

a feeling you'll want to hold on to.

"HOLD ON"

Pride('n)Politix

here's a power behind
the lyrics you don't usually feel.
There's a sound to the music that
transforms you wherever you are.
This is a song that takes you with it.
And the album CHANGES takes you into
new musical territory. It's musically correct!

Extended Remix by David Morales.

Practiced by Robyn Smith. Rangevision Management.

₽W

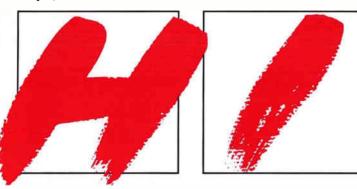
Division of Atlantic Recording Corporation

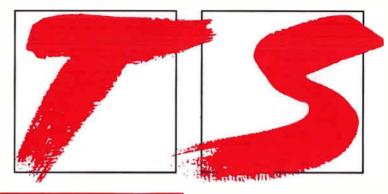
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COLOR WEST Lithography

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SINGLES

It's Paula. It's Paula. It's always Paula. But watch out for Rythm Syndicate and Bryan Adams.

DIALOGUE

Return of the Son of the Indie Label Monster, Part II, in which HITS' human cannonball Joe "Ducky" Medwick stretches the same material into yet another paycheck. Anything to fill the white space.

Hot 97.7 Ass't. PD and MD John Christian knows the way to San Jose. Unfortunately for him, it leads through HITS' own radio pariah Todd "Of the Wadlike Rod" Hensley.

POST MODERN

It's still REM, but watch for Crowded House debuting at #10 as the album just hits the street.

JAMS

Zoo's Phyllis Hyman "Don't Wanna Change The World," except for that small corner of the universe occupied by JAMS' not-so-small Editor, "Sheila" Graham Armstrong.

ALBUMS

Hi-Five & Boyz II Men.

Van Halen's still #1, but watch Natalie Cole which explodes to #5 behind the "Unforgettable" single.

36 Earpicks Requests 24 Bolton by a mile. Adams explodes to #1. 73 **Flashmakers** 27 Top Tens Van Halen, again. DJ Jazzy & Michael Bolton. 30 **Breakouts** 76 Crossovers

Wheels & Deals 68 Front Page **Near Truths** 18 **New Artists** 68 **Far Truths** 21 Beat's Me 72 72 Letters 21 Mini-Mugs Post Toasted Wavelength 82

Bonnie's back.

Busby's Sting



The House That Berry Built is being expanded guite nicely by current landlord Jheryl Busby, who is guiding the legendary label through one of the most visible periods in its history. sporting three albums in the HITS' Top 20 chart, including Another Bad Creation, Boyz II Men and Stevie Wonder's "Jungle Fever" soundtrack, with a highly touted Shanice Wilson project on deck. As current tunes like "The Motown Song" and "Motownphilly" pay homage, the "Home of the Hits" continues to churn 'em out more than 30 years later — thanks to the vision of Busby and the staff he's put together. Sure beats waiting for the next Lionel Richie album to come out.

On The Cover

"Summertime" and the living is easy, but if you're red-hot D.J. Jazzy Jeff & the Fresh Prince, this HITS cover appearance is more like walking across a barbecue pit barefoot.





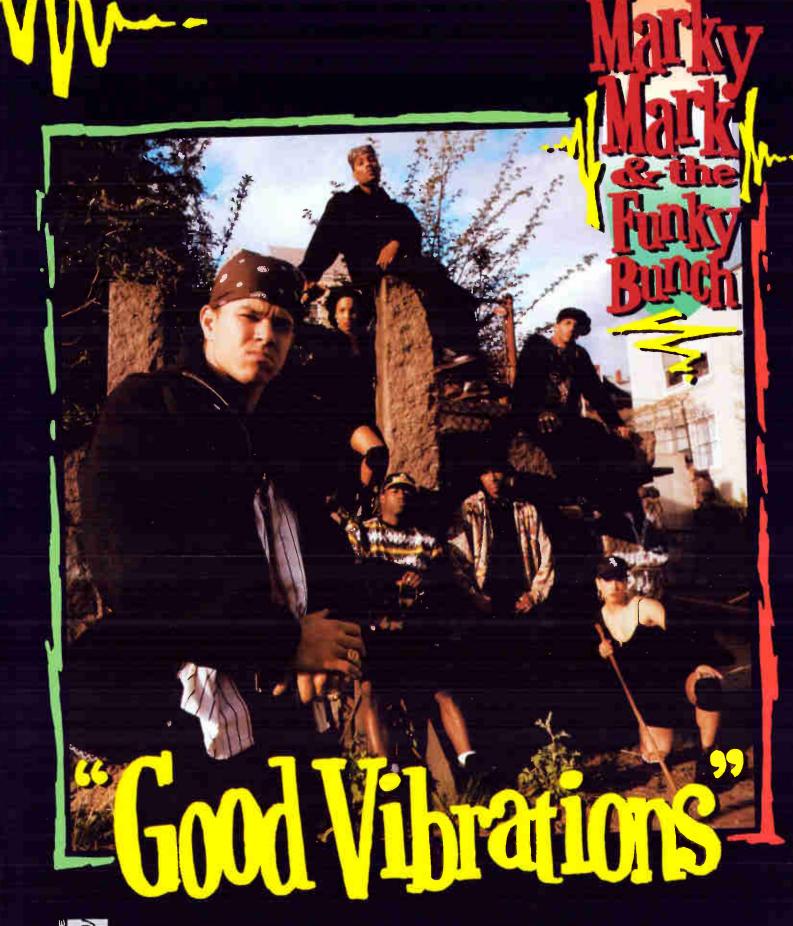
A S T

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HITS TOP FIFTY

Paula Abdul sits on top of the heap for the third consecutive week, but EMF is holding tough and waiting in line. Bryan Adams takes a giant leap, moving from #31 to #12, and also takes over as the #1 requested record in the country. Major market action moves **The K.L.F.** twelve slots to #37 and it's this week's Wildcard. The highest debut of the week goes to **Michael Bolton**, coming on at #42. Other debuts include **SEAL**, **Lisa Lisa**, **Nelson** and **Desmond Child**.

A E E G E E O K K	ARTIST	TITLE	LABEL	COMMENTS
0 K K	PAULA ABDUL	RUSH RUSH	Vir/Captive 98828	Solid at the top
2 2 2	EMF	UNBELIEVABLE	EMI 50350	From Top 15 Lp
3 3 3	COLOR ME BADD	I WANNA SEX	Giant 9-19382-4	Won't go away
9 6 4	JESUS JONES	RIGHT HERE, RIGHT	SBK 7345	Leading smash Lp
22 14 5	RYTHM SYNDICATE	P.A.S.S.I.O.N	Impact 54046	Smash
7 7 6	CRYSTAL WATERS	GYPSY WOMAN	Mercury 868208	Steady
15 9 7	MICHAEL W SMITH	PLACE	Ren/Geffen 19019	Solid gains
10 8 8	UB40	HERE I AM	Virgin 4-9 <mark>9141</mark>	Lp picking up now
16 12 9	TARA KEMP	PIECE OF MY HEART	Giant 4-19364	Solid growth
5 5 10	EXTREME	MORE THAN WORDS	A&M 1552	Peaking
6 4 11	LUTHER VANDROSS	POWER OF LOVE	Epic 34T-73778	Peaked
43 31 12	BRYAN ADAMS	(EVERYTHING I DO)	A&M/M. Creek 1567	Big seller
21 16 13	CORINA	TEMPTATION	Atco 248	Hot seller now
19 15 14	CANDY DULFER	LILY WAS HERE	Arista 2187	Solid
36 18 15	J JEFF & F PRINCE	SUMMERTIME	Jive 1465	Smash seller
14 10 16	LISA FISCHER	HOW CAN I	Elektra 94-64897	Peaked
27 21 17	LENNY KRAVITZ	IT AIN'T OVER	Virgin 98795	Developing at Top 40
23 20 18	SALT-N-PEPA	DO YOU WANT ME	Next Plateau 50331	Sales
32 25 19	AMY GRANT	EVERY HEARTBEAT	A&M 1557-4	Increasing Top 40 action
24 22 20	MARC COHN	WALKING IN MEMPHIS	Atlantic 4-87747	Lp debuts on Hits Top 50
26 23 21	WILSON PHILLIPS	THE DREAM IS STILL	SBK 07356	Gaining each week
33 29 22	ROXETTE	FADING LIKE A FLOWER	EMI 50355	Solid growth
30 28 23	AFTER 7	NIGHTS LIKE THIS	Virgin 4-98798	Steady growth
25 24 24	LONDONBEAT	A BETTER LOVE	Radioactive 54101	Steady
28 26 25	ESCAPE CLUB	I'LL BE THERE	Atlantic 4-87683	Steady



TERSCOPE

W





HITS TOP FIFTY SINGLES

2 L T A H W S I K T S				
s w w				
A E E G E G K K	ARTIST	TITLE	LABEL	COMMENTS
29 27 26	STEELHEART	I'LL NEVER LET	MCA 54096	Steady increases
4 11 27	R.E.M.	LOSING MY	Warner Bros 19392-4	Over now
11 13 28	ANOTHER BAD CREATION	PLAYGROUND	Motown CS-2088	Ready for new single
31 30 29	KEITH WASHINGTON	KISSING YOU	Qwest/W Bros 19414	Selling singles
37 34 30	CHER	LOVE AND	Geffen 19023	From Top 50 Lp
38 33 31	BOYZ II MEN	MOTOWNPHILLY	Motown 2090	From Top 25 Lp
40 32	HI-FIVE	CAN'T WAIT ANOTHER	Jive/RCA 1445	Steady action
 42 33	BLACK CROWES	HARD TO HANDLE	Def America 19245	Developing solidly
20 19 34	SURFACE	NEVER GONNA LET	Columbia 73643	Falling now
45 41 35	SCORPIONS	WIND OF CHANGE	Mercury 868-180	Hot ballad
49 44 36	GLORIA ESTEFAN	CAN'T FORGET YOU	Epic 46988	Another solid week
 49 37	THE K.L.F	3 AM ETERNAL	Arista 2231	Dance
 45 38	ROD STEWART	THE MOTOWN SONG	Warner Bros 19322	Breaking at Top 40
 47 39	FIREHOUSE	LOVE OF A LIFETIME	Epic 73771	2nd 45 from Gold Lp
8 17 40	BLACK BOX	STRIKE IT UP	Decon/RCA 2794-4	Peaked
41 39 41	YO-YO	YOU CAN'T PLAY	East West 98831	Slipping
- 42	MICHAEL BOLTON	TIME, LOVE	Columbia 73889	Most added
17 35 43	HI-FIVE	I LIKE THE WAY	Jive/RCA 1424-4-JS	Falling now
44	SEAL	CRAZY	Sire/WB 19298	Building Top 40 and Pomo
18 36 45	QUEENSRYCHE	SILENT LUCIDITY	EMI 50345	Over and out
 46	LISA LISA	LET THE BEAT	Columbia 73847	Selling
47	NELSON	ONLY TIME WILL TELL	DGC 19014	Building Top 40
 50 48	TITIYO	MY BODY SAYS YES	Arista 2224	Dance
40 38 49	STEREO MC'S	ELEVATE MY MIND	4th & B'way 16244	Rap
 50	DESMOND CHILD	LOVE ON A ROOF	Elektra 64883	Getting adult phones

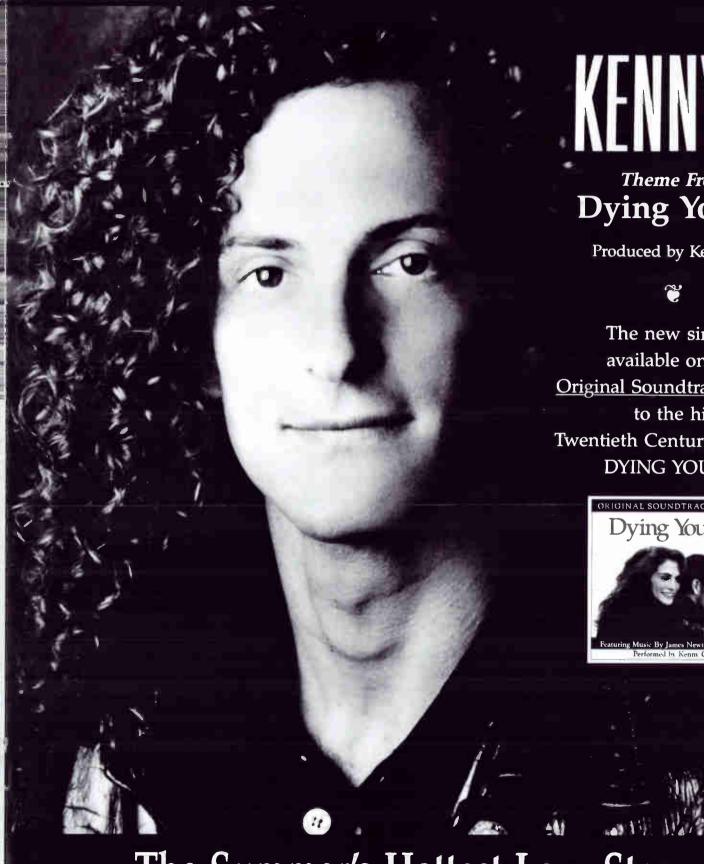
(Based on a combination of sales and airplay)

NEXT UP CATHY DENNIS (PLG)
TOM PETTY (MCA)

HEAVY D (Uptown/MCA)
ROBBIE NEVIL (EMI)

PEABO BRYSON (Columbia)
NATALIE COLE (Elektra)

The #1 Instrumental Artist of the Decade...

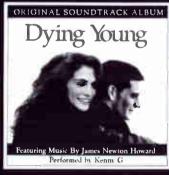


KENNY G

Theme From **Dying Young**

Produced by Kenny G

The new single, available on the Original Soundtrack Album to the hit Twentieth Century Fox Film DYING YOUNG



The Summer's Hottest Love Story

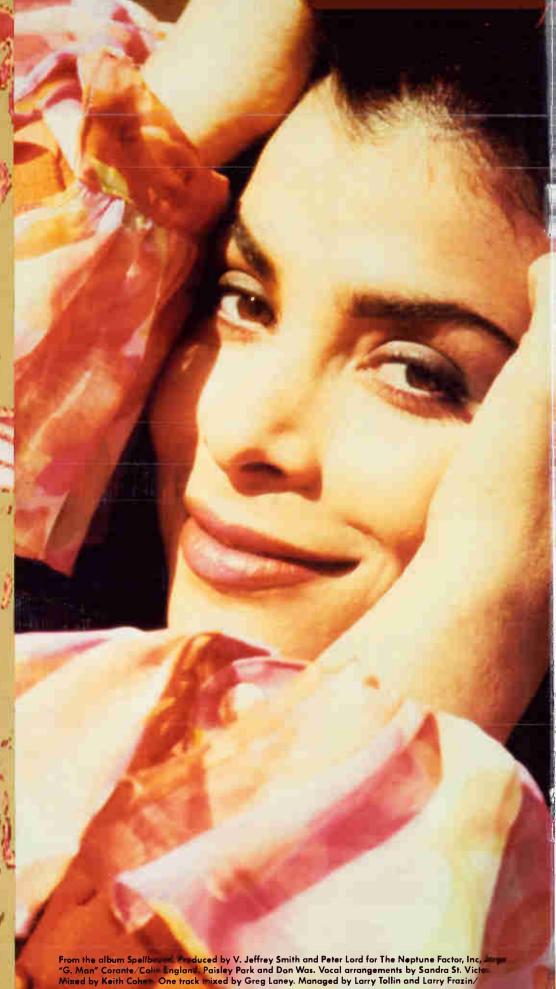




THE PROMISE BE A NEW DAY

The promise of a new day is the assurance of another hit from Paula Abdul, hot on the heels of her Na. 1 smash ballad "Rush Rush". This is the dance track your audience is waiting for.





WHAT THE HELL'S SO SUPREME ABOUT THAT COURT?

FRONT PAGE



July 8, 1991 Volume 5 Issue 249 \$6.00

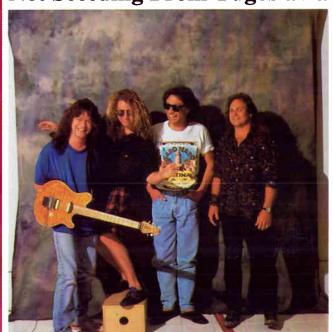
Network Chief Freston Blasts Texas Cable System For Dropping Channel

THEY WANT THEIR MTV!!!

Stand Up For Marley's Rights

Heirs to the Bob Marley estate, including the late reggae singer's widow Rita, are teaming up with current manager Chris Blackwell to try to thwart a \$16.2 million bid by MCA to purchase it. Rita Marley says the family "will match the highest offer" for the estate, which includes the musician's album catalog, as well as Tuff Gong recording studios and the record label. She and eleven other heirs were not entitled to inherit Marley's assets because he left no will after his death from cancer ten years ago. Control of the estate has been in the hands of a governmentappointed administrator since then, though Blackwell was appointed to manage it following a 1988 decision to reject the Island Records founder's \$8.2 million bid to buy it. Blackwell is loaning the Marley family some of the money it needs to make the purchase, and will continue to manage the estate in exchange for a percentage of the revenues. Although four of Marley's eleven children are in favor of accepting the MCA bid, the other seven (including Cedella and Ziggy) want to match the offer and buy the others out.

Not Seceding From Yugoslavia



VAN HALEN: Huge sales means a #1 chart spot. Eddie's still the gnarliest. Rock on, dude!

Branson: No Sale!!

Responding to a rash of rumors spread by good-for-nothing rumormongers (Ed Note: Hey, we're good for the bottom of bird cages!), Virgin Music Group Chairman Richard Branson issued the following statement:

"Due to unsettling rumors, we would like to make it clear that we have had several unsolicited approaches to merge or possibly

acquire the Virgin Music Group. These approaches have been rejected, as have all other previous approaches made by companies over the past 20 years."

According to HITS' Editor-In-Chief Lenny Beer: "We've received no offers for this useless waste of paper, but if we did, we'd unload this piece of crap so fast your head would spin!"

Did someone say something about censorship?

MTV Networks President/CEO Tom Freston reacted angrily to the Tyler, Texas-based TCA Cable System pulling the channel from the 350,000 subscribers who receive it in Texas, Idaho, Louisiana, Mississippi, New Mexico and Arkansas.

"They claim to be worried about 'increasing levels of violence, satanism and sexual depiction in videos which are lascivious, demonic morally questionable.' For a second, I thought he was talking about Charlie Minor," said Freston, reading from a letter sent to him by TCA President Fred Nichols. "This guy's been a problem for us for awhile now. He seems to be on a moral crusade."

According to Freston, TCA's contract with MTV Networks ended on midnight last Sunday (6/30), and that the systems are currently airing both VH-1 and Nickelodeon illegally. Since all TCA systems are addressable, Freston insists that those homes who don't wish to receive MTV can be locked out individually. He adds that Nichols' agreements with his individual franchises require them to be based on Christian values. "This is what can Continued On Page 14



C OF THE WEEK



Next Big Thing?

Here's a picture of Drahdiwaberl, an Austrian band with seven BMG European releases and a reputation for massive controversy. The band will be appearing on the opening night of the New Music Seminar, which means it will be witnessed exclusively by an overcrowded room of sweaty kids looking for a record deal. Do these bums have talent? Who knows? - But they fill up some of that nasty white space in our weekly waste of

Quick Hits

The Most Added singles of the week at Top 40 radio are #1 Michael Bolton (Columbia), #2 .38 Special (Charisma) #3 Rod Stewart (WB), #4 Bonnie Raitt (Capitol) and #5 DJ Jazzy Jeff (Jive). The new Aaron Neville cut (A&M) continues to gain momentum.

WILDCARD

THE KLF (ARISTA)

This Post Modern/dance smash has been exploding at MTV and now is hitting its stride at Top 40. It detonates 17-11 WIOQ, 22-17 WDFX, 16-13 WCKZ, 33-27 PWR95 and debuts at KMEL and B97. But the big action is the confirmation adds at Z100, WXKS. HOT977, WZOU, KS104, KHTK and PRO-FM. Sales are kicking in on both single and album as Rick B. makes his move to ciose.

Quick Greg's SBK Gig

Greg "On His Face"
Thompson has been appointed Sr. Vice President Promotion for SBK Records by his old pal Daniel "Pane In The" Glass, Exec. VP/GM for the label in charge of perms, manicures, suits and organizing the weekly racquetball tournament.

Prior to joining SBK, Thompson was the Vice President/General Manager of Jeff McClusky and As-



Greg Thompson: Second cutest curls in the biz.

sociates, where he stood out among the 3,267 people in Jeff's entourage. Before that, he was the Vice President of Pop Promotion at Chrysalis Records, where he had the second cutest cheekbones in the department.

Says Thompson: "SBK Records is incredible. The chance to be involved in its evolution is a once-in-alifetime opportunity. What Charles Koppelman, Martin **Bandier** and **Daniel Glass** have built is the definitive record company for the '90s and I look forward to the challenge of blowing even more smoke up their butts in the future. Can I meet **Phillips** Chynna Danny?"

Commented Glass on the appointment: "I have known and worked with Greg since his college days and he was a geek back then. But once I work on those curls, buff his nails, get him into a new Armani and onto the racquetball court, no one will be able to tell it's not me."

LaTour May Look Dumb...



Here's Smash artist LaTour (1) hanging with MTV's Downtown Julie Brown. who introduced the video. "People Are Still Having Sex." While LaTour doesn't really think Julie has any talent, nor does he really her, he spent a lot of money for a photographer so "she'd rub those massive gazambos against my shoulder." (Ed Note: Just another tasteless, sexist, immature comment from your #1 source for tasteless, sexist, immature comments. Thank you.)





Grammys Sing New York, New York

Citing the massive efforts made on behalf of a number of NARAS' Grammy-related activities, as well as the massive kickbacks he's received from corrupt city officials, NARAS President Mike Greene announced that this year's Grammy Awards would again be held in New York. "Yeah, I know the

city's a cesspool, but they comped me a room at the Waldorf," explained the charismatic (Ed Note: Zzzzz) leader. Mayor David Dinkins has reportedly suspended budget cuts temporarily to provide street lights, garbage pick-up and police protection around Radio City Music Hall.

Maybe Jay's O.K.



Hey, just because Jay Berman is President of the RIAA, does that mean he's only concerned with the 500 bootleg cassettes confiscated at a flea market outside Pasadena, California? Yes. But at least he's got some personality. Here's Jay looking like someone who wouldn't last five minutes in Louisiana. Gosh, this even seems obscene to us.

Who's More Riveting? Zach or Art





CALL NOW!!!

There's been plenty of debate over who the most riveting executive in the music biz is — and rightfully so — since MCA Executive VP Zoch Horowitz (l) and Capitol Executive VP Art Jaeger (r) can bowl anyone over with their overwhelmingly dynamic personalities. We're talking laugh riots, folks. Now, for the first time, we're asking you, our reader, to determine who the MOST RIVETING really is. Is it Zach? (Ed Note: Hyuck, hyuck — I just crack up thinking about that wildman.) Or is it Art? (Ed Note: I can never forget the time he eliminated a whole department — whatta loon!) That's right folks, call now and vote:

The Zach & Art Hotline (818) 501-7900

Two Photos We Ran Together

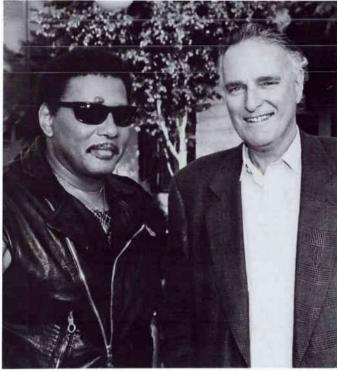


The photo on the left shows new Elektra sensation Desmond Child (c), who actually believes that the crew of saliva-ridden drooling losers who are telling him how much they like his records aren't really more interested in casually grazing their hand across Brooke Shields' (2nd from r) left buttock. Pictured (l-r): WKHI PD JJ "Hitman" McKay, indie Ron Kyle,



who, as always, is modeling the latest in K-Mart polyester fashion, The Des-Man, The Brooke-Woman and Elektra Sr. VP Promotion Rick Alden, who looks incredibly out of place standing next to Brooke Shields. We think the photo on the right says just about everything about the photo on the left.

Two Cool Guys



"No Jer, Robbie Nevil is on EMI. My name is Aaron Neville," said the legendary New Orleans voice to A&M ruler Jerry Moss, who responded, "What label are you on?" Moments later, Jerry asked someone to introduce him to Herb Alpert.

AIRHEAD

THE FOLKS IN LOUISIANA LOVE THE 90's...



OH YEAH, DAVID DUKE'S A EUNUCH ...

ON RECORDS

By Lenny Beer

Socially Relevant Music

TAKE NOTICE OF TONI CHILDS: The forthcoming Toni Childs single and video of "Got To Go Now" (A&M) is a socially relevant piece about the deterioration of family due to alcohol and subsequent physical abuse. It's a cross between Tracy Chapman's "Fast Car" and Suzanne Vega's "Luka" that speaks loudly to anyone who deals either directly or indirectly with these issues. It is a song that must be heard and a video that must be seen. We can't recommend it highly enough.... And speaking of family, the truly inspired pairing of Nat and Natalie Cole is quickly touching everyone, everywhere. Natalie's album of her father's songs, featuring the brilliant pairing of vocals on "Unforgettable," is fast becoming a social phenomenon reflected in massive album sales. The single, which is still in its infancy, has already catapulted the album to the top reaches of retail lists in only its third week out. As the single builds — and it will build big — the album sales could go to the moon. The Grammys are calling, loud and clear, and it's only July..... And speaking of Grammys, it's good to see that the momentum gained last year by Bonnie Raitt (Capitol) has continued upon the release of her new album. Big, out-of-the-box sales action proves that her fans, both old and new, are hungry for more great music. Now, if only Top 40 would come to the party.... And speaking of Top 40, it is becoming increasingly difficult promotion departments to close hit records, and no one to know Legitimate hit records are not receiving the exposure they

deserve. Some believe this is a problem caused by the increasing fragmentation of radio formats. Our guess is that too many programmers are A&R'ing the hits instead of playing them. Is there a solution? We're throwing this one up for grabs..... We've said it before and we'll say it again — Stevie Wonder's "Jungle Fever" album is sensational. It stands alongside his best work ever Liked the **Seal** (Sire/WB) single and video when I first saw it months ago. Like it even more now. Talk about a hypnotic hook..... Chris Whitley, Chris Whitley, Chris Whitley —Thank you!.... And finally, Jive's new P&D deal (with promotional help) with RCA will be scoring a major home run with the bases loaded upon the release of the DJ Jazzy Jeff & The Fresh Prince album later this month. The "Summertime" single is the hottest record in the street, and pre-orders on the elpee are gaining momentum with each passing day.

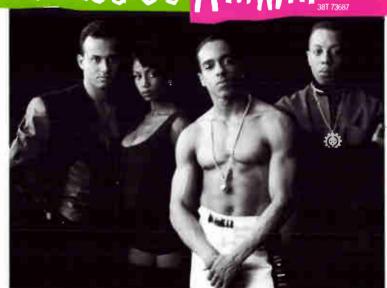


Toni Childs: Watch the video, feel the power.



Things That Make You Go Hmmmm





The new single and video from their worldwide, three million - selling debut album, Gonna Make You Sweat. SEE C+C ON THE CLUB MTYTOUR THIS SUMMER.

Produced by Robert Clivillés + David Cole for Cole/Clivillés Music Enterprises





ONCOLUMBIA

Lunch Time For Toni & Anita Pumped Up



Talk about swell guys. Here's Capitol Vice President of Sales Lou Mann (2nd from 1) and Sr. Director of Sales George Nunes (r) visiting HITS' cesspool in Sherman Oaks to help our own Anita Webb (1) and Toni Profera (2nd from r) eat lunch. Nice thought guys, but can you say the word, "bulldozer"? As you read this, Toni and Anita are still hungry.

MTV Responds

Continued From Page 9 happen when a monopoly tries to control the media."

As for whether TCA's actions could be repeated elsewhere in the country, Freston says, "This seems to be an isolated nut-case. It's rather ironic that people Leningrad have the choice to watch MTV 24 hours a day, but that now, people won't have that choice in Amarillo, Texas."



MTV action this week includes the following adds: Rod Stewart (WB), Cher Young MC (Geffen), (Capitol), Slaughter (Interscope), Siouxsie & Banshees (Geffen), Foreigner (Atlantic), Kix (Atlantic) and Ratt (Atlantic). Rotation increases go to DJ Jazzy Jeff & Fresh Prince (Jive) and Ric Ocasek (Reprise).

Is This Any Way To Treat Legends?



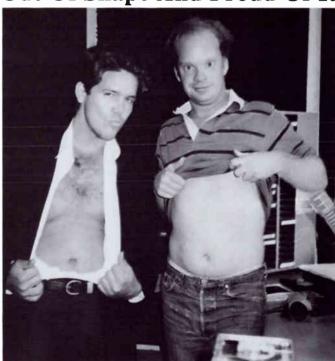
EMI threw a bash to celebrate its "Legends Of Rock N' Roll" series at Mickey Mantle's Restaurant, where the food really sucks, but at least Mickey agrees to show up and pretend like he really cares if you live or die. Pictured (l-r): EMI's Howie Gabriel, Jan & Dean's Dean Torrance, EMI Sr. VP Marketing Jim Cawley, Exec. VP/GM Ron Urban, Les Paul, Bobby Vee. EMI President/CEO Sal Licata and Billy Jay Kramer of Billy Jay & The Dakotas.

Perhaps the only thing good you can say about this horror show is that at least they practice what they preach.

Denise (Dee) Barnes, host of Fox-TV's syndicated rap show, "Pump It Up," has filed a \$22 million suit against four members of N.W.A.. She accused one, Andre Young a.k.a. Dr. Dre, of as-

sault and battery and emotional distress, while citing band members Eric "Eqzy-E" Wriaht. Lorenzo "M.C. Ren" Patterson and Antoine "Yella" Carraby for libel. slander and emotional distress. The incident took place at a private party for Bytches With Problems at the Po Na Na Souk nightclub in Hollywood.

Out Of Shape And Proud Of It



Shown disappointing millions of sexually frustrated soap opera fans everywhere is A&M's pop sensation Michael Damian (1), who became confident enough to pose in photos like this only after the acquisition of a prosthetic penis. While this may seem like a tasteless and immature photo caption to you, at least it enabled us to print the term "prosthetic penis." Thank you for your understanding. Geek on the right is KSLY Asst. PD Dean Clark.

Santana Smoked

Latin rock guitar legend Carlos Santana was popped for a misdemeanor drug charge at the Houston International Airport by U.S. customs agents who discovered five grams of marijuana in his luggage. Santana was returning to the States from

Mexico. After posting \$500 bond, he was released from the city jail. Houston officials are reportedly considering additional charges against Santana for sneezing during the national anthem and voting for McGovern in '72.





CROSSOVER!

AVG. MOVE: 4.70!

MOJO	add		HOT97	12-4
PWR95	add		Z100	17-14
FM102	add		WIOQ	28-16
Q106	add		WKSS	20-16
WNVZ	add		B96	24-19
B95	add		KMEL	30-25
KKSS	deb	23	WXKS	35-30

"GOT A LOVE FOR YOU"

BREAKING AT: PWR106 WTIC



"BORROWED LOVE"



INGOBOYS

FROM THE ALBUM THE BEST OF BINGOBOYS
FEATURING ARNOLD JARVIS

FLASHMAKER!

KMEL	add		B95	16-13	BREAKING AT:
B93	add		Q995	18-15	HOT97
KCAQ	add		PWR102	18-15	PWR106
KISR	add		HOT102	21-18	B96
XL93	add		KKSS	23-19	PWR95
KC101	add		WMXP	24-20	KKFR
WRHT	add		WNVZ	28-23	HOT97.7
			WILN	39-31	WTIC
Y107	deb	31	KJ103	35-32	KS104
KBFM	deb	37	KZFM	39-33	WJMO



ICKI RICHARDS

ON YOUR DESK NOW!

