NOVEMBER 14, 1964

PRICE: 25¢

Is Now On Film

#### MUSIC The Hank Williams Story BUSINESS Vol. IX, No. 15 Incorporating music reporter

The U.S. Group Scene: Part 1 – Male Jan and Dean

> 54740 WEST VIRGINIA **BRINCETON** • Y NJGEL 617



**"NOBODY** 

LOVES ME"

ANNA

**CRAIG** 

FOX 540

WINNING SLATE

THEME

FROM

**"GUNS AT** 

**BATASI**"

**ORIGINAL SOUND TRACK** 

**FOX 547** 

**"GOODBYE** 

**CHARLIE**"

JOYA

SHERRILL

FOX 548

BY A LANDSLIDE MARY WELLS "AIN'T IT THE TRUTH"

FOX 544

**5th STRAIGHT TERM** 

"RIO CONCHOS" JOHNNY DESMOND

**"LITTLE DRUMMER BOY"** 

> HARRY SIMEONE CHORAL

> > FOX 429

MUSIC BUSINESS

November 14, 1964

## REVIEW OF THE WEEK



#### Rush, Rush, Rush

Capitol Records recorded "Ben Franklin In Paris" on Sunday November 1. By Tuesday evening (3), copies of the LP were in the hands of reviewers, and by Wednesday copies were being shipped out to Capitol distrib branches in the New York area. Such speed may have established a new record for the label. "Franklin" received mixed reviews but Capitol is banking on the Preston name to sell albums. And they could be right.

#### Bonanza of Stars

Big plans are shaping up for the pop-rock one-nighter scene next spring and summer at the William Morris Office. Music Division director, Jerry Brandt, announced last week the first of a projected series of packages would hit the road next April 16 for an 87-day cross-country run. It'll be tagged "Bonanza of Stars," and will feature between 12 and 18 acts.

Brandt confirmed that the package is being sent out in direct competition with Dick Clark's "Caravan of Stars," which starts its equally long tour at about the same time. Clark's packages were formerly handled through the Morris Office and former music division head, Rosalind Ross. Earlier this year, Miss Ross left Morris to go into partnership with Clark on the West Coast and Brandt replaced her at the Morris Agency.

Gene Pitney is expected to be one of the leading acts on the "Bonanza" tour along with at least two as yet undisclosed British acts. There was some speculation that these might be the Animals and the Searchers but there was no confirmation of this. Another

facet of the tour is a promotional tie-up with a national product advertiser.

Brandt also disclosed plans for a summer tour to be tagged "Bonanza of British Stars," to feature at least eight British attractions.

#### The Most For Most

It's not only the British acts who are doing well these days but also the British record producers. A case in point is 26 year old Mickey Most, who produced the hits by the Animals, the Nashville Teens and Herman's Hermits, and recently cut Brenda Lee in England ("Is It True.").

He just signed two lucrative producing deals, one with CBS Records, to produce record to be issued in the U.S. and Canada (on the Epic label) and one with EMI for records to be issued in the United Kingdom.

His CBS contract is for \$250,000 over three years, and his EMI deal is for the largest amount ever guaranteed by a British company. Neither of the arrangements covers records made by him with the Animals, the Nashville Teens or Herman's Hermits, since these were previously set with other local British labels. Most will continue to record these acts outside the CBS or EMI contracts.

#### **Churchill's Speeches**

A collection of Sir Winston Churchill's private recordings definitive speeches, and historic addresses in the House Of Commons made in secret sessions is being made available on record by London. A press luncheon marking the release of the 12 LP set will be held on Thursday, November 12, at New York's Overseas Press Club. A 60 page book on Churchill is included with the records. The set will retail at \$100, and will be issued on Sir Winston's 90th birthday, November 30.

#### **Erroll Garner Tour**

Erroll Garner has started a month of concert and TV dates in Europe after a highly successful tour of Great Britain. November 7 (Saturday) Garner recorded a live concert in Amsterdam, which was recorded by Garner's Octave label and will be issued on Philips Records abroad. (U. S. label has not yet been set.) Garner will cover Copenhagen, Stockholm, Helsinki, Malmo, Basel, Geneva, and Lausanne. Dates in Spain, France, Italy and Belgium are pending for early December.

On January 22 Garner starts his annual U. S.-Canada tour with an engagement in Toronto. After that there is a good chance he will tour Australia.

By Ed Sherman

#### Peter & Gordon Back

Peter and Gordon will return to the U.S. for another tour starting November 15, when they will appear on the Ed Sullivan TV show. The boys landed in the States on Sunday (8) after a flight from London, and are spending this week in New York giving press interviews and doing record promotion. About 10 dates have been set so far for their four week tour.

#### Judy & Liza "Live"

Judy Garland and Liza Minelli are giving two concerts at the London Palladium instead of one. The first, which took place Sunday, November 8, created such a demand for tickets that the promoters scheduled a second concert for Mid-night Monday, November 9. The mother daughter duo has also okayed taping a special to be presented on BBC-TV this fall. It is hoped by Garland-Minelli fans that EMI will tape the concerts and obtain the tapes of the BBC-TV show for records.

#### **BRITAIN'S TOP 20**

Courtesy Melody Maker, London
1 (THERE'S) ALWAYS SOME-
THING THERE TO REMIND ME Sandie Shaw-Pye
2 OH, PRETTY WOMAN
Roy Orbison-London
3 THE WEDDING Julie Rogers-Mercury
4 WALK AWAY
Matt Monro-Parlophone 5 HOW SOON
Henry Mancini-RCA
6 WHEN YOU WALK IN THE
ROOM Searchers—Pye
7 WHERE DID OUR LOVE GO?
Supremes-Stateside
8 SHA LA LA Manfred Mann-HMV
. WE'RE THROUGH
Hollies—Parlophone
Cliff Richard-Columbia
11 I'M INTO SOMETHING GOOD Herman's Hermits-Columbia
12 BABY LOVE
Supremes-Stateside
13 ONE WAY LOVE Cliff Bennett and
the Rebel Rousers-Parlophone
14 I'M CRYING
15 I WOULDN'T TRADE YOU FOR
THE WORLD Bachelors-Decca
16 RAG DOLL
Four Seasons-Philips
17   WON'T FORGET YOU Jim Reeves-RCA
18 UM, UM, UM, UM, UM, UM
Wayne Fontana and the Mindbenders—Fontana
19 EVERYBODY LOVES SOMEBODY
Dean Martin-Reprise 20 GOOGLE EYE
Nashville Teens-Decoa



"Mr. Cugat, Tito Puente suggested I contact you . . . "

#### **CHARTS & PICKS**

Pop 1	00	e	14								16
Pop L	P's										20
Count											
Single	P	icks									 22
Album	P	icks						÷	÷		24
Radio	Ex	posur	e	C	ľ	18	u	:t	;	•	26

#### **Eddie Cantor Album**

Eddie Cantor, the great showman he was in life, will be remembered for many years to come when Turk Prujan and Frank Bresee, producers of Showbiz Records, release the Walter Winchell narrated album entitled: "A Legend Named Eddie Cantor."

In the weeks prior to his death, Cantor showed great enthusiasm in the production of the album and just three days prior to his death, delivered to Prujan, through his long-time secretary, his complete library of tapes and information covering his entire 60 years in vaudeville, radio, motion pictures and television.



HAS A HIT: Lorne Greene, star of "Bonanza," most highly-rated show on television, is making personal appearances in behalf of his first RCA Victor smash hit single, "Ringo." On a recent visit to Boston, Lorne visited with Arnie Ginsberg, popular WMEX DJ.

#### Our Country Issue Dear Mr. Chase:

I have been a reader of Music Business since its first issue, but the issue of November 7, 1964 is YOUR BEST. With men like Charlie Lamb in Nashville you almost have to produce a top magazine. Please and I quote, "Keep Up the Great Work."

Never in my five years in the Country Music Business have I read a better story (or stories) than I have just finished reading in Music Business.

Our hats are off to you and your fine staff for a job "Well Done", just don't stop the work now.

I also think that Country Music should get it's own TOP 100 there are releases that are fit for the top 50 but never get recognized enough to make it. WHAT CAN BE DONE ABOUT THIS?

Sincerely yours,

Earl Rothgeb, President Earl Rothgeb Promotions Luray, Virginia

Ed. Note: The stories for the MB Country Issue of November 7 were written by General News Editor Ren Grevatt (a member of CMA) with an assist from June Bundy. Charlie Lamb sold advertising for us for that issue. We have considered a top 100 for Country records but have not found enough making a real impact to fill a 100 chart.

#### Love, Love, Love Gentlemen:

I am no one in the record business, just an 18 year old girl who absolutely loves, loves loves popular music, and I am lucky enough to have a subscription to Music Business, which I love, love, love, love! The inside gossip (like the Mary Wells label change and the

#### Letters to the Editor

James Brown court case), the charts, chart picks, even the ads flip me. I also like the idea of the British Top 20, and I hope you continue it. What I like most, however, are the articles about record artists. I especially enjoyed the article you did a few weeks ago on my very favorite, Roy Orbison. There really aren't enough great adjectives in the English language to describe how good he is-he's so great it's a little scary!

There is one thing you write a lot about, however, that really confuses me. What is Electronovision? I keep getting the horrible feeling I'm missing something great!

Sincerely, Flo Boyd

Newcomerstown, Ohio. Ed. Note: Electronovision used to confuse us too until we found out it was a brand name for a tape filming process that can be shown on TV or in theaters. We hope this clears up your confusion and we are happy you approve of our magazine.

#### From England Too Dear Sir:

After recently arriving home from New York my friend brought with him some record magazines. Amongst them were several copies of Music Business, and I am writing to tell you how astonished I was after reading them. Your magazine is SUPERB. It is easy to see why America is so far ahead in the world.

So I am writing to you to inquire how much it would cost, for you to send me a copy each week.

If it is at all possible could you send a reply to this letter immediately as I am anxious to keep up with your superb magazine. May

you and your magazine continue its excellent trek across America forever.

Yours faithfully,

Harold F. M. McMonagle Liverpool 16, Lancashire, England.

Ed. Note: Thanks for those kind words Harold. Our subscription rates for Europe are loaded on page 4 of this issue. Welcome aboard.

#### Servicing Stations

Dear Sir:

In reading your October 31 issue I came across a letter written by Tom Kutza from WISL in Shamokin (Pa.), and I find that what Mr. Kutza says happens to be the truth.

Athough there are some distributors in the Pittsburgh area that are excellent, still there are some that only service big market stations and big time D.J.'s. We are a top 40 station and receive most of the top 40 records; however, as I said before, there are distributors who forget about 100 watt stations or smaller market stations near big ones.

Mr. Kutza and I are in the same boat along with many, many others. Hope someone hears our plea.

Thanks for hearing me out.

Yours very truly, John J. Vincze Station Manager WQTW

Latrobe, Pa.

Ed. Note: Tom Kutza's complaint, like John Vincze's is that of many small station managers and discjockeys. It is doubtful if distributors or manufacturers will ever service the smaller stations to the same extent they do the large ones, so it is incumbent on smaller station personnel to make weekly visits to local distribs to obtain records that they don't receive at the station.



Incorporating Music reporter 225 West 57 St., New York, N.Y. 10019 Telephone: Area Code 212, JUdson 2-2616 Cable: MUSICBIZ NEWYORK Publisher and Editor-in-Chief Sam Chase Administrative Carl Bosler Asst. to Publisher Editors Bob Rolontz Eeditor Bory Kittleson Associate Editor June Harris Associate Editor June Harris Associate Editor June Bundy Radio-TV Editor Dom Cerulli Jazz Editor Beverly Shelton Asst. to the Editor Advertising Department Mel Mandel Sales Promotion Manager Circulation Department Samuel Yager, Lilliam Spine N.Y.

Nashville
P.O. Box 396; Tel: (615) 255-0492
Charlie LambAssociate Publisher
Hollywood
6269 Selma: Tel: (213) HO 3-8080 Julian Portman West Coast Editor
Kae Algyer West Coast Sales
International
Walt Grealis 426 Merton St., Toronto 7; Tel: 485-1679
Brian Harvey London Record Mirror, 116 Shaftesbury Ave., W1.
and an a

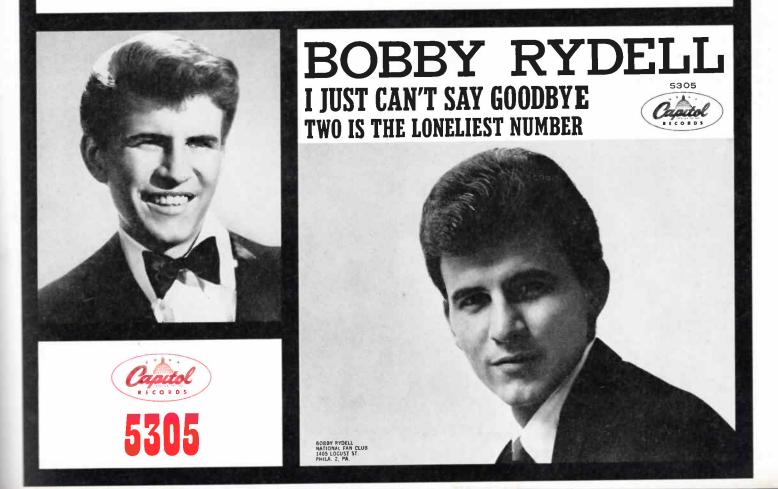
Record Mirror, 116 Shaftesbury Ave., W1. Eddie Adamis France 2 bis Ste. Genevieve, Courbevoie (Seine)

#### Subscription Fulfillment

Send Form 3579 to 225 West 57 St., New York, N.Y. 10019

Music Business, Inc.; editorial and advertising offices at 225 W. 57 St., N.Y., N.Y. 10019. JU. 2-2616. Publication office, Zeckendorf and East Gate Blvds, Garden City, N.Y. Single copy price 25 cents. Subscription prices: U.S. and possessions and Canada, \$7 a year, \$20 by air; Europe: \$26 per year by air, \$10 by surface mail, payable with order in U.S. funds. Rates for other countries, \$10 per year; \$40 by air, payable with order in U.S. funds.

