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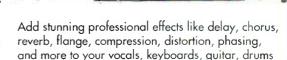


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FEATURES



EN VOGUE

Being compared to the legendary Supremes is a great honor and the four lovely gals in En Vogue are doing their best to live up to the comparisons. With their second multi-platinum album, Funky Divas, En Vogue continues the magic by topping both the CHR and R&B charts.

By W.E. Rodney



24 PERSONAL MANAGERS

In addition to our valuable Guide To Personal Managers (which includes both contact names and phone numbers), be sure to read the accompanying story that deals with getting signed. Top industry managers reveal what they look for when signing a new act. You'll wanna save this issue.

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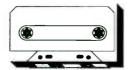


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CALENDAR

By Trish Connery

If you have an event, workshop, class or seminar that you want us to announce, send the information in writing to:

Calendar, c/o Music Connection 6640 Sunset Blvd., Hollywood, CA 90028.

Current

- Dale T. Tedesco, an independent music publisher and consultant since 1967, will be teaching a Santa Monica Community College course on the "Business Of Music Publishing." The course will comprise all the inside aspects of music publishing in the Nineties. The class meets Tuesday evenings, beginning March 2nd from 6:30-9:30 p.m. Contact (310) 452-9214 for additional information.
- ☐ The next Western Beat American Music Showcase, hosted by *Music Connection*'s own Billy Block, will be held on Thursday, March 4th, at Highland Grounds, 742 N. Highland Ave. in Hollywood. Special guests this month include Larry Bastian (who has written for and with Garth Brooks) and Steve Seskin, among others. There is an open mic at 6:30 p.m., with Western Beat beginning at 8:00 p.m. Western Beat is a regular showcase held on the first Thursday of every month and there is no cover
- → The American Music Showcase, the Orange County sister showcase to the above mentioned Western Beat, is now geared up and ready to proceed with its regular showcase, scheduled for the third Monday of every month at Centerfield, 17296 Beach Blvd. in Huntington Beach. Sponsored by NAS, NSAI, Ovation Guitars, Takamine Guitars, Kaman and Headway Studios, the evening starts with a 6:00-9:00 p.m. open mic (sign-up is 5:30 p.m.), with the showcase portion of the evening from 9:00 p.m. to close. Contact host Mark Wood for additional information, (714) 675-0370.
- → The next "Creative Record Production Master Class" with veteran record producer Nik Venet (Beach Boys, Linda Ronstadt, Lou Rawls), takes place Sunday, March 7th, 7:00 p.m. This is an ongoing workshop for songwriters, singers, musicians and producers. The classes are \$15.00 each and are sponsored by the Church of Scientology, Celebrity Centre International. Also from the Celebrity Centre International is a new seminar, "Arranging The Song: What Songwriters Should Know" given by composer, arranger, orchestrator David Campbell, Campbell's credits include arranging and orchestrating such films as Bob Roberts, Am American Tail and Days Of Thunder among others, in addition to working with such artists as Bonnie Raitt, Aaron Neville and Seal. This one-time seminar is scheduled for Thursday, March 4th, 7:00 p.m. and the admission is \$10.00. Call (213) 960-3100 for information on either class.
- → The Learning Annex is sponsoring "An Evening With Nile Rodgers: How To Produce A Great Sound" on Thursday, March 11th, 7:00-9:00 p.m. Hit record producer Nile Rodgers (David Bowie,

Madonna, B-52's, INXS, Mick Jagger, etc.) will discuss where music is headed in the Nineties and will explain what makes a song a super-hit; a "great" re-cording as opposed to one that is just "good." Prospective songwriters will also learn how to put a demo together. The cost of the seminar is \$39.00. Call The Learning Annex at (310) 478-6677 for additional information or to register.

- The Los Angeles Songwriter Showcase (LASS) is sponsoring World Tribe!, a celebration of global music on March 25th, 8:00 p.m. at the Woman's Club of Hollywood, 1749 N. La Brea Ave. in Hollywood. This benefit for LASS, will feature the musical talents of the Caribbean reggae band Ital Roots; Spanish jazz instrumental quintet, the Louis Villegas Band, and Hawaiian worldpop artist, Keo. Tickets are \$10.00 in advance; \$12.50 at the door. For credit card and advance tickets, contact LASS, (213) 467-7823.
- "L.A.'s Finest," is a an ongoing series featuring original acts in many different styles-R&B, rock, acoustic and world beat. The showcases are designed to give these committee-chosen acts access through performance to the A&R community, while at the same time allowing industry execs an opportunity to see original talent in a concise and controlled setting. Produced by Roger Burnley, the next showcase takes place March 3rd, 7:00-9:00 p.m. at the Troubadour, 9081 Santa Monica Blvd. in West Hollywood. Admission is \$10.00 for the general public, with complimentary admission for music industry professionals. Call (213) 876-9306 for additional information.
- "Writing Lyrics For Hit Songs: Advanced Workshop" is a new, six-session course presented by UCLA Extension and taught by Pamela Phillips-Oland (lyric writer for such notables as Frank Sinatra, Whitney Houston, Gladys Knight, and many others). Each session features an accomplished songwriter guest who will share his or her experience and advice. Students are provided with guidance in their pursuit of careers in songwriting, including the development of ideas, creating song plots, titles as "hooks," the art of rewriting, writing to tracks vs. lyrics first, clever and original use of language and working in collaboration with both artists and composers. The course meets on Tuesdays, April 13th-June 22nd, 7:00-10:00 p.m. at UCLA 1420 Schoenberg Hall, Fees are \$195.00 and \$175.00 (for members of NAS and SCL) Students can earn two units of credit in music. For more information, contact UCLA Extension at (310) 825-9064.

CORRECTION: In last issue's Guide To Video Production Companies, we inadvertently listed the wrong phone numbers of two companies: 1171 Production Group and A1APCH Pictures. The correct phone number for 1171 Production Group is (213) 655-1171, and the correct phone number for A1APCH Pictures is (310) 477-1378. We also listed A1APCH Pictures' name and address incorrectly. The correct address is 1620 S. Bentley Ave., Los Angeles, CA 90025. Our apologies to both companies.

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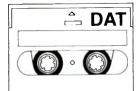


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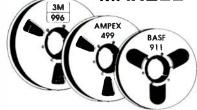


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CLOSE-UP



By Karen Orsi

The Orange County music scene is divided into three camps-alternative rock, good of rock & roll (including heavy metal) and country. Two of these illustrious categories can be found at the Marquee Club in Westminster-and country isn't one

The Marquee Club is a straight ahead rock & roll environment run by Darlene Martin, the sister of the club's owner, Bob Martin, who has owned the club for four years. She used to do simple bookkeeping until the departure of the club's manager two months ago resulted in the reins being passed over to her. The transition came about naturally enough because she has been working at the Marquee for four years, and in many ways, she knows the place better than anyone. She gets along very well with her brother, who also owns a wrecking yard in Los Angeles. Bob Martin spends very little time at the club, but he does, however, come in and enjoy the place some evenings and listen to the bands. The concept of the club is that it is just your basic rock & roll club

Mondays the club is closed, with bands playing every night of the week except Wednesday, which is club night, featuring dollar drinks and a DJ. Darlene does some of the booking, along with club promoter Dorian May, who books most of the bands. Running abar and night club is a lot, Darlene feels, and she doesn't want to spread herself too thin. The Marquee has a very nice stage setup, and recently, the ceiling was removed to provide better acoustics for the bands.

Being a female club manager has been a benefit for Darlene, who says bands are used to ranting, raving hot-headed managers on the club circuit. She has little or no trouble doing business with bands, she says, because she's civil with them. And they, in turn, have found the hasslefree environment to be refreshing. "Our bartender," Darlene says, "has been here since the beginning, and he thinks it creates a good vibe for the club to have a female running things. I don't rant and rave and scream, I just ask for things, and people are a lot more mellow." And, she says, the difference is not so much how they treat her, but how she treats them. "I've done a couple of big shows already, and they come in, we work together, talk things out, and it's all very businesslike. I know what my brother wants and doesn't want, and we negotiate." Dorian does most of the auditioning of bands. and Darlene and her brother have considered adding an audition night to their repertoire. The last two Sundays of every month are set aside for a similar purpose, and this is handled by South Bay Rocker magazine, who showcases new, up-and-coming Orange County bands.

Due to the club's size, which will safely hold 500 people, booking is a precarious thing for the Marquee. A few years ago, a completely and utterly sold-out appearance by Skid Row caused a lot of trouble for the Marquee Club, some rowdy patrons and the Westminster Police. Since then, they have taken extra care to book carefully and take all the pre-cautions. Still, Quiet Riot has played the club recently, and may come back again. So has Pat Travers. Other popular acts that frequent the club include Kik Tracee and Rhino Bucket. The club also does a lot of promoting with KNAC. Bob Martin has renovated the place a bit, adding the acoustic ceiling, televisions, new paint and carpets and has generally given the place a facelift. The Australian Beach Club is a potential competitor to the Marquee, however, they don't have a stage. Jezebel's is another contemporary, but their stage is smaller than the Marquee's. The Strand and other Redondo Beach Clubs are farther away, leaving the Marquee pretty much at the top of the heap in Westminster. A good working relationship with promoter Joe Schultz will result in some national acts making their way to the Marquee, such as a return performance of Quiet Riot.

The crowd at the Marquee is definitely a rock & roll crowd, aged 21-28, with a lot of musicians frequenting the place to keep an eye on current trends. This would be helped by another possible addition to the schedule: an "alternative rock night," probably close to the weekend, like on a Thursday, which would give the Martins a chance to see just how strong the need is for more alternative live music in their area.

Currently, there are just a few alternative bands playing the Marquee. "If people can dance to the music and really enjoy it, then it's worth the money you pay to get in," explains Darlene. "That's really the only criteria." The cover charge is normally six dollars, but special events can be more. Wednesday nights are free, with dollar drinks. There is no drink minimum and there is no dress code. As far as the future of the club is concerned, Darlene and her brother would be happy to simply maintain things they way they are. And things are apparently very

The club is located at 7000 Garden Grove Blvd., right off the 22 Freeway. For more information, call (714) 891-1430. MC

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- ► The Marriage of Radio and Records: Making Today's Hits, Michael Schaefer, Advertising Sales Representative, Radio & Records; former program and music director, KIIS-FM
- Music Marketing in the '90s: An Integrated Approach, Celia Hirschman, Executive Director of Marketing, A&M Records
- ► The Rap and Street Music Phenomenon: Artist Management, A&R, Marketing, and Promotion, Evan M. Forster, National Director, Rap & Street Music, A&M Records
- ▶ Record Production I, Richie Wise, head of A&R and staff producer, Scotti Brothers Records; he has produced 50 albums including KISS and Gladys Knight and the Pips

O SONGWRITING

- Writing Lyrics for Hit Songs: Advanced Workshop, Pamela Phillips Oland, who has more than 170 songs recorded including "Nobody Loves Me Like You Do" recorded by Anne Murray/ Dave Loggins as well as Whitney Houston
- Elements of Hit Songwriting, Barry Kaye, Grammy-nominated songwriter, producer, performer and Arlene Matza, songwriter, A&R consultant, associate music supervisor for Wayne's World
- Writing Music for Hit Songs II, Jai Josefs, songwriter and producer
- ► The Principles of Professional Songwriting, Michael Jay, producer and songwriter, whose credits include Martika's numberone hit "Toy Soldier," and Expose's "I Wish the Phone Would Ring"

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Chipmunks Celebrate 35th Anniversary With Custom Label

By Tom Kidd

Los Angeles—They've recorded with some of the biggest names in pop, including the King of Pop himself and current country heartthrob Billy Ray Cyrus; in fact, one listen to the version of "Achy Breaky Heart" on their latest chart-climbing CD, and it's hard to see guest star Billy Ray Cyrus in the same light again.

They're the Chipmunks—Alvin, Simon and Theodore—who celebrate their 35th anniversary in show business this year.

Their new country disc, Chipmunks In Low Places, a follow-up to the best-selling Urban Chipmunk from twelve years ago, has already hit platinum sales heights, having weaseled its way into the Billboard pop album Top Forty and the country chart's Top Ten. Quite a feat for a trio of imaginary characters born 35 years ago in the brain of late songwriter and producer Ross Bagdasarian (a.k.a. David Seville).

To celebrate their continuing success, Epic Records, in association with Sony Kids Music, has given the group their own custom label, Chipmunk Records. This places Alvin, Simon and Theodore in the same company as Madonna, Prince and Michael Jackson, who worked with the Chipmunks on their

Rockin' With The Chipmunks home video (Jackson and the always mischievous Alvin duet and dance to "Beat It").

The Chipmunk deal is part of a worldwide relationship between Epic, Sony and Bagdasarian Productions, run by Ross Bagdasarian, Jr. and his wife, Janice Karman. This duo has overseen the rodents' recordings, art work, packaging and merchandising since the death of Bagdasarian, Sr. in 1972.

"We know what has been suc-

cessful for the characters," explains Bagdasarian, Jr. "We're trying to be true to the characters, present them in a new light, but stay true to them."

Three Chipmunk Records products are now in stores: Chipmunks In Low Places, A Chipmunk Christmas (which sold more than a million copies in its original RCA release) and Urban Chipmunk, reissued with two new tracks. Future releases will include non-Chipmunk product, according to Bagdasarian, though no plans are finalized.

According to Bagdasarian, the company is also considering a Chipmunk box set to coincide with the group's anniversary (among the interesting recordings in the Chipmunk's back catalog is an album of Beatles material).

Bagdasarian also hints that some of the early material may be re-

The tribute to the late Waters, a

recorded, possibly with guest stars. "We're approaching the surviving Beatles and all sorts of folks," says Bagdasarian. New recordings would incorporate between-song dialogue, common in the new recordings but not the older ones. "One of the things we found," continues Bagdasarian, "is that people like a little extra personality. If you just sing the songs straight ahead, you don't get as much of that."

Released in 1958, the Chipmunks' first single, "The Christmas Song (Christmas, Don't Be Late)," sold 4.5 million copies in seven weeks, staying at Number One for four weeks, the most impressive music industry sales performance until the Beatles arrived six years later.

The group has sold 42 million records and has earned eleven gold and platinum records.

pivotal figure in the development of the Chicago blues style and a major influence on many of today's prominent rock musicians, is an idea that Rodgers has been nurturing for quite some time. "It was both mine and Phil Carson's [Victory Music President] idea," explains Rodgers. "We decided that a Muddy Waters tribute would be the ideal, because he

has such a wide selection of material to choose from and his music is still so vibrant. Also, he was one of my biggest influences."

Rodgers and his production team, producer Billy Sherwood and engineer Tom Fletcher, are currently putting the finishing touches on the record. The roster of guitarists appearing on the album includes such illustrious stringmen as Jeff Beck, Gary Moore, Neal Schon, Slash, David Gilmour, Billy Gibbons, Trevor Rabin, Richie Sambora, Brian May, Brian Setzer and Buddy Guy. "Many of these guys are friends and others are people that I've wanted to perform with," says Rodgers. "We tried to match the ideal guitarist with a certain song, then it was just a matter of calling

The record features versions of such classic Muddy tunes as "Hoochie Coochie Man" and "I'm Ready." Rodgers—a prolific songwriter in his own right—wrote two tracks, "Muddy Water Blues" and "Crazy Heart," and also covered a couple of Albert King tracks. Of the 22 songs being considered for inclusion, versions of several Free and Bad Company classics (including a blistering version of "The

Hunter" featuring Slash) are also in the can.

"The approach with this record was to go back to the basics," says Rodgers. "We rehearsed the songs as if we were going to do a gig. In fact, I did an unannounced gig at the Troubadour just before Christmas, basically to test the material before going into the studio. It gave me a loose, relaxed approach that I felt I needed to record these songs."

Rodgers, whose last record came in 1991 as a member of the underrated Law, admits that since the demise of that band, he had been pondering his next career move. "I've been looking for a new direction in which to go, and it hasn't been particularly easy to find. Bad Company asked me to rejoin them, but I said no. I don't believe in going back and redoing my past."

Tentative release date of the Muddy Waters tribute album is the first week of April. Rodgers already has plans to do a club tour with a band featuring Schon, Ian Hatton on drums and ex-Quiet Riot/Ozzy bassist Rudy Sarzo. "I'm anxious to get back on the road. It's been a long time. That's another reason this project will be good for me. It'll get me back on tour."

Ending on a reflective note, Paul admits, "All in all, the blues has always been the answer for me when I've felt like I've been searching for something. It's very spiritual music. I feel that my career has come full circle by doing this record. Only now I've reached a higher point by being able to record an album of music that has meant so much to me over the years."

Paul Rodgers Readies Muddy Waters Tribute Album

By John Lappen

Los Angeles—Paul Rodgers, vocalist/songwriter extraordinaire for such legendary rock units as Free, Bad Company and the Firm, is currently readying his newest effort, a Muddy Waters tribute record on Victory Music entitled Muddy Water Blues.

ESTEFANS HONORED



Gloria and Emilio Estefan were recently honored by the National Music Foundation at a gala dinner held at the Universal City Hilton Hotel & Towers. The hitmaking couple were honored for their efforts on behalf of the victims of Hurricane Andrew. Pictured (L-R): Jon Secada, Emilio Estefan, Gloria Estefan, Gloria Pennington (President & CEO of the foundation) and Dick Clark, host of the event.

Murphy, En Vogue To Be Honored At Soul Train Awards

By Sue Gold

Los Angeles—Actor/singer Eddie Murphy and En Vogue will receive special awards at the Seventh Annual Soul Train Awards. Murphy will receive the Heritage Award for his many career achievements, and En Vogue will receive the Sammy Davis, Jr. Award as Entertainer of The Year.

Luther Vandross, Patti LaBelle and Natalie Cole will host the twohour live telecast, which will be held at the Shrine Auditorium on March 9th.

According to Don Cornelius, executive producer for the show, "En Vogue has set a new standard for female groups. Over the past year, they have made the most dramatic across-the-board impact of any artist.

"Eddie Murphy is, without doubt, one of the most successful

African-American entertainers of our time," continues Cornelius. "His ongoing career contributions as a motion picture actor, comedian, recording artist, enterpreneur and humanitarian are simply incomparable for an individual of his age."

Hot new rap group Arrested Development leads the list of nominees with six, followed by En Vogue with four. Michael Jackson, Mary J. Blige and Boyz II Men received three nominations each.

Recordings which charted between November 26, 1991 and November 23, 1992, in the R&B, rap, jazz or gospel genres, are eligible for nominations.

Soul Train Award nominees are selected by radio station music and program directors and managers or representatives of appropriate record retail outlets.

WALK OF FAME INDUCTION



In addition to her being honored by the National Music Foundation, Gloria Estefan (pictured during the ceremonies) recently received a star on the Hollywood Walk of Fame.

ESIGNINGS & ASSIGNMENTS

By Michael Amicone



Brad Hunt

Hollywood Records has named Brad Hunt to the post of Executive Vice President/General Manager. In his new position, Hunt will shepherd the day-to-day operations of the label's sales, marketing and promotion staffs.

EastWest Records America has announced the appointment of Peter Rosenblum to the post of Manager of College Promotion. Rosenblum, who will perform his duties out of the label's New York headquarters, was formerly with Elektra Entertainment, where he began his career in Alternative Promotion.

MCA Records has named Jan Teifeld-Krum to the post of Director, Pop Promotion. Teifeld-Krum comes over to the Universal City-based label direct from a stint with MCA-affiliated Impact Records, where she was Regional Promotion Director.

Capitol Records has announced the promotion of Whitney Broussard to the post of Attorney, Business Affairs Department. In his new post, Broussard will negotiate and draft contracts and amendments for Capitol, Blue Note and Manhattan artists.



Michele Anthony

Michele Anthony has been named Executive Vice President, Sony Music. Anthony, who was formerly the label's Senior Vice President, will help oversee the day-to-day operations of all divisions within the company.

In more Sony Music news, Mark Schwartz has been appointed Director, Business Affairs. Schwartz, who will be based in New York, was the label's Business Affairs Manager, Epic Records UK, a position he held since 1990.

Def American Recordings has appointed Gary Richards to the label's promotion staff. Richards, a Rave impresario, will oversee Def American's evergrowing Rave music roster.

A&M Records has announced the promotion of Janette Rogers to the post of Director of Artist Relations. Rogers, who was previously the label's National Manager of Artist Relations, will oversee tour promotion and setup.

Atlantic Records has announced two new appointments: Mike Worthington has been named to the post of National Sales Manager/Progressive Music, and Doug Uyehara has been named West Coast Regional Marketing Manager. Worthington will be based at Atlantic's New York headquarters, and Uyehara will be based at WEA's Chatsworth branch in Los Angeles.



Jon Klein

Arista Records has announced the appointment of Jon Klein to the post of Senior Director, National Video Promotion. Klein is a fifteen-year veteran with the company.

Relativity Records has announced the appointment of Harry Palmer to the post of Executive VP and General Manager. Palmer, who will be based at the label's Hollis, New York office, was previously President of now-defunct Atlantic subsidiary Atco.

Jose Rosario has been named to the post of National Manager, Promotion and Marketing, for Capitol/EMI Latin. Rosario, who was formerly Promotion Manager for the label's Central and South Central markets, will be based at the label's regional office in Miami, Florida.



Jill Siegel

Savage Records has announced several new appointments: Jill Siegel has been appointed National Director of Publicity, Joel Klaiman has been named National Manager of Promotion and Marketing, Jacqueline Saturn has been named Manager of Sales and Advertising and Joseph L. Petze becomes the label's Operations Manager, Marketing and Promotion.

A&R REPORT —KENNY KERNER



Dialogue

Title: Director A&R/Marketing

marketing

Duties: Talent acquisition/

Years with company: 3

Job Development: "The entire scope of the job has changed since the first year that I was here. At that time, the idea of doing a development deal with an unknown band was relatively new. And we've clearly proven that publishers can get in there early and develop bands, both signed and unsigned, and have success with them. On the marketing side, we're probably the first publishing company in the United States to have a full-time marketing person on staff. We're getting involved in even more creative ideas through the marketing division."

Marketing: "Marketing is different for each band depending on what stage of their career they're at. It could be as simple as hiring an outside publicist to get the band's name out there or hiring an additional marketing company to supplement the efforts of the label. It could be adding some indies for radio or getting more tour support or any of a million different things. It all comes down to needs. Every label has strengths and weaknesses. If they have a strong promotion department but are weak in the publicity area, you'd want to put your energies into strengthening up their publicity area. I've spent the last eight years on the record company side doing marketing-related things.

Unsigned Acts: "Right now I'm working with three unsigned acts that I'm shopping record deals for. There's a band called Lost Luggage out of Chicago, an artist from New Jersey named Neal Casal and a Baltimore artist named Andrew Groon."

Pacing: "There are no limitations or quotas to the number of acts I can work with. I know that a lot of these things run in cycles. If you work with a lot of bands, not all of them are going to be in the studio at the same time or have a record coming out at the same time. So you pace yourself and work it so you constantly have things to do. Sometimes, when everything starts to happen, it can become quite a balancing act."

The Demos: "It varies with each band...sometimes we'll get the band some money to buy a home studio and do their demos on their own. Sometimes, we'll put them into a studio. It all depends on how much work the band needs and how proficient they are in the studio. If they're disciplined and know what they want and how to do it, we'll give them that freedom."

Knowledge: "Most bands are pretty much in the dark about what publishing is all about. Many of them know at least that publishing companies represent another avenue toward shopping a record deal and that we're another person on their team."

The Publishing Route: "I think it comes down to need. Not everyone needs to do a publishing deal. Not

everyone needs the money right now and not everyone needs someone to help them get a deal. So artists need to assess where they're at in their careers and what their current needs are. Unfortunately, publishing is usually the last thing bands think about. Everyone is always after the record deal. But over the last three years I think publishers proved that publishing deals are good back doors to record deals."

Step Deal: "With publishing, the deal is usually a step deal. A band will get some money upon the execution of the publishing deal. Then they'll receive another sum of money when they sign a record deal. And they get a third sum of money when the record is released. With Step Two, the band gets the money whether the publishing company makes the record deal or a label discovers the act themselves."

