

WINY LOGGINS Nobody's Fool

EARPICKS WINNER! FLASHMAKER!

#2 MOST ADDED!

KEGL add **KKBQ** add KRBE add **WMMS** add KPLZ add WLOL add WKTI add **KDWB** add **WKBQ** add **KXYO** add **KWOD** add **KCPW** aud Y108 ad KATD add **WRNO** WTIC **WNCI KSAO** 98PXY dd **KCPX** add **WMJO** add (Theme from "Caddyshack II")

KZOU add
WFLY
WGFM

HHHH

PLUS 64 MO

Also available more of the Kenny touch to more of the album. Thank to Avalon'' 40535

Produced by Dennis Lambert for Tuneworks Records, Inc.

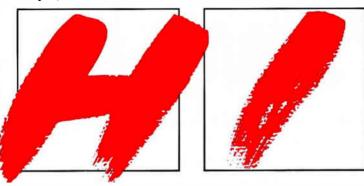
Calumbia

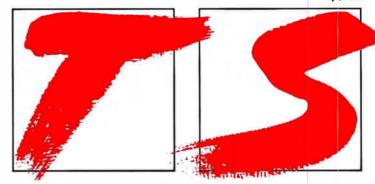
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Taken from the Original

Motion Picture Soundtrack of the





28

46

54

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SINGLES

Cheap Trick explodes to #1, giving Epic two straight chart topping winners. Def Leppard is heading for the top, to match their Album Chart positioning, And here comes George Michael, going for #1 again.

DIALOGUE

RCA's VP of Pop Promotion Butch Waugh hasn't forgotten those regional roots in working his way up from the Atlanta hinterlands to the Big Apple. Hits' Paul Iorio heads in the opposite direction.

Mark Potter, P.D. at KJ103 in Oklahoma City, has 45 struck oil in Sooner country. Our own four-eyed radio tumbleweed, Mike Murphy, mans the drill.

Eddie Murphy is a rich movie star. Hits' Craig Modderno is not.

ALBUMS

It has taken nearly a year, but Def Leppard's wait was worth it. Platinum, platinum, platinum and now #1, topping Dirty and Van Halen. But watch out for Steve Winwood, exploding out of the box.

Flashmakers 20 George Michael goes boom.

40 Earpicks George Michael and Kenny Loggins.

Post Modern

Crossovers Tracy Chapman, heading for a

Grammy. Requests Guns 'N Roses is huge.

Breakouts Steve Winwood and Jimmy Page.

Midnight Oil strikes with cut

Front Page	9	New Artists	38
Near Truths	16	Horizon	38
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In The Hunt



Elektra's bearded Sr. VP of Promotion Brad Hunt is making us look like prophets as he enters the fast lane with the redhot Tracy Chapman, boosting her album into the Top Ten, the single, "Fast Car," into the Top 40, and his own visage into the dazzling spotlight of the Hits' Contents Page for a job welldone.

On The Cover

New wife, new baby, new label, new album, new single. Grammy winner Steve Winwood is rolling with "Roll With It," the title of his fastrising Virgin LP and single, a slice of pop-soul which celebrates his new lease on life and affirms the veteran's place in the rock pantheon,



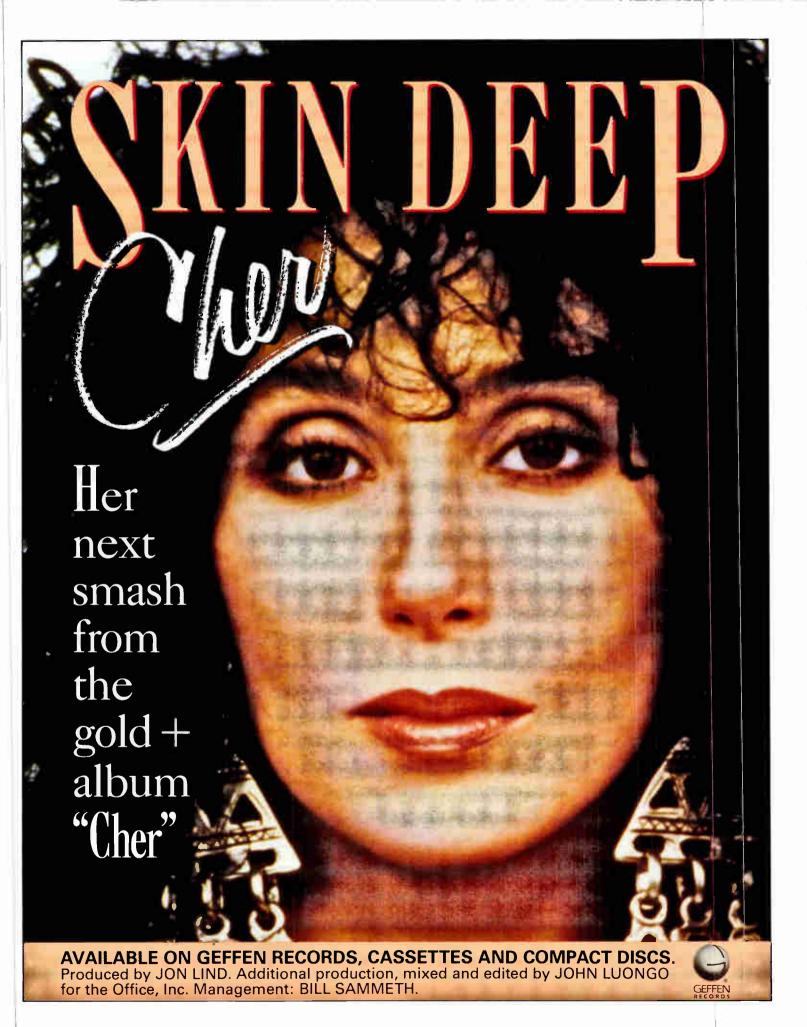
TOP FIFTY SINGLES

Based on a combination of sales and airplay

Cheap Trick explodes to #1 with their comeback smash. Def Leppard, with the top selling album, is trying to lead both categories. Steve Winwood explodes into the Top ten. George Michael is back and heading right for the top

again, and **Tracy Chapman's** giant album sales are now effecting the Top 40 marketplace and forcing "Fast Car" onto the airwaves.

LAST	THIS	SALE STEEL		Hi. diffice	HERE WEETER
	WEEK	ARTIST	TITLE	LABEL	COMMENTS
4	1	CHEAP TRICK	THE FLAME	Epic 34-07745	Unstoppable
1	2	MICHAEL JACKSON	DIRTY DIANA	Epic 34-07739	5 in a row
5	3	PEBBLES	MERCEDES BOY	MCA 7674-15279-7	Huge week
6	4	DEF LEPPARD	POUR SOME SUGAR	PolyGram 870298-7	LP number 1
7	5	INXS	NEW SENSATION	Atlantic 7-89080	Breaking big
2	6	DEBBIE GIBSON	FOOLISH BEAT	Atlantic 789109	Peaked
8	7	AL B. SURE	NITE AND DAY	Warner Bros 28192	Wildcard
15	8	STEVE WINWOOD	ROLL WITH IT	Virgin 7-99326	Good sell through
10	9	POISON	NOTHIN' BUT A	Enig/Cap P-B-44145	Solid seller
3	10	JETS	MAKE IT REAL	MCA 53311	Peaked
14	11	RICHARD MARX	HOLD ON TO	EMI/Manh 04063	Smash
16	12	BREATHE	HANDS TO HEAVEN	A&M AM2991	Smokin'
17	13	TTD'ARBY	SIGN YOUR NAME	Columbia 38-073911	Breaking big
9	14	BRUCE HORNSBY	THE VALLEY ROAD	RCA 7645-7-R	Peaked
111	15	RICK ASTLEY	TOGETHER FOREVER	RCA 8319-7R	Over
18	16	DJ JAZZY JEFF	PARENTS JUST DON'T	Jive/RCA 1099-7-JAA	Rap smash
22	17	JOHNNY KEMP	JUST GOT PAID	Columbia 38-07744	Wildcard
19	18	SADE	PARADISE	Epic 34-07904	Solid 45 sales
25	19	ERIC CARMEN	MAKE ME LOSE CONTROL	Arista 9686	Gathering steam
20	20	ROD STEWART	LOST IN YOU	Warner Bros 7-27927	Leading hot LP
12	21	BRENDA K STARR	I STILL BELIEVE	MCA 53288	Peaked
24	22	JANE WIEDLIN	RUSH HOUR	EMI/Manh P-B50118	Selling now
27	23	CONTOURS	DO YOU LOVE ME	Motown Y 448F	More Dirty Dancing
13	24	LITA FORD	KISS ME DEADLY	RCA 6866-712	Former Wildcard
28	25	MIAMI SOUND MACHINE	123	Epic 34-07921	LP exploding



TOP FIFTY SINGLES

Based on a combination of sales and airplay

LAST	THIS	·····································	學中中中中學	田東市田田田田	********
COLUMN TO SERVICE STATE OF THE PARTY OF THE	WEEK	ARTIST	me 当世中共产	LABEL	COMMENTS
32	26	CHICAGO	I DON'T WANT TO	Reprise 27855	LP breaking at retail
30	27	BILLY OCEAN	THE COLOUR OF LOVE	Jive/Arista JS1-9707	Selling 45s now
31	28	ELTON JOHN	I DON'T WANNA	MCA 53345	Hot comeback
21	29	MIDNIGHT OIL	BEDS ARE BURNING	Columbia 38-07433	Peaked
23	30	GEORGE MICHAEL	ONE MORE TRY	Columbia 38-7773	New 45 exploding
34	31	KYLIE MINOGUE	I SHOULD BE	Geffen 7-27922	Building each week
37	32	FAT BOYS	THE TWIST	T.Pan/Poly 887-571-J	With Chubby Checker
26	33	PRINCE	ALPHABET STREET	P.Park PRO-3079	New 45 shipping
38	34	CLIMIE FISHER	LOVE CHANGES	Capitol PB-44137	Beginning to sell
29	35	ROBERT PLANT	TALL COOL ONE	Atlantic 7-99348	Falling
39	36	AEROSMITH	RAG DOLL	Geffen 7-27915	Selling through
43	37	WHITNEY HOUSTON	LOVE WILL SAVE	Arista 9720	Sweeping radio
47	38	ROBERT PALMER	SIMPLY IRRESISTIBLE	EMI/Manh PB-50133	Great video
42	39	COREY HART	IN YOUR SOUL	EMI/Manh PB-50134	Breaking at radio
44	40	ZIGGY MARLEY	TOMORROW PEOPLE	Virgin 7-99347	Big LP sales
46	41	TAYLOR DAYNE	I'LL ALWAYS LOVE	Arista 9700	Follow up to smash
	42	GEORGE MICHAEL	MONKEY	Columbia 38-07941	Round five
48	43	REO SPEEDWAGON	HERE WITH ME	Epic 34-07901	Gaining
	44	VAN HALEN	WHEN ITS LOVE	Warner Bros 7-27827	Giant LP here
	45	TRACY CHAPMAN	FAST CAR	Elektra 7-69412	Going the distance
	46	PAT BENATAR	ALL FIRED UP	Chrysalis VS 443268	She's back
36	47	TONY TONI TONE	LITTLE WALTER	Wing/Pol 887 385-7DJ	New single soon
33	48	JOHNNY HATES JAZZ	SHATTERED DREAMS	Virgin 99383	Peaked
50	49	TIFFANY	FEELINGS OF FOREVER	MCA 53325	Fourth single
	50	NEW EDITION	IF IT ISN'T LOVE	MCA 53264	First 45 off new LP

NEXT IIP

GUNS 'N' ROSES (Geffen) KENNY LOGGINS (Columbia) HALL & OATES (Arista) CYNDI LAUPER (Portrait)
JOHNNY HATES JAZZ (Virgin)
MOODY BLUES (PolyGram)



PERFECT WORLD

THE FIRST SINGLE FROM HUEY LEWIS & THE NEWS' NEW ALBUM

SMALL WORLD

MANAGEMENT: Bob Brown Management



Vanessa's Got The Stuff"

"The Right Stuff" is the first hit single from the exciting debut album by Vanessa Williams

"The Right Stuff So jam it loud!"



Produced by: Rev Salas for Race R e X Productions
Executive Producer: Ed Erkstine
Additional Production, Bents, Samples: Hank Shocklee,
Eric Sandler, Bill Steph and Company
Munagement. Hervey and Company
Mundgement. Hervey and Company
Mixed by: Rod Hui at Greene Street Recording
On Wing Compact Discs, Cussettes and Records.

25*-15* BB DANCE SINGLES! 8*-6* BB DANCE SALES! 5* R&R U/C!

ALREADY ON AT:

KMEL WPGC KTFM KMGX Z93 HOT103 WCKZ KCAQ FM102 PRO-FM KKFR

··· BET ···

VIDEO SOUL - TOP 5 REQUESTS!
VIDEO VIBRATIONS - HEAVY ROTATION!



Did Melvyn R. Paisley Fix The Tyson/Spinks Fight?

4175

FRONT PAGE





July 4, 1988

Volume 2

Issue 97

\$5.00

MCA And Boston Ventures Close The Motown Purchase

IT'S A DONE DEAL!

Def Leppard Goes To #1

There's a new #1 in town and it's causing some "Hysteria" over at Poly.

"It's like a dream," said PolyGram President and CEO Dick Asher. "Between all of us, we're either incredibly smart, incredibly lucky, or have just happened to walk into something great."

The project Asher refers to is "Hysteria," the band is **Def Leppard** and after nearly a full year on the streets, it holds the #1 position on the *Hits* Top 50 Album chart.

"It's particularly gratifying considering that the band had been away for so long," said PolyGram's Executive Vice President, Marketing & Sales Bob Jamieson referring to the delay between the band's "Pyromania" LP and the current project. "The guys are great, the management is extremely knowledgable and sharp, so this project has really been a lot of fun."

Probably the biggest reason for the project's ascension to the top spot is the success of the latest single, "Pour Some Sugar On Me." "That cut turned out to be a beautiful surprise," said Poly's Sr. VP of Promotion

continued on page 14



Are we running this photo of RCA's Lita Ford because it is racy, provocative, and another example of how cheap and exploitative we really are? Yes.

U2 Can Dominate MTV

of six nominations for MTV's Video Music Awards, scheduled for September 7 at the Universal Amphitheater. The Irish band earned a pair of nods in the "Best Video" category for "Where The Streets..." and "I Still Haven't Found..."

George Harrison's "When We Was Fab." INXS' "Need

You Tonight" and Bruce Springsteen's "Tunnel of Love" round out the list. U2's also up in "Best Concept," "Best Group" and "Best Stage Performance." "American Bandstand"'s ageless Dick Clark will produce the live telecast for the first time while host chores are rumored to be handled by..... Melvyn R. Paisley.

Fat Chance

The Fat Boys have filed a copyright infringement suit against Joe Piscopo, Miller Brewing and their ad agency over the TV commercial in which the comic and three rotund rappers hawk beer. The boys claim the look-

alikes were employed after they turned down the spot because they didn't want to encourage their young audience to drink. "Eat like pigs, yes. Drink beer, no," urped group spokesman, Melvyn R. Paisley. After long and arduous (we love that word) negotiations, Motown Records was officially purchased by MCA and Boston Ventures last week.

Though specific financial terms of the deal were not disclosed, sources close to the negotiations put the sale price at approximately \$61 million.

Though not officially reported by either company, the deal gives Boston Ventures 80% and MCA 20% of the company which includes all of Motown's trademarks, master recordings and artist contracts.

Motown founder Gordy Jr. retains Jobete Music and Stone Diamond Music in addition to Motown Productions, the company's film and TV division. Those companies will now fall under the banner of The Gordy Co

Though there was no official comment from MCA, we asked a label spokesperson if MCA would be intersted in buying *Hits* (Your #1 source for groveling for buyout offers). "We'd be more interested in buying **Michael Spinks**' contract," said the label spokesperson who asked not to be identified unless it was in *Billboard*.

It's kinda funny, you know, we've been rumormongering about this damn story for months, and now that it's

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PIC OF THE WEEK



Richard's New Habit

That's MCA's Executive VP of Marketing & Promotion Richard Palmese who has developed some pretty unique habits lately. Richard, you may remember, was honorable young seminary student way back when - see inset photo - but we all know what happens to honorable young seminary students. Said one sister to Richard: "Did Tom Jones really stick a sock in his pants, or does God work in mysterious ways?" about it, folks (Nuns paid for by the Melvyn R. Paisley Fund For Hungry Sisters).

Cyst In Faith

George Michael's current world jaunt will have its European leg canceled when he enters a London hospital this week to remove a growth from his vocal cords. The singer underwent exploratory surgery last week to determine the cause of recurring throat problems and doctors

WILD CARD

They got Terence, they got Midnight, they got Kemp and now they're gonna get the New Kids. Early support Includes Z93 Deb16, WPGC 13-11, KRBE 33-29, WCKZ 11-8, P997 38-28, KMEL 29-25, KZZP 28-25, KKFR 26-19, KROY Deb 32, PWR96 Deb 29, KITY Deb 28 and KMGX 18-9. Requests are big, with many calling this an instant teen anthem. The superstar glut won't stop this one. it's real.

discovered a cyst. Upon recommending its removal and a month-long rest, medical officials are confident he'll be able to resume the "Faith" tour, "though he'll sound just like Anthony Newley", said one unidentified hospital spokesman.

Endless Crush

Brooke Shields revealed she had her first love affair ever with George Michael a two-week fling in L. A., when they both stayed at the same hotel. "I melted in his arms, but after two weeks, he said he had to go," mourned Brooke. "His career means so much to him." While in London, romance was rekindled with an intimate dinner, though insiders say he still prefers singing "I Want Your Sex" to doing it.

Jeff Reads Trash



That's WHMI (Howell, Michigan) MD Jeff Welling hanging with his favorite rag. Look, we know this is a little too cute, but can you imagine how pitiful someone must have looked setting up this shot with this poor mutt? (Dog bribed by Melvyn R. Paisley)

Percy: The Movie

A South African filmmaker who lives in San Francisco is working on a documentary on men's penises. That's right fans, according to The Daily Insider, Jo Mennel has twenty women around the world conducting interviews with other women in which they'll ask such questions as "When was the first time you ever saw one?" and "I'll show you mine if you show me yours." The guy even got a \$10,000 grant from a Bay Area arts council for the project, called, simply and poignantly, "Dick." One highlight of the film was the response from women in Iowa, who all claim that everyone they've seen is exactly the same size. (Ed Note: Honest, we didn't make this up)

Almost Lost His Head

The Supreme Court has upheld a lower court's ruling, allowing **David Crosby** to go free on handgun and cocaine convictions. The state of Texas had appealed an earlier ruling that police illegally en-

tered Crosby's dressing room at a club in 1982 on suspicion he was freebasing. "Call Melvyn R. Paisley and see how much I get for this," said one of the justices in handing down the decision.

Kevin & Chuck



That's Prince Charles hanging with Kevin Wall (that's the back of his head), President and CEO of Radio Vision International, who negotiated a \$1,300,000 guarantee to the Prince's Trust Fund. Said Charles: "Kevin, Your generosity is overwhelming — here, why don't you sleep with my wife tonight?" (Ed Note: \$1,300,000 underwritten by Melvyn R. Paisley)

Smell The Flower

Romina Danielson, the so-called "Passion Flower" in the messy Joan Collins-Peter Holm divorce trial. looks to extend her 15 minutes with a single and video, aptly named "Passion," on her own "Crimes of Passion" label, distributed by Sutra. The clip includes appearances by Johnny Buss, son of Lakers owner Jerry, and Chico Ross, brother of Diana and the legendary seventh Marx Brother. The project's being bankrolled by her ex-husband, sugar daddy Swedish millionaire, Axel Danielson, with a little help from American folk hero Melvyn R. Paisley.

Hanging With Belinda



Hey, here are the folks from WNCI, Columbus with MCA's Belinda Carlisle just prior to Belinda's engagement at "The Melvyn R. Paisley Center For Government Officials & Goat Molesters". Pictured (l-r): Dave Robbins, Program Director; Shelley Morgan, night personality; Belinda Carlisle and Pat McMahon. Said McMahon: "Um Belinda, if you moved about a foot to your right, I'd have a much better view of your left breast." (Ed Note: This is childish, insensitive and disgusting, and we're very embarrassed about it.)

Ferry 'Cross The Atlantic

Bryan Ferry embarks on his first solo tour in five years, a 30-city jaunt which begins August 3rd in New England and wraps September 18th with a show at L. A.'s Greek Theater. Asked why he's hitting the road af-

ter all these years, Ferry said, "It's now or never. No, I'm kidding. For the money. Why else you dunderheads?" The ex-Roxy Music star recently joined Martin Kirkup's Direct Management stable.

No, Not More Charlie Minor Photos!



After shamelessly running so much A&M hype in honor of their convention, we felt a little bit of trepidation about running these shots. However after a quick \$5799.98 from Melvyn R. Paisely.... Photo one: A&M's Charlie Minor shoots off his mouth and pledges no less than 200 stations on the new Toni Childs single, "Don't Walk Away". Pictured (l-r): Perry Watts



Russell, Manager; Charlie Minor; Toni Childs; A&M President Gil Friesen and A&M Chairman Jerry Moss. Photo Two: A&M's Promotion VP Al Cataro realizes his dream (and the dream of uncountable others) as Dallas Promotion Manager Mark Tindle (left) and National Album Promotion Director Craig Lambert look on.

Melvyn And The Guys



Melvyn R. Paisley (a great American) sent us this picture of Gregory Hines (also a great American, but he's no Melvyn) with E/P/A and CBS rulers just prior to the release of his self titled project also referred to as "Hey Melvyn, Does Your Swiss Bank Have Automated Tellers?" Pictured (l-r): Dave Glew, Sr. VP & GM E/P/A; Walter Yetnikoff, President, CBS Records Inc.; Gregory Hines; Tommy Mottola, President, CBS Records Division and Don Eason, VP, Black Music Promotion, E/P/A.

Jesse Ed Davis Mourned

Jessie Ed Davis, a Kiowa Indian with a piercingly delicate guitar style, was found dead in Venice, California. He was 43.

Cause of death is believed to be drug-related, but at presstime, a final statement had not been released. Davis toured and recorded with such artists as John Lennon, Bob Dylan, Marvin Gaye, Jackson Browne, Willie Nelson, Taj Mahal, Eric Clapton and Leon Russell. His guitar can be heard on a wide range of songs including Browne's "Doctor My Eyes" and the Monkees' "Last Train To Clarksville." He recently toured as part of the Graffiti Man Band with Indian activist/poet John Trudell.

