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• Two Rival Songwriter Organizations Merge After Years Of Competition, NAS And LASS Bury The Hatchet





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24 Los lobos

One of East L.A.'s greatest musical exports, Los Lobos, have released *Colossal Head*, an album that continues on the experimental path of their recent efforts. We talk with the band about their past (playing the local club circuit) and their new album.

By Jonathan Widran

26 NAS/LASS MERGER

These two songwriter organizations have combined forces. NAS Executive Director Brett Perkins, NAS President Jeff Barry and LASS Co-Founders/Directors Len Chandler and John Braheny fill us in on what NAS does to protect and promote the songwriter.

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Cover photo: Fredrik Nilson





🛆 A Zen Fan

Dear MC:

The purpose of a review is to provide objective information, pro and con, about a band so that readers can make intelligent choices about where to spend their time and money. The review of Van Zen by Christopher Horvath (issue #6) provided nothing but biased misinformation that was designed for the apparent self-aggrandizement of Horvath, without regard for the readers of *MC*.

Horvath seems to have skipped a few chapters-"and the rest of the book, for that matter"-when it comes to writing reviews. If MC plans to publish Horvath in the future, please see that he gets basic facts straight. For example, the drummer's name is T.C. Spriggs, not "Briggs." And if Mr. Horvath had bothered to do his job and read the press kit (which I did right after the show), he would have known that "the other Van prefixed-guitarist" is not a musical influence of Van Zen. In fact, anyone who actually listened to Van Zen that evening would not have heard the other "Van's" supposed musical influence.

Which leads me to the most distressing aspect of Horvath's review—that he did not really listen to the band because he apparently had some other hidden agenda. The tone and tenor of Horvath's writing implies personal hostility toward Van Zen and a consequent disservice to *MC* readers.

Come on Chris, confess. Were you a failure as Van Zen's guitar student?

Sincerely, Laura Seraso

Another Roxy Road

John

Hollywood, CA "This call is in response to the feedback letter 'from another little nobody musician' (Rocky Roxy Road, #4). I totally agree with your views on the Roxy. My band played there, and there was no water, nothing inthe dressing room, and the dressing room was barely lit. My band was headlining, and we had several A&R people out from several labels. Eddie the booker booked totally awful bands that did not go well togethera hard-core thrash band, with a mellow acoustic band, with another band playing Ted Nugent stuff, and then our band, which is kind of an industrial band. It was terrible. When we finally got on the stage-

a full one and a half hours after we were told we would get on-the A&R people had left because they couldn't stick around. It was a free night, so we had tons of people there, buying drinks and everything, and the band didn't make any money. The club was the only one who made out at all. We just got treated terribly. I'm sure it happens to a lot of other bands. Also, any other time I've been to the Roxy lately, it seems like the bands don't go well together. It seems the bands that are booked are booked to bring in people, not bands to put a good show together. I think Eddie the booker is terrible and should be replaced."

🖉 Demo Praise

Dear MC:

I just wanted to thank you for the very kind review you gave my demo in your most recent issue (#4). Thanks to you, we've received a number of calls.

My musician friends are all wondering who Γ m sleeping with at *Music Connection* to have received such a favorable review. Now if only the people I *were* sleeping with were giving me the same approval rating, Γ d be really happy.

Thanks again, David Grow

☎ A Case For Showcases

James Thomas Pres. BEM Entertainment & Hollywood Music Showcase Hawthorne, CA

"I just wanted to respond to your current issue which has the local showcases listed. After much support over the past year from Music Connection for the Hollywood Music Showcase, Southern California's premiere music showcase for unsigned talent, I was very disappointed to see that we weren't listed in your current music showcases. You happen to have the ASCAP showcase, which is a predominately rap, hard-core showcase, and a couple of others. The Hollywood Music Showcase, which is one of the most successful music showcases going right now, was not listed. lam a big fan of Music Connection. However, it was very disappointing to not see the Hollywood Music Showcase listed, which takes place monthly at the Roxbury Club and very soon will have a second show every month at the Hollywood Mogul Club."

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By Carrie Colombo

If you have an event, workshop, class or seminar that you want us to announce, send the info in writing to: Calendar, c/o Music Connection, 6640 Sunset Blvd., Hollywood, CA 90028.

Current

Music Connection Publisher J. Michael Dolan will lead a three-hour seminar, "How To Produce Extraordinary Results In Your Music Career," as part of "Music West '96"a music conference and festival in Vancouver, B.C. which is offering valuable and informative seminars by day and rockin' music/partying at night! The conference offers a variety of seminars which cover new technology, taking control of your career, how to get noticed and successful business strategies. Speakers are established professionals recognized to be among the best in their area of expertise. Some of the other seminars offered include "Smells Like Indie Spirit," which covers the ins and outs of dealing with independent record labels: "Compose Yourself," a series of songwriting techniques and dynamics for plugged and acoustics performers; and "Master Producers Workshops," which offers hands-on sessions with world class producers. The evening festival promises "wild and wanton nights" filled with performances by established and unsigned bands alike. Music West '96 is being held May 2-5, and early bird pricing is available before March 30th. For more info, contact Natacha Dobrovoisky, 604-684-9338 (or email: nat@musicwest.com, http:// www_musicwest.com)

Attention musicians: FREE music swap meet! Musicians and music enthusiasts are welcome to buy, sell or browse at the 10th annual "Music Swap Meet," held at Big Valley Music in Northridge. Deals and bargains on musical instruments and equipment are bound to be found. Topping off the event is the "Rockin' On The Roof" free BBQ with live bands performing from 1:00-2:00 p.m. The swap meet happens Saturday, April 20, 10:00 a.m. to 2:00 p.m., at Big Valley Music, 8541 Reseda Blvd., Northridge. Sellers come one hour early

The Songwriters Guild of America continues their monthly series "Aska-Pro/Song Critique" (conducted the third Wednesday of each month). This month, industry guest Bob Thiele, Jr., A&R Director for EM Records, will listen to all styles of songs and answer general questions from writers on Wednesday. April 17, 7-8:30 p.m. Also, SGA and Roland Corporation will present "Technology For Songwriters," a hands-on demonstration of the latest gear for songwriters on Wednesday, April 3, 7-8:30 p.m. Reservations are required, so call SGA at 213-462-1108 for more information.

Stage fright, anyone? International recording artist Thomas Baroque (Sony) and prominent vocal teacher Jodi Sellards (Seth Riggs Method) will be conducting their "Performance Magic Workshop." This introduction to performance will teach you how to eliminate stage fright, build confidence and above all, have a lot of fun. The fee is \$35, and the class will be held on April 11th, 7:00 p.m. Call 213-464-3108 for more details.

Re-Caps

UCLA Extension has their usual plethora of music/industry courses. "Blues And Rock Improvisation On Electric Guitar," set for April 1 through June 17, 7:00-10:00 p.m., offers insights into the art of blues and rock improvisation, performance skills and practical music theory. Participants perform with a live band at the last session, "Putting An Act Together: Showcasing Your Talent As A Live Performer" will help you develop skills necessary to build a powerful professional act, spotlighting your strongest assets as a singer and wellrounded performer. Each student performs extensively in class, which runs from April 1-May 20, Monday, 7-10 p.m. "A&R And The Unsigned Artist: From Clubs To Contracts" features Kenny Kerner, President of Kerner Entertainment, former Senior Editor of Music Connection, record producer and former A&R manager at Casablanca Records, who will give you all the ins and outs on A&R. The class runs from April 11-May 16, Thursday 7-10 p.m. "Producing Professional Demos" showcases musical and engineering techniques that apply to any recording, at home or in a professional studio, and runs from April 11-June 13, Thursday 7-10 p.m. To obtain information on these and other courses,



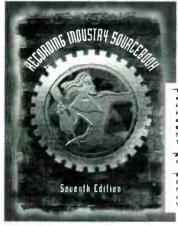


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you have a band. you record in the basement. you call SESAC. you sign with SESAC. SESAC helps you set up a publishing company. you need a better tape. SESAC advances you \$1500. the tape sounds good. you do an inde release. SESAC pays \$1000 pre-chart payment. you service college radio. college radio likes it. SESAC buys a full page ad in CMJ. you get a manager, you need an attorney. SESAC gives you some names. you have a number one college track. SESAC pays \$1,500. your manager sets up a new york showcase. SESAC picks up your airfare. you sign with a major. SESAC advances you \$5000. you release an album. SESAC pays \$1,500 pre-chart payment. the first single hits number 1 alternative. the record crosses over to the rock chart and goes number 1. the album hits the top ten. SESAC pays \$307,000. you release more singles. SESAC pays you more money. you sell a ton of records, you get rich. you buy a house. you get married. you build a studio. you have kids.

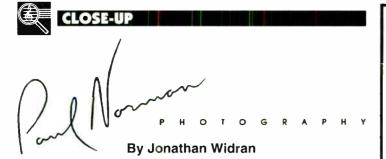
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When local musicians call Paul Norman Photography for head and band shots to enhance their portfolios, high quality work at a reasonable price is only the start of what Norman can offer them.

The Santa Monica-based photographer brings to each client an overall music industry expertise stemming from a resume of accolades in numerous areas of the business, including work as a session drummer, bandleader, music teacher, manager, booking agent and last but not least, co-owner of the esteemed Santa Monica Music Center.

Norman's lighting technique wherein three lights, reflection and background lighting create the effect of a cinematic closeup—has won him great success, but it's the intangible extras which make his services the most irresistible deal in town.

"Aside from getting three dimensional, very professional photos, clients can relate to me as a fellow musician, and this helps them relax," says Norman, who with his brother Victor Fernandez, founded the Center in 1972, a few years before open-

ing the photography studio. "We talk about music, I keep the atmosphere friendly and this level of trust and comfort makes for very natural looking head shots. I suggest different looks and bring out their personality at the same time I'm working on the lighting around them."

Though his work as

endorsee and product photographer for Stringerland and Remo Drums has led the Toronto native to photograph famous musicians like Louis Bellson and the late Jeff Porcaro, Norman has built most of his clientele through local word-of-mouth.

Paul Norman

Most of the musicians who come to him are either up-and-coming bands working around town or newcomers working on their first promotional kits, but he also does CD cover photography as well. More importantly, Norman's wealth of knowledge and experience can be invaluable in helping the young player focus on a marketing approach.

"Once I tell them how to pose," he says, "I advise them what sort of multiples to make, depending on their needs. For example, lithographs are good for mass mailings to a hundred or more agents. Sometimes I'll suggest a composite featuring the lead singer, then the band and a bio, which can read like a newsletter. And the one thing a performer must always have is a glossy 8x10 for use in newspapers and magazines."

Aside from giving his clients free

advice on everything to how the business works to what an agent looks for in a promo package, Norman prides himself on keeping the novices grounded in reality when it comes to how they wish to present themselves. "I don't go for these esoteric ideas some musicians come up with. The reality is, an agent wants to see what the act looks like when he or she is listening to the music. Forget the dreamy look. A straightforward, well-lit head shot of you is the best way to sell yourself."

When it comes to the financial aspect, Norman is very concerned that struggling performers with minimal amounts of cash to spend will bypass professional product in the quest to save a few bucks. "I've seen ads for head shots charging only \$65 dollars, but in most of these cases, you indeed get what you pay for, and that's bad work. If you send out a shoddy package with a poor photograph or composite, you're basically telling agents and managers that you're unprofessional.

"The business is more visual than ever," he adds, "with music videos

and websites an integral part of the marketing end of things. I like to think I'm helping a lot of very talented people gain every advantage they can."

The various intertwining aspects of the 55-yearold Norman's career stem from his many childhood interests—drumming, drawing and photography.

In addition, under the name Chico Fernandez, he's been a musician and bandleader, appearing in "nightclub" scenes in such films as the *Naked Gunseries, The Mambo Kings* and *For The Boys.* He also still occasionally leads a local band.

He's also done layout and graphic design for an advertising agency, spent seven years as a manager, booking agent and music publisher, and continues to do graphics and photography for the Music Center.

"The way most people react to me or anyone else whose career is a hyphenate is, 'Are you a jack of all trades and a master at none?' But the bottom line is, I was just never a nine-to-five kind of guy and I had a family to support from a young age. I needed to not only make a decent living, but also found that I enjoyed all the creative outlets each aspect of my life provided me with. I'd hate to give any of them up."

Contact Paul Norman Photography (310-392-1421) or the Santa Monica Music Center (310-393-0346).

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'VH1 Honors' Comes to Universal Amphitheatre

By Ernie Dean

Stars from film and music come to L.A. to honor charitable contributions of musical artists; array of superstars to perform live

Los Angeles—The third annual "VHI Honors," which this year pays tribute to the global human rights organization Witness (founded by the Lawyers Committee for Human Rights, in partnership with Peter Gabriel and the Reebok Foundation), is scheduled to take place Sunday, April 28, at the Universal Amphitheatre in Los Angeles. The event will be aired live on the music channel at 6:00 p.m. (PST).

Academy Award nominated actor/director and political activist Tim Robbins will host the event, with presenters including his wife and actress Susan Sarandon, director Oliver Stone, Sean Penn, Jimmy Smits, Anthony Edwards, Holly Hunter and Timothy Hutton.

In addition to the evening's honoree, Peter Gabriel, among the musical artists also scheduled to perform live at the event are Bryan Adams, Don Henley, Natalie Merchant, Joan Osborne, Rod Stewart and R.E.M.'s Michael Stipe.

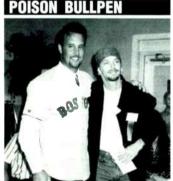
Created back in 1994, "VH1 Honors" pays tribute to influential and respected musical artists and

Superstar Benefit to Support Rainforest Foundation

By Sue Gold

Elton John, Don Henley, Sting and James Taylor to perform at Carnegie Hall benefit concert

New York—Sting, Don Henley, Elton John and James Taylor are just a few recording stars who will participate in a benefit concert for



Poison's lead singer Bret Michaels (in bandana) took a break from work on his film debut, *A Letter From Death Row*, to join Boston Red Sox pitcher Tim Wakefield's celebrity golf benefit in Melbourne, Florida. The annual tournament is held to help raise money for the Children's Space Coast Early Intervention Center. Michaels' and bandmate Bobby Dall's golf team placed second among eighteen teams that included such baseball stars as Jose Canseco and Andy Van Slyke. the Rainforest Foundation on April 12 at Carnegie Hall.

Additional artists performing at the concert are expected to be announced shortly. Among the stars who have participated in previous benefit concerts for the organization include Jon Bon Jovi, Bruce Springsteen, Whitney Houston, Tammy Wynette, Whoopi Goldberg, Paul Simon and Billy Joel.

The Rainforest Foundation was founded in 1989 by Sting, his wife Trudie Styler and Chief Raoni, after Sting and Styler visited the Amazon rainforests and found out from local residents that the land was being threatened. Since that time, the Rainforest Foundation has raised more than \$6 million to help protect indigenous peoples and traditional populations of the rainforest in their efforts to protect their environment. Approximately 77 percent of all funds raised go directly to the organization's various programs.

In addition, the organization helps people of the rainforests to secure and control the natural resources necessary for their longtheir contributions to worthwhile endeavors and charitable organizations in a live televised event. Stevie Wonder, Bonnie Raitt, Garth Brooks, Michael Bolton and Melissa Etheridge were among those honored during the inaugural program. In 1995, the honorees included Michael Jackson, Smokey Robin-son, Annie Lennox, Boyz II Men, Whitney Houston, Vince Gill, Bette Midler and the AIDS awareness organization Red Hot.

In support of the "VH1 Honors" concert on April 28, VH1 will be presenting programming that focuses on Witness and the music industry's long-standing involvement in social issues, including *Witness: A Program For Change* (April 17, 11:00 a.m.), *Music Matters* (April 19, 11:00 a.m.) and *The Concert For Bangladesh* (April 20, 6:00 p.m.).

Tickets for this year's "VH1 Honors" went on sale in L.A. on March 24 and are available through Ticketmaster and the Universal Amphitheatre box office.

term well-being and use them in ways which do not harm the environment, violate their culture or compromise their future.

Since its inception, the Foundation has made great strides. In 1991, the Foundation won a huge battle when the Brazilian government signed a decree authorizing the demarcation of approximately 19,000 square miles in the state of Para, about the same size as Switzerland. It also helped the Panara Indians return to their ancestral territory, a place they were forcibly removed from in 1975.

For more concert information, contact Event Associates at 212-245-6570 or call the Rainforest Foundation at 212-431-9098.

Jam & Lewis Honored by T.J. Martell Foundation By Charlie Ray

Chart-topping producers/songwriters to receive Humanitarian Award on June 13th

New York—Platinum producers/ songwriters Jimmy Jam and Terry Lewis have been named as the recipients of the T.J. Martell Foundation's 1996 Humanitarian Award, which will be presented on June 13 at a gala event in Avery Fisher Hall in New York.

The co-Presidents of Flyte Tyme Productions and Perspective Records began their recording careers in the early Eighties as members of the Time and have since written and/or produced more than 40 singles or albums that have achieved gold or platinum status.

In making the announcement, Chairman/Founder Tony Martell said, "We are extremely pleased that Jimmy and Terry are our recipients this year. Their dedication to their art as well as to the well-being of their artists and the community in general makes them outstanding honorees."

For more on the T.J. Martell Foundation and the Humanitarian Award gala, contact Muriel Max at 212-245-1818.



The Hard Rock Cafe in New York recently hosted a joint charity venture between Archies Comics and Dre Ida Foods. For every package of Tator Tots purchased in the month of March, Dre Ida donated two cents to United Cerebral Palsy. Pictured (L-R) are Grant Jones, P.R. Manager, Dre Ida Foods; Ron Dante, the Archies; Ed Matthews, Executive Director, United Cerebral Palsy of New York City; Michael Silberkleit, Co-Publisher/Chairman of Archie Comics.



By Steven P. Wheeler

RIAA Report Shows Changes in Anti-Piracy Actions

By Paul Stevens

RIAA annual anti-piracy report shows a shift in direction, as criminal and civil actions increase

Washington DC—The Recording Industry Association of America released its annual anti-piracy statistics for 1995, and the results reflect that traditional counterfeit cassette seizures have continued to decline (1.1, million in 1995 down from 1.4 million in 1991).

The report also indicates that the RIAA has redirected their anti-piracy efforts to pursue criminal and civil actions. Steven D'Onofrio, Executive VP and Director of Anti-Piracy for the RIAA, said in a prepared statement: "The success of the RIAA's anti-piracy programs, combined with the emerging technology that is altering the legitimate music marketplace, are forcing pirates to find new niches for music piracy and more innovative ways to exploit sound recordings.

"As a result, our anti-piracy efforts are now measured less in terms of units seized and more in terms of the success of deterrents such as civil proceedings, which provide for potentially significant financial penalties, and are proving effective in combatting new forms of piracy."

In one such instance, nine members of the RIAA (Arista Records,

Atlantic Records, BMG Music, Capitol Records, Elektra Entertainment Group, Motown Records, Sony Music Entertainment, Virgin Records and Warner Bros, Records) have reached a settlement in a civil action for copyright infringement against Send-A-Song Corporation, which operates a commercial service for customers to order particular recordings to be played over the telephone, accompanied by a personal message, in the form of an "aural greeting card."

Prior to the settlement, Send-A-Song made copies of the nine plaintiffs' sound recordings without consent, stored them in Send-A-Song's computers and then transmitted them over the phone to the recipients of Send-A-Song's services.

The RIAA's anti-piracy unit investigates the illegal production and distribution of pirated sound recordings, which cost the music industry in the United States an estimated \$300 million a year.

The RIAA's anti-piracy unit operates a toll-free hot line, 800-BAD-BEAT, which can be used by consumers and retailers to report suspected music piracy.





Hosted by MTV, Rock The Vote raised over \$250,000 at a sold-out pre-Grammy benefit at the House Of Blues in West Hollywood. Rapper Chuck D and the four members of Hootie & the Blowfish were honored with the Patrick Lippert Award, which recognizes individuals who inspire young people to become politically aware and active. Soul rocker Isaac Hayes presented the award to Chuck O, while the Hootie members were honored by R.E.M.'s Mike Mills. Pictured (L-R, back row): Judy McGrath, President, MTV; Mark Bryan, guitarist, Hootie & the Blowfish; Mike Mills, R.E.M.; William Baldwin, emcee; Isaac Hayes; Darius Rucker, lead singer, Hootie & the Blowfish; Tom Freston, Chairman/CEO, MTV Networks; (front row) Jim Sonefeld, drummer, Hootie & the Blowfish; Ricki Seidman, Executive Director, Rock The Vote; Chuck D; and Dean Gelber, bassist, Hootie & the Blowfish.



Missy Worth

Missy Worth has been appointed Senior Creative Executive at **Revolution**, formerly Giant Records and still run by owner Irving Azoff. Worth will oversee all aspects of the label's revamped operations, with an emphasis on the company's new A&R focus. She will work out of the label's Beverly Hills offices (310-289-5500).

AKG Acoustics has named Doug MacCallum to the newly created position of Vice President of Marketing and Sales, AKG United States. AKG acoustic microphones and headphones are manufactured in Vienna, Austria, while AKG Acoustics and AKG U.S. are part of the Harman International network of companies. Contact 818-830-8278.



Karen Brown

Karen Brown has been named to a senior position with Creative Services at The Enclave, the new label headed by former Geffen A&R executive Tom Zutaut. Brown will be based out of the label's New York headquarters (212-506-5543).

Leigh Armistead has been appointed to the cost of National Director, NAC/ Jazz/AC for Discovery Records, where she will play a key role in the label's development at the formats at which Discovery enjoys a long and venerated history. She will be based at the label's Santa Monica offices (310-828-1033).

American Recordings has promoted Todd Sievers to the position of National Director of Alternative Promotion, after spending the last four years working in the company's college radio department. Sievers will continue to work out in the company's Burbank offices (818-973-4545).

Lois Scali has been named to head the Entertainment Group of the Irell & Manella law firm. Scali, who had a 15year singing career, including a record deal with Columbia Records, has been with the law firm for nine years. Founded in 1941, Irell & Manella is a full-service law firm with three offices in Southern Cal.fornia. Contact the Century City office at 310-277-1010.

Arista Records has announced the appointment of Paul Brown to Vice President of Rock Promotion, as well as the promotion of Bill Wilson to the post of Associate Director, Product Management. Both Brown and Wilson are based in New York (212-489-7400).

Danny Buch has been named Senior Vice President, Promotion for Atlantic Records. Based in New York (212-275-2000), Buch first joined the label in 1979.



Stephen K. Peeples

Stephen K. Peeples has been promoted to the newly created position of Senior Director/Creative Editorial & Online Mecia for Rhino Entertainment. Previously the Senior Director and Department Co-Director of Rhino Media Relations, Peeples is a Grammy-nominated writer/producer. He will continue to work cut of Rhino's headquarters in Los Angeles (310-474-4778).

BMG Entertainment has appointed Derek Ferguson to the post of Vice President, Financial Reporting and Analysis. Also, Steve Gawley has been promoted to Director. Legal and Business Affairs for BMG Entertainment North Anierica. Shari Abel-Saunders has been premoted to Director. Business Affairs, BMG Distribution, and Greg Irikura has been named Associate Director, Legal & Business Affairs for BMG Entertainment. All are based in New York (212-930-4000).



Beth Patterson

Beth Patterson has been appointed Vice President of Business Affairs for the Elektra Entertainment Group. She was previously Senior Director in that department. In addition, Virginia Haverick has been named Vice President, Contract and A&R Administration, and Lauren Kopf was promoted to the post of Vice President, Financial Operations. All three are pased in New York (212-275-4100).



A&R REPORT



Andrew Karp

Title: A&R Representative Duties: Talent Acquisitions Years With Company: 1 year Company: Lava Records Mailing Address: 1290 Avenue of the Americas, New York, NY 10019 Phone: 212-265-3440

FAX: 212-265-7706

Dialogue

Background: Lava Records is a year-old indie label within the Atlantic organization. During their first year, the label has made quite a noise with singer-songwriters Jill Sobule and Edwin McCain, while scoring big with the Carole King tribute album, *Tapestry Revisited*.

The first person hired by label president Jason Flom was A&R rep Andrew Karp, who actually started as an intern in MCA's A&R department during his college days. Upon the completion of his scholastic duties, Karp caught on in the promotion department at Atlantic Records and for the past six years has been a steady presence within the Atlantic family.

A&R Roots: "I always wanted to do A&R, because I'm a musician with a background in studio engineering, so I always felt that A&R was much more where my talents were, as opposed to trying to work radio day after day. I really wanted to be much more involved creatively with the bands in the studio.

"When I gotout of school, I thought about going into studio engineering, I was playing in various bands, and I realized that it's about as difficult to make a living in New York as an engineer as it is to be a player—if not harder. So I decided to try to make my way into a label and continue playing music and see which road would work out, and it appears that working at a label is going to be the way I'll be focusing my career."

Label Gig: "I really enjoyed A&R when I was hanging around with the A&R people at MCA; it was really fascinating to me. When I graduated college, I just wanted to get in anywhere, and I actually worked in Pro-



file Records' mailroom for about six weeks prior to joining Atlantic.

"So I was really just very happy to have a job at a label, regardless of what I was actually doing, because I figured that was the way you started. I realized that I was very lucky to be in the promotion department at Atlantic because that's one of the places where it all happens—it was a great learning experience. I learned how to survive in that environment, because it's so high pressure and it's so fast."

A&R/Promotion: "I think working in the promotion department taught me to keep myself focused on listening for singles. It's a reality of being an A&R person within a major label system that you can't afford to lose sight of. The reason we're here is to find records that sell, and people who don't stay focused on that are often people who find themselves without a job.

"What I've always hoped for is to be able to find some records that do well commercially, and give you enough leeway to then start looking for a broader base of music. For example, the same year Virgin put out Paula Abdul's second album, they also put out a David Sylvian box set with painted CD covers and a parchment booklet—how many copies could that have sold, a thousand at \$80 a pop?

"But on a musical level, it was great to see that out there because David Sylvian is extremely talented and deserves to be making records. And because Virgin didn't skimp on the packaging, I thought it was really quite impressive, so I hope to be able to combine the two philosophies—there's nothing wrong with making music that sells and there's also nothing wrong with making music that doesn't sell on a mass level. If you can find a way to do that within a major label system, I think you've found an ideal situation."

Lava Roots: "Lava was started to provide more of an independent vibe within a major. If you look at our roster, it's really quite diverse, yet small. We have the luxury of not having to do what most major labels have to do, which is putting out a bunch of records because of the operating costs.

"Fortunately, being funded by Atlantic, we have the luxury of not having to do that, so our goal has been to keep our roster small and select with artists that we believe will have long careers.

"We utilize Atlantic's promotion, marketing, sales and distribution department, but we also supplement them with our own staff. We have our own marketing staff and three promotion people, and so far we've been very fortunate and it's really paid off for the artists on our label."

Lava Roster: "The roster is pretty small. We put out six records in '95, and we'll probably put out eight or nine in '96. But I know Jason Flom's vision is to grow the label into more of a Reprise-styled label. You achieve that by doing the right things and signing the right bands and working your records hard.

Roster Max: "I don't think anybody at this label wants to get into a situation where we're throwing records up against the wall. That's not really fair to anybody involved, and our goal is not to do that. As we expand and our records do better and better, we'll be able to hire more people.

"We're definitely not going to do what a lot of labels have done, which is to go right out and sign 30 or 40 bands and pray that something hits, or else you go under because your operating costs are so high. We're also not trying to do what some labels have done, which is to go out and release a lot of defiantly uncommercial music in their first year, which puts you in the situation of finding that one home run single or everybody gets fired and the label collapses.

"I've learned from a lot of the labels that haven't succeeded. There was a big period of expansion in the industry around 1990 where you saw all of these small labels cropping up and very, very few of them are here five years later. The only one that has really achieved the goals that they set for themselves back then is Interscope. Which is why we are being very careful about how we're choosing our artists, because we want to be here in five years."

Label Success: "We actually sold our millionth record last December, which was only our eighth month in business, and we were really quite happy with that. The fact that we were able to realize our goal of selling a million records in our first year was a source of great satisfaction for the entire staff." A&R Staff: "Essentially there's Jason and myself in New York, and Kevin Weaver on the West Coast, who handles soundtracks and R&B. We are always out there looking for records and out at shows, reading through fanzines and doing Internet stuff—all the things you do to put yourself in a position to find new talent.

"When we find stuff that we like, we keep a short list, and at some point we get together and decide. It's very casual. It's not like those places where you have a huge A&R staff in one room and everybody gets to insult one another's band. It's really not like that at all.

"We do sit down with Daniel Savage, who's our VP of Marketing, or Val DeLong, who's our Senior VP of Promotion, and we play them records and keep them up to date as to what we're looking at, because it's important that they are excited about those projects, since we're going to need all their hard work and creativity to make those records happen."

Artist Development: "Jason has told me time and time again that if there's something that I feel strongly about, we can do it. He also gives me leeway to work with a lot of younger bands, which is great, so I take bands in the studio and produce demos to try to help bands go from A to Z.

"Nowadays, I think it's extremely important that bands develop outside of the major record company system, because major labels are not necessarily known for their patience, and I've found that this is a very good way to try to help bands along, and keep them focused and keep them excited about making music and their career possibilities without putting the enormous pressure on them to write or come up with a hit single. Bands need to develop at their own pace, so it doesn't sound forced."

DYI: "I think bands are more plugged into the 'Do It Yourself' philosophy than ever before, which I think is really quite healthy—it's smart. The



The members of Semisonic gather with label honchos following their Roxy performance. Shown: MCA Music Entertainment Group President Zach Horowitz, John Munson, MCA Executive VP Abbey Konowitch, A&R manager Hans Haedelt, Jacob Slichter, Dan Wilson and MCA Prez Jay Boberg.



MCA vocal trio Immature recently performed a sold-out benefit concert at El Camino College. The show raised money to help pay for the medical bills incurred by Immature member Margues "Batman" Houston's mother, who is battling cancer. Pictured: manager Chris Stokes, MCA President Jay Boberg, Immature's Batman, Immature's Romeo (crouching), MCA Executive Vice President Abbey Konowitcb and Immature's LDB.

bands like Dave Matthews and Hootie are the ones who are going to have careers in ten years because they built their fan base in a grass roots way.

The bands that tend to be bands of the moment-the kind that get signed with no real following and then are suddenly in buzz bin may have a long career, but I would bet that, percentage-wise, their careers peak not long after that. And a few years later, many of them find themselves trying to put a new musical situation together.

"I think the Dave Matthews-type bands, who built their followings through touring and college radio and regional radio, are the ones who are probably going to be able to go out on the road—even if they're not on a major label—and make a living. REO Speedwagon is a perfect example of that. That was a band that sold like ten million records around 1981, and even though they haven't had a major label album out in at least five years, they went out on the road last summer and played 3-to-4,000 seat venues. They were able to do that because they built their following on the road for like ten years before they became huge.