Road Work: "I spend a lot of time on the road and a decent amount of time out. But I don't like going out just for the sake of going out. In this town where there's just about one A&R guy for every band, it's nuts to go out on a hit-and-miss basis and look for bands. You'll be out seven nights a week with no social life at all, looking at a bunch of shitty bands. At this point, I try to go out and see exactly what I want to see. If I've heard something about a band or someone's told me about them then I'll go out and see them."

Collaborating: "One of the luxuries of having a large roster of writers to pull from is that you can team people together. It's just a question of finding an established writer who'll take a chance on a young band. Usually the bigger and better writers want

the direct to disc situations. With most young bands, though, the last thing they want to hear is the word collaboration. They usually feel that they can do it all on their own and they don't need help. They start feeling that you're trying to make them into something they're not. It's a very touchy thing and it's not right for everybody."

Personal Complaint: "I think one of the biggest complaints I had on the band side was that it was becoming too calculated. Bands would come into my office and tell me 'okay, this is going to be our third single—the CHR crossover power ballad'. They haven't made Record One yet and they're telling me what their third single is gonna be! That stuff just drives me nuts. The fact that everything's gotten so calculated bothers me. What ever happened to picking up the guitar in your garage and just playing it because you wanna play?"

A&R: "The conflict I have is with what people think the A&R job is all about. It's not about wearing your hat backwards and hanging out in clubs. There are fewer and fewer good A&R people out there. There are fewer and fewer people who can not only find a band but go in and make a good record with them and develop them and keep the band together. You can probably count the good A&R people on one hand. The entire meaning of A&R has become bastardized. A guy that goes to clubs six nights a week isn't necessarily a good A&R person-he's just a guy who hangs out at clubs! I'm hoping that it turns around at some point and people get back to being good A&R people instead of club rats.



Doug Feiger, lead singer and songwriter for L.A. band the Knack, recently re-entered the studios to assist in the remastering of the forthcoming Capitol Records compilation CD/cassette, Retrospective: The Best Of The Knack. In addition to pulling selections from the band's three Capitol albums, the package will contain two neverbefore-released tracks: "Don't Look Back" and a demo version of "Rocket Of Love" from Feiger's personal library. Pictured above from left to right are: Re-mastering engineer Kevin Reeves, Doug Feiger and Capitol's Senior Director of Artist Development Clark Duval.



Zoo Records is confirming that over 40 major market radio stations across the country are playing "Three Little Pigs" by Green Jello and are getting Top Five phone responses! Additionally, the CD-5 and the Cereal Killer video are selling in excess of 10,000 units a week. Great numbers for a novelty record. Shown above are the members of Green Jello in their Sunday best.

Advice: "I think it's important to have integrity about what you're doing; be true to yourself and don't compromise. Don't try to jump on every bandwagon. It's bad enough that we have to deal with miserable A&R people who are doing that---we don't need bands and writers perpetuating the circle by doing it as well. If A&R people wanna go out looking for the next Pearl Jam or the next Nirvana, that's their own dumb move.

Grapevine

In the current issue of Penthouse, rap star and Calvin Klein model Marky Mark revealed his ten hottest moments. Wanna know what they were?

- His first orgasm
 The first time he made love
- 3. First time he saw a naked woman
- 4. When he got his Mercedes
- 5. When he got his record deal
- 6. Recording his albums
- 7. Having his record go Number One 8. His first performance onstage
- 9. Winning the Boston Music Awards 10. Seeing his first video on MTV the

first time. Rumors circulating about town that Columbia Records dropped Warrant

are just that-rumors. Former Ratt frontman Stephen Pearcy debuts his latest band Ar-

cade at the Troubadour on Saturday night, March 6th.

Denny Somach, Grammy award winning producer and President of Musicom, announced that the company reached a deal with Apple Corps, Ltd. for the rights to produce and market a series of limited-edition Beatles collectibles. The collectibles will be a series of 9,800 museum-quality lithographic prints of each of the original twelve Beatles album covers released by EMI. Each print will be hand numbered and plate-signed by all four Beatles. Musicom plans to have the covers ready and distributed worldwide by

Chart Activity

"I Feel You" is the debut single from Depeche Mode's forthcoming Songs Of Faith And Devotionalbum.

Paul McCartney's first single from his Off The Ground album is already getting tons of airplay. "Hope Of Deliverance" could indeed be just that for the former Beatle.

Latest rock band to explode: Stone Temple Pilots

Deals

Tragic Romance has signed a recording deal with Century Media Records. Their debut, Cancel The Future-Live, is set for release in late March.

Word on the street has Hollywood Records signing the C.C. DeVille Band. No formal announcement has yet been made.

ice-T's latest album, Home Invasion, will be released on Rhyme Syndicate Records and distributed by Priority.

On The Move

Raoul Roach, MCA's Black Music Senior Vice President of A&R, has resigned.



Contact: Synapse Productions (310) 471-0991 Purpose of Submission: Seeking management and label deal

1 2 3 4 6 6 7 8 9 10

Having performed at numerous clubs here in Los Angeles, Dan Ryan now feels confident enough to submit his demo tape to the A&R community. Ryan's submission contains four songs all written, produced and performed by the artist himself. Ryan's voice is clear, crisp and packed with emotion. It's the kind of voice that would sound great on the radio. There's no problem at all understanding the lyrics with this artist! Though nobody can ever accuse Ryan of writing about the same old things (women, love, etc.) his songs begin to sound more and more like album filler than hit material. I think this artist needs to work with a col-laborator who can help strengthen some of the hooks in the songs. Right now, they're all kinda weak. Other than that, Dan Ryan is clearly on the right musical track.



Lori Cummings

Contact: Dan Pinson (602) 279-5141

Purpose of Submission: Seeking

label deal

1 2 3 5 6 7 8 9 10

Somewhere back in the mid to late Seventies, a singer-songwriter like Lori Cummings might have been in demand. With pretty looks and a soft voice, Cummings has put together a demo tape filled with dance/ disco material kinda like Olivia Newton John might have done back when. One of the problems is that because the material is so boring, Lori never really gets to belt out the songs and take advantage of her three octave range. My immediate suggestion is for her to get a new batch of writers to work with and concentrate on putting together either some country material or some fresh sounding pop/ AC tunes. That would properly suit her soft voice. The material submitted for review just lacks in attitude and passion. A quick step back to regroup and re-think your career will, in the long run, put you ahead of the



The Pleasure Elite

Contact: Pleasure Elite (206) 937-4275 Purpose of Submission: Seeking

label deal

1 2 3 4 5 7 8 9 10

Sounding like a cross between the Mothers Of Invention and the Mentors, this unique band knows how to rock-but in a raunchy way. There's really no use talking about songwriting or structure because the material is so different and specialized that it's unlikely to be covered by any other artists. Like it or not (and this music is not for the squeemish) Pleasure Elite are walking a thin line between fair and foul. While most will dislike their material for its vulgarity, that same vulgarity will open up an entirely new audience to them. Musically, the band uses and plays anything and everything in sight. There are even some sounds left unidentified. The Pleasure Elite would make the perfect opening act for either Pigmy Love Circus or Gwar. Though they can't be taken seriously as classic songwriters, there is a large market out there looking for something completely different. I think I've found it!

To submit product for analysis, send your packages (including photo, bio & contact #) to: Music Connection Demo Critique, 6640 Sunset Blvd., Hollywood, CA 90028. All packages become the property of Music Connection magazine

BMI

WE'RE PROUD TO BE A
PART OF THE 4TH
ANNUAL RHYTHM &
BLUES FOUNDATION
PIONEER AWARDS
AND CONGRATULATE
OUR 1993 WINNERS:

Hadda Brooks, James Brown, Solomon Burke, Dave Clark, Floyd Dixon, Panama Francis, Lowell Fulson, Erskine Hawkins, Little Anthony and the Imperials, Wilson Pickett, Martha Reeves and the Vandellas, Carla Thomas and Jimmy Witherspoon.

AND TO ALL OUR 1993 SOUL TRAIN NOMINEES ... WRITE ON!

Arrested Development, Chuckii Booker, Boyz II Men, Mariah Carey, Das Efx, Kenneth "Babyface" Edmonds, En Vogue, Michael Jackson, Jon Lind, Mark Morales, Dolly Parton, Antonio "L.A." Reid, Mark Rooney, Shai, Daryl Simmons, Sir Mix-A-Lot, Wendy Waldman and Boaz Watson.

LET'S APPLAUD:

EMI Records Group and Charles Koppelman for hosting a great reception at MIDEM that included spectacular performances by Arrested Development, Tasmin Archer, Joshua Kadison and Wendy Moten.

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SHOWCASE HAPPENINGS:

BMI hosts our acoustic New Music Nights at Molly Malone's on Monday, March 8 at 8:30pm - featuring: The Search, Kim Kalman, The Visionaries, Amilia K. Spicer and special guest host Kimm Rogers.

SONGWORKS—STEVEN P. WHEELER



EMI Music Publishing singer-songwriter Amy Sky poses backstage at a recent ASCAP "Quiet On The Set" performance. Sky's impressive vocal ability received a very strong response from the industry-filled audience. Pictured (L-R): John Baruck, Sky's manager; Amy Sky; EMI Music Publishing Vice President Jody Gerson; ASCAP's Ron Sobel and Brendan Okrent; attorney Gary Gilbert.

New Songwriter Showcase

Live At The Galaxy kicked off its 1993 showcase series last month at the Hollywood Galaxy's Amphitheatre (7021 Hollywood Blvd.). All three of this year's shows begin at 8:00 p.m., with open mic performances beginning at 7:00 p.m. "The Acoustic Cabaret," which features acoustic solo performances, is on Thursday nights; "Electric Friday," which features rock/electric bands and solo artists, is obviously on Friday nights, and finally, "Songwriter Nites," which feature a combination of acoustic/electric bands on Saturday nights. Interested parties can send demo tapes (minimum of three songs) to: CARS/Hollywood Galaxy, 1653 18th Street #1, Santa Monica, CA. 90404

Publishing Grapevine

MCA Music Publishing announced the appointment of Jerry Crutchfield to the position of Presi-

dent of MCA Music Publishing/Nashville. Formerly Executive Vice President of Liberty Records, Crutchfield remains one of Nashville's most successful music producers and will continue to produce several artists including Tanya Tucker, with whom he has worked since the early Seventies.

MCA Music Publishing International recently opened a new branch office in Stockholm, Sweden. Martin Ingestrom, former Vice President of Air Music Scandinavia and General Manager of Chrysalis Records, has been named General Manager of the new office.

Famous Music announced the appointment of Mary Beth Roberts to the position of Creative Director, Standard Catalog. Roberts replaces Dick Milfred, who recently retired after twenty-five years with the company.

Peermusic announced the promotion of Gigi Gerard to the position of Creative Director, West Coast, where she will be responsible for the company's exclusive songwriting and producing staff.



BMI announced that Restless Heart's smash hit, "When She Cries," recently became the first country single to reach the top position on the AC Chart since Kenny Rogers' "Lady" accomplished the feat back in 1980. Pictured celebrating the moment are (L-R): co-writer Marc Beeson; Restless Heart's Paul Gregg; Sun Mare Music Publishing's Carol Sampietro; co-writer Sonny Lemaire; Restless Heart's John Dittrich and Greg Jennings; and BMI Vice President Roger Sovine.

Tracking The Classics



Roger McGuinn

"Eight Miles High"
(Reached Number 14 in 1966)
As the leader of the influent

As the leader of the influential Sixties band the Byrds, Roger McGuinn's influence has been felt throughout the last three decades by such bands as R.E.M., the Stone Roses and more directly in Tom Petty's Heartbreakers.

In 1991, the Byrds were inducted into the Rock & Roll Hall Of Fame, and McGuinn returned to center stage with Back From Rio, the singer-songwriter's first solo albumin nearly a decade.

The Byrds first scored big on the charts with the cover of Dylan's "Mr. Tambourine Man," "Turn, Turn, Turn" and the musicians' anthem "So You Wanna Be A Rock 'N Roll Star." Yet, the song that created the biggest stir was their classic "Eight Miles High," which censors saw as an invitation to drug use, something that McGuinn says was never his intention:

"We were really damaged by radio tip sheets that said 'Eight Miles High' was a drug song, which really knocked the Byrds out of business for quite a long time. The funny thing is, that song had nothing to do with drugs, it was about an airplane ride.

"We had just completed a tour of England, and we had a tough time over there with the press, who didn't like us very much because we weren't really very good [laughs]. Plus, the promoter over there had called us the 'American Beatles,' which really rubbed people the wrong way over there.

"So we came back to the States, feeling really bad about the tour, and we wrote a song about that, and the 'eight miles high' part is merely about the airplane ride back at 14,000 feet.

"As for the musical inspiration, that came from John Coltrane and Ravi Shankar, who we'd been listening to a lot at that time. So when we got into the studio, I was consciously trying to do a tribute to Coltrane when I came up with the instrumental break on that song."

SONGWORKS—Steven P. Wheeler



Singer-songwriter Jerry Giddens, best known for his work with his band Walking Wounded, recently signed on with ASCAP. Giddens is currently in the studio working on a new album with his group, the Jerry Giddens Band. Pictured (L-R): Jerry Giddens; ASCAP's Tom DeSavia and Loretta Munoz.

Bug Music Activities

Bug Music announced the signing of three more songwriters: David West, Stephen Sheehan and Bill Demain.

Songwriters Chip and Tony Kinman have a song ("Quicksand") on Firehose's new Sony LP, Mister Machinery Operator.

Jimmy Tittle's "If I Had A Heart" is the next Evangeline single on Margaritaville Records.

Scott Henderson has a song "Big Girl Blues" on The Ultimate Survival Guide, a compilation project on Relativity Records.

The Rave-Ups have a song "She Says (Come Around)" in the film Hexed.

Vic Chesnutt has a new album entitled Little, which was produced by R.E.M. vocalist Michael Stipe.

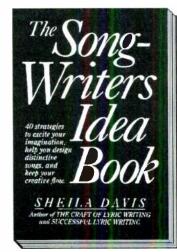
Songwriter Activities

In the "You're Never Too Old To Write Songs" Department, two of America's oldest active songwriters, Harry and Henry Tobias, have written a song "(As We Sat On A Rock) In Little Rock," for new President Bill Clinton. Ninety-seven-year-old Harry Tobias says the song was one of the first tunes he ever wrote back in 1915, and after the election of Clinton, he and his brother revised the song and are hoping to have the song covered by that other "youngster" George Burns.



Jerry Crutchfield, President of MCA Music Publishing, Nashville.

Book Review



The Songwriters Idea Book

By Sheila Davis Writer's Digest Books, Cincinnati, OH \$17.95 (hard cover) 240 pages

Ms. Davis, a gold record lyricist and award-winning author, points out that there are three attributes which all songwriters must have in order to be successful: talent, technique and sustained creativity.

This book deals with element #3, sustained creativity, and how to keep your creative juices flowing and the musical fires burning.

The core of the book's material features forty strategies to spark imagination and help songwriters to stretch themselves into new areas of thought by using techniques such as imaging, brainstorming, clustering and bracketing as aids to generate ideas, focus thoughts and prevent writer's block.

The Songwriters Idea Book is available in bookstores or you can order directly from the publisher by calling (800) 289-0963. calling (800) 289-0963.

PUBLISHER PROFILE



Liz Redwing Lloyd Winston

Contact: Interscope Music 10900 Wilshire Blvd., #1000 Los Angeles, CA. 90024 (310) 208-6547

f there were ever a company in this business that is in the acquisition mode, this is the one," says Interscope Music's Lloyd Winston, with a laugh. "I want to walk into my office one day and see 600 tapes sitting there.'

Interscope Music is one of the newest publishing companies on the block, and judging by the unbridled energy and refreshing optimistic feeling espoused by both Winston and Liz Redwing, this company which started up through a joint venture with Warner/Chappell, is going to be making quite a big noise in the very near future.

Interscope recently signed Brian Morgan, who already has a single charting with RCA's female R&B trio SWV, as well as a couple of cuts on Martha Wash's new album. Another recent signee, Denis Leary, just released an album for A&M Records.

A true writer-oriented company, Interscope is aggressively looking for all aspects of talent; from bands seeking development deals to songwriters who need help getting their songs covered. In fact, Redwing conducted her half of this interview from her car phone, as she was on her way to San Diego to check out a band she had heard some positive things about.

"This is a very, very new company. Ronny Vance [former President of Geffen Music] was hired to head the company last September," notes Redwing, "while Lloyd and I were hired at the beginning of the year. This is a very small company, with just the three of us, yet we have Warner/Chappell to help us on the business end of things."

Redwing goes on to say, "This is very exciting for Lloyd and I because Ronny tells us to find things that we're excited about, whether it's a band, a writer or a comedian [laughs]. We're really wide open to anything and everything. People are more than welcome to send me unsolicited material but they must be professional about it, by including a short note or letter stating what they're doing and where we can see them perform. I'm sure that we'll reach a point where we'll have to say that our plate's full, but right now, we're searching far and wide for talent.'

Winston agrees: "It's like building something with your own hands. I think that artists and writers out there should realize that we offer them the chance of getting their songs and talents heard by the top brass at all the major labels. Plus, I want every writer that I sign to be able to call me on the weekends to hang out or talk, which is why I think it's important to keep the roster small."

Many unsigned musicians and writers are extremely naive about publishing, focusing entirely on that elusive record deal. To those people, Redwing gives this dose of advice, "If you're an act that can survive on your own, if you can make your own demos and you don't need help paying for them or producing them, and you have either an attorney or a manager who can get your material to record labels, then by all means, wait."
Winston goes even further, stating, "This is what happens if you sign with

us: we're going to enter into an agreement, which says that we're going to own your songs. We're going to pay you a serious advance upfront and after you recoup, we're going to split the royalties with you. We can help songwriters and artists who are pursuing a record deal with financial backing. It's very hard for artists to be creative and work a nine-to-five job, and with a publishing deal you're getting paid monthly to do what you love to do."

Redwing and Winston bring a wide range of industry experience to Interscope, and both are excited about their new jobs because of their sincere love of that lifeblood of the music world-the song.

"I think that image and MTV have hurt songwriters to a certain extent," says Redwing, who tends to focus on the more rock, pop and alternative acts. "But I also think that there are a lot of people who are looking for something that is real honest and organic again. I think there's a whole group of us, who aren't kids, who aren't rebelling against our parents and saying things that are really angry and aggressive. We want something that we can relate to, and I think that's what's missing from the musical world in L.A. There's really no place for American rock-oriented bands and songwriters to play and get their music heard in this town right now."

Winston, whose main objectives center on the urban markets, sums up Interscope Music's future this way: "We're off and running. We've gotten all the administration things out of the way, and now we're ready to concentrate on the creative side. It's going to be a great year, and we can't wait to be the best, and that's certainly a reality. Send us tapes because we can confidently say that we will listen to every single tape that comes in, and I don't think the bigger publishing companies in town can make that same claim."

AUDIO/VIDEO—MICHAEL AMICONE

LIFT-OFF



Paul McCartney recently treated Capitol's top brass to a band rehearsal during which the Beatle bassman previewed songs from his just-released opus, Off The Ground, featuring the catchy, optimistic single "Hope Of Deliverance." Pictured (L-R): Deane Cameron, President of Capitol-EMI Records, Canada; Rupert Perry, President/CEO, EMIRG UK and Eire; McCartney; and Hale Milgrim, President/CEO, Capitol Records.

SAYLOR RECORDING: A whole lotta mixin' goin' on at this Larchmont recording facility, with Warner Bros. country/pop artist k.d. lang mixing live tracks with producer Ben Mink, engineer Marc Ramaer and assistant engineers Chris Puram and Mats Blomberg, and Benny Mardones, mixing a new single for Curb Records, sessions produced by Michael Lloyd, sonic expertise supplied by engineer George Tutko and assistant Mats Blomberg...Producing team Tracy Kendrick and Courtney Branch and Total Trak Productions recording act Mad Flava, working on tracks for a new project, with Track Kendrick also engineering the sessions, assisted by Aaron Miller...Rapper D.J. Quik and Def Jam recording artist Boss, working on tracks for a new project, with Louie Teran manning the console... D.J. Quik, also in cutting tracks with

Giant Records artist Shello, sessions co-produced by Robert Bacon and engineered by Louie Teran.

ROD AND NEIL UNPLUGGED: Two more rock legends have added their names to the prestigious list of artists who have performed for the MTV Unplugged cameras. On the weekend of February 5-7, the City of Angels hosted three such tapings. On Friday, February 5, Rod Stewart proved why working class bands like the Black Crowes have emulated his earthy rock style, performing an energetic set (with old cohort and current Stone Ron Wood accompanying him at various points) that emphasized his classic early Seventies output. On Saturday, February 6, comic Denis Leary performed his skewed brand of macho man humor, demonstrating why he's one of the fasting rising comedians in the business. And on Sunday, February 7,

the always unpredictable Neil Young took to the Universal Studios soundstage to perform a set spanning his eclectic career. The Stewart show will premiere in April, Leary's on March 13 and Young's on March

GROUND CONTROL STUDIOS: Veteran balladeers Air Supply and producer/engineer Humberto Gatica, working on tracks for a new album on Giant Records, assisted by Alejandro Rodriguez and Felipe Elgueta...In Studio A, Barbra Streisand and producer David Foster, working on tracks for a new album, engineering expertise supplied by Humberto Gatica and assistants Éric Stitt Greedy, Alejandro Rodriguez and Felipe Elgueta...My Life With The Thrill Kill Kult and producer Fred Gianelli, putting the finishing touches on an album for Interscope Records, with engineers Jay Lean and Eric Stitt Greedy manning the console

OLIVE STREET DIGITAL POST: This Burbank recording facility has recently expanded its protools system to eight tracks; 64 tracks nonlinear. Clients availing themselves of the new equipment were 20th Century Fox, the Howard Anderson Company and Cine Magnetics. For further info, call (818) 559-1417.

1171 PRODUCTION GROUP: This local video production company has recently completed a video for local pop thrashers Cesspool. Directed by Bruce Martin, a principal of the company along with Grant Cihlar. the video was shot on various locations around the City of Angels, including a downtown rooftop and SIR in Hollywood. In addition, Susan Reynolds has joined the company's staff as music industry liaison. She can be contacted at (213) 655-1171. BABY'S BACK: Hollywood Landmark Studios, formerly known as Baby 'O Recording Studios, has announced its grand re-opening. The studios, originally designed by Chris Huston, have been renovated under the supervision of Huston, Martin Glasband and new owner Chris Clayton. When it was known as Baby

BEHIND THE HYPE



The world's most dangerous rap group will never see their video in middle American homes. For N.W.A is the most "in your face" rap group around, that point hammered home by songs like "----Tha Police." And true to form, their new Priority video, EFIL4-ZAGGIN, is an hour of blunt, misogynistic and violent imagery. That might scare you off-but as member Dr. Dre (currently climbing the charts with his The Chronic opus) espouses during the video, 'We ain't sellin' out-fuck crossing over to them, let them cross-over to us." And crossover the public has, to the tune of nearly two million albums sold per release. A powerful, no holds-barred assault, EFIL4ZAGGIN is hard-core all the way. And if you're a woman looking for respect, don't look here. -Gary Jackson

'O Studios, the facility played host to such music notables as George Harrison and Fleetwood Mac. Hollywood Landmark Studios is located at 6525 Sunset Blvd. Call (213) 957-5103 for more information.

SOLO SESSION



Former Mötley Crüe leader Vince Neil and ace producer Ron Nevison are shown putting the finishing touches on Neil's forthcoming solo debut, X-Posed, on Warner Bros.

ANTHRAX SESSION



Members of Anthrax gather round Cherokee's new SSL 4000 G Series console during sessions for the band's next album. Pictured with band members Frank Bello, John Bush and Scott lan are second engineer Brian Carlstrom (second from left) and producer Dave Jerden (second from right).

VIDEO DIRECTOR CROSSTALK



NICO BEYER

By Jonathan Widran

ard as it is to believe, show business success for some means more than just a well-paying job. For German director Nico Beyer, it was his need for more creative freedom and respect which prompted his move from a successful career in advertising into the more stimulating world of music videos.

