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#### 4 VIBE-RATERS

Eve 6 takes over the top spot, followed by Lil' Mo and Travis, while Cake rises with a Vibe bow.

#### 6 ALBUMS

Staind edges Radiohead, while St. Lunatics, Jessica Simpson and Turk crash the Top 10 party.

34 DIALOGUE

Island Def Jam Music Group Sr. VP Promotion Ken "Penny" Lane proves slippery when wet as he eludes the grasp of HITS' own very greasy Roy Trakin "Lettuce & Tomato."

39 ROCK2K

Ivana's Weatherly report is for sunny skies (41), Mosh Maestro John Lenac can't Staind up for falling down (51) and APM rabble-rouser Mike Morrison says the demise of WorldClass-Rock.com marks the end of an error (55).

59 FLAVA CAMP

Liz Montalbano climbs the Summit (59), Ricky Leigh welcomes the Iceman to the City of Brudderly Love (64) and Nasty-Nes is in the hiz-ouse (66).

69 JAMZ

Juice notes that J.Lo reportedly has a new fiancé and Puff Daddy's dating Naomi Campbell, as JAMZ' own very ineligible Gary "Til Death Do Him Part" Jackson stumbles down the aisle.

Staind's up and still counting at MPS and NSYNC goes "Pop" at REQUESTS while Arista's Bartels and Reichling are about to break Usher, 112 and Blu Cantrell. Meanwhile, "Pop Mart" vintner Scott Wright takes us on a trip to his wine cellar, where we get sloppy-drunk reading this week's inebriated WAVELENGTH column.

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31 WHEELS & DEALS

#### **CLEAR SAILING**



s the radio and record industries converge on L.A. this week, all eyes are on Clear Channel ruler Randy Michaels, the acknowledged king of the broadcast world and the single most powerful force in the business. The company is in the midst of revealing its team and new strategy, which are certain to have a profound effect on the landscape. Of course, it won't be nearly as profound as the impact this issue will have on the bottoms of bird cages everywhere.

# VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

TEVE 6 • RCA

6 LW 13 2W 14 3W



album: HORRORSCOPE track: HERE'S TO THE NIGHT

Sales exploding behind smash single! Scoping out top spots at T40, Mod. Adult, PoMo! #1 at CKEY, KVUU! Top 5 at WLZR, WCPT, WKRZ, KIMN, WIXX. Top 10 at KYSR, WSTW, KALC, WDRQ. Added to KRBE, WHTS. MTV, MTV2. MTV shows this week. Radio shows through June, w/Bon Jovi in July. Mgmt: Spivak Ent./Stu Sobel.

**UL' MO •** FLAVAHOOD/EASTWEST/EEG



album: BASED ON A TRUE STORY track: SUPERWOMAN PART II

Story teller hot! Single #2 at A'son, #3 at M'land. LP streets 6/26; shipping 300k. Superwoman soaring at X-over. #1 at KBMB, KMEL. Top 5 spins at WBLS, WQHT, Z90; Top 10 at KKBT, WPHI, KKDA. T40 looking for hero 7/9. Upped at MTV, BET, MTV2. DFX 6/25. Radio shows through the summer. Mgmt: Loreal Coppedge/Loreal Inc.

TRAVIS . EPIC



album: THE INVISIBLE BAND track: SING

High visibility for LP, streeting at presstime! Top 10 at WXRV, WOXY, KMTT, KKMR, KJEE. Spins Singing at WWVV, WWCD, WTMX, WBCN. Touring w/Dido now. Taping 6/16 Irvine show for VH1 Rock Across America. Kilborn 6/15, hosting MTV2's British Invasion 7/3-4, Letterman 7/11. Mgmt: Ian MacAndrew, Colin Lester/Wildlife Ent.

NIKKA COSTA • CHEEBA SOUNDS/VIRGIN



album: EVERYBODY GOT THEIR...
track: LIKE A FEATHER

Feather in the cap of T40, Rhythm X-over and PoMo formats, with big spins at KIIS, WBLI, KKXX, WGPR, KCAQ, WHYI, more. Sales solid for funky diva across-the-board. MTV, BET, VH1, MTV2 playing the Costa. KIIS Wango Tango this weekend. Mademoiselle, Alternative Press features upcoming. Mgmt: Dominique Trenier and Amanda Scheer-Demme.

SME/PRIORITY

8 LW 9 2W 9 3W



album: LIL' ROMEO track: MY BABY

Romeo woos single sales, with #1s at M'land and Anderson! LP streeting 7/3 with 750k+ in orders! Scorching at X-over radio. Added to WKST! Top 5s everywhere, including WLLD, KXHT, KXUU. Lil' gets lots of play at Radio Disney, KSFM, KKDA, WHTA, WBTS, KBXX, Z90. MTV, BET. On tour with NSYNC, Aaron Carter. Mgmt: Master P.

(GEFFEN

3 LW 7 2W 6 3W



album: 13 WAYS TO BLEED...

track: NO ONE

Cold is so hot! Next single, "End of the World," going for adds at presstime and added at MTV2! Top 5 at WAAF, XTRA. Top 10 at WWDC, WRWK, WKLQ. Bleeding doesn't stop, with strong spins at KWKD, KTEG, CIMX, WFNX, KKND. Summer tour w/Staind. Rolling Stone in June. Rob McDermott/Andy Gould Mgmt.

**STABBING WESTWARD • KOCH** 

4 LW 4 2W 13 3W



album: STABBING WESTWARD

track: FAR AWAY

Active Rock and PoMo taking more than a Stab at hot track, as cut spins huge! Top 5 at KXXR, WQXA. Top 10 at KIOZ, WLZR, WYSP, KBPI, KISS. Spins up at WMFS, Q101, KPNT, KWKD, too. MTV2. Finished sold-out club tour; opening dates w/The Cult start this week. This month: Rolling Stone, Maxim. Mgmt: Missy Worth/Artistic License.

B DAVE NAVARRO • CAPITOL

9 LW 14 2W 15 3W



album: TRUST NO ONE track: REXALL

Rexall aboard at PoMo. Closed at Active Rock. Shipping 200k+ for 6/19 street date. Top 5 at KBER; Top 10 at KXXR, WIYY. Big at KWOD, WXRK, KNDD. MTV, MTV2, VH1. Touring w/Jane's Addiction July. WXRQ Picnic, KROQ Weenie Roast. Leno 6/19, Stern 6/21, Conan 6/22. LA Times 6/17, Spin July. Mgmt: HK Mgmt.

# VIBE-RATERS

**OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD** 

CRAIG DAVID • WILDSTAR/ATL/ATL G



album: BORN TO DO IT track: FILL ME IN

Fans getting their Fill. Single sales exploding: 230k shipped, #4 Anderson, #3 NRM, #5 W'house, T'World, M'land! LP streets 7/17, shipping 350k. Active phones and big adds. Y100, KBBT officially Filled In. Top 10 at KJMM, KUBE, WLLD, KGGI. MTV, VH1, BET, MTV2. Mgmt: Colin Lester, Ian MacAndrew/Wildlife Ent. Ltd.



**ALICIA KEYS • J RECORDS** 

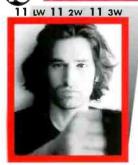
15 LW 16 2W



album: SONGS IN A MINOR track: FALLIN'

Minor has major buzz for LP, streeting 6/26, shipping 300k! Fallin' in love at KDKO with #1 spins! Top 5 at WYLD, WPGC; Top 10 at WKYS, WERQ, WHQT. Huge phones; #1 at KJLH! Top 5 phones at WBLS, WPEG. MTV TRL Wannabe, VH1, BET, MTV2. Leno 6/22, Oprah upcoming. Mgmt: Jeff Robinson/MBK Ent.

PETE YORN • COLUMBIA/CRG



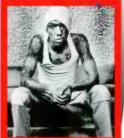
album: MUSICFORTHE... track: LIFE ON A CHAIN

Yorn fire! Top 10 at APM, building at PoMo. Life-size spins at KFOG, KXST, KKMR, WCYY. Selling strong at indies and chains. MTV2. Headlining MTV2's Club Tour beginning 7/8. VH1 Singer Songwriters. Upcoming press: USA Today, Guitar World, Rolling Stone in the fall. Mgmt: Rick Yorn and Dan Field/AMG.



TRICKY • HOLLYWOOD

14 LW 15 2W 16 3W album: BLOWBACK



track: EVOLUTION REVOLUTION...

Added at MTV2! Tricky maneuvers for LP's 6/26 street date. Meanwhile, PoMo radio loves a Revolution, with Live's Ed Kowalczyk and Hawkman-featured track getting big spins at KROQ, WLIR, XTRA, KNDD, WBCN, WKQX. Conan 7/19. Fabulous Rolling Stone, Elle, Spin reviews upcoming. L.A. Palace show 6/15. Mgmt: Kurfirst/Blackwell Mgmt.



THA LKS . LOUD/COLUMBIA/CRG

10 LW 10 2W 10 3W



album: X.O. EXPERIENCE track: THE BEST U CAN

Southern Cali rappers chalking up Experience, readying LP for 7/10 street date. Buzz building with hot Neptunes-produced track. College and Mix picking the Best, along with WAMO, WBOT. Music Choice Concert airing 6/18 & 6/24. Summer Jam radio dates. Source, XXL, Rolling Stone. Mamt: Suave/Suave Mamt.



FENIX TX • DRIVE-THRU/MCA

DEBUT 16 LW



album: LECHUZA track: THREESOME

#2 Most Added at PoMo! Fenix forecasting scorching summer heat, as sophomore LP builds with strong sales! WXRK, 91X, WWCD, WJSE joining the Threesome early, before next week's add date. Already spinning big at WHFS, KEDJ, KNRK, KXTE. Touring since April, with Warped through summer. Mgmt: Rick DeVoe/DeVoe Mgmt.



**AUEN ANT FARM • NEW NOIZE/DREAMWORKS** 

12 LW 12 2W 12 EW



album: ANTHOLOGY track: SMOOTH CRIMINAL

Ant Farm grows w/adds at KKND, WOCL. #1 at KXRK. Top 10 at KEDJ, KPNT. Big at KITS, KWOD, WFNX. Big phones everywhere! Video finished by the end of week. U.K. tour now and then Warped Tour starts 6/15. Kilborn 6/20. Mgmt: John Boyle/Extreme Consulting.



**CAKE** • COLUMBIA/CRG



album: COMFORT EAGLE track: SHORT SKIRT/LONG JACKET

Most Added at PoMo! Now getting the Long and Short of it at 99X, KNDD, KNRK, WEDG, 91X, WEND, KPNT, WOXY, more. Buzz building for folk-funk rockers' Columbia debut LP that streets 7/24; shipping 350k. Band's John McCrea-directed video in post. Maxim, YM, Stuff reviews upcoming. Mgmt: Bonnie Simmons Mgmt.

# top 50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL	POWER INDEX	PERCENT CHANGE
1	1	1 -	STAIND	BREAK THE CYCLE Tour happening, "It's Been A While"	Flip/Elektra/EEG 62626	242.6	-26%
DEI	BUT	2	RADIOHEAD	AMNESIAC 2 tracks happening	Capitol 32764	230.9	_
8	3	3	MOULIN ROUGE	SOUNDTRACK #6 movie, smash single	Interscope 493035	183.3	+39%
DEI	BUT	4	ST. LUNATICS	FREE CITY "Midwest Swing," from the Nelly car	Fo' Reel/Universal 014119	179.8	- <del>-</del>
3	2	5	DESTINY'S CHILD	SURVIVOR "Bootylicious" exploding	Columbia/CRG 61063	156.5	+5%
DEI	BUT	6	JESSICA SIMPSON	IRRESISTIBLE Title cut leads, much press	Columbia/CRG 62136	126.7	- +
7	5	7	NOW VOL. 6	VARIOUS Hot compilation	Epic 85663	88.9	-14%
2	4	8	TOOL	LATERALUS Touring, "Schism" leads	Volcano 31161	88.2	-24%
DE	BUT	9	TURK	YOUNG & THUGGIN' New Orleans rapper w/ Cash Money	CM/Universal 860927	82.6	_
6	8	10	WEEZER	WEEZER "Hash Pipe" the lead track, tour	Geffen 49304	79.9	+9%
12	9	11	TRAIN	DROPS OF JUPITER Title cut all over Top 40, Hot A/C	Columbia/CRG 69888	74.8	+4%
5	6	12	MISSY ELLIOTT	MISS ESO ADDICTIVE "Get Ur Freak On" radio & video	GM/Elektra/EEG 62639	69.4	-17%
13	11	13	LINKIN PARK	HYBRID THEORY Touring, "Crawlin'" hot at MTV & ra	Warner Bros. 47755	67.3	+4%
10	7	14	JANET	ALL FOR YOU 'Someone" added MTV & VH1, too	Virgin 10144 ur too	64.5	-16%
DE	BUT	15	THE FAST & THE FURIOUS	SOUNDTRACK Faith Evans & Ja Rule cut leads	Murder Inc./IDJ 548832	62.3	-
17	14	16	112	112 PART III On tour w/Janet, "Peaches" the cu	Bad Boy/Arista 73039	59.0	-2%
25	23	17	DAVE MATTHEWS BAND	EVERYDAY Touring, "Space" the cut	RCA 67660	58.2	+18%
20	10	18	SHAGGY	HOTSHOT "Freaky Girl" hot now	MCA 112096	57.0	-13%
30	12	19	PEARL HARBOR	SOUNDTRACK Movie #3, Faith Hill single	Warner Bros. 48113	56.6	-10%
14	13	20	UNCLE KRACKER	DOUBLE WIDE "What Chu" at PoMo, summer tou	TD/Lava/Atl/Atl G 83279	55.7	-10%
16	15	21	LIFEHOUSE	NO NAME FACE "Hanging" and "Sick Cycle"	DreamWorks 450231	55.4	-7%
DE	BUT	22	LUCINDA WILLIAMS	ESSENCE Title track leads	Lost Highway 170197	54.3	
4	16	23	REDMAN	MALPRACTICE "Let's Get Dirty" the track	Def Jam/IDJ 548381	54.1	-7%
19	17	24	NELLY	COUNTRY GRAMMAR Still on "Ride Wit Me," almost 7 mill	Fo' Reel/Universal 157743	53.1	-9%
36	21	25	ENYA	DAY WITHOUT RAIN "Only Time" hit at Hot A/C & Top 4	Reprise 47426	49.4	-2%

Impacting Rhythm & Urban 6/19
Impacting Pop 6/26 "I'M REAL" THE NEXT BIG SINGLE FROM THE MULTI-PLATINUM ALBUM "J.LO" MWIII EPIC WINNEY TO REMIX FEATURING JA RULE EXECUTIVE PRODUCERS: CORY ROONEY AND JENNIFER LOPEZ

PRODUCED BY TROY OLIVER FOR MILK CHOCOLATE PRODUCTIONS,

CORY ROONEY FOR CORY ROONEY ENTERTAINMENT, L.E.S. MANAGEMENT: BENNY MEDINA AND DAVID GUILLOD FOR HANDPRINT ENTERTAINMENT

JF RULE APPEARS COURTESY OF MURDER INC. / DEF JAM

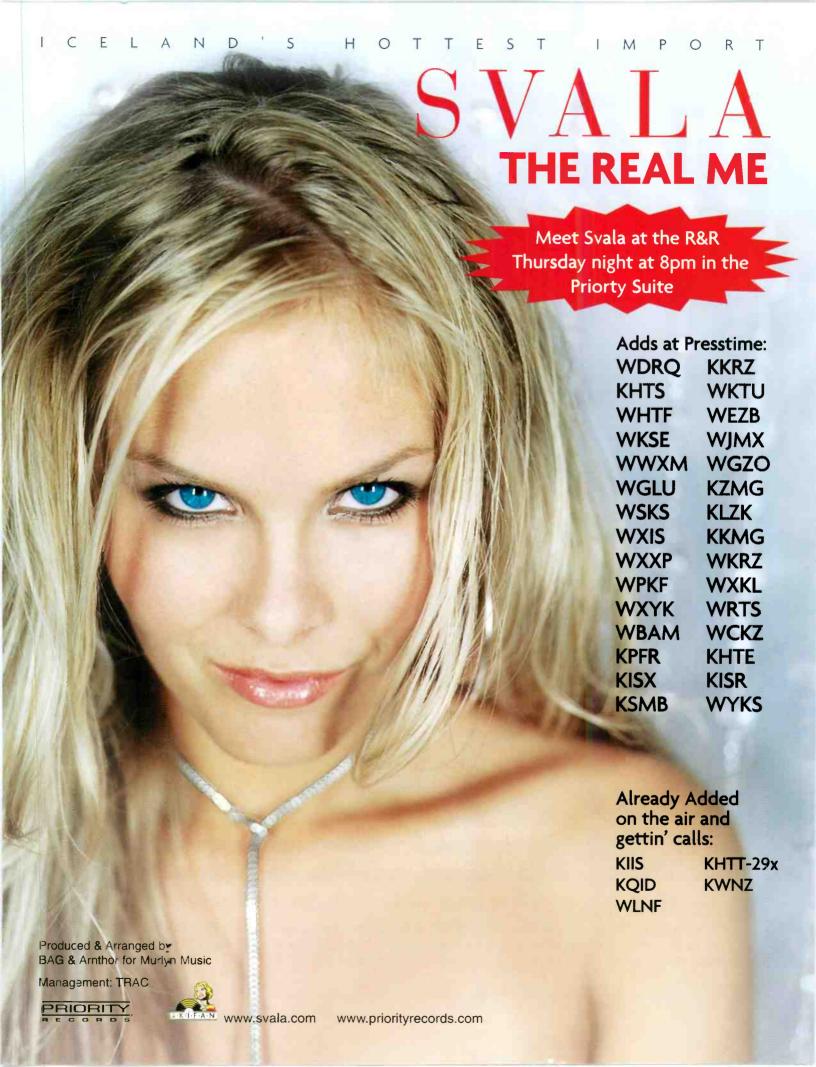
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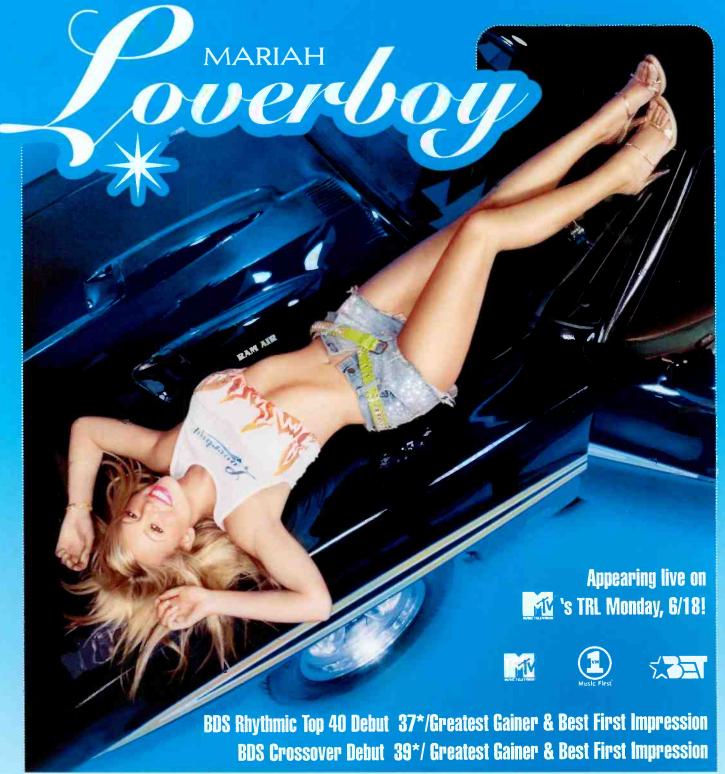
# top50 ALBUMS

2W	LW	/ 1	w	ARTIST	TITLE COMMENT		POWER NDEX	PERCENT CHANGE
31	26	5	26	SUM 41	ALL KILLER NO FILLER "Fat Lip" leads and Warped tour	Island/IDJ 548662	49.0	+4%
9	19	?	27	TYRESE	2000 WATTS Press for movie & "I Like" selling	RCA 679894	48.6	-9%
27	20		28	LIMP BIZKIT	CHOCOLATE STARFISH Still on "My Way," LP over 5 million	Flip/Interscope 490759	48.5	-9%
24	22	2	29	EVE	SCORPION "Let Me" feat Gwen Stefani, big M	RR/Interscope 949084	48.3	-3%
DE	3U1	Γ:	3 <b>0</b>	TOMB RAIDER	SOUNDTRACK Movie opens 6/15	Elektra/EEG 62665	47.5	
22	25	5	31	2PAC	UNTIL THE END OF TIME "Letter To My Unborn" new cut	Interscope 490840	45.9	-5%
DEF	3U1	T	32	TRISHA YEARWOOD	INSIDE OUT All over TV, Country superstar	MCA Nashville 170200	45.2	-
15	18	В	33	PAUL MCCARTNEY & WINGS	WINGSPAN VH1 continues to air through June, p	Capitol 32943	45.0	-19%
DE	3U7	Т	34	THE CULT	BEYOND GOOD AND EVIL "Rise" the song, tour happening	Lava/Atl/Atl G 83440	42.1	-
29	29	9	35	DIDO	NO ANGEL "Hunter" getting adds this week	Arista 19025	41.0	-6%
33	31	1	36	NELLY FURTADO	WHOA NELLY "Turn Out The Lights" next song, to	DreamWorks 450217	41.0	-4%
38	30	0	37	SHREK	SOUNDTRACK Still #2 movie	DreamWorks 450305	41.0	-4%
42	37	7	38	O-TOWN	O-TOWN More TV coming, "All or Nothing"	J Records 20000	40.5	+8%
23	24	4	39	TIM MCGRAW	SET THIS CIRCUS DOWN "Grown Men Don't Cry" hot Country	Curb/Atl G 78711	39.5	-19%
37	27	7	40	COYOTE UGLY	SOUNDTRACK Still selling from video rental action	Curb/London-Sire 7870	3 39.0	-13%
34	3!	5	41	JA RULE	RULE 3:36 "I Cry" and "Put It On Me" working	Murder Inc./IDJ 542934	37.2	-5%
32	38	8	42	CITY HIGH	CITY HIGH "What Would" hot radio & video	BB/Interscope 490890	36.5	-3%
45	4	4	43	O BROTHER, WHERE ART	SOUNDTRACK Tracks on variety of stations	Mercury/IDJ 170069	32.5	+3%
11	28	8	44	STATIC-X	MACHINE "This Is Not" the cut, on tour	Warner Bros. 47948	32.4	-27%
39	4	1	45	LEE ANN WOMACK	I HOPE YOU DANCE Title track hot at Adult, on tour	Universal 170099	31.9	-10%
50	4:	3	46	LIL' JON & THE EAST SIDE BOYZ	PUT YO HOOD UP "Bia Bia" leading here	TVT 2220	31.6	-1%
47	3	6	47	DREAM	IT WAS ALL A DREAM "This Is Me," on tour now with NSY	Bad Boy/Arista 73037 NC	30.8	-19%
_	5	0	48	WHAT'S THE WORST THAT	SOUNDTRACK Erick Sermon leads, has other Rap g	NYLA/Interscope 49306	59 30.1	+10%
21	3	4	49	DEPECHE MODE	EXCITER  Massive summer tour, "Dream On	Reprise 47960	29.3	-26%
DE	BU'	т	<b>50</b>	U2	ALL THAT YOU CAN'T Touring, "Elevation" the cut	Interscope 524653	29.2	

HITS June 15, 2001



#### 150 MILLION ALBUMS AND SINGLES SOLD WORLDWIDE



## the first single, from her new album/soundtrack Glitter.

Mariah is the best selling female recording artists of all time, with 15 #1 singles, and the most #1's ever by a female solo artist. She holds the record for having the longest-running #1 song on the Billboard Hot 100 (16 weeks) and more weeks at #1 than any other artist (60 weeks total in her career so far.)

