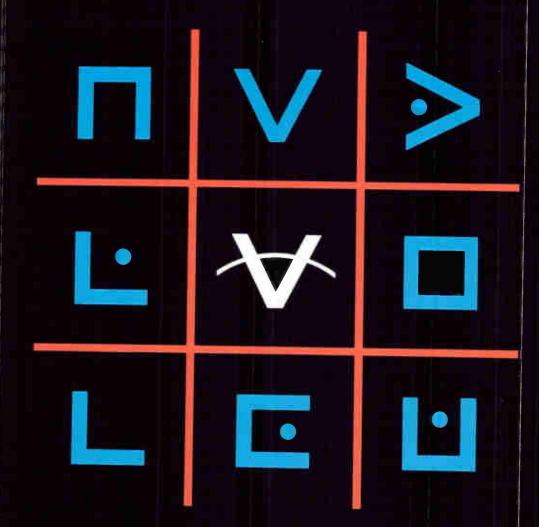


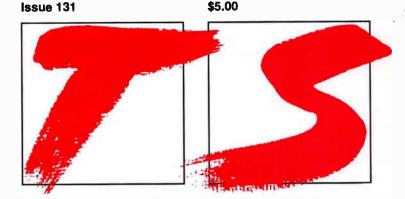
# THE OUTFIELD



VOICES OF BABYLON







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**COLOR WEST** 

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### SINGLES

It's still Debbie. Maybe it'll always be Debbie. Maybe it always should be Debbie. Gosh, we love Debbie. Why won't she even call us, or write??

### DIALOGUE

30 Mm-mm good! Delicious Vinyl's Matt Dike and Mike Ross are rapping all the way to the bank. Hits' homeboy Roy Trakin gets a taste.

Rick Cummings, P.D. at WENS in Indianapolis and National P.D. for Emmis, shares some Hoosier wisdom with Hits' Danny Ostrow, who could use anything the guy can spare.

Was (Not Was) are interviewed by our man in Singapore, Gerrie (Not Gerrie) Lim.

#### ALBUMS

Letters

While Debbie Gibson still dominates, the Fine Young Cannibals have joined Bobby Brown and new prexy Al Teller in the upper regions of chartdom.

Flashmakers Madonna in a romp.	22	Earpicks Madonna, of course.	44
Crossovers	26	Post Modern	37
What's your favorite "c	colour",	XTC starts to sell, BIG.	
baby? Requests	28	Breakouts	60
Living Colour is huge.		Cannibals and XTC.	
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Mini-Mugs	18	Mini-Mugs	54
Far Truths	19	Movie Scores	66

19

Wavelength

#### **Sniffing Glew**



E/P/A head man Dave Glew was a man with a mission when he came to the label, and that mission has finally been accomplished — the complete triumph of Living Colour, now firmly established as a force in the world of rock, as is the man behind the scenes who made it all happen with patient persistence. He's the hottest thing from Cleveland since the '54 Indians won 108 games.

#### On The Cover

Toronto's Cowboy Junkies are a unique phenomenon. Their "Trinity Session" LP is "quietly" climbing up our Top 50 chart, thanks to critical kudos and Post-Modern huzzahs.



# TOP FIFTY SINGLES

Based on a combination of sales and airplay

If you are wondering if there are records out there that can compete with **Debbie Gibson**, then we recommend you keep a close eye on both the **Bangles** and **Roxette**. Both appear to have the stuff to go the distance. Also, **Fine**  **Young Cannibals** are smoking now and gaining big momentum as they make their move for the top ten. Their album is exploding also, and their time has come.

	THIS				
WEEK	WEEK	ARTIST	TITLE	LABEL	COMMENTS
1	1	DEBBIE GIBSON	LOST IN YOUR EYES	Atlantic 7-88970	Lp still #1
2	2	MIKE & MECHANICS	THE LIVING YEARS	Atlantic 7-88964	Leading hot Lp
3	3	BOBBY BROWN	RONI	MCA 53463	Hot 45 sales
7	4	BANGLES	ETERNAL FLAME	Columbia 38-68533	Turning Lp around
6	5	MILLI VANILLI	GIRL YOU KNOW	Arista ASI-9781	Smash
8	6	ROD STEWART	MY HEART CAN'T	Warner Bros 7-27729	Leading hot Lp
10	7	ROXETTE	THE LOOK	EMI PB-50190	Huge
5	8	GUNS N' ROSES	PARADISE CITY	Geffen 7-27570-A	Slipping
4	9	NEW KIDS ON THE	YOU GOT IT	Columbia 38-08092	Lp exploding
12	10	ANITA BAKER	JUST BECAUSE	Elektra 7-69327	Breaking big in sales
9	111	PAULA ABDUL	STRAIGHT UP	Virgin 7-99256	New 45 breaking
14	12	BREATHE	DON'T TELL ME LIES	A&M AM 1267	Steady increases
21	13	F Y CANNIBALS	SHE DRIVES ME CRAZY	IRS/MCA 53483	Leading smash Lp
18	14	KARYN WHITE	SUPERWOMAN	W Bros 27783	Gaining fast
16	15	CHICAGO	YOU'RE NOT ALONE	Reprise 7-027757-A	Steady growth
111	16	SHEENA EASTON	THE LOVER IN ME	MCA 53416	Falling
19	17	VANESSA WILLIAMS	DREAMIN'	Polydor 871078-7	Selling well
20	18	REM	STAND	W Bros 92788	Selling singles
22	19	WAS NOT WAS	WALK THE DINOSAUR	Chrysalis 43331	Breaking big
25	20	MARTIKA	MORE THAN YOU KNOW	Columbia 38-08103	Significant gains
13	21	KON KAN	I BEG YOUR PARDON	Atlantic 7-88969	Slipping
15	22	WILSON/ZANDER	SURRENDER TO ME	Capitol P-B-44288	From "Tequila Sunrise"
34	23	TONE LOC	FUNKY	D Vinyl/IsI N/A	Lp #2
31	24	POISON	YOUR MAMA DON'T	Enig/Cap B-44293	Hot remake
30	25	ROY ORBISON	YOU GOT IT	Virgin 7-99245	Leading hot Lp

# "Just The Hits, Ma'am."

# Enya "Orinoco Flow (Sail Away)" Visual Power On VH1 Also On From The Debut Album Watermark

LP NOW GOLD!

**FLASHMAKERS WINNER! B**HITS POST MODERN! 34 HITS TOP FIFTY SINGLES! 24-19 HITS TOP FIFTY ALBUMS! **DEBUT 38\* R&R!** ON OVER 120 TOP 40 STATIONS!

9-7 **PWR99** add CKOL 92Q add **WMJQ** 15-9 (hot) **KZOU** add **WXKS** #10 **WINK** add 92X 16-12 **WPST** add **KXYQ** 29-24 add **KYNO** 

**PWR96** deb 23

**#1 NEW AND ACTIVE!** 



KOZE 3-1 (hot) **WIBW** 6-3 (hot) **KTRS** 9-6 (hot) K106

### Cher & Peter Cetera "After All

(Love Theme From 'Chances Are')"

The Single From The Tri-Star Pictures Film "Chances Are" Starring Cybill Shepherd and Robert Downey, Ir.

30\*-21\* R&R A/C!

49-48 HITS TOP FIFTY SINGLES! MOVIE OPENS THIS WEEK IN OVER 1200 THEATRES NATIONWIDE.

**WAVA** add PRO-FM add

WFMF WNCI add @35 94TYX KTFM add KISN

**WDJX** add CKOI

add @34 **PWR99** @35 add **KDWB** add **KCPW** add **KWSS** 

deb 19 Y97 deb 27 WKTI deb 29 WBCY deb 33 WNNK

**KEGL** 

**KXXR** 

KATM

**WROQ** 

**Y97** 

27-18 26-21 33-24

**deb 17** 

6-5 (hot)

18-15 (hot)

29-19

24-20

Y106 **WLOL WCGQ** 36-24 **KZZU** 



35-28

31-28

35-28

# Chris Rea "Working On It"

The New Single From The Album New Light Through Old Windows **CROSSOVER!** 

**#1 AOR TRACK AND TOP 5 MOST REQUESTED TRACK! NOW CROSSING AT TOP 40!** 

LP SALES OVER 1,400,000 WORLDWIDE!

KSND	add	WPFM	add			
KZZU	add	WPFR	add		WQUT	deb 32
KF95	add	WQUT	add	@32	OK95	deb 34
FM104	add	KYYA	add		<b>KFMW</b>	deb 39







# Geffen Records: It's Our Job





# TOP FIFTY SINGLES

Based on a combination of sales and airplay

LAST THIS				
WEEK WEEK	ARTIST	TITLE	LABEL	COMMENTS
26 26	EDDIE MONEY	THE LOVE IN YOUR	Columbia 38-68532	Steady
29 27	LUTHER VANDROSS	SHE WON'T TALK TO	Epic 34-08513	Steady increases
41 28	DEON ESTUS	HEAVEN HELP ME	Mika/Poly 871358-7	With George Michael
32 29	ANIMOTION	ROOM TO MOVE	Polydor 8714187	Spreading quickly
35 30	SWEET SENSATION	SINCERELY YOURS	Atco 799246	Huge 12" sales
31	MADONNA	LIKE A PRAYER	W.Bros 27539	Nice to have her back
42 32	SA-FIRE	THINKING OF YOU	Mercury 872 503-1	Good moves at top 40
33 33	VIXEN	CRYIN'	EMI 50167	Metal maidens
36 34	ENYA	ORINOCO FLOW	Geffen 24233	Good sales on 45
37 35	DEF LEPPARD	ROCKET	Mercury 872614-7	Hot rock
40 36	.38 SPECIAL	SECOND CHANCE	A&M 1273	Hot ballad
38 37	VAN HALEN	FEELS SO GOOD	W.Bros 7-27565	Gaining
43 38	BON JOVI	I'LL BE THERE FOR	Mercury 872564-7	Sweeping top 40
39 39	NEW EDITION	CAN YOU STAND THE	MCA 53464	Steady
45 40	DINO	24/7	4th/B'Way 7471	Gaining each week
47 41	JOHNNY KEMP	BIRTHDAY SUIT	Col 38-00509	From "Sing"
46 42	PASADENAS	TRIBUTE	Col 38-68575	Great top 40 action
49 43	CHER/CETERA	AFTER ALL	Geffen 7-27529	From "Chances Are"
17 44	ERASURE	A LITTLE RESPECT	Reprise 7-27738	Peaked
23 45	TONE LOC	WILD THING	DV/Isl 102 DJ	New cut exploding
50 46	SIMPLY RED	IT'S ONLY LOVE	Elektra 7-69317	Leading new Lp
24 47	BOYS	DIAL MY HEART	Motown 53301	Ready for new single
48	PAULA ABDUL	FOREVER YOUR GIRL	Virgin 99230	Taking off
49	LIVING COLOUR	CULT OF PERSONALITY	Epic 34-68611	Huge Lp sales
50	TIFFANY	RADIO ROMANCE	MCA 53623	Second 45 breaking

NEXT UP

HOWARD JONES (Elektra) JODY WATLEY (MCA) BELLE STARS (Capitol)

LITA FORD (RCA) WINGER (Atlantic) THE FIXX (RCA)

# "Just The Hits, Ma'am."

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2. 0/125 0 1211 1,100,000 11 0 1122 1132 1							
KSND	add	WPFM	add	•		KATM	
KZZU	add	WPFR	add	WQUT	deb 32	<b>Y97</b>	
KF95	add	WQUT	add	@32 OK95	deb 34	WROQ	
EM104	add	KVVA	add	KEMW	deb 30	WI DC	







# Geffen Records: It's Our Job





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Based on a combination of sales and airplay

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# INFORMATION SOCIETY

"REPETITION"

THE NEW SINGLE FROM INFORM

A GUARANTEED REPEAT PERFORMAND

PRODUCED BY FRED MAHER

- Musicians Of The Year (<u>Spin</u>, 1988)
- Best Group Of The Year (Winter Music Conference, Dance Music Awards)

MANAGEMENT SCOTT MEHNO/BANG COMMUNICATIONS @ 1989 TOMMY BOY MUSIC, INC

■ Top Five: Best New American Band (Rolling Stone Readers Poll)

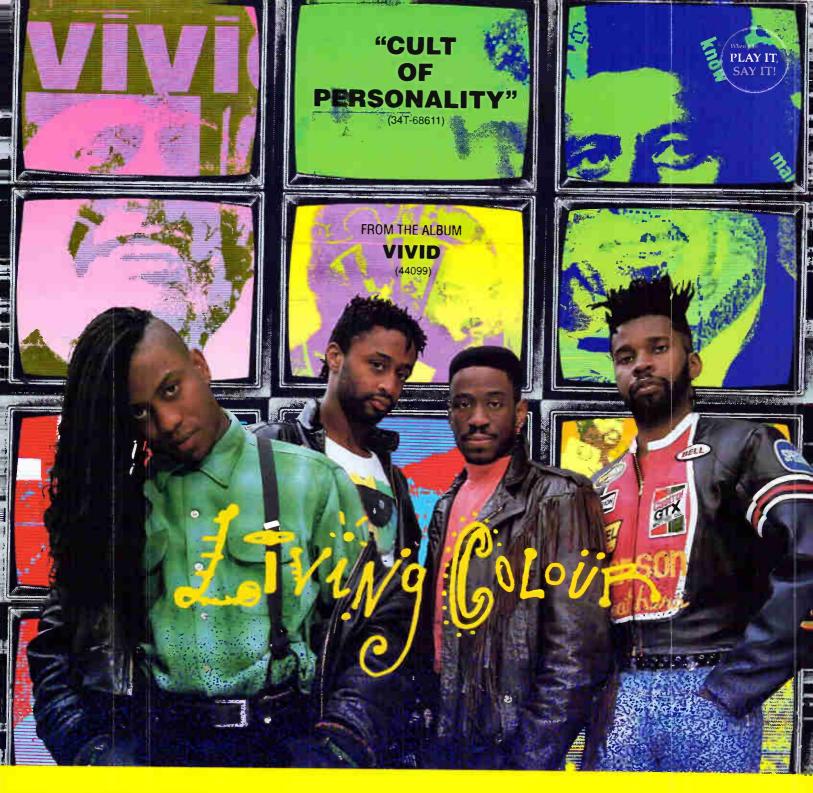
■ ''What's On Your Mind' Certified Gold Single No. 2: <u>Dance Music</u>

<u>Report</u> (1988 Year-End) Top Three: <u>Billboard</u> No. 2: MTV Top 20 Countdown (Top 25 Year-End)

- ''Walking Away'' More Than 250,000 Sold Top Ten: <u>Billboard</u> No. 5: MTV Top 20 Countdown
  - <u>Information Society</u> Debut Album Certified Gold
    - Sold-Out 40-City Tour



IS A REGISTERED TRADEMARK OF TOWNY BOY MUSIC INC



#### **CROSSOVERS WINNER! EARPICKS WINNER!**

#### 11 HITS TOP FIFTY ALBUMS! **DEBUT 49 HITS TOP FIFTY SINGLES!**

**HOT SALES AT:** 

4 Galaxy One-Stop/Pitts

5 Tracks/Norfolk

6 Sound Shop/Nashville

7 Radio Doctors/Milwaukee

7 Q Records And Video/Miami

7 House of Guitars/Rochester

8 South Texas Wholesalers/Houston 15 Strawberries/Boston 8 Record Exchange/Cleveland

9 Record World/N.Y.

9 Believe In Music/Grand Rapids

105/38

9 Zips/Tucson

10 Flipside/Chicago

11 Camelot/Nati

13 Tower-Sunset/L.A.

15 Lieberman/Natl

16 Transworld/Natl

Chris Baker PD, KCPX Salt Lake City, UT

"We have been watching the street buzz on Living Colour for a couple months now. After several hundred fans were turned away at a recent sold out show, we knew "Cult of Personality" was a monster record.

Buzz Bennett PD, Y95 Dallas,TX
"Top 20 requests!! Upper demos developing!! Looks like a very big record!"

Brian Burns PD, KXXR Kansas City, MO

"Huge retail and great phones!!! Positive callout in all demos forced us to open up the dayparts in only two weeks! This record's got legs faster than Flo-Jo's!"

Jimmy Steal PD, KEGL Dallas, TX "A hard rock record that garners adult phones...
Don't be afraid of this record."





Management: James Grant and Roger Cramer for Seriously Inc.

### Welcome to The Magical Misery Tour

FRONT PAGE



\$5.00

March 13, 1989

Volume 3

Issue 131

The Material Girl Returns With A Fury

# MADONNA RULES!!!

# Stoned Again

Top Ten Things For Hits Readers To Do While They're High (Compiled weekly by HITS Features Editor Roy Trakin's mother Florence in Boca Raton, Florida):

- 10. Count the typos.
- 9. Deface the cover photo.
- 8. Sniff the Madonna ad.
- 7. Fantasize about being included in the Rumor Mill.
- **6.** Put copies of the mag inside "The Satanic Verses" jacket sleeves and airdrop over Teheran.
- 5. Think about leaving the music business to teach school in Oregon.
- **4.** Order lunch from **Jerry's** Deli and charge it to **Dennis** and **Lenny**.
- 3. Eat everything described in **Danny Fields'** column.
- 2. Use the magazine to get the seeds out of your stash.
- 1. Unh. We forgot what we were thinking about.

(Ed Note: HITS Features Editor Roy Trakin's mother Florence's Weekly Top Ten lists are strictly the opinion of HITS Features Editor Roy Trakin's mother Florence. They do not necessarily reflect the opinion of HITS Magazine.)



Fine Young Cannibals — They're really vegetarians.

### **Camelot Nixes Vinyl**

The 229-store Camelot chain announced it was "for all intents and purposes out of the vinyl business," according to a release distributed at last week's NARM convention in New Orleans. Lew Garrett, VP of Purchasing, said LP's account for

only 1% of the retailer's total business. "We feel vinyl is an obsolete technology," he added. "We'll sell-through what we have in stock, then roll up and smoke the rest." (Ed. note: Don't bogart that Cat Stevens LP, Lew, pass it over to me!)

### **Horn Of Fire**

Jazz trumpet great Roy Eldridge died at the age of 78 in New Jersey, following the death of his wife by just three weeks. A close friend said Roy stopped eating because he wanted to die. Eldridge is considered one of the most

influential horn players in jazz history. Dizzy Gillespie eulogized him, "When he played the trumpet, fire would come out of the bell." The man is a legend. RIP, Roy.

Boasting the Most Added record of 1989, Madonna returned to her Top 40 throne this week thanks to the single "Like A Prayer," a massive media blitz spearheaded by a multi-million dollar Pepsi commercial and a video that few people will forget seeing.

With anticipation peaking thanks to a well-hyped Pepsi commercial that debuted the single during *The Cosby Show* on March 2, sporadic major market leaks, and an MTV "Planetary Premiere Video" on March 3, it was alphabet soup when it came time to count the stations who added "Like A Prayer."

It's easier to list the stations that didn't add the record.

would And what Madonna release be without controversy? The video has garnered its share of attention thanks to some pretty racy scenes in a church. In fact, last Tuesday, Reuters reported that Pepsi was pulling the commercial due to "a storm of protest" over the video from a number of Catholic church groups. According to the report, Pepsi withdrew the commercial after several groups labeled the video "blasphemous."

Privately, Pepsi executives scoffed at the Reuters report, suggesting it was a major hoax. According to Pepsi

continued on page 16

# PIC OF THE WEEK



### Helping Dene Read

Hey folks, KCPW Ruler Dene Hallam (1) grew up in the sixties. That's why every once in a while you see Dene walking around aimlessly saying things like: "Yo man, turn down the lava lamp, crank up the black light and don't get near that plant— harvey's not for another six weeks." That's why it's good for Dene to have friends like WB Promo maven Stu Cohen (r) to slap him around a bit, wipe the dribble off his chin and get the seeds out of his teeth. Moments later Dene turned to Stu, flashed a peace sign, and attempted to smoke his left index finger.

### **Martell Promoted At CBS**

Tony Martell, affectionately known in the industry as..... Tony Martell, has been promoted to the post of Senior Vice President and General Manager of CBS Associated labels.

Tony, who is no relation to Tony Bennett, Tony Curtis, Toni Childs or Tony, Toni,

# W I L D C A R D

Who's Michael Damian? The new teen idol and star of the Young & The Restless. And the hot crooner of the remake of David Essex' "Rock On" from the new movie "Dream A Little Dream", which is already exploding on the phones at B97, KKRZ, KROY, Y95, KWOD, KOY, WEGX, KXXR, KBEQ, KSAQ and lots more. Cypress Records has a hit. Go for it! Go for it, quick!

Tone, has been Vice President/General Manager, CBS Associated Labels since 1976.

According to Martell: "Having to appear in your rag is almost worth not getting a promotion. Read the release."



Tony Martell — Doesn't have a beard. Doesn't want one

# Not-So-Straight Up



Here's young Virgin Paula Abdul hangin' with those drug crazed pharmacists from Q102 Cincy. Pictured after sucking the good stuff out of a whipped cream cannister are (l-r): Q102's Mojo Schwartz, Elvis Duran, Lindsey Burdette and Frank Cerami. Paula, who was force-fed a hit of Purple Microdot, broke free of the group and ran around the room yelling, "I was a Laker Girl, I've seen Magic's Johnson." (Ed Note: Don't you wish we'd burn out for good?)

# Music Biz Tops \$6 Billion

The RIAA has reported that yearly dollar volume sales figures for 1988 have surpassed the **\$6** billion mark for the first time eyer.

The industry posted a record \$6.25 billion in revenues for 1988, an increase of 12% over 1987's \$5.6 billion. Units shipped reached an all-time high of

**761.9 million**, surpassing the previous record of **726.2 million** in 1978.

Huge jumps were recorded in CD shipments, which rocketed 47% over 1987 to 149.7 million. Dollar volume for CDs rose to \$2.09 billion from 1987's \$1.6 billion.

Cassette Singles also experienced meteoric growth,

with a 341% jump in units shipped to 22.5 million from 5.1 million in 1987. Dollar volume increased 301%.

The full-length cassette continued steady growth, jumping 10% to 450.1 million units shipped. Dollar volume jumped 14% to \$3.39 billion.

Vinyl continued its rapid

decline experiencing a 32% drop in unit shipments and a 33% drop in dollar volume to \$532.3 million.

These figures represent the first time that CD shipments surpassed the LP and the EP. In fact, CD's outsold the configurations by a 2-1 margin.

### Their Photos Of The NARM Convention...



Those crazy folks from NARM threw their crazy convention and sent us these incredible photos. Photo One: The Narm Independent Presentation Committee (standing, l-r): Fred Munao, Select; Tom Silverman, Tommy Boy, George Hocutt, CA



Record Dist.; Kent Crawford, Welk Music Group; Pat Monaco, Landmark Dist. (Seated, l-r): Joyce Lynn, Great Bay Dist; Phll Jones, Fantasy; and Cathy Jacobson, 4th & Broadway. In Photo 2: E/P/A's Basia puts a microphone near her mouth.

### ...And Our NARM Photos



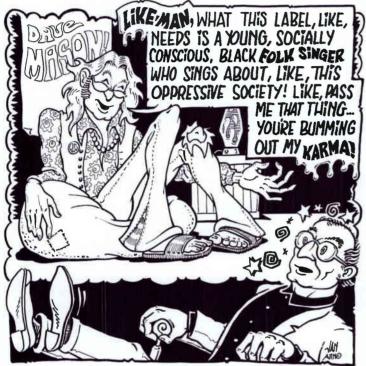
As always, our intrepid photographer E.Z. Wider was on the scene in New Orleans. Here is his exclusive coverage of the NARM Convention. Photo One: A man and a horse. Photo



Two: Some buildings in New Orleans. We hope you enjoy this year's coverage of the NARM Convention.

## ABRHEAD

CHAIRMAN KRASNOW EXPERIENCES A 603 FLASHBACK



HEY BOB, DON'T BOGART THAT CARTOON-STAY TUNED...

# Grammy Wammy

The ratings for the recent Grammy Awards were off 25% from last year's telecast, marking their lowest level in 13 years. NARAS head Mike Greene pointed the finger at CBS for not promoting the program more. The show's producer, Pierre Cossette. blamed the poor numbers on a lack of star power. We think it was all the Jethro Tull fans turning off their TV set once they knew that their heroes had rightfully won the Best Hard Rock/Heavy Metal category. Nielsen officials said the audience started strong, but fell off during the course of the evening from prolonged smoking of a particularly heinous strain of Afghani hash. (Ed. note: Why? Because we love you and you

### **Bad Trip**



Aaaaaaaaah-- What was that little tab of paper you put in my coffee? Aaaaaaah!!!!! Everywhere I turn, I see those flaring nostrils, that stupid checkered shirt and that nauseating nasal voice. What's the matter with me? When am I going to come down from this? What's the Whole Earth Catalog say I should do? Aaaaaaah, now I'm hearing "Country Roads" in my left ear!!! He's getting closer, closer, closer. HELP MEEEEEEE!!! (Ed Note: Ooooooooh, did you see that flash of flourescent light?).