While working for top agency McCann-Erickson, Beyer created a high profile, producing and/or directing European market commercials for the likes of Swatch, Mercedes Benz, Panasonic and Clorettes. He even worked on a verite style documentary on Malcolm Forbes for the publisher's 70th birthday. But some-

thing was lacking.

"Advertising people are idiots," he says bluntly, "and I developed an allergy against them, despite doing well for them. It's a business run by people who couldn't succeed as real artists—all marketing and little creativity. Compared to commercials, in which the expectations are outrageous and you must answer to the corporate elements and re-do everything 20 times, music videos painted a more positive picture.

"With music, you do it once, and you're finished—it's yours," he adds. "You get more respect, more freedom and you're working with people

and artists you like."

Beyer's ascent began exactly one year ago when he visited New York and took a reel of his commercials to Portfolio Artists, headed by another German director, Marcus Nispel, "a true star in the business." Suzanne Vega was looking for someone to bring out the colors of "Blood Makes Noise" (from 99.9F), and Beyer proved to be the perfect choice.

"The industrial clanking sounds of the song, which is very unusual and alternative for Suzanne Vega, suggests German and Russian expressive art of the Twenties. From this blueprint, I created a world of shapes, colors and movements that complement her lyrics," Beyer explains.

Beyer's approach to subsequent videos—which include S.O.U.L. S.Y.S.T.E.M.'s "Lovely Day" and Swing Out Sister's "Notgonnachange"—was similar, with several of his commercial trademarks apparent. In each case, he'd spend an inordinate amount of time (up to six weeks) and concentration combining images, trying new styles and painting every picture on a storyboard first, "doing the layout and then shooting it exactly as I first visualized."

For Beyer, the most important aspect of his videos is their collaborative nature. First with the artist, "who I must respect and whose ideas must be heard," then with his associate, Paul Morgans, who he met when the two were doing commer-

cials in Germany.

"Paul is the second half of my brain," Beyer muses. "We work together from concept through shooting and post-production, continually trying to find new ways to express ideas that are more visually interesting than anything that's come before."

One of the more intriguing notions they delivered was the title track from Vega's latest album, 99.9F, which juxtaposed red-hot close-ups with ice blue wide-shots and was filmed through thin sheets of melting ice. His intent was to create a video dream-fever that would mirror the vocals. "To heighten the overall sense of surrealism, the visual extremes of temperature appear to float into each other, an effect we achieved in post-production," he recalls.

As he establishes himself, Beyer hopes to make some headway into the explosive world of rap and its pointed messages. Though he grew up listening to rock and "London music," he has come to appreciate the originality of certain rap artists and the enormous visual power their songs can convey. Besides wishing to explore the heavy emotions rap elicits, Beyer sees a parallel between himself and those performers.

"In many ways, my work is quite similar to the things they do," he says. "They use samples, just as I did with the images on my S.O.U.L. S.Y.S.T.E.M. video. And in most cases, the mood of the song is very important."

Though Beyer looks forward to one day directing feature films (he recently wrote a screenplay about a post-apocalyptic Berlin), he sees music video as a highly creative art form; an end in itself, rather than just a stepping stone. As long as he likes the artist and the song, he's more than satisfied. And as one can imagine, for young and restless creative lions, it's a world far more challenging and enjoyable than advertising.

As Beyer observes, "Marcus Nispel told me that while commercials try to capture the spirit of videos, they rarely achieve it, because too many people's input gets in the way of a vision. With commercials, there are too many compromises and far too much bureaucracy. I've clearly made the better choice."

NEW TOYS—BARRY RUDOLPH



Alesis QuadraSynth

The QuadraSynth is the first synthesizer from Alesis. Also first is that the QuadraSynth is a true 64 voice polyphonic instrument. There is also the facility to digitally record the synth directly to an ADAT with the 48Khz. Multi-Channel Optical Digital Interface.

The QuadraSynth uses Alesis QS Composite Synthesis, a combination of additive and subtractive synthesis, to generate sounds. There are four separate effects busses that provide fully programmable multi-effect combinations. You can have up to seven simultaneous effects on each of the effect busses. There are 128 factory presets and 128 user programs that can be assigned to any or all 16 MID! channels. Each of these programs can be made up of four different sounds, each with its own three envelope generators, three LFO's, tracking generator, dynamic low pass filter, and modulation matrix. To accommodate all of these sounds is a built-in 16 megabyte sample ROM that comes with many new samples and a good supply of traditional synth patches and keyboard stalwarts.

With a 76 note keyboard, the QuadraSynth makes a good choice for a master MIDI controller because you can program keyboard zones with programmed velocity curves with release velocity and aftertouch sensing. I like the tactile feel of the fully programmable pitch and mod wheels as well as the four assignable value/control knobs. To aid programming, Alesis has thought to reduce the number of key strokes needed to program and provide a larger, back-lit LCD display.

I don't have exact prices yet, but you can also get the QuadraSynth in a non-keyboard, single-space rack version called the S4. For more information, contact Alesis Corp., 3630 Holdrege Ave., LA 20016



Yamaha's Hollow Body Electric Guitar

The Model AES1500B is just like the AES1500 except a Bigsby vibrato/tail-piece has been added. Both versions are made from maple with top bracing to help reject feedback at higher playing volumes. DiMarzio Q100 pickups are used for a vintage tone without the vintage hum and noise.

The AES1500B is available in Natural, Tobacco Sunburst and Vintage Orange. For more information, write Yamaha Corp., Guitar Products, P.O. Box 6600, Buena Park, CA 90622-6600 or call (714) 522-9011.



Shure Beta 87

Shure Brothers' new Beta 87 is a supercardioid, handheld condenser microphone designed for stage work. Since this mic is a full-range condenser with good response at all frequencies, it could well become the new stage standard when something better than a dynamic mic is wanted. The Beta 87 has a built-in three stage pop and blast filter as well as good internal shock mounting for minimum handling noise. Like other Shure microphones, the 87 has an all-steel, dent-resistant grill. The Beta 87 is also available as a wireless model as part of the Shure L Series LS24/BETA 87 Wireless System. For more about it, contact Shure Brothers Inc., 222 Hartrey Ave., Evanston, IL, 60202-3696. You can phone (800) 25-SHURE.



Ralph Emery and Chet Atkins on Nashville Now

Instrumental legend Chet Atkins is among a host of country celebrities expected in March on the set of The Nashville Network's Nashville Now. Television's only live weeknight talk/variety series celebrates its tenth anniversary in March, culminating in a special two-hour retrospective telecast Monday, March 8, at 6:00 p.m. (PST). Reba McEntire will be among celebrity hosts joining Nashville Now host Ralph Emery in the special, which will take a nostalgic look at the flagship program that launched TNN on March 7, 1983. Historic and sometimes surprising appearances have included President Bill Clinton, former President George Bush, Billy Ray Cyrus' first television performance of "Achy Breaky Heart" and a then-unknown Randy Travis, who, working as a cook at a Nashville eatery, presents a lobster dinner to Emery. As for Atkins, the country legend made a surprising observation as he examined a Gibson hard body electric

guitar during one recent segment. "It's a good rock & roll guitar if I ever decide to go into that field," said the nine-time winner of the Country Music Association's Instrumentalist of the Year award. Nashville Now telecasts live Monday thru Friday at 6:00 p.m. (PST).

Black Bart, the Los Angeles-

based rock band headed by former Busboys lead singer Brian O'Neal (48 Hours, Ghostbusters), has placed their songs, "The Train" and "My Girl's Best Friend," in the upcoming Trimark film Extreme Justice. The movie stars Lou Diamond Philips and Scott Glenn in the story of a special squad of the Los Angeles Police Department whose members have gone berserk by beating, framing and executing people at will. On a lighter note, the band will be seen performing "The Train" in an upcoming New Line Cinema release, Mr. Nanny, which is to star Hulk Hogan and Sherman



Black Bart



Cast of Homeward Bound: The Incredible Journey

Danny Ferrington, best-known as creator of custom guitars used by Waylon Jennings, Phoebe Snow, Jackson Browne and Nirvana's Kurt Cobain, will be technical advisor on the tentatively-titled The Thing Called Love. This Paramount film. directed by Peter Bogdanovich and starring River Phoenix, will follow the adventures of a group of young singer-songwriters in Nashville. Ferrington has been spending much time as a technical adviser to filmmakers, helping authenticate scenes involving stringed instruments, when he's not building an average of two instruments a month in his Santa Monica shop. The guitar artisan's handiwork has been recently captured in a coffee-table book, Ferrington Guitars (HarperCollins/ Callaway Editions; \$50), which comes with a 20-track CD featuring special performances by many of Ferrington's clients using his custom guitars. "I sat Ry Cooder down in front of his amp and turned on the tape recorder," said Ferrington. "It's a rare thing to hear Ry play his guitar solo like that-warts and all." Other contributors to the CD include J.J. Cale, Richard Thompson, Albert Lee, Henry Kaiser, Elvis Costello and David Lindley.

Walt Disney Records has re-leased For Our Children: The Concert, its second benefit album for the Pediatric AIDS Foundation. In stores February 16, the CD is part of the company's first multi-divisional benefit project which includes a simultaneous cable broadcast and home

video program. Pick any one of those three formats and you will get a star-studded concert featuring performances by Michael Bolton ("You Are My Sunshine"), Gerardo ("Here We Go Loopty-Loo") and Paula Abdul "Zip-A-Dee-Doo-Dah"), along with many others. For Our Children: The Concert was recorded live at the

Universal Amphitheatre in Los Angeles on September 26, 1992. The CD is a follow-up to the label's first benefit album, For Our Children, released in May 1991. Proceeds from that offering, which included songs by Bob Dylan, Bruce Springsteen and Barbra Streisand, also benefited the foundation.

Academy Award nominee Bruce Broughton is credited as composer on the newest Walt Disney picture. Homeward Bound: The Incredible Journey. Broughton's previous credits include Honey, I Blew Up the Kid, The Rescuers Down Under and the Oscar-nominated Silverado. The plot of Incredible Journey follows three domesticated pets, two dogs and a cat, who become separated from their human family. The pets run into all sorts of perilous adventures on their way home. Based on a 1960 novel by Sheila Burnford, Incredible Journey was first filmed as a motion picture by Walt Disney in 1963.

Actor Harry Dean Stanton, known best for films such as Paris, Texas, Repo Man, The Missouri Breaks and Cool Hand Luke, has hit the concert circuit. Stanton has united with Slim Jim Phantom (Stray Cats) on drums, Tony Sales (Tin Machine, Iggy Pop) on bass, Jeff "Skunk" Baxter (Doobie Brothers, Steely Dan) on pedal steel and Jamie James (Freddie King, Kingbees) on guitar, in a musical blend of blues and rockabilly billed as the Cheap Dates. The actor, who once dreamed of a musical career, handles lead



Paula Abdul and children



Olympia Dukakis, Ellen Burstyn and Diane Ladd in Cemetery Club

vocals, harmonica and acoustic guitar. A cross-country tour and live album are planned.

Eric Clapton, whose only son died in a fall from a 53rd floor window in Manhattan, has recorded a public service announcement urging parents to take precautions to prevent similar tragedies. "Please do two simple things," he says in a 30-second television spot. "Use guards on windows and safety gates on stairs. It's easy, and it could prevent a terrible tragedy. Believe me, I know. Clapton's four-year-old son, Conor, fell from his mother's high-rise March 20, 1991.

Veteran songstress Rita Coolidge has received numerous acting offers in the wake of a recent appearance on the CBS soap As The World Turns, where she performed a duet of her "Heart Don't Fail Me Now" single with Lee Greenwood. The part-Cherokee singer, who has lately been studying the spiritual teachings of her ancestors, says she'd only consider a long-term commitment to the stage or screen if it were a part for a Native American.

Artists wanting to break into the Japanese market may want to contact Tim Greene. The former KKBT FM 92 (The Beat) radio personality has received a production deal with overseas syndicator International Service Center. As part of the deal struck between company president Toshi Onogi and Greene, the latter will produce, direct and host the television show Dance City From Hollywood and produce and host the

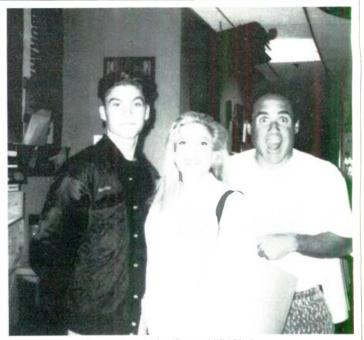
radio show World Dance Trax From Los Angeles—both for the Japanese market. Interested artists should contact Tim Greene Entertainment, 6546 Hollywood Blvd., #201, Hollywood, CA 90028.

Thrown for a loop by the prospect of being middle-aged single women, three widowed friends (Diane Ladd, Ellen Burstyn, Olympia Dukakis) find the transition from mating to dating takes more time and effort the second time around in Touchstone Pictures' new comedy, The Cemetery Club. The film, which co-stars Lainie Kazan and Danny Aiello, is a real charmer. Those who can identify with the plot's central predicament-we know there are at least a couple of you-may want to stop at your local CD retailer on your way home from the theater. There you can pick up a copy of the soundtrack on Varese Sarabande. Featured are such titles as "Kiss Of Fire," "Cha Cha Tijuana," "Fiesta Criolla" and "Let The Dancing Begin."

Be sure to check in on E! Entertainment Television where Monday through Friday at 8:00 p.m. they're rerunning The Smothers Brothers Comedy Hour. For the uninitiated, the Smothers Brothers show boasted a veritable who's who of musical talent. Everyone from Jimmy Durante to Jefferson Airplane appeared on the show, with Pasadena-based harmony group the "Along Association ("Windy," Comes Mary") appearing more than most. Other performers included Joan Baez, the Beatles, Buffalo

Springfield, the Doors, Liberace and Herman's Hermits. Some of these appearances are quite rare, most are quite good and, unfortunately, quite a few are visually marred in mid-song by Tommy Smothers' misguided attempts at being funny.

KMGX FM 94.3 welcomes Smokey Robinson to



Brian Austin, Tori Spelling and KROQ's Poorman

the airwaves February 27 and 28. On *Countdown America*, host Dick Clark will play fascinating stories about songs Robinson has written, including classic cuts like "Cruisin" and "Being With You." *Countdown America* airs Saturday mornings at 6:00 a.m. and repeats Sundays at

Set your timers for Bravo February 28 at 11:30 p.m. That's when the classiest of all cable stations airs Otto Preminger's unusual comedy/ drama from 1970, Tell Me That You Love Me, Junie Moon. The film stars Liza Minnelli, Ken Howard and Robert Moore as three physically and emotionally scarred people who decide to throw in their lots together by renting a ramshackle bungalow. This introspective film follows the growing understanding and affection of these people who thought their only common bond was their mutual affliction. James Coco co-

Broadcast personality Jim

(Poorman) Trenton, best known for KROQ FM 106.7's top-rated Love Line series, recently made a national acting appearance on Fox's Ben Stiller Show. In the segment, entitled "Otto the Anti-Cupid," Trenton portrayed a sheeted KKK member who changes his ways after falling hopelessly in love with a beautiful black woman. Trenton conceived and hosts Love Line, the number one-rated call-in program in Los Angeles. Assisted by Dr. Drew Pinsky and various "celebrity love doctors" such as Beverly Hills 90210 stars Brian Austin Green and Tori Spelling, Trenton's show assists listeners with problems including love, sex, drugs and relationships. Other celebrity guests have included Sam Kinison, Pauley Shore, Christina Applegate, Slaughter and Social Distortion.

Rocking former Runaway Lita Ford has filmed an appearance for the top-rated Fox television series Herman's Head.



Ken Howard and Liza Minnelli in Tell Me That You Love Me, Junie Moon



Toshi Onogi and Tim Greene

Local Notes

By Michael Amicone

Contributors include Tom Kidd and Keith Bearen







PLAY BALL: The fourth annual MTV Rock N' Jock Softball Challenge, held recently at Long Beach's Blair Field, brought out some serious rock and sports celebrities for some not-so-serious ball-playing, including recent MC cover boy Bret Michaels of Poison (pictured above, left) and Bon Jovi guitarist Richie Sambora (above, right). Highlights included Salt-N-Pepa's Spinderella getting knocked on the head by Dweezil Zappa's errant throw, Texas Ranger Jose Canseco looking larger than Salt-N-Pepa combined and the Pepsi Girls, complete with miniskirts and platform shoes, brought in as pinch runners. The game, presented by Pepsi and co-sponsored by Nike, raised \$25,000 for the T.J. Martell Foundation.



World Radio History

BACK TO SCHOOL: "It's a win-win program," that's how Brenda Romano, Senior VP of Promotions for Hollywood Records, describes Educational Support Marketing Network's "Project Reward," a national program in which fledgling musical acts perform for junior and senior high school students. A

direct link between the music industry and the teen audience, the program not only provides record companies and their artists with an avenue of promotion outside the confines of MTV and tight radio playlists, but also promotes better education in the process. Availing themselves of this promotional route have been Hollywood act Classic Example, who performed for high school students in Compton, and Hispanic rapper Izzy Real, who recently performed for junior high school students in Alta Loma and Cucamonga. Pictured visiting Riverside radio station KGGI during their series of Southland shows, part of an eight-week, 25city national tour, are (L-R): Classic Example members Gerald "Gumby" Alston, Marvin "Biscuit" Harris, Robert "Bunny" Rose and Jami Thomson, KGGI MD Mike Marino, band member Darin Campbell and (in front) KGGI Operations Manager Tony Cox.

> LOVE ON THE LINE: Quality recording artist Joshua Path and KROQ's Poorman are pictured during a taping of the long-running radio show Love Line. In addition to his recent appearance on the Poorman-hosted show, Joshua Path treated fans to a special acoustic in-store performance at Westwood's Tower Records on February 13th. For those who missed the Tower Records appearance, Joshua Path will perform at the Roxy on March 27. Anyone who attends the Roxy show sporting "Poorwear," the veteran KROQDJ's new "anti-fashion" clothing line, will receive a discount.

MOONLIGHTING CROWES: Chris Robinson, moonlighting from his frontman chores with the Black Crowes, is pictured during his recent performance fronting Big Toe, a band of masquerading rockers featuring Robinson, bassist Jimmy Ashhurst (formerly of Broken Homes), former Cruzado/ present Ju Ju Hound Charlie Quintana and fellow Crowes Steve Gorman and Marc Ford. Held at the Troubadour (changed at the last minute from the Coconut Teaszer), a lucky throng of fans and industry insiders (including omnipresent Def American guru Rick Rubin) were treated to the sight of belly dancers and the sound of classic rock-including a ver-

sion of the great Free cut "Mr. Big," Eric Clapton's "Bell Bottom Blues" and Leon Russell's Stranger In A Strange Land.



MO' BLUES: February is annually designated Black History Month, and what better way to celebrate the accomplishments of black men and women in the arts than new compilations profiling that most African-American of musical forms, the blues. In addition to Rhino Records, which has just released the middle five volumes in their comprehensive fifteen-volume series, Blues Masters, MCA has unveiled an essential "best of" collection profiling the seminal output of legendary Chicago blues label Chess Records. Chess Blues packs 101 songs-dating from the post-Second World War Forties to the Sixties' Summer of Love, including 46 rarities and 19 unreleased tracks-onto four CDs, gathering together many of the best cuts by such label mainstays as Muddy Waters, Howlin' Wolf, Sonny Boy Williamson and Little Walter (who collectively account for over one-third of the set's tracks), Buddy Guy, Etta and Elmore James and the Dean of the Blues, Willie Dixon (whose creative presence is felt on many of the set's selections, either as a writer, producer, performer or all three). Compiled by MCA's reissue mainman, Andy McKaie, Chess Blues boasts first-rate graphics, digitally cleaned up sound and an informative 64-page booklet. Essential listening.

THEY'RE BAAACK!: When Greg Lake of veteran progressive rock trio ELP sang, "Welcome back, my friends, to the show that never ends, he wasn't kidding. Hot on the heels of last year's triumphant reunion tour, ELP—the band the critics love to hate-will return to the Southland for shows at the Wiltern on March 16 and 17 (the second show to be beamed live via satellite to classic rock stations nationwide, the first such broadcast in Dolby Surround Sound), as part of the second leg of their tour. Aging rock fans who still have a soft spot for ELP's bombastic, well-played rock operettas can also pick up the new Victory Music release ELP: Live At The Royal Albert Hall and new video, Welcome Back.



HIP SHOW: Tragically Hip singer Gordon Downie and bassist Gord Sinclair bear down during the Canadian alternative rock group's recent show at the Whisky. A packed house heard Downie, a lackluster frontman with a reedy, machine gun vibrato, lead his mates through an energetic set showcasing material from their third LP, Fully Completely, an album that MCA is hoping will turn the commercial corner for the band in America (they routinely sell out huge arenas and have their records certified platinum in native Canada). Though the band—who, on the new album, reminds this reviewer of a less-talented Call (a band MCA dumped a few years back)—has improved its musical muscle and the album shows some creative growth, it's going to be an uphill climb for the band to duplicate its Canadian success here.



SOUNDTRACK SVENGALIS: Fantasy/horror soundtrack Svengalis Pat Siciliano and Dean Schachtel are pictured with singer-songwriter Matt Wegner and attorney William Blackwell. Siciliano and Schachtel have signed Wegner to supply music for Moonstone Records soundtracks and Full Moon Entertainment films, makers of the Dollman and Puppet Master flicks. Pictured (L-R): Moonstone A&R Director Dean Schachtel, Matt Wegner, William Blackwell and Moonstone Prez Pat Siciliano.



BEING FOR THE BENEFIT OF...: Local country picker Ronnie Mack (left) and rock musicologist/entrepreneur Art Fein (right) recently presented Michael Vasquez of the Children of the Shepherd Homeless Youth Shelter with \$2,000 in cash, the amount raised by this year's annual Elvis birthday bash at Club Lingerie.



WELCOME TO THE PUBLISHING JUNGLE: Guns N' Roses guitarist Gilbey Clarke recently stopped by BMI's Los Angeles offices. Shown flanking Clarke are BMI consultant Alan McDougall and BMI executive Rick Riccobono.



PYKE PRIZE: Guitarist Todd Pyke recently nabbed top honors in "L.A.'s Hot Guitar Contest," sponsored by Washburn, Budweiser and Valley Arts Music (among others) and held at FM Station. Price will appear in a Washburn commercial on MTV, while second place winner Randy Reynolds received a Washburn guitar and third place winner Dave Hineman won a custom Washburn jacket.



PARTY PALS: Legendary Italian movie star Marcello Mastroianni, currently appearing in the movie Used People, was honored re-cently at the Palm Springs Film Festival. The veteran actor is seen here chatting with one of Italy's foremost recording artists and film composers, Paolo Rustichelli. Rustichelli is currently promoting his first American release, Capri, on PolyGram Records, the title track of which features one of the last performances by Miles Davis. Rustichelli is following in the footsteps of his illustrious father, Carlo, who wrote the score to Mastroianni's classic flick, Divorce Italian Style.

MUSIC CONNECTION Ten Years Ago... Tidbits from our tattered past

THE RATT PACT: Local metallurgists RATT have inked a management deal with Marshall Berle and the Berle Company. Ratt and Berle are currently shopping for a major label deal, while the band continues to gig locally. Berle's last discovery was a Pasadena party band called Van Halen.

BEGINNINGS: MTV, after an extensive advertising blitz, has finally arrived in Los Angeles. Community Com subscribers have had the 24-hour music video service, and Group W plans to add MTV to their channel lineup.

BLAST OFF: The Blasters will release another EP on Warners. The disc should include "Long White Cadillac," Dave Alvin's salute to the late, great Hank Williams.







Cindy Herron



"Time," sighs En Vogue's lovely
Terry Ellis, "that's the biggest drawback to all the success...no time and
no privacy." My first instinct is to
console her, tell her it's not really that
bad, but considering it's 8:10 a.m. and
mine is just the first of many interviews scheduled for the day, consolation won't do her any good. What this
women really needs is for me to let
her go back to sleep. No such luck.

"We have no time to do anything—not even go on vacation. We're constantly traveling. Even on days off, it seems like something pops up that needs to be taken care of." Ellis is neither complaining nor whining; she's just telling it like it is. And considering the hour, she sounds sweet-as-can-be when she says softly, "You have no idea, it's business 24-7."