## Capitol Punishment: Bush Twins Grounded.

Your skirt and lacket



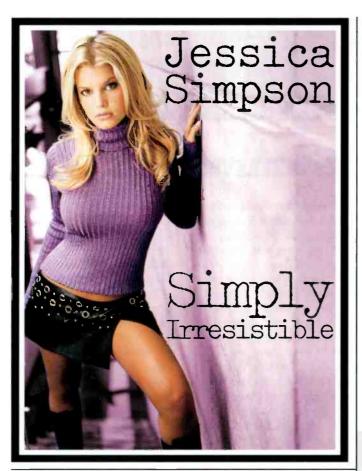
JUNE 15, 2001

**VOLUME 15** 

**ISSUE 748** 

St. Lunatics, Jessica, Turk Bow Big; Staind Stays on the Mark, and It's Still the Old Industry Practice of...

# PAYING FOR RADIO(HEAD)





The adds this week at MTV are Janet (Virgin), Fuel (Epic), Missy Elliott (GoldMind/Elek/EEG), 311 (Volcano), Blu Cantrell (Arista), STP (Atl/Atl G and 702 (Motown). Rotation increases go to Lil' Mo (Flavahood/EW/EEG) and Blu Cantrell.

hey came. They were incredibly ethereal. They almost conquered.

Capitol's Radiohead unleashed the power of a loyal fan base this week, as they made a serious run at the top spot of the HITS Top 50 Album chart. But alas, when the final accounts were tallied, they just couldn't dethrone Elektra's wacky Bostonians, Staind.

All week, Radiohead's "Amnesiac" ran tattooed neck and neck

with Staind's "Break the Cycle," and the Brit art-rockers were not officially pronounced #2 until the racks finally put Staind over the top late Tuesday afternoon. Also posting a truly impressive Top Five debut was Fo' Reel/Universal's St. Lunatics, featuring sales powerhouse Nelly, which came in at #4. The Top Five also includes Interscope's surging "Moulin Rouge" soundtrack at #3 and Columbia's bootylicious Destiny's Child at #5.

"History repeats itself, with Radiohead again showing the strength of their incredible fan base," said Valley Media's Jerry Suarez, whose own fan base has settings that read "High," "Medium" and "Low."

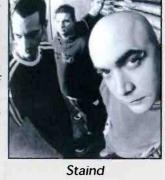
"It was our #1 seller this week and was every bit as strong, if not stronger, than their last release."

Suarez then said some things about St. Lunatics and Staind, but

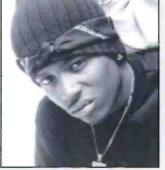
rather than repeat them here, we decided to do something more interesting—like wash our necks.

Other notable chart action this week includes a #6 debut for Columbia's Jessica Simpson, a #9 bow for Cash Money/Universal's Turk and Murder Inc./Def Jam/IDJ's "Fast and the Furious" soundtrack, which came in at #15.

In related news, those opposed to capital punishment chose not to read this story.



Turk



# Pic Of The Week

HITS



#### THE LAST OUTPOST

Andy Gershon (1) is welcomed into the V2 fold as the new North American President of the label by worldwide CEO Jeremy Pearce, who wonders whatever happened to Hayden. "It's a pleasure to have you here, Andy. I just love your work with Macy Gray and Fiona Apple." "Unhhhh, wrong Andy, Jer." "Well, I think what you did at farmelub.com was magnificent." "Not that one either, boss. I'm the one who worked with Mark Williams and Scott Litt." "Who?" This caption is full of as much hot air as you might find in Richard Branson's balloon.

# WILD

#### **USHER ARISTA**

This is simply the best song of the year to date. It's a one-listen no-brainer with a video companion that makes it even better (if that's possible). Jerry Blair, Lionel Ridenour, Steve Bartels, Joe Reichling and the entire Arista squad is on the field and doing big business, with the goal of taking this song and this great artist straight to the top. Bet that they will!!!!!

#### WILD CARD

#### 3 DOORS DOWN UNIVERSAL

"Bye, bye, Miss American Pie, drove my Chevy to the..."
Oops, wrong "American Pie."
The "Kryptonite" boys are back with the theme to "American Pie 2" & are rounding the corner with another smash. Monte Lipman, Charlie Foster & their red-hot team are smilin', dialin' & closing quickly, as this ballad sinks in faster than a teenage boy with an apple pie!!!!!

# **Hip-Hop Summit Rap-Up**

ap mogul Russell Simmons' Hip-Hop Summit, held June 12-13 in New York, brought together hundreds of artists, music-industry executives, politicians, activists and religious leaders for a series of closed meetings about the state of hip-hop culture. The invite-only confab was co-organized by Minister Ben Muhammad and the Source's David Mays.

The summit covered marketing, empowerment, media and A&R issues as they relate to the hip-hop community, as well as youth roundtables and a keynote address from Minister Louis Farrakhan, who was expected to stress responsibility without renunciation.

"The purpose of this summit is to protect our right to say 'Fuck the police," said Simmons during the Marketing Initiatives meeting Tuesday, which discussed the fine line of advisory stickers and governmental censorship. That panel included the RIAA's Hilary Rosen, and initiated the idea of intra-regulation; creating guidelines and policing from within the hiphop community.

"We need to do what we say we're going to do in implementing our guidelines and policing ourselves," said Rosen. "We don't have a ratings board, we don't want one; we're not [MPAA chief] Jack Valenti."

The heavily attended Political Empowerment meeting featured a panel of politicos and rap pioneer Chuck D., who contended that the power of hip-hop is being misused and exploited by such media entities as BET and local radio, resulting in negative images of Black America. He requested that labels take the responsibility for nurturing artists: "That way, they can create music that is quality and something to be accountable for."

The turnout, which included legislators (Maxine Waters, Cynthia McKinney, Bennie Thomp-

son), activists (NAACP's Kwesi Mfume, SCLC's Martin King), artists (Sean Combs, Wyclef Jean) and celebs (Bill Cosby, Ossie Davis), helped raise worldwide awareness for the event.

According to attendee James Cruz of Violator Mgmt., "We're taking a proactive stance so that we're not conforming to others' guidelines but creating our own. Russell is trying to express how we're going to hold *ourselves* accountable."



the hip-hop agenda.

#### Schuon and Bebel Duet at Helm of Pressplay

erhaps indicating that the future of their digital-distribution network will be scored in more than two parts, Sony Music Entertainment and Universal Music Group announced Monday (6/11) that pressplay is now the official name of their on-demand music subscription service.

At the same time, as expected, the companies announced the appointment of former Farmclub.com President/COO Andy "Gump" Schuon to the post of pressplay President/CEO, and ex-Universal eLabs EVP Business Development/Strategic Planning Michael "Tower of" Bebel as the joint venture's Chief Operating Officer.

The move, coming hot on the heels of Vivendi Universal's acquisition of MP3.com, puts a well-known music-industry face on the Sony-Universal subscription effort. The new pressplay moniker also puts an end to Duet, the original name of the 50-50 joint venture. However, according to an official release, pressplay may now also be referred to as The Company Formerly Known By The Working Title Of Duet, or by the handy acronym TCFKBTWTOD.

As head of the company, Schuon will oversee all aspects of pressplay's operations, including the online subscription service's launch, management of its technical operations and the service's branding and development. Bebel will oversee business affairs, finance and day-to-day operations, while guiding the company's implementation of technology. Pressplay will operate out of New York and Los Angeles.

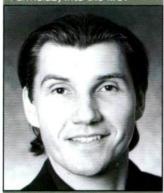
"It is a true pleasure to announce these two key players in the pressplay team," commented Sony Music Chairman/CEO Thomas D. Mottola.

"Andy and Mike are both extremely talented executives, and we are pleased that they will be steering pressplay," said UMG Chairman/CEO Doug Morris, at exactly the same time. It should be duly noted that while Mr. Mottola's comment appears first here, Mr. Morris is allowed to have the last word, thus evening things out.

"Pressplay will introduce a new way for people to interact with the music they love," said



**Andy Schuon:** Out of the Farmclub, into the fire?



Mike Bebel: Working on a full-court pressplay.

Schuon. "I am excited to be at the helm of a company on the leading edge of music. What's more, I'm delighted that our corporate overlords have given us two whole months to make this thing work."

"I'm delighted to be working with Andy to create pressplay," said Bebel. "What's more, I'm thrilled that he has given me all of two months to make this thing work."

Set to launch in late summer, pressplay has already signed a marketing agreement with Yahoo.

# A Blatant Rip-off of a Good Magazine

- 1 KEVIN WEATHERLY: Lifebeat serves up a breakfast of champions for KROQ heavy. He's got juice... not to mention bagels and lox.
- 2 ST. LUNATICS: Nothing fringe about them—Nelly's crew proves to be as phat as McGwire's bat with #4 bow.
- 3 **BMG:** Has Bertie gone from buyer to seller? So much for Middelhoff's boast that he'd make the company #1 in the world.
- 4 **CAPITOL:** New Prez Slater doing just Vine, as Radiohead heats up, with Dave Navarro coming. Staff moves coming too?
- 5 **JAY BOBERG:** MCA chief "Pants" in anticipation as blink eyes massive debut, label gets set to "Take Off" again.
- 6 ANDY SCHUON: Win, place and Schuon—ex-Farmclub.com boss back in L.A. and ready to pressplay with Sony/ Universal sub service.
- 7 ANDY GERSHON: Et tu, V2? Former Outposter comes in from the cold to take a ride in Branson's balloon.
- 8 **DAN HUBBERT:** He can see Clearly now, as his reign begins at Randy Michaels' kingdom.



- 9 FCC: New chief Michael Powell strolls into Hip-Hop Summit after cleaning KKMG's clock for playing "clean" Eminem track.
- 10 **MUSICNET:** Conflict over Napster deal suggests not all partners are having a Real good time.

#### MTV'S HOT POPCORN

ers voted with their eyeballs.

The MTV Movie
Awards, which aired June 7, earned the highest rating in its 10-year history, with a total of 20 million viewers watching the prime-time or repeat telecast.

wenty million view-

The show's premiere telecast earned a 6.9 rating for persons 12-34, and the average audience increased by 35% among the network's core 12-34 demo. The initial 9-11 airing won its time period among persons 12-34, topping all other broadcast and cable programs that night.

The show also garnered a 5.6 household rating, a 12% increase over last year.

In addition, 27.3% thought co-executive producer Joel Gallen was more talented than Billy Crystal, while 70% responded, "Who's Joel Gallen?"



#### н О

# **HOLES IN THE MUSICNET?**

By Simon Glickman



hat's the forecast for Napster's deal with MusicNet? If the conference call on June 5 with Napster chief Hank Barry and MusicNet/RealNetworks head Rob Glaser was any indication, it's mighty hazy.

The two online chieftains proclaimed that the participating labels in the MusicNet alliance—BMG, Warner Music Group and EMI—would license content to a copyright-friendly, paid version of the notorious online music service. Despite the triumphal tone of the deal announcement, it was clear all was not joyful in MusicNet-land. WMG and EMI restricted their comments to demanding that Napster stop violating copyright entirely and launch a new, secure service before they would license any content to it.

EMI head Ken Berry's internal memo, which just happened to coincide with the splashy MusicNet announcement, flatly insisted that the U.K.-based music company would not proceed with such a deal until Napster was "no longer active in distributing illegal files and when they have successfully developed technology that will accurately track the identity of files distributed on the service. At this point, Napster is unable to meet these requirements."

This negative slant was similar to the language in the Music-Net-Napster announcement, which promised just such a reformed version of the service.

BMG's lack of similar criticism was attributable to the role played by parent company **Bertelsmann**, which stepped in as a Napster investor last Halloween and has long trumpeted its intention to help the online file-swapping service go legit.

The discord among the label groups became even more apparent as word leaked of dissatisfaction with Glaser's leadership. Real-

Networks, which has promised a Real technology component for the new service, controls 40% of MusicNet to the labels' 20% apiece.

Glaser's supposedly unilateral action in the Napster deal has reportedly given impetus to a search for a new, unbiased leader and the establishment of a board of directors for MusicNet.

Further doubt swirls around the value of a neutered Napster. The swappery's peer-to-peer service is virtually non-functional, and its oncemassive constituency has scattered to other underground file-sharing communities. Search for just about anything on Napster now and you'll likely get the reply, "no files found."



Rob Glaser:
Will the Real MusicNet
CEO please stand up?

Although BMG, along with the rest of the major groups, continues to press the collective lawsuit against the netco, Bertie appears to be the driving force behind the Napster deal. The other labels in the MusicNet coalition, meanwhile, seem wary at best and may feel pushed by Bertelsmann's online agenda.

Barry told the press that under the terms of the agreement, Napster would be unable to license content directly from rival consortium pressplay (formerly Duet)—a partnership of marketshare leaders Vivendi Universal and Sony. Instead, any negotiation for Duet content would be conducted by MusicNet.

It seems likely that some kind of industry-friendly version of Napster

will be launched—perhaps even in the late summer, as Barry and Glaser promised during the conference call. What remains to be seen is whether a substantial number of users will want to pay for it.

While the two techmeisters underscored the value of Napster as a brand, one insider notes that said brand has been "completely diluted" in the wake of court-ordered restrictions.

In its eagerness to satisfy rights-holders, the swapco has re-imagined itself as a subscription service featuring relatively low sound quality and severe restrictions on what subscribers could do, with rights-holders in control of the rate at which content would be distributed.

SEEMS LIKELY THAT SOME KIND OF INDUSTRY-FRIENDLY VERSION OF NAPSTER WILL BE LAUNCHED—PERHAPS EVEN IN THE LATE SUMMER. WHAT REMAINS TO BE SEEN IS WHETHER A SUBSTANTIAL NUMBER OF USERS WILL WANT TO PAY FOR IT.

Music would be "tethered" to users' PCs and couldn't be burned to CD or transferred to portable devices.

If Barry's comments to the press were any indication, the peerto-peer element of Napster (which allows for the flow of music files between users) would be restricted to independent and unsigned music and any other material explicitly earmarked for that purpose. Users who upgraded to the version with licensed major-label content would be subject to the limitations listed above.

Would the name value of Napster be sufficient to drive subscription sales for such a restrictive model, which more closely resembles failed online models of the past than the massively popular, free swapping-spree that Napster once was?

Another wild card is the possible impact of MusicNet's position as licensor of pressplay content. What if UMG and Sony—notorious sticklers about controlling the conditions for online distribution of their material—can't be wooed? And then there's the as yet unresolved matter of negotiating licensing rates with music publishers.

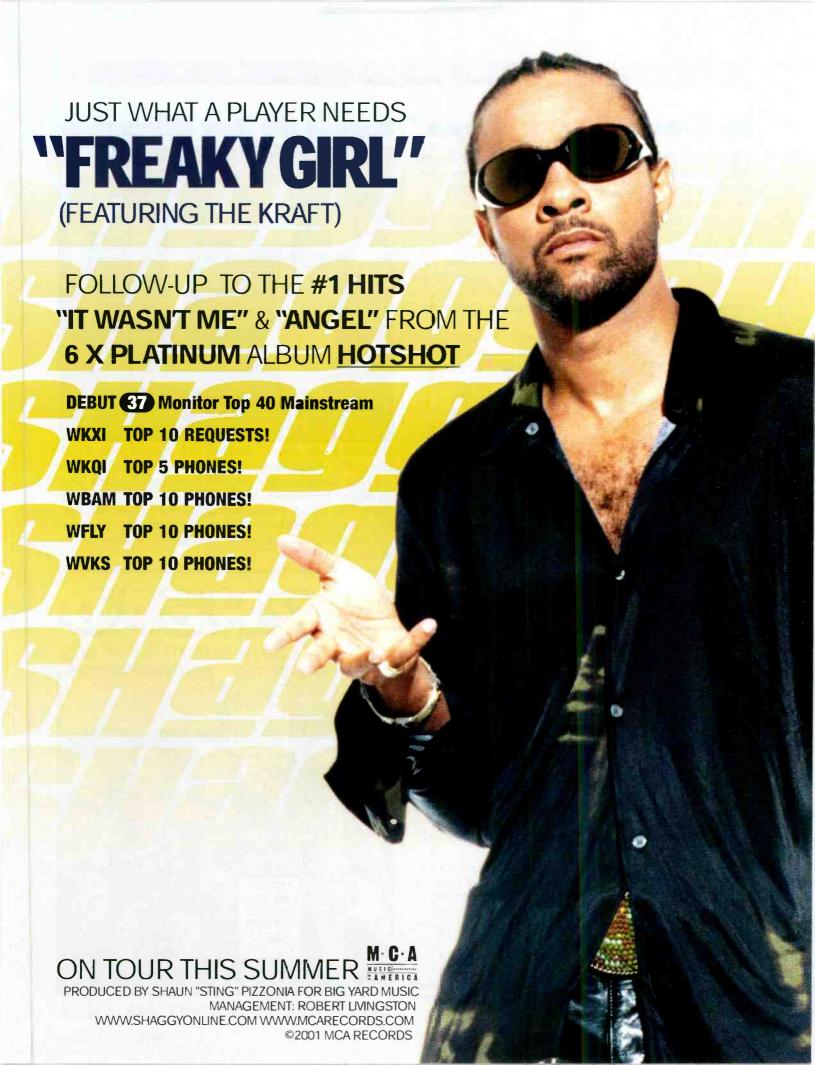
In any event, a deal with tech company **Loudey**e was cut last week to provide Napster the means to identify tracks within the system and, ideally, track their legitimacy. The swappery also announced the hiring of former Department of Justice attorney **Jonathan Schwartz** as General Counsel.

In related news, the European Commission has opened investigations into pressplay and MusicNet. Mario Monti, the EU's Competition Commissioner, revealed Monday (6/11) that "these are important cases for the development of music services offered online to consumers, and there are potentially a number of issues which merit close examination."

The EC will investigate whether the deals involved anti-competitive agreements between the companies. "The music market is highly concentrated, so any cooperation between the five majors is regarded as potentially worrying," a spokeswoman said. "We acknowledge that the industry has to have a chance to adapt to new technology but want to ensure this is not at the expense of consumers' interests."

It'll be interesting to see what this brave new world looks like once the dust has finally settled.

Marc Pollack contributed to this report.



## In Dave They "Trust"

e's been a member of both Jane's Addiction and Red Hot Chili Peppers, but Dave Navarro's solo debut, "Trust No One," is not just another "lead guitarist" record, according to Capitol President Andy Slater.

"He's a great artist and an untapped talent," says the new power in the Tower, who brought Navarro to the label with him from his Clean Slate imprint at Epic. "All you need to do is hear the record to get that dimension. He has a point of view and a great voice that's never really been heard. But don't quote me on that."

The album which hits stores June 19, was preceded by the



Dave Navarro:
"Trust" doesn't sleep.

first single, "Rexall," now Top 10 at Active Rock radio. The label is shipping 200k initially.

Capitol Sr. VP Domestic/International Marketing Jay Krugman says Navarro's role in two classic PoMo bands puts him in a unique position. "The album is a reflection of his artistry and immensely strong in its own right. As the project unfolds, I think we'll see it do extremely well. And no, I'm not just sucking up to the new boss."

■ The album was set up in advance with a promotional van which parked at high-profile radio concerts like the WBCN River Rave and WHFstival, where concert-goers were given free sampler CDs and videos. Label street teams also hit areas

of interest to skateboarders, snowboarders and extreme sports fans to promote the release.

- Pre-release online listening parties were held on various Chili Peppers and Jane's Addiction sites.
- The label is giving away "Trust No One" posters, stickers, buttons, CDs and videos on Janes Addiction.com starting this week.
- The rocker has his own dedicated website at DaveNavarro.net, with song downloads, streaming video and personal artwork from his famed photo booth.
- Navarro plans to support the album with his own solo tour in the fall, but he'll be busy until then playing with Jane's Addiction and doing promotion at each stop for his own album.
- He played with the band in April at the Coachella Festival in Indio, CA, along with a gig in Santa Barbara as a warm-up to a full, 20-30-date Jane's tour through August on the Perry Farrell-organized Jubilee Festival.
- Navarro and Addiction will also play the K-Rock Dysfunctional Family Picnic for WXRK in N.Y. (6/22) and the KROQ Weenie Roast the next day.
- Navarro's autobiography, "Don't Try This at Home," penned with *N.Y. Times* scribe Neil Strauss, was scheduled for publication 6/5 on Regan Books but has now been postponed until later in the year.
- Navarro will perform "Rexall" on Jay Leno (6/19) and Conan O'Brien (6/22). He'll also appear on Howard Stern (6/21), as well as Rockline and a Yahoo chat (both 6/18).
- Special dedicated listening stations/photo booths have been set up at three national retailers to spotlight the album in-store.

Concluded VP Marketing Rob Gordon: "The whole idea was to treat Dave like a new, developing artist, get people to listen to this record and hear he's for real. Now when do I get to meet Andy Slater!"

## Hope in the New Millennium



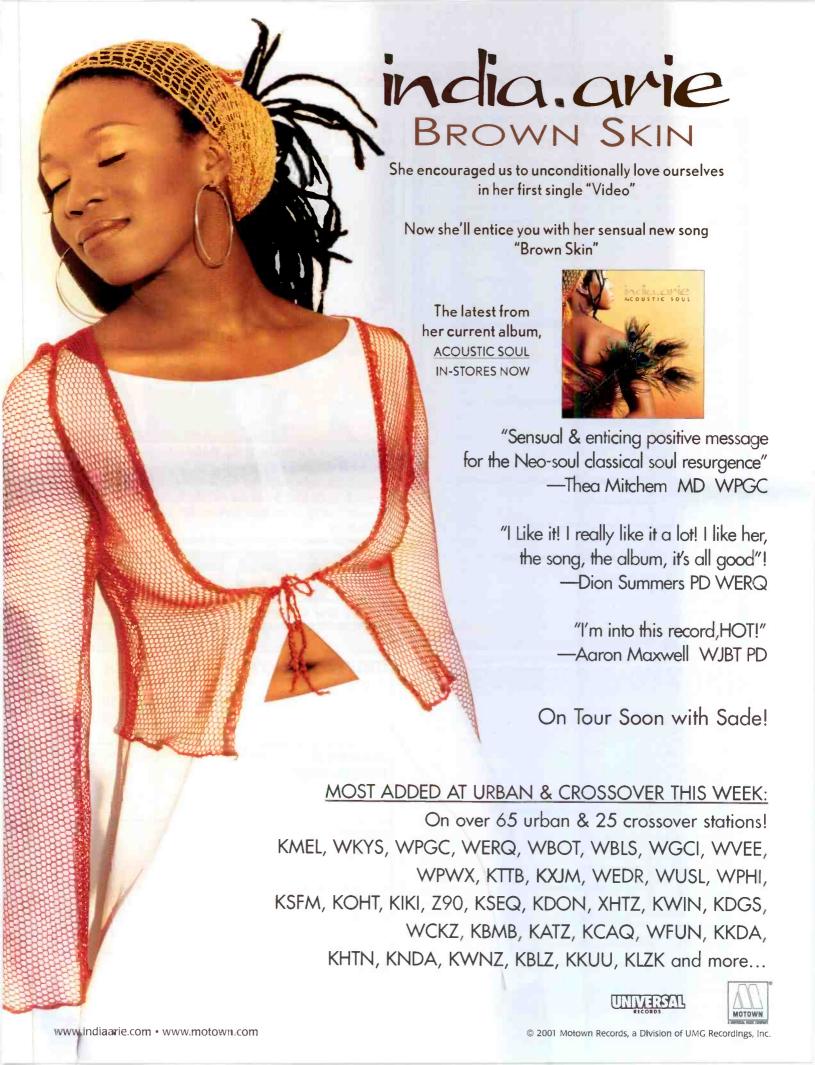
It was an **Epic** event of **Universal** significance as **Zach Horowitz**, **Polly Anthony**, **Doug Morris**, **David Glew** and **Lyor Cohen** hosted a **City Of Hope** kick-off luncheon honoring **Edgar Bronfman Jr.** (3rd fr l). Moments later, the charity was absorbed in a massive corporate consolidation and all revenues were transferred to a fund benefiting former officials of the French Vichy government that ruled during the pivotal years of World War II. In a related story, it's all about the music.



