DEDICATED TO THE NEEDS OF THE MUSIC/RECORD INDUSTRY

ONE DOLLAR



WHO IN THE WORLD

At Right, Ron Alexenburg, VP, Columbia Custom Labels, And Steve Tyrell, President **Of New Discery New Design Records Being Distributed By** Columbia. Story Inside.



97005

HOLLYWOOD CALIF TI20 SUNSET BLVD

PICKS OF THE WEEK



Sth DIMENSION, "LOVE'S LINES, ANGELS AND 2 ANN PEEBLES, "I PITY THE FOOL" (Lion, BMI). RHYMES" (April, ASCAP). Now that "One Less Bell" has been resoundingly answered, the group is starting a string of hits with this intense new one. Song is right in their established groove. Bell 965.



B. J. THOMAS, "NO LOVE AT ALL" (Rose Bridge/ Press, BMI). B.J. continues to stay on top with his mixture of countryflavored soul and drive. This fine Wayne Carson song is going to go across-the-board before you know it. Top quality listening. Scepter 12307.



CHICAGO, "FREE" (Auerlia, ASCAP). Cut from the "Chicago III" album's "Travel Suite" can't miss considering the group's track record. Features the driving horn rock sound that drives their fans, of all ages, out of their minds. Columbia 4-45331.



This Week:

100 PROOF AGED IN SOUL, "ONE MAN'S LEFT-OVERS (IS ANOTHER MAN'S FEAST)" (Gold Forever, BMI). With "Who's Been Sleeping" under their belt, the group's fine follow should have no problems. They've got a tremendous pop/soul sound of their own. Hot Wax 7009 (Buddah).



The gal who did so well in all markets with "Part Time Love" sounds like she has another winner. She 🚽 shines on her version of this Bobby Blue Bland standard with a few funky touches of her own. Hi 2186 (London).



FROM ME" (Don, BMI). Wright proved himself capable of coming through with an R&B and pop smash with "Ace of Spade." This is a mellow BARBRA STREISAND, "STONEY END." Barbra Streisand, under the guidance of producer Richard Perry, has joined her considerable vocal force with those of some tasty rock musicians and expert young songwriters (like Nilsson, Newman and Nyro) for an absolutely gorgeous album of pop-rock singing. Breathtaking, Columbia KC 30378,

BILL COSBY, "WHEN I WAS A KID." Bill Cosby, like many another comedian before him, has been called "the funniest man alive." Well, if he's not that. Cosby is certainly one of them for the reason that there is nothing contrived about his humor. It's all based on his observation of the world. And what's truest is funniest. One of his best. Uni 73100.



MUDDY WATERS, "MAKING FRIENDS" (Heavy, BMN. Muddy is back sounding stronger than ever. His latest is for real-no wah-wah, no cheap gimmicks-just the finest blues you'll ever hear. Time is right for him to start happening again; welcome back, Mr. Morganfield. Chess 2107.



SLIM HARPO, "RAININ' IN MY HEART" (Excellorec, BMI). This is one of the late Slim Harpo's greatest sides. It's now happening in the country field for Hank Williams, Jr., and Mike Curb so there's no reason the original won't start scoring again. Excello 216 (Nashboro).

JOHN LEE HOOKER, CANNED HEAT, "HOOKER 'N HEAT." The combination of John Lee Hooker and Canned Heat will be an instant turn-on for myriads of buyers. What has been achieved on these two records is an uncanny blend of the best virtues of both of the artistic forces. Album is further distinguished by a very informal feel. Liberty LST 35002.

ENGELBERT HUMPERDINCK, "SWEETHEART." Engelbert Humperdinck lovers will know what to expect from this album, and they will get it. The arrangements, as usual, have a swingy, dream-boat feel and the songs and singing the same. To get the album started off right, label has also formulated a Valentine's Day cam-paign. Parrot XPAS 71043 (London).









Special Issue on Blues Power

lei.







LSP-4305; P8S-1550; PK-1550



LSP-3926; P8S-1304

nc/



VICTO

RCЛ VICTOR



LSP-4186; P8S-1481; PK-1481

Their new single, "Better Move It On Home" #47-9958

Porter's new single, "The Last One to Touch Me" #47-9939 Moving up the charts.

Dolly's hit single, "'Joshua" #47-9928 Now #[:]3 on Record World's Country Charts.



LSP-4490; P8S-1696; PK-1696

Porter and Dolly really are two of a kind: the number one country duet. According to the Country Music Association. According to countless fans. According to their brand-new album. Porter and Dolly: "Two of a Kind." One-of-a-kind product.

dynofiex is the RCA trademark for a new development in record manu-facturing that provides a smoother, quieter surface and improved ability to reproduce musical sound. This lightweight record also virtually eliminates warpage and turntable slippage.

RC/I Records and Tapes



Dedicated to the Needs Of the Music/Record Industry

February 13, 1971

Gortikov Receives Singles Shifting to Softer Sounds? Chart Indicates Trend Underway ADL Award

By DAVE FINKLE

Is the hard rock single dead,

or just taking a nap or what?

Although the term "hard rock"

is difficult to define, just about

none of the singles in this

week's top 10 would seem to

George Harrison with "My

Sweet Lord" (Apple) might

and possibly the Bee Gees (At-

co) with "Lonely Days" might,

although much of the cut is

very lyrical. Otherwise the list

HOLLYWOOD - Stanley M. Gortikov, President, Capitol Industries, Inc., and Capitol Records, Inc., will receive the Anti-Defamation League's 1971 Human Relations Award at a testimonial luncheon in the Hotel Pierre, New York City, on Wednesday, Feb. 17.

Announcement of the tribute by the ADL Appeal's Music and Performing Arts Division was made by Seymour Graubard, National Chairman of the League.

Survey Reveals

is strictly above-ground sound, (Continued on page 6) cut to be singles. MOR, C&W Music

Most Played on Air

qualify.

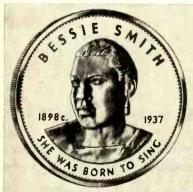
Middle-of-the-road and country music, followed by rock and contemporary, lead all other radio station musical formats in total hours on the air each day. This finding is among the preliminary results of a survey conducted to help recording companies improve their services to radio stations.

The Recording Industry Association of America and the National Association of Broadcasters sponsored the survey which was launched last year. At that time, on behalf of the RIAA-NAB Liaison Committee, Charles M. Stone, NAB Vice-President for radio, and Henry Brief. Executive Director, sent to all radio stations a detailed questionnaire. The survey, it was hoped, would provide rerecording companies with upto-date information on individual stations' formats and personnel.

In addition, the data would spotlight comments by management of radio stations as to the kind of service they have been receiving from individual recording companies.

(Continued on page 6)

Society Honors Bessie, Hammond



Bessie Smith, "The Empress of the Blues," has been memorialized by the American Negro **Commemorative Society through** a new commemorative medal issued in her honor.

For his unceasing efforts in the field of jazz and blues, the society has honored John Hammond with the first minted Bessie Smith medal. The first to recognize the magnitude of her artistry, Hammond has devoted years to preserving her work culminating in Columbia's reissue project of the entire Bessie Smith catalog, 1923-1933.

The American Negro Commemorative Society was founded in 1968 to honor great black Americans. It consists of 1380 members and a board of directors who meet monthly to choose the honors. To all 1380 members, a commemorative sil-(Continued on page 67)

For instance, Lynn Anderson is the first country artist since Johnny Cash to have a number one single (Columbia's "Rose Garden"). She is also one of the three women in the magic 10. The others are Gladys Knight (and the Pips) with "If I Were Your Woman" (Soul) and Diana Ross with "Remember Me" (Motown).

The Motown people have a third single in the top 10, too-"Mama's Pearl" by the Jackson 5, not to mention the Jackson 5 sound-alikes, the Osmond porary hiatus?

Brothers, who look to be the next number one group with "One Bad Apple" (MGM).

Others in the top 10 are Dawn ("Knock Three Times," Bell), Bobby Goldsboro ("Watching Scotty Grow" (United Artists) and Dave Ed-munds, whose "I Hear You Knocking" (MAM) is a revival of Gale Storm's chicken-rockand-roll hit of the mid-'50s.

Is this a singles trend—a confirmation of the shift to a softer sound-or is it just a tem-

Columbia to Distribute **Tyrell New Design Label**

Ron Alexenburg, Vice President, Columbia Custom Labels, and Steve Tyrell announce an agreement between Columbia and Tyrell's new label, New Design, for exclusive distribution of the new label. The deal was negotiated between Tyrell and Clive Davis, President, Columbia Records.

The first release on the New York-based label will be a sin-gle, "Carry Me Back," recorded by Barry Mann and produced by Mann, Al Gorgoni, and Chips Moman at Moman's American Recording Studios in Memphis. It is due this month.

Tyrell commented, "Our objective at New Design is to create a situation that will be tremendously attractive to artists. We're trying to put together an all-star team of writers and producers. Along with Columbia Records, whose distribution, merchandising, promotion, and sales are second to none, we should be creating an attractive package for any artist."

Tyrell's industry background is extensive. He's worked in such areas as promotion, production, master acquisition, (Continued on page 67)

B'nai B'rith Piracy Parley Brings Heated Opinions

■ NEW YORK—Lawyers and | industry figures engaged in a heated discussion regarding music piracy at the Feb. 1 meeting of the B'nai B'rith Music and Performing Arts Lodge at the Friar's Club.

Speakers included Robert Osterberg of the firm of Abeles & Clark representing the Harry Fox Agency and Jules Yarnell of Laporte & Meyers representing RIAA. David Rothfeld of Korvettes served as moderator.

Rothfeld called piracy a threat to the entire industry and complained that not enough action was being taken to combat the problem. He stated that it may be necessary for retailers to do something about the problem themselves if faster action is not forthcom-(Continued on page 13) ing.

Goldsboro Hijacked

HAVANA — United Artists' Bobby Goldsboro arrived here last week aboard a hijacked plane. Flight from Chicago was bound for Nashville.

With Goldsboro were troupe members Ron Oates, Steve Shafer and Jan Curtis.

Goldsboro's "Watching Scotty Grow" is riding other airwaves.

Rosenblatt Named WB MIDEM National Sales Manager



Ed Rosenblatt

BURBANK, CALIF. — Warner Brothers Records, Inc., has appointed Ed Rosenblatt National Sales Manager, it was announced at company headquarters by Joel Fniedman, Vice dustry," he added.

Glew is Atlantic VP Glew joined Atlantic Records



Dave Glew

Ahmet Ertegun, President of Atlantic, announced that Dave Glew had been appointed VP and Director of Marketing, effective immediately.

President and Director of Marketing

Rosenblatt comes to Warner Brothers from Talent Associates, where he was the General Manager of its record division. Prior to that assignment, he was Sales Manager of A&M Records as well as Sales Manager of the Mainline Distribution Company, Cleveland.

"We all feel fortunate in adding Rosenblatt to our executive roster," Friedman said. "He's a dynamic and creative piece of manpower who is both young and on top of the current trends in pop music as well as a veteran of the business side of the in-

in the summer of 1969 as Al-

bum Sales and Merchandising

Manager, a position he has held

until his new appointment. Be-

fore joining the company Glew

had been general Manager of

Seaway Distributors in Cleve-

land for three years. Prior to

his association with Seaway he

was Branch Manager of Dot

Records in Cleveland, where he

started in the record business

Oversee Campaigns

oversee the firm's marketing

campaigns for album product,

and will also continue to super-

vise album sales for the com-

In his new post Glew will

'72 Plans

CANNES-Bernard Chevry, executive head of MIDEM, announced plans for next year's meet at a farewell cocktail party here following the recent conclave.

There will be senarate galas for each country's artists next year-the format for the first two years (1967-68). They will be held in two areas, at the Palais du Festival and the Casino. The 1972 MIDEM will also see the press provided additional accommodations in the building next to the Palais du Festivals. MIDEM time also will be extended from six days to seven.

The Rio de Janeiro Pop Festival will have representative artists put on a show prior to their own in February.

Chevy also announced that the turnover dollars for all MIDEM participants at Cannes this year was between nine and 10 million dollars. There were 603 companies represented from around the world. Great Britain led with 143 firms, followed by France with 116 and the U.S.A. with 93.

Pate Exits MGM Verve

Johnny Pate, arranger-producer, has left his post as East Coast Director of Artists & Repertoire for MGM Verve Records

Prior to this, Pate served as Midwest Director of A & R for ABC Records. He has been instrumental in helping the careers of B. B. King, Curtis Mayfield, the Impressions, Gene Chandler, the Five Stairsteps, Wes Montgomery, Major Lance, the Trolls and the Okaysions, to name a few.

While at MGM, he was responsible for works of Jimmy Smith, Stan Getz, Kenny Burrell, Phil Woods and Monty Alexander. At this time future plans remain undisclosed.

'Love Story' Certified

M NEW YORK - Paramount Records' original soundtrack album of the Francis Lai score from Paramount Pictures' "Love Story" has been certified by the RIAA as a million dollar selling gold album.

The album, which is approaching the top of the charts, has actually, within its first $3\frac{1}{2}$ weeks of sale, accounted for some 750,000 units and is now, according to Famous Music (Continued on page 6)



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RECORD WORLD February 13, 1971

in 1962.

pany.

Miss Bailey recently made her debut in a new television variety show on the ABC-TV network on Saturday nights, and because of response to her singing "Mama, A Rainbow" on the first show, plans now call for her to perform the song a number of times more on the program.

Chicago Gold

Columbia's Chicago have achieved their third gold record award for their latest album, "Chicago III." James

Pearl Bailey Joins RCA

Pearl Bailey has signed a contract to record exclusively for RCA Records, announces Mort Hoffman, Division VP, Commercial Operations. Miss Bailey's first single, "Mama, a Rainbow" b/w "Two by Two," has just been released.

"Miss Bailey is truly one of the great personalities of show business, and we are indeed pleased to begin this exclusive recording association with her," Hoffman said,

The star was last on the RCA label in the second Broadway cast album of "Hello, Dolly!",

Osmonds Certified

🛿 "One Bad Apple" by the Osmond Brothers on MGM has been certified by RIAA as a million-seller.

the new pact, she selected two Broadway show songs. "Mama, A Rainbow," is from the score of "Minnie's Boy's" while the flip is from the Richard Rodgers show, "Two by Two."

William Guercio produced.

and for her debut record under

"COTD JICHL IJ CEOBCIJ"



DEE DEE MYYMICK

Produced by Dave Crawford & Brad Shapiro Recorded at Muscle Shoals Sound Studio, Alabama



FUULUSLIGI

Gold Gen. Prof. Manager **Of ATV-Kirshner Music**



Wally Gold, Don Kirshner

Don Kirshner has announced on behalf of ATV-Kirshner Music that Wally Gold has been named General Professional Manager of the ATV-Kirshner music complex in the United States.

In addition to being involved in the various publishing companies controlled by ATV-Kirshner, Gold will also be coordinating and exploiting the television and motion picture music controlled by the new entity, which includes TV's "The Archies," "The Globetrotters" and next season' "The Persuaders," with Tony Curtis and Roger Moore.

Gold comes to ATV-Kirshner with a varied music business background in publishing, producing and writing. Most recently, Gold was an A&R man at Columbia Records responsible for recordings by Barbra Streisand, Tony Bennett, Jerry Vale, Peter Nero, and Herschel Bernardi, Previous to that, he served as General Professional Manager at A. Schroeder Music Corp. during which time he coproduced most of Gene Pitney's early hits for Musicor Records and contributed to the development of such writers as Pitney, Randy Newman, Al Kooper and Irwin Levine.

Gold also worked with Kooper in producing the original set of "Blood, Sweat and Tears" demonstration discs and initiated the negotiations that were responsible for the group signing with Columbia.



As a writer he penned many hits including Elvis Presley's "It's Now Or Never" and "Good Luck Charm," Lesley Gore's "It's My Party" (all went to number one), Nat Cole's "Time and the River," "Sweet Bird of Youth" and "Look Homeward Angel."

The ATV-Kirshner music company controls Welbeck Music, Ltd., Beckwel Music, Comet Music Corp. and Sweco Music Corp., Don Kirshner Music, Inc., and the management of Maclen Music in the United States. Canada, Mexico and the Philippines. Maclen Music controls the publishing rights to the John Lennon and Paul McCartney copyrights in those territories, including such Beatle hits as "Let It Be," "Yesterday," "Michele" and over 200 other Lennon-McCartney hits.

Most Played Music

(Continued from page 3)

Approximately, 5,900 stations received the survey and 2,500 responded. On Jan. 22, a follow-up survey was mailed to those who have not yet responded to the survey. Final results will be based on these returns.

Stone urged all stations to respond to the questionnaire in order to "benefit from the kind of planning that's going into this."

Highlights

Highlights of the preliminary figures (approximate figures):

-82 per cent of the stations reported playing middle-of-theroad music sometime during the broadcast day. Middle-ofthe-road represented 48 per cent of the *total* hours of all music played by stations responding to the survey. (The total number of hours reported by the 2,500 stations was 43,500 -covering a 24-hour period.)

-56 per cent of the stations responding said country-western music was played on their stations. 18 per cent of the total hours of all music played by stations answering the questionnaire was country-western.

-40 per cent of the stations reported playing rock on the air. Rock represents almost 14 per cent of the total daily hours reported.

-Nine per cent of the stations reported playing a combination format of black, soul and Rhythm and Blues. This is two per cent of the total hours on the air each day.

Schwartz Musicor Promotion Director



Red Schwartz

NEW YORK-Musicor President Art Talmadge announced he has appointed Red Schwartz Director of National Promotion and New Product, effective immediately.

His duties will encompass the supervision of the company's promo activities around the country, as well as being responsible for all single rec-

The questionnaire asks questions such as whether stations play albums, 45s or both; how they now obtain recordings; the number of hours per day each type of music is played; which record representatives are in contact with them and if any difficulties are encountered with recording companies.

Later on, after results of the second mailing have been tabulated, stations will be supplied with cards to complete if there are format changes or a different person is designated to receive recordings.

When such changes occur the station will fill out the card and return it to NAB. The record manufacturers will be kept current with what is happening at various stations.

Farrell Does Commercials

The commercials division of the Wes Farrell Organization has completed the music for two television spots for Clairol. Music was composed and arranged by Thomas Kaye.

'Love Story'

(Continued from page 4)

Corp. Executive VP, Jack Wiedenmann, "just really hitting its stride.

"'Love Story' will soon be in the unique position of simultaneously being the number one book, film and record in the United States," commented Wiedenmann.

ord sales of both the Musicor and Dynamo labels. Chris Spinosa. Musicor Vice President and Sales Manager, will handle all album and tape sales for the two labels.

Schwartz is an industry veteran. Prior to joining Musicor, Red was Vice President of Product and Promotion at Roulette and during his tenure there he was responsible for discovering the Hullabaloos and Tommy James and the Shondells, among others. Earlier in his career, Red served as National Promotion Director of Vee Jay Records, where he was instrumental in launching such artists as Dee Clark, Gene Chandler, Jimmy Reed and John Lee Hooker. Additionally, he found a group known as the Four Lovers, who went on to become the Four Seasons. Red has also been a disc jockey for WDAS radio in Phialdelphia, his hometown.

Lemongello Recording

NEW YORK --- Pete Lemongello, who recently scored on the Jan. 31 Cerebral Palsy Telethon, is currently recording new singles and an LP for Rare-Bird Records. His new "Groovy Little single is Things."

Gortikov Honored

(Continued from page 23)

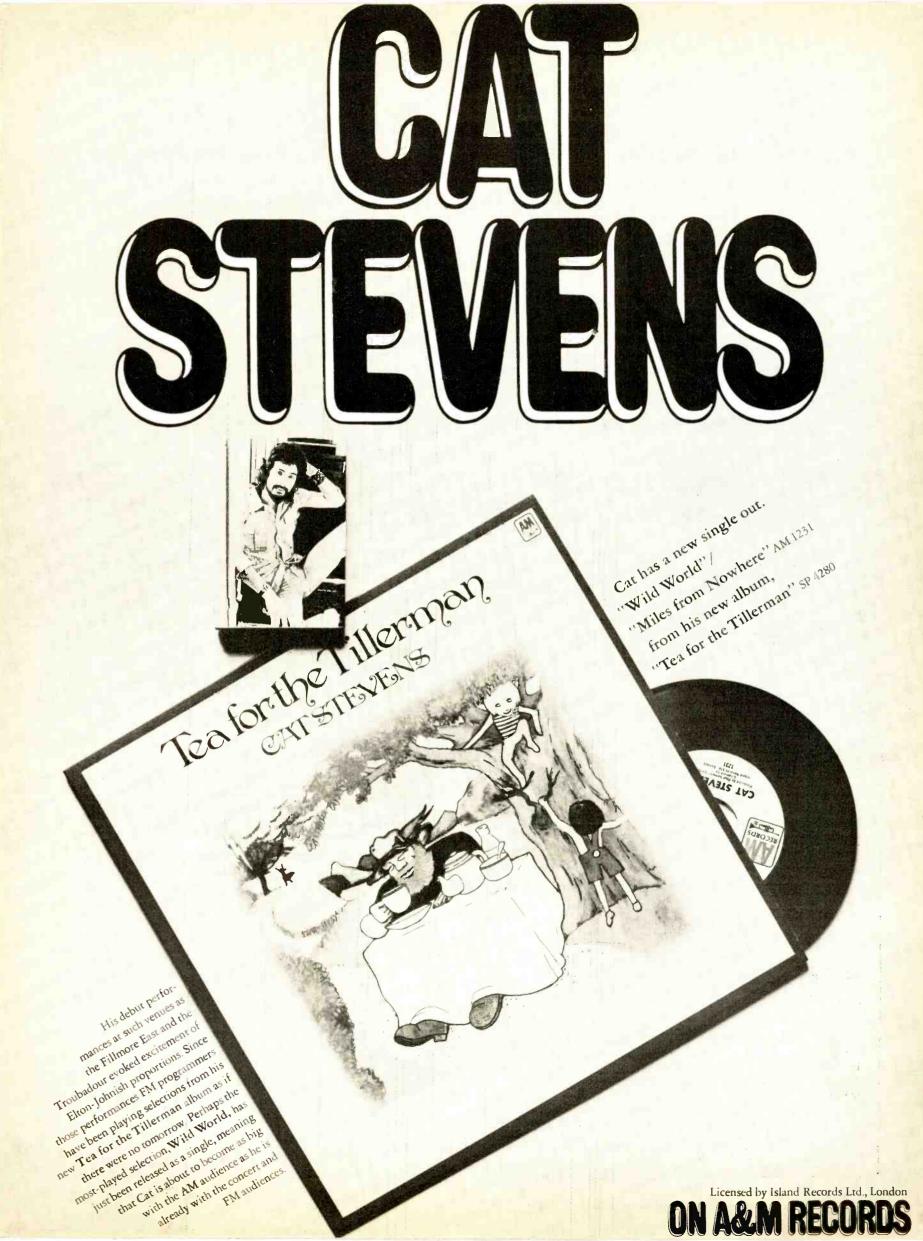
Cy Leslie, Chairman of the Board of Pickwick International, Inc., and Chairman of the Division, will preside.

Graubard said that Gortikov is being honored as "a man of leadership, vision and humanitarian concern, whose work for cultural growth and humam betterment has been truly distinguished."

Two previous recipients of the award, Jack Grossman, President of Merco Enterprises, Inc., and Clive Davis, President of Columbia Records, are serving as honorary chairmen of the luncheon.

Gortikov has been described as one "who embodies that which is most constructively creative and progressive in the music industry and one who has dedicated commitment to the finest values of the American way of life."

The Music and Performing Arts Division is participating in the ADL Appeal's nationwide campaign to raise \$7,505,000 for a program of community relations and intergroup research and education by the Anti-Defamation League of B'nai B'rith.

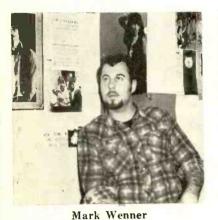




This page will be devoted each week to your opinions. We welcome letters on all subjects pertinent to our industry. There may be a time when your thoughts differ from ours editorially. You are welcome to express them here.

Digging the Blues

By MARK WENNER



(Editor's Note: The author, who performs as B-Town Slim with his group Shortnin' Bread, has been a construction worker, college student and songwriter. He plays harp in the Chicago blues style and is a noted blues collector. He is a contributor to Sing Out Magazine.)

Since he is a commercial artist—a professional entertainer —the blues artist has been exploited by the management end of the industry. Yet the blues-

.

man's fate is not quite so simple since his music has been all but abandoned by the majority of its former audience and finds only a limited one at the far ends of the rock or folk market. Soul has become the popular music of the American black audience; the blues is rarely heard either on the ghetto theater circuit or on soul radio. A few bluesmen break through into the popular media, enjoy a hit or two, perhaps even become stars like B. B. King. But the vast majority, from the many creative, inventive, original artists to the many competent imitators, remain in obscurity, selling a small number of single records to limited markets in a few urban ghettos and in parts of the South, perhaps recording an album for one of the small blues collector labels like Delmark or Arhoolie, and picking up change on weekends playing local bars and dances.

Isn't That What Industry is All About?

It is fashionable today to point out how major blues labels are frequently owned by whites who have ripped off their artists. At the risk of sounding cynical, isn't that what the industry is all about? Or perhaps, isn't that what industry is all about, regardless of race, creed, etc.

Assume media creates the tastes of the people. The soul station is the primary medium influencing the musical tastes of today's black community. How much blues is programmed into today's playlists? Blues records come out every day—good records. No one need put a 15-year-old Muddy Waters song in a current playlist, but what about his recent release, "Making Friends"?

This is not to excuse the predominantly white media, which is still more likely to play a psychedelic version of "Hoochie Coochie Man" by the Nylon Eggplant than any of the more recent releases by Junior Wells or Buddy Guy.

Blues is not a static, archaic music; it is alive, constantly evolving with every generation of bluesmen; Junior Wells' blues are younger than Muddy Waters'. His audience dances differently, too—they respond to the syncopated bugaloo rhythms rather than the walking bass and shuffle rhythms of the early '50s when people did the bop. But Junior's music is the blues.

Younger Bluesmen Need Mellowing of Age

Younger bluesmen often need the mellowing of age to play blues; perhaps the audience does, too. Bob Ewan, a guitarist

working small clubs in Washington, D.C., to a curious mixture of black and white audiences plays the style of blues associated with the younger bluesmen of the West Side of Chicago. His trio plays mostly upbeat material until they begin to mellow with the evening; but it is all blues. My band plays rock and roll, what we call "Good Rockin' Music," and does not have a particularly black sound, although the presence of blues is undeniable in our music (as it is in all rock). We save our one slow blues for the final number of an evening's performance. Younger men (and women), black or white, have too much nervous energy to get mellow right away. I once heard a 19-year-old open a set with "Long Distance Call," something even Muddy Waters wouldn't attempt.

But young people can play blues, can feel the blues, fast and slow; they can listen to and love blues. It will always be the exception rather than the average kid who listens to older blues, either Elmore James or Robert Johnson. But Johnny Shines, an older man who knew Johnson personally, could record an honest, straightforward piece next week that could be a hit. And it doesn't mean pushing him into a studio with a bunch of psychedelic effects, either.

It has been said that the economics that created the situations that started the blues have changed. The urban Negro saw the past in the blues and sought to sever ties with them. It is curious that lyric collectors were always excited by a blues song that dealt with political or economic issues. Such songs were always rare exceptions because blues is an emotional music, dealing with intensely personal problems that are shared by all people. Nobody has to starve to suffer; infidelity knows no economic boundaries. Labels (despite my own use of them) on types of music are obviously ridiculous. In 1957, on the same radio station, side by side, I heard Jimmy Reed, Elvis, Johnny Cash, Joe Turner, Johnny Horton, Ruth Brown and Jerry Lee Lewis. All singing about that "same thing." I was nine years old and I dug all of it.

Criticize Media, Creator of Popular Taste

The Washington Blues Festival, recently held at Howard University in an attempt to "bring fit all back home" to the younger black audience, was a failure. The black students showed up opening night for a local soul band and B. B. King, a star. They left the second and third nights, nights of solid blues, pretty much to an audience that more resembled a Newport Folk Festival than a Washington Blues Festival. It is difficult to assign blame. Indeed, it is unnecessary. But rather than to criticize taste, which is impossible, I would criticize media, the creator of popular taste. Record companies have an obligation to make this music available, and give it proper promotion. Radio stations have an obligation to pick up on the blues recordings that come their way and include them proportionally in their play-lists. Some blues, especially re-releases, will appeal to a limited market, but they ought to be made available to that market.

Blues is like the sonnet; it is stylized down to the timing of the tension and its release. In the hands of a lesser artist blues can be dull and repetitive, but in the hands of one of the many master craftsmen, it transcends its rigidity of form to become the highest form of popular musical art.

Dig it yourself—and let the people dig it. It is, after all, theirs.

8

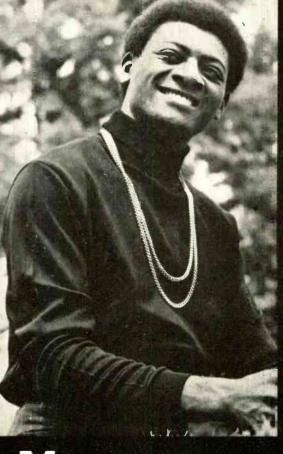
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the sounds of simon ice simon





2 YOUR TIME TO CRY-JOE SIMON-Spring 108 Polydor)



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MARKETING • SALES PROMOTION • ADVERTISING • PACKAGING • DISPLAY •

Jack Levy Predicts

Less Ego, More Well-Planned Overall Selling Seen on the Record Horizon for 1971

By RON BARON

HOLLYWOOD-There is a miniature crystal ball on the desk of Jack Levy, President of Words and Pictures Associates, and Levy recently told Record World what the '71 picture for marketing would reveal.

Levy, however, relied on his knowledge earned in the music industry where he has served as Advertising Manager for Liberty and for Paramount Records.

Last year Levy opened his own "total communications" operation to properly create and administer advertising and saturated promotion needed for labels. His company reports a three million dollar billing for 1970. However, that's all last vear. Levy has some important ideas concerning this year's trends in music advertising.

Spend Too Much Money

He contends record companies spend too much money trying to please and flatter the artist rather than selling them. Pertinent to this are the ego problems that arise over LP covers and graphics. He says, "The ego trips among the artists and the label toppers must cease." Levy insists that com- and more practical than a far-



At top (left to right), Mary Ann Rowin, Jack Goff, Bette Antenucci, Eddie Douglas, Jack L. Levy; and bottom (left to right), Andres Rodriguez, Nancy Gillan, Michael Laton.

panies don't do enough for their artists except give them money. It is predicted that this year will show less emphasis on ego-satisfying album covers and more on well-planned overall selling.

Levy points toward offering the consumer something better

out LP cover and suggests as a substitute a poster, a book or some other merchandise either available with album purchase or made obtainable on a premium basis. This would certainly attract the buyer and enhance sales. It also shutters the "try to outdo yourself" alhum

He goes even a step further to recommend the possibility of blank LP covers except for indication of artist and title. The savings here would result in scmething else of better value for the buyer, he opines.

Rack Jobber Role

Levy also feels that the rack jobber in '71 must fully recognize his role and importance: "In-store exposure is immensely important to sales." He is cognizant of the responsibility of getting in-front the commitment of retailers for display space.

"The major trend for promotion in '71 will be honesty," Jack added. "Wouldn't it be nice to tell the truth? It's time to stop appealing to our own egos and employ subtlety and integrity for future marketing campaigns."

Average Age: 26

The average age of the progressive Words and Pictures staff is 26-years-old.

Levy concluded, "We all work here together in concert and the only ego we have is that we do a great job."

No crystal ball necessary to divine that.

Heilicher RCA Mustang Winner



Amos Heilicher of Heilicher Brothers, Minneapolis (right), receives keys to 1971 Mustang he won in RCA Records' "It's in the Stars" country merchandising program from John Swenson, RCA Records field man.

A&M Readies Special Bacharach Promotion For Writer/Artist's New LP, TV Special

One of the largest advertising promotion campaigns on a single artist is now being readied by A&M Records for Burt Bacharach in connection with the release of his fourth album, "Burt Bacharach," and his forthcoming TV special, "Singer Presents Burt Bacharach,' airing March 14.

Distributor Program

Along with extensive conumer and trade advertising, a special distributor involvement program has also been formulated for Bacharach. Special ad mats featuring the new album Feb. 15 all Singer newspaper

will be made available to A&M distributors along with a special Bacharach promotion kit and promotion piece.

A spectacular 48 by 14 foot Fillboard will be erected on the Strip promoting the album, and 60-second-radio spots plugging the new release will also be made available to distributors. Special spot radio advertisements will air throughout the country.

In addition to A&M's Bacharach promotion, Singer will promote the special through various consumer ads. Beginning ads will also mention the Burt Bacharach special.

Guesting on the special, whose theme is "All Kinds of People" (Burt's new A&M single), will be Barbra Streisand, Tom Jones (his performance taped in London) and Rudolph Nurevey.

'Do It Again' Due

NEW YORK—"Do It Again," a new off-Broadway show scheduled to open at the Promenade Theater, has assigned promotion and billing to Davis Fried Krieger, Inc. Margaret Whiting stars.

I DONT KNOW HOW TO LOVE HIM FROM "JESUS CHRIST SUPERSTAR" BY HELEN REDDY.



DIRECTED BY DE BLASIO AND WALD, INC. PRODUCED BY LARRY MARKS



ALIVE 'N KICKIN'-Roulette 7094

LONDON BRIDGE (Screen Gems-Columbia, BMI) The group makes a move into a more melodic bag with this song penned by David Gates. Could open another market for them.

ISAAC HAYES-Enterprise 9028 (Stax)

THE LOOK OF LOVE (Colgems, ASCAP) The hot buttered soulmaster always does well with Bacharach-David material. New one from "To Be Continued" will keep him going.

BOBBY VEE—United Artists 50755 SIGNS (4-Star, BMI)

Vee sides with freedom in this powerfully produced change of pace. Not trite, to the point and musical, he has something here.

BGR—Madtad 14001 (Scepter)

TIGHTROPE (Harry Daluggage/Noma, BMI) I WANT TO MAKE LOVE TO YOU (Kenny Lynch, BMI) First release on Curtis Mayfield's label is a new group (with a powerful female lead) performing a heavy Ten Wheel Drive tune. Solidly progressive.

GRATEFUL DEAD-Warner Bros. 7464 RIPPLE (Ice Nine, ASCAP)

TRUCKIN' (Ice Nine, ASCAP) Two beauties from "American Beauty Rose" for your programming convenience. "Ripple" is a country-flavored beverage; "Truckin'" is bluesier.

SPIRIT—Epic 5-10701

NATURE'S WAY (Hollenbeck, BMI) MR. SKIN (Hollenbeck, BMI) Cut from "The Twelve Dreams of Dr. Sardonicus" is a Randy California composition that is a compelling song of ecological import.

THE MOB—Colossus 134 GIVE IT TO ME (Legacy-Susan, BMI) I'D LIKE TO SEE MORE OF YOU (Legacy-Bag of Tunes, BMI) Fast follow to "I Dig Everything About

You" is a quick-paced number in the soul bag. Convincing enough without the grunts, thank you.

BARRINO BROTHERS-Invictus 9084 (Capitol)

I SHALL NOT BE MOVED (Gold Forever, BMI) These Brothers are going to be voted most likely to explode (on the charts, that is). Super Holland-Dozier tune.

TONY & CAROL-King 6361

LET'S NOT WAIT (Make Music-Arnel, ASCAP) WHATEVER YOU DO (Make Music-Arnel, ASCAP) Polished new duo could very well find their niche in both the R&B and pop worlds. Very classy.

QUICKSILVER MESSENGER SERVICE-Capitol 3046

WHAT ABOUT ME (Quicksilver) GOOD OLD ROCK AND ROLL (Quicksilver) True to form, Quicksilver's new single is the title cut from their new album. Melodic yet progressive.

SANTANA-Columbia 4-45330 OYE COMO VA (Planetary, ASCAP) BAMBA PA TI (Petra, ASCAP)

Santana's new one gets right back to the roots of their sound. They pay tribute to Tito Puente by shining on his composition excerpted from "Abraxas."

JOE SOUTH—Capitol 3053

SO THE SEEDS ARE GROWING (Lowery, BMI) Another tremendous performance from South. Should appeal to a broad spectrum thanks to the mellow lyric line and performance.

SEALS AND CROFTS—TA 210 (Bell) GABRIEL GO ON HOME (Harem-Dawnbreaker, BMI) ROBIN (Harem-Dawnbreaker, BMI) This could be the cut from "Down Home" that gets this duo started in the singles category. Starts growing on you in the first few seconds.

JACKIE MOORE-Shout 232 (Bang) DEAR JOHN (Block Buster, BMI)

HERE I AM (East, BMI) Here's a new old one from Jackie who did so well with "Precious Precious." Swingy R&B number should happen this time around.

BOBBY BLOOM-Map City 306 (IT'S) EMERGENCY (State Cent, BMI)

The history of Bobby Bloom continues. This one's a Motown-flavored rocker from his Ritchie Cordell days.

KING FLOYD—Original Sound 100 WALKIN' AND THINKING' (Drive-In & House of Joseph, BMI) WHY DID SHE LEAVE ME (Drive-In House of Joseph, BMI) Everybody has a past, and the "Groove

Me" guy is no exception. Older R&B flavor is tasty but the production is a bit bare.

THE DECISIONS-Sussex 214 (Buddah) IT'S LOVE THAT REALLY COUNTS (Plan Two/U.S. Songs/Bluex Seas/Jac, BMI) I CAN'T FORGET ABOUT YOU (Interior, BMI) Another Bacharach-David song tastefully rendered in the R&B mode. They sound like a cross between Anthony & the Imperials and the Jackson 5.

SONNY JAMES—Capitol 6148

EMPTY ARMS (Melody Lane/Desiard, BMI) EVERYTHING BEGINS AND ENDS WITH YOU (Marson, BMI)

James is soon going to have as many consecutive hits as Joe DiMaggio. Country that always goes pop.

MACEO AND ALL THE KING'S MEN-House of the Fox 1

(I REMEMBER) MR. BANKS (Lelan Rogers, ASCAP) The guys who cooked on "Got To Get 'Cha" fall into a cool jazz mood on this one (which was the flip side).

ALIOTTA HAYNES—Ampex 11012

PITTER PATTER (Ah! Music, ASCAP) Far out folk guys come up with the 1971 version of the Cascade's "Rhythm of the Rain." Top cut from their album.

IMPRESSIONS—Curtom 1957 (Buddah)

AIN'T GOT TIME (Curtom, BMI) You'd never guess Curtis is gone. He wrote and produced this one keeping the great Impressions sound intact. Together side.

BLUES IMAGE-Atco 6798

RISE UP (Portofino-Atm, ASCAP) Heavy rhythm rocker is a good bet to get these guys up there again. Has the feel that made "Ride Captain Ride" so big.

EDDIE FLOYD-Stax 0087

OH HOW IT RAINED (East/Memphis, BMI) Eddie teamed with Steve Cropper on the writing and production of this one. Unique mellow country blues flavor with sound effects.

RICHIE HAVENS-Stormy Forest 656 (MGM) HERE COMES THE SUN (Harrisongs, BMI)

YOUNGER MEN GET OLDER (Stormy Forest, ASCAP) We've been hearing about this one for months. Havens is due for heavy singles action on his version of George Harrison's fine "Abby Road" song. Unmistakably Havens.

SERGIO MENDES-A&M 1245

RIGHTEOUS LIFE (Berna, ASCAP) LOST IN PARADISE (Rodra, BMI) What! No Brazil '66? They may not be given credit but they're certainly in evidence. Gentle number with no Latin elements; bit of a change for them

VICTORIA—San Francisco 65 (Atlantic) SECRET OF THE BLOOM (Puppy Lust, ASCAP) Bright star on the folk horizon deserves recognition, and she'll probably get it with this beauty.

SIR LORD BALTIMORE—Mercury 73181

I GOT A WOMAN (Peaceful Tree, BMI) MASTER HEARTACHE (Peaceful Tree, BMI) This one has nothing to do with the Ray Charles standard. It's a heavyhanded rocker that's hard to take if you're not into their kind of scene.

BOBBY LEWIS—United Artists 50754

HE GIVES US ALL HIS LOVE (Unart, BMI) Country flavored Randy Newman song is inspirational in a funky way. Featured in the forthcoming film "Cold Turkey."

THE MAGIC LANTERNS-Atlantic 2715

ONE NIGHT STAND (Sam, BMI) Check this one out for instant reaction. Heavy rhythm intro gets listener involved and the interest keeps up throughout a brisk Top 40 contender.

THE BLUE JAYS-Map City 307 FREEDOM (WHERE HAVE YOU GONE) (Sweet Magnolia, BMI)

These guys are clearly in the Chicago school of big band rock with avantgarde undertones. Great in stereo.

(Continued on page 14)

Buddah/Jerome Production Pact

■ NEW YORK — Neil Bogart and Art Kass, co-Presidents of the Buddah/Kama Sutra Group of labels, announced the signing of a production pact with Henry Jerome.

First product under the agreement is the rush-release single, "No Love At All" by Bobbi Martin, who hit top 10 last year with "For The Love of Him" and its chart followup, "Give a Woman Love." Thrush also hit the top 10 with "Don't Forget I Still Love You" as well as several interim chart singles.

Jerome won a Grammy in 1969 for his production of the original cast album of "Promises, Promises." Former head of East Coast A & R for United Artist Records, Jerome was previously a

staff A & R man for Decca Records for nine years. He broke into the music business as leader of the Henry Jerome Orchestra whose personnel included Gerry Mulligan and Steve Lawrence. His production credits range from top 40 to R & B to MOR to Broadway, including the "Brazen Brass" album series, "Most Unusual Boy" by Patti Austin, "Over the Rainbow" and "My Foolish Heart" by the Dimensions, the current "American Gold" LP, and the original cast albums of "Illya Darling," "House of Flowers" and "Oh, Calcutta." In addition, he has worked closely with such artists as Jay & the Americans, Jimmy Roselli, Al Caiola, Jackie Wilson, Elmer Bernstein and Ray Baretto.

Blackburn is Epic/Columbia Custom Director of Sales



Rick Blackburn

Rick Blackburn has been appointed Director of Sales for Epic Records and Columbia Custom Labels, announces Ron Alexenburg, VP, Epic Records and Columbia Custom Labels. Blackburn held two previous

positions with Epic Records, first serving as Regional Sales Manager and later promoted to Director of National Promotion. Bringing extensive sales and promotion experience to his new post, Blackburn plans to continue to stress the steady expansion of the Epic Label, and due to the mushrooming growth of Columbia's Custom Labels, he sees the immediate necessity to increase direct communication with his field organization in order to expand emphasis on these very important labels.

Rejoining the label from serving as A & M Records' Regional Sales Director, Blackburn also held the position of Director of National Sales for Ode Records.

B'nai B'rith Piracy Parley

(Continued from page 3)

Osterberg outlined the levels on which pirates work, including covert underworld operations which make up the bulk of the pirates as well as smaller, more open outfits. "The covert operations definitely have strong connections with organized crime," Osterberg contended, "and are difficult to trace due to the nature of their setup. The smaller bootleggers who operate openly are usually associated with the Tape Industries Association of California and generally put disclaimers on their tapes which brand them as open operations. In court they generally plead ignorance to the laws and claim that their books are lost or destroyed."

Osterberg called for intensive legal action plus a crackdown on cartridge manufacturers who supply pirates as well as legitimate duplicators. The industry should mount a drive to force these suppliers to code their merchandise, making it easier to trace, he suggested. He also called for suits instituted by recording artists (under existing rights of privacy), as well as action by retail and wholesalers. He pointed to existing statutes in New York and California which afford a degree of protection. His view of the pending McClellan-sponsored piracy bill is that it is inadequate but better than nothing.

Yarnell outlined the the RIAA's policy of public education on the bootlegging matter and the success of civil suits. In each case, these suits have led to injunctions but they only apply to the product of the plaintif necessitating follow-up suits by other manufacturers. "Many pirates are mobile, he observed," and can re-open in a short time in another location after an injunction halts bootlegging in one area."

He cited the current close liaison between RIAA, the Fox Agency and NARM in pooling information which helps set the proper legal wheel in motion. Yarnell called for increased pressure on Congress for passage of the McClellan bill.

In the question and answer period which followed. Jules Malamud of NARM expressed his impatience with the rate of prosecutions and the fact that retailers are seldom consulted in the piracy fight. He called for passage of the federal antipiracy bill and vehemently decried both the manner and speed in which RIAA and Fox are working to this end.

Lipton Exits Metromedia

NEW YORK—David Lipton announces that he has left Metromedia Music after two and a half vears to go out as an independent. He was Professional Manager and Director of Promotion.

During his tenure with the company, aside from his other duties. he was responsible for obtaining recordings of songs from the Broadway productions "Company," "The Me Nobody Knows" and "The Rothschilds."

His immediate plans call for the formation of a record production company called Victrix Productions, in partnership with Steve Metz. He will also (Continued on page 19)

Bell Names Love Promo Coordinator



Steve Wax, Noel Love

■ NEW YORK—Steve Wax, Director of National Promotion for Bell Records, an-

Wagner Jubilee Promo Director

NEW YORK—Mickey Eichner, Executive VP of the Jubilee Group, announces the appointment of Jerry Wagner as National Promotion Director for Jubilee and its affiliated labels.

Wagner was formerly Southern Regional Promotion Director for RCA, in which capacity he has worked with such artists as Elvis Presley, the Guess Who, José Feliciano, Henry Mancini and the Archies. He broke into the music business as a salesman with Mainline Distributors in

'200 Motels' Begins

■ LONDON — "200 Motels," starring Frank Zappa and the Mothers of Invention, has began filming here under the aegis of producers Herb Cohen and Jerry Good and United Artists. Zappa, who is co-directing with Tony Palmer, has described the group's first motion picture as an "electro-sociological-musical-documentary." nounces the appointment of Noel Love as the label's National Promotion Coordinator. He will report directly to Wax.

Love comes to Bell Records from Polydor where he was director of national promotion for the past 18 months. Prior to that he was with Dick James Music and Page One Records as National Promotion Director after breaking into the music business at Alpha Distributing. At both Alpha and Page One, Love had worked closely with Bell Records product and personnel.

Atlanta (1965-66) before his three-year stint with RCA. Prior to his Jubilee appointment, he was national promotion director for Ampex, headquartered in New York. Wagner will report directly to Eichner.

"Bringing Jerry in means we can get more done for our artists and their product," said Eichner. "It's another move in our expansion; it gives us more muscle and will help keep the pace we're setting in sales."

'Nanette' Rushed

Columbia Records is rushing into release the original Broadway cast album of the smash muical, "No, No, Nanette," recorded at Columbia Records 30th St. studios in New York in January under the supervision of Thomas Z. Shepard, Producer, Columbia A and R. Presented by Pyxidium, Ltd., "No, No, Nanette" opened in New York on Jan. 19, 1971.



(Continued from page 12)

BOBBY FREEMAN—Double Shot 139 EVERYBODY'S GOT A HANG UP (Big Shot, ASCAP) OUGHTA BE A LAW (Hot Shot, BMI) Funky song deals with frustration and its various manifestations. Cute and funky outing.

MIKE REILLEY—Paramount 0053

1927 KANSAS CITY (Chromakey, ASCAP) Unique breezy number could catch on when you consider today's big MOR market. Modern remembrances of things past.

MINNIE RIPERTON-GRT 42

LES FLEUR (Ramsel, BMI) OH! BY THE WAY (Eibur, BMI)

Minnie, for the uninitiated, is the fantastic voice who made the Rotary Connection what it was. She's in a more pop bag but the production is as giant as ever.

JIM SULLIVAN-RCA 74-0430

HIGHWAY (Rural Renewal, BMI) LORELEI LEE (Rural, Renewal, BMI) This one has a strange feel to it that could draw some attention. Rough vocal with country picking, all in a minor key, make for the unusual.

AUSTIN ROBERTS_ABC 11289

LIFE IS FOR LIVING (Famous, ASCAP) This guy comes across with the popest of pop sounds. Appeal should be with the younger set; big production number.

ZONK—United Artists 50741

HEY YA (Unart/Rhombus, BMI) Strange is the word for this one. Seems to be influenced by American Indian chanting, it is far out in a Top 40 way.

CALVIN ARNOLD—Sonday 6005 (Scepter)

THINK I BETTER REST (Sonday, BMI) PORTRAIT OF A STEP-DADDY (Sonday, BMI) After singing this song; that's good advice Calvin is giving himself. It's a funky mover with some interesting huffing and puffing.

THE SOLICITORS-Excello 2317 (Nashboro) DO IT LIKE YOU FEEL IT (Excellorec-House of Soul, BMI)

LONG JOURNEY (Excellorec-House of Soul, BMI) Jazz-flavored instrumental features Jazz-flavored instrumental flute and distorted guitar. Should appeal to progressives and soul outlets alike.

ASTRUD GILBERTO-CTI 512

(WHERE DO I BEGIN) LOVE STORY (Famous, ASCAP) The incredibly popular Francis Lai theme works very well for Astrud. Her accent and delivery are perfect.

ARTHUR (GUITAR) KELLY-

Excello 2315 (Nachboro) HOW CAN I STAY (WHEN ALL I HAVE IS GONE)

(Excellorec, BMI) NUMBER TEN AT THE STATION (AND NUMBER TWELVE IS ON THE ROAD) (Excellorec, BMI) Here are two excellent blues sides pro-

duced by Mike Vernon. Great to hear a clean production on down home blues for a change.

