE WEEK	
54	_	THE ONE THAT YOU LOVE AIR SUPPLY Arista 0604	1
55	48	IT'S A LOVE THING WHISPERS/Solar 12154 (RCA)	5
56	61	JUST SO LONELY GET WET/Boardwalk 02018	4
57	64	GIVE A LITTLE BIT MORE CLIFF RICHARD/EMI-America 8076	3
58	65	STILL RIGHT HERE IN MY HEART PURE PRAIRIE LEAGUE/	
59	62	Casablanca 2332 (PolyGram) ONE DAY IN YOUR LIFE MICHAEL JACKSON/Motown 62968	4 5
60	63	MAKE THAT MOVE SHALAMAR/Solar 12192 (RCA)	6
61	72	FOOL IN LOVE WITH YOU JIM PHOTOGLO/20th Century	
62	45	Fox 2487 (RCA)  TIME OUT OF MIND STEELY DAN/MCA 51082  1	3
63	69	YOU LIKE ME DON'T YOU? JERMAINE JACKSON/Motown	0
	0,	•	4
64	70	I'VE BEEN WAITING FOR YOU ALL OF MY LIFE	
4.5	47		4
65 66	67 76	WHEN LOVE CALLS ATLANTIC STARR/A&M 2312  SWEET BABY STANLEY CLARKE & GEORGE DUKE/	7
		,	3
67	80		3
68	81	NOBODY WINS ELTON JOHN/Geffen 49722 (WB)	2
69	49	MISTER SANDMAN EMMYLOU HARRIS/Warner Bros. 49684 1	
70 71	73 71		4
72	_	MODERN GIRL SHEENA EASTON/EMI-America 8080	7 1
73	68	· · · · · · · · · · · · · · · · · · ·	7
74	82	I CAN TAKE CARE OF MYSELF BILLY & THE BEATERS/	
75	50	THE PARTY'S OVER (HOPELESSLY IN LOVE) JOURNEY/	2
76	51	DON'T STOP THE MUSIC YARBROUGH & PEOPLES/Mercury	7
77	86	WHAT CHA GONNA DO FOR ME CHAKA KHAN/Warner Bros. 49692	2
78			5
79 80	87	, , , , , , , , , , , , , , , , , , , ,	2
81	88 89	SEVEN YEAR ACHE ROSANNE CASH/Columbia 11 11426 TWO HEARTS STEPHANIE MILLS/20th Century Fox 2492 (RCA)	3
82	_	THEME FROM THE GREATEST AMERICAN HERO	_
83	_	JOEY SCARBURY/Elektra 47147 YOU'RE SO EASY TO LOVE TOMMY JAMES/Millennium	1
		•	1
84	52		5
85	_	STRONGER THAN BEFORE CAROLE BAYER SAGER/ Boardwalk 02054	1
86	90		2
87	53		7
88	_	YEARNING GAP BAND/Mercury 76101 (PolyGram)	1
89	54 70		8
90 91	79 91	• •	25 4
92	92	FOR YOU MANFRED MANN'S EARTH BAND/Warner Bros.	~
		•	4
93	75		7
94			1
95 96	77		0 1
97	78	SOMEBODY SEND MY BABY HOME LENNY LEBLANC/	•
	-	Capitol/MSS 4919	4
98			1
99 100	83 95		0 9
erhouse			

\* Denotes Powe

#### FLASHMAKER

HARD PROMISES

TOM PETTY AND THE HEARTBREAKERS

Backstreet/MCA



9

Heavy Action listings from key progressive stations around the country are in descending order unless otherwise noted. Adds are alphabetized.

#### WNEW-FM/NEW YORK ADDS:

IS THAT LOVE (import single)-Squeeze—A&M
DAVID LINDLEY—Asylum
MARSHALL TUCKER BAND—WB
NOBODY WINS (single)—Elton John-Geffer

TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

MCA SILENCERS--Precision STAND & DELIVER (import single)—
Adam and the Ants—CBS
JIM STEINMAN—Epic/Cleve. Intl. BRAM TCHAIKOVSKY—Aristo
GEORGE WALLACE—Portrait HEAVY ACTION: TOM PETTY AND THE

HEARTBREAKERS-Backstreet/ MCA
GARY U.S. BONDS—EMI-America

SOUTHSIDE JOHNNY AND THE ASBURY JUKES—Mercury GARLAND JEFFREYS-Epic THE WHO—WB
JOE WALSH—Asylum PRETENDERS (ep)—Sire

SANTANA---Col STEVE WINWOOD—Island
ADAM AND THE ANTS—Epic

#### WBCN-FM/BOSTON

JEALOUS GUY (single)—Roxy Music

GRACE JONES—Island
KILLING JOKE—EG MAGAZINE—I.R.S. MOTHER'S FINEST— -Atlantic TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

BRAM TCHAIKOVSKY—Arista JOE WALSH—Asylum WISHBONE ASH—MCA HEAVY ACTION:

TOM PETTY AND THE HEARTBREAKERS-Backstreet/ MCA THE WHO-WB

KIM CARNES—EMI-America
WBCN MODERN METHOD COMPILATION—Modern Method
ADAM AND THE ANTS—Epic REO SPEEDWAGON—Epic SANTANA—Col PRETENDERS (ep)—Sire AC/DC—Atlantic BILLY SQUIER—Capitol

#### WLIR-FM/LONG ISLAND

BRUCE COCKBURN-Millennium DB COOPER—WB AL DIMEOLA, JOHN McLAUGHLIN, PACO DeLUCIA-Col MARSHALL TUCKER BAND—WB HEARTBREAKERS-Backstreet/

SECRET POLICEMAN'S BALL-Island SPLIT ENZ.—A&M STRANGLERS.—Stiff America BRAM TCHAIKOVSKY—Arista
WISHBONE ASH—MCA

HEAVY ACTION:

JOE WALSH—Asylum JOAN JETT—Boardwalk SPLIT ENZ—A&M GREG KIHN—Beserkley RAINBOW—Polydor

ANTANA\_Col TOM PETTY AND THE HEARTBREAKERS-Backstreet/ STYX-A&M DAVE EDMUNDS-Swan Song

#### WBAB-FM/LONG ISLAND

U2-Island

JEALOUS GUY (single)—Roxy Music

MARSHALL TUCKER BAND-WB OM PETTY AND THE

HEARTBREAKERS—Backstreet/

SECRET POLICEMAN'S BALL-Island TAXXI—Fantasy
BRAM TCHAIKOVSKY—Arista

JOHNNY VAN ZANT (12")-Polydor
GEORGE WALLACE—Portrait
WISHBONE ASH—MCA

ZED-Atlantic HEAVY ACTION:

REO SPEEDWAGON-Epic STYX-A&M THE WHO—WB
STEVE WINWOOD—Island

RUSH—Mercury AC/DC—Atlantic ERIC CLAPTON—RSO
PHIL COLLINS—Atlantic GRATEFUL DEAD-Arista

PRETENDERS (ep)-Sire

#### WPLR-FM/NEW HAVEN

JEALOUS GUY (single)—Roxy Music

MARSHALL TUCKER BAND-WB TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

SECRET POLICEMAN'S BALL-island BRAM TCHAIKOVSKY-Arista HEAVY ACTION:

THE WHO-WB

STEVE WINWOOD—Island
PHIL COLLINS—Atlantic STYX-A&M GARLAND JEFFREYS-Epic JOE WALSH-Asylum SANTANA—Col ERIC CLAPTON—RSO GRATEFUL DEAD—Arista
JIM STEINMAN—Epic/Cleve. Intl.

#### WCCC-FM/HARTFORD

BRUCE COCKBURN-Millennium DB COOPER-WB JEALOUS GUY (single) -- Roxy Music

MARSHALL TUCKER BAND—WB
MISSING PERSONS (ep)—Komos

TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

SECRET POLICEMAN'S BALL-Island

HEAVY ACTION (in alphabetical order):

AC/DC-Atlantic GARY U.S. BONDS-KIM CARNES—EMI-America
PHIL COLLINS—Atlantic
JEFFERSON STARSHIP—Grunt OZZY OSBOURNE—Jet RUSH—Mercury SANTANA—Col JOE WALSH—Asylum THE WHO-WB

#### WBLM-FM/MAINE

ADDS: BILLY & THE BEATERS-Alfa TOM PETTY AND THE

HEARTBREAKERS—Backstreet/ SECRET POLICEMAN'S BALL—Island

STRAIGHT EIGHT-RCA BRAM TCHAIKOVSKY-Aristo WISHBONE ASH-MCA

HEAVY ACTION: JEFFERSON STARSHIP REO SPEEDWAGON-Epic STYX—A&M ERIC CLAPTON—RSO

AC/DC—Atlantic
KAMPUCHEA CONCERTS—Atlantic

LOVERBOY—Col RUSH—Mercury THE WHO—WB SANTANA—Col

WQBK-FM/ALBANY CRAMPS-I.R.S.

dB's-Albion JEALOUS GUY (single)-Roxy Music

KAREN LAWRENCE & THE PINZ-MARSHALL TUCKER BAND-WB 9 BELOW ZERO—A&M TOM PETTY AND THE

HEARTBREAKERS—Backstreet/ BRAM TCHAIKOVSKY-Arista

JOHNNY VAN ZANT (12") Polydor

DAN WALL—Landslide

HEAVY ACTION:

JOE WALSH-Asylum GREG KIHN—Beserkley
GARLAND JEFFREYS—Epic ADAM AND THE ANTS-SANTANA-Col POLICE-A&M THE WHO---WB PHIL COLLINS -- Atlantic CLASH—Epic DREGS—Arista

#### WCMF-FM/ROCHESTER

TOM PETTY AND THE HEARTBREAKERS—Backstreet/ SECRET POLICEMAN'S BALL—Island SPLIT ENZ-A&M HEAVY ACTION:

JEFFERSON STARSHIP-Grunt OZZY OSBOURNE—Jet RUSH—Mercury
JUDAS PRIEST—Col
TOM PETTY AND THE

HEARTBREAKERS—Backstreet/ APRIL WINE—Capital

THE WHO—WB JOE WALSH-Asylum AC/DC-Atlantic

#### WMJQ-FM/ROCHESTER ADDS:

TOM PETTY AND THE HEARTBREAKERS-Backstreet/

VISITOR—Could Be Wild/Blue Elf HEAVY ACTION (in alphabetical order):

AC/DC—Atlantic
PHIL COLLINS—Atlatnic

DAVE EDMUNDS-Swan Sona HAWKS—Col JEFFERSON STARSHIP—Grunt GREG KIHN—Beserkley KROKUS—Arjola

RUSH—Mercury SANTANA—Col THE WHO—WB

WAQX-FM/SYRACUSE ADDs:

KIM CARNES—EMI-America TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

JOHNNY VAN ZANT (12")-HEAVY ACTION:

95X GERBER MUSIC SOUNDCHECK -Local

JEFFERSON STARSHIP—Grunt
38 SPECIAL—A&M
TOM PETTY AND THE
HEARTBREAKERS—Backstreet/ MCA

SANTANA-Col RUSH-Mercury STEVE WINWOOD—Island AC/DC-Atlantic REO SPEEDWAGON-Epic KIM CARNES—EMI-America

#### WOUR-FM/UTICA

JEALOUS GUY (single)—Roxy Music

TOM JOHNSTON-WB MARSHALL TUCKER BAND—WB

HEARTBREAKERS Backstreet/ SECRET POLICEMAN'S BALL-Island

**ZED**—Atlantic HEAVY ACTION:
GARY U.S. BONDS—EMI-America
RICK SPRINGFIELD—RCA THE WHO—WB
JEFFERSON STARSHIP—Grunt PHIL COLLINS—Atlantic OZZY OSBOURNE-Jet KAMPUCHEA CONCERTS-Atlantic PRETENDERS (ep)—Sire GREG KIHN—Beserkley

JOE WALSH-Asylum WMMR-FM/PHILADELPHIA

ADDS: BILLY & THE BEATERS-Alfa JEALOUS GUY (single)—Roxy Music

-Atco
PURE PRAIRIE LEAGUE-

Casablanca
SECRET POLICEMAN'S BALL—Island JIM STEINMAN—Epic/Cleve. Intl. BRAM TCHAIKOVSKY—Arista ZED-Atlantic

HEAVY ACTION:
STEVE WINWOOD—Island
THE WHO—WB
KAMPUCHEA CONCERTS—Atlantic ELVIS COSTELLO-Col GREG KIHN-Beserkley XTC—Virgin
REO SPEEDWAGON—Epic PHIL COLLINS—Atlantic
GARLAND JEFFREYS—Epic

#### Y104/PITTSBURGH

JEFFERSON STARSHIP-Grunt TOM PETTY AND THE **HEARTBREAKERS**—Backstreet/ HEAVY ACTION: REO SPEEDWAGON—Epic STYX—A&M THE WHO—WB ERIC CLAPTON—RSO STEVE WINWOOD—Island PHIL COLLINS-Atlantic TOM PETTY AND THE
HEARTBREAKERS—Backstreet/ MCA 38 SPECIAL—A&M JOE WALSH—Asylum
JOHN LENNON/YOKO ONO— Geffen

#### WHFS-FM/

ADDS:

#### WASHINGTON D.C.

DB COOPER—WB
GRACE JONES—Island
NEW MUSIK—Epic
9 BELOW ZERO—A&M TOM PETTY AND THE HEARTBREAKERS—Backstreet/ POCKET CALCULATOR (single)-Kraftwerk—WB
PUBLIC IMAGE LTD.— TAZMANIAN DEVILS-WB TUBES—Capitol

HEAVY ACTION:

PRETENDERS (ep)—Sire

GARY U.S. BONDS—EMI-America GARLAND JEFFREYS-Epic GRATEFUL DEAD-Arista PHIL COLLINS --- Atlantic KAMPUCHEA CONCERTS-CLASH-Fpic U2—Island
ADAM AND THE ANTS—Epic

#### WKLS-FM/ATLANTA

ADDS: MARSHALL TUCKER BAND-WB TOM PETTY AND THE HEARTBREAKERS—Backstreet/

DAVE EDMUNDS—Swan Song

SECRET POLICEMAN'S BALL—Island SPECKET POLICEMAN 3 BALL— SPLIT ENZ—A&M BRAM TCHAIKOVSKY—Arista HEAVY ACTION: REO SPEEDWAGON—Epic

STYX—A&M RUSH—Mercury

AC/DC—Atlantic
HOT LANTA HOME COOKING— STEVE WINWOOD—Island 38 SPECIAL—A&M THE WHO—WB DREGS—Arista
APRIL WINE—Capitol

#### WYMX-FM/AUGUSTA

ADDS: LES DUDEK—Col MARSHALL TUCKER BAND—WB TOM PETTY AND THE
HEARTBREAKERS—Backstreet/ SECRET POLICEMAN'S BALL-Island

JIM STEINMAN—Epic/Cleve. Intl.
JOHNNY VAN ZANT (12")— Polydor

Polydor

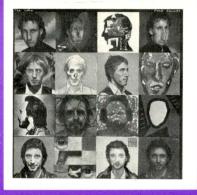
HEAVY ACTION:
AC/DC—Atlantic
PHIL COLLINS—Atlantic
RUSH—Mercury
THE WHO—WB JEFFERSON STARSHIP-TOM PETTY AND THE HEARTBREAKERS—Backstreet/

#### MOSTADDED

HARD PROMISES—Tom Petty and the Heartbreakers—Backstreet/MCA (35) DEDICATED—Marshall Tucker Band—WI SECRET POLICEMAN'S BALL-THE MUSIC FUNLAND—Bram Tchaikovsky—Arista JEALOUS GUY (single)—Roxy Music— WAIATA—Split Enz—A&M (9)
STILL FEELS GOOD—Tom Johnston—WB

BAD FOR GOOD—Jim Steinman—Epic/ JOHNNY VAN ZANT (12")—Polydor (5) **TOP AIRPLAY** 

FACE DANCES THE WHO WB



## MOSTAIRPLAY

FACE DANCES—The Who—WB (35) FACE VALUES—Phil Collins—Atlantic ZEBOP!—Santana—Col (24) MODERN TIMES—Jefferson Starship—

MOVING PICTURES—Rush—Mercury (23)
DIRTY DEEDS DONE DIRT CHEAP—AC/DC

PARADISE THEATER—Styx—A&M (20)
HI INFIDELITY—REO Speedwagon—Epic

ARC OF A DIVER-Steve Winwood-

THERE GOES THE NEIGHBORHOOD-Joe Walsh-Asylum (15)

Heavy Action listings from key progressive stations around the country are in descending order unless otherwise noted. Adds are alphabetized.

GARY U.S. BONDS-EMI-America 38 SPECIAL—A&M STEVE WINWOOD—Island

#### WSHE-FM/FT. LAUDERDALE ADDS:

ADDS:

TOM JOHNSTON-WB JIM STEINMAN—Epic/Cleve. Intl.
JOHNNY VAN ZANT (12")—

HEAVY ACTION:

THE WHO-WB REO SPEEDWAGON—Epic STYX—A&M 38 SPECIAL—A&M
JEFFERSON STARSHIP—Grunt GARY U.S. BONDS-EMI-America RUSH—Mercury AC/DC-Atlantic AC/DC—Attentic
STEVE WINWOOD—Island
TOM PETTY AND THE
HEARTBREAKERS (12")—
Backstreet/MCA

#### WMMS-FM/CLEVELAND ADDS:

BILLY GLENN-Sunshine DAVID LINDLEY—Asylum
TOM PETTY AND THE
HEARTBREAKERS—Backstreet SECRET POLICEMAN'S BALL-Island SHADDUP YOUR FACE (single)-Joe Dolce—MCA

SPLIT ENZ—A&M **ZED**—Atlantic HEAVY ACTION: SOUTHSIDE JOHNNY AND THE ASBURY JUKES—Mercury

THE WHO—WB
PHIL COLLINS—Atlantic RUSH—Mercury STEVE WINWOOD—Island LOVERBOY-Col STYX—A&M AC/DC—Atlantic REO SPEEDWAGON—Epic
JOE WALSH—Asylum

#### WABX-FM/DETROIT

ADDS: NONE HEAVY ACTION: ERIC CLAPTON—RSO STEVE WINWOOD—Island STYX-A&M REO SPEEDWAGON-Epic THE WHO-WB JOHN LENNON/YOKO ONO-38 SPECIAL-A&M PHIL COLLINS---Atlantic JAMES TAYLOR—Col APRIL WINE—Capitol

#### Y95-FM/ROCKFORD

ADDS: TOM PETTY AND THE HEARTBREAKERS—Backstreet/ PRODUCERS—Portrait
SPLIT ENZ—A&M
HEAVY ACTION: AC/DC—Atlantic STYX—A&M LOVERBOY—Col

38 SPECIAL—A&M
THE WHO—WB
PHIL COLLINS—Atlantic

RUSH-Mercury

JUDAS PRIEST-Col OZZY OSBOURNE—Jet SANTANA-Col

#### WLUP-FM/CHICAGO

KIM CARNES—EMI-America
FRANKE & THE KNOCKOUTS— Millennium
TOM PETTY AND THE

HEARTBREAKERS—Backstreet/

JOE WALSH-Asylum HEAVY ACTION:

AC/DC—Atlantic PHIL COLLINS—Atlantic
REO SPEEDWAGON—Epic STYX—A&M
THE WHO—WB
STEVE WINWOOD—Island
RUSH—Mercury
ERIC CLAPTON—RSO PRETENDERS (ep)—S JUDAS PRIEST—Col

#### WLPX-FM/MILWAUKEE

ADDS:

TOM PETTY AND THE **HEARTBREAKERS**—Backstreet/

HEAVY ACTION:

38 SPECIAL—A&M
GARY U.S. BONDS—EMI-America RUSH—Mercury
OZZY OSBOURNE—Jet THE WHO—WB
JEFFERSON STARSHIP—Grunt STYX—A&M
AC/DC—Atlantic
JOE WALSH—Asylum
JUDAS PRIEST—Col

#### WQFM-FM/MILWAUKEE

LES DUDEK—Col DAVE EDMUNDS—Swan Sona TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

HEAVY ACTION:

STYX—A&M THE WHO—WB SANTANA—Col PHIL COLLINS—Atlantic JEFFERSON STARSHIP—Grunt
MANFRED MANN—WB RUSH—Mercury
BILLY SQUIER—Capitol
JOE WALSH—Asylum
RAINBOW—Polydor

#### **KZEW-FM/DALLAS**

ADAM AND THE ANTS-TOM PETTY AND THE HEARTBREAKERS—Backstreet/

SECRET POLICEMAN'S BALL—Island BRAM TCHAIKOVSKY—Arista **HEAVY ACTION:** 

STEVE WINWOOD-Island RUSH—Mercury REO SPEEDWAGON—Epic THE WHO—WB POLICE—A&M

TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

RICK SPRINGFIELD-RCA SANTANA—Col ERIC CLAPTON—RSO JEFFERSON STARSHIP—Grunt

KTXQ-FM/DALLAS ADDS

TOM JOHNSTON—WB JIM STEINMAN-Epic/Cleve. Intl. JOE WALSH-Asylum

HEAVY ACTION: LOVERBOY—Col THE WHO—WB REO SPEEDWAGON-Epic STYX-A&M

RUSH—Mercury
38 SPECIAL—A&M
JEFFERSON STARSHIP—Grunt TOM PETTY AND THE

HEARTBREAKERS (12")-Backstreet/MCA
PAT TRAVERS—Polydor

SANTANA—Col KLOL-FM/HOUSTON

ADDS: TOM JOHNSTON—WB TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

HEAVY ACTION: THE WHO—WB
STEVE WINWOOD—Island

RUSH—Mercury
POINT BLANK—MCA
PHIL COLLINS—Atlantic
KROKUS—Ariola
AC/DC—Atlantic JEFFERSON STARSHIP-Grunt

SANTANA-Col TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

KLBJ-FM/AUSTIN

ADDS: LES DUDEK—Col MARSHALL TUCKER BAND—WB TOM PETTY AND THE HEARTBREAKERS—Backstreet/ MCA
SPLIT ENZ—A&M JIM STEINMAN—Epic/Cleve. Intl.
HEAVY ACTION:
JOE ELY—Southcoast/MCA
ERIC CLAPTON—RSO THE WHO --- WB

PHIL COLLINS—Atlantic
SANTANA—Col KIM CARNES-EMI-America JEFFERSON STARSHIP-Grunt PHOEBE SNOW-Mirage POINT BLANK—MCA

JAMES TAYLOR—Col

#### KFML-AM/DENVER

ADDS:

DB COOPER-WB LES DUDEK—Col STEPHANE GRAPPELLI/DAVID GRISMAN-WB JEALOUS GUY (single)—Roxy Music

MARSHALL TUCKER BAND-9 BELOW ZERO—A&M
TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

SECRET POLICEMAN'S BALL—Island HEAVY ACTION: TOM PETTY AND THE HEARTBREAKERS---Backstreet/

MCA SANTANA—Col STEELY DAN—MCA
JOE WALSH—Asylum THE WHO--WB

TROWER/BRUCE/LORDAN-Chrysalis

DREGS—Arista
SPLIT ENZ—A&M PHIL COLLINS—Atlantic
GREG KIHN—Beserkley

KSJO-FM/SAN JOSE ADDS:

TOM PETTY AND THE **HEARTBREAKERS**—Backstreet

BRAM TCHAIKOVSKY-Arista HEAVY ACTION:

STYX—A&M
JEFFERSON STARSHIP—Grunt REO SPEEDWAGON-Epic APRIL WINE—Capitol PHIL COLLINS—Atlantic
KAMPUCHEA CONCERTS—

SANTANA—Col JOURNEY—Col ERIC CLAPTON—RSO 38 SPECIAL-A&M

**KOME-FM/SAN JOSE** ADDS:

BAD GUYS WINNIN' (single)-DB Cooper—WB
MARSHALL TUCKER BAND—WB TOM PETTY AND THE **HEARTBREAKERS**—Backstreet,

HEAVY ACTION:

ERIC CLAPTON—RSO
PHIL COLLINS—-Atlantic JEFFERSON STARSHIP-Grunt JOURNEY-Col GREG KIHN—Beserkley
REO SPEEDWAGON—Epic SANTANA—Col STYX—A&M THE WHO—WB LOVERBOY-Col

#### **KROQ-FM/LOS ANGELES**

TOM DICKIE AND THE DESIRES-BILLY IDOL & GEN X (12")-Chrysalis SPLIT ENZ.—A&M SHAKIN' STEVENS.—Epic/Nu-Disk STRANGLERS—Stiff America
ROGER TAYLOR—Elektra
JOE WALSH—Asylum HEAVY ACTION:

ADAM AND THE ANTS-Epic CLASH—Epic KAMPUCHEA CONCERTS—Atlantic THE WHO—WB PRETENDERS (ep)—Sire PLIMSOULS --- Planet

U2-Island HUMAN SEXUAL RESPONSE-Passport
AC/DC—Atlantic

**KWST-FM/LOS ANGELES** ADDS:

TOM PETTY AND THE HEARTBREAKERS—Backstreet/ M-CA ROGER TAYLOR—Elektra

HEAVY ACTION: THE WHO—WB STYX—A&M
PRETENDERS (ep)—Sire STEVE WINWOOD—Island
AC/DC—Atlantic TOM PETTY AND THE HEARTBREAKERS—Backstreet/ REO SPEEDWAGON-Epic POLICE—A&M RUSH—Mercury JEFFERSON STARSHIP—Grunt

**KZAP-FM/SACRAMENTO** ADDS:

AC/DC—Atlantic TOM JOHNSTON—WB

TOM PETTY AND THE HEARTBREAKERS—Backstreet/

SECRET POLICEMAN'S BALL—Island

**HEAVY ACTION:** SANTANA---Col THE WHO—WB
STEVE WINWOOD—Island JEFFERSON STARSHIP—Grunt LOVERBOY-Col TOM PETTY AND THE
HEARTBREAKERS—Backstreet.

PHIL COLLINS—Atlantic RUSH—Mercury
KAMPUCHEA CONCERTS—Atlantic **ERIC CLAPTON**—RSO

**KZOK-FM/SEATTLE** 

ADDS:

BILLY & THE BEATERS-Alfa BRUCE COCKBURN-Millennium JEALOUS GUY (single)—Roxy Music

MARSHALL TUCKER BAND----WB TOM PETTY AND THE HEARTBREAKERS—Backstreet/ MCA

HEAVY ACTION:

ERIC CLAPTON—RSO KIM CARNES—EMI-America FRANKE & THE KNOCKOUTS-Millennium SANTANA—Col

JOHN COUGAR—Riva
CLIMAX BLUES BAND—WB REO SPEEDWAGON—Epic
PHIL COLLINS—Atlantic JAMES TAYLOR—Col CHRISTOPHER CROSS—WB

#### KZEL-FM/EUGENE

ADDS:

BRUCE COCKBURN—Millennium JEALOUS GUY (single)—Roxy Music

DAVID LINDLEY—Asylum MOTHER'S FINEST—Atlantic ONLY HEAVEN KNOWS (single)-Roulettes-Takomo

TOM PETTY AND THE
HEARTBREAKERS—Backstreet/

BRAM TCHAIKOVSKY—Arista ZED-Atlantic HEAVY ACTION:

AC/DC—Atlantic

JEFFERSON STARSHIP-Grunt SANTANA—Col THE WHO—WB
JOE WALSH—Asylum BILLY SQUIER—Capitol
PRETENDERS (ep)—Sire TOM PETTY AND THE
HEARTBREAKERS—Backstreet/ HUMBLE PIE--Atco

GARY U.S. BONDS—EMI-America —Atlantic 41 stations reporting this week. In addition to those printed are:

KDWB-FM inted are: WRXL-FM KSHE-FM KBPI-FM KLOS-FM

#### It's Not the Original, But 'Stars on 45' Is a Hit

By BRIAN CHIN

■ NFW YORK—It's not the original, as the commercial runs, but an incredible simulation: "Stars on 45," a studio-group medley of Beatles numbers and others '60s and '70s oldies, is fooling listeners with its authenticity and shooting up the pop and A/C charts.

