June 20/ 1988 Volume

WINNERS

FLASHMAKERS CONTOURS Motown JOHNNY KEMP Col FAT BOYS TPA/Poly CLIMIE FISHER Cap CROSSOVE

GUNS N' ROSES Geffen TRACY CHAPMAN Elek NIA PEEPLES Poly DENISE LOPEZ Ven/A&M

EARPICKS

REO Epic GUNS N' ROSES Geffen FAT BOYS TPA/Poly S O'CONNOR Chrys

BREAKOUTS MOODY BLUES Poly BOB DYLAN Col JAMES BROWN CBS SALSA MCA

WILDC TRACY CHAPMAN E See P ge 10 For Details

611

PAT ENATAR All Fired Up Ctr. s VS4-43268 CROWDED HOUSE Better Be Home Soon Cap E44164

WHITNEY HOUSTON Love Will Save The Day

J HATES JAZZ Don't Want To... Virgin 99304

NEW EDITION It Isn't Lov MCA 53264

ROBERT PAL Simply In MI/Man **B**SENDA Gravity A&M AI

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Better Dead Than Read

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June 20, 1988 Volume 2 Issue 95



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SINGLES

Debbie Gibson makes it to #1 with her fourth straight smash 45, just besting Michael Jackson, who is on the verge of five chart-toppers in a row.

DIALOGUE

A&M's Sr. VP of A&R Steve Ralbovsky has gone from the mean streets of New York to the backlots of Hollywood with his ear still firmly to the ground. Hits' Iain Blair listens up.

33

43

57

54

Santa Cruz's Camper Van Beethoven isn't your ordinary, everyday rock band, but Rex Rutkoski isn't your ordinary, everyday Hits correspondent, either, so it's an even match.

The eyes of Texas are upon KRBE P.D. Paul Christy. Hits' own near-sighted radio boob, Mike Murphy, adjusts his focus.

ALBUMS

Van Halen is a major league Monster as it tops the chart for the second week in a row. And, if you haven't had enough, the Dirtys 1 & 2 are exploding again behind HBO airings and another hit single.

Flashmakers Contours are back.	22	Earpicks REO returns.	44
Crossovers Guns 'N' Roses go bang.	26	Post Modern Tracy's #1.	37
Requests Jazzy Jeff and Contours.	28	Breakouts Moody Blues scores.	52
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Gil's Home



A&M President Gil Friesen didn't walk, he ran from China's Great Wall to make it back in time for A&M's Great Convention this week, just so he can greet label personnel coming to town from far and wide. Charlie Minor's table at Le Dome may well go unoccupied during the three solid days of schmooze, which feature product presentations, showcases, meetings and cocktail parties. See you there

On The Cover

A&M founder Herb Alpert's come a long way from whipped cream and lonely bulls to head his own highly eclectic, always innovative label. This week, A&M execs descend on Hollywood to celebrate the company's continued growth and success with acts like Sting, Robyn Hitchcock, Suzanne Vega, Brenda Russell and more. Welcome to L. A., gang, and congrats on two decades of great music!!

\$5.00





Based on a combination of sales and airplay

King George is finally knocked out of the top spot by *Queen Debbie*, whose fourth single is her biggest to date. *Michael Jackson* is also ready to score again, as he

jumps to #2 this week. Also exploding rappers **DJ Jazzy Jeff & Fresh Prince** with "Parents" and the **Fat Boys with Chubby Checker** doing a remake of the "Twist".

1

LAST 1	THIS			A\$ 10+0040	
WEEK V		ARTIST	TITLE	LABEL	COMMENTS
3	1	DEBBIE GIBSON	FOOLISH BEAT	Atlantic 789109	Another home run
5	2	MICHAEL JACKSON	DIRTY DIANA	Epic 34-07739	Smokin'
4	3	JETS	MAKE IT REAL	MCA 53311	Gigantic
1	4	GEORGE MICHAEL	ONE MORE TRY	Columbia 38-7773	New 45 coming
2	5	RICK ASTLEY	TOGETHER FOREVER	RCA 8319-7R	Peaking
8	6	CHEAP TRICK	THE FLAME	Epic 34-07745	Huge week
7	7	PRINCE	ALPHABET STREET	P.Park PRO-3079	Solid sales
9	8	PEBBLES	MERCEDES BOY	MCA 7674-15279-7	Hot seller
12	9	BRUCE HORNSBY	THE VALLEY ROAD	RCA 7645-7-R	Leading smash LP
11	10	AL B. SURE	NITE AND DAY	Warner Bros 28192	Wildcard
13	11	POISON	NOTHIN' BUT A	Enig/Cap P-B-44145	Solid seller
14	12	BRENDA K STARR	I STILL BELIEVE	MCA 53288	Crossover
15	13	LITA FORD	KISS ME DEADLY	RCA 6866-712	Former Wildcard
16	14	DEF LEPPARD	POUR A LITTLE	PolyGram 870298-7	Exploding Lp again
18	15	INXS	NEW SENSATION	Atlantic 7-89080	Breaking at retail
6	16	JOHNNY HATES JAZZ	SHATTERED DREAMS	Virgin 99383	New single coming
10	17	BELINDA CARLISLE	CIRCLE IN THE SAND	MCA 53308	Peaked
23	18	RICHARD MARX	HOLD ON TO	EMI/Manh 04063	Smash
24	19	BREATHE	HANDS TO HEAVEN	A&M AM2991	Gaining each week
22	20	MIDNIGHT OIL	BEDS ARE BURNING	Columbia 38-07433	Breaking big
34	21	DJ JAZZY JEFF	PARENTS JUST DON'T	Jive/RCA 1099-7-JAA	Rap smash
27	22	ROD STEWART	LOST IN YOU	Warner Bros 7-27927	Leading hot LP
25	23	SADE	PARADISE	Epic 34-07904	45 retailing now
28	24	JOHNNY KEMP	JUST GOT PAID	Columbia 38-07744	Wildcard
17	25	CHER	WE ALL SLEEP ALONE	Geffen 7-27986-8	Peaked

GEFFEN FOR RADIO... ONLY THE RECORDS FOR RADIO... BEST!!! AEROSM DB AVERAGE | AGRESSIVES | REQUESTS | Lp SALES | "RAG DOLL" (4 or more) (1 to 10) (1 to 10) MOVE 2.64 12 7 Major moves 145/19 61% +2 **FLASHMAKER! KEGL 18-10h** WHSL 39-20 47-42 HITS TOP FIFTY SINGLES! New Adds include OK100 39-30 WMMS 28-22 WZOU Z95 36 HITS TOP FIFTY ALBUMS! WAZY 39-30 WDTX 22-17h WGH WLOL OK95 36-25 KQKQ 26-21h ... And many more 0105 KYLLE MINOGUE "I SHOULD BE SO LUCKY" (menōg) Major support at: 41-38 HITS TOP FIFTY SINGLES! KCPX 12-10 KROY KDWB B96 16 **KRBE 33-23** WGHD 26 **R&R 35*** WLOL 39-33 92X 23-20 WKTI 18 143/16 60% +2 WXKS 7 KKRZ 29-24 KWOD 11 ROSES "SWEET CHILD O' MINE ONE OF THE MOST ADDED AGAIN! **CROSSOVERS WINNER!** ALREADY 67/38 28% EARPICKS WINNER! KUUB 36-23h **KEGL 32-18** KRBE **13 9 HITS TOP FIFTY ALBUMS!** KOZE a25 KOIZ 40-34 KPLZ WILDCARD 6/13! OK95 a27 **B97** KATD a3th MY BARNES "TOO MUCH AIN'T ENOUGH LOVE" **CROSSOVER!** ¥107 d24 WOKI KFBQ WXKS

WXKS WOKI KFBQ WERZ KIXY WMMS WPFM Y95 KQIZ CKOI KIYS Y107 d24 K104 d36 KAKS d35 KTRS d31







LAST	THIS	inne			Contraction of the second s
	WEEK	ARTIST	TTLE	LABEL	COMMENTS
35	26	TTD'ARBY	SIGN YOUR NAME	Columbia 38-073911	World wide smash
37	27	STEVE WINWOOD	ROLL WITH IT	Virgin 7-99326	Lp due out pronto
31	28	JANE WIEDLIN	RUSH HOUR	EMI/Manh P-B50118	Selling now
32	29	ROBERT PLANT	TALL COOL ONE	Atlantic 7-99348	Selling through
33	30	ERIC CARMEN	MAKE ME LOSE CONTROL	Arista 9686	Gaining at radio
38	31	MIAMI SOUND MACHINE	123	Epic 34-07921	Follow up to smash
30	32	CHURCH	UNDER THE MILKY	Arista A5196673	Peaking
36	33	BILLY OCEAN	COLOUR YOUR LOVE	Jive/Arista JS1-9707	Follow up to smash
43	34	ELTON JOHN	I DON'T WANNA	MCA 53345	Hot comeback
42	35	CHICAGO	I DON'T WANT TO	Reprise 27855	Increasing at radio
39	36	NU SHOOZ	SHOULD I SAY YES	Atlantic 7-89108]	Steady increases
40	37	TONY TONI TONE	LITTLE WALTER	Wing/Pol 887 385-7DJ	Crossover
41	38	KYLIE MINOGUE	I SHOULD BE	Geffen 7-27922	Building each week
26	39	BOZ SCAGGS	HEART OF MINE	Columbia 38-07780	Peaked
45	40	CONTOURS	DO YOU LOVE ME	Motown Y 448F	More Dirty Dancing
29	41	J.J. FAD	SUPERSONIC	Ruthless/Atco 799328	Peaked now
47	42	AEROSMITH	RAG DOLL	Geffen 7-27915	Third 45 hot
	43	FAT BOYS	THE TWIST	T.Pan/Poly 887-571-J	With Chubby Checker
44	44	VAN HALEN	BLACK & BLUE	Warner Bros 7-27891	#1 LP
49	<mark>45</mark>	COREY HART	IN YOUR SOUL	EMI/Manh PB-50134	Breaking at radio
	46	CLIMIE FISHER	LOVE CHANGES	Capitol PB-44137	Beginning to sell
19	47	SAMANTHA FOX	NAUGHTY GIRLS	Jive/RCA 1089-7J	Peaked
	48	ZIGGY MARLEY	TOMORROW PEOPLE	Virgin 7-99347	Big Lp sales
21	49	BRENDA RUSSELL	PIANO IN THE DARK	A&M 3003	Peaked
	50	TAYLOR DAYNE	I'LL ALWAYS LOVE	Arista 9700	Follow up to smash

NEXT UP

TIFFANY (MCA) NIA PEEPLES (PolyGram) GUNS 'N' ROSES (Geffen) REO (Epic)

"she used to look good to me... but now i find her..."

"...simply irresistible."

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Produced by Robert Polmer for Remlop Co., Inc. Dovid Harper Management LTD. The EMI-Manhattan Committment. R

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FLASHMAKERS WINNER! BREAKOUTS WINNER! WILDCARD 5/30 HITS TOP FIFTY SINGLES! 12* BB BLACK LPS!

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Z9 5	add	WDJX	deb	27	WPGC	8-6	B96	14-10	🚺 KIIS 🧧	29-25
WCZY	add	KOY	deb	29	KMEL	8-6	HOT97	16-11	WGTZ	32-25
KSAQ	add	WKZL	deb	33	WWPR	8-7	KTFM	19-13	Z94	29-26
K98	add	WLOL	deb	37	Z93	11-7	KITY	19-15	BJ105	30-26
KCPX	add	KTUX	deb	37	WNNK	11-7	KRBE 🖉	24-19	KCAQ	31-26
WBCY	add	1 201			Z102	15-8	WKSI	25-19	KKRZ	32-27
WRVQ	add	PWR99	1-1		WHYT	10-9	¥95	24-21	WTIC	34-29
WTLQ	add	WCKZ	1-1		WXKS	9-9	WAVA	26-21	92X	35-32
G105	add	HOT103	3-3		WFLY	11-9	PWR106	27-23	WRCK	37-34
WPST	add	Z100	5-4		KMGX	12-9	FM102	29-24	22-0	

PLUS 16 MORE ADDS!

Hits Exclusive: Marlin Perkins Alive & Living In New Jersey

HITS

FRONT PAGE

AEROSMITH Third Smash In A Row



June 20, 1988 Volume 2 Issue 95

\$5.00

Top 40 Is The Latest Member Of The Tracy Chapman Fan Club TRACY EXPLODES!

A&M's LA Convention

A&M, the little boutique label which grew into a major, is bringing in all the troops from the U.S. to gather at the home office in Hollywood for three days (June 16, 17, 18) of meetings, presentation, and showcases.

"We're really looking to concentrate on the creativity and the passion of the music we're involved in," said A&M's indefatigable Sr VP of Promotion **Charlie Minor** who added, "Have line 3 hold, tell Line 4 I'll call back and put lines 6 and 8 to my other phone.

"When you've been together as long as the people at A&M have, you know the basics," Minor continued. "What we always have to remind ourselves is how lucky we are to be in a business which is built around more than service and delivery — to reset and reinforce our goals."

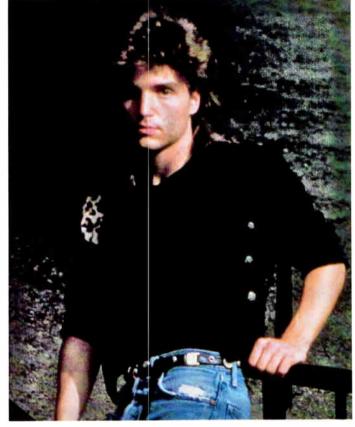
Before you go Charlie, will you say it?

"Say what?" asked Minor.

You know what we mean, Charlie.

"Oh all right — Hey Bud, good to see ya. You're looking great, how's the kids? Let's get together. I'll call you, we'll have dinner!"

Thanks Charlie.



It's been quite a year for EMI-Manhattan's Richard Marx who has returned to the Top 50 Singles Chart yet again with "Hold On To The Nights". The entire EMI-Manhattan team has reason to celebrate the success of an artist who's going to be around for a while to come. He also has very nice hair. (Ed Note: Clothes from the Marlin Perkins line at Sears.)

Coke Plant

Add singer Robert Plant to the list of rock star shills. The ex-Led Zep lemonsqueezer will do a 60-second TV spot for Coca-Cola to tie in with the next single from his "Now and Zen" LP, "Tall Cool One." Can **Iggy Pop** be far behind for Pepsi? She has been heralded by the press as the best new artist of the year. She has a debut album which is continuing to skyrocket at retail and she has captured a firm hold on playlists of three different radio formats. Now a fourth format has fallen into place for Elektra's **Tracy Chapman**. Top 40 has come on board.

"I think Top 40 just needed to see all the elements come together," said Elektra's Sr VP of Promotion **Brad Hunt**. "Album Rock, Pop Adult and Post Modern radio embraced her, the New Age format embraced her, all the video outlets embraced her.

"There is always a certain amount of disbelief when something is this big at retail," Hunt continued. "And just like anything else, Top 40 needed to see the trend continue. The one thing that you can never hype is a trend."

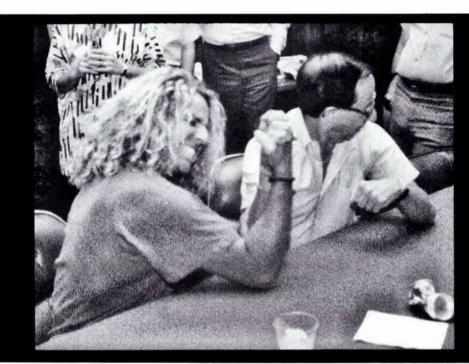
And the numbers at retail hardly suggest hype: #1 Rose Records, #1 Harvard Coop, #1 Tower Sunset, #1 Tower NYC, #1 Plastic Fantastic, #2 Norwalk Records, #2 Peaches and on and on and on.

Among the Top 40's seeing the light at the end of the cash register are WMMS, KKRZ, WXKS, WTIC, Y95, KRBE, KITS, KKBQ and many others.

So, all of a sudden, Elektra continued on page 14

HITS





Henry's Over The Top

7

That's WEA President Henry "Rambo" Droz (right) settling a point with Van Halen's Sammy Hagar during a listening party at WEA's home office in Burbank. After soundly whipping the rocker, Henry jumped on the table, beat his chest, flexed his biceps and bellowed the immortal words: "I'd like a Diet Coke with a tiny tad of ice and just an eetsie beetsie twist of lime." (Ed Note: Thanks Skid!)

AC/DC Fans Grounded

Seventy-three fans were busted at an AC/DC concert (with special guest star Marlin Perkins) at the Dane County Coliseum in Madison, WI, last week. Charges ranged from illegal drug and alcohol use to possession of marijuana and cocaine. Offenders faced fines of \$67 for drinking, \$139 for the drugs and loss of AC/DC listening privileges for a month.



We've been telling vou about the power of this record for some time. Album sales have past the gold level and reached #17 nationally. Giant adds at WMMS, KKRZ, FM102, KATD, B100, WTIC, WNVZ KKRZ, and more combine with hot moves at KITS 10-6, WBCY 27-19, Z104 27-15 and 25-19 94Q. Rolling Stone dubs her the Best New Artist of 1988, we agree! Ready to go!

Boston Bucks

A N.Y. Federal Court judge has cleared the way for **Bos**ton to receive \$3 million in royalties that have been tied up from their first two albums since 1983, when leader **Tom Scholz** began a legal battle with former record company, CBS. The judge granted Scholz' motion for the royalities, but denied his application for sanctions against the label.

Savannah Night



That's Brutus "The Barber" Beefcake putting the squeeze on Z102 Savannah GM Jerry Rogers (1) and PD Brady McGraw (r). Said Jerry, "You know Beefcake, there's something about a man in spandex that does something to me. Wanna fly this scene, and go play the home version of Marlin Perkins' Wild Kingdom?'" (Ed Note: God, we hate us for writing this garbage!)

Knock Knock

Who's there? The Doors. Who? Not the Who, the Doors' six Elektra studio LP's, digitally remastered by producer Paul Rothschild and Bruce Botnik for release this summer on CD, cassette and disc. To mark the event, MTV will broadcast the hit video, "The Doors Live At Hollywood Bowl," with a national radio simulcast on June 22.

MCA Imagines

One day, MCA and Donald Trump will own everything, now isn't that a comforting thought? Latest acquisition for the Universal City bargain-hunters is 20% of Ron Howard's Imagine Films, worth \$10 million. Have they seen "Willow" yet? HITS



Go-Go Pig

Belinda Carlisle's snooty Beverly Hills neighbors have forced her to get rid of her pet pig (aptly named Marlin Perkins), complaining it was getting too big!! A judge ruled that she must either move it to Michael Jackson's Encino compound or take it to her aerobics classes.

More Hype For The A&M Confab



This is our kinda picture. First, the people in it weren't identified in the press release, so we didn't have to write their titles and use valuable time that we could have spent watching "Wild Kingdom, Starring Marlin Perkins." And second, it's from A&M, and they're having a convention this week, and we want to kiss their butts in our standard weasley manner. So here they are, the folks from A&M with hot band Soul Asylum following a recent show at the Roxy in L.A. You ID the people you know, keeping a keen eye peeled for Marlin Perkins, who is still alive. God bless you.