A&R Styles: "I probably have the broadest musical tastes of anybody you'll ever meet. I have a CD collection at home of probably 5,000 discs-everything from classical to death metal. I think Jason's tastes tend to be a little more mainstream, but there s definitely an area where we crossover. I also know that there's certain things that we're not looking to put on the label right now. If a band is stridently uncommercial, we're not the right place for them at this point in time

Talent Search: "There are so many sources of information now, it's really quite overwhelming at times. There's far less time to listen to music than you think there is, and if that was essentially all you had to do as an A&R person, then you'd get a lot

of stuff done.

"I try to do as much Internet stuff as I can because that's obviously the future, but by the same token, I think it's still very important to keep yourself plugged into regional music scenes and the best way to do that is through fanzines. I think that's the best way to find out about bands that are happening outside of New York, L.A. and Nashville.

"You also have to build up a network of people whose opinions you trust, who can hopefully help you find bands because they're plugged into areas that you might not be. For me, those people include bookers, agents, managers or even a guy who works in a record store somewhere-those are often people who hear a lot of music before it gets to the big cities.

"It's a funny business, where people often like stuff when they find out that other people like it. I think the point is, nobody in this business really knows anything, and all you can do is try to be as intelligent as possible and hope you find something that gives you enough of a gut-reaction that will cause you to believe in it enough that you'll go for it. There are constant examples of hugely successful bands that were rejected by many major labels, and it's always been that way.

"It's not that people aren't intelligent, it's just a very subjective business and taste-related. It's all just an opinion. All I have is experience and hopefully a certain degree of intuition, but that certainly makes my opinion no more valid than anybody else's.

News

The Beatles Anthology, Volume 2 has finally hit the record stores, and though as of press time, final figures had not been released by SoundScan, initial reports indicate that even without a holiday or a sixhour ABC-TV special to hang the promotion on, the record is selling briskly

According to figures released by Capitol Records, eight of the top ten reporting retailers, including Best Buy (which once again is giving away a free promotional interview CD), musicland and Target-which represent nearly 65 percent of the marketplace—have reported that nearly 225,000 copies have been sold during the album's initial 24-hour sales period

"Sales are certainly faster than we had anticipated," said Bruce Kirkland, Executive Vice President, Capitol Records. "No network television series. No Christmas season. Limited radio airplay. But the consumer knows what they want. Imagine what sales would be if radio programmers played what their listeners wanted to hear.

With that in mind, while the album has been a commercial home run, the new Beatles "reunion" single "Real Love" (read about the recording of the song with producer Jeff Lynne on page 38), which is actually a better single candidate than the nice, but extremely slow "Free As A Bird," has sold well but has received virtually no airplay.

Nonetheless, with sales figures like these, Anthology 2 will most certainly debut at Number One on the Billboard album charts, despite the failure of "Real Love" to win the ears of radio programmers.

As a point of reference, Anthology 1, released last year during the Xmas gift-buying season, sold 255,000 units overnight and 855,000 during its first week of release.

It's official. Next year's Grammy Awards ceremonies will return to the Big Apple, following two consecutive years in the City of Angels. And not only will the Grammys return to the City That Never Sleeps, it will also be held in an arena, New York's Madison Square Garden, for the very first time.

On The Road

The Poques, whose blend of rock and Irish folk has been winning fans for many years, will embark on an



The members of recent MC cover boys and girl, Garbage, are pictured receiving gold U.K. & Australian plaques for their debut opus. Pictured (L-R): band member/producer Butch Vig, SOS Management's Meredith Cork. band member Duke Erikson, Mushroom Records' Michael Gudinski, SOS's Shannon O'Shea and band members Steve Marker and Shirley Manson.

eleven-city North American tour in support of their new Mesa album, Poque Mahone. The tour begins on April 11 in New York and will hit the Southland on April 24 for a performance at the House Of Blues in West Hollywood.

Attention fans of alternative diva and Musician cover girl Tori Amos. She will play the Greek Theatre on Friday, June 28th. Her latest release, Boys For Pele, is currently riding high on the charts.

Deals

Virgin Records' Noo Trybe label and Houston's Rap-A-Lot Records have entered into a longterm relationship. Under the new pact, Rap-A-Lot will continue to be quided by label founder and CEO James Smith and will maintain complete autonomy in acquiring and developing talent, while Noo Trybe President Eric L. Brooks will continue to oversee strategic planning of Rap-A-Lot campaigns within Viroin Records' marketing and distribution infrastructure, which will enable Rap-A-Lot recording artists to reach a wider, more mainstream audience.

The April 2nd release of The Resurrection, the long-awaited reunion album by the Houston rap trio Geto Boys, will officially usher in the new pact.

On The Move

Reprise Records has announced the appointment of Jo Lenardi to the post of Senior Vice President and General Manager of the A&R department.Lenardi came to Warner Bros. and Reprise Records in 1986 as a Regional Alternative Marketing Manager in the Chicago area.

In 1988, after relocating to the company's Burbank headquarters, she was named Director of Alternative Marketing and, in 1994, was named Vice President of Alternative Marketing, a post she held until her recent promotion. Lenardi can be reached at the label's Burbank offices (818-846-9090). MC

SONGWORKS

FINE YOUNG TRIO



Roland Gift, former lead singer for the Fine Young Cannibals, recently spent some time working on his upcoming solo album with the songwriting team of Carl Sturken and Evan Rogers. Sturken and Rogers have previously collaborated with a multitude of artists, including Stephanie Mills, Dave Koz and Karyn White. Pictured at the MCA Music Publishing studio in London are (L-R): Carl Sturken (sitting), Roland Gift and Evan Rogers.

MCA's New Address

Time to update those address books and rolodexes. **MCA Music Publishing's** West Coast offices have moved. The new offices can now be reached at 2440 Sepulveda Blvd., Suite 100, Los Angeles, CA 90064. The phone number is 310-235-4700 and FAX number is 310-235-4900.

Grapevine

Leiber & Stoller Music Publishing has appointed Connie Ambrosch as Vice President, Copyright & Foreign Administration. Ambrosch, who was previously Director of Publisher Relations at Bug Music, will be based out of Leiber & Stoller's L.A. offices (310-273-6401).

'HE FUDGED HIS UNDIES?

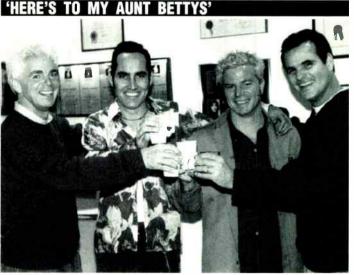
James Leach has been appointed Creative Director, Urban Music at Famous Music Publishing in Los Angeles. He can be reached at 310-441-1300.

Raymond Rodriguez has been named Associate Director, Research, Film-TV Relations at BMI. Previously Asst. Accounting Manger at Editel, Rodriguez will be responsible for implementing all administrative searches, comparisons and adjustments for BMI writers and publishers. He can be reached at BMI's L.A. offices (310-659-9109).

MCA Music Publishing in New York has appointed Nina Freeman International Coordinator. In her new position, Freeman will act as a liaison between MCA Music Publishing worldwide and domestic attorneys, managers and artists. Call 310-235-4700 for more information.



Wacky tunesmith Red Peters startled the entire staff of Global Satellite Network recently with outrageous tunes from his latest album, *I Laughed...I Cried...I Fudged My Undies!* After autographing CDs, Peters paused to pose with Rockline staffers. Pictured (L-R) are: Jim Villanueva, Richard Winn, Red Peters and Maria Musaitef.



Alternative music act the Aunt Bettys recently inked an exclusive worldwide publishing deal with Rondor Music Publishing. The band's debut album on Elektra Records will be released May 21st. Pictured celebrating at Rondor's offices in L.A. are (L-R): Lance Freed, President, Rondor Music; band members Mike Knott and Andrew Carter; and Ron Moss, Director of A&R, Rondor Music, North America.

Congratulations

Congrats to Seal for winning Song of the Year, the highest Grammy award for songwriting, at this year's ceremonies. "Kiss From A Rose," the winning song written and performed by Seal, is featured on his self-titled second album and the *Batman Forever* soundtrack. Seal is also starring in an upcoming episode of *MTV Unplugged*, which is scheduled to premiere in April.

Congratulations are also in order to Mariah Carey, Boyz II Men and Walter Afanasieff, the songwriters of "One Sweet Day," which recently broke the U.S. record for the longest-running Number One single on the *Billboard* pop charts. (At press time, the song had logged 15 consecutive weeks in the Number One spot.) Even though Carey and Co. didn't win any Grammys this year, they can at least take comfort in the fact that they have collaborated on a song that's made history, not to mention millions in sales.

Workshops

Songwriters looking to break into musicals for theater and film should take note of the ASCAP/Disney WestCoastMusicalTheaterWorkshop. The workshop will be directed by composer-lyricist Stephen Schwartz, whose credits include Godspell and Pocahontas.

The first workshop sessions take place April 9, 10, 22-24 and the week of May 13 at Walt Disney Studios in Burbank. Admission to the workshop is free, but enrollment is limited. The deadline to apply to the first workshop sessions has already passed, but applications are being accepted for the next round of workshops. Interested parties should first submit a tape containing four original songs for a musical, a copy of the lyrics, a brief outline of the musical and a resume to: Michael A. Kerker, ASCAP, One Lincoln Plaza, New York, NY 10023.

The Nik Venet Songwriter/ Singer Workshop is a five-week seminar which takes place throughout the year. Venet is an industry veteran who's produced over 300 albums throughout his career. He has also taught at UCLA and is a Vice-President of the L.A. chapter of NARAS.

Venet's workshop delves into all aspects of the songwriting creative process, with seminar participants writing songs for development and feedback. Enrollment in the workshop is limited and must be reserved in advance. Call 213-934-5691 for



Adult contemporary songwriter Jim Brickman, who was recently in Nashville promoting a concert appearance, stopped by SESAC headquarters to perform a private concert for SESAC staffers. The title track from Brickman's latest Windham Hill album, *By Heart*, is currently making inroads on the AC charts. Pictured (L-R, back) are: Bill Velez, President/CO0, SESAC; Tim Fink, Writer/Publisher Realtions Representative, SESEAC; and (front) Jim Brickman.

PUBLISHER PROFILE



Jazz great Nancy Wilson recently exchanged greetings with singersongwriter Larry Loftin backstage at the Blue Note in New York. Wilson is recording Loftin's song, "A Fool in Love," for her upcoming album on Columbia Records.

tion

Hollywood. Admission for the event

is \$22 for AIMP members, and \$28

for non-members. Call 818-842-6257

for reservations and more informa-

PolyGram Signing

the Tindersticks have signed a co-

publishing deal with PolyGram Mu-

sic Publishing. The Tindersticks are

currently scoring the French feature

Songwriter Showcase

try music performers: Jack's Sugar

Shack in Hollywood presents the

Songwriters' Circle every third

Thursday of the month. Admission is

free and the showcase is sponsored

by the National Academy of

Songwriters. For more information

on this monthly event, contact NAS

at 213-463-7178 or Jack's Sugar

Shack at 213-466-2596

A reminder to roots rock and coun-

film, Nanette and Bonnie.

London Records recording act

more information.

The Fred Karlin Film Scoring Workshop will begin in June (on a date to be announced later) and applications are now being accepted. The workshop, which is sponsored by ASCAP, will take place in eight separate four-hour sessions at the ASCAP Boardroom in Los Angeles.

Interested applicants must first submit a ten-minute demo tape with a bio and resume to: ASCAP, Fred Karlin Film Scoring Workshop, 7920 Sunset Blvd., Suite 300, Los Angeles, CA 90046. Application materials cannot be returned. If you're interested in finding out more information, you can contact ASCAP by calling 213-883-1000.

The Association of Independent Music Publishers will present a luncheon workshop on April 17 called Co-Publishing & Co-Administrative Agreements: Who Needs Them And Why.

The event will be heid from 11:45 a.m. to 2 p.m. at Hotel Sofitel Ma Maison. 8555 Beverly Blvd. in West

HUCK ROCKS THE



Chuck D, the outspoken founder-songwriter of pioneer rap group Public Enemy, recently received the Patrick Lippert Award from Rock The Vote. The award is presented to individuals who have inspired young people to participate in the political process. Shown congratulating Chuck D at the House of Blues in L.A. are (L-R): Mark Kleiner, Associate Director, Writer-Publisher Relations, BMI, New York; singer-songwriter Isaac Hayes; Cheryl Dickerson, Senior Director, Writer/Publisher Relations, BMI, Los Angeles: Chuck D: and Jeff Cohen, Senior Director, Writer/Publisher **Relations, BMI, New York.**



JOANNE BORIS

Executive Vice President, **Music Services**, **EMI Music Publishing**

oanne Boris isn't one of those people who just happened to "fall into" the music business. Her self-confessed passion for music inspired her to go into the industry full tilt, but her career took a slight detour.

"When I was younger I wanted to be a singer. But then," she laughs, "I realized I'd be starving as a singer so I ended up taking an entry level job with an entertainment attorney. I really learned a lot from that experience.

The New York native first became involved in music publishing in 1978 when she went to work for the Entertainment Music Company, which was then co-owned by Martin Bandier, now Chairman/CEO of EMI Music Publishing-a business relationship that continues to this day.

"I went from running a publishing division of 10,000 songs at a smaller company to overseeing several hundred thousand songs here at EMI," she says. "One of the most important things I've learned is understanding the importance of promotion. Having a hit record is wonderful, but there are other ways music can be used, such as in film, commercials, merchandising.

Boris currently oversees eight departments at EMI, including licensing, emerging technologies, copyrights, foreign licensing, royalties and tracking, with ner main responsibilities being to continually work EMI's extensive catalog to any medium that needs music, whether it be audio recordings, TV, multimedia or film

"Most of the songs we wind up licensing to ad agencies tend to be the more established songs, the ones from the Thirties to Sixties. The film industry is more open to new music and we actively work to get our writers to compose new songs specifically for new films."

The tracking department is also one of Boris' top priorities: "The tracking department is like the company detective for performances and mechanicals for record sales. We literally find millions of dollars of payments that we wouldn't have been paid if it wasn't looked into, as well as payments that either the record companies delayed or paid incorrectly."

Although Boris does not personally sign songwriters to publishing deals, she does make sure that the songwriters she's in contact with are wellinformed about the potential pitfalls of control composition clauses in record company contracts

"A control composition clause is the way mechanical rates get reduced under record company-artist agreements. I always tell songwriters to be very careful about those clauses because they will not only affect you during your career, but also for the rest of your life.

Since most major publishing companies (including EMI) do not accept unsolicited material, Boris offers some practical advice to unsigned songwriters with little or no music business connections.

'Publishing companies get inundated with inquiries from so many songwriters that's its virtually impossible to check everyone out. Performing rights societies like ASCAP or BMI always have activities that nurture new talent. That's why it's helpful for songwriters who don't have a contact at a publishing company to go through the performing rights societies.

On the subject of emerging technologies, such as the Internet, Boris notes, "It's still an educational area. A lot of companies have this approach of waiting to see what happens before they stick their toes in the water, but I don't think you can do that because everyone else will just pass you by." EMI Music Publishing is currently developing its own web site on the Internet. And aside from the usual music industry conferences, EMI executives often participate in film and multimedia conventions and symposiums.

Boris is also instrumental in developing and distributing EMI's promotional materials (brochures and CDs), and in doing so, she's found that even these seemingly routine tasks hold their own rewards

'There's this song called 'Hurt' that Timi Yuro had a hit with [in 1961], and used to love to sing that song," she recalls. "So we did these promotional CDs that included the song and sent them to ad agencies and other parts of the industry. One of the writers of 'Hurt' sent me a letter - he's gotta be around 83 years old - and he thanked me for the CD. And then he said, 'I wrote some new songs. Can I send them to you?' It was really great to know something like that meant a lot to him - and that he was still writing songs!"

It's obvious when talking with Boris that, despite having risen through the music industry ranks, she's still kept some core beliefs intact. "I love music and sometimes I wish people would value it as much as I do. Music makes you think, it makes you feel. it makes you move. It's just the greatest thing.'

Contact EMI Music Publishing at 212-830-2000.

MC

-STEVEN P. WHEELER



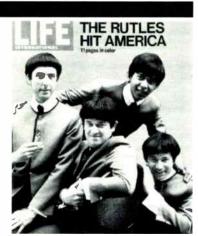
SKIP SAYLOR: Aretha Franklin was in Studio B with producer Larry Campbell. The sessions for the Arista artist were engineered by Jason Mauza...Giant (soon to be Revolution) recording group Color Me Badd was in Studio A with the production team of Soulshock & Karlin; Manny Marroquin engineered with assistance from Jason Mauza...LaFace's multi-platinum diva Toni Braxton was also in with Soulshock & Karlin mixing a song for her sophomore effort; Manny Marroquin engineered with an assist from Rod Michaels...Quincy Jones' latest discovery Tamia was in Studio B working on tracks for her upcoming Qwest Records debut album; sessions were produced by Monty Seward and engineered by Rod Michaels...Outburst/Island recording artists Mokenstef were in remixing their latest single, which was produced by Hami and engineered by Chris Puram with an assist from Jim Damis. IMAGE: Tommy Lee of Motley Crue

was in Studio A working with Chris Lord-Alge on the SSL 4056 E with G Series computer, mixing a soundtrack release for wife Pamela Lee's new feature film; Terri Wong assisted the sessions...Producer Tetsuya Komuro was in Studio A

CBS 'SKEES' INTO DINO'S

RE-MEET THE RUTLES

Rhino Home Video has announced the release of The Rutles—All You Need Is Cash, a wickedly funny send-up of the **Beatles' music and history which** was originally aired on NBC-TV in 1978. The brainchild of Monty Python's Eric Idle (who protrays the narrator and Dirk McQuickly, the Paul McCartney-styled character) and featuring guest appearances by Mick Jagger, Paul Simon, John Belushi, Dan Aykroyd, Bill Murray, Gilda Radner and George Harrison, the 70-minute video-which includes approximately five minutes of previously unreleased footage---is a fun way to look at the Fab Four's legend, and also



makes a nice companion piece to the Beatles' upcoming Anthology video set. In addition to its period-perfect look, the music-penned by Neil Innes of Bonzo Dog Band fame, who portrays the Lennon-like Rutle (Ron Nasty)—is appropriately Beatle-ish while also being good solid music in its own write. Along with This Is Spinal Tap, All You Need Is Cash is one of the best rock parodies ever. And with a suggested retail price of \$14.98, you don't need that much cash to pick it up. -Michael Amicone

with artists DOS and Amuro Namie; Terri Wong and Eric Westfall engineered...The previously mentioned Qwest recording artist Tamia

IT'S AN 'AMISH PARADIS

was also in Studio A with producer Jamey Jazz; John Van Nest engineered...In Studio B, Zane/BMG recording artist Quncho, a bluesrock artist from Japan, was in tracking and overdubbing with engineer Steve Gallagher; Karen Perkins assisted the sessions

OCEAN STUDIOS: Glen Tipton of Judas Priest was in Ocean Studios in Burbank laying down tracks and overdubs for his upcoming solo release for Atlantic Records. Tipton produced the project, Mark Dobson engineered and Erich Gobel ashateia

PARAMOUNT STUDIOS: The Hollywood-based studio hosted 510/ MCA punkers Suckerpunch, who mixed their new album with producer Stroker and engineer Mike Melnick...Jughead's Revenge was in recording and mixing their new Nitro Records release with engineer Barry Conley and producer Warren Fitzgerald...Finally, A&M's Face to Face were in Studio C recording their next release with producer/enaineer Jim Goodwin. MC



Producer Dino Maddalone welcomed KCBS-TV news reporter Beverly Burke to his studio Dino M III, where she interviewed the Torrance-based studio owner/producer who was busy working on two-time Grammy nominee Skee-Lo's latest project.



Weird Al Yankovic is back with Bad Hair Day, his first studio album in three years. The new Scotti Bros./All American Music release features send-ups of some of the past year's biggest hits, all done in Weird Al's distinctive tongue-in-cheek style. The first single, "Amish Paradise," is a take-off of Coolio's Grammy-winning "Gangsta's Paradise." Pictured on the set of the Yankovic-directed video are Chuck Gullo, President, All American Music Group; Craig Armstrong, "Amish Paradise" producer; actress Florence Henderson, who plays the Amish incarnation of Michelle Pfeiffer; Weird Al Yankovic; Doug Haverty, VP, Creative Services, All American Music.

THE COST OF FREEDOM IS NOW AFFORDABLE WITH THE YAMAHA SU10

Н

Yamaha "kicks it" with the roll out of the SU10 Digital Sampling Unit, the music industry's only battery powered, portable sampling unit which combines true stereo digital phrase sampling with a unique touch-driven ribbon controller and realtime SCRATCH and FILTER effects. At

DIGITAL SAMPLING UNIT

M

just \$399, this affordable unit gives musicians, disc jockeys, multimedia artists and project studio pros complete freedom of expression.

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The Yamaha SU10 offers users phrase sampling with record and replay capabilities of up to 48 stereo waveforms. Samples are retained in memory when the unit is turned off. The maximum sampling rate is audio CD-quality at 44.1 MHz.

Although the SU10 is appropriate for a wide range of environments, DJs will be impressed by its ribbon con-

troller and realtime performance effects. Musicians will appreciate that the SUI0 has four "songs" or samplereplay sequences and that it offers flexibility through its five LOOP modes. For multimedia artists and desktop musicians, the Yamaha SU10 provides MIDI bulk dumps to backup all data to external storage.

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The SU10 has a large compartmentalized LCD which shows full status information. The well-organized screen layout greatly enhances ease of use and enables new users to get up to

speed almost instantly.

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The SU10 comes with a "Yamaha Sound Show" CD which holds an first rate collection of professional samples and a CD with a comprehensive selection of effects to get your started or to enhance work in progress.

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For more information on the Yamaha SU10 Digital Sampling Unit, write Yamaha Corporation of America, Digital Musical Instrument Dept., P.O. Box 6600, Buena Park, CA 90622-6600; or call (714) 522-9011. © 1996 Yamaha Corporation of America

World Radio History

SESSION PLAYER CROSSTALK



—BARRY RUDOLPH

E-Mail: BRudolph1@aol.com



KENNY ARONOFF This classically trained percussionist with the patented snare sound is today's most in-demand rock drummer By Steven P. Wheeler

Renny Aronoff, the New York-born, Massachusetts-raised, Indiana resident first made a name for himself in the Eighties when his uniquely cracking snare helped propel John Mellencamp up the charts. But for Aronoff, the past decade has seen the drummer's star rise to a level rarely seen by skin-pounders—backing everyone from legends like Bob Dylan to superstars like Bob Seger to critically-acclaimed artists like Michelle Shocked.

Currently on tour with Seger, as part of his illustrious Silver Bullet Band (the tour hits the Great Western Forum in L.A. on April 18), the easy-going midwesterner talked of his musical background and his red-hot career.

"My mom tried to get me to take piano lessons. So I started playing in second grade, but I just didn't have the patience. She told me I would regret giving it up, and she's right. I really do regret the fact that I didn't keep going, because that sure would help with songwriting and all kinds of other things."

However, there are dozens of superstars that are thrilled that Aronoff dicn't stick with the keys and instead chose to pick up some sticks. Like most children of the early Sixties, Arcnoff was raised with a steady diet of classical music and jazz reverberating around the household. And like most kids, four lads from Liverpool changed his life for a time, "A week after I saw A Hard Day's Night, I had started my first band. All I had was a cymbal and snare drum, but I was playing the old Beatles and Beach Boy songs."

But his desire for early rock stardom was short-lived, and Aronoff took the classical route, attending the University of Massachusetts and earning a degree in percussion from Indiana University School of Music, which was followed by programs run by Julliard and the Boston Symphony Orchestra.

"I was groomed to be an orchestral player—that was my main focus from '71 to '76, but when I got out of college, there weren't any auditions in the States. I was offered jobs playing tympani in Jerusalem and Ecuador."

After graduation, Aronoff moved back to Massachusetts and began studying with a drum kit—taking lessons from instructors Alan Dawson in Boston and Gary Chester in New York. With this training, he moved back to Indiana in '77 and joined a bankrolled fusion band that eventually died out.

In 1980, after failing an audition with Lou Rawls in L.A., Aronoff was about to return to the Big Apple, "but when I came back to Indiana I heard that John [Mellencamp] had just fired his drummer. I auditioned and got the gig."

Since that time, the classica ly-trained drummer would stamp his indelible print on the rock world—the definitive Aronoff sound. "That real cracking snare started coming during the recording of *Uh-huh* [Mellencamp's 1983 Top Ten album]," Aronoff explains, "because of the snare drum I used, which was a Ludwig five-inch metal snare, but it also had to do with how I tuned it and how I hit it—that's what created the sound.

"I always hit rim shots and cracked the fuck out of the drums because I hit so hard. So on the *Uh-huh* record, we had started to capture that. But on the *Scarecrow* album [#2 in 1985], we tried to bring it out and tried to exaggerate that sound. It was a combination of how I tune the snare, how I hit it, the fact that John wanted the snare drum to stick out, that [producer] Don Gehman had the intelligence and know-how to capture it, and that [engineer] Greg Edward had these little tricks on how to mic it properly. We all helped set a new mark of a classic drum sound—that cracking snare sound."

Despite their success, Aronoff found out the hard way that being a member in a band can have some drawbacks, such as when Mellencamp decided to take a three-year sabbatical beginning in 1988. "I had just been through a divorce, and now I d dn't have a job. It was like, what do I do now?"

What he did was alert the industry that he was available for other projects, and it didn't take long for the phone to start ringing. "Without moving to L.A., I managed to get a lot of work. [Producer] Don Was was very instrumental in using me on a lot of projects, and things just snowballed."

Surprisingly, Aronoff looks to his musical education as the major factor in his success. "I think the most important thing I learned from the classical experience was the ciscipline. You're used to taking instructions and adapting to situations. It taught me how to play all percussion instruments. It took me from just being a drummer to being more of a musician.

"I've probably played on some 300 records over last nine years. I'm in John's band, but now I'm on a major tour with Bob Seger. I don't know what's next. I do know that I'm enjoying the balance of the studio work and playing live with a band. When I work with other people, I keep learning new stuff. I have a huge appetite to try a lot of different things."

Contact John Reilly PR at 212-213-4545.

MC



JBL's TR Series

litroduced at the '96 NAMM Show, the new TR Series JEL Professional loudspeakers are an affordable alternative for low-cost, high quality PA speakers.

All four new models in the TR line feature SonicGuard[™] circuitry that allows the sound to remain clear and powerful while protecting the speaker from damage from over-powering and thermal stress. This system is activated automatically. The speakers are rated at over 200 watts and can handle this power for over 300 continuous hours. The speakers use a true high frequency compres-



Autoscore from Wildcat Canyon Software

Autoscore is a new software program for Windows computers that listens to you sing or play an instrument and then records and translates your playing into a musical score. (Mac version coming soon) All that is needed is a PC with a 386 processor running at least four MB of RAM and a sound blaster card.

Without requiring any keyboard skill or even a MIDI keyboard, Autoscore will instantly display and record your notes as you play or sing them. The notation will be on your computer screen immediately ready to be edited, played back and saved. Essentially, this system is a voiceto-MIDI converter with intelligent software for recognition, notation and editing.

Completely user friendly, the system uses a menu of features from which you can select: instrument filters: constrain to a pre-decided key (which automatically takes care of incorrect notes) and reference tones. These features are designed to cut missed notes to a minimum and make editing simple. Once your composition is recorded, the data can be then transmitted via MIDI to a sequencer and subsequently a MIDI synth.

Autoscoré comes with a microphone and music editing software and a retail price of \$150. For further info, contact Wildcat Canyon Software at 1563 Solano Avenue, Suite 264, Berkeley. CA 94707, or call them at 51C-527-8425. Their web site is http://www.wildcat.com. sion driver with a titanium diaphragm. The low frequency driver uses a two and half-inch edge wound voice coil and a larger magnet for higher output level.

The TR cabinets have large cabinet volumes to extend low frequency output and a rugged textured, vinyl covering. Finally, all TR Series loudspeakers have a curved grille and integrated horn/port with a constant directivity horn.

If you would like more information about the TR Series, you can contact JBL Professional at 8500 Balboa Blvd., Northridge, CA 91329. Call them at 818-894-8850 or FAX 818-830-7802



MB4000C Cardioid Condenser from Audio-Technica

New to the Midnight Blues Family is the MB4000C cardioid condenser. The MB, with its sweet high-end, is good for vocals, piano, stringed instruments or drum overheads. The mic can be operated either from battery or phantom power and the internal pop filter reduces wind problems. The MB4000C sells for \$125 retail and for more about it, contact Audio-Technica U.S., Inc., 1221 Commerce Drive, Stow, Ohio 44224. Phone them at 216-686-26C0 or FAX 216-688-3752.

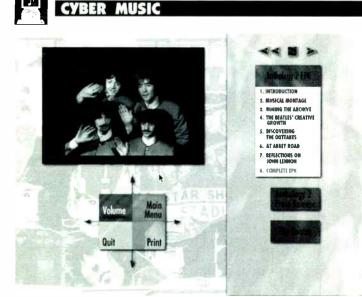


New Edge Series from Zildjian

Priced between the A. Zildjian and Scimitar Bronze, the new Edge range is a whole new type of especially designed cymbal. The new Edges are made from sheet bronze and have a new look and an all new intense, sharp sound.

The Zildjian Edges come in: 16-inch and 18-inch Razor Crash, 14, 16, and 18inch Razor Thin Crash, 20-inch Solid Ride. 14-inch Max-Hats, 10-inch Flash Crash and 16 and 18-inch Total Chinas. As always, Zildjian combines centuries of family cymbal-making knowledge and tradition with the most advanced, modern manufacturing techniques. For more information about these new cymbals you can contact Avedis Zildjian Company at 22 Longwater Drive, Norwell, MA 02061.

-STEVEN P. WHEELER



The Fab Four say hello to another generation of rock fans.

BEATLEFEST: Rock's most important band, the Beatles, continue to make their presence known, more than 25 years after their demise and more than fifteen years since the death of John Lennon. And with the March release of Anthology 2—a staggering musical statement that encompasses the Fab Four's most creative period—the lads from Liverpool are once again breaking new ground with the Apple Corps. release of an interesting CD-ROM press kit for the media.

Featuring interviews culled from the upcoming *Anthology* documentary, audio samples of the 45 tracks, as well as studio photos and footage of the Beatles' most important and influential period, this is much more comprehensive than floppy disc EPKs or enhanced CDs, and much more convenient than VHS EPKs. Perhaps the Beatles will once again cause another musical revolution in the industry with this effective promotional device.