BRENDA & THE TABULATIONS

Top and Bottom 407 (Jamie/Guyden) RIGHT ON THE TIP OF MY TONGUE (Van McCoy & One Eye Soul, BMI) ALWAYS & FOREVER (Van McCoy & One Eye Soul, BMI) Brenda and the group should get hot again with this smoothly styled one.

THE GEMS-Chess 2104

AIN'T THAT LOVING ME (Heavy, BMI) GIRLS CAN DO IT (The Jess G. Principato Music Org./ Saybrook, BMI)

Swingy number debuts a groovy new group with a bright future. Pop and soul, this is one new one that shouldn't he overlooked.

THE PRESIDENTS BAND-DeLuxe 134 OUR MEETING (Lois, BMI)

LOVER'S PSALM (Lois, BMI) Rough soul stuff if you dig it. Features an endearing simplicity-also funky.

TRINI LOPEZ-Reprise 0975 LET'S THINK ABOUT LIVING (Acuff-Rose, BMI)

THERE WAS A CROOKED MAN (WB, ASCAP) Trini is his usual staccato self on this Bob Luman hit of yore penned by Boudleaux Bryant.

LIZA MINELLI-A&M 1244 (I WONDER WHERE MY) EASY RIDER'S GONE (Melrose, ASCAP) THE MAN I LOVE (New World, ASCAP)

Liza's certainly not going to blow any minds in the rock world. The flip, not to type her. is more in the groove. .

FRIENDSHIP-Big Three 111 (Ampex) The world is going to be a better place (Screen Gems-Columbia, BMI) A MILLION HEARTS (Screen Gems-Columbia, BMI) Another one of those choral message numbers that are being churned out these days. It has its appeal.

THE RAY CHARLES ORCHESTRA-

Tangerine 1015 (ABC) BOOTY BUTT (Tangerine, BMI) SIDEWINDER (Big Seven, BMI) Ray's group is in a funky bag on this one. Strong soul instrumental that's as catchy as they come.

JELLYROLL-Kapp 2125 (MCA) TRYING TO FORGET SOMEONE TOO (Littlefoot, BMI) HELP ME OVER (Littlefoot, BMI) Slow-paced, almost halting, soul styled ballad by the group spotlights a singer who has much in common with David Clayton Thomas.

TONI EDEN—Ford 164 YOU'RE THE ONE ALONE (Bacardi, ASCAP) A RIVER IS NOT AS WIDE AS A SEA (Merry-Go-Round, BMI) Here's a gal with a pleasant voice performing a gentle song written by Ray Rivera. MOR guys will be on it.

EILEEN FULTON—Nectar 1246

RADIO (Peer Int., BMI) The star of "As the World Turns" reminisces about the grand old medium and its former powers. Campy but that's about it.

MERRYWEATHER & CAREY_RCA SP-45-249 IF I WERE YOU (Merryweather/Lynear, BMI) SHOP AROUND (Jobete, BMI) You never can tell where Neil Merryweather is going to turn up. Hard rocking, very commercial outing. Could this be a part 2 of "Ivor Avenue."

DOUG KERSH ... Warner Bros. 7463 PLAY, FIDDLE, PLAY (Tree, BM1) THAT DON'T MAKE YOU NO BETTER THAN ME (Creole, BMI)

Sure to go to the top of the Cajun charts, this is a hard rocking number Doug wrote with producer Buddy Killen. One of his most commercial numbers to date.

MARION WILLIAMS—Atlantic 2788 STANDING HERE WONDERING WHICH WAY TO GO

(Hill & Range, BMI) Another public service spot makes good. Gospel sound is a great idea for a message number. What power!

WOLFE-Heritage 828

SOMETHING IN THE WAY SHE MOVES (Blackwood & Country Road, BMI) This seems to be *the* James Taylor song to do this week. Soft rock treatment should guarantee ready acceptance.

AL CAPPS-Columbia 4-45315

THEMES FROM JESUS CHRIST SUPERSTAR (Leeds ASCAP) Instrumental interpretations of the major themes in the Weber-Rice "opera" for the easy listening crowd.

THE SECOND COMING—Mercury 73184

747 (AOPA, ASCAP) TAKE ME HOME (AOPA, ASCAP)

Big Chicago horn rock band have it tightly together in the instrumental department. Lyrics are sufficient.

JULIA-In Sounds 0001

AND I LOVED YOU (Jovalsha, BMI)

MY FRIEND (Jovalsha, BMI) Folkish ballad is simple but many will find it compelling. Produced by Joe "You Talk Too Much" Jones, it's squarely in the MOR area.

DEEP FEELING-DJM 70021 (Bell)

DO YOU WANNA DANCE (Clockus, BMI) THE DAY MY LADY CRIED (Dick James, BMI) These people do Bobby Freeman's oldie just about the same way the Mamas & Papas did a few years ago. Why doesn't anybody try a soft rock version of "Betty Lou Got a New Pair of Shoes"?

GARY ENGLISH—Certron 10030

DON'T HOLD ME BACK (United Artists, ASCAP) BORN TO LOVE YOU (Chex, BMI) This guy is that vague middle ground between Engelbert and Tommy James. Musically inert.

ASSEMBLAGE-Westbound 177 (Janus) SATISFACTION (Abkco, BMI) BLACK AND WHITE (Bridgeport, BMI) The Rolling Stones' classic is given the

whole hog production treatment. Lots of voices and rhythm-Otis Redding's version is the only cover that comes close.



Ad deadline: February 22. Reserve now for best position.

This special issue will be distributed at the NARM Convention to America's leading rack jobbers... and will receive increased circulation in the U.S. and abroad.



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(212) 765-5020 (213) 465-6179 (615) 244-1820



RIDE THE WIND

THE YOUNGBLOODS—RCA LSP 4465. RCA evidently has a few Youngbloods tapes sitting in the vaults. Here's one from a performance group gave in New York in December, 1969. The songs included, which have been on previous albums, are "Ride the Wind," "Sugar Babe," "Sunlight," "Dolphin," "Get Together" and "Beautiful."

WARM AND TENDER

PETULA CLARK—Warner Bros. WS 1885. Arif Mardin took Petula Clark to Miami and Atlantic's Criteria studios there and brought out a new kind of quiet excitement from the lady. "Let Me Be the One," "For Free" and "Time and Love" are the outstanding cuts on the package.

KENNY ROGERS & THE FIRST EDITION GREATEST HITS

Reprise RS 6437. Included are "Ruby, Don't Take Your Love to Town," "Something's Burning," "Just Dripped In," "Tell It All Brother," "Heed the Call," "Reuben James," "But You Know I Love You," "Momma's Waiting," "I Believe in Mu-sic," "Love Woman." In other words, what the title promises.

THE BALLAD OF C. P. JONES

DON COOPER-Roulette SR 42056. Here are a bunch of Maverick tunes from folk-rockster Don Cooper. Cooper simply writes songs that are, in form, like no one else's. And he sings them with an introspective abandon that's also unique. He deserves attention from all progressive stations.

MESSIN' IN MUSCLE SHOALS

BOBBY HATFIELD-MGM SE 4727. Former Righteous Brother Bobby Hatfield has left it all behind for Muscle Shoals, where, like many before him, he has put it all together. With a Who's Who of the town, he pours heart, soul and inspiration into "Let It Be" and other, newer winners. No reason why this one can't break through.

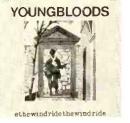
EMERSON'S OLD TIMEY CUSTARD-SUCKIN' BAND ESP 2006.

Most of the new country-rock groups have assimilated the country feel. Emerson's Old Timey Custard-Suckin' Band sounds as if they were born with the hills in their blood. This is one of the most authentic country threesomes to shuffle down the dirt road. Marvelous playing.

FANNY ADAMS

Kapp KS 3644.

Group plays with a tight, funky best, and their mystery of their instruments and their togetherness makes it seem a slight shame that the songs, in general, aren't a bit better than they are. Maybe it won't matter if the stations lay on for the spirit of it all.





























CAST A LONG SHADOW

LITTLE RICHARD—Epic EG 30428. Little Richard, who has many fans but none more vociferous than himself, pays tribute to his main man with a reprise of 22 of his all-time great ones. Those who don't have them in their rock library will reach for the package. There's an awful lot of juice and sweat here.

OPEN UP THE DOOR

THE HUMBLEBUMS-Liberty LST 7656. Connolly and Rafferty, the casual Humblebums, don't care what idiom they write in—country, rock, folk—but they do seem to care that the song is good, and that aim makes them stand out from the crowd "My Apartment," "All the Best People Do It" do it.

IF I BE YOUR LADY

CAROL HALL—Elektra EKS 74078.

Carol Hall sings with Melanie's pursed lips and Laura Nyro's lilt, but it's unfair to compare her further. She is her very own lady, and she is a find. Her songs are just gorgeous and very real. The only known one is "Jenny Rebecca," but everything else is a gem, :00.

FOR SALE

FEVER TREE—Ampex A 10113.

It sounds as it's the time for Fever Tree (who use capital letters). Dennis Keller, who has an emery board for a voice, is aided in the vocals by the Blackberries, and the singing is superfine. What will floor them is side twoa 13-minute "Hey, Joe."

COUNTRY HOME

BRONCO-Capitol SMAS 9300.

This is a new country-rock group, and by being new, they have picked a wellworn path to trod. But there seems to be a nice spring in their musical boots. So they might get along well. "Bumpers West" has something to say as does "Home" and, well, all of the songs.

THE BEST OF THE ELECTRIC FLAG Columbia C 30422.

If group fans don't already have these Electric Flag sides, they'll snap them up immediately. Working together here, as they haven't since, are Mike Bloomfield, Buddy Miles, Harvey Brooks, Barry Goldberg, Nick Gravenites, Herbie Rich, Marcus Doubleday, Peter Strazza. Eight electric sides.

LOST

MICHAEL PARKS—Verve V6-5079.

More breathy singing from the former Bronson. By sticking to his country songs, Parks could keep a career going -both country and pop. The sound is what any number of people want to hear these days, and the songs are all worth being included. "Lost" will be (Continued on page 18) found.

If we knew you were coming, we'd have filled out your form.

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Add all this up, and it gives you the most

advanced reservation system in the car rental industry. When your business is making the customer No. 1, that's the way you do things.

Ride with us and be number 1 It's a great feeling!





(Continued from page 16)

THE BEGINNING

RYE—Beverly Hills BHS 27. "The Beginning" is a great beginning for this album. In fact, none of the other songs quite come up to it, but a few come close. The group plays like they mean business and songwriterleader George Schwimmer writes like he means business too, and he does.

EMERSON LAKE & PALMER Cotillion SD 9040.

If Tchaikovsky had written in the 1970s, this is what might have come out. Explosive piano coupled with rock. It's certainly different and could be controversial. The cut to listen to first is "The Three Fates" (Clotho, Lachesis and Atropos, for those who have forgotten).

SURVIVAL OF THE FITTEST LIVE TED NUCENT AND THE AMBOY DUKES --Polydor 24-4035. For their new label, Ted Nugent and

the Amboy Dukes really get it on. It's not that what they do is so different. It isn't. It's that the performers-this was recorded at the Eastowne in Detroit—put out for the paying customers. Lively is the word.

TOMBSTONE VALENTINE

WIGWAM—Verve Forecast FTS 3089-2. Label introduced this new group with a two-record package. Obviously, they expect big interest. Could be. Group plays rock that occasionally spills over into jazz, and they write pleasing, understated ballads. At this stage, however, they are promising more than they're delivering.

HARD HEARTSINGIN'

DOUGLAS FIR—Ouad OUS 5002.

These fellows have coined a new term "hard heartsingin'," which also happens to be the title of their album and their first song. It aptly describes what they do. The singing is hard and hearty, which buyers might like. The songs are only average.

TIME

BURL IVES-Bell 6055.

Burl's voice, after an absence of some long while from recording, has gotten inexplicably gravelly-at least for a couple of cuts, like the "Time" ditty. There are a couple of oldies here and a couple of cute newies like "Roll Up Some Inspiration," "Galisteo."

CURVED AIR

AIR CONDITIONING-Warner Bros. WS 1903.

Rock that goes from hard to delicatefrequently reminiscent of Jefferson Airplane. Among other features are an electric violin and a VCS3 Synthesizer. The music is different, and that could be enough to break it on the progressive stations. Bet: "Vivaldi."





























CLOSE TO YOU

TONY MOTTOLA-Project 3 PR 5050SD. Nobody could possibly argue with the selection of songs on this album. A tasteful combination of the new and old, the contemporary and the distant. Tony Mottola has a light touch he infrequently varies, and many will find the light touch just the right touch.

GORDON JENKINS' MALIBU SINGERS GWP ST 2030.

Here's a little something for the easy listeners. Gordon Jenkins, who knows how to make something sound pretty (if not particularly exciting), plays a few of his own tunes plus "Spinning Wheel," "Nobody Knows," "Until It's Time for You to Go." Nicely, nicely.

I THINK I LOVE YOU

PERCY FAITH—Columbia C 30502.

Percy Faith continues his crusade to, one suspects, make top 40 palatable to MOR listeners. This means sweetened vocals and de-funked beat for "I Think I Love," "My Sweet Lord," "Love the One You're With." History has proved him right part of the time.

IT'LL ALL WORK OUT IN BOOMLAND T. 2.—London PS 583.

Looks like everybody wants to jump on the Grand Funk railroad. Here are another gritty threesome named Keith Cross. Peter Dunton and Bernard Jinks, who have a certain flair but not a great deal of originality. The most interesting cut is the 21-minute "Morning" on side two.

MAH-NA MAH-NA

MAH-NA MAH-NA-GRT 20003.

The Sesame Streeters unearthed "Mah-na Mah-na," a relatively obscure tune from a recent quasi-documentary, and made it a household staple, at least for the kiddies. Now a group has been given the moniker and gives mah-na mah-na treatment to some other cute ditties. Has a chance.

NO, NO NANETTE

RCA BROADWAY STRINGS AND VELVET VOICES-RCA LSP 4504.

For those eager to get on the "No, No Nanette" Bandwagon, this album will be a boon. MOR stations will probably be the first to nod yes to this package, but sales from enthusiastic listeners should follow. All the tunes featured in the new-old click plus others.

WUTHERING HEIGHTS

SOUNDTRACK-AIR A 1039. American International Pictures has had the audacity to re-make "Wuthering Heights" (as if anybody could follow Olivier, Merle Oberon, David Niven, Geraldine Fitzgerald). To help them they employed Michel Legrand, who, alas, seems to be spreading himself thin. Not bad, just not that good.

18

Calloway WB Named

■ BURBANK, CALIF. — Walt Calloway has been appointed to the newly-created post of Manager of Broadcasting Relations, according to Joel Friedman, Vice President and Director of Marketing for Warner Brothers Records, Inc.

Calloway, who had been Manager of Artist Relations, will concentrate on liaison with good music and non-Top 40 stations across the country in his new position, Friedman reported.

"This is an area of radio which we feel has been scanted by many record companies in the past couple of years," Friedman said, "but it's an area which has been evolving considerably and which is assuming more and more importance with the continuing specialization of broadcast formats."

In his new post, Calloway will work closely with Ron Saul, who is National Promotion Manager for Warner-Reprise.

Geils to Fillmore

■ J. Geils Band has been booked into the Fillmore East Feb. 18-19.

Atlantic has recently released "Homework (Ain't Gonna Do It Baby)" b/w "First I Look at the Purse," the first single from the group.

CLUB REVIEW

O.C. Supreme

■ NEW YORK—Columbia artist O. C. Smith lent his own unique brand of contagious effervescence to the night club scene here when he opened at the Copacabana last week (4).

Smith makes a deep physical and emotional investment in his material and transforms overly familiar pop lyrics into deeply felt personal statements. Outstanding among such efforts were his opener, Bacharach-David's "What the World Needs Now" and the Classics IV hit of last year, "Stormy."

Included in his program were, of course, his very own smash hits, "Son of Hickory Holler's Tramp" and "Little Green Apples," and his current single release, "Downtown U.S.A.," which gives every indication of going all the way as well.

Smith closed with two Stevie Wonder favorites that are approaching standard status, "My Cherie Amour" and "For Once in My Life." It was in these numbers that O. C. worked his special magic, exploring lyrics for all their worth, and once again demonstrating that he's a song stylist supreme.

Gregg Geller

CONCERT REVIEW

Fillmore Evening Spirit-ed

■ NEW YORK—A highly spirited Fillmore East crowd witnessed a superb concert Friday night (29), as Spirit, Bloodrock and Cowboy all shone in their respective sets.

Capricorn Records' Cowboy, a Florida-based group, made their Fillmore East debut and were impressive. Their music had a great deal of country influence, and their acoustic sound, rather than electric, predominated. Notable were their vocals, which highlighted mellow leads and good, tight harmony. The tender "Pretty Friend" and the poignant "Five Will Get You Ten" were standouts.

Next was Bloodrock, a powerhouse rock act from Texas. Produced and managed by Terry Knight, Bloodrock could be termed "Grand Funk's brother group," and their performance is similarly dynamic. Presenting songs from their two Capitol albums, Bloodrock offered a hard, tough sound that spotlighted front man Jim Rutledge. His wild antics on stage added to the frenzy of the music. The frightening "D.O.A." was the highlight.

The evening's headliners were Spirit, probably the most underrated group today. Always a favorite in California, their home base, Spirit has never achieved much recognition in the East. Nevertheless. the group presented a package that was, at the least, awesome. Rock, with a flavoring of jazz, was what Spirit gave the audience, and the Fillmore patrons were more than happy to accept. Spotlighting songs from their current Epic album, "Twelve Dreams of Dr. Sardonicus," Spirit moved through their set in complete control.

All Outstanding

Randy California on lead guitar, Mark Andes on bass and John Locke on keyboard all were outstanding; but the performances of Jay Ferguson, lead singer, and Ed "Cass" Cassidy, the drummer, were extraordinary. Ferguson, who wrote most of the group's material, has to be one of the best front men in rock today. Added to his vocal style was a sense of timing that intensified every note and rhythm of the music. The perennial Cassidy, the spirit of Spirit, performed effortlessly and magnificently, especially during his solo. "I Got a Line On You" and

"I Got a Line On You" and the following encore climaxed a very exciting and satisfying evening. Fred Goodman.

CLUB REVIEW

Carol Hall a Revelation

■ NEW YORK — Saturday night. The Bitter End is halffilled. Miles Davis had been booked but couldn't make it. Carol Hall, very alone behind a big battered piano framed by the familiar brick wall, is making beautiful music. "It's my second paying gig," she offers. There will be more and her audience will grow.

Carol Hall? From Texas. Once wrote a song that Barbra Streisand sings. Brief sketches in song. Deft lyrical strokes. Simple, sophisticated statements. Carol Hall is sheer delight. A revelation.

Her music is memorable. There is "Why Be Lonely," written "in collaboration with the Voice classifieds." A wistful "Who Will Dance with the Blind Dancing Bear?" The playful "Crazy Marinda." An insightful "Miss McKinley." Characters come alive in Carol Hall's songs.

But love songs are her forte. Warm and tender, intimate and personal, yet universal nonetheless, they include "Love Let Me Be Lucky," "Ain't Love Easy" and "If I Be Your Lady." The latter is also the title of her first album for Elektra. Be sure to listen closely and prepare to welcome Carol Hall to the ranks of Nyro, Newman et al. Gregg Geller

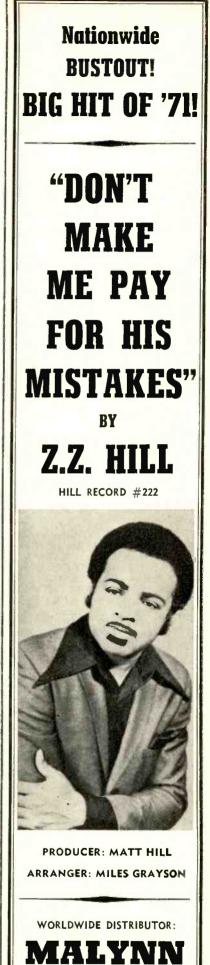
Fermata Hiatus

■ D. Frenkiel, Manager of Fermata International Melodies, announced that her West Coast Offices will be closed during most of February while she is traveling abroad.

Lipton Exits

(Continued from page 13)

be joining Metz as a principal in Catalyst Management. Catalyst represents Beverly Ann Bremers, David Rodman, who is musical director of the off-Broadway production "Touch," and the production itself. Lipton will be forming his own publishing company and will be publishing the material of Steve Reinhardt, a writer and Melissa Manchester, a writerperformer. He is in the process of making a recording deal for both.



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ENTERPRISES

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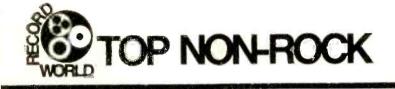
UA Music in Oscar Bids

NEW YORK — Again this year, United Artists Music Group has received a preliminary Academy Award nomination for one of its motion picture songs, "Pieces of Dreams," from the picture of the same name.

The best - song - of - the - year nominee was written by Michel Legrand and Alan and Marilyn Bergman, who composed "Windmills of Your Mind," as well as one of last year's nominated songs, "What Are You Doing the Rest of Your Life." Presently, there are 13 recordings on "Pieces of Dreams," including versions by Johnny Mathis, Barbra Streisand, Shirley Bassey, Jack Jones, Peggy Lee, Ferrante and Teicher, Hugo Winterhalter, Julius La-Leroy Holmes, 101 Rosa. Strings, Enoch Light and the Light Brigade, Irv Spice and the Spice Strings and the original soundtrack recording, with a number of new versions due for release shortly.

In a newly created category this year, "Best Original Mo-Picture Song/Score," tion United Artists Music Group received two preliminary nominations — one for "Where's Poppa," written by Jack Elliott and Normal Gimbel, the other for "Cotton Comes to Harlem," written by Galt MacDermot, one of the writers of the score to "Hair."

A full scale campaign on each of the three preliminary nominations is now underway by the United Artists Music Group organization from coast coast. advises Murray to Deutch, Executive Vice President and General Manager.



FEBRUARY 13, 1971

THIS LAST 6 IF YOU COULD READ MY MIND GORDON LIGHTFOOT-Reprise 0973 1 (Early Morning, ASCAP) WATCHING SCOTTY GROW BOBBY GOLDSBORO—United Artists 50727 (BnB, BMI) THEME FROM LOVE STORY HENRY MANCINI—RCA 479927 (Famous, ASCAP) ROSE GARDEN LYNN ANDERSON—Columbia 4-45252 (Lowery, BMI) 1900 YESTERDAY LIZ DAMON'S ORIENT EXPRESS—White Whale 368 2 1 3 5 5 1900 YESTERDAY LIZ DAMON'S ORIENT EXPRESS—White Whate 368 (Lameja, BMI) KNOCK THREE TIMES DAWN—Bell 938 (Pocket Full of Tunes, Saturday, BMI) I'LL BE HOME VIKKI CARR—Columbia 4-45296 (January, BMI) THERE 60ES MY EVERYTHING/I REALLY DON'T WANT TO KNOW ELVIS PRESLEY—RCA 47-9960 (Blue Crest, BMI) (Hill & Range, BMI) BEAUTIFUL PEOPLE NEW SEEKERS—Elektra 45710 (Avco Embassy/Kama Rippa/Amelanie, ASCAP) EVERYTHING IS GOOD ABOUT YOU LETTERMEN—Capitol 3020 (Jobete, BMI) HELP ME MAKE IT THROUGH THE NIGHT SAMMI SMITH—Mega 615-0015 (Combine BMI) 6 8 14 8 2 9 11 10 17 11 27 HELP ME MAKE IT THROUGH THE NIGHT SAMMI SMITH—Mega 615-0015 (Combine, BMI) AMAZING GRACE JUDY COLLINS—Elektra 45700 LOVE STORY ANDY WILLIAMS—Columbia 4-45317 (Famous, ASCAP) LONELY DAYS BEE GEES—Atoo 6795 (Casserole/Warner Tamerlane, BMI) YOUR SONG ELTON JOHN—Uni (MCA) 55265 (Dick James Music, BMI) ALL KINDS OF PEOPLE BURT BACHARACH—A&M 1241 (Blue Seas/Jac, ASCAP) SHOES BROOK BENTON—Cotillion/44093 (Cotillion/Muscle Shoals, BMI) YERY LOVELY WOMAN—LINDA RONSTADT—Capitol 3021 (Thirty Four/La Brea, ASCAP/Third Story, BMI) MEDLEY FROM SUPERSTAR ASSEMBLED MULTITUDE—Atlantic 2780 (Leed ASCAP) 12 13 9 14 15 19 15 16 31 21 30 17 18 20 19 (Leeds, ASCAP) BURNING BRIDGES MIKE CURB CONGREGATION—MGM 14151 (Hastings, BMI) BEIN' GREEN FRANK SINATRA—Reprise 0981 (Jorica, ASCAP) THE GREEN GRASS STARTS TO GROW DIONNE WARWICK—Scepter 12300 20 21 22 26 THE GREEN GRASS STARTS TO GROW DIDIVINE WARWICK—Scepter 12300 (Blue Seas/Craig, ASCAP) SHE'S A LADY TOM JONES—Parrot 40058 (London) (Spanka, BMI) THEME FROM LOVE STORY FRANCIS LAI—Paramount 0064 (Famous, ASCAP) WASHINGTON SQUARE JAMES LAST—Polydor 2-15017 (Show Songs, ASCAP) ONE BAD APPLE OSMONDS—MGM 14193 (Fame, BMI) FOR ALL WE KNOW CARPENTERS—A&M 1243 (Pamco, BMI) SINCE I DON'T HAVE YOU VOGUES—Reprise 0969 (Southern, ASCAP) DOESN'T SOMEBODY WANT TO BE WANTED PARTRIDGE FAMILY—Bell 963 (Screen Gems-Columbia BMI) 23 24 25 26 27 28 29 -40 37 10 DUESN'T SOMEBODY WANT TO BE WANTED PARTRIDGE FAMILY—Bell 963 (Screen Gems-Columbia, BMI) IT'S IMPOSSIBLE PERRY COMO—RCA 479927 (Sunbury, ASCAP) SWEET MARY WADSWORTH MANSION—Sussex 209 (Buddah) REMEMBER ME DIANA ROSS—Motown 1176 (Jobete, BMI) KEEP THE CUSTOMER SATISFIED GARY PUCKETT—Columbia 4-45303 (Charing Cross, BMI) -STONEY END BARBRA STREISAND—Columbia 4-445236 (Tuna-Fish, BMI) COUNTRY ROAD JAMES TAYLOR—Warner Brothers 7460 (Blackwood/Country Road, BMI) MY SWEET LORD GEORGE HARRISON—Apple 2995 (Harrisongs, BMI) BED OF ROSE'S STATLER BROTHERS—Mercury 73141 (House of Cash, BMI) LOVE THE ONE YOU'RE WITH STEPHEN STILLS—Atlantic 2778 (Gold Hill, BMI) ONE TOKE OVER THE LINE BREWER & SHIPLEY—Kama Sutra 516 (Buddah) (Taking Beaver, BMI) 13 30 31 23 32 33 25 34 35 18 36 37 38 28 39 (Taking Beaver, BMI) GIVE HIM LOVE PATTI PAGE—Mercury 73162 (Jack & Jill, ASCAP) 40 38



By KAL RUDMAN

Station Check List

WABC/New York WCFL/Chicago KIMN/Denver WRIT/Milwaukee WAPE/Jacksonville WBBQ/Augusta WKNR/Detroit CKLW/Detroit WEAM/Washington WTIX/New Orleans WLS/Chicago WYSL/Buffalo WKBW/Buffalo WOKY/Milwaukee

WKIX/Raleigh KGB/San Diego WFUN/Miami WQAM/Miami KXOK/St. Louis WQXI/Atlanta WSAI/Cincinnati WHBQ/Memphis KYNO/Fresno WOR-FM/New York KAKC/Tulsa KFRC/San Francisco KYA/San Francisco

KNUZ/Houston WRNO/New Orleans KHJ/Los Angeles KILT/Houston WIXY/Cleveland WIXZ/Pittsburgh KT.IF/Dallas WIBG/Philadelphia WFIL/Philadelphia WRKO/Boston **KOV**/Pittsburgh KJR/Secttle **KRLA/Los** Angeles WDGY/Minneapolis

Marvin Gaye: We predict this record will go #1. Already an R & B monster in Chicago. Buoys: We have been talking about this record for a long time. It just exploded at KQV to #17 and to #9 at KJR. This is a smash for any radio station that plays it. Brewer & Shipley: #6 WIXY, breakout WDGY. On: KQV, KJR, WLS, KAKC. Daddy Dewdrop: This looks like an overnight smash. On: WOKY, WCOL, WTIX, WAYS, WBBQ, KLIF, KJR. Staple Singers: It exploded to #19 at WCFL and is #6 in requests. On: WRIT, WQXI, KILT, WHBQ. Tom Rush: Electra: It exploded in one week at WEAM. Wilson Pickett: #5 WAYS; #7 WEAM; #9 WQXI; #18 KFRC; #21 WHBQ; #14 KXOK. On: WABC, WITX, KRLA, WKNR, WCFL, KHJ, WBBQ. Mike Curb: #6 WOKY; #14 KHJ; #22 WKNR; #19 CKLW; #8 WRIT. On: KQV, WFUN, WSAI, WIXY, WFIL, KILT, KAKC, KYNO. Rufus Thomas: #7 KQV; #18 WSAI; #15 WQXI; #2 WHBQ; #26 WFIL; #21 WIBG. Joe Simon: #15 CKLW; #17 KLIF; #19 WKNR; #25 WTIX. Temptations: #3 WKNR; #4 CKLW; #8 KQV; #12 WAYS; #30 KLIF. On: WCOL, WTIX, KRLA, KJR, WRKO, KHJ, KFRC, KACK, WEAM, WXJI, WDGY. Ike & Tina Turner: #14 WCFF; #11 WSAI; #22 KHJ; #24 WRKO; #22 KFRC; #17 WIXY; #28 WFUN; #21 WAPE, "Selling" KLIF. Sammi Smith: #1 KILT; #6 KLIF; #13 WHBQ; #20 WBBQ; #25 WOKY. On: KFRC, WAYS, WCFL, WIBG. Cat Stevens: #24 WTIX; #20 KLIF; #25 WRK0; #26 KHI. On: CKLW, KQV, KYA, WIXY, KILT. 4 Tops: #11 KXOK; #14 WAYS; #12 WEAM; #18 WIXY; #10 WQXI; #17 KRLA; #18 KHJ. James Taylor: #19 KLIF; #21 WCFL; #27 WIXY; #17 WQXI; #24 KILT. God's Children: Smash #10 WTIX. Alice Cooper: #16 WKNR; #16 CKLW. On: KYA, WIXY, KJR, WIBG, KJRB. Jackie Wilson: #10 KNR; #9 CKLW; #29 WIXY. Guess Who: #6 WCOL; #13 WQKI; #13 WCFL; #13 WAYF. On: WLS, KXOK. Hollies: Smash at KJR. Johnny Taylor: Over 60,000 sold in Chicago, #4 WQXI; #13 WSAI. On: WFUN. Paul Humphrey (Lizard Label): #17 WCOL. On: KJR, KJRB.

(Continued on page 21)



FEBR	UARY	13, 1971	
THIS WK.	LAST WK.	wk	S. ON
1	1	ALL THINGS MUST PASS GEORGE HARRISON/ Apple (8) 8X WB 639 • (C) 4X WB 639	9
2	3	JESUS CHRIST SUPERSTAR/Decca (8) 6-6000 • (C) 73-6000	12
3	2	ABRAXAS SANTANA/Columbia (8) 30130 • (C) 30130	17
4	7	ELTON JOHN/Uni (8) 8-55265 • (C) 2-55265	12
5	14	TUMBLEWEED CONNECTION ELTON JOHN/Uni (8) 73-096 •	12
	• •	(C) 73-069	3
6	6	PENDULUM CREEDENCE CLEARWATER REVIVAL/	
		Fantasy (8) 88410 • (C) 58410	7
7	4	JOHN LENNON/PLASTIC ONO BAND/Apple (8) 8XW 3372 • (C) 4XW 3372	7
8	8	PARTRIDGE FAMILY ALBUM Bell/ (8) 86050 • (C) 56050	7 6
9	9	GREATEST HITS SLY & FAMILY STONE/	v
10	10	Epic (8) KO 30325 • (C) ET 30325	13
10	10	LIVE GRAND FUNK RAILROAD/Capitol (8) 8XW 633 • (C) 4XWW 633	10
11	13	SWEET BABY JAMES JAMES TAYLOR	13
		Warner Brothers (8) 8143 • (C) 51843	17
12	16	LOVE STORY SOUNDTRACK/Paramount (8) PA 8-6002 •	
13	5	(C) PAC 6002 STEPHEN STULE (Atlantic (9) 7000 C (0) 7000	3
13	J	STEPHEN STILLS/Atlantic (8) 7202 • (C) 7202 Ampex (8) 87202 • (C) M 87202	10
14	11	WORST OF JEFFERSON AIRPLANE/RCA (8) P8S 4459 .	10
		(C) PK 4459	10
15	26	CHICAGO III/Columbia (8) ET 8-4079 • (C) TC 4079	2
16	-	PEARL JANIS JOPLIN/Columbia (8) CA 30322 • (C) CT 30322	1
17	15	TOMMY THE WHO/Decca (8) 62500 • (C) 7-32500	17
18 19	17 19	LED ZEPPELIN HI/Atlantic (8) 7201 • (C) 7201	9
13	13	WOODSTOCK SOUNDTRACK/Cotillion (8) 3-500 • (C) CS 3-500 Ampex (8) T85 NN • (C) T55 NN	18
20	12	TO BE CONTINUED ISAAC HAYES/	10
	-	Enterprise (8) EN 1014 • (C) ENC 1014	10
21 22	20 21	WATT TEN YEARS AFTER/Deram (8) M 77850 • (C) 77650	6
23	25	CHICAGO/Columbia (8) 19 BO 0858 • (C) 16 BO 0858 PORTRAIT 5TH DIMENSION/Bell (8) 86045 • (C) 56045	17 5
24	30	ELVIS COUNTRY ELVIS PRESLEY/RCA (8) P8S 1655 •	Ŭ
05	00	(C) PK 1655	2
25	23	WHALES AND NIGHTINGALES JUDY COLLINS/ (8) ET 8 5010 • (C) TC 5 5010	9
26	27	CLOSE TO YOU CARPENTERS/A&M (8) ST 4721 • (C) CS 4721	17
27	18	AFTER THE GOLD RUSH NEIL YOUNG/Reprise (8) 86383 •	
20	25		17
28	35	IF YOU COULD READ MY MIND GORDON LIGHTFOOT/ Reprise (8) M8 6392 • (C) M5 6392	2
29	33	BLOODROCK II /Capitol (8) 8XW 491 • (C) 4XW 491	4
30	-	OSMONDS/MGM (8) M8-4724 • (C) M5-4724	1
31	34	CANDIDA DAWN/Bell (8) 8-6052 • (C) 5-6052	4
32	39	WHAT ABOUT ME QUICKSILVER/Capitol (8) 8XWW 630 •	
33	40	(C) 4XWW 630 IT'S IMPOSSIBLE PERRY COMO/RCA (8) P8S 1667 •	3
33	40	(C) PK 1667	2
34	_	CURTIS CURTIS MAYFIELD/Curtom (8) M8-8005 • (C) M5-8005	1
35	22	NATURALLY THREE DOG NIGHT/Dunhill (8) 85088 • (C) 55088	9
36	24	BLOWS AGAINST THE EMPIRE PAUL KANTNER/	Ŭ
27	20	RCA (8) P8S 1654 • (C) PK 1654	7
37	29	DOORS 13 /Elektra (8) ET 8-4079 • (C) CT 4079	7
38 39	42	2 YEARS ON BEE GEES/Atco (8) M8 33-353 • (0) 33-353	1
40	31	JACKSON 5'S THIRD ALBUM/Motown (8) M71788 • (C) 8 7518 TAP ROOT MANUSCRIPT NEIL DIAMOND/Uni (8) 24893 •	17
		(C) M 2-7202	11
41	32	LOLA VS POWERMAN AND THE MONEYGOROUND KINKS/	
42	36	Reprise (8) 8RM6423 • (C) 56423 EMITT RHODES/Dunhill (8) 85080 • (C) 55089 (Ampex & GRT)	11
42	37	BLACK SABBATH /Warner Brothers (8) 81871 • (C) 51871	5 10
44		VAN MORRISON/HIS BAND AND HIS STREET CHOIR/	
45	AF	Warner Brothers (8) 81884 • (C) 51884	6
45	45	COSMO'S FACTORY CREEDENCE CLEARWATER REVIVAL/	1

MONEY MUSIC

(Continued from page 20) Shocking Blue: #12 WRMQ. On: WIXY. This record has sold 3,000,000 around the world. It is #1 in Japan and throughout South America. Chairman of the Board: #24 CKLW; #34 WAYS. On: WFIL, KQV, WSAI, WQXI,. Liz Damon: #9 KXXK; #21 WFIL; #9 WEAM; #11 WIBG; #23 WHBQ; #23 WOKY. On: KQV. 3 Degrees: #28 WIXY. On: WIBG. Main Ingredient: #3 WQXI. On: WDGY. Magic Lanterns: #8 WTIX, #5 KXOK; #22 WFIL; #11 WIXY, #20 KILT. On: WEAM, KRJ. Van Morrison: #20 KRLA; #24 KLIF; #25 KHJ. On: WTIX, KJRV. Ray Stevens: #7 WATS; #2 in requests KYA and on KFRC. Statler Brothers: #7 WRIT. Livingston Taylor: #10 WCOL. Some R & B records to watch: Younghearts is top 10 in San Francisco R & B; 100 Proof on WAYS: Ann Peebles on WAYS. The Mob: On KHJ, WDGY. Isaac Hayes: #22 WHBQ, phone requests KJRB. Brian Hyland: On WIXY, KILT. Marion Love (on Mercury): On WAYS, KJR.

Bob Hilliard Dead

HOLLYWOOD — Songwriter Bob Hilliard, 53, died here on Feb. 1 of a heart attack following a trip to Disneyland's "Alice in Wonderland" Day. Hilliard had written lyrics for Disney's film of the Lewis Carroll classic.

Born Jan. 28, 1918, Hilliard spent most of his career in New York prior to moving to Hollywood where he owned a record company and a music publishing firm. He wrote the lyrics for two Broadway musicals, "Angel in the Wings" and "Hazel Flagg." His collaborators included Carl Sigman, Jule Styne, Mort Garson, Sammy Mysels, Dick Sanford, Milton DeLugg, Phillip Springer, Lee Pockriss and Sammy Fain. Among his tunes: "How Do

Among his tunes: "How Do You Speak to an Angel?," "Every Street's a Boulevard in Old New York," "Somebody Bad Stole de Wedding Bell," "In the Wee Small Hours of the Morning," "I'm in Favor of Friendship," "Mention My Name in Sheboygan," "Red Silk Stockings and Green Perfume," "Civilization," "Big Brass Band from Brazil," "Be My Life's Companion," "Au Revoir" and "Don't You Believe It."

Hilliard's widow survives.

UA Rushes 'Lovers'

17

The original motion picture soundtrack album for "The Music Lovers" has jut been released by United Artists Records and is on its way to retail outlets.

'Mrs. 'Arris' Coming

NEW YORK — Tranquility Records has bought the recording rights for the Broadway version of "Mrs. 'Arris Goes to Paris," the novel by Paul Gallico.

ROULETTE **Great Music and Great Stations Get Together** THE FUZZ Calla #174 "I LOVE YOU (FOR ALL SEASONS)" is HIT BOUND on WDAS1AM Phila., Penna. WAOK Atlanta, Ga. Burke Johnson-PD & MD Zilla Mays-12-4 AM Esmond Patterson-4-6 AM Bob McKee-6-9 AM Jerry Thompson-9-1 Duag Steele-4-8 Bob Lee--8-12 Jimmy Bishop—PD La Baron Taylor—MD Georgia Woods— 6-10 AM Larry Daley—10-2 Joe Tamburro—2-6 Jimmy Bishop-6-10 Greg Pitts-10-2 Carl Helm-2-6 ARE YOU PLAYING OUR HEAVIES? SEND CHARTS, LET US KNOW. "YOU'RE THE ONE" 3 Degrees—R-7097 "WHERE ARE WE GOING" Bobby Bloom-R-7095 "LONDON BRIDGE" Alive N' Kickin'-R-7094 "BIZWAMBI" Charisma-R-7096 ROCKY G.

Fantasy (8) 88402 • (C) 58402 (Ampex)

Songwriters Salute on Griffin TVers

Producer Walter Kempley will do a 180-minute theme salute on "The Merv Griffin Show" titled "They Don't Write Songs Like That Any More" and will feature top songwriters. Show was taped in Hollywood Feb. 3 and will air in two 90-minute segments in the regular Griffin CBS time slot Feb. 8 and 9.

Songwriter guests set so far are: Johnny Green, Hank Mancini, Rudolph Friml, Sammy and Jimmy Haskell produced.

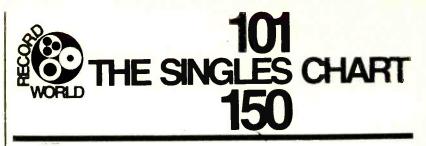
Cahn, Jimmy Van Heusen, Meredith Willson, Harry Warren, Arthur Freed, Ray Evans, Jay Livingston and Slim Gaillard.

New Willis Single

Andra Willis' new Paramount single is "I Adore You," a hit in Latin American coun-tries as "Adoro." Denny Diante

ALPHABETICAL LISTING SINGLES CHART **PRODUCER, PUBLISHER, LICENSEE**

IN'T IT A SAD THING R. Dean Taylor	-	IT'S IMPOSSIBLE Ernie Altschuler	
(Jobete, BMI)	93	(Sunbury, ASCAP) IT'S UP TO YOU, PETULA Chris Arnold,	64
MAZING GRACE Mark Abramson (Rocky Mountain Natl. Park, BMI)	14	David Martin & Geoff Morrow (Dunbar, BMI)	59
MOS MOSES Chet Atkins (Vector, BMI)	21	JODY GOT YOUR GIRL AND GONE Don Davis	
NGEL BABY Tokens & Dave Appell	96	(Groovesville, BMI)	32
(Pocket Full of Tunes/Saturday, BMI) PEMAN Raymond Douglas Davies	30	JUST MY IMAGINATION Norman Whitfield (Jobete, BMI)	35
(Carbert/Noma, BMI)	33	JUST SEVEN NUMBERS Frank Wilson	-
EAUTIFUL PEUPLE Dave MCKay (AVCO		(Jobete, BMI)	39
Embassy/Kama Rippa/Amelaine, ASCAP)	80	KEEP THE CUSTOMER SATISFIED Richard Perry	53
ECAUSE IT'S TIME Adam Mitchell (Dutchess, BMI)	82	(Charing Cross, BMI) KNOCK THREE TIMES Dave Appell & The Tokens	33
IED OF ROSE'S Jerry Kennedy		(Pocketful of Tunes/Saturday, BMI)	5
(House of Cash, BMI)	45	LET YOUR LOVE GO David Gates with	
LACK MAGIC WOMAN Fred Catero & Santana	90	Griffin/Rover (Screen Gems-Columbia, BMI).	18
(Murbo, BMI) LUE MONEY Van Morrison	30	LONELY DAYS B. R. Gibb & R. Stigwood (Casserole/Warner-Tammerlane, BMI)	3
(Van Jan/WB, ASCAP)	74	LONELY TEAROROPS Oel Shannon	
ORN TO WANDER Tom Baird		(Nawrimac, BMI)	84
(Stein & Van Stock, ASCAP) RIDGET THE MIDGET Ray Stevens	13	LOVE STORY Joe Reisman (Famous, ASCAP)	25
(Ahab, BMI)	54	LOVE STORY Tom Mack (Famous, ASCAP) LOVE STORY Dick Glasser (Famous, ASCAP)	36 91
URNING BRIDGES Perry Botkin, Jr.		LOVE THE ONE YOU'RE WITH Steve Stills	31
(Hastings, BMI)	51	& Bill Halverson (Goldhill, BMI) MAKE ME HAPPY Jeff Barry (Ledgefield, BMI)	38
ELIA OF THE SEALS Donovan	79	MAKE ME HAPPY Jeff Barry (Ledgefield, BMI)	72
(Peer Int'l, BMI) CHAIRMEN OF THE BOARO Holland-Oozier-	13	MAMA'S PEARL The Corporation (Johete, BMI) ME AND BOBBY McGEE Paul Rothchild	0
Holland (Gold Forever, BMI)	87	(Combine, BM1)	44
HERISH WHAT IS DEAR TO YOU Holland-		MEDLEY FROM SUPERSTAR Rill Buster &	
Dozier-Holland (Gold Forever, BMI)	83	Tom Sellers (Leeds, ASCAP)	99
HERYL MOANA MARIE Norrie Paramor	76	MOTHER John & Yoko & Phil Spector (Maclen, BMI)	16
(Jobete, BMI) OUNTRY ROAD Peter Asher	~ I	MR. BOJANGLES William E. McSuen	10
(Blackwood/Country Road, BMI)	63	(Cotillion/Danel, BMI)	12
RIED LIKE A BABY Ward Sylvester	49	MY SWEET LORD George Harrison-Phil Spector	
(Almo, ASCAP) DIDN'T IT LOOK SO EASY Stan Vincent	43	(Harrisongs, RMI) 1900 YESTERDAY George J. D. Chun	7
(Steening Sun/Kama Sutra, BMI)	86	(Lamaia, BMI)	31
D.O.A. Terry Knight (Ledgefield, BMI) DON'T LET THE GREEN GRASS FOOL YOU	43	ONE BAD APPLE Rick Hall (Fame. PMI) ONE LESS BELL TO ANSWER Bones Howe	2
DON'T LET THE GREEN GRASS FOOL YOU	27	ONE LESS BELL TO ANSWER Bones Howe	-
Staff (Assorted, BMI) DOESN'T SOMEBODY WANT TO BE WANTED		(Rive Seas/Jac ASCAP) ONE NIGHT STAND Steve Roland (Sam, BMI)	78 62
Wes Farrell (Screen Gems-Columbia, BMI)	56	PRECIOUS PRECIOUS David Crawford	ψz
Wes Farrell (Screen Gems-Columbia, BM1) EVERYTHING IS GOOD ABOUT YOU AI DeLory,		(Cotillion, BMI)	19
Jim Pike, Tony Butala (Jobete, BMI)	77	PROHD MARY Ike Turner (Jondora, PMI)	68
OR ALL WE KNOW Jack Daugherty	52	PUSH AND PULL AI Bell & Tom Nixon	20
(Pamco, BMI) FREEDOM R. Isley, O. Isley, R. Isley		(East Memphis, BMI) REMEMBER ME Nickolas Ashford &	20
(Triple Three, BMI)	67	Valerie Simpson (Jobete, BMI)	10
RESH AS A DAISY Emitt Rhodes &	41	RIDE A WHITE SWAN Tony Visconti	
Harvey Bruce (Thirty Four, ASCAP)	41	(TRO-ESSEX, ASCAP) ROSE GARDEN Glenn Sutton (Lowery, RMI)	60
GET UP, GET INTO IT, GET INVOLVED James Brown (Crited, BMI)	95	SAN BERNADIND Mike Smith (Lerds, ASCAP)	1 94
GLORY OF LOVE Bobby Miller		SHOFS Arif Mardin (Cotillion, PMI)	92
(Shapiro-Bernstein, ASCAP)	85	SOMERDRY'S WATCHING YOU SIY Stone	
GOO BLESS WHOEVER SENT YOU	61	(Daly City, BMI) STONEY END Richard Perry (Tuna Fish, BMI)	29 46
Clay McMurray (Jobete, BMI) GROOVE ME E. Walker		SUPER STAR Tim Rice & Andrew Lloyd Weber	40
(Malaco/Ruffing/NRC, BMI) HANG ON TO YOUR LIFE Jack Richardson for	11	(Leeds. ASCAP)	66
HANG ON TO YOUR LIFE Jack Richardson for		SWEFT MARY Jim Calvert & Norman Marzano	
Nimbus 9 (Dunbar/Cirrus/Sunspot/	40	(Kama Sutra/Big Hawk, BMI)	24
Expressions, BMI) HAVE YOU EVER SEEN THE RAIN	10	TEMPTATION FYFS Steve Barri (Trousdale, BMI)	30
John Fogerty (Jondora, BMI)	23	THTRE GOES MY EVERYTHING Felton Jarvis	
John Fogerty (Jondora, BMI) HE CALLED ME BABY Rick Hall	70	(Blue Crest, BMI)	28
(Central Songs, BMI) HEAVY MAKES YOU HAPPY AI Bell	70	THIS LOVE IS REAL Paul Davis	42
(Unart, BMI)	98	(Julio Brian/Jadan, BMI) TIMOTHY Michael Wright (Plus Two, ASCAP)	100
HELP FOR MY WAITING Floyd Jones		TRIANGLE OF LOVE Van McCoy	
a GM Production (Wedo-Wedo, BMI)	97	(Interior/McCov. BMI)	73
HELP ME MAKE IT THROUGH THE NIGHT	55	VERY LOVELY WOMAN Chip Douglas	65
Jim Molloy (Combine, BMI) HEY TONIGHT John Fogerty (Jondora, BMI)	23	(Thirty Four/LaBrea, ASCAP) WATCHING SCOTTY GROW Bob Monteomery	03
I HEAR YOU KNOCKING Dave Edmunds		WATCHING SCOTTY GROW Bob Montgomery & Bohby Goldsboro (BnR. PMI)	8
(Travis, BMI)	4	WE GOTTA GET YOU A WOMAN TODO RUNOgren	47
DIG EVERYTHING ABOUT YOU Jerry Ross Prod. (Legacy/Bag of Tunes, BMI)	89	(Earmark, BMI) WF'LL HAVF IT MADE Stevie Wonder	17
LOVE YOU FOR ALL SEASONS Carr-Cee Prod.		(Jobete, BMI)	88
(Ferncliff/JAMF, BMI)	69	WHEN I'M DEAD AND GONE Glyn Johns	
I NEED YOU Ray Cork, Jr.	47	(Gallagher/Lyle, BMI)	37
(Golden Banana, BMI) I REALLY DON'T WANT TO KNOW		(Gallagher/Lvie, FMI) WHERE ARE WE GDING John Linde, Vinnie Testa & Mickey Lane (Kama Sutra, BMI)	71
Felton Jarvis (Hill & Range, BMI)	28	WHOLE LOTTA LOVE Mickey Most	
IF I WERE YOUR WOMAN Clay McMurray		(Superhype, ASCAP) WHOLF LOTTA LOVE King Curtis	50
(Jobete, BMI) IF YOU COULD READ MY MIND Lenny Waronker	9	WHOLF LOTTA LOVE King Curtis	57
& Joe Wissert (Early Morning, ASCAP)	15	(Superhype, ASCAP) YOU'RE A BIG GIRL NOW Marty Bryant &	3/
I'M SO PROUD Silvester, Simmons, McPherson		Bell Perry Prod. (Avemb/Sharsnock, BMI)	75
(Curtom, BMI)	34	Bell Perry Prod. (Avemb/Sharsnock, BMI) YOU'RE THE ONE Richard Barrett	
IMMIGRANT SONG Jimmy Page	81	(Stone Flower, BMI) YOUR SONG Gus Dudgeon (Dick James, BMI) YOUR TIME TO CRY John Richbourg	58
(Superhype, ASCAP) ISN'T IT A PITY George Harrison-Phil Spector		YOUR TIME TO CRY John Richbourg	
(Harrisongs, BMI)	7	& Joe Simon (Gaucho, BMI)	26