Poison Goes Platinum



Please Note: The following caption is straight, boring and contains no reference to former Undersecretary of The Navy Melvyn R. Paisely. Thank you. Enigma/Capitol act Poison (gag, aaargh, ugh — sorry, we couldn't help that) was recently presented Platinum albums for their new LP, "Open Up And Say Ahh." Pictured (l-r): Tom Whalley, Capitol VP, A&R; William Hein, CEO, Enigma Records; Bobby Dall, Poison; John Fagot, VP of Promotion, Capitol; C.C. Deville, Bret Michaels, Rikki Rocket, Poison; Bill Burks, Vice President, Product & Artist Development, Capitol; and David Berman, President, Capitol.

ON RECORDS

By Lenny Beer

Quality New Artists

IT'S NOT JUST TRACY CHAPMAN: Lately, it seems that every time I sit down to write this column, Elektra's Tracy Chapman's name just flows out of the typewriter (or should I say, the computer, after all it's almost the 90's). But now that the success of this project is becoming obvious to all (or at least almost all) and the album is continuing its steady climb into the Top Ten, it's time to learn from what happened here and look for the next breakthroughs. For it is the quality of this project that has pushed it over the top, but Tracy has not totally cornered the market on quality.

CHECK THESE OUT. TOO: The most immediate victim of the Tracy explosion is A&M's Toni Childs. She. too, is a folk-based singer with a unique vocal style of her own. So, it was easy to pass her by and write her off as the loser in this derby. However, her album has been developing a life of its own thanks in part to major rotation on VH1 and also to the label's commitment. Now, the sales are starting to build, and the media focus is starting to turn her way. The next move belongs to the label and Top 40 promotion department, which will soon be mounting a campaign to take her to the masses..... Next up is Arista's Stealin' Horses, a band which visually reminds one of Lone Justice and musically approaches the feel of an Eagles record with a female lead. The single is just beginning at Top 40 and should be

watched closely..... Changing pace significantly, we also recommend heavy metal rockers, Kings Of The Sun (RCA), who seem to have the melodic feel and the video dynamics necessary develop a following similar to Enigma/Capitol's Poison, Columbia's New Kids On The Block, who have what appears to be a teen anthem on their hands with the single, "Please Don't Go Girl", and Reprise's Erasure, who may be the best of the dance club bands on the scene today.

AND DON'T FORGET: Finally, Capitol's Crowded House and Columbia's Midnight Oil need to be mentioned. The former have released an album which at first listen seems non-commercial, yet grows quickly with subsequent listens. It is very Beatlesque in style and contains some of the year's best songwriting. The first single has the feel of a standard. As for Oil, check out their soon-to-be-released second single, "Dead Heart". It's hookier than its forerunner, and should take the gold album cruising to platinum and the group to the overall industry status they muchly deserve.



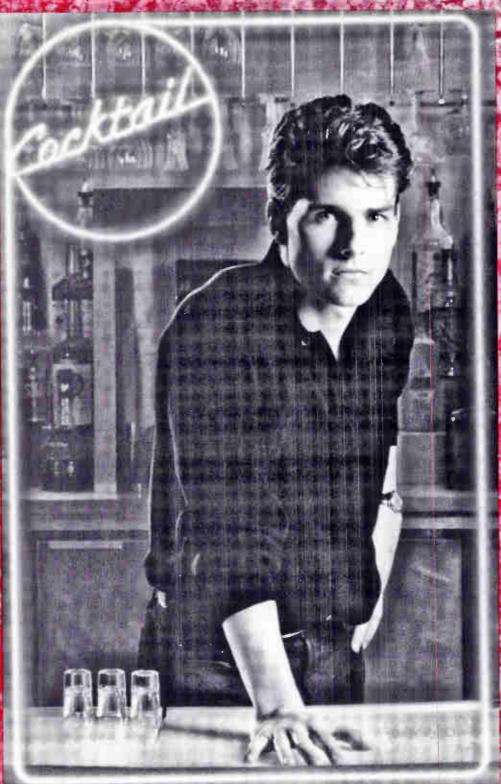
Stealin' Horses — Check this one out.

featuring

THE FABULOUS THUNDERBIRDS "POWERFUL STUFF"

COCKTAIL, starring Tom Cruise, opens at a theatre near you July 29

The Fabulous Thunderlands courtesy of CBS Associated Records.



Dennis Named Sr VP At WB

Lou Dennis, also known in the industry as Lou Dennis, has been named Senior Vice President/-Director of Sales at WB Records.

Dennis joined WB in 1967 as District Sales Manager for the East Coast. In 1976 he was named Vice President/Director of Sales, a post he held until his recent appointment.

Dennis was unavailable for comment at presstime but a Warner Bros. staffer told us, "Just assume he doesn't want to talk to you losers. Geez, it's hard to believe you're still in business."



Lou Dennis — Doesn't look like Melvyn R. Paisley.

ine Ladder

A rundown of executives on the move.









Garland

Oreman

Sturges Ring Ginsberg

At Columbia, Bob "Don't Call Me Judy" Garland has been appointed Director of Singles Promotion, Coast. Said Garland, "This promotion will do a lot for my daughter Liza's education."..... Also at Columbia, Alan Oreman has been promoted to the post of Director, Album Promotion, West Coast. He has a beard..... Chrysalis At Publishing, Tom Sturges is promoted to Vice President and Creative Director. He has been with the company since 1985. He is happy..... Sherry Ring Ginsberg has been promoted to Vice President of Press and Media Relations for Elektra. Prior to joining the label in 1987, she was **National Director of Publicity** for PolyGram.... After hearing from Robin Givens' mother, we have to wonder how many other mothers Dave Winfield slept with thank you..... At Atlantic, Kathy Acquaviva has been promoted to the post of West Coast Director of Media Relations. Kathy is a mature, caring, loving mother and

wife. But if you knew her about ten years ago..... Also at Atlantic, Bob Clark is appointed to the post of West Coast Regional Pop Promotion Director and Rick Sudakoff is appointed Midwest Regional Pop Promotion Director, Clark has been with label since Sudakoff since 1978..... At Capitol, Cathy Lincoln assumes the newly created position of Director, Alternative Marketing. She spent the last four years at Warner Bros..... Melvyn R. Paisley named Publisher of Hits as Hits Features Editor Roy Trakin is promoted to nothing..... lan **Dove** is named Publications Director for NARAS. He will responsible for NARAS Publications as well as the organization's monthly subscription to Hustler..... Earl Jordan is promoted to Director, Sales & Marketing, Black Music, CEMA..... Editor's Note: I really need to fill this column, but I don't have anything so: fdoghf dihfdgu orh eiorfe uryee frkimcsf — thank you.

First Time For Giles



That's Giles "Call Me Melvyn" Ashford (l), hot Producer of video show "Night Tracks" and a poor unidentified victim who has since spent \$34,987 in medical costs. Said Giles, "Wow, this was the first time I haven't gotten whisker burns."

continued from page 9

MCA Buys Motown

finally going down, we'd rather fantasize about Mike Tyson, Robin Givens and Melvyn R. Paisley beating the living crap out of each other. Thank you and god bless you.

Hare-y Rumor

What's up doc, indeed. Roger Rabbit, star of the box office smash which bears his name, is said to be at the top of the list to play Rhett Butler in the role made famous by Clark Gable, in the current Ted Turner re-make of "Gone With The Wind." "If I can colorize 'Casablanca,' I can certainly cast a Toon in 'Gone With The Wind," responded Turner, who added, "Get Melvyn Paisley on this immediately."

continued from page 9

Def Leppard

David Leach. "It's turned out to be a summer anthem."

Still, what's making the folks at Poly even more "hysterical" are the propects for the future. The label is readying "Love Bites" as the next single and label topper Asher thinks this one's a monster, too. "It's an absolute smash," said Asher in his best promotion lingo. "I look for this record to go on until at least Christmas."







Clark Sudakoff

Lincoln

14

WILDCARD!

FLASHMAKER!

PRO-PM add KOY add HOT97 add K92 add KCAQ add Z102 auld Q104 add WORD ₽dd KFIV add **Y97** add

Z93 deb 18 KITY deb 28 PWR96 deb 29

deb

KROY

WGKZ 11-8 KMGX 18-9 KKFR 26-19 KMEL 29-25 KZZP 28-25 WQUE 30-25

PWR99 38-28 KRBE 33-29 KXX106 40-34 WXKS Z94 WPGC

BREAKING AT:

WGH-FM Q100 WFLY KRQ KTUX WNNK "Please Don't Go Girl"

Taken from the Columbia Lo

"Hangin Tough"

Place to by Weight Space In March Set Propagation

0.000 C



NEAR TRUTHS

By I. B. Bad, Los Angeles

from the Eastern seaboard carries rumors of big changes at Atlantic, as label veteran Vince Faraci is reportedly set to assume the post of Sr VP of Promotion and Marketing. The move would position Faraci and Mark Shulman in charge of the day to day opertions of the label, reporting to Atlantic President Doug Morris. And what does this mean for Faraci's Promotion department. We hear there'll be higher profiles and increased responsibilities for both Andrea Ganis and Lou Sicurezza. We also look for big news regarding Judy Libow. Stay tuned..... And as long as we're on the subject of Atlantic, we're hearing some big rumblings about Atco. Is Derek Shulman, the man who signed Bon Jovi, Cinderella and Dan Reed to PolyGram about to assume the Atco throne? Originally, it was thought Shulman would not exit Poly, having too much money riding in the pipeline with his acts — forget it he's gone. More to come folks And what about the Uni A&R jobs? It's already taking shape with the addition of Michael Alago. Now look for a hot, LA based A&R wiz to join the Uni team - assum-

Not There



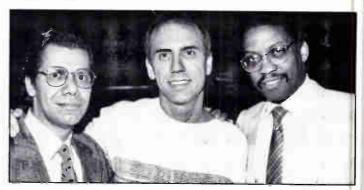
Eddie Fisher — Does not appear in the column this week.

ing contractual obligations with the current label can be settled Eight months ago, agent/manager Alex Hodges and his client Stevie Ray Vaughan joined the Nederlander organization with the goal of bringing them into the management realm. Are there still big things to come?..... Tom Hulett, who was down at the Bobby Poe Confab with his clients the Moody Blues, is also Brian Wilson's manager. Wilson's debut solo album on Sire is about to hit and after an impromptu listening session with industry heavies at the Hits' offices, a resounding cry of "smash" rang through the halls. The buzz in the industry is out, if it reaches the consumer - watch out..... Congrats to manager Adamany and all at Epic on Cheap Trick's dramatic return to the top of the charts. "The Flame" is #1 this week..... Congratulations to WB President Lenny Waronker and Virgin Co-Managing Director Jeff Ayeroff who both became daddies last week...... Look for the Grateful Dead to re-up their deal with Arista who brought them into the Top 10 for the first time ever in 1987.....The writers strike is starting to affect the music divisions of many multi-media companies. With revenues from various television and film arms diminishing, across the board cuts are being felt by all..... Increasing concern by Promotion departments over the crucial relase schedule of singles. Many Promo heavies getting migraines as A&R departments push through new releases as Promo teams try to keep current records alive..... Names in the rumor mill this week include: Kid Leo, Tom Ennis, Jesus Garber, Larry Douglas, Hank Caldwell and Gerry Griffith.

MINI MUGS



START THE REVOLUTION WITHOUT ME: What better place to begin overturning the Old Order than that military-industrial zooplex in the Jersey swamplands known as Z-100? Chrysalis local rep, Lieutenant Laura Kuntz (left) holds prize prisoner-of-war, d. j. Frankie Blue (right) hostage in the station's fallout shelter until they begin playing Vinnie Vincent Invasion's new elpee. "All Systems Go" and release Michael Opelka from his subterranean holding tank.



JOINED AT THE HIP: Jazz greats (left-right) Chick Corea, Larry Carlton and Herbie Hancock make like dominoes at the recent Benson & Hedges Command Performance Pre-Tour party for assorted freelooden and gladhandlers, held at that bastion of downtown L.A. hip, the Stock Exchange After being pried apart with crowbars, the three proceeded to hand out religious pamphlets and free smokes.



HOW TO GET IN MINI-MUGS: Those clever lads in Wet Wet and their sly majordomos at Uni Records know the secret to cracking the hallowed Hits Mini-Mugs column. First, get MTV V.I Julie Brown, then unashamedly pose with a few strategically-placed copies of the sleazine you hold in your hands and send it all back in our faces, preferably without the following meaningless I.D.'s (from left): Jeff Backer, Nat'l. Dir., Promo; Robert Smith, VP Marketing; Marty Diamond, Dir. Artist Dev.; Sam Kaiser, Sr. VP, Promo; band member Tom Cunningham; Brown; band's Marti Pellow, Graeme Clark, Neil Mitchell: David Simone, President; band mgr. Elliot Davis and Strongcity rapper Busy Bee.

LETTERS

Hits Ever After

Dear Roy:

I see you are about to become a dad! Congratulations. My life has been pretty hectic lately too. I don't know if you have a "Marriages" section of *Hits*, but if so, please pass along the following information:

Laura H. Foti wed to Ted Cohen, July 3 in Malibu. She is director of marketing and public relations for American Interactive Media and he is a partner in Cypress Records and Consulting Adults, a music management firm.

Sincerely, Laura Foti Los Angeles, CA

Roy replies: I have passed your news on to our Ass't. Editor in Charge of the Consummation of Intra-Industry Marriages, who wishes to be present at the connubial bedside to take Polaroids and judge whether this particular union passes Hits muster. Until then, Laura, I'm sure Billboard can use the info.

Dear Roy:

This is a formal request to receive *Hits* (the most informative and creative trade book around) at the unbelievably low price of half-price! We *are* ordering before midnight tonight, so we do expect to get the free Ginsu knives as well. We look forward to more *Hits* with fun photos of Roy in the animal kingdom!

Best, Joanne Brown VP, K. Schenker Associates

Roy replies: Sorry, Joanne, but the postmark on your card was too late to take advantage of our special offer, so we must charge you twice the normal subscription rate and, instead of the Ginsu knives, you get the Popeil Pocket Fisherman and a special VHS version of Rudyard Kipling's "Just So Stories," with the entire Hits staff in anthropomorphic guise. Satisfaction definitely not guaranteed.

Dear Mr. Abelson (sic.):

Some say the cause of death was Colonel Mustard with a candlestick in the ballroom. Actually, it was Larry Solters with a telephone in the nude.

Best regards, Z (for Zorro) Horowitz VP, Silly Affairs MCA Records

Det. Abelson replies: The above missive, printed on MCA Records letterhead, has been dusted for fingerprints and the conclusion is there's a madman loose in Universal City using poor Zach Horowitz's typewriter, trying to blackmail Larry Solters. Our "clues" point to suspect Harold Sulman, with a chainsaw, in the MCA commissary. Now all we have to do is find the body. Case closed.

Dear Dave:

Please put this photo in your magazine. I'd pay the usual placement fee, but this month's subscription charge to Scott's Tissue drained me.

Best, George Chaltas Dir., Nat'l Promo, W.C. Columbia Records

Adelson's Ass't. For Putting Off Photo Requests From Record Company Weasels replies: Are you sure you want to appear in "Mini-mugs" backstage at a Terence Trent D'Arby show in bed with four Bulgarian midgets and Morton Downey, Jr.? Thought not, George. For a small fee, probably less than a year's subscription to Scott's Tissue, we'll suppress the photo and destroy all negatives.

FAR TRUTHS

By Danny Fields, New York

The talented and beauteous Pebbles, of "Girlfriend" and "Mercedes Boy" fame, was here from Oakland, CA, for an appearance at the Apollo, opening for Morris Day, and three days of media madness. On the night after the show, the artiste—in a floor-length strapless dress-dined at Jezebel's on food-oriented Ninth Avenue MCA's Juanita Stephens, and press powers Johnson, Vinette Pryce and Terri Rossi. After dinner, it was down to M.K.'s where Beverly Johnson was hosting a party for the book "You Can do Something About AIDS," to which she has contributed assorted wisdom. There, in the club that's so exclusive it's frequently empty, Pebbles met with such stars of stage, screen and radio as Grace Jones, Billy Dee Williams, Gregory Abbott, and chubby deb of yesteryear, Cornelia Guest Heaven and earth were moved to get Prince two tickets to "Phantom of the Opera" on a moment's notice, so imagine the horror in the house when the great star stood up and stormed out in the middle of the big Act One love duet, leaving behind in her seat (E115, to be exact) his female escort to experience the thrills and chills of this memorable moment of musical theater. It got worse a few minutes later when Prince came back in, grabbed his friend, and saidnot in a whisper-"Let's get out of here!" They made their very visible exit, leaving behind, in the words of someone closely connected with the show, "a scandal!" Capitol, in conjunction with New Line Cinema, held a raucous party for the movie "Decline of Western Civilization, Part Two: The Metal Years" after its New York premier at that palace of advanced cinema, the 8th Street Playhouse. Capitol's got the

soundtrack, and two of its

The Girlfriend



Pebbles— Days of media madness!

mightiest metal acts, Poison and Megadeth, are prominent in the film. Limos lined the street to take the assembled dignitaries over to the Cat Club, where there were drinks and dancing and music 'til dawn. Repping the corps were, among other luminosites, Bruce Lundvall, Vivian Piazza, Joan Myers, Tim Carr and Beth Jacobson. Director Penelope Spheeris was there, of course, as was bil-Malcolm Forbes. lionaire recently something of a fixture in the fast lane of lower New York nightlife. (Later that week he was spotted at the ultratrendy Canal Street restaurant, vacating one of the choice tables so that RCA's Bob Feiden and his party could be seated in style)..... On the subject of downtown, what could be more so than CBGB, our Bowery birthplace of modern music? Well, now there's a book about that glorious club, called "This Ain't No Disco," by Roman Kozak with pix by Ebet Roberts, and along with the book came a party, and along to the party came just about everyone ever connected with New York rock and roll post-1974. Owner Hilly Kristal was in his well-deserved glory as dozens of the most famous, rich and creative people in all of punkdom dropped into the bar to pay him homage.

STATSHEET

ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
CONTOURS	5.53	61	21	14	10	10	3
STEVE WINWOOD	5.34	79	24	3	8	9	10
FAT BOYS	4.56	46	3	1	10	5_	6
CHICAGO	4.33	49	7	2	8	6	7
MIAMI SOUND MACHINE	4.22	57	5	0	5	9	6
GUNS AND ROSES	4.12	19	2	1	10	10	6
VAN HALEN	4.10	13	1	0	8	10	-
WHITNEY HOUSTON	3.79	34	1	0	4	5	-
TT D'ARBY	3.73	56	20	8	8	9	8
ERIC CARMEN	3.72	39	20	5	7	10	9
RICHARD MARX	3.70	53	55	25	8	7	7
TRACY CHAPMAN	3.63	18	6	3	8	10	4
AEROSMITH	3.58	27	2	1	8	7	7
ELTON JOHN	3.57	45	0	0	6	7	7
NEW KIDS ON THE BLCK	3.55	9	2	0	8		-
JOHNNY KEMP	3.44	38	20	14	7	5	8
BREATHE	3.44	47	34	16	9	1	8
NEW EDITION	3.29	9	4	0	2	6	3
GEORGE MICHAEL	3.22	5	0	0	8	10	-
REO SPEEDWAGON	3.15	15	0	0	3	6	-
ROBERT PALMER	2.93	20	0	0	5		3
WILL-TO-POWER	2.81	12	5	2	4	-	2
JANE WIEDLIN	2.78	21	14	3	3	1	8
CLIMIE FISHER	2.74	22	8	3	2	1	5
BILLY OCEAN	2.67	29	3	1	3	5	6
JAZZY JEFF	2.64	31	29	14	10	9	8
WHITE LION	2.60	3	0	0	5	8	-
JOAN JETT	2.33	7	0	0	6	3	- 1
MOODY BLUES	2.28	11	1	0	2	7	6
SADE	2.12	20	16	4	2	10	7
TIFFANY	2.09	9	0	0	- 5	6	2
ROD STEWART	2.08	17	29	10	4	7	8

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.





FLASHVAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

George Michael rules once again with the fifth straight smash from the "Faith" album. Robert Palmer is closing quickly with tons of early requests and big video play helping, Van Halen score big with the second single

from the platinum-plus album and **Pat Benatar** is spreading quickly with a new video in heavy rotation. Note: Watch **New Kids On The Block** - building quickly with giant requests and major market airplay.



GEORGE MICHAEL MONKEY COLUMBIA

Singles: 42* Albums: 4 Avg Move: 3.22 Aggrssv: 5
Most Added record of the week, Earpicks Winner and another
#1 smash in the making. Out of the box action at Z100, WBLI,
PWR106, HOT103, KIIS, Z95, WGCI, KEGL, KKDA, Y95, WXKS,
KKBQ, KRBE, Z94, WCZY, Q107, WAVA, PWR99, KPLZ, Z93, B94,
KHTR, WEGX, WLOL, KDWB, WKBQ, KKFR, KKRZ, KXYQ, PROFM, WQUE and millions more. Early moves at WPGC 23-18,
WHYT 21-17, WKTI 29-25, B96 Deb 26, Y100 Deb 28, HOT105
Deb 28, PWR96 Deb 30, KBEQ Deb 28, KCPW Deb 28, HOT97
Deb 35, WDJX Deb 29 and KQKQ Deb 16. Jimmy Jam/Terry
Lewis remix is hot!



ROBERT PALMER SIMPLY EMILMANH

Singles: 38* Albums: — Avg Move: 2.93 Aggrssv: 20 Giant video play and early requests are helping to close this first single. Second week adds include KIIS, Z95, Y95, KKBQ, WDTX, KROY, WRNO, 92X, WAPI, WMJQ, WTLQ, WGFM, KIKX, WERZ and WRQN. Early moves include 37-30 WCZY, 33-29 KPLZ, 33-28 KHTR, 28-24 KXYQ, 29-25 Q102, 30-26 WKTI and 34-30 KCPX, 35-31 WZPL, 29-21 WSKZ. Breaking big at KROQ, KEGL. KRBE, HOT105, PWR99, B94, WKBQ, WLOL, B97, WKSS, KSAQ, WROQ, FM100 and many more.



VAN HALEN WHEN WB

Singles: 44* Albums: 3 Avg Move: 4.10 Aggrssv: 13
Second single from the multi-platinum album scores with second week action at WXKS, WCZY, Y100, HOT105, PWR99, KHTR, WLOL, WEGX, Q105, Y108, WGH-FM, KSAQ, FM100, WAEB, WKSI, Q100, WZPL, WKDD, KIKX, WNYZ, WOKI and many more. Hot moves: 20-8 KXYQ, 36-31 Y95, 37-27 KRBE, 39-33 WERZ and debuts for WDTX, Z94, KPLZ, KDWB, WMMS, KATD, WRNO, KROY and PRO-FM.



