



feat_D-Gotti

the first single from
PURPLE WORLD
In stores April 23

"Officially" Impacting at Crossover and R&B
This Week!

Big Early Airplay and Phones!



Produced by Salih Williams for Platinum Soul Productions Mixed by Greg Morganstein, Noke D and Salih Williams

Executive Producer: D-Reck Dixon

www.priorityrecords.com www.dawreckshop.com

© 2002 Wreckshop/Priority Records LLC









KAREN GLAUBER President, HITS Magazine **TODD HENSLEY** President HITS Online Ventures

DAVID ADELSON Vice President/Executive Editor

MARC POLLACK

TONI PROFERA

Executive Editor

Vice President/Senior Editor MARK PEARSON

Vice President/Retail Editor

RICKY LEIGH MENSH Vice President/Mix Show Editor

BUD SCOPPA Managing Editor **ROY TRAKIN** Senior Editor

SIMON GLICKMAN

Senior Editor JON O'HARA

Senior Writer LIZ MONTALBANO

Crossover Editor MURPHY Special Projects

RODEL DELFIN A&R Editor **DAVID SIMUTIS** Senior Associate Editor

NICOLE TOCANTINS Production Coordinator

> **BOBBII HACH** Broadcast Editor

ANNA OSBORN WILLARD

Associate Retail Editor WOLF D

Associate Mix Show Editor

ERIKA SCHULTZ Associate PoMo Edito

MIKE MORRISON

APM Editor JOHN LENAC

Rock Editor

MARK FEATHER

Associate Crossover Editor KENYA YARBROUGH

Associate Editor

ROB BROADWELL

Associate Research Editor

FREDDIE VASQUEZ Research Assistant

JOCELYN DEAL

Art Direction

REBECCA ESMERIAN TODD MOFFETT

Editorial Design

BRIAN LINDSEY

Art Operations

SCOTT KILLAM

BILL TREADWAY

Distribution Manager

COLOR WEST

Lithography

14958 Ventura Blvd. Sherman Oaks, CA 91403 (818) 501-7900



WIN, PLACE & SHOW

MVD President Jim Urie is sitting on top of the world, at least that part of it represented by the album charts. This week, the distrib boss has the top three entries in NOW Vol. 9, Jay-Z & R. Kelly and the O Brother, Where Art Thou? soundtrack. With a leading marketshare consistently hovering around 30%, Urie's definitely the man. Now all he has to do is live down this HITS Contents nod.

WINNERS

HOT NEW RELEASES

REQUESTS

PUDDLE OF MUDD Flaw/Gef/Inter

ASHANTI Murder Inc./IDJ KYLIE MINOGUE Capitol VANESSA CARLTON A&M/Interscope

EARPICKS

NICKELBACK RoadRunner/IDJ

NO DOUBT Interscope **AVRIL LAVIGNE Arista** JIMMY EAT WORLD DreamWorks

BREAKOUTS

NOW V.9 (Var) Universal TV JAY-Z & R. KELLY Roc-A-Fella/Jive/IDJ

JIMMY BUFFETT Mailboat Records **GLENN LEWIS Epic**

WILDCARD TWEET GM/Elektra/EEG **CRAIG DAVID**

Walking Away WS/Atlantic/Atl G

NO DOUBT Hella Good

Interscope P. DIDDY f/USHER & LOON I Need A Girl (Part 1) Bad Boy/Arista

BRITNEY SPEARS

Overprotected Jive

#1 ALBUM NOW VOL.9



MORISSETTE



1 VIBE-RATERS **GLENN LEWIS**



60 IN THA MIX 4 **VIBE-RATERS** 6 **ALBUMS** 62 **TOP TENS** 11 FRONT PAGE 63 BEAT'S ME 24 I.B. BAD 66 **EARPICKS** 26 69 RERAP **LETTERS & TUBE TIMES** 30 **DIALOGUE: BRIAN GRADEN** 70 MPS POP PLAYS 74 33 WHEELS & DEALS 35 **ROCK2K** 76 REQUESTS IVANA 78 **POP MART** 37 **FLAVA CAMP** 82 WAVELENGTH

MEET NORAH JONES



IRVING SOUNDS AZ-OFF 18



GRADEN'S HIGH MARKS

ON THE COVER



lawless/Geffen/Interscope rock newcomers Puddle of Mudd find themselves covered in it after this HITS appearance for their Platinum album, Come Clean, and current MPS hit, "Blurry."

VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

GLENN LEWIS • EPIC



album: WORLD OUTSIDE MY...
track: DON'T YOU FORGET IT

World dominating with huge first-week sales; Top 5 debut! #2 W'house, #4 B'Buy. Big at Target, M'land. Hot spins at Urban, X-over. #1 at WRKS, Z90! Top 5 at KBLX, WMXD; Top 10 at KJLH, WBLS, KBMB. Big at KMEL, WEDR. Jump at MTV, BET Rated Next, VH1, MTV2. Rosie 4/4. Mgmt: Mark Byars/Rockstar Mgmt.

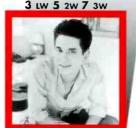




album: BRUSHFIRE FAIRYTALES track: FLAKE

Sales are Jacked up! Hot at W'house, huge at chains and indies! Track spinning Top 5 at WAVF, WWVV; Top 10 at KENZ, KTCL, WXRT. Big at KROQ, WCYY, more. Top 5 phones at WEQX, WZNE. Playing Coachella 4/26. Just did VH1's Late World. Mgmt: Emmett Malloy, Kim Johnson.





album: ROOM FOR SQUARES track: NO SUCH THING

Thing is sure at Modern Adult; new artist garnering big adds and great spins. Added at KMXB, KSTE, KZPT, WSSR, KDMX, many more. Top 5 at KYSR, WTMX; Top 10 at WXRT, KINK, WVRV. VH1, MTV2. Kilborn 4/4, Daly 4/17. Alt. Press, Spin, Teen People. Mgmt: Michael McDonald and Brick Wall Mgmt.

THE WHITE STRIPES • THIRD MAN/V2



album: WHITE BLOOD CELLS track: FELL IN LOVE WITH A...

PoMo is in Love with this underground duo! Track added at KDGE, KFTE, more. Top 5 at WZZN; Top 10 at KROQ, KITS, Q101, WXRK, more. Cells Sales hot at B'Buy, W'house and indies. MTV, MTV2. On East Coast tour. Mgmt: Arthur P. Dottweiler Inc.

TRIK TURNER • RCA



album: TRIK TURNER track: FRIENDS & FAMILY

Trik is a treat at Rock and PoMo! #1 at WEQX. Top 5 at WLIR, WBCN, KNRK; Top 10 at Q101, KDGE, WCYY. Big at KWOD, KXRK, WPLY. MTV Buzzworthy.com, MTV2. Strong sales. Headline dates w/Wu-Tang, then nat'l tour mid-April. Spin review. Mgmt: Brad Patrick/Radio Events Group.

UNWRITTEN LAW . INTERSCOPE



album: ELVA track: SEEIN' RED

Law-ful spins at Rock for So. Cal quintet. Hot track Top 5 at KXRK, WKRL; Top 10 at 99X, KDGE, KNDD. Big spins at WLIR, 91X, KPNT, WHFS, more. Red is all the rage at MTV, MTV2, too. On tour now. *ESPN* Awards 4/13, *Daly* 4/15. Mgmt: Bill Silva Mgmt.

ADEMA • ARISTA



album: ADEMA

track: THE WAY YOU LIKE IT

Adema adamant about big spins. #1 at WXDX! Top 5 at KXTE, WMRQ, WOCL; Top 10 at KWKD, WWDC, WYSP. Big at WBCN, KNRK. Strong at M'Land, B'Buy. MTV, MTV2. On Sno-Core tour w/Alien Ant Farm. Then radio dates, Europe and Ozzfest main stage. Metal Edge feature. Mgmt: Terry Lippman Co.

CUSTOM • ARTISTDIRECT



album: FAST track: HEY MISTER

Mister can't miss! Solid first-week; 90k+shipped. Big sales at M'land, B'Buy. Top 5 spins at WXDX; Top 10 at CIMX, KEDJ. Big at WBCN, WOCL, WCYY. Vid too hot for MTV. Web campaign. Nat'l tour kicks off at presstime. *USA Today*. Mgmt: John Reese/Freeze Mgmt, Heidi Lavold/Mothership Industries.

5 TWEET • GOLDMIND/ELEKTRA/EEG



album: SOUTHERN HUMMINGBIRD track: OOPS (OH MY)

Radio love building buzz for Missy Elliott/Timbaland protégé's debut LP, streeting 4/2; shipping 500k! Hot track #1 at WERQ, KBOS! Top 5 at KKBT, KMEL, WHTA; Top 10 at WQHT, WGCI. MTV Buzzworthy.com, BET Rated Next, VH1, MTV2. TRL 4/1, Leno 4/3. On tour w/Craig David. Mgmt: Mona Scott, Chris Smith/Violator.





album: HOW I DO track: THEY-SAY VISION

Multi-genre artist scoring spin increases at Top 40 and Modern Adult. No matter what, They-Say is buzzing at WIOG, WFLY, KRBZ, KFMS, more. Video spins upped at MTV *Buzzworthy.com!* VH1, MTV2. International tour w/Mary J. Blige starts next month. Mgmt: Corey Smyth/Blacksmith Mgmt.

E-RATERS

OUR PICKS TO BREAK CHOSEN BY THE HITS EDITORIAL BOARD

NORAH JONES • BLUE NOTE

album: COME AWAY WITH ME track: DON'T KNOW WHY

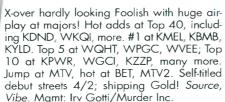


Huge buzz on newcomer with giant word of mouth breaking out at APM. Adds at KMTT. WRNX, KHTX, KBAC, more. Already solid spins at KINK, KGSR. Growing sales with huge numbers at Amazon, Barnes & Noble, Borders. On tour w/John Mayer through 4/9. Letterman 5/6. Mgmt: Steve Macklam/Macklam Mgmt, Sam Feldman/SL Feldman & Assoc.

ASHANTI • MURDER INC./IDJ

18 2W 20 3W

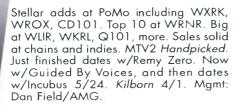
album: ASHANTI track: FOOLISH





w 13 2w 13 3w

album: THE GUEST track: CALIFORNIA



ABANDONED POOLS • EXTASY

15 LW 15 2W 15 3W



album: HUMANISTIC track: THE REMEDY

PoMo Pooling together big spins for L.A. singer-songwriter and band. Top 10 spins at WOXY. Track spinning hot at WXRK, KDGE, WKRL, more. MTV, MTV2 finding The Remedy, too. On tour w/Garbage mid-April to early June. Mgmt: Tony Ciulla/Post Human.

DASHBOARD CONFESSIONAL • VAGRANT

19 LW 20 2W



album: THE PLACES YOU HAVE... track: SCREAMING INFIDELITIES

Dashing adds at KROQ, KTBZ, WOCL, WMRQ! Top 10 at KFSD, Q101, KDGE. Big at WKRL, KEDJ, KNDD. MTV, MTV2 Handpicked & Blowtorch rotation. LP out for a year, sales jump at B'Buy, T'World, M'land. On sold-out tour thru mid-April. LA Times, Spin, Details, Alt. Press cover. Mgmt: Rich Egan/Hard 8 Mgmt.

N.E.R.D. • VIRGIN



album: IN SEARCH OF... track: ROCK STAR

The Search is on! Super-producers The Neptunes and buddy become Rock Stars with solid two weeks for debut LP! Big at W'house, B'Buy, M'land. Track buzzing at early believers 99X, KROX, WBCN, WXDX, in front of next week's PoMo impact. MTV spins kicking in. Lotsa press. Rolling Stone review. Just did Letterman. Mgmt: Rob Walker/Startrak Ent.

RYAN ADAMS • LOST HIGHWAY

14 LW 16 2W 16 3W



album: GOLD track: ANSWERING BELL

Adams is all in the family at PoMo and APM. Top 5 spins at WNCS; Top 10 at WBOS. Hot at WRXV, WRLT. VH1, MTV2. Almost 600k sold worldwide! Just off tour w/Leona Ness. Headlining dates in early April, then out w/Alanis Morissette in May. CMT's Crossroads w/Elton John upcoming. Mgmt: Frank Callari/FCC Mgmt.

SOMETHING CORPORATE • DRIVE-THRU/MCA

18 LW 19 2W 19 3W

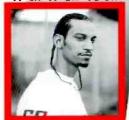


album: AUDIOBOXER track: IF YOU C JORDAN

Big sales jump for band's EP, as buzz builds for full-length streeting 5/21. Major spins at PoMo. Top 10 at WOCL, WKRL. Hot at KDGE, KWOD, Q101, more. Hot phones across-the-board. MTV2. College tour in April. Warped main stage in June. Teen People soon. Mgmt: Brent Kidwell.

KNOC-TURN'AL • LA CONFIDENTIAL/ELEK/EEG

17 LW 17 2W 18 3W



album: KNOC'S LANDING

track: KNOC

Buzz building at X-over for mic maestro in anticipation of debut LP, streeting 6/4; shipping 200k. Straight West Coastin' at radio. Missy Elliott/mentor Dr. Dre-featured track Top 5 at KNDA; Top 10 at KXJM. Knockin' 'em out at Z90, KKFR, KBMB, KBOS, more. MTV, BET, MTV2. Mgmt: Big D/Master Plan Mgmt.

SENSE FIELD • NETTWERK



album: TONIGHT AND FOREVER track: SAVE YOURSELF

PoMo and Mod. Adult are making Sense! Hot track Top 10 at WLIR, WZZN, KENZ. Really playing the Field at KZZO, KWOD, WDVD, WVRV. #1 phones at KAMX. Big callout at WBMX. Sales jump for LP out since September. Headlining club tour late April. Mgmt: Not available.

top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL	POWER INDEX	PERCENT CHANGE
DEI	BUT	1	NOW VOL. 9	VARIOUS Pink, B. Spears, Shakira, Lenny Kravi	UTV 584408 tz	430.7	-
DEI	BUT	2	JAY-Z & R.KELLY	BEST OF BOTH WORLDS "Take You Home" the cut, hot colla	Roc-A-Fella/Jive/IDJ 586783	171.8	-
1	1	3	O BROTHER, WHERE ART		Mercury/IDJ 170069	126.8	-15%
5	5	4	LINKIN PARK	HYBRID THEORY Past 6 million, "In the End" huge	Warner Bros. 47755	72.3	-10%
DEI	BUT	5	GLENN LEWIS	WORLD OUTSIDE MY WINDOW "Don't You Forget" the hot cut	Epic 85787	72.0	-
4	4	6	ALAN JACKSON	DRIVE "Where Were You" the track, touri	Arista Nashville 67039	71.7	-24%
3	3	7	ALANIS MORISSETTE	UNDER RUG SWEPT "Hands Clean" video and radio	Maverick/Reprise 47988	71.1	-25%
7	6	8	LUDACRIS	WORD OF MOUF "Saturday," on tour with Busta Rhym	Def Jam South/IDJ 586446	70.7	-9%
8	8	9	PINK	M!SSUNDAZTOOD "Don't Let Me Get Me" smash	Arista 14718	69.7	+3%
DEI	BUT	10	JIMMY BUFFETT	FAR SIDE OF THE WORLD Parrot heads come out of the woody	Mailboat 2005 work	68.6	-
2	7	11	BRANDY	FULL MOON "What About Us" added VH1	Atlantic/Atl G 83493	64.6	-16%
10	10	12	NICKELBACK	SILVER SIDE UP "Too Bad" the cut, heading to 4 mill	RoadRunner/IDJ 61848!	5 58.4	-4%
9	9	13	JENNIFER LOPEZ	J TO THA L-O! "Ain't It Funny" featuring Ja Rule	Epic 86399	57.8	-12%
6	11	14	ALICIA KEYS	SONGS IN A MINOR On tour, "How Come You" starting	J Records 20002	57.8	-1%
16	15	15	SHAKIRA	LAUNDRY SERVICE "Underneath Your Clothes" hot	Epic 63900	57.5	+5%
14	12	16	PUDDLE OF MUDD	COME CLEAN "Blurry" leads, Platinum-plus now	Flaw/Gef/Interscope 493074	56.6	-2%
-	2	17	B2K	B2K Hot new 'Boy' Band, "Uh Huh" lead	Epic 85457	55.0	-47%
11	14	18	USHER	8701 "U Don't Have To Call" track three	Arista 14715	54.8	-2%
13	16	19	KYLIE MINOGUE	FEVER "Can't Get You" the hot cut	Capitol 37670	52.8	-3%
15	13	20	MARY J. BLIGE	NO MORE DRAMA "Rainy Dayz" hot	MCA 112616	52.7	-9%
18	20	21	ENRIQUE	ESCAPE Title track still selling LP	Interscope 93148	47.3	-1%
21	19	22	JA RULE	PAIN IS LOVE "Always On Time," features Ashanti	Murder Inc./IDJ 586437	46.8	-3%
DE	BUT	23	BLADE II	SOUNDTRACK Movie debuts #1, Ice Cube, Eve, etc	Immortal/Virgin 12065	46.0	i. –
17	25	24	BARRY MANILOW	ULTIMATE MANILOW Hits collection	Arista 10600	45.4	+5%
12	17	25	CREED	WEATHERED "Bullets" hot now, on tour	Wind-Up 13075	45.1	-12%



"UH HUH"

#1 on Billboard's Top Singles Sales Chart Top 10 most requested on BET for 3 months straight!

DEBUT 39* Rhythm Monitor (+121x)

New This Week At:

Z100, KDWB, WBZZ, KMXV, WNCI, WXXL, KRBV, KRQQ, KPWR, KTHT, WPOW, KQBT

Already On Over 80 Pop Stations Including:

WKTU, Y100, WI00, WKST, KKRZ, WIHT, KSLZ, WKQI, KFMD, KXXM, KHFI, WAKS, WKFS, KHTS, WFLZ, B97, WXSS, KYLD, KQKS, WLLD, B96, KBXX, WJHM, WWKX

"GOTS TA BE"

The smash hit follow-up to "Uh Huh" Most requested at BET's "106 & Park"

New At: KMEL · KBBT · WVEE

ON OVER 50 URBAN & CROSSOVER STATIONS INCLUDING: HOT 97, WBLS, WGCI, WUSL, WAMO, WJLB, KKDA, KBMB, WCHH, KPRS, & MANY MORE!!!



Top 5 Phones at: Top 10 Callout KOKS

Y100, WIHT, KBBT, KYLD!!!! DEBUT #2 TOP 200 ALBUMS, OVER 108,000 SOLD 1st WEEK!!!

"Gots Ta Be" Produced by The Underdogs – Damon Thomas and Harvey Mason, Jr. Management: The Ultimate Group



TRL Top 10

Everyday!!!





top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL PO	OWER IDEX	PERCENT CHANGE
20	18	26	P.O.D.	SATELLITE "Youth Of The Nation," + "Boom" no	Atlantic/Atl G 83475 ext	43.2	-14%
23	23	27	NAS	STILLMATIC "One Mic" starting	Columbia/CRG 85736	41.0	-6%
39	42	28	NAPPY ROOTS	WATERMELON, CHICKEN & GRITZ "Awnaw" leads	Atlantic/Atl G 83524	40.2	+20%
_	22	29	RESIDENT EVIL	SOUNDTRACK From #5 movie, Slipknot, Marilyn Ma	RoadRunner/IDJ 618450	39.8	-14%
34	29	30	FAT JOE	JEALOUS ONES STILL ENVY "What's Luv" features Ashanti & Ja R		39.2	-2%
30	30	31	I AM SAM	SOUNDTRACK Eddie Vedder cut leads, Beatle song:	V2 27119 s	39.1	-2%
26	28	32	INDIA.ARIE	ACOUSTIC SOUL "Ready For Love" starting	Motown/Universal 013770	39.1	-3%
31	33	33	SYSTEM OF A DOWN	TOXICITY "Toxicity" the hot track & tour	American/Col/CRG 62240	38.9	+3%
40	35	34	MICHELLE BRANCH	SPIRIT ROOM 2nd single "All You Wanted" now	Maverick/Warner Bros 47985	38.4	+4%
19	32	35	U2	ALL THAT YOU CAN'T "In A Little While" at APM	Interscope 524653	37.5	-4%
24	21	36	QUEEN OF THE DAMNED	SOUNDTRACK "Cold" by Static X leads	Warner Bros. 48285	36.3	-22%
DE	BUT	37	DARREN HAYES	SPIN "Insatiable" the cut	Columbia/CRG 86250	36.1	_
37	41	38	KID ROCK	COCKY "Lonely Road Of Faith" & touring	Lava/Atl/Atl G 83482	33.6	-3%
25	24	39	KIRK FRANKLIN	REBIRTH OF KIRK FRANKLIN "911" featuring TD Jakes	Gospo-Centric 70037	33.5	-22%
29	34	40	BRITNEY SPEARS	BRITNEY "I'm Not a Girl" leads	Jive 41776	33.5	-10%
36	38	41	ENYA	DAY WITHOUT RAIN "Only Time" a monstrous run	Reprise 47426	33.5	-7%
28	27	42	X-ECUTIONERS	BUILT FROM SCRATCH "It's Going" features Linkin Park	Loud/Col/CRG 8782	33.4	-21%
22	36	43	CHER	LIVING PROOF "Song For The Lonely" now	Warner Bros. 47619	32.4	-12%
32	39	44	OUTKAST	BIG BOI & DRE PRESENT "The Whole World" from hits collect		30.4	-13%
35	40	45	NO DOUBT	ROCK STEADY "Hella Good," big tour starting now	Interscope 493158	30.0	-14%
DEI	BUT	46	JOHN MAYER	ROOM FOR SQUARES "No Such Thing" hot at radio now	Aware/Col/CRG 85293	29.3	
_	26	47	INDIGO GIRLS	BECOME YOU "Moment Of Forgiveness" + major f	Epic 86401 ^{fanbase}	27.2	-36%
38	45	48	HOOBASTANK	HOOBASTANK "Crawling In the Dark," touring w/3	Island/IDJ 586435 11	25.8	-15%
-	46	49	CORRS	VH1 PRESENTS:CORRS LIVE With special guests Bono & Ron Woo	143/Lava/Atl/Atl G 83533	25.6	-13%
DEI	BUT	50	NORAH JONES	COME AWAY WITH ME Massive press and word of mouth	Blue Note 32088	25.6	

8 HITS March 29, 2002



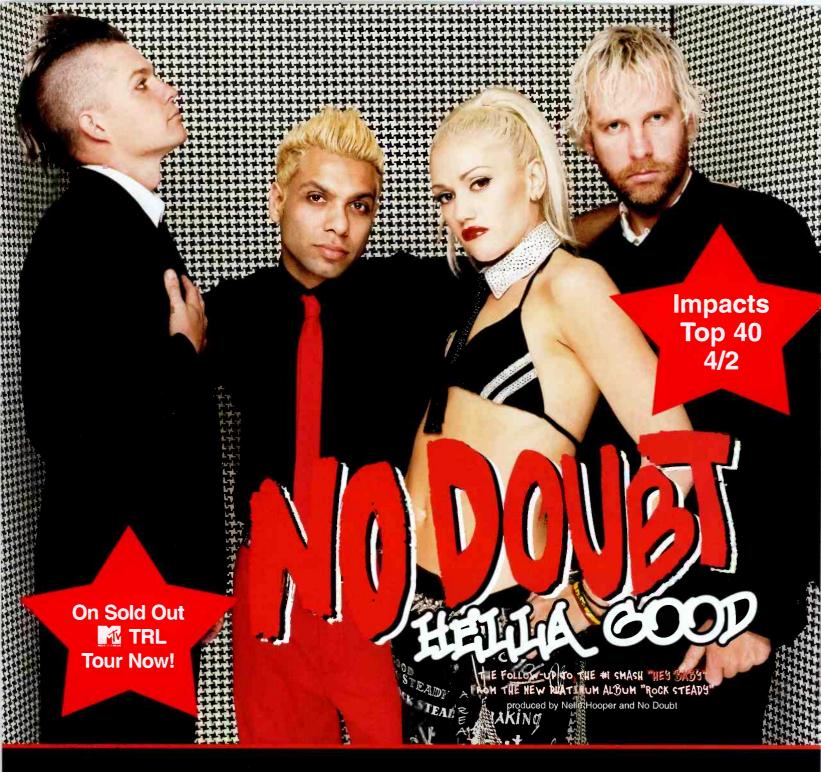
EARLY AIRPLAY AT:

KKRZ (100x/week), WIHT (20x), WPXY (28x), WKST (15x), WXSS (18x), KBKS (11x) and more!



MARIO "YELLOW MAN" WINANS FOR YELLOW CITY ENTERTAINMENT/THE HITMEN/BAD BOY ENTERTAINMENT, INC. EXECUTIVE PRODUCERS: JUSTIN, QUINCY & CHRISTIAN COMBS FOR BAD BOY ENTERTAINMENT, INC.

TO BE CONTINUED...



Already In Rotation @ Top 40:

KIIS-FM • WIOQ • WXKS • KZQZ • WKQI • KBKS • WKST • WBLI • KSLZ

KFMD • WKFS • KZHT • WDCG • KFMS • WKZL • KDND • KXXM • WWWQ

And many more!

Over 25 Stations and 412 Spins @ Modern Rock KROQ 30x • 99X 18x • 89X 37x WZZN 33x • KXRK 34x • KWOD 17x



Making The Video 4/1 TRL World Premiere 4/2



Artist Of The Month

Pass Over This Issue. We Suck Easter Eggs.

FRONT PAGE





MARCH 29, 2002

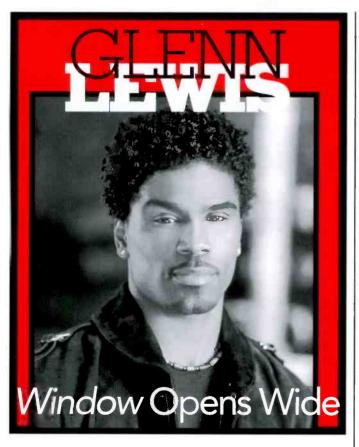
VOLUME 16

ISSUE 787

\$6.00

Jay-Z/R. Kelly, Glenn, Parrot Boy Bow Big and Norah's Magical, but It's All About...

NOW AGAIN!!!





ACTION

The adds this week at MTV are Britney Spears (Jive), Jay-Z/R. Kelly (Roc-A-Fella/Jive/IDJ) and Moby (V2). Shakira (Epic) receives a rotation increase and Moby is named Buzzworthy.com.

ake a group of current hit singles, compile and unleash them into a singles-driven marketplace and what do you get? Duh...try the #1 album in the country.

This week, it's UTV's turn to milk the *Now* cash cow, as *Vol.* 9 continues what's become a very profitable music-industry tradition. The latest compilation debuted at #1 on



Now Vol. 9

this week's Top 50, thanks to the one-stop-shopping appeal of hit singles from Shakira, Nelly Furtado, Incubus, Britney Spears and many others.

"The Now series continues to show itself as one of the great branding stories in the industry," said **Tower Records**' National Director of Sales **Robert Stapleton**, who still can't avoid being typecast as Edith. "It's simply an unstoppable franchise."

Making a solid #2 debut this week is Roc-A-Fella/Jive/IDJ's Jay-Z/R.Kelly project. "In spite of the bootlegs and rushed release, the Jay-Z/R.Kelly still debuted at #1 for us," said Tower's Stapleton, as he tried to keep Sally Struthers from gnawing on his arm.

Another noteworthy debut comes from Epic's Glenn Lewis, which bowed at an impressive #5. That feat marks the second consecutive week Epic has debuted a newcomer in the Top Five. (B2K—remember, stoner?)

This week's Top Five is rounded out by #3 Lost Highway's O Brother and #4 Warner Bros.' Linkin Park.

Amid all that, island-hopping boomer icon Jimmy Buffet further expands his multi-zillion-dollar empire with a #10 debut on his own Mailboat label.

And PLEASE check out the numbers for Blue Note's Norah Jones. This one is still in its embryonic stages, but it has all the earmarks of becoming one of those rare organic sales explosions.

"Norah Jones continues to smoke at Tower. It's been Top Five since its release," said Stapleton, whose sister Maureen was smoked in *Airport*. "She is one of the biggest stories of the year."

But let's talk again next week, when industry weasel eyes will be focused on first-week sales for Celine Dion's return.

ic of the Week



Deston & Destitute

Deston Songs principals Desmond
Child, Winston Simone and David
Simoné employ HITS' Roy Trakin (r) to
serve the vittles during a recent
soiree. Sadly, the sight of Trakin so
sickened the execs that they sold
their company to Warner/Chappell
for millions of dollars. That enabled
them to buy several Indonesian sweat
shops, where resentment toward
Western capitalism led a guerilla
movement to random acts of violence,
proving it would have been easier to
just snuff out Trakin in the first place.
Talk about your pig in a blanket...

太王

ACTION

The adds this week at **BET** are **Brandy** (Atl/Atl G), **Musiq** (Def Soul/IDJ), **Jill Scott** (Hidden Beach/Epic), **Mystikal** (Jive), **Various Artists** (Wolfpac), **Master P** (New No Limit/Universal), **Crimewave** (Crimewave Ent.) and **Heather B** (Sai Int'I).

WILD CARD

GOLDMIND/EEG

This songstress from the Missy/Timbaland camp is exploding with her first release, the infectiously erotic "Oops (Oh My)." It has been #1 at Crossover & Urban, explosive at BET & now is the #1 most-played video on MTV. Pop radio is joining the party as Dennis Reese & team finish what Richard Nash's hot squad started. Look for a giant sales debut on the album as the industry gladly welcomes this hot new star!!!

Columbia Makes More Room for Donnarumma

Tt's not some hot dance craze, but the name of Columbia Records Group's new Senior Vice President Sales & Retail Marketing.

Please welcome veteran label exec **Tom** "Blame It On the" **Donnarumma**. The promotion was announced by label Exec. VP **John** "Please Keep Off the" **Ingrassia**.

Donnarumma will remain the primary liaison between the label and the Sony Music Branch Distribution system via his 2-way. He will continue to develop and implement innovative retail campaigns for Columbia artists, as well as coordinate sales plans and programs at the branch and retail levels. He will oversee regional account advertising, coordinate national consumer advertising, direct the label's street teams and wear a sandwich board on Madison Avenue announcing the company's latest releases. He'll continue to take a major part in advancing the label's promotional activities, providing full support for the label's touring artists by making sure the backstage deli trays are stocked with plenty of olive loaf.

Said Ingrassia: "Tom is one of the most far-sighted, effective and dynamic sales executives in the music business today. His unflagging energy and enthusiasm have earned him the respect and admiration of his colleagues within the company, the retail community and the artists he works so hard for. And I just love to say his name... Mmmm, Tom."

Added Donnarumma: "It's a privilege to work on a team with the talent, creativity and resources to provide the highest visibility for our artists. And it's OK to be here, too."

Donnarumma began his

music industry career in 1977 as a store buyer for **Harmony Hut** in New Jersey. He was most recently Sr. VP Sales for Columbia Records.





Tweet & Ashanti Ready to Rumble

A pril 2 is shaping up as a battle of the new rap/ R&B divas, with two eagerly awaited debuts that will duel for the top spot on the album chart.

In this corner is Tweet, the latest protégé of Missy Elliott and Timbaland, whose Goldmind/Elektra debut, Southern Hummingbird, has already produced a Top 5 Crossover/ mix show hit in "Oops (Oh My)."

