Volume 6

\$6.00

#### **RED HOT CHILI PEPPERS**

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The Way I Feel

BREAKDUTS

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TRUTH INC. The Very Best... Inter 4565-2 S. DISTORTION LIPS

WILDCARD

WILSON PHILLIPS SBK/ERG See Page 14

# you won't see me cry

WILDCHRD!

#### Prepare to be recaptured.

twend by glon halland - constring pendance charles happelman cural accomponent melium phillips and glon halland - management tendy good and hammed haufman



April 27, 1992

Volume 6

Issue 289

\$6.00



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#### SINGLES

Kris Kross holds onto the top with mega-sales pushing it far ahead of strong competition from En Vogue and Queen. But watch for the Chilis who make a Red Hot move from 29 to 12!!!

#### DIALOGUE

PLG President/CEO Rick Dobbis has enough on his mind managing his empire and the Mets without having to deal with HITS' resident nudge "I Married" Joan Tarshis.

#### **POST MODERN**

Ivana contemplates an early retirement, as the Red Hot Chili Peppers take it under the bridge.

#### METAL

Pearl Jam and L7 set their sights on the top, as Metal macher Lonn "Gone Train" Friend holds down the bottom.

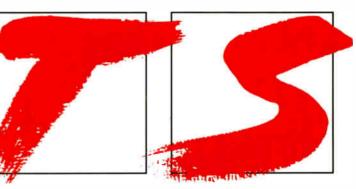
#### JAMS

Motown's Lionel Richie scores after a long absence on the hit, "Do It To Me," while JAMS man Darryl Lindsey "Tart" just wants to know if fries come with that shake.

#### ALBUMS

Kris Kross is making a strong move, "Jump"ing to #2 and readying to duel Def Leppard for #1.

Hitsbound Genesis & Lionel.	27	Top Tens	72
Requests	34	Def Leppard still rules.	
It's still Queen!		Breakouts	74
Earpicks Lionel & Annie.	42	ZZ Tops the list!	
Front Page	13	Post Toasted	47
Near Truths	22	Rerap	75
Letters	25	Beat's Me	79
Wheels & Deals	41	Wavelength	82



8

38

47

57

64

76

#### **DeMann of DeWeek**



Superstar manager Freddy DeMann is doing more than playing "Truth Or Dare," he's hit the jackpot, the exacta, the whole enchilada. This week, he and his client Madonna finally announce their muchballyhooed, multi-million, multimedia superdeal with Time Warner for their new Maverick Entertainment company. At the same time. Freddy celebrates the scorching comeback of Lionel Richie, with the rising hit single, "Do It To Me." The Material Gal praises him as a man of wealth, taste and vision ... but that was before this HITS' Contents nod.

#### On The Cover

The Red Hot Chili Peppers are laughing all the way to the bank, even if there's nothing even remotely funny about this HITS cover appearance.

# THERE'S NO GETTING OVER IT.

"MaHarry is a female Elton John for the '90s. She plays piano with style, she writes catchy, upbeat pop tunes ...and she possesses an irresistible, versatile voice."

# " How do i GET OVER YOU

ON AT 50 TOP 40s WITH 18 NEW!				
WN KISM KBE WXI WZC KEG KXX	N Q KS D <b>U</b> L		<b>33</b> 35	
K92 Z102 KF95 KCMQ B94.7 KFQX KYYY	add add add add add add add	OK95 WBNQ WCGQ WHTĐ WILN WLAN WMMZ	add add add add add add add	

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the new single from

VEN

The first single from the new album Fountain of Youth (75011 3370 47) Produced by Dwight Marcus Management: Peregrine Watts-Russell for MFC Management

# TREITH INC.



## "The Very Best Of Me"

#### Taken from the debut album TRUTH INC.

Produced by Ion Nettlesbey and Terry Coffey for Mercenary Productions Executive Producer: John McClain Management: Hugo Vereker – Gallin Morey Associates



# What Male Artist Has An AOR Smash Researching Highly Positive 25+ Females ?



- Hint #1 Showed a member of the Beatles how to play harmonica...
- Hint #2 Bonnie's playing guitar, Melissa's singing back-up, Benmont's playing B-3 Organ, "Hutch" is on bass
- Hint #3 It's on your desk!

# + LIVE+ PAINLIES ON THE RIVERSIDE

"Live don't really sound like anyone else. Maybe R.E.M. over a jazz fusion rhythm section, maybe U2 with greater metaphysical distress...The first band of Rock's next Generation."-Musician

"It just refuses to be ignored. There's something irrepressible about their talent"\_Jeff Pollack, Rolling Stone "Hot Picks"

Carnegie Mellon

------

The MTV Buzz Bin Hit And First Single From The Album *Mental Jewelry* Over 250,000 Units Sold Now On The SOLD OUT MTV 120 Minutes Tour

**Produced By Jerry Harrison** 

Management: David Sestak For Media Five Entertainment And Peter Freedman For Peter Freedman Entertainment LIES ON THE RIVERSIDE





radioactive



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# HITS TOP FIFTY **JGT**F

Kris Kross is #1 again with the #2 selling album, heavy MTV, heavy requests and by far the #1 selling single. The Red Hot Chili Peppers jump an incredible 17 spots from #29-12 with the #4 selling album in the country. Sir Mix-A-Lot gets added to MTV, and leaps #35-22 with gigantic singles sales. Sophie B. Hawkins enters the Top Thirty, moving #40-29 with huge reaction at radio, and early single sales. The Cure goes #36 to #30 with the album hitting the streets at press time.

A E E G E E O K K	ARTIST	TITLE	LABEL	COMMENTS
7 1 1	KRIS KROSS	JUMP	Columbia 74197	Lp #2
5 3 2	EN VOGUE	MY LOVIN'	Atco/EW 98586	From #6 Lp
14 5 3	QUEEN	BOHEMIAN RHAPSODY	Hollywood 647944	From Wayne's World
1 2 4	ERIC CLAPTON	TEARS IN HEAVEN	Reprise 19038	Still hot in sales
8 6 5	TLC	AIN'T 2 PROUD 2	La Face/Arista 24008	Huge sales
10 7 6	JOE PUBLIC	LIVE AND LEARN	Columbia 74012	Smash
2 4 7	VANESSA WILLIAMS	SAVE THE BEST	Wing/Mercury 865 136	New single soon
988	RICHARD MARX	HAZARD	Capitol 44797	Lp on at #44
25 14 9	UGLY KID JOE	EVERYTHING ABOUT	Mercury 868-823	From platinum EP
11 10 10	U2	ONE	Isl/PLG 866-533	Steady
20 13 11	DEF LEPPARD	LET'S GET ROCKED	Mercury 866 568	From the #1 Lp
39 29 <mark>12</mark>	RED HOT CHILI	UNDER THE BRIDGE	WB 18978	From #4 LP
3 9 13	MARIAH CAREY	MAKE IT HAPPEN	Columbia 74239	Peaked
21 18 <mark>14</mark>	BRYAN ADAMS	THOUGHT I'D DIED	A&M 1592	Building each week
16 15 15	KATHY TROCCOLI	EVERYTHING CHANGES	Reun/Geffen 19118	Steady
6 11 16	DION & BRYSON	BEAUTY & THE BEAST	Epic 74090	Peaked
15 16 17	BRUCE SPRINGSTEEN	HUMAN TOUCH	Columbia 74273	From #3 Lp
23 19 18	JODY WATLEY	I'M THE ONE YOU	MCA 54276	Selling some now
26 21 19	PRINCE	MONEY DON'T	P.Park/WB 19020	Building
4 12 20	MINT CONDITION	BREAKIN' MY HEART	Per/A&M 0004	Peaked
13 17 21	ATLANTIC STARR	MASTERPIECE	Reprise 19076	Falling now
42 35 22	SIR MIX-A-LOT	BABY GOT BACK	Def Amer/Rep 18947	Added to MTV
12 20 23	CECE PENISTON	WE GOT A LOVE THANG	A&M 1593	Falling
34 26 24	PAULA ABDUL	WILL YOU MARRY ME	Capt/Virgin 98584	Added to MTV
<b>35 30 25</b>	NIRVANA	COME AS YOU ARE	DGC 19120	Building

(Based on a combination of sales and airplay)

# JOHN MELLENCAMP

Now More Than Ever



From the Mercury CD & Cassette "Whenever We Wanted" 314 510 151-2/4

 Album sales over one million

- Sold out tour returns to America in June
- Top 5 AOR
- MTV Stress





Management: Artists Services Corp. Horizon Entertainment

1992 JOHN MELLENCAMP

# **ARRESTING NEW DEVELOPMENTS**

Buzz Bin!

#### Chuck Field-MD FM102 Sacramento

"Arrested Development has a totally funky record...every station should be playing 'Tennessee'...it'll work for anybody, no matter where you are in the country."

#### Hosh Gureli-MD KMEL/San Francisco

"Arrested Development is turning out to be a total smash. Our research confirms it—KMEL POWER!"

#### Stacey Cantrell-MD /APD KS104

"The first time we tested Arrested Development's 'Tennessee', the phones lit up. After 3 weeks of airplay, 'Tennessee' was the #1 selling single in Denver. This is not a rap record. It's a potpouri of sounds and an across the board smash!"

#### Scooter Stevens-PD Nathan Cruise-MD KKMG/Colorado Springs

"In the last 6 months, no other song has stood out in terms of requests and airplay as much as Arrested Development's 'Tennessee'. Who would have thought you'd hear so much about Tennessee in Colorado?"

345 C 2000

ARIESTE	D-DEVEL	OP	ME	Nī	
1 ( to )		國人			
50-42 HITS TOP FIFTY SNGLES!	TEAL		KS104	2-1	
EARPICKS WINNER!	TEN NES	KSOL KMEL	12-7 8-7	WPGC Q106	22-13 27-21
HOT 97.7 add	NES M	PWR106 92Q		WZOU KKMG	27-23
KOY add	SEE	524	10-10	KNIG	51.20
Z90 add	and the	EMI Rec	ords Group	Produced	by SPEECH

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# HITS TOP FIFTY SINGLES

а Е <b>Е</b> G Е <b>Е</b> O К К	ARTIST	TITLE	LABEL	COMMENTS
32 28 26	CHRIS WALKER	TAKE TIME	Pend/Elektra 64813	Top 40 and JAMS
28 27 27	CAUSE & EFFECT	YOU THINK YOU KNOW.	SRC/Zoo 17043	Steady
43 28	MICHAEL JACKSON	IN THE CLOSET	Epic 74266	New video this week
- 40 29	SOPHIE B HAWKINS	DAMN I WISH I WAS	Columbia 74164	Smash
41 36 30	THE CURE	HIGH	Fict/Elektra 4-64766	Lp out at press time
36 33 31	LIDELL TOWNSELL	NU NU	Mercury 866445	Developing
37 <b>32 32</b>	LISA STANSFIELD	ALL WOMAN	Arista 12398	Steady
17 22 33	RIGHT SAID FRED	I'M TOO SEXY	Charisma 98671	Peaked
19 23 34	MICHAEL JACKSON	REMEMBER THE TIME	Epic 74200	Peaked
22 24 35	MR. BIG	TO BE WITH YOU	Atlantic 87580	Peaked
18 25 36	COLOR ME BADD	THINKIN' BACK	Giant 19074	Falling now
24 31 37	STACY EARL	ROMEO & JULIET	RCA 62192	Peaked
40 39 38	METALLICA	NOTHING ELSE MATTER	S Elektra 64770	Steady
29 34 39	OZZY OSBOURNE	MAMA I'M COMING	Epic/Assoc. 74093	Over n <mark>o</mark> w
27 37 40	THE KLF/T WYNETTE	JUSTIFIED AND	Arista 12401	Peaked
31 38 41	GENESIS	I CAN'T DANCE	Atlantic 87532	Over now
50 42	A. DEVELOPMENT	TENNESSEE	Chrysalis/ERG 23829	In Buzz Bin
48 43	JODECI	COME AND TALK	Uptown/MCA 54175	Sales
50 45 44	TRACIE SPENCER	LOVE ME	Capitol 44820	Steady
49 45	GEOFFREY WILLIAMS	IT'S NOT A LOVE	Giant 19029	Building Top 40
49 47 46	AARON HALL	DON'T BE AFRAID	MCA 54330	Sales
46 44 47	R. KELLY	SHE'S GOT THAT VIBE	Jive 42031	Developing
48	CELINE DION	IF I ASKED YOU TO	Epic 74277	From hot new Lp
49	HOWARD JONES	LIFT ME UP	Elektra 64779	Lots of Top 40
50	BROTHERHOOD CREED	HELLUVA	G. Alley MCA 54350	Hot sales and video
		(Based on a combination of	sales and airplay)	
NEXT UP	WEIRD AL (Scotti Br	os) CHAKA Ditol) J SECA	KHAN (WB) ADA (SBK/ERG) BANT (A&M)	SHANICE (Motown) ROD STEWART (PLG) GENESIS (Atlantic)

AMY GRANT (A&M)

MR BIG (Atlantic)

**GENESIS** (Atlantic)

# HE'LL DO IT TO YOU EVERY TIME.

# LIONEL RICHIE

## "Do It To Me"

The newest smash hit from the forthcoming album, **Back To Front**. Eleven of his greatest hits and three brand-new, soon-to-be classics!

#1 MOST ADDED A/C!#1 MOST ADDED URBAN!#2 MOST ADDED TOP 40!

#### **EARPICKS WINNER!**

NO MATTER WHAT FORMAT....LIONEL WORKS:

ADULT...WNCI ADD KISN ADD MAINSTREAM...B97 ADD B94 ADD URBAN...WPGC ADD KBXX ADD

#### PLUS 107 MORE ADDS OUT OF THE BOX!

PRODUCED BY STEWART LEVINE FOR OLIVEREA PRODUCTIONS, LTD. AND LIONEL RICHIE

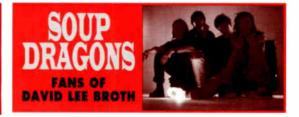
IANAGEMENT BREDDY DESIANN



€ 1992 Motown Re

#### LONN FRIEND BACKSTAGE AT WEMBLEY ... ZZZZ - PAGE 57

# HITS FRONT PAGE



April 27, 1992

Volume 6

Issue 289

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#### The Industry's Charity Continues To Make A Difference

TIME!! RTELL 7

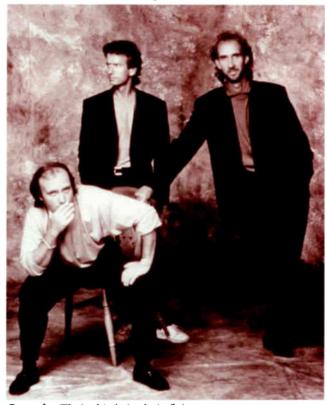
#### LIFEbeat Goes On

A star-studded gathering in New York, including Yoko Ono, Cyndi Louper and Taylor Dayne, assorted record company executives and key members of the AIDS community announced the launch of LIFEbeot as an official music business AIDS organization, recently founded by industry veteran Bob Caviano.

EMI Records Group VP/GM Daniel Glass, one of the group's driving forces, announced that his label will donate office space to LIFEbeat beginning May 1. A toll-free 800 number offering information referrals to AIDS organizations, HIV-friendly doctors and other services will soon be on-line. A major all-star concert benefiting the organization is slated for June 8 at the Paramount Theater in New York, with similar shows planned for L.A. and Miami in the fall and winter.

"LIFEbeat is my vision for using the music industry's talent and resources to raise money and provide information for people suffering from AIDS." HIV and said Caviano, who was diagnosed as a Person With AIDS in 1990, and one of the first members of the music industry to go public with his disease.

#### These People Are Rich



Genesis: Their third single is flying.

#### The Ballads Just Keep On Coming!

Added singles: Genesis (Atlantic). Lionel Richie (Motown) and Annie Lennox (Arista) are all downtempo winners. Some of the big ballads at the top of the chart are finally slowing down allowing better rotation for the

This week's three Most next group of ballad winners. This week, Richard Marx's "Hazard" (Capitol) and Bryan Adams' "Thought I Died And Gone To Heaven" (A&M) are the big beneficiaries of the next wave of major rotation.

Don't tell Tony Martell about the incredible gains made by the T.J. Mortell Foundation For Leukemia. Cancer & AIDS Research in such a *short* period of time.

Short? It was 17 years to the week that Tony's young son T.J. lost his courageous battle with leukemia and since that time, the Martell Foundation — the music industry's foundation - has raised millions of dollars and given many people an opportunity to live. But for Tony Martell, 17 years of battling diseases that refuse to be cured seems like an eternity.

On Saturday, April 25, the industry is honoring BM1 President Frances Preston at the New York Hilton. Millions more will be added directly to the cause --- "The buildings are built. We have the equipment. The money is used only to help find the cures," says Martell.

Maybe this is the year.



Frances Preston: Honored to help the cause.



# IC OF THE WEEK



#### **Beauties &** The Least

That's HITS' Sr. Editor Roy Trakin (c), backstage at one of those Hollywood poserfests that he constantly attends, flanked by child star Traci Lords (r) and a woman who's referred to only as "her model friend" Elaine (when she's not modeling, Elaine can be found waitressing station 7 at the Bob's Big Boy in Burbank). The always friendly Traci told Roy he reminded her of a man from some of her early films - the caterer. Obviously, a slow week for photos.



#### Quick Dangerous Photo Op **Or, Where's Bubbles?**

MTV adds Black Crowes (Def Am/Rep), Paula Abdul (Capt/Vir), Michael Jackson (Epic). Ozzy Osbourne (Epic), Sir Mix-A-Lot (Def Charlatans Am/Rep). (BB/RCA), Sass Jordan (Impact) and Jeffrey Gaines (ERG). There are no changes in Buzz Bin this week.



The reigning queens of pop have returned to quickly dispel thoughts of sophomore jinx. With a compelling lead song, a hot new video and stations fighting to be the first to hit air, these second the generation superstars are back in style. Ken Lane & co have done a great job breaking Jon Secada and Arrested settina up Development, now they'll enjoy the spoils of victory.



Shown at the recent National Association of Black-Owned Broadcasters convention is Michael Jackson, who was presented with the organization's lifetime achievement award. Seen trying to ignore the fact that Bubbles the chimp is systematically relieving himself on each of their shoes are (1-r): Epic Sr. VP Black Music Hank Caldwell, Epic President Dave Glew and Sony VP/GM Corporate Affairs LeBaron Taylor.

#### **Censorship Blues**

Omaha, Nebraska is the latest city to feel the sting of censorship as six local record retailers face harassment and intimidation for the sale of allegedly obscene sound recordings to minors from the local watchdog group Omaha For Decency, headed by Steve Exon.

The RIAA's Jason Berman has pledged the industry association's full support. "The action taken by Exon and his group is a frightening example of self-appointed censorship that has no place in Omaha or in America," he commented.

The organization is trying to prosecute the six retailers for allegedly selling 2 Live Crew's "Sports Weekend" album to minors. Berman explained that the labeling of an album with the industry's voluntary "Parental Advisory" warning sticker "does not... identify a recording as obscene... therefore no law has been broken."

#### FRONT PAGE

## Madonna's Maverick Materializes

The Material Girl just got some new material to work with. Madonna and Time Warner Inc. have completed their long-running negotiations to form Maverick, a multi-media entertainment company. The 7-to 11-year agreement guarantees the 33year-old superstar one of the most lucrative recording contracts in the business, and funding for her own company to pursue music publishing, film, television, book and merchandising opportunities. The announcement was made Time Warner Chairby man/Co-CEO Steven J. Ross and President/Co-CEO Gerald M. Levin before they asked Madonna and her longtime manager Freddy De-Monn for 60 cents to buy a Coke.

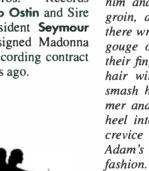
Maverick will be overseen and run by Madonna and DeMann, establishing a broad base for them to discover and bring to the public new talent in a variety of media, utilizing all the divisions of Time Warner Inc., including Warner Bros. and Sire Records. HBO, Warner Bros. Pictures, Lorimar Television, Warner Books and Warner/Chappell Music. The company, with offices in L.A., N.Y. and London, will develop feature films, network TV specials, series, cable TV and PPV programs, music videos and books, and market a new brand of toothpaste. Announcements regarding the signing of new talent, properties and acquisitions and selection of executives will be made in the next several months.

Madonna commented: "Freddy and I, the Maverick staff and the Time Warner

divisions are dedicated to make this enterprise a vehicle to entertain as well as enprovoke lighten. and naturally, make a profit."

Ross and Levin swallowed hard and said: "Today's agreement opens up a unique new era of artistic autonomy and creative freedom within a larger global corporate structure. Only an artist with the talent and stature of Madonna can effectively utilize all facets of the emerging global media marketplace. Can we borrow a token for the subway now?"

The deal was forged through the joint efforts of Warner Bros. Records Chairman Mo Ostin and Sire Records President Seymour Stein, who signed Madonna to her first recording contract over ten years ago.







**Feeling Blue** 

HITS

RCA's Mitch Malloy explains to Z100 MD Frankie Blue (r) that if he continues to wear his HITS sweatshirt in public, then he's at serious risk of someone coming up to him and kicking him in the groin, and then, as he lays there writhing in pain, they'll gouge out his eyeballs with their fingers, yank out all his hair with their bare hands, smash his skull with a hammer and repeatedly dig their heel into the open, bleeding crevice that was once his Adam's apple. Mitch knows

#### **DuickHits**

The Most Added singles of the week at Top 40 radio are #1 Genesis (Atlantic), #2 Lionel Richie (Motown), #3 Annie Lennox (Arista), #4 Outfield (MCA) and #5 Michael Jackson (Epic). Tom Cochrane (Capitol) continues to grow and spread at a fast pace.



Madonna: H. Ross Perot has asked her to be VP.



Freddy DeMann: Spent half the advance on this suit.

Mayerick: Which one's Freddy?

MAVERICK



#### FRONT PAGE

#### This Isn't Kansas Anymore

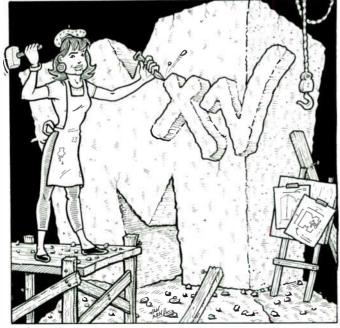
HITS



Convinced that they're tripping their feeble little brains out, the guys from Slaughter deliver their new record to Chrysalis and suddenly discover — SURPRISE — this ain't the same Chrysalis. Seen wondering where the hell John Sykes's penny loafers and martini glass are while a young hungry group of execs lead them on a new magical mystery tour are (Top row, l-r): Sr. VP A&R Fred Davis, VP National Sales Bob Cahill, and the band's Tim Kelly. Middle row (l-r): The band's Mark Slaughter, VP Marketing Jane Berk, Exec. VP/GM Daniel Glass, the band's Dana Strum, Sr. VP Marketing Ken Baumstein, VP Sales Mike Greene and Manager Budd Carr. Front row (l-r): The band's Blas Elias and VP Album Promo Norm Osbourne.

## Airhead

JUDY MCGRATH LIKES TO SCULPT ...



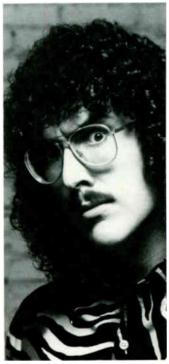
WE'LL TAKE A CANNELLI WITH EXTRA CHEESE, PLEASE.

#### ON RECORDS By Lenny Beer

## **Around The Horn**

**Def Leppard** (Mercury) stills leads the album sales race, but backwards dressing newcomers Kris Kross (Ruffhouse/Col), buoyed by the nation's top-selling single, have leaped into the #2 spot in only their third week in the stores. Furthermore, the sales gap between the two, which was more than 2-1 last week, has been narrowed significantly. Next week, there could be a battle royal for the top..... The Red Hot Chili Peppers (WB) have vaulted into the Top Five behind their smash single "Under The Bridge." This single is showing chart-topping potential and will take the album over the two million mark by the end of May ... And how about Pearl Jam (Epic)?!? Still no single release, but a second straight cut in Buzz Bin at MTV has kept this one moving mega-product. Expect another surge when the airs their channel phenomenal "Unplugged" performance... Body Count (Sire/WB) has "quietly" moved into the Top 20..... Weird Al Yankovic's latest spoof set (Scotti Bros.) is big out-of-the-box doing business... Rap is solid this week in the middle of the chart with Sir Mix-A-Lot (Reprise), Cypress Hill (Columbia), Das EFX (Atco/East West) and Black Sheep (Mercury) enjoying successful sales runs.... T.L.C.'s album (Arista) was slow out of the gate, but is scoring big now behind their monstrous single..... And when will someone in radio realize how big Lyle Lovett (MCA) is? His album is sitting pretty in the 30s, yet no format is airing his music. Funny how the people find they want, while what

programmers remain on the sidelines... Richard Marx's "Hazard" single (Capitol), which we have been telling you about since its release, has overcome nearly every obstacle and lodged itself in the national Top Ten. Now, it has revived his album, which is establishing a steady upward pattern in the past three weeks... Yanni (Private Music) sells records... Chaka Khan (WB) has returned with her best music in years and the public knows it ... Post Modern acceptance has helped Peter Murphy (RCA), Jesus & Mary Chain (Def Am/WB) and Charlatans UK (B. Banquet/RCA) to strong debut sales weeks... Look for the **Cure** (Elektra), which is just hitting the stores at presstime, to make a huge debut next week and welcome back to Lionel Richie (Motown), whose new single is just great.



Weird Al: Smells like big sales.

What you go and do You go and give the boy a gun Now there ain't no place to run to Ain't no place to run

#### F RON T

## **Knowing Today's Youth**

Unable to come up with anything cool on our own, we once again turn to the ultra-chic Esquire magazine for this survey of one thousand college students from 27 campuses across the country. Here are the responses to a few of the questions:

Whose life would you rather have?		<ol> <li>Anita Hill</li> <li>Elizabeth Dole</li> </ol>	
Chuck D Of Public Enemy:		5. Donald Trump	
	49.7%	6. River Phoenix	
Clarence Thomas:	41.7%	If your goal in life was t	to he
Who's hipper: Nancy Reagan		featured on a TV show,	whic
or Barbara Bush?		would it be?	
Nancy Reagan:	31.9%	Late Night with David	
Barbara Bush:	64.6%	Letterman:	35.3
		Lifestyles of the Rich and	d
How old were you when you		Famous:	27.0
lost your virginity?		This Week with David	
Median: 16		Brinkley:	18.2
			10.7

#### What is/was the greatest rock band of all time?

HITS

1. Beatles	4. Grateful Dead
2. Led Zeppelin	5. Doors
3. Rolling Stones	6. U2

On a typical night of partying, would you be more likely to drink, do drugs, do both, or do neither?

Drink:	65.2%
Do drugs:	3.2%
Do both:	16.4%
Do neither:	13.5%

Of the following, for whom do you have the most respect? 1. Michael Jordan

2. Peter Jennings

V show, which David 35.3% Rich and 27.0% David 18.2% Entertainment Tonight: 10.7% Monday Night Football: 6.9%



Soundly Donald Trump. beaten by Elizabeth Dole.