READY FOR ADDS 7/8-7/9!

"SUMMER BREEZE"

FROM THE ALBUM NAKED (TO THE WORLD)



Cat's Meow At Def Am

Cat "Got Your Tongue?" Collins is the new Vice President Promotion and Field Operations at Def American Recordings, appointed by label owner Rick Rubin, who marked the occasion by performing a Santerían bloodmingling ceremony presided over by Andrew Dice Clay and Bushwick Bill of the



Cat Collins: Likes his steak raw.

Geto Boys.

In his new post, Collins will oversee all national Top 40 and Album Radio promotion efforts with tiny voodoo dolls of the nation's leading Program Directors. He'll also serve as Def American's liaison with the Warner Bros. and Reprise promotion staffs, sticking pins into a life-size poster of Rich Fitzgerald if necessary. In addition, Collins will be required to find vestal virgins for human sacrifices at Slayer shows, while reporting to Executive Witch Doctor Mark DiDia.

Collins was previously regional promotion director, for Geffen Records, based in Nashville, where he was in charge of keeping Black Crowe lead singer Chris Robinson fed.

Said DiDia: "Cat is an amazing promotion man. He should offer a marvelous transfusion of... talent to this company."

a rundown of executives on the move









Haynes

Donnelly

Murray

Cagan

At Relativity Records, where Kerry's Cooley and we like to ride in Jennifer's Carr, Sarah "How About A Roll In The" Haynes has been promoted to Nat'l. Promo. Dir. by Alan "Walk Don't" Grunblatt, VP Marketing and Promotion for the label. Haynes was previously a lingerie model for the Victoria's Secret catalog.... "Peanut Butter" Anne "Jelly" Don**nelly** has been appointed Dir. of Advtg. for Atlantic Records, by Shelley "Nincomp" Cooper, VP of Creative Services for the label. Donnelly comes to the label from GRP and PolyGram, where she took a total of three years off in coffee breaks.... "Don't Call Me Nancy" Drew Murray has been re-named "That Aging Hippy Who's Now Sr. Director Rock Promotion" for Mercury Records by David "Clorox" Leach, Sr. VP Promotion for the label. Said Leach: "That's not really his hair, is it?"... Emily "Vanilli" Cagan has been promoted to Natl. Sales Coor. by Keith "High C" Altomare, VP Sales for the label. Cagan will be locked in a closet and forced to listen to Phyllis Diller's version of "Satisfaction" until she cries, "Uncle!"... At EMI Records, where it pays

to be pals with Sal, Bruce "The Tortoise And The" Harris has been named Product Mgr. by Howard Gabriel "Sabatini," Sr. Dir. Mktg. for the label. Harris has been with Elektra and CBS, and signed such acts as Culture Club, the Clash, XTC, Adam Ant and the Fabulous Poodles. His six o'clock shadow is modeled after Richard Nixon's.... Dave "Vince" Lombardi has been promoted to Nat'l. Album Promo. Mgr. for Warner Bros. Records by **Kenny** "In The Groin" **Puvogel**, VP Promotion for the label. Lombardi's lifelong wish has been to fill his athletic cup... Francesca DeFeo "Means Ugly en Español" has been hired as Asst. Dir. Publicity Columbia Records by Mary Ellen "That Darn" Cataneo, VP Publicity for the label.... "Life Is A Bowl Of" Sheri **Levine** has been promoted to W.C. Publicity Coordinator for Atlantic Records by "Jamaican Meat" Patti Conte. VP Press & Publicity for the label. (Ed Note: In the spirit of the Fourth Of July, we proudly point to the many corrupt foreign dictatorships we've installed in the interest of multinational corporate profits. Have a wonderful 4th and God bless America.)

MOVIE SCORES

TITLE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUND TRACK
1 NAKED GUN 21/2	20.8m	8754	20.8m	_
2 ROBIN HOOD	13.1m	5511	79.3m	Morgan
3 CITY SLICKERS	8.9m	4240	61.2m	_
4 THE ROCKETEER	7.2m	3789	21.6m	_
5 DYING YOUNG	4.7m	3019	18.6m	Arista
6 BACKDRAFT	3.6m	1985	59.7m	RCA
7 JUNGLE FEVER	2.6m	3115	23.7m	Motown
8 THELMA & LOUISE	2.2m	2055	29.1m	MCA
9 SOAPDISH	2.0m	1646	27.3m	_
10 WHAT ABOUT BOB?	1.9m	1289	53.2m	_



Lombardi

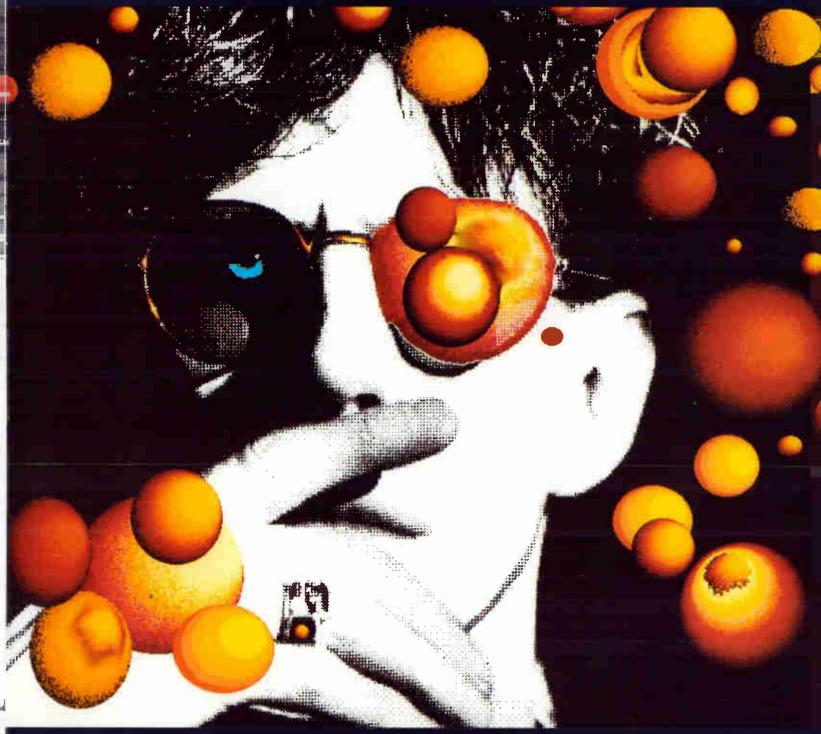




DeFeo

Levine

ric ocasek



"rockaway" the new single

produced by nile rodgers and ric ocasek from the album <u>fireball</u> <u>zone</u>

management: jeff kramer/ok management



CHESNEY



HAWKES

FEATURED IN THE FILM "DOC HOLLYWOOD" STARRING MICHAEL J. FOX

THE
ONE
AND
NLY

OUT OF THE BOX!

KBEQ add WPST add B98 add KISR add **CK105** add **WJMX** add add **KFMW** add **WKSF** KNOE WLAN add add **WMXF** add **KZOZ** add **WABB** add **WPFR** add WAYS add WQUT add **WRHT** add **WHTO** add add WILN add **ZFUN**

FROM THE ALBUM "CHESNEY HAWKES"
WRITTEN BY NIK KERSHAW, PRODUCED BY ALAN SHACKLOCK AND NIK KERSHAW.
REMIXED BY MICK GUZAUSKI, MANAGEMENT: BILL CURBISHLEY OF TRINIFOLD
MANAGEMENT AND LEN HAWKES.

P & © 1991 CHRYSALIS RECORDS, INC.



NEAR TRUTHS

By I. B. Bad. Los Angeles

Out on the road, a rough Summer is only getting rougher. Promoter Joseph Entertainment, which handles major venues Hershev Park. Lake Compounce and Alpine Valley, appears to be in trouble. Tickets for a number of big-name shows, including AC/DC and Stevie Nicks. have already gone on sale, with Ticketmaster saving that revenue derived from those sales has been handed over to promoter Joseph Balestrieri. who is reportedly telling acts there are insufficient funds to cover deposits. Grim tales from one of the grimmest touring Summers in memory..... All the buzz about California's seven-year personal services statute may seem like legal boredom now, but look for massive tremors to come as said statute looks like it will be tested on a number of fronts. Insiders are pointing to the proliferation of many new labels and subsequent intense competition for talent as the catalyst for artists to test the legal waters. Stay tuned..... And all the chatter and subsequent denials over a Virgin sale by Richard Branson comes at a time when the successful indie has around one vear left on its WEA distribu-

He'll Be Back

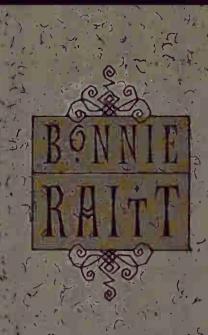


Arnold: Is good with Guns. Has a future in Top 40 Promotion.

tion deal. Industry buzzers are counting out debt-saddled Time-Warner as a possible buyer, though the same buzzers make WEA the odds-on favorite to retain distribution rights if Branson remains indie.... Speaking of WEA, don't look for it or Sony to pick up the Rolling Stones deal that's being shopped. Said deal covers four new projects, a solo Mick Jagger project and the Rolling Stones Records catalog. It reportedly goes for around a cool \$50 mill. Some are velling risky, but some expansion-minded companies are very much in the running..... Are longtime associates Clarence Avant and Ron Sweeney parting company?.... And how ugly will one label/manager showdown get?...."Terminator 2" looks like a mega-smash and should bolster the Guns N' Roses single at radio. The Guns' album won't hit until early September.... WEA U.S. label heads reportedly in a push to keep WEA U.K.'s Rob Dickens in the family. Dickens is rumored to be very popular over at Jim Fifield's EMI.... The Natalie Cole project is a three-format smash, with the album jumping to #5 in its infancy..... One very hot creative duo about to make a major attorney switch from West Coast to East Coast And with the Grammys moving to N.Y. for the second year in a row, there's chatter over The Rock N' Roll Hall Of Fame dinner headed to Smog City..... What environmentally correct CD package from an environmentally concerned artist is being accompanied by a press kit big enough to wipe out a small forest?.... Names in the Rumor Prince Rupert Lowenstein, Richard Leher, Connie Johnson. Mickey Eichner and Keith Altomare.

BUNNIH RAITT IS A BUP 44MHIT NEGDAD) A MEULH HORMAU WULLI LEKNICHTI E

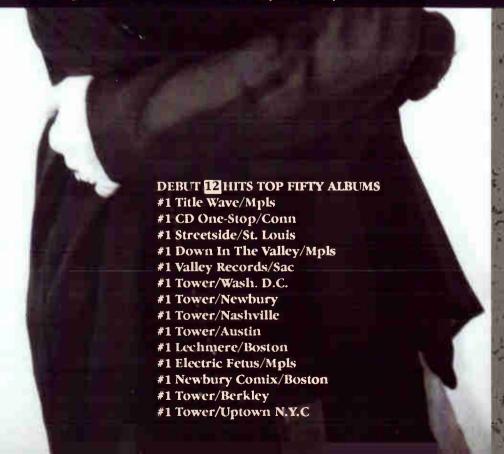




MOST ADDED! CROSSOVERS WINNER! EARPICKS WINNER! BREAKOUTS WINNER!

SOMETHING TO TALK ABOUT

The first single and video from the new Capitol Compact Disc, Cassette and Record Luck Of The Draw.



1 K	7 i .	· · · .	
KXYO	add	WZKS V	add
	-	WIFC	add
KRXY	add	KYYY	add
KISN	add	WPFR	add
WGRD	add	KZIO	add
KFTZ	add	WBBQ	add
KFQB	add	KTRS	add
WAAL	add	99. 9 KHI	add
99KG	add	WWFX	add
WPST	add	WKSF	add
WQUT	add	I95	add
KKHT	add	KTUX	add
WAYS	add	WCGQ	add
WIXX	add i	WABB	add
KTMT	add	WERZ	add
ZFUN	add	WLAN	add
KCMQ	add	KZOZ	add ·
Z102	add	KNOE	add
PWR92	add	KISR	add
WNYP	add	KFMW	add
7.7	1.		

Produced by

Don Was and Bonnie Raitt

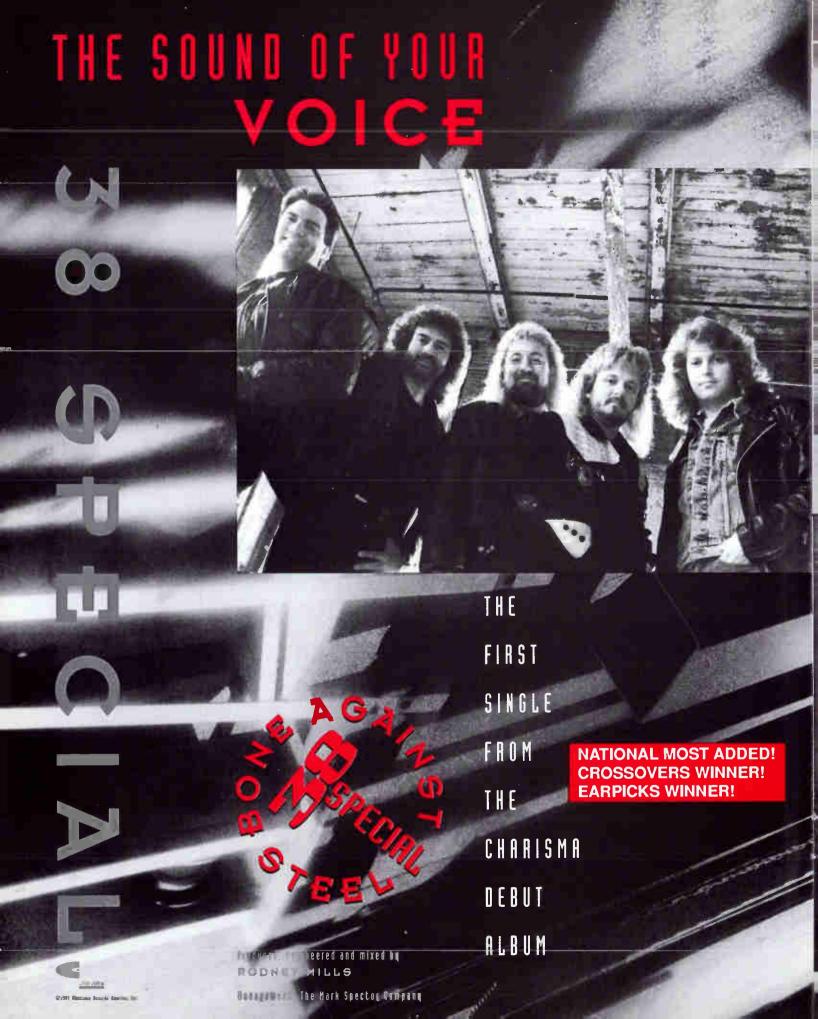
Management:

Danny Goldberg, Ron Stone and Jeffrey Hersch

for Gold Mountain Entertainment.

Capitol

©1991 Capitol Records, Inc





LETTERS

Pass Over

Dear Dennis:

Thanks for the mention in Front Page. In honor of your thoughtfulness, I have decided not to pad any bills for an entire month. If, as a result of this, the city shuts off our electricity, may I run an extension cord over to your place?

P.S. Did I mention that I plugged *Hits* in my book?

Best regards, Donald S. Passman Gang, Tyre, Ramer & Brown

Dennis replies: Yo Don, that hand-held personal vibrator you have plugged into the computer room has already raised our power bill \$1,768 a month. Doesn't that thing take batteries?

Positive Negativity

Dear Ivana:

Re: the proposed package tour of Sisters of Mercy/Gang of Four/Fixx/Public Enemy. "Basic math tells me that 3 negatives 'times' one positive is *still* a negative."

Y'know, I've been reading "Post Toasted" since its inception — and I still can't figure out who your "one positive" is. Please advise.

Yours in 4/4, Andy Schwartz Epic Records

Ivana replies: Details, details. Don't bother me with trifles, Andy, I'm busy listening to the Posies and musing about the creeping entropy of the cosmos. According to Cartesian dualistic theory, each of the four acts is one part negative to three parts positive, meaning 4 X 1/4= 1 positive. Of course, that doesn't include the Fixx, whose one positive is a negative, Gang of Four, who are actually negative two, nor Sisters of Mercy, who are so negative, they're positive. Got that now?

Melvined Dudes

Roy Trakin:

A friend of mine who teaches history at San Dimas High School told me two of his students sent a letter to your magazine, soliciting your help in securing them a record deal. The students, Theodore Logan and William Preston, made unauthorized use of school stationery, and have been expelled (just one week before the end of school — ouch!) When said letter comes across your desk, I hope you pay its contents no mind.

Sincerely, Wallace Ross Solters Roskin Friedman

HITS replies: And we thought they were close friends of Pauly Shore. Yo Wally, you got two pitches for "Bill & Ted" in the guise of bogus "Letters to the Editor" for free. We start charging for the next one.

Praise Jesus

Dear HITS:

Your June 7th cover of Jesus Jones was absolutely brilliant. Since you all so rarely do anything tasteful, I thought you should be rewarded. Sausages en route under separate cover.

Best regards,
Pat Lucas
EMI Music Publishing

HITS replies: If you liked that, Pat, you should love our next cover — MC Moishe and Easy Irving basking in the sun in Miami. Which reminds me, we still haven't received those sausages.



FAR TRUTHS

By Danny Fields, New York

(Danny Fields is on Fire Island trawling for gefiltefish mousse, so this week's guest gastronomist is Andy Schwartz.)

The buzz was on when Giant Records brought Chicago singer/songwriter Michael Mc-Dermott to town to showcase his Don Gehman-produced debut, "620 W. Surf." Warner Sister Liz Rosenberg kicked things off with a sumptuous luncheon at Bunny HQ. At Michael's full-band set at the Lone Star Roadhouse, you couldn't raise a long-neck without spilling some on the likes of SBK's Charles Koppelman, Martin Bandier and Daniel Glass; MTV's Abraham Konowitch: Giant's Brian Koppelman (who inked the artist), John Sigler and mgr. Ron fourth Timothy White, Bill Flanagan and Stephen Holden; and alltime heavies Michael Klenfner, Bob Buziak, Linda Stein, Bill McGathy, Bob Feiden, Bruce Moser and Mitchell Cohen. Koppelman Sr. and Stein came back for more McD the next night at C.B.G.B., along with VH-1's Michael Simon, CAA's Rob Light and master publicist Kathy Schenker.... Upstairs at fabulous Flamingo East was the place to be when Jon Bon Jovi presented Billy Falcon, whose "Pretty Blue World" is the latest release on the rocker's new Mercury-affiliated Jambco label. Joining Jon and mgr. Doc McGhee in the celebration MTV's Abbaroo Konowitch and John Canelli, Spin's Bob Guccione Jr., and a horde of Poly and Merc types like Alain Levy, Mike Bone, Ed Eckstine, Peter Takiff, Bob Skoro, Jeff Brody, David Leach, Jim Lewis, Drew Murray. John Mazzaco, Dawn Bridges and Lauren Murphy. There was plenty of champagne to wash down the spring rolls, chicken liver pate, cheese tortellini, miniquiches, fresh salmon, As-

Sumptuous "Surf"!



Michael McDermott: The Giant buzz was on.

bury sand mousse and - following Billy's roof-raising performance — Danny's personal chocolate-covered strawberries. Why, we've been Billy Falcon fans since his "Burning Rose" album on U.A. back in '77. Ooops, did we say something wrong?... Pop-gospel powerhouses The Sounds of Blackness have the first release on Jimmy Jam and Terry Lewis' new Perspective inprint via A&M. The Minneapolis group's joyous a cappella sound filled Flamingo East while VH-1's Norman Schoenfeld and Ed Bennett, MTV's Doug Herzog, Elle's Randall Koral, Details' David Keeps and Billboard's Janine McAdams and Thom Duffy belted back bubbly and munched on fried calamari, spring rolls and veggies with green goddess dip. Perspective GM Karen Kennedy and the A&M publicity posse - Wayne Isaak, Lauren Zelisko, Carol Earle and Monique Augusto were at it again the next night with a second, retail-oriented TSOB bash at B. Smith's, where labeloso Boo Frazier squired Dizzy Gillespie around a room crowded with the likes of Jam & Lewis, Richie Gallo, Nodia Breen, Jim Caparro, Rick Rogers and Bernadette Williams, scarfing down delicacies far too numerous to mention.

STATSHEET

ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
BRYAN ADAMS	8.86	172	24	8	10		9
DJ J.JEFF & F.PRINCE	4.90	48	11	4	10	-	10
NATALIE COLE	4.83	3	1	0	8	10	7
AMY GRANT	4.45	107	26	3	8	9	7
LENNY KRAVITZ	4.21	92	31	6	7	6	8
BOYZ II MEN	4.00	15	7	4	9	8	9
ROXETTE	3.98	88	18	4	8	6	7
RYTHM SYNDICATE	3.92	96	75	28	10	1	9
SCORPIONS	3.91	59	21	5	9	8	8
CORINA	3.83	71	30	10	8	Γ-	8
NELSON	3.81	55	1	0	8	1	1
HEAVY D & THE BOYZ	3.78	11	2	0	6		6
BLACK CROWES	3.75	53	4	1	6	10	1
FRED SCHNEIDER	3.61	13	3	0	8		1
FIREHOUSE	3.60	45	0	0	8	7	1
CHER	3.52	73	9	0	3	7	3
HI-FIVE	3.30	23	6	4	8	4	7
SEAL	3.22	48	2	0	3	2	1
TARA KEMP	3.19	81	88	3 3	5	1	7
DESMOND CHILD	3.17	41	0	0	7	1	1
TOM PETTY	3.10	26	1	1	2		1
ROD STEWART	3.08	37	0	0	2	8	-
ESCAPE CLUB	3.03	54	63	22	9		7
ICY BLU	2.87	10	1	0	5	-	1
WILSON PHILLIPS	2.81	48	43	4	2	8	6
CANDY DULFER	2.77	47	42	11	7	4	8
CATHY DENNIS	2.73	31	0	0	2	1	1
AFTER 7	2.49	21	14	7	2	1	8
GUNS N' ROSES	2.42	9	1	0	6	-	19
K.L.F.	2.38	14	0	0	5	1	5
LISA LISA/CULT JAM	2.29	13	2	0	3	-	8
TRIXTER	2.15	15	6	3	8	1	1
ROBBIE NEVIL	2.1	23	0	0	1	-	1
STEVIE WONDER	2.00	5	0	0	2	9	1

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

from the album VAGABOND HEART

The MOTOWN

MOST ADDED 2 WEEKS IN A ROW! AKERS WINNER! 45-38 HITS TOP FIFTY SINGLES! **E HITS TOP FIFTY ALBUMS!**

						SLY96	deb
						KISN	deb
MOJO	add	KKYK	add	KYYY	add	KJ103	deb
КНМХ	add	K106	add	KZ93	add	WHHY	deb
PRO-FM	add	WYCR	add	KZIO	add	WFLY	deb
Y100	add	KIKX	add	WAZY	add	KPLZ	deb
KKRZ	add	FM104	add	WBWB	add	KFRX	deb
WPHR	add	KAY107	add	103CIR	add	WXKS	deb
WKDD	add	KGOT	add	WFHT	add	KXXR	deb
XL106	add	KQIZ	add	WHOT	add	WTIC	deb
WKSI	add	KYRK	add	WILN	add		
Z99	add	XL93	add	WKEE	add	KOHT	27-23
K92	add	95XXX	add	WMXF	add	WBLI	30-26
KOKO	add	KBOZ	add	WPRR	add	WBPR	35-26
WBBQ	add	KC101	add	WQUT	add	B94	30-27
WERZ	add	KFBQ	add	WSTO	add	KRXY	33-30
WNNK	add	KLYV	add	WSTW	add	WJLQ	38-30
KF95	add	KNIN	add	WVBS	add	WQGN	38-32
JET-FM	add	KTRS	add	WZOK	add	B93	38-34
				Y102	add	WWFX	39-34
Produced 1	W Kich	ard Perry				*****	00-04

KCMQ

WMEE

WNCI

WNYP

WQID

deb

deb

deb

deb

deb



BIN

Produced by Richard Perry.

from the album SEAL **MOST ADDED 4 CONSECUTIVE WEEKS! OVER 20 NEW STATIONS AND 23 DEBUTS! DEBUT 44 HITS TOP FIFTY SINGLES!**

HOT94.7	add	WKRZ	add
WDFX	add	WYCR	add
WKBQ	add	HOT95	add
KOY	add	KKRD	add
WMXP	add	Q101	add
WNVZ	add	WBNQ	add
WKSS	add	WBPR	add
WDJX	add	WBXX	add
98PXY	add	WIKZ	add
G105	add	WILN	add
KQKQ	add	WQUT	add
		WSPK	add

WMEE deb WRQK deb 26 FM104 deb 26 **KPLZ** deb 27 **KDWB** deb 27 WNNK deb 27 28 WERZ deb deb 28 KIKX WAPE deb 29 30 Y102 deb 38 KXXR deb WTIC **KRBE** 6-6

WGTZ 13-10 **Z99** 19-13 WCGQ 16-13 K96.7 21-17 WPST 27-19 **WIXX** 29-20 KMEL 27-21 KAKS 31-22 KNOE 31-23

Produced by Trevor Horn Management: Steven Jensen and Martin Kirkup Direct Management Group



27-24 29-25 33-25 32-25 33-25 30-25 32-26 29-26 32-26 30-27 33-27 39-27 32-28 33-28 39-29 36-29 35-29 34-29 34-29 37-29 34-30 36-30 36-31





KEITH washington

FLASHMAKER! 29 HITS TOP FIFTY SINGLES!

"kissing you"

from the album MAKE TIME FOR LOVE

iioiii uic	aiouiii ivii	IILD I IIIVID I V	JIC DO V
KG95	add	WFHT	7-5
KDON	deb 31	WKSS	7-6
WZKS	deb 37	WQXA	10-7
WZRS	den 37	KZFM	10-8
KMEL	2-2	KPRR	8-8
WPGC	3-3	WMXP	18-12
WNVZ	6-4	194	20-17

WXKS 21-18 KKMG 21-18 **KTFM** 22-19 PWR102 23-20 **B95** 25-22 27-23 Q106 40-32 **KXXR KCAQ** 36-33 38-34 WCGQ **WVBS** 38-34 **KFFM** 40-36







Produced by Keith Washington and Trey Stone



REQUESTS

Jesus is rising once again.

LW	TW	ARTIST	TITLE	LABEL	нотѕ	INCL	UDIN	G	%
5	1	BRYAN ADAMS	EVERYTHING I DO	A&M/M.CREEK	115	Z100 Q105	KEGL PWR99	WEGX MIX96	60
2	2	COLOR ME BADD	I WANNA SEX YOU UP	GIANT	110	KIIS Q106	PRO-FM WKBQ	B97 WZPL	57
1	3	PAULA ABDUL	RUSH RUSH	CAPT/VIRGIN	103	B104 KRBE	PWR96 Q106	WIOQ MOJO	53
3	4	EMF	UNBELIEVABLE	ЕМІ	87	Z100 WKBQ	PWR95 Q105	WZOU KTFM	45
4	5	EXTREME	MORE THAN WORDS	A&M	72	Z100 WHYT	KIIS Q102	KKBQ WIOQ	37
8	6	JESUS JONES	RIGHT HERE	SBK	48	PWR95 Y100	B104 WEGX	WAVA WAPE	25
6	7	R.SYNDICATE	P.A.S.S.I.O.N.	IMPACT	44	KRBE WZPL	B94 HOT949	Y100 Z90	23
10	8	ESCAPE CLUB	I'LL BE THERE	ATLANTIC	40	KKBQ B94	B97 WABB	WKBQ WBWB	20
7	9	AB CREATION	PLAYGROUND	MOTOWN	40	KKBQ KEGL	WZOU WIOQ	WAVA Q106	20
9	10	SALT-N-PEPA	DO YOU WANT ME	NEXT PLATEAU	39	WZOU HOT102	Q105 HOT949	Q106 K967	20
15	11	JAZZY JEFF	SUMMERTIME	JIVE	36	Z100 HOT97	PRO-FM FM102	KMEL MOJO	18
12	12	STEELHEART	I'LL NEVER	MCA	33	WZPL KATM	WRQN WSTO	KZZB KKRD	17
11	13	SCORPIONS	WIND OF CHANGE	MERCURY	31	Z100 KATM	WAPE WWFX	KZZB WHHY	16
20	14	FIREHOUSE	LOVE OF A	EPIC	27	WRVQ Q104	WAPE WLRW	WRQK WSTO	14
18	15	NELSON	ONLY TIME	DGC	22	Z100 WEGX	MOJO JET-FM	Y100 MIX96	11
16	16	CRYSTAL WATERS	GYPSY WOMAN	MERCURY	22	WXKS WAPE	B93 HOT949	KCAQ KKRD	11
17	17	CORINA	TEMPTATION	ATCO	22	KKRZ Z90	WAPE KLUC	HOT949 WQXA	11
•••	18	AMY GRANT	EVERY HEARTBEAT	A&M	22	WAVA HOT102	KKRZ WEGX	Q95 WAPE	11
14	19	MICHAEL W. SMITH	PLACE IN	REUN/GEF	19	KUBE WEGX	WAVA WZPL	B94 G105	9
19	20	ROXETTE	FADING LIKE	EMI	18	B97 KBFM	WNNK KLUC	WAPE KBOZ	9
	- 0		the same of the sa	No. of Concession, Name of Street, or other Desires, Name of Street, or other Desires, Name of Street, Name of	The Real Property lies	THE RESERVE	STATE AND	A PLANE	-

Total stations reporting this week: 191

STEVIE WONDER

GOTTA HAVE YOU

CROSSOVER! 18 HITS TOP ALBUMS!

KMEL	add
WHYT	add
HOT97.7	add
WBBQ	add
KYRK	add
HOT95	add
WFHT	add
WFMF	add
WVSR	add

WNYP WMXP WGRD G105 Z102 WQGN KZZU KISR	deb deb deb deb deb deb	22 30 34 34 37 38 39 39
KISR	deb	39

SLY96	16-11
WRHT	39-25
WWFX	36-31

BREAKING AT: WPGC 999KHI **KXXR KBFM** WKSS KNOE **KSMB** KCAQ WAPE **KTRS WPST** WAYS WOKI **WBXX** KIKX **WHTO WZKX** WIXX **WJMX**









KTFM add **WJMO** add **KKYK** add **KYRK** add **WFMF** add WHOT add

Motownshill

21 HITS TOP FIFTY ALBUMS!

WPGC	1-1	BREAKIN	G AT:
KMEL	4-1	PRO-FM	FM102
HOT97.7	2-2	KKFR	WBPR
WQXA	14-5		
WIOQ	11-7		
PWR102	12-7	HOT SAI	LES AT:
WARAND	20 40	#2 Mucic	Poonl

17-12 194 WHYT 17-13 23-14 **WFHT** KS104 23-16 **KKMG** 22-17 **WKSS** 23-19 Q106 23-20 **HOT95** 29-21 Z102 27-23 **KDON** 29-26 **WCKZ** 34-27

PWR106 33-30

34-27

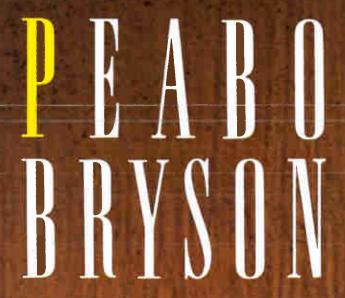
37-33

KZFM

WTIC

Music People/Oakland #2 Galaxy One Stop/Pitts #3 Record Bar/Natl #3 Streetside/St.Louis #3 Northern Lights/MpIs #4 Central South/Nashville #6 Sound Warehouse/Dallas #7 Tower/Tacoma #7 Record & Tape Outlet/Col #8 Sound Of/Phila #8 Fletcher One-Stop/Chicago #8 Richman Bros/New Jersey #8 S.W. Wholesale/Houston #9 Tower/Berkley

#10 Kemp Mill/Washington DC



IT'S NOT JUST THE MUSIC.
IT'S NOT JUST THE ROMANCE.
IT'S THE VOICE...

