

### **FLASHMAKERS**

MILLI VANILLI Arista **SKID ROW** Atlantic **NENEH CHERRY** Virgin STARSHIP RCA

### **CROSSOVERS**

THE CURE Elektra DOOBIE BROS. Cap BABYFACE Solar/Epic TOM PETTY MCA

### **EARPICKS**

FY CANNIBALS IRS/MCA ZIGGY MARLEY Virgin BABYFACE Solar/Epic DOOBIE BROS. Capitol

### **BREAKOUTS**

**ZIGGY MARLEY** Virgin **BEE GEES WB** ALICE COOPER CBS

### WILDCARD

BEASTIE BOYS Cap BABYFACE Solar/Epic See Page 10

### **HOT NEW** RELEASES

**C CLEMMONS** Quarter To Three Col 38-68932

SFOX Luv House RCA 1233-2J **TREVOR RABIN** Something To... Elektra 7-69291

EXPOSE When I Looked... Arista AS1-9868

**MADONNA** Cherish WB 722883

THIRD WORLD Same Old Song Mercury 874-786-7

# That's The Wave!

### 42 38 HITS TOP FIFTY SINGLES!

| WAVA  | add    |    | WMJQ  | deb | 29 | KPAT   | 23-16 | WNCI        | 30-26 | WNYZ  | 35-29 |
|-------|--------|----|-------|-----|----|--------|-------|-------------|-------|-------|-------|
| KOY   | add    |    | 98PXY | deb | 29 | KKRZ   | 24-19 | WLOL        | 31-27 | KCPX  | 33-30 |
| WKBQ  | add    |    | FM100 | deb | 31 | 95XIL  | 30-20 | WPFR        | 35-27 | WIBW. | 38-30 |
| 2102  | add    |    | WERZ  | deb | 31 | 100KHI | 28-20 | KTMT        | 34-27 | Q102  | 35-32 |
| 17    |        |    | WXKS  | deb | 33 | WQSM   | 26-20 | WPFM 🐔      | 34-27 | KSAQ  | 37-32 |
| WROD  | deb    | 23 | KKRD  | deb | 33 | KQKQ   | 28-21 | WBAM /      | 31-27 | KZIO  | 38-32 |
| K104  | deb    | 23 | WLAP  | deb | 33 | KUBE   | 27-22 | PRO-FM      | 35-29 | KQCR  | 36-32 |
| WSKZ  | deb    | 24 | Q104  | deb | 34 | KSND   | 27-22 | <b>OK95</b> | 39-29 | KQIZ  | 38-34 |
| KESS  | deb    | 27 | KWNZ  | deb | 35 | WJAD   | 29-24 | WBNQ        | 36-29 | WSPK  | 40-35 |
| WHHY  | dab    | 28 | WIXX  | deb | 35 | WKEE   | 39-25 | SLY96       | 35-29 | KZZU  | 38-35 |
| WITHT | state. | 28 | WWEY  | dah | 35 |        | 16    | 100         |       |       |       |

# Catch KATRINA & THE WAYES

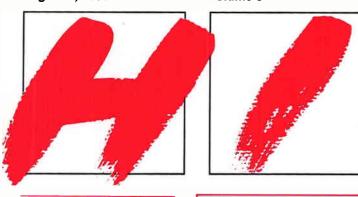
That's The Way 07303

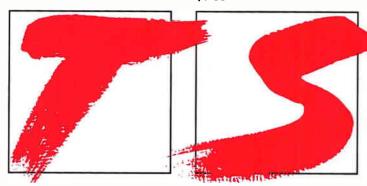
from the just released album "Break of Hearts"

02440



Don't tell anyone that Darryl Tookes'
"Lifeguard" is #1 most added A.C.!





30

41

54

**DENNIS LAVINTHAL** Publisher LENNY BEER Editor In Chief **TONI PROFERA** Senior Editor

**DAVID ADELSON** Vice President/Managing Editor MIKE MURPHY Sr. Broadcast Editor

**DOUG BROWN** Creative Director

**ANITA WEBB** Operations Manager **DANNY OSTROW** JON LESHAY

TODD HENSLEY Research Editors

MARK PEARSON Research Coordinator

**TERRY MOSER NICK BULL MARCI SCHUSTER ANGELA GARCIA** KARYN PARKER **MATT ZACKY** Research Assistants

**HOLLY GLEASON** Features Editor

MICHAEL ALLEN Computer Operations

**KEITH MACLEOD** Art Director

**LAURA WILCOX VAN ARNO BRIAN LINDSEY KEN KAUFMAN HEATHER LOSE DRUANNE WATERS** Art & Design

**DANNY FIELDS** JOHN SUTTON-SMITH **ROY TRAKIN** 

Contributing Editors

MICHAEL FLYNN Facility Manager

**COLOR WEST** 

COLOR WEST
Lithography
EDITORIAL. ADVERTISING AND BUSINESS OFFICES:
LithOgraphy
EDITORIAL. ADVERTISING AND BUSINESS OFFICES:
19477 Wenum Boulevard. Sales GOS, Sherman Oaks, California
19403, Phone; (818) 501, 7900 POSTAL INFORMATION: His
Magazine is plothed weekly, with 50 insex positived per year.
by Mits, Inc., a California copporation, REPRINTS And
His Magazine is forbidden without writen permission. Reprins
His Magazine is forbidden without writen permission. Reprins
way be ordered from 15477 Ventura Boulevard. Sales 300, Sherman
Oaks, CA 91403, SUBSCRIPTIONS: Cali (818) 301-7900 or
Boulevard. Sales 300, Sherman Oaks, CA 91403, Single copy
prince; 55 00. Subenciption price; 325000 per year. All subscriptions psychia or 13.5, funds only Prices allow 2 6s d weeks for new
to 4 weeks for change of address to that Magazine. 15477 Ventians
Boulevard. Suite 300. Sherman Oaks, CA 91403.
Lithography. 15477 Ventians
Boulevard. Suite 300. Sherman Oaks, CA 91403.

**Headquarters:** 

15477 Ventura Blvd. Suite 300 Sherman Oaks, CA 91403 (818) 501-7900

### SINGLES

Richard Marx noses out Bobby Brown to claim the #1 position, a spot that he may hold for some time to come. Paula Abdul jumps to #4, but will need a supercharge to pass Marx for her 3rd #1.

DIALOGUE

John Sykes is one of those guys who's really been around: promotion, an agent, a creative visionary at MTV. Now he runs Champion Entertainment, which guides the careers of Hall and Oates, John Cougar Mellencamp, Carly Simon and more. HITS' Danny Fields just tries to keep up.

Jody Watley's red-hot. Roy Trakin's definitely not, but Jody hung with him long enough to tell him what it feels like.

KOY's Jay Stevens may be famous for more than bringing Jessica Hahn to Phoenix, though he and HITS' radio geek Danny Ostrow can't seem to figure out for what.

ALBUMS

The one-two battle is on: Prince still leads, but New 62 Kids are inching closer and closer. Richard Marx is now a solid #3 and gaining.

| Milli goes for 3 #1's.             | 22 | Earpicks Cannibals strike again. | 36 |
|------------------------------------|----|----------------------------------|----|
| Crossovers<br>Cure breaks through. | 26 | Post Modern<br>B-52's dominate.  | 43 |
| Requests                           | 28 | Breakouts                        | 60 |

| Jeff Healey is a major  | player.                   | Beastie Boys explode.                                |                      |  |
|---|---------------------------|--|----------------------|--|
| Front Page<br>Near Truths<br>Mini-Mugs<br>Far Truths<br>Letters | 9<br>18<br>18<br>19<br>19 | New Artists<br>Horizon<br>Movie Scores<br>Wavelength | 48<br>48<br>66<br>66 |  |

### **Ricky B Hot!**



With Milli Vanilli smokin', Jeff Healey kickin' it, Dion comin' back and Expose due with a new single this week, how could we possibly give the HITS' coveted Contents slot to anyone other than Arista VP of Pop Promotion, Rick Bisceglia, a former radio geek who got lucky. Life after "what's his name" is good, very good, indeed, which is why this total armchair athlete and riveting conversationalist, who's known and revered for his dynamic personality, is smiling. Trust us, THAT's a smile.

### On The Cover

Look, ma - they're "Hangin' Tough." New Kids on the Block, still not old enough to buy Clearasil without an ID, have dominated album sales and airplay all summer long, not to mention a big tour with the Tiff-woman. As good as that may be, they're now in for something that'll definitely keep 'em from scoring with the chicks: Gracing our cover!





# TOP FIFTY SINGLES

Based on a combination of sales and airplay

**Richard Marx** soars to #1 with no end in sight. **Bobby Brown** holds at two with big sales leading, **Paula Abdul** flies to #4 this week with another resurgence of album sales, and **Gloria Estefan** debuts in the Top 10 with a Top

20 album helping. **Jeff Healey** takes a major leap with phones going crazy now, **Skid Row** advances to #27 with giant out of the box single sales and **Babyface** debuts in its first official week out.

| LAST THIS |                  |                    |                     |                        |
|-----------|------------------|--------------------|---------------------|------------------------|
| WEEK WEEK |                  | TITLE              | LABEL               | COMMENTS               |
| 3 1       | RICHARD MARX     | RIGHT HERE WAITING | EMI 50219           | Monster                |
| 2 2       | BOBBY BROWN      | ON OUR OWN         | MCA 53662           | From 'Ghostbusters II' |
| 1 3       | PRINCE           | BATDANCE           | Warner Bros 25936   | Still huge in sales    |
| 8 4       | PAULA ABDUL      | COLD HEARTED       | Virgin 7-99196      | Lp still Top 5         |
| 7 5       | DINO             | I LIKE IT          | Island 7483         | Solid                  |
| 12 6      | NEW KIDS         | HANGIN' TOUGH      | Columbia 38-68960   | Lp #2                  |
| 4 7       | MARTIKA          | TOY SOLDIERS       | Col 38-68747        | Ready for new single   |
| 13 8      | GLORIA ESTEFAN   | DON'T WANNA LOSE   | Epic 34-68959       | Leading big Lp         |
| 10 9      | GREAT WHITE      | ONCE BITTEN, TWICE | Capitol 79598       | Solid gains            |
| 11 10     | KARYN WHITE      | SECRET RENDEZVOUS  | Warner Bros 7-27863 | Steady increases       |
| 5 11      | LOVE & ROCKETS   | SO ALIVE           | B Ban/RCA 8956-7R   | Lp Top 20              |
| 6 12      | SIMPLY RED       | IF YOU DON'T KNOW  | Elektra 7-69297     | Falling now            |
| 15 13     | JODY WATLEY      | FRIENDS            | MCA 53660           | Still climbing         |
| 14 14     | DEBBIE GIBSON    | NO MORE RHYME      | Atlantic 7-88885    | Steady                 |
| 17 15     | DON HENLEY       | THE END OF THE     | Geffen 7-22925      | Gaining                |
| 22 16     | SURFACE          | SHOWER ME WITH     | Columbia 38-68746   | Huge moves             |
| 18 17     | DONNY OSMOND     | SACRED EMOTION     | Capitol 79608       | Steady                 |
| 21 18     | SWEET SENSATION  | HOOKED ON YOU      | Atco 7-99210        | Solid growth           |
| 19 19     | HENRY LEE SUMMER | HEY BABY           | Epic 254-68891      | Rock                   |
| 27 20     | JEFF HEALEY      | ANGEL EYES         | Arista ASI-9808     | Smash                  |
| 25 21     | SOUL II SOUL     | KEEP ON MOVIN'     | Virgin 99205        | Leading Top 15 Lp      |
| 16 22     | LLCOOLJ          | I'M THAT TYPE OF   | Col/Def CS 7-1604   | Falling off            |
| 32 23     | WARRANT          | HEAVEN             | Columbia 38-68985   | Hot video action       |
| 26 24     | WINGER           | HEADED FOR A       | Atlantic 7-88922    | Significant gains      |
| 9 25      | BON JOVI         | LAY YOUR HANDS     | Mercury 874453      | Over now               |

# COLLO

### FLASHMAKER! CROSSOVER!

| add | K  |
|-----|--|
| add | V  |
| add | K  |
| add |  |
| add | 0  |
| add |  |
| add | K  |
| add | K  |
| add | K  |
| add | W  |
| add |  |
|     | add<br>add<br>add<br>add<br>add<br>add<br>add<br>add |

| KQIZ | add    |
|------|--------|
| WZYP | add    |
| KWNZ | add    |
| OK95 | deb 32 |
| KHTY | 9-8    |
| KRZR | 18-13  |
| KXXR | 18-15  |
| WLRS | 23-19  |

| KOY  | 24-21 |
|------|-------|
| KWOD | 26-21 |
| WQUT | 34-22 |
| KLUC | 26-23 |
| KDWZ | 26-23 |
| WOMP | 33-28 |
| KYRK | 32-29 |
| G98  | 36-31 |
| WAZY | 36-33 |
| WPST | 38-35 |

| BREAK | ING AT:     |
|-------|-------------|
| KEGL  | WSKZ        |
| WMMS  | KATM        |
| KZZP  | <b>KMOK</b> |
| WNVZ  | KTRS        |
| CKOI  | <b>KWES</b> |
| WROQ  | <b>KWTX</b> |
| WKZL  | KZOZ        |
| KCAQ  | WAYS        |
| KSND  | WBNQ        |
| KZZU  | WDBR        |
|       |             |



### "LOVE CRIES"



From the album "Stage Dolls"

### "DON'T SHUT ME OUT"



From the album "Kevin Paige"

**WKLQ** 

**WSPK** 

**ZFUN** 

### FLASHMAKER!

add

**KKFR** 

FM100 add

| KZOU        | add       |  |
|-------------|-----------|--|
| KZFM        | add       |  |
| WANS        | add       |  |
| WZKX        | add       |  |
| <b>T</b> 00 | Table 180 |  |
| Z98         | deb 22    |  |
| 95XXX       | deb 36    |  |
| <b>KBOS</b> | deb 36    |  |
| KKHT        | deb 38    |  |
| 1/775       | deb 38    |  |
| KZZB        | ueb so    |  |
| KYRK        | deb 36    |  |



|      | WRCK<br>KKMG |
|------|--------------|
| J.   |              |
| Chry | salis.       |



**G98** 

**KDON** 

**KZOZ** 

WAZY WKPE

**BREAKING AT:** 

HOT97.7

**KSAQ** 

WINK





# TOP FIFTY SINGLES

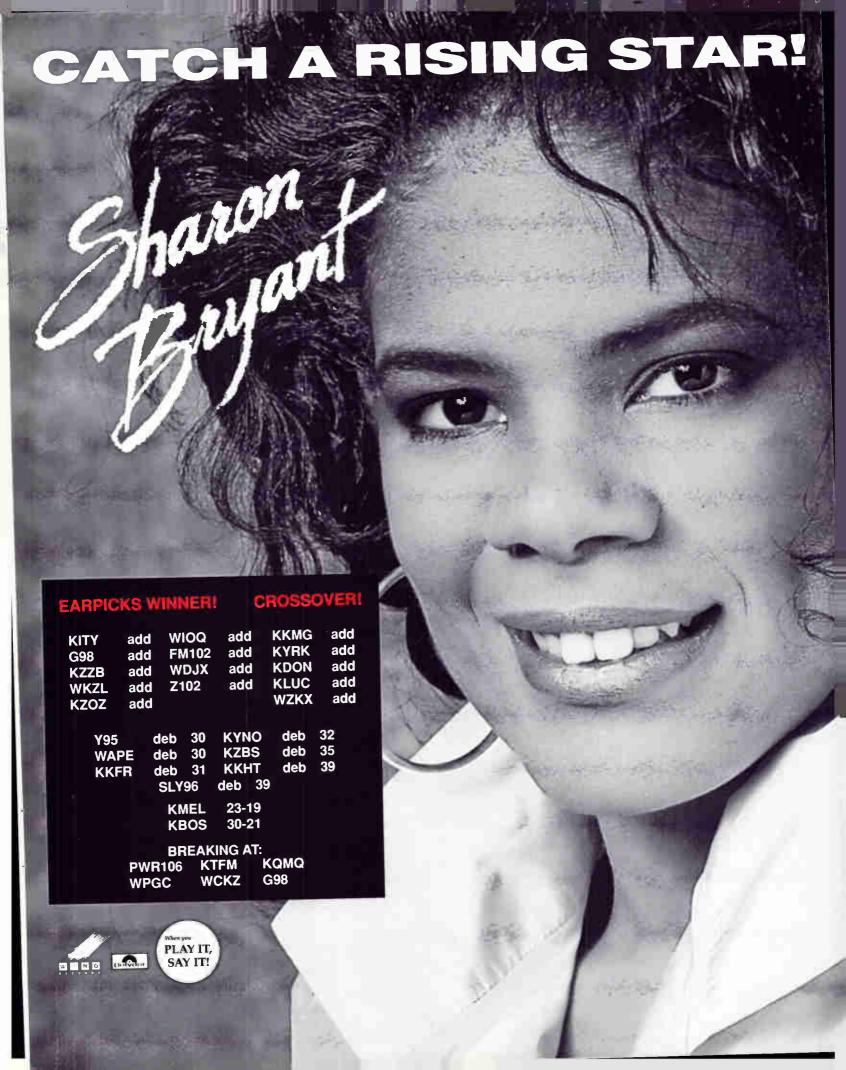
Based on a combination of sales and airplay

| _        |      |                      | Based of a combination of sales |                     | -                    |
|----------|------|----------------------|---------------------------------|---------------------|----------------------|
| LAST     |      |                      |                                 | LADE                | COMMENTS             |
| WEEK     | WEEK | ARTIST               | TITLE                           | LABEL               |                      |
| 20       | 26   | MADONNA              | EXPRESS YOURSELF                | W. Bros 722948      | New single breaking  |
| 36       | 27   | SKID ROW             | 18 & LIFE                       | Atlantic 88883      | Unstoppable          |
| 23       | 28   | MILLI VANILLI        | BABY DON'T FORGET               | Arista 9832         | New single exploding |
| 34       | 29   | CHER                 | IF I COULD TURN                 | Geffen 3602         | Good week            |
| 33       | 30   | HOWARD JONES         | THE PRISONER                    | Elektra 7-69288     | Follow up            |
| 24       | 31   | ROD STEWART          | CRAZY ABOUT HER                 | Warner Bros 7-27657 | Hot tour             |
| 46       | 32   | MILLI VANILLI        | GIRL, I'M GONNA                 | Arista ASI-9870     | Monster action       |
| 39       | 33   | BEE GEES             | ONE                             | Warner Bros 7-22899 | Performing at Top 40 |
| 28       | 34   | FINE YOUNG CANNIBALS | GOOD THING                      | MCA/IRS 53639       | New single breaking  |
| 43       | 35   | NENEH CHERRY         | KISSES ON THE WIND              | Virgin 7-99183      | Strong week          |
| 40       | 36   | MICHAEL BOLTON       | SOUL PROVIDER                   | Col 38-68909        | Building at Top 40   |
| 41       | 37   | GRAYSON HUGH         | TALK IT OVER                    | RCA 8802-7R         | Great video          |
| 42       | 38   | KATRINA & THE WAVES  | THAT'S THE WAY                  | SBK PB-07303-A      | Solid week at Top 40 |
| 29       | 39   | MICHAEL MORALES      | WHO DO YOU GIVE                 | Wing/Poly 887743-7  | Falling              |
| 30       | 40   | EXPOSE               | WHAT DO YOU KNOW                | Arista ASI-9836     | New single shipping  |
| 35       | 41   | MICHAEL DAMIAN       | COVER OF LOVE                   | Cypress 4 D17803    | Peaked               |
| 31       | 42   | NATALIE COLE         | MISS YOU LIKE CRAZY             | EMI PB-50185        | Falling now          |
| <u>-</u> | 43   | STARSHIP             | IT'S NOT ENOUGH                 | RCA 9032-7          | Sweeping Top 40      |
|          | 44   | CHUCKII BOOKER       | TURNED AWAY                     | Atlantic 88917      | Hot dance            |
| 45       | 45   | 10,000 MANIACS       | TROUBLE ME                      | Elektra 7-69298     | Steady               |
| 50       | 46   | BAD ENGLISH          | FORGET ME NOT                   | Epic 34-68946       | Hot rock sales       |
| 37       | 47   | NEW KIDS             | I'LL BE LOVING YOU              | Columbia 38-68671   | Over now             |
|          | 48   | CURE                 | LOVE SONG                       | Elektra PR 8102     | Last week's Wildcard |
| 38       | 49   | REAL LIFE            | SEND ME AN ANGEL                | Curb/MCA            | Re-release           |
| -        | 50   | BABYFACE             | IT'S NO CRIME                   | Solar/Epic 68966    | Smash                |
|          |      |                      |                                 |                     |                      |

TOM PETTY (MCA)
YOUNG MC (D.Vyl/Island)
EDDIE MURPHY (Columbia)

**NEXT UP** 

FINE YOUNG CANNIBALS (MCA) DOOBIE BROS. (Capitol) MADONNA W.Bros)





### Inside: John Sykes Us Out

4175

# FRONT PAGE



August 7, 1989

Volume 3

Issue 152

\$5.00

**Huge Title Wave Begins This Month** 

# SUMMER HEAT!

# Lowe Blows

Hits' Top Ten Classroom Lecture Topics (Compiled by Taylor Max's 16-year-old babysitter in Highland Park, CA):

- 10. Melissa Gilbert's G-spot: How to find it.
- 9. Instant Replay can be your friend.
- 8. The joys of diddling on video.
- 7. Wanna see my ..... uhhh..... pectorals.
- 6. Aim & Focus: The art of home movies.
- 5. Sex, Lies & Videotape: A true story.
- **4.** You, me and the sheep make three.
- 3. The time Judd Nelson, Robert Downey Jr. and I picked up these chicks, blah, blah, blah, ....
- 2. Oysters and pliant 16-year-olds.
- **1.** Why I feel proud to be an American at political conventions.



Spike & Danny — Huge buzz over Motown's "Do The Right Thing" soundtrack. Sit back and watch this one go.

Advertisement



© 1989 POLYGRAM RECORDS, INC

Ontana

Prepare yourself for what promises to be a monster onslaught of hot new projects and cuts that will be competeing for radio and rack space. How hot? Check these out:

As you read this, WB is shipping a new Madonna cut and Arista is unleashing the latest from Expose.

Huge buzz over the forthcoming Columbia Rolllng Stones single, "Mixed Emotions," which goes for adds 8/21 & 22. Meanwhile Elektra hits with a new Motley Crue single 8/21 to be followed in early September by labelmate Tracy Chapman's sophomore effort.

Major anticipation over **Tears For Fears** who make their long awaited return for Mercury with a new single going for adds 8/21.

A&M should catch fire with the return of Janet Jackson. The first single from her new album goes for adds 8/14 — as does new releases from MCA's Elton John, Bobby Brown and WB's Prince.

August 28 radio will see Eurythmics' debut project for Arista, and Simply Red's follow-up, while Tina Turner hits that same day with her latest effort, "Steamy Windows."

Only tentative forthcoming shipping and add dates are set for new releases from continued on page 16

### 

# FRONT PAGE

# IC OF THE WEEK



### **Cheesy T&A**

You know, when we decided to run this picture of Alice Cooper with a slew of scantilly clad females, some people came up to us and asked, "Are you going to stoop down to the level of cheap, sleazy, sexist, opportunistic T&A journalism?" After thinking about it for a second and a half, we replied, "Yes." So here you have it folks — Alice Cooper and some scantilly clad females. Rest assured, we're offended.

### **Quick**Hits

Great first week sales action on the **Beastie Boys**' Capitol debut, which includes sixteen number one reports out of the box and numerous Top Five reports. The album is, by far, the #1 seller in Los Angeles. It debuts on the Top Fifty Albums chart at #16 nationally and features the rap single, "Hey Ladies."

### W I L D C A R D

### BABYFACE (Solar/Epic)

This one has all the makings of a Top Five single and a Top Ten album. It's selling big already from R&B and early Top 40 play at FM102 30-23, KTFM 30-24, Y107 19-15, KMEL 15-13, WIOQ 25-20, KBOS 24-16, Q106 29-26, PWR106 30-26, WAPE 21-18 and lots more. Lots more majors are jumping aboard and debuting immediately. After all, "It's No Crime".

# Paaarty!

Oh boy! Our pals at MTV have been hard at work lining up talent for their annual MTV Video Music Awards. to be held at The Universal Amphitheater on September 6th. Coup #1: Def Leppard will make a rare television appearance, following the 12 million+ sales of "Hysteria." Coup #2: The Cure will don white face and lipstick to play their first American awards show EVER EVER EVER. Coup #3: The Cult, favorite everyone's Doors/Zeppelin combo, will rawk out with their "aggressive and provocative hard rock" Oh, and Robert Townsend will present. A spokesperson for MTV noted that the much ballyhooed Marilyn Quayle and her three sheep are still unconfirmed.

### **Another Dumb Radio Photo**



What happens when Z106 in Sarasota runs a free gas giveaway at a local filling station. Beats us, but it sure as hell spawned some stupid photos. That's OM/PD Tom Evans (1) and GM Hank Kestenbaum with two gas attendants. Listeners received an extra bonus when Evans personally administered oil and lube jobs by opening the hood, removing his hat and rubbing his head on their engines. (Ed Note: Shouldn't we have been junked long ago? Thank you.)

# FRONT PAGE

# It's Official --Poly Wonna Island

PolyGram officially announced its purchase of Island Records (Originally reported in Near Truths, July 24, 1989). While no price was given, most estimates range in the \$275 - 300 Million range, though insiders note the price could be lower following the process of due diligence.

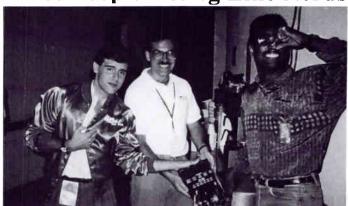
The purchase includes Island Music Publishing and Island Visual Arts, the company's video arm. PolyGram will acquire 100% of all three companies.

PolyGram President David

Fine stressed that Island would continue to operate as "an independent and autonomous group with Chris Blackwell as chief executive." He added, "The unique character of the company and its founder was one of the main reasons for our interest. We certainly do not want to dilute its character and appeal."

Fine noted that Blackwell "would also play an important role in shaping Poly-Gram's long term popular music strategy."

### Three People Acting Like Nerds



You know it's a slow week when we feature these three Larrys (l-r): Mark Lobel, Music Director, WBLI; Jerry Lembo, Director, National Singles, Columbia Records and Michael Williams, MCA Regional Promotion Manager backstage at a recent New Kids, Tiffany, Tommy Page show. Folks, if any of these three men walked up to you and said, "I'm going to have children," would you kick them as hard as you could in the crotch? Hey, just asking...

### **Musicland Lands Yorktown**

The Musicland Group made its acquisition of 34 Yorktown Music Shop Inc. outlets official. A purchase price was not disclosed.

Yorktown Music operates

stores in the Midwest under the banner of JR's, Oranges and Y.E.S.. JR's Music Shop of Hawaii is not included in the deal.