JAY BOBERG & BLINK-182 CELEBRATE "ALL THE SMALL



THIS CARTOON PROVES THAT LESS IS LESS.



HITS

#### TAKE OFF YOUR PANTS AND TRACK IT This week, our would-be prognosticators measure the strength of rock's revival by divining the number of first-week sales for oft-naked MCA nunk-inkesters blink 192 and sales for oft-naked MCA punk-jokesters blink-182 and Atlantic's increasingly mainstreamed pop-wavers Sugar Ray Luckily, the only thing the following bared was the absolute humiliation that accompanies any appearance in this sorry rag On the other hand, it beats working for a living. RETAIL GUESSTIMATES GUESSTIMATES RETAIL GUESSTIMATES RETAIL ■500k 190k Phil Costello, Reprise Records Sr. VP Promotion GUESSTIMATES RETAIL GUESSTIMATES 425k Kim Garner, Universal Records VP Marketing 1185k Daniel Savage, Hollywood Records Sr. VP Mktg./Sales 1 148.6k Amazon.com's Kevin Hawkins, Best Buy's Lon Lindeland, Wherehouse Music's Bob Bell, Valley Media's Jerry Suarez and HMV's Jeff Davidson 100k 200k RETAIL GUESSTIMATES RETAIL GUESSTIMATES RETAIL GUESSTIMAT

#### As Yogi Berra once said, those who fail to learn from their mistakes are destined to repeat them. Once again, our industry Einsteins ignored the lessons of recent history, as their ultra-conservative predictions fell ridiculously short of the actual piece counts on the week's top three debuts. They should've realized that Radiohead would follow the explosive firstweek pat-RADIOHEAD terns of Tool and 170k Weezer, fellow smartrock bands with rabid Hilary Shaev, Epic Records Group Exec. VP Promotion fan bases. ST. LUNATICS D'oh! This is precisely the REDICTION 105k sort of mindset that 179.9k brought on the bear market. Ron Geslin, RCA Records Sr. VP Pop Promotion JESSICA SIMPSON 135k Dennis Reese, Elektra Entertainment Sr. VP Promotion 100k 150k 200k

# Song Sung Blu



Arista chief Antonio L.A. Reid tells new Arista diva Blu Cantrell that she's a top priority at the label—unless, of course, her first-week sales come in 15% less than projected—and then she'll still be a top priority at the label, but no one will take her calls. Blu is seen nodding her understanding of the music business, but realizing that could never happen to her.

WIIO'S GOT WII				bum Char
LABEL	Units (IN THOUSANDS)	TOP <b>10</b>	TOP <b>20</b>	TOP <b>50</b>
UNIVERSAL (TOTAL: 23)	1378.1	3, 4 9 10		21, 22, 23, 2 26, 28, 29, 3 32, 36, 37, 4 42, 43, 45, 4
WARNER MUSIC GRP. (TOTAL: 12)	770.8	1	12, 13 19, 20	
SONY (TOTAL: 4)	446.9	5, 6 7	11	
BMG (TOTAL: 7)	366.3	8	16, 17	27, 38,

#1 most added at Hot and Modern AC....

# michelle branch everywhere

Michelle blew me away when she walked into our radio station. The entire air staff lovd her and I loved Everywhere so much that we were playing it before she had hardly left the parking lot. It has gotten instant response since that moment, and has been in the top 5 phones since it hit the air. -Valorie Knight, KRBZ Kansas City

Michelle Branch is an artist showing great potential, strong phones and is definitely the sound of WKQI. We love it!

-Tim Richards, WKQI Detroit

#### already on 40 stations including

WTMX - Chicago

WBMX - Boston

San Francisco

WLIR - Long Island

- Tampa

St. Louis WVRV -

KYKY St. Louis

WMC Memohis

WMBZ - Memphis 42x

**KPLZ** Seattle

San Jose

KZZO - Sacramento

- Salt Lake City

KQMB - Salt Lake City

KRBZ - Kansas City 27x

KZON - Phoenix

early top 40 action

WKOI - Detroit 23x

Memphis 28 WKSL

Raleigh 17x WDCG -

Salt Lake City 17x add

WKRO - Cincinnati add

KXXM -San Antonio add

WHHY - Montgomery add

Produced by: John Shanks Management: Jeff Rabhan



michellebranch,com maverick.com/michellebranch





# HITS Parties: The Ultimate Rolling Blackout

#### THIS BYTES

HITS

he music majors continue their absorption and consolidation of online services, and now a few have begun to roll out beta versions of their offerings. No, don't look for the MusicNet-supported Napster just yet—though you can read about plans for the service on Page 14—and you'll probably have to wait a while for the pressplay (fka Duet) deal with Microsoft to bear fruit, though ya gotta figure it'll be a direct challenge, via MSN.com, to the expected MusicNet-AOL component, consistent with Redmond's enjoyably gonzo assault on Dulles. But Vivendi Universal acquisition MP3.com (remember them?) has already begun to offer its users a subscription-based Premium Listener Service (PLuS) with integrated music player, locker access and "beaming," the ability to burn tracks to CD or transfer them to portable devices, a customizable user web page with search capacity and more. Now in the trial stage, PLuS will set users back about three bucks a month or 30 clams a year. The price is low, admittedly, but getting folks to set up those paid accounts in the first place is still a challenge. Meanwhile, MP3.com threatens another big announcement that will break just after our print deadline. Thanks again, guys. Not to be outdone, AOL (which only has to add charges to subscribers' existing bills, at most) is soliciting users to try out its Music Search function, which largely steers clear of the digital-file morass in favor of merging editorial info, pics and other artist-related content with the ability to sample tracks and purchase CDs. While this is nothing to write home about by itself, it could serve, as part of a larger streaming/downloading sub service, as a real enticement for both consumers and rights-holders. Will AOL figure out a way to enable the peer-to-peer possibilities of its users' e-mail and instant messag-



ing? If piracy fears could be calmed, this aspect of the online empire could be the ultimate viral-marketing tool... Tech freaks in Philly: Find me at PMC... E-mail: SimonHITS@aol.com...

#### MP3.com PLuS

Right price for a smorgasbord?

#### DOT DOT DOT COM BROUGHT TO YOU BY

isten.com has ducked out of the lawsuit filed with DiMA-affiliated webcasters against the RIAA and announced it has reached an accord with the label lobbying group, which is pursuing a take-no-prisoners countersuit against the remaining litigants... UMG has pacted with DIVA Systems Corp. to set up a video-on-demand channel, The Listening Lounge, for digital cable. While demand could be strong, will licensing turn into a big headache? The folks at Uni's eLabs remain optimistic... European online powerhouse Vitaminic is set to acquire London-based music portal Peoplesound.com for \$28.9 million and Eurekan Multimedia, parent company to competitor FranceMP3.com and various similar-sounding domains, for around \$9 million. Qu'est-ce que vous pensez, Jean-Marie? Virgin is hooking up with Sprint and Best Buy on a \$1 billion mobile-service venturehow, if at all, will broadband entertainment figure in the play? Meanwhile, Radio Free Virgin will offer Grammy Foundation-sponsored educational programming online... The digital-storage machers at DataPlay have secured \$55 million in funding from Intel Capital, Eastman Kodak, Olympus Optical, Trans World, venture capitalists and David Crosby. Add what they got from UMG, Samsung and Toshiba last year, and their fundraising total hits \$119 million... Hot on the heels of its Napster agreement, file-recognition tech company Loudeye has sealed a deal to provide sound samples for Microsoft's MSN.com... MusicMatch has pacted with Sony Electronics to integrate its Jukebox software into Sony devices to enable CD-burning... BOOK-MARKED: loudENERGY.com, Visiosonic, Cassandra Cummings...

#### WEBMUGS

#### Send Us The Bill

Microsoft ruler Steve Ballmer explores the world of interactive television—Redmond-style. "This historic conversion medium will open up an exciting new world of programming for consumers," he pronounced, "including, but not limited to, 'The Gates Files,' 'The Mary Tyler Gates Show,' 'The Gates Bunch,' 'Hill Street Gates' and 'Gates As Folk.' Plus, you can order a bowl haircut and vintage 1982 glasses directly from the main menu."



#### **Cat And Mouse Game**

A three-month-old tabby named **Amy** plays **CyberPounce**, a game designed especially for felines. After beta-testing the game, Amy secured \$75 million in funding to set up a downloadable catnip site. Remember all that stuff we said in, like, 1999 about the mind-blowing developments that were coming with the unfolding of the digital revolution? Never mind.

# **OVER 280 STATIONS IN 3 WEEKS !!!**



34° - 29° Modern Rock Monitor (+226) Already on over 65 stations including

WXRX LIVE 105 WHFS Q101 KPNT WPLY WXDX WLIR KNDD KTCL KROX WOCL WCYY WBTZ WLRS WAQZ WWDX

#### Rock

38' - 30' Mainstream Rock Monitor DEBUT 38' Active Rock Monitor On over 90 Rock Stations including

KS10 WMMR KEGL WRIF WKLS WZTA KOOKR KSHE WOVE WMMS WLUM KWKD KBER KOMP WRAT KLBI WEBN

#### Pop

On More Than 85 Stations including:

WSTR KBKS Q95
KZHT WNCI WZPL
Q102 KFMD WRVW
WPRO

#### **Modern AC**

DEBUT 37 Modern Adult Monitor

WSSR KRBZ KZZO
WKZN KRSK WQAL
KPEK WVRV KALC
KIMN WPTE KEZR
KVSR



# ADD! ADD!

Large Rotation!!!

On Tour With Aerosmith All Summer!!!

# PDN NOU

THE NEW SINGLE FROM THEIR ALBUM SOMETHING LIKE HUMAN

RODIUCED & MIXED BY BEW GROSSE / CO-PRODUCED BY CARL BE MANASHERIE". GREGORY FURM AND GAVID SSTAM, MEMOR FIRE CHERTAINMEN "Epic" Reg. U.S. Pal. & Tim. Marca Registrada / is a negistrad tradamark of Soy Masic Entertainment Inc. 1 ≈ 2001 Sony Masic Entertainment Inc. WWW. fuel Web. Com WWW. edictre Cords. Com

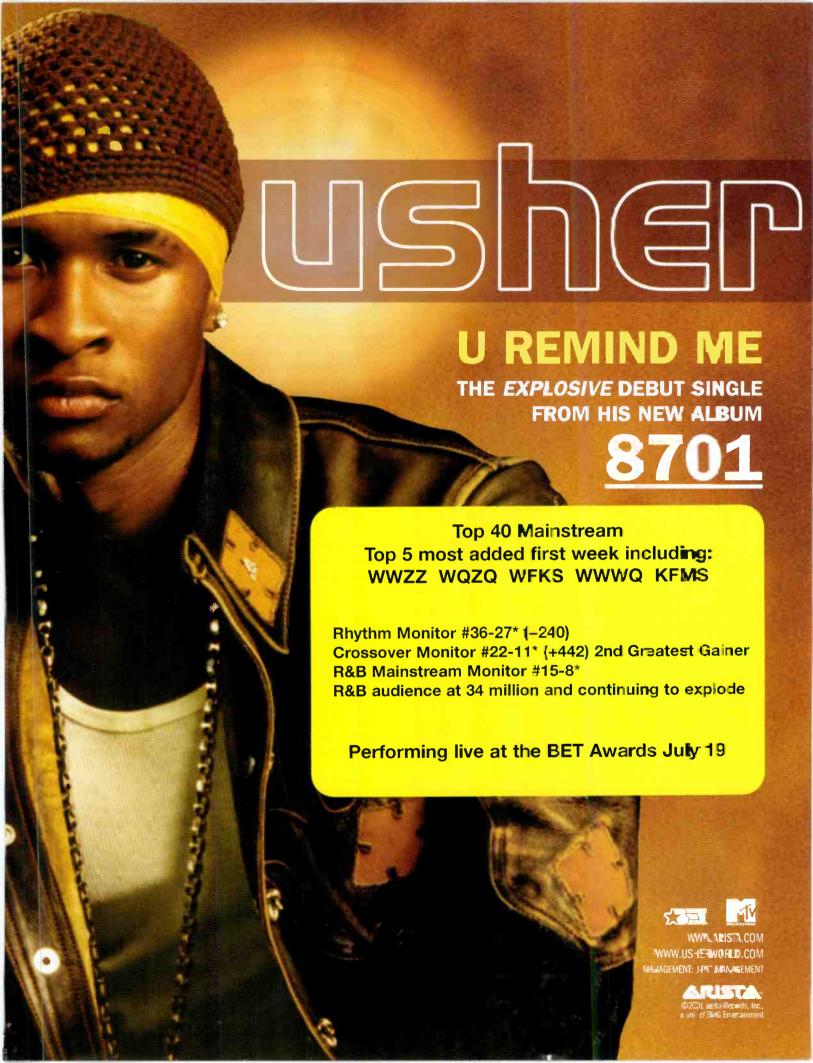


## **SUMMER IN THE GRIDDY**

Don't look now, kiddies, but the change of seasons is less than a week away, meaning that for the next several issues, our grid of upcoming releases will be all summer, all the time. It also means that another annual deadline has

passed, and your quest for an hourglass figure and/or rock-hard abs has once again ended in abject failure. So please, please, people, keep it covered, cuz we really don't wanna see any of that stuff. Thank you.

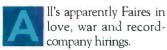
RELEASE DATE	ARTIST	LABEL	LAST MAJOR RELEASE	1ST WEEK SALES	OTC-U.S.
6/19/01	311 Baby Boy (ST) Brooke Allison D-12 Dave Navarro Dr. Dolittle 2 (ST) Luther Vandross Mandy Moore Pennywise Ray J Sisqo Stone Temple Pilots Widespread Panic	Volcano Universal 2K Sounds/Virgin Shady/Interscope Capitol J Records J Records Epic Epic Epitaph Atlantic/Ati G Def Soul/IDJ Atlantic/Ati G Sanctuary	10/12/99 n/a no previous LP no previous LP previous LP no previous LP 6/16/98 8/11/98 5/9/00 5/4/99 3/25/97 11/30/99 10/26/99 7/27/99	90,000 30,000 50,000 60,000 25,000 4,500 125,000 120,000 21,000	2,100,000 500,000 700,000 200,000 4,100,000 1,000,000 170,000
6/26/01	Alicia Keys Beanie Sigel Crazy Beautiful (ST) Jagged Edge Lif Mo LFO Lonestar Pootie Tang (ST) Res Totally Dance (various) Tricky	J Records Roc-A-Fella/IDJ Hollywood So So Def/Columbia/CRG Elektra/EEG J Records BNA Hollywood MCA Arista Hollywood	no previous LP 2/29/00 n/a 1/18/00 no previous LP 8/24/99 6/1/99 n/a no previous LP n/a 8/17/99	160,000 90,000 61,000 45,000	600,000 1,700,000 1,500,000 2,300,000 50,000
7/3/01	A.I. (ST) Lil' Romeo	Warner Bros. SME/Priority	n/a no previous LP		
7/10/01	Built To Spill Krystal Legally Blonde (ST) Melissa Etheridge P. Diddy & The Family Presents Slayer Tha Liks The Calling Willa Ford Youngstown	Warner Bros. KBNHA/The Label/Interscope Interscope Island/IDJ Bad Boy/Arista American/Columbia/CRG Loud/Columbia/CRG RCA Lava/Atlantic/Atl G Hollywood	2/23/99 no previous LP n/a 9/28/99 n/a 6/9/98 8/26/97 no previous LP no previous LP 9/14/99	12,000 100,000 50,000 20,000	90,000 570,000 240,000 130,000
7/17/01	Aaliyah America's Sweetheart (ST) Craig David Foxy Brown Kurupt Perry Farrell	Blackground Atlantic/Atl G Atlantic/Atl G Def Jam/IDJ Antra/Artemis Virgin	8/20/96 n/a no previous LP 1/26/99 11/10/99 5/28/96 (Porno For Pyros)	40,000 170,000 61,000 45,000	2,000,000 820,000 470,000 290,000
7/24/01	Alice In Chains (G. Hits) Cake Jimmy Cozier Neil Diamond NSYNC Product G&B Violator The Album V2.0 (various)	Columbia/CRG Columbia/CRG J Records Columbia/CRG Jive J Records Violator/Loud/Columbia/CRG	10/31/95 10/6/98 no previous LP 10/27/98 2/29/00 no previous LP 8/10/99	190,000 45,000 40,000 2,400,000	1,600,000 1,000,000 520,000 10,500,000 550,000
7/31/01	American Pie 2 (ST) Bilal Blu Cantrell Crystal Method Damian Marley Dogg Pound Gangsta Boo Gorillaz Marcus Mystic Nanci Griffith Now Vol. 7 (various) O.D.B. (compilation) Rush Hour 2 (ST) Tha Eastsidaz	Universal Interscope Arista Interscope Tuff Gong/Motown D3 HM/Loud/Columbia/CRG Virgin J Records Jcor Elektra/EEG Virgin Elektra/EEG Def Jam/IDJ Dogg House/TVT	6/29/99 no previous LP no previous LP 8/26/99 no previous LP 10/31/95 9/29/98 no previous LP no previous LP no previous LP no previous LP 9/14/99 4/3/01 9/14/99 7/28/98 2/1/00	9,000 12,000 280,000 31,000 5,000 530,000 90,000 90,000 100,000	\$500,000 820,000 1,700,000 250,000 55,000 2,000,000 700,000 1,400,000 820,000
8/07/01	Freedy Johnston Juvenile Krayzie Bone Toya UGK Usher	Elektra/EEG Cash Money/Universal Loud/Columbia/CRG Arista Jive LaFace/Arista	2/25/97 12/7/99 3/30/99 no previous LP 7/2/96 9/16/97	6,000 300,000 140,000 70,000 70,000	40,000 1,300,000 580,000 600,000 4,000,000







#### Shafton, Bivens Score at JCOR



JCOR Records President/ CEO Jay Faires has reached out to tap top-level sales exec Brian Shafton and leading promo domo "Geo" Bivens for his Interscope Geffen A&M-distribbed hip-hop label.

Former Priority VP Sales Shafton has been named to the same post at ICOR, where he will work out of the label's L.A. office and report to label GM Dan Gill. He'll spearhead all sales campaigns for the label roster, while teaching Faires the difference between the Squirrel Nut Zippers and Master P.

Said Faires: "Brian's strength comes from his experience in working with the most prominent and successful independent labels in hip-hop. And he taught me how to use 'word up' correctly."

Bivens comes to ICOR from Loud Records, where he was Sr. VP Promotion and Steve Rifkind's physical therapist. As VP Urban Promotion, Geo will create and implement promotion strategies for the label's Urban artists.

Commented Faires: "Geo's experience speaks for itself. His in-depth knowledge of the Urban market, combined with solid relationships at Urban radio, have made him an expert. And he's officially given me the hip-hop tag Prism.



## It's All About the Digits



EMI Music Publishing honchos Martin Bandier (I) and Bob Flax (r) are instructed to keep their thumbs up and a safe distance from Alan Jackson's wallet, as the country superstar spills ink on his new publishing deal. The duo's other thumbs are in the same place as they were during the dawning of the music industry's digital revolution. That's EMI Nashville GM Gary Overton joining with the rest of the Nashville music community in welcoming all outsiders.

## RUNDOWN OF EXECUTIVES ON









Fernevhough

**Rick** Sackheim "Lich Maneuver" is appointed Senior Director Rhythm/Crossover Promotion for Arista Records by Sr. VP Promotion "New Year's" Steve Bartels. Sackheim will be responsible for obtaining airplay for label artists at the Rhythm and Crossover format, coordinating strategic release plans and denying he ever worked with Jeff Rabhan at some Internet start-up label that has long since gone under... Laura Chiarelli "Big Shew" is tapped as National Promotion Director NAC for The Verve Music Group by Sr. VP Promotion "O" Suzanne "A" Berg. The N.Y.-based exec will oversee promotion efforts at the NAC format for label artists and make sure to shred all her documents... Ron Roecker "Round The Clock" is named Director of Communications for NARAS, where he will focus marketing efforts to increase public awareness about the Academy's wealth of outreach, professional development, cultural enrichment, education and human services programs, while canceling office subscriptions to the L.A. Times... "Buffy &" Jodie Ferneyhough is anointed Director of Creative Operations for Universal Music Publishing Group's Canadian office by WW President David "& Goliath" Renzer and Universal Music Group Canada President/Chief Exec Randy "Sweet Dreams Aren't Made Of This" Lennox. Ferneyhough will

manage the creative operations of the Toronto-based office and pay off Canadian publishing royalties in beaver pelts... Eve "Of Destruction" A. Marsan is upped to Product Manager for Universal Records by Sr. VP Marketing Jackie Rhinehart "Of Gold." Marsan will create marketing plans, budgets and advertising campaigns, coordinate video production, promotional merchandise and tours, and sell bootleg T-shirts outside all concert venues... "Peter" Paul "Almond Joy" Conroy is hired as Director of A&R for Roadrunner. Conroy's first contributions to the label include the signings of new bands Sinch and Hinge, along with \$12,948 worth of T&E reports... Jason "And The Argonauts" Suttile is hired as Director Human Resources for Arista Records by Sr. VP Human Resources & Employee Development Dorsey James "And The Shondells." Suttile will be responsible for the full spectrum of activities within the HR department, including employee relations, new employee orientation, recruitment, compensation, benefits, the intern program and getting all new hires their own Gucci credit card... Donovan "Sunshine Superman" Hebard is raised to Vice President of A&R for 143 Records by Jaymes Foster "& Grants"-Levy. Hebard will sign and develop new talent, coordinate selected recording projects and keep David Foster out of elevators.









Suttile

Hebard



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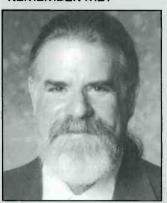


# NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

It's no surprise that Bertelsmann remains the hot topic this week. Latest heat comes from Wall St., where there are rumblings that Bertie is positioning BMG for a sale. Said positioning includes getting European Commission approval for such a move. What will Mario Monti and crew require? Is Rolf Schmidt-Holtz's recent profitless forecast for BMG the beginning of a spin campaign to sway the EC? Can it prevent Bertie from unloading a company that doesn't generate profits? It's now clear the music world remains firmly on the EC radar, as both MusicNet and pressplay (fka Duet) come under serious scrutiny. That said, there's chatter from inside WMG and EMI that some corporate cyberplayers feel they were sandbagged by Bertie in the Music-Net/Napster deal.... Back on Wall St., there's talk of a toplevel industry player testing the investment-community waters in an effort to abandon his post for another major position... Vivendi Universal's suddenly gargantuan online universe—including the recently acquired GetMusic,

#### "REMEMBER ME?"



**JEFF:** That's AYEROFF, not Kwatinetz.

EMusic and MP3.com-is the subject of massive consolidation conjecture. Is a major streamlining imminent? Will the units be combined under one top gunslinger?... Increased tongue-wagging over Strauss Zelnick acquiring a small group of companies in a strategic move to re-enter the music game... Nervousness in independent promotion land, as costs spiral out of control and high-profile, big-money deals attract press scrutiny. With said costs reaching new peaks, and profit margins shrinking accordingly, there's speculation that the labels are attempting to drastically reduce the price of poker. With legal "restraint of trade" obstacles before them (remember the Joe Isgro lawsuit?), there's plenty of label concern over how to reduce costs without exposing themselves to possible litigation... Fingers pointing to Jeff Ayeroff and two solid offers to jump back inside. Will he bite or remain a gun for hire?... With Warren Wasp continuing to score high marks as a headhunter of administrative, backroom-function executives for such clients as EMI, BMG and WMG, there's some grumbling over his weaknesses in the areas of A&R and Promotion... Edel's continuing financial problems have spilled over into its relationship with Roadrunner. Will this scenario result in Roadrunner and its redhot band Slipknot hooking up with a major label? There's massive heat over this one... Names in the Rumor Mill: Chris Blackwell, Cees Wessels, Ron Urban, Charlie Walk, Jordan Schur and Steve Stoute.