## Arming Hammer

Hammer's "Too Legit" tour, which kicked off two weeks ago, is being done on a massive scale. The show's Cecil B. DeMille-type spectacle requires 12 trucks carrying 132 cabinets for the sound system (42 more than Metallica), 122 varilites and four giant, broadcast-quality video screens. The tour employs an entourage of 110

people, including 35 yes-44 costume man. coordinators and 21 hair dressers, traveling in a fleet of nine buses. The year-long jaunt plays North America for six months before heading overseas, then returns to the States for a second leg, finishing up with a final series of international dates.



VH-1 adds Amy Grant (A&M), Michael Jackson (Epic), Tracy Chapman

Michelle (Elektra) and Shocked (Mercury).



PAGE



BY MIKE MURPHY, SR. BROADCAST EDITOR, SUBLITERATE



This week's excessively sexist, and generally repulsive, combination of a fragile male ego and unchecked hormonal activity comes from the radio community's resident repulsive combination of a fragile male ego and unchecked hormonal activity - 99KHI Ocean City MD's J.J. "Hitman" McKay. Some men use big cars to replace their inadequate penises. Other guys use pitbulls. J.J. McKay uses his station's radio antennae. God bless you, J.J.... you ARE Top 40.

#### Farewell Graham -- The Countdown

Proving conclusively, that just because he's boring, he ain't stupid, HITS' legendary JAMS Editor Graham "Wild Man" Armstrong has announced he'll be joining the folks at Paislev Park Records as a Vice President of his desk. Gosh, we'll miss the banter, the hilarity, the controversy, the chaos. But most of all, we're gonna miss the sight of our personality dynamo taking a little nappypoo at his desk in the middle of deadline day. We'll be counting down the days until our office becomes a less exciting place to be. Only three more weeks 'til our God disappears.



HITS April 27, 1992





<u>MTV</u><sup>™</sup> - BUZZ BIN <u>ALTERNATIVE</u> - TOP 3 AIRPLAY, NO. 1 PHONES <u>AOR</u> - TOP 5 PHONES <u>TOUR</u> - FOREVER... 48 SHOWS, 52 DAYS, 27 IN A ROW <u>SALES</u> - BILLBOARD HEATSEEKERS, NO. 1 AND BEYOND...

YOU NAME IT, WE'VE GOT IT, IT'S WORKING.



Producer: Dave Jerden. Management: Jim Guerlnot/Larry Weintraub for Rebel Waltz Management. \*Epic\* Reg. U.S. Pat. & Tm. Off. Marca Registrada./ • is a trademark of Sony Music Entertainment Inc./© 1992 Sony Music Entertainment Inc

#### F RONT PA G

#### Nauseatingly Cute Baby Photo Of The Week



HITS

This week's reason to neuter first-time daddies with cameras comes courtesy of Barbara Conner of Sound Warehouse in New Orleans. The gorgeous little rug rag you see above is Barbara's great nephew — a title generally bestowed by the parents on someone not at all related, but much needed for babysitting duties — Cody Ray Shanahan. Can't you just see the parents fawning all over this little tyke as he spills, dribbles and sprays food over everything? Someone clean up the kid, and while you're at it, slap around his parents.

## Singles Sell, Too!

Yes folks, singles aren't just for the radio. The records topping singles sales lists this week at #1 Kris Kross (Ruffhouse/Columbia), #2 T.L.C. (Arista), #3 Queen (Hollywood), #4 Eric Clapton (Reprise), #5 En Vogue (Atco/East-West), #6 Ugly Kid Joe (Mercury), #7 Red Hot Chili Peppers (WB), #8 Joe Public (Columbia), #9 Vanessa Williams (Mercury) and #10 Dion & Bryson (Epic).

# **MOVIE SCORES**

	TITLE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	Sound Track
1	BASIC INSTINCT	6.7m	3650	70.0m	
2	WHITE MEN CAN'T	6.1m	3262	48.1m	ERG
3	BEETHOVEN	5.9m	3080	23.7m	_
4	SLEEPWALKERS	5.2m	2708	18.1m	-
5	THE BABE	5.0m	3200	5.0m	MCA
6	DEEP COVER	3.5m	3831	4.3m	Solar/Epic
7	CITY OF JOY	3.4m	4045	3.4m	Epic
8	FERNGULLY	3.3m	1979	8.4m	MCA
9	WAYNE'S WORLD	3.1m	2008	102.8m	Reprise
10	THUNDERHEART	2.3m	2100	12.7m	_

# a rundown of executives on the move

Wild Rogers

Melani "She's Got A Brand-New Set Of Roller Skates, I've Got A Brand-New Key" Rogers has been named VP Press & Publicity for Epic Records by label President Dave "Elmer's" Glew. Melani was previously at Arista Records for 15 1/2 vears, and remembers when Dennis Fine still had hair... Phil Wild "In The Streets" has been upped to VP Business & Legal Affairs for Arista Records, by the company's Exec. VP/GM Roy "They Paved Paradise And Put Up A Parking" Lott. When he was a boy, Phil was known as the Wild child ... Gary Klein "Everv Mountain" has been given his own parking space while being named Sr. VP Ctve. Svcs. for EMI Music Publishing by the company's Chairman/CEO Martin Bandier "Of Gold." Klein borrowed Pat Riley's hair mousse and a clip-on tie for the occasion... Samuel J. "Sad" Sapp has been appointed Sr. Dir. A&R Black Music Division. Capitol Records by the label's VP Black Music A&R Scott "Thth-th-that's All" Folkes. Sapp still hasn't forgiven his parents for saddling him with that surname... Tim "Those Lazy, Hazy, Crazy Days Of" Sommer has had his hair





E



Sapp

straightened and been named W.C. A&R rep for Atlantic Records by the label's Sr. VP Danny "Panning For" Goldberg. Sommer began his record industry career as a journalist before recognizing the error of his ways... Jenny "Take A Ride" Bingaman has conclusively proven the "Peter Principle" by being promoted to Mgr. Catalog Dev. for Capitol Records by the label's Sr. Dir. Catalog Dev. Clark "Bar" Duvall. Prior to her appointment, Duvall put her lips together and prepared to kiss butt ... Dave Ross "The Boss" has had his eyes done, been given a facelift and named Nat'l. Album Radio Dir. for PLG by the label's Sr. VP Promotion & Sales John Barbis "Of Seville" and VP Promotion "Above, The Mud Sky Below" Daniels. Ross was previously with Chrysalis and Def American, where he picked the fleas out of Rick Rubin's beard... Robert *"Elementary* My Dear" Watson has been appointed Local Promo. Mgr., W.C., Black Music for Columbia Records by the label's Sr. VP Black Music Promo. Eddie "Pepe Le" Pugh. Watson comes to Columbia from Howard University, where he's been studying for a bachelor's degree since 1975.



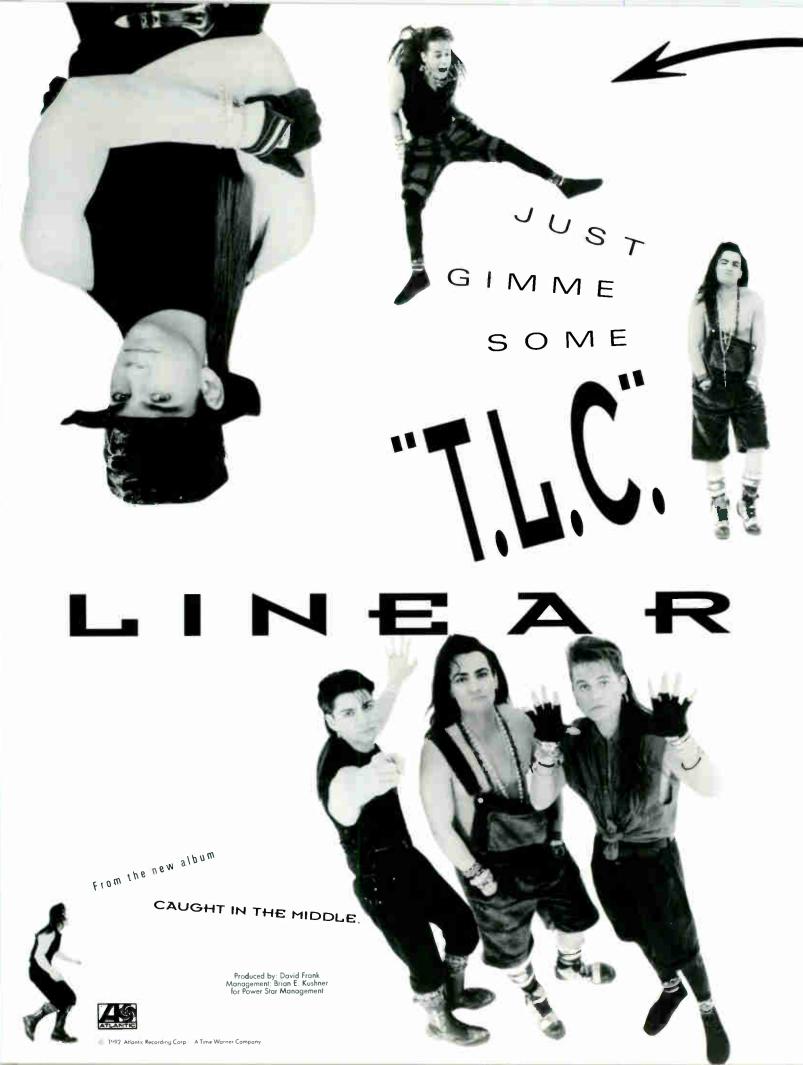


Sommer

Bingaman

Ross

Watson HITS April 27, 1992



1992 Atlantic Recording Corp A Time Warner Company



#### SinNixaLot Baby Got Back (") Like Big Butts")

#### **35-22 HITS TOP FIFTY SINGLES!**



WIOQ add KXXR add HOT97.7 add WTIC add

KPLZ	deb	22
FM102	deb	24
KUBE	1-1	(Hot)
KS104	4-3	(Hot)
PWR96	12-7	(Hot)
<b>Z90</b>	9-7	(Hot)
WCKZ	9-7	· í
WHYT	#8	(Hot)
KSOL	20-12	(Hot)
KMEL	25-17	<b>_</b>
KZHT	30-21	(Hot)
WVBS	28-25	(Hot)

#### **ALBUM APPROACHING GOLD!**

		REQUESTS (1 to 10)	Lp SALES (1 to 10)	
10	4	10	8	9

From the album Mack Daddy.

©1992 Def American Recordings Inc. 36-24-36? Only if she's 5'3'!





## NEAR TRUTHS By I. B. Bad. Los Angeles

1

Ah yes, the Madonna deal. While some are calling it the true "mother of all deals," others are questioning the calculation of the unofficial \$60 million figure that's been assigned to the multi-media pact. Let's take a gander: That \$60 mill is pure guesstimation. Whatever the real figure is, it certainly does not go directly into the Material Girl's pocket. Part of the figure is a combination of guaranteed minimums for each record under the deal, and monies advanced for the funding of various multi-media ventures, including a record label, a film production company, home video, PPV. etc... The unique aspect of the Madonna deal is not how much money she will now be guaranteed per album speculators are saying it's in the \$3 million range, compared to her pre-deal \$1 million guarantee — but the entrepreneurial opportunities the new deal affords her..... So how does this deal compare to the other superstar deals? Sorry, just can't be done. Every superstar deal that's gone down contained different variables. Madonna was not a free agent when she cut her deal. She owed WB product. She now owes them more.

#### Madonna



'Cause she is living in a material world.

Jonet Jackson was an outand-out free agent when she signed with Virgin, as were the Rolling Stones, who also came packing a valuable catalog. See, it ain't cut and dried, folks ..... What can be compared in all the deals is who the players were who cut them. Bear in mind the fees for cutting these deals can range anywhere from a half-a-million to a-million-and-a-half smackers. Here's a rundown: The Madonna deal was cut by Allen Grubman & Michael Ovitz. Grubman joined with Bert Fields for the Michael Jackson deal. The Rolling Stones were handled by John Branca and Richard Leher, with Branca teaming with Gary Stiffelman for Prince. Branca went solo for the Aerosmith deal. Janet's Virgin deal was handled by Don Passman.... And speaking of the Janet deal, what does it contain that's so explosive and hush-hush? What did new Virgin owners EMI discover in the contract that staggered them? Most discount her owning a piece of Virgin, since that would have been disclosed at the time of the sale. Also discounted is the issue of masters reverting back to the artist. Some speculation revolves around a possible clause that allows Janet to walk from her deal if the company is sold. But then, when you're getting \$10 million an album, where ya gonna go?.... Hey, there are more mega-deals to come in the near future, including Lionel Richie. Barbra Streisand, Sting, and ZZ Top, who are rumored to have a firm offer of \$4 million from two companies. Is there action to come? Bet on it .... Names in the Rumor Mill: Sharon Heyward, Rick Krim, Abbey Konowitch, John Cannelli & Brian Wilson.

# sings the words you always wanted to hear:

DEBUT 46 HITS TOP FIFTY ALBUMS! 18-15 JAMS! 16\*-11\* BB DANCE SINGLES!

ON AT 37 TOP 40s WITH 8 NEW INCLUDING: KBXX add

	uuu
HOT97.	7 add
HOT97	15-11
KHTK	#13
KMEL	18-15
KOY	26-16
K\$104	#17
WIOQ	#18
WZOU	24-21
WKSS	27-24
KKFR	28-25
WJMO	#29
	+27
B96	ON
WXKS	ON

ON

ON ON

KUBE FM102

ККХХ

## "LOVE YOU ALL MY LIFETIME"

THE NEW SINGLE FROM THE INCOMPARABLE COOKS KOSH

PRODUCED BY DAVID GAMSON FROM THE ALBJM THE WOMAN I AM

An and the second state of the





#### METALLICA **NOTHING ELSE MATTERS**

the new single and viceo from the album more people are calling Metailica Produced by Bob Rock with Unch & Hetfield Management Q Prime

STILL THE #1 MOST REQUESTED 17 HITS TOP FIFTY ALBUMS! 38 HITS TOP FIFTY SINGLES! 35\* R&R! Q102 **V/APE** Q995 8-7 22-18 WZPL KPLZ 21-18 KXXR 24-22



#### **KEITH SWEAT** WHY ME BABY? the new single and video from the platinum-plus album Keep It Comir. Produced by Kei h Sweat Executive Producers: Hinam Hicks and Keith Sweat

#23

#26

#### **TOP 5 JAMS SINGLE!**

HIP-HOP MIX HAFPENING AT:

KKFR	#5
KBXX	11-9
PWR136	25-16
B95	23-17
WMXP	23-18
92Q	24-18
KKXK	23-19
WPGC	23-20
WWKX	23-20
KPRR	24-20
KIIS	25-21
KOY	25-22
KCAG	31-28
KZFM	38-35

#### **HOWARD JONES** LIFT ME UP

the first single and video from the new album In The Running Procuced by Ross Cullum and Howard Jones

#### **DEBUT** 49 HITS **TOP FIFTY SINGLES!**

38\*-31\* R&R! 17\*-15\* R&R A/C!

HEAVY!	WWKX WKSE KRQ KC101	add add add add
AVERAGE A3GRESSIVES MOVE (4 or more) 3.53 63	KWOD KRBE KHMX STR94 WBBQ KISN KDWB KCHX KEGL	15-11 23-12 16-12 17-14 24-19 23-20 24-21 31-21 27-24



#### THE CURE HIGH

the first single and video from the new album Wish Produced by David M. Allen and The Cure Mizec by Mark Saunders



SPRING WORLD TOUR!



#### #1 FOR THE 4th WEEK AT ALTERNATIVE! **36-30** HITS TOP FIFTY SINGLES! BREAKER 33\* R&R!

KS104	add	KWOD	7-6	Q106	20-18	
<b>HOT102</b>	add	KJ103	16-13	KPLZ	22-19	
KHTK	add	KEGL	17-15	<b>B96</b>	#22F	Ş,
1107	add	Q105	19-16	KIIS	35-33	Elektra

#### On Elektra Compact Discs and [] . . . . . Cassettes

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## LETTERS

## Wags' Tail Dogged Dear HITS:

Just wanted to drop a line to let you know how much l've been enjoying Jeff Wagner's new weekly column. From what l've come to expect from this rag, it is refreshing to read Jeff's erudite dissertations on the music biz. Written by one of the industry's truly brilliant intellects, 1 find his rhetoric to be thought-provoking and insightful. Keep up the good work.

> Cheers, Rick Scott Los Angeles, CA

Dear Jeff: Word for word just as you asked. Hope this lands you those VP stripes. Now, how about a little payback? It has been a year since I opened my independent PR firm and you have yet to send me a single band! Remember your indie roots. If you can hire a loser like Trakin to write your bios, you can surely steer some of those EMI greenbacks in my direction. Thanks. Rick.

HITS replies: Yo Rick, do the Party know you're charging these faxes to their account? And you better hope they're also picking up the \$5,000 this 3/8 page self-advertisement is gonna cost you.

#### **Piss Take**

#### Dear HITS:

Why do some men flush the urinal before they're done pissing? Just wondering.

> Jim Kerr Imago Records Dallas, TX

HITS replies: Gee Jim, you've got us stumped there. We better turn to our resident expert on such matters, Sr. Broadcast Editor for Waste Disposal Mike Murphy, who informs us "it's for that refreshing cool spray of water on my genitalia." But that's from a guy who has none, so who knows?

#### **Longo Shorted**

Re: Your Nauseating Radio Knob Person of the Week Marcia Longo, Pirate Radio:

Just loved your quote, "We will take chances on new bands or a different-sounding record when no one in the market will." Good line from an MD whose music is annoyingly repetitive and more limited than KIIS-FM. Get a clue and hire some new DJs. You don't know s#\*! about breaking new bands.

> Annoyed listener Los Angeles, CA

HITS replies: Hey, relax. Lonn Friend just started a show over there on Sunday nights and he knows s#\*! about everything. Just ask him. And, unlike Marcia, he still works for us.

#### Hitchcocked

Dear Roy:

We're delighted to let you know that "I Love You" from our first release, "Love You So Good," by former Santana lead singer Greg Walker is #1 at KATZ in St. Louis, MO. I'd appreciate it if you would list this in your newsletter.

> John Taylor Taylor Made Records Studio City, CA

Roy replies: Thanks for writing to us here at "Good Evening," the official Alfred Hitchcock Newsletter. We'd love to run your letter accompanied by this classic still from "North by Northwest." It reminds us of what's it's like being a small label in the record business.



FAR TRUTHS

By Danny Fields, New York

In honor of "their phenomenal year," according to the all-black Metallica invitation. were guests of honor at a brilliant party given by Elektra at Bacchus, where the heavy-metal peerage gathered to pay homage. Chairman Bob Krasnow offered a gracious speech praising the group and mgrs. Cliff Burnstein and Peter Mensch. The band was presented with RIAA quadruple platinum plaques for their current self-titled album. Gigantic snakes, live and rubber, were the motif of the evening, and the buffet featured rollatini di pollo, shrimp gamberi, and orrechette e broccoli di rabe. From Elektra came David Bither, Gary Casson, Rick Al-Thompson, Howard den, Sherry Ring Ginsberg, Steve Schnur and Lisa Millman, and such heavy stars as Pearl Jam. Anthrax and Corrosion Of Conformity... Frances Preston and Jann Wenner co-hosted this year's Ralph J. Gleason Music Book Awards in the grand old Council Room of the University Club. About 60 literati lunched on chicken with mushroom sauce, grilled vegetables. seasonal and napoleons with fruit sauce. Honored were the authors of the three prize-winning books: John Jackson's "Big Beat Heat: Allen Freed and the Early Days of Rock & Roll": Greil Marcus' "Dead Elvis"; and Robert O'Meally's "Lady Day." Among the celebrants were NYU Dean Jerrold Ross. Rolling Stone's David Fricke and Alan Light: BMI's Del Brvant, Charlie Feldman, Rick Sanjek and Pat Baird, and the illustrious Sunny and Ian Ralfini... Arista's Steve Wariner made his first solo N.Y. appearance at the Lone Star Roadhouse for the release of his label bow, "I Am Ready." Fans by the hundreds vied with VIPs for seats, or even standing room, in the packed room.

Phenomenal!!



1

Metallica: Quadruple platinum fest with snakes and shrimp.

Arista-crats present included Clive Davis, Jack Rovner, Mike Dungan, Milton Sincoff, Ken Levy, Merissa Ide, Richard Sanders, Eliza Brownjohn, Rick Bleiweiss, Jim Chiado, Candy Masengale, Jon Grevatt and Stacev Braunstein. Others on-hand were publicity powers Susan Blond and Cathryn Swan, and two-time legendary Oscar nominee Sylvia Miles... BMG's owned-and-distributed Zoo Entertainment hosted a '70s-style listening party at Tramps for the Pooh Sticks, for the imminent re-release of their first album, "Great White Wonder." Eats were pigs 'n blankets, egg rolls, pizza, Pez, chicken wings and candy cigarettes; from L.A. came George Gerrity. Bud Scoppa, Amy Grossner, Hanna Bolte, Lee Hammond and Sandy Mc-Kinney; from Chicago, Jim Powers, and from N.Y. itself, Billy G. and Scott Byron. BMG Int. sent Carol Tatarian and Linda DeMuro; BMG corp. was repped by Barry Levine, Scott Richmond and Cyndy Sessna: while the local BMG branch sported Curt Swedlow, John Conway, and Jan Volbeda. The band's Hue Pooh mingled with media types David Keeps, Jim Bessman, Regina Joseph, Steve Blush, Mark Blackwell and Dave Sprague.

#### "WEIRD AL" WANKOVIC DEBUT 23 HITS TOP FIFTY ALBUMS! BREAKOUTS WIRNER

## "SMELLS LIKE NIBVANA"

Smells Large Blowing out at radio phones, phones, phones

#### retail smells a hit:

#3 Sounds & Video/Milwaukee #4 Northeast One-Stop/Albany #6 Michigan Warehouse/Detroit #6 Stawberries/Boston #8 Streetside/St Louis #8 Apple Tree/Chicago #8 Music City Record/Nashville #10 Sound Warehouse/Dallas #10 Tower/Tacoma #11 State Wide Dist/Michigan #11 CML One Stop/St Louis #13 National Record Mart/Pitts #13 Wee Three/Phila #13 S.W Wholesale/Houston #14 RTI One Stop/Omaha #15 Scotts One Stop/Indianapolis #18 Cd One Stop/Conn #18 Specs/Florida #19 Abbey Road/L.A. #20 Harmony House/Detroit



And watch for "AL TV" on MTV Sunday, April 26th 2-5 pm.

OFF THE DEEP END

COTTIBR

"The new single has a cool smooth groove. Check it out. it has real potential."

-Dancin' Dave Morales WILD107 - S.F.

#### GOING FOR ADDS THIS WEEK!

from the Scotti Bros. album CONTAGIOUS





Genesis are on top this week and Lionel Richie's longawaited single comes out strong. Rod Stewart is scoring with his rendition of the Elton fave, newcomer Jon Secada is

gaining, and Sir Mix-A-Lot continues to sell even bigger. Watch out for the new one's from Shanice, Outfield, and Eddie Money.

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	мту	AVG MOV
PAULA ABDUL #24 Singles, #17 Requests	WILL YOU s, new at MTV, jumps 20-16 K	CAP/VIR PLZ, 24-19 Q102.	193	7	10	103	0/0	4.32
EN VOGUE #2 Singles, #6 Albums, #6	MY LOVIN' Requests, new at KISN, movi	ATCO/EW es 3-1 WWHT, 3-2 9	<b>186</b> 92Q, 14-4 KRC	10	9	95	8/17	4.35
PRINCE #19 Singles, picks up PWF	MONEY DON'T R99, KJ103, jumps 10-6 KHTH	PP/WB (, 18-13 WNVZ, 19-	<b>184</b> 16 HOT102. N	3 ew at MTV.	8	74	25/25	3.4
J2 #11 Albums, #10 Singles, I	ONE hot jumps include 2-1 KWOD,	ISL/PLG 11-7 KDWB, 6-3 W	<b>179</b> /ZOU, 15-9 КН	1 MX. VH1 Gre	2 eatest Hits.	45	35/198	2.37
UEEN #7 Albums, #3 Singles, #1	BOHEMIAN Requests, picks up PWR96, I	HWD WWKX, 1-1 Z100, 2	<b>178</b> -1 KEGL, 11-1	5 KPLZ.	2	75	39/233	3.32
HICHAEL JACKSON #25 Albums, #28 Singles, r	IN THE CLOSET new at MTV & VH1, WZPL, Ki	EPIC DWB, KOY, HOT97	<b>177</b> 7, 16-10 WNC	28	74	71	0/0	4.34
ODY WATLEY #18 Singles, new this week	THE ONE YOU at WGTZ, moves include 14	MCA 8 WKBQ, 12-9 PRO	<b>177</b> D-FM, 11-7 WN	1 /VZ.	1	47	0/6	2.33
<b>RED HOT CHILIS</b> #4 Albums, #29-12 Singles	UNDER THE , #5 Requests, close-outs at H	WB HOT102, KUEE, KS	<b>167</b> 104, WZPL, K	20 DY.	23	89	29/243	5.07
RYAN ADAMS #14 Singles, #33 Albums, #	DIED & GONE #19 Requests, moves 2-1 WZ	A&M PL, 9-6 KPLZ. 12-8	<b>167</b> STR94. VH1 I	0 Heavy.	0	37	9/ 182	2.44
CHRIS WALKER #26 Singles, picks up KKYI	TAKE TIME K, KQIX, moves 17-13 WWH	PEND ELE T, 7-1 WJAD, 5-3 KI	165 DON.	2	2	57	0/2	2.79
ELINE DION Debut #48 Singles, new at	IF YOU ASKED PWR106, PWR96, Z90, KXX	EPIC R, WAPE, WNVZ, 2	1 <mark>65</mark> 20-12 WKBQ.	16	32	72	0/ 0	3.46
OE PUBLIC #6 Singles, #10 Requests,	LIVE AND great jumps: 2-1 KOY, 2-1 Pl	COL PIG, 10-2 WKBQ, 5	164 -2 KRQ.	2	4	74	11/64	3.5
IGLY KID JOE #9 Singles, #12 Albums, #2	EVERYTHING ? Requests, picks up WZOU, i	MERC moving 30-17 Q106	160 , 31-21 WXKS.	2	4	49	16/265	2.78
EF LEPPARD #1 Albums, #11 Singles, #4	LET'S GET Requests, new at WPGC, Fl	MERC M102, KS104. Albie	160 e remix is hot!	9	5	88	38/1 <mark>4</mark> 3	4.32
OPHIE B. HAWKINS #29 Singles, #14 Requests	DAMN, I , new at KDWB, KKFR, KISN,	COL , WMXP, KOY, WE	<mark>157</mark> GX, <mark>WNVZ</mark> , КН	21	29	80	0/0	4.41
RICHARD MARX #45 Albums, #8 Singles, #1	HAZARD 15 Requests, picks up KRBE,	CAP KC101, moves 2-1	<b>157</b> KIIS.	2	1	15	0/ 108	-0.34
IR. BIG #39 Albums, #11 Requests	JUST TAKE , picks up 95XXX, 95XIL, WP	ATL XR, KAY107, 26-22	<b>147</b> STR94.	4	24	68	10/30	3.81
OWARD JONES #49 Singles, new adds inclu	LIFT ME UP ude KRQ, KC101, WKSE, WV	ELEK NKX, WERZ, 15-11	145 KWOD, 16-11	<b>8</b> MIX96.	19	63	0/0	3.53
ENESIS	HOLD ON MY	ATL	144	133	1	8	0/0	5.0