### **QuickHits**

This week's MTV adds are
Tom Petty (MCA), Fine
Young Cannibals
(IRS/MCA), Starship
(RCA), Blue Murder (Geffen), Kevin Paige (Chrysallis), Replacements (Sire/-

Reprise), Gorky Park (Mercury) and Eddie Murphy (Columbia). New hot request items are Tora Tora (A&M), Badlands (Atlantic) and Bang Tango (MCA).

### Two Photos We Ran Together



On the left is a photo of (l-r) Gary Triozzi, SBK Midwest Promo Director; SBK Sr. VP of Promotion Daniel Glass; Arista VP of Pop Promotion Rick Bisceglia and radio geek Steve Perun. If you can find four bigger dorks — we'll buy them. On the right is



the legendary Instant Funk, who can still be heard exclusively on Salsoul Records & Tapes. We hope you enjoy both these fine, fine photos.

# FRONT PAGE



The battle for supremacy on the album chart is really heating up. Columbia's New Kids On The Block has cut a once monstrous deficit to a manageable very thousand units. Prince's "Batman" soundtrack (WB) has a reported sellthrough of approximately 101,000 units to around 96,000 for the New Kids. Richard Marx (EMI) is firmly ensconsed at #3 with 72,000 units. Also of interest is Skid Row (Atlantic), which breaks through at #10 this week behind the action on the "18 And Life" cut, while Gloria Estefan powers 14-12 behind her Top Ten single, and Warrant jumps 24-20 thanks to a rocketing single.

### Two Guys Who **Should Be Embarrassed**



Here's EMI's Robert Palmer with Island's Dino. We're going to end this caption now before we get into trouble however, we would like to wholeheartedly agree with exactly what you're thinking.

ISLAND EXECUTIVES WADE THRU THE PAPERWORK...



HEY, WHAT'S 300 MILLION AMONG FRIENDS... STAY TUNED

### Advertisement



### The Lightbulb Still Ain't Screwed In



What happens when ten radio mighties gather together? Beats us, but you can be sure it was mono-syllabic. Pictured (l-r): Randy Kabrich, Q105/Pirate; Ross Brittain, Z100; JJ Cook, KFRX; Charlie Cook, Consultant; Jerry Clifton, New World Communications; Dan Vallie, Vallie Consulting; Allen Sneed, Wescom; Steve Gramzay, KLZ; Michael Gamble, WAOK and Randy Dennis, WXYV. Are there such things as cumulative negative IQs? Hey, just asking!

# INDIGO GIRLS

"Closer To Fine"

FROM THE ALBUM INDIGO GIRLS

| <b>FLASI</b> | HMAK   | ER!   |       |     |      |
|--------------|--------|-------|-------|-----|------|
| 40-34        | HITS 1 | COP F | FIFTY | ALB | UMS! |

| - U U I |     |      | ^.  |    |        |     |    |        |       | WCGU  | 31-20 |
|---------|-----|------|-----|----|--------|-----|----|--------|-------|-------|-------|
|         |     |      |     |    | B98    | deb | 33 | WPST   | 25-13 | 95XIL | 32-29 |
| KCPX    | add | WMMS | deb | 20 | WHOT   | deb | 33 | WNYP   | 27-15 | KISN  | 34-30 |
| HOT92   | add | Y95  | deb | 23 | JET-FM | deb | 33 | 100KHI | 22-19 | WIXX  | 35-30 |
| KWNZ    | add | WSKZ | deb | 25 | KZIO   | deb | 37 | ZFUN   | 25-20 | WBBQ  | 36-31 |
| WABB    | add | KATM | deb | 27 | KPAT   | deb | 38 | K106   | 26-20 | WSPK  | 35-32 |
| WBAM    | add | WAPE | deb | 28 | WJMX   | deb | 38 | WROQ   | 24-21 | KTMT  | 39-34 |
| KLYV    | add | WPHR | deb | 29 | WINK   | deb | 39 | WXKS   | 26-22 | WFLY  | 39-34 |
| WYKS    | add | WHHY | deb | 29 | WKSI   | deb | 40 | 95XXX  | 36-22 | KSAQ  | 39-35 |
| WZYP    | add | KKYK | deb | 30 | KQIZ   | deb | 40 | KNAN   | 33-25 | KMOK  | 39-35 |
| WNNK    | add | WMHE | deb | 32 | WZKX   | deb | 40 | KIXY   | 29-25 | KTRS  | 39-35 |
|         |     |      |     |    |        |     |    |        |       |       |       |





# BAD ENGLISH "Forget Me Not"

WZOU

**KFMW** 

**WPFM** 

**KSND** 

**KXXR** 

**OK95** 

Q104

29-26

31-26

31-26

33-26

34-27

30-27

30-27

FROM THE ALBUM BAD ENGLISH

AVERAGE | AGRESSIVES | Lp SALES |

(4 or more) (1 to 10)

**CROSSOVER!** 

**50-46 HITS TOP FIFTY SINGLES!** 

| PIRAT | Ξ   | add | WTHT | deb | 30 | WQUT | 12-7  | OK95 | 28-20 | K106 | 33-25 |
|-------|-----|-----|------|-----|----|------|-------|------|-------|------|-------|
| KIVA  | add |     | B98  | deb | 32 | WMMS | 12-9  | KXYQ | 24-21 | KMOK | 38-30 |
| WPFR  | add |     | WNYP | deb | 33 | KDWZ | 11-10 | 92X  | 27-21 | WCGQ | 37-30 |
| KGOT  | add |     | WZOU | deb | 34 | KQKQ | 20-12 | WKBQ | 35-23 | WNYZ | 39-30 |
|       |     |     | WBAM | deb | 34 | KXXR | 23-16 | KZBS | 26-23 | WKEE | 40-31 |
| KATM  | deb | 29  | WIBW | deb | 35 | WROQ | 19-16 | KHTY | 26-23 | WAZY | 35-31 |
| WCIL  | deb | 30  |      |     |    | WKLQ | 22-16 | WSKZ | 27-23 | KZZU | 37-31 |
| K92   | deb | 30  |      |     |    | KRZR | 25-19 | WZPL | 27-24 | KTUX | 36-31 |

### CYNDI LAUPER

"My First Night Without You"

FROM THE ALBUM A NIGHT TO REMEMBER

**WWFX** 

WZKX

add

add

### FLASHMAKER!

add

add

**KQIZ** 

**KWES** 

|        |     |      |     |        |     |    | KSND  | deb 3   | 8  |
|--------|-----|------|-----|--------|-----|----|-------|---------|----|
| WXKS   | add | WAYS | add | WCZY   | deb | 22 | KZZU  | deb 3   | 9  |
| KDWB   | add | WBWB | add | K92    | deb | 28 |       |         |    |
| B93    | add | WHOT | add | WERZ   | deb | 30 | KXYQ  | 27-23   |    |
| WFLY   | add | WJAD | add | KF95   | deb | 32 | B96   | 28-25   |    |
| JET-FM | add | WJMX | add | K106   | deb | 33 | KPAT  | 38-33   |    |
| WRCK   | add | WPFR | add | 100KHI | deb | 35 |       |         |    |
| WANS   | add | WSPK | add | OK95   | deb | 35 | BREAK | ING AT: |    |
| KKXL   | add | WVBS | add | KZOU   | deb | 36 | WZOU  | WPHR    | Wk |

95XIL

**KSAQ** 

deb 37

deb 38

**KPLZ** 

WIQQ

CKOI

**K98** 



WHHY

**WHTO** 

**WPFM** 

**KWTX** 

WCIL

**WDBR** 

(SI

FM104

**KYRK** 

KIXY

**KMOK** 

**KTMT** 





# FRONT PAGE

### Young Studs Acting Butch



That's new Arista signing Babylon hanging in the studio trying to figure out who is studlier. Pictured (l-r): Producer Simon Hanhart; Manager Jay Malla; guitarist Ron Freschi; bassist Robb Reid: Arista A&R Director Randy Gerston; Drummer Jayme Pacheco and guitarist Danny LaRosa. Seated is lead singer Derek Davis. Moments later, A&R dork Gerston turned to the band and growled the immortal words: "OK boys, time for frozen yogurt — who wants vanilla with chocolate yum yums?"

Kudos from the street for Capitol's Beastie Boys, who've made good on the promise of their first project. Also thumbs up to Harry Connick Jr. whose "When Harry Met Sally" soundtrack is gaining steam. Meanwhile, Celtic lovers AND haters are shedding a tear for Larry.

Beastie Boys

"Paul's Boutique" doing Macys' volume.

Harry Connick Jr. Will his "Harry Met Sally" soundtrack be lounging on the pop charts?

Burnstein/ Mensch



Got our Stones' tickets - they're gods.

Larry Bird



Back breaking blow to '89 Garden party.

Jason **Part 567** 



Gore & Snores = bucks galore.

AL East



Yanks lose 12 of 15, gain two games in the standings.

a rundown of executives on the move









Hackett

Hooton

Wojciechows 4

And he says, "A small animal who eats bushes and leaves," ha, ha, ha, hee, hee. Oh, guess you missed the first part of that joke. Anyhow...... At Columbia, Nick Terzo is named Associate Director, A&R, West Coast. Terzo spent the last year at ASCAP where he was hounded by immortal request: "Gimme a Nick Terzo on a pita, hold the hummus."..... John Wojciechowski is the new VP of Management Information services. In an effort to fill still a bit more space in this column, we'd just like to say: John Wojciechowski. Thank you..... lan Wilson is the new Manager of European Artist Devlopment for Atlantic. Said Ian: "Geez, why didn't anyone tell me."..... Mary Hooton is the new European Manager of Marketing and Artist Development for Atlantic Records. According to one of her bosses: "She's merry!" According to another: "She's a hoot!" According to yet another: "We hate you." (Ed asks: "Wonder if they talk to 'Billboard' like that?")...... Jeff Hackett is the new Associate Director of National

Album Promotion at Atco. Jeff was congratulated by his family Buddy Hackett, I Just Can't Hackett, and of course, the infamous Tennis Hackett..... EMI names Jayne Grodd to the post of Associate Director. Administration. Grodd has been with EMI for four years, previously holding the title of Manager A&R Administration for the label. When we reached Jayne by telephone, she stated: "Hello, this is Grodd."..... Ron Jayne Shapiro has been named Senior Director, Media & Writer Relations at BMI. Shapiro, who joined BMI in April 1988 said bluntly: "Geez, I hate it when my undies start to creep."...... Arista has named Bill Gaden International Marketing Manager. For his first assignment, Bill was sent to Costa Rica to buy some coffee...... Daniel B. Zucker has been appointed Counsel, Law Department at CBS Records. Zucker was congratulated by his dear uncle Forrest Zucker, who brought along the legendary Larry Storch.









Gaden

Wilson

# "Turned Away"

# CHUCKII BOOKER

From the album CHUCKII

CROSSOVER!

DEBUT 44 HITS

TOP FIFTY SINGLES!

KIIS add WAVA add PRO-FM add HOT102 add

HOT105 deb 27 Q106 deb 29 WDJX deb 30 KRBE deb 35

WPGC #5 KMEL 9-8 HOT97.7 11-10 KITY 13-10 WTIC 18-14 Y107 21-16 WXKS 25-19 FM102 24-20

KTFM 24-20 BREAKING AT: KWSS 27-24 HOT97

Z100 29-26 KISN WPLJ 33-30 KGGI

# "Oh Daddy"



# ADRIAN B E L E W

From the album MR. MUSIC HEAD

"Top 5 phones. #1 females 18-24!"
BILL PASHA - WAPE - JACKSONVILLE

"Top 5 phones, all demos!"
MIKE JUSTIN - WBNQ - BLOOMINGTON

"Top 10 phones & Top 5 sales!"
MATT MCCANN - WLRW - CHAMPAIGN

# CROSSOVER! 10 HITS POST MODERN! MAJOR MARKET EXPLOSION!

**WXKS** add **KZHT** #3 **WLRW** 24-14 WDFX add 20-17 WAPE Y100 add **KZBS** 22-18 KISN add 35-25 95XIL 34-25 **KYYY** 5-3 **Y95** 29-25 **WBNQ Z95** 29-22 28-25 **KSND KXXR** 30-25 33-28 **KZIO** WPST 37-31

# "That's When I Think Of You"



1927

From the album ... 15H

KWOD 27-22 WZOU 33-30

**KZOU** add FM104 add **KYRK** add **WDBR** add **WPFM** add **WWFX** add **WYCR** add **G98** add **WFXX** add

KMOK deb 37 WINK deb 40

100KHI 34-28 KDWZ 34-30 KSND 39-35

BREAKING AT: WKBQ CKOI KISN



# STEVIENICKS "Two Kinds Of Love"



CD SINGLE ON YOUR DESK NOW!
READY FOR ADDS 8/8!

From the album

THE OTHER SIDE OF THE MIRROR

### EARPICKS WINNER! FLASHMAKER!

### **EARLY ACTION!**

**KFBQ WMMS** add add **WDBR KXXR** add add **WKSF KISN** add add Q101 add **KRZR** add WGRD add **KSND** add **WERZ** 99KG add add

Modern 000 Kecords



### 

# FRONT PAGE

### Rick In Paradise



Here's RCA's Rick Astley visiting the fine, fine folks from "Hitmakers" where he was welcomed with a banner and posed for this wonderful trade shot. Pictured (l-r): Hitmakers' President Bob Greenberg; RCA's Bonnie Goldner; Rick; RCA's Jim McKeon; Hitmakers' Publisher Barry Fidel and VP/General Manager Marilyn Arthur.

### **Quick**Hits

The top five most added singles this week at Top 40 are #1 Fine Young Cannibals (IRS/MCA), #2 Milli

Vanilli (Arista), #3 Doobie Brothers (Capitol), #4 Starship (RCA) and #5 Michael Morales (Wing/Polydor).

# the seeds of love

### Rick In Hell



And here's Rick Astley visiting the cesspool, nightmare of the industry, where he was forced to hold a dead armadillo. Pictured (Front Row, l-r): Hits Todd Hensley, Rick, Hits Doug Brown, Anita Webb, Danny Ostrow and Jon Leshay with a fish. Back Row (l-r): A geek janitor, and Mike Murphy as the Beaver.

### **Summer Heat**

 $continued \, from \, page \, 9$ 

Thompson Twins (WB), B-52's (Reprise), The Cult (Reprise), Bob Dylan (Columbia), Martika (Columbia), Belinda Carlisle (MCA), Roy Orbison (Virgin), Warren Zevon (Virgin), Linda Ronstadt (Elektra), Georgia Satellites (Elektra) and Great White (Capitol).

When phoned for comment, **Z100** New York's **Steve Kingston** told us, "The number you have reached should have been disconnected."

### On The Big Screen Again

Willie Nelson, a man who sings with anyone who can carry a tune, is readying for another collaboration. Since Bob Dylan's ability to carry a tune is questionable and Nelson's always wanted to work with him, Dylan will produce a film based on Nelson's recently released autobiography.

### **Cuts To The Corey**



That's EMI's President & CEO Sal Licata hanging at the grand opening celebration of the label's West Coast offices with artist Corey Hart. Hart was almost brought to tears when entering the building as he encountered hundred of protesters demanding Exxon pay for the horrific oil spill that needlessly occurred on his head. Never one to miss a photo opportunity, VP of Promotion Jack Satter appears as Licata's tie clip. Thank you.

# The Heatwave Continues From Columbia



# MICHAEL BOLTON

"Soul Provider"

Taken from the album "SOUL PROVIDER" 45012
Produced by Peter Bunetta and Rick Chudacoff for Ripe Productions
Direction: Louis Levin for Louis Levin Management

"It was out of the box for us and we've seen a strong growth of sales from week to week. This guy sings his soul out and pulls you into the song with him." BOB LABORDE - MD, KISN - SALT LAKE

### 40 36 HITS TOP FIFTY SINGLES!

3\* A/C!

155 TOP 40'S BARE THEIR SOUL WITH 20 NEW INCLUDING:

| PWR99       | add |     | KMEL   | deb | 28 | KTUX   | 10-5  | (Hot) |
|-------------|-----|-----|--------|-----|----|--------|-------|-------|
| KTFM        | add |     | WQSM   | deb | 25 | KYRK   | 12-8  |       |
| WKTI        | add |     | WMHE   | deb | 34 | KKRZ   | 22-17 |       |
| Q106        | add |     | WRCK   | deb | 34 | KDWB   | 23-20 |       |
| <b>Q</b> 95 | add |     | WKRZ-  | deb | 34 | WZOU   | 27-22 |       |
| BJ105       | add | @34 | 100KHI | 5-4 |    | KUBE   | 28-23 |       |
| WGRD        | add |     | WQUT   | 6-5 |    | PRO-FM | 30-24 |       |
|             |     |     |        |     |    | KPLZ   | 28-25 |       |

# AVERAGE | AGRESSIVES | TOP | TOP | MOVE | (4 or more) | 10 | 5 | 3 |

# EDDIE MURPHY "Put Your Mouth On Me"

Taken from his forthcoming album "SO HAPPY" 40970
Produced by Narada Michael Walden for Perfect Light Productions

"Eddie Murphy is a future #1 record!" BRIAN PHILIPS - PD - KDWB 20-15

"The listeners are mouthing — off about this one! Top 5 phones at night!"

DAVE SHAKES - PD - WTIC-FM ADD @33

"Eddie's getting immediate phone requests. Debuts at 16 in requests and is the #3 requested record for our 18 plus." KEVIN WEATHERLY - ASST. PD - KKLQ DEB 28

### FLASHMAKER!

| 35*-25* U/C!         |           | Q     | 106 deb          | 27 KKRZ | 29-24       |
|----------------------|-----------|-------|------------------|---------|-------------|
| <b>CONVERSION FA</b> | CTOR: +29 | W     | VPGC deb         | 30 KITY | 29-24       |
| NOW ON 100 TOP       |           | Y     | 95 <b>deb</b>    | 32 KMEL | 29-25       |
| 22 NEW INCLUDI       |           | K     | DWB 20-15        | KJ103   | 31-25       |
| 22 NEW INCLUDII      | va.       | K     | ROY 24-20        | KEZB    | 32-25       |
| WEGX add @29         | WGRD add  | F     | M102 28-22       | WNNK    | 35-26 (Hot) |
| WLOL add             | KYNO add  | Y     | 107 28-22        | WIOQ    | 33-28       |
| HOT102 add @39       | WTIC add  | @33 B | 96 26-23         | B93     | 34-28       |
| KTFM add @28         | KGGI deb  | 18 K  | <b>BOS</b> 34-23 | 8 WZOL  | J 34-31     |







# **NEAR TRUTHS**

By I. B. Bad, Los Angeles

Look for PolyGram to begin official U.S. distribution of Island during the first quarter of 1990. And now that the Island deal is done, we hear rumblings of another significant deal that would further strengthen the suddenly aggressive Poly. Speaking of strengthening moves, we've seen what Poly's done, we've seen what EMI has done, where does all this leave BMG, who has been in the running on a number of deals, but was unable to come to terms? What's their next move? Incidentally, BMG distributes Island outside the U.S., and the U.K., where Poly handles distribution duties..... Tons of rumors about the exit of a New York chief executive appear to totally unfounded..... Meanwhile a West Coast music mogul appears to be staying put until his contract expires..... The previously mentioned split of a superstar and longtime manager may escalate into a court battle.... Many in the business are screaming whitewash over the recent "compromise" between the music industry and DAT manufacturers. After reading the fine print, they're finding there ain't much there ...... Talk of a Sharon and Ozzy Os-

### Rolling!!!



Keith Richards — Stones doing massive business.

bourne split seems to be idle chatter..... Advertising firm Lyon & Stinson released from Rolling Stones tour. which incidentally is gathering incredible steam. Over 160,000 tickets were sold for three upcoming Foxboro, Mass dates, Guns N' Roses added to the Stones' L.A. dates.... Is an industry news publishing mogul at war with his industry mogul boss?..... Randy Jackson suing Cher over back rent owed on some prime L.A. property ..... Dokken is no more. We understand Don Dokken is looking to name his new band Dokken II. while band members George Lynch and Mike Brewer have formed The Lynch Mob, and signed to Elektra, and Freddle DeMann representafor tion..... D.A.D, who you may know as Disneyland After Dark have inked with Premier Talent. Massive derby underway for publishing rights...... Roger Davies close to inking Steve Perry for management ..... Bruce Allen has signed Blue Murder..... Have Marshall Berle and Ratt split?..... Vinnie Vincent is looking for a new deal.... Don lenner, Bob Pittman making the scene on The Today Show to talk about MTV ..... The much sought after L.A. Reid & Babyface production deal is a done deal at Arista...... Tears For Fears to undertake a tour of 8 to 10 key college markets..... Look for Paul McCartney to play five days in N.Y., Chicago and L.A. sometime between Thanksgiving and Christmas..... WB UK's Paul Conroy to be named President of Chrysalis UK..... Names in the Rumor Mill this week: Gary Gilbert, Bill Berger, Martin Kirkup and Ralph Tashjian .... and the beat goes on.

# MINI MUGS



15 YEARS AFTER TEN YEARS AFTER: Just what y'all' ve been holding your breath and turning blue for over all these years: the return of Ten Years After. We're talking rawk icons here, folks, the very people who made mega-decibels what they were in the '70s! And you can thank the visionaries at Chrysalis for making this whole totally fabulous thing the reality you see captured here on film. Pictured at Chrysalis Chairman Chris Wright's home in Gloucester, England are: (!-r) Wright and Ten Years After's Alvin Lee, Leo Lyons, Ric Lee and Chick Churchill.



GO AWAY LITTLE BOY: Hot on the comeback trail with his self-titled Capitol LP, former teen god Donny Osmond doesn't mind getting out and pressing the flesh with the various radio vermin — if it'll help. Here you see that rugged manly Osmond guy hanging in New Haven with (1-r) KC101 Account Exec Ross Cooper, PD Stef Rybak and MD Jim Cruise. Moments later, Rybak dropped to his knees and began serenading Osmond with a slightly off-key rendition of "Puppy Love." Osmond, who still loves all the old stuff, was touched. Unfortunately, his wife didn't particularly appreciate where they touched him.



SOME PEOPLE HAVE NO SHAME: Prieboy, who just signed an exclusive publishing deal with MCA Music, would rather huckster to get his mug in this rag than enjoy this major career moment. Sharing this deeply meaningful, ponderous, resonant accomplishment with him are: (l-r) Rick Shoemaker, Sr. VP MCA Music; Mike Gormley, Prieboy's manager; Prieboy; Elizabeth Anthony, Dir. Creative Services and Carol Ware, VP Creative Services.



# **LETTERS**

### **Squier This!**

Dear Lenny, esquire:

Much thanks to you and your minions for running the Billy Squier interview. It was literate, witty, eloquent, profound. In my book, you'll always be Lenny, esquire.

Best
(Elliot) Sekuler
Solters/Roskin/Friedman
Los Angeles, CA.

Lenny's Minions Reply: Yo Ellie babes, as Lenny's so-called "minions", we gotta ask - if Lenny sat down too quickly, would you fracture your nose? Hey, just asking. Anyhow babes, we better clue you in that while Lenny was at home, figuring out how to extend the diameter of his money clip, the "minions" you referred to were busy assigning, writing, editing and placing that Billy Squier interview. And Ell-Man, it's those same "minions" that will be moving on to bigger and better jobs at bigger and better magazines. Rest assured big guy, that when you try to reach those "minions", you'll be hearing those immortal words: "We don't speak with Lee Solters' minions." Thanks Ellster, and don't call us, we'll call you.

Dear HITS and Bill Holdship:

The interview with Billy Squier was great, short but to the point. I have been a fan for a long, long time and speaking not only for myself, but for many others as well, the new project was very much anticipated, but WELL worth the wait. Whether Billy is 39 or 49, as long as he is around, his fans will be there to support him.

Thanks,
Nancy Martin
Minneapolis, MN

Editors Reply: Geez Nance, we've never gotten a goofy fan letter before, hope you didn't shoot your wad, and diminish the impact of your letters to "17", "Tiger Beat" and "Teen World." How'd you get a hold of this rag anyhow — that weasel Sekuler? Anyhow Nance, your undying devotion to Billy Squier is touching and heartwarming, however, we must say, BILLY IS A DORK, A NERD, A MAROON, A BOZO! — naah, naah, naah, naah, naah, naah thanks Nancy, we needed that.

### Dear Dave:

Dude, you be heavy. One snarky call to you and the dumb NBA phone I won was on my desk next moming. Due to severe limitations of Canadian technology, I've had to trade the phone. Like who wants a cellular on a party line with your ring being two long, one short, one long. By the time you figure out it's your ring, you're already outta the car. Anyways, here's what I got:

l Simano Beatmaster Bass Reel (with flippin' switch)

1 carton Camel Non-filters

1 CD single of "God Bless Canada" by Lee Greenwood

l One year subscription to R&R

I'm happy, hope you're happy too.

Cameron Carpenter MCA Records Canada

Dave Replies: Cameron, the only things we like more than getting one of your letters is:

- I. Watching our cat cough up fur balls.
  - 2. A good case of foot fungus.
- 3. Listening to Dennis & Lenny bark instructions with a half a chicken shoved in their mouths.

Oh, and Cam, be a love and don't have children. Thank you.

# **FAR TRUTHS**

By Danny Fields, New York

Island and Delicious Vinvl honored Tone Loc on a recent Monday night, with a party where the star was awarded a double-platinum prize for the album "Loc'ed After Dark." Scene of the festivation was the Sugar Reef, a swanky Carribean restaurant on the sunny Lower East Side, and delicacies like conch fritters, jerk chicken, coconut shrimp and blowfish mousse were the order of the day. Whooping it up were Neneh Cherry, KRS-One and his wife Ms. Melodie, DJ Red Alert, Young MC, Michael Damian and even "Downtown" Julie Brown, as Island omnipotence Lou Maglia presided, sharing the good feelings with Delicious Vinvl chieftans Matt Dike and Mike Ross..... Nona Hendryx, was honored by her new label, Private Music, at a chic soiree off burgeoning Lower Fifth Avenue celebrate the release of her latest album, "Skindiver." Ron Goldstein and Jody Miller were there from the label, and among the celebs were TV star Sue Simmons, musicians Carlos Alomar, Vernon Reid, Ellie Greenwich and Eddie Martinez and of course Nona's legendary manager, Wickham ..... On the education front, we note that Eddie Germano's Hit Factory, where Billy Joel and Carly Simon among zillions of others record their albums, hosted a fifth grade class from Public School 41 in Greenwich Village, for the purpose of recording a song the kids had prepared for the occasion, and learning about that end of the creative musicmaking process. Among the eager students, all of whom got finished cassettes the of produced song, was Kate Klenfner, daughter of industry power couple, Carol Strauss Klenfner and hubbie Michael ..... Fabulous Lola's on svelte West 22nd street was the

setting for RCA's "Platinum

### The Star!!



Tone Loc With brother and mom.