#### High On Charts

Produced in Holland in November 1980 by Jaap Eggermont, "Stars on 45" brings together eighteen song fragments, all soundalikes of the original hits, segued beat-to-beat in the style of a seamless, crossfaded disco club mix. According to Radio Records president Dick Kline, the edited single version of "Stars on 45" has sold over half a millioh copies domestically; it jumps to 14 bullet this week on the Record World pop singles chart and 20 bullet on the A/C chart.

#### Labels Passed on Record

"Everyone had turned it down," Kline told RW this week. The master had been shopped around in the weeks following MIDEM, to mixed response: "WEA International senior VP Fred Haayen played it for me; some other companies were interested because it had sold a million copies in Holland already but was not released in the rest of the world. The decision had to be made in one week."

#### **Good Quality**

What impressed Kline most about "Stars on 45" was the quality: "It's one of the best soundalikes ever," he said. Indeed, the meticulous detail and faithfulness of the vocal arrangements has many radio listeners convinced that the original versions were used in putting the record together. "We look at a record for radio acceptance," Kline continued. "We're in the hands of radio. You can break a touring band with time and a large investment, but for immediate mass appeal, we're still at the mercy of radio."

#### Mass Appeal

There's no question that "Stars on 45" has in fact proven massively appealing, with sales closely following initial radio adds. "It was a complete mushroom," Kline enthused. "We pressed a hundred advances and put one in an envelope for the Atlantic local staff and independents, and I sent out a few myself." Within two weeks, he said, "incredible response" from the northwest and upstate New York was coming in, with heavy request and retail interest.

#### Big in Nashville

The most extreme reaction so

far is probably a move from hitbound to number one at KX-104/ Nashville. Program manager Michael St. John commented that few records in his 12-year career in radio had elicited such immediate response: "There's not a store in the city where it's not selling or sold out. When I saw the sales and requests-it's number one by six-to-one-it would have been ludicrous to move it anything less." He also notes that a local sales chart also listed it at number one in its first week of being reported. As Kline concludes: "The acceptance from radio to consumer is right-on." An album, "Stars on Long Play," was rush-released last week, adding additional Beatles songs and rock material in medley form.

#### **Royalty Questions**

Several questions arose in the preparation of the single for American release. A reference in the early portion of the record to disco was removed, to avoid programming resistance; in addition, several weeks of negotiations were necessary to clear mechanical royalties. "That was the roughest part," said Kline. "Fortunately, most of the Beatles material was cleared through Maclen. Some songs were already cleared through the Dutch production company, Red Bullet, and the rest were done in America by Jules Kurz. It took at least four weeks." Three publishers did not consent to a preferential royalty rate, however, and their songs were edited out: "It was very simple," Kline remarked. The most recent medley hit, 1977's top 20 "Best Disco in Town," by the Ritchie Family, was cleared after release, according to Can't Stop Productions attorney Steve Kopitko. In that case, some publishers initially demanded the full statutory mechanical, while others were more readily bargained down, to the neighborhood of a quarter cent. (One song, "Lady Bump," by Silvester Levay and Stephan Prager, a 1975 mid-chart hit by Penny McLean, made it into both medleys.)

Certainly, it is the Beatles material that has provided the major hook for the song at radio and consumer levels, and Kline is quick to note that the record was conceived and completed at least a month before John Lennon's death: "It was released (in Europe) in December, but it was not opportunistic." In any case, he continues, "the memories are there (for) teenagers and the upper demographic, too."

#### New Trend?

Kline hesitated to predict a new trend of oldies remakes, let alone soundalikes (although six revivals are charting in this week's top 100 along with "Stars on 45"); he also declined to predict the future course for the act, Stars On. "There will be a second album, and there have been inquiries about bookings, but I don't know what Red Bullet has in mind."

#### Columbia Names **Cledra White**

■ NEW YORK—Cledra White has been appointed local promotion manager, Atlanta, black music and jazz promotion, Columbia Records, it was announced by Vernon Slaughter, vice president, black music and jazz promotion.

#### Past

White joined CBS in 1979 as a college representative at Georgia State University, where she was also Music Director of WRAS.

#### Capitol/MSS Signs Levon Helm



Capitol/Muscle Shoals Sound Records have signed Levon Helm to an exclusive v wide recording contract, it was announced by Rupert Perry, vice president A&R, wide recording contract, it was announced by Ruperf Perry, vice president A&R, CRI, and Michael Barnett, president, Muscle Shoals Sound Records. Helm, who was associated with Capital during his years with The Band, is now in preproduction for a new LP that will be recorded with the Muscle Shoals Sound players. The LP is slated for late summer release. Pictured welcoming him to the label after his show at the Country Club in Los Angeles are, from left: Jimmy Johnson, Muscle Shoals Rhythm Section guitarist; Perry; Dennis White, vice president, marketing, Capitol; Barnett; Helm; and Don Zimmermann, president, Capitol/EMIA/Liberty Records Group.

#### The Dead Kennedys Address Their Image

By JEFFREY PEISCH

■ NEW YORK — "We want to wake America up out of its complacency, out of the me-generation mentality. We think people watch TV too much and they believe it too often. People should wake up and make up their own minds about important issues."

If this sounds like a young, perhaps naive, visionary talking, it is. The speaker, who calls himself East Bay Ray, is the guitarist for the infamous San Francisco band, the Dead Kennedys. While the desire to "wake up" America may seem inconsistent with a band that flaunts outrageousness, as the Dead Kennedys do, the band is completely clear about its ideals and aspirations. The problem with the Dead Kennedys, to hear the band tell it, is that they're misunderstood.

With song titles like "Holiday in Cambodia" and "California Uber Alles"-and with that name! -the two-year-old quartet can only hope to shock anyone who encounters them. And indeed they have. A&M Records, the distributor of the band's label, IRS Records, refused to distribute their album, "Fresh Fruit for Rotting Vegetables." Ticketron has refused to print the group's name on tickets. And several radio stations have refused to mention the name of the band on the air.

"Yes, we want to shock people," said Ray. "But we want to shock them into listening to what we say, which is very positive."

"Our name signifies the end of the American Dream," he said, "the end of the myth and the beginning of a decline in the U.S. After the assassinations of the Kennedys, people drifted into the me-generation and into a complacency that they've yet to wake up from. We want to get people thinking again. The way to do that is to be outrageous."

Yet in being outrageous, the Dead Kennedys have often received the opposite reaction to what they have hoped for. With their Sex-Pistols-inspired buzzsaw rock and Nazi imagery in songs like "California Uber Alles," the band often finds some in the audience mocking a "Siegsalute. Explained bass Heil" player Klaus Fluoride, the band's lyrics give a better impression of their intention than the hype.

To take their message to the heart of the country-teenagers -the DKs have embarked on a tour that includes dates only for

teenagers.

"Rock 'n' roll originated with teenagers," said Ray, "and it's now in the hands of big conglomerates. We want to take it back to the teenagers."

# Radio World

## Radio Replay

By PHIL DIMAURO

■ AFTER ALL, THEY ARE BOTH BREAST MEN: What does a radio station do when it has the top-rated morning show in America's number one market, and its morning man suddenly has to leave town for a couple of days? That was the question that faced WNBC in New York when **Don Imus** decided to escape to a speaking engagement at a Northern California Broadcasters meeting. After a long brain-storming session, WNBC vice president and general manager **Bob Sherman**, Imus and program director **Kevin Metheny** decided that **Frank Perdue**, the man who hawks his own chickens on TV, and **Tom Carvel**, the soft ice cream franchise czar who insists on violating all of Madison Avenue's standards when he sells his product, would be the perfect replacements.

"They're both highly visible personalities on New York radio and television," Metheny told Radio Replay, "and while some people might find their advertisements irritating, there's no doubt they're effective." Perdue did the Thursday (6) show, but unfortunately, a hip injury prevented Carvel from manning the mike on Friday, so an Imus character, Geraldo Santana (the official vice president and general manager of the "Imus In The Morning" show, played by enter-

tainer Larry Chance) filled in.

Imus has also been making news while he's on the air. He recently played an underground parody of the NBC-TV "Proud As A Peacock" jingle over the air, which included lines like "We're gonna screw around and run this network in the ground, the Peacock's dead, so thank you Fred." Ahem. NBC television respectfully asked that the tape never be aired again, and as to its origin, Metheny quoted **Betty Hudson,** vice president of corporate relations at NBC, who said, "We don't know where it came from. We think it was probably some studio singers fooling around."

P.S. Watch for National Lampoon's motion picture version of "The Joy of Sex," co-written by Imus and his partner Charlie McCord.

MORE FROM THE NUMBERS GAME: More Arbitron advance winter ratings are in, representing average quarter hour shares for total persons, 12+. Among the highlights: In Cleveland, album rocker WMMS had one of its only number-one periods, increasing by two shares to 8.5 from 10.5. Country station WHK dropped three shares, from 8.5 to 5.3 . . . In Houston, black music station KMJQ held the number one position (10.8 to 11.0), while country station KIKK-FM remained at two while dipping from 10.5 to 9.0. Mass appeal rocker KRBE stayed at number three, rising 5.6 to 6.9 . . . In Washington, D.C., A/C formatted WMAL stayed in the lead while advancing from a 10.9 to an 11.0 share, while contemporary top 40 station WRQX moved up from 7.2 to 8.6. The combined WPGC AM and FM dropped from 7.7 to 5.5 . . . In San Jose, the top music station was album rocker KOME, which took a good leap from 5.4 to 6.8. Black music station KSOL stayed steady (5.7 to 5.5), while KYUU (A/C) moved up nicely from 2.6 to 4.1.

MOVÉS: Tony Berardini has been promoted from PD to general manager at WBCN, Boston-he's the first person to hold that title at the station. The new program director is full-time air personality and sometime rock 'n roll club spinner Oedipus. Both will continue their present airshifts... Mike McVay has left WAKY and WVEZ, Louisville, to join his colleague George Francis at WWWE in Cleveland. Francis who had been general manager at WAKY-WVEZ, is now president and GM at the Cleveland station. McVay will assume the post of vice president of operations at WWWE...Denny Adkins has been promoted to senior vice president of Drake-Chenault Enterprises . . . General manager Les Elias has left WLUP in Chicago to form his own consulting firm. Jim De Castro, who was most recently general sales manager for WXKS in Boston, will be his replacement. Elias' departure comes amidst rumors that the Loop is contemplating a changing in consultants . . . Ross Holland is the new MD at KMJQ, Houston, having earned the title after a stint as acting MD following the departure of Robert Vinton, who is now on the air at Plough Broadcasting's WHRK, Memphis . . . New York's country stereo station WKHK, has announced new additions to its one-the-air lineup including Tim Byrd, afternoons; Steve Warren, early evenings; and

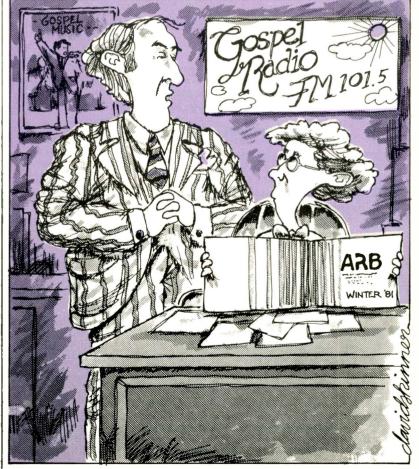
Robin Shine, late night.

SHORT WAVES: Lou Simon, MD at WAYS, Charlotte, recently completed a 37-hour on-the-air marathon during which he played every number-one record from 1960 to the present. Listeners were invited to count the records, and the one who came closest won a true record freak's dream, the entire library of number-one singles. He also gave away "I Survived the Lou Simon WAYS Marathon" Tshirts. (P.S. Lou did take a short break after 30 hours, but it was well within the standard Guinness Book of World Records allowance) . . . To celebrate the platinum certification of their double live LP, "Captured," Columbia recording artists Journey will begin their 1981 world tour with a mammoth nationwide radio contest. Two prizewinners from each of the 25 top markets, plus the PD of each participating station and a guest, will be flown to Journey's opening tour date at the three day Mountain Air Festival in Calaveras County, California on June 12. Representatives of the American and international press will also be there. Journey's office says it's their way of saying "thank you" to American radio.

## AOR Rating Rise (Continued from page 16)

in fighting," said Gorman. "It's the law of the jungle. AORs have learned from the mistakes of KSAN and others who were not able to maintain their projections." Gorman said he feels that Arbitron's quarterly measurement system, where stations are rated over a three-month period rather than one month, had also helped WMMS. "You're forced to rely on your programming over the long run," he said. "The beautiful music and pop adult stations that relied heavily on the blitzkrieg advertising approach didn't fare as well this time around."

While Gorman says that WMMS has "continued to evolve" with the time, he's happy that the station has been able to achieve the big numbers without any radical changes in tightness of playlist, rotation or any other aspects of programming philosophy. "We'll still throw an old Motown record on now and then," he said. "We try to maintain a great diversity, playing the misses as well as the hits, and going on new records early. There are ways to do this kind of a format and win, and we're proud of the way we did



". . . but is it a Good Book?"

## 80

## A/C Chart

MAY 1	6, 198 MAY	WKS.	ON
1	4	BEING WITH YOU  SMOKEY ROBINSON	
		Tamla 54321 (Motown)	11
2 3	1 2	ANGEL OF THE MORNING JUICE NEWTON/Capitol 4976 MORNING TRAIN (NINE TO FIVE) SHEENA EASTON/	12
	-	EMI-America 8071	13 8
5	5 7	LIVING INSIDE MYSELF GINO VANNELLI/Arista 0588 WHAT ARE WE DOIN' IN LOVE DOTTIE WEST/Liberty 1404	8
6	3	JUST THE TWO OF US GROVER WASHINGTON, JR./ Elektra 47102	14
7	9	SUKIYAKI TASTE OF HONEY/Capitol 4953	8
8	11	WATCHING THE WHEELS JOHN LENNON/Geffen 49695 (WB)	7
9	10	SAY YOU'LL BE MINE CHRISTOPHER CROSS/Warner Bros. 49705	7
10	13	BETTE DAVIS EYES KIM CARNES/EMI-America 8077	6
11	16	SINCE I DON'T HAVE YOU DON McLEAN/Millennium 11804 (RCA)	5
12	17	AMERICA NEIL DIAMOND/Capitol 4994	4
13	15	A WOMAN NEEDS LOVE (JUST LIKE YOU DO) RAY PARKER, JR. & RAYDIO/Arista 0592	6
14	14	HOW 'BOUT US CHAMPAIGN/Columbia 11 11434	13
15	6	HER TOWN TOO JAMES TAYLOR & J. D. SOUTHER/ Columbia 11 60514	10
16	18	I LOVED 'EM EVERY ONE T. G. SHEPPARD/Warner/Curb 49690	8
17	8	SOMEBODY'S KNOCKIN' TERRI GIBBS/MCA 41309 I LOVE YOU CLIMAX BLUES BAND/Warner Bros. 49669	16 8
18	19	BLESSED ARE THE BELIEVERS ANNE MURRAY/Capitol 4987	7
19	26	STARS ON 45 STARS ON/Radio 3810 (Atl)	5
21	12	TIME OUT OF MIND STEELY DAN/MCA 51082	9
22	24 21	BUT YOU KNOW I LOVE YOU DOLLY PARTON/RCA 12200 WHILE YOU SEE A CHANCE STEVE WINWOOD/Island 49656 (WB)	5 11
24	35	SAY WHAT JESSE WINCHESTER/Bearsville 49711 (WB)	3
24	22	SUPER TROUPER ABBA/Atlantic 3806	8
26	29	I MISSED AGAIN PHIL COLLINS/Atlantic 3790	5
27	31	FOOL IN LOVE WITH YOU JIM PHOTOGLO/20th Century Fox 2487 (RCA)	4
28	32	I'VE BEEN WAITING FOR YOU ALL OF MY LIFE PAUL ANKA/RCA 12225	3
29	34	SWEETHEART FRANKE & THE KNOCKOUTS/Millennium 11801 (RCA)	4
30	30	AIN'T EVEN DONE WITH THE NIGHT JOHN COUGAR/ Riva 207 (PolyGram)	7
31	25	I DON'T NEED YOU RUPERT HOLMES/MCA 51092 STILL RIGHT HERE IN MY HEART PURE PRAIRIE LEAGUE/	•
32	37	Casablanca 2332 (PolyGram)	<b>3</b> 2 <b>4</b>
33	36	ONE DAY IN YOUR LIFE MICHAEL JACKSON/Motown 151 KISS ON MY LIST DARYL HALL & JOHN OATES/RCA 12142	15
34	23 39	AL NO CORRIDA QUINCY JONES/A&M 2309	2
36	38	LATELY STEVIE WONDER/Tamla 54323 (Motown)	4
37	47	IS IT YOU LEE RITENOUR/Elektra 47124	
CHA	RTMA	KER OF THE WEEK	
38		NOBODY WINS	

38 — NOBODY WINS
ELTON JOHN
Geffen 49772 (WB)



39	44	SEVEN YEAR ACHE ROSANNE CASH/Columbia 11 11426	3
40	27	LONELY TOGETHER BARRY MANILOW/Arista 0596	10
41	45	LOVE YOU LIKE ! NEVER LOVED BEFORE JOHN O'BANION/	
•		Elektra 47125	3
42	46	LITTLE BALLERINA BLUE GEORGE FISCHOFF/Heritage 300	2
43	49	THE BEST OF TIMES STYX/A&M 2300	16
44		TAKE IT ON THE RUN REO SPEEDWAGON/Epic 19 01054	1
45	28	HELLO AGAIN (LOVE THEME FROM THE JAZZ SINGER)	
43		NEIL DIAMOND/Capitol 4960	16
46	41	CRYING DON McLEAN/Millennium 11799 (RCA)	17
47	33	MISTER SANDMAN EMMYLOU HARRIS/Warner Bros.	
		49684	12
48		HALFWAY HOME MAUREEN McGOVERN/Maiden Voyage	1
49		SWEET BABY STANLEY CLARKE/GEORGE DUKE/Epic 19	
- 47		01052	1
50	40	WOMAN JOHN LENNON/Geffen 49644 (WB)	16

## Retail Rap

#### By SOPHIA MIDAS

■ WHAT'S SELLING: Retailers alert—there's some hot new arrivals on the retail scene, and you should watch out for the recent releases by Jim Steinman, Split Enz, Dave Edmunds and Stephanie Mills. Steinman, songwriter and piano player for Meat Loaf, has come out with an album where he sings as well as plays. The album, which promises to attract all those die-hard Meat Loaf fans, was reported as a national breakout and showed good rack reaction as well. Mills' album entered Record World's Album Chart as Chartmaker of the Week, but even more interesting is the fact that the relatively unknown group Split Enz (they put out that irridescent album last year) entered RW's chart at #91 bullet and was reported as a breakout in accounts throughout the country.

Speaking of new and developing artists, retailers should also keep their eyes on the current albums by Grace Jones, Franke and the Knockouts, and Lee Ritenour. Jones' album, "Nightclubbing" (Island), received significant retail reaction last week; it was also reported as moving significantly at a rack account. Could this mean that Grace is breaking through beyond her cult audience? If she is, a great deal must be attributed to the fact that her current single "Pull Up to the Bumper" is a legitimate hit.

Since you are all complaining that the industry is not fostering the growth of new recording artists, the growing retail success of Franke and the Knockouts' LP should be heartening. The self-titled record was also reported as breakout both on a retail and rack level. Strongest reaction has come from the east and west coasts.

Finally, another disc to look out for is Lee Ritenour's album "Rit." The jazz guitarist seems to be crossing over and is showing strong sales activity in Chicago, St. Louis, Los Angeles and Atlanta.

WEA RAID: The realization that the WEA offices were raided last week struck when WEA personnel came into their offices to find a barrage of Van Halen merchandising displays tacked all over the walls, doors and ceilings with signs which read: "WEA—You've been warned!" Who dunnit? This columnist knows, but I'm not tellin'.

WE DEMAND YOUR PRESENCE: There have been some interesting store openings recently, including the grand opening of Crazy Eddie's tenth store at 212 East 57th Street, in New York. One of the most "insane" highlights of this opening, according to Crazy Eddie spokesman Harry Spero, is that 15,000 people showed up "and a line of people stood waiting to get into the store from 10 to 6 p.m." Honoring the grand opening were appearances by recording artists Franke and the Knockouts, Elliot Murphy and Chatsworth & Burt, stars of "Preppy Rap." (By the way, Mr. Spero himself has turned recording artist by rapping on this record.) Crazy Eddie advertised the new store on TV with a spot of Jerry Carroll (Dr. Jerry) running down a beach, seeing a Bo Derek look-alike, and then falling dead in his track and deep into the sand. As Jerry disappears, the number "10" appears on the screen to highlight the fact that this is the chain's tenth store.

MORE OPENINGS: According to Steve Lutomski, retail manager of Radio Doctors in Milwaukee, his chain has decided to take advantage of the marriage of classical music and video by opening up a new store to house this product. Lutomski explains: "First, we noticed a real increase in classical sales, partly because the demographic of this listening audience is getting larger, and also because of the crossover success of Luciano Pavarotti. Also, a growing number of film soundtracks are using classical music, and that's stimulating the sale of this product. However, in order to properly merchandise classical product, you've got to have space. Classical music requires more bins because the turnover is not as fast as product of other categories. A new store obviously gives us the space that we need, but it also creates a more suitable atmosphere for the classical music buyer. The reason we decided to include video in this new store is that the demographics of the buyers are the same. The affluent are still buying classical—and they are also buying video" . . . Vibrations Records announced the addition of two new stores. In September, the newest Vibrations will open its doors in Hollywood, Florida, soon to be followed by their largest store in Ft. Lauderdale . . . Mark Wehner, formerly of Record Revolution, has opened up "Single's One Stop" in Bridgeport, Pennsylvania . . . Dave Curtis of Strawberries reports that his chain opened their 15th store in Burlington.

## Record World® Real Report

SALESMAKER

WAIATA SPLIT ENZ-A&M

TOP SALES

WAIATA—Split Enz—A&M STEPHANIE—Stephanie Mills—20th BAD FOR GOOD-Jim Steinman-Epic/

Cleve. Intl.
WHAT CHA' GONNA DO FOR ME—Chaka

MISTAKEN IDENTITY—Kim Carnes—

EMI-America
TWANGIN'—Dave, Edmunds—Swan Song



A survey of NEW product sales listed alphabetically in the nation's leading retail outlets

#### HANDLEMAN/NATIONAL

MAY 16, 1981

JEFFERSON STARSHIP-Grun JEFFERSON STARSHIP—Grunt
RONNIE MILSAP—RCA
ANNE MURRAY—Capital
WILLIE NELSON—Col
RAYDIO—Arista
SMOKEY ROBINSON—Tamia
ROLLING STONES—Rolling Stones DIANA ROSS—Motown
JAMES TAYLOR—Col
GINO VANNELLI—Arista

#### MUSICLAND/NATIONAL

GARY U.S. BONDS—EMI-America KIM CARNES—EMI-America FRANKE & THE KNOCKOUTS—

Millennium
JEFFERSON STARSHIP—Grunt
CHAKA KHAN—WB
ANNE MURRAY—Capital RAYDIO—Arista
TASTE OF HONEY—Copital GINO VANNELLI-Aristo

#### PICKWICK/NATIONAL

PICKWICK/NATIONAL
GARY U.S. BONDS—EMI-America
KIM CARNES—EMI-America
RIM COLLINS—Atlantic
MICHAEL JACKSON—Epic
JEFFERSON STARSHIP—Grunt
ANNE MURRAY—Capital
RAYDIO—Arista
SANTANA—Col
GINO VANNELLI—Arista

#### RECORD BAR/NATIONAL

TOM JOHNSTON—WB CHAKA KHAN—WB PASSAGE—A&M PURE PRAIRIE LEAGUE— Casablanca
RAYDIO—Arista RAYDIO—Arista
DAVID SANBORN—WB
SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury
SYLVIA—RCA
DENIECE WILLIAMS—Col BETTY WRIGHT-EDIC

#### SOUND UNLIMITED/ NATIONAL

ERIC CLAPTON—RSO
DAVE EDMUNDS—Swan Song
RICK JAMES—Gordy
CHAKA KHAN—WB GREG KIHN—Beserkley LINX—Chrysalis STEPHANIE MILIS --- 20th Century

JIM STEINMAN—Epic/Cleve GROVER WASHINGTON, JR. Elektra

#### WHEREHOUSE/NATIONAL

RANDY CRAWFORD—WB
GRACE JONES—Island
MARSHALL TUCKER BAND—WB
STEPHANIE MILLS—20th Century-SPLIT ENZ-A&M

SPLIT ENZ—A&M
JIM STEINMAN—Epic/Cleve. Intl.
ROGER TAYLOR—Elektra
THIEF—Elektra (Soundtrack)
JOE WALSH—Asylum
DOTTIE WEST—Liberty

#### ALEXANDER'S/NEW YORK

JOHN COUGAR—Riva SHEENA EASTON—EMI-America FRANKE & THE KNOCKOUTS— HALL & OATES—RCA
JEFFERSON STARSHIP—Grunt QUINCY JONES—A&M PURE PRAIRIE LEAGUE— Casablanca
REO SPEEDWAGON—Epic
SMOKEY ROBINSON—Tamlo
SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury

#### CRAZY EDDIE/NEW YORK

KIM CARNES—EMI-America
DAVE EDMUNDS—Swan Song GAP BAND-Mercury CHAKA KHAN-WB -I.R.S. STEPHANIE MILLS-20th Century ONE WAY-MCA GINO SOCCIO—WB
JIM STEINMAN—Epic/Cleve. Intl.
UNLIMITED TOUCH—Prelude

#### DISC-O-MAT/NEW YORK

DAVE EDMUNDS.—Swan Song CHAKA KHAN—WB CHUCK MANGIONE.—A&M LENORE O'MALLEY.—Polydor PURE PRAIRIE LEAGUE.—

Casablanca
CAROL BAYER SAGER—Boordwalk
SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury
SPLIT ENZ—A&M
JIM STEINMAN—Epic/Cleve. Intl.
BOBBY THURSTON—Prelude

#### KING KAROL/NEW YORK

KIM CARNES—EMI-America
GRACE JONES—Island
MAGAZINE—I.R.S.
STEPHANIE MILLS—20th Century-Fox
WILLIE NILE—Arista
CAROLE BAYER SAGER—Boordwalk
GINO SOCCIO—WB
SOPHISTICATED LADIES—RCA {Original Cast}
SPLIT ENZ—A&M
JIM STEINMAN—Epic/Cleve. Intl.

