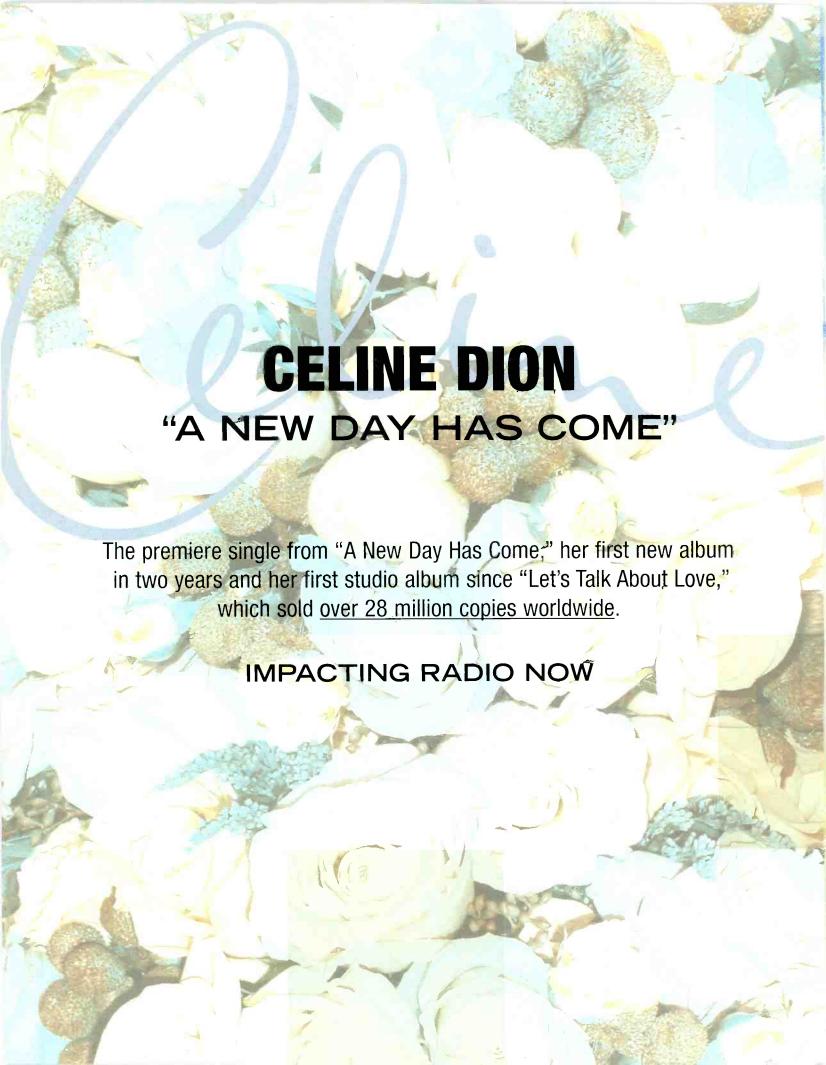


GRAMMY COUNTDOWN
U2, NELLY FURTADO INTERVIEWS
KEDAR MASSENBURG ON INDIA.ARIE



- 140 million albums sold worldwide
- 2,000,000+ cumulative radio plays and over 21 billion in combined audience
- 6X Grammy® winner
- Winner of an Academy Award® for "My Heart Will Go On"

Extensive TV and Press to support release:

Week of Release

Oprah – Entire program dedicated to Celine The View The Today Show CBS This Morning Regis & Kelly

Upcoming

Celine's CBS Network Special
The Tonight Show
Kicks off The Today Show Outdoor Concert Series

Single produced by Walter Afanasieff and Aldo Nova, with remixes produced by Ric Wake, Humberto Gatica, and Christian B

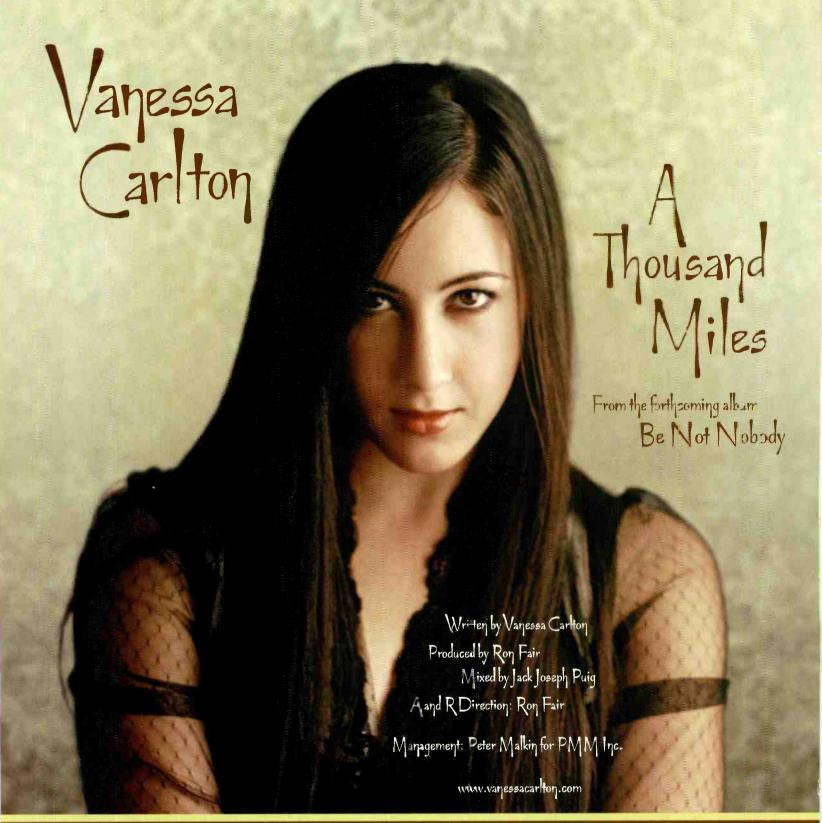
Video directed by Dave Meyers will debut in early March.

Album in stores Tuesday, March 26

www.epicrecords.com www.celinedion.com



"Epic" and Reg. U.S. Pat. & Tm. Off. Marca Registrada./© 2002 Sony Music Entertainment (Canada) Inc.



#1 Phones WBLI 600 Spins before 2/18 Impact

Early Adds:

KIIS-FM WWWQ

WXKS WBLI

Y100 **KZQZ** WKZL KRBV **KHTS** WAKS WNOU



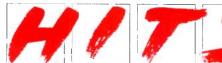


BUZZWORTHY



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Rolling Stone: "Artist To Watch" feature





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THE DIVINE MISS POLLY

pic Records Group President Polly Anthony is the diva among divas, as Jen-Inifer Lopez debuts atop the album chart this week. With Celine Dion's new ■single all over Top 40, Sade's live album at #12, Shakira holding at #16 and Mandy Moore's A Walk to Remember strong at #31, Polly has Girl Power to spare. Though she probably wishes she got that cracker instead of this HITS Contents nod.

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JAMZ TOP TENS EARPICKS RERAP **MPS** POP PLAYS REQUESTS POP MART WAVELENGTH



PRO BO 10

WINNERS

HOT NEW RELEASES

REQUESTS

LINKIN PARK Warner Bros.

JA RULE Murder Inc./IDJ JENNIFER LOPEZ Epic **NSYNC Jive**

EARPICKS

VANESSA CARLTON A&M/Inter PINK Arista

DEFAULT TVT P.O.D. Atlantic/Atl G

BREAKOUTS

JENNIFER LOPEZ Epic **BARRY MANILOW Arista** SADE Epic INDIA.ARIE Motown/Universal

WILDCARD **CELINE DION Epic**

VANESSA CARLTON

A Thousand Miles A&M/Interscope

COREY Hush Lil Lady Motown/Universal

DEFAULT Wasting My Time

CELINE DION A New Day Has Come Epic PINK

Don't Let Me Get Me Arista









ON THE COVER



otown's Grammy darling ncia.Arie would trade every one of those seven nomin tions to get off this HITS cover marking her hit Hebut, Acoustic Soul.

VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

KYLIE MINOGUE • CAPITOL

2 LW 4 2W 9 3W



album: FEVER
track: CAN'T GET YOU OUT...

Can't Get enough Kylie. LP streets 2/26; shipping 400k+. Track added at G105, closing out Top 40! # 1 at WKTU and KZZU. Top 5 at WBLI, WIOQ, WNNK, WKIE, KTHT. Fever spreading with radio dates for Z100 and WBLI. MTV, MTV2. TRL 2/15. Just did Leno. Mgmt: Terry Blamey Mgmt.

NATALIE IMBRUGLIA • RCA

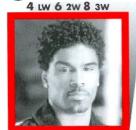
3 LW 3 2W 4 3W



album: WHITE LILIES ISLAND track: WRONG IMPRESSION

Wrong is all right at Modern Adult, with big adds at KRBE, WMTX, B94, KIMN, KRBZ, WKQI, many more! Already spinning Top 5 at WCGQ; Top 10 at KBIG, WDVD. Making an Impression at WTSS, KQMB, KLLC. VH1. LP streets 3/5. Leno 3/7, Rosie 3/11, Regis & Kelly 3/15. Mgmt: Arthur Spivak & Stu Sobol Ent.

GLENN LEWIS • EPIC

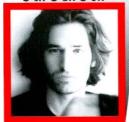


album: WORLD OUTSIDE MY...
track: DON'T YOU FORGET IT

X-over in Glenneration gap, Top 40 following suit with adds at B94, WKZL. #1 at WHUR. Top 5 at KMEL, KMQ; Top 10 at WBLS, KBMB, WRKS. Big at KHHT, WJLB, WKFS. MTV, BET, MTV2, VH1. On tour w/Alicia Keys. Regis & Kelly 3/19, day of street. Mgmt: Mark Byars/Rockstar Mgmt.

PETE YORN • COLUMBIA/CRG

5 LW 5 2W 5 3W



album: MUSICFORTHE...
track: STRANGE CONDITION

PoMo, APM, Mod. Adult getting Strange. Multiformat track added at KROQ, WSSR, KMXP, more! #1 at KMTT, WXRV! Top 5 at KGSR, WMPS; Top 10 at KYSR, WXRT, WRNR. Big at WLIR, WPLY. Huge at chains and indies. Marcos Siega-directed video in post-production. Spring tour. Entertainment Weekly. Mgmt: Rick Yorn and Dan Field/AMG.

DARREN HAYES • COLUMBIA/CRG

6 LW 10 2W 11 3W



album: SPIN track: INSATIABLE

Hayes stacking up big adds and spins at Top 40. Added at KSLZ, KLSY, more. Top 5 at WMTX, WLTJ; Top 10 at WALK, WAEB. Insatiable thirst for big spins quenched at KDND, KQMB. Radio building buzz for Savage Gardener's solo debut streeting 3/19; shipping 400k+. Vid in post. Mgmt: Larry Tollin, Leone Messer.

ADEMA • ARISTA

7 LW 8 2W 7 3W



album: ADEMA

track: THE WAY YOU LIKE IT

Active Rock showing The Way. Added at WXDX, WYSP. #1 at WEQZ! WXRK, WFNX, WXTM, KNRK Like It very much. Sales jump at M'land, W'house, B'Buy. MTV, MTV2. On tour w/Linkin Park, then Sno-Core Tour w/Alien Ant Farm in March. Sales jumps at B'Buy, M'land, T'World. Mgmt: Terry Lippman Co.

TRIK TURNER • RCA

10 LW 11 2W 13 3W



album: TRIK TURNER track: FRIENDS & FAMILY

MTV turns a Trik with both vid versions added! Expecting Family on 2/26 when LP streets; shipping 100k+. Top 5 at Q101, KEDJ; Top 10 at KITS, KXRK, KNRK. Big at KROQ, WXRK, KWOD, WBCN. National tour dates to follow street. Mgmt: Brad Patrick/Radio Events Group.

R TWEET • GOLDMIND/ELEKTRA/EEG

12 LW 14 2W



album: SOUTHERN HUMMINGBIRD track: OOPS (OH MY)

Sweet Tweet added at MTV, MTV2, BET! Missy Elliott/Timbaland protégé's LP streets 4/2; shipping Gold. Oop dreams at X-over. #1 at WERQ. Top 5 at WDKX, WEDR; Top 10 at KUBE. Big at WQHT, KKBT, WGCI. Single features Fabolous, Bubba Sparxxx. On tour w/Craig David. R. Stone, Ent. Weekly, Vibe. Mgmt: Mona Scott, Chris Smith/Violator.

JOHN MAYER • AWARE/COLUMBIA/CRG

11 LW 12 2W 12 3W



album: ROOM FOR SQUARES track: NO SUCH THING

Top 5 Most Added at Modern Adult, again! Guitarist has that Thing, and it's added at WTMX, WPTE, KAMX, WTIC, many more. Top 10 at WDVD, WSSR. Thing's the thing at KYSR, WTMX, KENZ, too. On sold-out tour, in-stores. Access Hollywood. Rolling Stone, Request. Mgmt: Michael McDonald and Brick Wall Mgmt.

ANGIE STONE • J RECORDS

8 LW 7 2W 6 3W



album: MAHOGANY SOUL track: BROTHA PT. II

Hot Stone heating up Crossover radio. #1 at WVAZ, WDMK, WCFB! Top 5 at WOWI, WTLC; Top 10 at KMEL, WHQT, WDAS. Big at WMXD, KRNB, many more. MTV2. Prepping next single, "Wish I Didn't...," for 2/25 impact. Int'l tour beginning next month. Mgmt: Breyon Presscott/Chameleon Ent.

BE-RATE

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

JACK JOHNSON • ENJOY/UNIVERSAL

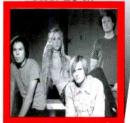


album: BRUSHFIRE FAIRYTALES track: FLAKE

Top 5 Most Added at PoMo, APM, as formats get real Flaky. Ben Harper-featured track added at KYSR, WZZN, WAQZ, more! Top 5 at KCNL. Huge at KROQ, XTRA, WOXY. Radio fueling sales at chains and indies. On West Coast tour, as SoCal story spreads like Brushfire. Shooting vid in March. Mamt: Emmett Malloy, Kim Johnson.



DEBUT 20 LW



album: HUMANISTIC track: THE REMEDY

PoMo jumping into the Pool. Track added at WLIR, KDGE, WEND! WBCN, Q101, KTCL, WRZX, KTBZ, KZON have already got The Remedy. Top 5 phones at WJSE. MTV2 "The Rockshow." On Tour w/Flickerstick through Feb. Headlining L.A. and N.Y. shows in March. Mamt: Not available.



CUSTOM • ARTISTDIRECT



album: FAST track: HEY MISTER

Hey day at PoMo. Track added at KKFR, WSUN. Top 5 at WMRQ, WOCL; Top 10 at WCYY, CIMX, WXDX. Big at KWOD, KNDD, WBCN. #1 phones WXDX. Debut LP streets 3/19; shipping 75k+. Video too controversial for MTV! Tour starts 3/16. *Interview, Revolver.* Mgmt: John Reese/Freeze Mgmt, Heidi Lavold/Mothership Industries.



13 LW 13 2W



album: SCARS track: UNREAL

Chicago rockers added at MTV2 and digging up Active Rock and PoMo with latest track! Unreality checked with add at KFTE and big spins at KRXQ, WFNX, WAAF, WAQZ, WJRR, more. On tour w/Static-X and Soulfly. Metal Edge cover, Revolver feature. Mgmt: Larry Mazer/Ent. Services, Peter Tsiolis.

STARSAILOR • CAPITOL

w 9 2W 10 3W



album: LOVE IS HERE track: GOOD SOULS

Added at KNDD, and Sailing on great spins at KROQ, WLIR, KWOD, KCRW, KAEP, more. MTV, MTV2. Love Is Here at retail with hot sales at B'Buy and racks. Tour w/Charlatans UK through Feb., then headlining, then MTV Campus Invasion Tour. Track featured on Felicity 2/20. Rolling Stone. Mgmt: Andrew Walsh/Heavenly Mgmt.

PHANTOM PLANET • DAYLIGHT/EPIC





album: THE GUEST track: CALIFORNIA

California or bust for PoMo radio. Track added at WEND, WSUN, WXZZ. Top 10 at Q101. Big at XTRA, KITS, WPLY. Spinning at KCRW, KROQ, WLIR. MTVZ. Handpicked! LP streets 2/26; shipping 75k+. Dates with Remy Zero kick off 3/13. Conan 3/12. Drummer Schwartzman starring in Slackers. Mgmt: Dan Field/AMG.



UNWRITTEN LAW • INTERSCOPE



album: ELVA track: SEEIN' RED

Law is breaking at retail and PoMo. San Diego quintet's LP, streeted 1/29, getting big sales at B'Buy, M'land. PoMo is Reddy with Top 10 spins at KXRK, Q101, KEDJ, CIMX. Huge at KROQ, KNRK, KWOD, WFNX, more. MTV, MTV2 Headlining tour, in-stores through 3/10. Mgmt: Bill Silva Mgmt.

SOMETHING CORPORATE • DRIVE-THRU/MCA

19 LW 20 2W



album: AUDIOBOXER track: IF YOU C JORDAN

Making Something of it at over 25 stations before next week's add date! Early spins at KROQ, KKND, KDGE, KNDD, KĖDJ, WKRL, Q101, more! Big phones continue at KROQ. EP hot at chains and racks. Fulllength streets 5/21. Just shot video. On Warped Tour main stage mid-June. Mgmt: Brent Kidwell.



RES • MCA

16 LW 16 2W 16 3W



album: HOW I DO track: THEY-SAY VISION

Added at VH1! Multi-format artist doing the Do, as buzz builds at Mod Adult and Top 40. Track impacting 2/25, but early Visionaries at KHKS, WWMX, WJBW adding it. Already spinning at B94, KALZ, WIOG, XL106, too. Touring w/Mary J. Blige 4/2-4/23. Mgmt: Corey Smyth/Blacksmith Mamt.

THE APEX THEORY • DREAMWORKS

18 LW 19 2W



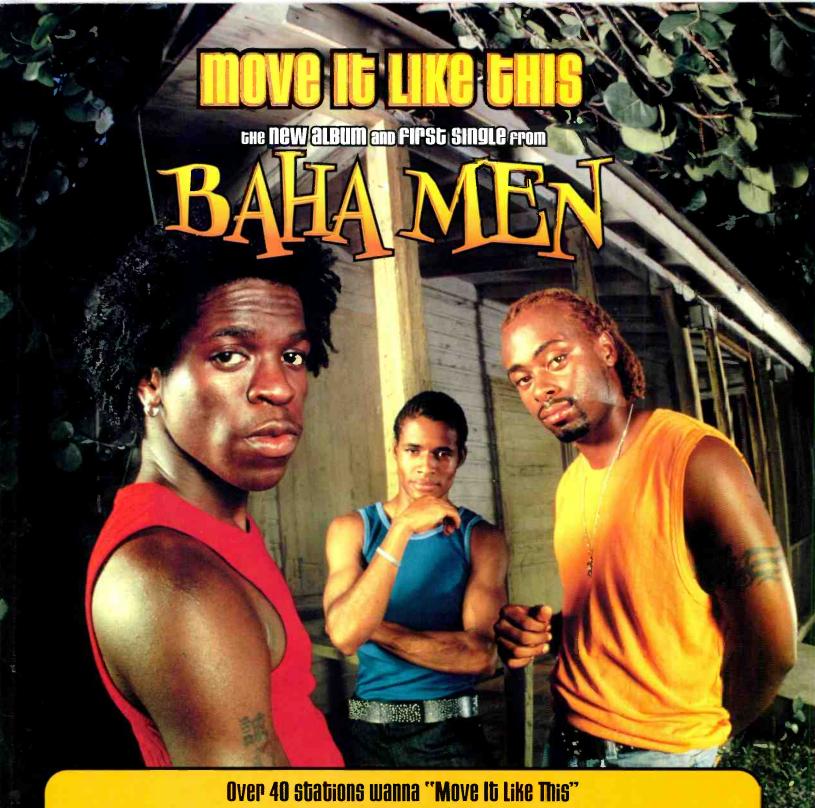
album: TOPSY TURVY track: SHHH... (HOPE DIGGY)

Can you Diggy it? PoMo can! Hot track from SoCal quartet added at WTPT. Huge spins at 99X and KWOD. Buzz building for LP's 4/2 street date; shipping 100k. Hot at MTV2! Theorists added to Sno-Core Tour w/Alien Ant Farm. Meanstreet. Mgmt: Q Prime Inc.

top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT		POWER INDEX	PERCENT CHANGE
DE	BUT	1	JENNIFER LOPEZ	J TO THA L-O! The big 'ol Remix record	Epic 86399	170.4	-
1	1	2	ALAN JACKSON	DRIVE Touring with hot track	Arista Nashville 67039	145.9	-23%
DE	BUT	3	BARRY MANILOW	ULTIMATE MANILOW Every song you'll ever need	Arista 10600	114.9	-1
2	2	4	CREED	WEATHERED Tour, "My Sacrifice" leads	Wind-Up 13075	105.4	-3%
3	3	5	LINKIN PARK	HYBRID THEORY "In The End" past 5 million and touri	Warner Bros. 47755	92.3	+2%
4	4	6	LUDACRIS	WORD OF MOUF "Saturday" starting	Def Jam South/IDJ 586446	5 92.1	+11%
5	5	7	NICKELBACK	SILVER SIDE UP "Too Bad" the cut, 3.5 million	RoadRunner/IDJ 618485	5 83.6	+8%
6	7	8	PINK	M!SSUNDAZTOOD Ballys commercial, NBA game, hot so	Arista 14718 ong	70.6	+6%
16	6	9	NAS	STILLMATIC "Get Ur Self A" hot	Columbia/CRG 85736	65.3	-4%
8	8	10	JA RULE	PAIN IS LOVE "Always On Time," Grammy noms	Murder Inc./IDJ 586437	63.5	-4%
DE	BUT	11	TOTALLY COUNTRY	VARIOUS Brooks & Dunn, Lonestar, Dixie Chica	BNA 67043 ks	63.1	_
DE	BUT	12	SADE	LOVERS LIVE Live collection with all the good stuf	Epic 86373 f	61.2	_
17	12	13	PUDDLE OF MUDD	COME CLEAN "Blurry" big at radio, Platinum LP	Flaw/Gef/Interscope 49307	4 61.2	+12%
47	10	14	MARY J. BLIGE	NO MORE DRAMA 'Revised' CD, has 4 new tracks	MCA 112616	59.9	+5%
10	9	15	USHER	8701 "U Don't Have" breaking	Arista 14715	59.5	-1%
11	16	16	SHAKIRA	LAUNDRY SERVICE "Underneath Your Clothes" added M	Epic 63900 1TV	58.4	+15%
15	13	17	ALICIA KEYS	SONGS IN A MINOR TV, touring, Grammy noms & press	J Records 20002	56.0	+3%
22	22	18	BRITNEY SPEARS	BRITNEY Movie opens 2/15, all over TV, press	Jive 41776	54.9	+36%
12	11	19	O BROTHER, WHERE ART	SOUNDTRACK Soggy Bottom Boys will do Grammy	Mercury/IDJ 170069	54.6	-4%
18	18	20	P.O.D.	SATELLITE "Youth Of the Nation," the cut now	Atlantic/Atl G 83475	52.2	+7%
21	21	21	ENRIQUE	ESCAPE Title track hot now	Interscope 93148	49.5	+11%
9	14	22	ENYA	DAY WITHOUT RAIN "Only Time" a phenomenon	Reprise 47426	48.8	-7%
13	19	23	VARIOUS	NOW VOL.8 U2, D. Child, Usher, Nsync, & more	Virgin 111548	46.7	-3%
19	15	24	I AM SAM	SOUNDTRACK E. Vedder leads, #10 movie	V2 27119	46.0	-9%
14	20	25	NO DOUBT	ROCK STEADY "Hey Baby," TV	Interscope 493158	45.9	-2%

HITS February 15, 2002



New stations this week include:

WBLI KHTT KLAL WCIL WZKF WREB WVYB WFLY KKSS KSAS **NBFM** WIOG Aiready on:

> **WPRO** WKSC WEZB WAKZ WABB WQZQ WSSX WJJS KHTS - Top 10 Phones **WXIK** WRHT WKIE - requesting nightly on the 10:00 p.m. countdown





executive producer: steve greenberg

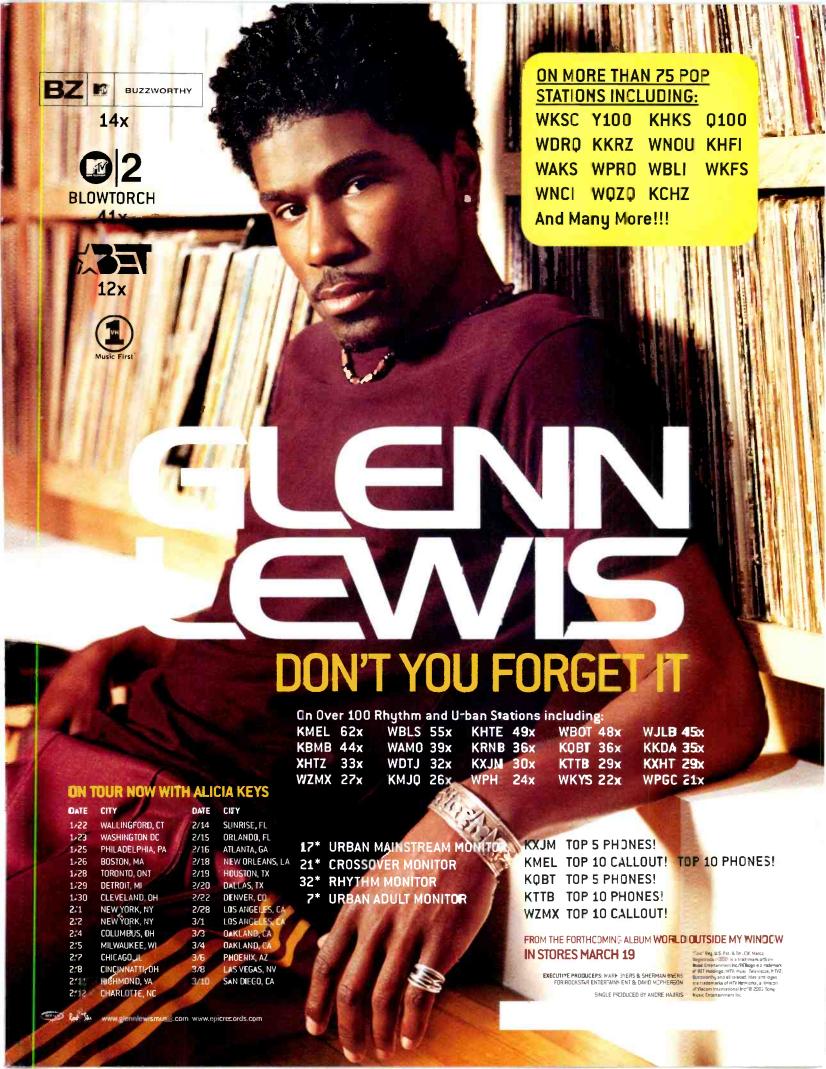
management: ron scone for gold mountain entercamment wich mark o'toble

S-CURVERERORDS. COM HOLLYWOODNOVING COM

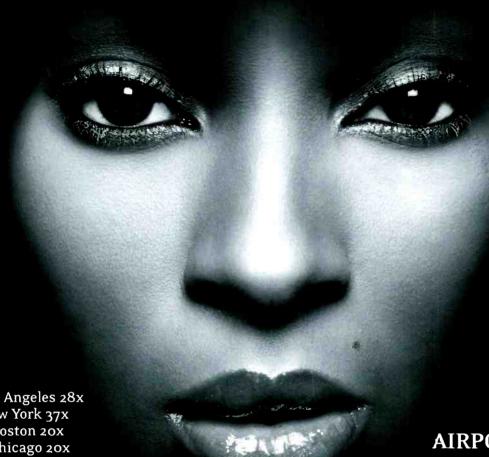
top50 ALBUMS

2W	LV	N	TW	ARTIST	TITLE COMMENT		POWER NDEX	PERCENT CHANGE
28	2	6	26	OUTKAST	BIG BOI & DRE PRESENT "The Whole World" & Grammy noms		44.5	+29%
DE	ВU	Т	27	U2	ALL THAT YOU CAN'T Super Bowl	Interscope 524653	44. 3	_
20	2	3	28	GARTH BROOKS	SCARECROW "Wrapped Up" and Dr. Pepper spo	Capitol Nashville 31330	42.2	+5%
-	1	7	29	BARBRA STREISAND	ESSENTIAL BARBRA STREISAND All of her greatest hits	Columbia/CRG 86123	40.5	-19%
27	2	4	30	KID ROCK	COCKY "Lonely Road" just started tour	Lava/Atl/Atl G 83482	39.9	0%
46	3	1	31	A WALK TO REMEMBER		Epic 86311	38.7	+23%
31	3	3	32	SYSTEM OF A DOWN	TOXICITY "Toxicity" new cut, headlining Oz fes	American/Col/CRG 62240	37.7	+20%
25	3	2	33	HOOBASTANK	HOOBASTANK "Crawling In the Dark," touring	Island/IDJ 586435	36.2	+15%
23	3	0	34	JEWEL	THIS WAY "Standing Still," still selling LP	Atlantic/Atl G 83619	35.8	+13%
34	3	8	35	CRAIG DAVID	BORN TO DO IT "7 Days" selling LP, touring, TV	Wildstar/Atl/Atl G 88081	35.1	+18%
-	2	5	36	STATE PROPERTY	SOUNDTRACK "Roc the Mic" f/Beanie Sigel	Roc-A-Fella/IDJ 586671	34.7	-9%
39	3	7	37	MYSTIKAL	TARANTULA "Bouncin' Back" leads	Jive 41770	33.8	+13%
DE	BU	IT	38	GRAMMY NOMINEES 2002	VARIOUS Alicia, Train, David Gray, R.E.M + mo	UTV 584705 ore	32.9	_
36	3	9	39	THE CALLING	CAMINO PALMERO "Wherever," Rosie O'Donnell	RCA 67585	31.5	+7%
-	4	8	40	FAITH EVANS	FAITHFULLY "I Love You" the hot cut now, TV too	Bad Boy/Arista 73041	30.4	+25%
44	5	0	41	DEFAULT	FALLOUT "Wasting My Time" and touring	TVT 2310	29.3	+21%
42	3	4	42	BUSTA RHYMES	GENESIS "Pass the" added MTV	J Records 20009	28.6	-7%
24	3	15	43	MICHAEL JACKSON	INVINCIBLE "Butterflies" the cut here	Epic 69400	28.5	-7%
38	4	13	44	SHREK	SOUNDTRACK Grammy noms now	DW/Interscope 450305	28.3	+7%
37	4	11	45	STAIND	BREAK THE CYCLE "For You" from multi-Platinum LP	Flip/Elektra/EEG 62626	28.2	+1%
29	4	10	46	MOULIN ROUGE	SOUNDTRACK Selling from movie rental and press	Interscope 493035	27.5	-2%
33	3	36	47	INCUBUS	MORNING VIEW "Nice To Know You" hot, Letterman	Immortal/Epic 85227	27.3	-9%
41	4	14	48	TOBY KEITH	PULL MY CHAIN "I Want To Talk About Me" hot Cour	DreamWorks Nashville 45029	7 27.0	+3%
DE	BL	JΤ	49	KEKE WYATT	SOUL SISTA "Nothing in This World" features Av	MCA 112609	26.6	-
50	4	16	50	AALIYAH	AALIYAH Lots of press about movies	Blackground 10729	25.3	-2%

HITS February 15, 2002



MARY J BLIGE "NO MORE DRAMA"



KIIS - Los Angeles 28x

Z100 - New York 37x WXKS - Boston 20x

WKSC - Chicago 20x

KHKS - Dallas 29x

WWWQ - Atlanta 25x KHTS - San Diego 24x

KCHZ - Kansas City 40x

KMXV - Kansas City 35x

KDWB - Minneapolis 32x

Y100 - Miami 20x

WBZZ - Pittsburgh 34x

WKST - Pittsburgh 29x

WKFS - Cinncinati 32x

WDRQ - Detroit 23x

WXSS - Milwaukee 32x

KFMD - Denver 30x

KKRZ - Portland 30x

WNCI - Columbus 29x

APPROACHING 3000 SPINS AT MAINSTREAM TOP 40

ON TOUR NOW

23* to 20* AIRPOWER +285

100% sales increase. #10 selling CD in the country!

> THE TITLE TRACK FROM MARY'S **MULTI-PLATINUM** GRAMMY NOMINATED ALBUM NO MORE DRAMA

> > Written by James Harris III, TerryLewis Barry Devorzan, and Perry Botkin, Jr Produced by Jimmy Jam & Terry Lewis for Flyte Tyme Productions, Inc

Executive Producer: Mary J. Blige Management: Tra-La-Lee & The Firm www.mjblige.com www.mcarecords.com











HITS: A Bronze Medal in Suck. You Were Expecting Gold?

FROMPAGE





FEBRUARY 15, 2002

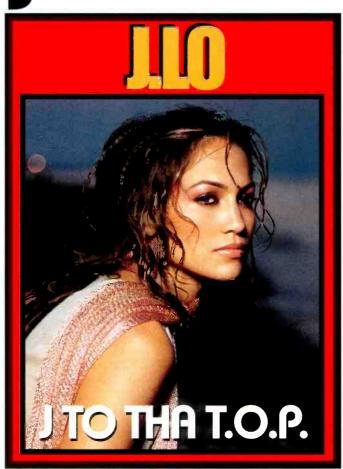
VOLUME 16

ISSUE 781

\$6.00

Barry's in the Top Five and U2's Feeling Its Super Sunday. That Said, All Eyes Are Focused On....

J.LO'S BACK!!!



拉耳

ACTION

The adds this week at **BET** are **Tweet** (Goldmind/Elek/EEG), **Usher** (Arista), **P. Diddy** (Bad Boy/Arista) and **Avant** (Magic Johnson/MCA).

he came, she remixed, she conquered. Epic's J.Lo made a monumental return to the album chart this week, as her collection of remixes debuted solidly at #1.

"What can you say about this artist?" queried HMV's Jeff Davidson, who's always good for a compelling retailer quote. "J.Lo really sold well for us this week."

Of course, J.Lo's return wasn't the only booty shaking up this week's Top Five. Arista's Barry Manilow—that's right, we said

Manilow—that's right, we said ARISTA'S BARRY MANILOW—debuted at a whopping #3, thanks to the ultimate TV campaign for the *Ultimate Manilow*.

Barry Manilow

"What can you say about this artist?" queried Davidson, as he tuned to coverage of his favorite Olympic sport, curling. "Barry really sold well for us this week."

Other impressive debuts include: BNA's Now-like compilation, Totally Country, at #11 and Epic's live Sade package at #12.

And, as long as we're talking impressive, check out the HUGE sales increase for U2's All That You Can't Leave Behind. Can you say, "Millions and millions of brain-numbed Americans mindlessly tuning into a football game and getting exposed to what some are calling the best rock & roll performance on television ever"?

U2



"What can you say about this band?" queried HMV's Davidson. "U2 really sold well for us this week."

Besides J.Lo at #1, and Barry at #3, this week's Top Five is rounded out by Arista Nashville's Alan Jackson at #2, Wind-up's Creed at #4 and Warner Bros.' Linkin Park at #5.

"What can you say about this story?" queried Davidson. "Bill-board is really going to sell well this week."

Pic of the Week

HITS



The Scent of Cool

J Records sultan and industry legend Clive Davis (c) communes at a Key Biscayne retreat with BMG heads Rolf Schmidt-Holtz (1) and Michael Smellie (r), who both think Clive looks very youthful and should not retire anytime soon. "Clive, vot is your secret? Tell us please how to sell millions of records overnight und get all ze Grammys und respect," requested Schmidt-Holtz. "Only please to pretend you are German und come from an accounting background." Replied Davis, "It's been great chatting with you, but I gotta run. Which one of you is bringing my car around?"



ACTION

The adds this week at MTV are P. Diddy (Bad Boy/Arista), Ashanti (Island/IDJ), Tweet (Goldmind/Elek/EEG), Usher (Arista), Shakira (Epic), Trik Turner (RCA), Busta Rhymes (J Records) and Beanie Sigel (Roc-A-Fella/IDJ). Rotation increases go to Blink-182 (MCA) and Fat Joe (Atl/Atl G). Tweet is named as Buzzworthy.com.

WILD CARD CELINE DION

EPIC

The diva of all divas is back with a sensational new ballad powered by a killer Rick Wake radio mix. While radio tends to be skeptical and cautious during the early stages of her singles, mega-stations like Z100, KIIS, Star94, WXKS and Y100 are already on board and yelling smash. Hilary Shaev, Joel Klaiman, Tommy Nappi and the Epic team are taking no prisoners. The biz needs a kickstart, and Celine has a titanic history. Slam dunk!!!

The Firm Crowns Richard King

he Firm's hands are now across the water.

The entertainment and brand management company is expanding to London with the appointment of industry vet Richard Griffiths as President of International Operations. Griffiths will head up the company's London office as well as become a key member of its L.A. management team, it was announced by Chairman Jeff Kwatinetz, who was busy changing his dollars into euros.

The move marks a reunion between Griffiths and Kwatinetz, who first worked together when Griffiths was President of Epic Records U.S. and signed Kwatinetz client Korn to the band's first record deal.