Presentation Dinner" for Kool Moe Dee, rewarding him for the success of last year's LP "How Ya Like Me Now," which is platinum, and the current "Knowledge Is King," gold on shipping. RCA royals included Bob Buziak, Rick Dobbis, Dave Wheeler, Jazzy Jordan, Daryl Booth, Butch Waugh, Dennis Fine and Darryl Clark: sharing the fun were Moe Dee's manager Lavaba Mallison, and from Jive Records, Barry Weiss and Ann Carli. The candlelit dinner for 35 (guests could choose between main courses of grilled chicken breast, soft shelled crab, tuna steak, seafood pasta or 100 spice fried chicken) was climaxed with the presentation of a huge cake in the shape of guess what, a platinum record!..... Gary Lucas, as you've been told before, is the CBS Records creative services exec who's also one of the world's most brilliant guitar players. His recent gig at the Knitting Factory brought out some of the town's most advanced musicians, and many of its hippest A&R types as well..... UNI's Bill Bennett and MCA's Liz Heller flew into town for Steve Earle's two area concerts opening for Bob Dylan, where, at the Jones Beach show, they were joined by MCA's Randy Hock, Jeff Jones and Katie Valk.

# STATSHEET

| ARTIST               | AVERAGE<br>MOVE | AGGRESSIVES<br>(4 or more) | TOP<br>10 | TOP<br>5 | REQUESTS<br>(1 to 10) | Lp SALES<br>(1 to 10) | 45 SALES<br>(1 to 10) |
|----------------------|-----------------|----------------------------|-----------|----------|-----------------------|-----------------------|-----------------------|
| WARRANT              | 6.69            | 132                        | 18        | 6        | 10                    | 8                     | 8                     |
| NEW KIDS ON THE BLCK | 6.11            | 145                        | 88        | 27       | 10                    | 10                    | 10                    |
| MILLI VANILLI        | 5.63            | 68                         | 6         | 0        | 8                     | 10                    | -                     |
| SURFACE              | 5.14            | 104                        | 26        | 16       | 8                     | 5                     | 8                     |
| GLORIA ESTEFAN       | 5.07            | 138                        | 61        | 11       | 8                     | 9                     | 9                     |
| CHER                 | 4.87            | 110                        | 3         | 0        | 4                     | 4                     | 7                     |
| SKID ROW             | 4.28            | 48                         | 19        | 6        | 10                    | 10                    | 9                     |
| JEFF HEALEY          | 4.04            | 95                         | 47        | 19       | 9                     | 3                     | 7                     |
| SOUL II SOUL         | 3.91            | 58                         | 19        | 7        | 4                     | 9                     | 9                     |
| BEE GEES             | 3.76            | 69                         | 0         | 0        | 7                     | 3                     | 2                     |
| TOM PETTY            | 3.75            | 27                         | 2         | 2        | 2                     | 10                    | 5                     |
| KATRINA & THE WAVES  | 3.65            | 51                         | 0         | 0        | 3                     |                       | 2                     |
| NENEH CHERRY         | 3.63            | 60                         | 1         | 0        | 7                     | 5                     | 3                     |
| JODY WATLEY          | 3.57            | 69                         | 33        | 5        | 6                     | 5                     | 9                     |
| HOWARD JONES         | 3.53            | 58                         | 5         | 0        | 3                     | 1                     | 4                     |
| GRAYSON HUGH         | 3.33            | 47                         | 13        | 5        | 4                     | 1                     | 5                     |
| YOUNG MC             | 3.27            | 16                         | 2         | _1       | 5                     |                       | 5                     |
| BABYFACE             | 3.11            | 11                         | 1         | 0        | 3                     | 5                     | 5                     |
| DONNY OSMOND         | 3.04            | 65                         | 38        | 9        | 1                     | 2                     | 7                     |
| INDIGO GIRLS         | 3.01            | 25                         | 0         | 0        | 4                     | 7                     | 2                     |
| M.BOLTON             | 3.00            | 46                         | 5         | 3        | 1                     | 3                     | 5                     |
| SEDUCTION            | 2.88            | 16                         | 3         | 1        | 3                     |                       | 4                     |
| DON HENLEY           | 2.87            | 57                         | 60        | 20       | 2                     | 9                     | 8                     |
| EDDIE MURPHY         | 2.65            | 23                         | 0         | 0        | 6                     | -                     | 6                     |
| CURE                 | 2.52            | 20                         | 1         | 1        | 4                     | 7                     |                       |
| WINGER               | 2.23            | 45                         | 48        | 18       | 7                     | 6                     | 7                     |
| BEASTIE BOYS         | 2.20            | 12                         | 1         | 0        | 8                     | 9                     | 7                     |
| CHUCKII BOOKER       | 2.15            | 15                         | 4         | 1        | 4                     | 1                     | 5                     |

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

# STARSHIP IT'S NOT ENOUGH"

From the album LOVE AMONG CANNIBALS

FLASHMAKERS WINNER!

**DEBUT 43 HITS TOP FIFTY SINGLES!** 

TRIPLE FORMAT SMASH! TOP 40 - ALBUM ROCK - A/C!



ON OVER 250 STATIONS! "IT'S NOT ENOUGH," BUT IT'S A GOOD BEGINNING!

# RICK ASTLEY "AIN'T TOO PROUD TO BEG"

### FLASHMAKER!



**KYNO WBWB WANS** WDLX KQMQ WHHY **KTMT** WNYP

# GRAYSON HUGH

### TALK IT OVER"

From the album BLIND TO REASON

41-37 HITS TOP FIFTY SINGLES!

| EM100 odd WTHT add WTOV                      | 25-20<br>26-21 |  |
|--|----------------|--|
| FM100 add WTHT add WZOK add KTTY deb 35 Q102 | 32-28          |  |



# BUSTER POINDEXTER

"ALL NIGHT PARTY"

Z100

deb 30 **BREAKING AT:** 

**HOT97 KDWB** Y100

WLOL WNVZ KITY

**KWTX WPFM** KTUX

**WLAN** 











# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

Milli Vanilli is dominating with their third straight smash and album sales that remain Top 10. Skid Row is making huge gains with giant single and album sales leading as well as never ending video play on MTV,

**Neneh Cherry** is generating lots of early phones with her second hit, and **Starship** is sweeping Top 40 once again. Watch **Young MC** — a giant on the phones with major markets leading the way!

### 1

### MILLI VANILLI I'M GONNA ARISTA

Singles: 32\* Albums: 7 Avg Move: 5.57 Aggrssv: 66 Three for three! This hot new act is currently on the Club MTV tour and is sweeping radio with their third smash in a row. New at PWR106, WXKS, WAVA, Y100, PWR96, WEGX, WLOL, KBEQ, WKTI, Q102, B104, WNVZ, WKSS, WKBQ, WNCI, WAPI, WMJQ, CKOI, FM100, WDJX and too many more to mention. Huge at KWSS 13-7, Y108 24-8, SLY96 27-8, KDON 19-9, KGGI 12-10, HOT97 35-29, WPLJ 35-31, B96 29-24, KRBE 34-24, KKHT 22-18, KUBE 30-25, KPLZ 30-26, KDWB 29-25, KMEL 18-14, X100 17-13, KZZP 22-15, KKFR 31-26, KWOD 25-11 and HOT102 35-24.

### SKID ROW 18 ATLANTIC

Singles: 32\* Albums: 7 Avg Move: 4.24 Aggrssv: 47
Single sales as well as album sales are soaring everywhere!
MTV continues to lead with huge video play and requests. New
this week at KEGL, X100, WMMS, WKTI, KWOD, KS104, WKZL,
95XXX, KC101, KCMQ, KWTX, WHHY, WIBW, WPRR, WPFM,
WVBS, 98PXY, WOKI and WTHT. Top 10 moves at WDFX 5-3,
B94 11-8. KXYQ 7-6. KXXR 12-9. WKBQ 17-7, WNVZ 16-6, 92X
17-9. KZBS 12-6, WLRS 6-4, KIXY 14-9, OK95 12-8, WAZY 1410, WSPK 11-8, WAPE 15-9 and KATM 5-4. Need we say more?

### NENEH CHERRY KISSES ON VIRGIN

Singles: 35\* Albums: — Avg Move: 3.65 Aggrssv: 59
Second single is making huge gains with a strong average move and requests leading the way. Album sales are on the rise while new radio support this week comes from PWR106, PWR96, KUBE, KWOD, WKSI, 95XIL, KCMQ, KLYV, KYYY, KZIO, WPFR, WVSR and more. Big moves at KMEL 11-10, HOT97 29-25. B96 23-18, KRBE 26-21, KKHT 39-35, B94 29-25, WLOL 27-23, KROY 30-22, FM102 25-19, HOT97.7 23-19, KWSS 24-20, B97 26-22, WTIC 27-15, KITY 23-15, WHYT Deb 24, WXKS Deb 29 and Y100 Deb 27. New video should be out shortly.

### 1

### STARSHIP IT'S RCA

Singles: Albums: — Avg Move: 2.28 Aggrssv: 18
Debut single from the forthcoming album, "Love Among The Cannibals," continues to make its way with giant second week action including adds at Y95, KRBE, WXKS, WPHR, X100, PWR99, KWSS, KWOD, Q102, Y108, KCPX, Y106, CKOI, WRVQ, KZOU, 95XIL, CFTR, KFMW, KKXL, KTMT, KTRS and many, many more. Already breaking big at KXYQ 28-24, B97 32-26, WKBQ 37-27, 92X 28-23, WZPL 28-23, WPRR 36-30, WCZY Deb 21, KKRZ Deb 29, KXXR Deb 39, WNVZ Deb 30, KSAQ Deb 39, WROQ Deb 28 and WKSI Deb 35.

### 1

### FY CANNIBALS DON'T LOOK LEIS, MCA

Singles: Albums:4 Avg Move: 2.13 Aggrssv: 2 Third release from the mega-platinum album scores huge with out of the box action at KIIS, PIRATE, WZOU, WCZY, KPLZ, X100, KDWB, WMMS, KKRZ, KXYQ, KWSS, WKSS, KSAQ, WAPI, K98, B93, WMJQ, CKOI, WAEB, WKSI, WKZL, WLRS, KC101, KCMQ, KFMW, KIXY, KKRD, KLYV, KMOK, KQCR, KTMT and way too many more to mention. Already breaking big at KROQ 4-2, KEGL 21-17 and KITS 24-20. MTV adds out of the box as well!

### 1

### MADONNA CHERISH SIRE/WB

Singles: — Albums: 14 Avg Move: 4.00 Aggrssv: 5 Geez, think this could be somethin'? Impatient programmers for this third smash include HOT97, KKHT, WAVA, KPLZ, B94, WLOL, KDWB, X100, KKFR, HOT97.7, HOT102, KWSS, KROY, B97, WKSS, KITY, KS104, WAPI, K98, KZHT, Y106, CFTR, KKRD, KWES, KLUC, WQXA, KYNO, KQKQ, G105, Z102 and WKRZ.

### 1

### CINDERELLA GYPSY ROAD MERCURY

Major markets are leading the way for this one. Request action picked up this week with new video play helping. Adds at WZOU, WDFX, KZOU, KFBQ, KQCR, KYYY, WIBW, WNYP, WPXR, K92, KQKQ, KYRK and others. Jumps 26-22 WLRS. 33-23 OK95, 31-23 100KHI. Deb 28 WEGX, Deb 32 WROQ, Deb 30 Y107, Deb 36 WHTO, Deb 37 WKSF, Deb 38 WAZY and Deb 39 G98.

### WATERFRONT NATURE OF POLYDOR

Closing now with a new video in rotation on VH1 and developing requests at Top 40. New this week at B97, K98, KCPX, WRVQ, 95XIL, KWNZ, WDLX, WNYP, KTUX, WTHT and others. Moving at WAEB 35-28, KZOU 33-28, SLY96 36-30, 100KHI 35-30, WJAD 33-28, WXKS Deb 35, WZOU Deb 35, PWR99 Deb 26, KSAQ Deb 40, KKYK Deb 29, WPFR Deb 31, WWFX Deb 32 and Q104 Deb 33.

### YOUNG MC BUST ISLAND

Singles: — Albums: — Avg Move: 3.35 Aggrssv: 16

The album should be released sometime in August so watch for big sales. Meanwhile, Top 40 is embracing this hot new rapper. GIANT PHONES — EVERYWHERE! New believers include WIOQ, PWR99, KWSS, WTIC, WKSE, KXX106, WRVQ, SLY96, WPST, KYRK and others. Jumps at KDON 13-8, PWR106 33-24, X100 21-17, FM102 16-11, KITY 33-29, K98 29-25, BJ105 31-27, KLUC 34-30, KYNO 29-23, KCAQ 21-14, KEZB 26-21, Z102 31-26, KKMG 26-19, KKHT Deb 36, HOT105 Deb 25, KROY Deb 29 and KZBS Deb 29. Major markets lead the way! MTV now has the video in Breakout rotation.

# ZIGGY MARLEY

Look Who's Dancing

ALBUM BRIGHT



### **EARPICKS WINNER! BREAKOUTS WINNER!**

### FIRST WEEK ADDS INCLUDE:

| WNVZ | add |
|------|-----|
| CKOI | add |
| WFLY | add |
| KKMG | add |
| KZOZ | add |

**KROQ KITS** 

Strawberries/Boston 21-18 Music Plus/L.A. Wherehouse/L.A. Music People/Oakland

**EARLY SALES AT:** 

Navarre/Mpls

South Texas Wholesalers/ Houston Schwartz Bros/Washington D.C. Tower-Uptown/NYC CML One Stop/St.Louis Radio Doctors/Milwaukee Flipside/Chicago Tower-Sunset/L.A.

# NENEH CHERRY

Kisses

F R O M THE ALBUM LIKE

AVERAGE | AGRESSIVES | REQUESTS |

(4 or more)

### FLASHMAKERS WINNER!

| 43 <u>-35</u> 1 | IIS | OP FI | FIY SIN        | IGLES! | 3.63         | 60    |   |
|-----------------|-----|-------|----------------|--------|--------------|-------|---|
| _               | -   | -     | KMEL           | 11-10  | WLOL         | 27-23 | - |
| PWR106          | add |       | KITY           | 23-15  | Y108         | 28-23 |   |
| KUBE            | add | _     | B96            | 23-18  | Z102         | 29-24 |   |
| PWR96           | add |       | FM102          | 25-19  | <b>HOT97</b> | 29-25 |   |
| KWOD            | add |       | <b>HOT97.7</b> | 23-19  | B94          | 29-25 |   |
|                 |     |       | <b>KZHT</b>    | 23-19  | KS104        | 29-26 |   |
| WHYT            | deb | 24    | KWSS           | 24-20  | WKSE         | 30-27 |   |
| Y100            | deb | 27    | KRBE           | 26-21  | WZOU         | 32-29 |   |
| WXKS            | deb | 29    | KROY           | 30-22  | KKHT         | 39-35 |   |
| KXX106          | deb | 31    | B97            | 26-22  | KISN         | 39-35 |   |
|                 |     |       |                |        |              |       |   |

HOT SALES AT: Transworld/Natl Tower/Natl Music Plus/L.A. Music People/Oakland Strawberries/Boston Rainbow/S.F. Wax Works/Kentucky Navarre/Mpls Central South/Nashville



# SOUL II SO



### 16-15 HITS TOP FIFTY ALBUMS! 25-21 HITS TOP FIFTY SINGLES!

| Y100        | add |    | НОТ97         | 1-1   | HOT97.7       | 17-11 | WKSE   | 27-24 |
|-------------|-----|----|---------------|-------|---------------|-------|--------|-------|
| KOY         | add |    | WPGC          | 1-1   | <b>PWR106</b> |       | WPHR   | 31-25 |
| WGH-FM      | add |    | KMEL          | 3-3   | KROY          | 17-12 | KWSS   | 29-25 |
|             |     |    | Z100          | 4-4   | Q106          | 19-16 | PWR96  | 29-26 |
| WNVZ        | deb | 28 | FM102         | 8-5   | KITY          | 19-16 | PRO-FM | 32-26 |
| WMJQ        | deb | 28 | WXKS          | 7-7   | KTFM          | 22-18 | B97    | 34-28 |
| WKQB        | deb | 30 | WEGX          | 10-7  | B94           | 26-21 | KISN   | 38-34 |
| <b>KWOD</b> | deb | 34 | WIOQ          | 11-8  | PWR99         | 26-22 | KKHT   | 40-37 |
| CKOI        | deb | 36 | <b>HOT102</b> | 22-10 | WAVA          | 27-23 |        |       |



# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio or retail.

### 1

### INDIGO GIRLS CLOSER TO WPIC

Singles: — Albums: 34\* Avg Move: 3.00 Aggrssv: 24
Now generating big phones where played with a big jump in album sales this week. New support comes from KCPX, KLYV, WBAM, WNNK, WNYZ and more. Jumping at WXKS 26-22, KXXR 34-27, KSAQ 39-35, 95XXX 36-22, WNYP 27-15, Y95 Deb 23, WMMS Deb 20, WPHR Deb 29, KKYK Deb 30 and WKSI Deb 40.



### EDDIE MURPHY PUT YOUR COLUMBIA

Singles: — Albums: — Avg Move: 2.56 Aggrssv: 22 MTV is helping to lead the way with an Add this week. New airplay includes WEGX, WLOL, HOT102, KTFM, WMJQ, 100KHI, KKRD, WHHY, WHOT, KYNO, WFLY, K106 and WTHT. Moving 20-15 KDWB. 33-28 WIOQ. 29-25 KMEL. 29-24 KKRZ. 28-22 FM102, 24-20 KROY, 39-33 WTIC, 29-24 KITY and Deb 32 Y95.



### MICHAEL MORALES THAT'S WHAT POLY

Hot remake of The Romantics song scores big with immediate action at WZOU, B97, KSAQ, KTFM, WPRR, WJMX, Q102, WHHY, KCMQ, WDBR, K106, WOMP, WAZY, WSKZ, WBBQ, WBNQ, Q104, KBFM, WKRZ, KATM, Y107, KKRD and many, many more.



### BEASTIE BOYS HEY LADIES CAPITOL

Singles: — Albums: 16\* Avg Move: 2.07 Aggrssv: 10

The album hit the streets this past week and exploded out of the box! It debuts on the Top Fifty Albums Chart at #16 including lots of #1 reports. New this week at KWNZ, K92, WTHT and others. Jumps at KROQ 24-9, FM102 29-25, KITY 35-31, Y106 22-18, 100KHI 23-14, KZOZ 36-28 and KZIO 40-34.



### CYNDILAUPER MY FIRST EPIC

Singles: — Albums: — Avg Move: 2.24 Aggrssv: 10
New believers this week include WXKS, KDWB, B93, KKXL, KWES, WAYS, WBWB, WHOT, WJAD, WJMX, WPFR, WSPK, WVBS, WWFX, WZKX, KQIZ, WFLY, JET-FM, WRCK and WANS. Jumps 27-23 KXYQ, 38-33 KPAT and Deb 22 WCZY.



### DION THE NIGHT ARISTA

New action at WGH-FM, KNAN, KRZR and others. Hot jumps include 34-23 95XIL, 40-31 WQUT, 40-33 KFBQ, 37-31 KSND, 26-22 Z104, Deb 30 WHHY, Deb 37 100KHI and Deb 37 OK95.



### INFO SOCIETY LAYALL REPRISE

Singles: — Albums: — Avg Move: 2.38 Aggrssv: 7
Kicking in now with lots of new action in major markets.
Adds at KITY, KXX106, Y106, WAEB, KFBQ, OK95, SLY96, ZFUN, K106 and more. Jumps at KZHT 11-9. KROQ 30-20, KKHT 20-16, B97 31-24, KCPX 36-32, KCAQ 33-28 and KYRK 21-17.



### BEACH BOYS STILL CAPITOL

Debut single from a forthcoming album is gaining this week with new airplay at WPHR, KCPX, B98, KCMQ, KFMW, WCIL, WDBR, WJAD, WWFX, WINK, WNNK, K104, WKRZ and more. Breaking at 95XIL, G98, WCGQ, KSND, KF95 and KRNQ.

### PAUL SHAFFER WHEN THE CAPITOL

Singles: — Albums: — Avg Move: 3.12 Aggrssv: 6
First single is scoring with new airplay this week at WPGC, KUBE, WLOL, Q100, KCMQ, SLY96, WPXR, WMHE, WRQN and others. Making early moves this week at WTIC 40-35, WEGX Deb 27, KKRZ Deb 30, B93 Deb 37 and Y107 Deb 28.



### KEVIN PAIGE DON'T CHRYSALIS

Programmers are telling us this one is beginning to generate phones. New believers include KKFR, FM100, KZOU, WZKX, KZFM and WANS. Jumping 40-35 SLY96, Deb 38 KKHT, Deb 22 KMPZ, Deb 36 95XXX and Deb 39 KYRK.



### THE GRACES LAY DOWN ASM

Hot new act is making big gains and picking up speed with new airplay at KRBE, WROQ, WAEB, KFMW, KQCR, KTMT, KWNZ, KYYY, OK95, WDBR, WIBW, WKEE, WNYP and others. Jumps 28-23 KPAT, 21-17 KRZR and Deb 26 WWFX.



### RICK ASTLEY AIN'T TOO ROA

Hot remake is developing with adds this week at HOT102, 95XIL, KWTX, KZIO, WDBR, WJAD, WPFM, WAPE, WBBQ, WNNK, KZFM, KKMG and others. Jumps at WXKS Deb 24, 100KHI Deb 34, KFBQ Deb 39, WSPK Deb 39 and KF95 Deb 30.



### PAUL MCCARTNEY THIS ONE CAPITOL

Second single comes out of the box and picks up immediate support from WXKS, KUBE, KKRZ, WAEB, WJMX, KSND and others. Video play for "My Brave Face" remains solid on VH1.

### 1

### UNDERWORLD STAND UP. WB

New single from a forthcoming album is off and running with out of the box action at WMMS, KWOD, KZHT, KJ103, KPAT, KZOZ, OK95, WPFM, WZKX, ZFUN, KRZR, KATM and more.

### 1

### STEVIE NICKS TWO KINDS ATLANTIC

Singles: — Albums: 30

New single and duet with Bruce Hornsby picks up first week adds at WMMS, KXXR, KFBQ, WDBR, WKSF, KRZR, KSND, WERZ and more. Earpicks winner.



### MOVING PICTURES WHAT ABOUT GEFFEN

Singles: — Albums: — Avg Move: 2.75 Aggrssv: 2 New support comes from B94, WKSS, 92X, Q100, Z103, KLUC, WPST and WMHE. Jumps at KZBS 11-9 and BJ105 21-16.



### EDIE BRICKELL LOVE GEFFEN

Picks up adds this week at KXXR, WSPK, K104, WHHY, WFLY, KNAN and KJ103. Breaking at KSAQ, Y95, KTUX, G98, KWTX and KRZR.

# FINE YOUNG CANNIBALS "Don't Look Back"

FLASHMAKER! **EARPICKS WINNER!** 4 HITS TOP FIFTY ALBUMS!

NATIONAL MOST ADDED! KIIS add KDWB X100 add KROQ PIRATE add add KXXR 15-12 WZOU KPLZ. KWSS add add add KKR2 WK5S KEGL 21-17 Q95 add add add 24-20 KITS KXYQ CKOL add WMMS add add

"You Better Dance"

**CROSSOVER!** 

BREAKING AT: KRBE add PWR106 FM102 WXKS add KCAO add 25-21 KKRZ **HOT102** WZQU add KYNO add WLOL KMEL add 100KHI add WHYT 25 KITY 28-21 HOT97.7 KKFR deb WPHR add **KFBQ** add KROY deb 26 KOWB 25-22 WIOO KWSS WITIC WKTI KTEM KZOZ V108 29 34-31 Q106 add add deb KKYK add SLY96 add HOT97 deb 34 WKSS 36-32 X100 CKOL

TOM PETTY "Runnin" Down A Dream"

FROM THE ALBUM FULL MOON FEVER

CROSSOVERS WINNER! EARPICKS WINNER! 10-8 HITS TOP FIFTY ALBUMS!

add Z95 WMMS 10-5 WERZ Q95 deb 23 WDFX. add add KXXR 8-5 KWOD add K106 add KXYQ 19-15 BREAKING AT: CKOL KWTO add PIRATE 20-17 KEGL add WZOU WKBO 21-17 WKSI KYYY add add WZOK 92X 28-19 WPHR KSND add ndd

THE GALL "Let The Day Begin"

CROSSOVER!

9HITS POST MODERN! KROQ 8-4 KXXR 7-4 BREAKING AT: KITS 7-5 KEGL 92X add WMMS WPST KRZR 11-8 Bdd KYRK

KITS PIRATE deb 22 WNVZ 30-23 add 31-28 KXYO WXKS 34 WZOU KWTO add deb



.MCA RECORDS

# **CROSSOVERS**

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

The Cure leads this week with a very Top 40 accessible cut while the Doobie Bros. make it two in a row from their comeback project. This week's Wildcard, Babyface, has a big first week out with good moves

and lots of major market support. **Tom Petty** continues to cross from a very strong Album/Rock and sales base. Keep watching **Sharon Bryant** - already crossing with majors leading.

### **BLACK/DANCE**

BABYFACE IT'S NO EPIC

Singles: 50\* Albums: — Avg Move: 2.92 Aggrssv: 10 Hot producer/artist goes right on the air at X100, KWSS, Y108, WTIC, KXX106, BJ105, Y106, WDJX, KKYK, WKZL, KDON, KKRD, KLYV, KMOK, SLY96, WAZY, KRQ and KYRK. Early moves at WUSL 9-7, PWR106 30-26, KKHT 37-31, WIQQ 25-20, FM102 30-23, HOT102 37-33, KTFM 30-24 and Y107 19-15. Wildcard!!

CHUCKII BOOKER TURNED ATLANTIC

Singles: 44\* Albums: — Avg Move: 2.20 Aggrssv: 15
Dance hit spreads with new major market support. Adds at KIIS, WAVA, HOT102, PRO-FM, Y106, KKYK, Q100, KQIZ and KQKQ. Moves at KMEL 9-8, HOT97.7 11-10, KITY 13-10, WXKS 25-19, FM102 24-20, WTIC 18-14, KTFM 24-20, B93 23-19, Y107 21-16, WPRR 37-32, WNOK 19-15, KYNO 22-18 and KCAQ 35-30.

SEDUCTION YOU'RE MY VENDETTA

Singles: — Albums: — Avg Move: 2.94 Aggrssv: 16 Grows with new action at PWR96, X100, BJ105, WKSI, 100KHI, KBFM, WPFM, WAPE, WRCK and KIVA. Jumps 17-7 KDON, 30-26 B96, 21-17 KKHT, 28-22 KTFM, 26-21 B93, 34-24 WAEB. 32-27 KZOU, 32-28 Q100, 38-27 KLUC, 38-32 SLY96, 24-19 KYNO, 32-24 KCAQ, 30-24 KZFM and 34-29 KKMG.

JETS YOU BETTER MCA

Breaking big in the clubs with new airplay this week at KRBE, WXKS, WZOU, KMEL, WPHR, Q106, KKYK, 100KHI, KZOZ, SLY96, KFBQ, KYNO, KCAQ and others. Breaking for KDWB 26-22, WLOL 25-21, KITY 28-21, WKSS 36-32 and B93 35-29.

SHARON BRYANT LET GO WING/POLY

Big at Black radio and crossing with adds at WIOQ, FM102, WDJX, KDON, WZKX, KLUC, Z102, KKMG, KYRK and others. Moves for KMEL 23-19, Y95 Deb 30. KKHT Deb 39, KKFR Deb 31, KZBS Deb 35, SLY96 Deb 39 and WAPE Deb 30.