#### RECORD WORLD-TSS

STORES/NORTHEAST
CLARKE/DUKE PROJECT-Epic JEFFERSON STARSHIP-Grunt JEFFERSON STARSHIP—Grunt
GREG KIHN—Beserkley
WILLIE NILE—Aristo
CAROLE BAYER SAGER—Boardwalk
SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury
SPLIT ENZ—A&M
BILLY SQUIER—Copital
JIM STEINMAN—Epic/Cleve, Intl. WHO-WR

#### SAM GOODY/FAST COAST

ADAM & THE ANTS—Cal KIM CARNES—EMI-America ERIC CLAPTON—RSO PHIL COLLINS—Atlantic FRANKE & THE KNOCKOUTS Millennium
ANNE MURRAY—Capitol
SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury
STYX—A&M
WHO—WB
STEVE WINWOOD—Island

#### RECORD & TAPE

COLLECTOR/BALTIMORE RICK JAMES—Gordy JUDAS PRIEST—Col CHAKA KHAN—WB STEPHANIE MILLS-20th Century

SOUTHSIDE JOHNNY & THE SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury
SPLIT ENZ—A&M
BILLY SQUIER—Capital
STARS ON LP—Radio
JIM STEINMAN—Epic/Cleve. Intl.
GINO VANNELLI—Arista

#### KEMP MILL/WASH., D.C.

ERIC CLAPTON—RSO CON FUNK SHUN—Mercury LAKESIDE—Solar LOVERBOY—Col PRETENDERS—Sire RAYDIO—Arista
SMOKEY ROBINSON—Tamla GROVER WASHINGTON, JR .-

#### WAXIE MAXIE/

DENIECE WILLIAMS—Col

WASH., D.C.
GARY U.S. BONDS—EMI-America
KIM CARNES—EMI-America
CLARKE/DUKE PROJECT—Epic
STEPHANIE MILLS—20th Century-TOM PETTY & THE HEARTBREAKERS

SOUTHSIDE JOHNNY & THE ASBURY JUKES—Mercury SPLIT ENZ—A&M RICK SPRINGFIELD—RCA JIM STEINMAN—Epic/Cleve. Intl. GINO VANNELLI—Arista

#### GARY'S/RICHMOND

AC/DC—Atlantic
ROSANNE CASH—Col
GRATEFUL DEAD—Arista
RICK JAMES—Gordy
JEFFERSON STARSHIP—Grunt CHAKA KHAN—WB PRETENDERS—Sire
RAYDIO—Arista
PAT TRAVERS—Palydor

#### RECORD REVOLUTION/ DEL.-PA

ALLMAN BROTHERS—Polydor ATLANTIC STARR—A&M
HARVEY MASON—Aristo
STEPHANIE MILLS—20th Century

PURF PRAIRIE LEAGUE-

SECRET POLICEMAN'S BALL Island
SPLIT ENZ—A&M
JIM STEINMAN—Epic/Cleve. Intl.
BRAM TCHAIKOVSKY—Arista JOE WALSH-Asylum WEBB/PHILADELPHIA AURRA—Solsoul
BLUE MAGIC—Caiptol
RANDY CRAWFORD—WB
HEAVEN & EARTH—WMOT
GRACE JONES—Island
STEPHANIE MILLS—20th Century-

Fox HARVEY MASON—Arista MAJOR HARRIS—WMOT GINO SOCCIO—WB ZINGAWA—Will

#### **FATHERS & SUNS/MIDWEST**

HUMBLE PIE—Atco RICK JAMES—Gordy CHAKA KHAN—WB CHUCK MANGIONE—A&M STEPHANIE MILLS—20th Century-OZZY OSBOURNE— PURE PRAIRIE LEAGUE Casablanca
SPLIT ENZ—Chrysalis
BILLY SQUIER—Capitol
JIM STEINMAN—Epic/Cleve Intl.

#### RECORD RENDEZVOUS/ **CLEVELAND**

CLARKE/DUKE PROJECT --- Epic CLARKE/DUKE PROJECT—Epic DAVE EDMUNDS—Swan Song SPLIT ENZ—A&M JAY HOGGARD—Contemporary RICK JAMES—Gordy JEFF LORBER FUSION—Arista PLASTICS—Island
PUBLIC IMAGE—WB
STARS ON LP—Radio
JIM STEINMAN—Epic/Cleve. Intl.

#### RECORD REVOLUTION/ CLEVELAND

GARY BURTON—ECM
JOHN CALE—A&M
DAVE EDMUNDS—Swan Song RICK JAMES—Gordy CHAKA KHAN—WB CHAKA KHAN—WB
JEFF LORBER FUSION—Arista
TOM PETTY & THE HEARTBREAKERS
—MCA/Backstreet
SOUTHSIDE JOHNNY & THE
ASBURY JUKES—Mercury
SPLIT ENZ—A&M
JIM STEINMAN—Epic/Cleve. Inti.

#### ROSE/CHICAGO

GARY U.S. BONDS—EMI-America KIM CARNES—EMI-America CLARKE/DUKE PROJECT—Epic CHAKA KHAN-WB LINX—Chrysalis STEPHANIE MILLS—20th Century

PRETENDERS—Sire SANTANA—Col SPLIT ENZ—A&M DENIECE WILLIAMS—

#### RADIO DOCTORS/ MILWAUKEE

DAVE EDMUNDS—Swan Song ROBERT FRIPP—Polydor RICK JAMES—Gordy CHUCK MANGIONE—A&M HARVEY MASON—Arista
STEPHANIE MILLS—20th Century SPLIT ENZ-A&M SPLIT ENZ—A&M
BILLY SQUIER—Capitol
STRANGLERS—A&M
WISHBONE ASH—MCA

#### GREAT AMERICAN/ MINNEAPOLIS

KIM CARNES—EMI-Americo PHIL COLLINS—Atlantic CONCERTS FOR KAMPUCHEA-MAC DAVIS—Casablanca QUINCY JONES --- A&M DAVE MASON—Col ANNE MURRAY—Capitol PURE PRAIRIE LEAGUE— Casablanca
BILLY SQUIER—Capitol
BILL WITHERS—Col

#### MUSICLAND/ST. LOUIS

GARY U.S. BONDS—EMI-America KIM CARNES—EMI-America MICHAEL JACKSON—Motown GREG KIHN—Beserkley STEPHANIE MILLS—20th Century

OZZY OSBOURNE---Jet PRETENDERS—Sire
LEE RITENOUR—Elektra
SANTANA—Cal
GINO VANNELLI—Arista

#### STREETSIDE RECORDS/ ST. LOUIS

CLARKE/DUKE PROJECT-DAVE EDMUNDS—Swan Song
CHAKA KHAN—WB
DAVID LINDLEY—Asylum
ALICIA MEYERS—MCA STEPHANIE MILLS—20th Century

Fox
DAVID SANBORN—WB
SPLIT ENZ—Chrysalis
BILLY SQUIER—Capitol
GINO VANNELLI—Arista

#### TURTLES/ATLANTA

DANCERSIZE—Vintage
HARVEY MASON—Arista STEPHANIE MILLS—20th Century FOX MOTHER'S FINEST—Atlantic MOTHER'S FINEST—Atlantic
BRENDA RUSSELL—A&M
SHIRLEY, SQUIRRELY & MELVIN
LIVE—Excelsior
BILLY SQUIER—Capitol
STARS ON LP—Radio
JIM STEINMAN—Epic/Cleve, Intl.
SYLVIA—RCA

#### SPEC'S MUSIC/FLORIDA

KIM CARNES—EMI-Americo CHANGE—RFC/Atlantic CLARKE/DUKE PROJECT—Epic CLARKE/DUKE PROJECT—Ep
DEE DEE SHARP GAMBLE—
Phila, Intl.
CHAKA KHAN—WB
CHUCK MANGIONE—A&M
RAYDIO—Arista
STARS ON LP—Radio
DOTTIE WEST—Liberty
DENIECE WILLIAMS—Col

#### TAPE CITY/NEW ORLEANS

KIM CARNES—EMI-America PHIL COLLINS—Atlantic DAVE EDMUNDS—Swan Song TOM JOHNSTON—WB CHAKA KHAN—WB STEPHANIE MILLS—20th Century Fox
ANNE MURRAY—Capitol

LEE RITENOUR—Elektra STARS ON LP—Rodio

#### SOUND WAREHOUSE/ HOUSTON

AC/DC—Atlantic KIM CARNES—EMI-Americo ROSANNE CASH-Cal ROSANNE CASH—Col
CLARKE/DUKE PROJECTS—Epic
PHIL COLLINS—Atlantic
OZZY OSBOURNE—Jet
PRETENDERS—Sire
BILL SUMMERS—MCA JOE WALSH---Asylum WHO-WB

#### INDEPENDENT RECORDS/ COLORADO

KIM CARNES—EMI-America SHEENA EASTON—EMI-America MADLEEN KANE—Chalet GREG KIHN—Beserkley MASS PRODUCTION—Catillian STEPHANIE MILLS-20th Century Fox
LEE RITENOUR—Elektra
STARPOINT—Chacolate City
STARS ON LP—Radio
SPLIT ENZ—A&M

#### CIRCLES/ARIZONA

BILLY & THE BEATERS—Alfo
CLARKE/DUKE PROJECTS—Epic
LES DUDEK—Col
FRANKE & THE KNOCKOUTS—

Millennium
HUMBLE PIE—Atco
TOM JOHNSTON—WB DAVID LINDLEY—Asylum
STEPHANIE MILLS—Asylum
SANTANA—Col
SPLIT ENZ—A&M

#### LICORICE PIZZA/

GARY U.S. BONDS—EMI-America
DAVE EDMUNDS—Swan Song
JEFFERSON STARSHIP—Grunt CHAKA KHAN—WB
JIM PHOTOGLO—20th Century-Fax
RAYDIO—Arista
LEE RITENOUR—Elektra
STARS ON LP—Radio
GEORGE WINSTON—Windham

YUTAKA—Alfa

#### MUSIC PLUS/LOS ANGELES

DAVE EDMUNDS—Swan Sang
JEFF LORBER FUSION—Arista
CHUCK MANGIONE—A&M
STEPHANIE MILLS—20th Century

TOM PETTY & THE HEARTBREAKERS

—MCA/Backstreet

CAROLE BAYER SAGER—Baardwalk
SPLIT ENZ—A&M
STARS ON IP—Radio
JIM STEINMAN—Epic/Cleve. Intl.
GEORGE WINSTON/Windham Will

#### **EUCALYPTUS RECORDS/**

WEST & NORTHWEST
GARY U.S. BONDS—EMI-America
CLIMAX BLUES BAND—WB DAVE EDMUNDS Swan Song JUDAS PRIEST-Co CHAKA KHAN-WB CHAKA KHAN—WB
OZZY OSBOURNE—Jet
SANTANA—Cal
SFLIT ENZ—A&M
T-CONNECTION—Capital
38 SPECIAL—A&M

#### **EVERYBODY'S RECORDS/** NORTHWEST

KIM CARNES—EMI-America CHAMPAIGN—Cal Millennium
JEFFERSON STARSHIP—Grunt
TOM JOHNSTON—WB
CHUCK MANGIONE—A&M RAYDIO Arista
REO SPEEDWAGON Foic LEE RITENOUR—Elektra
GINO VANNELLI—Arista



PRICE CODE: F — 6.98 G — 7.98 H — 8.98 I — 9.98

J — 11.98 K — 12.98

MAY 16, 1981

TITLE, A	RTIST, L	abel, Number, (Distributing Label)
MAY 16	MAY	
1	1	HI INFIDELITY
		REO SPEEDWAGON

Epic FE 36844



WKS. ON CHARI

21	İ
41	ı

		(12th Week)	21	Н
2	2	PARADISE THEATER STYX/A&M SP 3719	16	įΗ
3	3	FACE DANCES THE WHO/Warner Bros. HS 3516	7	н
4	4	DIRTY DEEDS DONE DIRT CHEAP AC/DC/Atlantic SD 1603	3 <b>5</b>	Н
5	5	ARC OF A DIVER STEVE WINWOOD/Island ILPS 9576 (WB)		G
6	8	KENNY ROGERS' GREATEST HITS/Liberty LOO 1072	29	Н
7	7	WINELIGHT GROVER WASHINGTON, JR./Elektra 6E 305	25	G
8	6	MOVING PICTURES RUSH/Mercury SRM 1 4013 (PolyGram)	17	G
9	9	THE JAZZ SINGER (ORIGINAL SOUNDTRACK) NEIL		
10	15	DIAMOND/Capitol SWAV 12120 BEING WITH YOU SMOKEY ROBINSON/Tamla T8 375M1	23	1
		(Motown)	11	Н
11	12	BACK IN BLACK AC/DC/Atlantic SD 16018	38	Н
12	11	DOUBLE FANTASY JOHN LENNON/YOKO ONO/Geffen		١
13	51	GHS 2001 (WB) WHAT CHA' GONNA DO FOR ME CHAKA KHAN/Warner	22	Н
		Bros. HS 3526	2 37	H
14	13	CRIMES OF PASSION PAT BENATAR/Chrysalis CHE 1275	15	Н
15	20	LOVERBOY/Columbia JC 36762	7	Н
16	18	THE DUDE QUINCY JONES/A&M SP 3721	5	X
17	21	EXTENDED PLAY PRETENDERS/Sire Mini 3563 (WB)  DAD LOVES HIS WORK JAMES TAYLOR/Columbia FC 3600	-	н
18 19	17 16	GUILTY BARBRA STREISAND/Columbia FC 36750	30	н
	29	A WOMAN NEEDS LOVE RAY PARKER, JR. & RAYDIO/		
20	27	Arista AL 9543	5	Н
21	23	FACE VALUE PHIL COLLINS/Atlantic SD 16029	10	Н
22	27	ZEBOP! SANTANA/Columbia FC 37158	5	Н
23	10	ANOTHER TICKET ERIC CLAPTON/RSO RX 1 3095	9	H
24	14	ZENYATTA MONDATTA THE POLICE/A&M 4831	28 14	H
25	25	WILD-EYED SOUTHERN BOYS 38 SPECIAL/A&M SP 4835	6	Н
26	32	NIGHTWALKER GINO VANNELLI/Arista AL 9536	18	н
27	19	GAP BAND III/Mercury SRM 1 4003 (PolyGram) THE NATURE OF THE BEAST APRIL WINE/Capitol SOO 12125		н
28	24	GRAND SLAM ISLEY BROTHERS/T-Neck FZ 37080 (CBS)	9	Н
29	28	SHEENA EASTON/EMI-America ST 17049	7	Н
30	33 42	STREET SONGS RICK JAMES/Gordy G8 1002M1 (Motown	) 4	н
31	30	MODERN TIMES JEFFERSON STARSHIP/Grunt BZL1 3848		
72	00	(RCA)	5	Н
33	38	THREE FOR LOVE SHALAMAR/Solar BZL1 3577 (RCA)	15	Н
34	35	SOMEWHERE OVER THE RAINBOW WILLIE NELSON/ Columbia FC 36883	9	н
35	47	MISTAKEN IDENTITY KIM CARNES/EMI-America SO 17052	2	н
36	39	VOICES DARYL HALL & JOHN OATES/RCA AQL1 3646	28	Н
37	40	JUICE JUICE NEWTON/Capitol ST 12136	7	Н
38	22	AUTOAMERICAN BLONDIE/Chrysalis CHE 1290	22	Н
39	36	CHRISTOPHER CROSS/Warner Bros. BSK 3383	60	G
40	45	MIRACLES CHANGE/Atlantic/RFC SD 19301	4	G
41	37	RADIANT ATLANTIC STARR/A&M SP 4833	9	G
42	44	TWICE AS SWEET A TASTE OF HONEY/Capitol ST 12089	7	Н
43	31	CONCERTS FOR THE PEOPLE OF KAMPUCHEA VARIOUS ARTISTS/Atlantic SD 2 7005	5	L
44	34	SUCKING IN THE SEVENTIES ROLLING STONES/Rolling Stones COC 16028 (Atl)	7	Н
45	46	POINT OF ENTRY JUDAS PRIEST/Columbia FC 37052	7	Н
46	26	CAPTURED JOURNEY/Columbia KC2 37616	13	L
47	53	FEELS SO RIGHT ALABAMA/RCA AHLI 3930	7	Н
48	50	RECKONING GRATEFUL DEAD/Arista A2L 8604	5	L
49	49	DEV-O LIVE DEVO/Warner Bros. Mini 3548	5	X
50	55	NOTHIN' MATTERS AND WHAT IF IT DID JOHN COUGAR/ Riva RVL 7403 (PolyGram)	5	н
51	70	THE CLARKE/DUKE PROJECT STANLEY CLARKE/GEORGE DUKE/Epic FE 36918	3	Н

52	41	HORIZON EDDIE RABBITT/Elektra 6E 276	35	G
53	67	DEDICATION GARY U.S. BONDS/EMI-America SO 17051	3	Н
54	59	BLIZZARD OF OZZ OZZY OSBOURNE/Jet JZ 36812 (CBS)	5	Н
55	58	HOW 'BOUT US CHAMPAIGN/Columbia JC 37008	7	н
56	52	LICENSE TO DREAM KLEEER/Atlantic SD 19288	9	G
57	63	DANCERSIZE CAROL HENSEL/Mirus/Vintage VNJ 7701	5	Н
58	43	THE TWO OF US YARBROUGH & PEOPLES/Mercury SRM		
		3834 (PolyGram)	17	Н
59	60	MY MELODY DENIECE WILLIAMS/ARC/Columbia FC 37048	5	Н
60	54	GAUCHO STEELY DAN/MCA 6102	22	1
61	64	KINGS OF THE WILD FRONTIER ADAM & THE ANTS/Epic		
		NJE 37033	6	G
62	56	TO LOVE AGAIN DIANA ROSS/Motown M8 951M1	11	Н
63	68	VOYEUR DAVID SANBORN/Warner Bros. BSK 3546	4	Н
64	62	SUPER TROUPER ABBA/Atlantic SD 16023	21	Н
65	48	CELEBRATE KOOL & THE GANG/De-Lite DSR 9518		
		(PolyGram)	28	Н
66	61	B.L.T. ROBIN TROWER WITH JACK BRUCE & BILL LORDAN/Chrysalis CHR 1324	9	н
67	57	RADIOACTIVE PAT TRAVERS/Polydor PD 1 6313 (PolyGram	- 1	Н
68	72	MAGIC TOM BROWNE/Arista/GRP 5503	13	Н
69	71	9 TO 5 AND ODD JOBS DOLLY PARTON/RCA AHL1 3852	17	Н
70	69	ANNE MURRAY'S GREATEST HITS/Capitol SOO 12110	31	н
71	73	FANTASTIC VOYAGE LAKESIDE/Solar BXL1 3720 (RCA)	23	н
72	85	CALL IT WHAT YOU WANT BILL SUMMERS & SUMMERS		
		HEAT/MCA 5178	3	Н
73	88	MAGIC MAN ROBERT WINTERS & FALL/Buddah BDS		
		5732 (Arista)	3	G
74	75	LOVE LIFE BRENDA RUSSELL/A&M SP 4811	4	G
75	83	SEVEN YEAR ACHE ROSANNE CASH/Columbia JC 36965	5	G
76	76	LEATHER & LACE WAYLON & JESSI/RCA AAL1 3931	8	Н
77	74	GREATEST HITS RONNIE MILSAP/RCA AHL1 3722	20	Н
78	65	HOTTER THAN JULY STEVIE WONDER/Tamla T8 373M1		
79	79	(Motown)  DIFFICULT TO CURE RAINBOW/Polydor PD 1 6316	26	H
14	14	DIFFICULT TO CORE KAINSOW/FOIYOU FD 1 0310	1 1 1	"

#### CHARTMAKER OF THE WEEK

80 — STEPHANIE

STEPHANIE MILLS

20th Century Fox T 700 (RCA)

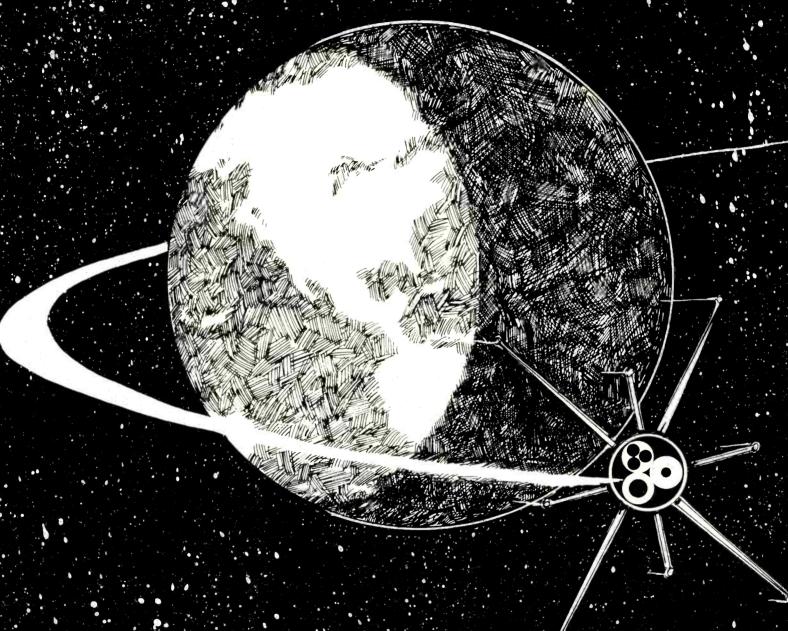


81	82	'NARD BERNARD WRIGHT/Arista/GRP 5011	9	Н
82	66	IMAGINATION WHISPERS/Solar BZL1 3578 (RCA)	18	Н
83	86	HOUSE OF MUSIC T.S. MONK/Mirage WTG 19121 (Atl)	12	G
84	92	FRANKE & THE KNOCKOUTS/Millennium BXL1 7755 (RCA)	2	Н
85	90	ESCAPE ARTIST GARLAND JEFFREYS/Epic JE 36983	8	Н
86	87	KEEP ON IT STARPOINT/Chocolate City CCLP 2018 (PolyGram)	3	Н
87	89	GALAXIAN JEFF LORBER FUSION/Arista AL 9545	3	Н
88	80	THE TURN OF A FRIENDLY CARD ALAN PARSONS PROJECT/Arista AL 9518	25	Н
89	104	REACH UP AND TOUCH THE SKY SOUTHSIDE JOHNNY & THE ASBURY JUKES/Mercury SRM 2 8602 (PolyGram)	1	J
90	96	LOST IN LOVE AIR SUPPLY/Arista 9545	45	Н
91		WAIATA SPLIT ENZ/A&M SP 4848	1	Н
92	102	ROCKIHNROLL GREG KIHN/Beserkley B2 10069 (E/A)	1	G
93	103	VERY SPECIAL DEBRA LAWS/Elektra 6E 300	1	Н
94	98	GLASS HOUSES BILLY JOEL/Columbia FC 36384	59	Н
95		TWANGIN' DAVE EDMUNDS/Swan Song SS 16034 (Atl)	1	Н
96	91	ROCK AWAY PHOEBE SNOW/Mirage WTG 19297 (Atl)	4	G
97	95	MOUNTAIN DANCE DAVE GRUSIN/Arista/GRP 5010	7	Н
98	101	COCONUT TELEGRAPH JIMMY BUFFET/MCA 5169	1	Н
99	106	HONEYSUCKLE ROSE (ORIGINAL SOUNDTRACK) WILLIE NELSON & FAMILY/Columbia \$2 36752	33	L
100	158	BAD FOR GOOD JIM STEINMAN/Epic/Cleve. Intl. FE 36531	1	Н