# HITSBOUND

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	MTV	AVG MOVE
AMY GRANT #40 Albums, this week's adds	I WILL 5: WEGX, WPLJ, Q995,	A&M WQXA, WABB, KKXX	140 X, new at VH1!	11	27	62	0/0	3.87
NIRVANA #9 Albums, #25 Singles, #18	COME AS Requests, picks up WZP	DGC L, WNVZ, WSTW, ma	<b>137</b> oves 28-20 Z10	<b>6</b>	5	30	38/238	2.25
KRIS KROSS #1 Singles, #1 single sales, #	JUMP 2 Albums, new at WZPL,	COL Q102, KHFI, WOVV,	<b>134</b> #1 @ WPGC,	<b>10</b> нот97, кме	<b>22</b> L, Q106.	84	19/81	6.07
THE CURE #30 Singles, LP hitting at pres	HIGH ss time, new at KS104, H	FICT/ELE 07102, KHTK, 19-16	<b>129</b> Q105, 22-19 K	<b>16</b> PLZ.	11	25	20/95	2.39
ROD STEWART From Platinum-plus Elton trib	YOUR SONG ute, closing with adds at N	PLG NZPL, Q105, KXXR,	<b>128</b> STR94, KZHT,	<b>25</b> KC101.	22	31	0/0	2.64
BONNIE RAITT #20 Albums, new scores with	NOT THE ONLY add at KDWB, 20-13 WI	CAP PLJ, 10-5 STR94, VH	128 1 Greatest Hits	, 4	19	60	0/0	3.67
GEOFFREY WILLIAMS #45 Singles, new at WNVZ, V		GIANT noves 5-4 Y107, 12-8	<b>122</b> КЈ103.	4	5	32	4/ 12	2.57
JON SECADA Hot new adds this week at Kl	JUST PLZ, Q105, WZOU, K <b>C1</b> 0	SBK/ERG 01, KJ103, KWNZ, G1	<b>119</b> 105, KKXX, 9-3	<b>17</b> STR94.	18	33	0/0	2.63
COLOURHAUS Picks up new support this we	INNOCENT wek at WEGX, WNNK, KV	INT/ATL VNZ, B106, WFHT, W	<mark>118</mark> /KSS, 27-24 W.	<b>10</b> ZPL.	23	27	0/0	2.4
MITCH MALLOY Hot new support at KBEQ, W	ANYTHING IZPL, KCHH, WKPE, WF	RCA HT, KKYK, KSMB. E	117 Big hair!	8	15	38	0/0	3.08
CAUSE AND EFFECT #27 Singles, picks up HOT97	YOU THINK 7, PRO-FM, WAEB, KG93	SRC/ZOO 5, 15-10 KKFR.	113	4	4	35	0/1	2.27
TLC #32 Albums, #5 Singles, #9 F	AIN'T 2 Requests, new at KJ103,	LAF/ARI KWNZ, XL106, 3-1 W	<mark>113</mark> /ILD107, 1-1 Kł	<b>7</b> (FR.	17	45	14/104	3.53
LIONEL RICHIE Last week's Wildcard blasts of	DO IT TO ME but of the box at HOT977,	MOT FM102, WIOQ, WPL	112 .J, WPGC, PW	<b>112</b> R96.	0	0	0/0	0.0
METALLICA #17 Albums, #38 Singles, #1	NOTHING 6 Requests, new at WOF	ELEK IT, Y97, jumps 22-18	<b>101</b> WAPE, 21-18 I	<b>2</b> (PLZ, 8-7 Q1)	<b>3</b> 02.	15	44/307	1.66
OUTFIELD Another strong week with add	CLOSER TO ds at B94, KEGL, STR94,	MCA KXXR, PWR99, WR	<mark>91</mark> IVQ, KJ103, WI	<b>36</b> VCI.	12	12	0/0	1.81
EDDIE MONEY New action includes G105, V	FALL IN LOVE	COL KXX, WOKI, WKSF, H	<b>85</b> (FQX, CK105.	26	24	12	0/0	1.9
TESLA More adds this week at WEF	WHAT YOU	GEF	77	3	3	14	18/107	1.63
ZZ TOP Album debuts #16, picks up	VIVA LAS	WB	76	1	8	22	0/0	2.9
RIGHT SAID FRED Gaining momentum with new	DON'T TALK	CHAR	76	<b>8</b> , 21-17 KKFR	12	12	6/20	1.88
TOM COCHRANE	LIFE IS A ds at KBEQ, KWOD, KIS	CAP	62	26	17	11	0/0	2.59

1

# CAPITOL'S RECORDS



#### from the L.P. MAD MAD WORLD

MOST ADDED AGAIN KWOD, KISN, KBEQ, Q102 10-6\* and 25 more TOP 5 AOR TRACK

"LIFE IS A HIGHWAY IS AN INSTANT REACTION RECORD!"-Jack Alix, KXXR

1

"THIS IS ONE HAPPENIN' ROCK/POP CUT!"-John Dimmick, KISN

ON TOUR WITH THE SMITHEREENS

#### "not the only one' from the L.P. LUCK OF THE DRAW

AVE. MOVE 3.7 OVER 60 STATIONS MOVING 4 PTS. OR MORE SALES: 3,8C0,000 SOLD OVER 1100 TOTAL PLAYS BDS! 39-32\* R&R!

"BONNIE IS A CORE ARTIST FOR US. CALL OUT IS ALREADY HUGE AND IT'S IN POWER ROTATION!" - Lee Chesnut, STAR 94

# from the L.P. MAKE THE DIFFERENCE



LOOK

STOP

1000 TOTAL PLAYS BDS! 92Q 1\* (HOT), KOY 8\*-3\* (HOT), KMEL 16\*-9\* (HOT) KHTK 14-11, KKFR #8, WIOQ 29-24 WWHT 4-2 (HOT) KBXX 13-10



# HITSBOUND

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	MTV	AVG MO
NNIE LENNOX Most added out of the box in	WHY ncluding KPLZ, WNCI, WZC	ARISTA DU, KISN, 195, Q105	62 , KXXR, WPST	<b>61</b> T.	0	0	0/0	0.0
Gaining with help from John	SILENT PRAYER		<b>57</b> VKX, #2 WILD	<b>15</b> 107, #3 KMEL.	8	14	0/0	3.33
BOYZ II MEN #29 Albums, new one score	PLEASE DON'T as at KGGI, KDON, moves t	MOT 13-9 PPIG, 25-10 W	<b>53</b> 100, 29-22 WV	<b>2</b> VHT.	4	13	0/0	2.46
VENDY MAHARRY Second week adds at WNC	HOW DO I I, KISN, KYYY, WHTO, WE	A&M BNQ, WRHT, K92, V	<b>50</b> //MMZ, Z102, H	18 (FQX.	6	1	0/0	0.55
SIR MIX-A-LOT #26 Albums, #22 Singles, #	BABY GOT 12 Requests, picks up HOT	REP 977, WIOQ, KXXR,	<b>43</b> 20-12 WILD10	<b>9</b> 7. MTV add!	3	9	1/10	2.53
IDELL TOWNSELL #31 Singles, good week with	NU NU h adds at Z90, WRVQ, WO	MERC VV, 195, 1-1 WQXA,	<b>41</b> 2-2 WIOQ, 7-6	<b>8</b> 5 Z100.	2	6	0/1	1.8
SUGARCUBES New adds this week at WM	HIT MZ, WYKS, jumps 6-5 KWC	ELEK DD, 19-12 PWR99, 1	<b>39</b> 17-13 KXKT.	2	3	5	19/122	0.92
CHAKA KHAN Debut #48 Albums, out of th	LOVE YOU ne box at HOT977, KBXX, Y	WB (107, KDON, 194, W	<b>37</b> BBO, 15-11 HO	<b>8</b> D <b>T</b> 97.	3	5	2/2	1.96
GOOD 2 GO Out of the box with adds at	NEVER SATISFIE WXKS, PPIG, KHTK, PRO-		36 KTUX, WVBS	10	8	7	0/0	2.46
GARY WRIGHT From Wayne's soundtrack,	DREAM WEAVEF		<b>35</b> 2102, 30-16 Wi	<b>3</b> RVQ.	5	8	0/ 0	2.61
MSG Growing steadily with new a	WHEN I'M adds at WNCI, KMGZ, WOM	IMP 1P, WBIZ, KQKQ, K	<b>35</b> F95.	7	6	3	0/0	1.19
<b>FORI AMOS</b> Album sales strong, new ac	SILENT ALL tion at 98PXY, moves 21-16	ATL 6 KJ103. Fueled by	<b>27</b> MTV!	1	4	4	10/60	2.28
IIM JAMISON Picks up KIXY this week, alı	WHEN YOU ready on at 38-34 KCHX, de	SCOTTI eb 30 WBNQ.	27	1	3	1	0/0	0.56
<b>(YM SIMS</b> Out of the box at KHTK, KK	TAKE MY FR, WJMO, HOT102, BOS	ATCO/EW S97, WWKX, WKSS	<b>24</b> 5, WQXA.	17	0	1	0/0	1.14
TIMMY T His new one scores out of th	OVER YOU he box at KKFR, KGGI, KO	QUAL Y, PWR96, HOT977	<mark>23</mark> , к <i>Z</i> HT, ккхх	23	0	0	0/0	0.0
ARRESTED D #42 Singles, picks up new s	TENNESSEE Support at KOY, Z90, HOT9	CHR/ERG 77, moves 2-1 KS10	<b>23</b> 4, 16-10 92Q.	5	2	7	19/70	2.82
<b>1AMMER</b> Gaining momentum with ad	THIS IS THE ds like PPIG, KHTK, KKFR,	CAP WJMO, PWR96, H	<b>22</b> OT977, KZHT.	22	0	0	13/31	0.0
BLACK SHEEP #42 Albums, gaining with ne	THE CHOICE	MERC and jumps 13-8 WZ	<b>22</b> DU, 9-8 WILD1	<b>2</b> 107.	0	4	1/49	0.32
IULIAN LENNON	HELP	ATL	21	2	2	1	0/0	0.68



#### MOST ADDED OUT OF THE BOX INCLUDING:

PWR96	add	KPRR	add @30	ККХХ	add	<b>@28</b>
KKFR	add @27	KQMQ	add @27	KFFM	add	
HOT97.7	add	KBFM	add	KKSS	add	
KOY	add	PWR102	add	KMGZ	add	
KZHT	add	KF95	add	KQIX	add	
KGGI	add	K106	add	WILN	add	
B95	add @24	KCHX	add	WJAD	add	
WNNK	add	KFBQ	add	WLAN	add	





Produced by John Ryar for Chicago Kid Productions

V e r y o u

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# REQUESTS

Robert Alton Harris calls in for Smoke Gets In My Eyes.

LW	тw	ARTIST	TITLE	LABEL	HOTS	INCL	UDIN	G	%
1	1	QUEEN	BOHEMIAN	HOLLYWOOD	129	KIIS KS104	Q105 KUBE	Q106 KBEQ	67
2	2	UGLY KID JOE	EVERYTHING	MERCURY	105	KBXX WPHR	B94 PRO-FM	WZPL WPLJ	54
3	3	KRIS KROSS	JUMP	COLUMBIA	94	KSOL Z90	PWR106 WEGX	B96 Y107	48
5	4	DEF LEPPARD	LET'S GET	MERCURY	80	WZPL KZZU	KXXR WPST	KPLZ JET-FM	41
8	5	RED HOT CHILI	UNDER THE	WB	72	KRBE KBEQ	KWOD KISN	PRO-FM XL106	37
7	6	EN VOGUE	MY LOVIN'	ATCO/EW	67	92Q KUBE	HOT977 KMEL	KIIS KKXX	34
4	7	V. WILLIAMS	SAVE THE BEST	WING/MERC	66	KUBE FM104	Q99.5 KC101	WOVV WAPE	34
6	8	E. CLAPTON	TEARS IN HEAVEN	REPRISE	60	B94 WPLJ	WZPL WTIC	KRBE KOY	31
10	9	TLC	AIN'T 2 PROUD	LAF/ARISTA	48	WMXP WRVQ	92Q WPGC	KS104 WJMO	25
9	10	JOE PUBLIC	LIVE AND LEARN	COLUMBIA	46	KMEL PWR106	KIIS KUBE	HOT977 KRQ	23
20	11	MR. BIG	JUST TAKE	ATLANTIC	28	KEGL KQKQ	STAR94 WBBO	KISN KF95	14
14	12	SIR MIX-A-LOT	BABY GOT BACK	DEF AM/REP	25	KBXX KS104	WHYT KZHT	KUBE KCAQ	13
	13	WEIRD AL Y.	SMELLS LIKE	S. BROS.	23	KXKT KGOT	WAPE G105	KWNZ WRHT	11
18	14	S.B. HAWKINS	DAMN, I WISH	COLUMBIA	20	STAR94 KXXR	Q105 KEGL	KWOD KHMX	10
16	15	RICHARD MARX	HAZARD	CAPITOL	20	999KHI WDBR	WJMX WSSX	KFRX Z104	10
13	16	METALLICA	NOTHING ELSE	ELEKTRA	19	WZPL JET-FM	KPLZ WBNQ	WKFR WAAL	9
15	17	PAULA ABDUL	WILL YOU MARRY	CAPT/VIR	18	Q99.5 WWFX	KCAQ WNCI	WFHN PWR92	9
	18	NIRVANA	COME AS YOU ARE	DGC	15	KBEQ WSTO	KHFI KNOE	KSND KTMT	7
	19	BRYAN ADAMS	THOUGHT I'D	A&M	13	Q99.5 KROC	WPLJ WERZ	KRNQ WMGV	6
19	20	REDHEAD KING.	3-2-1- PUMP	VIRGIN	12	PWR106 B93	KUBE WILN	KRQ KLUC	6

Total stations reporting this week: 192

1







ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
RED HOT CHILI PEPPER	5.07	89	23	9	10	10	10
GENESIS	5.00	8	0	0	3	9	1.24
SOPHIE B. HAWKINS	4.41	80	5	3	8	1	7
MICHAEL JACKSON	4.34	71	4	0	5	8	7
PAULA ABDUL	4.32	103	14	2	7	2	5
DEF LEPPARD	4.32	88	40	13	10	10	9
AMY GRANT	3.87	62	2	0	2	7	1
MR. BIG	3.81	68	1	0	8	7	3
BONNIE RAITT	3.67	60	7	1	1	9	1
HOWARD JONES	3.53	63	1	1	4	2	2
CELINE DION	3.46	72	0	0	2	3	2
PRINCE	3,40	74	36	4	2	3	6
SHANICE WILSON	3.33	- 14	7	4	2	2	1
MITCH MALLOY	3.08	38	1	1	2	-	1
JODECI	3.00	3	4	1	5	8	9
ZZ TOP	2.90	22	0	0	6	9 -	2
ARRESTED DEVELOPMENT	2.82	7	5	1	4	4	9
CHRIS WALKER	2.79	57	36	9	2	1	2
UGLY KID JOE	2.78	49	75	33	10	9	10
ROD STEWART/2 ROOMS	2.64	31	3	0	1	2	1
JON SECADA	2.63	33	4	1	4	•	1
GARY WRIGHT/WAYNES W	2.61	8	1	1	3	10	1
TOM COCHRANE	2.59	11	1	0	1	1	1
GEOFFREY WILLIAMS	2.57	32	3	1	2	1	2
SIR MIX-A-LOT	2.53	9	10	4	10	8	9
R.KELLY & PUBLIC ANN	2.50	11	7	3	4	6	2
AARON HALL	2.47	4	2	1	3	1	9
BOYZ II MEN	2.46	13	4	0	1	8	3
BRYAN ADAMS	2.44	37	23	60	5	7	7
COLOURHAUS	2.40	27	2	0	2	-	-
CURE	2.39	25	6	1	5	1	7
JODY WATLEY	2.33	47	74	18	2	1	5
TORI AMOS	2.28	4	1	0	5	5	1
CAUSE AND EFFECT	2.27	35	26	11	6	2	2
TRACIE SPENCER	2.27	14	8	3	2	1	2
NIRVANA	2.25	30	34	12	7	10	6
KEITH SWEAT/LL COOL	2.06	9	2	1	1	2	. 6

Average Move: The average upward radio play list movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

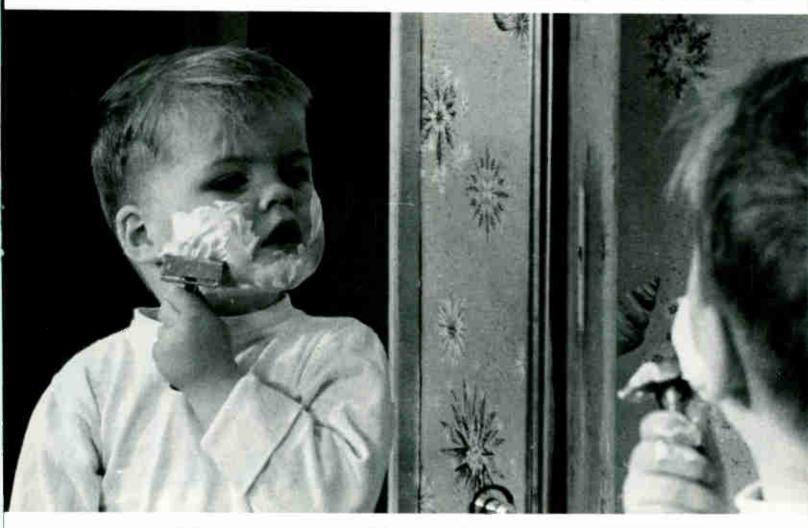
Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

/

...AND THEN I'LL GO DOWN TO THE OFFICE AND CHECK THIS WEEK'S ADDS FROM MY BIG DESK ...







#### **TLC** "AIN'T 2PROUD 2 BEG" from the album

OOOOOOOHHH... ON THE TLC TIP

6-5 HITS TOP FIFTY SINGLES!
32 HITS TOP FIFTY ALBUMS!
\*4 SOUNDSCAN SINGLE!
\*1 SOUNDSCAN 12"!
KSOL 3-1 PWRPIG 20-10

KKFR	1-1	HOT102	17-12
FM102	1-1	WXKS	24-16
WHYT	3-3	WKBQ	24-18
KMEL	4-4	WEGX	22-19
KOY	7-5	KFLZ	24-21
<b>PWR106</b>	11-6	KKRZ	28-24
KS104	8-7	KXXR	35-25
WMXP	10-8	WZPL	30-25
KUBE	12-9	KIIS	31-27
WIOQ	22-9	Q102	35-29







"WHY" from the album DIVA

#### NATIONAL MOST ADDED! EARPICKS WINNER!

TOP 5 IN 15 COUNTRIES! OVER 60 OUT OF THE BOX INCLUDING:

WZOU KPLZ Q105 KXXR KWOD	add add add add add	KZHT KHFI 195 G105 WBBQ	add add add add add
WNCI	add	WPST	add
KISN		Z102	add AND MORE!





SARAH <u>McLACHLAN</u>

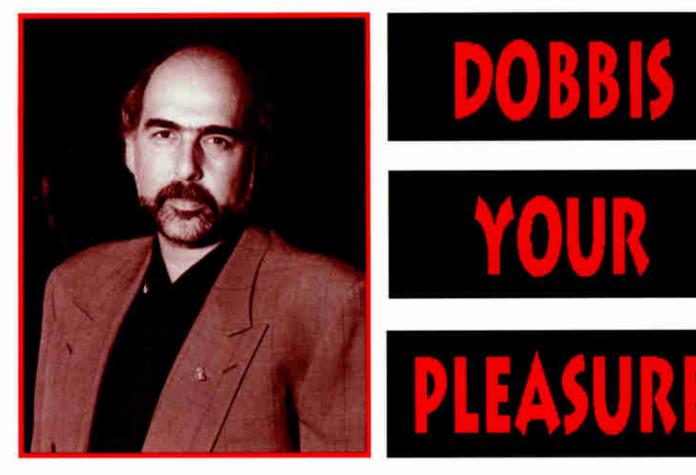
"INTO THE FIRE" from the album SOLACE

KWOD deb 27 KXKT deb 27 KHFI 16-14

HOT SALES AT: Sound Warehouse/Dallas Harmony House/Detroit Navarre/Mpls Harvard Coop/Boston Title Wave/Mpls Tower-Cambridge/Boston Tower/Seattle Tower/Austin Bee Hive/Seattle Tower-Newbury/Boston

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AN EXCLUSIVE HITS INTERVIEW WITH RICK DOBBIS, PRESIDENT CEO POLYGRAM LABEL GROUP BY JOAN TARSHIS

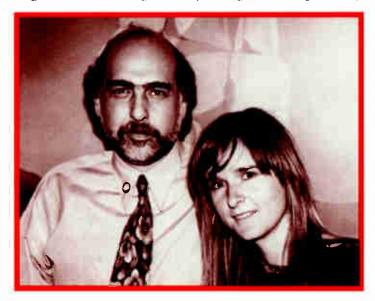


Rick Dobbis was a very active child. Though he was totally into sports, he knew at an early age he'd never be a major league baseball player, and while he was a big music fan, he knew he'd never be a rock & roll star, either. Toss in the fact the sight of blood made him nauseous, so he could never become a doctor, and there was no family business to go into, so what was left for a poor Jewish boy to do?

Dobbis' greatest struggle in life was finding a way to make a living by doing something he loved. "I didn't even know there was such a thing as the music business," he laughs. "If I'd have given any thought to it, I probably

would have gone into journalism." Rick began his career at the age of 20 as the assistant to the head of college promotion at CBS. He got the job by sending out letters to record companies whose addresses he found on the backs of albums.

Today, Rick Dobbis is President/CEO of one of the largest record companies in the world — the PolyGram Label Group or PLG — currently comprised of the Island, Polydor, London, Smash, Go! Disc, Victory and Alpha International labels. Dobbis says the label group concept is already proving itself in the marketplace. "We have an exciting team of people that has an identity that is new and understand that they're doing something a little different and very challenging." Certainly nothing as challenging as being forced to spend a couple of hours in a locked room burning at the stake with HITS' own Fatal Attraction and rock & roll martyr, Joey Ramone's best friend, Joan "Of Arc" Tarshis.



**BRAVE & CRAZY:** Island/PLG artist **Melissa Etheridge** has got to be a little of both as she shares an intimate moment with PLG President/CEO **Rick Dobbis** shortly before asking to see her royalty statement.

### 'Most people in our industry have trouble putting a square peg in a round hole and can't get over the fact that the hole isn't square anymore."

#### Everybody wants to know how PLG works.

The concept is not unique. A number of other systems of doing business that pull various product sources and repertoire centers together have been tried in the past. In the early 70s, Epic and its "Custom Labels," as it was called then, distributed and marketed 13 or 14 different labels with one product manager, and that was me. When I was at Chrysalis a couple of years later — although the CBS system was quite different at that point — it was a free-standing label which was distributed through CBS. So I had the opportunity to see how bringing different sources of product together under one roof could work.

In some respects, the set-up we developed at RCA was probably closest to the system we have here. RCA was the home team label, while, for instance, Jive Records represented a free-standing repertoire center with whom we worked very closely on all other functions. We had a similar arrangement with Beggars Banquet and Gene Simmon's label, though they operated a little bit differently. The major difference between the way RCA and PLG operates is that here, there is no home team. All of the repertoire centers are equal and have been set up to be autonomous in the area of A&R. At PLG, all the music is not filtered through one set of ears. If you're pursuing musical diversity and working with people who have the talent and balls to put themselves on the line, this system allows them to really stretch.

#### Is a repertoire center the equivalent of an A&R department?

Not really. I call them repertoire centers because what we do here is not radically different than the way other people do it, but it's different enough that changing the lexicon is probably healthy. When I call any of our labels repertoire centers, it's not a putdown nor is it intended to diminish or understate their role. But when you say "label" to people, most have a vision that is not the way these repertoire centers operate.

What's vital to understand is that these repertoire centers are independent in the sense that they have autonomy to make their own decisions. So, for example, Davitt Sigerson, as President of Polydor, has a staff of A&R people and the ultimate responsibility for that A&R budget, even though it's not technically an operating company, but an entity within PolyGram Records International, which is the whole worldwide company, analogous to Time Warner Music Corp., Sony Music or EMI Music.

What we're doing is not radical, but it *is* a bit different. Most people in our industry have trouble putting a square peg in a round hole and can't get over the fact that the hole isn't square anymore. We happen to be, if you will, a round shape, and a lot of people in the business define things by square pegs.

The reason this company exists is to work the products of London, Island, Polydor, Victory, Smash or Alpha International by trying to develop artists and break records. We want to establish equity in the combined rosters of all the companies/



**OYE COMO VA:** PLG **Rick Dobbis** (r) and Polydor Prexy **Davitt Sigerson** (l) reminisce with guitar legend **Carlos Santana** about wallowing in the mud at Woodstock with **Wavy Gravy** and the Hog Farm.

labels/repertoire centers that we work with. To that end, every project from every source is treated equally by PLG.

PLG has an umbrella over all the exploitation areas — product management, marketing, promotion, label sales, finance and communications. The only small exception is we decided to keep publicity people at Island, and the reason is simply that the Island company has a wider range of activities than just the Island Records' product that we're involved with. Because of the nature of the way we're set up, we have to work as a team. There are so many different people with different ideas and opinions putting their points of view into the overall mix, that the PLG team has to sort through all that, keep their focus and pool their thoughts to create a unified but — God knows — not a homogenous group.

We're smart, but we're no smarter than anybody else. There are a lot of smart people in this business, but you've got to be smart, aggressive and work hard to win — you've got to be working with good people, you've got to have great music and you've got to be lucky, by making your own luck the best you can.

When any of the repertoire centers records something, we decide when it's going to be released, then work together on packaging and video development. From that point forward, it's completely in the hands of PLG for release and all manner of exploitation. We work together with the repertoire centers just like labels work with their A&R executives — it's not like they're foreigners sitting in another room bolted shut. In some ways, it's like Geffen, where you've got A&R guys like Tom Zutaut, John Kalodner and Gery Gersh operating independently. They don't have to ask permission to sign an artist, but neither are they directly involved in sales, promotion, publicity, product management and all the other pieces of the puzzle we're talking about. But you can be sure their vision and input matter.

#### How is the PLG system better than other new labels?

I look at the start-up situations which require full promotion, publicity and marketing staffs as well as a large artist roster and I see how much money has been lost at the beginning and that overhead and pressure make it extremely difficult for a new label to survive, let alone be successful.

SBK may have been the exception to the rule. By having, out of the chute, a couple of very big sellers in Wilson Phillips and Vanilla Ice, they defied the odds. God bless them for accomplishing what they did, but they are still the exception. It's very difficult, and nearly suicidal, when you have companies set up to carry all the responsibilities and the overhead, while you are developing a base from scratch.

We've chosen to take the opposite approach, to keep the independence of the repertoire centers, but give everybody the maximum opportunity for success by putting together a team that we felt could rival any of the existing major companies.

### How do you think you're doing?

It's been a good first year. Maybe we are doing a little better than was thought possible. It's been an expensive, difficult year but one that has started to show the strength of our roster and one that has brought a high level of executive talent to the PolyGram Label Group. Interestingly enough, for 1991, PLG had the highest percentage of total PGD business with 28%, while A&M was next with 27%. That's a pretty amazing statistic.