VESTA WILLIAMS CONGRAT A&M

Top 5 at Black radio and begining to cross with majors leading. Adds at FM102, KITY, KTFM and KXX106. Moves 9-7 HOT105.

### ALBUM/ROCK

DOOBIE BROS. NEED A LITTLE CAPITOL

Singles: — Albums: 29\*

Second single goes on out of the box at WCZY, WPHR, WMMS, KKRZ, WROQ, WKSI, WKZL, WZPL, 95XIL, G98, KC101, KFBQ, KFMW, KIXY, KLYV, KMOK, KTMT, KWTO, WCIL, WSPK and WVSR.

TOM PETTY RUNNIN' MCA

Singles: — Albums: 8\* Avg Move: 3.67 Aggrssv: 26 Huge at Album radio and at retail with new Top 40 play at Z95, WDFX, KWOD, CKOI, WKSI, KWTO, KYYY, WZOK, KSND, WERZ and K106. Jumps at WMMS 10-5, KXXR 8-5, KXYQ 19-15, 92X 26-19, WKBQ 21-17, WRQQ 23-19, WAEB 36-31. OK95 38-26, KFMW 38-28, WCIL 32-22, KPAT 34-25. KIXY 40-33. WPFM 35-28, WSPK 30-23, WIXX 37-32, 95XIL 37-33 and KATM 30-20.

BAD ENGLISH FORGET EPIC

Singles: 46\* Albums: — Avg Move: 3.15 Aggrssv: 37
Hot rock combo builds with new airplay at PIRATE, WPFR, KIVA and others. Jumps 12-9 WMMS, 12-7 WQUT, 11-10 KDWZ, 23-16 KXXR, 35-23 WKBQ, 27-21 92X, 34-29 KJ103, 36-26 WIXX, 40-31 WKEE, 38-30 KMOK, 28-20 OK95, 35-28 KLYV, 35-28 KTMT, 37-30 WCGQ, 22-16 WKLQ, 36-31 KFMW, 34-30 KWNZ, 35-31 WAZY and many more.

STAGE DOLLS LOVE CRIES CHRYSALIS

Singles: — Albums: — Avg Move: 2.03 Aggrssv: 7
Debut single continues to grow with a solid secondary base and developing phones. New this week at WPHR, KSAQ, WKBQ, WZPL, 100KHI, 95XIL, KWNZ, WQXA, WWFX, K92, WTHT and others. Jumps at KWOD 26-21, WLRS 23-19, WQUT 34-22, G98 36-31, WOMP 33-28 and KRZR 18-13.

BULLET BOYS SMOOTH UP WB

Singles: — Albums: — Avg Move: 2.41 Aggrssv: 10 Video is back on MTV and pulling big phones where played. New believers at WZOU, KWTO, WQUT, 100KHI, KSND and WKQB. Moves for KXXR 5-3, WLRS 7-5, OK95 13-9, KRZR 16-9, 92X 20-12, G98 33-27, KKXL 37-31, KFMW 24-19 and WOMP 25-20.

TANGIER ON THE LINE ATCO

Top 10 at Album radio and spreading with new action at WLRS, KFMW, KKXL, WDBR, WHOT, WJAD, WSPK, WPST, JET-FM and KATM. Moves 40-35 KXXR, 30-25 92X and 34-24 OK95.

### **POST MODERN**

CURE LOVE ELEKTRA

Singles: 48\* Albums: 31\* Avg Move: 2.58 Aggrssv: 20 Second single looks like the one with lots of action this week from WXKS, KKFR, PWR99, WKSE, WAPI, KCPX, 100KHI, KBFM, KFBQ, KWES and many more. Moves 2-1 KITS, 27-19 KRBE, 37-28 KXXR, 24-20 KWOD, 38-31 WKBQ, 26-22 WROQ, 16-12 KZHT, 30-22 KZBS, 36-32 WCGQ, 29-23 KCAQ, 34-29 K106 and 39-34 KYRK.

THE CALL LET THE MCA

Singles: — Albums: — Avg Move: 2.62 Aggrssv: 16
Top 10 PoMo and making gains at Top 40. New adds this week at 92X, KWTO, WPST, KYRK, KOKZ, WFXX and others. Jumps at KROQ 8-4, KITS 7-5, KXXR 7-4, WROQ 11-9, KFMW 16-9, OK95 5-3, KRZR 11-8, KDWZ 3-2, WNVZ 30-23, WLRS 18-13, WQUT 26-16, ZFUN 24-17, KKXL 32-26, WPFM 37-32, KMOK 35-31, KSND 31-27, K106 31-26, KTUX 37-32 and KATM 29-22.

ADRIAN BELEW OH DADDY ATLANTIC

Singles:— Albums:— Avg Move: 2.86 Aggrssv: 10
Big at MTV and pulling phones where played. New believers at WXKS, WDFX, Y100, WROQ, KIXY, KMOK, OK95, WCIL, WHOT and WNNK. Moving 5-3 Y95, 29-22 Z95, 30-25 KXXR, 22-18 KZBS, 35-25 95XIL, 24-14 WLRW, 34-25 KYYY, 33-28 KZIO, 29-25 WBNQ and 37-31 WPST.



### SMOOTH UP" from the album BULLET BOYS

### **CROSSOVER!**

| WZOU   | add | WAPE  | deb | 25 | <b>KXXR</b> | 5-3   | KDWZ | 21-14 | G98         | 33-27 | BREAK | ING AT:     | WMHE |
|--------|-----|-------|-----|----|-------------|-------|------|-------|-------------|-------|-------|-------------|------|
| WKQB   | add | WIBW  | deb | 37 | WLRS        | 7-5   | KFMW | 24-19 | KYYY        | 30-27 | Y95   | WKDD        | K106 |
| KSND   | add | 95XIL | deb | 40 | OK95        | 13-9  | WOMP | 25-20 | KKXL        | 37-31 | WDFX  | <b>KZBS</b> | KYRK |
| 100KHI | add | KFBQ  | deb | 40 | KRZR        | 16-9  | KATM | 26-23 | <b>KPAT</b> | 37-34 | WMMS  | WLRS        | WSSX |
| KWTO   | add |       |     |    | 92X         | 20-12 | KXYQ | 29-26 | 99KG        | 37-29 | KXXR  | KZZU        | KHTY |
| WQUT   | add |       |     |    | PIRATE      | 16-13 | WROQ | 30-27 | KHTY        | 14-12 | KSAQ  | WSKZ        | WDBR |



Produced by Rick Smith Managed by Rupert Merton and Charlie Prevost



| WMMS        | add | ZFUN        | add |
|-------------|-----|-------------|-----|
| <b>KEGL</b> | add | <b>OK95</b> | add |
| <b>KWOD</b> | add | 99KG        | add |
| KJ103       | add | KKMG        | add |
| <b>KZHT</b> | add | KGOT        | add |
| KRZR        | add | KOZE        | add |
| <b>KZZU</b> | add | WPFM        | add |
| <b>KATM</b> | add | WZKX        | add |
| <b>KPAT</b> | add |             |     |
| <b>V707</b> | 244 | KYYD        | doh |



33





# REQUESTS

Warrant takes a huge leap in requests this week as the album surges to #20 on the Top Fifty Albums Chart. Next up are Skid Row, Jeff Healey, Surface and the new Milli Vanilli. Keep your eyes and ears on Indigo Girls — now generating solid phones everywhere played and **Bullet Boys** — continuing to pull big requests in major markets. Also, the **Bee Gees** are quickly making moves on the phones.



### WARRANT HEAVEN COLUMBIA

A giant week on the request lines! MTV continues to lead the way with huge video play while Top 40's phones explode this week at KIIS, 98PXY, I-95, JET-FM, KBIU, KC101, KEYN, KFQX, KKRD, KRNQ, KTXY, KWES, Q106, WCIL, WIXX, WKLQ, WKSE, WKZL, WLFX, WLRS, WNOK, WPFM, WQCM, WTBX, ZFUN and many more. Album sales still big and getting bigger!



### **SKID ROW** 18 ATLANTIC

#2 Requested record at both MTV and Top 40. Album sales continue to fly everywhere in the country while the lines keep lighting up for PIRATE, WLOL, BJ105, I95, JET-FM, KDWZ, KEWB, KEYN, KFQX, KQIZ, KTXY, KWES, Q106, WCIL, WIKZ, WIXX, WKLQ, WLRS, WNOK, WQCM, WSPK, WTBX, WZKX, ZFUN and many more.



### JEFF HEALEY ANGEL ARISTA

Former Wildcard pick is now selling lots of albums with the help of a video in solid rotation and major markets leading the way. Hot mentions this week come from WLOL, BJ105, 195, KBIU, KC101, KCMQ, KEYN, KKRD, KWES, WBNQ, WCIL, WIXX, WLFX, WLRW, WPRR, WRCK and others.



### SURFACE SHOWER COLUMBIA

Giant crossover is approaching the top of the chart with solid album sales and continued huge phones from all demos. This week's action includes KIIS, 98PXY, B93, I95, KKMG, KKRD, KMEL, KNAN, KWES, Q106, WKZL, WLOL, WLRW, WNOK and WSPK. Former Wildcard pick!



### MILLI VANILLI I'M GONNA ARISTA

Only its second week out at Top 40 and already generating early phones. Leaders include WKSE, 98PXY, BJ105, KEYN, KIIS, KISN, KKRD, KNAN, KZHT, SLY96, WKZL, WNOK, WPFM and Z106. Club MTV tour underway!



### PAULA ABDUL COLD VIRGIN

Third smash in a row continues to generate bigger phones each week with album sales Top 10 and on the rise this week. Big reports include KITY, 95XIL, 195, KEWB, KIIS, KMEL, KWES, KZHT, WBLI, WLOL, WPRR, Y107 and Z106.



### GLORIA ESTEFAN I DON'T EPIC

First single has album sales skyrocketing to #12 this week on the Top Fifty Albums Chart while radio continues to see tons of action on the request lines week after week. Reports include KMEL, 95XIL, KEWB, KIIS, KISR, KITY, SLY96, WBLI, WCZY, WKSE, WKSI, WLOL and Y107.



### WINGER HEADED ATLANTIC

The video remains in solid rotation on MTV and requests won't quit at radio. This week's mentions come from KXXR, 195, KC101, KDWZ, KKXL, KMOK, KRNQ, WLOL, WLRW, WPRR and many others.



### LL COOL J I'M THAT COLUMBIA

Album sales and major market support have led the way for this debut single. Phones are lighting up this week at KITY, B93, KEWB, KZHT, WJKL, WKZL, Z106 and many more.



### J WATLEY/ERIC B FRIENDS MCA

Hot new video play and phones are helping to propel this one to the top. Request action picks up this week with big mentions coming in from KIIS, KITY, KKRD, KMEL, WJKL, WKSE, WPRR, FM102, KROY and many, many more.



### BEASTIE BOYS HEY LADIES CAPITOL

The album debuts at #16 in its first week out which should help to close this first single at Top 40. MTV is supporting with big video play while phones are lighting up for stations around the country. Hots: KMEL, KEWB, KKMG, KZOZ, WKZL, WMJQ and WZKX.



### SOUL II SOUL KEEP ON VIRGIN

Check out the album sales on this one! Retail is helping to bring this first single to the top while requests continue to flood in at KIIS, B93, KITY, KMEL, WZKX and many, many more.



### **NENEH CHERRY** KISSES VIRGIN

Second single is breaking big with album sales on the ups and requests coming in stronger each week. This week's mentions include KITY, 98PXY, BJ105, KMEL and KNAN.

ALSO GAINING REQUEST MOMENTUM

BEE GEES INDIGO GIRLS GRAYSON HUGH ONE CLOSER TALK WB EPIC RCA C BOOKER BULLET BOYS EDDIE MURPHY TURNED SMOOTH PUT ATLANTIC WB COLUMBIA



"Strong follow-up single with one of the best songs from Expose follows-up 5 consecutive To

'Strong follow-up single with one of the best songs from the album. Just like 'Seasons Change' this one should go all the way."

- Kevin Weatherly KKLQ

"This will be another huge Exposé ballad."

- Louis Kaplan Y107

"We've been playing 'When I Looked At Him' since the release of the album and this one is a smash. A powerful slow jam and Jeanette delivers some killer vocals!" — Keith Naftaly KMEL

"Absolute smash! Will be their next #1!"

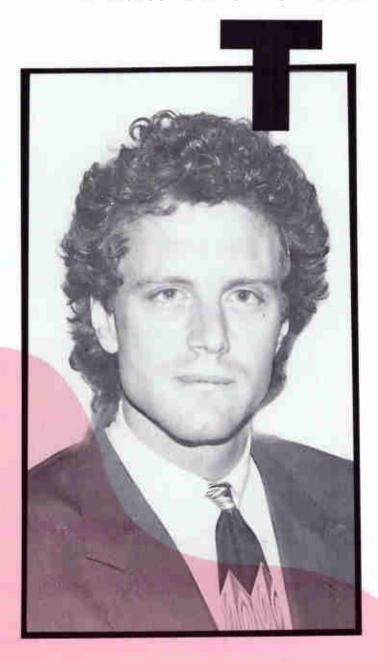
— Brian Bridgman KIIS/FM

Expose follows-up 5 consecutive Top 10 hits with a new ballad that takes them even further than their #1 smash "Seasons Change." Introducing "When I Looked At Him," the new single from Ann Curless, Jeanette Jurado and Gioia. From their hot new album, What You Don't Know, already over 600,000.

Country and Education Photo Production of the Country of the Count

WHEN YOU PLAY IT, EXPOSE IT.





What fascinates me about this business is that we have a generation that grew up with music that is not throwing it away like our parents did when they got into their 30s.

# o t a

ohn Sykes, barely in his mid-30s, is one of the "golden boys" of the new generation of music business executives, and currently the President of Champion Entertainment, the management company that guides the careers of John Cougar Mellencamp, Hall and Oates, Taylor Dayne, Carly Simon, John Eddie, Jimmy Ryser, Mariah Carey and James McMurtry. And it's a proud roster Foreigner's Mick Jones and the group 1927 have just become part of.

The son of a retail executive, Sykes was born in New Jersey, moved around the Northeast in his early years and was raised primarily in upstate New York, near the small city of Schenectady. He graduated from the S.I Newhouse School of Public Communications at Syracuse, and quickly became the shining star of the Epic field promotion staff, first in Buffalo, and then Chicago. His interest in the potential of the video medium led to an introduction with Bob Pittman in 1980, and Sykes became one of the essential players on the core startup team of MTV. After six years at that network, Sykes moved to Los Angeles, where he spent a year at Creative Artists Agency under the tutelage of Mike Ovitz, arguably the single most powerful person in the movie industry. He returned to New York to take over Champion Entertainment when Walter Yetnikoff offered Champion founder Tommy Mottola the presidency of CBS Records. John Sykes is single, lives on Manhattan's Upper East Side, and summers on Long Island's South Fork. HITS' Danny Fields wishes be had it so good.

# higher on the inside than on the

# What were you dreaming of professionally when entered college at Syracuse?

I had heard at that time that Fred Silverman had graduated from Syracuse. Fred was the name in television, and I was always a huge fan of television and music. I figured that Syracuse would serve as my entree into the television business. But what happened was, I got there and fell in love with radio. I worked as a disc jockey up there with Ted Utz, Ed Levine, Danny Neer, Harvey Leeds --- we all ended up in the industry. I majored in film and business, because I wanted to understand the business aspect, but I was most interested in the actual art form.

### Were you on the air?

I was on the air for four years. I started out in the all-nighter shift — you had to pay your dues — and in my sophomore year, I made it into afternoons and evenings. As for the music, you prided yourself on putting together an eclectic mix. So we would play KGB into Hendrix into Dave Mason into Eddie Kendricks, for example. We had a great library, we got service from all the record labels, and we had a blast. But, our goal was always to build a cohesive radio station — push the boundaries, but get some ratings.

### And after school?

The day I graduated from Syracuse — my birthday — May 14, 1977, I was hired by CBS Records to become their local promotion rep in Buffalo, New York. Now my goal in college had been to get a job at CBS television, and here I ended up at CBS Records, thinking it would be my way into CBS television. I figured, "Well, I'll just get into the company and find my way." Then I realized that the walls were much

outside, so I just decided to see where this job would take me. Maybe it was my way to New York and the television industry. A year into it, Doug Morris offered me a job to run the AOR department at ATCO. I was just 22, a year out of school, and I was about to take it, when CBS said, "No, no, come to Chicago, run our Chicago office and handle the Midwest promotion out of Chicago." So, I went there and really learned the nuts and bolts of the record business. It was when the Loop was exploding and Steve Dahl was blowing up records in Kaminsky Park. There were the great radio wars. So, I spent two and a half years there, working with Epic Records and acts like Steve Forbert, Cheap Trick, Charlie Daniels, the Tourists — who became Eurythmics - and a lot of bands. I learned all about promotion, sales, marketing, artist development, artist relations - because everybody came through Chicago, and it was really a chance to become a well-rounded music executive.

### What was happening to your ambitions vis a vis television?

Well, I never lost sight of my original goal, which was television. In Chicago, I knew in the back of my mind that I wasn't going to stay in promotion forever. I looked for ways to develop some new ideas that might be of interest to CBS Records, to help me bridge into the television business — music videos, for example. And at the time, the attitude of CBS Records was, "Hev. video doesn't sell records. Don't be offended, but it's not really the way to go. Radio sells records." But, I really have to credit Ron McCarrol. who was Vice President of Marketing then, for giving me some

money to develop a sample reel of video clips to help promote artists. My pitch was that we could and should figure out a way to harness television to promote our artists, because here are these kids, sitting at home and watching "Midnight Special" and "In Concert," and there's no real credible tv outlet for music. They listen to their local radio station, it's the hippest thing in town, they take their records and hang out at their friends' houses, they turn on the tv and there's Mom and Dad trying to present rock and roll! Those shows were the most un-hip forums for those of us who grew up with music. For our parents, maybe they were wild and rebellious; but for us, there was more, there was a next step. I kept saying, "Let's think of it as a promotional vehicle, forget about it as the 'television business.' Let's figure a way to get our video out there and use television." So, Ron gave me \$25,000 to put it together actually, it was probably \$2,500, but I think '\$25,000' in this day and age — anyhow, he gave me some money to come to New York put together a demo reel. We were going to tie in with a Chicago radio station, a theater chain, CBS Records and we'd take it to television and run it as a half-hour weekend show.

### What was your contribution to MTV as it first appeared?

It was all mixed together. There were so few people there and the

staff was so limited that we were doing everything. I remember staying up with Fred Seibert, who was really the visual genius behind MTV, staying up and putting together the eight minute promo tape that Bob Pittman was going to bring to Steve Ross and Jim Robinson, the CEOs of Warners and American Express, to pitch them on the idea the next morning. We would all get together and go to record companies and make presentations. We would come up with t-shirt designs, kick around names, logos. So, although we had specific areas; at the beginning, we all kind of worked together. It was one of the most exciting times I've ever gone through in my life, because we saw this idea coming together. But once we got rolling, once we had to make it a business and it was no longer the corner store, my early contributions were in the on-air promotions. That, and getting the artists to get involved, signing the artists on, selling the concept to the industry. Those were the two areas I knew best, since that's where I'd come from.

### How did you go about getting some of the artists involved?

We needed programming. We needed the artists, the managers and the record labels to say, "OK, let's make a video, there's a reason to spend this money to make a promotional video in America. There's another way besides radio." We never said that we'd ever



Wheelin' and Dealin' At Champion Entertainment

replace radio, or overtake radio. We just saw a fragmenting culture, and we said, "Radio will always be there; but as everything fragments, televison is going to play a role, so you've got to get into that business. It's another avenue of exposure for your music. And for the first time, what we feel we're creating is a credible medium of exposure for music, not just another tv show. This is going to be there 24 hours a day, and it will complement radio." At the beginning, there were some who saw it, and some who didn't; but to the industry's credit, we did get a tremendous amount of support. Eventually, we got enough videos together, so we could go on the air in August of '81. It was held together with spit and bailing wire, but we were on the air, and stayed on the air most of the day.

Then it really evolved. The biggest challenge was convincing a certain aspect of the business that televison could be an effective vehicle to expose music, and that videos wouldn't burn out artists, that they would, in fact, create new stars. If presented properly, music could have a new life on television. We believed it, and I think that's why it was so successful. We weren't just out there selling, we were selling an idea that we had grown up on. We were selling an idea that we believed in, and no one was going to quit, we were going to stay at it until we succeeded.

### When and why did you leave?

Well, we got it launched, we proved it wasn't a novelty, that it was here to stay. But, then came a time in 1986 when I think we all knew it was time to move on. It was going well, there was no reason to leave. We had tried for a leveraged buyout, a few of us, and we almost bought the company, but Viacom came in and got it. They're the current owners, and I must say they've done a great job with it. But, for me, it was time to move on and further expand my base. I've never wanted to do just one thing in my life, which is why I went from the record business to MTV, to the agency business to management - I'd like to build a well-rounded base, because that's what I think the executive in this day really needs. It's no longer a group of cottage industries. The entertainment business is one.

### How did you know Tommy (Mottola)?

Oh, I've known Tommy since the MTV days. Tommy was one of the early supporters of MTV through Daryl Hall and John Oates. We had worked well with Champion Entertainment, and I knew everyone who worked there - they were personal friends, as well as business associates. Tommy and I had remained friends after I left MTV. When I moved to CAA, we represented a lot of Champion artists - Daryl Hall and John Oates, John Cougar Mellencamp, John Eddie. Anyhow, he mentioned he was going to CBS...

### Was this in a phone call?

No, we met a few times and talked about it. Whenever he'd come to California, we'd spend time together and talk about things. And he mentioned that he was going to CBS, and he said, "Let's be partners. I'll have no time to be involved in it, but take over the company. I'm only gonna have a passive interest, but if you want to do it, do it." Getting involved in management was the next logical step, because I'd worked in the record business,

worked at MTV and the agency business, and the management business was all those things and more.

### But how can you not help but feel, with John Eddie for example, that you have an ace in the hole with Tommy at CBS?

Well, I'm sure there will always be a place in Tommy's heart for the Champion artist, but Tommy now has a new set of standards that he has to run a company by. He's being judged in a new role, not in his old role. Tommy has to make decisions that are right for CBS Records. So with us, we feel that sometimes we have to work harder to make sure that we prove that, because people are going to assume, or are going to make a statement like you did, that it's a shoe-in. It's not a shoe-in, because Tommy's allegiances are to CBS Records.

### Who was the last client you took on, and how did it happen?

I'll tell you about the two most recent additions to our roster. One is James McMurtry, the son of Larry McMurtry, the author. Larry sent John Mellencamp a copy of his son's tape, and John listened to it. He called me and said, "If this isn't one of the greatest songwriters you've ever heard in your life, then tell me I'm crazy, because I can't stop listening to this demo tape!" He Fed Ex-ed it to me from Indiana, I heard it the next day and flipped myself! As John says, this is a 27-year old songwriter who writes like he's 150 years old. He's got such an incredible take on culture that John was amazed, and so was I. So, we signed him for management, John produced the record and Columbia signed James. It

happened that way. Also, we heard a great deal from Columbia and on the street about Mariah Carey. Tommy Mottola was personally very, very, very interested in her signing to Columbia, and did. We listened to the tape and it was one of the most incredible voices we'd ever heard. We told her we didn't care if no one had heard of her, that we think she's one of the great singers and songwriters. So, we took her on.

### Give me a wrap-up of what you're expecting from your career, and this business.

What fascinates me about this business is that we have a generation that grew up with music that is not throwing it away like our parents did when they got into their 30s. So, we're seeing artists with careers that can go for 20 or 30 years. My goal is to develop a business not only as it pertains to the classic 12-24 year old music buyer, but to the 25-34 and the 35+ music buyer. I'm fascinated by the fact that we have a brand new business that our predecessors never had. We're a generation that doesn't want to get old.

### What would you like the person you respect most in this whole industry to say about you, if I called him or her up, and said, "Give me one line about John Sykes that sums him up." An imaginary person, it doesn't matter, but what would you like said about you?

I think I'd just like someone to say that I'm someone who not only knows how to come up with a good idea now and then, but I'm someone who know how to make that idea happen. I think that would be the highest compliment.

# DERSON BRUFSRD WASSEMAN HOWE



RECKLINE

Hosted by Bob Coburn



**BEASTIE BOYS** 

"Hey Ladies"

FROM THE ALBUM PAUL'S BOUTIQUE

**EARPICKS WINNER! BREAKOUTS WINNER!** FLASHMAKER!

**DEBUT 16 HITS TOP FIFTY ALBUMS!** 

MAJOR MARKET AIRPLAY KICKING! **KTFM** Z95 WIOQ **KBEQ** 

FM102 **KROQ** KMEL KOY **WXKS KKHT** WPGC **KITY** WHYT PWR96 **KZZP WLOL** 



REQUESTS | Lp SALES | 45 SALES

(1 to 10)

(1 to 10)

(1 to 10)



# **DOOBIE BROTHERS**

KROY

"A Little Taste Of Love"

FROM THE ALBUM CYCLES

**EARPICKS WINNER!** MOST ADDED! CROSSOVERS WINNER! 32-29 HITS TOP FIFTY ALBUMS!

**WMMS** add **KKRZ** add **WCZY** add WPHR add **KISN** add **WROQ** add Z104 WZPL



### PAUL McCARTNEY

"This One"

FROM THE ALBUM FLOWERS IN THE DIRT

FLASHMAKER!

FIRST WEEK INCLUDES:

**WXKS** add **KUBE** add **KKRZ** add KSND add WJMX add WAEB add





### PAUL !

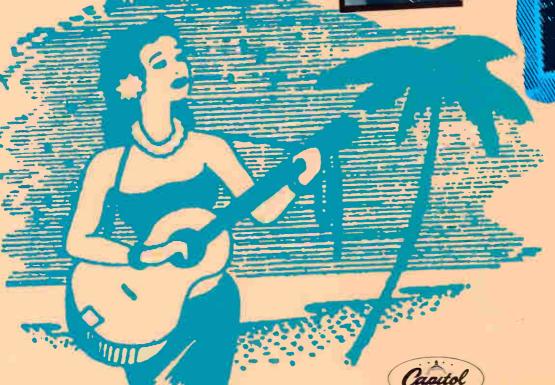


"When FROM THE ALBUM

FLASHMAKER! WPGC add

WEGX deb deb 7104 deb

HOT DANCE BREAKING IN: **DENVER - Y108 ADD** LOS ANGELES - KROQ DEB 31 SALT LAKE CITY - KZHT





### SHAFFER

he Radio Is On" COAST TO COAST

KUBE add WLOL add Y107 deb 28 deb 31 deb 36



# **BEACH BOYS**

"Still Cruisin'"

FROM THE ALBUM STILL CRUISIN'

MAJOR MARKET AIRPLAY INCLUDES: WPHR CLEVELAND - Q95 DETROIT DEB 20 KCPX SALT LAKE CITY - WZOU BOSTON KUBE SEATTLE - KPLZ SEATTLE

### **BONNIE RAI**1

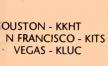
"Nick Of Time" FROM THE ALBUM NICK OF TIME

39-35 HITS TOP FIFTY ALBUMS!