## Albums 101-200

MAY 16, 1981								
MAY 16	MAY 9							
101	105	UNSUNG HEROES DREGS/Arista AL 9548	(H)	151	118	UNLIMITED TOUCH/Prelude PRL 12184	(G)	
102	99	LABOR OF LOVE SPINNERS/Atlantic SD 16032	(H)	152	125	LIVE EAGLES/Asylum BB 705	(L)	
103	78	PARTY TILL YOU'RE BROKE RUFUS/MCA 5159	(H)	153	164	LOVE LIGHT YUTAKA/Alfa AAA 10004 BILLY & THE BEATERS/Alfa AAA 10001	(G) (G)	
104	114	JERMAINE JERMAINE JACKSON/Motown M8 948M1 GREATEST HITS DOORS/Elektra 5E 515	(H) (H)	1	153	ALL AMERICAN GIRLS SISTER SLEDGE/Cotillion SD 16027		
106	111	MICKEY MOUSE DISCO/Disneyland/Vista 2504	(X)			(Atl)	(H)	
107	140	RIT LEE RITENOUR/Elektra 6E 331	(G)	156	1 <i>57</i>	AMERICAN PIE DON McLEAN/United Artists LN 10037	(H)	
==		SOMETHING IN THE NIGHT PURE PRAIRIE LEAGUE/	(0)	157	113	VOICES IN THE RAIN JOE SAMPLE/MCA 5172	(H)	
108	132	Casablanca NBLP 7255 (PolyGram)	(H)	158	159	BARRY & GLODEAN WHITE/Unlimited Gold FZ 37054 (CBS	) <b>(H</b> )	
109	119	THIEF (ORIGINAL SOUNDTRACK) TANGERINE DREAM/	•	159	163	WORKING CLASS DOG RICK SPRINGFIELD/RCA AFL1 3697		
		Elektra 5E 521	(H)	160		WASN'T THAT A PARTY ROVERS/Epic/Cleve. Intl. JE 37107	( <b>G</b> )	
110	93	LOVE IS ONE WAY/MCA 5163	(H)	161	172	TURN UP THE MUSIC MASS PRODUCTION/Cotillion SD 5226 (Atl)	(G)	
111	115	FORCE OF NATURE SUN/Capitol ST 12192	(H)	162	137	EVERYTHING IS COOL T-CONNECTION/Capitol ST 12128	(H)	
112	129	DON'T SAY NO BILLY SQUIER/Capitol ST 12148	(H)	163	_	RESUME BRUCE COCKBURN/Millennium BXL1 7757 (RCA)	(H)	
113	77	<b>EVANGELINE</b> EMMYLOU HARRIS/Warner Bros. BSK 3508	(G)	164	_	DRIFTER SYLVIA/RCA AHL1 3986	(H)	
114	84	FAME (ORIGINAL SOUNDTRACK)/RSO RX 1 3080	(H)	165		NIGHTCLUBBING GRACE JONES/Island ILPS 9624 (WB)	(H)	
115	97	IT'S JUST THE WAY I FEEL GENE DUNLAP FEATURING	(11)	166	148	BARRY BARRY MANILOW/Arista AL 9537	(H)	
116	124	THE RIDGEWAYS/Capitol ST 12130 WILD WEST DOTTIE WEST/Liberty LT 1062	(H) (G)	167		MVP HARVEY MASON/Arista AB 4283	(G)	
116 117	126 120		(G)	168	168	HONI SOIT JOHN CALE/A&M SP 4849	(G)	
118	_	STARS ON LONG PLAY STARS ON/Radio RR 16044 (Atl)	(H)	169	175 142	FOUL PLAY DENNIS BROWN/A&M SP 4850  STARDUST WILLIE NELSON/Columbia KC 35305	(G) (G)	
119	130	HIGHWAY TO HELL AC/DC/Atlantic SD 19244	(H)	170	176	HIGH VOLTAGE AC/DC/Atlantic SD 36142	(G)	
120	107			172	174	THIS IS ELVIS ELVIS PRESLEY/RCA CPL2 4031	(X)	
		DAVID BYRNE/Sire SRK 6093 (WB)	(G)	173	169	PASSAGE/A&M SP 4851	(G)	
121	121	GREATEST HITS OAK RIDGE BOYS/MCA 5150	(H)	174	1 <i>77</i>	OUCH! LAKE/Caribou JZ 37083 (CBS)	(G)	
122	122	CHAIN LIGHTNING DON McLEAN/Millennium BXL1 7756 (RCA)	(H)	175	179	LET THERE BE ROCK AC/DC/Atlantic SD 36151	(G)	
123	117	BOY U2/Island ILPS 9646 (WB)	(G)	176	181	SEND YOUR LOVE AURRA/Salsoul SA 8538 (RCA)	(G)	
124	116	IN OUR LIFETIME MARVIN GAYE/Tamla T8 474M1		177	183	LENORE LENORE O'MALLEY/Polydor PD 1 6321	(G)	
		(Motown)	(H)	178	184	FANTASY/Pavillion JZ 37151 (CBS)	(G)	
125	81	INTENSITIES IN TEN CITIES TED NUGENT/Epic FE 37084	(H)	179	188	FLYING THE FLAG CLIMAX BLUES BAND/Warner Bros.	(0)	
126	128	LET ME BE THE ONE WEBSTER LEWIS/Epic FE 36878	(H)	100	102	BSK 3493  BY ALL MEANS ALPHONSE MOUZON/Pausa 7087	(G) (G)	
127 128	112 138	THE RIVER BRUCE SPRINGSTEEN/Columbia PC2 36854 GO FOR THE THROAT HUMBLE PIE/Atco SD 38131	(X) (G)	t	182	· · · · · · · · · · · · · · · · · · ·	(0)	
129	139	FUN IN SPACE ROGER TAYLOR/Elektra 5E 522	(H)	181	185	IMITATION LIFE ROBIN LANE & THE CHARTBUSTERS/ Warner Bros. BSK 3537	(G)	
130	133	LATE NIGHT GUITAR EARL KLUGH/Liberty LT 1079	(G)	182	189	LOVIN' THE NIGHT AWAY DILLMAN BAND/RCA AFL1 3909		
131	141	EL RAYO-X DAVID LINDLEY/Asylum 5E 524	(H)	183	146	TRIUMPH JACKSONS/Epic FE 36424	(H)	
132	134	THE GAME QUEEN/Elektra 5E 513	(H)	184	1.86	BUTT ROCKIN' FABULOUS THUNDERBIRDS/Chrysalis CHR		
133	127	ARE YOU GONNA BE THE ONE ROBERT GORDON/RCA	(G)			1319	(H)	
	144	AFL1 3773 WHERE DO YOU GO WHEN YOU DREAM ANNE MURRAY/	(G)	185	1 <i>87</i>	NIGHTHAWKS (ORIGINAL SOUNDTRACK) KEITH		
134	144	Capitol SOO 12144	(H)			EMERSON/Backstreet/MCA BSR 5198	(H)	
135	94	SOMEBODY'S KNOCKIN' TERRI GIBBS/MCA 5173	(H)		190	ULLANDA McCULLOUGH/Atlantic SD 19296	(G)	
136	108	STONE JAM SLAVE/Cotillion SD 5224 (Atl)	(G)	187	_	CLOSER GINO SOCCIO/Atlantic/RFC SD 16042	(H)	
137	131	I BELIEVE IN YOU DON WILLIAMS/MCA 5133	(H)	188	193	EARLY DAMAGE URBAN VERBS/Warner Bros. BSK 3533	(G)	
138	100	HARDWARE KROKUS/Ariola OL 1508 (Arista)	(H)	189	191	BOTH SIDES OF LOVE PAUL ANKA/RCA AQL1 3926	(G)	
139	136	TURN THE HANDS OF TIME PEABO BRYSON/Capitol ST	(H)	190	192	FROM BRANCH TO BRANCH LEON REDBONE/Emerald City	(C)	
140	109	12138 ALL AROUND THE TOWN BOB JAMES/Columbia/Tappan	١٠٠,	191	160	FC 38136 (Atl) IN THE HEAT OF THE NIGHT PAT BENATAR/Chrysalis	(G)	
140	107	Zee C2X 36786	(J)	171	100	CHR 1236	(H)	
141	135	GREATEST HITS WAYLON JENNINGS/RCA AHL1 3378	(H)	192	_	COSMOS (ORIGINAL SOUNDTRACK)/RCA ABLI 4003	(1)	
142	123	LEAGUE OF GENTLEMEN ROBERT FRIPP/Polydor PD 1		193	198	MUSTA NOTTA GOTTA LOTTA JOE ELY/South Coast/MCA		
		6317 (PolyGram)	(H)			5813	(H)	
143	143	INHERIT THE WIND WILTON FELDER/MCA 5144	(H)	194	156	DIRTY MIND PRINCE/Warner Bros. BSK 3478	(G)	
144	124	GHOST RIDERS OUTLAWS/Arista AL 9542  ANNIE (ORIGINAL CAST ALBUM)/Columbia JS 34712	(H) (X)	195	196	KING BEE MUDDY WATERS/Blue Sky JZ 37064 (CBS)	(G)	
145 146	147 145	AGAINST THE WIND BOB SEGER & THE SILVER BULLET	(71)	196	_	WELCOME BACK BLUE MAGIC/Capitol ST 12143	(H)	
140	143	BAND/Capitol SOO 12041	(H)	197	_	ALICIA ALICIA MYERS/MCA 8181	(H)	
147	149	SKYYPORT SKYY/Salsoul SA 8537 (RCA)	(H)	198	155	CONNECTIONS & DISCONNECTIONS FUNKADELIC/Lax JW	10:	
148	150	AMERICAN EXCESS POINT BLANK/MCA 5189	(H)	100	150	37087	(G)	
149	199	I LOVE 'EM ALL T.G. SHEPPARD/Warner/Curb BSK 3528	(G)			XANADU (ORIGINAL SOUNDTRACK)/MCA 6100	(I)	
150	166	GOLDEN DOWN WILLIE NILE/Arista AB 4284	(G)	200	197	LIVE AT MONTREUX MINGUS DYNASTY/Atlantic SD 16031	(11)	

In the World of Music...



it's Record World®

#### **Record World** Black Onen Music

## Black Music Report

By NELSON GEORGE

■ QUEENS FUNK: The borough of Queens has had a large black middle class community since the early 1950s when blacks from Brooklyn, the Bronx, and Manhattan purchased homes there. Their children had economic and educational advantages their counterparts around the city did not. In musical terms this meant access to both public and private music instruction and purchasing power to obtain a wide range of instruments.

Those advantages have resulted in a generation of talented musicians who are becoming an increasing commercial force in the industry. Many of these players had their training in jazz, due in part to a number of good local jazz clubs in Queens and the proximity of many older jazzmen (Louis Armstrong is just one of the fine musicians who have resided there). Now most of the players work in a funk or pop-R&B style, though their jazz background is often apparent.

Arista/GRP has two top Queens talents under contract, trumpeter Tom Browne and 16-year-old keyboardist Bernard Wright, while Elektra has Lenny White, leader of Twennynine and former drummer of Return To Forever. Ace session bassist Marcus Miller is from Queens and has contributed compositions to Wright and to David Sanborn's popular "Voyage" LP. Denzil Miller, an excellent keyboardist, was an original member of Twennynine and has since written for and worked with Noel Pointer and Kurtis Blow, among others. One of Blow's producers, Robert Ford, Jr., is a Queens native, and much of his music has been provided by such Queens-based musicians as bassist Larry Smith. Drummer Omar Hikim has played with rocker Arlen Gayle and pop star Carly Simon as well as with Queens comrades Browne and Wright.

SHORT STUFF: Lorrie Davis, a singer-actress, is putting together the Minority Performers' Guide, and hopes to make it an annual directory of minority entertainers around the country. Applications for inclusion in this book-length guide are available from Minority Performer Guide, 46 West 34th Street, New York 10001. Telephone: (212) 279-0794 or (213) 855-0490 . . . The Reel Record Pool, a group of Queens-based deejays, has started operations. Their goal is to help break records with a funk sound, the kind that New York's radio's stations either ignore or play after the rest of the country. Gene Sotirios is director . . . Grace Garland, whose voice is heard currently on six national commercials, is releasing a 12-inch single on her own Brighter Twinkle records. Garland just did an impressive, (albeit brief) preview performance at New York's Leviticus. For more info call Jerry Dekranis at (212) 541-7600 . . . There is a new sound in black music, TSOB, "The Sound of Brooklyn." The small company's initial releases are "Again" b/w "Inflation" by the **Night People**, featuring Trammps' drummer-bass singer Earl Young, and "Can I Take You Home" by Mel Sheppard, which is already doing well in England . . . Veteran soul producer Dave Crawford is assembling an impressive roster of soul talent on his LA Records label, including Candi Staton. Jackie Moore, Charles Mann, and Johnnie Taylor. His association with Staton could be something special since together they created successful disco-soul hybrids like "Victim" and "Young Hearts Run Free" on Warners. Taylor's most recent release was a greatest hits package on Columbia.

MUSIC OF NOTE: "The Adventures of Grandmaster Flash on the Wheels of Steel" is the first record that captures the magic of New (Continued on page 36)

#### **Black Oriented Album Chart**

- BEING WITH YOU
   SMOKEY ROBINSON/Tamla T8 375M1
   (Motown)
- 2. WINELIGHT GROVER WASHINGTON, JR./Elektra 6E 305
- 3. THE DUDE QUINCY JONES/A&M SP 3721
- A WOMAN NEEDS LOVE RAY PARKER JR. & RAYDIO/Arista AL 9543
- 5. STREET SONGS RICK JAMES/Gordy G8 1002M1 (Motown)

- RICK JAMES/Gordy G8 1002M1 (Mot GAP BAND III Mercury SRM 1 4003 (PolyGram) WHAT CHA' GONNA DO FOR ME CHAKA KHAN/Warner Bros. HS 3526 GRAND SLAM
- BROTHERS/T-Neck FZ 37080 (CBS)
- RADIANT ATLANTIC STARR/A&M 4833
- 10. THREE FOR LOVE SHALAMAR/Solar BZL1 3577 (RCA)
- 11. MIRACLES
  CHANGE/Atlantic/RFC SD 19301
  12. MY MELODY
- DENIECE WILLIAMS/ARC/Columbia FC 34048
- 13. IMAGINATION
- WHISPERS/Solar BZL1 3578 (RCA)

  14. HOW 'BOUT US

  CHAMPAIGN/Columbia JC 37008
- 15. TWICE AS SWEET
   TASTE OF HONEY/Capitol ST 12089
  16. LICENSE TO DREAM
- KLEEER/Atlantic SD 19288

  THE CLARKE/DUKE PROJECT
  STANLEY CLARKE/GEORGE DUKE/Epic
  FE 36918
- CALL IT WHAT YOU WANT
  BILL SUMMERS AND SUMMERS HEAT/
  MCA 5176
- **STEPHANIE**
- STEPHANIE MILLS/20th Century-Fox 7 700 (RCA) 20. THE TWO OF US
- YARBROUGH & PEOPLES/Mercury SRM 1 3834 (PolyGram)
- 21. MAGIC TOM BROWNE/Arista/GRP 5503
- MAGIC MAN
  ROBERT WINTERS & FALL/Buddah BDS
  5723 (Arista)
- 23. PARTY TILL YOU'RE BROKE
- 24. FANTASTIC VOYAGE
  LAKESIDE/Solar BZL1 3720 (RCA)

- 25. LOVE IS
  ONE WAY/MCA 5163
  26. HOUSE OF MUSIC
  T.S. MONK/Mirage WTG 19121 (Atl)
  27. VERY SPECIAL
- DEBRA LAWS/Elektra 6E 300
- 28. KEEP ON IT STARPOINT/Chocolate City CCLP 2018 (PolyGram)
- 29. HOTTER THAN JULY STEVIE WONDER/Tamla T8 373M1 (Motown)
- 30. 'NARD BERNARD WRIGHT/Arista/GRP 5011
- 31. JERMAINE
- JERMAINE JACKSON/Motown M8 948M1
- 32. VOYEUR
  DAVID SANBORN/Warner Bros, BSK 3546
- 33. LOVE LIFE

  BRENDA RUSSELL/A&M SP 4811
  34. STONE JAM
- SLAVE/Cotillion SD 5224 (Atl)
- 35. TO LOVE AGAIN
  DIANA ROSS/Motown M8 951M1
- 36. IN OUR LIFETIME
  MARVIN GAYE/Tamla T8 474M1
  (Motown)
- 38. NIGHTWALKER
- GINO VANNELLI/Arista AL 9536
  37. TURN THE HANDS OF TIME

- 39. FRANK HOOKER & POSITIVE PEOPLE
  Panorama BXL1 3853 (RCA)
  40. IT'S JUST THE WAY I FEEL
  GENE DUNLAP FEATURING THE
  RIDGEWAYS/Capitol ST 12130
- 41. CELEBRATE
- KOOL & THE GANG/De-Lite DSR 9518 (PolyGram)
  42. LET'S BURN
- CLARENCE CARTER/Venture VL 1005
- 43. PERFECT FIT
  JERRY KNIGHT/A&M SP 4843
- 44. FORCE OF NATURE SUN/Capitol ST 12442 45. LET ME BE THE ONE

- WEBSTER LEWIS/Epic FE 36878
  TURN UP THE MUSIC
  MASS PRODUCTION/Cotillion SD 5226 (Atl)
- 47. RIT LEE RITENOUR/Elektra 6E 331
- 48. GLAD YOU CAME MY WAY JOE SIMON/Posse POSE 10002
  49. IRONS IN THE FIRE
- TEENA MARIE/Gordy G8 997M1 (Motown)
- 50. FANTASY
  Pavillion JZ 37151 (CBS)

## PICKS OF THE WEEK

#### STEPHANIE STEPHANIE MILLS-20th Century-Fox T-700 (RCA)



Stephanie Mills is perhaps the most popular female singer in black music today, and

her latest Mtume-Lucas produced album should keep her at that peak. "Two Hearts," the midtempo duet with Teddy Pendergrass, looks like a big single. "I Believe In Love Songs" is a potential hit.

#### INTUITION LINX-Chrysalis CHR 1332



Linx (vocalist David Grant and bassist Sketch, both from England) are one of England's hot-

test black acts. Two cuts on their American debut LP, "You're Lying" and "Intuition," were big overseas successes. The first is good pop-R&B; the second uses acoustic guitar and Calypso chordings to create an infectious hook.

#### **PART ONE** CLAY HUNT-Polydor PD-1-6319 (PolyGram)



Anything Freddie Perren produces has commercial potential and this debut album by

Hunt is no exception. With his longtime writing partner Dino Fekaris, Perren provides his typically poppy touch on "Love rioppin' " and two ballads, "You Turned My Head Around" and "(I'm Claimin') Finders Keepers."

#### CUTIE PIE

DAYTON-Liberty LI-1093



These latest graduates from the Dayton school of funk are a fivepiece band that occa-

sionally shows an Ohio Players influence (as on the title cut). Jenny Douglass' lead vocal on "You Lift Me Up" and the self-assured sound of "Fool Was He" and "Wanna Be Your Man," however, suggest a band with a style of its own.



## Black Oriented Singles

TITLE, A MAY 16	RTIST, L MAY 9	WKS. CHA GONNA DO FOR ME	ON ART	38 39 40		BODY MUSIC STRIKERS/'Prelude 8025 LADY'S WILD CON FUNK SHUN/Mercury 76099 (PolyGram) LIVING INSIDE MYSELF GINO VANNELLI/Arista 0588 FREAKY DANCIN' CAMEO/Chocolate City 3225 (PolyGram)
		CHAKA KHAN Warner Bros. 49692	9	42	48 58	IS IT YOU? LEE RITENOUR/Elektra 47124 'SCUSE ME, WHILE I FALL IN LOVE DONNA WASHINGTON/ Capitol 4991
2	1	THE LOVE OF THE PROPERTY OF TH	12	44	56	NIGHT (FEEL LIKE GETTING DOWN) BILLY OCEAN/Epic 19 02053
4	2	BEING WITH YOU SMOKEY ROBINSON/Tamla 54321	11	45 46	45 52	LOVE DON'T STRIKE TWICE BLACKBYRDS/Fantasy 910  IF YOU LOVE (THE ONE YOU LOSE) BRENDA RUSSELL/  A&M 2326
5	4 10		15	47 48	51 60	ARE YOU SINGLE AURRA/Salsoul 2139 (RCA) TELL ME WHERE IT HURTS WALTER JACKSON/Columbia 11
7	9	MAKE THAT MOVE SHALAMAR/Solar 12192 (RCA)	10	49	40	02037 WHAT ARE YOU GOING TO DO WITH IT BETTY WRIGHT/
8 9	6 8	AI NO CORRIDA QUINCY JONES/A&M 2309	15 13	50	31	Epic 19 51009  BURN RUBBER GAP BAND/Mercury 76091 (PolyGram)
10	7	JUST THE TWO OF US GROVER WASHINGTON, JR./ Elektra 47103	15	51 52	54 55	ONE ALONE MICHAEL WYCOFF/RCA 12179 REACTION SATISFACTION SUN/Capitol 4981
11	11	MAGIC MAN ROBERT WINTERS & FALL/Buddah 624 (Arista)	16	53		IF I DON'T LOVE YOU RANDY BROWN/Chocolate City 3224 (PolyGram)
12	12 15	GET TOUGH KLEEER/Atlantic 3788  YOUR LOVE IS ON THE ONE LAKESIDE/Solar 12188 (RCA)	11	54	62	TAKE IT ANY WAY YOU WANT IT FATBACK/Spring 3018 (PolyGram)
14	1 <i>7</i> 14	PARADISE CHANGE/Atlantic/RFC 3809 WHAT TWO CAN DO DENIECE WILLIAMS/ARC/Columbia 60504	11	CHAR 55		ER OF THE WEEK RUNNING AWAY
16 17	22 18	GIVE IT TO ME BABY RICK JAMES/Gordy 7197 (Motown) TONIGHT WE LOVE RUFUS/MCA 51070	7			MAZE FEATURING FRANKIE BEVERLY Capital 5000
18	19	KEEP ON IT STARPOINT/Chocolate City 3223 (PolyGram)	10		-	A CONTRACTOR OF THE CONTRACTOR
19	21	CALL IT WHAT YOU WANT BILL SUMMERS & SUMMERS HEAT/MCA 51073	8	56	57	WHEN I LOSE MY WAY RANDY CRAWFORD/Warner Bros. 49709
20	25	TWO HEARTS STEPHANIE MILLS/20th Century Fox 2492 (RCA)	4	57 58	63 65	ONE DAY IN YOUR LIFE MICHAEL JACKSON/Motown 1512 DON'T STOP K.I.D./Sam 81 5018
21	24	SWEET BABY STANLEY CLARKE & GEORGE DUKE/Epic 19 01052	6	59	59	THE ELECTRIC SPANKING OF WAR BABIES FUNKADELIC/ Warner Bros. 49667
22	27	DOUBLE DUTCH BUS FRANKIE SMITH/WMOT 8 5356 HURRY UP AND WAIT ISLEY BROTHERS/T-Neck 6 02033	9	60	66	TELL 'EM I HEARD IT SANDRA FEVA/Venture 138
	26	(CBS)	5 18	61	29	TAKE IT TO THE TOP KOOL & THE GANG/De-Lite 810 (PolyGram)
24 25		IT'S A LOVE THING WHISPERS/Solar 12154 (RCA) YOU LIKE ME DON'T YOU? JERMAINE JACKSON/Motown 1503	12	63	69	I REALLY LOVE YOU HEAVEN & EARTH/WMOT 02028
26	16	76085 (PolyGram)	23	64 65		PUSH ONE WAY/MCA 51110  DREAMIN' HEATH BROS./Columbia 11 02014
27	20	THIGHS HIGH (GRIP YOUR HIPS AND MOVE) TOM BROWNE/Arista/GRP 2510	17	66 67	72 —	SIT UP SADANE/Warner Bros. 49727
28	41 28	PULL UP TO THE BUMPER GRACE JONES/Island 49697 (WB) YOU'RE LYING LINX/Chrysalis 2401	5 9	68 69		SKINNY OHIO PLAYERS/Boardwalk 3 02063 LOVE'S DANCE KLIQUE/MCA 51099
30		MAKE YOU MINE SIDE EFFECT/Elektra 47112	5 7	70	-	TURN THE HANDS OF TIME PEABO BRYSON/Capitol 4989
31 32	32 34	SUPERLOVE SKYY/Salsoul 2136 (RCA) LATELY STEVIE WONDER/Tamla 54323 (Motown)	7	71	46	
33	36	JUST CHILLIN' OUT BERNARD WRIGHT/Arista/GRP 2511	5	72	33	BON BON VIE (GIMME THE GOOD LIFE) T.S. MONK/ Mirage 3780 (Atl)
34 35	30 49	BAD COMPANY ULLANDA McCULLOUGH/Atlantic 3804 NEXT TIME YOU'LL KNOW SISTER SLEDGE/Cotillion 46012	9	73	67	
		(Atl)	5	74	64	CONNECTIONS & DISCONNECTIONS FUNKADELIC/LAX 8
36 37	50 39		6	75	68	TO055  LOVE ATTACK MIGHTY FIRE/Elektra 47108

#### Black Music Report (Continued from page 35)

York's street spinners. Flash isn't a rapper, but a "cutter" who juxtaposes records and creates weird sounds with his turntable to produce a surreal listening-dancing experience. Among the records he skillfully manipulates are Chic's "Good Times," Queen's "Another One Bites the Dust," the Sugarhill Gang's "8th Wonder," the Furious Five's "Birthday Party," and Spoonie Gee's "Monster Jam." The records aren't segued as a club deejay would, but are separated by Flash's turntable technology, such as rubbing the needle against the side of records. For example, while playing "Dust," Flash, through some strange combination of record, mixing board, and needle, mimics its bouncy bass line on his second turntable. "Adventures" sounds like another street success for Sugarhill, one sure to inspire a host of

"Shake It Up Tonight," a vibrant dance tune sung by Cheryl Lynn and produced by Ray "Raydio" Parker, makes one eager to hear Lynn's upcoming album much more. Parker's coming off his best Raydio album yet (considering his musical consistency, that is quite a compliment), and Lynn's voice is a natural resource that has not yet been fully explored on disk.

Two singers with strong followup singles from recently released albums are Deniece Williams and Robert Winters & Fall. Williams' is "It's Your Conscience," a flowing mid-tempo collaboration with Thom Bell, while Winters' "When Will My Love Be Right" is a fine ballad, reminiscent of a Bell-produced Stylistics tune.

MAY 16, 1981

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# David Lindley Prepares to Emerge From Anonymity into the Spotlight

By JOSEPH IANELLO

■ NEW YORK—Jackson Browne, Linda Ronstadt, James Taylor and Rod Stewart certainly need no introduction. Yet the man who's been providing the rich instrumental backing on records and tours for these superstars and others over the past ten years has remained an anonymous sideman.

But for David Lindley, the hirsute multi - instrumentalist, that's all about to change: his debut solo album, "El Rayo-X" on Asylum Records, has just been released, and this summer he will embark on a nationwide tour with loe Walsh.

"I've been waiting to do this for a long time," Lindley admitted in a recent Record World interview. "I've got a lot of ideas I want to try out." Anyone who's heard "El Rayo-X" has to regard that as an understatement, for Lindley reveals a part of himself on the record that never appeared in his work as an accompanist.

#### Many Influences

Reggae, ska, Tex-Mex, R&B, and various ethnic strains are the main musical influences that dominate "El Rayo-X." That's quite a departure for someone who's earned his keep playing fiddle, dobro, lap steel and numerous string instruments on bluegrass, folk, country, soft rock, and other pop-oriented records. As Lindley explains, though, the album is more of a natural progression of what he's always been interested in. "I've been sitting on all this stuff since I lived in England (he worked with singer/ writer/guitarist Terry Reid there in 1970-71). I was influenced a lot by reggae and used to buy all the old Trojan records by the Pioneers." Unfortunately, reggae and other roots music hadn't emerged yet stateside, and his commitments on the road and in the studio didn't allow him to put on record what he had in his

### Wide Variety of Musicians

Finally, with the encouragement of his record company and Browne, who co-produced the album with Greg Ladanyi, Lindley assembled a band and some of his favorite songs for the longawaited, highly-anticipated project. Joined by percussionist Ras Baboo - "I stole him from Ry Cooder," Lindley confessed, ska/ reggae drummer Ian Wallace from Lindley's Terry Reid days, Smitty Smith and Billy Payne on organ, Bob Glaub and Reggie McBride sharing bass duties, and Jorge Calderon adding vocal support with Browne-Lindley arranged an interesting mix of 12 old and new songs that represent "the only kind of music I could do."

That music has E/A especially excited. "For those of us who have been close to David, it's something we've been looking forward to for years," comented Jerry Sharell, senior VP/creative services. "It's an A-priority record with a thrust that will be both on a pop and an AOR level."

#### Several Cover Versions

Among the familiar songs are remakes of "Bye Bye Love,"
"Twist and Shout" and "Don't Look Back." Another remake that's not so familiar is the Isley Brothers' "Your Old Lady," which will also be the first single. "It was recorded by the Isley Brothers but banned from the radio," said Lindley. The song is currently being serviced to AOR radio on a 12-inch promotional disc that includes "Mercury Blues" on the B-side. "The album is so good side to side that we're trying to focus radio's attention on two cuts," said Burt Stein, VP promotion for Elektra/Asylum, Stein also hinted at the possibility of servicing black radio with the single after the initial AOR-pop release with hopes of a reverse crossover.

Lindley's use of several exotic string instruments like the divan saz ("It's a Turkish string instrument with a great big long neck") and the banduria ("That's like a 12-string mandolin they use a lot in flamenco"), as well as accordian and cheesy-sounding Vox, Farfisa and Organo Deluxe organs, create effects that lend a multi-cultural appeal to most of the songs. That and Lindley's familiarity in international mar-

kets—he's toured extensively in Europe, Japan, and Australia with Browne — have prompted E/A's international division to devise special marketing campaigns for the album.

### International Emphasis

"David's reputation in the international community is very interesting because of the things he's done historically," George Steele, VP international for E/A. "One of the things that we have done in terms of marketing is that we changed the title of the album in Japan to 'Bakemono,' which translated into English means 'The Hairy Monster'. Steele also discussed plans to release "Petit Fleur"-a song written in French by Lindley's first wife Nancy-in the Montreal and Quebec marketplace, and the title track, which has Spanish and English lyrics on the inner sleeve, as a single in Latin markets.

#### Tour

Plans for an international tour following the initial domestic dates with Walsh are currently on the drawing board. That possibility is something that Lindley is especially looking forward to. "I would really like to get this album into some exotic markets," he said. "We tend to think of things nationalistically like those guys and us guys and all that stuff. This tiny planet includes everybody and not just us."

Wherever Lindley tours and whoever plays his music, he promises they're in for some treats and surprises. "We've got a lot of things worked up with the bandura, and I'm thinking of bringing the divan saz out and playing some strange stuff."

### Solar Takes the Cake



RCA Records' black music department recently hosted a "gold record gala" at New York's St. Moritz Hotel to celebrate the fact that three albums on Dick Griffey's RCA-distributed Solar label had all recently achieved gold status: the Whispers' "Imagination," Lakeside's "Fantastic Voyage" and Shalamar's "Three For Love." Pictured at the event, gathered around Ray Harris, division vice president, black music, RCA Records, for the Solar cake-cutting, are, from left: Lakeside's Tom Shelby; Jack Craigo, division vice president, U.S.A. & Canada, RCA Records; Bob Summer, president, RCA Records; Lakeside's Mark Wood; the Whispers' Nicholas Caldwell; Solar president Dick Griffey; Shalamar's Jody Watley; Lakeside's Otis Stokes and Norman Beavers; Shalamar's Jeffrey Daniel; and Lakeside's Tiemeyer McCain.

# Market Grows For Fulfillment Services

By ELIOT SEKULER

■ LOS ANGELES—Since its inception two years ago, Fulfillment Services, Inc. has developed into a full-service shipping and warehousing operation with a wide assortment of clients in the direct marketing business. Among the company's clientele are such diverse home entertainment entities as Walt Disney Productions, Shogun T-Shirts, the Knack, Western Marine Book Publishers and an assortment of specialty record manufacturers.