FEBRUARY 13, 1971

THIS WK.	LAST WK.	
101	102	WE CAN MAKE THE WORLD GRAVY—GRT 34 (Ensign, BMI)
102	1 07	I'LL BE HOME VIKKI CARR—Columbia 4-45296 (January, BMI)
103		WILD WORLD CAT STEVENS-A&M 1231 (Irving, BMI)
104	114	MARIA JIMMY RUFFIN-Soul 35077 (Jobete, BMI)
105	117	ONE TOKE OVER THE LINE BREWER & SHIPLEY-Kama Sutra 516
100	110	(Talking Beaver, BMI) KEEP THE CANDLE BURNING RAINTREE—Amaret 127 (United Artists, ASCAP)
106 107	110 121	ALL KINDS OF PEOPLE BURT BACHARACH—A&M 1241 (Blue Seas,/Jac, ASCAP)
	130	MORNING OF OUR LIVES ARKADE—Dunhill 4268 (Wingate, ASCAP)
109	131	CAROLINA DAY LIVINGSTON TAYLOR—Capricorn 8012 (Atco)
		(No Exit/Taylor Made, BMI)
110	113	DO ME RIGHT DETROIT EMERALDS—Westbound 172 (Janus) (Bridgeport, BMI)
	123	WASHINGTON SQUARE JAMES LAST—Polydor 2-15017 (Showboat Songs, ASCAP)
112 113	120 116	WAITIN' ON YOU DAVE MASON—Blue Thumb 7122 (Coachhouse, BMI) SUPER HIGHWAY BALLIN' JACK—Columbia 4-45 (Hyako, ASCAP)
114		I DON'T KNOW HOW TO LOVE HIM HELEN REDDY—Capitol 3027 (Leeds, ASCAP)
115	118	TREAT HER LIKE A LADY CORNELIUS BROTHERS & SISTER ROSE
		United Artists 50721 (Unart/Stage Door, BMI)
116	135	GO ON FOOL MARION BLACK—Avco Embassy 4559 (Danmo, BMI)
117		WILD WORLD GENTRYS-Sun 1122 (SSS) (Irving, BMI)
118	119	MY SWEET LORD BILLY PRESTON—Apple 1826 (Harrisongs, BMI)
119	122	TULSA BILLY JOE ROYAL—Columbia 4-45289 (Earl Barton, BMI)
120	128	WOOLY BULLY CANNED HEAT—Liberty 56217 (Beckie, BMI) WHO'S GONNA TAKE THE WEIGHT KOOL & THE GANG—Delite 538
121 122	127 92	FROM THE VERY START CHILDREN—Ode 66005 (A&M)
123	-	DOWN IN THE COLD TEN WHEEL DRIVE—Polydor PD 2-14052
		(Harry DaLuggage-Noma, BMI)
124	139	FUNKY CHAMBERS BROTHERS-Columbia 4-45277 (Chambro, BMI)
125	<mark>12</mark> 4	TOGETHER WE TWO ARCHIES—Kirshner 63-5009 (RCA) (Kirshner, BMI)
126	133	I'D RATHER LOVE YOU CHARLEY PRIDE-RCA 47-9952 (Pi-Gem, BMI)
127		ONE MAN'S LEFTOVERS IS ANOTHER MAN'S FEAST
		100 PROOF AGED IN SOUL—Hot Wax 7009 (Buddah) (Gold Forever, BMI)
128		ASK ME NO QUESTIONS B. B. KING—ABC 11290 (Pamco/Sounds of Lucille, BMI)
129	140	EIGHTEEN ALICE COOPER—Warner Brothers 7449 (Bizarre, BMI)
130		A CHILD IS COMING PAUL KANTNER-RCA 74-0426 (Good Tunes, BMI)
131	_	THE LOOK OF LOVE ISAAC HAYES—Enterprise 9028 (Stax) (Colgems, ASCAP)
132	111	NOW I'M A WOMAN NANCY WILSON-Capitol 2934 (Assorted, BMI)
133	129	A GOOD YEAR FOR THE ROSES GEORGE JONES-Musicor 1425 (Chestnut, BMI)
134	<mark>13</mark> 4	LITTLE MISS GOODY TWO SHOES TOMMY ROE-ABC (LowTwi, BMI)
135	<mark>13</mark> 6	FIFTY FIFTY LEA ROBERTS-United Artists 50733 (Famous, ASCAP)
136	112	WAY BACK HOME JAZZ CRUSADERS-Chisa 8010 (Four Knights, BMI)
1 <mark>37</mark>	148	BRAND NEW DAY RUFUS-Epic 10691 (Unart, BMI)
138	_	HERE COMES THE SUN RICHIE HAVENS—Stormy Forest 656 (MGM) (Harrisongs, BMI)
139		AFTER THE FIRE IS GONE LORETTA LYNN & CONWAY TWITTY-Decca 32776
139	_	(Twittybird, BMI)
140	145	ALIVE AND WELL SPARE CHANGE—Vanguard 35117 (M.R.C.) (BMI)
141	150	LADY RUSS EDEN—Dream Machine 1001 (Virtu, ASCAP)
142		AIN'T GOT NO TIME IMPRESSIONS-Curtom 1057 (Buddah) (Curtom, BMI)
143		MAKING FRIENDS MUDDY WATERS-Chess 2107 (Heavy, BMI)
144		BIZWAMBI CHARISMA—Roulette 7096
145		GEORGIA SUNSHINE-DEAN MARTIN-Reprise 0973 (Vector, BMI)
146	143	I WAS A BOY WHEN YOU NEEDED A MAN MICHAEL ALLEN-MGM 14181 (Blackwood/Prosody, BMI)
147	126	MUST BE LOVE COMING DOWN MAJOR LANCE-Curtom 1956 (Curtom, BMI)
148	115	SUMMERTIME BILLY HEMMANS AND CLAYS COMPOSITE-SSS 816
	115 149	(Gershwin/New Dawn, ASCAP)

YOUR TIME TO CRY John Richbourg 26 150 141 FREE TO CARRY ON SANDPIPERS—A&M 1227 (Capeann/Jabee, BMI)

Young A&M Art Director

HOLLYWOOD — Roland Young has been named Director of Advertising Art and Record Album Design for A&M Records, reports Gil Friesen, Vice-President and Director of Administration and Creative Services

Prior to his affiliation with A&M, Young was an art director at Capitol Records where he was in charge of album cover design and related projects working with such artists as Peggy Lee, the Bank, John Stewart, Nancy Wilson, Anne Murray and Buck Owens.

In addition to his art posts he has been a guest lecturer and instructor in advertising art at the University of California, Santa Barbara; UCLA; Whit-tier College; Art Center School and the California Institute of the Arts.

He has also worked as consultant art director for West and Home Magazines, Motown Records, Metromedia Records and California and the Pacific Magazine.

Tom Fogerty Leaves Creedence

Tom Fogerty is leaving Creedence Clearwater Revival to remain home with his family and to record and produce on his own.

Creedence will continue as a trio and is planning to go into the studio in April. The joint announcement was made by Tom and other members of Creedence. John Fogerty, Doug Clifford and Stu Cook, in a statement which emphasized that the move was the beginning of new ideas and concepts for both and a natural evolution of the musical careers of all four.

"I am not retiring," Tom said. "I'm just not going to tour. My children are 8, 7 and the twins are 1, and this is the time they need a father with them and they are my first responsibility. I intend to spend as much time with them as I can.

"In addition, I hope to create on my own and come up with something individual, something unique which reflects my personal creative urge."

There will be no replacement for Tom in the Fantasy Records group.

Kay Joins Ovation

M CHICAGO - Songstress Kay Adams has signed with Ovation Records and her new single, "You'd Better Not Do That," b/w "Let George Do It," is out.

Scepter Re-signs B. J.



Florence Greenberg, President of Scepter Records, officiates at the resignng of B. J. Thomas, left, to the label. Behind Mrs. Greenberg is Sam Goff, label Exec VP, and at right is Steve Tyrell, Thomas' producermanager.

NEW YORK - The re-signing of B. J. Thomas to an exclusive long-term recording contract has been announced by Florence Greenberg, President of Scepter Records. The deal was negotiated by Sam Goff, Scepter's Executive Vice President.

B. J. Thomas is produced and managed by Steve Tyrell. His current single, "No Love At All," was produced by Tyrell and Buddy Buie.

B. J. is currently on national tour headlining at the Houston Livestock Rodeo in the Astrodome and at various colleges.

"Hooked on a Feeling," "I Just Can't Help Believing," "Most of All" and his performance of the Academy Award winner, "Raindrops Keep Falling On My Head." B. J.'s tour schedule in the

immediate future includes appearances around the world. with dates set for South Africa and Guadelajara, Mexico.

WCP Brings New Life to Sheet Music

LOS ANGELES—West Coast Publications, Inc., was formed four years ago because of a need for sheet music to be different and to find new markets. Currently riding the charts

are the Carpenters' "For All We Know," "1900 Yesterday" and Santana's "Black Magic Woman." WCP has applied a colorful graphics approach to each, utilizing dayglo colors, four-color posters inside the sheet music and avant-garde full color drawings.

John Haag, WCP's President. feels the designing of art work and the printing of the product have become as important as the music itself. "If the art work does not represent the feeling and mood of the popular artist, neither the consumer nor the artist is satisfied," he states. For this result, WCP has doubled its printing facilities with the buying of two new multi-color presses.

Hagg also believes that the future of sheet music is in racking and special promotional items as WCP has done for

Feb. 24, singing a medley of his 1970 hits. His chart record: over $4\frac{1}{2}$ million singles in the past year; including "The Eyes of a New York Woman,"

Thomas was featured on

"The Ed Sullivan Show" on

such companies as Optigan (a division of Mattel), Baldwin Organ Co., Yamaha Organ Co. and GTR Organ Co.

All key WCP people are un-der 30: Haag; Bill Friesmuth, General Manager; Norman Craig, Sales Manager; and Scott Erickson, East Coast Manager

NEC Meet Feb. 14-17

M The National Entertainment Conference convention is scheduled for Feb. 14-17 in Philadelphia. More than 850 delegates from approximately 275 colleges have pre-registered.

More than 130 exhibitors representing the areas of pop and classical music, records, dance, films, sound, lecture, theater, lighting, television, tickets and radio will be on hand throughout the convention to talk and meet with the student and staff delegates. Many new innovations in college entertainment will be on display-from cartridge television, to new talent, etc.

Bregman, Lefferts **Form Pubberies**

■ NEW YORK — Music and theatrical attorneys Robert Bregman and Michael Lefferts of Bergman and Lefferts announce that they have entered into a publishing venture via a partnership agreement with Alexander Broude.

Broude is president of Broude Music, one of the top publishers and distributors of classical works in the U.S. and the world. The new publishing companies are Broude/Breg-man Music, Inc. (ASCAP), and Hexachord Music, Ltd. (BMI). Aside from Bregman, Lefferts and Broude, other principal party in the new companies is Steve Metz. Metz will act as General Manager of both firms. Metz announces that three have already been writers signed, Harvey Fishman, David

Sherman Exits WB Music, Coast

Jackson and David Rodman.

HOLLYWOOD - Billy Sherman, for the past four years West Coast General Professional Manager of Warner Bros. Music, has resigned, effective Feb. 19.

Sherman originally went into the WB fold after selling his Valiant Records, including rights to one of the top contemporary groups, the Association, and Sherman-DeVorzon pubbery in 1967. Prior to the WB deal, he had those two companies since 1957.

Sherman has no plans as yet following his departure next month

Sabbath to Tour

British rock group Black Sabbath will return to the United States from their native England Feb. 15 and begin a crosscountry concert tour, which will include New York's Fillmore East Feb. 19-20 and will coincide with the promotion of the group's second and latest Warner Brothers album, "Black Sabbath Paranoid."



When it's in the Grooves... it MOVES!



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THANK YOU"



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AMARET RECORDS/1717 NO. HIGHLAND AVENUE/HOLLYWOOD, CALIFORNIA 90028

THE SINGLES CHART

FEBRUARY 13, 1971

THIS WK.		ST, Label, Number (Distributing Label) WKS CI ROSE GARDEN	. ON HART	51 52 53		BURNING BRIDGES MIKE CURB CONGREGATION/MGM 14151 For all we know carpenters/A&M 1243 KEEP THE CUSTOMER SATISFIED GARY PUCKETT/	7 2
1	3	LYNN ANDERSON Columbia 4-45252	11	54 5 5	55 73	Columbia 4-45303 BRIDGET THE MIDGET RAY STEVENS/Barnaby 2025 (Columbia) HELP ME MAKE IT THROUGH THE NIGHT SAMMI SMITH/ Mega 615-0015) 7
2	10 1	ONE BAD APPLE OSMONDS/MGM 14193 LONELY DAYS BEE GEES/Atco 6795	6 11	56	88	DOESN'T SOMEBODY WANT TO BE WANTED PARTRIDGE FAMILY/Bell 963	
4	6	I HEAR YOU KNOCKING DAVE EDMUNDS/MAM 3601 (London)	8	57 58	68	WHOLE LOTTA LOVE KING CURTIS/Atco 6779 YOU'RE THE ONE THREE DEGREES/Roulette 7097	3
5	2	KNOCK THREE TIMES DAWN/Bell 938 MAMA'S PEARL JACKSON 5/Motown MS 718	13 4	59	63	IT'S UP TO YOU, PETULA EDISON LIGHTHOUSE/Bell 960	4 5
7	4	MY SWEET LORD/ISN'T IT A PITY GEORGE HARRISON/ Apple 2995	12	60	64	RIDE A WHITE SWAN TYRANNOSAURUS REX/ Blue Thumb 7121 (Capitol)	5
8	20	WATCHING SCOTTY GROW BOBBY GOLDSBORO/ United Artists 50702	8	61	62	GOO BLESS WHOEVER SENT YOU ORIGINALS/ Soul 35079 (Motown)	5
9	8	IF I WERE YOUR WOMAN GLADYS KNIGHT & THE PIPS/ Soul 35078 (Motown)	13	62	65	ONE NIGHT STAND MAGIC LANTERN/Big Tree 109 (Ampex) Atlantic 2715	8
10	14 5	REMEMBER ME DIANA ROSS/Motown 1176 GROOVE ME KING FLOYD/Chimneyville 435 (Atlantic)	8 15	63 64	92 11	COUNTRY ROAD JAMES TAYLOR/Warner Brothers 7460 ONE LESS BELL TO ANSWER 5TH DIMENSION/Bell 940	2 19
12	27	MR. BOJANGLES NITTY GRITTY DIRT BAND/Liberty 56197	11	65	77	VERY LOVELY WOMAN LINDA RONSTADT/Capitol 3021	5
13	16	BORN TO WANDER RARE EARTH/Rare Earth 5021 (Motown)	10	66	74		21
14	24	AMAZING GRACE JUDY COLLINS/Elektra 45711	9	67	83	FREEDOM ISLEY BROTHERS/T Neck 927 (Buddah)	3
15	25	IF YOU COULD READ MY MIND GORDON LIGHTFOOT/	7	68	94	PROUD MARY IKE & TINA TURNER/Liberty 56126	2
16	18	Reprise 0973 MOTHER JOHN LENNON/Apple 1827	7	69		I LOVE YOU FOR ALL SEASONS FUZZ/Calla 174 (Roulette)	4
17	17	WE GOTTA GET YOU A WOMAN RUNT/Ampex 31001	18	70	44	HE CALLED ME BABY CANDI STATON/Fame 1476 (Capitol)	7
18	23	LET YOUR LOVE GO BREAD/Elektra 45711	8	71	70	WHERE ARE WE GOING BOBBY BLOOM/Roulette R 7095	8
19	21	PRECIOUS PRECIOUS JACKIE MOORE/Atlantic 2681	13	72	78	MAKE ME HAPPY BOBBY BLOOM/MGM K 14212	6
20	22	PUSH & PULL, PART 1 RUFUS THOMAS/Stax 0079	8	73	85 100	TRIANGLE OF LOVE PRESIDENTS/Sussex 212 (Buddah)	4
21	28	AMOS MOSES JERRY REED/RCA 47-9904	9	74 75	80	BLUE MONEY VAN MORRISON/Warner Brothers 7462	2
22	1	YOUR SONG ELTON JOHN/Uni 55265	12	76	72	YOU'RE A BIG GIRL NOW STYLISTICS/Avco Embassy 4555 CHERYL MOANA MARIE JOHN ROWLES/Kapp 2102 (MCA)	5
23	40	HAVE YOU EVER SEEN THE RAIN/HEY TONIGHT CREEDENCE CLEARWATER REVIVAL/Fantasy 655	2	70	82		3
24	30	SWEET MARY WADSWORTH MANSION/Sussex 209 (Buddah)	7	78	13	IT'S IMPOSSIBLE PERRY COMO/RCA 4387	15
25	48	LOVE STORY HENRY MANCINI/RCA 45-241	6	79	99	CELIA OF THE SEALS DONOVAN/Epic 5-10694	2
26	26	YOUR TIME TO CRY JOE SIMON/Spring 108 (Polydor)	11	80	58	BEAUTIFUL PEOPLE/WHERE THERE'S NO LOVE LEFT	-
27	38	DON'T LET THE GREEN GRASS FOOL YOU WILSON PICKETT/				THE NEW SEEKERS/Elektra 45710	10
28	15	Atlantic 2781 I REALLY DON'T WANT TO KNOW/THERE GOES MY EVERYTHING	5	81 82	36 89	IMMIGRANT SONG LED ZEPPELIN/Atlantic 2778 BECAUSE IT'S TIME McKENDREE SPRING/Decca 32773	14 4
29	31	ELVIS PRESLEY/RCA 47-9660 SomeBody's Watching You Little Sister/	8	CHART	MAK	ER OF THE WEEK	_
30	32	Stone Flower 9001 (Atlantic) TEMPTATION EYES GRASS ROOTS/Dunhill 4263	11 8	83	-	CHERISH WHAT IS DEAR TO YOU FREDA PAYNE/Invictus 9085 (Capitol)	1
31	<mark>33</mark>	1900 YESTERDAY LIZ DAMON'S ORIENT EXPRESS/ White Whale 368	7		-		
32	39	JODY GOT YOUR GIRL AND GONE JOHNNY TAYLOR/Stax 0085	4	84	106	Lonely teardrops brian Hyland/Uni 55272	1
33	35	APEMAN KINKS/Reprise 0979	6	85	97	GLORY OF LOVE DELLS/Cadet 5679	2
34	37	I'M SO PROUD MAIN INGREDIENT/RCA 74-0401	6	86	98	DIDN'T IT LOOK SO EASY STAIRSTEPS/Buddah BDA 213	2
35	59	JUST MY IMAGINATION TEMPTATIONS/Gordy 7105 (Motown)	2	87		CHAIRMEN OF THE BOARD CHAIRMEN OF THE BOARD Invictus 9086 (Capitol)	1
36	56	LOVE STORY FRANCIS LAI/Paramount PEA 0064	3	88	95	WE'LL HAVE IT MADE SPINNERS/V.I.P. 25060 (Motown)	3
37	41	WHEN I'M DEAD AND GONE McGUINNESS FLINT/Capitol 3014	8	89	90	I DIG EVERYTHING ABOUT YOU MOB/MGM Colossus 130	3
38	12	LOVE THE ONE YOU'RE WITH STEPHEN STILLS/Atlantic 2778	10	90	29	BLACK MAGIC WOMAN SANTANA/Columbia 4-45270	14
39	52 50	JUST SEVEN NUMBERS FOUR TOPS/Motown 1175 HANG ON TO YOUR LIFE GUESS WHO/RCA 74-0414	4	91		LOVE STORY ANDY WILLIAMS/Columbia 4-45317	1
40 41	42	FRESH AS A DAISY EMITT RHODES/Dunhill 4267	3 6	92	54	SHOES BROOK BENTON WITH DIXIE FLYERS/Cotillion 44093	8
42	43	THIS LOVE IS REAL JACKIE WILSON/Brunswick 55443	7	93	108	AIN'T IT A SAD THING R. DEAN TAYLOR/Rare Earth 5023	1
43	46	D.O.A. BLOODROCK/Capitol 3009	6	94	103	(Motown) SAN BERNADINO CHRISTIE/Epic 5-10695 (Columbia)	1
44	81	ME AND BOBBY McGEE JANIS JOPLIN/Columbia 4-45314	3	95	34	GET UP, GET INTO IT, GET INVOLVED JAMES BROWN/King 6347	7
45	53	BEO OF ROSE'S STATLER BROTHERS/Mercury 73141	5	96	105	ANGEL BABY DUSK/Bell 961	1
46	19	STONEY END BARBRA STREISAND/Columbia 4-45236	17	97	101	HELP FOR MY WAITING DORIANS/Big Tree BT 110 (Ampex)	1
47		I NEED YOU THE FRIENDS OF DISTINCTION/RCA 0416	5	9 8	—	HEAVY MAKES YOU HAPPY STAPLE SINGERS/Stax 0083	1
48	84 79	SHE'S A LADY TOM JONES/Parrot 40058 (London)	2 2	99	125	MEOLEY FROM SUPERSTAR ASSEMBLED MULTITUDE/	a l
4 9 50	79 66	CRIED LIKE A BABY BOBBY SHERMAN/Metromedia 206 WHOLE LOTTA LOVE C.C.S./Rak Z57-4501 (Columbia)	2 3	100	104	Atlantic 2780 TIMOTHY BOUYS/Scepter SCE 12275	1

FEBRUARY 13, 1971

THE FM AIRPLAY CHART

FLASH MAKER OF THE WEEK



HOOKER 'N HEAT CANNED HEAT & JOHN LEE HOOKER Liberty

WABC - FM/NEW YORK

B. B. KING LIVE IN COOK COUNTY JAIL—ABC CARLY SIMON—Elektra CRUEL SISTER—PENTANGLE—Reprise FRESH AIR—WHITE LIGHTNING—Polydor HOOKER 'N HEAT—CANNED HEAT & JOHN LEE HOOKER Liberty I'M A STRANGER TOO—CHRIS SMITHER—Poppy JACK-KNIFE GYPSY—PAUL SIEBEL—Elektra LADY AND THE UNICORN—JOHN RENBOURN—Reprise

MUSIC—Eleuthera OTHER SIDE OF THIS LIFE—FRED NEIL—Capitol

WLIR-FM/LONG ISLAND

CRY OF LOVE—JIMI HENDRIX—Reprise CROSBY, STILLS, NASH & YOUNG LIVE—Atlantic CRUEL SISTER—PENTANGLE—Reprise HOOKER 'N HEAT—CANNED HEAT & JOHN LEE HOOKER Liberty

Liberty JACK-KNIFE GYPSY—PAUL SIEBEL—Elektra PARANOID—BLACK SABBATH—Warner Bros. SPACESHIP EARTH—SUGARLOAF—Liberty THE GOOD BOOK—MELANIE—Buddah TOMBSTONE VALENTINE—WIGWAM—Verve Forecast TRAFFIC LIVE—United Artists

WHCN-FM/HARTFORD

CYCLE IS COMPLETE—BRUCE PALMER—Verve Forecast DAUGHTER OF TIME—COLOSSEUM—Dunhill FRESH AIR—WHITE LIGHTNING—Polydor FRESH AIR.—WHITE LIGHTNING—Polydor GAME—Faithful Virtue GOING BACK TO COLORADO—ZEPHYR.—Warner Bros. JACK-KNIFE GYPSY—PAUL SIEBEL.—Elektra OTHER SIDE OF THIS LIFE—FRED NEIL.—Capitol THE GOOD BOOK.—MELANIE.—Buddah THE POINT.—NILSSON—RCA TONY JOE WHITE.—Warner Bros.

WHVY - FM/SPRINGFIELD, MASS.

B. B. KING LIVE IN COOK COUNTY JAIL-ABC B. B. KING LIVE IN COOK COUNTY JAIL—ABC END OF THE GAME—PETER GREEN—Reprise GARY WRIGHT'S EXTRACTION—A&M IT'S BEEN SO LONG—SPENCER DAVIS & PETER JAMESON—Mediarts JOY OF COOKING—Capitol LADY AND THE UNICORN—JOHN RENBOURN—Reprise MCDONALD & GILES—Cotillion PARANOID—BLACK SABBATH—Warner Bros. RED, WHITE AND BLUES IMAGE—Atco WISHBONE ASH—Decca WISHBONE ASH-Decca

WDAS-FM/PHILADELPHIA

ALEX TAYLOR WITH FRIENDS AND NEIGHBORS-Capricorn CELIA OF THE SEALS (single)—DONOVAN—Epic DELIVERIN'-POCO-Epic FRESH AIR-WHITE LIGHTNING-Polydor FRESH AIR—WHITE LIGHTNING—Polydor HANG ON TO YOUR LIFE (single)—GUESS WHO—RCA ONCE UPON A TIME—LOVIN' SPOONFULL—Kama Sutra OTHER SIDE OF THIS LIFE—FRED NEIL—Capitol RAYMOND LOUIS KENNEDY—Cream SURVIVAL OF THE FITTEST— TED NUGENT & THE AMBOY DUKES—Polydor THE GOOD BOOK—MELANIE—Buddah

WMMS-FM/CLEVELAND

AIR CONDITIONING—CURVED AIR—Warner Bros. CRY OF LOVE—JIMI HENDRIX—Reprise GLASS HARP—Decca HOOKER 'N HEAT—CANNED HEAT & JOHN LEE HOOKER Liberty

LIDER JOY OF COOKING—Capitol LIZARD—KING CRIMSON—(import) SIT DOWN YOUNG STRANGER—GORDON LIGHTFOOT— Reprise

THE GOOD BOOK—MELANIE—Buddah TONY JOE WHITE—Warner Bros, YARDBIRDS—ROD STEWART-JEFF BECK—(no label)

WABX - FM / DETROIT

ALEX TAYLOR WITH FRIENDS AND NEIGHBORS-

Capricorn B. B. KING LIVE IN COOK COUNTY JAIL—ABC CAST A LONG SHADOW—LITTLE RICHARD—Epic DAUGHTER OF TIME—COLOSSEUM—Dunhill DIRECT HITS—WHO—(import)

HOOKER 'N HEAT-CANNED HEAT & JOHN LEE HOOKER

JOURNEY IN SATCHIDANANDA-ALICE COLTRANE-

LADY AND THE UNICORN—JOHN RENBOURN—Reprise YARDBIRDS—ROD STEWART-JEFF BECK—(no labe!) YOKO ONO/PLASTIC ONO BAND—Apple

WXYZ-FM/DETROIT

B. B. KING LIVE IN COOK COUNTY JAIL—ABC CAST A LONG SHADOW—LITTLE RICHARD—Epic Emerson, Lake and Palmer—Cotilion END OF THE GAME—PETER GREEN—Reprise Hooker 'n Heat—Canned Heat & John Lee Hooker Journey in Satchidananda—Alice Coltrane— Impusle

Impusie NANTUCKET SLEIGHRIDE—MOUNTAIN—Windfall PEARL—JANIS JOPLIN—Columbia TEA FOR THE TILLERMAN—CAT STEVENS—A&M UBIQUITY—ROY AYRES—Polydor

WGLD-FM / CHICAGO

BACH AT FILLMORE EAST—VIRGIL FOX—Decca COUNTRY HOME—BRONCO—Island CYCLE IS COMPLETE—BRUCE PALMER—Verve Forecast GLASS HARP—Decca Hooker 'n Heat—Canned Heat & John Lee Hooker Liberty IF I BE YOUR LADY—CAROL HALL—Elektra I'M GON' GIT MYSELF TOGETHER-JIMMY SMITH-MGM

IT'S BEEN SO LONG—SPENCER DAVIS & PETER JAMESON—Mediarts THE GOOD BOOK—MELANIE—Buddah UBIQUITY—ROY AYRES—Polydor

WEDR-FM/MIAMI

BACH AT THE FILLMORE EAST—VIRGIL FOX—Decca DAUGHTER OF TIME—COLOSSEUM—Dunhill FOR SALE—FEVER TREE—Ampex NOTES ON A JOURNEY—SLY BOOTS—Faithful Virtue PARANOID—BLACK SABBATH—Warner Bros. PRIVATE COLLECTION OF JOE BROOKS—Metromedia RED, WHITE AND BLUES IMAGE—Atco SPACESHIP EARTH—SUGARLOAF—Liberty THE GOOD BOOK—MELANIE—Buddah YOU'RE NOT ALONE—DION—Warner Bros.

WKDA - FM/NASHVILLE

ALL I AMS (Ip cut)—ELLIOT RANDALL—Polydor BABY JUMP (single)—MUNGO JERRY—Janus B. B. KING LIVE IN COOK COUNTY JAIL—ABC GOING BACK TO COLORADO—ZEPHYR—Warner Bros. MORNING OF OUR LIVES (single)—ARKADE—Dunhill MOSAIC BY CROW—Amaret OLD MESSIAH (single)—BIRDSONG & McCLURE— ONE NIGHT STAND (single)—DAVID ACKLES—Elektra RAININ' IN MY HEART (single)—SLIM HARPO—Excello TOM PAXTON 6-Elektra

WMC - FM MEMPHIS

B. B. KING LIVE IN COOK COUNTY JAIL—ABC CHICAGO 3—Columbia CRUEL SISTER—PENTANGLE—Reprise EMERSON, LAKE AND PALMER—Cotillion HIGHWAY—FREE—A&M PARANOID—BLACK SABBATH—Warner Bros. PEARL—JANIS JOPLIN—Columbia WHAT ABOUT ME—QUICKSILVER MESSENGER SERVICE Capitol WISHBONE ASH—Decca ZACHARIAH (soundtrack)-VARIOUS ARTISTS-ABC

KADI-FM/ST. LOUIS

BADGE (Ip cut)—FANNY—Reprise BOOGIE CHILLEN NO. 2 (Ip cut)—CANNED HEAT & JOHN LEE HOOKER—Liberty CALAMANDANTINE BROWN (Ip cut)—BALDWIN & LEPS

Vanguard

CUMBERLAND GAP (Ip cut)-WHITE LIGHTNING-

Polydor HIGHWAY SONG (Ip cut)—ALEX TAYLOR—Capricorn MOONDANCE (Ip cut)—SHOW OF HANDS—Elektra RATTLE MY SNAKE (Ip cut)—TED NUGENT & THE AMBOY DUKES—Polydor STUFF I GOT (Ip cut)—DION—Warner Bros.

KLZ-FM/DENVER

CIRCLE ROUND THE SUN—LEO KOTTKE—Symposium JOY OF COOKING—Capitol LADY AND THE UNICORN—JOHN RENBOURN—Reprise NATURE'S WAY (single)—SPIRIT—Epic PARANOID—BLACK SABBATH—Warner Bros. THE GOOD BOOK—MELANIE—Buddah THE POINT—NILSSON—RCA WHAT ABOUT ME—QUICKSILVER MESSENGER SERVICE Conital Capitol YOU'RE NOT ALONE—DION—Warner Bros. ZACHARIAH (soundtrack)—VARIOUS ARTISTS—ABC

KOCY - FM/OKLAHOMA CITY

AIR CONDITIONING—CURVED AIR—Warner Bros. BROKEN TREATIES—SILVER BIRD—Capitol FROM A NAKED WINDOW—JEREMY STORCH—RCA HELP—Decca IF2—Capitol JOY OF COOKING—Capitol McGUINNESS FLINT—Capitol NEW GENERATION—CHAMBERS BROS.—Columbia TRIALS AND TRIBULATIONS—Vanguard WERWOLF—FOURTH WAY—Harvest

KSAN-FM/SAN FRANCISCO

AFRO CLASSIC-HUBERT LAWS-CTI AFRO CLASSIC—HOBERT LAWS—CTT DOING THEIR OWN THING— MACEO & ALL THE KING'S MEN—House of the Fox ERUPTIONS—JOHN KLEMMER—Cadet HOOKER 'N HEAT—CANNED HEAT & JOHN LEE HOOKER Liberty JACK-KNIFE GYPSY—PAUL SIEBEL—Elektra JACK-KNIFE GYPST—PAOL STEBEL—ETEKTRA JOY OF COOKING—Capitol LOOSERS WEEPERS—ETTA JAMES—Cadet OTIS WILLIAMS & THE MIDNIGHT COWBOYS—Stop PEARL—JANIS JOPLIN—Columbia SOMEBODY'S BEEN SLEEPING IN MY BED— 100 PROOF AGED IN SOUL—Hot Wax

KZEL-FM/EUGENE, ORE.

CYCLE IS COMPLETE—BRUCE PALMER—Verve Forecast DOC WATSON ON STAGE—Vanguard EAST BAY GREASE—TOWER OF POWER—San Francisco FOR YOU—JEFFREY CAIN—Raccoon FRESH AIR—WHITE LIGHTNING—Polydor IN SESSION—CHAIRMEN OF THE BOARD—Invictus JOURNEY IN SATCHIDANANDA—ALICE COLTRANE— Impulse RANDALL'S ISLAND—ELLIOT RANDALL—Polydor UBIQUITY—ROY AYRES—Polydor WERWOLF—FOURTH WAY—Harvest

NOW ON AM RADIO



(BISCUIT'S BOOGIE') PAA 0076

We knew we had a hit single in the King Biscuit Boy's "Official Music" album. How?

We were told by md's and pd's all over the country.

FM radio has wailed the "Biscuit's Boogie" track in all its 9 minute and 26 second glory but AM couldn't handle that.

"Ask Paramount for an edited single." They did and we did and now the KING BISCUIT BOY has a hit record that runs 3:17. Three minutes and seventeen seconds of the purest heat we could distill from the "Boogie."

A hit single at three and seventeen from a hit album, at forty one and two.





Paramount keeps on truckin'



Part II

Change and the Record Scene

By BOB HAMILTON



Bob Hamilton

• (This is the second and concluding part of the speech given by Bob Hamilton at the Midwest Music Conclave hosted by independent promotion man Paul Gallis recently in Chicago.)

.

Freedom's just another word for nothing left to lose. Pardon the negatives, but let us take a look at what we have left to lose. Journey with me to the facts. According to Senator Gaylord Nelson, whom I spoke with a few months ago, this country has but

three years to turn drastic measures against air pollution or it will be too late. Too late means experiencing air pollution storms such as hit Danora, Pa., in 1948. Thousands hospitalized, five dead.

Journey with me to a war that has gone on for eight years thousands of young men's lives snuffed out day in day out. Show me any amount of truth . . . that truth that breeds freedom . . . in Viet Nam.

Come with me to New York. Just a few days ago with the temperature but three degrees outside, my wife and I woke up to no heat in our house. Further investigation proved a strike by fuel truck drivers. Striking for more money had caused the lack of heat. Little publicized is the fact that the multi week New York City fuel strike of 1968 took the very lives of hundreds of old people and children. Show me the truth that breeds freedom in that.

New York City on any given day can be a city without heat, without police, without firemen, without transportation, without milk, without fruit, without elevators, without love, without freedom. Show me the truth in that, the truth that breeds happiness.

All of these problems are severe. They are the shape of things to come ... more severe ... causing more unhappiness than mankind in his existence has ever experienced.

All of these problems have the same basic cause: more money, more acceptance. The garbage men want it and you and I want it. God forbid if you didn't think I was heavy.

That's why all the changes. We have reached a point, a point of awareness. We have, as Alvin Toffler said, been shocked. We have gotten sick and tired of being unhappy, and in this year, 1971, we have because of our education, because of our experiences, come of age. We have grown up. We demand to be free. We demand to be happy. We have the right to life, liberty and the pursuit of happiness. And we have awakened to the fact that lack of truth and love has caused our own downfall.

No more pain, gentlemen. No more unhappiness.

'Most Powerful Force: The Communicators'

In this room at this very moment lies the most powerful force of people assembled together in the United States today. We are the communicators. Within our very hands lies the happiness of multi millions of people. Can we afford to be liars?

It is my revelation, my brothers, that on a high enough level we all come back together. How can I hurt you . . . when you are me? How can I hurt the listeners of my radio station when they are me? How can I get a record played on a radio station that is a lie, that will influence people the wrong way when they are me? What is truth? Truth is love. Loving yourself.

A program director friend of mine in a discussion in our clinic in Shreveport, after I questioned his running automobile commercials on the station, stated to me, "I'm not God, I can't make those decisions." A thousand pardons, Mr. Record man, Mr. Radio man, but as long as you communicate with that many people at one time, you are God. And if running automobile commercials influences people to believe that in order to be happy, they must own a device that puts poison in the air that will kill thousands, when that is neither love or the truth. If you are going to accept the position of a communicator, then accept the

responsibilities of your action. If you lead people into an area of unhappiness, then accept the consequences of a Viet Nam war.

With all of this talk about change, we communicators have still not accepted the truth.

It is abhorrent to me to realize that in our industry there still exists the condition of payola. There are major market radio stations still playing records because somebody laid some bread on them. Do we have such lack of love that we would take our positions, our position of being God, that lightly? Would we dare speak to the people who so vitally need the truth and tell them something purely because we were given money to do so?

I am pleased to be a human being. I am appreciative of what this country is based on. Life, liberty and the pursuit of happiness. But this country has lost that. It has been taken away from the people by laws. General Motors and its peers elect the Presidents, the Senators and the Representatives. And GM sells cars; sells cars so it can make more money, more money for its stock holders... and that's a lie.

The President of the United States at this moment has never forgiven the communications industry for its pain. Back in the 1960 election, our President lost because of television . . . he lost the California governor's election because of newspapers . . both facts he publicly acclaimed. The ills he has had as President have all come from those long haired hippies demanding freedom. And he has publicly acclaimed along with his Vice-President that those hippies would not be bothering him if it were not for drugs

... and drugs would not exist if it were not for the music, and the radio stations play that music. In other words, you and I are the cause of the problems that exist and this government would like to solve those problems.

Why Were We Singled Out?

Radio, as it probably should have, dropped cigarette advertising a few days ago. But what about billboards, magazines and other areas of advertising communication? Why were we singled out?

In Los Angeles tomorrow, the Manson trial will resume. And tomorrow, the defense will present as the reason for the negative, drug-freaked reactions of Manson an album by John Lennon and a record called "Helter Skelter."

For the government's approval, radio stations everywhere have started anti-drug campaigns. We have grouped in that drug category: marijuana, mascaline, hash, acid, cocaine and heroin. That's as ridiculous as putting milk in the same category as gasoline. The government has been screaming drugs are the problem. What the hell does the government know about drugs? What research have they done? None, my friends.

One program director explaining his station's anti-drug campaign told of a boy that smoked pot and died shortly thereafter. His premise was that pot could kill you. That unaware individual is telling lies on his radio station.

It is clear to me that the time has come for us to tell the truth. We cannot afford to lie anymore. It isn't the case of just unhappiness at stake anymore; it is the case of survival of this country, this world and the freedom of this industry.

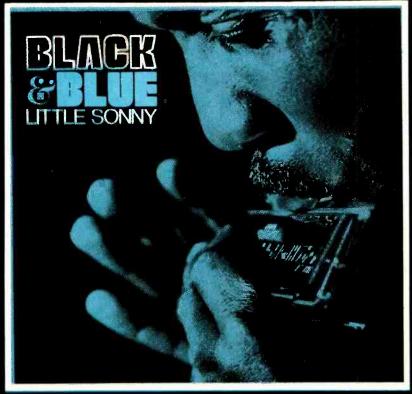
Public opinion is still the law in this country. We are on the brink of losing that, too, but it's not gone yet. And we are the influencers of that opinion. If we lie to them, they are not going to dig us and we will end. Our opinion will be gone, and with it the freedom of communication.

Consider yourselves the attacked. But at the same time, if we act now, this afternoon, the 200 and some odd Gods in this room can end the attack.

'More Responsible Than Ever Before'

We have no choice. We are now responsible more than we have ever been. Making money we must do in order to keep communicating, but making money dishonestly . . . greed . . . is a dishonest luxury we cannot afford. If you Gods would shake hands and join together with love, the power for happiness that would (Continued on page 54)

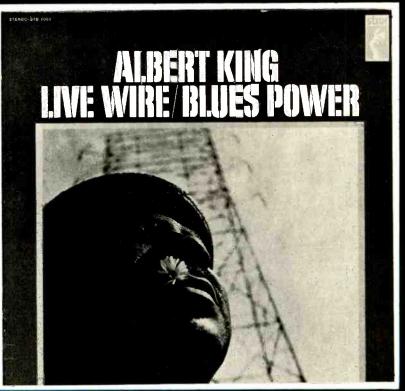




Black & Blue-Little Sonny Available soon on Enterprise Records

BIG BLUES from LITTLE SONNY.

"The New King of the Blues Harmonica." If you listened to that album, you know he deserves the title. Now Little Sonny is back. Blowing the heaviest blues since Sonny Boy Williamson. Listen to "Black and Blue." Little Sonny plays big blues.



Live Wire, Blues Power-Albert King STS 200





Enterprise Records a division of Stax Records 98 North Avalon, Memobis Tenn, 38104

BAD BLUES from ALBERT KING.

> The big man with the big axe. Picking and singing the saddest blues you ever heard... with a smile. Uptown, down home. He says it all. "Live Wire, Blues Power." From Albert. King of the Blues Guitar.

The Re-birth of the Blues Rock and Roll Helped Current Resurgence

By BOB MOORE MERLIS

The current resurgence of the blues and its increasing influence on contemporary music is paradoxical, to say the least. With so many top artists and groups clearly influenced by that which some would call an archaic form, the question arises: Does one have to go back to go forward? The safest answer would be: Not necessarily—but it helps.

More important, if modern music has substance, it is because it was created with an awareness of the past, if not a downright imitation of past forms. Yet in its primal, undiluted form the blues lives on for both blacks and whites, Americans and Europeans.

A Living Music

The blues is still a living music rather than a museum artifact (if it would be possible to put soul in a display case), thanks largely to the development of rock and roll in the 1950s. Although performers like Otis Blackwell and Arthur "Big Boy" Crudup were popular in their own right, it wasn't until young whites like Elvis Presley and Jerry Lee Lewis adapted their music into what became known as rock and roll that their blues reached a wider audience. This brought the blues (under another name) to the general public but, to some extent, diluted the purity-if a genuinely vulgar form can be pure-of the art.

It was approximately 10 years later, after some blues activity during the folk era of the early '60s, that British musicians including the Rolling Stones, the Beatles and John Mayall started giving credit to earlier blues artists for influencing the direction of their music. It was the Stones who insisted that Howlin' Wolf be included on a tour of theirs as a form of acknowledgement and tribute to his guidance.

Blues Lives in Chicago

Later, the Yardbirds backed Sonny Boy Williamson, while in this country young whites were discovering the blues where it lives—Chicago and other urban centers. Paul Butterfield, Mike Bloomfield, Harvey Mandel and Charlie Musselwhite are prime examples of contemporary white musicians the field hand, who was left to

who sought the training the Chicago blues lounges offered.

Likewise, young black artists have been tremendously influenced by this part of their cultural heritage. Jimi Hendrix. known in the rock field for his scaring guitar playing, had his roots firmly in the blues as many of his songs show—listen to "Red House," a straight blues if ever there was one. In a stricter blues vein, Buddy Guy, Junior Wells, Luther Allison and Magic Sam, though relatively young, stuck with the blues when R&B and rock offered a chance for faster success. The blues had a hold on them, like it has on many other enthusiasts and laymen alike.

It is revealing to trace, at least partially, the influence of one pivital blues figure, T-Bone Walker, and the effect he had in two different fields. In blues, B. B. King gives Walker credit for starting him on his way with his distinctive type of guitar playing. In the field of rock, Chuck Berry is the most noteworthy disciple of T-Bone and nobody knows how many disciples Berry has.

Written Out of Necessity

The blues is the poetry of a colonized Black America, written out of necessity. The need for the blues was in their use as a social document, a vehicle of protest and as an outlet for human expression and emotion. The thesis that the blues was created out of the frustration fostered in knowing that one did not have the power to make decisions which affect one's destiny is, perhaps, that most widely held theory.

Affect Paradoxical

The affect of the blues, again, is paradoxical. It is a decidedly sad music vet it creates a situation conducive to spiritual uplift. In contrast to the Portuguese "fado" song which makes the audience and performer cry, the blues can be joyfula purging of sorrows, a cathartic release

It has been suggested that the musical basis of the blues is the improvised. Africanoriginated moaning and chanting of the field slaves. The house servant, being exposed to the religion of the master's family, tended towards spiritual and gospel music while his own devices, originated a more physical, experience-oriented type of music. As it became possible for the slave to have a few moments of leisure, instrumental a c c o m p a n i ment was added and the folk blues was born. The instrument was usually a guitar but other instruments with jugs, washboards and other crude instruments fashioned from household items were sometime used and bands were formed.

Chronicles Black Man

The blues chronicles the black man's loves, work, living conditions, economic situation and migration. Migration saw the blues travel from the fields and deltas of the South to urban centers such as Chicago, Houston, Oakland, Detroit and Memphis. As bluesmen moved, there was a cross-fertilization of ideas which had been regionally originated and a more popular form evolved. The depression saw a surge in popularity of the blues and for good reason-the blues came home. Lonnie Johnson's laconic view of the situation: "Hard times don't worry me, I was broke when I first started out."

Hard Luck, Sex Fuel

Hand luck and sex provide the greatest fuel for blues imaginations, and almost every real blues number has something to do with either or both of these factors. Hard luck may very well have been a euphemism, possibly subconscious, for the racism which held sway over the poor black man's existence. The Negro sexual mystique is one stereotyped image which the blues tends to celebrate rather than challenge. The blues singer often asserts his virility and potency in lyrics and his guitar technique; the prowess displayed on the guitar or harmonica tended to be considered as an indication of the player's sexual ability. No wonder young rock fans go wild over the best guitar players!

Basis for Blues

Also in the area of sex is infidelity, which is probably the basis for more blues than any other single topic.

The blues is not a stagnant art form by any means. Through the years it has grown and been refined and reprocessed in a thousand different

ways. On the surface, Son House and Robert Johnson have little to do with later blues stylists such as Bobby Bland and Junior Parker, but the essence of the art is the same.

The blues is more than just music and poetry-the blues is people and characters. Besse Smith and Robert Johnson were known for the kind of lives they led as well as for the music they made. Muddy Waters is a name recognized by people who have never been directly exposed to his music. Blues, like country music, builds legends because the blues is the most personal kind of music there is. When you hear a man sing the blues, you have an insight into his inner workings and the type of life he lives; this is in the nature of the art.

Much Intensity

Perhaps it is because the blues offers so much intensity that rebellious young musicians such as the Stones, Mayall, Elvis, Butterfield, J. Geils, John Hammond, Johnny Winter, Elvin Bishop, Eric Clapton, Doug Sahm, Peter Green, Barry Goldberg, Canned Heat, Duster Bennet, Savoy Brown, Creedence Clearwater, Jimi Hendrix. Steve Miller, Leon Russell, David Coe, Janis Joplin and so many others were first attracted to it.

The blues is functional art which, despite its crudeness and lack of civility, continues to serve the people.