Lita Gets Gold



Dreamland/RCA's beautiful Lita Ford is presented with a gold record for her self-titled RCA/Dreamland debut. Pictured (l-r): Mike "Marlin" Becce, RCA Director of National Promotion; RCA President Bob Buziak; Lita Ford; Q105 Tampa PD Randy Kabrich and RCA VP of National Promotion Butch Waugh. Moments later Randy turned to Butch and uttered the immortal words: "Geez Butch, I know this is a festive occasion, but will you please take your hand off my left buttock." (Photo: Marlin Perkins)

Censuring The Censors

WB publicity god **Bob** Merlis and '92 Democratic presidential candidate **Danny** Goldberg are co-chairing a symposium on censorship at the Roosevelt Hotel in Hollywood on June 21. The confab is dubbed, "Blacklists, Graylists and Playlists: Repression and the American Entertainment Industry," and is being sponsored by People For the American Way, the ACLU and Morton Downey, Jr. No commies will be admitted (Just kidding, Bob).

Two Ways Of Approaching A Photo Opportunity



You know (maybe you don't know), there are two ways of approaching photo opportunities. The folks on the right, MCA's **Spyro Gyra** took time out from a beautiful New York spring afternoon to have some sweet, innocent, harmless fun with the Beatles' "Abbey Road" concept. The folks on the left, EMI-



Manhattan's Red Hot Chili Peppers (along with their Mariin Perkins) are making a complete mockery out of the now sacred scene. After careful examination of the two photos, we have no other choice than to describe these two shots as "Great Taste/-Less Filling." Think about it.







Magic	Johnson	is	god,
Magic	Johnson	is	god,
Magic	Johnson	is	god,
Magic	Johnson	is	god,
Magic	Johnson	is	god,
Magic	Johnson	is	god,
Magic	Johnson is	god	. Oh
yeah,	that's Morris	Da	y on
the left	- Distance of the		

David Bowie will join forces with the Montreal dance group, LA LA LA Human Steps for a unique, sevenminute performance at London's Dominion Theater on July 1, his first live appearance since last year's "Glass Spider Tour" ended in November. The presentation benefits the world-renowned Institute of Contemporary Art, marking its 40th anniversary. The series, "Intruders at the Palace" will also feature David Byrne with the "Les Miserables" Brass Band, the Kronos Quartet and of course, Marlin Perkins.

Run's Day

June 14th has been declared Run-DMC Day in LA county, to thank the rap group for their anti-gang work in the area. The three hip-hopsters will kick off LA Family Helpline's "Ceasefire for Life," which centers on drug rehabilitation, job training and education to help

Ziggy Dances Momentary Lapse Of Marlin



CBS President Tommy Mottola presents the folks from Pink Floyd with a Platinum plaque representing sales of over 2 million. Pictured (l-r): Pink Floyd manager Steve O'Rourke; Pink Floyd's Nick Mason; Tommy Mottola; and Pink Floyd's David Gilmour and Richard Wright. Said Gilmour: "My only regret is that Marlin Perkins couldn't be with us to share this very special moment."

kids quit gangs. There'll also be sessions on dissin', wearing Adidas without laces and boasting. Local radio outlet **KDAY** will instruct listeners on how to sign up for some 800 jobs being made available through city and state organizations.

Billy & Brunette

1



That's Elektra's hot, young socially conscious star-to-be Billy Bragg with the label's National Sales Coordinator Suki Sir as Billy is forced to hold up a magazine he feels has absolutely no sociopolitical relevance or value. Said the always socially conscious, altruistic Bragg: "I don't mind putting my arm around you, Suki, but I'd much rather be locked in a passionate bearhug with Lewis Ostrover." (Ed Note: Yes, it's another of those stupid inside jokes that make you hate this magazine).

HITS June 20, 1988

Another A&M Photo



Sure, we're running another A&M photo in honor of their convention — hell, it was the only way we could get invited to the cocktail parties. Sprinkled among the members of hot new band Big Pig are A&M President Gil Friesen, Sr VP of East Coast Operations Michael "I Really Do Look Like Marlin Perkins" Leon and VP of A&R Steve Ralbovsky. There isn't a person in this shot who's glad it's in this rag.

Marlin Does Liberace

The producer of "Lee!," a TV movie about Liberace says her film will reveal the late entertainer had relationships with women as well as men. Casting is underway for an actor to play the King of the Candlelabra. Producer Linda Yellen obtained the rights from the star's business manager of 38 years, Seymour Heller. No word yet on who'll play estate administrator Joel Strote though Marlin Perkins has emerged as a prime candidate.

THE FOLLOW UP SINGLE TO THEIR DEBUT SMASH FROM THEIR PLATINUM PLUS LP "PRIDE"





HITS



Rodriguez Sr. VP At CBS

Ruben Rodriguez has been promoted to the post of Senior Vice President, Black Music, Columbia Records. He will oversee all phases of marketing for Black Music including promotion, publicity, product management, artist development and sales.

According to CBS Records



Ruben Rodriguez — The new CBS continues to take shape.

Division President Tommy Mottola to whom Rodriguez reports: "Columbia's success in the black music field under Ruben's direction has been nothing short of spectacular. This reorganization of our black music activities on the Columbia label will allow Ruben to expand his scope, and enable us to better coordinate all aspects of this music."

Rodriguez told *Hits*: "I'm thrilled to assume this postion with the #1 black label in the business — bar none. The commitment that Tommy Mottola and the entire CBS team has displayed toward black music leaves no doubt in my mind that we will continue to be the leader. This is only the beginning."

Rodriquez concluded: "When is this coming out in *Billboard*?"

Forever Young

Neil Young played guitar in Bob Dylan's band for the legend's show at the Concord Pavilion outside San Francisco last week, the first of

continued from page 9

Tracy Explodes

finds itself with a young black folk singer with a multi-format single, a gold album, and a solid spot in the hearts of the always-temperamental press.

"The bottom line is Tracy Chapman herself," Hunt concluded. "Put her and her guitar one-on-one with 70,000 people, as evidenced last week at 'Freedomfest' and it's magic. She's the goods."

his current U.S. tour. G. E. Smith plays guitar and singer/songwriter Marshall Crenshaw's on bass for Zimmy's road band.

Coopered

German authorities laid down the law on splatter king Alice Cooper recently, ordering it verboten for the gorerocker to "dismember or attack any dolls, chop a female mannequin's legs with an ax or disembowel a pregnant woman and remove babies from within her." No word was given about Alice's boa constrictor. The Germans were apparently tipped off to the show by a blind British politician who read about it in his local newspaper.

A rundown of executives on the move.



Altshul Shelton

Before we start this week's column, we gotta relay a few quick words in code: Ghtryroib thgfute huytgydo fityehoe tooiutyero - thank you (Ed Note: Basically the reason this column sucks so bad is that we're attempting to do it without the help of amphetamines)..... At WB, David Altshul is promoted to the post of Senior Vice President of Business and Legal Affairs. He has been with the label for eight years..... Also at WB, Gene Shelton is named Publicity Director for WB Records. He was most recently at Orchid Communications. He is happy Lisa Rothblum has been appointed Sr Vice President, Legal Affairs and General Counsel for PolyGram Records. She has been with the label since 1982..... Del Williams has been named Los Angeles Promotion Marketing Manager for Elektra. Do you think they could have gotten any closer to his face to take this photo?..... Marc Kirkeby is appointed Director, Creative Services for CBS Records, reporting to VP, Press and Public Affairs Robert



Kirkeby





Rothblum

Williams

Altshuler. Marc is a cleanliving, decent, honest individual who makes us all damn proud to be Americans..... Lee Fehr has been named Manager, National Video Promotion at Capitol Records. He hates us..... Juh Mhoon is the new National Director of Gospel Music for A&M. Mhoon served as the label's Midwest Regional R&B Promotion Director for the past four years..... At IRS, Gerald Smith is promoted to Marketing Coordinator. He was most recently at FBI And Hits Features Editor Roy Trakin is once again promoted to absolutely nothing — though we do appreciate his efforts on behalf of every publication and video outlet that accepts freelance material. For these people, we say God Bless You, Roy. (Ed Note: Once again, we've made a mockery of what is traditionally the most straight, professional section of a trade magazine — Why are we still in business? Why are we still alive? Why do we continue to have sexual fanabout Marlin tasies Perkins?)





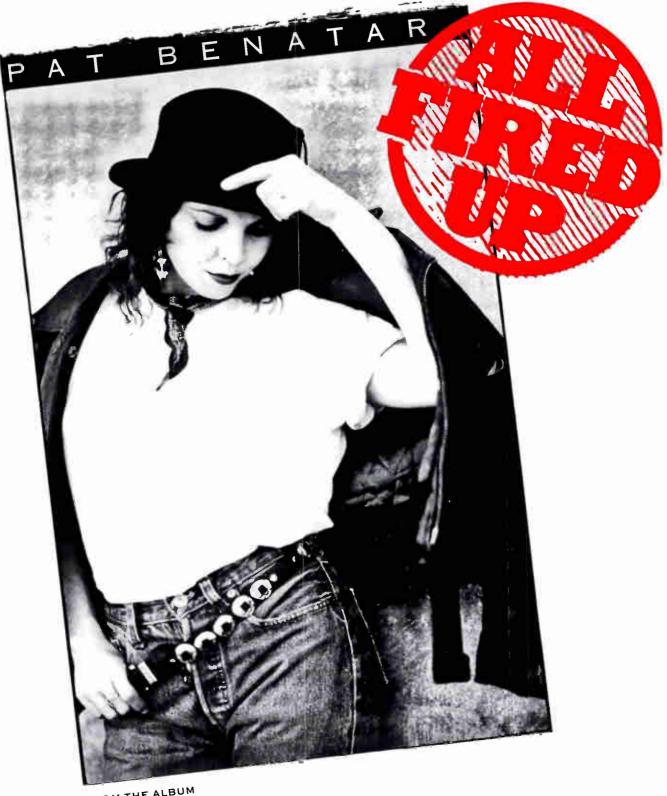
Fehr

Mhoon

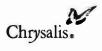
Trakin

HITS June 20, 1988

14



FROM THE ALBUM "WIDE AWAKE IN DREAMLAND" (OV 41628)



·	<u>.</u>	
9		

AVERAGE AGRESSIVES REQUESTS MOVE (4 or more) (1 to 10) 3.83 13

Z93

KTUX

KKYK

WPGC

KKFR

Q105

KROY



27

28 29 29

29

deb

deb

deb

deb

deb



FLASH	MAKE	C T	ME	R	
DEBUT	43 HIT	S TO	P FIF	TY SI	NGLES!

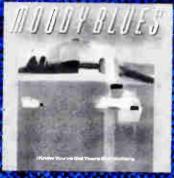
ONE OF THE MOST ADDED!

the twist

									KITY		
	KKBQ	add	B104	add	WRVQ	add	WNNK	add	PWR99	39-21	
Ċ,	KRBE	le add	Q106	add	WFLY	add	WOKI	add	WQUE	28-21	
Ľ,	Y100	add	B 97	add	WKZL	add	Z104	add	027	32-27	
	KMEL	add	WGH-F	M add	WTLQ	add	KF95	add	CIRE	04.07	
3	WLOL	add	K98	add	K92	add	WNYZ	add	G105	34-27	-
8	KKRZ	add	KCPX	add	KSND	add	WRCK	add	HOTIUS	37-34	4
8	KZZP	add	KJ103	add	WAPE	add	47. A.	100	KPLZ	40-36	
1						Contraction of the				States and states	

PLUS 24 MORE ADDS

Moody Blues



IIIII know you're out there same where

MULTI-FORMAT HIT! 23* R&R A/C! 4-2* R&R ALBUM TRACKS!

KEGL	add	Z94	deb 33	24
WDTX	add	WMMS		
WEGX 🖑	add	KSND	deb 40 🐄	
B100	add	- A - A - A - A - A - A - A - A - A - A	N	
WKSS	add		23-18	
K98	add	WKDD	23-19	
WROQ	add	WGH-FN	126-20	
KZZU 💦	add	WKTI	25-22	8
Z104	add	PRO-FM	31-25	5
KKRC	add	КСРХ	34-30	5
WFXX WHSL	add	Q100	40-34	9
WISL	add add	WERZ		
Q101	add i	WNNK	38-35	5
				1

Dan Reed Network



get to you

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KJ103 WPFM			BF
19 Stores	the party		W
KKRZ		33	KS
KXYQ KPLZ	23-19	8.	KX
RPL2	· 28-25		WZ

REAKING AT: KSND KZZU I-FM 0 **KF**95 106 KIYS

Nia Peeples



trouble

341* BB DANCE SINGLES

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ł	Z94	add	KIIS	deb	28.	WCKZ	8-8 40	PWR106	KKFR
	KSAQ	add	KKBQ	deb	33	FM102	15-10	HOT103	KOY
1	WBCY	add	KWSS	deb	35	WCZY	30-25	WXKS	KATD
ł	Q104	add			1.200	KRBE	31-28	WPGC	HOT97
ł	WZKX	add	KCAQ	401		KWOD	32-28	KUBE	WTIC
ħ	WCGQ	add	PWR106	7-5	14 <u>8</u> 7	B 96	33-29	KZZP	KITY
Ŀ.	KFQX	add	HOT97	6-5		WFLY	35-31	PRO-FM	50
	CKOI	add	KMGX	7-5		KF95	40-36	Z93	
1	KWNZ	add	PWR99	7-6				Q1066 38	

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little walter

40-37 HITS TOP FIFTY SINGLES!

G	WKSS	bhe	KOKO	dab 28	KITY	17 19	V770	75 04	
1	the Part Department of the								5
3	BJ105		Z95	deb 30	FM102	20-17	KROY	29-23	
e,	WDJX	add	100	38 C			HOT97		
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Ę	WOMP	add	230		Z102	23-19	PWR106	35-32	
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	WANS					00-20		40-52	
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AVERAGE AGRESSIVES TOP TOP MOVE (4 or more) 10 5 3.38 37 46 28

	AGRESSIVES (4 or more)						
3.38	37	46	28	10	10	9	

pour some sugar on me

16-14 HITS TOP FIFTY SINGLES! 8-4 HITS TOP FIFTY ALBUMS! 16*-9* R&R!

KIIS	add
KUBE	add
WKTI .	add
KWOD	add
KITY	add

TOP 40 MONSTER HEADED #1!

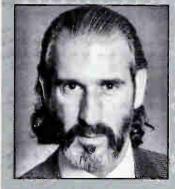


NEAR TRUTHS

By I. B. Bad, Los Angeles

The MTV Programming job has been officially filled by Arista VP of Artist Development Abbey Konowitch. He'll take the gig in late July. Meanwhile, the search for his successor is on..... Major rift developing between two incredibly powerful attorneys one in the East, one in the West. Is client raiding about to commence?..... Despite a plethora of rumors in other publications, Ray Anderson is not going to a high level post at Atco. Don't rule out other destinations though..... Tons of label Promo heavies getting ready to converge on Washington D.C. for the Annual Bobby Poe Convention long known as the industry's best party..... Many promoters who hold closed circuit broadcast rights in various states to the Mike Tyson/Michael Spinks bout, which is reportedly doing very poor business, are also sweating about being involved in a series of not-solucrative huge outdoor concert dates. Is there major financial trouble ahead for these entrepreneurs?..... Lot's of talk about Eurythmics signing a new deal with Sire or CBS, despite current contractual obligations to Nip-

L.A. Weekend



A&M's Michael Leon — Very happy he ain't in this column.

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per..... Elton John, Richard Palmese, Steve Meyer and Harold Sulman on a chartered plane criss-crossing the country playing the new album for radio and retail..... Prince starts his European tour in July with U.S. dates planned for the Fall..... John Brodey is rumored to have a lock on the new Polydor Sr Vp of Promotion spot. We expect official word any minute now E/P/A's Polly Anthony will be Big Apple bound as she assumes the VP of Top 40 Promotion slot at the label. Meanwhile Jack Isquith will be taking the reigns as National Director Album Promotion, also in New York..... After scoring massive reviews for his discovery of Tracy Chapman, young Brian Koppelman will officially join the Elektra A&R ranks. Given the massive name Brian has made for himself, some industryites are actually predicting some success for his father..... And speaking of A&R, there are still a lot of A&R spots out there. Are you interested? One of the names being tossed about as a prime candidate is Triad's Marc Geiger What label executive can look at the singles chart and see his old act battling his new act for the #1 position?..... Freddie De-Mann and Corey Hart have parted ways after a short affiliation..... Larry Yasgar looks like he's scored with his first project from the newly formed A&M distributed Vendetta Records. Denise Lopez is causing a stir out there Names in the rumor mill this week: Debbie Lipetz, Billy Smith, Bob Garland, Jerry Blair, Mark Kargol and Jan Teifeld and the beat goes on.



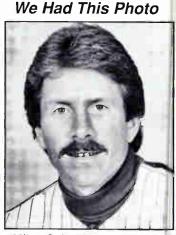
TALKIN' BASEBALL

Now that the NBA season is coming to its expected close, all eyes are turning to what looks like a very interesting baseball season. New York fans are praying for the return of the heralded Subway Series, fans in the San Francisco area are similarly anticipating a commuter series by the Bay, and in the Midwest, optimists are looking for another KC/St. Louis matchup. So, here are our predictions and commentary on the early trends and betting favorites:

NL EAST: The Mets have been faltering slightly in recent days

but not to worry. They are by far the class of the division and probably the "whole ball of wax." The Cubs and Pirates are building positively with a nucleus of strong young talent, but they are both at least a year away. Much credit should go to the Cardinals on quickly rebuilding their team with the help of the Brunansky for Herr trade, which rates as the steal of the year. They should finish second, but we just don't see it as a close second. METS IN A RUNAWAY.

NL WEST: There's not a lot of talent in this division which



7

Mike Schmidt — Not mentioned in this column.....

makes us look for a four-way struggle between the **Dodgers**, **Astros**, **Giants** and **Reds**. LA has the early lead, but the air is starting to come out of their balloon. The Reds started slowly, but should come back strong. The Astros have **Mike Scott**. who is just too great to believe. And, as for the Giants, they should have run away but continue to struggle. We're taking the longshot here, and expect to be abused if we are wrong. *REDS OVER GIANTS IN A CLOSE ONE*.

AL EAST: We always pick with our hearts in this talented division. That's right, we just love those Yankee pinstripes even with Steinbrenner in control. Billy Martin's always fun to watch and the addition of Jack Clark will help when the going gets tough. Toronto is way behind, but we think they'll come back. There's just too much talent there for them to finish fourth. The Indians are a good ballclub, but not good enough. The Tigers and Sparky are making a great showing, but will miss Gibson in the stretch. YANKS OVER TORONTO BY ABOUT FIVE GAMES.

AL WEST: This division is a lot stronger than people think. The A's are loaded and could take it all, thanks to the additions of Welch and Parker. If they falter due to injuries, both Minnesota and Kansas City have the talent to win it. The Twins started slowly, but are making a strong move now and have some great young talent. As for the Royals, we always think that they can win the division. George Brett is sensational, their young players have great talent (Jackson & Seitzer, especially), and the addition of Bill Buckner is helping. But, the A's will have to lose this one, and we don't think they will. ATHLETICS OVER. TWINS OR ROYALS BY AT LEAST SEVEN.



LETTERS

Arena What?

Dear Dennis:

I seem to have become something of a mainstay in the "Rumor Mill." Are we talking about a possible new record for mentions here? Needless to say, I certainly appreciate the attention and feel that that kind of publicity merits a special thank you. Knowing how fond you are of tickets to premier sporting events, I'm sure you'll covet the enclosed ducats to the next L. A. Cobras/N. Y. Knights game. That's right, it's Arena Football at its finest.