Founded by Bob Rothchild and his sons, Richard and Bruce, and originally housed in the family liivng room, the company presently employs approximately 100 people and has expanded to a 10,000-square-foot warehouse in Van Nuys, Cal. and a 12,000square-foot building in Fayette, Mo. According to Frank Roh, the firm's director of sales, marketing and customer relations, the firm's growth has been so rapid that it has already outgrown the two facilities and is currently looking for additional space.

A client seeking to sell product via a direct marketing approach is referred by Fullfillment Services to a broker with access to 800 tollfree telephone numbers. The firm will also, if necessary, refer clients to companies offering such services as packaging, TV spot production, graphic design etc. (although Fulfillment Services also offers inhouse graphics if that service is desired). Customer orders are transmitted by the 800 number service to a Fullfillment Services warehouse and, the firm claims, are filled within a 24-hour period. "I don't believe there's any other company in the country that offers the complete fulfillment service that we do," says Richard Rothschild.

The firm's involvement with the Knack entailed the handling of the group's fan club operation, a service that the firm sees as a future area of growth. "If a group suddenly has a hit record, they can come to us and we'll help them put a fan club together from scratch," says Roh. An additional benefit offered by the firm is the computerized compilation of a mailing list containing the names of fans of specific products.

The cost of the firm's service varies widely from client to client, according to Roh, depending on such variables as packaging requirements, collating needs, immediacy of response and data gathering services. "We try to work with anyone, whether they have one piece or 100,000," says Roh. The per-unit price charged by the firm in the past has varied from 50 cents to \$1.50.

## The Coast

(Continued from page 17)

THE COAST GOES LEGIT: A couple of theatrical events have recently piqued our interest and curiosity, including the opening of Wendy Wasserstein's "Uncommon Women" at the newly refurbished Las Palmas Theatre. The Las Palmas has had a long and checkered career, having been a legit house when it first opened and more recently serving as a purveyor of some of the more scurrilous pom films to hit this city's screens. As a mid-sized legit theatre, it does quite nicely, and Susan Dietz' direction of "Uncommon Women," which she first staged in an award-winning production at the Callboard Theatre last year, is an appropriately impressive re-christening of the facility. Executive producer of the production, incidentally, is Music Vision's Lenny Beer, a former Record World VP.

Across town at the Westwood Playhouse, Australian cut-up Graham Bond, a very funny Nicholas Lyon (pictured here) and five of



their countrymen were whooping it up in a production called "Boy's Own McBeth" (sic) which was billed as a rock 'n' roll musical comedy but had decidedly more comedy than rock 'n' roll despite one very striking song, "Never Had Any Real Friends," sung by the very promising Elizabeth Wilder, the sole female member of the cast. "Boy's Own McBeth" is a nice bit of fluff, but was perhaps best described by Far Out's Steve Gold, who thought it to be "like a burlesque show without the ladies."

It was fitting enough that the evening of the "McBeth" opening would be stolen at the opening night party following the play by the boys of UCLA's Theta Beta Pi fraternity house, who graciously consented to allow the cast the use of their residence for the festivities. Since the play's action takes place at the Dunce Inane College, it seemed like the perfect location for a cast party, but in true "Animal House" tradition, the boys of Theta Beta Pi greeted arriving guests by peeing all over them from a balcony overlooking the entrance. Boys, after all, will be boys.

OTHER SCREENS: "Manhattan Melody," described by Twentieth Century-Fox as a "large scale contemporary musical," will begin filming later this year with Jim Bridges ("Urban Cowboy," "The Paper Chase," "The China Syndrome") directing. Bridges also wrote the screenplay for the film, which will have music and new songs by the great Harry Warren, winner of three Oscars going back to 1935's 'Lullaby of Broadway." Twentieth is also readying the next Burt Reynolds picture, "The Cannonball Run," which will have two tunes including the title song by one of our favorite people, Ray Stevens. Snuff Garrett is musical supervisor for the film, and other musical contributors include Lou Rawls, Chuck Mangione and arranger/conductor Al Capps . . . We couldn't rest easy unless we let you know that Heather and Annie are readying their very own debut on-location special which will be taped on the sands of Malibu during Memorial Day weekend. Jimmy Van Patten and Deborah Walley will be found somewhere in the cast for this epic, which is tentatively titled "Fridget Goes to Malibu" and destined for God-knows-what kind of exhibition. There, now we can rest easy.

TURNING TABLES: Poor Mandy Meyer of Swiss crunch-rock band Krokus had a piece of heavy metal turned his way last week following a concert in Little Rock, Arkansas. Mandy attended a party after the show and then called a cab to take him back to his hotel. Much to his consternation and that of crew members Rick Lawrence and Moray McMillan, the cab driver pulled out a rifle, roughed them up a little and then fled with the \$15 or \$20 he found in their wallets. Little Rock police reportedly have the larcenous cabbie in custody, and Mandy has an interesting story to tell when he returns to his home near Zurich . . . Melissa Manchester, Bud Cort, Howard Rose, model Renee Russo, John Reid, Michael Lippman and songwriter Bruce Roberts were among the guests at a surprise birthday bash thrown by Bernie Taupin for his wife, model Toni Russo, aboard the 75-foot yacht Maurentania last week. The floating revelers were treated to a lavish feed, a handful of Dramamine (rough sailing, it seems) and a preview of Elton John's new Geffen Records LP "The Fox." Neither MCA's legal department nor Elton John were present at the event, but the latter gentleman compensated for his absence by engaging an airplane to encircle the boat with a banner expressing his birthday wishes. Ah, Hollywood.

# New York, N.Y.

(Continued from page 15)

rookie Flashmaker Mike Basile, who, in his first time at bat in a Flashmakers' jersey, lined a home run down the right field line. Twas all for nought, however, as 'NEW salted the game away in the sixth inning via back-to-back home runs by the Boulos brothers (John being of Vanguard Records. Truly a good guy, John also gets this column's best wishes and congratulations on his recent marriage. He's somewhere in the Caribbean soaking up the sun on his honeymoon, and RW has decided that if the two teams should meet in the playoffs, the Flashmakers will take up a collection to send him and his lovely bride on an early second honeymoon).

RW came back last week with a 13-8 win over WXLO. Powering an awesome offensive attack was, as usual, the heart of the lineup: Mieses, with a home run and five runs batted in; Kostick with two hits in three trips to the plate, three runs batted in; "Easy Ed" "The Goose" Levine, three hits in four trips and two RBIs; and in the most anticipated debut in Flashmaker history, Lee Heiman of Music Merchandising had three hits in four at bats, scored four runs and drove in two.

JOCKEY SHORTS: The Press Office has moved to 1775 Broadway, New York, N.Y., 10019. Phone: (212) 541-6163 . . . Bob Ezrin, who to these ears produced the finest Kiss album ever ("Destroyer"), will produce the group's new album. Recording begins next week in Toronto. As long as this item is about Kiss, let it be known that the Glickman-Marx All Stars softball team-featuring Gene, Paul and Eric from Kiss-lost to the Aucoin All Stars, 18-12, in a Central Park slugfest last week. Only Ace Frehley remained true to the cause and played for the Aucoin team. Paul Stanley was named most valuable player in the game. The Aucoin team also numbered among its players Gary Shea and Jimmy Waldo of New England, and Amanda Blue, Anton Fig and Keith Lentin of Spider . . . Bob Dylan will tour Europe in June and July. He's reportedly considering "a couple" of U.S. warmup dates before going overseas . . . Buddy Guy, who hasn't released a new LP since 1973, has one coming out on Alligator this month. The album features Guy with his regular working band, including his brother Phil Guy on guitar . . . in the Makes Sense Dept., Albert Lee is now a member of Rosanne Cash's touring band . . Blue Oyster Cult's new album, produced by Martin Birch and slated for mid-June release, includes a Patti Smith song, "Fire of Unknown Origin," and also a cut titled "Burnin' for You," with lyrics by one R. Meltzer . . . the Dregs are slated for a June 2 appearance on the "Tomorrow" show . . . it has been confirmed that Elvis Costello, who recently sat in with George Jones for 20 minutes at the Country Club in Los Angeles, will be recording his next LP in Nashville, with Billy Sherrill producing.

## Goody Witnesses

(Continued from page 3) tributable to Carroll's full cooperation with the government.

In an April 21 proceeding, Judge Pratt sentenced Murray Kaplan, who had pled guilty on January 15 to copyright infringement and interstate transportation of stolen property (ITSP) counts. In sentencing Kaplan to a threeyear suspended sentence and a \$2500 fine on the ITSP count, and a one-year suspended sentence and a \$2500 fine on the infringement count, Judge Pratt said that, if not for the substantial and extensive cooperation with the government on the part of Kaplan, the court would have given far more severe penalties.

In related news U.S. District Court Judge Thomas C. Platt has postponed for another three weeks the deadline for the filing of defense motions asking Platt to reverse the recent guilty verdicts handed down against Sam Goody Inc. and the chain's vice president, Samuel Stolon. The date for filing the memorandum is now May 29.

## Chuck Kaye

(Continued from page 3)

the first six months of its inception, 34 Geffen/Kaye covers appeared on the single and album charts.

WCI's Horowitz praised Kaye as "one of the best executives in the business (and) a fitting successor to Ed Silvers." He added that he expects WB Music to continue its preeminent role in the music publishing field under Mr. Kaye's direction."



# International

### Elton John Presents New LP



Elton John presented his new album, "The Fox," to his international label, Phonogram, at a recent gathering in Paris. "The Fox," John's first collaboration with lyricist Bernie Taupin in several years, will be released in June. Pictured at the gathering are, from left (standing): Jacques Sanjuan, Pinonogram France, promotion; Aart Dalhuisen, Phonogram International, executive VP; Jean-Paul Commin, Phonogram France, GM; John; Robert Key, Rocket Records' international manager; Jan Corduwener, Phonogram Intl., GM; John Reid, John's manager; (kneeling): Roy Cortell, Phonogram Intl., promotion manager; Cloude Duvivier, Phonogram France, product manager; Bas Hartong, Phonogram Intl., A&R manager; John Hall, Rocket Records' MD.

# <u>Japan</u>

### By CARMEN ITOH

■ TOKYO—Billy Joel kicked off his third Japanese concert tour on April 15. His shows in four major cities are completely sold out. His concerts in Tokyo, from the 15th to the 17th, were as successful as his previous ones had been. Whenever he started to play, a storm of applause arose from all sides. For the past three years, Billy has managed to completely captivate the Japanese with his hit songs. Prior to the concerts Joel held a press conference, his first in Japan, at the Hotel New Ohtani, where Billy was presented with a platinum album by CBS Sony.

RVC artist Hideki Saijo has established an all-time record of 30 singles on the Best 10 Original Confidence Chart since his debut 10 years ago. At a press conference on April 13 at Geihinkan, Tokyo, Soko Koike, president of Original Confidence, presented a plaque to (Continued on page 40)

# **Canada**

#### By LARRY LeBLANC

■ TORONTO—Lucille Starr has returned to the recording field after an eight-year break. In 1964, she recorded the smash North American hit "The French Song" with Jerry Moss and Herb Alpert producing for the then-fledgling A&M label (known as Almo at the time). She is now recording for her own label, Starr Country Records, and has just released a single, "The Sun Shines Again" with an LP to follow shortly. Distribution in this country is being handled by A&M, who will also be presenting her with a belated platinum award for "The French Song" LP sales . . . Producer Harry Hinde is now handling production chores for an upcoming Long John Baldry LP for Capitol-EMI . . . Fred Mullen has taken over from Doug Riley as producer for LP sessions with rockabilly Ronnie Hawkins for Quality Records. Hawkins was recently featured in Rolling Stone magazine, as were Vancouver's marvelous Doug and the Slugs . . . Murray Mc-Lauchlan's upcoming LP on True North here (Asylum in the U.S.) is "Storm Warning," due for release in mid-June. The single, "Blow All My Troubles Away," is due at the beginning of June. Producer of the project was Bob Ezrin . . . Joe Owens has been named director of (Continued on page 40)

# **England**

#### By VAL FALLOON

■ LONDON—As prerecorded cassettes are finally being taken seriously, with cassette-only releases heavily promoted, Island chief Chris Blackwell is sticking to his guns over the "one plus one" series of album/blank tapes. Now sales figures back up his determination, with the top titles selling over a thousand a month compared to a thousand album units over the whole of last year. No doubt helped by retail support here Blackwell plans to launch the series abroad, but some territories are waiting to see if the BPI is going to crack down on releases here. He said that any illegal bid to stop him-such as the BPI urging publishers to withhold mechanical licenses for the tapeswould end in court . . . Meanwhile CBS number-one artist Shakin' Stevens has issued a writ preventing his former manager from releasing old material . . . BPI waiting results of a report on a possible all-industry "Gift of Music"-type campaign later this year. The BPI is meeting key dealers and multiple bosses to talk about these plans . . A Rolling Stones spokesman here has denied reports that the band's concert in Rio this year will be a goodbye. A U.S. tour is planned, he says, and other tours are already being worked out for next year. An earlier rumour was that a "farewell" concert would be staged by the Stones at a football stadium in Germany . . . Other rumours this week surround the sale of the independent Charisma operation. Chrysalis, PolyGram and Virgin have all been hinted at as possible purchasers . . . Virgin continues its recent spate of spending money by signing Richard Strange, the original "doctor of madness." First LP for the label will be what he calls a "political fantasy" and Virgin describes as a "narrative song cycle" . . . Why-Fi Records launches here this week by signing Ron and Russell Mael, otherwise known as the Sparks, and releasing an LP "Whomp that Sucker" . . . Stiff band Madness, currently touring Australia, looking for a U.S. and Canadian deal now that they are no longer on the Sire label there . . .

OUT IN THE FIELD: Waterloo Records, a new indie label launched at MIDEM, has expanded its flourishing operation by starting a sponsorship division aimed at involving advertisers in music, arts and films. Rock tours, classical concerts, a theatre and various festivals are expected to announce consumer product sponsors soon . . . Gilbert O'Sullivan winding up his first nationwide tour in four years . . . And HMV dedicated its entire Oxford Street window to the new Teddy Pendergrass LP coinciding with Teddy's sell-out London dates last week, his first visit here as a solo artist. CBS promoting his LP "Ready For . . ." And Epic hoping for good reaction to the new Barbara Dixon album. Meanwhile Arista awaiting the new Iggy Pop LP and putting out a single from Nigerian singer/political activist Fela.

Eurovision Song winners and chart-topping act Bucks Fizz forced to cancel debut tour owing to the illness of singer Jay Ashton. The tour will take place later in the year as the band have packed itineraries till then . . . Capital Radio has stepped in to bail out the National Youth Orchestra, a victim of Arts Council grants cuts. The station is providing 20,000 for four years plus broadcasting rights . . . Phonogram issuing a compilation LP by electronic German band Kraftwerk as EMI puts out a single, "Pocket Calculator," following the signing of the band in January. The LP is "Computerworld." The single was actually played on musical pocket calculators. For Japanese readers, this will be titled "Dentaku" in that territory . . . Pink Floyd will be performing "The Wall" again at Earls Court, London in June and the show will be filmed for the forthcoming movie of the same name . . . Elaine Paige, creator of the role of "Evita," putting together her debut LP for Arista. A single is out now . . . This news courtesy of Geoff Thorne, longtime MCA press chief, who has moved over to run the Arista/Ariola press office following the departure of Bernie Kilmartin to Chrysalis. Colin Bell, former manager of the Tom Robinson Band, joins the Phonogram press office. Bell was a publicist before going into management . . . Ronnie Scotts', the famous London jazz club, is up for sale for 150,000 pounds. The name will remain, but Scott is becoming more involved with publishing and other areas of his business. The 100 jazz club is also up for sale.

(Continued on page 40)

# England (Continued from page 39)

VIDEO WORLD: The first criminal video piracy case caused great interest in the trade press here, as most of these cases are civil actions brought by copyright owners. A husband and wife team were fined for conspiracy to defraud film distributors of their rental fees, along with their partners. All were charged under the 1956 Copyright Act. The police were alerted by a private eye working for the American motion picture industry, who discovered a private video lab in the couple's home . . . Causing even more interest (and some alarm) is the result of a video business survey showing that video hardware, right in the middle of the boom, is in short supply. The survey showed that not one manufacturer of VCR equipment is able to keep up with orders. They have all been left behind by the sudden upsurge in business and it may take almost a year for supply to meet demand. By then, of course, there will be competition from the videodisc . . Record Merchandisers, the racking wholesaler owned by EMI and PolyGram, is to stock video cassettes, and several deals have been clinched with major retailers . . . Magnetic Video has taken the major step of promoting one video title—"Alien"—on television. Previous TV video campaigns were for catalogues on mail-order. A loophole in Irish law means a "pirate" TV station has been set up and will attempt to transmit movies only from videocassettes, but the government is trying to plug the hole.

# **Japan** (Continued from page 39)

Hideki to commemorate his achievement. A double album including all 30 songs will be released soon.

Ray Kennedy has been appearing on a TV commercial for a carbonated drink by Calpis called B&L. Ray was chosen for this commercial to enhance the image of B&L as a drink for adults. Posters depicting Ray drinking B&L were distributed to all liquor stores throughout Japan, as well as 137 railway stations in Tokyo and 102 railway stations in Osala. "You Oughta Know By Now," used as background music for the ad, made news last year because Junko Yagami's hit song "Purple Town" sounded very much like it.

Epic Sony has developed FM-Q 45 (Finest Music-Quality 45) especially for radio stations' use to promote their records. Gilbert O'Sullivan's single "What's In a Kiss," released on April 21, is the first one to use this technology. FM-Q 45 is a 45 RPM/30 cm (12-inch) record which the company says has clear and powerful sound which can bear prolonged usage.

### Canada (Continued from page 39)

communications and marketing for the band Triumph . . . Abbey Road Production, a local firm, has announced its first venture: "Imagine," a tribute to John Lennon, which opens at the Colonial Tavern on May 18. The show, written and directed by Robert Landar, is a two-act musical revue based on Lennon's life, and the cast is made up entirely of local musicians and actors . . . Local publicists and promoters Music Arts Company, headed by Dick Flohil and Ellen Davidson, have announced the first T.O. appearance of Zydeco powerhouse Clifton Chenier, June 4-5 at the El Mocambo . . . You can expect A&M Records to take Peter Pringle back into the studio shortly for a French version of his current LP... Mike Tilka is producing Frank Soda for Quality Records . . . Troubador Records has signed children's performers Ken and Chris Whitely to the label . . . Canada's fastest-selling underground recording is "The Rodeo Song" from Showdown's "Welcome to the Rodeo." It's completely unplayable on the air unbeeped, and hilarious if played with the beeps. Edmonton's Damon label reports sales of 25,000 LP units within a month's release. RCA is distributing the package nationally.

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# John Martyn Signed by WEA Intl.

■ NEW YORK — Fred Haayen, senior vice president, WEA International, has announced that the label has signed a long-term, worldwide recording contract with singer John Martyn. Martyn's first album for WEA, to be produced by Atlantic Records artist Phil Collins, will be released in the fall.

# Record World nports

By JEFFREY PEISCH

■ THIS MONTH'S ALBUM OF THE YEAR: The British Go-Feet label, the company headed by the ska group the English Beat, has initiated what one hopes is a continuing series, with the re-release of "Heart of the Congos," by the Congos, one of the most original reggae albums of the last several years. Up until now, the LP, recorded in 1978, has sporadically been available on the Jamaican Ashanty label. The re-release of the LP by Go-Feet is an inspired move.

When a record store clerk first introduced this listener to "Heart of the Congos" a year ago, he described it as doo-wop reggae. That description is perfect. Better than any other reggae group, the Congos use vocal harmony techniques pioneered by '50s groups such as the Ravens and the Orioles. The Congos' vocals, juxtaposed with a modern "rockers" mix (by Lee Perry), make "Heart of the Congos" a rare achievement.

The Congos-Cedric Myton and Roy Johnson-alternate lead vocals using a deep baritone and a beautiful falsetto. The vocal group the Meditations provide the harmony. On a few songs, the baritone and falsetto engage in call and response patterns. Playing off the hypnotic reggae rhythms, the technique takes on new dimensions.

The doo-wop feel is most prominent on "Children Crying," where the chorus contains the line, "dee-up, dee-i; dee-up-up-up, dee-i." But instead of the lead singer singing about greasy love, as many vocal groups did, the Congos, who are Rastafarians, sing about peace and worshipping Jah (the lord). Great stuff!

MORE ALBUMS: While colleague Nelson George has already mentioned the new album by Nigerian Fela Anikulapo Kuti ("Black President," Arista), not enough can be said about this great LP. "Black President" is the kind of art that effortlessly works on several

While I can't pretend to identify personally with the militant politics of Fela, the songs, particularly the 18-minute "I.T.T. International Thief Thief," offer some of the most heartfelt and chilling indictments of black/white relations one is likely to find anywhere.

On a musical level, "Black President" is equally moving. Fela has often been compared to black American musicians, ranging from Sun Ra to John Coltrane, James Brown and George Clinton. While there are certainly elements of these people's music in Fela's music, "Black President" is in a class by itself. The most impressive thing about Fela is how he manages to be funky without using a 2/4 beat, and without even using a trap drum set. Using a variety of congas, shakers and cymbals, Fela creates a hypnotic, elastic rhythm, not unlike that of Funkadelic. Yet while Funkadelic's rhythm is bottom heavy, Fela's is light and airy. Fela's music would be perfect for a venturesome modern dance group.

Fela is among the musicians that writers are referring to when they say that Talking Heads and Brian Eno have been influenced by African music. If Eno and Byrne's "My Life in the Bush of Ghosts" leaves you dry, check out "Black President." . . . Remember 1/2 Japanese? They had that great triple-record set a few months ago called "1/2 Gentleme::/Not Beasts." Now they have a new record called "Loud" (Armageddon) and it's great too. The new record is as hard to explain as the first one. Suffice it to say that "Dumb Animals" is the greatest song about high school since Alice Cooper's "School's Out." The lyrics are too dirty to print. "If My Father Answers, Don't Say Nothing" is the greatest song about love and rock 'n' roll since Springsteen's "Rosilita." Some of the words are: "Her father doesn't like me. I don't know why. I think he doesn't like me because I'm in a band. I'm young. I'm in a band. Her father can't understand me. She said, 'Call me. I want to hear you say I love you. Say you love me. Say you love me. If my father answers don't say nothing'.' . . . The Stray Cats certainly aren't the first American band to become popular in the U.K. before releasing a record in the U.S., nor will they be the last. But listening to the Stray Cats' self-titled debut LP (Arista) one wonders why an American label didn't pick up on this New York band. The Stray Cats play rockabilly and they play it like they've lived in Memphis for 20 years. "Stray Cats" is a success because the band manages to transcend the problem that most rockabilly revivalists face: while the twangy, echoey sound is a thrill to hear live, an entire album of rockabilly usually grows boring. Through the strong songwriting of Brian Setzer and the lively production of Dave Edmunds, the Stray Cats sustain a high level of energy through-

(Continued on page 48) RECORD WORLD MAY 16, 1981

## **CRT** (Continued from page 3)

of Authors and Composers "not supported by the law" and its request for a possible higher rate a "novel prayer for relief" wherein the AGAC "wants to have its cake and eat it too."

The brief also states that the initial brief filed by the National Music Publishers' Association was "an inadequate attempt to write an opinion for the Tribunal."

The record industry lawyers were not the only legal grenadiers in this rather labyrinthine exercise in pre-trial jockeying.

Calling the CRT's decision on the four-cent rate one that "contains all of the hallmarks of reasoned decision making," the NMPA's answering brief asserts that the "RIAA's real complaint is that the Tribunal found RIAA's evidence (throughout the hearing) not credible, not reliable, and irrelevant," adding that Tribunal's "express finding" of record industry financial setback data was "not credible."

The NMPA charged the RIAA with appealing the rate decision merely to affect a stay at the old rate. Quoting another decision, the NMPA accused the RIAA of prolonging the old rate "by cozening court and agency (to) engage in a nigh endless game of battledore and shuttlecock . . . ' "

NMPA again concluded that the court should affirm the CRT decision, but set aside the fivemonth delay of the "effective date" of the hike, making it retroactive to February 1, 1981.

The AGAC/NSAI brief challenges a number of arguments put forth by the RIAA in its opening brief, making it clear once again that both songwriter organizations would like the court to reverse the CRT decision because it denies an increase in the Statutory rate above the four-cent level.

"The usual function of a rate regulation," it stated, "is to protect the weak from the strong. Here rate regulation protects an oligarchy. The recording industry is dominated by a few large conglomerates . . . (and) music publishers, not to speak of individual songwriters, are simply not in this league."

The brief added that "there has never been a fully satisfactory explanation of why songwriters alone, out of all the suppliers to record companies, should be subject to a ceiling rate."

The AGAC and NSAI seek a broader "bargaining range" standard.

Also filing answering briefs were the Amusement Machine Operators' Association, representing jukebox owners, which sided by and large with the record industry interim adjustment provisions, but concluded that "there is no authority for any kind of interim adjustment."

The National Association of Recording Merchandisers also filed a brief stating that costs will be passed on to the consumers (the CRT felt they would not) and termed the Tribunal decision "arbitrary, capricious, or in violation of the Copyright Act.'

Finally, the Justice Department, serving as the Tribunal's lawyers, argued that the CRT's decision was not arbitrary or capricious. "The actual arguments," stated, "are nothing more than the parties' disappointment with the result" of the decision, and said the court should declare the decision lawful.

Reply briefs for all parties are due May 22. Oral arguments have been scheduled for June 18.

# Anti-Counterfeit Device Introduced By Polaroid Corp.

■ LOS ANGELES — An anti-counterfeiting device that may be used to detect bogus records and tapes has been developed by the Polaroid Corporation. The device, said to be a product of years of research in this area by the company, was introduced by Polaroid about two weeks ago.

When contacted by Record World, a Polaroid spokesman described the product as "a piece of film" that can be attached to "all sorts of surfaces and on which all kinds of images can be imprinted, but never duplicated."

If the device were to be attached to a record jacket or tape package - with, for example, a manufacturer's logo imprinted on it — it would be easily detectable by the naked eye, as it would flicker when the jacket or package was moved back and forth under a light, the spokesman said.

Makers of a variety of consumer goods have contacted Polaroid about possible applications of the device (which costs about one cent per square inch), added the spokesman, including manufacturers of designer jeans. "The possibilities are incredible," he said, and although no record companies have yet approached Polaroid about using it, "unless there are some kind of mechanical or chemical restrictions, it should work for records. The company will be promoting the production the next few weeks; we'll be very aggressive about addressing all forms of counterfeiting, but I don't have any specifics about what forms we'll be addressing first."

## **April Wine's First U.S. Gold**



Capitol Records recently presented April Wine with their first U.S. gold records for the LP "The Nature of the Beast," which features the top 20 hit, "Just Between You and Me," and their previous album, "Harder . . . Faster." Pictured from left are (standing): Walter Lee, vice president, sales, Capitol; Rupert Perry, vice president, A&R, Capitol; Gary Moffet, April Wine; Terry Flood, group's manager; Lloyd Breault, road manager; Steve Lang, April Wine; Ponald K. Donald, Aquarius Records partner; Myles Goodwyn, April Wine; Don Zimmermann, president, Capitol/EMIA/Liberty Records Group. Seated: Dan Davis, vice president, creative services; Dennis White, vice president, marketing; Jerry Mercer, April Wine; Ray Tusken, national AOR promotion manager; and Brian Greenway, April Wine.