In the other corner is Ashanti, the first R&B/hip-hop vocalist on Irv Gotti's Murder Inc./IDJ label, who has already contributed to smashes like labelmate Ja Rule's "Always on Time" and J.Lo's "I'm Real." "Foolish," the first single from her self-titled debut, is already a Crossover/mix show hit.

Tweet is a twentysomething singer/songwriter/musician/producer who blends old-school soul with a hip-hop edge. Her first single, "Oops (Oh My)," deals with the onset of womanhood, from a physical and emotional perspective—in other words, self-gratification.

Said label Exec. VP/GM Greg Thompson: "We're hoping for a #1 debut and to be on the cover of HITS-what else is there? We're very excited. We think she's a career artist."

Elektra is pulling out all the stops to maximize the release of Southern Hummingbird:

- Tweet will perform "Oops (Oh My)" on Jay Leno April 3.
- She's hosting MTV's Full Body Search, where she'll perform the single with Elliott.
- Scheduled appearances on TRL (4/1) as well as **BET**'s 106 and Park and Spring Bling.
- A visit to Hot 97 N.Y. (4/1), where she'll guest on shows with Funkmaster Flex and DJ Clue.
- An in-store appearance at the Wiz in Paramus, NJ, on the day of release.
- A special online AOL listening party (3/22-3/29).
- Features in Vibe, Details, Rolling Stone, Teen People, Spin

and YM, with upcoming covers of Honey, Cosmo Girl and Trace.

The success of 21-year-old Ashanti Douglas' "Foolish," produced by Murder Inc.'s Gotti, led the label to move up the release date of her full-length bow, for which she wrote all the songs, save one co-written with Rule. The single is reminiscent of Notorious B.I.G.'s "One More Chance" remix with a melody that also recalls DeBarge's 1983 hit, "Stay With Me."

"When you hear 'Foolish,' you get it immediately," says Gotti. "She flips the hardcore songs and makes 'em sweet, so she appeals to both sexes."

Def Jam President Kevin Liles is equally enthusiastic: "She was a star three years ago, but her time has come. I feel we're about to make history again... We've already had a good run, and we're just getting started."

Ashanti welcomes comparisons to reigning hip-hop/soul queen Mary J. Blige: "I didn't want to sing only slow songs or be spittin' rhymes. Mary cleared the way, but now I'm following my own path."

- The video has been in rotation at both BET's 106 and Park and MTV's TRL.
- Spring tour with Ja Rule.
- Cover story in Teen People's upcoming music issue.
- Comprehensive online marketing campaign.
- Retail program features a perunit \$2 rebate the first two weeks (see ReRap on page 69)



Ashanti: Her debut LP Rule:



WHAT WEASELS ARE WEASELING ABOUT THIS WEE

- 1 **SERLETIC/LOTT:** New Virgin rulers have just enough time to sing "Hello Goodbye" as they oversee radical label restructuring.
- 2 **LEVY/MUNNS:** EMI's Dept. of Redundancies Dept. trims 1,800 staffers, 400 acts—and that's just "Phase One."
- 3 NOW 9: Singles comp series uses up its ninth life, with UTV hosting. It's much easier than Morpheus.
- 4 ASHANTI vs. TWEET: Crossover princesses go for chart knockout on 4/2. Will Greenwaldt and Thompson square off on Celebrity Death Match?
- 5 **GLENN LEWIS:** Epic's hotter than July, as Polly & Co. score second Top 10 bow in a row.
- 6 **NORAH JONES:** Blue Note strikes gold with red-hot newcomer, as reawakened upper-demo consumers find a new fave.
- 7 **KEVIN LILES:** Def Jam chief finesses Jay-Z/R. Kelly campaign, pulling most-bootlegged project up by its bootstraps. We hear R. Kelly was pissed.
- 8 AYEROFF/BERMAN: Label execs work their charm on California politicos with in-depth biz commentary. In fact, Jeff's still talking.
- 9 **STEPHEN HILL:** BET heavy shows his channel lures viewers, sells records, as his brainchild 106 and Park outdraws TRL, helps break B2K.
- 10 AZOFF/KAUFMAN: The onetime Frontline Boys reunite to take on the Backstreet Boys. One day, they may even speak to each other again.



The adds this week at VH1 are Moby (V2), Brandy (Atl/Atl G), Lisa Loeb (Geffen/Int), Maxwell (Col/CRG) and Rob Zombie (Geffen/Int).



The adds this week at MTV2 are Simple Plan (Lava/Atl G), Zero 7 (Palm), BRMC (Virgin), Raphael Saadig (Pookie/Universal) and 1 Giant Leap (Palm).

LENNY BEER & JON O'HARA

THE UNEXPECTE **NORAH JONES: EXPECT**

It's magic time—so pay attention.

HITS

In a year that has seen left-field music embraced by the public-witness the huge, continuing story surrounding O Brother-now comes another unexpectedly huge breakthrough: New York-born, Texas-bred Norah Jones, whose debut album is in only its fourth week of release, is quickly becoming a household name and a sales phenomenon-all with a head-scratchingly understated set of songs and virtually no airplay.

The situation may not be easy to explain or understand at this early stage, but it's impossible to deny.



The evidence that her genre-bending approach works is equally unexpected: In its first three weeks, Come Away sold some 44,000 copies, adding another 26k this week for a total of 70k-unheard-of numbers for a non-mainstream new artist. The record has proved unbelievably reactive, with sales driven by listening post and in-store play, a still-nascent Adult Post Modern and NPR radio story and, of course, Jones' live performances.

This isn't hype; it's real. And as the story of this smash grows with consumers, it is getting the attention of people from every corner of the business. This is the kind of record everyone waits for.

One measure of the album's reactivity: Austin's influential Waterloo Records has seen huge demand for Come Away following Jones' South by

"People are just getting burned out on overproduced pop. It's getting old. This is something fresh and interesting."

-Amazon's Ron Philips

Southwest appearances. The store moved about 800 copies of the record the week after, but even more impressive was that as of last Thursday, the store had sold 1,261

copies to date but had only logged 1,115 transactions in that time, meaning well over 100 customers bought more than one copy. People are turning each other on to this record.

Another measure: Come Away has been parked in the Top Five of Amazon.com's list of best-selling CDs since its release Feb. 26 (it's #4 this week) and has now sold over 7,000 copies. "Our marketshare on this is triple our average," says Amazon Buying Manager Ron Philips, who notes that Amazon recommended the album via e-mail to customers who had bought Diana Krall and Eva Cassidy. "We thought this was a record we could do something with," Philips says. "And because EMD/Blue Note gave us tools to work with, both in the developing artist price and co-op support, we decided to go to the mat with it." Retailers are turned on by this record.

Capitol Records President of Jazz and Classics Bruce Lundvall, who signed Jones to Blue Note as soon as he heard her, says Jones' non-traditional approach is a plus, even for a jazz label. "The rules changed a long time ago," he says. "In fact, I love that she's breaking out of the box." And so did



everyone else at the label, where support for signing Jones was, unexpectedly, unanimous. Label people get this record immediately.

"The word of mouth has been extraordinary," Lundvall says of Come Away's sales trend. To set up the album, Blue Note sent the demo EP First Sessions to radio and retail, to help get the buzz going. "I think we seeded the marketplace intelligently. The radio story is developing quickly now, but so much of it has been press and word of mouth."

Oh yeah-the press: Time, Ent. Weekly, USA Today, Rolling Stone ("10 Artists to Watch"), N.Y. Times, Interview, L.A. Times,

Newsweek, U.S. News & World Report, Elle, W, GQ, N.Y. Daily News, N.Y. .Post, Boston Globe, Washington Post. On television: Extra and Today (both named Jones a "most promising new artist of 2002"), The Tonight Show, The Late, Late Show. Tastemakers get this record immediately.

Jones, 22, grew up near Dallas, where she attended Booker T. Washington High School for the Performing Arts-as did Erykah Badu. The daughter of sitar legend Ravi Shankar (whom she has only known for the last four years) and an Oklahoma nurse, her early inflences included Billie Holiday, Willie Nelson and Joni Mitchell. She spent two years at the University of North Texas majoring in piano and voice before moving to New York and meeting Lundvall. Legendary producer Arif Mardin (Aretha Franklin, Dusty Springfield) oversaw Come Away's blissfully uncontrived sound.

While Jones' subtle stylistic blend has led some critics to labels such as "neo-torch" or even "new cabaret," the pigeonholes don't cover why she is connecting with people so quickly and so deeply. Several theories have arisen:

- Is it a post-9/11 psychological reaction that has caused people to seek out music that feels more genuine and real?
- Do Jones' delivery and lyrics cause her to speak to people as a muse, à la Vonda Shepard in Ally McBeal or Carole King's Tapestry?
- Is there a subliminal erotic message hidden in the lines of single "Don't Know Why"?

Perhaps a more reasonable theory is that an increasingly numerous upper-demo audience, alienated by consolidated, homogenized radio and newly awakened to "roots music" (see O Brother), is now more actively seeking its "roots" through the press and non-commercial radio. Notes

Lundvall, "It seems that this is a good time for Norah's record, because there's just been so much crap out there, really." Seconds Amazon's Philips: "People are

"It seems that this is a good time for Norah's record. because there's just been so much crap out there, really."

-Capitol's Bruce Lundvall

just getting burned out on overproduced pop. It's getting old. This is something fresh and interesting,"

Whatever the case, Blue Note has a winner on its hands. Having already played a series of dates opening for Willie Nelson, Jones is now on the road with John Mayer and is expanding her audience wherever she goes.

"This is not something that's happened before this quickly," Lundvall says. "I've seen it happen before when you have a hit single, but this is different. This is more like a hit artist. And more than that, a real hit artist."

FROM THE MULTIPLATINUM ARTIST

MASTER P

COMES THE FOLLOWUP TO THE HIT SINGLE "OOOHHHWEE"

"Real Love"

Watch for Hot New Video on



See Master P
on Mad TV
April 6th



FROM THE GOLD LP GAME FACE IN STORES NOW

#2 Most Added this week at urban and crossover:

KYLD KUBE WEDR KBMB **KXHT** WOUE XHTZ WIHM WPWX KVEG **WBLO** KATZ KRTT KHTE KIKI KDDB KSEO WBTT WHHH WOSL KHTN WWBZ KCAO KRLZ. KKUU KMRK

"Another HOT record from Master P, watch this one!"
—Steve Demann PD/WJHM

"Already requesting for us after 15 plays!"
—Lisa Karsting PD/Z90



© 2002 NO LIMIT RECORDS MANUFACTURED AND MARKETED BY UNIVERSAL RECORDS, A DIVISION OF UMG RECORDINGS, INC.

WWW.NOLIMITRECORDS.COM WWW.UNIVERSALRECORDS.COM

UNIVERSAL

Gerson's EMI Pub's Person

Jody "Maroni" Gerson has been upped to Executive Vice President U.S. for EMI Music Publishing by company Chairman/CEO Martin "We're An American" Bandier.

HITS

In this new capacity, Gerson will continue to develop, nurture and sign talent to EMI Music Publishing, run the West Coast operations of the company and run up a hefty tab at the Ivy. She will continue to be based in Los Angeles, replacing recently departed West Coast chief Steve Backer.

Gerson began her career as a song-plugger for Chappell Music, where she worked closely with R.E.M., Rod Stewart and Bernie Taupin, among others. She spent six years at the company before being hired away by Bandier to head up EMI Music Publishing's East Coast Creative Division, and immediately signed the group Nelson, who went on to sell 3 million albums.

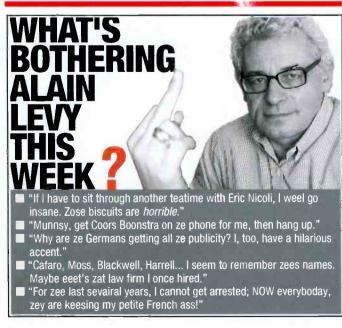
Commenting on the appointment, Bandier said: "In the many years we have worked together, Jody has consistently impressed me with her creative ability and business acumen, and I am proud

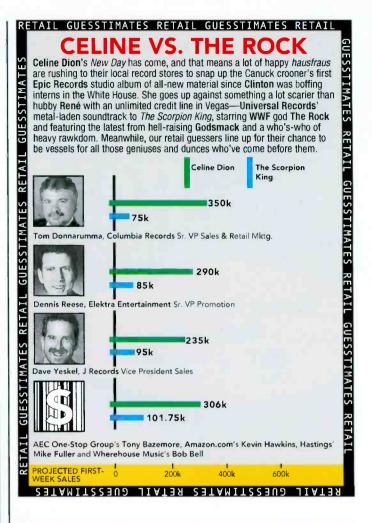
to promote her to a role which reflects her achievements. I know Jody will bring her unique insight, enthusiasm and experience to her new position. Even if she has no idea who the Ivy Three were."

Gerson moved to Los Angeles in 1991 and most recently held the position of Senior Vice President West Coast Creative at EMI Music Publishing. During her 12 years at the company, Gerson has signed and developed such artists as Enrique Iglesias, Alicia Keys, Dallas Austin, Jermaine Dupri, Arrested Development, Deborah Cox, Blackground Entertainment (Aalivah). T-Boz (TLC), and Luscious Jackson, among others.



Jody Gerson: Holds the Keys to EMI Music kingdom.



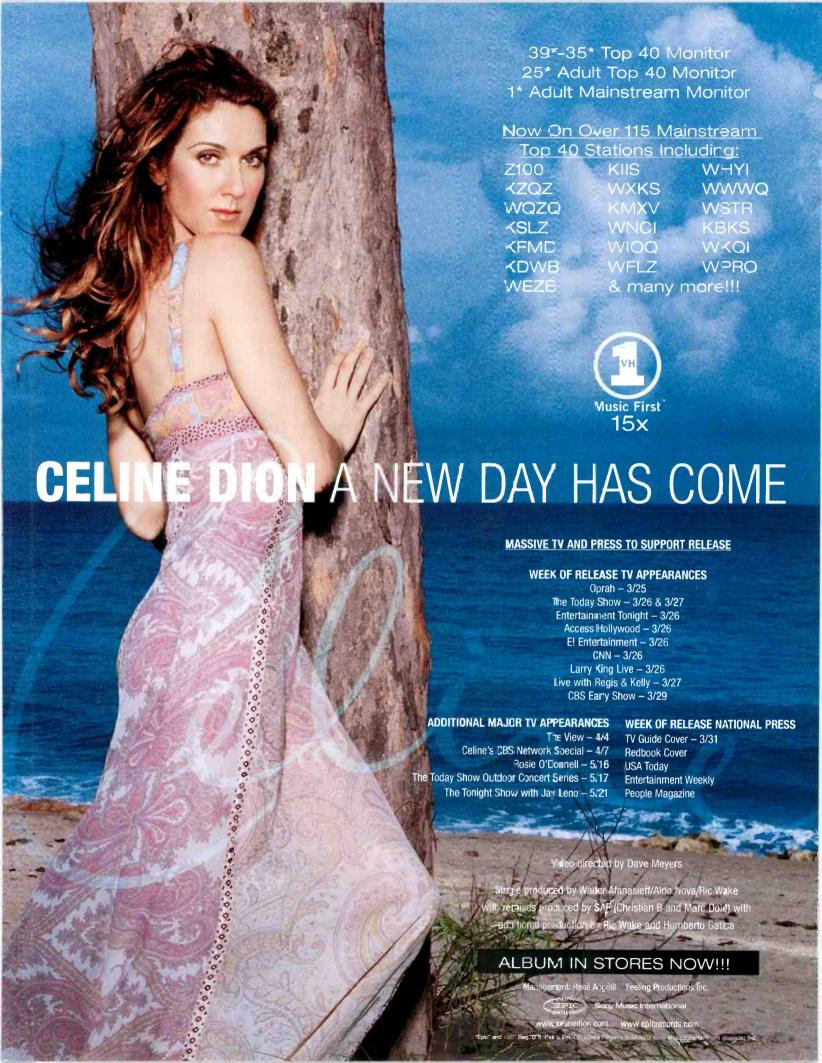


NOW THAT'S WHAT WE CALL A GOOD GUESS

A ROUNDUP OF FIRST-WEEK SALES PREDICTIONS (AS PRINTED IN ISSUE #787

Our first retail-guessing contest of the year—targeting UTV's Now Vol. 9 and Def Jam/IDJ's Jay-Z/R. Kelly collab—has yielded better-than-average results in terms of accuracy, apart from Arista's Jordan Katz, who was a combined 307,000 units high on his guesses. But hey, how can we possibly dis a guy for being wildly optimistic in this day and age? The prognostications of Universal/Motown's Val DeLong were close enough to earn her Near-Genius status most weeks. But the near direct hit scored by Epic's Hilary Shaev on Now 9 made the other guesses seem like airballs—bet she wishes Carlos Boozer had been as close on that put-back shot as she was. The collective guesses of our retailers' consensus—402k on Now, 283.75k on Jay-Z/R. Kelly—proved that, in this case, at least, six heads aren't necessarily better than one.







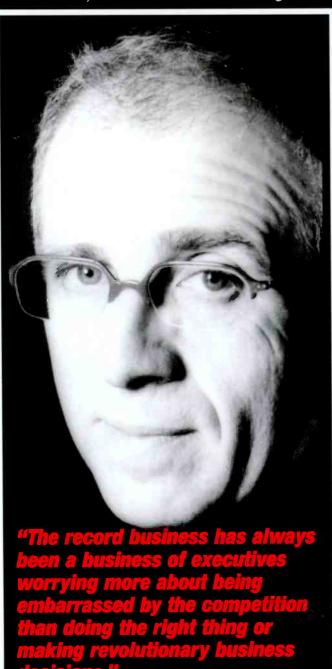




WHAT, HIM MELLOW?

He May Have Transformed Himself Into a Vocal Proponent for Artists' Rights, but Let's Face It, He's Still Irving

 \mathbf{H} e was a super manager in the '70s, the head of a major-label group in the '80s and a self-proclaimed entrepreneur in the '90s. Now **Irving Azoff** has gone back to his managerial roots—and this time around, he's taken on the rather unlikely role of "artist-rights advocate." That said, anyone surprised by the latest incamation of this always-controversial music-industry chameleon doesn't know Irving Azoff. David Adelson spoke with the 2002 model.



Why is Irving Azoff putting in so much time on behalf of the Recording Artists Coalition?

Because I suck at golf.

So your golf game is responsible for what some perceive as an assault on the labels?

First of all, that perception is wrong. The seven-year statute just happens to be the first issue to come up-and it's the one where the artists and record companies are at odds. On just about everything else, they're going to be on the same side. So, hopefully, the record companies will come to their senses sooner rather than later, and we can move on to more important things.

Future harmony notwithstanding, you and the RAC seem to be taking on the traditional music industry.

One reason I got out of the record business is because the old, traditional record model is dead. The reality is that the business has changed drastically, but the multinationals insist on hanging on to outdated business models that can't possibly survive. Change is unstoppable. The major labels are clinging to a past dictated by huge CD profits pre-Internet that primarily existed because they got away with grossly underpaying artists on a black-vinyl rate for CD. So there were all these CD profits, and the big boys swooped in and bought all the great, historic, artist-friendly, independent labels, i.e., A&M, Geffen, Interscope, Island, Chrysalis, etc., and then even Poly-Gram. The multinationals rationalized these purchases based on growing cash flows that don't exist anymore. They are busy trying to defend failed business plans. If we wiped out the entire business and started over today, it wouldn't look anything like it currently does.

At this stage of the RAC's activity in Sacramento, people are saying you are the one pulling the strings-and that all RAC moves go through you. Are you the master manipulator behind the RAC?

That's total bullshit. It's called a "coalition" for a reason. Anyone stupid enough to suggest anything else is probably stupid enough to pay for a HITS subscription. Don Henley, Jim Guerinot, John Branca, Jay Cooper, Simon Renshaw and many, many others have been very active, key players in everything the RAC does. They just keep me around for my ability to create harmony and tranquility. Do you have any intelligent questions to ask?

So specifically, why are you in favor of repealing the amendment to the seven-year statute as it pertains to recording artists?

The law, as it currently stands, doesn't work for artists, and it doesn't work for record companies. In the old days, when people signed seven-, eight- or even 10album deals, people were delivering one or two albums a year. The reality now is that by the time you experience life, write about it, record it, distribute it, market it and travel the world to promote it, it's at least a two-year cycle.

So let's say Henley is paid \$10 million for a five-album deal at Warner Bros. And at the end of seven years, he's only delivered three albums. Doesn't the record company have the right to collect damages?

First of all, Don wouldn't sign for anywhere near that low of a number. So don't insult him...or me. In reality, Don signed for three albums and Warner Bros. realized when they signed Don that he was also an Eagle. They specifically built into his deal the understanding they weren't going to get a flow of Don Henley albums if he was busy making Eagles albums as well.



What about the issue of tacking, where the labels can begin a seven-year term again when a deal is renegotiated?

I've been very vocal about this, and not everyone in our group—managers, lawyers, unions and artists—agrees with me. This law doesn't work because it currently doesn't allow tacking. I think the labels deserve tacking. Take an artist like Christina Aguilera, who was signed when she was 17 years old. She's now 21 and about to deliver her second record. Without tacking, why would a label give her a new deal, if they're only going to have her for one more record.

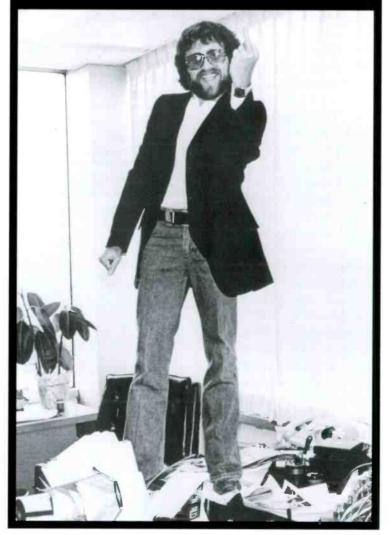
So you've encountered some resistance to your stance on tacking?

There are people on my side who don't want to give tacking. I believe tacking is fair to the artist and to the record companies. The damages go away. We give them tacking. It's a simple solution. It reflects what's fair in the business right now with the number of albums an artist can put out in seven years.

In 1987, as MCA Music Group Chairman, you reportedly sent a letter endorsing the amendment to the seven-year statute. Was there such a letter?

Yes. Again, it was a different time in the business, so if I supported it then. I certainly wouldn't now. Our position at MCA was not to do anything to try to get more of an upper hand against artists. That wasn't the culture of Lew Wasserman's company. In 1987, we were told by lawyers and the legal eagles at the RIAA that, without the amendment, if an artist left the label at the end of seven years without delivering records, an injunction could be obtained that prevented them from signing with another label. I was told that the 1987 amendment would prevent an artist from being enjoined. Yes, there could be a damage claim, but no, you could no longer enjoin an artist for leaving after seven years. I was also told-and this was Don Engel bullshit-that an artist would test it very quickly and abolish the damages issue. Frankly, no one believed that a label was entitled to damages,

Tronically, I don't really have a bio, so when people ask me for one, I send them a copy of Hit Men, since I don't really give a shit what they think, anyway."



and there would be a legal precedent established in a very short period of time that would wipe out any damages.

Are you telling me that, in 1987, Irving Azoff was bullshitted into supporting the amendment?

I was told, "This is the best you're going to get, and it's better for artists than the pre-1987 law." I believed it to be true then. What I could not have predicted is that, since 1987, the labels would collude among themselves—probably illegally—to not sign artists at the end of seven years. You've got to remember, I had just taken Boston from Walter Yetnikoff. Would I have signed the letter now? Not without it eliminating damages.

Why are people at the labels not being vocal about opposing the repeal of the seven-year statute amendment?

I really believe that everyone, from the heads of the labels on down, realizes we are right. That said, they work for conglomerates whose heads have not spent a minute in the business, and don't understand the business. I think the only support these people at the labels can give us is to not speak up too loudly. Many of my friends, who are senior executives at labels, agree with us 100%.

As I understand it, the RAC rails at the term "compromise" on the seven-year statute.

Not true at all. Ironically, when the labels didn't volunteer a compromise quickly and easily, it forced artists to organize themselves for the first time. Now they are organized and have a war chest of money. Once this issue is behind us—and I believe it will be—we will be able to deal with other areas of the business that need to be addressed...and we will end up agreeing on many issues. There are a lot more important things to do. The good news is that artists are finally organized.

(Continued on page 28)



A Complex Technology Issue? Let the Government Handle It!

THIS BYTES

HITS

■he political battle over government-mandated standards for building anti-copying technology into consumer hardware is heating up, with media companies (spearheaded by Disney) pressing politicos to support Sen. Ernest Hollings' (D-SC) Consumer Broadband and Digital Television Act (CBDTA). But the opposition is mobilizing as well-Digital Consumer, an advocacy group established by, among others, Excite co-founder Joe Kraus, has already faxed 10,000 letters opposing the measure. The reasoning behind the proposed legislation is that only physical safeguards against unauthorized copying in machines like mobile devices, new video players and whatever else comes along will motivate media companies to make content available online—and thus spur mass adoption of broadband and drive the long-delayed digital boom. But Kraus and company argue that CBDTA is only the latest attempt to short-circuit consumers' fair-use rights (like making personal copies) and maintain tight control over what can be done with entertainment content. "Copy protection doesn't stop piracy," Kraus argues. "In the early '80s, the software industry tried to use it to contain theft. It didn't stop piracy, but it did manage to piss off paying customers who suddenly couldn't do things like move the software off their old computers and onto their new ones. It totally backfired." Kraus believes that if media companies abandon this securityheavy approach to the digital marketplace, they can build a sustainable business there. "The average consumer doesn't want to act like a criminal," he insists. Hilary Rosen and the RIAA have been measured in their assessment of the proposed bill, emphasizing that a voluntary approach to securing content is preferable. But Rosen's grasp of the shifting politics of the situation is, as usual, infinitely more subtle than that of MPAA ruler Jack Valenti or Disney head Michael Eisner, whose cheerleading for CBDTA has earned them



the unsavory moniker "American Techniban" among Internet wags. This fight is the current issue in the "space"—any bets on how it will shake out? E-mail: Simon.Glickman@hits-

magazine.com...

Sen. Hollings: Protection racket?

DOT DOT DOT COM BROUGHT TO YOU BY



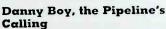
he Ninth Circuit Court of Appeals has upheld the modified preliminary injunction against Napster, which means-well, not a lot, since the swapco's infamous P2P system is already shut down, and if the service resurfaces at all (which is increasingly in question), it'll be as a nice, safe, "tethered" version. "The brand is dead," says one former Napster exec. The Court also reaffirmed Judge Patel's insistence that plaintiffs must provide proof of copyright ownership. Both the netco and the RIAA (on behalf of plaintiffs) claimed satisfaction. ... Dolby, as the administrator of patents it holds with AT&T, Fraunhofer and Sony, has announced the launch of an expanded licensing program for the MPEG-4 AAC codec, which you meta-geeks can read all about at aacaudio.com, and added Nokia to its coterie of co-licensors. If the government passes copy-protection legislation (see This Bytes), these guys will make bank... AOL is previewing a brilliant new Moby track, which kinda sounds like Joy Division in a disco, and has entered into a marketing agreement with Pepsi to send lucky winners to Britney Spears shows. Check out keyword: Pepsi Backstage... Sirius has pacted with the National Hockey League for a talk show, NHL Live, which promises to be so interactive that listeners' faces will be turned into a bloody pulp... BOOKMARKED: Steve Griffin, ContentGuard, Liquid Audio...

WEBMUGS



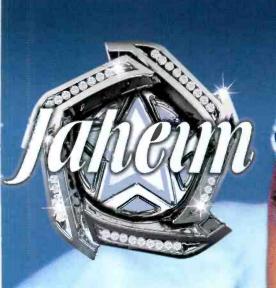
Cross-Promotion Roads

Superstarlet and teenpop franchise Britney Spears performs a musical infomercial about her new AOL-Pepsi promotion and the advent of Britney's Dance Beat for Gameboy, the singer's "interactive debut." And when you combine solitary boys with manual dexterity and Britney, the word "beat" occurs rather naturally. In a related story, Britney also sometimes comes out with these things called CDs.





'Those freakin' O Brother hillbillies are ridin' around in limousines, and we had to take the bloody subway," grouse members of the Chieftains after a performance at New York City's HMV 5th Avenue. But store manager Paddy King assured the band that the Internet would make everything better for Irish bands over the age of 60, and then everyone got totally blotto on Guinness.



Top Rank Airplay In These Markets:

WRKS WBLS **WZMK** WOWI WTJM WPHI WUSI. WBOT WVEE WHRK WENZ WGCI WCKX WROU WDTI WILB WEAS KKBT KKDA KMJJ KBXX **KMEL KBMB KDKS** KXUU KATZ **KMIO** KRWP **KMJM KDGS** WKKV WMR **KMJK** WIIC WHHH **KPRS** WAMO WGZB WPWX WDKX WTLZ WFLM WIZE WOBT WZFX WOOK WZHI WWZ WHQT WEDR KOKY KIPR WHXT WJMZ WIKS WIMH WITT WPEG WCHH WBA WWWZ WMGL WBHJ WPRW WFXA WCDX WPGC WKYS

The Question: What's Hot To My Listeners?"

The Answer:

Weeks @ Top 5 Mainstream Urban Callout Research

Weeks @ Top 2 Mainstream Urban (Female)

CONDUCTED BY CRITICAL MASS MEDIA

Billboard Chart

R&B Mainstream #10* to #9*

#15 to #15*

Top Crossover #18* to #16*

R&R Chart

Urban Mainstream - #10* to #7*

Urban AC - #17 to #13*

CHR/Rythmic - #33* to #30*

anything

From the Platinum debut Ghetto Love IN STORES NOW

Produced by Kaygee for D.M. Productions and Falonte Moore for Lonte Music / Management: 118th Street Management







Bramson Scores WMG STs

Danny Bramson "& Delilah" has been named to the newly created position of President Warner Music Group Soundtracks.

HITS

Bramson has overseen soundtracks for WB Records since 1996, most recently as the company's Exec. VP Soundtrack Development. He'll now oversee film music and soundtrack albums for all WMG labels, as well as oversee theatre popcorn sales.

WMG Chairman/CEO Roger Ames said: "We are delighted that in this new position, Danny will be able to apply his expertise and vision to soundtracks from all of our labels. And he swears he can get me an invite to next year's Vanity Fair Oscar party."

Bramson will report to Warner Strategic Marketing President Scott Pascucci, who said: "Danny's creative instincts have spawned some of the most successful and critically ac-

YOU ARE THE MAIN DUDE

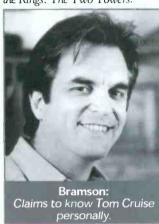
YOUR HIGHNESS

LONG LIVE THE MAD FROG!

claimed soundtracks of the last two decades. Just ask him."

Three of Bramson's four 2001 STs—A.I., Vanilla Sky and Lord of the Rings: The Fellowship of the Ring—received Oscar noms, with the latter winning for Best Score.

Bramson is currently working on the Maverick soundtrack to New Line Cinema's upcoming Austin Powers film and the Reprise ST to their The Lord of the Rings: The Two Towers.