> Have fun, John Brodey VP, Album Promotion PolyGram Records

Dennis replies: Sorry John, but the "Rumor Mill" record belongs to Charlie "Whatever happened to?" D'Atri, who is now a Hungarian-speaking field-goal kicker for the Cobras. And the least we expect in return are front-row seats for the Four-Wheel-Drive Tractor Pull Championships in Pacoima.

Dear Lenny:

I absolutely love the *Hits* Post-Modern CD— a great idea to introduce some terrific new bands. Thanks again for taking time to get together for lunch. Next time, I'll make the drive to Sherman Oaks. It was really great seeing you— I'll be in touch.

> Sincerely, Michael Leon VP, E.C. Operations A&M Records

Debra Murphree replies: No problem, Mike, 'cept I've enclosed my receipt for the bus ticket to West Covina. I still can't understand why you made us have our little tête a tête at Motel 6 with the shades down and the lights on. That can't be the only establishment where the beds have "Magic Fingers" and they get the "Swaggart Channel" in stereo.

Dear Dennis & Lenny: Thanks for your friendship,

enthusiasm and support! It is deeply appreciated by all of us. Onward!, Sam Kaiser Sr. VP, Promotion

Uni Records

Dennis & Lenny reply: Thank you for the kind words, Sam, but John Brodey offered us Arena Football tickets. We're still waiting for our "Wet Wet Wet"-nap moist towelettes, tho.

Dear Sirs:

You recently ran a photo of David Lee Roth, Kid Leo and me, referring to me as a "WMMS Honcho." Well, that sure surprised me, so I pulled out my handy official WMMS organizational flow chart. Turns out, I am definitely not listed anywhere... not even under "WMMS Indentured Servants" or "WMMS Inter-office Scum." In the future, could you please refer to me by the new title I "Dia, just gave myself— WMMS Hero the of Republic"?

Sincerely yours, Dia WMMS Hero of the Republic

Sirs Reply: What do you want us to do, Dia, recall every copy of the offending issue and make the change by hand? That would strain our already pitifully overworked and underpaid staff, forcing them to skimp in other areas...like photo captions and copy-checking. Making it impossible for us to research if Cleveland is a republic and if you are, in fact, a hero. Both of which we sincerely doubt.

FAR TRUTHS

By Danny Fields, New York

It's not just any old party that can get Atlantic's Ahmet Ertegun and Perry Cooper flying down to New Orleans for the night, but the one that promoter Don Fox threw for Robert Plant was something special. Celebrating Plant's sold-out show at the Uno Lakefront Arena, Fox took over the legendary Old Absinthe Bar on Bourbon Street, and lots of firewater flowed as a sensational lineup of local greats took to the bandstand for a song or two or maybe more. Among the entertainers were such giants as Tommy Ridgeley and the Untouchables, Danny Spellman, Snooks Egan, Earl King, and Ernie K-Doe, and there's no one who can say for sure when the party finally ended Some fly out, and some fly in, and in the latter category last week was WB giant Bob Merlis, who came to Gotham to actually emcee the sensational two shows that the Dynatones put on at the Bottom Line. Bob did a splendid job of introducing the very hot Bay Area group to the media-mobbed throng, which actually included Italian wizard video Soupy Piedmonte. Among the company powers on hand were Liz Rosenberg, Michael Hill and Karen Moss, who made sure that the group had an ample supply of cheesecake from Sarge's. Another outbound story involves Capitol's Vivian Piazza and Frank Murray, who hopped down to Miami Beach for a special party and show by Sequel, which is, as you know, Angle and Maria. A private party was planned for radio aristocrats, followed by a performance for the in-crowd, gathered there by Miami promo genius, Jeff Shane. Disastrously, the artists' limo broke down on horrendous I-95, and they arrived only for the last fifteen minutes of the swell bash. Not so disastrously, the club was by then ready to open



Robert Plant-reason to party

for the public, so hundreds of real people, as well as the broadcasting elite, got to see Sequel do their incredible thing It was one of those weeks when it was hard to find anything happening here, so let's head north this time, to Toronto with Epic's Lisa Markowitz, John Doelp and Steve Backer, for the occasion of the very "epic" video shoot for "There's A Hole In My Heart All The Way To China," the first single from Cyndi Lauper's as-yet-untitled new alburn, due out at the end of August. Directed by the brilliant Edd Griles, who did Cyndi's first three history-making clips, this one features a cast of 75, and cameo performances by the star's mom, Catrine Dominique, and her aunt, Marguerite Dominique..... And there's one final exodus to report on, and that was the fearsome journey across the Hudson in a fleet of stretches by the A&M's, the better to catch OMD's earthshaking show at the Brendan Byrne Arena in glorious NJ. Wayne Isaak, Lauren Zelisko, Michael Krumper, Chuck Bliziotis, John McHugh, Scott Yeckes and Patrick O'Connor made that big journey 'cross the river, and the publicity people took the boys to the ultra-chic Canal Street Bar for dinner the next night to show appreciation for work well done, and lots more.





ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
STEVE WINWOOD	5.30	76	1	0	8	10.0	5
CONTOURS	4.97	22	12	9	9	10	-
RICHARD MARX	4.27	50	14	6	8	7	7
WILL-TO-POWER	4.15	10	1	1	7	·	-
TT D'ARBY	4.13	50	4	1	7	9	6
MIAMI SOUND MACHINE	3.87	38	0	0	6	9	3
FAT BOYS	3.83	13	0	0	10	1 -	2
ERIC CARMEN	3.52	41	4	0	8	-	6
SADE	3.41	38	6	1	2	10	7
TRACY CHAPMAN	3.39	7	3	1	7	9	4
DEF LEPPARD	3.38	37	46	28	10	10	9
CHICAGO	3.38	37	1	1	8	-	3
INXS	3.21	44	26	7	5	9	9
BREATHE	3.13	35	17	11	8		7
CHEAP TRICK	3.12	44	72	34	9	10	8
JAZZY JEFF	2.95	24	22	13	10	8	8
DENISE LOPEZ	2.64	6	1	0	5	-	-
AEROSMITH	2.64	12	1	0	7	7	3
BILLY OCEAN	2.62	23	1	1	2	6	2
JANE WIEDLIN	2.55	27	5	1	5	2	6
ROD STEWART	2.52	21	10	4	4	7	8
SCRITTI POLITTI	2.47	4	0	0	3	-	
CLIMIE FISHER	2.47	14	3	1	3	3	5
HENRY LEE SUMMER	2.43	9	0	0	2	3	-
ROBERT PLANT	2.31	11	9	3	7	9	8
NEW KIDS ON THE BLCK	2.29	2	0	0	8		-
TEDDY PENDERGRASS	2.15	7	3	3	3	6	3
TONY TERRY	2.07	4	1	0	3	1	2
			n		A	л	100

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.







Singles that have experienced a tremendous initial response at radio and/or retail.

Last week's Wildcard pick, **The Contours**, is exploding with major market airplay, huge phones and solid moves. Next up are **Johnny Kemp** - now selling lots of singles and pulling big requests, **The Fat Boys** which is already lighting up the lines everywhere while quickly closing and **Climie Fisher** - gaining with major market support and solid moves.

THE CONTOURS DO YOU MOTOWN

Singles: 40* Albums: 8* Avg Move: 4.97 Aggrssv: 22 Last week's Wildcard pick scores with another huge week at radio. Second week action includes KKBQ, KRBE, WCZY, Q107, KUBE, B94, WMMS, WLOL, WKBQ, KDWB, KMEL, KKRZ, KCPW, Q106, Y108, 92X, KITY, K98, WAPI, WMJQ, 98PXY, WDJX, WGTZ, KZOU, KCPX, K92, KQKQ, KZZU, KF95, WNYZ and WRCK. Early jumps at WAVA 9-7, Y100 16-5, KWSS 7-2, KATD 7-3, Q105 6-4, WNVZ 21-10. BJ105 4-2, KKYK 12-3, G105 21-8, Z100 21-15, B96 32-28. WRVQ 21-13, WKRZ 31-24, WKZL 25-18 and WKSI 40-34. Breaking big at KIIS, WHYT, HOT105, KPLZ, B97, B100, B104. WZPL and too many more to mention. From the "More Dirty Dancing" soundtrack.

JOHNNY KEMP PAID COLUMBIA

Singles: 21* Albums: -

Closing quickly and continuing to pull solid requests. New believers include **Z95**, WCZY, KSAQ, K98, WBCY, KCPX, WRVQ, WTLQ, G105 and WPST. Hot moves: 5-4 Z100, 8-7 WWPR, 14-10 B96, 8-6 WPGC, 10-9 WHYT, 11-7 Z93, 8-6 KMEL, 11-9 WFLY, 15-8 Z102, 11-7 WNNK, 12-9 KMGX, 29-25 KIIS, 27-23 PWR106, 24-19 KRBE, 26-21 WAVA, 32-27 KKRZ, 29-24 FM102, 16-11 HOT97, 19-13 KTFM, 34-29 WTIC and 19-15 KITY. Selling lots of singles.

FAT BOYS TWIST TPA/POLYGRAM

Singles: 43* Albums: — Avg Move: 3.83 Aggrssv: 14 Great cover featuring Chubby Checker is exploding in its second week out. Picking up new airplay at KKBQ, KRBE, Y100, KMEL, WLOL, KKRZ, KZZP, Q106, B97, B104, WGH-FM, K98, KJ103, WRVQ, WFLY, WKZL, WTLQ, KCPX, K92, KSND, WAPE, WNNK, WOKI, Z104, KF95, WNYZ, WRCK and too many more to mention. Early gains at PWR99 39-21, KPLZ 40-36, WQUE 28-21, KITY 27-18, 92X 33-27, G105 34-27., KKDA Deb 27, WPGC Deb 29, Z93 Deb 27, KKFR Deb 29, Q105 Deb 29, KROY Deb 29, KATD Deb 34, WCKZ Deb 29, KKYK Deb 28, Y107 Deb 30, Q100 Deb 36, WGTZ Deb 37 and KZOU Deb 39. A major hit in the making!

CLIMIE FISHER CHANGES CAPITOL

Singles: 46* Albums: — Avg Move: 2.47 Aggrssv: 14 Gaining momentum this week with major market support and solid jumps. This week's believers include KEGL, PWR99, KWOD, KCPW, KROY, WGH-FM, KXX106, Y107, KZOU, WKSI, WKZL, WAPE, WNNK and WRCK. Jumps 14-10 WLOL, 10-5 WKTI, 16-10 KIYS, 23-16 WDTX, 25-20 WCZY, 21-17 94Q, 29-24 KDWB, 27-23 KKRZ, 32-28 KSAQ and 40-36 KJ103.

NU SHOOZ SHOULD ATLANTIC

Singles: 36* Albums: -

Generating requests and gaining with solid moves. New action this week at Z94, 98PXY, Y107, WNYZ, K106, WPRR, WZYQ, WBAM, KISR, WKEE and KZIO. Jumps at WPGC 7-4, WAVA 11-10, WUSL 12-6, KKRZ 3-2, KROY 5-1, KWOD 8-7, FM102 2-1, WQUE 4-3, HOT97 7-6, K98 13-10, B93 8-7, KMGX 6-4., PWR106 30-26, WGCI 18-13, KKBQ 17-13 and KOY 28-21.

TONY TONI TONE WALTER WING/PG

Singles: 37* Albums: -

Huge crossover is now a Top 40 favorite with solid requests and jumps leading the way. New airplay this week at WKSS, BJ105, WDJX, WGFM, KTUX, WNNK and many others. Big jumps include 7-4 WGCI, 7-6 Z93, 6-4 KXX106, 23-19 B96, 30-20 KKFR, 25-21 KZZP, 26-18 WQUE, 29-23 KROY, 28-23 HOT97, 17-13 KITY, 30-24 K98, 40-32 WFLY, 39-35 WGTZ and 23-19 Z102.

AEROSMITH RAGDOLL GEFFEN

Singles: 42* Albums: 36 Avg Move: 2.64 Aggrssv: 12 Giant video play, huge requests and major market support are propelling this one through the system. New this week at Z94, WLOL, Q105, WGH-FM, K98, WROQ, WBCY, 98PXY, Y107, WKZL, KCAQ and more. Moving 18-10 KEGL, 22-17 WDTX, 40-36 WCZY, 38-34 KPLZ, 28-22 WMMS, 31-21 WTLQ, 36-31 KCPX, 26-21 KQKQ and 28-24 KZZU. Breaking at KWOD, WAPI, WKSI, Q100, KJ103 and WOKI.

COREY HART SOUL EMIMANH

Singles: 45* Albums: -

First single from the new album is closing quickly and showing up in requests this week. Picking up new support from Q107, KDWB, WKBQ, Q102, Y108, KJ103, WGTZ, WZPL, WTLQ and others. Jumps at PWR99 40-33, KPLZ 39-35, WOKI 35-29, KRBE Deb 39, WLOL Deb 36, WRNO Deb 28, WAPE Deb 30, KF95 Deb 37, WNYZ Deb 39 and WPST Deb 40.



Singles: 48* Albums: 24

Post Modern crossover continues to sell lots of albums and generate solid requests at Top 40. Gaining with new support at WCZY, KOY, K98, WGTZ, WKZL, KSND, KAMZ, KISR and B98. Hot moves for 94Q 9-6, WFLY 5-4, KCAQ 21-10, WOKI 9-7., PRO-FM 23-17, KWOD 27-21, WTLQ 23-18, WERZ 33-28, Z102 25-21 and KF95 35-31. Breaking at KPLZ, KKRZ, B100, WNVZ, WDJX, KCPX, WNYZ and WNNK.

ASHMAKERS WINNER! WILDCARD 6/6! EARPICKS WINNER! 45-40 HITS TOP FIFTY SINGLES! MOST ADDED!

AVERAGE	AGRESSIVES (4 or more)	TOP 10	TOP	REQUESTS (1 to 10)	Lp SALES (1 to 10)	
4.97	22	12	9	9	10	a

KKBQ	add	KILT	auu
KRBE	add	K98	add
	add	WAPI	add
WCZY		98PXY	add
B94	add	and the second se	
WMMS	add	KCPX	add
Q107	add	WDJX	add
KUBE	add	WGTZ	add
and the second sec	add	WMJQ	add
KMEL		KZOU	add
WLOL	add		add
KKRZ	add	K92	
KDWB	add	KMGX	add
WKBQ	add	KQKQ	ado
	add	KZZU	add
Q106		KF95	ad
KCPW	add		ad
Y108	add	WNYZ	-
92X	add	WRCK	
JEA		PLUS	50 M

	14/701	deb	15	NNIN	
add	WZPL		20	Q105	6-4
add	WHYT	deb		Y100	16-5
add	B97	deb	26	WAVA	9-7
add	B100	deb	29		21-8
add	Y107	deb	29	G105	21-10
add	KIIS	deb	30	WNVZ	
	HOT105	deb	30	Z104	16-12
add		deb	30	WRVQ	21-13
add	B104	Gen		Z100	21-15
add			1.1	WKZL	25-18
add	KRQ	1-1	and the	KCAQ	30-20
add	KZZP	2-2	1000	WAPE	24-20
add	KWSS	7-2	23		26-23
add	BJ105	4-2		Z95	31-24
add	KATD	7-3	3 266	WKRZ	
	NA SE	dia di	32	Q100	29-25
add	-			B96	32-28
add		200		KSND	39-29
50 MO	RE ADDS			WKSI	40-34

AVERAGE AGRESSIVES TOP TOP REQUESTS Lp SALES 45 SALES MOVE (4 or more) 10 5 (1 to 10) (1 to 10) (1 to 10)

10

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24

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34-24 HITS TOP FIFTY SINGLES! 31-27 HITS TOP FIFTY ALBUMS! 36*-32* R&R! M

MOST	ACTI	VE!		84	KKYK	5-5	0105		2
PWR10 WXKS WCZY	add add	PWR96 Y100	deb deb	28 28	KQKQ KXX106 WKZL	10-5	Q105 FM102 KRQ B94	21-16 19-16 22-17 26-18	100
HOT10	5 add add	WPGC KKFR	1-1		KCAQ KTFM	9-7 13-8	WTLQ KUBE	24-19 30-21	
WKBQ 92X	add add	WRVQ Z102	5-1 1-1		KMGX KWSS	9-8 13-10	Z100 WAPE	26-23 27-23	
B93 KIKX	add add	KATD	1-1 4-2		KITY WRCK	15-10 14-10	WGTZ HOT97	30-24 40-26	
KTUX KZZU	add add	KZZP WCKZ	15-2 3-3		KIIS WOKI	14-11 17-14	WNYZ	34-30 36-31	
WPST KF95	add add	KRBE	. 3-3 7-4		14/1 11/100	20-15 24-16	WNNK	36-31	٠

PLUS 16 MORE ADDS!

KING

ON YOUR DESK NOW!







"CECILIA" THE NEW SINGLE FROM TIMES TWO







Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

Last week's Wildcard pick, **Guns N' Roses**, is exploding with giant album sales (double platinum!), huge requests and major market airplay. **Tracy Chapman** picks up lots of momentum with requests building, **Nia** **Peeples** continues to make significant gains and **Denise Lopez** is spreading with requests and major markets leading the way. Watch **White Lion** - ready to make big moves.

BLACK/DANCE

NIA PEEPLES TROUBLE POLYGRAM

Big video play and requests are helping. New this week at WWPR, 294, KSAQ, WBCY, KFQX, Q104, WZKX and WCGQ. Jumps at PWR106 7-5, PWR99 7-6, FM102 15-10, HOT97 6-5, KCAQ 4-1, KMGX 7-5., B96 33-29, WCZY 30-25 and KWOD 32-28. Breaking big at KIIS, WHYT, KKBQ and KWSS.

WILL-TO-POWER RAIN EPIC

Singles: — Albums: — Arg More: 4.15 Aggrssv: 10 Major market play and lots of club action are helping to cross this second cut from a hot new act. New at Z100, WAVA, KWSS, KFIV and others. Jumps 12-5 PWR96, 32-27 PWR106, 30-26 HOT103, 26-17 HOT105, 34-19 PWR99, 20-12 HOT97.7, 24-19 WQUE, 34-30 FM102 and 32-28 KCAQ.

DENISE LOPEZ SAYIN' A&M

Singles: — Albums:— Avg Move: 2.64 Aggrssv: 6 Big requests on the West Coast and in the South are propelling this dance single through the Top 40 system. New this week at Z100, B96, KKFR, PRO-FM, WCKZ, WGFM, PWR105 and others. Hot moves at HOT97 17-9, WWPR 30-24, WXKS 29-22, KMEL 16-12, KATD 25-20 and KMGX 26-20. Breaking at KWSS, KTFM, K98 and WFLY.

PAULA ABDUL KNOCKED VIRGIN

Singles: — Albums: — Avg Move: 2.17 Aggrssv: 4 Picking up speed with new support from Y95, WXKS, KRBE, KATD, 92X, WGFM, KIKX, KF95, WJAD. KQIZ and WZKX. Jumps 9-8 KMEL, 37-25 WGCI, 34-29 KWOD, 25-21 HOT97 and 28-22 KMGX.