### Five Geeks In Two Photos



Global Satellite Network President Howard Glilman, Sam Kinison and Rockline Producer Mark Felsot provide the finest human example of an upcoming Geraldo show: "Mothers Who Eat Peyote During Pregnancy Give Birth To Very Ugly Children." In Photo Two: Jessica Hahn hangs with Album



Network's **Tommy Nast** during one of his 3,456 weekly acid flashbacks. Moments later, Nast erroneously identified Hahn as a tube of Tester's Glue and began sniffing her furiously from head to toe. (Ed Note: With your help, this could be our last issue. Thank you.)

# u

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26*-23 R&R!
```

30 25

**B104** add **B97** add

PRO-FM 7-3

**VMMS** 8-7

4Q 11-7

WR99 9-8

12-9 **VXKS** 

VZOU 14-11

18-15 (EGL

24-17 Q102

**(UBE** 23-19

BEQ 26-19

28-19 VKTI

32-22 XXR

28-24 **VZPL** 

29-26 **B94** 

8-6\* BB LP

VH1 & MTV POWER ROTELLE

#1 Album Rock 3 Weeks 🥅

#1 A/C!

Top 20 Country!

VERAGE AGRESSIVES | TOP | TOP | Lp SALES | 45 SALES | OVE | (4 or more) | 10 | 5 | (1 to 10) | (1 to 10) 27 8 10 42

The Album "Mystery Girl"

#### **ALES AT:**

- 1 Tower/Natl 1 Rainbow/S.F.

- 1 Lechmere/Boston 1 CD One Stop/Conn 1 Peaches/Miami 1 Rose Records/Chicago
- **Turtles/Atlantic**
- 2 Kemp Mill/Washington D.C. 2 Record Theater/Cleveland
- 2 Flipside/Chicago
- 2 Tower-Sunset/L.A. 3 Record Bar/Durham
- 3 Specs/Florida
- 3 Harmony House/Detroit
- 3 RTI/Omaha
- 4 Transworld/Natl 4 Cavages/Buffalo

- 4 Round Up/Seattle
  4 Face The Music/Mpls
  4 Record & Tape Outlet/Col
  5 Sound Warehouse/Dallas
  5 Strawberries/Boston
  6 Musicland/Natl
  6 Record Exchange/Clavela

- ord Exchange/Cleveland

### Bab's House

Barbra Streisand just outbid Stephen Stills for a \$5.5 million Beverly Hills home once owned by Richard Harris. The portly singer, who was renting the place, will now live in a corrugated box

on Venice Beach. "This way I can save money for liposuction treatments," he said. (Ed. note: The Summer of Love is over. The Summer of Hate begins right now!)

#### **Black And Blue Moses**

Isaac Haves has been jailed by an Atlanta judge for contempt of court and for being \$346,300 behind in child-support and alimony. payments. Hayes hasn't been able to get enough work to

meet the \$2,500 monthly payments. "Pass that spliff and leave me alone," said Hayes, who is sharing a cell with Barry White. "It's not like I've never been in chains before."

#### Mike Butts In



Why do we run so many pictures of B93 Austin Morning Man Mike Butts (r)? Beat s the hell out of us, but it might have something to do with that hein little tube of Hawaiian mogambo that's leaving that sticky little resin all over our clammy little fingers. (Ed Asks: Do you realize we could be a tiny molecule on some greater being's fingernail? Can I have a Twinkie now?). Anyhow, here's Mikee and sidekick Jose Brown wrapping themselves in towels and acting like geeks. (Ed Adds: Put magazine down. Light match. Burn magazine. Thank you.)

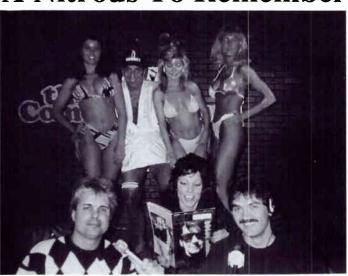
#### **Collins Stoked**

Phil Collins and co-writer Lamont Dozier are thrilled at their Oscar nominations for the song "Two Hearts," from the movie "Buster." Collins was previously nominated for "Against All Odds." The two will attend the awards show "butterflies and all." If they win, Phil and Lamont say they'll let the butterflies out to fill the auditorium. "Butterflies are free, man," said Phil, taking a huge pull off a Thai stick stogie. (Ed. note: Of course, he said nothing of the sort, so sue us).

#### **Bonnie's Back**

Bonnie Raitt returns with a new elpee, "Nick Of Time," for new label Capitol, produced by Don Was of Was (Not Was). David Crosby, Graham Nash, The Fabulous Thunderbirds and members of The Desert Rose Band also appear on the record. Bonnie kicks off a national tour in support of her tenth album April 27th in Dallas.

### **A Nitrous To Remember**



How can we write this crap week after week after week without feeling down, burning out, or throwing up? Easy, our tank of Nitrous Oxide named Jim. So if you hang on for a minute while we suck down a bit...... there much better. OK, here's the caption - Those crazy, crazy folks at Kicks106 in Birmingham recently threw a fashion show at a local nitery. Pictured (seated 1-r) Comedy Club Owner Bruce Ayers, Kicks Air personality Jenna Foxx, Asst. PD/MD Paco Lopez. Standing are three scantily-clad females and some comedian named Roger. Moments later, Roger turned to the girls and uttered the immortal words ...... (Ed Note: Hell with this nightmare— crank up Jim. Thank you.)

# Leap

Bob Pittman's Ouantum Media production and media company is heading from MCA to Warner Communications, Inc., except for TV productions already under way, such as the Morton Downey, Jr. show and the brand-new "Pictionary." In all other areas of media and music, Quantum will be aligned with WCI. "The weed is simply better at 75 Rock," puffed Pittman. "And now that Time, Inc., is involved, we'll be able to get that incredible hash oil from the folks at Sports Illustrated."

# Quantum Quayled



Here's a picture of Magic Dan "The Candy Man" Quayle, who stopped by the HITS offices recently. Here's Dan after he chewed 67 hits of orange sunshine, 47 grams of cosmic mushrooms, 93 peyote buttons, and Marilyn Quayle's black lace panties. We hope you enjoy it.

# BETTE MIDLER

'Wind Beneath My Wings"

CROSSOVERS WINNER! 2-9 HITS TOP FIFTY ALBUMS! From The Original Soundtrack Recording "Beaches"



add

add

add



**HOT SALES AT:** 

2 Sound Warehouse/Dallas 2 RTI/Omaha 2 Record Shop/Nashville

3 Wherehouse/Calif 3 Record World/N.Y.

4 Metronome/Atlanta

5 Associated One Stop/Pheonix





7 Navarre/Mpls 8 Camelot/Natl 9 Sam Goody/West Coast 9 Sam Goody/East Coast

9 Harmony House/Detroit

10 Musicland/Natl

6 Music Plus/L.A.

10 Turtles/Atlanta

# WINGER

"Seventeen" From The Album "Winger"

CROSSOVER

103CIR

**CZZB** 

**WFLY** 

34 HITS TOP FIFTY ALBUMS!

5TH WEEK OF HEAVY ROTATION-MTV!
MTV REQUEST CHAMPION.....TOP 10 REQUESTS FOR 90 DAYS!

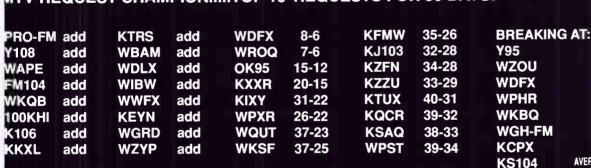
PWR99 WBBQ

**WRQN** 

**KYRK** 

**KTFM** 

WKZL



SEVENTER

AVERAGE AGRESSIVES REQUESTS Lp SA MOVE (4 or more) (1 to 10) (1 to 1 2.71 19 9 7

# ESCAPE CLUB

"Walking Through Walls" From The Album "Wild Wild West"

Flashmaker!

**OUT OF THE BOX ACTION!** 

20 ADDS INCLUDING:

KKBQ KCPX

**KSAQ** 

WROQ deb 30

WROQ

**K92** 





continued from page 9

# Mad-Woman's Furv

spokesman Tod MacKenzie: "The rumors and innuendo couldn't be further from the commercial truth The debuted to a wildly enthusiastic world audience. The campaign is on track. We're going forward with this, and you can look forward to seeing it on your television set."

And what about the controversy over the video? "MTV is not receiving any massive uproar," said MTV Programming Czar Abbey Konowitch. "We're getting a few calls positive and a few calls negative. The video is in our top rotation.

"When you're dealing with an artist like Madonna, who has set some standards of controversy, the audience begins to expect the unusual and provocative from her," Konowitch continued. "The negative reaction has been no greater than any other video we have shown.'

As usual, manager Freddy **DeMann** refused to return our calls to comment on the controversy, but our inside sources tell us that he is the "genius" behind the whole brouhaha. Guess that's why he's smart enough to avoid

(Ed Note: Hey, why does it smell like burnt rope? Why are your eyes red? What is the real meaning of life? Are there any Twinkies to be had around here? Thank you.)

## A rundown of executives on the move.









**Promotion** 

**Flom** 

Weston

**Hadges** 

Secondaries

Laing

the label for three years. He

is happy...... Leslie Marquez

is appointed to National

Manager for Capitol Records.

She was previously a Promo-

tion Assistant at Virgin .....

Sarah McMullen and Linda

Dozoretz have formed Mc-

Mullen/Dozoretz Associates

Public Relations. They have a

lot of clients...... Fran In-

ocencio is the Manager, Ad-

ministration for E/P/A. She

has been with CBS since

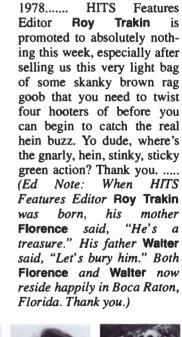
Lots of action in the biz this week, and as soon as we're done with our copy of Billboard, we'll let you read about it We love Billboard..... At Atlantic. Jason Flom is promoted to the post of Vice President, A&R. He has been with the label since 1979..... Also at Atlantic, John Weston is named Associate Director of National Singles Promotion. He joined the label in 1986..... Tommy Hadges is named President of Pollack Media Group, while Jeff Pollack will assume the position of Chairman and CEO. Both men play Led Zeppelin over and over and over again in their cars...... Corky Laing is the new Director of A&R for PolyGram Canada, Among Laing's responsibilities will be doing daily renditions of "Mississippi Queen." Thank you...... Norm Osborne is the new National Director of Album Promotion for EMI. He was most recently the SF Regional Promo Manager for the label. Norm is Ozzy's son..... Bob Reidy is the Vice President Operations for MCA Distributing. He has been with







Reidv







Marguez

Trakin

#### Like, wow! I mean - hey man, if Unconventional Wisdom was, like. the acid test for world news, then not only would a whole lot of music industry people be hallucinating but HITS would be even heavier than The Whole Earth Catalog. Think about it, man. (Ed. Note: Attica!!) iving Top 40 tripping out on this one! Colour Madonna Can you get high on Pepsi and Patchouli oil? We don't know what's in his cigars Charlie Koppelman but we'd be happy with some of the shake. Cime We must have been stoned arner when we sold at \$36. nc.

"Time has come today."

a monster bong hit.

We'd like to see Willard bear-hugging a hyperventilated Bryant after taking

tephen

# J. HARNEN & SYNCE

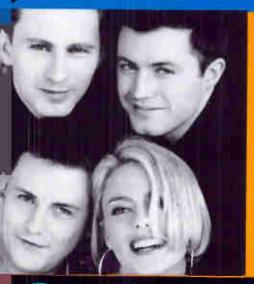
"Where Are You Now

FLASHMAKER!

# A PROVEN CURRENT BIG HIT SONG AT THE FOLLOWING RADIO STATIONS:

WCZY	add	KCPW	deb	28	WPXR	16-11
<b>KXXR</b>	add	100KHI	deb	33	Y95	19-16
<b>KKYK</b>	add	WJMX	deb	38	WKRZ	29-20
KZZU	add				Q100	30-24
WAPE	add	WKTI	4-4		WAEB	40-36
WNNK	add	KLUC	5-4			
KYRK	add	KDWB	5-5		<b>BREAK</b>	ING AT:
KIXY	add	WDFX	9-7		KZZP	WGH-FM
OK95	add	WNVZ	13-7		WIOQ	Y106
WKPE	add	BJ105	15-10		KWSS	KKMG
WPFR	add	WKZL	13-10		FM102	WHTO





eighth wonder

"Baby Baby" IS THE #1 RESEARCH SONG AT: KMEL IN SAN FRANCISCO, CA!

# RBOYS Run To Paradise

A Young Baby Rock n'Roll Band From Australia Making Progress At Radio Nationally!





# **NEAR TRUTHS**

By I. B. Bad, Los Angeles

EMI Music Inc. topper Jim Fifield continues worldwide restructuring efforts as he appoints Charlie Koppelman and Martin Bandier Chairman and Vice Chairman respectively of EMI Music Publishing. You may remember Koppelman and Bandier recently sold their publishing company to EMI for elephant dollars. Impending rumors of the exit of current EMI Music Prexy Irwin Publishing Robinson and other key executives seem to be unfounded..... Update on the Chrysalis deal with BMG has Chrysalis experiencing some difficulty in getting out of its current deal with CBS. Now what? Stay tuned..... More action around the forthcoming Rolling Stones tour has the band receiving a whopping \$73 million for the 12 week tour (plus four weeks for rehearsals) from CPI who will act as promoter, merchandiser, sponsor as well as receiving cable rights. Assuming the overhead for the extravaganza reaches an exhorbitant \$1 million per week for the show, that would leave the Stones with a cool \$57 million for efforts. Not their shabby...... And look for Bill Graham to join the Stones tour

#### Him Again



Charlie Koppelman — The action rarely gets hotter.

as a "well paid" consultant...... Al Teller seen lunching with Bruce Springsteen at The Palm last week...... In the wake of the massive Time/-Warner merger, big buzz over a \$1 million dollar golden parachute for WCI topper Stephen Ross. Meanwhile Ross pow-wowed with music royalty Mo Ostin, Ahmet Ertegun, Henry Droz, Bob Krasnow and Doug Morris to go over the new deal and sit back and watch the stock skyrocket ...... Clive Davis actively searching for a gunslinger to fill the vacancy created by Don lenner's impending departure. Insiders are saying that the label ruler is searching for a Marketing wizard with a good knowledge of other key areas including Promotion. Who will it be? Stay tuned on this one..... Many labels frantically searching for Post Modern department leaders. Lots of action to come ..... If Chrysalis does let Daniel Glass out of his deal to join SBK who will take his place at the Butterfly? The domino effect begins again..... Word on the street has The Who doing benefit performances at Radio City Music Hall and the Universal Amphitheatre where they'll perform "Tommy" in its entirety ..... Epic A&R man Michael Caplan who inked Living Colour (as well as the Godfathers) receiving the major kudos for taking a chance with an act that couldn't get a deal anywhere else..... Debbie Harry inked to Sire..... Kevin Sutter is exiting Chrysalis for a post with Nipper.... Names in the rumor mill this week include: Jay Boberg, Sam Kaiser, Michael Leon, Ticket Scalping and The Choirboys Of Sicily..... And the beat goes on.

# MINI MUGS



MEL TOLD ME MY NAME WOULD BE AT THE DOOR: A&M Records recording artists the Neville Brothers, whose new album "Yellow Moon" contains the first single, "Sister Rosa," wowed NARM conventioneers in New Orleans at a jam-packed Tipitina's club, first touted in these pages by Polydor's Mel Delatte, who passed out in the bathroom after downing a half dozen Sky-Lab Fall-Outs and smoking some of the French Quarter's finest homegrown, completely forgetting he put our own Anita Webb on the guest list.



KNIGHTS OF NARM: 1989 NARM Convention chairman Dick Greenwald (second from 1.) of The Interstate Group, puts on his renaissance finery to welcome Blue Note/Capitol's Bruce Lundvall (left), keynote speaker and Capitol-EMI Music Inc. topper Joe Smith (second from r.) and 1988-89 NARM President Frank Hennessey (r.) of The Handleman Company to the official NARM medieval dinner theatre version of "Camelot." Moments after this picture was taken, Smith turned to Greenwald and asked the immortal question, "Is that a codpiece or are you just happy we're all here in New Orleans?" Smoke paraquat and die!



HOW MANY TOWER MANAGERS DOES IT TAKE TO SCREW IN A LIGHTBULB?: Answer: Two, one to screw it in and one to groove on the experience. Tower Records managers convene at the New Orleans NARM convention to smoke banana peels and reminisce about the time head Russ Solomon shared a joint with them in the parking lot and they all got off listening to Buffalo Springfield.

# **LETTERS**

#### Winging It

Lavinthal, Beer, Adelson, Brown, et. al.:

Since Sports Illustrated informed me that it was too early to raise this issue, I wanted you to know that I think Steve Garvey is the odds-on candidate for the *Hits* Sportsman of the Year Award. Those years he was with the Dodgers, many of us thought he was all glove and no bat. It's good to know that he carries a big stick. Just thought you'd like to know I am thinking of you, and all of your editorial concerns.

Yours, Ed Eckstine Wing Records Burbank, CA

Et. Al. replies: Yes, Ed, Steve has proven himself Padre Numero Uno several times over, but his problem was he should have kept his glove on, if you know what we mean. Until then, hock up those Laker courtsides, dude, and don't be sticking that camcorder in Kareem's face. He don't like it, man.

Danny:

We had something really hot happen here in Vegas the other day. KLUC brought Samantha Fox to town for an autograph party and it just so happened heavyweight champion Mike Tyson was listening to the station and called up wanting to know if we would mind if he got a chance to meet Samantha since he trains to her music. Would we mind?! Who's going to say no to Mike Tyson?! We set the meeting up inside the record store and the crowd went nuts! It was quite exciting and Mike was a super guy! We thought this would make a hot picture for Hits!!!

> Regards, Jerry Dean PD, KLUC Las Vegas, NV

Danny replies: Settle down, Jerry, it's not like Morton Downey, Jr., coming to Greensboro, NC. It's only some Aryan musclehead with a lisp and a short, well-endowed dance diva who once even came to visit us. But please don't tell Arnie or Sam we said so, Jer. Let's just make that between you and the "Letters" column's five devoted readers, OK?

Dear Backstabbing, Hateful Lenny and Inconsiderate Roy:

I'm mortified, shocked and bewildered, I must say. So, you no longer have the zesty urge to read and publish my senseless drivel? YOU'VE LOST THAT LOVIN' FEELIN'? Obviously, you don't realize who you're dealing with, gents..... THE JOCK FROM HELL.

I'll continue to write and I'll do it a-plenty. You'll lie awake at night in your toasty little beds, screaming WHY ME!!?? And when you finally crumble and give me my own spot on the "Letters" page, I'll throw my head back to the heavens and burst forth with a resounding, throaty guffaw.

P.S. Roy, Lenny, I have in my possession two wax dolls that resemble you closely. I'm whisking out to purchase hat pins when I get off the air. HIRE ME— or it's "pins-inthe-twanger" for both of you.

Until then, darlings! Randy Guess "A.F.J.W.A.Y.F.M.S." Magic 106/KNAN Monroe, LA

B.H. Lenny and I. Roy reply: OUCH!! YOU WIN, RANDY! WE ARE YOUR LOVE SLAVES! You can have all the space you want, heck, take the "Mini-Mugs" page while you're at it. OUCH!!! Re-Rap, too!

# **FAR TRUTHS**

By Danny Fields, New York