Such is the life for Texas born Terry Ellis, 25; northern California's Cindy Herron, 28; New Jersey native Maxine Jones, 26; and Connecticut's own Dawn Robinson, 24—the four young ladies collectively known as En Vogue, the self-proclaimed Funky Divas of Soul.

And yes, just like their meteoric careers, they've been moving virtually nonstop ever since the April, 1990 release of their debut disc, Born To Sing. Born To Sing quickly put En Vogue on the charts, launching a career that has them being compared to the legendary Supremes. The disc spawned three consecutive Number One R&B singles. The first, "Hold On," fell one short of top pop honors (peaking at a heart-stopping Number Two), sold over one million units (making it one of the year's few platinum singles) and was named the year's Number One R&B single by Billboard magazine. The follow-up R&B hits "Lies" and "You Don't Have To Worry" helped push the album well into the platinum zone.

In early 1991, En Vogue received

five coveted Soul Train Award nominations, with "Hold On" scoring a victory as 1990's Best Single By A Band Or Group. The four beauties were also nominated for a Grammy Award in the Best R&B Performance By A Duo or Group category. In short, En Vogue was on their way.

If ever the pace even hinted at slowing down, the March, 1992 release of their sophomore disc, Funky Divas, dashed those thoughts. Showing absolutely no signs of a sophomore slump, Funky Divas, released on Atlantic's EastWest America subsidiary, quickly jumped into the Top Ten behind the strength of its slammin' lead single, "My Lovin' (You're Never Gonna Get It)." Produced once again by Thomas McElroy and Denzil Foster of Club Nouveau fame, the disc has also spawned the hit singles "Give It Up. Turn It Loose," the Curtis Mayfieldpenned "Giving Him Something He Can Feel" and the rocking "Free Your Mind."









Dawn Robinson

Noticeably absent on Funky Divas was En Vogue's personal touch in the songwriting department. Although they co-wrote five tunes on Born To Sing, Ellis says they were too busy "being driven crazy" with other commitments such as touring. interviews, photo shoots and the like. to be involved with the new disc. "Of course we would've liked to have been more a part of the creative process," she explains, "but the album probably would have never gotten done."

Ellis says the four women-who were literally put together as En Voque following countless rounds of cattle-call auditions by McElroy and Foster, who were looking for a female vocal group to round out a concept album called FM2-feel the pressure of constantly being called the Supremes of the Nineties, but try not to give in to it.

"The Supremes were legends, so of course, there's a slight pressure

when critics keep comparing us. They were the ultimate, and if in some ways we remind people of them, that's cool. But we're not going to trip on it. We just do what we do and hope the comparisons are in a positive light."

On the negative side, just like the Supremes broke up (in large part due to inner jealousies and insecurities), there has been much speculation that En Voque, with its contrived beginnings, may follow suit as the women, who didn't know each other before becoming En Vogue, may have little loyalty to each other if things start brewing on a personal tip.

"People keep telling us that, but I don't see it happening," Ellis says confidently. "This is not a situation where one of us does all the singing while the rest of us stand around looking cute in the background. We all sing lead, and when we're not singing lead, we're singing some very complex background harmonies. So everyone's

ego is filled."

And when they're not singing, Ellis, Herron, Jones and Robinson are looking mighty nice in totally in vogue videos showcasing fashions tailormade to highlight the shapeliest legs in show business. Although they've admitted in the past that they've complained on more than one occasion about the revealing outfits, they also understand the nature of the biz.

"We know the fellas are out there saying this and saying that about us, but, no, the sex symbol image doesn't bother us, because when we hit the stage to perform, people expect some real singing." Ellis further explains, "we accept that having to keep ourselves looking good is part of what it's all about. But we know for a fact, the day we hit that stage and the singing isn't happening, looking cute won't help us one bit. At this point, the two really go hand in hand."

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HOW TO GET SIGNED BY A TOP INDUSTRY MANAGER

By Tom Kidd and Randy Karr

Ever wonder what managers look for in an artist or group? What makes them sign one band and pass on another?

In an effort to make you aware of their likes and dislikes, Music Connection spent time with some of the industry's leading personal managers. The information that follows could help you get signed.



KEN FRITZ Ken Fritz Management

Clients: George Benson, Peter, Paul & Mary, Kristen Vigard, Craig Taubman

What do you look for in an act?: Longevity. And global potential. We think it's very important to be able to do a great deal of business internationally because everyone in this company has eclectic tastes. We're plugged into cross-pollination; there's not just a single focus here.

Turn-ons: I love great live performances. Music can get you in the head or in the heart, but it's music that gets you in the gut that I look for. Turn-offs: Superficiality. No concept of the self. No imagination. No dreams. Nothing they can shoot for and share.

What questions do you ask at a first meeting?: Where are you going with your career? What do you want to do?

Problem areas: When someone says to me, "Whatever you did for so-and-so, do the same for me." People are always looking for some sort of magic formula. There is no magic formula.

DENNIS BOND Management Three

Clients: Paul Williams, Chris Caswell What do you look for in an act?: Something that turns me on. If I can't get excited, I can't get someone else excited.

Turn-ons: Being with an act you have discovered, taking them from ground zero and making a success of it.

Turn-offs: Bad attitude. Ego.

What questions do you ask at a first meeting?: Why do you want to do this? Are you a star? If they say no, that's the end of the conversation. You can't make it in this business without an attitude.

Problem areas: There are different ones at different stages in an artist's career. Overall, it's a lack of perceiving themselves as successful. The artist has to remember that they own the bulk of their career and, therefore, the bulk of the responsibilities for their success.



JOHN AXELROD Iron John Management

Clients: Warren Hill, Breathe

What do you look for in an act?: Talent, resilience, dedication. When they have no other choice but to become a star and will do anything needed to get there.

Turn-ons: Talent, Resilience, Charisma, Vi-

Turn-offs: If there's no talent. If the artist has two or three out of four of the turn-ons, sorely lacks one of the points and is too narrowminded to improve.

What questions do you ask at a first meet-

ing?: Are you going to make it? Are you going to be a star?

Problem areas: A lack of talent, resilience, charisma or vision.



PETER ASHER Peter Asher Manaaement

Clients: Mary's Danish, James Taylor, Peter Blakeley, the Christians, Owen Elliot, the Innocence Mission, Carole King, Little Feat, Mariachi Los Comparos, the Men, Joni Mitchell, Randy Newman, Linda Ronstadt, Laura Satterfield, the Williams Brothers, Warren Zevon

What do you look for in an act?: Someone who knows what he wants to do and is unusual and non-imitative.

Turn-ons: Good music. A distinct style. Something musically impressive. An artist with a clear idea of what he or she wants to do.

Turn-offs: If they sound bad. It all comes down to personal taste.

What questions do you ask at a first meeting?: What do you expect from your career? What do you want to accomplish? What do you want from a manager? What do you want to achieve and how can a manager help?

Problem areas: Not liking the music. If you like the music, you will put up with other faults. Anytime you meet someone, you can immediately tell if that person's a jerk.

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MIKE GORMLEY

L.A. Personal Management

Clients: Oingo Boingo, Buck Pets, Andy Prieboy, Danny Elfman, Claire Marlo, Angelique Kidjo, Steve Bartek, John Campbell. What do you look for in an act?: I have to like them personally. I have to like their music. I have to know that they're willing to work hard.

Turn-ons: I like artists who are willing to do many things and are open to other ideas and branching out. They have to have imagination but understand the unbelievable amount of work they are getting into.

Turn-offs: Arrogance. Deciding the world owes them. People who don't have pride in their talents.

What questions do you ask at a first meeting?: It depends on the individual. One of the main questions is, why do you want a manager? Most don't know. That means they're not focused.

Problem areas: When there's an inflexibility. If that's the case, all I am is some sort of yes man.

TOBY MAMIS Alive Enterprises

Clients: Alice Cooper, Luther Vandross, Kenny Loggins, Reggie & Vincent Calloway, Majek

What do you look for in an act?: Honesty in emotion; artistic honesty. You have to evaluate whether someone is performing from the heart. But songs are still the basis of everything. Turn-ons: It's gotta be good. There's no one thing.

Turn-offs: Insincerity or unmanageability.

What questions do you ask at a first meeting?: What can we do to help this artist? How do we market them? How do we add to their

Problem areas: It's important to work with artists who want our help. There's some artists who won't take advice. They have to want to be managed and understand what we do. All those artists who think they know enough or think they know better, why do they need a manager?

MICHAEL BROKAW Michael Brokaw Management

Clients: Lindsay Buckingham, Richard Bashet,

Peter Morse

What do you look for in an act?: Creativity. Integrity. It's determined by gut and instinct. An artist stands out from the clones. They counter what is prevalent out there.

Turn-ons: Something I would relate to. It's got to be something that, as a manager, I would want to wake up listening to; it must inspire me musically. You want to work with a person who becomes part of your family, both professionally and personally.

Turn-offs: People who don't have a clear vision of themselves as being anything other than a clone of what's happening.

What questions do you ask at a first meeting?: Where do you see yourself in five years? In ten years?

Problem areas: Immaturity. Lack of integrity. Lack of talent.

TOMMY MANZI

Left Bank Management

Clients: Tony! Toni! Tone!, Duran Duran, Richard Marx

What do you look for in an act?: Writing ability. Vision. Sincerity. A good vibe. Turn-ons: Good lyrics.

Turn-offs: Doing what you think you should be doing, not what you want to do.

What questions do you ask at a first meeting?: How do you see yourself now? How do you see yourself in five years?

Problem areas: Artists who are trying to cop something and compromise. When they try to change what they're doing artistically to fit with what's happening.



BOB RINGE Vault Management

Clients: Lita Ford, Testament, Red Devils, Blasters, Filthy Lucre, Apostles

What do you look for in an act?: Uniqueness. Something special and different because competition is heavy out there.

Turn-ons: The music. Songwriting. Ability to play live. Imagination.

What questions do you ask at a first meeting?: I ask about their background, influences and goals. What are they trying to accomplish with their lives?

Problem areas: Things that concern me are artists with the wrong attitude toward the business. Also, drugs or alcohol. Most important is when the manager is working harder at the career than the artist.



HARRIET WASSERMAN

Harriet Wasserman Management

Clients: Sheena Easton

What do you look for in an act?: That teeling. I have to really love them.

Turn-ons: Someone who is hard-working, honest and really wants help developing their career. Musically, I think it's whatever really sounds hot

Turn-offs: If I don't believe in an act or don't like them. The worst thing for me is when someone is managing an act just for the

What questions do you ask at a first meeting?: Where do you want your career to go? What do you want to do?

Problem areas: Nothing in particular.

ALAN NIVEN Stravinski Productions

Clients: Great White, Izzy Stradlin's Ju Ju Hounds

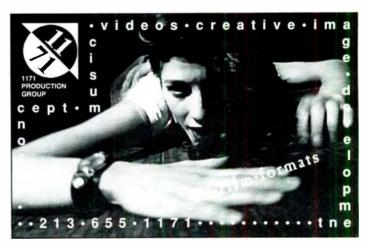
What do you look for in an act?: I don't set out with predetermined expectations. Wanting to work with an act is a personal decision. Anything that excites me and turns me

Turn-offs: Superficiality. Lack of personality. Music says the same things over and over. It's personality and character that distinguishes the individual artist.

What questions do you ask at a first meeting?: There are no set questions. I try to get a sense of their self-belief. Usually there's a conversation to see if we can communicate and are able to converse.

Problem areas: Skittishness. Dishonestyboth musically and on the business end.





MUSIC SELECT GUIDE TO PERSONAL MANAGERS

The following is a select listing of personal managers in the Los Angeles area, including their addresses, clients and the services that they provide. Keep in mind, some managers chose not to be listed while others chose not to release certain information. Our thanks to those who participated and our apologies to those we might have inadvertently overlooked.

Compiled by Pat Lewis

☐ ADDIS WECHSLER & ASSOCIATES 955 South Carrillo Dr., 3rd Floor Los Angeles, CA 90048 (213) 954-9000

Contact: Danny Heaps, Marla Bono, Jared

Clients: Robbie Robertson, Michael Penn, Chris Whitley, Victoria Williams, Fishbone, Soul Asylum, T Bone Burnett.

Sevices: Personal management

AGM MANAGEMENT

1680 N. Vine St., Suite 1101 Los Angeles, CA 90028

(213) 460-4505/Fax: (213) 460-7030

Contact: Tony Meilandt

Clients: Herbie Hancock, Wayne Shorter, Fine Young Cannibols, Wallace Roney Styles: All

Services: Full service

☐ ALIVE ENTERPRISES

8912 Burton Way Beverly Hills, CA 90211 (310) 247-7800 Contact: Shep Gordon

Clients: Alice Cooper, Kenny Loggins, Luther Vandross, Calloway, Teddy Pendergrass and Lisa Fisher in association with Dream

Street Management Styles: All Services: Full service

ANGELUS ENTERTAINMENT

9016 Wilshire Blvd., Suite 346 Beverly Hills, CA 90211 (310) 652-3355/FAX (310) 652-1051 Contact: Pete Angelus

Clients: David Lee Roth, Black Crowes

Styles: Rock

Services: Personal management

□ ATOMIC COMMUNICATIONS GROUP 9724 Washington Blvd., Suite 200 Culver City, CA 90232 (310) 815-9940/Fax: (310) 815-0373 Contact: Aimee Gold

Clients: Brad Gillis, King Sunny Ade, Pado Banton, Night Ranger, Azure Days Styles: All

Services: Full service

☐ ARTISTIC DEVELOPMENTS INTERNATIONAL, INC.

P.O. Box 6386 Glendale, CA 91225-0386 (818) 501-2838/Fax: (818) 981-9337

Contact: Lisa Weinstein

Clients: Musicians, producers, engineers,

writers, painters

Services: Full service, production facility, digital editing, post-production

D BACK TO BACK MANAGEMENT 999 N. Doheny, Suite 904 Los Angeles, CA 90069 (310) 271-1964 Contact: Bill Rogers or Bambie Byrens

Services: Full service

□ BARUCK-CONSOLO MANAGEMENT

15003 Greenleaf St. Sherman Oaks, CA 91403 (818) 907-9072 Contact: Cerisa Van Slooten

Clients: REO Speedwagon, Rhythm Corps, Gino Vannelli, Aldo Nova, Tom Kelly, Billy Steinberg, Love/Hate, Christopher Cross, the Millions, Fabulous Thunderbirds Styles: All

Sevices: Full service

*Does not accept unsolicited material

BORMAN ENTERTAINMENT

9220 Sunset Blvd., Suite 320 Los Angeles, CA 90069 (310) 859-9292

Contact: Gary Borman

Clients: Michael Franks, Violent Femmes, Boom Crash Opera, Yellowjackets, Dwight Yoakam, Jay Hawks, Alannah Myles

Styles: All

Services: Personal management

BERNARD & COLEMAN **ENTERTAINMENT GROUP**

3050 Lima Ave. Burbank, CA 91504 (213) 850-5357/Fax: (213) 850-5297 Contact: Tammy Coleman or Gerardo Ber-

Clients: Pretty In Pink, Lisa Robinson

Styles: All

Services: Management/production

■ MICHAEL BROKAW MANAGEMENT

2934 Beverly Glen Circle, Suite 383 Bel-Air, CA 90077 (213) 872-2880

Contact: Michael Brokaw Clients: Lindsey Buckingham, Roy Richard

Bashut, Peter Morse

Styles: All

Services: Personal management

DENNY BRUCE MANAGEMENT

15060 Ventura Blvd., Suite 100 Sherman Oaks, CA 91403 (310) 475-9108/Fax: (818) 783-1031 Contact: Denny Bruce

Clients: Mary Black (Ireland), the Kaleidoscope, David Axlerod, the Cate Brothers

Styles: Popular

Services: Management, producing

AL BUNETTA MANAGEMENT

4121 Wilshire Blvd., Suite 204 Los Angeles, CA 90010 (213) 663-5352 Contact: Al Bunetta, Dan Einstin Clients: John Prine, producers

Styles: Rock, alternative Services: Full service

□ DOUG CAMPBELL MANAGEMENT

9772 Pavia St. Burbank, CA 91504 (818) 767-6272/Fax (818) 504-6904 Contact: Doug Campbell Clients: Bungee Chords, Sparkletts Lounge, April's Motel Room Styles: Alternative Services: Personal managment

CARMAN PRODUCTIONS 15456 Cabrito Rd.

Van Nuys, CA 91406 (213) 873-7370 Contact: Tom Skeeter Clients: Richard Carpenter, J.J. White

Services: Full service, recording studio, publishing, production

OAN CLEARY MANAGEMENT ASSOCIATES 1801 Avenue of the Stars, Suite 1105

Los Angeles, CA 90067 (310) 470-3696 Contact: Dan Cleary Clients: Singers Styles: All

Services: Personal management

CINEMA MUSIC GROUP

435 North Oakhurst Dr., Suite 503 Beverly Hills, CA 90210 (310) 859-7937 Contact: Barry Levine Clients: Wildside Styles: All

Services: Full service

□ CLASS ACT PRODUCTIONS/ MANAGEMENT P.O. Box 55252

Sherman Oaks, CA 91413 (818) 980-1039 Contact: Peter Kimmel

Services: Personal management, publish-

JASON COLBERT PRODUCTIONS 1824 Westwood Blvd., #32 Los Angeles, CA 90025 (818) 904-0992/Fax: (818) 904-0922 Contact: Jason Colbert or Taryn Scudder Clients: Max Welton, Devon Services: Personal management, demo pro-

D.C. MANAGEMENT

P.O. Box 4351-504 Hollywood, CA 90078 (213) 851-9193 Contact: Donna Cardellino

Clients: Brian Christian (producer/

Styles: All

Services: Personal management

Oemann entertainment 8000 Beverly Blvd.

Los Angeles, CA 90048 (213) 852-1500 Contact: Freddie DeMann Clients: Madonna, Lionel Richie Services: Full service

☐ DEBBIE Oe STEFANO

P.O. Box 88225 Los Angeles, CA 90009 (310) 677-4415 Contact: Debbie De Stefano Clients: Songwriters, artists, bands, producers, studio musicians. Styles: All

Services: Personal management, artist direction and consultation, music supervision including album project coordination and production, publishing management.

DRIVEN RAIN MANAGEMENT

330 Washington Blvd., Suite 607 Marina del Rey, CA 90292 (310) 823-3106/Fax: (310) 574-1866 Contact: Gail Gellman

Clients: Blakey St. John Styles: Country/folk Services: Full service

CONSIDERATE OUNN MANAGEMENT

(800) 266-3268 or (818) 404-6448

Contact: Brenda Dunn

Clients: Overture, Dr. Dirty, Rare Touch Styles: Rock, hard rock

Services: Personal management

□ E.L. MANAGEMENT 10100 Santa Monica Blvd., Suite 2340 Las Angeles, CA 90067 (310) 785-0300 Contact: Ed Leffler Clients: Van Halen, Jude Cole

Styles: Rock

Services: Personal management

ENGEL ENTERTAINMENT 3236 Primera Ave. Los Angeles, CA 90068 (213) 874-4206/Fax (213) 874-8506

Contact: Laura Engel Clients: Oingo Boingo (co-manage), Jimmy Wood & the Immortals, Danny Elfman (co-manage), Steve Bartek, Buckpets (co-manage), Craig Chaquico, Big Bad Wolf

Services: Full service

WARREN ENTNER MANAGEMENT

5550 Wilshire Blvd., Suite 302 Los Angeles, CA 90036 (213) 937-1931/Fax (213)937-1943

Contact: Warren Entner

Clients: Faith No More, Faster Pussycat, Maggie's Dream, Will T. Massey, L-7, Rage

Against the Machine Styles: Rock, alternative

Sevices: Personal management, Catalyst Records (distributed through Capital)

□ ENTOURAGE MANAGEMENT

5325 Newcastle Ave., Box D Encino, CA 91316 (818) 705-1941/Fax (818) 343-9071 Contact: Stu Sobol, Julie Shy, Molly Benvenuti Clients: Prick, Fat Shadow, Andy Logan

Services: Personal management

□ FREEDOM FROM FASHION **MUSIC MANAGEMENT**

3650 Los Feliz Blvd., Suite 37 Los Angeles, CA 90027 (213) 665-7338/Fax: (213) 669-8613 Contact: Joey Alkes

Clients: Tone Poets, Richard X Heyman, Mad Reign

Styles: Quality artists Services: Full service management firm, publishing, publicity and videa production

☐ ROBERT FITZPATRICK ORGANIZATION

P.O. Box 667 Sunset Beach, CA 90742 (714) 840-0014 Contact: Robert Fitzpatrick

Clients: Buddy Miles, Fallin' Angel, Steel Vengeance, Dick Dale and the Deltones

Styles: All

Services: Full service

□ KEN FRITZ MANAGEMENT

648 N. Robertson Blvd. Los Angeles, CA 90069 (310) 854-6488

Contact: Ken Fritz, Michon Stanco, Martha Hertzberg, Pam Pyers

Clients: George Benson, Peter, Paul & Mary, Kristen Vigard, Craig Taubman Styles: All

Services: Full service

☐ FUTURE STAR ENTERTAINMENT 315 S. Beverly Dr., Penthouse Beverly Hills, CA 90212 (310) 553-0990/Fax (310) 553-3312 Contact: Paul Shenker

Clients: City Of Faith, Tom Batay, Crawbar, Pigmy Love Circus, Armed Forces

Styles: All

Services: Full service

☐ GARONER HOWARD **ENTERTAINMENT**

9255 Sunset Blvd., Suite 308 Los Angeles, CA 90069 (310) 271-2278/Fax (310)278-0762 Clients: The Rippingtons/Russ Freeman, Syreeta Wright, Carl Anderson, the Whispers, Young MC, Omar Hakim, Special EFX, G Love E, Overweight Pooch, Angjani Thomas, Michael Cooper Styles: All

Services: Full service

GOLD MOUNTAIN ENTERTAINMENT

3575 W. Cahuenga Blvd., Suite 450 Los Angeles, CA 90068 (213) 850-5660

Contact: Ron Stone, Brain Avnet Clients: Pat Benatar, Belinda Carlisle, Nirvana, Sonic Youth, Bonnie Raitt, Rickie Lee Jones, Bela Fleck, Southside Johnny Styles: All

Services: Full service

□ BILL GRAHAM MANAGEMENT

P.O. Box 429094 San Francisco, CA 94142-9094 (415) 541-4900

Contact: Arnold Pustilnik, Mick Brigden, Morty Wiggins, Kevin Burns, Toni Isabella, David Graham

Clients: Eddie Money, Joe Satriani, Neville Brothers, Procol Harum, Blues Traveler, Brent Bourgeois, Crash Vegas, Exodus, T-Ride, Gin Blossoms, Wax, Tora Tora, Aaron

Styles: All Services: Full service

☐ HERVEY & COMPANY

9034 Sunset Blvd., Suite 107 Los Angeles, CA 90069 (310) 858-6016 Contact: Ramon Hervey, Crystal Jones Clients: Andre Crouch, Vanessa Williams, Kenny "Babyface" Edmands, Hamish Stuart, Styles: All Services: Full service

□ HK MANAGEMENT

8900 Wilshire Blvd., Suite 300 Beverly Hills, CA 90211 (310) 967-2331/Fax: (310) 967-2331

Contact: Howard Kaufman, Trudy Green, Craig Fruin, Nina Avramides

Clients: Heart, Janet Jackson, Poison, Chicago, Lenny Kravitz, Jimmy Buffet, Michael McDonald, John Waite, David Coverdale, Chynna Phillips, Mick Jagger, Dan Fogelberg, Chris Isaak, Life, Sex & Death, Bad 4 Good, Air Supply, Fiana, Evangeline, Donald Fagen, Susi Hatton, Boz Scaggs, Timathy B. Schmit

Styles: All Services: Personal management

IRON JOHN MANAGEMENT

360 N. Sycamore Ave., Suite 5 Los Angeles, CA 90036 (213) 931-7945

Contact: John Axelrod Clients: Warren Hill, Breathe Styles: All Services: Full service

□ KOOCH MANAGEMENT

P.O. Box 21185 Los Angeles, CA 90021 (213) 622-2511 Contact: Greg Kooch Clients: Call for roster Styles: Alternative, rock Services: Full service

□ KUSHNICK/PASSICK MANAGEMENT

914 S. Robertson Blvd., Suite 101 Los Angeles, CA 90035 (310) 659-9081

Contact: Stacey Harbin

Clients: Was (Not Was), Don Was, Paul Kelly and the Messengers, Jon Lind, Michael Brauer, Phil Galdston, Nick Launay, Peter Wolf, Flesh For Lulu, Crush, Lisa Vail Styles: All

Services: Personal management, music supervision

□ L.A. PERSONAL DEVELOPMENT

1201 Larrabee St., Suite 302 West Hollywood, CA 90069 (310) 657-6999 Contact: Mike Gormley Clients: Oingo Boingo (co-manage), Buck Pets (co-manage) Andy Prieboy, Danny Elfman (co-manage), Claire Marlo, John

Campbell, Angelique Kidjo Styles: All Services: Full service

LAKES ENTERTAINMENT GROUP

P.O. Box 34412 Los Angeles, CA 90034-0412 (213) 731-5177

Contact: Jeffrey Lakes Clients: One 2 Luv!