Said Kwatinetz: "We've chosen one of the very few executives that has not only expansive knowledge but also unparalleled experience in this industry, both domestically and abroad. It's rare to find

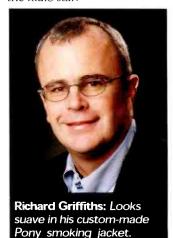
a European with such a deep understanding of the American market. But if he thinks he's taking an hour out for tea every day, he's got another thing coming."

Griffiths will oversee all international operations of the company, while making sure Fred Durst is able to clear customs.

Said Griffiths: "When I left BMG, I remembered why I got into this business in the first place, and it wasn't to cut costs and downsize operations—it was to sing and dance in the Backstreet Boys. Actually, it's about the music and artist development. By establishing the European office for The Firm, we will solidify our position as the worldwide market leader in brand management."

The U.K. native's 25-year career saw him most recently as BMG Worldwide President of U.K. and Europe. Prior to that, he served as Epic Records U.S. President. He

originally joined Sony Music in 1990 as Sr. VP West Coast before being named President Epic Associated Labels and Exec. VP Epic Records, where he oversaw the signing of Rage Against the Machine and Pearl Jam, among others. He was also Managing Director at Virgin Music and head of A&R at Islands Records U.K., where he signed the Buggles and helped video kill the radio star.



It's a Capitol-Virgin World

Will EMI Recorded Music chief Alain Levy ever take a croissant break?

Fresh off the naming of David Munns as North American chief, along with Matt Serletic and Roy Lott as the new top dogs at Virgin Records America, Levy announced "a significant change in the structure and operating philosophy for EMI companies worldwide."

The move will position Capitol and Virgin as the two global creative units in each territory under national EMI Recorded Music management, with backoffice services fully integrated.

The goal of the redesign is to "increase the efficiency of the company's operations in each country, while simultaneously increasing the emphasis on the creative aspects that drive growth in the business." In other words, turn this sucker around and start making money.

As part of the restructuring, each country will have a single managing director responsible for all of the EMI Recorded Music activities within that country.

Among the integrated backoffice operations of the labels in
each country will be catalog
exploitation, to be renamed EMI
Marketing. All of the shared-services functions will report to
the country's managing director
independently of the labels.

Each country will have two independent, creative labels with responsibility for artist signings, marketing and promotion. One of the labels will be Virgin, with its existing artist roster. The other, which will include all of the EMI Records artists, will be renamed Capitol. The EMI name will only be used for corporate and shared-services activities. Label imprints, such as Parlophone and Innocent, will exist underneath the Capitol and Virgin labels.

The restructuring has already begun at EMI Recorded Music U.K. under newly named Chairman/CEO Tony Wadsworth, while Emmanuel de Buretel, his counterpart at EMI Recorded Music Continental Europe, will announce implementation of this structure across Continental Europe, including the nomination of new EMI territorial heads.

In the U.S., meanwhile, Munns is designing a similar shared infrastructure, the details of which will be announced in the coming weeks.

In the rest of the world, most companies, including Japan, already have structures like the one announced and will see no change in their basic organization, apart from the name change from EMI to Capitol.

Said Levy: "This change in structure clarifies the roles of our creative record labels and focuses them on the key activities that will make a difference in signing, developing and marketing great talent. Capitol, which has a long and rich musical legacy, and Virgin will be established as the two global brands for our creative activities.

"In addition, the new structure enables us to achieve greater effectiveness in the exploitation of our music assets on a reduced-cost basis. Once it is fully implemented, I believe EMI will be best positioned to achieve a major increase in marketshare and performance. If not, I can always retire to my Swiss chalet and sip cognac."





WHAT WEASELS ARE WEASELING ABOUT THIS WEEK

- 1 ALAIN LEVY: Architect of the new EMI moving faster than a speeding bullet as he knocks down and rebuilds.
- 2 POLLY ANTHONY: Anthony and her Cleopatras rule, as Epic divas J.Lo, Sade, Shakira, Mandy Moore and Celine Dion are hot—on the charts, too.
- 3 **BARRY MANILOW:** TV campaign pays off big for Arista MOR icon's best-of collection, with a cornucopacabana of sales.
- 4 **JAY BOBERG:** J.Bo may be remixed up, but his strip-in is no tease, as Mary J.'s trick reignites album on sales chart.



- 5 **PAUL MCGUINNESS:** It's a beautiful day for U2 manager, as super Super Bowl performance rockets band back up the charts.
- 6 RICHARD GRIFFITHS: Kwatinetz picks a Firm Dick as London-based President—shouldn't that be Prime Minister?
- 7 MARIAH CAREY: As IDJ, Elektra, Jive and ArtistDirect examine the merchandise, researcher John Coleman claims it's been mishandled.
- 8 **TONY BERG:** Virgin A&R head goes to ArtistDirect in a gig Custom-made for him.
- 9 FAXON-BATES: Roger's in, Tony's out as EMI's top bean counter. Ken Lay was asked if he wanted the job, but he took the Fifth.
- 10 **SUGE-DRE:** Old foes meet up at 2/14 Hip-Hop Summit. The message: "Will you be my Valentine bitch?"



QUICK

HITS



The adds this week at VH1 are LeAnn Rimes (Curb), Ryan Adams (Lost Highway/IDJ), Lenny Kravitz (Virgin), Course of Nature (Lava/Atl/Atl G), Res (MCA) and Mick Jagger (Virgin).



The adds this week at MTV2 are Toilet Boys (Master Plan), Hives (Epitaph), Quarashi (Col/CRG), Fat Joe (Atl/Atl G), Tweet (Goldmind/Elek/EEG) and Lenny Kravitz (Virgin).

Oscar Tunes In

Oh sure, Lord Of The Rings scored 13 nominations, A Beautiful Mind and Moulin Rouge grabbed eight apiece—but it's the two MUSIC categories you care most about, right? OK, then lie about it.

HITS

In the Original Song category, the Oscar tastemakers anointed Randy Newman's "If I Didn't Have You," from Monsters, Inc.; Enya, Nicky Ryan and Roma Ryan's "May It Be" from Lord of the Rings: The Fellowship of the Ring; Diane Warren's "There You'll Be" from Pearl Harbor; Sting's "Until" from Kate & Leopold; and Paul McCartney's title song from Vanilla Sky.

For Warren, it's the sixth Oscar nomination, with no wins. Her previous nods were for songs from Music of the Heart, Armageddon, Con Air, Up Close and Personal and Mannequin. McCartney has been nominated twice before, for "Live and Let Die" and "Let it Be," which won the Oscar in 1970.

In the always-riveting Original Score category, it was John Williams for A.I. Artificial Intelligence, James Horner for A Beautiful Mind, John Williams for Harry Potter and the Sorcerer's Stone,

Howard Shore for The Lord of the Rings: The Fellowship of the Ring and Randy Newman for Monsters, Inc.

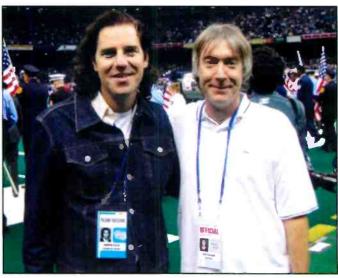
Enduring Academy darling Newman is in danger of becoming the Susan Lucci of the Oscars. This year's Song and Score noms are his 15th and 16th overall, with no heavy metal to show for it. He has previously been nominated for Meet the Parents, Toy Story 2, Babe: Pig in the City, A Bug's Life, Pleasantville, Toy Story, The Paper, Avalon, Parenthood, The Natural and Ragtime. As for Sting, it's his second nomination. He was recognized in 2000 for The Emperor's New Groove.



Randy Newman: He's 0-for-14 and counting.

WHAT'S BOTHER'NG THIS BOTHER'NG On location in New York City "It is too fuckin' cold in New York." "It's too fuckin' hot in here, Tony." "It's mells like garlic in here." "I can't get my fuckin' mail on this fuckin' AOL." "Your fuckin' computer doesn't have a floppy [drive]. How am I supposed to use it?"

Stuck in a Moment We Can't Get Out Of



Capitol President Andy Slater shows Interscope's Mark Williams his special "Big-time Producer Turned Record Mogul" laminate at the recent Super Bowl XXXVI in Nawlins. Being a big-time producer, Slater was also given seats on the 50-yard line, complete access to both locker rooms and a table at the "Saviors of the Music Industry" post-game dinner. Not being a big-time producer, Williams watched the game from a nearby Hooters.

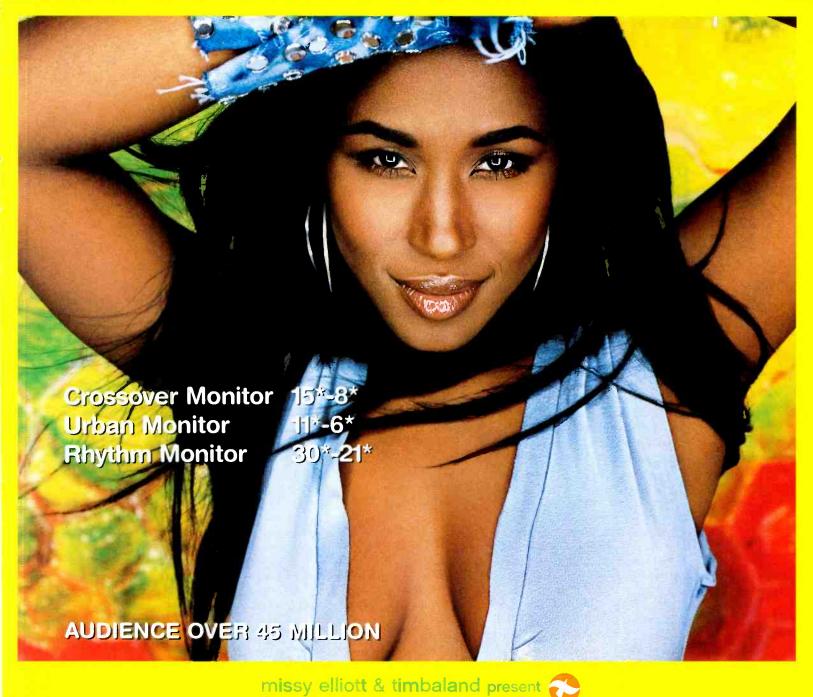
ARCIEAD

POLLY'S ANGELS ARE CLEANING UP...



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Cops (Oh My)

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FELD KLUES US IN



Kronfeld (I) with Bruce Resnikoff (then MCA now UME) and Kronfeld's then-boss Alair Levy at some fundraiser in a simpler time.

There's been talk of a compromise between the Recording Artists Coalition and the labels: Repeal the damages subsection in exchange for allowing "tacking," or restarting the seven-year term with each contract renegotiation. Is this a feasible idea?

Well, it certainly removes some of the uncertainty, from a record company's point of view. After seven years, even if the record company and the artist actually renegotiate a mutually agreeable contract, a number of artist representatives have taken the position that, notwithstanding the new contract, the artist is still free to claim the seven-year provision. If the artist and record company renegotiated a contract and there were a tacking provision enacted in new legislation, then that claim would no longer be open to the artist. And it would certainly add an element of fairness to things.

The subsection that Sen. Murray wants to repeal has to do with damages for undelivered albums if an artist walks after seven years...

The 1987 amendment carved out a specific exception for phonorecords, and what it says is, if the contract to make records wasn't performed within seven years, the artist could leave. However, it recognized the economic damage that could happen to the record company holding that contract, and made specific provisions for damages. Sen. Murray's amendment would void the damages provision completely.

Hypothetically, if a case were to go to trial, how would damages be determined? Is it a matter of the label simply recouping its investment?

No, the measure of damages under the statute has been that if the artist owes the In Which We Take Our Cue From the One-time PolyGram Holding Senior Executive on the Seven-Year Statute, Label **Accounting and More**

As the controversy rages over State Sen. Kevin Murray's bill to repeal California Labor Code Section 2855, Subsection (b)—the so-called recording industry exception to the seven-year statute—no label or label group heads have been willing to go on the record to give us their perspective, for the easily understood reason of not wanting to appear anti-artist. More than one, however, told us to talk to Eric Kronfeld.

A music-industry lawyer for 37 years, Kronfeld certainly knows the upper-echelon label turf, having spent seven of those years as President and COO of PolyGram Holding, Inc. (the U.S. umbrella for Dutch-owned PolyGram in the days before the Seagram merger), reporting to the likes of Alain Levy and Roger Ames. Kronfeld left PolyGram in 1998 and is now chairman of a privately held investment bank. Below, a label-group veteran's take on the artist-label controversy.

record company albums—three, four, five, whatever the number is—the measure of damages would be the entirety of profits earned by the company that signs the artist and distributes their records. So it's a pretty severe penalty: Why would a second company sign an artist knowing it would have to give its profits to the company that held the artist's contract in the first place?

So, if damages were awarded, it would basically end the artist's career?

That's the practical effect of the statute.

When you look at the nuts and bolts of how the record business works, does it make sense to have the damages clause

If a company spends \$2-3 million trying to establish an artist who has just delivered an album, isn't it fair that a company should have a chance to recoup that investment, or, if it has been successful, to get a reward for the success of its

Don Henley is at the forefront of the artists' march on Sacramento, but at the same time he's made millions with the majors. Is he playing both sides of the fence?

I don't know Mr. Henley's contract. Clearly, Mr. Henley is an overridingly important artist. If, generically, you're asking, why is somebody who has been so successful and was obviously so well-represented when his contracts were negotiated making a claim, only Mr. Henley can answer that question.

Courtney Love is making many claims and insists she will take them to court. Do you think she would be better off renegotiating?

I can't speak for Ms. Love. I don't know what her motives are. But as far as it sounds like she is absolutely determined to have a court decide the validity of the law. if she chooses to prosecute her claim, that's her right. She may believe that the statute is insidious and an unfair restriction on artistic freedom. And however much I may disagree with it—and I do disagree with it—that's my opinion.

This is a great time to bring up accounting issues, with Enron and everything. The Dixie Chicks have claimed systematic fraudulent accounting in their suit against Sony. What's your take on this?

In reality, I'm certain there can be fraud anywhere. With regard to the major companies, all of whom, with the exception of Bertelsmann, are owned by public companies, it would beggar belief to think that there would be a deliberate fraudulent accounting by any of them. I'm certain mistakes happen, but there also can be interpretations put on the meaning of a clause that are in dispute—how much of something is deductible, what is the proper royalty rate, what records bear royalties, what don't-so when an artist's accountant makes a royalty claim, traditionally they are for very large amounts. Then when the accountant sits down with the business affairs people and is shown that his claim is absolutely without merit, a settlement is made for a fraction of the original request. It happens frequently.

There's been some pretty strong rhetoric—"indentured servitude," etc. thrown around about this on the artist side. Why do the artists feel so abused?

Since the early days, record contracts haven't changed, though the time frame for them has—it really became impossible for an artist to record an album a year as the process of breaking a record became



more time-consuming and costly. So an artist could end up being under contract for a very long time. Some artists, who had no success, would then say, "But I'm not making any money. Why should I stay here? I'm not an indentured servant." That's where that came from—artists would like to have the freedom to sell their services to the highest bidder.

Some have said that comparing record labels to the old Hollywood studio system is unfair. Do musicians have greater control of their time and other moneymaking activities (publishing, touring) than did actors bound to exclusive studio contracts?

The reason the seven-year statute was passed was the studios would sign house contracts with actors, saying, "You can only perform with us." The actor was prevented from doing anything else. With recording artists, it's true that an artist can write songs and perform. And if a record contract is properly drawn,

and recorded for release Jan. 1, 2003.

Most of the artists speaking out about the seven-year statute have or have had successful careers. Would the seven-year law ever be an issue for any but the most successful artists?

It clearly wouldn't apply to the majority of artists. For the struggling artist who has been through seven years, because it wouldn't apply before then, I can't imagine that a company would want to continue with that artist. They just wouldn't pick up their option.

In practical terms, has the seven-year statute simply served as leverage for artists in renegotiation?

The fact that the seven-year rule exists and has been waved as a red flag by artists is some form of leverage, to the extent that companies believe, "This could be applied in a court against us, and we're not willing to test it." But it's a matter of practicalities. I don't think anybody has wanted to test the statute and have a court say, "Sorry, we're

"If you're asking, why is somebody who has been so successful and was obviously so well-represented when his contracts were negotiated making a claim, only Mr. Henley can answer that question."

the label can't sit back, record an album, and then say, "Okay, you're never recording another album." The option has to be picked up [within a specified time] or else the option is voided and the contract is voided.

Don Engel said recently, "Labels don't want albums as quickly as the contract would require," but you've said one can't make a record a year if one is going to tour and promote properly. So is it unrealistic for artists to maintain they could fulfill a contract for seven albums in seven years?

It's virtually impossible. You can't write that many songs. And it takes the label a very long time, and millions of dollars, to try to make the artist commercially successful. The reality is it takes anywhere from one and a half to three years to have any modicum of success. So it would be wholly unrealistic to think an artist could release an album Jan. 1, 2002, have the album fully successful, the artist having done all the promotion behind the album, including personal appearances, press, publicity tours, etc., and have the new album written

throwing out part of the statute as unconstitutional or as an unfair restraint on trade." I'm not a judge, but any time there's a statute and one is willing to test it, there is always that possibility that a court will void the statute or claim it's unconstitutional. How much are you willing to gamble that the court will side with you?

With the law as it stands now, labels both practice "tacking" and have the damages subsection in place. Why would the labels go to the bargaining table with the artists when they have both? Why don't the labels just say, "Take your best shot"?

I don't pretend to speak for the labels, but isn't certainty always better than uncertainty? And if you're talking about an artist who has been with a label for up to seven years, in the majority of cases, doesn't that mean that the label wants to continue with that artist? The labels would like to be able to say, "OK, we want to give them a new contract. We just don't want this club over our heads where even after we give them a new deal, six months later the artist can walk anyway."

hingia gisa gaorea Minarai Minarai Baorgadiah



ew in the music industry were surprised over published reports that the RIAA paid a firm more than \$46,000 to lobby California law-makers against any change in the seven-year rule in Labor Code 2855—and that was in the fourth-quarter of 2001 alone. However, there is an impressive list of industry players who have contributed to the campaign war chest of State Senator Kevin Murray, the leading proponent in Sacramento for changes in the seven-year statute.

At a recent music industry fundraiser for Murray, hosted by Irving Azoff, a number of executives hocked up contributions. They included Azoff (\$3,000); Simon Renshaw and Jeff McClusky (\$2,000 apiece); John Branca, Jay Cooper, Jay Marciano, Jim Guerinot, Andy Gould, Rob Light, Martin Erlichman and Michael Lippman (\$1,000 each). Companies making contributions included ICM and CAA (\$3,000); UTA and William Morris (\$2,000); ATA (\$1,500); Atlas/Third Rail, AOL Time Warner, Brillstein-Grey and the Fox Group (\$1,000).

Among the musicians ponying up for Murray at the fundraiser were Don Henley, Glenn Frey, Joe Walsh, Timothy Schmit, Stevie Nicks, Trisha Yearwood, Sheryl Crow and Bonnie Raitt, each of whom contributed \$3,000.

Filings with California's Secretary of State revealed the RIAA also made two \$1,000 contributions to Murray in the third quarter of last year—before he announced his intent to support artists by amending Labor Code 2855.

In addition to that pro-artist fundraising, on Tuesday, Feb. 19, ubermanager Jeff Kwatinetz of The Firm will hold a fundraiser called "Winning Back the House and Winning Back Artists' Rights." Funds raised will go directly to the Democratic Congressional Campaign Committee, as well as Democratic House Leader Richard Gephardt's re-election campaign.





Apply Pirate Eye-Patch Before Reading Column.

THIS BYTES

HITS

IAA President/CEO Hilary Rosen testified before the U.S. Senate Committee on Foreign Relations hearings on digital piracy and the global protection of intellectual property on 2/12, as did MPAA head Jack Valenti and Microsoft's Jeff Raikes. The RIAA chieftain—viewed by many as the entertainment world's most avid and rhetorically effective advocate on issues of copyright protection—underscored the dangers of both "the piracy of physical recordings and Internet piracy." In her remarks, she asserted that physical piracy costs U.S. industries the "staggering sum" of more than \$4.5 billion per year, and online piracy an untold amount more. "We should no longer permit our trading partners to openly steal this country's greatest assets," Rosen asserted, taking various countries to task for not sufficiently addressing physical piracy of CDs. On the Internet tip, meanwhile, she suggested ISPs should be held to uniform standards of liability. "Piracy of music is not a private offense," she emphasized. "It hurts everyone by diminishing the incentive to invest in the creation of music." Rosen later told HITS that the hearings' conflation of physical bootlegging with file-swapping was a committee-sponsored theme. While eager to take on entities like FastTrack, she pointed out, it was not her intention to liken everyday Internet users to the global piracy syndicates she identified to Sen. Biden and colleagues. But peer-to-peer advocates like Eric Garland of Big Champagne, a firm that monitors the migration of MP3 files and crunches the data for industry marketing purposes, feel that much of the biz has indeed scapegoated P2P—and that by doing so, is missing the boat. "You have tens of millions of users, conservatively, who have accessed content in this venue," he notes. "To me this says not that everyone is a pirate, but that here is a supe-



rior delivery system that will have to be reckoned with. That may be terrifying, but it's also exciting." What say you? E-mail: Simon.Glickman@hitsmagazine.com...

Hilary Rosen: Taking aim at pirate shipping.

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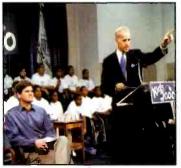
usicNet has added EMI EVP John Rose to its Board of Directors. CEO Alan McGlade also announced three new additions to the fledgling venture's executive staff. He'll be charged with overseeing strategy and business development, government and industry affairs and the new media division. In other appointments at the digital-music service, Ganapathy "Krish" Krishnan, Ph.D. has been dubbed SVP Products/Technology and CTO, Shashi Karan steps in as VP Finance and David Halprin signs on as Dir. of Product Management, reporting to McGlade... FullAudio, which has licensed music from all the major label groups and is handling online music services for, among others, some 30 Clear Channel stations—has announced a pact with Microsoft to use Windows Media for both audio and DRM. The station-site services are slated for a March rollout... Radio@AOL has added a feature called "customizable presets," which allows users to store their favorite "stations" and have them available at the click of a button... EpicRecords.com has unleashed a massive "Language of Love" promotion for Valentine's Day, boasting contests, artist showcases and the online premiere of Celine Dion's new single, "A New Day Has Come."... Radio Free Virgin has pacted with Maverick to offer AlanisRadio... MP3.com's Artist Community Event (ACE) takes place in San Diego on Feb. 21-22... BOOK-MARKED: Liquid Audio, Resa Lee, Cactus Data Shield.

WEBMUGS



The Cable Revolution Columbia artist Wyclef (c) is mobbed into a photo op by Music Choice CEO Dave DelBeccaro (I) while MC's Damon Williams looks on. "I'm a huge fan," DelBeccaro enthused. "That 'Don't Worry, Be Happy' song of yours was an anthem for my generation." Fortunately, 'Clef was so baked that he thought Dave was just one of his leprechaun hallucinations.

Our Greatest Resource



'It's important to talk about the Internet and piracy with youngsters," asserts Sen. Joseph Biden (r) as AOLTW's Steve Case stands by, "because I don't understand a damn thing about this crap, and I'm hoping to God you kids do. C'mon, the clock's ticking and I gotta write a freakin' report! You, with the glasses—whip something up and there's a fiver in it for ya."



38* Mainstream Top 40 BDS 1196 Detections +241 Renewed Commitment from MTV & M2 to the Soul Child remix

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"'19-200' is so dope. It's one of those hip hits that defies categorization and crosses formats. Just one listen and I was doing backflips. I absolutely love it." — Corina, MD/KZZP, Phoenix

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The point of the informational grid on these two pages is to detail artist development as it happens. **Elektra** Executive VP/GM **Greg Thompson** speaks for his counterparts when he explains: "It takes a long time to connect the dots with the public. We like to release stuff in the first quarter or early second quarter to build consumer awareness. You've got to get momentum going early, because it's becoming more and more difficult to break acts in the fourth quarter."

Q1-Q2 is a time when new projects are launched and year-end releases that were initially overshadowed by superstar albums get reloaded. A shining example is **WB**'s **Linkin Park**, which came out in October 2000 and broke through big-

Music Group	Label	Act	Release Date	Single Title • Format [s] • Add Date	Comments
	DREAMWORKS	Apex Theory Citizen Cope Jimmy Eat World Regency Buck	4/16 1/29 July '01 4/2	"Shhh (Hope Diggy)" • PoMo/Rock "Let the Drummer" • PoMo "The Middle" • PoMo "Free to Change Your Mind" • PoMo • 2/11	EP out; shipped in Q4. "If There's Love" at APM/Mod Adult/Hot AC; Furtado tour. MTV Buzzworthy; LP nearing Gold. Glasgow basement tapes are tastemakers' fave.
	HOLLYWOOD	Lil' J Sheila Nicholls Simon & Milo 3rd Strike	4/2 5/14 3/26 5/7	"It's the Weekend" • Xover • 1/28 "Faith" • APM 3/5, Hot AC/Mod AC 3/25 "Get a Clue" "No Light" • PoMo/Active Rock • 3/11	Teen hip-popper's single produced by Jermaine Dupri. English artist; Glen Bailard produced, co-wrote. Animated; 4xPlatinum in Canada; Disney Channel tie-in. On ESPN's Ultimate X soundtrack.
	INTERSCOPE GEFFEN A&M	Trail of the Dead Vanessa Carlton Jim Crow Ms. Jade	2/26 April ASAP April	No single "A Thousand Miles" • Pop/Adult formats "Holla" • Xover "Feel the Gir!"	Huge buzz out of Texas; touring; focus on LP as a whole. Setup phase at radio; massive phones; MTV Buzzworthy. New signing breaking out of Atlanta; LP being rush-released. Beat Club follow-up to Bubba Sparxxx; blowing up on the street
UMVD	ISLAND DEF JAM	Ashanti Greenwheel Injected Lovher	April April 2/26 May	"Foolish" • R&B • 2/11 Active Rock/PoMo • March "Faithless" • Active Rock/PoMo "How's It Gonna Be" • R&B • 3/18	Sings on Ja Rule's "Always on Time"; MTV add. Share management with a little band called Creed. Video already completed. Four-member female group put together by Sisqo.
	MCA	Blackalicious Keke Wyatt Res Something Corporate	4/30 Nov. '01 June '01 5/21	"Make You Feel That Way" • Xover "Nothing in This World" • Xover •1/14 "They-Say Vision" • Top 40/Rhythm Xover • 2/25 "iF yoU C Jordan" • PoMo	On Sno-Core tour. Initially went to Urban Mainstream (8/20), Urban AC (10/1). Video added at VH1; touring with Mary J. Blige. Getting airplay at KROQ, KNDD, WHFS and more.
	UNIVERSAL/ MOTOWN	Corey Joi Mushroomhead Remy Shand	3/19 3/19 Dec. '01 3/12	"Hush Lil' Lady" • R&B/Crossover • 1/14 "Missing You" • R&B/Xover • 2/18 "Solitaire Unraveling" • Active Rock "Take a Message" • R&B	Kiddle hip-pop; Lil' Romeo in video. Former Lucy Pearl lead singer. Cleveland masked rockers; "Along the Way" on Scorpion King S' Toronto one-man band; Prince meets Maxwell.
SONY	COLUMBIA	Lostprophets John Mayer Quarashi Pete Yorn	Dec. '01 Sept. '01 4/9 Mar. '01	"Shinobi vs. Dragon Ninja" • Rock/PoMo • 2/11 "No Such Thing" • Adult formats • 2/4 "Stick 'Em Up" • PoMo • 3/4 "Strange Condition" • APM/PoMo • 2/4	MTV2 tour; video added to MTV2; single added to WXRK N.Y. SRO tour continues throughout the year; LP over 150k. Iceland's answer to the Beastie Boys; MTV add. LP at 315k; new video; Leno appearance; upcoming Travis tour.
	EPIC	B2K Glenn Lewis Phantom Planet	Oct. '01 3/19 2/26	"Gotsta Be" • R&B/Xover • 2/18 "Don't You Forget It" • Pop • 1/28 "California" • APM/PoMo • 1/28	"Uh Huh" #1 Most Requested video at BET. MTV Buzzworthy; national tour with Alicia Keys. On tour with American Hi-Fi, Pete Yorn; MTV2 Handpicked.
WMG	ATLANTIC	Course of Nature M2M Nappy Roots Plus One	2/26 3/5 2/26 2/26	"Caught in the Sun" • Rock "Everything" • Pop "Awnaw" • R&B/Xover TBD • Christian	Sold 1.5m LPs in Asia; two Gold singles in U.S. On radio promo tour; video on BET. Joint release w/143, Word; David Foster produced.





DEVELOPING ARTISTS

time during the first six months of 2001. The band wound up with the best-selling album of last year—not bad for an act hardly anybody had even heard of at the time the album came out. Will 2002 see the emergence of the next Linkin Park? As we keep saying, the following grid of new and developing first- and second-quarter major-label artist releases is presented in the spirit of a work in progress. In other words, if there are any glaring errors or omissions, let us know and we'll pass the blame along.

(Editor's Note: Because of space considerations, and in order to project reality, starting this week we've asked each label to identify a maximum of four—count 'em, **four**—developing acts.)

Music Group	Label	Act	Release Date	Single Title • Format [s] • Add Date	Comments
ww.c	ELEKTRA	Code5 Knoc Turn'al Reveille Tweet	May April fall 4/2	"What's Your Name Girl?" • R&B/Xover "The Knoc" • R&B/Xover • 2/11 "Inside Out" • PoMo/Active Rock • 2/18 "Oops (Oh My)" • R&B/Xover	Teen hip-poppers toured with Aaron Carter Dr. Dre, Missy Elliott guest on single. Remix features Scooter from Cold. Missy Elliott/Timbaland protege; MTV, MTV2.
WMG	WB/REPRISE MAVERICK	Kasey Chambers Earshot Home Town Hero Mest	2/12 5/7 5/7 Nov. '01	"Not Pretty Enough" • APM 1/28 • College 2/11 "Getaway" • Active Rock/PoMo • 3/11 "Questions" • PoMo/Rock • 3/25 "Mother's Prayer" • PoMo • 2/18	Aussie roots star's "The Captain" featured on <i>The Sopranos</i> . "Tool with melodies"; managed by Andy Gould. Another Calabasas band; managed by Steve Stewart (ex-STP). LP has sold 45k so far; on tour with Unwritten Law.
	ARISTA	Adema Cherokee	Aug. '01 3/19	"The Way You Like It" • Rock/PoMo "I Swear" • AC/R&B/Pop	LP at 300k; tour with Linkin Park; MTV add. Video hit BET/regional outlets 1/21, MTV2 1/28.
	J RECORDS	Mario RL	6/4 4/23	"Just a Friend 2002" • Pop • 3/18 "Got Me a Model" • R&B/Xover • 2/11	Debut from 15-year-old singer. First solo outing from Next member.
	JIVE	Peach gb (Volcano) 2 Skinnee J's (Volc.)	2/5 3/19	no single • PoMo "Grown Up" • PoMo • 3/4	Defunct band was led by Tool bassist Justin Chancellor. Produced by Mickey Petralia (Beck).
BMG	RCA	The Calling The Strokes Trik Turner	July 2001 Oct. 2001 2/26	"Adrienne" • PoMo/Mod Adult/Hot AC/Pop "Hard to Explain" • PoMo • TBD "Friends & Family" • PoMo • 1/14	Hitting PoMo in March, then other formats. Brisk sales on LP. "Last Nite" Top 5 PoMo; LP racing up charts. Most Added; big phones; MTV adc.
	V2	Elbow Heather Nova White Stripes	1/22 4/23 1/22	"Newborn" • PoMo/APM • 2/25 "Virus of the Mind" • Hot AC/APM • 3/11 Rock/PoMo	Mercury Prize nominees in Best Newcomer category. Includes collaborations with Bryan Adams, Bernard Butler. Huge buzz; videos for "Hotel Yorba," "Fell in Love With a Girl."
	WIND-UP	Breaking Point Must Seether 12 Stones	Nov. '01 4/9 6/25 4/23	"One of a Kind" • Active Rock • 3/11 "Freechild" • PoMo/Active Rock "Needles" • Active Rock "Broken" • PoMo/Active Rock • 2/25	Single from Columbia's WWF LP; will be stripped on band's LP. WBCN, WFNX, WLZX, WHJY early adds. Jay Baumgardner producing South African trio's debut. On Creed tour; Scorpion King soundtrack.
EMI	CAPITOL	Big Moe (Priority) Shannon McNally Kylie Minogue Starsailor	4/23 1/8 2/26 1/8	"Purple Stuff" • Xover "Now That I Know" • APM • 3/11 "Can't Get You Out" • Pop/Rhythm/Hot Adult "Good Souls" • APM/PoMo	Building in the South. Conan, Letterman appearances; 3 1/2-str Stone review. Huge airplay for Aussie songbird. MTV, MTV2 airplay; NME's Best Band in Britain.
	VIRGIN	B.R.M.C. Nikka Costa Moth N.E.R.D.	April '01 May '01 3/26 3/12	"Love Burns" • PoMo • spring "Everybody Got Their" • Pop/Xover • March "I See Sound" • PoMo • 2/18 "Lap Dance"/"Rock Star" • PoMo	Dates w/Charlatans and Dandy Warhols; MTV2 play. Over 170k OTC to date. On showcase tour; #1 at PoMo speacialty shows for three weeks. Brainchild of big-time hip-hop producers the Neptunes.
INDES	TVT	Default Sevendust	Oct. '01 Nov. '01	"Wasting My Time • Rock/PoMo/Pop/Adult "Praise" • PoMo/Active Rock	On tour with Bush. On headlining tour; will join Creed tour in Australia.

HITS February 15, 2002



Eddy Steady at Hollywood

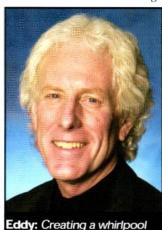
Curt Eddy "And The Cruisers" has been named Vice President Sales for Hollywood Records by Sr. VP Sales & Mktg. Daniel Savage "Garden." Based in Burbank, Eddy will be responsible for all sales efforts on behalf of Hollywood and its affiliated labels.

"Since I first met him at PGD 10 years ago, Curt has impressed me with his keen industry savvy, team spirit and passion for music," Savage commented. "His refocusing and re-energizing of the sales department will be a critical element in accelerating the success of our labels. And he's willing to perform as Goofy on weekends.'

Added Sr. VP/GM Abbey Konowitch: "Curt's wealth of top-level contacts, as well as his experience with the most powerful music-distribution company, makes him a key addition to our executive team. And he's got incriminating stuff on everyone."

Said Eddy: "To be part of the Hollywood family and still have a strong connection with UMVD, as a distribution partner, is the best of both worlds. Now I can get promo DVDs from Universal and Buena Vista."

Eddy comes to Hollywood from UMVD, where he was SVP Field Sales & Marketing.



for Hollywood sales.

Uni/Motown Sales Wayne's World

"A Hard" Wayne "Is Gonna Fall" Chernin has been upped to Vice President of Sales for Universal/Motown Records Group by Sr. VP Sales Pat Monaco. Based in the label's New York City headquarters, Chernin will be responsible for developing and executing retail marketing plans for Elton John, Brian McKnight, Nelly, 3 Doors Down, Godsmack, India.Arie, Master P and Juvenile, among many others.

Commented Monaco: "Wayne has quickly established himself as an integral part of the Universal/Motown team. Since he joined us, he has displayed an uncommon sense of dedication, loyalty and love of music that has helped us drive sales to the next level. And he works for peanuts."

Added Chemin: "I am very grateful to Pat Monaco, who continues to challenge me, and

who also taught me there is always a different and better way to do our job. I am also thankful to [Universal/Motown Chairman Mel Lewinter, [Universal President] Monte Lipman and [Motown President/CEO] Kedar Massenburg for lending me the key to the executive washroom.'



Chemin: Can get you new Elton John CD wholesale.











Gabriel

DeGoover

Williams

Bailey

oward "The Duck" Gabriel has been promoted to Senior Vice President/General Manager of RED Ink by President Ken Antonelli "Ride Wit Me." Gabriel was part of the original team that created RED Distribution's in-house Marketing and Label Services arm, naming the department after the cash flow of his personal checking account... Paul DeGooyer "Blimp" is named General Manager of Palm Pictures' Audio-Visual Division by label founder Chris "Fade to" Blackwell. DeGooyer will oversee the day-to-day operations of the record label and help Blackwell operate the overhead projector when he gets too stoned... Michael Williams "Sonoma" has been named Vice President Crossover Promotion for I Records by Executive VP Promotion Richard Palmese "Come Easy Go." Williams is an avid reader of HITS' "What's Bothering Liz This Week?" column... Kenetta Bailey "Irish Cream" has been upped to Vice President Strategic Marketing for BMG N.A. by Sr. VP Strategic Marketing Joe DiMuro "Row Row Your Boat, Gently Down the Stream." Bailey will be responsible for idea generation, strategic development, execution of corporate marketing plans and shredding sensitive documents... Michelle Murray "the K" has been appointed Vice President

Marketing and Artist Develoment for the Elektra Entertainment Group by Sr. VP Marketing and Artist Development Brian Cohen "An the Barbarian." Murray began her industry career doing video production and promotion for Jive Records, where she taught members of NSYNC and Backstreet Boys how to dance in a straight line... "Open Your Mouth and Say" Aahmek Richards has been appointed Director of New Media for Arista Records by Sr. VP Marketing & Artist Relations Mark "I Love The" Shimmel "of Napalm in the Morning." Richards will be promoting new business and new technologies opportunities and helping L.A. Reid order from Gucci.com... Carolyn "No" Williams has been tapped as Director Urban Marketing for J Records by Exec. VP Worldwide Sales & Mktg. "Peeping" Tom Corson. Williams will work in tandem with Sr. VP Black Music Ron Gillyard, singing Marvin Gaye and Tammi Terrell karaoke at the office Christmas party... Chuck "Els the Clown" Swaney has been raised to Director National Promotion for Capitol Records by Sr. VP Promotion Dan "Mother" Hubbert. The longtime regional staffer will direct activities of local promotion managers in the Midwest and North Central region, suggesting the best place to find a decent deli sandwich in Detroit.