B. B. Honored



B. B. King is shown with Jay Lasker, President of ABC/Dunhill Records, receiving a citation from the label honoring King's 25th Anniversary in the music business. King is scheduled for a special three-day engagement at the Whiskey A Go-Go in Los Angeles opening Feb. 8.

Sid Seidenberg Reveals

The Making of A King: B. B.



Sid Seidenberg, B. B. King

As the B. B. King legend builds and as his record sales and personal appearances soar, it becomes apparent that there is more to King's recent thundering successes than raw talent. The talent has been evident for 25 years of the King's show business career; it hasn't been until recent times that the American public has been made acutely aware of that talent, thanks, in large measure, to the efforts of Sidney A. Seidenberg, King's manager.

The association of King and Seidenberg goes back to 1968 when Seidenberg became King's accountant. He subsequently took over as business manager and, finally, B. B. King's manager. Seidenberg geared his whole operation to drawing wider attention to B. B. Once before, when he was Chuck (King of the Stroll) Willis' accountant, Seidenberg planned to build a career but Willis died in 1958, causing a 10-year delay in Seidenberg's plans.

"We devoted every penny we made and even borrowed money which we invested in B. B. King," Seidenberg recalls. "From the beginning, a concerted effort was made to attain 'superstar status' for King. King's name was associated with every major rock group playing on many top bills throughout the country. Except for some self-acknowledged 'blues freaks,' this was his first exposure to young white audiences. The result of this exposure was mutual admiration between the kids and King and a broadening of his market potential. This exposure campaign culminated with the Rolling ing independently of King's

Stones' 1969 U. S. Tour of which King was a part.' Into College Market

In record sales, King's base, as it was with his personal appearances, was almost entirely black but constant. Seidenberg was instrumental in breaking King into the college market which represented a healthy boost in sales while the original base was retained.

Basically, Seidenberg's direction of King's career has been a four-pronged effort-public relations (through Victoria Lucas in New York and Jay Bernstein in Los Angeles), records (King now enjoys a greater degree of freedom to record how and what he wants), personal appearances and economics.

For the first time, television opened up to B. B. King, a first for any blues artist, with guest shots on the Carson, Griffin, Flip Wilson and Ed Sullivan shows. To come are probable guestings with Johnny Cash, as well as a special Seidenberg is planning. The special, which would emphasize the blues, with B. B. King as host will serve as a pilot of a regular show which would present a broad cross-section of talent including many big name stars.

In the personal appearance field, King now is able to play Carnegie Hall, colleges and prestige locations such as Mr. Kelley's in Chicago, Caesar's Palace and the Royal Box. Again, his base is being broadened from an exclusively black audience to young rock fans to the moneyed middle class in night clubs.

Seidenberg has been operat-

Denny Cordell Provides Shelter for the Blues

By RON BARON



Freddy King

According to Denny Cordell, producer/savant of the blues and President of Shelter Records, this type of music will always find favor.

He describes the blues as reoccurring in approximate seven-year cycles. This can be traced back as far as 1949 and Fats Domino, to 1955 where the focal point became white blues starring Elvis Presley and Jerry Lee Lewis. Again in 1963 there was a blues resurgence in England with the Moody Blues, Yardbirds, Stones and John Mayall.

Here in 1971 the blues are being delivered by such as B. B. King, Joe Cocker, Freddy King and Leon Russell (the latter three all produced by Cordell).

Reached 'Full Tilt'

Cordell, who admits to becoming interested in blues via Dixieland jazz, started producing the Moody Blues. Their success no doubt helped burgeon his involvement in blues. A little over two years ago Denny became acquainted with Joe Cocker and a few months later the whole world did, too.

record label in planning various promotional steps. "One of the main functions of a manager is to encourage cooperation with the record company." he stated and went on to salute the efforts of ABC/Dunhill executives Jay Lasker and How-ard Stark. "They've been one hundred per cent cooperativea phenomenal boon to B.'s career," he noted.

The media is hot on King this year with major articles in many black and white magazines including Look, Tan, Esquire, Jet, Vogue and Playboy. Additionally, King has done commercials for Pepsi, Axion and Tijuana Smalls, as well as one Seidenberg's company produced for AT&T. Seidenberg

Cocker reached super heights, "full tilt" as Cordell puts it, and now the man is resting somewhere in England.

Will Cocker record again? "Sure, when he feels he has something new to say," his producer replied and then added with confidence. "In two years time if he were to do a concert, Joe Cocker would still sell out.'

Cordell seems to choose artists who will be remembered. Shelter Records also brings us Leon Russell and Freddy King. Both are into blues, though Denny feels Leon's music shows other influences like classical and even Gershwin.

Freddy King from Texas is more wholly blues, and Denny believes '71 will be the year for King to make it big. The King LP will be released shortly.

Cordell, one-time botany major, has no regrets that he gave up one type of greenery for another: American currency. His Shelter Records and all of the acts he produces are known for their artistry and quality. His blues collection includes Elmer James, Robert Johnson, Mississippi John Hirt, Jimmy Reed, Muddy Waters and certainly somewhere around the house copies of Cocker, Russell and King.

For Cordell, the blues will always be vital.

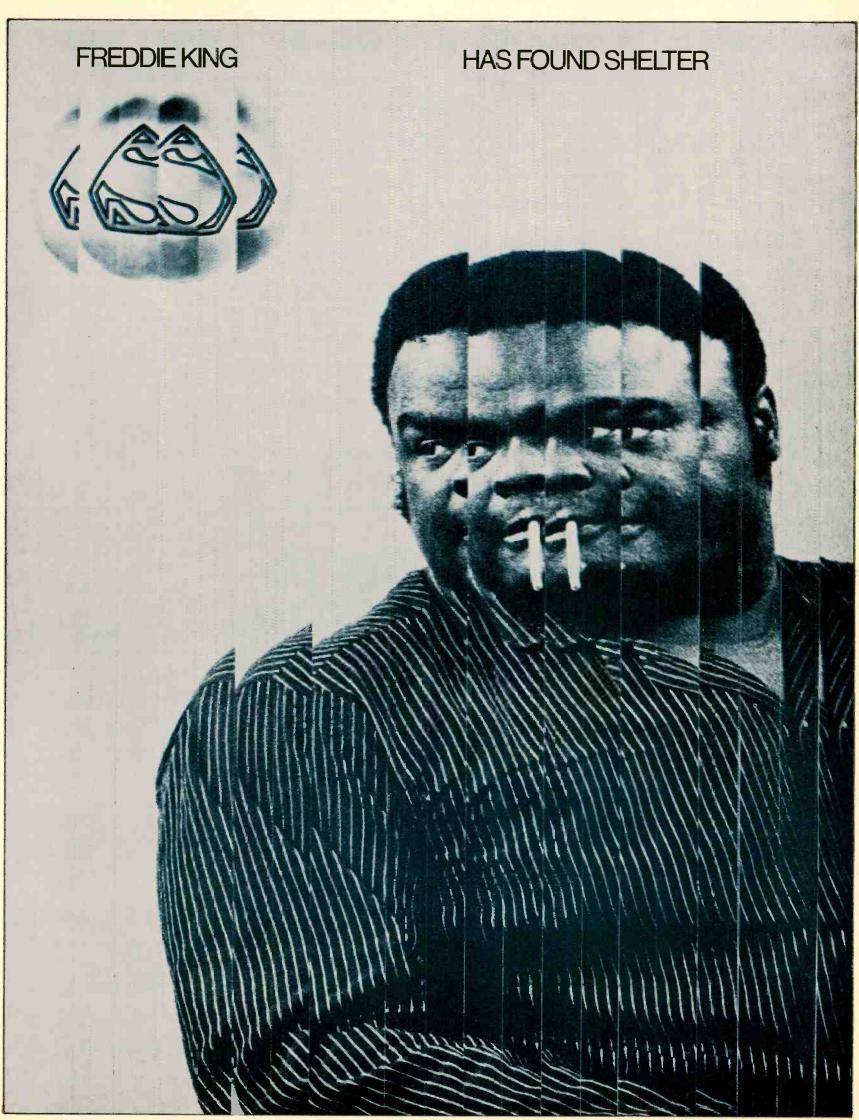
Evans, Hudson Form S&H Productions

■ NEW YORK—Jazz and R&B drummer Sticks Evans and Bill Hudson have formed S & H Productions. Evans will be responsible for the music on all their productions and Hudson will act as executive producer.

revealed that King has signed with the publishing firm of Henry Regnery for rights to his autobiography.

Internationally, King is riding an unprecedented crest of popularity. He has a concert tour of the Far East including Japan, Okinawa, the Philip-pines, Thailand and Taiwan coming up, as well as a projected tour of West Africa. Also in the works is another European tour in the spring.

Sid Seidenberg summed up his business philosophy: "A manager's job is not as easy as it looks; it's not just collecting commission if he's a real manager." B. B. King will tell you that Sid Seidenberg is a "real manager."



"GETTING READY ... GONE." A NEW ALBUM BY FREDDIE KING, PRODUCED BY LEON RUSSELL & DON NIX FOR SHELTER RECORDS. AVAILABLE SOON.

Atlantic: 'Home of the Blues'

No matter what it's called: rock, pop, jazz, or R&B, it all stems from the blues. And no matter where it goes-Fillmore East or West, TV movies, concerts, or Madison Square Garden-it eventually comes back home to receive new strength and vigor from its roots, the good old blues. No other form of music for the past century had had such a powerful influence on popular music throughout the world as the blues. Even country music has a large share of blues songs, usually called country blues.

Atlantic has had, since its inception, an intimate relationship with the blues. In the late 1940s and early 1950s Atlantic was known as "The Home of the Blues" because so many of its artists, like Big Joe Turner, LaVern Baker, Ivory Joe Hunter, Champion Jack Dupree, Ruth Brown, Ray Charles, Sticks McGhee, Chuck Willis, and groups like the Drifters, the Coasters and the Clovers, were R&B stars.

Even though Atlantic and its three labels, Atlantic-Atco-Cotillion, have expanded greatly since the 1950s, and have moved into the pop and rock fields in addition to blues and jazz. Atlantic is still close to the blues. This is true not only because of Aretha Franklin, Clarence Carter, Esther Phillips and Brook Benton, but also because of the affinity of so many of Atlantic's rock acts for the blues. Many of today's rock acts are deeply into the blues. The blues influence can be clearly heard on recordings by Delaney and Bonnie, the Allman Brothers, the J. Geils Band, Cowboy, Eric Clapton, and even the LPs by Livingston and Alex Taylor. Clapton has long been considered one of the world's greatest blues guitarists, and he and his new group, Derek & the Dominos (with Bobby Whitlock, Jim Gordon and Carl Radle), are steeped in the blues form, like the Allman Brothers Band from the deep South.

Over the years Atlantic producers, from top Atlantic executives like Ahmet Ertegun, Jerry Wexler, Nesuhi Ertegun and Tom Dowd, have maintained their devotion to the blues. And producers like Arif Mardin, and Joel Dorn, with Brook Benton and Roberta Flack, respectively, have carried on this tradition.

Atlantic's interest in the blues and the blues tradition has led the company to constantly re-issue the best from

its opulent blues catalog.

Among the artists whose album have been re-issued recently include Albert King, T-Bone Walker and Champion Jack Dupree. Atlantic's History of Rhythm & Blues series, comprising eight albums covering the years 1948 through 1968, contains many of the best R&B recordings ever recorded by Atlantic, including cuts by Aretha, the Clovers, the Drifters, Ben E. King, Otis Redding, Ray Charles, Sam & Dave, Ruth Brown, Lavern Baker, Joe Tex and many more.

Also available from Atlantic is the Southern Folk Heritage Series, a six (or is it seven?) volume set containing blues (and folk songs) in its most basic form. Atlantic is now preparing a series of LPs and tapes of some of its biggest R&B LPs of the 1950s. Atlantic has long been known for its Oldies But Goodies bestselling singles that have stayed in the catalog and are available to stores for collectors. Most of the recordings in the series are R&B hits from the 1950s and 1960s, and they are still in great demand.

Jazz and the Blues

Jazz has been one of Atlantic's mainstays since the company was founded. Today, Atlantic's jazz catalog is among the richest in the industry, and today, as over the years, the top stars in the jazz field record for Atlantic. In these recordings is an impressive barometer of the state and the direction of the influence of the blues over the last quarter century.

Some of the names to be (Continued on page 36)



ATLANTIC SINGS THE BLUES. Above, from left: Delaney and Bonnie, Clarence Carter, Mose Allison, Aretha Franklin, Eric Clapton, Wilson Pickett and Les McCann.

Crow's Wagner: The Blues, Mind-Expander

■ "The word itself has become a catch-all for everything. Anything people have trouble putting a tag on music they usually slip in "The Blues',"

The thoughts are those of Dave Wagner, who is lead vocalist of Amaret Records' five-man rock group, Crow. Wagner, who hails from the Midwest, has been a student and devotee of the blues since he began playing guitar nearly a dozen years ago.

"The blues today are bigger than they ever were . . . people can tell you all about singers like B. B. King, but when it comes to defining the music itself you find almost as many different definitions as there are blues artists."

Wagner's definition pertains to the lyrical content. "The trademark of the blues is in its sad lyrics. Listen to the 'Sky Is Crying' (one of the songs on Crow's new LP, 'Mosaic by Crow') and the lyrics. They're typical of what a blues song really is ... and the writer was Elmore James, one of the best of the old blues writers."

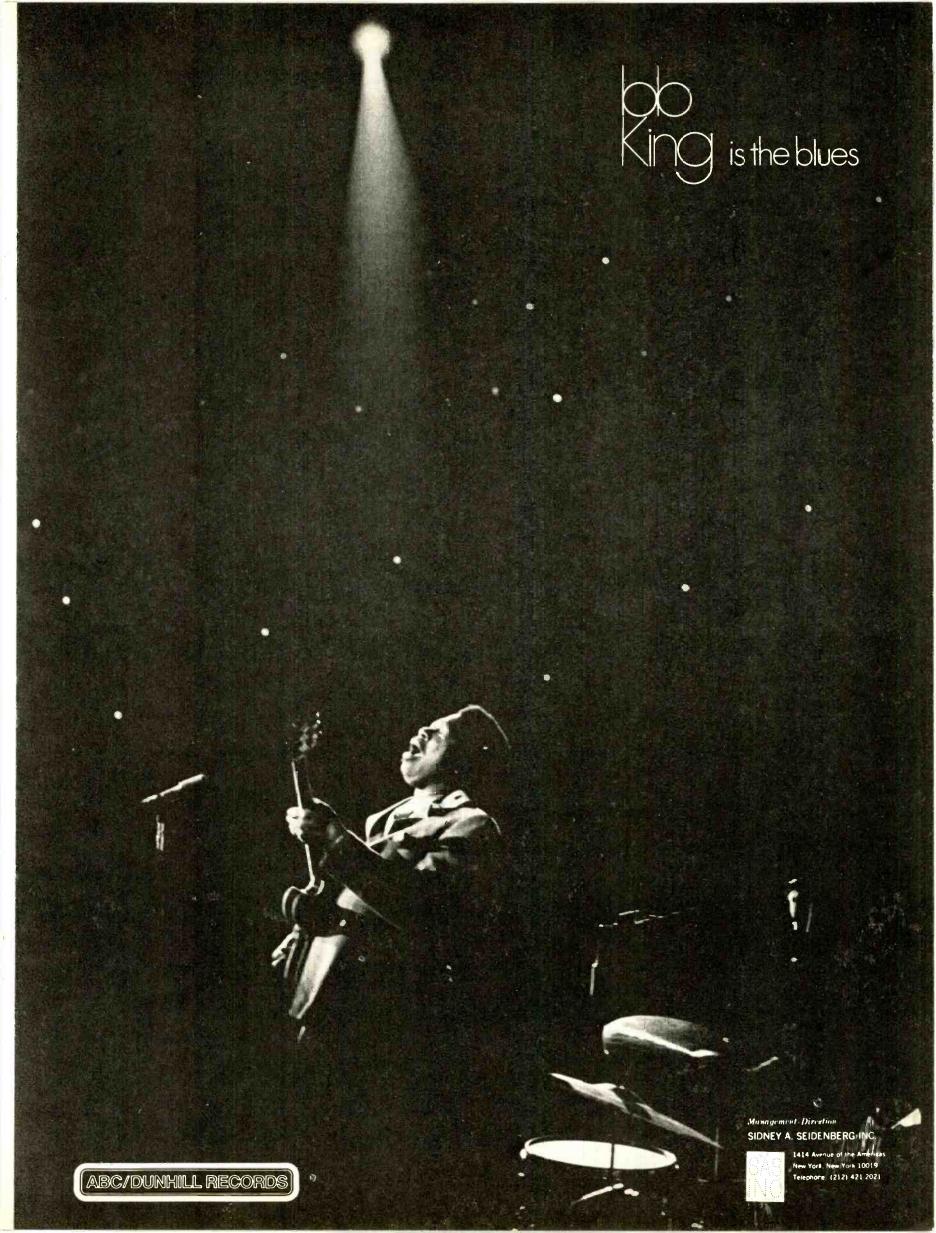
Distinct Rock Influence

In that way, Wagner feels, blues have had a distinct influence on rock. "Rock didn't really start to have anything meaningful (lyrically) to say until the blues began to influence it strongly. When that happened the lyrical content of rock songs became more important. I don't mean they all became sad—sure some of them did—but the primary influence the blues had was in making writers and rock musicians more aware of the importance of lyrics.

"Because of that rock music and the musicians—today owe a great deal to the blues. It's not only became a part of our music, but it has expanded our thinking as well."

Blues Big on FM

Blues are scoring on FM. Record World's FM Airplay chart shows blues albums being the most programmed new records by leading FM outlets in the last two weeks. Last week's FlashMaker (album added by most stations) was "B. B. King Live in Cook County Jail" on ABC; this week's FlashMaker is "Hooker 'N Heat," featuring John Lee Hooker and Canned Heat on Liberty.



London Records: Pioneer in Blues

Black root blues which had their American heyday in decades past found a new home in Great Britain in the '60s and in turn influenced a whole generation of British musicians. London Records, through its parent, British Decca, has been in the enviable position to provide the American market with the cream of the British blues crop.

Ten Years After, currently hot with their "Watt" album on Deram, is clearly a bluesoriented success story. Walt Maguire, Vice President of London. first saw the group at London's Marquee Club in October, 1967, and "immediately knew we had something." Their first album was released in this country in January, 1968. After Maguire saw the group in performance, he came back to America and generated tremendous excitement within the London organization. The label. in turn, went all-out on promoting the group's albums. Since Alvin Lee's impressive performance in the film "Woodstock," the group has reached superstar status while keeping the original blues feeling that started them on their way.

Into Its Own

Savoy Brown on Parrot is another group which has come into its own as a result of hard work and extensive touring. They appeared in Albany, N. Y., last weekend. Dave Marshall, London's Eastern Promotion Director, was also in town supporting the group with stores and distributors.

"You work hard on a group in the beginning and just as hard once they achieve success," was Maguire's answer to the secret of his label's success.

Another British group with a growing following is the Keef Hartley Band. The label has built a market for their Deram records and is anxious for the group to tour in order to broaden their market. Hartley was a member of John Mayall's group before forming his own group. Mayall is an important catalogue seller for London and, according to Maguire, was "one of the important artists who made London happen as a blues-oriented label."

Mayall's frequent personnel changes including Eric Clapton, Peter Green and Mick Tay-

 Black root blues which had their American heyday in decades past found a new home in Great Britain in the '60s and
 Ior, generated added interest in Mayall as well as the musicians whose names have been associated with his.

> The label has been very successful with blues collection albums including the "Raw Blues" and "Power Blues" compendiums featuring performances of John Mayall, Eric Clapton, Otis Spann, Peter Green, Champion Jack Dupree, Savoy Brown, Ten Years After, Keef Hartley and Stevie "Anglo" (Winwood). Other artists with a blues basis represented on London include Eddie Boyd (with Peter Green, Earl Dickson and Otis Spann).

New releases with a blues association include "Z. Z. Top's First Album." Z. Z. Top is a hard blues rocking group from Houston that has already enjoyed a degree of success with their single "(Somebody Else Been) Shaking Your Tree."

Hi Always Active

The London distributed Hi label has always been active in the blues field and has recently come up with a tremendous hit, both R&B and pop, that is blues in the strictest sense of the term, in the recent Ann Peebles hit of "Part Time Love." The song was a hit years ago for Little Johnny Taylor and her follow-up, "I Pity the Fool," was a big one for Bobby Blue Bland.

Junior Parker's "Driving Wheel" will be Al Green's next release for the label. Willie Mitchell is now assembling a collection of Memphis blues sides for a future album release. Also to come from Mitchell and Hi is a new soul-popblues group Ebony Web.

Due New Album

Keef Hartley is due for a new album this spring, while Savoy Brown has reformed around Kim Simmonds. The band is now comprised of Simmonds plus former members of Blodwyn Pig and Chicken Shack. Chris Yoland, former lead singer with Savoy Brown, will be recording on his own. Maguire is very keen on a new British guitarist who plays in the blues vein. His group, Kris Cross and the Sunbeams, will have an album out later this year.

The blues is happening at London, Maguire believes, because the label works to build support acts and find their respective markets whether it is an artist's first or fourth album.

A&M into Blues

■ The peak of the late '60s "Blues Revival" has essentially passed and contemporary interpretations of one of America's few musical heritages have become permanent parts of the catalogues of many record companies.

A&M Records, never a label known for a large stable of straight blues, Rhythm and Blues or soul artists, has nonetheless built up, over the space of three or four years, an artist roster which includes many young artists who offer their talents to the field of blues.

"The commerciality of the blues has been undeniably established," says A&M Vice President Gil Friesen, "but we do not aim to simply milk the genre for financial gain. It represents a valuable part of this nation's musical past and an important jumping off point for future musical growth. That is why we encourage new artists who are exploring the possibilities of blues and related styles."

Cocker Heads List

A&M's "blues" performers are headed up, of course, by Joe Cocker. This Englishman has been likened to Ray Charles in style and his three chart albums have shown him to be an able interpreter of every form of blues and soul music.

In terms of popularity, the English quartet Free are closest to Cocker on A&M's list. The band, which includes a former bassist for John Mayall's old landmark group, the Bluesbreakers, have evolved from a very basic electric blues band into an unusual welding of rock and roll and blues formats. They have four albums out on A&M, the latest being "Highway."

The Sisters Love, Sonny Charles and Jimmy Cliff comprise the core of A&M's group of black artists. All three have been performing variations of contemporary R & B. The Sisters have developed an energetic soul style; Sonny Charles (formerly of the Checkmates, Ltd.) specializes in soulful vocal stylizing while Jimmy Cliff has attempted to fuse the various influences of his native Caribbean Islands, his homebase England and popular R & B into his music.

Girl from Shadows

A girl who from the shadows of recording studios has been having her effect on the directions of blues interpretations is Ode 70 Records' Merry Clayton. This stylist, who has one album out on Ode, has been a studio singer for some time and has performed on records by nearly all of today's major rock and roll artists, including Joe Cocker and the Rolling Stones.

Other big-selling blues-related artists on A&M include keyboard player-vocalists Lee Michaels and Gary Wright and English blues-rock quintet Spooky Tooth. Joe Cocker's former band, the Grease Band, have also set out on their own.

Also Via A&M ...

Producer David Anderle and producer-performer Booker T. Jones, will also be releasing records through A&M done by Rita Coolidge (vocalist with Delaney & Bonnie, Mad Dogs and Englishmen and Roxy); Marc Benno (formerly teamed with Leon Russell in the Asylum Choir); Booker T. (of Booker T. and the M.G.'s) and Priscilla Coolidge (Booker's wife and Rita's sister). All of these performers operate best in the blues.

Unique Talents

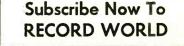
Finally, A&M has the unique talents of writer, filmmaker, composer, performer Melvin Van Peebles, whose records (two albums on A&M) are rooted in the same black urban tradition which forms the basis for so much of today's blues music. Van Peebles, though, has chosen to inject both jazz and actual street vernacular into his performances, thus setting his work apart from the predictable.

Atlantic: Home Of the Blues

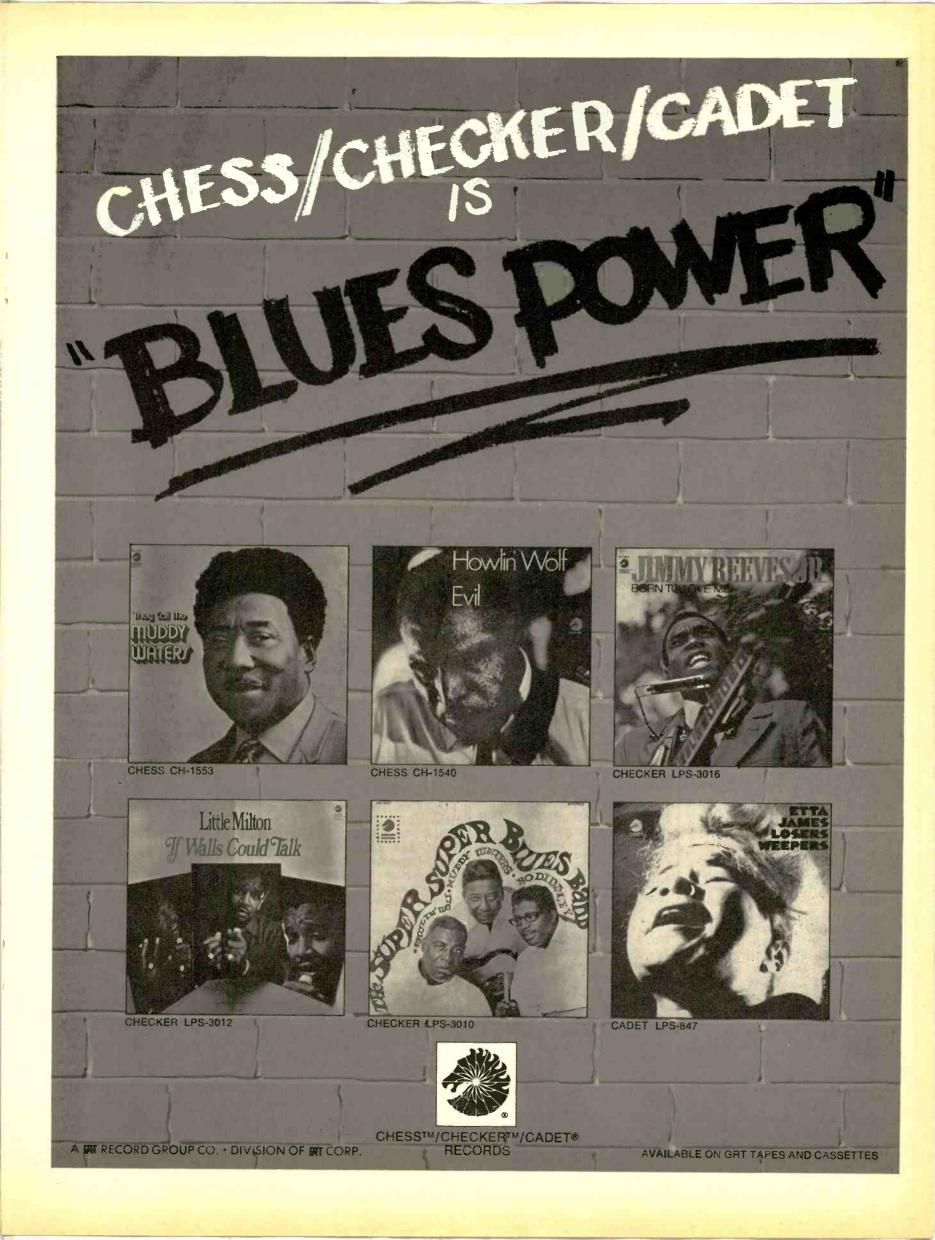
(Continued from page 6)

found on Atlantic's early jazz albums are Wilbur De Paris, the Modern Jazz Quartet, Charlie Mingus, Milt Jackson, John Lewis and Jimmy Guiffre. Today's jazz names include Hank Crawford, Herbie Mann, Dave Newman, Les McCann, Junior Mance, Roberta Flack, Carmen McRae and Mose Allison. These artists all show a strong attraction to various blues forms, and Mose Allison's singing and playing is a study in what Southern blues is all about.

The blues and Atlantic have come a long way together; they will be traveling together for many years to come.



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Chess: Strong Roots, New Branches



CHESS EXEC TEAM: from left, Worthy Patterson, Chuck Fly, Arnie Orleans, Esmond Edwards and Len Levy.

contribution "The Chess Records has made to contemporary music through the recordings of such giants as Chuck Berry, Bo Diddley, Muddy Waters and Howlin' Wolf is inestimable. Now that we have established new offices in New York, Chess Records is beginning a new era of growth and success under new leadership," stated Len Levy, head of the GRT Record Group, which includes the Chess, Checker, Cadet and Cadet/Concept labels.

Chess moved from Chicago to New York in 1970. The company is now functioning as a fully operational label under the day-to-day direction of Arnie Orleans, Vice President of Marketing; Esmond Edwards, Vice President of A&R; Worthy Patterson, Sales Manager, and Chuck Fly, National Promotion Manager.

Strong Roster

Chess has always maintained a strong artist roster. In recent months, Bo Diddley, Ramsey Lewis, Muddy Waters and many others have re-signed, demonstrating their confidence in the new leadership. Chuck Berry is back again on Chess, where he belongs. Shirley Scott and Hank Ballard have recently signed. The Dells, Black Merda, Woody Herman, Little Milton, Ray Scott, Baby Washington, the Soulful Strings, John Klemmer and many more are part of the contemporary Chess sound.

Formed in the late '40s by Leonard and Phil Chess, the Chicago based-company recorded Chuck Berry, Bo Diddley, Muddy Waters, Howlin' Wolf, Etta James, Ramsey Lewis, Ahmad Jamal, Sonny Stitt, Pigmeat Markham, Moms Mabley, James Moody, Little Walter, the Rotary Connection and many others. The Chess sound remains a major influence on popular music to this very day.

Back in 1945, Leonard Chess began "moonlighting" from his job as the owner and operator of a night club on Chicago's South Side. He cut his first record with singer Andrew Tibbs on what was then called the Aristocrat label. The record was a hit. Leonard moved his record operation into a garage, began seeking new talent and, when the records were pressed, loaded them into his own car to deliver them throughout the South and Midwest. The pressure became too great, and his brother Phil joined him, first to run the night club, then to help in the booming record business.

The hits came thick and fast: Gene Ammons' "My Foolish Heart," Muddy Waters' epic "Rolling Stone," Howlin' Wolf, Etta James, Chuck Berry, Bo Diddley, Little Walter, Ahmad Jamal, the Dells, Ramsey Lewis and others. The Cadet label was added in 1955, and the Cadet/Concept label in 1968. Chess had become a heady mixture of some of the best producers and A&R men in the business plus strong doses of energy, taste, enthusiasm and sheer dynamism.

These were the qualities that the highly successful GRT Corp. was looking for when they purchased Chess in 1968. Chess' move to New York into (Continued on page 14)

Duke-Peacock A Tradition of Blues

The blues has always been the basis for Duke-Peacock Records.

Don Robey founded the Peacock label in 1950 with his first artist Clarence "Gatemouth" Brown—certainly a start rooted firmly in the blues.

Robey ran the Bronze Peacock Club on Erastus Street in Houston back then and booked the great T-Bone Walker. Walker fell ill during his engagement and convinced Robey to hire Brown in his place. He did and this led to Brown's first two records on the Aladdin label. Robey then started his own label, and "My Time Is Expensive" became Peacock and Brown's first hit.

The label branched into the gospel field with the Blind Boys of Mississippi (known as the Jackson Harmoneers), whose version of "The Lord's Prayer" ("Our Father") was one of the first gospel records to hit the jukeboxes. The Peacock label (along with the Song Bird subsidiary) continue to be leaders in the gospel field today.

1952 saw Robey purchase David Mattis' Duke label which originally operated out of Memphis. Along with Duke came a new singer, Johnny Ace, whose "My Song" was an immediate success. Until his legendary accidental suicide by Russion roulette in 1954, Ace was the hottest performer in blues and R&B; he firmly established Duke-Peacock as a giant of the field with such hits as "Pledging My Love" and others.

Bobby to Duke

Upon his discharge from the armed forces in 1954, Bobby "Blue" Bland signed with Duke. Bland had been one of the "Beale Streeters," a clique of blues artists which included B. B. King, Johnny Ace and Junior Parker. Bland brought his mellow blues style to the R&B and pop audiences and continues to be a major stage attraction in theaters throughout the country.

His earliest hits include "It's My Life," "You've Got Bad Intentions," "Sometimes Tomorrow" and "Farther Up the Road." Bland's success story continues into the 1970s with consistent hit records and a full schedule of personal appearances.

Junior Parker came to Duke from Sam Phillips' Sun label. With Bobby Bland he became one of the biggest blues artists in the country. His hits, many

of which are today considered standards by young blues followers, included "I Want To Ramble," "Next Time You See Me" and "Driving Wheel."

Scores Have Recorded

Over the years, literally scores of great blues artists have recorded for the Duke-Peacock labels. A partial listing includes Big Mama Thornton (whose "Hound Dog" was the original of the later Elvis Presley hit); Ted Taylor; Paul Perryman; Jimmy McCracklin; Memphis Slim; Johnny Otis; Peppermint Harris; Marie Adams; Jackie Verdell; Larry Davis; and Little Richard. The latter first recorded on the label with a group and was billed as "Little Richard and the Tempo Toppers" whom Evelyn Johnson, Duke-Peacock's Production (and everything else) Coordinator, calls "the Temptations of their time").

Joe Hinton is one artist who fit into many categories. His "Funny" was actually a mellow blues but was a hit nationally with all audiences. The label is readying a "Joe Hinton Memorial Album" now that the artist has passed away. A blues compendium series is expected shortly and the "Best of Gatemouth Brown" is soon to be released.

Duke continues to be a power in the blues with Bobby Bland, Paulette Parker and Jeanette Williams. Most blues authorities agree that as long as the Duke-Peacock label continues to thrive, there will be fresh blues and blues-based sounds coming out of Erastus Street in Houston.

Excello Action

Excello is releasing "Raining in My Heart" by Slim Harpo this week.

The composition, published by Excellorec Music, has become a country hit for Hank Williams Jr. and the Mike Curb Congregation on MGM. "Raining in My Heart," along with "Scratch My Back" and "King Bee," is one of the late blues great's biggest hits of the late 1950s.

The label has also released "How Can I Stay (When All I Have Is Gone)" b/w "Number Ten at the Station (And Number Twelve Is On The Road)" by Arthur (Guitar) Kelley.

The sides were produced for Excello by British producer Mike Vernon in Baton Rouge, La.



Display them next to the people they've influenced.

Our blues reissues have been selling like rock albums. (More are on the way.)

They're at the roots of today's most popular rock. So it makes sense to display Robert Johnson, Bessie Smith, Bukka White, and the rest, right beside this month's best sellers.

And when this month's best sellers make way for the next crop of best sellers, keep the Influencers right where they are.

Columbia's blues reissue series has a timeless appeal. And a timeless commercial potential.

Let music keep on evolving.

Have the Influencers around and they'll keep on selling.

ON COLUMBIA 🕿

Music of Our Time from The Music Company.

The Great Blues Artists Are On



The Great Blues Songs Are In **EXCELLOREC**

Just Re-Released **"RAININ" IN MY HEART**"

Excello 2316

SLIM HARPO

Here's A Classic New 2-Record Album



SWAMP BLUES'' EXC 8015/8016

Featuring:

Guitar Kelly Silas Hogan Whispering Smith **Henry Gray Clarence Edwards**

Our Blues Include:

Ligi	itnin'	Slim	
Lazy	Leste	er	Lor

Arthur Gunter nesome Sundown

Excello Distributed by: Nashboro Records Bud Howell, President Excellorec Music Pub. Co. Bob Tubert, President 1011 Woodland Street, Nashville, Tennessee

Columbia Records Has The Blues in A **Big Way**

The blues, which has its own history, also illustrates the history of America's relationship with its black population and, as an art form, the blues can be considered, as it is by blues historian Paul Oliver. "the last great folk music that the Western world may produce.'

There are those who'll say you have to be black to sing the blues-or even to understand them. But when thousands of kids-black and white -stand in the teeming rain at Newport to hear Son House or Lightnin' Hopkins or Janis, when thousands of Bessie Smith reissues are sold the day they appear in record shops and when every rock group from the Beatles and the Rolling Stones to neighborhood bands acknowledges their indebtedness to the blues-it seems certain that while the oppressed black man may have given form to the blues, he was giving form to a feeling which lay in the gut of us all.

Columbia Records has had the blues for a long time, and today its roster reads like a blues roll of honor: Bessie Smith, Bukka White, Leadbelly, Robert Johnson, Son House, Janis Joplin.

An impresive roster of blues greats are also part of the Epic and Barnaby labels: Otis Spann, Lightnin' Hopkins (Barnaby) and Big Bill Broozy and Sugarcane Harris (Epic). "The Story of the Blues, a fascinating two-record set produced by Paul Oliver for Co-

lumbia, traces the long evolution of the blues with cuts by men like Charley Patton and Mississippi John Hurt, and women of such caliber as Bessie Smith and Lillian Glinn.

Ambitious Enterprise

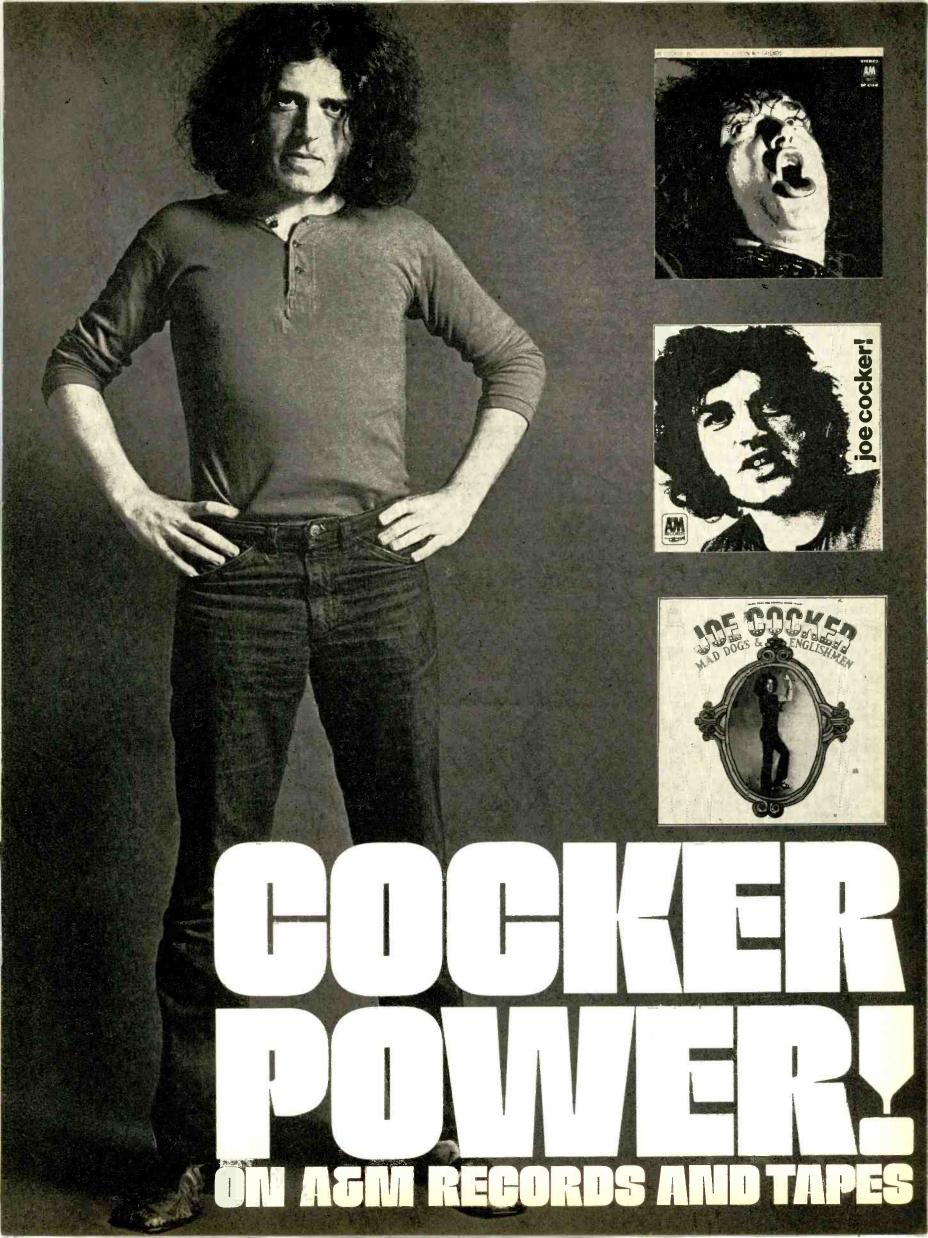
One of the most ambitious enterprises in the history of the recording industry is Columbia's issuance, in five double albums, of the complete recorded output of great blues singer Bessie Smith.

The first three of these double albums ("The World's Greatest Blues Singer," "Any Woman's Blues" and "Empty Bed Blues"), which are produced by John Hammond and Chris Albertson, have already been released and are generating tremendous excitement among audiences who remember Bessie Smith from the '30s and from young audiences, who hitherto have heard of her largely through the praises of their blues queen, Janis Joplin. The 160 cuts, which will be available when the complete Bessie Smith set is out later this year, will span the years from 1923, when the Empress of Blues recorded "Down Hearted Blues" (which immediately sold 780,000 copies!) to her last session in 1933, when, urged out of obscurity by Hammond, she recorded "Gimme a Pigfoot" (with a barely audible Benny Goodman) and "Down In The Dumps."

(Continued on page 67)



ON COLUMBIA: Janis Joplin, Johnny Otis, Shuggie Otis, Bessie Smith, Leadbelly, Bukka White and Son House.



Stax Built on Blues Foundation

■ The Memphis Sound of Stax Records is moving into the '70s as strong as ever, bringing the music of Isaac Hayes, Booker T & the MGs, Albert King, the Staple Singers, Johnnie Taylor, Rufus and Carla Thomas, the Bar-Kays, Billy Eckstine, Eddie Floyd, William Bell, Luther Ingram, Margie Joseph and Little Sonny and the words of Rev. Jesse Jackson and John Kasandra to enthusiastic listeners all over the world.

Isaac Hayes recently received his third gold record for "Isaac Hayes . . . To Be Continued," his fastest-selling album. "Hot Buttered Soul" and "The Isaac Hayes Movement" are already platinum albums for sales exceeding two million dollars. In April, Isaac will be guest soloist with the Memphis Symphony Orchestra. Other symphonies are inquiring as to his availability. Isaac ended 1970 with several more Artist of the Year awards from various publications and organizations.

Rufus Thomas upset audiences everywhere he appeared in England and Germany from Jan. 15 to Feb. 17. The 54-yearold entertainer, who went to Europe as the Memphis Goodwill Ambassador, endorsed by the Memphis Chamber of Commerce, the Jaycees, the NAACP, the Goodwill Boys Club and radio station WDIA, sold out every night and brought back a suitcase full of rave reviews. His daughter Carla recently appeared at Harrah's in Las Vegas with Bill Cosby and she's living in Hollywood now in preparation for TV and movie roles.

Half-Dozen Producers

Albert King will have at least half a dozen producers on his next Stax album. The blues singer/guitarist, who's reached millions of new fans through his starring role in a Miller beer TV commercial and the "Welcome to Fillmore East" TV special, has done recording sessions with Isaac Hayes, Steve Cropper, Jim Stewart, Duck Dunn, Don Nix, Allen Jones and Henry Bush. Albert was the first Stax artist to appear with a symphony orchestra when he did a concert with the St. Louis Symphony.

For the past two years the Bar-Kays have been the house band at Stax Records, replacing Booker T. & the MGs. They've recorded with Isaac Hayes, David Porter, Rufus and Carla Thomas and other Stax artists. Like the MGs, who built their solid musical foundation through long hours in the studio, the Bar-Kays have become a tightly-knit, versatile unit Their new album is a dynamic fusion of soul music and rock and roll, hence its title, "Black Rock."

The Staple Singers continue to reach new audiences. They'll be on tour with the Bee Gees from Feb. 11 to 21. Their current single, "Heavy Makes You Happy," is creating a demand for their soon-to-be-released LP "The Staple Swingers,"



Jim Stewart, All Bell

which should enable the family quartet to reach many new listeners. Mavis Staples' recent LP, "Only for the Lonely," is creating greater interest in the solo voicings of the group's lead singer.

David Porter, songwriting and record producing partner of Isaac Hayes, has an 11-minute version of "Hang On Sloopy" in his second LP which has been gaining considerable airplay. New artist Margie Joseph made a promising debut with her "Makes a New Impression" LP and "Stop in the Name of Love" single.

"Once in a while an album comes along filled with original material that is rich with musical excellence. When the group playing is as versatile and experienced as Booker T. & the MGs, every track has great moments" begins a recent review of the group's "Melting Pot" LP. With each album, Booker T. & the MGs prove their musical superiority.

Third Studio

Record production and songwriting have reached such a peak at Stax that a third studio had to be built, primarily for use on demo sessions. The converted movie theatre on Mc-Lemore Avenue which houses the original Stax studio is now surrounded by offices and two more studios on land once occupied by a record store and a corner grocery store. A downtown office building at 98 North Avalon now houses most of the Stax Staff.

The diversified activities of Stax, Volt, Enterprise, Respect and KoKo Records is directed by Jim Stewart, President; Al Bell, Executive Vice President; Herb Kole, Vice President of Sales and Marketing; Larry Shaw, Vice President of Creative Activities; Isaac Hayes, Vice President of Production for the Enterprise label; David Porter, Vice President of Production for Volt; Steve Cropper, Vice President of Production for Stax; Ewell Roussell, Single Sales Director; Jack Gibson, Special Services Director; and Deanie Parker, Director of Publicity.

The production staff, which includes Hayes & Porter, Allen Jones, Homer Banks & Raymond Jackson and Henry Bush, is keeping the studios busy. East/Memphis Music, the publishing division of Stax, is going with writers Bettye Crutcher, Helen Washington, Tommy Tate, Ronnie Williams, John (Continued on page 16)

Chess Story

(Continued from page 10)

GRT headquarters, headed by Len Levy, plus several key staff changes, have enhanced those qualities.

Complete Campaigns

Backing the label's artists now are the most complete and effective merchandising, promotion and publicity campaigns Chess has ever utilized. The record business has become too selective for any label to sign dozens of artists and hope that a few of them get lucky. Last December, Chess held its first A&R meeting since establishing new headquarters in New York City. New York-based executives and the label's staff producers from Chicago planned album and single release schedules through April, 1971.

Currently underway are campaigns on Ramsey Lewis for "The Year of the Ram," commemorating the pianists' 15th year with the company; Bo Diddley for his forthcoming "Another Dimension" LP, in which Bo applies his distinct style to songs by Creedence Clearwater, Elton John, the Band and Al Kooper, along with two outstanding originals; and a new Jazz Vintage series beginning with four albums featuring Jimmy Witherspoon, Johnny Griffin, Leo Parker and other leading jazz artists.

"Chess is keeping its soul roots but the branches are spreading over a wider musical spectrum. As one of the cornerstone labels in the industry, we intend to remain responsible for much of the best music being created," said Esmond Edwards, Vice President of A&R.

World Blues Renaissance

"I can't conceive of anything more gratifying than the current world-wide blues renaissance. People of all ages and backgrounds have discovered the truth, changing not only the patterns of our industry, but more importantly, helping to crumble artificial ethnic walls," said Arnie Orleans, Vice President of Marketing.

"Chess Records is very aware of its blues legacy and the responsibilities it entails. We are extremely fortunate in having a roster which includes many of all-time great blues giants. This along with the type of personnel who understand and care will further enhance the wonderful walk back to the roots."

Chess will take their legacy of the past and by incorporating it with "today" people and policies will continue to grow,

Ray Charles — Blues Innovator



xon Granger

By JACK DEVANEY

■ H O L L Y W O O D — Ray Charles, greatly responsible for the emergence of the blues idiom as a top commercial quality, is still very much personally involved in preserving this art form through his Tangerine Records, according to Ron Granger, General Manager of the label.

Charles has initiated Monday night auditions at Tangerine's Washington Blvd. studios in Los Angeles, where he, Granger and Joe Adams, Executive Vice President of Ray Charles Enterprises, hold an open door policy to allow new, unknown talents an opportunity to be heard.

One of the motivating reasons behind the plan is a result of Charles' first experience in show business which occurred during the recording ban in the 1940s when it was extremely difficult for new talent to be heard. Even though Charles has reached the stature of an international artist—recording and performing works in the pop blues and country fields he still has strong feelings that the blues relate more directly to the common man.

Granger has set up the program of finding fresh talent through the cooperation of blues-oriented local disc jockeys, ads in black newspapers and a unique program of offering a one hundred dollar finder's fee to high school music teachers recommending deserving youngsters.

Granger announced one of the first releases under the new activated release program will be a single, "Keep On Keepin" On," by Marie Franklin.

Bobby Scott — Hot and Heavy

■ In keeping with the past success of his song "A Taste of Honey," it now looks as though Bobby Scott will be reaping similar rewards as the composer of "He Ain't Heavy, He's My Brother."