**CRAIG DAVID** 

"FILL ME IN"

#### **RHYTHMIC BDS 31-28\***

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As seen on:



The Debut Album Born To Do It In Stores July 17

Produced by Mark Hill Management: Colin Lester for Wildlife Entertainment



> www.craigdavid.com > www.atlantic-records.com The Atlantic Group ©2001 Atlantic Recording Corp. An ADL TIME WARNER COMPANY. Photographs ©2000 Wildstar Records





# LETTERS

#### **Sweet & Sour**

Dear Roy:

Thanks again for taking the time to chat about Caroline Lavelle and her new release, "Brilliant Midnight," on Teldec Records. We have shipped the record to college and the remix of "All I Have" to clubs.

Amanda Sweet Atlantic Records N.Y.C.

HITS replies: Unfortunately, Amanda, "Midnight" is way past Trakin's bedtime, but if there's a free lunch on the agenda, he's sure to make even more time for you.

#### He's All Thumbs

Dear Roy:

Brilliant, just brilliant the way you manipulate simple words and make them a work of art. You're good, man, real good. Stop wasting your time at that rag. If you want, I have some friends at *Beverly Hills 310* and *Venice* mags. I could call them. Thank you very much! By the way, I liked the piece so much, could you run it weekly or monthly?

Lester Cohen Photography L.A., CA

HITS replies: Thanks, Lester. Now if you'll just do Trakin's daughter's bat mitzvah photos, we'll consider it an even deal.

#### **Monkey Bizness**

Roy:

Here's my latest project, Moreino Harav Avrohom Pam Shlita's "On Behalf of Nechomas Yisroel." Please review and the Mitzvah Tank will be coming your way.

Susan Clary Big Monkey L.A., CA

HITS replies: Shalom, Susan. But what's a shiksa like you handling a kosher record like this one?

#### **Jackson Family Values**

Dear Gary:

Please be advised that I have attached photos that you may want to run in your trade magazine on WGCI's 10th Annual Music Seminar, which was held on Saturday, May 19. I have labeled each photo for your convenience. Thanks for your consideration.

Regina Daniels Daniels Entertainment Group Chicago, IL

HITS replies: Cool, Regina, but next time you send shots of Sannny Sosa and Gary in the Chicago Cubs locker room, would you mind having them put towels around their waists? After all, this is a family magazine.

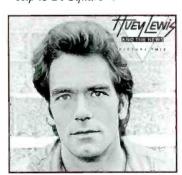
#### **Huey & The Snooze**

Dear Colleague:

On Monday, June 18, Black Starz! cable network will present the world premiere of "A Huey Newton Story." Written, created by and starring Roger Guenveur Smith, it's directed by Spike Lee. The film is adapted from Smith's Obie Award-winning off-Broadway solo performance. We are pleased to enclose a preliminary copy of this compelling and controversial portrait of the co-founder of the Black Panther Party for Self Defense.

Chelsye Burrows Starz Encore Group Boulder, CO

HITS replies: Terrific, Chelsye, but what's he been up to since "Hip to Be Square"?





Hey Babe, It's T.V. — Some Of These Wacky Folks May Get Bumped.

# THE BIGGEST SUMMER RIDE THIS SIDE OF THE ROCKIES!

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- **★ Kurt Griffey-**
- ★ Steve Stewart-

- **★**(Formly, of) The Eagles
- ★ (Formly, of ) The Moody Blues/Wings
- ★Fergie Frederiksen-★(Formly, of) Toto
- ★ Michael Monarch- ★ (Formly, of) Steppenwolf
  - ★(Formly, of) Steppenwolf
  - ★The Spencer Davis Group
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#### **Impacting Top 40** 6/18 & 19

"Only Time" was featured prominently in the movie, "Sweet November," "Only Time" has been featured in the TV shows, Providence, Third Watch and Fra

#### e stations co

Z100 Haw York ADD!!!! 12 Spins "Il spins i ito Enya, 'Only Time' and the sales in New York have skyreaketed. Top that with instant reaction on the phones. Early indications show callour will be lauge, and that would make it 3 out of 3... all the ingredients of a HIT! - Faul "Cubby" Bryant, APD

Z102 Madison "Top 5 Callout Potential, Top 5 Album Sales." - Townry Buelson, PD

Wall, Long Island, ADD!!! "We spitated this in middley and got install reaction. It is reacting like the Sting record did." - J.J. Riga, PD

WMCI Columbus: "Immediate reactions on the phones, e-mails. We even received a few letters. Top 5 phones based solely on Midday Spilding." - Jimmy Sisala, PD

WKYW, Mashville: "Everytime I play the song, 5 enerity base at it only two bail of the elegan erem they can get it," - Rich Davis, PO

ICHI Salt Lake Cing "Top 10 phones, Top 5 callout potential, it's a hit." - Jeff McCariney, PD

...Also WIKSE WZYP WSKS WIQZJ WYWHII

2,000,000 Million Albums Sold To Date A Top 5 Track At Mainstream AC

only time

R&R Callout America

reakdown (out of 4.0) verall: 3.63-3.78......Rank #3 3-24 yrs. old: 3.63-3.84......Rank #2

25-34 yrs. old: 3.58-3.84.....Rank #3

from A DAY WITHOUT RAIN

her first album of new music in five years

produced and engineered by NICKY RYAN

JEFF RABHAN

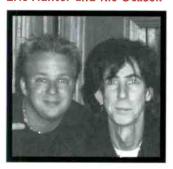
BERLITZ WITH A TWIST: We've been telling you for a while about international buzz bands like Tom Ewings, Sissy Prozak, Softcore and Suburbia, all of whom have been prompting Yank weasels to schedule flights. But score one for our side, as George Ghiz's local act **BIZI** looks set to bring an overseas rep to L.A. Update those passports, because this is no mere trend... PEOPLE IN THE NEWS: Miramax's Randy Spendlove and David Schulhof ready the world for Miramax Records and inaugural signing Brian Wittman with talk of a possible JV—talk that should quickly turn to action considering the filmco's amazing knack for breaking artists through their flicks and STs... MUSIC NEWS AND NOTES: West Coast weasels gear up for the hugely buzzin' N.Y. crew The Blowup's 6/21 Troubadour show. Lotsa chatter on this one... East Coasters, meanwhile, are hot and bothered over the Davis, Shapiro & Lewit-repped Juliana Theory, with insiders saying Epic's Jim Welch leads the label charge.

Is a second major close behind? Great buzz building on Vancouver's Dan Powter, with creatives on both coasts getting a male Macy Gray vibe from the crooner. Expect the showcase rounds to begin in a few weeks... Popster and in-house fave Lindsey Troy is gaining speed, with love from 91X San Diego. Is a deal on the horizon for the songdriven femme? There are a few sniffers—will pop signings hold out through the summer? In related news, the Nick Ferarra-repped Flickerstick's radio story grows, with new adds for "Coke" in Orlando at O-Rock and WXDX in Pittsburgh. Will the deal be done before the VH1 series concludes? A few West Coasters have been heard muttering the name Roosevelt. Ex-Shufflepuck frontman Adam Orth's new band drew a few types to the Viper Room a few weeks ago, and there's talk of good attendance to the upcoming show listed for 6/27 among underthe-radar types... Speaking of the Viper, Wheels-exalted rock queens Lo-Ball appear there on Mon.

(6/18) to celebrate their newly inked deal with Ron Fair at A&M. Mega-props to Ron, manager Staci Slater and the band. Sexy comers The Mimsies are also on the bill... There's a neat little pub derby brewing on the Danny Hayes-repped, Shannon O'Sheamanaged Michael Bradford—cowriter of Uncle Cracker's "Follow Me"-as offers arrive from Jason Flom's new Warner/Chappell setup and Disney. There's talk of at least one other suitor jumping in this week. Wheels Online download heroes Grindstone remain free agents at presstime, but for how long? Heavy petters include Elektra and Epic, but will one other slip north to become the secret of Seattle this weekend? PHILLY CHEESE: A&R cohorts Simon Glickman and Rodel Delfin will be heading east to join Philly Music Conference Director Terry Tompkins this week, and the line-up this year is stellar. Look at the HITS showcase—Errortype:11, The Blowup and The Red King will all be appearing. For a full confer-

ence preview, check your local online Wheels edition, featuring 24 recommended acts... NOTES: Ex-Film frontman Michael Lee hits the Troubadour on 6/20... Early risers are buzzin' on Austin Calloway and are at least two new major-label A&R hirings just around the corner? Stay tuned.... e-mail me: rudoll@aol.com... BUZ-ZIN': Marshall Altman, Chris Jones, SP Unlimited, Pete Giberga, Shiver, Margo Allan, Fingertight...

#### Eric Hunter and Ric Ocasek



We just like this pic.

## some artists just click.



meet Island/Def Jam artists Sum 41 previously heard on

online edition

WHO'S BUZZIN & WHERE

WHO	WHEN	WHERE	HOW COME?
GRINDSTONE	Fri., June 15 6pm	Mural Amphitheatre Seattle, WA.	Weasels like Seattle.
HOLCOLMBE WALLER	Sun., June 17 8:30pm	Galapa <b>g</b> os Brooklyn, N.Y.	Still under the radar.
HOWIE DAY	Sun., June 17 TBD	Village Underground N.Y.	Is the hype for real?
SWEET NOTHING	Wed., June 20 4:30 & 8pm	SIR N.Y.	Is a deal close by?
BMI NEW MUSIC NIGHTS	Wed., June 20 8:30pm	Troubadour L.A	With <u>Maktub</u> and <u>Ritalin</u> .

# WHEELS & DEALS

# Shoots & Scores

#### BY JEFF RABHAN

MANY LIVES, MANY MASTERS: Last week's talk of Prince, master re-records and master-use licensing fees drew massive responses from a wide range of execs inside and out-none of whom would go on the record, but all of whom were willing to drop some knowledge on this column. While several managers jumped at the idea, most feared the wrath of contracts with stipulations prohibiting re-records clauses only recently inserted by most majors. Surprisingly, though, both the studio music community and indie supervisors promoted such an idea, citing the difficulty of securing rights and the time consumption of the process as the two major factors. After all, if a studio could go directly to the artist, what a wonderful world this would be. But for an older artist, the opportunity remains a viable option... NEWS YOU CAN USE: Lots of positive chatter surrounding the MGM flick "Legally Blonde" and the collaborative efforts of the stu-

dio's Anita Camarata and Kaylin Frank with A&M prexy and ST producer Ron Fair. Both companies appear to have made a huge commitment, with Hoku's "Perfect Day" commanding all ads and trailers. Meanwhile, star Reese Witherspoon appears in the video. Let's see what happens when both sides truly play ball on the smart, girlpower-inspired record... On other fronts, Columbia Pictures is generating a strong rebound buzz on "Ali," with music helmers Lia Vollack and Pilar McCurry taking the Will Smith-starrer to anutha level with R&B classics from the '60s and '70s—as well as a few surprises. This may very well be the film to see this year... Over at Disney, longtime senior licensing exec Linda Osher exits, with insiders saying a combination of job stagnation and that much-ballyhooed VSP retirement package was too much to pass up. Look for the widely respected Osher to lean towards something a bit more indie in her

next licensing incarnation. Great buzz on the Paramount/Nickelodeon flick "Clockstoppers," with Mitchell Leib's Hollywood claiming ST rights and Ralph Sall handling the supe chores. The cool teen flick, slated to bow President's Day 2002, is attracting multiple big-name artists early in the game. And with these Viacom-sized tie-ins, it's no wonder... ODDS AND ENDS: The chatter in the label community is growing rapidly for one of the unsigned bands on VH1's "Bands On The Run," as Dallas' Flickerstick builds a cult following among consumers as well as A&R execs and shines more light upon the success of TV-bred artists. If "Popstars" and VH1 each create hits this year, can we expect even greater synergy between the small screen and labels? Watch this space for details... If you're in the know, then you received your invite to DreamWorks' L.A. party honoring jazz great Billy Strayhornwriter of "Take The A Train" and several others with **Duke Elling**ton. This should be *th*e hang for West Coast supes, but I won't see you, because I'll be on my honeymoon. No column next week, kiddies—I don't want to get suntan lotion all over my laptop. All gifts (alcohol is preferred) can be sent to me c/o the HITS management... For love advice, e-mail me: Rudoll @aol.com... BEHIND THE SCENES: Budd Carr, "Swordfish," David Schulhof...

#### Reese Witherspoon



All's Fair in ST promotion.

# **Closing Credits**

CLUES FOR CUES

MTV MOVIE AWARDS: Still the best popcorn trophy show in town.



"THE FAST AND THE FURIOUS": If trailers won statues, this one would lead the pack.

ATOMICSHORTWAVE.COM: Short-film site runs short on dough, closes doors.



MIKE DELUCA: Music-savvy production exec heads over to SKG.

MARTIN SCORSESE: Superstar helmer becomes HDTV pitchman.





ERE THE DREAM TAKES YOU''

WRITTEN BY DIANE WARREN AND JAMES NEWTON HOWARD



KRBE HOUSTON

MAJOR ACTION: WKSC CHICAGO

KMXV KANSAS CITY WAKS CLEVELAND

Performing on Live With Regis & Kelly (ABC) 6/13

SOUNDTRACK IN STORES NOW MOVIE OPENS NATIONWIDE 6/15

Produced by: Ron Fair, Söl Survivor & Robbie Buchanan. Executive Producer: Chris Montan Mixed by: Dave "Hard Drive" Pensado. Management: Carol Kirkendall for CD Enterprises







The New York-born and raised Ken Lane is the son of a father who worked in the toy business, but he always had a love for the record industry. Starting in high school, he answered request lines for 66 WNBC DJ Johnny Dark. While attending Tulane in New Orleans, he began working at the #1 Urban station, WAIL 105, for PD Barry Richards, earning a hefty \$5 an hour.

He joined legendary station Z100 New York on July 17, 1983, two weeks before its launch on August 2. He started as Assistant MD, working for Scott Shannon and Michael Ellis, whom he had interned for at the original Disco 92 WKTU. While at Z100, Lane went from the

music department to Promotion Director to Account Executive in the four years he worked there.

In '88, he joined Lorimar Motion Pictures as East Coast Publicity and Promotion Director, before Daniel Glass hired him as National Director Top 40 Promotion at Chrysalis. He followed Glass to SBK Records as VP Top 40 Promotion, where he remained through the EMI merger. From '95-96, he joined Barry Weiss at Jive Records, where he worked acts like the Backstreet Boys and R. Kelly as VP Promotion. Clive Davis then brought him to Arista as VP Promotion from '96-99, where he guided the radio efforts for Santana, TLC, Dido, LFO, Toni Braxton, Usher and Whitney Houston.

In December '99, he was tapped as Island Def Jam Music Group Sr. VP Promotion, helping secure airplay for Bon Jovi, Shelby Lynne, Case, DMX, Ja Rule, Sisqo and Melissa Etheridge. He has also overseen the label's recent rock success with the now-Gold Saliva and Sum 41 albums as well as the soon-to-be-Gold American Hi-Fi. Up next, Lane looks to continue the growth of superstar Sisqo, whose new album, "Return of the Dragon," is in stores June 19 and launch newcomer Christina Milian in the Urban Crossover Top 40 world. IDJMG's Lane took some time out to tell campfire stories to (and hoard his S'mores from) HITS' resident kosher cowboy Roy "Hi-Oy Silver" Trakin.



# AN EXCLUSIVE HITS DIALOGUE WITH ISLAND DEF JAM SENIOR VICE PRESIDENT PROMOTION KEN LANE BY ROY TRAKIN

#### How would you describe the culture of Island Def Jam Music Group?

Island Def Jam Music Group is a lifestyle company first, with A&R being our #1 priority. Under the leadership of Jeff Fenster and Tina Davis, and overseen by Lyor Cohen and Kevin Liles, the Island Def Jam A&R department is continuously scouting, signing and developing new talent. My role is to get the music played in as innovative and creative a way as possible. I am in the fortunate position where I get to take chances.

Island Def Jam is a marketing company second. Julie Greenwald, a veteran from Def Jam, spearheads our marketing efforts. Our strategies are born out of brainstorming sessions. Everyone is expected to participate. Our goal is be trendsetters and chart new territory.

We are a promotion company third. Our mission is to market our artists by building street visibility before servicing radio. Once in the hands of radio, it is our responsibility to maximize the exposure of our artists in an effort to create stickiness.

We are fully committed to the vision that the music needs to be nurtured from the ground up. We are not interested in "one-hit wonders." While we can enjoy and be proud of the great success of Bon Jovi, Melissa Etheridge, Jay Z and DMX, we've also found the time to develop the careers of new artists like Ja Rule, American Hi-Fi, Ludacris, Saliva, Musiq, Sum 41, Memphis Bleek, Injected, Beanie Sigel and Shelby Lynne.

What is it like working for Lyor Cohen—a hip-hop President and notorious music man, and Jim Caparro—a Chairman who earned his stripes as CEO of a very successful distribution company?

Lyor Cohen is a very passionate music man with a brilliant creative mind that knows no boundaries. Jim Caparro, whom I've admired from afar during his reign at PGD, is truly one of the most business-savvy executives in the industry. It's an honor to work for them.

As we close in on the second anniversary of the Island Def Jam Music Group, Jim and Lyor should be proud of their accomplishments. Not only have they created a successful lifestyle company, they have formed an extremely talented staff and established an artist-friendly environment. The Island Def Jam team, best described as culturally rich, is dedicated to its diverse artist roster. Everyday we are expected to challenge ourselves by discovering non-traditional ways to market our music.

#### Tell us about your relationship with Kevin Liles.

[Def Jam/Def Soul President] Kevin Liles is the heart and soul of the company. He is a motivator and a visionary who has earned the love and respect of his staff. Let's be clear, though. Even though Kevin is a President with a great deal of creative responsibility, he is first and foremost a promotion man. Kevin exemplifies today's modern, forward-thinking record executive. His career path should be documented for everyone in the business, especially anyone in promotion.

#### What was your initial reaction when you got called to interview for the job?

Naturally, I was excited to meet with Jim and Lyor. Having just spent three years at Arista and two at Jive, I was well-prepared to take the next step. My relationship with Jim was in its infancy stage when our talks began. We immediately clicked. We share the same philosophies, visions, and agree that you cannot win without putting your artists and music first. We present our music to radio with this belief and passion.

My relationship with Lyor goes back 12 years. I was at SBK Records when Trenton Harrison was managing Technotronic, SBK's first hit. Trenton was also working for Lyor Cohen, who was building Def Jam in an off-beat, non-traditional way. Although SBK sold more records at that time, Def Jam was sexier and, let's face it, we want to be connected with greatness. Since then, our relationship has flourished, both professionally and personally.

#### When you first arrived, what was your initial game plan?

Upon walking into the building, Jim and Lyor gave me carte blanche to overhaul the entire promotion department with the emphasis on "break some f\*\*kin' rules," as Lyor would say. I also had two major things to consider—Def Jam and Def Soul—the largest providers of Urban music in America. Servicing that was paramount. The second... Bon Jovi, who after selling 80 million-plus records, need-





1 SLIPPERY WHEN AWAKE: IDJMG SR. VP PROMO-TION KEN LANE BUMS A RIDE ON JON BON JOV'S PERSONAL JET ONLY TO LEARN HE'LL HAVE TO RIDE IN THE CARGO SECTION WITH THE SUPERSTAR'S PET DACHSHUND DURING ONE OF THOSE MOMENTS HE'LL SOMEDAY LEAVE OUT OF HIS MEMOIRS.

(2) NIGHTDORKS: IDJMG SR. VP PROMOTION KEN LANE
(R) RECREATES THE FAMOUS EDWARD HOPPER
PAINTING TURNED INTO A GUY PEELLAERT PORTRAIT NOW DUBBED "ROCK NIGHTMARES" WITH
(L-R) K-ROCK'S STEVE KINGSTON, IDJMG ROCK
PROMOTION HEAD STU BERGEN AND IDJMG
OVERLORD LYOR COHEN.

3 COOL & UNCOOL: IDJMG SR. VP PROMOTION KEN
LANE TELLS LABEL RAP ICON LL COOL J HE
NEEDS LOVE, TOO, BUT HE'LL SETTLE FOR A NEW
PAIR OF PUMAS.

(4) SUM 41 MINUS THREE: IDJMG SR. VP PROMOTION KEN LANE (SECOND FROM R) IS CAPTURED MOMENTS AFTER LEARNING LABEL ACT SUM 41 SPIKED HIS MORNING COFFEE WITH STP AS HE EXPERIENCES FLASHBACKS TO ONE OF CLIVE'S MARKETING MEETINGS. MEANWHILE, IDJMG CHAIRMAN JIM CAPARRO (L) AND IDJMG PRESIDENT LYOR COHEN (FOURTH FROM RIGHT) TRY TO MAKE CHANGE OF A CANADIAN LOONY FOR THE BAND'S MANAGER ARI MARTIN (R).

ed some respect!

뚭

9

9

FULLY

My first objective was to rebuild the team both regionally and nationally. Due to the diverse roster, I needed to hire a staff that reflected the new direction of the company.

I immediately changed the titles of our field staff to "Regional Manager, Internet Marketing and Promotion" and armed them with Motorola two-way pagers and digital cameras. With this change came a new alliance between Promotion and New Media. Larry Mattera, VP of New Media, and our team of specialists work hand-in-hand with our reps to develop new and exciting ways to expose our artists. Our advertising concepts have shifted with the birth of e-blasts and website links. Much like the relationship we've forged with new media, we have also strength-ened our bond with the sales department and UMVD branches. Working together and sharing information is critical to the overall success of our projects.

Every Sr. VP of Promotion needs to have a strong VP. In making this decision, I felt it was best to hire not only someone I respected and trusted, but someone with strong leadership skills, opinions and strengths that would complement mine. I immediately sought out Stu Bergen from Epic. He's a well-respected executive and a true leader in the rock world and has had a pivotal role in building the Island side of the company.

There were many promotion people already in place when I arrived. Ms. Johnnie Walker, Sr. VP of Promotion for Def Jam/Def Soul, schooled for 13 1/2 years by Lyor Cohen, was completely responsible for the success of the entire Def Jam/Def Soul roster at radio. Johnnie is an amazing promotion executive and is well-respected by her award-winning regional staff and the Urban radio community. For her right-hand, we recently promoted Thomas Lyle, a 10-year veteran of Def Jam. Another promotion veteran in place was Mike Kyser, the undisputed Mayor of Def Jam. There is no person at any other label that wheels and deals like he does. As VP of Promotion for Def Jam/Def Soul, Mike is responsible for the day-to-day activity of our artists. Rob Love, Sr. Director of Rap Promotion, leads the Def Jam/Def Soul street team and just took on the role as President of Spit Records, a new avenue for A&R.

I was very happy to re-sign and promote Mike Easterlin and partner him up with Erik Olesen from Elektra. The new team has been instrumental in crossing artists from Urban to Pop. Their relationships with radio, coupled with their own unique strengths, are what make our Pop department one of the best in the business!