Can You Stop The Rain,

the searing new single from one of Top 40's most passionate and powerful vocalists.

From his highly-anticipated Columbia debut, "Can You Stop The Raim."

ON COLUMBIA.

FLASHMAKER

BREAKING AT:

WXKS B95 WMXP WPGC

WAPE Y100

FM102 KKFR

HOT97.7 Q106

WBLI KDWB

WCKZ WNCI

KMEL Q995 Y107 KHTK

WZOU FM100

Z100

- "Could Go #1... Grammy winner."
- Frankle Blue, Z100
- "Could be #1 smash."
- Mr. Ed, KĐWB
- "Very strong ballad."
- Dana Lundon, HOT102
- "Strong research. Great song."
- Keith Naftaly, KMEL
- "This summer's dim the lights & do the love-touch-hug & squeeze award goes to Peabo. It is a home run!"
- John Christian, HOT97.7
- "A solid, soothing, sensuous song that will melt your daytime lines."
- Trevor Carey, B95

Produced and Arranged by Walter Afanasieff
Executive Producers: Jay Landers and D.l.
Management: David M. Franklin and Associates

Columbia" Reg. U.S. Pat. & Tm. Off. Marca Registrada. © 1991 Sony - Entertainment Dic.





FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

D.J. Jazzy Jeff & Fresh Prince are scoring bigtime with this one as it flies up the charts with major sales and requests all the way! Also strong are Michael Bolton's new one which racks up all the winnings this week, and Rod Stewart, whose second single has another stellar week. And those German rockers, The Scorpions, make their album sales soar thanks to this awesome power ballad. Huge phones are certainly helping!



DJ JUJEFF & F.PRINCE SUMMERTIME JIVE

Singles: 15* Albums: — Avg Move: 4.89 Aggrssv: 46
This one is a stone cold smash and if you don't believe it just look at the facts: Request chart #11, Singles chart #15 and hot new adds at PWR96, Q102, PRO-FM, KOY, WPHR, K96.7, WKSE, 95XXX, 99KG, 194, KCHX, KCMQ, WIKZ, WOVV, WPRR, WPXR, WVSR, WYKS, WBPR, WQGN, KKRD, KWNZ, 103CIR, XL106, WDJX, WZKS, 98PXY, G105, KRQ, WBBQ and Z102. Big moves include 9-4 WHYT, 12-8 WDFX. 8-3 KMEL, 6-2 Q106, 18-10 WTIC, 12-8 WKSS, 16-10 WNVZ, 13-9 KGGI, 26-18 Z100, 21-17 HOT97, 25-20 PWR106, 21-16 B96, 26-22 WXKS, 22-18 WZOU, 22-15 PWR95 and 22-14 WIOQ.



MICHAEL BOLTON TIMELOVE COLUMBIA

Singles: 42* Albums: 8

This one flew this week just as expected and it landed on these Top 40's: Z100, MOJO, KIIS, KKBQ, KHMX, KUBE, KPLZ, Y100, WEGX, KKRZ, KXYQ, PWR99, B94, KBEQ, KXXR, Q102, WKBQ, KDWB, WTIC, KRXY, B93, WNCI, WKDD, Y107, KJ103, WKZL, WKSI, WGTZ, WZPL, WBLI and 93Q.



ROD STEWART MOTOWN SONG WE

Singles: 38* Albums: 29 Avg Move: 3.07 Aggrssv: 36 Single number two is a great cover and scores with two solid weeks closing with MOJO, KHMX, Y100, KKRZ, PRO-FM, WPHR, WKDD, WKSI, Z99, KBOZ, KC101, KFBQ, KLYV, KNIN, KTRS, KYYY, KZIO, WAZY, WBWB, 103CIR, WFHT, WHOT, WILN, WKEE, WMXF, WPRR, WVBS, WZOK, Y102, WSTO and WQUT. Gaining at B93 38-34, WBLI 30-26, WBPR 35-26, WJLQ 38-30, WQGN 38-32, WWFX 39-34 and KQHT 27-23.



SCORPIONS WIND OF CHANGE MERCLIFY

Singles: 35* Albums: 23* Avg Move: 3.92 Aggrssv: 58
Their new ballad is a Top 40 winner with the phones ringing off the hook for this baby! Album sales are strong as it picks up new support at MOJO, HOT94.7, KUBE, WKBQ, WZPL, KZIO, WBWB, WCIL, WJLQ, WLRW, WNOK, KKRD, WNNK, KQIZ and WZKX. Gaining 14-8 at PRO-FM. 6-5 Z99, 16-10 KFMW, 12-6 WIXX. 14-9 KWNZ, 14-10 KYYY, 10-6 WGRD, 12-8 WQUT, 13-10 99KG, 11-9 KTMT. 3-2 WIOG, 5-4 ZFUN. 22-10 KZZU, 7-4 WAPE, 14-9 JET-FM, 13-10 WOKI, 12-9 WRQN, 16-9 KQHT and 13-7 WQID.



K. WASHINGTON KISSING OWESTWO

Singles: 29* Albums: -

This Urban smash has sold tons and is gaining at Top 40. Nice jumps at KMEL 2-2, WKSS 7-6, WNVZ 6-4, WFHT 7-5, WQXA 10-7, KZFM 10-8, KXXR 40-32, WMXP 18-12, Z90 16-14, WXKS 21-18, KTFM 22-19, Q106 27-23, KFFM 40-36, WCGQ 38-34 and WVBS 38-34.



GLORIA ESTEFAN CAN'T FORGET EPIC

Singles: 36 Albums: -

The new ballad is climbing up Top 40 with some serious jumps and new adds at PWR106, KBEQ, KXXR, Z99, 95XIL, WHOT, WQGN, HOT99.9, WRCK and KGOT. Gaining at Y100 10-9, PWR95 26-21. KKRZ 30-26, PRO-FM 28-23, WHTO 28-18, KKHT 31-22, KG95 26-18, KTRS 33-27, KMCK 40-35, KBFM 30-26, KFTZ 35-31, WFMF 32-28, WSTW 29-25, K106 36-31 and B98 30-19.



KILE SAM ETERNAL ARISTA

Singles: 37* Albums: — Avg Move: 2.30 Aggrssv: 13
This week's Wildcard is already selling and has created a solid foundation at Top 40 with phones and new adds like Z100, WXKS, WZOU, PRO-FM, KHTK, HOT97.7, KS104, HOT95, KG95, KKRD, KMCK, WBPR, WDBR, WFHN, WQGN, XL106, HOT99.9, KF95, K106, KKYK, KKMG, KGOT and WZKX. Moving at WDFX 22-17, PWR95 33-27, WIQQ 17-11. B93 26-22, K96.7 25-21, Y107 21-17, KFFM 38-33, KKSS 19-15 and B95 40-36.



FIREHOUSE LOVE OF A EPIC

Singles: 39* Albums: 36* Avg Move: 3.67 Aggrssv: 45
Their power ballad is a phone smash as it soars through Top
40 and generates sales. New adds include KPLZ, KDWB, WKDD,
KFFM, KIXY, KLYV, KWTX, KZ93, Q101, WAYS, WGRD, WHHY,
G105, WNNK and KZFM. Gaining 27-22 Z99, 27-23 WGTZ, 4028 OK95, 40-30 WVBS, 32-23 KMCK, 39-30 WLAN, 40-31
ZFUN, 31-25 CK105, 25-19 KFMW, 40-34 WPFR and more.



PC QUEST CAN I CALL ROA

These youngsters have a serious phone hit on their hands and it's climbing steadily through Top 40 with the help of adds like KDON, KFTZ, KIXY andd others. Solid moves at WDFX 6-5, CK105 14-7, KC101 5-4, WCKZ 10-8, KAY107 8-7, WJMO 39-32, WFMF 30-25, WNOK 32-27, 999KHI 37-33 and WLAN 21-17.

HITS July 8, 1991 27





FLASHMAKERS

Singles that have experienced a tremendous initial response at radio or retail.

1

CATHY DENNIS TOO MANY PLG

Singles: — Albums: — Avg Move: 2.75 Aggrssv: 31

Her new one scores with another solid week at radio picking up adds at KIIS, Y100, KKRZ, Q995, B93, KJ103, 999KHI, KC101, KKRD, KKSS, KNIN, KTRS, WHHY, WJMX, WOMP, WYKS, Y102, KFFM, WILN, KCAQ, KF95, WQXA, Z104 and KYRK. Making early moves like 33-29 WXKS, 30-25 PWR95, 31-26 PWR99, 32-27 PRO-FM, 39-35 KXXR, 29-25 KRXY and 37-28 WLAN.



ROBBIE NEVIL JUST LIKE EMI

Singles: — Albums: — Avg Move: 2.10 Aggrssv: 23
This one is off and running with another strong week of adds including KBEQ, KJ103, 99KG, KCHX, KKRD, KLYV, KWTX, OK95, PWR92, Q101, WABB, WHOT, WJLQ, WKPE, WNYP, WSTW, WYKS, Y102, WAAL, CK105, 195, WDJX, KCAQ, KSND, WPST, Z104 and KAY107. Jumping for KXXR 38-33, WKBQ 20-16, WILN 35-26, KFMW 38-32, KYYY 40-35, 999KHI 35-31, KZOZ 40-36, KZZU 38-33 and K106 35-29.



PEABO BRYSON CAN YOU COLUMBIA

His ballad is developing nicely at Top 40 with significant jumps and new adds at WXKS, WMXP, WHHY, WWFX, WAPE, HOT99.9, KTUX, KISR and KQIZ. Gaining at KMEL 29-24, HOT97.7 21-17, WLAN 30-25 and 999KHI 38-34.



TOM PETTY LEARNING TO FLY MCA

Singles: — Albums: — Avg Move: 3.14 Aggrssv: 26
His Wilbury-like song is getting strong at Top 40 with new support this week at Q995, KLYV, WMXF, WSTO, CK105, K106, KIKX and more. Jumps at: KATM 8-5, WBNQ 31-18, WQUT 32-19, WILN 37-27, WPRR 21-11, WSTW 22-14 and WCGQ 35-28.



38 SPECIAL THE SOUND CHARISMA

Top 40 was waiting for this sucker and it shows by the adds under their name! Out of the boxers include Q102, WKBQ, WNCI, WGTZ, WKDD, Z99, 99KG, 999KHI, KCMQ, KFBQ, KFMW, KFTZ, KG95, KKHT, KMOK, KNIN, KNOE, KTMT, KWNZ, KWTX, KZII, KZOZ, PWR92, WAYS, WAZY, WCGQ, WCIL, 103CIR, WGRD, WHTO and WJMX.



CAC MUSIC THINGS THAT COL

Singles: — Albums: 7*

With album sales soaring they come with the best single yet, a hooky rap tune that is already big in most markets. New adds: HOT97, PWR106, PWR95, KMEL, WIOQ, KKFR, WNVZ, KBFM and B95. Jumping 21-17 at KTFM. Just out!



TAMISHOW THE TRUTH FICA

The new one from these pop rockers is starting to develop with solid adds out of the box from Q995, CK105, KFTZ, KG95, KNIN, KNOE, KZOZ, OK95, SLY96, WIFC, WILN, WJMX, WLRW, WPFR, WRQK, WTBX, WZOK, ZFUN, WIXX, KZZU and KF95.



ICY BLU PUMP IT GIANT

Singles: — Albums: — Avg Move: 2.69 Aggrssv: 9
The debut single is working well where played and pulling phones. New believers: HOT97, KPLZ, KXXR, WBPR, HOT99.9 and others. Moving at KS104 12-8, WIOQ 29-19, WNVZ 34-28, Y107 24-18, CK105 23-14, WQGN 35-28, K106 39-33 and KZFM 23-18.



MARKY MARK: GOOD VIBRATIONS: INT/E-W

The brother of famous New Kid, Donnie, should score with his hot summertime rap. It goes early at WHYT, KMEL, KKFR, PRO-FM, WTIC, WKSS, WNVZ, WFHN, KLUC, KGGI and WQXA. Already pulling huge phones.



THE DON IN THERE COLLIMBIA

Nice buzz building on this guy whose debut single scores early at KUBE, Q106, Y107, 194, KDON, CK105 and PWR102.



CHESNEY HAWKES THE ONE CHRYS

This single starts strong with adds out of the box at KBEQ, CK105, KFMW, KNOE, KZOZ, WABB, WAYS, WHTO, WILN, WJMX, WKSF, WLAN, WMXF, WPFR, WQUT, ZFUN, WPST, B98 and KISR.

1

BOB HALLIGAN COULD'VE ATCO

Lots of curiosity calls after play on this one as it penetrates Top 40 including KISN, Q995, B93, KFBQ, WIFC, WOMP, WVSR and WERZ. Debuts #24 at WPRR, and #32 at KKHT.

1

JESSE JAYMES SHAKE IT DIVINYLISL

His hooky rapper is a summertime fave and has that Fresh Prince feel! New believers include KXXR and KOY. Hot gains at HOT97.7 10-8, Z90 26-21 and KZFM 26-21.

1

MICHAEL MORALES IDON'T MERCURY

This one continues to develop with new adds this week at K96.7, 95XXX, 99KG, 999KHI, KCHX, KIXY, KNOE, SLY96, WAAL, WHTO, WJMX, WQUT and WWFX. Gaining at WIOG 24-19.



R. PALMER W/UB40 I'LL BE EMI

This is hooky sucker and damn if it ain't a hit in the making! Don't wait for it to break out of Houston! Out of the box at PWR106, KRXY, KISN, KFTZ, KMCK, KTMT, OK95, WHHY and KISR.



BINGOBOYS BORROWED LOVE ATLANTIC

The new mixes have helped this one and it is showing up in request lists now as it goes on at KMEL, B93, XL93, KC101, KISR and KCAQ.

"Love On A Rooftop" the first single

from the debut solo album DISCIPLINE

Produced by Desmond Child & Sir Arthur Payson
C. Winston Simone Management

DEBUT 50 HITS TOP FIFTY SINGLES! AVG. MOVE: 3.17!

NOW ON OVER 135 TOP 40s INCLUDING:

BREAKING AT **KXYQ** add 20-17 **KFFM** add M104 deb 22 **Z99** HOT99.9 add **KKSS** add LRW deb 25 WGTZ 25-19 PWR99 WOKI add **KZII** add **OT95** 27 KC101 26-21 Q102 deb 28-25 K106 Q101 KQKQ deb 27 **WVSR** add **WPHR** add **KPXR** add SLY96 add JET-FM deb 28 Y107 30-27 WTIC 95XIL **KKYK** 28 **KZZU** 37-30 add deb **WNCI KWTX** deb 29 Z102 39-35 KISN Y102 29 deb Q995 **WERZ** deb 29

KEITH SWEAT YOUR LOVE

the new single from the double platinum album I'LL GIVE ALL MY LOVE TO YOU

> Produced by Keith Sweat Co-produced by Teddy Riley Executive producer: Vincent Davis Management: Hiriam Management

HOT97.7 7-4

HOT97.7 7-6 KS104 11-7 KKMG 15-9

WXKS 15-11

RUC 18-15 895 21-16

KKFA 21-19 WQGI 21-22 WZOU 27-23

R106

-25 WMXP 4-31 WNVZ

KIIS WJM

WPGC 200 Q105 KHTI Q106



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CROSSOVERS

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

Hi-Five is closing fast with solid moves while Boyz II Men is huge in sales (both Lp and single) and requests. .38 Special has a strong first week at Top 40 with a strong Album radio base while Bonnie Raitt has a giant week at retail (Lp debuts #12) with good radio play also. Watch **Natalie Cole** & **3rd Bass** — Both are strong in sales and requests and are hits. Thank You.

BLACK/DANCE

HI-FIVE I CAN'T WAIT JIVE/RCA

Singles: 32* Albums: — Avg Move: 3.30 Aggrssv: 23 Closing fast with lots of Top 10s & more believers at KKBQ, KDWB, Q995, K96.7, KJ103, WKZL, KC101, KCHX, KFFM, KLUC, KTRS, KYYY, KZII, WAAL, WFHN, WFMF, WJLQ, WLAN, KZZB, KTUX, KIKX and B98. Jumps 13-7 PWR95, 6-5 KMEL, 5-4 KS104, 10-9 B95, 7-5 WCKZ, 5-4 KGGI, 27-23 HOT97, 25-17 WMXP, 21-16 Q106, 30-24 KHTK, 40-35 WJMO and 31-26 Y107.

BOYZ II MEN MOTOWNPHILLY MOTOWN

Singles: 31* Albums: 21 Avg Move: 4.00 Aggrssv: 15
Huge in sales and requests with more adds at WXKS, WDFX, KOY, WJMO, KTFM, WFMF, WHOT, KKYK and KYRK. Jumps 11-7 WIOQ, 4-1 KMEL, 20-10 WMXP, 12-7 PWR102, 14-5 WQXA, 17-13 WHYT, 23-16 KS104, 37-33 WTIC, 23-19 WKSS, 23-14 WFHT, 29-21 HOT95, 17-12 194, 34-27 WCKZ, 27-23 Z102, 34-27 KZFM and 22-17 KKMG. Smash! Smash! Smash! Smash! Smash!

LISA LISA/CULT JAM LET THE COLUMBIA

Singles: 46* Albums: — Avg Move: 2.29 Aggrssv: 13 #1 in the clubs with more radio play at WLAN, WPRR, B95 and WRCK. Moves 10-8 WNVZ, 29-24 WXKS, 21-15 WIOQ, 19-15 KMEL, 30-24 WJMO, 19-14 KS104, 23-18 WQXA, 27-23 KZFM, 32-27 KKMG and 39-33 KYRK. Selling!!

HEAVY D & THE BOYZ NOW THAT UPTOWN/MCA

Singles: — Albums: — Avg Move: 3.78 Aggrssv: 11
Phones are starting with more airplay at B96, WDFX, WMXP, KHTK, WKSS, KTFM, B93, Y107, 999KHI, WFHN, WJLQ, WQGN and KRQ. Moves for Q106 14-9, KMEL 24-18, KOY 29-25, Z90 25-19, WNVZ 35-25, CK105 28-20, WBPR 33-25 and WCKZ 32-28.

STEVIE WONDER GOTTA HAVE MOTOWN

Singles:— Albums: 18 Avg Move: 2.00 Aggrssv: 5
Soundtrack sales out front with more play from WHYT, KMEL,
HOT97.7, HOT95, WFMF, WVSR, WFHT, WBBQ and KYRK. Moves
for SLY96 16-11, WWFX 36-31 and WMXP Deb 30.

CORO MY FALLEN CHARISMA

Singles: — Albums: — Avg Move: 2.90 Aggrssv: 3
Building from club play with adds at PWR99, KTFM, WNVZ, WFHT, PWR102 and KYRK. Moves at PWR96 8-6, PWR95 34-28, WIOQ 34-23 and WKSS 27-22.

3RD BASS POP GOES THE DJ/COLUMBIA

Singles: — Albums: 19*

Goes on in NYC & Detroit with adds at Z100, WHYT, PWR102 and WQXA. Jumps 32-18 WIQQ. #1 Rap Video.

JOMANDA GOT A LOVE BIG B/ATL

Singles: — Albums: — Avg Move: 4.70 Aggrssv: 6
Spreading from NY with play at MOJO, PWR95, FM102, Q106, WNVZ and B95. Jumps 12-4 HOT97, 17-14 Z100, 28-16 WIOQ, 24-19 B96 and 35-30 WXKS.

TONY TERRY WITH YOU EPIC

Singles: — Albums: — Avg Move: 2.30 Aggrssv: 2
Strong at JAMS with more Top 40 adds at KKFR, WMXP, HOT97.7, KKSS and KGGI. Jumps 21-14 KMEL and 30-24 WNVZ.

ROCK/POST MODERN

.38 SPECIAL THE SOUND CHARISMA

Good week out of the box with play at Q102, WKBQ, WNCI, WGTZ, WKDD, Z99, 99KG, 999KHI, KCMQ, KFBQ, KFMW, KFTZ, KG95, KKHT, KMOK, KNIN, KNOE, KTMT, WGRD, WHTO and WJMX. Moving 15-12 KATM.

THE LA'S THERE SHE GOES PLG/GO/LON

Top 10 PoMo with strong video play. New at K96.7, KMOK, WAAL, G105, WERZ, WYCR and KIKX. Moves 39-31 99KG, 37-29 CK105, 35-27 KFMW, 35-29 WIFC, 40-36 WSTW and 40-35 K106.

GUNS N' ROSES YOU COULD GEFFEN

Singles: Albums: Avg Move: 2.42 Aggrssv: 9
New adds at KNIN, KNOE, KZIO and JET-FM. Moving WRQK 1810, WNYP 35-21, CK105 39-30, KFMW 37-31 and KATM 25-18.

ALICE COOPER HEY STOOPID EPIC

Video play will help with out of the box adds at KFMW, KMCK, KNIN, KNOE, KWNZ, KYYY, OK95, WCGQ, WLAN, WPFR, WRQK, WV\$R, ZFUN, KTUX, KATM and WQID.

POP/ADULT

BONNIE RAITT SOMETHING CAPITOL

Singles: — Albums: 12*

Monster week at retail with Top 40 adds from KXYQ, KRXY, KISN, 99KG, 999KHI, KCMQ, KFBQ, KFMW, KFTZ, KNOE, KTMT, KTRS, KYYY, KZIO, KZOZ, PWR92, WAAL, WABB and ZFUN.

AARON NEVILLE EVERYBODY A&M

Singles: — Albums: 30*

Killer record is building quick with new play at KISN, 93Q, 99KG, 999KHI, HOT95, KCHX, KKRD, KMCK, KYYY, KZ93, WAYS, WLAN, WOMP, WTBX, WVBS, WWFX, G105, WQXA, WQID and KAY107.

NATALIE COLE UNFORGETTABLE ELEKTRA

Singles: — Albums: 5* Avg Move: 4.83 Aggrssv: 3
Huge at Adult radio & retail with early Top 40 adds at WAVA,
KMEL, Q106, WKSS, WKZL and KZFM. Jumps 16-6 Y100, 20-13
PWR96, Deb 30 KIIS & Deb 18 WHYT. 3 format smash!

LENNY KRAVITZ

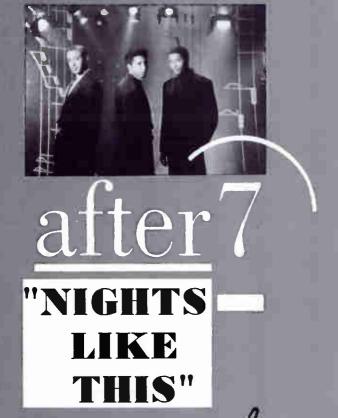
"it aint over 'till it's over"

HITS TOP FIFTY SINGLES! HITS TOP FIFTY ALBUMS!

ON OVER 205 TOP 40s INCLUDING:

Z100	add		WMXP	27-19	WXKS	16-13
Y100	deb	29	WPHR	22-19	KMEL	18-13
B94	deb	30	HOT102	22-19	WAPE	17-13
PWR95	deb	32	KISN	22-19	WHYT	18-15
			WKSE	25-19	KKRZ	22-15
AVG. MC	VE: 4	.20!	KC101	24-19	WNVZ	18-15
KRXY	5-5		WZOU	25-20	KUBE	19-16
KIIS	13-6		Z90	23-20	KPLZ	19-16
WKSS	11-7		PRO-FM	33-24	KTFM	19-16
KWOD	9-9		WTIC	27-24	PWR106	22-17
WNCI	11-10		KKFR	32-25	KEGL	24-18
WAVA	15-12		HOT97.7	28-25	FM102	23-18





28-23 HITS TOP FIFTY SINGLES!

add

ALREADY ON OVER 100 TOP 40s!

WZPL	add	WMXP	deb	29	WAYS	9-8
WDJX	add	KC101	deb	29	Z90	10-10
WCKZ	add	KKFR	deb	30	KGGI	22-18
WNNK	add				B93	23-20
WRCK	add	KRXY	1-1		Y107	27-22
WZKX	add	KS104	4-3		KKRZ	27-24
KFRX	add	PWR102	6-3		WKZL	34-28
KKRD	add	KMEL	5-4			
KNOE	add	FM102	7-4		BREAKIN	
WBXX	add	B95	6-4		HOT97	KDWB
WFMF	add	KEGL	6-5		HOT94.7	HOT102
WKSF	add	WRQN	7-6		WIOQ	KTFM
WQGN	add	B97	10-7		KXYQ	WKSS
WSSX	add	Z102	16-7		Q106	OMLW
WSTO	add	WBBQ	7-7			
WVSR	add					



The record business has its roots in the entrepreneurial spirit of the independent label. Some of the greatest R&B, soul, pop, rock, dance and rap has come from those pioneers who brought the music from the streets onto the radio and into people's homes. From Sam Phillips and Berry Gordy to Russell Simmons and Mike Ross, the industry gets its new blood from people who have bucked the system to find their niche — whether it be in rap, punk, metal, jazz, New Age, novelty or dance. Tiptoe through the tulips, tiptoe, tip Of course, the music business today is a beast of a very different hue. Labels are now part of multi-national conglomerates, and

the few indies that are left have to be content with carving up what the big boys have deemed too small or narrow a market to pursue with any energy. The recent shutdown of U.K. punk indie Rough Trade sent shudders throughout the world of alternative rock, but there are still successes like Bryan Turner's Priority Records, whose largely independent distribution network managed to sell almost a million N.W.A. records in its first two weeks on the street or Russ Regan's Quality Records, which scored a #1 single with Timmy T. So, it still is possible, folks, to beat the majors at their own game, but you have to be savvy, aggressive, ballbusting, have your ears to the ground and your feet on the street. In this special two-part discussion with eight of today's leading independents, HITS' dull, passive, ball-less and tone deaf Joe Medwick got the lowdown on how to survive in today's big, bad record business from Sub Pop's Jonathan Poneman, Tommy Boy's Tom Silverman, Profile's Cory Robbins, Tuff City's Aaron Fuchs, Priority's Bryan Turner, INDI's Dick Kline, Fantasy's Phil Jones and Cardiac's Cathy Jacobson. tiptoe, tiptoe, through the tulips. Tiptoe tiptoe tiptoe.

What are the biggest challenges and concerns for indle labels? Are you worried about losing your biggest artists to major labels?

Jonathan Poneman, Co-Owner, **Sub Pop Records:**

It's probably going to sound pretty ironic coming from me, but I think rock music is really without any real social import right now because it speaks to such a minority of listeners. Part of rock's power and resonance came from the fact it was new and fresh and spoke to a newly empowered generation. Right now, it's been around for awhile and there's a lot newer and more exciting music around. Many of these bands getting signed to huge major deals are basically cashing out. The big companies may have a potential golden egg on their hands, but more times than not will find themselves with a rotten egg. Tom Silverman, Chairman,

Tommy Boy Records: We're owned by Warner Bros., so losing artists isn't a concern. Cherry-picking only occurs if your artists don't have good contracts in the first place or if someone is making such a big offer to the group, they decide to take the money and damn the consequences. Since NAIRD has gotten stronger, NARM has started working more closely with independent labels and the New Music Seminar has begun addressing these issues, everyone has gotten better and smarter.

Cory Robbins, President, Profile Records:

We've never lost an artist to a major label. My challenge is keeping the billing consistent every month. I have to constantly put out new product to do that. I don't have a 30-year-old catalog to fall back on. I do have a ten-vear-old catalog that's probably stronger than most independent labels. But it's still not enough to give me a free ride. Most of our billing comes from constantly putting out new records.

Aaron Fuchs, President, Tuff City Records:

Growth and survival are my two biggest concerns. The bigger the indie, the more the concerns are similar to that of a major — growing, getting additional market share and solidifying your distribution and sales point. The smaller the label. the more it becomes a matter of surviving and generating a positive enough cash flow to survive.

Bryan Turner, President, Priority Records:

The majors are realizing you don't have to have a radio hit to sell a lot of records. As an independent, you have to understand that you're not going to be able to afford to battle it out with the big guys to get one of those spots on Top 40 radio. So we have to work on our own niche in the underbelly of the record business and chip away to get our market share. Those are my biggest concerns.

Dick Kline, Exec. VP, INDI:

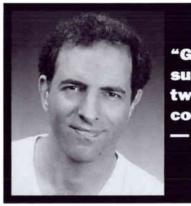
The INDI organization was created to furnish the expertise that people like me. Mel Biasi and Mel Klein have all had in working for major organizations to the various small entrepreneurial labels that want to work within our framework. There are some extremely smart people out there who are street-oriented and can grasp the concept of artist development. The biggest problem has been the lack of funds and experience in going from one level to the next. Which is one of the main reasons INDI was started. One of independent distribution's major challenges is to get radio's recognition as a respected force with the ability to spread their hits and back the local commitment when it's given to them. There's a general lack of respect for the independent label unless it's attached to a major. Because of that, they can't get any promotional support. Radio doesn't always recognize the independents as a source of talent. Some of the big stations won't give you an add even when they do play your record, and that lack of visibility can really hurt an independent. Phil Jones, Exec. VP, Fantasy

Records:

In cases where artists have left and the companies have gone out of business, it's usually the label's own fault because they didn't have the right contract or didn't do the actual artist development. A label can come in and say they can do this and that if you sign with us as soon as your deal is up and the kid believes it. Then they go to the label and you never hear from them again.

Cathy Jacobson, President, **Cardiac Records:**

You're always concerned about losing an artist. Especially if you're working on album and artist development type projects and not just putting out 12" records. When



"Growth and survival are my two biggest concerns." Aaron Fuchs, **Tuff City**

I sign an act, it's for six or seven albums. So it really behooves me at the jump to develop a personality for this artist and to help them along — whether it means teaching them to dance or getting them acting lessons. I also want my acts to do more than lip-sync track dates, too. More and more, our bands play live. For instance, Definition of Sound is a live band. a 12-piece outfit with an entire percussion section. It helps develop the artist into a more well-rounded and solid entity.

How does questionable content material effect Indie product placement? How is your retail placement in general?

Poneman: My label has been nurtured by that dying breed known as indie retailers. We have a pact with our stores — we give them vinyl and they give us good placement. Questionable content is not really a factor. The smaller chains and stores give us really good placement — they treat us like a major. Lately, our profile has risen and we're not quite as cool a label as we once were, but we're selling more units than ever because our stuff is starting to seep into the chains. We're kind of in a nether world - we're selling more, but we're not getting what I would call primary placement in the big chains.

Silverman: Labeling has absolutely no effect whether or not you're a major. It makes no difference. Look at Luke Skyywalker. His biggest-selling records came before he went to Atlantic. He did 1.8 million on his last independently distributed album, while the Atlantic LP did only around 600,000. The Geto Boys did 230,000 on their own independent label out of Texas. The second one sold about 400,000.

Robbins: I don't really think stores discriminate against independents because of lyrical content, D.J. Quik has some questionable lyrics and we haven't had any problems. We've sold almost 700,000 D. J. Ouik albums and I've heard maybe one complaint. I don't think labeling is as big an issue now as it once was. The chains want to make money and if D.J. Quik can sell a certain amount of records for them, then they'll sell him.

Fuchs: From my experience, you are more likely to be hurt in terms of the bigger chains' willingness to publicize your product as opposed to carrying it. Chains the size of Tower are attractive in that you can trade off ad space in their very readable publication with a reasonable assurance of product placement. Where your product has controversial lyrics, you are more likely not to be given the visibility in their print media and sister pub-



"The smaller chains and stores give us really good placement — they treat us like a major." — Jonathan Poneman, Sub **Pop Records**

33

HITS July 8, 1991

lications as opposed to just not being carried.

