

# IF it COMES FROM the HEART, THEN you KNOW that IT'S TRUE...



"The guys went back to the formula that works...with Babyface producing it and the greatest voices in music behind it ...it's a smash..."

— Cat Thomas KLUC/Las Vegas

"Vintage Boyz II Men, you can't sleep on it...a no brainer sound that always works...Babyface and Boyz II Men a perfect combination..."

— Byron Kennedy KSFM/Sacramento

"Boyz II Men is definitely bringin that 'Boyz II Men' flava back...Gonna break through like a monster!"

— Eman KPWR/Los Angeles

# PRODUCED by BABYFACE





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# **ISLAND HOPPING**

o man is an Island, but this woman is more than up to the task. Island President Julie Greenwald has been working with IDJ ruler Lyor Cohen so long, the two have become a tag team. This week, they've pinned the charts with the #1 debut of Ashanti's self-titled bow, three other IDJ titles in the Top 10 (O Brother, Ludcaris and Jay-Z/R. Kelly), and two more in the Top 20 (Nickelback and Ja Rule). Now all she has to do is live down this HITS Contents appearance.

# **WINNERS**

# **HOT NEW RELEASES**

### REQUESTS

ASHANTI Murder Inc./IDJ PINK Arista

FAT JOE f/ASHANTI Atlantic/Atl G VANESSA CARLTON A&M/Interscope

# **EARPICKS**

**NO DOUBT Interscope** 

THE CALLING RCA ASHANTI Murder Inc./IDJ P. DIDDY f/USHER Bad Boy/Arista

# BREAKOUTS

ASHANTI Murder Inc./IDJ TWEET GM/Elektra/EEG SCORPION KING (ST) Republic/Universal NAPPY ROOTS Atlantic/Atl G

WILDCARD **ASHANTI Murder Inc./IDJ**  **BUSTA RHYMES** 

Pass the Courvoisier J Records

THE CALLING Adrienne RCA

SAFRI DUO Played-A-Live Universal

#1 ALBUM **ASHANTI** 



**#1 MPS** 



VIBE-RATERS



IN THA MIX 4 **VIBE-RATERS** 69 **TOP TENS ALBUMS** 74 11 FRONT PAGE RN **EARPICKS** 83 RERAP 24 I.B. BAD 28 **DIALOGUE: STAN CORNYN** 84 MPS 31 WHEELS & DEALS 88 **POP PLAYS** ROCK2K 92 **REQUESTS** 33 35 IVANA 94 POP MART THE BLOCK 98 WAVELENGTH 59

HITS TOUCHES MEDIABASE 12



SPIDERMAN"S WEB



STAN'S THE MAN

28

### ON THE COVER



Murder Inc./IDJ hip-hop queen Ashanti finds the only thing "Foolish" about the success of her chart-topping debut album and smash single is this HITS cover nod to mark the occasion.

# VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

JOHN MAYER • AWARE/COLUMBIA/CRG

3 IW 2 2W 3 3W



# album: ROOM FOR SQUARES track: NO SUCH THING

Added at MTV as *Buzzworthy.com!* Hot at Mod. Adult, with big adds at WSTW, WNNK, WHYN, WENS, too. Top 5 at WMPS. Top 10 at KENZ. Spinning at KYSR, KLLC, KPLZ, WSSR, WTMX. John is on at retail; now shipped Gold! *Daly 4/17. Alt Press, Spin, Blender. Mgmt: Michael McDonald and Brick Wall Mgmt.* 

JACK JOHNSON • ENJOY/UNIVERSAL

8 LW 6 2W 6 3W



# album: BRUSHFIRE FAIRYTALES track: FLAKE

PoMo pal #1 at WOXY! Top 5 at KFOG, KJEE, WXRT; Top 10 at WZZN, KENZ. Big at 99X, WCYY. #1 phones at WZNE! Top 5 phones at KROQ. Jumps at B'Buy, M'land, W'house. Huge at chains and indies. Coachella 4/26, Midwest tour starts 4/21. Letterman June. Mgmt: Emmett Malloy, Kim Johnson.

ADEMA • ARISTA

4 LW 4 2W 4 3W



# album: ADEMA track: THE WAY YOU LIKE IT

Way into hot track at Rock! #1 at WXDX, WJRR! Top 5 at KXTE, WPBZ; Top 10 at KNRK, WRZX, WDYL. Big at WCYY, WXTM. Re-upped at KITS. Top 5 phones at WYSP. MTV, MTV2. Europe dates, then radio shows & Ozzfest main stage. Metal Edge. Featured in Mortal Combat III. Mgmt: Terry Lippman Co.

TRIK TURNER • RCA

5 LW 3 2W 2 3W



# album: TRIK TURNER track: FRIENDS & FAMILY

Everybody wants Friends! Added at KRBZ, WRVW. #1 at WAVF, KROX. Top 5 at WUR, WFNX, WCYY; Top 10 at Q101, WBCN, WAQZ. Big at 99X, WXDX. Jumps at B'Buy, M'land, T'World, W'house! MTV, MTV2. Nat'l tour kicks off 4/14. Daly 4/1, Kilborn 5/2, Letterman 6/27. Spin review. Mgmt: Brad Patrick/Radio Events Group.

THE WHITE STRIPES • THIRD MAN/V2

7 LW 7 2W 7 3W



# album: WHITE BLOOD CELLS track: FELL IN LOVE WITH A...

Cells sales explode at chains and racks, as underground duo climbs into the Top 50! Stripes are stars at PoMo! Added at 99X and KPOI. #1 at KITS, WHFS. Top 5 at KROQ, KNDD, WWDC, WZZN and WROX; Top 10 at WXRK, WSUN. Jump at MTV. Tour extended to mid-June. Mgmt: Arthur P. Dottweiler Inc.

RES . MCA

10 LW 10 2W 11 3W



# album: HOW I DO track: THEY-SAY VISION

Vision clearly a smash, with adds at KHFI, KZQZ and KUDD! Top 10 at WBFA. Track hot at WSTR, KZZU, WKTU, KCHZ and WSSR. Huge sales gains at Tower Nat'l. MTV, MTV2 and VH1. Kilborn 5/8. Radio dates upcoming. On UK tour w/Mary J. Blige. Mgmt: Corey Smyth/ Blacksmith Mgmt.



6 LW 11 2W 16 3W



# album: COME AWAY WITH ME track: DON'T KNOW WHY

Added at MTV2 as Handpicked! Getting to Know new artist at APM and Jazz formats. Added at KIFM, KKSF, WJZA, KTEE, more in front of 4/22 impact. Hot sales; four weeks straight of 20k+! Just did tour w/John Mayer. Next tour starts 6/7. Letterman May, Conan June. Mgmt: Steve Macklam/Macklam Mgmt, Sam Feldman/St. Feldman & Assoc.

# BOYZ II MEN • ARISTA

DEBUT 11 LW



# album: FULL CIRCLE track: THE COLOR OF LOVE

Multiple formats joining the Boyz club! Babyface-penned track Most Added at Mod. Adult, including WHUD, WBEB; Top 5 Most Added at Rhythm and Xover, including KKBT, WBLS, WERQ, KJLH, more. Arista debut LP streets 5/21; shipping 350k. Vid in production. Mgmt: Quadree El-Amin/William Edwards/Southpaw-Big 3 Ent.

# VIBE-RATERS

**OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD** 

VANESSA CARLTON • A&M/INTERSCOPE

# album: BE NOT NOBODY track: A THOUSAND MILES

Grand entrance for debut artist, as track explodes at Top 40, Mod. Adult. Added at Radio Disney, KSRC, WLTJ! #1 at KRBV. Top 5 at WXKS, KZQZ; Top 10 at WBLI, KDND. Single sales on fire! Ron Fair-produced LP streets 4/30; shipping 250k. MTV, VH1. R. Stone Top 10 Artists to Watch. Rosie 4/29. Mgmt: Peter Malkin/PMM Inc.



# PHANTOM PLANET • DAYLIGHT/EPIC

17 LW 13 2W 12 3V



# album: THE GUEST track: CALIFORNIA

The Planet's spinning! Added at WZZN, KZON, WMFS, KLLC! Top 10 at KMTT. Big at KWOD, WLIR, Q101, KDGE. Rotating at KROQ, WXRK, 99X, WPLY, too. MTV2 Blowtorch & Handpicked! Strong sales at chains and indies. Dates w/Incubus kick off 5/24. Upcoming: Spin feature. Mgmt: Dan Field/AMG.



# **DASHBOARD CONFESSIONAL** • VAGRANT

2W 19 3W album: THE PLACES YOU HAVE...



Taping MTV2 Unplugged to air in May! Added at WEDG, WHTG, KPOI. Top 10 at Q101, KDGE, WWCD. Big at WZZN, WAVF, KNDD, WPLY. Sales up at M'land, W'house. MTV, MTV2 Handpicked. On sold-out tour now. Tour w/Weezer kicks off July 1. Letterman July. Spin, Details, Alt. Press, LA Times. Mgmt: Rich Egan/Hard 8 Mgmt.

track: SCREAMING INFIDELITIES

# ABANDONED POOLS • EXTASY

15 LW 14 2W 15 3W



album: HUMANISTIC track: THE REMEDY

PoMo finding The Remedy, with big spins at WBCN, Q101, WHFS, WXRK and WKQX! Top 10 WOXY and WKRL. Jump at MTV, MTV2. Retail is kneedeep at Target. On tour w/Garbage through early June. Mgmt: Tony Ciulla/Post Human.



# N.E.R.D. • VIRGIN

14 LW 16 2W



album: IN SEARCH OF... track: ROCK STAR

N.E.R.D.s are cool, with big adds at MTV2, 99X, LIVE105, WHFS, KWOD, WROX, WFNX! Sales heating up at indies. Headline tour kicks off 5/30 through 6/15. Four-star Rolling Stone review, named People's "Best Album of the Year So Far." Mgmt: Rob Walker/Startrak Ent.

B

# **SUGARCULT •** ULTIMATUM/ARTEMIS

RE-ENTRY 19 LW



# album: START STATIC track: BOUNCING OFF THE WALLS

More Bounce to the ounce at MTV2 with add! Meanwhile, Sugary track coats hot spins and phones at PoMo. Top 5 phones at Q101, WPBZ. Top 10 at WKRL. Hot at 91X, KEDJ, WHRL, WMRQ. Club tour through April, then Warped Tour. Featured in Van Wilder movie. Mgmt: Adam and Peter Raspler/Raspler Mgmt.



# **CUSTOM • ARTISTDIRECT**

9 LW 9 2W 9 3W



album: FAST track: HEY MISTER

Mothership Industries.

On hot national tour, fueling sales and spins. Solid at B'Buy, M'land, T'World. PoMo going through Custom track. #1 at WBCN! Top 10 at KBPI. Big at CIMX, WZNE. Mister-ious at WXDX, KNDD, KNRK, too. Video too hot for MTV. Huge web campaign. Village Voice. Mgmt: John Reese/Freeze Mgmt., Heidi Lavold/

16

# **3RD STRIKE • HOLLYWOOD**

DEBUT 20 LW



album: LOST ANGEL track: NO LIGHT

Rap-metal Strikes back with MTV2 add, early phones! Hot track added at WLRS. Rock, PoMo letting Light shine with hot spins at KROQ, KNRK, WFNX, WKRL. MTV. Debut LP streets 5/14; shipping 150k+. ESPN Action Sports Awards next week. Alt. Press, Guitar World, Metal Edge upcoming. Mgmt: Stewart Teggart/Tighten It Up Ent.

# top50 ALBUMS

2W	LW	٧	TW	ARTIST	TITLE COMMENT		POWER NDEX	PERCENT CHANGE
DE	BUT	Г	1	ASHANTI	ASHANTI Aggressive pricing plan	Murder Inc./IDJ 586830	503.1	
-	1		2	CELINE DION	A NEW DAY HAS COME "A New Day Has Come" the cut, TV		248.5	-55%
1	2		3	NOW VOL. 9	VARIOUS Pink, B. Spears, Shakira, Lenny Kravit	UTV 584408	191.6	-61%
DE	BUT	Γ	4	TWEET	SOUTHERN HUMMINGBIRD Missy Elliott & Timbaland collaborate		180.7	
3	4		5	O BROTHER, WHERE ART		Mercury/IDJ 170069	90.6	-30%
-	8		6	SCORPION KING	SOUNDTRACK Godsmack cut leads,movie opens Ap	Universal 017115	74.2	-23%
-	7	,	7	AVANT	ECSTASY "Makin' Good Love" the cut + press	MJM/MCA 112809	70.6	-33%
9	6		8	PINK	M!SSUNDAZTOOD Second track "Don't Let Me Get Me"	Arista 14718	65.1	-40%
8	10	0	9	LUDACRIS	WORD OF MOUF "Saturday", on tour with Busta Rhyn	Def Jam South/IDJ 586446	64.3	-29%
2	5	;	10	JAY-Z & R.KELLY	BEST OF BOTH WORLDS "Song Cry" the cut, TRL	Roc-A-Fella/Jive/IDJ 586783	62.8	-43%
15	13	3	11	SHAKIRA	LAUNDRY SERVICE "Underneath Your Clothes" huge M	Epic 63900	60.9	-23%
-	3	3	12	WWF:FORCEABLE ENTRY	VARIOUS Disturbed, Limp Bizkit, R Zombie & r	Columbia/CRG 85211	60.8	-55%
4	9	,	13	LINKIN PARK	HYBRID THEORY "Paper Cut" starting A. Rock	Warner Bros. 47755	58.0	-37%
16	14	4	14	PUDDLE OF MUDD	COME CLEAN 'Drift and Die" added MTV	Flaw/Gef/Interscope 493074	52.5	-31%
12	12	2	15	NICKELBACK	SILVER SIDE UP "Too Bad" the cut, heading to 4 milli	RoadRunner/IDJ 618485	51.3	-36%
6	11	1	16	ALAN JACKSON	DRIVE "Where Were You" the track, touring	Arista Nashville 67039	49.4	-43%
20	16	6	17	MARY J. BLIGE	NO MORE DRAMA "Rainy Dayz" featuring Ja Rule	MCA 112616	47.1	-30%
11	19	9	18	BRANDY	FULL MOON "Full Moon" breaking	Atlantic/Atl G 83493	45.9	-28%
18	1,8	8	19	USHER	<b>8701</b> "U Don't Have To Call" third single	Arista 14715	45.5	-30%
22	22	2	20	JA RULE	PAIN IS LOVE "Down Ass Chick" the new single	Murder Inc./IDJ 586437	45.5	-27%
7	1	5	21	ALANIS MORISSETTE	UNDER RUG SWEPT "Hands Clean" and tour, Leno	Maverick/Reprise 47988	44.4	-40%
30	29	9	22	FAT JOE	JEALOUS ONES STILL ENVY "What's Luv" features Ashanti & Ja F		43.5	-17%
28	4	1	23	NAPPY ROOTS	WATERMELON, CHICKEN & GRITZ "Awnaw" leads, tour w/Course of No	Atlantic/Atl G 83524	42.9	+18%
13	2	1	24	JENNIFER LOPEZ	J TO THA L-O! "I'm Gonna Be Alright" features Nas	Epic 86399	42.9	-32%
17	20	0	25	B2K	B2K "Gots Ta Be" starting at X-over	Epic 85457	42.5	-33%

# ONCE AGAIN, MTV AND MTV2 ARE GUILTY OF SELLING OUT.

# top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL	POWER INDEX	PERCENT CHANGE
46	49	26	JOHN MAYER	ROOM FOR SQUARES "No Such Thing", tour w/ Norah J, T	Aware/Col/CRG 85293	40.8	+37%
19	23	27	KYLIE MINOGUE	FEVER "Can't Get You" the hot cut	Capitol 37670	40.2	-32%
33	30	28	SYSTEM OF A DOWN	TOXICITY "Toxicity" the track	American/Col/CRG 62240	39.2	-23%
27	37	29	NAS	STILLMATIC "One Mic" now	Columbia/CRG 85736	39.1	-6%
21	25	30	ENRIQUE	ESCAPE Title track still selling LP	Interscope 93148	39.0	-30%
34	26	31	MICHELLE BRANCH	SPIRIT ROOM 2nd single "All You Wanted" now	Maverick/Warner Bros 47985	38.9	-29%
26	24	32	P.O.D.	SATELLITE "Youth Of The Nation," + "Boom" n	Atlantic/Atl G 83475	38.9	-33%
14	27	33	ALICIA KEYS	SONGS IN A MINOR On tour, " How Come You" starting	J Records 20002	37.3	-31%
23	28	34	BLADE II	SOUNDTRACK Movie #7, Ice Cube, Eve, etc	Immortal/Virgin 12065	37.2	-30%
25	17	35	CREED	WEATHERED "Bullets" hot now, on tour	Wind-Up 13075	36.3	-45%
45	36	36	NO DOUBT	ROCK STEADY "Hella Good" the cut, touring	Interscope 493158	33.3	-20%
24	32	37	BARRY MANILOW	ULTIMATE MANILOW Hits collection	Arista 10600	33.1	-33%
41	35	38	ENYA	DAY WITHOUT RAIN "Only Time" a monstrous run	Reprise 47426	29.9	-32%
32	47	39	INDIA.ARIE	ACOUSTIC SOUL Still about "Video"	Motown/Universal 013770	29.0	-11%
40	34	40	BRITNEY SPEARS	BRITNEY "Overprotected" at Top 40 now	Jive 41776	28.5	-39%
38	45	41	KID ROCK	COCKY "Lonely Road Of Faith" & touring	Lava/Atl/Atl G 83482	27.6	-20%
5	43	42	GLENN LEWIS	WORLD OUTSIDE MY WINDOW "Don't You Forget" the hot cut	Epic 85787	27.2	-23%
39	48	43	KIRK FRANKLIN	REBIRTH OF KIRK FRANKLIN "911" featuring TD Jakes	Gospo-Centric 70037	26.7	-12%
35	40	44	U2	ALL THAT YOU CAN'T "In A Little While" at radio now	Interscope 524653	25.9	-30%
DE	BUT	45	X-ECUTIONERS	BUILT FROM SCRATCH "It's Going" features Linkin Park	Loud/Col/CRG 8782	25.3	
DE	BUT	46	RASCAL FLATTS	RASCAL FLATTS Country trio, "Praying For Daylight"	Lyric Street 165011 the cut	25.3	
DE	BUT	47	BUSTA RHYMES	GENESIS "Pass The Courvosier" w/P Diddy	J Records 20009	25.1	_
DE	BUT	48	WHITE STRIPES	WHITE BLOOD CELLS "Fell In Love" the cut	Third Man/V2	24.3	
DE	BUT	49	DEFAULT	FALLOUT "Deny" starting A.Rock & PoMo	TVT 2310	24.0	-
DE	BUT	50	NORAH JONES	COME AWAY WITH ME Continued rave reviews	Blue Note 32088	23.5	

8 HITS April 12, 2002





n stores April 23

# ON OVER 40 STATIONS WITH HUGE PHONES AT THE FOLLOWING:

KBXX (Houston) KTRX (Houston) **WRVZ** 

Top 10 phones (Charleston) Top 10 phones

KQBT (Austin) KOHT (Tucson) **KPWR** (Los Angeles) (Portland)

Top 10 phones Top 10 phones

Top 10 phones after 700 spins

Top 10 phones after 500 spins

**KXJM** 

Top 10 phones

Produced by Salih Williams for Platinum Soul Productions Mixed by Greg Morganstein, Noke D and Salih Williams

Executive Producer: D-Reck Dixon

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# We Were a F\*cking Reality Sitcom Way Before The Osbournes.

# FRONT PAGE



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Tweet Bows Sweet, Scorpion's Got Sting, Mayer Gets Elected, White Stripes See Green, But...

# ASHANTI MEANS BUSINESS





ADVERTISEMENT

ake a mass-appeal newcomer with a solid street base and combine her with the Murder Inc./IDJ machine, and what do you get?

Try a MONSTER #1 album chart debut for the self-titled debut from Ashanti, on sales north of 500k. The last person to do that was another relative unknown, Epic's Celine Dion. That feat occurred last week, with the Canadian diva dipping to a still-impressive #2 this week.

John Mayer



**Tweet** 

"We knew it was going to be big," said Tony Bazemore of AEC One-Stop Group. "But we also knew that the deep discount and rebate plans at the retail level were only going to have an impact if the record was a hit. This one is a smash." Tony then looked at himself in the mirror and wondered how his life had become such a torn, shattered, hideous mess.

The other big debut belongs to Goldmind/Elektra newcomer/Missy Elliott protege Tweet, who bowed at #4 with Southern Hummingbird.

The Top Five was rounded out by UTV's omnipresent Now Vol. 9 and Mercury/IDJ's O Brother, Where Art Thou? Incidentally, Universal's Scorpion King ST climbed to #6—before the movie's release.

And amid all that, will you take a look at Columbia's John Mayer? This week, among many sales drops, his Room for Squares

jumps a whopping 37% (49-26) as press, radio play and touring all come together to create a new wave of sales. This kid's a star.

Also showing snowballing sales strength this week are V2's White Stripes and Blue Note's Norah Jones, both of which continue to evolve into bona fide smashes. Buckle up for the ride on these two, folks.

"Do you think I have the personality of a small soap dish?" queried AEC's Bazemore.

# Pic of the Week



# Shabby Road

"Forget what I said in the old days," exclaimed former legendary R&R ruler **Bob Wilson** (I). "When I created the parallel system, I really MEANT to increase the power of indie promoters. And when I said I hated Lenny, I really MEANT I should go into business with him." That's HITS Editor in Chief **Lenny Beer**, new-school R&R Ruler **Erica Farber** (r) and **Premiere**'s **Kraig Kitchin** (2<sup>nd</sup> fr r) assisting Bob in yet another desperate search for **Norm Pattiz**.



# ACTION

The adds this week at MTV are Sum 41 (RR/IDJ/CoI), Paul McCartney (Cap), Ali (Uni) Angie Stone (J), Puddle of Mudd (Flawless/Geffen/Int), John Mayer (Aware/CoI/CRG), Truth Hurts (Aft/Int), Alicia Keys (J) and IMx (WB). Pink (Arista), Musiq (Def Soul/IDJ) and Angie Stone receive rotation increases. John Mayer is named Buzzworthy.com.

# WILD

### ASHANTI MURDER INC/IDJ

This new artist is HOT, HOT-TER, HOTTEST!!! She's already been featured on some of the year's biggest tracks, and now her own is the biggest of all. With a half-million in first-week album sales heralding a new industry superstar, along with a single topping the Crossover and Rhythm charts and moving quickly through the Top 40 system, kudos are in order for Ken Lane and Kevin Liles' incredible teams. A monster!!!

# Strange Bedfellows Indeed

hat the hell were they thinking?

Radio & Records and Mediabase 24/7 have entered into a branding partnership with HITS. As a result of this unholy pact, R&R charts will appear in HITS, and the HITS Top 50 national album sales chart will appear in R&R. The new arrangement takes effect this week.

HITS will feature R&R's CHR/Top 40, Rhythmic, Urban, Hot AC, Alternative, Active Rock and AAA charts, each of them based on Mediabase-monitored airplay data.

R&R was founded in 1973 to provide news and information to the radio and recording industries. R&R currently produces 32 weekly print and electronic publications from offices in L.A., Nashville, and Washington, DC.

HITS, of course, was founded in 1986 in order to plagiarize Radio & Records. HITS produces one print and one electronic publication out of one

cesspool in Sherman Oaks, CA. In 1995, HITS Editor in Chief Lenny Beer entered into the livestock-breeding business. He currently raises several breeds of small farm animals for recreational use by music-industry executives.

Mediabase 24/7 launched as the first monitored airplay provider in the publication Monday Morning Replay in 1987. Based in Los Angeles, Mediabase today monitors over 1,100 radio stations in 140 U.S. markets.

Said R&R Publisher/CEO Erica Farber: "With our everchanging business environment, it's a logical move for R&R and HITS to exchange information. We look forward to a long and prosperous partnership."

"Our mission at Mediabase is to serve as a conduit to the radio and record industries by providing a common source for monitored airplay data," said Mediabase Founder/President Rich Meyer. "This new al-

liance serves that purpose extremely well... Maybe now I can even get Lenny Beer on the phone."

We're thrilled to partner with R&R and Mediabase to offer these dynamic information tools," declared HITS Digital Ventures President Todd Hensley. "And one day, I hope to meet Erica and Rich."

Added Beer, "Who's Todd Hensley, and how much am I paying him?"

HITS Publisher Dennis Lavinthal was on vacation and unavailable for comment.



HITS' Dot & Tonya Swine: Hoping the alliance means and end to their degrading music-industry activities.



he Spider-Man soundtrack is ready to catch some flies—and some record buyers—when it comes out April 30.

The eagerly awaited Sam Raimi-directed movie, which hits theaters on May 3, celebrates the classic Marvel Comics character's 40<sup>th</sup> anniversary. Peter Parker—played by Tobey Maguire—is a newspaper photographer for the *Daily Bugle* who turns into a reluctant crime-fighter when he's bitten by a genetically altered spider and assumes superhuman strength and agility...not to mention the ability to spin a mean web.

And while the film will be released by Sony's Columbia Pictures, the album, featuring "music from and inspired by" the film, is a real group effort, bearing the logos of four labels—Roadrunner, IDJ, Sony Music Soundtrax and releasing label Columbia.

From the Island Records/ IDI roster comes the debut single, Sum 41's "What We're All About (Original Version)," with a guitar solo by Slayer's Kerry King, which impacts Active and PoMo this week. Roadrunner/IDI's "Hero," with Nickelback's Chad Kroeger featuring Saliva's Josey Scott, which goes for adds at the same two formats next week. The singles are coming out on Island and Roadrunner, respectively. "What We're All About" will be worked at Active and PoMo radio by the IDI promotion department, while Roadrunner promo will take "Hero" to Active, PoMo and, with the help of IDJ, Top 40, for a May 6 add date.

Island Def Jam VP Promotion "Et" Stu "Brutus" Bergen slipped into a phone booth to change into his cape and tights to rave: "This will be a huge, culturally significant event, with two amazing songs driving the project, two very distinct tracks that target complemen-

tary, yet not duplicate, audiences. Did anyone see my web-slinger?"

Roadrunner Sr. VP Promotion Dave "How Now" Loncao, says "Hero" was left over from Nickelback's Silver Side Up sessions, but the band decided it wasn't right for the album: "This opportunity was just too tremendous to pass up. By the time we go to Top 40, the song is going to be familiar to everyone from all the TV spots."

The soundtrack also includes portions of the Danny Elfman score and Aerosmith's "Theme from Spider-Man" as well as tracks from Alien Ant Farm, Black Lab, Bleu, Default, Corey Taylor, Greenwheel, The Strokes, The Hives, Theory of a Dead Man, Pete Yorn, Macy Gray, Injected and Jerry Cantrell.

"The music unites artists who have been inspired by the Spider-Man character," commented Sony Music Soundtrax President Glen Brunman in the middle of his cucumber facial. "The film is a timeless classic that will be remembered for years to come."

- The first million copies of the CD feature a special 3-D cover.
- When the CD is placed into a computer CD-ROM drive, users can log onto the Spider-Man website, where streaming versions of the first two music videos, including behind-the-scenes footage from "Hero" and the making of the Sum 41 clip, can be viewed.
- MTV just added Sum 41, while the making-of documentary began airing this week.



# A Blatant Rip-off of a Good Magazine

- WHAT WEASELS ARE WEASELING ABOUT THIS WEEK
- 1 ASHANTI: Don't discount this Murder Inc./IDJ diva. She's on time and on top with massive #1 bow.
- 2 **TWEET:** Southern Hummingbird flits into the Top Five, as Rhone, Thompson and Missy Elliott chirp with glee.
- 3 IRV GOTTI: Rap don re-inks Murder Inc. with IDJ, slays the competition with Ashanti's half-million debut.
- 4 **AVANT:** Boberg rolls a 7 two weeks in a row, with assist from Magic Johnson, as MCA's Urban-redevelopment program starts to pay off.
- 5 **DAVID ALTSCHUL:** If the RIAA thought piracy was a problem before, wait'll they get his bill.
- 6 "THE BLOCK": Street cred is our middle name, as HITS kicks off combined Mix/Rhythm/Xover/Urban/Mix/Xover section. It still sucks—there's just more of it now.
- 7 **WAYMON JONES:** DreamWorks produced the *Every* body Loves Waymon pilot, but the show will air on the WB.
- 8 **KORN:** Epic rock superstars' latest not even in the can yet, and bootlegs proliferate. Will fans be *Here to Stay* when the actual album hits 6/11?
- 9 **SPIDER-MAN:** Roadrunner, IDJ, Columbia, Sony STX spin a complex web for event-movie album's 4/30 bow.
- 10 F\*CKIN' OZZY: MTV's answer to Father Knows F\*ckin' Best gives MTV its biggest ratings ever, to the delight of f\*ckin' McGrath, Toffler and Graden.

# QUÍCK

### HITS



The add this week at Radio Disney is Vanessa Carlton (A&M). The Top Five Most Requested are #1 NSYNC "Pop" (Jive), #2 Christina Milian (Walt Disney), #3 Dreamstreet (Edel), #4 Aaron Carter (Jive) and #5 NSYNC "Girlfriend" (Jive).



The adds this week at **VH1** are **Musiq** (Def Soul/IDJ) and **Zero 7** (Palm).



# HITS Building "The Block"

or those of you in a coma (or working at Billboard): Our industry's changing.

In order to best serve our reader—and, of course, stay in business—HITS is uniting its Mix Show, Rhythm, Crossover and Urban departments in one comprehensive section, "The Block."

"The Block" increases HITS' commitment to activity on the street and, subsequently, the entire Urban marketplace, by offering readers a more comprehensive, straightforward breakdown and analysis of action at EVERY level of the marketplace.

More importantly, "The Block" will offer all HITS staffers countless hours of entertainment by throwing together some of the magazine's most psychotic (and frequently nauseating) editors.

"My name doesn't need to go before Ricky's," said HITS' Crossover Editor Liz Montalbano, whose 15 lovable personalities have already made her Crossover section one of the most respected in the industry—and made her the most beloved trade-magazine employee in history. "It is because of my love and respect for Ricky, and all the people I work with, that 'The Block' is a surefire winner. I am nothing without the people around me."

"This section says it all about Ricky Leigh," said HITS Vice President/Mix Show Editor Ricky Leigh Mensh, once again referring to himself in the third

person. "And Ricky Leigh loves Liz Montalbano. Incidentally, Ricky Leigh is hungry. Ricky Leigh wants to eat."

Yes folks, "The Block" takes the best from the old "Flava Camp" section—photos of ballers, airplay charts, quotes from ballers, adds and spinincrease charts, conference-call winners—and adds even more.

"It's everything you need to know from the street," said newest Blockhead and former Jive promo queen Juliette Jones from her luxury suite at the Sportsmen's Lodge in Studio City. "I'm just so thrilled to be working with Ricky and Liz-actually ALL of the Lizzes. Will someone please wipe the calamari sauce off Ricky's chin?"

Joining Ricky, Liz and Juliette in the "The Block" is radio vet and Associate Crossover Editor Mark Feather, whose column will appear regularly and whose commitment to Crossover goes well beyond his daily chores at the magazine.

"Ricky, if you're going to eat your couch cushions, then you won't have any couch cushions left," said HITS President of Digital Ventures Todd Hensley.

"Who the hell is Todd Hensley and how much am I paying these other people?" queried HITS' Editor in Chief Lenny Beer.

HITS Publisher Dennis Lavinthal was on vacation and unavailable for comment.

"The Block" debuts this week on page 59.



# **Gone Hollywood**



Soul sensation Calvin Richardson is all smiles as he signs to Disney's Hollywood label and feels the love of A&R VP Geoff Weiss, Buena Vista chief Bob Cavallo and manager Will **Young.** The young artist was thrilled when the Disney execs offered to pay him in Disney stock options instead of cash. "Of course, they're worthless until the price goes over \$50 a share, but that's like money in the bank," said Cavallo, who then excused himself to attend an important meeting of top Enron shareholders. Moments later, Michael Eisner burst into the room to assure all stockholders that the company remains sound, and he doesn't need a clear line of succession. Where's ace numbers-cruncher Arthur Andersen when you need him?

# Who's Got What On This Week's Album Chart

(IN THOUSANDS) TOP 10 TOP 20 TOP 50 **UNIVERSAL** 1432.8 1, 3 14, 15 30, 36, 39 (TOTAL: 17) 5, 6 17, 20 43, 44, 46

		7, 9 10		
SONY (TOTAL: 10)	627.2	2	11, 12	24, 25, 26 28, 29, 42 45
WARNER MUSIC GRP (TOTAL: 10)	550.7	4	13, 18	21, 22, 23 31, 32, 38 41
BMG (TOTAL: 9)	344.6	8	16, 19	33, 35, 37 40, 47, 48
EMI	100.9			27, 34, 50

24.0

(TOTAL: 3)

INDIE

(TOTAL:1)

49



Closed out on more than 60 Rhythm & Crossover stations including: WKTU KPWR WBTS WJMN KYLD KMEL KKFR WPOW KXJM KUBE KQKS KTFM WZMX and Many More!!!!!

> Phones Exploding At: KYLD Top 5 WPOW Top 5 KTFM Top 5 KXME Top 10 Callout after only 100 spins!!!!

# jennifer lopez : i'm gonna be alright featuring nas

Impacting: **URBAN 4/16** TOP 40 4/23

THE NEW SINGLE FROM THE #1 ALBUM "J TO THA L-OI THE REMIXES" AND THE FOLLOW-UP TO HER #1 SMASH "AIN'T IT FUNNY"

ORIGINAL VERSION PRODUCED BY CORY ROONEY FOR CORY ROONEY ENTERTAINMENT, INC. 5 TROY OFFICER FOR MILK CHOCOLATE PRODUCETIONS > REMIX PRODUCED BY POKE AND TONE FOR TRACK HASTERS ENTERTAINMENT, INC. 8 CORY ROONEY FOR TRACK HOONEY ENTERTAINMENT, INC. 8 CORY ROONEY FOR CORY ROONEY ENTERTAINMENT, INC.

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# **A Devine Promotion**

Tim "Fruit Of" Devine has been promoted to West Coast General Manager of Columbia Records by Columbia Records Group Chairman Don "And Bradstreet" Ienner and CRG President Will "To Power" Botwin. Devine will continue to serve as Sr. VP A&R, a post he's held since joining the company in 1996.

Devine had originally requested the title "God" but backed off when told it was already held by Jenner.

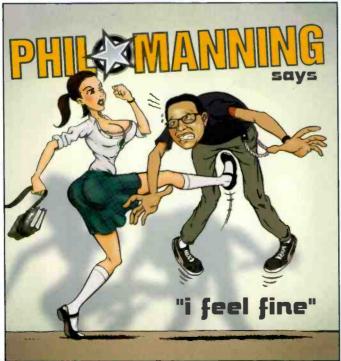
An industry veteran (i.e., middle-aged guy with Porsche still hitting on waitresses at the Whisky), Devine had a long run as VP A&R at Capitol (i.e., knew the right ass to kiss during 165 regime changes), before scoring big at Columbia with Train, Crazy Town, Cake, the Aware label deal and others (i.e., he brought the hot waitress to negotiations). He currently plays a large A&R role in the careers of Pete Yorn and Five for Fighting, among others (i.e., knows how to successfully irritate all the other departments into doing things for his artists).

Added Ienner: "Over the years, Tim has demonstrated a remarkable blend of creative instinct, marketing savvy and musical understanding. Plus, I get to learn what the kids are listening to whenever I talk to one of his dates."

Said Botwin: "With many artists based on the West Coast, the expansion of Tim's role promises to be of great benefit to the company. In other words, let them deal with Tim—I'm in New York."