PAT BENATAR FIRED CHRYSALIS

Singles: 46* Albums: —

One of the most requested videos in the country and already showing up with big phones at Top 40. Second week action includes KEGL, KKBQ, WDTX, KHTR, KKRZ, Q102, WROQ, FM100, KJ103, WKDD, Z104, WRCK, WTHT, WIGY, JET-FM, WLRW, 100KHI, KOKZ, KTRS and WQSM. Moving 38-25 Y95, 40-36 KRBE, 39-35 KCPX, 31-25 KIYS, Deb 37 WCZY, Deb 35 KPLZ, Deb 27 WEGX, Deb 37 WLOL, Deb 38 WMMS. Deb 29 KXYQ, Deb 33 WZPL, Deb 39 Q100, Deb 36 WINK and Deb 38 KZZU.



REO SPEEDWAGON HERE WITH EPIC

Singles: 43* Albums: 42 Avg Move: 3.15 Aggrssv: 15
Steadily building with major market play and early requests helping. New believers include WCZY, Q102, WROQ, WDJX, WKSI, WERZ, WPST, WCIL, WIGY, K106, WLGA, WBAM, B98 and WSPT. Jumps 31-18 Y95, 30-23 KEGL, 30-25 KHTR, 32-28 WKBQ, 27-23 WRNO, 30-25 KCPX, 33-29 KJ103, 34-27 KIYS, 27-23 KSND and 36-32 WINK. Debuts for KPLZ, WMMS, Y108, KSAQ, WMJQ, WZPL and WGFM.



GUNS 'N' ROSES SWEET GEFFEN

Singles: — Albums: 6* Avg Move: 4.12 Aggrssv: 19
Album is now #6 on the chart and the phones are going crazy for everyone playing it. This week's action includes Y95, B94, KWOD, KKYK, WINK, Z102, WCIL, KFMW, WIGY, JET-FM, WKAZ, KKMG, KAKS, WANS, WGRD and OK100. Jumps at KEGL 11-5, WBCY 24-10., KRBE 24-20, HOT105 28-23, KWSS 35-27, B97 27-19, KSAQ 40-36, WKSI 36-30, KZOU 39-34 and KTUX 34-25. Debuts for WDTX, KKBQ, WMMS, KXYQ, WROQ, WAPI, KJ103, WTLQ and WBBQ.



MOODY BLUES SOMEWHERE POLYGRAM

Singles: — Albums: 36* Avg Move: 2.28 Aggrssv: 11 Strong album sales continue as this first single makes its way through the system. This week's action includes Y95, WRVQ, KKYK, KZOU, WFLY, KTUX, WOKI, WQID and KDON. Jumps 14-9 WKDD., 34-30 KEGL, 28-23 WXKS, 30-25 WEGX, 34-30 WMMS, 29-25 Q100, 34-28 WNNK, 37-32 KSND, 28-23 KIYS, 27-23 K92 and 39-35 KZZU. Strong debuts for Q107, KRBE and WBCY.



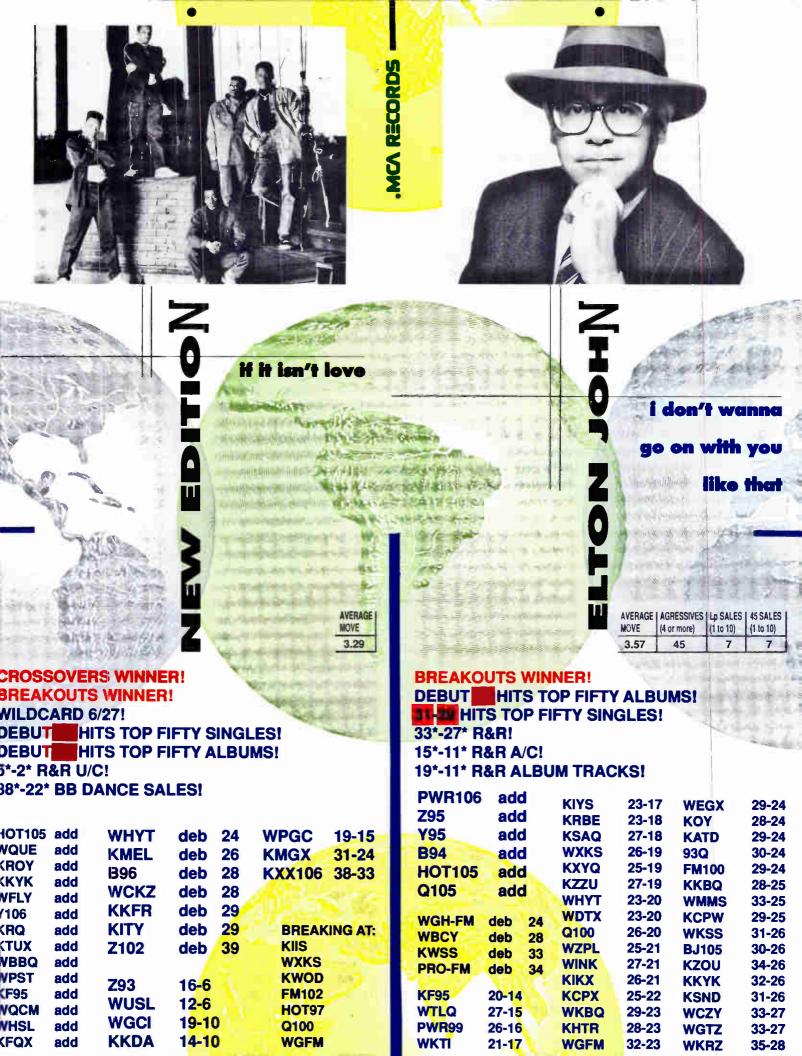
SCRITTI POLITTI BOXOMI WB

Singles: — Albums: — Avg Move: 2.93 Aggrssv: 11
Spreading at Top 40 with the help of big video and club play.
New support this week comes from Y108, Y106, KSND, KTUX, WRCK, WKZQ, KFMW, KLUC and others. Hot moves at KROQ 14-9, KITS 10-8. KWOD 20-9, FM102 16-10., KMEL 22-18, WLOL 34-30. KROY 30-23, HOT97 24-18, WTIC 37-33 and KCAQ 35-31. Breaking at WXKS and WQUE.



KENNY LOGGINS FOOL COLUMBIA

Theme song from the motion picture, "Caddyshack II," scores with out of the box airplay at KEGL, KKBQ, KRBE, KPLZ, WMMS, WLOL, KDWB, WKBQ, KXYQ, KWOD, KCPW, KATD, WRNO, WKTI, Y108, KSAQ, WTIC, WNCI, WMJQ, 98PXY, KCPX, KZOU, WFLY, WGFM, CAT106, K92, KIKX, KSND, KZZU, WINK, Z104 and many, many others. One of the Most Added records of the week and Earpicks winner.





FLASHMAKERS

Singles that have experienced a tremendous initial response at radio or retail.

1

HALL & OATES MISSED ARISTA

Singles: — Albums: 47

Second single from the current album is off and running as one of this week's Most Added records. Immediate airplay includes KIIS, WCZY, PWR99, B94, WMMS, WEGX, KKRZ, KKFR, WQUE, KSAQ, B93, WBCY, 98PXY, Q100, WAEB, WFLY, WGFM, WTLQ, 93Q, KCPX, K92, KSND, KTUX, KZZU, WAPE, WNNK, WPST, WSKZ, Z102, WNYZ and WRCK. Video for the first single remains in heavy rotation.



CYNDI LAUPER HOLE IN MY EPIC

Theme song from her major motion picture debut, "Vibes," scores with out of the box support from WXKS, KKBQ, KRBE, WCZY, HOT105, KPLZ, WMMS, KHTR, WLOL, WEGX, KDWB, KITS, KKFR, B97, KATD, 92X, KSAQ, KXX106, WMJQ, KCPX, WDJX, KKYK, Q100, CAT106, KCAQ, KTUX, KZZU, WNNK, WOKI, WPST, KF95 and many, many more. Congratulations Cyndi, on getting your high school diploma!



NEW KIDS ON... PLEASE COLUMBIA

Singles: — Albums: — Avg Move: 3.55 Aggrssv: 9
This week's Wildcard pick is ready to make big moves with giant requests and major market airplay helping. Picking up new support this week at at KOY, PRO-FM, HOT97, K92, KCAQ, Z102, Q104, WCGQ, KFIV and more. Jumps at WCKZ 11-8. KMGX 18-9., KRBE 33-29, PWR99 38-28, KMEL 29-25, KKFR 26-19, WQUE 30-25 and KXX106 40-34. Breaking at PWR96, Z93, KROY and KITY. A major hit in the making.



JOHNNY HATES JAZZ HERO VIRGIN

Second single and follow-up to their #2 debut smash picks up second week adds at WXKS, Z94, WKBQ, PRO-FM, Q105, FM102, WTIC, WBCY, WMJQ, KJ103, KZOU, WAEB, WTLQ, KIKX, KQKQ, WBBQ, KFMW, JET-FM, WLRW, WQCM, WQSM, KLYV, FM104 and Y93. Moves 33-27 PWR99 and Deb 30 KXYQ. New video is in rotation and requests are already showing up around the country.



TIMES 2 CECILIA REPRISE

Singles: — Albums: — Avg Move: 3.44 Aggrssv: 3
Programmers continue to mention this Simon & Garfunkel remake as a pick to click. Picking up new support this week at KPLZ, KXYQ, KATD, WDJX, KSND, WNNK, WJAD, KFMW, WQCM, WBWB, KOKZ, KCMQ, KAKS, WANS, WBNQ, WFXX and KNAN. Jumps at Y95 39-26, B96 Deb 27, WGTZ Deb 34 and KF95 Deb 32. This second single from the current album is also making gains at many Black/Dance stations across the country.



ICEHOUSE OBSESSION CHRYSALIS

Picking up momentum this week with new airplay at WXKS, WCZY, Z94, WAPI, KJ103, KFRX, WJMX, 95XIL, KFBQ and KQIZ. Jumps 24-18 KIYS and Deb 40 KSND. Video play for the last single, "Electric Blue," remains in solid rotation.



PAULA ABDUL KNOCKED VIRGIN

Singles: — Albums: — Avg Move: 2.24 Aggrssv: 10
Big crossover is scoring with major market airplay and lots of requests. Adds this week at PWR106, Y106, Z102, WRCK, KYNO and more. Hot jumps at KMEL 6-5.. WGCI 21-14, WXKS 23-18, WPGC 24-20, KROY 28-20, KWSS 23-17, KWOD 23-18, KXX106 26-22 and KMGX 19-15. Breaking big at KZZP Deb 29, 92X Deb 35, B93 Deb 40, KTUX Deb 33, KCAQ Deb 39 and KIKX Deb 40.



CROWDED HOUSE BETTER BE CAPITOL

First single from the forthcoming album is making early gains with second week action at KITS, KKRZ, PRO-FM, KATD, KCPX, KZZU, WERZ, KZZO, KFMY, KFMW, WHSL, WBWB, KLYV, WJKC, 95XIL, WBNQ, KISR, KNOE and SLY96. Early jumps include 36-32 KPLZ, 35-28 KIYS, Deb 33 Y95, Deb 38 WLOL, Deb 30 WRNO and Deb 40 WINK. Listen for Beatle-esque sounding material on the album - it is a must listen! Video is already in heavy rotation and should help to spread this great sounding single.



INFORMATION SOCIETY MIND TIBOVIREP

Singles: — Albums: — Avg Move: 4.14 Aggrssv: 3
This single is getting airplay at Post Modern radio, on many Black/Dance stations and also in the dance clubs around the country. Out of the box believers include KMEL, KXYQ, FM102, KITY, KXX106 and KTUX. Jumps at KRQQ 39-25, HOT97 25-19 and Y106 24-18. One to watch!



STRYPER IN GOD ENIGMA

Big phones are the story here as this single spreads at Top 40. New support this week comes from WKBQ, WBCY, BJ105, KTUX, Q104, Y93, Z103, KFBQ, KNAN, KBFM and others. Programmers continue to tell us that this cut generates immediate request action.



RUNDMC MARY MARY PROFILE

Singles: — Albums: 11

Hot remake is making big gains at Top 40 and spreading quickly with the help of big video play and a giant sold-out national tour. Early believers include KRBE, WPGC, KMEL, FM102, KITY, B93, KXX106, KRQ, KTUX, KMGX and WJAD. Breaking at WQUE in New Orleans. Huge album sales continue and should help to spread this hot single through the Top 40 system.



AMY GRANT LEAD ME ON ALM

Debut single from her new album picks up out of the box airplay at Y95, KCPX, KZZU, KIYS, WJMX, WCGQ, 95XIL, KQCR, SLY96 and KQIZ. Many programmers around the country are talking about this one. Label is dedicated to break this hot artist at Top 40.

FREDDIE JACKSON

NICE'N'SLOW

CROSSOVERS WINNER! WHYT add **KCPW** add **EARPICKS WINNER! WPGC** add WOUE add **BREAKER 34* R&R U/C!** KMEL add KITY add

CROWDED HOUSE

BETTER BE HOME SOON

deb 30 WRNO deb 33 **Y95** WLOL deb 38

FLASHMAKER! **EARPICKS WINNER! MULTI FORMAT HIT!**

KKRZ add PRO-FM add

add

KATD add **KCPX** add

KIYS 35-28 36-32 **KPLZ**

BREAKING AT:

WMMS WGH-FM

CLIMIE FISHER OVE CHANGES EVERYTHING

KITS

AVERAGE | AGRESSIVES | TOP | TOP MOVE (4 or more)

码 码 HITS TOP FIFTY SINGLES!

KWSS add

WLOL WKTI KIYS

WOKI 6-3 4-3 **WXKS**

10-7 12-9

15-12 WCZY KRBE 17-14 21-15 WZPL **B94** 23-19

WMMS 32-28 Q102 33-28 **KEGL** 33-29

KPLZ

KHTR deb 33

WERZ

Z94 WDTX

11-9 11-10

WRNO 26-21 KATD **PWR99** 34-22

34-31 35-31

27-24

PACIE SPENCER

YMPTOMS OF TRUE LOVE

27 BB DANCE SINGLES!

14*-12* R&R U/C!

HOT103 add KITY

KMGX 16-12 22-19

27-23 **HOT97** 33-29 KWOD

BREAKING AT:

PRO-FM FM102

WCKZ

PWR106 deb 40 WGCI 27-20

HEME FROM S-EXPRESS

BREAKING AT:

HOT103 WXKS

KRBE WHYT 18-15 23-20 **HOT97** KKBQ

1*-1* BB DANCE SINGLES! 10*-8* BB DANCE SALES!

KTFM deb 24



CONTINUED NEXT ISSUE ...

CROSSOVERS

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

Tracy Chapman makes huge gains with giant sales, big phones and major market support. New Edition is crossing with requests and sales, White Lion's second single is picking up speed at Top 40 and Freddie

Jackson scores with big out of the box action. Watch the Salt 'N' Pepa/EU single - lots of programmers are talking about it! Also, watch the Keith Sweat single, "Make It Last Forever" - making early gains at Top 40.

BLACK/DANCE

NEW EDITION LOVE MCA

Singles: 50* Albums: 45* Avg Move: 3.29 Aggrssv: 9
Former Wildcard pick is selling tons of albums and generating big requests at Top 40. New action this week includes HOT105, KROY, WQUE, KKYK, WFLY, CAT106, KRQ, KTUX, WBBQ, WPST, KF95, KFQX, WQCM and WHSL. Jumps this week at Z93 16-6, WUSL 12-6, WPGC 19-15, KXX106 38-33, KMGX 31-24, B96 Deb 28, WHYT Deb 24, KMEL Deb 26, KKFR Deb 29, KITY Deb 29, WCKZ Deb 28 and Z102 Deb 39.

WILL-TO-POWER RAIN EPIC

Singles: — Albums: — Avg Move: 2.81 Aggrssv: 12 Major market airplay and requests tell the story. Spreading with new airplay at KIIS, WHYT, B97, WKQB and KYNO. Hot moves include 14-9 Y100, 8-6 HOT105, 11-8 KMEL, 9-5 HOT97.7, 23-18 PWR106, 23-19 HOT103, 16-12 PWR99, 34-29 KWSS, 30-26 KITY, 31-25 BJ105 and 19-14 Y106.

DENISE LOPEZ SAYIN' A&M

Singles: Albums: Avg Move: 2.23 Aggrssv: 7
Spreading from the West Coast and generating lots of female phones. Adds this week at KIIS, PWR99, KBEQ, KLUC and more. Moves at HOT103 13-6, KMEL 9-7, HOT97 6-3., Z100 26-16, WXKS 20-16, KWSS 31-26, WFLY 34-29, KEZB 30-25 and KMGX 15-11.

KEITH SWEAT MAKE IT ELEKTRA

Singles: — Albums: 23 Avg Move: 6.17 Aggrssv: 3
Programmers around the country have been talking about this cut for a while and the action is just beginning. Early believers include WHYT, KXX106, WNNK, KMGX, KFQX and KFBQ. Hot moves at WGCI 35-28, WCKZ 30-18, WPGC Deb 28, Z93 Deb 15 and WUSL Deb 28.

FREDDIE JACKSON NICE CAPITOL

Breaking big at both Black/Dance and Top 40. Out of the box believers include WHYT, WPGC, KMEL, WUSL, KCPW, WQUE, KITY, KXX106, WCKZ, KMGX, WBBQ, WQCM, K106, WLGA and KISR. Album is soon to be released.

DINO SUMMER ISLAND

Breaking big in the clubs and also on the West Coast. This week's support comes from HOT103, FM102, KITY, WCKZ, BJ105, KFIV and others. Early move at PWR96 21-16. Hot remix is helping.

SALT & PEPA/EU SHAKE NEXT PLATEAU

Singles: — Albums: — Avg Move: 7.00 Aggrssv: 3
Two hot acts have joined up for this cut that is creating quite a big buzz at both Black/Dance and Top 40. Early action includes WPGC, KMEL, WUSL and WCKZ. Jumps include 29-23 WQUE, Deb 27 KKDA, Deb 19 Z93 and Deb 40 KXX106.

VANESSA WILLIAMS RIGHT POLYGRAM

Singles: — Albums: — Avg Move: 2.75 Aggrssv: 5
Breaking with new airplay at Z93, PRO-FM, KTFM and others.
Moving at WUSL 5-4. HOT103 40-36, WGCI 31-24, FM102 28-24,
KCAQ 29-23 and KMGX 26-21.

ALBUM/ROCK

WHITE LION TELL ATLANTIC

Singles: — Albums: 29 Avg Move: 2.60 Aggrssv: 3
Second single and follow-up to "Wait" is breaking big and spreading with new support from KKBQ, KPLZ, KXYQ, Q400, WFLY, WKDD, KQKQ, KTUX, KZZO, KTRS, K106, KTXY, KAKS, KISR, KNOE, WFXX and more. Jumps 30-21 Y95, 36-31 KCPX., Deb 24 WDTX, Deb 30 KKYK, Deb 40 WTLQ and Deb 40 KZZU.

JOAN JETT HATE CBS ASSOC.

Singles: — Albums: — Avg Move: 2.33 Aggrssv: 7
Big phones lead the way. New action this week includes WAVA, KUBE, WKDD, WZPL, KIYS, WNYZ, KPHR, KTRS, WKLQ, 95XIL, KKRD and KQIZ. Jumps 22-16 WDTX, 37-32 WMMS, 24-19 WGH-FM, 27-16 WOKI, 38-33 KSND and 38-34 KZZU.

KINGS OF THE SUN BLACK RCA

Making significant gains at Top 40 while continuing to pick up mentions from programmers around the country. New at KTUX, KZZU, WBBQ, WJAD, 100KHI, 95XIL, WBNQ, KFBQ and more. Breaking at Y95 in Dallas.

JIMMY BARNES TOO MUCH GEFFEN

Spreading and generating requests. New this week at KXYQ, KIKX, WJAD, WCGQ, KISR and KUUB. Breaking at Y107, WERZ, WOKI, Y95 and KIYS.

GEORGIA SATELLITES OPEN ELEKTRA

Currently Top 10 on the Album/Rock charts and crossing now with early action at KIKX, WJAD, WDBR, KTRS, Y93, KFBQ, SLY96 and KEYJ. New video in rotation.

POST MODERN

TRACY CHAPMAN FAST CAR ELEKTRA

Singles: 45* Albums: 10* Avg Move: 3.63 Aggrssv: 18
We've been telling you and now you can't ignore us. Making giant gains this week with new airplay at WCZY, KPLZ, WEGX, KZZP, KOY, KWSS, Q102, B104, WGH-FM, Y108, WRVQ, KCAQ, KRQ, WINK, Z102 and many more. Hot moves: 3-1 KITS, 15-9 WBBQ, 11-6 Z104, 10-6 KIYS, 4-2 KSND, 7-5 WERZ, 25-20 Y95, 21-15 KRBE, 38-33 WMMS, 30-23 Q105, 35-30 KATD, 30-15 WTIC, 33-27 KSAQ, 24-19 WMJQ and 16-12 WBCY, 38-30 KZOU, 34-24 WPST, 37-33 WNNK. Breaking at KXYQ, KKYK, KCPX, Q100 and KTUX. Ready to close!

STEALIN' HORSES TURNAROUND ARISTA

Picking up momentum and crossing with adds at WOKI, KIYS, WKZQ, WFMI, WDBR, WHSL, WZKX, KTRS and Q104. One to watch.

"MISSED OPPORTUNITY"

DARYL HALL & JOHN OATES

MOST ADDED! KIIS WEGX add add FLASHMAKER! WCZY add **KKFR** add **EARPICKS WINNER!** WQUE **B94** add add HITS TOP FIFTY ALBUMS! **WMMS** add **B93** add 76/76 **KKRZ** add **KCPX** add THIS WEEKS MAJORS: **PWR99** add



"I'LL ALWAYS LOVE YOU"

TAYLOR DAYNE

HITS TOP FIFTY SINGLES!

129/12

PRO-FM add **WNCI** deb **WXKS** 18-14 Y108 deb 27 add WTIC FM102 24-21 WGH-FM add **WEGX** deb 29 27-22 **KITY** add **KMEL** deb 30 **KCPX KROY** 32-25 **KWSS** 33-28 **PWR99** 40-36



"LOVE WILL SAVE THE DAY"

WHITNEY HOUSTON

HITS TOP FIFTY SINGLES!
DEBUT 33* R&R TOP 40!

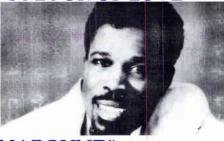


"THE COLOUR OF LOVE"

BILLY OCEAN

HITS TOP FIFTY SINGLES! 25*-22* R&R TOP 40!