Richards

Williams Swaney

David Galligan, Ronn Goswick, Jonathan Kanes, Michael Kearns, Richard Loring and Harry Pronque present
the Southland Theatre Artists Goodwill Event

the Lyrics & Music of Ohmnyl Mercer

Autumn Leaves · Blues in the Night · Come Rain or Come Shine Hooray For Hollywood · Jeepers Creepers · One For My Baby Laura · Moon River

Musick 374, 974 and 1074

Benefiting



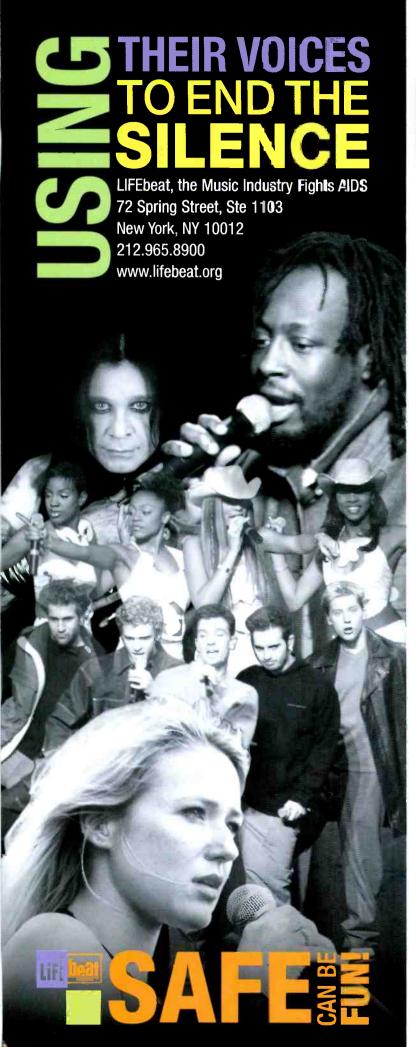




The Compress

Brian Beacock • Cate Caplin • Mary Jo Catlett
Kevin Chamberlin • Carole Cook • Petula Clark
Franc D'Ambrosio • Loretta Devine • Nancy Dussault
Davis Gaines • Tyne Daiv • Betty Garrett
Jason Grage • Sam Harris • Kaitlin Hopkins
Bill Hutton • Paul Kenn • Dale Kristien
Jane Lanier • Lee Lessack • Lesli Margherita
Pat Marshall • Rod McKuen • Linda Michele
Anne Runolfsson • Murray Phillips
Tonya Pinkins • Greg Poland • Henry Polic II
Linda Purl • Joan Ryan • Lea Salonga
Jodi Stevens • Sally Struthers
Tarni Tappan • Margaret Whiting
Jon Maher







NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

The seven-year story takes another twist as the artists' inner circle of reps-at this point including barristers Jay Rosenthal, Jay Cooper, John Branca and Peter Paterno and managers Irving Azoff, Jim Guerinot, Jeff Kwatinetz and Simon Renshaw—reaches a consensus that compromise is the solution, only to find no one at the bargaining table—the labels reportedly believing they've already chalked up the "W"... Amid chatter that the upcoming 2/26 RAC concerts could add up to \$1 million to the artists' war chest, word of Dem-booster Kwatinetz hosting Reps. Richard Gephardt and John Conyers (who intends to call payola hearings) at The Firm's offices to raise funds for the Democratic Congressional Committee and Gephardt's reelection campaign, as well as to advocate artist issues. Wonderers wondering if he can top the \$76k Azoff scraped together in his Dec. fundraiser for seven-year statute reformer Calif. Sen. Kevin Murray... Tongues wagging that Deston Songs, publishing unit of Michael Haentjes' Edel, may be the only survivor of Edel's North American operation, as Haentjes tries to keep the company out of bankruptcy. Speculation that N.A. label topper Ron Urban won't find a buyer for the label and will end up back at Sony... Chatter that financing for the Russell Kleinknecht-backed Al Cafaro/John Scher project Artist Network may be hitting a temporary snag, possibly due to Scher's concert-promotion noncompete clause. Where does former Chris Blackwell crony Hooman Majd fit in?... And speaking of Scher, is perennial (and sometimes bitter) Scher rival Mitch Slater actually buying Scher's former Metropolitan Ent. from a disenchanted Covanta?... With word that WMG will indeed buy out Tommy Boy for a rumored \$10 mil, are there any takers for Tom Silverman, a few artists and the name? Murmurers murmuring that since WMG bought the first half, the company has dramatically underperformed... Right or wrong, Alain Levy's moves still earning him points for swift action, as historians recall criticism over his apparent sluggishness with PolyGram's N.A. ops. The EMI chief is reportedly trying to get restructuring costs onto EMI's current, already dreary fiscal-year books (which close 3/31)—the theory being that a big write-off now will go down on Ken Berry's watch and will give Levy and team the opportunity to dramatically improve earnings in the quarters ahead.... On the Virgin front, will 16-year vet Michael Plen, who's currently playing without a contract, choose to make the move to N.Y.C.?... Meanwhile, lips flapping that Nancy Berry's music-biz comeback is under way. Is she taking Ken with her?... Names in the

Rumor Mill: Hilary Rosen, Jim

Caparro, Roy Lott, Fred Davis

and Michael Lippman.

RETURN OF THE NANCY



NANCY BERRY: Is she baaaaaaaaaaack??

Added This Week At: KZHT KXXM KMXV WXYV WRVW And more!



CHR BDS 35-28* Rhythmic BDS 9-8* Crossover BDS 7-4* Over 70 Million in Audience

What About Us?

THE NEW SINGLE & VIDEO

Exploding At Rhythmic:

KTPM 53x #2 Phones

64x Top 5 Phones KUBE HOT97 39x Top 5 Phones

WERQ 43x Top 5 Phones

WLLD 41x Top 5 Phones

KSFM 40x Top 5 Phones

WBTS 50x Top 10 Phones

44x Top 10 Phones KBXX

WHHH 58x KBXX 54x 55x B96 KLUC 51x

WWKX 48x KITB 49x RODNE/ JERKINS FOR DARKCHILD ENTERTAINMENT/RJ PRODUCTIONS

SONJA BATES-NORWOOD FOR NORWOOD & NORWOOD,JNC.

EXECUTIVE PRODUCERS: Brandy, rodney Jerkins, craig Kallman, ron Shapiro

AOL KEYWORD: BRANDY WWW.FOREVERSRAND COM

FROM HER HIGHLY ANTICIPATED NEW ALBUM

Already developing on these CHR majors: KZZP 50x #1 Phones IN STORES MARCH 5, 2002

WDRQ 40x Top 5 Phones

KBKS 27x Top 5 Phones

KDND 20x Top 5 Phones Z100 30x WKSC 55x

WAKS 49x WENZ 47x

KHKS 36x KCHZ 39x KDWB 30x WXSS 34x







Vice Is Nice

Dear Roy:

Hope this finds you doing wonderfully. Hope you can get this signing announcement about songwriter-producer Michele Vice-Maslin into the magazine. Need a photo? Kindly let me know.

Please tell me that you aren't going to penalize us just because we didn't get you the free lifetime supply of Viagra you repeatedly called and e-mailed me about when Earth, Wind & Fire's concert tour was sponsored by that "little blue pill" last year. I keep telling you a proper diet and exercise should help you achieve the stature you desire. Peace, love and joy,

Rick Scott Great Scott P.R. L.A., CA

HITS replies: Thanks, Rick, but ever since Trakin found out Xanax will be sponsoring the upcoming Radiohead tour, his erectile dysfunction has been obscured by his emotional dysfunction.

Grein Grammy Gripes

You say that last year I was 6-5 in my Grammy picks. Actually, I was 15-7. I don't mind being self-deprecating, but when I do pretty well, I'd like the record to show that. Please amend the website. And I'd appreciate a correction in the regular issue, if that's possible (and wouldn't make me look too anal). Thanks.

Paul Grein Studio City, CA

HITS replies: Geez, Paul, you'd think we paid you by the correct prediction. Come to think of it, it's lucky our crack editorial staff isn't paid by its accuracy, or they'd be as broke as an Enron shareholder. And please don't ever use the word "anal" in this magazine. It makes our Editor in Chief very nervous.

Wes' Si-i-i-i-de

Roy:

See you tomorrow evening at the WWF! Great speaking with you today, and looking forward to catching up with you tomorrow.

Wesley Mallette MTV Santa Monica, CA

HITS replies: Hey, Wesley, just make sure you keep Trakin away from Vince McMahon, and don't let him eat too many hot dogs.

Ginger Snaps

Roy:

Good speaking with you today! As promised, here are two Elton John CDs. Let me know if you need anything else.

Ginger Greager Universal Records N.Y.C.

HITS replies: Thanks, Ginger ... Can you FedEx over a dozen bagels, some Nova lox and sturgeon from Zabar's and a frozen Ray's Pizza while you're at it?

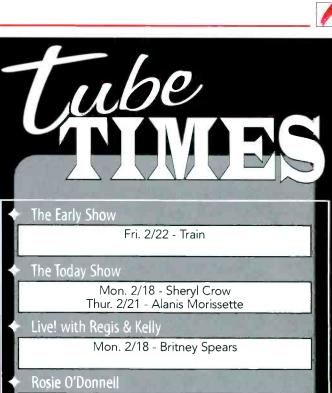
Leftover Turkey

Happy Thanksgiving to you and your family!

Jimmy Hester Denise Rich Songs N.Y.C.

HITS replies: Thanks, Jimmy, but you're a little late. Anyway, Trakin wants to know if Denise Rich needs a date for the Grammy parties. If Bubba's busy, the two Priority homies pictured below, Richie Abbott and John Vlautin, are available as escorts.





Jay Leno

Mon. 2/18 - Nelly Furtado • Tue. 2/19 - Creed • Wed. 2/20 - Marc Anthony Thur. 2/21 - Alanis Morissette • Fri. 2/22 - Goo Goo Dolls

Fri. 2/22 - Pink

<u>David Letterman</u>

Thur. 2/21 - Pink

Conan O'Brien

Pre-empted for Olympic coverage

Craig Kilborn

Mon. 2/18 - Alison Krauss & Union Station • Tue. 2/19 - Kasey Chambers Wed. 2/20 - Brian McKnight • Thur. 2/21 - Glen Campbell

Austin City Limits (check local listings)

Sat. 2/23 - Clint Black (R)

The Source: All Access

Sat. 2/23 - Jill Scott, Beanie Siegel, The Roots, Musiq Soulchild

Saturday Night Live

Pre-empted for Olympic coverage

Wed. 2'20 - Enrique Iglesias • Thur. 2/21 - TRL: Michelle Branch; Fashionably Loud: Hoobastarik, Enrique Iglesias • Fri. 2/22 - TRL: Pink • Sat. 2/23 - Hookup: Enrique Iglesias

Mon. 2/18 - Fresh: Kylie Minogue • Tue. 2/19 - Jennifer Lopez Sat. 2/23 - Fresh: Craig Lopez • Sun. 2/24 - Michael Jackson 30th Anniversary Concert

Hey Babe, It's T.V. — Some Of These Wacky Folks May Get Bumped



BEATIS ME

BY ROY TRAKIN

SPIN DOCTORED: The world of music-magazine publishing was rocked this week with the announced resignation of Alan Light as Spin Editor in Chief. The news comes amid a continued downturn in advertising that has taken its toll on the 'zine, with 2001 newsstand sales and ad sales dropping 21% compared to the year before. Miller Publishing, which also owns Vibe magazine, has had the mag on the block for more than a year, with no takers. Light, who had been editor of Spin since January '99, when he came over from Vibe after the ouster of Michael Hirschorn, plans to start a new music publiciation for, in his own words, "grown-ups," with 15-year Vibe/Spin veteran John Rollins, who left as publisher of the magazine last fall. Executive Editor Sia Michel will act as interim Spin Editor in Chief. The publication will reportedly undergo a redesign that includes—you got it—less text and more pictures under its new publisher, who comes to the post with experience at two

non-music publications, Inc. and Industry Standard... The mag world was also buzzing about last week's move of veteran Terry McDonnell from Editor at Us Weekly and VP at Wenner Media, to Managing Editor at Time Inc.'s Sports Illustrated. McDonnell is the third VP to leave recently after Rolling Stone creative director Fred Woodward ankled to GQ and CFO John Lagana split for Dennis Publishing. Publisher Jann Wenner's list of possible successors includes acting editor

US VS. THEM



JANN WENNER: Looking for a few good men or women.

Charles Leerhsen, ex-Cosmo/Glamour editor Bonnie Fuller, ex-Harper's Bazaar editor Kate Betts and one-time Premiere editor Michael Solomon... Bill Wyman has moved from Salon to be the pop critic at the Atlanta Journal-Constitution. Andrew O'Hehir will take his place at the webbery as Arts & Entertainment editor... Partying like it's 1999: Lotsa buzzing over ads placed on JournalismJobs.com seeking editors and reporters for a Bay Area-based new economy/tech magazine. Is AOL Time Warner or a new media company formed by former Wired, Ziff-Davis, CNET and Red Herring vets involved?... Is there a new retail giveaway music magazine in the works?... Insiders touting ex-WB Records creative whiz Stan Cornyn's new autobiography Exploding... PUB MOVES: Ex-Epic PR queen Melissa Dragich has landed at Steve Rennie's Ren Management, where she continues to rep Incubus... Maggie Wang leaves L.A. indie M.S.O. to take over as Director of Publicity at RCA Records under dept. chief Pamela Murphy... Congrats to WB/Reprise VP Publicity Jim Baltutis and our own art goddess Rebecca Esmerian on the birth of daughter Jessica Riley. Now when are you getting back to work?

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

MINI-MUGS



SOIL'S WELL THAT ENDS WELL: J Records group Soil mark the close of their "Merry Mayhem Tour" by watching a marathon session of MTV's newest series, The Osbournes, live backstage at the Continental Airlines in NJ, where the show's star Ozzy Osbourne demonstrates the best way to squeeze the life out of a dove. Shortly after this shot was taken, the following got together to make prank phone calls to Clive Davis (I-r): Soil bassist Tim King, guitarist Shaun Glass, guitarist Adam Zadel, Osbourne, vocalist Ryan McCombs and drummer Tom Schofield.



WHEN YOU WISH UPON A STARSAILOR: Capitol Records group Starsailor perform live for an in-store at Sam Goody in the Village in N.Y.C. to mark the release of their debut album, Love Is Here, and the fact label President Andy Slater finally returned one of their phone calls. Shown before learning their publishing had been sold to fund the new satellite office in Slovenia are (I-r) Sam Goody's Tim Edwards, the band's James Stelfox & James Walsh; Capitol's Mauro DeCeglie, the band's Ben Byrne, Capitol's Nyeri Azablar and the band's Barry Westhead.



IT'S THE BLIMP: Warner/Chappell Music execs and Led Zeppelin's John Paul Jones mark the limited-edition release of a promotional compilation of the band compiled by staffer Brad Rosenberger, who has made \$12,989 selling them on eBay. Helping him divvy the profits are (I-r): W.C. VP A&R Greg Sowders, Sr. VP A&R Kenny MacPherson; Jones & Sr. VP Film & TV/Cat. Dev. Rosenberger, who squeezes lemon juice down his leg.





"[Neo-soul is] not so much a movement—it's the music itself, going back to something of substance."

A Passage to India

A Special HITS Grammy interview with Motown Records CEO **Kedar Massenburg** by Gary Jackson

otown Records CEO/President Kedar Massenburg is a very man. So where did he find the time to discover his suddenly hot superstar India.Arie? Arie entered the public's consciousness after garnering a stunning seven Grammy noms for her Acoustic Soul album and "Video" single, outdistancing the more heavily touted Alicia Keys, who gathered six. But no matter what happens on Feb. 27, Arie has stamped herself as an artist to be reckoned with for years to come. The budding neo-soul superstar is yet another feather in Massenburg's cap, following in the footsteps of such huge discoveries as D'Angelo and Erykah Badu. Unfortunately, the industry heavy will have to deal with HITS' feather-light Gary Jackson "Family Values," whose own video was fortunately shot with the lens cap on.

How did India. Arie first come to your attention?

India came to me by way of Reen Nalli, a friend of [Universal Music Group honcho] Doug Morris'. She played me music by India, who wanted to meet the person behind D'Angelo and Erykah Badu. I signed her right there on the spot. I said, "Hey, welcome to Motown!"

What was the recording process like?

It was trial and error to make sure we got the right songs. Because she was so different and so raw, I wanted to make sure the songs were accessible, that they were polished. But at the end of the day, we went back to the basics; no big-name producers. We wanted her to be who she was. I didn't want Chanel dresses; I wanted the girl next door.

India is obviously a welcome member of the neo-soul movement.

I own the trademark to "neo-soul," as well as "neo-classic soul." The terms just popped into my head. It's not so much a movement—it's the music itself, going back to something of substance. That term is used to categorize artists that are self-contained. When you hear an act is a neo-soul artist, you know they probably have written the majority of their lyrics, and produced more than half of their album. So, you know what you're getting, as far as a brand. But, as far as it being a different sort of music, there's nothing new, really, under the sun. It's just reminiscent of soul music from yesteryear.

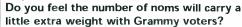
You took a pretty hands-on approach to the recording process.

I sequenced the whole album, and came up with the concept of the peacock feather for the cover. India didn't even like the picture, initially. Remember back in the day, when the peacock represented pride? I had India hold one, because her album represented giving women back their pride. I came up with the name Acoustic Soul, too.

How did you react when you heard India received seven Grammy nominations and Alicia Keys six?

I thought she would get at least three, but I never fathomed seven. And you know, it is well-deserved. If you listen to her album, pound for pound, she's got the best R&B/Soul record out there. If you listen to the lyrical content vs. some other artists that I won't name, you will see. I don't have the magnitude [of fame] that other execu-

tives might have, but hey, they're only 30 years my senior... I have a couple more years to go!



She got a re-birth with the album. She was already Platinum when this came about. I told people, don't confuse caviar with pizza just because she didn't sell as much as Alicia. I expected the New Artist nomination, but I was surprised with the Album of the Year, Song of the Year and Record of the Year nominations. But you must have respect for Alicia Keys

But you must have respect for Alicia Keys and what she's done.

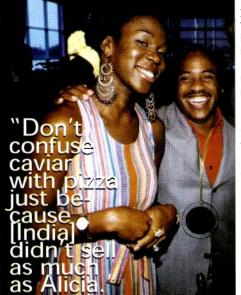
I have a lot of respect for Alicia and Clive Davis, but I have more respect for my artist—but I'm biased, just like Clive would be for his artist.

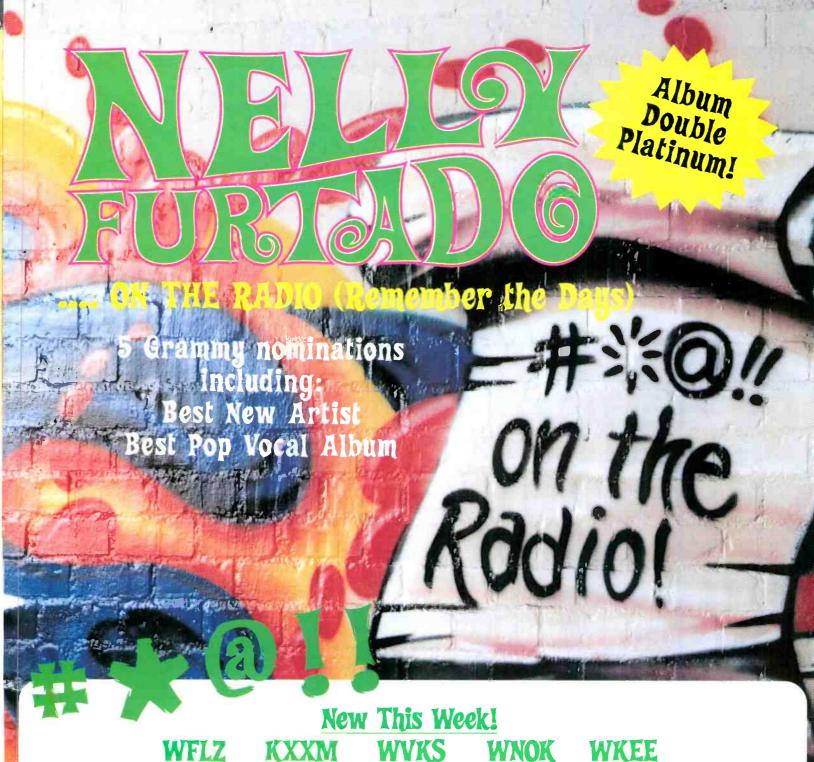
Any other artists like India up your sleeve? You know about the Remy Shand single, "Take A Message." And we have another artist named Lathun. I dropped "Take A Message" before I dropped Lathun's "Fortunate" because I didn't want him to get in Remy's way.

Lathun's album is incredible, and I expect a lot from him. We have a slew of new artists, such as DJ Rogers, Jr., who's really gonna take people by surprise. I want people to know that India is just the beginning.

Do you dare to predict how she might do Grammy night?

I think she's gonna get at least three. I can't name what they will be. And if she doesn't, guess what? The world has still been awakened to her talent.





WFLZ KXXM WVKS WNOK WKEE ... And many more!

Already... On The Radio

WKQI WAKS WKST WWWQ KHTS WSTR WBZZ WNKS KLZR KSLZ KKRZ WXXL WNCI KMXV KJYO KKDM KLAL And many more! WQZQ WIXX

Currently headlining U.S. tour with Citizen Cope!

Produced by Gerald Eaton and Brian West for Track and Field Productions and Nelly Furtado Mixed by Brad Haehnel Management - Chris Smith Management Inc. www.chrissmithmanagement.com A&R - Beth Halper www.nellyfurtado.com







"I've always felt like more of a rock musician. If it were five years ago, and there was still alternative radio, I would have been an alternative artist," says DreamWorks' Nelly Furtado, the Canadian-born singersongwriter of Portuguese decent who's responsible for ubiquitous pop radio hits like "I'm Like a Bird" and "Turn Off the Light."

But don't write off this energetic twentysomething as just another pop act. Digging deep into her 2000 debut, Whoa, Nelly!, reveals heavy doses of bossa nova, folk, hip-hop and plenty of attitude—a product of her mutlicultural upbringing, love of hiphop culture and serious musical skills.

After an eventful last year-which included a successful stint on the wonderfully eclectic Area: One Tour, teaming up with Missy Elliott for a remix of "Get Ur Freak On," selling a couple million albums and grabbing a handful of Juno Awards-Nelly picked up four Grammy nominations, including Best New Artist and Song of the Year for "I'm Like a Bird" and kudos for Whoa, Nelly! producers Track and Field (Gerald Eaton and Brian West).

And she's hardly slowing down. Her latest single "...On The Radio (Remember the Days)" is on the way up, and over the next few months, Nelly will be headlining her 40date Burn the Spotlight tour, performing at the Olympics and then beginning work on her next album. Her only speed bump was having to talk with HITS' gold-medal windbag, "Who Shot" J.R. Griffin.

YOU SAY FURTADO, FURTADO

A Special HITS Grammy Interview With Nelly Furtado By J.R. Griffin

When "I'm Like A Bird" was all over the radio did you ever think, "I just can't perform that song again!"? No, thank God. I still can't sing it better than I could a year ago. But with songs, it's all about the audience. There's always somebody who hasn't heard me sing the song, so I'm singing it for them. And the energy changes, right? When you're singing, you're reliving the energy you felt when you wrote and recorded it. And the audience feels that. But I still really like singing "I'm Like A Bird," because it's a pretty mellow part of what I do.

There's a lot going on in your music that takes some time to discover.

It's like a hologram. Whoever is into bossa nova hears that; whoever's into hip-hop hears that, and whoever's into the pop side hears that. People can get into the album through "I'm Like A Bird" or "Turn Off The Light" and then discover a lot more. It reaches more people that way. That's why I felt like the Area:One tour was so perfect. In the same way as my album, that tour didn't belong to a

single category. You can't put a label on it. And that's very modern. That's where I like to be. You were somewhat slow to break in the U.S. Did you ever think it wasn't going to happen here?

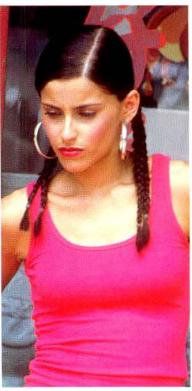
Definitely. It took about 10 months for "I'm Like A Bird" to get to the Top Five. It was a little strange for me, but cool, because in Canada my single became a hit right away, and a couple of months later, I was winning Juno Awards. And when it came out in the U.K., it was a hit, too, But it took a longer time in the U.S. and that's why it feels even more rewarding. When we finished the record, one of the producers, Brian West, said, "Nobody's gonna get this record. It's ahead of its time." Maybe time's just caught up with it.

Let's talk Grammy nominations: Whom do you think got ripped off?

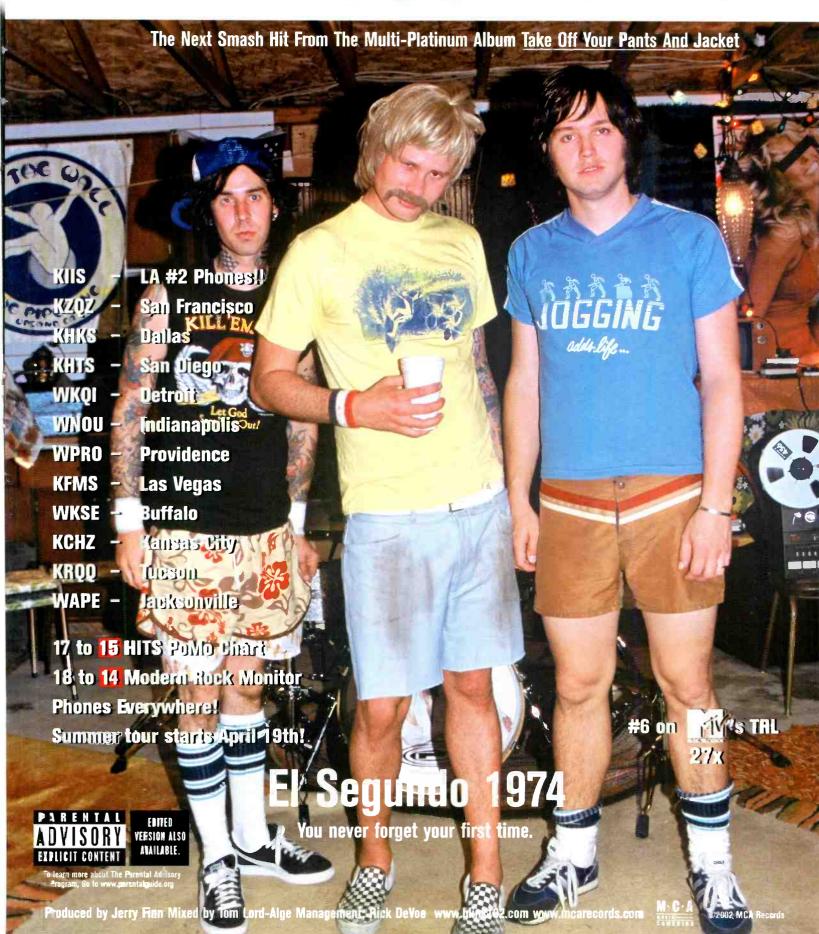
I was really happy, because I think that OutKast made the best album of the year. I feel Coldplay's songs are great examples of integrity mixed with a pop appeal. I think that India. Arie and Alicia Keys' stuff is amazing. U2 put out one of their best albums in awhile. I would have liked to see Incubus or Lifehouse get some recognition. I'm a big Incubus fan. I'm happy that P.O.D. got nominated for "Alive." I was really happy that System of a Down got nominated for "Chop Suey" because I think that's an amazingly, amazingly produced song and they make the most interesting rock music out there...besides Incubus and P.O.D. It's good that some other hard-rock bands got recognition a side from Linkin Park. But they're great, too. And their fans are really dedicated and cool. We share a lot of fans, me and Linkin Park.

C'mon!

That's the thing. There are lots of misconceptions. Kids today don't own just one kind of record—that's just not the reality of 2002. Kids own Britney Spears, Linkin Park, Nelly Furtado, Korn and maybe even O-Town. It's the truth.



blink-1 8 2 "First Date"







It's not stop-the-presses news that **U2** knows how to please a crowd. Anyone who caught the Irish group on its "Elevation" world tour—in support of 2000's *All That You Can't Leave Behind*—knows that. And so does anybody who caught the band's halftime performance at Super Bowl XXXVI, where frontman **Bono** capped a dynamic two-song set, made resonant by the projection of the names of the Sept. 11 victims onto a screen behind the group, by revealing the American flag lining of his jacket.

There's no question U2 pleased fans with their latest album, too. A more direct and sonically familiar effort than its immediate predecessors—particularly 1993's *Zooropa* and 1997's *Pop*—the band's latest has sold more than 10 million copies worldwide and returned the group to the commercial berth that it sacrificed—albeit willingly—with its ambitious aural experiments.

Launching a series of hits such as "Beautiful Day," "Elevation," "Walk On" and "Stuck in a Moment You Can't Get Out Of," All That You Can't... also become synonymous with the **Grammys**. U2 took home three trophies last year, including Song and Record of the Year for "Beautiful Day," and this year, the band is nominated eight times, including nods for Album of the Year and Best Rock Album. As it so happens, U2 will take a break from its Dublin studio, where it's working on its next album, to perform at the Awards—although it also logged the Super Bowl drop-in and will be playing a private gig at the Olympics in Salt Lake City. Those highlights for the band's Bono and **The Edge** are matched against the low-light of chatting with HITS' Gary "He Who Can Easily be Left Behind" Graff.





When you were making All That You Can't Leave Behind, could you have imagined it being the Grammy darling of not one, but two different years?

Bono: We knew this was a record that was against the odds. We said, "We gotta make something that feels really pleasant, that's not about what's fashionable this week, but about the moment we're in right now." We were up against it, and I think there's a feeling that rock music isn't up to what's going on-the challenge of R&B and hip-hop. And we just want to say "nay" to that, and, "Write better tunes than us, then, whoever you are." That was the attitude of the record.

The Edge: Also, there's the fact there aren't many bands making great records right now. A group of people playing together sounds like a really radical thing when you hear it on the radio, compared with the majority of music-which is so produced. On this record, from beginning to end, the idea was an exploration of the chemistry of the band playing together.

"A group of people playing together sounds like a really radical thing when you hear it on the radio, compared with the majority of music—which is so produced."

What was it like, then, to hear your songs on the radio next to the music it was intended to be the antidote to?

The Edge: Some of it is really great. We're not putting it down. But the chemistry of a band playing together becomes even more valuable and remarkable in contrast to all that's going on.

Bono: I sometimes get cross because things have just gotten too sweet; you feel like your teeth are rotting listening to the radio. But the guy from Sweden, Max Martin... He knows a hook, and I wish more rock bands had an ear for a hook.

Do you buy into the notion that this album gets back to a style that U2 left behind, or is that too easy?

Bono: There were some real songs in those other albums; we just didn't get to bring them out. We've been thinking more about songs over the years. Edge and myself have written for other people, and getting into that as an idea as opposed to just improvisation, which is how we used to write songs. Now we're actually writing in the old school—real songs. Even though some of the arrangements are very modern, very contemporary, the approach was sort of Brill Building. We thought, "It's not time to be hip, it's not the time to be groovy; the time is right to write songs with melodies that you can hear across the road, through the walls-those kinds of songs." And to limit our options by making it about that and about the dying art of the single—because it's the era of pop.

All the great rock bands were pop groups, too, including Nirvana; I remember Kurt Cobain saying, "We're a pop group. That's a pop song," talking about "Smells Like Teen Spirit." And he wasn't just being funny. Think of the Clash, the Stones or the Beatles, where you have to be disciplined and distill your vision into four minutes. We wanted every song on this album to be a single—we wanted to make it like a Beatles album, not try to be the heaviest, the funkiest or the grooviest. Just to have the best tunes.

The Beatles comparison is apt. This album has the same kind of sweep and feel of their mid-period work, like Beatles '65 or Rubber Soul.

Bono: Rubber Soul is a great blueprint for this album in its dimension, for sure. And we thought about Tamla-Motown; Brian Eno had been listening to this BBC Radio 4 documentary on Tamla-Motown and how they spent all their time on the songs and a tiny amount recording, because recording was the expensive bit when you used an orchestra and brass.

Is there a tendency to keep your guard up from sounding too much like what you'd consider "the old U2"?

Bono: It was just a feeling of, "We better get to the bones of what we're about or people are gonna forget." You know, Edge has that kind of silver sound; when he first came out with that, we just told him to put it away, it sounded too much like U2. He was staring at us going, "What are you on about? We are U2! This is how I play quitar." He was right on. You can get too caught-up in reinventing yourself. We're always about tearing down the old to put up the new; we've been doing that for so long that in a way it's become predictable, and we just had to say, "Let's not interfere with this process now. Let's just let it come, and if something comes out and it's really unhip, if it serves the song, we've got to go with that." There was no embarrassment.



The Edge: We made a very direct record, a record without any kind of artifice. It really stripped down to the bone in every sense—the songs, the arrangements, the lyrics. It was like everything had to be really hard before we would consider it for the record.

How did Steve Lillywhite, who produced your first four releases, come to be involved on this album?

Bono: Well, he's so about focusing and honing in on the song. We can, I can go off. I can rant and go on just riffing in every way with ideas, with music and all of that. Suddenly Steve will be, "Can you stop a second and finish the song?" [Laughs] Which was good to have around. Daniel Lanois, who stuck with us the whole time, is extraordinary; he's the kind of musician who feels sick if somebody's playing out of tune. And Brian Eno comes up with strategies about how to make the record. But Steve, he always comes in with ideas about how to finish the album.

"Walk On" received three nominations: Record of the Year, Best Rock Performance by a Group, Best Rock Song. What's the story behind it?

Bono: I saw a film by John Boorman, Beyond Rangoon, where he got caught up in the story of [1991 Nobel Peace Prize Winner] Aung San Suu Kyi. She was an academic who left her family and comfortable life in 0xford, England, to go back and be with her people in Burma, facing certain house arrest and even death. She would be the leader of the Burmese people if they had free elections, and she's been living under house arrest there for a long time. We were given the Freedom of the City of Dublin. which is the highest honor you can be given in Ireland, the same day as she was. Of course, she couldn't make it, but her son came. And we became closer and closer to the story. So it's dedicated to her, but I don't think people have to know the story... I tried to write the song about something more universal and not at all a polemic. It's really just about how hard it is to let someone leave a relationship.

HITS February 15, 2002 35

"You can get too caught-up in reinventing vourself."

Bono

What about "Elevation," which is up for Best Rock Performance by a Group? The Edge: That's probably the closest thing to a rock & roll song we've come up with for a while. People always talk about rock & roll and U2, and I suppose in the very general sense we are a rock & roll band. But actually, if you think about what rock & roll is about, we're really not part of that scene and never have been. I don't know what we are—maybe a very loud folk group. [Laughs] "Elevation" had an energy and vitality from the word go that made everybody very excited, even when it was in its rough form without any vocals or lyrics. It came together very quickly; it started with a guitar sound, just a couple of chords I was playing. Then [drummer] Larry [Mullen Jr.] and [bassist] Adam [Clayton] came in and we started playing together, and within an hour we had the raw material for the song. Sometimes those are the songs that feel like gifts; they have a certain integrity because you haven't really had to think too much about them.

So what is "All that You Can't Leave Behind"?

Bono: It's about going through something where you feel that you just want the essential things. The only things you want in your life are the things you can't live without. I just said, "This has got to be about the essence of who we are as a

band. This is not about assimilation; it's actually about our difference, what makes us unique."

And what are those things?

Bono: When Adam Clayton plays that heavy finger on a 4/4 bass thing and it's like punk-rock, but it doesn't sound like anybody else. Larry Mullen Jr. has a way of not playing a roll when everyone else would, and it doesn't sound like anyone else. The Edge is The Edge, of course, and me... I was just looking for the essence of what we were about. Seeing Edge rediscover his love of the guitar and finding freshness... Just watching everybody come through something and wanting to be in the room because there was nowhere else they wanted to go, but because there was nowhere else they could go. That's the first feeling that you have in a band, so it felt like a first record, like "This is where we want to be."

Did the band consciously try to change that chemistry on the last couple of albums?