The song first came to the industry's attention via a Kelly Gordon record on Capitol, but it didn't receive major recognition until the Hollies hit with it about nine months later. Soon after the Hollies record moved off the U.S. and international charts, Neil Diamond brought the song back for a second time as a result of his record on Uni. As of now there have been nine major recordings of the song. Besides Neil Diamond and the Hollies, Bobby Goldsboro has recorded it for UA, Leon Bibb for RCA, Melba Moore for Mercury, David and Jimmy Ruffin for Soul, Matt Monroe for Capitol and Joe Lee

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Lynn Hope & his orchestra Distributed by HIJAZZ RECORD CO. 38 S. 58th St., Philadelphia, Pa. 19139 Lauren Teresa Reynolds, Owner Wilson for Columbia. Bobby has also recorded it in his Warner album, "Robert William Scott," and there is a forthcoming recording of the song by Glen Campbell on Capitol. Bobby is now enjoying one of the bottest provide of his

of the hottest periods of his career as a songwriter. Aside from the above-mentioned records, Warner Brothers is releasing a single from his album of a song he wrote with Artie "That's Where My Resnick, Brother Sleeps." Brook Benton has recorded "Willoughby Grove" for Atlantic and Sammy Davis has recorded the same song for his Ecology label. Several Scott songs are in Mercury's "Joe Speaks" album, including the Jerry Butler chart version of "Where Are You Going." Bobby Vinton has recorded "Ride a Rainbow," which he will sing in the film "P.O.N.Y." Bobby wrote the title song of World's End's album, released on Reflection in the U.K. and Dunhill here, "Andwella (Part I)," and is the writer of the title song of Pierre Lalonde's album, "The Young Years," released in Canada on capitol.

Bobby owns the copyrights to the majority of his songs. His publishing firms are Jenny Music, Nancy Music, Songfest Music and Church Lane Music, the latter company partnered with Phil Gillin. All the firms are affiliated with ASCAP.



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Blues Is

By RICHARD OLIVER

United Artists Records, Inc. A discarded cigarette and nicotine—stained piano keys; a broken glass littered battlefield back alley and the stuffed plush red and gold elegance of a whorehouse; the gin-soaked night air and bleeding hearts which still hold joy. This is life, and this is the blues and how we imagine it.

Part of this is true but it's not the whole picture, for the blues is wide and affects us all. It hits at the roots and is the basis for every popular music form. The first published blues song was W. C. Handy's "Memphis Blues," written originally as a campaign song in 1909. From that time the blues has produced some of the most revered names in the world of music, such as Ma Rainey and her "student" Bessie Smith. Billie Holiday, Big Joe Turner, Louis Armstrong, Jimmy Rushing and many, many people whose names will never be known but whose music will live. The blues is blood. The blues is guts. The blues is love.

Outstanding Representation

The United Artists family of labels is fortunate in having an outstanding representation of the blues. On Solid State, for instance, there is Ruth Brown, Billy Strayhorn, Joe Williams and "Lady Day" herself, the incredible Billie Holiday.

Imperial Records was saluted with the release of the Legendary Masters Series, one of the most comprehensive collections available on the market. Comprising eight separate albums. the listener is afforded excellent examples of the blues ranging from the rural to urban origin and from New Orleans to Chicago and performed by such artists as Country Jim, Lil' Son Jackson, Lightnin' Hopkins, Papa Lightfoot, Boogie Bill Webb, T. Bone Walker, Joe Turner and Wee Willie Wayne, Also on Imperial is the modern-day blues of Mr. Fats Domino, who sings songs such as "Blueberry Hill," "I'm Walkin'" and "My Blue Heaven."

On the Liberty label, and actively recording, is not only one of the current top groups in the country, but the top exponent of the blues today, Canned Heat. Contemporary in feeling, Canned Heat has a tremendous knowledge and respect for the blues and the men who originally performed them. Between them, Canned members Bob Hite and Henry Vestine

have one of the largest 78 RPM blues record collections in existence; Bob began collecting at the tender age of six! Their tremendous respect for the men who originally performed the blues became very evident to me when they had their first hit, "On the Road Again." One day Bob "The Bear" Hite was in my office and I congratulated him on the success of their first hit and he replied: "Yeah man, it's great. The cat who wrote the song has been pretty hungry in Chicago for a long time. Now he's gonna get some bread."

To me that is not only dedication to the blues, but an example of the kind of people who sing the blues, Canned Heat continue to respect tradition and were honored to record their latest Liberty album with the man himself, Mr. John Lee Hooker. The album, "Hooker 'N' Heat," has just been released.

Banner is Sincerity

Derived from the early spirituals and usually sung by untrained voices with a power and feeling rarely equaled, the resurgence and widening of interest in the blues is really not surprising. Its basis lies in the roots and its banner is sincerity. It is not just sadness, but a celebration of life. It talks from the heart of love, money, sex, the moon, booze, play, people... the stuff that life's made of. Pick up a copy of "Hooker 'N' Heat" and see what I mean.

Stax Blues

(Continued from page 14)

Gary Williams, Homer Banks &

Ravmond Jackson, Mack Rice,

Bobby Manuel and Ronnie Le-

beau. East Memphis Music re-

cently purchased a half inter-

est in Deerwood Publishing

from Don Nix, who retains his

half interest and signed an ex-

clusive writer's contract with

Deerwood. East Memphis and

Deerwood are BMI and Birdees

Booker T. & the MGs, Mavis

Staples, the Bar-Kays, Margie

Joseph, David Porter, Isaac

Hayes and John Kasandra are

filling Deanie Parker's press

clipping books with enthusias-

tic reviews. New LPs by the

Staple Singers, Billy Eckstine

and William Bell during the

next few months will add to the

reputation of the Memphis

Stax artists are appearing in

college concerts with greater

Recent album releases by

Music is ASCAP.

Sound.

About the Blues

By B. B. KING

■ It appears to me that some people think that if you're any other kind of singer, fine; advancement's beautiful. But if you're a blues singer, you should always be in torn clothes, and play in a little club that's smokey, and be high off something when you reach the stage, and not be able to know your ABC's, and be sure you don't use anything other than a guitar and a harmonica and you play in joints that the rats and roaches run through. Then you're a blues singer.

I don't think it's fair. I think blues is just like any other type of music and should be treated as such. If a song, a blues song, needs strings, or if it doesn't need it, you do it just like you would anything. In other words, you use what you think you need to make the song sound better.

I don't think a person has to go white to try and better himself or better his condition. This is one of the reasons we always sang the blues. We felt we were being suppressed and we felt that we wanted to do some of the things other people did. And I think being able to go to Caesar's Palace and perform in the big room is giving me a chance to be able to be and do like other people. I'm proud to be the black guy I am, but I'm more proud to be thought of as an artist.

And the music seems to affect all the people truly listening. I notice when we play

frequency than ever before. Stax promotion men have been designated field representatives and their functions have been expanded. They'll become more involved in publicity and artist relations, especially in conjunction with local appearances by Stax artists. Chester Simmonds is in charge of promotion and Mike Capale has been added to the promotion staff.

Stax will soon be moving into the jazz market. Multitalented Frank Wes has already been signed as a step in this direction. A country singer and a new guitarist are waiting in the wings, and Stax is sure to come up with a few more surprises during the '70s.

The basic foundation of every record Stax releases is the blues. Stax has always been aware of its identity. As they move in new directions, they will always be aware of their soul heritage and their music will continue to increase its universal appeal. colleges, underground concerts and such, I can see a black head move and white head move. In fact, I notice that they dig me and what I'm doing.

In the immediate past and now I notice that my audiences have increased in white participation to a ratio of about 70 percent white whereas I used to play to predominantly black audiences. The margin of white participation seems to be ever widening, but I notice now that we are beginning to pull in more of the young black youth. For a time we didn't have them.

Now that the change has started I have had a lot of the black youth come up to me and say that we haven't liked the blues, but we like you. This is a sign for me because this hasn't happened for such a long period of time. We noticed about three years ago that all of a sudden we had a young white following. Now we notice that we have started to integrate into the adult white following.

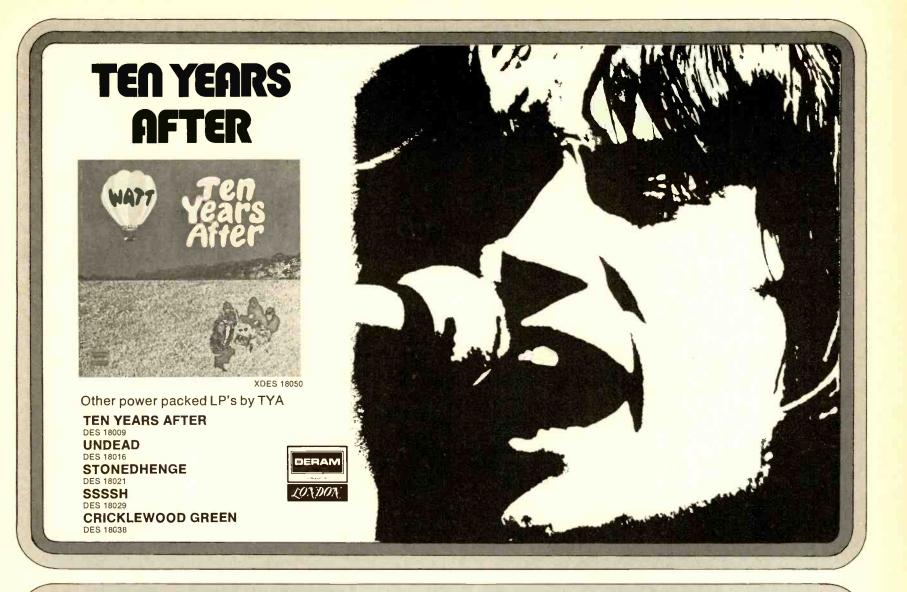
Whatever additional success that I might have attained, I think can be attributed to the European groups who took notice of the American black singers, studied the black music and started their own thing, doing what blacks have been doing all of the time, and they re-imported this music here.

It seems that the American white, being so crazy about European groups, took notice to the blues-type of music and opened their eyes and ears to what American blues artists were doing. I have had white youths come up to me and say, "We have heard your name before, but we did not pay any attention to it. Now we realize that we have been really missing something."

Some of the young have mentioned myself, Muddy Waters and Jimmy Reed and others and say we are playing music of truth. It is the basic form of music that America was built upon, and they feel this can help to get America back to truth. This is why they say that they identify with my music.

I think this only fair. I think this is what America is about, and I think this is what the world expects of people—to be free and be able to do the things they would prefer. And if they're able to contribute something, then all the better for the human race.

So I don't think that people should look down on the blues singer—he's the last guy to be able to get a break, anyway.



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Nashboro and The Nashville Blues

■ From a one-room studio behind a record shop to a multimillion dollar complex which includes two 16 track studios and a host of offices—that, in essence, is the story of Nashboro Records. And Nashboro Records and its affiliated labels is the story of Nashville Blues.

Started by Ernie Young to provide materials for his Ernie's Record Shop, one of the oldest and best known mail order houses in the business, Nashboro Records now utilizes most of a city block in Nashville, at the corner of Woodland and Tenth . . . and the mail order house, which shared this complex with the studio, record company and publishing companies, has moved to its own warehouse elsewhere in Music City, U.S.A.

The artists and hits which have appeared on the Nashboro labels (Excello, Creed, Kenmore, Abet and Nasco) read like a Who's Who in the Blues World. Slim Harpo, Lightnin' Slim, Lazy Lester, Whispering Smith, Silas Hogan, Guitar Kelley, Clarence Edwards, Henry Gray and Lonesome Sundown are just a few of the great names in the blues field who record here.

What started as a one-man operation (Ernie Young has since retired) has developed into a multi-faceted organization with four men in control. President of the record company is Bud Howell; Glen Snoddy heads up the recording studios; Howard Allison is President of Ernie's Record Mart, the mail order house; while Bob Tubert handles the publishing companies. All four men work as a team and their duties are interwoven.

Two others should not be overlooked when the Nashboro story is told. Freddie North is National Promotion Manager, while Shannon Williams is in charge of the spiritual and gospel lines and is without peer in the production of this product. His latest coup was the signing of the world-famous Clara Ward Singers and he has just completed two albums with this act. Although operating out of the limelight, it can safely be said that Williams probably outsells 90 percent of all record producers in Nashville.

The addition of the Clara Ward Singers is just the first big step in the expansion of the label which already includes Mahalia Jackson, as well as the Consolers, Cleophus Robinson, the Brooklyn Allstars

and the Reverend Ruben Willingham. In the pop field, the Nasco label is moving out into other fields with Whalefeathers and Felt, two rock-pop groups already recorded while a major acquisition was the soughtafter Demetriss Tapp, whose first single, "Crescent City," is now on the market. An announcement in the next two weeks will be made concerning the acquisition of one of the biggest names in the R&B field as well as three other outstanding recording acts. In addition, Excello continues the release of the great blues artists with whom its name has become synonymous, plus newcomers like 5-Degrees Fahrenheit.

Into International Market

Nashboro is also moving more solidly into the international market with the aforementioned Howell and Tubert recently returning from Europe where alliances were made with companies in Germany, Austria and the Scandinavian countries to handle the labels. These are in addition to the set-ups which have been in effect in Great Britain, France, Italy and the Benelux nations.

In the publishing realm, Excellorec Music is currently riding high in the charts with "Rainin' In My Heart," a big hit for Hank Williams, Jr., while "Scratch My Back" was Tony Joe White's last offering on the Monument label. Excellorec has one of the great spiritual-blues catalogues in existence and Tubert plans on exposing much of this dormant material. World-wide alliances were part of the reason for the European trip with Howell and announcements should be forthcoming soon on just what ties the publishing companies will make overseas.

All in all, the Nashboro story is one of growth, slowly but steadily built on a catalogue of the great music of our country.

Up Hill Climb For Z. Z. Hill

■ In 1963 Matt Hill produced his brother, Z. Z. Hill, and got a hit with "You Were Wrong" for his Hill Records.

Now 10 years later Matt has produced his brother again with the same hit results. This time the tune is "Don't Make Me Pay for His Mistakes" on Hill Records, distributed by Malynn Enterprises. The song was arranged by Miles Grayson.

Capitol's Reggie Lavong:

R&B Acceptance at Peak

Reggie Lavong, a member of Capitol Records' A&R Department, the man entrusted to administer a massive injection of Capitol product into the mainstream of the soul market, sees public acceptance and assimilation of Rhythm and Blues at its highest peak. At the same time, he warns of a need to build stars to satisfy the loyalty of R&B buyers, rather than merely producing individual record hits.

"Stanley Gortikov, President of Capitol Records, Inc., has involved himself at every level of the creative and marketing processes, encouraging our concerted efforts to actively pursue the R&B market with greater thrust and empathy," he remarked.

"Obviously, you can't sell a million records to any single ethnic group, but typical of our efforts was that exerted for Cannonball Adderley's 'Country Preacher' LP, proving that we can re-establish an artist who sells in excess of 100,000 units.

"Our direct thrust involved going directly to one-stops in the black community. Once started, we then let the message carry itself. The album has already sold in excess of 150,000.

Citing another example, Lavong continued, "Nancy Wilson is another example. Long a strong contributor to the Capitol catalog, we cut her in a more contemporary vein with Gamble and Huff, a more modern bag, and she rose higher on the charts. Her current album, 'Now I'm a Woman,' is in the R&B Top 10.

'Tremendous Influence'

"Yet most of contemporary music reflects a tremendous R&B, black influence. The black influence is rapidly assimilated into the culture and embraced by young people. Television commercials already use phrases like 'Right On!' It is that influence which enjoys the greatest acceptance and response by the general public. It can be measured also in the exposure now afforded by stations like WABC and WLS.

"With the possible exception of the Country & Western market, the only constant in the record industry is black or black-influenced product. That constant is founded upon a solid and loyal core of black buyers. Black records sold during the Depression. During the depths of the present Reces-

sion, at least 40% of the charts were represented by black product. When the pinch is felt, the average white record buyer buys less. It is argued that the black buyer, more likely in a relatively constant state of economic depression, continues to buy at the same rate."

Lavong observed, "Black acts don't reach the level of acceptance immediately, won't sell a million coming out of the box, but build a following which is more loyal than any to be found in the music business. More white acts strike it rich and disappear. Black stars enjoy phenomenal longevity, are sustained perhaps twice as long. Aretha Franklin has been selling big for a decade, probably totaling more aggregate sales on Columbia and Atlantic than Barbra Streisand. Wilson Pickett's been going for at least eight. Ray Charles surpasses their records. Nancy Wilson, Lou Rawls and Cannonball are continuing strengths among the Capitol roster, each regularly revitalized and growing beyond their constant base of appeal. The lovalty accorded these stars is analagous to that accorded favorite black products as well."

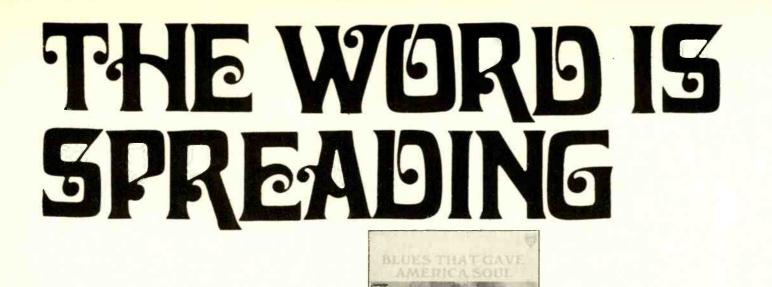
He continued, "The industry today too often seems intent on the single record hit, rather than the far-sighted investment in new stars to draw upon the available loyalty within the market. For that reason, we continue to direct our efforts toward sustaining the stars I have mentioned, while bringing along newer talents like Billy Preston and adding new stars like Junior Parker.

'Strong Black Basis'

"Companies like Atlantic, Motown and Chess were built upon that strong black basis, growing as they broadened their base of appeal and representation."

Noting that Capitol acts such as Grand Funk Railroad and George Harrison are represented on the country's soul charts, Lavong opined that their inclusion does not reflect any loosening of play lists on R&B stations, but merely reflects the varied and inclusive tastes of the market.

"Remember that Charlie Barnet and his band were one of the biggest and most popular acts at the Apollo during the big band era. I seem to recall that 'Abbey Road' and other (Continued on page 22)







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Specialty Records And Janus' Soul Side The Blues Resurgence

By BARRET HANSEN (DR. DEMENTO)

Director, Product Development, Specialty Records

As one of the very few independent R&B record labels of the 1950s that is still in business under its original ownership, Specialty Records has seen a dramatic succession of changes in the public's appetite for blues.

Today's massive revival of interest in the music has not only encouraged Specialty to reissue many of its great blues hits of the past, but has also inspired a search through the label's archives for many blues cuts that may have been considered too "primitive" (i.e., too funky) for release at the time they were originally recorded.

So, along with compiling LPs containing the greatest original hits by Guitar Slim, Percy Mayfield and Clifton Chenier (not to mention Little Richard and Don & Dewey), I have had the thoroughly pleasant task of combing Specialty's vaults for more of the real "downhome" thing. Many truly magnificent cuts have turned up that were never issued before in any form-not even on 78 RPM. Quite a few of these have found their way onto Specialty LPs already, such as Frankie Lee Sims' "Lucy Mae Blues" album and our Clifton Chenier collection, "Bayou Blues." Scheduled for future LPs are long-lost recordings by such legendary figures as Lightnin' Hopkins, Smokey Hogg, Coun-try Jim Bledsoe, Pete McKinley, Mercy Dee, Clarence London and Pinebluff Pete.

Among Best-Sellers

Best-sellers so far in our blues series are two John Lee Hooker albums, "Goin' Down Highway 51" and "Alone," both recorded in Detroit in the prime of John Lee's career, and the original Guitar Slim's "The Things That I Used to Do." Each of these contains many previously unavailable sides.

Of course, today's blues market is very different from the one that established Specialty as a major factor in the R&B business as early as 1946. In putting together my first project for Specialty, a two-volume annotated history of R&B called "This Is How It All Began," learned some interesting things about these changes. Of course, the market for blues in | a new home.

the 1940s was almost exclusively among black people. At that time, the people's taste was actually changing away from the funkier forms of blues. Much more in favor was the sophisticated, jazz-tinged sound of such Specialty artists as Roy Milton, Joe Liggins, Jimmy Liggins and Percy Mayfield.

As we went into the 1950s the pendulum swung back toward funk. It was a decidedly funky sound that produced the most successful blues single Specialty ever put out-"Lawdy Miss Clawdy" by Lloyd Price, the Number 1 R&B record of 1952 on all charts.

Brought White Audience

"Lawdy Miss Clawdy" also brought a hint of something totally unforeseen-a white audience for pure black sounds. Later on in the 1950s, the giants of rock 'n' roll, Little Richard and Larry Williams (both of whom recorded some very bluesy things along the way), introduced millions more white listeners to authentic R&B. (You can read a much more detailed account of Specialty's contribution to the 1940s and 1950s in the liner notes of "This Is How It All Began").

With the Great Folk Revival of the early 1960s, white listeners became increasingly interested in the more basic and traditional styles of blues. Artists like John Lee Hooker, Lightnin' Hopkins and Bukka White, most of them all forgotten by their original black audiences, attracted new and deveted fans throughout the world, on records and in live performance. The appearance of several English and American groups who used basic blues as a source for top-ofthe-charts electric rock music turned the rush for the roots into a stampede.

Now that blues has taken its place as one of the most basic elements in all today's pop music, collectors are lining up to buy the originals, just as an earlier generation used to snap up reissues of vintage sides by Louis Armstrong and Bix Beiderbecke. Specialty's blues reissues (along with our closely allied program of gospel LPs featuring Sam Cooke, the Swan Silvertones and the like), are making a lot of people happy, and I'm proud to be doing my part in finding this great music

With an artist roster that includes Cissy Houston, Funkadelic, Johnny Nash and the Detroit Emeralds, Janus Records and its Westbound label are firmly entrenched in the soul music field. It was an inevitable direction for the young company, considering the backgrounds of its top executives.

Janus President Marv Schlachter was formerly Executive Vice President of Scepter Records, where he worked with Dionne Warwick and the Shirelles. Janus General Manager Nick Albarano and National Promotion Director Fred Frank worked at Epic together, Frank as National Promotion Manager and Albarano as National Sales Manager, when Epic was hot with Sly & the Family Stone, Major Lance, Walter Jackson, the Vibrations and other soul artists. Al Riley, R&B Promotion Director, came to Janus after six years with Liberty, Blue Note, Minit and Solid State Records.

During their first year, Janus placed 11 singles and seven albums on the charts. Three were singles and two of the LPs were soul records.

Funkadelic made an impressive showing with both their albums, "Funkadelic" and "Free Your Mind and Your Ass Will Follow," and their "I Got a Thing" and "I Wanna Know If It's Good To You" singles. The Detroit Emeralds, a popular Detroit group, placed with "I Can't See Myself Doing Without You."

Signed Cissy

Several months ago, Janus acquired an LP master by Cissy Houston which was originally cut for the Commonwealth United label, Based on favorable sales and airplay response to the LP and a single on Janus, Schlachter signed the former lead singer in the Sweet Inspirations to an exclusive, long-term recording contract.

Cissy Houston has arranged, performed on, or acted as musical consultant on over 300 single records to date, backing such artists as Aretha Franklin, Elvis Presley, Shelley Manne. Dusty Springfield, Dionne Warwick (who just happens to be her niece), Connie Francis, Bobbie Gentry, Leslie Uggams and Wilson Pickett, among others. Last year, while appearing with Elvis Presley at the International Hotel in Las Vegas, Cissy decided to strike out on her own as a soloist. Since that time she has made several appearances on Grayson's firm the "Tonight" show and be- W. 56th St. here.

came a popular guest on a host of other TV talk and variety programs.

Nash Joins Label

Janus recently signed actor/ s i n g e r/composer/producer Johnny Nash. Nash, who has headlined in most of the major niteries in the United States. Europe and South America, has starred in two motion pictures, written several hit songs and produced and recorded for his own label, Jad Records. Nash has had many hits, including "Hold Me Tight," "You Got Soul" and "Cupid." He produced his first Janus single, "Falling in and out of Love," and is currently recording an album.

Currently, Janus reports activity on Cissy Houston's "Be My Baby," "Do Me Right" by the Detroit Emeralds, "Rhythm Changes" by the Fabulous Counts and "Sex Plot" by Bobby Franklin's Insanity. The Whispers, who recently hit with "There's a Love for Everyone," will be following it with "Your Love Is So Doggone Good." Posse, a young group who've toured with the Temptations, created some excitement with their first release, "Are You Ready," and they'll have a new release soon.

From its inception, Janus has been operated as a total label, with product ranging from progressive music to Top 40 to country. Soul sounds have contributed to the young company's steady growth. As Janus continues its hitmaking ways, soul music will play a major role.

Grayson Busy Blues Specialist

LOS ANGELES-Milt Grayson, independent producer/arranger/composer/publisher, has had 14 records on the charts.

Grayson, who currently has a hit via Z. Z. Hill's "Don't Make Me Pay for His Mistakes," has been associated with the A&M, Columbia, Jewel, ABC, Warner Brothers, Mercury and Atlantic labels.

He has participated in more than 200 recordings involving such acts as B. B. King, Watts 103rd Street Band, Roy Brown, Jimmy Holiday, Bobby Wo-mack, Mary Wells, Sam Cooke, the Blossoms, Ted Taylor, Little Johnny Taylor, Rosey Grier and Clay Hammond.

Grayson's firm is based 820

BAD WATER THE RÆLETTS

TRC # 1014

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A Product of Tangerine Record Company 2107 West Washington Boulevard Los Angeles, California

Sire & Blue Horizon Plan | Blue Thumb & the Blues **Big on Blues Scene**

Sire and Blue Horizon Records are readying an impressive blues release which includes both new artists and veterans of the blues scene. Mike and Richard Vernon's Blue Horizon label is distributed by Polydor, as is Richard Gottehrer and Sevmour Stein's Sire Records.

Climax, formerly Climax Chicago Blues Band, is a bluesoriented British group which has had two successful previous albums. Their first release through the new Sire-Polydor arrangement will come in March. A single, "Reap What I've Sowed," will be issued shortly and is to be included on the album. Other Sire artists with a blues background include Paul Geremiah and Pigmeat (formerly Pigmeat Blues Band) featuring Ian Buchanan. The group is working on a country blues album presenting the songs of Jimmy Rogers with the help of several dixieland stars.

The Sire catalogue includes two noteworthy compendiums, "Memphis Country Blues Festival 1968" and "Stars of the 1969-70 Memphis Country Blues Festival," plus an album featuring Champion Jack Dupree with Mickey Baker.

Storeyville Deal

Blue Horizon has recently completed a deal with the Storeyville label of Denmark for exclusive distribution of that label's catalogue in the U. S. and Canada. Many blues greats recorded for the label when they appeared in Denmark over the years which gives Blue Horizon access to much unreleased material on such artists as Otis Spann and Memphis Slim. Mike Vernon also has produced an album of five veteran Louisiana blues artists (Silas Hogan, Whispering Smith, Clarence Edwards, Arthur Kelley and Henry Gray) for Nashboro's Excello label. The album, titled "Swamp Blues," is a two-record set. "12 db's," a new album by Duster Bennett, has already been released in Britain and will be issued here shortly.

In another acquisition, Sire has picked up the rights to product released on Chicago's legendary Cobra label. The Cobra sides, as well as catalogue tracks and lease deals from European labels, will provide the basis for a projected 15volume double album series featuring two great blues artists each. The series, expected later this year, will retail for \$5.98 will include discographies on each artist and uniform packaging. Among the artists slated to be represented are Furry Lewis, Joe Callicot, Mississippi Fred McDowel, Johnny Shines, Otis Spann, Sunnyland Slim and Magic Sam. A composite collection, "How Blue Can You Get," is also slated for release.

"Blues Jam in Chicago," featuring Fleetwood Mac with Otis Spann and Big Walter Horton, was issued in two seperate volumes last year by Blue Horizon. The two albums will soon be available in a \$5.98 list two-record set. Other Blue Horizon activity centers about Chicken Shack which has reformed around guitarist Stan Webb, Bacon Fat, an American group featuring Rod Piazza, will have a second album this year as will England's Jelly Bread.

Gottehrer is acutely aware of the problems in marketing and merchandising blues product. He contended, "No one company is interested in developing a market for the blues. There's a definite market for 20,000 albums on a blues artist-if you reach for it." To get to this market Sire and Blue Horizon are making special efforts to reach colleges, head shops and specialty shops, as normal racks and distribution channels have proven to be, to a large extent, unsatisfactory in reaching the blues market, labels feel.

A specialty distribution service one stop and mail order operation for blues and other specialty records will be part of the Sire/Blue Horizon operation when the companies' new building on West 47 Street in Manhattan is completed. Blue Horizon runs a blues record shop in London, giving the American operation access to imports.

Tangerine Product

HOLLYWOOD — Tangerine Record Corp. head Ron Granger announces release of a new album and single by the Ray Charles-owned Los Angeles diskerv.

The LP is "Hepetito" by Brazil's Paulo Mauro, first product to be released by Tangerine under new reciprocal catalogue deal with Brazil's Equipe label. The new single is "Don't Change on Me" b/w "Sweet Memories," follow-up sides to Ray Charles' chart-climber "If You Were Mine" from his "Love Country Style" album.

By PETE STUART

■ Since its 1968 inception, Blue Thumb Records has put out some 26 albums. Of these, more than half have been blues or blues-based records.

This all corresponds with the tastes of the label's President, Bob Krasnow, who commented: "My whole musical background is working with blues people ... it's my first love. When I was at King Records, that was basically what we used to call a "race label." We were about 70% blues. After five years there, it was kind of inbred. As a kid, that's all I ever bought-blues."

Krasnow's inherent enthusiasm is echoed in the uniformly excellent reviews the company's blues packages have received. "Memphis Swamp Jam," a double-album anthology taken from performers at the 1968 Memphis Blues Festival, received a citation from the Library of Congress, commending it as one of the finest blues packages ever released. Similar praise from a variety of sources has greeted the recently released "Buddy & the Juniors" album, which featured a subdued studio jam session involving blues greats Buddy Guy, Wells, and Junior Junior Mance.

Musical Heritage

According to Krasnow: "Blues is the musical heritage of America, and we record it to put it in its proper position as history so there'll be documentation of it. I think five years from now, a lot of the albums that Blue Thumb has put out will still be looked upon as good pieces of American history.

"Granted, its sales potential is limited, but it's something that if it's done well, it's a beautiful thing to possess.

"Unfortunately, people keep talking in terms of 'Does it have a bullet? Is it on the charts?' I think the hardest thing to accept when you go into making music like this is don't over-react. If it's not on the charts, it has nothing to do with diminishing the quality of the product. If you want to make chart records, don't make blues records . . . They're not tailored for the charts.'

Among Blues Releases . . .

Among Blue Thumb's blues releases were: the aforementioned "Memphis Swamp Jam," which was produced jointly with Arhoolie's Chris Strachwitz; the initial Albert Collins | air radio personality.

album, "Truckin'", a much sought-after collector's item re-release of a record that had been cut out of another company's catalogue some four years before (Krasnow: "It was the beginning of Albert Collins. He did some of the best guitar work he's ever done on that album. But we didn't put it out because we thought it would make a lot of money . . . it wouldn't have, because it was already out. But we thought it would be good to make it available again, to preserve it"); three albums by the British-based Aynsley Dunbar Retaliation, one of England's most respected white blues groups; two blues albums

(Continued on page 53)

Capitol Story

(Continued from page 20)

Beatles albums showed the same strength in R&B that they had elsewhere. It's true many R&B stations play Rare Earth and perhaps 30-40% are playing the Osmond Brothers on the basis of their sound alone, but just as many vociferously refuse to play them because the sound so clearly echoes that of the Jackson Five. But the R&B buying public is as varied and unstratified as are the listeners of R&B radio outlets.'

Solid Injection

A solid injection into the Capitol R&B thrust has been the production deals made with Detroit's Invictus label, formed by the smash songwriting team of Eddie Holland, Jr., Lamont Dozier and Brian Holland, Capitol-distributed Invictus hits have included Freda Payne and The Chairmen of the Board. Capitol also distributes Rick Hall's Fame label out of Muscle Shoals, Ala., which has contributed Candi Staton, the Fame Gang, George Jackson III and James Govan to the charts. Hall has also produced other R&B and rock acts independently for Capitol.

Lavong joined Capitol in July of 1969, coming from the post as Program Music and Community Affairs Director for New York's WWRL radio station. Previously, Lavong served as account executive for WPHL in Philadelphia and as producer of the Georgie Woods television show. A graduate of Philadelphia's Temple University, Lavong has been associated with the music business for 15 years primarily as an on the

CANNED HEAT AND JOHN LEE HOOKER



BLUES POWER!

TWO RECORD LP: LST-35002/TWIN-PAK CARTRIDGE: 04000/TWIN-PAK CASSETTE: C-7000



THE ALBUM CHART

FEBRUARY 13, 1971

THIS WK.	LAST WK.	WKS. CH	ON ART	50	44		15
	2	ALL THINGS MUST PASS GEORGE HARRISON Apple 639	10	51 52 53 54 55 56 57 58	57 46 47 48 49 50 52 53	TOMMY THE WHO/Decca DL SXSW STEPPENWOLF 7/Dunhill DSX 50090 (ABC) THAT'S THE WAY IT IS ELVIS PRESLEY/RCA LSP 4445 LAYLA DEREK & THE DOMINOS/Atco SD 2-704 CLOSER TO HOME GRAND FUNK RAILROAD/Capitol SKAO 471 NO DICE BADFINGER/Apple ST 3367	31 69 14 11 13 31 11 11
2	1	JESUS CHRIST SUPERSTAR/Decca DXSA 7206	14	59 60	71 55	EVERYTHING'S GOOD ABOUT YOU LETTERMEN/Capitol ST 634 WITH LOVE, BOBBY BOBBY SHERMAN/Metromedia KMD 1032	4
3	4	PENDULUM CREEDENCE CLEARWATER REVIVAL/Fantasy 8410 JOHN LENNON/PLASTIC ONO BAND/Apple SW 3372	8 8	61	56	EVERYTHING IS EVERYTHING DIANA ROSS/Motown/MS 718	12
4 5	3 7	ELTON JOHN/Uni 73090	26	62 63	61 63		16
6	9	TUMBLEWEED CONNECTION ELTON JOHN/Uni 73096	4	64	62		16
7	5	ABRAXAS SANTANA/Columbia KC 30130	20 22	65	65	ATOM HEART MOTHER PINK FLOYD/Harvest SKAO 382 (Capitol)	13
<mark>8</mark> 9	6 12	THE PARTRIDGE FAMILY ALBUM/Bell B 6050 LOVE STORY ORIGINAL SOUNDTRACK/Paramount PAS 6002	5	66	64	COSMO'S FACTORY CREEDENCE CLEARWATER REVIVAL Fantasy 84200	2
10	10	GREATEST HITS SLY & FAMILY STONE/Epic KE 30325	19	67	68	UNCLE CHARLIE AND HIS DOG TEDDY NITTY GRITTY DIRT BAND	
11	11	GRAND FUNK LIVE GRAND FUNK RAILROAD/Capitol SWBB 633	12	68	54		10 15
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24	20	EMITT RHODES/Dunhill DS 50089 ONE BAD APPLE OSMONDS/MGM 4724	10 2				
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27	27	CANDIDA DAWN/Beil 6052	7	75	75	MOST OF ALL B. J. THOMAS/Scepter SPS 586	(
28	41	BLOODROCK 2/Capitol SKAO 491	14 4	76	80	CHICAGO TRANSIT AUTHORITY/Columbia GP 8	10
29 30	37 28	IT'S IMPOSSIBLE PERRY COMO/RCA LSP 4437 VERY DIONNE DIONNE WARWICK/Scepter SPS 587	38	77 78	66 81	NEW WAYS BUT LOVE STAYS SUPREMES/Motown MS 720 WRONG END OF THE RAINBOW TOM RUSH/Columbia C 30402	18
31	43	WHAT ABOUT ME QUICKSILVER MESSENGER SERVICE/		79	101	BUTTERFIELD BLUES BAND LIVE/Elektra 7S-2001	
	20	Capitol SMAS 630	3 4	80	106	TWELVE DREAMS OF DR. SARDONICUS SPIRIT/Epic E 30267	1
32 33	38 36	ROSE GARDEN LYNN ANDERSON/Columbia C 40311 CURTIS CURTIS MAYFIELD/Curtom CRS 8005 (Buddah)	23	81 82	69 83	THE JOHNNY CASH SHOW/Columbia KC 30100 SHARE THE LAND GUESS WHO/RCA LSP 4460	13
34	21	NATURALLY THREE DOG NIGHT/Dunhill DSX 50088	10	83	70	THE BLACK MAN'S BURDON ERIC BURDON & WAR/MGM SEI4710-2	
35	22	BLOWS AGAINST THE EMPIRE PAUL KANTNER/RCA LSP 4459	10	84	72	A TRIBUTE TO THE BEST DAMN FIDDLE PLAYER IN THE WORLD	
36	60 24	2 YEARS ON BEE GEES/Atco SD 33-353 Lola versus powerman & the moneygoround, part 1	4	85	73	MERLE HAGGARD/Capitol ST 638 FLIP WILSON SHOW LITTLE DAVID/LD 2000	(
37	24	KINKS/Reprise RS 4623	9	86	85	INDIANOLA MISSISSIPPI SEEDS B. B. KING/ABC 713	1(
38	51	IF YOU COULD READ MY MIND GORDON LIGHTFOOT/ Reprise 6392	5	87 88	91 92	NEIL DIAMOND GOLD/Uni 73084 WORKIN' TOGETHER IKE & TINA TURNER/Liberty	22
39	30	BLACK SABBATH/Warner Brothers 1893	17	89	94	JOHN BARLEYCORN MUST DIE TRAFFIC/United Artists UAS 5504	
40	32	CHICAGO/Columbia C2 30110	53	90	104	SUPER BAD JAMES BROWN/King KS 11277	1
41	58	NANTUCKET SLEIGHRIDE MOUNTAIN/Windfall 5500 (Bell)	3	91	74	A QUESTION OF BALANCE MOODY BLUES Threshold THS 3 (London)	23
42 43	29 33	AMERICAN BEAUTY GRATEFUL DEAD/Warner Brothers 1483 AFTER THE GOLD RUSH NEIL YOUNG/Reprise RS 6383	11 22	92	113	SEATRAIN/Capitol 659	1
44	59	JAMES TAYLOR AND THE ORIGINAL FLYING MACHINE/		93	78		24
	2E	Euphoria EST-2	5	94	97 123	TEMPTATION'S GREATEST HITS, VOL. 2/Gordy GS 954 (Motown) EMERSON, LAKE & PALMER/Cotillion SD 9040 (Atlantic)	20
45	35	CHRISTMAS AND THE BEADS OF SWEAT LAURA NYRO/ Columbia KC 30259	7	95 96	98		19
46	39	NEW MORNING BOB DYLAN/Columbia KC 30290	15	97	93	THE SESAME STREET BOOK AND RECORD	
47	<mark>40</mark>	VAN MORRISON/HIS BAND AND THE STREET CHOIR/ Warner Brothers W 1884	10	98	131	ORIGINAL SOUNDTRACK/Columbia C 30402 SPACESHIP EARTH SUGARLOAF/Liberty LST 11010	32
48	42	DOORS 13/Elektra EKS 74079	9	9 9	96		17
49	45	THIRD ALBUM JACKSON 5/Motown MS 718	20	100	89		19

Robinson Reactivates Legendary Fury Blues Label

■ The man who gave the world "Kansas City" by Wilbert Harrison, "The Sky Is Crying" by Elmore James and "There Is Something on Your Mind" by Bobby Marchand is at it again.

Veteran blues producer Bobby Robinson is reactivating his legendary Fury label with an impressive album release to come. Artists solidly into the blues who will be represented on Fury include Elmore James, Charles Walker, Sam Meyers, Billy Davis and Sonny Moore.

This time around, Robinson will be concentrating on albums instead of singles as he feels the market for blues has changed over the years. His first album release is scheduled for March which is his lucky month—the month he released Wilbert Harrison's "Kansas City."

He has already released three albums in Europe through Blue Horizon. Artists include Elmore James (previously unreleased material), Arthur "Big Boy" Crudup and Larry Johnson. All three will be issued here on Fury. Robinson is also planning to release future product in Europe on the Fury label itself. In addition, Robinson also does independent production for artists on labels other than his own.

Robinson's view of today's blues scene was optimistic: "Many people who were not aware of the blues now are. B. B. King and other big blues artists have awakened a new segment of the public to blues and there's still that old blues audience which. You don't hear much about them because new product is hard to get exposed but I feel that once you dig the real blues you never change —it's just too basic."

Live Ones



Scene above took place at New York's Media Sound recently when Avco Embassy Records hosted a party to introduce its new LP, "Gershwin: Alive and Well and Underground," performed by Gershon Kingsley and Leonid Hambro. From left: Michael Goldstein, producer; Hugo and Luigi, label execs who hosted the presentation; and Kingsley.

Robinson Reactivates | The Blues is Back But Who's Got 'Em?

By JOHNNY OTIS Epic Records Artist

■ The blues has been around for over 100 years, the music historians tell us.

Before that there were tribal chants, work songs and religious tunes. These led to the classic blues structure as we know it today. While the blues is the foundation from which jazz and all related rock forms evolved, it has only recently become popular with the general record-buying public. In the past few years, white singers and musicians have re-discovered, recorded and performed black country blues and urban Rhythm and Blues songs. This has been a major factor in the emergence of blues as an important pop commodity. Certainly this has helped many of the black originators get a degree of recognition and employment but a question remains.

Is It a Boon?

The question is: Is the Current Popularity of the Blues a Boon to the Black Inventors? As in the case of B. B. King's well-deserved success. Or, is B. B. the Exception and the Whole Thing Just Another Rip-Off of Blacks by Whites? In question also is the artistic validity of white blues performers.

Pro and Con

Bob Hite, singer with the popular Canned Heat group, defensively attacks as nonsense the notion that whites are unable to really sing the blues. Muddy Waters, on the other hand, while being generous to the white blues performers, points out that they didn't go to the black Baptist church as he did and therefore lack one of the main cultural ingredients that combine to make a true bluesman. Bandleader Preston Love puts it this way: "A million record sales a bluesman doesn't make."

The fact is that whites can imitate the songs, sounds and inflections of black blues artists but they can't create the blues. The blues or Rhythm and Blues, like jazz and gospel music, is a product of the black community. It grows out of the black experience in America. None of this would be more than an interesting social phenomenon were it not for the pattern of racism that blankets the music industry (as it does all areas of American life) and pushes the black inventors

Blue Thumb and the Blues

(Continued from page 22)

by Ike and Tina Turner (Krasnow: "I had been involved with Ike and Tina for so long. I knew that they knew how to sing the blues. All of the white musicians were doing the blues. I thought it would have been nice for somebody who was steeped in tradition to do it. I think that Ike was one of the most knowledgeable guys in the business concerning the blues. He chased Howlin' Wolf around the block three times because he gave Wolf \$200 to do a session and Wolf went out and got drunk with it. He recorded B. B. King 15 years ago. So I thought it would be nice to get Ike to do a blues thing . . . which I had to beg him to do. We cut the first album, 'Outta Season', in one night. It cost a total of about \$2000 and everybody really had a good time. But with both albums, it was just a case of bringing Ike and Tina back to a music that they might have forgotten. I wouldn't have wanted them to do it as a steady diet. But I thought both albums were important"); a re-packaged Arhoolie collec-

tion of music by zydeco bluesman Clifton Chenier; one of the last albums cut by blues immortal Earl Hooker; and several others."

How does Krasnow view the blues scene today?

'Over-exposure Incredible'

"I think the over-exposure today has been incredible. It can't really hurt the blues, because its historical value will always live on. But people tire of it. They tire of the 12-bar blues—they can't help it. It's relevancy is changing. With society moving at such a fast pace today, it's not really that relevant to the society we're living in. So trying to make hit blues records is totally irrelevant.

"But as long as people are recording truly ethnic, root blues, it'll always be important. That should never be stopped. You have an obligation to the music industry to do certain things . . . one is to capture the musical history of America.

"I think the blues will live forever."

to the sidelines while an army of white imitators reap the lion's share of the money and glory.

Less Likely To Complain In Early Days

Back in the days of early jazz, swing and rock and roll, black artists were less likely to complain publicly about the fact that whites were crowned "Kings" of these styles (Paul Whiteman, Benny Goodman and Elvis Presley), while the true innovators (Louis Armstrong, Count Basie, Duke Ellington, Jimmie Lunceford, Little Richard, Fats Domino and Chuck Berry) were reduced to secondary status. Today the climate has changed and black blues artists are just as likely to express themselves out loud as any other member of the black community.

'You Can Quote Me'

Little Esther told me: "Of course, the blues originated with us but whites just took it over like they've done all our music . . . and you can quote me!"

Big Joe Turner philosophized: "Well, baby, it's a rough deal but maybe things'll get better. It'd be nice to get a little piece of the action."

Eddie "Cleanhead" Vinson, who typified the attitude of most of the black bluesmen I talked to prior to writing this article, stated: "Hell, don't ask me to be too happy about the blues coming back. Might be different if we got some rewards for what we created, but we just get the crumbs!"

'Not the Same'

It is true that many black blues artists borrowed strongly from other black stylists . . . Little Esther Phillips from Dinah Washington, Johnny Shines from Robert Johnson, Ray Carles and Amos Milburn from Charles Brown . . . but as leading music writer Ralph Gleason wrote in a recent Rolling Stone article, "It's not the same thing."

We all wonder where the blues is going. My hope would be that the blues keeps getting bigger and stronger and that the culture of America and the world be further enriched thereby. And that the great black creative artists who breathe life into the blues be fairly rewarded spiritually and financially for their contributions to the art.

B. B. King, The Timeless Man

■ B. B. King is a man who has transcended three decades of music. He has played and sung what he has known and felt best. He has only known one way in which to express what he feels. The blues. If all the music ever written were filtered through his being, it is likely that it would still come out pure, simple, life-aching blues.

He has played the same music for over a quarter of a century. Where has he gotten the courage and dedication to play the sound that never seems to die? The sound that has been buried beneath an avalanche of popular music that changes almost monthly? The sound that has been shunned by some and scorned by others? Can a mother deny her own child? This is the answer.

As long as there are people a man beating his chest and chanting a song of sorrow or a chick doing her man wrong the blues will be with us. And B. B. King will be the voice of the people as long as he lives.

Does he believe in the blues? Does he enjoy playing the blues? Can he play and enjoy other forms of music? Surely. But above all, B. B. King is the blues. So when he plays and sings, out comes the same age old, deep feeling, gutsy, human soulful sound. A true sound. A sound of the people. One man's opinion? No. His appeal is heard by critics and listeners and all feel the same thing and express it in different words:

"With a single devastating guitar arpeggio or one mordant slice of lyrical blues life, he can wipe out an audience." —Leonard Feather, Melody Maker

"Passing from grim humor to heart-bracing indignation, he rises finally on a bass that rolls like destiny to a furious exultancy in suffering that is almost joy."

-Albert Goldman, Life "This stalwart brother who stood beneath the glimmering spotlight unpretentiously sang from his heart about the misery and sadness he had known throughout the years. In his passionate voice, it seemed as though the sadness of a people was expressed with communicative sensitivity."

-Earl Calloway,

Daily Defender "Somehow through the music of B. B. King, it seems that one has been able to push through the tawdry glitter, the faked feelings and artificiality of it all and to move into another dimension where it is possible to reach down and to touch the very core of life." —Phyl Garland,

"The Sound of Soul" Other quotes read much the same way and, more importantly, express much the same feelings.

And what does B. B. King say? You've probably read it before because he feels one way. He states it simply and sincerely, "I like the audiences that we get to know. I love to play to people, not to black people, but to people and I hope we can get more people together with love."

Looking Inside

Human emotions are universal as we are all brothers and sisters. We are fortunate to be able to listen to B. B. King who makes us look inside ourselves and rejoice or cry. Most of all, he lets us know just how it is.

Perhaps it is best summed up by a young lad, David Schultz, of Englewood High School in Chicago, who interviewed B. B. King and had this to say: "I can honestly say I love B. B. King for the man he is, off and on stage. He is an honest, tender, warm guy who loves people and preaches love to people. He doesn't make you seem small being around him. He enjoys people and his profession. Being inside B. B. King is like having love wrapped around you. God bless you B. B. King.'

Corny and sentimental? Perhaps to some. But the people who know him will just nod and say, amen.

B. B. King is not an anachronism, but a Timeless Man who is the embodiment of a musical language that will probably live until the end of human relationships

Bob Hamilton

(Continued from page 28)

come out of this room would be unequalled since 1776.

We must end the lies, the promoting and playing of records, commercials and ad libs based on a money trip. We must truthfully join together ourselves before we can join anything else together. We must communicate truthfully with each other before we can truthfully communicate with anyone else. We have to love ourselves in order to love anyone else. We must end the pecking order. We are the communicators.

Gentlemen, I thank you for your patience, your attention and for letting me be myself. I love you.

This industry is my home. I would protect my home with my life.

Record Plant Goes Quad

By DAVE FINKLE

■ NEW YORK — The Record Plant has decided that quadraphonic sound is a definite thing of the future, so the recording operation is currently putting something like \$65,000 into redesigning two of its local studios to accommodate quadraphonic recording.

To discuss the evolution, Record World dropped around to see Christopher Stone, who with Gary Kellgren and Tom Wilson, heads the plant.