Styles: R&B, funk, pop, hip-hop, urban

contemporary

Services: Personal management, artist development, marketing, promotions, production, career and strategy consultation, business planning and proposals, specializing

LEFT BANK MANAGEMENT 6255 Sunset Blvd., 21st Floor

Hollywood, CA 90028 (213) 466-6900/Fax (213) 466-0303 Contact: Allen Kovac Clients: Richard Marx, Duran Duran, Bee Gees, Meat Loaf, Stephanie Mills, Alias, Tony! Toni! Tone!, L.A. Guns and more Styles: All Services: Personal management

□ LIPPMAN ENTERTAINMENT

8900 Wilshire Blvd., Suite 340 Beverly Hills, CA 90211 (310) 657-1500/Fax (310) 657-1199 Clients: Producers, engineers, songwriters,

Services: Full service

*Does not accept unsolicited material.

■ MANAGEMENT THREE

4570 Encino Ave. Encino, CA 91316 (818) 783-3713/Fax: (818) 905-9154 Contact: Dennis Bond

Clients: Paul Williams, Delaney Bramlett,

Chris Caswell Styles: All

Services: Personal management

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USIC PERSONAL MANA

☐ MARBLE ARCH MANAGEMENT

1551 Ocean Ave., Suite 220 Santa Monica, CA 90401 (310) 458-1505/Fax: (310) 394-7777 Contact: Steve Zelenka

Clients: Ten Inch Men, Circle Of Pawer, L.J., Urbon Anthem Productions

Styles: All Services: Full service

*Accepts unsalicited material

McGHEE ENTERTAINMENT 9145 Sunset Blvd., Suite 100-102 Las Angeles, CA 90069 (310) 278-7300 Contact: Doc McGhee

Clients: Scorpians, Skid Raw, Baker's Pink Styles: Rock

Services: Full service

M.F.C. MANAGEMENT

1463 Stearns Dr. Las Angeles, CA 90035 (310) 938-8400/Fax: (213) 938-9009

Contact: Perry Watts-Russell Clients: Tani Childs, David Rickets, Marc Cahn, the Big F, Vincent Racca, Grant Lee Buffala

Styles: All

Services: Personal management

MILESTONE MEDIA

P.O. Box 869 Venice, CA 90291 (310) 396-1234

Clients: Groavin' Ruben, Ray Rae

(Galdman), Ausie Mance

Styles: All Services: Saliciting, packaging, cansulting and personal management

☐ MINNICK ARTIST MANAGEMENT

1404 1/2 Laurel Ave. West Hallywood, CA 90046 (213) 654-7327

Contact: Daug Minnick Clients: Hairbrain, Larry Tag, Caran Vikre,

Jim Bacan Styles: All Services: Personal management

*Accepts unsolicited material

☐ MOGUL ENTERTAINMENT GROUP

433 N. Camden Dr., Suite 828 Beverly Hills, CA 90210 (310) 278-8877/Fax: (310) 858-1712

Contact: George Ghiz Clients: Recording artists, praducers

Styles: Pap/rock

Services: Personal management

☐ NIJI MANAGEMENT

18653 Ventura Blvd., Suite 307 Tarzana, CA 91356 (818) 980-1942/Fax: (818) 980-5473 Contact: Wendy Dia

Clients: Rannie James Dia, Oni Lagan/ Rawan Rabertsan praject

Styles: Rock Services: Full service

OPEN DOOR MANAGEMENT

15327 Sunset Blvd., Suite 365 Pacific Palisades, CA 90272 (310) 459-2559/Fax: (310) 454-7803 Clients: Eliza Gilkyson, Rass Traut/Steve Rodby, the Green String Quartet, Oregan, Fred Siman, Steve Kujala, Tany Williams, Fred Hersch, Billy Childs Styles: New Adult Cantemporary, Jazz

Services: Persanal management

☐ STELLA PATCHOULI

P.O. Box 480122 Las Angeles, CA 90048 (213) 650-0572 Contact: Stella

Styles: Alternative, rack Services: Personal managment

☐ PRESTIGE MANAGEMENT

8600 Wilbur Ave. Narthridge, CA 91324 (818) 993-3030

Contact: Richard Rashman

Clients: Jailhause Styles: Rack Services: Full service

CHARLY PREVOST MANAGEMENT

4170 Kraft Ave Studia City, CA 91604 (818) 762-8271/Fax: (818) 762-7782 Contact: Charly Prevast

Clients: Dread Zeppelin, J, the Boomers Styles: Rock

Services: Personal management

PATRICK RAINS & ASSOCIATES

9034 Sunset Blvd., Suite 250 Las Angeles, CA 90069 (213) 550-6132/Fax: (213) 550-0616 Contact: Patrick Rains, Bill Darlington Clients: Al Jarreau, Aimee Mann, David Sanborn, Joe Sample, Marcus Miller, Terri Lyne Carrington

Sérvices: Persanal management

☐ RON RAINEY MANAGEMENT

315 S. Beverly Dr., Suite 206 Beverly Hills, CA 90212 (310) 557-0661/FAX (310) 557-8421 Contact: Ron Rainey Clients: Kid Creole and the Coconuts,

Marshall Tucker Band, Jefferson Starship

Styles: Rock

Styles: All

Services: Personal management

R-N-R ROCKS MANAGEMENT

4720 Vineland Ave., #283 N. Hallywood, CA 91602 (818) 752-1970 Contact: Vicki Wicki

□ SCHRAM MANAGEMENT SERVICES

524 Stane Harbor Circle La Habra, CA 90631 (310) 694-1174 Contact: Ja Ann

Clients: Artists Styles: Cammercial rock to hard rack Services: Personal management (perfers

Orange Caunty artists)

* Accepts unsalicited material

SCOTT MANAGEMENT
8033 Sunset Blvd., Suite 1200
West Hallywood, CA 90046 (213) 856-4826/Fax: (213) 462-1442

Contact: Ray Scatt Clients: Bands, artists Styles: All Services: Full service

SHANKMAN DE BLASIO MELINA. INC.

2434 Main St., Suite 202 Santa Monica, CA 90405 (310) 399-7744/Fax: (310) 399-2027 Clients: X, Love Chain, Barry White, Taj Mahal, Human Steps, Carnival Art, Love Bottery, Mega City Four, John Doe, Exene Cervanka and a roster of producers and songwriters Services: Full service and publishing

SIDDONS & ASSOCIATES

584 N. Larchmant Blvd Las Angeles, CA 90004 (213) 462-6156 Contact: Bill Siddans Clients: David Crasby, Graham Nash, Darling Buds, Max Carl, David Lanz, Jill Sabule

Styles: Rock, pop Services: Persanal management

SOUND IMAGE ENTERTAINMENT. INC.

6556 Wilkinson Ave. N. Hollywood, CA 91606 (818) 761-5205/FAX (818) 508-8783 Contact: Marty Eberhardt Clients: Brickyard, Joey McCall

Styles: All

Services: Full service

SPIVAK ENTERTAINMENT

433 N. Camden Dr., Suite 828 Beverly Hills, CA 90210 (310) 278-8877

Contact: Arthur Spivak

Clients: Recording artists, comedians, ac-

Styles: Pop/rock, alternative Services: Personal management

☐ SPLASH ATTRACTIONS

P.O. Box 196

Bellflawer, CA 90706 (310) 920-7374/Fax: (310) 920-7374

Contact: Paul Cambs Clients: Theatre Styles: Melodic rock Services: Personal management

□ STAROUST ENTERPRISES INC.

2650 Glendower Ave. Suite 110 Las Angeles, CA 90027-1115 (213) 660-2553/Fax: (213) 660-6289

Contact: Derek Sutton

Clients: Rabin Trawer, Warld On Edge, Bryan Ferry (U.S. and Canada anly), Can-

Styles: Contemporary rock/pop and blues Services: Full service

□ STIEFEL PHILLIPS ENTERTAINMENT 9720 Wilshire Blvd., 4th Floor Beverly Hills, CA 90212 (310) 275-3377/Fax: (310) 275-8774

Clients: artists, bands Styles: Rack/pop Services: Full service

STILETTO MANAGEMENT

6640 Sunset Blvd. Hallywood, CA 90028 (213) 467-9442/Fax: (213) 462-8658 Contact: Garry Kief, Steve Wax, Edna

Clients: Barry Manilaw, Jahn McVie, Book of Lave, Kyle Vincent, Haward Hewett, Kim Carnes, Penny Fard, Karen Russell,

Stephanie Kramer Styles: All Services: Full service

SANDY TANAKA MANAGEMENT

P.O. Box 26301 Las Angeles, CA 90026 Fax: (213) 481-3866 Contact: Sandy Tanaka

Clients: School of Fish, Antenna, Drop Nine-

teens, Mark Davis Styles: Alternative

Services: Personal management

☐ TAP/KO

17337 Ventura Blvd. Suite 300C Encino, CA 91316 (818) 905-6699

Clients: Dangeraus Toys, the Scream, Walter

Styles: Heavy metal, rock Services: Full service

THREE ARTIST MANAGEMENT

1727 1/4 N. Sycamare Ave. Hollywood, CA 90028 (213) 850-0300

Contact: Richard Bishop, Larraine Walters





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Clients: Grayson Hugh, Henry Rollins/Rollins Band, My Life With The Thrill Kill Kult, Richard Butler

Styles: Alternative Services: Full service

☐ TOP ROCK DEVELOPMENT

9229 Sunset Blvd., Suite 607 Los Angeles, CA 90069 (310) 858-7800

Cantact: Doug Tholer, Julie Foley, Stephanie Gurevitz, Mike Amato Clients: Mötley Crüe, Roxy Blue, Michael Wagener (producer), Winger

Styles: Rock Services: Personal management

TROLL MANAGEMENT

15043 Valley Heart Dr. Sherman Oaks, CA 91403 (818) 907-5471/Fax: (818) 907-8070 Contact: Ken Johnston

Clients: Stone Style: Rock

Services: Personal management

☐ TURNER MANAGEMENT GROUP

3500 W. Olive Ave., Suite 680 Burbank, CA 91505

(818) 955-6655/Fax: (818) 955-6650 Contact: Dennis Turner

Clients: Kenny G., Brenda Russell

Styles: Jazz, urban Services: Personal management

☐ TWIN TOWERS COMPANY

8833 Sunset Blvd., Penthouse West Los Angeles, CA 90069 (310) 659-9644/Fax: (310) 659-9675 Contact: Jerry Ross, Mike Dixon Clients: Bus Boys, Navigator/Kevin O'Neal,

Bryan O'Neal, Louchlin, Black Bart Styles: Rock, pop, variety

Services: Personal management, publishing

□ TWIST MANAGEMENT

4230 Del Rey Ave., Suite 621 Marina del Rey, CA 90292 (310) 306-1116 Contact: David Lumian

Clients: Bonedaddys, Averson Styles: Rock, world beat Services: Personal management

□ VAULT MANAGEMENT 9157 Sunset Blvd., Suite 310 Hollywood, CA 90069 (310) 278-3815/Fax: (310) 278-3870 Contact: Michael Medvin, Bob Ringe, Greg Lewerke

Clients: Stone Roses, Nazareth, the Blasters, Bobby King and Terry Evans, Apostles, Lita Ford, Red Devils, producers, Mike Ronson, Filthy Lucre, George Tutko, Arthur Payson, Paul O'Neal, Pat Regan, Rick Delena, Brian Christian, Rabb Brothers, John Rollo, Eddie Offord, Marva King

Styles: Rock, R&B, alternative Services: Personal management

□ HARRIET WASSERMAN MANAGEMENT

15250 Ventura Blvd., Suite 1215 Sherman Oaks, CA 91403 (818) 906-1700/Fax: (818) 906-1723

Contact: Harriet Wasserman Clients: Sheena Easton Styles: Pop

Services: Personal management

☐ RON WEISNER ENTERTAINMENT

9200 Sunset Blvd., Penthouse 15 Los Angeles, CA 90069 (310) 550-8200

Contact: Ron Weisner

Clients: Rick Springfield, Steve Winwood,

Styx, John Mellencamp Styles: All Services: Full service

□ WILDCARD MANAGEMENT

1830 S. Robertson Blvd., Suite 201 Los Angeles, CA 90035 (310) 204-5890/FAX (310) 204-1946 Clients: Great White, Izzy Stradlin & the Ju Ju Hounds

Styles: Rock Services: Full service

□ WILD WEASEL MANAGEMENT

293 S. Lake St. Burbank, CA 91502

Contact: A. Kimble Overbacker III Clients: Body N Soul, Shawn Jones

□ WORLDS END (AMERICA) INC.

183 N. Martel Ave., Suite 27 Los Angeles, CA 90036 (213) 965-1540/Fax: (213) 965-1547

Contact: Sandy Roberton (management), Eileen Grobe (publishing)

Clients: Ron Day, Daniel Rey, Joe Hardy, Carmen Rizzo, Black Market Flowers, producers, remixers, engineers

Styles: All

Services: Full service (producer management only—no artist management) and publishing (Warner/Chappell)

STU YAHM MANAGEMENT 8627 Bothwell Rd.

Northridge, CA 91324 (818) 886-0920/Fax: (213) 465-2079

Contact: Stu Yahm

Clients: Dennis Walker, Vicki Morris, **MusiCareers**

Styles: All

Services: Personal management and pub-

lishing

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A DAY IN THE LIFE OF MANAGER KEN KRAGEN



By Sue Gold

So readers could get an idea of what managers must deal with on a daily basis, Music Connection decided to follow one for a day. Ken Kragen, who spearheaded USA For Africa and Hands Across America, is one of the most respected managers in music today, having built a reputation on integrity, honesty and creativeness. He currently represents three of country music's hottest acts: Trisha Yearwood (MCA Records), Travis Tritt (Warner Bros.) and Kenny Rogers (Giant Records).

Kragen's day typically starts in the early hours at home. On this day, he was up at 4:30 am. working on an outline for a class he teaches at UCLA. Most of the day involved preparation for the Travis Tritt/Trisha Yearwood/Little Texas tour, which kicked off February 11th, in Baton Rouge. He also worked on the upcoming premiere of Rio Diablo, a television movie starring Tritt and Kenny Rogers, which will air on CBS on February 28th: a television special called Travis Tritt: A Celebration, which was taped at the Disabled American Veterans (DAV) Sports Clinic; and his UCLA class, which he taught later that night. Throughout the day, his staff-Laura, Kelly, Sheldon and Amy-was in and out of his office helping him deal with the numerous tasks that came up. MC met him at his office in the morning and kept a diary of his day.

	Page 1
	The morning begins
9:55	Called Jeff Lowenda of Cabin Fever Video (distribution
	company) regarding Rio Diablo. Discussed DAV special
	featuring Tritt, which is airing on TNN in April and then being
	released on home video.
10:05	Talked with Sheldon about preparation for UCLA class later
	that day. Went over some information from last week's class
	to help prepare for this week.
10:10	
	with Kelly on the extension. Discussed release date of Rogers'
	single and radio promotions. Discussed a private screening
	premiere of Rio Diablo on 2/22. Asked Stroud if the label
	would pitch in some money for the promotions.
10:22	Nancy Russell called from Evelyn Shriver Public Relations,
	publicist for Tritt and Yearwood. Discussed the just-released
	Music City News nominations and how Tritt and Yearwood
	aren't nominated. Kragen went over Tritt and Yearwood's
	itinerary briefly for the beginning of the tour.
10:27	Bruce Hinton, Chairman of MCA Nashville, called regarding
	Yearwood. Discussed NARM and her schedule during that
	time, Kragen gave an update of Yearwood's schedule in
	Florida
10:36	Wife called. Discussed his trip to Florida for NARM and
	suggested she and their kid go with him since he was going to
	be gone longer than expected.
10.40	Spoke with Laura about UCLA class.
10:41	Called Allyn Seidman, Senior VP, Public Relations and
	Promotion for Revion, about Yearwood, who has done some
	ads for them and is shooting television commercials for them.
	Revion is sponsoring Yearwood's portion of the concert.
10:50	David Frankel, a music supervisor, called about a soundtrack to
	a mini-series he is putting together for Turner Broadcasting
	in the fall. He needs some songs. Kragen mentions Rogers is
	now at Giant and Irving Azoff has had lots of success with
	soundtracks. Rogers and Tritt were both considered for the
	project and Kragen mentions the differences in their
	songwriting styles.
10:59	
10.57	while he was on the phone.
11:00	
77.00	handed in by the UCLA class last week.
11:06	
11:06	7
	prices for the Tritt/Yearwood tour book Kragen wants the
	tour book by next week when the tour opens. He also wants
	the credits double-checked to make sure no one is forgotten
	and all the names are accurate. Kragen laughs when Gerstman

	Page 2
	tells him "the Bible probably had mistakes."
11:12	Told Laura to FAX credit page of tour book to several people to proofread.
11:17	Told Laura to call promotion people involved in Tritt's record
	because the record is Number One in all of the trades. He
	wants the promo guys to know they did a great job.
11:20	Called Travis Tritt and told him he was Number One in
	Billboard and Gavin. Nancy Russell was conferenced in and
	the three of them talked together. Kragen relayed informa
	tion on the mini-series project. Discussed Billy Ray Cyrus'
	comments at the American Music Awards and noted that
	Cyrus was bitter about Tritt's comments. Kragen suggested
	that Tritt call the promo guys personally and tell them he
	appreciated what they did. Told him Rogers' mom died.
11:55	Had Laura FAX the list of promotion guys to Tritt.
11:57	Amy brought in stuff from the class.
11:58	Talked with Sheldon about class.
12:00	Asked for call update. Told Laura about the great lyrics Tritt
	wrote about outlaws.
12:02	Called Paul Martino, an agent at William Morris in New York.
	who represents William Ivy, a costume designer. The designer
	wants to design Yearwood's wardrobe for the tour. Kragen
	told him what Yearwood's budget was and that she needed
	four outfits-two immediately and two more later on. This
	way, if there are differences of opinion concerning the outfits.
	they can be fixed on two instead of all of them. They agreed
	to talk again after Martino relayed the information to lvy.
12:10	Laura gave Kragen a copy of credits for the DAV video for
	him to proof and Kragen notices his name appears too many
	times.
12:12	Called Joe Layton, stager/director for the Tritt/Yearwood
	tour, who was with Yearwood at the rehearsal studio,
	Relayed information and prices from the conversation with
	Martino about Yearwood's wardrobe. Told him to talk
	directly to Ivy about how fast the turnaround would be.
	Kragen told him he liked the song they picked for Yearwood's
	opening number and then they talked about other staging
	issues.
12:20	Paul Martino called and there were further discussions about
	the wardrobe. Told him that he wanted Layton and lvy to talk.
	Martino said Ivy wanted to do all four outfits now. Kragen
	put Martino on hold while he called Layton and Yearwood.
12:27	Called Joe Layton and told him that since Ivy had a hole in his
	schedule now, he would rather do all of the outfits now.
	Yearwood got on the phone and Kragen updated her on the
	wardrobe situation. Told her that Ivy was a big fan, wanted to

	Page 3
	work with her and was confident they would have a long-term relationship.
12:32	Went back to Layton and told him that Yearwood and Layton were thrilled with the plan but reminded him she needed an
12:35	outfit to open with. Called MCA promotion and left word with one of the
12:37	
12:40	name from one of the credits. Returned a call to Eddie Reeves, Vice President/General
	Manager of Warner Bros. in Nashville. Discussed tour plans in Memphis. Warner Bros. will be busing in a bunch of their
	people to see the show in Memphis. Kragen asks if he can hop the bus back to Nashville with them, but realizes it is leaving
	too late. Fills him in on Tritt's schedule for Grammy week.
	which includes an appearance on The Tonight Show and the
	screening of Rio Diablo.
12:50	
	teacher. Third time he's taught a class at UCLA. Explained that when he organizes the class he learns about what he
12:55	does and it helps him to be a better manager. Returned call to radio programmer Moon Mellons but he was
	out.
12:57	Called Jeff Pollack of Pollack Media Group to try and find another number for Mellons.
1:00	Call from Yearwood's booking agent's office.
1:00	Returned call and left word for Mel Clark, station manager
	for a radio station in Gainsville, FL whose station has dropped
	Tritt's record.
1:01	Spoke with another promotion guy and thanked him for all of his work on Tritt's record.
1:05	Left word for another programmer.
1:06	Pollack called back. Discussed the upcoming Pollack Radio
	Convention and posters from the inauguration concert held at
	the Lincoln Memorial (Kragen and Pollack both involved in the
	production of it). Kragen has a stack of autographed posters
	and wants to frame some and send them to people involved and VIP's.
1:07	Talked with Kelly about setting up a meeting with NBC about
1:10	television projects. Amy came in with a list of people who want and should get
1:15	posters. Talked with Laura about DAV credits and decided to take his
	name off in the "Executive Producer" category.
1:17	Called Rick Moxley, of Warner Bros. Discussed Tritt's record and the DAV special.
1:25	Called Stan Moress about upcoming A Day In The Life Of
	Country Music television project, which is scheduled to shoot in May.
1:30	Called Moon Mellons and discussed Pollack convention.
	Planned to get together later in the week. Also talked about
	inauguration festivities.
1:37	Herb from Janice Azrok's (Senior Vice President, Press and
	Artist Development, Warner Bros., Nashville) office called. Discussed Tritt's new single and the video for "Trouble."
1.40	Talked with Laura about inauguration posters and miscella-
	neous letters he needed to get out.
1.45	Lunch
2:25	Went over schedule and call list with Laura.
2:26	Call from Jeff Wald. Talked about UCLA class and Rogers'
0.25	new album.
2:35	Kragen called Nick Hunter, General Manager/Head of
	Promotion for Giant Records in Nashville. Reported that one guy in Gainsville dropped Tritt but he was still Number One.
	Spent most of the time talking about Kenny Rogers.
	spent most of the time tolking about Nenny Rogers.