Turner: That's really died down now. We had certain parts of the country that were pulling our stuff, but it really hasn't significantly affected our business. We're selling



the same amount of records or more. The kids know where to find the product, so they just get it from account A instead of account B. Kline: That kind of thing's been around since I've been in the business, and I've been in the business 25 years. This is an expression of art and the Constitution provides us with a right to present that. I really don't see where we have a problem getting product into the main accounts. If you have a hit record, you're going to be able to sell it! We know there are certain deals and discounts that are offered to get a deeper buy and more

in-depth merchandising. The larger the label, the more influence they might have in soliciting such a campaign. But the ability for the independents is certainly there. Jacobson Personally, I would never sign the Geto Boys. I'm not telling people not to make their music; I'm just saying I don't choose to represent it. In terms of getting product in the stores, it seems a bit more difficult lately. It's the Mom and Pop stores that break my records. Occasionally a Tower Downtown in New York will step out, but to get into the major chains, the independent labels have to take that record just a little bit further than the majors to prove it's a worthwhile endeavor. I'm sure, in the past, many chains have been burned by independent labels, because a big hit can kill an indie if they don't know how to deal with it. One hit, especially at the beginning, can just destroy you. More and more, indie labels are staffing up on promotion and relying less and less on distribution. What I need a distributor to do is get my records into the marketplace and, when I pick up radio,

Are you satisfied to continue as an independent or do you really hope for the day that a major picks you up?

follow it up with retail or I'll lose

that airplay.

Poneman: Everybody that opens up a record label hopes they can change things, even if it's just changing a few people's perceptions of what music is about. But the more success you have, the more grandiose your schemes become. We always had this idea that our music was commercial. We wanted to have a run at working it through a major distributor, but we really didn't know what that entailed. I have a lot of respect for the major labels and I realize it's a business for them, but I'm much more interested in being artist

"I don't really think stores discriminate against independents because of lyrical content."

Cory Robbins,Profile Records



"There are very few majors that do what we do every day as independents putting our balls on the line."

— Bryan Turner, Priority Records

development-oriented than a major label could possibly be. Taking that into consideration, if we work with a major, we would have to change the priorities within the organization. But hey, if you can make a good living and be your own boss. what's better than that? Silverman: As long as we have autonomy at Tommy Boy, then we can be creative and break rules not just musically, but on the marketing side as well. That's one thing that's very important to us as independents. In terms of Warners' hands-off approach and the comradeship between us, we're like

their little brother. We try to work

with them, show them some stuff

we learned and ask them why they

do certain things the way they do. Robbins: Many majors have approached us over the years. Yes, we're happy on our own, but if someone were to give me a certain amount of money - more than the label's worth - would I sit here and say, I wouldn't sell my company? Of course not. For the right price, I would sell right now. Am I secretly hoping that happens? Not really. I didn't get into this business because I believed indie distribution was the way to be or anything. It was just the only way I could do it in the beginning. We stuck with it and it's worked out. My partner and I own 100% of the company and always have, and while we've talked to the majors, nobody's come in with the kind of deal that would make me do it yet. Then again, we could go on like this

for another ten years.

Fuchs: I had a CBS Associated label deal in '83. I think I was actually the first rap label to sign with a major. But they were entirely unready and I felt like I was dealt with carelessly and irresponsibly. Being on my own right now is tough, with the market so soft, but my aspiration is still to be a bigger, stronger and healthier indie label.

Turner: I know the major label

mentality — they automatically assume they're smarter just because they're a major label. If I suddenly made a deal with a major, I'd have to pay my receptionist \$60K a year! That's just how they think — they expect more, they think they're worth more and, to tell you the truth, they don't impress me. There are very few majors that do what we do every day as independents putting our balls on the line. They just have the attitude that it's not their money, while everybody's insecure and worried about their gig. Well. I don't have to report to anybody. I report to my artists and that's it. As long as they're happy and like being here, then I'm happy.

Jones: Fantasy has been in business for 42 years and we have been distributed independently from the start. We're very happy to be associated with independent distribution.

Jacobson: I don't want to be picked up by a major label. I have a very unique situation here. Some people have said I'm not really an independent, but if all my product and all my advertising goes through independent distribution, then I am an independently distributed label. It doesn't matter who owns you. I'm not an independently owned label, but I am an independently distributed label. My deal with Virgin is a unique one in that they said, "Here you go! We're not quite sure what you do, but come do it for us!" I've been in it now for almost a year and a half and they have stuck by that to the letter. My biggest fear was that they would cherry-pick my records for their label. My last few months at Island were traumatic in that they took Young M.C. off the indies. We sold almost two million singles and then they took the album. How can I then turn to my distributors and say, "Do this for me, bust your ass for me, and by the way, you don't have the album!"?

SCORPIONS

within or Chang

rom the album CRAZY WORLD

	NOW	PLATINUM	11		WIOG	3-2		1 A	L
WILDCA	RD 6/1	101			ZFUN	5-4		100	ı
41-35 HI	TS TO	P FIFTY S	INGLE:	SI	WAPE	7-4		7 E	ı
25-23 HI	TS TO	P FIFTY A	LBUMS	S!	Z99	6-5			
					WIXX	12-6	OK95	16-12	
HOT94.7	add	KJ103	deb	23	WGRD	10-6	KMOK	19-13	7
MOJO	add	WKDD	deb	26	WQID	13-7	WSNX	19-13	ı
KUBE	add	KIKX	deb	27	PRO-FM	14-8	WIFC	20-14	ı
WKBQ	add	Q995	deb	29	WQUT	12-8	KMCK	19-14	١
WZPL	add	KAY107	deb	31	KWNZ	14-9	999KHI	18-14	۱
WNNK	add	KLYV	deb	32	KTMT	11-9	CK105	22-15	
KQIZ	add	Z102	deb	32	JET-FM	14-9	KFTZ	20-15	
WZKX	add	WKZL	deb	35	WRON	12-9	WPRR	26-16	
KKRD	add	KG95	deb	35	KQHT	16-9	WRHT	20-16	
KZIO	add	Z104	deb	35	KFMW	16-10	KPLZ	20-17	
WBWB	add	K106	deb	36	KYYY	14-10	WVBS	27-17	
WCIL	add	WAYS	deb	37	99KG	13-10	WFHN	23-17	
WJLQ	add				KZZU	22-10	WWFX	23-17	
WLRW	add	WIOG	3-2		WOKI	13-10	WBBQ	29-19	
WNOK	add	ZFUN	5-4		WROK	24-11	WRCK	25-19	
					WQGN	16-11	WLAN	27-21	
					KGOT	15-11	KIIS	29-23	
Fred and b		Name and Son	ALICE STREET		WVIC	19-12	WCGQ	29-23	
(Alexander)	diam'r.	or become belong	m to the	-			95XXX	32-24	

CRYSTAL WATERS

"Gypsy Woman"

(she's homeless)

from the album SURPRISE

MTV BUZZ BIN!

SINGLE APPROACHING 1 MILLION!
7-6 HITS TOP FIFTY SINGLES!

KPLZ	add		WNVZ	3-1
KJ103	add		Z100	2-2
WAPE	add		PWR96	3-3
KISR	arid		HOJO	6-5
WIFC	add		WPGC	5-5
Y102	add		WMXP	7-6
			KIIS	10-B
B94	deb	25	Q105	9-9
KFRX	deb	26	WXKS	11-10
KKYK	deb	29	KOY	15-12
PWR95	deb	31	HOT102	15-12
WBBQ	deb	36	KKRZ	21-17

Produced to the Comment Book | Edward or Produced by a Clarbane

THE TRIPLETS

"Sunrise"

from the album THICKER THAN WATER

ALREADY ON AT:

KFBQ	KZOZ	KISN	WAEB
KETZ	Q101	KAY107	KTUX
KIXY	Q104	KEEM	WRQN
WILN	103CIR	KPXR	KIKX
WKPE	WHTO	WKZL	B96
KKRD	WRHT	WAAL	FM104
KMOK	WVBS	WPFR	99KG
KNOE	WVSR	WGTZ	990KHI
KSMB	Q102	K92	HOT95
KTMT	WNCI	KF95	KCHX

Sunnse* mixed by Chns Lord-Alge Produced by Tony Peluso and Steve Barn for Starsonic Productions. Executive producers: Steve Alliand Tom Vickers Management. Allian Management

MICHAEL MORALES

"I Don't Wanna See You"

from the album THUMP

FLASHMAKERI

K96.7	add	SLY96	add	KNIN	deb	31
95XXX	add	WAAL	add	WPFR	deb	35
99KG	add	WHTO	add	KTUX	deb	35
999KHI	add	WJMX	add	KISR	deb	37
KCHX	add	WOUT	add	OK95	deb	38
KIXY	add	WW/FX	add	WIXX	deb	39
KNOE	add			CK105	deb	40
				KFMW	deb	40

WIOG 24-19

BREAKING AT:

KWTX Y94 WKBQ WAEB KFTZ KMCK KMOK Y107 **KZZB KZII KBFM** Q104 G105 **KZZU KFFM KTMT WTBX**

The section Multiple and Ron (Diamond Ears) Mission Mises on Ton 10th April Management Sharesin Vale in Resect

SaFIRE

TOP 10 BB DANCE SALES!

TOP 10 BB DANCE SINGLES!

"Taste the Bass"

from the album I WASN'T BORN YESTERDAY

BREAKING AT:

KOY WNVZ WMXP XL106 HOT102 B95 KCAQ KPRR WFLY WTHT WSPK KBFM WRHT



ARPICKS

Current favorites as chosen by members of all segments of the music industry

The second single from Michael Bolton goes right on the radio with mentions everywhere. It's good to see radio and retail talking about the Bonnie Raitt. Think upper-demos. Radio is mentioning the new .38 Special while DJ Jazzy Jeff is smokin' at retail with Top 40 radio right behind. Also, lots of talk at radio about new artists Chesney Hawkes and Tami Show — keep an eye out. Retail is buzzing about Crowded House. — Watch it.

WINNERS

8

9

- 1 MICHAEL BOLTON
- **BONNIE RAITT**
- . 38 SPECIAL
- 4 DJ JAZZY JEFF
- **ALICE COOPER**
- TIME, LOVE &...
- SOMETHING TO ...
- SOUND OF...
- **SUMMERTIME**
- **HEY STOOPID**
- (Col) (Cap)
- (Charisma)
- (Jive)
- (Epic)
- C. HAWKES
- **AARON NEVILLE TAMI SHOW**
- R. PALMER/UB40
- 10 CROWDED HOUSE
- THE ONE &...
- **EVERYBODY...** (A&M) (RCA)
- THE TRUTH I'LL BE YOUR...
- (EMI) CHOCOLATE... (Cap)

(Chrys)

- HITMAN /99.9KHI/OCEAN CITY B Raitt/C House/La's/KLF
- GREG ADAMS/KFFM/YAKIMA R Palmer/M Bolton/C Hawkes/T Show
- LIZ ADAMS/KQKQ/OMAHA M Bolton/KLF/K Washington/Warrant
- ALDO/KRXY/DENVER T Show/D Child
- RUSS ALLEN/KSOL/SAN FRANCISCO K White/Oaktown 357
- DAVE ALLEN/WJMX/FLORENCE, SC M Bolton/.38 Special/T Show
- K ALTOMARE/RHINO RECORDS/LA C House/SEAL/13 Engines
- JEFF ANCELL/KZII/LUBBOCK M Bolton/C Hawkes/T Show
- JOHN ANTHONY/Q101/MERIDIAN SEAL/B Raitt
- DAVE ARTHUR/KF95/BOISE R Stewart/M Bolton/R Palmer
- M ASCH/JEK ENTERPRISE/MD DJ Jazzy Jeff/Troop-Levert/B Raitt/A Cooper
- TRACY AUSTIN/B93/AUSTIN A Neville/C Hawkes/B II Men/Heavy D
- LAUSTIN/KRNQ/DES MOINES, IA C Hawkes/B Raitt/R Ocasek

- LAURA AVERY/ROUNDUP/SEATTLE R Ocasek/De La Soul/LA Guns/Joe Jackson
- TOMMY B/KZIO/DULUTH M Bolton/SEAL/R Stewart
- G BAIN/O RECORDS & VIDEO/MIAMI M Bolton/DJ Jazzy Jeff/UB40/B Raitt
- L BATCHECK/REC & TAPE OUTLET/OH B Raitt/DJ Jazzy Jeff/R Palmer/A Cooper
- S BEAN/HARMONY HOUSE/DETROIT DJ Jazzy Jeff/UB40/B Raitt/A Cooper
- SCOTT BURTON/WRCK/UTICA M Bolton/T Show/Hi-Five/L Lisa
- TREVOR CAREY/B95/FRESNO The Don/LL Cool J/Coro/P Abdul
- DAVE CARROLL/CD ONE-STOP/CONN N Cole/N Atomic Dustbin/A Cooper
- TOM CASEY/KJMZ/DALLAS BG Prince.../Heavy D/C&C/Oaktown 357
- **BILL CATCHER/PWR93/GREENVILLE** M Bolton/T Show/G N'Roses
- JIM CERONE/WBWB/BLOOMINGTON M Bolton/B Raitt/R Palmer
- I CHAFFERDET/UNIQUE/N HYDE PK C Dennis/M Bolton/K Washington/Hi-Five
- S CHALFANT/WALL TO WALL/PHILA DJ Jazzy Jeff/C House/T Petty/B Raitt

- KEVIN CHASE/KMOK/LEWISTON, ID M Bolton/R Matthews/C Hawkes
- SCOTT CHASE/WSKZ/CHATANOOGA B Raitt/.38 Special
- S CHRISTIAN/WILN/PANAMA, FLA C Hawkes/B Falcon
- STEVE CHRISTIAN/WNYP/ITHACA T Show/OMD/.38 Special/R Palmer
- DAVE CHRISTOPHER/KWTX/WACO M Bolton/C Hawkes
- D CLARK/SLY96/SAN LUIS OBISPO M Morales/M Bolton/V Halen/S N Pepa
- J COHEN/STRAWBERRIES/BOSTON B Raitt/DJ Jazzy Jeff/.38 Special/Kix
- TOM COLT/KCMQ/COLUMBIA, MO M Bolton/.38 Special
- CATFISH COOPER/CK105/FLINT J Jaymes/N Cole
- ALBIE D/WPGC/WASH DC TCF/M Mark/JT
- JEFF DAVIS/WCIR/BECKLEY B Raitt/.38 Special/M Bolton
- JEFF DAVIS/WMEE/FT WAYNE A Neville/Corina/Scorpions
- JOE DAWSON/WBXX/BATTLE CREEK L Lisa/Jomanda/KLF

MICHAEL DAMIAN "What A Price To Pay"

"Huge testing females 18-34 — low negs on males all demos." — Eric Hoffman/FMI04 MD

After first listen it's such an obvious summer ong just and it. Scan Michaels/KTRS, MD

WKDD	add	KJ103	19-16	KFBQ	34-31
WWFX	add	KAKS	20-16	B98	39-31
(F)	\	Y107	22-19	KTRS	35-32
Q101	deb 30	KAY107	22-19	WSTO	37-33
WERZ	deb 30	WBLI	26-21	WAAL	36-33
XL93	deb 30	WIFC	25-21	WILN	36-33
WNYP	deb 35	WDJX /	24-21	KKHT	38-34
KBOZ	deb 38	KMOK	27-22		
99KG	deb 39	KZIO 🗸	26-22	BREAK	ING AT
KNOE	deb 39	0102	28-24	Q95	
KMCK	deb 40	WJLQ	28-24	KPLZ	
KZZU	deb 40	KEXY	32-27	Y100	
		KTMT	30-27	KXYO	
WGRD	11-7	WAZY	31-28	KBEQ	
WNCI	8-8	B 95	31-28	HOT97	7
WJMX	11-8	WQGN	33-29	KISN	
K92	10-10	KXXR	35-31		
	_				



From the new album Dreams Summer [75021-5348-4/2] roduced by Michael Damian, Tom Wei Larry Weir Management: Weir Brothers Entertainme

AARON NEVILLE "everybody plays MOST ADDED! the fool

Familiar song, familiar voice — great

One of the strongest adult Top 10 records that Live Leard this year. The soppositionaliar, the artist is long overdue for a hit." — McCartney/WAPE, PD

CROSSOVER! **EARPICKS WINNER!**

45 30	112 10	SELLIA	ALBUM	0	
KISN	add	999KHI	add	WVBS	add
G105	add	HQT95	add	WWFX	add
WBBO	add	KCHX	add	0	ph.
WERE	add	KKRD \	add	KS104	deb 27
Z102	add	KMCK	add	WNCI	deb 27
HOT99.9	add	KYYY	add	KKHT	deb 29
WQXA	add	KZ93	add	WOUT	deb 31
KAY107	add	WAYS	add	WIFC	deb 32
WQID	add	WLAN	add	WEME	deb 34
93Q	add	WOMP	add 📜	KZZB \	deb 35
99KG	add	WTBX	add 🤚	WPFR	deb 37
VH4	Devel	opment F	Rotation	KZFM	deb 39
				Marian maria	and the second

From the new album Warm Your Heart Produced by Linda Ronstage Lassenburg Direction: Bill Graham Mana

See Aaron Neville on tour with The Neville Brothers all summer



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WOGN 39-36

KZOZ Q104 **WABB** 103CIR **WJLQ WJMX WKSF** WNYP

BREAKING AT

WPGC 195 WAPE **B98 WZKX KMOK** KNOE **KTRS KZII**

EARPICKS

Current favorites as chosen by members of all segments of the music industry

RICK DEAM/HEGEWISCH/CHICAGO B Adams/T Petty/Prince/LA Guns

JOHNNY DIEVE/WRHT/WASHINGTON A Cooper/S Wonder/I Blu

M DIX/MICHELLE'S/P'BURG, WV DJ Jazzy Jeff/R Nevil/S Row/Nelson

B DUMLER/WAVA/WASHINGTON DC N Cole/B II Men/Heavy D

DAVE ELLIOTT/KKBQ/HOUSTON Heavy D/A Neville/NWA

V ELLIOTT/V VENDORS/KALAMAZOO G N'Roses/B Adams/E Club/KLF

J FARKAS/TAPE WORLD/OHIO OMD/.38 Special/A Cooper/A Neville

ELLIS B FEASTER/WNVZ/NORFOLK S Wonder/BG Prince Of Rap/M Mark

MARK FEATHER/WQXA/YORK C N Move/C Dennis

B FENTY/ASSOC ONE-STOP/PHOENIX .38 Special/Jazzy J/Troop-Levert/B Raitt

S FREEMAN/CML 1-STOP/ST. LOUIS DJ Jazzy Jeff/A Cooper/M Bolton/B Raitt

JIM FREEMAN/HMV/NEW YORK Bananarama/R Stewart/C House/S Wonder

B FUCHS/ELECTRIC FETUS/MN C House/C Whitley/Winans/T Petty

T GJERDRUM/WZOK/ROCKFORD IL M Bolton/R Stewart/T Show

PAM GRUND/WIOQ/PHILLY
3rd Bass/C N Move/Clubland/Troop-Levert

KIM HAYES/STREETSIDE/ST. LOUIS W Trash/Badlands/Anthrax/S Row

STEVE HELLER/ZFUN/MOSCOW
.38 Special/B Halligan/M Morales/Jazzy J

LOUIS HIGGENS/TOWER/NASHVILLE EMF/C Me Badd/J Jones/L Fischer

D HOUGHTON/UNIVERSAL/PHILA KLF/Badlands/R Lee/K Moe Dee

JOHN IVEY/98PXY/ROCHESTER M Bolton

MARK JACKSON/WHYT/DETROIT M Mark/S Wonder/Electronic/Jomanda

K JAKIELA/GALAXY/PITTSBURGH K Washington/P Hyman/B Adams/G N'Roses

JIMMY JAMM/HT999/ALLENTOWN A Neville/DJ Jazzy Jeff/I Blu

J JOHNSON/BUZZ'S NEST/COLUMBUS M Bolton/DJ Jazzy Jeff/.38 Special/B Raitt

P JOHNSON/PRO ONE-STOP/TEMPE N Cole/L Skynyrd/B Raitt/DJ Jazzy Jeff

RUSTY KEYS/99KG/SALINA, KS DJ Jazzy Jeff/R Nevil/.38 Special

THE KIDD/KJ103/OKLAHOMA CITY M Bolton/I Blu

KANDY KLUTCH/KHTK/ST LOUIS, MO SEAL/KLF/K MacCall/K Washington

ROSS KNIGHT/KTFM/SAN ANTONIO TKA/Oaktown 357/LS Of Brown/L Alliance

KEVIN KOLLINS/KG95/SIOUX CITY Eyes/KLF/.38 Special

JIM LASPESA/TOWER SUNSET/LA S Wonder/C House/K Missle/W Bros

RICKEY LEE/FM102/SACRAMENTO
3rd Bass/LS Of Brown/Jomanda

DENNIS LEFLER/TOWER/AUSTIN G N'Roses/B Adams/C Waters/Roxette

M LEWIS/REPEAT THE BEAT/MI W Stuff/A Cooper/C House/T Much Joy

DANA LUNDON/HOT102/MILWAUKEE L Lisa

K MACIVER/F THE MUSIC/ROCH, MN B Raitt/M Bolton/B Adams/A Cooper

STEVE MANN/WQUT/JOHNSON CITY .38 Special/B Falcon/M Bolton/R Ocasek

M MARTENS/STATEWIDE/P'VILLE, MI Allman Bros/S Rick/A Cooper/T Petty

GUY MCFLY/KAFX/LUFKIN SEAL/R Nevil/.38 Special

JJ MCKAY/KNIN/WICHITA FALLS
.38 Special/R Stewart/C Dulfer/M Bolton

LISA MCKAY/WRVQ/RICHMOND .38 Special/C Hawkes

MYKEL MCKIRDEY/XL93/GRAND FORKS M Bolton/C Dennis

WES MCSHAY/WFHN/NEW BEDFORD Troop-Levert/M Bolton

STEVE MCVIE/WERZ/EXETER, NY Bingoboys/D Koz/C Hawkes/Nelson

JIM MEECH/93Q/SYRACUSE M Bolton/KLF/P Abdul/Alias

K MILLER/NORTH LIGHTS/ST PAUL W Stuff/C House/W Party/S Jacket Fits

MARK MURPHY/KGOT/ANCHORAGE R Stewart/C Hawkes

RON NEWMAN/KOKZ/WATERLOO M Mark/B Raitt/A Cooper/Kenny G

DAVE NICHOLAS/WKDD/AKRON, OH R Stewart/C&C Music

M NOLD/WHEREHOUSE/WESTWOOD DJ Jazzy Jeff/SEAL/B Raitt/T Terry

K PENGAL/TOWER SPORTS/S DIEGO Sting/S Of Fish/S & The Banshees

KEVIN PETERSON/WABB/MOBILE C Hawkes/N Selection

M PFAFFL/MAINSTREAM/MILWAUKEE DJ Jazzy Jeff/Troop-Levert/A Cooper

TOM POLEMEN/KC101/NEW HAVEN M Bolton/B II Men/M Mark/Kingofthehill

J PRIMERANO/TRANSCONT/BUFFALO SEAL/GN'Roses/B&CWinans/Troop-Levert

CHUCK REDDEN/KNOE/MONROE M Morales/B Raitt/M Bolton/T Show

KEN RICHARDS/HT97.7/SAN JOSE R Nevil/M Mark

JJ RILEY/WRQN/TOLEDO .38 Special/C&C Music/B Falcon

M ROBERTSON/PEPPERLAND/ID B Adams/A Neville/Firehouse/A Cooper

J ROSE/WESTERN MERCH/AMARILLO B Raitt/DJ Jazzy Jeff/A Cooper/T Show

FIREHOUSE



FLASHMAKER!

<mark>47-39</mark> Hits top Fifty singles!

AIR FOLLOW-UP REPORT*

Q104 "Power/#1 phones & sales!"
195 "Top 5 phones/ 1st week callouts look excellent!"
KGOT "Consistant Top 5 phones!"
KG95 "#5 phones/Huge!"
KISR "#1 phones!"
PWR92 "#6 phones!"
WQID "Solid top 5 calls!"

KYYY "Top 5 phones, Top 10 sales!"
WZPL "Good Early request and callouts!"
Z102 "Huge phones/Top 10 sales on Ip!"
WRRO "Top 10 lo sales Top 10 phones!"

WBBQ "Top 10 lp sales, Top 10 phones!"
WQUT "#2 phones, all demos!"

WRON "Top 9 phones/Top 15 overall!"
WHTO "Top 10 phones!"
WWFX "#7 phones after 1 week!"

WAPE "#12 phones, smash!"
WCGQ "Top 5 sales, good adult female phones!"

ANY QUESTIONS?

*This information courtesy of the Air Report

ALICE COOPER **



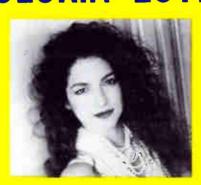
MTV STRESS!

CROSSOVER! EARPICKS WINNER!

TOP 15 R&R ALBUM TRACKS! TOP 10 REQUESTS NATIONALLY!

KTUX	add	KNOE	add	WPFR	add
KATM	add	KWNZ	add	WRHT	add
WQID	add	KYYY	add	WRQK	add
KFMW	add	OK95	add	WVSR	add
KMCK	add	WCGQ	add	ZFUN	add
KNIN	add	WLAN	add	WIOG	add

GLORIA ESTEFAN





FLASHMAKER!

ON OVER 115 TOP 40s INCLUDING:

PWR106	add	BREAKING AT:	
KBEQ	add	KIIS	Q106
KXXR	add	KKBQ	H0T102
		KUBE	WPHR
Q95	8-8	KPLZ	KTFM
Y100	10-9	PWR96	Z90
KISN	21-18	WIOQ	Q995
PWR95	26-21	Y100	KHTK
PRO-FM	28-23	KXYQ	WBLI
WZOU	28-25	Q105	KGGI
KKRZ	30-26		

TONY TERRY



RETAIL ACTION:

TOWER #6

BALTIMORE:

MUSICLIBERATED #5

	EARLY TOP 40 ACTION:			
TURTLES #6 CAMELOT #4 FOWER #7 NYC: MUSICLAND #21 B50 SOLD;	KKFR HOT97.7 WMXP KGGI KKSS PWR102	add add add add add deb	35	BREAKING AT: WPGC WIOQ FM102 KTFM WCKZ
3,000 RE-ORDERE)			KPRR 999KHI
D.C.:	KMEL	21-14		KNOE

KZFM WNVZ 25-22

30-24

WBXX

EARPICKS

TONY ROSS/CENTRAL SO/NASHVILLE A Cooper/B Raitt/DJ Jazzy Jeff/M Bolton

DAVE ROY/TRANSWORLD/ALBANY R Nevil/M Mark/G N'Roses/Angel

T SBRIGLIA/TRANSCONT/BUFFALO DJ Jazzy Jeff/B Raitt/A Cooper/.38 Special

JOHN SCOTT/KC101/NEW HAVEN Alias/A Neville/SEAL

STAN SEETO/WHEREHOUSE/FRESNO LA Guns/Heavy D/B Adams/Cartouche

JAY SHANNON/KFQX/ABILENE M Bolton/B Raitt/Heavy D/N Cole

G SHAVER/MUSIC PEOPLE/OAKLAND The Don/B Farm/C Most Wanted/C Dennis

K SHEDD/DOWN IN THE VALLEY/MPLS T Petty/C House/B Raitt/W Trash

J SHELLEY/SOUND SHOP/MEMPHIS B Adams/C Me Badd/P Abdul

D SIBEL/HARVARD CO-OP/BOSTON S Phillips/W Stuff/S Jacket Fits/F Tovey

K STAMM/SOUNDS & VID/MILWAUK M Bolton/A Cooper/B Raitt/Tuff JIMMY STEAL/KEGL/DALLAS S & The Banshees/K White

RICK STEELE/WKEE/HUNTINGTON M Bolton/B Raitt/R Palmer/N Cole

BRUCE STEVENS/WBBQ/AUGUSTA SEAL/La's/R Nevil

SHADOW STEVENS/XL106/ORLANDO M Bolton/A Neville/R Palmer

TIM STOBIE/TOWER/FRESNO K Of Fools/C Skins/Hollowmen/M Crenshaw

DARREN STONE/KSND/EUGENE T Petty/R Palmer/Bananarama

RICK STONE/WOMX/ORLANDO M Bolton/B Raitt/A Neville

PTANIS/B IN MUSIC/GRAND RAPIDS M Bolton/B Raitt/UB40/DJ Jazzy Jeff

M TAYLOR/KKYK/LITTLE ROCK Firehouse/R Nevil/Hi-Five

KIP TAYLOR/WQXA/YORK C&C Music/C N Move/N Selection

GRANT TRESSEL/KTMT/MEDFORD M Bolton/R Palmer/I Blu SCOTT TYLER/WAYS/MACON

PC Quest/C Hawkes/B Raitt

DEBBIE VINCENT/WRQK/CANTON, OH .38 Special/Contraband/A Cooper/R Ocasek

T WAITEKUS/WCIL/CARBONDALE S Express/A In Chains/.38 Special/A Neville

D WATSON/KARMA/INDIANAPOLIS L Skynyrd/T Petty/A Cooper/M Cohn

L WEBB/MUSIC CITY/NASHVILLE DJ Jazzy Jeff/.38 Special/A Cooper/B Raitt

JOHN WEIS/WBNQ/BLOOMINGTON C Hawkes/.38 Special/T Show/S Wonder

PHIL WEST/KEWB/REDDING G N'Roses/LA Guns/Z Marley/R Ocasek

SCOTT WHEELER/KZ93/PEORIA R Stewart/A Neville/R Nevil/B II Men

RALPH WIMMER/Z102/SAVANNAH A Neville/B Raitt/.38 Special/M Bolton

S WOLF/MUSIC TO GO/INDIANAPOLIS EMF/B Box/UB40/C Waters

TERRY YOUNG/WJLQ/PENSICOLA B Halligan/R Girls/A Cooper

Try Us, You'll Hate Us. •

NAME

TITLE/POSITION

COMPANY NAME

TYPE OF BUSINESS

ADDRESS

CITY

STATE

ZIP CODE

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Throwing Christian To The Lions

This trade school graduate's first radio gig was doing sports in Clinton, Oklahoma, before he landed in the Bay Area to do overnights at Top 40 AM station KWUN. He did sales for cable station KLUB in Concord, California, where he impressed someone into naming him GM. After tiring of management, he went back on-air, doing evenings at KSMJ in Sacramento and middays at Adult outlet KKIQ in Livermore, California, all the while living in S.F.. Christian then segued to KQMQ in Hawaii, then back to the Bay Area to run a communications department at a small private school. He started doing weekends for Steve Smith at Hot 97.7, and when the latter split, he became MD, eventually adding Ass't. PD to his title. In fact, the guy's career trajectory was upward all the way until he came crashing down to earth with the following message from his assistant, "John? I've got someone named Todd Hensley from someplace called HITS on the line. Too late, I already told him you were in." A week later, poor Christian was washing windshields for change in a seedy downtown section Dionne Warwick would never get caught dead in.

You are the only person in the music business who takes Mondays off. Whussup? Primarily, that's the day all the record labels are calling about their 15 priorities. If the label doesn't know what they are looking for at my station before Monday, then I don't want to talk with them. Most know a month before, but there's a lot of pressure being applied on Mondays. That's the day I get offered stupid promotions for rotten records. I believe I enjoy a better relationship with the record community because they know they have to be straight with me. It makes for less pressure all the way around.

I think it's sad there are hits being ignored in favor of records that have outrageous promotions attached. It's stupid when I'm offered a five-figure promotion just to play a record no one believes in! And I see that happening all the time. The majority of the radio stations are going to play the best records. The promotion people should expose the record, not bribe it onto the air or playlist. There's much more of a sales vibe than a music vibe these days. I don't hear, "I believe in this record and I think you should play it," as much anymore. BDS should help the situation. How has the increasing number of new labels affected your job?

I've always had a large number of labels to deal with because of the nature of this station. However, it is one thing to take or return all these calls, but as a MD, I have to listen to all this music. I feel ignorant

talking to reps if I haven't heard their records. I have to listen to music at home, in the background, even when I'm on the phone. It seems each rep is working less records, but then there are more reps calling. Before, you had one person working ten records. Now, that same person is working just one record, but they're really working you on it - along with the regional guy, the national guy and the VP. It's not that there are too many labels or too much music. I just don't think I need to hear from more than one person on a given record. I wish I had more time to spend with the people I've established relationships with, though. What is Hot 97.7 about?