A RUNDOWN OF EXECUTIVES ON THE MOVE









Briggs

Felling

Prescott

tt Schutzman

ary Briggs "A Doon" is named President of Vapor Records, the label founded by Neil Young and managers Elliot "Mr." Roberts and Frank "Lee My Dear, I Don't Give a Damn" Gironda. The 20-year WB vet, most recently VP Artist Development & Mktg., will focus Vapor's marketing, promotion and talent acquisition efforts as well as remember the good old days at WMG as told to Stan Cornyn... Cathy "The Man Who" Felling "To Earth" is appointed Executive Vice President Western Region for Ticketmaster by COO Tim "Knock on" Wood. Felling will oversee the day-to-day operations of Ticketmaster's western-region states while tacking a service charge on to each transaction... "Tiny" Tim Prescott is named Senior Vice President BMG Asia Pacific by BMG Chairman/CEO Rolf "Tough" Schmidt-Holtz. Prescott will oversee the day-to-day operational activities of the BMG Asia region, based in Sydney, where he will eat plenty of vegemite and drink Foster's Lager... Chip "Off the Old Block" Schutzman is declared VP Artist Relations for Multicast Technologies by CEO Marshall "McLuhan" Eubanks. The former House of Blues Digital Division Director of Programming will head up the company's

LiveCast Division and help front-line execs turn on their computers... Tiarra Mukherjee "Whiz" has been tapped as Director Urban Media for ArtistDirect Records by Sr. VP Media Relations & Publicity Heidi "Pre-Empted the Jets Game in 1968" Ellen Robinson. Mukheriee will implement media campaigns for the label's Urban roster and teach Ted Field how to go off the heezy... Darcell Lawrence "Of Arabia" is declared Director Joint Ventures/A&R for Def Jam/Def Soul Records by IDI GM Randy "He's No Sl" Acker. Lawrence will oversee A&R and production for Def Jam joint-venture labels and demonstrate how to roll a dynamite blunt... Warren "Peace" Gesin is upped to Associate Director of Crossover Promotion for Universal/Motown Records Group by Sr. VP Crossover Promotion Valerie DeLong "and Winding Road" and Sr. National Director Crossover Promotion Gary "Cind" Marella. The L.A.-based Gesin will manage the labels' crossover promotion activities and run the office NCAA pool ... Michael "Butterball" Turcotte is named Manager Media Partnership for the Entertainment Marketing Group by Director of Partnership Market-









Gesin



NAPOL-ALAIN GOES ON A GLOBAL OFFENSIVE

WHO WOULD HAVE SOUGHT ZAT I WOULD LEAD AN ARMY OF

TEABAGS, OF ALL SINGS! MON AMI, I AM SOMESING INDEED.

ing Kisha "My Tuchus" Waters.

Turcotte returns to the compa-

ny after a stint as a GQ model.







NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

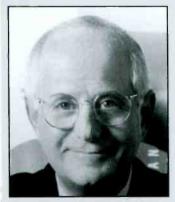
As the smoke clears following last week's restructuring at EMI, insiders are saying Alain Levy and David Munns are not finished in North America. That said, there's talk that the duo are in the hunt for a player or players for key posts. Who's on the short list and for what gigs? Meanwhile, Virgin watchers are currently watching promo domo Michael Plen, who's been playing without a contract. There's some speculation that the promo department will continue to be reworked before the label moves East. Other Levy/Munns news includes an 11th-hour push to keep Robbie Williams, whose last album sold 8 million worldwide but, remarkably, was never released in the U.S. Consumer press reports have Williams close to inking a \$30-50 million, five-album deal with Universal, which he believes can better help his career stateside... Meanwhile, EMI is among the places mentioned as the possible new home of the Dixie Chicks. Would any label indemnify the band against future damages owed Sony, which would surely sue both the band and the label that signed it? Insiders say any new deal would reflect manager Simon Renshaw's new "revenue sharing" model, as opposed to huge advances... Massive rumblings over the return of Charles Koppelman, who's reportedly packing hundreds of millions to buy music assets... Yes, it appears several major labels are negotiating some sort of compromise with Alfred Liggins and Radio One... Plenty of buzz over who Judy McGrath will tap to helm VH1, amid talk that it isn't former MTV exec Doug Herzog... Bruce Lundvall and Blue Note causing all sorts of heat with newcomer Norah Jones. This one looks like it's going... What are Michael Ovitz and Jeff Kwatinetz talking about now?... Besides causing quite a buzz by reuniting with former Frontline crony Howard Kaufman to manage the Backstreet Boys, Irving Azoff is joining with Tim Leiweke to purchase the beleaguered House Of Blues and bring it into Philip Anschutz's concert empire. Is HOB primary financier Chase Capital willing to accept far less than its initial \$350 million price tag? Is \$250 million in the ballpark? Meanwhile, insiders are saying Azoff might tag old comrade and current HOB player Jay Marciano to replace the newly hired Randy Phillips at entertainment Anschutz's company. Amid all that, Fred Rosen and team are also sniffing around HOB. Is Rosen packing the deepest pockets?...Rumor Mill: Larry

Jacobson, The Hives, Don Felder, Dave Ferguson, Sean

Combs, Johnny Barbis and

Larry Solters.

TEEING IT UP



CHARLES KOPPELMAN: Driving the green.

Jewe "break me"

The follow up to the hit single

"Standing Still"

from her platinum album

THIS WAY

Added at these Pop stations this week: KSLZ KFMD

> Already On: KIIS Y100 KZHT WSTR And many more...

Most Added at Hot & Modern again: WBMX WQAL KEZR

Already On:

KALC KYSR WVRV

KBEE WSSR KRSK

KQMB WTMX KFMB K101

WSNE WKZN KLLC And many more...



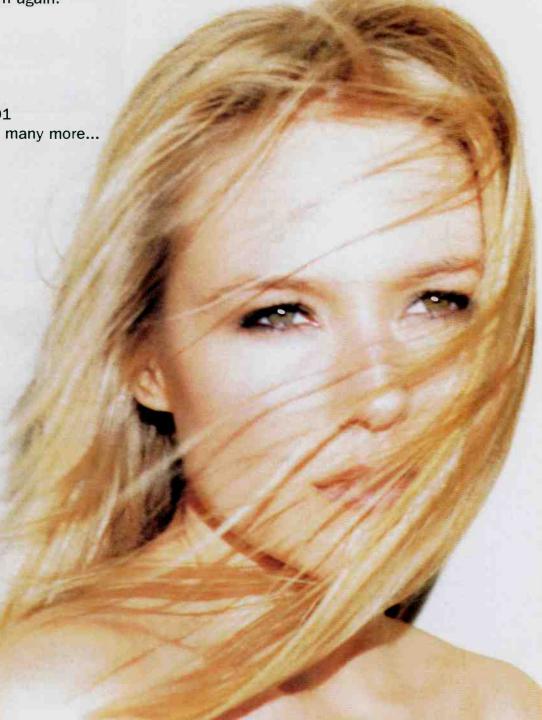
Artist Of The Month

PRODUCED BY: DANN HUFF & JEWEL KILCHER

EXECUTIVE PRODUCERS: LENEDRA CARROLL & RON SHAPIRO

MANAGEMENT: MANI ARTIST MANAGEMENT

WWW,JEWELJK.COM WWW.ATLANTIC-RECORDS.COM





THE ATLANTIC GROUP
©2002 ATLANTIC RECORDING GROUP.
AN AOL TIME WARNER COMPANY



Moved By Van

Van Arno:

Thanks for my new picture! The "kinder, gentler" me!

All the best, Hilary Rosen RIAA Washington, DC

HITS replies: We're glad you like the caricature, Hilary. Now you know how we feel after being cartoons all these years.

Steve Hurls

Hey David:

I got the new issue in the mail with not one but two fascinating Steve Hurley-penned articles in it. I think Roy has the wrong address for me, though. The mailman figured it out. Hopefully, the payment office has my correct address.

Steve Hurley L.A., CA

HITS replies: Thanks for the heads-up, Steve, but all writers' checks are sent to Trakin first so he can take his 15% kickback. Thanks for your understanding.

Yon Not Gone

Hey Roy:

I hope you are well. I was reading the Henley letter. Jees, does he have time on his hands. Anyway, I hope everything is going well for you. I hope we can catch up soon. I don't think in my 13 years in the biz I have ever gone this long without speaking with you.

Yon Elvira L.A., CA

HITS replies: Trakin says it's great to hear from you, and has sent word through his people that it's been 13 years since he last spoke to his wife, so don't get your hopes up too high.

Next of Kin

Dear Friends:

7 Wishes is the record I've always wanted to make, and I'm grateful that you are able to share it with me. Making any album is a long and sometimes difficult process, from the moment a melody pops into your head to the day when you have that CD master in your hot little hands.

When I was young, my grandfather taught me how to carefully handle records so as not to get fingerprints on the vinyl. Dropping the needle was an art, which I practiced with extreme care. Many of those records that stayed in a glass case in my grandparents' living room bore the Vanguard Records insignia.

Today, I am poroud to have Vanguard release 7 Wishes. I hope it will find a home amongst the treasures in your glass case.

Shana Morrison Vanguard Records Santa Monica, CA

HITS replies: No problem, Shana. We're sure your father, Bob Dylan, is bursting with pride.

JPEG O' My Heart

Here are colored slides for the Jam & Lewis story. I also e-mailed you B&W JPEGS. Let me know if you need anything else.

Kiwan Anderson Susan Blond Inc.

HITS replies: Thanks, Kiwan. That thrills us almost as much as this shot of Judas Priest in their prime. Anyone out there have Rob Halford's home number?



ube The Early Show Fri. 4/5 - Celine Dion (Part II) The Today Show Wed. 4/3 - Loretta Lynn Regis & Kelly Mon. 4/1 - Vanessa Carlton • Tue. 4/2 - Ashanti • Wed. 4/3 - Lil' Bow Wow Thur. 4/4 - Loretta Lynn • Fri. 4/5 - Patti Smith Rosie O'Donnell Fri. 4/5 - Glenn Lewis Jav Leno Mon. 4/1 - Nappy Roots • Tue. 4/2 - Five For Fighting • Wed. 4/3 - Tweet Thur, 4/4 - Alanis Morissette • Fri. 4/5 - Goo Goo Dolls David Letterman Mon. 4/1 - Herbie Hancock w/band Tue. 4/2 - "Oklahoma" (Broadway) • Wed. 4/3 - Patti Smith Conan O'Brien Mon. 4/1 - Shannon McNally Craig Kilborn Mon. 4/1 - Phantom Planet • Wed. 4/3 - Default

Thur. 4/4 - John Mayer

The Source: All Access

Sat. 4/6 - Wu Tang Clan, Brandy, Warren G

Saturday Night Live

Sat. 4/6 - Jimmy Eat World

Last Call with Carson Daly

Mon. 4/1 - Face To Face • Tue. 4/2 - Petey Pablo Thur. 4/4 - Ice-T, Default

Mon. 4/1 - Tweet • Tue. 4/2 - TRL: Ja Rule & Ashanti • Thur. 4/4 - TRL: Lil' Bow Wow Fri. 4/5 - Nelly Furtado • Fri. 4/6 - The Hook Up: Ja Rule & Ashanti

VH1

Sat. 4/6 - Sheryl Crow & Friends Sun. 4/7 - Behind The Music: Garbage, Ultimate Albums: Bon Jovi

Hey Babe, It's T.V. — Some Of These Wacky Folks May Get Bumped

NICKEL

TOO BAD

#2 MOST ADDED!!

Over 400 Pop Spins already! Callout America Debut #7 Overall!!

On Over 80 Pop Stations!

KHKS/Dallas KRBE/Houston WKZL/Greensboro WMEG/San Juan

KDWB/Minneapolis KUDD/Salt Lake City WPRO/Providence WNOU/Indianapolis

WSTR/Atlanta KMXV/Kansas City WDCG/Raleigh **WAKS/Cleveland**

KKRZ/Portland KFMD/Denver WQZQ/Nashville KDND/Sacramento

WXSS/Milwaukee WKFS/Cincinnati WNCI/Columbus **And Many More!**

ALBUM 4X PLATINUM!!

Headlining MTV Campus Invasion tour in April!!

Produced by Rick Parashar and Nickelback Mixed by Randy Staub Management: Bryan Coleman for Union Entertainment Group www.nickelback.com









ww.roadrunnerrecords.com © 2001 Roadrunner Records, Inc. ROADRUNNER

(Continued from page 19)

So do you support a compromise on the issue of the seven-year statute?

Look, nobody on our side said we opposed a compromise. We just said we weren't going to become tools of the RIAA and lie to the legislators in Sacramento by saying there were ongoing discussions of a settlement—when in fact there aren't. For representatives of the other side to say, "Oh, there are conversations going on," is bullshit. I've been told that two or three of the label groups would like to get this settled quickly and easily, but one or two have said, "No compromise." I've yet to see anyone from the label side offer to sit down and offer anything concrete.

So who from the RIAA will finally come up with something substantive?

The RIAA is not Hilary [Rosen] and her staff. It's Hilary, her staff and the heads of the five conglomerates. I doubt whether Hilary with good intentions or David Altschul with good intentions, or for that matter, Roger Ames with good intentions, could get anything done. It won't be until Roger's, Doug Morris' and Tommy Mottola's bosses are aboard on all this.

Some people believe Zach Horowitz is steering the ship.

Well, Zach appears to be the guy at Vivendi they've assigned this to. And Vivendi happens to be the biggest record company in the world. So he's certainly driving the biggest ship.

What do you think his position is?

I believe Zach's views are less liberal on this issue than anyone else I've spoken to on the record-company side. That not withstanding, Zach gets a bad rap for being a really a hard, cold, tough guy. I know Zach for being this big, lovable kind of guy. It just so happens that his opinions on this are like he's the most Republican member of the Supreme Court.

Did you hire Zach at MCA?

I hired Myron Roth. Myron brought Zach in. I tried to ruin Zach's reputation for years, but somehow he survived.

On the issue of accounting—are the labels systematically and fraudulently ripping off their artists?

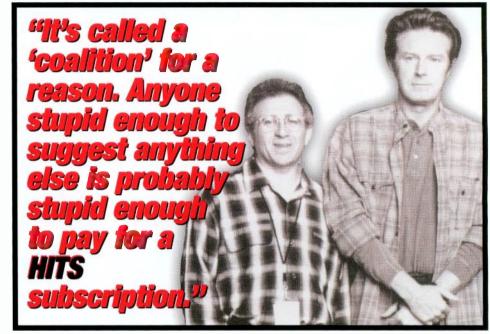
All I know is that I read in the *L.A. Times* some auditor said he did 3,000 audits and in 2,998 of them, the artist was underpaid. You draw your own conclusion.

So straight out, Irving, is your conscience clean about your time as the head of a label when it comes to accounting practices and the treatment of artists?

No. That's one of the reasons I left. Look back at what I said when I left. I said, "I'm leaving with the #1, 2 and 3 records in the country, but I've become a traffic cop for lawyers and accountants." If you read between the lines, what does that mean? Did I come out and say, "I don't like the way we do business"? No. Look, there are business traditions. There was no way that one guy, whether it was me at MCA then, or Zach Horowitz at Vivendi now—even if he wanted to—could change

time-honored accounting traditions in the record business. The record business has always been a business of executives worrying more about being embarrassed by the competition than doing the right thing or making revolutionary business decisions.

Joe Walsh breaking hotel rooms. That was the story. In reality, the story was inspired by the fact that she once did a kill piece on Ethan Penner, my buddy from Nomura Real Estate, and was desperately worried that Ethan and I were going to do some Wall



Let's play the name game.

You're so fucking predictable.

Jeff Kwatinetz.

Reminds me of me in the early days—driven to conquer a bunch of different areas in the business. I applaud him for it. He has incredible energy and he's been on a great roll. And when he opens his mouth, he says what he wants to say.

John Branca.

What I admire most about him is that he quietly sits and surveys the situation until he figures it out. John's a man of few words, but the words are always right-on.

Allen Grubman.

The greatest dealmaker the record business has ever seen. And I've yet to see any evidence the man can read or write.

Bob Morgado.

The man who ruined the best record company in the music business. What I look forward to most during my Spring trips to Maui with Terry Semel is the chance of running into that asshole, so I can punch him.

Why did everyone make such a big stink about the recent *New York Times* article?

First of all, [the writer] Laura Holston is a hack. She got me on the phone by telling me she was doing an article on Tim Leweike. Then, halfway through the conversation, she said, "By the way, this article is not about Tim, it's about you." I then hung up. She basically got out a copy of *Hit Men*, which we all know is a work of fiction, and took a 20-year-old picture and ran a bunch of quotes that I made about

Street deal that she wasn't going to have the scoop on. Most of what was in there was bullshit.

Speaking of *Hit Men*, have you ever forgiven Fredric Dannen?

Forgiven Fredric Dannen? It's not about forgiving him. I basically felt that *Hit Men* was a work of fiction and, if one could read it as a work of fiction, it was fine. But unfortunately, a lot of people thought that it was an accurate portrayal of what went on, which it wasn't. Ironically, I don't really have a bio, so when people ask me for one, I send them a copy of *Hit Men*, since I don't really give a shit what they think, anyway.

OK, so what was the real Sal Pisello story?

Here it is: I walked into the Palm Restaurant one day and that hoodlum Gigi—who now probably owns the place—introduces me to Sal Pisello sitting on a stool at the end of the bar. I couldn't get by him. The guy tells me he has some tapes or something. I tell him to send them to Myron Roth. The next thing I know, Zach Horowitz has pissed off Pisello, the government and every Communist in the world, and we were embroiled in God knows what. That's the story and I'm sticking by it.

Why don't you retire? You have more money than God.

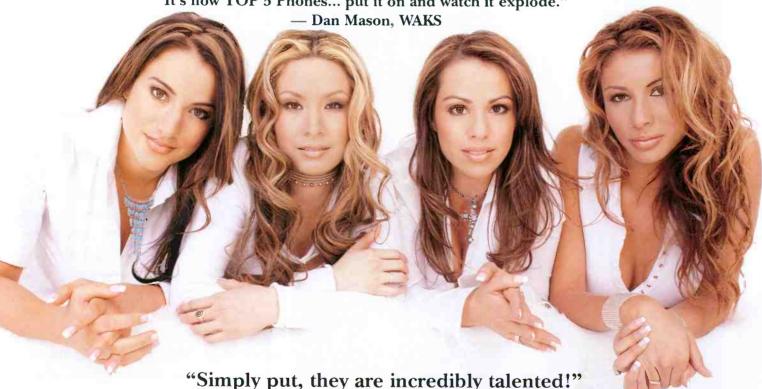
No, David Geffen has more money than God, and he's not married to Shelli. Look, I'm enjoying this stint as a music manager. These are tumultuous times, and I have a chance to define what a management company can be in a consolidated business. I think I'm really making a difference in the careers of a lot of artists, and that's enough to keep me doing this for at least another five to 10 years.



The first single from their debut album "For All Time"

"Every time we play this song, we get a ton of curiosity calls and e-mails from all demos...

It's now TOP 5 Phones... put it on and watch it explode."



"Simply put, they are incredibly talented!"

— Diana Laird, KHTS (21x)

Over 70 Stations Already & Added This Week At:
KGGI KKDM WKSZ WABB WLAN And many more!
Also reacting at: WIOG WJJS (Top 5 phones)
WXKS WQZQ WEZB KKXX KJYO KKSS WIXX

And many more!

Produced and Arranged by Steve Morales / Mixed by Jon Gass Album Executive Producers: Michael Ostin and Ron Handler A&R. Ron Handler

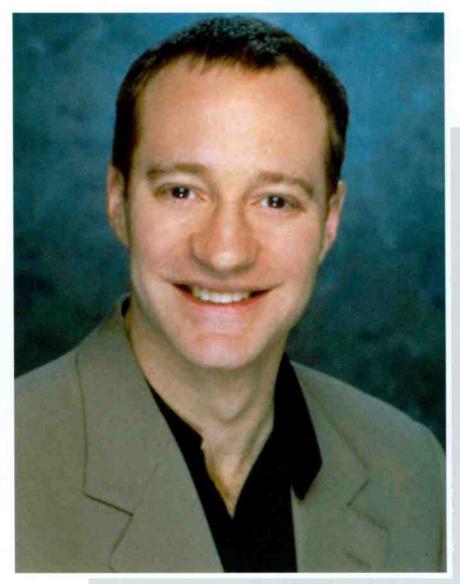
Management: Suzanne de Passe and Irene Dreayer for de Passe Management

www.solunagirls.com



Making#Graden

An exclusive HITS dialogue with MTV/MTV2/MTV.com President of Entertainment **Brian Graden by Bruce Britt**



Brian Graden routinely sought refuge from the local trinity of "farming, football and weather." More often than not, he found the inspiration he craved in music and television. "If not for a handful of friends that played music, I would not have a perception that there was an outside world," he said. "Television served the same purpose. Those two influences provided all the visual imagery I needed to do something else with my life."

Nearly two decades after leaving Illinois, Graden has triumphantly merged his passions for music and television. As President of Entertainment for MTV, MTV2 and MTV.com, Graden has helped put the "M" back into MTV after critics had chided the network for its increasing reliance on non-music related programming. Graden's solution was to merge music into MTV's pioneering reality TV shows. The result has been MTV series like Becoming, Cribs, Making the Video and Diary-behind-the-scenes shows that cleverly blur the distinction between old-fashioned music programming and newfangled TV verité. Combined with time-tested faves like The Real World and Road Rules—to say nothing of the music video/live performance showcase Total Request Live-Graden and his crack team of co-execs have effectively silenced the critics. His latest offering, the highly

praised *The Osbournes*, starring **Ozzy** as a terminally befuddled, swear-spewing rock patriarch, scored the highest-rated new series premiere in the channel's history and continues to grow. With the successful launch of MTV2 and MTV.com, MTV Network's continued dominance of global music and youth culture seems assured.

The son of an agribusiness consultant, Graden holds an MBA from Harvard Business School. He gained valuable insight into the tastes of America's youth through his work as programming head of **Foxlab**, Fox's home for new and experimental projects. He was also Executive Producer of **Comedy Central**'s hit animated series, *South Park*. Graden joined MTV in 1997 as Executive Vice President Programming and was promoted in 2000 to President Programming for MTV & MTV2. He also owned his own company, which produced several shows, including the *Dating Game*, for national syndication. With all that on his plate, it's a miracle he had any time at all for HITS' own candidate for an upcoming *Blind Date* episode—about stalkers—**Bruce Britt** "Ish Invasion."

30 HITS March 29, 2002

You've been at MTV nearly five years, and seen some explosive growth.

We've had five years of quarter-to-quarter gains among 12-to-24s. That's pretty astounding given that many television channels are facing decreasing ratings due to fragmentation. But I care less about ratings and more about making sure our relationship with the audience gets deeper and deeper.

What accomplishments are you proudest of to date?

Starting back in 1998 with Total Request Live. which has obviously been a flagship show for us. I'm probably most proud of the formats that allow us to celebrate music, but in new formatted ways, like Making the Video, Fanatic or Becomingly mattered. Today, there are 400 channels and at least 100 that matter. The web is obviously a potent media force now, and there's just an infinitely greater range of choices for our audience. So the notion of "360" stems from the fact that MTV would like to be everywhere our audience is. To that extent, we started MTV2 for when they're in the mood for music videos or checking out new, emerging music artists. We started a Digital Suite of channels, which includes MTVJams, MTVHits and MTV Espanol for the surfers. Our website is thriving.

Can you offer a rough profile of the MTV viewer?

We target 18-24, and we get an audience that is 12-34. So it's pretty widely dispersed. Our audience has gotten slightly older in the last couple of years as, I think, some of the younger, post-Backstreet

million homes. It was in 10 million homes just over a year ago, so we've had a year of spectacular growth, both creatively and from a distribution point of view. MTV2 is a very dominant force and is absolutely the favorite part of my job, because you can indulge a very wide range of music sensibilities. And for somebody who tends to listen more to Ang-

What are the most current MTV viewership stats?

MTV is in 83 million homes. MTV2 just topped 40

ie Stone than some mainstream pop bands, MTV2 has just been a godsend because we can do an Angie Stone weekend and it's cool.

What's traffic like at MTV.com?

We actually re-launched the site in a rather major way last August with a very elegant new operating system, and traffic has increased more than 100% in two years. January and February alone are up probably about 50-60% over last year, and that's directly due to the fact that on MTV and MTV2, we're talking very constantly about what additional experiences you can have on the web. In addition, "360" allows us to partner with the labels on new and interesting ways to integrate their artists on MTV. MTV2 and MTV.com. So MTV.com is pretty much on equal par now with the other platforms in terms of how we think about its relevance.

"Music and music video have to remain a steady part of the diet of both [MTV and MTV2]."

shows with music at their core, but another way to come to the experience. Cribs is obviously a giant hit for us right now. It's the simplest idea in the world, and everybody's watching. Obviously, The Tom Green Show, Jackass-we introduced some of that kind of television. Most recently, The Osbournes. I'm really proud of that, because it doesn't look like anything else anyone's ever done on television.

In the mid-'90s, many consumers complained MTV had lost its musical edge. Do you feel you've answered those critics?

In '98, we set out to redefine music television in a variety of ways. This would include performance series, artist appearances on Fanatic, TRL... those kind of things. So the labels could acknowledge and benefit from MTV in a variety of ways that extended beyond music video play. That said, if you look at video play, we've managed to keep that pretty constant and grow the ratings, which is something I'm proud of. Add to that MTV2 and MTV.com, and there's always music available anytime under the MTV brand umbrella.

Was MTV2 designed to relieve MTV of its music video burden?

The way we feel about it is that music and music video have to remain a steady part of the diet of both channels. So yes, it's great that we're playing pure music and music video on MTV2, but for those people that have their primary relationship with MTV, music still needs to be a dominant part of it. If you look at last year, video play stayed constant on MTV. In fact, it even went up, despite the ascension of MTV2.

MTV recently announced its synergistic media initiative "360."

It's recognition of the fact that our audience has infinitely more options now. Even 10 years ago, television was still the dominant form of media, and there were probably 20 viable competitors that real-

Boys teenagers went back to whatever they were doing before. For MTV proper, we really see the channel and the brand as the cultural touchstone for an entire generation, which is one way of saying



SISTERS ARE DOING IT FOR THEMSELVES: MTV/MTV2/MTV.com President of Entertainment Brian Graden finds himself backstage at L.A.'s House of Blues for MTV2's Sisters for Hip-Hop and Soul, where he engages in an mpromptu round of limbo. Pictured just after the Jaegermeister ran out are (I-r) MTV2 GM David Cohn, India, Arie, Mystic, MTV Tours & Event Music Marketing Mgr. Nolan Baynes, DJ Jazzy Joyce, MC Lyte and Graden.

that we want everybody to watch MTV who loves music and is exploring life as a 19-year-old. It's probably true that MTV2 has an audience that is somewhat more eclectic and adventurous. They tend to be the trendsetters; that's why it's a particularly good place to break music. The skew on both channels, male and female, is surprisingly equal. There are different times when the perception is "MTV is more male, or female." But as a statistical fact, it's right around 50-50. It never varies more than 55-45. Our biggest growth over the last threequarters is with people over 25-to-34, and I'm talking double-digit growth. Our 18-24 continues to grow and our teens have remained consistent.

Are the labels starting to recognize the potential of MTV2 as a place to break bands?

Absolutely, the list is endless-from Coldplay to India.Arie, Mudvayne, Pete Yorn, White Stripes. Linkin Park, It's done wonders for our relationship with the labels. There's not a label now that doesn't come to us and say, "OK, here's what we're thinking about the '360' treatment." We very much work with the labels in customizing promotions to the individual artist.

Give us an example.

Take the Gorillaz. We started on MTV2 with pretty heavy rotation and a full retail campaign attached. As that went wider, we made the group "Buzzworthy" on MTV and featured it under an MTV2 "Artist To Watch" banner. That culminated in a VMA nomination and an MTV2 Award, which was a pretty big deal. And on MTV.com, the reason I picked this example, is that we had these great Gorillaz screen-savers because the animated characters lent themselves so well. We timed each piece to maximize where the label was going in terms of sales. At year's end, the Gorillaz was certainly a factor musically and commercially. We were behind India. Arie pretty early on MTV2 in a variety of ways. Thanks to the Grammy nominations, her curve will be extended, but it all started as part of "360".

How has MTV tried to overcome the sluggish economy in advertising?

2001 was challenging, but we still managed to experience single-digit growth and ended the year at the very highest end of cable. Thanks to the strength of the brand, our ratings continue to grow.

Do you see any viable musical trends on the horizon? It's really an interesting time, because the massive pop movement seems to have waned. It's not over-NSYNC is still extremely popular with our young music fans and can drop by anytime. But our sense is that it's a time of transition. Just this last month, we premiered a variety of music-genre shows, so that to some extent we can have a presence wherever the next trend might happen. There's a lot of talk about rock, and there's certainly a lot more rock bands in the Top 20 now than I've seen since I've been at MTV. The whole neo-soul thing, which is my personal favorite, is definitely on the ascent. So we've introduced a soul show as well as an extreme rock show, because we see a bit of movement there as well. We've also introduced a new hip-hop show in a very high-profile, 7 p.m. time slot, because for the fourth or fifth time, hip-hop is experiencing a rebirth.

MTV has clearly been reflecting its viewers and their tastes with series like *TRL*, *Becoming* and *Control Freak*.

That's been a conscious thing. In '98, we looked at the changing demographics of our audience, and one of the things we found was that they grew up with computers. Thanks to the web, they want to get as close to everything as humanly possible. So we acknowledged that and said, this channel is about you, it's for you and, to a great degree, it's programmed by you because you tell us what you want.

"I've got an MBA, but it's definitely secondary to my gut instinct."

What's going with your "Made for TV Movies" division?

We tend to look for movies that would resonate with our audience; obviously, that's our expertise. It's much less about the ratings. For example, we did *Carmen: the Hip Hopera* last year, and that was a great experiment for us because no one had ever really done a hip-hop musical before. That would have been a difficult film to release theatrically, but for our channel, it was perfect. We did *The Matthew Shepard Story* last year, which was important for reasons of diversity and tolerance...things that we stand for at MTV. Our movies reinforce the brand value on many levels—pro-socially, creatively, musically, etc...

How do you gauge MTV's influence on its audience?

We do focus groups, but just because someone tells you they like "Yellow," it doesn't mean you can walk out and write "Yellow." All creativity is born of personal expression and inspiration, so the guy from Coldplay sits down to write a song, it's not because he followed a focus group. It's because that song and those emotions are from him and in him. Research never proxies for art and gut. I'd like to say it's more scientific than that, but when you hear great music you know it. It's that simple. I've got an MBA, but it's definitely secondary to my gut instinct.

As overseer of MTV, MTV2 and MTV.com, do you feel stretched thin sometimes? What's interesting about our channels is, unlike other networks, we burn content very, very fast. That's because, if you're 19, you're completely obsessed with what's new. It's not typical for us to program a show that lasts for 10 years (with



IT'S A FAMILY AFFAIR: MTV/MTV2/MTV.com President of Entertainment Brian Graden brushes up on his Anglo-Saxon epithets with the stars of the channel's newest hit series, *The Osbourne*, who just discovered they're making slightly over \$12 an hour for their time. Pictured just before they sent Graden out to walk the dog are (I-r) Jack Osbourne, Graden, Sharon Osbourne, Kelly Osbourne and Ozzy.

Real World being the exception). This last year has been creatively liberating for myself and for everyone who works at MTV. Suddenly, we have two new platforms for content in addition to MTV, so that's been fun. Now, no matter what idea you have creatively in support of an artist or in general—however fringe—one or more of those platforms can probably support it really well.

Who are your key co-executives?