Stone explained, and indeed conducted a tour to back himself up, that one of the local studios had already been completed and that the second and larger studio is being worked on intensely with a first-of-themonth opening date planned. When work is completed on this side of the continent, Stone expects to get right to work overhauling his L. A. studios.

To deal with the technical complications of quadraphonic sound, Stone is having all of the studios designed by Tom Hidley, whom he describes as a "genius" acoustician. The studios, all oddly shaped (and able to record for stereo simultaneously at very little extra cost), have ceilings like flights of stairs to bounce sound back.

Hidley set the studios up in order to maximize sound separation while keeping members of a group in as open an area as possible. "Separation and mix-down is the name of the game," he said.

The walls are panelled with something Hidley turned up called wattled wood, that gives the studios the look of a lodge. Stone said that this type decor is essential for the younger recording artists, at least, and that is "the feel of home. The young groups, like to feel that the place is theirs where they arrive. They like to feel at home," he said. "That is why when a group comes in to record at night, I usually stay around to greet them, but then I leave and let them take over the place."

So far, there has been little call from companies to secure the completed quadraphonic studio, and Stone explains it in three way: 1) the studio is new and not that many tradesters know of its existence as yet; 2) in general, recording has been in a January hiatus; and 3) quadraphonic will take a while to catch on.

'Better to Be Early'

"They told us we were too early with a 16-track studio about two years early," Stone said. "But it's better to be early, I think."

Stone expects that quadraphonic sound will catch on in much the same way that stereo did, and that the equipment manufacturers rather than the record manufacturers will be the ones to let the consumer know what's going on.

Stone noted that the Record Plant has been, in addition to recording, getting into the record studio building businesssomething neither he nor his partners had planned, but that seems to be working out nicely. The Motown people, for instance, hve been using the Record Plant West Coast facilities, but now want to have their own studios. So the Record Plant will build the studio with the understanding that overflow recording will go to Record Plant

John Single Here

"The Man from Nazareth," English hit single by John, has been acquired for America by Cotillion Records.

Ultra-Sonic To New Facilities

HEMPSTEAD, N. Y.—Ultra-Sonic Recording Studios, Inc., has moved into its new sixteentrack facilities.

Two years in the research, design and construction, the complex encompasses 10,000 square feet consisting of three studios, dubbing and cutting rooms and expanded administrative facilities. Edwards and Malone A.I.A. and James Thomas Pepper A.I.A. were in charge of design.

The new facilities are located at 100 North Franklin St., Hempstead, New York, Personal inspection of facilities is invited.

Part I

Paul Butterfield Talks the Blues

By BRUCE HARRIS

Director of Advertising PR, Elektra Records

Paul Butterfield. The very name has become synonymous with the blues. Or even more accurately, with that unique brand of Butterfield music that is blues and rock and folk and jazz all in one.

It is primarily because of Butterfield and the dynamic and ever-changing Butterfield Blues Band that the blues is no longer thought of as merely an esoteric, ethnic music, but has come to be understood as a universal form of expression. As the world-famous pop music critic Al Aronowitz wrote of them in the New York Times: "They come on like a gang of Mexican bandits taking over a village in a cloud of victory dust with their instruments swinging jauntily in the style of trigger-happy badmen, while they walk around the bandstand re-arranging the microphones and amplifiers with all the care of someone kicking dogs out of the way. They rule the stage, not only with the self-assurance that they are the stars of the show, but also with the confidence that there is nobody doing what they're doing better than they."

Sharp Insight

Now after thousands of concerts all over the world and seven Elektra albums, what Paul Butterfield himself has tc say about his life and his work provides a sharp insight into the development of pop music over the past few years.

The following interview was conducted recently between myself and Butterfield.

Harris—Paul, you once said that the blues must be part of your personality. What did you mean by that?

Butterfield — Whatever kind of music that you really have a feeling for, a certain style of music, it has to be a part of you, to be really into that kind of music. That's what I said. I don't think I said that blues has to be part of your personality—that's too heavy.

Harris—You were a student at the University of Chicago, is that right? Did you study classical flute?

Butterfield — No, just privately.

Harris-Did you study music | it out?

in school?

Butterfield — No, nothing. Nothing at all.

Harris—Do you sense an influence in your blues playing from classical playing?

Butterfield—I think music is music, really. Playing the flute for 10 years I think had some sort of influence on me musically. I like all sorts of music and I'm sure it's had some influence, but it doesn't have to be definitely that. I didn't play just classical flute; I played things I really dug. For instance, there's this cat, his name is William Kappel, a piano player. He died in a plane crash. He was about 30, and he was the most soulful classical pianist that I ever heard in my life. He played Shubert like it was the blues, or whatever, if you want to label it like that. But blues isn't one small facet; everybody has some kind of very strong feeling. John Coltrane played the blues. James Taylor, that's the blues. Muddy Waters is the blues. But it doesn't stop at being Howlin' Wolf, Muddy Waters or Blind Willie Johnson; it doesn't stop there. Just because somebody somewhere decided to label it. "O.K. This is the BLUES, and whatever else is happening, that's something else." But that's not the real blues. All of a sudden somebody --- White America-came up and said, in the last three years, "This is the blues, this is not blues. This is rock, this is not rock. This is jazz, this is not jazz." It's all music, it's really all the same thing to me. Does that make sense to you?

Misconceptions

Harris - Sure. It also does away with a lot of misconceptions. Like all the "Rock & Roll Dirty Blues" and making distinctions between R & B and blues. It's pretty absurd really, and doesn't have any meaning in terms of loking at something as music, in terms of something people get off on and being an expression of an artist's personality and feelings. Which is all part of music, But in connection with playing classical flute and becoming a blues harpist, did you just pick up the harmonica and start playing? Did you just make up your own music and start blowing

Butterfield - I used to make up my own music on the flute. I've been playing harmonica since I was about 14, but I started playing the flute when I was 10 years old. I didn't seriously study classical flute; I played a lot of classical music on the flute because I dug classical music. As a matter of fact, I still get together with a couple of people in the band and we play flute duets, and one cat plays cello, and that's fun, really enjoyable. You think of people playing just one kind of music. Does that mean that they're supposed to shut out all the other kinds of music? I think that a musician, a person who plays music, who is involved in music, really has got to open up to all of it and decide for himself what his personal tastes are. I dig Country & Western music, and everything that's good.

Harris—What do you mean by "good"? What is good to you?

Some of the Best

Butterfield-What I consider good is something that is sincere music, something that someone is sincere about, and that reaches me in some way. I've heard things that weren't recorded that well, or that weren't that slick, or the rhythm section or the people that were playing it weren't that good in their facility to play, but it was some of the best stuff that I ever heard in my life. It puts over that feeling, and that's all there is. The facility is secondary to the feeling. I could go on and tell you all the people I really dig, like that one cat, William Kappel. I just thought he was super. If you get a chance, get his album called, "William Kappel in Memorium." He does a thing on it called Shubert's Impromptu in E Flat. It's just the most beautiful thing you'll ever hear-soulful piano. He knocked me out, just like certain things Segovia did. Like this cat. Jussi Bjorling, a Swedish opera tenor. He was THE most soulful cat to me, and he affected me when I heard him. And John Coltrane, Roland Kirk, Muddy Waters, Robert Johnson-just a lot of folks. And cats that are around now, like Little Milton, and so many people with so much to

offer. They may make some records that don't hit you, but they made some statements at some time in their life, or they're in the process of making statements that are really beautiful and really strong. I love church music. Blues and gospel and blues and church music are the same thing to me in the feeling. That's our only real American heritage music, the only music that was developed in this country. Blues and jazz are extensions from church music. The change from African music to ehurch music happened here.

I grew up in a part of Chicago where every kind of folk lived, all classes, Mexicans, poor white Southern folk, about 20 different ghettos happening in one area, plus the middle class, plus some people with a bit of money, all within 15 blocks. If you could play and you were sincere about your playing, that was important. It "Gee, that's a good wasn't Negro blues player" or "That's a good white blues player." That doesn't make any sense. If you got feeling for something, then you got feeling. It doesn't matter where you live or what happened. Like I used to run into cats, in New York City, that were disgusting. They were about 18 years old, and they'd say, "Hey, man, I've been out on the corner, drinkin' wine, and I been doin' all the things I'm supposed to do. And wow, I'm getting funky, etc." If you put it on that level, it just takes away from everything that's important. You can only be what you are. The only thing that makes you play better, or makes you give something more, is for you to be able to dig yourself and open yourself up enough so that you can be a loving human being. And the more you love, the better you can play. And the more I can reach you, and make you understand that I love you and I won't take anything away from you. All I want to do is make you feel good. And that's what music is. I can't believe it when cats talk about music, and it has nothing to do with the basic concept-to make you feel good, to give something to you, because I can't give it to you verbally as good as I can give it to you playing.

(Continued next week)

Brunswick Big 8 Month

NEW YORK — Brunswick Records has designated February "Brunswick Big 8" month. during which time the company is highlighting eight new and recent album releases by the label's top artists. Throughout the entire month, dealers will be offered one free album of their choice for every 10 albums ordered.

The "Big 8" promotion includes Jackie Wilson's "This Love Is Real," titled after and featuring his current chart single; "Make My Life Over" by the Artistics that is also titled after and includes their current hit single; Barbara Acklin's "I Did It"; the Chilites' "I Like Your Lovin'"; the Lost Generation's "The Sly, Slick and the Wicked"; "Baby Boy" by Fred Hughes; "Jackie's Greatest Hits" by Jackie Wilson; and a new album entitled "Louis Armstrong's Greatest Hits Recorded Live," featuring Satchmo and his All-Stars singing and playing the biggest hits of Armstrong's career. The live package was recorded at a BBC concert in England.

Extensive Promotion

VP, National Sales, Harold Komisar, the Armstrong album will receive a concentrated and extensive promotion by both the company and by Armstrong himself. Within the next 30 days, Armstrong will appear on three key television shows, "The David Frost Show," "The Dick Cavett Show" and Johnny Carson's "Tonight" show, each of which will feature a visual plug for the live album.

In addition, Brunswick is offering a prize of \$100 to the distributor salesman who comes up with the best dealer window on the Armstrong package during February.

Pubberies Add Five

Robert L. Gordy, VP-General Manager of Motown's publishing affiliates, has announced the signing of three songwriters to exclusive contracts with Jobete Music Company, Inc., and two others with Stein & Van Stock, Inc.

Joining Jobete (BMI) are Clifton Davis, Mike Randall and Patti Dahlstrom. The new Stein & Van Stock (ASCAP) writers are Jimmy George and According to Brunswick's Edward Severin Browne.

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FEBRUARY 13, 1971

THIS LAST

11	2	YOUR TIME TO CRY JOE SIMON-Spring 108 (Polydor)
2	6	JODY GOT YOUR GIRL AND GONE JOHNNY TAYLOR—Stax 0085
3	3	THIS LOVE IS REAL JACKIE WILSON-Brunswick 55442
4	1	PUSH & PULL RUFUS THOMAS—Stax 0079
5	5	GET UP, GET INTO IT, GET INVOLVED JAMES BROWN-King 6347
6	8	MAMA'S PEARL JACKSON 5-Motown MS 718
7	7	REMEMBER ME DIANA ROSS-Motown 1176
8	10	DON'T LET THE GREEN GRASS FOOL YOU WILSON PICKETT—Atlantic 2781
9	9	I'M SO PROUD MAIN INGREDIENT-RCA 243
10	4	GROOVE ME KING FLOYD—Chimneyville 435 (Atlantic)
11	12	I LOVE YOU FOR ALL SEASONS FUZZ—Calla C 174 (Roulette)
12	13	YOU'RE A BIG GIRL NOW STYLISTICS-Avco Embassy AVE 4555
13	14	FREEDOM ISLEY BROTHERS-T-Neck 927 (Buddah)
14	15	HE CALLED ME BABY CANDI STATON—Fame 1476 (Capitol)
15	24	JUST SEVEN NUMBERS FOUR TOPS-Motown 1175
16	20	ONE LESS BELL TO ANSWER FIFTH DIMENSION-Bell 940
17	19	GOD BLESS WHOEVER SENT YOU ORIGINALS—Soul 35079 (Motown)
18	21	WE'LL HAVE IT MADE SPINNERS-V.I.P. 25060 (Motown)
19	36	JUST MY IMAGINATION TEMPTATIONSGordy 7105 (Motown)
20	22	YOU'RE THE ONE THREE DEGREES-Roulette 7097
21	18	THERE'S A LOVE FOR EVERYONE WHISPERS—Janus J-140
22	32	TRIANGLE OF LOVE PRESIDENTS-Sussex 212 (Buddah)
23	50	ONE BAD APPLE OSMONDS-MGM 14193
24	23	GLORY OF LOVE DELLS—Cadet 5679
25	38	GET YOUR LIE STRAIGHT BILL CODAY—Crajon 48204
-		
26	35	WHOLE LOTTA LOVE KING CURTIS-Atco 6779
27	41	GO ON FOOL MARION BLACK—Avco Embassy 4559
28	53	AIN'T GOT NO TIME IMPRESSIONS-Curtom 1957 (Buddah)
29	29	SHOES BROOK BENTON—Cotillion 44093 (Atlantic)
30	30	I NEED YOU FRIENDS OF DISTINCTION-RCA 74-0416
31	40	DIDN'T IT LOOK SO EASY STAIRSTEPS—Buddah 213
32	33	MY SWEET LORD BILLY PRESTON-Apple 1826
33	60	THE BELLS BOBBY POWELL—Whit 6907
34	<mark>39</mark>	TOO MANY LOVERS SHACK Voit 4051
35	26	I'M STILL HERE NOTATIONS-Twinight 141
36	11 44	IF I WERE YOUR WOMAN GLADYS KNIGHT & THE PIPS—Soul 35079 (Motown) FUNKY CHAMBERS BROTHERS—Columbia 4-45277
37 38	45	STRETCH YOUR RUBBER BAND METERS—Josie 1026
39	-10	PROUD MARY IKE & TINA TURNER—Liberty 56216
	_	
4.05	40	HEAVY MAKES YOU HAPPY STAPLE SINGES—Stax 0083
41	49	WHO'S GONNA TAKE THE WEIGHT KOOL & THE GANG-Delite 538
42	-	CHAIRMEN OF THE BOARD CHAIRMEN OF THE BOARD-Invictus 9086 (Capitol)
43	-	CHERISH WHAT IS DEAR TO YOU FREDA PAYNE-Invictus 9085 (Capitol)
44	-	YOU OLD BOO BOO YOU RUBY ANDREWS-Zodiac 1020 (Summit Dist.)
45	47	DROWNING ON DRY LAND JUNIOR PARKER-Capitol 2997
46	46	EVERY BROTHER AIN'T A BROTHER GARY BYRD—Real Thing 100
47	48	DO ME RIGHT DETROIT EMERALDS—Westbound/172 (Janus)
48	-	ONE MAN'S LEFTOVERS IS ANOTHER MAN'S FEAST 100 PROOF AGED IN SOUL- Hot Wax 7009 (Buddah)
49	52	IT HURTS SO GOOD KATIE LOVE—Scepter SCE 12304-A
50	43	WEDLOCK IS A PADLOCK LAURA LEE-Hot Wax 707 (Buddah)
51	51	THE LOVE OF MY MAN ETTA JAMES-Chess 2100
52	58	STOP THE WORLD AND LET ME OFF FLAMING EMBER-Hot Wax 7010 (Buddah)
53 54	56 54	MAKE MY LIFE OVER ARTISTICS—Brunswick 5444 LOVE CHILD, YOU'RE BLOWING MY MIND MONOPOLY LTD.—
J 4	J4	Faithful Virtue FV 7002
55	57	I'D RATHER STAY A CHILD RICHIES ROOM 222 GANG-Scepter SCE 12305
56	_	THE LOOK OF LOVE ISAAC HAYES-Enterprise 9028 (Stax)
57	59	COLD NIGHT IN GEORGIA DEE DEE WARWICK-Atco 6796
58		WHAT'S GOING ON MARVIN GAYE-Tamia 54201 (Motown)
59	—	ASK ME NO QUESTIONS B. B. KING-ABC 11290
<mark>60</mark>		I DON'T HAVE YOU CONTINENTAL 4-Jay Walking 009

Brunswicks Hit Conspiracy 8 BIG BLOCKBUSTERS



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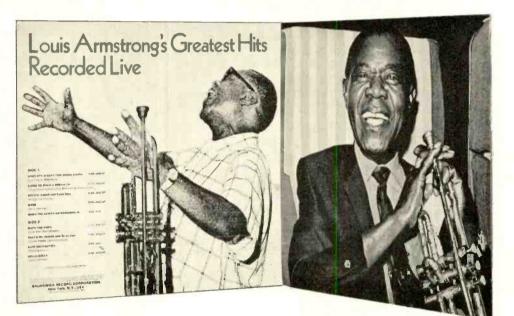
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BARBARA ACKLIN I Can't Do My Thing



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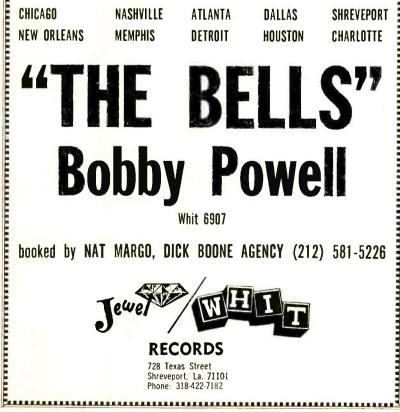




Osmond Brothers have the #1 R&B record in the nation. Wow! Stylistics exploded to top 5 nationally. Believe it or not the first station in the nation to go on the Odds and Ends "Love Makes the World Go Round" for Tommy Bell, Bobby Martin and Boo Frazier is...WCFL, Chicago, the #1 pop station. Top Pic: "Don't Let Me Fall In Love Alone," Alaina Reed, Capitol. Best pipes since Aretha. Fuzz is a monster, and should go pop. Fantastic Aretha: "You're All I Need To Get By." Three Degrees tore it up for the deejays at Philly's Latin Casino. Top 10 R&B KGFJ. Went pop at WIXY, Clev. & KXOK, St. Louis. Wilson Pickett is a stone top 3 smash. Big pop. Just cut in Muscle Shoals. Great new Drifters: "A Rose By Any Other Name." Jackson 5 is big, and is jumping. The next Super Giant is the Marvin Gaye. Fantastically produced record. Biggest thing going in Chicago says the Mad Lad. Bang is re-releasing "Dear John," <u>Jackie Moore</u>. We thing "Carry Your Own Load," <u>Jr. Walker</u>, could be a giant. Youngbloods went Top 10 at KDIA, S.F. Oscar Weathers is finally exploding everywhere. New Intruders "I'm Girl Scoutin'" is a smash. Kool and the Gang is a monster.Going pop. New Moments may be one of their biggest. New 100 Proof is too fine. Great lyric and track.

A NATIONAL BREAKOUT! MORE THAN 60,000 SOLD

Already a giant in:



Dells went pop in Chicago at WCFL, and is Chuck Fly happy.

Chairmen of Board is a giant.

Bill Coday hit #1 at WVON like we told you it would.

<u>Continental 4</u> is a monster so <u>Bobby Martin</u> is getting rich(er).

<u>Nat Tarnopol</u> has a new <u>Freddy Hughes</u> that will scare you.

Fat Daddy's general market ratings in Baltimore are hitting 35's. The pop station WCAO with 50,000 watts isn't even close. He must have the highest ratings in the nation for an R&B coffee pot. New Brenda and Tabulations looks very big for

Gilda Woods.

Meters is a solid instrumental hit.

Paul Humphrey "Cool Aid" is a smash, spreading well.

<u>Paul Major</u> is at WJLB. <u>Al Perkins</u> is doing his number.

Dig the new <u>Ann Peebles</u> "I Pity the Fool." Great. <u>Z. Z. Hill</u> has a smash, "Make Me Pay." Dig the <u>Gwen McRae</u> "Lay It On Me." Great. <u>Henry</u> <u>Stone</u> also has the Diamondettes.

The <u>0.V. Wright</u> is one of his best ever. <u>Rufus Thomas</u> has the #1 record in R&B. Faaaantastic. Hottest LP cut in the nation is <u>Margie Joseph's</u> "Stop In the Name of Love." It is a tour de force. <u>Marion Black</u> on Avco is a giant in Charlotte. <u>Roy Brown</u> has the hottest blues in the South. "Teen Age National Anthem," <u>Boy and Girl</u>, Miss Records, is a smash in New Orleans. <u>Shelley Pope</u> is happy.

Where is Steve Byrd?

Brother Mike Payne is back at KYOK, Houston. He reports the Reggie Garner (young son of the deejay) on Capitol is a smash. ("Teddy Bear"). It went pop on KNVZ. The Marion Love on Mercury "I Believe In Music" looks like an instant smash. Lovelites continues as a smash in Chicago, St. Louis. Watch Billy Mack "I Couldn't Sleep a Wink." Word is that WYLD, New Orleans, is in a mess. The Brothers are in an uproar with Bud Connel. It's plantation time. Staple Singers looking to break very big. What a great record. Who is going to break the Esther Phillips? B.B. King "Ask Me No Questions" exploded at WWRL. Very sad about the death of Claude Starrett. Stylistic top 4 in NYC. Chilites still top 10. so is Jackie Wilson. The new Israel "Popper Stopper" Tolbert is

"Shake Your Big Hips." The new Eddie Floyd is "Oh, How It Rained." Billy Preston hit #2 at WOL, Washington. Kool and Gang is top 4 in Washington. Presidents #8. WCHB, Detroit (Bill Williams). On: Intruders; Dells; Impressions; Esquires; Ann Peebles; Brenda & Tabs; Odds and Ends; Flaming Ember; M. Gaye; Jr. Walker; Freda Payne; Barbara Mason. 1-J. Taylor; 2-Det. Emeralds; 6-J. Simon; 7-C. Staton; 10-Curtis Mayfield; 12-ZZ Hill; 13-Tempts; 14-W. Pickett; 17-Barbara & Uniques; 18-J. Wilson. (Continued on page 59)

R&B BEAT

(Continued from page 58) KATZ, St. Louis, Esquires; Dells; Albert King. On: Oscar Weathers; Cissy Houston; Monopoly Ltd. 6-Continental 4; 9-Bill Coday; 10-Lovelites; 13-Moments; 15-Stylistics; 18-Syl Johnson. KDIA, S.F. On: Tyrone Davis; Paul Humphrey; Staple Singers; Isaac Hayes; Marvin Gaye. WWRL, NYC, News: Aretha; C. Board; Jimmy Ruffin; Impressions; Detroit Emeralds; Billy Sharay (local hit, discos); Esquires...1-W. Pickett; 3-M. Ingred; 4-J5; 5-Stylistics; 7-Joe Simon; 9-Osmond Bros.; 10-Rufus T.; 11-Temps; 12-L. Sister; 13-Jackie Wilson; 14-3 Dog; 16-Originals; 17-Ike & Tina; 29 to 18-B.B. King; 19-Shack; 20-Freda Payne; 21-Marvin Gaye; 22-Moments; 24-Tops; 25-Presidents; 26-Artistics; 27-Continental 4; 28-Notations; 31-L. Generation; Staple Singers; Bill Coday. WDIA, Memphis, Pic: Ann Peebles. 5-Osmond; 8-Bill Coday; 9-Shack; 10-C. Staton; 222 Gang; 22-Bill Preston. WIGO, Atlanta, 1-M. Ingred.; Artistics; I. Tolbert; Marion Black. WVON, Chicago, Marion Black; Esquires; Oscar Weathers; Dynamic Tint; Tony Owens; Margie Joseph; Shack. 1-Bill Coday; 4-Lovelites; 9-Staple Singers; 10-C. Mayfield; 12-Syl Johnson. KGFJ, L.A., C. Board; Originals; Osmonds; Dells; Presidents; Tempts. 1-Rufus Thomas; 7-3 Degrees; 9-M. Ingredient; 11-Notations; 13-Fuzz; 16-Billy Preston; Bill Coday; Laura Lee; Barbara & Uniques. WWIN, Balt. Hits: #1-Marion Black; 19-Rufus T.; 13-Notations; 14-Fuzz; 19-Shack; D.D. Warwick; 222 Gang; Presidents; Bill Coday; Ruby Andrews; Baby Washington; Tony Owens. WVKO, Nashville, Honey & Bees; Barbara Mason; 3 Degrees; Diamonettes ("Rules are Made To Be Broken," Alston); Kool and Gang; Marion Black. WRBD, Ft. Lauderdale, Billy Preston; Syl Johnson; King Curtis. WGRT, Chicago, Esquires; Kool and Gang; Lovelites; Staples. KOKY, L. Rock (Alvin White is the PD), New: Tops; Z.Z. Hill; Abraham & Sons (Ban Deck); Hits: J5; Peggy & JoJo. WDAO, Dayton, Presidents; Bill Coday. WLOK, Memphis (Roger Cavaness), Flaming Ember. Big LP cut: "Black Rock," Barkays. Big: Syl Johnson; Impressions; Bill Coday. WGIV, Charlotte, Big: Gene Chandler; Gene & Jerry. On: Shack; Stylistics; Dells.

Check the Elvin Bishop Group.

KALO, L. Rock, Syl Johnson.

Behind the Scenes (George Hound Dog Lorenz), Promo Man's Special, <u>Buddy Blake</u>, <u>Gentrys</u>. Soul Patrol: <u>Impressions</u>; O.V. Wright; <u>Green Berets</u>; <u>Moments</u>; C. of Board. WHAT Phila., Peggy & JoJo; Johnny C.

It looks like the Esquires will be a hit.

WDAS, Phila, Pics: Odds and Ends; "Stop the World," Flaming Embers.

WJMD, Cleveland, new: <u>Chairmen of the Board, Gary</u> Byrd, Jackson 5, Staple Singers, Sissy Houston, Odds & Ends; #2 Originals; #2 Johnny Taylor; #4 Isley Brothers; Rufus Thomas; Stylistics; Notations; #10 Jackie Wilson; #11 Joe Simon; #16 Fuzz #17 Wilson Pickett; #20 Carl Carlton. Lou Chambers has resigned from WOL, Washington.

Spring, Event Enter '71 With Hot Spell

By BOB MOORE MERLIS



Roy Rifkind Julie Rifkind

NEW YORK — Spring Records and sister label Event are hot, according to label chiefs Roy and Julie Rifkind.

The labels, now distributed through Polydor, are starting 1971 off with what is shaping up to be one of the biggest records of the year. "Your Time to Cry," Joe Simon's first outing on Spring, has already sold over 586,000 and is now developing into a pop monster. Simon's first Spring album. "Sounds of Simon," will be released shortly with initial orders of 98,000 albums and 30,000 tapes.

Julie Rifkind emphasized that Spring treats an R&B record like a pop record. The label works closely with ghetto stores and gives first class treatment to all. "We make no distinction between a pop record and a black record," he noted. "We work every record as if it was our only hope." This earnest attitude has evidently been successful in launching hits for the Boys in the Band, the Buchanan Brothers, Horatio and Little Eva.

"We can't find a better promotion man than Joe Simon," Roy Rifkind commented. The singer completed a 30-day promotional tour to introduce his record to local djs and helped promote other Spring/Event product. Each new Spring/ Event release brings a direct mailing of 4,500 copies to stations plus bulk mailing to distributors. The Rifkinds emphasized that they make an effort not to load down their distributors with "product for the sake of product."

"We try to keep them as clean as possible," Julie Rifkind asserted. "We bend over backwards for them because we don't have a million guys on the road."

P.A.'s Integral

Another aspect of the Spring/ Event philosophy is support for the artist and local promotion man. The Rifkinds feel personal appearances are an integral part of record promotion

and support their artists in every way they can in this area.

"Get Down with the People" by the Buchanan Brothers on Event is shaping up as the next big record for the label, with the Joe Simon record continuing to pick up steam. New artists signed to Event include Sonny Ross and Cindy Webster, with Vernon Brown signed to Spring. In addition, Phil Flowers and Ron Schrifrin of Night & Day Productions are producing two groups for the label, the Flower Shop and 21st Century. In the publishing field, the labels' associated houses are Gaucho, BMI, and Sandbox, ASCAP, with Ray Godfrey and John Lombardo signed as writers.

Julie Rifkind feels that Polydor has played no small part in the successes of his labels. He stated, "A large part of our success is a result of our close relationship with Jerry Schoenbaum and the whole staff of Polydor Records."

Chandler at London

Lindsay Chandler has been named District Manager, Southwest, for London Records, according to Herb Goldfarb, Vice President, Sales and Marketing.

Chandler, who operates out of Dallas, is an industry veteran who served most recently in a similar role for United Artists Records in Dallas. He replaces Sy House, who recently became Branch Manager of the newly opened London Records Southeast factory branch in Atlanta.

Bennett a Sellout

■ Tony Bennett's concert with the London Philharmonic Orchestra at Royal Albert Hall in London on Jan. 31 was completely sold out, making it only the second time the historic Hall has ever played a sell-out performance. Danny Kaye is the only other entertainer who has attracted an SRO audience.





RECORD WORLD

Personaje de la Semana (VIP of Week)



Carlos Diaz Granados

 Díaz Granados es el pionero del disco latino en la Florida. Nativo de Cartagena, Colombia, Carlos Díaz Granados estudió cursos superiores por más de 14 años en Springfield, Mass. Regresó a Cartagena en el 1927, empleándose en la An-

> "He Perdido una Perla" Narcisho



Audio Latino ALS-2975

Sonido & Discos Inc. 1160 S.W. 1st Street Miami, Fla. 33130 Tel. 373-1740 dian National Corp., subsidiaria de las Standard Oil Co. Al llegar la depresión instaló un taller de reparaciones de autos, siendo el primero en pintarlos a pistola en Colombia. Como dato curioso comenzó este negocio sin un centavo y terminó perdiendo más de \$3,000.

A raíz de instalarse la primer Terminal Marítima de Cartagena, se empleó como chequeador en la misma. De ahí paó a la empresa Singer en calidad de Asistente de Cajero, llegando hasta la posición de Asistente del Gerente, cargo al que renuncia para contraer nupcias e irse como colaborador de su suegro en una cadena de estaciones de Gasolina.

Conociendo de la necisidad de materia prima durante la guerra mundial, comienza a adquirir discos usados. Enterado el distribuidor RCA en la Zona Atlántica de Colombia de sus gestiones, invita a Don Carlos a colaborar con él empleado de la Sucursal de esta firma en Cartagena.

Al realizar la RCA una reestructuración de su distribución nombrando un agente general en la capital, renuncia en esta empresa en compañía del Sr. Diepa y se traslada con éste a Barranquilla, como distribuidores de la firma Westinghouse. Al surgir Discos Fuentes, fundó en Barranquilla "La Casa de los Discos" que además de vender al detalle, nombra a Don Carlos Díaz Granados, distribuidor de este sello. "La Casa de los Discos" adquiró (Continued on page 61)





LATIN AMERICAN

By TOMAS FUNDORA

(This column appears first in Spanish and then in English)



Vilo Arias Silva es nuestro corresponsal en México. Periodista peruano de nombradía internacional y de una ejecutoria diáfana y caballerosa, Vilo nos está llenando una labor amplia, servicial y caballerosa. Nos representa con serenidad e hidalguía. Cuando la vida no le ha sonreído ha sabido vestir con dignidad sus necesidades. Le damos de corazón a México

Tomas Fundora las gracias por la recepción brindada a Arias como nuestro representante y a las empresas discográficas nuestra apreciación por toda la ayuda en sus informaciones. Verídicas, decentes y sin más propósito que el de mantener informados a nuestros miles de lectores en el mundo de las actividades en el hospitalario México. En especial, como director de esta sección, me siento muy satisfecho de los comentarios recibidos a favor del mencionado y de su actuación hasta la fecha . . . Hoy, un pseudo-periodista de México le insulta públicamente. Le demerita ante los ojos del público mexicano. Le denuncia ante las autoridades de pecados inventados por su mente y totalmente lejos



Luc Barreto

Sabu

de la verdad ante Dios y ante los hombres. Le llama extranjero como baldón. Y no es que Vilo sea peruano o argentino, boliviano o panameño, chileno o cubano, norteamericano o colombiano. Vilo es un hombre decente y esa es su segunda patria. En cuanto a la primera, Perú. Se me cristalizan las lágrimas en el pecho, porque amo a Perú como mi segunda madre. Dejo este asunto por desagradable, descortés e impropio, pero cuando un periodista o pseudo-periodista llega a las profundidades a las que ha llegado este fulano,

deja de serlo, para convertirse en un ... perro. ¡Y los perros no tienen patria ni madre ... ni nada!

Logra gran impacto en Argentina el número "Nena, Tengo Noticias para Tí" (Girl I've Got News for You) de la etiqueta Fania, bajo la dirección de John Magac en Buenos Aires y editada por Mardi Gras en la tierra del plata

... Estará la Orquesta Harlow, bajo la dirección de Larry Harlow con Ismael Miranda en la parte vocal, en Puerto Rico desde Feb. 7 al 24... El nuevo "álbum" de Johnny Pacheco titulado "Pacheco y El Conde, Los Comprades" saldrá a la venta a principios de Febrero. La portada es indescriptible y de gran impacto.

Willie Colon estará en Panamá de Feb. 15 al 23. De ahí a Santo Domingo para actuaciones desde el 26 al 28 y en Puerto Rico desde Marzo 1 hasta el 14. Ocupado Willie!

... Imelda Miller hacia Caracas donde permanecerá hasta mediados de Febrero. Actuará en quince programas de televisión y en centros nocturnos. Su número "Todo lo que Tengo es Tuyo" se está situando en Venezuela ... En pleno rodaje la primera cinta de José José, titulada "El Primer Amor." ... Luc Barreto está logrando impacto con "María José" ... Sabú puede situarse con "Toda Mía la Ciudad" y "Cuando Tenga Dieciocho años" internacionalmente.

Distribuidora Nacional de Nueva York lanzó un Larga duración de Rey Dávila titulado "Ya era Tiempo" ("On His Own")... (Continued on page 63)



"PEDRO NADIE"

PIERO—Caytronics CYS 1244. En su humilde y sencillo estilo interpreta Piero aquí el Ganador del Fes-tival de Río 'Pedro Nadie." También "Amor Brutal y Extranjero," "El Inmigrante de Europa," "Y Todos los Días," "Como Decirte Ahora" y "Camino Lugares" entre otras.

Piero sings with a deep, smooth style the song with which he won the Festival of Rio, "Pedro Nadie." Also, "Valdemar el Brasilero," "María Madrugada," "Este Amor que Pasen Comigo," "Llegando, Llegaste."

"CANDIDA"

LOS DIPLOMATICOS-Kubaney 418.

Gran instrumental por los Diplomaticos en cual interpretan un vendedor de gran impacto. Entre otras "Y Volveré," "Se te Nota," "Knock Three Times," "Un Rayo de Sol" "La Distancia es como el Viento" y otras joyas de gran poder de ventas.

■ Fabulous instrumental by the superb Los Diplomaticos. Im-pact repertoire! "The Sounds of Silence," "Black Magic Woman," "I Think I Love You," "Linda Cubana," "Cándida," more.

"ABRAN PASO!"

ISMAEL MIRANDA CON LA ORQUESTA HARLOW—Fania LP 396.

Sonido típico neoyorkino en su mejor expresión. Con grandes probabilidades "Abran Paso". También "Abandonada Fué," "Oigan mi Guaguancó," "Vengo Virao" y "Ayer me Enteré."

New York Latin Sound at its best! Miranda and Harlow make a groovy combination. Prominent are "Rise Up," "Donde Llevas el Son," "Se Casa la Rumba," others.

"JURAMENTO ROTO"

RICARDO FUENTES—Fuentes MFS 3132. El excelente intérprete colombiano en boleros de gran proyección tales como "No Me Vayas a Olvidar," "Sé que mis Amigos," "Risa," "Tu Amor con El o Conmigo," "Te Puedes Ir" y "No Te Vavas."

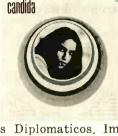
Ricardo Fuentes from Colombia is climbing fast. Here he sings "Te Puedes Ir," "No Vayas a Creer," "Gotitas de Dolor," "Juramento Roto" and "No Vayas a Creer."

VIP of the Week

(Continued from page 60)

popularidad por su gran surtido en discos clásicos y de otras firmas de Estados Unidos y Venezuela. En esta casa cubrió el ciclo del 1947 al 1956.

Se trasladó a los Estados Unidos en el 1956 fundando Miami Records, la primer fábrica de discos que existó en el Sur de los Estados Unidos. Poseía las licencias de Fuentes, Sonolux v Tropical (hov Miami) con derechos para prensar y distribuír estos productos en Puerto Rico, Estados Unidos, Venezuela y el Caribe. En 1961 recibió la licencia para prensar y distribuir los pro-



Fundie al tenermas in de la Casa loss de Bits de Tassion



Ricardo Jorge

🛚 Abanderado y batallador incansable del Nuevo Sonido.

Con su vozde actor característico, coraza de acero ante la intriguilla y una decision inquebrantable de imponer la nueva música a los miles de radioventes de WQBA Radio (La Cubanisima), Ricardo Jorge se pasea por las calles de Miami ... Felíz! Está cumpliendo con su deber desinteresadamente y está en paz con él y con los que como él sufren los rigores de no formar comparsa entre los mediocres del sonido.

Nació en La Habana, Cuba, un 7 de Febrero. Sus primeros estudios los cursó en el Instituto de la Vibora en la otrora felíz capital de Cuba. Su voz se impuso como actor característico en Radio Teatro "Ideas Pazos". Fué Amado Trinidad. propietario de Radio Cadena Azul, quien lo situó en la radio, como locutor de dicha planta.

Produjo Cabaret Azul por RHC Cadena Azul y fué locutor oficial del Bar Melódico de Osvaldo Farrés. Aquí hizo un alto y se fué a viajar Latinoamérica, siempre relacionado con la radio, regresando a Cuba para ocupar plaza en Radio Reloj. Diez meses después se situó en Crusellas y Compañia, como narrador de novelas, donde se mantuvo firme hasta el 1961. En televisión logró dastacarse en el Canal 6 de La Habana, en el espacio de la Novela de las Diez. Logró éxitos también en los populares programas Leonardo Moncada, Guantanamera y Estrellas en la Tarde.

A su llegada a Miami, comenzó trabajando para WMET en su Radio Reloj, pasando después para la WQBA, tomando el cargo de programador musical en Marzo del 1967, en ocasión de que Herb Levin fué nombrado Gerente General de esta emisora, propiedad del conglomerado radial Susquehanna.

Mucho debe la popular "Cubanísima," su actual posición privilegiada por la postura de Ricardo Jorge, de hacerle frente a las presiones habituales de evitar el adelantamiento musical en cualquier zona y llevar la programación musical de WQBA según los "standards" de la buena y moderna música del momento. Los intereses discográficos insistieron durante mucho tiempo en su postura de mantener la música en Miami en un punto cero de congelación. De aquí que el público no se sintiera instado a oír radio y menos aún a preparar su dis-

(Continued on page 62)



Mary Lou Record Co., Inc. 900 Prospect Avenue, Bronx, N.Y. 10459 Tel. (212) 328-3575





ductos CBS en Estados Unidos

y Puerto Rico. Posteriormente

fué autorizado para lanzar este

material en "extended plays"

y un segundo "choice" en LP

Distributing Corp., las licen-cias de Polydor y Philips, bajo

el sello Miami. Actualmente

esta firma cuenta con todas es-

tas licencias antes mencionadas

con excepción de Sonolux, con-

tando con instalaciones mo-

dernas y completas, situadas en

el 2819 N.W. de la 7th Ave.,

donde se confecciona el disco,

(Continued on page 62)

En 1970 logró Miami Records

(Material Latino)

VIP of the Week

(Continued from page 61)

desde las etiquetas hasta sus propios estuches.

Don Carlos Díaz Granados se encuentra establecido prosperamente en la Florida, con el noble título de "Pionero del Disco Latino en el Sur de Estados Unidos". Está casado y sus cuatro herederos se nombran Carlitos, Tallulah, Boris e Ivette. Todo ello le llena y nos colma de méritos como nuestro "Personaje de la Semana."



Ya Viene. Amaneciendo

Ta viene Aninalectendo Suspiro Triste No Volveré Recordando A Mi Prieta Cuando Ya No Me Quieras El Remolino Cuando Salgo A Los Campos Tu Velador La Juidora Huellas De Dolor Me Falta Valor

Musical Records Company P.O. Box 75, Hialeah, Fla. Tel.: 887-2638 In New York 642 10th Ave., N.Y., N.Y. 10036 Tel.: 581-3235



By VILO ARIAS SILVA

Y continúa la "guerra fría" en las disqueras. Son muchas las empresas hasta el momento que no han podido encontrar el plantel adecuado de elementos ejecutivos para continuar su lucha en esta difícil competencia, en la cual día se mueven muchos millones de pesos, y por tal motivo los generadores económicos de las mismos lo piensan dos veces para no poner todo un presupuesto en manos de elementos inexpertos, que de la noche a la mañana no pueden con el "paquete" y la responsabilidad de verse sentados en sillones que nunca pensaron estar.

La incógnita continua en Orfeón, "Memo" Infante, uno de los pocos ejecutivos con capacidad y experiencia, no logra todavía encontrar la formula para integrar su plantel, muchos son los rumores y muchos los nombres, pero la realidad es que la duda sigue igual ... RCA bucando quien sustituya a Edmundo Magallanes quien pasó a ocupar la Gerencia del Departamento Creativo de la misma, y dejó vacante la dirección artística . . . Y como ya se ha hecho costumbre, la escarez tan notoria de buenos gerentes te publicidad, CBS se queda nuevamente con la silla acefala, ¿Quien será el proximo que entre y renuncie? . . . Y la sorpresa se dió en Musart, Guillermo Arriaga de Radio y Promoción, pasó a la Gerencia de Publicidad. Gran responsabilidad la que le ha nechado encima

Y cambiando del monótono tema de la escasez de ejecutivos . . . En Venezuela a fines



Escogido para Promoción Radial del Mes

Pick for Radio Promotion of the Month

"María José" — Luc Barreto

(Disc Jockeys que no puedan obtener esta muestra, solicitarla a nuestras oficinas en Florida)

(Disc jockeys may obtain this record from our offices in Florida)

de este mes de Enero, se llevará a cabo el "Primer Festival Onda Nueva," y para el cual RCA envía un fuerte equipo con miras a traerse muchos premios y satisfacciones. Marco A. Muñiz, concursa con un tema que según los entendidos estará en los primeros lugares. Ruben Fuentes é Imelda Miller participan como co-autores. Manzanero, como compositor é interprete con el tema "Corre Lucero". Mirla, con una canción de Manuel Alejandro. Luis Demetrio, como compositor con el tema "Con los pies en el suelo". Los premios fluctúan desde los 10 mil dolares hasta los 2,500. Esperemos los resultados . . . Peerless, inicia la temporada 71 dando fuerte impulso a sus buenos elementos artísticos, entre los que se encuentra el compositor-interprete de "Tu Primer Pecado" Marco A. Vazquez . . . Y hablando negativamente, ¿en qué forma se desperdicia el nombre y la calidad de Leo Dan? Los que conducen al "Ché" Leo, no saben su profesión ó es que realmente no saben lo que tienen, pero el despreocupado interprete gaucho confía plenamente en ellos . . . Que fabulosas ventas continuan haciendo los Baby's y Los Sonor's! Realmente as sorprendente la demanda de sus números ... El "Chaparrito" y alegre César Costa, preparándose para nuevamente marcar éxitos como el pasado 70, que lograra 4 de gran popularidad. Sus viajes a Chile y Argentina donde iba a participar en los festivales quedó en la nada . . . Y será solamente a morena peruana Robertha, la que estará pre-sente en Viña del Mar representando a México, con la canción "Solitario siempre voy" del cuate Roberto Cantoral ... Antonio Aguilar el popular charro-cantor, quedó nuevamente en el puesto de honor en lo que respecta a ventas en su disquera Musart, y como dice Baptista Jr. éste privil-egio lo mantiene "Tony" hace muchos años atrás.

Sonia López, la guapa intérprete de "Cristal de Roca", preparando maletas para su viaje al vecino país del norte, donde cumplirá una temporada actuando en el "Million Dollars" en el mes de Febrero ... Jaime Franco, de Peerless se provecta como uno de los buenos elementos con que pueda contar México en lo que respecta a dirección artística, la muestra ya la dio con el éxito obtenido por Los Baby's Los Solitarios y la novia en vísperas de casamiento, Maria del Rayo. Mucho porvenir dentro de la difícil profesión le vemos a este joven elemento de la pujante disquera Peerless . . . Y antes de cerrar estas líneas esperamos que el panorama de puestos ejecutivos se aclare definitivamente, ya que es justamente estos constantes cambios los que perjudican el adelanto y la superación del mundo disquero de México, claro está que la Gerencia de Públicidad que en toda disquera representa la columna vertebral de la misma es un cargo que cualquiera no puede ocupar y que es muy difícil encontrar un ejecutivo con experiencia tanto en el ámbito nacional como en el internacional y estos buenos elementos están muy escasos. Es por este motivo que las empresas disgueras tratarán de cuidar y mantener al máximo a un Gerente de Publicidad que dé muestras de capacidad y honradez profesional en todos los sentidos, pera competencia es competencia y las ofertas aparacen a cada hora, y no sería de extrañar que los pocos y buenos ejecutivos publicitarios cambien de disquera.

Meet Your Dj

(Continued from page 61)

coteca. Naturalmente, la música se había estancado y el mercado se proyectaba con características de "sombra larga y muerta". A unos muy pocos hombres como Ricardo Jorge y más a él que a nadie se debe que el mercado se haya alegrado y ya se respire otra atmosfera radial en Miami. Recibirá sus muestras en Radio WQBA, 1301 S.W. 1st St., Miami, Florida o en su dirección particular, 930 10th St., Apt. 5, Miami Beach, Florida 33139. Si desea hacer contacto teléfonico puede hacerlo al (305) 843-5000 de la emisora o al (305) 672-5756 en su domicilio particular. ¡Nos honra destacar su figura y meritar su obra!

LATIN AMERICAN HIT PARADE

DICK "Ricardo" SUGAR WHBI-FM

1. PAZ

- ORCH. FLAMBOYAN—Cotique 2. GHANA'E
- W. COLON-Fania 3. WHEN WE GET MARRIED
- 4. MY MEMORIES OF YOU
- 5. I REGRET
- 6. SALSA Y CONTROL
- LEBRON BROS.-Cotique
- 7. NOSOTROS SONORA PONCENA—Inca 8. ABUELITA
- W. COLON-Fania ABONDANADA FUE
- 9. DE QUERERTE ASI R. LEDESMA-Gema 10. LA YUCA
- OLON-Delta LAS MALAS LENGUAS ORCH. DEE JAY-MGM

PUERTO RICO

By WAEL Radio

- (By Courtesy of Mayaguez Record Shop)
- 1. Y VOLVERE
- LOS ANGELES NEGROS 2. TU LLEGASTE A MI VIDA
- LEBRON BROS. 3. AMOR VUELVE CONMIGO LOS BARBARIANS
- 4. EL PAPELON EL NEGRITO TRUMAN
- 5. REGRESA A MI LEBRON BROS
- 6. SOLITARIO NI CELOSO
- EL SUPER TRIO 7. TODAS LAS MANANAS LISSETTE
- 8. CANDIDA
- DAWN
- 9. ADULTERIO LOS PANCHOS 10. LA YUCA
- CHEO ROSARIO

NEW YORK

SYMPHONY SID WEVD

- 1. THE "WANTED" ALBUM
- WILLIE COLON—Fania
- 2. I REGRET ORCH. CAPRI-Manana
- 3. PAZ ORCH. FLAMBOYAN-Cotique
- 4. WHEN WE GET MARRIED JOE BATAAN
- 5. DULCE CON DULCE JOHNNY PACHECO-Fania
- 6.
- REVOLT EDDIE PALMIERI-Tico
- 7. FREE TONY PABON & LA PROTESTA-Rico
- 8. ALCHOLADO JUANA EL GRAN COMBO-Gome
- 9. ABONANDO FUE ORCH. HARLOW-Fania 10. LAS MALAS LENGUAS
- ORCH. DEE JAY-MGM

SENCILLOS DE IMPACTO MPACT SINGLES

- 1. LOS RELAMPAGOS DEL NORTE
- 3. LOS 8 DE COLOMBIA "María Tete" "El Animal Bravo" Columbia 10305

DESDE NUESTRO

(Continued from page 60)

Peerless está vendiendo su "Corridos, Amor y Sentimiento" que en la voz de David Zaizar sacó esta semana en México . . . Mary Lou está dando promoción a "Wilkins . . por Primera Vez". Muy buenas sus interpretaciones de "Es Amor," "Hoy Sé," "Ruega por Mí" y "Gwendolyne." ... Fermata editó en Argentina "La Nueva voz Poética del Folklore" . . . Anzoátegui canta. El contenido está integrado por bellas zambas entre las cuales se destacan "Zamba para Javier," "Zamba para Gonzalo," "Canción de Cuna para mi Changó" y "Zamba con Buenos Aires" . . . Dicesa Lanzó "La Bala" un larga duración de la Orquesta Hermanos Flores. Muy bueno! . . . "Marí José" by Luc Barreto is starting to move!