KOY 22-18 WGH-FM **KWSS** 25-22 WLOL **KCPW** 23-20 WNVZ 8-8 KITY 29-24 **KCPX** 15-9 Y108 27-20 Y100 29-25 KRBE deb 33 **WBLI** KIIS 24-21 15-12 **KDWB** 28-25 **KMEL** 24-21 WHYT 17-13 **HOT97** 28-25 **B94** 26-22 PRO-FM 19-16 **WXKS** 31-27



"TURNAROUND"

STEALIN' HORSES

CROSSOVER!

MTV MEDIUM ROTATION!
OVER 70 GAVIN STATIONS ADDED!

WOKI add KTRS add KIYS add Q104 add WDBR add WKZQ add WHSL add WFMI add WZKX add



"MAKE ME LOSE CONTROL'

ERIC CARMEN

25-19* HITS TOP FIFTY SINGLES! Z100 17*-12* R&R TOP 40! KBE(#1 R&R A/C! Y100

Z100 add KBEQ add Y100 add







Bros

When Will I Be Famous

DEBUT 48' BB DANCE SINGLESTER

					Maria Company of the	DI ILLAIZI		per les libraries
CKO	add.	KWSS	deb 35	PWR99	25-21	HOT103	KSAQ	KSND
		KMGX	deb 35-11	WKTI		KKBQ	KXX106	-KZZU
162E	41	KTUX	deb 35 at	KYRK	31-24	KKRZ	WFLY	WNN
WSSY	add		4 1 232	KWNZ	32-25	FM102	CAT106	KF95
WAZY	add!		电影 医	KRBE	35-31	RKFR	KCAQ	WNYZ
					39-36	KATO	KIKX	WRC
K7A7			7 77 14	4-2-16				



Joan Jeff and The Blackhearts

I Hate Myself For Loving You

PHIL

CROSSOVER!		To the series		Districted or other
	WOTX	22-16	BREAK	ING AT
	WOKI	27-18	KROQ	KSAQ
WAVA add	WGH-FM	24-19	WXKS	1 €€98
KUBE add	WRNO	2 8 -25	KEGL	KJ103
WZPL add	Z104	31-28	KKRZ	KIKX
	WMMS	37-32	KXYQ	EWRST
PRO-FM deb 32	KSND	38-33	KATD	
kPI 36 deb 37	「ドフフロ」と	38-34	vist -	



My the Corps

T-		S NOT COME.	

ALREADY ON AT:

KSND WIXX KZIO WLOL KIYS KIKX WOUT WOTX KINK

P" US MAN MORE!



Will To Power

's Gonna Rain

CHOSSOVER!

23*-18* BB DANCE SINGLES! 19-18 BB DANCE SALES!

		PWR96	&-8 ⁻² 6	HQT103	¹ 23-19	BREAKING AT
KIIS 🗼	add	HOT97	9-5	FM102	26-23	KZZĖ
WHYT	add	HOT105	× 8-6 (*)	Z100	27-24	Q106
B97 40	add	KMEL	11-8	BJ105 💯	31-25	KKFR
		¥100	44-9	WAVA	29-26	WQUE
KTFM	Parah 20	PWR99	16-12	KITY	30-26	
	冠龙 一	PWR106	23-18	KWSS	-34-29	





REQUESTS

The Fat Boys score big once again with giant requests everywhere and big single sales. The Contours are quickly making their way up the charts with big phones, Guns 'N' Roses are blowing up the request lines with

giant album sales and video play helping and **Steve Winwood** is generating huge requests with explosive
out of the box album sales. Note: Big gains for **Tracy Chapman** this week - phones from all demos!



FAT BOYS TWIST POLYGRAM

Hot remake is going all the way with the help of giant airplay and requests. Hot reports this week include B94, KMEL, B97, JET-FM, K98, KBIU, KC101, KEYN, KFQX, KOKZ, KTXX, KZZO, PROFM, Q100, WKSS, WLAN, WLOL, WOMP, WPGC, WQCM, WSSX, WTHT, WTIC, WTLQ, WVBS, Y97, Z96 and many more.



CONTOURS DO YOU RCA

Huge requests and major market support lead the way. This week's mentions include B104, B97, JETFM, KC101, KEYN, KFBQ, KFMW, KFRX, KIIK, KMEL, KQCR, KYYY, KZZO, Q107, WABB, WANS, WAPE, WCIL, WGTZ, WIKZ, WJAD, WKEE, WLOL, WQCM, WRVQ, WVSR, WZYQ, Y108, Z103 and Z96.



GUNS 'N' ROSES SWEET GEFFEN

Giant sales continue as this hit makes its way through the Top 40 system. Huge phones for HOT105, 95XXX, B94, B97, KBIU, KFIV, KFMW, KFQX, KFRX, KKMG, KKRC, KNOE, KOKZ, KSAQ, KTXX, KWTO, KZOU, KZZO, OK100, Q104, WBNQ, WDTX, WHSL, WKLQ, WLGA, WOMP, WQID, WQSM, WSSX, WTLQ, WVBS, Z103, Z96 and too many more to mention.



STEVE WINWOOD ROLL VIRGIN

Quickly approaching the top of the charts with explosive album sales (Debuting at #16 on the Album Chart!) Lighting up the lines for B104, B98, KBIU, KCMQ, KEYN, KFBQ, KFMW, KKRD, KLYV, KNOE, KQCR, KYYY, OK100, PROFM, WCZY, WDBR, WGRD, WHSL, WJAD, WTHT, WVSR and WZKX.



TERENCE T. D'ARBY SIGN COLUMBIA

Big jumps this week as well as solid requests everywhere played. Hots include KMEL, WPGC, FM104, KCMQ, KFMY, KIIK, WCGQ, WDBR, WJAD, WJKC, WKSS, WLAP, WLGA, WLRW and WTLQ.



TRACY CHAPMAN FAST CAR ELEKTRA

We've been telling you...Closing quickly with majors, solid moves, big video play and huge phones. Mentions include WTIC, KOY, WEGX, WCZY, K98, KBIU, KFIV, KFMW, KWTO, OK100, WBAM, WHSL, WJKC, WKLQ, WLAP, WPHR, WQCM and WSPT.



JOHNNY KEMP PAID COLUMBIA

Giant crossover is now generating big phones and selling lots of albums. Big request action at KMEL, KEYN, KIIK, KKMG, KKRD, OK100, WABB, WHSL, WIKZ, WJKC, WPGC, WTHT, Y97 and others.



CHICAGO LIVE REPRISE

First single from the current album is pulling lots of upper demo requests. Mentions at B97, 98PXY, KBIU, KC101, KF95, KTRS, KTXX, WKAZ, WLAP, WLRW, WOMP and WTLQ.



AEROSMITH RAGDOLL GEFFEN

Giant sales and video play continue as this hot rocker closes at Top 40 radio. Solid phones this week for WMMS, 98PXY, FM104, K98, KTRS, KZZO, WABB, WBLI, WQCM, WQSM, WTHT, WVBS, Z103 and more.



VAN HALEN WHEN WB

Second single from the giant new album is spreading quickly and already generating tons of requests across the country. Hots include B94, KKRD, KNOE, OK100, WBWB, WFMI, WLRW, WQCM, WQSM and WSTO.



GEORGE MICHAEL MONKEY COLUMBIA

Only its first week out and already a giant on the phones! Early reports come from WPGC, KMEL, KITY, Z93, B94, K98, KKMG, OK100, WABB, WHYT, WJKC, WRVQ, Y108 and many, many more. Another smash in the making!



MIAMI SOUND MACHINE ONE TWO EF

Big moves and requests are leading the way. This week's mentions include PRO-FM, B94, FM104, KEYN, KQCR, WKAZ and WZYQ.



ELTON JOHN I DON'T MCA

Album debuts on the chart at #37 and requests are building for this debut single. Reports include WMMS, KIIK, KKRD, KYYY, WDBR, WHSL, WJAD and WLRW.

ALSO GAINING REQUEST MOMENTU

ROBERT PALMER STRYPER NEW KIDS SIMPLY IN GOD PLEASE

EMI/MANH ENIGMA COLUMBIA PAT BENATAR JOAN JETT WHITE LION

ALL FIRED HATE TELL CHRYSALIS CBS AS. ATLANTIC

One For The Niper



For Butch Waugh, promotion starts at the local level. The regional reps represent the face of the company, the people radio P.D.'s and retailers deal with, and Waugh insists that his locals have as much enthusiasm as he has when they walk into radio stations and record stores with new releases. "You are your local people," he says.

Waugh's enthusiasm is infectious. The RCA promotion Veep is all energy when he talks about breaking Post-Modern acts like Peter Murphy, crossing a DJ Jazzy Jeff to Top 40, or getting maximum exposure for the twin "Dirty Dancing" blockbuster LP's. It's his commitment to the roster that has fueled Waugh's steady rise up the corporate ladder in his six years at RCA.

He knows first-hand the value of his field staff. Indeed, he started at RCA as a local promo rep based in Atlanta in 1982, and prior to that, had been a local for A&M and Capitol, where he was voted Best Promotion Man of 1982. At RCA, he was quickly upped to regional manager, the position he held until March 1987, when he was promoted to his present job, VP, Pop Promotion, based in New York.

Though Waugh's been well-known in the industry for some time, he's still the new guy on the block in the Big Apple; he relocated to the area a year ago with his family and his assistant after a three-month transition period during which he commuted from Atlanta to Manhattan. Now fully settled in, Waugh is pushing the RCA roster hard. Whether working PoMo or Top 40 acts, he is one promo exec who revels in the process of getting his label's music heard.



An exclusive Hits interview with Butch Waugh, VP Promotion, RCA Records

by Paul Iorio

How does somebody commute from Atlanta to New York anyway?

Drove me crazy. Not seeing my family and working out of a suitcase was rough. I lived in airports and they controlled my life. The flight schedules were everything and I had flights canceled all the time, so I did a



JOB BENEFITS: Butch Waugh (right) discovers one of the many advantages in moving from Atlanta to New York— the opportunity to attend glamorous functions like this Lita Ford gold record presentation following the singer's appearance at the Beacon Theater in N.Y. Also squeezing the flesh (so to speak), from left, are RCA's Director of National Promotion Mike Becce; RCA Label President Bob Buziak; Ford; P. D. Randy Kabrich of Tampa's Q105; and a clearly-delighted Waugh.

lot of work out of airports. But that was only for three months and it seems like a million years ago now.

What is the difference between RCA when you joined it in 1982 and today?

It's a completely different company. We were more of a middle-of-the-road type of label then. Now we have acts from all different formats: dance, rock, Adult Pop, Album Rock and Post-Modern.
Whereas before we had some

tant— when somebody meets a local person for RCA, they conjure up the idea of the company through that person. We're real proud of our locals. The whole thing revolves around them.

What new artists are top priority for RCA?

Lita Ford, Rick Astley, Treat Her Right, Peter Murphy, and Kings of the Sun are some. The new Graham Parker is fantastic. We're very excited about things that are going on with Euryth-

"The most important thing a local person can have is his or her enthusiasm for the music."

good artists, we weren't really breaking any new acts. The only new act that I can really remember breaking was Eurythmics.

Today, we're a much more musically aggressive company. Everything revolves around the music. Right now, our main concern is breaking new acts; we don't want to just break new records, we want to break new artists. Our field staff has a great attitude, a real "up" approach, and even the conference calls, when we all get together, are exciting now. The local people are most impor-

mics right now. We've got a Buster Poindexter that we're working real hard, as well as the Bruce Hornsby, the Pointer Sisters, and DJ Jazzy Jeff, which is breaking at radio now. We have great artists and our strategies behind our artists are a lot better.

Is it easier to motivate the field behind an established act or a new artist?

The established acts are fun to work, but they had to be new artists at one time. We get our kicks out of the brand-new ar-

tists like Lita Ford, which we're jumping for joy with right now. Just a year and a half ago, we were very excited over the success of Bruce Hornsby and Mister Mister. That's what's funwhen you feel like you have something special and radio reacts to it and retail reacts just as strongly. The whole process of breaking new acts-getting everybody involved and motivated and enjoying what they're doing-is what's fun about this job. It's like a team effort when everybody comes through at the right time, when everyone contributes to breaking an act and pulling everything together.

Is there one RCA artist who went from zero-to-sixty in no time?

The Rick Astley record ["Never Gonna Give You Up"]. It had been number one in England and it had been number one in about ten or eleven countries before we ever worked the record. When we first got the single, the locals got a few tapes and we went around playing it for certain radio stations to find out what they felt. It started coming back from the field almost immediately: the programmer at KIIS loved it, Q105 in Tampa loved it. When we came out with it, it was basically all set up

and ready to go, because people who liked it had given us a lot of motivation to play it for other people. Then it just soared up the charts and went to number one in like six or seven weeks. That was exciting because we had had the music for a good five or six weeks before it got released to radio and we went around with it and could just see people's eyes light up whenever they heard it.

Basically the same thing happened on the Album Rock side with Lita Ford. We worked it very hard. A lot of markets got calls and we started seeing album sales on Lita Ford and we started bringing that to the attention of Top 40. In Houston, we brought it to the attention of KRBE and they went on the record before it was even a single. Same thing with the Eagle in Dallas, which went on it off the album. We got a lot of great reaction as Top 40 started getting requests for it.

How does that contrast with, say, Eurythmic's breakout story in 1982?

Eurythmics didn't take off right away. "Sweet Dreams" was a long process, but once it caught on it caught on like gangbusters. We had to prove it first to a lot of people. We had to get airplay and test it and see what the reaction was and go back and have it put on and taken off and put back on.

How are you working Treat Her Right and Peter Murphy at Post-Modern radio and retail?

Treat Her Right and Peter Murphy are doing real well for us at the alternative level. The best thing you can do for these acts is to make people aware of them; it's an educational process. Alternative retailers know their clientele real well. The main thing we have to do is make sure we have stock in those stores. Then we want to make sure that radio is aware of the sales that we have and to make sure that the record is right for the radio station.

Have you started to work Peter Murphy at Album Radio?

We feel like the music is strong enough at Post-Modern radio and retail to take it to Top 40. We feel any station that can play, say, a David Bowie can play Peter Murphy. We're going to work Album Radio, but we're going to go to Top 40 at Radio has been surprisingly excited about him. Once we get it on the turntable, we've proved our point because the music speaks for itself— it's that good.

Is there a special strategy with a veteran artist like Parker who hasn't had a hit for a while?

You have to have and believe in the music. The first time I listened to the Graham Parker LP, I was knocked out. The first thing you want to do is get him out there to meet the people and play the music for them so you can get responses from the street. And that's what we've

"We don't want to just break new records, we want to break new artists."

the same time.

This is the first time we've gone straight from Post-Modern to Top 40s. Normally, you go Post-Modern first, then to Album Radio and then to Top 40.

At what point do you decide that a Post-Modern artist is ready for the next level?

When the requests are there, when the sales are there, when there's excitement and when we feel that the moment is right. It's hard to say because it's not cut-and-dried and it's not spelled out in a book. It's more of a gut feeling.

How are you getting radio to hear that the Graham Parker record, unlike some of his other recent albums, is really special?

The people we've spoken with about Graham Parker have been very open-minded about him. People love Parker. He's been on a promotional tour winning friends and there's a lot of old friends he's meeting again. Meanwhile, the album is great and is getting great reviews everywhere. It may be the best he's ever done.

done. Graham has been gracious enough to go out and work like crazy doing interviews and covering all the bases; now that he's on tour, we want to make sure everybody sees him.

The Jive roster has had big success. Jazzy Jeff has become a Top 40 hit.

The R&B Dept. had Jazzy Jeff out about three weeks before we started working it and we began seeing gigantic sales, so we got some Top 40's to test the record and got some great response on it. We had a Kool

Moe Dee out about a year ago and we got it on twenty or thirty Top 40's; the Kool Moe Dee we're currently working, "Wild Wild West," is on about 35 to 40 Top 40's. What's happening with Jazzy Jeff and Kool Moe Dee is big sales and big requests. "Wild Wild West" is more an urban rap record while the Jazzy Jeff is more of a pop rap record. The Jazzy Jeff is acting like a real pop record, not a novelty rap record, but a true Top 40 record in terms of requests and sales.

What advice would you give to local promotion reps now that you've attained the national level?

The most important thing a local person can have is his or her enthusiasm for the music. The only thing that separates each local person is the enthusiasm they go into that radio station with. And follow-up is important—if you say you're going to do it, make sure you do it. Also, treat everybody with respect—your artists and everybody in radio.

Could you give me an example of an RCA act that started regionally and went national?

Samantha Fox came out of the southeast and started in Washington, D.C. with big sales and big re-orders. Local stations PGC and WAVA started talking about the big requests and big calls they were getting and it just snowballed from there. We started spreading the story about what was going on in D.C., and Power 99 in Atlanta and Z93 started playing it to big response. We just spread it from there.

What's the most important thing to understand about breaking a record region-byregion?

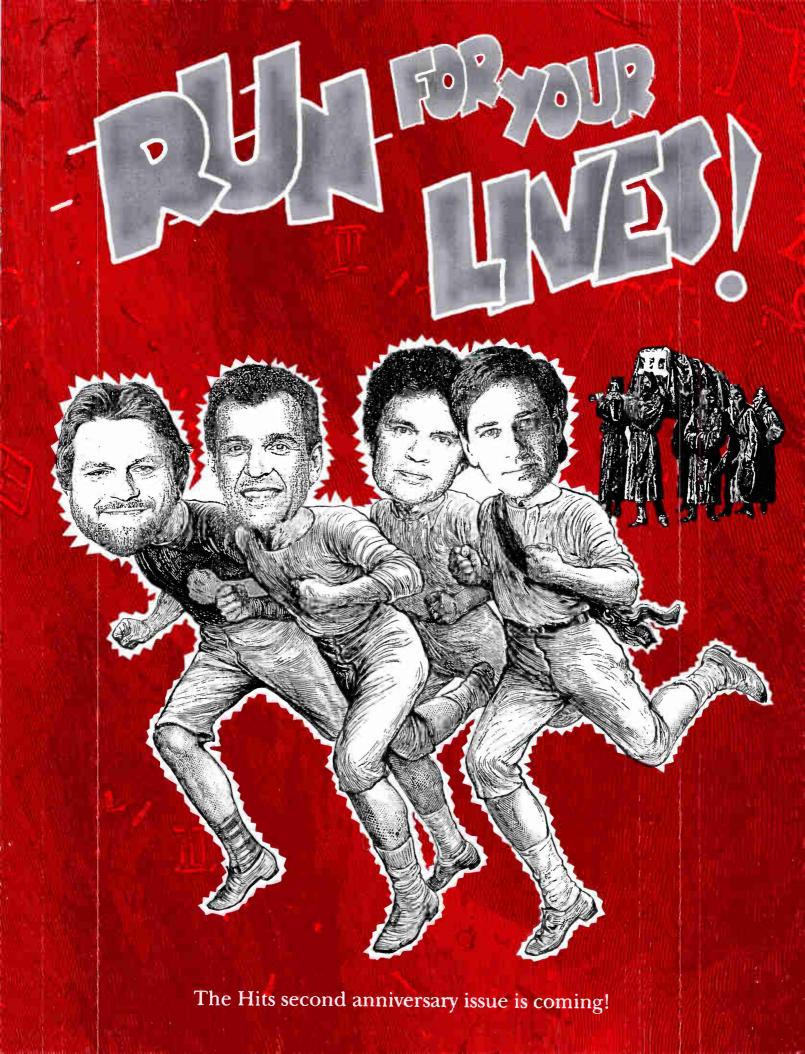
You've got to follow radio play and sales at the retail level, and if sales start happening, you've got to be right there. If a radio station is playing a record, you've got to make sure the single and the LP is in the store and up-front.

Who on the RCA roster haven't we heard of yet that is going to be a major force commercially later this year?

I would say Kings Of The Sun. They're a hard rock 'n' roll band and we have a single coming out, "Black Leather," in the next few weeks that's going to do great. You're going to be hearing lots about Kings Of The Sun, both on Album Radio and Top 40.



HEADS OF STATE: RCA Records General Bob Buziak (left) assembles his promotion staff for their weekly fingernail inspection. (L-R) Footsoldiers fim McKeon, VP, Album Promotion; Hugh Surrat, Nat'l. Dir., Album Promotion; and Butch Waugh, VP of National Promotion, present arms (as well as heads and shoulders).



chains of love

13-12 hits post modern
video added at mtv
7" edit shipping this week

remixed by stephen hauge

catch the tour!

7/13	Boston	MA	The Metro
7/14	Washington	DC	Lisner Auditorium
7/15	New York	NY	Pier 84
7/16	Philadelphia	PA	Living Arts Theatre
7/19	Toronto	ONT	The Copa
-7/20	Cleveland	ОН	-Phantasy Theatre
7/21	Detroit .	MI	St. Andrew's Hall
7/22	Chicago	IL.	Riviera Theatre
7/25	Houston	TX	Numbers
7/26	- Dallas	TX -	Arcadia Theatre
7/28	Denver	CO	Rainbow Music Hall
7/30	Park City	UT.	Park West Amph.

from the album "the innocents" produced by stephen hauge engineered by bob kraushaar











POSTIVIODERNI

(Based on a combination of airplay and sales.)

LW TW ARTIST-LABEL

COMMENTS

1 1	TRACY CHAPMAN - Elektra Fast Car/Revolution	Dominating
2 2	ZIGGY MARLEY - Virgin Tomorrow People/Hell	Solid Sales
4 3	SMITHEREENS - Enigma/Capitol House	New 12"
6 4	SUGARCUBES - Elektra Birthday	Giant
5 5	CAMPER VAN BEETHOVEN - Virgin Turquoise/Fatima	Huge air
3 6	THOMAS DOLBY - EMI/Manhattan Airhead/Ferrari	Slipping
8 7	MIDNIGHT OIL - Columbia Dead Heart	New single
9 8	JESUS & MARY CHAIN - WB Sidewalking	Early sales
11 0	GRAHAM PARKER - BCA	National To

11 9 GRAHAM PARKER - RCA National Tour Get Started

7 10 PETER MURPHY - B Banquet/RCA Dropping
Blind

10 11 SOUL ASYLUM - Twin Tone/A&M Holding Sometime

12 ERASURE - Sire/Reprise Gaining Chains
 12 13 THE RAVE-UPS - Epic Solid air

When The End Comes

19 14 WIRE - Enigma/Mute Huge

A Bell Is...

A Bell Is...

THE CHURCH - Arista Strong sales
Reptile

15 10,000 MANIACS - Elektra New 45 out What's The Matter...