## CAPITOL CATCHES ANOTHER STAR! BOBBY RYDELL I JUST CAN'T SAY GOODBYE b/w TWO IS THE LONELIEST NUMBER Bobby's first cut for Capitol really cuts loose! Both sides are so good, he could have a double smash!



#### MUSIC BUSINESS

NOVEMBER 14, 1964

## The U.S. group scene: part 1—male

#### American groups have found they can co-exist with the British as long as they have a sound of their own

Yanks hot too. The overwhelming success of the British vocal groups during the year 1964, has tended to obscure the fact that a number of American male vocal groups also had great success during the same year. Two of these groups, the Four Seasons and the Beach Boys, both had million selling records during the year of the British invasion.

Another indication that the American vocal group sound can and does co-exist along with the sound of the groups from Liverpool, Birmingham and London, is the half-dozen or so new U.S. male groups who have recently come up with hits their first time out on records. They include the Hondells, Ronny and The Daytonas, the Newbeats, the Chartbusters, and the Four Tops.

**Stand nine feet tall.** The four American groups who stand about nine feet tall and look down at a veritable sea of one and two shot male groups are the aforementioned Beach Boys and Four Seasons, and Jan and Dean and the Drifters.

The success of these groups is unquestioned. The Beach Boys so far this year have been hot on Capitol with "Fun, Fun, Fun," "I Get Around," (their million seller) "When I Grow Up To Be A Man," "Wendy" and "Dance, Dance, Dance." They were pretty hot the year before as well. The Four Seasons have had one of the greatest years in their four year history, with smashes on both Philips and VeeJay with "Dawn," "Stay," "Ronnie," "Rag Doll" (their million seller) "Save It For Me" and their current "Big Man In Town."

Jan and Dean blazinq. The year 1964 has been a big, big one for Jan and Dean on Liberty. The duo, in and outers until this year, have rattled off a solid string of clicks, including "Dead Man's Curve," "New Girl In School," "Little Old Lady from Pasadena," "Anaheim, Azusa, and Cucamonga Sewing Circle, Book Review and Timing Association," and the current clicks, "Ride The Wild Surf," and "Sidewalk Surfing. As for the Drifters, they have had a good, good year, with their big selling "Under The Boardwalk," (about



THE FOUR SEASONS



THE DRIFTERS



THE BEACH BOYS



JAY AND THE AMERICANS ... swinging with Kama Sutra



THE HONDELLS



THE TAMS

s00,000), on Atlantic and their present smash "I've Got Sand In My Shoes."

Sound is the key. The key to the success of these groups is their sound. In each of these four cases the groups have sound that instantly identifies them. They are as distinct and as different from the British group sound as Liverpool is from Los Angeles. Two of these groups, the Beach Boys and Jan and Dean, have Secome identified with the West Coast sound, a sound that instantly brings to mind hot rods and surf boards. In the case of both the Beach Boys and Jan and Dean there is a strong harmony flavor in vocalizing and a distinct instrumental sound, with focus on guitars and drums.

The Seasons, on the other hand, have a distinct quality all of their own, that has no relation to the West Coast style. It highlights a stomping, almost martial beat, and a high falsetto lead voice that weaves its way in and out of the group's harmonies.

**Driffers' r. & b. roots.** The Driffers feature another style that is also distinctive, one with strong r. & b. links, characterized by an emotional, overpowering type of lead performance, and almost always featuring a particularly powerful piece of song material. The Drifters have had three different lead sigers over the past decade and in spite of the changes they always manage to come up with hits.

Three of America's currently hot vocal groups, Jay and The Americans, Little Anthony and the Imperials, and the Everly Bros., are enjoying revivals after a dry spell. Jay and the Americans first broke into the hit ranks with "She Cried" about two years ago, and had another biggie with "Only In America" last year. Now, after a slow period, they have come back with a big hit in "Come A Little Bit Closer." This hit dates from their association with the new, but swinging, Kama Sutra record production firm, which produces their discs for United Artists Records.

Happening again. Little Anthony and the Imperials were constant chart-makers a few years ago and then seemed to disappear from the hit ranks. Recently they started to happen again with a record called "I'm On the Outside Looking In," which radio station WINS in New York helped break open by exposing it at neighborhood street dance parties. Their Continued on page 8



THE TEMPTATIONS



THE RIP CHORDS



THE IMPRESSIONS

current smash is "Going Out of My Head." Both of these groups have a sound that is all their own, a sound which has undoubtedly-when tied in with a good commercial song-help bring them back. The Everly Brothers, after a very weak period, have a sizeable hit with "Gone, Gone, Gone," on Warner Brothers.

Worthy of note in the current American hit pop scene are the Temptations and the Miracles both with the Talma-Motown label and both featuring that label's Detroit sound, a sound that is different and groovy. Two other groups that have been consistantly up there are the Tams and the Impressions, both of whom happen to be on ABC-Paramount, and both of whom have a down home r. & b. oriented sound.

New and hot. Two new, and perhaps as yet untried entries in the American male vocal group picture are The Hondells and Ronny and the Daytonas. Both have had big hits: "Little Honda" for the Hondells on Mercury, "G.T.O." by Ronny and the Daytonas on Mala.

The Hondells got their hit by jumping on the Beach Boys album side "Little Honda," which was penned by the Beach Boys own leader Brian Wilson. They and Ronny and the Daytonas could be called West Coast sound groups, pointing up their own individual styles meshed with a distinctive sound.

Other newcomers. Other new male American groups with one hit apiece under their belts are The Chartbusters on Mutual, the Newbeats on Hickory, and the Four Tops on Motown, Don Covay and the Goodtimers on Rosemart finally have a big hit with "Mercy, Mercy." Their hits are all solid and they all have an individual sound and style. If they can retain that individuality on future records they too can stay in the hit ranks for a long time to come.

There is no gainsaying that fact that the British male vocal groups continue to play a very important role in the American record picture and will probably do so all during 1965. However, there is no doubt that a number of our own American male groups are stronger now than they were before the Britons took America, and many new Yank vocal combos are making a real dent in the group scene.

REN GREVATT

This is the first part of a two part series on the U. S. group scene. Part II will deal with female vocal groups.



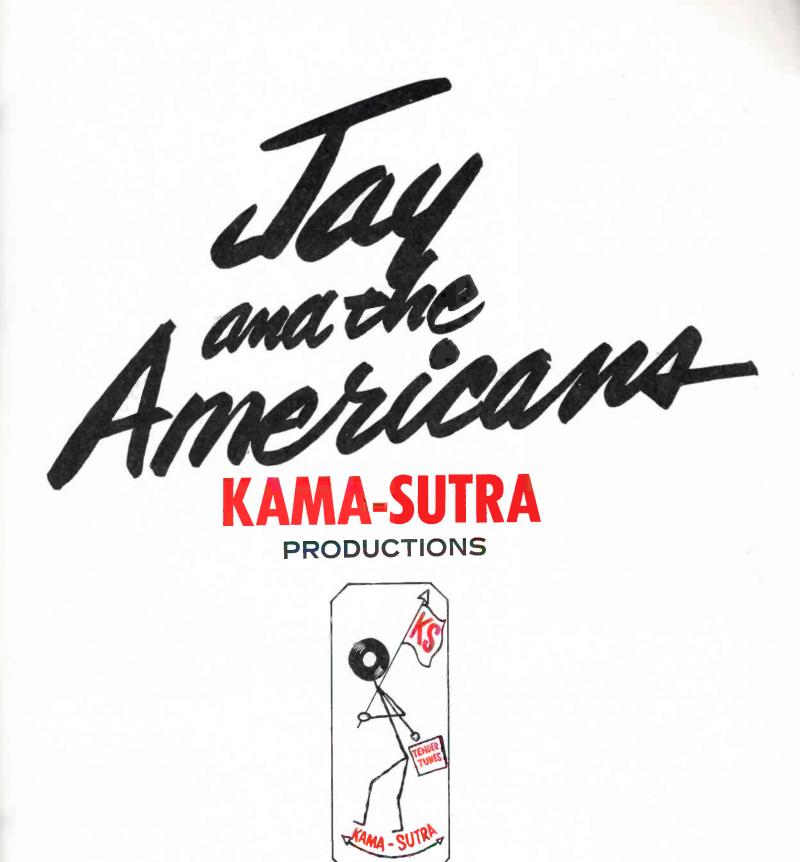
THE EVERLY BROTHERS



DON COVAY AND THE GOODTIMERS ... finally have a big one



LITTLE ANTHONY AND THE IMPERIALS



## "Your Cheatin Heart"



George Hamilton as Hank Williams, in a typical Grand Ole Opry appearance



Hank Williams Jr. sings his father's songs on the picture sound track, and for MGM Records

## The story of the great Hank Williams

**Died at 29.** Hank Williams died eleven years ago, on December 31, 1953. He was then just 29 years old. In his brief life span he composed over 200 songs, many of which became all-time hits ("Your Cheatin' Heart," "I'm So Lonesome I Could Cry," "Cold, Cold Heart," "Hey Good Lookin'," "Ramblin' Man," and many many more) and he himself became a top singing and recording star, both as Hank Williams and Luke the Drifter. His tragically short, trouble-filled life had enough triumphs and tragedy for many a novel or a movie.

Now, eleven years after his death, Hollywood, in the person of Sam Katzman and MGM Pictures, has turned out a film about Hank Williams, called "Your Cheatin' Heart." It stars George Hamilton as Hank, and Susan Oliver as Audrey Williams, Red Buttons, Arthur O'Connell, Chris Crosby (Bob's son), Shary Marshall and Rex Ingrahm. Sam Katzman is the producer and Gener Nelson the director of the MGM picture.

**Eleven songs.** Eleven of Hank Williams' songs are contained in the movie. They are all sung by Hank Williams, Jr., who is now a vocal and recording star in his own right, and who records for the continued on page 12



George Hamilton's show suits for the movie were made by Nudie, Hank Williams' personal suit maker



same MGM label where Hank Senior was one of the brightest stars. The sound track of the film is being released this week on MGM Records.

Hank Williams' original recordings, which are contained on 20 MGM LP's, are still strong sellers, even though it has been almost a dozen years since he died. There is little question but that the film "Your Cheatin' Heart," will provide new impetus for sales of his recordings.

The photos on these pages are from the MGM picture "Your Cheatin' Heart," starring George Hamilton and Susan Oliver.

## "Your Cheatin' Heart"

A film of triumph and tragedy



Hank entertains from a porch in this colorful scene



The big, exciting fight scene—with Susan Oliver ready to join in



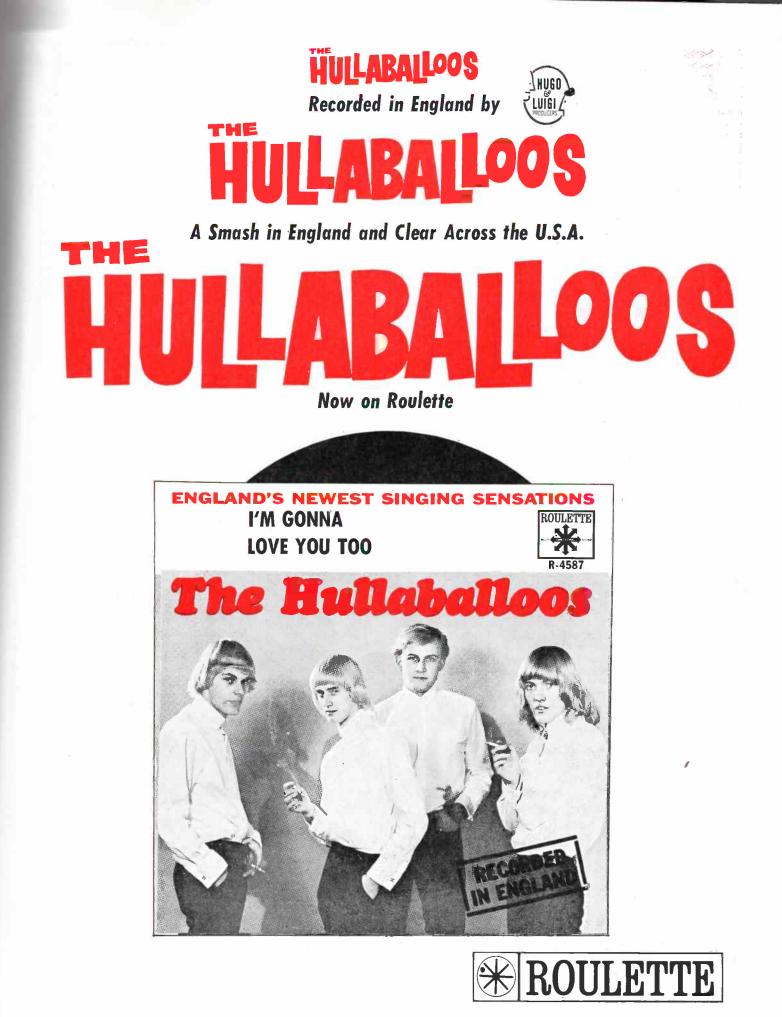
Susan Oliver portrays Hank Williams' wife, Audrey, in the film



Williams would often give impromptu performances, as he does in this night club scene



Chris Crosby, Bob Crosby's son, makes his acting debut in "Your Cheatin' Heart"





## **ARTIST OF THE MONTH**

November, 1964

## **The Newbeats**



A shrill, high-pitched screaming falsetto is the trademark which first established the Newbeats on disc. Their first record on Hickory, the unusual sounding "Bread and Butter" became an absolute smash just a few weeks ago, and was quickly followed up with their present winner "Everything's Alright," which has broken out all over the country.