TEDDY PENDERGRASS JOY ELEKTRA

Singles: — Albums: — Avg Move: 2.15 Aggrssv: 7 Significant gains in the last two weeks. New believers include 293, KMEL, KKRZ, 100KHI and K106. Hot moves at WCKZ 9-5, KRBE 36-32, WQUE 20-14, KITY 31-27, KXX106 27-18, 93Q 36-32 and KMGX 30-26.

SIEDAH GARRETT KISSING REPRISE

Second single from her current album scores with new support at KUBE, KMEL, KITY, KF95, Q104, WQCM, WSSX and KFBQ. Debuting for KMGX in Fresno.

SYSTEM AMERICA ATCO

Theme song from the forthcoming Eddie Murphy movie is making gains with second week action at WXKS, KXX106, K106, WPFM, WHSL, 95XXX, KBIU, KFBQ, KRNQ and more. Moving at B96 34-30, KRBE Deb 38 and B93 Deb 39. Movie released next week.

TONY TERRY FOREVER EPIC

Singles: — Albums: — Avg Move: 2.07 Aggrssv: 4 Exploding at Black/Dance and making early Top 40 gains at KATD, HOT97, KITY, Z102, KBFM and others. Jumps 18-8 PWR99, 23-17 KMEL, 35-30 KMGX, Deb 32 FM102 and Deb 39 KCAQ.

VANESSA WILLIAMS RIGHT POLYGRAM

Singles: — Albums: — Avg Move: 4.00 Aggrssv: 6 Picking up speed with new airplay at HOT103, WPGC, FM102 and others. Big moves include 29-25 HOT97, 40-35 KCAQ, Deb 35 WGCI and Deb 31 KMGX.

BOMB THE BASE BEAT DIS ISLAND Lots of club play and requests are the story here. This week's action includes WPGC, KKFR and KMGX. This is the #1 selling 12" in Britain! New video soon to be released.

ALBUM/ROCK

GUNS N' ROSES SWEET GEFFEN

Singles: — Albums: 9*

Giant album sales and huge video play are forcing this one through the Top 40 system and the phones are exploding. New this week at KRBE, HOT105, KPLZ, WMMS, B97, KATD, WBCY, WGFM, WKSI, KTUX, WOKI, WPST, WSKZ, WRCK and more. Early gains at KEGL 32-18 and WNYZ Deb 40.

JOAN JETT HATE CBS ASSOC.

Video is in heavy rotation and this single is spreading quickly with new support from KEGL, KKRZ, KXYQ, PRO-FM, KJ103, KIKX, KSND, WPST, KKXL, KTMT, WQUT, WPFM, WJMX, WHSL, WKPE, 95XXX, KIXY and KWTX. Already breaking at KROQ, WGH-FM, WOKI and Z104.

JIMMY BARNES TOO MUCH GEFFEN

Top 5 on the Album Radio charts and crossing steadily with new action at WXKS, WERZ, WOKI, KIYS, WPFM, KQIZ, KFBQ and KIXY. Debuting for Y107 in Nashville.

WHITE LION TELL ME ATLANTIC

Singles: — Albums: 31

Programmers have been talking about this one for a while and are ready to see this second single make big moves. Early believers include Y95, WDTX, WRNO, WFMI, WOMP, Q104, WLRS, 95XXX and OK95. One to watch.

POST MODERN

TRACY CHAPMAN FAST CAR ELEKTRA

Singles: — Albums: 17 Avg Move: 3.39 Aggrssv: 7 Huge album sales continue as this single picks up lots of speed this week with both major market support and solid requests. New at WMMS, KKRZ, FM102, KATD, B100, WNVZ, WTIC, B93, KZOU, KTUX, KZZU, WOKI, KF95, WRCK and more. Hot moves at KITS 10-6, WERZ 20-10, KSND 6-5., 94Q 25-19, WBCY 27-19, Z104 27-15 and KIYS 18-14. Wildcard!!

THOMAS DOLBY AIRHEAD EMI/MANH

Crossing steadily from a Top 5 Post Modern base with adds at KATD, KF95, WHSL and others. Jumps 7-4 KITS, 37-34 KXX106 and Deb 38 HOT97.

HITS June 20, 1988

"Straight for the Heart"

Taken from the Columbia Lp: "The Seventh One" 40873

FLASHMAKER!

ASHMA	KER!					KIYS	deb 34
		WPFM	add	KUUB	add	WKTI	29-25
KSND	add	KISR	add	KKMG	add		
WERZ	add	KNAN	add	KYRK	add	BREAK	ING AT:
KAKS	add	OK100	add	KOZE	add	KPLZ	
WQUT	add	WCGQ	add	SLY96	add	KZZU	

Produced by George Massenburg, Bill Payne and Toto





REQUESTS

DJ Jazzy Jeff continues to rule the request lines with many new contenders in the race. Last week's Wildcard pick, **The Contours**, is already a giant on the phones, **The Fat Boys** are making huge gains in their second

JAZZY JEFF PARENTS JIVE/RCA

Former Wildcard pick continues to sell tons of albums and singles and generate giant requests across the country. Hots include KMEL, 98PXY, B93, BJ105, FM96, HOT105, HOT97.7, JET-FM, K106, K98, KBIU, KCAQ, KDON, KFIV, KFRX, KHTR, KRBE, KRNQ, KRQ, KTFM, PWR99, Q104, Q107, WANS, WBAM, WHYT, WIKZ, WJAD, WNVZ, WQCM, WRVQ, WSSX, WTIC, WVBS, WYKS, WZYQ and Z106.

CHEAP TRICK FLAME EPIC

Approaching the top of the charts with strong sales and phone action leading the way. Mentions this week come from WMMS, 95XXX, B98, JETFM, K98, KAMZ, KCPX, KFRX, KKRC, KKXL, KKYK, KLUC, KWTO, PWR92, Q107, WJMX, WKLQ, WLAN, WLRW, WMGZ, WNOK, WNYZ, WPHR, WRQN, WRVQ, WSTO, Z103 and many more.

CONTOURS DO YOU MOTOWN

Last week's Wildcard pick has really kicked in with major market play and huge requests. Hot reports at WLOL, B95, BJ105, KCAQ, KCPX, KEYN, KFRX, KHTR, KKYK, KLUC, KOKZ, KTXY, Q100, WCIL, WIKZ, WKQB, WMGZ, WNVZ, WPHR, WQID, WZYQ and Z106.

RICHARD MARX HOLD EMI/MANH

Ballad is flying up to the top and continuing to pull big phones everywhere. Hot requests for PWR99, 95XXX, JETFM, K98, KAMZ, KCPX, KFRX, KKXL, KLUC, KQCR, Q104, WDTX, WFXX, WJAD, WJMX, WKEE, WKLQ, WOMP, WQID, WQSM, WQUT and others.

FAT BOYS TWIST TPA/POLY

Another hit in the making. Major market support and early phones lead the way. Hots include WPGC, B95, FM96, K106, KC101, KEYN, KOKZ, KWTX, PWR99, Q104, WCGQ, WFMI, WIGY, WJKC, WKQB, WOMP, WQUT, WSSX and Z106.

ERIC CARMEN LOSE ARISTA

Requests have been building each week with a hot video in rotation helping. Reports come from Y108, 98PXY, KAKS, KCPX, KFBQ, KKRC, KNAN, KQCR, KUUB, KYYY, WIGY, WIKZ, WINK, WJMX, WLAP, WLRW, WNYZ, WQCM, WSPT and others. week out and **Tracy Chapman** (one we've been telling you about for weeks) is now showing up with solid requests and continued giant album sales. Watch **Taylor Dayne** and **Ice T.** - both gaining quickly.

1

🖊 🖁 **GUNS N' ROSES** SWEET GEFFEN

Hot rockers continue to sell tons of albums and have the hottest video in the country. Giant early phone action at WMMS, 95XXX, KBFM, KFIV, KFQX, KFRX, KIXY, KKRC, KNOE, KOKZ, KUUB, KWTO, KWTX, OK95, Q104, WBNQ, WOMP, WQSM and WSSX.

JJ FAD SUPERSONIC ATCO

Huge sales and phone action are the story. New video is out and the requests keep pouring in for KRBE, B93, HT105, K106, K98, KBIU, KDON, KIXY, KOKZ, KRNQ, KRQ, WEGX, WHYT, WIGY, WKQB, Z103, Z106 and many others.

🖊 BREATHE HANDS A&M

Making its way up the charts with requests and single sales helping. Hots include PWR99, 98PXY, KBIU, KKRC, KKXL, KLUC, KNOE, KQCR, KWTO, WKEE, WKLQ, WLRW, WPFM, WPHR, WQCM, WSPT and Y108.

STEVE WINWOOD ROLL VIRGIN

Album is out in the streets this week and is ready to explode. Debut single is already a giant on the phones for WMMS, KKRD, KNOE, KQCR, KZZO, WCZY, WDTX, WHSL, WJKC, WLAP, WNVZ, WOMP, WQCM, WQUT, WSPT, WZKX and others.

AEROSMITH RAGDOLL GEFFEN

Video is in heavy rotation and the phones are lighting up everywhere. Big action at WEGX, K106, KEYN, KFBQ, KFQX, KKXL, KNOE, KYYY, OK100, WANS, WCGQ, WDTX, WINK, WKLQ, WQSM and more.

ROBERT PLANT TALL COOL ATLANTIC

Giant crossover is pulling lots of requests at Top 40 including WMMS, KISR, KNAN, OK100, WBNQ, WFMI, WJMX, WKQB, WKSF, WLRS, WPFM, WQID, WQSM and WSPT.

CHICAGO LIVE REPRISE

Ballad and debut single from the new album is closing quickly and generating solid requests this week at WEGX, B98, KC101, KFMW, KNOE, Q104, WFXX, WINK, WJMX, WPHR, WQCM and WQUT.

ALSO GAINING REQUEST MOMENTUM							
TERENCE T. D'ARBY	SIGN	COLUMBIA	ICE T.	COLORS	WB		
MIAMI SOUND MACH.	ONE	EPIC	JOHNNY KEMP	PAID	COLUMBIA		
TRACY CHAPMAN	FAST	ELEKTRA	MIDNIGHT OIL	BEDS	COLUMBIA		

HITS June 20, 1988

WET WET WET





wishing i was lucky

16-10

KO7F

	Z94	add
AP- Could - Could	Y108	add
IN THE MANAGEMENT	KROY	add
	KISR	add
사람 관심 문제를 위해	PWR92	add
STATE OF STREET	KEYJ	add
一些是些国家的	WWFX	add
3	WTHT	add
TANK STREET	WAYS	add
	KWNZ	add
	KRBE	deb 35
Carlotte and	PRO-FM	deb 35
Lat start the second		States and a second

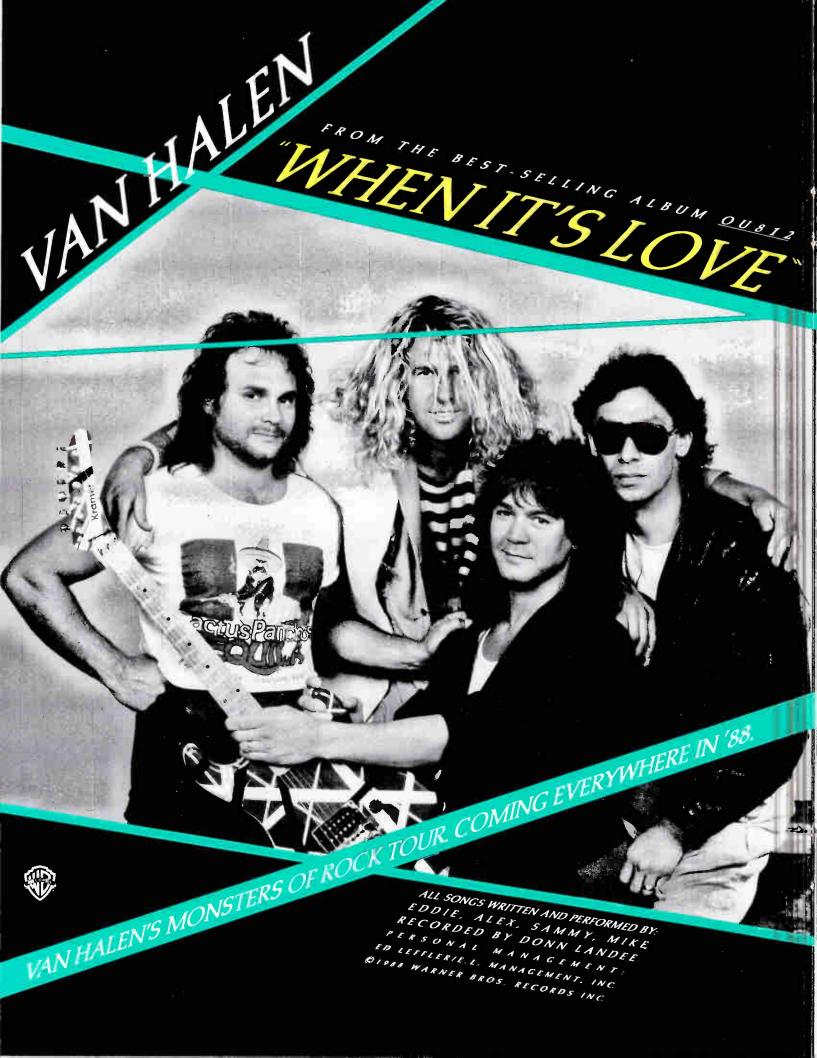
NOLL	10-10
WKBQ	28-25
WPST	37-34
KZZU	39-36
KSND	40-37
BREAKIN	IG AT:
WXKS	
Y95	KZOU
WMMS	Q100
KUBE	WAEB
KPLZ	WKZL
KKRZ	WTLQ
KWSS	KIKX
FM102	WBBQ
WGH-FM	WNNK
KSAQ	WSKZ
KXX106	KF95
WBCY	KIYS
WZPL	WNYZ
10.000	1.00





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BOOM. THERE SHE WAS SCRITTI POLITTI FEATURING ROGER ON VOICE BOX

THE NEW SINGLE FROM THE ALBUM <u>P R O V I S I O N</u>

PRODUCED BY GREEN GARTSIDE AND DAVID GAMSON MANAGEMENT: PARTISAN MANAGEMENT LTD. ©1988 JOUISSANCE (UK) LTD.

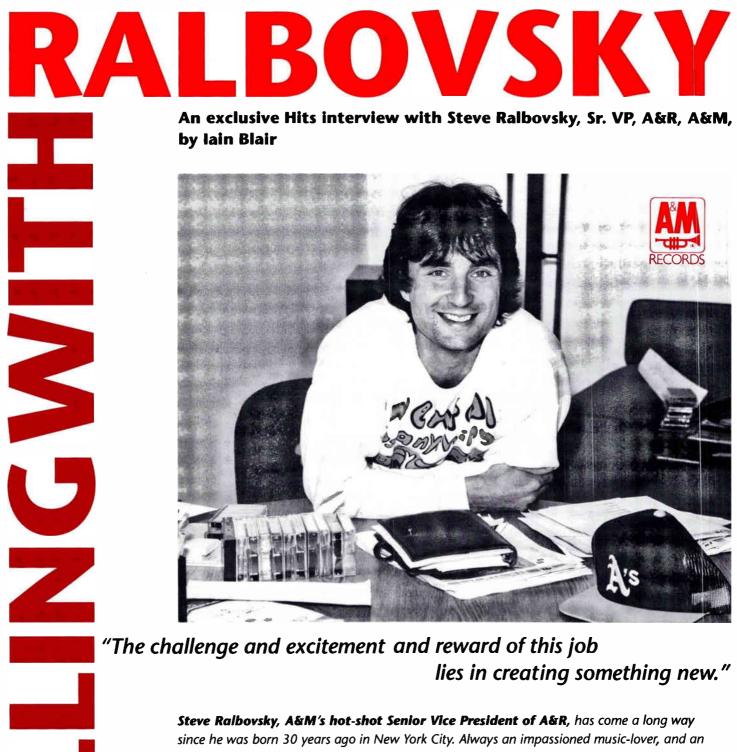


FLASHMAKER! EARPICKS WINNER!

WXKS	add	KDWB	deb 27	BREAKING AT:
KKRZ	add	KMGX	deb 33	HOT103
Z93	add	KWOD	deb 34	KKFR
KROY	add	KPHR	deb 35	KITY
KIKX	add	WLOL	deb 38	WGFM
		KXX106	deb 38	WTLQ
KAKS	add	KCAQ	deb 40	WZYP
KTMT	add			WYKS
KKRC	add	KITS	19-15	WHSL
Q104	add	KROQ	25-19	Y9 4
WBAM	add	FM102	25-22	WDBR
WBNQ	add	KMEL	28-25	KFIV
KFBQ	add	HOT97	34-27	FM104
WAZY	add	KYBK	37-28	
WCGQ	add	PWR106	40-37	
WIGY	add	, minou	40 07	
WTNZ	add			AVERAGE
KWNZ	add			2.47
SLY96	add			2.91

add insult to injury...

the HITS anniversary issue returns. coming in August.



eclectic one, he landed his first job in the business as a d.j. on a local radio station— at the tender age of 14. Later, at Buffalo State, he programmed the college station, and, on leaving, began working with Gary Kurfirst as a road manager for such acts as Talking Heads and B52's from '79 through '81.

After spending another few years in management, guiding the careers of artists like Tom Verlaine, Ralbovsky hooked up with Gary Gersh and joined EMI's New York A&R operation in '83. Eight months later, Columbia snapped him up. During his three-year stint there, Ralbovsky enforced his gunslinger status by bringing Def Jam home to roost at CBS. So it wasn't a total surprise when late last year, A&M made him an offer he couldn't refuse.

Articulate, enthusiastic and a fast-talker, Ralbovsky is now based in L.A., but has kept an office in Manhattan and will divide his time between the two coasts for the benefit of his artists and frequent flyer program.

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You were pursued by several labels. What made you choose A&M?

I've always been a big fan of A&M since I first became aware of the different labels behind the artists. It was a mixture of their commitment to those artists over many years, along with the sheer hard work and success story of a company which originally started off in a garage. The fact that they could have Karen Carpenter and the Sex Pistols on the same label, albeit for only two weeks, intrigued me. So it was all that- taste, style, reputation-so, when I met Jerry Moss and Gil Friesen, I just thought, "This feels real good." All my gut instincts said "Yes," and when I sat back and considered the label roster, that was another big plus. I believe artist rosters are emblematic of a company, and A&M's a label that's always stuck with its artists through thick and thin.

It appeared that you were happy and doing well at Columbia.

I was, and it was an extremely tough decision to make. It definitely wasn't a case where I felt limited or hampered, and had to move. You know, my sales were working real well and everything was running smoothly. But when a Jerry Moss wants to meet with you, you meet.

So you left Columbia on good terms?

Absolutely. There were no hard feelings. They understood my position. I look back on my years with CBS very fondly. I learned a hell of a lot about the business there.

Before that, you were at EMI for 8 months before you joined Columbia. What was behind that move?