Energy. When Hot 97.7 came on the air, there were two other Top 40s in town, with one dominating. We are now the only game in town. We thrive on breaking dance music and we've now been able to focus on same of the older demos during the day. For afternoons and nights, though, we are still the station we were when Steve Smith first signed it on. We are not typical. The people here truly love being here. We have one of the most talented air staffs in the country. Music will only get you so far. We are also very promotionally minded. This summer is the promotional summer from hell. We have concerts every weekend through the fall. We have to stay ahead of the game here because we are only 40 miles from San

Francisco with KMEL and KSOL's signals

"[Monday's] the day I get offered stupid promotions for rotten records."



as strong as ours.

Do the San Francisco stations want a piece of the San Jose book and would you like a piece of theirs?

We're only a 3,000-watt station. We do cover a good portion of Oakland, but you can't pick us up that well in S.F. The S.F. stations don't really concern themselves with San Jose. KMEL wants to be perceived as Northern California's music authority, so they do some things in the market, but we are really the station of the South Bay. We are in front of our listeners more than they can be.

How dose are the numbers?

In the last book, we were in the high sixes and KMEL was in the low twos, while in S.F., they usually have a six or so and we are between one and two.

Do you program much regional talent?
We currently have two records on the air
by weekenders here at the station. Two local labels worth mentioning are Lethal

Beat, who have a project making some noise called Ground Zero, which features Bootsy Collins, and Upstairs Records, who have a record, Daize, which is starting to get play in New York, Miami and here. Brandon started here as a local artist. What's John Christian's next move?

I want to come work for HTS. Actually, I want to be the next Larry Frazin. I only say that because he's here standing next to me. I enjoy working with different artists. I'd like to perhaps go into management one day.

Do you and Ken [Richards] share music reponsibilities?

Ken does what I tell him to. No, seriously, we do music together. We look at research, retail, requests, coll-out, etc., and then we deal with our own personal opinions. Usually in that order. It's a mutual respect thing. So far, we haven't had an argument on music. **

qsjuep s, kae w



wrap yourself up in "Julie's Blanket (pigsheadsnakeface)" 2959-23003-4

from their upcoming Morgan Creek debut album



©1991 Morgan Creek Music Group.

A 147 S

POSTIVIODERN

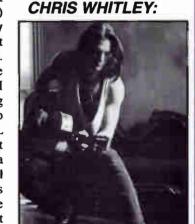
(Ba	sed on	a combination of airplay and sales.)	
LW	TW	ARTIST-LABEL	COMMENTS
1	1	R.E.M WB Various	HAPPY!
2	2	SIOUXSIE & BANSHEES - Geffen Kiss Them For Me	MTV BUZZ BIN
3	3	ELECTRONIC - WB Tighten/Message	HOTS!
4	4	ELVIS COSTELLO - WB Other Side of Summer	New cut soon
5	5	FISHBONE - Columbia Everday/Saturday	Everyday=Hit
6	6	EMF - EMI Children	Strange Brew!
8	7	PRIMUS - Interscope Jerry Was A	MAX LIKES IT!
11	8	RICHARD THOMPSON - Capitol I Feel So Good	YAY!!!
7	9	LA'S - Go!/London There She Goes	MTV BUZZ BIN
	10	CROWDED HOUSE - Capitol Chocolate Cake	WHEE!!!
10	11	JESUS JONES - SBK Various	Mega-Way-Huge
9	12	VIOLENT FEMMES - Slash/Reprise Used To Be/Hurt Me	WHFSTIVAL!
20	13	SMASHING PUMPKINS - Caroline Various	AMAZING WEEK
25	14	SEAL - Sire/WB Crazy	POMO/POP HIT!
16	15	ZIGGY MARLEY - Virgin Kozmik	We Luv Allan!
13	16	JULIAN COPE - Island East Easy Rider	ON TOUR!
	17	CHAPTERHOUSE - Dedicated/RCA Pearl	Flohr'd us
	18	WONDER STUFF - Polydor/PLG Caught In My	SALES!
14	19	VARIOUS - Arista Deadicated Comp.	"Ripple"leads
	20	THRILL KILL KULT - Wax Trax Sex On Wheelz	SEXPLODING!
17	21	LENNY KRAVITZ - Virgin It Ain't Over/Run	Happy B'day Lori
24	22	O.M.D Virgin Pandora's Box	SALES!AIRPLAY
15	23	SIMPLE MINDS - A&M Stand By Love	New cut soon
18	24	HOODOO GURUS - RCA 1000 Miles	Not "Gathering"
21	25	KING MISSILE - Atlantic	New CD-5!

My Heart Is ...

POST TOASTED By Ivana B. Adored

CHILD OF RAGE: No, this is *not* the sequel to "The Drama Of The Gifted Child," but the title of Jim Thompson's last book, which was finally reissued this week on Blood & Guts Press. Members of Sonic Youth and PoMo Heavies Geoff Weiss from Warner Bros. and Kate Tews from A&M were at the book release party, proving that some of us PoMo-types are interested in *more* than figuring out Smashing Pumpkins songs on our touch-tone phone. (We only ever reach Mark

Williams anyway).....Last week I fucked up (moi?) when I said that Kerry Gray was the new MD at WOXY instead of WEQX. You wouldn't believe the amount of vitriolic calls I received. Mea fucking culpa.....Here's news to you: Matt Harris WILL NOT be the new PD at WBRU! Guess he got a gander at Providence, RI and fled! (Me thinks he's back at WEBN). Long live AOR. NOT!....Seems that Virgin's Allan Wilson has had about all he can take dealing with Brian "The



Ivana's Artist Of The Year

Human Void" **Boyd** and he's moving to **Hawaii**. Godspeed to Allan. I'll be planning my vacation soon, thanks for the open invitation.....Did all of you remember to book your HITS "New Music Seminar Issue" advertising for next week? Just checking. PoMo kingpins Fishbone will be on the cover, giving the mag additional (and badly credibility....Seems that HITS fave Tad are relinquishing their coveted slot as an NMS showcase band so they can open for Primus. Tough choice as to which would be more painful. Tad likes pain....So, Sean Renet has two records in the Top 10. Isn't that an oxymoron?.....Chapterhouse debuted at #17, with the way-fab Wonder Stuff following suit at #18. "Size Of A Cow" from the Wonder Stuff is a hit. Thank you....The new Mary's Danish single is now out on Morgan Creek, the company that brought you "Robin Hood," the loser-feelnauseous movie of the summer. Mary's Danish is one of the few bands from L.A. that doesn't suck. Add this and make Sherri Trahan a happy camper.....The Violent Femmes are doing everything they possibly can to impress you radio weasels. With promotions already lined up at KJJO, WHFS, WDRE, WFNX, WXRT, 91X, KROQ, KITS and KUKQ, the Femmes are really demeaning themselves to make you look good. Appreciate this. It's a rare and beautiful thing.....Wanna be in an Odds video? Call Amy at Zoo. Steve Masters need not apply....Why aren't the new Sire video compilations called "Just Say Wes?"

UST MODE:

HOTS

- 1. ELECTRONIC (WB)
- 2. SIOUXSIE & THE BANSHEES (Geffen)
- 3. SEAL (Sire/WB)
- 3. CROWDED HOUSE (Capitol)
- 3. CHAPTERHOUSE(Dedicated/RCA)
- WONDER STUFF (Polydor/PLG)

- 1. LIVING COLOUR (EP) (Epic)
- 2. ERASURE (Single) (Sire/Reprise)
- 3. STRAITJACKET FITS (LP) (Arista)
- 4. DOVES (Single) (Elektra)
- 5. BIG AUDIO DYNAMITE II (Single) (Columbia)
- 6. MEAT PUPPETS (Single) (London/PLG)

(Hot reports from the nation's leading radio and retail outlets)

SCHOOL KIDS / BYRON BULL / ANN ARBOR

La's 3rd Bass

House Of Love

WHFS / WEASEL / ANNAPOLIS

Big Audio Dynamite

Stress

Too Much Joy

Morrissey

WUOG / TERI DONNELLY / **ATHENS**

Julian Cope

Primus

Fishbone

Volcano Suns

This Mortal Coil

ATLANTA CD (PEACHTREE) / **BRAD SYNA / ATLANTA**

Kraftwerk

Flat Duo Jets

Marshall Crenshaw

Farm

King Missile

TURTLES / THOM DRAM / AT-LANTA

Flectronic

Siouxsie & The Banshees

School Of Fish

Holsapple & Stamey

KUT / CHERYL BATEMAN / **AUSTIN**

Pere Ubu

Young Gods

House Of Love

Mock Turtles

This Mortal Coil

CD ONE STOP / DAVE CARROLL

/ BETHEL

Crowded House Wonderstuff

Kirsty MacColl

Straitjacket Fits

Candy Flip

WFNX / KURT ST.THOMAS /

ROSTON

Siouxsie & The Banshees

Too Much Joy

Milltown Brothers

Sinead O'Connor

Electronic

WBNY / MIKE PARRISH / BUF-

FALO

Electronic

Anthray

Wonder Stuff

House Of Love Richard Thompson

KGRK / TERRY BROWN / CEDAR

FALLS

Head Candy

Big Audio Dynamite

Richard Thompson

Marshall Crenshaw

Smashing Pumpkins

WXYC / RANDY BULLOCK /

CHAPEL HILL

Duke Ellington Julie London

Codeine

Stained Glass Hour

Raunchy Business

CD101 / KELLI GATES /

COLUMBUS

Siouxsie & The Banshees

Primus

Too Much Joy

Lenny Kravitz

School Of Fish

MAGNOLIA THUNDERPUSSY /

Mercury RevMercury Rev

MARGARET EVANS /

COLUMBUS

Seers Jesus Jones

KDGE / LARRY NIELSON /

DALLAS

Material Issue

R.E.M.

Simple Minds

Lenny Kravitz

MIDDLE EARTH / BRIAN ROSSER / DOWNEY, CA

Candy Skins

Thrill Kill Kult

Pavement

Curve

Easy

WXDU / GREG LYON / DURHAM

Daniel Johnston

Love Child

When People Were...

Ned's Atomic Dustbin

Einstuerzenbe N...

WNUR / ROB M./MARY T. /

EVANSTON, IL

Young Gods 1,000 Homo DJ's

Chapterhouse

Bark Market

Codeine

WBAU / JOHN ROSENBLAT/TOM

DRESCHER / GARDEN CITY,NY **Smashing Pumpkins**

Codeine

Ned's Atomic Dustbin

Young Fresh Fellows **Blake Babies**

KTRU / H.K. / HOUSTON

Jawbox

Brave Combo

De Dannan

Grunge Years

Hammerbox

KUCI / TODD SIEVERS / IRVINE

Gumball

Straitjacket Fits

Klaus Flouride

Skinyard

Pooh Sticks

PEER RECORDS / RICH ZUBRAD / IRVINE

Primus

Wonder Stuff

King Missile Stress

VINYL VENDORS / VALERIE EL-LIOT / KALAMAZOO, MI

Ric Ocasek

Candy Flip

Electronic

Aaron Neville Toni Childs

WBER / ANDREW CHINNICI /

KENFIELD

This Mortal Coil **OMD**

Electronic

Siouxsie & The Banshees Chapterhouse

KUNV / JOEL HABBESHAW / LAS

VEGAS

Anthrax Chapterhouse

Electronic Thrill Kill Kult

ARONS RECORDS / DOUGLAS

WILLIAMS / LOS ANGELES

Electronic

Seal

Rain Tree Crow

Big Cheif Thrill Kill Kult

KCRW / RICK LAMM / LOS AN-

GELES

Julian Cope

Elvis Costello

De La Soul Mekons

Richard Thompson KROQ / TRIP REEB / LOS AN-

GELES

Erasure Siouxsie & The Banshees

Jesus Jones Electronic OMD

RHINO RECORDS / BOB

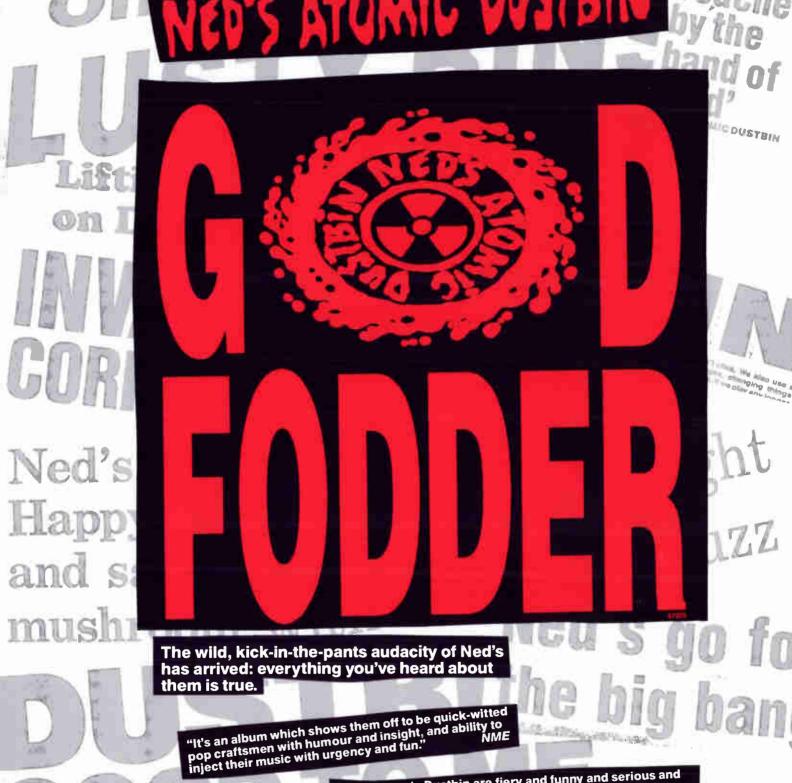
KUHLMAN / LOS ANGELES Mud Honey

Dope, Guns, & ...

Chuck D

Jello Biafra

Galleano



umper, NED'S ATOM roll. Their last si Produced by Jessics CoCoran & Ned's Atomic Oustbin.
Ked's Atomic Dustbin Representation:
UK. Tank Giliss, P.O. 800 2009, Oldbury, Warley, W. Midlands 869-4QU
US. REM Mgt., MSS fi Greenlead St., Sherman Daks, CA 91403

"Columbia" Reg. U.S. Pat, & Tm. Off. Marca Registrada./© 1991 Sony Music Entertainment Inc.

or from heading

. Jean Sony (nd their

"Ned's Atomic Dustbin are fiery and funny and serious and silly and clever and chaotic and intense, and infinitely MELODY MAKER loveable." "GOD FODDER is the most instantly likeable and damn near essential pop experience you can have."

SOUNDS

SOUNDS

loveable.

The first track from "GOD FODDER."
On Columbia.

POSTIVIODERNY



BRAD POLLAK A&M RECORDS

Why is this man smiling? It seems that after a voracious bidding war, Brad Pollak's just completed manuscript entitled "How To Get Max Tolkoff to Return Your Phone Call In 10 Days Or Less" has found a home. Brad's going to be leaving the wacky world of promotion to hit the Sally, Oprah, Geraldo, Phil & 120 Minutes circuit, staying in choice hotels that only a&r geeks and royalty are acquainted with.

YESTERDAY & TODAY / RICH ULLOA / MIAMI

Chapterhouse
Blake Babies
School Of Fish
Temple Of The Dog
Vinnie James

SOUNDS & VIDEO INC. / KATHY STAMM / MILWAUKEE

Wonder Stuff Chapterhouse Farm Kraftwerk

KJJO / LORI KELLY / MIN-NEAPOLIS

La's
Electronic
Siouxsie & The Banshees

R.E.M. Peter Himmelman

WNCS / JODY PETERSON / MONT PILIER

Toni Childs Bonnie Raitt Sam Phillips Tom Petty Seal

WDRE / TOM CALDERONE / NEW YORK CITY

Erasure
Crowded House
Siouxsie & The Banshees
Electronic

EMF

MUSIC DROME / JIM VINING / NORCROSS

Crowded House La's Blake Babies Wonder Stuff Right As Rain

WOXY / PHIL MANNING / OX-FORD, OH

Stan Ridgway Primus Crowded House Lenny Kravitz Too Much Joy

WHEREHOUSE / NIKKI BASQUE / PACIFIC BEACH

PACIFIC BEAC Farm Seal Wonder Stuff KLF Fishbone

WBRU / DEXTER SCHWARTZ / PROVIDENCE

Seal Throwing Muses Kirsty MacColl Milltown Brothers Big Audio Dynamite

GO BOY / ALLEN OSTROFF / REDONDO BEACH, CA

Ned's Atomic Dustbin Chapterhouse World Party Massive Attack Crowded House

PLAN 9 / BOB SCHICK/TERRY MURPHY / RICHMOND

Crowded House Kraftwerk Blake Babies

FACE THE MUSIC / KEN MACIVER / ROCHESTER, MINN.

Electronic
Temple Of The Dog
Ziggy Marley
Siouxsie & The Banshees
Seal

SMOKEY'S / SMOKEY KOELSCH / SALT LAKE CITY

Siouxsie & The Banshees Julian Cope Simple Minds Electronic Richard Thompson

91X/MIKE HALLORAN/SAN DIEGO

Jane's Addiction Siouxsie & The Banshees Primus R.E.M. Electronic

BLUE MEANIE / SHARON HOL-DINGHAUSEN / SAN DIEGO

Sprung Monkey Ziggy Marley Siouxsie & The Banshees Primus

KITS / STEVE MASTERS / SAN FRANCISCO

Morrissey OMD Seal Chapterhouse Psychedelic Furs

R.E.M.

KCMU / KATHY FENNESSY / SEATTLE

Hammerbox Young Fresh Fellows Son Of Bazerk Firehose Richard Thompson

WUSO / CHRIS WEINRICH / SPRINGFIELD

Candy Skins
Candy Flip
Inspiral Carpets
Electronic
OMD

KWUR / MICHAEL STAVRIANOS / ST. LOUIS

Alice Donut
Ned's Atomic Dustbin
Einstuerzenbe N...
Klaus Flouride
Deception Bay

MUSIC VISION / CYNDI CESSNA / ST. PETERS

I. PETERS
Adam Schmitt
Samiam
Didjits
Candy Skins
Smashing Pumpkins

THE ALTERNATIVE RECORD STORE / PETE BARLAS / TAMPA

King Missile
Chapterhouse
Chris Connelly
Samiam
Smashing Pumpkins

WMNF/PETER WOHELSKI/ TAMPA

AMPA
Thrill Kill KUlt
Blake Babies
Big Audio Dynamite
KLF
Richard Thompson

KTAO / BRAD HOCKMEYER / TAOS

Tom Petty Bonnie Raitt Richard Thompson Sam Phillips Crowded House

WFDU / JERRY RUBINO / TEANECK.NJ

Pooh Sticks Gumball Senseless Things Fall Voice Farm

ZIA / MATT SILVERMAN / TEMPE

Seal Crowded House Thrill Kill Kult Steel Pulse OMD

WPST / MEL TOXIC TAYLOR / TRENTON

La's
Jesus Jones
R.E.M.
Seal
KI.F

WTSR / JEN BRIDGE / TRENTON

Mary's Danish Bark Market Loose Seam Straitjacket Fits

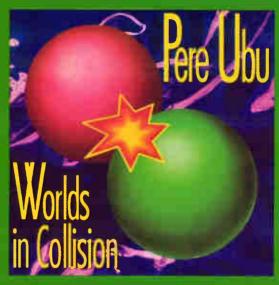
PARK AVE. CD'S / STEVE ALLEN / WINTER PARK, FL

World Party Wonder Stuff Thrill Kill Kult Stan Ridgway Candy Skins The new album in store July 9 featuring the smash U.K. hit, "Sit Down"



BAR 658-2/4 NOTTH AMERICAN REPRESENTATION: RUDGE/BAUFF ENTERTAINMENT

"Worlds In Collision" featuring "I Hear They Smoke The Barbecue"



848 564-2/4 PRODUCED BY GIL NORTON. MIXED BY GIL NORTON, STEPHEN HAGUE & DAVE BASCOMBE. EXECUTIVE PRODUCER: STEPHEN HAGUE

U.S. MANAGEMENT: JAMIE KITMAN, BO ORLOFF, THE HORN®LOW GROUP USA, INC.



"A Spy in The House of Love" featuring "Marble"

TIME FOR A CUP OF JOE AND A DOUGHNUT



If you crossed Jesus & Mary Chain with the Beatles — a scary thought in and of itself — the result would sound something like School of Fish. mating the Fab Four's love of melody and songcraft to J&M's late-80s taste for primal guitar grunge. After the disbanding of L.A. band Francis X and the Bushmen, singer/rhythm guitarist Josh Clayton-Felt and lead guitarist Michael Ward took a tack almost unheard of on the competitive local circuit — they holed up in their houses and concentrated on writing strong songs. The plan paid off. After playing under a dozen shows as a duo with a drum machine, they were brought into A&M to record a demo — which generated a bidding war won by Capital — and landed a song on the soundtrack of the film "Reversal Of Fortune." Earlier this year. School Of Fish (now beefed up to a four-piece) released their self-titled debut, an exceptionally strong record highlighted by the neo-psychedelic single "3 Strange Days." The video for the track features such surreal images as a guitar case filled with eggs and an overweight old woman naked save for a bright red bedsheet, but nothing had prepared poor Josh for the derangement he would face in a coast-to-coast hook-up with HITS' resident vegetable rights advocate and twisted soap box prophet, the right Reverend Sean O'Neill.

Have audiences been familiar with your material on the road?

We don't know until we hit the stage. Some shows have been packed, and some — if there's been no radio support — there's been nobody. Or just a couple of people, who have heard the record and are really psyched to see us. At one of those gigs, a gift came up and was bummed because we didn't play the song "Fell." So we played it for her backstage. We played a show in Salt Lake City one night that was empty, but there were about 20 underage kids out back who knew who we were and couldn't get in, so we came out and played for them. That was kinda fun.

That's great. Another cool thing about you guys is that while there's a nostalgic feel to some of your stuff, you don't dress silly, like say, Jellyfish. (Sorry, Ivana.)

For me, that turns them into a novelty act. They're a great band and that totally belittles them. I think that '70s kitsch thing is only popular in trendy little enclaves on either coast. I don't think people in the Midwest care. When you live here, it can be hard to remember the rest of the U.S.A. ain't L.A.

You get a very strange perspective here. We go to some towns and the excitement we get from people shows that. We were opening for Lloyd Cole a while back and people were packed in there when we got on. They weren't walking in when we started, like in L.A.. People get a little jaded there. There's so much music, so many opportunities to see bands, that people don't

respect or appreciate it. I don't blame them, but it's kinda depressing.

You would think A&R types would be the most cynical, but you guys got an enthusiastic response and were signed pretty quickly.

I think the reason things went so well for us was because we always concentrated on writing songs. That was the main thing. There were nights when we would do shows and were just not as good as the songs we were trying to play. But I

"We've come to the realization that you don't put a record out if you don't want it to be heard."

think they saw that we had potential and they went for it because of the material.

Your record opens with an homage to those masters of songcraft — the Beatles.

A lot of people have been saying that and I'm sure there's some truth to it. We try to do a much heavier thing than straight pop, but you can't write songs that are basically pop in structure without having a Beatles influence. They set the standard for what a pop song is.

What's the second single?

It's kinda weird. They just released "3 Strange Days" to Album Radio, which kinda scares us. We all listen to things like the Ptxies, things that are a little more left of center. But we've come to the realization that you don't put a record out if you don't want it to be heard. The second single is "Wrong," which will be released to Post Modern stations before they release "King of the Dollar" to both Album and Alternative. It's all very confusing.

is "King of the Dollar" the song with the "Satisfaction" lick?

Yeah. We played that song for months without that iff, and one day we were rehearsing and I threw it in and we were like, "Whoa, it works!" We decided to try it at the next show and people got a good laugh out of it. It was just a bit of a joke. Now we're going to have to pay the Stones a licensing fee. But see, it's the publishing company basically — they're greedy, money-grubbing scumbags.

Have you caught much crap for the band's name?

Tons of it. We deserve It, though. Two years ago, when we came up with it, there was Fishbone, but there was no Jellyfish, no An Emotional Fish. It's kind of depressing that there's so many of them now — An Emotional School of Jellyfishbones. What happened was, I was looking at a dictionary with a friend and she said, "School of Fish," and I was like, "Ooh, that's really cool." She said, "I hate it!," and I said, "Good, then I like It."

HITS July 8, 1991

Sinéad O'Connor

MY SPECIAL CHILD



The new single and video.

Artist Royalties will be donated to THE INTERNATIONAL RED CROSS/KURDISH RELIEF FUND.

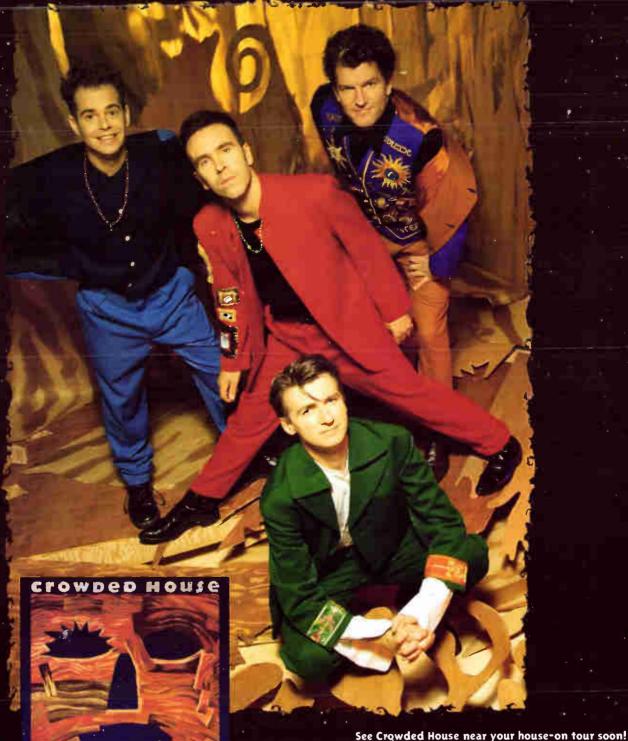






THERE'S A NEW FACE IN THE CROWD

Crowded House



Produced by Mitchell Froom and Neil Finn

nt Gary Stamler Management/Grant Thomas Management

CROWDED HOUSE.

CONTINUING TO CHANGE THE FACE OF POP MUSIC.

ON CAPITOL COMPACT DISCS, CASSETTES AND RECORDS

The new album from

Neil Finn, Paul Hester, Nick Seymour and newest member Tim Finn Featuring the first single and video Chocolate Cake

4/75

PUSTIVIOUERN

POMO PICKS Edited by Karen Glauber



Chris Whitley, "Living With The Law" (Columbia): Mere language seems insufficient in trying to articulate the impact that this record carries. Chris Whitley is authentic, to say the least. His album strikes a direct blow to the heart, stirring up a wide and varying range of emotions in the listener. Songs such as

"Big Sky Country," "Kick The Stones," and "Border Town" achieve a catharsis that is a rare achievement for any artist, let alone a "new" artist. Producer Malcolm Burn worked with Chris in Daniel Lanois' "home" studio in New Orleans.

(Chris Whitley continued....): Together they've captured the smoky, seedy, mystical atmosphere of the French Quarter by emphasizing sensuous slide guitar and Chris' impassioned vocals, *sliding* from the guttural growl of a seasoned blues traveler to an unsullied falsetto. The album "Living With The Law" en-



compasses Chris' lifetime of experiences and is completely true to the artist. This record is a remarkable piece of work and deserves every superlative and accolade it receives. He's not the "next" anybody. He's Chris Whitley. Thank god.



Candy Skins, "Shape I'm In" (DGC): Within the glut of "new bands from the UK who are going to change the PoMo world" is the Candy Skins, a quintet who stands heads and shoulders above their peers. Partly what distinguishes this album from the PoMo-Pack is Pat Collier's (Soft Boys, Robyn Hitchcock,

Waves) layered, yet melody-driven production, as well as the musical tension/interplay between the Cope brothers. "Submarine Song" has captured the ears of astute programmers and the Skin's version of "For What It's Worth" is sure to enchant.

My Life With The Thrill Kill Kult, "Sexplosion" (Wax Trax): Sex! Exciting and new! Climb aboard! We're expecting you! Ten songs about boning, doin' the wild thing, the nasty, the schwankaroonie, smokin' the bone, leather fun, hidin' the bologna and bumpin' uglies. Marsden & Co. turn up



the beatboxes, plug in the tube drivers, break out the whipped cream, and have a party. "Sex On Wheels" looks like a bone-afied PoMo smash, with radio across this great land playing it like crazy, and little kiddies who wear too much black lining up at the cash register to get a hold of this lascivious set. (NH)

POMO MUGS



TOTALLY THE NEXT POMO EDITOR: All Gaul may be divided into three parts, but thank god there's only one Paully. We love his mom's fish sticks, and as for his schtick (ba-da-bum), well, we find him to be humorous, yet incredibly inspirational, touching us all in mysterious and magical ways that never worked with a breaded piece of whitefish.



MY HEART IS A FLOWER: Welcome to the podunk town of Dewitt, NY, where every day is a holiday, every meal is a feast, and the residents dream of sheep dressed in Cheryl Tiegs for Sears. It's also one of the few places with a retail account that will take HITS' own Betsy Altomare's phone calls. These fine folks of Dewitt were way-psyched when the Posies' tour bus broke down along the highway and those babes from Seattle had to spend the night there. Here they hang with Lisa, Lisa, and Lisa from Cavages Records, who offered the boys major fundage to postpone their tour and spend a few weeks learning the tricks that guest Rod Stewart has mastered. Unfortunately, the Dewitt Emergency Room was not equipped with a stomach pump that could handle approximated desired capacity and the Posies were soon on their way.



GEEK WITH ATTITUDE: When the nice gentlemen from N.W.A. decided to grace our office with their presence, we were fully tweaked. These guys can buy and sell the major honchos at this mag ten times over! Resident gangsta Heather Lose chilled with Eazy-E, but it was Glauber who really made the most of her time spent with Compton's finest. After this shot was snapped, Karen hopped in the back of Dr. Dre's Benzo, sucked down a few 8-Balls, loaded up a nine, and signed a pre-nuptual agreement. Then she woke up.

"I think that we in Urban/Black radio sometimes forget how rich our culture of music is. And we have plenty of versatile black artists that bring a variety of music to the table. Lenny Kravitz is one that brings a taste of that variety to the table in good fashion."

Bobby Wonder, MD, KPRS

"Lenny Kravitz 'It Ain't Over Til It's Over' is a throwback to good music. If people can get over the guys name."

Todd Lewis, WIZF

"Guaranteed to add flavor to your station."

Guy Black, WHQT

"A refreshing change from New Jack and Techno-Groove."