Joan Jett and the Blackhearts' opening night on Broadway at the Lunt-Fontanne was a total triumph, her first of five sold-out shows there, and one of those events at which everything came together just right. Wisely, Epic did its ticket buy for the first mezzanine, allowing the VIP's- of whom there were hundreds- a clear view of the stage, the star and her great band, and the frenzied fans in front. The CBS organization was represented by Tommy Mottola, Mel Ilberman, Dave Glew, Tony Martell. Dan Beck. Steve Backer, Larry Stessell, Eliot Hubbard, Polly Anthony, Harvey Leeds, Marvin Cohn and Andy Stevens; industry giants and media heavies included Charles Koppelman, Michael and Carol Klenfner, Dave Marsh and Barbara Carr. Schindler, Alan Grubman, Steve Leber, Katie Valk, David Steel. OBO's Dennis Mc-Namara, Lorraine Caruso, Adam Curry, Wendy Leeds, Bill Flanagan, Wayne Robins, Ted Utz. Rick Fish, Jessica Ettinger and Dan Neer, who MC'ed the show. A party afterwards at very swanky Bice's on glamorous E. 54th populated by all the above, and such stars as David Bowie, Darlene Love, Annie Golden, Jellybean Benitez, Chris Stein, Roachford, Larry Bud Melman and boxer Iran Barkely. Lisa Markowitz and Pearl Brandes of Epic's PR dept. coordinated everything with style, taste, and efficiency, the food was out of this world, and the waiters wore Joan Jett B'way t-shirts..... The Capitol crowd warmed a chilly evening last week with a showcase at the Lone Star Roadhouse for the Thieves, a hard-rocking Nashville foursome who are particularly strong in the chops and songwriting depts. Many media mighties packed the

room for the band's sizzling

#### Total Triumph!!



Joan Jett The stars came out!

sixty-minute set, arrong them Bessman, Lorraine Caruso and Andy Deane, and, representing the label were Vivian Piazza, Joan Myers, Beth Jacobson, Dave Morell, Matt Mac Haffie and from L.A., Lee Fehr ..... The legendary and very proud Paul Rodgers, who's recording in London these days with ex(?)-Who drummer Kenny Jones, is now being managed by the equally-Bill Hamlegendary helmsman of the career of ZZ Top. Ham and associate Bob Small were spotted one day last week in the lounge of the Parker Meridien with publicist Joe Dera and Mika El Baz, chugging club sodas and plotting a campaign to greet the release of the Rodgers LP, which comes out this summer on Atlantic ..... The PolyGram peerage turned out at the Big Kahuna on lower Broadway for a performance by the sensational Wayne Toups and Zydecajun, whose "Blast From The Bayou" LP has just come out, on the heels of the single, "Sweet Joline." Top-shelf spirits flowed like champagne as such personnages as Richard Asher, Bob Jameson, Cliff O'Sullivan, Lorie Harbough, Pam Haslam, David Leach, Dick Wingate and Steve Pritchitt, as well as manager Dane Venable, mingled, marveled and danced away the night.

ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
TONE LOC	5.61	70	11	1	10	10	
FINE YOUNG CANNIBALS	4.93	133	25	10	8	9	9
DEF LEPPARD	4.32	69	2	0	7	9	7
BON JOVI	4.25	64	5	3	7	9	2
DEON ESTUS	4.17	79	2	0	7	1	5
POISON	3.95	78	9	2	8	8	7
ANIMOTION	3.79	70	2	0	4	-	5
KARYN WHITE	3.51	75	28	11	3	8	9
REM	3.39	76	45	11	7	8	8
.38 SPECIAL	3.34	44	5	1	6	1	3
WAS NOT WAS	3.32	70	31	6	6	3	9
ROY ORBISON	3.07	42	27	8	2	10	9
SA-FIRE	3.05	33	10	5	7	2	6
BELLE STARS	2.77	18	1	0	6	4	1
VANESSA WILLIAMS	2.72	52	44	13	2	5	9
WINGER	2.71	19	2	0	9	7	5
CHER/CETERA	2.65	26	0	0	8		-
LIVING COLOUR	2.58	15	1	1	10	9	-
LITA FORD	2.56	13	2	1	8	1	-
MARTIKA	2.43	44	20	2	2	1	7
SWEET SENSATION	2.28	21	11	4	5	1	6
JOHNNY KEMP	2.27	23	0	0	6	-	-
PAULA ABDUL	2.23	20	0	0	5	10	•
ANITA BAKER	2.06	33	68	20	2	10	7
ENYA	2.03	33	12	3	5	9	7
PASADENAS	2.01	21	0	0	5	3	2

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

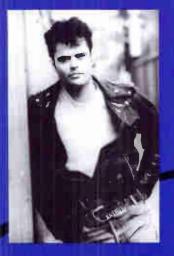
Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

# CAPITOL'S GOT DONNY!



# DONNY OSMOND "Soldier Of Love"

X100 Y108	add add			
KITY	add	BJ105	deb 33	BREAKING AT:
KRQ	add			KWSS
WRQN	add	WNCI	27-17	WKZL
KKQV	add	KZZP	25-22	KLUC

**KISN** 

WAVA add WZOU add

WHYT deb 21 Q102 add WGH-FM deb 25 26 **WKTI** add Y100 Q105 26 add deb Y108 PWR99 27 Q106 add deb add **KCPW** deb 27 **KITY K77P WNVZ** deb 28 add PRO-FM deb KS104 add

7-7 **Z95** KKMG 19-13 **KZFN** 25-18 Z100 23-20 28-22 WCIL 27-23 B104 PWR95 27-24

40-24

**KUBE** 29-25 WTIC 39-26 **KPLZ** 34-31

**BELLE STARS** 

From The Soundtrack Hain Man'

**EXPLODING SALES AT:** Musicland/Natl Transworld/Natl Strawberries/Boston Sam Goody/East Coast Flipside/Chicago **Tower NYC Dntnw** Tower-Uptown/NYC

EAT FIRST WEE

add

add

add

add

add

**WXKS** 

**KPLZ** 

**KKRZ** 

**WEGX** 

**KROY** 

WGH-FM add

KSAQ add **B93** add **K98** add KQKQ add **KSND** add KF95 add **KAKS** add KQIZ add 95XXX add **G98** add **KFBQ** add KIXY add **KPAT** add **KTMT** add **KTRS** add **KZFN** add **OK95** add SLY96 add

DURAN DU

"DO YOU BELIEVE IN SHAM From The Album Big Thing"

add

add

add

**WDBR** 

**WPFM** 

WSPK

"CAN'T FACE THE FACT"

WHEN YOU PLAY IT, SAY IT.

**BREAKING AT: WHYT KATD** K106 **KZFM** 27-21 HOT977 11-9 **KROY KZOZ** 26-23 KUBE **KKMG** PWR106 14-11 33-30 **KKRZ KMGX** KKQV **KKFR** 24 FM102 22-18 **KCAQ** deb **KNAN** 39-33 **KWSS** KYNO **KSMB** deb 35 **KDON** 24-21 **KITY** 

# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

Madonna's the story....need we say more? Enya continues to explode at retail and is closing quickly at Top 40 with big phones and jumps, Paula Abdul's follow-up is off and running with lots of major market airplay and

early moves and **Sa-fire** is proving to be a genuine Top 40 hit with big phones, jumps and sales all leading the way. Watch **Michael Damian** — ready to make big moves.



#### MADONNA PRAYER SIREWS

Singles: 31\* Albums: —

So what else is new? It's already one of the Most Requested records in the country and MTV took a shot in the dark by adding it right out of the box. Going on the air at PWR106, HOT97, PWR95, KIIS, Z100, WBLI, B96, Y95, KEGL, WXKS, KKBQ, KRBE, WCZY, WPGC, WZOU, Q107, WHYT, WDFX, Y100, PWR96, KUBE, KPLZ, B94, KMEL, WUSL, WPHR, WLOL, X100, WIOQ, WEGX, KDWB and zillions more! Keep your eyes on this one—it could be something.



#### ENVA GRINOCO GEFFEN

Singles: 34\* Albums: 19\* Avg Move: 2.03 Aggrssv: 33
Album sales continue to fly with the help of solid video play on MTV and VH1. New adds this week include PWR99, KZOU, KLYV, OK95, WHTO, KYNO, WINK, WPST and KQMQ. Jumps WMJQ 15-9, K106 13-9, KTRS 9-6, 95XXX 10-8, CKOI 9-7. WIBW 6-5, KCAQ 8-6, KSND 6-4, KXYQ 29-24, KWOD 27-22, 92X 16-12, KCMQ 30-20, 95XIL 40-33, KKMG 18-12, KYYY 26-20, WAYS 31-25, Z103 25-20, KFBQ 39-35, KFMW 36-32 and KTMT 27-23. Another great artist development story!



#### PAULA ABOUL FOREVER VIRGIN

Singles: 48\* Albums: 5\* Avg Move: 2.23 Aggrssv: 20
Follow-up to #1 giant is taking off with lots of majors and early jumps. This week's believers include HOT97, WIOQ, 94Q, WGH-FM, WLOL, 92X, KWOD, Y108, WBCY, KJ103 and many, many more. Jumps include 39-30 KRBE, Deb 22 WHYT, 31-27 PWR106, 29-24 KMEL, 28-23 HOT97.7, Deb 21 WKQB and on and on and on... Album sales are still on the rise (Boy, are they) and the video for "Straight Up" still remains a favorite on MTV and VH1.



#### SA-FIRE THINKING MERCURY

Singles: 32\* Albums: — Avg Move: 3.05 Aggrssv: 33
Okay, big phones everywhere, local sales in markets with airplay and a big average move considering it's Top 10 in many major markets are all proving that this one is the goods. New believers include PWR95, WBLI, WEGX, WPHR, KISN, WKZL, G98, KTMT, WWFX, WPRR, KYNO and WSSX. Jumps 10-6 KZZP, 9-5 KOY, 16-6 Y108, 6-5 WTIC, 6-5 KITY, 15-10 WNOK, 28-23 HOT97, 25-21 KIIS, 36-29 KRBE, 29-19 WIOQ, 23-16 KWOD, 24-19 PRO-FM, 20-16 FM102 and 26-21 KS104.



#### SIMPLY RED LOVE ELEKTRA

Singles: 46\* Albums: — Avg Move: 2.04 Aggrssv: 22
First single from the new album, "A New Flame," is closing with majors each week and early solid jumps. New at WGH-FM, KSAQ, WKRZ, G98, WKEE, WKLQ, WKSF, KYNO, KTUX, KQMQ and others. Moving 28-22 WXKS. 35-31 KXXR, 34-28 WTIC, 39-35 KISN, 35-28 KKQV, 37-30 WNOK, 31-25 100KHI and 39-33 KFMW, Deb 39 WPHR, Deb 28 94Q, Deb 35 KXX106, Deb 33 B98 and Deb 37 CKOI.



#### TIFFANY PADID MOA

Singles: 50\* Albums: 47

Second single is breaking big now with a strong major market base and constant radio appearances by the Tiff-girl herself. New believers include Q105, B104, B93, BJ105, WRVQ, Y106, K106, KLUC, KNAN, WPRR, KF95 and KAKS. Jumps at WZOU 32-24. PRO-FM 27-22, B97 30-26, 100KHI 36-28, KTMT 35-27, OK95 39-33, WHOT 34-29, KWTX 37-33, KZOZ 38-34, WCGQ 36-32, WPFM 35-31, Z102 33-27, WRCK 40-36 and KQIZ 35-31.

#### -

#### PASADENAS TRIBLITE COLLIMBIA

Singles: — Albums: — Avg Move: 2.01 Aggrssv: 21
The album is now out in the streets and the video remains in solid rotation on MTV. Adds this week at WPHR, 92X, WTIC, B98, CKOI, G98, KLYV, KYYY, WAYS, WKLQ, WLRW, WAPE and others. Early gains at WXKS 35-29, KMEL 21-17, KWOD 33-29, KSAQ 40-32, B93 32-28, 100KHI 40-31, WZOU Deb 35, PRO-FM Deb 31, KKMG Deb 30, WDLX Deb 31 and 95XXX Deb 33. Label is really committed to these guys.



#### HOWARD JONES EVERLAST BLEKTRA

Second Most Added record of the week picks up lots of early major market interest and goes right on the air at KIIS, KROQ, Y95, KKBQ, KRBE, KPLZ, WMMS, WLOL, KITS, KKRZ, 94Q, KXXR, KROY, Y108, WNVZ, KCPX, WBCY, 98PXY, WZPL, WKRZ, KZOU, 95XXX, KCMQ, KDON, KFMW, KIXY, KLYV, KMOK, KQCR, KTMT, KWES and many, many more. Already debuts for KEGL at #18.



#### BELLESTARS IKO IKO CAPITUL

Singles: — Albums: — Avg Move: 2.77 Aggrssv: 18

Album sales are really on the rise and the major markets are all coming in now. Former Wildcard pick scores big this week with new airplay at WZOU, WKTI, Q102, KS104, Y108, Q106, KITY, WNVZ, KXX106, WRVQ, WKSI, Y106, KGOT, KZOZ, WJMX, WQXA, Z103, JET-FM, KKSS, KYRK and many more. Jumps 29-25 KUBE, 27-23 B104, 39-26 WTIC, 40-24 KISN, 25-18 KZFN, Deb 21 WHYT, Deb 26 Y100, Deb 27 PWR99, Deb 28 KZZP, Deb 27 KCPW, Deb 26 Q105, Deb 35 PRO-FM and Deb 25 WGH-FM. Big phones!

# One single. Three hits.



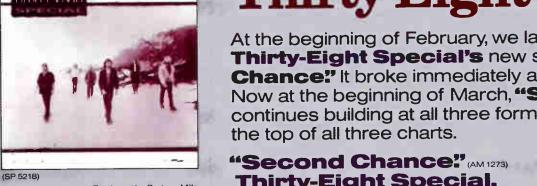
# "Second Chance,"

the three-format hit from

# Thirty-Eight Special

At the beginning of February, we launched Thirty-Eight Special's new single "Second Chance!' It broke immediately at CHR, AOR and AC. Now at the beginning of March, "Second Chance" continues building at all three formats as it approaches the top of all three charts.

"Second Chance" (AM 1273) Thirty-Eight Special. From the album Rock & Roll Strategy.



Produced by Rodney Mills Management: The Mark Spector Company, Inc. © 1989 A&M Records, Inc. All rights reserved.





# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio or retail.

#### LITA FORD

Albums: -Avg Move: 2.56 Aggrssv: 13 Generating big phones and spreading quickly with a solid major market base. New support comes from WPHR, KKRZ, KROY, WKBQ, G98, KFBQ, KKXL, KWES, KWNZ, WBNQ, WDBR, WKLQ, WKPE, WPFR, WPXR, WAPE and others. Jumps at WGH-FM 12-10, KRBE 24-18, K106 17-11, WJMX 31-25, WHTO 30-25, KPAT 39-35, WOKI 24-17 and KAKS 39-32.



#### THE FIXX

Albums: -Avg Move: 2.32 Singles: -Aggrssv: 20 This one has been #1 at Album radio and continues to cross with new support this week from KISN, WZPL, WDLX and WRCK. Moves 10-7 KITS, 12-9 KXXR, 13-8 WROQ, 24-13 WQUT, 34-26 95XXX, 39-32 100KHI, 38-33 KFBQ, 30-25 KTRS, 19-14 OK100, 36-31 WDBR, 31-26 WIBW, 35-30 WSPK, 39-35 KTMT, 29-25 OK95, 39-35 WJMX and 22-18 WLRS.



#### TOMMY PAGE

Albums: -Avg Move: 2.27 New this week at WPHR, KZZP, KCPW, WNCI, KXX106, K106, WHHY, WIBW, WQXA, WZKX, WERZ and more. Hot jumps include 6-5 PWR99, 7-6 KDON, 8-7 KZFN, 7-6 WCIL, 40-35 KRBE, 36-29 WLOL, 27-22 X100, 30-25 KWSS, 29-22 KWNZ, 28-23 KKXL, 35-30 WCGQ, 23-19 Q104 and 39-30 Z102.



#### ROBBIE NEVIL

Strong second week includes new airplay at KRBE, WZOU, KPLZ, FM102, HOT977, KISN, KJ103, G98, KFBQ, KFMW, KLUC, KNAN, KQCR, KTMT, KTRS, KZOZ, WCGQ, WJAD, WJMX, WPFR, WQUT, WQXA, KTUX, KZFM, WERZ, WNNK and KDWZ.



#### M.DAMIAN BOCK ON CYPRESS/A&M

This week's Wildcard is ready to make big moves with a strong major market base leading. New at Y95, KOY, KSAQ, WKBQ, WKZL, KFMW, KIXY, KMOK, KSMB, WHOT, WJMX, WNOK, KEZB, KQIZ and others. Jumps at WNCI 33-29, KXXR Deb 34, B97 Deb 31, OK95 Deb 35, WOKI Deb 30 and KSND Deb 31.



#### SAMANTHA FOX

Second single and dance remake is making big initial gains with out of the box action at KWOD, B104, KITY, KISN, Y107, 100KHI, K106, KIXY, KLUC, KTMT, KZFN, WCGQ, WDBR, WDLX, WJMX, WPFM, WSPK, WWFX, WZKX, KCAQ, KSND, KZFM, WFLY, Z102, WRCK, KKSS, KQIZ, KYRK and others. Breaking at WEGX, WNVZ and WGH-FM.



#### DURAN DURAN BELIEVE CAPITOL

Out of the box action includes WXKS, KPLZ, WEGX, KKRZ, KROY, WGH-FM, KSAQ, B93, K98, 95XXX, G98, KFBQ, KIXY, KPAT, KTMT, KTRS, KZFN, OK95, SLY96, WDBR, WPFM, WSPK, KQKQ, KSND, KF95, KAKS, KQIZ and many more. Jumps 31-27 KXXR in Kansas City.

#### STEVE WINWOOD HEART VIRGIN

New single from the giant album scores with out of the box action at WZOU, Y95, PRO-FM, WROQ, WBCY, WMMS, WNCI, 98PXY, WRCK, WKZL, KTUX, K92, KQIZ, KAKS and WSPK.



#### J HARNEN & SYNCH WHERE ARE

Avg Move: 2.70 Singles: -Albums: -Aggrssv: 7 Another solid week at radio includes adds at WCZY, KXXR, KKYK, KIXY, OK95, WKPE, WPFR, KZZU, WNNK, WAPE, KYRK and others. Hot jumps: 9-7 WDFX, 13-7 WNVZ, 15-10 BJ105, 13-10 WKZL, 5-4 KLUC, 29-20 WKRZ and 30-24 Q100.



#### LOVE AND MONEY HALLELUIAH MERCURY

Continuing to spread this week with lots of secondary action. Adds at KKMG, OK95, WJAD, WNOK, WPFR and many others. Jumps 33-21 WQUT. 39-35 95XXX, 36-32 KTIMT, 34-30 KTRS, 40-35 KSND and 23-17 KAKS.



#### PETER SCHILLING DIFFERENT ELEKTRA

Albums: — Singles: -Avg Move: 2.63 Aggrssv: 2 Breaking big in the South and spreading this week with adds at KMEL, PWR99, KITY, KZFN, K106, KCAQ, KYRK and many others. Jumps 30-23 KRBE and Deb 31 KKQV.



#### EIGHTH WONDER BABY BABY WTG

Breaking big on the West Coast and the #1 research record for KMEL. New at WIOQ, KKFR, KDON, KMOK, WNOK and others. Jumps at KMEL 26-22, HOT977 27-21 and KROY Deb 37.



#### GLENN FREY LIVIN

Third single scores with new airplay at WZPL, 100KHI, G98, KMOK, KTMT, KWTO, WJAD, WZOK, KTUX, WERZ, WNNK and many more. Breaking at WBCY, KKQV, OK100 and WBNQ.



#### ESCAPE CLUB WALKING

Third single is already scoring at radio and isn't officially released until this week. New airplay at KKBQ, KSAQ, WROQ, K104, KCPX, KZZU, KSND, OK95, Y97, SLY96, KPAT and 95XIL



#### ONE 2 MANY DOWNTOWN ALM

Out of the box believers include WPHR, KBEQ, KCPW, WTIC, KITY, KIXY, KPAT, KYYY, KZOZ, WCGQ, KZFM, WSKZ, KKSS, KQIZ and KYRK.



#### DONNY OSMOND SOLDIER CAPITO

Yes, he's back...and it sounds good! New action this week at X100, Y108, KITY, KKQV, KRQ, WRQN and many others. Jumps at WNCI 27-17 and BJ105 Deb 33.



#### **BUSTER POINDEXTER** HIT

West Coast major market action is leading the way for this new single. New at KIIS, KZZP, Y107, WCGQ and others. From his new album.

### **JANESSA WILLIAMS**



"Dreamin" From The Album "The Right Stuff"

19-17 HITS TOP FIFTY SINGLES!

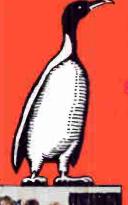
17\*-14\* R&R! 5\*-4\* R&R A/C! **MULTI-FORMAT SMASH!** 

AVERAGE	AGRESSIVES	TOP		45 SALES
MOVE	(4 or more)	10		(1 to 10)
2.72	52	44	13	9

<b>HOT977</b>	add	KMEL	5-5	KZZP	14-11	BREAKI	NG AT:		
WKSE	add	PRO-FM	9-6	94Q	14-11	WXKS	X100	Y108	WNVZ
WMJQ	add	FM102	7-6	<b>B</b> 96	16-12	KKBQ	KCPW	FM102	KTFM
KYNO	add	WHYT	7-7	WBLI	19-14	KRBE	KWOD	Q106	KISN
KIVA	add	WZOU	13-8	Q107	20-16	WAVA	KMEL	WKBQ	
		WEGX	10-8	WCZY	21-18	WHYT	KKRZ	KATD	
KATD	2-1	KKRZ	9-8	KUBE	26-21	WPGC	Q102	KROY	
KROY	2-2	KWOD	9-8	B94	24-21	PWR96	WEGX	WTIC	
WPGC	3-3	KTFM	10-8	KIIS	27-24	Y100	KDWB	92X	
KOY	7-3	WTIC	8-8	Q105	27-24	WPHR	WIOQ	KITY	

AVERAGE   MOVE	AGRESSIVES (4 or more)	REQUE (1 to 10						vi i
4.17	79	7			100			-
KIIS WBLI WHYT HOT10 WKTI WUSL	add add add 5 add add				41 28 34*-2	HITS 26* R&	TOP FII R! R A/C!	From
KXYQ Q106 92X KBEQ KKFR KATD WXKS KWOD PWR10	add add add deb deb deb deb	23 27 28 32 32 33	KPLZ KOY Y108 PWR99 WNVZ PWR96 KUBE KKRZ KWSS	16-12 16-13 22-16 26-18 23-18 26-20 27-20 25-21 24-21	KTFM KCPW HOT977 KRBE KKBQ 94Q WKBQ WNCI KROY	26-22 27-23 33-25 31-26 34-27 30-27 32-27 34-31 35-32	KISN WTIC BREAKI PWR95 Y95 WCZY B94 WPGC	38-33 37-34 NG AT: WDFX KMEL KZZP PRO-FM Q105
	JU GCD	30						







From The Album "Animotion" 32 29 HITS TOP FIFTY SINGLES! 36\*-31\* R&R!

KUBE	add	PRO-FM	deb	27	WZPL	26-23	
94Q	add	KDWB	deb	28	WEGX	29-25	
WIOQ	add	Y108	deb	30	Q102	29-26	
Q100	add	KKBQ	deb	32	WNCI	30-27	
K92	add	CKOI	deb	38	KRBE	33-28	
WRQN	add				KPLZ	31-28	
KRNQ	add	KATD	21-14		WLOL	38-30	
WSSX	add	WKBQ	24-15	5	KWOD	34-30	
WDLX	add	92X	22-16	5	WTIC	35-30	
WNOK	add	KOY	24-20	)	KISN	37-34	

When You Play It, Say It, Please Baby Baby!

**KCPX** 

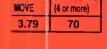
**KTFM** 

**BREAKING AT:** KEGL WPHR WXKS KROY WZOU WGH-FM

KKRZ

KZZP

**KBEQ** 







# **CROSSOVERS**

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

Once again Living Colour dominates this section with big sales, video play and requests while Johnny Kemp, from the "Sing" soundtrack is closing fast. Even though it is just offically released this week, Jody Watley is nearly closed. Bette Midler is selling a lot of albums and pulling instant requests from females. Watch for The Cowboy Junkies — huge sales and MTV airplay make this one a natural!!

### **BLACK/DANGE**

#### JOHNNY KEMP BIRTHDAY COLUMBIA

Singles: — Albums: — Avg Move: 2.27 Aggrssv: 23
Second single from "Sing" is hitting the mark with new support from KKBQ, KRBE, KPLZ, WLOL, KKFR, KOY, KITY, WKSI, KFBQ, OK95, WCIL, WDBR, WDLX, WKSF, WQUT, WINK and others. Moves at WZOU 34-29, PRO-FM 29-21, KSAQ 36-30, KXX106 28-24, KJ103 30-26. KZOU 40-36, KTRS 40-27, KWTX 40-34, WHTO 40-34, WPRR 40-34. B98 32-27, 100KHI 24-20. KZOZ 32-28, KMGX 28-23, KSND 37-28, WRCK 39-33, KQIZ 34-29, WXKS Deb 34, KKRZ Deb 39, WGH-FM Deb 28, WDJX Deb 29, Y107 Deb 29 and many more.

#### JODY WATLEY REAL LOVE MCA

Singles: — Albums: — Avg Move: 2.45 Aggrssv: 8

Not even officially released and already beginning to close with a strong major market base and early phones reported everywhere played. This week's impatient programmers include PWR106, KIIS, WXKS, WHYT, HOT105, WEGX, WIOQ, KKFR, KCPW, FM102, Q106, WCKZ, BJ105, CKOI, KBFM, KKQV, WHTO, KLUC, SLY96, KDON, KEZB, KRQ, WNNK and Z102. Already moving at HOT97 36-31, KMEL 24-19, HOT97.7 25-20.. WPGC Deb 29, WUSL Deb 29, KDWB Deb 30, WLOL Deb 37, KZZP Deb 30, B97 Deb 30, WTIC Deb 36, Y107 Deb 30, WNOK Deb 35, KMGX Deb 31 and KCAQ Deb 37.

#### SURFACE CLOSER COLUMBIA

Singles:— Albums:— Avg Move: 2.43 Aggrssv: 3
First single from their second album is beginning to cross with early support from KROY, KTFM and KMGX. Jumps at WUSL 16-10, WCKZ 24-19, WPGC Deb 30 and KMEL Deb 26.

#### BOYS LUCKY MCA

Even though it hasn't been released yet to Top 40, some programers are already jumping on this one. Early adds include PWR106, KKFR, KMGX and KZFM. Jumps 19-13 WUSL, 14-10 HOT105, 15-13 KGGI, 15-12 WCKZ, Deb 29 X100 and Deb 31 HOT97.7.