Los catálogos Dial y Mary Lou de Nueva York comenzian a proyectarse internacionalmente. ; Me alegro! . . . Agradeceré el envio de muestras a José Jiménez WKOL Radio, 29 E. Main St., Amsterdam, N. Y. 12010. Jiménez conduce dos programas de radio semanales, uno a través de Radio WIBX Utica, N. Y. (sábados) y otro a través de WKOL Radio, Amsterdam, N. Y. (domingos). Plausible la labor de José Jiménez en esta zona, ávida de nuestra música . . . RCA lanza este mes un nuevo "álbum" de Manzanero interpretando "Vueltas y Vueltas," "Se Enamoró mi Niño," "Y Siempre Aquí" y "Yo Solo Sé" entre otras. El impacto de "It's Impossible" (Somos Novios) de Manzanero en la voz de Perry Como, ha sido espectacular en el mercado norteamericano.

TRADE Jackie Lomax has begun his

COSTA RICA

1. LA VIDA SIGUE IGUAL

3. GOLPEA TRES VECES

LOS IRACUNDOS

5. VENUS THE SHOCKING BLUE

DOMENICO MODUGNO

9. TE REGALO MIS OJOS GABRIELA FERRI

SANDRO

CHISTLE

DAWN

6. CANDIDA

DAWN

2. RIO AMARILLO

By Circuito Radio City

4. VA CAYENDO UNA LAGRIMA

7. LA DISTANCIA ES COMO EL VIENTO

8. MIRANDO POR LA PUERTA DE ATRAS Les credence clearwater revival

10. ABAJO EN LA ESQUINA LOS CREDENCE CLEARWATER REVIVAL

first session for Warner Brothers at A&R Recording Studios, N. Y., producing himself with manager Bob Schwaid, who is acting as his only asistant in a production capacity.

Billy Smith, head of the Billy Smith PR firm, has returned to his New York office after touring throughout Europe for the past four weeks with the "Project Presentation" plans for '71. Smith will be heading to Sicily in two weeks to start work on the film "The Godfather." Marlon Brando will portray the title role.

Arranger/composer/producer Jimmy Briggs has announced the signing of Bruce Bugbee, Janet Bugbee and John Gummery, collectively known as the 7th String, to an exclusive management and songwriter pact.

Steve Metz, President of Catalyst Management, will marry Sharon Segall in New Bedford, Mass., on Feb. 20.

Frank Hanshaw, Jr., has joined the Arnold Agency, Inc. of Atlanta, Ga. Hanshaw will work in the Contemporary Music Department.

The Dick Gersh PR firm has heen instrumental in major promotion for the "Jesus Christ Superstar" album on Decca, including the most recent coup: a full-page feature in last week's (3) New York Daily News.

Canary LP Coming

HOLLYWOOD - Independent record producer Don Perry has leased actor/singer David Canary's debut album entitled "Full Circle" to Beverly Hills Records.

Tentative release date has been set for March 15, 1971, by Morris Diamond, label President. Special material for Canary was penned by Andy Belling.



4. LOS CHRISTIAN'S "En Mi Mundo" "Hey Mirame" Dicesa D 1204 5. ROSARIO DE ALBA "Tú" "Y Pienso en Ti" Peerless 45-9745 6. PEDRO YERENA "Infame" "Flores Negras" Del Rio 45

"Carta Jugada" "Rompiendo el Retrato" Marsol MS-166 2. BOBBY VALENTIN "Huracán" "El Mensajero" Fania 556

THE ALBUM CHART ARTISTS CROSS REFERENCE

ALLMAN BROTHERS BAND	
	6
LYNN ANDERSON	3
ARISTOCATS	10
BADFINGER	5
BAND	12
BEATLES	14
BEE GEES	3
BLACK SABBATH 20	11
BLOODPOCK	2
BCOODROCK	
BLOODROCK BOBBY BLOOM BREWER & SHIPLEY	14
BREWER & SHIPLEY	10
JAMES BROWN	10
LIM ED BROWN	11
JIM ED BROWN ERIC BURDON & WAR BUTTERFIELD BLUES BAND	1
ERIC BURDON & WAR	8
BUTTERFIELD BLUES BAND	7
BYRDS GLEN CAMPBELL	9
GLEN CAMPBELL	12
CADDENTERS	î
CARFEINIERS	
JOHNNT CASH	8
CARPENTERS JOHNNY CASH CHAIRMEN OF THE BOARD CHICAGO CHICAGO 15, 40,	13
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PERRY COMO	2
DAWN	2
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GRATEFUL DEAD 42,	13
GUESS WHO	8
ARLO GUTHRIE	6
GYPSY STANLEY MYRON HANDELMAN MERLE HAGGARD GEORGE HAPPISON	13
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Stewart, Faces Tour

Rod Stewart began a twomonth U.S. tour with Warners' Small Faces Feb. 5.

RADIO-T.V.-CLASSIFIED

WOW! WOW! WOW! WOW!! What a deal! 25 pages of the greatest one line gags for only \$3.00!! Shad's House of Humor, Suite 502, The Applegate Tower, 3744 Applegate Avenue, Cincinnati, Ohio 45211.



MICHAEL NESMITH &	
FIRST NATIONAL BAND	14
McKENDREE SPRING	10
MCKENDREE SPRING BUDDY MILES MOODY BLUES	5
MOODY BUIES	2
VAN HODDICON	9
VAN MORRISON	4
MOUNTAIN ANNE MURAY NITTY GRITTY DIRT BAND	4
ANNE MURRAY	9
NITTY GRITTY DIRT BAND	6
LAURA NYRO	4
110 PROOF	4
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YOKO ONO	12
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KOLLING STONES	12
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KUNI	10
TOM RUSH	7
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Buddah, Nat Gen Revive Distrib Pact

NEW YORK—Art Kass, copresident of the Buddah/Kama Sutra Group of labels, and Michael Klein, President of National General Records, jointly announce the continuation of the distribution agreement between the two labels.

Upcoming single product includes "Run, Baby" by Dalton, James & Sutton, produced by Starflower Productions, and "When You Look At Me" by Barbara ("Yes, I'm Ready") Mason, produced by Jimmy Bishop.

New LPs feature singer/ composer Risa Potters in her debut album, "Half Woman, Half Child," described as the label's entry in the "female superstar" category; plus debut LPs by Chariot (produced by Harvey Miller and Charlie O'Donnell) and Body & Soul, which has recently toured with singer Merry Clayton (produced by Fred Piro).



C. States		
F <mark>ebr</mark>	UARY	13, 1971
тніs wk.	LAST WK.	
101	103	
102	124	(Liberty, UA) GAMES REDEYE/Pentagram PE 1003 (MCA)
03	102	RUNT/Ampex 3 10105
104	112	McGUINNESS FLINT/Capitol SMAS 625
05	105	SECOND THOUGHTS MCKENDREE SPRING/Decca DL 75230
106	_	B. B. KING LIVE IN COOK COUNTY JAIL/ABC ABCS 723
07	87	THE ARISTOCATS/Disneyland 3995
108		TARIKO ROAD BREWER & SHIPLEY/Kama Sutra KSBS 2024 (Buddah)
109		ALARM CLOCK RICHIE HAVENS/Stormy Forest SF 6005 (MGM)
110	119	MORNING JIM ED BROWN—RCA LSP 4461
11	108	YELLOW RIVER CHRISTIE/Epic 30403
112	109	SOMEBODY'S BEEN SLEEPING IN MY BED 100 PROOF AGED IN SOUL/Hot Wax HA 704 (S) (Buddah)
112	110	
13 14	110 111	GREATEST HITS JOHNNY TAYLOR/Stax STS 2032 SONG OF NORWAY ORIGINAL SOUNDTRACK/ABC ABCS OC 14
14	114	BRIAN HYLAND/Uni 73097
116	115	SPIRU T. AGNEW IS A RIOT STANLEY MYRON HANDLEMAN,
rio	ПJ	OTHERS/Cadet CCX 1
117		PARANOID BLACK SABBATH/Warner Brothers WS 1887
18	1 2 0	WE'VE ONLY JUST BEGUN RAY CONNIFF/Columbia 30410
1 <mark>19</mark>	122	RASTUS/GRT G2T 30004
20	136	HIGHWAY FREE/A&M SP 4287
121	_	MOSAIC CROW/Amaret ST 5009
22	118	SCRODGE ORIGINAL SOUNDTRACK/Columbia S 03258
23	125	YOKO ONO/PLASTIC ONO BAND/Apple SW 3373
24	130	SALISBURY URIAH HEEP/Mercury SR 61319
25	84	GET YER YA-YAS OUT ROLLING STONES/London NPS 5
26	_	KENNY ROGERS & FIRST EDITION GREATEST HITS/Reprise RS 6437
27		THE GLEN CAMPBELL GOODTIME ALBUM/Capitol SW 493
28		CANDIDA LAWRENCE WELK/Ranwood 8083
29		STAGE FRIGHT THE BAND/Capitol SW 425
30	100	GYPSY/Metromedia M2D 1031
131		FROM ME TO YOU CHARLEY PRIDE/RCA Victor LSP 4468
32	137	U INCREDIBLE STRING BAND/Elektra 7 E 2002
1 <mark>33</mark>	121	YOU GOTTA START LOVIN' BOBBY GOLDSBORO/
1 <mark>3</mark> 4	99	United Artists UAS 6777 LIVE AT LEEDS THE WHO/Decca DL 70175
34	99 126	DON'T HOLD BACK SKY/RCA LSO 4457
36	134	LIVINGSTON TAYLOR/Capricorn SW 33-334 (Atlantic)
37		WORKINGMAN'S DEAD GRATEFUL DEAD/Warner Brothers 1869
38		15 YEARS AGD CONWAY TWITTY/Decca DL 75248
39	139	IN SESSION CHAIRMEN OF THE BOARD/Invictus SKAO 7304 (Capitol)
40	127	CHUNGA'S REVENGE FRANK ZAPPA/Bizarre/Reprise MS 2030
41	128	LOOSE SALUTE MICHAEL NESMITH & FIRST NATIONAL BAND/
		RCA LSP 4415
42	1 <mark>32</mark>	BOBBY BLOOM/MGM SE 1035
43	133	MAMA HEINTJE/MGM SE 4724
44	141	McCARTNEY PAUL McCARTNEY/Apple 33633 (Capitol)
45		PODIPTO/GRT - 30002
46	145	LET IT BE BEATLES/Apple AR 34001
47	-	J. GEILS BAND/Atlantic SD 8275
48	_	5-10-15-20 (25-30 YEARS OF LOVE) PRESIDENTS/Sussex 7005 (Buddah)
49	-	BED OF ROSE'S STATLER BROTHERS/Mercury SR 61317

150 149 BRIDGE OVER TROUBLED WATER SIMON & GARFUNKEL/ Columbia KCS 9914



INTERNATIONAL

ENGLAND

RECORD WORLD

By RON McCREIGHT

U.K. Picks of the Week for U.S.

SINGLE

SLEEPER

"WALKIN' " CCS Publisher: Donovan Music RAK Records

The Fantastics Publisher: Cookaway Music Bell Records

"SOMETHING OLD, SOMETHING NEW"

ALBUM

"WISHBONE ASH" Wishbone Ash MCA Records

Personal Opinion: Alexis Korner

■ LONDON—Alexis Korner, Britain's Blues Daddy, was an obvious choice for this week's blues special with his comprehensive knowledge and many years' experience in his particular field of music.

Gospel is the proper relevant music for politics, and blues is very suitable for social comment. The main trouble is, you've got to reach the widest possible audience if you have a message to communicate and with both these forms of music, you often find yourself preaching to the converted.

Blues today is no longer a minority music; it is a healthy, growing, major force for the 1970s. Record sales alone attest to that. For many years, the only forum for "live music" blues was small clubs playing to that already converted few; but today we play in such places as Berlin's Philharmonic Hall to thousands of attentive listeners, and at the festivals in Europe. The mood of blues is transferred to hundreds of thousands. The enthusiasm for blues as I travel to Poland, Scandinavia, Germany, Holland and Switzerland is incredibly gratifying. I predict that blues will just continue to grow and grow, providing the same base for future music as in the past.

All the same, I must say I feel that some of the modern "blues" groups are too much into the 12-bar bag for my taste. In any sort of music, the content has to be more important than the form. My music depends upon audience appreciation and . . . participation. As long as I have that, I don't mind when or where I play—just as long as I'm playing. Alexis Korner

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RCA is introducing this month their Neon label for release of British and American contemporary product. Meanwhile, Richard Thomas has been appointed Popular Product Manager and will report to his ex-Philips colleague Geoff Hannington. Talking of Philips, Jerry Kasenetz and Jeff Katz have signed their Super K label and its subsidiary Octopus to the company for U.K. releases.

American independent producer Bobby Scott, who also composed "He Ain't Heavy, He's My Brother," in London this week supervising the production of new talent Catherine Howe for the newly formed Reflection Record Company and also to attend the highly successful Record World reception at the Savoy. Also in attendance on Tuesday evening were representatives from every major recording company, music publishing company, management/ agencies, production companies, radio personalities, together with artists, songwriters and many of the international press.



By PAUL SIEGEL

■ BERLIN—Unbelievable spring temperatures upsetting a 125-year record have broken loose in Germany, killing the winter songs momentarily . . . Dieter liffers, Show Editor-in-Chief, will shortly hit the trade market here with "Das Goldene Blatt" with a coverage of 750,000 . . . Frank, chief dj, Radio Luxembourg, just celebrated his 100,000 broadcast with flying colors . . . Peter Hauke and his Bacilus label

Paul Siegel

have a big future, nationally and stateside ... Peter Meisel's Hansa label has a hot single in Elton John's "Your Song."

Attention all German record companies: Margrit Stumm of Cleveland, Ohio, radio station WXEN would like to run a weekly Record World German Hit Parade, so if you have a disc in the top 10 send it to this lady. Address is 2644 St. Clair Ave. Cleveland, Ohio, USA . . . Vogue Records' Philippe Sautot in Cologne has a hot new New Year's single in Wolfgang Sauer's "Ein Tag Voll Happiness," the German version of Dean Martin's "One Cup of Happiness," produced by talented Friedel Berlipp, with lyric by Hartmut Kiesewetter . . . We hear that the next big festival will take place in Chile for radio & TV . . . New York's Mario Conti will be pleased to know that his Peer people in Hamburg have just issued an exciting album called, "Hit-Express," leading off with Melanie . . . Fritz Schack has a new ditty called, "A Gift for Music Publishers" ... Germany's Chappell operation, headed by Dr. Michael Müller-Blattau, getting set to explode the big new American hit, "Love Story," aided by Doris Wagener in Munich The German trade papers, Musikmarkt & Schallplatte, have voted Udo Jürgens #1 artist, 1970. Viennese-born Udo is a humble and great talent . . . Otto Demler's Aberbach pubbery has a real chart chance with Larry Uttal's "Knock 3 Times" by Dawn, and now in German with Bernd Spier's CBS version, "Klopf Dreimal"

... Rolf Budde pubbery pushing Vogue's Stefanie release on "Oh, Joe" ... Caterina Valente, expert show star, scheduled to do a month's performance in London's Talk of the Town, and in the fall do a tour throughout Germany.

The grapevine tells us that Sweden's Göran Gentele, who heads the Kings Opera House in Stockholm, will take over the reins of the New York Metropolitan Opera in July, 1972, when Rudolf Bing retires after a 22-year service . . . Herbert E. Marks looking for the new big ONE for '71, as a follow-up to Charlie Hansen's big new book on Herb's great copyrights . . . MPS Records has just made a great new deal with a distributional setup thru BASF organization with such great artists as Oscar Peterson, Count Basie, Big Band Europe and many others due to the futuristic thinking of Michael Pfeiffer, MPS, and Werner Cyprus, BSAF Nice meeting California's Saul Zaentz, and seeing his humility in spite of his big successes with his Fantasy label, which I rename "Fantastic" . . . Wilfried Jung's Electrola has a hot new single with France's Adamo called "Gute Reise, Schöne Rose" . . . I predict big things for that new hitshow top 20 hit parade reported by Germany, Austria and Swiss top music reporters, and appreciate that they included little me, This list will reach 30 million readers and the idea was brainstormed by my buddy, Dieter Liffers . . . Phonogram (Philips) has discovered a new artist named Romulus, produced by Horst H. Henning. The name sounds like 'it comes from Rome, but really originates from Cologne . . . AEG-Telefunken seems to have great ideas and is building the most powerful short-wave radio station with 500 kw in Western Germany. It will kick off in 1972 at the World Olympics in Munich.

Peggy March & Arnie Harris en route to Japan for show tour. I like the new Kurt Edelhagen orchestral sound, and predict big happenings here . . . Polydor's Udo Bowien a real music man. He knows a good song when he hears the hundreds of offers.

INTERNATIONAL HIT PARADE

ENGLAND'S TOP 10

- **1. MY SWEET LORD**
- GEORGE HARRISON-Apple 2. PUSHBIKE SONG
- THE MIXTURES-Polydor 3. STONED LOVE
- SUPREMES—Tamla/Motown 4. GRANDAD
- CLIVE DUNN—Columbia
- 5. NO MATTER WHAT BADFINGER—Apple
- 6. AMAZING GRACE
- 7. RIDE A WHITE SWAN T. REX-Fly
- 8. APWEE APEMAN INKS-Pye
- 9. RESURRECTION SHUFFLE ASHTON, GARDNER AND DYKE-Capitol

10. I'LL BE THERE JACKSON FIVE-Tamla/Motown

ITALY'S TOP 10

- 1. VENT'ANNI* MASSIMO RANIERI—CGD
- 2. CAPRICCIO* GIANNI MORANDI-RCA
- 3. ANNA* LUCIO BATTISTI-Ricordi
- 4. 10 E TE DA SOL* MINA-PDU
- 5. L'APPUNTAMENTO
- RNELLA VANO I-Ariston 6. UN FIUME AMARO
- IVA ZANICCHI-Rifi
- 7. TUTT'AL PIU'* PATTY PRAVO-RCA
- 8. UNA FERITA IN FONDO AL CUORE*
- MINO REITANO-Duriu
- MA CHE MUSICA MAESTRO* 9. RAFFAELLA CARRA-R
- 10. AH L'AMORE CHE COS'E'* ORIETTA BERTI-Phonogram
- * Denotes original Italian copyrights.

ITALY

By MARIO PANVINI ROSATI

■ MILAN—Our column this week is devoted to MIDEM. Most of the leading personalities of the Italian music field, with only a few exceptions, were present at this annual meeting.

We want to mention some of them: RCA, represented by Mario Cantini, Giacomo Peroni and Paul Tendoeschatte; Durium with Krikor and Elisabel Mintangian and Maestro Franco Cassano; Rifi, with Giovanbattista Ansoldi and Giuseppe Velona'; Ariston, with Alfredo Rossi, Giusta Spotti and Valeria Primi; Cam, with Theo Treppiedi and Luigi Bianchi; Numero Uno, represented by Maestro Mariano Rapetti and Gila Jung; Curci and Cemed Carosello, with Giuseppe Gramitto Ricci and Paolo Ruggeri; Fonit Certa, with Avvocato Zaccone, Maurizio Golla, Luigi Arduino and Wilma Battigelli; CGD-CBS Italiana, represented by Johnny Porta; Ricordi, with Guido Rignano, Lucio Salvini and Mimma Guastoni; MCA (Italy) with David Matalon; Bixtio Cemsa, represented by Carlo Bixio; Clan Celentano, with Corrado Pintus; Southern Music (Italy), with Alberto Carisch; PDU, with Giacomo Mazzini and Maestro Buffoli; EMI Italiana, represented by Michel Bonnet; Phonogram (Italy), represented by Alain Trossat; and many other friends.

We had a few interviews with the Italian participants, and all of them reported positive impressions.

Mariano Rapetti of Numero Uno said that 25 agreements were signed by him at Cannes, while a lot of other negotiations have started there. Mario Cantini of RCA in Rome announced that a lot of deals concerning its represented company have been carried on in Cannes and expressed his full satisfaction.

Details concerning the deals concluded by the Italian participants in Cannes will be reported in our next column.

While in Cannes, Mario Cantini informed us of the release by RCA of the soundtrack of a major movie now being edited in Rome, "Sacco and Vanzetti." The music has been penned by Ennio Morricone. The main themes of "Sacco and Vanzetti" have been recorded by Joan Baez, who cut them in the States a few weeks ago. We heard this soundtrack, and the ballad which serves as a background to the closing titles sounds like a top international hit. As we say, RCA in Italy is the original publisher and owns the original recording of this film.

Still on the subject of film soundtracks, we have to point out the great success in Italy of the movie "Anonimo Veneziano" and its soundtrack music by young Maestro Stelvio Cipriani, whose name, thanks to such a great hit, has suddenly appeared among the leading composers in the film field. The album from the film soundtrack and released by Cam is following the success of the film, and also has hit the LP chart in our territory. Theo Treppiedi, General Manager of Cam, who also is the original publisher of this music, has informed us that rights on the whole music for all countries of the world have been assigned to MGM.

GERMANY'S TOP 10

SINGLE TIPS:

- INTERNATIONAL: "I THINK I LOVE YOU"
 THE PARTRIDGE FAMILY—CBS/Beil
 - DOMESTIC: "SOMMERNACHT IN SANTA BARBARA" ADAM & EVE-Columbia/EMI

- SANTA BARBARA'' ADAM & EVE—Columbia/EMI 1. HIER IST EIN MENSCH PETER ALEXANDER—Ariola/publ. GERIG 2. OH, WANN KOMNST DU? DALIAH LAVI—Polydor/publ. GERIG 3. A SONG DF JOY MIGUEL RIOS—Polydor/ Publ. MELODIE DER WELT 4. ICH BIN VERLIEBT IN DIE LIEBE CHRIS ROBERTS—Polydor/Publ. AUERBACH 5. GANDIDA BATA ILLIC—Polydor/Publ. ABERBACH 6. IN EINER BAR IN MEXICO HEINO—Columbia/Publ. GERIG 7. FUR DICH ALLEIN ROY BLACK—Polydor/Publ. ABERBACH 8. I HEAR YOU KNOCKING DAVE EDMUNDS—Telefunken/Mam/ Publ. FRANCIS, DAY & HUNTER 9. PARANOID BLACK SABBATH—Philips/Publ. GERIG 10. SAN BERNADINO CHRISTIE—CBS/Publ. MELODIE DER WELT

Through courtesy of: AUTOMATENMARKT (Editors: Killy Gripel, Uwe Lencher) (Single tips: Paul Siegel)

- RADIO LUXEMBOURG TIPS:
- 1. INDIAN RESERVATION DON FARDON—Vogue 2. YOU DON'T HAVE TO SAY YOU LOVE ME ELVIS PRESLEY—RCA 3. THAT DAY WILL COME THE LORDS—Electrolg

Through courtesy of: Helmut Stoldt, "Frank," "Jorg" (Radio Luxembourg)

Taylor Chart Error

Due to a printer's error, the Euphoria LP, "James Taylor and the Original Flying Machine," appeared at 64 on last week's album chart. It should have appeared at 59 with a bullet.

FRANCE'S TOP 10

- SINGLE TIP:
- LE FOND DE L'AIR EST FRAIS 1. MY SWEET LORD
- 2. SI DOUCE A MON SOUVENIR
- 3. CRY ME A RIVER
- 4. LA FLEUR AUX DENTS
- 5. LE CARAVANIER
- JULIEN CLERC
- 7. JE PENSE A TOI
- JEAN-FRANCOIS MICHAEL 8. ON LAISSE TOUS UN JOUR
- 9. MELANCHOLY MAN
- 10. YOU DON'T HAVE TO SAY YOU LOVE ME ELVIS PRESLEY

Through courtesy of: EUROPE NO. 1, PARIS (Hit-Parade)

Kris Hits Road

Monument artist Kris Kristofferson will be making his most extensive series of personal appearances during February and March, announced his personal manager Bert Block.

Concert dates for Kristofferson include Harvard, Cambridge (Feb. 12); the Gaslight, New York (13-22); the Riverboat, Toronto (March 9-14); Lenny's Boston (15-21); Shady Grove Music Theater, Gaithersburg, Md. (26) and Westbury Music Theatre, Westbury, N.Y. (27).

FRANCE

By GILLES PETARD

PARIS-After a week of rain, MIDEM in Cannes closed its doors under bright blue skies and-figuratively speaking-it was the blue skies that held the consensus of the vast majority of the participants. Wide facilities were provided for exposure of new artists which were actually outnumbered by personnel of the radio, TV and press gathered from all over the world. The events were closely followed by numerous radio and TV broadcasts. while the daily and weekly press gave the meet a wide coverage. As in previous years, many contacts were made and contracts were signed between companies, producers and artists, about which we will report in detail in coming weeks.

One of the problems not yet solved to satisfaction was how and where to contact participants who didn't have their own booth within the Palais du Festival. It proved quite a challenge trying to locate an individual among 5,000 participants roaming in Cannes, and since the object of the MIDEM is precisely to facilitate contacts, priority must be given to this issue.

Besides the fact that attendance is steadily growing, this year's MIDEM didn't bring about any fundamental changes. The press had been very well catered to with a spacious office. Next year's meet may well be prolonged by a day and the galas may be organized differently. The MIDEM's Administration will be located outside of the Palais du Festival, in order to allow more space for the guests.

All in all, an excellent MIDEM '71 which augurs well for an exceptional MIDEM '72.

Columbia Has the Blues

(Continued from page 12, Section II)

The Bessie Smith albums are uniquely arranged so that they start with the first and last recordings and run sequentially toward the middle, converging on the fifth album. This way the 10 discs, when properly stacked, need only to be flipped over for the chronology to continue.

"Pearl," released four months after the death of Janis Joplin. captures the spirit of the young woman who called herself "the alienated wasp of Port Arthur, Texas." More than any performer of her generation, Janis brought the often bawdy, more often searing blues into the consciousness of the young. She was a performer who captured -and soon embodied-the reckless and tragic lifestyle of the blues artist. "Pearl" completes Janis' legacy. Among the cuts are two of Janis' own compositions, "Move Over" and "Mercedes Benz," and Kris Kristoffersen's "Me and Bobby Mc-Gee."

Paul Oliver's "The Story of the Blues," on Columbia, looselygathers blues into categories such as origins, the '30s, urban and rural blues, World War II and after, and illustrates each with cuts by, among others, Mississippi John Hurt, Leadbelly, Leroy Carr, Scrapper Blackwell, Robert Johnson, Blind Boy Fuller, Brownie Mc-Gee and Big Bill Broonzy. It also includes-along with scholarly liner material --- recorded performances by lesser known blues singers such as Texas Alexander, Barbeque Bob and Laughing Charlie, the Memphis Jug Band and Butterbeans and Susie.

Blues issues, or reissues, inevitably provide source material for the listener who has heard the blues influence in every conceivable popular music (from jazz to folk to rock) and wants to hear it pure and unadulterated, in its original, or "first hand" form. Huddie Ledbetter, or Leadbelly, Booker T. Washington White, or Bukka White, Son House and Robert Johnson are four tremendously important "first generation" blues men. Columbia's "Lead-belly" album features nous before released material by the man who rightly deemed himself "King of the Twelve-String Guitar Players of the World." Deeply influenced by the work songs or "hollers" of the prison-bound field hands (he spent time in both Angola State Prison in Louisiana and Sugar Land Prison Farm in Texas), Leadbelly often inserted a semishouted narration between the chorus of a song, a device which was to become one of his trademarks. The Columbia "Roberta" album includes (Parts I and II), "C. C. Rider," 'Alberta," "Death Letter Blues" (Parts I and II), "Match Box Blues" and "Blind Lemon," a tribute to Blind Lemon Jefferson, a man with whom he travelled, sang and learned, in the 1920s.

Entire Vocallion Output

Bukka White's album on Columbia, entitled "Bukka White/ Parchman Farm," presents the entire Vocallion output of a figure who has become one of the finest blues artists of the century. The cuts on this album, recorded in the late 1930s and in 1940, include "Fixin' To Die," "Aberdeen, Mississippi," "Special Streamline" and "Parchman Farm Blues." White, who often sang highly autobiographical songs, is one of the few bluesmen to live long enough to be part of the current "blues revival." In 1967 he toured Europe and was cheered by over 50,000 blues fans.

Son House, the Father of Folk Blues (which is also the title of his Columbia album), is, like Bukka White, one of the few blues artists to still appear at folk concerts throughout the country. Born in Mississippi, Eddie J. "Son" House, Jr., recorded a few sides in 1930, slipped into obscurity and was rediscovered in 1942. This album, recorded in the 1960s, 16 years after House stopped playing the guitar because he felt the new generation "didn't want to hear the old blues anymore," is deep and vital within a performer of House's caliber. Featured cuts include "Pearline," "Louise McGhee," and "John The Revelator" "Sundown."

The entire estate of the King of the Delta Blues Singers, Robert Johnson, is contained in two Columbia volumes ("Robert Johnson, King of the Delta Blues Singers, Volumes I and II."), Johnson, who, legend has it, was murdered, reached musical maturity before his death at 19. His songs, recorded in 1935 and 1936, are stark and eloquent. They include "Rambling On My Mind," "Little Queen of Spades," "Love in Vain" and "Kind Hearted Woman Blues."

Epic's release of Big Bill Broonzy ("Big Bill's Blues"),

Bessie, John Honored

(Continued from page 3)

ver medal coin is issued for each newly honored black American, with the first minted coin, the .0001 coin, going to the person with the closest professional and/or personal connection to the honored one. Hammond was chosen recipient of the .0001 Bessie Smith coin for his close professional relationshsip with the late blues singer.

Long respected for his ability to spot outstanding talent (Billie Holiday, Aretha Franklin, Count Basie and Bob Dylan are among the artists discovered by Hammond), Hammond was a young record producer when he first saw a Smith performance. From that time on he has worked to establish the recognition she deserves. It was he who in 1933 persuaded her to return to the recording studio after the Depression had forced her into semi-retirement. These were to be her last sessions: had it not been for Hammond, an important segment of the Bessie Smith blues anthology would never have been recorded.

Through the efforts of Hammond and Chris Albertson (well-known jazz producer/ writer), Columbia last year began the most important single re-issue project in its history with the entire Bessie Smith catalog.

Sugarcane Harris (an album "Sugarcane entitled simply Harris") and Johnny and Shuggie Otis (albums called "Cuttin' Up," "Here Comes Shuggie Otis" and the forthcoming "Johnny Otis Show Live at Monterey") show still other facets of blues. Big Bill, who did most of his singing around Chicago in the 1930s and '40s, was among blues' most charismatic performers and respected guitarist/composers. His Epic album features "Trucking Littl Woman," "Southern Flood Blues," "All By Myself" and "Night Watchman Blues."

Sugarcane Harris, Johnny Otis and his young son, Shuggie Otis, are contemporary blues performers whose songs are generally urban in content and style, and who perform with large bands. The Johnny Otis Show (which features Sugarcane and Shuggie) has been performing for enthusiastic audiences throughout the country and has been recorded for Epic.

Widely Recorded

Goodman Set Released

London Records' phase stereo line has released its first two-LP set. Benny Goodman recorded live in Sweden. According to Herb Goldfarb, label VP, an all-out promotional campaign will be launched.

New Design Label

(Continued from page 3)

publishing and personal management. He was an independent producer working out of the Houston area until 1963 when he joined Scepter Records on a staff basis, producing acts like Maxine Brown, Chuck Jackson, the Shirelles and B. J. Thomas, whom he was responsible for signing to the label. For the past three years, Tyrell has held the post of Vice President in charge of product and promotion for Scepter.

Other Projects

In additon, he has been involved with Chips Moman, and the team of Bacharach and David on numerous projects. He is also involved in artist management, managing the careers of composer Mark James, who penned million-sellers including "Suspicious Minds," "Hooked on a Feeling," "Eyes of a New York Woman" and "Turn on a Dream," and B. J. Thomas, who is currently on the charts with his single, "Most of All."

widely recorded of the modern blues artists, was born Sam Hopkins, in Centerville, Texas, in 1912. For the past 25 years, he has been recording his autobiography, and his recent Barnaby release, "Lightnin' Hop-kins in New York," features Hopkins on vocals, guitar and piano performing "The Trouble Blues," "Black Cat," "Take It Easy" and "Your Own Fault Baby, To Treat Me The Way You Do."

Another recent release, "Otis Spann is the Blues," gathers together some of the best Chicago blues piano ever recorded. Spann, who was gaining worldwide recognition at the time of his death in 1969, was a piano player and singer who was greatly loved and emulated by a number of young blues performers including Al Kooper and Mike Bloomfield. This Barnaby album, which is part of a Barnaby blues series, features cuts made with vocalist/ guitarist Robert Lockwood, Jr. (Robert Johnson's son-in-law), and includes "The Hard Way," "Take a Little Walk With Me" Lightnin' Hopkins, the most and "Worried Life Blues."



RECORD WORLD COUNTRY

April 23-24

🛤 NASHVILLE — Dr. Will Miles, marketing expert at Middle Tennessee University, will host the Second Annual Nashville Country Radio Seminar activities at the Vanderbilt Holiday Inn April 23-24.

Last year's seminar played host to 107 country promo men, publishers, trade publication reps and country jocks. The idea behind the seminar's birth was to provide common ground for people involved in country music radio and records to discuss problems, ideas and projects in country music radio programming from the management to the on-the-air level.

For detailed information, write Tom McEntee, 720 17th Ave. So., Nashville, Tenn. 37203 or Charlie Monk, c/o ASCAP. 700 17th Ave. So., Nashville, Tenn. 37203.

Hamilton Radio Clinic Feb. 26.27

M The third Bob Hamilton Radio Clinic will be held Feb. 26 and 27 in Nashville.

Instructors include Gene Taylor, WLS General Manager; Buzz Bennett, PD at KCBQ: Sebastian Stone, WOR-FM PD; Mike McCormick, PD at WLS; and Augie Blume of Independent National Promotion.

All sessions will be held at Roger Miller's King of the Road Motor Inn, with the bar itself being taken over for the classes.

Country Seminar The State of the Country

By CHUCK NEESE

The following is an overflow view of Nashville's music industry based on events occurring between the Grand Ole Opry Celebration in mid-October, 1970, through Feb. 1, 1971.

NASHVILLE --- Music City's brand of music is again on national charts led by Lawrence Welk's favorite country colleen, Columbia's Lynn Anderson. RIAA has certified her "Rose Garden" chart winner a million copy seller. The tune is an old Joe South thing recorded three years ago, so it's been stricken from the Grammy ballot; it was nominated as country song of the year. Other biggies from Nashville include anv and

everything written by Kristofferson. "Sunday Morning Coming Down," which is about as country as skyscrapers and subways, won Kris the CMA Song of the Year award and "For the Good Times" by Ray Price and "Help Me Make It Through the Night" by Mega's one and only hot artist Sammi Smith have popped out of the country charts and on to the "Big Board." Kris' first big happening song, "Me & Bobby McGee," cut first by Roger Miller, is again hot by the late Janis Joplin.

The charismatic one, John R. Cash, has lost his TV producer Stan Jacobson and record producer Bob Johnston but he's managed to pick up ratings

JASHVILLE REPORT

By RED O'DONNELL

NASHVILLE—The big buzz around here is about the disqualification of "Rose Garden" and "For the Good Times" as nominees for Grammy awards in the "Best Country Song" category. Seems the tunes were scratched because they were recorded prior to the eligibility period of Nov. 2, 1969-to-Oct. 15, 1970. Joe South (who wrote the tune) cut "Rose Garden" in an album and Bill Nash recorded "For the Good Times" as a Mercury single—both in 1968. (Kris Kristofferson is the composer of

Red O'Donnell

"For the Good Times.) Elimination from the "best song" competition will have no effect on status of the two in the voting for "best vocal performance of country song." Lynn Anderson on "Rose Garden" and Ray Price on "For the Good Times." Disqualification reduces the "best song" field to three in NARAS balloting: Merle Haggard's "The Fightin' Side of Me," Marty Robbins' "My Woman, My Woman, My Wife" and Glenn Martin (Continued on page 70) with his "Country Music Story, Part 1 & Part 2" (his Jan. 18-24 Neilsen jumped 30 points). Locally, some dug the show but most didn't. Too many artists and too little air time to get acquainted. The show looked more like a Carlton Haney country package show where the acts are asked to do their latest hit and get off the stage so the next act can get on.

"I'm paying you to sing, not to talk," the sharp tongued promoter tells his acts.

Working Well Together

So far, country music and TV are working well together, but no new shows have been added. Cash has had his rating problems, but "Hee Haw" and the CMA Awards have held their own. There has been some increased interest in signing country acts for guest spots. And, of course, Glen Campbell is slowly skimming off the (Continued on page 70)

Award Time



Record World's Southeastern Manager John Sturdivant is shown giving Capitol's Sonny James his two awards, one for his No. 1 place on Record World's country singles chart, the other for 1970's Record World Top Male Country Vocalist.

COUNTRY PICKS OF THE

STAN HITCHCOCK, "AT LEAST PART OF THE WAY." Heavy, heavy phonograph record! The vocal performance is very good, The vocal performance is very good, the song is one of Foster and Rice's best, and this cut should make steel man Curley Chalker one of Nashville's hottest session pickers. Congratulations GRT and producer Tommy Allsup. GRT 39.



MU gest ("Sunshine") and the new re-A lease should pick up even more stations and more sales. Earl has worked hard for his place in the spotlight and everybody's pulling for Mel Tillis' one-time front man. United Artists 50572.

LORETTA LYNN & CONWAY TWITTY, "WE ONLY MAKE BELIEVE." This is the one everyone has been anticipating for weeks. The single, "After the Fire Is Gone," is already jumping into charts. Rock-a-billy fans will wig out over cut one, side two. Great album. "It's Only Make Believe," "Will You Visit Me On Sunday," "Pickin Wild Mountain Berries," "Hangin' On," "Working Girl." Decca DL 75251. "Pickin'





SONNY JAMES—Capitol 3015 EMPTY ARMS (Melody Lane/Desiard Music / BMI) **EVERYTHING BEGINS AND ENDS WITH YOU (Marson, BMI)**

Ivory Joe's tune never sounded better. Sonny even uses a few girls as background singers. Needless to say, Sonny's headed for his 25th consecutive number one country record.

JIMMY GATELY—Prize 98-04 AIN'T YOU EVER GONNA SING MY SONG (Gavio, BMI) I JUST WANNA STAY HERE WITH YOU (Gaylo, BMI)

Joe Gibson's new label is off and running hard with Bill Anderson's front man, Jimmy Gately, who wrote this catchy song. It's a definite playlist addition.

BUDDY ALAN & DON RICH—Capitol 3040 I'M ON THE ROAD TO MEMPHIS (Commander/Tinkerbell, ASCAP) I'LL BE SWINGIN' TOO (Blue Book, BMI)

A couple of heavies from the "Bakersfield Bunch." Buddy and Don are still getting airplay on "Cowboy Convention," so the new uptempo release is well-timed. Good record.

SKEETER DAVIS-RCA 47-9961 **BUS FARE TO KENTUCKY (Crestmoor, BMI)** FROM HER ARMS INTO MINE (Crestmoor, BMI)

Everybody will like Skeeter's new effort. It's a fine uptempo production by Ronny Light. Ronny wrote the number, which should be Skeeter's biggest recent release.

TOMMY CASH—Epic 10700 SO THIS IS LOVE (House of Cash, BMI) LOVE IS GONE (AI Gallico, BMI)

Good reading of a sharp uptempo love-gone-wrong song. Pleasant feel with horns. Glenn Sutton production, lyrics are okay, and it's must programming.

HANK THOMPSON-Dot 17365 NEXT TIME I FALL IN LOVE (Central Songs(BMI) **BIG BOAT ACROSS OKLAHOMA (Brazos Valley, BMI)**

Well, the old Western-swing type Hank Thompson is a part of the past. This one sounds too Nashville, but it's good material, good performance and all in a different vein.

ROY DRUSKY—Mercury 73178 I LOVE THE WAY THAT YOU'VE BEEN LOVIN' ME (Music City, ASCAP) Beautiful rendition of a beautiful tune by the country crooner

himself. MOR stations will dig this Jerry Kenedy production.

Country Discs Flood Stations

■ NASHVILLE — There are two times a year that music directors and record librarians dread. The first is the two weeks prior to the Grand Ole Opry Birthday Celebration in October and the second is after the first of the year.

New artists and established artists with new product try to capitalize on the large assemblage of djs at the Opry Birthday. Most introduce their new releases on stage during the event or seek out jockeys to hand deliver their latest records. The January rush is due to several reasons and most tend to be of a psychological nature. Primarily it just seems like a good time of the year to premiere a new record. Secondly, shippers fear having their

records lost in Christmas mail. One dj told Record World that companies would be wise to forget January and October country releases because of the great amount of competition for playlists at those times. During October of 1970, some 175 country records were released within a 10-day period, overflowing reviewers and music director's desks with five times the weekly average for important country releases.

Chuck Neese Gold 'Rose Garden'

Columbia's Lynn Anderson has achieved her first gold record for "Rose Garden," single from her third album, also en-titled "Rose Garden." Glenn Sutton produced.

ASCAP Restructures

NASHVILLE—The staff management organization of the Southern Region office of ASCAP has been restructured for service, efficiency and economy, according to Ed Shea, Executive Director of ASCAP's Southern Regional offices.

Charlie Monk, long-time popular country music disc-jockey and Program Director, has been named Assistant Director. Gerry Wood, Director of Writer-Publisher and Media Relations. has been named Associate Director of the Southern office.

Monk was host of the highly popular WMTS "Music Row Show" which featured songs, in-person visits and interviews with leading country music stars, live from Nashville's Record Row.

A native of Geneva, Ala., Monk attended Troy University and the University of Alabama. The 16-year broadcasting veteran worked for radio stations in Mobile (WUNI and WKRG) and Tuscaloosa (WACT) be-fore moving to Murfreesboro, Tenn., where he became Program Director of WMTS. Monk has also handled several TV. film narration and acting assignments.

Wood joined ASCAP a year ago-and has worked closely with new writers and publishers as ASCAP signed a record/ number of new writers.

"The restructuring $\mathbf{a} \mathbf{n}/\mathbf{d}$

streamlining of our staff for efficiency and progress should bring even more dramatic gains for ASCAP in this region," said Shea. "We are here to serve country music makers primarily-and all others, too. So our thrust will be toward country, gospel and soul music."

Valuable Addition

"Charlie Monk, through his intimate association with country music, will be a valuable addition to our staff. He is talented-and well-liked in the industry. I feel his close ties with songwriters and publishers along Nashville's famed Music Row will help ASCAP enjoy even more successful years ahead.

"Gerry Wood's work has added an important thrust to our record-breaking membership year of 1970-and he should be even more effective in his higher position. The addition of Monk to the staff should make this an ideal membership team.'

Shea went on to say that "ASCAP in Nashville is undertaking solid, bold new ways to serve its members - writers and publishers alike, as the thrust into the seventies is made. A capable staff working for and with the creators of America's great music is our desire. And we will offer a strong, viable choice to creative talents.'

WPOR Radiothon a Winner



Tom Star, Dick Curless

PORTLAND, MAINE — Maine's only full-time modern Country and Western station, WPOR, recently completed a successful radiothon for the benefit of the 1971 March of Dimes. Not one record was played-the entire broadcast featured live entertainment.

WPOR's Tom Star hosted the show live from the Elks Club in downtown Portland. Star went on the air at 10 a.m. Sat-

urday, Jan. 23, and continued to broadcast for 26 consecutive hours, introducing guests like Dick Curless, Capitol recording star, and Elton Britt, of Certron records. Among the other performers were 10 modern country bands from Maine, numerous individual performers and WPOR personalities.

Star auctioned off articles donated by the public and local businesses, as well as a large number of records supplied by labels. Curless found one of the items too good to pass up and thus went home not only having helped crippled children, but also with a new pony.

The results of the radiothon were gratifying to all concerned, especially Star who made all the arrangements. The minimum amount that will be collected for the March of Dimes will exceed \$3,000, and could run as high as \$4,500.

Loretta Lynn Sets Mine Fund

NASHVILLE—Loretta Lynn and business associate Doyle Wilburn have planned a charity engagement in Louisville to raise money for the Loretta Lynn Fund.

The fund is to provide financial assistance to the 104 children who lost their fathers in the recent Hayden, Ky., mine explosion. The Hayden Mines are only 50 miles from Loretta's home town, Butcher Hollow, Ky. Gov. Louie Nunn has arranged for the fund-raising event to be held at the 15,000 seat Louisville Coliseum. Acts firmed for the seven-hour charge of arrangements.

March 1 event include the Osborne Brothers, the Wilburn Brothers, Conway Twitty, Webb Pierce, Roy Acuff, Charlie Louvin, Bill Monroe, Tom T. Hall, Del Reeves, Mel Tillis, Peggy Sue and Sonny Wright, Crystal Gavle, Jay Lee Webb, George Morgan, Billy Grammer, Grandpa Jones, Jim & Jesse, Ray Pil-Wendy "Rattlesnakes" low. Bagwell, Opry manager Bud McCain of WSM, Bob Jennings of WLAC and Larry Scott of WIL

Larry Hart at the Wilhelm Agency in Nashville is in

SHMLL

(Continued from page 68)

& Dave Kirby's "Anybody Goin' to San Antone?" As one of the officers of the Nashville NARAS chapter remarked sadly, "We on the screening committee goofed."

Floyd Cramer cut his first all-gospel LP for RCA ... Sue and Buddy Killen and Bernice and Curly Putman attended George (Goober) Lindsey Day in Jasper, Ala., an event sponsored by the town's Chamber of Commerce ... Ray Stevens reports he has about completed writing the music and lyrics (15 songs) for a proposed Broadway musical stage production of "Johnny Appleseed." Los Angeles' Fred Wayne and Charles (Chuck) Champlin co-wrote the book (story). "With a little luck the show may open next fall," Stevens advised. Ray didn't have much to say about being nominated for five Grammy awards in connection with his "Everything Is Beautiful." What he did say is, "It's always a good feeling to be so recognized. And that's about all I have to say on that subject." He doesn't plan to appear regularly on TV this summer (last year he was the replacement for Andy Williams on NBC-TV). "I'll be doing some guest shots and that is about all," he said. One of his video appearances will be to headline an hour-long BBC special in England, Feb. 24 . . . RCA artist George Hamilton IV has signed exclusive management arrangement with West Coast talent agent Jim Halsey, whose clients include some of the biggies in show biz ... Mr. and Mrs. Neal Snow Chollette have announced the marriage of their daughter, Susan Chollette Sutton, to songwriter-singer John D. Loudermilk. The ceremony was performed Jan. 29 in Baton Rouge, La., where the newlyweds are now at home.

Affable Charlie Scully, National Director of Public Information services for SESAC, is in Coney Island Hospital, Ocean and Shore Parkways, Brooklyn, N.Y., for treatment of chest pains . . . Capitol artist Billie Jo Spears takes off in April for 20-day tour of Europe LeRoy Van Dyke set for cmippled children's clinic benefit at Bethel College, McKenzie, Tenn ... Liberace, duds, candelabra and all, is loved in the country music capital of the world: Capacity audience of 10,000 saw and heard the colorful pianist at downtown Municipal Auditorium concert ... Johnny Bond has returned to his West Coast digs after completing LP session at Starday-King studio under direction of Charlie Dick. It's to be called "Here Come the Elephants," the title of Bond's current single click. Considering its woozy lyric, perhaps it should be slugged 'Bottled-in-Bond"?

Writer-singer Tom T. Hall's British-born wife is named Dixie. How'd she get such a monicker? "I was born in the Southern part of England, you all, "she drawled. More on the Halls: they own 20 basset hounds ranging from puppyhood to seven years old. "Their annual medical expenses are more than Tom's and mine together," reports Dixie.

BIRTHDAYING: Ernest Tubb, Buddy Cagle, Jay Lee Webb, Jim McReynolds, Tennessee Ernie Ford, Wally Fowler, Bobby Barnett, Hank Locklin,

Winifred Kelley, the nannie of John Carter Cash (who'll be a year-old March 3), thinks the child already has religion. "When I hand him a book of nursery rhymes, he throws it down and picks up his Bible picture-story book," nurse Kelley says.

State of Country

(Continued from page 68) cream of the Nashville talent by signing Larry McNeely (Roy Acuff's ex-banjo picker), mumblin' Mel Tillis and Jerry Reed.

The studio building boom has finally caught up with Music City's demand for studio time. RCA has completed several hundred thousand dollars worth of renovation, giving them four studios. Danny Davis and friends opened a new recording plant. Jack Clement's #1 engineer Charlie Tallent added a 16-track mix down studio and Kristofferson just finished cutting Joan Baez at Nashville's favorite "rock reelerv." the comfortable 16-track Quadrasonic Studio.

Fred Foster's Monument is still being discussed over lunch at Lum's but Monument's PR person says rumors of the label's distribution realignment can't be discussed as yet. Fred's Combine pubbery is super-hot and head man Bob Beckham is being called the greatest talent scout since Major Bowes. Beckham's writers include Donnie Fritts. Kristofferson, Chris Gantry and Tony Joe White (who just signed with Warner Brothers, some say for $\frac{3}{4}$ of a mill!)

Certron Records' Nashville office was hastily closed down in December, but two new companies, Prize and Cartwheel, opened their doors and immediately had product in the national country charts. Prophets of doom have let up and financially things are brighter.

Heavy in-fighting is predicted for control of the Country Music Association Board as Nashvillians fight to maintain "home rule." Darts have been tossed in CMA's direction for perpetrating Nashville as a specialty recording center. Studio owners and indie producers who feel an affinity for non-country product claim CMA's promotion of Music City as the Country Music Capitol of the World has curbed interest in pop production in Nashville.