Many people have been with me for the past five years at MTV and that's one of the things that makes me proud. Dave Sirulnick runs new production on the East Coast, and he's amazing. Senior VP of Production Bob Kusbit has overseen production for over five years working with Dave. Tom Calderone is Senior VP of Music, and he's been with us now for four years. He's done amazing things in terms of advancing our relationship with the labels, especially with respect to "360." In L.A., John Miller and Lois Curren oversee a lot of the series development. John has had the pleasure of overseeing *Jackass* and *Tom Green*. Lois has done amazing things with music formats like *Making the Video, Becoming* and *The Osbournes*. Maggie Malina oversees the made-for-TV movies here on the West Coast. Marian Davis is Vice President of MTV animation and I work closely with her. Finally, Paul Benedettis in New York oversees all of the scheduling and ties it together in some sort of whole. Those have really been my key champions.

WHEELS & DEALS

BY RODEL DELFIN

AIN'T THEM SWEDES GOT FUNNY ACCENTS? One punk band from Sweden is currently commanding the attention of several enterprising weasels bent on grabbing their piece of the current garage-punk flava, even if it means throwing down big \$\$ for one album. Said punks The Hives are embroiled in an unfolding legal drama in which Warner Bros. is rumored to have purchased the rights to the band's next U.S. release on Epitaph/Burning Heart by cut-

The Hives



Makin' weasels itch all over.

ting a deal directly with Epitaph kingpin Brett Gurewitz and label legal whiz Doug Mark. While WB made an aggressive move with the rumored purchase, other majors are still courting the band. Will the Bunny have the upper hand in the Hives' eventual signing? On the other hand, the Swedes—whose track "Hate to Say I Told You So" earned a KROQ add this weekhave reportedly hired a highprofile L.A. barrister to handle the onslaught. Will weasels rack up more frequent-flier miles on trips to Sweden in the coming weeks? And with this kind of heat, will the buzz increase for other Swede acts, such as the Soundtrack of Our Lives, Sissy Prozac or Citizen Bird? SXSW buzz-band Recover hung out in L.A. last week for label meetand-greets. The emo-rockers are also meeting with managers... Wheels fave Jibe showcased for two majors in L.A. recently, and the band was reportedly

invited to watch the Oscars at one label bigwig's house. Rumors of the courting spread, instantly prompting an all-weasels-ondeck red alert... Legal eagle Mike McKoy maintains signing heat with rockers FiveSpeed, who have several labels knocking on the van door with checkbooks in hand. Virgin and Elektra are said to be leading the pack. Another McKoy-repped act, Sound and Fury, just completed several successful East Coast showcases. The buzz on these guys may get a lot louder once the interested labels dome out the radio and sales story happening in Grand Rapidsthis one's on the real. Look for a West Coast trip soon... Thrice's Troubadour shows drew vigilant label reps hoping for an inkling of the band's label decision. The Thrice camp report that a decision will be made soon, label meetings having been completed this past weekend... Todd Sullivan exits his post at Virgin amid

the EMI cuts last week. Rumor has it that Sullivan, credited for signing Weezer at Geffen, preferred leaving Virgin to giving up his West Coast residency. So, will Serletic be expanding his A&R staff? Brother Dean, A&R slinga Lynn Oliver and Gorillaz whiz David Wolter are already slated to join Serletic in New York... BUZZIN': Brian McTiernan, Steve Laitmon, ASCAP's Stitch, Point Defiance, Vishis... Hit me up: brotherxx@earth-link.net...

Sound & Fury



Radio and sales, duh...

Take a bite out of the music biz. Conference & Showcase WWW. Cat-In. Company 29-31, 2002 REGISTER WWW. Cat-In. Company 29-31, 2002

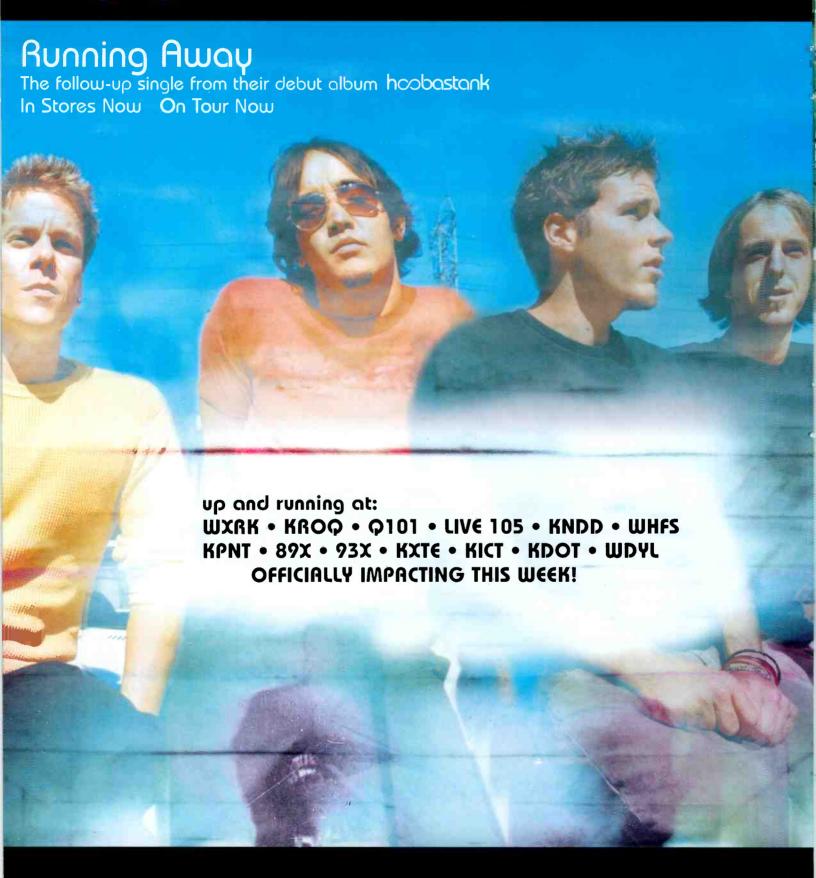
BUZZGGS

WHO'S BUZZIN & WHERE

WHO	WHEN	WHERE	HOW COME?
LENNEX	Thurs., March 28 7:15pm	Downtime N.Y.	Getting radio love
SMITTEN	Fri., April 5 TBD	Viper Room L.A.	Hot TV star getting hotter.
HAWKSLEY WORKMAN	Mon., April 8 9pm	Mercury Lounge N.Y.	Canadian boy doing good.
CHRIS STILLS	Tues., April 9 9:30pm	Viper Room L.A.	Developing new fans.
MOONEY SUZUKI	Tues., April 9 TBD	Knitting Factory N.Y.	NY faves with serious label heat.

HITS March 29, 2002 33

hoobastank







MOBY UNLEASHES "STAR" POWER AS NEW SINGLE/VIDEO BOW FROM "18" ALBUM

V2 superstar's new single, "We Are All Made Of Stars," hits radio 3/27, added into "Buzzworthy" on MTV with video premiering 4/1

RADIO CAN'T "DENY" TVT'S DEFAULT

Rockers' second single from Gold album Most Added at PoMo/Active; Set for Creed, MTV Campus Invasion tours





WEATHERLY HAS KROO HITTING THE BIG FIVE-OH

Leading Rock2K station goes 4.9-5.0 in second Winter trend, remains #1 12+ in L.A.

Rock Box



HOME TOWN HERO:

Maverick's Gaby Skolnek hails the conquering rockers, as PoMo/Active answers any "Questions" with big adds out of the box.



OUR LADY PEACE:

Columbia canucks ready for southern invasion "Somewhere Out There," as they bring home the back-bacon at radio with breakthrough hit.



ABBIE WEBBER:

WKRL Syracuse APD/MD gets over disappointment at Orangemen's basketball season with promotion to PD.



NORAH JONES:

Blue Note non-comm APM smash selling 30k albums a week... If you "Don't Know Why," check it out.



CUSTOM:

4RTISTdirect is off to the races with Fast m-stores, selling 10k+ as "Hey Mister" antinues to ring the phones.



MIKE SUMMERS **VP Programming** X-96, Salt Lake City

Ten years ago, Mike Summers signed on KXRK Salt Lake City and has been its only PD since. This past January, he also signed on KJQN ("Utah's Original Alternative Radio Station"), with a format he calls "first generation Al-

ternative music." Mike has never been afraid to express his distaste for the way "PoMo radio has homogenized and become so narrow in scope." With Jimmy Eat World, Tenacious D, 311, Unwritten Law and P.O.D., his big phone records, and a healthy dose of The Strokes and No Doubt also contributing to a 4.0 - 4.4 (12+) up trend, he's certainly found an unpasteurized balance for success. Now that the circus of the Olympics has left the city and his eighth "Big Ass Show" is still months away (Staind headlined last year's), Mike offers this: "I just got back from my first vacation in 10 years and I'm fuckin' swamped. Go away!"

ing to talk arout"

Add Date: April 1st At Adult Alternative

From the original motion picture soundtrack "About A Boy" in stores April 23rd Produced by Tom Rothrock and Badly Drawn Boy Mixed by Tom Rothrock

www.artistdirectrecords.com www.artistdirect.com www.xlrecordings.com www.badlydrawnboy.co.uk

© 2002 XL Recordings Ltd. Issued under exclusive license to ARTISTdirect Records, L.L.C. "ARTISTdirect and the ARTISTdirect logo are registered trademarks of ARTISTdirect Inc., and are licensed to ARTISTdirect Records, L.L.C.





Already On WXPN & KCRW



modern

top 25 post toasties

1 w	t⊯	artist-label	comments
1		LINKIN PARK - Warner Bros.	KFRR,WUBZ Add
3	2	My December, Papercut PUDDLE OF MUDD - Flawless/Geffen Drift & Die	WPLY,WXDX Add
2	3	P.O.D Atlantic/AG	KPNT,KXTE Add
4	4	Boom NICKELBACK - Roadrunner Too Bad	Top 5 @ WXDX,KZON
5	5	HOOBASTANK - Island/IDJ Crawling In The Dark	#1 WFNX,WXTM
8	6	SYSTEM OF A DOWN – Amer./Col/CRG Toxicity	Top 5 @ KROQ,WXRK
7	7	JIMMY EAT WORLD – DreamWorks The Middle	#1 WBCN,KNDD
6	8	INCUBUS – Immortal/Epic Nice To Know You	#1 KXTE,WAVF
10	9	STAIND - Flip/Elektra/EEG For You	KCNL Add
11	10	X-ECUTIONERS - Loud/Col/CRG	#1 WMRQ,WUBZ
9	11	It's Goin' Down DEFAULT - TVT	#2 Most Added!
14	12	Deny UNWRITTEN LAW - Interscope I See Red	#1 WKRL,WWDX
13	13	TRIK TURNER - RCA	KXTE Add
15	14	Friends & Family BLINK - 182 – MCA First Date	#1 Q101,WEDG
16	15.	ADEMA - Arista The Way You Like It	#1 WXDX
18	16	ROB ZOMBIE - Geffen	OZZFEST Tour
-	17	Never Gonna Stop CUSTOM - ARTISTdirect Hey Mister	SALES!
12	18	CREED - Wind-up Bullets,Stand Here With Me	KROQ adds "One Last Breath"
22	19	THE WHITE STRIPES - Third Man/V2 Fell In Love With A Girl	KDGE,WEDG Add
20	20	JACK JOHNSON – Enjoy Flake	#1 WOXY
17	21	THE STROKES - RCA Hard To Explain	#3 Most Added!
19	22	QUEEN OF THE DAMNED - Reprise/WB	Top 10 @ KTEG,KROX
23	23	Static-X,David Draiman PETE YORN - Columbia/CRG Strange Condition	spring tour!

most added

Hella Good

Shinobi Vs. Dragon Ninja

NO DOUBT - Interscope

1. WEEZER	"Dope Nose"	(Geffen)
2. DEFAULT	"Deny"	(TVT)
3. THE STROKES	"Hard To Explain"	(RCA)
4. HOME TOWN HERO	"Questions"	(Maverick/Reprise)
5. OUR LADY PEACE	"Somewhere Out There"	(Columbia/CRG)
6. KORN	"Here To Stay"	(Epic)

LOSTPROPHETS - Columbia/CRG MTV Handpicked Tour

based on a combination of airplay and sales

WWDX Add

post toasted

BY IVANA B. ADORED

HARD TO EXPLAIN: Diet Pepsi has redesigned and updated its packaging, adding the proclamation, "Same Great Taste!" on every new can of soda. They're lying. It has none of the satisfying burn of old school Diet Pepsi circa 2001; it's as flat as "New Coke," which was one of the greatest follies in beverage history. It's not just a random bad batch either. Same flavorless blah-ness from the cans at work, home and at the Oscar party I attended. I'm sure there's a lesson to be learned here, applicable to our chosen profession, and I'd be grateful if you could tell me what it is.... While I was trying to ferret out a suitable caffeine fix, PoMo radio was embracing many exciting new records in its encapsulated bosom. After two great weeks at radio, the third week for Hollywood's 3rd Strike proved to be the charm. Brian MacDonald is shining bright with adds on "No Light" from KROQ, WXRK, KITS, KXTE, WXNR, WEND, WAVF, KQRX and more! Lots of love at radio for this record, especially as Brian travels the country unveiling the label's multi-layered marketing



MOBY: Ready to Blast Off!

plan, made even more effective when he dresses up as any number of beloved Disney characters... Moments before WXTM PD Kim Monroe's water broke this morning, she called in her add for Quarashi's "Stick 'Em Up." We're still waiting to hear when son Hunter will "officially" make his presence known, but we can't help but notice that Kim's delivery coincides with KROQ PD Kevin Weatherly's birthday. Now that's Infinity synergy! Our friends at Columbia had another groundbreaking (if not water-breaking) week on Quarashi, including WBCN, WRAX, WDYL, WCYY and many more. The phone story on "Stick 'Em Up" is massive. This band is ready to explode!... The first time you heard Train's "Drops Of Jupiter" or Nickelback's "How You Remind Me," your immediate thought was, "This

song is a SMASH and I have to play it NOW!" You have the same response to the new Our Lady Peace single, "Somewhere Out There," which is why nearly 30 PoMo stations have added the record before the add date, including KROQ, Q101, KPNT, KITS, WHFS, WMAD, WXDX, WZNE and WEDG. No wonder my mantra for 2002 is: It's All About Canada..... The Great White North is teeming with PoMo hits. Default are Most Added with another undeniable hit called "Deny," including major market love from KDGE, KTBZ, KZON, WUBZ, WRZX, KKND, WPBZ and dozens more. We hail our friends at TVT as their persistence and focus pays off big-time.... How I envy Vagrant's Bill Carroll. He gets paid to go on the road with Dashboard Confessional—is that not the greatest job in the world? While the band rolls off the bus to soundcheck, Bill hits the phones and spreads the story on "Screaming Infidelities." Since he's in Chicago today, where the wind can sometimes muffle the sound, we're climbing up to the roof of the HITS building to yell at the top of our lungs about adds this week from KROQ, KTBZ, WOCL, WMRQ and WWVV. At least we didn't try to sing.... Speaking of which, KMYZ's Lynn Barstow hung up on us before Erika's and my tuneful (ahem) rendition of Phantom Planet's "California" reached the chorus. Mike Peer has also been on the receiving end of this torture but that didn't deter WXRK from adding Phantom Planet this week, as did our friends at WWCD, WROX and KXCS. Phantom's Jason Schwartzman will be all over MTV2's SXSW coverage this week, so set your TiVo. Epic goddess Jacqueline Saturn also had another 20-plus add week on Korn's "Here To Stay" (nice "double" from WXRK!), and is launching the amazing new Incubus smash, "Warning," for adds next week.... Ask not what the Strokes can do for you, ask what you can do for the Strokes. It's a no-brainer. The coolest band in years puts out a record. Their first single, "Last Nite," surprises even the cynical among us (Lenny Diana) by being a big hit, and the album goes Gold. Why wouldn't you play the second single? Now that's what I call, "Hard To Explain." Props to Ron Poore, Rick Morrison and John DiMaio for being #3 Most Added this week, including WPLY, WLIR, KITS, KNRK,KJEE, X-96, WZNE, WWCD, WPBZ and tons more. When I went to see Television play a few weeks ago, there were a lot of kids dressed like the Strokes in the audience. We love it when great new bands influence their fans to seek out their influences.... I am unapologetic in my complete adoration of Andrew W.K. If you don't understand the social and political implications of "Party Hard," I'd be happy to explain it to you. In the meantime, we hail WHFS, WBUZ and WCYY for "getting it" this week... Three cheers to Eric Baker at Extasy for landing Abandoned Pools adds this week from WHFS, KMYZ and WEDG! The winning combination of PoMo airplay and MTV2 spins is causing a seismic eruption in album sales. It's not a question of if this record will break, it's when..... Our beloved friend Geordie Gillespie remains focused on developing Moth and B.R.M.C. Nobody is better at this than he.... White Stripes' "Fell In Love With A Girl" is an unmitigated hit song. New adds this week from KDGE, WEDG, WXEG, WMFS, KFTE, WRAX, KXNA, KIWR and KFRR prove the mass-appeal of this record. Our pals at V2 anticipate a one week blow-out on Moby's new single, "We Are All Made Of Stars." MTV added the video into "Buzzworthy"—unheard of for an established artist. VH-1 also added the video, which features tons of cameos of the rich and infamous. Pester Matt, Doug and Darice for a copy of your own.... Hooray to Gaby Skolnek for being #4 Most Added on Home Town Hero's "Questions," including KEDJ, KCXX, KTEG, WWDX, WKRL and dozens more. She brought them by the HITS cesspool last week, along with Todd Sievers and Raymond from Reprise, just so I can say "I knew them when" after their record goes Platinum.... SONG TO HEAR: Sum 41's "What We're All About" (the first single from Spiderman).... PEOPLE TO WATCH: Lynn McDonnell, J.J. Grossman, Jeff Sodikoff, Gary

Spivack, Jenni Sperandeo and Rob Goldklang.

Post modern

top 20 airplay

	- 1-	,	
1 w	tw	artist	label
1	1	P.O.D.	Atlantic/AG
		Youth Of The Nation	
2	2	PUDDLE OF MUDD	Flawless/Geffen
		Blurry	
3	3	JIMMY EAT WORLD	DreamWorks
		The Middle	
4	4	HOOBASTANK	Island/IDJ
		Crawling In The Dark	
6	5	STAIND	Flip/Elektra/EEG
		For You	
9	6	BLINK-182	MCA
		First Date	
5	7	DEFAULT	TVT
		Wasting My Time	
7	8	NICKELBACK	Roadrunner
		Too Bad	
10	9	TRIK TURNER	RCA
		Friends & Family	
12	10	UNWRITTEN LAW	Interscope
		Seein' Red	
8	11	LINKIN PARK	Warner Bros.
		In The End	
11	12	INCUBUS	Immortal/Epic
		Nice To Know You	
13	13	SYSTEM OF A DOWN	Amer./Columbia/CRG
		Toxicity	
14	14	X-ECUTIONERS	Loud/Columbia/CRG
		It's Goin' Down	
_	15	KORN	Immortal/Epic
		Here To Stay	
16	16	INCUBUS	Immortal/Epic
		I Wish You Were Here	
15	17	ADEMA	Arista
1	40	The Way You Like It	D 1
18	18	NICKELBACK	Roadrunner
00	1920	How You Remind Me	D = 11: "11:1
20	19	GODSMACK	Republic/Universal
		l Stand Alone	

upcoming new releases

GOING FOR ADDS 4.1

HOOBASTANK • "Running Away" - Island/IDJ

INCUBUS • "Warning" - Immortal/Epic

MOBY • "We Are All Made Of Stars" - V2

OUR LADY PEACE • "Somewhere Out There" - Columbia/CRG



REVEREND HORTON HEAT •

"Galaxy 500" - Artemis

SPIRITUALIZED • "Do It All Over Again" - Arista

TOOL • "Parabola" - Volcano

GOING FOR ADDS 4.8

OASIS • "The Hindu Times" - Epic

P.O.D. • "Boom" - Atlantic/AG



STARSAILOR • "Poor Misguided Fool" - Capitol

SUM 41 • "What We're All About" (Spiderman OST) -Columbia/IDJ/Roadrunner

GOING FOR ADDS 4.15

BAD RELIGION • "The Defense" - Epitaph

THE CALLING • "Adrienne" - RCA

GOLDFINGER • "Open Your Eyes" - Mojo/Jive



CHAD KROEGER FEAT. JOSEY SCOTT

- "Hero" (Spiderman OST)
- Columbia/IDJ/Roadrunner

SOUL HOOLIGAN • "Algebra"

Maverick/Reprise

e-mail new release info to ivanageek@aol.com

20

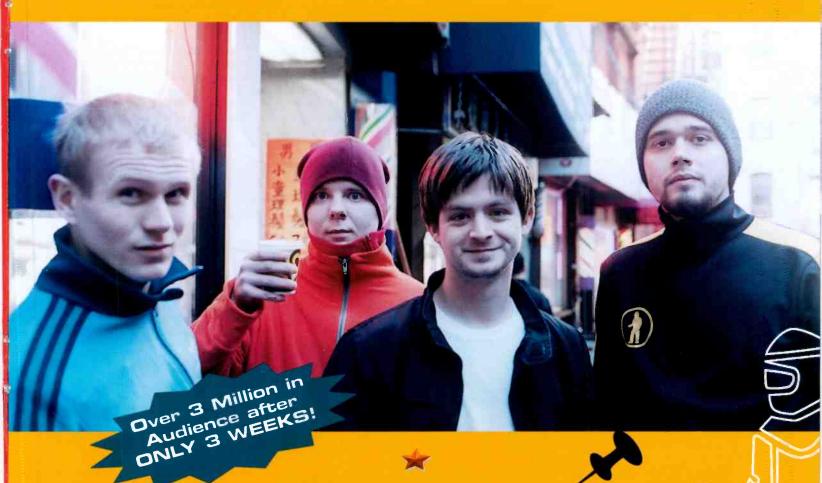
WEEZER

Dope Nose

Geffen



STRAIGHT OUTTA ICELAND.



STICK 'EM UP THE DEBUT SINGLE FROM

[PRONOUNCED "KWA-RA"-SHE"]

Modern Rock Monitor #39* • Modern Rock R&R #33*

New This Week:

WBCN/Boston • WXTM/Cleveland • WDYL/Richmond WRAX/Birmingham • WCYY/Portland

Top 5 phones WHFS/D.C. & KNDD/Seattle

HUGE at:

Q101/Chicago • WMRQ/Hartford • WAQZ/Cincinnati • WSUN/Tampa

FROM THEIR FORTHCOMING U.S. DEBUT ALBUM

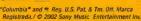
"JINX" IN STORES TUESDAY. APRIL 9

PRODUCED AND ARRANGED BY SÖLVI BLÖNDAL MIXED BY BRENDAN O'BRIEN MANAGEMENT: SARA NEWKIRK FOR CORNERSTONE MANAGEMENT



WWW.QUARASHIJIET WWW.COLUMBIARECORDS.COM WWW.TIMEBOMBRECORDINGS.COM





Postmodern

geek

PETER GUNN MD/KLEC Little Rock



Starting in good ol' Lafayette, LA, in '89 at a news/talk station, among others, **Peter Gunn** hit the ground running in Razorback Country five years ago at Little Rock PoMo powerhouse **KLEC**, and hasn't stopped since. "I'm really pleased the way we've been growing," he says, citing his #1 rank for 18-34 persons in the 01Fall book ("We're consistently in the top three in our demo"). Peter also gets his rhythm on as Director of Music for Rhythmic/CHR **KHTE**. "It's fun going from **P-Diddy** to **Tool** in one day!" Peter continues: "Both formats are cool because the listeners are very passionate and active, with something interesting always going on. This has helped me in various aspects of programming as well as musically." Peter's having the time of his life no small thanks to KLEC's great staff, PD **Larry LeBlanc** and GM **Gordon Heidge**s plus, of course, all the fine folks at Equity Broadcasting. When not doing radio, Peter plays drums in an art-rock band called **CAL CABRINA** ("Tool meets **Radiohead**"), and tries to keep his cat **Bruford** (named for **King Crimson** drummer **Bill Bruford**) from drinking out of the tub. With all this action, they'll have to change the name from Little to Big Rock!

requests

- 1. X-ecutioners (Loud/Columbia/CRG
- 2. System Of A Down (Amer./Columbia/CRG)
- 3. P.O.D. (Atlantic/AG)
- 4. Custom (ARTISTdirect)
- 5. Linkin Park (Warner Bros.)
- 6. Jimmy Eat World (DreamWorks)

hots

99X / LESLIE FRAM / CHRIS WILLIAMS / JAY / ATLANTA

lostprophets Sense Field Quarashi Unwritten Law Earshot

WEDG / LENNY DIANA / RYAN PATRICK / BUFFALO, NY

Linkin Park System Of A Down Goo Goo Dolls X-ecutioners blink - 182

WPGU / CARLY BROWN / CHAMPAIGN, ILL

Bad Religion Phantom Planet Tenacious D Custom Weezer

WAVF / GREG PATRICK / DANNY V / CHARLESTON, SC

Goo Goo Dolls Jack Johnson Course Of Nature Sense Field 2 Skinnee J's

Q101 / TIM RICHARDS / MARY SHUMINAS / CHICAGO

Korn Tenacious D Custom System Of A Down Thursday

WWDX / CHILI WALKER / E. LANSING, MI

Custom System Of A Down X-ecutioners Something Corporate Lennon

KAHA / MARC YOUNG / HONOLULU

System Of A Down 311 Linkin Park Cypress Hill Korn

KPOI / KID LEO / FIL SLASH / HONOLULU, HI

311 Hoobastank System Of A Down Godsmack blink - 182

WPLA / SCOTT PETIBONE / CHUMLEY / JACKSONVILLE, FL

P.O.D. Hoobastank X-ecutioners Big Sky Nickelback

KCRW / NIC HARCOURT / LOS ANGELES

Gail Anne Dorsey Frou Fro Air Craig Armstrong Elbow

WMAD / PAT / AMY / MADISON, WI

Sugarcult Trik Turner Course Of Nature Tenacious D Default

WMFS / ROB CRESSMAN / MIKE KILLABREW / MEMPHIS

System Of A Down Course Of Nature Linkin Park Breaking Point X-ecutioners

WROX / MICHELE DIAMOND / MIKE POWERS / NORFOLK, VA

Bad Religion System Of A Down X-ecutioners 311

KQRX / MICHAEL TODD / ODESSA, TX

X-ecutioners Godsmack Jimmy Eat World P.O.D. Trik Turner

WOXY / MIKE TAYLOR / SLEDGE / SHIV / OXFORD, OH

Weezer Moth Ozma Wilco Lo Fidelity Allstars

WXDX / JOHN MOSCHITTA / VINNIE / PITTSBURGH, PA

VINNIE / PITTSBUR Tenacious D Korn X-ecutioners System Of A Down Jimmy Eat World

KNRK / MARK HAMILTON / JAYN / PORTLAND, OR

Jimmy Eat World Puddle Of Mudd Trik Turner P.O.D. System Of A Down

KCXX / KELLI CLUQUE / JOHN / DARYL / RIVERSIDE, CA

Flaw Puddle Of Mudd P.O.D. David Draiman Adema

KXRK / MIKE SUMMERS / SALT LAKE CITY

Jimmy Eat World P.O.D. Unwritten Law Tenacious D 311

KCNL / JOHN ALLERS / SAN FRANCISCO

Sense Field Goo Goo Dolls Jimmy Eat World Picnic Jack Johnson

KJEE / EDDIE GUTIERREZ / SANTA BARBARA

Pressure 4-5 Dishwalla Sugarcult 311 Linkin Park

WKRL / ABBIE / SYRACUSE, NY

Drowning Pool Korn Rob Zombie Godsmack Thursday

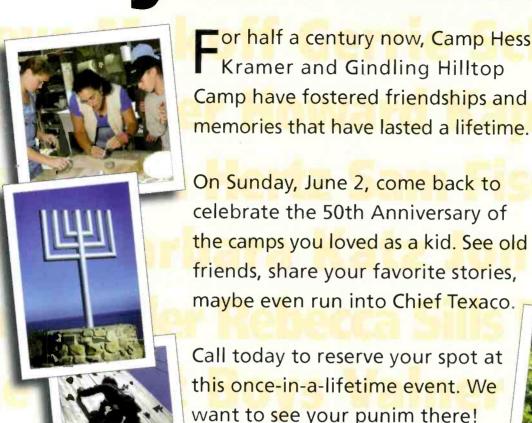
WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

Linkin Park System Of A Down P.O.D. Quarashi Weezer

WSFM / KNOTHEAD / WILMINGTON, NC

2 Skinnee J's Lennon 311 Sevendust Jack Johnson

Do you remember?



want to see your punim there!

For more information call Elaine Lipton at (213) 388-2401, or send an e-mail to wbtcamps@aol.com



A Memory Book is being assembled to mark this event. Call to find out how to include your photos, stories or ads.

Wilshire Boulevard Temple Camps

3663 Wilshire Blvd. · Los Angeles, CA 90010 · www.wbtcamps.org

20 retail top

1 w	tw	artist	label
1	1	THE WHITE STRIPES	Third Man/V2
_	2	White Blood Cells UNCLE TUPELO 89/93 : An Anthology	Columbia/CRG
5	3	O BROTHER, WHERE ARE THOU? OST Various Artists	Mercury Nashville/ID
6	4	NORAH JONES	Blue Note
-	5	Come Away With Me FLOGGING MOLLY	Side One Dummy
7	6	Drunken Lullabies CLINIC	Domino
3	7	Walking With Thee N.E.R.D.	Virgin
	8	In Search Of JAY-Z/R.KELLY	Def Jam/IDJ
19	9	Best Of Both Worlds I AM SAM OST	V2

Maverick

DreamWorks

Interscope

Enjoy

Arista

BYO

RCA

Epic

Warner Bros.

XL/Beggars Banquet

Motown

ALANIS MORISSETTE Under Rug Swept

Various Artists

EELS Souljacker

AND YOU WILL KNOW US ... 12 Source Tags & Codes

10 13 JACK JOHNSON

Brushfire Fairytales PATTI SMITH

Land 1975 - 2002 15 RANCID/NOFX

Split Series Vol. 3 16 THE STROKES

Is This It

INDIGO GIRLS Become You

KASEY CHAMBERS Barricades & Brickwalls

INDIA.ARIE 19

Acoustic Soul

SUPER FURRY ANIMALS Rings Around The World

ivana's secret

Dearest Friends: I implore you, don't make the same horrific fashion mistakes as Gwyneth, Nicole, Jennifer Connelly, and most of the other attendees of the Oscars. Before you invest in an expensive piece of clothing in any of the following hues: blush, nude, ecru, ocher, buff, tawny, beige or any other pale tone, just remember how washed-out and wan they looked, compared to their usual red carpet radiance. If you have pale eyes, pale skin and light hair, the "smoky eye" look is best avoided. Gwyneth was a "Fashion Don't" on every level-bad makeup, an unflattering dress (way too sheer for starters), bad hair (doesn't anyone own a brush?) and an undergarment that made her breasts look like they were mid-mammogram. Just because a certain "look" is the fashion-of-the-moment, it doesn't mean you should disregard what you know works for you. Famed stylist Phillip Bloch is now an editorial contributor to eBay, writing a monthly column called "Phillip's Fashion Finds." Unlike a magazine article, this column offers the reader the option of clicking on one of the trends he cites (peasant blouse, for example), which will lead them to every eBay listing of that item. Check it out at http://pages.ebay.com/designer_boutique. Be careful, many of the "designer" pieces sold on eBay are counterfeit knock-offs. One final piece of advice: Although a full-length mirror is a worthy investment, cultivating an "I don't give a shit what you think" attitude is invaluable.

retail top

CRIMINAL RECORDS / **ERIC LEVIN / ATLANTA**

Flogging Molly

Clinic

Super Furry Animals The White Stripes And You Will Know Us...