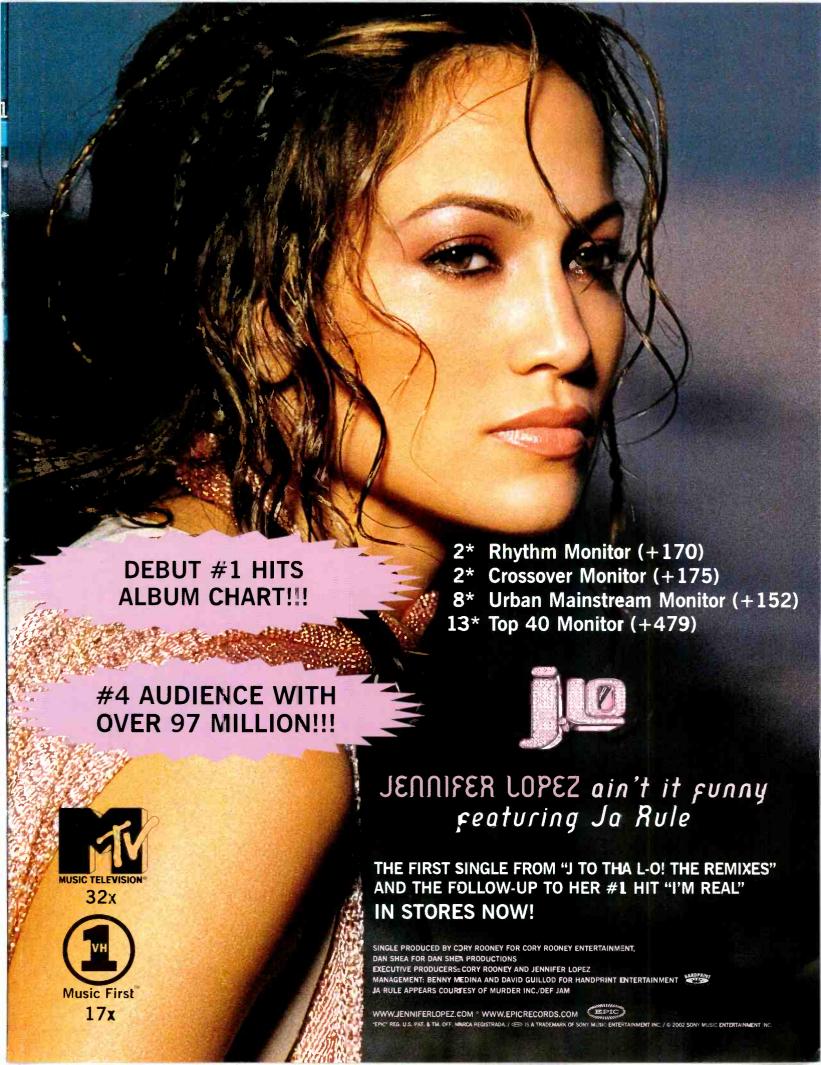
The Edge: There were, at times, other things we were interested in that we followed through. Sometimes that was pushing the envelope of what it is to be a rock & roll band, or, in some instances, deconstructing the band and rebuilding it with other aesthetics. Industrial music was an influence for *Achtung Baby* and *Pop.* This album, I suppose, is more in the spirit of *The Unforgettable Fire* or *The Joshua Tree* and less, maybe, *Achtung Baby*, *Zooropa* or *Pop*, which were conceptual records, I suppose you could say, or experimental—they were records with a different agenda, for sure.

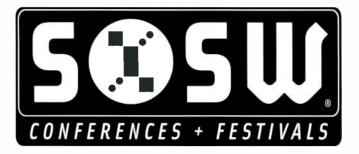
You've started working on the next album already. What can we expect it to sound like?

The Edge: I don't really have a strong feeling about it yet. It's almost like, whenever we go into the studio, we're trying to make the same album, that mythical perfect record. Of course, we never do, but that's why we go on to make another one. Who knows? Maybe we'll do it this time.

You know the old saying, though: Be careful what you ask for...

The Edge: [Laughs] Exactly! In that sense, I hope we never do. I can listen to this record and really enjoy it, which is a testimony to, I hope, a good record. But there are still so many things I'd love to change about it, particularly since playing the songs live. You discover things when you play them in front of your audience that only that experience can tell you. We know some of the songs could have been even better than on the record...so that fuels us for the next time we go into the studio.





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WHEELS & DEALS

BY RODEL DELFIN

LEAVING VIRGIN TERRITORY: Last week, A&R exec Tony Berg resigned from his post at Virgin Records to join his Custom friends at ArtistDirect. Berg's been a successful producer and, as head of A&R at Virgin, signed coolio acts like A Perfect Circle and Black Rebel Motorcycle Club. Prior to Virgin, Tony worked at Geffen (signing Beck and Remy Zero, to name a few). Berg will remain at Virgin for a short time to assist with the transition to the Serletic-Lott regime. Naturally, A&R players are asking themselves whom Serletic and Lott will get to replace Berg... Earlier this week, the highly sought-after Howie Day rolled into L.A. to play for a packed House of Blues. His resumé includes an impressive 300 gigs played in the past year, over 25k CDs sold and hundreds of screamin' teenage fans across the country. Reps

from ArtistDirect, Interscope, Epic, DreamWorks and V2 were among the heavies in attendance. Talk of a deal for Day has gained momentum with the buzzin' I Am Sam ST. which features numerous current acts covering Beatles songs-including Howie's reimagining of "Help!" Rumors that a deal was in the works with one of the aforementioned labels really started to fly after a Foundation Room sit-down was followed up by a Monday meeting at said company's offices. However, management reports that phone lines are still open, with operators standing by. The climate is obviously ripe for singer/songwriters, but what other unsigned acts in this genre have a serious grass-roots following? One act that qualifies is the one Howie opened for, O.A.R., who are selling out 1,000+ capacity venues while scanning

over 60K in catalog sales. Will the majors wake up to this genre as they have to all the hooky corporate-rock bands being signed? On the Eastside—Philly, that is—the Nick Ferrara-repped Breaking Benjamin had several label hitters at their show last week. With two labels rumored to be lacing the Benjamins with deal memos, their next gig will surely pack in the A&R heat... Wheels fave Memento successfully showcased for one WEA major last Monday, adding to their momentum in front of next week's HITS showcase at the Viper Room with Oleander and just-added, heavily buzzin' GoneBlind. The date is Thurs., Feb. 21. E-mail to get on the limited quest list... A select group of industry players trekked to Dallas last week to check out the Eric Godtland/Monika Tashman-repped Jibe. New demos are circulatin'... On the pub tip, Scott

Francis at BMG Songs has locked up Ric Ocasek's entire catalog (including works with the Cars) to a worldwide admin deal (with sync rights in the U.S. only)... Hit me up: brotherxx@earthlink.net... BUZZIN': Peter Stuart, Slightly Stoopid, Mystic, SoundOfSpeed, Stock Drive, Mariah Carey....

Howie Day



Labels offering "Help"

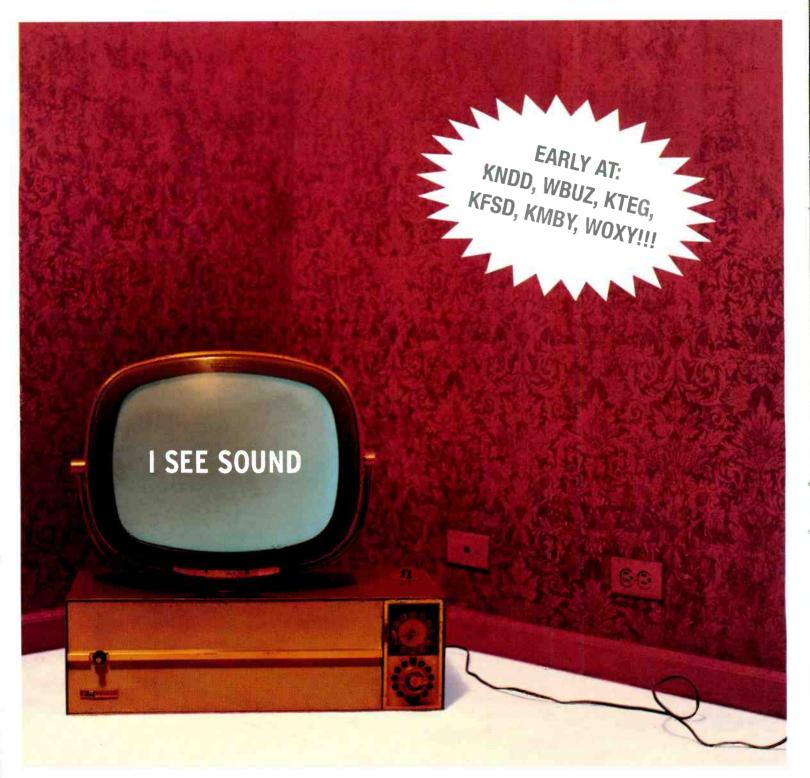
Take a bite out of the music biz. Conference & SHOWCASE WWW.Cateman

BUZZ GIES

WHO'S BUZZIN

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&	W	Н	Ε	R	Ε

WHO	WHEN	WHERE	HOW COME?
BREAKING BENJAMIN	Fri., Feb. 15 11:30pm	Brews Bros. Plains, PA	Getting some action.
GUSH	Tues., Feb. 19 8:30pm	The Gig L.A.	Label folks will be representin'.
FIGHTING JACKS	Wed., Feb. 20 TBD	Viper Room L.A.	Robert Hayes-repped group with tight demos.
NECTAR	Wed., Feb. 20 9pm	Elbo Room Chicago, IL	Label showcase in the Windy City.
IMA ROBOT	Wed., Feb. 20 10:15pm	Dragonfly L.A.	Buzzin'.



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V2 TAKING OFF LIKE A HOT-AIR BALLOON

Branson's label busting out with I Am Sam ST; White Stripes; Elbow; Moby's "We Are All Made of Stars" on deck

COLUMBIA LOOKS TO SONY SKIES AT ROCK 2K

Lostp-ophets' "Shinobi...," Pete Yorn's "Strange Concition" hit radio, with many stations already in, X-ecutioners' "Down" is up, System's "Toxicity" is Top 25 PoMo/Active and Quarashi impacts 3/4





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Rockers' "I Stand Alone" Top 10 Active/Top 30 PoMo, Surf icon impacts with early APM adds at KBCO, KGSR, WXPN

Rock Bo

DEFAULT:

VT Vibe-Raters leader not wasting anybody's time with huge sales, airplay (Cor 5 PoMo/Active).



Det-oit rocker ready to "Party Hard" with 2/25 impact date on IDJ after Eurobuzz.

BOOMER:

Going Euckeye as new WXEG Dayton MD/ atamoons after sequing from nights/Promotion Cirector at Active Rock WLZX Springfield, MA.

ADEMA:

Ar sta rockers discover "the way you like it," in sales and airplay, climbing Top 20 PoMo/Active, on tour with Linkin Park

ALAN GALBRAITH:

Wir d-up Promo guru on a "Tear" as new Drowning Pool single impacts big at Poly o and Active this week







JIM RICHARDS **Director FM Programming** Clear Channel, San Diego

As the head of the Clear Channel San Diego FMs, Jim Richards' leadership and vision has the cluster dominating their market. The stations' lock on everything Rock, with Active KJOZ, PoMo XTRA (91X) and Classic KGB, paints only a partial picture of his success. Jim also oversees XHRM, KHTS, KMYI

and KOCL. Like any successful executive, he maximizes his staff's talents. "Both [91X PDI Brian Schock and [KIOZ PDI Shauna Moran have done a tremendous job of cefining and segregating their stations so we don't have any fighting for turf," Jim notes. "The synergy and hard work between the sales, promotions and air staff, also help us thrive, especially with all of the consumer choices, like DVDs, video games, CD-burners, etc..." Jim also loves adding NTR to the bottom line: "The revenue generated from the KIOZ and 91X websites are consistently within the top tier of the company due to the significant amount of page views, helping our cluster's web revenue consistently reach #1 for the company throughout the country."

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2/17 Golumbus 2/22 Worcester

23 Philadelphia 24 Washington DC 2/27 Dallas 2/28 San Antonio

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management: nova entertainment

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modern

top 25 post toasties

l w	tw	artist-label	comments
1	1	LINKIN PARK - Warner Bros.	WMFS,WEQX Add
3	2	My December NICKELBACK - Roadrunner	3X PLATINUM
2	3	Too Bad CREED - Wind-up	KTEG,KEDJ Add
4	4	P.O.D Atlantic/AG	#1 WBCN,WHFS
5	5	Youth Of The Nation PUDDLE OF MUDD - Flawless/Geffen	KNDD adds "Drift & Die"
6	6	Blurry INCUBUS - Immortal/Epic	KTCL Add
8	7	Nice To Know You HOOBASTANK - Island/IDJ	#1 WKRL,WARQ
9	8	Crawling In The Dark SYSTEM OF A DOWN - Columbia/CRG	Top 10 @ WFNX,KXTE
11	9	Toxicity DEFAULT - TVT	#1 WAVF,KTBZ
7	10	Wasting My Time STAIND - Flip/Elektra/EEG	#1 WNFZ
10	11	For You THE STROKES - RCA	#1 KROQ,WHRL
13	12	Last Nite JIMMY EAT WORLD - DreamWorks The Middle	WPLA,WLIR Add
12	13	ORANGE COUNTY OST - Columbia/Sony Sdtrx/CRG Offspring,Foo Fighters	#1 99X,WMFS
14	14	I AM SAM OST - V2 Eddie Vedder	WEND,KTBZ Add
17	15	BLINK - 182 - MCA First Date	KQXR,KCXX Add
18	16	ADEMA - Arista The Way You Like It	WXDX Add
16	17	UNWRITTEN LAW - Interscope I See Red	WXRK,WHFS Add
19	18	SUM 41 - Island/IDJ Motivation	KQRX Add
22	19	STARSAILOR - Capitol Good Souls	KNDD,WHTG Add
23	20	ROB ZOMBIE - Geffen Never Gonna Stop	WPLY,WMAD Add
15	20	ALIEN ANT FARM - DreamWorks Movies	Top 5 @ KNDD,WZNE
20	22	TANTRIC - Maverick Mourning	Top 5 @ WKRL,WARQ
24	23	BAD RELIGION - Epitaph Sorrow	WXNR,WMAD Add
21	24	DISTURBED - Giant/Reprise Game	Top 10 @ WFNX

based on a combination of airplay and sales

MTV2 Add

most added

LENNY KRAVITZ - Virgin

Stillness Of Heart

"Amber" (Volcano) 2. LOSTPROPHETS "Shinobi Vs. Dragon Ninja" (Columbia/CRG) 2. DROWNING POOL "Tear Away" (Wind-up) 4. TENACIOUS D "Tribute" (Epic) 5. JACK JOHNSON "Flake" (Enjoy) (Columbia/CRG) 6. PETE YORN "Strange Condition"

post toasted

BY IVANA B. ADORED

ANGEL FLYING TOO CLOSE TO THE GROUND: I'm in Atlanta, celebrating Fat Tuesday by eating everything in my hotel room minibar. At some point, I'll waddle downtown for 99X's Fat Tuesday show tonight, featuring Pete Yorn, Jimmy Eat World, Default and Lit. Fat Tuesday was preceded by PMS Monday, which was celebrated by no sleep, a nearly missed flight, leaving half my travel "essentials" in the car from the airport, culminating in a once-in-a-lifetime opportunity to have dinner with Elton John. Sure, I'd like to think Elton was just dying to meet me. Truth be told



CUSTOM: Ringing Phones Off The Hook!

Elton had no idea who I was, which wasn't necessarily a bad thing. All I needed was for him to say to me, "Wasn't that you dancing like a spazz onstage during my Live By Request show for A&E?" and I'd be back in daily therapy. Luckily for me, Elton is a fan of Pete Yorn and Leslie Fram, and I was able to tag along. I've always heard that Elton's voracious knowledge of current music far exceeds anyone else's, so I brought along

some new CDs, hoping to impress him. Sense Field? He already had it. Same goes for Phantom Planet, Cousteau, Starsailor, etc. etc. Loves The Hives (which 91X and MTV2 added this week!), Dashboard Confessional, Ben Folds, The Strokes and Zero 7. We

both agreed ice dancing is a skill, not a sport. Shopping, however, should be an Olympic event (although I'm a mere featherweight compared to Elton). At various points during the meal, I'd stop talking for a second and realize I WAS HAVING DIN-NER WITH ELTON JOHN. Leslie didn't seem to think I embarrassed myself too terribly (but we all know how gracious she is), so perhaps Pete and Leslie will let me hover in their orbits should this opportunity ever present itself again.... Jacqueline Saturn and her Epic cohorts are cleaning up this week at PoMo, including new Phantom Planet adds from WXZZ and WEND, plus a big "Handpicked" add from MTV2! Dope is a big favorite at KNRK and KWOD, Incubus' "Nice To Know You" is Top 10 PoMo airplay, and we can't forget about Tenacious D! Our pals at KPNT were the first to play "Tribute," immediately reporting #1 phones, so PoMo came aboard this week in a big way, including WBCN, Q101, WXDX, 91X, WHRL, WKRL, KCNL and more! Gotta love the D..... Nan Fisher and I will be rockin' out to Pete Yorn in a few hours, with Nan standing at the front of the stage, reeling off cue cards (a la Bob Dylan) I've emblazoned with this week's adds for "Strange Condition." KROQ, WZNE, WPLA, KZON, WGRD, WZZI, WSFM, WTGZ, WPGU, KWOD, WKRL, wait—I'm running out of cardboard! Maybe I can hire a skywriting plane because my Sharpie will run dry well before I list all the Lostprophets adds that Jeff, Christine and Nan landed this week, including WXDX, KTBZ, KEDJ, WXEG, WMRQ, KCXX and WLRS. The skywriting plane ran out of fuel, so I've enlisted aliens to emblazon the landscape with crop circles that symbolize early Quarashi adds, which, when decoded, reads: KPNT, WHFS, WFNX, WSUN and MTV2. All this and a second System of a Down SMASH! Hits are fun.... Everybody is buzzing about Sense Field's "Save Yourself." 99X PD Chris Williams reports immediate response: "Right after we added the record, we used the hook of the song in a promo, and a dozen people called, wanting to know what the song was." Tom Gates made believers this week out of 91X, KCNL and WBRU, with many more on deck for next week. Hey, Elton is a fan—what more of an endorsement could you possibly need?.... Everybody in the office is freaking out over the Michel Gondry-directed video for White Stripes' "Fell In Love With A Girl" (which has always been MY favorite song from the album WhiteBlood Cells). Steve Kingston weighed in with a HUGE K-Rock add on "Fell In Love..." this week, proving once and for all that his indie cred can kick the shit out of your indie cred.... Now that you've been playing Abandoned Pools' "The Remedy" for a few weeks, the consensus is thus: It sounds like a hit record. New adds this week include KDGE, WLIR and WEND... Guess which record is #1 phones at PoMo this week? No peeking to the page after next. It's Custom's "Hey Mister." Yep, it's the most requested record at our format. Stop reading this and call Dawn Hood NOW with your add. Don't even wait for your indie. Feels good, huh?.... We love the Apex Theory's "Shhh... (hope diggy)." Dan Bozyk at WNFZ loves the Apex Theory. Therefore, we love Dan Bozyk. Make us love you, too....Huge phone story for Course Of Nature at WRAX, KFTE, WLRS and KCNL, to name a few, and it couldn't happen to a nicer bunch of guys. Everybody's rooting for this song to become a smash, including VH-1, WZZN, CD101, WMFS who all added their support this week! Next week I'll tell you all about meeting Willie Nelson. He's the coolest.... SONG TO HEAR: Moth's "I See Sound" (already added at KNDD, KTEG, WOXY and KFSD).... PEOPLE TO WATCH: Dave Lombardi, Susan Groves, Howie Miura,

Christine Chiappetta, Shannah Miller, Geordie Gillespie and Sherri Trahan

top 20 airplav

L	υþ	En allbiah	
l w	tw	artist	label
1	1	PUDDLE OF MUDD	Flawless/Geffen
		Blurry	
3	2	P.O.D.	Atlantic/AG
		Youth Of The Nation	
2	3	LINKIN PARK	Warner Bros.
		In The End	
4	4	DEFAULT	TVT
		Wasting My Time	
6	5	HOOBASTANK	lsland/IDJ
la i		Crawling In The Dark	
5	6	THE STROKES	RCA
M T		Last Nite	
7	7	JIMMY EAT WORLD	DreamWorks
		The Middle	
8	8	OFFSPRING	Columbia/Sony Sdtrx/CRG
		Defy You	
13	9	STAIND	Flip/Elektra/EEG
		For You	
10	10	INCUBUS	Immortal/Epic
		Nice To Know You	
11	11	NICKELBACK	Roadrunner
		Too Bad	
9	12	INCUBUS	Immortal/Epic
		I Wish You Were Here	
12	13	NICKELBACK	Roadrunner
		How You Remind Me	
18	14	BLINK-182	MCA
		First Date	
16	15	SYSTEM OF A DOWN	Amer./Columbia/CRG
		Chop Suey	
14	16	CREED	Wind-up
	72100	My Sacrifice	
19	17	TRIK TURNER	RCA
	40	Friends & Family	A.I: /A.C.
17	18	P.O.D.	Atlantic/AG
	40	Alive	A * 4 .
20	19	ADEMA	Arista
A.F	20	The Way You Like It	Calmatair/Carr Carlo /CDC
15	20	FOO FIGHTERS	Columbia/Sony Sndtrx/CRG

upcoming new releases

GOING FOR ADDS 2.18

DASHBOARD CONFESSIONAL • "Screaming Infidelities" - Vagrant

FU MANCHU • "Squash That Fly" - Mammoth

JEREMIAH FREED • "Again" - Republic/Universal

LENNON • "Brake Of Your Car" - Arista

MEST • "Mother's Prayer" - Maverick/Warner Bros.

MOTH • "I See Sound" - Virgin

ONESIDEZERO • "Instead Laugh" - Maverick/Reprise

REVEILLE • "Inside Out (Can You Feel Me Now?)" - TMC/Elektra/EEG

SEVENDUST • "Live Again" - TVT

MOTH

ANDREW WK

STUDENT RICK • "Falling For You" - Victory Records

GOING FOR ADDS 2.25

12 STONES • "Broken" - Wind-up

ELBOW • "Newborn" - V2

FLAW • "Whole" - Republic/Universal

THEY MIGHT BE GIANTS •

"Another First Kiss" - Restless

ANDREW W.K. • "Party Hard" - Island/IDJ

4.E 2dda Rof DNIOD

2 SKINNIE J'S • "Grown Up" - Jive

THE AVALANCHES • "Frontier Psychiatrist" - Elektra/EEG

FLYING TIGERS • "Maybe" - Atlantic/AG

PRESSURE 4-5 • "Melt Me Down" - DreamWorks

QUARASHI • "Stick 'Em Up"

- TimeBomb/Columbia/CRG

e-mail new release info to ivanageek@aol.com

The One



THE NEW SINGLE FROM THEIR PLATINUM ALBUM "TOXICITY"



2002 GRAMMY® NOMINATION: BEST METAL PERFORMANCE FOR <u>Chop Suey!</u>

"ALBUM OF THE YEAR" 2001 • "TOXICITY IS THE MOST AMBITIOUS RECORD YET TO EMERGE FROM THE NU-METAL SCENE. THIS IS THE SOUND OF NOW." —SPIN

#3 IN THE "BEST OF 2001" • "IN A YERR FILLED WITH SCREAMING NU-METAL ACTS, THIS BAND SCREAMS LOUDEST AND MOST ELOQUENTLY." —TIME MAGAZINE

"REST OF THE BEST... A BOUQUET OF SMART ROCK AND ARDENT SOCIAL ARGUMENT." -ROLLING STONE

ALTERNATIVE PRESS READERS' POLL WINNER . "BEST BAND OF 2001"

"2001 BREAKOUTS" - ENTERTAINMENT WEEKLY

Modern Rock #22* • Active Rock #24*

Top 10 Most Played:

KROQ/LA WXTM/Cleveland KNRK/Portland KXTE/Vegas WPBZ/W.Palm WFNX/Boston KROX/Austin KFMA/Tucson

HUGE early call out already
Live 105 KNDD KNRK WBCN (all moving to POWER rotation)

Billboard / Top 10 Best Selling (Alternative) Rock) record in the country!

Headline Tour begins this thursday (2/14)
Headlining this summer!

Post modern

geek

MEATHEAD MD-APD WXSR/Tallahassee



"I'm wearing a skirt." And thus begins a typical conversation with **Meathead**. "Really, I am—a nice, lovely floral pattern." This big guy in radio (6'5", 300lbs!) followed his mom's advice about "being a funny guy on the radio," and walked right in to **WXSR** and asked then-PD **Rick Schmidt** for a job. Six months later, he got a part-time gig as "the guy to lift heavy stuff." After an emergency live fill-in, Meathead was recognized as a natural and began voice-tracking nights. Soon after, Meat took over the **Underground Lounge** specialty show, and championed such groups as **Papa Roach** and **Saliva**. In early 2001, new PD **Steve King** named Meathead MD. As fate would have it, a sudden vacancy in the A.M. put Meathead back on the spot. "When I started mornings and the town began liking me, the Sales department started liking me, too." Now that Meat has a rabid, loyal following, he feeds them a musical diet of **System Of A Down, Tool** and **Jimmy Eat World**, while spreading the word on local talent such as **Stand Still**. "They're the best damn local band I've ever seen!"

requests

- 1. Custom (ARTiSTdirect)
- 2. Puddle Of Mudd (Flawless/Geffen)
- 3. System Of A Down (Amer./Columbia/CRG)
- 4. Linkin Park (Warner Bros.)

- 5. P.O.D. (Atlantic/AG)
- 6. The Strokes (RCA)

hots

WRAX / HURRICANE SHANE / M. LINDSEY / BIRMINGHAM, AL

Puddle Of Mudd Jimmy Eat World Course Of Nature Creed Custom

WBCN / OEDIPUS / STEVEN STRICK / BOSTON

Incubus Linkin Park The Strokes System Of A Down Eddie Vedder

WBTZ / STEPHANIE / PICARD / BURLINGTON, VT

The Offspring The Strokes Rob Zombie Jimmy Eat World The Avalanches

WAVF / GREG PATRICK / DANNY V / CHARLESTON, SC

Custom Jack Johnson System Of A Down Linkin Park Nickelback

Q101 / TIM RICHARDS / MARY SHUMINAS / CHICAGO

System Of A Down Unwritten Law Tantric Creed X-ecutioners

WARQ / GINA JULIANO / COLUMBIA, SC

Puddle Of Mudd P.O.D. X-ecutioners Trik Turner Custom

WWCD / ANDY DAVIS / JACK DEVOSS / COLUMBUS

Eddie Vedder Starsailor Cracker Joey Ramone The Strokes

WJBX / JOHN ROZZ / LANCE HALE / FT. MEYERS

Custom P.O.D. Puddle Of Mudd Adema Linkin Park

KTBZ / SCOTT ROBISON / HOUSTON

Jimmy Eat World The Strokes Adema P.O.D. Default

WPLA / SCOTT PETIBONE / CHUMLEY / JACKSONVILLE, FL

Puddle Of Mudd Linkin Park Hoobastank System Of A Down P.O.D.

WNFZ / DAN BOZYK / A. PROFFITT / KNOXVILLE, TN

P.O.D. Puddle Of Mudd Custom Disturbed Godsmack

KROQ / KEVIN WEATHERLY / GENE / LISA / LOS ANGELES

System Of A Down Linkin Park The Strokes Jimmy Eat World Bad Religion

WMAD / PAT / AMY / MADISON, WI

Custom Local H Trik Turner Jimmy Eat World Sum 41

WEQX / ALEXA TOBIN / ALEX TAYLOR / MANCHESTER, VT

The Avalanches System Of A Down Puddle Of Mudd Jimmy Eat World The Wait

WXRK / STEVE KINGSTON / MIKE PEER / NEW YORK

System Of A Down Disturbed "Game" P.O.D. "Boom" Puddle Of Mudd Linkin Park "Paper Cut"

WXDX / JOHN MOSCHITTA / VINNIE / PITTSBURGH

Custom System Of A Down Jimmy Eat World Marilyn Manson The Strokes

WBRU / TIM SCHIAVELLI / ANNIE SHAPIRO / PROVIDENCE

Alanis Morissette
System Of A Down
Rob Zombie
Custom
Andrew W.K.

KXRK / MIKE SUMMERS / SALT LAKE CITY

Puddle Of Mudd Unwritten Law Linkin Park Default Jimmy Eat World

KCNL / JOHN ALLERS / SAN FRANCISCO

Linkin Park Course Of Nature Alanis Morissette Puddle Of Mudd Weezer

KNDD / PHIL MANNING / SETH RESLER / SEATTLE

Dashboard Confessional Tenacious D "Tribute" Custom Basement Jaxx Something Corporate

KPNT / TOMMY MATTERN / ERIC / ST. LOUIS

X-ecutioners Mesh STL Trik Turner Basement Jaxx Puddle Of Mudd

WSUN / SHARK /

Linkin Park
X-ecutioners
Dashboard Confessional
The Strokes
Adema

KMYZ / LYNN BARSTOW / CORBIN / TULSA, OK

P.O.D. Custom Linkin Park Puddle Of Mudd Jimmy Eat World

WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

System Of A Down P.O.D. Jimmy Eat World The Strokes Linkin Park



"The Sinister Urge" certified Gold

On over 60 Modern Rock and 96 Rock Stations 36 (+161) at R&R Alternative D38* (+168) at Modern Rock Monitor 18* (+51) at Active Rock Monitor 21* (+56) at Mainstream Rock

WXRK	LIVE105	WPLY	KNDD	KPNT	99X	WBRU
WPNX	WXTM	WXDX	KNRK	KFRR	KXRK	KXTE
KKND	WXEG	WRZX	WAQZ	KROX	WEND	WMRQ
WDY A	MODELLE.	WMV7	KWOD	KCXX	WROT	WEDG

Postmodern

top 20 retail

1 w	tω	artist	label
1	1	CHEMICAL BROTHERS	Astralwerks
		Come With Us	7 Strainverks
4	2	THE STROKES	RCA
		ts This It	NOA
5	3	BAD RELIGION	Epitaph
	100	Process Of Belief	Zpitapii
2	4	I AM SAM OST	V2
		Various Artists	
19	5	THE WHITE STRIPES	Sympathy For The Record Industry
		White Blood Cells	
18	6	CREED	Wind-up
m i		Weathered	
16	7	LINKIN PARK	Warner Bros.
		Hybrid Theory	
10	8	PUDDLE OF MUDD	Flawless/Geffen
		Come Clean	
_	9	NICKELBACK	Roadrunner/IDJ
		Silver Side Up	
3	10	STARSAILOR	Capitol
		Love Is Here	•
12	11	LUDACRIS	Def Jam/IDJ
		Word Of Mouf	
9	12	SYSTEM OF A DOWN	Amer./Columbia/CRG
		Toxicity	
6	13	NINE INCH NAILS	Nothing/Interscope
		And All That Could Have Been (Liv	re)
11	14	UNWRITTEN LAW	Interscope
10		Elva	
8	15	CORNELIUS	Matador
		Point	
_	16	O BROTHER, WHERE ART THOU? OST	Lost Highway/IDJ
		Various Artists	
_	17	JA RULE	Def Jam/IDJ
		Pain Is Love	
7	18	HANK WILLIAMS III	Curb
		Lovesick, Broke & Driftin'	
	19	P.O.D.	Atlantic/AG
	recor.	Satellite	
	20	JIMMY EAT WORLD	DreamWorks
9.		Jimmy Eat World	

ivana's secret

Oh shit, it's Valentine's Day. No florist worth its petals can fill your last-minute order. Restaurants have been booked for weeks. You have an hour before you're expected home—now what? These gifts can be adapted to fit either sex (boyfriends appreciate acknowledgment, too): 1) Buy an assortment of magazines suited to your loved one's interests, no matter how geeky (golf) or specific (watches, yoga, modern art, British fashion, etc.), 2) Buy an overnite bag (you don't have to spend much money—Old Navy has 'em) and add travel books or travel magazines from nearby destinations. Include a coupon that can be redeemed for a future romantic getaway, 3) Buy an iPod or another mp3 player, with the promise of filling it with their favorite songs, 4) Don't underestimate the appeal of new sheets. Calvin Klein bedding is on sale this time of year—it's very Sex and the City, 5) Buy an assortment of ice cream from Baskin Robbins and a selection of cool DVDs, like Annie Hall, Peter Sellers' The Party, Wings Of Desire, Cops: Too Hot For TV). Tell him or her this was your "big plan," 6) Order products from www.kiehls.com, 7) Buy tickets online for a future sporting event, play, concert or museum exhibit that they'd be interested in attending (even if it's pro-wrestling or opera). Ain't love grand?

retail top 5s

APPLETON IMPORTS / SHANE KRUEGER / APPLETON, WI

Nine Inch Nails Bad Religion Tall Paul Creed No Doubt

BICKLSLER / PASADENA, CA The Strokes

PENNY LANE (5 STORES) / STEVE

The Strokes Chemical Brothers Bad Religion Coldplay No Doubt

ATOMIC RECORDS / JOSH / RICH / MILWAUKEE

Chemical Brothers The White Stripes The Strokes Bad Religion Nine Inch Nails

RADIO KAOS / RANDY WAGNER / STEVENS POINT, WI

Chemical Brothers Hank Williams III Outkast Ludacris I Am Sam OST

OTHER MUSIC / TOM C / NEW YORK

THE REPORT OF THE PARTY OF THE

In The Beginning VA Cornelius Aesop Rock Global Goon Jackson C. Frank

BENWAY RECORDS / KELLY / RON / VENICE, CA

Sade Chemical Brothers The White Stripes I Am Sam OST The Strokes

post modem

Someone finally did it. The major movie studios have long promised a destination where you can get virtually any movie on demand, but now they have a new threat to contend with. A new website (www.movie88.com), is now de ivering streams of a huge array of Hollywood hits for one dollar per movie. Similar to an online version of Blockbuster, this Taiwanese site claims to be egal under their laws, and the U.S. copyright laws are difficult to enforce. The potential revenue losses prompt fears that Movie88 and other pirate sites will steal the audience that the upcoming proprietary video-on-demand services major studios are planning. The site does offer a free movie a day, and from what I've seen, the quality of the movie using Real Player was similar to a VHS tape. Let's just put it this way — you get what you pay for. Wonder whether piracy is more profitable than off-shore betting...

abandoned pools the remedy

from the debut album Humaniztic, on Extary Record? International



New thir week: HDGE • WLIR • WEND • WRAX

Already On: 30 Stations including
HTCL • HTBZ • Q101 • WBCN • WRZX
HHND • HZON • WMRQ • HWOD • WJSE (top 5 phones)
And Mandy More!

Produced by Paul Q. Kolderie and Jean Flade, Co-produced by Tommy Walter / Mixed by Chrir Lord-Alge / Management: Dave Young for Blix A.M.



EXTASY RECORDS



www.abandonedpools.com

www.extoryrecordr.com



top 25 specialty airplay

artist-label

comments

PHANTOM PLANET - Epic "California" (single)

Featured WBRU

MOTH - Virgin Provisions, Friction Top 5 KNRK,91X

CHEMICAL BROTHERS - Astralwerks Come With Us

Top 5 WAVF, KUPD

SOUTH - Kinetic

Top 5 KUPD,99X

From Here On In **ELBOW** - V2

Asleep In The Back

Top 5 99X,91X

LOSTPROPHETS - Columbia/CRG

Top 5 WAVF

The Fake Sound Of Progress 7 CLUB BANG COMPILATION - FirstFloor WRZX,KCRW Bang Tango

BLACK REBEL MOTORCYCLE CLUB - Virgin Top 5 WAVF,KNRK B.R.M.C.