Wayne Walker, Z104

lenny kravitz

ain't

The R & B single.

over

From the smash album

Mama Said.

it's

Over 350,000 sold

over

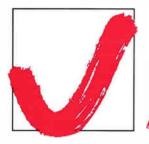
Produced by Lenny Kravitz



WDAS	add	KKBT	deb	29
KMJQ	add	U102	deb	33
KDIA	add	KJLH	deb	36
KPRS	add	WFXA	deb	36
KJMS	add	KMZX	deb	38
WVEE	add	WTLZ	deb	40
WATV	add	WAGH	deb	40
WAMO	add			
Z93	add	WOCQ	30-23	3
WWDM	add			
WQFX	add	BREAKI	NG AT	:
KBLK	add	WKYS		
KDKO	add	KSOL		
WFXE	add	WMVP		
WHRK	add	WJMH		
KCOH	add	WILD		
WNHC	add	WIZF		
WPGA	add	WBLK		
WQOK	add	WEAS		
KIPR	add	WJFX		
WTLC	add	KIPR		
		WQIS		
		Z104		
		K98FM		



WRKE





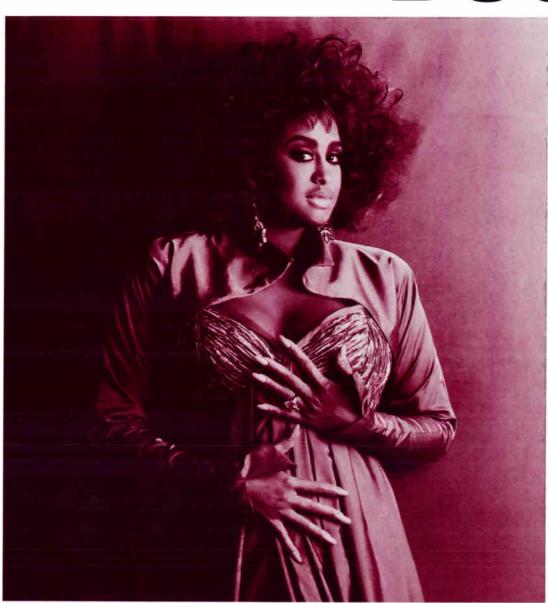




#1 BLACK SINGLE
DAMIAN D. "Exclusivity" La Foce/Aristo
#1 BLACK ALBUM
C&C MUSIC FAC. "Gonna Moke..." Col.
#1 RAP ALBUM
NWA "Efil 4 Zaggin" Priority
#1 QUIET STORM
USA FISCHER "How Can..." Elektra

Blame Lenny Beer For This Headline

HYMAN BUSTS!



HOT NEW RELEASES

C-VELLO This Jam is Coid RCA 07863-62000-1 J. HOLIDAY

Arista 2238

Confused
R House/Col 73871

TEENA MARIE Since Day One Epic 4082 O'JAYS Keep On Loving... EMI 04787

C. PITTMAN Show Me Atlantic 4028-2 SIR MIX-A-LOT National Anthem Nastymix 76993-1

TEN CITY I Should Learn... Atlantic 4000-2 R. TRESVANT Rated R MCA 45-1542

URBAN SOUL Airight Chrys 23712 "If the cliché that timing is everything is true, then the new LP by **Phyllis Hyman** is definitely right on time," exclaims **Zoo** Promo stud **Jesus Garber**.

We love clichés as much as the next guy, Sus-man, but that was pathetic. Wanna writing job?

Fortunately, Jesus is better at scoopin' up adds, and the smoothed-out New sounds of the first single, "Don't Wanna Change The World," has made his job look easy. Dr. Sus and his staff have SWARMED the Lower 48, scorin' WGCI. WHUR, WAMO, WATV, WAAA, KPRS and Motor City's WGPR, where resident goddess and MD Lucia Harvin loves "hearing a REAL singer again," out of the starting gates.

And the single ain't telling the whole story. The LP, "Prime Of My Life," is kneedeep in Ms. Hyman's signature slow JAMS, and should see an extremely long life at Quiet Storm. That means strong sales, folks. And lots of babies named Phyllis next spring.

It's time now for a quote from the fine folks at retail to tell you what they think of the LP. Since we couldn't find any fine folks, we thought we'd let Brandon Catron of Boss Ugly Bob's (we're not making this up) in Memphis have the last word.

"Simply a SMASH!"

BLACK SINGLES

		IE TOP	THIR	TY	
2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
9 5 1	DAMIAN DAME Exclusivity	La'Face/Arista	20 18 16	GENE RICE Your Gonna Get	RCA
6 4 2	BOYZ II MEN Motownphilly	Motown	– 23 17	LISA LISA & CULT JAM Let The Beat	Columbia
15 8 3	JAZZY J/F PRINCE Summertime	Jive/RCA	8 15 18	O'JAYS Emotionally Yours	ЕМІ
12 9 4	LEVERT Baby I'm Ready	Atlantic	21 20 19	RUDE BOYS Heaven	Atlantic
7 6 5	RALPH TRESVANT Do What I Gotta Do	MCA	4 16 20	LUTHER VANDROSS Power Of Love	Epic
18 10 6	STEVIE WONDER Gotta Have You	Motown	21	BE BE & CE CE WINANS Addictive Love	Capitol
11 7 7	GUY Do Me Right	Uptown/MCA	29 25 22	SHIRLEY MURDOCK In Your Eyes	Elektra
13 11 8	FREDDIE JACKSON Main Course	Capitol	- 29 23	READY FOR THE WORLD Straight Down To	MCA
17 12 9	HI-FIVE Can't Wait	Jive/RCA	28 26 24	SMALL CHANGE Why	Mercury
19 14 10	SOUNDS OF BLACKNESS Optimistic	Perspective/A&M	30 28 25	GLADYS KNIGHT Men	MCA
1111	LISA FISCHER How Can I Ease	Elektra	26	JEFFREY OSBORNE The Morning	Arista
16 13 12	AFTER 7 Nights Like This	Virgin	_ 30 27	TROOP/LEVERT For The Love Of	Giant/Reprise
2 2 13	EN VOGUE Don't Go	Atlantic	23 21 28	PAULA ABDUL Rush Rush	Capt/Virgin
3 3 14	WHITNEY HOUSTON Miracle	Arista	_ - 29	HEAVY D & THE BOYZ Now That We Found	Uptown/MCA
27 22 15	PEABO BRYSON Can You Stop The	Columbia	- 30	ARETHA FRANKLIN Everyday People	Arista
	(Based (on a combination of radi	o ampiay and re	tall Sales)	

OAKTOWN 3.5.7. Bust It/Cap.

LUTHER VANDROSS Epic

TEVIN CAMPBELL Qwest/WB EX-GIRLFRIEND Reprise

MOST ADDED K. WASHINGTON Qwest/WB
PRETTY IN PINK Motown

LARUE RCA

NICKI RICHARDS Atlantic

IT'S JUST BEGUN!: Who is Lenny Kravitz? Glad you asked. Lenny is the son of Roxie Roker (Helen on The Jeffersons), the ex-husband of Lisa Bonet and the producer of Madonna's latest smash, "Justify My Love." He also has a bona fide R&B contender with his latest single, the Stylistics-influenced "It Ain't Over 'Til It's Over," currently racing up the charts. If you're not on it, you should be!... Reprise's Ex-Girlfriend had immediate impact out-of-the-box, and looks even stronger the second week into the game.... Motown is definitely in the pink these days, as their newest act Pretty in Pink (which features the daughter of soul diva Chaka Khan) is building impressively at radio and EXPLODING on the Jukebox Network.... Phyllis Hyman's new LP is



H-O-T!... The Innocence LP is creating a monster buzz at Quiet Storm, with programmers' faves being "Matter of Fact," "Remember The Day" and the current single, "Silent Voice."... Expect the Natalie Cole and Sounds Of Blackness LPs to rule the registers this summer.... The new Motown LP from former Temptations lead singer Louis Price is tremendous! Don't sleep on this one!... KKBT's Kevin James must be LA radio's best kept secret! This brother is B-A-D! He rules the "Night Beat" program on Sunday evenings, has been filling in for full-timers on vacation and he sounds GREAT! I'm surprised nobody has scooped him up yet!... Our sincerest condolences go out to the family of Profile's Manny Bella, who lost his father last week. Later.

HERE'S THE PRETTIEST PINK THOUGHT OF ALL:



"ALL ABOUT YOU"



FOR THOSE WHO ARE MUSICALLY IN TUNE:

ndd	WWDM	add	WVOI	add
ndd	WBLK	add	KGRM	add
add	WEAS	add	WALT	add
idd	XHRM	add	WANM	add
idd	KFXZ	add	WJIZ	add
idd	KIPR	add	WRBD	add
idd	WFXE	add	WRXB	add
ıdd	WTLZ	add		
	add add add add add add	add WBLK add WEAS add XHRM add KFXZ add KIPR add WFXE	add WBLK add add WEAS add add XHRM add add KFXZ add add KIPR add add WFXE add	add WBLK add KGRM add WEAS add WALT add XHRM add WANM add KFXZ add WJIZ add KIPR add WRBD add WFXE add WRXB

BREAKING AT: WJLB

THINK PINK!

VAMS

ALBUMS

	TH	IE TOP	THIF	RTY	
2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
2 2 1	C&C MUSIC FACTORY Gonna Make You Swe	Columbia eat	– 15 16	KOOL MOE DEE Funke Funke Wisdom	Jive/RCA
1 1 2	NWA efil. 4 zaggiN	Priority	_ 20 17	NATALIE COLE Unforgettable	Elektra
5 5 3	ANOTHER BAD CREATION Coolin' At The	Motown	- 25 18	WHITNEY HOUSTON I'm Your Baby	Arista
6 7 4	LUTHER VANDROSS Power Of Love	Epic	– 18 19	HI-FIVE Hi-Five	Jive/RCA
3 4 5	MARIAH CAREY Mariah Carey	Columbia	- 19 20	CHUBB ROCK The One	Select/Elektra
7 6 6	BOYZ II MEN Cooleyhighharmony	Motown	– 23 21	WILL DOWNING A Dream Fullfilled	Island
- 12 7	3RD BASS Derelicts Of Dialect	Def Jam/Columbia	- 28 22	LENNY KRAVITZ Mama Said	Virgin
9 8 8	STEVIE WONDER Jungle Fever	Motown	– 24 23	SOUNDS OF BLACKNESS The Evolution of	Perspective/A&M
8 9 9	ICE T O.G.	Sire/WB	- 21 24	YO-YO Make Room For The	East-West/Am
10 11 10	DJ QUIK Quik Is The Name	Profile	- 26 25	PEABO BRYSON Can't Stop The	Columbia
11 10 11	LL. COOL J Mama Said Knock	Def Jam/Columbia	– – 26	TONY TERRY Tony Terry	Epic
25 13 12	PAULA ABDUL Spellbound	Capt/Virgin	– – 27	GUY The Future	Uptown/MCA
12 14 13	DE LA SOUL De La Soul Is Dead	Tommy Boy	– 29 28	FIVE HEARTBEATS Soundtrack	Virgin
– 16 14	KEITH WASHINGTON Make Time For Love	Qwest/WB	– – 29	SHIRLEY MURDOCK Let There Be Love	Elektra
<u>-</u> 17 15	LISA FISCHER So Intense	Elektra (Based on rel	30	GETO BOYS Making Trouble	Rap-A-Lot/Priority

FACE THE MUSIC: Former Epic National Lamont Boles will be suckin' down some prime Georgia peaches in mid-July, when he breaks south to Atlanta to assume the VP of Operations slot at L.A. & Babyface's LaFace Records. The revolving door has left former

GM Vernon Slaughter a free agent, but don't expect that to last too long. Will the top slot at Reprise be the clearest thing in his crystal ball?... RCA promo kingpin Roland Edison has firmed up his upper management structure, naming Jimmy "Record Man" Smith National Dir. of Operations/Black Music, upping former West Coast National Tommy Thompson to the lofty post of National Field Dir., which means he'll get to go to dope places like Tuscaloosa, and giving East Coast National Victor Givens responsibility for Quiet Storm, Rap and Jazz as National Dir. Of Alternative Airplay.... MOVIN' ON UP: At Motown, the honchos of the Promotion Department get a big vote of confidence from label

DOPE

topper Jheryl Busby and new GM Steve Mc-Keever. Following the phenomenal success of Another Bad Creation and Boyz II Men, Paris Eley has deservedly been upped to Sr. VP of Promotion, while Chitown-based National James "Jimmy Mack" Cochran gets a boost to

the VP level. He will remain in the Windy City.... Despite mondo rumormongering, it looks like Stanley Winslow will remain in the Elektra system, and has been given the nod as Pendulum National Promotion Dir. by money-makin' Ruben Rodriguez.... Jesse Johnson has parted company with A&M. The money's on a move to Interscope.... On the radio side, KJLH OM J.B. Stone has exited after a short tenure.... Former WVEE MD Kenny Diamond has set up Diamond Communications, a full-service marketing firm to be Atlanta-based. Buzz him at 404-851-2810.... E.Z. Street has moved from KBUZ to evenings at KJMZ.... EVERYBODY'S TALKIN: Brute Bailey, Joe Gorham & Jodi Williams.

The new single from the debut album BELIEF

innocence silent voice

FEATURING GET MORRIS

Moving on and on, it won't take long, Keep on moving on If we all believe, we can achieve, Nothing but the truth. Don't make me, The only single voice

EXPLODING



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WHAT DID GRAHAM HAVE TO DO TO GET THAT BACK-STAGE PASS?: You could ask George Clinton, or you could go straight to the source and ask Bill Hammond and Ramon Hervey, the proprietors of R&B Live, that hip and happening club that can't really be that hip and happening because they let JAMS supreme love god Graham Armstrong in the door.



HERBIE'S IN THE HOUSE: Actually, Graham must have to sneak in the side door, because the talent that has been showing up on the R&B Live stage has been awesome. When Herbie Hancock drops by to jam, you know something special is going on. And when you see the JAMS staff lying in a pool of spilled drinks under the tables, praying for forgiveness and the chance to do it all over again, you know it's time to call the bouncers and have those pesky little critters thrown back on the pavement where they belong.



TWO JOHNSONS ARE BETTER THAN ONE: The Brothers Johnson came by to "Stomp" the assembled movie stars, entertainment execs and assorted beautiful people assembled at the world famous, mega-successful R&B Live. Do you think we've written enough about it yet? How much do you think they're paying us for this? In case you didn't know, bribery is legal in California, so feel free to ship us a big ole box full of money the next time you need to promote an event to the entertainment industry. Some call it illegal. We call it advertising. And we LOVE advertising.



DO YOU DETECT A PATTERN?: Yes, folks. The talent keeps getting more amazing by the minute. And are noses are the most amazing shade of brown you ever did see. George Benson absolutely ROCKED the funky joint at R&B Live, throwin' down a perfectly seamless set that amazed everyone in attendance. Everyone who wasn't in the bathroom praying to the porcelain god, that is. Wonder who could have been silly enough to do that? Does the phrase "free drinks for editorial space" mean anything to you?



GUESS WHERE THIS PHOTO WAS TAKEN, KIDDIES: Was it at the Hollywood Bowl? Was it at the Palladium? Was it at the Riviera Theatre? Of course not. Hamish Stewart of the Average White Band could only be throwin' down at R&B Live, the most amazing, fun-filled, funky time you can have with your clothes on. And believe us, if the JAMS staff is in the house, you'll be glad that everyone has on as many garments as possible.



FT STORM

LBUMS

2W LW TW	ARTIST 1	MLE	LABEL
1 2 1	LUTHER V	ANDROSS Power Of Love	Epic
4 1 2	LISA FISCH	HER So Intense	Elektra
3 3 3	HI-FIVE	Hi-Five	Jive/RCA
5 4 4		SHINGTON Make Time For Love	Qwest/WB
7 6 5	PEABO BR	RYSON Can You Stop The	Columbia
14 10 6	GENE RICE	E Just For You	RCA
2 5 7	NEW JACK	(CITY Soundtrack	Giant/Reprise
15 9 8	RALPH TR	ESVANT Ralph Tresvant	MCA
_ 13 9		Let There Be Love	Elektra
_ 15 10		Spellbound	Capt./Virgin
6 7 11		I'm Your Baby	Arista
10 11 12		Tony Terry	Epic
11 12 13		A Dream Fulfilled	Island
8 8 14	;	HEARTBEATS Soundtrack	Virgin
<u> </u>	NATALIE C	COLE Unforgettable	Elektra

(Based on retail sales)



STORM WATCH: WDAS Philly MD Pat Jackson ran down so much wax that works that there's no time for "funny" jokes. Pat chills with Natalie Cole's monster smash "Unforgettable" (Elektra), Luther Vandross' (pictured) LP JAMS "The Rush," "Don't Want To Be A Fool"

and the across-the-board Quiet Storm winner "I Who Have Nothing" (Epic), Sounds of Blackness' AWESOME "Testify" (Perspective/A&M), Keith Washington's "All Night" (Qwest/WB), Boyz II Men's "Uhh Ahh" and "Please Don't Go" (Motown), love man Peabo Bryson's "I Can't Imagine" (Columbia) and three cuts from veteran soul goddess Phyllis Hyman's strong new LP (Philadelphia International/Zoo) — "Prime Of My Life," "When I Give My Love This Time" and "Confusion." See ya in seven.

RADIO AIRPLAY

	V	<u>ā</u>		AIRP	
2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	LISA FISC	CHER How Can I Ease	Elektra
5	2	2	LEVERT	Baby, I'm Ready	Atlantic
4	3	3	RALPH T	RESVANT Do What I Gotta Do	MCA
3	4	4	WHITNEY	HOUSTON Miracle	Arista
8	6	5	FREDDIE	JACKSON Main Course	Capitol
12	7	6	PEABO B	RYSON Can You Stop The	Columbia
16	16	7	HI-FIVE	Can't Wait	Jive/RCA
13	10	8	GENE RIC	E You're Gonna Get	RCA
18	18	9	AFTER 7	Nights Like This	Virgin
19	14	10	SHIRLEY	MURDOCK In Your Eyes	Elektra
2	5	11	TONY TE	RRY With You	Epic
10	8	12	EN VOGU	E Don't Go	Atlantic
-	21	13	VESTA	Special	A&M
7	11	14	O'JAYS	Emotionally Yours	EMI
11	9	15	LUTHER '	VANDROSS Power Of Love	Epic
21	17	16	PAULA A	BDUL Rush Rush	Capt/Virgin
6	12	17	WILL DO	WNING I Try	Island
24	20	18	C. "PEPS	II" RILEY How Can You Hurt	Columbia
		19	JEFFREY	OSBORNE The Morning After	Arista
14	13	20	SURFACE	Never Gonna Let	Columbia
	24	21	PEBBLES	Always	MCA
	-	22	RIFF	If You're Serious	SBK
9	15	23	MARIAH	CAREY I Don't Wanna Cry	Columbia
20	19	24	KEITH SW	VEAT There You Go	Giant/Reprise
25	23	25	LUTHER '	VANDROSS	Epic

I Who Have Nothing

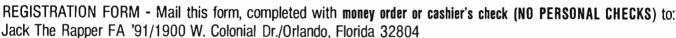
FIFTEENTH REUNION OF JACK THE RAPPER'S FAMILY AFFAIR '91

Theme: "Let's Network — Phase IV"
Thursday, August 22nd - Sunday, August 25th, 1991

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Address				
City	State		Zip	
Phone: (WK)		(HM)		
Station/Company				
	□ General □ D.J. I			
			Amount Enclosed \$	
(NOTE: \$5.00 of registration	on fee goes to: JACK THE RAPPER'S	BACK TO THE COMMUNITY FO	UNDATION – tax deductible)	
#1 - General Registration\$325				
(each guest – same registration fee) (After July 19th this category will be \$350)				
#2 - Disc Jockeys (On-the-air personalities ONLY)\$175				
ONE GUEST per person same registration fee of \$175 (must provide bonified I.D.)				
#3 - Children (Under 12 n	must be accompanie	ed by an adult)	\$100	

★ ADDITIONAL IMPORTANT INFORMATION ★

DO NOT MAIL registration to Orlando after July 19th.
You must register for FA '91 at the Atlanta Hilton and Towers Hotel

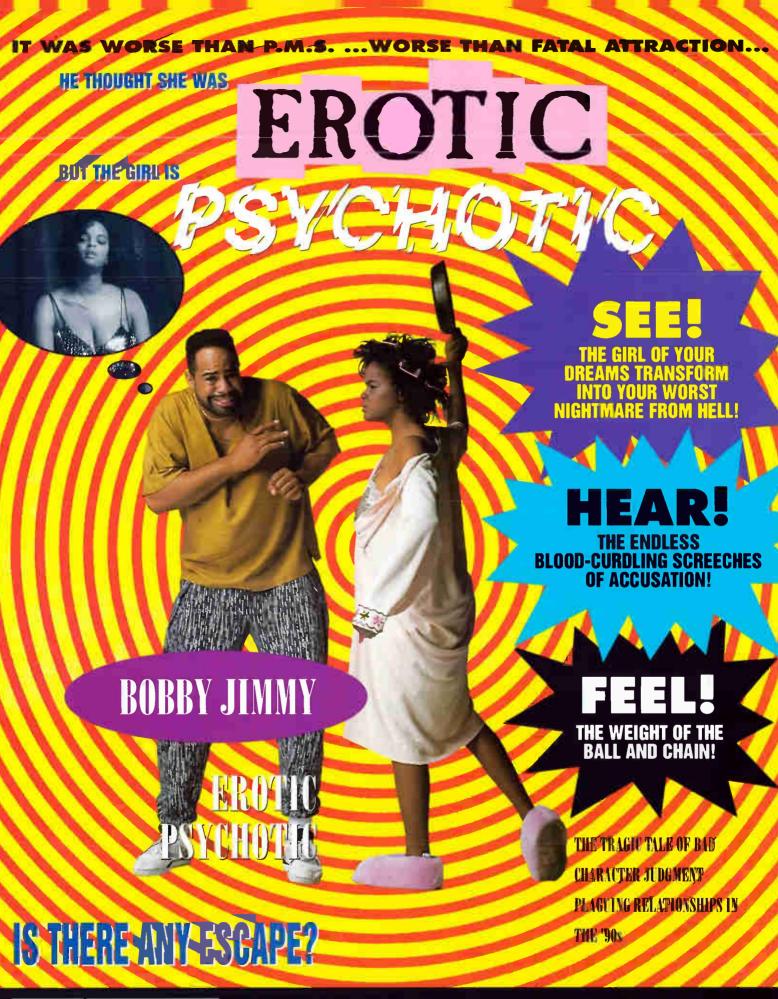
ATLANTA HILTON AND TOWERS

If staying at Convention Headquarters you MUST include Thurs (8/22), Fri (8/23), and Sat (8/24) in your reservations and pay for all 3 nights within ten (10) calendar days (example, a reservation made 6/14 must be paid in full for 3 nights by 6/24) or the reservation will be automatically cancelled — no questions asked!!!

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RAP

	T	IE TOP	THIF	RTY	
2W LW TW	ARTIST TITLE (LABEL)	COMMENTS	2W LW TW	ARTIST TITLE (LABEL)	COMMENTS
111	N.W.A. efiL-4-zaggiN (Priority)	Over 1.2 Mil	14 12 16	ED OG & DA BULLDOGS Life Of A Kid (PWL/Am	9
2 2 2	J.JAZZY & F.PRINCE * Summertime (Jive/RC/	Sales Continuing	5 6 17	YO-YO Make Room For (Eas	New single soon st West/Am)
4 3 3	CHUBB ROCK The One (Select/Elektr	Strong Lp reports a)	21 20 18	DOGS Beware Of The Dogs (Getting Top 40 JR)
6 5 4	DJ QUIK Quik Is The Name (Pro	Single developing file)	– 21 19	M.C. BREED & D.F.C. M.C. Breed & D.F.C. (kg	Still climbing chiban)
7 7 5	CE T O.G. (Sire/WB)	Strong sales	20	RODNEY O & J.COOLEY Get Ready To Roll (Na	Top 20 reports sty Mix)
3 4 6	YO-YO * You Can't Play (East-	3rd single coming West)	– 23 21	AMG * Bitch Better Have (Se	Good retall elect)
12 10 7	3RD BASS * Pop Goes The Weasel	#1 Jams Video (Def Jam/Col)	19 18 22	BRAND NUBIAN * Słow Down (Elektra)	#3 Jams Video
8	3RD BASS Derelicts Of Dialect (De	Breakout Lp !!! ef Jam/Columbia)	15 14 23	LL COOL J Mama Said Knock (D	4th single out ef Jam/Col)
10 9 9	DE LA SOUL De La Soul Is Dead (To	Aiready Gold Lp ommy Boy)	- - 24	CE T * O.G. (Sire/WB)	Vid on Pump It Up
- 17 10	SLICK RICK * Should'nt Have (Def	See Jams feature Jam/Columbia)	25	D.J. QUIK Tonite (Profile)	Qulk is hot
8 8 11	TERMINATOR X Valley Of The Jeep (Pr	Video still strong o Division/RAL)	29 28 26	MAIN SOURCE Breaking Atoms (Wild I	Done deal Pitch/EMI)
16 13 12	BRAND NUBIAN One For All (Elektra)	#3 Jams Video	- 27	M.C. BREED * Aint' No Future (Ichib	Getting play an)
23 15 13	CHUBB ROCK * Chubbster (Select/Elek	Still hot mover tra)	28	GRANDDADDY I.U. * Sugar Free (Cold Chilli	Key WBLS add n'/WB)
– 25 14	HEAVY D & THE BOYZ * Now That We Found	Single kickin' In (Uptown/MCA)	29	BWP The Bytches (No Face)	Buzz on video (RAL)
– 19 15	KOOL MOE DEE Funke,Funke Wisdom	2nd single out (Jive/RCA)	- - 30	DIAMOND SHELL The Grand (Cold Chi	Biz + Bro = Hit llin'/WB)
	(E	ased on retail sales	s) *= 12" s	ingle	

(Based on retail sales)

* = 12" single

SLEDGEHAMMER: Despite published rumors, Gangstarr has NOT busted ϵ move out of Chrysalis, who continue to work the debut release, "Step In The Arena." Rap promo chief Jeffrey Sledge is taking their place in the rumor mill, however, with street crawlers point-

ing to possible movement in the near future.... Warner West Coast Rap Promo chief Derek Caldwell has exited, and will take a short hiatus before resurfacing.... In addition to the Wild Pitch buy-in, EMI has further expanded its rap coverage with the formation of Slammin' Records, an in-house hip-hop specialty label that will be distributed independently through Curtis Urbina's Quark Records. Its purpose will be to build a street base for developing artists before they kick them upstairs to CEMA.... BRING FORTH THE GUILLOTINE: Look for consolidation in the rap rosters under the PLG umbrella. Will there be action with the X-Clan posse — including Isis and Professor X — involved?... 3rd Bass were all the way



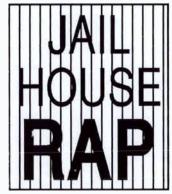
LIVE at Afrika Islam's L.A. hip-hop mecca United Nations last week. Serch and Pete thoroughly hyped the crowd while Curtis "Tokyo Connection" Harmon kicked the mixes on the wheels of steel.... IT'S NASTY: Look for Sir Mix-A-Lot's move from Nastymix to Def

American to be on the bumpy tip, with Seattle's home of hiphop throwin' down legal papers to block the proceedings. More to come.... Will highly-touted Big Apple toaster Jamal-Ski head into the Def Jam fold?... Hollywood BASIC looks set to put the monster push behind the Organized Konfusion JAMS.... Rapp-A-Lot kingpin Mel Smith is all smiles, with the new Geto Boys LP, to be distributed through Priority, scooping 225,000 pre-orders.... TOO POETIC: Finally, a special shout out goes to Jerry Davis, Carmelita Sanchez, Donna Moore and the Poetic Groove posse, who will get busy on July 15th, when their debut release from Almighty & KD Ranks bum-rushes the racks. Peace.

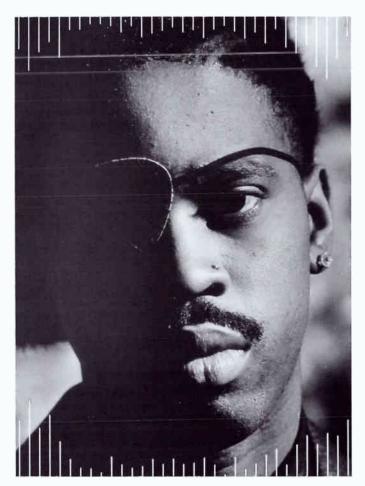
HITS July 8, 1991 63

Bronx rapper Slick Rick aka Ricky Walters has a little bit of a problem. Last July, he and his then-pregnant girlfriend Lisa Santiago were driving through the Bronx when Rick spotted his cousin Mark Plummer walking along White Plains Road. Rick, insisting his relative was threatening him and trying to extort money, pulled up to the curb and shot Plummer, striking him in the leg and side and accidentally hitting an innocent bystander in the foot. When police apprehended the couple, they found an arsenal in the trunk of the car, including two Tech 9 machine pistols, two 25-caliber handguns, one .38 pistol and one shotgun stolen from the Richmond, Virginia police department. For the guy who recounted a tale just like that in his hit hip-hop narrative, "Children's Story," from his debut album, life was scarily imitating art.

After spending eight months behind bars, Rick was bailed out by Def Jam CEO Russell Simmons, who immediately sent him into the studio, where Slick recorded two albums' worth of material and shot five videos in six weeks. Unfortunately, he is now faced with going to jail for three and a half to ten years on various charges, including two counts of attempted murder, one



count of criminal misuse of a firearm and seven weapons charges. The first single on his new album says it all — "I Shouldn't Have Done It" — a sentiment he could also apply to agreeing to meet with JAMS' Rap editor and resident gold chain salesman Darryl "M.C. Square" Lindsey, who gets the lowdown from a real-life rapper behind bars.



Who is Slick Rick the rapper, and is he much different than the off-stage Ricky Walters? I'm nothing like the way I rap. See, my raps are stories and they're mostly fiction. These stories come from my ideas. I'm real laid-back — I don't like to go out a lot. I do things like stay in the house and watch TV and be with somebody who's special to me. The raps that I write are supposed to take people into different worlds, giving them ideas to build up in their mind. How are you currently dealing with serving your prison sentence and managing a career at the same time? I've been locked up for over eight months, so I've gotten used to that situation. I'm just taking it one day at a time, hoping that one day it all will go away.

go away.

Do you feel your case was
more scrutinized and your
punishment more severe just
because you're a rapper?

I do feel that my sentence was
a little harsh. I'm not a bad
person who was just going out
shooting anybody looking at

me the wrong way. I was in a situation where my life was being threatened by a family member who was constantly trying to rob me and do me physical harm. So I retaliated, but the legal system took his side, put me away and set my bail very high. I feel that 3-to-10 years in jail is ridiculous for somebody who is not a real threat to society.

Do you feel that this will adversely affect your career by turning off your fans? I'm sure that the majority of my fans can see my point of view. They've been hearing in my records — stuff like "Children's Story," "Hey Young World," "Teenage Love" — that if anything, I've been trying to help people. Did you feel that the media convicted you before you were actually proven guilty? They didn't seem to care about someone who was a good person. Before all this happened, I was telling young people to stay away from drugs, not to rob or steal and to walk the straight and narrow. I spoke out because I really wanted to,

not because I was going to go and shoot somebody and I wanted community service to look favorably on my case. The media really didn't care about the circumstances involved — that the guy was threatening to hurt me. They looked at me as if I was just another one of those black rappers out there shooting people - and they're going to teach me a lesson. How have you been able to get through all of this and maintain such good spirits? Where I've been placed, the other inmates - or let's say the majority of them --- have been understanding. They see I'm not some show-off showboat who got caught in his own game. They understand that I'm in a situation that's unfair and unjust. They tell me they appreciate my music as well as me as a person and that I should try not to let this get to me. It's not as bad as it could be, so I'm handling it on that tip. I'm doing the best that I can one day at a time. How do you keep in contact with your management, record label and accountant while you're doing time? In jail, you're allowed to make collect phone calls. I should be able to keep in contact with everybody I need to speak to. Communications shouldn't really be a problem. Just like the song "I Shouldn't Have Done It" says, is there anything you regret? Yeah, I have regrets. I could have just done things in another way. All my money was invested; that's why I didn't have a security guard with me at the time. The guy I shot was my ex-security guard - a family member — who did all this to me. What advice would you give to others to avoid what you are going through now? Think things out and try your best to always stay on the legal side of this world --- as crazy as it might seem. A lot of times, it's best to swallow your pride instead of making a wrong move. If people around you disagree with that notion, then they're really not good friends. Those are the people

who'll put you in jail and not

be there when you need them.