The Newbeats are a male trio comprising brothers Mark (22) and Dean (25), (who, for some strange reason, as yet haven't revealed their second name). The threesome is completed by Larry Henley, a 23 year old blond Texan.

#### Born in Georgia

Georgia-born Mark and Dean were taught to play guitar by their mother while still young, and later they graduated to mastering most other musical instruments. They played in their high school band, and on completion of their education decided to take up singing as a career.

The brothers landed a contract with Chess, and had a musical break when they recorded "Tell Him No," which became a national hit. This resulted in the usual swing across the country on one nighters with Alan Freed, and a series of television and promotion dates.

On their release from Chess, Dean and Mark signed with Hickory as a twosome, but made no records for the label until they teamed up with Larry Henley. The latter first met Dean and Mark in Shreveport, Louisiana. The two boys were making a personal appearance with their combo, when Larry stepped out of the audience and joined them in a number. This was his first attempt at singing, although he comes from a musical background.

#### Joined the Group

The event led to Larry joining the group on a resident basis. He also became great friends with the brothers, but despite his association with them, originally recorded for Hickory as a single performer.

The boys all had individual contracts with Hickory, but it took a demo tape they made as a combo for Wesley Rose, Hickory Records chief, to decide to record them as a trio and call them The Newbeats. The song they recorded was their hit "Bread and Butter."

## MATHIS BREAKS THROUGH WITH THE HIT OF THE YEAR!



## LISTEN LONELY GIRL JOHNNY MATHIS

72339



Production: Global Records Inc. Agency: G. A. C.



SUPREMES, Motown 1066

J. FRANK WILSON, Josie 923

LEADER OF THE PACK SHANGRI LA'S, Red Bird 10-014

HONEYCOMBS, Interphon 7707 THE DOOR IS STILL OPEN TO MY HEART

DEAN MARTIN, Reprise 0307

AIN'T THAT LOVING YOU BABY ELVIS PRESLEY, RCA Victor 8440

EVERETT & BUTLER, Vee Jay 613

MANFRED MANN, Ascot 2157

ZOMBIES, Parrot 9695

JAY & THE AMERICANS, United Artists 759

COME A LITTLE BIT CLOSER

HAVE I THE RIGHT?

DO WAH DIDDY DIDDY

SHE'S NOT THERE



#### NOVEMBER 14, 1964

Record below Top 10 listed In BOLD FACE made the greatest upward rise from last week's chart. Check symbol (100) indicates new on chart this week. National popularity based on sales data provided exclusively to Music Business by the nation's largest retail chains, plus radio play and sales by standard retail outlets, one stops and racks

## It's The Battle Of The Top Six!

I'M GONNA BE STRONG GENE PITNEY, Musicor 1045

WE'LL SING IN THE SUNSHINE GALE GARNETT, BCA Victor 8388

I DON'T WANT TO SEE YOU AGAIN PETER AND GORDON, Capitol 5272

GERRY AND THE PACEMAKERS, Laurie 3271

LORNE GREENE, RCA Victor 8444

DAVE CLARK FIVE, Epic 9722

NASHVILLE TEENS, London 9689

BRENDA LEE, Decca 31960

ANIMALS, MGM 13274

KINKS, Reprise 0306

This Last Week Week

12

14

15

16

17

18

19

20

23

4

38

15

21

13

19

18

12

22

RINGO

IS IT TRUE

I'M CRYING

I LIKE IT

TOBACCO ROAD

#### THE MONEY RECORDS

BABY LOVE

LAST KISS

This Last Week Week

1

2

3

7

8

9

6

5

17

11

1

2

3

7

8

#### SALE BLAZERS

mbie Test

~ ^

This Week	Last Week	
21	10	DANCING IN THE STREET MARTHA & THE VANDELLAS, Gordy 7033
22	14	OH PRETTY WOMAN ROY ORBISON, Monument 851
23	26	TIME IS ON MY SIDE ROLLING STONES, London 9708
24	16	LITTLE HONDA HONDELLS, Mercury 72324
13	41	MR. LONELY BOBBY VINTON, Epic 9730
26	29	ASK ME
27	30	WHEN YOU WALK IN THE ROOM SEARCHERS, Kapp 618
28	47	EVERYTHING'S ALRIGHT NEWBEATS, Hickory 1282
29	31	REACH OUT FOR ME DIONNE WARWICK, Scepter 1285
30	34	I'M INTO SOMETHING GOOD HERMAN'S HERMITS, MGM 13280

31	24	SUMMER SONG
32	51	CHAD AND JEREMY, World Artists 1027
33	20	JOHNNY RIVERS, Imperial 66075
34	63	ROGER MILLER, Smash 1926 BIG MAN IN TOWN
35	40	FOUR SEASONS, Phillps 40238
36	54	LESLEY GORE, Mercury 72352
37	43	JAN & DEAN, Liberty 55727 WHO CAN I TURN TO
38	58	TONY BENNETT, Columbia 43141 YOU SHOULD HAVE SEEN THE WAY
		HE LOOKED AT ME DIXIE CUPS, Red Bird 10-012
39	42	NEEDLE IN A HAYSTACK
40	37	COUSIN OF MINE
41	28	SAM COOKE, RCA Victor 8426
2	57	DUSTY SPRINGFIELD, Philips 40229
43	45	CHUCK BERRY, Chess 1345 WENDY (E.P.)
-	61	BEACH BOYS, Capitol R 5267 GONE, GONE, GONE EVERLY BROTHERS, Warner Bros. 5478
45	35	BABY DON'T YOU DO IT
	72	MARVIN GAYE, Tamla 54101 DANCE, DANCE, DANCE
47	33	BEACH BOYS, Capitol 5306
-	59	NAT KING COLE, Capitol 5261
49	68	RONNIE DOVE, Diamond 173
50	32	CONNIE FRANCIS, MGM 13287 TEEN BEAT '65
	67	SANDY NELSON, Imperial 66060
2	76	
53	46	WHEN YOU'RE YOUNG AND IN LOVE
		RUBY & ROMANTICS, Kapp 615

#### ACTION RECORDS

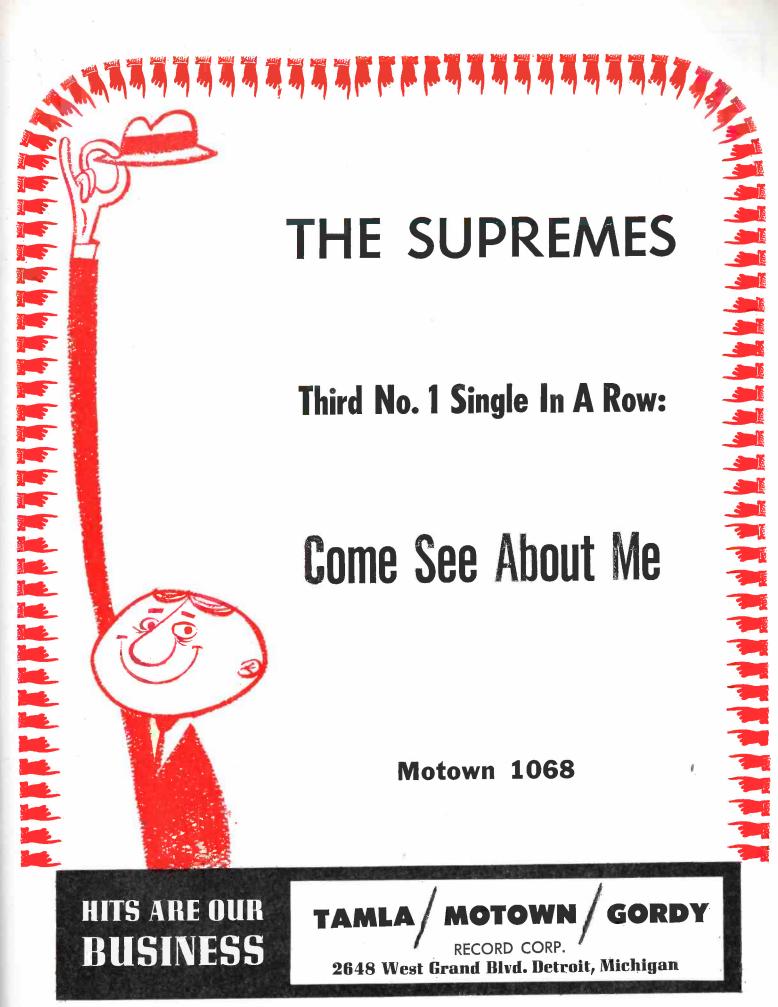
YOU REALLY GOT ME

EVERYBODY KNOWS

54	52	
55	77	GENE CHANDLER, Constellation 136 SHE UNDERSTANDS ME
56	62	JOHNNY TILLOTSON, MGM 13284 SHAGGY DOG
= 7		MICKEY L. LANE, Swan 4183
57	66	WALKING IN THE RAIN RONETTES, Philles 123
58	49	FUNNY GIRL
5.0	82	BARBRA STREISAND, Columbia 43127 SHA LA LA
50	25	MANFRED MANN, Ascot 2165 WHEN I GROW UP
	84	BEACH BOYS, Capitol 5245
	04	GOIN' OUT OF MY HEAD LITTLE ANTHONY & IMPERIALS, DCP 1119
52	75	AIN'T IT THE TRUTH
53	60	MARY WELLS, 20th Fox 544
30	00	I HAD A TALK WITH MY MAN MITTY COLLIER, Chess 1907
54	69	RUNNING OUT OF FOOLS
5	07	ARETHA FRANKLIN, Columbia 43113
	27	RIDE THE WILD SURF JAN & DEAN, Liberty 55742
6	92	(THE) WEDDING
2	88	JULIE ROGERS, Mercury 72332
	00	CALIFORNIA BOUND RONNY & DAYTONAS, Mala 490
8	73	AIN'T DOING TOO BAD
9	39	BOBBY BLAND, Duke 383
7	37	YOU MUST BELIEVE ME IMPRESSIONS, ABC Paramount 10581
0	70	WHY I
	87	WE COULD CHARTBUSTERS, Mutual 50
2	95	AL MARTINO, Capitol 529 OH NO, NOT MY BABY
3	93	MAXINE BROWN, Wand 162 MY LOVE, FORGIVE ME
4	81	ROBERT GOULET, Columbia 43131
	01	TOO MANY FISH IN THE SEA MARVELETTES, Tamla 54105
5.7	94	FOUR STRONG WINDS
		BOBBY BARE, RCA Victor 8443
		ALMOSI THERE ANDY WILLIAMS, Columbia 43128
		ONE MORE TIME

RAY CHARLES SINGERS, Command 4057

78	80	SOMETHING YOU GOT RAMSEY LEWIS, Argo 5481
79	83	LISTEN LONELY GIRL
-80		JOHNNY MATHIS, Mercury 72339 WILLOW WEEP FOR ME STUART & CLYDE, World Artists 1034
81	85	WHAT GOOD AM I WITHOUT YOU MARVIN GAYE & KIM WESTON, Tamla 54104
-		SATURDAY NIGHT AT THE MOVIES
-		DRIFTERS, Atlantic 2260
80		JOHNNY CASH, Columbia 43145 (THE) DODO
85	71	JUMP BACK GENE SIMMONS, Hi 2080
-80		RUFUS THOMAS, Stax 157 RUN, RUN, RUN
87	86	GESTURES, Soma 1417 MAYBE TONIGHT
88	96	SHIRELLES, Scepter 1284 SAME OLD REASON SERENDIPITY SINGERS, Philips 40235
89		STOP TAKING ME FOR GRANTED MARY WELLS, 20th For 544
90	97	SOMETIMES I WISH I WERE A BOY LESLEY GORE, Mercury 72352
91	91	CHAINED AND BOUND OTIS REDDING, Volt 121
92		DON'T SHUT ME OUT
93		SAMMY DAVIS. Reprise 0322 AS TEARS GO BY MARIANNE FAITHFUL, London 9697
94		ENDLESS SLEEP
95		HANK WILLIAMS JR., MGM 13278 I DON'T CARE
96		BECKY & LOLLIPOPS, Epic 9736 THERE'S ALWAYS SOMETHING
97		SANDI SHAW. Reprise 0320 KEEP SEARCHIN'
98	-	ROSES ARE RED
99		YOU KNOW WHO GR., 4 Corners ONE WONDERFUL NIGHT
00		HONEYBEES, Fontana I DON'T KNOW YOU ANYMORE BOBBY GOLDSBORO, United Artists 781





RADIO AND TV

#### We Get Letters

#### by June Bundy

(The following letter is printed in its entirety from the October 30 issue of The Tempo Newsletter.)

#### Dear June,

First let me thank you for the many kind things you wrote about us and our business interests in the most recent issue of Music Business.

The headline, "Tom Donahue and Bob Mitchell-The Empire Builders" shook me up a little at first, I must admit. We have never exactly envisioned it as an "Empire". Actually it's more of a project to try to keep us off the streets. To tell the truth, we really haven't seen very much of the money from the various projects. This newsletter for instance, is a money loser but has been excellent therapy-I for instance haven't been bothered by my ulcer since I started writing editorials, and Bob hasn't used any dirty lines on the air 'cause he gets it out of his system writing them for the sheet. The article will also come in very handy for showing to our wives, who can't understand why we never come home. It won't make them any more understanding but at least they'll have the pictures.

There's quite a chunk of money still due us from our distributors though we haven't gotten pushy about it yet. I expect all that will work out, though we are not the type to go around the country suing everybody—we'll just make up a list and have them all killed.

One of the things we have learned about high finance, corporations, etc., is that most of the money seems to go to Lawyers and Accountants, and if there is any left over either Carole or Carl buys a new office machine. Do you know that Tempo is folded and stuffed into an envelope by a machine they bought? It's about six feet long and very shiny and must be the only one in the world because at those prices they can't have built too many.