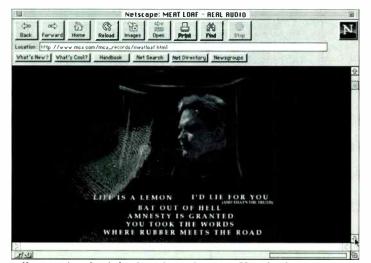
INTERNET POPULARITY: And while we're on the topic of the lads from Liverpool more commonly known as John, Paul, George and Ringo, **Infoseek Corporation**, one of the leading information providers

on the Internet, has announced the Top 10 rock bands that are on the fingertips of most of today's cybersurfers. And **the Beatles** are once again at the top of the charts—foremost in the minds of Internet rockers.

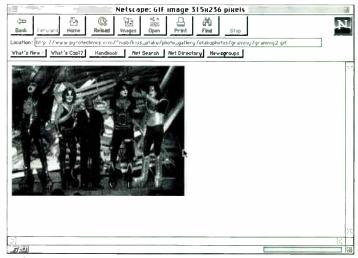
To arrive at the Top 10 most popular Internet bands, Infoseek tabulated how many times users searched for specific band names using its popular free search service, Infoseek Guide (http:// guide.infoseek.com), in which users can find information on any subject on the global electronic network.

With more than 25 million hits a day from users in search of various information, the most popular rock bands on the Internet following the Beatles are (in order): Pearl Jam, Phish, the Grateful Dead, U2, Pink Floyd, the Rolling Stones, Beastie Boys, Dave Matthews Band, and rounding out the Top 10 is Led Zeppelin. An interesting mix of young and old to say the least!

PINCHING A LOAF: MCA Records' favorite dish, Meat Loaf, has a site (http://www.meatloaf.mca.com) that has set a precedent, being the first to enable users to download (free of charge) sheet music via the



You can download sheet music on the web...Meat Loaf will let you.



Reunion or not, Kiss fans can rock & roll all night on the Internet.

Internet In this instance, it's the music for Meat Loaf's recent single, "I'd Do Anything For Love (But I Won't Do That)," and so far more than 1,700 Meat Loafers have grabbed the printed music that was made available by MCA in conjunction with the world's largest music print publisher, Hal Leonard Corporation.

PROMISED LAND: After taking a four-year break from recording in the early part of the decade, and returning with the successful 1994 release, *Promised Land*, Queensrÿche has now entered a whole new realm with equal success. EMI Records, Virgin Interactive Entertainment (VIE) and Cema Distribution have released Queensrÿche's *Promised Land*, but this time it's a two-disc CD-ROM adventure game and documentary.

Conceived by the band and designed by the Santa Cruz-based company, Media X, Inc., *Queensrÿche's Promised Land* is an often fascinating and always entertaining journey through a forest of different worlds (representing the various band members) based on the Seattle-based band's Pacific Northwest territory. The graphics are colorful throughout, as you explore the terrain, solve puzzles and ecological challenges in an effort to find five pieces of the "Tri-ryche totem pole."

If you are able to do so. you'll be rewarded with a previously unreleased bonus audio track, "Two Miles High," which was written specifically for this project (and considering the band is currently only in the writing stage for their next official album, it's worth the trip).

But when you play "The Big Log Disc," you'll be able to meet the band in the very place where they spent eight months recording their last album *Promised Land* back in '94. It's here that you'll be able to watch mini-documentaries, as well as three full-length music videos.

Queensrÿche's Promised Land is another step forward for CD-ROM technology. It retails for \$49.95 and is compatible with Macintosh, Windows and Windows '95. KISS MY WEB: With the much ballyhooed Kiss reunion tour seemingly confirmed by the appearance of all four original band members in all their make-up and glory at February's Grammy ceremony (did anybody else notice the lack of enthusiasm coming from the audience when the middle-aged Ace Frehley, Gene Simmons, Paul Stanley and Peter Criss stepped onstage in the make-up and costumes of their more successful past?).

But despite the somewhat cold reception from the industry, the Kiss Army is alive and well in cyberspace. Web site designer Michael Brandvold wrote to let us know about the site (http://www.pyrotechnics.com/~msb/kissotaku.html), where Kiss soldiers are posting messages, selling and/or trading Kiss collectibles (everything from dolls to pinball machines) and basically keeping those rock & roll fires burning Hotter Than Hell!

NEW VENTURE: N2K, the new media company led by the music business team of Larry Rosen, Dave Grusin and Jon Diamond, has merged with Telebase Systems, Inc., the on-line information and entertainment service company led by Jim Coane, to form N2K, Inc.

The objective of N2K is that by bringing together veteran music executives with on-line information experts they have established a company focused on the convergence of music, information, multimedia, technology and on-line services.

Pictured (opposite, top) signing the agreement are: Jon Diamond, Vice-Chairman, Business; Larry





Jon Diamond, Larry Rosen and Jim Coane cement N2K, Inc. venture.

Rosen, Chairman/CEO; and Jim Coane, President/COO.

By the way, one of N2K Inc.'s finest on-line creations, Jazz Central Station, which we first told you about earlier this year, is having a drawing in which you can win a trip for two to the 30th Montreux Jazz Festival in Switzerland from July 8-15 or July 15-22. The total price of this prize is valued at over \$6,000. You can get entry forms through the Jazz Central Station web site (http:/ /jazzcentralstation.com), but the deadline is May 1, so you'll have to hurry. The drawing takes place on May 15, and winners will be notified by e-mail and snail mail.

NASHVILLE CATS (& DOG:S): Well, you can never say that people have stopped trying to come up with unique ideas for web sites. What about an entire web site dedicated to photographs of country music stars with their dogs and cats. That's right, it seems that indie music publisher Garth Shaw and industry photographer Karen Will Rogers came up the scheme and now you can see the fruits of their labors at Music Row Dogs & Nashville Cats (http:// www.geocities.com/Broadway/ 3009).

Shaw, the former road manager for Kenry Rogers and Sawyer Brown, says his Internet idea "is light-hearted" and that he and his partner "will be photographing over 60 country stars with their pets." He also notes that a hard cover coffeetable book, calendars and collector's cards for country fans, as well as for dog and cat lovers are all in the works. "We plan on donating a percentage of our proceeds from these various projects to the **Nashville Humane Association** and other animal rights groups." Interested parties can contact Garth Shaw by phone at 615-780-2997.

SURFING RUNT: One of rock's hitech pioneers Todd Rundgren recently announced that two complete music videos ("Change Myself" and "Facist Christ") from his 1993 release No World Order—not from his recent interactive CD The Individualist—will be made available to Internet users and CompuServe subscribers.

Both videos are available at no charge in their entirety. On the 'Net you can find it on the NAMSnet web site (http://www.mw3.com/nams), hosted by Music Interactive ("the first virtual music community"), which was created by Boston-based Baudway Communications, a leading web site developer for the music industry and majority-owned by Hal Leonard Publishing Corporation.

Rundgren currently hosts Compu-Serve's "Music In (TR)action Forum" (Go IMUSIC) and acts as CompuServe's worldwide interactive music consultant.

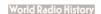
MUSICAL ARTIST: Local singersongwriter **Joel Pelletier** is also a successful graphic illustrator and web page designer with his own company, **The Way Home Media**.

If you're interested in seeing video clips, hearing audio tracks or seeing where Joel Pelletier, the artist, is playing around town, check out his own web site (http://www.westworld.com/~joelp). But once you're there you can also get a glimpse of logo and illustration samples, as well as see what Joel Pelletier, businessman/entrepreneur, can do for you in developing your web site. Here's a musician, as well as a savvy on-line tech, who can help make your maiden voyage into cyberspace an easier and more enjoyable flight. You can e-mail Pelletier (joelp@westworld-.com) for rates and further information MC









SHOW BIZ



Ruth Brown

When she first began turning out hits 40 years ago, Ruth Brown never got more than \$350 in advance for a song. The singer, now 68, was popular with black audiences of the Fifties, but was a victim of the color ban on the airwaves of the era. Many of her hits, such as "Oh, What A Dream" and "Teardrops From My Eyes" were redone for white audiences by singers such as Patti Page. Brown eventually began fighting for her rights and royalty payments, eventually reaching an agreement with Atlantic Records to help black performers recover some of the royalties they'd lost.

Today, she's maintaining a high profile, joining Bonnie Raitt in a duet of her song "Never Make Your Move Too Soon" on Raitt's new *Road Tested* live set and promoting her autobiography, *Miss Rhythm.* The book, written in a friendly, easyto-understand style, is a must for anyone interested in the mechanics of music and of how we got to this place in music history. Brown as a biographer is less self-absorbed than most, though her feisty personality certainly shines throughout these pages. Ultimately, she is a crusader and an important one at that. Well worth the read. At your local book seller or through **Donald I. Fine Books**, 375 Hudson St., New York, NY 10014-3657.

In Europe, Huntington Beachbased blues-rock guitarist Walter Trout is spoken of in the same revered tones as Eric Clapton, Jimmy Page and Jimi Hendrix. In 1993, he was voted Number Six in a fan poll conducted by the influential BBC Poll of "The Top 20 All-Time Greatest Guitarists." Here in Hollywood, though, we're not impressed by celebrity, which is why the band was asked to leave the L.A. Marathon press party after playing only one song. It seems someone thought they were booking a light jazz act, obviously not having listened to *Breaking The Rules*, the current recording by the former member of both John Mayall's Bluesbreakers and Canned Heat. You can hear it if you want by contacting 800-724-2730.

That was Lou Rawls you saw in Leaving Las Vegas. The soulful singer plays the taxi driver who gives Elisabeth Shue a ride. Rawls also stars as a club owner on TV's Baywatch Nights, but it is the movie that is most helping his career. "More and more people and coming up to me to say they saw me in Leaving Las Vegas," he says.

On behalf of the moon, fourteenyear-old super heroine Sailor Moon fights crime. Your pre-teenager can now join in her adventures thanks to the release of two new Rhino products, the Storytime Adventure of Unnatural Phenomena and the series' first-ever soundtrack, Sailor Moon: Songs From The Hit TV Series. Kid Rhino's Storytime Adventure allows listeners to join Sailor Moon as she wards off evil forces and

learns a valuable lesson: Nature is a blessing that must not be taken for granted. The soundtrack showcases eleven pop songs from the animated actionadventure show complete with lyrics to such lightweight favorites as "She's Got The Power" (a bonus track on Unnatural Phenomena), "I Wanna Be A Star!" and "Oh Starry Night." A

The Chieftains

decent gift for your third grader and great cover material for her garage band.

Film Cuts is the first release from RCA artists the Chieftains since The Long Black Veil, their first gold record and a two-time Grammy nominee. It's a timeless collection spanning a 20-year career that began when their first film assignment, Barry Lyndon, won them an Academy Award. Film Cuts includes the "Love Theme," from that film, plus cuts from Rob Roy, Far And Away, Treasure Island, Tristan And Isolde and the main title from The Grey Fox. A stirring and evocative collection that will complete some Chieftains collections and begin many others. The rousing and authentic Irish band are in the midst of a 20-city U.S. tour.

It's yesterday once more in Japan as the **Carpenters** strike it big once again. Two of their songs are being used as themes on a hit TV show and a greatest hits compilation put together especially for the Japanese market has sold more than one million copies since November.

Thirteen years ago, a former en-





Walter Trout (second from left) at the L.A. Marathon

World Radio History





Legends In Concert

tertainer from California went to Las Vegas with the idea for a production show that would feature outstanding performers who would re-create legendary superstars of entertainment, with no lip-syncing. The entertainment world's greatest immortals from the past and present, including Elvis Presley, Marilyn Monroe, Judy Garland, Al Jolson, Nat "King" Cole, John Lennon, Liberace, Sammy Davis Jr., Roy Orbison, Bobby Darin, Buddy Holly, John Wayne, Patsy Cline, Frank Sinatra, Madonna, Michael Jackson, Elton John, Neil Diamond, Kenny Rogers, Dolly Parton, Paul McCartney and more, were recreated by uncanny look-alike, soundalike performers, Producer John Stuart first brought Legends In Concert to the Imperial Palace in 1983 for a six-week run. Twelve years later, it's still playing to standingroom-only crowds. You should see it. Call 702-253-1333 to set up your own magical journey

Albert and Robert Dix of Candix Enterprises, who claim to have coined the name Beach Boys, have sued Brian Wilson and the publishers of ten books for allegedly giving someone else credit. The 'awsuit filed in Los Angeles Superior Court aiso alleges several books falsely claim the Dixes 'were incompetent in the management of their business and were compelled to declare bankruptcy." There is no comment from Wilson's camp.

The Pasadena Playhouse is continuing its 1996 Winter/Spring season with the world premiere of Larry Hart's new musical, Sisterella. Pop star Michael Jackson is presenting the production, serving as its executive producer, along with Jerry Greenberg, President of MJJ Music. This contemporary retelling of the classic fairy tale, Cinderella, is set in turn-of-the-century New York. Jackson and Greenberg have funded the development of the high energy song and dance-filled musical, as well as the soon-to-be-released cast recording. Sisterella runs through April 21st. For tickets, call 818-356-PLAY.

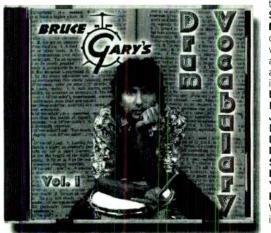
He's best-known for his work with the platinum-selling band, the Knack, and the unfo-gettable drum beat of their Number One internarecording, Gary is a spokesman for Gretsch Drums, conducting seminars and sharing his knowledge with up-and-coming talent. Now he has released Bruce Gary's Drum Vocabulary, a collection of drum loops designed primarily for the songwriter. Most loops are four bars long, made up of two bars that are repeated upon themselves, with listings of tempos ("tpm"). An indispensable addition to any songwriting arsenal.

How do you make an album? What makes up a band? These are the central questions behind the **Disney** Channel's excellent behind-thescenes special, **Bruce Springsteen: Blood Brothers**. The special, which should be in repeats, captures the reunion of **Bruce Springsteen's E Street Band** after eleven years as they reassembled for the first time since 1984's **Born In The U.S.A** to record a few new songs for his **Greatest Hits** collection. There are com-

Bruce Springsteen

ments and reflections from just about everyone involved in the studio recording and video shoot plus neverreleased rehearsal versions and alternate takes of some of the songs from the latter record. Done with all of Disney's usual eye toward detail and superb production values, this is not to be missed. Songs include "Blood Brothers," "Secret Garden," Streets Of Philadelphia," "Two Hearts" and "Thunder Road."

Alan Menken and Stephen Schwartz celebrated their Grammy Award for "Best Song Written Specifically for a Motion Picture or for Television," which was awarded to "Colors Of The Wind," from the Walt Disney Records' Pocahontas soundtrack. In the photo below. Carolyn Beug, the label's Senior VP, congratulates the duo at Disney's way-cool post-Grammy party at the Beverly Hills Hotel.



tional smash, "My Sharona," but Bruce Gary has created a body of work that crosses all musical styles and genres including work with the **Doors' Robbie** Krieger, Cream's Jack Bruce. Bette Midler, Bob Dylan, George Harrison, Stephen Stills. Rod Stewart, Yoko Ono and Harry Nilsson. When he isn't touring, performing or



Alan Menken, Carolyn Beug and Stephen Schwartz

-MICHAEL AMICONE



OCAL NOTES

A BATCHFUL OF FOLIOS: Warner Bros. Publications has released a plethora of album-matching folios. The new titles are Shania Twain's The Woman In Me, Bruce Springsteen-Greatest Hits, Jim Brickman By Heart (piano solos), Fresh Horses by Garth Brooks, The Gold Experience by the Artist Formerly Known As Prince, Madonna's Something To Remember, Sing/ Bein' Green And Other Joe Raposo Classics (easy piano level 3-4), Something Special by Dolly Parton, Alan Jackson's The Greatest Hits Collection, Happy Days Are Here Again-The Great Songs Of Milton Ager, Waiting To Exhale Motion Picture Soundtrack, Here's To The Ladies by Tony Bennett and Albita's No Se Parece A Nada. New books for guitar players include Guitar Method 3, the first Level 3 entry in Belwin's highly acclaimed 21st Century Guitar Library. Guitar Method 3-available as a stand-alone book or as part of a book/audio package-begins where Guitar Method 2 left off and provides a more in-depth examination of guitar playing styles. In the instructional arena, Warner Bros. Publications has also introduced several new imports from England. These titles include Blues Guitar Rules, Masters Of Rhythm Guitar, Masters Of Rock Guitar and Rock Guitar Secrets. In the pop area, there are Best Of Dwight Yoakam-Guitar Anthology Series, Bruce Springsteen Complete Classics Vol.

1 and The New Best Of Grateful Dead For Guitar. -Keith Bearen **REEL BEATLES:** The second installment in Apple/Capitol's six-CD Fab Four Anthology series has hit the record stores. While the first Anthology two-CD set presented the historical groundwork for the series, it's this installment--as well as the upcoming third chapter-that fans have been longing to get their hands on. The two-CD set, which features pristine mono and stereo outtakes and alternate versions of Beatles favorites and unreleased songs, was expertly assembled with a veteran's producing chops by George Martin (with extra kudos going to Beatle soundsmith Geoff Emerick). Though these tracks were deservedly left in the can and demonstrate that the Beatles and George Martin always made the right creative choices, these working versions are extremely fascinating to listen to (with the beautiful version of the Lennon gem "Across The Universe" sounding more like the definitive take than the two official versions). Featuring the great "reunion" track "Real Love," *Anthology 2* is a must-have, intimate look at the Beatles at work in the recording studio.



OLD SCHOOL POLYESTER FUNK: During the Urban Network Powerjam 96 **Conference, held recently in Palm** Springs, leading reissue record company Rhino Records hosted an "Old School Jam," which featured a live performance by Kurtis Blow and hours of dancing rhythms, cour-tesy of Rhino Records' classic old school reissue catalog. The jam served to promote Rhino Records' extensive soul music catalog, which includes some of the greatest, most seminal, soul music around. Pictured at the industry event, in appropriately funky regalia, are (L-R) Ron Wiggins, National Manager, Urban Sales/Marketing, Rhino Records; Barry Benson, National Manager, Urban Promotion, Rhino **Records; Quincy Newell, National** Urban Product Manager, Rhino Records; Brian Samson, Independent Street Promotions; and Life Allah, East Coast National Co-Director, Rap Promotions, Warner Bros. Records. -Steve Wheeler



JAPANIMATION: Manga Entertainment's Japanese animated video festival



recently celebrated Japanimation at Tower Records & Video on Sunset Blvd. Fatburger's "Fatmobile" was on hand, serving more than 400

PRIZED PIECES: Atlantic recording artist Jewel wrapped up a year-long tour with her final show at the Roxy in West Hollywood. Her debut album, Pieces Of You, is currently enjoying success on the strength of her latest

Fatburgers and drinks to the crowd, while Tower artists screenpainted the mobile restaurant with Manga's popular cartoon characters. Fatburger donated all their proceeds from the event to the L.A. **Mission For The Homeless. Pictured** (L-R) are: Michael Browne, Sales and Marketing Manager, JVC; Frank Winburne, PolyGram; Pam Kent, Manga Entertainment; (Manga's costumed characters) the Cat Twin Sisters and Ninja Scroll; Jay Smith, **General Manager, Tower Records,** Sunset; Mike Dampier, Manager, Tower Video, Sunset; Mitch Kobara, VP, Marketing and Promotions, Fatburger; and Glen Hutloff, CEO, -Steve Wheeler Fatburger.



TROUBADOUR SHINDIG: The Troubadour hosted A&M act when muscle pop rockers Lustre performed in support of their self-titled debut. Pictured (L-R): A&R rep Ann Lewis, vocalist/guitarist Will Marley, Senior VP of A&R David Anderle, A&R rep Debbie Southwood-Smith, drummer Greg Clayton and (front and center) bassist/vocalist John Ray.

single, "Who Will Save Your Soul." Pictured with the San Diego-based artist, following her Roxy performance, are (L-R) Bob Clark, Director, Regional Promotion, West Coast, Atlantic Records; Inga Vainshtein, Jewel's co-manager; Jewel; Ron Shapiro, Senior VP/GM, Atlantic Records: Nedra Carroll, Jewel's co-manager; Danny Buch, Senior VP, Promotion, Atlantic Records; Kris Metzdorf, Director, Alternative Promotion, Atlantic; Edie Lundeen, Manager, Local Pop Promotion, Atlantic; (kneeling) Jenny Price, A&R Rep, West Coast, Atlantic Records; Pamela Jouan, Associate Director, Promotion, At**lantic Records.**

THOSE WERE THE

GREAT

FOLK DAYS: For a great look at modern folk—from the white-bred folk of the Fitties to the electric folk rock of the Sixties and the great tunesmiths of the Seventies—you can't do any better than Reader's Digest's four-CD release, *Those Were The Days: 30 Years Of Great Folk Hits.* There are 66 artists represented here and a chance to hear great lost classics, such as Bobbie Gentry's controversial 1967 hit, "Ode To Billie Joe," Arlo Guthrie's version of Steve Goodman's train epic, "City Of New Orleans," Don McLean's eight-minute rock history, "American Pie," or even Harry Chapin's original, "Cat's In The Cradle," all digitally remastered. *Those Were The Folk Days: 30 Years Of Great Folk Hits* contains 84 tracks, totaling more than four hours of music. Priced at \$54.96 (CD) and \$49.96 (cassette), *Those Were The Days* is available only by calling Reader's Digest (800-846-2100). —*Ernie Dean*

OLK RITS

PRIORITY RELEASES: Leading rap music label Priority Records has released four reissues which celebrate classic R&B. The titles are *Slow Grind Volumes One & Two* and *Deep Soul Volumes One & Two*. The two volumes of *Slow Grind* contain chart hits, album cuts and rare songs which represent the great vocal soul ballads of the Seventies and Eighties, while *Deep Soul's* two volumes provide the listener with an overview of funky soul as well as smooth groove ballads.

TURN IT UP: The Museum of Television & Radio in L.A. will trace the evolution of the relationship between rock & roll and radio. The first part of the series will be presented from March 18 to September 1, and Part Two will begin September 4 and end February 16th. Radio programming will be grouped into four distinct periods—The Early Years: The Roots Of Rock & Roll, Rock & Roll Is Here To Stay, The Age Of Aquarius and Radio Today: Variations On A Theme.



PET SDUNDS: The members of A&M act Dishwalla are pictured with label staffers and executives. The band recently performed a sold-out show at the Troubadour in support of their album, *Pet Your Friends*. Shown (L-R):

manager Dave Young, Senior VP of Promotion Rick Stone, VP of National Promotion JB Brenner, A&R rep Mark Mazetti, bassist Scott Alexander,

drummer George Pendergast, vocalist J.R. Richards, Product Manager

JUNGLE LOVE: Celebrity zoo director Jack Hanna's new High Chief/Barb Wire Records CD, Jack Hanna's World (due out April 16), will be distributed by Virgin Records. The music for the album was composed and performed by Mark Frye, who previously won two Emmy Awards for his work on Hanna's TV projects. Portions of the proceeds from album sales will be donated to Dian Fossey Gorilla Fund and Partners In Conservation. Hanna is pictured holding a hawk, and holding a nineteen-foot python are (L-R): David Jackson, animal handler; Mark Frye; Michael Plen, Senior VP, Promotion, Virgin Records; Joyce Castagnola, Senior VP, Sales, Virgin Records; Damnesch Alcott, President, High Chief Records; Ken Pedersen, CFO, Virgin Records. — *Ernie Dean*



WARNER BRDS. (& SISTERS) CDNFERENCE: The urban promotion staff of Warner Bros. Records gathered together in Palm Springs for the recent Urban Network Conference. Pictured (L-R) are: Life Allah, East Coast National Co-Director, Rap; Kirkland Burke, Midwest Promotion Manager; Terry Christanio, College Promotion; Hilda Williams, Senior National Director; Nat Martin, Mid-Atlantic Promotion Manager; Trupiedo Crump, Carolinas/Gulf Promotion Manager; Pam Jones, Dhio Valley Promotion Manager; Jeff Grant, Northeast Promotion Manager; Michael Tolbert, Southwest Promotion Manager; Chelle Seabron, West Coast Promotion Manager; Janice Black, Southeast Promotion Manager; Ardenia F. Brown, VP, Black Music Promotion; Fuzzy West, West Coast National Co-Director, Rap; (seated) Denise J. Brown, Senior VP, Black Music Division; and Earl Jordan, VP, Sales.

MUSIC CONNECTION Tidbits from our tattered past

1988—THE BUSBOYS ARE BACK IN TOWN: The Busboys are back with their first album in six years. The new album, Money Don't Make No Man, is on Voss/Allegiance and will be distributed by Capitol-EMI. 1990-AN ARRESTING WAR-RANT: Warrant's Jani Lane-who is going for Billy Idol's unofficial record of attending the most parties between record releases-recently attended A&M's release party for Extreme at Spice. Later that night, Lane-a self-professed Beatle nut who says he will get up and sing a Beatles song anytime, anywhere-proved his point when he performed renditions of "Oh Darling" and "I Saw Her Standing There" during Spice's All-Star Jam.

Nearly 25 years after forming into a band in an East L.A. backyard, **ICS ICOS** remains one of the City Of Angels' most prized musical possessions



(L-R) Louie Pérez Conrad Lozano David Hidalgo Cesar Rosas and Steve Berlin

By Jonathan Widran

When Los Lobos titled their 1984 breakthrough album, *How Will The Wolf Survive?*, they probably didn't know that the answer would present itself in the simple concept of keeping in touch with their roots. Years of critical and commercial success can jade even the most down-to-earth rock bands, so you've got to love one that still approaches music like they were jamming in their garage and trying to make it big—especially when its members are local boys who get as much pleasure out of reminiscing about the old days on the Sunset Strip as they do promoting their latest major label release.

These East L.A. darlings may have just won their third Grammy (Best Pop Instrumental for their work on *Desperado*), and are no doubt excited about *Colossal Head*, their wildly eclectic first full studio collection in three years, but lead singer/guitarist David Hidalgo and bassist Conrad Lozano's sweet memories of their struggling years seem foremost in their minds.

"The L.A. music scene in the late Seventies and early Eighties was a total blast, with a lot of great bands making no money, playing just because it was fun," recalls Lozano. "You could walk into any given club—none of which exist anymore—and everyone knew everyone else and just dug it as the band just blew the crowd away. Our style was different, so the little places were more open-minded until we caught on."

Lozano adds that Los Lobos' infectious live shows, the band's real bread and butter, which continue to draw sold-out crowds upwards of 200

nights a year, really began to pick up steam after their first appearance on the upscale West Side. "We got invited to a function to open up for the Blasters," the bassist says. "When we started playing our stuff and everyone heard all these traditional Mexican elements mixed with rock, they stopped and listened. It took them a few minutes, but they realized they liked it. Once they started grooving, even when we sang in Spanish, the place was jumping."

While the jumping was a result of the infectious melting pot of each member's influences—country, Herb Alpert's Tijuana Brass, Motown and Elvis for Lozano, Hidalgo and saxophonist Steve Berlin, and more traditional Mexican sounds for guitarist Cesar Rosas and drummer/lyricist Louie Pérez—Hidalgo believes it was the acceptance of punk which led to an open club climate for more creative ensembles like Los Lobos to emerge. "Punk music was this whole movement back then, causing this big change and blowing everything wide open," the band's lead singer explains. "Suddenly, there was room for all these new ideas and reworked versions of old ideas that somehow seemed new again. The thing I remember most about the Strip was its sense of community. Every band was friends with each other and backed you up when you needed it. If your car broke down or if your amp got stolen, someone would always be there to lend a hand."

For Hidalgo, not even the band's breakthrough pop success of *La Bamba* in 1987 compares to another favorite anecdote of how Los Lobos' unusual mix of Latin and American sounds was perceived in those early days. "Others like Ry Cooder used those elements in rock & roll, so it wasn't so foreign to everybody," he says. "But the coolest thing was doing a soundcheck at the Whisky one night. All the Mexican cooks ran out of the kitchen and started digging our rough run-throughs. That's when we knew we were heading places."

> The most ironic aspect of those lofty heights which were still ahead is that despite the multi-platinum *La Bamba*, in spite of three Grammys (and let's not forget that they are one of the most critically acclaimed rock bands of their generation), Los Lobos boils down to five guys letting it all hang out, doing what they want to do.

Whether you're listening to their more socially conscious work, such as 1988's *La Pistola Y El Corazon*, innovative challenges (1992's *Kiko*) or the rhythmically diverse experimentation of *Colossal Head*—you get the feeling they're always thinking about those early Seventies jam sessions in Mr. and Mrs. Rosas' East L.A. backyard.

Some of the more intriguing and unusual ideas on the new album stem from Hidalgo, Pérez and producer Mitchell Froom's 1994 offshoot project, Latin Playboys, which incorporated crazy vocal sound effects, odd-meter world beat rhythms, industrial percussion and heavily distorted guitars. Away from the commercial expectations of Los Lobos (most of their albums sell in the 400-500,000 range), the trio was free to toy with wilder ideas than ever before. And the band's latest release, *Colossal Head*, is not short on adventure either. There are a handful of rockers (the rave-up "Mas Y Mas," the loopy "Manny's Bones" and the grunge-tinged "This Bird's Gonna Fly"), but the good-timey spirit is evident in the chorus of the see-what-happens jam of "Life Is Good"

40 **>**

Until recently, the National Academy of Songwriters and Los Angeles Songwriters Showcase existed as separate, national, nonprofit organizations dedicated to helping songwriters.

NAS began as a metamorphosis of the well-established Song Registration Service, an organization started by legendary songwriter advocate Helen King in 1973. LASS, founded in 1971, originally had a more regional focus, which was geared to songwriting events in the Los Angeles music scene. Although both NAS and LASS had similar purposes and had worked together in the past, they had different leadership and different services for members.

But now the two groups have officially merged under the NAS banner. The former LASS staff is now working out of the NAS office, and NAS is now producing LASS events. The two organizations have combined resources and services, with LASS members automatically becoming members of NAS. NAS is now the largest non-profit songwriter organization in the country, with a membership of approximately 2,000 people.

We recently spoke with four key members of NAS: Jeff Barry, President of NAS; Brett Perkins, Executive Director of NAS; and Len Chandler and John Braheny, Co-Founders/Directors of LASS and NAS board members. All four men are industry veterans who also happen to have backgrounds as songwriters.

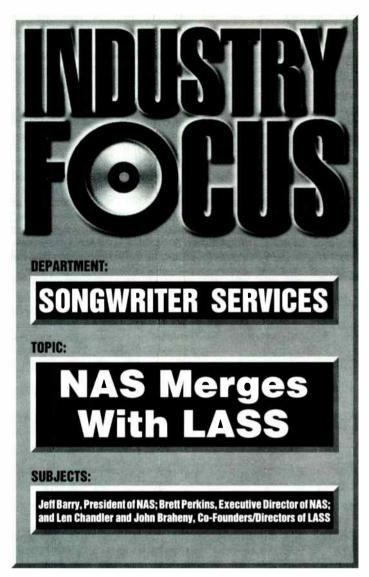
MC: Describe what kind of people become members of NAS.