#### ALBUM/ROCK

#### LIVING COLOUR CULT OF EPIC

Singles: 49\* Albums: 11\* Avg Move: 2.62 Aggrssv: 15
Huge album sales and heavy video rotation gave this one its
start and it's now closing at Top 40 very quickly. New this week
at WZOU, WDFX, KUBE, Q105, Y108, KSAQ, KTFM, WMJQ, BJ105,
WRVQ, KZOU, WKZL, 95XXX, KBFM, KCMQ, KFBQ, KLYV, WANS,
WAYS, WCGQ, WIBW, WJAD, WKEE, WKPE, WKSF, Z103, Z106,
Z97, WOKI, Z104, KYRK and more. Jumps include: WROQ 4-2,
KEGL 17-11, KXXR 19-13, KCPX 39-34, WLRS 33-25, WPFM 1911, WSPK 40-32, OK95 34-27, Y95 Deb 21, WMMS Deb 29, KXYQ
Deb 29, WGH-FM Deb 30, Y106 Deb 28, KJ103 Deb 36, WQUT
Deb 24, KWNZ Deb 27, KIXY Deb 31, KZFN Deb 31 and too
many more to mention. Already pulling heavy phones!

#### WINGER 17 ATLANTIC

Singles: — Albums: 34 Avg Move: 2.71 Aggrssv: 19
This one is another example that MTV sells records. New Top
40 believers include PRO-FM, Y108, K106, KKXL, KTRS, WBAM,
WDLX, WIBW, WWFX, 100KHI, WAPE, FM104 and WKQB. Moves at
WDFX 8-6, WROQ 7-6, KXXR 20-15, KSAQ 38-33, KJ103 32-28,
WQUT 37-23, WKSF 37-25, KFMW 35-26, KIXY 31-22, KQCR 3932, KZFN 34-28, 95XXX 40-36, KYYY 40-36 and many more.

#### CHRIS REA WORKING ON GEFFEN

Singles: — Albums: — Avg Move: 3.10 Aggrssv: 5
First single is coming from a strong Album/Rock base and gains
Top 40 support from WPFM, WPFR, KSND, KZZU, KF95 and
FM104. Moving 6-5 KXXR, 24-20 WROQ, 35-31 WLRS, Deb 17
KEGL, Deb 32 WQUT, Deb 34 OK95 and Deb 39 KFMW.

#### CHOIRBOYS RUNTO ELEKTRA

Singles: — Albums: — Avg Move: 2.07 Aggrssv: 8
New act from Australia continues crossing with new help from WMMS and WHOT. Jumps 38-30 KFMW. 26-18 WQUT, 38-33 WCGQ, 33-29 95XIL, 33-29 KTRS, 35-27 KTUX, 37-33 KZZU, Deb 35 100KHI, Deb 38 KFBQ and Deb 40 95XXX.

#### MELISSA ETHERIDGE SIMILAR ISLAND

Singles: — Albums: 45\*

After her Grammy nomination, revived sales tell the story for this hot new artist. Already on Y95, KXYQ, WVSR, OK100, KFMW, WPFM and others. Jumps for CKOI 3-1, WROQ 23-19 and KXXR Deb 35.

### POP/ADULT

#### BETTE MIDLER WIND ATLANTIC

Singles: — Albums: 9\*

Second single from "Beaches" continues to grow with huge sales and adult female phones. New believers include WZOU, KUBE, WTIC, KISN, KZOU, KQCR, KKSS and others. Moving 18-14 94Q, 39-34 WAEB, 40-32 WNOK, 34-29 WCIL, 40-34 Z102, 23-18 K104, Deb 38 KSAQ, Deb 30 KWTO, Deb 33 WHOT, Deb 37 WHTO, Deb 39 OK95, Deb 39 WERZ and Deb 40 KSND.

#### CARLY SIMON RIVER ARISTA

Theme from "Working Girl" continues to gain support with new adds from KUBE, WPHR, KCMQ, KIXY, KTMT, KTRS, WANS, WAYS, WDBR, WHTO, WJAD, KSND, WERZ, KF95 and KAKS. Jumps at WZOU 29-25, PRO-FM 28-24, 95XIL 17-12, K104 16-12, WBCY Deb 35, WKZL Deb 33, WCGQ Deb 39 and WPFM Deb 40.

### POST MODERN

#### EASTERHOUSE COME OUT COLUMBIA

Hot new act from Manchester, England is crossing from a strong PoMo base with Top 40 support from WMMS, PRO-FM, WGH-FM, WROQ, KIXY, KPAT, KZFN, WJAD, WJMX, WPFM and KYRK. Early moves include 38-37 KROQ and 18-16 KITS.

# SENSATIONAL

35 -30 HITS TOP FIFTY SINGLES!

DEBUT 40\* R&R!

**MOST ACTIVE!** 



# Sveet Snsation "Sincerely Yours"

KKFR	add
KATD	add
B93	add
98PXY	add
KKXL	add
OK95	add
WHTO	add
WNOK	add
KNOE	add

WXKS	deb	,
KKBQ	deb	,
KWOD	deb	•
HOT977	2-1	
НОТ97	4-2	
PWR106	5-3	

deb deb

KGGI

WAVA

KMEL	3-3
KITY	7-6
WTIC	7-7
WIOQ	8-8
KKQV	10-9
KDON	15-10
KZFM	14-10

19-16 20-16

**KMGX** 

DAO	21-10
WEGX	21-18
KTUX	25-20
Z100	24-21
KIIS	26-22
WPLJ	25-22
WKSE	30-25
Z102	29-25
KRBE	35-31

### BREAKING AT:

<b>u</b> A
FM102
Q106
KROY
WNCI
KTFM









# REQUESTS

**Tone Loc** dominates this section for the second time with his follow-up monster. **The Bangles** make huge gains with their second single that has brought the album back up on the charts, **Fine Young Cannibals** con-

tinues to skyrocket at both radio and retail and guess who's back...Madonna. Watch two rockers: Lita and Metallica.



#### TONE LOC FUNKY DV/ISLAND

Second single and follow-up to the biggest selling single in history is already the Most Requested song in the country. Hot reports flying in from B97, CIL-FM, HOT97, KBOS, KIIS, KIXY, KMEL, KNAN, KOY, KQIZ, KSS96, WABB, WANS, WBWB, WCKZ, WDBR, WEGX, WHYT, WIKZ, WIOQ, WPGC, WPXR, Z106 and way too many more to mention.



#### BANGLES ETERNAL COLUMBIA

Second single is heading toward a #1 slot on the chart with giant requests this week and building album sales. Big mentions this week come from KIIS, B98, KBIU, KCPX, KIIK, KMEL, KNOE, KOY, KSS96, OK100, Q107, WHTO, WHYT, WLRW, WNYZ, WPXR, WSPT, WVMX, WVSR, Z106 and many more.



#### FY CANNIBALS SHE DRIVES I.R.S./MCA

Album sales continue to skyrocket as this first single makes its way up to the top. Hot phones this week at HOT97, KBIU, KDWZ, KIIS, KISR, KZIO, OK100, WABB, WBNQ, WIOQ, WIXX, WKLQ, WLOL, WLRW, WRVU, WTHT and WVBS.



#### MADONNA PRAYER SIRE/WB

MTV and just about every radio station in the country believes this could *possibly* be a hit with out of the box support. Already pulling massive phones for B97, KBIU, KCPX, KDWZ, KFWB, KGOT, KIIS, KIMN, KMEL, WANS, WCZY, WHYT, WIKZ, WIOQ, WKEE, WLOL, WPGC, WZOU and just about everywhere else you can think of.



#### R.E.M. STAND WB

The video was just upped in rotation on MTV and radio and retail continue to take this one to the top. Solid request action remains at Q107, 100KHI, CILFM, JET-FM, KDWZ, KZIO, WABB, WBNQ, WLOL, WLRS, WNNK, WNYZ, WPXR, WQID, WZOU, Z106 and many others.



#### POISON MAMA ENIGMA/CAP

Fourth single from the multi-platinum album has a video in heavy rotation on MTV and continues to sell lots of albums week after week. The phones keep lighting up for WLOL, 100KHI, CIL-FM, JET-FM, KBIU, KCPX, KKYK, KLQ, KQIZ, KRNQ, KISS96, Q107, WLRW and WZOK.



#### LIVING COLOUR CULT OF EPIC

Living Colour is living proof that ALBUM SALES effect radio in the development of new artists. MTV was the major player in the game and still is with the video in heavy rotation. Big phones for KXXR, K106, KAKS, KFQX, KIXY, KSAQ, WDFX, WKLQ, WLRS, WSPK, Y95 and many others.



#### **DEF LEPPARD** ROCKET MERCURY

Eighth (yes eighth!) single is quickly climbing the charts with solid phones and jumps leading the way. Generating big requests this week at Q107, KISR, KLQ, KYYY, WABB, WANS, WDBR, WIKZ, WOMP, WVBS, WZOK and others.



#### BON JOVI I'LL BE MERCURY

Third single looks like it could be the biggest yet. Big album sales, early phones and major markets are, once again, telling the story. Mentions come from B94, KIXY, KNOE, KRNQ, KSAQ, KYYY, OK100, WHTO, WKEE, WQID and many more.



#### .38 SPECIAL SECOND A&M

This single has tons of airplay and is now beginning to show up in requests where played. Programmers say that the women love this one. Hots this week include WZOU, G98, KAKS, KISR, KPAT, WABB, WBCY, WLOL, WLRW and WVMX.



#### **DEON ESTUS** HEAVEN MERCURY

Hot new single featuring "GM" is picking up momentum with the help of early request actions. Big mentions come from WCZY, 103CIR, 95XIL, KRNQ, KISS96, WCZY, WHYT, WNNK. Another great artist development story (thanks also to the folks at MTV).



#### SA-FIRE THINKING MERCURY

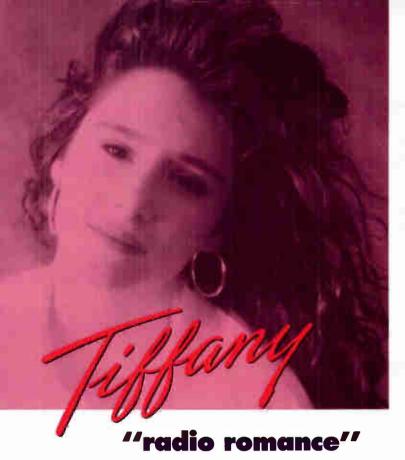
If you look at the jumps, the local sales in those markets playing this one and the requests, we think you'll come to realize that this is one not to be ignored. Hot requests include B97, HOT97, KKMG, KKYK, WHTO, WIOQ, WZOU and many, many more.

#### ALSO GAINING REQUEST MOMENTUM

LITA FORD/OZZY METALLICA ANIMOTION EYES ONE ROOM

RCA ELEKTRA POLYDOR ENYA DINO JOHNNY KEMP ORINOCO 24/7 BIRTHDAY

GEFFEN ISLAND COLUMBIA



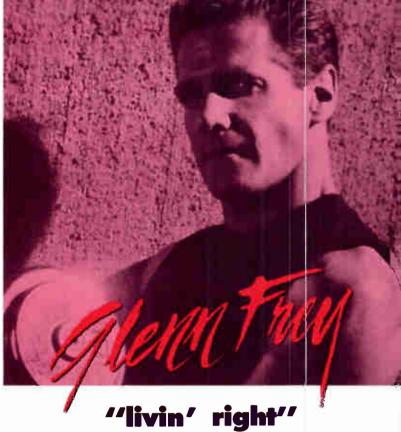
From the album "Hold An Old Friend's Hand" Produced by George E. Tobin Management: George E. Tobin

# FLASHMAKER! DEBUT 50 HITS TOP FIFTY SINGLES! THITS TOP FIFTY ALBUMS! MOST ACTIVE!

Q105	add	<b>WKQB</b>	23-20
B104	add	PRO-FM	27-22
<b>B93</b>	add	WZOU	32-24
<b>BJ105</b>	add	<b>B</b> 97	30-26
WRVQ	add	Y107	29-26
Y106	add	KTMT	35-27
KF95	add	Z102	33-27
KAKS	add	100KHI	36-28
K106	add	WHOT	34-29
<b>KLUC</b>	add	WLOL	34-31
<b>KNAN</b>	add	WPFM	35-31
<b>WPRR</b>	add	KQIZ	35-31
		WCGQ	36-32
		WTIC	36-33
		<b>OK95</b>	39-33
		<b>KWTX</b>	37-33

**BREAKING AT: KKBQ** Y108 WHYT **KKFR KUBE WKBQ** KKRZ KROY **KZZP** KITY WKTL WGH-FM **KDWB KCPX KWSS** WTHT **KCPW** CKOI **KWOD** 

WHEN YOU PLAY IT, SAY IT.



From the album "Soul Searchin"
Produced by: Elliot Sheiner and Glenn Grey
Co-Produced by: Hawk Wolinski
Management: The Fitzgerald-Hartley Co.

#### FLASHMAKER!

WZPL	add	KKQV	deb	30	BREAKING AT:
KTUX	add	OK100	deb	30	WZOU
WERZ	add	K104	deb	30	WRVQ
WNNK	add	<b>WBCY</b>	deb	34	KZZU
100KHI	add	WBNQ	deb	35	KF95
G98	add	WQUT	deb	35	KAKS
KMOK	add	<b>KFMW</b>	deb	38	95XIL
KTMT	add	KNAN	deb	38	KCMQ
KWTO	add	WAYS	deb	40	KIXY
WJAD	add				KKRD
WZOK	add	<b>B93</b>	38-3	5	KTRS
WOMP	add				Q104
KTXY	add				WCGQ
KIMN	add				OTHW
					WJMX
					WKSF
					WPFM
T CAVIT					

Glenn Medeiros

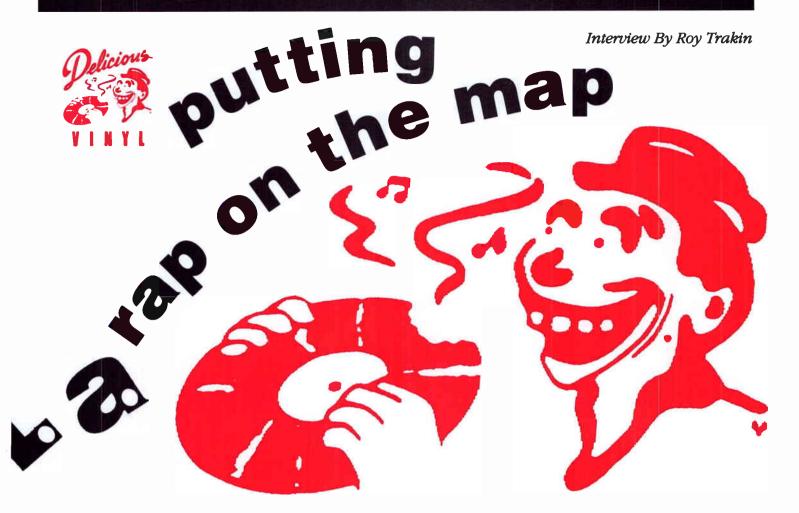
"never get enough of you"

.MCA RECORDS

From the album "Not Me"

KUBE KKRZ KROY

add add add



M

att Dike and partner Michael Ross are the two principals behind one of the year's most incredible success stories, the Los Angeles-based rap label, Delicious Vinyl. Formed in August, 1987, with a single by local hip-hopper Tony Smith aka Tone Loc (as in "loco"), "On Fire," the company has built a roster which includes local college student Young MC (Marvin Young) N.Y. street

poet Def Jef (Jeffrey Fortson), Florida rap story-teller G Love E (Laurence Edwards) and sassy female homegal duo Body & Soul. The 27-year-old Dike, sporting shoulder-length hair and beard, is an upstate New Yorker who moved to L.A. seven years ago to set up a series of successful night-clubs, including the legendary Power Tools. His clean-cut cohort, Mike Ross, is an L. A. native and UCLA grad who spent some time at MCA and as a d.j. before meeting Matt and forming Delicious Vinyl. The company released four independent records which received exposure through local rap station KDAY before inking a distribution agreement with Island's indie off-shoot, 4th & Broadway. Tone Loc's "Wild Thing," recorded for less than \$500 on an eight-track machine in the Hollywood loft which doubles as Matt Dike's living quarters, turned out to be a phenomenon, selling more than

two million copies, thanks to MTV exposure of the home-made, low-budget video which parodied Robert Palmer's "Addicted to Love." The resultant album is now also firmly ensconced in the Top Ten. Delicious Vinyl has even begun spreading out into recording projects for groups not on the label, among them the Beastie Boys' Capitol debut and D. C. go-go band Trouble Funk. We visited Dike and Ross at the very place where "Wild Thing" was recorded—proof that hits can come from the most unlikely places and that the D.I.Y. (do it yourself) ethic is alive and well in the music business. Hev. look at us!



YO! BUM RUSH THIS SHOW: DELICIOUS VINYL heads MATT DIKE (left) and MIKE ROSS (right) give the high sign to PUBLIC ENEMY'S FLAVOR FLAV (second from l.), who knows what time it is, and their own YOUNG MC (second from r.).



SHOW BIZ IS THEIR LIFE: DELICIOUS VINYL ruler MATT DIKE (center) charms the son of legendary hoofer GENE KELLY, TIM (right), into admitting his old man faked that "Singing In The Rain" scene.

### The success of Tone Loc's "Wild Thing" must be gratifying.

Michael Ross: We knew we'd be successful all along. It was just a matter of when it would happen.

Matt Dike: It was a fluke in a way, because we first recorded the song more than a year ago. By the time it came out, we weren't quite as enthusiastic as we had been about it. We figured it'd do something.

MR: Tone Loc had the first record we ever released, a song called "On Fire," with "Cheeba Cheeba" as the b-side.

### Did you break the record through Power Tools?

**MR**: We really didn't have the club as an outlet at the time.

**MD**: I did play "Cheeba Cheeba," but, after hearing it over and over in the studio all day, the last thing you want to do is hear it again. We gave it to other d.j.'s, though.

**MR**: And our friends. They started playing it on the local hip-hop outlet. KDAY.

MD: We took "Cheeba Cheeba" off the b-side and substituted "I Got It Goin' On" because Profile wouldn't release a song with drug-oriented lyrics. Turns out Profile never distributed the record, but "I Got It Goin' On" became the box

MR: We sold about 6,000, mostly here in town.

#### How did you guys first meet?

**MR**: We both belonged to the same dance record pool. We were the only two white guys there.

MD: I bought some equipment and started fooling around. I had a little

HITS March 13, 1989

money I'd made from the club, so I invested in a home studio.

**MR**: He made millions on Power Tools!

**MD**: No, no, no. All the money we made we put back into the club, or was stolen by my partner. Great, Mike, get the I.R.S. after me. I'll be honest with you. If I was making a lot of money, would I be living in this shithole?

### How much did it actually cost to record "Wild Thing"?

**MD**: It depends on how you look at it. In reality, nothing. We had all the equipment. Maybe just the cost of the tape.

# You don't really need more than that to make great rap records, do you?

MR: It's true. That's why rap

sounds better than a lot of this processed stuff you hear from these generic pop-R&B acts. You don't want rap records to have that hightech sound. And you certainly won't get it recording in a place like this.

MD: I'd record anything here. A studio is nothing but a good tape recorder. I've been to most every studio in town and most of what we record here sounds better. It's just how you do it that day. Sometimes, it depends on a lucky accident.

### At what point did you decide to start Delicious Vinyl?

MR: From being d.j.'s, we both listened to a lot of records. I worked at MCA for a little while before we started this just to get an idea of how a record company worked. I did A&R for the Black Music Department there.

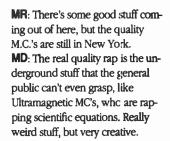
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You guys have really focused the spotlight on L. A. rap, which has always been overshadowed by the East Coast scene.



# Compared to a lot of rap, the artists on Delicious Vinyl aren't very political.

MD: Our guys just aren't very concerned with that. Actually, we try to encourage them to be a little more socially conscious, but they're not really with it. They don't read the papers, so it doesn't effect them.







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"These rappers just get on their own dicks real



**42 32 HITS TOP FIFTY SINGLES!** 

**DEBUT 36\* R&R! MOST ACTIVE!** 

	AGRESSIVES (4 or more)			REQUESTS (1 to 10)
3.05	33	10	5	7



	- /3	KTFM	2-2	
WPLJ	add	KOY	9-5	
WBLI	add	WTIC	6-5	Tambana A
WEGX	add	KITY	6-5	A ACCUPANT
KISN	add	KZZP	10-6	
WPHR	add	Y108	16-6	<b>BREAKING AT</b>
WKZL	add	WZOU	17-14	B96
KYNO	add	KWOD	23-16	WXKS
WSSX	add	FM102	20-16	WPGC
G98	add	WIOQ	29-19	KMEL
KTMT	add	PRO-FM	24-19	Q105
WPRR	add	KIIS	25-21	B97
WWFX	add	KUBE	25-22	KCPW
	10	НОТ97	28-23	KATD
KKFR de	b 21	KKRZ	26-23	WTIC
Q106 de	b 28	KWSS	29-26	KITY
HOT977 de	b 32	X100	30-27	KCPX
PWR106 de	b 40	KRBE	36-29	KTFM

From The Album "Strange Kind Of Love"

**KYRK** 

CKOI

**G98** 

**BREAKING AT:** 

**WXKS** 

WZOU

KUBE

# MI RE

BREAKER 34\* R&R A/C!



D/\		<b>5</b> 1	IdiiAU		AKKZ	K106
		ME		-	PRO-FM	KGOT
KKMG	add		SLY96	16-13	KSAQ	KKQV
OK95	add		KXXR	17-14	WROQ	KNAN
WJAD	add	LES.	KAKS	23-17	KZZU	KPAT
WNOK	add	1.1	WQUT	33-21	WBBQ	KWTX
WPFR	add		WBCY	29-26	WPST	KZFN
KIIK	add		KTRS	34-30	Z102	KZOZ
			KCPX	35-32	KF95	WHTO
95XIL	deb	37	KTMT	36-32	JETFM	WIBW
KISN	deb	38	95XXX	39-35	K104	WJMX
KQIZ	deb	39	KSND	40-35	KKSS	WKPE
	100			1000		



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You guys have really focused the spotlight on L. A. rap, which has always been overshadowed by the East Coast scene.

MR: There's some good stuff coming out of here, but the quality M.C.'s are still in New York.
MD: The real quality rap is the underground stuff that the general public can't even grasp, like Ultramagnetic MC's, who are rapping scientific equations Really weird stuff, but very creative.

# Compared to a lot of rap, the artists on Delicious Vinyl aren't very political.

MD: Our guys just aren't very concerned with that. Actually, we try to encourage them to be a little more socially conscious, but they're not really with it. They don't read the papers, so it doesn't effect them.









MR: Their subject matter is their lives, and what they see around them.

MD: At least it's clever, whether it be a sexual situation or a funny thing that happened to them. It's not just boasting. Which is what most rap records are. And that got really tired after awhile.

#### Certainly the humor of "Wild Thing" is what makes it so accessible.

MR: The record doesn't take itself very seriously. A lot of rap is too serious. These rappers just get on their own dicks real hard and it's a turn-off. It's nice when you can do something funny and sexy that people can relate to. And, if the music is cool, that's even better.

### What qualities distinguish L. A. rap?

MR: I think it was just coincidental that this came out of L.A. Everyone tries to pigeonhole L.A. and N.Y. rap, but there are many different kinds of hip-hop in this town. We just happen to be from L.A. and making records this way.

MD: Everyone derives their influences from somewhere. I think a lot of the L.A. guys are listening to these awful uptempo Florida rap records by guys like MC Shy Dee and the Luke Skyywalker label. They're really fast and retarded, bubble-gum and disposable.

There are some people who are saying the Tone Loc record is like that.

MD: People seem to like to dance to an uptempo beat. "Wild Thing" was 125 beats per minute, the fastest thing we've ever done.

# Were you disappointed the record stalled at #2 on the charts?

MR: Yeah, that's a sore spot.

MD: It's a mystery. When you seil two million units, you should have gone all the way. But there's some weird politics that go down when you go up against the big boys. We were a kilo short that week.

MR: More like a gram.