Danny "Shelby Lynne" Cooper, former West Coast regional rep, was recently upped to National Director of Promotion. He works closely with Mike & Erik on the Pop front and is also working with the Adult formats. Danny's track record speaks for itself.

In the Rhythm/Crossover world, VP Marthe Reynolds and Sr. Director Motti Shulman are the best in the business. These two people, who work so well togethe, are critical in leading the charge when crossing our Urban records.

No one is more credible than Howie Miura, VP of Modern Rock. Based in L.A., Howie is an 11-year veteran of Island Records. John Rosenfelder, another Island veteran, overseas both the Adult Post-Modern and College radio world. A true record man.

Under the direction of Stu Bergen, the Island Rock department has been re-ignited with the recent promotions of Patrick O'Connor, based in New York, who was our Boston regional and David McGilvray, now based in L.A., who was our Kansas City rep.

Another outstanding player that walked in the door with me is Rich Westover, who spent a year at Jive and three at Arista. Rich has carved out a new niche in today's promotion by becoming an expert in the world of monitored airplay. He spends an equal amount of time analyzing our music at R&B. Pop and Rock radio.

Working with me everyday is Cathy Donovan, a 12year veteran from Z100. Cathy and I worked very closely together when I was Promotion Director at Z100. She has been instrumental in the success of our national promotional events, whether it be the Saliva showcase in Memphis or Bon Jovi in Chicago and Las Vegas.

I am proud to say that the Island Def Jam Promotion department is fully integrated. We recently hosted the first promotion meetings in Memphis during our Saliva showcase. Our mission statement, "To work together as one," is a pledge we live by. Our Pop and Urban teams work together to co-manage their markets. There is a unique synergy between the reps.

In Chicago, Brett Dumler and Ronn Scott were awarded the "Promotion Tag-Team of the Year," needless to say, the most important award! Veterans like Katie Pedretty (Southeast), Davld Bouchard (Northeast), Tanikia Smith (Southwest) and Mike MacArthur (Northeast), who by the way found Musiq Soulchild, and promo rookies Noah Sheer (Mid Atlantic) and runner-up Trina Morehouse (Pacific Northwest) were all award-winners.

With the newly restructured promotion team in place, there was one more major change I wanted to make, and that was to move Artist Development under

Promotion, reporting directly to Stu and myself.

#### Let's talk about the Island Def Jam labels.

We have three labels that make up the Island Def Jam Music Group: Island is the pop-rock division, Def Jam the hip-hop powerhouse and Def Soul represents R&B. Our roster is more intimate these days. We have made a conscious decision to slow things down. We're able to stay in the game longer and have a better batting average. Our roster mirrors the culture of the new company. Three of our new bands on Island—American Hi-Fi, Saliva and Sum 41—just completed the MTV Campus Invasion Tour. Earlier this month, MTV paid tribute to Def Jam during their 20th anniversary special with the airing of "Def Jam Uncensored."

#### Tell us about the personal accomplishments of your first 18 months.

My first mission was to re-launch Montell Jordan's "Get It On...Tonite." This record smelled like a hit, but got lost in the shuffle due to the merger. Once given the proper shot, the track went to #15 on the mainstream chart.

Then came the "Thong Song" by Sisqo, who was, at that point, mainly known for his work with Dru Hill. We released this record at all formats and watched it explode. With the success of Montell and Sisqo, we were headed in the right direction.

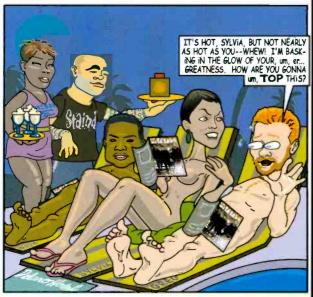
Now it was time for Bon Jovi's "It's My Life." To kick it off, we did a broadcast from Jon's home studio, then showcased the band at the House Of Blues in Chicago. We invited radio and retail from around the country to witness them perform. The event turned out to be a pivotal moment in what was to become a year-long, hard-fought promotion battle. As the record grew, radio stations nationwide were asking for the band to perform at their shows. Since then, "Crush" has sold over 7 million records worldwide and introduced the band to a new legion of fans. Jon and the band have recently kicked off the second leg of their One Wild Night Tour, which is sold-out everywhere, including two nights at Giant Stadium. In May, the band performed on "Saturday Night Live" two weeks before the release of their live album-"One Wild Night 1985-2001." Needless to say, it's been a great year for Bon Jovi and a personal highlight for me.

I am thrilled at what we have accomplished in the past 18 months. I have an incredible team and a wonderful roster of artists to promote.■

### ELEKTRA THROWS A POOL PARTY IN SOUTH BEACH.







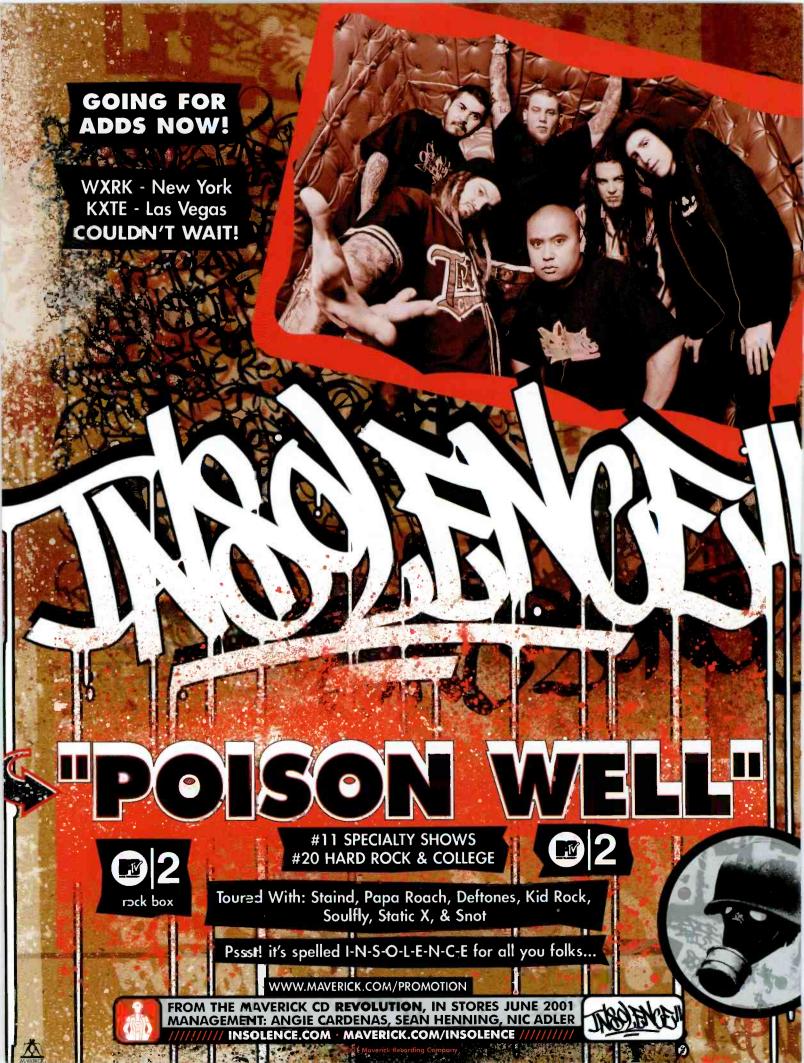
WHAT ARE YOU STARING AT? IT'S ONLY A CARTOON.

# animated airhead: they aren't

# they aren't losers, they're just drawn that way.



www.hitsdailydouble.com with cartoons that move around...a little.



### 



### RETAIL REMEMBERS RADIOHEAD WITH TOP 5 DEBUT

Radio programmers must be "Amnesiac," should be admitting "I Might Be Wrong" for underestimating band's popularity.

### KEVIN WEATHERLY'S LIFEBEAT BREAKFAST OF CHAMPIONS

Who needs Clinton or prune danish, as KROQ ruler raises funds and industry bodies for early-morning fete.





### **COLUMBIA TAKES THE CAKE**

Nan, Christine and Ted try on "Short Skirt / Long Jacket" for size as #1 Most Added at PoMo proves perfect fit.

### Rock



### ADEMA:

WXRK, WHFS, WBCN, 99X, WFNX already "Giving In" to Arista rockers featuring Mark Chavez, younger brother of Korn's Jonathan Dais.



Lisa, Darren & Kim rockin' PoMo and Active radio with blink-182, Fenix\*TX, Darwin's Waiting Room, New Found Glory and H20.



### **RYAN CASTLE:**

KXXR Minneapolis APD transfers to sweet home Alabama at Active WRLR Birmingham.



### FLICKERSTICK:

Our favorite unsigned VH1 "Band On The Run" sees things go better with "Coke" at WXDX Pittsburgh and WOCL Orlando.

TRAVIS:

they be visible at high-profile secret show

# "The Invisible Band" streets June 12.... Will

### RAYMOND McGLAMERY

Head of Rock Promotion Reprise Records

At the tender age of 14, Raymond McGlamery was already a staff photographer for MCA Records. After honing his skills in Dallas as a regional for Island, Hollywood, 550 and Priority, he moved to L.A. for a National Rock & Top 40 gig at the latter. In September

'99, he moved into the house of Reprise, where he now resides. All that he did for the careers of Filter, Kenny Wayne Shepherd, 8Stops7, Eric Clapton & BB King and Disturbed helped his recent elevation to Head of Rock Promotion. With the launch of Dsturbed's third single, "Down With The Sickness," showing early signs that it could be their biggest to date, Raymond comments: "It will go #1 for sure—definitely bigger than 'Stupify.'" He adds: "It's so nice to work for a music guy like Phil Costello. I feel I'm at one of the ferv companies in 'the music business,' instead of in 'the business of music,' and that is very rewarding. Props to both Howie Klein and Phil."

in L.A?

**New This Week:** 

WFNX WWVV WIXO WDST

**Already Spinning At:** 

KROQ KNDD WBRU WXRK WHFS KTCL KPNT WXDX WLIR Q101 KITS KDGE 91X WBCN WWCD WZPC KKND WROX WARQ WLIR WRAX And many more...



Rolling Stone 3 1/2 Star Review

See Tricky Perform At The Playboy Mansion June 14 During The R&R Convention, And At The Hollywood Palace June 15.

On Tour In July and August In Stores June 25

### **EVOLUTION REVOLUTION LOVE**

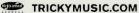
THE NEW SINGLE FROM

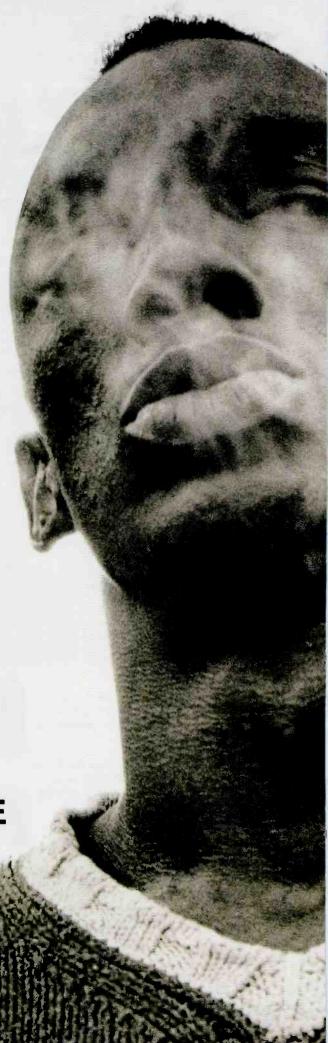
### TRICKY

FEATURING ED KOWALCZYK OF LIVE & HAWKMAN

THE PROVOCATIVE NEW ALBUM **BLOWBACK** IN STORES JUNE 26

PRODUCED BY TRICKY
KURFIRST/BLACKWELL MANAGEMENT





### Post modern

### top 25 post toasties

lw	tw	artist-label	comments
1		STAIND - Flip/Elektra/EEG It's Been Awhile,Outside	#1 Q101,WFNX
2	2	WEEZER - Geffen Hash Pipe,Island In The Sun	WPLY Add
3	3	TOOL - Volcano Schism	#1 WXRK,KPNT
4	4	LINKIN PARK - Warner Bros	#1 KNDD,WPGU
10	5	Crawling SUM 41 - Island/IDJ	#1 WWVV
6	۵	Fat Lip  DAVE MATTHEWS BAND - RCA	#1 WRZK,WWCD
5	7	The Space Between  LIFEHOUSE - DreamWorks	99X Add
-		Sick Cycle Carousel  RADIOHEAD - Capitol	HUGE SALES DEBUT!
8	9	I Might Be Wrong, Knives Out TRAIN - Aware/Columbia/CRG	#1 KDGE,KXNA
11	10	Drops Of Jupiter TANTRIC - Maverick	#1 WWDX,KFTE
12	53	Breakdown U2 - Interscope	KFMA Add
7	12	DEPECHE MODE - Reprise	#1 WBER,KACV
13	13	Dream On SALIVA - Island/IDJ	#1 WPLA,KKND
9	14	Your Disease LIMP BIZKIT - Flip/Interscope	#1 WOCL,WNFZ
14	15	My Way INCUBUS - Immortal/Epic Drive	#1 WZPC,KPOI
-	16	THE CULT – Lava/Atlantic/AG Rise	#1 KCXX,KAHA
17	17	FUEL - Epic	#4 Most Added
15	18	Bad Day  COLDPLAY - Nettwerk/Capitol  Shiver	99X adds "Trouble"
16	19	GODSMACK - Republic/Universal Greed	OzzFest
21	20	AMERICAN HI-FI - Island/IDJ Flavor Of The Weak	#1 WBTZ,WZNE
20	21	3 DOORS DOWN - Republic/Universal Be Like That	WHFS,KEDJ Add
22	22	DISTURBED - Giant/Reprise Down With The Sickness	WAVF,KQXR Add
-	23	SEVEN MARY THREE - Mammoth Wait	in the Grotto
18	24	STABBING WESTWARD - Koch So Far Away	WCYY,KFSD Add
25	25	ALIEN ANT FARM - DreamWorks Smooth Criminal	WOCL,KKND Add

based on a combination of airplay and sales

### most added

1. CAKE (Columbia/CRG) "Short Skirt,Long Jacket" 2. FENIX\*TX "Threesome" (Drive Thru/MCA) 3. COLD "End Of The World" (Flip/Geffen) 4. FUEL "Bad Day" (Epic) 4. DAVE NAVARRO "Rexall" (Capitol) 4. JIMMYEATWORLD "Bleed American" (DreamWorks)

### post toasted

### BY IVANA B. ADORED

KNIVES OUT: Before you say something that you're going to regret later, it's time for you to rethink your position on the new Radiohead album, especially once you've been told that "Amnesiac" beat first-week sales for "Kid A" by more than 20k! I'll repeat this one more time, slooooowly, so you can undertand: With only a smattering of airplay, "Amnesiac" sold over 230,000 this week! Never underestimate Radiohead or its more-than-considerable fan base. Our friends at WPLY responded to this news by immediately adding the next single, "Knives Out," way ahead of the "official" July 2 add date. Perhaps you will be enlightened enough to do the same..... Nan Fisher will be boarding a plane to L.A. tomorrow with the glow of someone who

slam-dunked the new Cake single in record time. Nearly everybody who added anything this week added "Short Skirt/Long Jacket," soaring to #1 Most Added with 75 stations! Since I'd already subjected Nan to a Postmodern Makeover after Crazy Town's "Butterfly" floated to #1, it doesn't seem fair to shine the spotlight solely on her when Cake reaches the top spot. Instead, I want to see Charlie Wallk put on a short skirt/long jacket ensemble when Cake hits #1 PoMo.

JOHNNY KNOXVILLE:
Our Idea Of A Great
Keynote Speaker.

I'm sure Christine Chiappetta will agree to this challenge, motivated by the dual payoff of delivering another hit for this band (their first for Columbia) and the opportunity to experience her boss in a new light. Buy Nan and Christine a congratulatory beverage when you see them at the Pete

Yorn show at the Roxy this Thursday night. I'll already be intoxicated from being in the same room as Pete Yorn—he has that affect on me, in case you haven't noticed. My equally swoon-worthy friend, WOCL PD Alan Smith, called me yesterday on his way to dinner with Pete, raving about "musicforthemorningafter." Pete IM'd me later that night to tell me how cool he thought Alan was. I sense a photo-op this Thursday after Pete's show. Would you snap the shot so I can stand in the middle? Be sure to hail Alan for adding Dave Navarro's "Rexall" this week (perfect timing, since he'll probably be seated next to Dave at the "Rate A Record" panel during the R Thing) and be sure to ask him about Flickerstick's "Coke".... After tomorrow night's NBA playoff game (go Philly!), which most of us will be watching at a belated birthday dinner for Oedipus and Lisa Cristiano, we'll all migrate to the Roxy to see Maverick band Insolence. In honor of Gaby Skolnek landing early adds from WXRK and KXTE on the band's first single, "Poison Well," we're allowing Gaby the privilege of paying for dinner. On second thought, maybe we'll let Gaby split the bill with **Shannah Miller** and **Jeff Sodikoff** from **Arista**. Keeping in the spirit of the playoffs, if Gaby is **Alan** werson, then Shannah is Kobe to Jeff's Shaq. Look at the stats—Jeff and Shannah have already pulled in KROQ, WHFS, 99X, WBCN, WXRK, KXTE, WHRL, KWOD, KCXX and WFNX on Adema's "Giving In," two weeks before the add-date! I'm so confident that this record is a break through smash that I've already attached an Adema flag to the window of my brand new Cadillac!.... During a stealth visit to NYC last weekend, I paid a quick visit to K-Rock. Steve Kingston was a vision of loveliness in his T-shirt. Mike Peer raved about the Insolence record (hence the add this week!) and "Careful With That Mic" by Clutch. I congratulated them on their spectacular Dysfunctional Family Picnic line-up, and volunteered to fill in for the newly vacated afternoon shift, but left before they had an opportunity to consider it...... THIS JUST IN: Holly Williams has been replaced as PD at WROX by Michele Diamond, who used to be MD at the station, back when Holly was programming both WROX and WKOC. We hear that Holly is segueing into the sales department at WKOC, but we hear a lot of things that turn out to be figments of our imagination (just ask Mike Peer)..... Steeped in absolute truth is the impressive week belated birthday girl Lisa Cristiano had on Fenix\*TX's "Threesome," including the aforementioned WXRK, 91X, WNFZ and a slew of others—as many stations as it takes to be #2 Most Added in an insanely competitive week! When you see Lisa at the Darwin's Waiting Room show this Friday night, ask her about projected first-week sales for the new blink-182 album..... After work, Erika and I are rushing out to buy the new Travis album. Rumors abound that they'll be playing a secret (shhhh!) show on Friday night, and we don't want to be caught without a copy of the record for them to sign. While we were busy trying to insert the phrase, "It's Fran-tastic!" into every conversation (in honor of Travis' Fran Healy, of course), Jacqueline and Jo were closing out the panel on Fuel's 'Bad Day," including KROX, KNDD, WBTZ, WLRS, WSUN, KTCL, WWDX, WAQZ, WGRD and more! If you want to see a genius band on Friday night (perfectly timed after Lisa's show and before Travis), join me at the **Phantom Planet** show at the Roxy. Suzie Dunn will also endorse your decision to be there..... Lynn McDonnell, when not fielding your requests for **Backstreet Boys** tickets, is building a great story on **The Start**'s "Gorgeous," with airplay on **KDGE**, **WRAX** (**Dave Rossi** is a huge believer), **WMRQ**, **WRZX**, KEDJ, **X-96** and many more. OK, we'll let her throw in a credit card for dinner, too..... The Cult's new album debuts on the PoMo chart at #16, fueled by huge airplay for "Rise" and more than 40k first-week sales. Welcome back!..... I'd love to hear Bill Clinton's speech at the R Thing, but I'm spending the day with Johnny Knoxville as he does radio phoners to promote the new season of "Jackass," which begins June 17. As much as I admire our former President, I think I'm the one who lucks out.... SONG TO HEAR: Flickerstick's "Coke" (I'm a little obsessed)... PEOPLE TO WATCH: Lisa Worden (Happy Birthday 6/13!), Chuck Roast, Gary Spivack, Chris Williams, Moby, Ross Zapin and Mike Peer.

### post modern

### top 20 airplay

label artist STAIND Flip/Elektra/EEG It's Been Awhile 2 WEEZER Geffen Hash Pipe MCA 3 **BLINK-182** The Rock Show TOOL Volcano Schism Maverick **TANTRIC** 5 Breakdown Immortal/Epic **INCUBUS** 6 Drive 7 LINKIN PARK Warner Bros. Crawling 8 U2 Interscope Elevation Island/IDJ **SALIVA** Your Disease Atlantic/AG STONE TEMPLE PILOTS 10 Days Of The Week

Fat Lip

8 12 DAVE MATTHEWS BAND

The Space Between

2 13 DEPECHE MODE

**SUM 41** 

Dream On

14 LIMP BIZKIT Flip/Interscope

Island/IDJ

RCA

Reprise

My Way 15 311

11

13

10

20

311 Volcano

You Wouldn't Believe

15 16 TRAIN Aware/Col/CRG

Drops Of Jupiter **STAIND** 

STAIND Flip/Elektra/EEG

Outside

14 18 AMERICAN HI-FI Island/IDJ

Flavor Of The Weak

18 19 NINE INCH NAILS Elektra/EEG

20 STAF

STABBING WESTWARD Koch

So Far Away

upcoming new releases

### GOING FOR ADDS L.18

BETTER THAN EZRA • "Extra Ordinary" - Beyond

AND ENCE

**CLUTCH** • "Careful With That Mic" - Atlantic/AG

CROSSBREED • "Underline" - Artemis

**DARWIN'S WAITING ROOM** • "Feel So Stupid" - MCA

INSOLENCE • "Poison Well" - Maverick

JOYDROP • "Sometimes Wanna Die" - Tommy Boy

MINISTRY • "What About Us" - Warner Bros.

### GOING FOR ADDS 6.25

ADEMA • "Giving In" - Arista

AMERICAN HI-FI • "Another Perfect Day" - Island/IDJ

**BUCKCHERRY** • "Porno Star" - DreamWorks

CRYSTAL METHOD • "Name Of The Game" - Outpost/Geffen



### **ECONOLINE CRUSH •**

"You Don't Know What It's Like" - Restless

### MELISSA ETHERIDGE •

"I Want To Be In Love" - Island/IDJ

**GOOD CHARLOTTE** • "Festival Song" - Epic

MOKE • "My Degeneration" - Ultimatum/Artemis

MUDVAYNE • "Death Blooms" - Epic

NO ONE • "Chemical" - Immortal/Virgin

IKE REILLY • "Last Time" - Republic/Universal

THE VERVE PIPE • "Never Let You Down" - RCA

### GOING FOR ADDS 7.2

BUILT TO SPILL • "Strange" - Warner Bros.