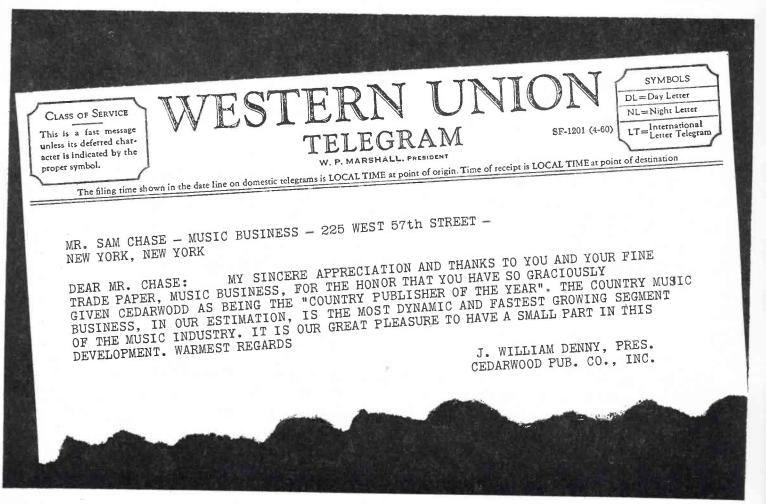
About the horses, June-we actually have nine of them right now. We finally sold Willing Toubo for \$500 but what the hell, he only cost us the original \$2000 and the small fortune we lost betting on him as he ran out of the money 10 consecutive times. We still have Young Man in the stable. He ran Saturday and then laid down in his stall and didn't get up till Tuesday. I don't know why in hell he was so tired seeing that he ran dead last, 30 lengths back of the winner and 15 lengths in back of the horse in front of him. About Fairest Of All. June-she has won \$27,000 but \$26,000 of it was won before we got her. She has blown both knees and an ankle and has been retired to an acre of grass (at \$100 per month board). We will breed her to New Policy in January and do a lot of praying.

I'm looking forward to sending a copy of the article to my Mother and Father. When I visited them this summer, I spent two days trying to explain what we were doingeven playing some of the records for them. On the third day, my Father took me aside and asked me when I was going to find a job. Mother was more understanding, pointing out that she and Dad would just like to see me "get into something serious".

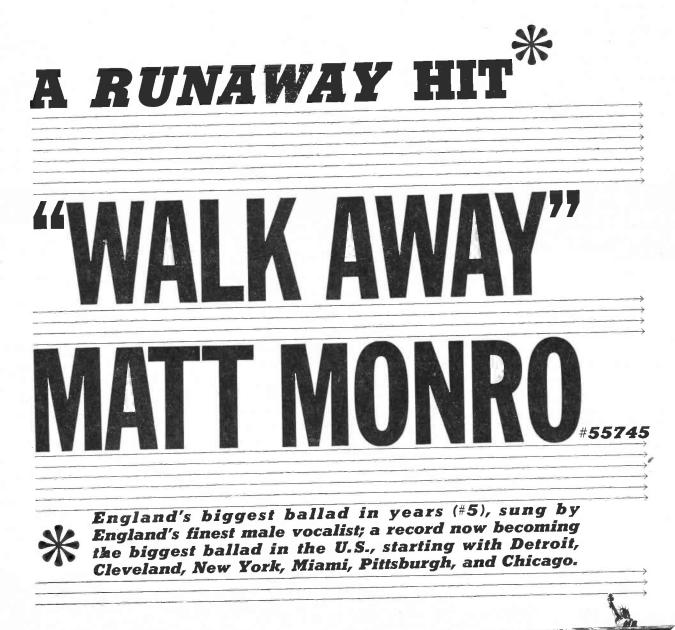
Mitch is afraid that our respective In-laws will see the article and move out here, but I guess that's the chance you have to take if you're going to be an Empire Builder.

We're already getting a lot of mail on the article-most of it from creditors who didn't know where we'd moved and people who would like to borrow money. There was also an envelope that contained nothing but a picture of some triplets about five-years old that scared the hell out of both of us.

Bob and I have been on the air about 16 years apiece on both coasts and have, as you know, met a lot of Disc Jockeys we count as our friends. Do you know what's going to happen when they read that article? June, do you know what you have done to us? June-I think in one issue continued on page 29







LIBERTY ENTERTAINMENT IS FOR EVERYONE!





#### NOVEMBER 14, 1964

Record below Top 10 listed in BOLD FACE made the greatest upward rise from last week's chart. Check symbol (100) indicates new on chart this week. National popularity based on sales data provided exclusively to Music Business by the nation's largest retail chains, plus radio play and sales by standard retail outlets, one stops and racks.

## ... 2... Barbra and Dino Still Ahead

#### MONEY ALBUMS

#### This

This Week Last Week PEOPLE 1 1 BARBRA STREISAND, Columbia CL 2215: CS 9015 11 2 2 EVERYBODY LOVES SOMEBODY 12 DEAN MARTIN, Reprise RS 613 3 3 HARD DAY'S NIGHT 13 BEATLES, United Artists UAL 3366 6 POP GOES THE TRUMPET 14 AL HIRT & BOSTON POPS. RCA Victor LM/LSC 2721 15 5 5 SOMETHING NEW BEATLES, Capitol T/ST 2108 6 4 GETZ/GILBERTO 16 Verve V-V6-8545 9 MY FAIR LADY 17 ANDY WILLIAMS, Columbia CL 9005 8 7 ALL SUMMER LONG 18 BEACH BOYS, Capitol T/ST 2110 9 MORE OF ROY ORBISON'S HITS 8 Monument MLP 8024 10 10 HELLO DOLLY 20 ORIGINAL CAST, RCA Victor LOC 1087

k	Last Week		This Week	Last Week	
	13	WHERE DID OUR LOVE GO SUPREMES, Motown MT 621	21	16	IT MIGHT AS WELL BE SWING
	12	THE ANIMALS MGM E 4264	22	19	SINATRA & BASIE, Reprise FS 1012 HOW GLAD   AM
	15	MY FAIR LADY FILM SOUNDTRACK, Columbia KOL 8000	23	29	NANCY WILSON, Capitol T/ST 2155 INVISIBLE TEARS
	14	SUGAR LIPS AL HIRT, RCA Victor LPM/LSP 2965	24	25	RAY CONNIFF, Columbia GL 2264 BEACH BOYS SONG BOOK
	11	PETER, PAUL AND MARY IN CONCERT Warner Bros. 2W 1555	25	23	HOLLYRIDGE STRINGS, Capitol T/ST 2156 BARBRA STREISAND/THIRD ALBUM
	20	FIDDLER ON THE ROOF ORIGINAL CAST, RCA Victor LSO 1093	26	27	Columbia CL 2154 BOBBY VINTON'S GREATEST HITS
	17	FUNNY GIRL ORIGINAL CAST, Capitol SVAS 2059	27	24	BEST OF JIM REEVES
	18	HELLO DOLLY LOUIS ARMSTRONG, Kapp KL 136, KS 3364	28	32	RCA Victor LPM 2890 WALK, DON'T RUN, Vol. 2
	30	MARY POPPINS FILM SOUNDTRACK, Vista BV 4026	29	26	VENTURES, Dolton BLP 2031 PINK PANTHER
	21	THE CAT JIMMY SMITH, Verve V-V6-8587	30	22	HENRY MANCINI. RCA Victor LPM/LSP 2795 LATIN ALBUM
		VIALALI GALLIN, VEIVE V-V6-8587			TRIVI LOREY Densis D 0105

ł

UΜ TRINI LOPEZ, Reprise R 6125

PETE FOUNTAIN, Coral CRL 57460

45 50	BEACH BOYS CONCERT Capitol TAO/STAO 2108	54
50	Capital TAO /STAO 9109	
	TRINI LOPEZ LIVE AT BASIN	1
	STREET EAST	55
39	RIDE THE WILD SURF	56
34	AL DI LA	
33	DREAM WITH DEAN	58
37	DEAN MARTIN, Reprise RS 6123 THE KINGSMEN, VOL. 2	59
40	AMOR Wand 659	60
36		61
28	ANOTHER SIDE OF BOB DYLAN	62
35	UNDER THE BOARDWALK	63
48	WE'LL SING IN THE SUNSHINE	
43	LITTLE OLD LADY FROM PASADENA	65
42	COITON CANDY	66
53	THIS IS LOVE	-
31	CHIPMUNKS SING THE BEATLES HITS	68
41	LAND OF GIANTS	69
14	KEEP ON PUSHING	
6	UNSINKABLE MOLLY BROWN	71
6	SIDEWINDER	12
1	EARLY ORBISON	73
2	PETER NERO PLAYS SONGS YOU WON'T FORGET	74
8		75
4	JERRY VALE, Columbia CL 2181/CS 8981 INVISIBLE TEARS JOHNNY MANN SINGERS, Liberty LRP 3387	76
	34 33 37 40 36 28 35 48 43 42 53 41 41 44 66 1 2 8	<ul> <li>JAN &amp; DEAN, Liberty LRP 3368</li> <li>AL DI LA RAY CHARLES SINGERS, Command RS 870</li> <li>DREAM WITH DEAN DEAN MABTIN, Reprise RS 6123</li> <li>THE KINGSMEN, VOL. 2</li> <li>Wand 659</li> <li>AMOR EYDIE GORME &amp; TRIO LOS PANCHOS. Columbia CL 2203</li> <li>MAKE WAY FOR DIONNE WARWICK Scepter 523</li> <li>ANOTHER SIDE OF BOB DYLAN Columbia CL 2103: CS 8993</li> <li>UNDER THE BOARDWALK DATFTERS, Atlantie 8099</li> <li>WE'LL SING IN THE SUNSHINE GALE GARNETT, RCA Victor LPM 2833</li> <li>LITTLE OLD LADY FROM PASADENA JAN &amp; DEAN, Liberty LRP 3877</li> <li>COTTON CANDY AL HIRT, RCA Victor LPM/LSP 2917</li> <li>THIS IS LOVE JOHNY MATHIS, Mercury MG 20642</li> <li>CHIPMUNKS SING THE BEATLES HITS Liberty LRP 3388</li> <li>LAND OF GIANTS NEW CHRISTY MINSTRELS, Columbia CL 2187</li> <li>KEEP ON PUSHING THIS SOUNDTRACK, MGM E 4232</li> <li>SIDEWINDER ELEE MORGAN, Blue Note 4157 ROY ORBISON, Monument MLP 8023</li> <li>PETER NERO PLAYS SONGS YOU WON'T FORGET</li> <li>BE MY LOVE JERRY VALE, Columbia CL 2181/CS 8981</li> <li>INVISIBLE TEARS</li> </ul>

ł	47		77
5	61		78
•	49		-
	74		80
}	55		81
	57	ANDY WILLIAMS, Columbia CL 2171 DAVE CLARK FIVE—AMERICAN TOUR	82
•	67	SAM COOKE AT THE COPA	83
	64	RCA Victor LPM/LSP 2970 YESTERDAY'S GONE	84
	59	STUART & CLYDE, World Artists WAM 2000 WITH A TASTE OF HONEY	85
	60	MORGANA KING, Mainstream 56015 BALLADS, BLUES AND BOASTERS HARRY BELAFONTE, RCA Victor	-
	80	DISCOTHEQUE	
	66	ENOCH LIGHT, Command RS 873	87
	65	4 SEASONS, Philips PHM 200-146 BEATLES SECOND ALBUM	
	94	12 X 5	89
	68	ROLLING STONES, London 43402 AT THE WHISKEY A GO GO	
	53	JOHNNY RIVERS, Imperial LP 9264 NAT KING COLE SINGS MY FAIR LADY	91
	92	Capitol SW 2117 SAMMY DAVIS SINGS THE BIG ONES FOR YOUNG LOVERS	92 93
	72	SLIGHTLY IRREVERENT MITCHELL TRIO	94
		Mercury MG 20944	95

ACTION ALBUMS

DEAN MARTIN, Reprise R 6140 3 MORE BIG FOLK HITS BROTHERS FOUR, Columbia CL 2213 71

- BREAD AND BUTTER NEWBEATS, Hickory 120 RAMSEY LEWIS TRIO AT BOHEMIAN 76 79
- CAVERNS Argo 741 62 EVERYBODY KNOWS

STEVE LAWRENCE, Columbia CL 2227

1		FEIE FOUNTAIN, COTAI CRL 57460
78	70	BEST OF HENRY MANCINI
		RCA Victor LPM/LSP 2693
		LAST KISS
		J. FRANK WILSON, Josie 4006
80	75	SHUTDOWN, VOL. 2
	/5	
		BEACH BOYS, Capitol T/ST 2027
81	82	SANDY NELSON LIVE-IN LAS VEGAS
		Imperial LP 9272
82	73	BIZET: CARMEN
		LEONTYNE PRICE, RCA Victor LDS 6164
83	83	A NEW KIND OF CONNIE
	05	
84	07	CONNIE FRANCIS, MGM SE 4253
04	86	
		BETTY EVEREIT & JERRY BUTLER.
	~ ~	Vee Jay LP 1099
85	89	BALLADS OF BROADWAY
		JOHNNY MATHIS, Columbia CL 2223/CS 9023
16	96	GERRY & THE PACEMAKERS/
		SECOND ALBUM
		Laurie LLP 2027
87	87	ROLLING STONES
		London LL 3375
8		I'M ON THE OUTSIDE LOOKING IN
		LITTLE ANTHONY & IMPERIALS, DCP 6801
89	91	LITTLE HONDA
	× 1	
90		HONDELLS, Mercury MG 20940
		THE MANFRED MANN ALBUM
		Ascot ALS 16015
91	77	BEATLES SONGBOOK
		HOLLYRIDGE STRINGS, Capitol T/ST 2116
92	93	FOUR SEASONS' HITS
		HOLLYRIDGE STRINGS, Capitol T/ST 2159
93	1	THE INCOMPANIE MANIFORMATING
		THE INCOMPARABLE MANTOVANI
94	70	London LL 3392
94	78	WHERE LOVE HAS GONE
		JACK JONES, Kapp KL 1396
95		BITTER TEARS
	-	JOHNNY CASH, Columbia CL 2245
96	85	SECOND BARBRA STREISAND ALBUM
	00	OLCOND BANDRA STREISAND ALBUM
97	69	Columbia CL 2054
7/	07	SEX LIFE OF THE PRIMATE
00		SHELLEY BERMAN, Verve V 15041
98		HARD DAY'S NIGHT
		GEORGE MARTIN, United Artists UAS 6383
99		WELCOME TO THE PONDEROSA
	-	LORNE GREENE, RCA Victor LPM/LSP 2843
100		WHISTLE STOPPING

58 LICORICE STICK

#### WHISTLE STOPPING JONATHAN WINTERS, Verve 1503



#### CERULEAN BLUES

#### And They Spell Mother ...

Jazz really had its ups and downs a couple of weeks ago.