#### I understand you shot the video for "Wild Thing" even before you were signed to Island.

MD: We knew we needed a visual to promote the record. We had no money, but we knew we had to do a video. I knew all these girls who used to hang out at the clubs, so I figured we'd just rip off Robert Palmer's thing and it'd be funny. Actually, we wanted Tone to wear a tie and tails, but he wouldn't go for it. We had one stationary camera. The background is a drop cloth we bought for 20 bucks. You can see the seams in it. MR: The whole thing cost \$350. MD: And another \$50 went for margueritas to keep everybody drunk enough to stay there until we finished shooting. Nobody was getting paid, so we kept 'em intoxicated. MTV really helped a great deal. They were the saving

### How did the Island/4th & Broadway deal come about?

MD: We were between a rock and a hard place. We had to do something quick. We'd already negotiated with a great many different labels and we didn't want to sit around and wait another year. You know the way these A&R guys are—they say something is good and you don't hear from them again. They were all waiting to see what everybody else was going to do. And then they'd make a counter-offer. I met Chris Blackwell at a Power Tools party for Island

Pictures. I told him about the label and showed him the records. I thought he might be interested because they'd just lost Eric B. and Rakim. He took one look at our label and said he liked the idea. He didn't even have to hear the music.

MR: We talked for quite a while, but once he started listening, he knew it was something he was interested in.

#### Were you satisfied with the independent distribution network? Why didn't the LP go through WEA?

MR: Island started it with the independents, so they didn't want to take it away from them when the album came out. Because they've done such a good job up until now. Everybody says you have to have major league distribution, and I guess you do. So far, though, the album's been selling so great, I don't know how much difference it would've made going through WEA. We'll know further down the line.

#### Will Delicious Vinyl be strictly a rap label, or will you branch into other types of music, like Rick Rubin's Def American?

MD: We're into all kinds of music. We were very influenced by what Rick Rubin has done. If he could set up his own label, we thought, why not us? He was an inspiration. I've known the guy for a long time and seen him go from nothing to boom! And I figured, he's in New York, we're in L.A., and there's nothing like that going on here.



RED-HOT AND DELICIOUS: Rap Mogul MATT DIKE (right) puts the arm "loc" on label artist DZIRE of BODY & SOUL after finding out his Sprite was spiked with acid.

"These rappers
just get on their
own dicks real
hard and it's a
turn-off."

# Do you feel any discomfort at being white guys disseminating all this black culture?

**MD**: We've tried injecting hormones into our system.

MR: We're not rappers. We're behind the scenes putting together ideas and music. But Tone Loc's the thing. He's what's happening. MD: I don't think Tone Loc is being exploited. He's a star and making tons of money. Before this, Tone Loc was not a very organized individual. He was running around with a gun. We put together a situation that was convenient for both of us. Hey, Arthur Baker, John Robie and Rick Rubin, all hip-hop pioneers, were white, too. There have always been white guy producers with a feel for this kind of music.

### Matt, I hear you're producing the new Beastie Boys record.

MD: It's pretty much done. It's a b-boy record. I think it's the only thing they could've come back with. It's pretty deep, a little less bubble-gum than the last one. Same kind of vocal humor but musically a lot heavier.

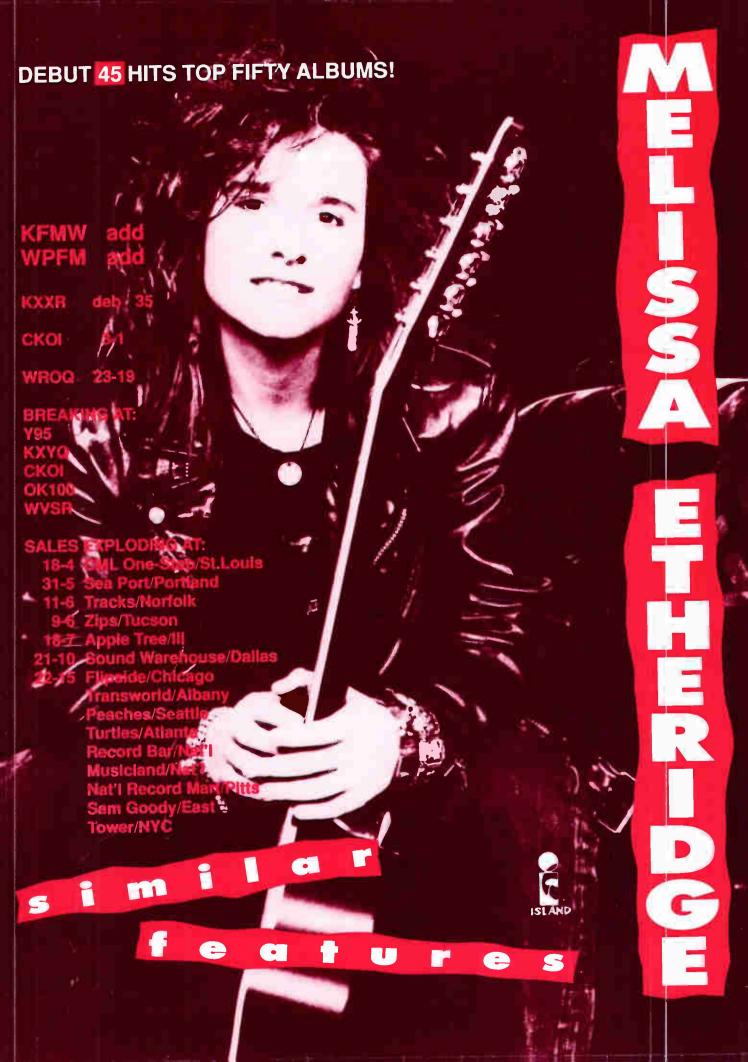
#### Any interesting sampling?

MD: I can't say because they'd kill me. I think people will be surprised at the record. The samples are more obscure; there's nothing real obvious. Which I think is good. They're really secretive about the record because they're so paranoid.

#### What's next for you guys?

MR: We want to keep putting out good records, develop the roster, sign more bands we're really into and put out the style of music we're into at the moment.

MD: And make a lot of money.



# From The Album "Sa-Fire"

**42 32 HITS TOP FIFTY SINGLES!** 

**DEBUT 36\* R&R! MOST ACTIVE!** 

AVERAGE	AGRESSIVES	TOP	TOP	REQUESTS (1 to 10)
MOVE	(4 or more)	10	5	
3.05	33	10	5	7



		IZ I I IWI	2-2	
WPLJ	add	KOY	9-5	1 100 -0
WBLI	add	WTIC	6-5	1000
WEGX	add	KITY	6-5	
KISN	add	KZZP	10-6	The Market W
WPHR	add	Y108	16-6	BREAKING AT
WKZL	add	WZOU	17-14	B96
KYNO	add	KWOD	23-16	WXKS
WSSX	add	FM102	20-16	WPGC
G98	add	WIOQ	29-19	KMEL
KTMT	add	PRO-FM	24-19	Q105
WPRR	add	KIIS	25-21	B97
WWFX	add	KUBE	25-22	KCPW
200	9 3	НОТ97	28-23	KATD
KKFR d	eb 21	KKRZ	26-23	WTIC
Q106 d	eb 28	KWSS	29-26	KITY
HOT977 d	eb 32	X100	30-27	KCPX
PWR106 d	eb 40	KRBE	36-29	KTFM

From The Album "Strange Kind Of Love"

**KYRK** 

CKOI

**G98** 

K106

**BREAKING AT:** 

WXKS WZOU

KUBE

KKRZ

# From The

### FLASHMAKER!

BREAKER 34\* R&R A/C!



					1717117	14100
			N.	1	PRO-FM	KGOT
KKMG	add	De.	SLY96	16-13	KSAQ	KKQV
OK95	add		KXXR	17-14	WROQ	KNAN
WJAD	add	10	KAKS	23-17	KZZU	KPAT
WNOK	add	10	WQUT	33-21	WBBQ	KWTX
WPFR	add		WBCY	29-26	WPST	KZFN
KIIK	add		KTRS	34-30	Z102	KZOZ
		-	KCPX	35-32	KF95	WHTO
95XIL	deb	37	KTMT	36-32	JETFM	WIBW
KISN	deb	38	95XXX	39-35	K104	WJMX
KQIZ	deb	39	KSND	<b>₩0-35</b>	KKSS	WKPE

SAYTI

# From The Album "Hysteria"

### 35 HITS TOP FIFTY SINGLES! 21 HITS TOP FIFTY ALBUMS!

DEBUT 34\* R&R!

.95	add	PRO-FM	deb	26	98PXY	30-17	KWES
2107	add	Y107	deb	27	WSPK	31-19	JETFN
KUBE	add	WZOU	deb	28	WLRS	27-19	KKBQ
12X	add	B94	deb	28	KRBE	29-20	WDBF
<b>(S104</b>	add	WLOL	deb	35	WKBQ	27-20	WRCK
KYK	add	KKRZ	deb	38	OK95	25-20	KXXR
CAQ	add			×.	WOKI	26-20	15
RQ	add	WDFX	12-9		WEGX	26-21	W
(F95	add	KEGL	12-10		WKSE	28-21	- 9
M104	add	WGH-FM	15-12	2	WQUT	36-22	1 1

KOY

B104

**KFMW** 

29-26

30-27

37-27

17-12

21-14

AVERAGE	AGRESSIVES	REQUESTS	Lp SALES	45 SALES
MOVE	(4 or more)	(1 to 10)	(1 to 10)	(1 to 10)
4.32	69	7	9	7



# BON JONE STORY OF THE Album "New Jersey"

28-22

PRO-FM Y107

K92

33-27 32-27 35-28 39-28 36-28 37-29

### 43 38 HITS TOP FIFTY SINGLES! 14 HITS TOP FIFTY ALBUMS!

BREAKER 33\* R&R! MOST ACTIVE!

BFM

FBQ

LY96

**VBWB** add

**KKYK** 

add

Y97

add WSSX

add WKQB 20-13

1-3		2/3/11			KXXR	8-3	Z100	29-23	ļ,
WXKS	add	WAVA	deb	23	KEGL	5-4	WEGX	30-24	
WZOU	add	92X	deb	23	Y95	4-4	WKZL	32-24	
Q107	add	KOY	deb	24	WLRS	16-10	WAEB	37-25	
KKRZ	add	KCPW	deb	24	Y97	13-10	WLOL	33-26	
KZZP	add	WMMS	deb	25	WROQ	15-12	OK95	40-26	
WNVZ	add	KUBE	deb	29	WKBQ	17-14	WPLJ	31-27	
KSAQ	add	KDWB	deb	29	KXYQ	23-17	KRBE	32-27	8
B93	add	PWR99	deb	29	WSPK	26-18	WZPL	35-28	
KS104	add	KBEQ	deb	29	WRQN	24-19			
FM100	add	B104	_deb	29	KTFM	<b>₹5-20</b>	BREAK	ING AT:	
WDJX	add	B97 /	deb	29	BJ105	26-21	<b>I</b> IIS	WKTI	
WGTZ	add	Z95	deb	30	OK100	27-21	KEGL	Y108	
WKDD	add	KROY	deb	38	WOKI	30-21	<b>Y</b> 95	WOHEN	ŧ
WKRZ	add	WTIC	deb	40	KKBQ	29-22	94	KCPX	

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# THE WORF STUFF

GIVE H MORE
GIVE MORE
MORE



### 13-10 HITS POST MODERN! MTV POST MODERN!

GOING THE DISTANCE AT:

WFIT **KCRS** WXCI WRAS WMDK WTUL 91X KJQN KTCL WUCF **KFMH** KUNV KITS WOXY **WRAS** KUSF WXCI WHTG **WMMR WDOM** KABL WUOG **KCMU KCPR WRRO** WHMI **WBER** WTSR

WHEN YOU PLAY IT, SAY IT.

Over 30,000 Units To Date!

Tour in April

3 B sides on 12"

from the album

"The Eight Legged Groove Machine"



# POSTIVIODERN

		a combination of airplay and sales.)	
LW	TW	ARTIST-L ABEL	COMMENTS
4	1	ELVIS COSTELLO - WB Veronica	Dominating
1	2	THE REPLACEMENTS - Sire/Reprise I'll Be You	Still huge
2	3	LOU REED - Sire/WB Dirty Boulevard	Solid
5	4	F Y CANNIBALS - I.R.S./MCA She Drives Me Crazy	Huge sales
6	5	XTC - Geffen Mayor of Simpleton	Lp now out!
7	6	COWBOY JUNKIES - RCA Various	Huge sales/air
3	7	NEW ORDER - Qwest/WB Round & Round	Slipping
8	8	ENYA - Geffen Orinoco Flow	Sales lead
11	9	THROWING MUSES - Sire/WB Dizzy	Big week
13	10	WONDERSTUFF - Polydor Give Me More	Big gains
10	11	VIOLENT FEMMES - Slash/WB Nightmares	Slipping
15	12	MIDGE URE - Chrysalis Dear God	Good week
14	13	THE POGUES - Island Yeah Yeah Yeah Yeah	Solid week
18	14	LOVE & ROCKETS - B Banquet/RCA EP	Big moves
	15	ROBYN HITCHCOCK - A&M Madonna Of The Wasps	Breaking big
16	16	EASTERHOUSE - Columbia Come Out Fighting	Steady
17	17	<b>THE WATERBOYS</b> - Chrysalis Fisherman's Blues	Solid
9	18	R.E.M WB Stand/Pop Song	Peaked
19	19	NITZER EBB - Geffen Belief	Holding
24	20	REIVERS - Capitol Various	Back up
23	21	LYLE LOVETT - MCA Here I Am/Stand By	Sales lead
	22	CHRISTMAS - I.R.S. Ultraprophets	Back up
	23	GUADALCANAL DIARY - Elektra Always Saturday	Great week
	24	PROCLAIMERS - Chrysalis I'm On My Way	Strong

### POST TOASTED

Ya know, every now and then a new act appears that is really something special and deserves a lot of attention. By the looks of the reaction at radio and retail this week, we are assuming you feel the same way. We're talking about Indigo Girls on Epic. Their debut album was produced by Scott Litt with the help of some unknowns by the name of Stipe and Hothouse Flowers. They blew everyone away with their appearance at the Gavin and will be touring with R.E.M. on the

East Coast. Second Most Added record at PoMo and a great artist development story in the making! Anyway, if the top of the chart has been looking really tight to you, well, that's because it is. Sales have been really playing a major role in the success of the artists in the Top 10. Elvis, Elvis, Elvis that's all everyone is talking about! The king soars to #1 this week with huge airplay and giant sales everywhere in the country! The Replacements are





Robyn Hitchcock - taking radio by the ....

majorly happenin' with mucho radio and retail support continuing. The Fine Young Cannibals album exploded last week in the stores and the Hot Reports from both radio and retail won't quit. XTC is the next big PoMo phenomenon that looks to be a contender for the #1 slot on the chart. The album hits the streets this week and radio hasn't even begun to play all the other great cuts. Watch for a big jump on the chart next week. Kudos to Mike Mena (Oh, how easy it is to name drop in this column of dribble) and the other A&M Wallies for making Robyn Hitchcock the Most Added record of the week. The project is already getting enough airplay to debut on the chart this week at #15! And speaking of Hothouse Flowers, watch for a new live video of "Don't Go" — soon to be released on MTV. Next big things: Guadalcanal Diary (already getting; lots of Hots), Morrissey and Thelonious Monster (a big step up for these guys). And now, more strokes for the folks.... Joe Jackson has a new project called, "Blaze of Glory" on A&M due to hit the streets April 18. It's very reminiscent of the old stuff and looks to be a biggy at PoMo. He will be touring this summer in theatre venues. (Whoops, no name in that blurb...Karen Glauber — there.).... Oh yeah, check out the new Tim Finn project on Capitol. (It's even worth calling Harry Levy for).... And finally, congrats to David Bassin and the rest of the Mute staff for a sold-out national tour by Nick Cave which ended this weekend in L.A. (this item was brought to you by a free pair of tickets). Thank you.

THRASHING DOVES - A&M

Trouble In The Home

Building

# POSTIVIODERN

1. XTC (Geffen)

4175

- 2. ELVIS COSTELLO (WB)
- 3. F.Y.CANNIBALS (I.R.S./MCA)
- 4. REPLACEMENTS (Sire/Reprise)
- 5. ROBYN HITCHCOCK (A&M)
- 6. G. DIARY (Elektra)

- 1. ROBYN HITCHCOCK (A&M)
- 2. INDIGO GIRLS (Epic)
- 3. MORRISSEY (Sire)
- G. DIARY (Elektra)
- 4. THELONIOUS MONSTER (Relativity)
- 5. XTC (Geffen)

### (Hot reports from the nation's leading radio and retail outlets)

#### WAPS / BILL GRUBER / AK-RON,OH

Replacements

Fine Young Cannibals

New Order

Nitzer Ebb

### XTC

#### WCDB / JOSH ROSENTHAL/JIM MCNEIL/ALBANY

**BOW WOW RECORDS / ANDY** 

HORWITZ/ALBUQUERQUE

Yo La Tango

Mondo Stereo

Robyn Hitchcock

Robyn Hitchcock

**Brazil Classics** 

Radiators

**BURY PARK** 

XTC

LANTA

Firetown

Indigo Girls Fine Young Cannibals

Elvis Costello

Gipsy Kings

Indigo Girls

De La Soul

XTC

### LARRY JAMES / BELLINGHAM

Elvis Costello

Replacements

### / BOSTON

Violent Femmes

Simple Minds

Elvis Costello

Throwing Muses

### BOSTON

Fine Young Cannibals

XTC

### WHTG / RICH ROBINSON / AS-

XTC

Thrashing Doves

Wolfgang Press

Elvis Costello

Fine Young Cannibals

### TURTLES / THOM DRAM / AT-

#### Love & Money

Charlie Sexton

Gipsy Kings

Animotion

Guadalcanal Diary

### WRAS / KIM SAADE / ATLANTA

Indigo Girls

**Brazil Classics** 

Love Tractor

Lyle Lovett

#### Elvis Costello

New Order

Replacements

Violent Femmes

#### KUT / CHERYL BATEMAN / **AUSTIN**

#### Indigo Girls

Robyn Hitchcock

### CELLOPHANE SQUARE /

Robyn Hitchcock

Roy Orbison

### WBCN / OEDIPUS/CARTER ALAN

Robyn Hitchcock

### WFNX / BRUCE MCDONALD /

O Positive

New Order

**Morrisey** 

#### KUCB / DAVE DELASKY /

#### **BOULDER**

### KCRS/TODD WISE/CEDAR

#### **FALLS**

Replacements

XTC Full Fathorn 5

Guadalcanal Diary Indigo Girls

### KUNI / DOREA D'AGOSTINO /

#### CEDAR FALLS

**Bunny Wailer** 

Full Fathom 5

Lyle Lovett Pay It All Back #2

**Bel Canto** Bruce Cockburn

### RECORD BAR / RICHARD LANE

/ CHAPEL HILL, N.C.

Robyn Hitchcock

**Proclaimers** 

Guadalcanal Diary

Gipsy Kings

#### WXCI/GREG VEGAS/DAN-BURY

New Order

Elvis Costello

De La Soul Too Much Joy

Bongwater

### WUXTRY / CHRIS MILLS /

### DECATUR,GA

Diamanda Galas

Dead Milkmen

Lazy Cowgirls

Nick Cave Alpha Blondie

### KBLE / RON SORENSON / DES

MOINES

Joe Henry

Radiators

Elvis Costello

Chris Rea

### Love & Rockets

### HARMONY HOUSE / VINCE

DELEON / DETROIT Fine Young Cannibals

Replacements

Elvis Costello Lilac Time

### WXDU / BRYCE BURKHART /

### DURAM

Too Much Joy

X-Men

**Brian Richie** Bongos Bass & Bob

### Roger Manning KTCL/JOHN HAYES/FT. COL-

Love Tractor He Said

**New Marines** 

Brazil Classics Yello

### KARMA / MATT RAFTREE / FT.

### WAYNE

Guadalcanal Diary

Peter Case Joy Division

### SELECTER / SUSAN HAYNES /

HICKORY, N.C.

Fine Young Cannibals

Replacements

Elvis Costello Lou Reed

### Lyle Lovett

RECORD RACK / BRUCE GOD-WIN / HOUSTON

Meet Beat Manifesto

MC900 ft. Jesus XTC

KTP

### Elvis Costello

WHMI / JEFF WELLING / HOWELL, MI

Elvis Costello

XTC Wonderstuff New Order

### Love & Rockets

KUCI / GARY DOWNS / IRVINE

Thin White Rope **Buck Pets** 

Giant Sand De La Soul

### Thelonious Monster

WBER / ANDREW CHINNICI / KENFIELD

Moev

Front 242 Fall

Enva

Wolfgang Press

WKSR / DAVE WELTE / KENT, OH New Order

Violent Femmes Nitzer Ebb Junk Monkeys

### Gregory's Funhouse WUTK / BENNY SMITH / KNOX-

March 13, 1989

**VILLE** Glass Eye

Fine Young Cannibals

Rainbirds

**Pogues** 

# Most Added! in digo girls



DAMN FINE!

the brand new album featuring "closer to fine" and "kid fears"

produced by Scott Litt





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# POSTIVIODERNI



### **OEDIPUS (AND TIFFANY?)** WBCN BOSTON, MA.

Yo Oeddy! Nice bolo tie, dude! Since when did those come in style? But let's get right down to the point of this picture..... Okay, thank you. We ran this photo for several reasons: a) Because Tiffany is beginning to break big at Post Modern. b) Because Oedipus and Tiffany share erotic fantasies. c) Because we're bored and have absolutely nothing better to do with our time. Take your pick.

### HOTS:

- **WATERBOYS**
- **ELVIS COSTELLO**
- **LOU REED**
- 4. REPLACEMENTS
- 5. BRUCE COCKBURN
- JULIAN COPE
- **CHRISTMAS**
- 8. ED HAYNES
- 9. R.E.M.
- 10. ROBYN HITCHCOCK

**EUCLID / TONY MARGHERITA /** 

### WEB OF SOUND / BILL TORMAS

LANCASTER, PA **Buck Pets** 

Lard

No Faith No More

Murphy's Law

Dogs D'Amour

### KEDG / JJ JACKSON / LOS AN-

**GELES** 

Elvis Costello

Lou Reed

Cowboy Junkies

Melissa Etheridge

Replacements

#### WLCV / WALTER JOHNSON / LOUISVILLE

Fine Young Cannibals

Cowboy Junkies

Elvis Costello

XTC

Waterboys

### WORT / STEVE GOTCHER /

MADISON

He Said

Ciccone Youth

XTC

Bambi Slam

#### RADIO DOCS / KATHY STAMM / MILWAUKEE

Glamour Camp

Guadalcanal Diary

Dylan & the Dead

Nitzer Ebb

Ivan Neville

#### KABL / MARK MILLER / MIN-**NEAPOLIS**

Run Westy Run

Robyn Hitchcock **Black Spot** 

### UNDERGROUND SOUND / LAURA FERRARA / NEW OR-

LEANS

Sonic Youth/Mudhoney

Lydia Lunch & C.Ruin

**Bevis Frond** 

Moev

### WNYU/LISA SARTORI/NEW

Clock DVA

Bits & Pieces '89

Stop the Violence

Halo of Flies

Spaceman 3

### WUCF/CJ/ORLANDO

Thelonious Monster

Robyn Hitchcock

Wonderstuff

Gregory's Funhouse

### WMDK / MIKE THOMAS /

**PETERBOROUGH** 

Mathew Sweet

New Order

Fine Young Cannibals Guadalcanal Diary

### ZIA RECORDS / BRAD GIBSON /

PHOENIX XTC

Dogs D'Amour

Thelonious Monster

Giant Sand

Run Westy Run

#### SOUND IDEAS / RICH MINCE /

### PLAINSBORO, N.J.

Enva

Cowboy Junkies

Melissa Etheridge

Gipsy Kings

Lyle Lovett

### UNICORN / DREW JOHANSEN /

**PORTSMOUTH** 

**XTC** 

Miracle Legion

Replacements

Fine Young Cannibals Robyn Hitchcock

### WDOM / JOHN GAZERRO /

**PROVIDENCE** 

Replacements

Lou Reed

Elvis Costello

Violent Femmes

#### KJQN / MIKE SUMMERS / SALT LAKE CITY

Fine Young Cannibals

Elvis Costello

XTC

Kon Kan

### Wonderstuff

91X / OZ / SAN DIEGO

Elvis Costello

Fine Young Cannibals Replacements

Midge Ure

### KUSF / TIM ZEIGLER / SAN

FRANCISCO

Tooth & Nail

Full Fathom 5

Sordid Humor

Elvis Costello Too Much Joy

### KCPR / SCOTT CARTER / SAN

LUIS OBISPO

Essence

Sand Men

R.Pink Dreams

Robyn Hitchcock

Wolfgang Press

### RAINBOW / CHRIS BRYANT /

SAN MATEO, CA Lou Reed

XTC

Tanita Tikaram

Enva

Replacements

Legal Reins

### KCMU / MAGGIE MCCABE /

SEATTLE

Black Sun Ensemble

He Said

De La Soul XTC

### Giant Sand

### LIBERTY SOUND / BILL FUENFHAUSEN / SPRINGFIELD,

New Order

Replacements Charlie Sexton Robyn Hitchcock Lucky Peterson

Lou Reed KTAO/BILL EVANS/TAOS

Lyle Lovett Chris Rea

Cowboy Junkies

Tanita Tikaram R.E.M.

### ZIA RECORDS / JON MILLER /

TEMPE

Guadalcanal Diary

Yo La Tango Rudimentary Peni

Roger Manning

### M.O.D. WTSE / DORIS DUNE / TRENTON

Love & Rockets

Fine Young Cannibals

### Guadalcanal Diary VINYL SOLUTION / MARK

PATRICK / TUSCALOOSA

Jane's Addiction Fine Young Cannibals

Cowboy Junkies