	Page 4
2.45	Called a lady who sent a resume to Kragen. He explained
	things were too hectic now and he had no openings, but he
250	would put it in his current file.
2:50	Returned call to George Briner, National Director, Artist Relations, at Warner Bros, in Nashville, about accommodations
	for Tritt and Yearwood for the tour and discussed Tritt doing
	a possible luncheon with Warner reps.
2:55	Talked with Kelly about promotion for Rogers' album. The
	album won't be available until April but they are considering
	using a music video with scenes from Rio Diablo as a giveaway
7.00	in the meantime.
3:00	Talked with Laura about travel plans for Tritt's band for the
	Grammys. Laura is to get information on costs to fly the band in from Nashville.
3:04	Called Bob LaRosa, Rogers and Tritt's business manager, Left
	word.
3:06	Asked Laura to get a number for Mike Seligman, someone who
	handled finances for inauguration activities.
3:07	LaRosa called back. Kragen asked for a number for Rogers, so
	he can convey his condolences to Rogers about his mother
	passing away. Discussed Tritt's upcoming 30th birthday on 2/9.
3:15	He wants to do something fun for him. Called Mike Seligman. Told him he was framing inauguration
2.12	posters and that artists want clips of what they did at the
	show. Kragen wants reimbursements for framing and
	Yearwood's travelling expenses to Washington.
3:35	Discussed promotion budget for Rio Diablo with Kelly, who
	said Warner will give some money toward promotion. Also
	discussed giving away copies of Rio Diablo as part of
	promotion.
3:36	Called Nancy Russell about Yearwood schedule for interviews.
3:39	Left word for Rogers expressing condolences.
3.43	Called boot company regarding tour book. Realized they were
	missing credits for the boot company on the tour book and need to get them in since boots are being given away as part
	of promotion for tour.
3:50	Nancy Russell called regarding Tritt's interview schedule.
3:55	Called Tisha Fein, who is coordinating talent for the Grammy
	show, and discussed the rehearsal schedule. Kragen wants
	Tritt to rehearse on Monday, not Tuesday. He also said it was
	too much of a hassle for Yearwood to perform at the show
	since she's going to be on the East Coast.
4:03	Called The Arsenio Hall Show. They need to get a 30-45
	second clip from Rio Diablo for Rogers' appearance later this
	month,
// 1.0	
4:10	Kragen does a phone interview with Knight-Ridder publica-
4:10	tions. He talked about the importance of exposure from
4:10	tions. He talked about the importance of exposure from Grammy shows for Tritt. who will be performing and will have
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< 21 En Vogue

Ellis is too nice to be real. Her feathers do ruffle a bit, however, when I tell her that a lot of black folks felt that, with the Funky Divas album, En Vogue was trying too hard to capture a pop audience at the risk of alienating the group's black base. "Really?" she asks, finally shaking off the morning cobwebs. "Whoever would say something like that, that's pure ignorance."

At the heart of the matter is the hard-rocking "Free Your Mind." Featuring a scorching guitar solo by Jinx Jones, this song, more than any other, sent the message that En Voque was more than just another pretty dance step. "First of all," says Ellis, "The definition of pop music is simply that, popular music. And hopefully we're there. And if they know their history, they know that rock & roll is black music. So, no, we're not trying to do any other kind of music for anybody else. We're just giving folks the totality of what's ours. And whoever likes it. likes it."

En Vogue's Dawn Robinson offers a different point of view: "The point is, it's not just up to white people to do rock or black people to do R&B and soul. We're supposed to be about soul and glamour. That's us. But I also grew up listening to rock. I wasn't sure how people would accept the

"The day we hit that stage and the singing isn't happening, looking cute won't help us one bit."

—Terry Ellis

record, but they grabbed that song when it first hit. I'm amazed because we're black, we're women, but we're doing a rock song and people are accepting it. To us, being able to do songs like this—songs that are

supposedly out of our territory—is one of the good things about this business."

Controversies aside, En Vogue is in high gear. There's a Remix To Sing disc in the marketplace which offers dance mixes of five key songs from Born To Sing, a Diet Coke commercial directed by Spike Lee, an upcoming single with first brother Roger Clinton (they performed with Roger at President Clinton's Inaugural Ball), the theme song for television's Hanging With Mr. Cooper, budding acting careers, rave videos on MTV and BET. fashion spreads and, yes, more interviews than they care to handle. There are, however, no men in the present mix.

"Cindy's engaged, but the rest of us are free and single. But, to be honest," Ellis adds quickly, as if to calm all the rising pulse rates around the country, "there are too many things going on right now to concentrate on a relationship. It's something I think we all want...at the right time. Until then, it'll have to wait."

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NIGHT LIFE MANAGEMENT

ROCK By Barbara Shaughnessy



Wheel Of Fire's Scott Taylor

Wheel Of Fire continues to attract new fans amongst listeners, bookers, record and publishing companies. Both the Troubadour and Coconut Teaszer have invited the band back for encore performances. In case you missed the last few shows, catch them March 13th at the Troubadour.

Jones Street recently had some tough decisions to make. Guitarist Johnny Scott was offered the opportunity to be the newest member of the Vince Neil Band. After some serious soul searching and sleepless nights, Scott decided to stick with Jones Street, wait for their turn and share success together. Dana Strum has expressed interest in working cut a production deal with the band.

For any of you musicians who have ever dreamed of reviewing the people who review you, here's your chance to "review the critic." On Tuesday, March 2, at the Sunset Social Club, some of L.A.'s top scribes are trading their pens and computers for quitars and some blues riffs. I won't

drop any names except *BAM, RIP* and *Daily Variety*. I suggest you get there early 'cause this once-in-alifetime treat will sell out quickly. (I'd love to hear your comments!)

KNAC is jumping into the promotion game with fervor these days. Their nights at the Red Onions all over Southern California have been flourishing and the Redondo Beach Red Onion has become so popular that they are now booking bands. If you are interested in finding out more about playing there, contact Jeanie Alexander at (310) 379-6098. KNAC will also be presenting a "pure rock local night" monthly at the Troubadour. For information, contact Craig Williams at (310) 437-0366.

Blak N' Bìoo is backin action with "Rock & Roll Wednesdays." March 3rd will feature Phil (L.A. Guns) Lewis' latest effort, Filthy Lucre. Also playing is Mother Conviction, rock with an R&B edge and Chicago transplants Insania. For booking information, contact Jimmy D. at (818) 340-8591.

The Roxy recently played host to a benefit for the Native Children's Survival Foundation. The highlight of the evening was native American band (and New Mexico's best kept secret), Red Thunder. With their unique blending of searing rock and traditional native instruments, passionate vocals and socially conscious lyrics, the band delivered a memorable performance.

Music Connection is always on the lookout for new talent. This time, it's writing talent that I'm looking for. If you have a background in music, writing ability, own a dictionary and thesaurus, can meet deadlines, are available week nights (and money isn't important), then I'd like to hear from you. Mail me a short note and one or two writing samples (they do not have to be published works) c/o Music Connection. Please do not call, fax or messenger. Only mailed submissions will be accepted. Thanks and good luck!



Eddie Cunningham, Larry Bastian and Jenny Yates

WESTERN BEAT

The Troubadour, the historic night spot at the corner of Doheny and Santa Monica, is re-establishing its presence as an acoustic venue. It is the new home of NAS' Acoustic Underground and re-cently presented Guy Clark, Joe Ely and Michelle Shocked in an "In Their Own Words" setting reminiscent of Nashville's "In The Round" format. It was also the site of an historic gathering of singer-songwriters hosted by Larry Bastian, famous for his collaboration with Garth Brooks on many mega-hits. Larry invited the L.A. writers community to share an evening of music with his many friends and co-writers. Among them were Mercury/PolyGram's A&R manager Buddy Cannon. Buddy Mondlock, Glen Allen, Brad Rodgers, Mark Luna, Gene Ellsworth and Charlie Steffel joined L.A. writers Randy Sharp, Jenny Yates, Ed Berghoff and Eddie Cunningham for an evening of outstanding songwriting. The writers were backed up on vocals by Eddie Cunningham, Kilte Reeves, Joyce Hawtorne and Buddy's daughter Melanie Cannon.

Guests at the show included celebrities Ned Beatty and Ronny Cox, music biz heavies "Major" Bob Doyle, who co-manages Garth, BMI's Paige Sober, ASCAP's Loretta Muñoz, Windswept Pacific's Jonathan Stone, Atlantic/Nashville's Carol Lee Hoffman, Epic's Bob Mitchell and Criterion Music's Bo Goldson. Local music personages on hand included Karen Tobin, the Bum Steers' Ed Tree, Boy Howdy's Jeff Steele with producer Chris Ferron, Joanne Montana and Alan Whitney. The efforts of Third Stone's Betty Rosen and Phil Kovacks of Left Bank Mgmt. are to be applauded in the presentation of this special night. Larry Bastian is committed to helping the burgeoning songwriter scene here in L.A.

Wylie and the Wild West Show recently returned from a successful TV tour of Nashville, celebrated the release of their debut CD on Cross Three Records with a Barndance blow-out. Host Ronnie Mack presented an incredible bill that included Karen Tobin, Jann Browne, the triumphant return of the Plowboys and an inspired set by Wylie and the boys. The local music celebs were in abundance as producer Will Ray, Rosie Flores, Melba Toast, Clint Black band vocalist Liza Jane Edwards, Danny McBride, the wild Paxton Sisters, Dave Stuckey of the Dave and Deke Combo and actor/artist Tom Willett all helped Wylie and his manager Mitch Cohen celebrate the occasion.



Mitch Cohen, Judy Tenuta and Wylie



Red Thunder's Robby Romero



JAZZ By Scott Yanow



Arturo Sandoval

One of the most delightful concerts in recent times was put on by the Pasadena Roof Orchestra, a British 1920's/30's style ensemble that made its initial appearance at Pasadena's Ambassador Auditorium after 23 years! Billed somewhat inaccurately as "The Pasadena Roof Orchestra & Dancers Of London," the spirited ten-piece band was actually augmented by singer Duncan Galloway (who danced a bit) and dancer Fletcher Mathers (who sang a little). The emphasis was on superior vintage hot dance tunes of the 1925-35 era and, although there were no virtuosi among the soloists (trumpeter Enrico Tomassen was the most impressive), the authentic sound of the band, the superior repertoire and some inspired humor made this a memorable show. Among the highpoints of the show were strong versions of "Bugle Call Rag," "Pic-colo Pete," "Tiger Rag," "Ain't Misbehavin" and several Ray Noble obscurities. For an encore the orchestra performed the song that originally inspired the band's formation.

"Home In Pasadena."

The two great Cuban expatriates—altoist Paquito D'Rivera and trumpeter Arturo Sandoval-appeared separately at Royce Hall. D'Rivera performed a variety of material from South America, some of it samba-oriented and some of it closer to classical music. Although his distinctive alto was outstanding, D'Rivera's clarinet playing makes one wonder if that might be his best ax; his trumpeter Diego Urcola was also excellent. In contrast Sandoval dropped the Latin elements from his previous group and performed a lot of Clifford Brown material with a standard quintet. The music was often quite hyper (all but two numbers were taken at rapid tempos) but tenor-saxophonist Kenny Anderson and the brilliant pianist Otmaro Ruiz (a name to look for in the future) were able to keep up with the phenominal trumpeter, who at various times reminded one of both Dizzy Gillespie and (particularly in the middle register) Al Hirt! Sandoval also played some superb piano on a ballad (he should record a piano album) and was quite tasteful on "I Remember Clifford." It will be interesting to see what Arturo Sandoval does next after this Clifford Brown tribute tour concludes.

Upcoming: The Jazz Bakery (310-271-9039) welcomes Bob Wilber and the Johnny Varro Trio (Feb. 26-27), Catalina's (213-466-2210) hosts Michel Petrucciani (through Feb. 28), Steve Coleman March 1-4) and T.S. Monk (Mar. 5-7), Lunaria (310-282-8870) welcomes Sandra Booker (Feb. 27), Vine Street features Hadda Brooks (Feb. 27-28) and Stephanie Haynes (March 2), Pedrini's (818-289-0241) continues its free Saturday afternoon jazz concerts with noted guitarist Jamie Tatro (Feb. 27) and IAOJA and the NJSO co-host a free seminar titled "Developing A Career As A Jazz Recording Artist" on Feb. 27 (310-673-7541)

URBAN CONTEMPORARY

By Gary Jackson



Rappin' Granny

Last weekend's Urban Network Conference, held at the Los Angeles Airport Marriott Hotel, attracted a sizable contingent from the record and radio industries. Radio program directors from all over the United States, as well as record executives and promotion people, filled the hotel to attend seminars designed to make their jobs easier. Key elements of the seminars focused on how to develop talent, both on the record and radio sides. In radio, talent is in abundance, which is why you'll see numerous shifts in on-air lineups. One major slip-up or ego-scrape, and you'll be sent packing. That's the ugly side of the radio industry.

On the up side, what better job is there but to front and back sell a record, punch a few knobs and let the music play? You've got the respect and envy of the community, as well as a very high profile position. Management knows this and sometimes uses it as leverage to get further productivity from you. If you're good (read: great ratings), you're

fairly secure. Have a few bad ratings periods, and it's adios. That's where radio and record conventions can be a help to those aspiring to enter the industries.

Most conventions, Urban Network in Los Angeles, BRE in Washington this year, the ever popular Jack The Rapper Family Affair in Atlanta, the Radio & Records conference held every two years in Los Angeles (1994 is the next one), the New Music Seminar in New York City, the Gavin Convention in San Francisco, the Impact Convention in Atlantic City and various rap conferences throughout the nation, should be a part of the serious artist or behind the scenes person's plan of attack to further themselves. All of these conferences schedule insightful seminars. The problem is, as evidenced in the recent Urban Network, few attend these all-important conclaves. Most people are in the lobby, strutting or handing out demo tapes that rarely get listened to in the first place.

The seminars are usually paneled by top-flight industry personnel who give very important information that will further careers. These people give their valuable time and energy to give you their expertise. Do yourself a favor and take the time and effort to get the best out of these conferences. The serious musician or behind the scenes person will gleen important knowledge and will someday be on those panels, while those in the lobby will party down. Take your choice.

Tidbits: Got a tape of a four-man group called First Choice. Actually, they're from various spots throughout the States, but are now headquartered here. The sound is full, production is top-flight, and the material is strong. Interested A&R folks can reach the group at Dino M. Productions, (310) 782-0915...And novelty rap act, Rappin' Granny & D.J. Len, is still on the scene visiting local malls and slowly building a following. They have a cute song on the Tandem Records label titled 'You Didn't Use Your Blinker, Fool!" Granny will be on an upcoming Inside Edition television show. Keep it up, Granny!



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MUSIC ON TO CLUB REVIEWS



The Cages: Down-home and darn good!

The Cages

The Roxy
West Hollywood

1 2 3 4 5 6 7 8 **2** 10

☐ Contact: Judi Kerr: (213) 871-5375 or (213) 871-5718

The Players: Clayton Cages, guitar, vocals; Aven, guitar, harmonica, flute, saxophone, tambourine.

Material: It's a testimony to the Cages' songwriting strength that they managed to create a massive industry buzz in such a short time. Their spare, economical arrangements ring instantly familiar to the new listener and cut to the core of human emotion with disarming simplicity. Their homespun tales of love and loss, "Better Live," "Peace & Rain" and "Walking Hand In Hand," and of fear and growth, "Hometown" and "Nameless Faces," feel sincere, primarily because they avoid wallowing in saccharine goo. Though their style suffers somewhat on uptempo numbers, these two Atlanta natives display a keen instinct for tapping into the poignant beauty of life's sweet sorrows.

Musicianship: Armed with his trusty acoustic guitar, Clayton Cages provided ample cover for his sidekick to blaze into the musical frontier. Taking full advantage, Aven blew, beat or strummed anything he could get his hands on, totaling five instruments throughout the thirteensong set. From the plaintive, weeping of his harmonica to the lilting flutter of his flute, Aven played with passion and taste, carving an intricate texture into an otherwise simple pattern. A unique combination of winningly simple arrangements, varied instrumentation and mesmerizing

☐ Performance: After playing a whopping 150-plus shows in the last three months as part of their grassroots "Strummin' In Your Lap" Tour, the duo has honed their troubadour act to a science. Taking the stage

with little fanfare, Clayton and Aven jumped into "Too Tired," a mildly humorous ditty that elicited chuckles and primed the audience for their brilliant single, "Hometown." Both performers chatted playfully with the crowd between songs, demonstrating an understated charisma that never smacked of arrogance or contrivance. While most two-man acoustic shows run the risk of going stale quickly, Aven's multi-instrumental virtuosity added a special facet to the performance, highlighted in midset by "Liberty" and "From Far Away," which featured Aven on flute and soprano sax, respectively, a tandem of songs which drew uproarious response from the female-heavy audi-

Summary: With their down-home, folk-pop approach and glaring lack of image, this duo might have come along at just the right time. Considering the success of Georgia brethren R.E.M. and the nation's sudden fondness for good ol' boys, Clayton and Aven could fit snugly into the charts between Garth Brooks and the resurgent Neil Young. Which would prove that every generation, despite the constant drive toward musical innovation, needs an Everly Brothers or Simon & Garfunkel (or the Cages?) to bring us a little closer to our hometown -Sean Doles

International Jazz Party

Grand Avenue Bar Los Angeles ① ② ③ ④ ⑤ ⑦ ⑧ ✿ ⑩

© Contact: The Biltmore: (213) 612-1595

The Players: Bill Berry, cornet; Akitoshi Igarashi, alto; Bob Cooper, tenor; Buddy DeFranco, Eiji Kitamura, clarinets; Ross Tompkins, Kotaro Tsukahara, George Gaffney, piano; Yoshiaki Miyanoue, guitar; Yoshinori Asami, Chuck Berghofer,

Andy Simpkins, bass; Jake Hanna, Frank Capp, Takeshi Watanabe, drums.

Material: Bill and Betty Berry's third annual International Jazz Party once again gave American and Japanese musicians an opportunity to jam bop standards together in informal settings. I was only able to attend the first half of this two-day event (the second day featured a Japanese big band, Berry's L.A. Orchestra and a variety of other allstars) but caught many of the highpoints. The material was all pretty familiar, ranging from swinging blues to standards from the

Musicianship: The three sets featured quite a lot of talent. First, Bill Berry's strong cornet led a sextet that also featured altoist Akitoshi Igarashi (who had a style halfway between Johnny Hodges and Tab Smith) and guitarist Yoshiaki Miyanoue (who mostly copied Wes Montgomery with touches of Django Reinhardt). The second set gave the remarkably consistent and brilliant Bob Cooper (whose Four Brothers sound and forceful style is unchanged from 40 years ago) a chance to stretch out. Pianist Kotaro Tsukahara proved to be the most impressive Japanese performer of the night while drummer Frankie Capp was quite explosive behind the unflappable tenor great; the Coop-Capp tradeoffs were quite exciting. Finishing the night, Buddy DeFranco (who has been the top jazz clarinetist for the past 50 years) shared the bandstand with the enthusiastic but mortal clarinet of Eiji Kitamura. DeFranco was friendly to Eiji but it was never in doubt who was the master!

☐ Performance: At 67, Bob Cooper sounds 37, while Buddy DeFranco's only competitor among clarinetists today is Eddie Daniels. Those two masters stole the show, although supporting honors went out to Berry, Tsukahara and the determined Kitamura.

CLUB REVIEWS



Lula: An act on the rise!

☐ Summary: The International Jazz Party improves every year. This free event serves as a good excuse for some excellent music and is well worth attending and supporting.

-Scott Yanow

Lula

Cafe Largo Hollywood

1 2 3 4 5 6 6 8 9 10

☐ Contact: David Pachter: (213) 966-4371

☐ The Players: Jami Lula, vocals; Chad Smith, drums; Jeffrey Dean, bass; Gordon Germaine, guitar; Ron Hagadome, guitar; Chris Triiulllo, congas; Lilly Hadyn, violin.

Material: This seven-piece outfit has a great sound which combines infectious rhythms with an upbeat pop groove. Harmony vocals play a big part, and frontman Lula's impassioned soaring voice is complemented perfectly by the backing vocals of Hagadome, Dean and Germaine. The material can best be described as world beat music with a touch of soul and R&B thrown in for good measure. With the exception of one Sly Stone cover, the band's set was all original and very strong—particularly the epic "Shot Down"—the best song of the night.

☐ Musicianship: All these guys perform like seasoned professionals. If you haven't guessed already, drummer Smith is also a member of the Red Hot Chili Peppers and is very well renowned for his playing. The rest of the band members are in the same league. As they're all a little bit older than some of the bands around today, they've all been playing quite a while, and each could hold his own as a session musician. Lula's voice has great range and feel, and he has no problem expressing his considerable talents onstage.

☐ Performance: When you have musicians of this quality standing onstage, the performing side comes

naturally. As a band, Lula is extremely tight musically and very much at ease in front of an audience. Although the stage area was fairly cramped due to the number of people on it, the band members managed to put on a show. Singer Lula is a man seemingly possessed at times, flinging his arms about and generally getting into the mood by throwing himself around!

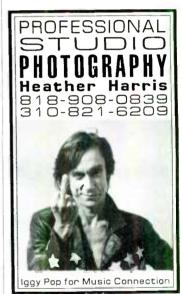
□ Summary: Definitely a crowd-puller. The show was SRO, and it wasn't even a weekend, plus, the band wenton at 8 p.m.! Chad Smith's name alone is probably enough to garner a lot of interest, but rest assured that Lula has a lot more to offer than simply a famous drummer. If you're going to see them, make sure you get there early, otherwise you might not get in! —Nick Douglas



International Jazz Party (Buddy DeFranco): Top-notch jazz.









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CLUB REVIEWS



Stormkro: Heavy-handed and pompous.

Stormkro

The Whisky West Hollywood









□ Contact: Richard Cusato: 818/ 893-8187

☐ The Players: Tim Allen, vocals; Richard Cusato, bass; John Graves, guitar; Stevie Holmes, keyboards; and Strider Holst, drums.

☐ Material: This band is completely dedicated to the idea of progressive rock-you know, rock operas, grandiose overstatements of the struggle for good over evil, idealized notions of love. The usual late Seventiesearly Eighties serious rock fare. This kind of material must avoid cliché lyrics, explore novelle concepts, and be executed by exemplary musicianship in order to be successful; otherwise, it just comes across as heavy handed and more than a little pompous. Unfortunately, Stormkro fits the latter rather than the former.

☐ Musicianship: This is the most



Hoodwinks: Putting it all together.

frustrating aspect of Stormkro. They are not bad musicians; they can play their instruments. All of them have good chops, and while Allen is no Geddy Lee, he is nevertheless a solidly trained vocalist who never hits a wrong note. But they have no tone, no character, nothing to set them apart as compelling or promis-

ing. Performance: This too was hard to take. Stormkro tries to be profound and serious, but they end up sounding like high school principals lecturing about democracy. And I found their appearance so incongruousit was distracting: Cusato, Graves and Holst would look at home in a Kingdom Come video, Holmes could fit into Huey Lewis and the News, and Allen...well, he looks far too much like a jazzercise instructor who had a run-in with a Mary Kay consultant not to seem a little silly singing epic ballads. Much, much more work needs to be done on presentation.

☐ Summary: What they need to do is perform, not proselytize. But beyond that, they will never find success if they don't start taking a dogeared and hackneyed music form like progrock and do something more with it. In the entertainment business, if you can't be the first, best, or only, maybe it's time to try something else. -Sam Dunn

Hoodwinks

Coconut Teaszer West Hollywood

1 2 3 4 5 6 3 8 9 10

☐ Contact: David Sarnow: (310) 854-6299

☐ The Players: Mark Lloyd Lane, vocals, guitar; Dan Clark, drums; Troy Van Leuween, lead guitar; Mark Martin, bass.

☐ Material: This band's material is heavily steeped in the time-honored tradition of bar-room rhythm and blues and is perfect for a club like this one. Basic twin guitar patterns combined with an upfront rhythm section provide a good backdrop for Lane's husky vocals, and their songwriting abilities seem to be pretty polished also. All-in-all, a tight set of late-night drinking songs which are both well-crafted and pleasant to listen to. Opener "Fat Tuesday" and the self-explanatory "Neighborhood Blues" were the highlights tonight.

☐ Musicianship: A competent performance by each of the band members only served to strengthen the appeal of tonight's set. The rhythm section of Clark and Martin were extremely tight and really drove the band along throughout the show. Van Leuween and Lane's guitars fed off each other without crossing paths too often, and Lane's bluesy voice has quite a range. Nothing left to be desired in this department.

Performance: This is perhaps the only area in which this band can be criticized at present. A little bit more actual performing for the crowd would have topped off a great show. At times, the band just seemed to be jamming together like they were alone in rehearsal. However, nerves and self-consciousness can affect anyone, no matter when and where you're playing, and this can be worked on with experience. Frontman Lane has the perfect voice and approach for a band like this, but just needs to relax a little bit more and not seem quite as tense.

☐ Summary: If you want to go out to have a few drinks, let your hair down and enjoy some great music, then check this lot out. They're perfect for a night out in a dark, sweaty club packed to the rafters with a crowd who just wants to get into the music and let themselves go. They already have a good feel, great riffs and good songs. If they work a little bit harder on the stage presence, they'll have all the necessary ingredients --Nick Douglas for success.





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CLUB REVIEWS



Spank: Good looks, weak songs.