(Continued on page 72)



AFTER THE FIRE IS GONE Owen Bradley	13	KNOCK THREE TIME
	31	Full of Tunes/Jill
(Twitty Bird, BMI) AFTER YOU Joe E. Johnson (4-Star, BMI)	74	LISTEN BETTY Jerry
A GOOD YEAR FOR THE ROSES Pappy Daily	-	(Newkeys, BMI)
(Chesnut, BMI)	33	LOOKIN' OUT MY B LOVENWORTH Georg
A WOMAN ALWAYS KNOWS Billy Sherill	11	LOVER, PLEASE Dic
(Algee, BMI) ANYWAY Bob Ferguson (Acuff-Rose, BMI)	43	& Bobby Dyson (L
ARMS OF A FOOL Jim Vienneau		MOVE TWO MOUNTA
(Sawgrass, BMI)	40	(Jobete, BMI)
BAR ROOM TALK Scotty Turner (Passkey, BMI)	23	MY GUY Dick Heard
(Sawgrass, BMI) BAR ROOM TALK Scotty Turner (Passkey, BMI) BED OF ROSE'S Jerry Kennedy		NADINE Henry Hurt
(Mouse of Cash, BMI)	6	ONE HUNDRED CHI
BIG MABLE MURPHY Ronny Light	72	(Newkeys, BMI) PADRE Bob Johnston
(Blue Crest, BMI) BRIDGE OVER TROUBLED WATER Ken Nelson	12	PORTRAIT OF MY W
(Charing Cross RMI)	51	(House of Cash
(Charing Cross, BMI) COME SUNDOWN Jerry Kennedy		(House of Cash, PUT YOUR HAND IN
	5	(Beechwood, BMI)
DAYTON, OHIO Buddy Mize (Tree, BMI)	52	RAININ' IN MY HEA
DO RIGHT WOMAN BILLY Sherrill (Press, BMI) EVERYDAY FAMILY MAN Biff Collie	44	Mike Curb (Excell
EVERYDAY FAMILY MAN Biff Collie		RDSE GARDEN Glen
(Twitty Bird, BMI)	75	SHE WAKES ME WI
FANCY SATIN PILLOWS Larry Butler	58	(Hill & Range/Blu SHE'LL REMEMBER
(Dixie-Jane, BMI) FIFTEEN YEARS AGO Jim Vienneau	30	(4-Star RMI)
(Peach, SESAC)	70	(4-Star, BMI) SHERIFF OF BOONE
FIRE AND RAIN loe Gibson		(Hardtack, BMI)
(Blackwood/Country Road, BMI)	65	I SING A HAPPY SON
FLESH AND BLOOD Bob Johnston		(Blue Book, BMI)
(House of Cash, BMI)	12	SING HIGH, SING
FREIGHT TRAIN Larry Butler (Peter Maurice, ASCAP)	66	(All Saints Crusa SLOWLY Jerry Brad
(Peter Maurice, ASGAP)	00	SUNSHINE Jerry Cr
GIVE HIM LOVE Jerry Kennedy (Jack & Jill, ASCAP)	29	SWEET MISERY Larr
(Jack & Jill, ASCAP) GUESS AWAY THE BLUES Wesley Rose	2.0	TAKE TIME TO KNO
(Acuff-Rose RMI)	38	(Al Gallico, BMI)
GUESS WHO Biff Collie (Michele, BMI)	7	THAT'S WHAT IT'S
HAROLD'S SUPER SERVICE Earl Ball	- 4	Walter Haynes (Tr
(Airefield/Shade Tree, BMI) HEAVENLY Earl Ball (Freeway, BMI)	71	THE FIRST LOVE SC
HEAVENLY EATI BAIL (FREEWAY, BMI) HELP ME MAKE IT THROUGH THE NIGHT	26	(Unart, BMI) THE KIND OF NEED
AT ALL CONTRACTOR	1	
HERE COME THE ELEPHANTS Johnny Bond		(Stallion, BMI) THE LAST ONE TO
Productions (Sawgrass RMI)	63	(Owepar, BMI)
HERE COME THE RATTLESNAKES		THE PROMISED LAN THE WONDERS YOU
Marvin Norcross (Canaanland, BMI)	35	THE WONDERS YOU
I'D RATHER LOVE YOU Jack Clement		(Jerry Chesnut, BA THERE GOES MY EX
(Pi-Gem, BMI) IF YOU THINK I LOVE YOU NOW Billy Sherill (Julen, BMI)	53	(Blue Crest, BMI)
Rilly Sherill (Julen RMI)	21	TRUE LOVE IS GRE
Billy Sherill (Julep, BMI) I REALLY DON'T WANT TO KNOW Felton Jarvis (Hill & Range, BMI)		
Felton Jarvis (Hill & Range, BMI)	17	Frank Jones (Ensi TULSA COUNTY Geo
I'M A MEMORY Felton Jarvis		(United Artists,
(Willie Nelson, BMI)	59	(United Artists, TWO DOLLAR TDY WATCHING SCOTTY
I'M GONNA KEEP ON LOVING YOU		WATCHING SCOTTY
Jim Vienneau (Two Rivers, ASCAP) I'M MILES AWAY Kelso Herston	24	& Bobby Goldsbor WHAT AM LIVING
(Blue Book, BMI)	45	(Progressive/Tidey
I'M SO LONESOME I COULD CRY Don Schafer		WHERE IS MY CAS
(Acuff-Rose, BM1)	47	(Blue Crest, BMI)
IN LOVING MEMORIES (DeCapo, BMI)	57	(Blue Crest, BMI) WHO'LL TURN OUT
IT WASN'T GOD WHO MADE HONKY TONK ANGELS Cliff Williamson (Peer Int'l, BMI)		Walter Haynes (Tr
ANGELS Cliff Williamson (Peer Int'l, BMI)	49	WILL I EVER STOP
I'VE GOT TO SING Ron Chancey	60	Don Chapman & N
(Jangle, ASCAP) JOSHUA Bob Ferguson (Owepar, BM1)	50 3	WISH I WAS HOME (Ma-Ree, ASCAP)
Josuow non Leiknoon (nachail Dat)	9	(marnee, ASOAF)

ES Ron Chancey (Pocket libern/Saturday, BMI)......67 y Kennedy BACK DOOR (Jondora, BMI) 28 ge Richey (Champion, BMI) 32 ck Heard, Johnny Howard on (Ann-Rachel, ASCAP).... 18 WOMAN Jim Malloy BMI) N THE HAND Earl Ball COUNTY Ronny Light 74 NG Cliff Williamson LOW Brian Aherne 60 S LIKE TO BE LONESOME Free/Champion, BMI).... cotty Turner & Loral Hanson 34 69 DIN' | NEED Joe Bradley 64 TOUCH ME Bob Ferguson ND Billy Sherill (Arc, BMI) 4 U PERFORM Billy Sherill IMI)

 ACCENTINING Felton Jarvis
 17

 MI)
 17

 REATER THAN FRIENDSHIP
 30

 eorge Richey
 30

 ASCAP)
 36

 (Central Songs, BMI)
 62

 Y GROW Bob Montgomery
 50

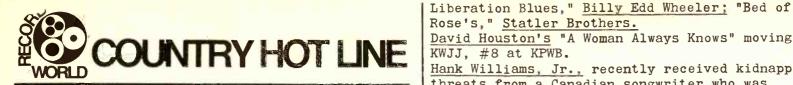
 oro (BBA, BMI)
 15

 NG FOR Jim Vienneau
 73

 ewater, BMI)
 73

 ISTLE Bob Ferguson
 14

) THE LIGHTS ree. RM1)



By MARIE RATLIFF and CHUCK NEESE

STATION CHECK LIST

WIL, St. Louis (David Lee) WEET, Richmond (Mark Thomas) WVOJ, Jacksonville (Bob Hudson) KPWB, Piedmont, Mo. (Denny Holtis) KWIP, Merced, Calif. (Glenn Hilmer) WUBE, Cincinnati (Bruce Nelson) KWJJ, Portland, Ore. (Sammy Taylor)

WLOE, Eden, N.C. (Squiffy-P) WRCP, Philadelphia (Shelly Davis) KVWO, Chevenne (John Shafer)

Merle Haggard's "Soldier's Last Letter" pick at KWJJ, #41 at WUBE, #37 at WEET, playing at WIL; both sides playing at WVOJ. Pick at WLOE: "She'll Remember," Jerry Wallace; also playing at KWJJ, WVOJ. Flip side "After You" heavy at KWIP. Sonny Throckmorton's "Baby Hang On" heavily requested at WRCP. #1 at WEET: "Come Sundown," Bobby Bare, also heavy at WRCP. "Help Me Make It Through the Night," Sammi Smith, #1 at WUB, WRCP; hot seller at WLOE, KWJJ. "Knock Three Times," <u>Billy "Crash" Craddock</u>, heavy at WLOE, WVOJ, WUBE, #40 at WRCP, pick at KVKO, hottest in St. Louis. The country review and country chart departments

have been moved to Record World's Nashville office at Suite 111, 806 16th Avenue So., Nashville, Tenn. 37203. All new product should be directed to Nashville office.

Pick at WEET: "Snowbird," Tommy Allsup & the Tennessee Saxes; also playing at KWJJ. Shelly Davis at WRCP reports action on "The Filing Machine," Steve Monahan; "Hey Joe," Jim Mundy on Hickory (also strong at WIL); "He's Just You Made Over, " Leona Williams; "At Least Part of the Way," Stan Hitchcock; "Love Story," Roy Clark. Coway Twitty & Loretta Lynn's duo "After the Fire is Gone" strong at WRCP, WIL; #2 at WUBE, moving at WEET. Both sides playing at KWJJ. KWIP

listeners rejected "A" s for "The One I Can't Live Ray ("Bubbles In My Beer baby girl, Julie Rae, bo Billy Mize's "You're All WUBE, playing at WVOJ.

"Watching Scotty Grow," Dubby Gulusporo, hottest item at KVWO. Also breaking: "Woman's Talkin'

Rose's," <u>Statler Brothers.</u> David Houston's "A Woman Always Knows" moving at KWJJ, #8 at KPWB. Hank Williams, Jr., recently received kidnapping threats from a Canadian songwriter who was apprehended by Nashville police and the FBI. "The American" by Mary Ann Crider on Tad #10 at KPWB. Porter & Dolly's single, "Better Move It On Home," #47 at WUBE, hot at WVOJ, WLOE, WEET, pick at WIL. "L. A. International Airport," Susan Raye, playing at WVOJ, KWJJ. Duane Dee's "I've Got To Sing," left field pick at WLOE, strong at WIL. "Three Cheers for the Good Guys," Lefty Frizzell, moving at WIL, KWJJ. Twin LP Picks "Elvis Country" and "From Me to You," Charley Pride, Drew over 8,000 responses from WIL listeners--a record! Ken Knight at WFCG says they have to BUY all their records! If you'd like to help them out, send records to P. 0. Box 404, Franklenton, La. David Lee at WIL playing "Baby I Need Your Lovin'," Earl Richards; "Depend On Me," Clay Hart;

So This Is Love," <u>Tommy Cash</u>; "Big Marble Murphy," <u>Dallas Frazier</u>; "Crawdad Song," <u>LaWanda Lindsey &</u> <u>Kenny Vernon</u>; "Is It Any Wonder I Still Love You," Bob Luman. KPWB heavy on "One Hundred Children," Tom T. Hall; "Loving You Is Sunshine," Barbara Fairchild;

Bruce Nelson at WUBE plaling "Two Dollar Toy," Stoney Edwards; "I Love The Way That You've Been Loving," <u>Roy Drusky;</u> "She's As Close As I Can Get," <u>Hank Locklin;</u> "In the Arms of Love," <u>David</u> Frizzell; "I'm So Lonesome I Could Cry," Linda Plowman; "Anyway," George Hamilton IV; LP cut "Don't Tell Me You're Sorry," from Conway & Loretta's latest album. "Did You Ever, " Charlie Louvin & Melba Montgomery, #32 at WEET, hot at WRCP.

"I'm Miles Away," the Hagers, most requested

m To Cool To Cold" playing

las Ruined More Good Love , WVOJ; flip "Baby

.vu requested at WRCP. Pick at WVOJ: "Big Rock Candy Mountain," Bill Philips.

"Joshua," Dolly Parton.



RCA Country Pushes Hot Chart Course for 1971

An RCA Records country program which began last fall with a distributor salesman contest and was so successful it was continued into 1971. gaining momentum from January and February release of albums and singles by RCA' top country artists, has given the label an even stronger hold on its domination of the country recording scene.

Harry Jenkins, Division Vice President, Country Music and Record Operation, said: "There's no question that RCA Records is hot in the country field right now. We're getting product with 'hit' stamped all over it from our established artists, and we're getting hit sales action from such relatively newer artists as Jerry Reed, Nat Stuckey and Kenny Price."

The company began a concerted program last fall with a sales contest for its distributors for which the seven biggest prizes were new automobiles. Title of the program was "It's In the Stars," a theme which was carried through all over the country.

"It's in the Stars" also was the title of a two-LP sampling of new product from various RCA Nashville artists. The album originally was sent to distributor salesmen and fieldmen as well as to C & W press critics, but the album received such favorable reaction that it is being made available commercially.

Prize Winners

The seven grand prize win ners of the contest were Her man Rubin of Monroe Distrib uting Co., Grand Rapids, Mich. a Mustang; Jack Geldbart of ABC, Atlanta, a Mustang; Amos Heilicher, Heilicher Bros., Minneapolis, a Mustang; Leonard Silver, Transcontinent Records, Buffalo, a Pinto; Larry Rosmarin, National Tape & Records, Houston, a Pinto; Herb Tourville, ABC, Dallas, a



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Maverick; and Harry Mooradian, Commercial Distributors, Portland, Me., a Maverick.

"The emergence of Jerry Reed as a big selling star is particularly gratifying," Jenkins said in reference to the singer-guitarist's "Amos Moses" single and "Georgia Sunshine" album in addition to chart activity on his collaborative album with Chet Atkins, "Me and Jerry." "We knew that Reed had to make it, and make it big, and it is marvelous that the public now is going along with this idea," Jenkins said, adding that RCA Records consequently is making a heavy push on the entire Reed catalog.

In February, RCA is releasing new albums by Dolly Parton, Chet Atkins, Kenny Price, Nat Stuckey, Waylon Jennings and Porter Wagoner/Dolly Parton.

Janus Goes Country

The first country record released on Janus Records, "I'm So Lonesome I Could Cry." by 13-year-old Linda Plowman, has been an immediate hit.

The song is on all the country charts and is beginning to gain pop acceptance. Miss Plowman, an honor student and cheerleader at Eastwood Junior High in Tuscaloosa, Ala., has already received more than 2,000 letters and cards from fans. "I'm So Lonesome I Could Cry" is part of a production agreement between Janus and Don Scheafer, who produced

Clive Davis' forward look

one major label A&R man

whose job is to explore and

exploit non-country talent. Rob

Galbraith, long-time rocker and

R&B man, has been put on the

Columbia-Epic staff in Nashville, this is a first for this

The most talked-about new

occurrence in Music City is the

publication of a paperback

called "White Man's Blues" by

John Grissim, one-time Rolling

Stone writer. "White Man's Blues" talks about everything

from country music's most fa-

mous "snuff queens" to Mel Tillis' memorable Atlanta es-

capade. A must first reader for those who wish to get "inside Nashville."

with

has provided Nashville

town.



WLSD—Big Stone Gap, Virginia 1. A GOOD YEAR FOR THE ROSES—

- George Jones 2. THE WONDERS YOU PERFORM-

- Tammy Wynette JOSHUA-Dolly Parton HOUSE OF PRIDE-Mel Street BED OF ROSES-Statler Bros. FLESH AND BLOOD-Johnny Cash
- FLESH AND BLOOD_Johnny Cash
 MORNING—Jim Ed Brown
 MARY'S VINEYARD—Claude King
 ROSE GARDEN—Lynn Anderson
 SHERIFF OF BOONE COUNTY— Kenny Price
- WSDS-Ypsilanti, Michigan

- WSDS-Ypsilanti, Michigan 1. RAININ' IN MY HEART-Hank Williams, Jr. 2. PADRE-Martv Robbins 3. BED OF ROSES-Statler Brothers 4. THE LAST ONE TO TOUCH ME-Porter Wagoner 5. COME SUNDOWN-Bobby Bare 6. HELP ME MAKE IT-Sammi Smith 7. FLESH AND BLOOD-Johnny Cash 8. ONE HUNDRED CHILDREN-Tom T. Hall 9. IF YOU THINK I LOVE YOU-Jody Miller 10. A WOMAN ALWAYS KNOWS-David Houston KSFA-Nacodoches, Texas 10

David Houston KSFA-Nacodoches, Texas 1. FLESH AND BLOOD-Johnny Cash 2. THE LAST ONE TO TOUCH ME-Porter Wagoner 3. AMAZING GRACE-Judy Collins 4. ROSE GARDEN-Lynn Anderson 5. MORNING-Jim Ed Brown 6. WHO'LL TURN OUT THE LIGHTS-Wayne Kemp 7. COAL MINER'S DAUGHTER-Loretta Lynn 8. FIFTEEN YEARS AGO-Conwav Twitty 9. BRIDGE OVER TROUBLED WATER-Buck Owens 10. HELP ME THROUGH THE NIGHT-Sammi Smith WSHO-New Orleans, Louisiana

- WHO-New Orleans, Louisiana 1. THAT'S WHAT IT'S LIKE-Cal Smith 2. HILL BILLY WALTZ-Russ Russel 3. PROMISD LAND-Freddy Weller 4. WHO'LL TURN OUT THE LIGHTS-
- Who LE VAND BLOOD John Anderson
 HELP ME MAKE IT THROUGH THE NIGHT Sammi Smith
 PADRE-MARTY Robbins
 A-EEE-HANK WILLIAMS. JR.
 GUESS WHO-SLIM WHITMAN
 FLESH AND BLOOD Johnny Cash

- FLESH AND BLOOD-Johnny Cash KRAK-Sacramento, California
 FLESH AND BLOOD-Johnny Cash
 THE WONDERS YOU PERFORM-Tammy Wynette
 ONE HUNDRED CHILDREN-Tom T. Hall
 JOSHUA-Dolly Parton
 STEP INTO MY SOUL-Elton Britt
 WHEN THEY BURNED DOWN THE LOCAL MOTEL-Linda Manning
 PADRE-Marty Robbins
 THE PROMISED LAND-Freddy Weller
 SHE WAKES ME WITH A KISS-Nat Stuckey

Chaparral Bronners SUNSHINE—Barbara Fairchild YOU'VE GOT YOUR TROUBLES— Jack Blanchard & Misty Morgan TULSA COUNTY—Anita Carter ROSE GARDEN—Lynn Anderson

- ROSE GARDEN-Lynn Anderson KRGO-Salt Lake City, Utah
 WATCHING SCOTTIE GROW-Bobby Goldsboro
 RAINING IN MY HEART-Hank Williams, Jr.
 WHEN I WANT SOME HURT AGAIN-JAMEY RYAN
 COME SUNDOWN-Bobby Bare
 LISTEN BETTY-Dave Dudley
 SLOWLY-Jimmy Dean & Dottie West
 WAITIN' FOR A TRAIN-Jerry Lee Lewis
 THE LAST ONE TO TOUCH ME-Porter Wagoner
 SHE WAKES ME WITH A KISS-Nat Stuckey
 WHER IS MY CASTLE-Connie Smith

- WMOP-Ocala, Florida 1. THE SHERIFF OF BOONE COUNTY-
- Kenny Price 2. THE WONDERS YOU PERFORM-
- Tammy Wynette 3. A GOOD YEAR FOR THE ROSES-George Janes
- George Jones 4. HELP ME MAKE IT THROUGH THE NIGHT
- HELP ME MARE IT INROUGH THE NIC Sammi Smith
 DAY DRINKIN'—Tom T. and Dave
 MORNING—Jim Ed Brown
 JOSHUA—Dolly Parton
 FLESH AND BLOOD—Johnny Cash
 COME SUNDOWN—Bobby Bare
 I WAKE UP IN HEAVEN—David Rogers

10.

- KVWO-Cheyenne, Wyoming 1. FLESH AND BLOOD-Johnny Cash 2. BED OF ROSE'S-Statler Brothers 3. MAMA BAKE A PIE-George Kent 4. JOSHUA-Dolly Parton 5. THE WONDERS YOU PERFORM-

 - Tammy Wynette ROSE GARDEN-Lynn Anderson A GOOD YEAR FOR THE ROSES-
- A GOOD FEAK FOK THE KOSES— George Jones
 DAY DRINKIN'— Dave Dudley & Tom T. Hall
 PADRE—Marty Robbins
 HELP ME MAKE IT THROUGH THE NIGHT
- Sammi Smith

KMAM-Butler, Missouri

3. 4.

6.7.

10.

Sammi Smith WJAT-Swainsboro, Georga 1. FLESH AND BLOOD-Johnny Cash 2. PADRE-Marty Robbins 3. SHOWING HIS DOLLAR-Webb Pierce 4. JOSHUA-Dolly Parton 5. A GOOD YEAR FOR THE ROSES-George Jones 6. THE WONDERS YOU PERFORM-Tammy Wynette 7. RAINING IN MY HEART-Hank Williams, Jr. 8. ROSE GARDEN-Lynn Anderson 9. SHERIFF OF BOONE COUNTY-Kenny Price 10. WHERE IS MY CASTLE-Connie Smith

- 10. WHERE IS MY CASTLE-Connie Smith WMAD-Madison, Wisconsin 1. BED OF ROSE'S-The Statler Brothers 2. FLESH AND BLOOD-Johnny Cash 3. JOSHUA-Dolly Parton 4. MORNING-Jim Ed Brown 5. SING HIGH, SING LOW-Anne Murray 6. LOVER PLEASE-Bobby G. Rice 7. GUESS WHO-Slim Whitman 8. ONE HUNDRED CHILDREN-Tom T. Hall 9. THE WONDERS YOU PERFORM-Tammy Wynette Tammy Wynette 10. FIFTEEN YEARS AGO-Conway Twitty

ROSE GARDEN-Lynn Anderson GUESS WHO-Slim Writman FLESH & BLOOD-Johnny Cash HELP ME MAKE IT THROUGH THE NIGHT

4. HELP ME MARE IT HXOUGH THE NI Sammi Smith. 5. WHERE IS MY CASTLE—Connie Smith 6. SWEET MISERY—Ferlin Husky 7. IF YOU THINK I LOVE YOU NOW— Jody Miller 8. A GOOD YEAR FOR THE ROSES—

A GOOD TEAK FOR THE ROSE George Jones
 RAININ' IN MY HEART— Hank Williams, Jr. & the Mike Curb Congregation
 PADRE—Marty Robbins

WKLM--Wilmington, North Carolina 1. ROSE GARDEN--Lynn Anderson 2. COME SUNDOWN-Bobby Bare 3. BED OF ROSES-Statler Blos. 4. HELP ME THROUGH THE NIGHT--Source i Seriet

Sammi Smith 5. GOOD YEAR FOR THE ROSES-

WBHP—Huntsville, Alabama 1. WHO'LL TURN OUT THE LIGHTS—

COME SUNDOWN-Bobby Bare THERE GOES MY EVERYTHING-Elvis Prestey

EIVIS Presiev KBLE-FM-Seattle, Washington 1. THE PROMISED LAND-Freddy Weller 2. FANCY SATIN PILLOWS-Wanda Jackson 3. COME SUNDOWN-Bobby Bare 4. HEAVENLY-Wynn Stewart 5. LISTEN BETTY-Dave Dudley 6. SHE WAKES ME WITH A KISS-Nat Stuckey

Nat Stuckey 7. WHERE IS MY CASTLE-Connie Smith 8. THE LAST ONE TO TOUCH ME-Porter Wagoner 9. A WOMAN ALWAYS KNOWS-

David Houston 10. THE UNFINISHED LETTER-Red Sovine

CJGX-Yorkton, Saskatchewan 1. WAITING FOR A TRAIN-Jerry Lee Lewis 2. I WAKE UP IN HEAVEN-David Regers 3. MARY'S VINEYARD-Claude King 4. SHE GOES WALKING THROUGH MY MIND-Billy Walker 5. FLESH AND BLOOD-Johnny Cash 6. DAY DRINKIN'-Dave Dudley & Tom T. Hall 7. MORNING-Jim Ed Brown 8. PADRE-Marty Robbins 9. THE WONDERS YOU PERFORM-Tammy Wynette

Tammy Wynette I WOULDN'T LIVE IN NEW YORK CITY-Buck Owens

RECORD WORLD February 13, 1971

CJGX—Yorkton, Saskatchewan

5. GOOD YEAR FOR THE KUSES-George Jones 6. SHERIFF OF BOONE COUNTY-Kenny Price 7. FLESH AND BLOOD-Johnny Cash 8. JOSHUA-Dolly Parton 9. LAST ONE TO TOUCH ME-Porter Wagoner 10. AMOS MOSES-Jerry Reed

Wayne Kemp ROSE GARDEN-Lynn Anderson SING HIGH, SING LOW-Anne Murray THE LAST ONE TO TOUCH ME-

HE LAST Orgoner BeD OF ROSE'S-Statler Brothers AMOS MOSES-Jerry Reed HELP ME MAKE IT THROUGH THE NIGHT Ray Price WAITING FOR A TRAIN-Jerry Lee Lewis COME CULDROWN-Rachty Rare

THE COUNTRY ALBUM CHART

FEBR THIS		13, 1971		OTIS WILLIAMS AND
WK.	WK.	WK3. CH	IART	THE MIDNIGHT COWBOYS
1	1	TRIBUTE TO THE BEST DAMN FIDDLE PLAYER IN THE WORLD (Or My Tribute to Bob Wills) MERLE HAGGARD—Capitol ST 638		Stop STLP 1022 (Scepter). If you're looking for a hit sing
2	3	FUK THE GUOD TIMES RAY PRICE-Columbia CS 30106	11 23	"I Wanna Go Country" on Otis'
3		ROSE GARDEN LYNN ANDERSON—Columbia C30411	8	Remember Otis Williams an
4	6	ALL FOR THE LOVE OF SUNSHINE HANK WILLIAMS, JR. & THE MIKE CURB CONGREGATION—MGM SE 4750		Charms singing "Ivory T
5	5	THE FIRST LADY TAMMY WYNETTE-EDic E30213	7 15	They're one and the same. Good
6 7	4	FIFTEEN YEARS AGO CONWAY TWITTY-Decca DI 75248	11	"Rocky Top," "The Easy Part's
8	10	CHARLEY PRIDE'S 10TH ALBUM-RCA LSP 4367	30	"Muleskinner Blues," "Wonder
9		BED OF ROSE'S STATLER BROTHERS—Mercury SR 61317 THE JOHNNY CASH SHOW—Columbia KC 30100	5	I Live There Anymore."
10		THAT'S THE WAY IT IS ELVIS PRESLEY—RCA LSP 4445	15	GLEN CAMPBELL PRESENTS
11		THE FIGHTIN' SIDE OF ME MERLE HAGGARD—Capitol ST 451	6	LARRY MCNEELY
12	16	COAL MINER'S DAUGHTER LORETTA LYNN—Decca DL 75253	30	Capitol ST 674.
13		FROM ME TO YOU CHARLEY PRIDE—RCA LSP 4468	4	You may think that Glen's banjo ain't country enough, but ren
14		THERE MUST BE MORE TO LOVE THAN THIS JERRY LEE LEWIS	3	who he was working for when
		Mercury 61323	4	hired him-Roy Acuff! Larry
15 16	11	SNOWBIRD ANNE MURRAY—Capitol ST 579 #1 SONNY JAMES—Capitol ST 451	20	plays the harp, guitar and dob
		ELVIS COUNTRY ELVIS PRESLEY—RCA LSP 4460	11	he even wrote three of the tun
17			3	sure to listen to every cut befor
18		WHERE HAVE ALL THE SEASONS GONE BOBBY BARE—Mercury SR 61316	5	gramming. Some of it doesn't
19		IN LOVING MEMORIES JERRY LEE LEWIS-Mercury SR 61318	3	like the Smokey Mountain Boys!
20		I WALK THE LINE JOHNNY CASH—Columbia S30397	8	DUETS BY AWARD WINNING DUO
21	27	MORNING JIM ED BROWN-RCA LSP 4461	3 5	PORTER WAGONER & DOLLY PAR
22	23	ONE HUNDRED CHILDREN TOM T. HALL—Mercury SR 61307 The glen campbell goodtime Album—Capitol SW 493	19	RCA LSP 4490.
23 24	24	LOOK AT MINE JODY MILLER—Epic E30382	6	It's a good album, but you'll h
25	18	BEST OF DOLLY PARTON-RCA LSP 4449	11	live with it to pick out the g
26	38	WHERE HAVE ALL THE HEROES GONE BILL ANDERSON-Decca 75254	2	Nothing in the album equals the rent single which isn't on this
27	21	THE BEST OF GEORGE JONES GEORGE JONES_Musicor 3191	15 5	The best cuts include "Toda;
28 29	31	LISTEN BETTY DAVE DUDLEY—Mercury SR 61315 HELP ME MAKE IT THROUGH THE NIGHT SAMMI_SMITH—Mega M31-1000	15	morrow and Forever," Oh, The
30	26	HELLO DARLIN' CONWAY TWITTY-Decca DL 75209	32	of Loving You," "The Fighting
31	28	OKIE FROM MUSKOGEE MERLE HAGGARD—Capitol ST 384	53	
32	42	WHERE IS MY CASTLE CONNIE SMITH-RCA LSP 4474	2	IN LOVING MEMORIES The Jerry Lee Lewis Gospel .
33 34	29	I NEVER PICKED COTTON ROY CLARK—Dot DLP 25980 Down Homers Danny Davis & the Nashville Brass—RCA LSP 4424	27 14	
35	32	I WOULDN'T LIVE IN NEW YORK CITY BUCK OWENS & THE BUCKAROOS-		The "Killer" is crazy for the go
		Capitol ST 628	11	gospel and spiritual tunes. Lis
36	4 9	PORTRAIT OF MY WOMAN EDDY ARNOLD-RCA LSP 4471	2	will dig Jerry Lee doing his
37 38	34 40	CLASS OF '70 FLOYD CRAMER-RCA LSP 4437 WE GOTTA START LOVIN' BOBBY GOLDSBORO-United Artists UAS 6777	5 5	thing. Must cuts are "I'll Fly . "Gather 'Round Children," and
39	41	COUNTRY BOY, COUNTRY GIRL JIMMY DEAN & DOTTIE WEST-RCA 4434	4	God's Not Dead." Sister Lind
40	-	IDENTIFIED NASHVILLE STRING BAND-RCA LSP 4472	1	sings a few and wrote the line
41	36	SINGER OF SAD SONGS WAYLON TENNINGS DOA LOD 1410	-	
42 43	46 35	WRITES YOU A RECORD JIM REI Skidrow Joe/Down in the Al		
44		LIVE AT THE INTERNATIONAL, L/		
		Mercury SR 61278		
45	20	BEST OF CAL SMITH—Kapp KS		
46 47	3 9 43	THIS IS CHET ATKINS-RCA VPS YOUR LOVE IS THE WAY KITTY		The SIXUA
48	44	BREAKING OUT LESTER FLATT &		Annual Awards Show of the
49 50	45 48	LORETTA LYNN WRITES 'EM AND SINGS 'EM-Decca DL 75198 JUST PLAIN CHARLEY CHARLEY PRIDE-RCA LSP 4290	31 49	Academy of Country and West-
51	50	ME AND JERRY JERRY REED & CHET ATKINS-RCA LSP 4369	20	ern Music has been announced for Monday night, March 22, at
52 53	47 53	ONCE MORE PORTER WAGONER & DOLLY PARTON—RCA LSP 4388 GEORGIA SUNSHINE JERRY REED—RCA LSP 4391	24 21	the Hollywood Palladium by
54	-	I'VE GOTTA SING WANDA JACKSON—Capitol ST 669	1	the international organization's
55	51	GEORGE JONES GREATEST HITS-Musicor MS 3116	7	President Bill Ward.
56 57	52 57	ALL MY HARD TIMES ROY DRUSKY—Mercury SR 61306 BEST OF PERRY LEE LEWIS—Smash SRS 67131	14 47	Awards this year will be
58	57	OLD TYME COUNTRY MUSIC JERRY LEE LEWIS—Sun 121	11	voted in more than two dozen
59	54	STEPPIN' OUT JERRY SMITH—Decca DL 75241	12	country music categories by the Academy's more than 1500
60 61	58 56	BEST OF CHARLEY PRIDE—RCA LSP 4223 The World of Johnny Cash—Columbia GP 29	66 34	members. Members represent a
62	59	MY WOMAN. MY WOMAN. MY WIFE MARTY ROBBINS-Columbia 9978	37	cross-section of the C&W music
63 64	60 63	YOUR SWEET LOVE LIFTED ME FERLIN HUSKY—Capitol ST 591 WORLD OF RAY PRICE—Columbia GP 28	15 20	field: artists and entertainers,
65	61	TAMMY WYNETTE'S GREATEST HITS-Epic BN 26486	28	musicians, composers, manag-
66 67	62 64	THIS IS EDDY ARNOLD—RCA LSP-6032 BOBBY LORD—Decca DL 75246	13 10	ers, publishers, recording com-
68	67	THIS IS BARE COUNTRY BOBBY BARE—Mercury SR 61290	23	pany executives, disc jockeys, club operators and those in al-
69 70	65 68	GETTIN' TO KNOW MERLE HAGGARD'S STRANGERS—Capitol ST 590 Someone Special Barbara Fairchild—Columbia C30123	15 11	lied areas.
71	71	WONDERS OF THE WINE DAVID HOUSTON-Epic BN 30108	21	The Awards show, which is
72 73	66 69	FOREVER YOURS DOTTIE WEST—RCA LSP 4433 COUNTRY FAIR VARIOUS ARTISTS—Capitol SWBB-562	13 16	being presented for the third
74	73	TAMMY'S TOUCH—Epic BN 26549	36	consecutive year at the Palla-
75		IT'S A BEAUTIFUL DAY WYNN STEWART—Capitol ST 561	15	dium, will be co-produced by



OTIS WILLIAMS AND THE MIDNIGHT COWBOYS

Stop STLP 1022 (Scepter). If you're looking for a hit single, try "I Wanna Go Country" on Otis' album. Remember Otis Williams and the Charms singing "Ivory Tower"? They're one and the same. Good cuts on "Rocky Top," "The Easy Part's Over," "Muleskinner Blues," "Wonder Could I Live There Anymore."

GLEN CAMPBELL PRESENTS LARRY MCNEELY

You may think that Glen's banjo player ain't country enough, but remember who he was working for when Glen hired him-Roy Acuff! Larry sings, plays the harp, guitar and dobro and he even wrote three of the tunes. Be sure to listen to every cut before programming. Some of it doesn't sound like the Smokey Mountain Boys!

DUETS BY AWARD WINNING DUO PORTER WAGONER & DOLLY PARTON-RCA LSP 4490.

It's a good album, but you'll have to live with it to pick out the goodies. Nothing in the album equals their current single which isn't on this album. The best cuts include "Today, Tomorrow and Forever," Oh, The Pain of Loving You," "The Fighting Kind"

IN LOVING MEMORIES

THE JERRY LEE LEWIS GOSPEL ALLUM

-Mercury SR 61318. The "Killer" is crazy for the good ole gospel and spiritual tunes. Listeners will dig Jerry Lee doing his gospel thing. Must cuts are "I'll Fly Away," "Gather 'Round Children," and "My God's Not Dead." Sister Linda Gail sings a few and wrote the line otes. duction









Show March 22

Gene Weed of Film Factory and Red Steagall of Amos Records. Bill Ezell heads the talent committee which includes Buzz Wilburn of Capitol Records and Harry Newman of KLAC radio. Ticket chairmen for the event are Steve Stebbins and Marty Landau.



RECORD WORLD February 13, 1971

Pinwheel Art, Photography Completes Major Expansion

NASHVILLE—Completion of a major three-month expansion of the Pinwheel Art and Photography Studio has been announced by Jack Clement and his Art/Photo Studio Manager Herb Burnette. They said full commercial photographic facilities—studio and dark-room have been added to the Pinwheel operation, "putting everything under one roof."

The Pinwheel Art and Photo Studio is another business enterprise of Nashville music industry executive Jack Clement: more specifically, it is a division of his publishing firm, Jack Music. Inc. Explaining his interest, he said, "It's been my desire for many years to make it possible for music people to participate on their own terms in such vital areas as the design of album covers, record sleeves, and advertising and promotional material. And more people here are beginning to recognize the very critical relationship of visual antistic representation of the auditory recorded product.

"I've believed Nashville has needed a truly music industry-

oriented commercial art facility, a studio staffed and directed by skillful artists who also are skilled in the ins and outs of the country music industry, particularly since commercial art is beginning to play such an important role in helping our industry solve critical marketing problems."

Burnette added, "In effect, we decided to make Pinwheel a 'one-stop' for the art requirements of the music industry."

Burnette listed some of the facilities available at the studio's new location, 1308 16th Ave. So., the former location of the John F. Kennedy Memorial Museum.

"What puts us ahead of most of our competition is our extensive photography department," he explained. "John Donegan, our Director of Photography, is a very talented young man with a degree in Civil Engineering from Vanderbilt University. He also taught there for a year. He took up photography as a sideline and became so proficient at it that he successfully freelanced for a year before going on active military duty. He joined us last October, supervising the construction of the studio and the installation of our equipment, the finest, most modern photographic equipment presently available."

Burnette further remarked, "Now Donegan operates not only one of the finest, most versatile studio plants, but he's also geared to handle all types of on-the-scene photography. Our photo studio is as well equipped as any photo studio in New York City.

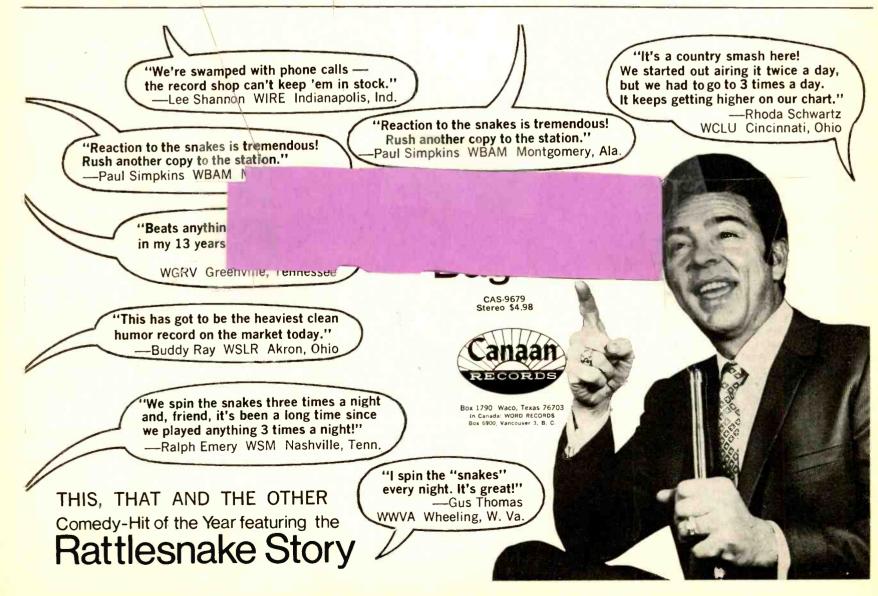
He added, "Not many studios employ photo re-touchers; they have to assign such work to free-lancers. I brought Marshall Givens down here from Louisville last March to handle this work for us. He was one of Louisville's busiest and most skilled re-touch artists, and he has every kind of equipment needed to meet the client's retouch requirements. And while I'm at it, we have our own stat (photostatic) equipment, and that really puts us to good advantage."

Burnette and Clement said

Pinwheel can handle such operations as photography, layout, illustration, cartooning, typographic consultation, and so forth. They said this could include designing magazine ads, brochures, album covers, and similar items. "Furthermore," Burnette explained, "We'll be happy to supervise whatever outside printing, manufacturing, or fabrication that might be needed."

Clement continued, "We're set up to take care of the entire job—from the very inception of the concept right on through to completion of fabricating or manufacturing. For example, we intend to concentrate much attention on the design of album covers. We can assist in developing the cover concept; we've even arranged to have free-lance writers available for liner notes.

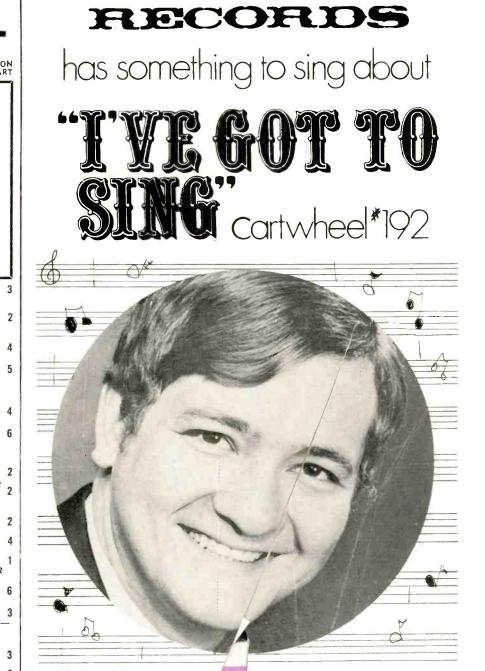
"Also, we're getting into our next expansion phase at the studio. We're building a series of special sets upstairs, sets that depict a wide veriety of unique interior and exterior scenes. We'll have a well-stocked prop room, too."



RECORD WORLD February 13, 1971

THE COUNTRY SINGLES CHART

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W	_	WK.			СНА
	1	2 HELP ME MAKE IT THROU Mega 615-0015	GH THE	NIG	HI SAMMI SMITH— 9
	2	5 RAININ' IN MY HEART HANK			
	3	& THE MIKE CURB CONGR 1 JOSHUA DOLLY PARTON—RC/			GM K14194 9 10
	4	7 THE PROMISED LAND FREDDI	E WELLE	ER—C	Columbia 4-45276 9
E	5 6	9 COME SUNDOWN BOBBY BAR 3 BED OF ROSE'S STATLER BRO			
	7	8 GUESS WHO SLIM WHITMAN-	-United	Artis	sts 50731 10
	8 9	10 SHERIFF OF BOONE COUNTY 12 ONE HUNDRED CHILDREN TO			
	9	13 SHE WAKES ME WITH A KISS			
	10		10	40	
12	16 4	A WOMAN ALWAYS KNOWS 5 DAVID HOUSTON-Epic 5-10696 FLESH AND BLOOD 10	43	48	ANYWAY GEORGE HAMILTON IV- RCA 47-9945
12	4	JOHNNY CASH— Columbia 4-45269	44	66	DO RIGHT WOMAN BARBARA MANDRELL-
13	14	LISTEN BETTY 9 DAVE DUDLEY—Mercury 73138	45	49	Columbia 4-45307 I'M MILES AWAY
14	20	WHERE IS MY CASTLE 7 CONNIE SMITH-RCA 47-9938	46	50	THE HAGERS-Capitol 3012 MY GUY
15	19	WATCHING SCOTTY GROW 8 BOBBY GOLDSBORO		00	LINDA K. LANCE- Royal American 24
16	17	United Artists 50727 THE LAST ONE TO TOUCH ME 6 PORTER WAGONER—	47	47	I'M SO LONESOME
17	18	RCA 47-9939 THERE GOES MY EVERYTHING/	48	52	LINDA PLOWMAN—Janus 146 NADINE
		I REALLY DON'T WANT To know 6		01	COMPTON BROTHERS- Dot 17362
18	6	ELVIS PRESLEY-RCA 47-9960 PADRE 10	49	69	IT WASN'T GOD WHO MADE HONKY TONK ANGELS
19	11	MARTY ROBBINS- Columbia 4-45273	50	57	LYNN ANDERSON-Chart 5113 I'VE GOT TO SING
13	11	ROSE GARDEN 15 LYNN ANDERSON- Columb ¹ a 4-45252	51	72	BRIDGE OVER TROUBLED
20	24	SWEET MISERY 8 FERLIN HUSKY—Capitol 2999	52	55	WATER BUCK OWENS—Capitol 3023 DAYTON, OHIO
21	23	IF YOU THINK I LOVE YOU NOW 8	53		JACK BARLOW-Dot 17366
22	25	JODY MILLER-Enic 5-10692 PORTRAIT OF MY WOMAN 8	54	51	CHARLEY PRIDE-PCA 47-995: WHO'LL TURN OUT THE
23	31	EDDY ARNOLD—RCA 47-9935 BAR ROOM TALK 6			LIGHTS WAYNE KEMP-Decca 32767
24	36	DEL REEVES- United Artists 50743 I'M GONNA KEEP ON	55	60	SLOWLY JIMMY DEAN & DOTTIE WEST
		LOVING YOU 3 BILLY WALKER-MGM K14210	56	58	PUT YOUR HAND IN
25	30	(LOVIN' YOU IS) SUNSHINE 8 BARBARA FAIRCHILD—	_		THE HAND BETH MOORE-Capital 3013
26	28	Columbia 4-452727	.57	65	IN LOVING MEMORIES
27	15	WYNN STEWART—Capitol 3000 THE WONDERS YOU PERFORM 13			
28	33	TAMMY WYNETTE-Foic 5-10687 LOOKIN' OUT MY BACK DOOR 6	1		
29	38	BUDDY ALAN—Capitol 3010 GIVE HIM LOVE 5			
30	32	PATTI PAGE-Mercury 73162 TRUE LOVE IS GREATER			-
		THAN FRIENDSHIP 6 ARLENE HARDEN	97 - L T		DON CHAPEL- Metro Country 626B-6678
31	53	AFTER THE FIRE IS GONE/	62	62	TWO DOLLAR TOY
_		CONWAY TWITTY & LORETTA LYNN-Decca 32776	63 64	70 71	HERE COME THE ELEPHANTS JOHNNY BOND Storday 45-9 THE KIND OF NEEDIN' I NEED
32	41	LOVENWORTH 3 ROY ROGERS-Capitol 3016		75	FIRE AND RAIN
33	21	A GOOD YEAR FOR THE ROSES 13	65 66		FRNIE ROWELL-Prize PR9802
34	34	GEORGE JONES-Musicor 1425 THAT'S WHAT IT'S LIKE	67	-	JIM & JESSE—Control 3026 KNOCK THREE TIMES
	67	TO BE LONESOME 8 CAL SMITH—Decca 32768	-	74	BILLY "CRASH" CRADDOCK— Cartwheel A-193 SING A HAPPY SONG
35	67	HERE COME THE RATTLESNAKES 3	68 69	73	CONNIE FATON-Chart 5110 THE FIRST LOVE
36	44	WENDY BAGWELL—Canaan 715 TULSA COUNTY 7 ANITA CARTER—Capitol 2994			PENNY DE HAVEN- United Artists 50742
37	39	LOVER PLEASE 7 BOBBY G. RICE-	70	_	FIFTEEN BEERS AGO BEN COLDER-MGM K14209
38	<mark>46</mark>	Royal American 27 GUESS AWAY THE BLUES 3	71		HAROLD'S SUPER SERVICE BOBBY WAYNE-Capitol 3025 BIG MABLE MURPHY
39	43	DON G'BSON-Hickory 1588 MOVE TWO MOUNTAINS 4	73	_	DALLAS FRAZIER-RCA 47-99
40	54	ARMS OF A FOOL 3 MEL TILLIS-MGM K14211		_	CONWAY TWITTY
41	45	WISH I WAS HOME INSTEAD 8	74	-	SHE'LL REMEMBER/ AFTER YOU
42	42	Royal American 23 SING HIGH, SING LOW 7	75	_	JERRY WALLACE-Decca 3277 EVERYDAY FAMILY MAN
		ANNE MURRAY—Capitol 2988	-		JIMMY DICKENS-UA 50730



CARTWREEL



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ND-Storday 45-916 F NEEDIN' I NEED N-RCA 47-9946 AIN ELL-Prize PR9802	3	PEST BUFFALD, N. Y. BIB CHARLOTTE, N. C. CAMPUS MIAMI, FLA. CHOICE KANSAS CITY, MO. FIDELITY NORTHWEST DIST. CENTIE WASH	JAY KAY DETROIT, MICH. MOBILE ONE STOP PITTSBURGH, PA. MUSIC CITY NASHVILLE, TENN. MUSIC M'RCHANTS WOBURN, MASS. MUSIC WEST TORRANCE, CALIF.	PHIL'S ONE STOP OKLAHOMA CITY, OKLA. RECORD SALES MEMPHIS, TENN. RECORD SERVICE HOUSTON, TEXAS ROBERT'S ST. LOUIS, MO. SOUTHERN NASHVILLE, TENN.	STARK RECORD SERVICE CANTON, OHIO STAN'S SHREVEPORT, LA. SUMMIT RECORD DIST. SKOKIE, ILL. T. D. C. DENVER, COLO.	TAYLOR ELECTRIC MILWAUKEE, WISC. TELL MUSIC MADISON, WISC. UNIVERSAL PHILADELPHIA, PA. WENDY NEWARK, N. J. WESTEX DALLAS, TEXAS	
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MARVIN GAYE'S "WHAT'S GOING ON" SHOULD BE GOING ON

SMASH ON TAMLA