WATERLOO / JOHN LUCAS / **AUSTIN, TX**

Norah Jones Kasey Chambers Willie Nelson I Am Sam OST Clinic

MOD LANG / PAUL / NAOMI / BERKELEY, CA

Clinic Mirah Ikara Colt And You Will Know Us... Departure Lounge

AMOEBA HOLLYWOOD / R. PETERSEN / HOLLYWOOD

Flogging Molly The White Stripes N.E.R.D. Clinic Norah Jones

JUST PLAY MUSIC / ADAM STELMACH / SANTA BARBARA

Jack Johnson Rancid/NOFX Unwritten Law The Hives Millencolin

ORPHEUM RECORDS / PETER GREY / SEATTLE

Clinic

Boards Of Canada Indigo Girls Uncle Tupelo Super Furry Animals

post modem

So you waited until the last minute again to file your taxes? Even if you are one of those slackers, here is a remedy to the situation that will save you from having to make the drive to the post office by midnight on April 15. From the people who made Quicken, Intuit's TurboTax Deluxe 2001 (www.turbotax.com) is a full-featured tax program for small businesses or individuals. The step-by-step tax filing offers an easy-to-follow interview format, lets you automatically download financial information from participating institutions and supplies tax advice on how to maximize next year's tax savings as they relate to the new tax laws. The software will cost you about \$30, after a mail-in rebate. If you can live without the videos, tax advice and automatic data-entry features, opt for the lowercost TurboTax for Windows, which will cost you a little bit less. I am by no means a tax expert, but I believe that this purchase might be tax deductable.

abandoned pools the remedy

from the debut album Humaniztic, on Extazy Records International



NEW ADDS: WHFS • WEDG • KMYZ

BDS: 34*-31*
SALES INCREASE 180% LAST 3 WEEKS
HEATSEEKERS CHART #43 - #18

WXRK 21x TW-78 TOTAL SPINS SALES TW 761 pieces-96 RANK up 150%

WBCN 16x TW-100 TOTAL SPINS SALES TW 491 pieces-71 RANK up 90%

Q101 15x TW-103 TOTAL SPINS SALES TW 339 pieces-149 RANK up 20%

KDGE 19x TW-101 TOTAL SPINS SALES TW 202 pieces-142 RANK up 20%

ON TOUR WITH GARBAGE

Produced by Paul Q. Kolderie and Jean Ilade, Co-produced by Tommy Walter / Mixed by Chriz Lord-Alge / Management: Tony Civilla / porthuman

©2002 Extany Record/ International, Distributed by Warner Braz, Record/ Inc. Warner Muria Group, An ROL TimetWarner Company

EXTASY RECORDS



www.abandonedpool.com

www.extaryrecord.com



Post modern

beauty school drop out

BY ERIKA STRADA

CALIFORNIA HERE WE COME: Phantom Planet is our latest favorite to have pontificated on this state, but Matthew Sweet and Semisonic are just a few of the other bands to write an ode to this adored state. No, I am not employed by the California Tourism Commission, just feeling lucky to live here after cruising down the 101 in the most beautiful weather. The Oscars and all of their glittering glory happened just down the street (I wonder if Russell Crowe heard me hollering?) from the Knitting Factory where I was just days before the glamour descended. I was enjoying Clem Snide and Josh Rouse with Ivana and a very excited Mike Morrison while thousands of people polished Hollywood to a sparkling shine. This week, rock glamour will be in full force when No Doubt returns to the city that embraces them so warmly. This KROQ staple has finally completely won me over with "Hella Good" and I'll try my darndest not to embarrass the

handsome and talented duo of Mark Gracious and Interscope's Robbie Lloyd when we Rock Steady with the help of Gwen and company, at Universal Amphitheater. I'm no stranger to the venue; last week it was the invasion of the rock carnival and extravaganza that is known as Rob Zombie. I swear I had NO idea how entertaining that show could be!, I keep getting the response of "I know how GREAT he is" (thanks Greg Patrick!) from every single person. I need to start checking up on

OzzFest tour dates now that the Zombie will be joining the crew. Between Zombie and Ozzy, I may have to find a show close to me, especially now that Drowning Pool and Adema are playing, so you can count me in! You're probably wondering if this is a script for

Invasion Of The Body Snatchers, but I assure you that it is 1. I can convince you by also revealing that the Neil Finn shows I recently attended were BRILLIANT! Ahhh...another beauty of living here, is that people like Eddie Vedder just get up and join performers onstage, which happened to Neil at the Coach House. Also, I hoped you taped the episode of Craig Kilborn with Neil singing the first single from One All, "Driving Me Mad." Darling Tom Gates (can I still call you that sweetie?) and the entire Nettwerk crew have their hands full (in addition to dealing with my obsession!) with Sense Field becoming quite a reactive record. Have you noticed the sales increases in airplay markets? Marvelous indeed! I was also talking to my adored Matt Shiv at WOXY, who is cheering about Seafood (and also Vagrant's Hot Rod Circuit), previously noted as Tom Gates' first signing! We've checked the cute quotient and it all adds up nicely, thank you very much. Speaking of cute how utterly fantastic has Starsailor become live? I was gasping in admiration at the way this band has grown into something beyond magical. Even as I write this, I shake my head in disbelief at how utterly inspiring James' voice has become and how comfortable the band is on stage. Please please please make it a point to see them if you get the opportunity and make sure you play "Poor Misguided Fool" as soon as it hits your desk. Thanks to Capitol's Gary Spivak and Steve Nice who make sure I get to see all the cool shows, including Ed Harcourt at Largo earlier that same evening. I've been corresponding with Steve Nice and also WJBX's John Rozz on baby names. My how I like to meddle. But www.parenting.com has the best tool ever—the Baby Namer. Tick tick tick. Hey, what was that? Anyway, fresh from attending the Monitor convention, John Rozz has been quite the busy fellow. April 25's scheduled show is having a few conflicts with the local police department, resulting in them being unable to announce the show, or sell tickets yet! Yikes! On a happier note, he's been pleased to announce Jeff Zito as his new MD (After Lancer left to fill PD duties at WLRS) and an APD should be announced this week. Congratulations to all of them! More congratulations to TVT and Default. Lots of love for "Deny," including WARQ's Gina Juliano (make sure and wish this birthday girl greetings on April 3!) who quite often is the keeper of good taste! I truly love this band (that's right Christine!) and am thrilled they are coming to town with both Bush and later, Creed and 12 Stones. If it includes a visit from Wind-up's Alan Galbraith, all is right in the world and I will even brave the massive Staples Center. God is good, God is great. Toby from KROX is likely saying the same thing now that the dust has cleared and SXSW is just a memory. Talk about hard work: how about 40 interviews in 4 days? It's a bit hard to thoroughly enjoy a convention of late nights, rock & roll and drinkin' when you must function. (Let's not remind him of KROX's April 20 show just yet...) We are all predicting that he'll be the next Carson Daly. Getting back to sending out well wishes, congratulations to KAEP's newest PD, Tim Cotter. Such a nice fellow, and adding Remy Zero, Something Corporate, Alien Ant Farm and Elbow in his first week made us love him even more! I'm also glad KMYZ's Lynn Barstow is back from vacation. I hope he didn't mind those pesky cell phone calls, but I couldn't get through a week without chatting with him. Lastly, the coolest thing I saw last week was in the LA Weekly, Abandoned Pools opening up for Garbage! Excellent, Now I just need more hours in the day, so I can see E.T. again, call my best friend, get the sewing machine out to finish the skirt I need to wear to No Doubt (after all, this is an EVENT!) and make sure I don't miss the

Scooters when they come to town this week! Until next time, hugs and kisses!

top 25 specialty airplay

_			
1 w	tw	artist-label	comments
1		WEEZER - Geffen Maladroit	Top 5 WAVF,99X
4	2	BLADE 2 OST - Immortal/Virgin The Roots & BT	Featured WBRU
15	3	BOB MOULD - Red Ink Modulate	WRZX,WEQX Say "Hi Bob"
9	4	EELS - DreamWorks Souljacker	Top 5 WOXY,KFMA

Drunken Lullabies

3RD STRIKE - Hollywood KXTE,WXDX

"No Light" (single)

FLOGGING MOLLY - Side One/Dummy

THE HIVES - Burning Heart/Epitaph
 Top 5 KNDD,KNRK
 Vini, Vidi, Vicious

Top 5 91X

PHANTOM PLANET:

California dreamin.

8 N.E.R.D. - Virgin Top 5 KNRK 91X
In Search Of...
THE PROMISE RING - Anti Top 5 KFTE,KFMA

Wood/Water

10 BEFORE BRAILLE - Aezra Top 5 99X

EP

18 11 QUARASHI - Time Bomb/Columbia/CRG Top 5 WBRU,WSFM

"Stick 'Em Up" (single)
- 12 WWF TOUGH ENOUGH OST - Smackdown/Col/CRG Top 5 WXDX,KNRK

Various Artists
2 13 BEN KWELLER - ATO Top 5 WEQX,WRZX

Sha Sha

24 14 THURSDAY - Victory Top 5 KNRK,WXDX Full Collapse

2 15 WHITE STRIPES - Third Man/V2 Top 5 WXTW

White Blood Cells

16 SPARTA - DreamWorks Top 5 KFMA,KFTE

- 16 SPARTA - DreamWorks Top 5 KFMA,KFTE
Austere EP

— 17 SUPER FURRY ANIMALS - XL/Beggar's Banquet Top 5 WBCN,WXTW

Rings Around The World

FACE TO FACE - Vagrant

Top 5 WBCN

How To Ruin Everything

2 SKINNEE J'S - Volcano 99X,WXDX Skinnee Dip

Volumizer
3 20 ...TRAIL OF DEAD - Interscope KCRW,WRZX To Die For

Source Tags & Codes

REVEREND HORTON HEAT - Artemis Top 5 KFMA

Lucky 7

11 22 LO-FIDELITY ALLSTARS - Skint/Columbia/CRG WBRU,WXTW See Stars

Don't Be Afraid Of Love

6 23 SOUL HOOLIGAN - Maverick Top 5 KFTE "Algebra" (single)

— 24 KMFDM - Metropolis Top 5 WAVF,WDYL

 — 25 MILLENCOLIN - Burning Heart/Epitaph Top 5 WBTZ,KNDD Home From Home

based on specialty show and key college airplay

DASHBOARD CONFESSIONAL SCREAMING INFIDELITIES

MONITOR D37* (+130) R&R 44* to 38* (+120)

Over 50 stations already including;

Q 101 Chicago

WZZN Chicago

99X Atlanta

KNDD Seattle

WPLY Philadelphia

KDGE Dallas

WBCN Boston

KPNT St Louis

KNRK Portland

WXDX Pittsburgh

89X Detroit

KXRK Salt Lake City

#118 to #105

WSUN Tampa

WBRU Providence

KEDJ Phoenix

KNDD/Seattle

KZON Phoenix

INSTANT PHONES WHEREVER PLAYED!

New this week: KROQ, KTBZ, WOCL, WMRQ





25x





34x-#7 video 2

SOLD OUT NATIONAL HEADLINING TOUR



MANAGEMENT: RICH EGAN - HARD 8 MANAGEMENT www.dashboardconfessional.com



VAGRANT RECORDS • 2118 WILSHIRE BLVD # 361 • SANTA MONICA • CA • 90403 • WWW.VAGRANT.COM





artist-label comments PUDDLE OF MUDD - Flawless/Geffen #1 KISS,WBZX

NICKELBACK - Roadrunner/IDJ #1 KXXR,WCCC

Too Bad STAIND - Flip/Elektra/EEG #1 WXTB, WRIF

For You P.O.D. - Atlantic/AG #1 KQRC,KBPI

Youth Of The Nation SYSTEM OF A DOWN - American/Col/CRG #1 WJJO

LINKIN PARK - Warner Bros. #1 KEGL.KAZR

In the End **DEFAULT - TVT** #1 most added

Denv HOOBASTANK - Island/IDJ #1 KRZR, WCPR

Crawling In The Dark GODSMACK - Republic/Universal #1 WAAF,WIYY

I Stand Alone

24 KORN - Immortal/Epic #1 KUFO, KRXQ Here To Stay

10 11 CREED - Wind-up #1 WIIL **Bullets**

11 INCUBUS - Immortal/Epic KXXR,WLZR,WLZX add Warning

14 **HEADSTRONG** - RCA WNPL add Adriana

12 14 **ROB ZOMBIE** - Geffen top 5 WKLQ

Never Gonna Stop 15 WNPL add ADEMA - Arista

The Way You Like It 16 **DROWNING POOL** - Wind-up WHJY add

Tear Away 15 COURSE OF NATURE - Atlantic/AG #1 KLBJ

Caught In The Sun 17 18 SEVENDUST - TVT WNVE add

Live Again 19 TOOL - Volcano WLZR, WKLQ, KILO add Parabola

23 **EARSHOT** - Warner Bros. top 10 WXTB,KIOZ,KUFO Get Away

21 INJECTED - Island/IDJ top 10 WRUF Faithless

20 DAVID DRAIMAN - Maverick/Reprise KUPD add Forsaken

22 **GRAVITY KILLS** - Sanctuary top 10 WCCC One Thing

X-ECUTIONERS - Loud/Col/CRG top 5 WRUF It's Goin' Down

REVEILLE - TMC/Elektra/EEG WNVE add Inside Out

based on album airplay

top added most

1. DEFAULT TVT "Deny" 2. COLD "Go Away"

3. TOMMY LEE "Hold Me Down" 4. SWITCHED "Inside"

5. COAL CHAMBER "Fiend" 6. 3RD STRIKE "No Light" Smackdown/Col/CRG Immortal/Virgin Roadrunner/IDJ Hollywood

a JOHN LENAC

THEY'RE COMING TO TAKE ME AWAY: What a great weekend of hanging with friends, seeing killer live music and soaking up some of the SoCal sun. Big thanks to Marko Babineau and everyone at Locomotive Music for their hospitality and getting Willie B, Mark Feurie, Jack Paper, Adam Burns, Dave Spain, Don Jantzen, Neal Mirsky, C.J. Cruze, Keith Hastings, Ronnie Hunter and Pat Martin, among our radio pals, in L.A., for the Medication showcase and debauchery... After their scorching set, Raymond McGlamery and I were able to guide a bunch of the crew down the strip to the Home Town Hero show. He and Gaby launched "Questions" with WRIF, WZTA, KUFO, WHJY, WNPL, WQBK and KRZR among their 20+ adds. I knew KMRQ's Jack Paper had always been a fan, but it wasn't his add that confirmed it. When he screamed in my ear, "This song is gonna be HUGE," while the band ripped through "Questions," I felt the passion and so will your listeners as this song kick starts their multi-Platinum future... For weeks, Eggleston and Langbecker have been churning up Tommy Lee adds and had ANOTHER huge week with new ones, including KUFO, WLZR, WRAT, WTFX, KRZR, WQXA, WLZX and WXQR. Never one to hold back his feelings, KRXQ's Paul Marshall declares: "Hold Me Down' is a great song that's better than many above it on the chart. Given all the action already and that it just impacted, I think it's a got a tremendous future. It also sneaks up on you, and that bodes well for a nice longevity"... Paul also said this about another one of my new faves: "Headstrong's 'Adriana' is gonna come through. It's incredibly memorable

and a strong song." The strength of Burrs and Blair is apparent as they edge closer to a Top 10 record with increased rotations everywhere and another close-out (WNPL) now playing this baby band... Good thing I didn't go too far when I drunk dialed WRXR's Boner at 3 a.m. to recap the festivating he missed or he may not have shared: "I know you're expecting a double entendre in this Tool quote from me, but 'Parabola' is a fuckin' smash and

if you don't play it someone will come and stick something large in your rectum. And, yes-it's that



HOME TOWN HERO

kind of talk that got my wife to marry me." Warren and Michelle are going into next week's launch with KIOZ, WTFX, WLZR, WKLQ, WRQC, KILO and WAMX among those that had to hit it early... LaGambina and Gmeiner have been pounding the road getting Switched airplay since last year, with MANY early believers. The WYSP, KUFO, WLUM, WBZX, WNOR, WKLQ KRZR, WQXA, WXQR and other new adds don't leave very many "Inside" closeouts for week two... Look at Scoleri go with new 3rd Strike adds at WXTB, KUFO, KBPI, KLBJ, WKLQ, WRXR, WRCQ and KICT. Just when you thought he spent all his free time in church, Tampa freak Rick Schmidt says: "I can't wait to hear 'No Light' blasting out of Jeeps when I'm thong-watching at the beach"... KoRn's "Here To Stay" is already Top 10 with #1 phones everywhere and new dates being announced for their highly anticipated tour starting on the East Coast in June. Adan and Cheryl have also been busy setting up next week's Incubus impact as KXXR, WLZR and WLZX pave the way with early "Warning" love... Have you heard the new Papa Roach hit yet? Laura Curtin will have that all over the radio and up the chart soon (props to her on the job she's doing so far on the new Pressure 4-5)... Another new smash just making its way into CD players is "Somewhere Out There" from Our Lady Peace. WZTA's Gregg and Lee hit it early as Steele screams: "OUR LADY PEACE OF HIT!" and "Does this mean they'll go multi-Platinum in AMERICA, too?" For sure... Ten years ago, I played Pigs On Corn on the radio and am sorry to say that after 16 years at Virgin, the man that did vocals in that insanity, promo ace Jeffrey Naumann, is out and ready to help you. Get a hold of him: 818.706.3864 or yeepahs@aol.com...

ROCK

upcoming new releases

ROCK

GOING FOR ADDS 4.1

HOOBASTANK • "Running Away" - Island/IDJ INCUBUS • "Warning" - Immortal/Epic MEDICATION • "Inside" - Locomotive Music REVEREND HORTON HEAT • "Galaxy 500" - Artemis TOOL • "Parabola" - Volcano

GOING FOR ADDS 4.8

OASIS • "The Hindu Times" - Epic P.O.D. • "Boom" - Atlantic/AG SINISSTAR • "White Noise" - Interscope

GOING FOR ADDS 4.15

CHAD KROEGER feat. JOSEY SCOTT • "Hero" (Spiderman OST) - Columbia/IDJ/Roadrunner PUDDLE OF MUDD • "Drift And Die" - Flawless/Geffen RUSH • "One Little Victory" - Atlantic/AG WARREN ZEVON • "Basket Case" - Artemis

e-mail new rock release info to lenacOmindspring.com

APM

GOING FOR ADDS 4.1

TREY ANASTASIO • "Alive Again" - Elektra/EEG CRAIG ARMSTRONG • As If To Nothing (CD)

- Melankolic/Astralwerks

BADLY DRAWN BOY • "Something To Talk About"

- XL/ARTISTdirect Records

ED HARCOURT • "She Fell Into My Arms" - Capitol

LEONA NAESS • "Mexico" - MCA

MOBY • "We Are All Made Of Stars" - V2

JEB LOY NICHOLS • "They Don't Know" - Rykodisc

EILEEN ROSE • "Good Man" - Rough Trade/Sanctuary

RUBYHORSE • "Sparkle" - Island/IDJ

TRAVIS • "Flowers In The Window" - Epic

GOING FOR ADDS 4-8

BEULAH • "A Good Man" - Velocette/Red Ink COREY HARRIS • "Santoro" - Rounder NORTH MISSISSIPPI ALL STARS • "Storm" - Artemis MAIA SHARP • "Willing To Burn" - Concord

e-mail new apm release info to hitsmm@aol.com

powertool

WKLS MD Jimmy Tidwell grew up in Nashville listening to Clear Channel Atlanta Director of Programming Tim Dukes and his "Tim & Tom Late Night Lunatics" show in the '80s, never thinking he'd be working for him one day.



Jimmy did some swing at Y-107 Nashville and afternoon drive at Panama City rocker WDRK before his first MD gig at another rocker on the P.C. beach, WPPT. Moving from afternoons to morning while picking up the APD title there was nothing compared to the colossal #231 to #11 market jump when he moved to Atlanta. Jimmy comments on some of the changes he and Tim have made since his arrival. "We

took out some of the sleepy Gold at night and replaced it with crunchier stuff like Disturbed, Puddle of Mudd, Staind, P.O.D. and Injected." Now he's gearing up for Music Midtown in May with Kid Rock, David Lee Roth, Course of Nature and Familiar 48 among the bands playing the 96 Rock stage.

SQUAWKS

90

JAIME COOLEY/PROG. ASST.-SPS KNRK/PORTLAND

"Simple Plan's 'I'm Just A Kid' is working well for us—it's getting some good phones and it sounds really good on the air. There is some really great music out right now comin' from the Lostprophets, Quarashi and Unwritten Law. Some of my personal faves include records from ...Trail of Dead, The Hives, Sparta and, of course, I'm totally geeking out over Thursday's Full Collapse."

REV. KEITH COES/MD WRLT/NASHVILLE

"We're loving local boys Llama, who we've been playing since long before the add date. They packed the Exit Inn last Friday night. We are also having great success with another local artist named Jason White. And the following acts are playing Riverstages and all sounding amazing: Pete Yorn, Jack Johnson and John Mayer. The new Gov't Mule is great too!"



CLAUDINE DeLORENZO/PD WQXA/HARRISBURG

"There's a new band from Maverick called Stage that I can't get out of my CD player. The release date can't come scon enough. They are awesome! I really like Tommy Lee and Echobrain and think the David Draiman is fantastic—very intense, just the way my listeners like it. We're also very Xcited about our upcoming \$1.05 Headstrong and Familiar 48 low-dough show."

TOBY RYAN/MD KROX/AUSTIN

"Obviously Korn's 'Here To Stay' is gonna be huge—a no-brainer. Tunes from soundtracks like David Draiman's 'Forsaken' from Queen of the Damned and Godsmack's 'I Stand Alone' from the The Scorpion King are Top Five requests, and even the Offspring's 'Defy You' from Orange County is still in 'A' rotation. On the opposite end of the spectrum, Phantom Planet's 'California' is doing really well for us, too. Jason Schwartzman is a cool dude."





12-9* BDS Mainstream





On Tour Now!

"Caught in The Sun" from their debut album superkala

Produced by Course of Nature & Matt Martone Mixed by Randy Staub

www.courseofnature.com www.atlantic-records.com WARMER MUSIC GROUF ©2001 ATLANTIC RECORDING CORP. AN AOL TIME WARNER COMPANY





heather-nova.com v2music.com

Early action at AAA:

WRLT • KTHX • WRNX • WXPN • WAPS • KMTN • KSPN • KFMU • Drive105 ON TOUR THIS SPRING!

APUT POST MODERN

S

top 25 adulterated

-				
	1 w	tw	artist-label	comment
k	1		CHRIS ISAAK – Reprise	Top 5 WOKI
Į,			Always Got Tonight	100011011
Ĭ	3	2	PETE YORN – Columbia/CRG	Top 5 WTTS
			Musicforthemorningafter	100 3 11113
	2	3	ALANIS MORISSETTE – Maverick/Reprise	Top 5 KENZ
P			Under Rug Swept	
ı	5	4	SHERYL CROW – A&M	#1 WBOS
ı			"Soak Up The Sun" single	
ı	5	5	U2 – Interscope	Top 5 KTCZ
P		1100	All That You Can't Leave Behind	
l	7	4	DAVE MATTHEWS BAND – RCA	Top 5 KTZO
ľ	40	1967	Everyday C. L. (CDC	#4 \A/DA ID
į	12	7	TRAIN – Columbia/CRG	#1 WRNR
ľ		8	Drops Of Jupiter	T E VEOC
Ę,	8	8	BONNIE RAITT – Capitol	Top 5 KFOG
ľ	10	•	Silver Lining INDIGO GIRLS – Epic	Town E MCCD
L	10	9	Become You	Top 5 KGSR
I	9	10	I AM SAM OST. – V2	Top 5 WKOC
I	7	10	Various Artists	10h 3 MVOC
Ī	10	11	JACK JOHNSON – Enjoy/Universal	KRVB add
L			Brushfire Fairytales	KIND ddd
Ī	13	12	STARSAILOR – Capitol	#1 WYEP
		0.6.75	Love Is Here	
ſ	6	13	RYAN ADAMS – Lost Highway/IDJ	Top 5 WBOS
h			Gold	'
1	17	14	LENNY KRAVITZ – Virgin	Top 5 CKEY
þ			Lenny	
۱	25	15	GOO GOO DOLLS – Warner Bros.	KBCO add
þ			"Here Is Gone" single	
H	15	16	JOHN MAYER Aware/Columbia/CRG	Top 5 KCTY
1		SHOW	Room For Squares	
l	18	17	NATALIE MERCHANT – Elektra/EEG	#1 WMVY
P			Motherland	
l	17	18	ROBERT BRADLEY'S BLACKWATER SURPRISE – Vanguard	#1 KBAC
7	~	48	New Ground	1/0.477
	21	19	ELVIS COSTELLO – Island/IDJ	KMTT add
ř	43	20	When I Was Cruel	Ton E MOIT
Ĭ,	17	20	MIDNIGHT OIL – Liquid Capricornia	Top 5 WRLT
ï		21	NEIL YOUNG – Reprise	KXST add
		21	"Differently" single	10/31 add
	16	22	WILLIAM TOPLEY – Lost Highway/IDJ	Top 5 WRNX
L		-	Feasting With Panthers	iop o villax
	22	23	TRAVIS – Epic	#1 KBXR
	đ		The Invisible Band	
1	23	24	COLDPLAY – Nettwerk/Capitol	Top 5 KFOG
1			Parachutes	
1	24	25	KASEY CHAMBERS – Warner Bros.	Top 5 WFPK
1			Barricades & Brickwalls	
W				

adultery

BY MIKE MORRISON

I DON'T KNOW WHY I DIDN'T COME: But this isn't the forum for that topic so let's discuss Norah Jones instead. Three weeks ago, her Come Away With Me CD sold 13k units. Last week it was 20k and this week saw another increase! Remember, this is still with minimal airplay nationally. Check out this verbatim from Waterloo Records in Austin, where "Don't Know Why" is Top Five at KGSR: "We sold 1261 copies last week, but we had only 1115 total consumer transactions. That means at least 100 customers bought more than one copy!" In Portland, where KINK has been on the record for several weeks, Music Millennium reports that Norah is outselling O Brother, which will be in the national Top Five again this week. KMTT, KTHX and KBAC all figured out this thing's a smash and added the record. By the way, Norah is the first act confirmed for WFPK's "Non-Commvention." Labels, you are planning to be in Louisville on May 9, 10 and 11, aren't you?... KFOG came in on Zero7's "Destiny" last week. This week, it was KMTT and WRLT. And don't be surprised if you see the video on MTV2 where it's now "Handpicked" and in their "Blowtorch" category which means it plays every hour on the hour! What are you waiting for???... Now that Ray at Artemis

is working in conjunction with **Red Ink**'s **Dave Morrell** on **Johnny A**.'s "Oh Yeah," things have become even more interesting. **WKOC**, **WMMM**, **KBXR** and **WMPS** all came in this week. And **WXRV** added the record for the third time!... KBAC had fun last Friday playing all movie music as a buildup to the Oscars. "We spun everything from **Wagner**'s 'Ride of the Valkyries' from *Apocalypse Now* to

the **Bee Gees**' 'Stayin' Alive," said PD Ira Gordon. "Offices were playing 'Name That Film' with us all day!"... Everyone's buzzing about the new **Los** alors album Livet got my copy of Good Morning.



NORAH JONES: Non-comm PHEEnom!

Lobos album. I just got my copy of Good Morning Aztlan, and now I hear why. I've loved these guys since their first EP on Slash. Their rich heritage makes me proud to be a Los Angelino. Mammoth's Pete Rosenbloom goes for adds on the single, "Hearts Of Stone," on 4/22... Indigo Girls had a huge first sales week on their new album, Become You— 37k nationally! And it was Top 10 in most of the big APM markets. Speaking of things Epic, KTCZ comes in on Phantom Planet's "California" and soonto-be APM posterboys Travis' new song, "Flowers In The Window," is amazing, and goes for adds this week. ... Also going for adds this week at all formats is the new Moby track, "We Are All Made of Stars," which is simply incredible. Watch MTV if you don't believe me. The video is already in Buzzworthy rotation! ... I am loving the new Trey Anastasio CD. Get a copy of the four-song EP if you don't have one already. On it, you will find extreme radio-friendliness as well as the stellar musicianship Phish is known for. That should keep Phishheads and programmers happy!... Are you playing "Flake" by Jack Johnson as much as you should? Think of the blow-out phone response you're getting and move that thing into POWER!... WBOS PD Chris Hermann had this to say about "Answering Bell" by Ryan Adams: "My listeners are twice as passionate about this song as they were about 'New York, New York.' That's why I moved it into Heavy." Lost Highway's Chris Stacey will be happy to hear that. Incidentally, Chris told me that KBCO PD Scott Arbough wouldn't give him exact details but said William Topley's "Back To Believing" is "researching like a smash!"... One of my favorite new records is "Whisper" from the Birmingham-based band Wayne. Hometown PoMo station WRAX is already in, along with KZON Phoenix and KCTY. Also, Wayne will spend April on tour with Five For Fighting. See them if you get the chance... It was a great week for a bunch of my records! Check it out -Citizen Cope was added at WRLT; Shannon McNally at WRLT and WOKI; Dishwalla at KRVB and WZEW; Jack Johnson at KRVB, and Shiela Nicholls at WFPK. And finally, already in on Sense Field's incredible reaction record, "Save Yourself," are KENZ, WBOS, KAEP, KTZO and CKEY. Chris Williams, PD at 99X Atlanta—one of the Top Five most important PoMo stationssaid his phones are "swamped after every spin!"... hitsmm@aol.com...

uJapow 1sod 1Thpe ..

$01\,01\,01\,0$] reconstruction and reconstruction in the reconstruction of the construction of the construction $1\,01\,01\,01\,01$

rock2k picks

EDITED BY KAREN GLAUBER



Simple Plan No Pads, No Helmets...Just Balls (Lava/Atlantic/AG): The debut album from these Canadians is a fine example of what can happen when concise three-chord punk meets smart, melodic hooks. A pair of ringers—back-up vocalists Blink-182's Mark Hoppus ("I'd Do Anything") and Good Charlotte's Joel Madden ("You Don't Mean Anything")—help the Vans Warped Tour veterans deliver

≡op-punk with a ton of energy and good vibes. With lyrics about how living at home is ≡uch a drag, forgetting to study and wrecking the family car, the kids are bound to ⊫late, but the songwriting is mature beyond that demographic. Check out the choppy hythms of "I Won't Be There" and the acoustic change of pace "One Day." (D.S.)

Jeremiah Freed Jeremiah Freed (Republic/Universal): Like Jethro Tull, Lynyrd Skynyrd, Molly Hatchet and, of course, Pink Floyd, these strapping young Maine rockers are facing a lifetime of hearing questions like "Which one's Jeremiah?" Name quirks notwithstanding, this sturdy debut (largely produced by Beau Hill) has already earned the boys praise as "the American Nickelback," a compli-



ment borne out in rock-solid, immediately familiar tracks like "Rain," "Curtains" and midtempo crusher "Again." Singer Joe Smith emotes with the smoky anti-innocence of a vet twice his age, while the whole band puts its high school education, steeped in classics such as Zeppelin, Aerosmith and the Who, to good use. Long live rock. (J.O.)