### Elvis Costello KWCW / CHRIS FETTERS /

WALLA WALLA

Fall Elvis Costello

Pussy Galore Pogues Ciccone Youth

### WRRO / GROVER /

YOUNGSTOWN

A Bones

Miracle Legion

Guadalcanal Diary

Graham Parker Replacements

### ... broadcast views.



At MTV it's extremely important for us to get a fast indication on whether our airplay is getting any reaction at retail. HITS helps us know within weeks whether anything is happening. HITS is one of the crucial elements in an early warning system on acts breaking at retail.



The information we get from HITS is an integral part of our decision making at MTV. It's also great to be in an industry that has a magazine that reflects the real attitude of the business—irreverent, silly and fun!



We need fast, accurate feedback on retail reaction when we go on a new video. We need help separating hype from reality.

HITS provides that.

HITS Singles and Album Charts. Week after week, we're there, before everyone else, with powerful chart information that's precise, revealing, conclusive.





6 HITS POST MODERN! 30 HITS TOP FIFTY ALBUMS!

The First
Single From
Their Hot
Selling Album:
"The Trinity Session"
Now Goes.
Top 40!

COWBO\ JUNKIES







### THE HORIZON

### FON UP AND COMIN by John Sutton-Smith

MUSICAL ENVELOPES: Some great soundtrack songs out there just in time for Oscar, including nominees Carly Simon for "Let the River Run" ("Working Girl") on ARISTA and Jevetta Steele's great "Calling You" from the ISLAND soundtrack to the equally-delightful "Bagdad Cafe"; add to those the Belle Stars' comeback with their six-year-old "Iko Iko" re-make that opens "Rainman" and is now bouncing up the charts. The CAPITOL soundtrack also includes a new mix of Johnny Clegg & Savuka's "Scatterlings of Africa," likely to be the next single. The label has the soundtrack to the upcoming "Rooftops" as well, with the Etta James/Dave Stewart track, "Avenue D," the first single...... Perhaps the best of them all is the wonderful reggae mix on "The Mighty Quinn" soundtrack on A&M, sporting tracks from UB40, former Black Uhuru singer Michael Rose, young Jamaican star Half Pint, and re-workings of Bob Dylan's title track and the reggae classicm], "I'm Hurtin' Inside," written by Bob Marley and featuring vocals from two of his daughters, Cedella and Sharon, who sing with Ziggy in the Melody Makers ..... Some other cool pop songs: "There Comes A Time" from Martin Stephenson & the Daintees' CAPITOL LP is a gem, too good to ignore whatever the format; XTC, with tracks like "Merely a Man" and "Here Comes President Kil Again," go deep on their new double-LP on GEFFEN; Tim Finn, with "Crescendo," from his CAPITOL debut, is a pleasant outing..... "Easy," from the new Matthew Sweet album, "Earth," on A&M, is the highlight of a remarkable new disc from the talented tunesmith..... And "Streets Of This Town," the lively title track from the likewise talented Steve Forbert's GEFFEN album, has a new video. With folk music starting to pave the way, it can't be long before more country-pop like Forbert's also re-enters rock playlists..... U.K. reggae toaster Pato Banton has been touring U.S. clubs while recording his new album here..... S'Express have another big dance hit on the way in "Hey Music Lover." and, with Sly's "Dance to the Music" sampled into the mix, it could get some serious crossover radio. Some of the other acid alumni, the best of whom include Bomb the Bass, should also see some heavy dance party action before summer.... Oft-misunderstood underground pop stylist Nick Cave is making his first tour of the U.S in two years, with two L.A. stops. His new album, "Tender Prey," is out on ENIGMA/MUTE and features the Eurohit single "The Mercy Seat," a brooding Death Row discourse through the eyes of a condemned man..... Which reminds me, there's a new Morrissey single, "The Last of the Famous International Playboys," from a forthcoming WARNERS album, recorded with former Smith rhythm section Andy Rourke and Mike Joyce. A video was also recorded in a one-off live performance last year ..... Two energetic young rock bands on the independent CRUZ label, All and the Chemical People, have been touring steadily behind their recent albums and enthusiastic college play ..... Also new is the latest from Wolfgang Press on ROUGH TRADE, "Bird Wood Cage"; Little America are back with their second on GEFFEN, "Fairground", as are the wild and unpredictable Thelonius Monster with "Stormy Weather" RELATIVITY.....

### **NEW ARTISTS**





### Figures On A Beach

Title "Figures On A Beach"

> Label Sire

Formed out of the remains of Detroit's early punk scene, this is not another motor city crash and burn your ears off combo. This full length project follows a number of critically acclaimed indie projects as well "Standing On as 1987's Ceremony". Produced by Ivan Ivan, who brought the band to the attention of Sire President, Seymour Stein, this project boasts thoughtful, intelligent lyrics and hypnotic ensemble playing.

### **Suggested Cuts**

"Accidentally 4th St. (Gloria)" is a stone cold winner.

### **Label Comments:**

"It's a great record," yelled Sire gunslinger Howie Klein who didn't really yell that since we never called him, but more than likely wouldn't have said that if he said anything at all - which of course he didn't. "I don't mind not saying things about my acts," said Klein, who really didn't say that. "But I refuse to not say things about acts that aren't on my label - wait a second, that's not right."

### **Masters Of Reality**

Title "Masters Of Reality"

### Label **Def American**

Rick Rubin's Geffen tributed label comes swinging with this debut project from these Syracuse rockers. Witty, humorous, sarcastic lyrics underline a crunchy guitar attack that can best be described as..... a crunchy guitar attack. Using influences from every realm of music possible, this is one band that has to be heard to be believed. If your looking for an eclectic lyrical jaunt through a number of musical highways, check this band out.

### **Suggested Cuts**

"The Blue Garden" seems like a Post Modern winner.

### **Label Comments:**

"Now wait just a minute, this is getting a bit carried away," said Roseanne Barr who wouldn't have said that if we ever bothered calling her for quotes. "If you ever use the things I don't say in a quote, please make sure I'm not saying them about a band I can't eat" said Barr, who obviously will live the rest of life not knowing she didn't say the things printed here.

# **EARPICKS**

Current favorites as chosen by members of all segments of the music industry

There's only one **Madonna** and she's back with a 2 to 1 victory over **Howard Jones**' latest effort. **Samantha Fox** comes in third with her 2nd release from her current album. The new **Jody Watley** continues to get strong sup-

port from radio and **Duran Duran** makes a strong debut. **Living Colour** continues to spread like wildfire. Other new entries this week include new singles from **Yazz**, **Michael Damian** and **One Too Many**.

#### **WINNERS PRAYER** (Sire/WB) MADONNA **DURAN DURAN** SHAME (Capitol) **HOWARD JONES EVERLASTING** (Elektra) LIVING COLOUR CULT (Epic) (Jive/RCA) SAMANTHA FOX **BE WITH YOU** YAZZ STAND UP (Elektra) **JODY WATLEY REAL LOVE** (MCA) MICHAEL DAMIAN ROCK (Cyp/A&M) **PAULA ABDUL FOREVER** (Virgin) 10 **ONE 2 MANY** DOWNTOWN (A&M)

J ABRAMSON/TOWER-SUN/LA H Marsh/C House/C Stevens/T Loc

B ALBRIGHT/SAM GOODY/EDISON M Vanilli/Bangles/N Kids/FY Cannibals

B ALLEN/WKEE/HUNTINGTON L Colour/P Abdul/M Damian/G Frey

FALLEN/WVBS/WILMINGTON S Fox/Madonna/O 2 Many/J Watley

R ANDRADE/ZIPS/TUCSON Kenny G/Poison/B Midler/Marc V

AJ ARNEZ/WQID/BILOXI J Watley/H Jones/S Fox/Madonna

ED AUGUST/WNNK/HARRISBURG H Jones/Surface/L Colour/Waterfront

ROBIN BANKS/JET-FM/ERIE H Jones/Madonna/J Watley/D Duran

M BASHKIN/BAK & TAYLOR/CHICO Madonna/S Fox/C Rea/G Medeiros

G BAXTER/X100/S FRANCISCO Madonna/S Rick/U2/P Schilling

BOB BECK/KYYY/BISMARK Madonna/D Duran/S Fox/O 2 Many

C BECK/WDFX/DETROIT Madonna/H Jones/L Colour

BUZZ BENNETT/Y95/DALLAS T Tikaram/M Damian/L Colour/H Jones BETH ANN /G105/DURHAM D Duran/J Kemp/B Midler/Enya

FRANKIE BLUE/Z100/NY G Kings/M Damian

J BRACKEEN/TOWER/WESTWOOD Dino/Madonna/E Club/P Abdul

M BREESE/MUSICLAND/K CITY
FY Cannibals

C BREEZE/KKRZ/PORTLAND Madonna/J Watley/H Jones

JON BRYANT/G98/PORTLAND H Jones/O 2 Many/D Duran/M Damian

L BURDETTE/Q102/PHILLY N Cherry/Madonna/J Watley

BRIAN BURNS/KXXR/KC E Club/M Damian/H Jones/S Row

L CAMPBELL/B94/PITTSBURGH Madonna/M Damian

B BOOM CANNON/WKSE/BUFFALO Madonna/J Kemp/P Abdul/Stevie B

B CATCHER/WANS/GREENVILLE Madonna/D Duran/S Fox/P Abdul

J CICCARELLE/SCOTT RECS/NJ M & Mech/Winger/H Williams Jr./V Halen

D CLARK/SLY96/S LOUIS OBISPO Madonna/E Club/O 2 Many/H Jones LARRY CLARK/WWFX/BANGOR P Abdul/S Fox/P Carrack

J COHEN/STRAWBERRIES/BOS Proclaimers/S Philips/V..Beehive

D COOKSEY/SAM GOODY/LA Madonna/C Rea/Yazz/S Fox

P COSENZA/WTHT/PORTLAND H Jones/P Abdul

B DANIELS/KKRC/SIOUX FALLS Synch/S Winwood/P Schilling

JIM DANN/KC101/NEW HAVEN Madonna/H Jones/Synch/M Damian

F DAVIS/ANGOTT/DETROIT
G Betweens/V. Beehive/M Shocked/Maurice

ALBIE DEE/WPGC/WASH DC Madonna/Surface/S Fox

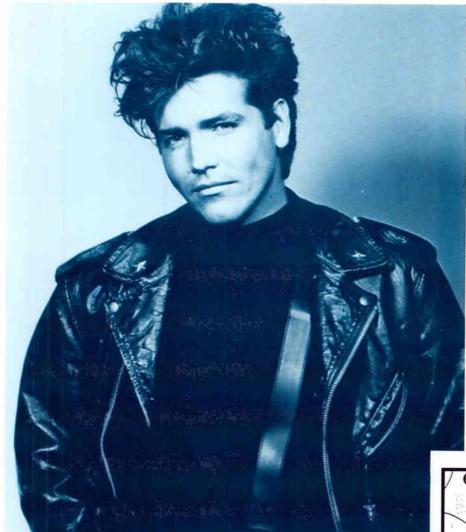
V ELLIOTT/V VENDORS/KALA L Ford/D Estus/B Jovi/L Colour

G ESMINO/SEA PORT/PORTLAND Julian Lennon/Yazz/FYC/WN Was

TOM EVANS/Z106/SARASOTA S Fox/P Abdul/S Winwood

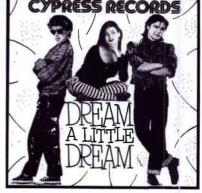
MARK FEATHER/Q106/YORK Madonna/S Fox/J Watley/T Page

JAY FINK/CD ONE-STOP/CONN Madonna/C Rea/V Of The Beehive/T Loc



# EARPICKS WINNER! FLASHMAKER!

KOY WKBQ KSAQ	add add add	BREAKING AT: KKRZ WEGX
WKZL	add	WPHR
		****
KEZB	add	KWOD
KQIZ	add	KATD
KFMW	add	KROY
KIXY	add	KYNO
<b>KMOK</b>	add	KAKS
<b>KSMB</b>	add	95XXX
WHOT	add	KKQV
WJMX	add	KTRS
WLRS	add	WPFM
WNOK	add	****
WSPK	add	
WOFK	auu	
WOKI	deb	30
B97	deb	31
KSND	deb	31
KXXR	deb	34
OK95	deb	35
KPAT	deb	38
KFAI	aeb	30





# MICHAEL DAMIAN "ROCK ON"

From the soundtrack "Dream a Little Dream"



# **EARPICKS**

Current favorites as chosen by members of all segments of the music industry

JOEL FOLGER/KEGL/DALLAS H Jones/Madonna

J FRESE/CML/ST LOUIS
Madonna/B Poindexter/R Hitchcock/XTC

K GEIDT/TOWER/SHERMAN OAKS G Kings/L Reed/T Tikaram/Madonna

KAREN GLAUBER/A&M/LA J Watley/Megadeth

H GURELI/KMEL/SAN FRANCISCO H Jones/Surface/Skyy

M HANSEN/KFMW/WATERLOO Yazz/S Fox

J HANSON/STRAWBERRIES/RI Kon Kan/The Boys/W & Womak

B HANSON/WMMS/CLEVELAND C Rea/H Jones/M Etheridge/Siren

B HARDIN/WLRS/LOUISVILLE E Club/Replacements/Elvis Costello/REM

N HARRISON/K106/BEAUMONT Madonna/P Abdul/D Duran/S Fox

STEVE HELLER/KZFN/MOSCOW Madonna/H Jones/XTC

M HERZER/REC BAR/C CHRISTI N Kids/P Abdul/Poison/M Vanilli

C HOLMSTROM/ROUND UP/WASH C Junkies/J Addiction/S O'Connor/M Nixen

D HOUGHTON/UNIVERSAL/PHILI WN Was/H Williams Jr./T Loc/S Row

L HUGHES/95XIL/PARKERSBURG FY Cannibals/B Jovi/Madonna

K JAKIELA/GALAXY/PITTS T Loc/B Jovi/I City/T Page

E JERDE/TOWER/SHERMAN OAKS B Wilson/R Orbison/T Wilburys/R Newman

P JOHNSON/PRO/TEMPE E Costello/Enya/FY Cannibals/XTC

E JOHNSON/WAEB/ALLENTOWN Stevie B/B Stars/D Duran/T Page

STRYDER K/KFQX/ABILENE PAbdul/H Jones/J Watley/Madonna R KALUSA/KCPX/SALT LAKE CITY E Rodgers/Easterhouse/H Jones/Winwood

E KATAJAMAKI/NAVARRE/MPLS S Fox/Madonna/B Poindexter/Yazz

M KATES/GEFFEN RECORDS/LA B Slam/Wonderstuff/T Monster/Madonna

MJ KELLI/WNVZ/NORFOLK Synch/H Jones/L Colour/S Fox

BOB LABORDE/KISN/SALT LAKE Madonna/B Brown/S Fox/B Midler

C LEARY/98PXY/ROCHESTER H Jones/Easterhouse

C LEWIS/SHOW INDUSTRIES/LA B Poindexter/V..Beehive/Yazz/O 2 Many

PLOPEZ/KXX106/BIRMINGHAM S Easton/D Osmond/J Watley

K MACIVER/FACE THE MUSIC/MN M Sweet/L Ford/M Vanilli/Roxette

M MANDZIA/BUZZ'S NEST/COL S Fox/B Poindexter/C Rea/Yazz

STELLA MARS/WZOU/BOSTON Madonna/J Watley/H Jones/L Colour

D MASSAS/STREETSIDE/MO Yazz/S Row/Surface/N Order

PETER MASSE/KTRS/CASPER D Duran/D Osmond/C Simon/L Ford

**KEVIN MCCABE/HOT 97/NY** J Watley/N Kids/Sa-Fire/P Abdul

J MCHUGH/WNOK/COLUMBIA S Easton/G Medeiros

J MCKENNA/WXKS/BOSTON
Easterhouse/P Schilling/D Summer/Duran

L METZ/LIEBERMAN/MT. LAUREL B Poindexter/D Duran/V. Beehive/Yazz

ROD MEYER/KFRX/LINCOLN B Midler/B Stars/L Colour

A MILES/KYRK/LAS VEGAS Surface/H Jones/B Stars/L Colour

B MITCHELL/WPGC/WASH DC Madonna/J Watley/Surface

M NEWMAN/HOT97.7/SAN JOSE Stephanie/P Russo/B Brown

M OCCENO/MUSICLAND/K CITY M Vanilli/FY Cannibals

PJ OLSEN/WLOL/MPLS Madonna/H Jones/P Schilling

V OLVEIRA/SEA-PORT/PORTLAND C Rea/V..Beehive/Yazz/B Poindexter

T OVERBY/D...VALLEY/MPLS G Parker/Pasadenas/Thieves/XTC

L PALAGI/Q107/WASH D.C. Synch/Stevie B/B Stars

T PETTINGTIL/WFLY/ALBANY Madonna/T Page/B Stars/L Colour

J PREWITT/KZFM/C CHRISTI Madonna/J Watley

J PRIMERANO/TRANSCONT/BUFF Madonna/G Medeiros/O 2 Many/C Rea

J RAYMOND/KIXY/SAN ANGELO Madonna/I City/P Abdul/L Colour

L REYNOLDS/KKMG/COLORADO SPG Madonna/J Watley

K RICHARDS/WPFM/P CITY H Marsh/S Fox/E Club/J Watley

G ROLLING/KKYK/LITTLE ROCK Madonna/H Jones/P Abdul/J Watley

K ROMERO/KSAQ/SAN ANTONIO Shock/O 2 Many/M Damian/H Jones

MJ ROSE/WBCY/CHARLOTTE
Pasadenas/S Fox/B Stars/B Poindexter

JODY RYAN/WKSS/HARTFORD Madonna/H Jones/J Watley

B SANTIAGO/KBFM/BROWNSVILLE Madonna/S Fox/L Colour

**B** SAY/MOBY DISC/LOS ANGELES D Duran/Madonna/V Of The Beehive/XTC

T SBRIGLIA/TRANSCONT/BUFF Madonna/B Poindexter/Surface/S Fox

S SCHANTZ/WSPK/POUGHKEEPSIE D Duran/H Jones

# THE RIVER RAGES ON



### THE AWARDS

Golden Globe Winner & Academy Award Nominee Best Original Song

### THE SALES

Top 15 Single Sales in Major Markets! First week Out 300,000 Soundtracks Sold!

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R&R A/C 22\*-19\*
A/C ADDS: INCLUDES:
WNSR--NEW YORK
WKQX-CHICAGO
WNUA-CHICAGO

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KZZP PRO-FM WBCY
KWSS BJ105 WBBQ
WXKS PWR108
KUBE PWR99
WZOU KRO

Also special thanks to Nationwide for being on Carly's side.

WHEN YOU PLAY IT, SAY IT!

# CARLY SIMON LETTHERIVER RUN

ARISTA

# **EARPICKS**

M SCHNEIDER/APPLE TREE/ILL M Etheridge/L Lovett/XTC/C Junkies

11 111

ROGER SCOTT/KRQ/TUCSON Madonna/H Jones/J Watley/B George

JIM SCOTT/KWES/ODESSA H Jones/Madonna/Freiheit

BARBARA SELTZER/ATCO/NYC Today/Yazz/J Watley

J SHAHINIAN/RECORD EX/CLEVE S Fox/T Loc/Madonna/Yazz

BOB LEWIS/KRNQ/DES MOINES Freiheit/H Jones/G Frey/I City

D SIBEL/HARVARD CO-OP/BOSTON I Girls/XTC/N Bros./R Hitchcock

D SLANIA/FLIPSIDE/CHICAGO Madonna/C Rea/S Fox

G SMITH/INTERSTATE GROUP/RI C Rea/S Fox/Madonna

D SMITH/NATL REC MART/PITTS D Mode/R Hitchcock/M Nixen/WASP

STU SMOKE/KQIZ/AMARILLO D Duran/M Damian/E Club B SPENCER/103CIR/BECKLEY, WV S Winwood/Madonna

K STAMM/RADIO DOCS/MILW Madonna/Cher-Cetera/T Loc/A Franklin

R STEELY/CENTRAL SOUTH/NASH T Loc/S Fox/Madonna/P Abdul

JAY STEVENS/KOY-FM/PHOENIX S Rick/J Kemp/R Nevil/T Page

MICHAEL T/WIXX/GREEN BAY M Damian/H Jones/Outfield

JAY TAYLOR/KLUC/LAS VEGAS J Watley/H Jones/Madonna/M Vanilli

R TAYLOR/LIEBERMAN/CHICAGO Madonna/P Abdul/S Fox/H Jones

DOM TESTA/Y108/DENVER O 2 Many/Freiheit/H Jones

M TINNES/WKLQ/GRAND RAPIDS O 2 Many/M Damian/S Winwood/J Watley

P TRICKETT/B104/BALTIMORE B Midler/Madonna/Cher-Cetera

GLENN TRENT/WKSF/ASHEVILLE H Jones/J Watley RICK UPTON/KITY/SAN ANTONIO J Watley/Madonna

S WAGNER/S WHEREHOUSE/KC T Tikaram

C WARD/KPAT/SIOUX FALLS Easterhouse/E Club/Madonna/Warrant

D WATSON/KARMA/INDIANAPOLIS G Moore/J Butcher/M Church

L WAYNE/KGOT/ANCHORAGE Madonna/G Frey/B Club

KEVIN WEATHERLY/KIIS/LA P Schilling/H Jones/D Osmond/O 2 Many

K ROBINSON/KOY-FM/PHEONIX H Jones/L Colour/Figures On The B

GREG WILLIAMS/KCAQ/OXNARD Madonna/J Watley

LAURA WONKA/KSND/EUGENE D Duran/P<sub>i</sub> Schilling/S Winwood/G Go-Go

S WYROSTOK/PWR99/ATLANTA H Jones/KT Oslin/D Osmond/Madonna

D YASNER/KCPW/KANSAS CITY Madonna/J Watley/CC:Diva/S Sensation

### Try Us, You'll Hate Us. \*\*\*\*

NAM

NAME

TITLE/POSITION

**COMPANY NAME** 

TYPE OF BUSINESS

ADDRESS

CITY

STATE

ZIP CODE





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# Tommy Page

"A Shoulder To Cry On"

PWR9

6-5

KDON 7-6 WCIL 7-6 8-7 **KZFN KZFM** 9-9 KIXY 16-13 **WPST** 21-18 Q104 23-19 X100 27-22 29-22 **KWNZ KKXL** 28-23 **KROY** 27-24 **KWSS** 30-25 30-27 **B94** WAPI 30-27 KIIS 31-28 WLOL 36-29 35-30 WCGQ Z102 39-30 **KRBE** 40-35 **KTMT** 40-37



The seductive single from the debut album "TOMMY PAGE"

Produced by ARIF MARDIN and JOE MARDIN Written by TOMMY PAGE



LASHMAKER

ΖP add HR add add **NCI** add X106 add ERZ add 06 add HHY add BW add QXA add ZKX add

APE

06

AEB

WKZL deb 32 MGX deb 33 (BQ deb 34 VOD deb 34 XKS 35 deb ZOU deb 36 CAQ 36 deb (QV 38 deb

deb

deb

21

30

40

anangement and Direction: Ray Anderson Enterprises 988 Sire Records Company

deb

Interview By Danny Ostrow

# hoosier troubleshooter

### This Indiana-born broadcasting

exec attended Butler University, then hosted a talk show in Indianapolis for eventual Emmis Broadcasting chief Jeff Smulyan, before heading to Hartford and a stint at WTIC. Cummings did another talk show at WSMB in New Orleans, then returned to Indianapolis in '81 to start Emmis with WENS, the market's first Adult Pop FM (which he now programs), as well as serving as National P.D. for the Emmis chain.

### What are your responsibilities as National P.D. for Emmis?

I oversee the chain's programming, including WQHT and WFAN in N.Y., WAVA in Washington, WLOL in Minneapolis, KSHE in St. Louis, KKHT in Houston, KXXX in S.F., KPWR in L.A., WJIB in Boston, WKOX in Chicago and WENS here. That role is a lot different for each station. For some, it's as little as coming around to the Christmas party and, at others, it's more involved. There's not a lot to do, for instance, at the allsports WFAN; I'm involved with those stations we know have market position, like WOHT and HOT97, which I've been with since the start. In some markets, I'm still involved with the music calls, and in some I'm not. It depends on the situation. In Minneapolis, I'm a little more involved now than I was two years ago simply because there's some very

good competition there. It also has a great deal to do with where the payoff is. The fact of life is the company is going to spend more time and expend more energy on properties and markets where there's a big upside.