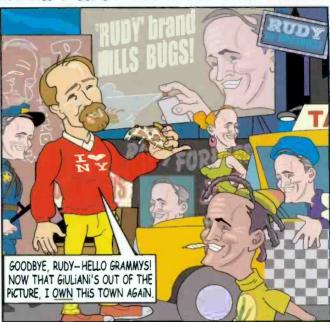
"I love me," said Devine, whose other words of wisdom were muffled by the sound of Chairman lenner's butt on his lips.





# ARCIEAD

MICHAEL GREENE BRINGS GRAMMY BACK TO NYC...



# THE BRONX IS UP AND THIS CARTOON IS DOWN.

Check hitsdailydouble.com for an animated version of this cartoon.

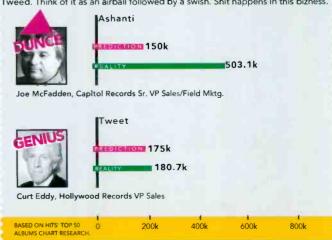


The adds this week at MTV2 are N.E.R.D. (Virgin), 3<sup>rd</sup> Strike (Hollywood), Busta Rhymes (J Records), No Doubt (Interscope), Sugarcult (Ultimatum), Norah Jones (Blue Note), 311 (Capricorn) and Joey Ramone (Sanctuary).

# A CASE OF THE OLD HIGH-LOW

A ROUNDUP OF FIRST-WEEK SALES PREDICTIONS (AS PRINTED IN ISSUE #778

For the second week in a row, sales on a new album FAR exceeded the guesstimates of our industry Einsteins. Following hot on the heels of Epic's Celine Dion, whose 553k bow more than doubled one contestant's prediction, comes Murder Inc./IDJ's Ashanti, our second straight half-millionairess and the second straight debutante to baffle our entire panel. Would you believe the HIGHEST guess was Curt Eddy's 195k? In other words, everybody was more than 300k low. But the Curtster redeemed himself by scoring a near-bull's-eye on Goldmind/Elektra's Tweed. Think of it as an airball followed by a swish. Shit happens in this bizness.



# THE CALLING ADRIENNE

The new single and video from CAMINO PALMERO Over 750,000 SOLD!





**SOLD OUT Winter/Spring Tour!** 





# **Promo Guy Gets Geeky**

teve Leeds leads, and Universal Market versal/Motown Records' new-media geeks will now follow.

HITS

The veteran promotion executive has been promoted to Senior Vice President of New Technologies for the label by Chairman Mel "O. Yellow" Lewinter, Universal Records President "The Full" Monte Lipman and Motown President/CEO Kedar "Critical" Massenburg.

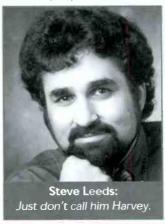
Most recently Sr. VP Promotion/Video for Universal, Leeds will develop the label's strategies in the area of new, emerging technologies and multimedia, as well as offering online inducements to add up to three inches to your length and an inch to your girth.

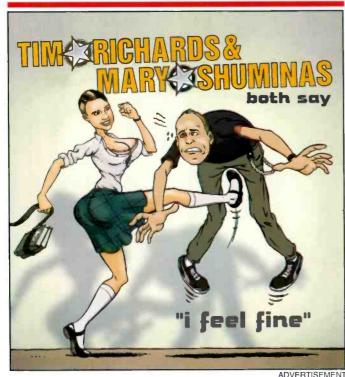
Stated Lipman: "As our business continues to grow, it is important to have a team in place to drive new technologies, and there is no one better suited for that challenge than Steve. He is a consummate professional, whose track record and contacts in the radio, television and creative arenas are second to none. And he never fails to pick up the lunch check."

Commented Massenburg:

"Having devoted his entire career to pushing the creative envelope even further, Steve is a natural fit to drive our efforts. You should see him lip-sync the Marvellettes songbook."

Said Leeds: "I am grateful to Doug Morris, Mel, Monte and Kedar for this tremendous opportunity to expand the playing field for me. My main objective will be to take advantage of and develop new ways to build awareness of our artists and drive sales. We will utilize the various technologies available to us and apply them to all areas of business, starting with spamming this release to our online database of 43,985,000 names."





# UNDOWN OF EXECUTIVES ON THE MOV











Wright

Ancliff

Hopkins

Anderson

ark "If Loving You Is Wrong I Don't Wan-Ina Be" Wright is elevated to Executive Vice President of A&R for MCA Nashville by label Chairman Bruce "Goose" Hinton. The awardwinning producer/songwriter has been part of the MCA Nashville family since 1994, when he had to use a fake ID to purchase moonshine... Chris Ancliff "Hanger" is upped to Senior Vice President Legal Affairs & Associate General Counsel for the EMI Group. Ancliff will work on general corporate legal work, while continuing to mourn the Queen Mum... Gareth "Lightnin'" Hopkins is promoted to Senior Vice President Legal & Business Affairs for EMI Recorded Music by General Counsel Charles "In Charge" Ashcroft. The former EMI International Sr. VP Legal & Business Affairs will now have worldwide responsibility for EMI Recorded Music's business affairs and help out senior U.S. executives who are ticketed for driving on the wrong side of the road... Donnie "Brook" Anderson is named Vice President A&R for MCA Records by President "The Say" Jay "Kid" Boberg. Anderson will be responsible for seeking out, signing and developing new artists for the label and prepping Boberg for his next Wall

Street Journal interview... Jamie Purpora "Haze" has been appointed Vice President Administration for Bug Music by founders Dan and Fred "The Notorious" Bourgoise. Purpora will oversee staff in the publishing company's offices in Hollywood, Nashville, N.Y., London and Munich and collect from anyone caught humming the Iggy Pop songbook in the shower... Christine Kane "Mutiny" is raised to Director of International for MCA Records by Sr. VP International Eamon "Meeney Miney Mo" Sherlock. Kane will develop and position label artists in the international marketplace by consulting her Berlitz language guide... Randall E. McMillan "& Wife" is tapped as Director of Business & Legal Affairs for the Island Def Jam Music Group by Sr. VP Business & Legal Affairs "Pink Lady &" Jeff Kempler. McMillan will negotiate and draft various contracts, including artist recording, soundtrack and prenup agreements for top-level IDJ execs... Marlene "The Guns of" Augustine is named Director of Regional Promotion, West, for MCA Nashville by VP National Promotion Bill Macky "The Knife." Augustine spent the last eight years as W.C. Promotion Manager for Columbia Nashville, where she learned to hit a spittoon blindfolded at 25 feet.









Kane

Augustine

NEW AT: WHFS, LIVE105, 99X, WFNX, WROX!!!





# INFOCK STARING

THE NEW SONG FROM THE DEBUT ALBUM

# SEARCH OF...

"N\*E\*R\*D are rock stars" Urb Magaz ne





PRODUCED BY THE NEPTUNES WWW.N-E-R-D.COM

The first and second quarters comprise a period when new projects are launched and year-end releases that were initially overshadowed by superstar albums get reloaded. The following grid of new and developing first- and second-quarter artist releases is presented in the spirit of a

Music Group	Label	Act	Release Date	Single Title • Format [s] • Add Date	Comments
	DREAMWORKS	Apex Theory Citizen Cope Jimmy Eat World Regency Buck	4/2 1/29 July '01 4/2	"Shhh (Hope Diggy)" • PoMo/Active Rock "Let the Drummer" • PoMo "The Middle" • PoMo/Adult/Pop "Free to Change Your Mind" • PoMo • 2/11	On Ozzfest; on tour. "If There's Love" at APM/Mod Adult/Hot AC; Furtado tour. SNL 4/6; MTV Buzzworthy; LP nearing Gold. Glasgow basement tapes are tastemakers' fave.
	HOLLYWOOD	Lil' J Sheila Nicholls Simon & Milo 3rd Strike	4/2 5/14 4/30 5/14	"It's the Weekend" • Xover • 1/28 "Faith" • APM 3/5, Hot AC/Mod AC 3/25 "Get a Clue" "No Light" • PoMo/Active Rock • 3/11	Teen hip-popper's single produced by Jermaine Dupri. English artist; Glen Ballard produced, co-wrote. Animated; 4xPlatinum in Canada; Disney Channel tie-in. MTV, MTV2; on ESPN's <i>Ultimate X</i> soundtrack.
	INTERSCOPE GEFFEN A&M	Trail of Dead Vanessa Carlton Jim Crow Ms. Jade	2/26 4/30 ASAP April	"Another Morning Stoner" "A Thousand Miles" • Pop/Adult formats "Holla" • Xover "Feel the Girl"	MTV2 add; huge buzz; touring; #1 four weeks at College radio. Setup phase at radio; massive phones; MTV Buzzworthy. New signing breaking out of Atlanta; LP being rush-released. Beat Club follow-up to Bubba Sparxxx; blowing up on the street.
UMVD	ISLAND DEF JAM	Ashanti Greenwheel Injected Lovher	4/2 June 4 2/26 May	"Foolish" • R&B • 2/11 "Shelter" • Active Rock/PoMo • 4/22 "Faithless" • Active Rock/PoMo "How's It Gonna Be" • R&B • 3/18	Huge requests; MTV, MTV2; LP debuted at #1. Share management with a little band called Creed. Video already completed. Four-member female group put together by Sisqo.
	маммотн	Freestylers	6/11	"Weekend Song" • Pop • TBD	Sngle in Motorola ad campaign; Disney's Country Bears.
	мса	Blackalicious Keke Wyatt Res Something Corporate	4/30 Nov. '01 June '01 5/21	"Make You Feel That Way" • Xover "Nothing in This World" • Xover • 1/14 "They-Say Vision" • Top 40/Rhythm Xover • 2/25 "iF yoU C Jordan" • PoMo	On Sno-Core tour. Initially went to Urban Mainstream (8/20), Urban AC (10/1). Video on at VH1; touring with Mary J. Blige; MTV Buzzworthy.com. Getting airplay at KROQ, KNDD, WHFS; Warped Tour.
	ROADRUNNER	III Niño	Sept. '01	"What Comes Around" • Active Rock/PoMo	On MTV2; Jagermeister tour w/Drowning Pool, Coal Chamber.
	UNIVERSAL/ MOTOWN	Corey Joi Mushroomhead Remy Shand	3/19 3/19 Dec. '01 3/12	"Hush Lil' Lady" • R&B/Crossover • 1/14 "Missing You" • R&B/Xover • 2/18 "Solitaire Unraveling" • Active Rock "Take a Message" • R&B	Kiddie hip-pop; Lil' Romeo in video. Former Lucy Pearl lead singer. Cleveland masked rockers; "Along the Way" on Scorpion King ST. Toronto one-man band; Prince meets Maxwell.
SONY	COLUMBIA	Lostprophets John Mayer Quarashi Pete Yorn	Dec. '01 Sept. '01 4/9 Mar. '01	"Shinobi vs. Dragon Ninja" • Active Rock/PoMo "No Such Thing" • Adult formats • 2/4 "Stick 'Em Up" • PoMo • 3/4 "Strange Condition" • APM/PoMo • 2/4	MTV2 tour; video added to MTV2; single added to WXRK. MTV Buzzworthy; shipped 500k; huge chart jump this week. Iceland's answer to the Beastie Boys; MTV add. LP over 375k; MTV2; Top 5 APM; Weezer tour, headlining dates.
	EPIC	B2K Glenn Lewis Phantom Planet	3/12 3/19 2/26	"Gotsta Be" • Xover • 3/12 "Don't You Forget It" • Pop • 1/28 "California" • APM/PoMo/Adult • 1/28	#2 album debut; "Uh Huh" #1 Most Requested at BET; MTV. Top Five debut; MTV Buzzworthy; VH1; tour with Alicia Keys. Incubus tour in May; MTV2 Handpicked.
WMG	ATLANTIC	Course of Nature M2M Nappy Roots Plus One	2/26 3/5 2/26 2/26	"Caught in the Sun" • Active Rock "Everything" • Pop "Awnaw" • R&B/Xover TBD • Christian	Produced by Matt Martone (3 Doors Down). Sold 1.5m LPs in Asia; two Gold singles in U.S. On radio promo tour; BET; big LP sales; MTV add. Joint release w/143, Word; David Foster produced.
	ELEKTRA	Code5 Knoc-Turn'al Reveille Tweet	5/21 4/23 fall 4/2	"What's Your Name Girl?" • R&B/Xover "The Knoc" • R&B/Xover • 2/11 "Inside Out" • PoMo/Active Rock • 2/18 "Oops (Oh My)" • R&B/Xover	Teen hip-poppers toured with Aaron Carter Dr. Dre, Missy Elliott guest on single. Remix features Scooter from Cold. #4 album debut; MTV, MTV2, BET; on tour with Craig David.



# **DEVELOPING ARTISTS**

work in progress. In other words, if there are any glaring errors or omissions, let us know and we'll kill the series. (Editor's Note: Because of space considerations, and in order to project reality, we've asked each label to identify a maximum of four developing acts.)

Music Group	Label	Act	Release Date	Single Title • Format [s] • Add Date	Comments
WMG	WB/REPRISE/ MAVERICK	Kasey Chambers Earshot Home Town Hero Soul Hooligan	2/12 5/7 5/7 5/11	"Not Pretty Enough" • APM 1/28 • College 2/11 "Getaway" • Active Rock/PoMo • 3/11 "Questions" • PoMo/Active Rock • 3/25 "Algebra" • PoMo/Active Rock • 4/15	New LP, tour drawing raves for Aussie roots star. "Tool with melodies"; managed by In De Goot Ent. Another Calabasas band; managed by Steve Stewart (ex-STP). U.K. band drawing raves out of Miami Winter Music Conference.
=	ARISTA	Adema Isyss Avril Lavigne Butch Walker	Aug. '01 6/4 6/4 7/9	"The Way You Like It" • Active Rock/PoMo "Day & Night" • Pop/Rhythm/R&B/Xover "Complicated" • Pop/Adult/PoMo "My Way" • Active Rock/PoMo 5/6	LP Gold; MTV, MTV2. Mall tour starts 5/13; single features Jadakiss. Managed by Nettwerk; developing-artist price. Ex-Marvelous 3; co-wrote for Lit, SR-71; developing-artist price.
	ARTISTDIRECT	Custom Badly Drawn Boy No Good Smilez & Northstar	3/19 4/23 5/21 6/25	"Hey Mister" Active Rock/PoMo "Something to Talk About" APM/Pomo specialty 4/1 "Ballin' Boy" R&B/Xover 2/18 "Who Wants This" Xover/R&B 4/15	Tour started 3/26; Top Five where it's getting played. Indie-retail fave; ST to About a Boy. Solid add week. Hip-hop duo from Florida.
	J RECORDS	Mario RL	6/4 4/23	"Just a Friend 2002" • Pop • 3/18 "Got Me a Model" • R&B/Xover • 2/11	Debut from 15-year-old singer. First solo outing from Next member.
BMG	JIVE	Peach gb (Volcano) 2 Skinnee J's (Volc.)	2/5 3/19	no single • PoMo "Grown Up" • PoMo • 3/4	Defunct band was led by Tool bassist Justin Chancellor. Produced by Mickey Petralia (Beck).
	RCA	The Calling The Strokes Trik Turner	July 2001 Oct. 2001 2/26	"Adrienne" • PoMo/Mod Adult/Hot AC/Pop • 4/15 "Hard to Explain" • PoMo • TBD "Friends & Family" • PoMo • 1/14	MTV TRL debut 4/18; LP Gold. "Last Nite" Top 5 PoMo; LP Gold. Most Added; big phones; MTV, MTV2.
	V2	Elbow Heather Nova White Stripes	1/22 4/23 1/22	"Newborn" • PoMo/APM • 2/25 "Virus of the Mind" • Hot AC/APM • 3/11 "Fell in Love With a Girl" • Active Rock/PoMo	Mercury Prize nominees in Best Newcomer category. Includes collaborations with Bryan Adams, Bernard Butler. MTV Breakthrough, VH1, MTV2; sales exploding.
	WIND-UP	Breaking Point Must Seether 12 Stones	Nov. '01 4/9 6/25 4/23	"One of a Kind" • Active Rock • 3/11 "Freechild" • PoMo/Active Rock "Needles" • Active Rock "Broken" • PoMo/Active Rock • 2/25	Single from Columbia's WWF LP; being stripped on band's LP. WBCN, WFNX, WLZX, WHJY early adds. Jay Baumgardner producing South African trio's debut. On Creed tour; Scorpion King soundtrack.
Transaction of the same	BLUE NOTE	Norah Jones	2/26	"Don't Know Why" • APM	MTV2 Handpicked; APM non-comm smash; 20k+ sales per week.
EMI	CAPITOL	Big Moe (Priority) Shannon McNally Kylie Minogue Starsailor	4/23 1/8 2/26 1/8	"Purple Stuff" • Xover "Now That I Know" • APM • 3/11 "Can't Get You Out" • Pop/Rhythm/Hot Adult "Poor Misguided Fool" • APM/PoMo • 4/8	Building in the South; KPWR add. Conan, Letterman appearances; 3 1/2-star Stone review. Massive airplay for Aussie songbird; huge LP sales. MTV, MTV2 airplay; NME's Best Band in Britain.
	VIRGIN	B.R.M.C. Nikka Costa Moth N.E.R.D.	April '01 May '01 3/26 3/12	"Love Burns" • PoMo • 3/12 "Everybody Got Their" • Pop/Xover • March "I See Sound" • PoMo • 2/18 "Lap Dance"/"Rock Star" • PoMo	On tour with Spiritualized; MTV2 play.  Over 200k OTC to date; opening first leg of Britney Spears tour.  MTV2 add; reached #1 on PoMo specialty shows.  Letterman 3/18; big-time hip-hop producers the Neptunes.
им	IMMERGENT	Dishwalla	4/23	"Somewhere" • Active Rock /PoMo/APM/HotAC	Tour 4/24; #1 most-added Adult; stations, spins building.
INDIES	TVT	Default	Oct. '01	"Deny" • Active Rock/PoMo/Pop/Adult	MTV tour with Creed in May; LP Gold; "Wasting" Top 25 Pop.
3		Sevendust Wayne	Nov. '01 5/7	"Live Again" • PoMo/Active Rock "Whisper" • APM/PoMo	Headlining Cutty Sark tour. Early airplay on KZON, WRAX, KFSD.

**HITS** April 12, 2002



- "Wry the f\*ck are these f\*cking chairs so hard to sit in?"
- "I trpped over a f\*cking barbell again. Will someone tell Dave Glew that if he's gonna work out in our garage, he needs to take his f\*cking free weights home with him?
- "Ever since I stopped drinking, the room doesn't spin anymore.
- "Jack, stop throwin' things at Ms. McGrath. I think I work for her or something.
- "Wct the 'ell is Ozzfest, and why the f\*ck do people keep asking me about it?"
- "Sharon! Who are all these f\*cking people with cameras, and why are they in our f\*cking house?'

# The Kid Stays in the Picture



R&R Hot AC Editor **Kid Kelly** celebrates his publication's alliance with this rag by joining Maverick/Warner Bros. singer/songwriter Michelle Branch for a meet-and-greet at WPLJ New York. Kelly was instrumental in preventing station personnel from eating Branch's CD. Fortunately, manager Jeff Rabhan waited outside with the engine running, so Branch was spared a demo of on-air personality Race Taylor's Speak 'n' Spell. Seen thinking AC couldn't get any hotter are (I-r) Research Dir. Marc Hilsenrath, Kelly, WB SVP Promo John Boulos, WB VP Adult Formats Debbie Cerchione, Branch, Taylor, N.Y. local Brian Mandler and (kneeling) MD Tony Mascaro. Not Pictured (and golfing): Scott Shannon.

# So What's 50% of "A Thousand Miles"?



Songstress Vanessa Carlton (front) celebrates her deal with Universal Music Publishing Group by posing with some people who are very excited about her career. "So, now that I've signed, what do you guys do for me?" asked the young troubadour. "Excellent question," replied UMPG Worldwide Prexy David Renzer. "Tom, you wanna handle this?" "Ahhh, yes, what do we do?" answered EVP Creative Affairs Tom Sturges. "Great to have you with us." Meanwhile, Universal Music Group Prez/COO Zach Horowitz mentally amortized the cost of this photo op. Seen (I-r) are Renzer, UMVD President Jim Urie, A&M President Ron Fair, Carlton, Horowitz, Sturges, Interscope Geffen A&M Vice Chairman David Cohen and manager Peter Malkin.

# MOVIE SCORES

Tit	le	Weekend Gross	Per Screen Average	Total Gross	Sound Track
1	PANIC ROOM	18.5m	6060	58.8m	Varese
2	HIGH CRIMES	15.0m	5521	15.0m	
3	ICE AGE	14.3m	4469	141.4m	
4	THE ROOKIE	11.7m	4635	35.0m	Hollywood
5	VAN WILDER	7.5m	3709	7.5m	Ultimatum
6	CLOCKSTOPPERS	7.3m	2848	22.5m	Hollywood
7	BLADE II	7.2m	2811	67.1m	Virgin
8	BIG TROUBLE	3.7m	1887	3.7m	
9	E.T.	3.3m	1335	30.5m	MCA
10	A BEAUTIFUL MIND	2.8m	1930	165.1m	Decca



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P. DIDDY Meed a Girl
[PART ONE] FEATURING USHER & LOON

1st week airplay leaders:

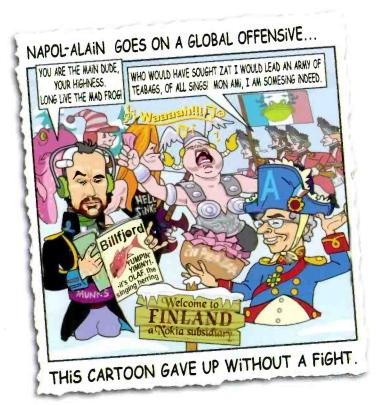
KKRZ 104x • WKSS 34x/week • WFKS 25x • B94 25x • Z100 20x • WIHT 36x • KBKS 25x!!



PRODUCED BY SEAN "P. DIDDY" COMBS FOR THE HITMEN/BAD BOY ENTERTAINMENT, INC. MARIO "YELLOW MAN" WINANS FOR YELLOW CITY ENTERTAINMENT/THE HITMEN/BAD BOY ENTERTAINMENT, INC. EXECUTIVE PRODUCERS: JUSTIN, QUINCY & CHRISTIAN COMBIS FOR BAD BOY ENTERTAINMENT, INC.

TO BE CONTINUED...

# we draw our own conclusions.



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# NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

A break in the Radio One standoff is at hand, as a few major labels agree to a compromise position with Mary Catherine Sneed and Alfred Liggins. What two East Coast Urban powerhouses are behind resolving the stalemate?... RAC/RIAA insiders telling of a compromise proposal presented by David Altschul to RAC reps Jay Cooper and John Branca. The proposal supposedly outlines a plan for changing California's existing sevenyear rule to explicitly include "tacking," meaning seven-year clock would start over with each renegotiation. However, the labels reportedly still don't want to give up the damages clause, which remains the artists' hot button. Will the clause be rewritten or damages redefined? Meanwhile, chatter that leaders of the Big Five increasingly wonder whether RAC is representative of all artists, with fingers pointing to Courtney Love, who has been conspicuous in her absence... Word that Clear Channel will soon announce its acquisition of House of Blues. News of

### PEACE IN HER TIME?



MARY CATHERINE SNEED: Urban cowgirl.

the impending deal being met with a chorus of moans among other promoters, agents and managers; expect Concerts West mogul Philip Anschutz to try to block the sale on antitrust grounds... Meanwhile, big surprise: Concerts West scores 32 Eagles dates, as manager/ CW stakeholder Irving Azoff chooses to put the squeeze on the devil he knows. The arrangement provides at least some competition for Clear Channel, which is mounting multiple national tours, including Aerosmith, Cher, Peter Gabriel and Lenny Kravitz. Insiders saying Clear Channel's allure, in addition to its deep pockets, is the perception that touring with the Texas behemoth can help acts at radio... Sluggish album sales this year have caused further analysis of expenditures at each of the Big Five, as A&R and marketing costs continue to rise. questioning Questioners what price a high chart debut is really worth, and whether a high (i.e. expensive) debut followed by soft sales does more harm than good in the eyes of media gatekeepers... Latest word is that Judy McGrath will be handing the VH1 reins to an exec from the TV world much as she did with Brian Graden at MTV... Still no answer to the Virgin promotion question, as Capt. Matt Serletic continues to plot his strategic course... Tales of internal fireworks at one Big Five company being sparked over which label has the right-of-way to sign a particular hot new band... Names in the Rumor Mill: Jason Flom, Val DeLong, Michael Plen, Brian Becker and Jodi Williams.

# Jewe "break me"

The follow up to the hit single "Standing Still" from her platinum album

THIS WAY

Adult 40 BDS: 36 - 33\* Modern AC BDS: 39 - 34\*

Added This Week At:

KHMX KMXB KAMX KLLY

Already On:

WPLJ KRSK WSSR KQMB WVRV WBMX WMWX KFMB **WTMX** WSNE KALC WQAL WWZZ KLLC WKZN KYSR KBEE KEZR **WDVD** K101

and many more...

# Added At These Pop Stations This Week:

WNCI WSTW KLAL KLZR WBAM KSMB

# Already On:

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# Giving New Meaning to "Security Service

# THIS BYTES

t all seems to be coming down to these questions: Must consumers now be considered thieves, against whom we must lock up our content? And if our locks are good enough, will we be able to "reform" the thieves into consuming just the way we want them to? Or, to put the matter another way, can the entertainment industry create a vast public demand by flying in the face of a vast public demand? Hey, I'm just a feeble HITS geek, and I want the biz to adapt and thrive as conditions change. But it feels like town-crier time. BMG has announced yet another "secure" CD initiative, this time designed for advance/promo discs as a trial for a future retail version. Ideally, it will "manage" copying and prevent ripping to MP3. This beats previous models that prevented even playing encrypted CDs on computers. But here's the bottom line: Any security can be defeated if the content can be played. Once it's defeated, it will be shared online, and effort and money will have been wasted—with the only appreciable result being a further strain on the relationship with customers. A CNN/USA Today Gallup poll released last week shows the public split on file-sharing and CD security-but as broadband's now-glacial rollout accelerates, and more people get deeper into online music, expect the balance to tip in favor of new tech. And even now, half of the respondents to an apparently conservative poll oppose the current drift of industry policy. I can't help wondering if making it possible to do more, rather than less, with the product might help. Here's a fantasy scenario: The biz (a) begins making all new discs "versatile," with the kinds of features that help sell DVDs, and (b) invades the existing file-sharing space via piggybacked applications

that put superior digital content before an already huge online audience—for a price. Details on the latter possibility next time... E-mail: Simon.Glickman@hitsmagazine.com...

Protected CD: Consumer-proof?

# DOT DOT DOT COM BROUGHT TO YOU B

OLTW has moved Barry Schuler from Chairman/CEO of the AOL service to head of the conglom's Digital Services Development Group. Bob Pittman has taken over Schuler's operational duties... Universal Music Group has chosen Liquid Audio as a Digital Music Service Provider (their caps, not ours); it is the fourth major to do so. Liquid will "provide encoding, hosting, clearinghouse and delivery services" for the group. Liquid SVP Dick Wingate says, with the added content, "We can offer a realistic alternative to file-sharing and give consumers the selection they expect when experiencing music online."... Warner Music Group has agreed to license music to FullAudio for the latter's long-promised sub service... Last week we neglected to salute new MUSICMATCH President/COO Peter Csathy. Oops... Yahoo!-affiliated Launch has finally hit the top of the Nielsen/NetRatings Marketview report's music spot... The RIAA has scored a \$1 million settlement from Integrated Information Services, Inc. (IIS), which ran an internal server allowing staff to share unauthorized MP3s. Here's the kicker—IIS makes, among other products, security software for copyrighted material. In other RIAA news, the consortium has been trading rhetorical jabs with Rep. James Sensenbrenner (R-WI) over appropriate strategies for dealing with the Net and piracy... BOOKMARKED: Civictour.com, 2K Sounds Corporation, Altnet...

## 



## A Robust Airplay Model

In the midst of an old-school radio trade shot with WPLJ/New York's Scott Shannon (c) and the singer from Cherry Poppin' Daddies, Steve Leeds (r) flashes forward to his future gig as SVP of Universal/Motown Records' New Technologies Department. Leeds pledged to popularize the phrase "Hey Buddy" among Internet geeks. In a related story, the New Techologies Department's FedEx bill quadrupled this week.



# EAT'M and Weep

"Your panel is going to be so wonderful," enthuses EAT'M conference queen Lisa Tenner to a HITS weasel in advance of the Vegas music and technology confab. "But this time, it would be just super if you could, you know, not drink quite so many tequila shots during the panel. The slurring wasn't so bad, but the vomiting confused people." In a related story, party in Vegas!





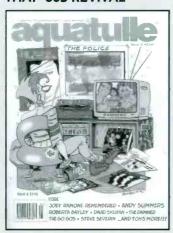
# BEAT'S ME

BY ROY TRAKIN

CLASSIFIED SECTION: The fallout from the ongoing record industry consolidation is being felt most keenly by label publicity departments, caught between a diminished capacity and pressure from above to bring the biggest acts in-house. Publicists are scrambling for the few openings, with veteran flacks apparently willing to accept up to 50% in salary cuts... That said, there are a few openings. MTV is looking to replace longtime West Coast publicity queen Linda Alexander, who will be moving to Miami later this month to get married, but will remain a consultant to the network. The channel's also looking for a TV-oriented publicist for the Santa Monica office. Contact Ariana. Urbont@mtvstaff.com for details... ArtistDirect's Heidi Robinson is hiring a rock/alternative publicist for the label's

L.A offices. Contact her at Heidi.Robinson@ArtistDirect .com... Dan Klores' Beth Katz is looking for a N.Y.-based tour publicist. Reach her at BEK0007@aol.com... GREAT SCOTT: Legendary Cleveland Plain Dealer pop music critic Jane Scott steps down this week after 50 years at the paper, just a month shy of her 83rd birthday. Scott's last column will appear April 12. She plans to "keep on writing" and "do some freelance work"... MEDIA-NDERINGS: One-time HITS "Far Truths" scribe Rachel Felder is now at People magazine... Is this the future of rock magazines?

# THAT '80S REVIVAL



AQUATULLE: Remembering John Hughes and Atari, too.

Media marketing firm Filter MMM is forming a joint venture with Mean Magazine for a bi-monthly glossy called—what else?— Filter Magazine. Contact Alan Miller (miller@filtermmm.com) for info... The Hollywood Reporter has combined its daily news and special issues departments and added a features department under Paula Parisi. There will be more bylined columns "analyzing all facets of the business," but not one will bear the name of George Christy... Yahoo!'s Launch is the leading online music site, according to Nielsen/Net Ratings' latest report, with 5.9 million unique visitors in February. The rest of the Top 10 included CDNow, MSN Music, BMG, mp3.com, MTV.com, MusicMatch, EMusic, Sony Music and Nullsoft... In the wake of That '80s Show and Omaha synthpoppers The Faint comes a full-fledged revival for the era of Rubik's Cube, Members Only and mullets, with MTV Radio booker Raquel Bruno's wonderfully evocative Aquatulle fanzine, whose latest issue—influenced by Creem, Star Hits and Punk—features articles on Andy Summers, Japan's David Sylvian, the Damned and the Go-Go's... What are indie PR whiz Melissa Dragich and VH1 talent booker Leah Horwitz doing lounging on a hotel-room bed in a photo spread in the current issue of Stone's "One Night of Sin With Incubus"? Don't ask.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

# MINI-MUGS



THE RETURN OF RICO SUAVE: With the '80s revival in full swing, can the '90s craze be far behind? Gerardo sure hopes so, as he returns with his new self-titled album on Thump Records just before learning he has to share his office with fellow Interscope A&R exec Fred Durst. Seen hoping to cash in on nostalgia for the good old days of grunge and Dan Quayle spelling bees are (I-r) Discos Fama VP Conrad Martinez, Thump Promo Director Jon Henriquez, Pauly Shore, Gerardo, Thump President Bill Walker, consultant Jim Chiado and Thump VP Pebo Rodriguez.



WEA THE WORLD: Execs & artists visit S.F.'s Pacific Bell Park at NARM, where the following watched HITS' Mark Pearson foul off 198 consecutive pitches: Dave Stein, Ray Milanese, Bob Carlton, Rick Froio, KnocTurn'Al, Seven, Jaci Velasquez, Nicole C. Mullen, Dave Hendler, Ann Caffey, Tony Niemczyk, Mike Malinin, Dave Gorman, Denny Schone, Monique Holsey, Johnny Rzeznik, Robert Takac, Dutch Cramblitt, Antone DeSantis, Josh Groban, Adam Ruppel, Mitch Mallon, Jerry Sharell, the Donnas, Dakota Moon, Dave Mount & Steve Kleinberg.



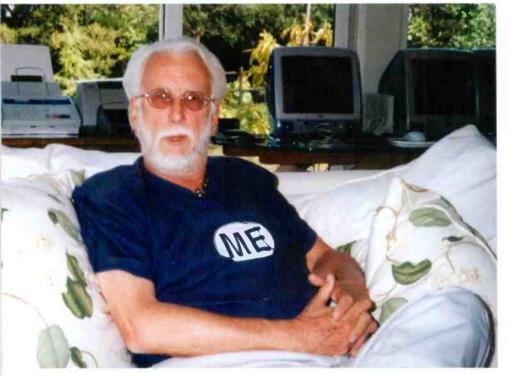
DUET AGAIN: Rock Hall of Famer Elton John gets up close and personal with Ryan Adams during a taping at the Grand Ole Opry for CMT's monthly performance series Crossroads, which airs May 26. Does this mean Elton's broken up with Eminem? Shortly afterward, the two trashed their backstage dressing rooms, defaced photos of Porter Waggoner and Minnie Pearl and made prank calls to Johnny Cash and Dolly Parton.

# Di's a Warner-ful Life

an exclusive HITS dialogue with Stan Cornyn



28



or more than 30 years, Stan Cornyn was the "voice" of Warner Bros. and Reprise Records. The company's image-setting print advertisements—offering free Topanga Canyon dirt in conjunction with a Neil Young album; lamenting that the company had "lost \$35,509.60 on 'The Album of the Year'" (by Van Dyke Parks) were created either by him or under his supervision. Cornyn also penned breezy, literate liner notes—two of them Grammy winners—for albums by many of the labels' highest-profiled artists, like Frank Sinatra,

Petula Clark and Sammy Davis Jr. Joining the nascent WB label upon its founding after a brief tenure at Capitol, Cornyn became the label's editorial director and head of creative services. He eventually rose to the office of Sr. VP of Warner Communications, with duties including the supervision of an ahead-of-itstime new media department. Along the way, he served under founding President Jim Conkling, who'd earlier guided Capitol and Columbia to great success; as well as Conkling's successor, another Capitol alumnus, Mike Maitland.

Cornyn's just-published Exploding: the Highs, Hits, Hype, Heroes and Hustlers of the Warner Music Group (HarperEntertainment) was written with the assistance of former Rolling Stone editor Paul Scanlon. Somewhere between a "how-to" of the record business and informal memoir, Exploding follows the history of all three major labels in the Warner Entertainment group, plus most of their subsidiaries. It starts with studio chief Harry Warner's purchase of various music publishers (Remick, Harms-Witmark) in 1928, and then the corporation that owned Brunswick Records two years later. Brunswick soon failed under the Warner regime; the studio didn't re-enter the record business until 1958 under Harry's brother, Jack.

Cornyn has also established a website (www.exploding.biz) that—among other things-gives fellow WEA alumni an opportunity to trade addresses and stories, as well as offer corrections to the author's own memory and research.