### How will the recession continue to affect the record industry?

It's very easy for someone who's feeling a money squeeze to give up a purchase of music for a number of reasons. That extra \$10-15 feels good in your pocket. But the reverse is also true. For that same \$10-15, you can treat yourself to a new album, which you know you'll get great value out of and keep for the rest of your life. We do well in bad times because we offer value for the money, and while we do feel a pinch on the way in to a recession, we'll also get the benefits on the way out.

### What do you see as the biggest change in the music business over the last few years?

Probably the biggest change has been the dramatic reconstructing of the retail record business. Nearly every major chain has either changed hands or grown enormously and therefore changed the way it operates in the marketplace. The rack-jobbing business has changed radically, as has the mom-and-pop end, because of developments in our economy.

Most people now buy music in malls, where the way business is done is

### "We work together with the repertoire centers just like labels work with their A&R executives — it's not like they're foreigners sitting in another room bolted shut."

considerably more expensive than the largely free-standing independent operations that did the majority of retail business a few years ago. Space is now at a greater premium and open to buy dollars, which means the available inventory dollars are more at a premium, too. The introduction of Soundscan has enabled retailers to more tightly control their inventory, to operate much less on gut and more on hard figures. So the squeeze in regard to developing new artists is really on.

Meanwhile, the cost of things like touring and making videos continues to soar. The inevitable tightening of space available for videos on MTV and VH-1 has raised the stakes considerably in that arena. These are just a few of the elements tied into the changing times and economic conditions in which we live that have made operating our business more difficult.

#### Is it financially feasible to continue trying to break new artists?

This is a double-edged sword. Obviously, it's worth the money if you succeed, but not worth the money if you fail. But if you're going to be in this business, you've got to be committed to doing what it takes to break new music. You can't rely on the occasional act that you believe in that goes a long way and sells a lot of records without a whole lot of nurturing. Very few artists break in one album. God forbid we become a business that relies on only one chance, because it doesn't work that way and we would not be a competitive business for long.

### What is PolyGram doing about the kind of street-level artist development that has helped nurture talent independently over the last few years?

We have created ILS, which is our independent distribution system within PolyGram, run by Pat Monaco. It's available to all of our labels. Product that comes out from ILS is worked from alternative marketing standpoints through the independents as a way of building some audience and some awareness on the first album. The goal is to graduate the artist into the PGD system, through PLG. Mercury, A&M, etc. By offering that alternative, we position ourselves to best serve developing artists for whom it might not yet be appropriate to have the full and expensive mainstream marketing launch. Rather than dismiss those artists, which would be suicidal, or spend unwisely and inappropriately, we have this alternative. I believe it's a very healthy way to do business.

#### Do you see vast changes in future record business marketing techniques?

As much as major retailers have a right to be upset with record clubs offering eight CDs for a penny, the truth is we have retailers getting into the 800 phone business of delivering music, which is ultimately, perhaps, a precursor to the direct downloading of music in your home.

We rely on the current distribution set-up, which incorporates the support. respect and cooperation of merchandisers in our industry and yet we are confronted with direct delivery systems being part of the mix in the near future. There have been records delivered by satellite. We have seen statistics that the majority of people going into music stores have already decided what they're going to buy. That means perhaps 40% of our business is impulse buying. Of course, nobody in their right mind is going to tell you that we want to eliminate impulse buying, and I'll be damned if I'm going to rely on a catalogue to stimulate impulse buying. However, as we know, the catalogue business is an enormous factor in marketing today, and with everadvancing technology, it might be possible to deliver catalogues to people with samples of music they could browse through on their telephone or stereo and then purchase through physical delivery over their phone lines or cable.

### How do you feel about the recent run of big-money artist deals?

I'm amazed. But numbers are a funny thing. Some of the deals I've read about are difficult for me to make any sense out of. But I'm a big sports fan. The Mets signed Bobby Bonilla this year for \$29 million, but he's in his prime. Signing Aerosmith for the future is like inking Bobby Bonds to a deal when he completes his next four seasons and he'll be 37. Who knows what kind of ballplayer he'll be five years from now? Will Aerosmith make great music five to ten years from now? I hope so. Would I bet my money on it? No, but it wasn't my money to bet.

#### PLG has been very successful its first full year of operation.

We had the enormous benefit of the catalogue business, essentially the Polydor and Island catalogues, which enabled us to turn on the lights and go to work. It was really a hoot for me to work with the Moody Blues. I've been a fan of theirs since

college. In the same light, we are putting out the Bob Marley box set, which includes almost 100 songs and will be amazing, a perennial box set leader. To work on the U2 album has been a thrill for me because I've been a fan since their first album. And the work we did on Cathy Dennis, a completely unknown artist with whom we had three Top 10 singles and who is now a significant entity at Top 40 radio, is exciting. I also got to work on another of my heroes, Van Morrison. I've been a huge fan of Elton John and Bernie Taupin has been a friend of mine for a number of years, so the "Two Rooms" album has really been a labor of love. Our success with it probably surprised a lot of people. That's been exciting, especially since it was a non-traditional album worked by a non-traditional company where we had no singles, no videos and no tour, but we did have 16 great tracks of classic songs by 16 top-of-the-line artists. I think we are doing an inventive and impressive job, not only of putting those tools to use, but of getting PGD, along with the retailer/merchandising community, to really understand the project, to buy into it and be supportive of it.

#### PLG has been very active in the alternative, Post Modern market, too.

Yes, we have. You know, it's interesting. The company came out #3 behind Warner and Reprise in the first year of operation in the area of Post Modern Music. Our A&R sources have provided us with artists such as the Las, Meat Puppets, Trash Can Sinatras, E and, of course, U2, so we've been able to make a very significant move in this area very quickly.

### Aside from U2 and PLG's involvement, what kind of success have you had with Island artists during the changeover?

We've worked several new projects with Island — both Will Downing and the Brand New Heavies did real well. We have also seen Drivin' N' Cryin' grow into a major band with the =10 Most Played Album at Album Radio in 1991. The biggest surprise record of the year had to be PM Dawn, though it wasn't just a =1 pop hit, it also sold a lot of albums and was a big black hit. MTV and the press have been tremendously supportive. It's so exciting because it's music that's a little different. It knocks people's heads back when they hear it, whether they like it or not.

### Finally, what do you think about the moves the Mets have made during the off-season?

I'm very excited. I'm a Brett Saberhagen fan, although I would have signed Frank Viola, too. even if he did become a bit of an asshole. I love Bobby Bonilla. He's got the right attitude and he's the perfect complement to the team. I think Vince Coleman should be a DH in the American League. Howard Johnson's got a lot of room to run around out there in centerfield. We're going to give up a lot of runs on our defense and our catching's a question mark. Middle relief — I like the deal they did for Carreon, getting Paul Gibson. So I'm very hopeful, very upbeat, very positive and I can't wait for the season to start.



EASY AS PLG: The PolyGram Label Group insists they wouldn't want to belong to a club that would admit any of the others as members (l-r): Peter Koepke, President, London Records America; Johnny Barbis, Sr. VP Sales & Promotion, PLG; Davitt Sigerson, President, Polydor; Peter Pelullo, President, Alpha Records International; Andy Allen, VP/GM, Island Records; Phil Carson, President, Victory Music; Rick Dobbis, President/CEO, PLG; and Marvin Gleicher, President, Smash.

# WHEELS & DEALS

### **BY NEIL HARRIS**

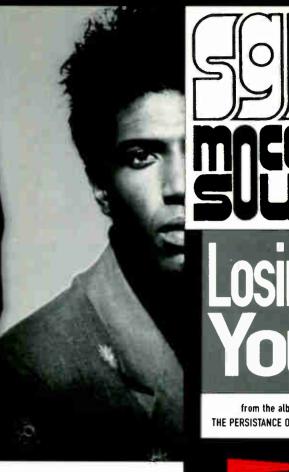
EXECUTIVE RUMOUR OF THE WEEK: Will ex-Columbia VP Rick Chertoff be resurfacing soon in the creative throne Patrick Clifford recently vacated at Chrysalis, or are the rumors just smoke?... What label, after they had exhausted all their inside sources, has had to resort to using headhunters to find a creative topper?... LOOK KIDDIES, TWO JOBS: The wonderful people at Zomba are looking for two people to give a weekly paycheck to, especially if you'd like to be a producer rep in money-makin' Manhattan, or a Creative Director for their publishing company in La La Land. Give David Renzer a call for the former, and Nell Portnow a jingle for the latter. Operators are standing by....



The Goo Goo Dolls search for a producer.

Managers Pat Magnarella and Bob Cavallo have formed Third Rail Records, a new label which will be distributed by the fine folks at Hollywood. First out of the box is "Bush Roaming Mammals," the debut from funky Dallas wildmen Billygoat, who have undressed to impress at SXSW for the last couple of years.... GET **OUT YOUR FEZZES!:** This vear's New South Music Showcase will be held at the Swiss Hotel in Atlanta from September 30-October 4. This is an excellent opportunity to remember the poor and cough

up a few plane tickets. No reasonable bribe declined! Call (404) 892-0422 for more.... Sub Pop have inked extreme noise terrorists Big Chief .... COOL STUFF: While driving back from visiting my wise and powerful parents, who so intelligently pointed out (about 300 times) that I would have been better off if I'd have finished law school, I got a chance to catch up with some fat sounds. The new Goo Goo Dolls demos provided the usual extreme pleasure, and the band is attracting an extensive and impressive list of knob twiddlers, who all want in on their next LP, which will be released on and worked by Warner Bros, though the folks from Metal Blade will continue to have a financial and contractual stake in the band. This band is on the verge of a potentially huge breakthrough!... The Fabulon LP is finally done, and is the most inventive pop platter I've heard in years. If Charisma deals its cards right, this record could have the commercial impact "Faith" had. Congratulations to Kevin McBeth and Jack Joseph Puig for putting together this artistic and sonic monster! The songs that didn't make the record would have been on anyone else's A-list, and could definitely make Kenny Mc-Pherson and Jeff Fenster look like winners, if that's humanly possible .... You should check the new Charlie Rich LP on Sire. It's totally cool, and Joe McEwan should get props for overseeing it.... Finally, I got a chance to check out the Life, Sex & Death LP, "The Silent Majority." Best described as "Wayne's World" on wax, it's full of raw, crunchy, catchy and totally stoopid pop metal, and captures the feel of the best mersh rock records you grew up with. If MTV comes to the party, Barry Squire might test his royalty cap .... THE BUZZ IS ON: Pearls At Swine, Mercy Beat & Sin City Disciples.



WTIC	deb 28
Hot97.7	deb 35
WILD107	19-17
WJMO	#20
HOT102	#24
B96	#25
WKSS	28-25
WZOU	32-28
KHTK	29-27
WWHT	#29
KMEL	34-31
BOSS97	40-37
BREAKIN	G AT:

WXKS FM102 WWKX 999KHI KKXX KMGZ AND MORE!



Savage Records





Current favorites as chosen by members of all segments of the music industry

Lionel Richie is back in a big way. His first single in five years is the most talked about at radio this week. Annie Lennox kicks off an her much talked about solo project, with Genesis coming in third. Arrested Development picks up more momentum at radio, and MTV Buzz Bin. Linear, Tom Cochrane, and Concrete Blonde all get lots of mentions from programmers. Other records to watch include, Baby Animals, Outfield, and Good 2 Go.

### WINNERS

6

7

8

9

10

1 L. RICHIE

DO IT TO ME

2 ANNIE LENNOX 3 GENESIS

WHY HOLD ON MY...

- 4 A. DEVELOPMENT TENNESSEE
- 5 LINEAR

NT TENNESSEE T.L.C. (Motown) (Arista) (Atlantic) (CHR/ERG) (Atlantic) T. COCHRANE C. BLONDE B. ANIMALS OUTFIELD GOOD 2 GO

LIFE IS A... (Capitol) SOMEDAY (IRS) ONE WORD (Imago) CLOSER TO ME (MCA) NEVER... (Giant) /

MR. ED /Z104/MADISON Genesis/L Richie

B ACKERMAN/KROC/ROCHESTER A Lennox/T Cochrane/E Money

CLAYTON ALLEN/KCHX/ODESSA SB Hawkins/Weird Al/L Richie

ROGER ALLEN/KHFI/AUSTIN BS Bob/Happyhead/Tag/A Lennox

K ALTOMARE/RHINO RECORDS/LA XTC/C Mars/RHCP

DAVE ARTHUR/KF95/BOISE L Richie/BS Bob/Genesis/A Lennox

M ASCH/JEK ENT/BALTIMORE L Richie/A Development/Genesis/K Sims

TRACY AUSTIN/B93/AUSTIN B Style/A Starr/Weird Al

RIC AUSTIN/WFHT/TALLAHASSEE T Cochrane/Linear/Cracker

M BASHKIN/BAKER & TAYLOR/CHIC A Development/L Richie/E/A Lennox

S BEAN/HARMONY HOUSE/DETROIT E/L Richie/C Khan/A Lennox

ERIK BRADLEY/WCKZ/CHARLOTTE D Leppard/BS Bob/C Peniston/Linear

T BRENNER/ARROW DIST/CLEVE A Angels/UK Joe/RHCP/S Winn ARCHIE S. BURTON/WRCK/UTICA E Money/S Dolls/A Lennox/L Richie

TREVOR CAREY/B95/FRESNO L Richie/Timmy T/Good 2 Go

DAVE CARROLL/CD ONE-STOP/CONN Cure/B Boys/Slaughter/S Dragons

TOM CASEY/KJMZ/DALLAS Levert/Jodeci/L Richie/Hammer

BILL CATCHER/WBBO/GREENVILLE Genesis/L Richie/BS Bob

GNARLEY CHARLEY/Z90/SAN DIEGO Linear/Good 2 Go/DJ Laz

BUBBA CHAVEZ/WSKX/SAVANNAH K Sims/C Me Badd/M Jackson

J COHEN/STRAWBERRIES/BOSTON Slaughter, Cure/S Dragons

DAVE COLLINS/KFBQ/CHEYENNE L Richie/Genesis/A Lennox/E Money

TOM COLT/KCMQ/COLUMBIA Genesis/C Me Badd/L Richie/A Lennox

A COSPER/KWOD/SACRAMENTO A Lennox/E

TONI CRUISE/KKNB/LINCOLN E Money/M Jackson/L Richie

CHRIS CUE/WXKB/FT MEYERS Good 2 Go ALBIE D/WPGC/WASH DC D EFX/L Richie/N Peeples

KEVIN DAVIS/KTUX/SHREVEPORT L Richie/Genesis/T42/K Sims

JEFF DAVIS/WCIR/BECKLEY Genesis/L Richie/ZZ Top

RICK DEAM/HEGEWISCH/CHICAGO B Raitt/Tesla/J Secada/SB Hawkins

DENNIS DILLON/WLFX/LEXINGTON Genesis/Linear/E Money/C Blonde

M DIX/MICHELLE'S REC & VIDEO/WV ZZ Top/H Jones/Mr. Big/R Stewart

T DOWNING/SCOTT'S/INDIANAPOLIS M Jackson/A Lennox/L Richie

ROBERT ELFMAN/KIXY/SAN ANGELO Dramarama/T Cochrane/L Richie/Genesis

J FARKAS/TAPE WORLD/CLEVELAND E/T42/A Lennox/Genesis

B FENTY/ASSOCIATED/PHOENIX L Richie/A Lennox/Genesis/Hammer

CHUCK FIELD/FM102/SACRAMENTO N-N-Smoove/L Richie/P Abdul

JIM FOX/WYKS/GAINESVILLE W Phillips/L Richie/Genesis/T42

LOU GHIRALDI/RECORD WORLD/NY B Crowes/Mr. Big/B Raitt/G Wright





### DEF LEPPARD Let's Get Rocked

**1** HITS TOP FIFTY ALBUMS! 13-11 HITS TOP FIFTY SINGLES! **4 HITS REQUESTS!** 20\*-18\* R&R! AVG. MOVE 4.32!

EXCLUSIVE! KS104

> **12 HITS TOP FIFTY ALBUMS!** 14.9 HITS TOP FIFTY SINGLES!

**Everything About You** 

UGLY KID JOE

2 HITS REQUESTS! 15\*-12\* R&R! **EP PLATINUM PLUS!** 

WZOU

add

WPGC add add



### LIDELL TOWNSELL & M. T. F. Nu Nu

HEAVY!

33-31 HITS TOP FIFTY SINGLES! **#1 BB DANCE SINGLES!** #2 BB CLUB PLAY!

Z90 WRVQ	add add	WIOQ Z100 WWKX BOSS97	2·2 7-6 7-6 10-7
B96	1-1	B93	8-8
WQXA	1.1	WTIC	11-9

### **BLACK SHEEP** The Choice Is Yours

42 HITS TOP FIFTY ALBUMS! **ALBUM GOLD!** 

KUDE	POSSAT	2.2		1V
WIOQ	KSOL HOT97.7	13-8 9-8 21-16	Q106 PWR106 WTIC WKSS	27-24 2 <del>9</del> -24











Current favorites as chosen by members of all segments of the music industry

TOM GJERDRUM/KQKQ/OMAHA C Blonde

D GOIST/NAT'L REC MART/PITTS B South/L Lovett/St Etienne

ADAM GOODMAN/WPLJ/NEW YORK W Phillips/L Richie/Genesis

JIM GRADY/KISR/FT SMITH B Animals/W MaHarry/A Lennox

KIM HAYES/STREETSIDE/ST. LOUIS B Crowes/T Tora/EL Hogs/B Boys

GREG HEAD/KBXX/HOUSTON L Richie/D EFX/ATC Quest

R HEWSON/REC & TAPE TRADER/MD A Development/A Lennox/Shamen/Genesis

C HOLMSTROM/ROUND UP/KENT XTC/C Mars/L7/U Green

D HOUGHTON/UNIVERSAL/PHILA M Chesnutt/SB Hawkins/A Lennox

RANDY IRWIN/KPLZ/SEATTLE BS Bob/Linear/A Lennox

K JAKIELA/GALAXY/PITTSBURGH M Jackson/S Cats/S Distortion/Shanice

YO SUNNY JOE/KXXR/KC A Hall/Genesis

LIZ JORDAN/WQGN/NEW LONDON K Sims/L Richie/C Khan/A Lennox

JOHN KELLY/KYYY/BISMARCK L Richie/A Lennox/Genesis/B Animals

ROSS KNIGHT/KTFM/SAN ANTONIO B II Men/L Richie/E Gallager

K KNIGHT/KTXY/JEFFERSON CITY L Richie/A Lennox/Genesis

JIM LARSIN/CK105/FLINT BS Bob/T42/Genesis/L Richie

J LASPESA/TOWER SUNSET/LA C Mars/XTC/M Jackson/B Boys

KEITH LEMIR/WKPE/CAPE COD L Richie/Genesis/A Lennox

JACK LUNDY/Y94/FARGO L Richie/Genesis/A Lennox/Outfield MELANIE MACKERT/KWNZ/RENO C Blonde/Hammer/A Lennox

A MCGUIRE/TOWER/SHERMAN OAKS D Leppard/UK Joe/Primus/Weird Al

STEVE MCVIE/WERZ/EXETER, NY Outfield/L Richie/RHCP/C-N-Effect

CINDY MERCER/WSTO/EVANSVILLE L Richie/T Cochrane/A Lennox/Good 2 Go

W MERRITT/SEA PORT/PORTLAND A Development/C Khan/K Sledge/C Blonde

MICHAEL MEYER/JUSTIN/ATLANTA B Ray/S Distortion/S Dolls/S McLachlan

G MICHAELS/Q99.5/SALT LAKE A Lennox/L Richie/C'Vello

G MICHAELS/WZPL/INDIANAPOLIS L Richie/Tesla

D MORALES/KSOL/SAN FRANCISCO U2/A Of Lovers/Linear

J.J. MORGAN/KKSS/ALBUQUERQUE Basehead/Outfield/T42

DON MORGAN/WAAL/BINGHAMTON Genesis/L Richie/C Me Badd/A Lennox

C MORRISON/ROSE REC/CHICAGO C Junkies/C Blonde/A Development

MARK MURPHY/KGOT/ANCHORAGE L Richie/A Lennox

JAY MURPHY/KQHT/GRAND FORKS A Lennox/Hammer/RHCP

TONY NOVIA/STAR94/ATLANTA E Money/M Bolton

JASON PALMER/KPXR/ANCHORAGE Genesis/L Richie/E Money

DON PARKER/B95/FRESNO Timmy T/Good 2 Go

R PASOWICZ/ROSE REC/DES PLAINES Genesis/B Animals/A Lennox

TOM PEACE/Y107/NASHVILLE L Richie/Linear/W MaHarry/Shanice

K PETERSON/XL93/GRAND FORKS L Richie/Genesis/L Vale/Outfield M PICHIK/RTI ONE-STOP/OMAHA E Boys/Neville Bros/W Side/P Murphy

J PIRKLE/WOKI/KNOXVILLE T Cochrane/B Animals/Cure/RHCP

TOM POLEMAN/KRBE/HOUSTON A Box/G Wright/S Dolls

BILL PRESSLY/KKYK/LITTLE ROCK Genesis/M Malloy

J PRIMERANO/TRANSCONT/BUFF A Lennox/C Khan/A Development/C Blonde

DAVE QUILLO/CML/ST. LOUIS A In Chains/S Brown/L Lovett/M Pride

KEN RICHARDS/HOT97.7/SAN JOSE A Development/B Sheep/L Suzy

JIM RICHARDS/WSNX/MUSKEGON J Mellencamp

S ROBBINS/WBNQ/BLOOMINGTON W MaHarry/A Lennox/Genesis/MSG

RICK ROBERTS/WKSI/GREENSBORO Outfield/Genesis/Linear/F Stand

M ROBERTSON/PEPPERLAND/ID R Hots/D Leppard/Weird Al/U2

J ROSE/WESTERN MERCH/AMARILLO A Development/L Richie/A Lennox

RANDY ROSS/92Q/BALTIMORE T Campbell/C Peniston

T ROSS/CENTRAL SO/NASHVILLE L Richie/C Khan/Shamen/A Lennox

**KEVIN ROSS/WIXX/GREEN BAY** Neville Bros/A Franklin-G Michael

DAVE ROY/TRANSWORLD/ALBANY A Development/L Richie/A Lennox

CARLY RUSH/K107/TULSA A Lennox/L Richie/T Cochrane

ANNIE SAGE/KCAQ/OXNARD A Lennox/C'Vello

BOB SAY/MOBY DISC/LOS ANGELES E/A Lennox/C Blonde/C Junkies

T SBRIGLIA/TRANSCONT/BUFFALO A Lennox/A Development/Shamen LUNOIS NATIVE SCOTT ROBBINS STARTED HIS RADIO CAREER IN 1978 AT WIRL-AM IN PEORIA, WHICH HAS SINCE GONE FROM A ROCK STATION TO AN ADULT OUTLET, THEN ON TO WKQA, ANOTHER PEORIA ROCK STATION, THIS ONE NOW COUNTRY. ROBBINS THEN SEGUED TO A TOP 40 STATION WHERE, OF COURSE, THEY CHANGED FORMATS AS WELL. HE'S LUCKY HITS DIDN'T TURN INTO A PLUMBING TRADE BEFORE THIS INTERVIEW RAN. THE GUY DID MANAGE TO FIND A FEW MORE TOP 40S LEFT FOR HIM TO TRY... AND HE'S PROUD TO SAY HE HASN'T KILLED ANY OFF IN A LONG TIME! IN 1984, HE GOT THE CHANCE HE ALWAYS WANTED — A MORNING SHOW — AT WBNQ, THE STATION HE NOW PROGRAMS IN HIS HOMETOWN OF BLOOMINGTON, IL. HITS' ANGIE GARCIA "Y VEGA" GOT ALL THE DIRT ON ROBBINS... BEFORE SHE FULFILLED A LIFELONG DREAM BY CHANGING INTO A MAN.



### "I think it's time PDs... really started to program their stations for their markets."

HAVE YOU BEEN AT WBNQ SINCE 1984?

No. I did mornings and Music Director duties here for four years, but in 1988, I left to do mornings for Jack Oliver at KKRD in Wichita, Kansas. My last year there Jack was promoted to GM and I got the PD gig.

### YOU HAVE A LOT OF RESPECT FOR JACK OLIVER, DON'T YOU?

I learned everything I know from Jack. He's like one of these secret weapon guys. The people who really know radio know about him and know how great he is. He taught me a lot.

### SO WHY DID YOU LEAVE?

Because the PD job opened in Bloomington and I wanted to come back home. Who doesn't want to be where all their friends and family are? **MOST PEOPLE WOULDN'T LEAVE A MUCH LARGER MARKET FOR A SMALLER ONE.** I've never been one to say, boy I've got to get to that Top 10 market by such-andsuch a time. I want to be where I'm happy. Besides, I'm from here, so I know the market pretty well. And this staff is probably one of the best I've worked with.

I think it's time PDs stopped talking about it and really started to program their stations for their markets. If you're not from the market, then do some serious research. Just being out there, or just getting to know the guys at retail, is a step in the right direction. You find out what's really selling. They're great guys to have on your side.

YOU ARE KNOWN FOR YOUR APPRECIATION OF TOPLESS BARS. ARE THERE ANY YOU WOULD LIKE TO RECOMMEND TO THE WEARY TRAVELING LABEL GUY... OR GIRL?

If you're ever in Peoria, you have to visit Big Al's. You can do your market research there!

### HOW'S THAT?

Just listen to what the girls are dancing to. IF ANOTHER TOP 40 CAME IN TO CHALLENGE YOU IN YOUR MARKET AND MIKE DITKA WAS PROGRAMMING, WHO WOULD WIN THE NEXT BOOK? Easy... da Bears.