LAWRENCE ARMS - Fat Wreck Chords Apathy And Exhaustion

Top 5 KPNT, KNDD

SNEAKER PIMPS - TommyBoy

Top 5 WEQX,KCRW

Bloodsport

REGENCY BUCK - DreamWorks

Top 5 KNRK

"Free To Change Your Mind" (single)

ANDREW W.K. - Island/IDJ

Top 5 WDYL

"Party Hard" (single)

CRACKER - Back Porch/Virgin 13

KPNT,KRBR Are Cracker Jacks

DON'T LOOK DOWN - Iguana

99X,WXDX Bro Down

Start The Show

WAXQ,WQXA Get The Boot

10 15 KMFDM - Metropolis

Boots EP

WEDG, WXEG Y La Ley

UNWRITTEN LAW - Interscope

SLIPKNOT - Roadrunner

Top 5 KCXX

Top 5 WFNX,KCRW

22

WPGU,KTCL Go Pool Hoppin'

ABANDONED POOLS - Extasy

JACK JOHNSON - Enjoy

Humanistic

Various Artists

SIX FEET UNDER OST - Universal

Top 5 99X

20 Brushfire Fairytales

ZERO 7 - Palm Pictures 25 21

Top 5 KFTE

Simple Things

22 KITTIE - Artemis 17

KXTE,WFNX Are Purrrfect

Oracle

Top 5 KTEG

DASHBOARD CONFESSIONAL - Vagrant 11 So Impossible EP

NINE INCH NAILS - Nothing/Interscope

And All That Could Have Been (Live)

Top 5 KFTE

MILLION YEN - Veronica

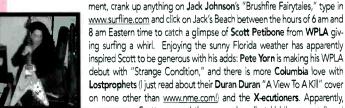
WXSR,WARQ Are Millionaires

Blue Television Windows

beauty school drop

BY ERIKA STRADA

HEY MISTER: Lately I've become a chronic web surfer, and I may not be any smarter, but I can find just about anything you are looking for. Trying to decipher your mood? Color yourself beautiful with www.colorgenics.com and then decide if you are pleasant enough to get on that telephone. WDYL's Mike Murphy never needs to use that as a gauge since he is always delightful! If you're searching for a purrfect pair of Kittle shoes, try www.tukshoes.com for more than the cat's meow. Are you drooling for that perfect Paul Weller look? Wipe that lip and punch up www.merc.com to get your mod on. A question I know that all of you are dying to know, what British band are you? Answer the survey on www.couplandesque.net/boredom/british.htm and let me know. Capitol's Steve Nice and KROQ's Rodney Bingenheimer are both Travis. HOORAY! Ivana is Radiohead. I am wondering who will admit to being Oasis. For inspiration and entertain-



WARQ'S GINA JULIANO:

on none other than www.nme.com!) and the X-ecutioners. Apparently, Scott removed those ear plugs (just kidding sweets!) and relieved Ross Zapin's stress by adding Jimmy Eat World's

Be still her beating heart "The Middle," (which is one of my favorite songs at the moment). Score another one for Wind-up's Alan Galbraith with Drowning Pool's "Tear Away." Lastly, not even a week after adding Custom's "Hey Mister" and it's already #4 phones! Wowiel Lovely Dawn Hood from ARTISTdirect brought 6'8" Custom by for a visit. Ivana managed to keep up her end of the conversation about cars, V8s and turbo-whatever, while I just wondered how MTV could ever ban a video from this kind fella. (You can check it out though at www.hitsdailydouble.com and decide for yourself if it's "Too Hot For TV!") In other sunny news, Fayetteville's own Margot Smith brought Michigan rockers 19 Wheels to town to play after championing their latest CD on KXNA. A sold-out club made for a happy band and a proud PD. Kudos are also in order for WARQ who raised money with a charity auction by selflessly auctioning off their jocks for a date. Guess which jock pulled in the most dough? That's right, Gina Juliano is the most wanted woman on the radio! Can you guess how much their Lenny Kravitz guitar fetched? Let's just say the above photo might have contributed to the cash raised! Time to get back to your computers and go to www.woxy.com and see what they have up for auction. (Check out the signed Moby poster going for a pretty hefty price!) Why not be a sweetheart and donate what you can for a good cause? WOXY also added our beloved Phantom Planet this week, so might we suggest a peek at those handsome hunks by typing in www.phantomplanet.com and dreamily sighing. Maybe we ought to suggest dates with the jocks (like WARQ) to Matt Shiv and Mike Taylor. Hmmmm...Do you suddenly have an overwhelming urge to give? Donate and buy a village an animal at http://catalog.heifer.org. If your altruistic needs are met, and you want to frighten a few people, click <u>www.parachute-pants.com</u> to get your M.C. Hammer on. The Strokes have not only brought back a sound that your listeners want to hear (Top 5 phones at KROQ, WHFS, WBCN and loads more!), but also the infamous skinny tie. If you aren't fortunate enough to be friends with Mark (he is Oasis!) Gracious (so you can borrow one from his vast collection), give www.dancestore.com a try and you can buy one for your favorite PD. Could be an idea to sweeten up WGRD PD, Bobby Duncan, if you are looking to fill MD gap left by our dear Tim Bronson. Which reminds us of one of Atlantic's Kris Metzdorf's last chats with Tim before he left 'GRD for his new gig. "I was wrong about P.O.D." It put a smile on lovely Kris' face, and she commended him for admitting it. I say, send presents! Not only to "say I'm sorry" but how about for the dreaded Valentine's Day? Pick up MTV2's Handpicked CD at www.mtv2.com for someone you love. It's chock full of all of our favorite bands: Pete Yorn, Travis, Remy Zero, Tenacious D (who are going for a full-on assault of cool with "Tribute" making it's way onto the airwaves), Ryan Adams, Lostprophets, Coldplay and Radiohead. For something else up-and-coming, look out for one of Lynn Barstow's current guilty pleasures on KMYZ's "New On The Edge," Andrew W.K. (which is already Top 5 phones at WBRU and "Muckley's New Toy" on 91X). If you want a little peek into Lynn's psyche, check out his favorite website: www.somethingawful.com/cliff/ihateyou. Huh? Ummm...OK. You too can "Save Yourself" and keep track of where you can hear and see the fellows of **Sense Field** by keeping <u>www.sensefield.com</u> bookmarked. This band is garnering the highest of praise (and GREAT phones!) from the likes of KROQ's Kevin Weatherly and 99X's Chris Williams. Don't forget the lovely adds from 91X and KCNL too! Make a note of it and respond accordingly. Get those roller skates on and keep your eye on PoMo staple, Rob Zombie. His "Never Gonna Stop," really isn't gonna stop since it's heard all over the ads for the re-make of cult classic "Rollerball." What's a "kroovy" anyway? Before I leave pull out your copy of Virgin's Moth "I See Sound." It's definitely a winner, just ask our own Mark Gracious who says "This is the greatest thing to come out of Ohio since Devol" Yikes! Hugs and kisses until next time.

sense field

save yourself

ONE OF THE MOST REACTIVE RECORDS OF THE NEW YEAR!





"The phones at 99X are immediately swamped after every spin of 'Save Yourself' asking 'who was that band!"

Chris Williams, 99X

Making Sense at POMO!

- 91X + WBRU + KCNL + KAHA Adds!
- Top 20 at KROQ and 99X
- 50x at WZZN
- Top 5 phones at KZON, KFSD
- On KENZ, KFSD, WEQX, KWOD, KAEP, WLIR, more

Already Saved at Modern AC!

- 28-25* Modern AC Monitor
- #1 Phones at WBMX for 6 weeks!
- Top phones at KRBZ, WMBZ, KTOZ
- Now on over forty stations!

From the album Tonight and Forever.



Also available on the forthcoming Roswell soundtrack, in stores 2/26/02 on Nettwerk.



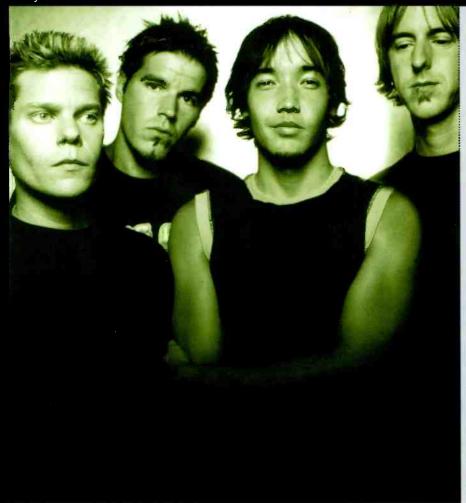
Produced by Chris Evenson. Co-Produced by Sense Field & Meredith Chinn. Mixed by Ken Andrews.



www.nettwerkamerica.com www.sensefield.com

HOOBA LET THE DOGS OUT Time to breathe in the stink with Hoobastank's Doug Robb

by Brian Baker



ince its inception in Agoura Hills, CA, in the early '90s, Hoobastank has suffered from something of an identity crisis. In a community where the local-band-makes-good story belongs to Incubus, Hoobastank's similarly toned brand of shredding pop set to a pummeling beat was sure to inspire comparisons. The band's claim to singularity is an amazing sense of melodicism that transcends the accompanying volume; their eponymous Island album proves the band has outgrown the resemblance to their hometown friends and mentors.

As part of rock's resurgence, Hoobastank is one of the early success stories of 2002. The single, "Crawling in the Dark," has been fueling the full-length's crawl up the charts, with TRL love on MTV. Unfortunately, one of the unfortunate side effects of success for singer Doug Robb is having to go mano a guano with HITS' master of stank, Brian "Sane" Baker.

How well do you know incubus?

We grew up in the same neighborhood. I've known them since '93. We used to see them at backyard parties and bar mitzvahs, and not coincidentally, they saw our first show in my backyard. We've been playing with each other on every level, from high school parties to unsigned-band club gigs to signed-band club gigs to this last tour, when we opened for them.

At what point did you get involved with Island?

We signed in August 2000. A friend of ours who's in a band got one of our demos out to [IDJ A&R exec] Paul Pontius. We were already talking to some other labels at the time. It was really strange, because we shopped the original album around and nobody bit, and then we started recording another indie album. When those songs got out-not with the intention of looking for a record deal-they got the attention of labels. We consciously said, "Let's forget the shopping thing, just concentrate on the music and just do our thing, if people come and bite, great." The songs that we intended to put out on another self-released album ended up getting us our contract.

How did you wind up working with [producer] Jim Wirt [Fiona Apple, Incubus] on the new album?

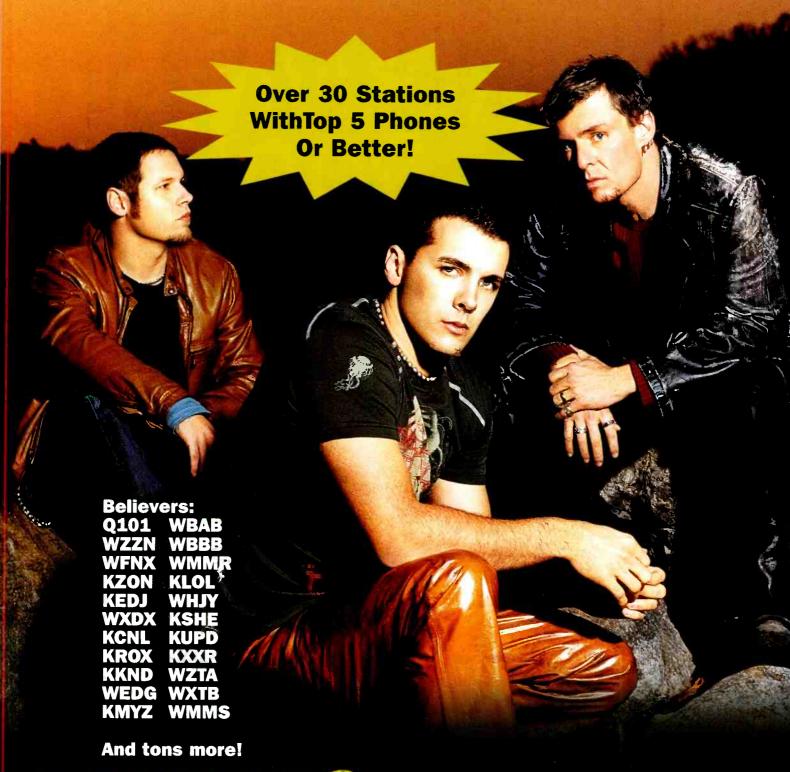
We've actually been working with Jim since '96. We met him through some of the guys in Incubus. He'd been producing demos for us forever. We never had the chance to get in there and get our hands dirty and work with him on an album, so this was the perfect opportunity. We had a nice, comfy feeling with him and it felt like the right fit.

How has the group's songwriting evolved over the life of the band?

I think we've taken on a lot of Jim Wirt's knowledge. He really showed us how to trim the fat off songs and be more direct. We'd be writing and rehearsing, and say, "You know, Jim's going to cut this part if we let him hear it, so let's just cut it before he does." We totally put ourselves through the Jim test-"He's not going to like this; it's cool, but it doesn't make the song better." Over the years, we've really streamlined our writing style.

Finally, where does the name Hoobastank come from? It's a stupid high school joke between Dan and myself. To be 100% honest, it doesn't mean anything. But we

have this huge list of meanings that people have given us-everything from Jesus H. Christ's middle name to a stuffed animal that you find in those little machines with a claw. And whenever someone asks, we tell them a different thing each time. Whatever it means to you is fine with me.





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#1 KIOZ, KEGL

#1 KILO

KSJO add

#1 WZTA,WLUM

top 5 KUPD, WAAF

#6 most added

#1 KLFX

#1 WQXA

WKSM add

#1 WTPT

top 5 KNCN

WXTB add

#1 WCPR

KDOT add

KQRC add

WIYY.KXXR

top 10 KMRQ

KIOZ.KWKD add

WYSP,WIYY add

top 10 WXQR,WRQC

top 10 WRUF,KMRQ

active

artist-label comments PUDDLE OF MUDD - Flawless/Geffen #1 WRIEKXXR

> NICKELBACK - Roadrunner/IDJ #1 WIYY.KMRQ Too Bad

3 LINKIN PARK - Warner Bros. In the End

P.O.D. - Atlantic/AG Youth Of The Nation 5 CREED - Wind-up

KUPD add **Bullets** 6 STAIND - Flip/Elektra/EEG #1 KRZR

For You SYSTEM OF A DOWN - American/Col/CRG

Toxicity 10 **DEFAULT** - TVT Wasting My Time TOOL - Volcano

8

20

22

25

24

Lateralus 23 GODSMACK - Republic/Universal

I Stand Alone 9 11 INCUBUS - Immortal/Epic Nice To Know You

11 12 **HOOBASTANK** - Island/IDJ Crawling In The Dark 12 13 **DISTURBED** - Giant/Reprise

The Game 14 **ROB ZOMBIE** - Geffen

Never Gonna Stop 15 ADEMA - Arista The Way You Like It

13 46 **OFFSPRING** - Columbia/CRG

Defy You 16 SALIVA - Island/IDJ

After Me 17 FOO FIGHTERS - Col/Sony Soundtrax/CRG The One

COURSE OF NATURE - Atlantic/AG

Caught In The Sun 21 **CUSTOM** - ARTISTdirect

Hey Mister 19 21 ILL NINO - Roadrunner/IDJ

What Comes Around KID ROCK - Atlantic/AG

Lonely Road Of Faith **HEADSTRONG** - RCA

Adriana SOIL - J

Unreal FU MANCHU - Mammoth

Squash That Fly

based on album airplay

added top most

1. DPOWNING POOL 2. LCST PROPHETS

3. DOPE

4. GODSMACK

5. DEVID DRAIMAN

6. STATIC-X

"Tear Away"

"Shinobi vs. Dragon Ninja"

"Slipping Away" "I Stand Alone"

"Forsaken" "Cold"

Wind-up Columbia/CRG Epic

Republic/Universal Reprise/Warner Bros Warner Bros

between a rock and a hard JOHN LENAC

ROSES ARE RED: Today's discussion with Clear Channel's Jim Richards was one of many I've had recently where the subject of artist ownership and street cred. came up. It's a catch-22 to have so many Rock acts cross to Top 40. Sure, the additional market impressions help familiarize the respective band with your P2s and P3s and can improve cume conversion, causing increased ratings. But that same Pop station will probably want access to the band when the tour hits your market, or worse yet, offer sick money for the band to play their festival. Since decisions made by the band's management and label about access and "presents" can only be influenced by you, it's an exciting and challenging part of your job to do things to create ownership of the band. Even with the advent of the people meter, perception is still reality in the broadcasting world. I've always asserted that this column is your column. Hit me (lenac@mindspring.com) with anecdotes where your efforts in these situations enabled your station to: maximize on your competition's airplay of a Rock band, own a neutral show/event or create the illusion of ownership for a concert presented by your competition and I'll share them with your peers in this space... Last week it landed at radio and went for adds; one week later, Godsmack's "I Stand Alone" is Top 10 on the chart with programmers like WRCQ's Alex Walters declaring that it's "getting good phones, immediately." WBYR's Jim Fox shared: "Someone asked me what I thought about the song when it arrived and I hadn't listened to it yet. I replied, 'Godsmack has earned the right to get the add without even hearing the song...' Hearing it affirmed my confidence in them"... Considering how swamped Jim is running three stations while he looks for an MD/middayer, a new night personality AND a morning show (Interested? Send him your package NOW!), I was happy when he took the time to impart this **Soil** story: "With the absence of weekly callout, it's sometimes difficult to completely judge a developing band's impact on the market. When Soil came through, it amazed me that they

were able to sell 1,000 tickets and another 800 attendees who brought in ticket stubs from our Christmas show for free admission (Soil had to pull out to be on OZZfest...)." WXQR's Wes Adams also feels it: "'Unreal' reacted the instant we put it on and is already Top Five phones"... KEGL, WAAF, WEBN, WRAT, WQBK, WRQC and KZRR are among the stations that couldn't wait to add "Tear Away" from Drowning Pool. Alan Galbraith added WYSP, WXTB, KQRC, KISS, WLZR, WNOR, WCCC and many more to the list of believers and scores #1 Most Added honors. He's also slammin' Creed's hardest effort since their debut LP (new at RAYMOND McGLAMERY KUPD) as radio freaks like KNCN's Monte Montana express their gratitude for the crunch: "'Bullets' is so refreshing. Me like Creed with



teeth"... Alan's also getting love on new Wind-up band Must. WHJY's Joe Bevilacqua: "Must feels right with a reminder of the glory big ballad days of the '80s and a current twist"... Oh, how I love the passion from radio heavies. WZTA's Gregg Steele knows the mantra, "A hit is a hit, is a hit...," and says: "The Strokes are a pure power-pop joy. Once 'Last Nite' gets on the air, you'll find the hook infectious. Monster sales jump in Miami after a spin increase + a great live show on South Beach = this band is for real." Burrs is also getting big spins at WJRR, KRAB, WLUM, WRAT, KTUX and WLZX. Plus, Bill's Headstrong efforts have PDs like WCPR's Scot Fox raving: "I love 'Adriana'—getting great phones and it drills my head every time I hear it!'... Scot also let us know that **Hedder** is lighting up the phones and "when they came through, the drummer took all his clothes off just before they started the first song and played the entire show buck-ass naked" (insert drumstick joke here)... Get the fuck outta the way, cause here comes Cheryl and Adan with Dope on WAAF, KXXR, KRXQ, KQRC, KISS, WLZR, WLUM, KOMP, WCCC, WTPT, WQBK, KFRQ, KRTQ, WKLQ, WXQR and sooooo many more... McGlamery keeps piling on the David Draiman adds (KISS, WTFX, WJXQ, KIBZ, KRAB and WRXR) as the trailer for Queen of the Damned bombards TV for the 2/22 release... Drew and Ray had ANOTHER great week on the new Gravity Kills, with WZTA and WXTB among all the new adds... Rosenblum and Scoleri now have KXXR and WIYY on Fu Manchu's "Squash That Fly" as the band continues their sold-out tour with Headstrong and Injected opening... Joey's been hearing amazing things from programmers since last year about 3rd Strike ("No Light" impacts 3/11). Check out what KIBZ's Samantha Knight just told me: "If I could have a raging hard-on, I would over 3rd Strike. I'm even taking a vacation day next week so I can see their Omaha show..." Shannah Miller nailed adds at WYSP and WIYY for Adema's "The Way You Like It" (by the time you read this, will she have a new, sexier title and New York counterpart?)... Nomoreroom, sorealquick—Don't forget to save a slot for onesidezero next week and check out the smoking new Switched mix...

ROCK

upcoming new releases

ROCK

GOING FOR ADDS 2.18

DASHBOARD CONFESSIONAL • "Screaming Infidelities" - Vacrant

JEREMIAH FREED • "Again" - Republic/Universal

LENNON . "Brake Of Your Car" - Arista

MOTH • "I See Sound" - Virgin

ONESIDEZERO • "Instead Laugh" - Maverick/Reprise

REVEILLE • "Inside Out" - TMC/Elektra/EEG

SEVENDUST • "Live Again" - TVT

GOING FOR ADDS 2.25

12 STONES • "Broken" - Wind-up

DOWN • "Beautifully Depressed" - EastWest/Elektra/EEG

FAMILIAR 48 • "The Question" - MCA

FLAW • "Whole" - Republic/Universal

SLIPKNOT • "My Plague" - Roadrunner/IDJ

GOING FOR ADDS 3-4

FLYING TIGERS • "Maybe" - Atlantic/AG

PRESSURE 4-5 • "Melt Me Down" - DreamWorks

QUARASHI • "Stick 'Em Up" - Columbia/CRG

e-mail new rock release info to lenac@mindspring.com

APM

GOING FOR ADDS 2.18

JEREMIAH FREED • "Again" - Republic/Universal

JANAH • "Leavened Heart (I Tumble Down)" - Rattlesbee
NATALIE MERCHANT (w/MAVIS STAPLES) • "Build A Levee"

- Flektra/FFG

NERISSA & KATRYNA NIELDS • "Ticket to My House"

- Zoe/Rounder

GOING FOR ADDS 2.25

BRENDON BENSON • "Tiny Sparks" - Startime/Red Ink

STEPHEN BRUTON • "Make That Call" - Virgin

ELBOW • "Newborn" - V2

JOHN CLAYTON FELT • "Building Atlantis" - DreamWorks

BONNIE RAITT • "I Can't Help You Now" - Capitol

e-mail new apm release info to hitsmm@aol.com

powertool

Starting his career doing college metal radio with aspirations to one day do Major League Baseball play-by-play, Paul Oslund had stints at WKQZ Saginaw and KAZR Des Moines before scoring his PD gig



at **WAMX** Huntington. His ratings (#3 12 + with a 7.3) are reflective of an ability to recognize hits and bang them. "I recently increased the amount of spins my Powers get so that listeners are never too far away from all the current big hits," Paul notes. He's currently putting together the lineup for the station's "Fifth Anniversary Show" and gearing up

for their annual "X-Fest" in September (**Nickelback** headlined last year). Besides "watching the Red Wings skate their way to the Stanley Cup," he says: "Rock is my business and business is good." You could say the puck stops here. Or not...

ZQUAWKZ



KELLI CLUQUE/PD KCXX/RIVERSIDE

"Flaw is blowing up. They are a band that we believed in, and the audience responded. Now, we're two tracks deep on the album. I'm a typical geek as one of my personal faves is still Nickelback—I love the whole album. We're expecting good things from Sugarcault's 'Bouncing Off The Walls' – love those paddleball games!"

VINNIE FERGUSON/MD WXDX/PITTBURGH

"Top of mind is the new Local H record, Here Comes The Zoo. 'Half Life' is starting to react, but I've become a real fan of the full album. There's a band out of New Jersey on Victory called Thursday. In my opinion they are close to being the 'next big thing.' And the no-brainer of the year is Lostprophets' 'Shinobi vs. Dragon Ninja.' We added it out of the box!"



JOHN FARNEDA/APD-MD WXRT/CHICAGO



"John Mayer's 'No Such Thing' has been in heavy for months and we still get calls asking 'Who is that?' He's got two soldout 'XRT shows coming up at House of Blues. Another 'must add' is Pete Yorn's 'Strange Condition.' It's got a great singalong hook. Is there a bad track on music-forthemorningafter? And the Marah single is the most rockin' advance I've heard this year. I had everyone on the airstaff stop by my office to hear it."

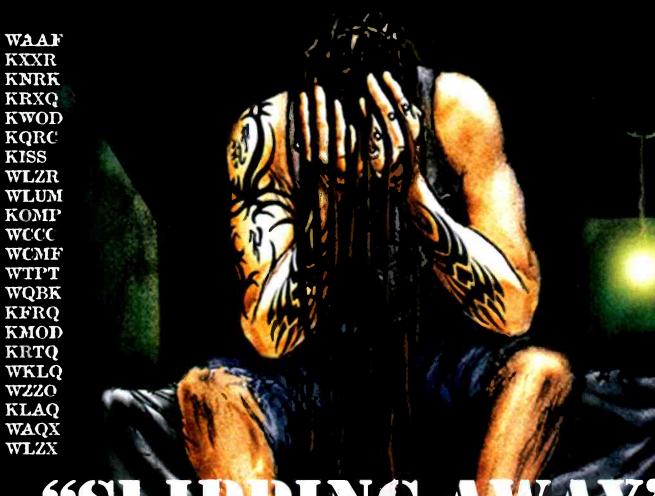
JOHN ROZZ/PD WJBX/FT. MYERS

"As you would expect, 99X is having great success with bands like Puddle Of Mudd, Linkin Park, P.O.D. and so forth, but lately we've expanded that. Bands like Custom, Abandoned Pools and Starsailor give us a nice ba ance of sound and credibility, making our station's sound hip and refreshing. I'm also really happy to be banging Creed's 'Bullets' because they are showing their rock roots. It sounds fantastic!"





On it for purely medicinal reasons:



WXQR WRUF KAZR **KICT** WYEB KHTQ $\mathbf{W}\mathbf{R}\mathbf{X}\mathbf{R}$ **KXFX** WRTT **KMRQ** WWEN VRQK WKQZ KTUX WJSE WCPR **KZRQ** WALC WSFM WGIR WOTT

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New Haven, CT 3/10 Melbourne, FL 3/1 3/17 Oklahoma City OK 3/25 Thousand Oaks, CA 3/2 Albany, NY 3/11 Miami, FL 3/18 Omaha, NE 3/27 Cerritcs CA 3/3 Burlington, VT 3/12 St. Petersburg, FL 3/20 Nampa, ID 3/28 Cerritcs, CA 3/5 Harrisburg, PA 3/14 Birmingham, AL 3/22 Lake Tahoe, NV 3/30 Escond do, CA 3/7 3/15 Little Rock, AR Asheville, NC 3/23 Lake Tahoe, NV

3/8

Charleston, SC

3/24 Santa Rosa, CA

3/16 Tulsa, OK

APUTODERN

top 25 adulterated

	l w	tw	artist-label	comments
	2	1	CHRIS ISAAK – Reprise	In stores now!
A SAME	4	2	Always Got Tonight ALANIS MORISSETTE – Maverick/Reprise	On firall
	7	_	"Hands Clean" single	Off file
	6	3	PETE YORN – Columbia/CRG	Top 5 KGSR
П			musicforthemorningafter	'
W	3	4	RYAN ADAMS – Lost Highway/IDJ	#1 KFOG
			Gold	
H	.1	5	DAVE MATTHEWS BAND – RCA	Top 5 WDOD
ń			Everyday	
4	12	6	I AM SAM OST. – V2	Another 40k sold!!!
4	5	7	Various Artists	Top 5 KBCO
	J	7	U2 – Interscope All That You Can't Leave Behind	Top 5 KBCO
	8	8	JOHN MAYER – Aware/Columbia/CRG	Blowing up at Modern Adult
ı	1		Room For Squares	Distring up at mossim team
20	18	9	THE CALLING - RCA	Top 5 KENZ
	N		Camino Palermo	·
	9	10	MICK JAGGER – Virgin	Top 5 KRVB
			Goddess In The Doorway	
10,2	10	11	TRAIN - Columbia/CRG	Top 5 WZEW
Ta'.	40	4.0	Drops Of Jupiter	T
125	13	12	INDIGO GIRLS - Epic	Top 5 WMMM
	7	13	"Moment Of Forgiveness" single COLDPLAY – Nettwerk/Capitol	Top 5 KFOG
	ı ´	13	Parachutes	10p 3 K1 O O
	14	14	TRAVIS – Epic	Top 5 KINK
			The Invisible Band	'
	15	15	LENNY KRAVITZ - Virgin	Top 5 KCTY
			Lenny	
It	16	16	JEWEL – Atlantic/AG	Top 5 WKOC
		1,2	This Way	MOVET II
	19	17	WILLIAM TOPLEY – Lost Highway/IDJ	WXR1 add
N N	24	18	Feasting With Panthers STARSAILOR – Capitol	Top 5 WXRV
			Love Is Here	iop o witte
	21	19	FIVE FOR FIGHTING – Columbia/CRG	Top 5 WRLT
			America Town	•
	_	20	ROBERT BRADLEY'S BLACKWATER SURPRISE – Vanguard	Top 5 WYEP
			New Ground	
	-	21	CREED – Wind Up	#1 KTZO
			Weathered	#4.14/DN1D
. 1	21	22	GARBAGE – Geffen	#1 WRNR
I	1	23	Beautiful Garbage JACK JOHNSON – Enjoy/Universal	125k+ sold to date!!
		20	Brushfire Fairytales	IZOK I SOIG TO Gate:
-	_	24	BRUCE COCKBURN – Rounder	#1 KRVB
	E		Anything Anytime Anywhere	
-		25	CLIZANIAE VEGA ARM	Tom E \A/NA\A

adultery

BY MIKE MORRISON

IF IT WASN'T FOR THE GOOD SOULS: Josh Clayton-Felt, who you may remember as the frontman of the band School Of Fish ("Three Strange Days," etc.) was diagnosed with cancer in December of '99 just as he was completing work on a new album (his first solo record was on A&M). He died shortly after the final mixdown. Well, Spirit Touches Ground is finally seeing light (on DreamWorks), and a bunch of Josh's friends and fans in the industry have joined together to promote and market the album, gratis. Heading up the project is former Warner Bros. APM promo goddess Nancy Stein: "We actually have early adds! ('Building Atlantis' impacts 2/25.) KFOG is testing it on Thursday and WXRV played it last week." E-mail Nancy: Pilates33@aol.com. Perhaps you saw the JCF piece on Good Morning America last week. Huge!... WBOS MD Michele Williams has been on the job for a little over a month: "It's a blast to be in this format right now, with all the great, new singer-songwriters out. Ryan Adams' 'Answering Bell' is sounding great on the air and reacting very well. Also, we get inquiries from both women and men on Kasey Chambers' 'Not Pretty Enough,' and John Mayer's album is brilliant"... Speaking of Mayer, did you notice that "No Such Thing" was #1 most added Modern Adult last week.

And they were practically all major-market stations!!! Behold the explosion... I caught **Howie Day** last night in a sold-out House Of Blues show. We've talked about Howie before. Well, he's this close to finally signing a major label deal. I love Howie's version of "Help" on I Am Sam. Was that Interscope's head and producer extrordinaire Jimmy lovine hanging out with Howie up in the House of Blues

Foundation Room before the show?...

Zero7's "Destiny" is not only closed out at non-comm (told ya), but a bunch of big commercial stations came in its Most Added first week: WXRT, KINK, WDST,

10

RUSSELL CROWE:

"Not only do I have a beautiful mind, but my record's spinning in Minneapolis."

WKOC, KBAC and KAEP. The song is also spinning on KYSR (The Modern Adult here in L.A.) to the tune of 16 plays a week. (It was #6 most requested after only 8 spins!!)... The Ray (DiPietro of Artemis infamy) finally closed WBOS and WMPS on TOFOG's "Swept Away By You." They join KTCZ, WRNR and WAPS, among others, on the track. Ray is also whipping up excitement on the new Marah song (as KMTT MD Shawn Stewart said, "Can you say 'Future Of Rock'?") as well as the North Mississippi All Stars..... FLASH: Ike Reilly's "Put A Little Love In It" gets added at KTCZ and WRLT!! And WAPS MD Bill Gruber has the record in the Top Five with spins in the high 20s!! "Ever since I put this on the air, I've recieved tons of e-mails about the song-none of them negative"... Here's what KBCO PD Scott Arbough had to say about Jack Johnson's "Flake": "It's the #1 testing song on KBCO among those who say they know it!" 'Nuff said. Also "flaking out" are WXRT, KXST, WFUV, WXPN, WMMM, KINK and KGSR... Elektra News: KFOG adds Natalie Merchant's "Build A Levee" a week early. And Remy Zero has sold more than 60k since its release in September. Expect "Save Me" to rock at Modern Adult, and me to say, "I told you so"... Reprise News: As the album hits stores, Chris Isaak's "Let Me Down Easy" ascends to #1 (is anyone surprised??) and Alanis Morissette goes to #2. Her new album, Under Rug Swept will be in stores 2/6. Given the multi-format play and video exposure on "Hands Clean," expect a huge first week... "'Still Fighting It' is profoundly relateable to baby-boomers. It's about growing up. Every time we play it we get at least one curiosity call." That's what KINK PD Dennis Constantine had to say about the current Ben Folds track. The same thing is happening at KTCZ, according to MD Mike Wolf, who says: "Our audience totally relates to the lyrics"... William Topley kicks off a U.S. tour on 2/23 in Denver, his home away from home, with a KBCO show, and continues with shows at WXRT and KMTT, among others... Thanks to ATO's new Label Manager John Biondolillo for stopping by the cesspool to play us some tracks from the Patty Griffin album coming in March. What a voice!!... And finally tonight, Atlantic elevates Anthony Delia to APM Promo Weasel. Reach out to him at 212-707-2086... hitsmm@aol.com...

SUZANNE VEGA – A&M

Songs In Red And Gray

Top 5 WMVY

rock2k picks

EDITED BY KAREN GLAUBER



Damien Jurado & Gathered in Song I Break Chairs (Sub Pop): Seattle-based singer/songwriter Jurado has a roots-meets-indie vibe that bears comparison to Sebadoh, Heatmiser and Uncle Tupelo; the songs—even when thick with guitar bombast—are always emotionally direct. On his latest effort (and first with band Gathered in Song), Jurado hits that

emo sweet spot, whether kicking out the 4/4 barnburner "Paperwings," the power-pop excursion "Big Deal" and the vehement "Dancing," or taking the dynamics down for the lilting, intimate "Inevitable," the gossamer "Never Ending Tide" and the haunted midtempo ruminations of "Parade." By turns melancholy and resilient, *Chairs* is mood music with balls. (S.G.)

Unwritten Law Elva (Interscope): San Diego's Unwritten Law continues drifting from its punk roots on this fourth album, offering precise performances and melodies, resulting in a record with strong hooks and guitars that wallop. There's still some punk-rock—see the jagged riffing and singalong choruses of "Blame It on Me" and "Up All Night"—but lead sin-



gle "Seein' Red" is more subdued, with the guitars scaled back during the verses showcasing Scot Russo's singing. The shuffling, acoustic-guitar-powered "Rest of My Life" is downright pretty, with a punchy chorus. All this, plus a host of guests, including No Doubt's Tony Kanal, the ubiquitous Josh Freese (Guns N' Roses, A Perfect Circle, Vandals) and Neville Staple of the Specials. (D.S.)



The Anniversary Your Majesty (Vagrant): On its debut, this Kansas-based quintet expanded the boundaries of emo with male-female harmonies and keyboards. The follow-up, and Vagrant debut, leaves that turf for offbeat, jangly indie pop. Some credit must be given to Rob Schnapf's (Elliott Smith, Beck) warm production, but the vocalizing of Adrianne Pope, Justin Roelofs and Josh

Berwanger is mellow and soothing, and the synths fill up the bottom end without overwhelming the songs. At its heart, Your Majesty is a vintage-tinged rock record—check out "The Ghost of the River"—updated with smart song structures, frequent near-prog song-lengths and oddball production. Majestic, indeed. (D.S.)

Hank Williams III Lovesick, Broke & Driftin' (Curb): That the opener to Hank Williams' grandson's second solo exploration of "the low road" is called "7 Months, 39 days" instead of "8 Months, 8 Days," encapsulates his contrarian, outlaw stance. Pedigree and all, he's at once irreparably downtrodden and saved by the bottle-but the hope is in



his ability to tell his tales so well. Standouts: "Whiskey, Weed & Women" and the riotous, scathing "Trashville." He even goes so far as to cover the reincarnationist refrain of Bruce Springsteen's "Atlantic City." But don't let that brush with optimism fool you—Hank III, as presented here, is one self-medicated mental desperado, and as achingly real as it gets. (J.O.)

rock2k mugs

THIS ISN'T IT: Singer Julian Casablancas of RCA Records buzz and The Strokes tells the sad story of his life growing up among supermodels while attending expensive Manhattan prep schools to WLIR PD Gary Cee The shot was taken backstage at the Vanderbilt in Plainview after the two convect approx-

imately 1,987 Long Island iced teas and began to blubber uncontrollably about the good old days of the Velvet Underground. "You think you can get your old man to give me Heidi Klum's cell phone number?" asked Cee. "Only if you tell me where I can get in touch with Tom Verlaine," answered Casablancas. Don't you wish your lives were saved by rock & roll?



MUDDLING THROUGH: It was a rock & roll Bacchanalian feat unparalleled in the history of Christmas shows backstage at LIVE 105 San Franciaco's "Not So Silent Night 8." Pictured here is Flawless/Geffen's Pudcle of Mudd moments after interrupting the station's MD Aaron Axelsen. PD Lay Taylor,

jock Jared and Program Assistant Spud throwing backstage deli trays sporting Oreos with the tops taken off and olives with and without pimentos. In his best Artie Fufkin voice, Taylor bent over backwards to apologize to the band, telling them, "C'mon, I'm not asking you, I'm telling you; smack my ass for a man! I love the way you smack my ass."



STILL CRAZY AFTER ALL THESE YEARS: It was just another day around the campfire for WBOS Boston PD Chris Hermman when Willie Nelson stopped by: "Willie, it sure was nice of you to come to the station and tall about your new Lost Highway album, The Great Divide. And even though I don't stroke, I'll leave

some of these little cigarettes you brought for some of our staffers. What brand did you say they were?" Nelson responded that he was more than happy to do whatever he could to help out all the farmers in Boston. "Plus, this trip was tax-deductible and I got to play some golf in my hotel room. Now, how about another chorus of "America the Beautiful'?"