### Elton John

(Continued from page 3)

legal battle was fired by the Elton John parties on March 19 with a suit charging MCA with breach of contract and asking \$1.3 million in damages and \$10 million in exemplary damages (Record World, March 28). MCA countersued shortly thereafter, claiming that the delivery of "The Complete Thom Bell Sessions" did not constitute fulfillment of John's label obligations under the terms of the 1976 contract.

### **Arista Raises Prices**

(Continued from page 3) or more will be increased by approximately 3.6 per cent. The selling price of all albums with a suggested retail list price of \$5.98 and all seven-inch and 12-inch singles will be increased by approximately five per cent.

According to Goldman, the raising of record prices to Arista's distributors is necessitated by the continually escalating costs in the manufacturing and marketing areas of the industry. These increases will apply to all records and tapes on Arista and Arista's distributed labels.

# Disco File Top 40

#### MAY 16, 1981

- 1. PARADISE CHANGE/Atlantic/RFC (12"\*) SD 19301
- 2. PULL UP TO THE BUMPER GRACE JONES/Island (12"\*) ILPS 9624 (WB)
- 3. BODY MUSIC

- 3. BODY MOSIC
  STRIKERS/Prelude (12") PRLD 608
  4. DON'T STOP
  K.I.D./Sam (12") S 12337
  5. AI NO CORRIDA/BETCHA WOULDN'T HURT ME QUINCY JONES/A&M (12"\*/LP cut) SP 3721
- 6. TRY IT OUT GINO SOCCIO/Atlantic/RFC (12"\*) SD 16042
- 7. DYIN' TO BE DANCIN'
- EMPRESS/Prelude (12") PRLD 609 8. HEARTREAT
- GARDNER/West End (12") WES
- 9. IF YOU FEEL IT
- THELMA, HOUSTON/RCA (12") JD 12216 HIT 'N' RUMY LOVER CAROL JANI/Ariola (12") OP 2208
- MIGHT (FEEL LIKE GETTING DOWN)
- BILLY OCEAN/Epic (12") 48 020

  12. LAY ALL YOUR LOVE ON ME
- ABBA/Atlantic (12"\*) SD 17023

  13. LOVE (IS GONNA BE ON YOUR SIDE)
- FIREFLY/Emergency (12") EMDS 651 GET TOUGH
  KLEEER/Atlantic (12"\*) SD 19288
- 15. GIVE IT TO ME BABY
  RICK JAMES/Gordy (12"\*) G8 1002M1
  (Motown)
- 16. YOUR LOVE
- I IME/Prism (12")PDS 409
- FEELS LIKE I'M IN LOVE KELLY MARIE/Coast to Coast (12") 428 02023 (CBS)

- 18. GET UP (ROCK YOUR BODY)
  202 MACHINE/Fire-Sign (12") FST 1451
  19. SEARCHING TO FIND THE ONE
  UNLIMITED TOUCH/Prelude (12"\*) PRL
  12184

- 20. BREAKING AND ENTERING
- 21. FANTASY (entire LP)
- Pavillion JZ 37151 (CBS)

  22. CALL IT WHAT YOU WANT
  BILL SUMMERS AND SUMMERS HEAT/
  MCA (12"\*) 5176
- 23. WALKING ON THIN ICE
  YOKO ONO/Geffen (12"\*) 49683 (WB)
  24. BAD COMPANY/ROCK ME ULLANDA McCULLOUGH/Atlantic (12"\*/ LP cut) SD 19296
- 25. GOOSEBUMPS DEBRA DEJEAN/Handshake (12") 4W8 70072
- 26. QUE PASA/ME NO POP I
- tilles (12") AN 807 COATI MUNDI/Ze/Antil

  27. ALL AMERICAN GIRLS
- SISTER SLEDGE/Cotillion (12"\*) SD 16027 (Atl)
- 28. FEEL IT REVELATION/Handshake (12")4WB 5309
- 29. RAPTURE
  BLONDIE/Chrysalis (LP cut) CHE 1290
- 30. LOOKING OUT FOR NUMBER ONE
- LAURA BRANIGAN/Atlantic (12''\*) 3087
- 31. SET ME FREE THREE DEGREES/Ariola (LP cuts) OL 1501 (Arista)
- 32. IT'S A LOVE THING
  WHISPERS/Solar (12"\*) BZL1 3578 (RCA)
- 33. STARS ON 45 (MEDLEY) STARS ON/Radio (12\*/LP cut) RR 16014
- 34. SIXTY THRILLS A MINUTE
- MYSTIC MERLIN/Capitol (12"\*) ST 1
  35. WON'T YOU LET ME BE THE ONE
- MICHAEL McGLOIRY/Airwave (12") AW12 94964
- 36. MAKE YOU MINE SIDE EFFECT/Elektra (12"\*) 47112

- SIDE EFFECT/Elektra (12"\*) 47112

  37. CAN YOU FEEL IT
  JACKSONS/Epic (12"\*) FE 36424

  38. LET ME BE THE ONE
  WEBSTER LEWIS/Epic (12"\*) FE 36878

  39. WHAT 'CHA GONNA DO FOR ME (LP)
  CHAKA KHAN/Warner Bros. HS 3526

  40. ANY TIME IS RIGHT
  ARCHIE BELL/Becket (12"\*) BKS 015

# **Record World**

# Jazz Beat

#### By PETER KEEPNEWS

■ STRUNG OUT: How many albums by mandolin players come along in the course of a year that are of interest to the devoted jazz lover? Rather astonishingly, there have been two in the last few weeks alone, and whether this is a trend or a coincidence is beside the point; what matters is that both "Jethro Burns Live" (Flying Fish) and "Stephane Grappelli/David Grisman Live" (Warner Bros.) offer more than their share of extremely pleasurable moments.

As you might expect, both albums explore that fascinating musical territory where country and bluegrass intersect with jazz-producing a brand of music that at its worst can sound stilted and corny, but at its best is as spirited a medium for improvisation as there is. It is at its best on both albums.

Inasmuch as Burns is a veteran country picker and much more of a traditionalist than Grisman, and inasmuch as Grappelli, who is almost certainly the greatest living jazz violinist, doesn't have much to do with country or bluegrass, it's not surprising that the Grisman/ Grappelli collaboration is a bit more on the adventurous side, and swings just a tad harder, than the Burns LP. But the two albums have more similarities than differences—starting with their titles and going on to the presence on both of rousing versions of the Django Reinhardt composition "Swing 42."

Both LPs have the spirit of the jam session about them, and both pay homage to some of the heaviest hitters in the jazz pantheon (Burns closes his album with a medley of Ellington's "C Jam Blues" and Basie's "One O'Clock Jump"; Grisman and Grappelli tackle a little of everything from "Tiger Rag" to Sonny Rollins' "Pent-Up House").

Grisman for the most part steers clear of what he calls "dawg music," his extremely individual synthesis of jazz, bluegrass and other influences, in favor of a style more compatible with Grappelli's sophisticated swing; the two mesh beautifully. Burns, having nobody of Grappelli's stature to play off of, is somewhat hampered by the uneven quality of his accompaniment, but his virtuosity and buoyancy shine through. This is one kind of "fusion" that needs no electricity to work.

The same thing might be said of a very different kind of live, allacoustic string album, "Friday Night in San Francisco" (Columbia), by the formidable guitar trio of Al DiMeola, Paco DeLucia and John McLaughlin. DeLucia, a flamenco master, is the least-known of the three participants, but he comes awfully close to stealing the show in the two trio numbers (DiMeola's "Fantasia Suite" and McLaughlin's "Guardian Angel") and in his duets with DiMeola and McLaughlin.

The most remarkable thing about this album, though, is the stunning interplay among the three guitarists on the trio selections. Each man has his moments of excess, of virtuosity for virtuosity's sake (although McLaughlin, who has developed considerably as an improviser over the years, doesn't show off nearly as much as he used to), but when all three sublimate their egos and really play together, it's breathtaking.

WOODCHOPPER'S BALLROOM: Woody Herman is at that age when the rigors of constant touring have begun to take their toll, but his love of performing is apparently undiminished. To some bandleaders, this might constitute a dilemma, but not Herman; on Sept. 15, he will take up residence at his own club in New Orleans, and for 36 weeks a year he and his band will be the featured attraction. The club, aptly named Woody Herman's, will be part of the Hyatt Regency New Orleans, and will feature Herman's Thundering Herd and the Heritage Hall Jazz Band in a show called "From New Orleans to Swing." Plans for the club's opening were formally announced at a press conference at the hotel on April 23.

"ALIVE!" WON: National Public Radio's "Jazz Alive!" has won the George Foster Peabody Award, given for "distinguished and meritorious public service" in radio and television, for its four-hour spe-(Continued on page 43)

# Philadelphia Honors Washington



Elektra/Asylum artist Grover Washington, Jr. recently received a Liberty Bell award from Mayor Richard Green and Rep. Richard A. Duran during a special City Hall ceremony, in Philadelphia, his home town. The Mayor, Duran, Common Pleas Judge Dick Klein, Philadelphia 76er Julius ("Dr. J") Erving and E/A national marketing director/special markets Primus Robinson were among those making short speeches citing Washington's contributions to music and the community. Washington is

# For Muse Records' Joe Fields, Versatility Is the Key to Survival

By SAMUEL GRAHAM

LOS ANGELES—In talking with many small, independent jazz labels, one hears two common laments: first, with the increasing domination of the jazz market by fusion titles, mainstream performers are finding the going tougher by the day; and second, even if a straight-ahead label does manage to sell a few copies, securing payment from its distributors is no mean feat. Muse Records' Joe Fields has heard those sad songs, and he concedes that they are "almost true. But the exception to that rule is, I'm surviving.'

For Fields, a veteran of 20 years in the music business with a background that includes stints at the Verve, Prestige and Buddah labels, versatility is the key. What he has attempted to do at Muse, he said in a recent interview, is present "all of the various socalled disciplines under that umbrella called jazz, from Morgana King or Helen Humes or Etta Jones clean on through to a Lester Bowie, and all the stops in between. I've tried to touch all the bases.'

A glance at the Muse roster reveals that Fields practices what he preaches. The label features many veteran mainstreamers, among them saxophonists Sonny Stitt and Pepper Adams and trumpeter Red Rodney; younger players who are also charting fairly traditional waters, like saxophon-

ists Ricky Ford and Richie Cole, are also common, as are more "contemporary" stylists such as guitarist Vic Juris, whose playing sometimes recalls that of former Muse artist Pat Martino. Fields also offers releases by a number of vocalists, including Jones, King and Mark Murphy. There is even the occasional straight blues album, such as the recently-released "Hootin'," a recording by Sonny Terry and Brownie McGee made some 20 years ago...

Said the garrulous Fields: "The word 'jazz,' by definition, is so broad-whatever it means to you personally, that's what it means. From a promotion point of view, or a sales point of view, in the four releases or six releases that I'll have every month or every other month, I have, in effect, something for everybody. I'm not into one particular, total bebop groove, where if they (radio programmers) don't like bebop I'm shut out. What I've tried to put together from a promotion and sales background is to maximize my airplay and hopefully get the sales out of it."

The success of "Side by Side," a recent Muse album pairing Cole with fellow alto player Phil Woods in an all-out blowing session, comes as no surprise to Fields, he said. "See, the music should be timeless music-good

(Continued on page 43)

# Muse Records (Continued from page 42)

jazz should be timeless. You can go back into the Blue Note catalogue, or Prestige, or what have you, and (in) the natural progression of the art form, the good things kinda stick out. If I can make a good record, like I did with Richie (who has also collaborated for Muse with such disparate talents as the Manhattan Transfer and the late Eddie Jefferson) or with Ricky Ford, I think you can listen to that forever. And I think it does reach people."

On the other hand, Fields doesn't see much longevity for fusion product, a philosophy in obvious contrast with that of Inner City's Irv Kratka, interviewed in Record World last week. "With rare exceptions," said Fields, "I don't find many fusion things that are absolutely, indelibly imprinted on my mind, that a year later I would love to pull out and get a kick out of it. I'm not sure that much of that fusion music will withstand the test of time."

Still, Fields admitted, the best and most respected music ever recorded will not pay the bills if one can't handle his business properly. "You have to know which end is up, and you have to run your business in a disciplined way," he said. It is feasible, then, for a straight-ahead label to thrive without compromising itself; certainly Carl Jefferson's Concord Jazz operation proves that theory. Added Fields, "It's very hard. I'm only able to handle this kind of thing by myself through my experience over a long period of time. Any fool can make a record; it's knowing the sales and promotion, which was my strength with the companies I worked for (in the past). I happen to have a drudge-horse mentality, where the more you pile on me, the more I do."

While the small independents do indeed have their problems, they also have the advantage of

coping with much lower overheads than those faced by the majors. "When they put the key in the lock at (a label like) Columbia in the morning," said Fields, "they need (to sell) X number of pieces. If you're taking that massive an organization and turning it loose on something that has a potential much under the amount of sales they need to support it ... it just doesn't pay financially." Muse, on the other hand, is "kind of running in the cracks. Again, if I can do a good record, I like to believe that there're enough people out there that will pick up on it."

### Santana

(Continued from page 18)

ing tastes of the consumer and the changing face of radio."

Columbia is attempting to capitalize on the record's acceptance at Latin music stations by way of a television and radio ad campaign, Sasano added. The campaign will concentrate on Miami, New York and southern California, areas with large Spanishspeaking populations.

The current Santana lineup includes Alex Ligertwood (vocals); Richard Baker (keyboards); David Margen (bass); Graham Lear (drums); and percussionist Orespes Vilato, Raul Rekow and Armando Perazo, as well as Santana himself. The band is on tour now, accompanied by Graham associate Ray Etzler, "my partner in crime." As for Graham himself, his experience with "Zebop" was "like finding out that I can have children: now that I've had one, of course I'd like to have another one. I am not an artist-I produce shows and manage artists. To be accepted into that (creative) area, to have been allowed into that circle, is a high, high privilege for me, and hopefully there will be

# **Lorber Fuses with Wright**



Arista recording artists the Jeff Lorber Fusion and Arista/GRP artist Bernard Wright recently shared the bill at the Savoy in New York. Both acts currently have hit albums: headliner Lorber's "Galaxian" and keyboardist Wright's debut LP, "'Nard." Pictured backstage are, from left: Jeffrey Ross, Lorber's manager; Lorber; Wright; Sherry Winston, manager, jazz & progressive music promotion, Arista; Larry Rosen, president, GRP Records; and Weldon Irvine, Wright's manager.

## Columbia Signs Teresa Brewer



Columbia Records has signed Teresa Brewer and is releasing two albums by Brewer, both tributes to Duke Ellington this month: "A Sophisticated Lady" and "It Don't Mean a Thing If It Ain't Got That Swing." The latter LP is part of the Columbia Jazz Odyssey Series and includes Ellington in one of his last recordings. Pictured surrounding Teresa Brewer (seated) are, from left: Patti Kean, product m anager; Bruce Lundvall, president, CBS Records Division; Dr. George Butler, vice president, progressive and jazz music, A&R, Columbia Records; and Bob Thiele, producer/manager.

## Jazz Beat (Continued from page 42)

cial, "The Jazzmobile Sunday Festival," broadcast live from New York's Public Theater last October. The broadcast, which will be repeated this summer, featured the Jazzmobile All Star Orchestra performing Frank Foster's "Lake Placid Suite," as well as sets by Johnny Griffin, Irene Reid and "Jazz Alive!" host Billy Taylor with Milt lackson.

NEW STUFF: Concord Records, which has had more success in the jazz market of late than virtually any other independent label, is making its bid for a share of the pop market with a major push on behalf of "Piquant," the debut album on the Concord Picante label by Brazilian pianist-singer Tania Maria. Posters, stickers and special tapes for in-store play are being made available to retailers, and a blitz of press, radio and television is also planned. More on Concord next week.

New from Pablo are "Bye Bye Blackbird" on the Pablo Live line, featuring more live performances by the great John Coltrane Quartet (the album is subtitled "His Greatest Concert Performance," which is stretching it a bit, but any live Coltrane is worthy of attention); "Lester Young in Washington, D.C., 1956, Vol. III"; "Yes, The Blues," on Pablo Today, a digital recording by Clark Terry, featuring Eddie "Cleanhead" Vinson and others; and the eleventh volume of the Art Tatum "Solo Masterpieces" collection.

# The Jazz LPC

### MAY 16, 1981

- 1. WINELIGHT GROVER WASHINGTON, JR./Elektra 6E 305
- 2. VOYEUR
- DAVID SANBORN/Warner Bros. BSK 3546

  3. THE CLARKE/DUKE PROJECT
  STANLEY CLARKE/GEORGE DUKE/Epic
  FE 36918
- MAGIC TOM BROWNE/Arista GRP 5503
- IOM BROWNE/Arista GRP 5503

  5. GALAXIAN

  JEFF LORBER FUSION/Arista AL 9545

  6. THE DUDE

  QUINCY JONES/A&M SP 3721

  7. MOUNTAIN DANCE

  DAVE GRUSIN/Arista/GRP 5010

- 8. 'NARD
- RNARD WRIGHT/Arista/GRP 5011 9. RIT
- E RITENOUR/Elektra 6E 331
- 10. VOICES IN THE RAIN
  JOE SAMPLE/MCA 5172
- JOE SAMPLE/MCA 51/2

  11. ALL MY REASONS

  NOEL POINTER/Liberty LT 1094

  12. TARANTELA

  CHUCK MANGIONE/A&M SP 6513

  13. BY ALL MEANS

  ALPHONSE MOUZON/Pausa 7087

- 14. IT'S JUST THE WAY I FEEL
  GENE DUNLAP FEATURING THE
  RIDGEWAYS/Capitol ST 12130
  15. ONE NIGHT STAND: A KEYBOARD
- EVENT VARIOUS ARTISTS/Columbia KC2 37100

- 16. CARNAVAL SPYRO GYRA/MCA 5149
- 17. ALL AROUND THE TOWN
  BOB JAMES/Columbia/Tappan Zee C2X
  36786
- 18. EXPRESSIONS OF LIFE
  HEATH BROTHERS/Columbia FC 37126
- 19. LOVE LIGHT
  YUTAKA/Alfa AAA 10004
- 20. LATE NIGHT GUITAR
  EARL KLUGH/Liberty LT 1097
- 21. PATRAO RON CARTER/Milestone M 9099 (Fantasy)

  22. LET ME BE THE ONE
- EBSTER LEWIS/Epic FE 36878
- 23. KISSES
  JACK McDURF/Sugarhill SH 247

- JACK MCDUHY/SUGARNII SH 24/
  24. VERY SPECIAL
  DEBRA LAWS/Elektra 6F 200
  25. CALL IT WHAT YOU WANT
  BILL SUMMERS & SUMMER'S TEAT/MCA 26. EASY AS PIE GARY BURTON QUARTET/ECM 1 1184
- (WB) 27. M
  ABERCROMBIE QUARTET/ECM 1 1191
- 28. GIVE ME THE NIGHT
- 29. NIGHT PASSAGE
  WEATHER REPORT/ARC/Columbia JC 36793
- YOU MUST BELIEVE IN SPRING
  BILL EVANS/Warner Bros. HS 3504

# Latin American

# Record World en Mexico

By VILO ARIAS SILVA

■ MEXICO — Enrique y Ana se consolidan como los nuevos ídolos de la niñez mexicana. Este simpático, profesional y talentoso dueto de artístas españoles, que lo mismo cantan, bailan, hacen bromas y logran uno de los espectáculos infantiles más completos que ha visto México en los últimos años, arrolladoramente se han ganado la simpatía del consumidor en esta su tercera visita. Su debút discográfico -en la temporada pasada-fué con el élepe que se identificó bajo el titulo de "Canta con Enrique y Ana" producción que a la fecha rebasó los 400 mil élepes vendidos; y su segunda producción, que apareció paralelamente con su tercera visita titulada "Multiplica con Enrique y Ana," está superando los 200 mil élepes en menos de 50 días de vigencia en el mercado, lo cual nos dá una clara muestra de que la población infantil está felíz con las grabaciones del dueto español, que a menos de un año de su incursión en México ya se ubica como uno de los más firmes y sólidos artístas consentidos de las mayorias. En estos resultados, que tan atractivos lucen, es muy justo mencionar la agresiva y acertada promoción que desarrolló desde mucho antes de aparecer el primer lanzamiento la compañía Gamma, que dirige Luis Moyano brillantemente bien auxiliado en el área promocional por Oscar Mendoza, mancuerna de directivos que también se merecen un elogio . . . Después de haber luchado varios meses de poder a poder con los más calificados "monstruos" discográficos tanto nacionales como extranjeros con su canción "Desilusión," Paulina (Discos AC) se afianza indiscutiblemente como la revelación de la presente temporada en su especialidad de autora é intérprete. En esta primera producción, lograda con una requeza instrumental admirable, desde la primera hasta la última nota-felicitaciones para Antonio Zavala responsable de la misma-Paulina exhibe, tanto en el aspecto literario-en su calidad de autora como en su interpretación, un talento propio de una artísta con sensibilidad, cualidad que hace vislumbrar exitos que pueden ser muy interesantes en el futuro. ¡Congratulaciones Paulina!

Excelentes y nuevas grabaciones avanzan en popularidad tratando de desbancar a los exitos del momento. Las canciones que destacan y comienzan a escucharse con inusitada frecuencia son: "Nuestro amor será un himno" con Jairo (RCA), "Sencilla y Divina" con Ricardo Ceratto (EMI Cápitol), "Te quiero" con Iván (Mélody), "Te amaré" con Miguel Bosé (CBS), "Como te sientes sin mí" en la voz de su propio autor Felipe Gil (Orfeón), "Recordar" con Anamía (Gamma), "No eres mi guardian" con Sonia Rivas (Microfón), "Si quieres verme llorar" con Lisa López (Musart), "Mujer te espero" con Heleno quien debuta con este tema en el sello Helix, "La Diferencia" con Juan Gabriel (Ariola) y "Ella se llamaba" en la voz del triunfador de siempre Napoleón (Cisne RAFF).

# **Desde Nuestro Rincon** Internacional

By TOMAS FUNDORA

(This column appears first in Spanish, then in English)



■ Voló a Miami durante el pasado fin de semana el amigo Rinel Sousa, para informarme (lo cual agradezco plenamente) que ha quedado establecido el cuerpo ejecutivo de Sonido Latino Records Inc., como sigue: Pedro Caride, Chairman of the Board, Rinel Sousa, Presidente y Dick Carter, Director Administrativo y de Finanzas. Conociendo a fondo el historial de los tres involucrados, no dudo que Sonido Latino se sitúe fuerte en el mercado nacional. Para tal proposito, viajó de

inmediato Rinel, llevando de la mano a su artista exclusivo David Bass, hacia Puerto Rico, donde realizará una exhaustiva labor promocional a favor de este artista, cuya grabación ha sido lanzada por Sonido Latino, en Español, esta semana. Otros artistas que acaba de lanzar el sello son: Damian, Josefina Guinot, Andrés Montero, Danny Rey y Corporación Latina, para los cuales se ha preparado una muy amplia campaña promocional. Sabiendo de la brillante labor promocional que realizó Sousa, en sus principios en Caytronics, no dudo que nuevas estrellas surjan en el firmamento estelar latino en Estados Unidos . . . Según parece, CBS Internacional ha comenzado un plan



de expansión en Latinoamérecia que le llevará a establicer empresas en Chile, Perú y Ecuador, lugares donde hasta la fecha, ha estado operando CBS a través de licenciatarias. En versión que llega a nuestras oficinas, se comenta que el amigo Alberto Caldeiro, actual Director Comercial de EMI-Odeon en Argentina, ha sido contactado como posible gerente de la empresa en Chile. ¡Seguiré informanco! ... Iniciado al proceso de cambios en la organización de Alhambra Records

Mercedes & Lopez en Estados Unidos, con la salida de Ricardo Fabregues, como Director de la sucursal de Puerto Rico, acción que indudablemente no contaba



con la aprobación de los ejecutivos propietarios, Discos Columbia de España, pero llevada a cabo por su Director en Estados Unidos, el joven ejecutivo Enrique Inurrieta, heredero de la fortuna de la familia y que como tal, hasta ahora ha recibido apoya mediatizado por el estigma, que generalmente se mantienen en los casos de los "hijitos de los dueños," pero Inurrieta está demostrando que es algo más que ello y a menos que España decida quitarle el "andador" que inurrieta no

Luis Oscar necesita, surgirán complicaciones en el futuro que su energía tendrá que vencer. ¡Vaya, dejen trabajar al hombre! . . . Ah!, adicionalmente



a la enorme cantidad de representaciones que Alhambra ha captado para Estados Unidos y las que le van a caer con Discosa Internacional, me entero de buena tinta que acaban de recibir los derechos como representantes exclusivos del enorme conglomerado PolyGram. Y es que, o los pseudo-ejecutivos que mantienen vigentes en Alhambra se ponen a trabajar, "con todos los hierros" o se dedican a buscarse otros trabajitos, sino

tan responsables y bien pagados, al menos más "reposaditos y sin tensiones inevitables" . . . El gran amigo Ramon "Palito" Ortega llevará a Buenos Aires al eterno Frank Sinatra el día 3 de Agosto próximo, para actuaciones el día 5, permaneciendo una semana en Argentina. Palito, titular de Chango Producciones y Ricardo Finkelberg son los empresarios que llevan al amigo Sinatra a Argentina.

Se presentaron exitosamente Los Humildes en la "Escala de la Fama" que brinda WOJO Radio de Chicago . . . Lanzó Arriba Records en Los Angeles un nuevo sencillo de Los Rancheritos de Michoacán con "Ando como bala" y "La Yaquecita" . . . Napoleón de México a (Continued on page 45)

"Puro Taconazo"



El Show de LOS

**FELINOS** 

PRESENTA SUS NUEVOS FRONTERA IMPACTOS DE VENTA





Musical Records Company.