AN EXCLUSIVE HITS RADIO DIALOGUE WITH SCOTT ROBBINS, PD WBNQ BLOOMINGTON, IL. BY ANGELA GARCIA

### Album In Stores Now! Shipped Platinum.

### friday i'm in love

the new single and video from the new album <u>wish</u>

produced by david m. allen and the cure m xed by mark saunders

on elektra compact discs and the cassettes

Fiction



POSTINODERN

(Based on a combination of airplay and sales.)							
LW TW	ARTIST-LABEL	COMMENTS					
2 1	RED HOT CHILI PEPPER - WB Under The Bridge	On Top AGAIN!					
12	U2 - Island/PLG One/Satellites	Kendali's pals					
3	PETER MURPHY - B. Banquet/ The Sweetest Drop RCA	Renaissance God					
4	CHARLATANS - B.Banquet/RCA Weirdo	Ivana's theme					
35	NIRVANA - DGC Come As You Are	Heading Reading					
66	CONCRETE BLONDE - IRS Someday?	Get Happy!?!					
4 7	SUGARCUBES - Elektra Walkabout	Airplay rules					
8	JESUS & MARY CHAIN - Def A/ Far Gone And Out WB	Seminal					
59	SOCIAL DISTORTION - Epic Cold Feelings	Cold > Bad					
9 10	CURVE - Charisma Fait Accompli	Hood-winked					
18 11	TORI AMOS - Atlantic Silent	We love Tori					
13 12	CRACKER - Virgin Teen Angst	MTV BUZZBIN!					
20 13	PEARL JAM - Epic Even Flow	MTV BUZZBIN!					
8 14	ROLLINS BAND - Imago Low Self Opinion	Seek Therapy					
16 <mark>15</mark>	JAMES - Mercury Frustration	Sit Down already					
12 16	RIDE - Sire/Reprise Twisterella	Nice shoes					
7 17	DAVID BYRNE - Luaka Bop/WB She's Mad	MTV Breakthru					
15 18	THEY MIGHT BE GIANTS - Elek I Palindrome I	MADAMIMADAM					
10 19	SARAH MCLACHLAN - Arista Drawn To The Rhythm	WDRE on "Path"					
19 20	LUSH - 4AD/Reprise For Love	Superblast!					
11 21	CHURCH - Arista Ripple	Say a prayer					
21 22	SKINNY PUPPY - Nettwerk/Cap Inquisition	Pure Torture					
25 23	BODY COUNT - Sire/WB There Goes The	Radio gains					
14 24	COWBOY JUNKIES - RCA Murder/Southem	Tour w/J.Prine					
23 25	P.I.L Virgin Acid Drops	MTV "120" tour					

## POST TOASTED By Ivana B. Adored

MAY I SING WITH ME: I ventured forth into the world to attend my first show in over two months, catching Yo La Tengo and the Verlaines at the Whiskey. Quite the gathering of over-educated, vision-impared rock crits. I was in heaven. Hopefully, the Teenage Fanclub show this week will be an equally raging geek fest, so I can regain my status as the PoMo Princess.....I told Lenny that the totally happenin',

way-brilliant **Beastie** Boys album would be one of the biggest of the year. He agreed with me. This sets a dangerous perecedent....lf "I Always Knew You'd Come To Me" by Uncle Green was on the Smithereens' last album, it would be a huge, huge hit, don't you think? Uncle Green completely rules my world.....The inimitable power of a hit. Yep, that's what drove the Red Hot Chili Peppers back into the #1 spot this week, as "Under The Bridge" jettisons sales, sales, sales. I

Anthony Kiedis:



The Next David Clayton Thomas

think the song is such a monstrous hit because the Chili Peppers sound just like that truly mega PoMo band Blood, Sweat & Tears. But then again, I've just been diagnosed as having seven broken neurotransmitters, so caveat emptor, baby ..... We are just weeks away from the release of the most important (unless the Cowsills release a new record) album of the year: "There's Gonna Be A Storm: The Complete Recordings Of The Left Banke 1966-69." Awesome, unless of course you think that the Skinny Puppy album is anartistic statement. NOT!.....Did Bruce Flohr and Thomas Westfall have an amazing week, or what? Nice debuts for Peter Murphy (#3) and the Charlatans (#4). I'll bet Thomas really misses working for Tim Hyde. Yeah, sure.....Tim has a shot at having a slew of records on the chart with the Soup Dragons, James, Material (more songs about girls) Issue, Michelle Shocked and the Catherine Wheel. Out of all those, the Def Leppard album is still the best....Add the Indigo GIrls this week. Thank you.....Who's cooler: Meryn Cadell or Lyle Lovett? The Brady Bunch play or the new Willem Dafoe movie? Answer: Blackbird....Save the #1 space on the PoMo chart for the Cure.....This just in: Robert Hayes and Rob Clayton of the amazing group The Jody Grind, along with the extremely influential performance artist Deacon Lunchbox, died in a head-on collision last Sunday. We'll all mourn the loss of three very creative members of the PoMo community. Fly little angels.

### H175

POST MODERN

### HOTS

### 

## ADDS

1. CURE (Fiction/Elektra) 1. XTC (EP) (Geffen) 2. CHARLATANS (B.Banquet/RCA) 2. JULIANA HATFIELD (LP) (Mammoth) 3. PETER MURPHY (B.Banguet/RCA) 3. ANNIE LENNOX (LP) (Arista) 4. RED HOT CHILI PEPPERS (WB) 4. TRACY CHAPMAN (Single) (Elektra) 4. L7 (Slash) 5. CURE (LP) (Elektra) 4. JESUS & MARY CHAIN (Def Am/WB) 6. CHRIS MARS (LP) (Smash/PLG) (Hot reports from the nation's leading radio and retail outlets) WHFS / BOB WAUGH / AN-**RECORD & TAPE TRADER /** WXDU / ANNE GOMEZ/CHRIS KUNV / JOEL HABBESHAW / LAS NAPOLIS ALBEE / DURHAM VEGAS **ROSS HEWSON / BALTIMORE** Beautiful South Charlatans Seam Charlatans Concrete Blonde Peter Murphy Disposable Heroes... lames Cracker Jesus & Mary Chain Small **Beastie Boys** Cure Cure Old Skull Soup Dragons James Breeders Sun-Ra Rollins Band WUOG / JOSHUA HOUK / KBCO / DOUG CLIFTON / **RODEO RECORDS / MARK** KJHK / DONOVAN FINN / PICKEREL / ELLENSBURG, WA ATHENS BOULDER LAWRENCE, KS Pavement Bruce Springsteen Pale Saints Chris Mars Lyle Lovett Pale Saints Seam Seaweed Beastie Boys Melissa Etheridge White Zombie Elvis Hitler Jody Grind David Byrne Chris Mars Monkey Wrench Velocity Girl 27 Various Cure Dharma Bums ATLANTA CD (COBB WBNY / MIKE PARRISH / BUF-KTCL / JOHN HAYES / FT. COL-KLZR / SCOTT MATHEWS / PARKWAY) / ALISON EVANS / FALO LINS LAWRENCE KS ATLANTA **Beastie Boys** Cure Concrete Blonde 1.7 Charlatans Sugarcubes Ian McCulloch Social Distortion Chris Mar Church Beastie Boys Social Distortion Origin Breeders Church Arc Angels Ride U2 Cure Lyle Lovett KGRK / TERRY BROWN / CEDAR SOUND FUTURE / DAVID KEN-**KROQ / LEWIS LARGENT / LOS** WAX 'N FACTS / SEAN BOURNE FALLS NER / FT. WORTH ANGELES / ATLANTA Uncle Tupelo Tori Amos Sugarcubes Jody Grind Chainsaw Kittens My Sister's Machine U? **Big Fish Ensemble Buffalo Tom** Peter Case Red Hot Chili Peppers Social Distortion Concrete Blonde Origin Cure Senseless Things Blood Oranges Uncle Green Charlatans Uncle Green VINYL VENDORS / VALERIE EL-KUNI / MARK SIMMET / CEDAR SOUNDS & VIDEO INC. / KATHY WRAS / BARRETT/MATTIS / AT-FALLS LIOT / KALAMAZOO, MI STAMM / MILWAUKEE LANTA Peter Murphy Picadors Cure Cure Ovster Band Jesus & Mary Chain L7 Dead Milkmen Arrested Development Gregson & Collister Charlatans Tori Amos John Trudell Charlatans Dead Milkmen Concrete Blonde William Clark WBER / ANDREW CHINNICI / KJJO / LORI KELLY / MIN-Peter Murphy WWCD / TOM TEUBER/DIRK NEAPOLIS **KENFIELD** KUT / CHERYL BATEMAN / THOMPSON / COLUMBUS Cure U2 AUSTIN Cure Ian McCulloch Curve They Might Be Giants Tori Amos Tori Amos Church Michelle Shocked David Byrne Essence Cure Beautiful South Oueen Bruce Springsteen Cracker Tom Verlaine E MICHIGAN WHERE HOUSE LET IT BE / RYAN CAMERON / **Fabulous Troubadors RECORDS / FRANK JENKS /** CIMX / GREG ST. JAMES / MINNEAPOLIS PHANTASMAGORIA / BOBBY DETROIT LANSING Spiritualized

James

Сигче

Cracker

Wally Plesant

Maggie's Farm

RENCHER / BALTIMORE L7 Beastie Boys Jesus & Mary Chain Dead Milkmen U2

Cure

Pearl Jam

David Byrne

Red Hot Chili Peppers

Yo La Tengo

Wedding Present

Breeders

PJ Harvey

### 

# PLEASURE( hieves

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# THE SOUP DRAGONS \* HOTWIRED \*

WATCH FOR TOUR BEGINNING JUNE 7TH

> HEAVY AT: KROQ KITS 91x **KUKQ** WFNX WHFS KDGE **KJQN** WHTG CIMX KTCL WDST KUNV WFIT KRZQ

### **Featuring "Divine Thing"**







### SUSAN CASTLE **KGSR. AUSTIN**

We all know that Ivana has such a major "thing" for KGSR PD Jody Denberg that she sometimes fails to acknowledge the *real talent* at the best sounding radio station on the dial: Susan Castle, the woman handchosen to world premiere the latest from Lyle Lovett. Now that Jody's a writer for HITS, he doesn't have time to listen to music. Susan's the only one you need to call anymore. Forget Jody. He's too busy talking to Ivana on the other line.

### HOTS:

1

- FALLING FROM GRACE OST.
- 2. U2
- 3. BONNIE RAITT 4.
- **BRUCE SPRINGSTEEN**
- ENYA 5. COWBOY JUNKIES 6.
- LITTLE VILLAGE 7.
- 8. SARAH MCLACHAN
- 9. MICHELLE SHOCKED
- 10. LYLE LOVETT

### (Hot reports from the nation's leading radio and retail outlets)

WPRB / COREY MAGNELL/JEN

MOYSE / PRINCETON

It's In The Water

Steven J. Bernstein

**Beastie Boys** 

Melvins

Gravel

SIGHTS & SOUNDS / RICHARD ENGELMANN / MOSES LAKE, WA

Jesus & Mary Chain Lightning Seeds Body Count **Rollins Band** Peter Murphy

#### **CROW'S NEST / BRIAN** SHALLCROSS / NAPERVILLE, IL **Rollins Band** Cure Jesus & Mary Chain Chris Mars

BBRN / SETF KLEIN / NEW HAVEN, CT Kodak Harrison Weird Al Yankovic Dead Milkmen Cry Charity Electric Bensai Band

1.7

#### WNHU / IRENE TURNER / NEW HAVEN CT White Zon bie Seaweed Pearl Jam

Godflesh They Might Be Giants WDRE / TOM CALDERONE /

NEW YORK CITY 112 Nirvana **Red Hot Chili Peppers** Cure Charlatans

MUSIC DROME / JIM VINING / NORCROSS Beastie Boys Cure Godflesh White Zombie Cracker

#### **3RD STREET JAZZ / MARK** SCHREIBER / PHILADELPHIA Freedy Johnston Seam Tom Verlaine Dead Milkmen

WBRU / DEXTER SCHWARTZ / PROVIDENCE Sophie B Hawkins MC 900 Ft Jesus **Red Hot Chili Peppers** Cure Tori Amos X96 / MIKE SUMMERS / PROVO. UT Machines Of Loving. Meryn Cadell Red Hot Chili Peppers **KMFDM** Lush KJO / JON MCGANN/KIMI STEVENS / SALT LAKE CITY Cure James Peter Murphy Curve Jah Wobble 91X / MIKE HALLORAN / SAN DIFGO Concrete Blonde Cure B.A.D. II Red Hot Chili Peppers **Tears For Fears** KITS / STEVE MASTERS / SAN FRANCISCO Cure Spent Poets Peter Murphy Jesus & Mary Chain XTC KCPR / SCOTT CARTER / SAN LUIS OBISPO **Beastie Boys** William Clark Pale Saints God

Patrick Ziska

KZOZ / GEORGE ROSTA / SAN LUIS OBISPO Sarah McLachlan Red Hot Chili Peppers Cure Toad The Wet Sprocket James

EASY STREET / MARCO LAGO / SEATTLE

L.7 Jah Wobble Seaweed Supersuckers

#### **ORPHEUM RECORDS / SARA** GRANGER / SEATTLE

L7 Peter Murphy **Disposable Heroes** Charlatans Jesus & Mary Chain

### THE SOUND / ROBERT

LAWRENCE / SEATTLE Pale Saints Spiritualized My Bloody Valentine Darkside Catherine Wheel

#### MOBY DISC / TOM GRACYK / SHERMAN OAKS

1.7 Peter Murphy Charlatans k.d. lang

#### STREETSIDE (ST LOUIS) / DAVE FISHER / ST LOUIS Uncle Green Monkey Wrench Dead Milkmen

Unrest 31)s

Curve

#### CAR CITY RECORDS / ANDY KEOGH / ST. CLAIR SHORES. P.1.L. Cracker Pearl Jam Lush

ST. LOUIS Jesus & Mary Chain Peter Murphy Red Hot Chili Peppers Michelle Shocked Enva

MUSIC VISION / SUSIE HOPPER /

ZIA / MATT SILVERMAN / TEMPE **Rollins Band** Jesus & Mary Chain L.7 Beautiful South Body Count

WTSR / ALLISON REED / TRENTON Seam Juliana Hatfield **Basehead** Seaweed **S**piritualized

WPST / MEL TOXIC TAYLOR / TRENTON/PHILLY **Red Hot Chili Peppers** Cure Tori Amos Ε Charlatans

KRO / TOBY HOOD / TUCSON James Nirvana Curve

HOT POOP / JIM MCGUINN / WALLA WALLA, WA L7 Diamanda Galas Peter Murphy Ride **Buffalo Tom** 

WDST / JEANNE ATWOOD / WOODSTOCK Annie Lennox Cure Charlatans **Beautiful South** Soup Dragons

### H175



### POMO PICKS Edited by Karen Glauber



Blackbird, "Blackbird" (Scot: Bros.): When you think of the legacy of the Kinman Brothers it's no big surprise that the third eponymously titled Blackbird record is complete and utter godhead. After all, isn't the D:1's "The Sound Of The Rain" the most prized single in your collection? Thought so.

What started as an art-damaged experiment has evolved into a sexy, brooding, poetic and (dare l say) accessible real zation of a "BeforeAndAfterScience"-type marriage of guitars and technology. An influential and genius album. Delve in immediately!

Beastie Boys, "Check Your Head" (Capitol): The B-Boys third album is their best yet: A bunch of brilliant 1992 raps, two early 80's style hardcore toons, some early 70's era funky instrumental grooves, 60's happenin' psychedelic mysticism, upbeat messages of racial harmony, in-your-face



sages of racial harmony, in-your-face **CKECKYOLE HEAD** badass motherfucker rhymes, goofy shit, a Dylan sample, and even some songs with singing on them. Don't let the rumors about them playing their instruments scare you: This is a great, great record that will sell two million copies. (John S. Hall)



Pavement, "Slanted And Enchanted" (Matador): Don't let the tidal wave of critical hyperbole or the quizz cal splatter-art front cover scare you off: This is super-smart post-punk of the highest caliber, and as near-perfect a record as you'll hear all year. Not since the Matthew Sweet record have there been so

many unstoppable melodies, but here the shiny happy melodies are incessantly fucked with, leaving plenty of offputting rants and willfully obscure snippets to quell even the most stringent of indie fanatacists. Unquestionably essential.(Andre LePlume)

Basehead, "Play With Toys" (Imago): What a long strange trip it's been! Funky, fresh and flowing, this is some real live shit. Perfect for a long summer's night, a few tabs of Bart Simpson blotter to blow apart the 2000 brain cells still remaining, some fava beans, and a bottle of nice Chianti. If you're



not down with Basehead yet, take your head ou: of your flannel-coated cookie jar and get with the program, suckers. I haven't heard the goods served up this inventively in a long time, and imagination and risk-taking on this level should always be rewarded with commercial appreciation. (H. Lechter)

### POMO MUGS



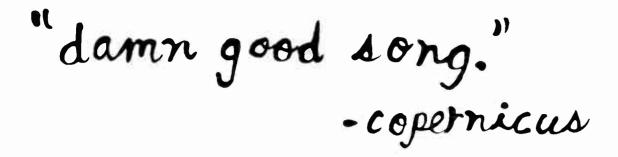
DO IT CLEAN: "es kid-hes, it's time you learned a thing or two about personal Ingiene. While a wesp nuk to reglect bodily clerning, living well and smelling good is tres PoMo Check out Afghan Whig Greg Dulli putting the shine or his cutices as Love Battery's Jason Finn looks on histfully. So kiddles pemper yourselves! To out una get that perm you've always wanted! Install the bidet that would fit so worky in your bata recent! Sean Renet spends fifteen minutes every morning locked in his bathrown, and so should you!



ALL DAY SUCKER: If you can't affere a professional manicure, adopt the pank do it-yourself remifesto on d let someone you love oite off those unwanted rails, like our gut Niki from Lush. If you can't afford indoor plumbing, Paul V. will come over to your squat and lick you from head to toe. Money need not be ca impediment to a lifetime of squeaky carm fun. Take a hubble bath with Eacker and Leeds or an extended tarning session with Leshay! The possplitties are encless if you use your wellspring of imagination!



SPEAKING IN TONGUES: Well keddies, a picture truly is worth a thousand words. Write WHTG's Matt Pirffield dispays a truly immaculate tengue and a scalp-you could see your reflection in, the little nodules on ML. Hyde's tongue are cuite distressing, how do you think he got these little imperfections? Trying to pictify his paycheck to his boss in the only way he knows how? Civing Largent, that 'little extra something in return for a Soup Dragons add? Trying to in itete his cut's method of self-cleaning (don't try this at home!) 'f a ceanliness' is next to godliness, we know where our man Tirn is heading.





"galileo" irdigo girls



Produced by Peter Collins for Jill Music, LTD. Management: Russell Carter, "Epic: Reg. U.S. Pat, & 1m. Off. Marca Registrada. / 🐲 is a trademark of Sony Music Entertainment Inc. / 🌚 1992 Sony Music Entertainment Inc.

### TIME FOR A CUP OF JOE AND A DOUGHNUT WITH CRACKER BY JIM GREEN

# HAPPY EX-CAMPER

CRACKER ARE SELF-PROCLAIMED ROCK SLOBS, WHOLLY UNASHAMED OF THEIR "UNHIP" TASTES IN MUSIC. A SNORE OF A REVELATION, EXCEPT THAT THEY'RE LED BY DAVID LOWERY, EX-LEAD SINGER OF OFF-BEAT ALTERNATIVE MUSIC SCENE SWEETHEARTS CAMPER VAN BEETHOVEN. MUCH OF THAT BAND'S IDENTITY COULD BE TRACED TO LOWERY'S INFLUENCE, AND CRACKER IS A DECIDEDLY DIFFERENT CUP O' SOUP.

LOWERY CALLED ON MUSICIANS HE'S KNOWN FOR YEARS. LEAD GUITARIST JOHNNY HICKMAN HAD PREVIOUSLY PLAYED WITH HIM IN A BAND OR TWO; BASSIST AND BACKING VOCALIST DAVEY FARRAGHER --- WHO'S SUNG BACKGROUND FOR EVERYONE FROM THE POINTER SISTERS TO MELISSA MANCHESTER AND EVEN RECORDED WITH HIS SIBLINGS AS THE FARRAGHER BROS. - SANG BACKUP ON THE LAST TWO CAMPER LPS, AND HAPPENS TO HAVE BEEN A FRIEND OF LOWERY'S OLDER SISTERS; DRUMMER JOEY PETERS IS AN ACQUAINTANCE WHO SIGNED ON AFTER THE BAND'S SELF-TITLED DEBUT WAS CUT WITH SESSION DOYENS RICK JAEGER AND JIM KELTNER. OUT OF THIS, LOWERY HAS FORGED A NEW IDENTITY, A NEW SOUND, EVEN A NEW LANGUAGE, AS HE REPORTED TO HITS' RESIDENT LINGUIST AND SALTINE AFICIONADO JIM "EVER" GREEN.

#### FOR THE FIRST TIME, YOUR VOICE COMES ACROSS LOUD AND CLEAR.

After seven records, I just figured out how to sing better, be more comfortable with it. I had to have my shit together for this record y'know, "It's the singer-songwriter from Camper Van Beethoven, what's his deal now?" I had to be really strong, and this time I didn't have a musical sideshow I could hide behind. I had to have a more in-your-face approach - and besides, this [music] is more me! I wanted to have a lot of attitude, which is more important than being perfectly in tune.

#### HOW DIFFERENT WAS IT WRITING FOR CRACKER THAN FOR CAMPER?

The way it worked wasn't that different from Camper. But Cracker is more like, "What's the simplest way this song can be finished?" Camper's sense of arrangement was much more esoteric, and Cracker's is a little more earthy, a little more dumb, but in a good way. We weren't adding. all these instruments and counter-melodies. 'cause there's a sort of beauty in simplicity.

#### IT'S A LOT LIKE EARLY/MID-'70S ROCK & ROLL.

Cracker really isn't too far from certain things Camper did, like "Good Guys & Bad Guys" and "Take the Skinheads Bowling," but I just stopped doing what I did in Camper, which I think a lot of alternative bands do. They think, "That's not really a cool reference, or a cool band you're imitating." So you try to make it weird or underground or modern. I got sick of trying to be the cool alternative band. Everybody takes such an intellectual approach about music, and Christ, it's just music! You know the stuff you liked in high school before you were cool. For me, it was ZZ Top, Led Zeppelin, the Rolling Stones, Little Feat, and I don't care any more, I'm just letting that come out.

It's like the whole idea of the band, and where the name came from, was what we called "Cracker Soul," the kind of stuff all those groups did, like the Stones' "Black Angel." Also, there's the medium-tempo rock stuff that seems to've been lost in modern music. But a lot of what we do on the album is really modern, too. I was really influenced by things like - although it probably doesn't show up - the Pixies and

Ride. I was listening to them a lot when we were writing this record. I like the wall-of-guitar sound of Ride — although ours is not the same kind of trip — and I also liked the way Black Francis is just over-the-top in his singing, like he's losing his mind. I wanted that energy.

HOW DID YOU WIND UP RECORDING THE ALBUM WITH JAEGER AND KELTNER? We kept trying out young drummers, looking

for someone who played really loud and could

also play that mid-tempo that I mentioned

before, and we weren't totally happy with any of

'em, and as it got closer and closer to the time to do the record we said, "Let's just hire

somebody who already can play this," and

Davey says, "Let's get Rick Jaeger, this is

exactly his style." He and Rick once did a tour

together. And Don Smith, our producer, knew

Jim Keltner. He's the kind of drummer who

listens to the songs a couple of times, plays it

with you a few times and is just great. It was

actually cheaper for us to do that. Instead of

spending a whole day on one song, with Rick

DO YOU HAVE A DIFFERENT SOUND NOW THAT

YOU'VE PLAYED OUT A BIT WITH JOEY ON DRUMS?

We did about 30 shows before the record with a couple of different

and Jim, you can do three or four.

### really good show, and people are moving in

YOUR OWN TERMINOLOGY, EH?

time with the music and stuff, we say, "It hesches," H-E-S-C-H-E-S. And we have a secret word for a certain kind of ex-Camper fan that comes to our shows. But I'd kinda like to keep that one a secret so they don't know we're talking about them.

There's a bunch of it. Y'know, like if there's a

#### ANY OTHER PROJECTS IN THE WORKS?

Actually, Johnny and I play in this German band from Bavaria occasionally called F.S.K., Freiwillige Selbst Kontrolle, which means Free-Willing Self Control. I met them a long time ago and I really like what they do. In fact that's what I'm doing in Texas right now. It's kind of like a German Poques-type trip, folk music in kind of like a fucked-up way, a lot of yodeling, brass-playing and electronics.

### **"I GOT SICK OF TRYING TO BE THE COOL ALTERNATIVE** BAND."

drummers who didn't really work out stylistically. I wouldn't do a record without playing live as a band and trying out most of the songs in front of an audience. I didn't want this to sound like a studio project or a solo record... I really wanted this to be a band. Live, we're louder and harder, and the new songs we've written are all kinda faster and thrashier, with all our punk, Iggy Pop, Pixies kind of influences coming out. It's more Cal-Jam, maybe. That's our adjective for something tasteless and really loud, but in a good way.

these stations have

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S ORGANIZATIO

# PEDDLE METAL

## END

Through the wonders of global communication, I bring you my column this week live from London. My eyes are fresh from the spectacle of the Freddie Mercury Tribute Concert For AIDS Awareness at Wembley Stadium. There was such a preponderance of musical magic, I don't have the time nor the space to detail it all. I suggest every music lover, no matter what age, size or shape, watch the broadcast on MTV this Saturday (25) from 12 to 4 P.M. But there's a couple of highlights I'd like to tease you with... Metallica kicking off the show to an over-anxious audience... Extreme's exquisitely performed Queen medley... Def Lep-

pard's resounding "Now I Am Here" with Brian May... As for the 2nd half of the show featuring Queen onstage for the 1st time in almost 6 years, it was one special moment after another ... "I Want It All" with legendary mike whipping Roger Daltrey on vocals and Black Sabbath's Tony lommi on guitar... Robert Plant's hypnotic "Innuendo" and "Crazy Little Thing Called Love"... Backstage, Cindy Crawford's leopard skin trousers (yes, this was a highlight for me)... Paul Young's "Radio Gaga," featuring 80,000 pairs of clapping hands in

sync (CHILLING)... David Bowie and Annie Lennox's mesmerizing "Under Pressure" (the goose bumps were as big as grapes) ... Elton John's "Bohemian Rapsody," with guest vocalist Axl Rose, and Axl's resounding "We Will Rock You." And the moving finale, "We Are The Champions," lead by one of Freddie's favorite dames, Liza Minnelli, joined by the entire cast. (How Billy Squier and the Scorpions weasled their way onstage only Doc McGhee knows for sure). It totally nuked "We Are The World," I'm in awe of the smoothness and professionalism of the international media and the incredible good feeling throughout the massive production. It was an honor to have been there, an event that will only be eclipsed by my first visit to **Dave Adelson's** new houseboat. People I MUST thank: RPMC's Judie Marlowe, Hollywood Records' Kathy Acquaviva and Peter Paterno. Doug Goldstein and John Resse for the coveted All Access Laminate, MTV's Kurt Loder for the perky post-show dialogue and my uncle Michael Lippman for the ultimate Mr. Chow's experience... Speaking of that culinary adventure it was a blast raging with Rolling Stone's Kim Neely, Geffen's Bryn Bridenthal, GN'R's Amy "Sake Bomber" Bailey and producer Mike Clink... Last and most importantly, ultimate kudos to the remarkable Jim Beach, Roger Taylor, Brian May and John Deacon for bringing back Freddie's magic for the world to see and

hear... Friend out...



A moving tribute.