Perkins: Anyone can join NAS. We're a public charity, so technically you don't even need to be a songwriter to join. We have three divisions of membership: General, Professional and Gold.

General membership has by far the largest number of people. Professional members are more active in a professional realm than General members. Gold members are those who have at least one RIAA-certified gold recording or at least have a significantly recognized body of work.

MC: What are the misconceptions that some people have about NAS?

Barry: I think the biggest misconception about NAS is that the novice songwriter thinks you have to be a successful songwriter to be a member of this organization, or even to contact this organization. So when we get phone calls from people who want to know how to get a hold of someone like a Michael Jackson, we can't answer that question for them, but we can answer questions on how to handle your songwriting career in a professional manner. We encourage anyone who wants



By Carla Hay

help in career direction to contact us, because this organization is for everybody with an interest in songwriting.

Chandler: Another misconception people have is that this organization is only for amateurs. Many of our members are actually making a living in the music industry. They've made most of their major contacts through this organization and have acknowledged that countless of times in interviews.

Perkins: We get about 10-20 phone calls a day from people who ask questions like, "I've written a great song for someone like Michael Jackson. How do I get in touch with him?" We don't pitch songs to artists, and some people

"Our mission is to educate, protect and promote songwriters. Publishers and record labels don't have the time to educate people on how to break into the music business, but that's what NAS is here for." —Brett Perkins, NAS who contact us have that misconception.

There are also two misconceptions people have about songwriters—that songwriters are either flaky creative people or they're all rich, like Madonna or Michael Jackson. In reality, the average professional songwriter makes about \$10,000 a year.

MC: Songwriters, especially those who are unsigned, have to deal with an incredible amount of rejection. What can people who constantly hear the word "no" realistically expect from NAS?

Braheny: One of the questions we used to get a lot at LASS was, "How many hits have come out of there? Who's had a hit song?" And even though we've had a lot of success stories, we can't say, "Well, if you come down to [one of our events] you're going to get a hit," or even that there's a like-lihood that you'll get a hit.

What actually happens is that if an industry person picks up your song that night, that's already an open door right there because he or she likes your song and actually takes that song to listen to again later and maybe share with colleagues. But a lot of writers don't take the next step, which is to make follow-up phone calls to that person and say, "Hey, can I send you some more songs?" The game is really to establish relationships with as many people in the industry as possible who like your material.

Perkins: Our mission is to educate, protect and promote songwriters. Publishers and record labels don't have the time to educate people on how to break into the music business, but that's what NAS is here for. We don't turn anyone away.

Barry: At the same time, we do not go around knocking on doors saying, "Excuse me, are there any songwriters in here that we can help?" Success in creative endeavors not only comes from talent, but also from drive and ambition. If you wrote the best song in the world, put it in a folder and left it there, obviously it wouldn't be recorded, let alone be a hit. People who have the necessary energy, personality and ambition to back up their talent can use this organization in a positive way to further their careers.

People ask, "How do we get into the music business?" If you look at the music business as being a fort and you've been scaling the walls trying to get in, NAS is like the open door or window that can get you inside those walls. Once you join NAS, you're already in the industry. Then it's a matter of how good your songs are, and if you have enough perseverance and personality, to make a career for yourself. NAS gives you the opportunity to no longer be on the outside.

Perkins: There is no such thing as an over-

night success. No one, to my knowledge, has ever been signed the same night of a showcase. It doesn't happen like in the movies where a guy with a contract comes up to you as soon as you get off stage and says, "We gotta have you!" About eight acts that have been signed in the last year all had their first shows in L.A. at our Acoustic Underground Showcase. We're proud that we played a part in that but we don't claim that we made their career.

MC: Since NAS's membership is so large, how can people know they won't just be another number if they join NAS? For ex-

ample, if someone submits a tape for a showcase, what's to prevent that tape from getting lost in the shuffle?

Perkins: Obviously, we can get overwhelmed with tapes. But we have an events committee that selects the people who perform at the showcases. We have a real diversity in the committee, so no one person's musical tastes are dominant. It's a democratic process.

We also have the Open Mic Showcase [at Highland Grounds in L.A.] where you don't need to send any tapes—you just come down

and perform. And I personally spend at least three nights a week in the clubs checking out acts.

Chandler: The Cassette Roulette and Pitch-A-Thon are different from other services that are offered in the music industry because the tapes go directly into the hands of the record company people and publishers without us filtering anything out and you get to be there while they're listening to your songs. With the Cassette Roulette, you also get immediate feedback. We don't put names on the tapes during these open listening sessions, so even though you can hear what's being said about your song, you don't risk embarrassment in case your song isn't liked.

MC: Most of NAS's events are concentrated in the Los Angeles area. What about people who don't live in Southern California? How can they get involved in NAS?

Perkins: Regardless of where people live, they can send in tapes for the showcases, the Pitch-A-Thon and Cassette Roulette. We have an 800 number for people outside California. We sponsor showcases throughout the country, in cities like Boston and New York. All our members receive our mailings. We have international members. And you don't have to be a member to visit our office or go to any of our events.

MC: You mentioned earlier that part of NAS' mission is to protect



NAS President Jeff Barry, NAS Executive Director Brett Perkins, LASS Co-Founders/Directors Len Chandler and John Braheny

songwriters. Could you elaborate on that? Perkins: There are some huge issues that we're confronting right now. There's the copyright revision law that's coming down the pike. There's also the recent restaurant bill where restaurants and retailers no longer want to pay for music to be used in their establishments, which represents up to a 50 percent loss in income for the professional songwriter.

NAS's Professional members are more aware of these issues because they have more

A Select List Of NAS Services & Events

Services are open to members and non-members, unless otherwise noted. However, NAS members receive priority tape submissions and discounts to NAS events, showcases and other services. Contact NAS for more information.

- · Career counseling.
- Music instrument insurance. Open to members only.
- Access to the NAS library and archives. Usually open to members only.
- Educational handbooks, seminars, audio tapes and videotapes.
- Subscription to NAS newsletters and magazines. Free to members.

 Acoustic Underground. Up-and-coming songwriters perform their songs in an acoustic setting. Held every second Monday of the month at the Troubadour in West Hollywood.

• Songwriters In The Round. Established songwriters perform their hits and new material. Held after Acoustic Underground, every second Monday of the month at the Troubadour in West Hollywood.

Saturday Publishers Pitch. Songwriters pitch their works to publishers. Held every other Saturday at Musicians Institute in Hollywood.
 Open Mic Showcase. Songwriters perform their original music. Held

every fourth Tuesday of the month at Highland Grounds in Hollywood. Prior tape submissions to NAS are not required.

 Songwriters Circle. Songwriters perform their original music. Held every third Thursday of the month at Jack's Sugar Shack in Hollywood.
 Cassette Roulette. Industry professionals critique submitted tapes. Held every Tuesday at the Woman's Club of Hollywood.

 Pitch-A-Thon. Industry professionals screen songs for specific recording projects. Held every Tuesday at the Woman's Club of Hollywood. Prior tape submission to NAS is required.

 Lionel Richie/NAS Scholarship. NAS helps select winners who are awarded music scholarships to UCLA.

 Annual Songwriters Expo. Two days of workshops and panels, with attendance from hundreds of people in the music industry.

 The NAS Salute To The American Songwriter. An annual event honoring songwriter accomplishments, including the presentation of the Lifetime Achievement Award to a distinguished songwriter.

 Monday Night Workshop. Songwriters meet with works in progress and play them off the group for feedback. Held every week at the NAS office in Hollywood. of a vested interest—they're the ones getting checks from the performing rights societies. Our General members are probably more focused on how they can meet a publisher, but they need to know about these issues as well, not only because a good deal of them are voters but also because legislation like this can affect them if they plan to make a living out of songwriting.

A current copyright law, the Life-Plus-Fifty mandate, says that 50 years after a songwriter dies, his work is to be given over to the public domain and his heirs can no longer earn money from it.

We're the only creators that have our work seized after we die. Inventors and business people can pass their creations on to their heirs for an unlimited time, but songwriters don't have this right.

Here's an interesting fact: The U.S. is the largest exporter of popular music, but U.S. songwriters are, on average, paid less than songwriters in other free world countries.

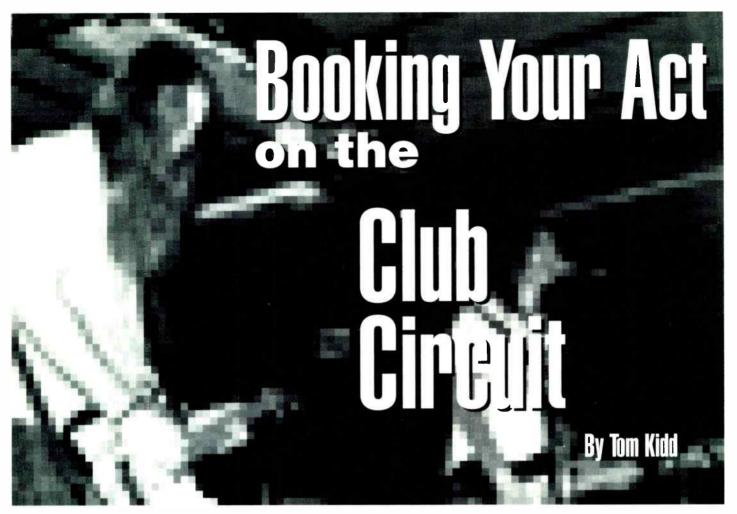
We spent some time lobbying in Washington and we were successful in getting some of the language in a bill changed to make sure

> that songwriters are paid when their music is sold over the Internet. There was no provision before—record labels were going forward and doing this without regard to paying songwriters. Most of the time, songwriters aren't asking for more, they just want their fair share. If songwriters don't present a powerful front, people will just mow over them. *MC:* Let's talk some more about the Internet. How is it affecting songwriting on the artistic and business levels?

> **Perkins:** The Internet is this wonderful new world that few people seem to understand. On the one hand, if you're an aspiring writer or artist, you can get your music out to this whole new market without having to go through traditional distribution. But on the other hand, the Internet crosses state and country borders and they all have different laws. There are virtually no copyright laws in Asia and other quadrants of the world.

> There are advocates of the Internet who say that all information should be free—kind of a utopian view of society. I think most songwriters would say, "If I want to freely play my song for you, then that's my choice. But if I play it on the Internet, and you then download it, sell it or use it for other commercial purposes, then I want my share of the money."

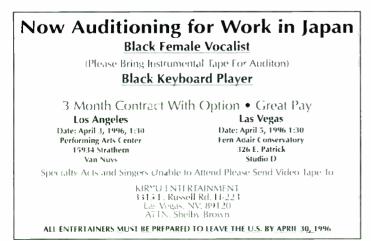
MC: What are the most signifi-37 ►



here is no great secret to getting booked on the Los Angelesarea club circuit. It's a simple matter of supply and demand. If you supply booking agents with what they want and need, getting your act booked on the circuit should be relatively easy. And once you're booked, your act may well be a secret no more.

But first you must impress the bookers—those who make their living by bringing the supply of music to those who are demanding it.

In an effort to find out the best way to catch the eyes and—more importantly—the ears of those in control of putting the bands in the spotlight of the various clubs around Southern California, we spoke with a couple of veteran bookers and asked the question most often heard by local musicians...How do I get a gig?



PREPARE A PROPER PACKAGE

Your demo package begins with an artist bio and a demo cassette or CD. You may also include flyers that the act has made for previous shows and/or press that the act has received in the past, but without a doubt, the demo is the heart of the package. As Len Fagan, longtime booker for venerable Sunset Strip hot-spot Coconut Teaszer, says, "Tapes are my favorite way of finding a band."

While the demo can have as few as two songs on it or as many as 200, Fagan points out that it he doesn't like the first song, he'll never hear the rest. To get the attention of the booking agent, it's always best to put your best song forward.

Many acts will mistakenly build their demo-

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This is a free service 818-508-8828 310-858-1140 FAX 818-508-8077 tape like they build their live set—building slowly in order to allow the listener to experience the sensation of a live show. Unfortunately, no one has time for this. Always put the strongest, most representative song at the front of the tape or CD.

Booking agents are looking for the same strong points as other music industry professionals are, and a well-constructed song, with powerful melody, lyrics and structure, is what sells an act.

When it comes to demos, the sound-quality or fidelity of the recording is not the most important consideration for a booking agent. Of course, they don't want a garbled mess that they can't hear, but the demo doesn't necessarily have to be of a radio-ready quality. It's the songwriting, singing and musicianship that are the primary considerations when bookers are looking for acts to put onstage.

If you are deciding on sending a cassette, make sure it is in a plastic box with a J-card (the informational insert that the cassette rests in). "We stack thousands of them in the office," Fagan explains. "So we need the Jcard in order to read the name of the act or the side in big, bold print so when we're looking for the tape, we can find it."

As for the rest of your package, the bio should tell a little something about the artist or the band. Make sure to note what type of music the act plays, where the act has performed before and what kind of draw the club can expect. A good draw in Los Angeles these days, meaning one that will get the band asked back for future consideration, is usually



better than 25 paying people.

It would also be wise to note in the bio if any of the members of an act have been involved with other bands that may have been booked at certain clubs before, as a booking agent is more likely to employ someone they may have encountered previously. This is also a clue to determining your projected draw. By the same token, if the band has friends in other bands who have played the club, note it in the bio, since booking agents often like to book similar bands and/or bands that are friends with the expectation that fans of one band will stick around or show up early for the other.

However, bear in mind that the good booking agent is going to check out this information. Don't inflate the importance of your relationship and certainly don't make it up. Most importantly, don't inflate your draw. Los Angeles is a small town. Booking agents know one other, and they do talk.

If an artist or band tells fishy stories of selling out x-amount of clubs, you can expect the booking agent to investigate the legitimacy of these claims with the clubs the act claims it has filled.

In truth, inflated figures will eventually only hurt the act—even if the act isn't caught in the first lie—since the booking agent will develop high expectations. And nothing is as dangerous to your reputation than a disappointed music industry professional.

If you're still struggling to build your following, show the booker that you're actively trying to improve your draw by including flyers and other promotional items you've produced to distribute to friends and fans. This is a very important element in building a strong relationship with a club, as clubs want to know that the act will be working as hard as the booker to sell tickets and fill the venue. After all, it's no fun playing to an empty house.

Once you've assembled your bio, demo, flyers and clips, put them in an envelope that is at least 8x10-inches. This only helps your chances of your package not getting lost. As Len Fagan notes, "We put everything that comes in into a box. If the band gives us just a cassette, it will fall to the bottom of the box and we'll maybe get to it months later by accident, if at all."

The outside of the envelope should feature 33 >





ere in Los Angeles, the eyes of the industry are upon us. And that's one reason why bands from around the country, at one time or another, pass through our fair city. To help you keep in touch with these talented acts, *MC's* 11th Annual Band Directory is bigger and more comprehensive than ever—listing vital contact information for over 250 bands and managers who helped make this year's directory a great one.

Compiled by Kathy Snow

	RNIA B				1		Y M	-	I RT	
							HUCK HEAVY METAL ALTERNATIVE DANCE ROCK	BLUES POP R&B FUNK RAP	JAZZ JAZZ NEW A	CONNECTI
ARTIST Afro-D-Ziak	CONTACT Ron McGee c/o Black Rock Coalition	210 988-3587	ADDRESS 6201 Sunset Blvd , #329	CITY Hollywood	CA	ZIP 90028			3723	CTHER
After Forever	Tony DePetro	213 656-4258	0201 Sunset Divd , #325	Hollywood	CA	50020			+++	Black Sabbath Tribut
Albert Fish Tank	Jason Markle		dragonfiya@aol.com	Los Angeles	CA	90028				Noise Core
Alchemist	David Hewitt		1543 19th St , #1	Santa Monica		90404	•			
Amandla Poets	Elouise Burrell/Scintilla Records	510 763-4665		Oakland						
Ambush Apryl	S Russo	818 508-1205	10938 Magnolia Blvd . Suite 142 6823 Valmont St	N Hollywood	CA	91602 91042				Acoustic
Ariel	Bob Silviera	510 521-3582		Tujunga Alameda	_	94501			+++	ACOUSTIC
As Yet Untitled	Alan Miller, Street Music Management	310 578-6193		Manna Del Rey		90292				
Asylum Recall	Javi Mawlin	213 993-7118	http://www.memcore.com.asylum		-		•			
Baby Alive	Michele	818 509-8255			_			•		All Female
Basse	Willie Basse c/o Black Rock Coalition	213 960-7730	6201 Sunset Blvd , #329 P O. Box 18395	Hollywood	CA	90028	-		++++	-
Beggars Day The Bell Rays	Tony Howard Lisa Vennum c/o Black Rock Coalition	818 /85-8/08	6201 Sunset Blvd., #329	Hollywood	CA	91416 90028				-
Benecia	Ed Waterford	310 659-9667	vgl750@aol.com	1				•		
B-4 Midnile	Maria or Jeff	714 779-6948	b412am@aol.com	Anaheim Hills	CA	92807				Original Rock-Blue
Big Pygmies	Herman Matthews		15060 Victory BI . #101	Van Nuys	CA	91411	۲			
Ana Black	Idol Enterlainment Group	+ +	8491 Sunset Blvd., #271	Hollywood	CA	90069				-
Blowin' Smoke Rhythm & Blues Band Blue	Larry "Fuzzy" Knight		7438 Shoshone Ave. 3930 W. 5th St., Suite 104	Van Nuys Santa Ana		91406 92703	-	• •		Latin Rock
Blue Fish	J Fish		2739 Eckleson St	Lakewood	CA	90712	•	•		Latin MOCK
Blueroom	Digital Sound Exchange	· -+	431 S Burnside, #1-C	Los Angeles	CA	90036				+
Blues Underground	Dan Bachar		8722 Shoreham Dr., A	West Hollywood	CA	90069		•		
The Bogus Toms	David Besdesky	818 702-6223	bogustom@aol.com		-					
Bolero 13	Tony Margolious/Traffic Jam Management	-	15216 Burbank Bl.	Van Nuys		91401				Rock en Espanol
Bondage Dunkers	Azra	213 560-4223		Maywood	CA	90270				Experimental
Bone Crusher Inc Bozaque	Paul Meges Mike McInnis c/o Black Rock Coalition		1182-B Market St., Suite 616 6201 Sunset Blvd , #329	San Francisco Hollywood	CA	94102 90028			+++	Speed Metal/Thra
Brain Ded and Confused	Gregory Thiele		4009 Pacific Coast Hwy	Torrance	CA	90028	-			opeed wetar infa
Denise Bradley And The Badlanders	Denise Bradley	310 285-4628		Santa Monica	CA	90405				
Rick Brannon & Electric Detective	Rick Brannon		10907 Magnolia, #170	N Hollywood	_	91601				
Broken Silence	Tracy King	805 497-0107	P O Box 6248	Thousand Oaks	CA	91359				Gospel
Brown Betty	кс		611 E. Angeleno Ave . #301	Burbank	CA	91501				
The Busters	Gary Stevens		7205 Hollywood, #405	Hollywood	CA	90046	•			-
Cairo Stand Candy Wrappers	James Butler/Music For Humans	818,752-1566	http://members.aoi.com/tjbut/cshome.cshome1.htr P.O. Box 3591			91601 90078				Alternative Soul
Caravana	Jealousy Records Kenny Hudson	213 663-9126	4470-107 Sunset Blvd., #463	Hollywood Los Angeles	CA	90078		- •	-	Latin Rock
Caress Of Steel	Jarrod Cox		2521 Flonda, #6	Huntington Beach		92648				Rush Tribute
Christian	Blue Tuesday Entertainment		1914 Clark Lane, Suite B	Redondo Beach	CA	90278				Roots Rock
Civic Idiots	N.SFD	213 560-4223		Maywood	CA	90270				
Civil Rite	Tory Rulfin c/o Black Rock Coalition		6201 Sunset Blvd., #329	Hollywood	CA	90028				
Cloud Nine	Tim Brannom	213 960-2010		Hollywood	CA	90078				Psychedelic
Concreto	Azra	213 560-4223		Maywood	CA	90270				
Corbetta Calix Corday And The Cunous	Preston & Associates Jennifer Corday		inpreston@earthlink.net ijcorday@aol.com	Los Angeles	CA			-		-
Counterfeit Halo	Fan Holline		7336 Santa Monica Blvd , #593	West Hollywood	+CA	90046				
Crank	Suzanne Thomas c/o Black Rock Coalition		6201 Sunset Blvd., #329	Hollywood		90028				
Donna Cristy	Pretty Slick Records	818 556-1086		Van Nuys	CA	91404				1
Cult Of The Loving Heart	Lodewyk or Welma	310 822-1808	P O Box 9434	Manna Del Rey	CA	90295				Industrial Electro F
The Cuurs Bros	Jealousy Records		P O Box 3591	Hollywood	CA	90078	-			Rockabilly
Dynamo Hum	Michael Grodsky		mgrodsky@aoi.com	Torrance	CA	90505		_		
The Dakota Paige Band Damaged Ego	Run, Run, Run, Music, Inc. Kevin Heath	310 260-2095	047 Colleven	Pacific Palisades	ICA.	00070				Blues/Rock
Zak Daniels & The One Eyed Snakes			2532 Lincoln Blvd . #175	Venice		90272 90291	•			Folk Metal
Death For Life	Azra	213 560-4223		Maywood	CA	90270				- OIR MCCUI
The Deadbirds	Dave	213 654-1766	P O Box 461130	West Hollywood		90046				Power Pop/Punk
Deepjulia	Steven Berez Mng.	818 999-2988	21105 Banlynn Ct	Topanga	ÇA	90290		•		
Deja Vu	R.M.S.	818 762-1704		N_Hollywood		91603				50's/60's
Demented Niece	Karla Eduvia Lafuge		15516 Sunset Blvd., #308	Pacific Palisades		90272	•		HF	-
Jefferson Denim Diary Of A Butterfly	Jefferson Denim	310 394-4064	832 3rd St . Suite 105	Santa Monica		90403			+++	AAA
Diary Of A Butterfly Don't Ask	Jealousy Records Don't Ask	213 661-1541	P O Box 3591 3116 Rowena Ave , #70	Hollywood Los Angeles	CA CA	90078 90027			+++	
Dragon	Tony Matola		gandrian@aol.com	Burbank	CA	50021			+++	1
Dreamstation	Omar S	415 591-3634		Redwood City	-	94061				
Dying Breed	R.P.M Entertainment		310 Fourth St , Ste.2	Hermosa Beach	CA	90254	•			Hard Core
Jason Ebs & Fuzzylogic	Iron Works	213 560-4223		Maywood		90270				
Eccentric 69	Randy Clay Bush		9540 Washington	Culver City		90232			\downarrow	
Eevardn Ego Wart	John at Musclehead Music Dave at Musclehead Music		10382 Stanford Ave., Studio J	Garden Grove		92640				
Ego Wart Electrick Boudazz	Gary Herbeck		10382 Stanford Ave., Studio J 10382 Stanford Ave #I	Garden Grove		92640 92640			+++	-
Aaron Embry	Karen Randall		6433 Topanga Canyon Blvd #131	Warner Center		91303				Piano Rock
The Epic Senders	John Hazlett		23 Roswell St #1	Long Beach		90803		•		AAA
Euphoria	Chad Murphy		8060 Yarmouth St	Reseda		91335				
Every Man Jack	Bob Lazo	818 342-8581		Encino		91316		•		
ESP	Adelaide Wolf		23834 Elyce Court	Moreno Valley		92553		•		
Faith River Worship	Nightwork Enterlainment	310 652-4434	9000 Sunset Blvd., #405	Los Angeles	CA	90069				Swamp Rock
F Grades	Jealousy Records	210 820 0000	P O Box 3591	Hollywood	CA	90078			HH	Punk
Final Fequest First Men On The Sun	Tom - Half Moon Management		3320 S Durango Ave #6 firstmenonthesun@msn.com	Los Angeles		90034				-
First Men On The Sun Fitch & Strandberg & Craig Saxon	Maurice Holloway Tom Fitch		1386 Milburn Ave	Huntington Beach Redlands		92648 92373	-			Easy Listening
Mark Fitchett & Cult Of The Wrong Note			cunjazrock@aol.com	Redondo Beach		90277				Instrumental
4 Or 5 Dopes	Tommy Tsui		3717 S La Brea Ave., Suite 343	Los Angeles		90016				Hip Hop (no Gangs
Frog Hair	Tim Hammond	818 567-4549	PO Box 6374	Burbank		91510				1
Gangsterville	Blue Tuesday Entertainment		1914 Clark Lane, Suite B	Redondo Beach		90278	۲			Rockabilly AA/Cov
Geek & 1/2	Dean at Musclehead Music		10382 Stanford Ave., Studio J	Garden Grove		926-10				
Geisha	Jung Park	744 007 0444	22921 Hazelwood	Lake Forest	0.4	92630				

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					CK	AV7 TER	POP Råb Råp	LAZZ JAZZ NEW AG WORLD	CONNECTIO
	CONTACT	PHONE ADDRESS	CITY		ZIP Z	H N N N	2555		OTHER
	Azra Todd Jensen	213 560-4223 Box 459 714 673-8729 208 Collins Ave	Maywood Newport Beach	CA	90270 92662 •	-			·
	J Fish	310 633-6805 2739 Eckleson St	Lakewood	CA	90712 0				
	Ruth Sepetys	310 581-9909 1223 Wilshire Blvd , #804	Santa Monica	CA	90403 🔴				
	Kelly Lyles (in Bay area)	707 869-0409 P O Box 1454	Guerneville	CA	95446			•	
	Tony Howard	818 785-8708 P.O. Box 18395	Encino	CA	91416	•			
	James Robinson Jealousy Records	818 760-0878 holly11111@aol com P O. Box 3591	Toluca Lake Hollywood	CA	91607 9 0078				Folk
	Johnny James	818 348-3778	Hollywood		90078				PUIK
	Armando Vega	213 312-4343 P O Box 7347	Fullerton	CA	92634		1		Dark Power Metal
	Azra Records	213 560-4223 Box 459	Maywood	CA	90270				Thrash
	Joe Stone	619 738-4752 1235 Oasis Drive	Escondido	CA	92026		•		
	Blue Tuesday Entertainment	310 519-3079 1914 Clark Lane, Suite B	Redondo Beach	CA	90278	•			Roots Rock
Ronnie Jackson And The Ace Band I		818 342-2942 634 N Kingsley Dr	Hollywood	CA	90046		•		
	Wayne Smith c/o Rocktopia Records Unsigned Records	714 835-5550 http://www.planet-millennium.com/p 818.377-4011 http://unsigned-records.com	lanet / wasteb ntml						
	Steven Jasinski	619 743-5416 3737 Foxley Drive	Escondido	CA	92027				Folk
the second se	Joe Carletta	818 563-6262	Burbank	CA	91506		•		
	Cynthia Johnson c/o Black Rock Coalition	818 569-3094 6201 Sunset Blvd . #329	Hollywood	CA	90028	•			
KVK	Rick Steel	213 957-4994 2118 Wilshire Blvd . Suite 1069	Santa Monica	CA	90403	•			
	Doug Norman	714 442-4445 P.O. Box 3418	Huntington Beach		92605				Acoustic AAA
	Last December	310 572-6470 1818 Barry Ave . Ste 207	Los Angeles		90025	•			Roots Rock
	Ronny Lee Jim Silcox	805 298-7478 27979 Sarabande Ln., #241 818 379-5876 P.O. Box 531	Canyon Country Sunland	CA	91040 ●				
	Jim Silcox John Hamala c/o Black Rock Coalition	818 3/9-58/6 P.O. Box 531 213 960-7730 6201 Sunset Blvd., #329	Hollywood	CA	91040 90028 9		-		/
	Ajaj	805 963-2908 3463 State St , #305	Santa Barbara	CA					Mantra Dance
	Unsigned Records	818 377-4011 http://unsigned-records.com		1					
	Keith	818 409-9200				•			Experimental
	Michael Sylvestre	213 861-8929 8205 Santa Monica Blvd., #1-368	Los Angeles	CA	90046	•	•		
Lucia		818 771-7733 http://www.iuma.com/iuma/bands/lu			•		•		
	Jason Luckett c/o Black Rock Coalition	213 896-9333 6201 Sunset Blvd , #329	Hollywood	CA	90028 ●	-			Folk
	Ed Waterford Azra	310 659-9667 vgl750@aol.com 213 560-4223 Box 459	Maywood	CA	90270 ●	•			
	Scotty Nesbitt	310 535-3855 madmaxband@aol.com	Newport Beach	CA	92659				
	Susan K. Bender	800 472-JOEY P.O Box 19003	Encino	CA	91416			1	Eclectic
	J Fish	310 633-6805 2739 Eckleson St	Lakewood	CA	90712	•			
	Katt	310 802-2011 15050 Shoemaker Ave	Santa Fe Springs	CA	90670 🔴	•	•		
	D P Entertainment - D Winfrey or P Baucume	213 874-7134 1750 N Orange Ave . #111	Hollywood		90028				Afro-Caribbean Jaz
	Shelly Bonoan	213 368-8080 3626-1/2 Hughes Ave	Los Angeles	CA	90034 ●				
	Charlie Zeigler Michael Wickstrom	213 850-6043 1720 N Fuller, #549 213 666-2371 3903 Fernwood Ave	Los Angeles	CA	90046				
	Jerry Levin c/o Black Rock Coalition	213 655-7822 6201 Sunset Blvd , #329	Los Angeles Hollywood	CA	90027				<u></u>
	Alex Pender	818 990-0612 14284 Roblar Pl	Sherman Oaks	CA	91423				
	Guitar Sally c/o Black Rock Coalition	818 762-4229 6201 Sunset Blvd , #329	Hollywood	CA	90028				
	Wyzard c/o Black Rock Coalition	213 960-7730 6201 Sunset Blvd . #329	Hollywood	CA	90028 0				
Mountain Man Wood Company, Inc. C	Cross Roots Music	714 832-9332 9411 Chapman Ave . Ste #319	Garden Grove	CA	92641 🜒				Roots Metal
	Valentina Andreetta	213 368-6485 vandree@calstatela.edu	West Hollywood	CA	90046 🜒				
	Mudpie	PO Box 931113	Hollywood	CA	90093				
	Fine Line - Entertainment	714 539-2369 P.O Box 6466 310 967-4997 P.O Box 66778	Anaheim Los Angeles		92816 9				
	Tracy Nelson	818 771-8289 12816 Moorpark	Studio City	CA	91604				
	Scott Mitchell	619 737-6155 P O Box 461031	Escondido	CA	92046				
	Tedd Baker	310 204-6283 1428 25th St., #3	Santa Monica	CA	90404				Ted Nugent Cover
	Band Hot Line	310 281-3042	Los Angeles	CA	90066 🔴				
	Bob Noval or Michelle Michael	805 723-7394 1742 Mesa Dr	Lancaster	CA	93535				Big Band
	Kevin O'Neal c/o Black Rock Coalition	213 960-7730 6201 Sunset Blvd , #329	Hollywood	CA	90028	- -			
	Breck at Musclehead Music Shamrock PR	714_537-5059 10382 Stanford Ave., Studio J 818 785-7144 14755 Ventura Blvd , #1953	Garden Grove Sherman Oaks	-	92640 9 1403		+		
	Paul Nissen	213 664-6305	Glendale	CA	91403				
	Christin Hablewitz	510 444-7930 P O Box 10665	Oakland		94610				
	Mike: Perfect Circle Management	310 921-0050 13230 Semora PI	Cerntos	CA	90703				Hard Rock
Phrame	Jeff Brink	213 463-2081 6550 Yucca. #310	Hollywood	CA	90028 🔵				
	Ryk Schoonheim	818 771-9585	N Hollywood		91605 🖲	••			Classic
the second	Paul Bayze	909 444-9949 21100 Sunwood Dr.	Walnut	CA	91789				
	Unsigned Records Jealousy Records	818 377-4011 http://unsigned-records.com P.O Box 3591	Hollywood	CA	90078				
	Kyle Van Horne	213 874-9995	Hollywood	CA	90078		++++		
	Marc DonVito	818 845-5275 mamanco@aol.com	Burbank	CA	91501				
	Gerry Bryant	310 301-2700 1940 Westwood Blvd., Suite 158	Los Angeles	CA	90025			•	
	Chuck Maithonis	818 360-6483	Sherman Oaks	CA	91423 🜒) 🔍			
	LPT Records (O.M.C.)	213 851-9660 1403 N Vista St . Ste. #8	West Hollywood	CA	90046 🖲	•			Funky Groove Roc
	Lodewyk Le Roux	310 822-1808 P.O. Box 9434	Marina Del Rey		90295				Electro Rap
	Rob c/o Malarkey Records	213 660-6115 'punchbox@aol.com	Silverlake	CA					
	Jon Ide Maverick Jil'On For Grass Roots Artist Mgmt	213 954-7538 8075 W 3rd St , #306 213 938-4945 945 \$ Sycamore Ave.	Los Angeles Los Angeles	CA	90048	-		•	
	Unsigned Records	818 377-4011 http://unsigned-records.com	POS MIGBIRS	CA	90036				
	Teddy Heavens	909 875-9521 7510 Sunset Blvd., #174	Hollywood	CA	90046	+++			Theatrical Shock P
	Max VanHorne	310 434-4747 PO Box 36309	Los Angeles	CA	90036				
	K Johnson	805 445-7128 3727 W. Magnolia, #157	Burbank	CA	91505				
Rebirth Of Real Red Zone Fam		310 633-6805 2739 Eckleson St.	Lakewood		90712			•	
Rebirth Of Real Red Zone Farn Rarbara Reed Trio	J. Fish			0.0			A 1 1 1		
Rebirth Of Real Red Zone Fam Barbara Reed Trio The David Reo Band [David Reo	818 772-1413 P O Box 280372	Northndge		91328				
Rebirth Of Real H Red Zone Fam H Barbara Reed Trio L The David Reo Band L Rhinocervs L	David Reo Iron Works	213 560-4223 Box 459	Maywood	CA	90270				
Rebirth Of Real I Red Zone Fam I Barbara Reed Trio I The David Reo Band I Rhinocervs I Rictor I	David Reo Iron Works Curtis Connor	213 560-4223 Box 459 909 620-7776 11016 Pipeline Ave.	Maywood Pomona	CA	90270 91766				Dilpauel T- +4-
Rebirth Of Real Red Zone Farm P Red Zone Farm P Red Trio The David Reo Band I Rhinocerivs I Rictor C Anthony Rivera Band I Romanna P Red P	David Reo Iron Works	213 560-4223 Box 459	Maywood	CA CA CA	90270 91766				Bilingual Tex-Mex

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◄ 29 Booking Your Act

the name of the act in big, bold letters. If the booking agent wants to book an act, yet can't find the package buried among the thousands in his or her office, he or she will go on to book the act they can find.