ALREADY ON AT:

**KUBE** WBCY **KF95** KKRZ **KSND OK95** 











# **EARPICKS**

Current favorites as chosen by members of all segments of the music industry

Three's a charm as the Fine Young Cannibals take it this week going for their third straight smash. Next in line is the new Ziggy Marley followed by Babyface, both look like big records at radio. The second Doobie Brothers single also gets a warm reception at radio with a continued strong retail base. Stevie Nicks gets mentions with her second single, it's a duet with Bruce Hornsby. Last week's Wildcard, the Cure continues to get mentions.

### **WINNERS**

- **FY CANNIBALS**
- **ZIGGY MARLEY**
- **BABYFACE** DOOBIE BROS.
- **M MORALES**
- DON'T LOOK
- LOOK IT'S NO CRIME
- **ALITTLE**
- **WHAT**
- (IRS/MCA)
- (Virgin) (Epic)
- (Capitol) (Wing/Poly)
- STEVIE NICKS
- THE CURE 8 **UNDERWORLD**
- SHARON BRYANT 10
  - **TOM PETTY**
- **TWO KINDS LOVE SONG** STAND UP

LET GO RUNNIN' (Modern/Atl) (Elektra) (Sire/WB) (Wing/Poly)

(MCA)

LYNDON ABELL/WKBQ/ST LOUIS Babyface/FY Cannibals

DAGRESTO/TRACKS/NORFOLK Katrina.. /Warrant/EG Daily/M Vanilli

FRED ALLEN/WVBS/WILMINGTON M Morales/FYC/Doobie Bros/Z Marley

JON ANDERSON/KQIZ/AMARILLO Babyface/C Williams/S Row/P Shaffer

RICK ANDRADE/ZIPS/TUCSON R Lochner/Young MC/Katrina.. /Babyface

TRACY AUSTIN/B93/AUSTIN Babyface/FY Cannibals/M Morales/Cure

C BAILEY/WJMH/GREENSBORO Babyface/S Bryant

G BAIN/Q RECS & VIDEO/MIAMI S Nicks/Z Marley/J Browne/FYC

DAVE BAKER/WJMX/FLORENCE Doobie Bros/M Morales/S Nicks

**ROBIN BANKS/JET-FM/ERIE** Z Marley/S Nicks/Doobie Bros

CINDY BARR/SPECS/MIAMI Maze/E Gable/E Murphy/Bee Gees

BOB BECK/KYYY/BISMARK Z Marley/B Murder

G BERKOWITZ/WKQI/DETROIT B Gees/C Lauper/Beach B/T Petty

FRANKIE BLUE/Z100/NY Babyface/2 L Crew

J BRACKEEN/TOWER/WESTWOOD Babyface/D Peaston/Z Marley/C Lauper

T BRENNER/ARROW DIST/OHIO Z Marley/A Cooper/Pogues/Cure

B BRENT/WALL TO WALL/PHILA B Gees/Young MC/Jets/N Cherry

J BROWN/PEACHES/SEATTLE Pogues/Beastie B/H Gurus/Z Marley

**BRIAN BURNS/KXXR/KC** FY Cannibals/Kix

**BILL CAHILL/B94/PITTSBURGH** Doobie Bros/S Nicks/M Vanilli

L CAMPBELL/B94/PITTSBURGH S Nicks/B Gees

B CATCHER/WANS/GREENVILLE Babyface/FY Cannibals/S Bryant

J CERONE/WBWB/BLOOMINGTON Expose/S Dolls/C Williams/C Lauper

R CHRISTIAN/WMJO/BUFFALO Babyface/FYC/Underworld/Z Marley

M CLARK/CML/ST. LOUIS Doobie Bros/Z Marley/S Nicks/FYC

D CLARK/SLY96/S LUIS OBISPO Babyface/Doobie Bros/P Shaffer

J COHEN/STRAWBERRIES/BOS K Whitley/Z Marley/FY Cannibals

JJ COOK/KFRX/LINCOLN I Girls/J Cafferty/M Vanilli/A Belew

D COOKSEY/SAM GOODY/LA Z Marley/S Nicks/P McCartney/Doobie Bros

WAYNE COY/WTBX/DULUTH M Morales/P Shaffer/M Pictures/1927

JEFF CROWE/WNYZ/UTICA S Nicks/M Morales/Z Marley/Graces

GARY CUMMINGS/KZFN/MOSCOW Bodeans/Underworld

BILL DANIELS/KKRC/SIOUX FALLS Underworld/D Bros./T Petty

F DAVIS/ANGOTT/DETROIT L Reed/Z Marley/T Tikaram/PWEI

ALBIE DEE/WPGC/WASH DC Babyface/S Bryant/Appolonia

V ELLIOTT/V VENDORS/KALA G Estefan/B Gees/T Petty/Katrina...

D ELLIOTT/WAVA/WASH DC Cure

MARK FEATHER/Q106/YORK FY Cannibals/Doobie Bros/S Bryant

JAY FINK/CD ONE-STOP/CONN J Browne/Underworld/Z Marley/FYC



# FLASHMAKER!

| PWR99         | add |    |
|---------------|-----|----|
| WIOQ          | add |    |
| <b>KWSS</b>   | add |    |
| WTIC          | add |    |
| WKSE          | add |    |
| <b>KXX106</b> |     |    |
| WRVQ          | add |    |
| <b>HOT105</b> | deb | 25 |
| KOY           | deb | 29 |

| KOY         | deb | 29 |
|-------------|-----|----|
| KROY        | deb | 29 |
| <b>KZBS</b> | deb | 29 |
| KKHT        | deb | 36 |
|             |     |    |

| KMEL        | 5-5     |
|-------------|---------|
| KDON        | 13-8    |
| FM102       | 16-11   |
| <b>KCAQ</b> | 21-14   |
| KZZP        | 19-16   |
| X100        | 21-17   |
| Q106        | 21-18   |
| KKMG        | 26-19   |
| PWR10       | 0633-24 |
| K98         | 29-25   |
| Z102        | 31-26   |
| KIIS        | 30-27   |
| BJ105       | 31-27   |
|             |         |

33-29

**BREAKING AT: KRBE WHYT KMEL HOT97.7 KKFR KRQ** 







# Pam Russo "HOLD TIG. From the album "A GIRL LIKE ME"

**KITY** 



BREAKING COAST TO COAST!

HOT97 add

**KMEL** 

add

# **EARPICKS**

Current favorites as chosen by members of all segments of the music industry

JOEL FOLGER/KEGL/DALLAS
FY Cannibals

LESLIE FRAM/WABB/MOBILE Indio/M Morales/Z Marley/K Paige

B GALEZA/MOBILE RECS/PITTS FY Cannibals/S Nicks/Heavy D/Z Marley

K GEIDT/TOWER/SHERMAN OAKS Cher/Beastie B/Z Marley/Crazyhead

K GRAHAM/WEST MERCH/AMAR J Browne/FYC/M Morales/S Nicks

S GRAMM/KWES/ODESSA Beach B/M Morales/1927

H GUILFOIL/WAX WORKS/OWENS Starship/HL Summer/T Rabin/Tangier

B HANSON/WMMS/CLEVELAND P McCartney/Doobie Bros/FY Cannibals

B HARDIN/WLRS/LOUISVILLE Tangier/B Murder/Cult/FY Cannibals

JIM HARRISON/G105/DURHAM K & The Waves/Cher

N HARRISON/K 106/BEAUMONT Babyface/M Morales/Underworld

H HAYES/KNIN/WICHITA FALLS S Nicks/G White

M HERTZER/REC BAR/C CHRISTI Bullet B/Roachford/G & Roses/Company B

ERIC HOFFMAN/FM104/MODESTO Tangier/Doobie Bros/S Bryant

C HOLLAWAY/WKZL/WINS-SALEM Graces/Jets/Doobie Bros

C HOLMSTROM/ROUND UP/WASH Max 2/R Stones/Poco/Texas

D HOUGHTON/UNIVERSAL/PHILI BD Prod/SR Vaughan/M Morales/T Tora

L HUGHES/95XIL/PARKERSBURG S Dolls/G Hugh/R Astley

K JAKIELA/GALAXY/PITTSBURG N Cherry/K & The Waves/Cinderella/Boys

J JOHNSON/BUZZ'S NEST/COL Doobie Bros/S Nicks/J Browne P JOHNSON/PRO/TEMPE EZO/H Gurus/Z Marley/Pogues

E JOHNSON/WAEB/ALLENTOWN FYC/M Morales/S Bryant/Z Marley

DAN KIELEY/KDWZ/DES MOINES
Texas/Underworld/Doobie Bros

L KING/SOUND OF/PHILADELPHIA H Johnson/Z Marley/T Crew/Babyface

T KNOUF/S TEXAS WHOLE/TX Prince/S II Soul/D Looks/T Petty

BOB LABORDE/KISN/SALT LAKE Babyface/Doobie Bros/S Nicks

J LASPESA/TOWER SUNSET/LA L Reed/XTC/G Jello/A Cooper

S LEPERE/KITY/SAN ANTONIO Babyface/S Bryant/P Enemy

D LEVIN/ATCO RECORDS/LA M Monroe

BOB LEWIS/KRNQ/DES MOINES Babyface/FYC/P McCartney/Cure

N LEWIS/MUSIC PEOPLE/OAKLAND G Clinton/J Sample/Young MC/B Bland

R LOCKWOOD/PAC COAST/CHATS N Cherry/S II Soul/Prince/Heavy D

K MACIVER/FACE THE MUSIC/MN A Cooper/Beastie B/E Murphy/T Petty

D MATHES/STREETSIDE/ST. LOUIS T The/Snakes/L In A Box/K & The Waves

JEFF MCHUGH/WNOK/COLUMBIA K Kan/M Vanilli/D Summer

JERRY MCKENNA/WXKS/BOSTON Z Marley/Figures On A B/Indio/Cure

PAT MCMAHON/KEZB/EL PASO T Tate/Young MC

K MEDIN/GALGANO/CHICAGO D.O.C./N Cherry/S Hurley

**B MENEFEE**/WJAD/BAINBRIDGE FY Cannibals/Tangier/Cure

L METZ/LIEBERMAN/MT. LAUREL FY Cannibals/Z Marley/Babyface/S Nicks DARREN MICHAELS/WZKX/BILOXI K Paige/M Morales/Underworld/P Shaffer

T MITCHELL/98PXY/ROCHESTER FY Cannibals/Babyface

L MORGAN/HOT97.7/SAN JOSE Babyface/FY Cannibals/Appolonia

J MOSKOW/SCHWARTZ BROS/WASH K Paige/B English/S II Soul/M Morales

PJ OLSEN/WLOL/MPLS Babyface/I Society

V OLVEIRA/SEA-PORT/PORT FYC/Underworld/Z Marley/Doobie Bros

JIM OWEN/WKLQ/GRAND RAPIDS B Murder/Cult/Queensryche/M Morales

D PAARMAN/KQCR/CEDAR RAPIDS K Paige/Expose/Babyface

J PANKHURST/RTI/OMAHA G & Roses/Cure/T Petty

KEN PAYNE/KTMN/FT COLLINS 38 Special/L Ford

DAN PEARMAN/KEYN/WITCHITA M Morales/Madonna/Babyface/FYC

TODD PETTINGILL/WFLY/ALBANY FYC/Beastie B/S Bryant/Z Marley

BRIAN PHILIPS/KDWB/MPLS C Lauper/Madonna/Roxette

J PRIMERANO/TRANSCON/BUFF Babyface/FYC/Heavy D/Z Marley

J RAYMOND/KIXY/SAN ANGELO Babyface/Doobie Bros/A Belew

JIM REITZ/WRCK/UTICA
Babyface/Doobie Bros/Z Marley/Cure

L REYNOLDS/KKMG/C SPRINGS S Bryant/Madonna/Z Marley/T Tate

K RICHARDS/KYRK/LAS VEGAS Appolonia/Underworld/Babyface/Z Marley

K RICHARDS/WPFM/PANAMA CITY A Cooper/Underworld/Doobie Bros

R RICHARDSON/SW WHOLE/HOUS M Vanilli/Bee Gees/C Lauper/I Girls



# Cinderella

"Gypsy Road"

LONG COLD WINTER

# FLASHMAKER!

| WZOU | add |        | WEGX   | deb    | 28 |
|------|-----|--------|--------|--------|----|
| WDFX | add |        | KHTY   | deb    | 28 |
| KZOU | add |        | KRZR   | deb    | 29 |
| K92  | add |        | Y107   | deb    | 30 |
| KQKQ | add |        | WROQ   | deb    | 32 |
| KYRK | add |        | JET-FM | deb    | 35 |
| KFBQ | add |        | WHTO   | deb    | 36 |
| KQCR | add |        | WKSF   | deb    | 37 |
| KYYY | add | 14 242 | KTUX   | deb    | 37 |
| WIBW | add | 3 3 3  | WAZY   | deb    | 38 |
| WNYP | add | 1      | G98    | deb    | 39 |
| WPXR | add |        | KFMW   | deb    | 39 |
|      |     |        | WDBR   | deb    | 39 |
|      |     |        | WPST   | deb    | 40 |
|      |     |        |        | - p000 | 3  |

| 100      |        |
|----------|--------|
| WMMS     | 15-12  |
| WLRS     | 26-22  |
| OK95     | 33-23  |
| 100KHI   | 31-23  |
| KDWZ     | 30-27  |
| WCGQ     | 34-31  |
| WPRR     | 39-33  |
| WOMP     | 38-34  |
| WVBS     | 40-37  |
| The same | No.    |
| 1.7      | ST TUR |

| BREAKIN    | IG AT |
|------------|-------|
| PIRATE     | WTHT  |
| KEGL       | KKXL  |
| KXYQ       | KPAT  |
| KXXR       | WHOT  |
| WPHR       | WJAD  |
| KWOD       | WJMX  |
| KZZU       | WKLQ  |
| WSKZ       | WKPE  |
| KF95       | WPFM  |
| WRCK       | WSPK  |
| FM104      | WWFX  |
| KATM       | WZKX  |
| LZVZ L IAI | AATUV |

# Third World

"Same Old Song"

KILLER RE-MIX ON YOUR DESK NOW! READY FOR ADDS 8/8!
BREAKING OUT OF PHILADELPHIA!
WIOQ WUSL





# **EARPICKS**

D RIVERS/KBIU/LAKE CHARLES Young MC/Warrant/N Cherry

K ROBINSON/KOY-FM/PHOENIX Z Marley/Babyface/FY Cannibals

G ROLLING/KKYK/LITTLE ROCK Babyface/M Morales

T ROSS/C SOUTH/NASHVILLE FYC/Underworld/Z Marley/J Browne

D ROY/TRANSWORLD/ALBANY Babyface/Dino/Cher/W Wilder

C RUH/KZOZ/SAN LUIS OBISPO Z Marley/FY Cannibals/S Bryant/Graces

NANCI RYAN/KFQX/ABILENE M Morales/FYC/Doobie Bros/S Bryant

B SAY/MOBY DISC/LOS ANGELES FYC/P McCartney/R.H.C Peppers/Z Marley

T SBRIGLIA/TRANSCON/BUFFALO FYC/Doobie Bros/M Morales/Babyface

S SCHANTZ/WSPK/POUGHKEEPSIE Doobie Bros/Cure/Z Marley/1927

ROGER SCOTT/KRQ/TUCSON Babyface/K Paige/Cure B SELTZER/EPIC/NEW YORK S Bryant/Cure/Heavy D

BILL SHAHAN/WVSR/CHARLESTON Tangier/Z Marley

D SIBEL/HARVARD CO-OP/BOSTON W Hours/Pogues/Beastie B/Fetchin Bones

K SIMMONS/H OF GUITARS/ROCHE Townshend/T Petty/D Henley/SR Vaughan

RICK SIMON/KEWB/REDDING FYC/Doobie Bros/Cure/I Society

LOU SIMON/KZHT/SALT LAKE Underworld/Roxette

DAVID SLANIA/FLIPSIDE/CHICAGO FY Cannibals/S Nicks/Underworld

STEVE SMALL/KSMB/LAFAYETTE K Kan/Madonna/A Belew/Babyface

M SMITH/WILMI SALES CORP/NY J Browne/D Bros./Heavy D/P McCartney

D SORENSON/KATM/COLORADO SP FY Cannibals/M Morales/Tangier/Indio

J STEFFEN/WSPT/STEVENS POINT I Girls/M & Mech/Doobie Bros/McCartney J STEVENS/KOY-FM/PHOENIX M Vanilli/E Murphy/Cure/Beastie B

RICK STONE/BJ105/ORLANDO K Paige/Z Marley/Prince

MICHAEL T/WIXX/GREEN BAY FY Cannibals/Cure/Doobie Bros

J TAYLOR/KLUC/LAS VEGAS S Bryant/Dino/Flame/K Kan

DOM TESTA/Y108/DENVER Babyface/Underworld

M TOPPE/NAVARRE/MPLS M Morales/Doobie Bros/FYC/Heavy D

D WATSON/KARMA/INDIAN D Henley/P Gabriel/T Petty

GREG WILLIAMS/KCAQ/OXNARD S Bryant/Cure/Appolonia

GREG WILLIAMS/KKRD/WICHITA Babyface/FYC/K Paige/M Morales

R WILLIAMS/Z102/SAVANNAH Doobie Bros/FY Cannibals/Z Marley

T YARBOROUGH/WJKC/V ISLANDS E Murphy/K & The Waves/Z Marley

# Try Us, You'll Hate Us. \*\*\*

NAME

TITLE/POSITION

COMPANY NAME

TYPE OF BUSINESS

ADDRESS

CITY

STATE

ZIP CODE





A full one-year first-class subscription is \$250.00. Overseas \$350.00. Please send all subscription requests plus check or money order to: HITS MAGAZINE 15477 Ventura Blvd., Suite 300 Sherman Oaks CA 91403 818-501-7900 FAX 818-789-0259

# AN EXCLUSIVE HITS INTERVIEW WITH JODY WATLEY, BY ROY TRAKIN

he gradutated from a *Soul Train* dancer to one of the top-selling pop crossover artists in the business. Twenty-nine-year-old Chicago native Jody Watley won a Grammy as Best New Artist in 1988 — over Terence Trent D'Arby, no less - and had a platinum-plus debut, which produced four hit singles. Her second album, *Larger Than Life*, has already produced one smash in "Real Love" and a second hit in the rap collaboration with Eric B. & Rakim, "Friends." It's only ten in the morning, but Jody's dressed to kill in stretch bicycle shorts, peace sign t-shirt, black motorcycle jacket, the kind of cap Marlon Brando wore in "The Wild Ones." Her hair tied back in a loose braid, she cast her pearls before HITS' swinish Roy Trakin. She even offered him a doughnut.

Where do you get your clothes?

Everywhere, from thrift shops to Melrose to Paris. I try to mix things up. I'd rather design things myself, then have them made up. I dress for fun and comfort. I'll never wear anything I'm not comfortable in. Some performers get real dressed up for their videos, then when you see them shopping or something, it's a whole other thing. Since my first album, there have been a ton of female singers who have adopted that look, so I had to distance myself. I went for the straight hair and '60s "Vogue" magazine look for the cover of the new record.

# "Larger Than Life" tries to prove you're more than just a dance artist.

I wanted the first album to be a dance record all the way through. I want to try new things on each one. Working with Eric B. & Rakim was something I wanted to do, because I'm a fan. "Friends" is a different kind of song for me. It's not so poppy or optimistic. The lyrics are real.

# Unlike rap, your music usually isn't very political.

There's one song on the album, "Lifestyle," that talks about the whole area of gangs and drugs, people getting into situations for the wrong reasons. I wanted to do a positive song that said there's no

need to live fast and die young... if you choose the right way to go. I don't want to force things down people's throats or be a preacher, I just try to say something with every song I write. It's unfortunate that critics don't realize dance music lyrics can say something positive, too. Just because my music has a beat doesn't mean it's mindless.

# The new record has several songs about loves lost. Are they autobiographical?

To a degree, You can't help but interject things that happened to you or somebody close to you. It's very difficult to be in a relationship, especially if two people work. You're always under a certain amount of pressure and stress.

Did you feel pressure to duplicate the success of your debut? The only pressure I can honestly say I felt was the week of the Grammy Awards. I was convinced I wouldn't win, and I really wanted to. For a lot of reasons. I didn't feel the so-called sophomore jinx. I was totally focused. It wasn't like that first record sold 20 million copies...

# Why did you wait until now to do your first solo concert tour?

I wanted to be able to do the type of show I envisioned in my mind. I also wanted to have two albums of material to choose from. I wanted to do my own show, as opposed to opening for someone else. I never did track dates, which is rare for a dance music performer. I see my career evolving to the point where people won't so readily put that tag on me. I grew up wanting to perform in concert, not in discos. These shows are going to be different than people might expect. I'm not

# Just because my music has a beat doesn't mean it's mindless.

going to do choreographed dance routines. It'll be spontaneous, stylish and raw. I want people to think it's the greatest show they've ever seen. You don't get true credibility as an artist, though, until you perform live.

# Where does all that ambition and drive come from?

Myself. Other than my dad, who always used to say, "My daughter's gonna be a star." He passed away two years ago. I wish he was here to see this. His high expectations were the only push I got.



HITS August 7, 1989 41





Z HOTS!

POST MODERN!

PRODUCED



AND

ALBUM PRODUCED BY DON WAS/NILE RODGERS MANAGEMENT: STEVE JENSEN AND MARTIN KIRKUP **DIRECT MANAGEMENT GROUP** 

THE B-52'S ON TOUR!











Greek Theatre LOS ANGELES, CA



Irvine Meadows LAGUNA HILLS, CA



Mesa Amphitheatre PHOENIX, AZ



CHICAGO, IL



ROYAL OAK, MI



The Palladium NEW YORK, NY







The Boathouse NORFOLK, VA





# POSTIVIODERN

| (Base | (Based on a combination of airplay and sales.) |  |                |  |  |  |
|-------|--|--|----------------|--|--|--|
| LW    | TW   | ARTIST-L ABEL                                  | COMMENTS       |  |  |  |
| 3     | 1  | <b>B-52'S</b> - Reprise<br>Various             | Huuuuge!       |  |  |  |
| 1     | 2  | 10,000 MANIACS - Elektra<br>Trouble Me         | Solid          |  |  |  |
| 6     | 3  | PIXIES - Elektra/4AD<br>Here Comes Your Man    | Great week     |  |  |  |
| 7     | 4  | THE THE - Epic<br>Gravitate to Me              | Big gains      |  |  |  |
| 2     | 5  | LOVE & ROCKETS - B Banquet/RCA Various         | Still huge     |  |  |  |
| 5     | 6  | THE CURE - Elektra<br>Various                  | Peaking        |  |  |  |
| 16    | 7  | HOODOO GURUS - RCA<br>Come Anytime             | Giant week!    |  |  |  |
| 4     | 8  | PUBLIC IMAGE LTD Virgin Various                | Slipping       |  |  |  |
| 10    | 9  | THE CALL - MCA<br>Let The Day Begin            | Airplay leads  |  |  |  |
| 8     | 10   | ADRIAN BELEW - Atlantic<br>Oh Daddy            | Solid          |  |  |  |
| 14    | 11   | BODEANS - Slash/Reprise<br>When The Love Is    | Hots and sales |  |  |  |
| 9     | 12   | PERE UBU - Fontana/Poly<br>Waiting for Mary    | Up and down    |  |  |  |
| 15    | 13   | FETCHIN BONES - Capitol<br>Love Crushing       | Big gains      |  |  |  |
| 11    | 14   | BOB MOULD - Virgin<br>See A Little Light       | Peaked         |  |  |  |
| 17    | 15   | CHRIS ISAAK - Reprise<br>Heart Shaped World    | Strong sales   |  |  |  |
| 12    | 16   | WIRE - Enigma<br>Eardrum Buzz                  | Slipping       |  |  |  |
| 19    | 17   | U2 - Island<br>Everlasting Love                | Big airplay    |  |  |  |
| 25    | 18   | MARY'S DANISH - Chameleon<br>Don't Crash       | Big week       |  |  |  |
| 23    | 19   | SYD STRAW - Virgin<br>Various                  | Building quick |  |  |  |
|       | 20   | INDIO - A&M<br>Big Hard Sun                    | Big gains      |  |  |  |
| 18    | 21   | XTC - Geffen<br>Various                        | Dropping       |  |  |  |
| 22    | 22   | MARY MY HOPE - Silvertone/RCA<br>Museum        | Steady         |  |  |  |
| 24    | 23   | MARIA MCKEE - Geffen<br>Various                | Holding        |  |  |  |
|       | 24   | BORIS GREBENSHIKOV - Columbia<br>Radio Silence | Breaking       |  |  |  |

# POST TOASTED By Ben Dover

Kudos to Craig Kostich and staff on a job well done with the B-52's! The comeback project is currently #1 in airplay points (and leading by miles, by the way) while album sales are big and continue to grow each week. MTV is also playing a big role with solid video rotation. The Pixies are way up this week with "Here Comes Your Man" pulling Hot Reports everywhere in the country and a killer tour still underway. Marky Cohen has nothing to do with how good they are but

hey, that's okay. Check out the action on the Hoodoo Gurus this week - BIG! National retail reports are flyin' in and airplay is still majorly on the ups. Bruce Flohr has nothing to do with how good the band really is but hey, that's okay. Fetchin' Bones is building quickly with Hots coming in from both radio and retail and a tour coming up soon. Harry Levy has nothing to do with how good the band really is but hey, that's okay. Syd Straw continues to pick up





Craig Kostich — the man behind the scene.

tons of Hots at radio while sales are developing quickly at both national and local retail outlets. Michael Plenn has everything to do with how good Syd is and she owes her entire life to him. Thank you Michael. The Call also continues to grow with a video in rotation and lots of major market support leading the way. Debuts this week include A&M's Indio which takes a huge leap in airplay points and should be on a U.S. tour shortly, Columbia's Boris Grebenshikov which is already showing up in RCA's Pop Will Eat Itself. now......more......just more. The search for Virgin's PoMo King (or Queen which it seems to be looking like more and more) is still up in the air. Our predictions from last week look pretty good. (Calm down, Plenn — we didn't print anything!)..... New PD at WKSR is Brian Quinn. He will also take on MD responsibilities. (God, we wish we could have warned him what label weasels he's gonna have to face)...... Check out The Innocence Mission on A&M — an amazing debut project from these Lancaster, PA. folks. And can you believe that Karen Glauber doesn't know them yet? It was produced by Larry Klein and sounds like a killer. Call **Jeff Suhy** (hey, we gotta get him in this column somehow) for details.... EMI's Red Hot Chili Peppers will begin their long-awaited national tour the first week in September. Kim White knows the scoop — call her. She is very nice...... Finally and most important, condolences to Katie Zarensky of WUSO who is having her tonsils removed.

**POP WILL EAT ITSELF - RCA** 

Can U Dig It?