The Republicans almost made it a dirty word . . . again.

And a Brooklyn pastor brought it back into one of its sources: the House of God.

First, the Republicans. They patched a whole lot of illegal, immoral, and fattening things together on a film reel and made such a case for moral decay in our time that their Presidential candidate was disgusted with the whole thing and threw the film out.

To show how literature was going to the dogs, they flashed a dirty book cover on the screen. Or what passed for a dirty book cover. Or what was **supposed** to be a dirty book cover. You know. Anyway, the title of the book was "Jazz Me Baby."

A whole bunch of hardworking guys like Pee Wee Russell and Miles Davis and Bobby Brookmeyer and Kenny Burrell and Stan Kenton and Louis Armstrong and like that would have got a black eye on account of a verb out of the 1920s.

#### Over in Brooklyn

But in Brooklyn, Rev. William Bell Glenesk had for Sunday service a "Liturgy of Jazz" in Spencer Memorial Church, Presbyterian. Music was supplied by the Southampton Dixie, Racing and Clambake Society Jazz Band. The band played songs and hymns, such as "Just a Closer Walk With Thee," "Oh Didn't He Ramble," and "Lonesome Road," among others, to highlight areas of the service.

Rev. Glenesk, who has had such services, in the church before, has also appeared on ABC-TV with the band with a similar offering.

Rev. Glenesk drew his sermon from a quotation by the late Charlie Parker: "Music is your own experi-

by Dom Cerulli

ence, your thoughts, your wisdom. If you don't live it, it won't come out of your horn." The Reverend spoke on "The Joy of Jazz," and noted that "The joy of jazz and the joy of God are the same; that which takes us out of ourselves and helps us to find God."

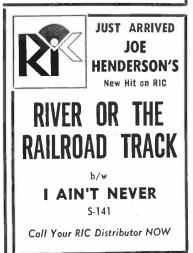
#### Dirty word, indeed!

#### **Recent Jazz Relea**ses

Here are a couple of records that ought to interest you:

NEW FANTASY, Lalo Schifrin (Verve) – An uninhibited set of both familiar and new music played by a large brass ensemble with fire and polish. Schifrin occasionally loses his head, but never his mind. High points are "Bachianas Brasilieras" and "El Salon Mexico." Very imaginative writing by Schifrin, and great sound by Verve. The title tune should flip the folks over at Metromedia and WNEW. It's the station's ID theme, and it roars!

SO DANCO SAMBA, Clare Fischer (World Pacific) — Fischer at piano and organ with rhythm in a program of works by Antonio Carlos Jobim, with a couple of his own originals thrown in. Mostly clean and simple, which is as it should be with Jobim's music. But, unfortunately, it pales beside Jobim's Verve set of much of the same material.



## THANKS



Best New Male Country Singer 1964 Hank Williams Jr.

#### MUSIC BUSINESS

## SINGLE PICKS Drifters, Elvis, Beach Boys Crack Through

#### **Chart Picks**

#### THE DRIFTERS Atlantic 2260

SATURDAY NIGHT AT THE MOVIES (Screen Gems-Coumbia BMI

- (2:26)—Mann-Weil ip is "Spanish Lace," (St. Lo BMI) (2:30)—Pomus, Shuman Flip is (St. Louis,
- Classy is the only word to describe this latest entry. The boys have been hot and they'll get hotter with this fine song.

#### **ELVIS PRESLEY**

#### RCA Victor 0720

- BLUE CHRISTMAS (Bibo, ASCAP)
- (2:07)—Hayes, Johnson WOODEN HEART (Gladys, ASCAP) (1:58)-Wise, Weisman, Twomey, Kaempfert
- Two previously unreleased sides from two different albums and the king could score with either, with special attention now on the holiday track.

#### THE BEACH BOYS

Capitol 5312

- THE MAN WITH ALL THE TOYS (Sea of Tunes, BMI) (1:30) -Wilson
- Flip is "Blue Christmas," (Bibo, AS-CAP) (3:07)—Hayes, Johnson
- Brian Wilson does it again, scoring a fine Christmas tune for the lads and they sing it to a clever ar-rangement with strong harmonies.

#### MANFRED MANN

#### Ascot 2165

- SHA LA LA (Ludix/Flomarlu, BMI) (2:39)—Taylor, Moseley Flip is "John Hardy,"
- (Benders, BMI) (2:04) - J. and A. Lomax
- The Manfreds have had a smash with "Do Wah Diddy Diddy," and here's another rouser to keep the fans happy.

#### BOBBY SKEL

Soft 826

- KISS AND RUN (BMI) (2:19)-Skel Flip is "Say It Now," (BMI) (2:23) -Skel
- A strong new talent with touches of the Orbison vocal quality and ditto for the material he writes himself. Disk is handled by Jamie-Guyden.

#### LEROY VAN DYKE

- Mercury 72360 ANNE OF A THOUSAND DAYS (Bandshell, BMI) (3:05) Nash Flip is "Poor Guy," (Screen Gems-Columbia, BMI) (2:09) Mann, Wa:i Weil
- Here's an interesting talk kind of side that details a marital break-up. Effective and on the "Ringo" story-teller kick.

#### **MUSIC BUSINESS DISCOVERY PICKS**

#### B. B. BUTLER Barry III

I HOPE I DON'T CRY (Painted Desert, Maureen, BMI) (2:30)

- -McCoy Harrington Flip is "As Long As You Love Me," (Drury Lane, ASCAP) (2:36) McCoy Harrington A good ,solid r. and b. styled ballad number and the artist has a touch. Disc is handled
- by Old Town Records.

#### THE BARBARIANS Joy 290

- HEY LITTLE BIRD (Drury Lane, BMI) (2:21) - Kaye YOU'VE GOT TO UNDERSTAND
- (Joy, ASCAP) (2:07) -Goehring, Kuntz
- Here's a new American group that mirrors some of the Brit-ish sound and they're getting top exposure on Electronovision and Ed Sullivan TV.

#### **JACK JONES**

#### Kapp 635

- DEAR HEART (Northridge/Witmark, ASCAP) (2:41)-Livingston Evans, Mancini
- Flip is "Emily," (Miller, ASCAP (3:13) Mercer, Mandel
- The smooth chanter turns in a pol-ished rendition of a pretty movie tune from the picture of the same name.

#### DIANE RENAY

#### MGM 13296

- WATCH OUT, SALLY (Saturday, ASCAP) (2:34)—Crewe Linzer, Randell
- Flip is "Billy Blue Eyes," (Saturday, ASCAP) (2:20)—Rambeau, Rehak cute, bright side for the young Α
- thrush and her best effort in a long time. Has a real chance.

#### CHASE WEBSTER

- Hickory 1283 LIFE CAN HAVE MEANING (Acuff-Rose, BMI) (2:53)—Loudermilk ip is "Where Is Your Heart To-night," (Acuff-Rose, BMI) (2:14) Flip is
- Martin, Bryant, Castelow A
- powerful country-pop side for Webster and one that should move fast in both markets. His strongest to date.

#### BARBARA WILSON

- Aura 4502 ON THE OTHER HAND (Little Darling, BMI) (2:34)—Paul ip is "Make Me Happy," Flip is (Screen Gems-Columbia, BMI)
- (2:08)—Wine, Powers Here's a new gal with a big voice and she sings a powerful bit of ballad material. Side is get-
- ting strong West Coast reaction and in spots in the East.

#### CLIFF BENNETT AND THE REBEL ROUSERS Capitol 5309

- ONE WAY LOVE (Mellin, BMI)
- (2:18)—Russell, Meade Flip is "I'm in Love with You," (Beechwood, BMI) (2:16) Duke Bennett
- One of the newer British rock groups and the side has been in the top 10 in England. Worthy of good play here.

#### THE DAVE CLARK FIVE

- Epic 9739 ANY WAY YOU WANT IT (Bran-
- ston BMI) (2:28)—D. Clark Flip is "Crying Over You," (Bran-ston BMI) (2:07) Clark, Davidson
- Dave should be away and winging on another fine ditty, written by himself and given a solid reading by the group.

#### NANCY WILSON

#### Capitol 5319

- TAKE WHAT I HAVE (Roosevelt, BMI) (2:17)—Williams, Harrison Flip is "And Satisfy," (Kacy, ASCAP)
- (2:34)-Bright The gal has another winner here and one that could go bigger than her earlier hits. It's much more in the commercial pop groove. Watch it.
- RAY PETERSON

#### MGM 13299

- ACROSS THE STREET (IS A MIL-LION MILES AWAY) (January/ Pified, BMI) (2:34)—Pitney Flip is "When I Stop Dreaming," (Acuff-Rose BMI) (2:28)—I, and
- C. Louvin
- A strong new side for Peterson, written by Gene Pitney. It has a solid, big sound and it's right in the current groove.

#### SAMMY DAVIS JR.

- Reprise 0322 DON'T SHUT ME OUT (Print, AS-
- CAP) (2:27)—Louis Flip is "The Disorderly Orderly," [Famous, ASCAP] (2:40) Shuman, Carr
- Sammy does a fine ballad with a sort of Bacharach-David flavor to it, over listenable support. One of his best performances.

#### MILLIE SMALL

- Smash 1946 DON'T YOU KNOW (Melody Trails, BMI) (1:52)—Thomas, Small ip is "Tom Hark," (Beechwood
- Flip is "Tom Hark," BMI) (1:40)—Bopape
- A distinct change of pace for the thrush, out of the ska school and smack into the rousing happy pop scene. A good side that could go.

#### ANN MARIE

#### Jubilee 5490

- RUNAROUND (Regent, BMI) (2:30) Golacrai Flip is "There Must Be a Reason,"
- (Tender Tunes/Benell, BMI) (2:35) -Branel Sanders, De Angelis, Stephens
- A stylish new thrush does an allstops-out performance on a strong ballad with teen overtones. Could be big.

#### THE CASCADES

#### Charter 1018

- SHE WAS NEVER MINE (TO REAL-LY LOSE) (Honeysuckle, BMI)
- (2:34)—Gummoe, Green Flip is "My Best Girl," (Honey-suckle, BMI) (1:37)—Gummoe
- It's been a long time for the Cascades but this harmony-styled ballad could be just the thing to get them back on charts.

#### AL MARTINO

#### Capitol 5311

DOTTIE WEST

(2:42) - D. West

West

peat.

SILVER BELLS (Paramount, ASCAP) (2:34)—Livingston, Evans YOU'RE ALL I WANT FOR CHRIST-

Moore, Ellis Al sings two well-remembered holi-

day items to a lush accompani-ment with voices. Both sides should get a lot of play.

RCA VICTOR 8467 IN ITS OWN LITTLE WAY (Win-

Flip is "Didn't I," (Window BMI)

Gal has become one of the most

solid country singers and she re-

cently did well on the pop chart

too. This pretty ballad could re-

dow, BMI) (2:19) - D. and B.

MAS (Porgie, BMI) (2:23) -



Available for the first time in stereo ELVIS' CHRISTMAS ALBUM #LPM/LSP 1951 (e) RCA VICTOR



#### This Week's Block Busters



COME A LITTLE BIT CLOSER JAY AND THE AMERICANS United Artists UAS 6407 The boys have one of their biggest title tune for this new album. Should be a brisk seller.



OLE

JOHNNY MATHIS Mercury MG 20988

Johnny goes Latin on this one and he seems right at home with the likes of "Babalu," "Manha de Carnival," and "Granada."

THE TOP 40 SONGBOOK Capitol ST 2126

- An interesting experiment designed to let fans sing the original vocal parts against these new instrumental arrangements of recent hits.
- THE WORLD'S GREATEST MARCHES
- BOSTON SYMPHONY AND BOS-TON POPS ORCHESTRAS RCA VICTOR LSC 2757
- Spirited readings of great marches in both classical and band veins. First-ever disc featuring these two exemplary groups.

NEW ORLEANS WONDERLAND ANDRE KOSTELANETZ ORCHES-TRA

Columbia CL 2250 "Cotton Candy," "Way Down Yon-der in New Orleans," and other tunes close to the heart of the delta city, get the big Kostelanetz sound.



FOR SWINGIN' LIVERS ONLY ALLAN SHERMAN Warner Brothers 1569 The inimitable Mr. Sherman with such funnies as "Grow, Mrs. Goldfarb." "Beautiful Teamsters" and 'Bye Bye Blumberg.'



YOUR CHEATIN' HEART SOUNDTRACK MGM E/SE 4260

THE REPORTER

JIM MORAN

guffaws.

Vol. 2

London AM 48003

VARIOUS ARTISTS

Vanguard SRV 140

Ward etc.