14 17 PIXIES - Rough Trade
Bone Machine
Peaked

18 TALKING HEADS - Sire/WB Steady Mr Jones/Blind

23 19 THE SUN & THE MOON - Geffen Breaking Peace

20 PATTI SMITH - Arista Early Power

17 21 SOUP DRAGONS - Sire/WB Peaked Magestic Head

25 SHONA LAING - TVT Developing Soviet Snow

21 23 MEKONS - Twin/Tone Ghost/Lips Slipping

22 24 MAGNOLIAS - Twin Tone Glory Hop/Walk

RAMONES - Sire/WB Greatest Hits Mania

Touring

POMO PICKS

Edited By Roy Trakin



The Style Council, "Confessions of a Pop Group" (Polydor/PolyGram): Ex-Jam Paul Weller and mate Mick Talbot return to their original label with a two-sided collection that is more new age than new wave. One half, dubbed "The Piano Players," features atmospheric cocktail ivory tinklings leading up to

"The Gardener of Eden," a three-part suite, while the other goes the more familiar, horn-and-organ driven funk-rock route, highlighted by the vamping title track with its finger-popping bass and sampled tape loops

Marti Jones, "Used Guitars" (A&M): This Akron, OH song stylist's third album features covers of material by Janis Ian, Graham Parker, Jackie De-Shannon and John Hiatt, whose "The Real One" is the first single. Producer Don Dixon is once again in complete control, and he makes sure the con-



tributions of guest artists like Marshall Crenshaw, Mitch Easter and The Woods don't intrude on Jones' impressive range, which travels from the folkie croon of "Ruby" to the stirring rock of the self-penned "Twisted Vines."



Iggy Pop, "Instinct" (A&M): Still Iggy after all these years. Away from David Bowie's high-tech influence, the once and future Jimmy Osterberg returns with a Bill Laswell-produced collection that takes him back to the aggro-rock turf he once plundered as a Detroit punker with the seminal Stooges. The

first single, "Cold Metal," is "Raw Power '88," thanks to guitarist **Steve Jones**' thunderous rock 'n' roar, while the inimitable Pop croon can still be heard on tracks like "Tom Tom" and "Lowdown."

The Wild Flowers, "Sometime Soon" (Slash/WB): This classic rock quartet from England's industrial "Black Country," who moved over to Slash after a single Big Time LP, are a garageband cross between "12 X 5"-era Stones and the glorious fuzz-toned punk of the Fleshtones. But there's a



Cook on the first track, "Take Me For A Ride" to lead guitarist Dave Atherton's sturm und twang guitars on "That Ain't True." Already gathering a buzz in PoMo circles.

(1) ST [1/(1) [2

- 1. SUGARCUBES (Elektra)
- 2. CAMPER VAN BEETHOVEN (Virgin)
- 3. TRACY CHAPMAN (Elektra)
- 4. PATTI SMITH (Arista)
- 4. MIDNIGHT OIL (Columbia)
- 4. JESUS & MARY CHAIN (WB)

- 1. SHRIEKBACK (Island)
- 2. THREE O'CLOCK (Paisley Park/Reprise)
- 3. THE BIBLE (Ensign/Chrysalis)
- 3. THE SWANS (Caroline)
- 4. CROWDED HOUSE (Capitol)
- 5. BIFF BANG POW (Relativity/Creation)

(Hot reports from the nation's leading radio and retail outlets)

WAPS / BILL GRUBER / AK-RON,OH

Devo

Erasure

ANN ARBOR

Graham Parker

Cosmic Psychos

Hard To Beat

Lemonheads

Beatnigs

BURY PARK

Dickies

Patti Smith

Shona Laing

APB

Scritti Politti

Sugarcubes

The Sun & The Moon

SCHOOL KIDS / JENNY OLSON /

WHTG / MIKE MARRONE / AS-

PLAY IT AGAIN / JOE HANNA /

NEWBURY COMIX / SCOTT

BEAUCHEMIN / BOSTON

Ziggy Marley

Youth Of Today

Mighty Lemon Drops

Midnight Oil

Camper Van Beethoven

WBCN / OEDIPUS/CARTER ALAN / BOSTON

Camper Van Beethoven

Underworld

KUCB / JOHN WHITE / BOULDER

/ATLANTA

Melissa Etheridge

Melissa Etheridge

Camper Van Beethoven

Patti Smith

Peter Murphy

Divine Horsemen

Click Click

Fat Boys

WRAS / VALERIE PITTMAN / AT-LANTA

TURTLES / AUDREY SCHWARTZ

Sugarcubes

Everything But...

Tracy Chapman

Thomas Dolby

Erasure

KLBJ / JODY DENBERG / AUSTIN

Van Morrison

The Chieftons

Iggy Pop

Biff Bang Pow

Shriekback

Poi Dog Pondering

OLSON'S / SHELDON MICHEL-

SON / BALT/DC

Scritti Politti

The Rave-Ups

The Sun & The Moon

Bill Nelson

BETHLEHEM, PA

Graham Parker

Tracy Chapman

Camper Van Beethoven

The Chills

Dinosuar

Sugarcubes

Soul Asylum

Iggy Pop

Primitives

Monica's Interval

NU MUSIC / SCOTT ANDERSON /

BRIDGEPORT

Youth Of Today Shriekback

Nuclear Assault

Bryan Ferry

Dag Nasty

KCRS / TODD WISE / CEDAR

FALLS

Camper Van Beethoven

Sugarcubes

Magnolias Divine Horsemen

Soul Asylum

Wild Flowers

KUNI / DOREA D'AGOSTINO /

CEDAR FALLS

F.O.C. Mekons

Marty Wilson Piper

Ophelias

Tater Totts

WAX TRAX / MARK CLIFTON / **CHICAGO**

Ann Clark

WOXY / JETSON / CINCINNATI,

Shona Laing

Patti Smith

Peter Murphy

MANIFEST / DONNA MAXWELL

Swans

Social Distortion

WUSC / SEANA BARUTH /

COLUMBIA,SC Tater Totts

Wire

J.F.A.

WDET / ANNE DELISI / DETROIT

Joni Mitchell

Thomas Dolby

WDHA / MIKE BOYLE /

DOVER,NJ

Patti Smith

LOU'S RECORDS / TOBEE

Nick Cave

Ophelias

Erasure

Sisters Of Mercy

Nasty Rockes

Christian Death

OH

Tracy Chapman

Sugarcubes

/ COLUMBIA, S.C.

Youth Of Today

Georgia Satellites

The Rave-Ups

Leopards Ophelias

Tracy Chapman

Bobby McFerrin

Cowboy Junkies

Crowded House Bible

Iggy Pop

Tracy Chapman

SCHWARTZ / ENCINITAS, CA

Bongwater Lemonheads

Delmonas 5

RECORD EXCHANGE/BILL BUCKHOLTZ / EVANSTON

Van Morrison

Erasure Wire

Sugarcubes Camper Van Beethoven

VINTAGE VINYL/ROB ROTH/

FORDS N.J.

Sugarcubes

The Sun & The Moon Bob Dylan Collin Newman

Camper Van Beethoven

WHMI / JEFF WELLING /

HOWELL, MI Sugarcubes

> Camper Van Beethoven Devo

Jesus & Mary Chain

Wire KUCI / GEORGE SPILLMAN / IR-

VINE

Pixies

Camper Van Beethoven Soul Asylum

Stump Jesus & Mary Chain

VINYL VENDORS / VALERIE EL-

LIOT / KALAMAZOO, MI Ramones

Jesus & Mary Chain Decline Of Western

WRCN / TOM CALDERON /

LONG ISLAND Big Audio Dynamite

Depeche Mode Thomas Dolby Shriekback

Midnight Oil KMPC / JJ JACKSON / LOS AN-

GELES

Bob Dylan Georgia Satellites

Midnight Oil Camper Van Beethoven

Melissa Etheridge

THE FOUNTAINH EAD voice of reason





the single someone like you

Music written and played by Pat O'Donnell & Steve Belton Produced and engineered by Pete Van Hardiman





POSTIVIODERN



CHRIS MILLS WUXTRY RECORDS, DECATUR GA

Chris is the latest in a long line of Wuxtry employees stretching back to Peter Buck of REM fame. This completely happening veteran Po-Mo store has been a stage for The Cramps, REM, and The B52's! (are we name droppers, or what?) But caution when visiting Chris, he collects skulls. How bizarre! (but who are we to talk!)

HOTS:

- **RAMONES**
- **MEKONS**
- **PIXIES**
- **SUGARCUBES**
- MIDNIGHT OIL
- **TOMBSTONES**
- **JESUS & MARY CHAIN**
- **ARROW**
- 9. NAKED RAYGUN
- **10. WIRE**

KROQ / ANDY DURAZO / LOS ANGELES

Information Society

Iggy Pop

Big Audio Dynamite

Scritti Politti Sugarcubes

INNER LIGHT / CATHY MAESK /

MANCHESTER, N.H.

Midnight Oil

Mighty Lemon Drops

Graham Parker Camper Van Beethoven

Pogues

WFIT / HELEN URRIOLA / MEL-BOURNE, FL.

Sugarcubes

Tracy Chapman

Shona Laing

Peter Murphy

Mighty Lemon Drops

KABL / MARK MILLER / MIN-**NEAPOLIS**

Prince

Soul Asylum

Curtis A.

Camper Van Beethoven

Wire

Young Fresh Fellows

LET IT BE / RYAN CAMERON /

MINNEAPOLIS

Information Society

Ambitious Lover

Collin Newman

Meat Beat Manifesto

NORTHERN LIGHTS / RANDY HOPE / MINNEAPOLIS

Patti Smith

Shriekback Marty Wilson Piper

Wild Flowers

Tracy Chapman

WMMR / KAREN BOOTH / MIN-**NEAPOLIS**

Mekons

Geardaddies

Ophelias

Sugarcubes

KFMH / SCOTT PETERSON / MUSCATINE. IA

Camper Van Beethoven

Erasure

Butthole Surfers

Bullock Bros. Soul Asylum

CATS / CRAIG BURMAUGH /

NASHVILLE

Sugarcubes Devo

Steelin' Horses

Stump

The Church

WTUL / JAMES LIEN / NEW OR-LEANS

Sugarcubes

The Sun & The Moon

Walter W. Washington

Camper Van Beethoven

Bongwater

WNEW / MARK CHERNOFF /

NEW YORK Pat Benatar

Tracy Chapman Guns & Roses

Jimmy Page

Van Halen

WNYU / LEIGH LUSTBERG /

NEW YORK

Sugarcubes

Hard Ons

Boogie Down Prod.

Ghetto Boys

Year Of The Rats...

KJ103 / ANDY TAYLOR / OK-LAHOMA CITY

Jesus & Mary Chain

Sugarcubes

Prefab Sprout

Erasure

Del-Lords

WMDK / MIKE THOMAS /

PETERBOROUGH

Bob Dylan

Railway Children

Steve Winwood

Looters

Shona Laing

UNICORN / ANDREW JOHANSEN / PORTSMOUTH

T Bone Burnett

Mighty Lemon Drops

The Church Youth Of Today

Jesus & Mary Chain

KFOX / MARK MURPHY /

REDONDO BEACH

Red Lorry, Yellow ...

James Ray

Severed Heads

Clan Of Xymox Rose Of Avalanche

FACE THE MUSIC / KEN MACIVER / ROCHESTER, MINN.

Soul Asylum

Run Westy Run

Ramones

Camper Van Beethoven

Wire

91X / OZ / SAN DIEGO Tracy Chapman

Ranking Roger

Graham Parker

Patti Smith

Big Audio Dynamite

KUSF / TIM ZEIGLER / SAN

FRANCISCO

Ophelias

Shamen

Catheads

Danielle Dax

B.F.G.

LIVE 105 / STEVE MASTERS /

SAN FRANCISCO

Midnight Oil

Prefab Sprout

The Church Patti Smith Smithereens

KCPR / SCOTT CARTER / SAN LUIS OBISPO

Heavenly Bodies

The Swans

Biff Bang Pow The Sun & The Moon

Ophelias

KCMU / FAITH HENSCHEL /

Sugarcubes

Biff Bang Pow

Bill Nelson Pixies

Green River LIBERTY SOUND / GREG

STOCKTON / SPRINGFIELD, MO

Tracy Chapman

Georgia Satellites

Graham Parker Bob Dylan

The Rave-Ups EUCLID / JOE SCHWAB / ST.

LOUIS

Tracy Chapman

Midnight Oil Ramones

THE ALTERNATIVE RECORD STORE / PETE BARLAS / TAMPA

Timelords

Eric B. And Rakim

Honeymoon Killers

Public Enemy A.R. Kane

CFNY / IVAR HAMILTON /

TORONTO

Looters

Crowded House Tracy Chapman Robert Palmer **Smithereens**

WDST / JEANNE ATWOOD /

WOODSTOCK

Midnight Oil Thomas Dolby

Jenny Morris Shriekback

Shine WRRO/GROVER/

YOUNGSTOWN

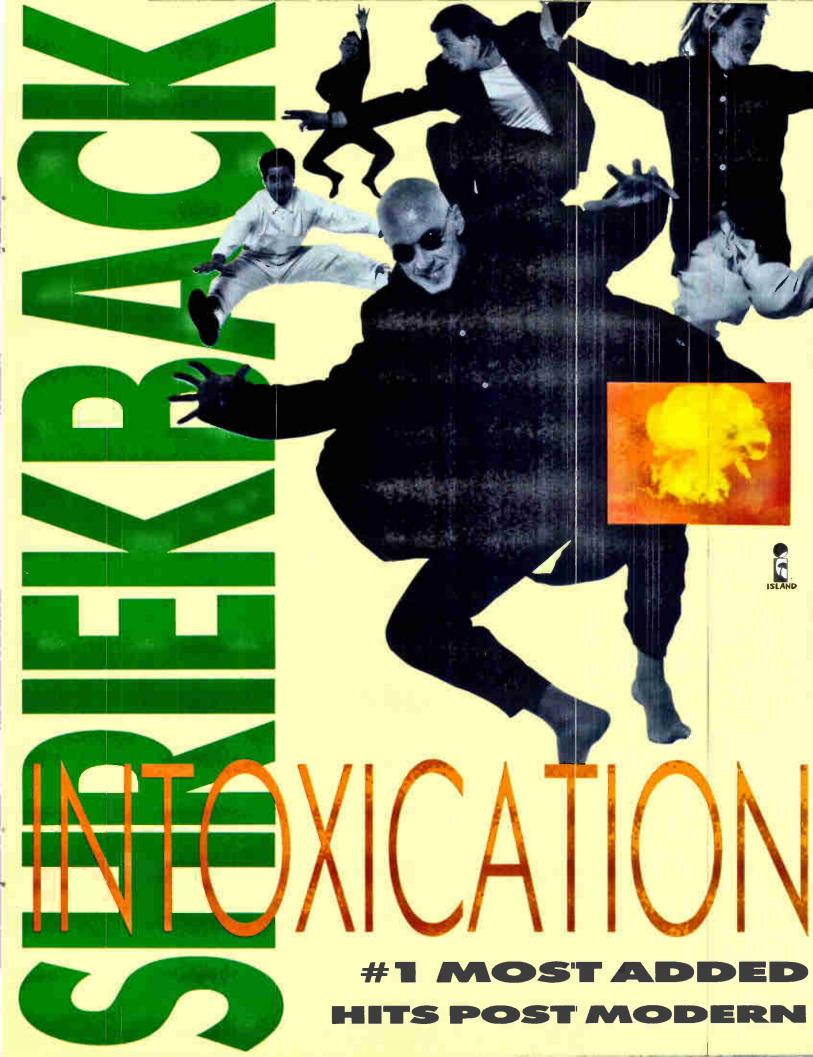
Ricky Barnes & ... Hoot Owls

Lyres

Jesus & Mary Chain

The Jacks

Infidels



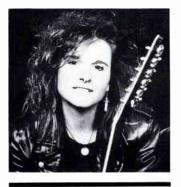


THE HORIZON

THE LATEST ON UP AND COMING BANDS by John Sutton-Smith

As it's the last day of the first half of the year, here's my list of stand-out albums among new music artists at half-time, 1988. And hey, before you get started, it's only my opinion, OK?.....1. First nod has to go to The Christians (ISLAND), surely the most underrated album of the year. This Liverpool trio play soulful pop with gorgeous vocals up front and songs like "Ideal World" that combine heartfelt, intelligent lyrics with Top Ten melodies....2. Graham Parker - The Mona Lisa's Sister (RCA), a welcome return from the prodigal rocker with his best album since "Squeezing out Sparks" and maybe his most successful ever 3. The Sugarcubes - Life's Too Good (ELEKTRA), a breath of dark, wild pop, uneven at times, but boasting the great single "Birthday" and much promise of great things to come 4. Tracy Chapman (ELEKTRA) Much praise has already been accorded this great debut, all of it deserved 5. Morrissey - Viva Hate (SIRE/REPRISE) Mr. Smith goes to Hollywood....6. Lyle Lovett - Pontiac (MCA) Latter-day country bard comes of age with a literate, sensitive and witty sophomore outing....7. Midnight Oil -Diesel & Dust (COLUMBIA) Super-talented Aussie band might have the song of the year in "Beds are Burning"....8. Leonard Cohen - I'm Your Man (COLUMBIA) This distinguished poet and off-beat singer always comes up with crafted, rewarding alburns and the occasional hit, as should be the case with the taut, rebellious "First We Take Manhattan" 9. Everything But the Girl - Idlewild (SIRE) Another classy pop album with cool-blue jazz undertones from the British duo of Ben Watt and Tracey Thorne, one of the great undiscovered voices in the biz, though surely not for much longer....10. k.d. Lang - Shadowland (SIRE) The Canadian reincarnation of Patsy Cline shines on this smoky Nashville-produced follow-up that suggests Lang will be a country fixture for years to come....11. Sinead O'Connor - The Lion and the Cobra (CHRYSALIS) A bold debut from the charismatic young Irish woman, though it stretches a little thin after "Mandinka"....12. Ruben Blades - Nothing But The Truth (ELEKTRA) The first English language album from this allaround talent is a powerful, issue-oriented work with a broad stylistic mix....13. Ziggy Marley - Conscious Party (VIRGIN) Many say Ziggy is not his father, but then neither was Bob at age nineteen.....14. The Rave-Ups - The Book of Your Regrets (EPIC) Long-awaited major debut by L.A. local faves spotlights the crafted country-rock songwriting that shows them to be a band with a future....15. Living Colour - Vivid (EPIC) Led by Vernon Reid's monster guitar, this record is a hard rock tour-deforce that should break down some barriers on radio and TV......Aswad's album "Distant Thunder" on ISLAND is also worth mentioning, as is Soul Asylum and Throwing Muses and that great album "Wonderful World" from the enigmatic British artist Black on A&M We could also quite easily include Billy Bragg, The Railway Children, Parthenon Huxley, the Church, and two bands with major league expectations, the Smithereens and Talking Heads....Other considerations go to Shona Laing and Toni Childs as well as the Pixies, who are on their first U.S. tour as we speak, and Camper van Beethoven, plus the Wild Swans, Pre-Fab Sprout, Timbuk and Robin Hitchcock.

NEW ARTISTS



Melissa Etheridge

Title
"Melissa Etheridge"

Label **Island**

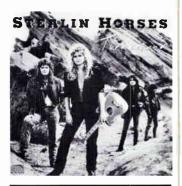
Striking debut from this Kansas native turned Los Angeles resident singer/songwriter. Gutsy, raspy, soulful vocals highlight the lyrical intelligence of a bare-bones (acoustic guitar, bass, drums) from-the-heart project. Signed "on the spot" by Island leader Chris Blackwell (and we know his track record) this record should not get lost in the current crop of female vocalists out there. No hype — this is a real record!

Suggested Cuts

"Bring Me Some Water" is a radio natural. If Album Radio could fit in a current on occasion, this one would have a story to tell.

Label Comments:

"When it goes on the radio, it gets Top 5 phones and sales activity, and for Album Radio, that's significant," said Island's VP of Album Promotion Andy Allen. "Stations reacted to 'Bring Me Some Water' off a CD sampler, and we're starting to get some good activity with it." According to Allen, the whole Island team is pulling out the stops on this one: "Melissa is a quality artist and we'll spend as much time as needed to get this record."



Stealin' Horses

Title
"Stealin' Horses"

Label Arista

Four piece Kentucky combo led by the striking female duo of lead singer/guitarist/chief songwriter Kiya Heartwood and drummer Copana Terry. With a mainstream, accessible sound that doesn't lose an edge, the band skillfully blends elements of rock, pop, country and folk into a sound that stands alone. Currently wrapping up two weeks of support dates with the Smithereens, the band will be very visible this summer.

Suggested Cuts

"Turnaround" is the cut that's causing the most commotion. Give it a spin — this one's a winner.

Label Comments:

"We're working it at every level," said Arista's VP of Pop Promotion Rick Bisceglia. "We're getting great reaction wherever it's played, and the momentum is definitely starting to build." Bisceglia points to increasing consumer press and grass root awareness of this developing act. "People are starting to talk about this act," he stated. "All it takes is one listen — the buzz has started."

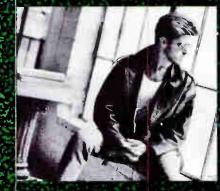
FLASHMAKERS W EARPICKS WINNER

one more try

4 HITS TOP FIFTY ALBUMS!

DEBUT 42 HITS TOP FIFTY SINGLES! KKBQ de KHTR add KPLZ KRBE add MOST ADDED! WAVA WLOL add add BREAKER 38* R&R! WCZY KKRZ add add

PWR99 Z100 add HOT103 add **B**94 add add WXK5 add PRO-FM add KIIS add WBLI add KEGL add **Z94** ddY95 O107 add PWR106 add : 295 ad I add PLUS 154 MORE



9.5 7-5 8-6 1-8 26-11 18-13

8-13 21-18

25 19





AVERAGE AGRESSIVES TOP TOP MOVE (4 or more) 10 5 20 14

just go	ιpa	i a			
2-17 HITS TOP FIFTY SIN	GLES!		KCPX -		WXKS
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KPLZ add WGH-FM add	WZPL 🝖	add	WHYT	関数で	S Y95
Q105 🛴 add 🍐 WKSE 🐷 add 🧗	KKYK	add	Z93	4.3	KIIS
CVVO LL L CVVV	PULLVIOL		Part Comment		TANK



silvio

44 HITS TOP FIFTY ALBUMS! 8*-5* R&R ALBUM TRACKS! READY TO CROSS TOP 40!-

EARLY BELIEVERS

WOKI WPEM WTNZ WJMX

GREGORY ABBOTT

I'll prove it to you

8* R&R U/CL BREAKING AT PRO-FM WUSL: WGCI





ARPICKS

Current favorites as chosen by members of all segments of the music industry

Surprise, surprise! George Michael dominates this section once again - this time for his fifth straight smash, "Monkey." Kenny Loggins scores with lots of mentions for the theme song from "Caddyshack II," Cyndi Lauper also makes big initial gains with the theme to her major motion picture debut and Hall & Oates are back with the second single from their giant new album. Watch Information Society - building quickly.