Great week



# OSTIVIOUERN

- B-52's (Reprise)
- 2. THE THE (Epic)
- 3. HOODOO GURUS (RCA)
- 3. FETCHIN BONES (Capitol)
- 3. PIXIES (4AD/Elektra)
- 5. POP WILL EAT ITSELF (RCA)

- POGUES (Island)
   STONE ROSES (Silvertone/RCA)
- **DIED PRETTY (RCA)**
- TEXAS (Mercury)
- 5. TOAD THE WET SPROCKET (Columbia)
- 6. POP WILL EAT ITSELF (RCA)

# (Hot reports from the nation's leading radio and retail outlets)

# SCHOOL KIDS / JENNY OLSEN /

## ANN ARBOR

Skunk Nirvana

**Opossums** 

**Bob Mould** 

Swell Maps

# WHFS / DAVID EINSTEIN / AN-

#### NAPOLIS

Love & Rockets

**BoDeans** 

Marshall Crenshaw

B52's

P.I.L

# STREETSIDE / MARK GREGORY

#### /ANTIOCH

Hoodoo Gurus

Beastie Boys

Chris Isaak Mary My Hope

**Pussy Galore** 

# WRAS / KIM SAADE / ATLANTA

#### P.I.L.

The The

Blue Aeroplanes

Lemonheads

Bill Pritchard

# CD ONE STOP / DAVE CARROLL

# / BETHEL

Pogues

Hoodoo Gurus

Jason & the ...

Malcolm McLaren

Martin Gore

## WBCN / OEDIPUS/CARTER ALAN / BOSTON

# The The

Gary Numan

LL Cool J

Faith No More

B52's

# WFNX / BRUCE MCDONALD /

#### **BOSTON** Pixies

Beastie Boys

Cure

Indigo Girls

B52's

# WBNY / GINA GALLI / BUFFALO Fetchin Bones

Pop Will Eat Itself

Winter Hours

Hoodoo Gurus

Mary My Hope

# KUNI / DOREA D'AGOSTINO /

# **CEDAR FALLS**

Swell Maps

Monks of Doom

The The

24-7 Spyz

Skunk

#### RECORD BAR / RICHARD LANE

#### / CHAPEL HILL, N.C.

Beastie Boys

Ziggy Marley

24-7 Spyz

B52's

# **BoDeans**

# WOFM / ART WILLIAMSON /

# CHESAPEAKE, VA.

B52's Fetchin Bones

Chris Isaak

Indigo Girls

Tin Machine

## WXRT / LIN BREHMER /

#### **CHICAGO**

**BoDeans** 

Adrian Belew

Wire

Svd Straw

# Chris Isaak

# MANIFEST / DONNA MAXWELL

#### /COLUMBIA, S.C. Jason & the ...

King's X

Nirvana

Mary My Hope

Just Say Mao

# KBVR / DOUGLAS CRIST / COR-

#### **VALIS**

Cows

God Bullies

**Buffalo Tom** 

Jason & the ...

Trotsky Ice Pick

# KDGE / LARRY NIELSON /

#### **DALLAS**

10,000 Maniacs

Adrian Belew

**BoDeans** Call

Cure

WDET / ANNE DELISI / DETROIT

The The

Adrian Belew

Tom Tom Club

XTC k.d. lang

# WXDU/GREG LYON/DURHAM

Fetchin Bones Pop Will Eat Itself

Blue Aeroplanes

Pere Ubu Monks of Doom

# SELECTER / SUSAN HAYNES /

HICKORY, N.C.

**Pixies** 

Hoodoo Gurus

**Bob Mould** 

Syd Straw

Chris Isaak

# RECORD RACK / BRUCE GOD-

# WIN / HOUSTON

B52's

Greater Than One

Little Louie

Beastie Boys

# Ocean Blue

## WHMI / JEFF WELLING /

HOWELL, MI

B52's P.I.L.

The The

Morrissey Maria McKee

## WUTK / BENNY SMITH / KNOX-

#### VII.LE.

**Pixies** Concrete Blonde

Edelwiess

LL Cool J B52's

## CHRIS' WARPED RECORDS / DAVE SWANSON / LAKEWOOD, OH

Beastie Boys

Faith No More

Godfathers

**Pixies** Peter Gabriel

# WEB OF SOUND / BILL TORMAS

## /LANCASTER

New Christ

Sick of it All

Meat Beat Manifesto

Lime Spiders Swallow

# KROQ / VAN JOHNSON / LOS

**ANGELES** 

Oingo Boingo

Call

Ziggy Marley Howard Jones

# Pere Ubu

## WJUL / ROD MAC-

NIESH/DAWNIE / LOWELL, MA Happy Flowers

The The

Phranc

Bless Rats of Unusual Size

# WORT / STEVE GOTCHE /

# **MADISON**

Mad Slab

Fetchin Bones

G Bros Monks of Doom Blue Aeroplanes

# RECORD COOP/GLENN GRIF-

# FITH / MARYLAND

Kool Moe Dee

Hoodoo Gurus Maria McKee

Pixies Martin Gore

# OPEN BOOKS & RECORDS /

# LESLIE WIMMER / MIAMI, FL

Adrian Belew

Naked Raygun

Fetchin Bones Joe Jackson

HITS August 7, 1989.



# STIVODER



# **SCOTT CARTER** KCPR SAN LUIS OBISPO

Want some real enjoyment? Yeah? Well, try calling Scott on his new 976 number. Yes, you too can talk to this West Coast radio dweeb and hear what he's really like! You'll hear anything from what he had for breakfast this morning to how much he enjoys cleaning his toenails. Get to know him! He's really neato and wants to be your friend! Call now!

# HOTS:

- THE THE
- **FETCHIN BONES**
- SYD STRAW
- MONKS OF DOOM **B-52'S**
- 6. THE MEN THEY...

- 8. MARY MY HOPE
- 9. SUICIDE
- 10. CHRIS ISAAK

# EASTSIDE / MIKE DUGAN /

**MILWAUKEE Pogues** 

Ziggy Marley

Goodbye Mr. McKenzie

Stan Ridgeway

Texas

# RADIO DOCS / KATHY STAMM /

MILWAUKEE

Hoodoo Gurus

Adrian Belew **BoDeans** 

Janes Addiction

#### KABL / MARK MILLER / MIN-**NEAPOLIS**

Fetchin Bones

The The

**Pixies** 

Godfathers Adrian Belew

# WNCS / JODY PETERSON / MONT

PILIER Indio

B52's

Marsha Ball

**Buster Poindexter** 

Syd Straw

## WYBC/LIZ BERMEL/NEW

**HAVEN** 

**Buffalo Tom** 

Pop Will Eat Itself

Boiled in Lead

Barbara Manning

**Bats** 

#### BABY GO BOOM / CORY ROME / **NEW ORLEANS**

2 DJ's

JC Project

Royal Guards

101

Zazou Bikaye

# WTUL / GILL CREEL / NEW OR-

Monks of Doom

Alice Donut Sister Ray

Pop Will Eat Itself

Hoodoo Gurus

# SECOND COMING / MAGGIE

COLLINS / NEW YORK

Old Skull

Damned

Poi Dog Pondering

Current 93

Adverts

# WDRE/MCNAMARA/NEW

YORK CITY

Martin Gore

**Pixies** 

Cure

B52's

P.I.L.

## WOXY / PHIL MANNING / OX-

FORD, OH

**Pixies** 

The The

B52's

Fetchin Bones

Martin Gore

# EVERYBODY'S RECORDS /

KIMO TICHGELAAR /

**PORTLAND** 

Ziggy Marley

Bauhaus

Wall of Voodoo

## UNICORN / DREW JOHANSEN /

PORTSMOUTH

Sidewinders

Miracle Legion Robyn Hitchcock

Godfathers

Drivin' n' Cryin'

# FACE THE MUSIC / KEN

MACIVER / ROCHESTER, MINN.

Hoodoo Gurus

Pop Will Eat Itself

Skunk

**Buffalo Tom** 

Fetchin Bones

# OFF THE RECORD / LEE

## ROSENBLOOM / ROYAL OAK, MI

Fugazzi

Skunk

Pop Will Eat Itself

Severed Heads

Malcolm McLaren

# KLPI / DON DIXON / RUSTON

Swans

Adrian Belew

Cure

10.000 Maniacs Joe Jackson

# KJQ / MIKE SUMMERS / SALT

LAKE CITY

B52's

Xymox

Love & Rockets

Underworld

# KSYM / MICKY TENCZA / SAN

ANTONIO

Jason & the ...

**BoDeans** 

**Beat Farmers** 

Old Skull Dinosaur Jr.

# 91X / OZ / SAN DIEGO

B52's

Fine Young Cannibals

Love & Rockets

Ziggy Marley

The The

# KITS / STEVE MASTERS / SAN

# FRANCISCO

U2

Cure

B52's

Hoodoo Gurus

Hubert Kah

# KUSF / TIM ZEIGLER / SAN

FRANCISCO

Nirvana Xmal Deutschland

Andy Warhol

Lee Scratch Perry

# Men They Couldn't ...

KSJS / BRIAN BAGGENS / SAN **JOSE** 

The The Men They Couldn't ...

Gary Numan **Xvmox** 

Frontline Assembly

# ROCKIT RECORDS / AL QUINT /

SAUGUS, MA

Fugazzi

Sick of it All

Boogie Down Prod.

Just Say Mao Free For All

# WUSO / KATTE ZAREMSKY /

**SPRINGFIELD** 

Shakespeare's Sister

Red Math

Red Flag

**Xymox** B52's

# EUCLID / TONY MARGHERITA /

ST. LOUIS

Texas

**Pogues** 

Winter Hours Prince

# Fish & Roses

WMNF / RANDY WYNNE /

TAMPA

Pop Will Eat Itself **Bullet Lavolta** 

Mary's Danish

A Split Second

# **Public Enemy** CFNY / CHRIS SHEPPARD /

TORONTO

Fine Young Cannibals Kon Kan

Love & Rockets P.I.L.

# Indio

KLA / LEN NEVARES / UCLA

Lemonheads

The The Syd Straw

Blackbird Die Kruezen

# KWCW / ANDREW SCHMID /

WALLA WALLA Call

Fetchin Bones

Peter Gabriel

Steel Pole Bathtub

Mary My Hope

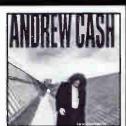
# POSTIVIODERIV



Jules Shear, "The Third Party" (IRS): Sure, Jules Shear has the whiniest voice ever committed to vinyl. But, hey, nobody writes songs quite like him. This time, Shear checks his wonderful Reckless Sleepers somewhere in Manhattan and joins forces with The Church's Marty Wilson-Piper, who

plays acoustic, while Shear sings. Any track's a winner for concise lyrics, bare emotionalism and imaginative melody, but we suggest you start with "Girl's On Fire," "Open Your Eyes" and/or "Big Kid Face."

Andrew Cash, "Boomtown" (Island): "Boomtown" may be one of the most unjustly overlooked records this year. Produced by Don Dixon, Andrew Cash's drawling voice is a bit ragged, but it works well against the jagged instrumental tracks that back his everyday passion plays. "Times Talkin' Trouble



Now" is populist, stripped-down rock that captures the desparation and desolation of the dead-end American Dream with a haunting backbeat, buzzing guitars, languid bass, shifting tempos and dynamics. PLAY THIS SONG — that's an order!



The Red Hot Chili Peppers, "Mother's Milk" (EMI): They're ba-a-a-ack — and we're talkin' a seriously funkin', punkin' musical meltdown from The Red Hot Chili Peppers. Everyone knows they've been through some changes, but they're back and hittin' hard. "Knock Me Down," an undulat-

ingly funky indictment of getting high, should get "Mother's Milk" off to a fast start at Post Modern, but it's the out-and-outfree-for-all assault on Stevie Wonder's "Higher Ground" that will make this a major 1-2 K-O punch.

"The Ocean Blue" (Reprise): It was only a matter of time before Post Modern music found a voice among musicians who consider U2 an influence. And so it is with The Ocean Blue, a Hershey, PA-based group of young'uns, whose self-titled debut incorporates all the elements that've made



this format great: an overall ethereal feel, jangling guitars, Merseybeat hooks, meandering sax parts. It's all here..."Between Something and Nothing," the LP's lead-off track, is awash in aqualine guitar sounds, dreamy vocals and a weightlessness that's dizzying.

# POMO MUGS



MAGGIE & GIRLS: KCMU's Rock Goddess, Queen, Princess and Janitor, Maggie McCabe, recently invited her good friends, Indigo Girls, by the station. Basically, Maggie had nothing in common with either of the Indigos and so it was the same of stuff.... Ya know like, "Oh, I love your record. It's so .... so .... good. Ya know what my favorite cut is? The single! That's the one I like!" Hey Mag, we think you're better off at home writing term papers titled, "The Perfect Pickle." Maggie is very pretty. Pretty Maggie McCabe, folks!



THE SECOND PHOTO: KROQ's, The Swedish Eagle, (nice name, by the way) recently invited Island's Drivin' N' Cryin' for a visit. Basically, the guy had absolutely nothing in common with the hand and so it was the same ol' stuff... Ya know like, "Oh Drivin' N' Cryin'! I love your record! It's so...so... good! Ya know what my favorite cut is? The single! That's the one I like!" Pictured I-r are: The Swedish Eagle; Kevn Kinney (that is not a typo folks); A&R Goddess, Kim Buie; and Tim Nielsen.



WHERE'S BRUCE: Reprise's Chris Isaak stopped by to see the folks at WFNX to meet them. Basically, no one at the radio station had anything in common with the I-man so it was the same of stuff..... Ya know like, "Oh Chris Isaak! We love your record! It's so... so... good! Ya know what our favorite cut is? The single. That's the one we all like!" Pictured 1-r are: Amy Marr, WFNX; Neal Robert, WFNX; Chris and Kenny Dale Johnson; Kurt St. Thomas and Duane Bruce, WFNX, Have a nice day.



# INDIO

# **HARD SUN**

**BREAKING BIG:** 

91X

**WFNX** 

**WBCN** 

... AND MANY, MANY MORE! **EARLY BREAKOUT SALES!** 



from the album **BIG HARVEST** 



when you play it

# THE HORIZON

# THE LATEST ON UP AND COMING BANDS

by John Sutton-Smith

Last thoughts on this year's Seminar: there was some great African fare from Kassav' and Mory Kante; and a rap bill that included MC Hammer and Ice T ..... Among the mostly packed house performances were, in no particular order, a witty show from Too Much Joy and a sparkling performance from Lucinda Williams, with backing from David Mansfield and Jim Lauderdale, plus strong supporting sets from ROUGH TRADE labelmates the Wygals and highly-regarded Scrawl....There were Canadian rockers 39 Steps, CAPITOL contemporary funk-rock contenders Shrine and an aging Johnny Thunders at the Cat Club, culminating in a late night (4am) appearance by the Cult; Canadian singer Mary Margeret O'Hara proved as special as the promise of her VIRGIN LP with a magnetic performance; while my personal highlight was a blistering set by very young North Carolinian multi-racial quartet the Veldt, a uniquely engrossing unit with unlimited potential in the rock market, recently signed to CAPITOL. The same bill included great shows from 24-7 Spyz and Fetchin' Bones; ... CAPITOL's Tim Devine held his 2nd annual rooftop soiree at the trendy Morgans hotel, with members of New Order, the Chili Peppers, Crazyhead, all CAPITOL acts, and the Sugarcubes, who regaled those present with Icelandic folksongs 'til dawn.....Meanwhile, the future: The Chimes, a new U.K. signing from CBS, are a racially mixed soul pop dance trio, with their first single produced by the god-like Soul II Soul members Jazzie B and Nellee Hooper.....Also, Coldcut fuse the dance pop thing still further, as do TOMMY BOY's Digital Underground with their "Doowutchyalike" .... Three female vocal led alternative contenders of note are The Graces, the new all-femme trio from ex-Go-Go Charlotte Caffey with an excellent first single "Lay Down Your Arms" on A&M; the Liverpool-based River City People with the strong "Walking on Ice" cut coming from CAPITOL; and the Pennsylvanian Innocence Mission whose delightful debut is just out on A&M ..... COLUMBIA have made some sharp alternative moves for the future with the snagging of the very hot Toad the Wet Sprocket, who look destined to go where the Smiths and R.E.M. have only feared to tread, first album "Bread & Circus" on the indie ABE RECORDS, coming soon with the CBS moniker attached (and last week's live performance outstripped all expectations); the Texas-based Poi Dog Pondering whose eclectic dance-pop suggests few limitations to where they might lead; and the hard rural rock sound of James McMurtry, a superb songwriter befitting his literary genetics can you say "Dad's a novelist?" - with his debut "Too Long in the Wasteland".....Other hot prospects for the 90's are RCA/SILVERTONE's the Stone Roses and ISLAND's Webb Wilder with his "Hybrid Vigor" debut.....And ATLANTIC's hardwon prize the Walkers, a Boston-based duo with raw promise and "Attitude to Match"; add to this Walking Wounded's Jerry Giddens with his solo album "Livin' Ain't Easy" on CHAMELEON and the excellent Darden Smith/Boo Hewardine effort "Evidence" on CHRYSALIS .... Another RCA/SILVER-TONE act Mary My Hope look well positioned with their hard and spirited debut "Museum" as do Scottish band Texas, a big U.K. hit with their raw, bluesy "Southside" on POLYGRAM .....

# **NEW ARTISTS**



# **Sharon Bryant**

Title
"Let Go"

Label Wing/Poly

Former singer and composer from Atlantic Starr steps out on her own with this killer cut that looks like a Pop Adult crossover and Top 40 winner. "Let Go" is an uptempo mover and shaker that showcases the singer's vocal talent and range. From the album, "Here I Am", an introspective collection of cuts that could provide the Wing label with more than one Top 40 killer.

# **Suggested Cuts**

"Let Go" is going at radio. If you haven't already gone, go for it.

## **Label Comments:**

According to Wing leader Ed Eckstine: "The very first time I heard Anita say, 'A day without orange juice is like a day without sunshine', I knew I had to sign her to my label. OK, so she's a bit of a psychotic homophobic, she still has those pipes." No Ed, we're not talking about Anita Bryant, we're talking about Sharon Bryant. "Oh, she's good too."



# **Heavy D & The Boyz**

Title
"We Got Our Own Thang"

Label
Uptown/MCA

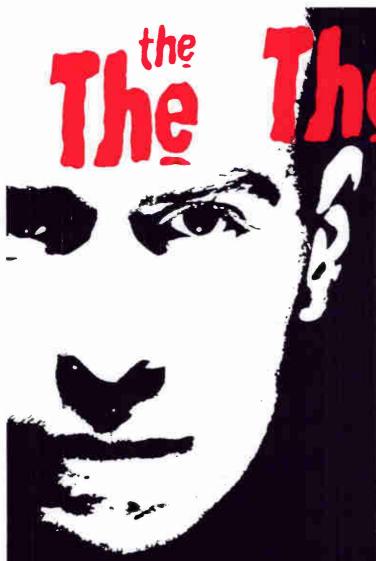
Here's what the official bio says: "With 'Big Tyme' Heavy D. and The Boyz have got their own thing and it's a thing that 1987's album, 'Living Large' only hinted at. Rap, circa 1989 has — evolved and so has Heavy D. and The Boyz. 'Big Tyme' is equal parts rhythm, attitude, words and melody." Geez, that was succint, and far more enjoyable than if we wrote some stupid drivel. Thank you.

# **Suggested Cuts**

"We Got Our Own Thang" is screaming thanks to MTV commitment. Run with it.

## **Label Comments:**

"Gimme a salami and swiss on rye with mustard and be sure to include my Mickey Mouse yummy treat this time," said MCA Sr. VP of Promotion Steve Meyer. "Oh geez, I picked up the wrong line. Hell, it's probably better, talking to you jerks makes me lose my appetite." But Steve, what about Heavy D and The Boyz? "Yo Sharon, WHAT LINE IS THE DELI ON?!!!!" Never mind, Steve.



att Johnson pointedly recalls that he formed The The in 1979—the same year his fellow countrymen elected Margret Thatcher Prime Minister. In the ensuing decade, Johnson put out three albums under the band name, using various personnel. The fourth The The record, "Mind Bomb," in many way represents a turning point: the album is lyrically the most optimistic of Johnson's career and "The Beat (en) Generation," the first single, is musically the most pop-sounding. For the first time, the current lineup is a permanent group, and, also a first: The The will tour this year. HITS' actually lured another credible journalist — this time, Suzanne McElfresh — with empty promises of hig money and untold glory in exchange for this interview. We're actually sending her a glow-in-the-dark secret decoder ring.

# Could you talk a bit about the lyrical content of the single "The Beat (en) Generation"?

It's more related to songs I've written in the past like "Heartland," "Perfect," "Sinking Feeling," which are kind of social commentaries on contemporary Britain in the Eighties. It's an area I've gotten away from because I find myself less interested in politics and more drawn towards religion and metaphysics. I'm actually going to leave Britain and live abroad, essentially because there's a profoundly pessimistic attitude among the people living there. People seem to be distracted from themselves, and there's an air of apathy. But in some ways since I wrote that song,

my feelings toward it have changed. I don't want to patronize people's intelligence; it's to the point of "Who are you actually singing to?" You end up preaching to the converted, and you end up wondering if you have any effect.

# The rest of the album is more optimistic....

That's right. It's more spiritual. I'm actually very optimistic as a person and I tend to view things philosophically, whether it's world events — like things going on in China, Russia, Islam — or my own life. If you try to turn disadvantage to advantage and accept that every disappointment is for a good reason and just try to learn from things, you adopt a more philosophical attitude towards life in general. But, it's also important to face up to and embrace problems. I've become more that way, so the album does reflect that I've changed quite a bit as a person in the last few years.

# For this album, you put together a permanent band. Did you rebearse before you recorded?

I put the band together at the beginning of the album. There's really about 100 musicians on it, though there's a hard core of four musicians including myself. This is the band I'm going to take on the road. I've never actually rehearsed before when I've made an album. But sitting there, discussing the ideas and discussing the songs, that helped us to get to know each other and I think that comes across on the album. There's a unity there, more so than the previous albums which tended to be a bit....stiffer. This one's got more fluidity to it.

# How did the duet with Sinead O'Connor, "Kindom of Rain," come about?

I wrote that song with her voice in

mind. She's the only female singer in Britain with such intensity. I really like her last album. I think she's got a good attitude and a good voice. And I think she suited the part and she liked the song. We recorded it with me singing my part first, then I sent her the tape. Then she came in and sang her part.

# This will be the first time you tour. Why did you decide to go on the road having never done so?

Well, because it's the end of the decade, it's 10 years since I've been doing The The and I've taken things as far as I can without touring. And I'm really into playing live now. I want to develop as a singer and performer and get my stuff across to people. There's a limit to how far you can go just making videos and keeping a low profile. I'm really excited about it, though it's also a bit scary because I've got to learn 10 or 15 years of stagecraft in a couple of months. But then again, people aren't going to expect me to prance around or dance around, you know, they just want to hear the lyrics of the songs. So, I've just got to make sure I'm well rehearsed. I'm feeling pretty confident about it.

# How will you re-create the songs that use strings and voices?

With samplers. The band will be a six-piece on tour: Johnny Marr on guitar (The Smiths), James Eller on bass (The Pretenders), David Palmer on drums and me, plus David Collard on keyboards and a female singer, Nicole Willis. She's a waitress in New York. She's never done anything like this before, but we heard her sing and we like her. And she's got a great attitude, she's really enthusiastic. Everyone we've got involved is excited about the tour, which is great.

AN EXCLUSIVE HITS INTERVIEW WITH THE THE, BY SUZANNE MCELFRESH

# Beasties of Bur

ust when you thought it was safe to turn on yer boom box, here they come again, traipsing down the street, mugging shamelessly for everyone they meet. Hey, hey they're the Beastie Boys — not, as they emphatically state, "The Beasties" — and they've returned from an almost three-year hiatus, occasioned by legal battles with Russell Simmons' Def Jam, their ex-management company, whom they accused of refusing to pay them royalties on their 5 million-selling debut, "Licensed To Ill." In the interim, the lads have a new label (Capitol), a new manager (HK, formerly Front Line), new producers (Delicious Vinyl's Matt Dike and the Dust Brothers) and, last, but far from least, a nifty new album, "Paul's Boutique," which further expands upon the Boys' hip-hop philosophy to include references to obscure N.Y. Knick center Hawthorne Wingo, Japanese baseball slugger Sadaharu Oh, author J.D. Salinger, Senor Naugles, Phil Rizzuto, Isaac Newton, Chuck Woolery and Dr. Seuss, with musical borrowings from Johnny Cash, "Mr. Big Stuff," "Draw Your Brakes," the Ramones, film composer Bernard Hermann and, not uncoincidentally, "Sgt. Pepper." This is a watershed album, the first rap opera, and a giant leap forward for the Beasties Three, who are out to prove they're more than a novelty act. Yes, folks, Adams Youch and Horovitz and Mike D. Diamond are finding that growing up is hard to do, but absolutely necessary. . .even in pop music. Of course, you can't prove that by HITS' Roy Trakin, who's been known to call his lovely wife Jill for permission to cross the street.

Have your legal problems over the last few years taught you not to trust anybody but yourselves?

Adam Horovitz: It's a dog-eat-dog world, man man.

# Did Russell Simmons really try to rip you off?

Mike Diamond: It's not that he was trying to; it's more that he did.

Adam Youch: You figure it out: we sold a lot of records and didn't get paid

AH: Five million, to be exact, and we received \$150,000.

MD: While Russell just sits around and goes, "Dey owe me, dey owe me, maaan." The worst part is, if they would have paid us, they'd have made a lot of money themselves.
We'd all be laughing right now.
AH: It's not like we met Rick
(Rubin) and Russell and decided to
form a band and make an album.
We'd been playing clubs for years.
AY: At this point, we don't really
think about any of this. We don't sit
around and go, "My God, we haven't
been paid!"

# Are you guys sensitive about being considered one-hit wonders, a novelty fluke?

MD: If eight albums from now, we're considered an eight-album novelty act, I don't really give a shit. What upsets me is when I sit down at a restaurant and the waiter'll say stuff like, "I thought it was an incredibly clever idea to wear your baseball caps like that. Who writes your songs?"

AY: I mean, everybody from New York wears a fuckin' baseball cap.

# How did recording and living in California effect the album?

AY: Everybody here is either a bull artist or a "yes" man.

MD: It has to do with the goofing off factor. In New York, it's easier because you can just walk out of your apartment. Here, you have to actively goof off, get in you car and drive somewhere. But the Beastie Boys are bi-coastal.

AY: But on a first-class basis. We're not bi-coastal on a back-of-the-plane basis. We go in stricly b-boy fashion.

# This time around, you guys seem to take your music with more seriousness?

AY: It's the kinda thing, when nobody's looking, you can kind of clock 'em in the back of the head with an ice cube; but, if everybody's payin' attention, you can't catch anybody unawares.

AH: It's much easier to sneak up on a drunk architect with a vodka in his hand...

MD: ...then say, catch a sober architect looking you straight in the eve.

# Will you be able to duplicate all the sampling on this record in concert?

AY: There's no sampling on this particular album.