Finch What It Is to Burn (Drive-Thru): On its debut full-length, this Temecula, CA-based band's amalgamation of pop-punk and Deftones-style art-metal takes emo into a dark place, but with a healthy dose of melody provides the backlighting. With producer Mark Trumbino (Blink-182, Jimmy Eat World) coaxing fiery performances from the quintet, Burn offers a cathartic pummeling. Opening track

"New Beginnings" features a jarring low-end wallop from the rhythm section and chugging guitars, over which singer Nate Barcalow alternately howls and purrs. This is a deep album, and it's not all aggro—"Letters to You" has a heartfelt hook so strong it could be used to catch fish, and "Ender" is a 13-minute, electronica-tinged slow-burner. (D.S.)

Playgroup Playgroup (Astralwerks): Putting a millennial spin on the bubbling funk style of the '70s, Playgroup—spearheaded by producer Trevor Jackson, pop-rocker/guitarist Edwyn Collins and a slew of guest vocalists—revives a cardinal virtue of that bygone era: the grooves support real songs. Opener and lead single "Number One" is a randy slice of digital-era disco, and that's just the ice-



breaker. "Pressure" pulses around a sinuous Joi sample; "Front 2 Back" is a joyous, Tropical hip-hop workout offered in two mixes, one by Fatboy himself; "Bring it On" puts Kathleen Hanna's vocal over a Slits sample and still manages to be mad funky. A strong contender for the hipoisie's booty-shaking disc of the year. (S.G.)

rock2k mugs

TRIO AND ERRORS: "Hi, I'm **Nick Bedding** !), former APM Editor at HITS. Now I work for **Hollywood Records** and I must say, if there's one thing better than working at HITS, it's *not* working at HITS." "Hi, Nick. I'm **Mike Morrison** (r), current APM Editor at

HITS. Thank you for reaching for the stars and clearing room for me at the magazine. But please stop dropping by at mealtimes; there's only so much to go around." "Hi guys, I'm Hollywood Records artist **Sheila Nicholls**. Please do something useful for once in your lives and hump my gear on-stage."



BEAT THE GEEKS: Here's a perfect pair, **WWDX** East Lansing PD **Chili Walker** (c) and the station's **Quazi**(r), sharing hygiene and homemaking tips with **Arista** rocker **Lennon**. The three compared notes about the best ways to keep piercings from getting infected, what

moisturizer to put on new tattoos and how practical it is to make napkin holders out of old wallet chains. "I love how you are unafraid to rock out with the best of all time—without losing touch with your femininity," Lennon told Chili. "But Quazi, why do you look as if you've never seen a woman in person before?"



WORLDLY IMPRESSIONS: Like most MTV cast members, Real World Chicago's plain, dorky white guy Ky e (r) hac hopes of parlaying his reality-show appearance into a full-fledged entertainment career. However, he was sabotaged by abominable RW alum Puck, who suggested that the first step toward celebrity is to impress Q101's

Mancow (I). Naively, Kyle donned a freshly pressed T-shirt, which featured a silk-screened likeness of the radio legend, confident he was on his way to movie roles and Gap ads. "Rugged good looks can only get you so far, man," Mancow advised. "Look at what happened to me. Being handsome is actually a curse."



ON YOUR DESK NOW!





III ROCK STREEK

THE NEW SONG FROM THE DEBUT ALBUM

IN SEARCH OF...



BIG SALES!



PRODUCED BY THE NEPTUNES WWW.N-E-R-D.COM

halfcraz ALREADY: the lead sin Top 5 Callout & Top 5 Phones the highly WPGC 36x Top 5 Phones KMEL Top 10 Callout & Top 10 Phones (Just Listen WERQ 26x Top 10 Phones Crossover Monitor 33*-27* +143 WZMX 28x **F&B Monitor 25*-22* +142 WBTJ** R&R Urban 23*-20* +84 WXYV 24x **R&R Rhythmic** D49* +145 KVEG 43x & Already On Total spins 1600...Audience 24 Million.... WBHJ. 14x AIRS on ACCESS GRANTED April 2nd **KBMB** 10x **KMEL** 16x New at **WJBT** 12x WJMN • WJWZ • KHTN • KIKI • KYLZ • KDGS • KYWL HOT97 27x KVEG • WQSL • KBOS • KHTE • KCAQ • WWBZ • KBLZ **WXIS** 31x "Allot of people say I don't like MUSIQ & I'm deaf, but you'd have to be deaf & "Half Crazy" not to love MUSIQ." KISV 43x KXHT 31x -BOB LEWIS PD/KISV **KKXX** 18x "We are ALL crazy about "Half Crazy" WCHH 34x Sarah O'Connor MD/WPGC **KXUU** Top 5 Phones & Top 5 callout for 4 we∈ks KKUU You are full blown crary if you don't play this." —VICTOR STÄRR PD/WZMX Hartio-d WOCQ

musiq at his best...

- grammy best male r&b vocal performance nomination "love"
- naacp image awards outstanding song nomination "love"
- soul train awards best r&b soul album male "aijuswanaseing"
- soul train awards best r&b soul single male "love"
- b∋t a xards best male r&b artist
- billbcard 2001 top r&b/hip-hop, new, male, and singles artist
- rar 2001 u-pan/urban ac song of the year "love"
- plazinum + debut album "aijuswanaseing"



& MORE ...

III just Liste in stores may 7th

(Top 5 phones *8+)

Floxo

Ground Zero By Liz Montalbano

I'M IN N.Y...AGAIN! Just can't stay away, ya know? What a morning, though. I'm staying with family in Staten Island (gotta be close to the family). My sister didn't give me an alarm clock last night 'cause my nephews usually function as one, trust. But of course, this morning, they decide to sleep in. So, I got up at 8:15, missed the last bus at 8:30, and had to hoof it to the ferry. Very hectic. (Sidebar: PWR 105.1 is playing Ruff Endz!) So I got on the ferry, went straight to the concession stand and waited patiently in line for a cup of coffee. I found the cleanest possible place to sit and settled in for the half-hour ride. Less than thrilled, I assure you. I reminisced—way back—to high school, when I had to take the train to the ferry to the train just to get to school uptown. Can you imagine? Mind you, that was 15 years ago. Then, my high maintenance, prissy, diva self kicked in and asked, "What the fuck are you doing? You really need to get back to sunshine, joggers, happy faces and your 20-minute ride to work, latte in hand, honey." But then my rough, rugged, Brooklyn side slapped me upside the face and brought me back to reality. The shoeshine man passed by and instantly put a smile on my face. It was the same mutha&*#er that screamed, "Shine!," up and down the aisles 15 years ago. I'm not lying. The same exact guy. So I said to myself, "Self, you should be ashamed. Put a bigger smile on your face and feel better about your situation, damn it." So I did. End of story... I've been listening to PWR 105.1 over the weekend and have to say that it's definitely on. Very hot. It's refreshing to have a little competition in N.Y. But don't get it twisted; it's gonna be tough to catch HOT 97. The shit is an institution. And Cloherty is no joke. But it's still gonna be fun to watch... K, records. Bangers? Alicia Keys, R. Kelly & Jay-Z ("Body") and Nas. Hands down. Watch these three move quickly. Side note on Nas: For those of you looking for a hook, hint—it's in the title. And for those of you unable to look ahead of yourself and realize that rapping about bling-bling is so over, and that what Nas is doing with "One Mic" is so hot, then you just might want to talk to someone...

I'm so excited about this Sharissa record. It just keeps moving. Michael Johnson is really doing it. Have you listened to the album yet? Don't sleep—especially if you're female. Decent gains at Urban and Crossover with "Any Other Night." (Side note: Bonita Applebum, you gotta put me on.)... I love this Bow Wow record. The more I hear it/se it/whatever, the more I can't get enough of it/m borderline corny with it. "It's Lil' Bow Wow, you just don't know. The way you move so fast across the floor. I mean you run through my mind, like all the time to the point where I just wanna take you home." See what I'm saying? LOL... On the come-up? Ms. Jade, Joe, B2K



LIL' BOW WOW: Home works.

and Truth Hurts. This Truth Hurts record is soooo hot. Not only is it all over L.A. radio, it's a huge club-banger. This will be big for Nino. Strazza is doing cartwheels down the hall, as WPGC puts "What If A Woman" into rotation. "Gots Ta Be" is going to be B2K's hit. Believe it. Lisa Ellis played me a remix of "Welcome To Atlanta," featuring Diddy, Snoop and St. Lunatics, over the phone last week. It's bananas. Find it. Listened to new artist Amerie kill it on Wendy Williams' show. She's got pipes. The project's hot-to-death. Jeff Burroughs delivered with this one... Last week's Soul Train Awards was pretty much uneventful. I left a little earlier than expected, but heard that I missed the best part of the show—Usher's performance. Everyone talked about it. Heard he killed it. Wish I'd caught it. He's a fucking genius. What else?... Naughty By Nature is flying for Carvello. Jaheim is a smash (Who said he wasn't an artist? Ahem). Any old ways... SINGLES: Cam'ron's "Oh Boy" and Beanie Sigel's "Rock the Mic." ALBUM: Amerie (can't get enough of it). BOOK: Divided Soul/The Life of Marvin Gaye. PERSONS: Sean Taylor, Lionel Ridenour, Marthe Reynolds, Johnny Coppola, Kashon Powell, Tiffany Green, Garnett March and Greg Johnson. LOVE: My nephew Mathew Joseph Kroon (happy 2nd birthday, litde big boy). Hit me at eliz0315@aol.com. Never forget.



DAYZED AND CONFUSED: "Oh my God," squealed MCA's superstar Mary J. Blige. "I'm all aflutter. I can't believe I get to hang out with such cuties. Oohwee. Y'all are just so fine." Here, she poses with the studly men who made her blush—MCA regional rep Paul Swanson (I) and B96 Chicago MD Erik Bradley (r). Oh, and those other guys are members of MCA group V13.

Phat Five

The Hype On The Street This Week

EMMIS

Killing on the coasts—HOT and POWER both trend up,



2 DEF JAM / JIVE

R. Kelly & Jay-Z enjoy The Best of Both Worlds at radio and retail.

STEVE RIFKIND

Loud departure. Will he make noise elsewhere?



GLENN LEWIS

Top 10 album debut. "Don't You Forget It."

S ASHANTI

Huge airolay sets up 4/2 album impact. Nothing "Foolish" about it.



BUSTA RHYMES

DON'T THIS HIT MAKE MY PEOPLE WANNA JUMP JUMP!!!!"

Crossover Monitor Chart 12* 7*
Rhythmic Monitor Chart 30* - 24*

New This Week: B96 • KBXX

THE HOT NEW PARTY ANTHEM PASS THE COURVOISIER PART II

guest starring
P. DIDDY & PHARRELL from N.E.R.D.

PRODUCED BY THE NEPTUNES.

FROM GENESIS, THE PLATINUM ALBUM
THAT'S BURNING UP THE STREETS

WORLD PREMIERING
ON ALL OF MTV, MTV2 AND BET

KUBE "#1 Phones!"

KPWR "Top 10 Phones! It's off the hook."

KCKS "Top 10 Phones!"

KXJM "Top 10 Phones!"

WHZT "Top 10 Phones!"

KBMB "This continues to be a strong record for us, phones are Top 5!"

KOHT "Top 10 Phones!"

XHTZ "This is our #2 most requested record, it's another monster for us."

WPOW "This is a hit for us!"

WWKX "#5 Phones! On fire here!"

WRVZ "Top 10 calls for this."

WMBX "Top 10 calls for this, and it feels great so far."

KWIN "Top 10 calls, we're seeing big phones with the teens."









CROSSOVER

CROSSOVER

2W	LW	TW	ARTIST	TITLE	LABE
1	1	1	JENNIFER LOPEZ	Ain't It Funny	Epic

2 2 FAT JOE f/ASHANTI What's Luv? Atlantic/Atl G

7 5 3 ASHANTI Murder Inc./IDJ Foolish

5 4 4 USHER U Don't Have To Call Arista

4 3 5 TWEET Goldmind/Elektra/EEG Oops (Oh My)

3 6 6 JA RULE Always On Time Murder Inc./IDJ

19 13 7 P. DIDDY f/USHER I Need A Girl Bad Boy/Arista

11 9 8 FAITH EVANS I Love You Bad Boy/Arista

12 12 9 NSYNC Girlfriend Jiv.e

10 10 JERMAINE DUPRI Welcome To Atlanta So So Def/Col/CRG

8 8 11 OUTKAST The Whole World Arista

6 7 12 BRANDY What About Us Atlantic/Atl G

24 16 13 LUDACRIS Def Jam South/IDJ Saturday

9 11 14 LUDACRIS Rollout Def Jam South/IDJ

14 14 15 KYLIE MINOGUE Can't Get... Capitol

20 20 16 AMANDA PEREZ Never Universal

13 15 17 FABOLOUS Young'n (Holla Back) DS/Elektra/EEG

More Than A Woman Blackground

22 19 18 AALIYAH

30 25 19 BUSTA RHYMES Pass The Courvoisier J Records 15 18 20 GLENN LEWIS Don't You Forget It Epic

21 17 21 KEKE WYATT Nothing In This World MCA

29 22 MARY J. BLIGE **MCA** Rainy Dayz

16 22 23 USHER U Got It Bad Arista

17 21 24 BUSTA RHYMES Break Ya Neck J. Records

— 30 25 JAGGED EDGE So So Def/Col/CRG I Got It 2

28 27 26 JAHEIM Anything Warner Bros.

25 24 27 MR. CHEEKS Lights, Camera, Action Universal

23 28 MOBB DEEP f/112 Hey Luv (Anything) Loud/Col/CRG 29 NAPPY ROOTS Atlantic/Atl G Awnaw

26 28 30 ALICIA KEYS A Woman's Worth **J** Records

R*E*S*P*E*C*T*ADDED THIS WEEK

1. Aaliyah

3. Master P

4. Craig David

5. Petey Pablo

Artist "More Than A Woman"

"Day & Night" "Real Love"

"Walking Away" "I Told Y'All"

Label Blackground Arista No Limit/Universal Wildstar/Atlantic/Atl G

Jive

Sond by Mark Feather

LOVE IS IN THE AIR: Now wait! Lest you think after reading that lead that yours truly is smitten and my search for Mr. Right has concluded, I should inform you that is most definitely not the case. Unfortunately, the search continues—but at least there's an occasional Mr. Right Now thrown in along the way just to keep things interesting, ya know? Anyhow, what I'm actually referring to is the fact that we are now in the first full week of Spring—a time when, for some unknown reason, folks find their thoughts turning more and more to matters of the heart. When this happens to me, I invariably find that music really helps me sort through my thoughts and feelings. Whether those feelings are good, bad, confusing or whatever, there is usually a song that hits pretty close to home. Don't really know why that is, it's just always been that way for me. So, with that as a background, I thought I'd spend this week's column on ballads—love songs—that are already hits for most of radio, on their way to becoming hits, or just sound like hits to me. Regardless though, as a programmer or music director, here are some jams that should definitely be on your radar at this "lovely" time of year... Let's begin with the Faith Evans record. "I Love You" continues to defy all those who've tried to pigeonhole Faith as a strictly Urban artist, with #1 most-played status at Latin/Pop-leaning KGGI, and closeout adds last week at B96 and KZZP both of which aren't exactly Urban radio stations. It's also researching big at WXYV (OK, so they do lean Urban), Scooter B.'s KQBT and countless others. The point? Simple. If you're not on this yet, what the hell are you waiting for? The jury is in, and Faith is a mass-appeal hit... Another jam suffering from the "too Urban" excuse is **Jaheim**'s "Anything." Granted, the song definitely got its start at Urban and Crossover radio, but since when can't a song's appeal progress beyond its initial starting point? I mean, c'mon—the man has sold 1.2 million records up to this point. Doesn't that indicate he might have already broadened his appeal somewhat? I say yes, and that it's time for you to go over to your music closet, pull out this CD, and listen again. I'm betting you'll hear a mass-appeal record just like I do—and one that's already at least partially familiar to your audience simply due to the project's previous sales. The time for making excuses is over... Speaking of making excuses, that's what a bunch of radio types did on the last Musiq project—especially the "Just Friends" cut, which should have been much bigger, but was still instrumental in making Musig an artist that sold past Platinum. So good to see that radio is responding more positively this time around, as the first release from Musiq's new project, the ballad "Half Crazy," is one of the week's Most Added. On a record that sounds like a complete smash to these old radio ears, adds come in from WJMN, KBOS, KIKI, KYLZ, KDGS, KYWL and more. Add that to the solid airplay already in place on this jam at stations like HOT97, WPGC (where the record is also generating immediate Top 5 requests) and KISV, and this one just feels good all the way around. And besides, who among us can't relate to the lyrics? Been there, done that... Meanwhile, on the more sexual, less-romantic tip, there's **Avant**'s "Makin' Good Love," which is currently entertaining big support from Crossover radio and is now poised to go at Rhythm as well. So far, early action at KKWD is very positive, and the record also recently picked up new airplay at KYLZ. Who'll be next?... Which brings us to those records that are not yet dominating radio airwaves, but will be soon. First, though most of you are finally dealing with "Uh Huh" from B2K (added last week at WKTU, WLLD, KYLD, KQKS, KKXX and this week at KKWD, KDON and others), there's another, much more adult-sounding ballad from the guys out now as well that also sounds like a hit. It's "Gots Ta Be," and its already all over HOT97, KBXX and WCHH. Just for future reference... Then, there's the surprise of the week from **Boyz II Men**, "Color Of Love." Gotta be honest. After their last album, I put this in the CD player not expecting much at all. What I got, though, was a Babyface-written and produced home run! After just two listens, I'm feelin' that these guys may be all the way back—and KDON's Dennis Martinez agrees. He couldn't wait for Sackheim's official impact next week, and is already spinning the thing 5-6x/day. Look for massive airplay from all directions in the very near future. Good to have a core group back with such strong material... And good to be out of Winter and back into Spring. Even as jaded as I sometimes feel, the combination of sunshine and great slow jams usually puts me in a good place. Who knows?

Maybe this season will actually bring Mr. Right into my life. If not though, I'm sure I'll find a song to get me through it. Until next week—C-ya!...

2. Isyss f/Jadakiss

CROSSOVER

NEWRELEASES

GOING FOR ADDS 4/2

Brandy "Full Moon" Atlantic/Atl G
Ja Rule "Down Ass Chick" Murder Inc./IDJ
Truth Hurts "Addictive" Aftermath/Interscope
Mystikal "Tarantula" Jive
Britney Spears "Overprotected" Jive

Brian McKnight f/J. Dupri "Tell Me What's It Gonna Be" Motown/Universal
Mr. Cheeks "Friday Night" Universal
Remy Shand "Take A Message" Motown/Universal

GOING FOR ADDS 4/9

Boyz II Men "The Color of Love" Arista
Cam'ron "Oh Boy" Roc-A-Fella/IDJ

Jennifer Lopez "I'm Gonna Be Alright" Epic



OOPS DUPE: Goldmind/Elektra artist Tweet (c) was much too big to hang with the radio goobs pictured here. She's used to spending time with baller-baller shot callers like Missy Elliott and Timbaland, and other folks who shower daily. So right after taking the photo, she whispered a word to KMEL/KYLD San Francisco's Jazzy Jim (l) and Chuey Gomez (r) and left to powder her nose. "Funny," noted Gomez moments later, "I never knew 'exit' was French for ladies' room. That Tweet zure is smart."

BLOWIN' UP THE SPOT

MOST REQUESTED JAMS

Ashanti "Foolish" Murder Inc./IDJ
 Tweet "Oops (Oh My)" Goldmind/Elektra/EEG
 P. Diddy f/Usher "I Need A Girl" Bad Boy/Arista
 Fat Joe f/Ashanti "What's Luv?" Atlantic/Atl G

5. Busta Rhymes "Pass The Courvoisier" J Records

FREESTYLE

MUSIC QUOTES FROM INDUSTRY LEADERS



ROBB ROYALE KYLZ Albuquerque Fundisha "Live The Life" So So Def/Col/CRG

"They've taken a great sample and turned it into a great record"

BIG WILLIE





Baltimore's best.

DION SUMMERS PD WERQ BALTIMORE

With new ratings being released daily, our Big Willie spotlight is working overtime highlighting successful stations and programmers from coast to coast. Our focus again this week is Baltimore, where PD Dion Summers is busy guiding WERQ through an emerging Crossover battle—and, by the looks of the numbers, doing it

quite well. The latest releases show his 92Q up big, moving 7.9 to 8.6 for P12+, while maintaining its #1 ranking amongst P18-34 with a <u>ridiculous</u> move of 15.1 to17.6! "As with any new station, they got the initial benefit of curiosity and sampling," said Summers with reference to current market conditions. "But obviously, our listeners are now coming back home—home to a local, Baltimore morning show, and home to a station firmly entrenched in what we call the 'Q-munity.' Hey, we've spent eleven years bonding with Baltimore, and I'm confident that this station is on very solid ground. I have to admit though, it does feel great to be #1 while we're in the heat of direct competition." At this point, we'd usually make some directly correlated smart remark, but since HITS isn't #1 in anything, this week's Big Willie stroke ends now...

PD KDON Monterey-Salinas Remy Shand "Take A Message" Motown/Universal

"This has a nice flow, and every woman I've played it for <u>loves</u> it!"





STEVE KICKLIGHTER PD KYWL Spokane Ms. Jade "Feel The Girl" Beat Club/Interscope

"The Timbaland beat is crzzy. I turn the volume all the way up n my car for this one!"

DANA CORTEZ PD KMRK Odessa-Midland Ja Rule "Down Ass Chick" Murder Inc./IDJ

"Ja is everywhere right now, but there is a reason for that—he has it goin' on! This is another smash!"



ARTIST direct RECORDS presents

BALLIN' BOY" First Single From Their Debut Album Gameday, PBB





Rap Monitor - 26*- 24*

MediaBase Rhythm - 49 - 47* SoundScan Rap Single - 4 - 4*

SoundScan Single - 13 - 11*

New This Week:

WHHH/Indianapolis WQUE/New Orleans WRVZ/Charleston KYWL/Spokane

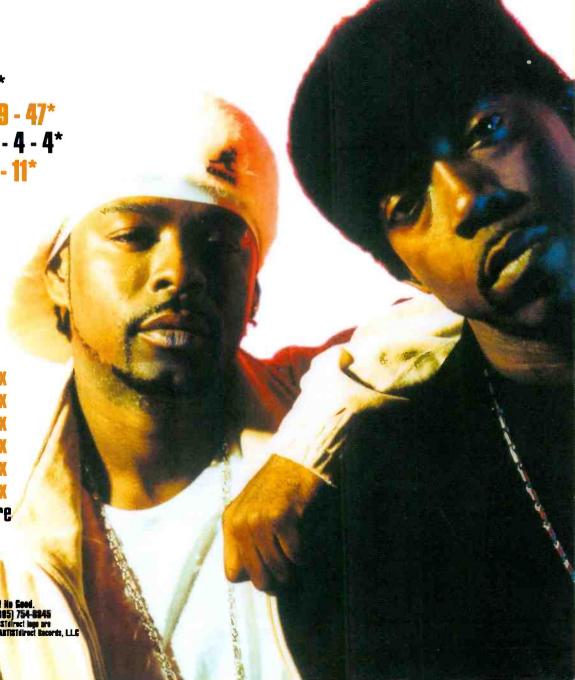
Hot Spins:

....and more



ww.artistdirectrecords.com

Produced by Tony Galvin for The Black Meb Group and Ho Good.
Management: BUMSHELL Management, Hikki Kancey (205) 754-8845
© 2002 ANTERIORED Records, L.L.C. "ANTERIORED" and the ANTERIORED logs are registered trademarks of ANTERIORED, inc., and are licensed to ANTERIORED lace.



install the mix by ricky leigh mensh

top 20 spinz

u	P 20 5P			
#	ARTIST	TITLE	LABEL S	SPINZ
1.	ASHANTI	Foolish	Murder Inc./IDJ	377
2.	BEANIE SIGEL f/FREEWAY	Roc the Mic	Roc-A-Fella/IDJ	361
3.	BUSTA RHYMES 1/P. DIDDY & PHARRELL	Pass the Courvoisier	J Records	354
4.	LUDACRIS	Saturday	Def Jam South/IDJ	340
5.	RAPHAEL SAADIQ f/D'ANGELO	Be Here	Pookie/Universal	336
6.	MS. JADE	Feel the Girl	BC/Interscope	332
7.	FAT JOE f/ASHANTI	What's Luv	TS/Atlantic/Atl G	327
8.	TWEET	Oops!	GM/Elektra/EEG	325
9.	BIG MOE	Purple Stuff	Wreckshop/Priority/Capito	322
10.	KNOC-TURN'AL f/DR. DRE & MISSY	Knoc	LAC/Elektra/EEG	319
11.	CAM'RON	Oh Boy	Roc-A-Fella/IDJ	314
12.	USHER	You Don't Have To Call	Arista	303
13.	YIN YANG TWINS	Say I Yi Yi	Koch	295
14.	CEE-LO	Closet Freak	Arista	289
15.	JA RULE	Always On Time	Murder Inc./IDJ	283
16.	NAUGHTY BY NATURE f/3LW	Feels Good	TVT	280
17.	JERMAINE DUPRI f/LUDACRIS	Welcome To Atlanta	SoSo Def/Columbia/CRG	271
18.	R.KELLY & JAY-Z	Take You Home	Roc-A-Fella/Jive/IDJ	267
19.	TRUTH HURTS f/RAKIM	Addictive	Aftermath/Interscope	264
20.	NAS	One Mic	Columbia/CRG	258

outta tha box weekly conference call winners

	utta tha b	OX call	winners	
#	ARTIST	TITLE	LABEL	
1.	RAPHAEL SAADIQ f/D'ANGELO	Be Here	Pookie/Universal	
2.	YING YANG TWINS	Say I Yi Yi	Koch	
3.	CAM'RON	Oh Boy	Roc-A-Fella/IDJ	
4.	MUSIQ	Caught Up	Def Soul/IDJ	
5.	TRUTH HURTS f/RAKIM	Addictive	Aftermath/Interscope	
6.	PETEY PABLO	I Told Y'all	Jive	
7.	WYCLEF f/GOVERNOR & PROLIFIC	PJ's	Columbia/CRG	
8.	BIG MOE	Purple Stuff	Wreckshop/Priority/Capitol	
9.	FABOLOUS f/JAGGED EDGE	Trade It All	DS/Elektra/EEG	
CO	mmercial 🛦	Vunderground		
1.	JOE BUDDEN	Get Right With Me	Spit/IDJ	
2.	CLIPSE	Grindin	Arista	
2	CZA	C		
٥.	GZA	Fame	MCA	
	CAMP LO	Glow	MCA Dymond Crook	
4.				



It's all Butta, man az MTV JAM\$!

"MTV JAMS!"... Tha only time in my life I can remember watchin this much TV over one wknd., including my U. of Md. Terps whoopin asss to get into tha Final Four & tha Oscars, waz when there were real cartoons on Sat. mornings (Johnny Quest, Fat Albert, etc.) and tha Redskins playin' away games on Sundays. This May, there'll be another reason to catch sum more TV & that iz MTV's new digital network, MTV JAMS, which'll feature nuthin' but Urban, Hip-Hop and R&B videos 24/7. What's even kooler than that iz mix family member Buttahman and tha luvlee & talented Beth Birkett will program tha new channel, which you folks in industry-

land can get thru DirecTV &/or your local digital cable provider. Buttahman waz allowed to make the following comment thru hiz interpreter/in-house PR guy Graham James, though I'll do all I can, as always, to fukk it up: "Elizabeth & I both look forward to this challenge as MTV continues to raise the bar for cable networks. We also look forward to MTV JAMS being a home for breaking new artists & becoming a platform for other forms of hip-hop & R&B. THANKS TO ALL @ MTV! This is a huge step for hip-hop & R&B artists to get more exposure & I'm elated to be a part of it!" MTV's Sway waz on vacation & unavailable for comment, though he probably wouldn't have anyway & Justin "Tyme" Prager couldn't speak on it either, az he waz last seen walkin' up Broadway in tha rain cryin' uncontrollably over how shitty his Miami Heat are playin. CONGRATZ TO BUTTAHMAN & MS. BIR-KETT! PS: "Elated"? Buttahman—did you really say that shittt?... & how 'bout sum applause for tha victor in tha #1 slot on this wk's Commercial Radio Mix Show Conference Call, Raphael Saadiq/D'Angelo (Pookie/Universal), who've now won for tha third wk in a row, while tha ovation should continue for Rob Love's Joe Budden (Spit/Def Jam/IDJ), who takes #1 on tha unda for tha second straight week. This wk's only new Conf. Call inductee is Camp Lo (Dymond Crook)... CON-GRATZ PART II: To Mix Show OGz Tha Baka Boyz, who just inked a long-term syndication deal w/SupeRadio for mix shows & a nite show, which is in development @ a Taco Bell near you... A few words: WYCLEF!... JERRY WONDA!... BOOGA BASEMENT!... PLATINUM SOUNDS!... May I tell you that Clef's new LP, Masquerade (Booga Basement/Columbia/CRG), co-produced w/hiz incomparable partna Mr. Wonda @ their studio, NYC's newest & most magical, Platinum Sounds, iz FUKKIN GREAT! Get this record; it's where hip-hop needz to be & joinz Raphael's LP az my two favorites of 2002... More mix show syndication=less DJz on tha radio=less opportunity for mix DJz to break records=weaker power base=less payola. Bittersweet message, but real... Soon-to-be Conf. Call pix: Wyclef's whole album, Slum Village (Priority/Capitol), Mario (J Records), Thicke (Nu America/ Interscope), Method Man/Redman (Def Jam/IDJ), Isyss/Jadakiss (Arista), Eve/Fatboy Slim (Blade 2 sndtrk—Immortal/Virgin), Lil Flip (Loud/Col/CRG), Collin (Epic), No Good (ArtistDirect)—which just debuted on BET, N.E.R.D. (Virgin), Roscoe (Priority/Capitol), Lady May/Blue Cantrell (Arista) and former Bad Boy Jeff Burroughs & his partna Darryl Williams' new artist, Amerie (Rise/Col/CRG... & to Priority/Capitol's A&R hot shot Wendy Goldstein, whose Big Moe (Wreckshop/ Priority/Capitol) gets tha big MTV add this wk!... Wolf-D's take on the Blade 2 movie premiere at Mann's Chinese Theatre: "Holy shittt! From beginning to end, this action-packed flick is off the fuckin' hook! And the songs from the soundtrack fit so perfectly! They really boost up the adrenaline & intensity level to the extremes! Hey Mr. Walters & Mr. Farley, pardon my French, but you guys are fuckin' brilliant! Attention all DJs, stop what you're doin' and go see this movie... RIGHT NOW!"... & here's wishin' Music Choice programmin' gurus Damon Williams & Adam Neiman a maid & a paint job for their new offices in NYC... Michael London?... Colby Colb?... Deja Vu?... To all tha EMI folks who're unfortunate casualties of tha current suckass state of our biz w/luv & best wishes... & to DJ Jelly & hiz co-host Baby D on their new wkly vid show Fri nites on Atlanta's Ch. 69/UPN... & to Cherry Martinez, who departs WPHI. Ya know she'll land somewhere Top 10 shortly... Please send a box of Kleenex to Ran az hiz '6ers season crashes w/Iverson's injury, tho he did meet Elton John backstage @ hiz Philly concert recently & told tha legend, "I know I'm a lil dark, but I'll play you in your next video." Only Ran, right!... What Buttahman DID say re: hiz new PD gig on MTV JAMS: "Now all you cheap bastards have a reason to pay extra \$ for satellite or digital cable." Now that'z tha Buttahman we've grown to luv & quote!

the lowdown on new music...