### By LONN M. FRIEND

### **RETAIL METAL TOP** THIRT

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	DEF LEPPARD	Adrenalize	Mercury
4	5	2	PEARL JAM	Ten	Epic
9	2	3	BODY COUNT	Body Count	Sire
2	4	4	NIRVANA	Nevermind	DGC
3	3	5	UGLY KID JOE	As Ugly As	Stardog
5	6	6	RED HOT CHILI	Blood Sugar	Warner Bros.
7	8	7	PANTERA	Vulgar Display	Atco
6	7	8	METALLICA	Metallica	Elektra
10	10	9	QUEEN	Classic Queen	Hollywood
8	9	10	VARIOUS ARTISTS	Wayne's World	Warner Bros.
14	12	11	ROLLINS BAND	The End	Imago
11	11	12	SOUNDGARDEN	Badmotorfinger	A&M
16	13	13	GWAR	America Must	Metal Blade
12	14	14	OZZY OSBOURNE	No More Tears	Epic
		15	L7	Bricks Are	Slash

LW TW ABTIST TITLE LABEL 2W 16 16 15 MR. BIG Lean Into It Atlantic 15 13 17 SPINAL TAP MCA Break Like. 18 19 18 QUEENSRYCHE Empire EMI 17 17 19 SOCIAL DISTORTION Between ... Epic 20 22 20 TESLA Psychotic... Geffen 18 19 21 ALICE IN CHAINS Columbia Sap 22 22 PRIMUS --Misc Debris Interscope 23 23 29 WHITE ZOMBIE La Sexorcisto... Geffen 21 24 20 **GUNS N'ROSES** Illusion II Geffen 24 25 25 **CORROSION OF CON.** Blind Relativity 24 26 23 **GUNS N'ROSES** Illusion I Geffen 28 27 HOUSE OF LORDS Demons Down Victory/PLG ---30 28 28 **BAD RELIGION** Epitaph Generator 26 29 **MY SISTERS MACHINE** Diva Caroline INFECTIOUS GRVES The Plague... 30 Epic

# PEDDLE METAL

## **DUDE O'** THE WEEK

### Jacquelyn Farry, Nat'l. Mgr., Metal Mktng. & **Promotion, Relativity Records**

Jacquelyn Farry's intro to the world of metal occurred in harrowing fashion. During her escape from a commune in Marin County, the sweet Ms. Farry was found dehydrated on a California roadside by bemused mem-

bers of **Corrosion of Conformity** in the midst of a pit stop. Before long, the politically correct N.C. freedom-rockers had enlisted Jackie as a part-time road manager. A few months later, her pals in C.O.C. hooked her up with a real music biz job. Full Metal Jackie's current position as Nat'l. Mgr. of Metal Mktng, and Promo. for Relativity Records is probably her eighth job, since everything significant in her life has revolved around the number eight — Eight years living with junkie/hippie parents,



eight years in the commune, eight years in the music business, and a total of eight sexual partners. Her list of accomplishments is impressive: Ass't. to the Prez/Dispenser of huge royalty checks to the likes of Sonic Youth and Dinosaur Jr. at Homestead Records, Buyer-/Asst. Mgr. at L.I. metal stronghold Slipped Disc Records, Production Coordinator and later Creative Services at Atlantic Records, a tenure at CBGB's and Assistant to the omnipresent Michael Schnapp at Epic. At Relativity, she works with C.O.C., Godflesh. Shotgun Messiah. Joe Satriani, Napalm Death, Agnostic Front, and much more, which is why Jackie's our rockin' dudette of the week.



### PEDDLE PICKS

Top, "Greatest Hits" (Warner Barkmarket, "Vegas Throat" (Def American): Totally and completely amazing. Loud. Scary. Bombastic. As if Danzig lost Satan, found Seattle and met Paul Westerberg in some sewer in an industrial nightmare. "Ditty" sounds like my main man Richard Hell ran into even remotely into rock that it almost Nirvana — kinda like Beat poetry set to



music. "The Patsy" is so darkly passionate, it's painful. "The Grinder" and "Fatstamp" are the most "commercial," though the weird tribal utterings of the O'Jay's "Back Stabbers" and the darkly quirky, atonally wonderful noise of the rest might not play Peoria — yet. An aural masterpiece. (KT)

### compiled by KATHERINE TURMAN

"The Slaughter, Wild Life" (EMIRG/Chrysalis): Sophomore jinx? NOT! Slaughter took what was great about their commercial-yet-cool, hugely successful debut and expanded and toughened it. "The Wild Life" should top that easily, with the potential to give Def Lep a run for their money. Twelve

bluesy "Gun Love" is another new 'un. (KT)



tunes of driving, catchy hard rock that oughta be the teenage summer soundtrack. Being a fan o' the hard stuff, I dig "Out For Love," but on this diverse disc there's something for everyone. The title track sounds hit-bound, while the rollicking "Dance For Me Baby" and the mysterious, gentle "Times They Change" works wonderfully. Mega. (KT)

seems moot to talk about 'em. Every song on this rules, guaran-

teeing massive re-kindled interest in the 'Top. Personal faves:

"Tush," "My Head's In Mississippi," "La Grange" and the sly

"Pearl Necklace." A couple cool new cuts crank, too. The King

is remembered via the tremendous "Viva Las Vegas," while the



L7, "Bricks Are Heavy" (Slash): Lita Ford they ain't. If bricks are heavy, L7 are heavier. Musically, that is. These longtime L.A. grunge gal faves finally got a big buzz going, but you can bet they're thumbing their noses at the bandwagon jumpers who first heard of 'em when Nirvana's Chris Novoselic

paraded prominently on SNL in an L7 T-shirt. Snarly, loud, funny and politically correct, L7 rock the best on "Wargasm" and "Pretend We're Dead." The guitars buzz like angry hornets and the vocals spew in a primal punk/talk/sing rage. Produced by Butch Vig, "Bricks Are Heavy" should put this fearsome foursome over the top. Hell, even Ice-T's a fan. (KT)

## "YOU GOT WHAT IT TAKES"

"You Got What It Takes has more hooks than there are Chinamen in China" DANA JANG, KSJO

> "You've got to be deaf not to hear this one" RON NENNI, KOME

"It's got a rocky crunch with a funky beat and a 'wo-wo' chorus that forces you to sing along with it before you realize it. I may not die 4 them, but i'd gladly let them torture me for a while." BETH KEPPLE, WKLS

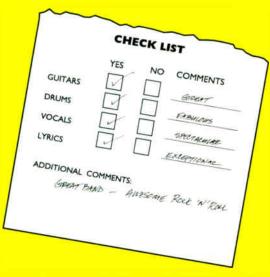
> "It's incredibly well produced and has killer harmonies...if you like rock, this is the record for you!" DAVE ROSSI, WAVF

"Loud, clean, and crunchy! I debuted the track on 'Friend Ship' on Pirate Radio as 'Pick of the week'!" LONN M. FRIEND Rip/Rockbeat, Editor Hits, Hard Rock Editor KQLZ "Pirate Radio", DJ MTV "Headbangers Ball", VJ

"With a name like 2 DIE 4 it's got to be good...then you listen to it and find out they got what it takes" JUDY McNUTT, KRXQ



### **GOING FOR ADDS 4/27**



PRODUCED & MIXED BY E.T. THORNGREN. CO-PRODUCED BY CHARLIE FRANCIS MANAGEMENT: MICK NEWTON & ATOMIC MANAGEMENT YOU GOT WHAT IT TAKES. THE FIRST SINGLE FROM THEIR MORGAN CREEK DEBUT ALBUM "2 DIE 4"



# PEDDLE E METAL



KNUCKLE SANDWICH: Pass the mayo, please. This motley crew was schnapped backstage, sporting their knuckle "tats." Having an epic time are Lenny Collins and, Mike Schnapp of Epic, Mr. Ozzy Osbourne, WGIR's Todd Nichols', and Todd's bud, the one and only (thank God), Sled. C'mon, be real men and go for the permanent-type ink!

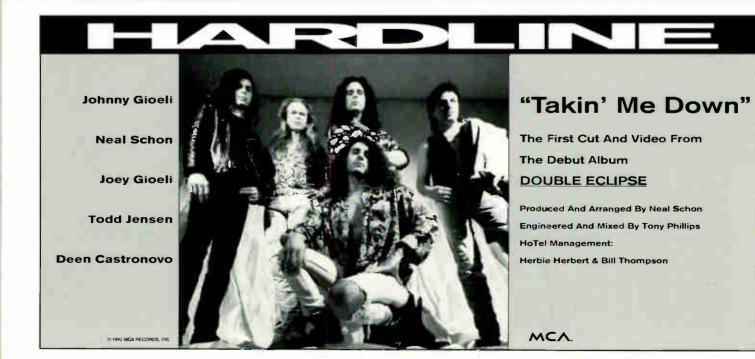


TALK ABOUT UGLY: And everyone is. A fine bunch of wanna-bes and has-beens jumped into this photo of Ugly Kid Joe's not-at-all ugly Roger Lahr (the one in the disgustingly self promoting T-shirt). Hoping they'll get a good job as a result of this pic are (1-r): Roger (who already has one), "a friend of Paul's," Holly McCormick of WVVX. 'a gross version of Mercury's Cheryl Valentine" and former WWSP-er Paul Pannick. Good luck guys, you'll need it!



15 PEOPLE YOU COULD REALLY CARE LESS ABOUT: Here's what people in San Diego look like. Exciting, eh? Pictured in no particular order, are members of Queensryche, KIOZ contest winners and "Rock & Roll" Peg Pollard, KIOZ MD. And Peg, remember, no press is free.

## **BIGSHOTS n' BUTTHEADS**



### RIDE THIS!

# " Zombies From Hell "

The first single from the self-titled debut, T-Ride

HR-60993-2/4

For your ticket to ride just call Hollywood Metal at (818) 560-5670.

Produced by Eric Valentine

Management: Bill Graham Management



# PEDDLE METAL

### **TOP TWENTY RADIO**

2W	LW	TW	ARTIST	TITLE	LABEL
3	2	1	SPINAL TAP	Break Like	MCA
1	1	2	PANTERA	Vulgar Display	Atco
2	3	3	BODY COUNT	Body Count	Sire
		4	KISS	Revenge	Mercury
5	6	5	TOOL	Opiate	Zoo
7	4	6	WHITE ZOMBIE	La Sexorcisto	Geffen
12	13	7	ROLLINS BAND	The End	Imago
		8	IRON MAIDEN	Fear Of	Epic
4	7	9	GWAR	America Must	Metal Blade
6	5	10	SOUNDGARDEN	Badmotorfinger	A&M
10	8	11	COC	Blind	Relativity
		12	OBITUARY	The End	RC
15	11	13	LOVE/HATE	Waysted	Columbia
13	12	14	ELECTRIC L. HOGS	Electric	PLG
18	20	15	KINGS X	Kings X	Atlantic
		16	PRONG	Who's Fist	Epic
9	10	17	MSG	MSG	Impact
19	15	18	MOTORPSYCHO	Wrenched	Hollywood
17	9	19	SLIK TOXIK	Doin The Nasty	Capitol
		20	DEF LEPPARD	Adrenalize	Mercury

To my surprise, Jon Nardichone blew a call into me 'bout my band Saigon Kick and other Atlantic works (Testament. King's X etc.). You're wonderful... Let's keep the fiberoptics

### KRISTINA'S AIRHEAD AIRWAVES

up!... Big Chief has boarded up the windows, closed up shop and left their bands with nowhere to go. Their Nat'l. Mgr. of Radio Promotions, Rita Cox, is looking for a gig. Call her at (718) 545-0991... Obituary's "The End Complete" on RC has been getting adds left and right ... Tora Tora's first track from "Wild America" is "Amnesia" ... Brad and I attended the Electric Love Hogs gig the other night (with the incredible LSD and Infectious Grooves) and loooved them. You must see them !... Thanks Avery!... Trouble's "Manic Frustration" will be out 5/26... Joe LeSte of Bang Tango spent a good coupla hours shootin' the shit with yours truly and playing their newly re-titled EP, "Ain't No Jive... Live!" The tape does this great live band justice. Joe, you're a God... The video for Vince Neil's "Encino Man" collaboration features one of the Guttercats and Robbie Crane on guitar. Yankee Jack Blades on bass and Enuff Z'Nuff Vicki Foxx (who was asked to join Vince's band, but declined) on drums... Speaking of the Z'Nuffs, they're now on Arista for those of you who don't know and are here in town recording, says John Grevant. I may go in next week to check out the new stuff. I'll let ya know ... Lovin' Lesley at McMullen for inviting us to that ultra-cool Hard Rock Cafe opening in Tijuana... Shattered's Frank Conge underwent surgery in Cleveland and Dan and I hope for a speedy recovery. Take care, dude ... Slik Toxik are going for adds with "Midnight Grind" the 27th & 28th... Five

Most Added: Kiss, Iron Maiden, Obituary, T-Ride & Prong.

### compiled by KRISTINA ESTLUND

### RADIO KNOB O'THE WEEK

### DYANA KASS, NAT. METAL PROMO. MAN., HOLLYWOOD

"I do a lot more than radio. I also do retail, metal marketing and product management for all our bands. It all ties together," admits Hollywood's "Lady" Dyana Kass. There for nearly a year now, she came from In-Effect/Combat, where, as their West Coast Product Manager, she worked with Godflesh, 24-7 Spyz, Sick Of It All,

Napalm Death and the Limbomaniacs. Her current roster boasts of the Scream, Sacred Reich, T-Ride, Motorpsycho and the upcoming "Encino Man" soundtrack. "I enjoy marketing and promotion the best because you reach the consumer. I like the aspect of dealing with the artists, presenting them in a way that the public will like and creating that initial buzz."



### HOT NEW REQUESTS

KBUT / WIL BRYAN CRESTED BUTTE, CO Body Count Wayne's World Spinal Tap Tool PIL WSOU / NICOLE DINKEL S. ORANGE, NJ Corrosion Of Conformity Pantera Body Count Non-Fiction Rollins Band

#### WKNC / MELISSA PEELE RALEIGH, NC Pantera Rollins Band Social Distortion Love/Hate Dig Hay Zoose

KNAC / GREG STEELE LOS ANGELES, CA Iron Maiden Metallica Body Count Pantera Wayne's World

# SHOTGUH MESSIAH

their new album "Second Coming" featuring the ADF Smash "Heartbreak Boulevard" and the new single "LIVING WITHOUT YOU"



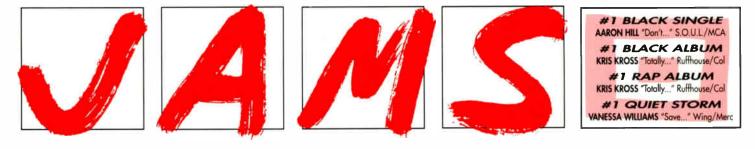
### <u>3 REASONS WHY YOU CAN'T LIVE WITHOUT SHOTGUN MESSIAH</u>

- RETAIL Album over 120, CO units, 50,000 sold last month, 5,700 units sold through soundscan last week - the equivalent of #11 on the Billboard Heatseekers chart.
- PHESS HIP: "Shotgun Messiah are quite possibly the best band around right now, with moves, grooves & songs. They play this sort of rockin rollin music better than any L.A. band currently around ting to toe the same mark."

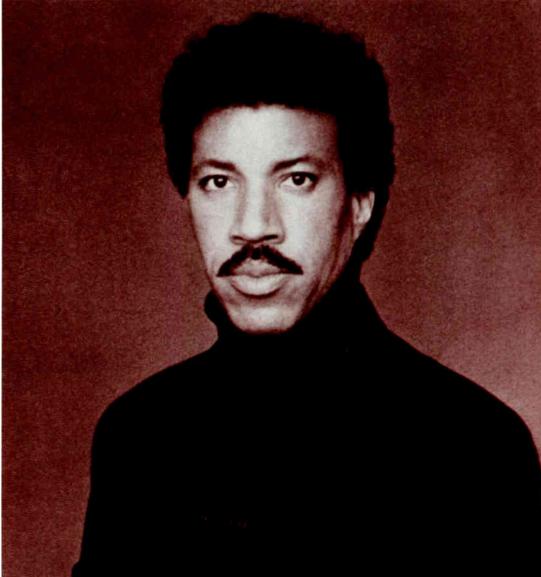
KERRANG: "The gods are back. This material is so catchy, it'll have you ichin just thinking about it."

3. RADIO "Heartbreak Boulevard", the #3 hard rock radio record in the country. Top 10 Z-Rock, Top 10 phones in all the trades. Added to over 100 AOR stations proving that AOR Radio does sell records! CRLL SHOTGUH Messirh Hotline 1-800-438-2268

LP DEBUTS #199 Billborrd Chart



### "Do It To Me" Takes Off! RICHIE'S RICH



"It's obvious from the success of this record that radio has missed Lionel Richie," asserts Motown Promo kingpin Paris Eley. Unfortunately, the only people who miss us are the Center For Sexual Dysfunction and the neighborhood bully who extorted our lunch money.

"Do It To Me," Lionel's latest trademark smooth JAM, is slayin' the folks who rule the airwaves! It took this week's Most Added crown by a mile, with the majority of our reporters clockin' crazy action. WWIN Baltimore MD Mike Roberts reports, "We're playing the hell out of it! The phones are great, and it's obvious this was long overdue. Welcome back, Lionel!"

If you don't think this single is going to make his hits collection, "Front To Back," go through the roof, you must be hittin' the pipe harder than Darryl Lindsey hits the Clearasil. Titus Odubola, who signs the checks at Cincinnati's Ebony Records, knows, "It's going to be huge!," while Larry Frye of Philly's Sound City runs down the local deal, "Our market is anxious to hear Lionel's voice again! The response will be phenomenal!"

The only time we'll get a phenomenal response is when we declare Chapter 11.

Mr. Eley has the last word, eloquently summing up the first seven days of action by simply stating, "It's a SMASH!"

2 TOO MANY Where's The Party Jive 42033-4 ANTOINE

Canu Feelit? A Co. Called W 003

CAMEO That Kind Of Guy Reprise 5431 How Do I Love Thee E. HARP Let's Wait Awhile Cap 79310

Tommy Boy 524 PO BROKE & L. Funky Vibes Epic 73801

Q. LATIFAH

S. ROBINSON CHRIS WALKER Rewind EMI 5369-2 No Place Like Love Pend/Elek 8576-2 SHOMARI **G WASHINGTON** If You Feel... Merc CDP672

Love Like This Col 38T74319

JAMS

# **BLACK SINGLES** TOD THIDTY

11       1       AARON HALL       S.O.U.L./MCA       2       1       14       14       AARON HALL       S.O.U.L./MCA       2       6       15       GLENN JONES       Attantic         1       1       1       AARON HALL       S.O.U.L./MCA       2       6       15       GLENN JONES       Attantic         8       4       2       TEVIN CAMPBELL       Owest/WB       22       21       17       BROTHERHOOD CREED       Gasoline Alley/MCA         4       2       3       T.L.C.       LaFace/Arista       26       19       15       R KELLY & PUBLIC       Jive         4       2       3       T.L.C.       LaFace/Arista       28       22       19       LUTHER VANDROSS       Epic         5       EN VOGUE       Atco/EastWest       21       20       20       JODY WATLEY       MCA         18       5       F       JOE PUBLIC       Columbia       17       16       22       SKYY       Attantic         19       7       6       LISA STANSFIELD       Anista       25       23       ARRESTED DEVELOPMENT       Chrysalis/ERG         7       JOE PUBLIC       Columbia       17       16       22 <t< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>Fi U Y</th><th></th><th></th></t<>								Fi U Y		
Don't Be Atraid       Here I Ga         Image: Construct of the Atraid Goodbye       Owest/WB       Image: Construct of the Atraid Goodbye       Gasoline Alley/MCA Hellwa         Image: Construct of the Atraid Goodbye       Image: Construct of the Atraid Goodbye       Image: Construct of the Atraid Goodbye       Gasoline Alley/MCA Hellwa         Image: Construct of the Atraid Goodbye         Image: Construct of the Atraid Goodbye       Image: Construct of the Atraid Goodbye       Image: Construct of the Atraid Goodbye       Image: Construct of the Atraid Goodbye       Image: Construct of the Atraid Goodbye         Image: Construct of the Atraid Goodbyee         Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Goodbyee         Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Goodbyee       Image: Construct of the Atraid Good A		2W LW	TW	ARTIST	TITLE	LABEL	2W LW TW	ARTIST	TITLE	LABEL
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Image: Application of the second of the s	[	8 4	2	TEVIN CA		Qwest/WB	22 21 17			Gasoline Alley/MCA
Why Me Baby       Sometimes It         12       8       5       EN VOGUE       Atco/EastWest       21       20       JODY WATLEY       MCA         19       7       6       LISA STANSFIELD       Arista       25       23       21       ALYSON WILLIAMS       OBR/Col         6       5       7       JOE PUBLIC       Columbia       17       16       22       SKYY       Atlantic         14       10       8       KRIS KROSS       Ruffhouse/Col       -       29       23       ARRESTED DEVELOPMENT       Chrysalis/ERG         11       9       MARIAH CAREY       Columbia       29       25       24       MELI'SA MORGAN       Pendulum/Elektra         11       9       MARIAH CAREY       Columbia       29       25       24       MELI'SA MORGAN       Pendulum/Elektra         11       9       MARIAH CAREY       Columbia       29       25       24       MELI'SA MORGAN       Pendulum/Elektra         11       9       MARIAH CAREY       Columbia       27       26       25       BIG DADDY KANE       Cold Chillin'/Rep         16       15       12       TRACIE SPENCER       Capitol       -       27       26 <th></th> <th>4 2</th> <th>3</th> <th>T.L.C.</th> <th></th> <th>LaFace/Arista</th> <th>26 <b>19 18</b></th> <th></th> <th></th> <th>Jive</th>		4 2	3	T.L.C.		LaFace/Arista	26 <b>19 18</b>			Jive
Image: Second	1	03	4	KEITH SW		Elektra	23 22 19			Epic
All Woman       Can't Have My         6       5       7       JOE PUBLIC Live And Learn       Columbia       17       16       22       SKYY       Atlantic Up And Over         14       10       6       KRIS KROSS       Ruffhouse/Col        29       23       ARRESTED DEVELOPMENT       Chrysalis/ERG Tennesse         11       9       MARIAH CAREY Make It Happen       Columbia       29       25       24       MELI'SA MORGAN Still In Love       Pendulum/Elektra Still In Love          11       10       BEBE & CECE WINANS It's O.K.       Capitol       27       26       25       BIG DADDY KANE Lover In You       Cold Chillin'/Rep Lover In You         20       13       11       JODECI       Uptown/MCA        27       26       2 PAC       Interscope/Atl         16       15       12       TRACIE SPENCER Love Me       Capitol         27       KATHY SLEDGE School Me       Epic         19       17       13       BOYZ II MEN Please Don't       Motown        30       28       GERALD LEVERT School Me       Atco/EastWest         19       11       14       SHANICE       Motown         30	•	28	5	EN VOGU		Atco/EastWest	21 20 20	÷ = = · · · · · ·		MCA
Live And Learn       Up And Over         14       10       8       KRIS KROSS Jump       Ruffhouse/Col        29       23       ARRESTED DEVELOPMENT Tennesse       Chrysalis/ERG Tennesse         11       9       MARIAH CAREY Make It Happen       Columbia       29       25       24       MELI'SA MORGAN Still In Love       Pendulum/Elektra Still In Love          11       10       BEBE & CECE WINANS It's O.K.       Capitol       27       26       25       BIG DADDY KANE Lover In You       Cold Chillin'/Rep Lover In You         20       13       11       JODECI       Uptown/MCA        27       26       2 PAC       Interscope/Atl         16       15       12       TRACIE SPENCER Love Me       Capitol        27       KATHY SLEDGE Take Me Back       Epic         19       17       13       BOYZ II MEN Please Don't       Motown        29       MICHAEL JACKSON In The Closet       Epic         15       14       14       SHANICE       Motown         30       GARY BROWN Love You All       Capitol         LONEL RICHLE Motown       ISLEY BROS. WB       MOSST       GROVER WASHINGTON, JR. Col       DAS EFX Alco/EastWest <th>[</th> <th>9 7</th> <th>6</th> <th>LISA STA</th> <th></th> <th>Arista</th> <th>25 23 21</th> <th></th> <th></th> <th>OBR/Col</th>	[	9 7	6	LISA STA		Arista	25 23 21			OBR/Col
Jump       Tennesse         11       9       MARIAH CAREY       Columbia       29       25       24       MELI'SA MORGAN Still In Love       Pendulum/Elektra		6 5	7	JOE PUBI		Columbia	17 16 22		Up And Over	Atlantic
Image: Internet Make It Happen       Still In Love         Image: Internet Make It Happen       Capitol         Image: Internet Make It Happen       Uptown/MCA         Image: Internet Make It Happen       Interscope/Atl         Image: Internet Make It Happen       Image: Internet Make It Happen         Image: Internet Make It Happen	[	4 10	8	KRIS KRO		Ruffhouse/Col	29 23			Chrysalis/ERG
11       10       BEBE & CECE WINANS It's O.K.       Capitol       27       26       25       BIG DADDY KANE Lover In You       Cold Chillin'/Rep         20       13       11       JODECI       Uptown/MCA        27       26       2 PAC       Interscope/Atl         16       15       12       TRACIE SPENCER Love Me       Capitol         27       KATHY SLEDGE Take Me Back       Epic         19       17       13       BOYZ II MEN Please Don't       Motown        30       28       GERALD LEVERT School Me       Atco/EastWest         15       14       14       SHANICE I'm Crying       Motown         30       GARY BROWN Love You All       Epic         LOVE You All         LOVE You All         LONEL RICHIE Motown       ISLEY BROS. WB       MOST       GROYER WASHINGTON, JR. Col       DAS EFX Atco/EastWest	[	9	9	MARIAH		Columbia	29 25 24			Pendulum/Elektra
Come & Talk       Brenda's Got A         16       15       12       TRACIE SPENCER       Capitol        -27       KATHY SLEDGE       Epic         10       15       12       TRACIE SPENCER       Capitol        -27       KATHY SLEDGE       Epic         19       17       13       BOYZ II MEN       Motown        30       28       GERALD LEVERT       Atco/EastWest         19       17       13       BOYZ II MEN       Motown        30       28       GERALD LEVERT       Atco/EastWest         15       14       14       SHANICE       Motown        -29       MICHAEL JACKSON       Epic         I'm Crying       I'm Crying       In The Closet       In The Closet       Capitol       Don't Make Me         30       18       15       CHAKA KHAN       WB         30       GARY BROWN       Capitol         Love You All               LIONEL RICHIE Motown       ISLEY BROS. WB       MOSST       GROVER WASHINGTON, JR. Col       DAS EFX Atco/EastWest	[	11	10	BEBE & C		Capitol	27 26 25			Cold Chillin'/Rep
Io       Io <th< th=""><th></th><th>20 13</th><th>11</th><th>JODECI</th><th>Come &amp; Talk</th><th>Uptown/MCA</th><th> 27 26</th><th></th><th>Brenda's Got A</th><th>Interscope/Atl</th></th<>		20 13	11	JODECI	Come & Talk	Uptown/MCA	27 26		Brenda's Got A	Interscope/Atl
Please Don't       School Me         15       14       14       SHANICE       Motown        29       MICHAEL JACKSON In The Closet       Epic         30       18       15       CHAKA KHAN Love You All       WB         30       GARY BROWN Don't Make Me       Capitol         Love You All         KIONEL RICHIE Motown       ISLEY BROS. WB       MOSST       GROVER WASHINGTON, JR. Col       DAS EFX Atco/EastWest	[	16 15	12	TRACIE S		Capitol	27			Epic
Image:	[	19 17	13	BOYZ II M	-	Motown	30 28			Atco/EastWest
Love You All       Don't Make Me         (Based on a combination of radio airplay and retail sales)         Lionel Richie Motown       ISLEY BROS. WB       MOST       GROVER WASHINGTON, JR. Col       DAS EFX       Atco/EastWest	[	15 14	14	SHANICE		Motown	29			Epic
LIONEL RICHIE Motown ISLEY BROS. WB MOST GROVER WASHINGTON, JR. Col DAS EFX Atco/EastWest		30 18	15	СНАКА К		WB	30			Capitol
					(Based of	n a combination of ra	adio airplay and	l retail sales	;)	

DOIN' IT TO DEATH: We hate to say we told you so, but..., cover star Lionel Richie's "Do It To Me" CLEANS UP out of the box, trouncing the competition to grab this week's Most Added crown. This record has had an instant impact, and should be around for quite a while. Congrats to Paris, James Cochran, Eric Thrasher and all at Motown.... HIP-HOP YA DON'T STOP: Though Lionel came out on top this week, the Rap posse made an impressive assault on the airwaves, with Hammer, Queen Latifah, Das EFX, Arrested Development and Nice & Smooth connecting with a large number of programmers and listeners alike, scooping both adds and rotation increases.... DIG THE NEW BREED: With the ascent of David Linton to the top of the PLG promotion force, Manny Bella becom-



By Graham Armstrong

ing a part of the meteoric rise of Sylvia Rhone at Atco/EastWest and Craig Kallman making all the right moves at Atlantic, it looks like there's a changing of the guard going on in the business, with a whole new generation making their presence felt. Let's hope these New Jacks can both learn from and teach the established veterans, increasing the pool of knowledge for everyone.... LIFT EV'RY VOICE AND SING: Master producer Quincy Jones' latest project will be a contemporary version of Handel's "Hallelujah." with Stevie Wonder, Gladys Knight, Take 6, Chaka Khan, En Vogue and Sounds Of Blackness among the all-star cast that will record the work at A&M Studios on April 28, which will also be broadcast as a TV special. We can't wait. Peace and hair grease. Later.