### Which stations did you play a major role in putting on the air for Emmis?

I had a lot to do with PWR 106 in L.A. and also KSHE in St. Louis. Even though the latter was over 20 years old when we bought it, it had just dipped down to about a 5 share, so we had a lot to do with putting a new coat of paint on and restructuring from personnel and marketing to the overall sound. HOT97 in New York and X100 in S.F. are two others I was very involved with.

### Let's talk about your strategy for X100, PWR106 and KKHT. They're all very different. X100 is

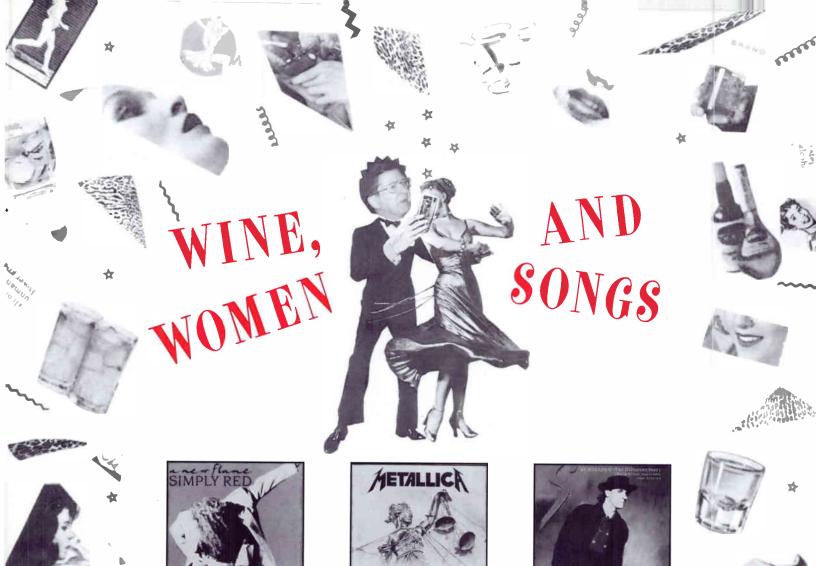
an unusual situation because our perception is the dominant player in S.F. is actually a specialist. We see KMEL as a niche player, therefore it's hard to come in and be a mainstream player when a specialist is already leading the market. We're convinced a mainstream Top 40 will work in S.F. It'll just be a hell of a lot harder than we thought it would be. In L.A., we came in as the specialist with PWR106, so it was easier. We're attempting to do the same thing in Houston with KKHT and I think we're succeeding. We feel very positive that it is repositioning the mainstream Top 40 stations in the young listeners' minds, particularly with females who like dance product. When someone hears PWR106, for instance, KIIS becomes old news. And no matter what that station does to recapture that audience. it's going to be difficult to get them back.

### What preparations are you making for Scott Shannon's move to L.A.?

We've pre-empted the Zoo name by using it for our morning show. We don't really know what to expect from Scott. If we prepared for a traditional Shannon station, we would probably do what we've done so far, try to protect our younger end and try to blunt his marketing with plans of our own.
But I guess what I've come to expect from him is the unexpected.
He'll have our attention just like he'll have the rest of the market's.
That seems to be what he does best—focus everyone's attention on what he's doing.

### Where do you see Top 40 going in 1989?

Specialization. You'll see Top 40 specializing in rhythm music and rock, but I'm not sure where the hell pop records are going to go. It, is entirely possible you'll get a Top 40 that specializes in pop records, leans towards the Adult side and has a big morning show. It's happened with every other product out there. When fast-food chains got away from doing burgers and fries and tried to do preakfast, salad bars and other kinds of food, they didn't do so well. I see the same things happening in Top 40 simply because we used to have a half dozen good players in a lot of big markets and hey could afford to be broadbased. Now, you may have twelve o fifteen outstanding competitors n any of these markets. As you get more good players, you get more specialization, which leads to fragmentation of market share.



from the A NEW FLAME album. **FLASHMAKER! BREAKOUTS WINNER!** 50 46 HITS **TOP FIFTY SINGLES!** 



from the DOUBLE PLATINUM ...AND JUSTICE FOR ALL album.
THE ONLY VIDEO EVER FROM METALLICA!! 41 33 HITS **TOP FIFTY ALBUMS!** 



PETER SCHILLING

FLASHMAKER!



**HOWARD JONES** "Everlasting Love" from the torthcoming CROSS THAT LINE album.

**EARPICKS WINNER!** FLASHMAKER! **MOST ADDED!** 



**MARC V** "Let Them Stare" from the forthcoming TOO TRUE albums.



from the WANTED album. **EARPICKS WINNER!** 



eesess

When you play it, say it!

TOWER SUNSET.....from Elektra cassettes, compact discs and records.

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DAN QLAYLE COUNTDOWN: \*

1412 days to go

Interview By Gerrie Lim



n the spirit of musical miscegenation, some Motor City maniacs weamed on weird alliteration came into being as a band called Was (Not Was). Led by writers/producers/multi-instrumentalists David Weiss and Don Fagenson (respectively "soul brothers" David and Don Was), they've dished up a funky blend of dance music spiced with shards of rock and jazz and other eclectic elements— in total, demonstrating what happens when Detroit meets L.A. Three albums later—still bent on dwelling in that quirky place where Frank Zappa shakes hands with George Clinton—the Wasses have secured their niche via a new, long-term contract with Chrysalis. The new album "What Up, Dog?" features the UK hit single "Spy in the House of Love." Back in town after a legendary meltdown performance at the Whiskey, David Was—he writes the words—took some time out to chat.

### Why Was (Not Was)?

My partner Don has a son, a little boy, who, when he was about two years old, would say things like "Blue, not blue" and "Hot, not hot." So Don came up with Was (Not Was). Don't ask me. Go figure it out. And then he said we could be the Was Brothers. David Was and Don Was. In a weak moment, I agreed.

### This band came out of a lifelong friendship.

Don and I go back to junior high gym class. He called me one night in L.A., where I'd been working as a jazz critic for the-Herald Examiner—my day job—in 1980, and he said: "Look, I'm going out of my mind. I've got to make a record!"

After being on Island and Gef-

### fen, how'd you end up on Chrysalis?

Actually, we're with Chrysalis in America and Phonogram the rest of the world. In fact, we were signed by Phonogram in England to be exported back home. No one was interested when we shopped our record here first. We had to do it in England first. I guess we started out as being dance hybrid artists, where it was the time after the death of disco and you could put anything on top of a groove. We were putting acidrock guitar and jazz together, and that's how we made our mark. We think of ourselves as a sort of avant-garde dance act. We're not strictly a pop band.

### What's the best thing about being in this busines?

I guess the honest answer is

### "Anais Nin is a great rock 'n' roll influence, I'm tellin' you."

you get paid for the best part of being human, those moments when you're potent, when you can translate technique into something that other people can respond to. To get paid for that is, as someone once said, gravy. Because you're getting paid for doing what feels best.

### But it is work.

Of course. In fact, there are days when I'd prefer to punch in somewhere and know I'm going to get X,Y, and Z done. Because three weeks pass by and you're just looking at the walls. So it's work until the moment clicks in.

### Did you always want to be a professional musician?

Actually I wanted to be a scriptwriter. Here in L.A., if you have an idle idea it's silly not to take it somewhere. In fact, now that we've made our splash in music, things have come full circle. I just got a call from the director Ken Kwapis who made the Cyndi Lauper movie, "Vibes," and we're writing a movie with him, a musical about street life in Detroit. The working title is "Home Court Advantage" because it's really about street basketball players.

I'm doing the story, the script, and writing the lyrics. Stephen Bray, whom everybody knows through his work with Madonna, will be doing the music.

### Would you ever go back to iournalism?

I figured, after songwriting and making records, you have to graduate. I can't go back to writing criticism anymore. It would be like going backwards. But I have a great deal of respect for it. It taught me a lot. Being a newspaper writer covering music is dealing in some high-spirited, high creativity stuff. It's better than covering the stock market.

### Did you get "Spy in the House of Love" from the novel by Ancis Nin?

I was actually sitting in my studio one day scanning the bookshelves on purpose for a title, yeah. I later discovered Jim Morrison and the dB's had both written songs with the same name, or so I'm told, though I'm not familiar with either. Anais Nin is a great rock 'n' roll influence, I'm tellin' you.



### Johnny Kemp "Birthday Suit"

Taken from the original motion picture soundtrack "Sing" SC 45086. Producer by Theit Lawrence/Executive Producers Dean Pitchford and Crain Zadan

### 47-41 HITS TOP FIFTY SINGLES! 30" R&R U/C!

### MOST ACTIVE

MOGI ACTIVE:		
KKBQ add	KQKQ	19-16
KRBE add	100KHI	24-20
KPLZ add	PRO-FM	29-21
WLOL add	KMGX	28-23
KKFR add	KXX106	28-24
KOY add	92X	28-25
KITY add	KJ103	30-26
WGH-FM deb 28	HOT97	30-27
WXKS deb 34	KTRS	40-27
KKRZ deb 39	B98	32-27
WANTE TO SER.	KZOZ	32-28
BREAKING AT:	KSND	37-28
B96 WKBQ	WZQU	34-29
WHYT KROY	KQIZ	34-29
WPGC KTEM	KSAQ	36-30
Q102 WMJQ	WIQQ	35-32
KWOD CKOL	WRCK	39-33
Y108	KWTX	40-34
	WHTO	40-34
	WPRR	40-34
	WTIC	38-35

**KZOU** 

40-36

### The Pasadenas "Tribute (Right On)"

Taken from the Columbia Lp "To Whom It May Concern" FC 45065. Produced by Pete Wingfield.

Additional production and remix by Jellybean for Jellybean Productions, Inc.

### **FLASHMAKER!**

### **46-42 HITS TOP FIFTY SINGLES! BREAKER R&R U/C!**

92X	add	KMEL	21-17	WXKS	35-29
WTIC	add	KKQV	27-23	KWOD	33-29
CKOI	add	KROY	28-25	WNOK	36-29
WPHR	add	B93	32-28	KMGX	33-29
WAPE	add	WFLY	33-28	WIOQ	33-30

KFBQ 35-30 100KHI 40-31 KTRS 37-31 Q102 35-32 KSAQ 40-32 **KSND** 38-33 WPFM 38-34

BREAKING AT: **KKFR** KIIS WHYT KITY WPGC KTFM KKRZ KXX106 X100 **WBCY** FM1()2 WMJQ







## Columbia



### Easterhouse

### "Come Out Fighting"

Wanne To The Redbird FC 4460) Produced by Andy Perry eron by Chris Lord-Alge

### 16 HITS POST MODERN! 25"-20" R&R ALBUM TRACKS! REGIONAL BREAKOUT: SOUTH

WMMS	ødd	WUMX	add
PRO-FN	add	WPFM	add
WGH-FI	M add	WOMP	add
WROQ	add		
KYRK	2010	Y97	deb 29
KIXY	add		
KPAT	add	BREAK	NG AT:
Marie 1	- 44	KIDOW	

add

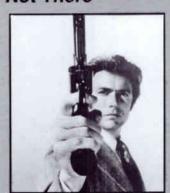
WJAD

### RERAP

by Toni Profera, Los Angeles

This year's NARM Convention could go down as one of the smoothest successes ever as a whopping 2100 industryites took part in the festivities at the Marriott in New Orleans. The new officers elected to the organization are President Bill Emerson of Big State, Vice President Pat Moreland of Show Industries. Treasurer Terry Worrell of Sound Warehouse and Secretary James Bonk of Camelot. New NARM Board members are: Inter-Dick Greenwald. Wherehouse's Scott Young Musicland's Arnie Bernstein..... As always, Joe Smith keynoter delivered some off-the-cuff arrows, most notably in the area of vinyl, which seemed to be the burning issue in this year of not-so-burning issues. According to Smith, "We're dealing with this with all the planning and coordination of a Three Stooges movie," adding, "Is anyone talking to anyone?" Smith also touched on the topic of industry consolidation, comparing the new superchains of today with major multi-nationals. He urged retailers to deal with the dilemma of keeping the "local touch" needed in

### **Not There**



Clint Eastwood — Not at NARM this year.

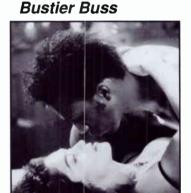
the business to break acts..... State of the Association remarks by Handleman's Hennessey Frank M. touched on a number of topics, most notably the area censorship urging manufacturers "as liaison between the merchandisers and the artists, to make availdifferent graphic designs, different packages, for different retail and wholesale customers - it can be done."..... As you might expect, there were a lot of monster bashes thrown including MCA's dance party at Preservation Hall - the brainchild of MCA Creative Wiz Glen Lajeski. Among the acts mingling with MCA execs Richard Palmese. Harold Sulman and Luke Lewis were: Bobby Brown, Watley. Glenn Medeiros. Charlie Sexton. Boys Club and The Boys. Jack Retailers Eugster (Musicland), Chris Hopson (Tower), and Tracy Donihoo (Sound Warehouse) were seen taking it all in. Incidenpartygoers transported to the venue by horse and buggy through the French Quarter..... Another killer bash was the Epic/CBS celebration following Basia's brilliant performance at the confab. Hosted by CBS and Epic honchos Tommy Mottola. Dave Glew and Pete Anderson, who mingled with aforementioned Eugster, who showed up with Gary Ross in Mardi Gras masks as well as Sound Warehouse's Terry Worrell. Wherehouse's Jim Dobbe and a slew of other retail gunslingers...... Speaking of Mr. Dobbe, he was just promoted to the new post of Vice President, Sale Product for the Wherehouse chain.

### BEAT'S ME

by Roy Trakin

LIKE A COMMERCIAL: Whatever Madonna wannabe, she getsto-be. The Material Gal made history by being the first pop superstar in memory (since Paul sang "Yesterday" on the Ed Sullivan Show, perhaps?) to debut a new single on TV rather than radio. The full-length video debuted on MTV a day later to all sorts of hubbub, including a ban in Italy, where it was called "blasphemous." Whatsamatter, ain't you guys at the Vatican ever seen anyone attend church in a bustier and kiss a black guy named Leon on the altar before? Anyway, the LP itself has at least one revealing tune in "Till Death Do Us Part," which is supposedly the soon-to-be-ex-Mrs. Penn's final word on that subject.

RAPPER'S DELIGHT: Hiphop has never been hotter these days, both on commercial and critical fronts. Tone-Loc's "Wild Thing" you know about, at two million, it is the largest selling single since "We Are The World." The pompous Village Voice critic's poll tapped Public Enemy's "It Takes A Nation of Millions to Hold Us Back" as its #1 album of the year, proving only that self-flagellating white middle-class liberals don't mind if the revolution isn't televised, as long as it's on Compact Disc.



Madonna & Leon — Get them to the church on time.

Toss in MTV's Grammy night rap boycott party, at which the likes of Fab Five Freddy, Kool Moe Dee and original rapper Little Richard rubbed shoulders with slumming rich guy Malcolm Forbes, and you can say this street music has arrived, suckas! The only one missing was Liz Taylor.

SHOUT IT OUT!: One-time Kingston Trio member and former L.A. area music critic Stuart Goldman shook up a few people with his anti-rock diatribe in Victor Navasky's Nation, of all places, while our own Jesse Nash took a similar position (for pay?) on a recent Morton Downey, Jr. show, practically inspiring Geraldo-like fisticuffs from rockers on the program. Of course, neither of these guys means what he's saying. It's all self-hype and opinion-for-argument's-sake, taking a devil's advocate position just to make for confrontational television. The Downey show, although it purports not to take itself seriously, has still reduced the art of debate to the level of professional wrestling. It's all fake. All that shouting, filled with sound and fury, signifies nothing but the end of intelligent discourse as we know it.

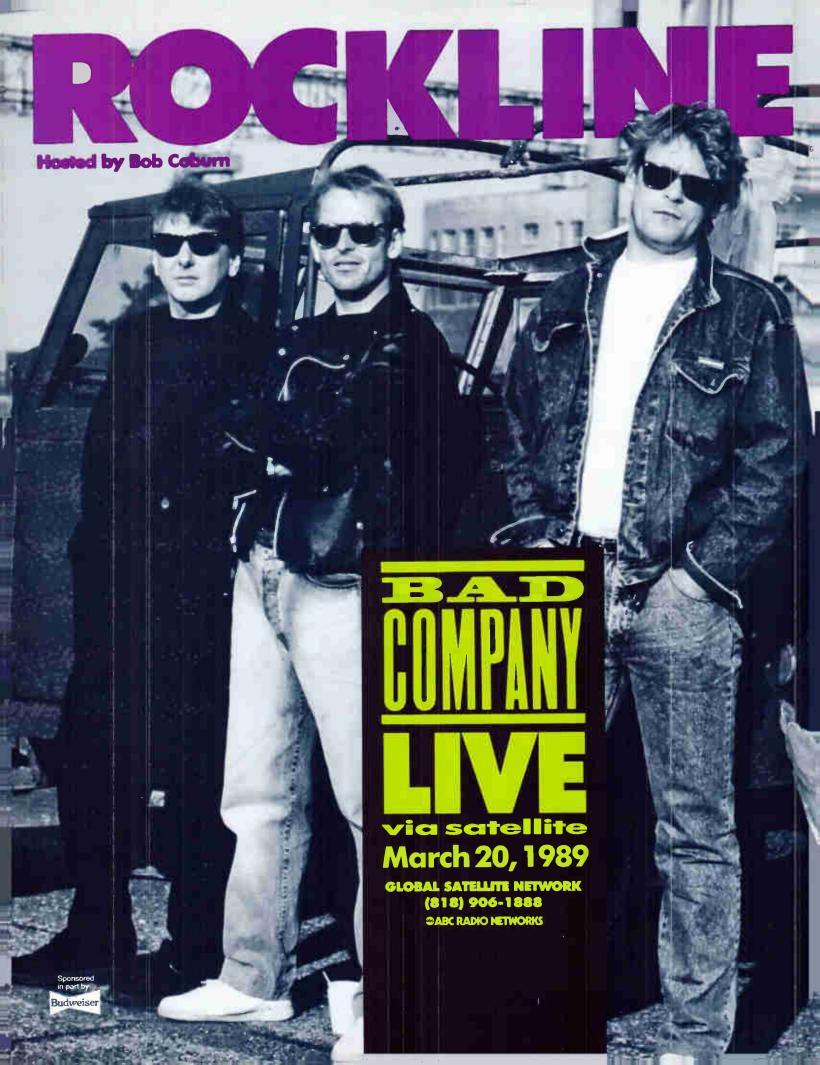
FINAL WORD: This from Thelonious Monster's Bob Forrest to Robert Hilburn in last weekend's Calendar section, "If Jon Bon Jovi can make \$42 million a year, why can't Bob Forrest make \$1,000 a month?" Why, indeed..... And finally, what erstwhile L.A. Program Director, who has been out of work for awhile, is having trouble getting another gig, not least because of rumored drug problems and the fact his boyfriend is bouncing checks all over town?

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

Dene , Dena, (and Dave) Do Dino!

Need we say more?





# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



### **WINNERS**

### MOST #1's

- TONE LOC
- **DEBBIE GIBSON** 2.
- GUNS N' ROSES (APP.)

### MOST TOP 5's

1. TONE LOC

DAVE ROY

438 Retail Stores

- DEBBIE GIBSON
- GUNS N' ROSES (APP.) 2.
- TRAVELING WILBURYS

### MOST TOP

- 1. DEBBIE GIBSON
- 2. **TONE LOC**
- 2. ROY ORBISON

(Winners reflect lists included on these two pages only)



DICK ODETTE 616 Retail Stores

### MUSICLAND

- TONE LOC
- 2. DEBBIE GIBSON 3. GUNS N' ROSES
- 4. TRAVELING WILBURYS 5. GUNS N' ROSES (LIES)
- 6. ROY ORBISON
- 7. NEW KIDS ON THE BLCK 8. PAULA ABDUL
- 9. FINE YOUNG CANNIBALS
- 10. BEACHES

HEREHOUSE ENTERIAINMENT INC

CHUCK LEE 222 Retail Stores (Los Angeles)

### WHEREHOUSE

- 1. TONE LOC 2. BOBBY BROWN
- 3. BEACHES
- 4. TRACY CHAPMAN
- 5. NWA
- 6. ROY ORBISON
- **DEBBIE GIBSON**
- 8. PAULA ABDUL 9. TRAVELING WILBURYS
- 10. FINE YOUNG CANNIBALS

### Lieberman DUSTY BOWLING 2400 Racked **Enterprises** Accounts (MPLS)

### LIEBERMAN NATIONAL

- 1. DEBBIE GIBSON
- 2. RICK ASTLEY 3. EDIE BRICKELL
- 4. TONE LOC
- 5. GEORGE STRAIT
- 6. DEF LEPPARD
- 7. BOBBY BROWN
- 8. PAULA ABDUL
- **ROY ORBISON** 10. WHITE LION

### TRANSWORLD

- 1. DEBBIE GIBSON
- 2. PAULA ABDUL 3. TONE LOC 4. ROY ORBISON

Trans World Music Crp. (Albany)

- 5. GUNS N' ROSES 6. BOBBY BROWN
- TRAVELING WILBURYS
- 8. FINE YOUNG CANNIBALS 9. GUNS N' ROSES (LIES)
- 10. TRACY CHAPMAN



LEW GARRETT

### CAMELOT

- 1. DEBBIE GIBSON
- 2. TONE LOC
- 3. TESLA
- 4. SKID ROW
- 5. NWA
- 6. PAULA ABDUL
- 7. NEW KIDS ON THE BLCK
- 8. BEACHES
- 9. BOBBY BROWN 10. GUNS N' ROSES



KEN GRAHAM 2023 Rack, Retail & 1-Stop Accts (Amarillo)

### WESTERN MERCHANDISERS

- 1. GEORGE STRAIT
- TONE LOC
- 3. BOBBY BROWN
- 4. DEBBIE GIBSON
- 5. BON JOVI
- 6. DEF LEPPARD
- 7. HANK WILLIAMS
- 8. POISON
- 9. COCKTAIL
- 10. NEW KIDS ON THE BLCK



TRACY DONIHOO 110 Retail Stores

### SOUND WAREHOUSE

- 1. ENYA
- 2. BEACHES
- 3. TONE LOC 4. TRAVELING WILBURYS
- 5. ROY ORBISON
- **COWBOY JUNKIES**
- **KENNY G**
- 8. GEORGE STRAIT
- 9. TRACY CHAPMAN
- 10. MELISSA ETHERIDGE

Record Bar RON PHILLIP'S 143 Retail Stores (Durham)

### RECORD BAR

- 1. TONE LOC
- 2. DEBBIE GIBSON
- 3. ROY ORBISON
- 4. GUNS N' ROSES 5. TRACY CHAPMAN
- TRAVELING WILBURYS **BOBBY BROWN**
- 8. ANITA BAKER
- 9. METALLICA 10. LIVING COLOUR

114 Retail Stores (Atlanta)

ROBIN SHANNON

### **TURTLES**

- 1. TONE LOC
- 2. ROY ORBISON
- 3. TRAVELING WILBURYS
- 4. GUNS N' ROSES 5. DEBBIE GIBSON
- 6. HANK WILLIAMS 7. KENNY G
- 8. PAULA ABDUL
- 9. ROD STEWART
- 10. BEACHES

# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



MANNY DRUCKER 93 Retail Stores

### WALL TO WALL

- TONE LOC PAULA ABDUL
- 3. DEBBIE GIBSON
- TRAVELING WILBURYS
- GUNS N' ROSES (LIES) NEW KIDS ON THE BLCK
- **ROY ORBISON**
- SKID ROW
- **GUNS N' ROSES**
- 10. BANGLES



DOUG SMITH 95 Retail Stores (Pittsburgh)

#### NAT'L RECORD MART

- TONE LOC
- 2. DEBBIE GIBSON
- 3. NEW KIDS ON THE BLCK
  4. FINE YOUNG CANNIBALS
  5. BOBBY BROWN
  6. TRAVELING WILBURYS

- **GUNS N' ROSES**
- 8. ROY ORBISON
- **GUNS N' ROSES (LIES)**
- 10. PAULA ABDUL



LORI SHAW 60 Store Accounts (LOS ANGELES)

### **MUSIC PLUS**

- 1. TONE LOC
- 2. NWA 3. FINE YOUNG CANNIBALS
- **DEBBIE GIBSON**
- PAULA ABDUL
- **BEACHES**
- **BOBBY BROWN**
- 8. ROY ORBISON
- 9. ENYA
- TRACY CHAPMAN