Spank

The Whisky West Hollywood

1 2 3 4 6 6 7 8 9 10

Contact: Band info line: (213) 937-

The Players: Gregg St. John, vo-

cals; Robert McGuiaan, drums, keyboards, vocals; Adrian Andres, guitars, keyboards, vocals; Davld Alexander, bass, vocals.

☐ Material: Spank set out to make good-time, refreshing, commercial rock & roll. They're obviously not trying to jump on the current Seattle grunge bandwagon. However, something very important is missing from their material—good songs! Besides the excellent, "When I'm With You," the band, unfortunately, does not have any material that either excites or sticks in the mind; and good songs

are essential to a successful act.

Musicianship: The fact that they haven't got their act together in the songwriting department is about the only thing you can fault about this band; but that happens to be the most vital ingredient! Each member of the band is a very competent musician in his own field, and they all have a great deal of versatility, ability and confidence. Drummer McGuigan combines an excellent tempo with some perfect fills, never missing his cue for his backing vocals, and guitarist Andres is a young potential guitar god in the making. ☐ Performance: Again, Spank's members are no slouches when it comes to putting on a good show. They're all nice, pretty boys, and, so, perhaps unsurprisingly, attract a high proportion of lusting teenage girls in their audience. They act well in front of a crowd, with only bass player Alexander seeming a little bit shy for the first couple of numbers. Obviously at home onstage, they perform as if they are headlining the Rose Bowl!

□ Summary: Despite the fact that they have a lot going for them in the looks department, and in the performance ability stakes, Spank will have to sit down and think about the material they are writing if they want to have a serious stab at the big time. More catchy, power-pop rockers such as the aforementioned "When I'm With You" would do the trick. Image and presentation will only take you so far; backing it up with content is the difficulty. —Nick Douglas

Torture Orchid

Thai Ice Hollywood

1 2 3 4 5 6 6 8 9 10

□ Contact: (818) 398-5675

☐ The Players: Craig Smith, bass, vocals; Tim Christopher, drums; John Brocato, vocals, guitar.

☐ Material: In a music scene too often populated with trite rehashes and subliterate lyrics, Torture Orchid is a welcome breeze. This band approaches songwriting with the same smartness you sometimes find in They Might Be Giants, and with the grit and strangeness of Sonic Youth. Yet, it would not be fair to say they sound like any other group in particular. Definitely in the alternative/college market vein, their stuff is interesting and grinds a good groove, Especially notable are alypso," "Quiet" and "Ointtoo "Apocalypso," ment

☐ Musicianship: Smith is a stellar bassist with a peculiar funk side to him. He's best when he doesn't try so hard; you feel like telling him, "Relax man, you sound fine." He does have a fair set of lungs but sings out of his range, in contrast to Brocato, whose fine deep timbre carries the lyrics through even the

most raucous, over-the-top guitar riffs. Christopher sets the pace for a smooth set with his even playing.

☐ Performance: No rock god personas here. They fill the stage comfortably and come across relaxed and professional. In fact, I would like to see them a little less cool; more hyperkinetic energy would fit the vibe better

☐ Summary: This is a fine introductory effort from these Southerners, who hail from Mississippi. Some more time in the clubs will even out their edges before anyone takes them into the studio. But be assured that with all of the thoughtfulness they put into their material and with all their native talent, they'll get there.

-Sam Dunn



Torture Orchid: Relaxed and professional.



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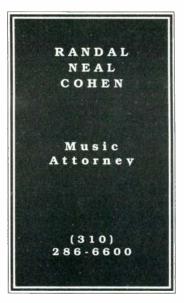
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GIG GUIDE

MUSICIANS

Music Connection's Gig Guide listings are intended as leads fou musicians seeking work and are not construed as endorsements of clubs or agencies Be sure your music is protected and always enclose a stamped, self-addressed envelope when mailing promotional material you want returned. If you encounter difficulty with an individual or company listed in our Gig Guide, or if you are confronted by a dishonest or "shady" operation, drop us a line informing us of the details so that we can investigate the situation. No phone calls, please.

LOS ANGELES COUNTY

305 S. Hewitt St., Downtown Los Angeles, CA 90013

90013 Contact: Lizzy, (213) 687-3558. Type of Music: Original, unique. Experimental only Club Capacity: 176 Stage Capacity: 8-10 PA: Yes

PA: Yes
Piano: No
Llghting: Yes
Audition: "No Talent Night" every Thursday
and/or send cassette, etc.
Pay: Percent of door. No guarantees.

BOURBON SQUARE/THE CAVE 15322 Victory Blvd., Van Nuys, CA 91411. Contact: DB Sound, (818) 996-1857 or (818)

997-8562
Type Of Music: All original rock.
Club Capacity: 200
Stage Capcity: 5
PA: Yes
Lighting: Po
Piano: No
Audition: Send promo pack to club c/o DB

Pay: Negotiable. CENTRAL

CENTRAL 8852 Sunset Bivd., W. Hollywood, CA 90069 Contact: Mitch Farber/Simon Sez Prod. (310) 652-5937, (213) 503-1085 Type Of Music: Original, R&B, Rock Alterna-tive, Hard Rock, no Top 40. Club Capacity: 120

Stage Capacity: 10 PA: Yes

Lighting: Yes Piano: No riano: No Audition: Send package to club: Attn. Becky Pay: Negotiable.

CLUB 4222

CLUB 4222
4222 Glencoe Ave., Marina del Rey, CA 90292.
Contact: Fritz. (310) 821-5819
Type Of Music: Original, all styles.
Club Capacity: 150
Stage Capcity: 10
PA: Yes
Lighting: Yes
Piano: No
Audition: Mail tape & bio or call Fritz.
Pay: Negotiable.

Pay: Negotiable.

COFFEE JUNCTION

COPTER JUNC IION 19221 Ventura Blvd. Tarzana, Ca. 91356 Contact: Sharon (818) 342-3405 Type of Music: Original, Acoustic, New Age, Jazz, Folk, Blues. Club Capacity: 40 Stage Capacity: 3 PA: Yes Plano: Yes Audition: Open mic. on Sundays blw. 3-5pm.

Pay: Tips and drinks.

FREDDY JETT'S PIED PIPER

4325 Crenshaw Blvd. L.A., CA 90008 Contact: Geneva Wilson (213) 294-9646 Type of Music: R&B, jazz, top 40 & pop. Club Capacity: 200 Stage Capacity: 10 PA: Yes Lighting: Yes Piano: No

Audition: Call for appointment at above num-

Pay: Negotiable.

HENNESSEY'S TAVERN

8 Pier Ave., Hermosa Beach, CA, 90254 Contact: Billy (310) 376-9833, Mon 12-6, Thurs-Fri, 12-10pm.

Type Of Music: Rock, R&B, reggae, blues,

oldies. Club Capacity: 100

Stage Capacity: 2 PA: Yes

PA: Yes Lighting: Yes Plano: Yes Audition: Call & or mail promo package to: The LightHouse Cafe, 30 Pier Ave. Hermosa Beach,

IGUANA CAFE

IGUANA CAFE
10943 Camarillo St., North Hollywood, CA.91602.
Contact: Tom, can leave message on machine,
(818) 763-7735.
Type Of Music: Original acoustic, folk, poetry.
Club Capacity: 55
Stage Capacity: 6
PA: Yes
Piano: Yes
Piano: Yes

Lighting: No Audition: Open Mic Night Sundays starting at Pay: Negotiable.

LIGHTHOUSE CAFE
30 Pier Ave, Hermosa Beach, CA 90254
Contact: Billy (213) 376-9833 Mon 12-6pm.
Thurs,Fri 12-10pm.
Type Of Music: Rock, reggae, R&B, blues, jazz
& world beat.
Club Capacity: 200
Stare Capacity: 200

Stage Capacity: 10
PA: Yes
Lighting: Yes
Piano: No
Audition: Call &/or mail promo package.

Pay: Negotiable

THE MINT LOUNGE

THE MINT LOUNGE
6010 W. Pico Blvd., Los Angeles, CA 90035.
Contact: Jed. (213) 937-9630.
Type of Music: Authentic blues & jazz.
Club Capcity: 70-100
Stage Capacity: 6
PA: Yes
Plano: No
Lighting: Yes
Audition: Send tape & promo package/contact

Pay: Percentage of door/no guarantees.

NITE ROCK CLUB CAFE

7179 Foothill Blvd., Tujunga, CA 91042
Contact: Brent Hunsaker, (818) 896-6495.
Type Of Music: All styles.
Club Capacity: 440
Stage Capacity: 15
PA: Yes -house soundman.
Lighting: Yes Lighting: Yes
Audition: Call Brent &/or send promo to above address.

Pay: Negotiable

PALUMINO 6907 Lankershim Blvd., N. Hollywood, CA 91605 Contact: Bill (818) 764-4010 Type of Music: Original, country, reggae, no T40 Club Capacity: 450 Stage Capacity: 15 PA: Yes Lightlian: Yes

Lighting: Yes Plano: Yes Audition: Call Bill at club or Mac Faulk at (619)

Pay: Negotiable.

PELICANS RETREAT 24454 Calabasas Rd., Calabasas, Ca 91302. Contact: David Hewitt, (818) 222-1155 Contact: David Hewitt, (818) 222-1155
Type of Music: All types, except heavy metal.
Club Capcity: 360
Stage Capcity: 10
PA: No
Plano: No

Lighting: Yes Audition: Send tape, promo. kit to David Hewitt

at above address

SAMMY'S FIRESIDE

2100 N. Glenoaks, Burbank, CA 91506 Contact: Stan Scott & Associates, (818) 398-

Type Of Music: 50's & 60's rock, C&W. Also

comics, magicians & specialty acts.
Club Capacity: 165
Stage Capacity: 5
PA: Yes

PA: 185 Lighting: Yes Piano: No Audition: Contact Stan Scott, (818) 798-7432, & send promo to Stan at 1830 Fiske, Pasadena,

3RD STREET PUB AND GRILL

1240 3rd St. Santa Monica, Ca. 90401 Contact: John Stapleton Type of Music: Acoustic acts, blues, jazz, folk, unplugged rock acts. Club Capacity: 120 Stage Capacity: 5 P.A.: Yes

Lighting: Yes Piano: No Audition: Open mic Wednesday nights starting at 8:00, or send tape to club. Attn: John Stapleton Pay: Negotiable

UNIVERSAL BAR & GRILL

4093 Lankershim Blvd., N. Hollywood, CA. 91602 Contact: Bryce Mobrae (818) 766-2114 Type of Music: Acoustic format; all styles Club Capacity: 175

Lighting: Yes
Plano; No
Audition: Send Promo to above address. Pay: Negotiable

THE WHISKY 8901 Sunset. Blvd., W. Hollywood, CA 90069 Contact: Louie the Lip (213) 652-4202 Type of Music: All original, Heavy Metal, Pop,

Funk Club Capacity: 400 Stage Capacity: 8-10 PA: Yes

Lighting: Yes
Plano: No
Audition: Call or mail tape/promo pkg. to above

address.
Pay: Negotioable: Must pre-sell tickets.

ORANGE COUNTY

THE COACH HOUSE

33157 Camino Capistrano, San Juan Capistrano, CA 92675 Contact: Ken Phebus (714) 496-8927

Club Capacity: 350 Stage Capacity: 8-15 Yes PA: Yes Lighting: Yes Plano: Yes Audition: Call for info. Pay: Negotiable.

JEZEBEL'S

JEZEBEL'S
125 N. State College Blvd., Anaheim, CA 90028
Contact: John Schultz (714) 522-8256
Type of Music: R&R, metal, original rock.
Club Capacity: 368
Stage Capacity: 5-10
PA: Yes
Lightng: Yes

PA: Yes
Lighitng: Yes
Piano: No
Audition: Call for booking.
Pay: Negotiable.

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INLAND EMPIRE agency seeks sell starting assistant for Los Angeles & West Orange Co. area. Must be detail oriented and music knowledgeable. Paid position. Call CTC (909) 654-1504. Leave message.

STUDIO MGR/ENGINEER wanted, 24 trk studio, N. Hollywood. Must be dependable. Call for interview, (818) 752-0480

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MARKETING DIRECTOR at indie label looking
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Jill at (818) 566-1034
SERIOUS INTERNS needed for new recording
studio. Opportunity to learn on the job and will
lead to some paid positions. Phil (818) 760-7841
RESTLESS RECORDS seeks interns for radio promotions, marketing, retail & publicity. No pay but room for growth. Call Keith Moran at (213) 957-4357 X233

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MUSIC PR firm with top-notch clients seeks interns to assist publicists. You will learn publicity. No pay, but college credit/letter of recommendation. Judy (310) 289-8235
INTERNSHIPS AVAILABLE Promotion Department, EMI Records Group. Must be energetic, enthusiastic, in school and earning credit (non-paid interns). Please contact Nina at (310) 659-1700.

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-Killer gult avail for band. Pro gear, 24 hr lockout, infli old Sabbath, Hendrix, KXLU. Call Jay, 213-467-9468
-Ld gult avail for HRVHM sit wiwide variety of infl. Brad, 310-672-4544

310-672-4544
-t.d gulftvocrsngwirt, 26, avail for stage, studio, tours. Sks to JF, pwrll, intellignt, south, turky, HR proj. Srs dedictid pros only, Kevin, 213-456-4615
-Orig XYZ guit plyr avail whiteler chops & tone. Infl John Sykes, M. Shanker. Srs only. Bobby, 213-656-9105
-Prol diguil kgf for pro rock band. Infl Randy Rhodes, Edde VH, George Lynch, Tony tomi, Jimmy Page, Nick, 213-467-8242

vn, George Lynch, Tony Iomi, Jimmy Page, Nick, 213-467-8242.
Raw R&R guttvoc/sngwrir. Allman, Richards, Page, Taylor, Green For band wlorganic roots. Ld, side, tunings. Vintage gear, 310-376-2081.
Rhythm & Id plyr avail Intl Smiths, Railway Children, Wonderstuff, 213-467-9557.
Tired of the wannabes? I'm the real thing, 28, tourng, recrdng, pro. Fully equip d, Styles, Stones, Free, Humble Pie, Demo, July, 510-689-9422.
Twin Id guits, relocated from Boston, sk signed or maj headiliner act, Intl Journey, Boston, Thin Lizzy, Danger Danger, Jackson guit endorsees, Charlie/Kyte, 818-766-5289.

5289

Verstl pro avail for paid sits. Appeamcs in Guitar World & Guitar Player mags. 818-705-4729

Verstl, stylistic guit play avail for sessions, demos, live gigs, etc. Rock, pop, blues, funk. Pls call Marcus, 818-762-8932

Voc & guit team skg plyrs to JF HR groove, funk sit. Intl from dance to industrial rock. Jimmy or Rueben, 818-951-754-818-951-2957.

X-Daddy Wharbucks guit sks HR band w/big groove.
 Sngs, att, dedictn a must. No idiots, pls. Billy, 818-951-1137

9. GUITARISTS WANTED

•Altrntv band in the REM, P.Furs, U2 vein sks guit. Mgmt, proder & legal rep already in place 310-920-2952 *Artmit Dand in the HEM, P.-Furs, U2 vein skis guit. Mgmt, prodor & legal rep already in place 310-920-2952 r2 angry guit wid by Robert Plant type singr to form CNR style band Pros only. No Criange Co. 213-960-2010 r2nd guilt wid for T40/rock cover band soon to be wrkg. 818-343-9625

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-90's rock band sks kiguit w/bckng vocs, mgmt, labi intrst, financi bckng, Rhythm as importni as id, Groove is the key. 818-503-5750; 818-891-5902.

41 2nd guirt/keybdst/voc ndd1o compl sound & lk of Texas infl bluesy, prograv band wilabi connex & top name mgmt 818-508-8461.

4-Acous guitt for possible gigs in area to accompany fem singr. Betly, 818-882-7647.

4-Aggray, nie nergy guirtnd for prograv jazz/funk band Intl are Fishbone, Camper VB, Peppers, Lounge Lizards. Your ideas count. Pls call Brian, 818-345-4334.

4-Aggray, melled kig duit with for 2 guir metalband wynt sngs & vocs Have grit tone & att. Infl Megadeth, C'Ryche, Brian, 818-752-3188. Rich, 310-978-2983.

4-Attrint band sks insane guit for ong proj. 20 sng catalog, christ spc, contacts & šick of Itakes Infl Sonic Youth, Zep. Pixtes, 213-661-1826.

-Altrinty folia, psychide, socially conscious, finid, young dedictd, non conformist willing to learn 2 sets immed wifree rehrst. No bonehead ling hrs. Tony, 818-246-5960 714-530-7558

714-530-7558

*Artist of pop/dance style lkg for guit w/tunky rhythms & dance/rook edge. Young, w/equip & image for band sit. 213-655-6284

213-655-6284

*Band Weerie, hvy, yet diverse altrinty sound sks creaty, avant garde guif & sngwrt. Have intrist, mgmt. Vocs a plus. Infl., you. 310-288-8009

*Black guit Wid, Hvy, raw & slow vibrato for psychdic soul band. Infl. Hendrix, Funkadelic Moody, textural & groovy. 310-459-741.

*Black rhythm guit, under, 26, who can ply rock as well as funk, wid for funkadelic band. Prince, Hendrix, Bootsy 310-372-3208

*Cntry tinged R&R guit wid by youth!! band into Burifo Bros, Neil Young, Beatles & The Band. Vocs a must. 213-654-2939

654-2939
•Creaty ld guit sought for elec & acous R&R band S Pumpkins, Dino Jr, Blind Melon No techies, pls. 818-

560;3267

**Creatv, Gliverse guit plyr, Infl U2, Neil Young, Jane's, 818-990-7473

**Creatv, spiritual reggae, pop/rock, folk, cntry artist nds tyrhythm plyr for demoflive collab. Scott, 310-575-3153

**Creatv, young guit w/uniq musici deas wid to start something nobody has heard. Charlie, 213-937-8908

**Estab band skg sonic guit. Stooges to Stones. 850-6032, 875-6836

876-0826

Extremity aftrntv band w/12 sng demo tape sks unguit Dark, aggrsv, poetic, xperimntl Michael Rozon,

508-1294
Fem bs plyr & fem drmr lkg for guit to start ong rock & roll band wiblues edge Janette, 213 466-3908
Fem guit widby male bist. 3 yrs exp., creativ, open minded Intl Hole. Sonic Youth, Nymphs. Helmet. Danny, 818-845-

Infl Hole, Sonic Totuli, Nyingha, Temeda Gus & elec guit, Infl 1907

-Fem Singr writs exp male or lem acous & elec guit, Infl Jesus Jones, U2, Kate Bush Altrity pop/dance style, Pls call Nancy, 213-893-1359

-Fem singr/sngwirf sks cnlry blues/rock band, 2 guits ala B Ratt, Kate Bush, Kate, 310-372-2250

-Guit for electric folk/rock altriniv band REM does Rattle & Hum Fem or male. Pls call Josh, 213-881-8997

-Guit ply rend winbck guit sound to ply for the sng. Dark, moody, in vein of A/Chains, Jane's, Tool. Lv msg. Mark, 213-848-7289







Gult plyr wtd w/ld vocs, chops, lks & trnspo for orig/cover band. Paying gigs immed. Infl Peppers, Prince, Steely Jac. 818-352-9021

Dan, Jac. 818-352-9021
Gult sought by world class rock act. Must abion keybrds.
8 sing. Rehts in Santa Ana. We are pkg ready w/all connex. J.J., 714-549-8055
Gult wid by band w/indie EP Lockout rehrst. Killer vocs. Must be pro. Infl Pearl Jam, Screaming Trees. Srs only. Gavin, 213-953-0355. Dawspire, 818-249-9853
Gult wid by bst, 3 yrs exp. Open minded, not alriad to explore new sounds. Infl Hole, 9°. Danny, 818-845-1907
Gult wid by drm to help form band. Nd to be cooperative, sto it have fur inflived lobeat rock 8 spirit Robert 213srs but have fun, Infl world beat, rock & spirit, Robert, 213 871-8055 x 608

871-8055 x 608
-Gult wid by modern rock band. Dedicid, gd level TV & radio amplys, gigs & recrding, Eric, 310-208-3772
-Gult wid by pio HRV-M band Must have tint image & equip. Band rehist in Lng Boh. Rob. 310-594-6176
-Gult wid bir altrirly band. No grunge, no hard core, no psycholic, Flavoring ala Paries, Sanliago. John. 213-467-

8412
•Gulft witd for estab sing orientd, no BS, 2 guit band. Exp

-Gult wid for estab and orientd, no BS, 2 guit band. Exp pros only, over 28. XIril opportunity for non opportunits Southern city style. 213-664-1251.
-Gult wid for progres until intense band. Intil are Dream Theater, Kansas, Yes, Fales. No drugs or alcohol. Dedictin a must. Alex, 310-408-6482.
-Gult wid for rock band into Rage/Machine, Hard Corps, Run DMC. Beasties. Must have versitility & crunch. Pls Iv msg. 310-402-2261.
-Gult wid for soul band developed by Warner Bros. Intil Funk, Zep., Jane's, Sly, Hendrix, Must have srs soul 213-549-0139.

549-0139

**Cult wild for state of the art eclectic band, Inflution, improv. hythm, emotion, dynamics, percsis, intensity Dead, Nevilles, Fish, Santana, Motown. Chris, 310-474-437

**Cult wild for xtrmly HR, K/A rock band. Lkg for someone agorsv, loud, Intil from Metallica, A/Chains to everything HR. Call Bob, 818-548-8252

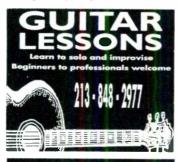
**Cult wild to complete band like White Zomble, Pantera, A/Chains. Pros only, amateurs ind not apply. Gary, 310-430-1213

ACChains, Pros only, amateurs nd not apply, Gary, 310-430-1213

-Guit wid, jangly, atmosphic, textural style, Sundays, U2, Smiths, Chris Isaacs, to collab wiEnglish singri/singwrit/guit Lou, 310-390-3752

-Guit wid. Alice Cooper, Ozzy, Rainbow in the 90's version. Band sit wingmit, Fem singr. 310-659-9515

-Guit/singwritr wid by voc/singwritr/keys, 30's. Into Jane's.



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-Gult/voc wtd for harmony duo or frio. Must sing very well 805-581-4861

Statistics of the Market Statistics of the Mar

501-6566
-Modern rock band sks guit plyr, gd level, dedictd DePeche, B. Idol. James, 818-919-5967
-Mdd, guit to accompany solo singr in estab setting, No Itakes, pros or egos. Bing, 818-985-6279
-New altrinty band Ioming, Not pros, but grit att. Intl Sonic Youth, A'Chains, Pearl Jam, Sabbath. Larry, 213-664-



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10. BASSISTS AVAILABLE

-Bs & gui team lkg to J/F meldc HR band Have top gear, tape, ambition Dedictd pros lkg for same Orange Co area Jeff, 310-694-5237 -Bs plyr sks srs proyband w/dark, psychdlc edge. 721-731

Ba plyr sks srs projband widark, psychidic edge, 721-5731

-Ba soloist whew LP, has recrding exp, maj touring exp, filig for overseas booking. In tiers, fill ins, recrding sits, all styles, Obls on keys 310-677-7994

-Bat lkg tor winkg 140, cover or csis band. All styles Ld & bickup vocs. Guit, keybrds & also sequencing capabilities. John, 213-653-8157

-Bat skg multi infl lextured rock band. I have grt sound, bicking vocs. & exp. Michael, 818-980-6502

-Bat to JiF band. Infl Dolls, Ramones, Hanoi, Pixies, Pret short in band Dennis, 213-957-1161

-Bat wibcking vocs avail for rock or altimity proj. Have lint, drive, presnic, exp. direction, equip & samily You must have same. Charlie, 310-645-8508

-Bat widns jabit rectring & louring exp skg pro blues based rock band. 213-876-1458

-Bat, plys all styles, prefers jazz or R&B. Read notes & chord symbols, have recrding & live exp. Pros only, 619-238-4691.

-Batild oc. 6x8 wrift, git. Duos, trios, T40 bands, etc. Daniel, 909-338-4691.