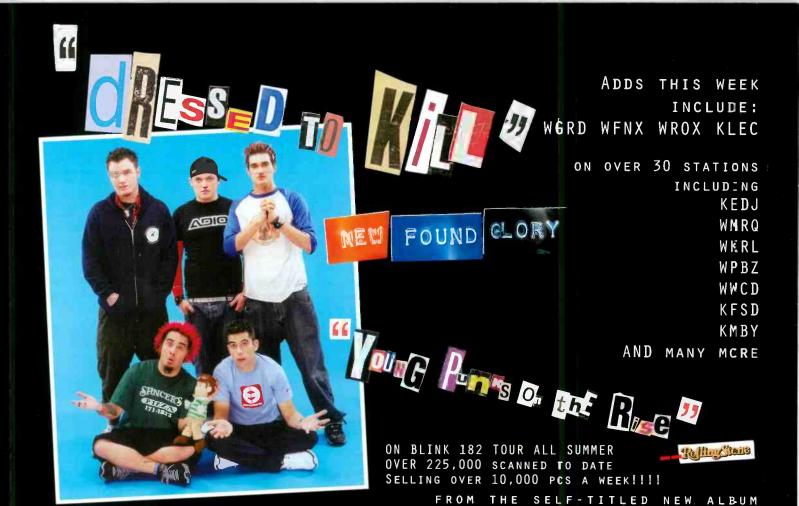
**PERRY FARRELL •** "Song Yet To Be Sung" - Virgin

RADIOHEAD • "Knives Out" - Capitol

**STROKE 9 •** "Kick Some Ass" (Jay & Silent Bob Strike Back OST) - Cherry/Universal

TRAIN • "Respect" - Aware/Columbia/CRG

e-mail new release info to ivanageek@aol.com



M · C · A

RECORDED AND MIXED BY NEAL AVRON

FOUND GLORY MANAGEMENT: RICK DEVOE









### From The New Album Lechuza

Look For Fenix TX On The Warped Tour **All Summer** 

### FENIX TX "Threesome" ...... MOST ADDED THIS WEEK!!!!!!!

"I fell asleep singing it and woke up singing it. I f\*#king love this song......starting to react for us already" - Jayn APD KNRK

### Early airplay includes:

**WXRK WHFS** 

**WXTM KEDJ** 

KWOD

91X

KNRK WAQZ

**WWCD** 

**WROX** WNFZ **KXTE** 

and many more

On Warped Tour This Summer

Produced by Jerry Finn Mixed by Andy Wallace Management: Rick DeVoe

www.fenixtx.com





### Post modern

geek

### CHUMLEY APD-MD-Interim PD/WPLA Jacksonville



Chumley knew he was in the right business when he found himself dressing up in a gorilla suit and squirting Banana Boat suntan oil on bikini-clad college girls at WILN in hometown Panama City, FL, for free. Over the past 10 years, gigs such as mornings at Rock 103 Panama City, overnights at WJRR Orlando and mid-days at WJBX Ft. Meyers helped forge his path to current home WPLA, where he started doing mornings, and is currently the mid-day guy whilst also holding the PD reigns 'til incoming PD Scott Petibone shows up for work and subjects everyone to his "Unit Test." In between chapters of his summer reading material, the new Motley Crue book "Dirt" ("It's naughty and it's awesome!"), Chumley is excited about Adema ("They should be huge") and Puddle Of Mudd. He also expresses his love for the Redneck Riviera, the Bible Belt, Budweiser and his first cousin.

### requests

- 1. Weezer (Geffen)
- 2. Tool (Volcano)

- 3. 311 (Volcano)
- 4. Staind (Flip/Elektra/EEG)
- 5. Alien Ant Farm (New Noize/DreamWorks)
- 6. Linkin Park (Warner Bros.)

hots

### KTEG / ELLEN FLAHERTY / ADAM 12 / ALBUQUERQUE

Linkin Park Staind Mudvayne Tool Weezer

### WBCN / OEDIPUS / STEVEN / SETH / BOSTON

Staind "It's Been Awhile" Tool Sum 41 3 Doors Down "Duck And Run"

B Doors Down "Duck And Run

### WKRL / ABBIE / BRIDGEPORT, NY

Staind "Outside"

Linkin Park Tool Blink - 182 Union Underground Sum 41

### WPGU / CARLY BROWN / J. BROWN / CHAMPAIGN, IL

Weezer Alien Ant Farm Tool 311 Rehab

### WAVF / GREG PATRICK / DANNY V / CHARLESTON, SC

311 Tool Rehab Sum 41 Staind

### WWCD / ANDY DAVIS / COLUMBUS

Pete Yorn 311 Weezer Radiohead Gorillaz

### WWDX / JEFF WELLING / E. LANSING, MI

Nine Inch Nails Sugar Ray Blink - 182 Weezer Stone Temple Pilots

### WJBX / JOHN ROZZ / LANCE HALE / FT. MEYERS

Jesus Gun Linkin Park Saliva Weezer Blink - 182

### KAHA / ROWDY WALKER / SAGE WALKER / HONOLULU

Sum 41 Linkin Park Static-X Staind Alien Ant Farm

### KTBZ / SCOTT ROBISON / HOUSTON

Weezer Staind Linkin Park Poe American Hi-Fi

### WPLA / CHUMLEY / JACKSONVILLE, FL

Disturbed Limp Bizkit Saliva Staind Tool

### WNFZ / DAN BOZYK / BONER / KNOXVILLE, TN

Staind Tool 311 Weezer Radiohead

### KROQ / KEVIN / GENE / LISA / LOS ANGELES

311 Blink - 182 Gorillaz Weezer "Island In The Sun" Pennywise

### KMBY / CHRIS WHITE / RICH BERLIN / MONTEREY

Blink - 182 Sum 41 311 Smartbomb Alien Ant Farm

### KQRX / MICHAEL MOBLEY / ODESSA, TX

Tool Staind Weezer Linkin Park Depeche Mode

### WCYY / HERB IVY / BRIAN JAMES / PORTLAND, ME

Rustic Overtones David's Playground Sum 41 311 Lifehouse

### WBRU / TIM SCHIAVELLI / ANNIE SHAPIRO / PROVIDENCE

Depeche Mode 311 Weezer Tool Blink - 182

### X96 / MIKE SUMMERS / TODD NUKEM / PROVO, UT

Staind 311 Saliva Alien Ant Farm Weezer

### KCXX / KELLI CLUQUE / JOHN / DARYL / RIVERSIDE, CA

Tool Alien Ant Farm Linkin Park 311 Weezer

### KXRK / MIKE SUMMERS / SALT LAKE CITY

Staind 311 Saliva Alien Ant Farm Weezer

### WXSR / KENZIE / TALLAHASSEE, FL

Tool Staind Weezer The Cult Stone Temple Pilots

### KFMA / JOHN MICHAEL / MARC YOUNG / TUCSON

311 Weezer Nine Inch Nails Tool Saliva

### KMYZ / LYNN BARSTOW / RAYDOG / TULSA, OK

Tool Alien Ant Farm Disturbed Mudvayne Linkin Park

### WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

311 Tool Weezer Blink - 182 Sum 41

# 1 MOST ADDED!!!

# CAKE



Short Skirt | Long Jacket

THE FIRST TRACK FROM COMFORT EAGLE
THE NEW ALBUM ON COLUMBIA

ALBUM IN STORES TUESDAY, JULY 24

www.cakemusic.com www.columbiarecords.com

OVER 70 STATIONS INCLUDING: KROQ, Q101, WHFS, 99X, KPNT, KTCL, 91X, KEDJ, KNDD, KNRK, WXDX, KZON, WFNX, DC 101, KDGE, CIMX, KTBZ, KCNL, KWOD, WMRQ, WOCL, WEND, KKND, WEDG, WNFZ, KROX, KCXX, WRAX, X 96, KTEG, WWCD, KMYZ, WPLA, WAVF, WBRU, WMAD, KRZQ, KFRR, CFNY, KFMA, WKRL, KFTE, KMBY, WROX, WNXR, KJEE AND MANY MANY MORE!



### post modern

### top 20 retail

1 w	tw	artist	label
_	1	RADIOHEAD	Capitol
		Amnesiac	
1	2	WEEZER	Geffen
4	3		Volcano
			FI: /FI   . /FFC
3	4		Flip/Elektra/EEG
2	E		Source/Astralwerks
	3		Source/Astraiwerks
	6	-	Lost Highway/IDJ
	0		LOST HIGHWay/1D3
6	7		Interscope
			пистосорс
	8	RUFUS WAINWRIGHT	DreamWorks
		Back To Mine	
	9	THE CULT	Lava/Atlantic/AG
		Beyond Good And Evil	
14	10	STATIC-X	Warner Bros.
		Machine	
8	11	R.E.M.	Warner Bros.
		Reveal	
7	12		Fat Cat
5	13		Reprise
			T 100
20	14		Touch & Go
42	45		Island/IDJ
12	15		Island/IDJ
11	16		Lost Highway/IDJ
	.0		LOSE FligHWay/1D5
	17		Epitaph
4			—I +
13	18	LINKIN PARK	Warner Bros.
		Hybrid Theory	
9	19	REDMAN	Def Jam/IDJ
		Malpractice	
_	20	MOGWAI	Matador
	1 4 3 2 - 6 - 14 8 7 5 20 12 11 - 13	- 1 1 2 4 3 3 4 2 5 - 6 6 7 - 8 - 9 14 10 8 11 7 12 5 13 20 14 12 15 11 16 - 17 13 18 9 19	- 1 RADIOHEAD Amnesiac WEEZER Weezer TOOL Lateralus 3 4 STAIND Break The Cycle 2 5 AIR 10,000 HZ Legend LUCINDA WILLIAMS Essence 6 7 MOULIN ROGUE OST Various Artists RUFUS WAINWRIGHT Back To Mine THE CULT Beyond Good And Evil STATIC-X Machine 8 11 R.E.M. Reveal 7 12 SIGUR ROS Agaetis Byrjun DEPECHE MODE Exciter LOW/DIRTY THREE In The Fishtank 12 15 SUM 41 All Killer No Filler WHISKEYTOWN Pneumonia BOUNCING SOULS How I Spent My Summer Vacation 13 18 LINKIN PARK Hybrid Theory REDMAN Malpractice

### ivana's secret

Want to make the most of your time in L.A. but can't decide where to go or what to do? Don't worry—we've got the answers. Q: If I want to make an impression when I meet Bill Clinton on Friday, where should I go for that special outfit that's sure to get me noticed? A: Showing a thong strap is so last century—go to Agent Provocateur 7961 Melrose Ave. Even if you haven't been picked for a photo op with Bill, an ensemble from this store will guarantee you endless nights of convention sex. Q: I'm from a small market without an airport and I never see celebrities, what's my plan? A: Besides Pete Yorn's showcase at the Roxy on Thursday night, a gaggle of celebrity-sightings can yours at the Ivy Restaurant 113 N. Robertson Ave. After you've had your fill of celebs and key lime pie, there's awesome shopping on Robertson, including Kitson, Curve, Madison, Anya Hindmarch, Hogan, Lisa Kline, etc. Q: How can I kill a Saturday? A: Get a manicure at Paint Shop 319 1/2 S. Robertson, followed by lunch and shopping at Fred Segal 8100 Melrose Ave. Maybe you'll witness an uncomfortable encounter between Ellen DeGeneres and Anne Heche! Q: I need to leave the hotel and have a decent meal, where's my first choice? A: Take a drive to Sushi Nozawa 11288 Ventura Blvd. Studio City. This is the best meal you can have in L.A. Q: But I'm a vegetarian! A: Go to Real Food Daily 414 N. La Cienega. The food all tastes like a cervical sponge to me, but Moby swears by it. My favorite store in L.A., Diane Merrick 8588 Melrose Ave. is blocks away.

### retail top 5s

### CRIMINAL RECORDS / ERIC LEVIN / ATLANTA

Air Modular Systems Mogwai Sigur Ros Shuggie Otis

### MOD LANG / PAUL / NAOMI / BERKELEY, CA

Radiohead Air Mogwai Avalanches Weezer

### MIDDLE EARTH / TIM CARTER / DOWNEY, CA

Staind Weezer Tool Static-X Depeche Mode

### OTHER MUSIC / TOM C / NEW YORK

Air Low/Dirty Three Summer Hymns Pernice Brothers

Radiohead

### AMOEBA MUSIC / R. PETERSON / SAN FRAN. Radiohead

Air Lucinda Williams Manu Chao Weezer

### BENWAY RECORDS / KELLY / RON / VENICE, CA

Rufus Wainwright The Cult Lucinda Williams Air

Radiohead

### post modem

Rock Action

### Digital Music Q&A

Q: What are the major music compression formats? A: MP3, Windows Media, Liquid Audio, Lucent's EPAC and Mjuice. Q: Can I email a MP3 to a friend? A: You can, but it is not legal. Unless you own the individual recording, you are not supposed to have it. Q: With all of the talk about the RIAA taking companies to court, are they going after individuals? A: The trade organization does not appear to be actively pursuing individuals, but they have in the past Currently they seem to be going after the biggest violators, such as swapping services or illegal servers.

most added on over 50 stations jimmyeatwo eed american already on 0n KNDD-19x KEDJ-21x (top 5 phones) CIMX-14x WHFS Q101 KPNT and many more Warped Tour New this week: **WFNX KMYZ WXDX KCXX** WRAX WHRL **KZON WARQ WJRR** WRBR **WXOR WZBH WWVV KXNA KLEC** WZZ1 WEEO **KRZQ** 

and more

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www.dreamworksrecords.com

produced by mark trombino and jimmy eat world engineered and mixed by mark trombino management:

### POST TOOCETA

### top 25 specialty airplay

top		25 specialty	airplay
l w	tw	artist-label	comments
5		RADIOHEAD - Capitol Amnesiac	Huge Sales
8	2	JIMMY EAT WORLD - DreamWorks Bleed American	Top 5 91X,WBRU
7	3	AIR - Source/Astralwerks 10,000 Hz Legend	Top 5 Top 5 WAVF,WRZX
1	4	PENNYWISE - Epitaph Land Of The Free?	Top 5 KNDD,WEJE
2	5	GORILLAZ - Virgin Gorillaz	Muckley's New Toy
12	6	<b>WEEZER</b> - Geffen Weezer	Top 5 WEEO © WEEZ
15	7	<b>PINEHURST KIDS</b> - Barbaric Bleed It Dry	Top 5 KUPD,KRBR
-	8	<b>BUILT TO SPILL</b> - Warner Bros. Ancient Melodies of The Future	Top 5 WEQX,KFTE
F	9	<b>DARWIN'S WAITING ROOM</b> - MCA Orphan	
11	10	DEPECHE MODE - Reprise Exciter	WOXY,KWOD a la Mode
F	11	BETA BAND - Astralwerks "Squares" (Single) MINT ROYALE - MCA	Top 5 WAVF,KNDD
6	12	On The Ropes SISSY PROZAC - Eternity	Royal Treatment At KPNT,WDST  Top 5 KUPD,WQXA
9	14	Uppers For Downers FENIX*TX - Drive Thru/MCA	Top 5 WEQX
	15	Lechuza STEREO MC'S - Island/IDJ	WBTZ,KDGE
4	16	Deep, Down & Dirty PLACEBO - Virgin	Top 5 KUPD,KTCL
-	17	Black Market Music BASEMENT JAXX - Astralwerks	Top 5 91X
10	18	Rooty  IKE REILLY - Republic/Universal	Top 5 WEJE,WUBZ
19	19	Salesmen & Racists  RED ANIMAL WAR - Deep Elm  Breaking In An Angel	WEQX,WOXY
-	20	MURPHY'S LAW - Artemis The Party's Over	Top 5 WFNX,WPGU
-	21	TRICKY - Hollywood Blowback	Top 5 KFTE,WXDX
-	22	INSOLENCE - Maverick Insolence	KXTE,WXRK
F	23	THE DISCONTENT - Sha-La My Destination EP	WJBX,WXSR are DISsed
	24	JOYDROP - TommyBoy "Sometimes I Wanna Die" (single)	Top 5 WBRU,WEQX

Smokin' at WCYY,WEJE

### Great Balls of Fire

**GORILLAZ + PLANET** 

OF THE APES =

MONKEY LOVE.

### BY MARK "GOODNESS" GRACIOUS

LIVING IN THE LIMELIGHT... Between attending the MTV Movie Awards last week (I know, it's old news now), various concerts and this week's "event," I'll have been surrounded by celebrities of all kinds! I never thought I'd ever be in the same room as Christina Aguilera, and lo & behold, there she was just about 50 rows and one balcony away from me performing the '70s disco hit from Moulin Rouge. That was almost as rad as the Planet of the Apes guys coming out and dancing with cowboy hats, which almost caused Nick Bedding in the section in front of me to rip off his shirt and start beating his chest. How stoked are we for this movie? Very. Of course, I don't have to tell you that the real hit of the show was none other than Weezer, performing surrounded by blasts of fire... A few days later, more celebrity sightings occurred at the Sunset Strip's packed Whisky A Go-Go for a rare small-club performance by The Cult. Besides my Interscope pal Tom Starr, other stars such as KISS' Paul Stanley, Trent Reznor, Nicolas Cage, Rosanna Arquette, Matthew

McConaughey and Taylor Hanson were also in attendance. Thanks to Atlantic's Kris Metzdorf for letting me hob-nob with the elite and for springing for that ice-cold, beachwood aged, King of Beers Budweiser... Speaking of Interscope, looks like Specialty guru Lenny Lasalandra might have the method for mayhem with the upcoming

Crystal Method album (in stores July 31) that has Specialty hosts salivating. Leo gave me an impressive list of early supporters that read like a "who's-who" of Specialty peeps. Mike Taylor at WOXY told me it's one of his current faves, Jaime Cooley at KNRK picked it as a Top Five on her "Something's

Cool" show and KXTE's Homie gave me a personal testament taking a cue from the single "Name of the Game," announcing: "'Listen all you mutha F-ers,' the Crystal Method will take over your summer!" Fine with me... It was a nice surprise to hear from my good ol' pal Brian MacDonald, who has a new home at Hollywood Records and couldn't contain his excitement over the upcoming album from long-time faves Butthole Surfers. You'll get a whiff of it this summer... Meanwhile, back in the HITS men's room, I ran into none other than one of my other former bosses, Phil Costello, who gave me the golden ticket to hear some music from two upcoming Reprise releases, their new group Bad Ronald (I think "Let's Begin... is my new theme song) and the legendary New Order. You will be playing these a lot very soon; it is useless to resist... Who could forget Radiohead's "Amnesiac", which many of you played in its entirety for your fanatical listeners. Speaking of Capitol, the buzz is on for Scotland's Idlewild, who have made themselves known to the Specialty world before. Carly at WPGU has already told me that "Little Discourage" caught her attention, and soon you will, too. They have a sound that will keep you sounding "alternative," but with enough edge to be right at home next to your heavyweights. Just in case you needed reminding, here's a brief list of current bands that have waded from the Specialty world to the deep end of the pool: Gorillaz, JimmyEatWorld (...and the meek shall inherit the earth!), Scapegoat Wax (Chico Matters!), Alien Ant Farm and, judging by the number of people talking about it, Joydrop may soon be added to that list. The talent that's being played on your Specialty shows are like a hungry shark, just waiting in the shadows of the deep for the right moment to strike without warning in a feeding frenzy upon your unsuspecting listeners and PDs! Sorry, my imagination tends to get the best of me when Ivana and Erika leave me all by myself for two days... Please welcome to the world of Specialty KWOD's new Buzz Bin show on Sunday nights, featuring all that falls into the "New, Indie and Import" world, and also KYSR's Chris Patyk, who's co-hosting "Out of the Box" with MTV's TRL gorilla, Carson Daly. That's right, I said Carson Daly! With records from Scapegoat Wax (Have you seen the video? Hilar,), Pete Yorn, Cake, Mint Royal and Alkaline Trio appearing on their latest list, you just might find me standing outside the window of their Burbank studio screaming my bloody head off! Ha-ha, sometimes I even crack myself up! OK, not really... Other people taking the Cake-walk for "SHORT SKIRT/LONG JACKET" include BJ at KXRQ, Carly at WPGU, Kevin Allen at WUBZ, my good friend Marcy at KACV, and I even heard Nic Harcourt play it on KCRW the other day. As George Peppard used to say on the "A-Team," "I love it when a plan comes together!"... Another thing that has been starting to make some noise is The SuperJesus. Both Mike Taylor at WOXY and WPGU's Jason Brown swear by this female fronted (Ooo, La La!) Australian band. I think I smell smoke... KPNT's Les Aaron checks in via e-mail to say "Jaya the Cat and Ash r doing it 4 me." Thank you, Prince... Everyone should try to get their hands on the new Ash if they can, as those with good import connections are raving about it. I hope you've heard the White Stripes CD. And, of course, you know your homework assignment this week is to go out and get the new Travis album, in stores now! Send me your freaky music and e-mail your specialty lists to hitsmarkg@hotmail.com. Buzzed: Fellow Cubs Fans, Everyone in town this week, ARLO...

**NULLSET** - Grand Royal

Smokewood EP

### Treble Charger

- Trable Charger's second single "Brand New Low" has been described as "a perfect single...it joins 3 Doors Down's 'Loser' in resurrecting the cult-of-loser song" (Village Voice.) In your hands now, impacting July 3rd.



 Ivy's long overdue new album marks their Nettwerk debut. Lush and entirely beautiful, Long Distance hits stores on July 10th and features guests like James lha, Eric Matthews & more.



### **Smoother**

 A wildly enjoyable debut featuring the thumping single "East Side".
 Chasing The Dragon offers equally tasty treats of indle rock, electronic beats and pumping bass. In stores now.



### Dusted

- Faithless' mastermind Rollo brings you an a'bum full of beautiful, melodic and chilling music. When We Were Young features the buzzed-about track "Always Remember To Respect and Honour Your Mother", in stores on July 10th.



### The Actual Tigers

 Singer Tim Seely's volce and lyrics hook you from the word go. A collage of sounds melding acoustic guitars, piano and a multitude of percussive devices. "Standing By" will be your first taste of this excellent debut.





### Plastic Volume 5

- The best of the best, featuring hard to find gems like Sarah Mclachlan's "Sweet Surrender" (OJ Tiesto MM), Delerium's "Innocente" (Deep Dish mix), BT's "Shame" (Way Dut West Mix). In stores on July 17th, call for giveaways!

### **Utah Saints**

 July 21st is the release dags for Utala Saints' new album Two, featuring collaborations with Michael Stipe, Chuck B and mure, Oliver Lieb's incredible mix of "Lost Vagueness" will lead off.



Contact;:
N% Tom Gates (212) 760-1540 gates@nettwerk.com
LA: Erica Goodstaut (310) 855-0642 erica@nettwerk.com

www.nettwerk.com

### END OF THE WORLD

on tour
with
stains

20 adds in first week, including:

KWOD KKND WMRQ WPLA WLRS WZNE WDYL KFMA WNFZ

"No One" Top 15 at Modern Rock, Top 10 at Active Rock

230,000 albums scanned

15,000 scanned this week

#99 at SoundScan

Produced by Adam Kasper and Chris Vrenna Mixed by Tom Lord-Alge Executive Producer: Jordan Schur



www.coldonline.com





### active

1 w	tw	artist-label	comments
1		STAIND - Flip/Elektra/EEG It's Been Awhile	#1 KUPD,KISS
2	2	GODSMACK - Republic/Universal	#1 KIBZ

Greed LINKIN PARK - Warner Bros.

#1 KRXQ, WMFS Crawling, In the End TOOL - Volcano #1 WIYY, KRQC Schism

SALIVA - Island/IDJ certified GOLD Your Disease THE CULT - Atlantic/AG #1 KRBR, WQLZ

LIMP BIZKIT - Flip/Interscope #1 WZTA, WBYR

WLUM add

KNCN add

WYSP add

KCVI add

#1 KLBJ

#6 most added

WJRR,WBZX add

WTPT,WKSM add

WMFS,KTUX add

KICT, KRZR add

top 10 KNCN

**NINE INCH NAILS** 

WRIF add

WYSP add

#1 most added

**HUGE SALES** 

WXTB add

top 10 KLFX

My Way 3 DOORS DOWN - Republic/Universal #1 KNCN Duck and Run

9 **DISTURBED** - Giant/Reprise Down With The Sickness

10 **DAVE NAVARRO** - Capitol Rexall

10 11 TANTRIC - Maverick Astounded 12 STEREOMUD - Loud/Columbia/CRG

Pain 13 **STABBING WESTWARD** - Koch

So Far Away 14 14 **SEVEN MARY THREE** - Mammoth

STONE TEMPLE PILOTS - Atlantic/AG Days Of The Week

20 FUEL - Epic **Bad Day** 

18 UNION UNDERGROUND - Columbia/CRG Revolution Man

17 AEROSMITH - Columbia/CRG

Just Push Play 22 **DROWNING POOL** - Wind-up

MEGADETH - Sanctuary/CMC 20

Moto Pschyo 21 **ECONOLINE CRUSH - Restless** 

Make It Right, You Don't Know What It's Like

TEEG Deep

15

COLD - Flip/Geffen End Of The World

STATIC-X - Warner Bros.