NICE

WINNERS

- **GEORGE MICHAEL MONKEY**
 - **KENNY LOGGINS NOBODY'S**
- **CYNDI LAUPER**
 - HOLE **HALL & OATES MISSED**
 - **GRAHAM PARKER** START
- (Col) (Col)
 - (Epic)
 - (Arista) (RCA)
- **F JACKSON**
- **INFO SOCIETY**
- **CROWDED HOUSE BETTER OPEN**
- **GEORGIA SATS**
 - **ROBERT PALMER IRRESISTIBLE**
- MIND
 - (Capitol)
 - (Elektra) (EMI/Manh)

(Capitol)

(T-Boy/Rep

- JABRAMSON/TOWER-SUN/LA C House/P Smith/J Jeff/V Williams
- RICK ANDRADE/ZIPS/TUCSON G & Roses/T Chapman/E John/S Winwood
- RICH ANTON/WDTX/DETROIT R Palmer/J Jett/Toto
- JACK ARMSTRONG/KF95/BOISE C House/C Lauper/K Loggins/Times 2
- JIM ATKINSON/WKBQ/ST LOUIS Info Society/K Loggins/N Edition/S Horses
- JAUSTIN/WPXR/DAVENPORT K Loggins/C Lauper/Dino/F Jackson
- WILLIE B/HOT105/MIAMI REO/Stryper/J Jett/Info Society
- RON BAILEY/TOWER/WESTWOOD F Jackson/G Michael/G Sats/Info Society
- G BAIN/Q RECS & VIDEO/MIAMI S Winwood/J Page
- DAVE BAKER/WJMX/FLORENCE G Michael/H & Oates/K Loggins
- **CINDY BARR/SPECS/MIAMI** F Jackson/K Sweat/R James
- M BASHKIN/BAK & TAYLOR/CHIC G Parker/G Michael/C Lauper/K Loggins
- S BEAN/H HOUSE/DETROIT F Jackson/K Loggins/G Michael

- M BERGER/WINK/FT MYERS K Loggins/G Michael/F Jackson/A Grant
- FRANKIE BLUE/Z100/NY R Palmer/V Halen
- B BOWMAN/WVBS/WILMINGTON R Palmer/C Hart/Bros/S Garrett
- T BRENNER/ARROW DIST/SOLON R Palmer/C House/S Politti/S Horses
- B BRENT/WALL TO WALL/PHILI H Lewis/G Michael/C Lauper/P Benatar
- HILAIRE BROSIO/ARISTA/LA C House/Shriekback/Pixies/C Trick
- CHERYL BROZ/KRBE/HOUSTON Info Society/Erasure/F Jackson/W Lion
- C BUCHANAN/KKRZ/PORTLAND G Michael/Lauper/Info Society/H & Oates
- L CAMPBELL/B94/PITTSBURGH K Loggins/R Palmer/G Michael/P Benatar
- **BOOM BOOM CANNON/WKSE/BUFF** G Michael/H & Oates/P Abdul
- KEN CARSON/KHTZ/RENO K Loggins/F Jackson/K Of The Sun/S Garrett
- TOM CASEY/WKSS/HARTFORD R Palmer/H & Oates
- M CLARK/CML/ST. LOUIS K Loggins/C Lauper/H & Oates/G Parker

- J COHEN/STRAWBERRIES/BOSTON C House/G Parker/G Sats/A Grant
- P COSENZA/WTHT/PORTLAND V Halen/REO/G Michael/P Benatar
- CATHY CRUISE/WNVZ/NORFOLK G Michael/C Lauper/H & Oates
- GARY CUMMINGS/KZFN/MOSCOW G Sats/Stryper/Times 2
- F DAVIS/ANGOTT/DETROIT Run DMC/C House/E John/H & Oate
- JEFF DAVIS/KYNO/FRESNO K Loggins/G Michael/P Abdul
- LEO DAVIS/Q104/GADSEN Stryper/S Horses/Witness
- J DAVIS/WPFM/PANAMA CITY K Loggins
- ALBIE DEE/WPGC/WASH DC G Michael/Run DMC
- M DINA/TOWER-DOWNTOWN/NYC W Houston/P Benatar/J Jett/C House
- D DODD/PEACHES/SEATTLE YF Fellows/CV Beethoven/KD Lang
- B DOUGLAS/Z103/TALLAHASSEE G Michael/F Jackson/K Loggins/Stryper
- V ELLIOTT/VINYL VENDORS/KALA K Sweat/P Benatar/REO/H & Oates

MOODY BLUES DJJJY BIJES

I Know You're Out There Somewhere

HITS TOP FIFTY ALBUMS! FLASHMAKER!

	HIL		IC!	
	HIT R	yR P	TO TO	B
77.*-	1/	110 -	WIL	11

TRE	ER! TENTE	UMS!			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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HITS 2*-17* R&F	TRACKS!	30 30	KCLV 📉	3n-25	WDTX
DOR AL	BUM TRACKS!	deb 30	WEGX	29-25	vDI.Z
3. Hors	add Q107		O100	34-28	PRO-FM
Y 95	1 WD	deb 39	MNNK	34-30	WATD
WRVQ	add KRBE		vr.GL	24 30	WRNO
KKAK	-44	14-9	WMMS	34-30	WGH-FM
KZOU	add WKD	10-16	Z104		
WFLY	add WKT	1 00.23	KSND	37-32	
KTUX	ada WXI	06-23	WBBC		30.0
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WQID	add KIY	27-23	7.30		
KKYL	100	Mary Company of the C			F 10 10

BREAKOUTS WINNER! HITS TOP FIFTY SINGLES!

Doledo

BREAKER 31* R&R!

DIY AY BAN	10 M 10 M	THE RESIDENCE
TAKER 31		10-5
BREAKER 31* R&R	PWR99	18-9
. 40	KRBE	18-10
KI)AAD 77	KKFR	10-10
	KVI	20-12
- mo./	Z93	10.13
HOI2, 74	WCKL	0.14
WTIC add	WQUE	10
	WC	23-14
aes an	KTUX	18-15
KZZP deb 23	KILL	04-15
WHYT deb 26	KKY	
	9 WR	
dep dep	9 Wh	
	7.10	2 03-18
47 RA P. L.	30 40	PX 31-18
PRO-FM deb	NO	
F A.	TOTE ! W	
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MOVE (4 OF HOLD)	7 1 1	

	-
NIA PEE	Trouble

6*-5* BB KMGX PWR106 KMEL FM102 KITY	DANC 4-2 4-3 7-4 6-4 9-4	WHYT WWPR WFLY	19-10	KKFR PRO-FM KTUX KZZP	30-27 39-27
HOTIC)3 8-5			KEA2	

FAT BOYS FAT BOYS the Twist

30-19

28-20

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WILQ

KATD

B97





The Twist

	28-23
75	WMGA OA
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	Z100 21-26
	O100 05-27
898	
	WXKS 39-29
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	PWH100 40-35
	KSND
HOT103 27-2	3
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WAPE

Y100



DEF LEPPARD

Pour Some Sugar On Me

HITS TOP FIFTY ALBUMS! HITS TOP FIFTY SINGLES! 7*-4* R&R!

PolyGram Records

EARPICKS

Current favorites as chosen by members of all segments of the music industry

TEVE ELLIS/HOT103/NY G Michael/T Spencer/AB Sure/Stevie B

G ESMINO/SEA PORT/PORTLAND P Benatar/R Corps/H & Oates/C House

J FOWLKES/WKAZ/CHARLESTON H & Oates/YK Tori Read/W Houston

LESLIE FRAM/WABB/MOBILE
Info Society/B Of Love/C House/W Lion

ERIN FRASER/KFMY/PROVO
J Reyne/Info Society

S GIANNITRAPANI/LECHMERE/BOS G Parker/A Grant

K GRAHAM/WEST MERCH/AMAR G Parker/C Lauper/G Michael/H & Oates

DENE HALLAM/KCPW/KCK Loggins/F Jackson/D Lopez

K HARDT/SAM GOODY/EDISON C Lauper/Info Society/K Loggins

BOB HARLOW/KATD/SAN JOSE N Edition

R HAYES/KTFM/SAN ANTONIO S & Pepa/India/Nicole/G Michael

J HEIKKALA/RAINBOW/SF I Pop/P Smith/Stryper/C Lauper

TODD HENSLEY/KFQX/ABILENE G Michael/K Loggins/K Sweat/F Jackson

D HOUGHTON/UNIVERSAL/PHILI Salsa/D Benoit/T Spencer/Info Society

JOHN IVEG/KIIK/DAVENPORT C Lauper/H & Oates/K Loggins/G Michael

E JERDE/TOWER/SHERMAN OAKS J Wiedlin/P Carrack/Z Marley/G Parker

H JOHNSON/KIVA/ALBUQUERQUE H & Oates/K Loggins/G Michael

D JOHNSON/KZOU/LITTLE ROCK G Michael/D Leppard/K Loggins

JAY BEAU JONES/WEGX/PHILLY H & Oates/N Edition/C House/T Chapman

E KATAJAMAKI/NAVARRE/MPLS F Jackson/C Lauper/G Michael/G Parker R KAYE/SLASH RECORDS/LA Lemonheads/B Bang Pow/Pixies/D Gibson

MJ KELLI/WGH-FM/NORFOLK
J Dean/Info Society/G Michael/C House

KIDD KELLY/KYRK/LAS VEGAS Flesh For Lulu/D Mode/V Williams/J Jeff

F LEEMHUIS/WBAM/MONTGOMERY
P Abdul/NK On The Block/C House

L LEON/PACIFIC COAST/CHATS
G Parker/H & Oates/C Lauper/G Michael

N LEWIS/MUSIC PEOPLE/OAKLAND
R Palmer/C House/E John/P Smith

C LEWIS/SHOW INDUSTRIES/LA C Lauper/G Parker/G Sats

SCOTT LIEF/WIGY/BATH
S Politti/NK On The Block/B Russell/JH Jazz

D MACIVER/FACE THE MUSIC/MN Bros/G Parker/S Winwood

M MACRO/CAVAGES/BUFFALO G Parker/C Lauper/G Michael

M MANDZIA/BUZZ'S NEST/COL G Sats/G Parker/K Loggins/G Michael

STELLA MARS/WZOU/BOSTON G Michael/K Loggins/G Parker

STEVE MASTERS/KITS/SF Wire/S Laing/Church

GORDON MATLOCK/KZZO/CLOVIS A Grant/K Loggins/Info Society/G Michael

JOE MCCLURE/WCGQ/COLUMBUS
G Michael/V Halen

DAN MCCOLLY/KIYS/BOISE M Anderson/S Horses/K Loggins

PAT MCMAHON/WNCI/COL C House/Times 2/Icehouse/T Chapman

TRISH MERELO/WPST/TRENTON S Garrett/G Michael/C House/G Parker

L METZ/LIEBERMAN/MT. LAUREL G Michael/F Jackson/G Parker/C Lauper

LILIA MILLER/KQMQ/HONOLULU G Michael/Times 2/R Palmer T MITCHELL/98PXY/ROCHESTER G Michael/H & Oates/K Loggins

LARRY MORGAN/FM102/SACTO F Jackson/C Lauper

M MORGAN/WFLY/ALBANY T Terry/D Sanborn/H & Oates

L MRAZ/TOWER/WESTWOOD H & Oates/P Benatar/Stacey Q/B Ferry

BILL MURPHY/WZYQ/FREDERICK T Chapman/G Michael/P Poison/W Houston

KEITH NAFTALY/KMEL/SF F Jackson/Run DMC/B Brown

DALE O'BRIEN/WKSI/GREENSBORO Adventures/G Michael/W Lion/C House

D OHRT/CD ONE-STOP/CONN
I Pop/Shriekback/Sugarcubes/Camper VB

JOHN OLSON/KDON/SALINAS M Blues/Stevie B/Dino/Info Society

V OLVERA/SEA-PORT/PORTLAND G Parker/C Lauper/G Michael/G Sats

D PAARMAN/KQCR/C RAPIDS W Lion/G Michael

PAM PACE/K106/BEAUMONT G Michael/K Loggins/F Jackson

R PAUL/NORWALK/ANAHEIM H & Oates/Dino/C Lauper/G Parker

MARK POTTER/KJ103/OK CITY G Michael/K Loggins/W Lion

J PREWITT/KXX106/BIRMINGHAM Info Society/Dino/K Loggins

J PRIMERANO/TRANSCON/BUFF F Jackson/G Michael

JJ RICE/OK100/ITHICA S & Pepa/Covergirls/B Ferry/Dino

K RICHARDS/KAKS/AMARILLO G Michael/Times 2/K Loggins/W Lion

R RICHARDSON/SW WHOLE/HOUS F Jackson/D Yoakam/Run DMC

S ROBBINS/WBNQ/BLOOMINGTON K Of The Sun/G Sats/Times 2



add add

add

add

B96 deb 27 KF95 deb 32 **WGTZ** deb 34 **KZOE** deb 35 **KQCR** deb 37

Y95 39-26 **B96** 30-27

BREAKING AT: KXX106 WTLQ **KTUX** KZZU **WPST**



K.I.S.S.I.N.G.

BREAKING AT: KKDA add **KRBE** WUSL add **KUBE WPST** add **KFMW** add **KMEL** add **KPLZ KZIO KKFR KITY** 27 WTNZ deb **WKQB** deb 29 **WKSS** 36 **WCKZ KF95** deb **WGFM WQCM** deb 38 **WRCK**

WXKS 33-24h **KMGX** 30-27 **KOZE** 35-30 **KUBE** 35-31



EARPICKS WINNER! 14*-9* BB DANCE SALES! 8*-4* BB DANCE SINGLES!

what's on you

KMEL KITS add **KXYQ** Y106 add **HOT97** FM102 add **KROQ KITY** add **KXX106** add **KTUX** add

BREAKING AT: HOT103 PWR96 KITS KMGX

14-12h

24-18

25-19

39-25









EARPICKS

K ROBINSON/KOY-FM/PHOENIX

A Grant/C Lauper/Dino/Times 2

G ROLLING/KKYK/LITTLE ROCK

C Lauper/G Michael/N Edition

D ROY/TRANSWORLD/ALBANY

P Benatar/K Loggins

B SAY/MOBY DISC/LOS ANGELES

G Parker/G Sats/Info Society/R Ford

T SBRIGLIA/TRANSCON/BUFFALO

C Lauper/K Loggins/G Parker/G Michael

M SCHAEFER/Y97/S BARBARA

J Hates Jazz/C Lauper/System

M SCHNEIDER/APPLE TREE/ILL

S Winwood/J Page/M Blues/B Hornsby

BARBARA SELTZER/ATCO/NYC Dino/Info Society/G Parker/N Edition

VICKI SHARP/KRNQ/DES MOINES K Loggins/G Michael/Chapman/F Jackson

R Loggins, G Michael, Chapman, Tackso

J SILVA/DEAN & SILVA MGMT/LA

P Enemy/Prince/Wire/YF Fellows

K SIMMONS/H OF GUITARS/ROCH J Page/S Winwood/B Setzer/Smithereens

DAVID SLANIA/FLIPSIDE/CHICAGO

K Loggins/G Parker

G SMITH/INTERSTATE GROUP/RI

G Parker/C Lauper/K Loggins

STU SMOKE/KQIZ/AMARILLO

K Loggins/G Michael/H & Oates

L ST JAMES/KKRC/SIOUX FALLS

C Lauper/K Loggins/Run DMC/J Jett

KY STAMM/RADIO DOCS/MILW

R Plant/T Chapman/W Houston/G Michael

RICK STEELE/KDWZ/DES MOINES

K Loggins/H & Oates/P Abdul/G Michael

R STEELY/CENTRAL SOUTH/NASH

J Page/G Parker/G Sats/W Houston

BRUCE STEVENS/WBBQ/AUGUSTA G Michael/H & Oates/K Loggins/N Edition

S STEWART/WHSL/WILMINGTON

K Loggins/C Lauper/G Parker

D SWANSON/SAM GOODY/LA

G Parker/G Michael

S TAYLOR/WQUT/JOHNSON CITY

S Horses/K Loggins/G Michael/G Sats

B THOMAS/WFMI/LEXINGTON

R Palmer/G Michael/G Sats

T THOMPSON/KXX106/BIRMING

K Loggins/G Michael/F Jackson

M TINNES/WKLQ/GRAND RAPIDS

H & Oates/G Sats/A Grant/G Michael

MARK TODD/KWNZ/RENO

K Loggins/C Lauper/G Michael

RICK UPTON/KITY/SAN ANTONIO

G Michael/B The Bass/Info Society

JV ANTWERP/WGRD/G RAPIDS

G & Roses/H & Oates/G Michael

SHARRON WHITE/RCA/LA

V Williams/S Garrett/C Lauper/G Michael

S WILLIAMS/KARMA/INDIAN

E John/Icehouse/V Halen/R James

GREG WILLIAMS/KCAQ/OXNARD

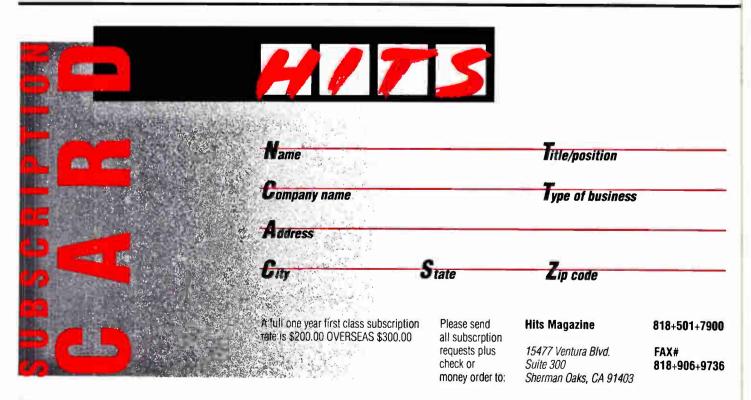
B The Bass/R Palmer/T Pendergrass

S WYROSTOK/PWR99/ATLANTA

H & Oates/Info Society/K Loggins/N Edition

D YASNER/95XXX/BURLINGTON

G Michael/H & Oates/N Edition/C Lauper



How did you get the KJ103 job?

I had heard some rumors that Joel Folger was leaving. Actually, I read it in your magazine. So, I fired off a letter and a resume and Jim Smith, the G.M., called me one day and said, "Why in the hell did you send me this?" And I explained that I was very interested in the market, that sort of thing. He said he might have something coming up. He called me two days later and said he had an opening and if I was still interested he would like to talk to me about it. We set up some time to talk and he also had some other people he was talking to. He narrowed it down to four and I was one of them. I flew in on a Friday and interviewed. The following Wednesday he called and offered me the job.

What are your thoughts and goals going into the new job?

People have said to me that it's harder to take a number one station and hang on to it than it is to bring one up from the bottom.

What I like to do and have been lucky enough to do is take a good station and make it better. I think that there is room to go higher at KJ103. All the basics are there and they are doing very, very well, but I think there are a couple of areas that really can be improved upon. Promotions and community involvement come to mind. I want the station to be as visible as possible.

Any similarities in the competitive situations in Johnson City and Oklahoma City?

The situation in Johnson City originally with WTFM, which is now an Adult Pop outlet, was that it was at first leaning more toward Top 40. So, we had some competition there. We also had another smaller wattage Top 40 in Kingsport. It's real similar because in Oklahoma City, they have a country station right on their butt just like in Johnson City.

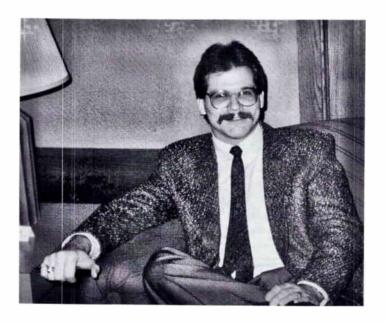
SOONER BOUND

An exclusive Hits interview with

MARK POTTER

P.D., KJ103, Oklahoma City, by Mike Murphy

his Emmetsburg, Iowa native went to school at the University of Northern Iowa, where he started working at the college station. His initial M.D. job came at KFMW-FM in Cedar Falls, IA, before rising to P.D. in 1984. Potter moved on to become P.D. at WQUT in Johnson City, TN, before assuming his current post at KJ103 in Oklahoma City.



"I had heard some rumors that Joel Folger was leaving. Actually, I read it in your magazine."

The difference between the two is that in Oklahoma City, they have a good Album Rock station, KATT, in the market. We really didn't have a viable Album Rocker in Johnson City.

What made you want to get into radio?

I liked music. I didn't really want to get into radio until my third year in college. There were about two days until graduation and I didn't have a job. I sent out a couple of letters and luckily, landed a part-time gig.

What music did you grow up with?

I was really into headbangin' music. I was always a little way out there in my musical tastes. I was never really a Top 40 listener. I liked the radio and I would listen to WLS and KAAY. Back then, I had a dream I could impact the music. That's what really got me into it. I was a Kiss listener, Ted Nugent, that kind of stuff.

How did you get your first job?

I sent a letter to Drew Bentley, who is now at KQKQ in Omaha. He was the P.D. of KWWL at the time and I told him I was graduating and needed a job. He brought me in and started me out doing the tape shifts and the two-to-six in the morning shift, that kind of thing. I owe a lot to him because he really started me in this business.

What do you see happening with Top 40 radio in the next year?

I think that you are already seeing a bit of a backlash on urban product. It's been coming for awhile. We're all looking for reaction records, but you also have to have the passive records for the upper-demo listeners. I see more of a swing to a more traditional Top 40 sound. Mainstream rock and roll. The Chicagos, the Foreigners, that type of music.

What about Post-Modern crossovers?

That's where I think your reaction records come in. Post-Modern music is obviously selling and if it's positioned right and not overdone, I think it can be a good complement to a good solid Top 40 format.

It's hard to believe that 27-year-old Eddie Murphy has already starred in movies that have grossed over one billion dollars. The actor, who initially honed his comedy during a four year stint on TV's "Saturday Night Live," is currently the #1 comedy film star in the world. The only reason to apply the term "comedy" currently is because Murphy plans to make his dramatic debut in a film version of the award-winning Broadway play "Fences." The Brooklyn-born comic returns to the Big Apple for his new film, "Coming To America," portraying Prince Akeem from Zamunda in search of an American bride.

In the movie, easy-going Murphy shows he's capable of being charming, gentle and romantic. Sidekick Arsenio Hall, who costars with Eddie in "America," re-joins his mentor later this year when Murphy makes his directorial debut showcasing the former stand-up comic in "The Butterscotch Kid," a movie Hall jokes is about "one negro and a baby." Until that time, audiences can watch Murphy in concert in the recently-released "Raw" video and bringing in the bucks as his legion of fans start "Coming to America."

What made you decide to do "Coming To America"?