I just thought it'd be a great opportunity, the kind that doesn't come along too often, so I went for it, even though at the time I felt a lot of CBS' recent signings had been woefully mainstream and unimaginative. I've always been into a wide range of music, not just pop or rock, but country, blues, jazz, R&B, etc., and the first thing I told CBS was that I couldn't— and

A&M A&R: Not a closed top button among 'em (from I-r): Chris Briggs, A&R Director, A&M London; David Anderle, VP of Film Music; Steve Ralbovsky, Sr. VP, A&R; Aaron Jacoves, W.C. Dir., A&R; Geoffrey Schulman, Exec. Dir., A&R Admin.; Bryan Huttenhower, A&R staff; and Patrick Clifford, Dir., A&R, E.C. Not pictured: George Drakoulias, Mgr., E.C. A&R; John McClain, Sr. VP, A&R, GM Urban; Jimmy Iovine, producer.



wouldn't— change my outlook. I had to be eclectic, and I had to have a free rein. I didn't want to be slotted into a little box. To their credit, they agreed and backed me up all the way. I met with Al Teller, received his blessing, and started in the fall of '84. The first group I signed was The Outfield.

Bringing Def Jam to the label was quite a coup. How did that come about?

I'd originally met Russell Simmons when I was at EMI, and he was beginning to look for a home for his acts, which included Run-D.M.C., with his vounger brother loe, and the Beastie Boys. I always believed rap was going to be very commercially successful, so naturally I brought him over to Columbia as soon as I could. In the meantime. Russell had met Rick Rubin, whom I met on the set of "Krush Groove," and we ended up structuring an exclusive deal for them. My job basically consisted of seeing what acts we wanted to work on together, and it turned out to be the Beastie Boys, LL Cool J. and Oran Juice Jones, so it was a pretty successful operation.

Were your A&R responsibilities fairly broad at Columbia or more focused on areas like Def Jam?

That was the great educational aspect for me— they were extremely broad. In addition to Def Jam and signing new American acts, I was also able to expand more into the cutting edge of the British scene, like Rough Trade, etc., and bring all that influence to bear. And then of course, I was also working with a lot of established superstars, like Jagger and Pink Floyd, and getting, their albums happening. So it was very eclectic, which suited me.

Could you outline your A&R strategy now that you're at A&M?

My main strategy is to utilize the passion of the people working in this department through a very broad-based musical approach to infuse the overall label in a great variety of areas. My philosophy has always been that this "business" is about the music first and foremost. Everything else comes second, including the business. If you're not excited and passionate about the music you're working with, you're in the wrong business. You have to be inspirational and feel inspired yourself.

Is being bi-coastal a big advantage in terms of inspiring your team?

Absolutely. It allows me to take care of business here in L.A. while at the same time developing a New York presence with our A&M office there, and we have a lot of new things going on out there. We have this brand new dance label, Vendetta Records, based in New York, so it's very important for me to keep a high profile there. Of course, the incessant traveling isn't always easy, but I actually find I can get a lot of work done on planes.

What were your immediate A&R goals at A&M?

First, there's my signing of Vendetta. I want to get that happening. Second, we're going to be paying more attention to hard rock/heavy metal acts, something A&M's

"A&M's a label that's always stuck with its artists through thick and thin. " "If I hear an act that just puts the hairs up on the back of my neck, I know I'm onto something."

not been noted for in the past. It's a matter of recognizing teen music like that will always be a big market, and George Drakoulias in the New York office has been very instrumental in this area. I also recently signed our first rap artist, Raheem, from Rap-A-Lot records in Houston. This kid is only 16 and unbelievable, so rap's another area we're looking closely at now. And we're also getting more into country, which is a personal favorite. We just signed The Wagoneers— Patrick Clifford and David Conrad should get the credit for that. So to sum it up, overall, there's a lot more diversification, which is important for the future.

Who are the key players on your A&R team?

I feel we've got an extremely strong team that's also well balanced. In New York, there's George Drakoulias and Patrick Clifford, while back here, there's Aaron Jacoves and Bryan Huttenhower, and I musn't forget Geoffrey Schulman, who's the administration guy that keeps the whole machine ticking ever so smoothly.

What makes a good A&R exec?

Simple. A real passion for music, and an ability to motivate that passion. You also need to be a team player, as well as have commitment and the courage of your convictions. For instance, I signed Jason and The Scorchers back in '83, and I just re-signed them here because I still believe in them. Any good A&R man has got to understand the business, but you can't allow yourself to become swamped by it. The job starts and ends with the music.

I'd also like to mention in passing a special debt to my friend and attorney, the late Owen Epstein.

How important is it to break new artists?

That's really what A&R is all about, the challenge of breaking something new and different. Of course, you deal with the established artists, but really the new ones are the lifeblood for the future, and the most fun. You know, if you're at all competent, it's easy to maintain and sell an established superstar where the maketplace is already welldefined. The challenge and excitement and reward of this job lies in creating something new.

What's your attitude toward signing an act?

Again, it's a simple, gut reaction. If I hear an act that just puts the hairs up on the back of my neck, I know I'm onto something. Of course, it doesn't happen that often. And then, after that initial rush, you have to consider the longterm--- do they have vision, committment? It's a rarified commodity, but the fun is in digging around for it and bringing it to light.

What about some of the new acts you're working with?

It's a real eclectic bunch. We're working on artists that range from Iggy Pop to Amy Grant and the Wagoneers. Then there's Simple Minds, who are currently recording their next album with Trevor Horn in England, and John Hiatt— yet another artist A&M's stuck by over the years— who's doing his next album with Glyn Johns producing. I've also got a personal stake in seeing Paul Kelly break. I think the guy's sensa-



Ralbovsky and fellow A&M execs check out the Roxy's cold-cut platter at a recent Soul Asylum gig.

tional, and the last album was well-received, so I'm hoping this one will push him over the edge. I'm also working closely with Soul Asylum, who come from a real alternative underground scene. So, there's many different projects going on, a great deal of which might not appear like "traditional" A&M choices.

What about developmental deals?

That's something I started when I was still at Columbia. It's the idea that many talents need nurturing and help along the way, so I'd set up a promising songwriter with some basic studio equipment, and perhaps a travel budget to meet and collaborate with other writers and artists, etc. It's a way of putting something back into the music scene and literally seeing what develops, and I feel it's an important policy which eventually will become an industry standard.

How do you feel about the current music scene?

I think it's extremely healthy right now. There's a lot of exciting stuff out there, and from a purely personal standpoint, I like the fact it's so varied. There's rap, heavy metal, country, cross-over dance music, traditional pop— and they're all doing well on the charts.

What about the state of radio?

Of course, I wish it'd loosen up more. Any creative person knows it's too formatted and narrow-cast, but I'm hopeful for the future.

What do you listen to at home?

I'm a big country fan, and i love Tom Waits and George Jones. I'd sign 'em here tomorrow if I could.

What turns you off?

Any formula posturing in any format, and any mechanical response. I really hate that attitude, "Hey, if you don't like this song, I got something more rock/more rap/more R&B, etc."

How do you see the future of A&M?

To continue as a tasteful, artistic label, with a more diversified approach. The important thing is to pace ourselves and not try to grow too fast. It's easy to get tangled up with too many records and, if you're not careful, to let something good slip between the cracks.



4175



LW-TW-ARTIST-LABEL

(Based on a combination of airplay and sales.)

1	TRACY CHAPMAN - Elektra Fast Car
22	ZIGGY MARLEY - Virgin Tomorrow People
4 3	THOMAS DOLBY - EMI/Manhattan Airhead
6 4	SMITHEREENS - Enigma/Capitol House Where
55	PETER MURPHY - B Banquet/RCA Various
8 6	CAMPER VAN BEETHOVEN - Virgin Turquoise/Fatima
77	MIDNIGHT OIL - Columbia Dead Heart
10 8	SUGARCUBES - Elektra Birthday
99	SOUL ASYLUM - Twin Tone/A&M Sometime
11 10	JESUS & MARY CHAIN - WB Sidewalking
3 11	TALKING HEADS - Sire/WB Get Started
13 12	GRAHAM PARKER - RCA Various
14 <mark>13</mark>	THE RAVE-UPS - Epic When The End Comes
22 14	ERASURE - Sire/Reprise Chains
15 15	PIXIES - Rough Trade Various
17 16	10,000 MANIACS - Elektra Weather
20 17	THE CHURCH - Arista Various
21 18	SOUP DRAGONS - Sire/WB Various
23 19	DEVO - Enigma Disco Dancer
18 20	TIMBUK 3 - I.R.S. Various
21	WIRE - Enigma/Mute Kidney/Finest
22	MEKONS - Twin/Tone Various
25 23	MAGNOLIAS - Twin Tone Various
24	EVERYTHING BUT THE Sire/WB Various
25	THE SUN & THE MOON - Geffen Various

OMO PICKS Edited By Roy Trakin



Paul Kelly & the Messengers, "Under The Sun" (A&M): The fifth LP for this well-traveled Aussie is his second stateside, and a worthy, 14-song successor to last year's similarly prolific debut, "Gossip." The Beatle harmonies are interspersed with Rickenbacker guitars in "Untouchable," the pedal steel rings out

real Byrds-like on "Big Heart," and there are passing nods to Dylan, Holly, the Beach Boys and the Everlys. Can Kelly's exuberant eclecticism overcome tight-listed U. S. radio? That'll tell the tale.

"Stealin Horses" (Arista): When the Lexington, KY, duo of vocalistguitarist-songwriter Kiya Heartwood and drummer-singer Kopana Terry stick to the country-pop of songs like "Where All The Rivers Run," their highly-touted LP lives up to the buzz. Arista's "in-house" producer, Greg



Ladanyi, provides a straight-ahead rock backdrop, with contributions from the likes of Neil Young on harmonica and guitarist Waddy Wachtel. This should appeal to PoMo outlets with Album Rock roots and an eye to the "new country."



Legal Weapon, "Life Sentence To Love" (MCA): The hype on these longtime L. A. club mainstays' major label bow after three indie efforts has been minimal, but singer/songwriter Kat Arthur turns out to boast pipes and pen capable of soaring pop-rock anthems like "Hurt." Thanks to producer Dave

Jerden, the raw live edge has been maintained, though the arrangements are now hammered into radio readiness. Co-writer Brian Hansen's guitar is still crunchy, especially on the title track, which fades to metal frenzy.

Shona Laing, "South" (TVT): This New Zealand techno-folkie is a onetime teen star Down Under, a veteran of six albums, the latest of which is her U. S. debut. The multi-talented pop diva not only sings and writes, she coproduced, programmed the drum machines, played keyboards and



acoustic guitar..... everything 'cept write the bio. At her best, Shona's a cross between **Annie Lennox** and a more animated **Gary Numan**, with a political conscience. The wide-screen, anti-nuclear set-piece, "Soviet Snow," could be a sleeper at Anglo-synth-dance Top 40's.

HITS

POSTINDERN

HOTS

/

ADDS

/

- 1. SUGARCUBES (Elektra) 1. WIRE (Enigma/Mute) 2. TRACY CHAPMAN (Elektra) 1. RANKING ROGER (I.R.S.) 3. WIRE (Enigma/Mute) 2. WILD FLOWERS (Slash) 3. ERASURE (Sire/Reprise) 2. **DEVO** (Enigma) 3. CAMPER VAN BEETHOVEN (Virgin) 2. BOB DYLAN (Columbia) 4. PETER MURPHY (RCA) 2. RAILWAY CHILDREN (Virgin) (Hot reports from the nation's leading radio and retail outlets) WAPS / BILL GRUBER / AK-WATERLOO RECORDS / TOM WBNY / GINA GALLI / BUFFALO LOU'S RECORDS / TOBEE RON,OH DONOHUE / AUSTIN Run DMC SCHWARTZ / ENCINITAS, CA Erasure Wire Magnolias Tombstones Devo Tim Lee Jesus & Mary Chain Tender Fury Aswad Felt No Means No Doughboys Scritti Politti Poi Dog Pondering Forgotten Rebels Time Lords Stealin' Horses Colin Newman Ross Michael KUNI / DOREA D'AGOSTINO / WCDB / KEVIN BYRNE / AL-OLSON'S / SHELDON MICHEL-CEDAR FALLS RECORD EXCHANGE / BILL BANY Glass Eye SON / BALT/DC BUCKHOLTZ/ EVANSTON, IL Sugarcubes **Bill Nelson** The Rave-Ups Prince Lemonheads Sugarcubes Shiva Burlesque Erasure Soup Dragons Jesus & Mary Chain Seigal Schwall Sugarcubes **Burning Spear** Mekons Neil Young HARVARD COOP / MICHAEL The Rave-Ups Tracy Chapman TOCKER / BOSTON WAX TRAX / MARK CLIFTON / Wire Sugarcubes CHICAGO **EVERETT MUSIC / STEVE CUR-**SCHOOL KIDS / JENNY OLSON / The Rave-Ups Psychic T.V. RIER / EVERETT, MA ANN ARBOR Stealin' Horses Peter Murphy Sunshyne House Of Love Face To Face Colors Midnight Oil Rapeman KD Lang Sugarcubes Smithereens Graham Parker The Sun & The Moon Face To Face WOXY / JETSON / CINCINNATI. Flatmates Peter Murphy STRAWBERRIES / TRACY OH Golden Throats WAKSLER / BOSTON Tracy Chapman WHMI / JEFF WELLING / Jesus & Mary Chain WHTG / MIKE MARRONE / AS-Sinead O'Connor HOWELL, MI BURY PARK Erasure 10,000 Maniacs Tracy Chapman Peter Murphy Dickies The Sun & The Moon Timbuk 3 Melissa Etheridge Ramones Bears Thomas Dolby Thomas Dolby Jesus & Mary Chain WBCN / OEDIPUS/CARTER ALAN MANIFEST / DONNA MAXWELL A.P.B. Camper Van Beethoven / BOSTON / COLUMBIA, S.C. Bubblemen Sugarcubes 10.000 Maniacs VINYL VENDORS / VALERIE EL-Tracy Chapman WUOG / LARRY LUMB / ATHENS Camper Van Beethoven LIOT / KALAMAZOO, MI Camper Van Beethoven Thomas Dolby Sugarcubes Smithereens Sugarcubes Soul Asylum Erasure Decline Of Western ... **Billy Bragg** Peter Murphy Brian Setzer Timbuk 3 Magnolias Zodiac Mindwarp WFNX / BRUCE MCDONALD / WXCI / SEAN MAXON / DAN-BOSTON BURY KMPC / JJ JACKSON / LOS AN-TURTLES / AUDREY SCHWARTZ Graham Parker Wire GELES /ATLANTA The Church Sugarcubes Ziggy Marley Devo The Sun & The Moon Camper Van Beethoven Midnight Oil Graham Parker Sugarcubes Railway Children Camper Van Beethoven Sugarcubes Pixies Stump Stealin' Horses Smithereens Melissa Etheridge CAVAGES / MARCIA MACRO / WDHA / MIKE BOYLE / Camper Van Beethoven **BUFFALO** DOVER.NJ KROQ / ANDY DURAZO / LOS Mighty Lemon Drops Tracy Chapman Bruce Homsby ANGELES
- KLBJ / JODY DENBERG / AUSTIN Divine Horseman Agit Pop Wire Sugarcubes Bill Nelson

Tracy Chapman 10,000 Maniacs OMD Ziggy Marley Erasure

WDHA / MIKE BOYLE / DOVER.NJ Bruce Homsby Van Halen Rod Stewart Robert Plant

Scorpions

KROQ / ANDY DURAZO / LOS ANGELES Erasure Ranking Roger Wire Sugarcubes Primitives

Ð the s orar Q

"birthday"

the first single from the life's too good lp.



the music's too good... on elektra cassettes, compact discs and records. © 1988 Elektra/Asylum Records, a Division of Warner Communications Inc., ●*



UST MODERI



TODD WISE KCRS CEDAR FALLS, IA

This week our spotlight takes us to KCRS, Cedar Falls, IA-home of hogs, tractors, plows and other modern amenities. Todd "peer pressure made me pierce my nose" Wise happens to be a pomo radio junkie and PD of this trend-setting station. What exactly is Todd doing here, you're wondering? He tells all in his bio: "It's got the best top-soil in the US for growing Grade A (word deleted per Nancy Reagan) ... "

HOTS:

- MAGNOLIAS SOUL ASYLUM 2
- SHAKING FAMILY 3.
- 4. SUGARCUBES
- RAMONES 5.
- 6. **DIVINE HORSEMEN**
- DAS DAMEN 7
- 8. **BILLY BRAGG** PETER MURPHY 9
- **10. CAMPER VAN BEETHOVEN**

WJUL / CHRIS THOMPSON / LOWELL, MA Wire Grinning Plowmen Algebra Suicide Bong Water A-Grumh

INNER LIGHT / CATHY MAESK / MANCHESTER, N.H. Tracy Chapman Depeche Mode Graham Parker Midnight Oil Cheap Trick

WFIT / HELEN URRIOLA / MEL-BOURNE, FL Peter Murphy Jesus & Mary Chain Mighty Lemon Drops Camper Van Beethoven **Revolting Cocks**

EASTSIDE / MIKE DUGAN / MILWAUKEE Erasure The Sun & The Moon **Burning Spear** Wire Ecoteur

LET IT BE / RYAN CAMERON / MINNEAPOLIS The Sun & The Moon Colin Newman Downy Mildew Hula Bed Of Nails

WMMR / JANE SANGSTER / MINNEAPOLIS Dag Nasty Thomas Dolby Tracy Chapman Pixies The Rave-Ups

KFMH / SCOTT PETERSON / MUSCATINE, IA Peter Murphy Erasure Camper Van Beethoven Soul Asylum lesus & Mary Chain

CATS / CRAIG BURMAUGH / NASHVILLE Prefab Sprout Midnight Oil Ramones Morrissey Peter Murphy

WRVU/JOHN KOSKI/NASH-VILLE **Revolting Cocks**

Pixies Ziggy Marley Sugarcubes Jesus & Mary Chain

WTUL / JAMES LIEN / NEW OR-LEANS Soul Asylum Run DMC White Zombie Camper Van Beethoven Sugarcubes

VINYL MANIA / DOUG FRASER /

NEW YORK Rainhirds Julia Fordhan Isabelle Antennae Hot House Flowers Empire

WNEW / MARK CHERNOFF / NEW YORK Tracy Chapman Cheap Trick John Norum Midnight Oil

WMDK / MIKE THOMAS / PETERBOROUGH Bob Dylan Prefab Sprout Railway Children Stealin' Horses Shona Laing

KFOX / MARK MURPHY / REDONDO BEACH Wire Princess Tiny Meat Front 242 Clan Of Zymocks Severed Heads Red Lorry, Yellow,

FACE THE MUSIC / KEN

MACIVER / ROCHESTER, MINN. Run Westy Run Everything But ... The Sun & The Moon Jesus & Mary Chain Sugarcubes

91X / OZ / SAN DIEGO Tracy Chapman Primitives Erasure Mission U.K. Dickies

KUSF / TIM ZEIGLER / SAN FRANCISCO Catheads Beatnigs Tippa Irie I Ludicrous

Wire

LIVE 105 / STEVE MASTERS / SAN FRANCISCO Devo Tracy Chapman Thomas Dolby Peter Murphy Information Society

KSJS / SUZIE RACHO / SAN JOSE Camper Van Beethoven Wire Soul Asylum Young Fresh Fellows **BBQ** Killers

KCPR / BRUCE FLOHR / SAN

LUIS OBISPO **Doubting Thomas** The Sun & The Moon Wire Biff Bang Pow Suzanne Ciani

ROCKIT RECORDS / AL QUINT /

SAUGUS, MA Bob Dylan Saxon Sugarcubes Tracy Chapman Midnight Oil

a standard a state

KCMU / FAITH HENSCHEL / SEATTLE Head Of David Chemistry Set Camper Van Beethoven Phillip Glass Green River