Columbia CL 2269

DON'T MAKE WAVES

Hank Williams Jr. sings his celebrated father's great songs on this soundtrack version of the longawaited motion picture.

KENYON HOPKINS ORCHESTRA

Exciting, punching music from the new CBS-TV show, "The Reporter,"

London could have a real sleeper in

press agent, Jim Moran, who turns

here from wild stunts to wild

humor. A way-out LP good for

THE SOUND OF FOLK MUSIC,

Genuine folk fans will dig this col-

lection including tracks by the Greenbriar Boys, Ian and Sylvia, Doc Watson, the Weavers, Clara

written by the composer of the "East Side West Side" score.



JOAN BAEZ / 5 Vanguard VSD 79160 As the title indicates, it's the singer's fifth album and it includes a selection ranging from a Villa-Lobos aria to "Stewball."



Vol II Mercury MGM 25005 Mercury has a whole series of series going right now-including "Blues" hits, "Great Group" hits, "Coun-try," "R. and B.," "Instrumental" and "Teen" hits and this is just a sample of the saleable fare.

## **New Talent Picks** Lucille Slatt ENLY MARS LAVE EN RO

LUCILLE STARR A and M LP 107 Miss Starr is one of Canada's top artists and the way she sings country, pop, French Canadian and Cajun material, she has to be one to watch in the U.S. as well.



JUST ARRIVED THE PILGRIMS Columbia CL 2233/CS 9033 A highly musical trio of young singers of fine folk-bent ma-terial. They're worth a solid audience in the pop-folk market

#### **Chart Picks**

THE KENNEDY WIT RCA VICTOR VDM 101

Excerpts from speeches and press conferences showing the humor and wit of the late President's personality.

#### THE FINEST HOURS

SOUNDTRACK

- Mercury SRP 2-604 A deluxe 2-LP set detailing Churchill's life, narrated by Orson Welles and featuring voices of Churchill, Roosevelt, Chamberlain etc

#### SHAKESPEARE: OTHELLO

- NATIONAL THEATER OF GREAT BRITAIN
- RCA Victor VDS 100
- Sir Laurence Olivier is starred in this release of the classic. It's a moving effort and Olivier heads a stellar cast.

THE JAZZ STORY VARIOUS ARTISTS Capitol WEO 2109

A 5-LP set that details the story of jazz from Dixie to modern free form. Tracks feature the top mesicians of the last 50 years,

MARY POPPINS DUKE ELLINGTON ORK

- Reprise RS 6141
- The Duke does an imaginative 📷 pop of the score from the later movie musical smash. Could be a solid hit LP.

MY FAIR LADY LOVES JAZZ BILLY TAYLOR TRIO with QUINCY JONES Impulse A-72

- •

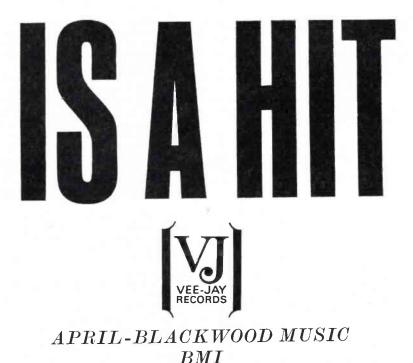
Plenty of Jazz interest in this scame with the earlier Previn-Manne LP long-time seller, and this first of the new jazz treatments could a very well.

....

# VERY SIMPLY Stated

## Betty Everett's New Vee-Jay Single Getting Mighty Crowded

AND Chained To A Memory VJ-628





## **RADIO EXPOSURE CHART**

#### The hottest new singles not yet on the Pop 100 and where they stand on surveys of leading radio stations in top markets

This chart shows local and regional action by the hottest new singles in the country, based upon surveys made by leading radio stations. A different sampling of stations is used each week. Surveys are published with official authorization of the stations listed. The letter "P" stands for Pick on a survey. The letter "X" stands for an Extra without numerical rank. Records include those that have not yet earned a regular place on the national Pop 100 chart.

#### STATIONS USED THIS WEEK

- EAST: CHUM Toronto; WABC New York; WIBG Philadelphia; WITH Baltimore; WKBW Buffalo; WMCA – New York; WWDC – Washington
- SOUTH: KLIF Dallas; KOMA Oklahoma City; WFUN Miami; WQAM Miami; WQXI Atlanta; WYLD – New Orleans
- MIDWEST: KQV Pittsburgh; KXOK St. Louis; WDGY Minneapolis; WING Dayton; WKNR Detroit; WRIT - Milwaukee
- WEST: KEWB Oakland; KFWB Los Angeles; KIMN Denver; KJR Seattle; KYA San Francisco

AIN'T LOVE A FUNNY THING. Robbie Lane & Disciples (Hawk) CHUM 46	GOTTA HAVE MORE. Eddie Bo (Blue Jay)	
BABY BABY ALL THE TIME. Superbs         (Dore)      KEWB 32; KYA 37; KJR 20         BABY DON'T GO. Sonny & Cher (Reprise)      KLIF 25; KOMA 32         BABY LET ME TAKE YOU HOME. Animals      KLIF 25; WQAM 22         BALLAD OF THE BOSS BUG. Rex Miller (Abnak)       KLIF 47         BEACHCOMBER. Johnny Gibson Trio (Laurie)       WIBG 67         THE BIG JERK. Clyde & Blue Jays (Lome)       KLIF 43         BLUEBERRY HILL. Little Richard (V-J)       WIBG 95         BOBBY DID. Marcie Blane (Seville)       WDGY 42         BOBBY IS HIS NAME. Etta James (Argo)       WYLD 22         BOYS. Beatles (V-J LP)       KXOK 8; KJR 2	HAVE I SINNED. Lon Christie (Colpix)	CHUM 43 WIBG 75 WKNR 13 WW DC 15 WING 30 KLIF 34 KJR 30 WQAM -P WYLD 9 WIBG 91
CAR HOP. Exports (King)	I HOPE HE BREAKS YOUR HEART, Neil Sedaka (RCA) I HOPE I DON'T CRY, B.B. Butler (Barry) I LOVE YOU. Lloyd Price (Monument) I WANT YOU TO HAVE. Lee Rogers (D-Town) I WOKE UP. Eskew Reeder Jr. (Instant)	WRIT -P WYLD 28 WIBG 72 WKNR 26 WYLD 29
(THE) DEVIL IN ME, Moon Rays (Konti) WYLD 34 DO ANYTHING YOU WANNA. Harold Bettors (Gateway) WWDC 30 DO ANYTHING YOU WANNA. Kai Winding (Verve) WIBG 71 (THE) DO G. Junior & Classics (Groove) WRIT 15	IF SHE WAS MINE. Stuart & Clyde (World Artists) IF YOU WANT THIS LOVE. Sonny Knight (Aura)CHUM 30; KLIF 5; KOMA 39; KFBW 13; I <sup>*</sup> M THE LOVER MAN. Jerry Williams	KJR 24
DON'T FORGET I STILL LOVE YOU. Bobbi Martin (Caral) KQV 8 DON'T FORGET. Nick Noble (Chess) KXOK -X DON'T MAKE MY BABY BLUE. Lonnie Mack (Fraternity). KXOK -X DON'T START CRYING NOW. Them (Parkway) WIBG 82	(Southern Sound) WIBG 60; KLIF 45; WYLD 45; IT'LL NEVER BE OVER FOR ME. Baby Washington (Sue). IT'S ALL OVER. Walter Jackson (Okeh) IT'S RAININ'. Whispers I'VE GOT BETTER THINGS TO DO. Accents (Challenge).	WYLD 30 WYLD 21 WQAM -P
EITHER WAY I LOSE. Gladys Knight & Pipps (Maxx) WYLD 35 EVERYBODY KNOWS BUT HER. Steve Alaimo (ABC) WFUN 39 EVERYBODY WANTS TO FALL IN LOVE. Valentinos (Sar) WYLD 32	(THE) JERK. Larks (Money)WKNR 14; KFWB 25; JULIE KNOWS. Randy Sparks (Columbia)	KEWB 26
5-4-3-2-1. Manfred Mann (Prestige) CHUM 31 FIRST LOVE. Mighty Mustangs (Shur-Shot) WYLD 12 FORGET HER, FORGET HER. Danny Williams (U-A) WIBG 56	KENTUCKY BLUEBIRD. Lou Johnson (Big Hill) LA LA LA LA LA. Blendells (Reprise) LONG AFTER TONIGHT IS OVER, Jimmy Radcliffe	
GALE WINDS. Egyptian Combo (Norman), WIBG 46; WDGY 22 GATOR TAILS & MONKEY RIBS. Spats (ABC) CHUM 38 GET IT OVER. Spence James (Circle) WYLD 36 GOOD. Dee Dee Sharp (Cameo) WWDC 36 GOODBYE GIRL. Ritchie Dean. (Tower) WQAM 28	(Musicor). LONG SHIPS. Charles Albertine (Colpix) LOST WITHOUT YOU. Teddy Randazza (DCP) WING 38; LOVE IS A WAY OF LIFE. Danny White (ABC) LOW GRADES & HIGH FEVER. Linda Laine (Tower)	KFWB 32 WKNR 15 WYLD 26

(THE) LUMBERJACK. Hall Willis (Sims) CHUM 24;	КОМА	28
MOVE IT BABY. Simon Scott (Imperial) KQV 22; KEWB 4;	KYA	3
MUMBLES. Oscar Peterson (Mercury)	WDGY	47
MY ADORABLE ONE. Joe Simon (V-J)	K OM A	48
MY SWEET WOMAN. Billy Butler (Okeh)	WYLD	-X
NEVER GET ENOUGH OF YOUR LOVE. Eddie Floyd		
(Safice)	WYLD	5
OH! MARIE. Village Stompers (Epic) ONE STEP FORWARD. Brian Hyland	WIBG	58
(Philips)	KJR	41
OVER YOU. Paul Revere & Raiders	WQAM	39
PEARLY SHELLS. Burl Ives (Decca)	WITH	15
(THE) PRICE. Soloman Burke (Atlantic)	WYLD	-X
THE RACE IS ON. George Jones (U-A)	KOMA	13
RAP CITY, Ventures (Dolton LP)	WWDC	
RED SAILS, Bobby Powell (Whit)	WYLD	
ROUNDEST OF THEM ALL. Round Robin (Domain)	WING	37
SCRATCHY. Travis Wammack (Ara)KLIF 7; KOMA 6;	KFWB	
SHAKE A LADY. Ray Bryant (Sue)	WWDC	
SHE'S AL RIGHT, Jackie Wilson (Brunswick)	WYLD	
SILLY LITTLE GIRL. Tams (ABC)	WW DC	
SINCE I DON'T HAVE YOU, Chuck Jackson (Wand)	WIBG	
SLOOP DANCE, Vibrations (Okeh) WYLD 19;	KQV	11
SO LIICKY IN LOVE. Quenetts (Fun)	WYLD	
SOIL TRAIN, Curley Moore (Nola)	WYLD	
SPANISH GUITARS, Jerry Wallace (Challenge)	WRIT	39
SPANISH LACE. Drifters (Atlantic) STRAIGHT JACKET. Gregory Dee & Avantis (Bangar)	WYLD WDGY	

STRAIN ON MY HEART. Roscoe Shelton (Sims)	WYLD	-X
STRUNG OUT. James Crawford (Mercury)	WYLD	4
SWEET WORDS OF LOVE. Underbeats (Garrett)	WDGY	16
TELL HER JOHNNY SAID GOODBYE. Jerry Jackson		
(Columbia) WIBG 97;	WYLD	23
THAT LITTLE OLD HEARTBREAKER ME. Bobby Freeman		
(Autumn)	WIBG	
THAT'S WHERE IT'S AT. Sam Cooke (RCA) WQXI 8;	KIMN	20
THE 81. Candy & Kisses (Cameo)	WWDC	
THINGS WE SAID TODAY. Beatles (Capitol)	кхок	20
THOU SHALT NOT STEAL. Dick & Deedee		
(Warner Bros.) KEWB 22;	KYA	33
TIMES HAVE CHANGED. Irma Thomas (Imperial)WIBG 59;	WYLD	
TONIGHTS THE NIGHT. Headliners (VIP)	WWDC	51
TO MUCH MONKEY BUSINESS. Freddy Cannon		
(Warner Bros.)	WIBG	90
TORTURE. Everly Brothers (Warner Bros.)	<b>WKNR</b>	8
TWO OF A KIND. Jack & Jill (Maxx)	WYLD	38
WALK AWAY. Matt Monro (Liberty)	WKNR	29
WARMTH OF THE SUN. Beach Boys (Capitol)	WQAM	-P
WE HAVE SOMETHING MORE. Connie Francis		
(M GM) WQAM 49;	WRIT	40
WHAT AM I GONNA DO WITH YOU. Chiffons (Laurie)	WIBG	93
WHAT AM I GONNA DO WITH YOU. Skeeter Davis (RCA)	WIBG	73
WHEN I STOP DREAMING. Dean & Mark (Hickory)	WIBG	47
WHEN YOU WALK IN THE ROOM. Jackie de Shannon		
(Liberty)	кхок	-X
WHERE WOULD 1 BE. Sandra Lynn (Constellation)	WYLD	40
THERE TOOLD THE. Sanate Lynn (Contracting)		
YOU CAN'T GET AWAY. Patty & Emblems (Herald)	WYLD	37
YOU LOOK LIKE A FLOWER. Richard Caiton (Crescendo)	WYLD	-P
VALLE AGE LIKE A PL OWPR. RICHULU CUTOR IL RESCENUUT		

#### **ONE MUSIC PAPER IS DIFFERENT**

And you know which one it is. Nine chances out of ten, that's why you're reading Music Business right now. Sure, there are other fine publications cov-

ering the music-record field. And we think the industry is mighty lucky to get both the quantity and quality of coverage it receives. Our contemporaries in the field all are news weeklies, and they all provide a good survey of each week's activities. Among them, one may please you more than the others. But if you read more than one, you'll find that the others provide basically he same information, because as news weeklies, they have only so

Music Business covers the news highlights too, but in a different way. We give the busy executive a breezy digest of events of real importance to him in our "Review of the Week" section. But we are basically a news magazine of comment and analysis, rather than a newspaper. So what sets us com-pletely apart from all other publications are our feature articles, which are totally unique in the music industry. They provide in-depth treatment of the product, artists, companies, techniques and events that mean dollars and cents to the record business.