...by leading mix show DJz

j-dot • wiks



n2Abyss "Freaks 2" Ragdoll/Atlantic/Atl G

"This joint is definitely a club-banger and not your usual 10 o'clock warm-up song. The phones are bonkers for this one and it's truly a heater for the summer."

sonny d • kkuu



Slum Village "Tainted" Barak Ent./Capitol

"If you love Slum Village, you'll love this single. The best cut off the album, 'Trinity,' is finally here! Classic Slum feel and vibe as T3 and Baatin bring the butters over feel-good beats provided by none other than Kareem Riggins! Yupp, it's not Jay-Dee, but you'd never know! It's HOT!"

trouble t • wkkv



Mario
"Just A Friend"
J Records

"Very nice commercial hook. Beats for the street and the radio. The smoothed-out R&B flava makes it female-friendly. And with all of the kids buying music these days, this is definitely going to be big!"

wreck · kisv



Robin Thicke
"Alone"
Nu America/Interscope

"I love the beat, because it's perfect for the mix shows! It'll grab your audience and keep their attention. The hook is really catchy—not over the top but subtle and strong enough!"

orion • wxaj



Redman and Gorillaz "Gorillaz On My Mind" Immortal/Virgin

"A smokin beat, combined with a solid lyricist, will guarantee a hit. Projects like this are widening musical boundaries by making room for more risqué artist collaborations. A definite play out of my crate!"

tosh • kbmb



Method Man & Redman "Let's Do It" Def Jam/IDJ

"The winning formula with infectious beats and rhymes! It's blazin on our underground mix show right now; this one is definitely for the heads!"

big bear · kcaq



Isyss f/Jadakiss "Day + Night" Arista

"The lsyss song is doin' it! Hit this one! I liked it from the gate...but DAMN! I played it once, and spoke on it. Since then, people haven't stopped calling for it. Plus Jadakiss made the playa status cameo... 'Nuff said!"

b brian • xm satellite



Wyclef Jean f/Governor and Prolific "PJ's"

Columbia/CRG

"Whoever said we needed a Fugees reunion?! Play this one out of the box... Period!"

61

HITS March 29, 2002



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



WINNERS

- 1. JAY-Z/R. KELLY
- 2. NORAH JONES
- 3. O BROTHER, WHERE ART... (ST)

MOST TOP 5's

- 1. JAY-Z/R. KELLY
- 2. O BROTHER, WHERE ART... (ST)
- 3. NOW VOL. 9

MOST TOP 10's

- 1. O BROTHER, WHERE ART... (ST)
- 2. ALANIS MORISSETTE
- 3. JAY-Z/R. KELLY

WHEREHOUSE KEVIN MILLIGAN 420 Retail Stores MUSIC" (Torrance)

KEVIN MILLIGAN

WHEREHOUSE MUSIC

- JAY-Z/R.KELLY
- **GLENN LEWIS** 2.
- NOW VOL. 9 (VAR)
- **LUDACRIS**
- LINKIN PARK 5.
- O BROTHER, WHERE ART... (ST)
- KYLIE MINOGUE
- NAS 8.
- SYSTEM OF A DOWN
- PUDDLE OF MUDD



MIKE FULLER

HASTINGS

- 1. NOW VOL.9
- O BROTHER, WHERE ART... (ST) 2.
- JAY-Z/R.KELLY
- **LUDACRIS**
- **PUDDLE OF MUDD** 5.
- **NICKELBACK**
- LINKIN PARK
- **ALANIS MORISSETTE**
- SYSTEM OF A DOWN
- P.O.D. 10.



JEFF DAVIDSON 21 Retail Stores (NYC)

HMV

- JAY-Z/R.KELLY
- NOW VOL. 9 2.
- **GLENN LEWIS**
- **ALANIS MORISSETTE**
- KYLIE MINOGUE 5.
- **NORAH JONES**
- BRANDY
- O BROTHER, WHERE ART... (ST) 8.
- MARY J. BLIGE
- JOHNNY VICIOUS (VAR)



ROBERT STAPLETON 96 Retail Stores (Sacramento)

TOWER RECORDS

- JAY-Z/R. KELLY
- **ALANIS MORISSETTE** 2.
- O BROTHER, WHERE ART... (ST)
- NOW VOL. 9 (VAR) GLENN LEWIS
- 5.
- **NORAH JONES**
- **KYLIE MINOGUE**
- WHITE STRIPES 8.
- JIMMY BUFFETT
- INDIA.ARIE



SAM CASS 4000+ Accounts (Philadelphia)

UNIVERSAL ONE-STOP

- 1. JAY-Z/R.KELLY
- **CORRS** 2.
- 3. NOW VOL. 9 (VAR)
- **GLENN LEWIS**
- JOHN MAYER
- **LUDACRIS**
- **FAT JOE**
- 8. **ANN NESBY**
- BRANDY
- MARY J. BLIGE 10



VINCE SZYDLOWSKI 22 Retail Stores (Los Angeles)

VIRGIN NATIONAL

- **ALANIS MORISSETTE**
- N.E.R.D.
- NOW VOL. 9 (VAR) JAY-Z/R.KELLY 3.
- **KYLIE MINOGUE**
- **NORAH JONES**
- O BROTHER, WHERE ART... (ST) JOHN MAYER
- 8.
- **BLADE 2 (ST)** 10. INDIA.ARIE

TONY BAZEMORE AEC ONE STOP GROUP 10,000 Accounts (Coral Springs, FL)

ALLIANCE

- NOW VOL. 9 (VAR) JAY-Z/R. KELLY 1.
- JIMMY BUFFETT
- 4. O BROTHER, WHERE ART... (ST) **GLENN LEWIS**
- **ALANIS MORISSETTE**
- **OL' DIRTY BASTARD**
- **DARREN HAYES**
- **BLADE 2 (ST)**
- **ENYA** 10.



LORI SMITH 21 Retail Stores (Detroit)

HARMONY HOUSE

- NOW VOL. 9 (VAR) O BROTHER, WHERE ART... (ST)
- JAY-Z/R.KELLY
- JIMMY BUFFETT 4.
- 5. KID ROCK
- 6. LINKIN PARK **PINK**
- SHAKIRA **PUDDLE OF MUDD**
- 10. CUSTOM



BETH DUBE (Boston)

NEWBURY COMICS

- JAY-Z/R.KELLY
- NOW VOL. 9 (VAR)
- **BLADE 2 (ST)**
- **ALANIS MORISSETTE**
- JOHN MAYER JIMMY BUFFETT
- I AM SAM (ST)
- O BROTHER, WHERE ART... (ST) GRATEFUL DEAD
- SYSTEM OF A DOWN

BEATIS ME

BY ROY TRAKIN

THE HALL OF SHAME: The Rock and Roll Hall of Fame Induction Ceremony has been responsible for some ugly moments as well as heartwarming ones over the years. One sad tale that comes to mind is when the "other" members of Creedence Clearwater Revival were forced to sit at tables holding their instruments because John Fogerty wouldn't let them play with him onstage. But perhaps the most revolting came at this year's induction ceremony, when only Tommy Erdelyi mentioned Joey Ramone from the podium when the band was inducted last week. Johnny, Dee Dee (who thanked himself) and Marky should be ashamed of themselves, more so because they refused to share the stage with Joey's mom Charlotte Lescher and brother, Mickey Leigh. And not a single

nod to first manager Danny Fields? That turned what should have been a joyous occasion into an embarrassment... INDEPENDENT THINK-ING: Several major labels have been issuing directives to their publicity departments to try to bring their major acts in-house, which has caused some reverberations in the world of indie PR... Ex-Sire publicity diva Dana Gordon hangs her shingle at indie MSO... Ex-Island and Priority Records Sr. VP Communications John Vlautin has exited his post and will reopen his publicity company SpinLab. Reach him at (323)

THE DEAN SPEAKS



BOB CHRISTGAU: Thought Trakin was already history.

314-3763. Maybe John can take it a little easier now that his wife, writer Lisa Teasley, has received glowing reviews (from the L.A. Times, among others) for her new collection of edgy short stories, Glow in the Dark... Scott Stem has shuttered his Nashville-based indie and been named Sr. Mgr. of Media Relations at the Country Music Association... Ex-Red Ant Entertainment PR queen and current consultant Suzan Crane has launched her own exclusive line of handmade "chic bohemian handbags." Call her at (310) 276-5903... FIN-GERING PRINT: Look for ex-Houston Post pop critic turned Newark Star-Ledger sports copy editor Claudia Perry appearance on the "Million Dollar Masters" Jeopardy! tournament, airing during the weeks of May 1 and 8... Look out for Bernard Gendron's upcoming tome Between Montmarte and the Mudd Club, an analysis of the discourse that has informed several historic bohemian scenes, with special attention to the late-'70s N.Y. punk-rock explosion, including quotes from Village Voice Dean of Rock Critics Robert Christgau and yours truly, then a wet-behind-the-ears scrub for the Soho Weekly News and N.Y. Rocker. Hey, the guy credits me with coining the phrase "no wave" to refer to the music of Lydia Lunch and James Chance's Contortions, etc., so don't snicker.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

MINI-MUGS



MAKING MARTELL MONEY: The TJ Martell Foundation announced that its recent 3rd Annual Family Day event, honoring Universal/Motown Records Group Sr. VP Legal/Business Affairs Michael Reinert and wife Karen, raised more than \$195,000. After subtracting the \$194,980 to place this Mini-Mug, everyone split \$20 on a McDonald's meal for the following (I-r): event MC Michael Klenfner; Tony Martell; Sony Music's Ron Wilcox; Kristina, Michael & Karen Reinert; Elektra's Gary Casson and Martell COO Tod Minnich. The good news is, no one will see this pic.



SHANKS FOR THE MEMORIES: Songwriter/producer John Shanks, whose recent projects include Michelle Branch's debut album, signs a worldwide publishing agreement with Warner/Chappell Music that forces him to spend at least 20 minutes a day on the phone explaining the difference between Ben E. King and Lloyd Price to W/C President Rick Shoemaker. Pictured joining in on a few bouncy numbers from the Jerry Sharell songbook are (I-r) Shanks' mgr. Tim McDaniel, Shanks, W/C VP A&R Judy Stakee & Shoemaker. Please folks, don't try this at home.



LONG LIVE THE QUEEN: "Queen of Rockabilly" Wanda Jackson poses in front of her portrait by rock photog-turned-painter Laura Levine at the opening of an exhibit of Levine's original illustrations from the children's book, Shake, Rattle & Roll: The Founders of Rock & Roll, in Austin during the recent SXSW. Jackson then headed to the Four Seasons lobby, where a coupla HITS stringers hit her up to buy them some Shiner Bocks.





HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

WINNERS

NOW V.9 (Var)

(UTV 584408)

(Epic 85787)

DARREN HAYES 6

(Col/CRG 86250) 32%

JAY-Z & R. KELLY 2

(R-A-F/Jive/IDJ 586783)

NORAH JONES

(Blue Note 32088) 28%

3 JIMMY BUFFETT

54% (Mailboat Records 2005)

WEST COAST BAD BOYZ V.3 (Var) (NL/Univ 860975) 8

22%

4 **GLENN LEWIS**

50%

44%

80%

58%

9 **GRATEFUL DEAD**

(GD/Arista 14069) 20%

5

(Immortal/Virgin 12065)

UNCLE TUPELO 10

(Legacy Rec's 62223) 19%

AMOEBA ROXANNE PETERSEN / LA

BLADE II (ST)

Norah Jones Eels Blade II (ST) Glenn Lewis Jay-Z & R. Kelly Ol' Dirty Bastard

BILL'S RECORDS BILL WISENER / DALLAS

Robert Earl Keen Hank Williams III Willie Nelson O Sister! (Var) Kasey Chambers

DISCOUNT RECORDS ROBB FISHBACK / CHICAGO

Jay-Z & R. Kelly Glenn Lewis Now V.9 (Var) Jimmy Buffett Ann Nesby Blade II (ST)

FAT BEATS DJ ECLIPSE / NEW YORK

Quasimoto Just-Ice Slum Village Jay-Z & R. Kelly

ARON'S RECORDS ED CANAVAN / LOS ANGELES

Eels Norah Jones Jay-Z & R. Kelly Blade II (ST) Uncle Tupelo

CAT'S MUSIC STEPHEN BOWEN / NASHVILLE

Jay-Z & R. Kelly Ann Nesby Glenn Lewis Now V.9 (Var) Jimmy Buffett West Coast Bad Boyz V.3 (Var) Blade II (ST)

DJ'S MUSIC & VIDEO T WILLIAMS/R YOUNG / NORFOLK Jay-Z & R. Kelly Glenn Lewis Ann Nesby Ol' Dirty Bastard

HARMONY HOUSE LORI SMITH / DETROIT

Now V.9 (Var) Jay-Z & R. Kelly Jimmy Buffett Custom Ann Nesby

ASSOCIATED BOB FENTY / PHOENIX Jay-Z & R. Kelly West Coast Bad Boyz Now V.9 (Var) Glenn Lewis DJ Rags & Chino Darren Hayes

CD WORLD

RENEE GASKIN / S. PLAINFIELD, NJ

Now V.9 (Var)

Grateful Dead

Jay-Z & R. Kelly

Jimmy Burget

Gland Louis Glenn Lewis Patti Smith Uncle Tupelo

EIDES ENTERTAINMENT JASON HOAK / PITTSBURGH

Custom White Stripes KMFDM Rev. Horton Heat Black Rebel Motorcycle

HASTINGS
MIKE FULLER / AMARILLO
Now V.9 (Var)
Jay-Z & R. Kelly
Jimmy Buffett
Blade II (ST)
Megadeth (Live)
Custom Custom

BAKER & TAYLOR STEVE HARKINS / CHARLOTTE

Jay-Z & R. Kelly Jimmy Buffett Glenn Lewis Now V.9 (Var) Ol' Dirty Bastard West Coast Bad Boyz Grateful Dead

CHESTER CNTY BOOK & MUSIC JASON SHEAFER / WESTCHESTER, PA

Jay-Z & R. Kelly Jimmy Buffett Now V.9 (Var) Grateful Dead

ELECTRIC FETUS JACK "JD" DIRT / MINNEAPOLIS Jay-Z & R. Kelly Glenn Lewis Norah Jones Uncle Tupelo West Coast Bad Boyz V.3 (Var) Blade II (ST) Ann Nesby

HMV JEFF DAVIDSON / NEW YORK

Jay-Z & R. Kelly Now V.9 (Var) Glenn Lewis Jimmy Buffett Darren Hayes Blade II (ST) Joi

BENWAY MUSIC RONN BENWAY / VENICE

Uncle Tupelo Ol' Dirty Bastard Blade II (ST)

DIMPLES
DILYN RADAKOVITZ / SACRAMENTO
Jay-Z & R. Kelly
Now V.9 (Var)

Glenn Lewis Blade II (ST)

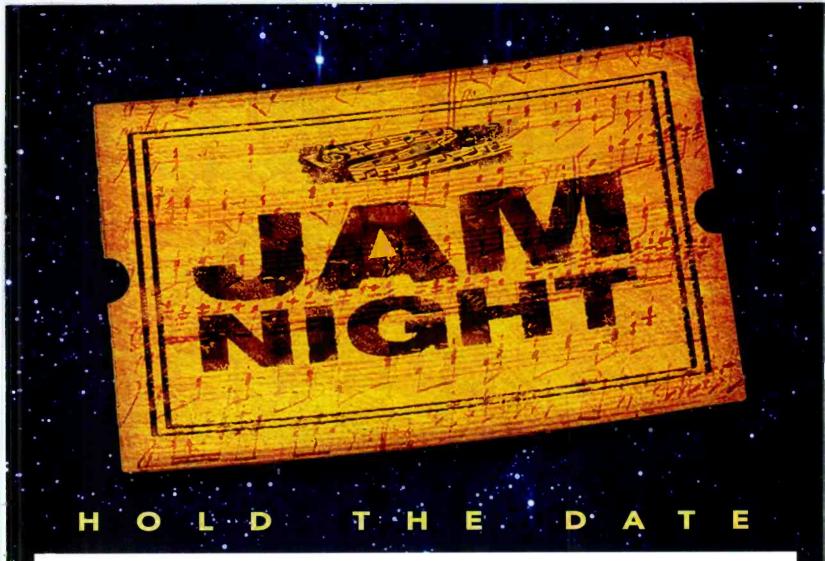
Flogging Molly Jimmy Buffett

FACE THE MUSIC CRAIG COTTEN / MINNEAPOLIS

Jay-Z & R. Kelly Uncle Tupelo Eels Now V.9 (Var) Jimmy Buffett Blade II (ST) Norah Jones

IMPACT ONE STOP JIM KELLY / TEMPE

Megadeth (Live) Bad Religion KMFDM N.E.R.D. Jack Johnson Flogging Molly



Thursday, May 9, 2002 7:30 PM House of Blues

Kenny Aronoff, Sheila E, Pete Escovedo, Evan and Jaron, Dave Koz, Slash, Jill Sobule, Don Was... special musical guests still to be announced.

> J.J. Jackson, Guest Announcer Randy Stern, Musical Director

Jam Night III is an opportunity for music and entertainment industry professionals and executives to play music in a rock n'roll "fantasy camp" setting

For early registration and updated information, go to http://www.jewishla.org/html/JamNight.htm

For more information about how to play at or become involved with Jam Night III, the Entertainment Division or the Music Committee of The Jewish Federation, contact Lisa Markle at (323) 761-8316 or LMarkle@JewishLA.org.

P.S. ARTS

RESTORING THE ARTS TO PUBLIC EDUCATION

David Renzer Music Committee Chair

Jason Karlov and Randy Stern Event Co-chairs David Lonner
Entertainment Division Chair

Tracey Kardash
Entertainment Division Director







CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

WINNERS

NICKELBACK

Too Bad

(RoadRunner/IDJ)

Wasting My Time (TVT)

2 **NO DOUBT** Hella Good

(Interscope)

LENNY KRAVITZ

DEFAULT

Stillness Of Heart

(Virgin)

3 **AVRIL LAVIGNE** **Complicated**

(Arista) **ASHANTI** Foolish

(Murder Inc./IDJ)

4

JIMMY EAT WORLD The Middle

(DreamWorks)

FIVE FOR FIGHTING Easy Tonight

(Columbia/CRG)

JADE ANDERSON Sugar High

(Columbia/CRG)

P. DIDDY f/USHER

I Need A Girl

(Bad Boy/Arista)

BUSTA

98PXY/ROCHESTER X-Ecutioners/J Anderson/P Diddy f/ Usher

KOZMAN

KALC/DENVER Default/J Mayer

SLO-MOTION

KBAT/MIDLAND-ODESSA L Romeo/Mystikal/KHIA

DEEYA

KPEK/ALBUQUERQUE V Carlton/L Kravitz

BOOGALOO

KXHT/MEMPHIS Musiq/Jaheim

K.C.

KXME/HONOLULU P Diddy f/ Usher/M Jade/Fabolous & J Edge/T Hurts

MURPH

WHZT/GREENVILLE, SC Isyss & Jadakiss/T Hurts

KRAIMER

WMBZ/MEMPHIS Nickelback/L Kravitz/M Brooks/A Lavigne

10 10

WXSS/MILWAUKEE Jay-Z & R. Kelly

AXL

Z100/NEW YORK Usher/JE World/N Doubt/B2K

JIM ALLEN

WDJX/LOUISVILLE Nickelback/J Anderson/N Doubt/Ashanti

JEFF ANDREWS

WVTI/GRAND RAPIDS Enya/K Minogue/5 4 Fighting

JAMES BAKER

K101/SAN FRANCISCO JE World/Dropline/Train/Enva

JEFF BALENTINE

WBNS/COLUMBUS JE World/J Mayer/L Kravitz

STORM BENNETT

WVMX/CINCINATTI Corrs/A Lavigne/Jewel/B Raitt

DAN BINDER

WQAL/CLEVELAND Jewel/J Mayer/V Carlton

TOMMY BODEAN

Z104/MADISON Nickelback/P Diddy f/ Usher

STACEY BRADY

WKZN/NEW ORLEANS Enya/H Nova/R Horse

DAVE BREWSTER

WRMF/WEST PALM BEACH B Raitt/5 4 Fighting/S Crow/Res

ERIN BRISTOL

WMT/CEDAR RAPIDS A Lavigne/Dishwalla/L Kravitz

BILLY BROWN

KFFM/YAKIMA T Novack/Nickelback/DJ Encore/CO Nature

AL BURKE

WRFY/READING H Nova/Z Story/M Brooks

CHRIS CALLOWAY

KRUF/SHREVEPORT N Doubt

TOM CALOCOCCI

KZZP/PHOENIX lio/F Evans

CARLOS CAMPOS

KLCA/RENO Calling/S Sailor

AJ CARLISLE

KVUU/COLORADO SPRINGS A Lavigne/Dishwalla/R Horse

CHRIS CARMICHAEL

WVSR/CHARLESTON Nickelback/Usher

BRAD CARSON

WKOE/ATLANTIC CITY Enrique/Calling/H Nova/S Loell

JAY CHARLES

KWTX/WACO DJ Encore/Outkast/J Anderson/Ashanti

HOLLY CLARK

KMXV/KANSAS CITY R Shand





EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

ROBIN COLE

WBNS/COLUMBUS Corrs/5 4 Fighting/P Planet

DANA CORTEZ

KMRK/MIDLAND-ODESSA Khia/J Edge & Nas/Ja Rule/F Evans

DAVE DECKER

WZPL/INDIANAPOLIS Pink/L Kravitz/S Crow

BEAU DEREK

WNDV/SOUTH BEND, IN F Evans/F Joe f/ Ashanti/Default/X-Ecutioners

TONY DOOLIN

WCDA/LEXINGTON S Loell

A.J. DUKETTE

WJYY/CONCORD, NH N Doubt/C David/J Anderson/Nickelback

FAST EDDIE

KNDA/CORPUS CHRISTI DJ Quik

ALLAN FEE

WQAL/CLEVELAND V Carlton/J Mayer/Jewel

MIKE FORTE

WYKS/GAINESVILLE Nickelback/N Doubt/Kosheen

MARK FRENCH

WMXY/YOUNGSTOWN, OH JE World/PO Mudd/V Carlton

CHARESE FRUGE

KMXB/LAS VEGAS J Mayer/P.O.D./N Doubt

WENDY GATLIN

WKZL/GREENSBORO, NC F Joe f/ Ashanti/A Lavigne/I Van Dahl

SUE GRONE

STREETSIDE/ST. LOUIS Jay-Z & R. Kelly

ALISA H

KPLZ/SEATTLE A Lavigne/Default/J Mayer

MICHAEL HAYES

KKRZ/PORTLAND M Branch/Ashanti

CHARLIE HUERO

KKFR/PHOENIX
J Dupri/Tweet

FRED HULSE

WRVE/ALBANY
V Carlton/Sensefield/R Horse

DAVID J

WVRV/ST. LOUIS
M Brooks/A Marshall/S Sailor

JANINE JAMES

WTIC/HARTFORD V Carlton/JE World/E Vedder

CHRIS K

KDND/SACRAMENTO N Doubt/P Diddy f/ Usher/Nickelback

MIKE KAPLAN

KRBZ/KANSAS CITY J Johnson/Weezer

SHARON KELLY

WDAQ/DANBURY Train

KEITH KENNEDY

WKDD/AKRON
JE World/L Kravitz/India.Arie

RUSTY KEYES

KBEE/SALT LAKE CITY Enya/Corrs

STEVE KICKLIGHTER

KYWL/SPOKANE J Rule/B Rhymes/MJ Blige & Ja Rule

SIMON KNIGHTS

KTOZ/SPRINGFIELD A Lavigne/JE World/Peppercorn

JC LAW

WRTS/ERIE, PA GG Dolls/CO Nature/Nickelback

JOE LIMARDI

WZOK/ROCKFORD GG Dolls/Nickelback/J Anderson

LESLIE LOIS

KZPT/TUCSON Sensefield/5 4 Fighting

DON LONDON

WPTE/NORFOLK L Kravitz/A Lavigne/H Nova

TRAVIS LOUGHRAN

KBMB/SACRAMENTO Jay-Z & R. Kelly

CHRIS MANN

WAEZ/TRI CITIES
JE World/J Anderson/Ashanti/B2K

TONY MANN

WAPE/JACKSONVILLE Usher

DENNIS MARTINEZ

KDON/SALINAS R Shand/J Anderson/E Gail/B II Men

TONY MATTEO

KTOZ/SPRINGFIELD E Vedder/Default/5 4 Fighting

JIM MATTHEWS

KZZO/SACRAMENTO Dishwalla/A Marshall/A Lavigne

KEVIN MATTHEWS

WRZE/CAPE COD S Crow/GG Dolls/Ashanti

DEBBIE MAZELLA

WJLK/OCEAN, NJ M Brooks/Calling

JEFF MCCARTNEY

KZHT/SALT LAKE CITY Nickelback/C David/A Lavigne

STEVE MCKAY

WPTE/NORFOLK A Marshall/V Carlton/5 4 Fighting/Default

DARREN MCPEAKE

KBBY/OXNARD 5 4 Fighting

TODD MICHAELS

WIXX/GREENSBORO
G Scheme/Nickelback/P Diddy f/ Usher/Calling

MAX MILLER

KOSO/MODESTO A Lavigne

TOM MITCHELL

WNTQ/SYRACUSE Nickelback/N Doubt

TAP MONEY

WJMH/GREENSBORO, NC Cam'ron





ost owerful Songs

.....2 WEEKS AGO

...LAST WEEK

..THIS WEEK

Cuts That Impact Album Sales

Ÿ	Ÿ	÷	ARTIST	TITLE	LABEL	COMMENTS
2	1	1	ALANIS MORISSETTE	HANDS CLEAN	Maverick/Reprise	MTV, VH1, phones, Top 40, Mod AC, LP continues to be hot
3	5	2	LINKIN PARK	IN THE END	Warner Bros.	PoMo, Top 40, still has some requests, LP over 6 million
4	3	3	LUDACRIS	ROLL OUT	Def Jam South/IDJ	BET, X-over, Top 40, "Saturday" now, LP Platinum-plus
_	_	4	GLENN LEWIS	DON'T YOU FORGET	Epic	Huge first week LP sales, VH1, BET, Top 40 & X-over
1	4	5	BRANDY	WHAT ABOUT US	Atlantic/Atl G	MTV, BET, VH1, Top 40, X-over, solid sales on LP
5	6	6	JENNIFER LOPEZ	AIN'T IT FUNNY	Epic	Remix LP, f/Ja Rule, MTV, VH1, Top 40, X-over, BET, phones
6	7	7	KYLIE MINOGUE	CAN'T GET YOU OUT	Capitol	MTV, VH1, #2 phones, Top 40, Modern AC, solid LP seller
7	8	8	PUDDLE OF MUDD	BLURRY	Flaw/Gef/Interscope	#1 phones, Platinum LP, Top 40, A. Rock, PoMo, MTV, VH1
9	9	9	NICKELBACK	HOW YOU REMIND ME	RoadRunner/IDJ	VH1, Top 40, phones, LP 3 million, "Too Bad" exploding
13	10	10	MARY J. BLIGE	NO MORE DRAMA	MCA	Video, radio, multi-Platinum LP, remix w/P Diddy
	2	11	B2K	UH HUH	Epic	Urban 'boy' band, MTV, BET, Top 40, X-over, hot LP
8	11	12	P.O.D.	YOUTH OF THE NATION	Atlantic/Atl G	Video, radio, phones, LP double-Platinum, "Boom" at A. Rock
10	12	13	PINK	GET THE PARTY	Arista	MTV, phones, radio, "Don't Let" hot now
12	13	14	JA RULE	ALWAYS ON TIME	Murder Inc./IDJ	f/Ashanti, BET, X-over, Top 40, phones, huge LP
18	15	15	E. VEDDER/R. WAINWRIGHT	YOU'VE/ACROSS	V2	From "I Am Sam"(ST), both cuts selling LP, PoMo, APM, T40
34	24	16	PINK	DON'T LET ME GET ME	Arista	VH1, MTV, Top 40, Modern AC, phones, Platinum-plus LP
30	20	17	FAT JOE	WHAT'S LUV	Atlantic/Atl G	#1 MTV, Blowing up at radio, f/ Ashanti, MTV2, BET, phones
27	23	18	USHER	U DON'T HAVE TO CALL	Arista	MTV, BET, VH1, X-over, Top 40, LP over 4 million, phones
20	19	19	SYSTEM OF A DOWN	TOXICITY	American/Col/CRG	MTV, MTV2, A. Rock, PoMo, Platinum-plus LP
22	18	20	INDIA.ARIE	VIDEO	Motown/Universal	Top 40, LP still selling, "Ready For Love" next
11	16	21	X-ECUTIONERS	IT'S GOING DOWN	Loud/Columbia/CRG	f/members of Linkin Park, MTV, MTV2, PoMo, Top 40, A.Rock
24	22	22	NICKELBACK	TOO BAD	RoadRunner/IDJ	MTV, VH1, phones, Top 40, PoMo, A. Rock, LP over 3 mil
39	30	23	MICHELLE BRANCH	ALL YOU WANTED	Maverick/Warner Bros	Top 40, Mod Adult, VH1, MTV, steady selling on LP
47	42	24	NAPPY ROOTS	AWNAW	Atlantic/Atl G	LP exploding this week, MTV, MTV2, X-over
26	26	25	ENRIQUE	ESCAPE	Interscope	Platinum-plus LP, Top 40, Modern AC, MTV, VH1, requests

THE NEW POP ANTHEM FOR SPRING



Touring with Nelly this Summer!

Mainstream Monitor 36* - 33* (+136)



"No Matta What (Party All Night)"
The follow up single to "I Do"
the airplay breakthrough single story
of the year at Rhythm and Mainstream.

Produced by David Frank



© 2002 Arista Repords, Inc., a unit offBMG Entertainm Ecdusively managard by Kenny Burns for Studic 43.