# Latin (U.S.A.) Hit Parade

### EAST COAST - COSTA ESTE

May 16	16, 19 May 9		_
1	2	Perdóname/Camilo Sesto	Pronto
2	3	Amada Mia/Cheo Feliciano	Vaya
3	1	Inocente Pobre Amiga/Lupita D'Alessio	Orfeon
4	6	Respiraré/Wilkins	Masa
5	15	Galera Tres/Ismael Miranda	Fania
6	4	La Dicha Mía/Celia, Johnny & Pete	Vaya
7	8	Ya No Regreso Contigo/Lupita D'Alessio	Orfeón
8	5	La Rueda/La Solución	LAD
9	10	Amar Es Algo Más/José Luis Rodriguez	T.H.
10	7	Querer y Perder/Dyango	Odeon
11	9	El Amigo y la Mujer/Cuco Valoy	Discolor
12	11	Mi Jaragual/Gilberto Monroig	Artomax
13	13	El Piraguero/Conjunto Clásico	Lo Mejor
14	12	Con La Lengua Afuera/Hansel, Raul y	
		Charanga	Suava
15	14	Mi Amigo el Payaso/Willie Rosario	T.H.
16	1 <i>7</i>	No Te Imaginas/Johnny Ventura	Combo
17	18	El Nene Está Llorando/Conjunto Quisque	ya Liznel
18	_	A la Sombra del Flamboyán/Ralphy Lea	vitt T.H.
19	16	Perdón/Lissette	Odeon
20	19	Pregones del Ayer/Hansel, Raul Y Charar	nga T.H.
21	20	Prohibiciones/Lolita	CBS
22	21	¿Quién Toca?/Elías Lopez	Liznel
23	24	Quiero Dormir Cansado/Emmanuel	Arcano
24	25	Acuerdate de Mí/Petee Frankie	Lufrali
25	_	Punto y Coma/Lupita D'Alessio	Orfeon

### WEST COAST - COSTA OESTE

MAY May 16	16, 19 May 9	81	
1	1	Si Quieres Verme Llorar/Lisa Lopez	Hacienda
2	2	Piquetes de Hormigas/Conjunto Michoac	an Odeon
3	8	Querer y Perder/Dyango	Odeon
4	4	El Chubasco/Carlos y José	T.H.
5	3	Ya No Regreso Contigo/Lupita D'Alessio	Orfeon
6	9	Si Tú Quisieras/Los Bukis	Profono
7	7	Juntos (Together)/Tierra	Boardwalk
8	5	Perdóname/Camilo Sesto	Pronto
9	6	Primer Amor/Yuri	Profono
10	10	Ya No Me Interesa/Chelo	Musart
11	16	Procuro Olvidarte/Hernaldo	Alhambra
12	12	Palabras Tristes/Los Yonics	Atlas
13	21	Un Día a la Vez/Los Tigres del Norte	Fama
14	15	Insaciable Amante/José José	Pronto
15	18	Quiero Dormir Cansado/Emmanuel	Arcano
16	13	Leña Verde/Napoleon	Raff
17	19	Don Diablo/Miguel Bosé	CBS
18		La Ladrona/Diego Verdaguer	Profono
19		La Culpable/Alvaro Dávila	Profono
20	14	Todo Se Derrumbó Dentro de Mí/	
		Emmanuel	Arcano
21	23	Little Jeanine/Sonia Rivas	T.H.
22		Yo No Nací Para Amar/Juan Gabriel	Pronto
23	24	Adivina De Donde Soy/José Luis Rodrigu	
24	_	Ando Que Me Llevan/Rondalla de las Flo	
25		Así No Te Amará Jamás/Amanda Migue	el Profono

# Latin American (International) Hit Parade

### **MEXICO**

Popularidad (Popularity) By Vilo Arias Silva

- 1. Quiero dormir cansado Emmanuel—RCA
- 2. Don Diablo Miguel Bosé-CBS
- 3. La Ladrona Diego Verdaguer—Mélody
- 4. Ya no regreso contigo Lupita D'Alessio-Orfeón
- 5. Perdóname Camilo Sesto—Ariola
- 6. Primer amor Yuri—Gamma
- 7. Como te sientes sin mí Felipe Gil--Orfeón
- 8. Si quieres verme llorar Lisa López—Musart
- 9. Abrázame y perdóname Samuel—Helix
- 10. Nuestro amor será un himno Jairo-RCA

### **MEXICO**

Ventas (Sales) By Vilo Arias Silva

- 1. Quiero dormir cansado Emmanuel—RCA
- 2. Perdóname Camilo Sesto—Ariola
- 3. Don Diablo Miguel Bosé—CBS
- 4. Ya no regreso contigo Lupita D'Alessio---Orfeón
- 5. Abrázame y perdóname Samuel—Helix
- 6. Multiplica con Enrique y Ana Enrique y Ana—Gamma
- 7. La Ladrona Diego Verdaguer-Mélody
- 8. Yo no nací para amar Juan Gabriel—Ariola
- 9. Insaciable amante José José—Ariola
- 10. La canción de Parchis Parchis—Musart

# Nuestro Rincon (Continued from page 44)

Colombia, llevado de la mano de Fuentes, sometido a gran campaña promocional . . . Fruko y sus Tesos viajarán a Estados Unidos en Junio, con sus vocalistas Piper Pimienta Díaz y Wilson Saoko . . . Firmó Compañía Colombiana de Discos, Codiscos, para su sello Costeño a Luz Estela Calderón, conocida como Mercedes, ante el éxito de ese éxito en su voz, grabado con Ismael Rudas y Daniel Celedón. Luz Estella (Mercedes) firmó con Fernando Lopez H., Asesor de la División Artística de Codiscos. Mis saludos a Francisco Bolivar M., Jefe de Promoción y Publicidad del sello . . . Fuentes acaba de lanzar "El Camello le Baltazar" por su nuevo intérprete Baltazar . . . ¿Cómo anda el amigote Gabriel Pulido, a cargo de Publicidad de Fuentes? . . . Va logrando promoción nacional el sello Kim, con la nueva larga duración de su artista exclusivo Luís Oscar . . . CBS Discos, acaba de lanzar en Estados Unidos las nuevas grabaciones de Raphael, "En Carne viva," Alberto Cortez en "Castillos en el Aire" y José Luís Perales en "Tiempo de Otoño," largas duraciones que están ya en promoción y venta . . . Muy bueno el Eddy Wilson y su Tren Latino que Guajiro Records acaba de lanzar al mercado en Nueva York . . . Lanza EMI Odeon un sencillo de su recién estrenado artista exclusivo, Leonardo (Continued on page 46)



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RECORD WORLD MAY 16, 1981

## David Braun on the Air



David A. Braun (right), president and chief executive officer, PolyGram Records, Inc., is interviewed by Los Angeles radio personality Michael Jackson on his KABC-AM talk show. Braun was in Los Angeles to accept the John Jay Award from his alma mater, Columbia College, along with Dr. Armand Hammer, actor George Segal, MCA head Sidney J. Sheinberg and other alumni.

# **Imports** (Continued from page 40)

out the LP. Favorites are "Runaway Boys," "Strat Cat Strut," and "Storm the Embassy," a hostage song that doesn't smack of racist "Elgin Avenue Breakdown" (Andalucia) is by the 101ers, the band that Joe Strummer fronted before he joined the Clash in 1976. The record is wonderful as a historical document, yet also stands up very well on its own.

SINGLES: "Plan B" (EMI) is a great new song by Dexy's Midnight Runners, the band whose horn section sounds like a cross between the University of Texas marching band and the Duke Ellington Orchestra . . . "Drowning" (Go-Feet) is the latest from the Beat, a band that seems to have an endless supply of peppy singles . . . We've never heard of Susan Fassbender and Kay Russell but we like their single "Stay" (CBS), a reggae-flavored love song . . . Have you ever seen a band drop out of the scene faster than the Flying Lizards? Their latest, "Hands 2 Take" (Virgin), isn't likely to put the band back in vogue . . . "Work" is the latest from **Bow Wow**, the Malcolm McLaren-managed group that gave us the classic "C-30, C-60, C-90," the song that glorified home taping. And now, that's it.

# 981 annual irectory awards issue

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# Arthur Brown

bring a lot of disparate elements together into a framework that people would enjoy."

The various elements that Brown added to his music—dramatic and classical leanings, an interest in mysticism-are more than just passing fancies. Brown received training as a classical vocalist, and acted briefly in high school. And "Fire" was more than just the title to one of Brown's songs. The entire first LP is filled with fire imagery. Fire, in Brown's view, can cleanse a good person and destroy a "rotten" one.

After Kingdom Come broke up, Brown travelled to the Middle East and Africa. He was asked by a friend to entertain Israeli army troops in the dessert at the end of the 1973 war, an experience Brown called "very sobering." He travelled for several months in Turkey, where he met his wife, who is from Texas. After the stay in Africa, the couple moved to Austin, where they've lived for nine months.

Brown said he likes Austin and he finds his job as a carpenter very rewarding. "It's very interesting," he said. "You take a piece of wood, and you make something pop out of it that's recognizable. It's really quite an achievement."

For the last several months Brown has been working during the evenings on two musical projects that he hopes to bring to the public in the near future.

Brown calls one of his current ventures a "new wave Crazy World band." Brown has actually played half a dozen dates around Austin with this new quartet, but he says he's stopped gigging so that the band can work full-time on rehearsing and preparing material for a record. He said that he's written several new songs recently, but that the new Crazy World band will also revive some of his older songs, including his version of Screamin' Jay Hawkins' "I Put a Spell on You."

(Continued from page 15)

When asked what kind of shape his five-octave voice was in, Brown hesitated for a moment, and then, in a low rumble, replied: "It's great, from way down here"—then continued in a high falsetto: "to way up here."

With producer/composer Craig Leon, Brown is also working on what he calls an "electronic, theatrical opera," which he said was in the same general vein as the work of Klaus Schulze. While the opera doesn't have a name yet, Brown said that it's "about war and peace" and has "mass appeal," adding that once he's finished and the work is recorded, he'd like to tour with the production.

Brown also said that any record companies interested in recording either of his new projects should contact him at: 1022 Charlotte, Austin, Texas 78703.

# Whittaker Tour, Album Promo Set

■ NEW YORK — Coinciding with the release of a specially priced (\$9.98) double album, "Roger (\$9.98) double album, Whittaker Live in Concert," Whittaker will embark on an 18-city tour of the northeast U.S. Extensive support for the album and concert tour throughout the month of May is being planned by RCA Records, in conjunction with Tembo, Whittaker's Canadian production company.

A Whittaker television special will be syndicated during May, while local TV and radio time buys will advertise the album and concerts. MOR and A/C radio will be serviced with two previous albums, "With Love" and "The Best of Roger Whittaker," with minis and mobiles supplied to key retail accounts.

### Correction

The title of Van Halen's new album was given incorrectly in a story in last week's Record World. It is "Fair Warning."

# Glenn Yarbrough Returns



Glenn Yarbrough, who gained fame with the Limeliters and enjoyed success as a solo artist, has just released his first LP in nearly a decade. The album, on First American label, features the single "She Touched Me." Pictured discussing promotional plans for the new release are Yarbrough (left) and Jerry Dennon, president First American Records.

# Gountry

### CBS Showcases Fricke



Shown after a recent CBS-Nashville showcase for artist Janie Fricke at the Stockyards restaurant are, from left: Mary Ann McCready, CBS; Rusty Jones, ASCAP-Nashville; Rick Blackburn, VP and GM, CBS-Nashville; Fricke; Joe Casey, CBS; Frances Preston, BMI-Nashville; Jim Ed Norman, Fricke's producer; Jo Walker, CMA; and Roy Wunsch, CBS.

# CMA Board Meets (Continued from page 16)

that promotional packages for October/Country Music Month will be sent to all full-time country radio stations in mid-August.

#### Country at Musexpo

International committee chairman Ralph Peer reported that the International development committee had met the previous day, and that the board would investigate the possibility of presenting a country music seminar at Musexpo this year.

### Requests Artists' Support

According to the report of the Anti-piracy committee given by Rick Blackburn, a letter has been developed to ask country artists to discourage home taping and to consider the implications of doing advertisements of manufacturers of blank recording tapes. He stated that the issue of uninterrupted airplay of albums was addressed by Don Reid and the Statler Brothers at the Country Radio Seminar in March.

#### Registration Up

Leonard Feist reported for the Membership committee, stating that the Statler Brothers had written and recorded special jingles for CMA organizational radio station members, through the courtesy of Phonogram/Mercury Records.

According to the Fan Fair committee report, registration for the 1981 event is running ahead of last year's at the same time. Fans from Australia, Ireland, Scotland, Japan, Switzerland, Canada and England are pre-registered, and all 274 booths in the exhibition area have been reserved.

### Survey Available

Jo Walker-Meador reported on the Radio and DJ committees, saying that the 1981 radio survey is now available to all CMA members on request. A total of 2900 stations playing country full or part time responded to the survey. The nominating ballot for this year's DJ of the Year awards was mailed as part of the CMA's April Close Up newsletter. Deadline for nominations is May 18. Winners will receive their awards during the October convention week.

CMA board members serve gratis, and all expenses incurred in their participation in board meetings are met personally. The next CMA board meeting is scheduled for July 14-16 in Denver.

### **Hosts Announced For** MCN Awards Show

■ NASHVILLE — Jim Owens, president and owner of the Nashville-based lim Owens Enterprises, has announced that Roy Clark, Tammy Wynette and the Statler Brothers will host the "15th Annual Music City News Awards" show, to be televised live from the Grand Ole Opry House June 8 from 8-10 p.m., CDT.

The awards show, held on the first night of the Fan Fair celebration week, will award artists in these categories: male and female artists of the year, most promising male and female artists, musician, vocal group, comedy act, gospel act, best country music TV program, bluegrass group, band, best album, duet, and best single.

The program will be produced by Multimedia Entertainment and syndicated nationally. Marty Robbins leads all contenders in the awards show, as he is slated as a top-five nominee in seven of the 14 categories. Barbara Man-(Continued on page 50)

# Nashville Report

By AL CUNNIFF

■ Norro Wilson produced five singles on three different labels represented on last week's Record World Country Singles Chart, Norro, formerly on staff at Warner Bros., then independent for a while, signed this year with RCA-Nashville, and several of his projects were released at the same time. They are Jerry Reed (RCA); Margo Smith, Gary Morris, and John Anderson (Warner Bros.), and Charly McClain

Wanna have your socks knocked off by an amazingly talented vocalist? Pick up on Florence Warner's performance of "Easy," on her new Mercury/PolyGram album, "Another Hot Night." Florence is a poporiented singer with remarkable vocal range and power who has already had much success cutting jingles . . . Billy Sherrill has signed Zella Lehr to an album deal with his own CBS-distributed label. Billy will co-produce the album with Glenn Sutton . . . Kenny Rogers has announced he's going to be a daddy.

Elektra/Asylum Records recently moved offices here, but their mailing address remains the same: P.O. Box 120897, Nashville, TN 37212 . . Stop the presses—Lester "Roadhog" Moran and the Cadillac Cowboys recently received a plywood LP certifying sales in excess of 1250 units of their "Alive at the Johnny Mack Brown High School," which was released a mere six years ago . . . Buddy Killen has signed a joint publishing and production agreement with Ray Lynn of Jacksonville, Florida who will act as a publishing rep and producer for Killen. Lynn has already signed two writers under the new agreement, Rod Harris and Patti Lloyd.

(Continued on page 50)

# PICKS OF THE WEEK

GAYLE, "TOO MANY LOVERS" (prod.: Allen Reynolds) (writers: M. True, T. Lindsay, S. Hogin) (Cookhouse, BMI / Mother Tongue, ASCAP) (3:46). The hottest track on Crystal's current "These Days" LP, this rockin' cut should earn its share of country airplay for Crystal, and may find acceptance at other formats as well. Columbia 11-02078.

■ DIANA TRASK, "THIS MUST BE MY SHIP" Z RICKY SKAGGS, "WAITIN" FOR



(Blackwood / Magic Castle, BMI) (2:38). Trask delivers a clean, strong vocal performance with a driving, sultry instrumental backing that has R&B overtones. Inventive production and a forceful beat make this a good consideration for pop and jukebox play as well. Kari 121.

(prod.: Bill Rice) (writers: R. > THE SUN TO SHINE." One of the Murrah, T. Murrah, S. Anders) 🙇 best country LPs so far this year,

Skaggs' Epic debut is a sem produced effort rooted in traditional country music, but with modern delivery and non-stop energy. His current single, "Don't Get Above Your Raising," is included. Other outstanding tracks are the title song, "Your Old Love Let-ters," the lively "Low and Lonely" and "I Don't Care." Epic FE



### **Academy of Country Music Awards Highlights**



The 16th Annual Academy of Country Music Awards were held April 30 at the Shrine Auditorium in Los Angeles and broadcast live on NBC-TV. Pictured at the festivities are (top row, from left): Epic artist George Jones, who won Top Male Vocalist honors and saw his "He Stopped Loving Her Today" named Single Record and Song of the Year, and Barbara Mandrell, named Entertainer of the Year; George Burns displaying the first-ever Special Achievement Award, which was presented to him by Roger Miller; RCA artists Alabama, named Top Vocal Group;

and Mickey Gilley, whose club Gilley's shared top honors with the Palomino Club in the Country Night Club category; (bottom row, from left): MCA's Terri Gibbs displaying her Top New Female Vocalist Award; Ernest Tubb with his Pioneer Award; Moe Bandy and Joe Stampley sharing the Top Vocal Duet Award; Johnny Lee, winner of the Top New Male Vocalist Award; and manager/producer Ken Kragen displaying his Jim Reeves Memorial Award.

## Criterion Signs Moffatt, Sebert

■ HOLLYWOOD — Bo Goldsen. VP of Criterion Music Corp. based here, has announced the signings of Nashville-based songwriters Hugh Moffatt and Pebe Sebert to a long-term writing and co-publishing agreement between their Boquillas Canyon Music (BMI) and the Atlantic Music Corp.

### Roster

Moffatt and Sebert, co-writers of "Old Flames Can't Hold a Candle to You," join other Criterion writers, including Rodney Crowell (Coolwell Music and Hotwire Music), Rick Cunha (Next Stop Music), and the Burritos' John Beland and Gil Guilbeau (Atlantic Music Corp.).

### **MCN Awards Show**

(Continued from page 49) drell is nominated in five categories. The MCN awards are the only country music awards voted by fans and presented on national TV.

Personalities scheduled to appear as performers, presenters, or both include: Johnny Lee, George Jones, Terri Gibbs, Gail Davies, Ed Bruce, Moe Bandy, Alabama, Barbara Mandrell, Marty Robbins, T. G. Sheppard, Sylvia, David Frizzell and Shelly West, and others.

# Nashville Report (Continued from page 49)

PARTY TIME: In recent days here Hank Cochran and friends celebrated the opening of his new showcase nightclub, formerly Cactus Jack's . . . Bullet Studios and Celebration Productions held a block party to kick off their new venture, still under construction . . . And CBS showcased lanie Fricke at the Stockyards restaurant and club.

IN THE STUDIO: Woodland (Ronnie Milsap, Billy Edd Wheeler, Carl Perkins), Audio Media (Mickey Gilley), Columbia (David Allan Coe, Barry McDonald and the Nashville Brass Machine), Creative Workshop (Razz, Helen Hudson), Fireside (Cooder Daniels, Theresa Farris), LSI (Janie Selvey, Jimi Young), Quadraphonic (Michael Clark, Dottsy, Mark Spear), RCA (Paul Harrison), Marty Robbins (Marty Robbins, Melba Montgomery, Winters Brothers Band), Scruggs Sound (Diana, Randy Matthews), Sound Emporium (Buffalo Brandy, Ray Price, Thoroughbred, Ralph Murphy), Soundshop (Honeytree), Sound Stage (Eddy Raven), Young 'un (Allman Brothers), Wax Works (Steve Gibson), Pete Drake (Cal Smith, Lonzo & Oscar), Music City Rockers (the Rangers), Music Mill (Jump in the Saddle, from Chicago: and Ontario's Čedar Creek), Koala (Del Reeves, Jack Grayson, Liz Lyndell).

Roger Cook has tapped John Lomax III to be his manager. For details about Cook, a very talented writer/artist/publisher, contact Lomax at (615) 373-1574 . . . Combine Music Group's Al Cooley reports that Combine has both sides of the upcoming Conway Twitty and Loretta Lynn single, "I Still Believe in Waltzes" and "O Honey, O Babe" . . . Belmont College recently honored these people at a "music industry appreciation" dinner: CBS's Rick Blackburn and Norm Anderson, BMI's Frances Preston. Nor-Lin Music's Walter Johnston, NARAS-Nashville, Woodland's Glenn Snoddy, and the Turnley Foundation.

Elektra artist Mel Tillis has been invited to perform at the annual White House News Photographers dinner May 20. Mel is slated to begin a four-week engagement at the Frontier Hotel in Las Vegas later this month . . . Columbia artist Marty Robbins will open the Marty Robbins Gift Shop here June 1 at 1806 Division St. Carol Hutson will operate the shop. Phone is (615) 327-3752 . . . The Cannery, a "family style restaurant and entertainment center," opens its doors here tenday (11). The operation will include sales of western wear and records, plus live entertainment.

Don Grant has announced signing writer-artist Mitch Humphries (Continued on page 52)

### **Bailey Continues** Promotional Tour

■ NASHVILLE — RCA Recording artist Razzy Bailey recently completed the west-coast portion of his ongoing major-market tour and promotional campaign in support of his current RCA LP "Makin' Friends." The 12-date tour, deemed "an overwhelming success," by Joe Galante, RCA Records-Nashville, division VP, was highlighted by sold-out performances, SRO crowds and critical\_acclaim

The West Coast "Makin' Friends" tour was designed to build regional consumer recognition of Bailey through a heavy concentration of performances in major-market cities as well as solidify Bailey's established relationship with retail accounts and radio, through "Makin' Friends" listening parties.

Six of the 12 west coast dates were sponsored by area radio in conjunction with RCA Records' west coast offices. KCBQ Radio, in San Diego, sponsored a "Friends of Razzy" night at the Big Oak Ranch. KCUB Radio, Tuscon, sponsored a "Bring-a-Friend" night at the Outlaw club. KHJ Radio, L. A., held a "Makin" Friends" party at JW's Cowboy's in Anaheim.

Bailey is now on phase two of "Makin' Friends" this week in the southwest and midwest.

RECORD WORLD MAY 16, 1981

# Country Album Picks



# CARRYIN' ON THE FAMILY NAMES DAVID FRIZZELL AND SHELLY WEST—Warner/Viva

This is a strong country LP from a new duet that showed amazing chart power with its very first single, "You're the Reason God Made Oklahoma," which spearheads the material here. Producers Dorff and Garrett show fine taste in material, as "Texas State of Mind," "Three Blind Hearts" and "We're Lovin' on Borrowed Time" are also appealing. "Lefty," featuring Merle Haggard in a cameo vocal role, is also a heartfelt LP cut.



#### WHIRLWIND

### DON KING-Epic FE-37105

King's energetic, rhythm-oriented approach to modern country music is best represented by his current single, "I Still Miss Someone," included here. Other excellent cuts are "The Closer You Get" and "My Whole World Ended." "Unspoken Words of Love" and "'59 Was a Very Good Year" are refreshing, intimate change of paces on this LP.



#### TAKE THIS JOB AND SHOVE IT: Music From the Original Motion Picture Soundtrack

VARIOUS ARTISTS—Epic/Sherrill SE 37177
Led by Johnny Paycheck's title hit, this collection of tracks represents a lively, country-oriented soundtrack to the upcoming film. Strongest country cuts include David Allan Coe's "You Can Count on Beer," Charlie Rich's current single "You Made It Beautiful," and Lacy J. Dalton's early hit "Crazy Blue Eyes." Steve Davis' rock-powered "Summertime Blues" is also a delight.



#### THE SOUTH COAST OF TEXAS

### GUY CLARK-Warner Bros. BSK 3381

This writer-artist is a genuine song painter, as he presents folksy people and places described with crystal-clear imagery. Country, folk and other styles are blended on such top cuts as "Who Do You Think You Are," "Crystelle," "She's Crazy for Leavin'," and "Heartbroke." Rodney Crowell's production adds a special quality.



### SOMETHING IN THE NIGHT

PURE PRAIRIE LEAGUE—Casablanca NBLP 7255
This group has delivered a groung pop LP with such strong country leanings the country stations with "contemporary" formats will want to consider some of the tracks here. Especially good for country play and sales are the title song, "Feel the Fire" and "I Wanna Know Your Name."

# **Country Hotline**

By MARIE RATLIFF

### MOST ADDED CHART CONTENDERS

Alabama — "Feels So Right"

Eddy Raven — "I Should've Called"

Crystal Gayle — "Too Many Lovers"

Roy Clark has a good shot at the top of the charts this time out with "Love Takes Two." It's an instant add at WMAY, KRMD, KFDI, KBEC, KKYX, KNIX, KMPS, KWMT, WLWI, WFAI, WIRK, KRAK, KVOO, WDLW,

WQYK, KSSS, WTOD.



The Shoppe is off to a good start on "Dream Maker" at KFDI, WDEN, KGA, WTOD, WPNX, KDJW, WLWI, WFAI, KVOO, KEBC, WYDE, KKYX, KOKE.

A new pairing on the scene, <u>Michael Murphey</u> and <u>Kathy Moffatt</u>, are drawing attention to "Take It

Mel McDaniel As It Comes" at KCKC, KENR, KEBC, KSOP, KVOO, KSSS. Sherry Brane's "I'm Not Supposed To Love You" playing at KFDI, WTOD, KEBC, KSO, KVOO, KYNN, KDJW.

Chuck Howard revives his "A Thing Called Sadness" with success at WTOD, WPNX, KRMD, KVOO, KFDI, KEBC. P. J. Parks has adds on "First Cowboy" at KYNN, WFAI, KEBC, KRMD, KFDI.



Super Strong: <u>Mel McDaniel</u>, <u>Barbara Mandrell</u>, <u>Dave Rowland</u> & <u>Sugar</u>, <u>Vern Gosdin</u>.

Eddy Raven is moving swiftly with his first Elektra release "I Should've Called." It's added at WQYK, KENR, KSON, WDLW, WGTO, KRMD, WMAY, KBUC, KCKN, WDEN, WYDE, KKYX, WKKN, WWVA, KSSS, KUUY, KWMT, WPNX,

Barbara Mandrell WKKN, WWVA, KSS KHEY, WLWI, KXLR, KTTS, KEBC.

Dean Dillon has an early start with "They'll
Never Take Me Alive" at WGTO, KSOP, KRMD, KBUC,
KEBC, WDEN, WSM, WKKN, KUUY. James Marvell's
"Love (Can Make You Happy)" is playing at KXLR,
WMAY, KRMD, KSOP, WDLW, KVOO.

Jeanne Pruett's "I Ought to Feel Gulty" is god at KEEN, WCXI, KVOO, WSOP, WSM, WTOD, KWMT. Del Reeves is getting play on "Swingin' Doors" at KSSS, KWMT, KEBC, WTOD, KXLR, KFDI, KVOO.

### SURE SHOTS

<u>Johnny Lee</u> — "Prisoner of Hope"

<u>Crystal Gayle</u> — "Too Many Lovers"

<u>Joe Stampley</u> — "Whiskey Chasin' "

### LEFT FIELDERS

Cindy Hurt — "Headin' for a Headache"

Steve Douglas — "Lord I Need Somebody Bad
Tonight"

Johnny Yates -- "What Did You Expect Me To Do"

### AREA ACTION

Shakin' Stevens — "This Ole House" 'WMC, KIKK, WGTO)

Jody Pavne — "Uncle Pen" (KXLR, WFAI, WDLW)

# Country Single Picks

### COUNTRY SONG OF THE WEEK

HANK WILLIAMS JR-Elektra/Curb 47137

DIXIE ON MY MIND (prod.: Jimmy Bowen) (writer: H. Williams Jr.) (Bocephus, BMI) (2:36)/RAMBLIN' MAN (prod.: Jimmy Bowen) (writer: H. Williams Sr.) (Fred Rose/Hiriam, BMI) (3:35)

Williams has a very strong offering in the A-side, a kickin', outspoken plug for the southern lifestyle—and a step at "fast, bigcity ways." The flip, a haunting rendition of Hank Sr.'s composition, is also a strong airplay contender.

JOHNNY LEE-Full Moon/Asylum 47138

PRISONER OF HOPE (prod.: Jim Ed Norman) (writers: S. Whipple, G. Metcalf) (Elektra/Asylum, BMI) (3:10)

This smooth, mid-tempo production features another fine vocal effort from Lee, and a well-crafted, "relatable" lyric about a guy who's a prisoner of his devotion to a special lady.

JOE STAMPLEY-Epic 19-02097

WHISKEY CHASIN' (prod.: Ray Baker) (writer: B. Cannon) (Sabal, ASCAP) (2:50)

Whiskey's gonna fill the place where her love used to be, Stampley tells us in this solid, all-country ballad supported by Baker's sure production band.