HITS' own industry vet, "Big Head" Todd Everett-Instamatic in one hand, tape recorder in the other (and apparently steering with his knees)—motored past the polo fields of Upper Carpinteria, where he caught Cornyn seated among a backdrop of computers in his home media center.

The book began as a project for WEA's 25th anniversary. [WEA PR guy Jerry Sharell] called me [to write a history] and I told hlm I was retired. My reaction to them was, "Look, I can't do an accurate history of WEA distribution...

now or Artie Mogull or those other guys who just made it up as they went along—and there were a huge number of them. I found them perpetually astonishing, amusing and talented. They were also hit guys—they could hear a hit. I pany that didn't have any artists, which was Warner Bros. Records when he joined the company. And you can't build a Columbia Records based on Edd Byrnes. But then we lucked out with the Everly Brothers.

# "The reason Warner was successful was because of what it once was—everybody from the top down was on the side of the artist."

I mean, 'The romance of the changing price of cardboard...' I said, "How about the whole thing, going back to Jack Warner starting a label, Ahmet Ertegun starting a label... the history of the Warner Music Group?" I was then paid to write a book, which was never published. loved those characters. Sandie Shaw, the barefoot singer from England. Jimi Hendrix coming into the office wearing a boa, extending a hand that seemingly had no bones in it. And going to the Grateful Dead's house, sitting there, meeting these people... Whew!



FLY LIKE AN EAGLE: Stan Cornyn (I) joins the mile-high club aboard the Warner corporate jet, affectionately known as the Wicky-Bird, with (front, I-r) Chrysalis Records' Terry Ellis, Mo Ostin and (standing, I-r) a beardless Russ Thyret, Joe Smith and Chrysalis' Chris Wright before any of them had ever heard of Steve Case.

### How come?

It went to galleys, but there was a real concern from management, who didn't want bad publicity [in the light of recent management restructuring]. I'm told it was Bob Daly, who was the head of movies and music, who said, "You know, we don't really need this right now." What [the research] did was allow a lot of interviews, and enabled me to sort the story out in my mind. This book benefited from a huge amount of research. Did I have documents? Sure, I had annual reports; I had all sorts of stuff. I also had a research project from earlier than that...back in the '60s. I decided to compile our history at that point. Ellen Pelissero interviewed a lot of people, and we were able to go into the archives and get a lot of old memos, which was a real bonanza for me. By the time it came to do Exploding, all I had to do was write it. In fact, I only did one new intervlew. It was Jac Holzman, who I already had lots of stuff on, and I wanted to get more on Paul Rothchild. I decided to do a formal chronology, with flashbacks. I took it from a Burbank standpoint, which is my standpoint: going up until Atlantic was acquired by Seven Arts, then going back to the history of Atlantic; then bringing in Elektra when Kinney picked them up. The first 20 years of Elektra were noble, but not hit-filled. There was some serious editing. I estimate that 50 or 100 pages went away, even though it's still a long book.

### You were a misfit in the early years at Warner Bros.

I came from a white, protestant small-town. My mother was a Chrlstian Scientist and my father thought Taft was too liberal. When I jolned Warner, I entered into a more or less Brooklyn, Jewish, high-Ilving, whatever-it-takes atmosphere, and absolutely adored it. I guess my favorites were the more outrageous ones—whether it's Bob Kras-

What was the atmosphere like at the company when you first joined? At one point, I was the hippest person at Warner Bros. Records. My hair was slightly longer than the others', and my attitude was good. But we were all guys in suits, or even blazers up to a certain point in time. To my knowledge, Mo Ostin never took a drug. Joe Smith never took a drug. We had Andy Wickham to take the drugs. I would hang with the artists. I had my Nehru shirt, I had my ankh. Van Dyke Parks gave me my first hand-rolled cigarette, and then we went to a movie. At one point, I could

see the frames go by, individually. So I was a little part of it, but I was also a responsible executive—I got things done. We became known for it, so it was great.

People tend to forget the early history of Warner Bros. Records. Whenever I see Jim Conkling's name, which isn't often, it's usually misspelled "Conklin," and his successor, Mike Maitland, seems to dwell in obscurity.



THE GOOD OLD DAYS: One of those gala Warner Music Group New Year's blasts before the lawyers and bean-counters took things over with (seated, I-r): Michael Klenfner, Sheldon Vogel, Phil Carson and Mel Lewinter; (standing, I-r) Dicky Kline, Jerry Greenberg, Dave Glew and date, as they shake down Vogel for Ahmet's Platinum cards.

Jim Conkling deserves great respect with the success he'd had at Capitol and then Columbia. He was very wise; he just thought that he could do the same thing at a com-

### And Mike Maitland?

I think Mike did a terrific job. He found Mo and Joe, and a few others, but certainly those two. And he told them, "You guys sign the acts, run the label, and I'll try to keep the ship afloat," which he did. Mike never pretended that he had ears. He was flscally prudent and attended to things like international and distribution and whatever needed to be attended to—and did a good job of it.

### So what happened?

Once Atlantic came into the fold, they had two giant guys, Ahmet Ertegun and Mlke. Ahmet didn't want to report to another king, which was sort of the structure of the monolith—Ahmet would be a prince, then, and not a king. Autonomy was absolutely crucial to all these people, and big corporations seem not to work by giving complete autonomy to all their division heads.

# Under Maitland, Joe Smith ran the Warner Bros. label, and Mo ran Reprise.

Joe would sign more what I would call MOR to right-wing acts, whether it was Freddy Cannon, Mike Curb's label or Johnny Sea for "Day of Decision." We would cringe because we were all fucking liberals at that point, until Joe said, "Wait a second, this is a record that is going to sell. And what about freedom of speech, folks?" That shut me up, certainly. He didn't listen to the Grateful Dead and say, "This is a hit," but he would listen to Tom Donahue or whoever was in San Francisco say, "This is happening," and Joe liked what was happening. Mo and Joe didn't necessarily hear it, but they had a wonderful intuition for people who could hear it-whether it be Albert Grossman or Andy Wickham or Lenny Waronker. Mo was smart enough to get Jimmy Bowen to do singles for Reprise; Bowen could think in terms of triplets when the others, like Sonny Burke, couldn't think triplets. Mo knew to go after people and find people who were not proven yet-to find some-

> one like Andy Wickham, who might come in at two in the afternoon with his eyes not quite focused, but who knew Joni Mitchell and that whole crowd. Mo had a business mind. He would say, "Whatever it takes, up to a point of nonprofitablity." If it got to the point where Reprise, under Mo, would lose money, he would say, "No." I think it's a sensational trait. Up until then, he would say, "Do what you do when it comes to art." I knew the rules, and the rules had been established by Mo and Joe. And if Joni Mitchell showed concern at being called "90% virgin" (in one of the ads I wrote)-I don't know if she objected to the 10 percent or the 90 percent-that was one of only two times I was censored during my time at Warner Bros. I got a call from Mo, and promised that I wouldn't run the ad again. I used the same line

again, years later, for Frank Sinatra. He didn't object to being 90% virgin.

### What was the other time you got in trouble?

The other time was when we were going to put out the original soundtrack for *Deep Throat*. We had an inner

There was an unconventional, laissez-faire corporate attitude toward the artists, giving them the room to develop without interference.

they all tried to find their way back under the benign management of Daly and Semel, who wanted to return to that generous, Steve Ross attitude—let 'em be, let 'em do their

"At one point, I was the hippest person at Warner Bros. Records... but we were all guys in suits, or even blazers up to a certain point in time."

spread that was going to climax over any other inner spread ever done for any other album, until Steve Ross said, "You know we've got shareholders in the Midwest..." I got it.

# The creative department at Warner-Reprise was groundbreaking.

For the creative part of marketing, which is everything except promotion and sales in my mind, we were in the right place at the right time. I was five-10 years older than anybody who worked for me in those days. I had started in 1958, and had a decade of doing the occasional Sinatra or Trini Lopez album, and learning that part of the business, before it got wiggy and youthful, and singers sang their own songs. Dean Martin didn't sing Dean Martin compositions; Jimmy Bowen found them for him. I remember the thrill—and this is before all that stuff happened in the late '60s—of Hullabaloo and Shindlg. That was hip, and we felt a part of that. The Kinks were part of that. I think they were the first of Mo's signings from picking up a stack of singles by English acts that didn't have a home in the United States.

### The label became known for its hip advertising.

The fact that I could do two Van Dyke Parks ads in a row on how much money we'd lost on the "Album of the Year" worked, I guess. It placed us as a label with an attitude, which made it the label to be with at the time. FM radlo was happening, the underground was happening, Laurel Canyon was a place, Haight-Ashbury was a place. All of

After Peter, Paul and Mary's first album was a hit, we'd look forward to the next one and slot it. Then we'd get a call from Albert Grossman telling us, "You'll get it when we're

ready." We were accustomed to the kind of recording that had predated that, which was three sessions over three days, coming up with 12 songs for the album. But that all changed. Peter, Paul and Mary taught us that you let the artist do what that artist needs to do, and you put up with your own frustrations because of it. Trying to get Peter Paul and Mary to do 12 songs in nine hours? Forget it. Sinatra could do it, Dean Martin could do it. But Peter, Paul and Mary listened to the playback. The key thing was, we let it change. There's a story I told in the book about Paul Rothchild cutting the Paul Butterfield Blues Band's first album three times-live, in the studio, and then live again with a different feel. And Jac would stand back. Mo and Joe would never go into the studio. Ahmet had been there. I can't imagine that David [Geffen] would have even entered the recording studio in any way other than to encourage his artists. Find the right people, have

> them make the right music, you hope, and then sell it like crazy.

own thing—rather than the constant attacks they were under by Morgado and Fuchs. Which they did, but it didn't work any more.



OLD SCHOOL TES: The Warner Bros. Records troops back in 1966, before T-shirts and bell-bottoms were made mandatory, as (from row, I-r) Stan Cornyn hangs with early colleagues Joel Friedman, original label head Mike Maitland (with the ball), Joe Smith, Lenny Waronker and (back row, second, fifth, sixth and ninth from left): Phil Rose, Ed West, Jimmy Bowen and Ed Thrasher.



THEY'LL DRINK TO THAT: Stan Cornyn celebrates his promotion to Warner Bros. Records Senior VP with Joe Smith, Mo Ostin and Lenny Waronker before they head to the Roxy for a Harper's Bizarre concert.

that was going on—and I take zero credit for that—but we were the label for singer-songwriters and acid-heads to be. Mo and Joe [heard] from artists' managers, saying that they'd never received that kind of attention. And we got fans, too, from the underground press... We got respect that in some cases we didn't deserve.

# So, what went wrong with what seems to be an idyllic situation in the '90s?

There was the perception that Warner was slowing down, but every label slows down from time to time. Was there a lag at Warner toward the end? Probably, but not enough to upset the apple cart. Atlantic had lags, and so did Elektra. Mo felt that up until the very end, the last six months or so, that Warner Bros, was the #1 label, making more money than Atlantic or Elektra. Atlantic was coming along pretty well, thanks to the energy of Val Azzoli. The bigger decline was from 1995-2000, when the book ends, the corporate decline of the Warner Music Group, going from the top to #2, #3, #4. The whole group took that decline. But what was really going on was that Bob Morgado wanted a different kind of corporation, a music-related organization. Which is why they bought Chappell and Rhino and so on. But he also felt that, within the labels, a fresh attitude and

more business-intensive attitude were appropriate. Which usually means getting rid of the established people. Morgado felt that Mo was reslsting him and he was right. Then

# Is there hope for the future of the record industry?

When I returned to Warner Bros. after I left, I'd get hugs and whispers: "Stan, it's not like it once was." That was too bad, because the reason Warner was successful was because of what it once was-everybody from the top down was on the side of the artist. I remember when I was in mucky-muck land as Sr. VP of WCl, going to Washington and being enraged over home taping, which now seems harmless compared to the anger of the RIAA and the labels toward downloading and ripping. After Sony won its hometaping case over MCA, the next day we all went back to our business. Somehow the record industry has lost the spirit to take things in its stride and keep doing more for its audience than it ever did. I don't know how big the filesharing system is, but there's still a record business, and it should be pursued with creativity, spirit and giving the audience more, rather than less, for their money. When I get asked during interviews what do I suggest to people who want to get into the record business, I tell them to get with a small company that seems to be doing the right thing, whether it's successful or not. And if the public finds that company, which they may well do, and if artists find that company because they like dealing with that company, then you've found a good place to start. Because that's what happened to those of us who were lucky enough to be with Warner-Reprise, Elektra or Atlantic in those days.

"Van Dyke Parks gave me my first hand-rolled cigarette, and then we went to a movie."

# WHEELS & DEALS

BY RODEL DELFIN

THE MISEDUCATION OF WEASEL X: As a result of the various corporate reshufflings that have rocked the label landscape of late, a few A&R positions have opened up and still need filling. One common gripe among the hiring set, however, is the lack of available A&R talent packing both track records and studio skills—not to mention the social graces to effectively court and close potential signings. Many attribute this ongoing problem to the spiraling turnover rate of A&R execs. which prevents most from staying in a job long enough to hone the above skills and mature into seasoned pros. On the flipside, though, one high-profile manager asserts, many execs are simply too worried about staying employed, which prevents them from being effective at their jobs. One upper-level A&R playa (with a few hits under his belt) also remarked that, to his amazement, some of his cohorts with no track records have simply failed their way up the executive ranks, making the problem that much worse. Meanwhile, most of those A&R execs who have both the talent and the skills to make a splash are locked into multi-year contractsbut that hasn't kept their names from being whispered on the lips of label hittas in a hiring mood. So it makes sense that anyone who's had the good fortune to employ one of these hotttt A&R slingas is now working overtime to keep them happy. But those efforts notwithstanding, what will the face of the talent-acquisition business be in the year ahead? Will A&R departments experiment with new structures? There are young, talented scouts out there who just need the guidance and opportunity to step up to the next level. The kids are our future, man. For real... ACTUAL NEWS: After a heated courtship, the Nick Bogardus/Scott Bradford-repped Thrice decides on Island Def Jam as their new label home. The Orange County group made a cautious decision after meeting with several majors, but at the end

of the day, they felt the most comfortable with IDJ. Kudos to the winning team of Lyor Cohen, Julie Greenwald, Jeff Fenster, Paul Pontius and Rob Stevenson for closing the deal... More drama surrounding Sweden's The Hives. Does Burning Heart have an option to release the band's next album after Veni Vidi Vicious? How does this impact the Warner Bros./Epitaph deal? Lots of heat building around the David Christensen/Nick Ferrara-repped Sonna, as the 16-year-old singer-who's being compared to Alicia Keys and Nelly Furtado-closes out East Coast meetings and, at press time, schedules an L.A. jaunt. Will this close soon? Meanwhile, the Ron Baldwin-repped Lotus has now become the envy of many an A&R hitta, with numerous label showcases scheduled at L.A.'s Swinghouse next week... Another Swedish group, Sissy Prozac, continues to build momentum, thanks to developing radio love and an anticipated N.Y. trip... More heat on the Thaddeus Rudd/Mike

McKoy-repped Sound and Fury, as the boys make a West Coast trip next week. Look for increased radio play in the near future... Do Derek Shulman and his O.M.A. label have a few key playas talkin' deal?... Lastly, Kenny MacPherson inks Wheels fave **The Living Things** to Warner/Chappell, following the band's signing with DreamWorks Records. Will BRMC manager Graeme Lowe (who brought the band's demo to Beth Halper) pick up management duties? BUZZIN': Will Langolf, Joshua Bennett, Evan Bogart, Josh Deutsch... Hit me up, fool: brotherxx@earthlink.net.

### Sonna



U.K. talent doin' the U.S. wine-&-dine.

# Take a bite out of the music biz. Conference & Showcase WWW.Cat-In.Com

# BUZZ GIGS

WHO'S BUZZIN & WHERE

WHO	WHEN	WHERE	HOW COME?
SOSO HUMAN	Wed., April 10 10pm	Continental N.Y.	Still pissing people off
NECTAR	Thurs., April 11 TBD	S.I.R. L.A.	Contact Jake Wisely at EMI for info.
CODY CHESNUTT	Thurs., April 11 8:30pm	Shine N.Y.	Getting some MTV love
BMI SHOWCASE	Mon., April 15 TBD	Troubadour L.A.	Army of Freshmen, Goldspot, Tasha Taylor.
MOSES	Thurs., Apr 18 10pm	Viper Room L.A.	Buzzin'.

HITS April 12, 2002 31



**COULDN'T WAIT!!** 

**KNDD - Seattle!** 

WHFS - Washington DC!

WZZN - Chicago!

WOXY - Cincinnati!

**WBCN - Boston!** 

Top 5 Specialty Record Everywhere! "Music Like Dirt" in stores May 21

the first single from the forthcoming debut album music like dirt

worldwide management: mct produced by austin reynolds co-produced by dave jay additional production and mix by dave way



🔼 🖭 © 2002 maverick recording company

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# SPIDER-MAN SOUNDTRACK SPINNING AT POMO/ACTIVE RADIO

Sum 41 Most Added, Chad Kroeger/Josey Scott's "Hero" pulls in early adds. Oh, what a tangled web Columbia, Island, Roadrunner and SonySndtrx weave...

# HITS TOUCHES ALL THE MEDIA BASES

R&R's CHR/Top 40, Rhythmic, Urban, Hot AC, Alternative, Active Rock and AAA charts now in this cesspool... Where's Joel Denver when you need him?





# **EPIC'S SATURN RUNS RINGS AROUND RADIO**

PoMo promo queen has Incubus' "Warning" Most Added, Korn #1 phones and Phantom Planet MTV's "Blowtorch" while JJ Grossman gets set to join her team, look for another addition to be announced shortly

# Rock Box



### ERIC SCHMIDT:

He's Buzzing at KTBZ as new APD/afternoons, while PD Steve Robison says P.O.D., Sum 41, Adema, Drowning Pool, more in Buzzfest.



### **FITZ MADRID:**

New WJBX Ft. Meyers APD warms up to new gig after return from Alaska.



### STEPHANIE HARTY:

New Columbia Associate Director Of Alt. Promotion gets to hang with Pete Yorn, System, more. Lucky girl.



Trending upwards at KFMA (7.0-7.7), WZNE (2.8-3.8), WSUN (3.3.-4.1), KZON (3.6-4.1),



### **POMO RADIO:**

WEND (3.4-3.8), WRAX (4.3-4.8).



PAUL KRIEGLER: Everything's peachy for new PD at Clear Channel PoMo station WBZY Atlanta.



### KRIS METZDORF

Co-Head of Alternative Promotion Atlantic Records

In her 10th year at Atlantic, Kris Metzdorf is continuing to help turn developing artists into Platinum acts (Stone Temple Pilots, Jewel, matchbox twenty and Kid Rock, to name a few). Her ace promotion abilities resulted in two #1 P.O.D. singles and Most Added non-

ors for the third single, "Boom," this week. "With the band's relentess touring and airplay from their debut, they were primed for the new album to explode," Kris notes. "When they delivered such a tremendous record, it was just icing on the cake. 'Alive' struck a cnord with everyone and we knew 'Youth of the Nation' was also special, even before we started getting calls from programmers about it." As "Boom" rocks through the summer, Kris and N.Y. counterpart Bonnie Slifkin will also be breaking ground on new band Audiovent (they've been playing together since they were 13), Flying T gers and the next Course of Nature single, "Wall of Shame."

Add At Districtions 2





# starsailor poor misguided fool

The new single from "Love Is Here"

Impacting Now
Early Believers Include:
KFSD • WWCD • WARQ • WBTZ
and more!

4/4 Arkansas Tech Russelville, AR
4/5 Louisiana Tech Ruston, LA
4/6 Mississippi State Mississippi State, MS
4/8 Texas A&M University College Station, TX
4/9 U. Of Oklahoma Norman, OK

4/11 Ohio State U. Columbus, OH 4/12 John Carroll U. Cleveland, OH 4/16 Michigan State U. East Lansing, MI 4/17 U. of Kentucky Lexington, KY 4/18 Murray State Murray, KY





Produced and mixed by Steve Osborne for 140 dB
Management: Andrew Walsh and Martin Kelly
www.starsailor.net hollywoodandvine.com
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# Post modern

# top 25 post toasties

1 w	tw	artist-label	comments
1	1	PUDDLE OF MUDD - Flawless/Geffen Drift & Die	MTV Add
3	2	NICKELBACK - Roadrunner Too Bad	#1 WPBZ,WWDX
4	3	P.O.D Atlantic/AG Boom	#1 Most Added
2	4	LINKIN PARK - Warner Bros.	#1 89X
5	\$	My December, Papercut  JIMMY EAT WORLD - DreamWorks The Middle	#1 WBCN,KNDD
	100	CACTELL OF A POLARY A /C LICEC	#4 I/BOO \A/VBI/

6 SYSTEM OF A DOWN - Amer./Col/CRG #1 KROQ,WXRK
Toxicity

HOOBASTANK - Island/IDJ #6 Most Added

Running Away
THE SCORPION KING OST - Universal movie out 4/19

Deny

1 11 STAIND - Flip/Elektra/EEG WXRK,KNDD add "Epiphany"

For You

12 12 X-ECUTIONERS - Loud/Col/CRG #1 WSFM,KACV

It's Goin' Down

THE WHITE STRIPES - Third Man/V2 99X,X-96 Add
Fell In Love With A Girl
INCUBUS - Immortal/Epic #2 Most Added
Warning

**15** TRIK TÜRNER - RCA #1 KROX,KMBY Friends & Family

 16
 BLINK - 182 - MCA
 #1 WZNE,KNRK

 First Date
 ADEMA - Arista
 #1 WXDX,KTBZ

The Way You Like It

17 18 ROB ZOMBIE - Geffen OZZFEST Main Stage!
Never Gonna Stop

20 19 JACK JOHNSON - Enjoy KPNT,KEDJ Add

Flake
CREED - Wind-up WXRK,WPLY Add

One Last Breath
THE STROKES - RCA WBCN,WFNX Add

Hard To Explain

DASHBOARD CONFESSIONAL – Vagrant WEDG, KJEE Add
Screaming Infidelities

**DROWNING POOL** - Wind-up OZZFEST Main Stage!
Tear Away

**PHANTOM PLANET** - Epic WZZN,KZON Add California

**CUSTOM** - ARTISTdirect on tour now! Hey Mister

based on a combination of airplay and sales

# most added

18

13

14

15

16

20

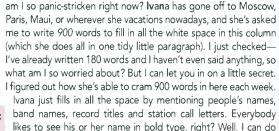
25

1. P.O.D.	"Boom"	(Atlantic/AG)
2. INCUBUS	"Warning"	(Immortal/Epic)
3. SUM 41	"What We're All About"	(Col/IDJ/Roadrunner)
4. OUR LADY PEACE	"Somewhere Out There"	(Columbia/CRG)
5. MOBY	"We Are All Made Of Stars"	(V2)
6. HOOBASTANK	"Running Away"	(Island/IDJ)
	2. INCUBUS 3. SUM 41 4. OUR LADY PEACE 5. MOBY	<ul> <li>2. INCUBUS "Warning"</li> <li>3. SUM 41 "What We're All About"</li> <li>4. OUR LADY PEACE "Somewhere Out There"</li> <li>5. MOBY "We Are All Made Of Stars"</li> </ul>

# post toasted

## quest columnist RICHARD SANDS

**IVANA'S NOT HERE:** And I'm panic-stricken. Oh wait. I'm getting ahead of myself. First, allow me to introduce myself. This is your friendly fill-in host and notoriously bad pinch-hitter **Richard Sands**. You might know me from such endeavors as Alternative Editor at *Gavin* for the past three years (by the way, I had absolutely nothing to do with the demise of that fine publication), and also as the PD of **Live105** in San Francisco for like 15 years, or something. Now, I'm striking out on my own, and joining the ranks of the "employed" by publishing my own weekly Alternative fax. (Hold on—we call the format "Post Modern" here at HITS, don't we?) You'll have the first issue of the cleverly named *The Sands Report* in your fax machine next Thursday. That is, if I can figure out all this damn software I've invested so much money in. Why



RICHARD SANDS: band names, record titles and station call letters. Everybody likes to see his or her name in bold type, right? Well, I can do that too. Like this one: "How 'bout that **Kevin Weatherly**? His

KROQ is still #1 in the ratings, and they're doing it by playing some of the coolest songs out there, like The White Stripes, 3rd Strike and Bad Religion (which makes Christina Whitetrash very happy)." See the formula? I was able to get a radio guy, his call letters, three songs and one record person's name in there without any trouble! Just 535 words like that to go, and I'll have the entire column written...Hang on. I'm getting an IM from Ivana now. Turns out she isn't on vacation at all. She's in London, on business. Christ, Ivana, it's 1 a.m. over there. Go to bed already. Apparently, she wanted to know how this column was coming along. "Just fine," I lied. She's going to be so sorry she asked me to do this for her. Oh yeah. That's another thing Ivana does. She puts in three dots all the time, like this...That helps fill up space, too. I can do a lot of that... Now on with the show... Try IM-ing Sherri Trahan sometime. It's very funny because when you do, you just might get the maid who cleans her office. At least I did when I tried. Funny how this cleaning person knew that Sherri didn't have any money to advertise in my new fax. But somehow she did know that Sugarcult's "Bouncing Off The Walls" is used prominently in the Van Wilder movie, and that the video is all over the MTV networks...Speaking of videos, have you seen the new Moby yet? Any video with Gary Coleman and Todd Bridges in it is all right by me. Meanwhile, Doug Ingold has been busy taking Moby up and down the West Coast, including a stop in San Francisco to go record shopping with Aaron Axelsen. Aaron? Like he knows anything about where to find cool records. I have a better idea, Doug: "Record shopping in Marin County with Richard Sands—he knows where the Tower Records is"... Record shoppers are buying Jack Johnson at the rate of about 17,000 each week. And Howard Leon has another record with huge sales—Flaw has scanned over 110k so far. Kelli Cluque is already two tracks deep on the record at KCXX... Jacqueline Saturn is so hot. (D'oh. I didn't say that out loud, did I?) I meant Epic is so hot. The new Incubus single, "Warning," is on everywhere, **Korn** is going straight to the top, and **Phantom Planet** is selling in every market it's getting played—like Steve Kingston's WXRK, WPLY and WHFS...That reminds, the 'HFStival is coming together, and Geordie Gillespie's BMRC is on the bill! Meanwhile Moth is picking up steam—it was just added at WZZN Chicago—and I don't even have time to talk about how MTV is banging N.E.R.D....Jeff Sodikoff is another guy with a triple threat—Quarashi, Our Lady Peace and System of a Down...Prediction: Lorraine Caruso's Goldfinger single, "Open Your Eyes," is going to be MASSIVE... Huge research on Sense Field at 99X...Sum 41's track from Spider-Man will be enormous...Hey, I'm running out of space, and I haven't even had a chance to talk about Kris Metzdorf, Matt Smith (go Cubs), Gary Spivack, Howie Miura, Lynn McDonnell, Rob Goldklang, Eric Baker, Dave Loncao, Gaby Skolnek, Lisa Cristiano, Greg Dorfman, Brian MacDonald, Ron Poore, Kerry Marsico, Bill Carroll, Jenni Sperandeo and about two dozen other butts I wanted to kiss publicly. Hey, next time Ivana, give me more than 900 words, would you? One last thing. This column always ends with "PEOPLE TO WATCH." So here goes. Richard Sands, Richard Sands, Richard Sands, Richard Sands and, last

but not least, Richard Sands.

# POST MOCETA



artist

# Alternative top 20



title

1	1	JIMMY EAT WORLD	The Middle
		DreamWorks	
3	2	PUDDLE OF MUDD	Blurry
		Flawless/Geffen	

2	3	P.O.D.	Youth Of The Nation
		Atlantic/AG	
4	4	HOOBASTANK	Crawling In The Dark

		Island/IDJ	
5	5	STAIND	For You

		Elektra/EEG	
6	6	BLINK 182	First Date
		MCA	

-	79	NICKELBACK	Too Bad
/	,	NICKELBACK	100 bau

		Roadrunner/IDJ	
8	8	UNWRITTEN LAW	Seein' Red

		Interscope	
12	9	SYSTEM OF A DOWN	Toxicity
		Amer/Columbia/CRG	

_			
9	10	TRIK TURNER	Friends & Family
		RCA	

10	11	DEFAULT	Wasting My Time
		TVT	
11	12	LINKIN PARK	In The End

		Warner Bros.	
15	13	KORN	Here To Stay
		Immortal/Enic	

17	14	WEEZER	Dope Nose
100		C ((	

13	15	X-ECUTIONERS	It's Goin' Down
		Loud/Columbia/CRG	

14	16	INCUBUS	Nice To Know You
		towns and all/English	

100		Immortal/Epic	
18	17	INCUBUS	l Wish You Were Here
		Immortal/Epic	

		, (O = 1/1) (	The tray roa zine it
		Arista	
_	19	WHITE STRIPES	Fell In Love With A Girl

The Way You Like It

_	19	WHITE STRIPES	Fell In Love With A Girl
		Third Man/V2	
19	20	GODSMACK	I Stand Alone

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upcoming new releases

# GOING FOR ADDS 4.15

BAD RELIGION • "The Defense" - Epitaph

THE CALLING • "Adrienne" - RCA

CREED • "One Last Breath" - Wind-up

GOLDFINGER • "Open Your Eyes" - Mojo/Jive

**CHAD KROEGER feat. JOSEY SCOTT •** "Hero" (Spider-Man OST) - Columbia/IDJ/Roadrunner

TIMO MAAS • "To Get Down" (Fat Boy Slim re-mix) - Kinetic



PUDDLE OF MUDD • "Drift And Die"

- Flawless/Geffen

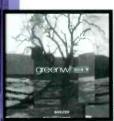
**SOUL HOOLIGAN** • "Algebra" - Maverick/Reprise

'

**STAIND** • "Epiphany" - Elektra/EEG

# GOING FOR ADDS 4.22

AUDIOVENT • "The Energy" - Atlantic/AG



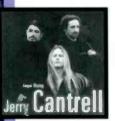
**APEX THEORY •** "Apossibly" - DreamWorks

THE CLARKS • "Hey You" - Razor & Tie

**GREENWHEEL • "Shelter" - Island/IDJ** 

# GOING FOR ADDS 4.29

BREEDERS • "Huffer" - Elektra/EEG



**JERRY CANTRELL** • "Anger Rising" - Roadrunner/IDJ

**THE COLOR RED •** "Sore Throat" - Dirty Martini/RCA

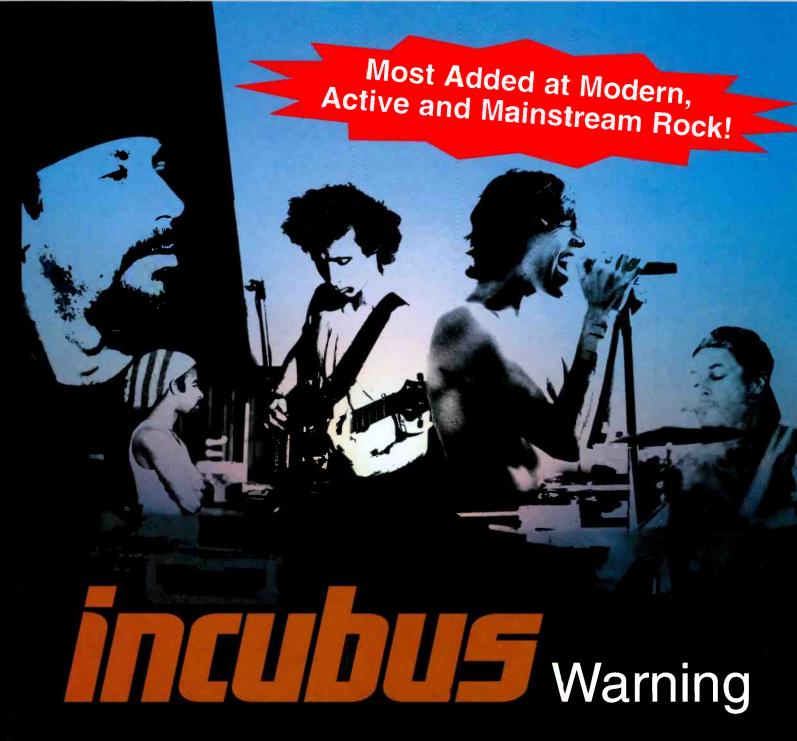
OASIS • "The Hindu Times" - Epic

e-mail new release info to ivanageek@aol.com

16 18

ADEMA

Republic/Universal



The follow-up to "Nice To Know You" and "Wish You Were Here"

From their Platinum album "Morning View"

Arena Headlining tour starts on April 11th
with sold out dates in
New York • LosAngeles • Philadelphia • San Diego
and more!

PRODUCED BY SCOTT LITT AND INCUBUS MIXED BY FICK WILL AND SCOTT LITT MANAGEMENT: STEVE RENNIE FOR REN MANAGEMENT

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## Post modern

geek

#### **BOBBY SMITH MD/APD WOCL/Orlando**



Hailing from the city of Brotherly Love (and a self-described Philly sports geek), **Bobby Smith** got his start in radio as a tenacious intern at the wonderful **WPLY**: "I wanted to be on the air and make tons of money." So, like everyone else, he worked for free and absorbed as much info as he could. "WPLY was the best place to learn the biz," he explains. At the request of [Dir. of Ops] **John Roberts** and [PD] **Alan Smith** (no relation) in November 2000, Bobby stepped through the doors of **WOCL** as MD/afternooner three weeks after they signed on as **O-Rock** and never looked back. "At the end of the day, I actually look forward to coming back the next morning. We're having fun here, working with an incredibly talented and creative team." And with his newly attached APD stripes, Bobby will be helping WOCL create its own Magic Kingdom by "letting Alan spend more time watching his beloved Dallas Stars lose." Showing his musical diversity, Bobby says he can't wait for new releases by **Moby**, **Korn** and the **Dave Matthews Band**.

requests

- 1. Korn (Immortal/Epic)
- 2. X-ecutioners (Loud/Columbia/CRG
- 3. System Of A Down (Amer./Columbia/CRG)
- 4. Weezer (Geffen)

- 5. The White Stripes (Third Man/V2)
- 6. P.O.D. (Atlantic/AG)

hots

#### WHRL / LISA BIELLO / ALBANY

System Of A Down Jack Johnson Our Lady Peace Korn Boxcar Racer

#### WRAX / SUSAN GROVES/ MARK / BIRMINGHAM, AL

Puddle Of Mudd Tenacious D Custom P.O.D. Jack Johnson

#### WBCN / OEDIPUS / STEVEN STRICK / BOSTON

Outkast System Of A Down P.O.D. Tenacious D X-ecutioners

#### WBTZ / STEPHANIE / PICARD / BURLINGTON, VT

The White Stripes System Of A Down Custom blink - 182 Simple Plan

#### WAVF / GREG PATRICK / DANNY V / CHARLESTON, SC

Sense Field Jack Johnson Custom Hoobastank P.O.D.

#### Q101 / TIM RICHARDS / MARY SHUMINAS / CHICAGO

Korn Tenacious D Sugarcult Thursday Jack Johnson

#### WWCD / ANDY DAVIS / JACK DEVOSS / COLUMBUS

The Avalanches The White Stripes Wilco Jimmy Eat World Pete Yorn

THE RESERVE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.