I listened to a lot of critics who came down on my case after "Beverly Hills Cop II."
They were right in that I should have tried to do something romantic. With the "Cop" movies, I was getting typed as that character who walks into a room, talks loud and gets to go wherever he wants to go. I just wanted to do different things as an actor. I think "Coming To America" is my best screen performance to date.

Isn't the language a little rough for a movie intended for general audiences?

I have an audience that doesn't expect me to do a Grated film. It's an older audience. Most of my movies are very raunchy and actionpacked so this movie is a definite departure for me.

Do you enjoy playing multiple characters?

It wasn't something that I've been dying to do. But it seemed like a very good idea. Some of the characters, like

the old white man, even freaked me out. The funny thing about the old man, which took four hours of makeup to do, is something that happened to me when we shot on the Paramount lot. There was this little old Jewish lady who kept talking and then flirting with me. I could have scored with that old lady. That's when I knew the character would work.

Why do you rarely give interviews?

I've had weird things happen to me in the past. Recently my people talked me into doing a story with *Interview*. They told me how much the interviewer liked my work and this guy really raped me bad. (Laughs) I read the story later and my ass started hurting. I'm not trying to be cool by not doing interviews. Sometimes people can quote me accurately and the inflection they put on certain words just seems to come out weird.

Does your fame have a negative or positive effect on your relationships with women?



An exclusive Hits interview with Eddie Murphy



It works to your advantage most of the time. I know who my friends are and who my family is. It's funny, but I've come real close to finding the right woman but each one seems to lack one thing. I think at times the press is more interested in me getting married than I am.

It's been speculated that you're romantically involved with your current leading lady, Shari Headley.

We like each other a lot. (Laughs) And we respect each other as thespians.

What's your opinion on your films and performances so far?

I liked "48 Hours" a lot. Up until now, I thought that was

"Trading Places" was cool, but it got a little silly towards the end. A lot of people really liked that movie, but I thought it was just all right. I enjoyed the first "Beverly Hills Cop" a lot. I watched that movie with an audience and laughed and enjoyed myself. I hated "Golden Child." When I saw the film, I had this feeling I wanted to whip somebody's ass but I wasn't sure who. The script for "Golden Child" was very good, but they toned the movie down and tried to make it into the "Indiana Jones" of funk. I wasn't crazy about "Cop II," either. I thought it was just OK. I hated "Best Defense." I wasn't pleased with "Raw" because it didn't reflect my improvement as a concert artist. I think I give my best performance in "Coming To America."

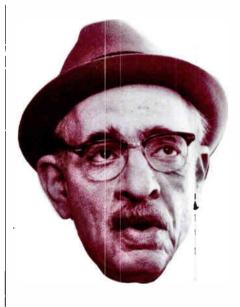
Why do you believe that?

It was the first film in which I wasn't playing Eddie. I was

HITC July / 1000

hy makes money

by Craig Modderno



happy to pull off the role without being me. I thought ! pulled the love story off and the multiple characters. If the critics don't like it, I'll be disappointed.

Do you think the fact that "Coming To America" boasts practically an all-black cast will hurt it at the box office?

No. I don't think someone's going to turn to their date and say (mimics white people) "There aren't any white folks in this movie, so let's leave darling." I've been in films where I was practically the only black person and that didn't scare the brothers from seeing the film.

There were rumors that you fought with director



John Landis during the filming.

Well there were a few disagreements. Did I actually hit him? No. Did I shove him or lay a hand on him? Yeah. (Grins) There's a story here that you know I'm not telling right? (Laughs) I think it's a very good movie, but don't look for me to work with Landis again.

You've been known as a party animal. Is that still part of your make-up?

I used to go out all the time. Now it's more fun to sit home with my friends. You get a lot less lawsuits as a result.

You were very bitter at the Oscar telecast this vear. What kind of response did you get when you said there aren't many black roles

available in today's films?

People congratulated me for telling the truth. What I said about the sad situation of blacks in movies hit home with a lot of people. If I wasn't telling the truth, critics would have torn me apart for that statement.

Do you want to get married and start a family?

Of course. I've dated a lot of girls, but every time I think I've got the right one she does something weird. I don't want to make a mistake and then two years later get divorced and have to move out of Bubble Hills.



Bill Cosby has given you a lot of advice on your career. What advice would you give him on his career after "Leonard, Part VI"?

(Laughs) He'd have to go to someone else for advice after that film. Cosby and I have actually never met. He calls me and says we've got to meet one day and I'm still waiting.

Do you plan to do another "Beverly Hills Cop" sequel?

Yeah, in another year. I'll do as many sequels to "Cop" as the public wants. But the next one, I'll direct. It'll be less noisy and concentrate more on the relationships. We might even go to Europe with the next one. For an actor, the key to continued success is taking risks and trying to expand your work, but not straying too far from what the public wants.



BEAT'S ME

by Roy Trakin

We took a two week hiatus so we have some catching up to do. Big big bash way back on June 10 to commemorate Black Music Month and Black Music Day at Show Industries coordinated by the company's Sam Ginsburg who was presented with a plaque of recognition from WEA, Geffen and Arista. After organizing the very successful seventh annual event, a jubilant Ginsburg told Rerap: "I would like to thank all the manufactutrers for taking Show Industries lead and doing something appropriate for Black Music Month." Tons of label representatives were in attendance including CBS' Rich Kudolla and Craig Applequist; Geffen's Eddie Gilreath and Jason Weddington: Warner Bros.' Lou Dennis and Mark Goldstein: MCA's Rod Linnum and Capitol's Allison: John Larry Hathaway; A&M's Nick Sterns: Atlantic's Tom Davies: Elektra's Rob Sides: Virgin's Joyce Castagnola; PolyGram's Bill Follett: EMI's Rob Gordon: Arista's Les Silver; RCA's Bonnie McCassey and many, many more. A huge number of acts made the scene, but we've

Show At Show



Vanessa Williams — Made the scene at Show Industries' Black Music Month celebration.

run out of boldface..... Starting September 1, the folks at Record World/Elroy will be publishing "The Street" an in-house, four color monthly consumer magazine. Bruce and Mitch Imber will serve as Executive Publishers, Phyllis Purpero is named Publisher and Patrick Hanson is the Editor NARM has installed a toll-free hotline for the receiving purpose of theft/shoplifting reports nationwide. The number is (800) 234-NARM We understand the list price on "The Hardline According to Terence Trent D'Arby" jumped to \$9.98 list (as of 6/13)..... The crazies at Geffen hosted the world's "First Underwater Listening Party" for Jimmy Page in Houston. The poolside bash featured underwater speakers so that anyone inclined to take a dip wouldn't miss a beat of the project..... Raves from retailers over the new lggy Pop advance sent out by A&M..... Sound Warehouse has promoted Mike Moore to District Manager for all of St. Louis and Kansas City. He's been with the company for 10 years..... NARM staff changes announced recently include the appointment of James J. Donio to the post of Director of Creative Services, while previous Director Gianchetti is promoted to the post of Director of Public Relations and Special Projects. Congratulations to both, and we look forward to working with you!..... Restless Records is launching the second installment of their Restless Performance Series with T.S.O.L.'s "Live" which hit the street as a CDonly. Midline price \$9.98..... And finally, anyone who wants to hear some cute stories about my son Zak, just give me a buzz at the office.

RERAP

by Toni Profera, Los Angeles

WAITING FOR THE VIDEO: What with the emergence of the \$7 admission price and a VCR in every home, movie moguls have to be eyeing the coming summer season with a degree of trepidation. There shouldn't be too much worrying over at Disney's Touchstone Studios, which should rake in box office bucks with the Steven Spielberg-produced "Who Framed Roger Rabbbit," which is definitely the "Citizen Kane" of combined-animation-and-live-action flicks, not quite the faint praise it might sound. Director Robert Zemeckis masterfully integrates "Toon-town" characters like Bugs Bunny, Daffy and Donald Duck, Betty Boop and Porky Pig with actors Bob Hoskins and Christopher

Lloyd in a densely-packed noir satire that should be a "midnight" staple for years to come.....By comparison, the special effects in "Big Top Pee-Wee" are pretty (intentionally?) cheesey, but the very slight, high concept tale (Pee-wee Joins The Circus) has a charmingly innocent, Chaplin-esque silent movie feel, if not the knockout visual style of "Pee-wee's Big Adventure." The star himself is reportedly brooding because his touted three-minute "longest screen kiss in history" has been cut down to less-than-record length.





Depeche Mode — Tougher Than Leather?

Screening audiences complained it seemed to take up almost half the running time of the entire film.

RADIOACTIVITY: Both the Basia show at the Roxy and the "Post-Modern Monsters of Rock" extravaganza featuring Depeche Mode, OMD, Thomas Dolby and Wire at the sold-out, 70,000-seat Rose Bowl in Pasadena were testaments to the power of radio to target their constituencies and promote new music. The American premiere of the Polish-born, Chicago-bred and currently living-in-London chanteuse was sponsored by the local WAVE outlet, attracting a surprisingly vocal, enthusiastic following. Highlight: a medley of Aretha Franklin tunes.....El Lay's KROQ has long been a bastion of Anglo-synth-dance music, and its ability to fill the Rose Bowl is even more a tribute to the station's audience clout than Depeche Mode's. Highlight: Suicide's techno-pop forerunner "Cheree" coming over the P. A. just before DM hit the stage. At that point, the name of the band's album, "Music For The Masses," never seemed so appropriate. Heavies like The Edge, Slim Jim Phantom and the future Mrs. Thomas Dolby, actress Kathleen Beller, also made the scene.

SEEN AND HEARD: More A&R shuffle: Word has it Elektra's Michael Alago is headed for Uni. But wait, there's more to come.... Kiss' lizard-tongued Gene Simmons about to ink a label deal with RCA, "not just for heavy metal," say insiders.....Local El Lay act Junkyard, just inked to Geffen, have been called "what Guns N' Roses oughta be" by a rival A&R exec.....

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

It's been over a decade since the Talking Heads first arrived on the scene as one of the hippest of all the art-rock bands riding the post-punk wave. Since then, the Heads have slowly inched their way from cult status to the mainstream acceptance of "Little Creatures" and "True Stories."

After their exploration of regional American music and the traditional pop song format on those albums, the always-unpredictable group's latest, "Naked," charts their current involvement with pan-African rhythms and the Caribbean sounds of Zouk. And while the trademark rhythms and infectious grooves percolate beneath David Byrne's familiar clenched vocal delivery, the record seems to ooze a tropical warmth noticeably missing from the edgy, earlier albums.

What does the future hold for Talking Heads? Has domestic bliss (Byrne quietly married long-time girlfriend, designer Adelle Lutz, recently) begun to mellow one of rock's most articulate songwriters? Is their hard-won acceptance now endangered by increasingly splintered solo activities? David Byrne gives Hits the lowdown.

"Naked" sounds like the happiest record the band has ever recorded.

Yeah, a guy attacked me in Germany for sounding too happy these days. He told me the new stuff is "far too pleasant, there's not enough suffering." He much preferred our earlier records where there's lots of angst. (Laughs) I don't know how happy the whole album is or sounds. I suppose side one is quite upbeat, although side two paints a darker picture.

Are you aware of making danceable records in terms of grooves and rhythms?

Yes, but it's more a case of getting people to move their hips because of the interplay of the instruments, as opposed to hitting them over the head with that high energy, heavy beat kind of thing which seems to be the norm right now.

What do you think of the current music scene in America?

There are a few interesting artists, a few saving graces but basically it's pretty sick. (Laughs)

How has the music business changed since the

Heads started back in '76?

It's become a much bigger game, and probably better organized. In terms of the actual music being made, I think there's a lot going on that's pretty creative, but unfortunately I also think the prevailing mood is one of disconnection between artists and their fans— the young ones in particular.

You mean they're more passive?

Yeah. It's not the way it was back in the mid and late 70s when you suddenly got all these different groups of young kids surfacing as a reaction to feeling disconnected from the music that was around us. It seems that today, kids are more willing to accept what they're given, especially in terms of radio, even though there are a lot of new, young artists breaking through like Tiffany and Debbie Gibson. But those artists are also very conservative musically. I mean, perhaps the sound of their records is new and '80s, but everything else seems so old-fashioned to me.

Do you think there'll be another musical explosion, like the '60s and the punk revolution of the '70s?

ATALKING HEAD SPEAKS

An exclusive Hits interview with Talking Head David Byrne bylain Blair



(Laughs) I hope so, but to any overdue, isn't it? My feeling is that the more things get polarized, the more likely it is something will explode. I feel it's time for the younger generation to shake things up a bit.

It's interesting that music is supposed to be a universal language, and yet most countries seem to pay little attention to what's happening musically around the world.

I think that's very true, particularly in America. Radio airplay here is pretty limited, lately was in Paris. They have these independent stations which play an incredible variety of music.

The Heads have managed to sell records without heavy airplay.

Yeah, it's quite an achievement (laughs). We've never really cracked that level where you blanket the airwaves and everyone goes, "God, if I hear that song one more time..."

If you're increasingly involved with film and other solo projects, will the

"We've never really cracked that level where you blanket the airwaves and everyone goes, 'God, if I hear that song one more time...'"

in the pop/rock format, anyway. It's totally dominated by the same old conservative, traditional ideas. And yet there's all this great music being made, especially in places like Brazil— I think that stuff's the greatest.

What are your favorite radio stations?

The best radio I've heard

Heads ever tour again?

It'd be nice if it can happen. You know, jazz musicians work loosely like that, in a number of different formats. Obviously I'd like to keep going with the music and keep a balance. The problem isn't conceptual. It's the scheduling that gets tough with the other band members. That gets to be a whole job in itself.





REAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

Lots and lots of hot selling new product in the street this week has retailers buzzing. Steve Winwood's Virgin debut leads the list, with giant sellthrough reported. Jimmy Page is now the latest Zeppelin to score big, El-

ton John has a hot single leading his latest project and Chicago is back with their 6,987,999th album. For a sleeper, check out the new rap hit from EPMD on Fresh records.

WINNERS

65%

54%

50%

40%

- STEVE WINWOOD
 - **JIMMY PAGE**
- **ELTON JOHN**
- **CHICAGO**
- **FAT BOYS**
- (Virgin 90946)
- (Geffen 24188)
- (MCA 6240)
- (Reprise 1-25714)
- (Tin Pan 835809-1)
- 86%
 - **NEW EDITION**
 - **GEORGIA SATS**
 - JIMMY BUFFETT
 - HANK WILLIAMS JR
 - 10 **EPMD**

- (MCA 42207)
- (Elektra 60793)
- (MCA 42093)
- (WB 25725)
- (Fresh 80118)
- 16% 14%

32%

22%

20%

ANGOTT ONE-STOP / FRANK

DAVIS / DETROIT

Naiee

David Sanborn

Elton John

Steve Winwood

New Edition

Bobby Brown

Fat Boys

APPLE TREE / MIKE

SCHNEIDER / ILLINOIS

Steve Winwood

Jimmy Page

Bob Dylan Spyro Gyra

Lita Ford

ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO

Jimmy Page

Steve Winwood

Fat Boys

Georgia Sats Chicago

BAKER & TAYLOR / MIKE

BASHKIN / CHICAGO

Steve Winwood

Jimmy Page

Chicago

David Sanborn

Deep Purple

BUZZARD'S NEST / MIKE

MANDZIA / COLUMBUS

Jimmy Buffett

Elton John

Steve Winwood

Chicago

EPMD

CAMELOT / LEW GARRETT /

Fat Boys

New Edition Jimmy Page

Steve Winwood

Hank Williams Jr

Elton John

Jimmy Buffett

CAVAGES / JOHN GRANDONI /

BUFFALO REO

Jimmy Page

Steve Winwood

Chicago

Elton John

CD ONE-STOP / DARRYL OHRT /

Robert Palmer

Steve Winwood

Jimmy Page

Pat Benatar Iggy Pop

Elton John

Georgia Sats

CENTRAL SOUTH / ROBIN

STEELY / NASHVILLE

Hank Williams Jr

Fat Boys

Jimmy Page

Steve Winwood

Elton John

Chicago

Jimmy Buffett

CML ONE-STOP / MIKE CLARK /

ST. LOUIS

Steve Winwood

Elton John

Little River Band

Hank Williams Jr Jimmy Page

Chicago

FACE THE MUSIC / DOUG

MACIVER / ROCHESTER, MN

Jimmy Page

Steve Winwood

Georgia Sats

Chicago Moody Blues

Shriekback

Elton John

FLIPSIDE / DAVID SLANIA

CHICAGO

Steve Winwood

Jimmy Page

Chicago

Elton John

Spyro Gyra

Georgia Sats

Fat Boys

HARMONY HOUSE / SAND

BEAN / DETROIT

Fat Boys

Jimmy Page

Steve Winwood Moody Blues

Elton John

Corey Hart

Joan Jett

HOUSE OF GUITARS / KIM SIMMONS / ROCHESTER

Britny Fox Toni Childs

Stone Chicago

INTERSTATE GROUP / GEORGE

SMITH / RHODE ISLAND

Steve Winwood

Jimmy Page

Elton John Nuclear Assault

Shriekback Africa Bambata

Camper Van Beethoven

KARMA / STEVE WILLIAMS /

INDIANAPOLIS

Georgia Sats

Jimmy Page

Hank Williams Jr

David Sanborn Fat Boys

KEMP MILL / HOWARD AP-

PLEBAUM / WASH DC

Steve Winwood

Jimmy Page

Fat Boys

Hank Williams Jr

David Sanborn Max Lasser Ark

LECHMERE / DAVE CURTIS /

BOSTON

Steve Winwood

Elton John

Jimmy Page Spyro Gyra

Toni Childs

LIEBERMAN/LINDA METZ/

MT. LAUREL

Steve Winwood

Robert Palmer

Crowded House Jimmy Page

New Edition Chicago

LIEBERMAN-NATL / DUSTY

BOWLING / MPLS Steve Winwood

Chicago

Hank Williams Jr



BREAKOUTS

The Property of

Hot new or resurging albums as reported by the nation's leading record merchandisers

MOBY DISC / BOB SAY / LOS

ANGELES

Jimmy Page Three O'Clock

Shriekback Steve Winwood

MUSIC PEOPLE / NANCY LEWIS

/OAKLAND

Jimmy Page

Steve Winwood

Elton John

Bobby Brown

New Edition

MUSICLAND / DICK ODETTE /

MINNEAPOLIS

Steve Winwood

New Edition

Jimmy Page

Jimmy Buffett Hank Williams Jr

Elton John

Fat Boys

NAVARRE / ESA KATAJAMAKI /

MINNEAPOLIS

Steve Winwood

Richard Page

Fat Boys

Chicago Voivod

Wire

Toni Childs

NORWALK RECORD DIST / RAY

PAUL/ANAHEIM

Steve Winwood

Elton John

Fat Boys

New Edition

Vanessa Williams

PACIFIC COAST ONE-STOP /

LENNY LEON / CHATSWORTH

Fat Boys

Van Morrison

Steve Winwood

Chicago

Jimmy Page

PEACHES MUSIC & VIDEO /

DEBBIE DODD / SEATTLE

Wet Wet Wet

Jimmy Buffett

Moody Blues

Jimmy Page

Steve Winwood

Q RECORDS & VIDEO /

GERALD BAIN / MIAMI Jimmy Barnes

Steve Winwood

Jimmy Page

New Edition

Fat Boys

it disas RADIO DOCTORS / KATHY

STAMM / MILWAUKEE

Fat Boys

Steve Winwood

Jimmy Page

Elton John

King Diamond Jimmy Buffett

Chicago

RAINBOW / JIMMY HEIKKALA/

EPMD

Gucci Crew

Elton John Steve Winwood

Jimmy Page

Chicago

Fat Boys

RECORD & TAPE OUTLET /

MARC MERCURIO / OHIO

Steve Winwood

New Edition

David Sanborn

Bobby Brown

Chicago

Elton John

Jimmy Page

RECORD BAR / PAUL FUSSELL

DURHAM

Steve Winwood

Fat Boys Hank Williams Jr

Jimmy Page

Chicago

Elton John

RECORD WORLD / DEAN FINE /

NEW YORK

Elton John

Stryper

Robert Palmer

Fat Boys

Steve Winwood

SAM GOODY-EAST / KEVIN

HARDT/EDISON

Steve Winwood

Jimmy Page

Jimmy Buffett

New Edition

Elton John

Chicago

David Sanborn

SAM GOODY-WEST / DEBBIE

SWANSON / LOS ANGELES

Steve Winwood

New Edition

Jimmy Page

Fat Boys

Chicago Jimmy Buffett

Elton John

TAR ASSESSED BY SEA-PORT ONE-STOP / VICKI

OLIVERA/PORTLAND

Steve Winwood

Elton John

Jimmy Page

Fat Boys Jimmy Buffett

Georgia Sats Chicago

SHOW INDUSTRIES / LOR

SHAW / LOS ANGELES

Beetlejuice

Erasure

Hurricane

Sugarcubes Bobby McFerrin

SOUTHWEST WHOLESALE /

ROBERT RICHARDSON

HOUSTON

Steve Winwood Jimmy Page

Fat Boys

Big Daddy Kane

Info Society Coming To America

PECS / CINDY BARR / MIAMI

Steve Winwood

Elton John

Jimmy Buffett

Bobby Brown

Loose Ends

New Edition

David Sanborn

STRAWBERRIES / JEFF COHEN / BOSTON

Steve Winwood

Jimmy Page

Elton John

Chicago

Fat Boys

New Edition

Jimmy Buffett

TOWER / RON BALLE

WESTWOOD

Steve Winwood

Jimmy Page

Scritti Politti New Edition

Georgia Sats Jazzy Jeff

TRANSCONTINENT/RECORD

THEATER / JIM PRIMERANO / **BUFFALO**

New Edition Loose Ends

David Sanborn Naiee

Jimmy Page Big Daddy Kane TRANSWORLD / DAVE ROY /

ALBANY

Steve Winwood

Boz Scaggs

EPMD

2 Live Crew

Johnny Kemp

Chicago Hank Williams Jr

TURTLES/LISA VOGE/AT

LANTA

Spyro Gyra

Georgia Sats Shirley Murdock

Toni Childs

UNIVERSAL ONE-STOP

DEBBO HOUGHTON

PHILADELPHIA Steve Winwood

Fat Boys

Jimmy Page Chicago

Robert Plant Lita Ford

VINYL VENDORS / VALERIE EL

LIOTT/KALAMAZOO

Steve Winwood Jimmy Page

Fat Boys Seduce

Elton John

WALL TO WALL/LISTENING

BOOTH / BEN BRENT / PHILA Ramones

Ricky Van Shelton

Vanessa Williams

Steve Winwood Jimmy Page

Elton John

WESTERN MERCHANDISERS!