STEVE DOUGLAS-Demon 1957

LORD I NEED SOMEBODY BAD TONIGHT (prod.: A. V. Mittelstedt) (writer:

B. Peters) (Ben Peters, BMI) (2:41)

Douglas and Mittelstedt combine creative forces for an excellent cover of this Ben Peters country ballad geared for good radio acceptance.

JOHNNY YATES-RDS 2041

WHAT DID YOU EXPECT ME TO DO (prod.: Tommy Melder) (writer: W. Shafer) (Acuff-Rose, BMI) (2:48)

Merle and Lefty echo in Yates's excellent vocal performance here, in a melancholy slow song spiced with great acoustic guitar licks.

CARROLL BAKER—Excelsior 1013

MAMA WHAT DOES CHEATIN' MEAN (prod.: Don Grashey & Ed Keeley) (writers: M. Heeney, L. Lee, J. Moffat) (Cedarwood, 8MI) (3:18) This sweet-voiced Canadian songstress presents a poignant story-song about a kid's-eye-view of the damage cheatin' can do to a happy

**DONNIE ROHRS**—Pacific Challenger 4504

WALTZES AND WESTERN SWING (prod.: Chuck Whittington) (writers: D. Rohrs, C. Duvall) (Moonridge, ASCAP) (2:37)

Husky-voiced Rohrs plugs Bob Wills, twin fiddles, and western swing music in this pleasant, uptempo production that has already garnered station support.

CINDY HURT—Churchill 7772

home.

**HEADIN' FOR A HEARTACHE** (prod.: Bob Millsap) (writers: B. Hill, J. R. Wilde) (Welbeck, ASCAP) (2:31)

Hurt's light, pleasing vocal and a rock-flavored beat highlight this energetic release.

LEE CUMMINS—States 2022

THEY'RE TELLIN' ON ME IN CHEATIN' SONGS (prod.: Wayne Hodge) (writers: S. Hickmon, R. Keiley) (Newwriters, BMI) (2:43) (2:50)

Cummins deserves airplay with this sad, medium-tempo cut about a guy who wants to hear every cheatin' song in the jukebox, because they're all about him.

BILLY JOE ROYAL (ACCOMPANIED BY TONI WINE)—Kat Family WS8-02074

YOU REALLY GOT A HOLD ON ME (prod.: Chips Moman) (writer: W. Robinson) (Jobete, ASCAP) (3:20)

Billy Joe and Toni sink their teeth into this undying R&B classic by William "Smokey" Robinson in a pop-oriented production that may earn black-oriented and country play as well.

# Nashville Report

(Continued from page 50)

to his Old Friends Music (BMI) . . . Ed Bruce tapes his first "Merv Griffin" show Monday (11) . . . Monroe Manor, a steakhouse and lounge owned by James and Bill Monroe, has opened for business here. The site will eventually contain a museum honoring bluegrass legend Bill . . . The 19th annual Colorado Festival and Trade Convention will be held June 22-27 at the Holiday Inn North in Denver. The event showcases talent and segments of the recording industry.

The Atlas Artist Bureau has announced signing exclusive representation agreements with Sun Records' Dave Dudley and Dimension Records' Peggy Forman . . . Newest Dreg member, fiddle player Mark O'Connor, is two-time grand fiddle master of the world, with seven solo LPs to his credit as a fiddler and guitarist . . . Buddy Lee Attractions is scheduling Billy Joe Shaver's upcoming tour of the southwest . . . Bob Corbin and Dave Hanner have signed an exclusive world-wide representation agreement with Bob Burwell Management of Tulsa.

Linda S. Dotson, head of LSD Ltd., a PR and promotion firm here, now represents these songwriters: George David Weiss, Sheb Wooley, Billy Edd Wheeler, Ervin Drake, Bernie Wayne, and Don Robertson.

# Soundshop Gets Worldwide Rights For Country Satellite Telecast

NASHVILLE — The Nashville Radio Workshop has announced an agreement with the Soundshop, Inc., one of the nation's leading audio facilities, which grants Soundshop worldwide video rights to "Country Music Spectacular," a live satellite broadcast over Radio Luxembourg, the world's largest commercial radio station.

The radio broadcast, produced by the NRW, originates monthly from the Tennessee Performing Arts Center here.

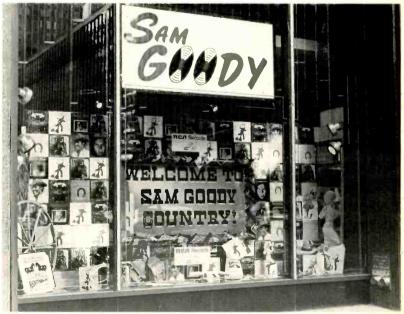
Soundshop president Craig Deitschmann has announced signing a production agreement with Scene III Video, a full-service, state of the art production facility based here, by which the companies will together produce a series of 12 one-hour TV shows based on the radio broadcast.

The first show under the new agreement taped Saturday (25) and featured Pure Prairie League, the Glaser Brothers, and a live on-stage interview with MCA artist Barbara Mandrell.

#### Plans

Deitschmann, who visited London recently to discuss sponsorship agreements, said the program is designed primarily for airing internationally, and may eventually include broadcast to international audiences via satellite. Scene III executive producer Marc Ball said plans call for a "straight-out music show." The show will be recorded on 24track audio, with four cameras and four isolated videotape machines. Scene III's Mike Duncan and Mike Arnold will serve as director and chief engineer, respectively.

## **Country in the City**



RCA Records and Sam Goody's West 51st Street store in New York recently teamed up for an all-country window display, featuring albums by Dolly Parton, Elvis Presley, Ronnie Milsap, Alabama and others.

### Record World

# try Albums



MAY 16, 1981

TITLE, ARTIST, Label, Number, (Distributing Label) MAY 16

1 **1 KENNY ROGERS' GREATEST HITS** Liberty LOO 1072

(28th Week)

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2	3	FEELS SO RIGHT ALABAMA/RCA AHL1 3930	9			
3	2	SOMEWHERE OVER THE RAINBOW WILLIE NELSON/				
		Columbia FC 36883	9			
4	4	HORIZON EDDIE RABBITT/Elektra 6E 276	44			
5	5	9 TO 5 AND ODD JOBS DOLLY PARTON/RCA AAL1 3852	23			
6	6	JUICE JUICE NEWTON/Capitol ST 12136	8			
7	7	GREATEST HITS RONNIE MILSAP/RCA AHL1 3772	30			
8	8	OUT WHERE THE BRIGHT LIGHTS ARE GLOWING RONNIE				
		MILSAP/RCA AHL1 3932	4			
9	9	LEATHER AND LACE WAYLON & JESSI/RCA AAL1 3931	9			
10	14	I LOVE 'EM ALL T.G. SHEPPARD/Warner/Curb BSK 3528	4			
11	11	GREATEST HITS OAK RIDGE BOYS/MCA 5150	27			
12	12	ROWDY HANK WILLIAMS, JR./Elektra/Curb 6E 330	15			
13	18	SEVEN YEAR ACHE ROSANNE CASH/Columbia JC 36965	8			
14	10	EVANGELINE EMMYLOU HARRIS/Warner Bros. BSK 3508	13			
15 16	13 15	SOMEBODY'S KNOCKIN' TERRI GIBBS/MCA 5137 HEY JOE, HEY MOE MOE BANDY & JOE STAMPLEY/	15			
10	15	Columbia FC 37003	8			
17	27	WHERE DO YOU GO WHEN YOU DREAM ANNE MURRAY/				
		Capital SOO 12144	2			
18	21	ROLL ON MISSISSIPPI CHARLEY PRIDE/RCA AHL1 3905	4			
19	16	GREATEST HITS ANNE MURRAY/Capitol SOO 12110	32			
20	19	GREATEST HITS WAYLON JENNINGS/RCA AHL1 3378	105			
21	17	I BELIEVE IN YOU DON WILLIAMS/MCA 5133	30			
22	23	HONEYSUCKLE ROSE (ORIGINAL SOUNDTRACK) WILLIE	2/			
23	22	NELSON & FAMILY/Columbia S2 36752 WILD WEST DOTTIE WEST/Liberty LT 1062	36 11			
24	20	DRIFTER SYLVIA/RCA AHLI 3986	3			
25	25	MY HOME'S IN ALABAMA ALABAMA/RCA AHLI 3644	47			
26	26	STARDUST WILLIE NELSON/Columbia KC 35305	156			
27	32	I'M GONNA LOVE YOU BACK TO LOVING ME AGAIN				
		JOE STAMPLEY/Epic FE 37055	2			
28	24 28	BACK TO THE BARROOMS MERLE HAGGARD/MCA 5236 GUITAR MAN ELVIS PRESLEY/RCA AAL1 3917	33 13			
30	31	COCONUT TELEGRAPH JIMMY BUFFETT/MCA 5169	10			
31	29	URBAN COWBOY (ORIGINAL SOUNDTRACK)/Full Moon/	10			
		Asylum DP 90002	52			
32	33	LOOKIN' FOR LOVE JOHNNY LEE/Full Moon/Asylum				
22	20	6E 309	27			
33 34	30 34	I AM WHAT I AM GEORGE JONES/Epic JE 36492 REST YOUR LOVE ON ME CONWAY TWITTY/MCA 5138	45 38			
35	38	BEST OF EDDIE RABBITT/Elektra 6E 235	77			
36	36	ENCORE MICKEY GILLEY/Epic JE 36851	26			
37	37	WILLIE AND FAMILY LIVE WILLIE NELSON/Columbia				
		KC2 35642	127			
38	39	STRAIGHT AHEAD LARRY GATLIN & THE GATLIN BROTHERS	0.0			
39	40	BAND/Columbia KC 36250 BEST OF DON WILLIAMS, VOL. II/MCA 3096	82 81			
40	44	FULL MOON CHARLIE DANIELS BAND/Epic FE 36571	40			

41	47	GREATEST HITS LARRY GATLIN & THE GATLIN BROTHERS  BAND/Columbia KC 36488	110
42	35	THAT'S ALL THAT MATTERS TO ME MICKEY GILLEY/	110
		Epic JE 36586	34
43	48	MR. HAG TOLD MY STORY JOHNNY PAYCHECK/Epic FE	
		36761	5
44	41	LOVE IS FAIR BARBARA MANDRELL/MCA 5136	27
45	45	THE GAMBLER KENNY ROGERS/United Artists LA 934 H	125
46	51	TEN YEARS OF GOLD KENNY ROGERS/United Artists	
		LA 835 H	176
47	46	SAN ANTONIO ROSE WILLIE NELSON & RAY PRICE/	
		Columbia JC 36476	47
48	49	ANY WHICH WAY YOU CAN (ORIGINAL SOUNDTRACK)/	
_		Warner/Viva HS 3499	22
49	59	I HAVE A DREAM CRISTY LANE/Liberty LT 1083	5
50	43	THESE DAYS CRYSTAL GAYLE/Columbia JC.36512	34
51	52	24 GREATEST HITS HANK WILLIAMS, SR./MGM SE 4755	39
52	54	BEST OF BARBARA MANDRELL/MCA AY 1119	117
53	55	CLASSIC CRYSTAL CRYSTAL GAYLE/United Artists LOO 982	79
54	60	DREAMLOVERS TANYA TUCKER/MCA 5140	28
55	56	BEST OF THE STATLER BROTHERS/Mercury SRM 1 1037	
		(PolyGram)	274
56	42	GREATEST HITS DAVE & SUGAR/RCA AHL1 3915	11
57	58	HELP YOURSELF LARRY GATLIN & THE GATLIN BROTHERS	
		BAND/Columbia JC 36582	30
58	50	MUSIC MAN WAYLON JENNINGS/RCA AHL1 3602	49
59	53	TEXAS IN MY REAR VIEW MIRROR MAC DAVIS/	
		Casablanca NBLP 7239 (PolyGram)	31
60	57	WHO'S CHEATIN' WHO CHARLY McCLAIN/Epic JE 36730	23
61	62	GIDEON KENNY ROGERS/United Artists LOO 1035	56
62	61	SONGS I LOVE TO SING SLIM WHITMAN/Epic/Cleve.	30
		Intl. JE 36786	30
63	64	MILLION MILE REFLECTIONS CHARLIE DANIELS BAND/	104
		Epic KE 35751	104
64	65	OAK RIDGE BOYS HAVE ARRIVED/MCA AY 1135	109

BLUE KENTUCKY GIRL EMMYLOU HARRIS/Warner Bros.

**CLASSICS** KENNY ROGERS & DOTTIE WEST/United Artists

10TH ANNIVERSARY STATLER BROTHERS/Mercury SRM

71 URBAN COWBOY II (ORIGINAL SOUNDTRACK)/Epic/Full

TWO'S A PARTY CONWAY & LORETTA/MCA 5778

HARD TIMES LACY J. DALTON/Columbia JC 36753

WASN'T THAT A PARTY THE ROVERS/Epic JE 37107

SONS OF THE SUN BELLAMY BROTHERS/Warner/Curb

TOGETHER OAK RIDGE BOYS/MCA 3220

### CHARTMAKER OF THE WEEK

67

68

69

70

72

73

74

68

72

**JOHN ANDERSON 2** 

Warner Bros. BSK 3547



ROSES IN THE SNOW EMMYLOU HARRIS/Warner Bros. BSK 3422 51

BSK 3318

1 5027 (PolyGram)

Moon SE 36921

108

62

39

19

32

BSK 3491 22

# **Douglas Goes Country**





Syndicated TV talk show host Mike Douglas (at left in each photo) recently tapped two veteran country hitmakers to co-host his Los Angeles-based show. In the photo at left, Douglas croons with RCA artist Eddy Arnold. In the photo at right, he chats with MCA artist Conway Twitty. At center is Isabelle Sanford, a star of TV's "The

## Lavender Inks Ferlin Huskey

NASHVILLE—Shorty Lavender, president of the Shorty Lavender Talent Agency, has added Ferlin Huskey to the roster of talent represented by his agency. Huskey has signed for Lavender's artist development services as well as booking representation.

## Teaming Up



Tree Intl. writer Bobby Braddock works with writer/artist Helen tune Cornelius during a recent song session at Tree's Nashville offices.



# **Record World**

MAY 16, 1981

Т								MAY
	MAY	RTIST, L			50	55	HERE'S TO THE HORSES JOHNNY RUSSELL/Mercury 57050	
	16	3	AM I LOSING YOU/	HART	51	51	A LITTLE BIT OF HEAVEN ROGER BOWLING/MErcury	. 5
			RONNIE MILSAP		52	57	DOES SHE WISH SHE WAS SINGLE AGAIN BURRITO	7
			RCA 12194	9	53	58	BROTHERS/CBS/Curb 6 01011  LOVE TO LOVE YOU CRISTY LANE/Liberty 1406	7
				9	54	63	RODE HARD AND PUT UP WET JOHNNY LEE/Epic/Full	
	2	1	I LOVED 'EM EVERY ONE T. G. SHEPPARD/Warner/Curb 49690	10	55	68	Moon 19 02012  DON'T BOTHER TO KNOCK JIM ED BROWN & HELEN	5
	3	6	SEVEN YEAR ACHE ROSANNE CASH/Columbia 11 11426	14			CORNELIUS/RCA 12220	2
	4	5	ROLL ON, MISSISSIPPI CHARLEY PRIDE/RCA 12178	11 7	56	56	SPREAD MY WINGS TIM REX & OKLAHOMA/Dee Jay	4
	6	11 2	ELVIRA OAK RIDGE BOYS/MCA 51084 REST YOUR LOVE ON ME/I AM THE DREAMER CONWAY	,	57	9	MISTER SANDMAN EMMYLOU HARRIS/Warner Bros. 49684	11
	7	8	TWITTY/MCA 51059 HEY JOE (HEY MOE) MOE BANDY & JOE STAMPLEY/	13	58 59	65 18	THE ALL NEW ME TOM T. HALL/RCA 12219 A HEADACHE TOMORROW (OR A HEARTACHE TONIGHT)	3
	8	10		10 10	60	67	MICKEY GILLEY/Epic 19 50973	14
	3	10 12	PRIDE JANIE FRICKE/Columbia 11 60509 FRIENDS/ANYWHERE THERE'S A JUKEBOX RAZZY BAILEY/	10		0,	DON'T GET ABOVE YOUR RAISING RICKY SKAGGS/Epic 19 02034	3
	10	13	RCA 12199  I'M JUST AN OLD CHUNK OF COAL JOHN ANDERSON/	8	61	27	CHEATIN'S A TWO WAY STREET SAMMI SMITH/Sound Factory 427	11
	-	19	Warner Bros. 49699  LOUISIANA SATURDAY NIGHT MEL McDANIEL/Capitol 4983	8 8	82	69	SLOW COUNTRY DANCIN' JUDY BAILEY/Columbia	3
	12		I DON'T THINK LOVE OUGHT TO BE THAT WAY REBA	ŭ	63		I STILL MISS SOMEONE DON KING/Epic 19 02046	3
			,,	10	64		JUST LIKE ME TERRY GREGORY/Handshake 8 70071	3
	13	21 17	WHAT ARE WE DOIN' IN LOVE DOTTIE WEST/ Liberty 1404 COWBOYS DON'T SHOOT STRAIGHT (LIKE THEY USED TO)	7	CHAR	TMAK	ER OF THE WEEK	
			·	11	65		DREAM OF ME	
	16	20 16	A MILLION OLD GOODBYES MEL TILLIS/Elektra 47116 BETWEEN THIS TIME AND THE NEXT TIME GENE WATSON/	8			VERN GOSDIN	
				12	1		Ovation 1171	1
	17	22	BUT YOU KNOW I LOVE YOU DOLLY PARTON/RCA 12200	6 9	66	74	WHAT THE WORLD NEEDS NOW IS LOVE BILLIE JO	
	18:	23 4	THE BARON JOHNNY CASH/Columbia 11 60516 HOOKED ON MUSIC MAC DAVIS/Casablanca 2327	7	67	76	SPEARS/Liberty 1409	3
	20	25	[PolyGram]  BLESSED ARE THE BELIEVERS ANNE MURRAY/Capitol 4987	13 7	68	73	FOOTPRINTS IN THE SAND EDGEL GROVES/Silver Star 20 SINCE I DON'T HAVE YOU/YOUR CHEATIN' HEART DON	3
	21	25 26	IT'S A LOVELY, LOVELY WORLD GAIL DAVIES/Warner	•	69	78	McLEAN/Millennium 11804 (RCA) GO HOME AND GO TO PIECES DONNA HAZARD/	3
	20	-	Bros. 49694	7 13		, 0	Excelsion 1009	3
	22	7 28	FALLING AGAIN DON WILLIAMS/MCA 51065 WHISPER LACY J. DALTON/Columbia/Sherrill 01036	7	70	89	BALLY-HOO DAYS/TWO HEARTS BEAT BETTER THAN ONE	
	24	30	BY NOW STEVE WARINER/RCA 12204	6	71	24	EDDY ARNOLD/RCA 12226 PICKIN' UP STRANGERS JOHNNY LEE/Full Moon/Asylum	2
	25	31	SURROUND ME WITH LOVE CHARLY McCLAIN/Epic 19 01045	7	100			14
	26	33	LOVIN' ARMS/YOU ASKED ME TO ELVIS PRESLEY/RCA		7.3	_	UNWOUND GEORGE STRAIT/MCA 51104  ANGELA MUNDO EARWOOD/Excelsior 1010	i
	27	29	12205 HEART OF THE MATTER THE KENDALLS/Ovation 1169	5 9	74 75	37	LEONARD MERLE HAGGARD/MCA 51048	14
	28	35	MONA LISA WILLIE NELSON/Columbia 11 02000	5	/3	42	ALICE DOESN'T LOVE HERE ANYMORE BOBBY GOLDSBORO/ CBS/Curb 6 70052	
	29 30	32 14	FIRE AND SMOKE EARL T. CONLEY/Sunbird 7561  IF I KEEP ON GOING CRAZY LEON EVERETTE/RCA 12177	7 11	76 77	60 66	SOMEBODY LED ME AWAY LORETTA LYNN/MCA 51058 HOLD ME LIKE YOU NEVER HAD ME RANDY PARTON/	12
	31	36	DO I HAVE TO DRAW A PICTURE BILLY S N/Epic 19			•	RCA 12137	11
	32	20	51000	7	78 79	88 61	TEXAS IDA RED DAVID HOUSTON/Excelsior 1012  ANGEL OF THE MORNING JUICE NEWTON/Capitol 4976	2 11
	32	39	1 WANT YOU TONIGHT JOHNNY RODRIGUEZ/Epic 19 01033	7	80	71	OLD FLAMES ALABAMA/RCA 12169	14
	33	38 34	EVIL ANGEL ED BRUCE/MCA 51076 IN THE GARDEN STATLER BROTHERS/Mercury 57048	8	81	64	I CAN'T HOLD MYSELF IN LINE PAYCHECK & HAGGARD/ Epic 19 51012	9
	34	34	(PolyGram)	8	82	84	FLO'S YELLOW ROSE HOYT AXTON/Elektra 47133	3
	35	41	MY WOMAN LOVES THE DEVIL OUT OF ME MOE BANDY/	5	83	_	YOU MADE IT BEAUTIFUL CHARLIE RICH/Epic/Sherrill 19 02058	1
	36	43	Columbia 11 02039 THE MATADOR SYLVIA/RCA 12214	4	84	90	SIDEWALKS ARE GREY KENNY SERRATT/MDJ 1008	2
	37	47	I WAS COUNTRY WHEN COUNTRY WASN'T COOL		85		MIDNITE FLYER SUE POWELL/RCA 12227  MUSIC IN THE MOUNTAINS ERNIE ROWELL/Grass 63 07	1
	38	40	BARBARA MANDRELL/MCA 51107  GETTING OVER YOU AGAIN RAY PRICE/Dimension 1018	2 8	87		CLEAN YOUR OWN TABLES KAY T. OSLIN/Elektra 47132	1
	39	44	LOVE DIES HARD RANDY BARLOW/P.A.I.D. 133	5	88	95	ONE LOVE OVER EASY SAMI JO COLE/Elektra 47127	2
	40	46	LOVIN' HER WAS EASIER TOMPALL & THE GLASER BROTHERS/Elektra 47134	3	90	81	MY HEART CRIES FOR YOU MARGO SMITH/Warner Bros.	1
	41	48	SOME LOVE SONGS NEVER DIE B. J. THOMAS/MCA 51087	6	91	91	49701 I'D RATHER BE THE STRANGER IN YOUR EYES GENE	5
	42	45	YOUR WIFE IS CHEATIN' ON US AGAIN WAYNE KEMP/ Mercury 57047 (PolyGram)	8			KENNEDY/KAREN JEGLUM/Door Knob 81 151	3
	43	62	FOOL BY YOUR SIDE DAVE ROWLAND & SUGAR/Elektra		92	-	NORTH ALABAMA DAVE KIRBY/Dimension 1019	1
	4.4	EC	DARLIN' TOM JONES/Mercury 76100 (PolyGram)	2 5	93 94	80 79	TEXAS WOMEN HANK WILLIAMS, JR./Elektra/Curb 49102 MAGIC EYES JACK GRAYSON & BLACKJACK/Koala 331	15 7
	44	50 59	GOOD OL' GIRLS SONNY CURTIS/Elektra 47129	4	95 96	98 75	WITHOUT YOU BUCK OWENS/Warner Bros. 49651	2
	46	53	YOU'RE CRAZY MAN FREDDIE HART/Sunbird 7560	5	97	_	NO ACES PATTI PAGE/Plantation 197 TELL ME SO GARY GOODNIGHT/Door Knob 81 155	1
	47	52	LEARNING TO LIVE AGAIN BOBBY BARE/Columbia 11 02038	4	98 99	99	THE TESTIMONY OF SODDY HOE JERRY REED/RCA 12210 WALTZES AND WESTERN SWING DONNIE ROHRS/Pacific	2
	48	49	FRIDAY NIGHT FEELIN' RICH LANDERS/Ovation 1166	8			Challenger 4504 (NSD)	1
	49	54	LOVE KNOWS WE TRIED TANYA TUCKER/MCA 51096	4	100	70	I'M ALMOST READY LEONA WILLIAMS/Elektra 47114	7

# The Academy of Country Music's Motion Picture of the Year

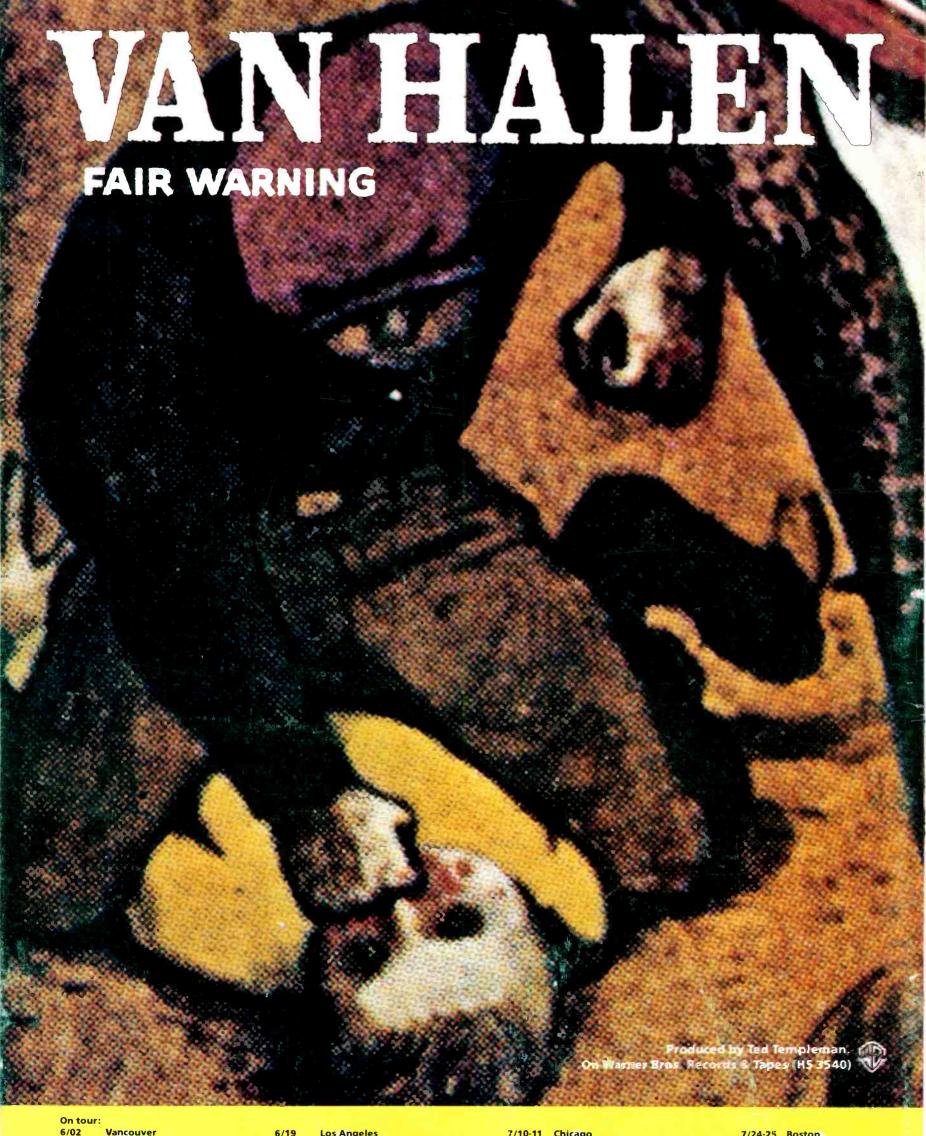


Coal Miner's Daug er Soundtrack

The story behind the living legend—

Loretta Lynn

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7/31 Buffalo
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8/05 Montreal