#### CIMX / MURRAY BROOKSHAW / VINCE / MATT / DETROIT

Our Lady Peace Korn Oasis X-ecutioners Linkin Park

#### WXTW / JJ FABINI / MATT JERICHO / FORT WAYNE, IN

Korn X-ecutioners Unwritten Law Weezer Corporate Circus

#### KAHA / MARC YOUNG / HONOLULU

X-ecutioners
Korn
311
No Doubt
The White Stripes

#### WNFZ / DAN BOZYK / A. PROFFITT / KNOXVILLE, TN

X-ecutioners Korn Godsmack Nickelback Adema

#### KFTE / ROB SUMMERS / SCOTT PERRIN / LAFAYETTE, LA

Korn System Of A Down X-ecutioners Staind Trik Turner

#### WMAD / PAT / AMY / MADISON, WI

Weezer No Doubt Sugarcult Unwritten Law The White Stripes

#### WMFS / ROB CRESSMAN / MIKE KILLABREW / MEMPHIS

Linkin Park Creed Breaking Point Earshot 3rd Strike

#### WXRK / STEVE KINGSTON / MIKE PEER / NEW YORK

Korn
System Of A Down
The White Stripes
X-ecutioners
Hoobastank

#### KZON / TIM MARANVILLE / KEVIN MANNION / PHOENIX

Jack Johnson Familiar 48 Puddle Of Mudd Avil Lavigne The White Stripes

#### WXDX / JOHN MOSCHITTA / VINNIE / PITTSBURGH, PA

Korn Tenacious D System Of A Down Adema Dashboard Confessional

#### WBRU / TIM SCHIAVELLI / ANNIE SHAPIRO / PROVIDENCE

Linkin Park Korn 311 Dashboard Confessional Weezer

#### X96 / MIKE SUMMERS / TODD NUKEM / PROVO, UT

P.O.D. Jimmy Eat World Unwritten Law Trik Turner Korn

#### KCNL / JOHN ALLERS / SAN FRANCISCO

Weezer Tenacious D Jack Johnson Sense Field Moby

#### KPNT / TOMMY MATTERN / ERIC / ST. LOUIS

System Of A Down Greenwheel Drowning Pool Korn Weezer

#### WKRL / ABBIE / SYRACUSE, NY

Korn Rob Zombie Weezer Sevendust Puddle Of Mudd

#### WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

System Of A Down Korn Weezer The White Stripes Sev

#### WBSX / CHRIS LLOYD / FREDDY / WILKES-BARRE

P.O.D. Korn Hoobastank Linkin Park System Of A Down



### WE ARE ALL MADE OF STARS

THE FIRST TRACK AND VIDEO FROM THE NEW ALBUM 18 IN STORES MAY 14TH MOBY.COM V2MUSIC.COM MANAGEMENT: MCT



Most Added at Alternative and AAA 2nd week in a row!

Modern Rock Monitor D35\* 664 spins (+388) R&R Modern Rock #2 New & Active 469 spins (+185)

"I could listen to "We Are All Made Of Stars" on 'repeat" for hours on end.

What a perfect song! The arrival of a Moby single of this caliber should be treated as an event for the format."

- Leslie Fram 99X Atlanta









BUZZWORTHY







**LARGE** 





walla v

J.D. Richards discovered, along with his bandmates, that along with success often comes the Great Fraternal Initiation of the music industry: battling the sophomore slump. With the breakaway strength of "Counting Blue Cars," the band found themselves with a million-selling record, Pet Your Friends. Stupendous success demanded a stupendous follow-up. Like thousands of sullen frat boys of yesteryear, Dishwalla wouldn't survive the hazing.



## TIME TO DO THE HOODOO WITH DISHWALLA'S J.R. RICHARDS BY JOHN STOEHR

Label mergers, hurried and distracted songwriting, poor business decisions, the blitzkrieg of media attention—all conspired to poison the band's second album, And You Think You Know What Life's About. While critics panned the LP, few listeners knew of its existence. The Interscope-Geffen-A&M merger went down at the time of its release, resulting in perpetual backburner status for the band. With only a semblance of the promotion the first record received, AYTYKWLA sank deep into the quagmire of obscurity, pulling the band down with it.

This is the point where the triumph of the human spirit kicks in. After several years of between-label limbo, Dishwalla found a new home at Immergent Records, and was encouraged to regroup and plan their next move. The result is *Opaline*, their first release in more than four years. The album marks the band's return to notoriety, with strong melodies, whooshing ambience and slick production. With a committed label behind the fivesome, including newly drafted drummer Pete Maloney, Dishwalla are making another run for the Top 40. Too bad Richards couldn't run over HITS' resident dishwasher, John "Bov" Stoehr.

#### How do you keep the business side of the industry from spilling over into the creative process?

That problem interfered with creating our second record. We've learned to deal with that. I didn't know much about the business side of it at the time-but you have to. My brain doesn't want to work in that way, so it took a while to get an understanding of the way the industry works and how to find people you can trust. That way, you can focus on the music. The best way I can describe it is that I'd be at home sitting at my piano writing a song, trying to get into that space where you're channeling whatever connection it is that helps you create something. But the phone was constantly ringing, because somebody wants to book a show, somebody has a question, somebody wants to sue you-almost to the point where I would only be creative from 11 at night to early morning; that's the only time people don't call.

#### You've said that while you're recording music, you try to find the "soul of each song." Can you expound on that?

For the second record, we were recording songs as we were writing them. When you do that, you get caught up in the kind of sounds you're going to use, the instruments and arrangements. We missed what's important about the basic entity—the song. With this record, we spent more time on just the idea, making it solid both melodically and lyrically and keeping it simple. Then we took the time to expand each track, adding the bells and whistles you put on when recording. There was so much pressure to get our second disc out quickly that we didn't have the time to make that album the way we did Opaline. They say that you have your whole life to make your first record, but you have six months to make your second. That's a lot of pressure. We were trying to do so much at the same time that some of the songs suffered, but that's just the way it is.

#### Is Opaline a transition album from adjusting to this newly discovered ugliness to something more beautiful?

It was definitely a healing process, especially for me. I tend to write things out on paper to deal with them. A lot of it is in our songs but some of it is going to sit in a journal never to be seen again. Exorcising our demons as a band was a process we went through.

#### What do you say to people who claim Dishwalla write songs only for the ladies?

We try to concentrate on the people who like what we do. The thing about being an artist is that you tend to want everybody to like your art. But there are so many people on this planet that if there is a small percentage who like you, you can still be successful.

#### But some part of you must wonder how to entice the fellas as well as the chicks?

My answer to that is: "If the chicks dig our music and they're going to be at our shows, maybe you should be there if you want to hook up with the chicks." We tend to get a lot of guys at our shows that way. It would be weird to play in front of an audience that's 95% male—like the ones at the harder rock shows. Ours is much more 50-50.

#### Opaline seems to be a pop record for adults.

It's definitely not for 13-year-old kids. We've grown as people and that shows in the music. The artists we listen to tend to be deeper emotionally and have more to offer musically. I want to write something that's meaningful, songs that have a lot of emotional depth. Not booty call or party music. I appreciate those things, but I've never written like that.

#### And how does that manifest itself in your music?

Not that I'm super-serious all the time, but the things that interest me are deeper emotionally, that go a little farther than other styles of music. I strive to connect with people on a deeper level.

## DASHBOARD CONFESSIONAL SCREAMING INFIDELITIES

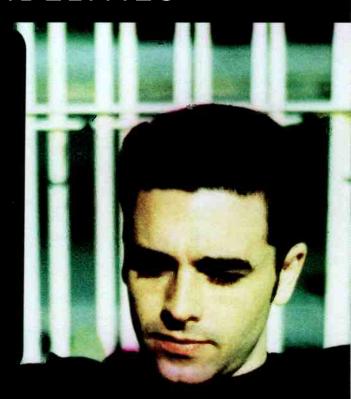
R&R 28\* to 26\* (+73) MONITOR 31\* to 26\* (+74)

Over 55 stations including;

KROQ	Los Angeles	<b>KDGE</b>	Dallas
Q 101	Chicago	WZZN	Chicago
WPLY	Philadelphia	KTBZ	Houston
99X	Atlanta	<b>WBCN</b>	<b>Boston</b>
89X	Detroit	<b>KNDD</b>	Seattle
KNRK	Portland	<b>KPNT</b>	St Louis
WXDX	Pittsburgh	<b>WBRU</b>	<b>Providence</b>
WSUN	Tampa	<b>KXRK</b>	Salt Lake City
KEDJ	Phoenix	<b>KZON</b>	Phoenix

New this week:

WEDG KPOI WHTG KJEE



189\* - 176\* Top 200 Soundscan 8,800 sold last week, up 30% nationally. 125,000 sold to date.

#### BREAKOUT SALES MARKETS

MARKET	PINS	SALES RANK
Q101/Chicago	36x	#184 to #85
WZZN/Chicago	35x	
89X/Detroit	18x	#51 to #46
WPLY/Philadelphia	19x	#167 to #114
KROQ/Los Angeles	8x	Debut #158
KDGE/Dallas	38x	#155 to #125
WSUN/Tampa	24x	#136 to #132



"UNPLUGGED" airing MAY/JUNE MUSIK



38x - #4 video





FROM THE ALBUM > THE PLACES YOU HAVE COME TO FEAR THE MOST

PRODUCED BY JAMES PAUL WISNER
"SCREAMING 'INFIDELITES" REMIXED BY ANDY WALLACE
ALL SONGS © 2001 "HEY DID SHE ASK ABOLT ME?" MUSIC
MANAGEMENT: RICH EGAN - HARD 8 MANAGEMENT
www.dashboardconfessional.com



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## POST Inodefa

#### top 25 specialty airplay

ı	1 w	tw	artist-label	comments
	-		GOLDFINGER - Mojo/Jive "Open Your Eyes" (single)	Top 5 WAVF,WEQX
	2	2	SUPER FURRY ANIMALS - XL Rings Around The World	Top 5 WFNX,WPLY
	7	3	SPARTA - Dreamworks Austere EP	Тор 5 99Х,КТЕС
	8	4	BEN KWELLER - ATO Sha Sha	Featured WBRU
	4	5	THE PROMISE RING - Anti Wood/Water	KWOD,WOXY Lords O Da Ring
	16	6	<b>RIDDLIN' KIDS</b> - Aware/Columbia/CRG Hurry And Wait	KMYZ,WXSR No Kidding
	1	7	BLADE 2 - Immortal The Roots & BT	WHFS,WPGU Cut It Up
	13	8	WHITE STRIPES - Third Man/V2 White Blood Cells	Top 5 KCRW,WXTW
I	3	9	<b>THE HIVES</b> - Burning Heart/Reprise Vini, Vidi, Vicious	Top 5 WSFM,WAVF
	17	10	Open Up And Say Awesome	Top 5 KNDD
	12	11	TRAIL OF DEAD - Interscope Source Tags & Codes	Top 5 KUPD
	3	13	SOUL HOOLIGAN - Maverick/Reprise "Algebra" (single) MOBY - V2	WEDG,KMYZ Do The Math  Top 5 WDYL
i	15	14	"We Are Made Of Stars" (single)  ABOUT A BOY OST - XL/ARTISTdirect	WARQ,KJEE Bad Boys
	18	15	Badly Drawn Boy THURSDAY - Victory	Top 5 WXDX
-	20	16	Full Collapse  FACE TO FACE - Vagrant	Top 5 KFMA
	9	17	How To Ruin Everything CITIZEN BIRD - Stinky	Top 5 91X,KUPD
	9		Citizen Bird	•

Top 5 WPLY,KRBR

Top 5 WRZX, WBCN

Top 5 KRBR

Featured WBTZ

Top 5 WBCN

Top 5 KUPD

WARQ, WQXA London Calling

Top 5 WBTZ,KFMA

**GOMEZ** - Virgin

WILCO - Nonesuch

Yankee Hotel Foxtrot

"Still Trying" (single)

Home From Home

"Simon" (single)

Souljacker

25

**EELS** - DreamWorks

**SEAFOOD** - Nettwerk

When Do We Start Fighting

**BEFORE BRAILLE** - Aezra

LONDON SUEDE - Nude UK

MIDTOWN - Drive-Thru/MCA

MILLECOLIN - Burning Heart/Epitaph

In Our Gun

#### beauty school drop out

#### BY ERIKA STRADA

POOR MISGUIDED FOOLS: Last week was complete chaos. The only thing that kept me going was Moby's "We Are All Made of Stars," which seems to come on every hour on MTV, MTV2 and Much Music USA, and distracted me from the madness. (Congrats to Sugarcult for securing MTV2 this week!) With Ivana away in England, my idea of paradise (come on, those accents?), you'd think that maybe slipping out of work a little early or an extra long lunch would be in order, but no such luck. I even thought about replacing my column with a photo of Neil Finn, Dave Grohl, Travis, Tom Gates (did all of you see that Sense Field are doing dates with the Goo Goo Dolls?) or Tom McRae, but trying to pick one was too much pressure, so instead I'll share my adventures. Oh joy. Tons of congratulations to all of the new parents in our midst. (Did someone sprinkle something in the Starbucks?) Congratulations to

WDYL's Mike Murphy and his wife Julie who welcomed little Cameron Jacob this April 6. I've already volunteered to be the tot's musical guide; I am just waiting for the proud parents to take me up on it. How about Starsailor's "Lullaby" for the new babies, and "Poor Misguided Fool" for your listeners? Tim Cotter, KAEP's new PD deserves kudos not only for his new position at Spokane's finest, but also for little Joshua who's sure to be keeping Daddy awake all night. Lovely Kim

Monroe of WXTM also just brought a little boy into the world. All these little fellas will sure be happy if you secure them a DVD of Spider-Man (I am planning ahead since the movie isn't even out!) for when they are old enough. For now, play them Sum 41's "What We're



scored an impressive 3.4-4.1 in the latest trends! Hip Hip HOORAY! Hugs and kisses!



Because I can, Gracious said so...

### abandoned pools the remedy

from the debut album Humaniztic, on Extazy Records International



Modern Rock Monitor: 32\* - 27\* +68 Spins R&R Alternative: 32\* - 25\* +108 Spins

**Over 50 Stations Including:** 

**WXKR WBCN KDGE** KEDJ WLIR **WMRO WRZX KXRK** WZZN Q101 **KTBZ KKND WHFS WEDG KWOD KMYZ WBRU KPNT WSUN WPBZ WRZX** 

Sales:
BillBoard Heatseekers Chart 28\* **BillBoard Alternative New Artist Chart 16\*** 

**Top 200 Ranking In The Following Markets** New York • Los Angeles • Chicago • Boston • Dallas • Houston • New Orleans and more.

> "It's selling like a motherfucker and we are the only station playing "The Remedy" in the market. That should tell you how well its doing" -Steven Strick APD/MD WBCN

"Working great, sounds gret. The staff loves it and so does our audience. "The Remedy" for a hit is more spins!" --- Chili Walker PD WWDX

Produced by Paul Q. Kolderie and Jean Slade, Co-produced by Tommy Walter / Mixed by Chriz Lord-Alge / Management: Tony Ciulla / pozthuman



EXTASY RECORDS







#### 37\* R&R/MEDIABASE

ON OZZFEST THIS SUMMER ON VANS WARPED TOUR ON TOUR WITH SEVENDUST IN MAY

Single produced by: Howard Benson Mixed by: Chris Lord Alge

Album Produced by: Jason Bieiler Mixed by: Toby Wright





no a meconos, mec	active rock top 30	Powered By
twar	tist-label	comments

anno	a meena		wered By
l w	t w	artist-label	comments
1	1	STAIND - Flip/Elektra/EEG	#1 WZTA
2	R	For You NICKELBACK - Roadrunner/IDJ	#4 \A/A #EC
	T	Too Bad	#1 WMFS
5		GODSMACK - Repub/Universal	#1 KXXR
4		I Stand Alone P.O.D Atlantic/AG	#1 KQRC
,		Youth Of The Nation	#4 \AD/CD
-		<b>PUDDLE OF MUDD</b> - Flawless/Geffen Blurry	#1 WYSP
6		HOOBASTANK - Island/IDJ	#1 WAAF
10	7	Crawling In The Dark KORN - Immortal/Epic	#1 KILO
	Ш	Here To Stay	
7.		LINKIN PARK - Warner Bros. In The End	#1 KISS
9	9	ROB ZOMBIE - Geffen	OZZfest
8	10	Never Gonna Stop <b>DEFAULT</b> - TVT	#1 KEGL
	I	Wasting My Time	#TREGE
11		SYSTEM OF A DOWN - Amer/Col/CRG	#1 KBPI
13		Toxicity <b>HEADSTRONG</b> - RCA	#1 KLFX
15	13	Adriana <b>EARSHOT</b> - Warner Bros.	top 10 KFNK
		Get Away	top to Krink
12		INCUBUS - Immortal/Epic Nice To Know You	top 5 WQBK
14		ADEMA - Arista	#1 WJRR
16		The Way You Like It  DISTURBED - Giant/Reprise	#1 WXTB
		Down With The Sickness	#1 ***
18		<b>DROWNING POOL</b> - Wind-up Tear Away	top 10 WNVE
24	18	SEVENDUST - TVT	KI <b>S</b> S add
21		Live Again INJECTED - Island/IDJ	top 5 WZOR
	I	Faithless	top 3 WZOR
20		SYSTEM OF A DOWN - Amer/Col/CRG Chop Suey!	Top 5 KRXQ
19	21	DAVID DRAIMAN - Mav/Reprise	top 10 WAAF
17		Forsaken COURSE OF NATURE - Lava/Atlantic/AG	#1 WRAT
	I	Caught In The Sun	
26	W. 6	REVEILLE - Elektra/EEG Inside Out	top 10 KXXR
28	24	TOMMY LEE - MCA	KRQC add
23		Hold Me Down  GRAVITY KILLS - Sanctuary	top 5 KLFX
		One Thing	, –
25		X-ECUTIONERS - Loud/Columbia/CRG It's Goin' Down	top 5 WKZQ
29		3RD STRIKE - Hollywood	WAMX add
		No Light <b>TOOL</b> - Volcano	WIYY,WMFS,KIBZ add
		Parabola PUDDLE OF MUDD - Flawless/Geffen	#4 most added
		Drift & Die	
	30	DEFAULT - TVT	KSJO,KUPD add

#### hard place by john lenac

YOU GOT YOUR CHOCOLATE IN MY PEANUT BUTTER: One of my favorite aspects of this gig is having the opportunity to help my peers network and create new synergies. As I'm sure you've heard, HITS and Mediabase 24/7 have entered into a "formal branding partnership" with one of the results being the Mediabase Active singles chart replacing the album chart on this page. Please keep faxing or e-mailing your playlist to me as your spins and phones still affect additional parts of the magazine... I have nothing but ove and respect for Gregg Steele and my feelings are shared by everyone I know in the biz. Anyone in the know is aware of the fact that the C.C. brass also respects his talent, but there was some local head-butting and a changing of the guard in Miami, which surprisingly leaves him on the beach. "It's been a great honor to work in the many capacities I have while in Miami," he says. "I am grateful to have been a part of working with a solid crew and actively growing each station for seven amazing years. I hope the next seven years bring a sliver of the success we had here." He's exploring all opportunities and interested in talking to players in the broadcasting, label and management worlds before making a decision. Get this star on your team before your competition does (954.328.5595 or luckysteele@aol.com)... While he works on the final Livestock details for the 4/27-28 party with Stone Temple Pilots, Kid Rock, Rob Zombie, Puddle of Mudd and Sevendust among the 24 bands playing, Brad Hardin is leading the charge on the WZTA PD hunt... Sure are some interesting names in the mix for both the Miami and Dallas PD openings...

Tool's "Parabola" debuts at #28, one week after the impact, with Warren and Michelle bringing in WIYY and WMMS. As Rob Heckman typed the add on the playlist, he shouted: "Tool is my favorite four-letter word." I'm sure he'll be shouting many expletives in the coming months as he and Strauss celebrate WIYY's 25th anniversary with 98 Rock in the same building with the same owner, format and frequency the entire time... Another 'IYY add was the Tommy Lee smash. KUPD, KRQC and WTKX also hit "Hold Me Down" with much praise coming from the format. KUPD's Larry McFeelie:



**GREGG STEELE** Superstar for hire

"I was a bit hesitant to jump into the Tommy Lee era again, but after a few listens, I realized this song reflects Tommy's growth out of the '80s." WBYR's Jim Fox: "It's my favorite song on the station now. You just can't beat an edgy, hooky hit record." And WTPT's Mark Hendrix: "We got instant reaction from the first spin with serious momentum building on it—he has a big Rock hit or his hands"... The third Incubus single from Morning View has a great start. with KUFO, WLUM, WJRR, WCCC, WNVE, WTPT, WQBK and WQXA joining the ranks of early "Warning" believers. KDOT's Jave Patterson says: "It's another hit from Incubus—can these kids go wrong?" Can't wait to hear guitarist Mike Einziger and drummer Jose Pasillas covering "Papa Don't Preach," with Ozzy's daughter Kelly on vocals when The Osbournes ST advance lands... American Head Charger will be touring with Ozzy in Europe and the U.S. on the OZZfest stage. WLUM, WLZR and WQBK added "Just So You Know" and WRQC's Kylee Brooks explains the thought process for her add: "It's 'the kids know' programming—up from the underground rises American Head Charge. I believe that road has been traveled before-just like Slipknot"... Gaby and Raymond picked up a couple of nice Home Town Hero adds, with KXXR and WCCC joining WZTA, WRIF, KUFO, KRXQ, WLUM, WNOR and many more that hear the hit "Questions"... Raymond is also jazzed about Reprise getting The Hives. Their album fuckin rocks and will be all over Rock radio... HUGE congrats to our pals at KATT (8.8-10.6), KISS (7.1-7.8), KRXQ (4.8-5.2) and WRXR (3.9-5.1) for their up trends... Congrats also to the boys in Switched for picking up the Sevendust tour with Soil opening as well and props to Doug & Ray for the WNVE and KNCN adds..

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## ROCK

#### upcoming new releases

#### ROCK

GOING FOR ADDS 4-15

CHAD KROEGER feat. JOSEY SCOTT • "Hero"

(Spider-Man OST) - Columbia/IDJ/Roadrunner

CREED . "One Last Breath" - Wind-up

P.O.D. • "Boom" Atlantic/AG

PUDDLE OF MUDD • "Drift And Die" - Flawless/Geffen

WARREN ZEVON • "Basket Case" - Artemis

GOING FOR ADDS 4.22

APEX THEORY • "Apossibly" - DreamWorks

AUDIOVENT • "The Energy" - Atlantic/AG

THE CLARKS • "Hey You" - Razor & Tie

GREENWHEEL • "Shelter" - Island/IDJ

#### GOING FOR ADDS 4.29

JERRY CANTRELL • "Anger Rising" - Roadrunner/IDJ KID ROCK • "You Never Met A Motherf\*\*ker Quite Like Me"

- Lava/Atlantic/AG

e-mail new rock release info to lenac@mindspring.com

#### APM

#### GOING FOR ADDS 4.15

BUSH • "Inflatable" - Atlantic/AG

THE CALLING • "Adrienne" - RCA

THE CORRS (w/Bono) • "When The Stars Go Blue"

- Atlantic/AG

K'S CHOICE • "Almost Happy" - Sony Music International

VAN MORRISON • "Hey Mr. DJ" - Universal

REMY ZERO • "Perfect Memory (I'll Remember You)"

- Elektra/EEG

WARREN ZEVON • "Basket Case" - Artemis

#### GOING FOR ADDS 4.22

BEULAH • "A Good Man" - Velocette

THE CLARKS • "Hey You" - Razor & Tie

**DEPARTURE LOUNGE** • To Late To Die Young (CD) - Nettwerk

LOS LOBOS • "Hearts Of Stone" - Mammoth

RUFUS WAINWRIGHT • "Across The Universe" - V2

e-mail new apm release info to hitsmm@aol.com

#### Active Rock most added

1. RUSH "One Little Victory" Atlantic/AG

2. INCUBUS "Warning" Immortal/Epic

3. P.O.D. "Boom" Atlantic/AG

4. PUDDLE OF MUDD "Drift & Die" Flawless/Geffen

5. CHAD KROEGER f/JOSEY SCOTT "Hero" Col/IDJ/Roadrunner

5. AMERICAN HEAD CHARGE "Just So You Know" Island/IDJ

#### ZQUAWKZ



#### LISA BIELLO/PD WHRL/ALBANY

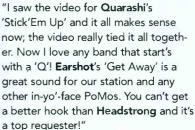
"Without 'Warning,' I had the 'Epiphany' that this PD thing is harder than 'Algebra,' but it's all 'Hella Good' and I would 'Do It All Over Again' cuz I'm a 'Rock Star.' Seriously though, **Timo Maas'** 'To Get Down' will be the song of the summer, assume we actually get a summer in Albany (cough, cough—hey, where's my blanket.)"

#### MIKE DANGER/PD WZNE/ROCHESTER

"Our Lady Peace has always done well in this region and 'Somewhere Out There' has the potential to be the song to take them to the top. I'm looking forward to seeing Greenwheel again. They could be to the PoMp format what matchbox twenty was in the beginning of their career. Both Korn and Dashboard Confessional are both blowing up the phones!"



#### JEFF SANDERS/PD WXNR/COASTAL CAROLINA "I saw the video for Quarashi's





#### JAVE PATTERSON/PD KDOT/RENO

"I love the Chad Kroeger song 'Hero,'
from the Spider-Man ST. Is this guy a
great songwriter or what? White
Stripes' 'Fell In Love With A Girl' is a
great song. Earshot is already bringing
huge phones. Chevelle's new album is
really deep—I hope it does well. The
Deadsy record is really cool, too."





#### OTB!

WXRK KROQ WHFS WZZN WBCN WFNX **KTBZ** KITS KPNT CIMX KEDJ WLIR KNRK XTRA **KFSD** KNDD KWOD **KBPI KRXQ** KXXR KIOZ KUFO WJRR **WLZR WLUM** 

's Making The Video Airs April 28
Saturday Night Live April 20

Boom

The Next Single From Satellite
Now Double Platinum And Beyond!

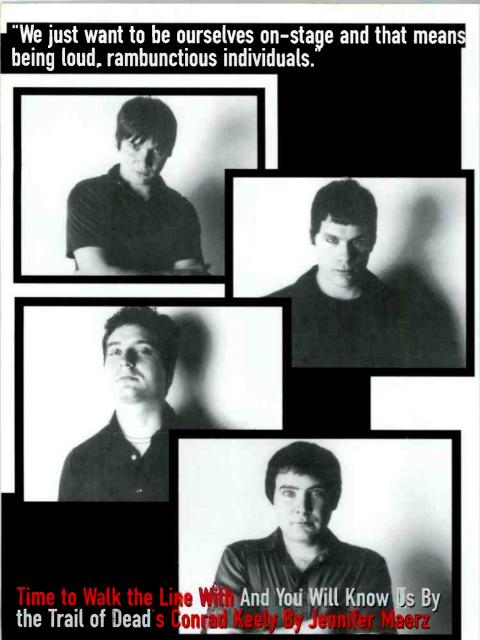
Produced By Howard Benson Co-Produced By P.O.D. Mixed By Chris Lord-Alge

Management: Tim M. Cook/Cook Management, LLC

www.payableondeath.com



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AUSTIN. TX'S AND YOU WILL KNOW US by the Trail of Dead break stuff. They smash their instruments on-stage. They splinter the traditional punk for by colliding classical music with art-rock. And they scatter their interests through the arts, sciences and centuries—at least that's the case with Trail of Dead's Conrad Keely, who can move naturally from talking about PBS' special on the human brain to Frank Lloyd Wright to Bach without sounding like a pretentious fuck. The band's ability to crash through sonic boundaries—as acts such as Pink Floyd, Sonic Youth and My Bloody Valentine did before them—results in music that's intensely complicated and aggressively beautiful. Their new record, Source Tags & Codes (Interscope), is a symphony of moving instrumental sessions fired up by squalls of noisy guitar and agitated vocals, an emotional time bomb that keeps a firm grip on the tension it creates throughout. Kelly (who, like the rest of the band, plays a host of instruments) lost his grip when Jennifer "Night" Maerz interrupted his piano practice to talk about jazz odysseys, The Little Mermaid and boy bands.

Usually when I talk to a guy on the phone and he's playing an instrument, it's a guitar.

[Laughs] Or a saxophone.

Were you raised on piano lessons?

No, unfortunately, I was self-taught—out of boredom. But it gave me an unorthodox way of playing.

That unorthodox style is still in your system. Source Tags & Codes is pretty complicated emotionally.

People are capable of so many emotions; there's no reason not to reflect them all. Coming out of a punk tradition and at the beginning of the '90s, it just seemed like punk was all aggression. There was a period in the '80s where punk was so undefined it could've been anything. It was so arty. Sonic Youth could be punk. Hüsker Dü could be punk. And once mainstream got a hold of it, punk had to be people with spiky hair and leather jackets playing three-chord songs. All the other multi-faceted aspects of punk got thrown out, and suddenly we were just left with aggressiveness; that was disillusioning. That was our breaking with it, saying we don't want to pigeonhole ourselves. It's easier to move in three dimensions instead of jumping from one sound to another if you start out open-minded.

Yeah, and you know, we have limits. That's one of the strong points of working with four people where there's no "singer/songwriter," but we are all working towards one ultimate goal. We have a system of keeping each other in check.

That way you stay away from the art wankery.

[Laughs] Yeah, there's no, what's that word? There's no jazz odyssey. No jazz odyssey, but still a pretty broad range of instruments. Listening to your record, I picture a studio stacked with equipment. Well, we always use a real piano. We had a 10-piece string section in Nashville. We had someone come in and play tenor and baritone saxes, bass harmonica, and in the segues, clarinet. The percussionist had hammered bells and there's a tympani roll in the first song too. It sounds like the full rock orchestra.

We're actually afraid of that. [Laughs] Once the strings are there, suddenly it's like Little Mermaid or some Walt Disney feature and it's like, oh my God. We had to find a way to wrest them in there in a subtle way, and not sound like it was Journey to the Center of the Earth. There were other things that we wanted to do that we never got around to. There was even an idea of doing a more Beach Boysstyle harmony or feature more of a solo instrument, like on the previous record. But you get to a point and you have to say, "This is it. Stop now." We didn't want to have another Beach Boys Smile on our hands.

You guys break your instruments on-stage and make the shows completely different experiences from the records. I hate bands that stand there like they have stage fright and stare at their feet. When I see a live show, I want action.

We loved the way that early Crash Worship, and early Unwound shows would break the live barriers. A lot of the early Northwest stuff was very experimental in that way, but it goes even further back to the Living Theater in the '60s, the idea that theater can and ought to bring the observer into it. In a way, there's almost a scientific pretext behind it-there is no way to take the observer out of the observation. We thought the shoegazing in rock in the '90s was such an abomination. We just want to be ourselves on-stage and that means being loud, rambunctious individuals. We were also coming out of a small Austin party scene where there was interaction between the handful of bands around at the time and audiences. When we moved from the parties to the clubs, that didn't change. We wanted to try to give the audiences a taste of what it was like when we started here in Austin. It's not necessarily about destroying our instruments, though. We use the same instruments night after night. They're not destroyed. They're hanging on by a thread—but they're functional. [Laughs] They're just being used. Instruments are not supposed to be objects of art mounted on a wall. They're like the tools of the trade. You beat on a hammer until it's broken and then you throw it in the trash and get a new hammer.

# DEADHEADS



THE FIRST SINGLE FROM 3RD STRIKE'S DEBUT ALBUM "LOST ANGEL"

## NO LIGHT



R&R ALTERNATIVE DEBUT 49\* R&R ACTIVE 27 BDS ACTIVE 28

Top 5 Phones KROQ! Top 10 Phones WARQ!

On Over 100 Stations Including:

Q101 KROQ WXRK KITS WAAF WZTA KTBZ KXXR KPNT WXTB KBPI WFNX & MORE!

"No Light is reacting really well. It gets calls everytime we play it!"
—Chris Ripley, KXTE

"Instant phones! 'No Light' is going to be HUGE!"
—Randy Jones, KEYJ

"People are starting to call 93X about 3rd Strike!"
—Pablo, KXXR

Performing on ESPN Action Sports and Music Awards April 16, 2002!!

Featured in ESPN'S ULTIMATE X-THE MOVIE Coming in May!!

Performing at World Ski & Snowboard Festival in Whistler April 19!!

CONFIRMED ON OZZFEST JULY & AUGUST!
ON WARPED TOUR!