# EVERETTE HARP

### "LET'S WAIT AWHILE

FROM ANITA BAKER AND VANESSA WILLIAMS TO JEFFREY OSBORNE AND LUTHER VANDROSS, EVERETTE HARP'S SMOOTH, SEDUCTIVE SAXOPHONE SOUND HAS GRACED MANY ALBUMS FROM TODAY'S TOP PERFORMERS.

BUT ALL HIS WORK AS A SIDEMAN FADES IN LIGHT OF THIS TREMENDOUS DEBUT. LISTEN AS HE SHINES NEW LIGHT ON HOS FIRST SINGLE AND VIDEO, THE JANET JACKSON SMASH. DESTINED TO BE THE YEAR'S MOST MEMORABLE INSTRUMENTAL.

FROM THE FORTHCOMING SELF-TITLED MANHATTAN ALBUM EVERETTE HARP. ALBUMS

### THE TOP THIRTY

2W LW TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
2 1 1	KRIS KRO	ISS Totally Krossed	Ruffhouse/Col	14	16	16	R. KELLY	& PUBLIC Bom Into The 90's	Jive
1 2 2	EN VOGU	E Funky Divas	Atco/EastWest			17	СНАКА К	<b>HAN</b> The Woman I Am	WB
3 3 3	VANESSA	WILLIAMS The Comfort Zone	Wing/Mercury	16	17	18	M.C. BRA	INS Lover's Lane	Motown
7 5 4	SIR MIX-A	- <b>LOT</b> Mack Daddy	Def American/Rep	20	25	19	LUKE	Got Shit On	Luke/Atlantic
4 4 5	MICHAEL	JACKSON Dangerous	Epic			20	ARRESTE	3 Nights	Chyrsalis/ERG
9 11 6	JODECI	Forever My Lady	Uptown/MCA		••	21	BEBE & C	ECE WINANS Different Lifestyles	Capitol
887	CYPRESS	GHILL Cypress Hill	Ruffhouse/Col			22	GEORGE	HOWARD Do I Ever Cross	GRP
598	BOYZ II M	EN Cooleyhighharmony	Motown	21	19	23	CECE PE	NISTON Finally	A&M
11 6 9	T.L.C.	On The T.L.C. Tip	LaFace/Arista	17	21	24	2 PAC	2Pacolypse Now	Interscope/Atl
14 10	DAS EFX	Dead Serious	Atco/EastWest			25	DEEP CO	VER Soundtrack	Solar/Epic
10 10 11	MARIAH	CAREY Emotions	Columbia			26	CHI-ALI	The Fabulous	Relativity
18 15 <mark>12</mark>	HAMMER	Too Legit To Quit	Capitol		22	27	FU-SCHN	ICKENS F.U. Don't Take It	Jive
6 7 13	BLACK S	HEEP A Wolf in	Mercury			28	T.K.A.	Greatest Hits	Tommy Boy
12 13 14		IE BADD C.M.B.	Giant/Reprise	13	18	29	PRINCE	Diamonds And Pearls	Paisley Park/WB
15 12 15	LISA STA	NSFIELD Real Love	Arista (Based on reta			30	2ND II NO	NE 2nd II None	Profile

**CHANGING TIMES:** The most noteworthy executive event in quite a while has to be the resignation of **Sharon Heyward** from her post as Sr. VP/Black Music at **Virgin**, to be effective June 1. The rumor mill is already buzzin' about a potential large post in money-makin' Manhat-



tan for this talented vet, and the repercussions that her vacating this slot, which encompasses promotion, marketing and A&R, will have. The wind is blowing the name of **RCA** topper **Skip Miller** awfully loud, but if a move is in store for the big man, what will happen at the **Nipper**? Will **BMG** subsidiary **Zoo's** Black Music topper **Jesus Garber** take a larger role? Stay tuned!... **DAVID'S DONE:** The **David Linton**-to-**PLG** deal looks like it's been completed, though don't look for the **Reprise** Promo power to assume his VP/Black Music post until a smooth transition of power can be achieved at the Bunny. *Do* look for Linton to staff up heavily at Poly, with at least four key slots (including a National gig) needing to be filled.... Joe Diaz has accepted the National Promo Director's slot at **Profile**, though he will remain in Atlanta. Congratulations to this strong upand-comer!... **Warner** execs are huddled in the Big Apple this week trying to fill their vacant co-National Rap Promo position. **Troy Shelton** 

looks like he's in the front row, but why are we still hearing Sincere's name?... Will Kris Kross producer Jermaine Dupri score a MEGA publishing deal?... At Houston powerhouse KMJQ, MD and Quiet Storm jock Chris Reynolds has resigned, moving to late-nights at WWIN Baltimore. PD Ron Atkins will handle music duties for now, and talent contest winner Rudy V will grab the Soft & Warm shift at the Texas institution.... WRBD Ft. Lauderdale OM and PD Craig Anderson has resigned, with MD Mario DeJesus getting the programming chair.... WYZQ Knoxville has officially faded to black.... MD and morning man Steve Jones has exited KIPR Little Rock. PM driver Mark Dylan is the acting MD.

JAMS



# RAP BADIO TOP FORTY

2W	LW	TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	DAS EFX	They Want EFX	Atco/EastWest	15	16	21	POETESS	Love Hurts	Poetic Groove/Int
6	2	2	A TRIBE CALLED	Scenerio	Jive	23	22	22	POOR RIGHTEOUS	Easy Star	Profile
4	4	3	KRIS KROSS	Jump	Ruffhouse/Col	7	8	23	BLACK SHEEP	Choice is	Mercury
2	3	4	A. DEVELOPMENT	Tennessee	Chrysalis/ERG		30	24	BEASTIE BOYS	Pass The Mic	Capitol
5	5	5	CYPRESS HILL	Hand On The	Ruffhouse/Col	21	20	25	COLLEGE BOYZ	Victim Of	Virgin
8	7	6	NICE & SMOOTH	Sometimes I	R.A.L./Col			26	GANGSTARR	Take It Persona	a/Chrysalis/ERG
27	11	7	PUBLIC ENEMY	Nighttrain	Def Jam/Col	18	23	27	D. UNDERGROUND	No Nose Job	TNT/Tommy Boy
22	13	8	B.D.P.	13 & Good	Jive	12	24	28	ERIC B. & RAKIM	Juice	S.O.U.L./MCA
11	10	9	SCARFACE	Minute To	Rap-A-Lot/Pri			29	HOUSE OF PAIN	Jump Around	Tommy Boy
3	6	10	UMC'S	One To Grow	Wild Pitch/ERG	19	25	30	LORD FINESSE	Return Of The	Giant/Rep
9	9	11	CHI ALI	Age Ain't	Relativity	37	33	31	SYLK SMOOV	Trick Wit A	Mercury
17	15	12	ULTRAMAGNETIC	Papa Large	Mercury	26	26	32	N.W.A.	Appetite For	Priority
10	12	13	X-CLAN	Fire & Earth	PLG	29	28	33	SISTER SOULJAH	The Hate	Epic
40	21	14	MAIN SOURCE	Fakin' The	Wild Pitch/ERG	35	34	34	POWERULE	Pass The	Poetic Groove/Int
25	17	15	SHOWBIZ & AG	Soul Clap	London/PLG	36	36	35	QUEEN LATIFAH	Enough Of The	Tommy Boy
30	18	16	KID SENSATION	The Way I	NastyMix		38	36	2ND II NONE	If You Want	Profile
24	19	17	P ROCK/CL SMOOTH	They Reminisce	Elektra	••	39	37	BARITONE TIPLOVE	Young Ladies	Easy Street
13	14	18	WC & THE M.A.A.D	Ain't A Damn	Priority			38	2 PAC	Brenda/If My	Interscope/Atl
	40	19	HEAVY D & THE BOYZ	You/Don't Curs	eUptown/MCA	32	35	39	T.L.C.	Ain't To Proud	. LaFace/Arista
39	29	20	FU-SCHNICKENS	La Smoove	Jive			40	HARDKNOCKS	Dirty Cop	Wild Pitch/ERG

Based on college radio and commercial mix show airplay

SLAMMIN' IN SEATTLE: The Pacific Northwest's Godfather of Hip-Hop, DJ Nasty Nes, has played a game of switcheroo on his fat KCMU radio show, bringing in the 1st Lady as cohost. The presidential female will replace Shockmaster Glen Boyd, who breaks South to WORD By Darryl Lindsey

Smogtown, and will handle retail promotions for those satanworshiping crazies at **Def American.... HE'S TOO FAT FOR ME:** The next time you're cruising the boardwalk of Atlantic City in your Benzo, looking for some skins to bring you good luck at the crap tables, be sure to check **Big Rob** kickin' aural ballistics on **WUSS**. He knows how to treat ya right! And remember, don't sleep on the secondary markets!... **KCRW's** manic master of scratch, **Michael "Militant Mixin"** Moore, is gettin' hyper busy on the management tip, and his client **Romy Dee** is gettin' serious props from La La Land mix shows, **KKBT**, **PWR 106** and a number of intelligent West Coast creative types.... **ROCK THAT SHIT!:** Ex-Profile/Landmark West Coast Promo workhorse **David Grey** has resurfaced at **Inderoc** records, where he will be bustin' "Booty," the latest JAM from **Tricky**. Drop two dimes on (213) 278-2945 for more.... **MOVIN' ON UP: KDST's** hardcore hip-hop host **Craig Frazier** will be givin' you more as the

late-night jock at San Diego powerhouse XHRM. He will continue to get down and dirty at his original outlet as well.... YOU MUST LEARN: The money-makin' Manhattan law firm that put the legal shackles on Biz Markie, Carro, Spanbock, Caster & Suifo, will be hostin' a conference on sampling, in order that other folks will get the message before they go rhymin' & stealin'. Or at least learn how to do it correctly. It will be held on Wednesday, April 29 at their 1345 6th Ave, 33rd Floor offices. Ring-ring (212) 830-9563 for the skinny.... The new MC Breed single, "Ain't To Be Fucked With," from the "20 Below" LP, will be assaulting retail on April 28.... I'm not Casper, but I'm ghost.



1	KRIS KROSS	Jump	Ruffhouse/Col	68
2	PUBLIC ENEMY	Nighttrain	Def Jam/Col	45
3	2 PAC	Brenda's Got	First /Atl	44
4	UMC'S	One To Grow	. W Pitch/ERG	40
5	NICE & SMOOTH	Sometimes	R.A.L./Col	39
6	COLLEGE BOYZ	Victim	Virgin	37
7	M.C. LYTE	Eyes Are The	. First Priority/Atl	36
8	M.C. BRAINS	Oochie	Motown	35
9	SHABBA RANKS	The Jam	Epic	32
10	KID FROST	No Sunshine	Virgin	32
11	BOOGIE DOWN PROD.	13 & Good	Jive	31
12	BIG DADDY KANE	The Lover	C Chillin <sup>®</sup> /Rep	31
13	GANGSTARR	Take It	Chrysalis/ERG	30
14	BROTHERHOOD CREED	Helluva	G Alley/MCA	30
15	ARRESTED D.	Tennessee	Chrysalis/ERG	29
16	DAS EFX	They Want	Atco/EastWest	28
17	T.L.C.	Ain't Too Prou	d.La Face/Arista	28
18	CYPRESS HILL	Hand On The.	Ruffhouse/Col	27
19	A TRIBE CALLED	Scenerio	Jive	26
20	MAYMAY	Life Is	Scotti Bros.	26

**RAP Video Reporters:** 

9-2-5, African Alert, Al Dente, American Hot Video, American Rapmaker, Another Funky Sit , Beat Goes on, Beats & Rhymes, Birmingham Jammin', Bring The Noise, Check It Out, Club Beat, Dallas Music Videos, Dance Beat, Dance Vision, Dope Rap, Drop The Beat, Fresh Groove, Funke V's, H.P.I. Television, Jazz Video Mix, Kickin' It Live, Killer Diller, Lorna's Corner, Music Entity, Music Inner City, Music Video 50, Music Video Connection, N.Y. Vibes, Power Play, Pump It Up, Rap Box, Rap's Underground, Rap It Up, The Rythm, Rythm N' Soul, Rythm Vision, Soul Beat, Soundwave Street Tracks, T.V. 23 Video Control, Video House Party, Video Munic Box, Video Request, Video Soul, Video Traxit Video Vision, Video Zone, Visual Rhythms, Wolfram, Yo, MTV Raps

Based on total nat'l & regional rotations

RADIO	MOST	ADDED

ARTIST	TITLE	LABEL
RODNEY O & J C	OOLEY You Don't Wanna	NastyMix

RADIO STREET PICK					
ARTIST	TITLE	LABEL			
DR. DRE	DR. DRE Deep Cover				
RETAIL STREET PICK					
ARTIST	TITLE	LABEL			
101101					
UMC'S	Fruits Of	Wild Pitch/ERG			

## The Hit Single INUTE TO PRAY AND SECOND TO DIE

Album Almost Gold **Huge Phones** Top 5 Video

RAHEEM

INVINCIBL

Jas

WRKS ADD WCDX LITE WQMG LITE WIKS LITE WOOK LITE KJMZ LITE KMJM LITE WAMO ON WUSL ON WYST ON WPGC ADD WWWZ LITE WLWZ ADD WFXM LITE WJBT LITE WTMP LITE KMZQ LITE NTE KKFX ON KKDA KMEL ON ON WQUE WHYT ON LITE WXVI WBLX MED WHRK LITE WYLD LITE KQXL LITE WTLZ ADD WNOV LITE WJJN ADD KBCE LITE



V	A	M	5

O	UJF	T	
×	ALBUMS		
2W LW TW	ARTIST TITLE	LABEL	
1 1 1	VANESSA WILLIAMS	Wing/Mercury	
3 3 2	Comfort Zone JODECI	Uptown/MCA	
2 2 3	Forever My Lady BOYZ II MEN	Motown	
8 6 4	Cooleyhighharmony MARIAH CAREY	Columbia	
7 4 5	Emotions LISA STANSFIELD	Arista	
9 5 6	Real Love R. KELLY & PUBLIC	Jive	
4 11 7	Bom Into The PRINCE	Paisley Park/WB	
5 7 8	Diamonds And Pearls	Motown	
15 12 9	Inner Child EN VOGUE	Atco/EastWest	
6 10 10	Funky Divas KEITH SWEAT	Elektra	
10 8 11	Keep It Comin' GERALD LEVERT	Atco/EastWest	
15 12	Private Line MINT CONDITION	Perspective/A&M	
14 13 13	Meant To Be ATLANTIC STARR	Reprise	
14	Love Crazy MELI'SA MORGAN	Pendulum/Elektra	
13 14 15	Still In Love PATTI LABELLE Bumin'	MCA	
	(Based on retail sales)		

(Based on retail sales)

### SOFT & WARM



STORM WATCH: This week finds Lady Miss Kandace donning a technicolor thong and some chilly shades in order to hang with WRXB St. Petersburg PD Rob Simone, who promised he'd take our mistress of late night to the famous Fountain of Youth. Unfortunately, when

she got there, the only thing she found was Rob sitting in the pool in his back yard. Naturally, being an intelligent woman, she split quick, fast and in a hurry, but not before she heard Vanessa Williams sultry "Still In Love" (Wing/Mercury). Rhonda Clark's strong version of "If Loving You Is Wrong (I Don't Wanna Be Right)" (Tabu/A&M), Ex-Girlfriend's sexy "I Love My Man" (Reprise) and his all-time fave, En Vogue's "Giving Him Something He Can Feel" (Atco/EastWest). See ya in seven.

## STORM BADIO AIRPLAY

2W LW TW	ARTIST TITLE	LABEL
1 1 1	VANESSA WILLIAMS Save The Best	Wing/Mercury
6 4 2	LISA STANSFIELD All Woman	Arista
7 6 3	BEBE & CECE WINANS It's O.K.	Capitol
11 10 4	TRACIE SPENCER Love Me	Capitol
325	GLENN JONES Here I Go Again	Atlantic
10 8 6	SHANICE I'm Crying	Motown
5 5 7	KEITH SWEAT Why Me, Baby	Elektra
13 11 8	JODECI Come & Talk	Uptown/MCA
14 12 9	R. KELLY & PUBLIC Honey Love	Jive
2 3 10	ATLANTIC STARR Masterpiece	Reprise
8 9 11	BOYZ II MEN Please Don't Go	Motown
4 7 12	PATTI LABELLE Somebody Loves You	MCA
17 16 <mark>13</mark>	GERALD LEVERT School Me	Atco/EastWest
15 15 <mark>14</mark>	LUTHER VANDROSS Sometimes It's	Epic
9 13 15	GERALD LEVERT Baby Hold On	Atco/EastWest
16 17 <mark>16</mark>	SHANICE Silent Prayer	Motown
25 21 17	GARY BROWN Don't Make Me	Capitol
12 14 18	MINT CONDITION Breaking My	Perspective/A&M
20 19	EN VOGUE Giving Him	Atco/EastWest
22 18 20	ALYSON WILLIAMS Can't Have My	OBR/Col
21	MINT CONDITION Forever In	Perspective/A&M
24 23 22	LISA TAYLOR Secrets Of The	Giant/Rep
24 23	RANDY CRAWFORD Who's Crying	WB
24	TEVIN CAMPBELL Goodbye	Qwest/WB
25	BY ALL MEANS The Feeling	Motown

(Based on radio airplay)





**REALLY LOVE YOUR PEACHES, WANT TO SHAKE YOUR TREE:** To give equal time, we had to run this shot of V103 Atlanta PD **Mike Roberts.** Boy, do we know how to kiss ass! Here, Mike chills with soul man Eric Gable and Atlanta Epic rep Allan Cole, who once tried to pick up our very own Kerry D'Oyen, but ended up singing like Michael Jackson for three days. He would have had better luck with Darryl.



NONE OF THESE PEOPLE HAVE EVER HIT ON KERRY D'OYEN: When Luther Vandross, Lisa Fischer and Chris Walker are in the same room, you know the party is large. And Darryl Lindsey's parking cars. Well, he does have to pay off the remainder of his tuition to the "Graham Armstrong How to Succeed In Business Without Really Awakening" course he's been taking lately.



MAXIN' AND RELAXIN': When we asked Rap Editor Darryl "D-Money" Lindsey what time it is, he immediately looked at his watch and proclaimed, "It's almost 5:30, why do you ask?" When we asked him if he was fatter than an Eric B rape chain, he chomped down a few cheeseburgers and belched an affirmative nod. And when we asked him if he's got flavor, he reached for a piece of gum and replied, "Wintergreem!" That Darryl, always down with the latest lingo! Here Chuck D and Flavor Flav, who Darryl thought were Vanilla Ice's dancers, chill with WALR PD Maxx Myrick and Columbia regional Allan Cole, neither of whom have tried to put the moves on JAMS goddess Kerry D'Oyen. In the past week.



DEF STYLES: It was a meeting of the minds when Larry Fishburne and Def Jef recently came together on the set of "Deep Cover." Larry told Jef of his exploits on the "Boyz N' The Hood" set, while Jef recounted the time he came to visit these offices and ignored Darryl while he had a two hour conversation about astrophysics and wheat grass with our radio research queen Kerry D'Oyen. To be fair, we have to mention Darryl's an expert on many subjects. You'll never find anyone who knows more about flatulence and begging women than our resident stud does.



FEELS LIKE ANOTHER ONE: Yes folks, there's nothing like a Gold Record to bring folks in this industry together. Especially when there's a camera around. Here A.D. Washington, Richard Palmese and Ernie Singleton tolerate Lester Cohen long enough to prove that they are truly titans of the industry, while Patti LaBelle quietly wonders when they are going to cough up her royalty check.





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

2.

3.

WINNERS



### MOST #1's

1. DEF LEPPARD

2.

3.

DOUG SMITH

**KRIS KROSS** 

BRUCE/HUMAN

### MOST TOP 5's

1. DEF LEPPARD

JOHN ROSE

**KRIS KROSS** 

- MOST TOP 10's
- 1. DEF LEPPARD
- **RED HOT CHILI PEPPERS** 2.

1

RED HOT CHILI PEPPERS 3. KRIS KROSS

95 Retail Stores (Pittsburgh) DMAP

#### NAT'L RECORD MART

- 1. KRIS KROSS
- 2. DEF LEPPARD 3. WAYNE'S WORLD
- 4. RED HOT CHILI PEPPER
- 5. **B.SPRINGSTEEN/HUMAN**
- 6. QUEEN
- 7. NIRVANA
- 8. GENESIS
- 9. UGLY KID JOE
- 10. U2

#### CHUCK LEE WHERE MUSE 290 Retail Stores (Los Angeles)

WHEREHOUSE

- 1. KRIS KROSS 2. DEF LEPPARD
- 3. EN VOGUE
- 4. RED HOT CHILI PEPPER
- 5. U2
- 6. NIRVANA 7. WYNONNA JUDD
- 8. B.SPRINGSTEEN/HUMAN 9. SIR MIX-A-LOT 10. VANESSA WILLIAMS

TOWER RECORDS | VIOED (Sacramento)

STAN GOMAN **61 Retail Stores** 

### TOWER NATIONAL 1. DEF LEPPARD

- 2. B.SPRINGSTEEN/HUMAN 3. B.SPRINGSTEEN/LUCKY
- 4. EN VOGUE
- 5. U2 6. QUEEN
- 7. RED HOT CHILI PEPPER 8. WYNONNA JUDD
- 9. K.
- 10. NI

D. LANG	
RVANA	

hastings	JOHN ROSE 122 Retail Stores (Amarillo)
HASTINGS 1. DEF LEPPA 2. WYNONNA 3. ZZ TOP 4. RED HOT C 5. WAYNE'S W 6. KRIS KROS 7. UGLY KID J 8. B.SPRINGS 9. GENESIS 10. QUEENSRY	JUDD HILI PEPPER /ORLD S OE TEEN/HUMAN
wee Jhree Records	STEVE CHALFANT 108 Retail Stores (Philadelphia)
WEE THREE 1. KRIS KROS 2. DEF LEPPA 3. QUEEN 4. WAYNE'S W 5. RED HOT CI 6. B.SPRINGS' 7. NIRVANA 8. UGLY KID JU 9. B.SPRINGS' 10. U2	RD /ORLD HILI PEPPER TEEN/HUMAN OE
STRATIGURANS	JEFF COHEN 145 Retail Stores (Boston/Wash D.C.)
STRAWBERRIES MAXIE'S 1. KRIS KROS 2. DEF LEPPA 3. RED HOT C 4. B.SPRINGS 5. U2 6. WEIRD AL Y 7. QUEEN 8. ZZ TOP 9. B.SPRINGS 10. NIRVANA	S RD HILI PEPPER TEEN/HUMAN 'ANKOVIC

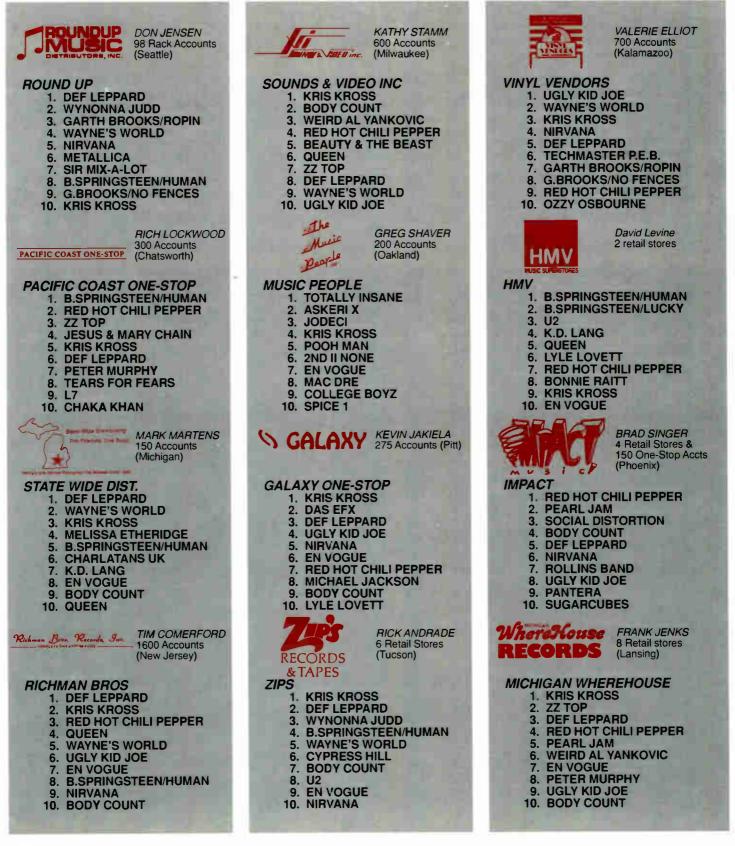
HOWARD APPELBAUM 34 Retail Stores (Wash D.C.)
KEMP MILL 1. EN VOGUE 2. B.SPRINGSTEEN/HUMAN 3. B.SPRINGSTEEN/LUCKY 4. KRIS KROSS 5. DEF LEPPARD 6. RED HOT CHILI PEPPER 7. DAS EFX 8. WYNONNA JUDD 9. QUEEN 10. NIRVANA Mobody beats the
How Eductationer (Boton JAY ROSENBERG 46 Retail Stores (New York)
WIZ 1. EN VOGUE 2. KRIS KROSS 3. DOUG E. FRESH 4. CHAKA KHAN 5. B.SPRINGSTEEN/HUMAN 6. QUEEN 7. RED HOT CHILI PEPPER 8. VANESSA WILLIAMS 9. DEF LEPPARD 10. U2
DAVE CARROLL 3000 Accounts (Connecticut)
CD ONE STOP 1. DEF LEPPARD 2. KRIS KROSS 3. RED HOT CHILI PEPPER 4. WYNONNA JUDD 5. ZZ TOP 6. QUEEN 7. NIRVANA 8. VANESSA WILLIAMS

- LIAMS 9. EN VOGUE
- **10. UGLY KID JOE**





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers







Hot new or resurging albums as reported by the nation's leading record merchandisers

There's quite an eclectic mix of product making waves in this week's marketplace. **ZZ Top**'s hits package leads the way with big first-week sellthrough, while the Post Modern marketplace is in full force with big action on **Peter Murphy** and **Jesus & Mary Chain**. Comedy is also scoring well, as **Weird AI Yankovic** comes laughing out-of-the-box to the big bucks. Also **Chaka, Charlatans** and **Das EFX** look strong.