MD: We're going to do something completely different live. We're talking about busting new human routines, new dance steps every goddamned weekend. We tried to put different sounds together. In many ways, we're a lot less limited than people with guitars, bass and drums. We can do anything we want. But, to talk about it is just gonna take away from what it is. AY: It doesn't really matter how it was stitched together. All that matters is the final product. Y'know, a lot of people tried to bring us down. We paid a lot of dues. But no one's gonna bring the band down, because we've been doing this for a long time.

AH: Hell no, we won't go!! Hell no, we won't go!!

MD: People are always saying, "Why do the Beastie Boys keep getting back together again? It's been twenty years now, you guys must all be in your forties."

# Was there ever a time when you almost broke up over the last three years?

AY: Well, we caught wind of the fact Mike D. was going to quit the band, so we kicked him out first. Better to dump than be dumped.

MD: Better pissed off than pissed on, my friend. It was like Ringo busting out with that "Goodnight Vienna" shit, and it was def, man. But that's not me.

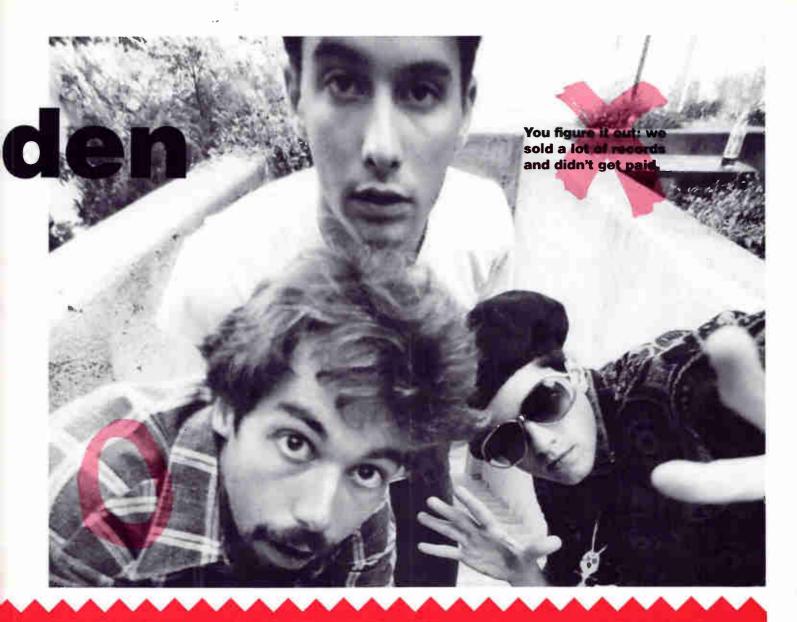
# Speaking of that, the video for the first single, "Hey Ladies," shows quite a fascination with the lost decade of the '70s.

AY: Everyone's embarrassed to admit there was some good shit in the

MD: The '60s didn't really end until "The Last Waltz" in 1975. AY: That's when everybody started getting really excellent. AH: I think Yauch said it best when he went, "Yo, man, people in the '70s.... they were just really doing

their own thing, man. .. "

50 HITS August 7, 1989



MD: It was like fuck this community thing. This happened, like, ten years ago, and everybody is trying to pretend like it never happened.

What do you guys think of Tone Loc and the California rap scene? AH: I can't believe the way he gave away his mom on MTV!!

AY: Yeah, Bon Jovi gave away his mom, too.

# I thought Tone Loc gave away a Jaguar.

MD: Yeah, but his mom was in the trunk!!

AY: I'm making a prediction right now: The next big thing's gonna be skinhead house music.

MD: A combination of hard-core and house

AH: We've started a band called the Pit Bulls.

AY: We do a song called, "Punk-

Rock Skinhead Mohawk Bitch." It's our disco-punk-rock-skinhead anthem. AH: Wasn't that a song on the Misfits' fourth album?

# Did you feel any pressure following up such a successful debut?

MD: The weird thing was, once we started making the record, it was almost like, 'Wow, it's really easy for us.' I guess that's the experience factor: making the first album, then touring, taught us.

# Did it bother you when Russell Simmons and Rick Rubin tried to take credit for the Beastie Boys' success?

AY: In retrospect, they have to feel kinda silly right about now. It's sorta like they devised their own punishment.

MD: No one can take credit for these things happening. It takes a right-time-right-place-right-combination of people to make something happen, y'know?

AY: The Beastie Boys are basically the luckiest band that anyone of us has ever been in, and we've all been in a lot of groups.

# Why did you guys decide to sign with Capitol?

AY: We wanted to be on the label the Steve Miller Band was on. MD: Like Grand Funk Railroad. They're an American band and so are we.

AY: A lot of other labels were willing to give us a great deal of money, but Capitol was the only one that would allow us to come in and take over the entire company.

MD: And run things. We had to

MD: And run things. We had to look at the situation and we had to decide what was the right thing for the right time where we, as a band, could go in and run shit. And this is what Capitol has given us.

# How did you feel about the controversy surrounding Public Enemy and Professor Griff's alleged anti-Semitic remarks?

AY: It's scary, because when I run into Griff, he runs up to me and gives me a hug. Like he's reaaly happy to see me. But it's almost as though he's embarrassed because he knows we treat him like a friend. We brought Public Enemy out on tour with us. It's just sad when you find out someone you're hanging out with has all these demented ideas that are so wrong. MD: Public Enemy are legitimately a very strong voice in the black community. The thing that's tragic now is, all of a sudden, there's so much hype about it, they'll have to

rise above it. That's a huge hole to

climb out of. I wish them the best of

luck in doing it. In our case, we had

our own hole to climb out of; but the

time off probably ended up helping us-

51

HITS August 7, 1989



# **CROSSOVER!**

WPST add JET-FM add KATM add **KFMW** add KKXL add WDBR add **WHOT** add **WJAD** add **WSPK** add **KIXY** add **WLRS** add KKRC add **G98** add WZYP add **WYKS** add

WQUT deb 29 KYYY deb 39 KTMT deb 40 KZZU deb 40

OK95 34-24 92X 30-25 KHTY 28-25 KDWZ 32-29 KXXR 40-35 Z106 40-36



# "ON THE LINE"

from the album

# FOUR WINDS

Produced and engineered by Andy Johns Co-Produced by Doug Gordon

**BREAKING AT: WMMS KXYQ KSAQ WROQ KRZR KSND** KF95 K106 KTUX **KYRK** WSSX **WTHT G98 KFBQ KLYV KMOK KPAT KQIZ KTRS KWTX** WAZY **WJMX** WKLQ **WOMP WPFR WZKX** 





THE FIRST SINGLE.
THE FIRST ALBUM.
THE FIRST SIGNING.
THE TOTALLY NEW SOUND.
ATCO.



The first name in music is Atco Cassettes, Compact Discs and Records

# Jay Jessica



ay Stevens may go down in history for being the guy who hired Jessica Hahn, but that's certainly not AIL he's done. Having attended Batavia Univeristy in lovely Batavia, New York—and jocking at WBTA, he was ready to take on the world of broadcasting. After landing a late night gig at WHFM in Rochester in 1979, he moved across town to WBBF a year later, where he was Asst. PD. Among the other stations he's called home: WZPL where MD'd, WVIG-AM in Lansing, MI where he PD'd and WMJQ, which returned him to Rochester as a PD. In 1986, he got the opportunity to program at WQUE in New Orleans, where he introduced the Black/Top 40 format and cleaned up. Two years later, Stevens headed west to KOY-FM, also known as Y95 to its listeners. HITS' Danny Ostrow got the facts and figures—unfortunately, they were all 36-23-36.

## Do you regret biring Jessica Habn?

Are you kidding? That's the only thing I'm famous for: hiring Jessica Hahn. I have accomplished a few other things, by the way.

## Like wbat?

Can I get back to you on that?

## Yes, but tell us about Jessica.

It was almost a year ago and my morning guys got her home phone number and did an interview with her on the air. After they did the interview, they half-heartedly asked her if it was possible to get her in town to do the morning show. She told them she'd love to, and all the time she was on the air, she kept telling us how much she always dreamed about being a morning radio star. About that time, the light bulbs went on over our heads - and we asked her if she'd like to do it on a trial basis for 30 days. We made an offer of \$250 a week, a car and some other expenses, and she of course said "yes." She obviously didn't do it for the money, she did it for the experience. And it was good for her publicity-wise, as well as for us. We kept track of all the publicity we got world wide on hiring her. Just print alone, we had three huge books of material bound together. And if you total all the

coverage, it reached 100 million people, not to mention that it was for *free*. Well, not really; it cost us 250 a week to hit 100 million. Not bad, eh?

# Did she get much respect in Phoenix?

She really wanted to get away from the sleazy image that haunted her, but we'd go out to bar promotions and guys would come up to her and pinch her butt, grab her up her skirt, and rub against her boobs. She used to get so pissed off, but I would say, "Hey, what do you expect them to do? I mean, the only other time they've seen you is naked in a magazine. Twice! We've all seen more of your body than your parents have!"

Did she ever come on to you? No.

Did she ever show you ber equipment?

Did she ever talk dirty to you?

Only on weekends.

# In New Orleans, you a bad a lock at WQUE. Has it been difficult programming against Zapoleon in Phoenix?

In New Orleans, the reason we had a lock was, first of all,

there weren't as many radio stations and secondly, there was a huge hole in the market for a Black/Top 40 format. The city of New Orleans is 50% Black, so we went on the air with a station that was 50% Top Forty and 50% Black - and nobody in town was doing that. There was a white Top Forty and a couple of Black stations, but there wasn't a station down the middle, so we went through the roof. Now we come to Phoenix and a lot of folks ask me if I miss the black music? I'll play whatever is a hit, whatever will get ratings. Whatever will make us money, that's my philosophy. You do your research and you play what's going to win for you. Now, as far as starting from zero, we've got a brand new radio station here, a station that used to be beautiful music, and at one time, it was #1 in the market. So not only are we fighting a formidable competitor in KZZP, we're fighting ourselves in that we're a new station with a new Y95 image: Top Forty. So, that's the uphill struggle we face. We've made great strides, and in the latest book, our cume was up again for the seventh time in a row. We're #4 now 18-34 women; we've come a long way in a short period of time.

Wby is there such a big leak

#### problem in Phoenix?

We've won most of the leak wars, as far as getting the records early. It hasn't necessarily put us in such a favorable light with some of the record companies, and it hasn't happened much lately. But, one of our big claims is playing the new music first and we've got to do that. When we get a chance to jump out on something that's strong early, we get an edge on our competition. As far as the attention that KZZP and Nationwide commands from the industry goes, there is no doubt they carry a big stick and they do use it when it comes to the labels. Although I will tell you this, that's starting to change. There are a lot of labels who don't like this chain drop and chain add crap. It's starting to work against them and we are making some great in-roads with the labels. I mean, let's face it, we're fighting a station that's got ten years of Top Forty in this market and has good relationships with the record companies.

Are you kidding?
That's the only
thing I'm famous for:
hiring Jessica Hahn.

HITS August 7, 1989

YOUR WORST NIGHTMARE RETURNS...

# HITS MAGAZINE THRO ANNIVERSARY ISSUE



# Whiteout

Interview By Gary Graff

# It's no secret

Great White's well on their way to becoming the "Jaws" of rock 'n' roll. Their last album, "Once Bitten," was platinumplus; their latest, "Twice Shy," seems headed that way, thanks to a hit re-make of Ian Hunter's "Once Bitten, Twice Shy" and tours opening for Ratt and co-headlining with Tesla. HITS' man in Motor City Gary Graff took the plunge recently with lead singer Jack Russell, and they both came up all wet.

# I was surprised to see you go out as an opener for Ratt instead of headlining on your own.

We didn't want to push it. The album just came out, and we wanted to see how much it does. We want to cruise into headline status, not jump right into it. You've got a lot of responsibilities when you're headlining, a lot of cost and overhead. Co-headlining with Tesla is nice because we split the overhead, share the responsibility.

# There are probably a lot of people who think of Great White as a band that started in 1987; but you've been recording since 1983. What happened?

Around the time of the "Shot in the Dark" album (1986), radio play was pretty much non-existant. We had one single, "Face The Day," that did O.K., but was nothing great. Some people remembered us from '84, when we toured with Judas Priest, but there were never any standout hits from the albums.

# Did anything change in the actual music-making?

I think the chemistry of the band — when we changed members before "Once Bitten" — just got better. Our songwriting improved, we became more focused. Everyone feels more of the same thing right now

as to what kind of stuff we want to write.

## And what's that?

We want to write songs that we like. The stuff we listen to is blues-oriented rock — Aerosmith, Led Zeppelin, Alice Cooper, Robin Trower, Johnny Winter. That's the stuff we were weaned on. I want to have an album I can put on my own turntable and not cringe for any particular cut and say, "Oh God, I sold out on that song." If we go broke, at least we'll have an album we like.

# Was there pressure in following up "Once Bitten?"

There was and there wasn't. You go in with a better attitude because you've had a successful record, but you still have the attitude like "Are we going to do better than the last album?" We feel like we accomplished what we were out to accomplish, a wider variety of stuff, but still in the same vein. The songs on this album are more subtle, real back to basics.

# How did you end up recording "Once Bitten, Twice Shy?"

We had that in the bag before we decided to call the last album "Once Bitten." We like to know what we're doing; we had this al-



bum named two years ago. We have the next one named, in fact, but I'm not going to tell you what it is.

# Will it still have a shark-theme cover?

Nah. This will be the last of the set. The next cover will be completely different. We wanted these two to be alike, but didn't want to go overboard.

# So you'll be getting rid of the models from the cover, too?

Well, let's not get ridiculous. I mean, beautiful girls are always a plus on an album cover. I've got a giant poster of it on my wall! Some people say to me, "Where's your picture on the album cover?" I tell them, "I'm on the back. Would you rather look at me, or this beautiful girl?"

# Is life as a platinum-plus band different than you thought it would be?

I don't know. Success for me—anything above the ground is a good day. Being able to get up every morning and do something I love to do and be paid for it is success. Nothing really has changed—my alimony payments are bigger.

But I like it. Getting recognized a lot, that stuff you don't mind. If I ever get tired of that, then I become an asshole and better get out of the business. I hear a lot of people complain about it, but you have to ask them, "Isn't that what you wanted two or three years ago?" You can't look a gift horse in the mouth, to use another cliche. God, I feel like Sammy Hagar here (laughs).



# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



# WINNERS

# MOST #1's

- **BATMAN** 1. 2. **BEASTIE BOYS**
- 3. NEW KIDS ON THE BLCK

# MOST TOP 5's

- **BATMAN** 1.
- NEW KIDS ON THE BLCK 2.
- 3. **BEASTIE BOYS**

# MOST TOP 10's

- BATMAN 1.
- 2. **FINE Y CANNIBALS**
- NEW KIDS ON THE BLCK

# DICK ODETTE musicland 700 Retail Stores (Mpls)

# MUSICLAND

- 1. BATMAN
- 2. NEW KIDS ON THE BLCK
- 3. RICHARD MARX
- **BEASTIE BOYS**
- 5. SKID ROW
- 6. PAULA ABDUL
- MILLI VANILLI
- TOM PETTY
- 9. GLORIA ESTEFAN
- 10. GREAT WHITE



CHUCK LEE 225 Retail Stores (Los Angeles)

# WHEREHOUSE

- 1. BEASTIE BOYS
- **MILLI VANILLI**
- 3. NEW KIDS ON THE BLCK
- 4. RICHARD MARX
- 5. PAULA ABDUL 6. GLORIA ESTEFAN
- 7. FINE YOUNG CANNIBALS
- 8. BATMAN
- **BOBBY BROWN**
- 10. TOM PETTY



DEAN FINE 71 Retail Stores (New York)

## RECORD WORLD

- 1. RICHARD MARX
- 2. NEW KIDS ON THE BLCK
- 3. SOUL II SOUL
- 4. PAULA ABDUL
- 5. LL COOL J
- 6. SKID ROW
- **LOVE & ROCKETS**
- 8. FINE YOUNG CANNIBALS
- 9. BATMAN
- 10. MARTIKA



LEW GARRETT (Canton)

## CAMELOT

- 1. NEW KIDS ON THE BLCK
- 2. RICHARD MARX
- SKID ROW
- **GREAT WHITE**
- 5. BATMAN
- 6. LL COOL J
- WARRANT
- PAULA ABDUL
- 9. MILLI VANILLI
- 10. GLORIA ESTEFAN



TOWER RECORDS VIOLED 54 Retail Stores

WENDY GREEN (Sacramento)

# **TOWER NATIONAL**

- 1. BATMAN
- **GLORIA ESTEFAN**
- 3. FINE YOUNG CANNIBALS
- 4. 10,000 MANIACS
- 5. DON HENLEY
- TOM PETTY
- GREENPEACE
- 8. LL COOL J 9. SOUL II SOUL
- 10. SIMPLY RED



DONNA COOKSEY 230 Retail Stores

# SAM GOODY/WEST

- 1. NEW KIDS ON THE BLCK
- 2. BATMAN
- **MILLI VANILLI**
- **PAULA ABDUL**
- 5. RICHARD MARX
- SKID ROW
- **BEASTIE BOYS**
- 8. BOBBY BROWN
- 9. MARTIKA
- 10. M.C. HAMMER



SHELLY TUCKER 600 Accounts (Los Angeles)

- CITY ONE STOP

  1. BEASTIE BOYS
  - 2. THE DOC
  - 3. EPMD
  - 4. HEAVY D
  - 5. ZIGGY MARLEY
  - 6. TWO LIVE CREW
  - **TOO SHORT**
  - 8. SOUL II SOUL
  - 9. LL COOL J
  - 10. NEW KIDS ON THE BLCK



KEN GRAHAM 2023 Rack, Retail & 1-Stop Accts (Amarillo)

# **WESTERN MERCHANDISERS**

- 1. NEW KIDS ON THE BLCK
- 2. SKID ROW
- 3. BATMAN
- 4. RICHARD MARX 5. GREAT WHITE
- 6. MILLI VANILLI
- PAULA ABDUL
- 8. BOBBY BROWN
- **CLINT BLACK** 10. WARRANT

**O TARGET** 

SCOTT LEVIN 379 Stores

# **TARGET**

- 1. BATMAN
- 2. MILLI VANILLI
- 3. BOBBY BROWN
- 4. RICHARD MARX
- 5. NEW KIDS ON THE BLCK
- 6. FINE YOUNG CANNIBALS
- **BEACHES** 8. PAULA ABDUL
- **GHOSTBUSTERS** 9.
- 10. DEBBIE GIBSON

# TOP TEN

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



JEFF COHEN 80 Retail Stores (Boston)

## STRAWBERRIES

- 1. BEASTIE BOYS 2. PAULA ABDUL
- 3. SOUL II SOUL
- 4. NEW KIDS ON THE BLCK 5. SKID ROW
- 6. INDIGO GIRLS
- FINE YOUNG CANNIBALS
- 8. BATMAN
- 9. 10,000 MANIACS
- 10. DON HENLEY

# du beats the

JAY ROSENBERG 27 Retail Stores (New York)

## WIZ

- 1. SOUL II SOUL
- 2. HEAVY D
- 3. BATMAN
- 4. S.MILLS
- 5. BOOGIE DOWN PROD
- 6. GLORIA ESTEFAN
- SURFACE
- 8. FINE YOUNG CANNIBALS
- 9. THIRD WORLD
- 10. BABYFACE

# CENTRAL SOUTH **MUSIC SALES**

TONY ROSS 1500 Accounts (Nashville)

# CENTRAL SOUTH

- 1. NEW KIDS ON THE BLCK
- 2. GREAT WHITE
- 3. SKID ROW
- 4. LL COOL J 5. BATMAN
- TOO SHORT
- **RICHARD MARX**
- MILLI VANILLI
- 9. BOOGIE DOWN PROD
- 10. WARRANT



Rick Shedd Northern Midwest

#### **BEST BUY**

- 1. GREAT WHITE
- 2. BATMAN
- 3. BOBBY BROWN
- 4. PAULA ABDUL
- 5. TOM PETTY 6. FINE YOUNG CANNIBALS
- 7. **RICHARD MARX**
- 8. NEW KIDS ON THE BLCK
- 9. BEACHES
- 10. 10,000 MANIACS



DON JENSEN 93 Rack Accounts (Seattle)

# **ROUND UP**

- 1. NEW KIDS ON THE BLCK
- **GREAT WHITE**
- MILLI VANILLI
- **RICHARD MARX**
- **PAULA ABDUL**
- TOM PETTY
- **BATMAN**
- SKID ROW 8
- **BOBBY BROWN**
- 10. FINE YOUNG CANNIBALS



CINDY BARR 45 Retail Stores (Miami)

# **SPECS**

- 1. GLORIA ESTEFAN
- BATMAN
- **NEW KIDS ON THE BLCK**
- 4.
- PAULA ABDUL MILLI VANILLI 5.
- **RICHARD MARX** 6.
- LL COOL J
- TWO LIVE CREW 8.
- **MADONNA**
- 10. TOM PETTY



JODY PANKHURST 800 Accounts (Omaha)

# RTI ONE STOP

- 1. BEASTIE BOYS
- GREAT BALLS OF FIRE
- **GREAT WHITE**
- GHY 4.
- 5. SKID ROW
- ALICE COOPER 6.
- **BONNIE RAITT**
- **LOVE & ROCKETS**
- 9. 10,000 MANIACS
- 10. WARRANT

PACIFIC COAST ONE-STOP

**BOB KUHLMANN** 300 Accounts (Chatsworth)

# PACIFIC COAST ONE-STOP

- BATMAN
- TWO LIVE CREW
- QUEEN
- **BOBBY BROWN** 4.
- **NENEH CHERRY**
- SIMPLY RED 6. S.NICKS 7.
- 8. **HEAVY D**
- 9. MILLI VANILLI
- 10. SOUL II SOUL

#### PAUL JOHNSON 200 Accounts Pro One-Stop (Phoenix)

- PRO ONE-STOP 1. BEASTIE BOYS
  - 2. BATMAN
  - **RICHARD MARX** 3.
  - **GREAT WHITE**
  - SKID ROW 5.
  - 6.
  - PAULA ABDUL NEW KIDS ON THE BLCK
  - 8. MARTIKA
  - WHITE LION 9.
  - 10. TOM PETTY



LYNN BATCHECK 36 Retail Stores (Columbus)

# **RECORD & TAPE OUTLET**

- 1. GREAT WHITE
- 2. HEAVY D
- TOM PETTY
- BATMAN
- 5. NEW KIDS ON THE BLCK
- BABYFACE
- **RICHARD MARX**
- SOUL II SOUL
- 9. BOBBY BROWN
- 10. DON HENLEY

# **6**) ROSE RECORDS

TOM JACOBSON 15 Retail Stores (Chicago)

# ROSE RECORDS

- 1. BATMAN
- LES MISERABLES
- 3. 10,000 MANIACS
- 4. INDIGO GIRLS
- 5.
- FINE YOUNG CANNIBALS TOM PETTY 6.
- DON HENLEY
- 8. RICHARD MARX LES MISERABLE (RET.)
- 10. BODEANS



JEFF MOSKOW 500 Accounts (Wash D.C.)

# SCHWARTZ BROS

- 1. DON HENLEY
- 2. BATMAN
- 3. BEASTIE BOYS 4. FINE YOUNG CANNIBALS
- 5. TOM PETTY 6. NEW KIDS ON THE BLCK
- **ZIGGY MARLEY** 8. GLORIA ESTEFAN
- 9. BAD ENGLISH
- 10. EPMD

# BY HOLLY GLEASON EXCLUSIVE HITS INTERVIEW WITH FOSTER & LLOYD,

Before there was rock and roll,

there was hillbilly music. It was rural and emotionally charged. When it merged with rhythm and blues, a whole new genre of music was born, one that produced Elvis, The Everly Brothers, Carl Perkins, Johnny Cash, Buddy Holly and Jerry Lee Lewis. Ten years later came the country-rock revolution, which spawned acts like The Byrds, The Flying Burrito Brothers and Poco.

Now there's Foster and Lloyd, a Nashville-based duo one reviewer explained thusly: "If The Byrds and The Beatles had lunch at The Everly Brothers' house and listened to Hank Williams Sr. records, the result would sound not unlike Foster and Lloyd." With "Faster and Llouder," their second lp for RCA-Nashville, the pair have continued to gray the lines between roots country and alternative music, allowing them to walk the line with ease. With Lloyd hailing from Bowling Green, Ky. and Radney Foster coming from Del Rio, Tx., there's no doubt about their ties to country, which is why HITS' Features Editor Holly Gleason — who's always been a sucker for a cowboy — called Nashville recently, where the unsuspecting duo happened to pick up the phone.

Where do you think your music fits? You get airplay on country radio, as well college stations.

Foster: We're a country-rock band, that's trying to make music that encompasses all the influences Bill and I've had over the years.

Lloyd: We've always been into '60s pop and rock and roll, as well as country music — and we're trying to mesh them in a way that works for us. Then we let the industry whiz kids figure out what to do with it.

Don't you think country-rock is a bad name for it?

Lloyd: Well, country-rock can mean a lot of different things to a lot of different people. To some people, it's Marshall Tucker and The Charlie Daniels Band. But, to me, it means The Everlys or Rockpile or The Band, those kinds of acts that merge the two sensibilities

Are you a country act? And what do you think alternative fans respond to?

Foster: The guitar sounds and the harmonies.

the harmonies.
Lloyd: Maybe just the idea that here's a country band doing something different, because — let's face it — country music's been uncool for so long, that now that there are a few acts that stand out, people are noticing. You've got Steve Earle, Lyle Lovett and k.d. lang, who are all doing something

different, yet they're all operating out of the same set of musical principles. I think, too, that people respond to the real bare bones honesty of country music, which is something that seems to be missing in a lot of music now.

Foster: To me, there's an element in country songs that appeals to the heart and the emotion, as well as the intellect.
But, it goes straight for the heart first and foremost, and that emotional directness gives the music an edge that goes beyond guitar sounds.

How'd you two get together?

Lloyd: We were both staff songwriters at MTM, which is a publishing company here in Nashville. In fact, I think I was still working at The Great Escape selling records, because I really didn't have a lot going on. Of course, neither did Radney, which is kinda how we ended up writing — we were the only two young writers at MTM who really didn't have all these existing relationships, so we were forced to start our own.

With all this fragmented exposure, who turns out for your shows?
Foster: On the alternative side, we seem to get a lot of college kids, and people who are real adventurous about what they listen to. On the country side, it seems to be the Hank Williams Jr. fan in the pick-up truck, the kind who likes to get a little

rowdy. It's an interesting mix, to say the least.

Do you think it's difficult for the average person to relate to country music?

Lloyd: It's difficult to tell. I'm not sure people identify with the lifestyle or the music as a whole. Take a guy from Queens, New York — he doesn't care about the music, because it's "the new thing." Jumping on the band wagon of what's hip...that just isn't what motivates him, and country living has nothing to do with his reality.

Foster: Yeah, but a lot of people relate to that sense of freedom, wanting to just blow everything out and drive as fast as they can on a back road. That's the common denominator.

How do you overcome the stigma most people have about country music?

Lloyd: You just make the best music you can, and you hope that it will get out there enough so people will hear it. We're becoming more exposed through those alternative outlets — and it's nice because they have the freedom to play music they like and believe in, as opposed to worrying about whether something's too rock or too country or too pop for their format.