RECORDS

3RDSTRIKEBAND.COM





MONITOR

ACTIVE 16\*

MODERN 39\* DEBUT

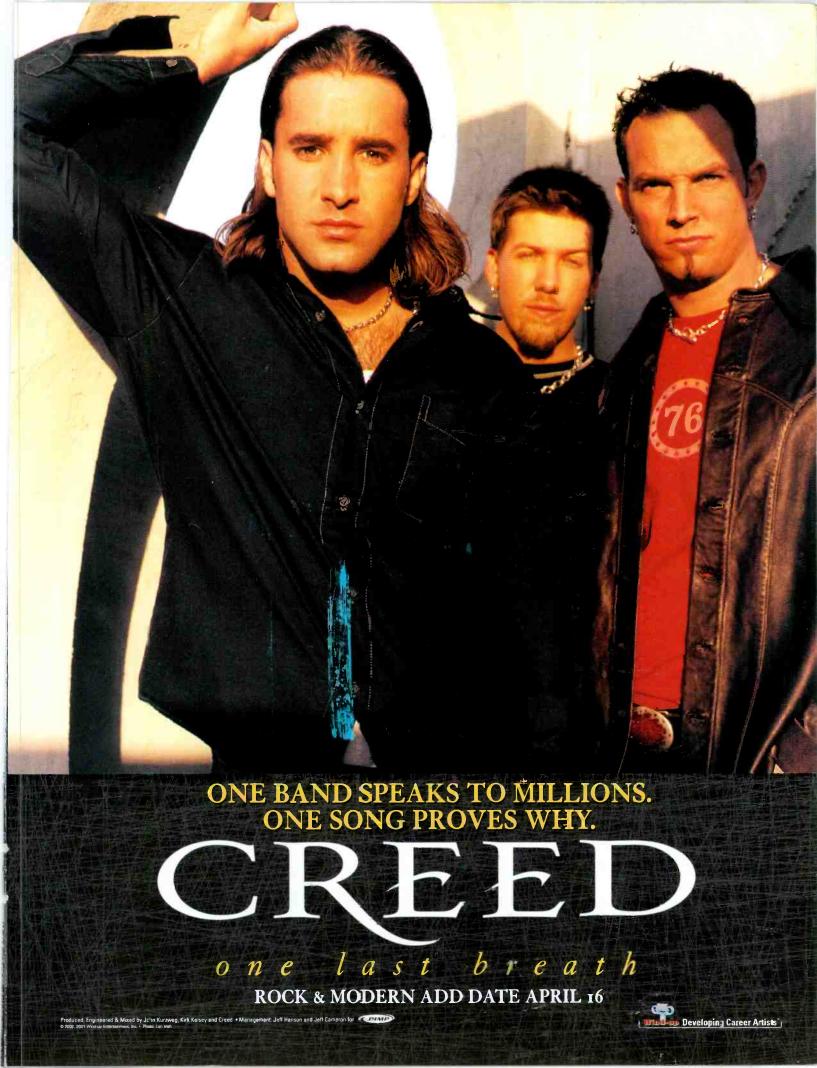
TEAR AWAY

\*EE SVITANSTIA



> ON THE TONIGHT SHOW & LAST CALL WITH CARSON DALY

Developing Career Artists





## APPOST MODERN

top 30 adulterated

1 w	tw	artist-label	comments
1	1	SHERYL CROW – A&M	#1 KMTT
2	2	C'mon, C'mon CHRIS ISAAK – Reprise	#1 WRLT
3	3	Always Got Tonight  ALANIS MORISSETTE – Maverick/Rep.	#1 KTZO
9	4	Under Rug Swept GOO GOO DOLLS – Warner Bros.	Top 5 WBOS
4	5	Gutterflower PETE YORN – Columbia/CRG	Top 5 WKOC
10	6	Musicforthemorningafter  JACK JOHNSON – Enjoy/Universal	Top 5 KFOG
5	7	Brushfire Fairytales U2 – Interscope	Top 5 KCTY
6	8	All That You Can't Leave Behind BONNIE RAITT – Capitol	#1 WXRV
7	9	Silver Lining I AM SAM OST. – V2	Top 5 KGSR
8	10	Various Artists INDIGO GIRLS – Epic	Top 5 WCLZ
11	11	RYAN ADAMS – Lost Highway/IDJ	#1 KBXR
12	12	Gold TRAIN – Columbia/CRG	#1 WTTS
13	13	Drops Of Jupiter STARSAILOR – Capitol	Top 5 WXRV
14	14	Love Is Here  NATALIE MERCHANT – Elektra/EEG	#1 WDET
17	15	Motherland  ELVIS COSTELLO – Island/IDJ	Top 5 WXRT
15	16	When I Was Cruel  DAVE MATTHEWS BAND – RCA	#1 WMVY
16	17	Everyday ROBERT BRADLEY'S BLACKWATER SURPRISE – Vanguard New Ground	Top 5 KTHX
20	18	NEIL YOUNG – Reprise Are You Passionate?	#1 KTAO
18	19	LENNY KRAVITZ – Virgin	#1 KFOG
19	20	JOHN MAYER – Aware/Columbia/CRG Room For Squares	Top 5 WXRT
-	21	NORAH JONES – Blue Note Come Away With Me	MTV2 add!
21	22	MIDNIGHT OIL – Liquid Capricornia	16 WBOS spins
25	23	<b>ZERO7</b> – Quango/Palm Pictures Simple Things	Top 5 KOTR
22	24	BIG HEAD TODD & THE MONSTERS – Riviera	24 WRLT spins
-	25	TRAVIS – Epic The Invisible Band	More "visible" every day!
23	26	WILLIAM TOPLEY – Lost Highway/IDJ Feasting With Panthers	#1 WZEW
25	27	KASEY CHAMBERS – Warner Bros. Barricades & Brickwalls	Top 5 WFPK
-	28	DISHWALLA – Immergent Opaline	WCLZ add
-	29	CRACKER – Back Porch/Virgin Forever	23 WVOD spins
_	30	WILLIE NELSON – Lost Highway/IDJ	#1 KMTN

adultery

#### BY MIKE MORRISON

THE TIMES THEY ARE A-CHANGIN': The first thing you'll notice as you peruse this week's mag is that we've incorporated Mediabase 24/7-monitored airplay charts into our pages. Since many important APM stations aren't monitored by Mediabase—major-market non-comm stations like WXPN and WFUV, as well as tastemakers like KBXR and KBAC—we'll publish two APM charts. The Top 30 Adulterated will continue to reflect airplay of all HITS reporters, with sales factored in. We also debut a new feature, "In The Changer"—what programmers are listening to at home. Check David Dye (of the World Cafe)'s contribution on the new page... #1 Most Added (27 stations!!) this week was Maia Sharp's stunning "Willing To Burn" on Concord Records. Programmers were moved by Sharp's evocative performance in Maui, where she laid claim to some of the same folk/jazz territory that Joni Mitchell's been so effectively mining since the mid-'70s. Love that!... The notoriously selective KFOG raised some eyebrows last week with their before-the-box add of the Corrs' version of Ryan Adams' "When The Stars Go Blue," featuring Bono on vocals. PD Dave Benson: "I don't know what all the talk was about. We did the simplest thing in the world-heard a good song



MAIA SHARP: #1 Most Added!

and put it on the radio." Incidentally, the line-up for this year's KFOG Kaboom is set for 5/11. Appearing are Zero7, Boz Scaggs and Robert Bradley's Blackwater Surprise... Thanks to KMTT and KBAC, among others, for adding Trey Anastasio's "Alive Again" about which WFPK PD Dan Reed had this to say: "We get instant phones & emails whenever we play it, most of them from folks who aren't big Phish fans"... Wayne's glorious "Whisper" gets the nod at KAEP, KRSH and WZEW this week as the band's tour with Five for Fighting continues through 4/20... Film composer Craig Armstrong's latest Astralwerks

Film composer Craig Armstrong's latest Astralwerks album is a collection of non-movie music with some impressive guest vocalists. "Wake Up In New York" features ex-Lemonhead Evan Dando. Also check out the beautiful orchestral version of U2's "Stay (Faraway So Close)," with Bono on vox. WXPN PD Bruce Warren called it a "no-brainer" and added it this week! But if you can't find room in rotation, you could warm either one up on weekend mornings, where they will fit like a glove... Speaking of film composers, Badly Drawn Boy scored the new British movie, About A Boy, which features several BDB songs, including the catchy new single "Something To Talk About" (added at WXRV this week!). The feel-good, coming-of-age film, starring Hugh Grant, should do good business and give a nice boost to BDB's ArtistDirect debut... According to WRLT's Rev. Keith Coes, who was in attendance at the Elton John/Ryan Adams CMT Crossroads taping in Nashville, one of the many magical moments stood out. As the Rev. so eloquently put it, "To hear Elton singing lead on 'Answering Bell' was fucking amazing, dude." The show airs Memorial Day weekend on CMT... National Phantom Planet sales are up significantly from MTV2 play on the "California" video. In airplay markets like Seattle and Minneapolis, where the record is spinning on KMTT and KTCZ respectively, sales are through the roof!! By the way, WTTS and WZEW figured out the thing's a smash and added it this week... Bay Area band (and KFOG fave) Luce signs with Nettwerk Records. Tom Gates goes for adds on the single "Good Day" on 4/29. I should also mention how much I'm digging the new Neil Finn studio album, One All—the second Finn disc in as many months from Nettwerk... V2's Doug Ingold picks up KCTY and WTTS, among others, this week on Moby's "We Are All Made of Stars"... Capitol's Steve Nice pulls in KTCZ, WMPS and WDET on Shannon McNally's "Now That I Know"... Rockin' us out today in the PoMo wing is the new Gov't Mule album on ATO, which features a revolving cadre of worldclass bassists. The record was made in fitting tribute to former Mule bassman, the late Alan Woody... MTV adds John Mayer into Buzzworthy! (The Mayer/ Norah Jones shows here last week were off the hook!!)... Personnel changes: PDs Brandon Dawson and Jim Ziegler are out at KRVB and WTTS as WBOS MD Michele Williams adds APD stripes... hitsmm@aol.com...

uuapow isod ilube

The Great Divide



triple A top

title

Soak Up The Sun

Strange Condition

In A Little While

Let Me Down Easy

Here Is Gone

Flake

Everyday

She's On Fire

No Such Thing

Stillness Of Heart

Build A Levee

Answering Bell

Good Souls

Differently

Golden Age

Wasting My Time

Blurry

Train

Side

How You Remind Me

Tear Off Your Own Head

I Can't Help You Now

Moment Of Forgiveness

You've Got To Hide Your Love...

Hands Clean



lw twartis	t
------------	---

2	SHERYL CROW	

A&M **ALANIS MORISSETTE** 2

Maverick/Reprise

PETE YORN Columbia/CRG

U2

Interscope **GOO GOO DOLLS** 

Warner Bros. **CHRIS ISAAK** 

Reprise 10 JACK JOHNSON

Enjoy/Universal DAVE MATTHEWS BAND

RCA **TRAIN** 

Columbia/CRG

**BONNIE RAITT** 11 Capitol

**EDDIE VEDDER** 11

12 JOHN MAYER Aware/Columbia

13 **INDIGO GIRLS** 13

Epic **LENNY KRAVITZ** 17

Virgin

NICKELBACK 14 15 Roadrunner/IDJ

NATALIE MERCHANT 18

Elektra/EEG **ELVIS COSTELLO** 20

Island/IDJ 19

**RYAN ADAMS** Lost Highway/IDJ

STARSAILOR 16 Capitol

**NEIL YOUNG** Reprise

MIDNIGHT OIL 21 21 Liquid

**PUDDLE OF MUDD** Flawless/Geffen/Int.

24 **ROBERT BRADLEY** 

Vanquard **TRAVIS** 22

Epic 25 25 DEFAULT TVT

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#### most added

1. MAIA SHARP 2. NO. MISSISSIPPI ALLST

3. MOBY

5. TREY ANASTASIO 5. JOEY RAMONE

3. WAYNE

Storm

Willing To Burn

We Are All Made Of Stars Whisper

Alive Again What A Wonderful World Sanctuary/SRG

V2 TVT Elektra/EEG

Concord

Tone Cool

apm M U Q



NO ROOM FOR THIS SQUARE: After the first of two sold-out shows at L.A.'s House of Blues last week, John Mayer was beset by gushing well-wishers, including HITS' APM Editor Mike Morrison. Unbeknownst to Mikey, Sony/Columbia bigwigs Glen Brunman and Tim Devine had pooled their considerable financial resources to pay Mayer not to blow off Morrison and ruin the vibe. Thus, Mayer pretended to enjoy mugging with the pathetic loser. Morrison was thrown out the next night after stage-diving during Norah Jones' set. Stuff like that almost makes us wish Nick Bedding was still around.



in the Changer what's spinning at home...

**DAVID DYE/Host-Producer** World Café, Philadelphia

MARC MOULIN

Nettwerk

Top Secret

"What a fun disc, yet with substantial playing— Phillip Catherine on guitar!"

ZERO7

Palm Pictures

Simple Things

"I've had this one awhile. It holds up really well!"

**CHARLES MINGUS** 

Rhino/Atlantic/AG

Passion of a Man (Box set/Disc 2)

"The playing! The arrangements! A classic!!"

**VARIOUS ARTISTS** 

Nonesuch/Atlantic/AG

Big Bad Love Ost.

"North Mississippi Blues and new Tom Waits."

**ALI FARKA TOURE** Niafunke

Hannibal/Rykodisc

"Dusty African guitar."

HITS April 12, 20€2

## SOMEWHERE IN THE MIDDLE





15 NEW ADDS INCLUDING:

WDVD KPLZ WMYX WVOR KALZ WHYN

WVOR KALZ WHYN KCDU WVOR

ACDU WYOK

**ALREADY ON:** 

KZON WZZN KBCO

KCTY KTZO KTCZ

KHTQ WXRV KTHX WBUF WKOC WCPR

KAEP WRTT WXPN

WYBB KZZO WSSR

WIDD KZZU WSSK

WWDX KLBJ KBAC

WMMM WOXA KTUX

WGRD WKRL & more!

**ALBUM IN STORES APRIL 23** 

SUMMER TOUR Begins April 25th in San Diego!

## DISHWALLA

SOMEWHERE IN THE MIDDLE

THE FIRST SINGLE FROM THE NEW ALBUM, OPALINE

PRODUCED BY GREGG WATTENBERG

WWW.DIS WALLACOM WWW.IMMERGENT.COM

#1 MOST ADDED!

immergent

#2002 \* 1 Label Group | C Product of immercent Records

#### 

#### rock2k picks

#### EDITED BY KAREN GLAUBER



Ed Harcourt Here Be Monsters (Captiol): With a voice somewhere between Mark Lanegan and Jeff Buckley, and virtuosity on everything from guitar and piano to saxophone, English singer-songwriter Harcourt is clearly a major talent. His debut album calls to mind the lush orchestrations of Rufus Wainright (the string and horn-colored "She Fell Into My Arms"), the bittersweet blues

of Van Morrison ("Those Crimson Tears") and the off-kilter art-pop of Elliott Smith ("Apple of My Eye"). But it's not all pretty melodies and clever wordplay: The drum loops and muted trumpet of "Beneath the Heart of Darkness" give way to a sludge of distorted guitars and noisy samples. Here be something good. (D.S.)

Quarashi Jinx (Time Bomb/Columbia): This Icelandic troupe's occasional sonic similarity to Rage and the Beasties has already been sufficiently noted. But songwriter/producer/drummer Solvi, vocalist Hossi and MCs Stoney and Omar are surprisingly eclectic. The bouncy singalong "Malone Lives" is a perfect example, evoking breezy pop-rock and Native Tongues hip-hop



simultaneously. "Transparent Parents" puts a Latin spin on its furious groove before kicking into a spooky, indelible chorus. "Weirdo" melds thunderous riffage to a beat that defies you not to dance, while "Xeneizes" is an exemplary rap/soul/funk workout. What ties it all together is Quarashi's uncanny balance of purpose and pleasure, hardcore beats and adventurous melody. (S.G.)



The Scooters I Can See Your House From Here (Aeronaut): The sophomore set from this Welsh quintet is a solid collection of classic Britpop with its heart on its sleeve, as wispy guitar lines build into slow-tempoed epics with classic pop-style wordless "ooh" and "ahh" backing vocals. Anthony Carey and Chris Kelly alternate lead-vocal duties, giving a subtle variation to the band's

sound, but what's constant are the hooks. With multileveled melodies in the vein of Crowded House and sweeping arrangements a la Travis, the Scooters prove they are a major songwriting force on the waltzing "Six Eight," the straightforward, soaring pop of "Paperback" and the 12-string driven "Tranny Song." (D.S.)

Must Androgynous Jesus (Wind-up): Put an Australian, a Scotsman and German together to rock, and what do you get? In the case of London-bred Must, you get this set of diverse, forceful songs. Singer Dave Ireland's big voice is the key ingredient—more urgent than Stapp yet as forceful as early Weiland, equal parts theatricality and acute melodic sense.



Meanwhile, drummer Reuben Alexander and bassist Kaiser's solid backbone support elegant production touches including occasionally lush string arrangements and trippy electronic effects. Moods range from U2-y ("Rust," "No Way Out") to Bat-out-of-Hell balladry (single "Freechild") to explosive, sometimes playfu kineticism ("Moving On," "Very Wicked"). Big rock for a big audience. (J.O.)

#### rock2k mugs

ANOTHER DAY, ANOTHER PLANET: Epic SoCal boys Phantom Planet pay a visit to Windy City shock jock legend Mancow during their 2,987th consecutive day eating green room danishes for breekfast. Shortly after this shot was taken, Rushmore's most distinguished alum, the band's drummer Jason Schwartzman, asked the immortal guestion, "Now

which one are you, Opie or Anthony?" Seen just before crooning an a cappella version of "California," then cashing Jackie the Jokeman's unemployment checks are (I-r) the band's Alexander Greenwald, Schwartzman, Mancow, the band's Sam Farrar and Epic local KC O'Neil, who only wanted to know when he got to meet Danny Bonaduce.



BACK STROKE: Here's RCA's Dennis Blair introducing himself to one of his priorities backstage in Sacramento. "Nice to meet you gentlemen. I'm still new, but I've heard a lot about you. Apparently, your parage sound is very big with the kids. And calling your band the Strokes is pure

genius—I mean, I love golf. What? Oh. Sorry. Calling your band Headstrong is a stroke of pure genius." Seen trying not to tee off on Blair are (back, I-r): the band's Matt Kina, Brian Mat-thews, KRXQ PD Pat Martin, club owner Mark Earl; (middle) KRXQ MD Paul Marshall, (front, I-r): RCA's Cheryl Kovalchik, the band's Joel Krass, Blair and the band's John Cohen.



SWEET RELIEF: There's nothing like a little radic station flesh-peddling to bring some excitement into the drudgery of the road. Here's Ultimatum's Sugarcult entertaining the staff and listeners or 99% Adlarta, shortly before hopping on their private plane to have lunch with "Bounding off the Walls" video star Tara Reid and take a meeting with Artisan Entertainment to dis-

cuss a few projects the band wants greenlighted following the success of *Van Wilder*. "MTV2 may have just added our video, but success won't spoil us. Now if you'll excuse us, the tour acupuncturist is waiting." (Front, I-r): 99X's James Fairey and Jay Harren, the band's Tim Pagnotta and Airin; (back I-r): the band's Marko 72 and Ben Davis.



## Cherical Southers COME WITH US

The new album, including the new single "The Test" featuring Richard Ashcroft

- 4 Over 120k already scanned
- The Test\* video impacting NOW on and 🔞 2
- Avalanche of press raves from Rolling Stone, People, Entertainment Weekly, USA Today and hundreds more
- Massive online-features on MTV Online, Citysearch, AOL MSN and all major web destinations
- 2 ON TOUR! THEY'RE COMING BACK!

With their first North American tour in almost 3 years, the Chemical Brothers return with the full-blown live-experience—more dazzling lights, eye-popping visuals and inimitable Chemical beats than the law should allow!

Apřil 15: Washington, DC @ Nation

April 16: New York, NY @Hammerstein Ballroom

April 19: Toronto @ Hershey Center

April 20 Chicago, IL @Allstate Arena

April 22: Austin, TX @ Austin Music Hall

April 24: Phoenix, AZ @ Web Theater

April 26: San Francisco, ÇA @ Cow Palace

April 27: Indio, CA @ Coachella Festival

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## A Most Added At Rhythm Crossover

Already Over 950 Detections/ Audience Over 17 Million

#### **NEW THIS WEEK @**

WZMX	77x	WPGC	10x	WQSL
KXJM	36x	KBMB	19x	WBTT
<b>WWKX</b>	23x	WWBZ	47x	KWYL
<b>Z90</b>	17x	WRHH	20x	KYWL
WCHH	42x	KSEQ	17x	KXME
WERQ	38x	KCAQ	11x	KHTE
WXYV	13x	KBOS		KVEG

#### **ALREADY TOP 5 CALLOUT**

WZMX Top 5 Phones Hot97 53x WERQ 38x WJMH 53x

R&R Rhythmic Chart D42\* +145 R&B Monitor D39\* +190



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THE NEW ALBUM
COME HOME WITH ME
IN STORES 05.14.02

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## GHE BLOCK-

Everything you need to know from the street.



## \$\$\$ SHOD

EVERYBODY PLAYS THE "FOOLISH": Even with all the drama and trauma at Radio One, Murder Inc./IDJ new artist Ashanti catapulted to #1, led by her hit single "Foolish," which is hot at radio nationwide. Here, the singer celebrates with Def Jam's Kevin Liles (I), superstar rapper Ja Rule (2nd fr r) and Murder Inc.'s Irv Gotti (r). "Congrats," the fellas said just before posing for this lame trade shot, and then they all signified on one hand the current Radio One stock price.

## HOLDIN' IT DOWN.



ASHANTI MURDER INC./IDJ

#1 at radio. Period. #1 at retail. Period. Can't get any bigger. Period.



McPHERSON/POKORA

**B2K** "Gots Ta Be" a hit, as **J.Lo** is most definitely alright.



TWEET
GOLDMIND/ELEKTRA/EEG

Southern Hummingbird debuts Top 5. Album is stacked.



POWER 105.1

Lead by **CC** heavy, Doc Wynter, station readies a POWER-ful air staff including **Ed & Dre**, **De**ja, **Tigger** and **Colby Colb**.

HITS April 12, 2002

59

**BIG Believe** WPOW Miam WEDR Mia mento Tampa Charlotte LLD Greenville WO Norfolk WA. Albany LIVE AND DIRECT, HOT OFF THE STREETS featuring GOVERNOR and PROLIFIC The much-articipated new sing from his forthcoming album, "Masquerad Producec by Wyclef Jean, Jerry "Wonder" Duplessis and Shea Taylor

Management: DAS Communications, Ltd.





## Crossiver



## JOU FEEL ME?

#### by Liz Montalbano

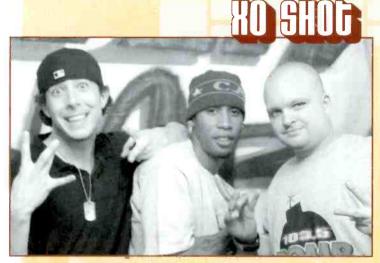
SO WE FINALLY GOT THIS SHIT TOGETHER: The new section, I mean. What a pain in the ass. I have to give it up to Jocelyn in the art room. She killed it. It's not easy dealing with me on deadline, trust. We actually had to down a bottle of Pinot Grigio one night to get through it. They say that you're more creative while under the influence. I must agree. Might have to hook it up more often. In addition to the facelift, we have an addition to the editorial genius as well. Juliette, painfully, and I emphasize painfully for both her and I, got through her first column this week. She's less than thrilled, I assure you. I'm just happy that we have someone else in the office that complains more than I do. And believe me, she takes home the gold on that one... I had a low-key weekend. Got a lot of errands done. Listened to some really good shit in the car while doing so, too. High on the list is J Records artist Mario. I'll admit that on the first listen of "Just A Friend 2002," I was less than blown away. But it didn't take long for me to change my mind. Not only has the single grown on me, but Mario, the artist, has as well. And in a big way. Ron Gillyard gave me a sampler a couple of weeks ago. I'm glad he did 'cause it so shows off his talent. This kid is a star. Hands down. A little man with a big voice. Will be the next Usher for sure. Just ask Thea Mitchem, who is already 40+ spins a week in deep on the single... Truth Hurts-what an incredible record. Already huge on the Left Coast, as it makes it way to the Right one. How 'bout WPGC, WXYV, WERQ,



CAM'RON: Boy Oh Boy.

WJMN, KBXX, WPOW, WJMH, KQKS, KPWR, KKBT and KMEL for call letters? Nino will close out the panel in no time... Had dinner with Coppola at an Avant show at House of Blues Friday. He's pretty talented. Cute too (Avant, that is). Johnny's doing a great job with this project as he puts Mary to bed... Another big success story is this B2K project. Liz is developing "Uh Huh" at Rhythm radio, as she assists the Urban department with "Gots Ta Be" at Urban Crossovers. This shit is a smash! And how 'bout J. Lo? Can you come out with a record that doesn't hit, bitch? Where were all the hit records when I worked at Epic? Any old ways... Marthe and Motti are killing this Cam'ron single. "Oh Boy" is already

in heavy play at HOT 97, WWKX, WZMX, WERQ, WCHH, KBXX, KMEL, KXJM and KBMB prior to impact this week. One of the Most Added, of course. Ja Rule will have another successful run with "Down A\*\* B\*\*ch." Gee, what a surprise. And Miss Ashanti has completely helped the economy this week... Nas looks like it's breaking through, as "One Mic" pulls in Top 5 phones at KXJM, WPWX, WCHH, WJMH, KXHT, WJWZ and KPWR, with KQBT, KKDA, KATZ, WLLD and KKBT right on the fence. The video is #1 in callout at MTV and is #1 Most Played at BET and MTV2. His album has already scanned 1.5 million, and he's going out on tour with Usher this summer. Um, you think he's onto something here? If you're not playing this by now, you're an ass... I heard Mystikal's "Tarantula" Saturday night in a club. I have to admit that shit sounds good. Strazza is developing it at radio, adding WNVZ, KVEG and KYWL to the list of folks playing already... Isyss is growing nicely, with stations like WCHH, KYLD, WQSL, KVEG and KISV in the lead... Big Moe is minutes away from charting Crossover. Danny's got some hot stations in play: KPWR, KBXX, KXJM, Z90, KQBT, KKFR, WRHH, KBTT and KBOS, to name a few. Did you know that "Purple Stuff" is liquid codeine? I didn't. I wonder if they make liquid Vicodin? LOL. And finally, Carvello is unstoppable with his Naughty project. Great gains again at Rhythm, and it's starting to develop Crossover. I'm bored. Can you tell? ALBUM: Tweet's Southern Hummingbird. SINGLE: Jerzee Monet's "Most High." MOVIE: High Crimes. PERSON: Wyclef Jean. LOVE: Happy birthday, Daddy! I love you... Hit me at eliz0315@aol.com. Never forget.



VINTAGE DISADVANTAGE: Raphael Saadiq was in a mall photo booth, taking pictures for the press kit for his new solo project Instant Vintage when KBMB Sacramento MD Kid Bootz (I) and PD Travis Loughran jumped in. "Dude!" exclaimed Bootz, sure that his hat-to-the-back and dog collar made him so very cool. As flashes passed, and the three were captured by the timed clicks, the two radio guys held up cool hand gestures, while Saadiq tried to signal for help should the instant photos be found by the authorities. Too bad, Raph, they ended up here instead, and we're never any help.





### BOOGIE D. PD WCHI CHARLOTTE

With the revamped Crossover/Urban/ Mix section of the magazine this week

comes a revamped spotlight section, as well. Welcome to MVP—a weekly look at the Most Valuable Players in our formats. This week, we say wassup to Boogie D., PD for Radio One's WCHH in Charlotte. In the most recently released Arbitrends, his HOT 92.7 moves 3.1 to 3.6 for P12+, fueled by an impressive jump in the target demo of P18-34. "We've spent the last year building a great hip-hop station for Charlotte. That process takes time, and now it's starting to pay off for us," commented Boogie when asked for his take on the numbers. "But, with Russ Parr and Olivia Fox anchoring our morning show, aggressive street promotions, and one 'artist takeover' after another (artists guest hosting air shifts), we're pretty sure we're on the road to even bigger success." Meanwhile at HITS, we can barely even <u>spell</u> sucess—oops, see what we mean? So this week's MVP spotlight ends now. Thank you...

## BEASA THE



#### CHR/RHUGHING



DARRE	e seconds, i	AE.	_
LW	TW	ARTIST	TITLE
		ASHANTI	Foolish
		FAT JOE f/ASHANTI	What's
	to.	TWEET	Oops (0
		P. DIDDY f/USHER	l Need
	0	USHER	U Don't
		JENNIFER LOPEZ	Ain't It

**LUDACRIS** 

**NSYNC** 

JA RULE

**AALIYAH** 

**OUTKAST** 

**LUDACRIS** 

R2K

NAPPY ROOTS

**KYLIE MINOGUE** 

JAGGED EDGE

**FABOLOUS** 

**BRANDY** 

TRUTH HURTS

**FAITH EVANS** 

**BUSTA RHYMES** 

JERMAINE DUPRI

MARY J. BLIGE

**AMANDA PEREZ** 

Vhat's Luv? Oops (Oh My) Need A Girl in't It Funny Saturday I Love You Girlfriend Always On Time

Don't Have To Call Pass The Courvoisier Welcome To Atlanta Rainy Dayz More Than A Woman

Never The Whole World NAUGHTY BY NATURE Feels Good Rollout Awnaw Can't Get You Out... | Got |t 2

R. KELLY & JAY-Z Take You Home... Uh Huh BEANIE SIGEL & FREEWAY Roc The Mic Young'n (Holla Back) Addictive What About Us?

How Come You... **ALICIA KEYS** Nothing In This World MCA **KEKE WYATT** YING YANG TWINS Say I Yi Yi

LABEL Murder Inc./IDJ TS/Atlantic/Atl G Goldmind/Elektra/EEG Bad Boy/Arista Arista

Epic Def Jam South/IDJ Bad Boy/Arista J Records

Jive Murder Inc./IDJ So So Def/Col/CRG

MCA Blackground Universal Arista

Def Jam South/IDJ Atlantic/Atl G

Capitol So So Def/Col/CRG Roc-A-Fella/Jive/IDJ

Epic Roc-A-Fella/IDJ DS/Elektra/EEG

Aftermath/Interscope Atlantic/Atl G J Records

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Artist Jennifer Lopez f/Nas 2. Boyz II Men 3. KHIA 4 Cam'ron

Title Label "I'm Gonna Be Alright" Epic "The Color Of Love" Arista

"Lick My Neck My Back" Dirty Down/Artemis "Ooh Boy" Roc-A-Fella/IDJ

"Addictive" Aftermath/Interscope 5. Truth Hurts

#### most reallested

1. Ashanti

Artist

2. P. Diddy f/Usher 3. Ludacris

Fat Joe f/Ashanti 5. Amanda Perez

Title "Foolish"

"I Need A Girl" "Saturday" "What's Luv?"

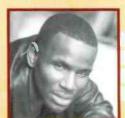
Murder Inc./IDJ Bad Boy/Arista Def Jam South/IDJ Atlantic/Atl G "Never" Universal

Label

## CHYCHIN MACION

A FRESH, NEW LOOK: It must be a good sign from the heavens or something, I dunno. What I do know is that on the very day this section gets a significant facelift, The Wall Street Journal also undergoes a change, updating its look for the first time in 60 years! Yepthey've gone to color and we've changed too. If you ask me, both of 'em look cleaner, have increased vibrancy and are more user-friendly. More specifically, and with regards to the section you're now reading, it is our feeling that the revamped look more accurately reflects the way records break in our formats—usually, from either Mix or Urban, then to Crossover, and on to Rhythm. Now, as of this week, all these formats are included here, in "The Block." As for this particular column, and thanks to my 15 years in radio-most of which were spent programming Rhythm stations—you should expect to find a heavy concentration of infor-

mation on records that are in the early-to-middle stages of breaking wide-open and have a realistic shot of crossing all format boundaries. Given the amazing amount of data now at my fingertips—as a result of our newly announced agreements with both R&R and MediaBase 24/7—I kinda look at it as my responsibility to pass along great information that you may not have been previously aware of-without all the attendant hype that you get elsewhere. As always, this will put me in direct conflict with my editors from time to time but, as I'm sure you know, I've never really been much of a conformist on anything, so screw 'em! (Hmmm, maybe that's why when radio became so corporate, I got out. But I



AVANT: Taking you to Ecstasy.

digress...) You'll get straight-up, non-diluted info, and of course, continuing updates on concerts and listening parties I've attended, schmoozefests I've participated in, and my ongoing, often comedic search for Mr. Right. (And let's not kid anyone, I know that a bunch of you read this drivel for nothing but the sex. So the sex stays!) Now, on with the stuff that happened this week... Wanna say thanks to MCA's Johnny Coppola for the fine dinner and hospitality on Friday evening at House of Blues in advance of the Avant show. A good time was had by all, and the show was off the hook! For those who don't know, the crowd absolutely goes wild for this guy. And why not? Great energy, great voice and most importantly, of course—great body! Wow. Just one question, if you've got it Avant, why not flaunt it? That's right-unfortunately, the shirt stayed ON the whole time. It even stayed on during the performance of the current single, "Makin' Good Love," when I was sure it would come off. Oh well, this nasty sex song is a jam regardless, and is definitely one of the aforementioned records that looks set to break down format walls across the country. For proof, witness the adds last week: KYLD, WBTS, KXJM, WZBZ and KCAQ. That's pretty much every variation within the format right there. Then, throw in this week's adds at KSEQ, KYWL, KBTU and others, along with an add already on the board at MTV for next week, and LP sales that continue to impress, and the picture becomes very clear. But perhaps the most impressive thing about the Avant record is the story I heard just yesterday from my old friend Scooter B. Stevens at KQBT Austin. He was on the song, dropped it and is now back on it 30-40x/wk. due to the ridiculous callout he just got back. Yes, indeed—better get on this one quickly. It's going all the way... Have to shout out the entire IDJ crew for the #1 LP debut on Ashanti this week. Ahem, the project moved over a half million units! As we pointed out on page one of this new section, it doesn't get any bigger. Period. What will be getting bigger, though, is the Musiq ballad Marthe and Motti are all over you about right now. Why? How 'bout new adds from Dion Summers' market-leading 92Q Baltimore, WWKX and KWNZ, and an increase in rotation of the video at MTV? As I've been writing for almost two months now, open your mind and your ears and listen to this song. I'm telling you, it's a smash!... And finally, just one more thing. You see, there's this two-man play out called Topdog/Underdog. It stars Jeffrey Wright and Mos Def, opened on Broadway on Sunday, and won a Pulitzer the very next day. Congratulations to all involved—especially to producer Susan Dietz, who is also, unfortunately, the wife of our beloved Editor In Chief, Lenny Beer. And, as if that's not bizarre enough, would you believe that the show is also produced in association with HITS Magazine? Try not to laugh too hard, and until next week—C-ya!...



Now she's inviting you back for more.

## tweet Call Me

april 22 album out now



Elektra to the core!

**Impacts Urban &** Rhythm/Crossover 4.22.02

www.tweetmusic.com America Online Keyword: Tweet

Elektra Entertainment Group Inc., Warner Music Group, An AOL TimeWarner Company

You'll never forget her voice....or her message

Jerzee monét most high

Dynamic young vocalist,

Jerzee Monét, delivers her view on life on her first single, "Most High"

From her forthcoming album

"Love & War"

"Record is bangin! Already a big hit here! We love it"
—Terry Monday/KJMM/KVSP

"Looking for great things from it...playing it even now!"
—Micheal Soul/WFXE

#### **Early Believers:**

KVSP KJMM

WAJZ WDKX

WFXE WJTT

WEDR WJUC

WJMI KOKY

KATZ WBLK

**WWWZ** 

Impacting Radio 4/22 & 4/23



Produced by Tyrice Jones for N-Key Productions, Inc.
Executive Producers: Boondo for BC Entertainment, Inc.
and John McClain
Management: Jack Nelson and Associates



www.jerzeemonet.com www.dreamworksrecords.com

## HOT SHOT



I DON'T SEE NOTHING WRONG: Lucky for us, new HITS Urbanite Juliette Jones is a veteran in the business. Here she is, at just fourteen years old, schmoozing with R&B crooner R. Kelly, while finishing some night production work as a Jive Records staffer. Such a hard worker. While this may be considered by some as a low point for the music maven (there have been no official inquiries into their relationship), most believe that her new gig at HITS is ultimately the lowest level of all. We're inclined to agree.



Coming up Daïsy.

## SUPE-UPB

#### DAISY DAVIS CLEAR CHANNEL NORFOLK, VA

For our 'Supe-Urb" debut, we're happy to feature Daisy Davis, Operations Manager

of Clear Channel's Norfolk radio cluster. This Chicago native's name should definitely ring a bell, since she has been steadily making moves in radio for the past 10 years. Right after graduating from Illinois State University, Daisy began her career at WBMX (now WVAZ), first as Director of Continuity and later as Music Director. In '93, she moved on to Philadelphia, taking over the Music Director position at WDAS-AM, increasing the station's TSL significantly. Hard work paid off, and Daisy was promoted to PD at 'DAS-AM in 2001, as the station continued as Philadelphia's #1 Gospel station. In August, she transitioned to Norfolk, VA to take on the biggest challenge of her career, arriving just in time to face the station's new competition. Although the new competitor garnered some interest, Ms. Davis has definitely risen to the occasion, maintaining her #1 position with WOWI, all the while, overseeing the rest of the Clear Channel Norfolk Cluster-WSVY, WBHH and WJCD. While her responsibilities have obviously increased, Daisy has proven that she's truly 'Supe-Urb,' having been in position for only seven months. That's as long as it would take her to get the HITS stench out of her hair.