LIBERTY SOUND / GREG STOCKTON / SPRINGFIELD, MO Graham Parker Tracy Chapman Drivin' N' Crvin' The Rave-Ups Ziggy Marley

EUCLID / JOE SCHWAB / ST. LOUIS Prince Graham Parker Tracy Chapman

MUSIC VISION / PARIS SHELTON /ST. LOUIS Tracy Chapman Peter Murphy Midnight Oil Blue Mercedes 10,000 Maniacs Ziggy Marley THE ALTERNATIVE RECORD STORE / PETE BARLAS / TAMPA

Pink Lincolns Shriekback Sugarcubes Simon Harry Erasure

CFNY / IVAR HAMILTON / TORONTO

Tracy Chapman Erasure Joe Strummer Thomas Dolby Melissa Etheridge

WDST / JEANNE ATWOOD / WOODSTOCK Thomas Dolby Sade Steve Winwood Graham Parker Melissa Etheridge Shona Laing

"HANGING FIRE" BY REQUEST: SPECIAL RADIO EDIT (3:55) REMIXED BY FRANCOIS KEVORKIAN

THE "HANGING FIRE" TOUR:

JUNE:

20th TROCADERO - Philadelphia, PA 21st CAPITOL THEATRE - Portchester, NY 22nd NORTH TOWN GREEN - NORWICH ROSE ARTS FESTIVAL NORWICH, CT 24th CLUB CASINO - Hampton Beach, NH 25th OPUS 40 - Saugerties, NY 26th BAY ST. - VSag Haqrbour, NY 29th ROSELAND BALLROOM - NY, NY 30th WESTBURY MUSIC FAIR - NY JULY:

1st STONY PONY - Asbury park, NJ 2nd BOSTON COMMONS - Boston, MA 3rd COLONIAL THEATER - Keene, NH 5th THE COPA - Toronto, Ont., Canada
6th ST. DENIS THEATRE / MONTREAL INTERNATIONAL JAZZ FESTIVAL - Montreal, Que., Canada
7th THE SALON/OTTOWA CIVIC CENTER - Ont., Canada
9th JAKES - Bloomington, IN
10th WQFM ROCKSTAGE - Milwaukee, WI
12th THE GRAND EMPORIUM - Kansas Citys, MO
13th RIVERFEST/SCHMIDT OASIS - St. Paul, MN
14th MISSISSIPPI NIGHTS - St. Louis, MO
15th PALACE THEATRE - Columbus, OH
16th HOLIDAY STAR THEATRE - Merrillville, IN
19th TONY KENT ARENA - South Dennis, MA
20th THE KETCH - Beachhaven, NJ

Columbia



THE HORIZON

THE LATEST ON UP AND COMING BANDS by John Sutton-Smith

CHERCHEZ LA FEMME: This has been the year that the female performer has stepped into the spotlight of new music en masse. The emergence of so many women all at once and into so many areas of the genre is unheralded in recent pop history......The rock market has taken to the dramatic pop of Sinead O'Connor and is about to do the same with Bjork of the oft-mentioned Sugarcubes. Concrete Blonde's Johnette and Cynthia Isabella of the Bel-Fires have both shown strong college support and pop crossover potential while other budding rockers include Joanna Dean's harder-edged debut on POLYGRAM, the Throwing Muses on SIRE, Kat Arthur of Legal Weapon whose first for MCA has just been released, and the much-admired newcomer Melissa Etheridge, receiver of many raves for her ISLAND album and her rousing live shows......The R&B world has long been a bastion of female success from Whitney to Sade, but young English singer, Tracey Thorne of Everything But the Girl is surely a powerful contender for huge success in the future, though the band's first two albums for SIRE were almost criminally neglected by radio, their third album "Idlewyld" is out now, full of soul/Top 40 tracks; and an even younger Tracie Spencer is also a force to be reckoned with down the road as her first single for CAPITOL, "Symptoms of True Love," already suggests......And then there are a number of artists embracing parts of the country/folk/blues form of which Tracy Chapman is currently the most outstanding example. Her debut for ELEKTRA is an album that most likely would not have been made however without the pioneering work done last year by Suzanne Vega in opening up radio to that direction......Toni Childs' "Union" album on A & M, Michelle Shocked's roughlyhewn, but engaging debut,"The Texas Campfire Tapes" on POLYGRAM, Cindy Lee Berryhill's similarly-affecting "Who's Gonna Save the World?" on RHINO and New Zealander Shona Laing's "Soviet Snow" on TVT are also encouraging notices of great things to come The country field has two future superstars in Rosie Flores and k.d. Lang, while Marti Jones, Eliza Gilkyson and Lucinda Williams have all produced powerful and provocative albums which defy the confining categories of folk, pop and country with little airplay exposure as a result This, of course, is not true of pop queen Tiffany, who has had little trouble with identification in the teen market, although the Go-Go's offshoots Jane Wiedlin and House of Schock have yet to break through on the scale of Belinda......For many of these new women artists, the way was paved in some respects by last year's success of 10,000 Maniacs and Vega as well as artists like Joan Armatrading, Chrissie Hynde, Rickie Lee Jones and Kate Bush, who all contributed to breaking down the barriers of perception, proving women can be pioneers of rock idioms also......ADD TRACY: The recent release of the Primitive's U.S. debut "Lovely" on RCA is sure to add the name of Tracy Tracy to the long list of like-minded monikers on the post-modfemme scene. The lead singer for the celebrated young Brit-pop band shows her strong vocal suit on the album's first single "Crash"

NEW ARTISTS



Gentlemen Without Weapons

Title "Unconditional Love"

> Label A&M

Complaining there's nothing original out there? Well stop moaning and listen to this trio of musical pioneers who have taken the sounds of wildlife and nature and converted them into the musical backdrop for their songs. Combine that with lyrical examinations of acid rain, destruction of wildlife, and the earth's ozone layer, and you have something far beyond a vacant, nameless dance band. A remarkably unique project with some remarkably unique liner notes.

Suggested Cuts

"Unconditional Love" is an accessible, moody cut that deserves your attention.

Label Comments:

"It looks great," said A&M's Sr VP of Promotion Charlie Minor. "The Bay Area is totally excited about it, we have great response out of the Northwest, we're starting to feedback get from the Southeast and it's starting to spread up and down the East Coast. This is a very creative, well put-together record, and people are just now starting to understand that this is not just another piece of vinyl."



George Michael

Title "Monkey"

Label Columbia

Despite truly disappointing results from the first four singles, the folks at Columbia haven't given up on this virtual unknown who they believe (gosh, they're patient) shows some commercial potential. While few expect this youngster to draw a concert audience, a warm-up spot for a series of Trini Lopez lounge dates is being discussed. Humor your local Columbia rep and give this one a listen, maybe you'll get a Johnny Mathis promotion.

Suggested Cuts

"Monkey" is the fifth single from an album that has yet to kick in. Look, some artists just aren't destined for fame.

Label Comments:

"We're thinking of targeting a female audience this time around," said Columbia VP of Promotion Marc Benesch who kept referring to the artist as Al Michaels. "Sure, we might get lucky with a couple of small market stations here and there, but the important thing is that we're giving this kid a shot — futile as it may seem." Virgins may be playing it safe in this era of new sexual awareness, but Camper Van Beethoven swears it wasn't thinking safe in its move, after three indie albums, to Virgin. Well-known on Post-Modern airwaves, the Northern Cal quintet is preparing to introduce itself to a wider audience---just in case there are some people who are not familiar with the band's underground hit, "Take The Skinheads Bowling."

Camper Van Beethoven is singer-guitarist David Lowery, drummer Chris Pederson, violinist Jonathan Segel, bassist Victor Krummenacher and guitarist Greg Lisher. Their first three albums totaled almost 100,000 copies in sales. Their Virgin Records' bow, which Lowery says "is intended to be more of a rock 'n' roll record, a little heavier and harder," is "Our Beloved Revolutionary Sweetheart." Lowery offers a crash course on this former college party band in this Hits interview.

An exclusive Hits interview with Camper Van Beethoven's David Lowery by Rex Rutkoski

321/22

What does the Virgin contract mean to you?

The reason we got into it, instead of staying with an independent company, is we'd like to see our records in more stores. I suppose some people view that as being commercial, but I think if you make music you want to have it available to as many people as possible so they can make up their minds. We're still doing exactly what we like, which is what we've always done.

Is there a sense of additional pressure being on a mainstream label?

Certainly there are a lot more people thinking of things to keep you busy. There are more interviews to do, more press and radio, more things to decide. We've done videos but we've never really coordinated them with the release of a record. There are demands for more and more shows. Obviously I

HITS June 20, 1988

wish there was some way of doing all this and not having to work so hard. I like playing live shows and seeing parts of the country. I just wish we could do it for four weeks at a time.

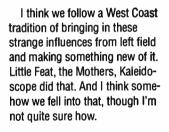
What do you think the public perception of Camper Van Beethoven is?

I think the public thinks from the articles they've read that we're

sound like. It's not like we're a bunch of kids from somewhere in the sticks who just want to play rock 'n' roll. I used to think we were an art band, but I see us now more in terms of classical groups such as the Beatles, Kinks, Stones and Zeppelin.

Would you be a different group had you grown up in another part of the country? I learned I never want to play big stadiums. The biggest place we want to play is 1,000-seaters. Those are the halls made for music. It's a lot more work to communicate with an audience in a big place. Opening for R.E.M. did us some good, but not as much as I would have imagined.

Do you think record companies play it too safe these days?



How do you resist the pressure to tailor your music to **a** particular audience?

We live in Santa Cruz, kind of off the beaten track. We started out playing music for a very local

"We're still doing exactly what we like, which is what we've always done."

pretty strange.

How do you evaluate the qualities that make the band special?

We try to change our style all the time. The fact we're the same five people is the thread that holds it together. We are fairly eclectic, though. We get kind of conceptual about what we want a song to audience. Now we have our own audience and they like us for our music, so the pressures aren't as great on us. Maybe we will be dropped by the record company, but we will go on doing what we've always done. I can't imagine playing in any band where you do what others want you to do.

What did you learn from touring with R.E.M.?

I think they are a lot more conservative than they used to be. In the '60s and '70s, there were a lot more weird songs on radio. I can't imagine a song like "Strawberry Fields Forever" on the radio today. They'd say it was too strange and they can't play it. People are a lot more broad-minded than the business world gives them credit for.

Do you see indies becoming more of a presence in music?

I think it would be great if indies could be a major force, but it seems like the cards are stacked against them.

What about Post-Modern, alternative radio?

In some ways college radio is becoming almost like junior Album Radio. They're not as open as they were three years ago.

Can Camper Van Beethoven break through to a mass audience?

I certainly think this is the best record we've put out. I just want to keep making a living so I can go to the dentist. I don't allow myself to think any farther ahead than that.





Current favorites as chosen by members of all segments of the music industry

REO Speedwagon scores with lots of immediate attention from radio and retail while **Guns N' Roses** continues to pick up momentum with giant album sales and requests leading the way. **The Fat Boys** single is heading for

another strong week of action, **Sinead O'Connor**'s second single and hot remix is off and running with lots of mentions and **Pretty Poison, Morrissey** and **Jesse Johnson** are all new contenders in the race.

WINNERS

6

8

9

10

- REO
 GUNS & ROSES
 FAT BOYS
- 4 S O'CONNOR
- 5 SCRITTI POLITTI

SWEET TWIST HANDS BOOM

Ξ.

HERE

(Epic) (Geffen) (Poly/TPA) (Chrys) (WB) ELTON JOHN P POISON MORRISSEY JESSE JOHNSON CONTOURS

::::

11

DON'T WANNA WHEN I LOOK EVERYDAY EVERY SHADE DO YOU LOVE

(MCA) (Virgin) (Sire/Rep) (A&M) (Motown)

111

÷

JABRAMSON/TOWER-SUN/LA H Belafonte/E John/T Jerico/G Parker

D AGRESTO/TRACKS/NORFOLK T Childs/T Spencer/J Barnes/C Hart

RICK ANDRADE/ZIPS/TUCSON JJ Fad/R Stewart/M Blues/J Wiedlin

RICH ANTON/WDTX/DETROIT REO/G & Roses/Toto

JACK ARMSTRONG/KF95/BOISE Fat Boys/S Garrett/REO/M Ranch

JAUSTIN/WPXR/DAVENPORT Stryper/Icehouse/Bros/REO

RON BAILEY/TOWER/WESTWOOD Politti/R James/J Johnson/S O'Connor

CHRIS BAILEY/WCKZ/CHARLOTTE G Hines/J Johnson/T Nelson

G BAIN/Q RECS & VIDEO/MIAMI E John/Toto/S Winwood

CINDY BARR/SPECS/MIAMI G Hines/H Hewett/Info Society/G Crew

M BASHKIN/BAK & TAYLOR/CHIC T Chapman/S O'Connor/TT Tone/C Fisher

GENE BAXTER/KZZP/PHOENIX G & Roses/T Chapman/B The Base

S BEAN/H HOUSE/DETROIT S Winwood/R Corps MARTY BERGER/WINK/FT MYERS REO/P Poison/G & Roses/Bros

FRANKIE BLUE/Z100/NY W To Power/D Lopez

JAY BRADY/WERZ/EXETER S Politti/Toto/T Dayne/WW Wet

T BRENNER/ARROW DIST/SOLON J Barnes/P Carrack/Erasure/OMD

CHERYL BROZ/KRBE/HOUSTON S Garrett/G & Roses/S Politti

C BUCHANAN/KKRZ/PORTLAND REO/Bros/Fat Boys

B CAHILL/WAPE/JACKSONVILLE Fat Boys/E John

L CAMPBELL/B94/PITTSBURGH REO/Icehouse/S Politti

KEN CARSON/KHTZ/RENO Icehouse/J Barnes/Tiffany/G & Roses

TOM CASEY/WKSS/HARTFORD S Politti/P Poison/Bros

G CASSINGHAM/METRONOME/ATL P Smith/I Pop/S Politti/G Satellites

D CASTLEMAN/PLAS FAN/PHILI Camper VB/R Children/S Asylum

M CLARK/CML/ST. LOUIS REO/Stryper/S O'Connor/Timbuk 3 J COHEN/STRAWBERRIES/BOS P Murphy/JJ Fad/S Garrett/S O'Connor

STEVE CONLEY/FM100/MEMPHIS Toto/Contours/T Chapman

P COSENZA/WTHT/PORTLAND REO/S Garrett/B Russell/Fat Boys

T CUNNINGHAM/WPST/TRENTON S Garrett

D CURRY/WBWB/BLOOMINGTON J Kemp/Contours/T Chapman

D CURTIS/LECHMERE/BOSTON P Murphy/Morrissey/J Johnson/REO

KEVIN DAVENPORT/B93/AUSTIN B The Base/S O'Connor

F DAVIS/ANGOTT/DETROIT S Politti/J Jett/P Sprout/S Fox

JEFF DAVIS/KYNO/FRESNO Dale/S-Express/TT Tone

B DAVIS/RECORD BAR/C CHRISTI W In Rome/J Stewart/Fat Boys/E John

ALBIE DEE/WPGC/WASH DC Mac Band/B Brown/Guy/Run DMC

M DINA/TOWER-DOWNTOWN/NYC E John/Politti/T Pendergrass/Aerosmith

D DODD/PEACHES/SEATTLE YF Fellows/Camper VB/Sugarcubes

AVERAGE | AGRESSIVES | TOP | TOP | TOP | 10 | 5 MOVE (4 or more) | 10 | 5 2.47 14 | 3 | 1

love changes everything

FLASHMAKERS WINNER!

DEBUT **III** HITS TOP FIFTY SINGLES! BREAKER!

KEGLaddKCPWaddKXX10PWR99addKROYaddY107KWODaddWGH-FMaddWAPE

KXX106 add W Y107 add 94 WARE add W

WTIC deb 37 WKTI 10<mark>-5 KKRZ</mark>

27-23

WLOL 14-10 KDWB 29-24 KIYS 16-10 KKBQ 28-25 Y108 17-14 Q105 29-26 add WDTX 23-16 B94 30-27 add 94Q 21-17 WZPL 32-28 add WCZY 25-20 KPLZ 36-33



Fracie Spencer

symptoms of true love

19*-17* R&R U/C! 29* BB DANCE SINGLES! deb 33 BREAKING AT: **HOT97 Z93 PWR106** add KMGX 27-21 KWOD FM102 add KITY 29-23 WQUE



Express

22-18

27-24

30-27

theme from s-express 8*-3* BB DANCE SINGLES! 28*-13* BB DANCE SALES!

KITY

KMGX

deb 32

deb 35

WHYT

HOT97

KRBE

WGH-FM 25-19

"#1 selling 12" in Boston's largest retail outlets. I can't walk into a club without hearing this record! It's huge, bigger than "Pump Up The Volume".