Of course, always include the contact phone number and name on all materials submitted, especially on both the J-card and cassette. If you have a photo, include that as well, though this is not a high priority for booking. What the photo does is provide the band with potential advertising. For instance, Greg S., one of two bookers for the Alligator Lounge, points out, "We may put the photo in an ad, especially for our bigger shows."

KNOW YOUR MARKET

You're wasting your time, effort and money if you try to book your act into an inappropriate venue. Unless you're a touring act, you can get to know the clubs first by visiting. There are lists available that tell what musical styles the various clubs in L.A. are looking for, and who the contact people are.

The Musician's Guide To Touring And Promotion is a good resource guide, though MC's own SoCal Gig Guide (in the back of every issue) is usually more up-to-date. You will also want to call the club first to determine whether your act is appropriate to what they want.

You will also need to ascertain how many demos to send. For instance, the Alligator Lounge needs only one tape, which bookers

Debbie Randall and Greg S. share. While at the Coconut Teaszer, one tape goes to Fagan, who works out of the club itself, and another to Audrey Marpol, who books out of her home. (Dawn Phillips, who books the Crooked Bar downstairs from the Teaszer, can feed off the tapes addressed to Fagan.)

 Clubs often request more than one tape, but not always just for geographical reasons. If there are two bookers, sending only one tape cuts your chances of

success in half, since the two bookers may also have differing musical tastes and opinions that do not always jive—another reason to make sure that both hear your music.

Another important point to remember is not to let your ego get in the way. You have to be honest with yourself and realize that just because you have a strong following in one city doesn't mean you'll be a big attraction in another. The Alligator's Greg S. notes that bands from outside of the club's Westside neighborhood don't generally fare well. "Bands booked from the 714, 805 and Long Beach areas are really far away. We haven't had good luck with those acts, though we get tons of calls from bands outside L.A. We try to accommodate as many of them as best we can," he says.

Paradoxically, the Alligator does try to go after a lot of touring acts. The assumption is that if the band has their career together enough to tour, they probably have a product on the market, a record company behind them, the stamina to try and fill a strange club or, at least, some reputation to precede them. The Alligator also likes booking touring acts because it gives local bands something to support.

DEVELOP A REPUTATION

The easiest way to get a booking agent to like an act is to get someone else to like the act first. Referrals are an important source of contacts for any booking agent. Regular touring acts aren't the only bands and artists, who have an easier time of being booked, since a booking agent may not even have to hear your tape if you're referred by someone they respect.

That referral could come from a known act which has previously played the club, an independent label, which is how both Urge Overkill and Green Day came to the attention of Fagan and company at the Coconut Teaszer. "Managers and publishing companies are really good because they sign acts before record companies," says Fagan. Other sources can include publicists and advertisers.

BE PERSISTENT BUT PATIENT

"Persistence pays off. If the act is like this with us, they're like this with their fans,"

explains the Alligator's Randall. In other words, it's okay to bug a booker. Getting through, though, may be something else again. The average

nightclub gets 50-100 calls per day regarding booking, so obviously not every call gets returned and not every package gets opened. All a call does is prod the booking agent to open that particular package first.

As bands and musicians already know, the competition for performance slots is

intense. Though several hundred bands pass over the Teaszer's stages each month, most of those slots are filled, quite logically, by acts who are known to the club's booking agents, either by reputation or because they have played the club before.

This doesn't mean that old demo tapes are easily forgotten. The Teaszer staff keeps a band book alphabetized with the name of the act, a contact, musical description and opinion of the music. This is typical of booking agents city-wide.

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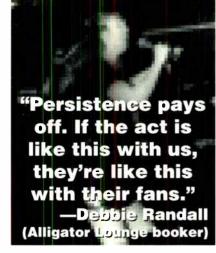
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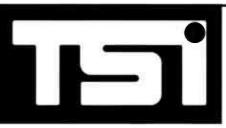
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cant changes you've seen take place in the songwriting business since you first got involved in the music industry?

Chandler: The publishers and A&R executives used to dominate the music industry in terms of decisions about who is going to record what song. Now the songwriter-artists have more control. You could say that the quality of songs has somewhat deteriorated because now more artists write their own songs without assistance. The controlled composition clause has further eroded the songwriter's ability to get his song recorded by other writer recording artists.

Braheny: The controlled composition clause is almost universal in recording contracts now. It basically savs that it you're an artist and want to sign with a record company and you write your own songs, then the record company can give, say, only three-quarters of the statutory rate. Record companies use two main reasons to rationalize having this clause in their contracts: "We provide the finances to promote your career," and [laughs sarcastically] "Because we can!"

Chandler: Now the statutory mechanical royalty rate is 6.95¢ per song per unit sold. But writers are still much better off now, compared to what it was like in the past. For decades, the statutory rate was only two cents, until that was changed in 1976.

Braheny: Another positive change for songwriters is that more markets have opened up. It used to be that in order to sell a song, you had to have a certain formula. Now, partly because there are more segmented

"The radical advances in technology have put the musician and songwriter in the driver's seat. Amateur artists can create and produce their own albums in their living rooms now." —Len Chandler, LASS

formats in radio, you could be a successful new age writer, rock writer, R&B writer, country writer, etc. And within those genres are subgenres as well.

Chandler: The radical advances in technology have put the musician and songwriter in the driver's seat. So-called amateur artists can create and produce their own albums in their living rooms now, and that was virtually unheard of just 25 years ago. The use of computers, the advances in home recording equipment and the affordability of tape duplication have all improved opportunities for songwriters.

MC: What about censorship? Has it gotten better or worse for songwriters?

Chandler: Things are definitely much freer now. Artists can get away with more things on the radio and on their recordings than when 1 first started in the business. But there'll always be an element of society that's going to object to certain kinds of music.

Braheny: My personal feeling is that you

should be able to say anything you want but it should be tempered with a sense of responsibility. As writers, we do have access to people's minds and that's an incredible amount of power that shouldn't be abused. *MC:* The underlying cause for song censorship almost always has to do with lyrics. What do you think is more important in noninstrumental songs—music or lyrics?

Chandler: There have been studies analyzing how young people listen to music, and half the time the kids didn't know what the song was saying or what the song was about. I think teenagers and many people are initially attracted to the rhythm, melody and groove of a song, and if they hear it repeatedly, then they'll memorize it.

Braheny: But the lyrics eventually do get into their consciousness.

Chandler: I think words are important. How else do you explain the rap phenomenon? *MC*: **Do you have any final thoughts?**

Perkins: Everyone is this organization is here because we love music. Everyone has a song in them. Music is the voice of the human soul. Marketing evaluations and getting caught up in hits and record company deals are important, but personally, I think this organization exists to be an advocate for the artist in everyone.

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A lot of people, according to Linda, are finding that all the major medical miracles we've heard about for hair loss don't really work. Thirty percent of her clients have had miserable, painful experiences with transplants. miracle lotions, etc. Linda says she has several clients, some very well known, that discovered the problem early, faced it head on and began coming to her to add hair to areas where it was receding or thinning. No one ever got a chance to notice that they were losing hair. Replacement entails either a permanently attached hairpiece or

Replacement entails either a permanently attached hairpiece or strands of hair attached to a client's own locks here and there or both. Using a fascinating variety of techniques, she can cover virtually any amount of scalp, or simply fill in what you've got to give volume and density. The process is permanently attached, requires "tightening" every five to nine weeks, and lasts from one to five years before it has to be replaced. Once the hair is attached, the client can do anything at all, including swim, shower or simply bang his head on his guitar for hours on end.

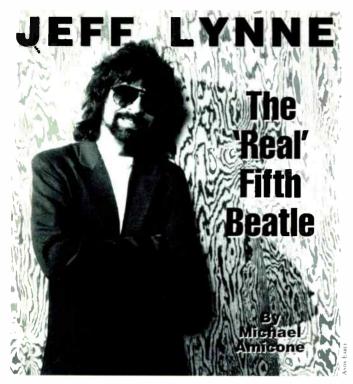
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The most amazing things you will find about Scissor Wizards are the "before" and "after" photos of our clients. Not only is the replacement hair incredibly natural looking, but the expressions of the gentlemen in our photos are the most telling clues that a deep transformation had taken place. Many of the "before" photos capture the pained expressions of someone who's been going through hell for a long time, and the "after" photos depict a man who's feeling virile, powerful. masterful and sexy. These men get up from her chair with a new. confident walk and demeanor that was totally absent when they sat down. Linda is adamant about keeping her prices within the grasp of her musician clients. Serious hair replacement can cost between \$500-\$1600. Simply adding volume to hair starts at \$50. Most custom orders can be completed within 6-10 days.

Linda is a likable woman whose sensitivity to her client's needs is surely one of her greatest assets. She is also the femme fatale of the company's logo. Her consultation offices are upstairs in a business complex with just a number on the door. For this business, privacy is everything. Each client is serviced in a private office with a closed door. Everything is strictly confidential. For those who are really worried about being seen, they call ahead, make sure the place is empty, book the entire facility for the day and leave in a cloud of bodyguards. Linda has serviced clients on planes, tour buses and in hotel rooms. Some get extremely paranoid about maintaining the mythology of what a musician is supposed to be in the eyes of the public, but this is to be expected in a world where just about anything can make headlines.







hen George Harrison asked longtime musical cohort Jeff Lynne if he'd fancy working on a new Beatles track, it was a dream come true for this Beatle fan and former ELO leader.

Readily accepting, Lynne—whose reputation as a producer was at its height during the late Eighties, on the strength of his work on multi-platinum efforts by George Harrison (Cloud Nine), Tom Petty (Full Moon Fever) and the first Traveling Wilburys album, but whose last solo album, Armchair Theatre, was not as well-received—found himself sequestered with Paul McCartney, George Harrison, Ringo Starr and longtime Beatles engineer Geoff Emerick.

It was during those sessions, held at McCartney's comfy, state-of-the-art home recording studio in February, 1994, that the Beatles' first "reunion" single, "Free As A Bird," took sonic shape. Via the use of modern recording technology, Lynne and the boys (with help from computer wiz Marc Mann) magically crafted a finished recording from an informal home demo that John Lennon had crudely recorded at his Dakota home during the late Seventies.

And as proof that Lynne and the Beatles got on famously during those initial sessions, a year later the new Fab Four reconvened at Paul's studio in order to fashion "Real Love," which debuted on Billboard's singles chart at Number Eleven and which is the cornerstone of Anthology 2, the middle installment of the six-CD Beatles Anthology series.

Music Connection spoke with Jeff Lynne regarding his work on "Free As A Bird" and "Real Love," his present and future plans (which include a new solo effort), working with Paul McCartney and a possible Traveling Wilburys reunion.

MC: Were you given different takes of "Free As A Bird" and "Real Love" to choose from? JL: Just one cassette of both songs, actually.

Just home demos, I think. MC: Any idea what kind of equipment the demos were recorded on?

IL: Nobody really knew anything about them except [Lennon's] voice appeared to be doubletracked in part on [pauses]...one of 'em |laughs|. They were very bad quality cassettes-a lot of hiss and noise and AC rumble, you name it. There were clicks all over 'em. Especially on "Real Love," it was just absolutely amazing. There were probably a hundred clicks to get rid of. **MC: Just little electronic** glitches?

JL: Just like static or whatever. But they were big. As soon as you get 'em on the computer, you can see 'em. They're like these enormous spikes

shooting up to the roof. So we managed to get rid of 'em. Marc Mann, actually, worked the computer for me on that.

MC: As far as the third song that was attempted, it's been reported that there is a horrible hum on the cassette, possibly making it unusable.

JL: Actually, I've already saved that one. It's pretty good. We're not going to use it at the moment. Maybe they'll decide to use it in the future, but there are no plans at the moment. *MC:* Did you and the Beatles take a couple of quick passes at it and then put it aside?

JL: Yeah, in fact, we tried it for about a day and a half and then, because there were hardly any words to it and it was really virtually an unfinished

song, we decided to go on to "Real Love," which was completely finished.

MC: Ringo has said that when you reconvened to make "Real Love," it was almost a more difficult task, because you had to "do it" again and create the

magic one more time. JL: Not really. I felt much easier about it, because having made the other one work

into a cohesive record, I didn't feel there was a problem with "Real Love," mainly because it was a much more completed song. The arrangement is basically how John did it.

MC: Lennon recorded a few versions of "Real Love." Had you heard any of the other takes?

JL: No, never.

MC: Did the Beatles play together, or did they overdub everything?

JL: No, they all played together. It was actually quite good fun, 'cause they were jamming a bit, you know, because they hadn't played together in a long time. So it was great fun, and I was able to sit in and have a jam with them now and again.

MC: How long did it take to complete "Free As A Bird" and "Real Love?"

JL: "Free As A Bird" took about two weeks. Not working every day, but probably about ten days altogether and maybe a little bit more for mixing. And probably the same for "Real Love" as well.

MC: I've heard that Paul was a little leery of using you as a co-producer because, since you had worked extensively with George Harrison as a Traveling Wilbury and on Harrison's last solo effort, *Cloud Nine*, he felt that you might lean in Harrison's direction.

JL: At first, yeah, we didn't know each other at all. I'd only met him a few times. But we soon became great pals. After a couple of days working together, he knew that I was there to help them, and it wasn't like, "Oh, that's *his* mate." It started out probably a bit like that—naturally I think—but since then, me and Paul have become great friends and I've been working on some new songs with him. I've been over in England working with Paul on some stuff, and it's been great fun.

After a couple of days, it was like I had always been hanging out with the Beatles [laughs].

MC: What a dream come true. You must be as big a Beatle fan as me.

JL: Oh, absolutely. No, I'm bigger than you [laughs].

MC:Ringo does some fine drum fills on "Real Love." The song gives him more of a chance to stretch out than "Free As A Bird."

JL:One of the main reasons was...Marc Mann is a real computer expert, which I'm not. I love the computer, but when it gets into the high end of it—stretching and squashing

things—I'm not quick enough. I'd rather he did it.

> And we managed to stretch that track into time. 'Cause, you know, it was just a demo on a piano, so there was no thought about how drums were gonna go with it and thingslike that...on both of the songs.

But we finally got it into the computer and stretched it and squashed it when it was

rushing. I mean, these are minuscule things, but to come to play drums on them afterwards, it's almost impossible. So we had to get the track into a time so that everybody could play to it.

MC: A common complaint among some fans was that the vocal on "Free As A Bird" was mixed too low. And some people like "Real Love" because the vocal's more out front. Was it different mixing the two songs?

JL: Yeah. The main problem with "Free As A Bird" was that the vocal and the piano were mixed in mono on the cassette, so there was no way to lower the piano and there was no way of getting the voice louder, because the voice is as loud as it could possibly be, because the piano being so loud in the mix,

"I had the tracks in my possession for two years before they ever came out, so it was very weird. All these people were speculating about them and saying what they were, and nobody was right." —Jeff Lynne

there was no way of having his voice soaring out above or you wouldn't have heard anybody else playing on it. The piano was as loud as the voice.

MC: I understand that Paul doubled Lennon's voice on "Real Love."

JL: "Shadowed" it really, because of the same problem with the other cassette, because the piano was so loud.

MC: Speaking of some of the arrangement textures on "Real Love," in addition to some solid harmony work, there are those great punctuating guitar lines on the verses and another great instrumental by George. Did he work long on those parts? Is he a painstaking worker?

JL: Oh yeah, George likes to get it right. He comes up with ideas really quickly and then he just works until he's got 'em like he wants 'em.

MC: Were you tempted to join in on background vocals, and did you?

JL: I couldn't say for sure [laughs]. I can't remember. I might have done one word just for the kick of it. You'd never hear it, only I would hear it, just one word on one chorus. It wasn't obtrusive, just totally a bit of fun.

MC: You must have felt like a spy keeping a top government secret. Everybody wanted to hear and know about these tracks before they were released. Did you feel any pressure?

JL: It was very difficult, because I had the tracks in my possession for two years altogether before they ever came out, so it was very weird. And all these people were speculating about them and saying what they were, and nobody was right. And I was so tempted to say, "No, it isn't!"

MC: Did the Beatles tell you not to divulge any details?

JL: Oh no, they didn't have to say that. I'm not completely daft [laughs]. The element of surprise was the whole deal there, really.

MC:Did you ever fear that the tracks wouldn't sound as fresh because the Beatles had to wait a while to put them out?

JL: Umm...I thought it was a long time to wait. But they weren't ready to put 'em out, because the *Anthology* wasn't completed until just before it came out.

MC: Were you there when Beatle producer George Martin first heard "Free As A Bird?" JL: No, but he did tell me that he really liked it.

MC: How did he tell you?

JL: I went to Abbey Road actually one day. I went with Paul, and they were running through some of the four-tracks for the *Anthology*.

MC: When you listen to Anthology 2, you realize how quickly the Beatles changed musical gears, sometimes drastically arrangement-wise. Can anybody work that way anymore?

JL: I don't think so. The trouble is, nowadays, nobody's ever finished the song when they go in the studio. And that's the problem. You spend most of the time still writing the song before you're recording it, and then when you're recording it, you're still rewriting it, because you're allowed to do that since you've got all these tracks and all this time. They had a three-hour deadline for some of their songs. *MC:* You said you were working with Paul. Do you have any plans of working with George in the future?

JL: Yeah, I was just talking to George the other day and we were talking about maybe we

could get together as the Wilburys again, which would be good.

MC: So what's next on the musical plate for you as a solo artist?

JL: Well, I'm supposed to be doing my own album—I've supposed to have been doing that for four years [laughs]. But I'm getting down to it now. I've got my studio up and going right now, and I'm just starting to lay some tracks down.

MC: Has the Beatles experience creatively charged you?

JL: Of course. Working with them has been a fantastic experience, and something that's hard to grasp, actually—when it's all over and you go, did I really do that?

Jeff Lynne can be reached through HK Management: 310-967-2300.

Flea, Rick Rubin & Anthony

Point of the second second

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✓ 25 Los Lobos

and the clackety clack fun of "Everybody Loves A Train." On the latter piece, a left/right speaker duel takes place between the rhythmic music and scattered voices of passengers.

"When we did the Latin Playboys album," says Hidalgo, "we had no idea exactly what it was gonna be or how it was going to turn out. Though we didn't have a specific direction going in, the three of us knew the feel of it was outside the typical Los Lobos outing. Coming from the same guys off the same basic creative period, it was hard in some ways to separate that project from the spurt that went on during the recording of *Colossal Head*. They sort of bled into each other on some tunes."

The loose, "come as you are and let's start jamming" approach which pervades both projects made the studio process more fun than ever before, as Hidalgo makes clear. "Recording this album was what we always hoped the experience would be and never quite was. Most of the time, it's pretty tedious, but this time out, we didn't rehearse as much and there were no real tricky changes to work over. Our approach was casual. If someone had an idea off the top of his head, we tried it. We're lucky that Warner Bros, takes the attitude that to dictate a direction to us would be to cramp our style."

Lozano, who was actually a member of another notable local Chicano group, Tierra, before becoming a founding member of Los Lobos in 1974, agrees heartily with his bandmate's assessment of the project as a "summer feelgood album, sort of a 'Grazing In The Grass'/ 'Groovin' vibe.

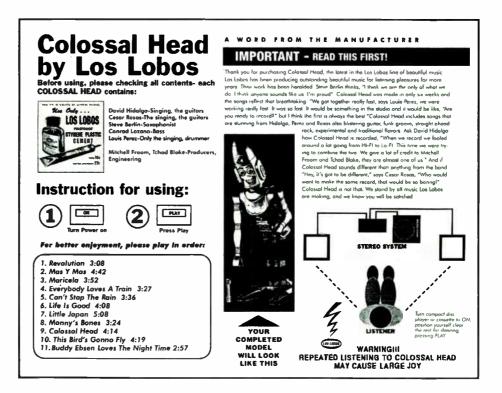
"We allotted two months for the recording, but it was done in less than six weeks," says Lozano. "We started working, just sort of hanging out, and things started to roll. Ideas came up, we tried a little part here, little parts there, sort of building arrangements, then capturing them just right, often on the first take.

"There's definitely a playfulness here that we seemed to capture," Lozano continues. "We're sort of showing a part of what growing up in our neighborhood was like. Some of it reaches back to that Richie Valens era—late Fifties, early Sixties. We're like a rock band influenced big by blues. Like 'Mas Y Mas,' that's like kids fighting at a party down the block, pachuco style, with kick-ass guitar. Or the train song, well, every kid loves a train and the sounds it makes."

These days, many non-mainstream artists complain about the stringent radio formats decreasing their airplay potential, but Lozano believes that today's Triple A (adult album alternative) radio market is actually opening doors for Los Lobos—a luxury that didn't exist throughout the early Nineties, or the early Eighties for that matter. So difficult was the band to peg when Slash signed them in 1983 that their debut,...And A Time To Dance, was actually an EP.

"We always just played what we played," Lozano explains, "and in time, the label figured out how to market us. But still, airplay was tough. Now, on stations like [KSCA-FM] 101.9, which is anything but singles-oriented, I hear old cuts of ours, and it's exciting. We're hoping stations like that will dig new tunes like 'Mas Y Mas,' even if it's sung in Spanish."

Hidalgo agrees, laughing when he recalls: "We were playing around the clubs, getting great



"The coolest thing was doing a soundcheck at the Whisky one night. All the Mexican cooks ran out of the kitchen and started digging our run-throughs. That's when we knew we were heading places." —David Hidalgo

reviews for our live shows, while the record companies that came to see us didn't really know what to do with us. It was basically under pressure from bands like X and the Blasters that Slash finally signed us."

Los Lobos didn't have to worry about any such resistance in the summer of 1987, however, when their take on Richie Valens' classics propelled the *La Bamba* soundtrack and its title track to the top of the nation's charts. Suddenly they were a crossover pop group and a household name.

As drummer Louie Pérez told *MC* back in 1992, "For two weeks we had the whole world singing along to a Mexican song." While the song gave the band its greatest popular achievement to date (and sales figures they have not approached in the nine years since), the members saw it as somewhat of a double-edged sword. And that may explain why, despite their new fans' cries for more standard Top 40 material, the band continued to buck the trends and march to their own unique Latin beat.

"The ironic thing about *La Bamba*," insists Hidalgo, "was that while it took us to another place commercially, it made everyone forget that writing is our strongest asset as a band. We were eager to do the film, but it was really supposed to be nothing more than a side project, not intended to be our next career move. It was all too big, too fast, too artificial. When we stepped into the studio to do our next project, we had to insulate ourselves creatively so we wouldn't take ourselves too seriously as big pop stars."

While the band stayed true to their artistic vision and politely declined any record company prodding to aim for the Hot 100 again, the success of *La Bamba* made it easier for the band to dictate just what they wanted to do. Busy filling their coffers with all things Valens, Slash and Warner Bros, acquiesced and allowed Los Lobos to do their own thing.

"The label suggested we do an answer to *La Bamba*, but how could we ever repeat that accident?" Lozano asks. "We felt it would be the perfect time to do an acoustic record [*La Pistola Y El Corazon*]. They respected our decision and liked the fact that it was cheap and only took two weeks to do. I'm sure there are those fans who were disappointed that we didn't follow the mode of a Top 40 band, but others love the way we push the envelope because it's something new."

No less remarkable than Los Lobos' determination to steer clear of creative compromises and build their legions by concentrating on the diverse quirkiness that has become their forte is the fact that they—or any ensemble that works and travels together this much—have stuck it out over two decades.

Lozano attributes their longevity to the fact that each member recognizes that they are part of a "very special entity of people."

"We must like each other," concludes Hidalgo. "When the band happened, it seemed worth holding on to, so we just kept it going.

"When we started out, we were one of the only young rock bands playing traditional Mexican music. So we always had a common purpose and goal, to take our viewpoint and culture and expose it around the world. Even after all these years, that's still the common factor that motivates us."



DEMO CRITIQUES



Wobbleshop Contact: NCManagement 818-971-2648 Seeking: Label Deal Type of music: Alt. Rock



Strain Contact: Artist Hot Line 818-842-6753 Seeking: Label Deal Type of music: Alt. Rock



Danny B. Contact: Artist Hot Line 908-727-7107 Seeking: Label Deal Type of music: Rock



Geoffrey Kiorpes Contact: GAK Productions 310-657-9588 Seeking: Label/Publishing Deal Type of music: Pop/Rock

Production	
Lyrics	0
Music	
Vocals	0
Musicianship	0
•	

0

Average 0 2 3 4 5 6 🗘 8 9 0

Comments: A local quartet that demonstrates a unique lyrical bent, thought-provoking music and listener-friendly melodies. While they sometimes use too many changes, they are always thinking. If these guys can stick it out and continue to develop their already original sound, it won't be long before they have a lot of visitors at the "Wobbleshop."

Production	
Lyrics	6
Music	6
Vocals	6
Musicianship	6

Average **1 2 6 4 5 5 7 8 9 0** Comments: Based in Woodland

Hills, this four-piece outfit plays aggressive, in-your-face Seattledrenched alternative rock with attitude-pumping lyrics spewed out like slivers of glass from some shattered American Dream. Although they may experience some backlash for their Nirvana-like sound, they are ready for attention.

Production6)
Lyrics)
Music	
Vocals)
Musicianship E)
Average	D

Comments: This East Coast-based singer-songwriter shows occasional flashes of songwriting inspiration. Unfortunately, his vocal chops aren't inspired. We see a possible songwriting future, but more consistency is needed. We recommend sharpened up the writing angle, putting together a cohesive demo and attacking the publishing community.

Production)
Lyrics)
Music)
Vocals	
Musicianship)
Average	D

Comments: This New Yorker comes to Los Angeles with credits as a musical director/arranger. However, he needs help from a producer and a lead singer for industry attention. The reverb-laden vocals on this demo underscore his singing limitations and fail to convey the emotional impact of the occasional poignant lyric. Collaborations can't hurt.



The Uninvited Contact: 14th Street Music Mgmt. 310-578-6193 Seeking: Label Deal Type of music: Triple A



Big White Undies Contact: Artist Hot Line 352-373-2295 Seeking: Label Deal Type of music: Triple A



Contact: Artist Hot Line 818-781-3237 Seeking: Label Deal/Management Type of music: Pop/Rock

SUBMISSION GUIDELINES

Send your package to: Demo Critiques c/o *Music Connection*, 6640 Sunset Blvd., Hollywood, CA 90028. All submissions should include the following four items: 1. Cassette tape with no more than three songs

- Cassette tape with no more than three songs
 Unscreened black & white photograph (no larger than 8x10)
- 3. Brief biography with a contact name and phone number
- 4. Lyric sheet

World Radio History

Send us the identical package you plan to send out to the A&R community, management companies, publishers and attorneys. All of your packages are selected at random and reviewed by an executive committee. Packages are not selected in advance, but rather, at the very time they are to be critiqued for a given issue. All submissions become the property of *Music Connection* and will not be returned. Because of the tremendous amount of packages we receive, we unfortunately cannot guarantee that each and every tape will be reviewed.

Submissions for Disc Reviews should also be sent to the same address. If you are submitting an indie CD for review, please let us know how one can purchase your product so we can pass that important information on to our readers. Once again, we cannot guarantee that every submission will be reviewed.