## Dall'MeayIn'

#### by Juliette Jones

OKAY—HAVE YOU EVER FELT LIKE THE UNIVERSE WAS CONSPIRING AGAINST YOU? I guess a little aggravation is to be expected when you change jobs, move across country and basically start a whole new life. But there has to be a limit, right? NOPE! Let's start with a little real estate tip for all New Yorkers who think that looking for an apartment anywhere outside of NYC is a breeze; guess

again. I went out looking the first day with a relaxed and confident attitude. I figured I would look at 10 fabulous apartments, pick one and move in whenever I was ready. A week and forty apartments later, I arranged to move in on April 5. Problem solved? NOPE! After making it back to L.A. from dirty Jerz, I was told my place wouldn't be available for another 10 days. So I'm writing my first column as a homeless person—so much for the glamorous Hollywood life. To make up for my lack of a home, I've been busily decorating my new office (much to the annoyance of Ms. Montalbano). Yes Liz, I know it's not an apartment, but I have to "create an



MARIO: Friend of radio.

environment conducive to music listening" (how does that sound?). And while I'm at it, why do we always decide to quit smoking and start dieting during the most stressful times of our lives? BIG MISTAKE! Well, enough complaining for today. How about some happy music talk?... First off, if all you can listen to is one new song, I hope it's "One Mic." Hove that song and I love Nas! This track is blowin' up everywhere. Lisa Ellis and James Brown are representin' one time for Columbia with this one. I know everyone has "Gots Ta Be" on this B2K record by now. It's Top 10 phones already at WERQ, WWDM, WHRK, WEDR and WPWX, and it's well on its way at WJLB, WDKX, WBLK, WBHJ, WQQK and WJTT to name a few... Be on the lookout for another future member of the Teenage Millionaires Club, Mario on J Records. This Baltimore native definitely has a smash with his first single "Just A Friend 2002." Ken Wilson and Cynthia Johnson are making their mark early with 25 stations already in play only a week since it shipped... After several weeks at radio, the Ruff Endz record "Someone To Love You" is still strong. This is a great-sounding record and I know Rodney Shealey, Kathy Moore and David Lawrence are going to deliver another chart topper for Epic... I would be less than a good relative if I didn't mention how well my cousin Donnell Jones' record is doin' (just 'cause we don't share the same blood doesn't mean we can't be related). With over 800 spins and a great new video on BET, this one is sure to be a winner for C C McClendon and staff. And even though we're not related, I'm still feeling the new single "Day & Night" from Isyss, featuring Jadakiss—it's already in play at WPHI, KVSP, WDZZ, WJUC, WJMI, WQQK, WCHH, WJTT and KKBT. With new stations coming on every day, Arista is definitely onto something with this Westside version of Destiny's Child... Everyone has been talking about the Tweet /Ashanti competition for the last few weeks, but please don't forget that there's some other great music out there as well. Johnnie Walker is obviously working on "Saturday (oooh! oooh!)" to keep all her hits in play. "Roc the Mic"(State Property) is making radio say "Oh Boy" (Cam'ron) so you must be "Halfcrazy" (Musiq) if you're not playing all these records! Can you believe Boyz II Men is back!? I'm so excited! The new single is called "Color of Love," and this beautiful ballad shows that their harmonies are as tight as ever. If you haven't heard it, you need to... Truth Hurts is Dr. Dre's new artist on Aftermath/Interscope. Her first single, "Addictive," featuring Rakim, is the Truth. This record has been pulling top phones at KKBT since the first spin. It got the same response at WEDR, so anyone who's not down with Truth needs to be Hurt! Our final lesson for this week is Naughty by Nature with over 1500 spins at R&B radio—this group is definitely back, and they should "Feel Good," as should Geo Bivins and TVT. Be sure to check out their new video on BET... 'Til next week, SEE YA! Hi, Niki Benjamin.

## urban



Tippany Green KATZ Fundisha · "Live The Lipe" · SoSo Dee/Columbia/CRG

"This is the jam to kick off the spring. I love it."



Tosha Love WVEE Jerzee Monet · "Most High" · DreamWorks

"A breath of fresh air! Great sound and great message."



Kris Kelly WJLB B2K · "Gots Ta Be" · Edic

"It's a beast!"



Cedric Hollywood WEDR Truth Hurbs e/Rakim · "Addictive" · Aetermath/Interscope

"After only two spins, it is already our most requested song!"



Sugar Bear WAJZ Jerzee Monet · "Most High" · DreamWorks

"Her voice is somethin' that'll definitely catch ears! Add the hot track, and you've got the full package!"



Jammin' Jay WJIZ Mystikal • "Tarantula" • Jive

"This one's got fire and explosions all over it! This track will be on the top of everyone's charts and playlists."

### Real Wear Wallstream



LW T	w	ARTIST	TITLE	LABEL
		ASHANTI	Foolish	Murder Inc./IDJ
		USHER	U Don't Have To Call	Arista
		TWEET	Oops (Oh My)	Goldmind/Elektra/EEG
	0	FAT JOE F/ASHANTI	What's Luv	T/Atlantic/Atl G
		FAITH EVANS	l Love You	Bad Boy/Arista
		<b>BUSTA RHYMES</b>	Pass The Courvoisier	J Records
		JAHEIM	Anything	WB
	Ų.	AVANT	Makin' Good Love	MCA
		AALIYAH	More Than A Woman	Blackground
		LUDACRIS	Saturday	Def Jam South/IDJ
		JENNIFER LOPEZ	Ain't It Funny	Epic
	-	MARY J. BLIGE	Rainy Dayz	MCA
		KEKE WYATT	Nothing In This World	MCA
		BRANDY	What About Us?	Atlantic/Atl G
		P. DIDDY F/USHER	l Need A Girl	Bad Boy/Arista
		NAPPY ROOTS	Awnaw	Atlantic/Atl G
		MUSIQ	Halfcrazy	Def Soul/IDJ
		MAXWELL	This Woman's Work	Columbia/CRG
		MR. CHEEKS	Lights, Camera, Action	Universal
		<b>GLENN LEWIS</b>	Don't You Forget It	Epic
		YING YANG TWINS	Say I Yî Yî	KOCH
		SHARISSA	Any Other Night	Motown/Universal
		JA RULE	Always On Time	Murder Inc./IDJ
		BEANIE SIGEL & FREEWAY	Roc The Mic	Roc-A-Fella/IDJ
		B2K	Gots Ta Be	Epic
		LIL' BOW WOW	Take Ya Home	So So Def/Col/CRG
		RUFF ENDZ	Someone To Love You	Epic
		JOE	What If A Woman	Jive
		MYSTIKAL	Bouncin' Back (Bumpin' Me)	Jive

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#### most added

OUTKAST

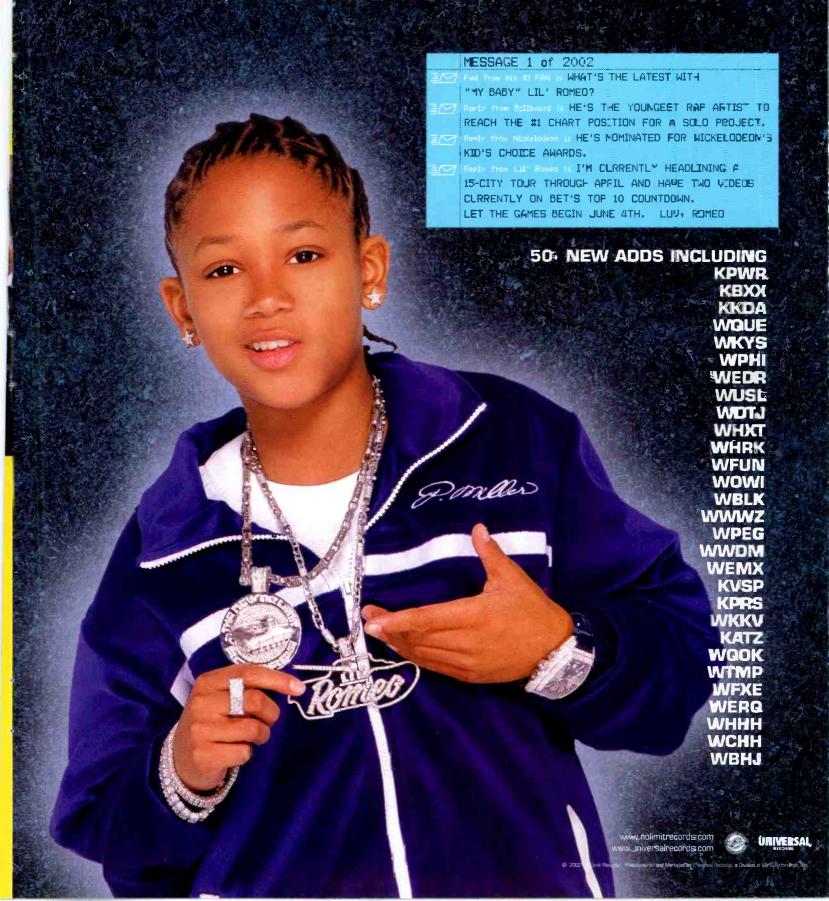
Artist	Title	Label
1. Cam'ron	"Ooh Boy"	Roc-A-Fella/IDJ
2. Boyz II Men	"The Color of Love"	Ari <b>st</b> a
3. Lil' Romeo	"2 Way"	No Limit/Universal
4. DJ Rogers Jr.	"Lonely Girl"	Motown
5. Ja Rule	"Down A** Chick"	Murder Inc./IDJ

#### MARRATANI FRANK

	OI DUOUD	
Artist	Title	Label
1. Brandy	"Full Moon"	Atlantic/Atl G
2. Ja Rule	"Down A** Chick"	Murder Inc./IDJ
3. <b>B2K</b>	"Gots Ta Be"	Epic
4. Busta Rhymes	"Pass The Courvosier"	J Records
5. Ashanti	"Foolish"	Murder Inc./IDJ

Arista

# LIZ ROME TIME IN STORES JUNE 4th



You've heard the buzz Now watch this 15 year-old blast off

MARIO

With his undeniable first single "JUST A FRIEND" It only takes one listen and you'll know!

"This record sounds good.
I can play it in my mix and the club!"
Kim James WJLB — Detroit

ON YOUR
TURNTABLES
NOW!

#### by Ricky Leigh Mensh

A POWER OUTTAGE... Luvvin' bein out on tha road az it gives this DJ an opportunity to do one of my favorite things—hangin out w/my radio folks, givin me a different environment to write this column from. High above tha streets of St. Pete, FL,. @ tha internat'l HQ of "Doctor" Dave "Fukk You, You're Fired" Ferguson's Loose Cannon Communications & Jerry "Fukk You Too, You're Fired" Clifton's New World Communications, I'm privileged to write this wk's column de garbage under their threat of being fired, tho Dave & Jerry already



**FELIX SAMA:** Major free agent!

did that to me nine yrs. ago. & according to Dave: "I think you're up for a firing again." Hove my radio mentors. Meanwhile, tha U.S. three "Powers" find themselves in interesting & varied pozitions. While the new Power 105.1 NY prepares to start its on-air line-up this wk, after weeks of 10,000 songs in a row & Power 106 LA continues to win over increasingly stronger competition, Power 96 Miami sez goodbye to its most excellent morning show, featuring 10-yr. AM Drive vets Bo & Mark Moseley & 12-yr. station vet Felix Sama, who supplied a variety of services for WPOW's morning show, like mix show, sidekick, board oping, etc., over the last seven years. I choze not to ask any of tha departed to comment, az I normally would, so no members of tha show would encounter

any reprisals... & how bout Raphael/D'Angelo (Pookie/Universal) makin a strong cumback to tha #1 slot on this wk's Commercial Radio Mix Show Conference Call after a wk @ #2, while Camp Lo (Dymond Crook) moves up to #1 on tha unda. Congratz to new pix Lady May/Blu Cantrell (Round Up/Arista), Kelly Price/Keith Murray (Def Soul/IDJ), Yasmeen (MCA), Slum Village (Barak Ent./Priority/Capitol) and Roc (Lethal Dose/Geffen/Interscope)... Right about tha time you get this issue of tha mag, Ed & Dre, Daysia, Colby & Tigger will have made their debut on Clear Channel's new Power 105.1 NY. First, here's wishing you all tha best. Second, CC Sr. VP Messrs. Smith & Wynter have been tight-lipped about tha mix situation on the station, but I'm thinkin they have sum surprizes az to who it'z gonna be & tha actual time slots they'll be delivered in. This'll unfold shortly... Been in NY most of last two wks & summa tha shittt that stood out: Holiday Gift items layin on CC "C-Murder" McClendon's (Arista) desk that she considers to be "must-reads" for you industry folkers: Fetish Fantastic, Black Feathers, Sextopia & Herotica, which waz voted book of tha yr? Gotta luv CC! Ricky Leigh's best dining experiences in tha city this trip: w/Stephen Hill (BET) tha "Barking Dog" for breakfast to plan out this yr's Redskins tour; Caroline "Tha Baz" BazBaz (Arista) @ Kiroihana (excellent sushi/service) for lunch; dinner w/my man Doug Davis, one of America's finest legal eagles (Davis, Shapiro & Lewitt) @ Beppe's-great Italiano; Steve Smith (Clear Channel) & Rob Love (Spit/Def Jam/IDJ) @ Trattoria's on 44th & 6<sup>th</sup>—good dezzert, puny portions tho, & lunch @ Diner Bar/Harlem w/BET's Kelly G & Tuma, Master P & hiz man Kevin & Damon Cox (Video/Universal). Twaz definitely an adventure w/this krew... Gotta admire Sway (MTV). No cell phone, no 2-way. I'm sick of fukkin 2ways and cells! Aren't you?! No wonder he's so peaceful... Happy April B-daze: Jules Rifkind, Mark Mac, Damon Williams, DVS, Chino, Stan Priest, Stil Will, Tung Ha & Mike Street... Soon-to-be Conf. Call pix: Wyclef's LP "Masquerade" (Booga Basement/Col/CRG), Scarface/ Jay-Z (Def Jam South/IDJ), Jerzee Monet (DreamWorks), Mario (J Records), Roscoe (Priority/ Capitol), N.E.R.D.s (Virgin), Lil Flip (Loud/Col/CRG), Amerie (Rise/Col/CRG), Method Man/ Redman (Def Jam/IDJ), Eve/Fatboy Slim & tha whole Blade 2 sndtrk (Immortal/Virgin), Smiles & SouthStar (ArtistDirect), Flip Mode Squad (J Records)... Lotsa chatter around Jazzy Jeff's first LP in awhile w/cutz from Jay Ski (WPHI) & Revolution (Wake-Up Show)... Congratz to Radio Raheim on becummin' tha new Nat'l Mix Dir. @ ArtistDirect, which'll allow him to help Brian "DJ Fly" Samson az a fashion coord. az well for Fly's Aries Flashback party... How bout Buttaman & Beth Birkett's new MTVJams channel, comin next month, which'll debut to more than 14 million fans w/a yr.-end reach expected to be 18-20 mil... Tye Dash (Universal)?... Tuma?... Toy (Phat Farm)... Music Choice?... Much luv to Doctor Dave for the bunk-bed accommodations in Tampa, dinner @ Bern's Steak House (great place!) & takin me to see Prince, who put on one muthafukka of a show. Included waz sum interesting shotz @ tha current muzic scene, when he said, "This iz REAL MUZIC performed by REAL MUZICIANS!" He also had a scroll on hiz mammoth video screens w/all tha names of tha big radio congloms that don't support him & "real muzic" & how fukked up radio iz. Tha audience went fukkin nutz acknowledging hiz words. Ya think he haz a point?... PS: Much luv to my girl/Prince's bass player Rhonda Smith, one of the world's finest, no doubt... PPS: Our praise and love from all of us in tha mix go out to tha Rifkind family for tha speedy and full recovery of Robert Rifkind..

	ARTIST TITL	E LAB	EL S	SPIN
1.	BUSTA RHYMES F/P. DIDDY & PHARRELL	Pass the Courvoisier	J Records	366
2.	TRUTH HURTS f/RAKIM	Addictive	Aftermath/Interscope	356
3.	BEANIE SIGEL f/FREEWAY	Roc the Mic	Roc-A-Fella/IDJ	348
4.	LUDACRIS	Saturday	Def Jam South/IDJ	344
5.	RAPHAEL SAADIQ f/D'ANGELO	Be Here	Pookie/Universal	340
6.	TWEET ASHANTI	Oops!	GM/Elektra/EEG	<b>3</b> 35
7.	ASHANTI	Foolish	Murder Inc./IDJ	333
8.	P-DIDDY f/USHER & LOON	I Need A Girl (remix)	Bad Boy/Arista	327
9.	CAM'RON	Oh Boy	Roc-A-Fella/IDJ	3 <b>22</b>
10.	USHER	You Don't Have to Call	Arista	314
	FAT JOE f/ASHANTI		TS/Atlantic/Atl G	311
12.	BIG MOE	Purple Stuff	Wreckshop/Priority	3 <b>0</b> 8
13.	JAGGED EDGE f/NAS	I Got It 2	So So Def/Columbia/CRG	306
14.	DJ QUIK	Trouble	Euponic/Bungalo/Universal	303
15.	NAUGHTY BY NATURE f/3LW	Feels Good	TVT	<b>29</b> 0
16.	KNOC-TURN'AL f/DR. DRE & MISSY	Knoc	LAC/Elektra/EEG	282
<b>17.</b>	CEE-LO	Closet Freak	Arista	279
18.	FABOLOUS f/JAGGED EDGE	Trade It All	DS/Elektra	275
19.	MUSIQ	Caught Up	Def Soul/IDJ	267
20.	NAS	One Mic	Columbia/CRG	264

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	week	y conference c	all winners
	ARTIST	TITLE	LABEL
1.	RAPHAEL SAADIQ f/D'ANGELO	Be Here	Pookie/Universal
2.	TRUTH HURTS f/RAKIM	Addictive	Aftermath/Interscope
3.	FABOLOUS f/JAGGED EDGE	Trade It All	DS/Elektra/EEG
4.	LADY MAY f/BLU CANTRELL	Round Up	Arista
5.	ISYSS f/ JADAKISS	Day + Night	Arista
6.	PETEY PABLO	I Told Y'all	Jive
7.	N2ABYSS	Freaks 2	Ragdoll/Atlantic/Atl G
8.	CLIPSE	Grindin	Arista
9.	MUSIQ	Caught Up	Def Soul/IDJ
10.	KELLY PRICE f/KEITH MURRAY	Take It to the Head	Def Soul/IDJ

11. YASMEEN

12. THICKE

	undergr	Junia V Z Co	<b>A</b> commercial	
1.	CAMP LO	Glow	Dymond Crook	
2.	GZA	Fame	MCA	
3.	KILLER BEES	Killer Bees	Koch	

Alone

Blue Jeans

MCA

Nu America/Interscope

	CAMILLO	CIOW	Dyffioria Crook
2.	GZA	Fame	MCA
3.	KILLER BEES	Killer Bees	Koch
	AL 415 A 4 (1) L 4 A B	- 1 · 1	5 1 5 . (6 .

4. SLUM VILLAGE Barak Ent./Capitol Tainted 5. JOE BUDDEN Get Right With Me Spit/IDJ

6. ROC Like A G Lethal Dose/Geffen/Interscope

HITS April 12, 2002 69





#### JUSTIN TYME MTV

Wycler Jean "Masquerade" (LP) Booga Basemenb/Columbia/CRG

"Clef's back to his Carnival form! Definitely a lot more focused in regards to getting back to some straight-up hip-hop shit! Some of my favorite tracks are the 'Pussy Cat' remake with Tom Jones, the track with City High & the track with MOP is definitely a NY club-banga! Definitely another Clef classic for our ears!"



KIM JAMES W.ILB

Mario "Just A Friend" J Records

"Seven DJs... who all say yes to Mario's 'Just a Friend'! The WJLB Seven deadly Technics all agree that this is the new, hot shit!"



BLADE

Method Man & Redman "Let's Do It" Der Jam/IDJ

"Whenever you get these two together, you're going to have an automatic hip-hop blaza...PERIOD!!! I'm a Meth & Red fan for life! Don't sleep... Play this joint!"



#### DOCTOR B XM SATELLITE

n2Abyss "Freaks II" Ragdoll/Atlantic/Atl G

"This track is blazin! It complements the original, yet puts a 2K2 flair on it! Females are going to wind their hips to this one!"



ERIC V (BAKA BOYS) SYNDICATED

Joe Budden "Gat Right With Me" Soft / IDJ

"Here's a joint that you gotta slap on your 12s; This shit is bouncing all over the airwaves in our mix show! Been playing it for three weeks now. Jump on it... NOW BIATCHES!!!!"



FRESH WIT17

No Good "Ballin Boy" OrtistDirect

"These playas may call themselves no good, but it turns out that they are very good! Definitely a club banga 4 all da ballers! Play it!!"



C-MINUS KPWR

N.E.R.D. "Rock Star" Virgin

"For those who don't know about the Neptunes, or their skills outside of the pop/hip-hop realm, they can come with it, even with a hardcore sound! This is a perfect song to all of those cats who wanna be something they can't! It also just shows how they're tryin to take it to the next level. This shit is really, really dope!"



### MARC X

lady May r/ Blu Cantrell "Round Up" Orista

"The new Lady May is heat! Ladies are feelin it in my club and good phones in the mix show, so DJs, don't snooze! If it's in your mix round-up, it's sure fire!"

## Mac Attack



Dr. John donated the proceeds from several concerts to Musicians' Assistance Program. That money helped MAP provide drug and alcohol treatment to anyone in the music community who sought it.

Thank you, Dr. John, and all the other artists who help MAP stay alive.

musicians' assistance program
The Road To Recovery Has A MAP

888-MAP-MAP1 www.map2000.org



If you or anyone else wants to help...

Musicians' Assistance Program

817 Vine Street Hollywood, CA 323.993.3197



NO GOOD

Ballin' Boy (RMX) ArtistDirect

**SMILEZ & SOUTHSTAR** Who Wants This **ArtistDirect** 

SLUM VILLAGE

Tainted Barak Ent./Capitol

AMERIE

Why Don't We Fall In Love Rise/Columbia/CRG

KELLY PRICE F/KEITH MURRAY Take It To The Head Def Soul/IDJ

**SCARFACE** 

My Block Def Jam South/IDJ

SCARFACE F/JAY-Z... Guess Who's Back?

Def Jam South/IDJ ROSCOE

Head To Toe Priority/Capitol

**NAUGHTY BY NATURE** Rah Rah TVT

NAUGHTY BY NATURE F/REDMAN & METHOD MAN Rock 'N Roll

URBAN IMPACT WYCLEF JEAN

Columbia/CRG

**COREY** 

First Time NT/Motown/Universal WYCLEF JEAN

XOVER MPACT

Columbia/CRG

**FREESTYLERS** 

Weekend Song Hollywood

COREY

First Time NT/Motowr/Universal

12" SHIP NAAM BRIGADE F/FREEWAY Early In The Gam€ **ArtistDirect** 

URBAN IMPACT LADY MAY

E/BLU CANTRELL Round Up Arista

**B RICH** 

Whoa Now Atlantic/Atl G

PROJECT PAT Back Clap Loud/Col/CRG

JERZEE MONET Most High DreamWorks

TWEET

Gcldmind/Elektra/EEG MARIO

Just A Friend 2002 J Fecords

KEKE WYATT I Con't Wanna MEA

SHARISSA No Half Steppin' Motown/Universal Call Me

Goldmind/Elektra/EEG

XOVER IMPACT LEDY MAY

F/ELU CANTRELL Round Up Arsta

B TICH Woo Now Atantic/Atl G DreamWorks TWEET

PROJECT PAT

Loud/Col/CRG

JERZEE MONET

Back Clap

Most High

Just A Friend 2002 J Records

YES. YET ANOTHER COLUMN FOR YOU TO READ: Question: What the fuck were we thinking about in putting all these pages together? Answer: We thought it would be a good place to dish the latest gossip and happenings of the week from the XO, Urban and Mix communities all wrapped up in one cute package. Please don't hold it against us. So here it is... Looks like the labels are coming to some sort of agreement with Radio One. The numbers are not yet known, but we bet it won't be long 'til the rest of the Urban community follows... In other Radio One-related news, VP of Programming Tony Fields is out along with KBFB Dallas PD/MD Marie Kelly. No

replacement has been named yet... WTMP/ Tampa picks up Russ Parr & Olivia Fox in the morning... Clear Channel's WJBT Jacksonville PD Aaron Maxwell will head back home to Richmond shortly to replace WBTJ PD Deja Parker who segues to POWER 105.1/New York for afternoons. No word yet on Maxwell's



U DON'T HAVE TO STARE: Although Arista star Usher advised KPWR Los Angeles' E-Man on how to take a cool photo, E-Man could only give a deer-in-the-headlights stare. The ancient Indian belief is true—after so many trade shots, the camera really does steal your soul.

> replacement in Jacksonville. Speaking of Power, Doc Wynter and Steve Smith put together a powerful lineup of air talent in New York. The Ed & Dre show debuts this week, and there's one more unknown hire on the horizon. Who will it be?... Top 40 WKOE/Atlantic City grabs Ted Noah from crosstown Rhythm Top 40 WZBZ

for MD/air duties... Z90 San Diego PD Lisa Karsting and husband Mike Karsting welcome baby Ashley Marie Karsting... Are Crossover VP stripes in Universal's Gary Marella's future under the acting Sr. VP Promotion Valerie DeLong?... Priority/Capitol Sr. VP of Promotion Tom Maffei is officially chillin' and having cocktails. Will former labelmate and Urban Promotion VP Sandra Sullivan soon be putting her order in at the bar?... WB's Sr. VP Urban Waymon Jones officially steps foot in the West Coast offices this week... R. Kelly denies that he's the man in the sex tapes and calls Chicago's WGCI to ask his fans to stand by him after protesters shatter CDs at the station offices. How 'bout him... Look for Interscopes's Nino Cuccinello to add some responsibilities for DreamWorks to his current

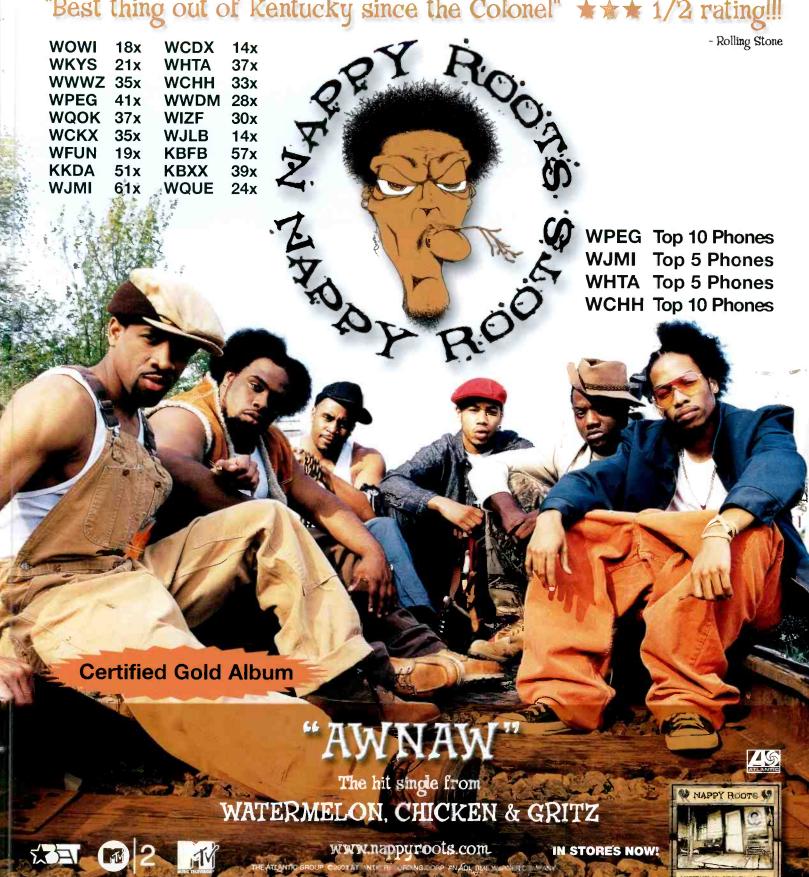
duties... The Top Ten Most Played videos this week at BET are: #1 Nas, #2 Ja Rule, #3 Lil' Bow Wow, #4 Ludacris, #5 Mary J. Blige, #6 Busta Rhymes, #7 Jay-Z, #8 B2K, #9 Aaliyah, #10 Fat Joe... Keepin' it Movin': Azim Rashid, Niki Benjamin, Danny Coniglio and Dana Cortez.

## "BAND TO WATCH" - Spin

"INTRODUCING THE BRIGHTEST STARS OF 2002"- The Source

"EXCEPTIONAL" ★★★★ rating!!! - Vibe

"Best thing out of Kentucky since the Colonel" \*\* 1/2 rating!!!





BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



## WINNERS

#### MOST #1'S

- 1. ASHANTI
- 2. CELINE DION
- 3. NORAH JONES

#### **MOST TOP 5's**

- 1. ASHANTI
- 2. TWEET
- 3. CELINE DION

#### MOST TOP 10's

- 1. ASHANTI
- 2. CELINE DION
- 3. NOW VOL. 9 (VAR)

#### WHEREHOUSE KEVIN MILLIGAN 420 Retail Stores MUSIC" (Torrance)

MIKE FULLER

#### WHEREHOUSE MUSIC

- 1. ASHANTI
- 2. **TWEET**
- **CELINE DION**
- 4. JAY-Z/R.KELLY
- **AVANT** 5.
- NOW VOL. 9 (VAR)
- LUDACRIS
- SYSTEM OF A DOWN

hastings MIRE FOLLER
151 Retail Stores
(Amarillo)

**CELINE DION** 

**NICKELBACK** 

LUDACRIS

**SCORPION KING (ST)** 

NOW VOL. 9 (VAR)

PUDDLE OF MUDD

SYSTEM OF A DOWN

O BROTHER, WHERE ART... (ST)

WWF:FORCEABLE ENTRY

JEFF DAVIDSON 12 Retail Stores

- **NAPPY ROOTS**
- 10. SHAKIRA

1. ASHANTI

HASTINGS



ROBERT STAPLETON 96 Retail Stores (Sacramento)

#### TOWER NATIONAL

- 1. ASHANTI
- **CELINE DION**
- TWEET
- NOW VOL. 9 (VAR)
- JOHN MAYER
- WHITE STRIPES
- O BROTHER, WHERE ART... (ST)
- ALANIS MORISSETTE
- 10. JAY-Z/R.KELLY
- 11. KYLIE MINOGUE



#### WIZ

- **ASHANTI**
- TWEET
- **CELINE DION**
- R. KELLY/JAY-Z
- **AVANT**
- NOW VOL. 9 (VAR)
- **BRANDY**
- MARY J. BLIGE GLENN LEWIS
- 10. **FAT JOE**



SAM CASS (Philadelphia)

- **HMV** 
  - **ASHANTI TWEET**
  - **CELINE DION**
  - NOW VOL. 9 (VAR)
  - JAY-Z/R.KELLY
  - JOHN MAYER
  - **NORAH JONES**
  - **ALANIS MORISSETTE**
  - MARY J. BLIGE
  - AVANT

4000+ Accounts

#### UNIVERSAL ONE-STOP

- **ASHANTI** 1.
- **CELINE DION**
- **TWEET**
- BRANDY
- WWF:FORCEABLE ENTRY
- NOW VOL. 9 (VAR)
- AVANT
- **SCORPION KING (ST)** 8.
- JAY-Z/R.KELLY
- PINK 10.

### AEC ONE STOP GROUP 10,000 Accounts

TONY BAZEMORE (Coral Springs, FL)

#### ALLIANCE

- 1. ASHANTI
- **CELINE DION**
- **TWEET**
- NOW VOL. 9 (VAR) O BROTHER, WHERE ART... (ST)
- **ALANIS MORISSETTE** 6.
- PINK
- **NORAH JONES**
- JIMMY BUFFETT
- AVANT



VINCE SZYDLOWSKI 22 Retail Stores (Los Angeles)

#### VIRGIN NATIONAL

- 1. ASHANTI
- **CELINE DION**
- TWEET
- NOW VOL. 9 (VAR)
- JOHN MAYER
- N.E.R.D.
- **ALANIS MORISSETTE**
- **NORAH JONES**
- KYLIE MINOGUE LINKIN PARK



#### **BORDERS BOOKS & MUSIC**

- **CELINE DION**
- NOW VOL. 9 (VAR)
- O BROTHER, WHERE ART... (ST)
- 4. ASHANTI
- 5. NORAH JONES
- 6. ALANIS MORISSETTE
- DIANA KRALL JIMMY BUFFETT
- 9. I AM SAM (ST)
- 10. CHIEFTAINS



## Thursday, May 9, 2002 7:30 PM House of Blues

Kenny Aronoff, Sheila E, Pete Escovedo, Evan and Jaron, Dave Koz, Slash, Jill Sobule, Don Was... special musical guests still to be announced.

> J.J. Jackson, Guest Announcer Randy Stern, Musical Director

Jam Night III is an opportunity for music and entertainment industry professionals and executives to play music in a rock n'roll "fantasy camp" setting

For early registration and updated information, go to http://www.jewishla.org/html/JamNight.htm

For more information about how to play at or become involved with Jam Night III, the Entertainment Division or the Music Committee of The Jewish Federation, contact Lisa Markle at (323) 761-8316 or <a href="mailto:LMarkle@JewishLA.org">LMarkle@JewishLA.org</a>.

P.S. ARTS

RESTORING THE ARTS TO PUBLIC EDUCATION

PUBLIC EDUCATION

CROSSROADS COMMUNITY FOUNDATION

David Renzer Music Committee Chair

Jason Karlov and Randy Stern Event Co-chairs David Lonner
Entertainment Division Chair

Tracey Kardash Entertainment Division Director





BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



STEVE ROBERTS 400 Accounts (Detroit)

#### ANGOTT ONE-STOP

- 1. ASHANTI
- TWEET
- 3. **GLENN LEWIS**
- **AVANT** 4.
- B2K
- **USHER** 6.
- JAY-Z/R.KELLY
- 8. **JAHEIM**
- **REMY SHAND**
- **ANN NESBY**



(Charlotte, NC)

#### **BAKER & TAYLOR ONE-STOP**

- ASHANTI
- **CELINE DION**
- **TWEET** 3.
- JAY-Z/R.KELLY
- **AVANT**
- O BROTHER, WHERE ART... (ST)
- NOW VOL. 9 (VAR)
- JOHN MAYER
- **NORAH JONES**
- 10. NAS



2 Retail Stores (Chicago)

#### **CROW'S NEST**

- 1. ASHANTI
- TWEET
- JAY-Z/R.KELLY **AVANT**
- **FIVE POINTE O**
- **CELINE DION**
- O BROTHER, WHERE ART... (ST)
- WHITE STRIPES
- SYSTEM OF A DOWN NOW VOL. 9 (VAR)
- 10.



DAVID LANG 10 Retail Stores (South Plainfield, NJ)

#### COMPACT DISC WORLD

- **ASHANTI**
- **CELINE DION**
- **TWEET**
- SCORPION KING (ST)
- DOWN
- NOW VOL. 9 (VAR) 6.
- WHITE STRIPES
- ANDREW W.K.
- **IRON MAIDEN**
- **NORAH JONES**



STEVE BOWEN 29 Retail Stores (Nashville)

#### CAT'S

- 1. **ASHANTI**
- **TWEET** 2.
- YING YANG TWINZ
- 4. **AVANT**
- 5. **LUDACRIS**
- **NAPPY ROOTS**
- **JAHEIM**
- 8 **ANN NESBY**
- JAY-Z/R.KELLY
- **CELINE DION** 10



**CHRIS WESTER** 4 Retail Stores

#### DOWN IN THE VALLEY

- **APEX THEORY**
- LOSTPROPHETS 2.
- **BIG HEAD TODD & THE MONSTERS**
- **MASON JENNNINGS**
- ANDREW W.K. 5.
- **ALANIS MORISSETTE**
- O BROTHER, WHERE ART... (ST)
- 8. **ASHANTI**
- **CELINE DION**
- NOW VOL. 9 (VAR) 10.



DILYN RADAKOVITZ 4 Retail Stores (Sacramento)

#### **DIMPLES**

- **ASHANTI** 1.
- TWEET
- SYSTEM OF A DOWN
- **LUDACRIS**
- NOW VOL. 9 (VAR) 5.
- SCORPION KING (ST) 6.
- **NICKELBACK**
- JAY-Z/R.KELLY 8.
- **INCUBUS**
- **RESIDENT EVIL (ST)** 10.