With all the pop and rock influences you have, what makes you country?

Foster: (laughter) Shoot, darlin', listen to me talk. I could never pass myself off as anything but country, with a twang like this!

Lloyd: I think it comes from where we grew up, the whole cultural thing of the South. I mean, even though I grew up playing in illegitimate rock and roll bands, falling asleep in school on Friday morning 'cause our bar gig was Thursday, Friday and Saturday night, there's something about that music that's a part of you. And you find that it becomes a habit ...

Foster: ...and as the habit grows, the habit starts leaving fewer options.

59



# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

The Beastie Boys coming flying out of the chute to take this week's honors. Many of the reports are already charted, including numerous Top Five and even #1 mentions. Ziggy Marley, the reigning reggae king is back and sell-

ing well out of the chute. The Bee Gees Top 40 comeback has now converted immediately to album sales. And, speaking of comebacks, don't discount the return of Alice Cooper. It's starting well, with big MTV support.

#### **WINNERS BEASTIE BOYS** (Capitol C1-91743) 76% **POGUES** (Atl 91225) 22% 49% **ZIGGY MARLEY** (Virgin 91256) E.P.M.D. (Fresh 82006) 14% **BEE GEES** (WB 25887) 36% **BABYFACE** (Epic 45288) 12% **ALICE COOPER** (CBS 45137) 34% 9 **WEIRD AL** (CBS 45265) 11% D.O.C. (Atl 91275) 24% 10 **TREVOR RABIN** (Elektra 60781-1) 10%

## ANGOTT ONE-STOP / FRANK DAVIS / DETROIT

Babyface

Gloria Estefan

D.O.C.

E.P.M.D.

Do The Right Thing

Pop Will Eat Itself

Soul II Soul

# ARROW DISTRIBUTORS / TONY

BRENNER / SOLON, OHIO

Alice Cooper

John Cafferty

Weird Al Mr Big

Beastie Boys

# ASSOCIATED ONE-STOP/AN-

GELA SINGER / PHOENIX

Bee Gees

Ziggy Marley

Beastie Boys

Pogues

E.P.M.D.

Dirty Looks

## BUZZARD'S NEST / JIM

JOHNSON / COLUMBUS

**Bang Tango** 

**Beastie Boys** 

Ziggy Marley

Alice Cooper

#### CAMELOT/LEW GARRET/

CANTON

Beastie Boys

Dangerous Toys

Jeff Healey

Grayson Hugh

# CD ONE-STOP / JAY FINK /

CONN

Love & Rockets

Martika

Stevie Ray Vaughan

Bad English

Grayson Hugh

## CENTRAL SOUTH / TONY ROSS

/NASHVILLE Real Life

Beastie Boys

Alice Cooper

Jason & Scorchers

B-52's

# CMI, ONE-STOP / MIKE CLARK /

ST. LOUIS

D.O.C

Beastie Boys

Tora Tora

Trevor Rabin

Texas

## FACE THE MUSIC / KEN

MACIVER / ROCHESTER, MN

**Beastie Boys** 

Ziggy Marley

Dirty Looks

**EZO** 

Alice Cooper

# FLIPSIDE / DAVID SLANIA /

**CHICAGO** 

Beastie Boys

Weird Al

Alice Cooper

Ziggy Marley Trevor Rabin

John Cafferty

Nikki

GALAXY ONE-STOP / KEVIN

JAKIELA / PITTSBURG

Beastie Boys

Alice Cooper

Bee Gees

Dirty Looks

Pogues

Ziggy Marley

D.O.C.

## GALGANO ONE-STOP / KEITH

MEDIN / CHICAGO

Trevor Rabin

Bee Gees

Beastie Boys

#### HARVARD CO-OP / DAVID SIBEL

/ BOSTON

**Pogues** 

Chris Isaak

Ziggy Marley

Boogie Down Prod

Goodbye Mr McKenzie

Jason & Scorchers

Pop Will Eat Itself

# HOUSE OF GUITARS / KIM

SIMMONS / ROCHESTER

Alice Cooper

Trevor Rabin

Tangier

Vain

# KARMA / DAVE WATSON / IN-

DIANAPOLIS

Junkyard

Beastie Boys Gloria Estefan

Tangier

Stage Dolls

# LIEBERMAN / LINDA METZ /

MT. LAUREL

Soul II Soul

Ziggy Marley

Texas

Beastie Boys

John Cafferty

## LIEBERMAN-NATL / DUSTY

BOWLING / MPLS

Great Balls Of Fire

Jimmy Buffett

Cher

Bee Gees

**Bullet Boys** 

Weird Al

# MOBY DISC/BOB SAY/LOS

**ANGELES** 

Beastie Boys

Pogues

Ziggy Marley

The Call Bauhaus

# MUSIC PEOPLE / NANCY LEWIS

/OAKLAND

Beastie Boys

Ziggy Marley

**Pogues** 

Bee Gees Alice Cooper

# MUSICIAND / DICK ODETTE /

**MINNEAPOLIS** 

Beastie Boys

D.O.C.

Don Henley Ziggy Marley

Weird Al

Tora Tora

Bee Gees



# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

# NAVARRE / MICHAEL TOPPE /

**MINNEAPOLIS** 

D.O.C

Alice Cooper

Beastie Boys

Grayson Hugh

Ghostbusters II

Heavy D

# PACIFIC COAST ONE-STOP /

RICH LOCKWOOD / CATSWORTH

Ziggy Marley

**Pogues** 

Beastie Boys

Bee Gees

Jimmy Buffett

# PLASTIC FANTASTIC / DAVID

CASTLEMAN / PHILA

Beatie Boys

Ziggy Marley

Pogues

Hoodoo Gurus

Indigo Girls

## PRO ONE-STOP / PAUL

JOHNSON / TEMPE

Beastie Boys

Skid Row Soul II Soul

Simply Red

EZO

Ziggy Marley

**Pogues** 

#### O RECORDS & VIDEO /

GERALD BAIN / MIAMI

Beastie Boys

Ziggy Marley Bee Gees

James Brown

Yellowjackets

RADIO DOCTORS / KATHY

# STAMM / MILWAUKEE

**Beastie Boys** 

Alice Cooper

Ziggy Marley

Bee Gees

Pogues Grayson Hugh

RECORD & TAPE OUTLET /

#### MARC MERCURIO / OHIO

Gloria Estefan

Beastie Boys

Bee Gees Cher

Babyface

# RECORD WORLD / DEAN FINE /

**NEW YORK** 

Beastie Boys

Ziggy Marley

Pogues

Alice Cooper John Cafferty

Bee Gees

ROSE RECORDS / TOM JACOB-

SON/CHICAGO

Skid Row

Foster & Lloyd

George Benson

Pop Will Eat Itself

# ROUNDUP/LAURA AVERY/

SEATTLE Boogie Down Prod

2 Live Crew

Bodeans

**Beastie Boys** 

RTI ONE-STOP / JODY

PANKHURST/OMAHA

Alice Cooper

Lizzy Borden

Guy

Dirty Looks

# SAM GOODY-WEST / DONNA

COOKSEY / LOS ANGELES Beastie Boys

Tom Petty

Ziggy Marley

D.O.C. Donny Osmond

Alice Cooper

Babyface

## SCHWARTZ BROS / JEFF MOS-

KOW / WASH D.C.

E.P.M.D.

Beastie Boys

Ziggy Marley

Mr Big **Tangier** 

Warrant

# SEA-PORT ONE-STOP / VICKI

OLIVEIRA / PORTLAND

Alice Cooper

Beastie Boys

Bee Gees D.O.C.

**Pogues** 

Dirty Looks

SHOW INDUSTRIES / SHELLY

TUCKER/LA

Ziggy Marley

Bee Gees D.O.C.

Beastie Boys

E.P.M.D.

Alice Cooper

SOUND OF / LANCE KING /

**PHILADELPHIA** 

David Peaston

Red Head King Pins

Ziggy Marley Pat Metheny

Inner City

SOUND WAREHOUSE / TRACY

DONIHOO / DALLAS

Gloria Estefan

Babyface

**Bad English** 

SOUTHWEST WHOLESALE / ROBERT RICHARDSON /

HOUSTON

Beastie Boys E.P.M.D

DOC

Gorky Park

# SPECS / CINDY BARR / MIAMI

Beastie Boys

Ziggy Marley

Bee Gees **Tuff Crew** 

STRAWBERRIES / JEFF COHEN /

**BOSTON** Beastie Boys

E.P.M.D.

Alice Cooper

Ziggy Marley

Pogues Weird Al

Texas

# STREETSIDE / DAVE MATHES /

ST. LOUIS

Beastie Boys

Ziggy Marley

Fetchin Bones

George Clinton Do The Right Thing

# THE WIZ / JAY ROSENBERG /

**NEW YORK** Chuckii Booker

Neneh Cherry

24/7 Spyz

Sharon Bryant

# Mr Big

TOWER/NATL. / WENDY GREEN

/ SACRAMENTO

Van Morrison

George Benson Babyface

Martin Gore

Beastie Boys

# TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO /

**BUFFALO** D.O.C.

E.P.M.D.

Babyface

Gloria Estefan Beastie Boys

# Stevie Ray Vaughan TRANSWORLD / DAVE ROY /

ALBANY

D.O.C.

Ziggy Marley

Bee Gees Alice Cooper

Danger Danger Beastie Boys

Jeff Healey

# TURTLES / ROBIN SHANNON /

**ATLANTA** 

Beastie Boys

Carole King Steve Morse

Jeff Healey

Warrant

Grayson Hugh Chuckii Booker

# UNIQUE RECORD DIS-

TRIBUTORS / IRV CHAFFERDET

/ NEW HYDE PARK

Malcolm Mclaren

Sharon Bryant

D.O.C.

Steve Hurley Bee Gees

# Red Flag UNIVERSAL ONE-STOP/

DEBBO HOUGHTON /

**PHILADELPHIA** Beastie Boys

**Bodeans** 

Third World Bang Tango

# B-52's

VINYL VENDORS / VALERIE EL-

LIOTT / KALAMAZOO

Beastie Boys

Alice Cooper D.O.C.

E.P.M.D.

Bee Gees Trevor Rabin

# When Harry Met Sally

WALL TO WALL / BEN BRENT / PHII A

Lizzy Borden

Tangier

**Beastie Boys** Ziggy Marley

Trevor Rabin

WHEREHOUSE / BOB BELL / LA

Beastie Boys D.O.C

Ziggy Marley When Harry Met Sally

#### Alice Cooper Weird Al

Bee Gees WILMI SALES CORP / MICHAEL

SMITH / NEW YORK

Starship **Bauhaus** 

Bee Gees Ziggy Marley Beastie Boys

Alice Cooper

ZIPS / RICK ANDRADE / TUCSON Pop Will Eat Itself

Bee Gees

Babyface

Beastie Boys Ziggy Marley

Hoodoo Gurus Jason & Scorchers



62



# TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

The top five holds tight this week and tightens up a bit behind **Prince**'s lead. **Beastie Boys** is the big story as their debut on Capitol explodes on at #16, with multiple #1 mentions. This week's other new entry in the rap

sweepstakes is Ruthless/Atlantic's D.O.C., an Eazy E production. Also note the continued growth on Indigo Girls, now up to #34.

| LAST THIS WEEK WEEK | ARTIST           | ΠΙLE              | LABEL               | COMMENTS               | POWER<br>INDEX |
|---------------------|------------------|-------------------|---------------------|------------------------|----------------|
| 1 1                 | PRINCE           | BATMAN            | W. Bros 25936-1     | Six weeks and counting | 100.6          |
| 2 2                 | NEW KIDS ON THE  | HANGIN' TOUGH     | Col FC 40985        | Title cut exploding    | 95.5           |
| 3 3                 | RICHARD MARX     | REPEAT OFFENDER   | EMI 90380           | 45 monstrous           | 71.9           |
| 4 4                 | FINE Y CANNIBALS | THE RAW AND THE   | IRS/MCA 6273        | New single breaking    | 61.3           |
| 5 5                 | PAULA ABDUL      | FOREVER YOUR GIRL | Virgin 90943        | Top 10 single leads    | 56.8           |
| 8 6                 | GREAT WHITE      | TWICE SHY         | Capitol 90646       | Top 10 single leads    | 54.4           |
| 7 7                 | MILLI VANILLI    | GIRL YOU KNOW     | Arista 8592         | New single exploding   | 54.2           |
| 10 8                | TOM PETTY        | FULL MOON FEVER   | MCA 6253            | Single breaking        | 53.8           |
| 6 9                 | BOBBY BROWN      | DON'T BE CRUEL    | MCA 42185           | New 45 due shortly     | 52.3           |
| 11 10               | SKID ROW         | SKID ROW          | Atlantic 81936      | "18 And Life" leads    | 50.2           |
| 9 11                | LLCOOLJ          | WALKIN' WITH      | Col/Def 45274       | Hot 45 leads           | 49.2           |
| 14 12               | GLORIA ESTEFAN   | CUTS BOTH WAYS    | Epic 45217          | Smash 45 leads         | 46.8           |
| 13 13               | DON HENLEY       | END OF THE        | Geffen 24217        | Steady                 | 43.6           |
| 12 14               | MADONNA          | LIKE A PRAYER     | Warner Bros 25844-1 | Slipping               | 37.9           |
| 16 15               | SOUL II SOUL     | KEEP ON MOVIN'    | Virgin 91267        | Smash                  | 36.5           |
| 16                  | BEASTIE BOYS     | PAUL'S BOUTIQUE   | Capitol C1-92844    | Rock rappers are hot   | 36.0           |
| 18 17               | MARTIKA          | MARTIKA           | Columbia 44290      | Monster single leads   | 34.3           |
| 17 18               | 10,000 MANIACS   | BLIND MAN'S ZOO   | Elektra 60815-1     | 45 building            | 34.1           |
| 20 19               | LOVE & ROCKETS   | LOVE & ROCKETS    | B. Banq/RCA 9715    | Top 5 single leads     | 29.8           |
| 24 20               | WARRANT          | DIRTY, ROTTEN     | Columbia 44383      | New 45 exploding       | 29.8           |
| 15 21               | GHOSTBUSTERS II  | SOUNDTRACK        | MCA 6306            | Multiple singles       | 28.2           |
| 26 22               | SIMPLY RED       | A NEW FLAME       | Elektra 9 60828-1   | Ready for new single   | 27.5           |
| 21 23               | HEAVY D          | BIG TIME          | MCA 42302           | 45 just out pop        | 26.3           |
| <b>33 24</b>        | 2 LIVE CREW      | AS NASTY AS       | L Skywalker XR107   | More nasty sales       | 25.7           |
| 19 25               | BEACHES          | SOUNDTRACK        | Atlantic 81933      | Slipping a little      | 23.8           |

**HITS** August 7, 1989



# E-MERGING IN A BIG WAY



**HOWARD JONES** "The Prisoner"

from the CROSS THAT LINE album.

**KWSS** 

20-17

20-17

21-18

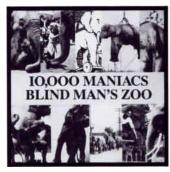
22-19

26-22

**33-30 HITS TOP FIFTY SINGLES!** 

**MTV ACTIVE!** 92X 9-6 **WMJQ** VH1 MEDIUM! **KROQ** 18-12 **WZPL** KUBE add 17-12 WLOL **Q95** Y108 add **KRBE** 18-14 **KWOD** 

**WMMS** 

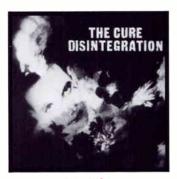


10,000 MANIACS "Trouble Me"

from the GOLD BLIND MAN'S ZOO album.

2 HITS POST MODERN! **118 HITS TOP FIFTY ALBUMS!** 

MTV ACTIVE! **WXKS** #2 VH1 MEDIUM! **KISN** #7 WMJQ 11-9 WCIL add Q95 21-16 **PWR99** deb 30 **KUBE** 25-20



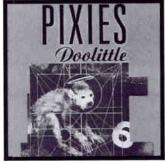
"Love Song"

from the GOLD DISINTEGRATION album.

**CROSSOVERS WINNER! EARPICKS WINNER!** 

6 HITS POST MODERN! 3531 HITS TOP FIFTY ALBUMS! DEBUT HITS TOP FIFTY SINGLES! ONE OF THE MOST ADDED! ON TOUR NOW! MONSTER SALES!

**WXKS** add **PWR99** add **WKSE** add **KCPX** add **KKFR** add



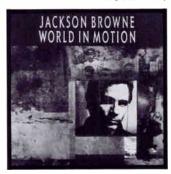
18-14

**PIXIES** "Here Comes Your Man"

from the DOOLITTLE album.

HITS POST MODERN! MTV BUZZ BIN 4 WEEKS! ON TOUR WITH THE CURE! OVER 100,000 SOLD!

**BREAKING AT: WNVZ** add **KFMW** KITS



**JACKSON BROWNE** "Anything Can Happen" from the WORLD IN MOTION album.

ON ARSENIO HALL AUGUST 8. **KYRK** add **KHTY** add



MIKE + THE MECHANICS "Revolution"

from the forthcoming Original Motion Picture Soundtrock RUDE AWAKENING.

K104 **BREAKING AT:** add **KEGL** add **KEGL** WCCK **KZZU** add

When you play it, say it!

DAN QUAYLE COUNTDOWN:

**400** 

1265 days to go

TIME\* IS ON OUR SIDE... AT ELEKTRA CASSETTES, COMPACT DISCS AND RECORDS.







# TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

| LACT         | TUIC | Based on sales of  | albums, tapes and CD'S from | t the nation's leading record |                          | POWER |
|--------------|------|--------------------|-----------------------------|-------------------------------|--------------------------|-------|
| LAST<br>WEEK | WEEK | ARTIST             | TITLE                       | LABEL                         |                          | NDEX  |
| 27           | 26   | BON JOVI           | NEW JERSEY                  | Mercury 836345-1              | Top 10 single leads      | 23.1  |
| 23           | 27   | WHITE LION         | BIG GAME                    | Atlantic 81969                | Hot video                | 22.3  |
| 28           | 28   | MC HAMMER          | LET'S GET IT                | Capitol 90924                 | Rap sales                | 22.2  |
| 32           | 29   | DOOBIE BROTHERS    | CYCLES                      | Capitol 91743                 | New 45 out               | 17.9  |
| 22           | 30   | STEVIE NICKS       | OTHER SIDE OF THE           | Atl/Modern 91245              | New single out           | 17.5  |
| 35           | 31   | CURE               | DISINTEGRATION              | Elektra 960855-1              | New 45 could go distance | 17.1  |
| 29           | 32   | CULT               | SONIC TEMPLE                | Reprise 25871                 | Falling now              | 17.0  |
| 25           | 33   | BOOGIE DOWN PROD.  | GHETTO MUSIC                | RCA/Jive 1187                 | Rap sales                | 17.0  |
| 40           | 34   | INDIGO GIRLS       | INDIGO GIRLS                | Epic 45044                    | Single breaking          | 16.4  |
| 39           | 35   | BONNIE RAITT       | NICK OF TIME                | Capitol 91268                 | Up this week             | 15.8  |
| 44           | 36   | STEVIE RAY VAUGHAN | IN STEP                     | Epic 45024                    | Up week                  | 15.6  |
| 30           | 37   | GUY                | GUY                         | MCA 42176                     | Down this week           | 15.0  |
| 42           | 38   | NWA & POSSE        | STRAIGHT OUT                | Priority 57102                | More rap                 | 14.6  |
| 34           | 39   | DEBBIE GIBSON      | ELECTRIC YOUTH              | Atlantic 81932                | Hot 45 leads             | 13.1  |
| 46           | 40   | WINGER             | WINGER                      | Atlantic 81867                | Hot 45 leads             | 12.6  |
| 36           | 41   | EXPOSE             | WHAT YOU DON'T              | Arista 8532                   | New single shipping      | 12.5  |
| 31           | 42   | J C MELLENCAMP     | BIG DADDY                   | Mercury 838220                | Slipping                 | 12.3  |
| 41           | 43   | ROB BASE           | IT TAKES TWO                | Profile 1267                  | Up and down              | 11.6  |
| 48           | 44   | TOO SHORT          | LIFE IS                     | Jive/RCA 1149-1-J             | Rap                      | 11.5  |
|              | 45   | THE D.O.C.         | NO ONE CAN DO IT            | Ruthless/Atl 91275-1          | Produced by Eazy-E       | 11.3  |
| 47           | 46   | GUNS N' ROSES      | APPETITE FOR                | Geffen GHS 24148              | Steady sales             | 11.3  |
| 38           | 47   | A.B.W.& H.         | A.B.W.& H.                  | Arista 8590                   | Used to be Yes           | 11.2  |
| 50           | 48   | DINO               | 2417                        | 4th & B'wy/Isl 4011           | Top 10 single leads      | 10.8  |
| 49           | 49   | MR BIG             | MR BIG                      | Atlantic 81990                | Rock                     | 10.5  |
| 37           | 50   | KOOL MOE DEE       | KNOWLEDGE IS KING           | Jive/RCA 1182-4-J             | Falling now              | 9.9   |
|              |      |                    |                             |                               |                          |       |

# **NEXT UP**

SURFACE (Columbia)
ROD STEWART (WB)
STEPHANIE MILLS (MCA)
NENEH CHERRY (Virgin)

BABYFACE (Epic)
GREAT BALLS OF FIRE (Polydor)
ZIGGY MARLEY (Virgin)
DO THE RIGHT THING (Motown)

# MICHAEL MORALES

"What I Like About You" from the album MICHAEL MORALES

FLASHMAKER!

WPRR

**WZKX** 

add

add

27



# 50 ADDS INCLUDING:

WZOU add Y107 PRO-FM add **KJ103** Q102 add KKYK **B**97 add WKSI **KTFM** add KSND KSAQ add **KZZU BJ105** 

add

WBBQ

add KF95 add K106 add KTUX add WKRZ add KATM add **G98** add **KBFM** 

WSKZ

add **KPAT** add **KWTX** add **OK95** add Q104 add WBNQ add **WDBR** 

**WJMX** 

add

add

add add **Z95** add add WHHY add

add

add

add

deb KEGL 11-9 K92 28-24 WQXA 33-30

SARAYA

"Love Has Taken Its Toll"

from the album SARAYA



WKDD add WMHE add WRCK add WSKZ deb 30 95XIL deb 38 **KPAT** deb

92X **KXXR** WQUT **KDWZ** WMMS KATM

KZZU

12-7 **WPHR** 10-8 13-8 10-9 **WIBW** 16-11 **WPFM** 23-17 KIXY 24-20

29-26 **KMOK** 30-26 100KHI 32-27 33-28 33-29

36-31

38-32

**BREAKING AT:** KEGL KUBE

**KXXR** KWOD WKSE

# WATERFRONT

"Nature Of Love" from the album WATERFRONT

**B97** add 95XIL add **KCPX** add **KWNZ** add K98 add WDLX add WRVQ add WNYP add KTUX add **WYCR** add WTHT add KKMG add

95XXX

LASHMAKER!



PWR99 deb 26 **OK95** deb 34 KKYK Y107 deb 26-23 29 WXKS deb 35 FM104 **WDBR** deb 28-25 30 WZOU deb 35 WPFR WAEB deb 35-28 31 WJMX deb **WWFX** 37 KZOU deb 33-28 32 KZZU deb Q104 37 WJAD deb 33-28 33 WNYZ deb 38 SLY96 36-30



35-30

38-33

100KHI

KSND





# MOVIE SCORES

|    | TITLE                  | WEEKEND<br>GROSS | PER SCREEN<br>AVERAGE | TOTAL<br>GROSS | SOUNDTRACK<br>INFO            |
|----|------------------------|------------------|-----------------------|----------------|-------------------------------|
| I  | TURNER & HOOCH         | 12.2m            | 6506                  | 12.2m          |                               |
| 2  | LETHAL WEAPON 2        | 10.4m            | 5684                  | 88.8m          | Soundtrack on WB.             |
| 3  | BATMAN                 | 9.0m             | 4068                  | 202.9m         | Soundtrack & Prince 45 on WB. |
| 4  | WHEN HARRY MET SALLY   | 7.9m             | 9501                  | 24.2m          | Soundtrack on Columbia.       |
| 5  | FRIDAY 13TH: PART VIII | 6.3m             | 3714                  | 6.3m           |                               |
| 6  | HONEY, I SHRUNK        | 4.6m             | 3091                  | 95.4m          |                               |
| 7  | LICENCE TO KILL        | 3.4m             | 2262                  | 24.3m          |                               |
| 8  | INDIANA JONES          | 2.8m             | 2339                  | 177.0m         | Soundtrack on WB.             |
| 9  | DEAD POET'S SOCIETY    | 2.6m             | 2628                  | 74.7m          |                               |
| 10 | PETER PAN              | 2.3m             | 1638                  | 19.4m          |                               |

# WAVELENGTH

# by Lenny Beer & Mike Murphy

Top news of the week has KOST's Liz Kiley landing the much coveted KFAC Los Angeles position. She officially starts on August 14th. No announcement with regard to call letter change/ timing of format change/ or exact format. Kiley told us, "We may call it KJAP. The all Jewish-woman format. We'll play clothing songs on Mondays, nails on Tuesdays, hair on Wednesdays, and we will have no K-Mart special advertising"..... Those sweeping changes we predicted in Atlanta at 94Q began last Friday with the firing of four employees. The action will continue hot and heavy this week ..... The shocker of the week has KCPW Kansas City changing format to oldies after three consecutive up books. Dene Hallam will

remain, but don't be surprised to see MD Deena Yasner moving on..... The WKSE Buffalo sweepstakes are over. The winner is current G105 Raleigh PD Mike Edwards, who will begin in 30 days..... EZ Communications is putting its properties in New Orleans, Jacksonville and Charlotte up for auction to raise capital for larger market acquisitions..... Magic Matt Alan makes the move to LA to handle afternoon drive for KIIS-FM..... Let's hear it for the LA Clippers, who have bungled another one, as #2 overall pick Danny Ferry signs to play in Italy..... MD Cadillac Jack from WAPE Jacksonville lands the PD slot at KKSS Albuquerque. Doug Hudson will be taking over the MD opening at the APE..... PD

Jay Flannery is out at WNYZ Utica. Jeff Crowe takes over..... Hollywood Haze has been upped to PD at KNIN Wichita Falls..... Ken Benson from WQQY Saratoga lands the PD job at WTHT Portland ..... The Indigo Girls elpee and 45 just keep getting bigger. Beginning phones, excellent call outs, good movement and strong sales continue..... Kim Freeman from Profile Records joins the Atlantic national promo team..... Bobby Gutierrez exits KKSS Albuquerque for afternoons at KEZB El Paso ..... Paul Brown from 93QID Alexandria moves to KBIU Lake Charles for nights..... Congrats to WKBQ PD Lyndon Abell & wife Kathy on the birth of son Tyler, 7/28. Also to Epic's Jack Isquith and wife Natalie on the

birth of son Elias, 8/2..... Blowin' In The Wind: Clarke Brown, Rick Gillette, Steve Kelly, Waylon Richards and Brian Philips..... And, here's Liz Kiley — armed, dangerous and ready to operate at KFAC.



HITS August 7, 1989