Only Music Business has the staff that can produce this kind of editorial matter. They write it with a flair, too, to be interesting as well as valuable. Nothing wrong with that, is there?

We hope you're not reading someone else's copy of Music Business. Because you ought to be getting your own. If you're not a subscriber yet, we'd like you to become one. It's easy. Just fill in the coupon below and mail it to us. Preferably with your check.

SUBSCRIBE NOW – RECEIVE M	USIC BUSINESS EVERY WE	:EK
To: MUSIC BUSINESS CIRCULATION DEPT. 444 Madison Ave., New York, N.Y. 10022	Individual Occupa	tion
Please enter my subscription as checked below; check is enclosed.	Company	
FOR UNITED STATES & CANADA	Company	🗇 office
\$2 for 15-week trial (you may send currency; we assume the risk) \$7 for 52 weekly issues \$20 for 52 weeks by air	Street address	☐ home
OUTSIDE THE UNITED STATES	City, State and zip code	
	Firm's business, service or products	

IN THE TRADE

#### Camden Is Booming

With the heaviest recordbuying period of the year yet to come, RCA Camden pointed proudly last week to some impressive statistics: it has already equalled the total sales figure for 1963 (the biggest year since its inception twelve years ago), running 31% ahead of the same sales period last year. Present product planning indicates that 1965 will be an even bigger year for this budget division of RCA Victor.

A major contributing factor to Camden's growth is attributed to an increase in stereo sales over monaural. "The customer has slowly come to learn that most of Camden's releases today are newly recorded product, recorded in stereo, not reprocessed," said Ray Clark, manager of product planning for the label. Another sales booster has been the "living" series (Living Strings, Living Voices) which has been successful not only at the retail level, but in air play.

With the assistance of Ethel Gabriel, sole a. and r. producer for Camden, and ad and promotion manager James Ringo, Clark manages some forty album releases per year. When Victor re-vitalized the Victrola line eighteen months ago, Camden discontinued the release of classics. It has, however, expanded in other areas which have accounted for its present sales boon. The label has signed two new artists; singer Malcolm Dodd and Bob Ralston (organist on the Lawrence Welk TV show). It has also ressurected Victor's Blue Bird childrens' series, adding new product to catalog items by Dr. Seuss and Shari Lewis.

It is interesting, though, that with a versatile catalog of 227 LP's, Camden's strongest line in sales is its country and sacred music section, with such big names as Eddie Arnold, Hank Snow, Jim Reeves, Hawkshaw Hawkins, the Carter Family, The Blackwood Brothers and George Beverly Shea. A Jim Reeves track "I Won't Forget You," originally recorded for a Camden LP, has just been released as a single on Victor due to consumer demand

Camden's latest promotional step was taken in October with three album service plans for radio stations, which operates on a similar pattern with Victor's popular album services. The service will be handled through normal distribution channels,

#### **Newton On Move**

By the end of last week the word was out. Larry Newton would take over as President of ABC Paramount Records when the label's current chief. Sam Clark, moved up to the post of Chairman of the Board of the record label. For the genial, loquacious Newton it would mark the apex of a dazzling career that in the past decade has seen him move from the head of his own indie label, Derby, to the head of one of the top ten labels in the U.S.

Newton's career has encompassed all areas of the record business, from the wholesale end to the creative. He has worked for distributors, sold to retail stores, master-minded his own label as sales, merchandising and recording chief, and has shared in the growth of ABC Paramount Records from a small label in the 1950's to a young giant today.

During the last five or six years, many firms have tried to lure Newton away from ABC-Paramount, three movie firm subsidiaries specifically. But Newton wouldn't budge, and his upcoming promotion indicates he knew whereof his future lay. Just when the move of Clark upstairs and Newton to the presidency will happen no one was yet prepared to say-but the word was soon.

Sam Clark gets the credit for building ABC-Paramount to its current stature. Newton's job will be to carry on Clark's work, and no one doubts Larry's ability to do it.

#### ITA To GAC

International Talent Associates has been taken over by the General Artists Corporation. ITA was originally founded four years ago by ex-Associated Booking Corp. executives Bert Bloch and Larry Bennett, who now become GAC vice presidents. Talent involved includes Peter, Paul and Mary, the Brothers Four, Woody Allen and Peter Nero. among others. ITA will operate out of its present quarters for the time being with focus on folk, rock, classical and other attractions.

#### Decca's Nov. Release

Decca and Coral Records are tying in a flock of new releases to their current bigscale ad campaign for the month of November. The two labels are issuing a total of 14 new albums, and are including 47 best-selling, and heavily advertised catalog items under the terms of a fall-winter incentive program.

Decca's new releases include sets by Rick Nelson, Lloyd Thaxton, Sammy Kaye, Bill Anderson, Lenny Dee, and Ella Fitzgerald. Coral's new LP's include sets by Pete Fountain and Big Tiny Little.

#### Jazz at the Fair

The World's Fair of Jazz, a four-day Jazz Festival, will be staged over the weekend of next July 4th at the New York World's Fair. Promoter of the event is Sid Bernstein, more recently identified with the staging of New York rock shows featuring the Rolling Stones and the Dave Clark Five.

Bernstein said he has already signed his first act for the affair, the Swingle Singers. Beyond this, Bernstein added, he hopes to work with Newport Jazz Festival promoter, George Wein, in effecting a carefully planned schedule so that the top jazz artists will be able to make appearances at both festivals during the same weekend.

#### Albert Recovering

George Albert, vice president of Cash Box, is recovering from injuries suffered in an auto accident last month. The Cash Box Executive was hospitalized for 10 days and then returned home. He is expected to return to his duties at the magazine either late this week or early next week.

#### **Cariton Label Ends**

Joe Carlton's Carlton label came to the end of the road last week when a bankruptcy petition was filed in New York Federal Court. Petition listed \$121,130 in liabilities and \$29,052 in assets. Carlton started his label about six years ago, after he exited RCA Victor where he had been pop recording chief.

#### Levy Buys Branston

Branston Music Inc., Britishbased firm which handles a number of the tunes written by Dave Clark by himself and with other authors, has been acquired in a stock purchase deal by Big Seven Music Inc. Big Seven is the overall firm which includes all of the publishing interests of Roulette Records.

Deal was made by Big Seven president, Morris Levy, and Harold Davison, British promoter and booker and manager of the Dave Clark Five. Big Seven will have worldwide control of the copyrights with the exception of the United Kingdom and Eire. Among the tunes included are the current Dave Clark release, "Any Way You Want It."

#### Weiser's New Duties

Norm Weiser, manager of Four Corners Records, the Kapp subsidiary, is adding to his managerial duties by taking over the Congress label, another Kapp firm. Weiser succeeds Neil Galligan as manager of Congress. With Weiser in charge of both labels, they will work more closely together and in close association with the parent firm. They will retain their separate identities and separate distributor setups. Moe Preskell will be marketing director for both labels and Dennis Ganim will handle promotion and sales for Four Corners and Congress.



BROWN DERBY SCENE: Bobby Vinton, Randy Sparks, Gary Owens of KMPC in Los Angeles and Columbia Records Distributors exec Rudy Butterfield met at Hollywood's famed restaurant last week for lunch and music business talk.

#### IN THE TRADE



ASCAP VETERANS MEET: The place was the Drake Hotel in New York last week when ASCAP held a luncheon honoring charter members of the Society, who have been with the organization since it started in 1914. Appearing at luncheon are (l. to r.) Deems Taylor, ASCAP President Stanley Adams, and Richard Rodgers.

#### **Hot Film Scores**

United Artists Music is having its most active period in some time due to the scores of the flicks "Topkapi" and "Goldfinger." There are already about a dozen recordings of the "Goldfinger" theme in the works, both instrumental and vocal discings. "Topkapi" themes have been recorded by at least six labels plus the film soundtrack. United Artists has assigned lyricist Noel Sherman to supply words for the song, in the hopes of getting a vocal hit with the tune. It was penned by Manos Hadjidakis, who had the big hit "Never On Sunday."

#### **NARM Meets**

The first NARM board meeting since the mid-year meetings in July, was held Saturday and Sunday (7 and 8) in Las Vegas, which is also the site selected for the annual NARM national convention next March.

director, Jules Executive Malamud, said a key topic was to be the formulation of an educational program directed at compliance with the new FTC trade practice rules for the industry. During the meeting, the board planned to look over the Dunes Hotel's new self-contained high-rise building which will house the membership during the convention. Forums and business meetings for the confab were also to be blueprinted.

#### Arthur Klein Dies

Arthur Klein, theater manager and producer of musical revues for the past half-century, died Sunday (1) in New York. He was 79.

In the great era of vaudeville up to World War I, and in the 1920's, he was the manager of stars like Will Rogers, Al Jolson, Phil Baker, Douglas Fairbanks, Sr., and Eva Tanguay. Klein had much to do with Al Jolson's career. As a booking manager for the Percy Williams circuit he saw Jolson with Lew Dockstader's Minstrels. He convinced Jolson to go out as a single and started him on his way to fame.

Klein was chief booking agent for the B. F. Keith vaudeville circuit from 1915 to 1922. He left to start a rival circuit for the Brothers Shubert, but the Shubert circuit folded a few years after. Klein produced the revues "Tidbits of 1946," "Tickets Please," and "Anna Russell's Little Show," in 1953. He leaves a son, William Kendall, a daughter Eleanor Kelly, and two grandchildren.

#### Warner Bros. Release

A new Allan Sherman album kicks off the Warner Bros. LP releases for November. It is called "For Swingin' Livers Only!" Other sets feature the Italian teen singer Piccola Pupa, the sound track to the film "Sex and the Single Girl" a new set by Jim Coyle and Mal Sharpe, and a Joanie Sommers-Laurindo Almeida bossa nova LP.



ALL FOR CHARITY: Beverly Weinstein and Edy Sohmer of MARCH, (music girls' association in New York), present \$500 to J. Reamer, head of University Settlement House in New York to be used for the U.S.H.'s work with under-privileged children.

#### Trade Chatter

Ed Newmark and Bill Ficks. in association with Irving Feder and Carl Rosen, have formed Rotate Records. . . . Mal Braveman is now handling publicity for the new British group, Herman's Hermits. . . Regina Records' chief Jack LaForge has returned from Europe, bringing back masters, and a new recording of his own of the theme from "Goldfinger". . . . Flack Tim Gayle is handling p-r for Creative Talent Agency of Grand Rapids, Mich. . . Phil Zeller is the new West Coast manager of the Don Costa Music firms, South Mountain, Zizanie and Tridon. Bob Krasnow, head of War-

ner Bros.' Loma label, has purchased the master "I'm The Lover Man" by Little Jerry Williams. Disc was originally issued on Southern Sound in Philadelphia, the label owned by Frank Slay and Ed Abrahmson, and has grabbed a lot of sales in the Quaker City. . . . George Liberace, now at Huntington Sheraton Hotel in Pasadena, with the Mamselles, is booked well into 1965, with six weeks set at Harrah's Tahoe in Reno, starting December 24, and 16 weeks at Fremont's Sky Room in Las Vegas starting in February. He will commute to Hollywood during his Nevada engagements to supervise his various enterprises, George Liberace Songsmith and Restaurant Franchise Enterprises there.

Rex Zario has formed the Arzee label in Philadelphia. Bob Thompson, formerly with Columbia Records, has been named head of public relations for SESAC ... The Emotions, and manager Henry Boye, have filed suit against Murray Sporn and Spare Ribs Productions and J.J. Productions claiming breach of contract . . . Andy Wiswell, RCA Victor record producer, will be given a testimonial dinner by his alma mater, Yale, in February . . . Tony Newman has been named manager of West Coast operations for April-Blackwood Music . . . The Tokens will be given a "day" by their old school, P.S. 253, on December 10. They will also receive a plaque for making the school famous.

Lester Sims (head of DFD Records) became a grandfather again when daughter Suzie became mother of a daughter, Leslie Marcia . . . Tower Records has purchased the master "Desiree" with Doug Robertson and the Good Guys, which was produced by Jerry Dennon . . . Ian Karns has become assistant to the president of Qualitone Industries, the needle manufacturer . . . Toni Lee has signed with Ava Records . . . Mitch Ayres has started his own publishing firm, Aires Music . . . Eddie Deane, a member of the Howard Richmond publishing firm, is gathering comedy songs and material for an album and single featuring Charlie Manna.

Ivan Mogull Music has bought the foreign rights to the song "San Francisco De Assisi" from Phil Zeller . . . Jazz singer Ernie Adams is now with Capitol, and his first LP for the label will be with Cannonball Adderly. Capitol has also signed folk-singer John Denver.

#### We Get Letters CONTINUED FROM PAGE 18

of MB you have destroyed an Empire.

You mentioned our success in the same breadth you mentioned Dick Clark when he was a Disc Jockey. June, do you know how other Jocks around the country felt about Dick when he was riding high? -Honey, they didn't say his name, they spit it out.