JERRY MCKENNA MD WXKS, BOSTON

WXKS 33-28 KKBQ 34-30 HOT103 36-33

BREAKING AT: FM102 WQUE

10*-9* BB A/C! 7* R&R A/C!

between like and love

As heard on "Days Of Our Lives" READY TO CROSS NOW! B98 add







Current favorites as chosen by members of all segments of the music industry

SKIP ELIOT/WJAD/BAINBRIDGE J Barnes/G Hines/REO/Erasure

STEVE ELLIS/HOT103/NY W Houston/B The Bass/Stevie B

G ESMINO/SEA PORT/PORTLAND E John/M Blues/N Sinatra/Run DMC

J FOWLKES/WKAZ/CHARLESTON **REO/N Cole/P Sprout**

LESLIE FRAM/WABB/MOBILE Fat Boys/Contours/System

ERIN FRASER/KFMY/PROVO P Murphy/G w'o Weapons/Icehouse

A FREED/NORTHERN LIGHT/MPLS Pebbles/Run DMC/Eric B

K GRAHAM/WEST MERCH/AMAR J Johnson/P Murphy/Timbuk 3/Stryper

DENE HALLAM/KCPW/KC Contours/T Dolby

K HARDT/SAM GOODY/EDISON G Hines/P Poison/Stryper

N HARRISON/K106/BEAUMONT A Split Second/System/S Politti

J HEIKKALA/RAINBOW/SF Bros/P Smith/Schooly D/Easy E

TODD HENSLEY/KFOX/ABILENE W Houston/REO/G & Roses/Morrissey

K HOPKINS/KZZU/SPOKANE **REO/Fat Boys/OMD/J Barnes**

D HOUGHTON/UNIVERSAL/PHILI D Benoit/J Wiedlin/Church/H Belafonte

JAMIE HYATT/KSND/EUGENE REO/G & Roses

E JERDE/TOWER/SHERMAN OAKS P Carrack/N Young/P Smith/Timbuk 3

H JOHNSON/KIVA/ALBUQUERQUE Contours/Fat Boys/G Michael/W Houston

P JOHNSON/PRO/TEMPE S Winwood/V Halen/C Corea/B Scaggs

E KATAJAMAKI/NAVARRE/MPLS G Hines/J Johnson/S O'Connor/Timbuk 3 M KATES/GEFFEN RECORDS/LA B Down Prod/EB The Girl/Clash/Primitives

B KAY/KNIN/WICHITA FALLS REO/TT Tone/J Kemp

R KAYE/SLASH RECORDS/LA Erasure/R Children/Stump/Pogues

MJ KELLI/WGH-FM/NORFOLK J Dean/R Mortis/NK On The Block

KIDD KELLY/KYRK/LAS VEGAS Fat Boys/Bros/P Poison/N Peeples

REED KITTREDGE/WKDD/AKRON HL Summer/P Carrack/Icehouse/J Jett

L LEON/PACIFIC/CHATSWORTH Murphy/Morrissey/S O'Connor/P Poison

N LEWIS/MUSIC PEOPLE/OAKLAND S Winwood/INXS/AI B Sure/Timbuk 3 P Abdul/T Terry/P Carrack/TT Tone

SCOTT LIEF/WIGY/BATH System/B Russell/T Spencer/B The Bass

D MACIVER/FACE THE MUSIC/MN Ice T/Suave/C Hart/S Winwood

M MANDZIA/BUZZ'S NEST/COL G Parker/Fat Boys/W To Power/R Palmer

STELLA MARS/Z94/BOSTON Timbuk 3/T Dolby/J Jett

STEVE MASTERS/KITS/SF Morrissey/S O'Connor/Erasure/Wire

GORDON MATLOCK/KZZO/CLOVIS REO/S O'Connor/Morrissey/Stryper

DAN MCCOLLY/KIYS/BOISE Adventures/REO/J Barnes

MIKE MCCOY/Z96/YOUNGSTOWN G & Roses/Fat Boys/TT Tone/JJ Fad

JERRY MCKENNA/WXKS/BOSTON P Murphy/T Dolby/J Jett/T Spencer

M MERCURIO/REC & TAPE/OHIO Timbuk 3/S O'Connor/S Politti/P Smith

LILIA MILLER/KQKQ/HONOLULU T Chapman/NK On The Block/Z Marley

T MITCHELL/98PXY/ROCHESTER REO/Fat Boys/B Russell

I MONK/WTIC/HARTFORD N Peeples/T Dolby/Z Marley

> LARRY MORGAN/FM102/SACTO S O'Connor/G w'o Weapons

LISA MRAZ/TOWER/WESTWOOD J Jett/S Politti/E John/S O'Connor

-

KEITH NAFTALY/KMEL/SF R James/P Point/V Williams/Info Society

M NEWMAN/HOT97.7/SAN JOSE P Poison/J Johnson/Info Society

C O'DOUGLAS/KFMW/WATERLOO REO/Bros/G & Roses

D OHRT/CD ONE-STOP/CONN B Of Love/J&M Chain/Sugarcubes/P Smith

JOHN OLSON/KDON/SALINAS

M OSBOURNE/PRO-FM/PROVIDENCE E Fiorillo/S Winwood/Fat Boys

D PAARMAN/KQCR/C RAPIDS REO/L River Band/J Barnes/G & Roses

R PAUL/NORWALK REC DIST/ANA Morrissey/P Murphy/S O'Connor/P Poison

S PHILLIPS/KPHR/RAPID CITY Icehouse/W Houston/E John

J PREWITT/KXX106/BIRMINGHAM J Johnson/P Poison/REO

B PRIETO/WGCI/CHICAGO AB Sure/Tamara/By All Means

J PRIMERANO/TRANSCON/BUFF G Hines

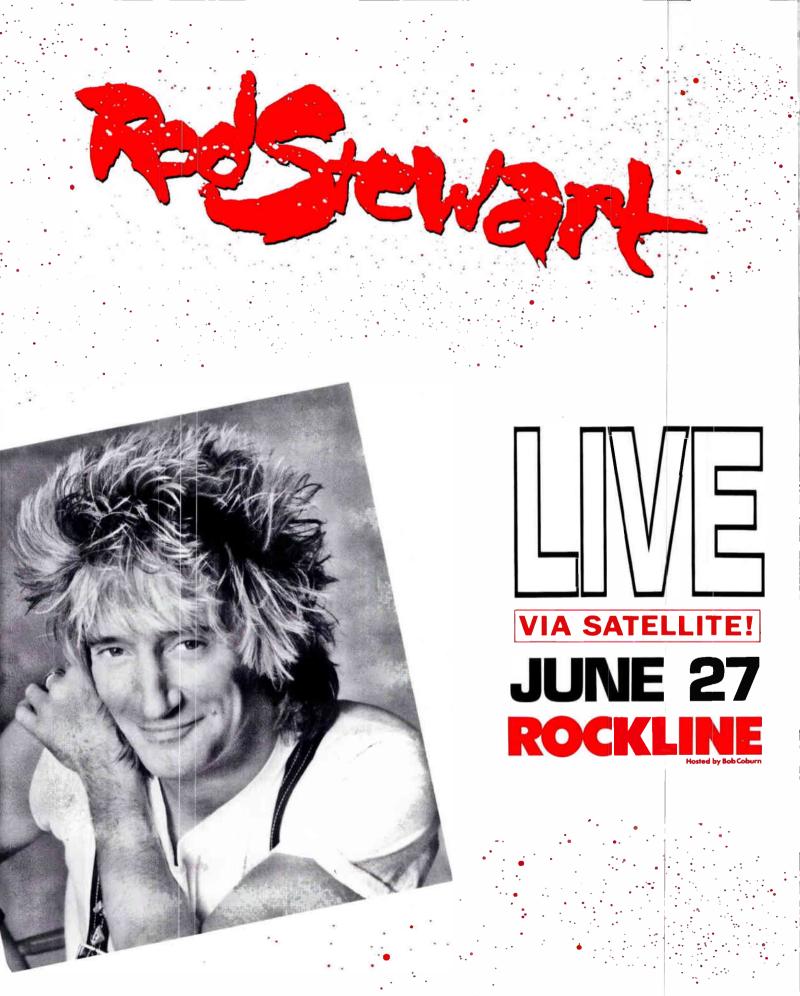
PAUL PYRO/KNAN/MONROE REO/G & Roses/P Poison/S Garrett

JIM REITZ/WRCK/UTICA G & Roses/E John/S Garrett

JJ RICE/OK100/ITHACA B The Base/S-Express/Morrissey/Erasure

K RICHARDS/KAKS/AMARILLO C House/G w'o Weapons/Times 2/REO

S ROBBINS/WBNQ/BLOOMINGTON S Politti/R Corps/Timbuk 3



GLOBAL SATELLITE NETWORK (818) 906-1888





K ROBINSON/KOY-FM/PHOENIX REO/Fat Boys

G ROLLING/KKYK/LITTLE ROCK REO/S Garrett/System

D ROY/TRANSWORLD/ALBANY Bros/E John/Impelliteri/G Satellites

C RUH/Y97/SANTA BARBARA Fat Boys/Aerosmith/W To Power/REO

T SBRIGLIA/TRANSCON/BUFFALO S O'Connor/Morrissey/REO/S-Express

M SCHNEIDER/APPLE TREE/ILL S Winwood/G Satellites/Bob Dylan/E John

ROGER SCOTT/KRQ/TUCSON Stryper/REO/NK On The Block/B The Base

BARBARA SELTZER/ATCO/NYC J Johnson/G & Roses/B Mercedes

J SHAHINIAN/RECORD EX/CLEVE E John/M Blues/N Peeples/Tiffany

VICKI SHARP/KRNQ/DES MOINES JH Jazz/Stryper/Hazeldean/W Houston

K SIMMONS/H OF GUITARS/ROCH Church/L Colour/B Setzer/S Winwood D SMITH/NATL REC MART/PITTS Morrissey/S O'Connor/Stryper

STU SMOKE/KQIZ/AMARILLO Morrissey/G & Roses/G w'o Weapons

K STAMM/RADIO DOCS/MILW Tiffany/G Thorogood/R Palmer/G & Roses

RICK STEELE/KDWZ/DES MOINES Bros/R Corps/System

R STEELY/CENTRAL SOUTH/NASH J Jett/MS Machine/G & Roses/E John

J STEFFEN/WSPT/STEVENS POINT REO/Icehouse/Toto/T Chapman

S STEVENS/WGRD/G RAPIDS G & Roses/OMD/M Oil

C TALLEY/KXX106/BIRMINGHAM J Johnson/T Terry/REO

JAY TAYLOR/KLUC/LAS VEGAS Erasure/Flesh For Lulu/Bros/S Politti

R TAYLOR/LIEBERMAN/CHICAGO G & Roses/Fat Boys/R Corps/REO

S TAYLOR/WQUT/JOHNSON CITY REO/Fat Boys/Contours/G & Roses B THOMAS/WFMI/LEXINGTON T Chapman/J Jett/Aerosmith/W Lion

M TOCKER/HARVARD/BOSTON B Dylan/L Weapon/P Smith

1

田

MARK TODD/KWNZ/RENO Fat Boys/Contours/J Kemp

RUTH TOLSON/WBLI/NY REO/Contours

RICK UPTON/KITY/SAN ANTONIO S Garrett/P Poison/NK On The Block

T WAITEKUS/WCIL/CARBONDALE Stryper/TT Tone/G & Roses

RON WALLACE/Q101/MERIDIAN Contours/E John/Toto

KEVIN WEATHERLY/KMEL/SF S Sensation/PS Boys/NK On The Block

T WEBER/KTUX/SHREVEPORT REO/G & Roses/Contours/System

D YASNER/95XXX/BURLINGTON W To Power/Fat Boys/S Politti

K ZARDA/TOWER/S OAKS CV Beethoven/R Stewart/G & Roses



TERENCE TRENT D'ARBY Sign Your Name"

	AGRESSIVES (4 or more)	TOP 10			Lp SALES (1 to 10)
4.13	50	4	_1	7	9

Taken from the Columbia Lp: "Introducing The Hardline According To Terence Trent D'Arby" 40964

35-26 HITS TOP FIFTY SINGLES! 14-12 HITS TOP FIFTY ALBUMS! WILDCARD 5/16! 32*-25* R&R! 21*-15* R&R U/C!

WWPR	add	КСРХ	add		PWR99	20-3
Q107	add	WGTZ	add		WTIC	24-15
KZZP	add	WRVQ	add		KROY	24-17
PRO-FM	add	WKZL	add		KKRZ	25-18
KDWB	add	ΚΙΤΥ	deb	22	KWOD	28-18
KWSS	add	Q105	deb	30	Y95	32-23

MICHAEL BOLTON "Wait On Love"

Taken from the Columbia Lp: "The Hunger" 40473 Produced by Jonathan Cain for Cain Street Productions

KROY WGFM	add add		KIYS WLOL	15-11 30-27
KZZU	deb	40	KEGL Z94	35-29 35-32
			KZOU	37-34

BREAKING AT: WAEB WMMS WDTX K92 **KF95** KHTR WNYZ KXYQ KSAQ **KXX106** Q100

NEW KIDS ON THE BLOCK 'Please Don't Go Girl"

Taken from the Columbia Lp: "Hangin' Tough" 40985 Produced by Maurice Starr for Maurice Starr Productions

add
add
add
add
add

WGH-FM add KXX106 add WPFM add KQMQ add

KRBE KMGX

34-27

deb 36 **BREAKING AT:** WPGC KZZP **KKFR** WCKZ KRQ



GREGORY ABBOTT "I'll Prove It To You"

Taken from the Columbia Lp: "I'll Prove It To you" Produced by Gregory Abbott for SBK Productions, Inc.

10*-7* R&R U/C! **READY TO CROSS TOP 40!**

WGCI 20 - 14







Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



KEVIN HARDT: SAM GOODY/EAST

With all of the geeks and freaks we've been running in this section lately, it's great to finally have a clean looking, clean shaven, well-tied yuppie to present. Kevin is the Divisional Marketing Coordinator (whose claim to fame is having lived in four countries, climbed a mountain & jumped out of a plane) who is in charge of ad funding, product tracking and marketing for the Eastern division, encompassing 204 stores. Kevin is looking forward to summer hits from Cinderella, Steve Winwood and Deep Purple, while currently hot with Moody Blues, Bob Dylan and Tracie Spencer.

SAM GOODY/EAST KEVIN HARDT 204 Retail Stores (Edison)

- 1. DIRTY DANICING
- 2. MORE DIRTY DANCING

- 3. SADE
- 4. VAN HALEN
- 5. GEORGE MICHAEL
- 6. RUN DMC
- 7. WIERD AL
- 8. DEF LEPPARD
- 9. POISON 10. MIAMI SOUND



3.

6.

7.

VAN HALEN

5. GEORGE MICHAEL

8. DEBBIE GIBSON

10. GUNS AND ROSES

MORE DIRTY DANCING

4. POISON

TIFFANY

9. WHITE LION

- VAN HALEN 2.
- 3. DEF LEPPARD
- 4. DIRTY DANCING
- **GEORGE MICHAEL** 5.
- WEIRD AL 6.
- 7. REO SPEEDWAGON
- 8. MORE DIRTY DANCING
- 9. HALL & OATES
- **10. SCORPIONS**

3. KEITH SWEAT

DEF LEPPARD

5. RUN DMC

PRINCE

9. POISON

10. JAZZY JEFF

TT D'ARBY

GEORGE MICHAEL

4.

6.

7.

8.



TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers







Hot new or resurging albums as reported by the nation's leading record merchandisers

It was an overall slow week out there for new product. The Moody Blues made the biggest stir in their first week, but retailers kept talking about forthcoming releases from Steve Winwood, Georgia Satellites and Fat Boys — some of which we will begin to talk about next week. Other conversations of note on the phones this week included the pickup on **More Dirty Dancing** due to the **Contours** hit.

1

WINNERS 1 MOODY BLUES (Poly 835756-1) 54% 6 **TRACY CHAPMAN** (Elektra 60774) 19% 2 **BOB DYLAN** (Col OC40954) 33% **TONI CHILDS** (A&M 65175) 18% **JAMES BROWN** (CBS 44241) 23% 8 JOHNNY KEMP (Col BFC40770) 17% 4 SALSA (MCA 6232) 22% 9 BREATHE (A&M 5163) 15% 5 REO SPEEDWAGON (Epic 44202) 20% 10 VANESSA WILLIAMS (Wing 835694-1) 11% LECHMERE / DAVE CURTIS / ANGOTT ONE-STOP / FRANK CAMELOT / LEW GARRETT / FLIPSIDE / DAVID SLANIA DAVIS / DETROIT CANTON **CHICAGO** BOSTON Moody Blues Doug E Fresh Moody Blues Bob Dylan EPMD Moody Blues Moody Blues Bob Dylan Boogie Down Prod **Climie Fisher** REO Colors Midnight Oil Breathe Ace Frehley James Brown OMD Jimmy Barnes **Toni** Childs Suzanne Ciani Nu Shooz Graham Parker Samantha Fox CAVAGES / JOHN GRANDONI / LIEBERMAN-NATL / DUSTY **BUFFALO** HARMONY HOUSE / SANDY BOWLING / MPLS **APPLE TREE / MIKE** Moody Blues **BEAN / DETROIT** Rod Stewart SCHNEIDER / ILLINOIS **Bob** Dylan Moody Blues Colors Tracy Chapman Samantha Fox Jane Wiedlin Johnny Kemp Sade Thomas Dolby **Julio** Iglesias Impellitteri Prince Climie Fisher Midnight Oil Rod Stewart **CENTRAL SOUTH / ROBIN MUSIC PEOPLE / NANCY LEWIS** STEELY / NASHVILLE /OAKLAND Keith Whitley **ARROW DISTRIBUTORS / TONY** HARVARD CO-OP / MICHAEL EPMD BRENNER / SOLON, OHIO **Bob** Dylan TOCKER / BOSTON Gregory Abbott Sun & Moon Ace Frehley James Brown James Brown Moody Blues Samantha Fox Stealin' Horses Bob Dylan **Cheap Trick** Moody Blues Toni Childs Vanessa Williams Midnight Oil Bob Dylan Tracy Chapman CML ONE-STOP / MIKE CLARK MUSICLAND / DICK ODETTE / ST. LOUIS HOUSE OF GUITARS / KIM MINNEAPOLIS **BAKER & TAYLOR / MIKE** Moody Blues SIMMONS / ROCHESTER **Boody Blues** Jimmy Bames **BASHKIN / CHICAGO** Vinnie Vincent Brenda Russell Al B Sure Bob Dylan Saxon Salsa OMD Jane Wiedlin Moody Blues Teddy Pendergrass Cheap Trick Vinnie Vincent James Brown Bob Dylan 10,000 Maniacs REO Weird Al KEMP MILL / HOWARD AP-NATIONAL RECORD MART / FACE THE MUSIC / DOUG PLEBAUM / WASH DC DOUG SMITH / PITTSBURGH **BUZZARD'S NEST / MIKE** MACIVER / ROCHESTER, MN Erasure Moody Blues MANDZIA / COLUMBUS Salsa Thomas Dolby Erasure Moody Blues REO Toni Childs Shona Lang Alabama Erasure Breathe Rod Stewart James Brown Bob Dylan Graham Parker NWA Vinnic Moore Jimmy Barnes Doug E Fresh Keith Whitley





Hot new or resurging albums as reported by the nation's leading record merchandisers

NORTHERN LIGHTS / ALAN FREED / MPLS Van Halen EPMD Troop Flotsam & Jetsam Al B Sure Moody Blues Doug E Fresh NORWALK RECORD DIST / RAY PAUL / ANAHEIM Lita Ford Sweet Sensation Breathe Devo Beetlejuice PACIFIC COAST ONE-STOP/ LENNY LEON / CHATSWORTH Jimmy Barnes Moody Blues Johnny Kemp Nia Peeples Erasure PEACHES MUSIC & VIDEO / DEBBIE DODD / SEATTLE Bob Dylan Van Halen Moody Blues Sun & Moon PRO ONE-STOP / PAUL JOHNSON / TEMPE Van Halen Rod Stewart Moody Blues Vanessa Williams 2 Live Crew **O RECORDS & VIDEO /** GERALD BAIN / MIAMI

Moody Blues Stevie B Salsa

RADIO DOCTORS / KATHY STAMM / MILWAUKEE Moody Blues

Guns & Roses Cheap Trick **Climie Fisher** Tracy Chapman Rossington

RAINBOW / JIMMY HEIKKALA / SAN FRANCISCO Moody Blues Sugarcubes Jane Wiedlin Looters Vanessa Williams

RECORD & TAPE OUTLET / MARC MERCURIO / OHIO Moody Blues Vanessa Williams Pieces Of A Dream REO Bob Dylan

RECORD BAR / PAUL FUSSELL / DURHAM

Betty Wright **Boz Scaggs** James Brown Bob Dylan Keith Whitley

RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND Toni Childs Ramones Jesus & Mary Chain Nia Peeples Moody Blues REO

SAM GOODY-EAST / KEVIN HARDT / EDISON Moody Blues Michael Crawford Brenda Russell REO

Tracie Spencer Breathe **Diane Reeves**

SAM GOODY-WEST / DEBBIE SWANSON / LOS ANGELES

Moody Blues Bob Dylan Tracie Spencer **Jimmy Barnes**

SHOW INDUSTRIES / LORY

SHAW / LOS ANGELES Chuck Brown James Brown Egyptian Lover George Howard Vinnie Moore Nia Peeples

SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

Moody Blues EPMD Johnny Kemp Take Six Times 2

SPECS / CINDY BARR / MIAMI Moody Blues Toni Childs REO Salsa

BOSTON Moody Blues Ramones Jane Wiedlin Breathe Johnny Kemp Pebbles Beetlejuice

STREETSIDE / GREG MAR-SHALL / ST. LOUIS James Brown Bob Dylan Toni Childs Sugarcubes Robin Trower Michael Feinstein

THE WIZ / JAY ROSENBERG / NEW YORK Church Michael Crawford Evelyn King Melba Moore **Bob Dylan** James Brown

TOWER / KIM ZARDA / SHER MAN OAKS Dirty Dancing Tracy Chapman Rod Stewart Run DMC Ziggy Marley

TOWER / RON BAILEY /

WESTWOOD Toni Childs Joan Jett Beetlejuice Sugarcubes Teddy Pendergrass Everything But The G

TOWER/NATL. / WENDY GREEN

/ SACRAMENTO Bob Dylan Salsa Gregory Abbott Club Nouveau

TRACKS / DONNA AGRESTO / NORFOLK

Rod Stewart Boz Scaggs Wild Flowers REO Bill Starr Breathe

STRAWBERRIES / JEFF COHEN / TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / **BUFFALO** Pieces Of A Dream Bob Dylan 10,000 Maniacs Moody Blues Johnny Kemp Doug E Fresh

64.6

TRANSWORLD / DAVE ROY ALBANY

2 Live Crew Salsa Teddy Pendergrass Ace Frehley Johnny Kemp Flotsam & Jetsam John Kilzer

TURTLES / LISA VOGE / AT-

LANTA Van Halen Alabama 10,000 Maniacs Bob Dylan James Brown Salsa REO

UNIVERSAL ONE-STOP/ **DEBBO HOUGHTON /** PHILADELPHIA Run DMC Sade Al B Sure Johnny Kemp **Climie Fisher**

WESTERN MERCHANDISERS /

KEN GRAHAM / AMARILLO REO Beetlejuice Salsa Alabama Keith Whitley Yngwie Malmsteen Ace Frehley

WHEREHOUSE / CHUCK LEE / LOS ANGELES EPMD James Brown Moody Blues Gregory Abbott Sweet Sensation Vanessa Williams Wrecks 'N Effects

ZIPS / RICK ANDRADE / TUCSON John Kilzer Graham Parker Melissa Etheridge 2 Live Crew Sugarcubes





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

Van Halen rules for the second week ahead of heavy metal monsters, Def Leppard and Poison and those omnipresent Dirtys, who are at it again. Thanks to a combination of HBO airings and the explosive singles action on the **Contours**, the original album is back up to #3 with a bullet and the More album which had slipped into the teens is back at #8 bullet and charging. Will it ever end, RCA hopes not!