This Is Not

FEAR FACTORY - Roadrunner

Linchpingased on album airplay

### and a hard by JOHN LENAC

"CALCULATE WHAT WE WILL OR WILL NOT TOLERATE": For three weeks in a row now, Staind has the #1 selling album in the U.S. Props to everyone who has helped to develop and massage the Staind franchise and ultimately perpetuate our Rock world... Major congrats to KXXR's Ryan Castle on his initial PD gig!!! His first day at WRLR is 6/25. After I went on a tangent about the euphoria that I felt when I got my first PD stripes; he said: "I'm psyched! I want to thank Jeff Clark and Virgil Thompson for this incredible opportunity. Also, Wade [Linder] and Dave [Hamilton] for everything the last two years here in Minneapolis." Too bad Ryan has to deal with all that is Murphy (new RLR MD). Murph, I kid—can you feel the love? In fact, he and I were just talking about the latest offering from Cold: "'At The End Of The World' is such a great record. We HAD to go early and have been getting good phones from the first spin." WRIF, WAAF, WZTA, KUPD, KXXR, WIYY, WXTB and KBPI are among the believers—are you? Props to Ron Cerrito and Rob Tarantino for scoring #1 Most Added honors... More congrats to WCPR APD/MD Scot Fox for finally getting the PD nod. "Weerd" Wayne stays in the fold, but as APD so he can concentrate on being PD of Classic Rock sister WXRG. After I asked Scot what adult beverage I'll be buying him to celebrate with this week in L.A., he said: "One of each." He added: "I'm extremely thrilled to get the chance to steer the 979 'CPR ship." Scot was also raving about the new Moke. As was KUPD's J.J. Jeffries today when I praised him for adding "My Degeneration" early. Inbetween shared asshole-neighbor anecdotes, J remarked: "Moke is a way-tal-

ented band with a deep record." Call J's partner-in-crime Larry McFeelie to get the details of his ubiquitous show today (or as he dubbed it, "McVeigh Monday")... Saturday should have been christened "Smirkin Saturday" after hearing from Vince Richards about the KQRC show: "We had a record attendance of over 20k seeing ALL 13 bands tear it up. Saliva was amazing. The crowd went crazy for hometown heroes Puddle of Mudd. Staind kicked ass. Live sounded great and their new stuff rocks! The other big attraction was the Heavy Petting Zoo, staffed by an area strip joint for the event. Listeners were lined up all day and

COLD

shall we say-were very satisfied as they exited the area sporting large smiles." Along with our other pals at WKLS, KOMP, WMFS and WCCC, Vince & Don Jantzen added the Black Crowes' "Soul Singing." KIBZ's Samatha Knight is one of the many that has cheered recently about their new CD killin on the air... She was also saluting No One: "I absolutely love them! The entire CD is fantastic." KRXQ's Paul, Pat & Curtiss can attest to that. They added "Chemical" on 4/9... They (along with KXXR & KILO) also joined the same club WJJO's Glen & Blake did last week by adding Mudvayne's "Death Blooms" (ask Paul about driving the Mudvayne Street Stock Car this weekend and how he "didn't eat shit"). Now that Disturbed is on the OZZfest main stage, Mudvayne takes the headlining slot on the second stage and I hear da peeps is freakin on em... Are you feeling how MASSIVE Adema is going to be? No? Then you need to plop the advance Soda and Shannah Miller sent you in the player and engage in what will be one of the year's breakout records. KILO's Hill Jordan gets it: "Adema is gonna be huge. Mark and the whole band are so talented"... She also shares my affinity for cranking the new Godhead: "'Eleanor Rigby' is fabulous-best cover I've heard in the last two years" (KTUX and WCPR couldn't wait)... How bout those first-week sales on The Cult? 40k "Beyond Good and Evil" units and counting... Why did Bob & Willie @ KBPI and Hal & Ronnie @ WBZX bump up the Skrape "Isolated" rotation? Why did Joel & Shark add said song @ WTKX? All this and more will be answered during Bill Burrs' traveling comedy circus performance this week in L.A... Next week, save room for Adema, Crossbreed (Jann & Smitty got WRIF & WMFS this week on Spacehog) and Insolence (SUH-MASH)... Lenac@mindspring.com

### top most added

1. COLD "End Of The World" 2. PETE. "Sweet Daze" 3. THE BLACK CROWES

"Soul Singing" "You Wouldn't Believe" Flip/Geffen Warner Bros. V2 Volcano

"Careful With That Mic" Atlantic/AG "Astounded" Maverick

HITS June 15, 2001

4. 311

5. CLUTCH

6. TANTRIC

### upcoming new releases

### ROCK

GOING FOR ADDS 6.18

CROSSBREED • "Underlined" - Artemis

**DARWIN'S WAITING ROOM •** 

"Feel So Stupid" - MCA

GODHEAD . "Eleanor Rigby"

- Posthuman/Priority

INSOLENCE • "Poison Well" - Maverick

MINISTRY • "What About Us" - Warner Bros.

### GOING FOR ADDS 6.25

ADEMA • "Giving In" - Arista

AMERICAN HI-FI • "Another Perfect Day" - Island/IDJ

**BUCKCHERRY** • "Porno Star" - DreamWorks

**ECONOLINE CRUSH** •

"You Don't Know What It's Like" - Restless

MOKE • "My Degeneration"

- Ultimatum/Artemis

MUDVAYNE • "Death Blooms" - Epic

NONPOINT • "Endure" - MCA

NO ONE • "Chemical" - Immortal/Virgin

SIN-O-MATIC • "You're Mine" - Atlantic/AG

JACOB YOUNG • "Life Is Good" - Artemis

e-mail new rock release info to lenac@mindspring.com



GOING FOR ADDS 6.18

JOHNNY A • "Oh Yeah" - Favored Nations/Red Ink

BARENAKED LADIES • "Falling For The First Time" - Reprise

STEVE EARLE • "I Don't Want To Lose You Yet"
- E-Squared/Artemis

LOS MOCOSOS • "Spill The Wine" - Six Degrees

OLD 97'S • "Designs On You" - Elektra/EEG

CHRIS WHITLEY . "To Joy" - ATO Records

GOING FOR ADDS 6.25

MELISSA ETHERIDGE • "I Want To Be In Love" - Island/IDJ

NANCI GRIFFITH • "Where Would I Be" - Elektra/EEG

MANDALAY • "Beautiful" - V2

THE VERVE PIPE • "Never Let You Down" - RCA

WEBB BROTHERS • "Summer People" - Atlantic/AG

e-mail new apm release info to hitsmm@aol.com

### powertool

J.J. Jeffries had the desire to get into radio in his early childhood, creating playlists and having his buddies do fake phoners for the station that he fabricated. J.J. has done stints at Minneapolis Heritage Rocker KQRS, St. Cloud



Rocker WHMH (first PD gig & afternoons), Adcomm Four Communications Monterey (OM & afternoons, overseeing four stations including then-Heritage Rock KMBY) and KXXR Minneapolis (nights, also did afternoons at a St. Cloud Top 40 simultaneously with a 90 minute commute between shifts!). In '95, he moved to the desert oasis of Phoenix for KUPD PD/middays. Two years ago,

he took himself off the air to focus on activities like the station's annual U-Fest. He's booked Metallica for the event and has also put on Korn & Deftones way early in their careers. J.J. declares: "I'm taking a stand for you, Lenac. I'm giving you the 'presents' on this interview...Now play my records!"

### ZQUAWKS



### CURTISS JOHNSON/STATION MANAGER KRXO/SACRAMENTO

"'Pain' from **Stereomud** hit me the first time I heard it. Now that I've heard the rest of the disc—'WOW.' I would put any of the first five tracks on 98Rock. This band is a future core artist for Active Rock. Another project to look for soon is from **Chris Woltman** and the new **J Records**. **Soil**'s 'Halo' is not out yet, but already making a lot of noise for us. On the other end of the texture spectrum is my other latest fave, 'Rexall,' from **Dave Navarro**."

### LENNY DIANA/APD-MD WXDX/PITTSBURGH

"Last week Flickerstick played a low-dough show for us and sold out a 600-capacity club. When they played 'Coke," everybody sang along. We responded by adding this track from their upcoming self-released CD. Never doubt the power of VH1! Drowning Pool's 'Bodies' lit up the phones immediately—for the past three weeks, it's been #1 phones.

Clutch's 'Careful With That Mic' is #3 phones. Now if you'll excuse me, I'm going back to watching 'Bands On The Run.'"



### BRUCE JONES/PD KENZ/SALT LAKE CITY



"I spent one Saturday afternoon with **Pete Yorn**'s 'musicforthemorningafter' thinking, 'This is a *gre*at album.' I finally found room to play 'Life On A Chain.' We've been getting lots of curiosity calls, so we upped the spins to 20-25 a week, and it's sounding fantastic. Pete's already been in the market once, selling out a 200-seat room, and he's coming for another club show (400-capacity), which I'm sure will be quite a scene."

### GREG O'BRIEN/PD WRRV/MIDDLETOWN, NY

"Our station doesn't follow other PoMos; we just play great songs. That's why you'll find Shades Apart's 'Beat By Beat,' Dexter Freebish's 'Leaving Town' and 'My Madonna' and Econoline Crush's 'Make It Right.' We re-added Eve 6's 'Here's To The Night' because the phones were just exploding. I also wish people would pay more attention to the Five For Fighting record, which is AMAZING!"



WHEREVER YOU WILL GO

**Modern Rock:** 

Monitor Debut 36\* 512 Spins (+107)

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KTBZ WSUN WRAX

WMRQ KENZ WLIR

KCNL WZNE KKND & Many more!

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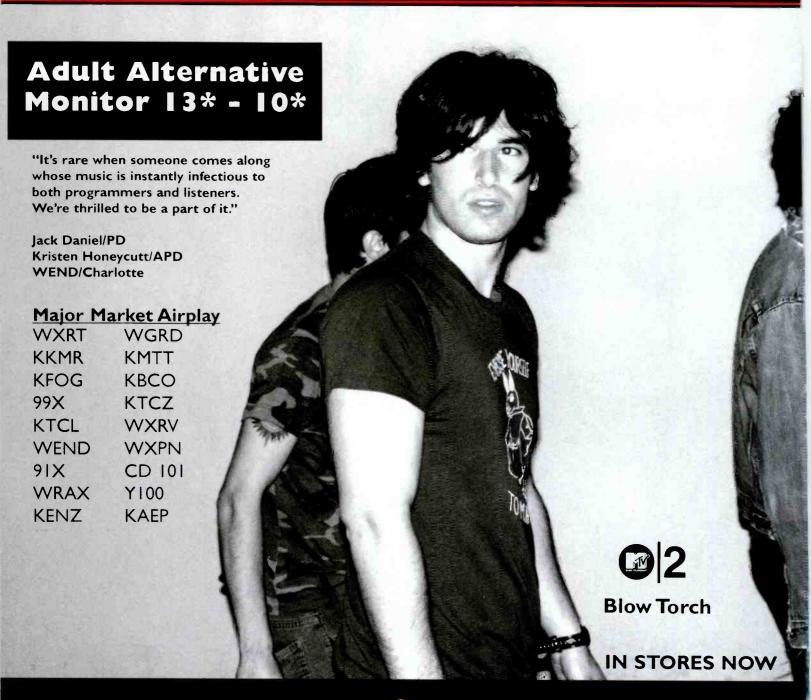




Produced by Mark Tanner • Executive Producer: Ron Fair • Mixed by Chris Lord-Alge • Management: Stuart Sobol and Brigette Barr for Spivak/ Sobol Entertainment The Roa Records Label is a unit of BING entertainment • IMK(S) Registered • MARCA(S) Registrada(S) General Electric Co., USA • BING LOGO IS A TRADEMARK OF BING MUSIC • © 2001 BING ENTER\_AINMENT



### PETE YORN: life on a chain



THE FIRST SINGLE FROM
HIS DEBUT ALBUM

### musicforthemorningafter

From the singer/songwriter/multi-instrumentalist who scored the Farrelly Brothers' "Me, Myself and Irene"



July 8 San Francisco July 8 San Francisco July 11 Eugene, OR July 12 Portland, OR

July 13 Seattle, WA

July 14 Madison, WI July 16 Salt Lake City, UT July 18 Boulder, 20

July 19 Denver, CO July 20 Denver, CO July 22 Chicago, IL July 23 Chicago, IL July 25 Philadelphia, PA July 26 Syracuse, NY

July 25 Philadelphia, PAAugust 18 Chicago, ILJuly 26 Syracuse, NYAugust 30 San Jose, CAJuly 28 Asbury Park, NJAugust 31 San Diego, CA

July 30 Boston, MA

August 13 Nashville, TN



## APUT MODERN

### top 25 adulterated

l w	tw	artist-label	comments
1	Ð	REM – Warner Bros.	#1 WDOD
2	2	Reveal  TRAIN – Columbia/CRG	Top 5 KBAC
		Drops Of Jupiter	•
3	3	DAVE MATTHEWS BAND – RCA	Top 5 KINK
4	4	Everyday  U2 – Interscope	#1 KFOG
Ť		All That You Can't Leave Behind	#1100
7	5	LUCINDA WILLIAMS – Lost Highway/IDJ	#1 WXPN
		Essence	
12	6	AFRO CELT SOUND SYSTEM (w/FETER GABRIEL) – Real World/Virgin	#1 WXRT
		Volume 3: Further In Time	
5	7	JONATHA BROOKE – Bad Dog	#1 WRNX
	8	Steady Pull  BLACK CROWES – V2	Ton 5 \4/75\4/
8	0	Lions	Top 5 WZEW
10	9	STEVIE NICKS – Reprise	Top 5 KMTT
		Trouble in Shangri-La	100 0 101111
19	10	PETE YORN – Columbia/CRG	airplay = sales
		musicforthemorningafter	1 7
11	11	COWBOY JUNKIES – Zoe/Rounder	Top 5 WFPK
_		Open	
6	12	BLUES TRAVELER – A&M/Interscope	#1 WMMM
17	42	Bridge	VEOC - 14
17	13	DEPECHE MODE – Raprise Exciter	KFOG add
10	14	ERIC CLAPTON - Reprise	KMMS add
		Reptile	.,,,,,,,,
13	15	DAVID BYRNE – Luaka Bop/Virgin	KFOG add
		Look Into The Eyeball	
9	16	COLDPLAY – Nettwerk/Capitol	Top 5 WBOS
-	4-	Parachutes	W4 14 77 71 11
11	17	JEB LOY NICHOLS – Ryko/Rough Trade Just What Time It Is	#1 WZEW
18	18	ANI DIFRANCO – Righteous Babe	WYEP add
1		Revelling	7712. 000
24	19	WIDESPREAD PANIC – Sanctuary	On tour (as always
		Don't Tell The Band	
20	20	JOSH JOPLIN GROUP - Artemis	WDET add
		Useful Music	
23	21	WHISKEYTOWN – Lost Highway/IDJ	Top 5 WFUV
19	22	Pneumonia  MARK KNOPFLER - Warner Bros.	Top 5 WMVY
17	~~	Sailing To Philadelphia	TOP 5 VVIVIVI
	23	ROBERT CRAY - RykoPalm	Top 5 WXPN
	cinga	Shoulda Been Home	1
25	24	BRIDGET JONES'S DIARY OST Island/IDJ	Top 10 KINK
		Shelby Lynne	
21	25	SHAWN COLVIN – Columbia/CRG	#1 WMVY
		Whole New You	

combination of airplay and sales

### adultery

### BY MIKE MORRISON

The Fat Lady Has Sung: A chapter in L.A. radio came to an end last week as budget cuts at Clear Channel Interactive Group resulted in the staff of WorldClassRock.com being let go. WCR.com was an evolution of Channel 103.1. Signed on in late '98 with current KFOG PD Dave Benson and former KSCA Music Director Nicole Sandler at the helm, 1031 was, in turn, CC's attempt to capitalize on the success (success???) of KSCA, programmed by...that's right...yours truly! KSCA was, in 2/97, sold to Heftel, who took the station to #1 in the market with their highly researched Regional Mexican format. And you ignored me when I suggested that APM should be playing more Flaco Jimenez. Seriously though, best wishes to Nicole, Rolee Rios and all at Worldclassrock.com, the demise of which leaves some excellent jocks and programmers on the loose. We'll let you know who picks them up (if you don't pick them up, that is). The stream will stay up, for the moment, programmed by Long Paul, currently the PD at sister Internet station KNAC.com... KCTY (The City) Omaha had another up trend, pulling just under a five share (!) 18-34 and just under a three 25-54. PD Max Bumgardner: "I am so proud of my staff. We have a solid

product and we're having fun. We may be more PoMoleaning then most APMs. However, we are more Adult than most PoMo stations. And now I can afford the .50/hour raise it took to move **Scott Barnett** to mornings and take myself off the air! (No more getting up at 4a.m.! Heh, heh, heh)"... **WFPK** Louisville PD **Dan Reed**: "I love the **Ian Hunter** record! There's a song called 'Still Love

Rock and Roll' that could be an anthem for our 40-year-old rock-loving listeners." What is with this Ian Hunter disc anyway??? No less than three APM luminaries



### MAX BUMGARDNER He's got the Key to the "City"!

have brought it up to me: Dan (above), Bruce Warren and Norm Winer. A very credible list of fans... I asked KTHX PD Harry Reynolds if he had any big summer promotions lined up. "Nope," he said. "No need to. There is so much free music here this summer it's amazing-Todd Snider, Patty Larkin-there's also a big rib cook-off around Labor Day that fits us to a tee." (Not if he eats too many ribs it won't!) Oh, and Harry's favorite song right now: "Sigur Ros 'Svefn-Genglar'-best thing I've heard this year." (And HOW are we pronouncing that?)... So what's a band, fronted by an African-American, do when their former label mis-markets them as an Urban act? Stay on the road, of course, and continue to build its following of white upscale adults. In other words, exactly what Michael Franti & Spearhead have been doing for the last two years. They can now sell-out 1300-seat rooms in Seattle, Denver and San Francisco. They are also huge in Albuquerque/Santa Fe, which is why KBAC PD Ira Gordon added "Sometimes" out of the box this week (as did WYEP, KRSH and WRNX— #3 Most Added!). Plus it's been the #1 record on KCRW for three weeks running. (Yes, sales in L.A. are strong: 300+ copies/week)... Congrats to Trina Tombrink at Columbia on her #1 Most Added week on the new Cake song, "Short Skirt, Long Jacket." And, how 'bout the first-week sales on Lucinda Williams' Essence?!! At press-time, she was looking at a potential Top 20 debut, with sales north of 50k!... The Artemis APM machine continues to rock with the new Josh Joplin Group song, "Gravity." WDET Detroit added the record this week, joining the following stations, who have the song in a double-digit rotation: WXRV, CKEY, KKMR, WRLT, WZEW, KCTY, KBAC, KXST, KRSH... I spent a lot of time with the new Radiohead CD, Amnesiac, this weekend, and respectfully suggest that you check out the new single, "Knives Out." It is stunning, and could be perfect for your station (especially if you lean PoMo). This record could debut at #1 this week (200k+!!)... If you're coming to town this week for the Rthing, don't miss Widespread Panic on Saturday night. And, of course, I'll see you at the Pete Yorn showcase [You WILL be there won't you? ;-)]... Out... E-mail: HITSMM@aol.com...

... uuapow 1sod 17npe ...

### 

### rock2k picks

EDITED BY KAREN GLAUBER



Travis "The Invisible Band" (Independiente/ Epic): On the resolutely upbeat follow-up to the acclaimed "The Man Who," Fran Healy wraps his life-affirming lyrics in graceful, gleaming melodies, so that there's heart in every hook—and the hooks just keep on coming. Among the numerous stunners are with the lilting, banjo-accented opener "Sing"; the buoy-

antly propulsive "Side," set off by Dougie Payne's liquid bass line; the lovely McCartneyesque ballad "The Cage"; and "Safe," in which the band gets away with a repetitive chorus by virtue of a caressing Healy vocal and the ebullient, Ringo-ized drumming of Neil Primrose. A contender for the year's most tuneful album. (B.S.)

Air "10,000 Hz. Legend" (Source/Astralwerks): After taking a "hiatus" to score the soundtrack to Sophia Coppola's "The Virgin Suicides," Air returns for another addictive round of subversive pop and quirky, complex electronica. Paradoxes permeate "Legend," as synthesizers, digitized vocals, and drum machines counterpoint the soft, wistful melodies supplied by flutes, strings and choirs on



tracks ranging from spacey to country-tinged. The French duo gets by with a little help from such friends as Buffalo Daughter and Jason Falkner, who supply vocals to the musical melting pot. The equally oddball Beck drops in to sing on "Don't Be Light" and play harmonica, vocalize and occasionally squeal on the mellow, folkish "The Vagabond." (Y.C.)



John Mayer "Room For Squares" (Aware/Columbia/CRG): John Mayer is cut from the same straightforward, no-gimmicks folk-rock cloth as Dave Matthews and David Gray, making for a set of honest and heartfelt songs. The Connecticut-born, Berklee-schooled, Atlanta-honed Mayer has a delicate falsetto and his brilliant flashes of guitar virtuosity take the genre to a different place. With

acoustic guitar as a basis, the singer's major-label debut is sparked by the sinewy backing band, which follows his lead on the nimble and delicate rhythms of "Your Body Is A Wonderland"—even making room for a jazzy guitar solo—and the bluesy, string-colored "City Love." (D.S.)

The Webb Brothers, Maroon (Mews 5/Atlantic/AG): Christiaan & Justin Webb may have attracted some attention for being the sons of songwriting legend Jimmy Webb, but they're making fans with their own crafty take on the pop-rock tradition. Their finely wrought, melodic tunes—spiced up by Stephen Street's inventive, stylish production—cast quite a spell, recalling the freewheeling style of their dad's



generation without seeming like a throwback. Among the hookiest tracks: the melancholy "I Can't Believe You're Gone," the devastatingly lovely "All The Cocaine In The World" and the infectious "Summer People." (S.G.)

### rock2k mugs

MOVING IN STEREO: Adding a deeper meaning to their "Pain & 5L Mering Tour," the members of Loud/Columbia's Stereomud stopped by the KILO Denver studios. If it seems odd that on-air personalities Q & Johnsy 6 (front row, I-r) appear so diminutive, it is only because Stereomud s the tallest band in the nation, averaging a whopping 7-foot-11. At home with

what she called "her people," KILO's 7-foot-7-inch Promotions Director Nancy Maffucci could finally be photographed while standing erect. Shown posting up on KILO's tiny funnymen, who were actually standing on milk crates, are (l-r) a Stereomud guy, a Stereomud guy, another Stereomud guy, Stereomud singer Erik Rogers, yet another Stereomud guy and Maffucci.



NO WEND IN SIGHT: Backstage after a show presented by WEND Charlotte, the members of Mammoth's Seven Mary Three found themselves in the middle of a radio sandwich. "Hang on a sec," said station PD Chad Fitzsimmons (I). "You guys aren't getting out of here before you

make with the wacky photo. I haven't gotten my picture in HITS since I accidentally showed up in the background of a **Moby** photo." Shown pretending they're hanging out with their bestest friends in the whole wide world are (I-r) Fitzsimmons, Seven Mary Three's **Jason Ross**, Casey **Daniel**, **Giti Khalsa** & **Thomas Juliano** and WEND APD/MD **Kristin Honeycutt**.