Understand that in no way are we accusing you of deliberately triggering a tidal wave of jealously that will probably inundate us. (And God help the borses, 'cause they don't swim any better than they run.) I think it was Lord Buckley that said, "There are a lot of good ways for a man to be wicked". Don't worry about us, June, we probably won't starve to death and if we do, it will take me a lot longer than it will Bob. I imagine I'll still be able to find work-maybe in C & W radio where we're not as well known. Bob is talking about joining the Army, but you know what June, I don't think he's talking about our Army. Love,

Tom Donahue

## **BIG 50 C&W HITS**

This Last Week Week

35 36

36 38

37 39

38 27

39 40

40

41 47

42 42

43 THREE A.M.

NOVEMBER 14, 1964

In the opinion of MUSIC BUSINESS' C&W chart research department, the fallowing is a compilation of the nation's best seiling and most played C&W phanagraph records.

•	

Records listed in E eek's charts.

This Week	Last Week	
1	1	ONCE A DAY Connie Smith-RCA Victor 8416
2	5	THE RACE IS ON George Jones—United Artists 751
3	3	MR. AND MRS. USED TO BE Ernest Tubb & Loretta Lynn-Decca 31643
4	4	I DON'T CARE Buck Owens-Capitol 5240
5	2	CHUG-A-LUG Roger Miller-Smash S-1926
6	6	GIVE ME FORTY ACRES Willis Bros.—Starday 681
7	7	MAD
	_	Dave Dudley-Mercury 72308
8	8	CROSS THE BRAZOS AT WACO Billy Walker-Columbia 43120
9	9	DON'T BE ANGRY Stonewall JacksonColumbia 43076
10	10	MY FRIEND ON THE RIGHT Faron Young—Mercury 72313
11	ti	FORBIDDEN STREET Carl & Pearl Butler-Columbia 43102
12	12	LONELY GIRL Carl Smith—Columbia 43124
13	13	JUST BETWEEN THE TWO OF US Merle Haggard & Bonnie Owens—Talley T-181
14	22	IT AIN'T ME BABE Johnny Cash—Columbia 43145
15	15	I'M GONNA TIE ONE ON TONIGHT Wilburn Bros.—Decca 31617
16	16	TIA LISA LYNN Rose Maddox—Capitol 5263
17	17	MOTHER-IN-LAW Jim Nesbitt—Chart 1100
18	19	THE LUMBERJACK Hal Willis—Sims 207

MUSIC BUSINESS

BOLD	FAC	E made the greatest upward rise from last w
This Week	Last Week	(
19	20	IN THE MIDDLE OF A MEMORY Carl Belew—RCA Victor 8406
20	23	ONE OF THESE DAYS Marty Robbins—Columbia 43145
21	21	I'LL GO DOWN SWINGING Porter Wagode,
22	14	DERN YA Ruby WrightRic S-126
23	18	I GUESS I'M CRAZY Jim Reeves—RCA Victor 5383
24	26	YOU'RE STILL ON MY MIND/SUE MAE SAN Jimmy C. Newman-Decca 31677
25	25	DON'T GIVE UP THE SHIP Johnny Wright—Decca 31874
26	28	HE CALLED ME BABY Patsy Cline-Decca 31671
27	32	LOVE LOOKS GOOD ON YOU David Houston-Epic 9720
28	31	MY MEMORIES OF YOU Hank Snow-RCA Victor 8437
29	29	HOW THE OTHER HALF LIVES Johnny & Jonie Mosby-Columbia 43100
30	30	MY OWN Johnny Foster—Capa 122
31	24	PLEASE TALK TO MY HEART Ray Price-Columbia 43086
32	33	GOODER THAN GOOD/PUSHED IN A CORNER Ernest Ashworth—Hickory 45-1281
33	35	MISMATCH Bobby Barnett-Sims 198A
34	34	I COULDN'T CARE LESS Wilma Lee & Stoney Cooper—Hickory 1229

#### This Last Week Week

This	Last
THIS	134120

- 1 THE BEST OF JIM REEVES Jim Reeves—RCA Victor LPM 2840; LSP 2890 T. TOGETHER AGAIN/MY HEART 2 2 SKIPS A BEAT Buck Owens & His Buckeroos-Capitol T/ST 2135 3 **3 LOVE LIFE** Ray Price-Columbia CL 2189 4 TRAVELING WITH DAVE DUDLEY 4 Mercury MG 20806/SR 8989 5 6 R.F.D. Marty Robbins-Columbia CL 2220/CS 9020 6 8 MORE HANK SNOW SOUVENIRS Hank Snow-RCA Victor LPM 2819 7 7 THANKS A LOT Ernest Tubb-Decca DL 4514 (M); DL 7514 (S).
- Week Week GEORGE JONES SINGS LIKE 8 5 THE DICKENS United Artists UAL 3364; UAS 6364 9 9 MOONLIGHT & ROSES Jim Reeves-RCA Victor LPM/LSP 2854 10 13 BITTER TEARS Johnny Cash-Columbia CL 248/CS 9048 11 SONGS OF TRAGEDY Hank Snow-RCA Victor LPM/LSP 2901 11

BIG C&W ALBU

- 12 12 THERE STANDS THE GLASS Carl Smith-Columbia CL 2173/CS 8973
- 13 14 DANG ME Roger Miller-Smash MPS 27049/FRS 67049

43	45	I THANK MY LUCKY STARS Eddie Arnold-RCA Victor 8445
44	37	FINALLY Kitty Wells & Webb Pierce-Decca 31663
45	¥	'CAUSE 1 BELIEVE IN YOU Don Gibson-kCA Victor 8456
46	46	THE TOWN CRIER Lee Ross-Sims 197
47	*	EVERYBODY'S DARLIN' PLUS MINE Browns-RCA Victor 8423
48	50	WHAT I NEED MOST Hugh X, Lewis—Kapp K-622
49	49	HEART STORM James O'Gwynn-United Artists UA 755
50	$\star$	THE BIBLE IN HER HAND Grant Turner-Chart 1130
	5	
This Week	Last Week	
14	10	SLIPPIN' AROUND George Morgan & Marion Worth- Columbia CL 2197/CS 8997

HALF OF THIS, HALF OF THAT Wynn Stewart—Capitol 5271

SITTIN' IN AN ALL NITE CAFE Warner Mack-Decca 31684

YOU'RE THE ONLY WORLD I KNOW

HERE COMES MY BABY Dottie West-RCA Victor 8374

A GIRL LIKE YOU Tompall & the Glazer Bros.-Decca 31632

FOUR STRONG WINDS Bobby Bare-RCA Victor 8443

DON'T LET HER KNOW

Sonny James-Capitol 5280

Bill Anderson-Decca 31681

Buck Owens-Capitol 5240

14	10	George Morgan & Marion Worth- Columbia CL 2197/CS 8997
15	15	I WALK THE LINE Johnny Cash-Columbia CL 2190/CS 8990
16	16	GOLDEN COUNTRY HITS Hank ThompsonCapitol T/ST 2089
17	17	YESTER'S GONE Roy Drusky-Mercury MG 20019/SR 60919
18	19	HAVE I TOLD YOU LATELY THAT I LOVE YOU Jim Reeves—Camden 842
19	20	SING A SONG Hank Williams, Jr.—MGM 4213
20	18	WEBB PIERCE STORY Webb Pierce-Decca DXB 181; DXSB 7181

## Dateline Music City

#### New Spec for WSEN

WSEN (Syracuse, N.Y.) has set its next country music spectacular (it's sixth) for Nov. 20 at the War Memorial auditorium. Attendance for the shows has topped 32,000. Booked for the spec are Bill Anderson, Roger Miller, Carl and Pearl Butler, George Morgan, Marion Worth and Stonewall Jackson. . . . Twelve top artists with the Acuff-Rose Artist Corp. are filling engagements in November. They are Roy Orbison, Stoney Cooper and unit, Bobby Lord, Bob Luman, George Hamilton IV. The Newbeats, Tex Ritter, Ernest Ashworth, Roy Acuff and unit, Lonnie Wilson Band, Lefty Frizzell, and Joyce Moore. . . LeRoy Van Dyke was one of the headliners for the "Big Country Show" at Des Moines Nov. 1. He follows this with a guest appearance on the syndicated Mike Douglas show in Cleveland. His newest Mercury release is "Anne of a Thousand Days" backed with "Poor Guy."

#### **Cutrer Grabs Foster**

Johnny Foster's heavy chart item, "My Own" backed with "Take Back My Heart" on CAPA Records continues booming, says prexy Doc Whiting. Foster reports his affiliation with T. Tommy Cutrer's WJQS at Jackson, Miss. ... CAPA lark Kitty Hawkins whose current "Still I'm Loving You" is riding high, will journey to Nashville soon for her next session. Big John Watson's new "Girls, Girls, Girls" backed with "Come Back Rosalee" has already received top ratings from 13 states and Canada says Doc Whiting. Copies available by writing CAPA. . . Claude Tomlinson, PD and DJ at WIVK (Knoxville), jumped to something near tycoon status last week with announcement that "The Shultz Show", video taped, will be seen on about 20 TV stations in the southeast starting in mid-December. Tomlinson plays "Ole Man Shultz" in the series. On radio ... pss't ... he's also featured as "Claude, the Cat," "Little Alfred," and of course, "Old Man Shultz." Tomlinson asks country artists interested in guest appearance to contact him at WIVK, 6711 Kingston

Pike, Knoxville. The series is being handled by Lavidge, Davis and Newman, Knoxville ad agency.

#### Dexter to Allstar

C&W singer Al Dexter of "Pistol Packin' Mama" hit fame, has signed with Allstar Records and his upcoming release will be "Careless Heart" backed with "Country Guitar". Prexy Dan Mechura has set this month for a national promo tour on the Dexter waxings. The Allstar C&W roster now includes Link Davis, Perk Williams, Rusty Gabbard and Wiley and Jessie Barkdull. Mechura says deejays not now receiving Allstar releases should write to P.O. Box 626, South Houston, Texas, for quick service.

The **Smothers Brothers** guested at The Hollywood Palace Oct. 24. Their dramatic debut on "Burke's Law" has been changed from Nov. 4 to Nov. 11. . . . Many people are wondering when Capitol Records will release a single on "This Sad Old House" written by Carlos Minor, from Jan Howard's album, "Sweet and Sentimental." Minor, who has been a writer for 13 years, is getting a lot of acceptance. . . . Mark Raymer, Box 33, San Fernando, Calif., who is taping shows for several stations in the western, is in need of country records. He invites



#### jocks who haven't received "Autograph" by **Sherree Scott** on Robbins Records and "Big Mamou" by **Link Davis** on Allstar should write to him.

#### Jock For 10 Years

Tip Sharp who's been country deejay at Winchester, Ky.'s WWKY for all of its 10 years on the air, celebrated his 10th anniversary behind the mike Oct. 25. The station observed its 10th anniversary Oct. 16. Jim Horn, PD at WYNK, Baton Rouge, and Mrs. Horn became parents recently of an eight pound daughter. Horn says he intends to clip this announcement and show it to the young lady when she's old enough how nice folks in the country music biz are. So there. ... Little Richie Johnson is promoting for Red Feather Records while boosting new record by Faron Young and Sheb Wooley. . . . A special tribute to the late Jim Reeves, who was originally scheduled to appear on the fall edition of the Grand Ole Opry type show sponsored by WCMS (Norfolk) Oct. 4 was paid by station prexy George A. Crump. Those who performed were Faron Young, Dottie West, The Deputys, Sonny James, Don Gibson, The Southern Gentlemen, Ernest Nivens, The Bluegrass Boys, Justin Tubb, Bill Monroe, The Playboys, Darell Mc-Call and Jim Nesbitt.



HUSH-HUSH SESSION: What's "Ring-Dang-Doo"? Brunswick Records' Demitriss Tapp, left, and Columbia mixer Mort Thomasson seem to know though at the time the picture was made in Columbia Studios in Nashville, few others did. It was "hush-hush" just as the release was "rush-rush". Producer Bob Tubert says "We'll all soon know".

Country Single Picks
WEBB PIERCE Decca 31704 THAT'S WHERE MY MONEY GOES (Cedarwood BMI) (2:18) —Tillis, Peddy Flip is "Broken Engagement" (Cedarwood, BMI) (2:45)—Walk- er, Rhodes, Powell
GEORGE JONES AND MELBA MONTGOMERY United Artists 784 MULTIPLY THE HEARTACHES (Well Dee/Glad, BMI) (2:21)
KITTY WELLS Decca 31705 I'LL REPOSSESS MY HEART (Kitty Wells, BMI) (2:00) — Yandell Flip is "Kill Him with Kindness" (Acuff-Rose, BMI) (2:34) — B. and F. Bryant
LORETTA LYNN Decca 31707 HAPPY BIRTHDAY (Sure-Fire, BMI) (2:03)—Kitson WHEN LONELY HITS YOUR HEART (Sure-Fire, BMI) (2:38) — Lynn
QUANTRELL RADER RCA Victor 8465 SLEEP, PRETTY GIRL (Vanilla, ASCAP) (2:29)—Lynd Flip is "My Blue Heaven" (Feist, ASCAP) (1:57) — Don- aldson, Whiting MARGIE BOWES
Decca 31708 BIG CITY (Sure-Fire, BM1) (2:03) — Wil- liams, Humphrey Flip is "Watch Me Faîl" (Eighty-Eight Keys, BM1) (2:40) —Wittington, Pierce
MARGIE SINGLETON Mercury 72363 DON'T BE GOOD TO ME (Four Star, BMI) (2:15) - Be- lew, Singleton Flip is "It's Too Much" (Acclaim/Samos Island, BMI) (2:42)-Zanetis
JOHNNY PAYCHECK Hilltop 3002 DON'T START COUNTIN' ON ME (Krandon/Barmour, BMI) (1:51) —Young Flip is "I'd Rather Be Your Fool"
(Krandon/Barmour, BMI) (2:00) —Young TILLMAN FRANKS SINGERS Hilltop 3003 COLD COLD HEART (Fred Rose BMI) (2:30)—Wil- liams
I CAN'T HELP IT (Fred Rose, BMI) [2:19] — Wil- liams

Music Business in Nashville

CHARLIE LAMB