(Boston)

#### **NEWBURY COMICS**

- 1. **ASHANTI**
- **CELINE DION**
- **SCORPION KING (ST)** 3.
- TWEET
- SYSTEM OF A DOWN
- NOW VOL. 9 (VAR) 6.
- JOHN MAYER
- 8. DOWN
- ANDREW W.K.
- 10. **JEREMIAH FREED**



STEVE BICKSLER 8 Retail Stores (Los Angeles)

#### PENNY LANE

- **ASHANTI**
- WHITE STRIPES 2.
- SYSTEM OF A DOWN
- **JACK JOHNSON**
- GIVE 'EM THE BOOT (VAR)
- N.E.R.D. 6.
  - JIMMY EAT WORLD
- 8. FLOGGING MOLLY
- NAS
- THE STROKES 10.



ROSS HEWSON 10 Retail Stores (Baltimore)

#### **RECORD & TAPE TRADERS**

- **ASHANTI**
- SYSTEM OF A DOWN
- SCORPION KING (ST)
- WHITE STRIPES
- 5. DOWN
- 6. PUDDLE OF MUDD
- HATEBREED 7.
- 8.
- O BROTHER, WHERE ART... (ST) NOW VOL. 9 (VAR) HOOBASTANK
- 10.



**NEIL LANDOW** 9 Stores (St. Louis)

- STREETSIDE
  - **ASHANTI**
  - **PRETTY WILLIE**
  - 3. **TWEET**
  - 4. DA HOLE 9
  - **AVANT** 5.
  - **NAPPY ROOTS** 6.
  - JAY-Z/R.KELLY 7. 8
  - **REMY SHAND** MARY J. BLIGE

**CELINE DION** 



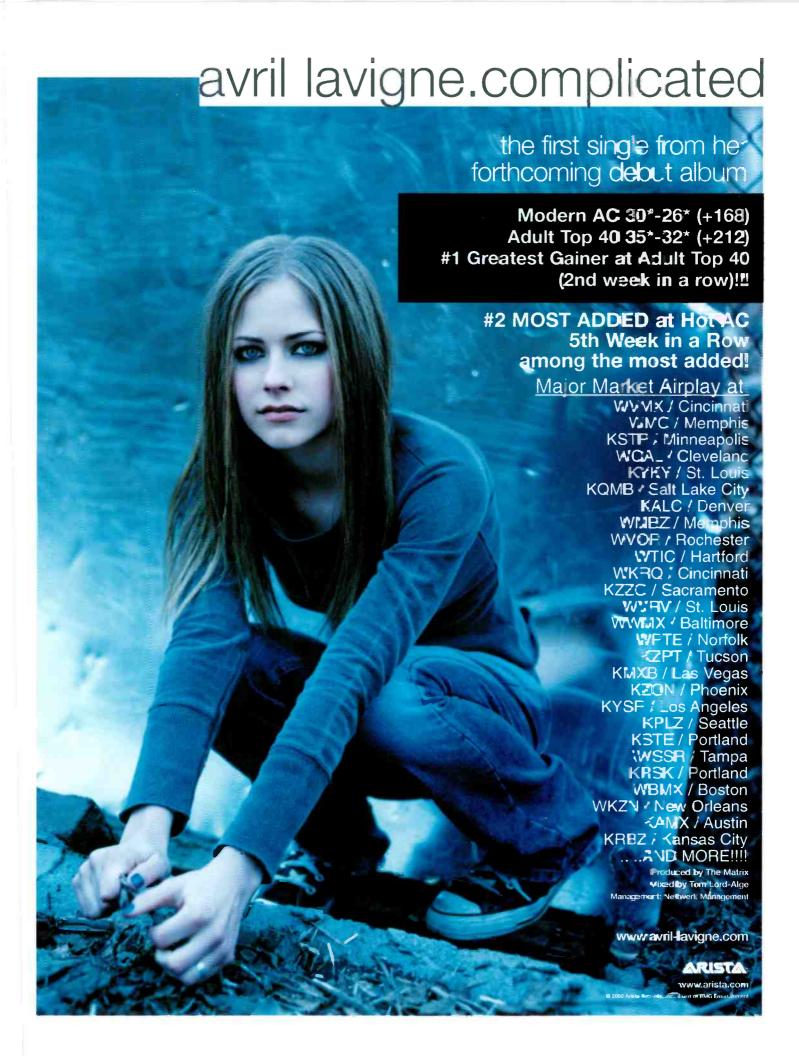
JOHN KUNZ 1 Retail Store (Austin,TX)

#### WATERLOO

5.

10.

- **NORAH JONES**
- WILLIE NELSON 2.
- 3. **BOB SCHNEIDER**
- **KASEY CHAMBERS**
- **TENACIOUS D** 6. **UNCLE TUPELO**
- TONI PRICE 8 JOHN MAYER
- O BROTHER, WHERE ART... (ST)
- WHITE STRIPES







HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

## **WINNERS**

1	ASHANTI	(Murder Inc./IDJ 586830)	96%	6	APEX THEORY	(DreamWorks 450292)	14%
2	TWEET	(GM/Elektra/EEG 62746)	82%	7	THE WHITE STRIPES	(Third Man/V2 27124)	12%
3	SCORPION KING (ST)	(Repub/Universal 017115)	36%	8	NORAH JONES	(Blue Note 32088)	11%
4	NAPPY ROOTS	(Atl/Atl G 83524)	26%	9	N.E.R.D.	(Virgin 11521)	10%

10

ALLIANCE O-S TONY BAZEMORE / CORAL SPRINGS

**JOHN MAYER** 

Ashanti Tweet Jagged Edge 36 Crazyfists Apex Theory

AMOEBA BRIAN DAVIS / SAN FRANCISCO

The White Stripes Tweet Ashanti Jack Johnson John Mayer

ANGELOS GREG LIVINGSTON / DENVER

Lil' J Ashanti Tweet Eazy-E Brotha Lynch Hung

ANGOTT STEVE ROBERTS / DETROIT

Ashanti Tweet Jaheim B2K Remy Shand

ARON'S RECORDS ED CANAVAN / LOS ANGELES

Ashanti The White Stripes Eels N.E.R.D. Tweet

ASSOCIATED BOB FENTY / PHOENIX

Ashanti Tweet Lil' J X-Rated BAKER & TAYLOR STEVE HARKINS / CHARLOTTE

(Aware/Col/CRG 85293) 18%

Ashanti Tweet WWF Forceable Entry (Var) Iron Maiden (Live) Jimmy Eat World

CAT'S MUSIC STEPHEN BOWEN / NASHVILLE

Ashanti Tweet Jagged Edge Lil' J Five Point O

CD WORLD RENEE GASKIN / S. PLAINFIELD, NJ

Ashanti Tweet Andrew W.K. Remy Shand

CHESTER CNTY BOOK & MUSIC JASON SHEAFER / WESTCHESTER, PA

Ashanti Tweet System Of A Down Andrew W.K. Dashboard Confessional J-Live

CROW'S NEST TODD HUPE / CHICAGO

Ashanti Tweet Remy Shand Uncle Tupelo (G. Hits) System Of A Down DESIRABLE DISC DAVE HAUPT / DETROIT Andrew W.K.

**JACK JOHNSON** 

Andrew W.K.
Lostprophets
Apex Theory
Ashanti
Taking Back Sunday
Sparta
Basement Jaxx

DIMPLES

DILYN RADAKOVITZ / SACRAMENTO Ashanti Tweet Resident Evil (ST) Nas

DISCOUNT RECORDS ROBB FISHBACK / CHICAGO

Ashanti Tweet Remy Shand Eazy-E

DJ'S MUSIC & VIDEO T WILLIAMS/R YOUNG / NORFOLK

Ashanti Tweet N.E.R.D. Glenn Lewis Ann Nesby

DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Apex Theory Lostprophets Ashanti Jack Johnson John Mayer Tweet EIDES ENTERTAINMENT JASON HOAK / PITTSBURGH Andrew W.K.

(Enjoy/Universal 860994)

Andrew W.K. Hatebreed The White Stripes Custom Dashboard Confessional

ELECTRIC FETUS
JACK "JD" DIRT / MINNEAPOLIS

Ashanti Tweet Apex Theory Nas The White Stripes

FACE THE MUSIC
CRAIG COTTEN / MINNEAPOLIS

Mushroomhead Puddle Of Mudd Pink Flaw The Pledge Of Allegiance Tour (Var) Ashanti

HASTINGS MIKE FULLER / AMARILLO

Ashanti Tweet Scorpion King (ST) Puddle Of Mudd Nappy Roots

HMV JEFF DAVIDSON / NEW YORK

Ashanti Tweet John Mayer Diana Krall The White Stripes System Of A Down Res





#### HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

#### IMPACT ONE STOP JIM KELLY / TEMPE

Ashanti Down Jack Johnson Finch

## JUSTIN'S TIEJA SHOWERS / DETROIT

Ashanti Tweet B2K UGK Celine Dion Jaheim Nappy Roots

#### LOU'S RECORDS TONY VICK / ENCINITAS

The White Stripes Supersuckers Noise Ratchet Sparta Fantomas Melvins Big Band

### MUSIC MILLENNIUM CALEB MILES / PORTLAND

Norah Jones The White Stripes Pink Martini Greg Brown Richmond Fontaine Ashanti Fantomas Melvins Big Band

## MUSIC NET CHUCK SHOUP / ST. LOUIS

Ashanti Da Hole 9 Pretty Willie Tweet

## MUSIC NETWORK MELANIE JEANFILS / ATLANTA

Ashanti Tweet Nappy Roots N.E.R.D.

#### NEWBURY COMICS HAROLD LEPIDUS / BOSTON

Ashanti Tweet John Mayer Jeremiah Freed Apex Theory

#### NORWALK DISTRIBUTERS MIKE SPENCER / ANAHEIM, CA

Ashanti Tweet Avant Scorpion King (ST) Eazy-E

### OLSSONS BOOKS & RECORDS JARRETT FRANKEL / WASHINGTON DC

Cassandra Wilson Uncle Tupelo Indigo Girls Super Fury Animals John Mayer Ashanti Ben Kweller

## PARK AVE SANDY BITMAN / WINTER PARK

Fantomas Melvins Big Band Ashanti Tweet Something Corporate Finch

#### PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH Dashboard Confessional

Dashboard Confessional The Hives Kasey Chambers Ashanti Gomez

## PLAN 9 CLAY ROBERTSON / RICHMOND

Ashanti Tweet N.E.R.D. Ann Nesby John Mayer Norah Jones

### PLANET MUSIC PATRICK WILSBACH / NORFOLK

N.E.R.D. Ashanti Tweet John Mayer Norah Jones Scorpion King (ST)

## RECORD & TAPE TRADER ROSS HEWSON / BALTIMORE

Ashanti Tweet System Of A Down The White Stripes Now V.9 (Var) Hoobastank

## RECORD ARCHIVES ALAYNA HILL-ALDERMAN / ROCHESTER

Ashanti Tweet Ben Kweller Jack Johnson Apex Theory

## ROCK-A-BILLY'S SCOTTY HAGEN / DETROIT

Play Thing Ben Kweller Hatebreed The White Stripes Citizen Cope

#### SERIOUS SOUNDS MARKETTA RODRIGUEZ / HOUSTON

Tweet Ashanti Avant Remy Shand

#### ST MARK SOUND GRETA DERR / NEW YORK

Andrew W.K.
...Trail Of Dead
Ashanti
Tweet
The White Stripes

#### STREETSIDE SUE GRONE / ST. LOUIS

Ashanti Tweet Pretty Willie Da Hole 9 Nappy Roots

### TOWER DARREN HALLIWELL / CHICAGO

The White Stripes John Mayer Ashanti Tweet

## TOWER JOHN GUSTY / NASHVILLE

Ashanti Norah Jones John Mayer Tweet The White Stripes Phantom Planet

## TOWER NADEZHDA BALL / NEW YORK

Ashanti Tweet Lisa Loeb John Mayer N.E.R.D. The White Stripes Andrew W.K.

#### TOWER

TONY RIVERA / S.F.-COLUMBUS/BAY Norah Jones Ashanti Jack Johnson

Tweet The White Stripes

## TOWER SUNSET JIM LACEY-BAKER / WEST HOLLYWOOD

I LACEY-BAKER / WEST HOLLYWOO Ashanti Tweet John Mayer N.E.R.D. Res

### TOWER-WOW BEN CARVALLO / LAS VEGAS

Ashanti Tweet Scorpion King (ST) Resident Evil (ST) N.E.R.D. Remy Shand The White Stripes

### TOWER-WOW JIM LACEY-BAKER / LONG BEACH

Ashanti Tweet The White Stripes John Mayer Jack Johnson

## TWIST & SHOUT ANG / DENVER

Big Head Todd & The Monsters Cassandra Wilson Uncle Tupelo (G. Hits) Fantomas Melvins Big Band The White Stripes Indigo Girls Ashanti

#### UNIVERSAL ONE STOP SAM CASS / PHILADELPHIA

Ashanti Tweet WWF Forceable Entry (Var) Avant

#### VIRGIN MEGASTORE VINCE SZYDLOWSKI / NATIONAL

Ashanti Tweet Blade II (ST) Scorpion King (ST) Cassandra Wilson Nappy Roots Jimmy Eat World

## WATERLOO RECORDS DON LAMB / AUSTIN

Norah Jones Fantomas Melvins Big Band Kasey Chambers The White Stripes Chris Isaak N.E.R.D.

#### WHEREHOUSE BOB BELL / TORRANCE

Ashanti Tweet Nappy Roots Mary J. Blige Scorpion King (ST) Jack Johnson John Mayer





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

## WINNERS

**NO DOUBT** 1

Hella Good

(Interscope)

B2K 6

Uh Huh

(Epic)

**CALLING** 2

Adrienne

(RCA)

**CRAIG DAVID** 

Walking Away

(WS/Atl/Atl G)

3 **ASHANTI** 

**Foolish** 

**JADE ANDERSON** 

(Murder Inc./IDJ)

(Bad Boy/Arista)

Sugarhigh

(Col/CRG)

P. DIDDY f/USHER I Need A Girl

(Capitol)

**AVRIL LAVIGNE** 

Complicated

(Arista)

**DIRTY VEGAS** 5

Days Gone By

**CREED** 10

One Last Breath

(Wind-Up)

#### **SLO-MOTION**

KBAT/MIDLAND T Hurts/YY Twins/B2K

#### HITMAN

KBFM/BROWNSVILLE D Vegas/P Rubio/T Turner

#### **PICAZZO**

KISV/BAKERSFIELD J Lopez f/Nas/Beenie & Freeway

#### **FISHER**

WHZT/GREENVILLE, SC Eve & F Slim/L May/Fisher

#### **ORLANDO**

WLLD/TAMPA Ms. Jade/B2K

#### KRAIMER

WMBZ/MEMPHIS Moby/Calling/P Planet

#### BARTEL

WPYO/ORLANDO K Minogue/NB Nature/D Vegas/C David

#### JIM ALLEN

WDJX/LOUISVILLE Ashanti/Freestylers

#### **TOMMY AUSTIN**

KQKQ/OMAHA T Turner/Ashanti/N Doubt

#### JAMES BAKER

K101/SAN FRANCISCO Enrique/Corrs f/ Bono/A Marshall

#### TIM BALDWIN

WMXB/RICHMOND P.O.D./Nickelback

#### **STORM BENNETT**

WVMX/CINCINATTI Default/A Lavigne

#### KAREN BLACK

WRTS/ERIE, PA Brandy/GG Dolls

#### **TOMMY BODEAN**

Z104/MADISON N Doubt/P. Diddy

#### **SCOTT BOHANNON**

WWST/KNOXVILLE Creed/N Doubt/J Anderson

#### **ERIK BRADLEY**

B96/CHICAGO R Kelly & Jay-Z

#### STACEY BRADY

WKZN/NEW ORLEANS Jewel/CO Nature/7 & The Sun/U Law

#### **TONY BREWSKI**

WIFC/WAUSAU N Doubt/5 4 Fighting/J Rule/Nickelback

#### DAVE BREWSTER

WRMF/WEST PALM BEACH A Lavigne

#### **ERIN BRISTOL**

WMT/CEDAR RAPIDS Dishwalla/M Brooks

#### AL BURKE

WRFY/READING C Cope/Nickelback/U Law

#### **ADAM BURNES**

KSLY/SAN LUIS OBISPO Nickelback/N Doubt/X-Ecutioners

#### **CHRIS CALLOWAY**

KRUE/SHREVEPORT Ashanti/Creed

#### **CARLOS CAMPOS**

KI CA/RENO Sensefield/Default/Corrs f/ Bono

#### AJ CARLISLE

KVUU/COLORADO SPRINGS Creed/Calling/Dishwalla/M Brooks

#### CHRIS CARMICHAEL

WVSR/CHARLESTON J Anderson/Ashanti

#### JAY CHARLES

KWTX/WACO Ashanti/Calling

#### TOMMY CHUCK

WKXJ/CHATTANOOGA C David/Soluna

#### **HOLLY CLARK**

KMXV/KANSAS CITY C David/J Lopez f/Nas/MJ Blige

#### **ROBIN COLE**

WBNS/COLUMBUS Zero 7/P Yorn/CO Nature





### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### **DANA CORTEZ**

KMRK/MIDLAND/ODESSA Avant/YY Twins/A Keys

#### **TOMMY DEL RIO**

KSEQ/FRESNO Khia/Cam'ron/J Rule

#### **ANT DOG**

KKUU/PALM SPRINGS Nas/J Rule/Fundisha

#### TONY DOOLIN

WCDA/LEXINGTON Nickelback/J Johnson

#### A.J. DUKETTE

WJYY/CONCORD, NH Co nature/Tweet/Ashanti/N.E.R.D.

#### **ALLAN FEE**

WQAL/CLEVELAND A Lavigne/Enya

#### **MARK FRENCH**

WMXY/YOUNGSTOWN, OH Dishwalla/Enya

#### **CHARESE FRUGE**

KMXB/LAS VEGAS Calling/Jewel/Enya

#### **MICHAEL GIFFORD**

KIMN/DENVER Pink/Rubyhorse/Zero 7

#### **PETER GUNN**

KHTE/LITTLE ROCK NB Nature/Khia

#### **ALISA H**

KPLZ/SEATTLE
Dishwalla/M Brooks/JE World/Sensefield

#### **JOHNNY HARTWELL**

WZPT/PITTSBURGH Default/M Branch

#### **MICHAEL HAYES**

KKRZ/PORTLAND V Carlton/M Branch/P McCartney

#### **TRED HULSE**

WRVE/ALBANY A Lavigne

#### **DAVID J**

WVRV/ST. LOUIS
Dishwalla/Bush/Calling/Nickelback

#### **DARRYL JOHNSON**

WRHH/RICHMOND B Rich

#### **CHRIS K**

KDND/SACRAMENTO C David/A Lavigne/Hoobastank

#### **SHARON KELLY**

WDAQ/DANBURY C David/N Doubt/M Brooks

#### JOE KELLY

WNCI/COLUMBUS C David/CO Nature/Usher

#### **KEITH KENNEDY**

WKDD/AKRON Calling/M Brooks/Dishwalla

#### **TOBY KNAPP**

WFLZ/TAMPA B Spears/C David

#### SIMON KNIGHTS

KTOZ/SPRINGFIELD JE World/Z Story/M Brooks/P Planet

#### **JOE LIMARDI**

WZOK/ROCKFORD Ashanti/C David/CO Nature/N Doubt

#### **LESLIE LOIS**

KZPT/TUCSON Calling/Dishwalla/Moby

#### **MIKE LOWE**

WAOA/MELBORNE B2K/P. Diddy/P Rubio/A1

#### **CHRIS MANN**

WAEZ/JOHNSON CITY Nickelback/N Doubt/Tweet/India.Arie

#### **TONY MANN**

WAPE/JACKSONVILLE JE World/Nickelback/C David

#### **MIKE MARINO**

MARINO RADIO MKT./LOS ANGELES P Rubio/X-Ecutioners/P. Diddy

#### **TONY MASCARO**

WPLJ/NEW YORK Default/Shakira

#### **KEVIN MATTHEWS**

WRZE/CAPE COD NB Nature/P. Diddy/N Doubt

#### **DEBBIE MAZELLA**

WJLK/OCEAN, NJ Rubyhorse/Dishwalla/Moby/Creed

#### **PAT MCKAY**

WHYN/SPRINGFIELD, MA Rubyhorse/5 4 Fighting/V Carlton

#### STEVE MCKAY

WPTE/NORFOLK Rubyhorse/Sensefield/J Johnson

#### **DARREN MCPEAKE**

KBBY/OXNARD J Johnson/A Lavigne/K's Choice

#### **JOHNNY MEDRANO**

KKFR/PHOENIX Cam'ron/S Village

#### TOM MITCHELL

WNTQ/SYRACUSE D Vegas

#### **TAP MONEY**

WJMH/GREENSBORO, NC T Hurts/Cam'ron/Nas

#### **EDDIE MORENO**

KNDA/CORPUS CHRISTI Avant/Isyss/Warren G

#### MIKE MULLANEY

WBMX/BOSTON Rubyhorse/Creed/J Mayer

#### **MEGAN MURPHY**

WMRV/BINGHAMPTON C David/B Spears/NSYNC/JE World

#### SHAWN MURPHY

WQGN/NEW LONDON N Doubt/CO Nature/F Joe

#### **COURTNEY NELSON**

KSII/EL PASO Rubyhorse/M Brooks

#### SARAH O'CONNOR

WPGC/WASH DC Trina/B2K/A Stone

#### SUE O'NEIL

WTSS/BUFFALO Shakira/K Minoque/Train

#### **JERRY PADDEN**

WKRZ/WILKES-BARRE N Doubt/JE World

**HITS** April 12, 2002





#### **CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY**

#### **KEVIN PALANA**

WQGN/NEW LONDON
N Doubt/Ashanti/L Kravitz/Usher

#### JON E QUEST

WCIL/CARBONDALE J Anderson/P. Diddy

#### **DILYN RADAKOVITZ**

DIMPLES/SACRAMENTO Fantomas/Melvins/Avant/Andrew W.K.

#### **BOBBY RAMOS**

KZZI/LUBBOCK B Rhymes/J Lopez f/Nas/GG Dolls/F Evans

#### JOHN REYNOLDS

WNKS/CHARLOTTE CO Nature/A Lavigne

#### **BEAU RICHARDS**

KZMG/BOISE Aaliyah/D Vegas/Nickelback

#### **JUSTIN RILEY**

KQMB/SALT LAKE CITY Nickelback/M Brooks/N Doubt

#### KAREN RITE

WHHY/MONTGOMERY DJ Encore/Brandy/B2K

#### **RON ROBERTS**

KQID/ALEXANDRIA J Anderson

#### JIM ROBINSON

KAMX/AUSTIN Enya/Jewel

#### MIKE ROSSI

WSTW/WILMINGTON Calling/Rubyhorse/Creed

#### **ROBB ROYALE**

KYLZ/ALBUQUERQUE B McKnight/Mr. Cheeks/Khia/B II Men

#### **ROB RYAN**

KKMG/COLORADO SPRINGS F Joe/Default

#### STEW SCHANTZ

WSKS/UTICA Ashanti

#### MIKE SCOTT

KCDU/SALINAS Shakira/Dishwalla

#### **RYAN SEAN**

KDDB/HONOLULU Aaliyah/Tweet/T Hurts

#### **SEAN SELLERS**

WWZZ/WASHINGTON DC Sensefield/Default/Creed/P Planet

#### **NEAL SHARPE**

WLNK/CHARLOTTE Train/A Lavigne/Creed

#### **JOHN SHOMBY**

WWCK/FLINT Ashanti/P. Diddy

#### **DARRIN SMITH**

WHTG/MONMOUTH Moby/Rubyhorse/J Mayer

#### **DYLAN SPRAGUE**

Q100/ATLANTA C David/Ashanti

#### **TONI ST. JAMES**

WMC/MEMPHIS
Pink/A Lavigne/B Raitt/Nickelback

#### **VICTOR STARR**

WZMX/HARTFORD Cam'ron/Fabolous f/J Edge/Nas/Ludacris

#### **VAL STEELE**

KDUK/EUGENE P. Diddy/B Spears

#### JON STEWART

WSSR/TAMPA K Korga/R Zero

#### **DION SUMMERS**

92Q/BALTIMORE Boys II Men

#### **DAVE SWAN**

KSRZ/OMAHA JE World/K Minogue

#### **CHRIS TAYLOR**

WMC/MEMPHIS
Calling/N Doubt/A Lavigne

#### **MORGAN TAYLOR**

WZKL/CANTON Nickelback/Rubyhorse

#### **TONY TECATE**

KSFM/SACRAMENTO
J Lopez f/Nas/B II Men/M Elliott/L May

#### STAN THE MAN

WFLZ/TAMPA
D Bedingfield/Kaci/B Spears/D Vegas

#### MARK THOMAS

KMHX/SANTA ROSA Rubyhorse/Dishwalla/A Lavigne/Default

#### LARRY THOMPSON

KSTE/PORTLAND Calling/Creed/CO Nature

#### **GARY TRUST**

WSNE/PROVIDENCE Sensefield

#### **EJ TYLER**

KLLY/BAKERSFIELD A Lavigne/Jewel/Corrs

#### **CHRIS TYLER**

WJMN/BOSTON NSYNC/C David

#### **GABRIELLE VAUGHN**

WPST/TRENTON F Joe/C David

#### **TONY WAITEKUS**

WHTS/DAVENPORT Nickelback/Ashanti/A1/A Lavigne

#### **BRIAN WALLACE**

WHHH/INDIANAPOLIS
Brandy/P Pablo/T Hurts/R Shand

#### **ROB WEAVER**

WKPK/NORTHWEST, MI N Doubt/JE World/J Mayer

#### **BILL WEST**

WZYP/HUNTSVILLE S Cult/Calling/Dropline

#### **ROB WHITE**

CKEY/BUFFALO A Lavigne/L Kravitz

#### **REBECCA WILDE**

WQAL/CLEVELAND JE World/Rubyhorse/Calling

#### **MIKE YEAGER**

KVSR/FRESNO Enya/C Dion

#### **MICHAEL YO**

Y100/MIAMI

N Doubt/B Rhymes/JE World/D Bedingfield



Just four weeks ago, Super Discount One-Stop moved from a 18k sq. ft. warehouse to its new 48k sq. ft. digs. With wholesale legend Bruce Ogilvie (formerly of Abbey Road) coming on board almost a year ago, joining founders David Hurwitz and Jeff Walker, the company is starting to take shape. According to Ogilvie, the first order of business was to get their fill numbers up. Before Valley took the dive, SD was content to stock a limited run of skus, somewhere between 16k-18k. New systems were able to increase fill from some 60% to a very respectable 85%. But, after Valley went out of business, indie retailers came to SD requesting the deeper catalog they had been getting from the now-defunct wholesaler. Slowly ramping up to around 25k skus (still a very nominal amount), Ogilvie saw his fill rate plummet back to 66%. But now that the new, larger accommodations are in place, skus are topping 90k, with a fill rate back up to some 88%. Ogilvie knows there's still room for improvement and

#### **ELEKTRA-FYING DEBUT**



RON SPAULDING: Execs hit the street for Tweet.

fully expects to top 90% soon. SD saw around \$25 million in revenue for 2001 and projects some \$60 million for 2002. Can Ogilvie make it to \$100 million in the next two years? He thinks so... Speaking of companies that are still benefiting from Valley's demise, Handleman announced they will be supplying "certain prerecorded music selections, including new-store opening music inventory and replenishment of selected product" to Best Buy. Another plum account that used to be Valley's... With Ashanti grabbing this week's headlines with an aggressive rebate plan and a huge #1 debut, it might be possible to overlook the great set-up that was done Elektra Sr. VP Sales Ron Spaulding on Tweet. Don't. Retailers nationwide have been singing not only Spaulding's praises, but the entire Elektra and WEA team. Most retailers were forecasting between 125k-150k before street date. Spaulding and company blew by that mark with a show of support rarely seen. The entire executive staff was out in force last week helping sell records. Everyone from WEA's Dave Mount, Bob Carlton and Steve Kleinberg to Elektra's Sylvia Rhone Greg Thompson and Brian Cohen pitched in. Rhone hit the Wiz in Paramus, NJ, and HMV on 125th in Harlem. Mount made his way to Inglewood's Fortune Records and Visjon Records in Crenshaw. With sales nearing the 200k mark on a brandnew artist, Tweet is nothing short of a big old freaking smash. Congrats...



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# ost owerful Songs

.....2 WEEKS AGO

.....LAST WEEK

....THIS WEEK

## **Cuts That Impact Album Sales**

			ARTIST	TITLE	LABEL	COMMENTS
		1	ASHANTI	FOOLISH	Murder Inc./IDJ	Exploding from #1 LP, MTV, VH1, BET, X-over
_	_	2	TWEET	OOPS (OH MY)	GM/Elektra/EEG	From Missy Elliott camp, X-over,Top 40, MTV, BET, VH1, huge LP
	1	3	CELINE DION	A NEW DAY HAS COME	Epic	VH1, Top 40, Hot A/C, comeback LP hot for the second week
2	2	4	LINKIN PARK	IN THE END	Warner Bros.	PoMo, Top 40, requests, LP over 6 million, "Paper Cut" next
	5	5	AVANT	MAKIN' GOOD LOVE	MJM/MCA	BET, X-over, Top 40, JAMZ, hot LP getting hotter
3	3	6	LUDACRIS	ROLL OUT	Def Jam South/IDJ	BET, X-over, Top 40, "Saturday" blowing up now, LP hot
_	11	7	GODSMACK	I STAND ALONE	Republic/Universal	From "Scorpion King" (ST), A.Rock, PoMo
8	6	8	PUDDLE OF MUDD	BLURRY	Flaw/Gef/Interscope	Top 40, A. Rock, PoMo, VH1, "Drift and Die" added MTV
5	8	9	BRANDY	WHAT ABOUT US	Atlantic/Atl G	BET, VH1, Top 40, X-over, "Full Moon" now
1	4	10	ALANIS MORISSETTE	HANDS CLEAN	Maverick/Reprise	Video and radio continue, requests, LP sustaining sales
16	13	11	PINK	DON'T LET ME GET ME	Arista	Requests, VH1, MTV, Top 40, Modern AC, Platinum-plus LP
17	15	12	FAT JOE	WHAT'S LUV	Atlantic/Atl G	Huge increase on LP, MTV, Top 40, X-over, MTV2, BET
7	7	13	KYLIE MINOGUE	CAN'T GET YOU OUT	Capitol	MTV, VH1, phones, Top 40, Modern AC, LP Gold
11	12	14	B2K	UH HUH	Epic	MTV, BET, Top 40, X-over, phones, LP sales, "Gots Ta Be" now
14	14	15	JA RULE	ALWAYS ON TIME	Murder Inc./IDJ	BET, X-over, Top 40, phones, "Down Ass Chick" the new one
9	9	16	NICKELBACK	HOW YOU REMIND ME	RoadRunner/IDJ	Top 40, phones, LP 3 million, + "Too Bad" exploding
33	23	<b>17</b>	SHAKIRA	UNDERNEATH YOUR	Epic	#1 MTV, Top 40, VH1, LP double-Platinum, Hot A/C, phones
18	18	18	USHER	U DON'T HAVE TO CALL	Arista	MTV, BET, VH1, X-over, Top 40, phones, LP over 4 million
6	10	19	JENNIFER LOPEZ	AIN'T IT FUNNY	Epic	Remix LP, MTV, Top 40, X-over, BET, phones, "I'm Gonna"
19	20	20	SYSTEM OF A DOWN	TOXICITY	American/Col/CRG	MTV, MTV2, A. Rock, PoMo, LP double Platinum-plus
23	21	21	MICHELLE BRANCH	ALL YOU WANTED	Maverick/WB	Top 40, Mod Adult, VH1, MTV, LP hot hot hot
22	22	22	NICKELBACK	TOO BAD	RoadRunner/IDJ	MTV, VH1, phones, Top 40, PoMo, A. Rock, LP over 3 mil
34	33	23	JOHN MAYER	NO SUCH THING	Aware/Columbia/CRG	LP exploding this wk, added MTV, MTV2, VH1, hot radio
26	24	24	MARY J. BLIGE	RAINY DAYZ	MCA	f/Ja Rule, huge video, X-over, Top 40, LP Platinum-plus
24	28	25	NAPPY ROOTS	AWNAW	Atlantic/Atl G	LP exploding, MTV, MTV2, X-over



1\* AAA MONITOR

PERFORMING ON: LETTERMAN (CBS) 4/10 ROSIE O'DONNELL 4/15



BEHIND THE MUSIC

APRIL ARTIST OF THE MONTH











## ost owerful Songs

.....2 WEEKS AGO

.....LAST WEEK

.....THIS WEEK

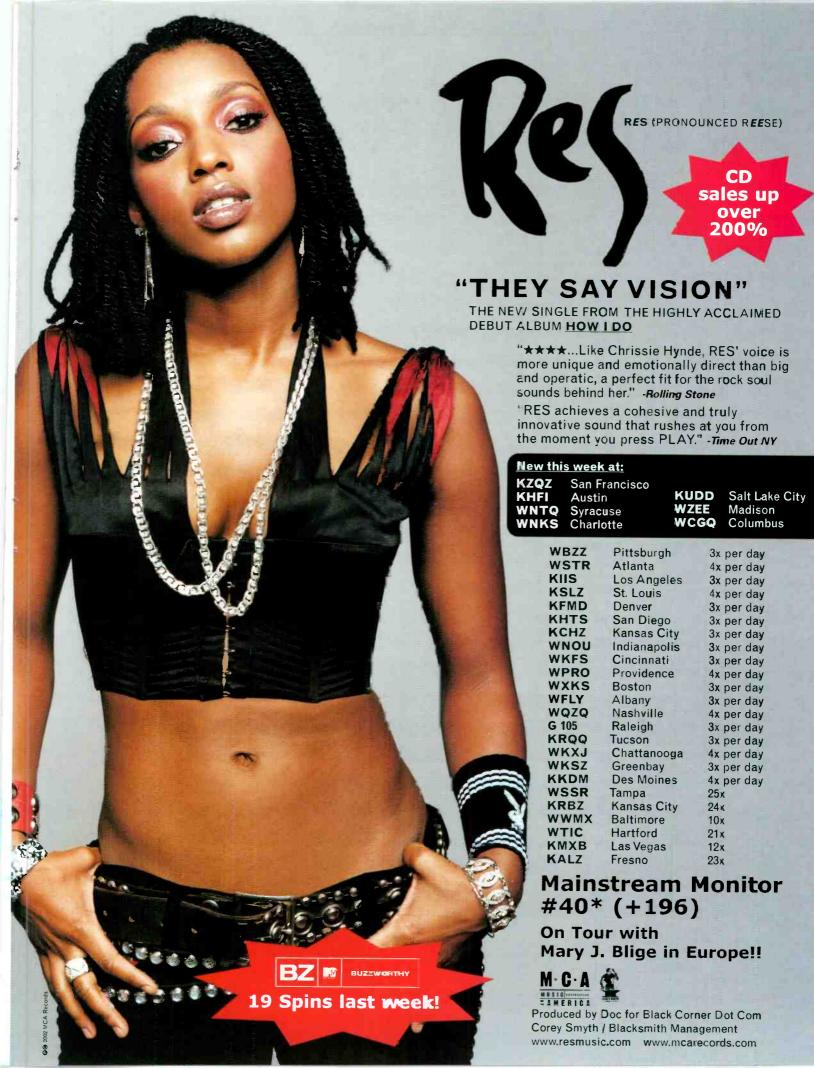
**Cuts That Impact Album Sales** 

÷	÷	į	ARTIST	TITLE	LABEL	COMMENTS
10	17	26	MARY J. BLIGE	NO MORE DRAMA	MCA	BET, radio, multi-Platinum LP, w/P Diddy, "Rainy Dayz" now
12	19	27	P.O.D.	YOUTH OF THE NATION	Atlantic/Atl G	MTV, VH1, Top 40, PoMo, LP double-Platinum, "Boom" at A.Rock
4	16	28	GLENN LEWIS	DON'T YOU FORGET	Epic	VH1, BET, MTV, Top 40, X-over, LP selling
25	27	29	ENRIQUE	ESCAPE	Interscope	Added Radio Disney, Top 40, Modern AC, MTV, VH1, some phones
15	25	30	E. VEDDER/R. WAINWRIGHT	YOU'VE/ACROSS	V2	From "I Am Sam"(ST), both cuts selling LP, PoMo, APM, T40
31	34	31	DEFAULT	WASTING MY TIME	TVT	VH1, Top 40, PoMo, Adult Top 40, developing LP, "Deny" next
13	26	32	PINK	GET THE PARTY	Arista	Requests, radio, "Don't Let" now
27	31	33	SHAKIRA	WHENEVER, WHEREVER	Epic	On the way out, "Underneath" hot now
29	32	34	OUTKAST	THE WHOLE WORLD	Arista	BET, X-over, Top 40, Platium-plus LP
21	35	35	X-ECUTIONERS	IT'S GOING DOWN	Loud/Columbia/CRG	W/Linkin Park, MTV, PoMo, Top 40, A.Rock, LP selling
_	44	36	BUSTA RHYMES	PASS THE COURVOISIER	J Records	BET, MTV, X-over, JAMZ, breaking Top 40, LP up again
35	36	37	NO DOUBT	HEY BABY	Interscope	Still has Top 40, "Hella Good" breaking
20	29	38	INDIA.ARIE	VIDEO	Motown/Universal	Top 40, LP still selling, "Ready For Love" next
		39	WHITE STRIPES	FELL IN LOVE	Third Man/V2	Breakthrough video MTV, PoMo, A.Rock, exploding LP
40	40	40	JIMMY EAT WORLD	THE MIDDLE	DreamWorks	VH1, MTV, PoMo, Top 40, another great week on LP
42	41	41	NORAH JONES	DON'T KNOW WHY	Blue Note	Explosive LP sales, APM, massive word of mouth & press
		42	JA RULE	DOWN A** CHICK	Murder Inc./IDJ	Follow up to another smash, X-over, MTV, BET
32	38	43	HOOBASTANK	CRAWLING IN THE DARK	Island/IDJ	VH1, A.Rock, PoMo, Top 40, developing LP, "Running"
	_	44	NAS	ONE MIC	Columbia/CRG	MTV, BET, X-over, Platinum-plus LP has good week
38	45	45	JAHEIM	ANYTHING	Warner Bros.	LP past Platinum, BET, X-over, and Top 40, features Next
		46	ADEMA	THE WAY YOU LIKE IT	Arista	Developing LP, A.Rock, PoMo, MTV
37	42	47	BRITNEY SPEARS	I'M NOT A GIRL	Jive	Top 40, Radio Disney, from movie, LP multi-Platinum
36	39	48	STATIC X	COLD	Warner Sunset/WB	From "Queen of the Damned" (ST), PoMo, A.Rock
28	30	49	CREED	MY SACRIFICE	Wind-Up	LP over 4 million, radio, "Bullets" hot now
47	48	50	ENYA	ONLY TIME	Reprise	Falling slowly after great run