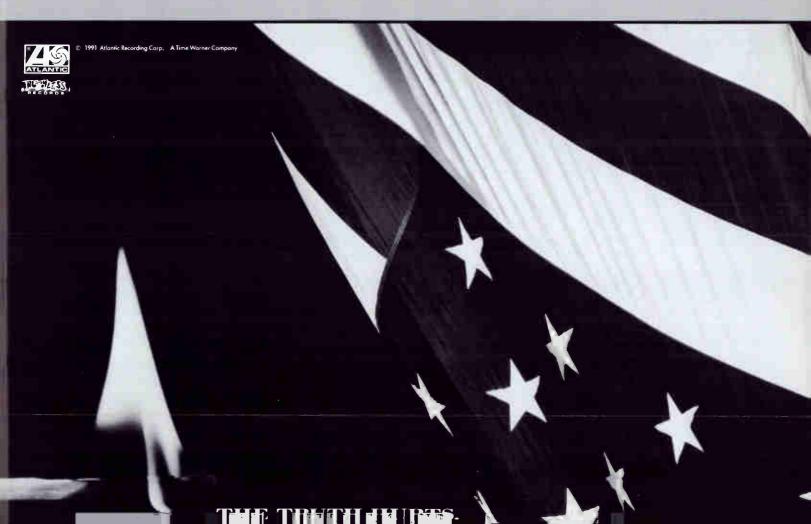




NASTY BOYS: Tommy Boy's Naughty By Nature really love to have their picture taken, but after this shot was snapped they had to rush out and cruise the streets of Sherman Oaks for a little action. They tried to score a few 40-Dogs, but all they could get was Coors in this part of town. They looked for some fly females, but all they could find was an 80-year-old lady adjusting her dentures in a parking lot. We don't know why they left so soon. We invited them to come over to the party at our house, where we drank a little milk, horfed down three boxes of Oreos, and listened to Vanilla ice really LOUD until 11PM. Wouldn't you love to hang with us?



BAZERKLEY CHARTBUSTERS: When the Son Of Bazerk posse descended on La Land's Crush Club, they tore up the joint. The crowd ate their shit up! It was a magical night. They even received a visit from HITS' chart goddess Kandace Taylor (front 1), who was so excited that she actually stayed awake for over two hours straight. We're not saying HITS is a boring place, but we'd bet you'd rather have root canal than step foot in our offices.



RAP

TOP TWENTY VIDEO

	ARTIST	TITLE	LABEL W	IKLY PLAYS
1	3RD BASS	Pop Goes The	Def Jam/Col	51
2	J. JEFF & F.	•	Jive/RCA	31
	o. oeir ar.	Summertime	ON GITTON	38
3	BRAND NUB		Elektra	
	0.110.0745	Slow Down		30
4	GANG STAR	H Love Sick	Chrysalis	25
5	DE LA SOUL		TommyBoy	
		Ring Ring Ring		24
6	ICE T	00	Sire/WB	24
7	CHUBB ROC	O.G.	Select/Elektra	
′	CHOBB NOC	The Chubbster	Select Lichtia	23
8	TERMINATO	RX	Pro Division/F	RAL
		Homey Don't Play		23
9	BOOGIE DO	WN PROD. I'm Still #1	Jive/RCA	22
10	KOOL MOE		Jive/RCA	
		Rinse N' Shine		22
11	MAIN SOUR		Wild Pitch/EM	
40	LEADEDO O	Just Hangin' Out	Claiden	22
12	LEADERS U	F THE NEW Case Of The PTA	Elektra	21
13	YO-YO		East/West-An	n
		You Can't Play		21
14	D.J. QUIK	Tonite	Profile	20
15	FD OG & DA	BULLDOGS	PWL America	
7.5		Bug -A-Boo	7 772 7 37101100	19
16	GRANDDAD		Cold Chillin'/V	
		Sugar Free		19
17	DOGS	Nasty Dance	JR	18
18	ICE CUBE	,	Priority	
		Jackin' For Beats		18
19	J.T.	Quina It	East-West/Ar	n 17
20	KMD	Swing It	Elektra	17
20	MID	Who Me ?		17

The **Top 20 Video** chart is a weekly tabulation of the number of plays a clip receives on a sample of video outlets nationwide.

This week's reporters are:

Pump It Up, Video Soul, Music Inner City, Dope Rap, Yo MTV Raps, Street Trax, Jazz Video Mix, Video Music Box, Video Request, Video House Party, African Alert and Hot American Video.

(Based on total nat'l & regional rotations)

RETAIL STREET PICKS

	STORE	REPORTER	ARTIST	TITLE
ı	Soul Disco		THE DON	
ı		Bobby G		In There
١	Spin City		NAUGHTY BY	NATURE
ı		Rusty		O.P.P.
	Stick Horse	#3	GETO BOYS	
		Tommie Langsto	n	My Mind Is Playing
	Evan's Hou	se	YOUNG BLAC	K TEENAGERS
		Barry		Loud/Hard To Hit
l	Crazy Rhyti	hms	SLICK RICK	
		Wayne McLeod		I Shouldn't Have
ı	D J's Recor	rds	NIKKI D	
		Ross Wilson		Hang On Kid
	Downstairs	Records	MAIN SOURCE	E
		Rey DeJesus		Live At The BBQ
ı				

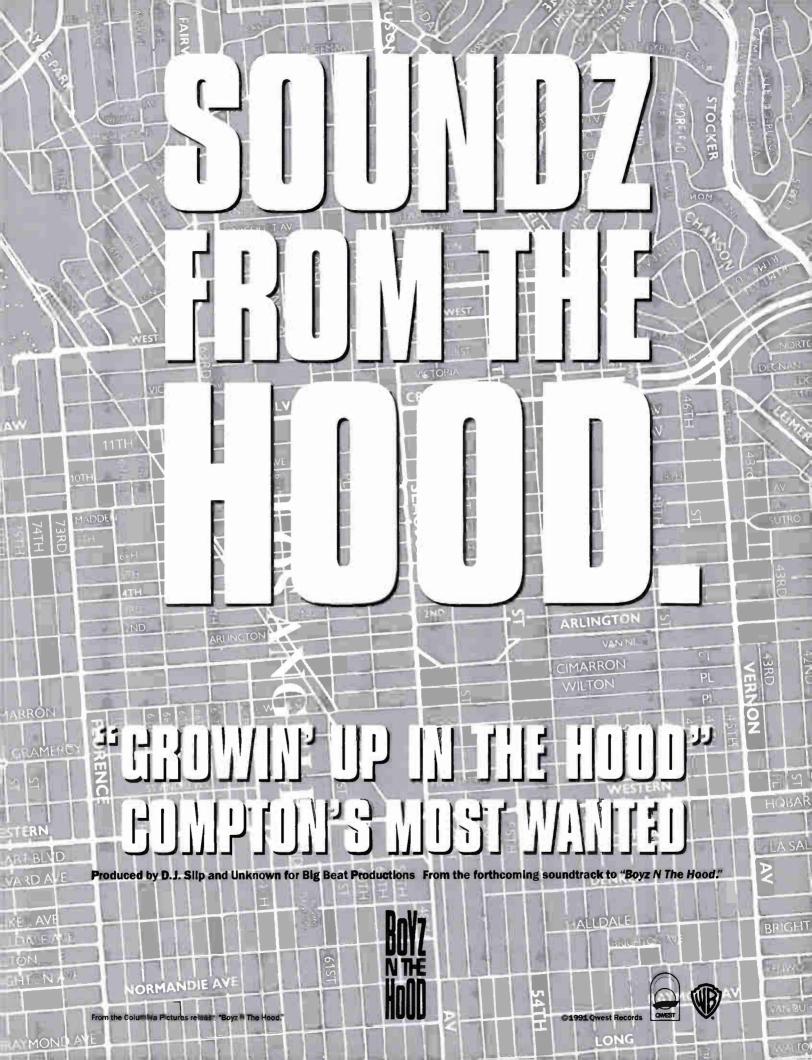
RADIO STREET PICKS

STATION	D.J.	ARTIST	TITLE
WUSL	Colby Colb	LEADERS OF	THE NEW SCHOOL Sob Story
WGCI	Frank Jones	ED O.G. & DA	BULLDOGS Bug-A-Boo
KCSF		CYPRESS HIL	_
WCDX	David Paul Lorenzo Thomas	SHABBA RAN	Pigs IKS/KRS 1 The Jam
KSYM	Miki Jam	D.J. Quik	Tonite
WIZF	icy D	LEADERS OF	THE NEW SCHOOL Sob Story
WNHU		SHABBA RAN	IKS/KRS 1
	Money Moses		The Jam

RADIO MOST ADDED

ARTIST	TITLE	LABEL
JIGGIE GEE		Luke
	I Need A Good	
LL COOL J		Def Jam/Columbia
	Six Minutes Of	
DJ QUIK		Profile
	Tonite	
KOOL MOE DEE		Jive/RCA
	How Cool Can	
J.T.		East-West/Am
U. I.	Cuina #	Last-Vest/All
	Swing It	

(Based on radio reports)





WHEELS & DEALS

BY NEIL HARRIS

INDUSTRIAL NOISE: It looks like the Wax Trax/Warner label deal has fallen apart, with insiders pointing to the fact that the Chitown indie didn't have strong long-term contractual locks on many of their biggest potential money-makers as the deal breaker. The latest Thrill Kill Kult LP, "Sexplosion," which looks like a potential PoMo smash, is their last for the label, and the acts under Al Jourgenson's Luxa Pan Productions, including good Christian boys the Revolting Cocks and 1000 Homo DJs, are reported to be looking elsewhere. Is a big bag of cash headed Uncle Al's way from the good folks at Epic, who already have the Ken Komisar-inked Euro beats-and-noise combo Front 242? And will Sire still pick up some of the

Which is bigger?



Ron Fair's forehead or Arsenio's butt?

pieces even though they aren't buying the whole pie? Or is this just another pathetic attempt to fill up space and make you think I know something you don't?... What's up with Nine Inch Nails?... EMI has bought into New York rap indie Wild Pitch, and is bringing chugging Italian House pianos into your living room via a distribution deal with the Dance Floor Corporation label.... Speaking of EMI, how many people noticed the illustrious Ron Fair tickling the ivories behind the O'Jays on Arsenio last week? What's next? Tom DeSavia playing skinflute in a Toad The

Wet Sprocket video?... Silvertone has appealed the U.K. court decision that allowed the Stone Roses to exit their label and sign with Geffen. The label was apparently "extremely surprised" at the verdict, and are looking to get it reversed. Don't expect any legal outcome for at least a year, and in the interim, the band is free to record their Geffen debut, to be supervised by Gary Gersh Len Fagan has ended his A&R association with Sony, and is now a free agent. Contact him at the world-famous Coconut Teaszer, and if you're lucky enough to give him a gig you can expect a lifelong supply of their delicious hot dogs. Mmmm, there's good eats!... Virgin's Mark Williams has inked the much-sought-after singer/songwriter Mark Curry. Look for a frenzied battle for the publishing on this one.... Ditto the battle for the rights to Life, Sex & Death's songs. The band is playing the China Club on June 23rd.... Columbia have inked hot young hopefuls the Kinks, as well as Bruce Cockburn, who is presently recording with T-Bone Burnett. If YOU had a rocket launcher, I'm sure I'd be the first to go Barry Squire has brought Orange county funkateeers Slapback into the Warner stable.... The company with the most boring press releases in the biz, Playhard Music, have inked the U.S. rights to the Sade catalog John Porter is putting the finishing touches on Mike Caplan's (that's C as in Chumbawumba, not K as in Klaatu, or E as in Egomaniacs) Eye & I project for Epic. The Black Rock Coalition stalwarts' LP features Living Colour's Vernon Reid and Sister Souljah.... Dinosaur Jr. mainman J. Mascis is playing drums for Beantown satanic metal band Upside Down Cross, much to the chagrin of the bible-toting folks at Warner. Any suggestions as to who could be their next human sacrifice?... THE BUZZ IS ON: Pam Dwinell, Maria Niles & Paul Kremen.

NEW ARTISTS



Tami Show

Title '
"Wanderlust"

Label RCA

Chi-town pop group (not named after the famed rock & roll show) fronted by sisters Cathy and Claire Massey were originally discovered by Blondie's Nigel Harrison and signed to Chrysalis. They now resurface on a new label with a polished Mike Chapmanproduced effort that combines aggressive rock guitaronics and jangling Brill Building harmonies. Joined by ex-Pezband guitarist **Tommy** Gawenda. bassist Mark Jiaras, keyboardist George McCrae and drummer Ken Harck, the Massevs have cut their teeth on the Windy City club circuit. Artistically and politically committed to such causes as animal rights, the group cites influences ranging from Joni Mitcheli and Jeff Beck to Franco Zefferelli and Dr. Albert Schweitzer.

Suggested Cuts

If Top 40's looking for a summer rock & roll anthem, they might well take a dose of "The Truth," the first single.

Comments:

Guest analyst is White House Chief of Staff John Sununu, who said, "The truth is, I'm in it for the free rides."



Chesney Hawkes

Title

"Chesney Hawkes"

Label Chrysalis

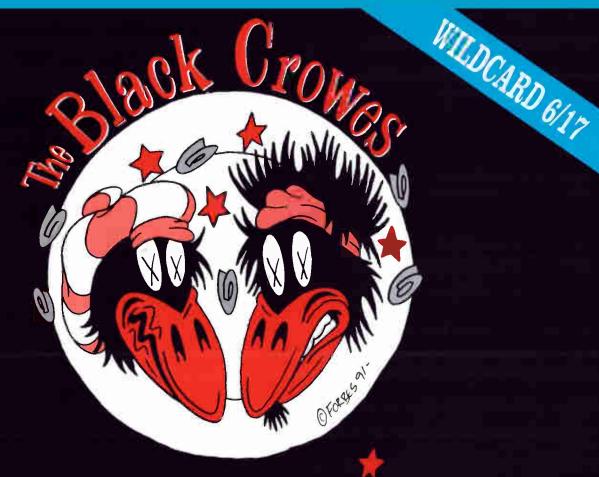
U.K. sensation and son of Len "Chip" Chesney of '60s singing combo the Tremeloes spent five weeks at the top of the British charts with his first single, "The One and Only," as his soulful vocals and matinee idol good looks prompted comparisons to the likes of Rod Stewart and Elton John. His big break came when he heard Roger Daltrey was looking for an actor/musician to play his son in a new movie. Chesney eventually took a screen test and won the lead role in "Buddy's Song," whose soundtrack album doubled as Chesney's nearly-gold debut. He just landed his new single, "The One And Only," in the new Michael J. Fox film, "Doc Hollywood," slated for August release.

Suggested Cuts

Hit radio should pay heed to the chart-topping U.K. success of "The One And Only," which caused a sensation with teens over there.

Comments:

Commented **Sununu**, "I'd gladly trade a good review in this space for a complimentary plane trip from the label."



"Hard to Handle"

The New Single

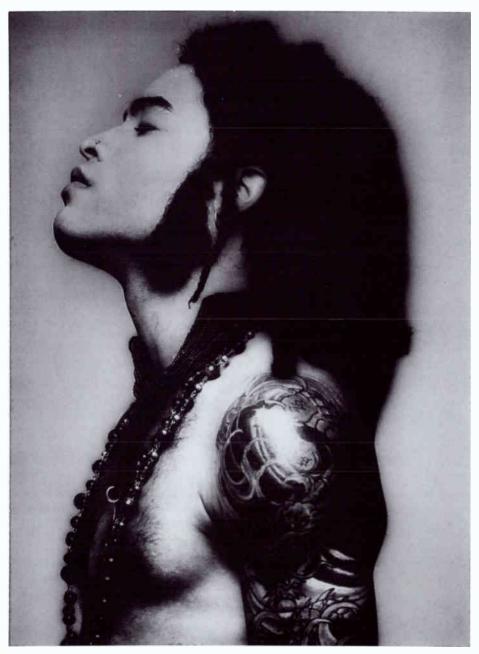
From The Double Platinum-Plus Album SHAKE YOUR MONEY MAKER

9 HITS TOP FIFTY ALBUMS!

WKSI add 42 33 HITS TOP FIFTY SINGLES! **KSND** add add **WYCR KIKX** add **KQIZ** add **KPLZ** 28-25 **B104** deb 20 WGTZ deb 33 WEGX 4-3 HOT99.9 23-19 **XL93** add 34-26 **KJ103 Z99** deb 23 deb 33 **KDWB** 15-7 K106 27-19 **WDBR** 95XXX add WHHY 28-20 **WHTO** 34-26 deb 25 95XIL 33 11-9 KQKQ deb Z100 **HOT95** add **KZ93** 28 **KLYV** 33 **KMYZ** 11-10 **WTBX** 26-20 **WJMX** 37-27 deb deb **KBFM** add KZII deb 28 **KFFM** deb 35 WIXX 17-11 Z104 26-20 **WPFR** 35-28 **KFRX** add **K92** 15-11 25-21 **KMCK** 34-28 28 **KIXY** 35 **KBEQ WMEE** deb deb **KKRD** add 34-29 29 35 **WKBQ** 21-13 **KKYK** 31-21 **KZIO** Q101 deb **KZOZ** deb **KTMT** add **WFLY WIKZ** 17-13 Q102 27-22 **WRCK** 35-29 deb 30 WCGQ deb 35 **WBNQ** add 19-14 29-22 36-29 **KWTX** deb **KGOT** deb MOJO **103CIR B98 WFHN** add **WBBQ** 195 18-15 WAZY 29-23 35-30 **WGRD** add 28-23 **KXXR** 26-16 WRQN **KZZB** 37-30 **WKEE** add 22-16 **WABB** 29-24 **KYYY** 38-33 **B94 WKPE** add 25-18 KNOE 39-34 KC101 **WLRW** add WOVV add

let Lenny rule

AN EXCLUSIVE HITS INTERVIEW WITH LENNY KRAVITZ BY BRIAN GRIFFITH



Lenny Kravitz is finally making a name for himself. When his solo debut, "Let Love Rule," was released over a year ago, Lenny was known more for his marriage to "Cosby" gal Lisa Bonet than for his music. After a much-publicized split, Lenny's next outing was the star-studded "Give Peace A Chance" video, released at the time of the outbreak of the Persian Gulf war, a project that led to a certain amount of controversy in these jingoistic times. With his latest, "Mama Said," just released and beginning to parlay PoMo play crossover action, the dreadlocked and ringnosed one suddenly dropped managers Steve Smith and Danny Goldberg for the powerful team. Lenny was headed off to Europe for a promo tour when HITS' own love child, Brian "Grifter" Griffith, caught up with him.

Can you tell us why the sudden change in management?

Not really. It's just business — nothing personal. I love my old manager [Steve Smith]; in fact we're still the best of friends.

We went out and played pool the other night. Danny Goldberg was a big help in putting "Give Peace A Chance" together. Some things just don't work out.

Were you disappointed in the reception for "Give Peace A Chance"?

Everyone has their own opinion, you know, and I just needed to voice mine. All I was saying was give peace a chance. I don't find that to be anti-troop. I'm just asking for peace. Everybody should want that. I have stacks of letters from guys who were there and agreed with me. That's one of the reasons why I did it. They were playing my record on the front while they were filling sandbags. But it didn't have the effect it had in 1969. I don't know that. It didn't stop the war. But what's happened between 1969 and now? There's still war. It was something that needed to be said and unfortunately it has to be said again.

Critics have charged that your music is overshadowed by its influences.

I don't know what they're talking about. The album is Lenny Kravitz. If you know any of the artists I'm accused of ripping off, you can see it's not the same thing. Not even close. Why don't people nail Mick Jagger for trying to be Muddy Waters? It's because he's white and because it was the 60's. But now here's a black man — actually half black and half white — whose influences are the white guys that took from the black guys. Not to mention that I come from a total soul base. I also come from another base — Zeppelin, the Beatles, Pink Floyd, Cream. This is what comes out of me. I shouldn't have to defend it. If people have ears and listen, they'll understand where I'm coming from. I took a little of this, a little of that, put it in my head and it comes out of my soul completely different. I have young musicians telling me that I influence them. It's all recycling. People like Paul McCartney understand. We had a long talk about it one day.

"Mama Said" is a much more personal album than the last one. Obviously, the breakup of your marriage is reflected in several of the songs.

Music is life, life is music. My life is my music — I can't help it. But the record transcends a relationship between a man and a woman. It's about relationships in



"If you know any of the artists I'm accused of ripping off, you can see it's not the same thing.

Not even close."

general — husband and wife, country to country.

Are you trying to shake the image people have that you're a hippie, a '60s throwback?

I'm not this love guru retro guy. I'm modern. People should slow down and stop trying to make things obsolete so quickly. We're talking about an art form which began 20 years ago that I'm still diving into and now all of a sudden it's old. I don't wanna use drum machines or bullshit like that. Does that make me retro? Gimme a fuckin' break. I don't sing about the '60s — my roots and my influences might have a lot to do with that era because I was a young boy then, but I'm totally in the '90s.

And yet on the album cover, you're dressed in something out of Hendrix's closet.

[Laughs.] Actually, it's out of my mother's closet. Not that I'm a drag queen, but what I'm saying is, the influence is from my parents, my house, my mother's friends, who were musicians, poets, playwrights and directors. If I want to wear a boa, why does that make me retro? The problem is people have a hard time believing me because they're so blocked by my appearance, what I wear — they don't hear my voice.

Who is Lenny Kravitz?

I know exactly who I am. I am Bed-Stuy, and I am Park Avenue. I can stoop to the lowest type of people and I can sit at the table with fucking Senators. I can handle myself in any situation.

So how do you bring down this wall of perception that has grown around you? People will see. So far it's been a learning experience, just getting thrown out there, subject to the whole world's opinion. Isn't it a shame that a person's wife is considered a strike against them? Let people be who they are. I come out, along with Terence Trent D'Arby, Living Colour, Tracy Chapman, and we're all so different from each other, but you've got 90,000 white guys with blond hair and the same fucking pair of jeans and no one says shit. Apparently, there's room for all these white guys but only room for three or four black acts. And that's the

sad truth.

MINI MUGS



NO SOAP, RADIO: No one seems to remember this tag line to the oldest shaggy dog joke in the world, except for these japesters, who were all certified nerds in high school because they wore shirts with "fag tag" loops. Members of Z-100 and the NBC soap opera "Another World" get together at the Hard Rock to choose the finalist among five rock bands in the recent "Band Search" (1-r): Z-100's Gary Bryan; Charles Keating of "Another World"; headwriter Donna Swajeskl; "Zoo" producer/Jay McInerney wannabe Mike Opelka; and Z-100's Ross Brittaln.



TRIPPING THE LIGHT FANTASTIC: Impact executives model the latest in '70s retro-disco wear while coming up with this imaginative trade shot to mark the signing of artiste Gregg Tripp to the label. Seen shortly before electrocuting themselves by short-circuting the neon label logo are the following Low Impact players (1-r): John Lappen, publicity; Randy Nicklaus, Sr. VP A&R; Bruce Tenenbaum, Sr. VP Promotion; Tripp; Jeff Sydney, President; John Hey, VP Album Promotion; Frenchy Gauthier, VP Marketing; and Elliot Wolff, producer/songwriter.



SO WHERE'S THE GOLD WATCHES?: RCA Records President Joe Galante (1) and BMG Chief Financial Officer Tom McIntyre (r) look positively ecstatic at receiving plaques worth about \$1.87 apiece marking their 20 years of service to the company. Moments later, BMG Chairman/CEO Michael Dornemann (c) uttered the immortal words, "Now get back to work, you two, or you won't be around another 20 minutes. Whaddya think this is, a country club?!"

BEAT'S ME

by Roy Trakin

strokes & Jokes: We won't be going to New Music Seminar this year — we'll be too busy smoking lint from our bellybutton — but the early buzz for "This Year's GWAR" is on about Viennese shock-rockers Drahdiwaberl, whose "Heavy Metal Holocaust" includes burning monks, whip-wielding women, ritual slaughter, gallons of blood and generous supplies of raw liver. Geez, sounds like lunch in the HITS art room. The 20-25-person outfit's been together 20 years and have released seven albums for Ariola/BMG, and their music is banned from Berlin to Budapest. Roll over Mozart. But the real question is, can they top Bob Krasnow's keynote address?.... This year's

NMS won't quite seem the same without fixture Haoui Montaug, whose funeral service at St. Mark's Church last week was packed to the rafters with his ole pal d.j. Anita Sarko delivering the eulogy. I'm sure Haoui's working the gates at St. Peter as we speak... This week's best song come Relativity/Earache grindcore mavens Lawnmower Deth's compilation LP, which includes rave-ups like "Can I Cultivate Your Groinal Garden?," "Got No Legs? Don't Come Crawling To Me" and my own personal fave, "Bone



David Thomas: Snatching defeat from the jaws of triumph.

Yank Blisters." Heavy... Priority Records has just inked Bay Area rappers 415, whose second album is "Nu Niggaz On The Blokkk." Is it a trend? We hope not.

MEDIUM CRUEL: Bay Area rock writer John Mendelssohn is plowing ahead with his 100,000-word David Geffen biography, aiming for a September deadline, but is most disappointed that all anyone wants to talk about is "sex." He had something more high-brow in mind... Doc McGhee ain't too happy with that recent Fred Goodman piece in GQ and is all set to sue the magazine and the writer for alleged inaccuracies. "I don't like the guy. What right does a little pissant like that have to say stuff about Geffen, Azoff or me? What's he ever done in his life?"... Character assassin Albert Goldman's researchers are sniffing around town talking to people who were in L.A. at the time of the Doors for his Jim Morrison biography, which he's telling people has the full cooperation of Ray Manzarek. Y'mean there's something we don't already know?...

KIBBLES & BITS: Pere Ubu's recent Roxy showcase here in L.A. was pretty riveting until its disconcerting close. Lead singer David Thomas, looking like Jackie Gleason as the beret-clad, mute Frenchman in "Gigot" and indeed at one point even dedicating a song to Ralph Kramden, ended the band's performance by calling the show "two steps short of disaster" and lamenting, "It's a shame we couldn't be friends." Seems he was upset the audience wouldn't let him talk. Weird... Billy Idol's "surprise" show at the Wilshire Theater held few surprises, but Idol got off some hilariously self-deprecating lines about how bad he was in "The Doors."

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

NPT

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



WINNERS

MOST #1's

- **VAN HALEN** 1.
- 2. **BONNIE RAITT**
- NATALIE COLE 3.

MOST TOP 5's

- 1. VAN HALEN
- 2. SKID ROW
- 2. NATALIE COLE

MOST TOP 10 a

- 1. VAN HALEN
- 2. SKID ROW
- R.E.M.

Lieberman DUSTY BOWLING 2200 Racked **Enterprises** Accounts (MPLS)

LIEBERMAN NATIONAL

- 1. PAULA ABDUL 2. RICKY VAN SHELTON
- 3. SKID ROW 4. C&C MUSIC FACTORY
- 5. ALAN JACKSON
- 6. GARTH BROOKS
- MARIAH CAREY
- 8. VAN HALEN
- AMY GRANT
- 10. ROD STEWART



RECORD BAR

- 1. VAN HALEN
- 2. SKID ROW
- 3. BOYZ II MEN
- 4. PAULA ABDUL 5. NATALIE COLE
- 6. N.W.A
- **C&C MUSIC FACTORY**
- 8. EMF
- 9. NEW JACK CITY
- 10. R.E.M.



CHUCK LEE 290 Retail Stores (Los Angeles)

WHEREHOUSE

- **VAN HALEN**
- NATALIE COLE
- 3. **PAULA ABDUL**
- N.W.A
- 5. R.E.M.
- **BONNIE RAITT/LUCK**
- SKID ROW
- 8. C&C MUSIC FACTORY
- 9. MARIAH CAREY
- 10. EXTREME



DOUG SMITH 110 Retail Stores (Pittsburgh)

NAT'L RECORD MART

- 1. VAN HALEN 2. SKID ROW

- 3. N.W.A 4. PAULA ABDUL
- 5. R.E.M.
- 6. EMF
- 7. BLACK CROWES 8. C&C MUSIC FACTORY
- 9. L.A.GUNS
- **10. 3RD BASS**



KATHY ROBERTS 116 Retail Stores (Atlanta)

TURTLES

- 1. VAN HALEN 2. SKID ROW
- 3. N.W.A
- 4. R.E.M.
- 5. PAULA ABDUL 6. BLACK CROWES
- **LUTHER VANDROSS**

- 8. NEW JACK CITY 9. C&C MUSIC FACTORY
- 10. LYNYRD SKYNYRD

STAN GOMAN 61 Retail Stores (Sacramento)

TOWER RECORDS/VIDEO

- **TOWER NATIONAL** 1. VAN HALEN
 - 2. NATALIE COLE
 - 3. R.E.M.

 - 4. PAULA ABDUL 5. SKID ROW
 - JUNGLE FEVER 6.
 - 8. EURYTHMICS
 - 9. MICHAEL BOLTON
 - 10. NEW JACK CITY

Wallawall SOUND & VIDEO &

STEVE CHALFANT 87 Retail Stores (Philadelphia)

WALL TO WALL

- **VAN HALEN**
- 2. SKID ROW
- 3. C&C MUSIC FACTORY
- **PAULA ABDUL**
- 5. R.E.M.
- 6. EXTREME
- 7. N.W.A
- 8. EMF
- 9. NATALIE COLE
- 10. NEW JACK CITY



HOWARD APPLEBAUM 34 Retail Stores (Wash D.C.)

KEMP MILL

- 1. VAN HALEN
- 2. BONNIE RAITT/LUCK
- 3. 3RD BASS
- 4. R.E.M.
- 5. NATALIE COLE 6. SKID ROW
- 7. JUNGLE FEVER
- 8. EMF
- 9. N.W.A
- 10. BOYZ II MEN



JEFF COHEN 145 Retail Stores (Boston/Wash D.C.)

STRAWBERRIES/WAXIE MAXIE'S

- 1. VAN HALEN
- 2. BONNIE RAITT/LUCK
- 3. SKID ROW 4. NATALIE COLE
- 5. ANTHRAX
- 3RD BASS 6.
- **PAULA ABDUL** 8. L.A.GUNS
- 9. C&C MUSIC FACTORY
- 10. R.E.M.

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



IRV CHAFFARDET 1000 Accounts (Long Island)

UNIQUE ONE-STOP

- PAULA ABDUL
- MICHAEL BOLTON
- 3. R.E.M.
- 4. LUTHER VANDROSS
- 5. EMF
- EXTREME
- 7. MARIAH CAREY
- 8. NEW JACK CITY
- 9. C&C MUSIC FACTORY
- 10. BOYZ II MEN



DEBBO HOUGHTON 2800 Accounts (Philadelphia)

UNIVERSAL ONE-STOP

- VAN HALEN
- NATALIE COLE
- SKID ROW
- **PAULA ABDUL**
- 3RD BASS
- **C&C MUSIC FACTORY**
- **ALAN JACKSON**
- 8. N.W.A
- 9. R.E.M
- 10. GARTH BROOKS



DAVE CARROLL 3000 Accounts (Connecticut)

CD ONE STOP

- BONNIE RAITT/LUCK
- NATALIE COLE
- **VAN HALEN**
- SKID ROW
- N.W.A 5.
- 6. R.E.M.
- L.A.GUNS
- 8.
- PAULA ABDUL MOODY BLUES
- 10. BLACK CROWES



MARK MICHEL 21 Retail Stores

PEACHES/MIAMI

- 1. VAN HALEN
- 2. NATALIE COLE
- SKID ROW 3.
- N.W.A
- **LUTHER VANDROSS**
- 6.
- PAULA ABDUL C&C MUSIC FACTORY
- 8. R.E.M.
- 9. JUNGLE FEVER
- 10. 3RD BASS



DON JENSEN 98 Rack Accounts (Seattle)

ROUND UP

- 1. VAN HALEN 2. PAULA ABDUL 3. SKID ROW
- **GARTH BROOKS**
- C&C MUSIC FACTORY ANOTHER BAD CREATION 6.
- **SCORPIONS**
- AMY GRANT
- NATALIE COLE
- 10. R.E.M.