JEFF COHEN 70 Retail Stores (Boston)

### **STRAWBERRIES**

- 1. FINE YOUNG CANNIBALS
- 2. TONE LOC
- 3. TRAVELING WILBURYS
- PAULA ABDUL
- 5. ROY ORBISON
- 6. NEW KIDS ON THE BLCK
- **DEBBIE GIBSON**
- 8. XTC
- 9. ELVIS COSTELLO
- 10. BOBBY BROWN

### **JOUND JHOP**

ROBIN STEELEY 1500 Accounts (Nashville)

### SOUND SHOP

- GUNS N' ROSES BOBBY BROWN
- **TONE LOC**
- PAULA ABDUL DEBBIE GIBSON
- LIVING COLOUR
- KARYN WHITE EDIE BRICKELL
- 9. ROD STEWART
- 10. WINGER



DARRYL OHRT 3000 Accounts (Connecticut)

### **CD ONE STOP**

- ROY ORBISON TRAVELING WILBURYS
- 3. EDIE BRICKELL
- LOU REED
- **FINE YOUNG CANNIBALS**
- **ELVIS COSTELLO**
- FLEETWOOD MAC
- 8. REM
- XTC
- 10. BOBBY BROWN



DON JENSEN 96 Rack Accounts (Seattle)

### **ROUND UP**

- **TONE LOC**
- **DEBBIE GIBSON**
- **PAULA ABDUL**
- 4. ROY ORBISON
- GUNS N' ROSES BOBBY BROWN
- KENNY G
- TRAVELING WILBURYS
- 9. DEF LEPPARD
- 10. COCKTAIL



SCOTT FREEMAN 250 Accounts (St. Louis)

#### CML ONE-STOP

- 1. GUNS N' ROSES
- TONE LOC
- TRAVELING WILBURYS
- **MELISSA ETHERIDGE**
- **DEBBIE GIBSON**
- **ROY ORBISON**
- LIVING COLOUR
- 8. REM
- 9. DEF LEPPARD
- 10. WINGER

### RAINBOW RECORDS

**BRIAN BURNS** 32 Retail Stores (San Francisco)

### RAINBOW

- **ROY ORBISON**
- **BOBBY BROWN**
- **DEBBIE GIBSON**
- PAULA ABDUL. TRAVELING WILBURYS
- DEF LEPPARD
- GUNS N' ROSES ANITA BAKER
- 9. BON JOVI
- 10. EDIE BRICKELL



FRANK JENKS 25 Stores (Grand Rapids)

### BELIEVE IN MUSIC

- TONE LOC DEBBIE GIBSON
- 3. PAULA ABDUL
- **GUNS N' ROSES**
- MIKE & THE MECH
- **ROY ORBISON**
- **EDIE BRICKELL** KARYN WHITE
- LIVING COLOUR
- 10. TRAVELING WILBURYS



MIKE MANDZIA 9 Retail Stores (Columbus)

- **BUZZARDS NEST** 
  - 1. GUNS N' ROSES
  - 2. DEBBIE GIBSON **BOBBY BROWN**
  - TRAVELING WILBURYS
  - **GUNS N' ROSES (LIES)**
  - WINGER
  - 7. POISON
  - 8. EDIE BRICKELL
  - 9. BON JOVI
  - 10. LIVING COLOUR

5 RETAIL STORES (Los Angeles)

### **MOBY DISC**

- 1. XTC
- 2. ELVIS COSTELLO
- 3. NEW ORDER REPLACEMENTS
- THELONIOUS MONSTER
- 6. **ROY ORBISON COWBOY JUNKIES**
- 8. TONE LOC 9. ENYA
- 10. ROBYN HITCHCOCK



### SAMANTHA FOX

### From the album "I Wanna Have Some Fun" "I only wanna be with you"

WZKX



B104	add	KSND	add
KWOD	add	KZFM	add
KWOD	auu	NZ FWI	auu
KITY	add	WFLY	add
KISN	add	Z102	add
Y107	add	WRCK	add
KCAQ	add	KKSS	add

KQIZ	add	WCGQ	add	
KYRK	add	WDBR	add	
100KHI	add	WDLX	add	
K106	add	<b>WJMX</b>	add	
KIXY	add	WPFM	add	
KLUC	add	<b>WSPK</b>	add	
KTMT	add	WWFY	add	

add

WNVZ deb WGH-FM deb 27 WEGX deb 29

**HOT97** 27-24 WAVA 29-25 30-27 **B96** 



### LITA FOR

AVERAGE | AGRESSIVES | REQUESTS | (4 or more)

### From the album "Lita" "close my eyes forever"

add

### FLASHMAKER!

KKRZ WPHR WKBQ	add add add	KWES KWNZ WBNQ	add add add	KKRC WIKZ	add add		WOKI KRBE OK95	24-17 24-18 22-19
KROY WAPE	add add	WDBR WKLQ	add add	WDFX	deb	21	WJMX WHTO	31-25 30-25
G98 KFBQ KKXL	add add add	WKPE WPFR WPXR	add add add	KXXR WGH-FM K106	1-1 112-10 17-11		KAKS KPLZ WZOK	39-32 37-34 37-34

**KZFN** 



**BREAKING AT:** KEGL KUBE

KKBQ WROQ

DREAMLAND

**KSAQ** 

**Y95** 



#### **KAKS** 33-29 **BREAKING AT: WROQ** 13-8 **KTRS** 30-25 **WSPK** 35-30 KROQ Q105 KF95 **KISN** add **KZZB** add **KXXR OK95** 29-25 12-9 **WPST** 34-30 **Z95 KXYQ WNYZ WZPL** add 28-25 add **KATM Y97** 16-11 **KZZU WDBR** 36-31 **WMMS** KROY FM104 **WRCK WKFR** add add **WQUT** 24-13 95XXX 34-26 **100KHI** 39-32 **KUBE** KJ103 **JETFM WDLX** add **OK100 WIBW** 19-14 31-26 **KFBQ** 38-33 **KPLZ** WBBQ WSSX

**KTUX** 

**KPAT** 

27-24

34-28

**BUSTER POINDEX** 

**KITS** 

**WLRS** 

10-7

22-18

KIIS add **KZZP** add

**WXKS** 

FLASHMAKER!

Y107 WCGQ

deb

add add

28

**WYCR KZFM** 

add



**KTMT** 

39-35

**KKRZ** 





WSKZ:



# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

The Post Modern world has produced another definite winner, as Geffen's XTC explodes onto the retail scene right behind IRS/MCA's Fine Young Cannibals. Also new

and exciting this week are Simply Red, the soundtracks to Rain Man and Working Girl and hard rocking Metal Church.

		· · · · · ·	INN	3	15		
1	<b>FINE Y CANNIBALS</b>	(IRS 6273)	49%	6	METAL CHURCH	(Elektra 60817-1)	20%
2	XTC	(Geffen GHS24218)	47%	7	REPLACEMENTS	(Rep/Sire 1-25831)	18%
3	SIMPLY RED	(Elektra 60828-1)	35%	8	ROBYN HITCHCOCK	(A&M 5241)	17%
4	RAIN MAN	(Capitol 91866)	24%	9	WORKING GIRL	(Arista AL-8593)	16%
5	ELVIS COSTELLO	(WB 1-25841)	22%	10	NWA & POSSE	(Priority 57102)	14%

### ANGOTT ONE-STOP / FRANK DAVIS / DETROIT XTC

XTC
Tone Loc
Tracy Chapman
Too Short
Living Colour
New Kids
Replacements

### APPLE TREE / MIKE SCHNEIDER / ILLINOIS

XTC Fine Young Cannibals Cowboy Junkies Melissa Etheridge Robyn Hitchcock Metal Church

### ASSOCIATED ONE-STOP/RITA

POWELL / PHOENIX Midge Ure Replacements Elvis Costello Simply Red Rain Man

### BAKER & TAYLOR / MIKE BASHKIN / CHICAGO

XTC Fine Young Cannibals Elvis Costello Robyn Hitchcock Tanita Tikaram Graham Parker Pasadenas

### BELIEVE IN MUSIC / FRANK

JENKS / GRAND RAPIDS
Fine Young Cannibals
Tracy Chapman
Marillion
Beaches
Elvis Costello
The Fixx
Rob Base

### BUZZARD'S NEST / MIKE

MANDZIA / COLUMBUS Rain Man Simply Red K9 Posse Exodus NWA & Posse

### CAMELOT / LEW GARRETT / CANTON

Fine Young Cannibals Metal Church Replacements Rain Man Too Short

### CD ONE-STOP / JAY FINK /

CONN XTC Robyn Hitchcock Radiators Graham Parker Gary Moore

### CENTRAL SOUTH / ROBIN STEELY / NASHVILLE

Skyy Simply Red XTC Gary Moore Ronnie Milsap

### DOWN IN THE VALLEY / TOM

OVERBY/MPLS
Replacements
Lou Reed
Lyle Lovett
Elvis Costello
Tesla
Enya

### FACE THE MUSIC / KEN MACIVER / ROCHESTER, MN

XTC Elvis Costello Beaches Tesla Tanita Tikaram Lyle Lovett TNT

#### FLIPSIDE / DAVID SLANIA / CHICAGO

Ministry
Easterhouse
XTC
Chris Rea
Warrant
Tanita Tikaram
Karyn White

### GALAXY ONE-STOP / KEVIN

JAKIELA / PITTSBURG
Robyn Hitchcock
XTC
Boy George
Gary Moore
Guadalcanal Diary
Hiroshima
Bebe & CC Winans

### HARMONY HOUSE / SANDY

BEAN / DETROIT
Metal Church
Simply Red
Vanessa Williams
Fine Young Cannibals
Replacements
Rain Man

### HARVARD CO-OP / DAVID SIBEL / BOSTON

OSTON
Fine Young Cannibals
Cheiftans
XTC
Indigo Girls
Dirty Dozen Brass...
Graham Parker

### INTERSTATE GROUP / GEORGE

SMITH / RHODE ISLAND
Fine Young Cannibals
XTC
Elvis Costello
Simply Red
Warrant
Bruce Cockburn
TNT

### KARMA / DAVE WATSON / IN-

DIANAPOLIS

Duke Tomatoe

David Crosby

Wonderstuff

Dark Angel

### LIEBERMAN / ROB TAYLOR /

CHICAGO Simply Red Metal Church Rosanne Cash Living Colour

#### LIEBERMAN / LINDA METZ / MT. LAUREL

Pasadenas Rosanne Cash El DeBarge Working Girl Simply Red

### LIEBERMAN-NATL/DUSTY

BOWLING / MPLS George Strait Was Not Was Living Colour Metallica



## BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

MOBY DISC / BOB SAY / LOS

Fine Young Cannibals

Yello

**XTC** 

Robyn Hitchcock

MUSICLAND / DICK ODETTE /

**MINNEAPOLIS** 

Fine Young Cannibals

Simply Red

Metal Church

Stevie B

Ecstacy

Bill & Ted's

Lyle Lovett

NATIONAL RECORD MART /

DOUG SMITH / PITTSBURGH

Fine Young Cannibals

Vixen

Vanessa Williams

Working Girl

XTC Simply Red

NAVARRE / ESA KATAJAMAKI /

MINNEAPOLIS

XTC

Fine Young Cannibals

Dirty Strangers

firehose Yello

Warrant Metal Church

PEACHES MUSIC & VIDEO /

JAMIE BROWN / SEATTLE

Fine Young Cannibals

Tracy Chapman

Melissa Etheridge

Waterboys

PRO ONE-STOP / PAUL

JOHNSON / TEMPE

Living Colour

Jon Butcher

Elvis Costello

Fine Young Cannibals

XTC

Vixen

RADIO DOCTORS / KATHY

STAMM / MILWAUKEE Robyn Hitchcock

XTC

Gary Moore

Dogs D'Amour **NWA & Posse** 

Rain Man

RECORD BAR / MARY HERZER /

**CORPUS CHRISTI** 

Fine Young Cannibals

Earl Thomas Conley

George Strait Sheena Easton

New Order

Guadalcanal Diary

RECORD BAR / MARY

BARNHILL / DURHAM

Metal Church

XTC

M.O.D.

Simply Red

Replacements Fine Young Cannibals

RECORD EXCHANGE / JOHN

SHAHINIAN / CLEVELAND

XTC

Fine Young Cannibals

Elvis Costello

Simply Red

Replacements

Cowboy Junkies

Working Girl

ROUNDUP / LAURA AVERY /

SEATTLE

Enva

Vanessa Williams

George Strait

Rain Man

SAM GOODY-EAST / BRIAN

ALBRIGHT / EDISON

Fine Young Cannibals

Working Girl

Rain Man

Gipsy Kings

Eazy-E

Bill & Ted's

Vanessa Williams

SAM GOODY-WEST / DONNA

COOKSEY/LOS ANGELES

Working Girl

Rain Man

Simply Red

XTC

Sheena Easton

Midge Ure

Megadeth

SCOTT RECORDS / JOE CIC-

CARELLE / NJ

Skid Row

Tesla

The Fixx

Midge Ure Warrant

SEA-PORT ONE-STOP / VICKI

OLIVEIRA / PORTLAND

Fastway

Rosanne Cash Hiroshima

Robyn Hitchcock

Gary Moore

Simply Red Graham Parker SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

Melissa Etheridge

Simply Red

Fine Young Cannibals

Metallica

Vanessa Williams

SPECS / CINDY BARR / MIAMI

Simply Red

Love & Money

Rain Man

STRAWBERRIES / JEFF COHEN /

BOSTON

Fine Young Cannibals

XTC

Pasadenas

Radiators Graham Parker

MC Hammer

Bruce Cockburn

STRAWBERRIES / JILL HANSON

Pasadenas

Milli Vanilli

STREETSIDE / DAVE MASSAS /

ST LOUIS

Fine Young Cannibals

Metal Church

Simply Red

Elvis Costello NWA & Posse

Rain Man

TOWER / KELLE GEIDT / SHER-

MAN OAKS Tanita Tikaram

> Tone Loc **Boy George**

XTC Karyn White

TRACKS / DONNA AGRESTO /

NORFOLK

Fine Young Cannibals

Gipsy Kings **NWA & Posse** 

Metal Church

Guadalcanal Diary Jane's Addiction Camouflage

Fine Young Cannibals Slick Rick NWA & Posse

TRANSCONTINENT/RECORD

THEATER / JIM PRIMERANO /

Bebe & CC Winans

**BUFFALO** 

Z'Looke Elvis Costello

TRANSWORLD / DAVE ROY /

ALBANY

Rain Man

Working Girl

NWA & Posse Replacements

Elvis Costello

TURTLES / ROBIN SHANNON / ATLANTA

Fine Young Cannibals

Simply Red Take 6

Asford & Simpson

Rain Man Robert Cray Bill & Ted's

UNIVERSAL ONE-STOP/ DEBBO HOUGHTON /

**PHILADELPHIA** 

Debbie Gibson

Paula Abdul

Roy Orbison Tone Loc

NWA & Posse

Slick Rick Replacements

VINYL VENDORS / VALERIE EL-LIOTT / KALAMAZOO

Gary Moore

Hiroshima

**Boy George** Robyn Hitchcock Girlschool

Fastway

WHEREHOUSE / CHUCK LEE /

Fine Young Cannibals Working Girl Metal Church

Simply Red

ZIPS / RICK ANDRADE / TUCSON

Fine Young Cannibals Untouchables

**Buck Pets** 

XTC

Pasadenas

David Crosby

Chris Rea





## TOP FIFTY ALBUNS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

Reaction to the Grammy show continues at retail as **Tracy Chapman** continues to surge (now up to #16) and **Melissa Etheridge** hits the chart at #45. Also, soundtrack mania is happening again at retail as **Beaches** goes Top

Ten, and both **Rain Man** and **Working Girl** are starting to move good quantities of product. Special note: **Fine Young Cannibals** looks huge!

LAST WEEK		ARTIST	ΠΙLE	LABEL	COMMENTS	POWER INDEX
1	1	DEBBIE GIBSON	ELECTRIC YOUTH	Atlantic 81932	Monster single leads	100.4
2	2	TONE LOC	LOC-ED AFTER DARK	Island DV3000	Unstoppable	90.4
3	3	BOBBY BROWN	DON'T BE CRUEL	MCA 42185	Hot 45s, hot tour	73.3
4	4	GUNS N' ROSES	APPETITE FOR	Geffen GHS 24148	Paradise top 5	69.5
7	5	PAULA ABDUL	FOREVER YOUR GIRL	Virgin 90943	New 45 breaking	65.5
5	6	ROY ORBISON	MYSTERY GIRL	Virgin 91058	Solid sales	65.1
6	7	TRAVELING WILBURYS	HANDLE WITH CARE	Warner Bros 1-25796	Up and down	64.3
8	8	EDIE BRICKELL AND	SHOOTING RUBBER	Geffen 24192	Pomo to pop	56.3
12	9	BEACHES	SOUNDTRACK	Atlantic 81933	Exploding	48.4
9	10	ANITA BAKER	GIVING YOU	Elektra 60827-1	Hot 45 leads	48.0
I	111	LIVING COLOUR	VIVID	Epic FE 44099	Top 40 embracing 45	46.5
13	12	NEW KIDS ON THE	HANGIN' TOUGH	Col FC 40985	Exploding	45.1
10	13	GUNS N' ROSES	LIES	Geffen 24198	Up and down	44.8
15	14	BON JOVI	NEW JERSEY	Mercury 836345-1	New 45 breaking fast	39.7
14	15	TESLA	THE GREAT RADIO	Geffen GHS24224	Mass appeal metal	37.9
19	16	TRACY CHAPMAN	TRACY CHAPMAN	Elektra 60774	Grammy winner	37.8
18	17	NWA & POSSE	STRAIGHT OUT	Priority 57102	Monster rap	35.7
30	18	FINE YOUNG CANNIBALS	THE RAW AND THE	IRS/MCA 6273	Smash 45, hot video	35.2
24	19	ENYA	WATERMARK	Geffen 243875-1	Hot 45 leads	34.0
16	20	KENNY G	SILHOUETTE	Arista 8457	Slipping	33.8
17	21	DEF LEPPARD	HYSTERIA	Mercury 830-675-1	Hot 45 leads	33.0
22	22	SKID ROW	SKID ROW	Atlantic 81936	On tour with Bon Jovi	31.2
25	23	ROD STEWART	OUT OF ORDER	W.Bros 1-25684	45 top 10	30.3
28	24	MIKE & THE MECHANICS	THE LIVING YEARS	Atlantic 81923	Monster 45 leads	29.2
20	25	REM	GREEN	Warner Bros 25195	Hot 45 leads	27.8





DEAR GOD

Dear God Michae Man

(Every 3 Hours)

Chrysalis.





## TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

		Based on sales of	albums, tapes and CD'S fron	n the nation's leading recor	d merchandisers	
LAST WEEK		ARTIST	TITLE	LABEL		POWER INDEX
21	26	KARYN WHITE	KARYN WHITE	Warner Bros 25637-1	Superwoman hot	27.2
26	27	POISON	OPEN UP AND SAY	Enig/Cap C 148493	45 breaking	27.1
27	28	RICK ASTLEY	HOLD ME IN YOUR	RCA 8589-1-R	Steady	27.0
29	29	GEORGE MICHAEL	FAITH	Columbia OC 40867	Solid sales	22.9
32	30	COWBOY JUNKIES	THE TRINITY SESSION	RCA 8568-1-R	Mainstream smash	22.7
23	31	JOURNEY	GREATEST HITS	Columbia OC-4493	Falling now	22.4
35	32	ELVIS COSTELLO	SPIKE	W. Bros 1-25841	Pomo pioneer	21.6
41	33	METALLICA	AND JUSTICE	Elektra 60812	First time on video	19.6
34	34	WINGER	WINGER	Atlantic 81867-1	Steady sales	18.5
43	35	THE BOYS	MESSAGE FROM	Motown 6260	Back up	18.1
42	36	BANGLES	EVERYTHING	Columbia 44056	Smash 45 leads	18.0
37	37	REPLACEMENTS	DON'T TELL A SOUL	Reprise/Sire 1-25831	45 out soon	17.7
47	38	TOO SHORT	LIFE IS	Jive/RCA 1149-1-J	Rap with a capital R	17.2
33	39	COCKTAIL	SOUNDTRACK	Elektra 60806	On the way out	16.6
38	40	NEW ORDER	TECHNIQUE	Q-West 1-25849	Off week	16.6
49	41	GUY	GUY	MCA 42176	Urban	16.4
36	42	EAZY E	EAZY-DUZ-IT	Ruthless 57100	Rap	15.9
45	43	U2	RATTLE AND HUM	Island 7 91003-1	Up and down	15.6
44	44	HANK WILLIAMS JR.	G. HITS, VOL III	W. Bros 25934	Steady sales	14.0
-	45	MELISSA ETHERIDGE	MELISSA ETHERIDGE	Island 790875-1	Juice from the Grammies	13.8
31	46	DYLAN/DEAD	DYLAN/DEAD	Columbia OC45056	Classic combo	13.4
46	47	TIFFANY	HOLD AN OLD FRIEND	MCA 6267	New 45 breaking	13.2
50	48	NEW EDITION	HEARTBREAK	MCA 42207	Single developing	13.1
48	49	LOU REED	NEW YORK	Sire/WB 25829	#1 Post Modern	13.0
39	50	WHITE LION	PRIDE	Atlantic 81768-1	Falling	13.0

NEXT UP

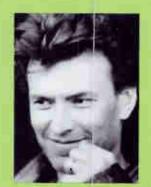
RAIN MAN (Capitol) WORKING GIRL (Arista) GEORGE STRAIT (MCA) BOBBY MCFERRIN (EMI) XTC (Geffen) VANESSA WILLIAMS (Polydor)

### STEVE WINWOOD

### "HEARTS ON FIRE"

### ONE OF THE MOST ADDED RECORDS!!

Y95	add	98PXY	add	KSND	add	KAKS	add		
WZOU	add	WBCY	add	KTUX	add	KQIZ	add		
WMMS	add	WROQ	add	WERZ	add	WTHT	add	KGOT	add
PRO-FM	add	WKZL	add	Z104	add	100KHI	add	KTMT	add
WNCI	add	K92	add	WRCK	add	95XXX	add	KTRS	add



### INNER CITY

"GOOD LIFE"

WHEN YOU PLAY IT, SAY IT.

AVERAGE AGRESSIVES Lp SALES MOVE (4 or more) (1 to 10)

HOT977 28-23

**BREAKING AT:** 

						WXKS	FM102
KKFR	add	KMEL	8-4	KITY	28-24	WHYT	Q106
		SLY96	13-6	KMGX	32-28	WPGC	KSAQ
		PWR96	19-10	PWR10	633-30	HOT105	KTFM
		B96	17-14	KROY	34-30	WIOQ	KXX106
		HOT97	23-19	HT977	40-34	KWOD	

### PAULA ABDUL

L	ONL	VLN	IUU	JR	GIRL
4 -					

75 HITS TOP 50 ALBUMS!

DEBU	45 H	115 100	50 SII	NGLES!			KMEL	29-24		- 61	<b>T</b> 10
НОТ97	add	Y108	add	WHYT	deb	22	KTFM	30-24			
WLOL	add	WKBQ	add	WNVZ	deb	24	KZZP	28-25			
94Q	add	KATD	add	KKFR	deb	25	B97	29-25			THE SECOND
WIOQ	add	92X	add	PWR99	deb	28	PWR106	31-27	BREAK	ING AT:	
KWOD	add	WGH-FM	add	B94	deb	29	KWSS	31-28	KIIS	X100	KOY
							KRBE	39-30	KKBQ	KCPW	KCPX
IT'S C	:OM	ING F	AST	<u>'!!</u>			B96	34-31	Q105	FM102	K\$10

**BOY GEORGE** 

"DON'T TAKE MY MIND ON A TRIP"

**OUT TODAY!!** 





# MOVIE SCORES

	TILE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUNDTRACK INFO
l	LEAN ON ME	5.0m	5629	5.0m	Soundtrack on WB.
2	BILL & TED'S EXCELLENT ADV.	4.5m	3387	17.4m	Soundtrack on A&M.
3	'BURBS	4.3m	2355	24.5m	
4	RAIN MAN	3.9m	2442	121.8m	Soundtrack & Belle Stars 45 on Capitol.
5	DREAM A LITTLE DREAM	2.6m	2521	2.6m	Soundtrack on Cypress.
6	THREE FUGITIVES	2.5m	2046	32.9m	
7	SKIN DEEP	2.5m	5031	2.5m	
8	DANGEROUS LIAISONS	2.3m	2970	18.7m	Soundtrack on Virgin.
9	COUSINS	2.2m	2990	13.6m	
10	BEACHES	2.0m	2102	41.7m	Soundtrack and Bette Midler 45 on Atlantic.

## WAVELENGTH

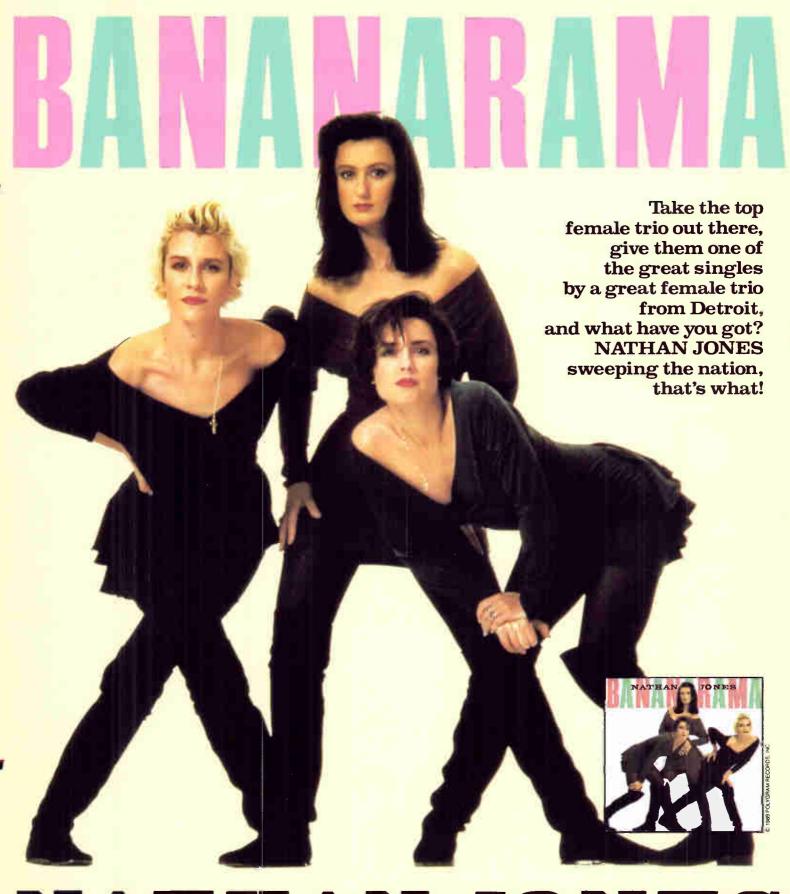
### by Lenny Beer & Mike Murphy

Lots and lots of new PD's have stepped to the plate this week (note clever baseball reference, yeah spring training), so let's get right to it. As we rumored last week, much sought after and highly regarded Jefferson Ward is now the official PD at WKSS Hartford..... Capps has crossed the street from Classic Rock KMJK Portland to take the PD reins at KKRZ..... Q106 San Diego MD John Clay assumes the vacant PD post at KYNO Fresno..... Jeff Clark from 1100 Daytona Beach moves in as PD at WKDD Akron..... Doug Sorenson garners the PD post at KATM Colorado Springs..... Doug Hawks is the new PD at KTRS Casper, Camille Conte is the new PD at KENI Anchorage and finally, JJ Morgan takes over as PD at HOT94.7 Salt Lake..... Things remain wide open at B97 in New Orleans. EZ heavy Allen Box is the point man in this decision. And interviews will continue..... WHSL Wilmington has changed formats to a soft contemporary sound..... New morning team at Q107 Washington is David Lawrence and Barbara Britt ..... We also hear that Q107 air personality Chris Jaeger is being wooed by stations in both Philly and New York..... Also in the nation's capitol, things are quiet this week at WAVA as GM Alan Goodman is off in Nashville working on TV spots. Look for it to heat up again next week...... We also hear that a decision has been made at KWSS San Jose and will be

announced in the next two weeks..... Attention programmers: This is the week to take RCA's Cowboy **Junkies** seriously. VERY SERIOUS-LY!!.... In promotion news: Denise George is the new Atco Midwest rep and Bebop Hobel (Gosh, isn't she the one that used to date ol' whatshisname from that other publication way back when he was losing in radio?) exits her Epic Chicago position..... Z100 New York's Magic Matt Alan has added 8noon veejay duties on VH-1..... Joey Gates is the new MD at OK100 Ithaca..... Slam Duncan (great name, wonder who he likes in the NCAA playoffs) is the new afternoon jock at **KZOU** Little Rock..... Congrats to WIXX Green Bay's Michael T. and wife Laurie on the birth

of their daughter, Taylor Anne, 3/7.....Blowin' In The Wind: Casey Keating, Bill Thoreman, Don Anthony and Kelly Burkhart..... And here's ol' Steve Perun who phoned to say that he's not Emmis bound.





### NATHAN JONES