POWER POTENTIALS:

GOO GOO DOLLS (Warner Bros.)
SHERYL CROW (A&M/Interscope)
NO DOUBT (Interscope)

CORRS/BONO (143/Lava/Atl/Atl G) ANDREW W.K. (Island/IDJ) REMY SHAND (Motown/Universal) TRIK TURNER (RCA)
DROWNING POOL (Wind-Up)
JACK JOHNSON (Enjoy/Universal)







# RER GHRIPOPTOP 50 POWERED BY



LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS TW	TOTAL PLAYS LW	+/- PLAYS
2	0	JENNIFER LOPEZ Ain't It Funny Epic	8806	8767	39
1	2	LINKIN PARK In The End WB	8430	8836	-406
4	3	PINK Don't Let Me Get Me Arista	8029	7361	668
3	4	KYLIE MINOGUE Can't Get You Out Of My Head Capitol	7487	7688	-201
5	5	'N SYNC Girlfriend Jive	6886	6811	75
6	6	PUDDLE OF MUDD Blurry Flawless/Geffen/Int.	6705	6407	298
9	0	ENRIQUE IGLESIAS Escape Interscope	5867	5705	162
7	8	NICKELBACK How You Remind Me Roadrunner/IDJ	5822	6246	-424
12	9	SHAKIRA Underneath Your Clothes <i>Epic</i>	5514	4974	540
11	0	MICHELLE BRANCH All You Wanted Maverick/WB	5500	4998	502
14	0	VANESSA CARLTON A Thousand Miles A&M/Interscope	5132	4487	645
8	12	CALLING Wherever You Will Go RCA	5099	5729	-630
16	12	FAT JOE What's Luv (f/Ashanti) Terror Squad / Atlantic / Atl G	5093	3700	1393
10	14	JA RULE Always On Time Murder Inc./IDJ	4611	5442	-831
	15		4062	4677	-615
13		LEANN, RIMES Can't Fight The Moonlight Curb	3869	4336	-467
15	16	CRAIG DAVID 7 Days Wildstar/Atlantic/Atl G	3516	3122	394
21	<b>O</b>	GOO GOO DOLLS Here Is Gone WB	3217	3112	105
22	18	P.O.D. Youth Of The Nation Atlantic/Atl G	3177	3374	-197
19	19	CREED My Sacrifice Wind-up	3065	3447	-382
18	20	NO DOUBT Hey Baby Interscope	3006	2618	388
27	<b>a</b>	DEFAULT Wasting My Time TVT	2811	2634	177
26	22	OUTKAST The Whole World Arista	2792	2964	-172
23	23	LUDACRIS Roll Out (My Business) Def Jam South/IDJ	2792	1690	1031
34	24	ASHANTI Foolish Murder Inc./IDJ		2022	572
28	25	TWEET Oops (Oh My) GoldMind/Elektra/EEG	2594 2527	3557	-1030
17	26	BRANDY What About Us? Atlantic/AG	2411	1168	1243
42	27	NO DOUBT Hella Good Interscope		1863	429
30	28	INDIA.ARIE Video Motown/Universal	2292 2259	2800	-541
25	29	ALANIS MORISSETTE Hands Clean Maverick/Reprise	2242	1640	602
35	30	USHER U Don't Have To Call Arista		1989	-14
29	31	FABOLOUS Young'n DS/Elektra/EEG	1975	1699	256
33	32	CELINE DION A New Day Has Come Epic	1955		480
37	33	JIMMY EAT WORLD The Middle DreamWorks	1946	1466	104
31	34	TOYA No Matta What(Party All Night) Arista	1918	1814 2932	
24	35	IIO Rapture Universal	1808		-1124
39	<b>3</b>	B2K Uh Huh Epic	1746	1322	424
41	37	ALICIA KEYS How Come You Don't Call Me J	1457	1224	233
40	38	RES They Say Vision MCA	1423	1263	160
44	39	SHERYL CROW Soak Up The Sun A&M/Interscope	1320	1137	183
45	40	LENNY KRAVITZ Stillness Of Heart Virgin	1224	1047	177
48	41)	NICKELBACK Too Bad Roadrunner/IDJ	1202	769	433
DEBUT	42	JADE ANDERSON Sugar High Columbia/CRG	1151	574	577
43	43	DJ ENCORE I See Right Through To You MCA	1112	1143	-31
36	44	MARY J. BLIGE No More Drama MCA	1066	1505	-439
50	45	P. DIDDY & THE BAD I Need A Girl Bad Boy Arista	1056	577	479
46	46	R. KELLY The World's Greatest Interscope	892	1035	-143
38	47	DARREN HAYES Insatiable Columbia/CRG	819	1460	-641
DEBUT	48	BRITNEY SPEARS Overprotected Jive	648	208	440
52	49	X-ECUTIONERS It's Goin' Down Loud/Columbia/CRG	644	573	71
DEBUT	50	CRAIG DAVID Walking Away Wildstar/Atlantic/Atl G	604	127	477
		MOST ADD			

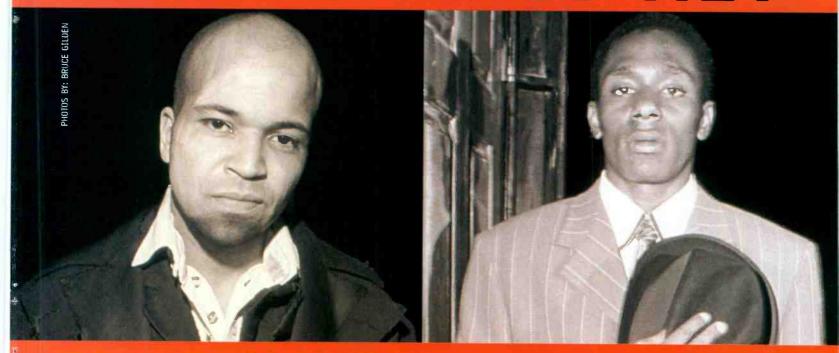
#### ······MOST

1. ASHANTI Foolish (Murder Inc./IDJ)	27	6. PAULINA RUBIO Don't Say Goodbye (Universal)	20
2. DAVID CRAIG Walking Away (Wildstar/Atlantic/Atl G)	22	7. JADE ANDERSON Sugar High (Columbia/CRG)	14
3. P. DIDDY & THE BAD   Need A Girl (Bad Boy/Arista)	22	8. AALIYAH More Than A Woman (Blackground)	12
4. BRITNEY SPEARS Overprotected (Jive)	22	9. <b>B2K</b> Uh Huh <i>(Epic)</i>	12
5. GRAND SKEEM Baby Got Back (RCA)	20	10. JIMMY EAT WORLD The Middle (DreamWorks)	12

132 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/2/02 - 4/8/02. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 20 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increase in total plays. © 2002, R&R, Inc. Reprinted by permission.

HITS April 12, 2002

# BROADWAY'S GOT A **BRAND-NEW HIT**



JEFFREY WRIGHT

# NDERDOG SODAL

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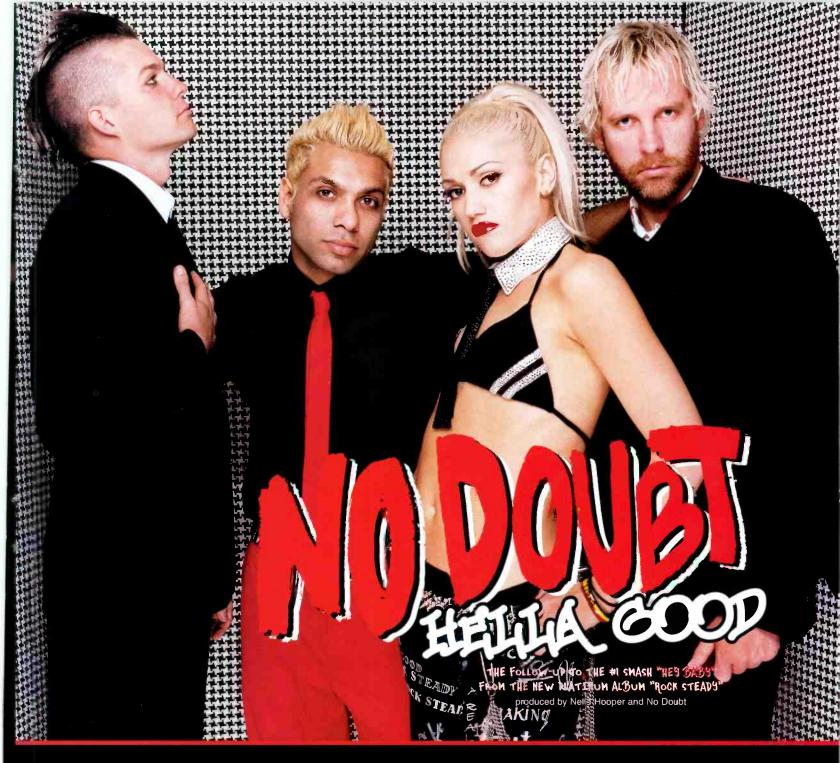


- "This MusicNet thing sucks! Where'd Napster go?"
- · "Why is everyone giving the Big Guy credit for Creed?"
- "Whadda ya mean the Queen Mum's room isn't ready? You've had 101 years!"
- "I taught that little Azoff everything he knows, and he gets to hang out with Christina Aguilera. Who'da thunk it?"
- "Why isn't Grubman taking my calls?"

Tired of reading those pesky printed words? Log on and listen to who's bothered each week instead!



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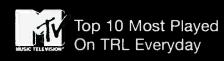


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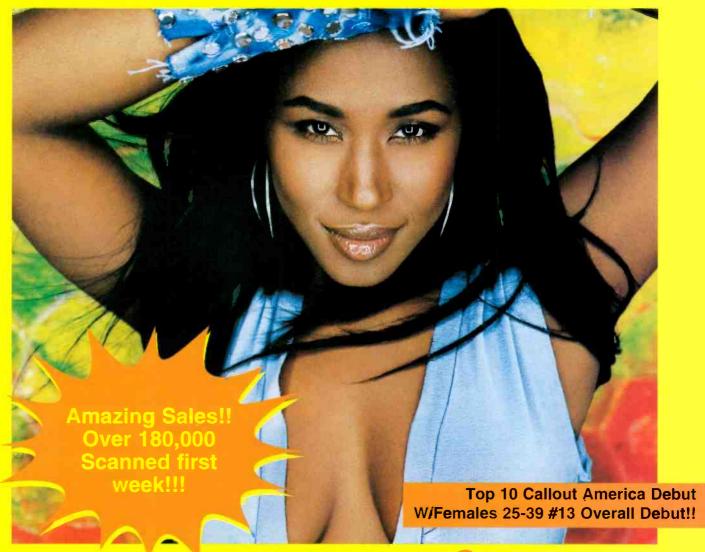




## REQUESTS

Ariel Sharon calls in for "My Way."

LW	TW	ARTIST	TITLE	LABEL H	IOTS	INCL	UDING		%
1	1	ASHANTI	Foolish	Murder Inc./IDJ	54	KSFM WJFX	WJMH	WPGC KDWB	41
8	2	PINK	Don't Let Me Get Me	Arista	39	WQAL Q100	Z100 WSTW	KDND WKXJ	30
10	3	FAT JOE #ASHANTI	What's Luv?	Atlantic/Atl G	37	KLUC KHTE	WKTU KSEQ	Z100 WPYO	28
2	4	VANESSA CARLTON	A Thousand Miles	A&M/Interscope	36	WTSS WRVE	KDMX WMT	Z100 WKXJ	27
6	5	SHAKIRA	Underneath Your	Epic	33	WTSS KDUK	Z100 KRUF	WNKS KWTX	25
13	6	P. DIDDY F/USHER	l Need A Girl	Bad Boy/Arista	32	KKFR WVMX	WLLD WSKS	KLUC KKSS	24
3	7	PUDDLE OF MUDD	Blurry	Flaw/Gef/Interscope	31	WRVW WWCK	WWZZ WRFY	KQID WZPT	24
5	8	LINKIN PARK	In The End	Warner Bros.	30	WFLZ WRTS	WRVW WAEZ	KQMB WNJQ	23
12	9	NSYNC	Girlfriend	Jive	29	KMXV WAOA	WFLZ WMRV	KDND WHHY	22
9	10	TWEET	Oops (Oh My)	GM/Elektra/EEG	28	B97 WCIL	WJMN KSLY	KDWB KZZI	21
15	11	MICHELLE BRANCH	All You Wanted	Maverick/WB	27	WTIC WJYY	KQMB KKMG	WPLJ KWTX	21
7	12	GOO GOO DOLLS	Here Is Gone	Warner Bros.	26	KQMB WMBZ	WPLJ WZPT	WNKS WSTR	20
19	13	ENRIQUE	Escape	Interscope	25	WQAL WMJQ	KDND WQGN	B96 WNKS	19
11	14	P.O.D.	Youth Of The Nation	Atlantic/Atl G	24	WAPE WWCK	KDUK Z104	KQID WVSR	18
-	15	USHER	U Don't Have To Call	Arista	23	WJMN	WPGC WBLK	WKTU KQID	18
16	16	LUDACRIS	Roll Out	Def Jam South/IDJ	22	WDJX WQSL	KKFR WFBC	WAEZ WHTS	17
14	17	SHERYL CROW	Soak Up The Sun	A&M/Interscope	21	KDMX WRFY	WVMX WBNS	WNKS WSNE	16
4	18	KYLIE MINOGUE	Can't Get You	Capitol	20	K101 WPST	WAEZ WIFC	WFBC WWST	15
	19	JOHN MAYER	No Such Thing	Aware/Col/CRG	19	WWZZ WHTG	WBNS KSTE	WMBZ WRMF	15
	20	JIMMY EAT WORLD	The Middle	DreamWorks	18	KDND WRZE	WWZZ KUUU	WDJX WKRZ	14
	20	JIMMY EAT WORLD	The Middle	DreamWorks	18				14



Crankin Rotation at



missy elliott & timbaland present



TOTAL AUDIENCE 88 MILLION (+ 4 Million)!!!!

Oops (Oh My)

The premiere single and video from the first soaring new star of 2002

Debut album Southern Hummingbird in stores April 2

MONSTER MOVE @ MAINSTREAM MONITOR \*30 - \*25!! (+476)

#1 Most Played on Ma!!

LIVE APPEARANCES LW AT TRL & THE TONIGHT SHOW

#### **GREAT ROTATION AT:**

KRBE/Houston - 23x WWWQ/Atlanta - 23x WNOU/Indianapolis - 22x WKFS/Cincinatti - 48x KSLZ/St. Louis - 27x WXXL/Orlando - 20x

KCHZ/Kansas City - 35x WRVW/Nashville - 18x WKSS/Hartford - 21x KXXM/San Antonio - 20x WEZB/N. Orleans - 42x WLDI/W. Palm - 25x

#### BLOWING UP THE PHONES @

	5.07				
Z100/NYC	44x	TOP 5 PHONES!	WKSC/Chicago	73x	TOP 10 PHONES!
WIHT/Wash. D.C.	42x	TOP 5 PHONES!	WDRQ/Detroit	48x	TOP 5 PHONES!
WKQI/Detroit	23x	TOP 10 PHONES!	KBKS/Seattle	34x	TOP 10 PHONES!
WKST/Pittsburgh	50x	TOP 5 PHONES!	KKRZ/Portland	53x	TOP 5 PHONES!
WBZZ/Pittsburgh	28x	TOP 5 PHONES!	WQZQ/Nashville	30x	TOP 5 PHONES!
WAKS/Cleveland	35x	TOP 5 PHONES!	KKMG/Col. Springs	26x	TOP 5 PHONES!
WWHT/Syracuse	48x	#1 PHONES!	WKGS/Rochester	70x	TOP 10 PHONES!
WDKF/Dayton	53x	TOP 10 PHONES!	WDBT/Jackson	88x	#1 PHONES!



Heavy Rotation/Rated Next at



# POP MART

## Pop Go The Weasels

by Billy Bored

Our promotion plates are full & we're serving up the hottest records out there... If you've not added Ashanti, IDJ's Ken, Mike & Erik say don't be "Foolish." This #1 Rhythm/Crossover hit is SMASHing down the walls at Top 40 with a #1 retail debut. Play her now! Thank you... Elektra's Reese & Bardin are heating up the action both at radio & at retail on Tweet. "Oh My," is she melting the airwaves... Capitol's Hubbert, Green & Levine have gotten so many requests for copies of Dirty Vegas'



Ken Lane: LaNe not LaMe.

"Days Go By," from the Mitsubishi commercial, that they've rushreleased it. It's on your desk now. The next move is yours... As the buying public floods retail for Celine, Epic's Hilary, Joel & Tommy grow at Rhythm & chart at Top 40 with B2K, while Shakira moves into the Top 10 with her second Top 40 hit... If you're hesitating playing Alicia Keys, resign your job as gatekeeper of pop culture & let those with a clue take over, as J Records' Palmese & Kline will debut this 5 million-selling Grammy winner at Top 40 next week... Columbia's Walk & Leipsner are high on Jade Anderson, as she increases in audience & spins, while the X-Ecutioners are creating phone chaos for night jocks. Also, get ready for the best Marc Anthony song yet on 4/22... TVT's Todd Glassman is thrilled with the MAJOR action as Default leaps into the Top 20 at Top 40 Mainstream... DreamWorks' Vicki Leben is not stuck in "The Middle," with Jimmy Eat World the #1 PoMo record for the second week & now exploding at Top 40, while Soluna continues to gain ground & believers each week... The MAJORS are calling in the adds for Usher, as Arista's Steve, Joe & Des "No Matta What" increase the spins on Toya & OutKast. P Diddy has a Top 5 Rhythm/Crossover hit that Top 40 Mainstream is loving, as Pink sets her sights on #1... Programmers have finally caught on to India. Arie's Top 40 "Hit Potential" & they are chattering about Paulina Rubio. This record will be closed for Universal's Val DeLong before impact 4/29... Atlantic's Andrea, Danny & Lisa are busy taking Fat Joe's #1 Rhythm record Top 15 at Mainstream Top 40, while bringing home the new Craig David & P.O.D. The new Jewel continues to break through, as does Course Of Nature... Kudos to Warner Bros.' Grover, Boulos, Connone, Flea & Lucek for taking TRL's darling Michelle Branch Top 10 at Top 40 Mainstream, & the Goo Goo Dolls are going, going, gone!... The duo of Interscope's Romano & Lopes are hot, with superb closeout & a HUGE Top 40 debut for No Doubt. There are mondo callout stories on Enrique (this could be his biggest record yet) & Vanessa Carlton closes in on Top 40's Top 10... Jive's Riccitelli & George have quick phone action with Britney who is on the fast track at radio... MCA's Lambert, Goldner & Marella are steadily bringing home Res with over 1500 spins now at Top 40... RCA's Ron Geslin gets set for a MAJOR launch of The Calling's next hit 4/15. And speaking of hits, Trik Turner's "Friends & Family" is guaranteed... Virgin's Michael Plen has a classic Lenny Kravitz hit with "Stillness of Heart" closing out now at all three Mainstream formats... V2's Matt Pollack readies for Moby launch at Top 40 on 5/20... Music We Love: The Corrs, featuring Bono, Nappy Roots, Chocolate...



MADE IN THE SHADES: The gang's at the ball park for some good American fun. That means beer & cool shades. Hey, Danny Cooper's not wearing his. Well, he wasn't invited anyway. Pictured are (back) KKFR PD Bruce St. James, WMWX's Chris Ebbott & Ron Price, Cooper, (front) KYSR APD Chris Patyk, Dave Smiley & girlfriend.



U LOSE SOME: Usher (I) smiles uncomfotably after a visit with Z100 New York's Axl Nemetz. The radio geek occupied the star's morning with seven rousing games of Candyland. Nemetz hasn't graduated to the "6 & up" fun just yet. "Now, h'bout a few hands of Old Maid?" he asked. "C'mon. I'll let you win a few." Usher had already lost the moment he stopped by.

## This Week's Special



Michael Hayes: Hi, I'm Michael.

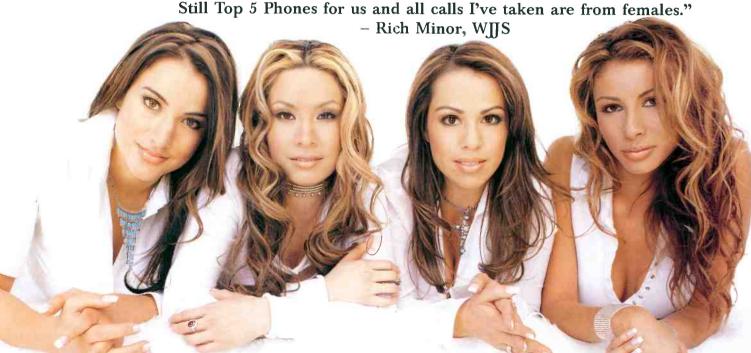
We'd like to congratulate Michael Hayes on his latest ARB Trends. Since his arrival in Portland, Michael has already taken Heritage Top 40 KKRZ from 3.8 to 4.8 to 5.1 12+, pretty much without even being in the building. Hey maybe that's his secret! Hayes got in the business in his teens & won Billboard's "Air Personality of the Year" award, which may explain why he's not on the air anymore. Michael has worked for industry icons John Lander, Mark Driscoll, Bill Richards, & our very own moron, opps icon, Mark Feather. From his humble

but very cold beginnings in Anchorage, Alaska, he went on to work in legendary radio markets like Houston, Philadelphia, Pittsburgh, Denver & Charlotte. His first PD gig was at WKSI in Greensboro, and most recently he successfully launched Clear Channel Top 40 WKST in Pittsburgh. We predict Michael will have KKRZ back to a 6-share soon, if he'll just continue to stay out of the building!



The first single from their debut album "For All Time"

"Generated phones since spin #1...



"Great daytime phones! Average 5-8 calls everytime we play it in the mid-days."

- Donnie Michaels, WFLY

Over 90 Stations Already

Added This Week At:

WKSS WRVQ WVAQ WWCK WZOK WHOT KGOT WHHY WAOA WAKZ WJLQ

Also On

WXKS KJYO WQZQ WEZB WIXX KGGI KKXX KKSS KWIN T-10 Phones and many more!!

Produced and Arranged by Steve Morales / Mixed by Jon Gass
Album Executive Producers: Michael Ostin and Ron Handler
A&R: Ron Handler
Management: Suzanne de Passe and Irene Dreaver for de Passe Management

**WPRO** 

Album In Stores 5/14/02

www.solunagirls.com



# POP-MART



THE MOVIE'S BETTER: Arista's Joe Reichling (I) & WHYI PD Rob Roberts (r) try to convince Arista artist Tina Novak to come see their Panic Room. Roberts enthused, "We've got a George Foreman Grill down there, canned pears & all the Yoo-Hoo you can drink!" Reichling chimed in, "I like Yoo-Hoo."



HIGHLIGHTS: "It's definitely really cool to have roots. Look how cute we are with our roots! Some people have less, some people have less, some poeple have lots less. But, you can be sure, a lot of people have roots in the world." HITS' Bobbii Hach (r) gets deep with WSSX APD Ali O'Connell (I).

## Set-Up Box



Charlie Walk: A1.

Their previous album sold over 850,000 worldwide. In 2001 they won the prestigious Brit Award for "Best British Newcomer". Now, Columbia's Charlie Walk brings, A1 Stateside on 4/29. "Caught In The Middle" debuted at #2 in England & is breaking all across Europe. Mike Hedges (Travis, U2) produced this Pop sensation that has tempo, a monster hook & a sound that's made to order for Top 40. Don't get caught with your competition playing this hit first.



Ed Green: Livin' Las Vegas.

Car manufacturers introducing bands & TV commercials producing radio hits; Mitsubishi has a history of doing both. Remember Groove Armada's "Shakin' That Ass" & Wiseguys' "Start The Commotion?" Now Capitol has rush-released radio's newest Mitsubishi secret weapon, "Days Go By" by Dirty Vegas. VP Ed Green personally made the CD burns & it's on your desk now. Were not sure if these campaigns sell cars, we know they sell records.

## Consultant's Corner

HITS own Bobbii Hach often has a lot to say about a lot of things. So we've given her another opportunity to gab about her favorite subject, outside of floral arrangements & the difference between ivory & egg-white—radio. Zzzz...

In this crazy business that we all work in, we become very jaded to new music, artists & such. So when a new group comes along, most of us take it with a grain of salt. Well, I am here to scream to the world about the Norah Jones/John Mayer show. This show was absolutely amazing. Norah



Hi, I'm Bobbii.

was simply captivating & had the audience completely blown away. Blue Note's Kevin Carroll cannot stop smiling. The album sales say it all. Coming your way soon...Columbia's John Mayer was fabulous! His energy rocked the House of Blues. He is a star. His single is blowing up the charts and closing out nicely. Pete Cosenza & Laura LaBadia are taking this all the way. Strong callout at KALC, KYSR, KLLC & WVRV, to name a few... Immergent's Michelle St. Clair had a kick-ass first week on Dishwalla, being one of the most added. Some stations include KPLZ, KVUU, WSSR, KMXB & WDVD... TVT's Todd Glassman is simply on fire with Default. This is a HIT!!! Solid callout, sales & requests everywhere. You cannot go wrong with this song. Closing out this week at WPLJ, WLNK, KQMB, WZPT & WVMX... The man who is never home, yes you guessed it, DreamWorks' Marc Ratner is all over the country introducing radio to Citizen Cope. His single, "If There's Love," is impacting now & deserves a listen. Louise Goffin's second single "Insant Photo" is coming sometime in May & Jimmy Eat World is building each week. Some stations leading the way are WSSR, KZON, KRBZ, WTMX & KPEK. This is the next big Rock song to cross over... Island/IDJ's Patty Morris is busy calling in adds on Ruby Horse's "Sparkle" & setting up the highly anticipated artist Rosie with her single, "Love," impacting 5/6. Way to go, Patty!... Arista's Etoile Zisselman has a hit on her hands with Avril Lavigne. "Complicated" is a totally catchy song that grabs you from the first listen. Women will love it & relate to the lyrics... Be on the lookout for RCA Nashville's Butch Waugh & Cheri Lynn Martin. They are setting up the next BIG Country crossover record, Carolyn Dawn Johnson's "So Complicated." Already familiar with the upper demo females, they definitely have another hit on their hands... Have you seen the sales on Celine Dion? Epic's Hodge is still on a high. This song is a SMASH! She is a household name & she has sold a zillion records. Don't you forget it! Phantom Planet continues to build each week with KLLC coming to the party... Extasy's Stu Cohen & Steve Zap are busy setting up Abandoned Pools' "The Remedy." This song is Huge at Modern Rock & will soon cross over. Impacting 4/23... V2's Matt Pollack & Mark Schneider have Moby on the brain. We have been waiting it seems like forever for a new single & album from Moby. "We Are All Made Of Stars" is just fantastic. The video is great, with a long list of celebrities, too. Be sure to check it out. Getting a huge buzz across the board at radio. No official impact date is set, but feel free to become a star to your listeners & play it now...Records I love: The Calling, Creed, Zero Seven, Trik Turner & Dropline...



One of the Most Added This week: WPRO WFHN WNOU KRQQ WDKF **KLZR** KHFI **WDJX** WQEN ...And many more

Already On: **Z100** KIIS WIHT **WXKS** Y100 WDRQ **KHTS KZHT** KSLZ WFLZ KFMD **WWWQ** WOZO **WEZB** WZKF **WKGS** KHILS **KBKS** WAKS **WPYO** MIMLW **WWKX** WNVZ **B96** And many more...

## CRAIG DAVID WALKING AWAY

**WXSS** 

WKZL

KDND

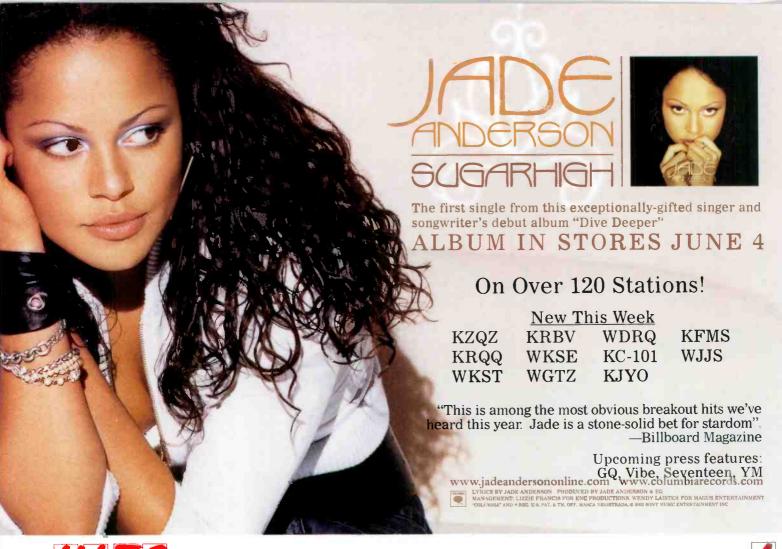
After the Top 10 hits "Fill Me In" and "7 Days" comes the next smash single from his Platinum-Plus Debut album BORN TO DO IT

Produced by Mark Hill

Mixed by Steve Fitzmaurice

Management Colin Lester & Ian McAndrew for Wildlife Entertainment LTD





## HITS

## WAVELENGTH

BY LENNY BEER & TODD HENSLEY

The lead story this week is a true sign of the apocalypse. R&R and Premiere's Mediabase 24/7 have been foolish enough to partner with us. For full details, see story on page 12. We apologize in advance for ruining their successful businesses..... Radio One Indie Update: Look for the stalemate between the labels & the key Urban-based chain to reach an endgame shortly. Credit two major East Coast players for being in the lead on this one. Also, former Radio One VP Programming Tony Fields has exited the company.... In Atlanta, Clear Channel flips WXVV to PoMo as "96-7 The Buzz." CC Atlanta Dir. of Programming Tim Dukes announces sister station WMXV's Paul Kriegler adding PD duties & WKLS' Jimmy Tidwell as MD for the new outlet. New calls are WBZY..... Y100 Miami PD Rob Roberts adds OM duties for the CC Miami cluster..... If you haven't yet heard & seen the video of the Corrs/Bono version of Ryan Adams' "When the Stars Go Blue" then stop everything you're doing, check it out, add it to your station, cherish it & make Andrea Ganis smile. (Aside to John Ivey. Don't miss the obvious. We must hear this on our fave station. Remember, Dan Kieley didn't think Uncle Kracker was right for the market!).... WJBT Jacksonville PD Aaron Maxwell will return to Richmond as PD of WBTJ..... Promotion in Motion: A

whirlwind of changes at Universal, where Steve Leeds seques to New Technology, Charlie Foster focuses on special projects & Valerie DeLong is acting promo head. Look for Gary Marella to take the Crossover throne ..... Interscope's Nino Cuccinello will add Crossover promotion at DreamWorks to his burgeoning empire... Finally, if anyone can figure out what's up with Virgin promo, please call us..... Condolences to our own Paul Karlsen on the loss of his mother Raidun, 4/7..... The Top Ten Most Played this week at MTV are: #1 Tweet, #2 Shakira, #3 Kylie Minogue, #4 Ashanti, #5 Michelle Branch, #6 Vanessa Carlton, #7 Enrique, #8 No Doubt, #9 Fat Joe & #10 (tie) Nas, P. Diddy, Usher, X-ecutioners & Pink.... Blowin' in the Wind: Jimmy DeCastro, Todd Glassman, Buddy Deal, John Trout, Jeff Scott & Greg Maffei..... And here's Mr. Rob Roberts, leading the conga line in Miami.



# ACROSS THE STARS

ORIGINAL MOTION PICTURE SOUNDTRACK

# SIESTAN

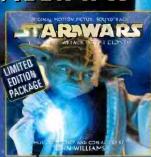
EPISODE II; ATTACK OF THE CLONES

MUSIC COMPOSED AND CONDUCTED BY

JOHN WILLIAMS









Also Available with movie dialog and sound effects.

## MAY THE RADIO EDITS BE WITH YOU

SATELLITE FEEDS - MONDAY, APRIL 15
CONTACT WESTWOOD ONE, ABC & PREMIERE FOR TIMES
MORNING SHOW PROMOTIONS: ALAN ROWMELFANGER / 805-492-0707



Official Star Wars Web Site http://www.starwars.com/ Album in Stores April 23. Film Opens May 16.









PERFORMANCES BY PAPA ROACH, JA RULE, NAS NELLY, PINK, SHAKIRA, SUM 41, TRAIN THE X-ECUTIONERS, KID ROCK AEROSMITH AND MORE...

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