JAY ROSENBERG 32 Retail Stores (New York)

WIZ

- JUNGLE FEVER
- NATALIE COLE
- **BONNIE RAITT/LUCK**
- **PAULA ABDUL**
- R.E.M.
- **LUTHER VANDROSS** 6.
 - VAN HALEN 3RD BASS
- SKID ROW
- 10. C&C MUSIC FACTORY



VALERIE ELLIOT 700 Accounts (Kalamazoo)

VINYL VENDORS

- SKID ROW VAN HALEN
- NATALIE COLE
- N.W.A
- **BLACK CROWES**
- 3RD BASS 6.
- **ALICE IN CHAINS**
- 8. STEELHEART
- **EXTREME**
- 10. BOYZ II MEN



KATHY STAMM 600 Accounts (Milwaukee)

SOUNDS & VIDEO INC

- 1. NATALIE COLE
- **SKID ROW**
- **VAN HALEN**
- N.W.A
- 3RD BASS
- L.A.GUNS
- **ANTHRAX**
- 8. BLACK CROWES
- EMF
- 10. SCORPIONS



LARRY WEBB 16 Retail Stores, 500 One-stop accts (Nashville)

MUSIC CITY RECORD DIST.

- **VAN HALEN**
- SKID ROW
- **BONNIE RAITT/LUCK**
- N.W.A
- **DOLLY PARTON** 5.
- L.A.GUNS
- LYNYRD SKYNYRD
- 8. GARTH BROOKS
- .38 SPECIAL



DAVIDLEVINE 1 Store (New York)

- NATALIE COLE
- BONNIE RAITT/LUCK
- **JUNGLE FEVER**
- **AARON NEVILLE**
- 5. R.E.M.
- COLE PORTER
- TONI CHILDS
- 8. EURYTHMICS
- 9. PAULA ABDUL 10. THELMA AND LOUISE



BOB FUCHS 205 Accounts (Mpls)

ELECTRIC FETUS

- BONNIE RAITT/LUCK
- VAN HALEN
- 3. SKID ROW **BLACK CROWES**
- **EMF**
- **DANNY GATTON** 6.
- **WORLD PARTY**
- 8. N.W.A 9. BADLANDS
- 10. FOREIGNER



DAVID SIBEL 4 Retail Stores (Boston)

HARVARD COOP

- 1. AARON NEVILLE
- JUNGLE FEVER
- 3. R.E.M.
- DEADICATED (TRIBUTE)
- 5. NATALIE COLÈ 6. EURYTHMICS
- INDIGO GIRLS (LIVE) 8. ELVIS COSTELLO
- 9. RICHARD THOMPSON 10. FRANK SINATRA (BOX)

AN EXCLUSIVE HITS INTERVIEW WITH DAVE MARSH BY PHYLLIS POLLACK

Feisty Motor City Mouth Dave Marsh is an endless barrage of words, concepts, ideas, controversy, opinions and challenges. He's written 13 books, though he's probably best-known by the public at large for his two-part Springsteen biography, "Born To Run" and "Glory Days." Marsh's penchant for combativeness is legendary, especially when he's at music industry gatherings where censorship issues are being discussed. Needless to say, he's one of the original rock & roll critics still performing his role as a gadfly to the status quo, if no longer part of the blue-collar class he often extols. Since 1983, he's published the partisan "Rock and Roll Confidential," a kind of "I.F. Stone's Weekly" for the post-rock generation which makes explicit some of the political hypocrisies lurking behind "our music." In this exclusive interview, Marsh does what he does best — talk and talk some more — as HITS' own torrid tonsil and legendary third Bytch With Problems Phyllis Pollack, tries to get a word on the tip.

BORN TO RANT

Rock critics seem to diss each other a lot.

I think writers are petty by nature. That's what makes us writers. All that gossip. I probably know more about Springsteen and Townshend than their own mothers. For me, it comes back to this whole crazy question about objectivity. Why would I want to be objective? What about these record company executives who stole money from R&B musicians? I'm not supposed to have an opinion on that? I'm suposed to write that this musician and the guy who stole the money were equal? I think it's obscene that Morris Levy died in a mansion. I write about music with a passion. I write what I feel the truth is and give that to my readers. Isn't it hard to put down an

Isn't it hard to put down an artist you have some sort of friendship with?

Does that mean you should only insult artists you don't know? Anyone who's really your friend can handle it. They know that's what I do for a living. I dissed something ugly Bruce did in my book, "Born To Run."

What are the important issues right now in music journalism? One publication I think is important is The Source, a magazine about hip-hop and politics. It could develop into the Rolling Stone of rap. The best new writer there is James Bernard. People know I don't just say that because he's my friend but because I respect his writing. The most important thing a music journalist can do is add to the experience of listening to the music. There's a whole generation of young black



critics coming up like Nelson George and David Mills and I'm interested in what they have to say about the next Springsteen or Madonna record — how they see these artists from their own perspective. That black viewpoint formed by personal experience - is a new and different approach in rock criticism. And then, of course, Danny Fields is paving a new direction with his merger of cuisine and music. How do you feel about the music industry's attempts to fight censorship?

"Rock The Vote" is like a horse without a rider. That's about all the industry has done. When the music industry says no to labeling, it will say no to censorship and that hasn't happened. What do you think of the music industry trade magazines' coverage of the censorship issue? It's a shame that the Mad Magazine of trade papers does so much more serious coverage of censorship than the publication that thinks it's the New York Times does. After almost ten years of this, you would expect Billboard to have figured out this industry has some real enemies and to treat them as such instead of publishing everything they submit as if it had some shred of truth to it. I keep looking in the staff box trying to see when the PMRC's Tennifer Norwood is named a contributing editor. It seems to be eas-

"There aren't enough pictures of Roy Trakin in the other trades... I suspect censorship there, too."

ier for her to get stuff in the paper than Bill Holland. Also there aren't enough pictures of Roy Trakin in the other trades. And I suspect censorship there, too. You have two new books which have just come out.

There's one about "Louie Louie" from Hyperion Press, the new Disney Company. It deals with the F.B.I. investigation on the lyrics and all that. My fantasy is for Hollywood Records to do an album with different versions of "Louie Louie." I'd like to see the opening track by the Geto Boys with Guns N' Roses.

You also have a book called "50 Ways to Fight Censorship," published by "Rock and Roll Confidential."

I've lectured at colleges for years and the first question I always get is, "How do you fight censorship?" There wasn't a convenient answer. This goes in depth with everything from how to form an anti-censorship group to how to hassle a censorship group. Something that's not new to us! And "Glory Days" is coming out in a revised paperback edition. I specifically wrote an introduction to the book addressing some of the criticisms I had received. Apparently, I stand accused of hype by writers at Rolling Stone and other publications on today's newsstands which already operate as 24-7 machines of hype themselves. They're the experts, not me. If I'm supposedly hyping the greatest rock star of my generation, that's nothing to be ashamed of. It's certainly not my fault the public didn't choose Exene Cervenka.

HITS July 8, 1991 75



EAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

Retail is buzzing big time about three hot new records that hit the streets at the end of last week: Bonnie Raitt, LA Guns and Anthrax. Raitt hasn't lost any of her Grammy momentum and is smokin' out of the box, while the Gunners and Anthrax are pulling in the large hard-rock dollars. Natalie Cole and 3rd Bass continue to score well, while Toni Childs and Moodies are just getting into the system.

WINNERS

44%

33%

29%

- **BONNIE RAITT**
- LA GUNS
- 3 **ANTHRAX**
- 4 **NATALIE COLE**
- 3rd BASS
- (Capitol 96111)
- (Polydor 849-485)
- (Island 848-804)
- (Elektra 61049)
- (D Jam/Col 47369)
- 6 75% 54%
 - **VAN HALEN**
 - **TONI CHILDS**
 - 8 **MOODY BLUES**
 - 9 **CHER**
 - 10 **GETO BOYS**
- (WB 26594)
- (A&M 75021) 26%

27%

21%

- (Polydor 849-433)
- (Geffen 24369) 19%
- (Prior/Rap-A-Lot 57161) 14%

ASSOCIATED ONE-STOP/AN-

GELA SINGER / PHOENIX

Lynyrd Skynyrd

Bonnie Raitt

Yasmin

Moody Blues

BELIEVE IN MUSIC / PAULA

TANIS / GRAND RAPIDS

Natalie Cole

Ric Ocasek

Bonnie Raitt

Anthrax

LA Guns

BUZZARD'S NEST / JIM

JOHNSON / COLUMBUS

Bonnie Raitt

LA Guns Anthrax

Marc Cohn

CENTRAL SOUTH / TONY ROSS

/ NASHVILLE

Van Halen

Candy Dulfer

LA Guns

Cher

Anthrax

CML ONE-STOP / SCOTT

FREEMAN / ST. LOUIS

Foreigner

LA Guns

Bonnie Raitt

Moody Blues

Ric Ocasek

.38 Special

S & The Banshees

DOWN IN THE VALLEY /

KATHY SHEDD / MPLS

Bonnie Raitt

LA Guns

Anthrax

Straightjacket Fits

Crash Test Dummies

Moody Blues

Aaron Neville

ELECTRIC FETUS / BOB FUCHS

/ MINNEAPOLIS

Bonnie Raitt

Natalie Cole

S & The Banshees

Geto Boys

FACE THE MUSIC / KEN

MACIVER / ROCHESTER, MN

Van Halen

LA Guns

Bonnie Raitt

Anthrax

GALAXY ONE-STOP / KEVIN

JAKIELA/PITTSBURGH

Anthrax

Crystal Waters

Geto Boys

LA Guns Bananarama

HARMONY HOUSE / SANDY

BEAN / DETROIT

Cher

Anthrax

Dream Warriors

Bonnie Raitt

LA Guns Aaron Neville

SEAL

HARVARD CO-OP / DAVID SIBEL

/ BOSTON

Aaron Neville S & The Banshees

Bonnie Raitt Toni Childs

HMV / DAVID LEVINE / NYC

Ziggy Marley Toni Childs

Sounds of Blackness

3rd Bass

Phyllis Hyman

Bonnie Raitt

Aaron Neville

JEK ENTERPRISE / MITCHEL

ASCH/BALTIMORE

Bonnie Raitt

Kraftwerk

Bananarama Toni Childs

KARMA / DAVE WATSON / IN-

DIANAPOLIS

Firehouse

Dangerous Toys

3rd Bass

Ice-T

MAINSTREAM / MIKE PFAFFL /

MILWAUKEE

LA Guns

Anthrax

Bonnie Raitt Ric Ocasek

MIDDLE EARTH / BRIAN ROSSER / DOWNEY

Skid Row Anthrax

Bang Tango

808 State

Geto Boys Chubb Rock

MUSIC CITY RECORD DIST /

LARRY WEBB / NASHVILLE

Bonnie Raitt

LA Guns

.38 Special

Natalie Cole

Geto Boys

Moody Blues

Statler Bros

MUSIC PEOPLE / GREGG

SHAVER / OAKLAND

Bonnie Raitt LA Guns

Natalie Cole

Clarence Carter

Anthrax

Little Milton Kraftwerk

NATIONAL RECORD MART /

DOUG SMITH / PITTSBURGH

LA Guns

Bonnie Raitt

Moody Blues Crystal Waters

Jungle Fever (ST) NAVARRE / TOM TUOMELA /

MPLS

Aaron Neville 3rd Rass Bonnie Raitt

Dangerous Toys LA Guns

Anthrax

Breakouts

Hot new or resurging albums as reported by the nation's leading record merchandisers

NORTHEAST ONE-STOP/ GEORGE SMITH / ALBANY

> **Bonnie Raitt** LA Guns Anthrax Moody Blues Toni Childs 3rd Bass Natalie Cole

NORTHERN LIGHTS / KIRK

MILLER / ST PAUL 3rd Bass Mint Condition Jungle Fever (ST) Bonnie Raitt Thrill Kill Kult Geto Boys

NOVA / JOHN UNDERWOOD /

ATLANTA Van Halen 3rd Bass Skid Row Bonnie Raitt Cher LA Guns Lynyrd Skynyrd

PRO ONE-STOP / PAUL

JOHNSON / TEMPE Geto Boys Bonnie Raitt LA Guns Lynyrd Skynyrd Foreigner Natalie Cole

O RECORDS & VIDEO / GERALD BAIN / MIAMI

Bonnie Raitt Moody Blues Cher

> Anthrax SEAL

RECORD & TAPE OUTLET /

LYNN BATCHECK / COLUMBUS LA Guns Bonnie Raitt Toni Childs Anthrax Phyllis Hyman

REPEAT THE BEAT / MIKE LEWIS / ROYAL OAK, MI

Natalie Cole Crystal Waters Toni Childs Milltown Bros School Of Fish Leslie Spit Tree

ROUNDUP / LAURA AVERY /

SEATTLE Cher Bonnie Raitt Boyz II Men Thelma & Louise (ST) Foreigner

SOUND SHOP / JANICE SHEL-

LEY / MEMPHIS Bonnie Raitt Natalie Cole Van Halen LA Guns **Dangerous Toys**

SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

Van Halen Natalie Cole 3rd Bass La's Lenny Kravitz Marc Cohn

SOUNDS & VIDEO / KATHY STAMM / MILWAUKEE

Bonnie Raitt LA Guns Anthrax Cher .38 Special

STATEWIDE / MARK MARTENS / POTTERSVILLE,MI

3rd Bass Toni Childs Anthrax

38 Special LA Guns Bonnie Raitt Moody Blues

STRAWBERRIES / JEFF COHEN / BOSTON

Bonnie Raitt LA Guns Raindogs Moody Blues .38 Special Crystal Waters

STREETSIDE / KIM HAYES / ST.

LOUIS Bonnie Raitt LA Guns Anthrax Candy Dulfer Cole Porter Toni Childs Geto Boys

TOWER / DENNIS LEFLER /

AUSTIN Bonnie Raitt Anthrax Toni Childs Crystal Waters LA Guns

TOWER / LOUIE ANTHONY /

LAS VEGAS Anthrax S & The Banshees **Smashing Pumpkins** LA Guns Marshall Crenshaw

TOWER / TODD MEEHAN / LOS

ANGELES Bonnie Raitt Toni Childs SEAL Van Halen Natalie Cole Aaron Neville Thelma & Louise (ST)

TOWER / LOUIS HIGGENS /

NASHVILLE Law Van Halen

thirtysomething (ST)

TOWER / CRAIG BROWN / **PHOENIX**

Kool Moe Dee Cher Toni Childs Ric Ocasek Stan Ridgway

TOWER / MICHELLE ERICKSON /SHERMAN OAKS

Richard Thompson **Bonnie Raitt** Alice In Chains thirtysomething (ST) Toni Childs Anthrax

TOWER / JEFF SKOIEN /

STOCKTON Van Halen Marc Cohn **Bonnie Raitt** Natalie Cole 3rd Bass

TOWER SPORTS ARENA / JANET GREENHALGH / SAN

> Van Halen Bonnie Raitt Cher 3rd Bass Candy Dulfer Toni Childs

DIEGO

TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / **BUFFALO**

3rd Bass Kool Moe Dee **Bonnie Raitt** Sounds of Blackness Candy Dulfer

TRANSWORLD / DAVE ROY /

ALBANY Bonnie Raitt Natalie Cole Anthrax LA Guns Jungle Fever (ST) Alice In Chains Cher

TURTLES / KATHY ROBERTS /

ATLANTA Van Halen Cher Foreigner Natalie Cole For Our Children

UNIQUE RECORD DIS-TRIBUTORS / IRV CHAFFERDET / NEW HYDE PARK

Toni Childs Bananarama Moody Blues Ric Ocasek .38 Special

UNIVERSAL ONE-STOP /

DEBBO HOUGHTON / PHILADELPHIA Van Halen Skid Row Natalie Cole 3rd Bass

VINYL VENDORS / VALERIE EL-LIOTT / KALAMAZOO

> LA Guns Bonnie Raitt Anthrax Moody Blues .38 Special Crystal Waters Wonderstuff

WALL TO WALL / STEVE CHAL-FANT / PHILADELPHIA

Natalie Cole Bonnie Raitt 3rd Bass Van Halen Foreigner

WESTERN MERCHANDISERS /

JOHN ROSE / AMARILLO Van Halen Anthrax Bonnie Raitt Boyz II Men LA Guns 3rd Bass Natalie Cole

ZIPS/RICK ANDRADE/TUCSON

Natalie Cole Van Halen 3rd Bass **Bonnie Raitt** LA Guns Foreigner





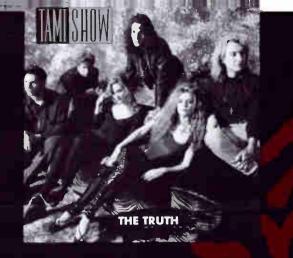
HITS TOP FIFTY ALBUMS

L T H S I S W W E E

Van Halen holds in at #1 for the second week and looks pretty comfortable there as Skid Row goes to #2 and Natalie Cole jumps from #15 to #5. Bonnie Raitt explodes out-of-the box and debuts at #12, with her single kicking in at Top 40.

Chart-topping JAMS Video act **3rd Bass** leaps from #27 to #19 and **Aaron Neville** jumps up fifteen for the #30 spot. **LA Guns** and **Anthrax** make strong debuts at #33 and #34, with **Cher** bowing at #37 and **Marc Cohn** at #42.

8 W W	box and debuts at #12, with her single kicking in at 10p 40. Cher bowing at #37 and ware commat #42.				
A E E G E E	ARTIST	TITLE	LABEL	COMMENTS	
0 K K					
- 1 1	VAN HALEN	FOR UNLAWFUL	Warner Bros 26594	Big, Big, Big	
4 3 2	SKID ROW	SLAVE TO THE GRIND	Atlantic 82242	Smash video	
1 2 3	PAULA ABDUL	SPELLBOUND	Vir/Captive 9611	Contains #1 single	
3 4 4	R.E.M.	OUT OF TIME	Warner Bros 26496	Ready for new single	
32 15 5	NATALIE COLE	UNFORGETTABLE	Elektra 61049	Closing in on 800,000	
2 5 6	N.W.A.	EFIL 4 ZAGGIN	Priority 57126	Rap mavens	
6 8 7	C & C MUSIC FACTORY	GONNA MAKE YOU	Columbia 47093	New single shipping	
5 6 8	MICHAEL BOLTON	TIME, LOVE AND	Columbia 46771	New 45 going on the radio	
9 7 9	BLACK CROWES	SHAKE YOUR MONEY	Def American 24278	45 continues gaining	
7 9 10	MARIAH CAREY	MARIAH CAREY	Columbia 45202	New single soon	
10 13 11	EXTREME	PORNOGRAFFITTI II	A&M 5313	Ready for new single	
[12	BONNIE RAITT	LUCK OF THE DRAW	Capitol 96111	Killer first week	
11 11 13	GARTH BROOKS	NO FENCES	Capitol 93866	Off some this week	
13 12 14	ANOTHER BAD CREATION	THE PLAYGROUND	Motown 6318	Steady this week	
14 14 15	EMF	SCHUBERT DIP	EMI 96238	Monster single leads	
15 18 <u>16</u>	AMY GRANT	HEART IN MOTION	A&M 5321	Top 25 single leads	
12 16 17	LUTHER VANDROSS	POWER OF LOVE	Epic 46789	New single soon	
18 17 18	JUNGLE FEVER	SOUNDTRACK	Motown 6291	Stevie Wonder	
 27 19	3RD BASS	DERELICTS OF	Def Jam/Col 47369	#1 JAMS Rap video	
8 10 20	NEW JACK CITY	SOUNDTRACK	Giant 24409	New single out	
17 19 21	BOYZ II MEN	COOLEYHIGHHARMONY	Motown 6320	Single crossing	
20 21 22	JESUS JONES	DOUBT	SBK 95715	Top 5 45 leads	
28 25 23	SCORPIONS	CRAZY WORLD	Mercury 846-908	Hot video, tour	
30 28 24	RICKY VAN SHELTON	BACK ROADS	Columbia 46855	Top 10 country 45 leads	
23 24 25	WILSON PHILLIPS	WILSON PHILLIPS	SBK 93745	Top 25 single leading	



AMI SHOW

995	add	KNOE	add
ZZU	add	KZOZ	add
F95	add	OK95	add
K105	add	SLY96	add
FTZ	add	WIFC	add
G95	add	WILN	add
NIN	add	WIXX	add

"the truth"

WJMX	add
WLRW	add
WPFR	add
WRHT	add
WRQK	add
WTBX	add
WZOK	add
7FIIN	add

HI-FIVE

"i can't wait another minute"

40-32 HITS TOP FIFTY SINGLES!

KKBQ	add	KFFM	add	KS104	5-4	Z102	24-2
KDWB	add	KLUC	add	KGGI	5-4	HOT97	27-2

KKBQ	add	KFFM	add	KS104	5-4	Z102	24-20
KDWB	add	KLUC	add	KGGI	5-4	HOT97	27-23
Q995	add	KTRS	add	KMEL	6-5	WBBQ	33-23
K96.7	add	KYYY	add	WCKZ	7-5	KHTK	30-24
KJ103	add	KZII	add	PWR95	13-7	KEGL	28-25
WKZL	add	WAAL	add	B95	10-9	Y107	31-26
KZZB	add	WBXX	add	Q106	21-16	PWR106	32-29
KTUX	add	WFHN	add	WNVZ	19-16	WTIC	35-31
KIKX	add	WFMF	add	WMXP	25-17	B93	37-33
B98	add	WJLQ	add	KOY	22-19	WJMO	40-35
KC101	add	WLAN	add				



MOST ADDED AGAIN! JWL



DJ JAZZY JEFF & THE FRESH PRINCE

"summertime"

18-15 HITS TOP FIFTY SINGLES!

PWR96	add
PRO-FM	add
Q102	add

KCHX

WPHR **WKSE**

AVG. MOVE: 4.90!					
Q106	6-2	WJMO	19-14		
KMEL	8-3	PWR95	22-15		
WHYT	9-4	B 96	21-16		
WPGC	4-4	KKFR	19-16		
WDFX	12-8	HOT102	20-16		
WKSS	12-8	HOT97	21-17		
Z90	9-9	WAVA	20-17		
KGGI	13-9	FM102	20-17		
Q105	10-10	KS104	21-17		
WTIC	18-10	Z100	26-18		
WNVZ	16-10	WZOU	22-18		
KHTK	22-11	PWR106	25-20		
WMXP	22-13	MOJO	24-21		

WXKS

26-22





HITS TOP FIFTY ALBUMS

W K S	S	H S
A G O	₩ E E K	W E E K
19	20	26

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ARTIST

21 23 27 29 28 25

22 30 29

45 30 31 34 32

38 31 32 --33

----34 24 35 26

38 36 36

--37 --

37 39 38

35 40 39 36 40 31

41 37 42

42 --

27 33 43

44 40 39

45 26 35

41 46

DE LA SOUL

LENNY KRAVITZ

KOOL MOE DEE

PAUL MCCARTNEY

29 34 47

47 48 49 49

22 50 16

ICE-T L L COOL J DJ QUIK ROD STEWART **AARON NEVILLE ALAN JACKSON ALICE IN CHAINS LA GUNS** ANTHRAX QUEENSRYCHE **FIREHOUSE** CHER TRAVIS TRITT **HUEY LEWIS EURYTHMICS** ROXETTE MARC COHN **ENIGMA** CHRIS ISAAK FOR OUR CHILDREN

MAMA SAID KNOCK ... QUIK IS THE NAME VAGABOND HEART WARM YOUR HEART DON'T ROCK THE ... **FACE LIFT** HOLLYWOOD VAMPIRES ATTACK OF THE ... **EMPIRE FIREHOUSE** LOVE HURTS IT'S ALL ABOUT... HARD AT PLAY **GREATEST HITS** JOYRIDE MARC COHN MCMXC AD HEART SHAPED WORLD **VARIOUS ARTISTS** LYNYRD SKYNYRD

TITLE

O.G.

1991 DE LA SOUL IS DEAD MAMA SAID FUNKE, FUNKE... UNPLUGGED

LABEL COMMENTS Sire/WB 26492 Rap DJ/Col 46888 New cut starting JAMS

Profile 1402 Video on "Video Jukebox"

Warner Bros 26300 New 45 breaking

A&M 5354 Big increase this week Arista 8681 Country

Solid

Polvdor 849-485 Solid first week Island 848-804 Metal

Columbia 46025

Atlantic 82178

Charisma 91642

Reprise 25387

Disney 60616

Atlantic 82258

Virgin 91610

Jive/RCA 1388

Tommy Boy 1029

EMI 72806 Solid rock sales

Epic EK 46186 Gone gold

Geffen 24369 Hot single leads Warner Bros 26589 Hot country cut leads

EMI 93355 New single shipping

Arista 8680 Hot hits package EMI 94435 Top 30 cut leads

Top 25 single leads

Falling this week Slipping

Charity effort

Hot at Album Rock

Ready for new single

Hot single leads

Steady sales

Capitol 96413 Falling this week

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

NEXT UP

LISA FISCHER (Elektra) UB40 (Virgin) FOREIGNER (Atlantic)

THELMA & LOUISE (MCA) ZIGGY MARLEY (Virgin) **ELECTRONIC (WB)**

CANDY DULFER (Arista) SIOUXSIE & THE B (Geffen) GEORGE STRAIT (MCA)

CATHY DENNIS

RANGE MAKES

MART ALABOT CURRELL TVI VI VI

KIET and KIEL add YEU and E-M add KER and KIEL add

OSES AND MAIN AND MAI

20(16) 114 115 125 XVXX 116 116 XVXX 1161



KIKX	deb	26	WPRR	28-19
SLY96	deb	27	KLUC	27-24
WRON	deb	27	KRQ	27-24
KMEL	deb	28	PWR95	30-25
KFRX	deb	28	KRXY	29-25
KISR	deb	28	WQGN	32-25
O106	deb	29	PWR99	31-26
95XXX	deb	29	WGRD	34-26
KLYV	deb	29	KAKS	33-26
Y MIII	deb	30	PRO-FM	32-27
WABB	deb	30	WGTZ	30-27
10BCIR	deb	39	WLAN	17-28
MMYF	deb	30	WYKS	33-29
WVBS	alate	38	WIOO	B3-30
TWR166	100	34	WFMF	35-80
			НОТ97	84-31
			KZZB	40.33
			PWR92	40/34
			KXXR	39 \$5
			195	29-35
			WILO	40-36

WTIC

TOO MANY WALLS

From the album "Move To This"

Management: Simon Fuller 19 Management Ltd.
In association with SBK Management for the USA



40-37

0.000

The La's

"There She Goes"



K96.7

G105

WERZ

WYCR

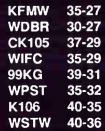
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KTUX



ZFUN







BREAKING AT: KNOE **KKBQ KISR** WLAN **KRBE** KQIZ **KTMT WNYP WTHT KTRS** WOMP **KWOD** Q995 **XL93** KZII WRHT **WBBQ** 999KHI **PWR92 WVSR KF95** WIOG **WWFX KFTZ KZZB KG95 WJLQ Y97**

KKHT

WJMX



HOT SALES AT:
Sound Warehouse/Dallas
Tower/Natl
Tower/San Diego
Kemp Mill/Washington DC
Baker & Taylor/Col
Northern Lights/Mpls
Newbury Comics/Boston
Title Wave/Mpls
Face The Music/Mpls
Down In The Valley/Mpls
Electric Fetus/Mpls
Tower/Col & Bay/S.F.
Tower/Chicago

LONDON

"My Fallen Angel"

the debut single from the album
"Coro"

Management: Fever Enterprises, Ltd.

Produced by: Zahid Tariq for Evil Eye Productions

CROSSOVER! EARLY ACTION:

PWR99 add KTFM add WNVZ add PWR102 add KYRK add WFHT add HOT97 3-3 PWR96 8-6 WKSS 27-22 WIOQ 34-23 PWR95 34-28 WTIC 39-36

BREAKING AT: KOY Z90 B95 KCAQ





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WAVELENGTH



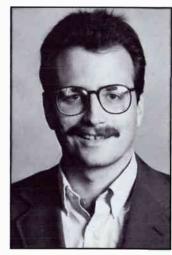
by Lenny Beer & Mike Murphy

Lots of talk, innuendo and great rumor surrounding the move of Rick Thomas back to Z90 San Diego. It's hard to tell what's true and what's not, but the allegations are mounting. This is one to stay tuned for It's now official! Adam Cook from WSSX Charleston is the new PD at XL106 Orlando. The first name to surface as Cook's replacement is former WKQB PD Roger Gaither..... Kudos to the Top 40 stations who added Bonnie Raitt. The album debuts at #12 nationally because the people like Bonnie. Take this record seriously now. Don't wait for next year's Grammys!..... The Q102 Philly PD derby is heating up, with many sources claiming PWR997 heavy Rick Stacy is a leading candidate. However, we

hear Stacy has a contract in Atlanta that his GM feels is solid. We also hear that Stacy's dollar figure is far above the figure that EZ has in their corporate mind. Further, our guess is if EZ's numbers are rising that Z100 NY jock Shadow Steele will be on the receiving end..... HOT999 Allentown PD Clarke **Ingram** exits with former Q102 Philly MD Frank Cerami taking the reins..... As we warned you, KRMX San Diego PD Bobby Rich is out..... XL93 Grand Forks PD Mykel Mc-Kirdey makes the switch to promotion for JRS July 2nd birthday bonanza: MTV's Matt Farber and Judy McGrath, Talentmasters' Don Anthony, freeloader John Sununu. MOJO's Tom Cuddy, and HITS geekmaster Lenny Beer

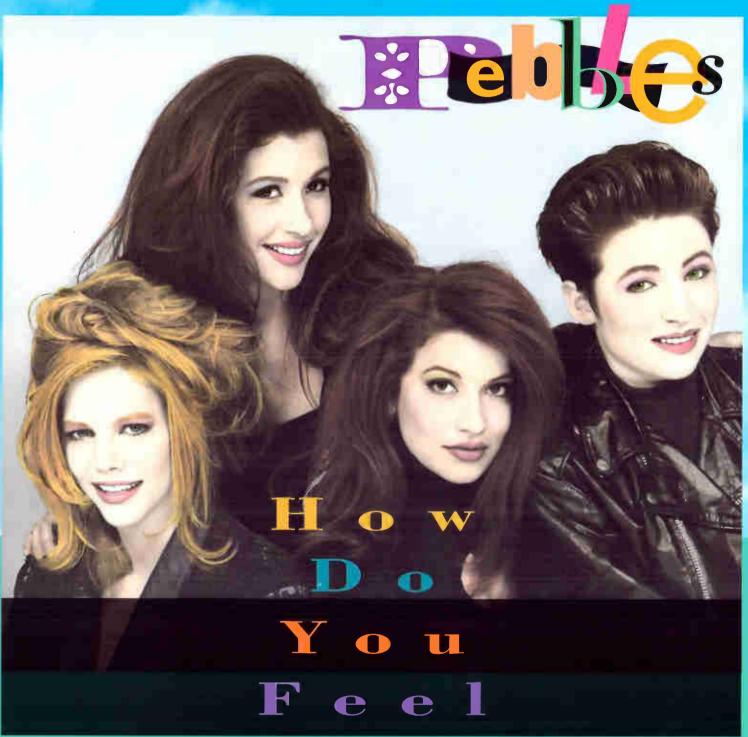
What's going on at FM100 Memphis?.... "Pop Goes The Weasel" and pop goes the action on 3rd Bass Former WSRZ Sarasota PD Scott Chase lands the PD slot at WTLQ Wilkes-Barre..... Frank Drew has been upped to PD at KYRK Las Vegas.... Market veteran Steve Goddard handling interim PD duties at KOY Phoenix..... MD Tony Rumfallow is out at Q99.5 Salt Lake City. New MD is Tom Timmons..... Dave Michaels promoted to APD at WBXX Battle Creek..... Former KIX106 Birmingham jock Jenna Foxx is available at 205-991-0622, and former MD Cindee Stanridge can be reached at 205-592-0149..... The Natalie Cole album explodes to #5 nationally. The single is a potential

#1 at AC, Black and Top 40. Just watch..... New MD at KFQX Abilene is Chris Kelly..... Blowin' In The Wind: Elvis Duran, Gary Zane and Phil Guerini..... And here's Adam, Cooking in Orlando.



77750 13 0 415





The next single from the hit album "Girls Talk"



HEY ANGEL,

Put On YouR

DANCING