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wiraw edge, im Achains, stone Temple Pinds, Mike, 818-752-2281

**BEN, Dick preferring bat sks hrd edged, meldc, verstl band wistrong team att & truly orig sound, direction, chameleon transfirming abils, Steven, 818-716-0106

*First class bat sks pro st, paying, Has chops, variety of syles, R&B, Jazz, pop, rock. Has top of the line equip, can read & plys multi bas. Call Spike, 310-285-7824

*Grooving bat avail to join furiky, bluesy, classict, voc orients first band whyro abil, gear, image & att. Call

*Hit fach bat & keybdst team sk members to J/F tight, cmct cock gpn. Must have image, chops & gear. Intil Rush, Kansas, ELP, Dream Theater, 818-951-1442

*HR ba plyr avail in I.A. Exp. yes. Equip yes. Lks. yes. Tmspo. yes. Bckups. yes. Lv msg 9-5 weekdaws. Vince. 619-741-9303

*Pro bat lkg for HR band wignoove & melody. Have lks, abil, tour exp & album credits. You must have ultimate

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(singer, songwriter, guitarist)

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-Altrint Veuro style band sks bst. Infl Cure, P. Furs, U.2. Pts call George, 310-679-6245
-Altrint Velb, psychdic, socially conscious, tintd, young, dedictd, non conformist willing to learn 2 sets immed w/ tree rehrsl. No bonehead ing hrs. Tony, 818-246-5960; 714-530-7558
-America's finest band, HOOL IGAN STEW, sks bs plyr. 213-876-2370
-Band skd bst, 25-30. MB Valetine, Pixies, Stones, Jeff.

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Bs ptyr ndd for funky, soulfl, R&R proj. Call Vance, 213-

s re-9696 Bs plyr ndd to form contripry jazz/R&B band for instrinntl & voc grp. Foreplay, Anita Baker, Najee. John, 310-289-

5610 "

**Bs plyr to join orig band w/Hammond & slide guit, real sngs, personality & style Chris, 213-461-2136
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promo pkg to 949 N Cataract BNd, San Dimas CA 91773 -Bst wtd for progrsv unit. Infl are Dream Theater, Kansas, Yes, Fates. No drugs or alcohol. Dedictin a must. Alex, 310-409-6482

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Bast wdo for sng oriented estab straight 2 guit band. Bckigmd vocs a plus. Over 28 pros only. Southern city style, 213-664-1251

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Bast wdo for stale of the art eclectic band. Intuition, improv. rhythm, emotion, dynamics, percessin, intensity. Dead, revitles, Fish, Santana, Motown. Chris, 310-474-4371

Bast wdo for straight ahead estab rock band. A less is more pro only. Over 26, vocs a plus. Petity. Cougar, Arc Angels. 818-774-0543

Bast wdd to complete jazz quariet. Planning to ply clubs & csls. Origs & standards. Upright or elec freitess prefd. Paul., 213-655-6180, Dale, 818-505-1486.
Bast wdd to complete jazz quariet. Planning to ply clubs & csls. Origs & standards. Upright or elec freitess prefd. Paul., 213-655-6180, Dale, 818-505-1486.

Bast wdd to Chambard wigut & drm. Into Hendrix, SRV. Stadfen, AChalins, R&B vibe. Call Frank, 213-666-8007

Bast wdd. AChalins, R&B vibe. Call Frank, 213-666-8007

Bast wdd. As solid team plyf wiling hr image, equip & tint. Complete gigging HR outfit. Brad, 818-895-5034

Bast wdd. Acous, elec, freiless. Thomas, 310-857-8606

Cool guit plyr w/uniq marti skig bs plyr intraid in forming intense, attirn vock band. Andrew, 213-933-4991

Cover band, doing copies, lig for bs plyr w/small amp hat can sing. We rehs in Tujunga. Classic rock & cntry.

intense, attrifiv rock band. Andrew. 213-933-4391

-Cover band, doing copies. lig for be phyr wismall amp that can sing. We rehrs in Tujunga. Classic rock & cntry. 818-352-2385

-Creaty, spiritual reggae, pop/rock, folk, crtry artist nds plyrs for demo/five collab. Drmr, bst, ic/rhythm guit, cello, mandolin/tiddle plyr. Scotl. 310-575-3153

-Creaty, young bs plyr wurnig music il deas wid to start something nobody has heard. Charlle, 213-937-9908

-CROSSFIRE auditing 21-29 ylo bs whokgrind vocs for groving R&R band. Intl Vaughn, Hendrix, INXS. Have mgmt. Richard. 818-585-2322

-Estab musicnes sk versitbst, ind blues/rock proj. No hand outs. 818-753-0618

outs. 818-753-0616 •Exp, tIntd bstwtd by cutting edge progrsv band. 805-296-

*EXP, IRRIGUSSIMICUT COMMING STATE OF THE ST

1818-505-1059

Frustrated gulf byr & singr desparate for bs ptyr. No BS, music before image. Intl Sonic Youth, S,Pumpkins, Neil Youno, Mark, 818-772-8554

WANTED

Bass Player and Keyboard Player

-Bs plyr wtd for HRVHM band to the likes of Rudy Sarzo, Bob Daisley & Chuck Wright. Brad, 310-672-4544 -Bs plyr wtd for meldc blues orientd, all orig rock band. Upcmng recrding proj. Various rock, blues & jazz infl. Contact Jeft, 310-643-6150 -Bs plyr wdd for orig, meldc, allmiv band w/24 trk access & rehrls psc, Must be solid & dedictd. Infl REM, Beatles, Gratelfl Dead, Elvis Costello. 310-398-2824

Grateli Dead, Evis Costella, 310-398-2824
-Ba plyr wid for psycholic, drone, acide buses based altrint band. Intil Floyd, Hendrix, Zep. Open minded, flexible att. Jurky blue. Greg, 310-477-9551
-Ba plyr wid for rock band. Intil Jovi, Adams, Marx. Top productivengineer. Private studio, 28-33. No writes. No moking or drugs, 818-557-0722
-Ba plyr wid for vrasti, spiritual, psycholic band. Pro att only, Intil Screaming Trees, Doors. Sonny, 818-571-7013
-Ba plyr wid. Alice Cooper, Ozzy, Rainbow in the 90's version. Band sit wingmit. Fem sings. 310-659-0515
-Ba plyr wid. Alice Cooper, Ozzy, Rainbow in the 90's version. Band sit wingmit. Fem sings. 310-659-0515
-Ba plyr wid. Nirspo & equip. All origs, must sing. Jane's, Beathes, Hendrix, C.Trick. Rob. 213-874-4030; Dale, 310-638-972
-Ba plyr wid. New, initisting-2372
-Ba plyr wid. New, initisting-2372
-Ba plyr wid. New, initisting-proj. Recording & rehirst sits under control. Steve. 213-461-6861; Jason, 213-663-683-

1839 Bs plyr. This is the gig to have. Grt sngs, grt guys, pro status plyrs only. Must sing strong bokups, lead quality. Mark, 310-838-3667

status plyrs only. Must sing strong bokups, lead quality. Mark, 310-8.93-3667
- Bet ndd for reforming estab band. No money, all origs. Vocs a plus. Infl Floyd, U.2. Hendrix. 213-650-2454
- Bat ndd to complete spiritually minded band w/personality, musicality, hythm & soul. Sngwring & vocs pref'd. Marcello, 213-976-6302
- Best ndd. Newly forming soulfl, wicked, moody, meldc HR, Lynch Mob style. You, killer image, abil, bcking vocs, hrd wrkg team plyr. Pros only. 818-990-2472
- Best or bs plyr/drim team ndd. Achtung Baby mts Nothings Shocking, Ready to commit, ready to perirm. LA based. Steve, 714-840-2060
- Best weld groove & inventive style sought for R&R band. No techies, pls. 818-560-3267
- Best widings & equip to join the SICK TWISTED MOB. No lazy, no drugs, no Jovi, 818-545-1232
- Best wid by drim to help form band. Nd to be cooperative, srs but have lun, infl world beat, rock & spirit. Robert, 213-871-8055 x 608
- Best wid by Jorning crint? LHR band. Bckup vocs & Ing. 4881 will by Jorning crint? LHR band. Bckup vocs & Ing. 4881 will by Jorning crint? LHR band. Bckup vocs & Ing.

o/1-8055 x 608
-Bst wtd by forming cmrcl HR band. Bckup vocs & Ingimage a must. 818-762-7403
-Bst wtd for aggrssv, hi energy band. Got grt att. matrl & indie labl connected. No metal, just grt groove & drive.

Bst wtd for big rock band. Infl VH, Zep, AC/DC. 310-306-

-9st wtd for orig rock band. Infl Hendrix, Police, Sting, others. Rob. 310-837-3768
-9st wtd for orig, middle road HM band. Maj recrdng & foung proj. Must have trnspo & 100% decictn. Send

for alternative Hard Rock project w/financial backing and connections.

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-Gulf & drmr w/tons of matri sk intelignt, meldc bst in vein of J.P. Jones to form band. Srs only Jason, 818-996-1345 -Gulf plyr & piano/organist are lkg for bs plyr & drmr to form honky tonk blues/rock cover band for fun & profit.

-Guit plyr & piano/organist are likg for bs plyr & drmr to form horisy tonk blues/rock cover band for fun & profit. Tom, 818-352-1168
-Guit plyr sks bist who likes Bad Brains, Pixies & Scratch Acid. Eric. 213-549-0506
-HI calliber, solid pocket plyr wid for complex crinrol band wibig vocs, bigger sings, biggest sound fimage, no aft's, no drugs. Jeff, 818-996-331
-Hwy groove, young, in your face band, new Skids to old Metallica, wikiller liks, sks rock solid, ling dark hir shownin widedictin & personality. 818-985-0460
-Lid guit/voc wimatif sks bis to formband. Infl Heridrix, U2, AChains, Peppers, Gary, 310-452-7265
-New band nds groovy bs plyr male or fem Infl Jesus Jones, U2, Bush, Altimiv popidance, very rhythmic Nancy, 213-894-3159.

Jones UZ, Bush, Alfmity popidance, very rhythmic Nancy, 213-934-329.

Jones UZ, Bush, Alfmity popidance, very rhythmic Nancy, 213-934-329.

CLAW, pro HR band wikiller Ing hr image control, so store, and all ablic nones xis bit Programmers, popidal programmers, and programmers, popidal programmers, and programmers are young wimuch plyngrecrding exp. 818-762-7274.

Solid ba plyr wid for semi liny, alfmity So Bay band. No glam, dorks, egos, grandpas, Twisted shis of humor a plus kenny, 319-374-8226.

Solid, imaginity bs plyr ala John Deacon, Andy Roarke, wid by guit & dirmit forming new band, Inil Zep, Smiths, House of Love, John, 818-304-9446.

Spiritual, not born again Inil UZ, 2cp, Rush & any music from the guit & heart wifeeling. Danor John, 213-342-0719.

Stand up acous so or hand held acous bis for unplugged ggs, Pro possibility. Chris, 213-874-2307.

Superstar born critic rock bit wid. Must be young, have timspo, sing bickup, image, 100% dedictin. Inil old Kiss, C. Trick, Poison, Johnny, 818-367-8799.

Upright bst rold, some elec aplus, vocs a must. Seasoned plyr. SRV, Little Walter, Hendrix, Stray Cats. 818-902-1084.

WIKKED WENCH sks bst wivocs for HR act wiggs & labi

pyr. SRV, Little Walter, Helburn, Co..., 1084 - WIKKED WENCH sks.bst.w/vocs.for.HR act.w/gigs & labi intrat. Tommy, 818-992-0403

11. KEYBOARDISTS AVAILABLE

-Ace plyr, top gear, gd lkg. Style like A/Chains, Stone Temple Priots. Rick., 213-469-6748 - Oo you nickleybrds for your feoring? Xceptinl, textural, gri gear, xinf rates, 213-876-4814 - Hit ech keybds is 8 battleams ki members to J/F light, cmrcl rock grp. Must have image, chops & gear Intil Rush, Kansas, ELP. Dream Theater 818-951-1442 - Hi you ndkeybdrds, drms progmmg, bs programg, keybrd plyr, avail for pro sits. Mt., Natin, RBM, 310-208-3772 - Keybdst winew pro equip, pro gear, sks pro proj. Midi, any styles, has album credits, overseas exp. fill ins, 1 niters. 310-677-7994

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-Keybdatisngwru, index, as a suning HR. Will relocate from Springfield, MO area, Lance, 417-865-5917
-Keybrd plyr & voc lkg for wrk in studio, shows, any lype wrk we can do, wring sngs, lyrics. Lkg for wrk. Call us at 909-395-9867
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11. KEYBOARDISTS WANTED

•KILLIAN RYAN, altmiv band in the REM, P. Furs, U2 vein sks keybdst. Bcking viocs a must. Mgmt, proder & legal rep already in place. Pat. 310-920-2952

- A #1 Keybdsdt wid for cmrcf HR grp. w/maj. mgmt & maj. proder. Must sing. Currently in studio. Pls, pros. only. Ask. for the control of t

for Joe, 310-791-0242
-A1 keybdst2nd guft/voc ndd to compl sound & lk of Texas infl bluesy, progrsv band w/labl connex & top name mgmt, 818-508-8461
-Big band forming, Planist wid, Must be exp. under 30 & hij to big band era. Cesar, 310-922-2385
-Black fem keybrd plyr for funky, all fem R&B band, 310-213333

631-0557
-Forming new funk, rock, R&B band Infl Robbie Neville, Twr of Pwr. No metal, HR or drugs Srs w/own gear. Tom, 818-505-1059
-Funk/rock, bluesy band sks keybdst. Versittlifty & gear a must. Henry, 818-760-6880
-Keybdrd plyr wid Alice Cooper, Ozzy, Rainbow in the 90's version. Band sit w/mgmt. Fem singr. 310-659-0515
-Keybdst ndd for reforming estab band. No money, all origs. Vocs a plus. Infl Floyd, U2, Hendrix. 213-650-2454

Keybdst ndo to complete H&H band, Ian McLJon Densmore, Ray Manznarek, 213-874-6427

-Keybdst noo to complete H&H band. Ian McLJon Densmore, Ray Manznarek 213-874-6427
-Keybdst sought by establem sing/isngwfr into progrsy, attmix, art nock windie ablum & college agrily. Must be proceed with set of humor. 310-479-2155
-Keybdst wissen humor. 310-479-2155
-Keybdst wissen by different benefit on the hand hand had be cooperative. Hard Corps. Run DMC & Beastles. Pls iv msg. 310-885-6404
-Keybdst wid by drmr to help form band. Nd to be cooperative, at so but have fun. Infli world beat, rock & spirit hoben, 213-874-8055 x 608
-Keybdst wid by forcit, politicians band. Style of Doors. Serio demo PO 11122, Bev Hills CA 90213
-Keybdst wid to politicians band. Style of Doors. Serio demo PO 11122, Bev Hills CA 90213
-Keybdst wid to accompany fem singrior possible future gigs in area. Betty, 818-882-7647
-Keybdst wid to pick by swifel hand for csts, club wik. Minimum \$75, wide repetion. Pref someone widay gig. Debbie, 310-335-2253
-Keybdst wid to wik wifer woc, jazz, standrds, Brazilian, eventually form band. Srs & exp only. Reina, 213-935-817

eventually form band. Srs & exp only. Reina, 213-935-6170
-Keybdst wid who likes UK Infl Eddie Jobson, John Lord of Deep Purple, 213-850-3604
-Keybrd plyr ridd to form contimpry jazz/R&B band for instimatil & voc gip Foreplay, Anita Baker, Najee. John, 310-289-5610
-Keybrd plyr wid for orig, meldc, altmit band w/24 trk access & refirst spc. Must be solid & dedictd. Infl REM, Beatles, Gratelf Dead, Elvis Costello. 310-389-2824
-Light keybdstrdmr wid for meldc rock band Fleetwood, U2. Pros only, no drugs, no alcohol. Currently recrond & gigging for recrd intrist. Lisa Lichtenstein, 310-399-2179
-Plano or harp accompanist to ethis wimale voc. Standrids, popular, Johnny Harlman, Nat Cole, Sinatra, Lv msg for Gary Hartford, 310-821-2286

-Richly exp singr w/strong vox sks partner to compose sensitive & pwrll rock w/soul. 310-450-8283 -Textural keybdat wid. Must ply sampled boking vocs also. Very atmosphic rock. Got matri & musicins. 818-SUN-HATS

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-Textural keybdst, male or lem, whoking vocs, ndd for estab, orig, romantic, art/pop grp. Recrding & live. 818-501-656.

-6566 d, bs keys. This is the gig to have. Grisngs, gri guys, status plyrs only. Must sing strong bokups, lead lity. Mark, 310-838-3667

quality. Mark, 310-838-3667
•XInt keybdst widfor multi flavored recrding/perfirming grip Pop, rock, R&B & more. Plugged in, Xint opportunity, Mike

12. VOCALISTS AVAILABLE

•1 fem bilingual Spanish singrisks sngwrtr, INXS, Cure Yellow infl. Call Nico, 310-837-1163

Yellow inft. Call Nico, 310-837-1163 -1014 voc, 3 1/2 range, dbls on guit & keys, sks pro sits. Pop. HR Eric, 818-506-7014 -A+ voc, 23, educated & exp, guit, keys, 3 1/2 range, Logan mts Bono, sks pop. HR band w/spec, mgmt or deal. Eric, 818-506-7014 -AAA #1 soullt HR voc avait for paid sits only, 310-318-0814

0814
-All American male voc avail. Intl Steve Perry, Jack
Blades, Tommy Shaw, Bryan Adams. David, 818-908-9082
-Almazon goddess. Wild & srs woman/singt/sngwftr w/ necsty exp sks collab, band & recrd deal in any order. 310-450-8283

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- Attractv tem voc kg for wrk. Demos sessions, albums, etc. \$65 bckup per sng. \$75 ld & bckup. Pop, R&B, T40, etc. Tara Word, 213-756-8416
- Attractv pro male vocsngwrtr avail for sng collab & demo wrk. trill Coverdale, Rogers, Tate. 818-410-5540
- Chaka Khan's son is white, slim, handsome & has 3 oct range. Intristd'? Call Michael, 818-785-9764
- Dedictd young 14 y/o old winflot En Vogue & SWV. alto/ soprano, lkg for prodor that can arrange hip hop & R&B music. Anaya, 818-761-5382
- Do you wnt that real AC/DC voc sound or a voc like Kixx? I'm he man. 28, pro, tourng exp. Jay, 510-689-9422
- English singr/sngwrt/guit w/maj labl intrist kg to wrft w/ quality musicns for intellight, moody pop. REM, Sting, Costello, Sundays, etc. Lou, 310-390-3752
- Exp fem voc sks wrkg cntry rock, R&B band. Intl Ethridge, B.Raitt, T.Yearwood, L.Ronstadt. Lks, presnc, pro att. Debi, 310-316-2547
- Exp voc, tueled by dark, aggrsv, deranged, intense music. Bowle, Bauhaus, Ministry, Sisters, Idol. Lkg for compatible musicns for collab. Call now. 213-845-9808
- Expand the strange. Hd affirth, industrial, Seattle-sound, main intl Pearl Jam, Doors, A/Chains. Brian, 310-378-2100
- Fem artist sks musicns to gig & recrd strong, orig, nots rispired sngs. Must be xtraordinary & still fresh. Intil Bad

2100
Fem artist sks musicns to gig & recrd strong, orig, roots inspired sngs. Must be xtraordinary & still fresh. Infl Bad Co, Fleetwood, Dead. C.Berry, 818-784-9368

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- Fem voc avail for recording, perfirming & demos. Total pro, Id & bckgrind. Pro sits only. Michaelle, 213-755-6942
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Hi pitch vocs, Jamie, 818-988-4723

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All styles, Daniel, 909-338-4640

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Prince, Gary, 213-464-236

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**Melancholy crooner ata Ferry, Bowie, Morrisev, Murphy,

sks industrial, noise or damage band. Art, 213-482-7669
-Mixed black lem, 14 yio, avail to fill for R&B, hip hop properties between ages 12-16. Alto, soprano, Anaya, 818-761-522
-Poet/sing/rsngwrir w/conscience & anger, sks diverse yet aggrsv all mirv band on guit to form band. Have intrist & right and the state of the state of

yet aggrsv altrm't band or guit to form band. Have intrst & mgmt. 310-288-8009
-Pro slingt/sngwrit w/3 1/2 oct range sks orig, complete band. Lkg for Extreme mts Kansas mts Toy Matinee. 818-786-7539
-Pro voc availto J/F 2 guit, ballsy, bluesy band. Zep, GNR, Aero, AC/DC. No Orange Co. Pros only, 213-960-2010
-Psycho Ironthm xtraordinare, star image, trained pro, sks big groove gods, labl deal or intrst, bcking, mgmt only. No geeks or Euro GIFs. 310-247-8727
-R&B, pop fem voc & sngwrit wilk & image avail for sessions & demo wrk, tds & bckgmd. 818-361-1337
-Rap grp lkg for deal. Sebastien. 714-975-1666
-Stingravallw/uniq style, skg to J/F band. Pwrif sns & raw edge. Alice/Chains, Stone Temple, Pearl Jam. 213-653-8109

8169
Singr, 30, avail. Infl Jagger, Cougar, Morrison. Straight ahead rock. No glam or metal. Pros only. Dave, 213-664-4671
Singr/sngwrtr/mythm guit avail to J/F band. Infl Nick Cave, Leonard Cohen, Peter Murphy, Church, etc. 818-

Cave, Leonard Cohen, Peter Murphy, Church, etc. 818-994-9325
-Srs male ld singr/sngwrtr lkg for altrntv rock band w/unip edge. I've got my sluff together, do you? Terry, 213-876-5376

5376
-Strong, verstl singravailfor studio only, Infl include HM,
Coverdale, Powell, Keifer, Rhythm & blues, Muddy Waters,
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-Voc & guit team skg phyrs to JF HR groove, funk sit. Inflorm dance to industrial rock. Jimmy or Rueben, 818-951-1754-818-951-2957
-Voc sks hvy proj. Soult, mood & teel, S'Garden, Kings X. Stone Temple Pilots, 310-801-9262
-Voc to form band wicreaty people that know what they want. No totalitarians, Almruty groove. Soul Asylum, Failure, All, Love Bone. 213-628-1770
-Voc wings, att & aptitude sks pwr pop punk band. Ramones, early C.Trick, Replacemints, for pro gloging sit. Gd vocs & image. Phil, 181-458-1332
-Voc avall for undergrid inft, psycholic, rhythm, grooove pol, Main intl Monster Magnet, S'Garden, Skin Yard. Contact Bret, 81a-951-1754

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*Voc/Guth sks band into Pantera, Helmet, Rollins, Fatth.

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*Voc/keys/sngowtr, 30's, lkg for altimty to avant garde proj.

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sks pro lwy groove w/mgmt, bckng or labbs a must. No

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No hairspray, junkies or wimpy rock star lypes. Call Clift,

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*#1 all American singr wid by R&R band w/sngs, direction & new demo. Must have sngwring, charisma & wailing meldc vox. Keith or Chris, 818-780-2009.

1 awesome male to throat for rock band w/hvy groove & all the right elements. Bob, 818-787-3075.

1 Ing hr, soulfl singing freak ndd for band w/own 24 hr lockout, mgmt & labl intris. Ganja G, 818-997-7290.

2 guit, 7 pc R&R band nds styled id singr w/soul. Worth the call. Carrie, 213-368-6449.

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*Aggrav, semilgiam voc w/timt, image, ndd for this over the top kind of thing. No lazy, no drugs, no daddies. 818-545-1332

1434

•All orig band lkg for sould singr to add to world beat jazz/
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- Alt mit hy band wintense sings & a lot of dynamics. Inform Pumpkins to Tool. No singr wuniq vox. Hair doesn't matter. Carrie, 818-348-2072

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7446
•Gult & drmr w/w/tons of matri sk bluesy, meldc voc in vein of Eric Martin & Ray Gillan to form band. Srs only. Jason,

Guit pyrrsngwrit wfilm & album credits lits for exceptnily vason, graingri/pricst. Chicago, Toto, sophisticid, Phil Collins. 818-782-9790

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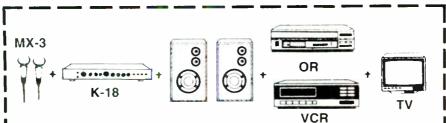
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