Production	0
Lyrics	Ø
Music	
Vocals	6
Musicianship	Ø
Average	_

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Comments: These veterans of the Los Angeles club scene have stood their ground over the past few years, waiting for others to come around to what they've been doing all along. Now with the Triple A format growing wildly, these guys are ready for centerstage—especially with the hilarious, radio-ready "Too High For The Supermarket."

Production	
Lyrics	5
Music	6
Vocals	6
Musicianship	6
Average	

Comments: The vocal harmonies from this Gainsville, Florida band is the definite high point on this aboveaverage demo package. These guys know about clever songwriting structures, and they also know their way around a studio. A lot of promise here that could develop in a very strong way if they continue to keep following their musical instincts.

Production	
Lyrics	6
Music	
Vocals	
Musicianship	
Average	



Comments: This local resident plays piano-based pop/rock, a la early Hornsby, and while there are traces of promise as a songwriter, Campbell's vocals lack conviction. Playing all the instruments shows obvious ability, however, Campbell would benefit from some assistance—especially on the songwriting angle, where he has potential. **DISC REVIEWS**



 Wynonna

 Revelations

 Curb/MCA

 ① ② ③ ④ ⑤ ⑤ ⑦ ⑧ ① ⑧ ① ①



Will Ray Invisible Birds Country Town Records ① ② ③ ③ ④ ⑤ ⑦ ⑦ ⑦ ⑨ ⑨



Linda Davis Some Things Are Meant To Be Arista



The Sun Demons Runnin' Like It Oughtta! Floyd Burney Records 1 2 3 4 5 6 2 3 9 0 Producer: Tony Brown Top Cuts: "To Be Loved By You," "Somebody To Love You." Summary: It's a testament to the dynamic singer's assessment of her truest strengths that a fiery sevenminute cover of "Free Bird" doesn't even rank among the best tunes on this stellar coming out party. If there was ever any doubt that Wynonna could shed the stylistic rigors of her country past and emerge, a la Bonnie

could shed the stylistic rigors of her country past and emerge, a la Bonnie Raitt, as a pop/rock/blues diva, these sweeping revelations will erase it. While fans of the Judds may wonder about the crossover evolution, this is a sure fire Grammy nominee (along with Bonnie and Melissa). It's got that much conviction and that much heart. —Jonathan Widran

Producer: Will Ray

Top Cuts: "That's History," "Folsom Prison Blues."

Summary: This is a keeper—very representative of the sharp-edged West Coast country & western thing. There are no cookie-cutter tunes here, just fourteen well-produced, well-performed cuts that rock, shuffle and twang and make you think. Ray is impressive in his diversity and scope. His influences are many, including Johnny Cash, Ray Charles and the Sons of the Pioneers as exhibited by "Flame Thrower." With support from Marty Rifkin, Juke Logan, Steve Duncan, Susie Stevens Logan and Jay Dee Maness these songs can't miss!

Jana Pendragon

Producer: John Guess

Top Cuts: "Love Story In The Making," "Cast Iron Heart," "What Do I Know."

Summary: For the most part, this is not a country album. While the artist has a nice twang in her voice, that is pretty much as country as she gets. This is pop schlock and a good example what is wrong with the Nashville machine. The album is sleepy, slow and schmaltzy. The overwhelming sentimentality is trite and overused. Davis is vocally over dramatic to the point of being ineffective and her performance is all cotton candy and fluff. There is nothing here of substance and nothing to recommend it to the honky tonk crowd. -Jana Pendragon

Producer: The Sun Demons Top Cuts: "Runnin' On Seven," "Time Warp Daddy," "Gone," "Flashin' Back To You."

Summary: This is the second disc from these veterans of the rockabilly scene, the Sun Demons continue to show great promise. All the members of this high-powered trio are talented musicians and their harmonies are tight. Stand-up bassist Jeff West is a spirited songwriter, and lead vocalist Dan Edwards has charisma to spare. More mature themes and some artistic growth in the studio is all that's needed to take the Sun Demons from rockabilly scene stealers to roots rock major players both as a live act and as recording --Jana Pendragon artists.



Various The Songs of West Side Story RCA Victor **1 2 6 4 6 6 3 9 0**









Keith Green His Incredible Youth Sonrise Music Company • 2 3 4 5 6 7 8 9 10 Producer: David Pack

Top Cuts: "Tonight," "I Have A Love," "The Rumble."

Summary: The ex-Ambrosian pays a heartfelt tribute to his idol Leonard Bernstein. Each song is tailored to the artist, ranging from R&B (Natalie Cole, Patti Labelle and Sheila E's "America") to country (Trisha Yearwood and Wynonna), with an exciting finale by Selena. The most inventive approach is pitting Chick Corea's Elektric Band against Steve Vai's Monsters for an ear-splitting rumble. There are a few tracks which don't take off—sluggish versions of "Somewhere" by Phil Collins and Aretha Franklin. But overall, this is a great logistical and artistic feat. —Jonathan Widran

Producer: Joseph Simon Top Cuts: "My Man," "Momma Said," "Perfect Match."

Summary: At last, a local blues based singer/songwriter with soul and originality. Camille (only one name required) has a fiery edge in the Joplin tradition, but also a smoother, more romantic and vulnerable side which is also quite endearing. Her Blues Box is an explosive four-piece ensemble led by Joseph Simon, whose frenetic yet smoky Hammond organ touch keeps the fire smouldering behind the surefooted Camille. And the hooks grab you in places even deeper than the heart. Contact Real Soul, 8033 Sunset Blvd. Suite 614, LA 90046 or call 818-563-3524. —Nicole De Young

Producer: Dave Alvin

Top Cuts: "My Heart's Ready," "I'm Your Man."

Summary: While you won't hear anything that is as remotely country as this masterful album on the radio—you also won't get any western kick there. But, with this recording gem, the Derailers' freshman effort, these guys have put country and western back together again in a whole new way. There's plenty of talent within this shuffle and twang trio, in fact there's enough to take them to the top of the C&W heap. Well-produced and inspiringly performed, true country & western enthusiasts have hit the jackpot with this one and the pay off is *BIG*!

—Jana Pendragon

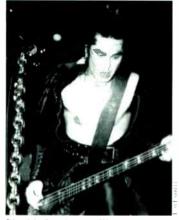
Producer: Harvey Green & Char Green

Top Cuts: "Everybody's Rapin' Mother Nature," "Whatcha' Gonna Do Now?"

Summary: Green, who died in a plane crash back in 1982, is presented here in a solo concert performance ten years earlier, when he was a promising eighteen-year-old planist, singer-songwriter. With a voice and direction that echoes early Neil Young, Green wasn't out to break any new ground, but he had something to say and he had the chance of reaching a bigger audience. Unfortunately, his untimely death prevented that. Contact Sonrise Music Company by FAX at 310-456-7886 for info. —Ernie Dean

NIGHTLIFE





Blackie Lawless of W.A.S.P.

In the last few years, Santa Monica-based Rhino Records has scoured countless time passages and geographical regions to come up with some of the most interesting and worthwhile compilations the record industry has ever seen, but for their current one, they didn't have to travel far.

The recently released three-volume set Youth Gone Wild: Heavy Metal Hits of the 80's features many of the bands that rose to fame in our own backvard and within a time frame most of us can remember, even though we pretend not to. When the Eighties became the fashionable decade to spit at and all of the alternasnobs rose to power, most longtime members of the local music scene found themselves distancing themselves from the whole Sunset Strip thing with the affinity of Peter's classic denial, "Jesus who?" Oh sure, we've all done it, and we will again.

But Rhino has offered us a chance to sneak a peek over our shoulder at what was easily one of our local music scene's most exciting and prosperous moments. The three-volume collection includes tracks by local artists like Dokken, Ratt, Lita Ford, Vixen, Dio, Poison, the Bulletboys and last, and probably least, Bang Tango. Also, there are a number of tunes from groups like the Scorpions, Twisted Sister and Motörhead which prove that the L.A. heavy metal scene of the Eighties had a far-reaching effect.

Recalling the Šunset Strip heyday, Poison vocalist Bret Michaels comments, "I think it was absolutely the best time of my life—the most exciting time. I think people were for real back then—no one is going to believe this statement!"

W.A.S.P.'s "Blind In Texas" is featured, and frontman Blackie Lawless reminisces, saying, "We knew what we all were doing was part of something big. You could cut it with a knife. It was really magical. We knew how the British Invasion had its chapter in history. We knew we would have our own chapter. I will never be part of anything like that again."

Don Dokken (Dokken's "It's Not Love" appears on the anthology), who is still pushing forward in his career despite a new generation that considers Eighties metal to be obsolete, commented, "I don't get the grunge thing, it's a name for metal."

Don't worry, Don, I'm sure we can expect a good compilation from Rhino when Seattle hits the skids. Check out the three-volume gathering of Eighties heavy metal and bring back the memories of the Sunset Strip, hair spray, KNAC and the Rainbow parking lot.

Yes, there is life in Northridge, and it's located at 9250 Reseda Blvd. under the roof of the Common Grounds. The Northridge coffeehouse has nightly entertainment with no cover charge, plenty of comfy chairs, a laid-back atmosphere and a full menu including soups, salads, sandwiches, vegetarian fare, chili and desserts. And there's no cover charge. On Wednesdays, Scott Edwards hosts a "music only" open mic night-the longest running one of its kind in the Valley. Give the Common Grounds a call at 818-882-3666 for more information.

Former Loud & Clear vocalist Jess Harnell has released *The Sound Of Your Voice*, a solo outing on his own label. Call 818-973-3183 for more information on this lead vocal talent. —*Tom Farrell*

COUNTRY



Candy Lerman

The legendary John Prine was in town recently and played to an SRO crowd at the House Of Blues. Prine. who is a poet, bard and troubadour beyond compare, is also a showman of stunning ability. Charming as well as talented. Prine is another verv special American treasure whose contribution to our musical culture simply can't be calculated His performance was mesmerizing, enchanting and dazzling. An artist and performer who needs nothing more than himself and his guitar, Prine intensified the night by bringing along his great band.

Well, no doubt about it, the women in this town are breaking out and being heard. Addfiddle player Candy Lerman to that list. This little cowgirl car hang with the best of 'em and plays like a wild woman. She can be heard on the new Cody Bryant CD Big Dose Of Country. She's also been added to the Bryant band on a permanent basis.

Native American artist, activist and leader Russell Means has released a CD entitled *The Radical*. There is a little something for everybody. Most impressive is the way he begins and ends the project with the words of two of America's greatest leaders, Chief Joseph and Chief Seattle. To order the CD call American Indian Music at 800-316-9320. Another Native American artist who has a new project out is the incomparable Bill Miller. Raven In The Snow is the follow-up to Miller's outstanding debut on Warner Western, The Red Road. Critically acclaimed, Bill Miller has been out on the road with the Bodeans and is a favorite not only with country and roots audiences but also the alternative rock crowd. Contact Warner Western at 800-760-9965.

And while we're talking about Warner Western, another one of their artists, Michael Martin Murphy, can be seen doing a special edition of the concert series Austin City Limits on April 13th. Check local listings for times in your area.

Local guitarist Ron Coleman was featured on a TNN special detailing the career of the Everly Brothers. Coleman, who worked with the famous duo, was interviewed for the special that aired March 21st. Currently, Coleman is recording at Dave Pearlman's Rotund Rascal Recording Studio with Albert Lee.

Everyone's favorite Muff Man has a new number. The Muffin info line is 818-761-7176. Also, Muffin has been in the studio with producer Marty Rifkin making some demos of his work with Kent Gray. A publishing deal is in their future.

Another local songwriter whose work is being shopped around is Mel Harker, the lead man for the very hip Rhinestone Homeboyz.

Also, Steve Zepeda of Zepeda Presents has a special hotline that provides information about the shows he's producing at the Foothill and Blue Cafe. That number is 310-984-8349. A special April 20th show at the Foothill is in the works.

Finally, country music lost a very special friend recently, Cousin Minnie Pearl, a.k.a. Sarah Ophelia Cannon. An educated and cultured lady, Cousin Minnie brought laughter and joy to generations. As a member of the Grand Ole Opry, she was everybody's favorite girl. Who will ever forget her smile, her pricetagged hat or her signature greeting, "Howdeeee! I'm so proud to be here?" We were lucky to have her.

-Jana Pendragon



Dokken in all their Eighties glory



John Prine, local fav Annie Harvey and Prine's guitarist Jason Wilber

1.44



Marian McParland

One of the few jazz celebrities, pianist Marian McParland (host of the syndicated radio show Piano Jazz for nearly eighteen years) made a rare Los Angeles area appearance at the Jazz Bakery, playing a solo concert before an overflowing crowd on a Monday night.

Throughout her performance, she emphasized sophisticated renditions of ballads such as "Sweet And Lovely," "In A Sentimental Mood" and "I'll Be Around," but also romped through a few numbers including "Raincheck," "All The Things You Are" and Chick Corea's "Windows." McPartland is a fine musician, who has made an invaluable contribution to jazz through her radio show-a couple dozen of those programs (each featuring illustrious jazz players in discussions and performances) have now been released on CD by Jazz Alliance

Altoist Bud Shank, who at 70 still seems to be improving, recently recorded a tribute to pianist Bill Evans with a quartet comprised of pianist Mike Wofford, bassist Bob Magnusson and drummer Joe

LaBarbara. He was seen at the Jazz Bakery just two days after finishing the record and performed some of the music with the same group, including such rarely-played tunes as "My Bells," "Funkallero," "Only A Child" and "No Cover, No Minimum." Shank remains an adventurous improviser, Wofford is a real powerhouse and these unusual renditions of some of Evans' more complex pieces (along with a few originals and Evans' famous "Waltz For Debby") were full of surprises.

Surprising in a disappointing way was the brilliant planist Gonzalo Rubalcaba. He appeared at Catalina's with his quartet (trumpeter Reynaldo Melian, electric bassist Felipe Cabrera and drummer Julio Barreto) and was remarkable boring. Of the six pieces that were performed, five were extremely up-tempo and, although one was impressed by the musical abilities for the first ten minutes or so, the music did not allow the audience to breathe. Melian displayed a cold tone and literally did not hold on to any single note for more than two seconds. Rubalcaba had plenty of flash but little substance and his one attempt at a ballad (Charlie Haden's "First Song") was taken so slow as to sound like an overly somber funeral march. The large crowd was clearly disappointed by the constant barrage of sound and the lack of any subtlety or clear rhythms.

Upcoming: Frank Strazzeri plays a free concert on April 5 at the L.A. County Museum of Art (213-857-6522). On April 9, the Cinegrill has a rare triple-bill featuring Robert Stewart, Black/Note and Dianne Witherspoon, while four top jazz singers, Cathy Segal-Garcia, Stephanie Haynes, Kate McGarry and Tierney Sutton, have formed a jazz vocal group called Alone Together, which will be performing at the Jazz Bakery on April 16.

–Ścott Yanow

URBAN



Impromp2

Isis recording artist MC Quake has initated a Stay In School, campaign. The rapper, whose single, "Drop Top Candy," was just released, will tour Los Angeles area high schools from now through the month of May. Thus far, Blair, John Muir, Wilson, Marshall, Fremont, Duke Ellington and Crenshaw high schools are participating.

Quake will speak with students, perform, sign autographs and give away promotional items. A scholarship award will be given away to a high school senior during a concert the rapper will perform at World On Wheels. Contestants will be required to write a 500-word essay on "What You Plan To Do After College" or Write About A Record Company Executive." Contact Isis Records, P.O. Box 45744, Los Angeles, California 90045.

An interesting and highly informative exchange took place at the S.I.R. Theater in Hollywood during the recent Los Angeles Music Network Presents program entitled "The Dynamics Of Concert Tours." Panelists such as lan Copeland, Moss Jacobs, Larry Weintraub and Anita Rivas, provided audience members with all the essentials for mounting concert tours and promotions. The Los Angeles Music Network is an organization for music professionals started by former MCA Record's executive Tess Taylor. The yearold organization provides the perfect place to network and stay in-





formed. Contact: 818-769-6095.

They call themselves United Independent Music Retailers Association (UIMRA), a consortium of thirteen Southern California urban retailers whose central purpose is to more effectively market and promote business with music consumers. UIMRA works with record labels and local urban radio to bring artists and employment opportunities into urban communities. Additionally, the organization motivates and encourages its consumers to invest in the future of black independent retailers by increasing and continuing patronage, which, in turn, will lead to growth for the independent music retailers.

The urban community is mourning the recent passing of James T. Jones, the noted music critic for USA Today, who died March 16, of a heart attack.

The nation's largest talent showcase, the Reel Deal Showcase, is moving to a new place and a new night. The showcase will now take place on Wednesdays at the Diamond Club in Hollywood. Contact ESP PR at 310-725-0100.

JAZZ SERIES '96: Be sure to check out, every Tuesday through the month of May, ASCAP, Phat & Jazzy Productions and Dark Gable Entertainment's Spring jazz series at the Atlas Bar & Grill. With a lineup that includes Impromp2, Ronne Martin, Asha Band, J. Spencer and Pure & Natural, these are must-see shows.

Once again it's time for the annual "Diva's Simply Singing" benefit show. Hosted by acclaimed actress Sheryl Lee Ralph, the show will feature a stellar lineup of performers, including Oleta Adams, Terry Ellis, Loni Anderson, Deborah Cox, Valerie Anderson, Vesta, Rachelle Farrell, Dianna King, Jennifer Holiday, Monifa and Marilyn Scott. The show is slated for May 11th at the Wilshire Ebell Theater.

Unity '96 Summer Music Festival, a production of Room At The Top (RAT) Entertainment Group, will launch the '96 summer concert schedule, Saturday, June 1, at the Irvine Meadows Amphitheater. Hosted by comedian A.J. Jamal. the concert event will feature 20 of the best musical acts, covering the arenas of pop, hip-hop, R&B, alternative and reggae. -Gil Robertson



Bud Shank











Jono Manson

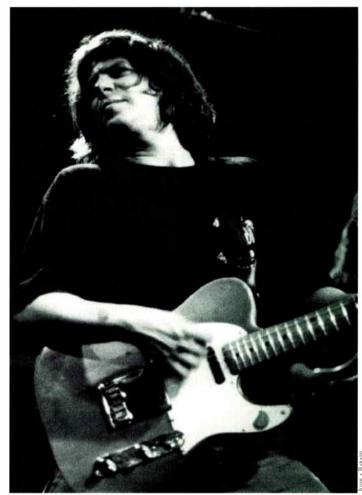
The Troubadour West Hollywood

Contact: Laura Morgan, A&M Records: 213-856-7169

The Players: Jono Manson, guitar, lead vocals; Chan Kinchla, lead guitar; Bobby Sheehan, bass; Mark Clark, drums.

Material: Touring to promote his debut release, Almost Home, Manson and his gang provide a dusty bootroad trip rhythm that puts a real jump in your blood, which, after prolonged exposure, could easily tempt the itchy virus known as wanderlust. Still, he manages to sneak in a few roadside reality checks with songs like "One Horse Town," in which the lyrics quote a famous friend who bemoans the uply side of success ("when they put you on the cover of the glossy magazines, everybody knows your business...and everybody wants a little piece of you"). In fact, the words brought a pained smile to the recognizable face of Kevin Costner-a man familiar with the fickle trappings of fame. Still, this set was hopping and not long on sitting and moaning. With his self-effacing humor, Manson, while mocking pain, introduced the aching, but danceable "Hanging Out For Your Love."

Musicianship: These guys are so tight, it's difficult to separate them. Despite the startling height difference between the guitar players, Manson is definitely the big man onstage. With his gritty voice and immense charm, I was reminded of Stevie Ray Vaughan (alas, in vocal talents only) and occasionally, John Mellencamp. (During his "I've Been Down" I heard Huey Lewis, but we'll forgive him for that transgression.) Guest keyboardist and "co-conspirator" Jeffrey Bogg brought a rollicking honky tonk flavor to the set-forget electronics, his instrument felt like a wooden saloon piano complete with saucy tart in recline. His chords, however, were occasionally drowned out, but the Troubadour is fairly dependable for shoddy sound control. Blues Traveler guitarist Chan Kinchla is simply one of those wizards who restores your faith in humankind-



Jono Manson: Blood-pumping, audience-pleasing rock.

more than quick, he's *possessed*. He and Manson play off each other like seasoned pros, which they undoubtedly are.

Performance: This audience needed no courting gestures from these guys, we were there for the taking—falling for the band, hard and fast, especially during Joe Flood's "Miss Fabulous." And it wasn't just the standing crowd that grooved, I witnessed more than one cocktail waitress actively bop across the room—tray, drinks, coinage and all. The 30-40 minute intermission was far too long but, then again, I didn't catch a soul heading for the door either.

Summary: As one of the main architects of the Eighties' New York music scene, Manson developed a strong cult following with his improvisations and raw "gutbucket blues." Many of these fans have followed him into the business, forming their own successful bands in the process. Bu this is no flash-and-hairdo act, and with Manson at the wheel, this is a flatbed truck I'd gladly jump on, no questions asked.

—Heather Clisby

The Horse Soldiers

Jack's Sugar Shack Hollywood

0 0 8 4 6 6 0 🗘 9 0

Contact: Eagle-Wolfe Enterprises: 818-832-4731

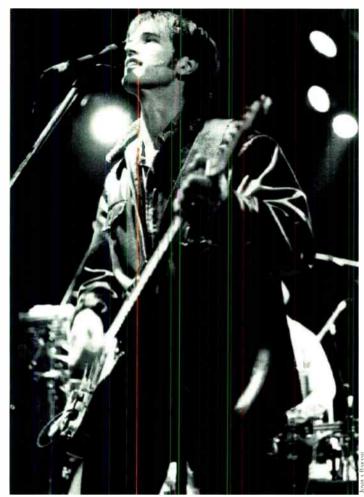
The Players: Jeff Wolfe, vocals, guitar; Bobby Lane, vocals, 12-string; Matthew Watson, harmonica; Dave Silva, drums; Alan Mark, bass.

Material: The Horse Soldiers are a fine band with a strong sense of history—educated in traditional cowboy tunes as well as aficionados of Civil War standards. They give these non-contemporary songs new life and keep an important aspect of American roots music alive. But, don't underestimate them, they are also



The Horse Soldiers: The perfect Nineties' cowboy band.

CLUB REVIEWS



Semisonic: Highly catchy radio-friendly tunes.

well-versed in the gospel of honky tonk and C&W as it has come down to us from the likes of Johnny Horton, Marty Robbins and bluegrass masters such as Bill Monroe. More importantly, they also write original material that is exceptional and fits right in with the eclectic mix of material that they cover. Especially good is "The Devil's Right Hand," ~Ole Slew Foot" and "You Don't Want My Love (In the Summertime)," Their original tale honoring Native Americans, "People of the Sun" is glorious and heartfelt. Demonstrating their ability to move effortlessly between "The Old Chisholm Trail" and the rails that carry the great Iron Horse is the Horse Soldiers' exceptional rendition of "The Orange Blossom Special." Truly, their strong sense of history and knowledge has allowed them to be diverse in approach and choice of material.

Musicianship: All are adept on stage. However, Booby Lane's ability to tote and play that magnificent 12-string of his makes him stand out. He is fast and smooth and skilled in a style that leaves audiences in a state of awe. Like a professional western gunslinger from yesteryear, Bobby Lane always hits his mark. Jeff Wolfe, whose vocals are the centerpiece of the stage performance as much as Lane's guitar playing and Matthew Watson's wonderful harmonica playing, has a real sense

of how to use his voice and does so with grand results. Special accolades to the often times forgotten rhythm section as well, as both bassist Alan Mark and drummer Dave Silva add strength to the band. Silva, who is proud to be part Native American. really came into the spotlight when he reproduced the sound and feel of Native American drums on "People of the Sun."

Performance: The Horse Soldiers are the perfect Nineties' cowboy band. They have a performance style that is entertaining and interesting. Amusing at times as well as serious. a live performance is also an education. Wolfe is easy and comfortable onstage as are Silva and Lane, while Watson and Mark could loosen up a bit and still remain professional. This band is able to move from touching ballads to rousing train songs and carry it all off with finesse. They also know how to bring an audience to their feet as well inspire them to sing-along. They get the job done and leave their audiences satisfied. Summary: I really like this band. The Horse Soldiers are versatile enough to play rodeos, fairs and cowboy gatherings, as well as honky tonks, bars and museum concerts. The Autry should be booking these guys fast because they are really one of the best cowboy/civil war/ country outfits around.

–Jana Pendragon

Don't Just Be Heard... Be Seen



Semisonic

Records: 818-777-8961

and they're a little bit tripped-out

rock & roll. But deep in the heart of the band lay formulas for four minute, chorus-based ditties. Somehow their various influences-from Replacements-like Minneapolis pop to the Ohio Players, combine into a nicely

updated version of the next generation of Beatlesesque melodies. Sound confusing? It is. One minute

Wilson pours out his heart during a pillow-soft confessional, then he's kicking his heels up in a Liverpudlian

hoedown. All the while, it's wrapped

up in a fuzz-wah guitar crescendo.

It's a unique package, but rather than making the songs themselves

stand out, the different styles tend to

Musicianship: There's no doubt that Semisonic can write highly catchy

radio-friendly tunes, many of which show their maturity as musicians. Former members of Trip Shake-speare, Wilson and Munson display their talents best with their wellvoiced melodies and their spacey

grooves. Unfortunately, those grooves take a backseat to easier-

Performance: During the show, I

wondered if Wilson would be doing a

second set at the Cornedy Store

down the street. Most song breaks

were filled with the lead vocalist keep-

ing a rather packed house laughing

with his impromptu wit. Some other

impressive moments came from

Munson, the bassist, who simulta-

neously played harmonica, and

drummer Slichter, who seemed to

have a third hand on the keyboards.

Their spacey grooves were wild, rare

among today's fickle audiences.

rub each other too often.

to-digest pop songs.

The Roxv West Hollywood

Slichter, drums.

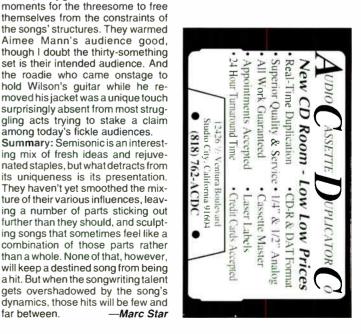




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CONTACT OUR AD DEPARTMENT 213.462.5772

CLUB REVIEWS

Weapon Of Choice

Alligator Lounge Santa Monica 0 2 3 3 5 💭 7 3 9 0

Contact: Kristine Ashton, Mitch Schneider Organization: 818-380-0400

The Players: Lonnie "Meganut" Marshall, vocals, guitar; Keefus Ciancia, keyboards; Tom-bone Ralls, trombone; Finn Hammer, guitar; Derek "D-Rek" Pierce, drums; Mark Cross, vocals; Audra Cunningham, vocals; Jellybeen, "Groove Traffic Controller" (dance).

Material: The nutty party, or "Nutmeg Potty," as it is coined by band leader Meganut, is just that: a funkedup fiesta of dance grooves that conjures up images of Sly & The Family Stone, George Clinton and early Stevie Wonder. Funk grooves fuel the lyrics in Meganut-speak, which loosely resembles a dialect of the English language based on the word "nut" (similar in concept, but not method, to pig latin conversion). The use of analog keyboards and live horns creates a rich sound that is the vehicle for Weapon's traditional funky tunes, which harbor a few really choice nuggets. These nuggets were, however, drawn out ad nauseam into songs of epic lengths, culminating in a marathon hour-plus set which probably could have said all that needed to be said within a 45minute period

Musicianship: Weapon of Choice is a remarkably tight unit with the precision of a metronome and the soul required to carry them through. Ralls' expressive trombone solos and Ciancia's unusual keyboard parts add a tapestry of sonic texture and weaving lines to the mix while Meganut's bass interactively converses with D-Rek's drums. Frontman Meganut is a charismatic vocalist, yet his bass-wielding clearly outshines his vocal ability in the live arena.

Performance: From the downbeat, the club was packed and jammed



Low & Sweet Orchestra: Eclectic music that leaves you wanting more.



Weapon Of Choice: A damned fine band with an engaging stage show.

forward to the stage, bouncing up and down while mimicking all of Meganut's hand gestures. He had the bearing and effect of a political pundit rallying the crowd in his favor. The audience wanted to love Weapon of Choice, but as the tunes dragged on and on and on, much of the crowd was lost to the bar in the rear of the club where complaints of boredom and fatigue were the sentiments du jour. The eight-member group was lively and colorful in its own right, with the specific performing style of each player contributing its indispensable facet to the greater picture: so why do they need a resident dancing chick in the mix?

Summary: Weapon of Choice is a damned fine band with impeccable musicianship and an engaging stage show. They would do well to pare down, or re-arrange their material, instead of dragging it out to the point that its very cleverness is lost. Leave the extended dance-versions for the dance floor, guys, and keep the live audience wanting more, not wishing there was less. —Traci E

The Low & Sweet Orchestra The Foothill

Long Beach **0 2 8 4 6 6 3 8 9 0**

Contact: The William Morris Agency, 310-859-4000

Players: Mike Martt, lead vocals, guitar: James Fearnley, accordion; Kieran Mulroney, violin; Dermot Mulroney, cello, guitar, stringed instruments; Tom Barta, bass; Will Hughes, drums; Zander Schloss, lead guitar.

Material: Eclectic doesn't even begin to describe the music of the Low & Sweet Orchestra. Everything from bluegrass to punk to classical to cowboy cabaret is embraced and wrapped up within a very appealing Celtic consciousness. Beneath it all lies a wonderful and endearing mystique that brings to mind Irish dancers whirling through time to the sound of a Scottish bagpipe on a full moon summer's evening. Pure magic. Soul stirring and provocative, songs like "Worst Day," "Sometimes The Truth Is All You Get" and "I Had To Leave A Friend Behind" are poetry. The material, from their soon-to-be-released Interscope Records debut album *Goodbye To All That*, is culturally exquisite.

Musicianship: As with any orchestra, each member must be in synch with his mates in order for the full measure of the music to be accomplished. It takes precision and skill to work effortlessly with so many other musicians, but the Low & Sweet Orchestra manages to do so with finesse. Fearnley's accordion and Kieran Mulroney's fiddle are quite exciting. While each member of the band is obviously experienced and skilled, and all are allowed their moment in the spotlight, the real tale that has to be told concerns their incredible unity as an orchestra.

Performance: Lead singer Mike Martt is an able and skilled showman, as is the rest of the orchestra. In fact, the best moments occurred when everyone was playing trancelike and the music took wing and flew from the stage, taking a rough crowd hostage. The overall performance style seems to be a combination of many influences including the in-your-face rock & roll attitude of contemporary America, as well as the high spirited communal Celtic spirit of the Scots and Irish who came to the new world with their dreams and their music. There is also a comfortable back porch feel that seeps through every once in a while when a banjo is brought out to join ranks with the fiddle.