LAST THIS		遷 識 議			POWER
WEEK WEEK	ARTIST	TTLE	LABEL	COMMENTS	INDEX
1 1	VAN HALEN	OU812	Warner Bros 25732	Still a big margin	126.3
2 2	GEORGE MICHAEL	FAITH	Columbia OC 40867	Up in sales	99.1
5 3	DIRTY DANCING	SOUNDTRACK	RCA 6408-1R	HBO, tour recharging	86.1
8 4	DEF LEPPARD	HYSTERIA	PolyGram 830-675-1	45 a smash	80.5
3 5	POISON	OPEN UP AND SAY	Enig/Cap C 148493	Mega metal	79.2
4 6	SADE IN THE	STRONGER THAN	Epic OE 44210	Hot single leads	74.9
6 7	RUN DMC	TOUGHER THAN	Profile 1265	New 45 coming	64.2
9 8	MORE DIRTY DANCING	SOUNDTRACK	RCA 6965-1R	Do You Love Me	60.7
13 9	GUNS & ROSES	APPETITE FOR	Geffen GHS 24148	New 45 smokin'	56.9
16 10	BRUCE HORNSBY	SCENES FROM THE	RCA 7647-Z-RDJ	Back up	50.5
15 11	SCORPIONS	SAVAGE AMUSEMENT	PolyGram 832963	Single developing	42.1
14 12	TERENCE T.D'ARBY	INTRODUCING THE	Columbia FC 40964	New 45 breaking	41.4
10 13	MICHAEL JACKSON	BAD	Epic OE-40600	Diana sizzling	41.0
7 14	PRINCE	LOVESEXY	Paisley/WB 25720-1	Slipping a little	40.3
11 15	MIAMI SOUND MACHINE	LET IT LOOSE	Epic OE-40769	New single hot	39.4
12 16	ROBERT PLANT	NOW AND ZEN	Atlantic 90863	Fell some	39.1
20 17	TRACY CHAPMAN	TRACY CHAPMAN	Elektra 60774	Exploding	38.2
23 18	WEIRD AL	EVEN WORSE	EPA/Scotti FZ 44149	Huge at the racks	37.9
19 19	DEBBIE GIBSON	OUT OF THE BLUE	Atlantic 81780	Solid sales	33.9
17 20	INXS	KICK	Atlantic 81796	Up and down	32.6
21 21	KEITH SWEAT	MAKE IT LAST	Elektra 60763	Steady sales	32.6
26 22	CHEAP TRICK	LAP OF LUXURY	Epic 40922	Breaking big	32.3
27 23	AL B SURE	IN EFFECT MODE	W Bros WB 25662	Crossover	28.0
24 24	ZIGGY MARLEY	CONSCIOUS PARTY	Virgin 790878-1	Single breaking	27.2
25 25	JUDAS PRIEST	RAM IT DOWN	Columbia C44244	More metal	27.0

"1988's BEST NEW ARTIST!" -ROLLING STONE

WHICH

HASMORE

UNCONDITIONAL

SUPPORT?

WMMS

KKRZ

B100

FM102

KATD

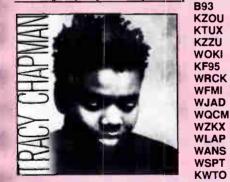
WTIC

WNVZ

add

WILDCARD!

	TOP 10		REQUESTS (1 to 10)	Lp SALES (1 to 10)
3.39	3	1	7	9



KFQX TRACY CHAPMAN WLRS "Fast Car" KFMY from the debut WLGA Tracy Chapman LP. WTHT CKOI **CROSSOVERS WINNER!** KSMB BREAKOUTS WINNER! WDBR KQMQ HITS POST MODERN! KTRS 27*-20* BB LPS!

BREAKER 22* R&R ALBUM TRACKS! 20* R&R A/C!

KSND	6-5	Z104	27-15
KITS	10-6	94Q	25-19
WERZ	20-10	WBCY	27-19
KIYS	18-14	WPST	40-37

EUT PENDERGRASS



TEDDY PENDERGRASS "Joy"

from the Joy LP. CROSSOVER! SHITS TOP FIFTY ALBUMS! 3*-1* R&R U/C!

KMEL add KKRZ add Z93 add 100KHI add

KEITH SWEAT



KEITH SWEAT "Make It

Last Forever'' from the double platinum Make It Last Forever LP.

PI HITS TOP FIFTY ALBUMS!

WUSL add

BREAKING AT: WQUE WCKZ ON YOUR DESK NOW!





	Γ	OP F		The second results		S
1107	-	Based on sales of	albums, tapes and CD'S from	m the nation's leading record	d merchandisers	tiet wer
LAST		ADTION OF ADDITION OF	Ben tum. takes tellter tenes	ALL	er, Ballette bes th	POWER
WEEK	WEEK	ARTIST	THE 事報告	LABEL	COMMENTS	INDEX
18	26	PEBBLES	PEBBLES	MCA 42094	Mercedes cut hot	27.0
8 31	27	JAZZY JEFF	HE'S THE DJ	Jive/RCA 1091-1J	45 breaking	26.9
28	28	MIDNIGHT OIL	DIESEL AND DUST	Columbia BFC 40967	Solid sales	23.4
29	29	RICK ASTLEY	WHENEVER YOU	RCA 6822-1R	Single hot	22.3
32	30	ROD STEWART	OUT OF ORDER	Warner Bros 1-25684	Hot single leads	22.0
22	31	WHITE LION	PRIDE	Atlantic 81768	New single shipping	21.8
30	32	COLORS	SOUNDTRACK	Warner Bros 25713-1	Rap soundtrack	19.1
33	33	HALL & OATES	OOH YEAH	Arista AL 8539	Steady sales	18.6
36	34	TIFFANY	TIFFANY	MCA 5793	45 hot	17.0
39	35	10,000 MANIACS	IN MY TRIBE	Elektra 60738	Up significantly	16.6
35	36	AEROSMITH	PERMANENT V	Geffen GHS 24162		14. 二
37	37	JULIO IGLESIAS	NON STOP	Columbia OC 40995	Ragdoll hot	16.6
					Steady sales	-15.7
38	38	BOZ SCAGGS	OTHER ROADS	Columbia SC 40463	Comeback	15.3
	39	RICHARD MARX	RICHARD MARX	EMI/Manh 53049	Re-appears	14.8
47	40	BELINDA CARLISLE	HEAVEN ON EARTH	MCA 42080	Up again	13. 1
34	41	IRON MAIDEN	SON OF A SEVENTH	Capitol C11H-90258	Metal sales	12.8
	42	SAMANTHA FOX	SAMANTHA FOX	Jive/RCA 1061	Significant growth	11.5
44	43	TEDDY PENDERGRASS	JOY	Elektra 9 60775-1	Urban breakout	10.5
50	<mark>44</mark>	RANDY TRAVIS	ALWAYS & FOREVER	WB 25568	Up again	10.4
	45	REO SPEEDWAGON	THE HITS	Epic 44202	Hot 45 leads	9.8
40	46	LITA FORD	LITA	RCA 6397-1R	Off week	9.5
48	47	BILLY OCEAN	TEAR DOWN THESE	Jive/Arista JL-8495	New single hot	9.2
46	48	WHITNEY HOUSTON	WHITNEY	Arista AL-8405	New single shipping	8.6
49	49	CHURCH	STARFISH	Arista AL 8521	Steady	8.2
	50	BOB DYLAN	DOWN IN THE G	Col OC40954	Starting off strong	7.9

NEXT UP

JETS (MCA) BRENDA RUSSELL (A&M) DOUG E. FRESH (Reality)

JOHNNY KEMP (Columbia) KINGDOM COME (PolyGram) MOODY BLUES (PolyGram) /

This Cottonwood, Idaho, native got his first radio job at KRLC in Lewiston, Idaho, before moving on to become a P.D. at KYNO in Fresno, CA and an M.D. at KGB in San Diego, CA. Paul was a d.j. at KFRC in San Francisco in '72, then took over as P.D. under the name Eric Chase at Top 40 KIQQ in L. A. A stint as M.D. at KFI in the same city preceded a stay at KJR in Seattle. In '83, he joined KRBE in Houston, doing afternoons at the station, which was then Adult Pop. He took KRBE-AM classic-rock in 1984, before taking over as P.D. of the Top 40 FM three years ago.

What inspired your radio career and how did you get your first job in broadcasting?

I was in high school and we had some debate and extemporaneous speaking competitions. There was one category called news announcing, if I recall correctly. They handed you some wire copy and the idea was to imitate a newsman. I've always been good at imitating anything. So, I sounded like a newsman and I won the thing and it inspired me. I thought, maybe I can do something like that, so I called the local d.j., Larry Huffman, who is the guy that does all the Orange County International Raceway

type of commercials. He now has a small Orange County agency which does all the tractor pulls and stuff like that. He told me to come on up to the station and pull cards and stuff like that for him. So, I hung around there for awhile. Finally, they said, if I went to Ogden's in Burbank and got a first class license, they would hire me. I guess they didn't realize that I would do it, which I did, because, when I came back and said hire me, they didn't have anything for me to do. Initially, they had me do some news and, eventually, I ended up with the one night-time Top 40 shift. Of course, the station was block-programmed at the time.

"I never thought I'd live in Texas in a million years."





An exclusive Hits Interview with Paul Christy, P.D., KRBE, by Mike Murphy

What stations did you listen to as a kid?

My main influence was in the summer of '65, when I went down to L. A. It was a young d.j.'s heaven. There were four Top 40 stations-KHJ, KBLA, KFWB and KRLA. It was the most awesome thing I'd ever heard. They all sounded great to me. That whole summer I sat around imitating B. Mitchell Reed and Humble Harv. One at a time, of course, because those guys had really different styles. It was a fine summer. Kind of a footnote to the time, KROQ's Rick Carroll was my classmate at Ogden's. I remember him because he knew every oldie in the world-the label and the flipside, too.

Tell us about KRBE'S music.

When I first took over KRBE, I went back to what I knew, which, for me, was Drake Radio. I cut the list to nothing, like twenty records. It lasted about a week and there was such a public furor, that it was apparent the approach wouldn't work in Houston. This is a long-list type of town. They want a great deal of music. When I came to Houston, I didn't know anything about Texas. I never thought I'd live in Texas in a million years. This is a very hip town. They are into very progressive types of music. I learned right away that you have to play a lot of records. So what I did was pay a lot of attention to the clubs and the street scene to find out what they wanted to hear. It's been a mix of the dance alternative- type music and basic Top 40. It's an exciting and fresh package that has worked for us. We also dig around the import bins to try to be on top of things before other people even know they exist. We try not to play a mass quantity of those, but we will take one and beat it to death to make a hit out of it in Houston. It's tough for the competition to deal with when they can't even find it.

That's the game we play and that's definitely why we're successful. Music is everything. Positioning, of course, ties it all together. The only position left to us was more music, so we had to go for that and attack our competition for too much talk. We did that pretty effectively and it's what has kept us on top.

You worked for a successful Top 40 station, KFRC, in San Francisco. There is a new Top 40 entry in S. F., KYUU. Can a mass-appeal straight-ahead Top 40 still work there?

The key in S. F., which I think most people who have lived there know, is signal. An FM with a good signal— and there are only about two of them that have one-can be just as big as KFRC was. It's obviously a Top 40 town. It didn't just suddenly change. As far as urban product goes, KFRC always played people like the Detroit Emeralds along with the hits that are hits for everyone else. So, you definitely have to cover that. A really true Top 40 with a strong signal could be an awesome thing in S. F. in my opinion. There is probably a pentup demand for it.





in-:	me al	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUNDTRACK	14.		
1	CROCODILE DUNDEE II	8.5m	3535	61.3m				
2	BIG	7.9m	6967	20.5m	A.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	"הפויה	Little .	77*5
3	BIG BUSINESS	6.1m	5238	6.1m				-
न्हाथ'	THE PRESIDIO	5.1m	4443	5.1m	and Rate		1.1111	.1
5	POLTERGEIST III	4.3m	2953	4.3m	_	1.1.1		
6	R АМВО Ш	4.3m	1795	39.5m	Soundtrack	on Scotti Bros.		
7	FUNNY FARM	4.1m	2612	12.2m		1		
8	WILLOW	3.3m	3103	30.7m	Soundtrack	on Virgin.		
9	BEETLEJUICE	1.1m	875	65.6m	Soundtrack	& Harry Belafor	nte 45 on Geffen	
10	COLORS	1.0m	1067	41.7m	Soundtrack	& Ice T 45 on W	varner Bros.	



We guess the old expression about things happening in 3's has some truth to it. Three of the most famous "sons of the South" have been ousted at stations in the last week. It began with Don Benson's exit from WQXI Atlanta and now continues with Michael St. John out at KOY-FM in Phoenix and Kevin McCarthy leaving WAPI in Birmingham. Interviews are underway in Phoenix with Edens' Q105 PD Randy Kabrich in town to help out GM Mike Horn with the process. Also at KOY, Ron Parker has officially joined on to handle the vacant afternoon drive slot. While in Birmingham, the powers to be moved quickly and have hired B94 Pittsburgh's Jeff McKay (who will now go by his real surname

by Lenny Beer & Mike Murphy

Balantine). Jeff will begin on 7/1..... By the way, WAPI's soon to be sister station, KWLN Memphis, has tabbed Q107 Washington's Paul Fuller as PD and landed former WAPI MD Jimbo Wood to team with Rick Rumble (formerly of WKBQ St. Louis) for mornings. No format has been officially announced, but we look for them to go Top 40 to challenge FM100's dominance, Big week for Hot New Releases in the market. We like lots of them, but mostly recommend you watch the Robert Palmer video. It features lots of beautiful women, shaking and baking like you've rarely seen before KYKY St. Louis has named Doug McGuire from WLVK Charlotte to replace Ken Barnett as new PD At

KNAN Monroe, Steve Cannon has been named PD At Q97 Modesto, PD Harley Davidson resigns and will be replaced by Tony Mercurio Congrats to A&M's Charlie Minor on living to his 40th birthday Greg Cassidy from PWR105 in Corpus Christi is the new PD at WGRD Grand Rapids..... Tracv Chapman, Tracv Chapman, thank you!..... Look for an announcement shortly on the sale of WCZY Detroit We are starting to hear rumors of a format change in Los Angeles that may also involve the return of a longtime LA programmer. This change may cause some "waves"..... KZOZ San Luis Obispo has added a Post Modern music hour featuring the HITS chart WTIC Hartford is having a "lis-

tener appreciation" party featuring Weird Al, Brenda K. Starr, Suave and the Cover Girls..... Finally, here is a photo of WBCY Charlotte PD Reggie Blackwell, who is not mentioned in this column..





FLASHMAKER! DEBUT HITS TOP FIFTY SINGLES! HITS TOP FIFTY ALBUMS! WILDCARD 5/9!

Tomorrow People"

WCZY KOY K98 WGTZ WKZL KSND	add add add add add add	KKRZ WNVZ WDJX B100 WNYZ WNNK KPLZ KCPX	deb deb deb deb deb deb deb	29 29 36 36 37 40 40	KITS WFLY 94Q WOKI KCAQ PRO-FM WTLQ KXYQ	3-3 5-4 9-6 9-7 21-10 23-17 23-18 24-21 27-21	Z102 B97 WBCY WKSS WPST 92X WERZ Z94 KE95	25-21 25-22 26-23 29-26 29-26 31-28 33-28 34-31 35-31	BREAKI WMMS KUBE Q102 Z93 Q106 FM102 KKFR	KROY WTIC KSAQ WROQ KZOU WGFM	KIKX KMGX KTUX KZZU WBBQ WINK Z104 KIYS WBCK	
	1951	Par al	1.00	1900	KWOD	27-21	KF95	35-31	KATD	CAT106	WRCK	

Ziggy Marley & The Melody Makers

BREAKING AT: HOT103

KKDA

WPGC

KMEL

KZZP

Z93

Coming Ou

Q106

WUSL

From the gold album *Conscious Party.* Produced by Chris Frantz/Tina Weymouth Executive producers: Ziggy Marley & The Melody Makers

FM102

KXX106

WCKZ

KKFR

Knocked Out' CROSSOVER! 32*-29* BB DANCE SINGLES! 40*-29* BB DANCE SALES!

WXKS	add	KROY	deb
Y95 KRBE KATD 92X WGFM KIKX KF95 WJAD KQIZ WZKX	add add add add add add add add add add	KMEL HOT97 KMGX WGCI KWSS KWOD	9-8 25-21 28-22 37-25 29-26 34-29

Paula Abdul

From the album Forever Your Girl. Produced by Oliver Leiber, L.A. & Babyface, Glen Ballard, Jesse Johnson, Elliot Wolff and Curtis Williams.





"When I Look Into Your Eyes" **Pretty Poison**

From the LP Catch Me I'm Falling. Produced by Kae Williams Jr. Kurt Shore, Andre Cymone, Fred Zarr and Eumir Deodato.



'I Don't Want To Be A Hero" Johnny Hates Jazz

From the LP Turn Back The Clock. Produced by Calvin Hayes and Mike Nocito.



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Heart Break

The first collection of new music from New Edition in over two years!

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