Modern Rock Monitor 21* - 18* (+105)
Active Rock Monitor 22* - 20*
Mainstream Rock Monitor 27* - 24*

New Adds: WIYY WYSP

Top 10 Callout at: WPBZ WXTM WJJO

Top Phones at:

WEQX WSUN WLRS WZTA WARQ KJEE KDOT KILO KISS KZZK KRRO WJJO WXDX WPLY WJBX KICT

+ + The Way You Like It



Upcoming SnoCore Tour with Alien Ant Farm

Produced & Engineered by Tobias Miller & Eill Appleberry Mixed by Alan Moulder Management: Terry Lippman Company



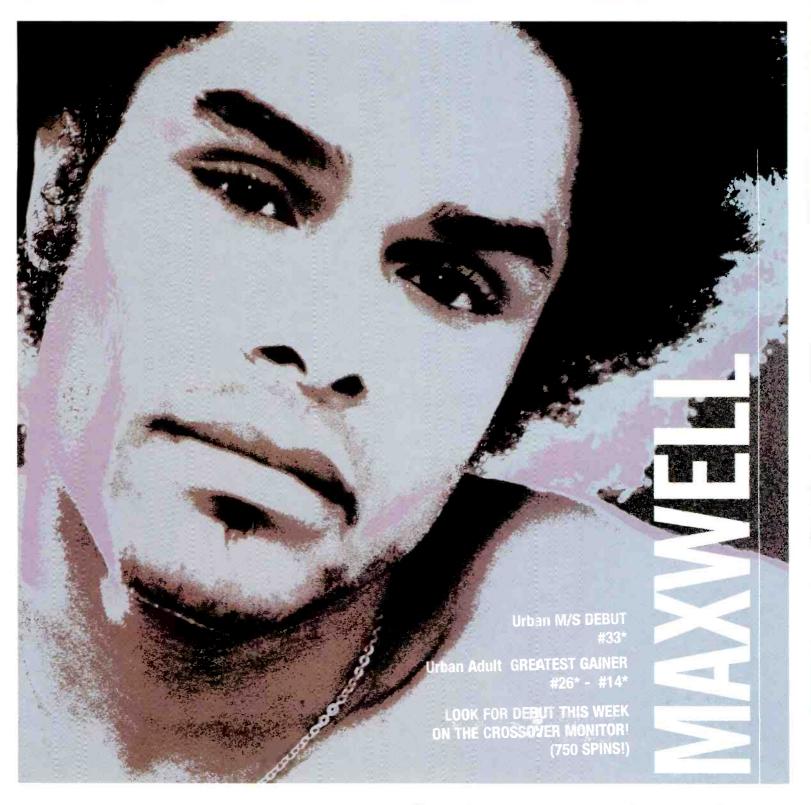
Carson Baly TRL pick of the week!





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Dallas

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THE NEW STUDIO RECORDING THE GRAMMY®-NOMINATED ALBUM "NOW" PLATINUM

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Ground Zero

I WILL NEVER COMPLAIN ABOUT L.A. WEATHER AGAIN: I'm working in N.Y. this week and it's fucking freezing here. I really did forget. Got out of the shower—froze. Put on two layers of clothes—irritated. Jumped in the car—froze. Put the heat on and waited for the shit to warm up—irritated. Listened to Star and Buc Wild on the way in—smiled for a second. Between the huge coat swallowing me and the seat belt strangling me, I don't know which one I wanted to throw out of the window first. No smiles or "have a good day" from the tollbooth people on the turnpike. Bumper to bumper once I got into the city as everyone took the liberty of cutting me off. Now, sitting in a high-rise building looking at gloom. To put it bluntly—this sucks. If a complaint comes out of my mouth ever again about the weather in L.A., I give you permission to put a foot in it. Anyway, let me get to this so I can go to lunch, have a drink and lift my spirits. I'm just going to rant about shit and keep it moving... I love Busta's video of "Pass the Courvoisier." Absolutely hysterical. An absolute smash. You must get this single on now... Jagged Edge, featuring Nas, is also another home run. This is one group that, when up at bat, has no problem hitting them out of the ballpark... Speaking of Nas, heard "One Mic" on HOT 97 this morning. Sounds pretty incredible on the air. I recommend this for all... And while I'm having a Columbia moment, let me not forget to highlight Maxwell's airplay gains on "This Women's Work" this week and Bow Wow's rotations. Let me just say that Lisa Ellis is having no problem settling into her new digs... Def Jam has a hit with this Ashanti record. It's really a no-brainer. And looking at the heavy week Marthe and Motti had on "Foolish," I think most of radio agrees with me...Uh oh, is this sun that I feel on my back through the window? Can't be. Must be a portable heater... Back to Def Jam. "Saturday" is a solid follow-up from Ludacris that should not only perform chartwise, but will most likely keep his album entrenched in the Top 10 for awhile. And not for nothing, can you have a better gift than a record with Jay-Z and R Kelly on it? "Take You Home" and "Get This Money" will be huge, as "Intro" readies the assault... I'm getting light-headed. Really need to hurry this up and get some food... Having dinner tonight with Michael Johnson of Motown.

I really like him. He's got some shit going on over there. Lot's of really cute records. One of them is Corey, which he and Val DeLong are all over. "Hush Little Lady" is really developing nicely at Crossover, as it's already pulling in Top 5 phones at KBXX (50x), WBHJ (40x) and WJFX. Among the plethora of stations already committed: WBTJ, WHHH, KNDA, KTFM, KBTT, KXME, KBMB, KYLD, KQBT, KBBT, KIKI, KBOS and KDDB, to name a few. Plus, the single sales are through the roof—L.A. #5, Chicago #3, Philly #4, San Fran #4, Boston #8, Dallas #2, Detroit #2, DC #1, Houston #2, Atlanta #1, Minneapolis #2, Tampa #2, Seattle #3 and Miami #4. You really can't ignore this... Going to a showcase for new group Code 5 on Wednesday (2/13) that the



COREY: A kind of "Hush."

guys at Elektra are quite excited about. Talk about a cute boy group—five teenagers from Boston who are extremely talented. Can't wait to see them live. Their first single, "What's Ur Name Girl," was produced by Clue and Duro. Should be hot for them... Speaking of hot, Tweet. Not even gonna say shit. What can I say, except that it's a fucking smash. The video was just added to MTV Buzzworthy. And how about Hecht getting Fabolous Top 10 this week? Um, skills... Arista is rolling with Faith and Usher beautifully. "I Love You" is already pulling in Top Five phones at KSFM, WERQ, KXJM, KBXX, WHHH and KLUC. Usher is already Top 15 after only three weeks of airplay. And I have to say that I'm absolutely in love with Cee-Lo. Watched a "making of" on BET. He's the shit. "Closet Freak" is soooo what radio needs right now among the mane of hip-hop and R&B that dominates the airwaves... Knoc-Turn'al had a decent impact week. This should be big on the West Coast and spread quickly to the East... How about this Avant record? Coppola is on fire as early believers KKWD, KTFM, KQBT, KKUU, KCAQ, KWIN, KMEL, KHTE, KBMB, KXME and KHTN trickle in. If you're not playing this KeKe Wyatt record yet, you should keep it to yourself 'cause you're looking pretty silly. K, really hungry now... SINGLE: Sharissa's "Any Other Night." ALBUM: Glenn Lewis. VIDEO: Busta Rhymes' "Pass the Courvoisier." PERSON: Sarah O'Connor. BOOK: Me Times Three. LOVE: My Dad. Hit me at eliz0315@aol.com. I'm gone.





AVANT TO GET AWAY: Elektra artist Lil' Mo (I), MCA'Mag c Johnson Music singer Avant (2nd fr I) and X105.7 Baltimore PD Thea Mitchem (2nd fr r) talked feverishly about new music from the two artists. "I just can't wait to see what else you have lined up," Mitchem said to Avant. "I mean, the work you're doing with Jay-Z is going to be phenomenal I was just saying that you, R. Kelly, are a ticket to the top." Emparrassed by her mistake, station staffer Quick Silva (r) started doing the running man.

Hype On The Stre

MARY J. BLIGE

Album selling, concert of the hook, gets engaged—good year, ya think?



Charles goes to MCA. Steve replaces him at Interscope.

R. KELLY

or was it Chicago?

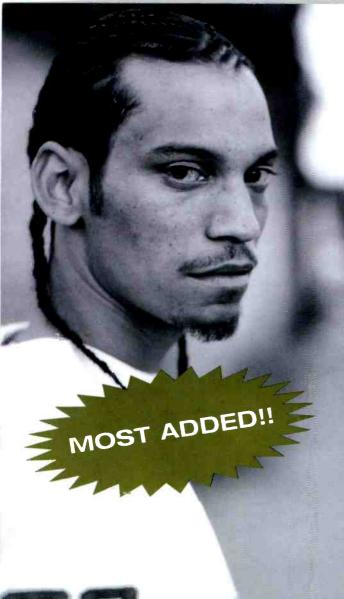


J. LO Remixes debut at #1—nothing "funny" 'bout that.

RUSSELL SIMMON'S HIP-HOP SUMMIT Dre and Suge to kick it in Beverly Hills.







ON OVER 40 STATIONS INCLUDING:

KPWR	KXJM	KKFR	WPOW	92Q
WBHJ	XHTZ	KCAQ	KMEL	KBMB
KMJJ	WOWI	WBLK	KLUC	KYLD
KSEQ	WBTT	WWKX	KOHT	KTTB
WERQ	WEMX	WJLB	KTFM	WNVZ
WZMX	KXUU	WQSL	WRHH	KXME

AUDIENCE APPROACHING 5 MILLION

HE KNOC'ED YOU FOR A LOOP ON DR.DRE'S 7,000,000-SELLING CHRONIC 2001.

HE KNOC'ED YOU DOWN ON THE CLUB SMASH "BAD INTENTIONS" FROM THE WASH SOUNDTRACK.

NOW HE'S GONNA KNOC YOU OUT WITH HIS DEBUT SINGLE

L.A. CONFIDENTIAL RECORDS AND ELEKTRA PRESENT

KNOC-TURN'AL

(WITH DR.DRE AND MISSY "MISDEMEANOR" ELLIOTT) THE PREMIERE SINGLE AND VIDEO FROM THE DEBUT ALBUM KNOC'S LANDIN'

RATED "NEXT" AT





CROSSOVER

CROSSOVER	AIRPLA	TOP 30 JAM
2W LW TW ARTIST	TITLE	LABEL
1 1 1 JA RULE	Always On Time	Murder Inc./IDJ
3 2 JENNIFER LOPEZ	. Ain't It Funny	Epic
2 2 3 USHER	U Got It Bad	Arista
5 4 4 OUTKAST	The Whole World	Arista
10 6 5 BRANDY	What About Us	Atlantic/Atl G

4 5 6	LUDACRIS	Rollout	Def Jam South/ID
7 0 7	ALICIA KEVS	A Maman's Morth	I Pocords

6	7	8	BUSTA RHYMES	Break Ya Neck	J Records

12	10 9	FABOLOUS	Young'n (Holla Back) DS/Elektra/EEG	
		_		

27	16	10	TWEET	Oops (Oh My)	Goldmind/Elektra/EEG
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17	17 1	8	MOBB DEEP f/112	Hey Luv (Anything)	Loud/Col/CRG
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20	18 19	MARY J. BLIGE	<mark>No</mark> More Drama	MCA	

30	20	FAT JOE f/ASHANTI	What's Luv?	Atlantic/Atl G
30	20	FAI JOE I/ASHANTI	vviiat s Luv:	AtlanticAti G

	21	21	KEKE WYATT	Nothing In This World	MCA	
--	----	----	------------	-----------------------	-----	--

_	24	FAITH EVANS	I Love You	Bad Boy/Arista

_	28	KYLIE MINOGUE	Can't Get	Сар

_ 29	AMANDA PEREZ	Never	Universal

26 25 30 JAY-Z Roc-A-Fella/IDJ

R*E*S*P*E*C*T THIS WEEK

1. Ashanti	
2. Knoc-Turn'al	

3. RL

4. N5YNC 5. Corey

Foolish"

"The Knoc" "Got Me A Model" "Girlfriend"

"Hush Lil' Lady"

Label Murder Inc./IDJ Elektra/EEG J Records Jive

oito

Motown/Universal

5 bond by Mark Feather

IT'S BEEN A VERY MUSICAL WEEK... And a very busy one, too—which is good since I'm trying to forget that I'm Valentine-less this year. What better way to get passed my less-than-exciting current personal life than to have dinner and drinks at Mr. Chow in Beverly Hills with friends? So, that's exactly what Liz, Capitol's Cindy Levine-Baker and I did last Tuesday. Question: Who's the very first person I see



Radio's Got Faith

upon entering the restaurant? Answer: TYSON BECK-FORD! So much for forgetting about guys for the night. I mean, I have the Tyson calendar adorning a wall in my apartment, for God's sake! (And, by the way, you should see the February picture—WOW!) Anyhow, so as not to immediately and completely make a drooling fool out of myself, I quickly covered by grabbing an apple martini and diving into both it and a discussion of Kylie Minogue. We talked about my complete and total love for the "Can't Get You Out of My Head" track and discussed what a great week of closeout adds the song had at radio, including KDGS, KWWV, KCAQ, KHTE and

KHTN. Indeed, take those adds and combine them with huge phones at KSFM. KRBV and KSEQ, as well as Top Five airplay at the likes of WKTU (where I congratulate my friend Skyy Walker on his appointment to the position of Music and Programming Coordinator), KTFM and KCHZ, and it's easy to see that my prediction last October of Top 10 status for this record is quickly coming true! After dinner and the establishment of a healthy buzz, though, I was off to the clubs. Unfortunately, I did not find the guy I had met the previous week. But, I guess that's OK because, really, what could possibly top seeing Tyson?... This theme of being unable to forget about men continued the very next day with the arrival of a gift from Arista's Rick Sackheim and Desiree Schuon—a huge, framed, autographedby-him-just-for-me picture of the ridiculously beautiful Usher. Bam! It was up on a different wall in my apartment about as fast as his next single is exploding at radio (already Top 10 in airplay at KKUU and KXHT, with early Top 10 phones at KYLZ, WPGC and KYWL)! But, so I don't go off on an Usher rant, I should let you know that Rick and Dez also have a Faith Evans record that is building quickly at Crossover for its eventual assault at Rhythm. How 'bout Top Five phones at WHHH, adds last week that included WPOW, KYLD, WXYV and solid airp ay already in place at 92Q, KMEL, HOT97 and KXJM? Yes, "I Love You" is shaping up nicely. Better get in before you look foolish... That evening, it was off to my favorite Wednesday haunt, Club Ghetto, where the biggest new hip-hop jams of the evening were Naughty By Nature's "Feels Good" (which doesn't even impact until 3/5, but is already spinning big at Z90, KBMB and KDGS), Lil' J's "It's The Weekend" (big single sales and large on BET) and, just like last week, "The Knoc" from Knoc-Turn'al (one of this week's Most Added, with WHHH and WNVZ on board, among others). In case you're wondering, I did find the guy from the previous week here, but, as we were leaving, a neon bar sign fell on his shoulder and now the term "lawsuit" is being bandied about—not something I wanna really be a part of. So, survey says—move on... My musical week continued Thursday when ArtistDirect's Mike Whited stopped by the office with No Good. Always good to see Mike with artists who have hits ready to happen at radio. And that's exactly the current situation with No Good. "Ballin' Boy" officially impacts next week, but has been added early at KBBT and KZFM, and is already requesting at places like WPOW and WHTA. Additionally, Mike also played some upcoming stuff from the group Smilez & Northstar. Their first release, called "Who Wants This," hits your desk in a few weeks and sounds pretty good to me. What I wanted by the end of this day, though, was a night without cocktails. See, I'm not as young as I used to be and, after a few "martini nights" in a row, my ass was hurtin' for certain and in need of some sleep... Some quality Zzzz and a full Friday later, I was just about to break out of the office when Evan Forster, Michael Motta and the crew blazed into HITS with a record, "I just had to hear." Because Motta looked so damned cute in his new cornrows, I obliged a listen to "Most Beautiful Girl" from a good-looking, 21-year-old guy from Albuquerque named AB. And am I ever glad I did. Folks, I'm telling you, you must be aware of this record. Why? Because you'll be on the front end of what will certainly be a tidal wave of audience reaction, and who doesn't need that?... Oops—out of space. Until next week—C-ya...

CROSSOVER

NEWRELEASES

GOING FOR ADDS 2/19

Cee-Lo "Closet Freak" Arista
No Good "Ballin' Boy" ArtistDirect
Busta Rhymes "Pass the Courvoisier" J Records
Joe "What If A Woman" Jive
Joi "Missing You" Universal

GOING FOR ADDS 2/26

P. Diddy f/Usher "I Need A Girl" Bad Boy/Arista Jagged Edge f/Nas "I Got It" So So Def/Col/CRG Nas "One Mic" Columbia/CRG Ludacris "Saturday" Def Jam South/IDJ "What's Ur Name Girl" Code 5 Elektra/EEG "Wish I Didn't Miss You" J Records **Angie Stone** "They Say Vision" Res **MCA** "Do Tha Damn Thing" Cash Money/Universal Mack 10 Sassey f/Terrell "Kiss You" Universal **IMX** New Line/WB "First Time"



MOST REQUESTED JAMS

J. Lopez f/Ja Rule "Ain't It Funny" Epic
 Tweet "Oops (Oh My)" Goldmind/Elektra/EEG
 Ludacris "Rollout" Def Jam South/IDJ
 Ja Rule "Always On Time" Murder Inc./IDJ

5. NB Ridaz f/Angelina "Runaway" Nasty Boy/Upstairs

BIG WILLIE



Blowin' up in Hawaii.

of the week

LEO BALDWIN PD KDDB HONOLULU

Even as we anticipate the arrival of Winter's first ratings trends, there are several stations sporting great Fall ARBs that have yet to be put under our Big Willie spotlight—for instance, PD Leo Baldwin's KDDB Honolulu. In a market with three direct competitors, 102.7 Da Bomb explodes 3.8 to

5.3 for P12+ behind a surge of 6.8 to 9.6 for W18-34—a surge that ranks the station #2 in its target demo. "We've only been on the air for a year, but the entire time we have not strayed from a singular, clear cut agenda for this station. Simply put, if it's 'da bomb', we're there," commented Baldwin about his phat numbers after mistakenly picking up our call. "I'd also have to say that being open-minded to all types of music—including Island music—has been another key to our success," he continued. "This allows our station to epitomize the Hawaiian lifestyle, not just the hip-hop lifestyle." Meanwhile, at HITS, we're just searching for a life in general—style can come later...



REMIX-N-MATCH: "So I says to the guy, I says, 'Guy,...'" began master storyteller IDJ's Motti Shulman (I), while KXJM Portland PD Mark Adams (c) listened attentively. "I says, 'Guy,' I says, 'I'm talkin' to you.' Then the guy says to me, 'What?' And I says..." he continued. Murder Inc./Def Jam artist Ja Rule (r), however, paid very little attention to the enthralling tale and the two gentlemen, and instead imagined doing a remix with Barry Manilow to re-ignite the crooner's sales.

FREESTYLE

MUSIC QUOTES FROM INDUSTRY LEADERS



JAY LOVE MD WJHM Orlando Ginuwine "Tribute To A Woman" Epic

"Instant reaction on a song that speaks to all of my female listeners—and I'm all about talking to the ladies!"

BOOGALOO PD KXHT Memphis Lil' Bcw Wow "Take Ya Home" So So Def/Col/CRG

"What more can I say? Bow Wow is always lyrically on, and The Neptunes have done it again with a dope track. This is a not record with an old school fee!!"





DEJA PARKER PD WBTJ Richmond Tweet "Oops (Oh My)" Goldmind/Elektra/EEG

"This is the hottest record on the station right now. Even the men are callin' for it!"

ANT DOG
PD KKUU Palm Springs
Naughty By Nature f/3LW
"Feels Good" TVT

"Gonna be a great record for us not too hard for the ladies, and not too soft for the men!"



IT'S THE WEEKEND



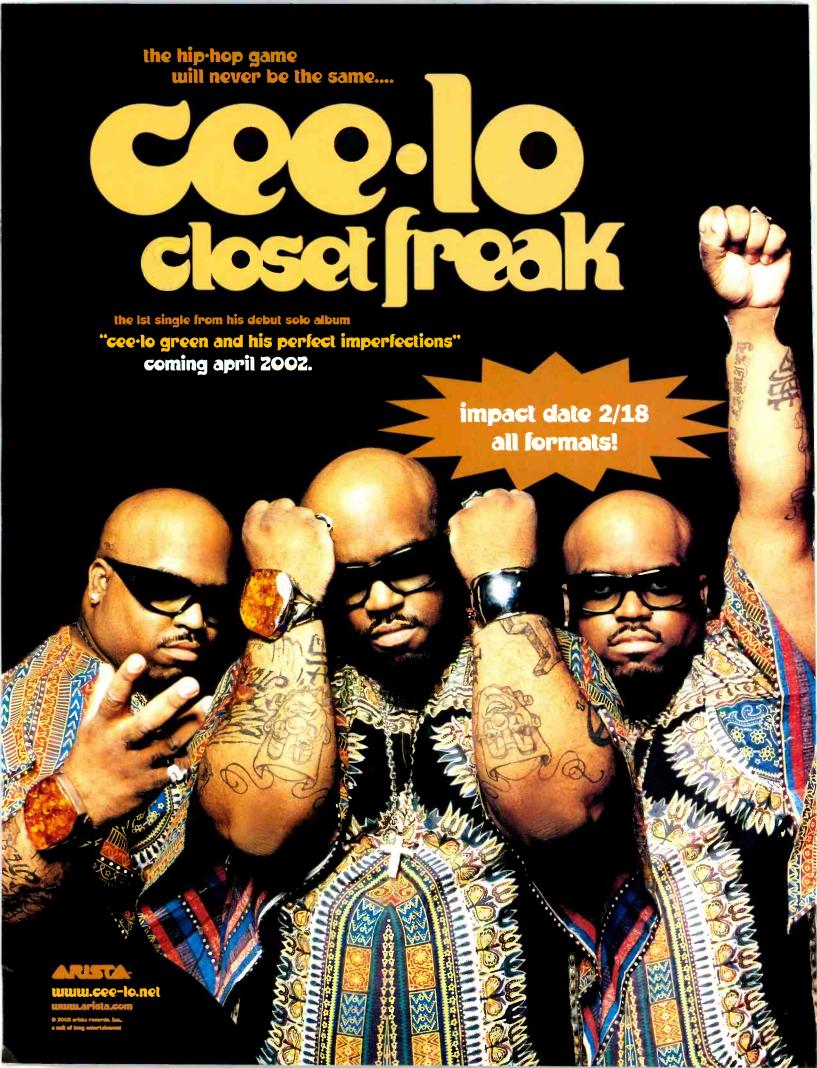
"Jermaine Dupri has over 15 years of taking young, talented artists and blowing 'em up. Kriss Kross, Bow Wow, and now Lil' J! This isn't a good kid record, it's just a good record. PERIOD!" Phil Becker/PD WJFX Ft. Wayne

"Lil' J is definitely a hot artist with a blazin' song. I think he has the potiential to be just as big as Lil Bow Wow!" Darrell Johnson/PD WRHH Richmond

Produced by Jermaine Dupri for So So Def Productions, Inc

RECORDS







top 20 spinz

U	XP ZU SPI	nz		
#	ARTIST	TITLE	LABEL	SPINZ
1.	LUDACRIS	Saturday	Def Jam South/IDJ	371
2.	JAY-Z	Jigga That N**ga	Roc-A-Fella/IDJ	357
3.	JADAKISS f/BUBBA SPARXXX	They Ain't Ready	RR/Interscope	350
4.	FAT JOE f/ASHANTI	What's Luv	TS/Atlantic/Atl G	345
5.	BEANIE SIGEL f/FREEWAY	Roc The Mic	Roc-A-Fella/IDJ	344
6.	KNOC-TURN'AL f/DR. DRE & MISSY	Knoc	LAC/Elektra/EEG	338
7.	NAS	Got Urself A Gun	Columbia/CRG	335
8.	CEE-LO	Closet Freak	Arista	333
9.	MR. CHEEKS	Lights, Camera, Action	Universal	326
10.	METHOD MAN & REDMAN	Part II	Def Jam/IDJ	314
11.	ASHANTI	Foolish	Murder Inc./IDJ	311
12.	DUNGEON FAMILY	6 Minutes	Arista	303
13.	CRAIG DAVID f/MOS DEF	Seven Days (remix)	WS/Atlantic/Atl G	293
14.	TWEET	Oops!	GM/Elektra/EEG	287
15.	JA RULE	Always On Time	Murder Inc./IDJ	284
16.	MARY J BLIGE f/P.DIDDY	No More Drama (remix)	MCA	280
17.	MYSTIKAL	Bouncin' Back	Jive	272
18.	FABOLOUS	Young'n (Holla Back)	DS/Elektra/EEG	269
19.	USHER	You Don't Have To Call	Arista	268
20.	LUDACRIS	Rollout	Def Jam South/IDJ	261

outta tha box weekly conference call winners

_		CCIII VV	
#	ARTIST	TITLE	LABEL
1.	CEE-LO	Closet Freak	Arista
2.	BUSTA RHYMES f/P. DIDDY	Pass The Courvoisier	J Records
3.	LUDACRIS	Saturday Night	Def Jam South/IDJ
4.	KNAPPY ROOTS	Aww Naww	Atlantic/Atl G
5.	KNOC'TURN'AL f/DR. DRE & MISSY	Knoc	LAC/Elektra/EEG
6.	DUNGEON FAMILY	6 Minutes	Arista
7.	NAUGHTY BY NATURE f/3LW	Feels Good	TVT
8.	ASHANTI	Foolish	Murder Inc/IDJ
9.	MS JADE	Feel The Girl	Interscope
10.	BIG MOE	Purple Stuff	Wreckshop/Priority
11.	YING YANG TWINS	Say Yi Yi	Koch
12.	NAS	One Mic	Columbia
13.	PROJECT PAT	Gel & Weave	Loud/Columbia/CRG
CO	mmercial 🛦	▼un	derground

Columbia/CRG

THA BUDGET...Smilin & dialin', az this DJ duz on tha daily, every sin-

Rob Love... 'SPIT'tin tha truth

THA BUDGET...Smilin & dialin', az this DJ duz on tha daily, every single mix promo person, record co. exec @ tha highest levels I've spoken to recently from labels small to large haz revealed one of tha harsh realities of mix promo life in '02: sharply decreasing budgets. Depending on tha label & tha respective subject, tha budget-slashing ranges from 50% to 100%. This includes convention budgets, tha use of overnite mailing services, T&E (Travel & Entertainment) budgets, etc. A couple of major labels have already cut their convention budgets completely, meaning no air fares, hotels, registrations, etc. for

DJz to ANY conventions. Overnite mailings @ many labels need approval. Many mix promo folks don't have anywhere near tha S in their budgets to do tha fancy dinners, strip clubs, car services, etc. Rob Love (Spit Records/Def Jam/IDJ): "In addition to tha examples already covered, another area of cost that had to be addressed iz the amt. of 12z & CDz being made. Tha # of record pools, street teams, etc., continues to increase & while record co'z have had to manufacture more 12z and CD singles to try to meet this demand, sales on both have decreased markedly. NO business can continue to operate w/out a profit margin. In other words, we're not tryin to spend \$6 to make \$4." CL (Elektra): "I agree w/Rob. We too have had to reduce tha quantity of product that we're shippin out. Too many DJz' airplay choices have becum based on what they feel they should get az oppozed to what this should be

about & that'z about whether or not a record iz not—PERIOD! If you wanna play politix, you should go to work for tha gov't!" LP (MCA/ KKUU): "It'z unfortunate that budgets/vinyl/T&E have been cut, but it'z a sign of tha times. I agree with Rob and CL. I just have to say that when it comes to vinyl, thingz are outta control. It seems that every DJ has a record pool, so it'z hard for us to keep up as we find ourselves cutting vinyl supply..." Biggg congratz to Cee-Io (Arista), who became this wk's new #1 Commercial Radio Mix Show Conference Call pic, while Royce 5'9" (Columbia/CRG) standz alone @ #1 on tha unda. Applauze iz also dezerved for tha new pix this wk: Big Moe



LP (MCA/KKUU) Gets quotes from hiz dawg Gizmo

(Wreck Shop/Priority/Capitol), Naughty By Nature (TVT), Ying Yang Twins (Koch) & Nas (Columbia/CRG). PS: Congratz 2 Conf. Call pic Ashanti (Murder Inc./IDJ), Mssr's Rob Love, Big Les & Irv Gotti, on their biggg MTV add! ... & to MTV's Buttahman, who'll give us details next column on hiz biggg move inside tha video muzic channel... & hold your breath, cuz a biggg stanky blast of wind iz about to blast from Beantown native Justin "Lucky" Tyme (MTV): "New England Patriots are tha 2002 Super Bowl champs; az Ricky's (Leigh) wadk-ass Deadskinz lay on their couches scratchin their ballz wonderin how it all went wrong for them again. Nuff said." We're takin bets they don't repeat. Who'z in?... How bout Messrs. Steve & Jon Rifkind & Rich Isaacson @ Loud & all tha moves they've made just this past wk: tha Carson Daly (MTV) deal; tha Sucka Free label deal, featuring Lil Flip, who'z already scanned 175K before hiz pact; Mobb Deep goin power ro @ MTV, & Loud's first-ever group to make TRL, tha debut of tha Xecutioners/Linkin Park vid! W/tha Wu about to go on a 30-city tour and a new Project Pat cummin, you get tha picture... & w/nine solid wknd plays @ Hot 97/NY out the box, Rob Love & Spit Records' first artist, Joe Button, garner over 4 million in audience before tha 12z even ship! Fukkin amazing! Your 12z on Mr. Button are cummin soon... Newz even hottter than R. Kelly's purported video iz tha meeting here in LA this wk @ tha Hip Hop Summit, which includes Messrs Dr. Dre & Suge Knight. Here's hopin' nuthin but good cumz out of it. I think it will... Best wishes on a full recovery to Skillz (WIZF) & hiz family for hiz grandma Norma, who helped raize him. Much luv to you & yours, my man.. Soon-to-be Conference Call pix: Raphael Saadiq/D'Angelo (Pookie/Universal), Redman/ Method Man (Def Jam/IDJ), Wu-Tang Clan (Loud/Columbia/CRG), Ruff Endz (Epic), RL (J Records), the Aristocats (Arista), Roscoe (Priority/Capitol), Bobby Ross Avila (RuffNation/ WB), Robin Thicke (Nu America/Interscope), Noreaga/Ja Rule (Def Jam/IDJ), P.Diddy/Usher (Bad Boy/Arista), Planet Asia (Interscope), Muet (Epic), Lil Flip (Sucka Free/Loud), Hi-Hittaz (Grand Jury/Interscope) and Cam'ron (Roc-A-Fella/IDJ), w/12z cummin 3/11... Tha only way u didn't know about NBA All-Star wknd waz if you were a cadaver or livin in Afghanistan. Couple of folks that were in tha mix deep: Cozmic Kev (WUSL): "Tha wknd waz mass hysteria in Philly! Understand that there waz one station in Philly on All-Star wknd that made it happen & it waz us! For example, we did Nas Radio—it waz Nas, me & Q-Deezy live on air for two hrs. We did eight live broadcasts, including Puff, Jermaine Dupri & me on tha air live from Egypt for an hr. & a half; R. Kelly & Shaq's party, Allen Iverson's party, etc. Also, big ups to Elektra's Corey "CL" Llewellyn, Court Digga & Sylvia Rhone az well az Drew "D-Major" Edgar & "Trigga" from the Digiwaxx fam for droppin' over 10k pieces of the new mixtape w/me & Touchtone, Ballin' Outta Control, this wknd in Philly." Big Les (Def Jam): "It waz capitalizm @ itz highest level!" Wish I coulda been there, but I waz stuck in Afghanistan.

1. ROYCE 5'9" f/EMINEM Rock City

the lowdown on new music...



...by leading mix show DJz

mr. choc • kpwr



Raphael Saadiq f/D'Angelo
"Be Here"
Pookie/Universal

"It'z about time sum REAL R&B came out. 'Be Here' iz an instant classic, just like tha rest of tha album... Instant Vintage iz CLASSIC MATERIAL!!! Do not sleep... PLEASE!!! This album iz too important! DJz, do tha right thing and play it!!!"

steve "miggedy" maestro • wgci



Ruff Endz "Someone To Love You" Epic

"Man, if none'a y'all messin with this cut, kindly mail yer earphones to Chicago, 'cause my son picked this one, & he's gonna need 'em more than yo candyass!"

icy ice • kkbt



Ashanti "Foolish" Murder Inc./IDJ

"Tha Ashanti record iz an instant banger! With tha 'One More Chance' sample, you can't go wrong, and her vocals just make tha track that much sweeter! Bang it in tha mix or ya sleepin!"

clinton sparks · wbot



RL f/Erick Sermon "Got Me A Model" J Records

"I've been bangin it since I got it last November and I've been waitin for tha rest of tha world to get familiar! Erick Sermon kills tha Iyrix; tha beat iz crazy... Look forward to hearing more hot joints from RL...but I'm not done bangin this one yet!"

skillz • wizf



Wu-Tang f/Ron Isley
"Back In The Game"
Loud/Columbia/CRG

"I can already hear tha fire alarms goin off across tha country for this bangin-azz collabo! Wu-Tang + Mr. Bigg + tha Trackmasters=FIRE! STRAIGHT HEAT!! This record iz proper in ya mix shows/mixtapes/whips and dice games! Play this joint; just don't get burned!"

trouble t • wkkv



Big Moe
"Purple Stuff"
Wreckshop/Priority

"If you ain't on this, then ya must be on that brown stuff! (Yeah, I know that's nasty!) Very nice hit from a new act! We will definitely see this single and artist grow...and I'm not just talking about at tha dinner table!"

doctor b • wnov



Hi Hittaz
"One Day"
Grand Jury/Interscope

"This iz a very hot, smooved-out radio joint! It'z also perfect for tha club jocks to play... Something to get people's heads bobbin az they come into tha club to get their early drink on!"

harold banks • whxt



Ms. Jade
"Feel The Girl"
Beat Club/Interscope

"Definitely sum hot shitt!! This should have been tha first release! Don't get me wrong; 'Dream' was cool, but this joint iz an instant hit across tha board!!"

ARTIST direct RECORDS presents

BALLIN' BOY" First Single From Their Debut Album Gameday, PBB





From the Gold debut Ghetto Love | IN STORES NOW

Produced by Kaygee for D.M. Productions and Falonte Moore for Lonte Music / Management: 118th Street Management







EPWR-FM Los Angeles' Rig Roy

Destiny's Child Get Hits Mixed Up



KPWR-FM Los Angeles' Big Boy Weight Watch: 34 lbs. Dropped, \$34,000 For Charity

Bush Healthcare Proposal: Drink Lots Of

JUICE

The Soul Train Music Awards nominations were announced 2/7 at Paramount Studios in Hollywood, with Faith Evans and Soul Train host Shemar Moore serving as nomination hosts. Super producer Dr. Dre and singer/songwriter Alicia Keys will receive the 2002 Sammy Davis Jr. Award for Entertainer of the Year—Male and Female, respectively, while the O'Jays will receive the Quincy Jones Award for Outstanding Career Achievement. The show will tape 3/20 at the Los Angeles Memorial Sports Arena, and will be televised at a later date. Please check local listings. Nominees: R&B/Soul Single, Female: Aaliyah

"Rock The Boat," India.Arie "Video," Alicia Keys "Fallin'," Angie Stone "Brotha." Male: Jaheim "Just In Case," Brian McKnight "Love Of My Life," Musiq Soulchild "Love," Usher "U Got It Bad." Group: Destiny's Child "Survivor," Isley Brothers "Contagious," Jagged Edge "Where The Party At," NSYNC "Gone." Album, Female: Aaliyah Aaliyah, India Arie Acoustic Soul, Alicia Keys Songs In A Minor, Sade Lovers Rock. Album, Male: Jaheim Ghetto Love, Michael Jackson Invincible, Musiq Soulchild Aijuswanaseing, Usher 8701. Album, Group or Duo: 112 Part III, Destiny's Child Survivor, Isley Brothers Eternal, Jagged Edge Jagged Little Thrill. Soul or Rap Album: Aaliyah Aaliyah, Ja Rule Pain Is Love, Jay-Z The Blueprint, Alicia Keys Songs In A Minor. New Artist: Fabolous "Young'n (Holla Back)," India.Arie "Video," Alicia Keys "Fallin'," Bubba Sparxxx "Ugly." Video: Missy Elliott "Get Ur Freak On," Isley Brothers "Contagious," Jay-Z "Girls, Girls, Girls," Busta Rhymes "Break Ya Neck." Gospel Album: Yolanda Adams The Experience, Kim Burrell Live In Concert, Donnie McClurkin Live In London, Doug & Melvin Williams Duets... KHHT-FM Los Angeles adds Rick "Noonez" Nuhn, Josepha Salinez and Jimmy Ray to its weekend lineup. Nuhn was most recently National Director Black Promotion at Warner Bros. Records... WRKS-FM has recruited former PD and GM Barry Mayo to consult the station. The move may signal a re-entry into urban



Don Cornelius: Soul Train Awards Celebrates Sweet 16

mainstream for the Urban Adult station... Chicago police are investigating R. Kelly in connection with having sex with a mincr. The *Chicago Sun-Times* received an anonymous 26:39 videotage last week showing Kelly performing various acts with a now-17-year-old girl identified by her aunt to be around 14 at the time of the incident. Kelly has denied the charges... Little Richard will be inducted into the NAACP Hall of Fame at the civil rights organization's 33rd annual Image Awards ceremony, 2/23, which will broadcast 3/1 on Fox... "Still Not a Player," a documentary on the late Big Punisher will be released next month. Directed by

Marcos Antonio Miranda, the documentary will detail Pun's life and will feature Terror Squad members Raekwon, RZA, Nas and Cuban Link. Big Pun died of a heart attack and respiratory failure two years ago at the age of 28... Destiny's Child will release This Is a Remix, a remix CD of their greatest hits. It hits retail 3/12... The Best of James Brown Volume 2-The '70s Edition of the 20th Century Masters/The Millennium Collection (Polydor/UME), a massive retrospective of the most sampled artist in history, is planned for release on 2/26... De La Soul have recorded a track for the new Play Station 2 "Parappa The Rapper 2" game. The segment "Say I Gotta Believe," contains the game's theme music. A video for the song will be released in Japan... JCOR has folded and closed its Los Angeles offices. The New York office will close shortly and the company is filing for bankruptcy. JCOR's artist roster includes 8Ball & MJG, Masta Ace and Slum Village... Cameo lead singer Larry Blackmon has been hired at WALR-FM Atlanta as the afteroon drive host. Blackmon replaced SiMan, who is going to WAMJ-FM Atlanta when his contract expires... The DJ Summit will be held 2/17 at the Metropolitan Towers, 1942 Westlake Avenue, 7th Floor, Seattle. A number of Northwest DJs will participate including B Mello, Mr. Supreme, Funk Daddy and many more. For more info, call Omar Salisbury 3 (206) 624-6889 or Gene Dexter 3 (206) 324-6650...