### WINNERS

72%

56%

54%

46%

34%

- 1 ZZ TOP
- 2 PETER MURPHY
- JESUS & MARY C.
- 4 WEIRD AL Y.
- 5 CHAKA KHAN

(B Banq/RCA 66007) (D Am/WB 26823) (S Bros 75256) (WB 26296)

(WB 26846)

6 CHARLATANS
7 DAS EFX
8 L7
9 BODY COUNT
10 TORI AMOS

(B Banq/RCA 61108)	32%
(Atco/EW 91827)	20%
(Slash 26784)	18%
(Sire/WB 26736)	16%
(Atl 82358)	14%

1

ABBEY ROAD / RON SIMMS / LOS ANGELES

ZZ Top Peter Murphy Jesus & Mary Chain Chaka Khan Howard Jones Weird Al L7

ANGOTT ONE-STOP / FRANK DAVIS / DETROIT Chaka Khan Kris Kross George Howard Marion Meadows

APPLE TREE / MIKE SCHNEIDER / ILLINOIS ZZ Top Peter Murphy Jesus & Mary Chain Weird Al Charlatans UK L7 Dead Milkmen

Alex Bugnon

ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO Body Count House Of Corps ZZ Top R. Kelly B & The Beast (ST)

ASSOCIATED ONE-STOP / PAM DUNN / PHOENIX ZZ Top Chaka Khan Bass Boy Spice-1 BAKER & TAYLOR / MIKE BASHKIN / CHICAGO Kris Kross Chaka Khan Charlatans UK ZZ Top Peter Murphy Jesus & Mary Chain

BELIEVE IN MUSIC / PAULA TANIS / GRAND RAFIDS ZZ Top Chaka Khan Body Count Jesus & Mary Chain

CAVAGES / JOHN GRANDONI / BUFFALO ZZ Top Peter Murphy Joe Public Jesus & Mary Chain Weird Al

CD ONE-STOP / DAVE CARROLL / CONN ZZ Top Jesus & Mary Chain Peter Murphy Charlatans UK Chaka Khan

CENTRAL SOUTH / TONY ROSS / NASHVILLE ZZ Top Howard Jones Jesus & Mary Chain Arc Angels Chaka Khan

#### CML / DAVE QUILLO / ST. LOUIS Body Count

ZZ Top Weird Al Jesus & Mary Chain Andrew Dice Clay Peter Murphy

GALAXY ONE-STOP / KEVIN JAKIELA / PITTSBURGH L7 Body Count Das EFX College Boyz

HARMONY HOUSE / SANDY BEAN / DETROIT

DC Drive Peter Murphy Weird Al ZZ Top Das EFX Tori Amos Charlatans UK

HMV / DAVID LEVINE / NYC

Chaka Khan Weird Al Celine Dion Peter Murphy Charlatans UK ZZ Top

JEK ENTERPRISE / MITCHEL ASCH / BALTIMORE Chaka Khan ZZ Top Weird Al Jesus & Mary Chain

#### JUSTIN / MICHAEL MEYER / AT-LANTA

Body Count Das EFX Jesus & Mary Chain L7 Spice-1 Wynonna Judd Uncle Green

MICHELLE'S RECORDS & VIDEO / MICHELLE DIX /

PARKERSBURG, WV Kris Kross ZZ Top Def Leppard B Springsteen (Human) Tears For Fears

MOBY DISC / BOB SAY / LOS ANGELES

Jesus & Mary Chain L7 Peter Murphy Charlatans UK ZZ Top Recoil

### MUSIC CITY RECORD DIST /

LARRY WEBB / NASHVILLE ZZ Top Weird Al Andrew Dice Clay Jesus & Mary Chain Chaka Khan Kevin Welch Peter Murphy

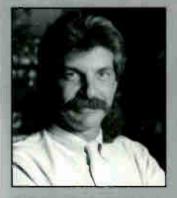
MUSIC PEOPLE / GREGG SHAVER / OAKLAND Chaka Khan Spice-1 Das EFX Kathy Sledge College Boyz





Oy! Tough to get started after all that gefilte fish and matzoh over the weekend, but here goes... Miami-based Spec's just finished their two-week Earth Day promotion by donating over \$2,000 to the Friends of the Everglades. According to spokesperson Ron Phillips, the chain donated 25 cents each from a specific group of salepriced items as well as all of the proceeds from a silent auction held at one of their stores. Donated items auctioned off included a guitar signed by a host of Columbia/Nashville artists such as Rodney Crowell, Roseanne Cash, Indigo Girls and Mary-Chapin Carpenter, a platinum Guns 'N Roses CD, and autographed posters by Rod Stewart, Slaughter and Dire Straits. Look for Phillips to make his fifth annual trek to the New Orleans JazzFest this weekend, joining many industry heavies including Warners' Charlie Springer, who's there for year 15... Three-store Atlanta CD is running a special Soup Dragons promotion, giving away a free T-shirt to the first 25 customers who buy the new CD... Weird Al Yankovic is taking off his first week out ---- the album's #3 at Sounds & Video Inc., #4 at Northeast One Stop and Top Ten at

### Springtime!



**Charlie Springer:** He'll be in New Orleans for 15th consecutive year.

Musicland... Doc Watson, in town to promote the Merle Watson Memorial Festival, stopped by the Record Exchange in Winston/Salem and picked up a copy of the new Michelle Shocked CD from that store's BUZZ section. Even though he's featurec on "Strawberry Jam," he told store mgr. Tom Shaw that he had yet to hear the finished product. Come on Brodey, send the man a copy..... UNI WC Alt. Mktg. Mgr. Russell Aiello and MCA's Sherrie Trahan were seen passing out bottles of bubbles at the Shrine Auditorium rave to promote the Lightning Seeds' "Blowing Bubbles"... Sony Dist. WC merchandiser Sheryl Divin implemented a promotion for the Indigo Girls at Music Plus. Every register receipt given out at the chain's 92 stores for the next two weeks will say "To sample the new Indigo Girls, call 1-800-554-EPIC." The two companies are also teaming up donate money to the to Pediatric AIDS Foundation. All proceeds from the sale of the cassette single of Joe Public's "Live and Learn" over the next two weeks will be donated to the organization. Local Top 40 KIIS-FM is also involved ... All retailers who requested tix to see Social Distortion got a chance to meet the group at the Cat & Fiddle prior to their concert last night ... Wherehouse is into "closed" in-stores these days, with cuswinning tomers chances through ballot boxes at their and radio station stores giveaways. Over 500 lucky fans won a chance to see Slaughter this past Monday at their Torrance store, and 500 more will get Harry Connick Jr.'s autograph next Thursday at their Beverly Connection location.

## MINI MUGS

1



SMOKIN' BLUNTS AT A PHUNKY PHEAST: Ruffhouse/Columbia rappers Cypress Hill blow some smoke and have some smoke blown at them during a function marking their #1 hip-hop joint, "Phunky Feel One," at which the following execs gorged themselves on Twinkies and Ho-Hos (I-r): Ruffhouse President Joe "The Butcher" Nicolo; Ruffhouse CEO Chris Schwartz; band members DJ Muggs and B-Real; Columbia President Don lenner, and the group's Sen Dog.



LIVING IN A NIGHTMARE: DGC Records group Arc Angels took a break from shooting the video for their Album Rock hit, "Living In A Dream," only to discover where this photo was headed for. Trying to rise above the embarrassment are the following members of the Austin-based band, who still haven't forgiven Denise Cox for sending us this release (1-r): Doyle Bramhall II. Chris Layton (rear), video director Tamra Davis. Charlie Sexton and Tommy Shannon. Shortly after this shot was taken. Davis uttered the immortal phrase. "I'm going into commercial work after this!"



BLURRED VISION: When publicity guru and well-known bon vivant Mitchell Schneider takes some time out of his busy day to take this rag's editors to lunch for sushi, you can bet we're going to try to accomodate him by running anything he sends. even this out-of-focus, underdeveloped shot of INXS' Michael Hutchence (r) and Andrew Farriss (I) taken at their historic Australian concert fundraiser for AIDS and cardiac research. That done, we'll have a couple of fresh water eel hand-rolls and some shrimp tempura....Arigato!!



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A G O

# HITS TOP FIFTY BUMS

Def Leppard continues to control the field for the third week as Kris Kross moves to the #2 spot, with their #1 single leading. Pearl Jam jumps a big seven points to #13, with Buzz Bin action on the video, top debut of the week goes to

TITLE

ZZ Top, who comes in at #16 and Weird AI grabs the #23 position with tons of MTV. RAP sales bring Das EFX to #35 from #47, Richard Marx's single brings him to #44 from #50. Other debuts inlude Chaka Khan and Peter Murphy.

ARTIST

_		_	

LABEL

### COMMENTS

				the second s
1 1 1	DEF LEPPARD	ADRENALIZE	Mercury 512-185	Still king as 45 climbs
2 4 2	KRIS KROSS	TOTALLY KROSSED OUT	Ruffhouse/Col 48710	Over 1,000,000
2 3	BRUCE SPRINGSTEEN	HUMAN TOUCH	Col 5300	Title cut leads
) 8 4	RED HOT CHILI	BLOODSUGARSEX	Warner Bros 26681	Smash 45 leads
5 5	WAYNE'S WORLD	SOUNDTRACK	Reprise 26805	Queen cut Top 5
76	EN VOGUE	FUNKY DIVAS	Atco/EW 92121	Huge 45, hot video
10 7	QUEEN	CLASSIC QUEEN	Hollywood 61311	Over 800,000
6 8	WYNONNA JUDD	WYNONNA	Curb/MCA 10529	Hot solo effort
99	NIRVANA	NEVERMIND	DGC 24425	Top 25 single leads
3 10	BRUCE SPRINGSTEEN	LUCKY TOWN	Col 5301	Hangin' in the Top 10
1 12 11	U2	ACHTUNG BABY	Island/PLG 314-510	Hot tour, hot single
11 12	UGLY KID JOE	AS UGLY AS THEY	Mercury 868-823	Platinum plus
0 20 13	PEARL JAM	TEN	Epic/Assoc. 47857	"Even Flow" in Buzz Bin
4 15 <mark>14</mark>	VANESSA WILLIAMS	THE COMFORT ZONE	Wing/Mercury 843-522	New single soon
8 19 15	GARTH BROOKS	ROPIN' THE WIND	Capitol 96330	Up this week
16	ZZ <b>TOP</b>	GREATEST HITS	Warner Bros 26846	Hits the ground running
3 13 17	METALLICA	METALLICA	Elektra 61113	Falling some this week
4 14 18	BODY COUNT	BODY COUNT	Sire/Rep 26736	Hot on MTV
5 17 19	GENESIS	WE CAN'T DANCE	Atlantic 91787	New single most added
6 16 20	BONNIE RAITT	LUCK OF THE DRAW	Capitol 96111	Steady
7 27 21	GARTH BROOKS	NO FENCES	Capitol 93866	Up this week
3 24 22	ENYA	SHEPHERD MOONS	Reprise 26775	Over a million
23	WEIRD AL YANKOVIC	OFF THE DEEP END	Scotti Bros 75256	Funny guy strikes again
6 18 24	BEAUTY & THE BEAST	SOUNDTRACK	Disney 606182	Peaking now
1 23 25	MICHAEL JACKSON	DANGEROUS	Epic 45400	New video out this week

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)



### DEBUT 16 HITS TOP FIFTY ALBUMS!

ON AT 76 TOP 40s! 8 NEW DEBUTS INCLUDING:

**PWR99** KEGL deb 24 deb 29

33

35



- #4 Music City/Nashville
- #4 Peaches/Miami
- #5 CD One-Stop/Conn
- #7 Sound & Video/Milwaukee
- #8 Strawberries/New England

KYYY	24-14	WCGQ	29
WOMP	25-18	WHHY	29
WNYP	31-19	KTMT	32
WKSF	24-20	WNVZ	
KTRS	25-22	WBBQ	38
KFMW	31-23	KP95	33
894.7	26-23	KXXXR	
KISR	29-24	OK95	34
PWR92	33-25	KMCK	35
WPRR	32-25	KIKK	36
K106	30-25	K92	37
KZZU	29-25	KTUX	40
WOKI	28-25	KGOT	40
KPAT	29-26		

### **EARLY ACTION!**

KPLZ add **KWOD** add **KHFI** add WKBQ add @30 KQIX add WQGN add

Bronx Styl "forbidden love"





From the album Grandma's Ghost



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## HITS TOP FIFTY LBUMS

A E E G K K	ARTIST	TITLE	LABEL	COMMENTS
<b>31</b> 29 <mark>26</mark>	SIR MIX-A-LOT	MACK DADDY	Def Amer/Rep 26765	Going on MTV
30 28 27	CYPRESS HILL	CYPRESS HILL	Columbia 47889	Up and down
17 21 28	NATALIE COLE	UNFORGETTABLE	Elektra 61049	Falling
25 25 29	BOYZ II MEN	COOLEYHIGHHARMONY	Motown 6320	New 45 out
29 33 <mark>30</mark>	JODECI	FOREVER MY LADY	Uptown/MCA 10198	New single crossing
28 30 31	MICHAEL BOLTON	TIME, LOVE AND	Columbia 46771	Up and down
39 31 32	TLC	0000000ННН	LaFace/Arista 26003	All over MTV
37 37 33	BRYAN ADAMS	WAKING UP THE	A&M 5367	Top 15 single leads
19 22 34	RUSH/ERIC CLAPTON	SOUNDTRACK	Reprise 26794	Great run
47 35	DAS EFX	DEAD SERIOUS	Atco/EW 91827	Big big Rap
34 35 36	k.d. LANG	INGENUE	Sire/WB 26840	Steady
36 38 37	MARIAH CAREY	EMOTIONS	Columbia 47980	Ready for new single
41 36 38	LYLE LOVETT	JOSHUA JUDGES RUTH	Curb MCA 10475	Steady
32 34 39	MR. BIG	LEAN IN TO IT	Atlantic 782209	New single starting
38 41 40	AMY GRANT	HEART IN MOTION	A&M 5321	New single breaking
22 26 41	MELISSA ETHERIDGE	NEVER ENOUGH	Isi/Plg 314-512	Tour beginning soon
33 32 42	BLACK SHEEP	WOLF IN SHEEP'S	Mercury 848-368	New single soon
43 39 43	YANNI	DARE TO DREAM	Private Music 82096	Adult sales
50 44	RICHARD MARX	RUSH STREET	Capitol 98036	Back on due to single
49 44 45	HAMMER	TOO LEGIT TO QUIT	Capitol 98151	New single starting
46	CHAKA KHAN	THE WOMAN I AM	Warner Bros 26296	Hot crossover
35 40 47	COLOR ME BADD	C.M.B.	Giant 24429	New single next week
48	PETER MURPHY	HOLY SMOKE	Beggars B/RCA 66007	Good first week
48 46 49	LISA STANSFIELD	REAL LOVE	Arista 18679	Top 40 single leads
45 48 50	R. KELLY	BORN INTO THE 90'S	Jive 41469	45 breaking Top 40
			ation's loading record	abaadisors)
		ns, tapes and CD'S from the n		

**NEXT UP** 

TORI AMOS (Atlantic) HAL KETCHUM (Curb)

J & MARY CHAIN (Def Am/WB) MC BRAINS (Motown)

ARRESTED D (Chr/ERG) CHARLATANS (B Bang/RCA)



## MINI MUGS



FAITH NO MORE OR LESS: Members of Slash/WB Records recording outfit Faith No More put the finishing touches on their long-awaited new album, "Angel Dust," in between ordering out for pizza and perfecting their pool games with long-time producer Matt Wallace. Asked why they called the record that and what took them so long to finish their follow-up to the smash "The Real Thing" (slated for June release), the following just stared into the camera and laughed hysterically before jumping out a tenth-floor window (1-r): lead singer Mike Patton, keyboardist Roddy Bottum, Wallace and guitarist Jim Martin.



**HAVE A SEGER:** Rock superstar **Bob Seger** (1) is presented with the pretigious NARAS Governor's Award by **James Mack** (r), President of the Chicago chapter of NARAS, for having his "Like A Rock" Chevy Truck commercial pass the 1,498,874 showing mark. Afterward, Mack turned to Seger and uttered the immortal phrase, "If I give you this plague, do you promise not to have any more of your songs turned into advertising jingles?"



COLOR THEM MADD: Giant Records' artists Color Me Badd pull attitude on the set of "Beverly Hills 90210," after thinking they were getting booked on "Studs." Trying to catch a glimpse of Shannon Doherty's V.P.L. (visible panty line) are (top row, l-r): group members Sam Watters, Mark Calderon, Bryan Abrams and Kevin Thornton. Bottom row (l-r) are the show's cast members Jason Priestley, Jennie Garth, Doherty, Tori Spelling and Brian Austin Green.



WE JUST FOUND WHAT WE'RE LOOKING FOR: "Everything you know is wrong," read one of the pithy messages flashed on the screen at U2's pull-out-all-the-stops show at the Sports Arena, and it was certainly the truth for those who felt there was no life left in arena-rock cliches. An audience-friendly Bono dazzled the crowd by at once taking the piss out of and celebrating stardom in all its manifestations, starting out in a black leather jacket and shiny black vinyl pants and climaxing in a matching silver lamé suit and cowboy hat a la Phil Ochs, not Elvis, as Hilburn said. The final backstretch of "Where The Streets Have No Name," "Pride In The Name of Love" and "Still

Haven't Found What I'm Looking For" was about as good as modern rock gets. Was it worth the \$1,200 per ticket scalper/ brokers were reportedly getting? As Bono said, "You've got to be either really stupid or very, very rich."

DIGITAL DUELLING: Most industry observers feel that there's not room in the marketplace for both Sony Music's MD (Mini-Disc) and Philips' DCC (Digital Compact Cassette), which are each being touted as replacements for the cassette. The most fascinating part of the Mini-Disc Us. Too



**U2:** Turning rock cliches inside-out.

demonstration is its three-second memory chip, which enables the MD to automatically right itself for any skips, allowing for total portability. You can actually open up the Mini-Disc player, take out the disc, put it back and close it without missing a beat.

AROUND AND ABOUT: Regina Joseph is the new editor at Spin. Enjoy it while you are, Regina... Those nutty guys, Steve Levesque and Dave Crowley, are managing the pop music career of Traci Lords. They had her backstage at the Dramarama shows taking trade shots and let me tell you, if it's one thing Traci knows, it's how to take advantage of photo ops. After the Variety Arts Center performance, the band's bassist Chris Carter said he was asked to join a New York Dolls reunion, which would include David Johansen, Syl Sylvain, drummer Clem Burke and Steve Stevens in the late Johnny Thunders' role. What, no Arthur "Killer" Kane?... Don Was just finished working on an album by ex-Young Rascal Felix Cavaliere and has cut a track with Brian Wilson ... Wasn't it interesting that the Freddie Mercury tribute, dubbed "The Concert For AIDS Awareness" in the rest of the world, was re-titled by Fox, "The Concert For Life," for its U.S. broadcast?

**THREE BLIND ITEMS:** What rock writer and his publicist girlfriend are being called the "Sid & Nancy" of the media world?... What ex-bandmate of a superstar rocker tried to contribute a song to his comeback album which was turned down as being not good enough?... What rock magazine editor has black-listed all the artists on a label whose publicist is badmouthing him to the media?...

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

sophie b. hawkins	wish	'  'va	IS Y	0Vr	
the states	<b>40-29</b> HITS TOP FIFTY SINGLES! <b>10/er</b> 33*-23 R&R! 27*-19* BILLBOARD NEW ARTIST ALBUMS!				
	58*-37* BILLB	DARD HOT 1	100!		
		AIRPLAY = I	MMEDIA	TE SALES	
NAME OF THE PARTY OF THE PARTY	S		PLAYS	SOUNDSCAN	
「孫島」	<u>CH/</u>	ART	4/15-4/21		
	· ~	14-7 (Hot) G 19-17	64X	#60 to #18	
REAL ROOM	F WKF1	G 19-17	41X		
	Houston: KHMX		15X	#9 to #8	
	KRBE	2-1 (Hot)	53X		
	Atlanta: PWR99	5-4	32X	#13	
		94 20-12 (Hot)	28X		
	WEGX add @30	KKRZ a	dd @30	KDWB add @30	
COLUMBIA	WMXP add	KISN a		KKFR add	
	WNVZ add @23	WKSE a	dd @30	KOY add	



WAVELENGTH

### (continued from page 82)

adds afternoon jock Keith Solis from V103 Atlanta and new midday jock Helen Little from WCKZ Charlotte..... Pete Cosenza's stock is rising as his name is being bandied about for more than one obvious opening. And what was he doing this past week in Connecticut?..... The Lewis Largent/ Avalon deal will not come to fruition. He will stay at KROQ Los Angeles, which remains a hotbed of gossip and innuendo. Right now, their lean is to bring in a Top 40 programmer, while retaining their alternative format. But who really knows?..... Sue O'Neil has been upped to MD at WKDD Akron..... At **KCHX** Midland-Odessa Clavton Allen is now official PD and Sandy Scott has been named MD..... MTV's Abbey

Konowitch is close to making a deal to re-join the record side. He'll be in Los Angeles this coming week, where the interviewing pace is heating up..... Lots of good talk about the callout strength of the Rod Stewart version of "Your Song"..... G. Michael Keating exits WZKX Biloxi for the MD slot at crosstown WQID ..... MD PJ Lacey is out at WDBR Springfield..... Happy Birthday to WAPE Jacksonville's Jeff McCartney, who celebrated his 39th on 4/21 and to WAZY Lafayette's Jim Stacy, 4/18 ..... Congrats to PWRPIG Tampa OM Marc Chase and wife Helen on the birth of son Parker Chase, 4/19 and to WB's Barney Kilpatrick and wife Valerie on the birth of daughter Catherine Anne, 4/20

and to Interscope's Tim Burruss on his marriage to Mary Carlos, 4/18..... Top Ten most played videos this week at MTV: 1) Metallica, 2) Def Leppard, 3) Queen, 4) Nirvana, 5) tie U2 & Weird Al Yankovic, 7) Roy Orbison, 8) Prince, 9) tie Red Hot Chili Peppers & Van Halen ..... Winter Arbitron update: New York: HOT97 drops 4.8 to 3.9, **Z100** up 3.3 to 3.6 & WPLJ even at 2.8. In Los Angeles: KPWR up 4.3 to 5.0, KIIS A/F 4.9 to 5.0. In San Diego: Q106 falls 6.5 to 4.9 and Z90 slips 4.0 to3.5.... Also of interest in LA. Howard Stern and KLSX continue to gain in mornings as he moves 2.9 to 3.8, Rick Dees and KIIS are up 5.0 to 5.6 and Mark & Brian at KLOS drop 7.7 to 6.3. In the AC wars, KBIG tops KOST in

the 25-54 demo..... Blowin' In The Wind: Chuck Geiger, Tracy Austin and Don Parker..... And here's our favorite deejay, the Mancow, acting more like a beagle we once knew.

REMIX NOW AVAILABLE!

1



HITS April 27, 1992

WZPL — Rod Stewart wins battle 7 consecutive nights, beating Kris Kross and Michael Jackson... if you don't believe it just call Garrett Michaels at 317-637-8000!

# ROD STEWART "YOUR SONG"



from the 1.5 million selling album

TWO ROOMS

celebrating the songs of

ELTON JOHN & BERNIE TAUPIN

27 NEW ADDS INCLUDING: STR94 add @29 Q105 add KXXR add WZPL add @28 KZHT add

<b>INCLUDING:</b>					
WSSX	deb	24			
FM100	deb	25			
Q101	deb	26			
WSTW	deb	26			
KQMQ	deb	26			
9 <b>5XIL</b>	deb	27			
WOKI	deb	28			
Z104	deb	28			
WPLJ	7-7				
I95	15-8	<b>(H)</b>			
KHMX	24-1(	5			
WKDD	24-1	7			
WVVVC		-			
WANJ	21-18	3			
wak5 K92	21-18 25-21				
		l (H)			
K92 Z100	25-2	l (H) <del>í</del>			
K92 Z100	25-22 27-24 30-20	l (H) 4 5			
K92 Z100 KBEQ	25-2 27-2 30-2 29-2	l (H) 4 5 5			



STIEFEL PHILLIPS

celir	ne dia	
TOP 40 MOST ADD 65*-39* BDS!		8
NOW ON OVER	R 170 TOP 40s!	
KUBE 92Q KKRZ	34-30 25-20 25-20 26-22 27-23	"if you asked me to" from the album celine dion
KBEQ AVG. MO		epic

HIZS



There were some developments in the KKRZ Portland PD search this week, but nothing to really write home about. First of all, there was a conference call between Burkhart-Douglas' Dwight Douglas and Don Benson and Great American Broadcasting's Bill Ashenden and Dave Crowl. On this call, the preliminary "first cut" was made. A list of approximately fifteen names was compiled. Most. if not all, of these contenders will be contacted by phone by one of the "big four." There are no real surprises nor "wildcard" entries in consideration, and it has not yet been determined who will receive inperson interviews. Also, this original list seems to be "tentative." and does not rule out any late entries in the process.....

### by Lenny Beer & Mike Murphy

Former Q105 Tampa staffers Brian Christopher and Dave Denver have joined forces again as Christopher signs on

for momings under PD Denver at WOVV West Palm Beach. Brian and new partner **Donna Rose** will be known by the



Once again we ask the immortal question, who's lamer? People who work in radio or those who just listen. **PRO-FM** Providence's **Rocky Allen**'s contest to see who needs the least bumper stickers to cover their bodies was a whopping success. Thank God for adhesive.

"classy" moniker of BC & The Blonde..... Consultant Big Jerry Clifton signs on with WIOQ Philadelphia..... The long anticipated LMA between KHFI and B93 Austin is now official. leaving Elvis Duran and staff as free agents..... Uglee Jerry Lousteau is zeroing in on a new major market position. Stay tuned for details ..... The exit of Mel Delatte from PLG last week has left many wondering about replacement hirings or overall bolstering of the promotion department at the label. While execs at the company seem unsure about the filling of one or more slots, a hush-hush list of contenders and exploratory interviews is commencing ..... In Dallas, KJMZ

1

(continued on page 80)

HITS April 27, 1992

#### THE TOO LEGIT WORLD TOOK

Featuring special quests:

Boyz II Men

Jodeci

Oaktown's 3.5.7

### VIDEO IN HEAVY ROTATION ON MTV

Produced by Hammer, Felton C. Pilate II for Bust It Productions Management and Direction: Louis K. Burrell/Bust It Management

### HAMMER'S ROLLING...ON CAPITOL COMPACT DISCS,CASSETTES AND RECORDS



Capitol.

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\*Worldwide sales figure

"ADORE MI AMORE" No.1 Single

"ALL FOR LOVE" No.1 Single

*"THINKIN BACK" TOP FIVE Single* 

# HIP NEBADO "SLOW MOTION"

OVER 4,000,000 ALBUMS SOLD WORLDWIDE!!!

"SLOW MOTION"?... GO FIGURE!



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