Looking Good @

WDRQ (40x)

WIHT (48x)

KZHT (35x)

WKCI (37x)

KHKS (40x)

and Many More!







ost owerful Songs

......2 WEEKS AGOLAST WEEK

....THIS WEEK

Cuts That Impact Album Sales

	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
35	28	26	MARY J BLIGE	RAINY DAYZ	MCA	Features Ja Rule, massive video coverage, LP Past Platinum
25	25	27	SHAKIRA	WHENEVER, WHEREVER	Epic	Platinum-plus LP, radio, "Underneath" hot now
14	14	28	CREED	MY SACRIFICE	Wind-Up	Radio, LP over 4 million, requests, "Bullets" hot now
16	17	29	OUTKAST	THE WHOLE WORLD	Arista	MTV, X-over, Top 40, Platium-plus LP
17	27	30	NAS	GOT UR SELF	Columbia/CRG	BET, X-over, RAP, "One Mic" breaking now, LP Platinum-plus
23	29	31	DEFAULT	WASTING MY TIME	TVT	MTV, VH1, Top 40, PoMo, Adult Top 40, developing L
9	21	32	HOOBASTANK	CRAWLING IN THE DARK	Island/IDJ	MTV, VH1, A.Rock, PoMo, Top 40, developing LP
4	40	33	SHAKIRA	UNDERNEATH YOUR	Epic	MTV, Top 40, VH1, double-Platinum LP, hot A/C, phones
	44	34	JOHN MAYER	NO SUCH THING	Aware/Columbia/CRG	MTV2, VH1, Mod A/C, APM, Top 40, LP continues to break
1	31	35	NO DOUBT	HEY BABY	Interscope	Still has Top 40 & VH1, "Hella Good" next up
5	39	36	STATIC X	COLD	Warner Sunset/WB	From "Queen of the Damned" (ST), PoMo, A.Rock
5	32	37	BRITNEY SPEARS	I'M NOT A GIRL	Jive	VH1, MTV, Top 40, phones, Radio Disney, from movie
7	36	38	JAHEIM	ANYTHING	Warner Bros.	Featuring Next, LP past Platinum, BET, X-over, and Top 40
8	33	39	CRAIG DAVID	7 DAYS	WS/Atlantic/Atl G	BET, MTV, Top 40, X-over, phones, LP Platinum-plus
8	35	40	JIMMY EAT WORLD	THE MIDDLE	DreamWorks	VH1, MTV, PoMo, Top 40, heading toward 1 million
6	38	41	INCUBUS	NICE TO KNOW YOU	Immortal/Epic	MTV, PoMo, A.Rock, Top 40, LP past Platinum
_	_	42	NORAH JONES	DON'T KNOW WHY	Blue Note	Explosive LP sales, APM
1	34	43	CHRIS ISAAK	LET ME DOWN EASY	Reprise	VH1, Top 40, APM, TV show fanbase is good for LP sales
0	41	44	CREED	BULLETS	Wind-Up	A. Rock, PoMo, LP past 4 million, VH1, MTV, Top 40
2	45	45	FAITH EVANS	I LOVE YOU	Bad Boy/Arista	X-over, Top 40, BET, MTV, VH1, LP selling
9	37	46	KEKE WYATT	NOTHING IN THIS	MCA	Top 40, BET, X-over, developing LP, featuring Avant
1	43	47	ENYA	ONLY TIME	Reprise	Falling slowly after great run
6	46	48	KID ROCK	LONELY ROAD OF FAITH	Lava/Atlantic/Atl G	Top 40, A. Rock, MTV, VH1, LP double-Platinum
2	48	49	USHER	U GOT IT BAD	Arista	BET, Top 40, huge LP, "U Don't" hot now
19	50	50	THE CALLING	WHEREVER YOU WILL	RCA	Top 40, Modern Adult, steady LP seller, "Adrienne" next
-	WE		CELINE DION	(Epic) TRIK	TRUNER (RCA)	ASHANTI (Murder Inc./IDJ)

POWER POTENTIALS:

CELINE DION (Epic)

DARREN HAYES (Columbia/CRG)

GODSMACK (Republic/Universal)

TRIK TRUNER (RCA)
NAS (Columbia/CRG)
TWEET (Goldmind/Elektra/EEG)

ASHANTI (Murder Inc./IDJ)
BUSTA RHYMES (J Records)
WHITE STRIPES (Third Man/V2)





Pop Plays

		M.			TOTAL	MAJOR MARKET		
LW	rw	ARTIST	TITLE	LABEL	PLAYS			REPORTS
1	1	JENNIFER LOPEZ	AIN'T IT FUNNY	EPIC	11443	4277	2	197
3	2	KYLIE MINOGUE	CAN'T GET	CAPITOL	10340	3139	2	208
4	3	LINKIN PARK	IN THE END	WARNER BROS.	10149	4004	0	176
2	4	NICKELBACK	HOW YOU REMIND ME	ROADRUNNER/IDJ	10130	4127	0	191
5	5	THE CALLING	WHEREVER YOU WILL GO	RCA	9778	3626	0	195
7	6	PUDDLE OF MUDD	BLURRY	FLAW/GEF/INTERSCOPE	8988	2923	4	214
6	7	JA RULE	ALWAYS ON TIME	MURDER INC./IDJ	7776	2835	0	160
8	8	NSYNC	GIRLFRIEND	JIVE	7723	2526	2	183
13	9	MICHELLE BRANCH	ALL YOU WANTED	MAVERICK/WB	7037	2327	0	214
15	10	PINK	DON'T LET ME GET ME	ARISTA	6982	2554	1	161
9	11	ALANIS MORISSETTE	HANDS CLEAN	MAVERICK/REPRISE	6764	2244	0	196
14	12	ENRIQUE	ESCAPE	INTERSCOPE	6356	1903	1	167
11	13	CREED	MY SACRIFICE	WIND-UP	6242	2190	0	151
12	14	LEANN RIMES	CAN'T FIGHT THE	CURB/ATL G	6042	1870	0	137
19	15	VANESSA CARLTON	A THOUSAND MILES	A&M/INTERSCOPE	5638	1949	11	203
10	16	NO DOUBT	HEY BABY	INTERSCOPE	5516	1948	0	138
18	17	FAT JOE f/ASHANTI	WHAT'S LUV?	ATLANTIC/ATL G	5421	2711	20	149
26	18	GOO GOO DOLLS	HERE IS GONE	WARNER BROS.	4983	1924	4	210
17	19	BRANDY	WHAT ABOUT US	ATLANTIC/ATL G	4867	1787	0	158
16	20	CRAIG DAVID	7 DAYS	WILDSTAR/ATL/ATL G	4772	1887	0	102
20	21	IIO	RAPTURE	UNIVERSAL	4291	1130	1	144
24	22	SHAKIRA	UNDERNEATH MY CLOTHES	EPIC	4288	1521	7	148
27	23	TWEET	OOPS (OH MY)	GM/ELEKTRA/EEG	3761	1739	9	147
30	24	ASHANTI	FOOLISH	MURDER INC./IDJ	3752	1951	18	115
32	25	DEFAULT	WASTING MY TIME	TVT	3608	1181	11	151
22	26	PINK	GET THE PARTY STARTED	ARISTA	3590	1436	0	96
34	27	USHER	U DON'T HAVE TO CALL	ARISTA	3545	1609	17	137
25	28	OUTKAST	THE WHOLE WORLD	ARISTA	3422	1410	2	121
23	29	LUDACRIS	ROLLOUT	DEF JAM SOUTH/IDJ	3394	1181	2	128
37	30	SHERYL CROW	SOAK UP THE SUN	A&M/INTERSCOPE	3169	1070	6	162

74 HITS March 29, 2002





LW	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS		ADDS	REPORTS
35	31	P.O.D.	YOUTH OF THE NATION	ATLANTIC/ATL G	3049	1150	4	138
21	32	USHER	U GOT IT BAD	ARISTA	3036	1107	0	86
29	33	JEWEL	STANDING STILL	ATLANTIC/ATL G	2969	1351	0	86
28	34	NATALIE IMBRUGLIA	WRONG IMPRESSION	RCA	2592	756	0	98
36	35	FABOLOUS	YOUNG'N (HOLLA BACK)	DS/ELEKTRA/EEG	2570	888	1	103
38	36	CELINE DION	A NEW DAY HAS COME	EFIC	2435	833	3	144
33	37	DARREN HAYES	INSATIABLE	COLUMBIA/CRG	2381	505	1	112
46	38	JIMMY EAT WORLD	THE MIDDLE	DP:EAMWORKS	2372	893	18	135
43	39	P. DIDDY f/USHER	I NEED A GIRL	BAD BOY/ARISTA	2364	1263	6	67
42	40	FIVE FOR FIGHTING	SUPERMAN	AV/ARE/COL/CRG	2068	804	0	66
31	41	MARY J. BLIGE	NO MORE DRAMA	MCA	1956	547	0	68
51	42	LENNY KRAVITZ	STILLNESS OF HEART	VIFGIN	1911	564	9	127
44	43	JERMAINE DUPRI f/LUDACRIS	WELCOME TO ATLANTA	SO SO DEF/COL/CRG	1882	984	1	43
39	44	SHAKIRA	WHENEVER, WHEREVER	EPIC	1873	908	0	61
40	45	NELLY FURTADO	ON THE RADIO	DREAMWORKS	1862	383	0	103
41	46	MARY J. BLIGE	FAMILY AFFAIR	MCA	1839	809	0	55
52	47	INDIA.ARIE	VIDEO	MCTOWN/UNIVERSAL	1764	611	16	116
47	48	TOYA	NO MATTER WHAT	ARISTA	1746	522	0	88
50	49	FAITH EVANS	I LOVE YOU	BAD BOY/ARISTA	1678	945	1	48
-	50	ALICIA KEYS	HOW COME YOU	J RECORDS	1511	474	13	127
57	51	RES	THEY-SAY VISION	MCA	1502	490	1	115
58	52	JOHN MAYER	NO SUCH THING	AWARE/COL/CRG	1484	769	5	69
48	53	DAVE MATTHEWS BAND	EVERYDAY	RCA	1466	550	0	45
53	54	AMANDA PEREZ	NEVER	UNI'/ERSAL	1436	505	0	38
45	55	GLENN LEWIS	DON'T YOU FORGET IT	EPIC	1399	514	0	75
49	56	CITY HIGH	CARAMEL	BB/INTERSCOPE	1390	682	0	43
55	57	TRAIN	DROPS OF JUPITER	COLUMBIA/CRG	1327	575	0	48
56	58	LIFEHOUSE	HANGING BY A MOMENT	DREAMWORKS	1268	623	0	49
-	59	LUDACRIS	SATURDAY	DEF JAM SOUTH/IDJ	1259	729	4	56
_	60	В2К	UH HUH	EPIC	1156	552	21	93

HITS March 29, 2002 75



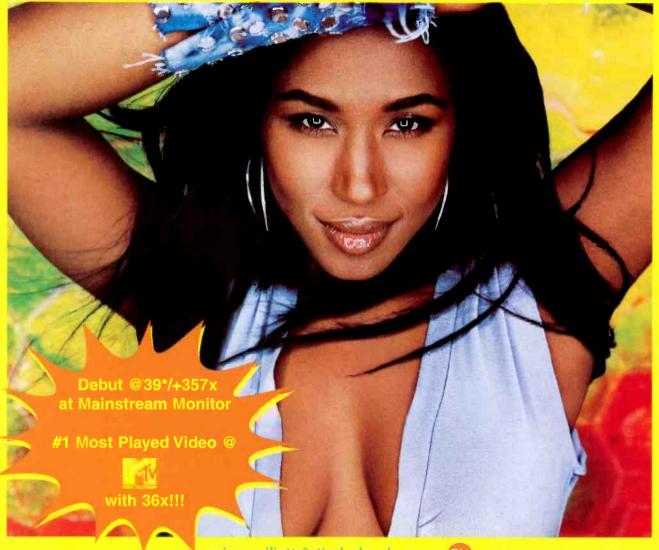


REQUESTS

Halle Berry calls in for "Cry Me A River"

LW	TW	ARTIST	TITLE	LABEL I	HOTS	INCLU	JDING		%
1	1	PUDDLE OF MUDD	Blurry	Flaw/Gef/Inter	42	KALC WZPT	WFLZ WFBC	WNCI KRBZ	27
5	2	ASHANTI	Foolish	Murder Inc./IDJ	40	KPWR KYLZ	WPGC KXHT	KUBE WHZT	26
2	3	KYLIE MINOGUE	Can't Get You	Capitol	36	WPLJ KKSS	KHTS WRMF	KQMB WKOD	24
6	4	VANESSA CARLTON	A Thousand Miles	A&M/Interscope	35	WXSS WRTS	Z100 WHTG	KDND WKXJ	23
3	5	LINKIN PARK	In The End	Warner Bros.	34	WZPL WVSR	KHTS WNTQ	KALC WPST	22
7	6	PINK	Get The Party Started	Arista	33	WQAL WJMX	WDJX KDUK	Z100 WHYI	22
9	7	JENNIFER LOPEZ	Ain't It Funny	Epic	32	WKZL KSLY	KMXV WJWZ	WFLZ KBAT	21
16	8	SHAKIRA	Underneath My	Epic	31	WDJX	WTIC WAKS	KDND WYKS	20
8	9	P.O.D.	Youth Of The Nation	Atlantic/Atl G	30	WNCI WKHQ	KDUK W\$SX	KQKQ Z104	20
14	10	GOO GOO DOLLS	Here Is Gone	Warner Bros.	29	WTSS WRFY	WWZZ KUUU	KQMB WKOE	19
4	11	NSYNC	Girlfriend	Jive	28	KHTS KPSI	Z100 WQGN	KSFM WHTS	18
11	12	TWEET	Oops (Oh My)	GM/Elektra/EEG	27	KBMB WSKS	WLDI WWXM	KBXX KDON	18
10	13	LUDACRIS	Roll Out	Def Jam South/ID.	J 26	WDJX WCIL	WXSS KQKQ	WFLZ KC101	17
12	14	ALANIS MORISSETTE	Hands Clean	Maverick/Reprise	e 25	KALC KLTG	WWZZ WRVE	KQMB WSTW	16
20	15	FAT JOE F/ASHANTI	What's Luv?	Atlantic/Atl G	24	WJMH KKUU	KQKS KNDA	Z100 KISV	16
17	16	ENRIQUE	Escape	Interscope	23	Z100 WRZE	98PXY WMT	KDND WJYY	15
	17	P. DIDDY F/USHER	I Need A Girl	Bad Boy/Arista	22	98PXY KSEQ	WJMN KYWL	KQKS WJHM	14
	18	MICHELLE BRANCH	All You Wanted	Maverick/WB	21	KDND Q100	WTIC KFFM	KQMB WIXX	14
15	19	DARREN HAYES	Insatiable	Columbia/CRG	20	WNCI WSNE	KDND WZOK	WJMX KWTX	13
	20	PINK	Don't Let Me Get Me	Arista	19	KMXV WWCK	WKZL WMRV	KDND W AE Z	12

Total stations reporting this week: 156





The premiere single and video from the first soaring new star of 2002 Debut album Southern Hummingbird in stores April 2

Performing on 4 's Spring Break • Appearing on TRL Live on April 1st
Appearing on The Tonight Show on April 3rd

Already #1 @ Crossover and Urban • #4* @ Rhythmic Top 40
Approaching 90 Million in Total Audience

Blowing Up The Phones at

		Blowing up i	ne Pnones at		
Z100/New York	25x	Top 5 Phones	WKST/Pittsburgh	25x	Top 5 Phones
WKSC/Chicago	22x	Top 10 Phones	WXSS/Milwaukee	25x	Top 5 Phones
WDRQ/Detroit	42x	Top 5 Phones	WKGS/Rochester	47x	Top 5 Phones
WKQI/Detroit	16x	Top 10 Phones	WDKF/Dayton	53x	Top 5 Phones
WIHT/Wash D.C.	43x	Top 5 Phones	KKMG/Col. Springs	22x	Top 5 Phones
KBKS/Seattle	21x	Top 10 Phones	WWHT/Syracuse	53x	Top 5 Phones
WBZZ/Pittsburgh	28x	Top 5 Phones	WDBT/Jackson	70x	Top 5 Phones





POP MART

Pop Go The Weasels

As March Madness continues, with its emotional highs & lows, upsets & defeats (there's always next year Bruin & Blue Devil fans), so goes the music industry with March Madness Epic style, as Hilary, Joel & Tommy prepare for Celine's album to debut #1. B2K has retail re-orders galore, Shakira sees Top 5 callout everywhere, & Jennifer Lopez pushes toward #1... Massive action in the IDJ camp, as Nickelback's follow-up single to their #1 multi-



Lee Leipsner: Hair today...

format smash blows out. Ludacris rolls out for Ken, Mike & Erik, who will chart Ashanti at Top 40 before impact 4/8... Programmers getting tremendous feedback on Usher, as Pink goes Top 5 with a spin explosion, while OutKast & Toya prove to be the real deal. Next up, P. Diddy says to Usher, "I Need A Girl" on 4/1... Kudos to TVT's Todd Glassman, as Default closes out with a bang!... Strong action on all fronts, as Elektra's Reese & Bardin kick it up a notch on Tweet, debuting at Mainstream Top 40, Top 5 at Rhythm/Crossover, with Fabolous continuing to increase in spins... Universal's Charlie Foster has his hands full. "Why?" you ask-98°, jiO getting Top 5 phones & flava record of the airwaves, India. Arie, charting at Mainstream Top 40. Hello, radio, this is a hit! All the while setting up Paulina Rubio 4/29, already making waves in Miami, L.A. & Dallas... In the Columbia world, the new Jade Anderson is off to a sizzling start. Count on Walk & Leipsner to bring this one home, while Maxwell reacts for smart programmers. If you're looking for a nighttime secret weapon, try the X-Ecutioners' "It's Goin' Down"... Warner Bros.' Grover, Boulos, Connone, Flea & Lucek have all they ever wanted, as Michelle Branch rules TRL, increases sales & heads Top 10 at Mainstream T40, & the Goo Goo Dolls closeout with huge Top 40 spin increases... Phones are exploding for P.O.D., as Atlantic's Andrea Ganis cranks it up with Jewel & Course Of Nature. Fat Joe, featuring Ashanti, has a big fat Top 40 spin increase, & Craig David sets up for 4/1... Phones, callout & spin increases continue, as Interscope's Romano & Lopes take Enrique Top 10, Vanessa Top 15, & set up No Doubt 4/1 impact... J Records' Palmese & Kline are smokin' & chartbound already with Alicia Keys... Psst... did you know Capitol's Hubbert, Green & Levine have Dirty Vegas?! Just ask them... Get ready! RCA's Ron Geslin just can't keep Trik Turner a secret anymore... Virgin's Michael Plen won't sit still until he gets radio on Lenny Kravitz. Phones? You want 'em? Just play Basement Jaxx's "Where's Your Head At"... MCA's Lambert, Goldner & Marella have Res heating up & debuting on the Mainstream Top 40 chart!... Looking for immediate reaction? DreamWorks' Vicki Leben has the stories on Jimmy Eat World & Soluna, which has a new uptempo mix just shipped... Reprise's Costello, Weil & Lucek clean up, as Alanis has retail staying power & radio research... Music We Love: Dirty Vegas, Moby, KHIA & Daniel Bedingfield.



SURVIVE THIS: Clear Channel's Michael Martin, K-Mart's Michael Becker, consultant Mike Marino, HITS' own Trish Bock-Berman, Lawman's Greg Lawley & Gary Spangler were shipwrecked on a desert isle. While Bock made a lovely Mary Ann, Martin's Ginger routine didn't go over so well, and he was kicked off the island.



ABSOLUTELY FABOLOUS: "What foresight your parents had to name you Fabolous," said Z100 New York's Tom Poleman during the Elektra artist's visit. "To realize early on that you'd be a fabulous hiphop star is phenomenal. A lot of pressure on you to live up to it, eh?" Fab strongly urged the cameraman to snap the shot so he could leave post haste.

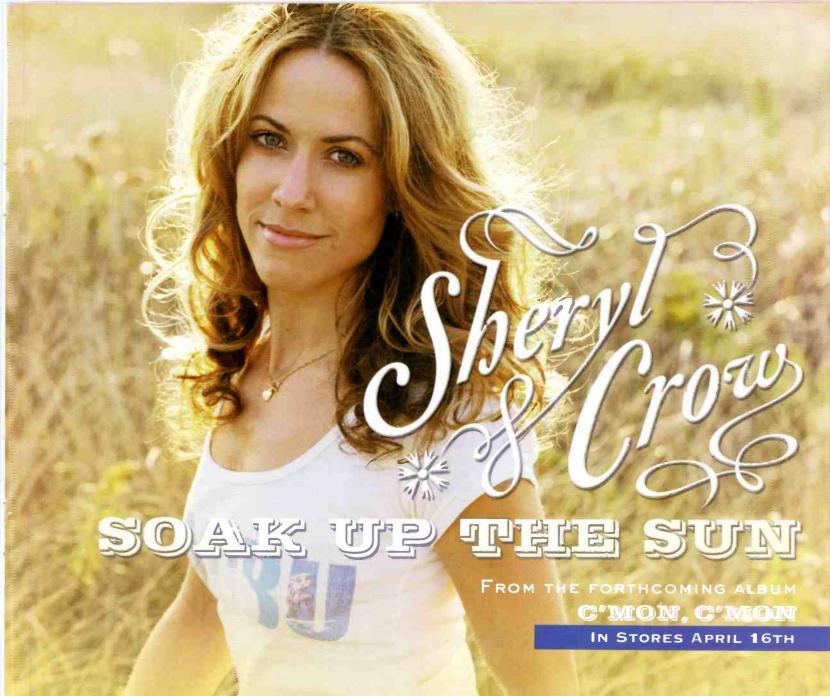
This Week's Special



Steve Bartels: Hey, Buddy.

Steve Bartels was hand-picked by Clive to start Arista's Special Markets Division & became the guy behind those million-selling Ultimate Collections. Now he's the "ultimate" Sr. VP of Promotion, just ask his Promotion whiz kids, Joe, Des, Margaret-Ann, Lori & those great regionals. Steve's "ultimate" multiplatinum artist roster keeps producing an endless string of hits. Pink's Top 5 again with signs pointing to #1. Usher's third smash from 8701 debuts on the Top 40 Chart this Monday. Grammy winners OutKast have 2000+ spins at Top 40, while Toya's second single takes hold at

the format. On Arista's April agenda, they're crossing the P. Diddy/Usher collaboration "I Need A Girl" & Faith Evans' "I Love You" to Mainstream, establishing new Canadian singer\songwriter Avril Lavigne at Modem & T40 Adult, setting up Arista's first release for Boyz II Men (it'll blow your socks off) & continue promoting & marketing Gold-selling rocker's Adema. Steve's even the "Ultimate" nice guy—he's sending us our very own copy of *Ultimate Barry Manilow*. What a sweetie.



120 TOP 40s IN 3 WEEKS:

KIIS-FM • WXKS • KZQZ • KRBE • WPRO • KMXV • KZHT • KUDD WNCI • KXXM • WNKS • WKRQ • WKZL • WDCG • WQZQ • KDND

> 9* ADULT TOP 40 MONITOR 4* AAA MONITOR



SHERYL CROW & FRIENDS CONCERT 4/6
APRIL ARTIST OF THE MONTH





POP MART



DON'T CALL US: During Usher's visit to KPWR Los Angeles, the staff auditioned to be his opening act. Usher, however, cut the session short when Big Boy began his video remake of Madonna's "Like A Virgin." Here's Power's Liz Hernandez, Big Boy, Usher, Fuzzy, Arista's Rick Sackheim, the station's Joe Grande & the label's Desiree Schuoun.



DEMAND-HANDLING: "Ok, I've written your number on every stall in the women's bathroom and told your friends that I think you're a hottie. Can I please leave now?" begged WSSX Charleston's Ali O'Connell. HITS' Paul Karlsen let her go only after she promised to take this picture.

Set-Up Box



Matt Pollack: He's Made Of Stars.

V2's Matt Pollack has the eagerly awaited new album from Moby called 18. Appropriately, the album contains 18 tracks, with the first single "We Are All Made Of Stars." Moby's roped in a host of superstars for the video including Tommy Lee, Dave Navarro, NSYNC's J.C. Chasez, Gary Coleman & Corey Feldman, among others. In fact, if you recognize all the cameo appearances, then you're way too obsessed with popular culture.



Ron Geslin: Yo Adrienne!

The world is finally hearing The Calling! As the band embarks on their first international tour, RCA's Ron Geslin & the Nipper squadron are about to lock & load their next smash hit, "Adrienne." As "Wherever You Will Go" reaches retirement on MTV's TRL, & radio hungers for their next release. This powerful L.A. band hears the call & delivers once again a power pop-rock tune that will impact 4/15 & go right on air.

Consultant's Corner

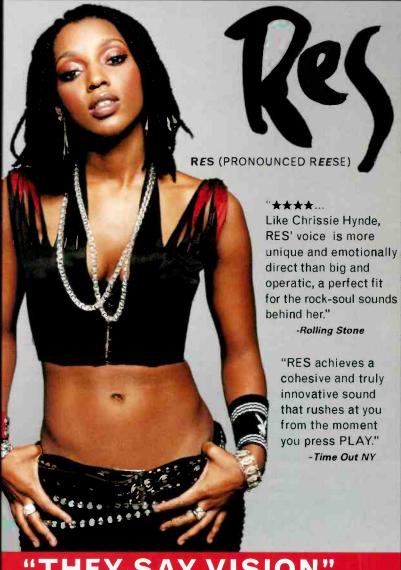
Oh joy! HITS own Bobbii Hach is up for another one of her enlightening radio gabfests, & even throws in some Oscar commentary. We are so very, very lucky, & would like to thank Zzzz...

Did you see the Oscars? A group of us watched it together & had a blast making fun of & impressed by the celebs & what they were thinking when they picked out their outfits. I still don't understand how Joan Rivers & daughter Melissa keep their jobs. Joan



Hi, I'm Bobbii.

is definitely going to stamp a fashion no-no on Gwyneth Paltrow. Did you see the dress? What was she thinking? Beautiful girl with one scary-looking dress. But enough on fashion, let's cut to the music... As most of you know, there were more layoffs this past week. Virgin's Lisa Hackman & Jeffrey Nauman were released from their contracts. Lisa can be reached at (323) 663-9149, & Jeffrey at (818) 706-3864. Lenny Kravitz had another solid week. This is a Hit. He is all over VH1 & MTV. Don't forget, folks, that women love him... Reprise's Alex Coronfly had a good first week with Enya's "Wild Child" being one of the most added. Alex also has one of the biggest buzz records out right now with Dropline's "Fly Away From Here." On your desk 4/1, impacting 4/29. Alanis Morissette is almost #1, & Chris Issak is getting solid requests... V2's Matt Pollack & Mark Schneider are red hot. The I Am Sam soundtrack has solid sales, & Eddie Vedder's "You've Got To Hide Your Love Away" is the single that radio loves; Heather Nova's "Virus Of The Mind" was one of the most added out of the box, with WTMX, WPTE, KRBZ & many more coming in; and the record that we have all been waiting for-with a video that will blow you away—Moby's "We Are All Made Of Stars," shipping 3/27 (no impact date set). This song is just AWESOME... Columbia's Pete Cosenza & Laura Labadia are buried with hits. John Mayer is gaining each week, with solid callout from KYSR & WVRV. Pete Yorn is the little engine that could, & keeps on chugging. This song deserves a shot... Arista's Etoile Zisselman is kicking ass with Avril Lavigne. This 17-year-old will soon become a household name. Doing a major radio tour now. Get a copy of her album, it is full of hits... Nettwerk's Tom Gates is calling in adds on Sense Field while he's getting tan in Miami. Having a nice move on the chart with early callout looking good & great requests. Watch this song go all the way...TVT's Todd Glassman blew Default wide open this week with KZZO, WTIC, WMC, KTOZ, and many more coming to the party. Hello? Can you say SMASH?!!! Saving the best for last is my friend, Island's Patty Morris. Happy Birthday, sweetie! I wish I could've been there to celebrate. But you don't need me, 'cause you have Ruby Horse. The single, "Sparkle," is going on 4/1, & is already on over 15 stations, including WSSR, KSTE, KRSK, & WMXB... Records I love: Dishwalla, Kasey Chambers & Rosey... See ya...



"THEY-SAY VISION"

THE NEW SINGLE FROM THE HIGHLY ACCLAIMED DEBUT ALBUM HOW I DO

200% SALES NCREASE OVER THE LAST 3 WEEKS

DEBUT (40) MONITOR MAINSTREAM TOP 40, TOTAL **SPINS 1254** (+239)

BREAKING FROM THESE MARKETS

Z100/New York WIOQ/Philadelphia KHKS/Dallas WKFS/Cincinnati WKQI/Detroit WQZQ/Nashville WNCI/Columbus B97/New Orleans WNOU/Indianapolis WKST/Pittsburgh

KIIS/Los Angeles KIIS/Los Angeles Y100 /Miaml KHTS/San Diego KFMD/Denver KSLZ/St. Louis WWWQ/Atlanta WPRO/Providence B94/Pittsburgh KMXV/Kansas City WMEG/San Juan WKSC/Chicago WXKS/Boston WFLZ/Tampa WDRQ/Detroit KCHZ/Kansas City KDWB/Minneapolis WLDI/West Palm Beach KRBE/Houston WKRQ/Cincinnati KKSS/Albuquerque

STELLAR REVIEWS IN:

Time, Life, Bazaar, USA Today, Vibe, Entertainment Weekly, Playboy, Jane, Elle, Marie Claire, Honey, Essence, Billboard and more.









Produced by Doc for Black Corner Dot Com Corey Smyth / Blacksmith Management www.resmusic.com www.mcarecords.com



ANDERSON SUGARHIGH

#1 Most Added Over 80 Radio Stations

WKSC **KHKS** WIHT WXKS **KHTS WBLI** KSLZ Y100WFLZ WPRO **WNCI** WNKS **KQKQ** WPXY **KDND** WIHT Q100 KFMD

Upcoming press features: GQ, Vibe, Seventeen, YM

The first single from this exceptionally-gifted singer and songwriter's debut album "Dive Deeper"





WWW.jadeandersononline.com www.columbiarecords.com lyrics by Jade anderson produced by Jade anderson & eg management: Lizzie francis for enc productions and wendy laister for magus entertainment "columbia and " reg us pat 4 tal opt: Marca registradad 2022 sony music entertainment to

HITS

WAVELENGTH

Interesting results this week in the Winter Phase II Arbitrends. In NY: WLTW remains #1 and steady at 6.5, HOT97 goes 5.6-5.8 (also #1 18-34), **Z100** 4.4-4.3, **WXRK** 3.5-3.3, WKTU holding at 3.1 and WPLJ 2.4-2.6. Also of note, Clear Channel's recently flipped WTJM ended up ranked #5 for the month 25-54..... In LA: KROQ still #1 4.9-5.0, **KPWR** up 4.3-4.7, **KOST** up 4.2-4.7, KIIS 4.3-4.2, KKBT 3.7-3.4, **KHHT** 3.4-3.1 and KYSR surprisingly down again 2.5-2.4. (Ed note: is **John** Ivev's bold format adjustment too early to judge? Many think it will be at least two more trends before we get a clear picture.).... Cumulus' WHHY Montgomery flips from Top 40 to Rhythmic. PD Karen Rite

remains in place..... KBBT San Antonio PD J.D. Gonzalez has been promoted to Regional PD for Hispanic Broadcasting Texas..... KMXV Kansas City and PD Jon Zellner hire former Maverick Nashville local Jana Sutter as MD..... WNNK Harrisburg adjusts its format to Hot Adult. PD John O'Dea remains in place..... WSSR Tampa afternoon driver Kristy Knight adds MD stripes..... Virgin cutbacks include Jeffrey Naumann (818-706-3864) and Lisa Hackman (323-663-9149)..... KZZU Spokane & PD Ken Hopkins hire KBKS Seattle's Casey Christopher as APD/MD.... As expected, KMYI San Diego hires former crosstown KFMB afternoon drivers Jagger & Kristi

for mornings. KFMB rehires Greg Simms and promotes APD/MD/nite talent Jen Sewell to fill the opening..... Congratulations to WBMX Boston's Mike Mullaney & wife Tran on the birth of daughter Olivia Huynh, 2/22; and to WFBC Greenville's Nikki Nite on her engagement to David Jones..... Kudos to Charlie Walk & Ken Lane, whose Columbia and IDJ promo squads cleaned up this week with Jade Anderson and Nickelback, respectively..... The Top Ten Most Played videos this week at MTV are: #1 Tweet, #2 Enrique Iglesias, #3 Fat Joe, #4 Kylie Minogue, #5 Usher, #6 System of a Down, #7 Ashanti, #8 X-Ecutioners, #9 Jennifer Lopez & #10 Blink-182..... Blowin' in

the Wind: Michael Plen, Tom Maffei, WJBW, Ted Volk, Rob Morris, Robin Cole & Todd Glassman..... And here's the lovely and talented Ms. Karen Rite, finding her Rhythm method in Montgomery.







The first single from their long-awaited 5th album "Untouchables."

Album in stores June II.

Produced by Michael Beinhorn Mixed by Andy Wallace





Korntv.com picrecoras.com