Summary: This was a wonderful musical experience that embraced many of the musical influences that are dear to a vast number of people who came of age in this country over the last forty or fifty years. I left wanting more. More music, more orchestra interaction with the audience, more wild flights of fancy. There is no doubt that the Low & Sweet Orchestra is something very special. —Jana Pendragon



Dishwalla: A great band with a lot of potential.

Dishwalla

Dragonfly Hollywood

0 2 8 4 5 6 🗘 8 9 0

Contact: Lianne Malterre, A&M Records: 213-856-3888

The Players: J.R. Richards, vocals, keyboards; Scot Alexander, bass; Rodney Browning, guitars; George Pendergast, drums.

Material: Sounding like Pearl Jam meets INXS, Dishwalla creates adventuresome dynamically crafted, sing-alongs that appeal to the mainstream. Their music was a cunning combination of pop, alternative, soul and classic rock that shifts in tone and timbre in every song. Their material digs deep, reaching for emotional peaks with tunes like "Counting Blue Cars," although "Haze" was their best song-dealing with alcoholism and the effect it has on a victim and her family-starting with a soulful wah-wah groove in the style of Isaac Hayes, before ending in a guitar-fest that owes more to Led Žeppelin than anything else. On a lighter, more pop sounding side they played a song called "Charlie Brown's Parents," which portrayed the inability of people with different views to communicate. The song was named after the celebrated cartoon series and inspired by the indecipherable banter of Charlie's parents. A great performance of "Miss Emma Peel," a smart song with a sense of humor about a teenage crush on the TV action adventure heroine. While their lyrics are predominately heavy and socially conscious, they do also manage to be both intense and fun. Performance: The band produced a tight set-well-rehearsed and planned. Pretty boy frontman Richards posed and preened as he bellowed out the lyrics with a cocky confidence. The band thrived on dynamics, building tension by raising and lowering intensity levels, then climaxing with a burst of excitement. They put forth a strongly defined performance that bristled with an intense energy. Some of the energy

should be credited to the obvious following this band has amassed. The crowd seemed to know most all the material-singing along, adding to the apparent band-crowd cohesiveness. Creative lyrics combined with a mainstream sound, as they put on a high-energy performance. Musicianship: Richards has brilliant control of his tunes, while Alexander puts forth some chunky bass lines that build you up to light speed metal before they drop you back down to some sweet melodic riffs from Browning. Pendergast pounds some powerfully concise drum beats over the intense interplay between the other musicians as they alternatively weave buzzing guitars and buoyant grooves through pristine pop melodies. It was a pushpull affair where each instrument playfully competed for supremacy. Summary: A great band with a lot of potential, Dishwalla definitely put on an upbeat fun show. Their mainstream sound combined with their good looks makes these guys a sure -Tracie Smith thina

Josh Clayton-Feit The Troubadour West Hollywood 0 0 0 0 0 0 0 0 0 0 0

Contact: Laura Morgan, A&M Records: 213-856-7169

The Players: Josh Clayton-Felt, vocals, guitar; D.C. Collard, keyboards; Pete Malone, drums; Walt Vincent. bass.

Material: The former lead singer of School of Fish gets poetic, delivering wry insights into a sprawling poprock sound that conjures up images of Squeeze and Crowded House. His music comes off as an atmospheric concoction of pop and funk that takes its cues from some of rock's great masters, particularly the Beatles. Warm and dreamy, his music has a sonic equivalent of the subconscious mind at work, creating a shadowy ambiance. Most of the material stems from his childhood influences. He concocts narratives laden with unexpected turns and vivid specifics. Some of the songs seem to have more than one meaning—starting with one subject and branching out. One such far reaching song is "Soon Enough" with lyrics ("I fell into the smallest ocean I have ever witness, I lost my hands and fell over backwards when I lost my mind into your pocket") that conjure up simple and funny images, delivered with clarity and punctuation. Overall, the lyrics are campy and fun with an almost juvenile quality to them.

Musicianship: Although he comes across as long-winded and self-absorbed, Clayton-Felt is entertaining and melodically inspired—bellowing out the set with crisp clarity, as his touring band pumped out a rhythmically precise sound. In addition, Clayton-Felt's multi-layered harmonies created a rich well-rehearsed sound.

Performance: Clayton-Felt is very comfortable with his songs, sporting a special blend of confidence and energy. He puts on a refreshingly adventurous performance, moving and gyrating to the songs. Low-key and fun, the show had a more coffehouse feel to it. The audience seemed to be entertained for the most part. The band's straightforward approach did have its downside however-about halfway through the set, a steady diet of midtempo music became repetitive. Summary: While Clayton-Felt's material may not appeal to everyone his talent and flair are undeniable. He is obviously passionate about his music, and it comes across full force onstage. This is an intense performer, who knows how to have fun with his music. -Tracie Smith



Josh Clayton-Feit: An atmospheric concoction of pop and funk.



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LOS ANGELES COUNTY

ANASTASIA'S ASYLUM 1028 Wilshire Bivd, Santa Monica, CA Contact: Anastasia, 310-394-7113 Type of Music: Rock, alternative, acoustic, jazz, C&W, world beat Club Capacity: 80 Stage Capacity: 80 P.A.: Yes

r.a.: Yes Lighting: Yes Piano: Yes Audition: Call or send package to club. Pay: Negotiable BOURBON SQUARE

15322 Victory Blvd., Van Nuys, CA 91411 Contact: Gina, 818-997-8562 Type Of Music: All original rock. Club Capacity: 200 Stage Capcity: 5 P.A.: Yes Lighting: Yes Piano: No Audition: Send promo pack to club or call. Pay: Negotiable.

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CHOONED BAR 8121 Sunset Blvd., Los Angeles, CA 90069 Contact: Dawn, 818-353-6241 Type Of Music: Original acoustic, folk. Club Capacity: 50 Stage Capcity: 4-5

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10943 Camarillo St., N. Hollywood, CA 91602 Contact: Tom, 818-763-7735 (leave message) Type Of Music: Original acoustic, folk, poetry. Club Capacity: 55 Stage Capacity: 6 P.A.: Yes Piano: Yes

Lighting: No Audition; Call for audition information. Pay: Negotiable.

LIGHTHOUSE CAFE

30 Pier Ave, Hermosa Beach, CA 90254 Contact: Xavier, 213-376-9833 Type Of Music: Rock, reggae, R&B, blues, jazz world beat. Club Capacity: 200 Stage Capacity: 10 Yes Lighting: Yes Plano: No Audition: Call Mon. or Fri., &/or mail promo package. Pay: Negotiable

MANCINI'S 20923 Roscoe Blvd., Canoga Park, CA 91304 Contact: Matl Smyrnos, 818-341-8503 Type of Music: Original rock, alt., all styles. Club Capicity: 240 Stage Capicity: 12 P.A.: Yes Liphtion: Yes

Lighting: Yes Piano: No

Audition: Send package to club or call for info. Pay: Negotiable

PELICANS RETREAT 24454 Calabasas Rd., Calabasas, CA 91302 Contact: David Hewitt, 818-879-1452 Type of Music: All types, except heavy metal Club Capcity: 400 Stage Capcity: 10-12 P.A.: Yes Piano: No

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P.A.: Yes Lighting: Yes Piano: No Audition: Send promo or call. Pay: Negotiable

UNIVERSAL BAR & GRILL

4093 Lankershim Blvd., N. Hollywood, CA91602 Contact: Eva, 213-650-4555 Type of Music: Acoustic format, all styles. Club Capacity: 200 Stage Capacity: 7 P.A.: Yes Lighting: Yes Audition: Send promo to above address. Pay: Negotiable

THE UN-URBAN

THE ONFURBAN 3301 W. Pico Bivd., Santa Monica, CA 90405 Contact: Various, 310-315-0056 Type of Music: Rock, acoustic, jazz, C&W, world beat, blues (unplugged only). Club Capacity: 50 Slage Capacity: 50 Stage Capacity: 8 P.A.: Yes Lighting: Yes Piano: No

Audition: Send promo.

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BAND DOCTOR - Band Repair 818-242-7551 I	Thirty years pro experience. Author of 'How to Make a Living as a Musician - So You Never Have to Have a Day Job Again! Delivered over 10.000 hours of personal instruction & career consultations with over 400 hours tightening up bands.	If your project, band, or career needs some assistance, I can probably provide it. I work with management as well as bands and individuals.	Call for a free interview
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ROBERT COPELAND - Producer/Arr. 213-217-8469 Image: Comparison of the state of	Top 10 club single Skin Party, Billy Preston. Deon Estus, Jonathan Moffett, Ed Townshend, HBO, USA Television, Producer, musician, arranger, programmer, composer, Laid back, yet meticulous working environment. Available for albums, film/TV scoring, artist development.	Master craftsman. Heavy on superb vocal production to showcase the artist, not the producer Very positive, constructive atmosphere.	Ballads, dance. rap & funk
PETE DALLAS - Drummer 310-859-5898 Image: Comparison of the second seco	Tons of touring expenence backing signed & unsigned artists - R&B techno pop. rock, blues, alternative, 70 s. 80's, 90 s, covers too! Recently toured with Lee Rocker.	Click tracks no problem. Hired gun or tribesman. Whoa! There's a fire in the basement boys.	Vice shuffles, fresh grooves
TY DENNIS -"Songwriter's Drummer" 213-256-5681 \[\not \not \not \not \not \not \not \not	Tons of experience live/studio. Song specialist. Reading arranging. Click friendly. Dynamic. Serious groove from Bonham to Chad Smith to hip-hop. I ve been hired (and re-hired) for every kind of recording live gig. Alternative/funk - dynamic.	My first concern is the whole musical picture. I listen - period. Art of the alternative sound - I get it, know it , love it. Flexible rates.	VVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVV
JERRY DIXON - Producer 818-782-5096 🗸 🗸	Recorded four albums with Warrant for CBS & CMC records. Produced several now signed artists.	Songs always come first. Then recording second.	Rock n Roll & female singers
BRYAN FOUGNER - Bassist/Vocalist 818-715-0423 V V V V V V V V V V V V V V V V V V V	18 years experience, 3 independent albums. Extensive touring, live performance and stage experience. BIT Honor Award Graduate. Finalist Midwest Best Bassist Contest. Studied reading with Putter Smith. Jim Lacefield. Also studied with Tim Bogert, Steve Balley. Gary Willis. Excellent vocals.	Always listening. Very professional attitude. Solid player yet inventive when needed. Love live performance, w/an extensive repretoir. Ready to tour anytime. Also studio, casuals and Top 40.	A rocker at heart.
LISA FRANCO - Medieval Strings 818-569-5691 VVVVV	10 years pro studio & stage experience. Extensive European television & radio appearances, album credits. commercial credits, B.I.T graduate Highly skilled in composition & arrangement.	Read charts, harp score not neccesary. Mystic sound textures for rock baliads, also pop, folk. traditional classical & new age. Rates are reasonable & negotiable.	Old instruments, modern sound.
MAURICE GAINEN - Producer 213-662-3642 Image: Comparison of the state of t	Read music: Berklee College of Music: National Endowment for the Arts Scholarship. Discovery Records solo artist. LASS & NAS pro member. Lots of live & recording experience. Jingle & songwriting track record.	Complete master & demo production. Live drums okay Keyboards, arranging, composing, & woodwinds MIDI & studio consultation. No spec deals. Pro situations only.	New jack swing, MIDI-rock.
CHARLIE GARDNER - Bossist 310-305-9791 V V V V 1000w 'Mesa' rig. Electric tretted/fretless guitars, keyboards, and baritone harmony.	Performed with the biggest! New boy in town from London, seeks solid, dependable band (preferably touring). Excellent ear – just bass without bullshit. Adaptable to most styles.	image, and hungry for REAL work! (Dverseas tour accepted.)	Honest reliable Englishman
Acoustic / electric custom 5 string violin.	USC degree. Composer, arranger, producer. Live, video, film.	strong in rock, fusion, alternative, progressive, new age.	Versatile and friendly.
JOE GOFF · Drums/Percussion 310-577-0004 / / / / / / / / Yamaha maple custom drums, Zildjian cymbals, miscellaneous hand percussion.	12 years experience Extensive touring & recording. P.I.T. honors graduate. Studied with the best. Specializing in demo & session work at reasonable rates. casuals, club work, touring & substituting.	Highly versatile player. Fast learner Great groove, meter, & click playing, Read music well. Multi-purpose image. Demo & resume available. Pro situations only please.	Making a band groove.
CARLOS HATEM - Percussion/Drums 213-874-5823 / / / / / Percussion & drum-set. Acoustic drums, shakers. belts, whistles. Full MIDI gear.	Original music projects in the pop & dance field. Nat I & internat I touring exp. Television & film credits. Soundtrack percussion. Music production. Drums & percussion on Paul Rodriguez Show, MTV. Artist Of The Year award winner on ABC television series Bravisimo. Fluent languages: English & Spanish	Good ears, good hands & a pro attitude. Available for lessons. Call for special Music Connection rate!	Dance music, Latin styles.
LIZ IRONS · Producer / Writer 310-452-2522 / / / / Guitar, vocals, drum & keyboard programming.	Get more for your money. Creative, professional service. Make your songs into records. Producer starting label. Very experienced.	All styles. Will work with your budget and creative goals in mind.	Start right now
TOMAS JANZON - Guitarist 213-993-5709 Fender Stratocaster, Gibson L-7, electric classical, Korg MIDI converter.	Graduate of the Conservatory of Stockholm. Sweden: "Outstanding Guitar Player of the Year. Musician s Institute. Mentors include Joe Diorio Scott Henderson. 5 years of clubs: touring and recording experience in Scandinava. Worked with David Goldblatt, Brandon Fields. Dave Carpenter. 5th Dimensions, Ben Verene. Charo.	Tail, slim & expressive Excellent reader Good vocals. Lessons available	Blues/R&B jazz Brazilian & Latin
MICHAEL C. JAPP - Writer/Prod. 818-996-8834	Many years expenence writing and producing world-wide. I ve worked with Kiss, Babies, Jessie Collin Young, Jermaine Jackson, Bryan Adams, and Steve Jones. Best sound - best rates!	I understand about you, the artist, and know to get the best feel & performance out of you & your material.	I love doing it!
CHRIS JULIAN - Producer/Writer/Eng 310-589-9729 / / / / / Over 30 gold & platinum. Automated 24-track 2° analog recording. MTR-90 II. Live room. Top mics & midi. Ocean view. Maltbu. HIP productions.	Experienced, focused, dig working with bards and singer/ songwriters. Great rates. Winning attitude! 1 Emmy, 3 grammy nonvinations. Loads of major label, TV, and move credits. Singer, Mac programmer, play guitar bass piano. & synth. Love scoring. arranging, and new sounds.	Call me - we can work it out! Recent productions for Art Garfunkel, Jimmy Webb. Mixes for Bowe, Vanessa Williams, David Crosby Many projects w/Don Was R&B writing & prod Deep grooves.	Oeveloping artists & bands.
BOB KNEZEVICH-Producer/Musician 310-312-0125 / /	25 years playing, writing, recording, & teaching Studio Music/Jazz degree, U. Miami. Over 800 local & regional releases, arrangements, sessions, demos in Mid-Atlantic region. Fast, creative, low-rates.	Live, sampled, and MIOI arranging. Emphasis on mood, flow, and style.	Hot CO quality
LEIGH LAWSON - Bassist/ Vocalist 714-373-1400 / / / / / Electric & acoustic fretted /fretless basses. MIDI pedal keyboard, Boogie & SWR rigs. Fender, Gibson, Alembic, Washburn, Rickenbaker. Tenor vocal.	Sixteen years stage & studio experience. National & international touring experience. Reader of charts & notation. Lead or backing vocals. Good work ethic. Road worthy, dexterous, tenacious, fast learner with stamina to get the job done right!	Versatile performer who is hard working & dedicated to making the music you make sound great! I can play many styles & genres.	Can fax resume.
BOB LAZO-Prod/Wri/Guit 818-342-8581 / // 16-Track Adat, Mac, Cubase 2.8, Loops, Samplers, Korg 01/W, R8, JV-880, FX, Gd Mics, Pres, Two DATS, Basses, Guitars	Major national film, radio, album credits. Children's music. Great programmer, great ears, great attitude. 13 years guitar. Fair price. Comfortable working environment	I totally dig music. I It dig yours and facilitae your musical vision.	Songwriters. Bands
BOB LUNA - Pianist/Kybds/L. Vocs. 213-250-3858 V V V V V V Kurzweil K-2000. Kurzweil PC-88, Apple Power Mac 7500, Roland S50 and vanous other keyboards.	Arrangericomposer/producer in all styles of music. Grove graduate, disciplined classically, strong rhythmic grooves, read music. Strong background in orchestration. Lead sheets, take downs.horn/string arrangements at reasonable rates. Piano instruction available	Strong soloist. Excellent ear. Quick learner. Musical director for numerous artists. Lead vocalist/tenor range. Rehearsal pianist.	Extremely versatile
STEVE MCCORMACK - Bassist 310.543-5093 Image: Comparison of the second	19 years experience. International album and tour credits. Extensive jingle credits. International television credits. 4 years college education. Read all charts and notation. Resume available on request, will fax!	Fluent in all styles of music. Pro attitude always. Extremely quick study. Excellent look & image. Known as the groove Miester.	Have bass will travel!

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NAME PHONE ₩ P d £ ≥ LESTER MCFARLAND - Bassist 310-392-2107 ✓ ✓ ✓ ✓		Specializes in developing material, players &	
Electric fretted/fretless bass guitars, 4, 5 & 6-string. Some keyboards. Tenor vocals cross between Philip Baily/James Brown.	Samje, Larry Carlton, Jeff Lorber, John Scoffeld, Tom Grant, Robert Cray, Esther Phillips, Tony Williams, Eddie Henderson, Chick Corea, Patrice Rushen, Albert Collins, many others. Chillin circuit alumnus.	arranging music, Reads music, plays by ear, loves to teach. Cited in "Downbeat" & "Bass Player." Aka "The Funkmaster."	Makes you sound better
RALPH MICHAELS - Guitarist 310-450-5537 Image I image	International credits live, and in studio, Very studio experienced. Worked for successful producers and TV. Degrees in classical guiltar and sound engineering. Read and write music.	Very good player. Pro equipment Versatile yet unique 90s sound Good stage presence. Fast & easy to work with. Love music.	Blues, altern, psycdlic, funk
STEFAN NEARY - Prod./Eng./Gtr. 818-782-5096 Image: Complete 24-track digital. 24-track analog, rehearsal pre-production, ASR 10, MPC 60, Fender, Marshall, Laney, Ambeg, etc.	Clients include Warner Brothers. IRS. Atlantic. EMI & various independents. Excellent recording skills. Biggest drums in town. Modern production style for cutting edge modern music.	Record without compromise	Industrial, Alt. Metal
TIM NITZ - Prod/Writ/Eng 818-548-9591 Image: Comparison of the state of the st	400 plus credits in all genres of music, with 25%+ going gold or platinum in U.S. Extensive and creative technical background. Clients: Sony, Capitol, Warner Bros, EMI, Virgin, Tommy Boy. Extensive experience in TV/Film prod.	I believe my commitment to quality engineering plays a part in the success of the label & artist who use me. Remember, It's all in the mix."	I have great rates!
CRAIG OWENS • Keybrds./Prod./Arr. 310-559-8403 \checkmark	Young, talented keyboardist/producer. Good ears, ass kicking arrangements. My programming sounds as live as any band. Play many styles of music. Have done hundreds of sessions. Clients signed from my demos. Soulful lead & backing vocais	Professional attitude. Friendly & easy to work with. Professional results. Can work very quickly to achieve desired goal	Alternative, hip-hop, funk
WILL RAY - Country Producer/Picker 818-848-2576 Image: Country Producer/Picker Electric & acoustic guitars, mandolin, lap steel, vocals. String benders & slide rings on both hands make my guitar scund like WWIII thru a Fender.	Many years country exp incl TV & recording dates. Worked with Carlene Carter. Steve Earl, Joe Walsh, Tom Jones, etc. Can produce 16.24,32-track master recordings. Access to the best country musicians in town for sessions & gigs. Currently a member of the Heliecasters. Friendly, professional, affordable.	Cow thrash, farm jazz, praine metal, nuke-a-billy I specialize in country music, both as a producer & session guitarist. I love to discover new talent and work with established giants as well. Let's talk	Western beat, range rock
R.J Bass/Keys/Voc 818-342-2942 Image: Comparison of the second secon	Ten years travel around the globe performing and recording various styles of music. Two year college educaton in music. I have reading skills and a good ear.	Fast learner. Good ear Save time in studio. Reading skills.	1 1 1 1 1
ANDY SCOTT - Guit./Voc./Prod. 213-667-0621 \checkmark	Very experienced live & in the studio. Toured with Guns 'n Roses & Ozzy Osbourne. Worked with members of Accept. Scorpions, and Dogs D Amour. Scoring for new Pocahontas CD, ROM software, many years production experience and great drum programming.	Great feel & fast learner. Own style but versatile too. Play and sing what the song needs plus I m a very nice guy.	Slues, tunk, & heavy
"STRAITJACKET" - Violinist 818-359-7838 V V V Acoustic violin, electric violin, digital signal processing. Vocal range: tenor.	20 years experience on violin & electric violin in all styles. Duality vocals. Fast and effective in the studio: a madman on stage. Record producer/arranger. Wayne State University, Michigan, Ravi Shankar School of Music, L.A. City College. Demo/bio available.	Easy-going, but fast in the studio. State of the art equipment, Digital signal processing, exceptional ear. Flexible rates. Let's make your music happen.	A rocker at heart.
"TAKA" TAKAYANAGI - Keys./Prod. 213-878-6980 Complete MIDI studio, keyboards, sampler, drum machine, DAT, 8-track.	Written/produced songs for Peabo Bryson, Angela Bofill, Whispers, Nancy Wilson, Shalamar and Main Ingredient, Top 10 hits & film credits.	Producing, arranging, playing keyboards, lessons, good ears & good business. Give power to music in any style.	
PAUL TAVENNER - Drums B18-753-3959 ✓ <	15 years pro experience in clubs, sessions, festivals, etc. Excellent reader, excellent ear. I specialize in pocket playing, but can pull out the chops when needed. Berklee graduate, 1986. Studies with Erskine, Whackerman, Dawson, etc.	I help you get just the right drum grooves & sounds. Pocket playing without being pocket draining. Demo available.	Groove is the ke
MICHAEL TEMPO - Percussion 310-578-0535 ✓	Founder/leader of the Bonedaddys. Also performed and/or recorded with Burning Sensations, Lindsey Buckingham, Moris Tepper, Dwight Yoakam, Michelle Schocked, Olatunji, Richard Marx, Bo Diddley, Pink Floyd, The Barber, and many more. Albums, soundtracks, commercials, haiku and mail openings.	To jam is human - to gig divine	JJJJJJ Reggae, Afro, Acid Polka
DON TESCHNER-Multi Instrumentalist 213-934-3041 \checkmark	Five years of world tours with Rod Stewart, Album credits. Singer/songwriter of Swamp Rock Blues.	Color instruments and screaming solos!	JJJJJ & Swing
TREVOR THORNTON-Drums & Percus. 818-380-0453 V V V V Full international Yamaha & Zildjian endorsee. Acoustic/electric; real-time programming.	Top English drummer now available in USA. 19 professional years. Started gigging age 12. Many album credits including Martin Page. World tours including super group Asia, 1992-93: Kim Wilde, 1994. Proficient with click, programming, reading. Master class clinician including P.1.7. London.	Very professional Solid. Inventive. Versatile. Quick in the studio Sympathetic to songwriter's needs. Very together image. Resume & demo available. Pager. 818-504-5543	Fresh approach
TOM TORRE - Violin/Fiddle, Guitar 818-340-6548 V V V Electric & acoustic violins. MIDI-violin set up for programming or live work. Electric & acoustic guitar.	Many years experience, sessions & clubs. Schooled but not stiff. Demo available on request.	Duick ear & quick study. Good stage presence, can read. Tasty melodic improviser, creator and arranger.	Swing styles a specialty
JOHN ZANDER - Guitar/Synth Guit 310-9298-3238 / / / / / Gibson Les Paul, 335, Double Neck, Strats, Acoustic Nylon & Steel (6 & 12), various amps and effects, Roland Guitar Synth	Twelve years experience - studio, club, slide guitar, and arrangements, excellent improvisation skills, synth can cover horns, strings, organ, etc. Professional teacher, lessons available.	Works well with artists and producers. Low rate for demos. 'I play it your way."	Great feel for

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 Carvin bass bottom 18' folded horn Allech spkr w/ cover, xhrl cond \$300 obo 818–771–9585

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Marshall JMP 1 rack mount pre-amp \$400 obo. 310-479-6558
Mesa Boogle Mark 3 simulclass 100/50 watt sml chass head, 3 chan, 5 band EO. 21 switches, reverb, effects loop, direct out \$575, 818-761-1635
Mandall 412 strait spkr cab w/casters, great cond. \$300 818-796-1647
vHT 2150 power amp, 94 model, new tubes, xint shape \$999 obo 818-981-9997
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4. MUSIC ACCESSORIES

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5. GUITARS

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-Fender Musicmaster Pre CBS 3/4 size Heinisneu \$300 Dave 310–452–4154
 -Fender strat bik, Amer stand pckup, maple back, brand new w/case \$550 818–799–7998. -Fender strat, Jeff Beck model, antique wht finish w/ case, \$750 Gary 213–525–1996. Gibson ampliphone strat style guil, 3 pckups, cream color w/maple neck, xint cond w/soft case, \$160 818– -Pen_4347

780-4347

780–4347 •Gibson SG Jr 1964 TV model Whit. New lunns & bridge P90 p/u \$500 or trade for Fender Telecstr Dix. Dave 310–452–4154. Music man xtrme bass, brand new, blk, \$1,150-818-

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1906 Korg M1 \$700, great cond. 213–852–1906. Korg M1 avai in mint cond, rarely used. \$1,000 obo. Liana 213–856–9842 Korg M1 w/hrd travl case \$1,000 213–852–1906 Korg SG1D sampled grand/controller, \$1,200. Matthew 310–827–3324

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8. PERCUSSION

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\$550 Sh Yamaha blk recrdng custom kit 10, 12, 13, 14, 16, 18
 power toms, 22 kick w/dbl pedal Mint cond. \$2,950

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310-340-2000. Guitavail to form band Infl Slayer, Pentera, Metallica Serious only, Henry 310-379-6972 Guitavail to join/form grp Write songs/sing No drugs infl Kiss, Stones, Beatles, VanHalen. Have exp. no flakes. Mark 818-858-8809.

flakes. Mark 818–858–8809. Guitavail, Freddy King, GE Smith, Clapton, Don Felder Ving gear, great feel 805–495–8262 •Guit Into Bowie, 70s glam, Manchester, Electrofiction. Bitterswit R&R, 213–874–2183 •Guit Iking for band in hvy wght division. Have the goods to deliver Pros only, pls no idiots. Ozzie meets Alice 818–899–7958

Guit sks band capable of being best in LA Big balls, ni egos, pretenders, idiots, excuses. You can't suck 818-

899-7958. •Guit sks OC band. Pro sit. 23, 10 yrs exp. Creatv songwrtng capabilty, career mindd, dep tones, cool

•Guit sks OC band. Pro sit. 23, 10 yrs exp Creatv songwring capabity, career mindd, dep tones, cool. guick sense. Mike 310–921–0050 •Guit sngwrtr/lyricist, 29, sks to join hrd rock band Plays wistyle & convictn, 18 yrs exp. Total pros only. Larry 818–899–7958. •Guit team lkng for musicns to complete musicl vision Dedicid, equip. Aerosmith, Stones, G&R Lv msg 213– 994–7594.

•Guit/sngwrtr avail to join/ruin estab band. 1 guit only. STPilots meets Pumpkins: 818-801, 5501

Guil/sngwrfr avail to jonr/ruin estab band. 1 guit only.
 STPlots meets Pumpkins. 818-891-5591.
 Guit/voc/keys avail for any pro wrkng/payng live/ recrdng R&R or TV/lim proj. Have 15 yrs stage/studio/ wrtng exp wimovie creditis. Ken 310-322-8833.
 Hrd rock guit avail for hrd rock proj. Styles SkidRow, Molley, Hardline. Sean Lynch etc. Hrd rock is not dead Jeff 213-650-5589.

Jeff 213–650–5589. Hrdf ock rythm guit Hvy groov, strait forwrd, Sabbath to Cong. Marshall 310–305–1009. Hvy groov guit plyr sks to join or form band. Infl Corn, Pyramid, Detfones, NIN. Have xint equip, dedictath, talent. KC 818–955–8240.

tatient. NO 818-955-8240. •If you're lkng for a guit that knows how to play parts enjoys whan arrangmnt, not over someone else, call Joe 818-598-3956.

Jee 818–598–3956. •Lead guit lookng for hd rock band w/drive & dedicatn. Must be willing to wrk. 818–509–0365 •Lead guit &s hvy rock/metal band for fourng/recrding Good equip. transpo, lots of exp. Mike 818–783–6721 •Lead Rythm ebo slide plus vocs. BMI lic sngwrtr sks collab & co-cnspiralits. Infl all 12 tones + var. Fenson collab & co-cns 213-739-4824.