KEN GRAHAM / AMARILLO Fat Boys

Ziggy Marley Steve Winwood

Tracy Chapman Georgia Sats

EPMD NWA

51

ZIPS / RICK ANDRADE / TUCSON Georgia Sats

Ohio Players Spyro Gyra King Cobra

Doug E Fresh

EPMD Jimmy Page

TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



DEBBIE DODD: PEACHES SEATTLE

Does this person look like the Advertising/Promotion Director for Peaches in Seattle? How the hell do we know, but that question did take up a couple of lines. Young, energetic Debbie handles the Advertising and Promotion chores for two Seattle Peaches, owned by Neil Heiman. The stores specialize in Post Modern muisc, New Age, Folk, but also features video sales and rental. Her favorite Post Modern bands include the Young Fresh Fellows and Scruffy The Cat and her favorite whipped cream is Cool-Whip.

PEACHES DEBBIE DODD 2 Retail Stores (Seattle)

- 1. TRACY CHAPMAN
- 2. K.D. LANGE
- 3. TT D'ARBY
- 4. SADE
- 5. ROBERT PLANT
- 6. ZIGGY MARLEY
- 7. BRUCE HORNSBY
- 8. BOBBY MCFARREN
- 9. GEORGE MICHAEL
- 10. PRINCE

DICK ODETTE 616 Retail Stores (Mpls)

MUSICLAND

- 1. DEF LEPPARD
- 2. DIRTY DANCING 3. GUNS AND ROSES
- 4. STEVE WINWOOD
- 5. MORE DIRTY DANCING
- 6. VAN HALEN
- 7. GEORGE MICHAEL 8. JAZZY JEFF
- 9. POISON
- 10. SADE

Trans World Music Crp. 354 Retail Stores

(Albany)

TRANSWORLD

- 1. DEF LEPPARD
- 2. DIRTY DANCING
- 3. VAN HALEN
- 4. GUNS AND ROSES
- 5. STEVE WINWOOD 6. BRUCE HORNSBY
- 7. POISON
- 8. GEORGE MICHAEL
- 9. SADE
- 10. RUN DMC

Lieberman DUSTY BOWLING **Enterprises** Accounts (MPLS)

LIEBERMAN NATIONAL

- 1. DIRTY DANCING
- 2. MORE DIRTY DANCING
- 3. DEF LEPPARD
- **VAN HALEN**
- 5. POISON
- 6. GEORGE MICHAEL
- 7. BRUCE HORNSBY 8. CHEAP TRICK
- 9. RANDY TRAVIS
- 10. WEIRD AL

REHOUSE ENTERTAINMENT, INC.

CHUCK LEE 215 Retail Stores (Los Angeles)

WHEREHOUSE

- DIRTY DANCING GEORGE MICHAEL
- 3. SADE
- 4. MORE DIRTY DANCING
- 5. STEVE WINWOOD
- 6. JAZZY JEFF
- 7. TRACY CHAPMAN
- GUNS AND ROSES TT D'ARBY
- 10. VAN HALEN

CAMELOT

LEW GARRETT 213 Retail Stores

CAMELOT

- 1. DEF LEPPARD
- 2. GUNS AND ROSES
- 3. DIRTY DANCING
- 4. JAZZY JEFF
- 5. POISON
- 6. VAN HALEN
- **GEORGE MICHAEL**
- 8. STEVE WINWOOD
- 9. AL B SURE
- 10. HANK WILLIAMS JR



KEN GRAHAM 2023 Rack, Retail & 1-Stop Accts (Amarillo)

WESTERN MERCHANDISERS

- 1. DEF LEPPARD
- 2. DIRTY DANCING
- 3. GUNS AND ROSES
- MORE DIRTY DANCING
- 5. VAN HALEN
- 6. POISON
- 7. SCORPIONS
- 8. DEBBIE GIBSON
- 9. GEORGE MICHAEL
- 10. JAZZY JEFF

SOUND WAREHOUSE

TRACY DONIHOO 102 Retail Stores

SOUND WAREHOUSE

- 1. SADE 2. TRACY CHAPMAN 3. DIRTY DANCING

- 4. VAN HALEN 5. DEF LEPPARD
- 6. GUNS AND ROSES
- 7. KEITH SWEAT
- 8. TT D'ARBY
- 9. BRUCE HORNSBY
- 10. GEORGE MICHAEL

ecord Bar PAUL FUSSELL
136 Retail Stores test findings in music and video (Durham)

RECORD BAR

- 1. DEF LEPPARD
- 2. VAN HALEN
- 3. GUNS AND ROSES
- 4. KEITH SWEAT 5. DIRTY DANCING
- 6. JAZZY JEFF 7. POISON
- 8. MORE DIRTY DANCING
- 9. TRACY CHAPMAN 10. GEORGE MICHAEL

LEARAS-TAPES-MAVIES

LISA VOGE 92 Retail Stores (Atlanta)

TURTLES

- 1. KEITH SWEAT
- 2. SADE
- 3. GEORGE MICHAEL
- 4. VAN HALEN 5. TRACY CHAPMAN
- 6. DEF LEPPARD
- 7. TT D'ARBY
- 8. ALB SURE 9. PRINCE
- 10. POISON

TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



NAT'L RECORD MART

- 1. VAN HALEN
- 2. DEF LEPPARD
- 3. DIRTY DANCING
- MORE DIRTY DANCING
- 5. POISON
- 6. GUNS AND ROSES
- STEVE WINWOOD
- **GEORGE MICHAEL**
- 9. ALB SURE
- 10. ROBERT PLANT



LORI SHAW 449 Accounts (Los Angeles)

SHOW INDUSTRIES

- 1. TRACY CHAPMAN **GEORGE MICHAEL**
- SADE
- 4. ALB SURE
- **ZIGGY MARLEY**
- COLORS
- 7. DIRTY DANCING
- **JAZZY JEFF**
- **KEITH SWEAT**
- 10. MORE DIRTY DANCING

KEVIN HARDT 204 Retail Stores (Edison) SAM GOODY/EAST 1. DIRTY DANCING 2. DEF LEPPARD MORE DIRTY DANCING STEVE WINWOOD JAZZY JEFF GUNS AND ROSES **GEORGE MICHAEL VAN HALEN** SADE 10. TRACY CHAPMAN JEFF COHEN 70 Retail Stores (Boston) STRAWBERRIES 1. STEVE WINWOOD JIMMY PAGE TRACY CHAPMAN **VAN HALEN** 5. DIRTY DANCING DEF LEPPARD **GUNS AND ROSES** 8. ZIGGY MARLEY SADE 10. GEORGE MICHAEL JIMMY HEIKKALA 27 Retail Stores RAINBOW RECORDS (San Francisco)

RAINBOW

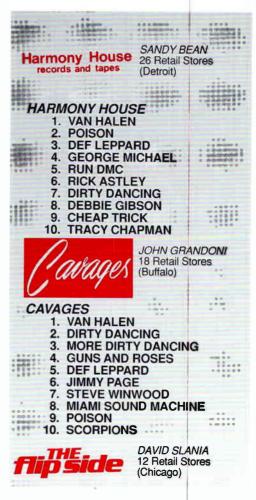
- 1. SADE
- **GEORGE MICHAEL**
- 3. TRACY CHAPMAN
- 4. VAN HALEN
- TWO LIVE CREW
- 6. RUN DMC
- 7. BRUCE HORNSBY
- 8. EPMD
- 9. STEVIE WONDER 10. GUCCI CREW



ROBIN STEELEY 1500 Accounts

SOUND SHOP

- 1. DEF LEPPARD
- **VAN HALEN**
- **GUNS AND ROSES**
- 4. POISON
- 5. KEITH SWEAT
- 6. RUN DMC
- 7. DIRTY DANCING
- 8. ROD STEWART
- 9. SCORPIONS
- 10. TRACY CHAPMAN



FLIPSIDE

- 1. STEVE WINWOOD
- **GUNS AND ROSES**
- JIMMY PAGE
- 4. DEF LEPPARD
- **VAN HALEN**
- **DIRTY DANCING**
- **CHEAP TRICK**
- 8. MORE DIRTY DANCING
- INXS
- 10. CHICAGO

JOHN SHAHINIAN 4 Retail Stores THE RECORD EXCHANGE (Cleveland)

RECORD EXCHANGE

- 1. VAN HALEN
- TT D'ARBY
- 3. POISON
- **IRON MAIDEN**
- 5. GUNS AND ROSES
- 6. RUN DMC
- **BRUCE HORNSBY**
- 8. MIAMI SOUND MACHINE
- SADE
- 10. MIDNIGHT OIL





TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

Def Leppard, thanks to their smash hit single, has vaulted over **Van Halen** and the resurging **Dirty Dancing** to take the #1 position nationally. Congrats to all at Poly-Gram on this tremendous success story. And speaking of

great stories, Elektra's newcomer **Tracy Chapman**'s steady growth pattern has now placed it at #10, and with the 45 breaking big, its potential is limitless. Hot debuts this week for **Steve Winwood**, **Jimmy Page** and more.

LAST	THIS		A STATE			POWER
		ARTIST	TITLE	LABEL	COMMENTS	INDEX
3	1	DEF LEPPARD	HYSTERIA	PolyGram 830-675-1	Like a Sherman tank	111.9
2	2	DIRTY DANCING	SOUNDTRACK	RCA 6408-1R	Getting hotter	109.2
0	3	VAN HALEN	OU812	Warner Bros 25732	New 45 breaking	97.0
4	4	GEORGE MICHAEL	FAITH	Columbia OC 40867	New 45 breaking	87.0
6	5	MORE DIRTY DANCING	SOUNDTRACK	RCA 6965-1R	Do You Love Me	77.3
8	6	GUNS & ROSES	APPETITE FOR	Geffen GHS 24148	New 45 smokin'	66.1
7	7	SADE	STRONGER THAN	Epic OE 44210	Hot single leads	65.2
5	8	POISON	OPEN UP AND SAY	Enig/Cap C 148493	Mega metal	61.9
9	9	BRUCE HORNSBY	SCENES FROM THE	RCA 7647-Z-RDJ	Solid	55.0
13	10	TRACY CHAPMAN	TRACY CHAPMAN	Elektra 60774	Going the distance	51.7
10	I	RUN DMC	TOUGHER THAN	Profile 1265	New 45 starting	46.6
15	12	MIAMI SOUND MACHINE	LET IT LOOSE	Epic OE-40769	Up again	42.4
16	13	ROBERT PLANT	NOW AND ZEN	Atlantic 90863	Strong increase	39.5
14	14	WEIRD AL	EVEN WORSE	EPA/Scotti FZ 44149	Steady sales	3 8.5
12	15	TERENCE T.D'ARBY	INTRODUCING THE	Columbia FC 40964	New 45 hot	37.0
-	16	STEVE WINWOOD	ROLL WITH IT	Virgin 7 90946-1	Blowing out	36.9
24	17	JAZZY JEFF	HE'S THE DJ	Jive/RCA 1091-1J	45 hot	36.8
22	18	CHEAP TRICK	LAP OF LUXURY	Epic 40922	#1 45 leads	36.3
19	19	DEBBIE GIBSON	OUT OF THE BLUE	Atlantic 81780	Solid sales	34.0
17	20	MICHAEL JACKSON	BAD	Epic OE-40600	Steady sales	31.8
11	21	SCORPIONS	SAVAGE AMUSEMENT	PolyGram 832963	Slipped this week	31.2
20	22	INXS	KICK	Atlantic 81796	Up and down	30.6
21	23	KEITH SWEAT	MAKE IT LAST	Elektra 60763	Steady	29.7
18	24	PRINCE	LOVESEXY	Paisley/WB 25720-1	Slipping	28.7
23	25	AL B SURE	IN EFFECT MODE	W Bros WB 25662	Solid sales	27.2

FROM THE BEST SELLING ALBUM "OU812" VAN HALEN

DEBUT 44 HITS TOP FIFTY SINGLES! 3 HITS TOP FIFTY ALBUMS! WOKI

add WXKS add WCZY add Y100 add KHTR add WLOL add **HOT105** add PWR99 add Q105 add WEGX add Y108 WGH-FM add add KSAQ add FM100 add WKDD add WZPL add Q100 add WAEB add WKSI add KIKX

deb deb WMMS deb add WPST WNYZ deb **KJ103** deb 18 deb Z102 WDTX 19 deb KATD 20-8 26 KXYQ deb WRNO 26-23 26 deb KCPX WTLQ 37-27 28 KRBE deb WRVQ 28 deb **B94** KTUX 30 deb Y95 **KDWB** 30 WERZ deb B104 30 WTIC deb WROQ 30 deb WSKZ 30 deb Z104 31 deb KROY 31 deb KZZU 33 PRO-FM deb 33 deb WBBQ deb

BREAKING AT: KEGL KKRZ WKBQ KWSS KCPW WBCY Y107 KZOU WFLY K92 WINK

36

38

40

30-27

36-31

39-33

38-35

40

ALL SONGS WRITTEN AND PERFORMED BY: EDDIE, ALEX, SAMMY, MIKE RECORDED BY DONN LANDEE PERSONAL MANAGEMENT ED LEFFLER/E.L. MANAGEMENT, INC. 1988 WARNER BROS. RECORDS INC.



FLASHMAKER!

Z94

41*-34* BB DANCE SINGLES!

BOOM	
THERE SHE WA	S
SCRITTI POLIT	Π
FEATURING ROGE	CR
ON VOICE BOX	

THE NEW SINGLE FROM THE ALBUM

PRODUCED BY GREEN GARTSIDE AND DAVID GAMSON MANAGEMENT: PARTISAN MANAGEMENT LTD. ©1988 JOUISSANCE (UK) LTD.

Y108	add	FM104	29-23
Y106	add	KROY	30-23
KSND	add	KFIV	30-25
KTUX	add	KMGX	29-26
WRCK	add	WLOL	34-30
WKZQ	add	PWR106	34-31
KFMW	add	KCAQ	35-31
KLUC	add	WTIC	37-33

WQUE deb 28 **WLAP** deb 28 **WXKS** deb 30 **KAKS** deb 33 WNNK deb 35 **KZOZ** deb 36 **KTMT** deb 39 **KWNZ** deb 39 40

WAZY	deb 4
KITS	10-8
KROQ	14-9
KWOD	20-9
FM102	16-10
KMEL	22-18
HOT97	24-18
KYRK	23-19
I-94	26-20
KOZE	26-21

WLOL	34-30
PWR106	34-31
KCAQ	35-31
WTIC	37-33
BREAKIN	NG AT:
HOT103	793



KITY **KXX106**

WGFM







TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

		Based on sales of a	albums, tapes and CD'S fron	n the nation's leading record	merchandisers	
LAST WEEK	THIS WEEK	ARTIST	TITLE.	LABEL	COMMENTS	POWER INDEX
25	26	PEBBLES	PEBBLES	MCA 42094	Mercedes cut hot	26.0
27	27	MIDNIGHT OIL	DIESEL AND DUST	Columbia BFC 40967	Solid sales	25.0
28	28	ROD STEWART	OUT OF ORDER	Warner Bros 1-25684	Hot single leads	23.3
29	29	WHITE LION	PRIDE	Atlantic 81768	New single breaking	22.9
-	30	JIMMY PAGE	OUTRIDER	Geffen 24188	Hot solo effort	21.9
31	31	LITA FORD	LITA	RCA 6397-1R	Rock sales	21.1
37	32	RANDY TRAVIS	ALWAYS & FOREVER	WB 25568	Won't quit	19.2
33	33	10,000 MANIACS	IN MY TRIBE	Elektra 60738	Steady	16.5
26	34	ZIGGY MARLEY	CONSCIOUS PARTY	Virgin 790878-1	Consistent sales	16.4
36	35	RICHARD MARX	RICHARD MARX	EMI/Manh 53049	Hot single leads	16.3
43	36	MOODY BLUES	SUR LA MER	PolyGram 835756	Comeback	13.5
	37	ELTON JOHN	REG STRIKES BACK	MCA 6240	Hot single leads	13.4
30	38	RICK ASTLEY	WHENEVER YOU	RCA 6822-1R	Falling some	12.5
34	39	TIFFANY	TIFFANY	MCA 5793	Falling now	12.3
32	40	COLORS	SOUNDTRACK	Warner Bros 25713-1	Rap soundtrack	12.0
45	41	AEROSMITH	PERMANENT V	Geffen GHS 24162	Ragdoll hot	11.9
42	42	REO SPEEDWAGON	THE HITS	Epic 44202	Hot single leads	11.9
39	43	JUDAS PRIEST	RAM IT DOWN	Columbia C44244	Falling	11.9
44	44	BOB DYLAN	DOWN IN THE	Col OC40954	Steady	11.2
	45	NEW EDITION	HEARTBREAK	MCA 42207	Great first week	10.1
40	46	BELINDA CARLISLE	HEAVEN ON EARTH	MCA 42080	Falling	10.1
35	47	HALL & OATES	OOH YEAH	Arista AL 8539	New 45 starting	9.9
38	48	BOZ SCAGGS	OTHER ROADS	Columbia SC 40463	Falling	9.5
•-	49	CHICAGO	19	Warner Bros 25714	Hot single leads	8.6
	50	2 LIVE CREW	MOVE SOMETHING	Luke Skywalker 102	Rap monsters	8.4

NEXT UP

HANK WILLIAMS JR. (WB) JIMMY BUFFET (MCA) FAT BOYS (Tin Pan/Poly) EPMD (Fresh)
GEORGIA SATELLITES (Elektra)
DAVID SANBORN (WB)



"Roll With It" Steve Winwood

BREAKOUTS WINNER!

HITS

TOP FIFTY SINGLES!

DEBUT HE HITS

TOP FIFTY ALBUMS!

DEBUT 40* BB

DANCE SALES!

no room for a "concept"

"Knocked Out" Paula Abdul

FLASHMAKER! 23*-19* BB DANCE SALES!

PWR106 Y106 Z102 WRCK	add add add add			
KYNO	add		KMEL	6-5
			WGCI	21-14
			KMGX	19-15
WUSL	deb	27	KWSS	23-17
KZZP	deb	29	WXKS	23-18
KTUX	deb	33	KWOD	23-18
92X	deb	35	KATD	21-18
KCAQ	deb	39	WPGC	24-20
B93	deb	40	KROY	28-20
KIKX	deb	40	KXX106	26-22



BREAKING AT:
HOT103 FM102
Y95 KKFR
KKDA HOT97
KRBE KITY
KMEL BJ105
PRO-FM KCPX
Q106

no room for album numbers



Tomorrow People" WMJQ 23-19 WGTZ WGTZ KZZU

Ziggy Marley & The Melody Makers

HITS TOP FIFTY SINGLES! HITS TOP FIFTY ALBUMS! WILDCARD 5/09!

		- ·	NO AU	30-22
	KCAQ	6-4	WROQ	26-23
	WMMS	14-#1	WDJX	27-24
	Z102	19-16	KF95	28-25
	WBCY	21-18	WNNK	36-30
	WKSS	22-19	KSND	36-31
	WPST	23-19	WCZY	38-33
	WMJQ	23-20	WGTZ	39-35
	KKFR	27-21	KZZU	40-37
1				

no room for entertaining banter

Virgin Records A Copywriter's Dream Come True With All These Records And All These Adds, There's No Room For A Headline.

"I Don't Want To Be A Hero" Johnny Hates Jazz



FLASHMAKERS

	11000	
WXKS Z94 PRO-FM Q105 WKBQ FM102 WTIC WMJQ	add add add add add add add	
KXYQ	deb	30
PWR99 92X	33-27 35-32	
BREAKII Y95	NG AT:	

no room for producer credits

"When I Look Into Your Eyes" Pretty Poison

HOT103 deb 40

HOT97 36-31

BREAKING AT: WGH-FM WDJX WAEB CAT106 WTLQ KMGX



Virgin

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MOVIE SCORES

		WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUNDTRACK INFO	-	THE REAL PROPERTY.
1	ROGER RABBIT	11.2m	10,743	14.9m			
2	BIG	7.2m	5236	42.5m			*****
3	GREAT OUTDOORS	6.1m	4330	15.8m		10	
4	RED HEAT	6.1m	3233	18.1m			
5	CROCODILE DUNDEE II	5.2m	2279	79.5m			
6	BULL DURHAM	5.1m	3941	14.2m			*******
7	BIG BUSINESS	4.1m	3344	21.0m		- • •	
8	WILLOW	2.5m	2116	39.6m	Soundtrack or	ı Virgin.	
9	FUNNY FARM	2.2m	1605	20.5m			
10	THE PRESIDIO	2.1m	1818	13.4m			

WAVELENGTH

by Lenny Beer & Mike Murphy

The big action this week takes place in New Orleans as Shadow P. Stevens makes a major move by hiring Walton & Johnson, former market superstars, to handle mornings at B97. They replace Cajun Ken Cooper, who is now a potentially hot free agent. And across the street at WQUE, names frequently mentioned to replace the departing Jay Stevens include KXX106's Jim Prewitt and Barry Richards of KBOS Fresno. Jerry Clifton is obviously very involved in this selection process.... In Kansas City, it looks like Brian Burns is ready to make his Top 40 move with KXXR. They should hit the air around 7/25. Burns is currently looking for a female sidekick for mornings and a 10-2 nite jock..... KYUU San Francisco has hired George McFly from KRNQ Des Moines to handle nights..... The new MD at Y102 Montgomery is Steve Ocean from Z103 Tallahassee..... Tracy Chapman, Tracy Chapman.. thank you!.... The new MD at KDON Salinas is Tara Stevenson.... New night jock at KTUX Shreveport is ZZ Cooper from **KQID** Alexandria..... We had the chance to hear an advance copy of the Brian Wilson solo album on Reprise. Get ready!!!!..... The winner of the Bobby Poe "Hotter Than Hell, Sweat Til You're Wet, Golf Tournament" was Bruce Smith of AIR And by the way, congrats to all of the Poe winners, whose names we are too lazy to list..... At KCMQ Columbia, Crazy Ken Carr has been hanging in a

4' by 6' box, suspended 30' in the air, and claims he's not coming down until it rains. Condolences for this lame brain can be sent to the station And who was it that put the fish head in Danny Ostrow's toilet at the Poe?.... More night jocks: **Z96** Youngstown has hired Bill "The Smoke" Cannon from crosstown WHOT..... 98PXY Rochester has lured Chris "Lear Jet" Leary from WEGX in Philly. (By the way, nice names on these jocks, don't ya think?).... KTXY Jefferson City is looking for air talent.... Blowin' In The Wind: (which, by the way, refers to people who are being discussed, not those about to be fired) Don Joseph, Mark Gorlick, Jeff Appleton, and Fleetwood Gruver III And finally, we

wanted to run this special photo from the Major Market PD Panel at the Poe. You'll easily recognize all your faves, but it wasn't us that said these guys together couldn't power a light bulb.





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