Singled Out

41414141

The Top Thirt

Week Of February 15, 2002

	Week Of F	euruary 15, 2002	
2W LW TW	ARTIST	TITLE	LABEL
1 1 1	JA RULE	Abores On Time	Murder Inc./IDJ
9 8 2	BRANDY	Always On Time	Atlantic/Atl G
7 5 3	KEKE WYATT	What About Us	MCA
4 4 4	OUTKAST	Nothing In This	Arista
17 11 5	TWEET	The Whole World	Goldmind/Elektra/EEG
	MICHAEL JAC	Oops (Oh My)	
		Butterflies	Epic
3 3 7	MYSTIKAL	Bouncin' Back	Jive
13 9 8	JENNIFER LO	PEZ	Epic
11 6 9	MR. CHEEKS	Ain't It Funny	Universal
22 14 10	FAITH EVANS		on Bad Boy/Arista
10 10 11	MARY J. BLIG		MCA
24 19 12	USHER	No More Drama	Arista
16 15 13	GLENN LEWIS	U Don't Have To Ca S	all Epic
	ALICIA KEVO	Don't You Forget It	I Danierala
6 12 14	ALICIA KEYS	A Woman's Worth	J Records
5 7 15	USHER	U Got It Bad	Arista
18 16 16	JERMAINE D		So So Def/Col/CRG
8 13 17	LUDACRIS		Def Jam South/IDJ
14 17 18	MISSY ELLIO		Goldmind/Elektra/EEG
28 23 19	AALIYAH	Take Away	Blackground
23 22 20	JAHEIM	More Than A Wom	<i>an</i> Warner Bros.
15 18 21	FABOLOUS	Anything	DS/Elektra/EEG
19 20 22	BUSTA RHYM	Young'n (Holla Bac IES	
19 20 22		Break Ya Neck	
12 21 23	FAT JOE/R. K	ELLY We Thuggin'	Atlantic/Atl G
DEBUT 24	FAT JOE	What's Luv	Atlantic/Atl G
20 24 25	AALIYAH	Rock The Boat	Blackground
21 25 26	JAY-Z	Jigga My N***a	Roc-A-Fella/IDJ
29 27 27	DMX	I Miss You	Def Jam/IDJ

Based Primarily On Radio Airplay & Retail Sale

Foolish

BEANIE SIGEL/FREEWAY

SHARISSA

ASHANTI

I Miss You

Roc The Mic

Any Other Night

Roc-A-Fella/IDJ

Motown

Def Jam/IDJ

By Gary Jackson



Angie Stone: Radio Shouldn't "Miss" This Smash

Angie Stone "Wish I Didn't Miss You" J Records). This is the cut most of the industry pundits felt immediately, including KBCE' Dell Banks and KHHT's Michelle S. The cut borrows its base from the O'Jays' "Back Stabbers," and makes it into Stone's own masterpiece. The lyrics are solid, Stone's delivery is off the heezy and the production of Ivan Matias and Andrea

Martin ties things neatly together. Should be the cut to introduce Stone to a mass audience... Syleena Johnson "Baby I'm So Confused" (Jive). A bluesy cut reminiscent of Shirley Brown, Betty Wright and Dorothy Moore. Serious company, and just the right material for this much-overlooked artist... Andre Ward "Make You Fall In Love" (Award/Orpheus). Ward's instrumentation (keyboards/synths) offers up a smooth jazz cut that borrows snippets from George Benson's "Give Me The Night." But the snippets are just that, not the driving force The song is perfect for Quiet Storm and Smooth Jazz formats... Dungeon Family "6 Minutes" (Arista). The Dirty South's allstar misfits crank out another promising cut after last year's "Trans DF Express"... Fat Joe "What's Luv" (Atlantic). Vocalist Ashanti is yet another in FJ's stable of singers that make his music so fiendable to the masses. The subject matter delves into dalliance with the fairer sex, no matter what the marital status at the time. And the track is killer... Code 5 "What's Ur Name Girl?" (Elektra) A poppin' cut with voices stronger than this five-man aggregate looks. DJ Clue's production keeps things pulsing to the end. We predict strong crossover action... B2K may be a crossover target with their hot "Uh Huh" (Epic), as well as a solid retail seller, but there is still room at urban radio for this infectious cut. BET is banging the video, to great effect... Motown Records CEO/President Kedar Massenburg says India. Arie's new album is eight songs done, and should be ready for a September release. Please check my interview with Massenburg elsewhere in the magazine on the making of Arie from a "who?" to "you know who." Next week, of course, is when Arie takes those seven Grammy nominations for a reality check. But as Massenburg concludes, "I think she's gonna get at least three. I can't name what they are, but I think she's gonna get at least three. And if she doesn't, guess what? The world would have been awakened to her talent"... Sirius Satellite will commence broadcasting on "Valentine's Day" in four strategic cities. Seems satellite radio is becoming more of a reality in American lives. Gear up!

DEBUT

Jamz

Active Albums

The Top Thirty

Week Of February 15, 2002

2W LW TW	ARTIST	TITLE	LABEL
	JENNIFER LO	PEZ J To Tha L-O	Epic
1 1 2	LUDACRIS	Word Of Mouf	Def Jam South/IDJ
3 6 3	USHER	8701	Arista
4	SADE	Lovers Live	Epic
12 4 5	MARY J. BLIG		MCA
2 3 6	JA RULE	Pain Is Love	Murder Inc./IDJ
4 5 7	ALICIA KEYS	_	J Records
5 2 8	NAS	Songs In A Minor Stillmatic	Columbia/CRG
6 7 9	OUTKAST		Arista
7 9 10	CRAIG DAVID	Big Boi And Dre	Atlantic/Atl G
16 12 11	FAITH EVANS	Born To Do It	Bad Boy/Arista
13 14 12	AALIYAH	Faithfully	Blackground
14 16 13	MYSTIKAL	Aaliyah Tarantula	Jive
18 17 14	KEKE WYATT		MCA
8 <u>11</u> <u>15</u>	MICHAEL JAC	Soul Sista KSON Invincible	Epic
9 18 16	LIL' BOW WOV	V	So So Def/Col/CRG
27 25 17	INDIA.ARIE	Doggy Bag Acoustic Soul	Motown
11 10 18	BUSTA RHYM		J Records
- 8 19	SOUNDTRACE		Roc-A-Fella /IDJ
10 15 20	JENNIFER LO		Epic
<u> </u>	VARIOUS	Wow Gospel 2002	Verity/Jive
<u> </u>	JAHEIM	Ghetto Love	Warner Bros.
17 24 23	JOE	Better Days	Jive
15 23 24	VARIOUS	Source Hip-Hop Vol.	Universal
21 20 25	MOBB DEEP	Infamy	Loud/Col/CRG
22 21 26	DMX	Great Depression	Def Jam/IDJ
20 22 27	PETEY PABLO		Jive
— 13 28	JAGUAR WRIC		MCA
29 29 29	FAT JOE	Jealous Ones	Atlantic/Atl G

Now Ya Know



4/4/4

James Alexander OM, Citadel Urban Properties Baton Rouge/Lafayette

James Alexander began his 30-year radio career at hometown station WCIN-FM Cincinnati. Four years later, he took his show

on the road to many stations including WDAO-FM Dayton under the legendary Earnest L. James, WBOK-FM New Orleans, where he got his first PD gig, and WBMX-FM Chicago as PD. In 1982, he became part of the team that began the legacy of WJLB-FM Detroit. Eight years later, Alexander groomed the talents of Doug Banks and Tom Joyner as PD at WGCI-FM Chicago. In 1994, he went to Davis Broadcasting as National PD, overseeing his first cluster of stations in Augusta, GA and Charlotte, NC. Citadel Broadcasting brought James to its Layfette/Baton Rouge cluster as OM in November of 2000. Alexander's components to good radio: "Being sensitive to your primary listeners, satisfy and superserve them. You are the store and they are the customers. Have the product that they want and desire, and present it in an accommodating fashion. Also, be sensitive and appreciative, realizing that they do not have to shop at your store. And when they do, you look at it as one of the utmost compliments. Thank You: "My longevity and success in radio is not a singular phenomenon; it has always been, and continues to be, through a collaborative effort with the many people I have been blessed to work with. Thank you all." -Moneé Perry

Urban Voices

Shaun Alexander MD, WQOK-FM Raleigh Jay-Z & R. Kelly "Best Of Both Worlds" Def Jam/IDJ



"It's on fire. But then, you can't expect anything less from R. Kelly AND Jay-Z



Roderick Smith APD/MD, WRXZ-FM Albany Aaliyah "More Than A Woman" Blackground

"It's like she is not even gone with the new single and the movie. Ms. Aaliyah is still the Wo-Man!"

MD, WDKS-FM Rochester Joe "What If A Woman" Jive



"Joe is here to stay! This is the hottest song on the album, and we got immediate reaction from the ladies."

FABOLOUS

Ghetto Fabolous

Elektra/EEG

26 28 30



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



WINNERS

MOST #1'S

- 1. JENNIFER LOPEZ
- 2. I AM SAM (ST)
- 3. SADE

1OST TOP 5's

- 1. JENNIFER LOPEZ
- 2. SADE
- 3. I AM SAM (ST)

MOST TOP 10's

- 1. JENNIFER LOPEZ
- 2. SADE
- 3. LINKIN PARK

VHEREHOUSE M M S C (Torrance)

KEVIN MILLIGAN 420 Retail Stores

WHEREHOUSE MUSIC

- 1. JENNIFER LOPEZ
- LUDACRIS
- LINKIN PARK 3.
- 4. NAS
- SADE
- **MARY J. BLIGE** 6.
- **PUDDLE OF MUDD**
- **NICKELBACK** 8.
- NO DOUBT
- 10. OUTKAST (G. HITS)



SAM CASS 4000+ Accounts (Philadelphia)

MYA FAIRLESS

(Portland)

BARRY MANILOW (G. HITS)

BARBRA STREISAND (G. HITS)

132 Retail Stores

UNIVERSAL ONE-STOP

- STATE PROPERTY (ST) 1.
- 2. NAS
- JENNIFER LOPEZ
- **PUDDLE OF MUDD**
- 5. **LINKIN PARK**
- **NICKELBACK** 6.
- 7. PINK
- A WALK TO REMEMBER (ST) 8.

ALAN JACKSON

JENNIFER LOPEZ

PUDDLE OF MUDD

JENNIFER LOPEZ

STARSAILOR

NO DOUBT

I AM SAM (ST)

MARY J. BLIGE

LINKIN PARK

CHEMICAL BROTHERS

JOHNNY VICIOUS (G. HITS)

NICKELBACK

LINKIN PARK

CREED

PINK

ENYA

SADE

- **MARY J. BLIGE** Q.
- 10. **JA RULE**

You'll find it at

FRED MEYER

1.

3.

6.

Q.

10.

1.

4.

6.

7.

8.

9.

10.

AEC ONE STOP GROUP 10,000 Accounts

TONY BAZEMORE (Coral Springs, FL)

ALLIANCE

- 1. GRAMMY NOMINEES 2002 (VAR)
- SADE
- 3. O BROTHER, WHERE ART... (ST)
- JENNIFER LOPEZ
- 5. **BARRY MANILOW (G. HITS)**
- **NICKELBACK** 6.
- 7. **SHAKIRA**
- I AM SAM (ST) 8.
- 9. **LUDACRIS**
- 10. PINK

Anderson 2,000 Wal-Mart Locations (Amar

DAVE WATLAND Locations (Amarillo)

ANDERSON MERCHANDISERS

- 1. ALAN JACKSON
- **CREED**
- NICKELBACK
- O BROTHER, WHERE ART... (ST)
- **LINKIN PARK**
- **TOTALLY COUNTRY (VAR)** 6.
- USHER
- **JENNIFER LOPEZ**
- NOW VOL. 8 (VAR)
- **BRITNEY SPEARS**



VINCE SZYDLOWSKI 21 Retail Stores (Los Angeles)

JEFF DAVIDSON 21 Retail Stores (NYC)

HMV

- JENNIFER LOPEZ
- I AM SAM (ST)
- **MARY J. BLIGE**
- SADE 5. U2
- **BARBRA STREISAND (G. HITS)** 6.
- INDIA.ARIE
- **BARRY MANILOW (G. HITS)** 8.
- **ALICIA KEYS**
- SHAKIRA

BORDERS CHRIS RICHARDS BOOKS-MUSIC-CAFE

(Ann Arbor)

BORDERS BOOKS & MUSIC

- 1. SADE
- I AM SAM (ST)
- 3. **STING**
- 4. DIANA KRALL
- **ENYA**
- 6. O BROTHER, WHERE ART... (ST)
- 7. CREED
- JENNIFER LOPEZ 8.
- **WILLIE NELSON**
- **ANDREA BOCELLI** 10.

Neubary Comics 22 Retail Stores

BETH DUBE (Boston)

NEWBURY COMICS

- **JENNIFER LOPEZ** 1.
- **CHEMICAL BROTHERS**
- I AM SAM (ST)
- 4. SADE
- **LINKIN PARK** 5.
- 6. P.O.D.
- **PUDDLE OF MUDD** 7.
- 8. SYSTEM OF A DOWN
- **NINE INCH NAILS**
- 10. **CREED**

WASTING MY TIME

THESE STATIONS COULD NOT **WAIT FOR FEBRUARY 18TH**

WSTR WRVW WNOU KRQQ WFBC KJYO

KAMX

KALZ...

KYSR B94 WJBQ WKRZ KJYO

WKRZ

V/APF WNOU WZPL WDCG **WXSS** KMXB

WNCI WZPL WKRQ

KVSR

KSTP

KRBZ

· OVER 400 SPINS **BDS TOP 40 MAINSTREAM**

· OVER 400 SPINS BDS MODERN ADULT 34*-30*

· 250,000 SOUNDSCAN













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BREAK UTS

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

WINNERS

JENNIFER LOPEZ (Remix) (Epic 86399)

64% THE STROKES

(RCA 86635) 18%

B. MANILOW (G. Hits)

62%

FU MANCHU (Mammo

(Mammoth 165515) 17%

2.02

(.....

3 SADE (Live)

(Epic 86373) 44%

8 HANK WILLIAMS III

(Curb 78728) 16%

4 INDIA.ARIE

(Motown/Univ 013770) 28%

9 THRICE

(Sub City 21) 14%

5 STATE PROPERTY (ST)

(Roc-A-Fella/IDJ 586671) 27%

(Arista 10600)

10 JACK JOHNSON

(Enjoy/Universal 860994) 8%

AMOEBA ROXANNE PETERSEN / LA

Zero 7 Sade (Live) Jennifer Lopez (Remixes) India.Arie Neil Halstead

ARON'S RECORDS ED CANAVAN / LOS ANGELES

Zero 7 Sade (Live) Fu Manchu Neil Halstead

ASSOCIATED BOB FENTY / PHOENIX

Jennifer Lopez (Remixes) Cypress Hill State Property (ST) C-Bo Mr. June Bug

BAKER & TAYLOR STEVE HARKINS / CHARLOTTE

Jennifer Lopez (Remixes) Barry Manilow (G. Hits) Sade (Live) India.Arie

BILL'S RECORDS BILL WISENER / DALLAS

Hank Williams III I Am Sam (ST) Derailers Willie Nelson The Strokes

BORDERS BOOKS & MUSIC CHRIS RICHARDS / ANN ARBOR, HQ

Sade (Live) Jennifer Lopez (Remixes) Willie Nelson Barry Manilow (G. Hits) Jack Johnson

CAT'S STEPHEN BOWEN / KNOXVILLE

Jennifer Lopez (Remixes) Sade (Live) Jaheim Dawn Robinson Fu Manchu

CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

Prophet Jones Jennifer Lopez (Remixes) Jaheim Sade (Live) Jaguar Wright

CD WORLD RENEE GASKIN / S. PLAINFIELD, NJ

Jennifer Lopez (Remixes) Sade (Live) Barry Manilow (G. Hits) Fu Manchu P.O.D.

CROW'S NEST TODD HUPE / CHICAGO

Sade (Live) Keke Wyatt Jennifer Lopez (Remixes) O Brother (ST) Puddle Of Mudd

DESIRABLE DISC DAVE HAUPT / DETROIT

Within Four Walls Thrice The Strokes Fu Manchu Concrete Blonde Dream Theater

DIMPLESAARON STANELY / SACRAMENTO

Jennifer Lopez (Remixes) Unwritten Law Sensefield Basement Jaxx Fu Manchu Brotha Lynch Hung

DISCOUNT RECORDS ROBB FISHBACK / CHICAGO

A Walk To Remember (ST)
Sade (Live)
David Benoit
Something Corporate

DJ'S MUSIC & VIDEO T WILLIAMS/R YOUNG / NORFOLK

Prophet Jones Red Star Sounds V.1 (Var) Sade (Live) Usher Wu-Tang Clan

DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Dream Theater Incubus India.Arie Ryan Adams

ELECTRIC FETUS JACK "JD" DIRT / MINNEAPOLIS

Sade (Live) Jennifer Lopez (Remixes) India.Arie Jaheim C-Bo

FACE THE MUSIC CRAIG COTTEN / MINNEAPOLIS

P.O.D. Mushroomhead India.Arie Jennifer Lopez (Remixes)

FRED MEYER MYA FAIRLESS / PORTLAND

Jennifer Lopez (Remixes) Barry Manilow (G. Hits) Totally Country (Var) Sade (Live) Neil Diamond Default Hoobastank

HMV

JEFF DAVIDSON / NEW YORK

Jennifer Lopez (Remixes)
Sade (Live)
Barry Manilow (G. Hits)
2002 Grammy Nominees (Var)
Chillout Sessions (Var)
Wow Gospel 2002 (Var)
George Calle

HOMER'S MIKE FRATT / OMAHA

Robert Bradley's Blackwater Surprise The Faint Jennifer Lopez (Remixes) Ali (ST)

IMPACT ONE STOP HENRY LYNCH / TEMPE

System Of A Down Puddle Of Mudd Bad Religion Jimmy Eat World Unwritten Law

INDEPENDENT REC JUDY NEGLEY / COL SPGS

Jennifer Lopez (Remixes) UGK Fat Joe Brotha Lynch Hung Mobb Deep





HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

LOU'S RECORDS TONY VICK / ENCINITAS

Thrice
White Stripes
Cracker
Dashboard Confessional
John Scofield
Something Corporate

PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH

Jack Johnson Hank Williams III Fu Manchu John Scofield White Stripes Royal Tenenbaums (ST)

TOWER JESSICA GOULD / CAMBRIDGE

Sade (Live) Jennifer Lopez (Remixes) Jack Johnson Barry Manilow (G. Hits) India.Arie

TOWER-WOW BEN CARVALLO / LAS VEGAS

Jennifer Lopez (Remixes) Sade (Live) Barry Manilow (G. Hits) P.O.D. System Of A Down

MUSIC ARCADE KEITH KIERNAN / WESTBURY, NY

Sade (Live) 2002 Grammy Nominees (Var) Pete Yorn Starsailor John Mayer

RECORD & TAPE TRADER ROSS HEWSON / BALTIMORE

Jennifer Lopez (Remixes) State Property (ST) Sade (Live) U2 Fu Manchu Thrice

TOWERBOB SCHNELL / KING OF PRUSSIA

Jennifer Lopez (Remixes) Sade (Live) Barry Manilow (G. Hits) State Property (ST) Fu Manchu

TWIST & SHOUT ANG / DENVER

Jack Johnson Willie Nelson Hank Williams III Fu Manchu Sade (Live)

MUSIC MILLENNIUM CALEB MILES / PORTLAND

Cake Jack Johnson Hank Williams III Sade (Live) John Mayer O Sister (Var)

ROCK-A-BILLY'S SCOTTY HAGEN / DETROIT

Fu Manchu I Am Sam (ST) Robert Bradley's Blackwater Surprise Hank Williams III Unwritten Law

TOWER JOHN GUSTY / NASHVILLE

Sade (Live) Nickel Creek Hank Williams III Starsailor John Mayer Fu Manchu

UNIVERSAL O-S SAM CASS / PHILADELPHIA

State Property (ST) Jennifer Lopez (Remixes) Mary J. Blige (Revised) Barry Manilow (G. Hits)

MUSIC NET CHUCK SHOUP / ST. LOUIS

Puddle Of Mudd Petey Pablo Jennifer Lopez (Remixes) Steve Holy

SERIOUS SOUNDS MARKETTA RODRIGUEZ / HOUSTON

Big Pokey Jaheim Keke Wyatt Jaguar Wright

TOWER NADEZHDA BALL / NEW YORK

Jennifer Lopez (Remixes)
Sade (Live)
Pete Yorn
Starsailor
Res
Chemical Brothers
The Strokes

VIRGIN MEGASTORE VINCE SZYDLOWSKI / NATIONAL

Jennifer Lopez (Remixes)
Sade (Live)
Thrice
Barry Manilow (G. Hits)
2002 Grammy Nominees (Var)
Chillout Sessions (Var)
Jack Johnson

NEWBURY COMICS HAROLD LEPIDUS / BOSTON Jennifer Lopez (Remixes)

Jennifer Lopez (Remixes Sade (Live) Fu Manchu Barry Manilow (G. Hits) Megadeth

SOUTHWESTPAIGE MANN / HOUSTON

NB Ridaz State Property (ST) Jaguar Wright Sade (Live)

TOWERTONY RIVERA / S.F.COLUMBUS/BAY

l Am Sam (ST) Jack Johnson Jennifer Lopez (Remixes) Sade (Live) Shakira Diana Krall

WATERLOO RECORDS DON LAMB / AUSTIN

I Am Sam (ST) The Strokes Hank Williams III Chemical Brothers Jack Johnson

OLSSONS BOOKS & RECORDS JON BASS / WASHINGTON DC

Sade (Live)
Get The Blues (Var)
O Sister (Var)
Eternelle: B.O. Piaf
Barry Manilow (G. Hits)
U2
Radiohead

STREETSIDE SUE GRONE / ST. LOUIS

Keke Wyatt State Property (ST) Sade Jennifer Lopez (Remixes) Choices (ST) Fu Manchu

TOWER ANITA BOND / SHERMAN OAKS

Jennifer Lopez (Remixes) Sade (Live) Barry Manilow (G. Hits) India.Arie Michelle Branch Zero 7

WEBB'S BRUCE WEBB / PHILADELPHIA

State Property (ST) WDAS FM V.6 (Var) Jaguar Wright Keke Wyatt

PENNY LANE STEVE BICKSLER / LA

Sade (Live) Jennifer Lopez (Remixes) Fu Manchu Jack Johnson

TOWERCARI HOOK / BEAVERTON

Nickelback Jennifer Lopez (Remixes) Sade (Live) Shakira

TOWER YVONNE STUBIECKI / TORRANCE, CA

Jennifer Lopez (Remixes)
Sade (Live)
Barry Manilow (G. Hits)
David Benoit
India.Arie

WHEREHOUSE BOB BELL / TORRANCE

Jennifer Lopez (Remixes) Sade (Live) Shakira India.Arie State Property (ST)





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

WINNERS

VANESSA CARLTON A Thousand Miles 1

(A&M/Interscope)

Blurry PUDDLE OF MUDD

(Flaw/Geffen/l'scope)

PINK

Don't Let Me...

CELINE DION

2

(Arista)

A New Day Has...

DEFAULT 3

Wasting My Time (TVT)

SHAKIRA

(Epic)

(Epic)

4 P.O.D.

Youth Of A Nation (Atlantic/Atl G)

JOHN MAYER

Underneath Your... No Such Thing

(Aware/Col/CRG)

5 TOYA No Matta What... (Arista)

NELLY FURTADO

On The Radio

(DreamWorks)

KOZMAN

KALC/DENVER Sensefield/PO Mudd

SLO-MOTION

KBAT/MIDLAND Lil' J/RL

HITMAN

KBFM/BROWNSVILLE V Carlton/Pink/Shakira

LT

KBLZ/TYLER, TX RD 5'9"/N Roots/Usher

DA NUTZ

KKFR/PHOENIX Ms. Jade/B Moe/DJ Quik

CRASH

KKSS/ALBUQUERQUE X-Ecutioners/NB Ridaz

BOOGALOO

KXHT/MEMPHIS P Willie/L Bow Wow

FISHER

WHZT/GREENVILLE, SC Knocturnal/J Edge & Nas/F Evans

BEATA

WLLD/TAMPA Usher/J Edge

KRAIMER

WMBZ/MEMPHIS P Planet/Tantric/C Isaak/U Pull

DYLAN

WZAT/SAVANNAH NSYNC/110/DJ Encore

JIM ALLEN

WDJX/LOUISVILLE Default/P.O.D./Pink/Ludacris

MIKE AUSTIN

KCHZ/KANSAS CITY V Carlton/Toya/P.O.D./C Dion

SCOOTER B

KZMG/BOISE NSYNC/Toya

JAMES BAKER

K101/SAN FRANCISCO C Dion/J Mayer

NADEZHDA BALL

TOWER/NEW YORK Strokes/Res

KAREN BLACK

WRTS/ERIE, PA M Branch/Pink

ERIN BRISTOL

WMT/CEDAR RAPIDS Sensefield/R Zero

BILLY BROWN

KFFM/YAKIMA Smashmouth/F Joe & Ashanti/Pink/India.Arie

AL BURKE

WRFY/READING P.O.D./Sensefield/E Vedder

TOM CALOCOCCI

KZZP/PHOENIX Tweet

CARLOS CAMPOS

KLCA/RENO Default/JE World/J Mayer

AJ CARLISLE

KVUU/COLORADO SPRINGS Default/J Mayer/Train/J Freed

CHRIS CARMICHAEL

WVSR/CHARLESTON V Carlton/B Men/M Moore

BRAD CARSON

WKOE/ATLANTIC CITY K Konga/L Rimes/Train/J Mayer

BEN CARVALLO

TOWER-WOW/LAS VEGAS Sade

JAY CHARLES

KWTX/WACO A Morissette/Pink/G Lewis/N Furtado

ROBIN COLE

WBNS/COLUMBUS M Branch

DAVE DECKER

WZPL/INDIANAPOLIS Default/AA Farm

PETE DEGRAFF

XL106.7/ORLANDO Pink/P.O.D./C Dion/V Carlton





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

BEAU DEREK

WNDV/SOUTH BEND Toya/V Carlton/DJ Encore/Res

JILL DEVINE

KSLZ/ST. LOUIS N Furtado/lio/NSYNC

ANT DOG

KKUU/PALM SPRINGS J Edge & Nas/T Novak

TONY DOOLIN

WCDA/LEXINGTON R Zero/Sensefield

BRANDON EDWARDS

WIOG/SAGINAW X-Ecutioners/Soluna/Tantric/Shakira

MARK EDWARDS

WVRV/ST. LOUIS P Yorn/R Zero/Default

ALLEY FAITH

KKSS/ALBUQUERQUE Enrique/Juvenile

SCOTT FREE

WQSM/FAYETTEVILLE Pink/N Furtado/India.Arie

MARK FRENCH

WMXY/YOUNGSTOWN, OH M Branch/Lonestar

CHARESE FRUGE

KMXB/LAS VEGAS B Folds/Dishwalla/N Furtado

MICHAEL GIFFORD

KIMN/DENVER India.Arie/N Imbruglia/C Dion/J Mayer

ALISA H

KPLZ/SEATTLE
J Mayer/L Park/E Vedder/PO Mudd

RON HARRELL

KIMN/DENVER India.Arie/J Mayer

JOHNNY HARTWELL

WZPT/PITTSBURGH C Isaak/E Vedder/Enrique/Res

MICHAEL HAYES

KKRZ/PORTLAND G Lewis

AL HAYNES

WCGQ/COLUMBUS, GA PO Mudd/J Mayer

JANINE JAMES

WTIC/HARTFORD
J Mayer/Gorillaz/R Zero/Default

CHRIS K

KDND/SACRAMENTO Shakira/P.O.D./V Carlton

SHARON KELLY

WDAQ/DANBURY Smashmouth/V Carlton

RUSTY KEYES

KBEE/SALT LAKE CITY
C Dion/N Imbruglia/J Young

STEVE KICKLIGHTER

KYWL/SPOKANE Usher/Ludacris

JB KING

KLUC/LAS VEGAS C High/Usher/NSYNC & Nelly

SIMON KNIGHTS

KTOZ/SPRINGFIELD R Zero/L Park/Smashmouth

HARRY KOZLOWSKI

WJYY/CONCORD, NH Tantric/Toya/Pink/V Carlton

JOE LIMARDI

WZOK/ROCKFORD P.O.D./Soluna/Shakira

JAY LOVE

WJHM/ORLANDO Ginuwine

MIKE LOWE

WAOA/MELBORNE Shakira/B Men/Default/G Lewis

TONY MANN

WAPE/JACKSONVILLE Shakira/Default/B Men/Pink

MICHAEL MARTINEZ

KEZR/SAN JOSE J Mayer/V Carlton

TONY MASCARO

WPLJ/NEW YORK C Isaak

DAN MASON

WAKS/TAMPA P.O.D./Shakira/Soluna

JIM MATTHEWS

KZZO/SACRAMENTO J Mayer/P Yorn/E Vedder

BO MATTHEWS

WBTT/FT. MEYERS X-Ecutioners/Jay-Z

KEVIN MATTHEWS

WRZE/CAPE COD D Hayes/Toya/Ludacris

DEBBIE MAZELLA

WJLK/OCEAN, NJ Cher/M Branch/A Morissette

JEFF MCCARTNEY

KZHT/SALT LAKE CITY C Dion/Toya/Pink

PAT MCKAY

WHYN/SPRINGFIELD, MA Res/N Imbruglia/Sensefield/C Isaak

STEVE MCKAY

WPTE/NORFOLK J Mayer/PO Mudd/L Park

DARREN MCPEAKE

KBBY/OXNARD H Nova/PO Mudd/Gorillaz

DONNA MILLER

KOSO/MODESTO S McLachlan/Sensefield/R Zero

TAP MONEY

WJMH/GREENSBORO, NC Ma Dee/Aaliyah

MEGAN MURPHY

WMRV/BINGHAMPTON Enrique/N Furtado/P.O.D.

SHAWN MURPHY

WQGN/NEW LONDON I Van Dahl/Toya/Shakira

COURTNEY NELSON

KSII/EL PASO Train/5 4 Fighting

SARAH O'CONNOR

WPGC/WASH DC Avant/My Lover/Cherokee/R Saadiq & D'Angelo

81

HITS February 15, 2002





EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

SUE O'NEIL

WTSS/BUFFALO C Dion/D Krall

KEVIN PALANA

WQGN/NEW LONDON Toya/lio

DEJA PARKER

WBTJ/RICHMOND B Rhymes/Ashanti

CHRIS PATYK

KYSR/LOS ANGELES Zero 7/Default

TOM PEACE

WRVW/NASHVILLE K Rock/V Carlton/Default/Pink

JULIE PILAT

KUBE/SEATTLE C David/NSYNC

RON PRICE

KMXP/PHOENIX J Mayer/PO Mudd

BOBBY RAMOS

KZII/LUBBOCK Shakira/P.O.D./Brandy/India.Arie

JJ RICE

WBLI/LONG ISLAND Pink/F Joe & Ashanti

BEAU RICHARDS

KZMG/BOISE Soluna/F Joe & Ashanti/Toya

KAREN RITE

WHHY/MONTGOMERY Enrique/L Kravitz/Toya/Smashmouth

JIM ROBINSON

KAMX/AUSTIN PO Mudd/R Zero

GARY ROBINSON

KQAR/LITTLE ROCK Toya/Pink

MOE ROCK

KGOT/ANCHORAGE N Furtado/lio/Blink-182/Shakira

BECKY ROGERS

KURB/LITTLE ROCK J Mayer/PO Mudd

MIKE ROSSI

WSTW/WILMINGTON P.O.D./Tantric/V Carlton

ROBB ROYALE

KYLZ/ALBUQUERQUE MJ Blige & J Rule/G Lewis/Ludacris

ROB RYAN

KKMG/COLORADO SPRINGS lio/Enrique/Toya/Default

SCOTT SANDS

WZPL/INDIANAPOLIS V Carlton/J Mayer

STEW SCHANTZ

WSKS/UTICA P.O.D./Toya/C Dion

MIKE SCOTT

KCDU/SALINAS J Mayer

JIM SHAFFER

KSTZ/DES MOINES PO Mudd

NEAL SHARPE

WLNK/CHARLOTTE C Dion/J Mayer/N Furtado

RANDY SHERWYN

WXKB/FT MYERS Ludacris/N Imbruglia/Fabolous

JOHN SHOMBY

WWCK/FLINT Tantric/Default/India.Arie/Pink

DYLAN SPRAGUE

Q100/ATLANTA Brandy/V Carlton

TONI ST. JAMES

WMC/MEMPHIS PO Mudd/J Mayer

AARON STANLEY

DIMPLES/SACRAMENTO Hoobastank/D Krall/J Mayer

JON STEWART

WSSR/TAMPA Calling/Sensefield/Dishwalla/5 4 Fighting

DION SUMMERS

92Q/BALTIMORE R Endz/Cee-Lo

CHRIS TAYLOR

WJMN/BOSTON J Edge/T Metro/Ashanti

TONY TECATE

KSFM/SACRAMENTO NSYNC & Nelly/MJ Blige & J Rule/R Kelly & Jay-Z

STAN THE MAN

WFLZ/TAMPA Jay-Z/F Joe & Ashanti/D Hayes/P.O.D.

MARK THOMAS

KMHX/SANTA ROSA PO Mudd/J Mayer/Default

EJ TYLER

KLLY/BAKERSFIELD C Isaak/N Imbruglia

TODD VIOLET

KRBZ/KANSAS CITY S Nichols/V Carlton/P.O.D.

TONY WAITEKUS

WHTS/DAVENPORT P.O.D./Pink

BRIAN WALLACE

WHHH/INDIANAPOLIS Ashanti

JORDAN WALSH

WLDI/W PALM BEACH C Dion

BILL WEST

WZYP/HUNTSVILLE C Dion/Soluna/Default/V Carlton

ROB WHITE

CKEY/BUFFALO L Loeb/Sensefield

REBECCA WILDE

WQAL/CLEVELAND JE World/N Furtado/PO Mudd

GREG WILLIAMS

KDGS/WICHITA K Minogue/F Evans/Cee-Lo

TONY/RAHIM WILLIAMS/YOUNG

DJ'S MUSIC & VIDEO/NORFOLK P Jones/Q-Tip

MIKE YEAGER

KVSR/FRESNO Default/K Rock



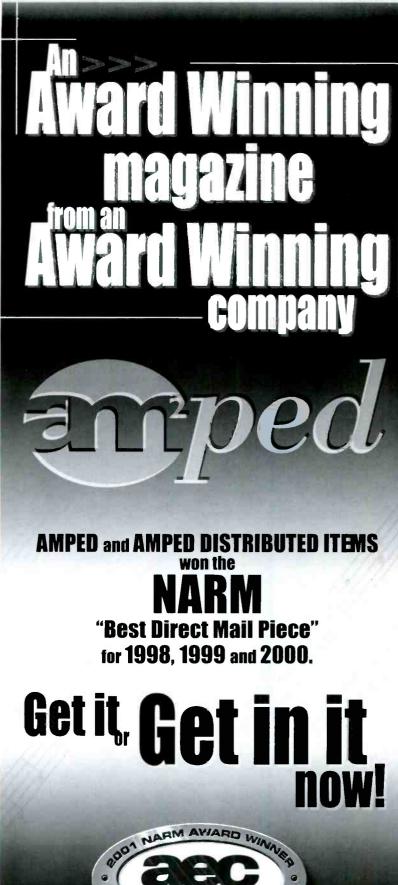
Fred Meyer laid off some 160 employees last Thursday (2/7) and, in the process, almost completely dismantled its music-buying department. In a surprise move, five buyers were let go, not the least of which were VP Music Division Brant Berry and Senior Buyer Kathy Baxter. Berry has been with the company for 21 years, Baxter for eight. Berry was completely blind-sided by the move, having run a very profitable division for the company. There had been rumors of corporation-wide cutbacks for the last month. There were no immediate successors named, although Berry surmises that one of the few remaining members of his team might be promoted into a more senior post. The other sub-companies owned by parent Kroger, which acquired Fred Meyer a couple of years ago, are all grocery-related, including Ralph's, Smith's, Fry's and QFC. Fred Meyer is the only company in the Kroger family with dedicated entertainment divisions. If you want to reach

FRED MEYER SHAKE-UP



BRANT BERRY: Moving on after 21 years at Fred Meyer.