• Melod pro guit, elec/acous, avail for signd artists only JR 310–281–6551

Open minded lead guit w/recrdng, tourng, live exp sks qualty rock to blues-rock band. Tastell melod music only. Phil 818–343–1575

•Pro guit sks band or musicns to create sound instd of following one. Serious only pls. George 818–342–0821



•Pro lead guit. Album credts, natl tour exp sks band, al orig proj. JPage, JContrel 70s meets 90s directn 818orig proj. . 780–5279 Sheryl, Melissa, Joanie, Bon

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-on-cry, meissa, Joanie, Bonnie Infliguitavail for recrds & tours Jackson 818–786–4468. They tried to tell us we're too old We are, but its still about songs, pace, tone, profinism, exp. I show up. Gary 310–235–4781. ne infl guit avail for recrds

310-235-4781 Very exp guil plyt, very gd ear, gd structure, very creativ Alirthy, blues, rock Pro/studio sit or other qly people w/something org Scott 310-902-0632 Well seasond hrd edge groov orientd guit w/Hilywo rehrsisksband w/drive & dedictin Infl Zombie, Lovebone, NIN 213-962-8981 World class liead guit/lead voc avail for pro paid sit. Pro gear, transpo etc., credntls on request 818-771-9585

9. GUITARISTS WANTED

Estab LA band nds exp. pro, motivatd ws Steve Jones meets Daniel Ash Jam -3459

shows Sideve Johes meets Daniel Ash James 213– 469-3459 -A #I voc/bass team sk exp creatv cut edge guit for 90s rock, hrd rock band Inil Zep Hendirx, Sabbath, yrself 818–508–0174, 818–789–1042 -AA+ Helimut meets Metalica, guit ndd Ages 26–32, whid for Warner Chappel sngwrtng proj. You cld make big cash here MG 818–566–8745 -Ace guitwilead voc whid Melod, yrthmic, light, intense style. Talent, exp, gd att, dedicat nessentil Mainstream progrsv rock/lunk/pop times. JV 310–455–4304 -Aggrsv dfk angr & reliable guit ndd for aggrsv metal band Senous & honest only. No punks, no Seattle, no critics, no jammers 818–567–1182 -Aggrsv, Brittpunk, pop, KROQ type whid by well conn guit/voc Elastica, Poofead, Supergrass, Greenday etc. 213–766–5510

•Anybdy lookng to jam? This intridiate lvl bass plyr sending out messge, serious but fun Blues, cntry, rock 818...763...200F

sending out message, serious but fun Blues, cntry, rock 818–763–2908 •Band auditing guit plyrs. Rock, pop. blues. Must be real good. Maj labels int in me. Michael 213–463–5305 •Bass & dirmer, former maj label artists, sking Mick Taylor meets. Plage, to form dirk moody rock band. Maj label int, all welcome. 818–763–5618 •Bass/voc & dirmr siks dedicid guit w/voc for orig band & radio proj. Infl. Beatles, Qassa, Radiohead, Teenage Fan Club. Steve 213–386–3465 •Bit guit inddimmed Southul, raw & crunchy. Infl.Hendnx, SlySione. Deait pending, Call now. Rex 213–961–4049. •Blues rock guit plyr wrid by fam blues rock band. Have atty withabel int. 818–342–5430 •By mod pop band. Beatles, Qass, Stones. Upcoming album tour. 26 & under, voc a plus. PLASTICINE C/O Amer. Recrding, 805–531–6477 •Do you know you stuft but play like you don'1? Estab altiniv band, deal pend Lind Garbage. Elastica. Salt. Sngrwring encourg 213–663–2553 •Dirm rsking guil. Image not importin, motivaln is. Ezra. Bush type vibe. 310–932–5186 •Dirm sking guil. Image not importin, motivaln is. Ezra. Bush type vibe. 310–932–5186 •Eclec. guil. wind by vockingwrif for altiniv pop. collab

Bush type vibe. 310–932–5186 •Eclec guit wnld by voc/sngwtr for altrniv pop collab Radiohead via jazz Hear it? Infl Sting, TearsFears, Dion Ferrs Noah 310–451–5722 ·Guit ndd by voc/lyricist, 24, fo ng melod, aggrsv, hrd th. emotion Self infl

rock band. Nd orig music w/depth, emotior Scott 213-851-4156

•Guit ndd for dark atmosph tough proj. Acous & elec Infl Cure, JMarr. Serious & gd musicns only pls. Louie 310–768–8223

310—768—8223 •Guitplyrwhtd for 70s style pop band w/mgmt, prodcr studio Infl CTrick, Jellyfish Wings Must sing look great 213–953–1164 studio

great 213-953-1164 •Guit sought by sngwrtr w publishing deal for chtry/ tockabilit, swing proj. Recrding/grigging. No old long- hrd guys Exclsvily gretch & Fendr snd. Jack 213-650-2779

Guit w/good harmony voc writd for orig altrintv pop band Infi GBlossoms, Spacehog FooFighter Mike -668 1388 <1.3-068-1388
 Guit white by hvy alimity band w/promgmit to showcase immed Paul rehrsis, pro-only Infl AIC Filter etc Call msg for into 818-771-5918

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•Guit white by industri gothic band. Must have equip, transpo. Infl White Zombie, Ministry, KMFDM. NIN, AChains Louis 818–334–6968. •Guit white for hvy groov, psychild: 3 pc band. Hendrix, Beatles, Who/altrntv. Must play rythm lead, 818–783– 0760.

Beatles, Who/aitrifut, Must pia/ rythm lead, 818–783– 9750. •Guit whild for rock & soul celec pop band, In the pocket. Nick Lowe meets AI Green, Steve Cropper style, Dave 310–452–4154. •Guit whild to form band, 23–26 only. No att problems pls. Infl Stones, PJam, STP, Beatles, Have rehrsi space. Jack 310–649–5271. •Guit whild widynamc depth/width to complimit bass of same. & form grp, Tubes, Gabriel, Kansas much more, No Nigels pls. Richard 310–395–1675. Guitt whild, serious & dedicatd for pro band sit. Infl Pumpkins, Chains, Greenday, Police, Eric 310–827– 4986

Pumpkins, Orlains, Orlenday, Police, Eric 310–627–4896
Guil/singwrfr wintd for estab band. Innov, Iresh band 11 priority. No metal. Mark 310–226–5322
Hvy groovn psychdic band srch for stars. 310–306–1588 310–305–7728.
Lead guil/arrangr/composr wind by voc & wrtr. 2nd guit to form band & demo, Styles Sting, Hendrix, latin rythm. Raiph 310–823–4357.
Lead rythm guil wintd for hvy rockin 3 pc w/street sound, Infl G&H, Molley, Motorhead, Zep etc. All orig. Hillywd lockout, PA, serious only. 213–368–4656.
Lead singng bass sks hvy guit wholuesy tone to form 2 (13–368–4656.
Lead singng bass sks hvy guit wholuesy tone to form 2 (13–368–4656.
Lead singng bass sks hvy guit wholuesy tone to form 2 (13–368–4656.
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-320-2979. Id/Rythm guit writd for rock band w/tem voc. 213-

427-8211 Local artist sks creatv lead guit that can groov, funk & rock for ong rock altmtv folk band. Serious, dedicatd, reliable & fun Chrs 213-845-9490. Male/fem Into surf, camp, psycho, punk, orig Must be versatile, eclec. Age or gender unimport. Bruce 213– 384-5021.

Noise specist. Major poser, Feel frm deptns yr soul guit man. Ndd now by amaz pop core band. 213–634– 7020

Nugent tribute act formng, Drmr sks TNugent look-alike, play-alike for clubs. Msg 310-204-6283. •Sht8arb band sks hvy, energtic guit, Connex & label int Inff Primus, Infectuous, Ministry. Mike 805-966-

Whited R&R guit for orig band. Have place to rehrse & gig WValley area, Dedictd & serious only. 818-887-

10. BASSISTS AVAILABLE

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0423 6-string bass sks lunk, groov orientd band, top gear, bckyrnd voc Infl Ace-Z, openmined, can travi, team plyr signedvestab acts. 310–837–5973. •A #1 bass/voc team sk exp creatv cut edge guit & drmr tor 90s rock, hard rock band. Infl Zep/Hendrix, Sabbath, self 1818–508–0174 & 18–789–1042.

self 818-508-0174 818-789-1042.
Acous upright & elec fretto & fretts basst into jazz, blues. R&B, rock. Has groov, reads, for grgs recrdng showcs's Joseph 818-763-8078.
Bass 30, dynamc & melodc abil, sks guit to form orig grp Tubes, Gabriel, Kansas & more. No Nivels pls Richard 310-395-1675.
Bass avail for funk, altmity, groove driven proj Xint round creatively. However Police Dead Zapa Cameron.

•Pass avail for funk, alimity, groove driven proj Anim sound, creativity. JBrown, Police, Dead, Zappa, Crimson Pros wiggs only. Chris 818–516–7168 Bass avail for recrdrg/performing, all styles fretted/ frettless elec, uprite acous. Jazz, funk, R&B, site reading etc. Pro only 818–909–4952.

Bass avail, plays uprite acous bass, fretless elec bass

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•Bass solis sksband. Recrding/live sessns. All styles.
I-niters. Reading capabity. Travel ok. Dblon keys, 818– 342–942.

Paue No Wolf, and No. Alex 7313.
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Billion \$ babies, AlCooper tribute band sks ling haird bass very into early Alice. Team plyr, pro att essentl. Dalias 213–268–9275.
Blues true avail for bckup wrk. Rcrding live. Paid sil only. Xini equip. Transpo exp. BLK SHADOWS. 818– 821–4146.
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Pro bass plyr, 18 yrs exp. got the look. Only serious inquiries, signed bands only. Don 916–482–0754, Versatile bass sks 18–752–2740.

10. BASSISTS WANTED

II DRSDIS WARTER
 II priority bass plyr which compil fun lyng hvy hrd orig rock band wirehrsi spc. Kay Max 310–397–3316.
 II Estab LA band nds exp. pro. molivald bass for studio/shows. John Paul Jones meets Sid Vicious. James 213–469–3459.
 bass whid. Great songs, great songs, yoe a plus. Very unique style. Arthur 21–874–3455.
 B-30 yr old bass whid for rock act. Must be groov orientd. Directin Crowes, Kravitz, Petty. No egos 818– 40–9865.

 *01 yr old + exp bass w/long hair wntd by Hllywd drmi & guit/voc. Infl Candlbx, Skidrow, SpinalTap. Richie & guit/voc. Infl 213-876-9647

•21-25 bass w/voc talent. Altrntv/pop/rock. Commtmnt ndd w/solid label int/mgmt. Jason 818-971-2648

ndd w/solid label int/mgmt. Jason 818-971-2648 Wobbleshop. •4 pc rock band w/83 organ lookng for bass. Must be undr 21. Tourng July, recrding now. TPetty & Pumpkins. Bryan 310-392-2833. •A #1 groov addicted all orig Wistide band nds bass to complete lineup. Zep. Janes. Doors. Sound. Gigs, lockout, CD, Mike 310-318-1362

Iockout, CD. Mike 310–318–1382 A bass ndd to compit orig hrd RA B band wirehrs! spc. No begnnts pis, Kurt 310–306–0821. A bass wind for altmit for recrifd gigs 24–7 lockout rehrs! spc. Raw guit, many groovs, lots of dynamcs, great songs. Chick 818–890–4007 dmr, keybrdst altmit/ hvy music waubstince, teel & dynamcs, Inteligint piys only. Neel 310–444–9625. A 1 bass piyr wind for orig pop rock act kima img. A shows MidmiteOil. Toda Senous only. 213–650-

A1 Slappn groovn rockn plyr ndd that can travl. James 800–835–8267.

Accomplice while for original work band will be roots. We



have great songs. Infl Aerosmith, Muddy Waters, etc. Tony 818-980-5236. •Accomplishd youngish bass (male/lem) writd by atmospheric band wiferm voc, airplay. Infl Pulp Fiction, Siouxsie, Twin Peaks, Phil Spector, Felini. 818-507-

atmospheric band wifem voc, airplay. Infl Pulp Fiction, Siouxies, Twin Peaks, Phil Spector, Felini. 818–507– 0403. Ace bass w/voc wrid. Melod, rythmic, tight, intense style. Talent, exp, gd att, dedicatin essenti. Mainstream progrsv progrsv bass wind for all orig hrd melod rock band. New to LA frm ECoast. Exp nec. No junkies or dedhds or dads. 818–509–1987. -All orig band, romantc, mod, sks bass plyr, Infl U2, PsychFurs, Sting, BetterEzra, Maj connex, people waiting. 213–874–7376 -Artlats w/majpublishing/indie label deal sks groov bass for mod, cut edge sound Short har image. Infl Bowe, Garbage, PGabriel, NIN. 213–960–1628. -Attention: how many bass better than you died unknown because they in wrong band? Too many. Ultra hyv 90s opport Call now 818–980–2562. -Bass ndd for gign band wimovie deal Dedictd, senous plyrs only. Great songs, hyv psychdic. This is a good one, 310–450–5537. -Bass plyr wind for por act, Infl Alices Helmet meets Janes Tool, Must have equip, transpo & exp. 213–670– 9314.

9314. Bass plyr wntd for bluesy hrd rock band. Must be dedicatd, have groov, feeling & emotions, 213–851– 0701. •Bass plyr wntd for cover proj to play Pumpkins, Nirvana, STP, etc. 310–301–961. Bass plyr wntd for industri band. Must have equip, transpo. Infl. NIN, Ministry, AChains, While Zombie. Louis 818–334–6968. •Bass plyr wridt for raggae, blues, jazz band. Bill 310– 434–5996.

Bass plyr whild to join orig OC band. Alan 714–778– 5236

•Bass wntd by guit/voc to form R&R band. Infl Crowes, Kravitz, Stones, Zep. No att pis Brandon 213-653-3024

3024. **Bass white ECostello meets PMcCartney. Emphasis** on good sngs/lyrics, dedicath. Bob 818–342–8581. **Bass whit for altrity rock band. Infl STP, Foofighters.** Serious only. Tom 213–969–9501. **Bass whit for band where CD. Infl NIN & Nirvana.** Rehts in Anaheim, 25 mls sho f dwntwn LA. Alex 310– a72–776.

837-7760

837-7760. •Bass wild for drk melod quirky altrntv band. Infl Doors, Wall of Voodoo. Mark 714-779-7103. •Bass wild for estab local band w/CD, Lkng for energy w/soul for our groovy altrntv music. Ages 25-30, SFValley rehrsl. Mark 818-386-5878.

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Christlian bass whild for showcasng & studio sessns. lunky commercl rock, pros wlexp pls. Sense of humor a must. Paid still, 818–990–8152, 310–229–5336.
Christlian bass, where are you? Fem frontid altrniv band wants atmosphic, solid, steady bass. Pasadena area, non-ministry. Doug 818–301–4434.
Ormr/Bass plyr for orig punk band. Immed gugs For audins call 310–552–6510.
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Estab band PROTOTYPE sks bass. Must have exp. musicnshp, dedicatn, equip. Progrsv & thrash infl. Cragen 310–915–0423.
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Estab band prototype sks bass lead, bckgmd vocal into funk, R&B, jazz, pop, etc. Serious only. Mike 818–508–1374.
Exceptin bass wind for moody song orientid altrniv rock trio. Must have bckgmd voc, gd meler. Indie CDD release thy: 7.10–657–7918.
Fem bass all gri wrking band covring disco era dance funks, functional for avoring disco era dance funks, functional for exp basc. Lead, bckgmd voc, helpfin oto nec Funky fun. DAUGHTER LOVE SAGE. Trey 818–555–5600.
Fin bass all gri wrking band tox fund voc helpfin oto nec Funky fun. DAUGHTER LOVE SAGE. Trey 610–610 for basc. Have bckgmd voc helpfin oto nec Funky fun. DAUGHTER LOVE SAGE. Trey for bask.

Fem bass plyr wntd McCartney meets Darcy for band w/fem voc, indep CD soon to be releasd, Have lockout 818–505–1271.

818–505–1271. ■For all origin grogrsv metal band. Infl Iron Maiden, Rush. For gigs & recrd deal. Victor 818–889–0615. Brett 805– 494–8325. ■For rock band. Infl SPistols, VU, Cavemen. Martin 714–528–6652.

14-326-002. Guit & fem singr/keybrdst w/xceptnl matrl & demo sks bass plyr. Joe 213-874-1844. Guit & fem voc wrt soullt bass w/creatv altrntv pop rock style. 310-337-0528.

Guit a ten. vo.
 Tock style. 310-337-0528.
 Guit sks bass for hvy wght sit. Must have big gear knowldg, nds no babysitting. Ozzie does Alice. 818-





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Indep label w/natl dist, 818-981- 6212

953-9283

818-787-9515

Indep label winati dist. 818–981 – 6212. • Uprite Bass sought by sngwrtr wipublishing deal for chryfrockabilly, swing proj. Recrding/gigging. No old fashioned rocker guys Jack 213–650–2779. • Uprite bass plyr, slappy, boogy style. Chtly raw edge rock/early Elvis. Seasond voc & guit forming grp for serious fun. Bobble 800–655–7664. • Voc sngrwrtr sk bass for orig proj. Christopher 818– 953–9283.

903–9263 •Voc/guit sks bass for orig collab, forming band Wstside area. Class rock to blues to hrdr edge rock. Explainust Hans 310–202–7782.

•Xtrme band ala Corn. Deftones, sks solid bass plyr

Altrnty plyr w/lop gear to join/form band. Dark. mysticl. exotic, unique, etherial sound. Zep meets NIN. goes to the movies. Rick 213-469-6748. •Keybdat angwrtr lkg for grt sit only. Have grt chops, equip, songs, image, prod skills. Also range & progrm all styles. 909-396-9908.

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994–7594. •Hilywd band wnts bass plyr in 20s for new metal cntry sound, infl Claypool to Leo 213–739–3726 •Hvy altrntv A&M deal, STP, U2, short hair image, rehrsl. Pros only, Paul 213–655–4346. •Infl funk, Pfunk, bootsy, siy, hiphop, jazz fusion. Must be commitd, have gear, transpo Able to rehrse in LA area. Sam 310–692–2405 •Local artist sks creat bass plyr that can groov, funk & rock for ong rock altrniv folk band Serious, dedicatd, reliable & lun. Chris 213–845–9490. •Male/fem into psycho, surf, punk, orig, Must be versatile, eclec Age or gender unimport Bruce 213– 384–5021

384-502

 Orig LA based band lkng for bass. New CD, shows upcomng Backng voc a + Soundgarden, CollSoul, etc. comng Backing voi ris 818–760–1138 voca+ oundgarde

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 Planist avail, reads music, pro, over 15 yrs exp. 818-719, 1500. 718-1590

 Pro accompanyist formrly w/Sarah Vaughn & Joe Williams avail for pro singrs proj. Herb Mickman 818– poo. page. 000-2328

990-2320 •Pro B3 piano plyr, formerly w/Peter Wolf of JGeils, Sass Jordan, Avail for pro proj only Greg 213-960-4358

 Pro keybrdst w/midi equip avail for paid AFM sit. recrdng sessns, albums, etc String arrange also avail playng 24 yrs 310-289-4734

11. KEYBOARDISTS WANTED

 A dedictd creaty guit formrly of mjr LA band sks bass drmr, keybrdst altrntv hvy music w/substnce, feel dynamcs, intelignt plyrs only Neel 310–444–9625 feel & Accompished youngish keybrest (male/fem) while by atmospheric band w/fem voc, airplay Infl Pulp Fiction, Siouxsie, Twin Peaks, Phil Spector, Felini 818–507-

Ace keybrdst w/voc wntd. Melod. rythmic, tight, intense

Ace Keybrast wivoc wind weldon, tyrimic, tight, linense style Talent exp, gd att, dedicatn essenti. Mainstream progrev rock/lunk/pop tunes JV 310-455-4304 Anybdy looking to jam? This intrimate livi bass plyr sending out message, serious but fun Blues, cntry, rock 818-763-2908

For all orig prograv metal band. Deep Purple style pref for gigs & recrd deal. Victor 818–889–0615. Brett 805– 494–8325

•For upcoming TV commercl jingles, recrding Must have Ensonic TS12 keybrd, synth, paid position. Harvey 818-766-6089

a ta-76b-6089 Groovn, versatile, mod, keybrdst wind for orig pop/ rock band wi/abel contacts. Seal, TearsFears, Gabriel, Level 42 Derrick 213-389-6619 -Jazz keybrdst wind to join guit, bass, drms for contemp jazz grp to wirk part time. Rehrsing in LongBch. Alan 310-424-1878



•Keybrdst ala Aliman, Dead, Beatles ndd for formng band. Voc a plus. Dedicatn a must. 213-462-1846 •Keybrdst for DPurple, Rainbow Tribute, voc a plus. Dennis 818-761-7173.

•Keybrdst ndd for orig pop proj. Paid gig w/mgmt & prod support Seal. Sting, Gabriel, TearsFears Adam 818--0257

•Melod, emotnl, drk, scary, rockn, funkn, indust groo

•Metod, emoth, drk, scary, rockn, lunkn, indust groov orend diversity widynamcs & simte samping Complisy plyr, no hobbyists Chad 818–343–8606.
•Versatlie male singr/wrtr sks band members for collab on adult contemp & R&B Brighton 310–429–9939
•Versatle keybrd plyr wrid for orig pop/latin band. Influ College, Sade Exercise Cestelan, Meiod ruthme, light OctProj, Sade. Enigma, GEstefan. Melod, rythmc. tight. intense style. Talentd & exp 310-823-4357 Voc sks progrmr/sngwrtr to form electron based altrntv band. If dedicatd, call 818– 382–7064

12. VOCALISTS AVAILABLE

 19 yr old singr skng recrdng studio spec in latin, hiphop, dance music. Songs ready, prevsly recrded, nd to be redone. Serious only Shadow 800–683–2469. •29 yr old voc/guit avail for band w/sound like Everclear & 7Mary3 310-479-6558

•A #1 voc/bass team sk exp creatv cut edge guit & drmr for 90s rock, hard rock band Infl Zep/Hendrix, Sabbath/ self 818-508-0174 818-789-1042

•Ass kickn soul singrinds open mindd funky hrd edge band Infl ORedding, MGaye, Zep, Marley Call now 310-452-3169

Altractv tem voc avail for demo & sessn wrk Also great stage pres pro sil only Toni 818–845–2176 - Attractv tem voc w/R&B, hiphop, strong voc grp avail 22 yrs old Nicco 213–347–3693

•Blk fem voc skng to perfrm w/blues & jazz bands Have gigs Need guit, keybrd & drmr Pat 818-774-1050 gigs Need guit, keybrd & drmr Pat 818-774-1050 •Brilliant yng sngwrtr for tours, gigs, recrdng John 818-980-7453

818–980–7453 •Cute fem rock lyncist Strong voc I have a knack for puting melod & lyncs to music Allisson 818–881–7904 •Eclec male voc/sngwrtr sks altrintiv pop band Bono. U2 meets Chet Baker wiAl Jareau Infl Stings, TearsFears, Radiohead. Noah 310–451–5722

 Enchanting traind fem voc writh to collab w/guit, lyricist composr, baritone. New age ethnic folkrock. Improv a must. Rob.818-249-0736

must Rob 818–249–0736 Exp male voc Infl Radiohead, Oasis, Beatles, sks exceptni musicns/band in LA or OC for longterm proj James 714–449–9874 •Fem singr dancer, sngrwtr, sks prodcr w/studio Mir recrd labels in Latin, hophop style 310–281–7174 •Fem singr wiaftrift sound & demo sks musicns Infl Ton, Alans, Cranberrys Anita 310–838–4259 •Fem singr w/connex sks demo proj w/hit sngs for recrd





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 Ferm singr/wirt lking for wrking, near wrking band w/orig

Ferri angurw (hing to) while, liea while gold wong sound. Inave Chicago att, exp. prositile/look CD. tape, demos. 800-472-0JCY. Ferri voc w/diverse tastes lking for guit, keys, more to form interesting cover grp. From Holiday to Presley, Waites, Lisa 816-792-2679.

vraites, Lisa 818–792–2679. I have voice & contacts, you have the rest, Lking for product/collab ala Oasis, GinBlossoms, JOsborne etc. Sherry 213–936–4799. Incred singr. 29, film credits, studio, pro gear. Infl TenTennails, PearlNeckJam, Drugs, Alcohol, Matt 818– Studies, St

Incred singr, 29, htm credits, studio, pro gear, Infl Ten Toenais, PeariNeekJam, Drugs, Alcohol, MattB18– 507–6554.
IntTly known voc w/songs lkng for prodcr w/studio. We have maj label xtmly int, maj mgmt. Pop. rock, blues. 818–846–8124.
Lead fem voc/writ skng pro/band. Powrfl voc, dedictd, very versalite, 818–259–0206.
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Male funk, soul. R&B voc avail for sessns, studio wrk, inglies & voice overs. Todd 818–607–3244.
Male funk, very Pior, referncs, Jim 818–765–8660.
Male tenor voc, pro exp, most styles avail for leads, bckups, sessns, demos, ging. JR 818–884–2146.
Male voc sks ong rock band already formd. Infl BonJovi, Lou Graham. Team plyr, dedictd, much studio/stage exp. Doug 805–375–7270.
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19 yr old singr skng 2 male voc, 23 & under. Prefei istino, if not ok, Serious only, Shadow 800–683–2469

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migmt skipowertul unique diverse voc. Sabbath, Misfits, Tool, Janes, Deltones. Proper image nec. 818–980–

A−1 open audition Fem singr for fem grp. 21–25 yrs old. Hiphop. R&B ballads For appt, call Owen 818– 240-4670

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4725 Fem voc whtd by guit plyr/sngwrtr Infl NMerchant Serious only, 818–577–5931 Fem voc whtd for estab band Steady wrk, gd pay, lead bckgmd voc into dance, rock, funk, rap, R&B etc. Mike 818–508–1374 VINNY APPICE OF BLACH SABBATH t DRUM LESSONS (818)377-5048 **Electric Zoo Studios Digital Editing** Mastering MIDI Sequencing Live Drums 16 Trk Recording **Relaxed Atmosphere** Pro Engineer Studio in North Long Beach 310.925.4514 Recording Studios 144 Channel Console Automation Vintage Tube and Digital Gear MIDI, Producers, ADATS

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Be a diva Voc ndd for recrdng proj Must be serious
 We are connex Infl Brandi Spanky 818–779–0815
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Bruce 818–763-3007 Confidnt open mindd voc w/eclectc orig pure altmtv ideas Not afraid to to unique Todd 818–980–2110 Confidnt open mindd male voc wieclec orig pure altmtv ideas Not afraid to be unique Todd 818–980–2110. •Do you think like Rezino to Stipe, feel like Portishead O Utherman to PJHarvey, sound like Morisette to Vedder, emoth, dynamics, creatv? James 714-990-9011

estab hrd groov altriv tock band sks pro mindd voc Intense new rage, image, att, will, dedicath. No 80s screamr Vincent 310–402–7794

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 Fem singr whild for Wstside band just geting started infil Cure, Cranes No exp nec Under 23 pref Damon 310-479-3251.
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Solida, 213–680–7025. Mala te nor, early 20s. clean sound, for demo wrk. Paid. Call Rob 213–667–3003 Mala voc able to sing in soprano range, must have very gd ear. harmony Infl Lisa Fisher, Engrstrom, Sandy Wyatt Michael 213–292–9046

wyatt Michael 213–292–9046 •Passionate male voc writd by intensely creatv band to complete our sound Jay 818–980–2815 •Perry Farrell & Alanis have twins namd Morrison & Jophin who grow up to form NIN Top draw projsks true talent Rick 213–469–6748 •R&B male/lear wow mittee the

talent Rick 213-469-6748 •R&B male/tem voc writd for album proj Great opp Rec studio provided Chris 310-473-5687 •R&R is not dead If you can sing it give us a call Darrell

-368-3074

818–368–3074 •Rock voc wntd for hrd rock proj Powrli, melod, ballsy, raspy Styles of SBach, JCarobi, Hardline, Lynch Mob. etc. Jeff 213–650–5589

2045 Singr wntd for band Pure powr pop Sing like Milo & Mike Palm Infl Descendents, Agnt Orange Greenday Tom 818–244–4231

Singr/sngwrtr nds band immed. Nd keybrdst, drmr.

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sound No alimtiv. ali orig inil G&R. Motley, Motorhead Zep etc. 213–368–4565. •Voc wntd for progrsv rock band wi/abel int skng person w/motivatin, drive, serious only. Mark 310–322–5420 •W/pwrll meldc vox to fint ali ong band that will bring hvy rock back to LA For gigs & recrd deal Victor 818– 889–0615. Brett 805–494–8325 •WIND OF CHANGE sks singr/sngwrtr is openmindd, versatile, powerll & has stamina Infl. Rob Halford, FMercury, Jeff Tate Serious only. Norm 818–897– 1511

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or 011-49-941-567892. " "Whdt, lead singrifyncist for all orig blues based hrd rock band. Songs, lockout. PA. Pros only, Infl Zep. PJam. Aerosmith, Steven, 213-851-1193 "Whdt, Ozzie Osborne. Matt 818-982-3852 *X fem 2 fem lead voc lking for sngwitng partnr for dancerfR&B/adult contemp style ala Vanessa Williams Pros only. Michella 310-804.6004

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avail for demographic provide pro

821-4146 •Bluesy drmr avail Style of Bonham meets Perkins Lkng for Janes meets Zep. Compil band only pls Brian 213-876-5706

213-875-5706 Creatv dyname drmr avail Sing bokup Must have strig hooks/melods. No old stuff. Scott 310-558 4273 Dedictd, groov orient drmr sks altmitv, rock band wi sober, drug-free musicns 818-886-5767 "O'rmr & percussnst Solid groov, chops plyr, 9 yrs exp Avail for live dates, tours/studio sessins Transpo & equip prof only Joaquim 213-466 0781 "Ormr avail for live or studio Powrft solid & creativ without the second second



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angr, evil 714-991-6536
 Orm sks musicns to form hvy hrd rock band Dark & serious 714-991-6536

•Drmr sks wrking band Infl Fugazi, Nick Cave, Rudimentary Peni, PJHarvy OC area pref Scott 714-30-0865

530-0865 Drmr/lead voc, 1st tenor, avail for orig proj, class rock, steady top 40, 300 songs in book Very pro, references avail Jay 818-765-8660. Drmr/voc team nd band w/label int or backing. Ala Soundgarden or AChans Bill or Tyler 213-651-1954. Freelance drmr avail for live club, arena circ Ex WZevon, only 24 hirs notice indd. Rock spec. Ly msg 310-358-5153.

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Bryan 310–392–2833 905 hard rock band sks 1stdrmr to complete new band. Infl Soundgarden, STPilots. No pay 213–526–2979. Accomplishd youngish drmr writd by atmospheric band wifem voc. airplay. Infl Pulp Fiction. Siouxsie, Twin

Aggresv experimntl band forming, nds drmr w/dbl kick, have songs, demo, label int Serious talent a must.
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Aggrsv, Brit/punk, pop, single-kick, KROQ type writd

Aggress, Birlington, pp. angletaka, Hood type wild by well com guit/voc Elastica, PooHead, Supergrass, Greenday etc 213-876-5510.
 Anybdy lookng to jam? This intrindiate lvl bass plyr sending out message, serious but fun Blues, chty, rock.

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Carcas, Sepultra Loc westside/SthBay Serious only Henry 310–379–6972

467-6876

•Drmr for altrnty top 40 dance band 4 mos wrk state w/opt for more Paid travI & housing Randy 213-876-4669 213-599-4842

818-346-5186

•Blues groov style dedicatn a must Stage exp pref Josh 714-893-7801

 Christian drmr/percussnst greatly desired by fem fronted altrnty band. Atmosphrc, moody, hvy at times. ody, hvy at times

Non-ministry Doug 818-301-0434 •Dbl bass drmr whtd by out wideal

•Dbl bass drmr wrtd to form band, infl Pentera, Slaver

Henry 310-379-6972 •Dbl bass drmr whtd, style like DreamTheatre, Malmsteen, Lynch. Free rehrsl, 24 track recrdng, 213-

Dedictd drmr by serious orig band Infl Bauhaus, DdKennedys, Metallica, NIN, Nirvana. Tony 818–446–

876–4669 213–599–4842
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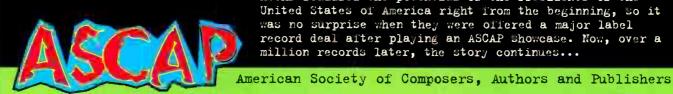




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