Berry, who is obviously seeking new opportunities, call him at (503) 590-6640... Best Buy's Merchandise Manager for Music Chris Stidman has just announced some major changes in his buying department, considered one of the best teams in the country. He is shifting his players from genre-specific to vendorspecific and splitting them into two divisions: Hits/New Releases and Catalog. Stidman hopes a number of benefits will be realized, not the least of which will be to "better maximize the opportunity catalog represents." He also hopes to create a more efficient system to cut down on meetings, give labels and distribution one contact for new releases and consolidate purchase orders. Lon Lindeleland, who was handling Alternative and Compilations, will be purchasing UMVD, TVT, Koch, Redline, Chicago/Mailboat, Musicrama, Phantom and Welk. Kevin Engler, who was head of Rap, R&B, Dance and Electronica, will now be in charge of WEA, EMD, ADA, Caroline, Ryko, Tommy Boy and Selecto-hits. John Michael, who was heading up Pop and Rock, will now take over BMG, Sony RED, Proper, Innovative, Ktel, Compendia, Image and Navarre. The catalog division will be comprised of Rick Nagamitsu, who will be dealing with Handleman and Alliance, and Steve Diesel, who will be handling a number of accounts, including Dart, Madacy, Allegro and Fonovisa.



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ost owerful Songs

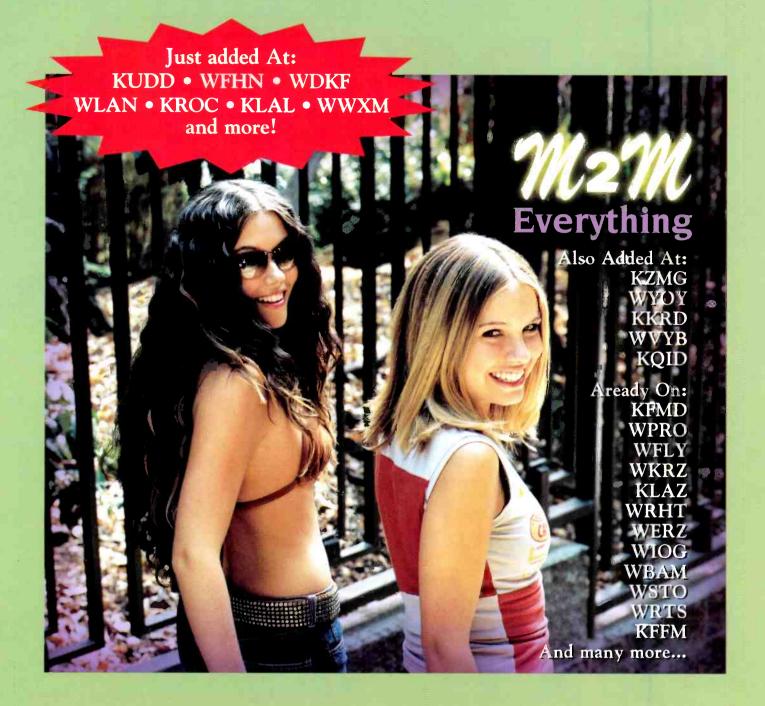
.....2 WEEKS AGO

..LAST WEEK

.THIS WEEK

Cuts That Impact Album Sales

Ÿ	Ÿ	Ÿ	ARTIST	TITLE	LABEL	COMMENTS
34	34	1	JENNIFER LOPEZ	AIN'T IT FUNNY	Epic	Remix LP has gigantic debut, MTV, VH1, BET, Top 40, X-over
1	2	2	CREED	MY SACRIFICE	Wind-Up	MTV, VH1, radio, LP over 4 million
3	1	3	LUDACRIS	ROLL OUT	Def Jam South/IDJ	MTV, BET, X-over, phones, LP Platinum-plus, "Saturday" now
2	3	4	LINKIN PARK	IN THE END	Warner Bros.	LP 5x Platinum, Top 40, PoMo, MTV, requests
4	4	5	NICKELBACK	HOW YOU REMIND ME	RoadRunner/IDJ	Still has tons of air, "Too Bad" breaking, huge LP
11	6	6	PUDDLE OF MUDD	BLURRY	Flaw/Gef/Interscope	Top 40, A.Rock, PoMo, MTV, MTV2, VH1, Platinum-plus LP
5	7	7	PINK	GET THE PARTY	Arista	MTV, VH1, Top 40, X-over, LP remains hot, NBA Allstar game
37	9	8	NAS	GOT UR SELF	Columbia/CRG	Exploding LP, MTV, MTV2, BET, X-over, RAP
6	5	9	JA RULE	ALWAYS ON TIME	Murder Inc./IDJ	MTV, BET, X-over and Top 40, requests, Platinum-plus LP
20	10	10	P.O.D.	YOUTH OF THE NATION	Atlantic/Atl G	PoMo, A.Rock, Top 40 starting, MTV, VH1, LP multi-Platinum
7	8	11	USHER	U GOT IT BAD	Arista	BET, mega radio, double-Platinum LP, "You Don't"added MTV
10	12	12	SHAKIRA	WHENEVER, WHEREVER	Epic	MTV, Top 40, Mod Adult, phones, LP past a million
13	13	13	HOOBASTANK	CRAWLING IN THE DARK	Island/IDJ	MTV2, MTV, A.Rock, PoMo, Top 40, hot LP continues to grow
22	24	14	BRITNEY SPEARS	I'M NOT A GIRL	Jive	Radio Disney, VH1, MTV, Top 40, phones, song promoting movie
26	15	15	E. VEDDER/R. WAINWRIGHT	YOU'VE/ACROSS	V2	From "I Am Sam"(ST), both cuts selling (ST), air, movie #10
17	16	16	OUTKAST	THE WHOLE WORLD	Arista	#1MTV, BET, X-over, hot phones, Top 40, solid LP
8	11	17	NO DOUBT	HEY BABY	Interscope	MTV, VH1, Top 40, LP solid, more cuts at PoMo
9	17	18	ENYA	ONLY TIME	Reprise	LP pushing 6 million, still has radio
21	21	19	CRAIG DAVID	7 DAYS	WS/Atlantic/Atl G	BET, MTV, VH1, Top 40, X-over, developing LP still growing
29	20	20	MYSTIKAL	BOUNCIN' BACK	Jive	BET, MTV, MTV2, X-over, Top 40, LP gaining again, requests
14	19	21	ENRIQUE	HERO	Interscope	Falling after incredible run, "Escape" breaking now
25	22	22	THE CALLING	WHEREVER YOU WILL	RCA	MTV, VH1, phones, Top 40, Modern Adult, developing LP
27	23	23	ALICIA KEYS	A WOMAN'S WORTH	J Records	MTV, MTV2, BET, VH1, X-over, Top 40, phones, LP 4 mil plus
31	30	24	DEFAULT	WASTING MY TIME	TVT	MTV, MTV2, VH1, A.Rock, T40, breaking LP
23	25	25	INCUBUS	I WISH YOU WERE HERE	Immortal/Epic	Top 40 and PoMo, LP past Platinum, "Nice To" breaking



The First Single "Everything" From Their New Album THE BIG ROOM

The Follow Up To The 2 Gold RIAA Singles "Don't Say You Love Me" & "Mirror Mirror"

ALBUM IN STORES MARCH 5

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ost owerful ongs

.....2 WEEKS AGO

.LAST WEEK

..THIS WEEK

Cuts That Impact Album Sales

Ÿ	Ÿ	Ÿ	ARTIST	TITLE	LABEL	COMMENTS
24	18	26	BUSTA RHYMES	BREAK YA NECK	J Records	BET, X-over, phones, Top 40, "Pass the Courvoisier" on MTV
45	41	27	FAITH EVANS	I LOVE YOU	Bad Boy/Arista	X-over, T40, BET, MTV, VH1, hot phones, hot LP developing
33	29	28	NICKELBACK	TOO BAD	RoadRunner/IDJ	MTV, MTV2, VH1, phones, Top 40, PoMo, 3 million on LP
	31	29	MARY J. BLIGE	NO MORE DRAMA	MCA	Re-mix with Puff Daddy, MTV, X-over, now at Top 40
15	26	30	JEWEL	STANDING STILL	Atlantic/Atl G	VH1, Top 40, Adult, Platinum LP
28	28	31	THE STROKES	LAST NITE	RCA	A.Rock, PoMo, MTV, MTV2, developing LP
16	27	32	MICHAEL JACKSON	BUTTERFLIES	Epic	"Butterflies" hot at radio, LP Platinum-plus
12	14	33	P.O.D.	ALIVE	Atlantic/Atl G	Peaking, LP around 2 million, "Youth Of The Nation" now
44	35	34	MANDY MOORE	CRY	Epic/SMS	On "A Walk To Remember" (ST), MTV, VH1, airplay, #8 movie
	47	35	SYSTEM OF A DOWN	TOXICITY	American/Col/CRG	Second single from Platinum-plus LP, MTV, MTV2, A. Rock
43	38	36	NSYNC	GIRLFRIEND	Jive	Multi-Platinum LP, MTV, Top 40 and X-over, R Disney, phones
35	37	37	U2	STUCK IN A MOMENT	Interscope	VH1, still has Top 40, many Grammy noms here
39	39	38	JOE	LET'S STAY HOME	Jive	X-over and JAMZ airplay, phones, BET, LP sells
41	40	39	AALIYAH	MORE THAN A WOMAN	Blackground	Top 40 and X-over, VH1, BET, MTV, LP gaining this week
47	43	40	MOBB DEEP	HEY LUV	Loud/Columbia/CRG	MTV, MTV2, BET, X-over, Rap, Top 40, LP sells
49	46	41	KEKE WYATT	NOTHING IN THIS	MCA	Top 40, BET, breaking LP, X-over
	_	42	INDIA.ARIE	VIDEO	Motown/Universal	First single from Platinum LP, VH1, Top 40, Grammy noms
_		43	USHER	YOU DON'T HAVE	Arista	BET, X-over, Top 10 LP
	45	44	KID ROCK	LONELY ROAD OF	Lava/Atlantic/Atl G	Multi-format airplay, MTV, VH1, LP sells
46	44	45	PETEY PABLO	1	Jive	Phones, MTV, BET, Top 40, X-over, LP past Gold
		46	FABOLOUS	YOUNG'N (HOLLA BACK)	DS/Elektra/EEG	MTV, BET, X-over, some Top 40, developing LP
		47	INCUBUS	NICE TO KNOW YOU	Immortal/Epic	MTV, MTV2, PoMo, A.Rock, starting Top 40, Platinum Plus LP
	_	48	JIMMY EAT WORLD	THE MIDDLE	DreamWorks	MTV, MTV2, PoMo, starting Top 40, Gold LP
30	32	49	SYSTEM OF A DOWN	CHOP SUEY!	American/Col/CRG	Falling slowly, "Toxicity" now, LP Platinum-plus and going
19	42	50	LIL' BOW WOW	THANK YOU	SS Def/Columbia/CRG	X-over, T40, phones, BET, LP selling

POWER POTENTIALS:

ENRIQUE (Interscope)
SHAKIRA (Epic)
TWEET (Goldmind/Elektra/EEG)

MICHELLE BRANCH (Maverick/WB)
KID ROCK (Lava/Atlantic/Atl G)
STARSAILOR (Capitol)

JAHIEM (Warner Bros.)
STAIND (Flip/Elektra/EEG)
NELLY FURTADO (DreamWorks)

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Pop Plays

LW :	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS	MAJOR MARKET PLAYS		REPORTS
1	1	NICKELBACK	HOW YOU REMIND ME	ROADRUNNER/IDJ	12867	5129	0	227
2	2	NO DOUBT	HEY BABY	INTERSCOPE	12464	4514	5	242
3	3	THE CALLING	WHEREVER YOU WILL GO	RCA	11661	4239	1	227
4	4	CREED	MY SACRIFICE	WIND-UP	10657	3623	0	219
5	5	USHER	U GOT IT BAD	ARISTA	10153	3783	0	184
6	6	PINK	GET THE PARTY STARTED	ARISTA	9505	3674	2	187
8	7	JA RULE	ALWAYS ON TIME	MURDER INC./IDJ	9067	3852	1	195
10	8	LINKIN PARK	IN THE END	WARNER BROS.	8513	3359	5	167
11	9	JENNIFER LOPEZ	AIN'T IT FUNNY	EPIC	8278	3143	0	205
9	10	CRAIG DAVID	7 DAYS	WILDSTAR/ATL/ATL G	8056	2689	0	172
7	11	SHAKIRA	WHENEVER,	EPIC	7387	2370	1	155
14	12	KYLIE MINOGUE	CAN'T GET	CAPITOL	6914	2418	3	182
12	13	LEANN RIMES	CAN'T FIGHT THE	CURB/ATL G	6849	2399	2	189
13	14	ALICIA KEYS	A WOMAN'S WORTH	J RECORDS	5786	1676	1	174
18	15	ALANIS MORISSETTE	HANDS CLEAN	MAVERICK/REPRISE	5756	2166	4	214
16	16	CITY HIGH	CARAMEL	BB/INTERSCOPE	5486	1876	1	159
15	17	JEWEL	STANDING STILL	ATLANTIC/A T L G	5117	2007	0	150
25	18	NSYNC	GIRLFRIEND	JIVE	4402	1482	12	167
23	19	BRANDY	WHAT ABOUT US	ATLANTIC/ATL G	4384	1697	9	174
22	20	MICHELLE BRANCH	ALL YOU WANTED	MAVERICK/WB	4365	1314	5	196
29	21	PUDDLE OF MUDD	BLURRY	FLAW/GEF/INTERSCOPE	4286	1400	16	194
17	22	MARY J. BLIGE	FAMILY AFFAIR	MCA	4216	1554	0	98
26	23	MARY J. BLIGE	NO MORE DRAMA	MCA	4159	1504	2	164
20	24	R. KELLY	THE WORLD'S GREATEST	INTERSCOPE	4075	951	0	143
30	25	NATALIE IMBRUGLIA	WRONG IMPRESSION	RCA	3732	1247	11	183
19	26	FIVE FOR FIGHTING	SUPERMAN	AWARE/COL/CRG	3657	1365	0	100
28	27	BRITNEY SPEARS	I'M NOT A GIRL	JIVE	3640	1078	1	155
32	28	OUTKAST	THE WHOLE WORLD	ARISTA	3273	1399	6	115
24	29	NELLY	#1	PRIORITY/CAPITOL	3234	1202	0	101
35	30	LUDACRIS	ROLL OUT	DEF JAM SOUTH/IDJ	3213	1379	17	127





LW	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS	MAJOR MARKET PLAYS	ADDS	REPORTS
21	31	ENRIQUE	HERO	INTERSCOPE	3017	1119	2	1C1
31	32	TOYA	IDO	ARISTA	2759	1086	1	70
36	33	BUSTA RHYMES	BREAK YA NECK	J RECORDS	2707	1175	4	93
27	34	JA RULE	LIVIN' IT UP	MURDER INC./IDJ	2603	1019	0	80
40	35	FABOLOUS	YOUNG'N (HOLLA BACK)	DS/ELEKTRA/EEG	2408	1022	6	104
33	36	BRIAN MCKNIGHT	STILL	MOTOWN/UNIVERSAL	2291	513	0	105
38	37	DAVE MATTHEWS BAND	EVERYDAY	RCA	2278	988	0	74
47	38	DARREN HAYES	INSATIABLE	COLUMBIA/CRG	2228	683	12	142
41	39	CHER	SONG FOR THE LONELY	WARNER BROS.	2159	672	2	122
_	40	ENRIQUE	ESCAPE	INTERSCOPE	2138	648	15	143
39	41	LENNY KRAVITZ	DIG IN	VIRGIN	2045	687	0	69
34	42	GINUWINE	DIFFERENCES	EPIC	2031	606	0	60
42	43	FAT JOE f/R. KELLY	WE THUGGIN'	ATLANTIC/ATL G	1988	683	0	5()
43	44	TRAIN	DROPS OF JUPITER	COLUMBIA/CRG	1938	853	0	65
37	45	NELLY FURTADO	TURN OFF THE LIGHT	DREAMWORKS	1759	796	0	65
44	46	LIFEHOUSE	HANGING BY A MOMENT	DREAMWORKS	1747	907	0	64
	47	IIO	RAPTURE	UNIVERSAL	1695	536	13	113
45	48	STAIND	IT'S BEEN A WHILE	FLIP/ELEKTRA/EEG	1689	967	0	57
49	49	NSYNC	GONE	JIVE	1671	974	0	48
-	50	NELLY FURTADO	ON THE RADIO	DREAMWORKS	1666	474	11	130
52	51	U2	STUCK IN A MOMENT	INTERSCOPE	1639	619	1	51
46	52	ENYA	ONLY TIME	REPRISE	1627	671	0	58
51	53	LIFEHOUSE	BREATHING	DREAMWORKS	1623	665	0	59
54	54	JOHN MELLENCAMP	PEACEFUL WORLD	COLUMBIA/CRG	1482	704	0	45
	55	FAT JOE f/ASHANTI	WHAT'S LUV?	ATLANTIC/ATL G	1468	908	8	62
59	56	MR. CHEEKS	LIGHTS, CAMERA, ACTION	UNIVERSAL	1433	790	1	66
57	57	JERMAINE DUPRI f/LUDACRIS	WELCOME TO ATLANTA	SO SO DEF/COL/CRG	1427	703	2	39
50	58	3 DOORS DOWN	BE LIKE THAT	REPUBLIC/UNIVERSAL	1403	657	0	48
_	59	TWEET	OOPS (OH MY)	GM/ELEKTRA/EEG	1393	764	2	54
53	60	ALICIA KEYS	FALLIN'	J RECORDS	1363	609	0	51





REQUESTS

Princess Margaret does not call in.

LW	TW	ARTIST	TITLE	LABEL	HOTS	INCL	JDING		%
1	1	LINKIN PARK	In The End	Warner Bros.	48	KDWB WZAT	WRVW Q100	WBLI WHTS	32
2	2	JA RULE	Always On Time	Murder Inc./IDJ	42	WFLZ WKXJ	Z90 KZFI	98PXY KBLZ	28
3	3	JENNIFER LOPEZ	Ain't It Funny	Epic .	35	B96 KKMG	WJMH WMRV	KLUC WKST	24
9	4	NSYNC	Girlfriend	Jive	34	KHTS WFBC	WJYY WJMH	KSLZ WSTW	23
7	5	KYLIE MINOGUE	Can't Get	Capitol	32	KZHT WHTS	KHTS KQKQ	KDND KFFM	22
4	6	USHER	U Got It Bad	Arista	31	KDND KWTX	XL106 KDGS	WAPE KSEQ	21
13	7	PUDDLE OF MUDD	Blurry	Flaw/Gef/I'scope	30	KSLZ WWCK	KZHT WCGQ	WZPL WKOE	20
5	8	NICKELBACK	How You Remind Me	Roadrunner/IDJ	29	WQAL KC101	Z100 WMT	WZPL WZPT	20
6	9	NO DOUBT	Hey Baby	Interscope	28	98PXY KBAT	WBLI WSKS	Z100 KSTP	19
12	10	LUDACRIS	Roll Out	Def Jam South/ID.	27	KLUC KBBT	WLDI WXKB	KXJM KZMG	18
10	11	R. KELLY	The Worlds Greatest	Interscope	26	98PXY WRTS	WDJX WHZT	WAKS WNDV	18
8	12	CREED	My Sacrifice	Wind-Up	25	KALC KRBZ	WTIC WRFY	WNCI WRVE	17
14	13	ALANIS MORISSETTE	Hands Clean	Maverick/Reprise	24	WZPL WXYK	WPLJ KUUU	WKOE WMBZ	16
11	14	THE CALLING	Wherever You Will Go	RCA	23	WRVW KQID	XL106 WMXY	WWZZ WHHY	16
17	15	BRITNEY SPEARS	I'm Not a Girl	Jive	22	KDND WAOA	WDJX KQAR	WAPE KGOT	15
—	16	OUTKAST	The Whole World	Arista	21	KKFR WAKS	KCHZ KBFM	WDJX Z104	14
—	17	TWEET	Oops (Oh My)	GM/Elektra/EEG	20	KUBE WRVZ	WPGC WBTT	KXHT WJWZ	14
_	18	BRANDY	What About Us	Atlantic/Atl G	19	KUBE KSFM	KBFM WRZE	KBLZ KYWL	13
16	19	LEANN RIMES	Can't Fight The	Curb	18	KDWB WZOK	WPLJ WZYP	KDND WZBZ	12
18	20	CRAIG DAVID	7 Days	Wildstar/Atl/Atl C	i 17	B96 WVSR	WNCI WQGN	KCHZ KKSS	11

#1 MOST ADDED including: Z100, KIIS, WHYI, WKSC, WDRQ, KRBE, WIOQ, KHKS, KDWB, KDND, KMXV, Q\$5, KHTS, KFMD, KZHT, KSLZ, WFLZ, KXXM, WEZB, KFMS, WBLI, WAKS, WQZQ, WPRO, and many more!!! KIIS Los Angeles #1 Phones Y100 Miami **Top 5 Phones KROO Tucson** #1 Phones "underneath your clothes"

> The follow-up to her smash hit & Buzzworthy video "Whenever, Wherever"

From her Double Platinum-selling album "Laundry Service"





"Underneath Your Clothes" video directed by Herb Ritts



"KIIS is proud to lead the way on Shakira "Underneath Your Clothes". Already #2 requests on KIIS-FM after less than 100 spins!"

— John Ivey, PD, KIIS Los Angeles

"As soon as we started playing this, the phones jumped. The girls love the lyrics, the guys love the "concept" of Underneath Clothes! This is going tobe a Monster!

- Rob Roberts, PD, Y100 Miam

Shakira.com epicrecords.com



Reg. U.S. Pat. & Tm. Off, Marca Registrada/MTV: Mus

Single Co-Produced by Lester Mendez for Living Ste ec Inc. Executive Producer- Emilio Estefan Ir Management: Freddy DaMann for DeMann Entertalisment Inc.

POP MART

Pop Go The Weasels

by Billy Bored

As our industry restructures, downsizes & consolidates, there is panic, paranoia & pandemonium. But remember, at the end of the day, there are still 10 records in the Top 10... Epic's Hilary, Joel & Tommy have proven that Shakira sizzles, & she does it again with her second single. Already hot at Rhythm/Crossover, Glenn Lewis reacts at Top 40, the stellar collaboration of J. Lo & Ja Rule explodes & Celine Dion's star shines again 2/18... Darren Hayes is a Pop giant with callout &



Justin Fontaine: His mouth says smash.

requests. Columbia's Walk & Leipsner will lead this effort all the way home, while spreading the Maxwell buzz... TVT's Todd Glassman screams, "Don't Wait to add Default 2/18," exploding at radio now... MCA's Lambert & Goldner ignite sales & airplay with TRL winner Blink-182, as Mary J's "Drama" closes out & Res sets up for 2/25. Check out her video on hitsdailydouble.com... Arista's Steve, Joe & Des keep partying with a strong week on Toya, while crossing Grammy-nominated OutKast with early callout & requests. The Pink party continues with her latest 2/18... Extasy's Cohen & Zap have Top 10 callout stories on Laura Dawn... J Records' Palmese & Kline have Busta calling out & requesting with Top 40 females like no one's biznis... Radio makes time for Soluna's "For All Time," while DreamWorks' Vicki Leben loves how Nelly Furtado sounds all over the airwaves... Atlantic's Andrea Ganis has an explosive week on P.O.D., while Brandy's latest jumps in spins again, Craig David heads for Top 5, M2M has another solid week & Kid Rock sets up 2/25... The addictive iiO builds steady at Top 40, while Universal/Motown's Charlie Foster puts a Top 40 bullseye on India. Arie... Jive's Joe Riccitelli has his hands full with NSYNC's "Girlfriend," featuring Nelly, while Britney's in media overload. Has anyone seen the call letters on the new Aaron Carter?... Reprise/Maverick's Costello, Lucek & Weil close out Alanis at all formats, as her requests skyrocket... Curb's Bob "Told You So" Catania pushes LeAnn Rimes over 5,000 spins at Top 40... Interscope's Romano & Lopes close out Enrique & Puddle Of Mudd, as they team with Hollywood's Fontaine & Finck to get adds on the new Smashmouth from Clock Stoppers... Michelle Branch makes TRL's countdown every night for Warner Bros/Mavericks' Grover, Boulos, Connone, Lucek & Flea, while Cher grows in spins & gets requests... IDJ's Ken, Mike & Erik have Ludacris ready to explode on to Top 40 for the first time... Radio hollas back with Fabolous adds, while Elektra's Reese & Bardin begin to have MAJOR success with Remy Zero... Programmers have heard the call & are adding Gorillaz, while Virgin's Plen & Co. have a strong opening week with Mick Jagger, featuring Rob Thomas... Capitol is back in the Top 10. Thank you, Kylie! Capitol's Hubbert, Green & Levine now crank up the heat on the new Baha Men... Welcome back Natalie Imbruglia with one of the hottest songs at all three Mainstream formats. RCA's Ron Geslin loves the action, while seeking out the Top 5 with The Calling... Music we Love: I Am Sam (ST)



GIRLFRIEND PROBLEMS: NSYNC cheered up Z100 New York's Axl (3rd fr l) with a group hug, after his girlfriend dumped him on Valentine's Day. Teary-eyed, Axl was visibly moved by their kindness, and the group, well, they just moved. Turns out that meanwhile, Axl had a movement in his pants.



COMING CLEAN: After coming to WWMX Baltimore for a quick promo stop & a trade photo op, Maverick/Reprise artist Alanis Morissette (I) rushed to the ladies room & scrubbed & scrubbed & scrubbed & scrubbed & scrubbed, hoping to leave no trace of station MD "Hawaiian" Ryan Sampson (n on her person. So thorough, sne accidentally peeled her outer epidermis.

This Week's Special



Tom Biery: Snuffleupagus, to us.

Although named after a Sesame Street character, there's more to this man than Muppets the eye. He's Tom "Grover" Biery, Sr. Vice President of Promotion for Warner Bros. Records. Jillions of years ago, Grover started out with the company as a local in Cleveland, then made his way to Chicago, were he honed his craft. As he rose through the ranks he happened on the fledgling Dale Connone, & the two terrorized bars throughout the state of Chio. In Dale, he found not only a loyal Warner worker, but more importantly a loyal Ohio State Buckeye fan. Together with Boulos

& Flea they have brought Warner into the forefront with Linkin Park, last year's biggest seller. Now, they team with Maverick for the development of one of the industry's hottest new stars, Michelle Branch, as the diva herself Cher returns with her European smash "Song For The Lonely." On deck is the highly anticipated Goo Goo Dolls' "Here Is Now," coming mid-March. But most importantly & eagerly awaited is Grover's Holiday Ho Down 2002. Coming to you this Christmas!

POP MART



SUPER NOVA: "So I'm thinking, Heather, you and me, to my car, to my pad, to mai tais?" KIMN MD Giff (r) cleverly proposed to V2 artist Heather Nova (c) when she stopped in for this trade shot. Although station PD Ron Harrell (l) guffawed till his sides hurt, Ms. Nova was not amused.



THE EVIL TWIN: "We look alike. Definitely. The boyish good looks, the curly hair, the mezmerizing eyes. We're practically twins. That rock-n-roller aura and not to mention the..." continued WWMX Baltimore PD Steve Monz, while Five For Fighting's John Ondrasik ignored him until he finally shut up.

Set-Up Box



Joel Klaiman: Prefers Wayne Newton.

If you're unaware that singing superstar Celine Dion, at the height of her career, took a two-year hiatus to spend time with baby & family, then you have been living under a rock. Celine is now getting back to work with a new album & a multi-million-dollar Las Vegas performance contract. Epic's Joel Klaiman leads the charge on the release of her new single "A New Day Has Come," at radio now! Celine is back and on top of the world.



Todd Glassman: Not wasting time.

Wanna talk about four guys who just want to rock? About a band that will stand out among the newcomers? Well, Default, with production help from Chad Kroeger, lead singer for Nickelback, does just that. They're a straight ahead, riff-driven rock band, destined to ride the airwaves everywhere. If you're waiting to add "Wasting My Time" 2/18, don't. TVT's Todd Glassman says, "Add it NOW!" This secret weapon is off da hook!

Consultant's Corner

When rambling about hair care techniques, HITS' own Bobbii Hach often mumbles something important about radio. Zzzz...

I spent much of last weekend watching the Olympics. It's great to see music & sports work hand in hand. In concert at Salt Lake were Smashmouth, Lifehouse, Nelly Furtado, Train, Creed, Alanis Morissette, Goo Goo Dolls. What an impressive list. Speaking of the Goo Goo Dolls, WB's Dale Connone played some tracks from their new album--WOW. Not only is the single



Hi, I'm Bobbii.

"Here Is Gone" fantastic, but the album is DEEP. Going for adds in March... Maverick's Ken Lucek & WB's Debbie Cerchonie are closing out Michelle Branch FAST. She's all over MTV & VH1, & headlining a sold-out club tour. Debbie is also pounding radio with Cher's "Song For The Lonely." It sounds so familiar, it'll work with the upper demo females... Reprise's Alex Coronfly is working with Lucek, & they have a female hit, too—the Alanis Morissette. This song went Top 10 in three weeks... Tantric's "Mourning" is going 2/18, with a solid following, Gold album, & wrapping up a sold-out tour with Creed. You can bet on it, Alex & Ken will deliver... Alex is also closing out Chris Issak. Most Added again, pulling in WPLJ, WSSR, WZPL, to name a few... Nettwerk's Tom Gates is telling everyone about Sensefield's "Save Yourself." This multi-format song has pulled in #1 requests for six weeks at WBMX, & is featured on the Roswell soundtrack... Columbia's Pete Cosenza & Laura LaBadia are buried in hits, including Pete Yorn. Album sales are at 330k (over 10k a week), & it's getting early callout at KRBZ & KYSR. John Mayer's "No Such Thing" is Most Added again & he's EVERYWHERE on a sold-out tour. Pete & Laura also have Train's "She's On Fire," impacting 2/18, & Five For Fighting's "Easy Tonight," set for 3/4. WOW, these guys are busy... DreamWorks' Marc Ratner has a full plate: Nelly Furtado's "On The Radio" is having another solid week. Louise Goffin is gaining more believers, with solid requests at KOSO and KMXN. Plus, Lifehouse's "Breathing" keeps going. It's a hit in every sense of the word, getting callout, requests & sales... RCA's Cheryl Khaner & Adrian Moriera started out 2002 with a bang called Natalie Imbruglia. This song is amazing & VH1 is all over the video... Settling into NYC & experiencing her first cold winter is Elektra's Michelle Babbit. She's on a mission to bring home Dakota Moon. This song's had another solid week, & it makes females melt. Instant reaction. Michelle is also all over radio with Remy Zero "Save Me," the theme from TV's Smallville... Curb's Bob Catania & Lindy Thurman have one of the biggest multi-format callout hits of 2002 with LeAnn Rimes. Don't even think of doubting this song. Put it into callout & see what happens... Wind-Up's Lori Holder-Anderson is a road warrior with Trickside's "Avalon" having a nice week at radio, pulling in KAMX, KQMB & WKZN, to name a few... TVT's Todd Glassman has a multi-format SMASH in Default's "Wasting My Time," the secret weapon record of 2002, with another huge week at radio, & sales over 200k... Records I Love: Res, Sheila Nicols, King Konga, Rubyhorse & Zero Seven.



DARREN HAYES

The voice of Savage Garden returns with a powerful sound that's all his own.

INSATIABLE

The first single from his solo debut album "Spin." In stores Tuesday, March 19.

> "Grade 'A"" -Billboard Spotlight Singles Review

Top 40 Adult #35* • Adult Mainstream #18* Top 40 Mainstream #35*

KZQZ/San Francisco: #1 phones & Top 5 Callout WNCI/Columbus: **#1 Phones** KQMB/Salt Lake City: **#1 Phones** KFMS KMXB/Las Vegas: #1 Phones

New This Week: KSLZ/St. Louis • WAPE/Jacksonville • WSNX/Grand Rapids

Airplay Increases: Z100 • WAKS • WBLI • WNCI • WQZQ • WNKS • KIIS

Single written by Darren Hayes and Walter Afanasieff Produced and Arranged by Walter Afanasieff Co-Produced by Darren Hayes Management: Leonie Messer for Magnolia Music Management and Larry Tollin for Larry Tollin Entertainment

KQAR/Little Rock:

www.darrenhayes.com www.columbiarecords.com

#1 Phones

"Columbia" and TReg. U.S. Pat. & Tm. Off. Marca Registrada./© 2002 Sony Music Entertainment Inc

HITS

Former WXXP Long Island PD Skyy Walker segues to WKTU NYC as Music/Program Coordinator. Skyy is replaced on the Island by APD Phathead (nice name). And speaking of nice names, Ant Dog has been appointed as the new PD at KKUU Palm Springs. Ant will continue in mornings & replaces Pattie Moreno, who recently moved to KBOS Fresno as MD.... In Orlando, APD Steve Bartel is named Interim PD at WPYO, while Jill Strada is named Interim MD (and we're betting the interims get removed)..... Look for Columbia's Andrea Foreman to be upped to VP Rhythm/Crossover, overseeing both formats, and for the label's D.C. Regional Tanya Kalayjian to relocate

to L.A. as National Director Rhythm, West Coast Great buzz building on Maxwell's "This Woman's Work"....

Former WBTS Atlanta Music Coordinator Benji Kurtz joins Michael Newman's Radio Strategies as Format



Showtime icon Chris Isaak visits Star94 Atlanta (at one of the few nonlunch hours) and is seen with Dan Bowen & Michael Chase. After the pic was snapped, Reprise's Brian Rhoades & Colleen Taylor (also pictured) were, of course, heard complimenting the length of Bowen's tie.

Coordinator..... Former KLSY Seattle PD Barry McKay joins Hot Adult-formatted KFBZ Wichita as PD..... Former KYSR Los Angeles & KKRZ Portland air talent Leah Brandon is now handling overnites/imaging at KIIS-FM LA.... KZHT Salt Lake is in search of a morning co-host. T&Rs to Jeff McCartney.... Congrats to KTOZ Springfield's Tony Matteo on his marriage to Sarah, 2/2.... The Top Ten Most Played videos this week at MTV are: #1 Jermaine Dupri, #2 Hoobastank, #3 OutKast, #4 Jennifer Lopez, #5 Ludacris, #6 P.O.D., #7 Puddle of Mudd, #8 Brandy, #9 Mystikal and #10 Nas.... Blowin' in the Wind: Dave Lombardi, Danny Ocean, Liz Pokora, David J. and Michael Plen.



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DO YOUR PART AT A PARTY TO BENEFIT ROCK THE VOTE.

Join ROCK THE VOTE and MTV to honor the DAVE MATTHEWS BAND and DESTINY'S CHILD with the 9th Annual Patrick Lippert Awards, AARON SORKIN with the Rock the Nation Award and PAM HOROVITZ with the Founders' Award.

Hosted by GIDEON YAGO, MTV News Correspondent and SOLANGE, Music World Entertainment/Columbia Recording Artist Special performances by NELLY FURTADO, GOO GOO DOLLS and GLENN LEWIS

7pm Tuesday, February 26, 2002 House of Blues 8430 Sunset Boulevard Los Angeles

ROCK THE VOTE is dedicated to protecting freedom of expression and empowering young people to change their world. For more information about the organization, visit www.rockthevote.org. For tickets to the event, please call blue room events at (310) 491-1401.

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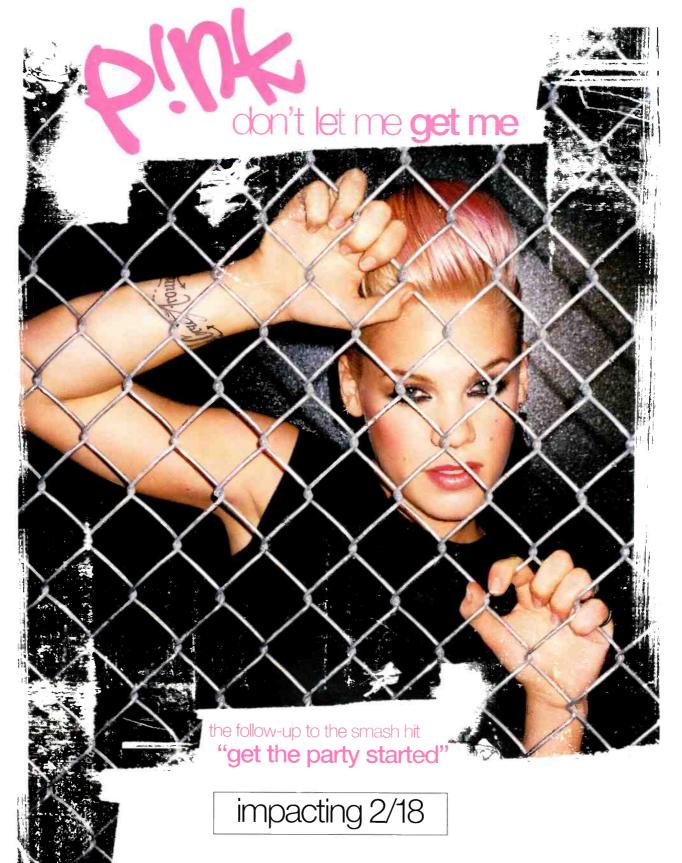




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ARISTA

be sure to check out p!nk on: MTV's "making o" - february 16 letterman - february 21

rosia - february 22 TR... - february 22