CHILDREN OF THE YORN: In the midst of his whirlwind publicity, tour, Columbia's shaggy-haired heartthrob Pete Yorn (r) and bassist R. Walt Vincent (I) stopped by the KKMR Dallas studios to have a little char with MD

Jeff K (c). "Thanks for your support," Yorn said. "Without people like you backing the record, I wouldn't be where I am today." Jeff sighed and said, "Is this humidity as hellish on your hair as it is on mine? That's why I went with the Butch Wax look. I just got tired of fussing with it." We can only assume that HITS' own PoMo goddess Ivana was the one behind the lens.



...evolve or dissolve...

### DARWIN'S WAITING ROOM

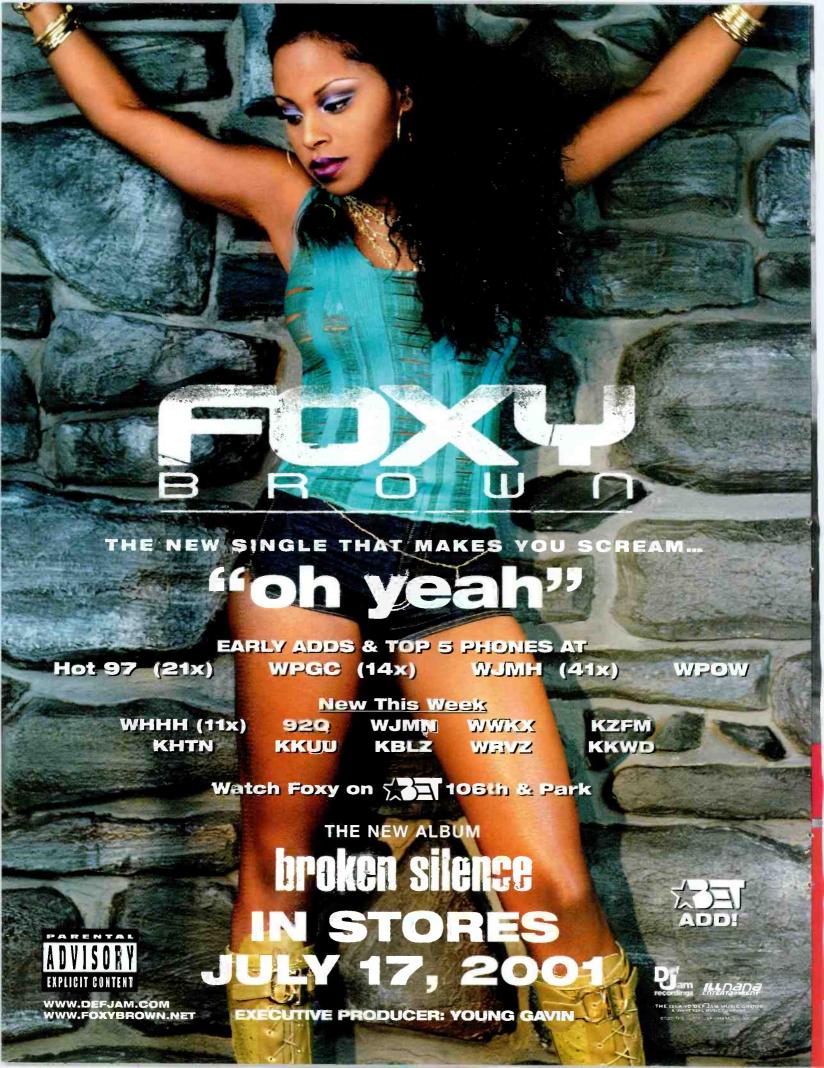


Catch Darwin's Waiting Room Showcase during R&R Friday 6/15 at the Viper Room ...9:30PM Sharp!!!!!!

"Feel So Stupid (Table 9)"



The Debut Album In Stores July 24



# FIGACO CONTRACTOR OF THE PROPERTY OF THE PROPE

### Ground Zero

### By Liz Montalbanc

I'M IN N.Y. AGAIN: Think they'll open up an East Coast HITS office?... I spent the end of last week and half my weekend in D.C. hanging at the BRE convention. Could've been a Radio One convention, as all of their programmers were in attendance. A really good time, though. Dinner Friday was a blast, with Kashon Powell, Thea Mitchem, Dion Summers, Boogie D and Darrell Johnson at Capitol Grill. Lots o' alcohol involved. Thea and Kashon finished off two bottles of wine, as we talked about music and watched the Lakers take Philly. Boogie D was star struck when Donnie Simpson stopped by our table to say hi. Records of the

Boogie D was star struck when Donnie Simpson stopped by our table to say hi. Records of the evening? We all agreed that Ray J is a smash. We love the new J.Lo and Ja Rule, which landed at radio earlier that day. We also think India. Arie's "Brown Skin" is going to be big for Motown/Universal, although Thea had to correct me when, after my fifth cosmopolitan, I called it "Black Skin." I got to hear it on the air too, as Miss Thing has put it into rotation already at WPGC. We also talked about the Jaheim record, "Just In Case," that did great last week, picking up KBXX, KDGS, WRVZ, KISV and KQBT. (This will creep up on you if you're not playing it yet.) Erick Sermon received a unanimous thumbs up around the table. Darrell went on about the Angie Martinez record and his large Hispanic audience in Dallas, and we also discussed how the Craig David record should cross to Crossover, as some dinner buds were ready to put "Fill Me In" in rotation. Afterwards, we went back to the Hyatt and continued cocktailing at the bar. Robert Scorpio decided to leave The Late Show in his room to join us for a cocktail. He sat right next to me as I was prepping my game for the cutie across the bar. So over him. We drank for what seemed an eternity 'til Mary Catherine Sneed took the party to her room. While in town, I also had the opportunity to see one of my favorite people, Jay Stevens, at the station earlier that day, before he took off for his daughter's dance recital. Agnes was in full effect (love her!). Woke up Saturday to find Kashon miserable with a hangover, and even more miserable because she couldn't fly back to Houston that day due to the flood. Hung with her and MCA's Benny Pough

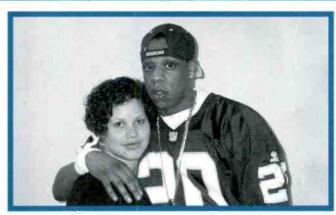
most of the day. Benny's dropping a Mary J. Blige record in a couple of weeks—can't wait for that!... Made the mistake of driving from D.C. to N.Y. that evening (forgot how long that drive was). But at least I got to listen to radio on the way up. I definitely miss the East Coast... Anyway, I'm in N.Y. now for Russell Simmons' Hip-Hop Summit. Some very heavy shit going on at this Summit, as many activists, politicians, and artists have come together to discuss the state of hip-hop. More on that next week... Random record thoughts: Feeling the new Luther album (thanks, Ron Gillyard, for the advance), and listening to the Olivia album, which is growing on me. Michelle S. is all over the second single, "Are U Capable," so get on it. On the remix tip, the "Full Crew Mix" of Craig David, the Rockwilder remix of Destiny's Child, feat. Missy, Thea Mitchem's remix of



CRAIG DAVID: Getting his "Fill."

Missy's "One Minute Man," feat. Ludacris and Jay-Z, and the So So Def remix of Janet's "Someone To Call My Lover" are all in my "A" stack... The Alicia Keys video of "Fallin" is sooo hot. This should definitely assist in taking this single to the next level... Marthe and Motti thank you for the Sisqo support and realize how much you really love him, so they are immediately sending you another single called "Dance For Me"... Lisa Ellis and Andrea Foreman are excited about the Jessica Simpson record, as it heats up in a big way... Lil' Romeo continues to build as the Priority staff takes it Pop... Kim Hughes had a nice week with Shaq, picking up some very heavy West Coast hitters... Toya continues to prove that she has staying power (don't sleep on this, guys)... And what can I say? D-12 looks to be a smash, as "Purple Hills" pulls in Top 5 phones just about everywhere. K... Other shit I'm feeling: Busta Rhymes' "What It Is," Philly's Most Wanted's "Please Don't Mind," Foxy Brown's "Oh Yeah," Tha Liks' "The Best U Can," 2Pac's "Letter To My Unborn," Nivea's "Don't Mess With The Radio," Hi-Tek's "Round & Round," feat. Jonell, and Mystic's "The Life."... Love: My nephews, Nino Cuccinello, Tony Monte, Franco lemmello, D-Rock, Maurice DeVoe, E Man, Gary Marella, Lynne Salavaras and Russ Allen... Hit me at eliz0315@aol.com. Merrrhhh!

### Street Snap



SUMMIT ALL UP: WPGC Washington, D.C. MD Thea Mitchem held Roc-A-Fella/Def Jam's Jay-Z close, gave her best sultry, bedroom eyes and whispered sweet-nothings in his ear, "You are so talented, fantastic, on fire," she hushed. "Love that 'Change The Game' track. That's what it's all about in hip-hop; healing, changing the game." "For the last time, Thea," J interrupted, "I am not sneaking you into the Hip-Hop Summit." Mitchem then began searching for other Summit invitees.

### Phat Five

The Hype On The Street This Week

- 1 ALEX VALENTINE
  - It's "Valentine's" Day early in Dallas, at KRBV.
- 2 VAL DELONG

St. Lunatics have "crazy" sales debut. Turk selling, too.

B HIP-HOP SUMMIT

Russell uses muscle to bring hitters together.

- LISA ELLIS & ANDREA FOREMAN
  Columbia's "Irresistible" duo closing
  Jessica Simpson behind Top 10 debut.
- DAN HUBBERT
  Happy to "Premiere" new endeavor.

HITS June 15, 2001 59

FOR THOSE WHO KNOW A HIT WHEN THEY HEAR ONE



KMEL

KBMB XHTZ

KUBE

WPHI

WENZ

WOWI

KKBT

**KPWR** 

ALREADY SPINNING



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MYSTICWORLDWIDE.COM



· C	2	E &		JUVER	PEIFE	TOP 30 JAMS
	w 1	LW 1	TW	ARTIST EVE	TITLE Let Me Blow Your Mind	LABEL RR/Interscope
	4	2	2	112	Peaches & Cream	Bad Boy/Arista
Ī	2	3	3	MISSY ELLIOTT	Get Ur Freak On	Goldmind/Elektra/EEG
	3	4	4	CHRISTINA,LIL' KIM	Lady Marmalade	Interscope
	5	5	5	CITY HIGH	What Would You Do?	BB/Interscope
Ī	8	6	6	R. KELLY	Fiesta	Jive
1	4	10	7	JA RULE	1 Cry	Murder Inc./DJ/IDJ
K	6	7	8	NELLY	Ride Wit Me	Fo' Reel/Universal
1	6	11	9	JAGGED EDGE f/NELLY	Where The Party At?	So So Def/Col/CRG
1	0	9	10	TYRESE	I Like Them Girls	RCA
2	3	14	11	LIL' MO	Superwoman	Elektra/EEG
1	9	13	12	LIL' ROMEO	My Baby	SME/Priority
E	3	29	13	USHER	U Remind Me	Arista
E		25	14	DESTINY'S CHILD	Bootylicious	Columbia/CRG
E	7	8	15	JANET	All For You	Virgin
2	25	19	16	AALIYAH	We Need A Resolution	Blackground
2	:6	23	17	JESSICA SIMPSON	Irresistible	Columbia/CRG
1	1	16	18	JA RULE	Put It On Me	Murder Inc./DJ/IDJ
2	4	21	19	3LW	Playas Gon' Play	Epic
Ŀ	-	-	20	ERICK SERMON	Music	NY.LA/Interscope
2	7	30	21	TOYA	I Do	Arista
-	-	_	22	D-12	Purple Hills	Shady/Interscope
3	0	27	23	BLU CANTRELL	Hit 'Em Up Style	Arista
E	3		24	RAY J	Wait A Minute	Atlantic/Atl G
1	2	15	25	OUTKAST	So Fresh, So Clean	LaFace/Arista
1	7	17	26	CASE	Missing You	Def Soul/IDJ
Ŀ	-		27	NSYNC	Рор	Jive
1	8	22	28	2PAC	Until The End Of Time	Amaru/DR/Interscope
1	3	18	29	TRICK DADDY	Take It To Da House	S-N-S/Atl/Atl G
Ŀ			30	CRAIG DAVID	Fill Me In	Wildstar/Atl/Atl G

### DED THIS WEEK

	Artist	
1.	Janet	

2. India. Arie 3. Ginuwine

4. Foxy Brown

5. Kurupt

"Someone To Call..."

"Brown Skin" "Differences"

"Oh Yeah" "It's Over" Label Virgin Motown Epic Def Jam/IDJ

Antra/Artemis

by Mark Feather

LET THE GRIP AND GRIN BEGIN: It's R&R convention time here in Floss Angeles, filling the latter part of the week and the weekend with food, drinks, learning, drinks, friends, drinks, networking, drinks and performances by great artists at clubs serving—you guessed it drinks! I'm not looking forward to this at all, am I? Gotta admit this one looks to be a good one. I'm especially excited to check out good ol' Bill Clinton on Friday. Just one thing—who's bright idea was it to schedule him for a 9 a.m. start at a convention? Ouch, that hurtsparticularly with drinks involved the night before. And, with my friends in town, you know there will definitely be drinks...Things get rollin' Thursday with an evening cocktail party, where Marthe and Motti's Christina Milian (the great vocalist on Ja Rule's "Between Me and You") will perform her first single, "AM to PM." The song is most likely on your desk now. Speaking of Def Jam, how 'bout that muchneeded change in direction on the Sisgo project? After listening to us in radio (still think of myself that way, too-old habits die hard), "Dance For Me" will now be the lead track from the album, and will go for adds 6/26. Great call, with a much more radio-friendly feel. As if that's not enough, there's a new Ludacris track from the "Rush Hour 2" soundtrack that is OFF THE HOOK! Seriously, "Area Codes" is a one-listen gift to the format that's barely out there and already rollin' at Bruce St. James' KKFR, KPWR, Tracy Cloherty's HOT 97 and KTFM, among others. Don't sleep, or your competition will make you look foolish...OK, Thursday is cool, but Friday is THE day and night in R&R-land. Obviously, Clinton's the whole show in the morning. After that, there's a Top 40 session, with a performance by Virgin's Nikka Costa. I know most of you just didn't "get" "Like A Feather" for your stations, but I implore you to see this artist perform live. I have seen her twice, and believe me, you WILL understand when she's done. Remember, it's never too late to play a hit record, which is exactly what I'm convinced "Feather" is. (PS. Also on that topic, don't forget Kurupt's "It's Over"—another potential hit that still hasn't really gotten its due)... Friday night, it's on-Lakers/Sixers, and then the Rhythm and Urban Awards. In addition to plenty of food and beverage (back to the drinking thing again—which reminds me, I need to go stock up on Tylenol), look for performances by two of Michelle 5. artists on J Records—Alicia Keys and Product G&B—at this soiree. Both have supporters and stories at radio and other outlets that you should take note of. Miss Keys' "Fallin'" is large in callout at both 92Q and WPGC, and has Top 10 phones at KBMB. Plus, she's booked back-to-back on "Oprah" and "Leno" next week, which will only help fuel the fire! Then, there's "Cluck Cluck" by G&B, sporting a Cadillac Jack badge of honor—both Top 5 phones and Top 10 callout at WJMN! Also in attendance Friday night will be Arista's Blu Cantrell, whose "Hit 'Em Up Style" looks like it's coming home, too, with MTV now in and close-out adds this week at KDON, KPRR and Orlando's WLLD. Are you on this yet?... Immediately following dinner and the awards, it's off to Lisa and Andrea's after-party at Moomba. Standby for JD, Maxwell, Jessica Simpson and more. While I'm on the subject of Jessica, I should remind you that I've been talking about "Irresistible" for months, and, despite early resistance, it looks like I was right (hate it when that happens)! Not only did her LP debut huge this week, the single is already approaching Top 10, and has now been green-lighted by **Clifton** as well. Look for spins to increase even more. You go, girl!... Which brings us to Saturday, a light day of convention stuff highlighted by dinner with all of my "family" members at a restaurant just off Santa Monica Blvd. (a street that will be full of activity all weekend due to L.A.'s Gay Pride festivities). And, lest you think that this weekend is all music industry events for me and no play at my normal West Hollywood haunts—think again. I'm sure I'll be able to find folks to go out with at almost any time after the "official" festivities wind down... So, of course, a post-convention report featuring plenty of debauchery will fill this space next week. Until then, I'll be seein' ya 'round the Century Plaza Hotel! Let's have a drink...

# CROSSOVER

### NEWRELEASES

### GOING FOR ADDS 6/19

Silk 2Pac Rasheeda JT Money Mariah Carey

Case

"Not Your Friend" "We're Callin U" "Letter To My Unborn"

"Get It On' "Super Chick" "Loverboy"

Def Soul/IDJ Elektra/EEG Amaru/DR/Interscope Motown Priority Virgin

### GOING FOR ADDS 6/26

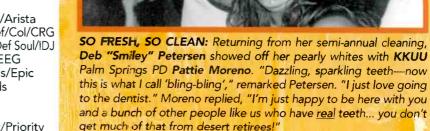
P. Diddy Lil Bow Wow Sisgo **Tamia** Jon B. **Deborah Cox** Nivea Damozel Snoop Dogg **Prophet Jones** Nate Dogg Lil' Johnny

"Bad Boys For Life" "Ghetto Girls" "Dance For Me" "Tell Me Who" "Now I'm With You" "Absolutely Not" "Don't Mess With The Radio" "Every Day's a Party" "Losin' Control"
"Woof" "The Good Life"

Bad Boy/Arista So So Def/Col/CRG Dragon/Def Soul/IDJ Elektra/EEG Edmonds/Epic J Records Jive MCA No Limit/Priority University/Motown

Fubu/Universal

Warner Bros.





1. City High

2. 112

4. Eve f/Gwen Stefani

5. D-12

"Peaches & Cream" Bad Boy/Arista

3. C. Aguilera/Lil' Kim,/Mya/Pink "Lady Marmalade" Interscope

"Let Me Blow Your Mind" RR/Interscope

"I Got You"

"Purple Hills"

"What Would You Do?" Booga Basement/Interscope

Shady/Interscope





Byron, get one free.

### **BYRON KENNEDY** PD KSFM SACRAMENTO

The Big Willie spotlight continues to search for Spring trend winners throughout our Crossover Nation, and this week shines on Sacramento and KSFM PD Byron Kennedy. The first monthlies of the new book show the heritage rhythm outlet up 4.5 to 5.0 for P12+, making it the #1 music station in the market! Furthermore, since Kennedy's arrival this past October, KSFM has EXPLODED

from 7th place to 2nd in the target demo of P18-34. "Basically, we stopped paying attention to everyone else and decided to concentrate our focus on our product," commented the hot programmer when asked what has fueled the station's impressive recent success. "That meant creating a fun, local Sacramento vibe that both comes out of the speakers and is everywhere inside the building, too. Add to that some killer promotions that come from out-of-the-box brainstorming (like the recent 'Underage Bush Weekend'), and we believe we've got a pretty good handle on things right now—though with Arbitron, you can never be too sure!" At HITS, meanwhile, we are absolutely positive we're out of space, so this week's Big Willie stroke ends now...



**MD WLLD Tampa** 112 "Peaches & Cream" (RMX) Bad Boy/Arista

"This remix featuring Ludacris is insane, and should definitely help take this record to #1!"

**DENNIS MARTINEZ PD KDON Monterey** Gigi D'Agostino "I'll Fly With You"

"A great dance record that looks like it's coming home. The women love this jam!"





**BJ STEELE** PD WCKZ Fort Wayne Jaheim "Just In Case" Warner Bros.

"I predict this will be our #1 summer performer—definitely a power song for us!"

**PICASSO** MD KISV Bakersfield Usher "U Remind Me" Arista

"Home run! Usher returns to true form."





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**Addiction Recovery** 

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top 20 spinz

#	ARTIST	TITLE	LABEL	SPINZ
1.	<b>BUSTA RHYMES</b>	What It Is	Violator/Loud	342
2.	AALIYAH	We Need A Resolution	Blackground/.Virgin	323
3.	ERICK SERMON	Music	DS/Interscope	319
4.	THA LIKS	The Best U Can	Loud	310
5.	EVE/GWEN STEFANI	Let Me Blow	RR/Interscope	300
6.	TRICK DADDY	I'm A Thug	Slip-N-Slide/Atlantic/Atl	G 2 <b>9</b> 5
7.	FOXY BROWN	Oh Yeah	Def Jam/IDJ	288
8.	MISSY/LUDACRIS	One Minute Man	GM/Elektra/EEG	285
9.	JAGGED EDGE	Where The Party At	So So Def/Col	284
10.	BEATNUTS/FATMAN SCOOP	Let's Get Doe	Loud	282
11.	LIL' MO	Superwoman Pt. II	EastWest/EEG	272
12.	112	Peaches & Cream	Bad Boy/Arista	271
13.	GANGSTA BOO	Can I Get Paid	Loud	266
14.	CASE	Not Your Friend	Def Soul/IDJ	260
15.	JANET	All For You	Virgin	256
16.	TALIB KWELI	The Blast remix)	Rawkus/Priorit	249
17.	BABYFACE	There She Goes	Arista	245
18.	SUNSHINE	Heard It All	SL/Atlantic/Atl G	244
19.	REDMAN	Let's Get Dirty	Def Jam/IDJ	243
20.	PROJECT PAT	Don't Save Her	Loud	236

Ha the how weekly conference

	ulla u la l	Ca ca	winners
#	ARTIST	TITLE	LABEL
1.	<b>BUSTA RHYMES</b>	What It Is	Violator/Loud
2.	USHER	U Remind Me	Arista
3.	PROJECT PAT	Don't Save Her	Loud
4.	THA LIKS	The Best U Can	Loud
5.	JUVENILE	Set It Off	CM/Universal
6.	KENNY LATTIMORE	Weekend	Arista
7.	LENNY KRAVITZ	Again (Stankonia rmx)	Virgin
8.	PYT	Same Ol', Same Ol' (remix)	Epic
9.	KARDINAL OFFISHALL	Bakardi	Figure IV/MCA
10.	OLIVIA	Are You Capable	J Records
11.	KEKE WYATT	Used To Love	MCA
12.	HI-TEK	Round & Round	Rawkus/Priority
13.	MYSTIC	The Life	Goodvibe
CO	mmercial 🛦		underground
1.	TALIB KWELI	The Blast (rmx)	Rawkus/Priority
2.	BISHOP	You Know You Ghetto	Bucket Ent.
3.	FABOLOUS/NATE	Can't Deny It	Desert Storm/Elektra/EEG
4.	BEANIE SIGEL	Mack B****	Roc-A-Fella/IDJ
5.	NOREAGA	Grimey	Violator/Loud
6.	BATHGATE	F**** That	Virgin
7.	BEATNUTS/FATMAN SCOOP	Let's Git Doe	Loud



Luscious Ice

CHILLY IN PHILLY... & no, I ain't talkin' about tha lucky-asss Lakers, who're just a few missed "A.I." foul shotz ahead in tha series. This iz about tha cummeth of tha "Iceman." aka Anthony Harris, aka Luscious Ice, tha new PD @ WPHI. Ice, one of tha true "OG" mix show DJz and one of tha eight DJz on our very first mix show conference call eight yrz ago, started out in college radio in 1987 at KTSU. From '91-99, he waz a mix show DJ, waz on-air, mix show coord., etc., then got hiz first PD gig @ KBLZ & now, in tha biggest market move ever for a mix show DJ/PD, Ice goes to market #5! Ice: "I realized I

wanted to be a PD five yrs ago. It waz a part of my five-yr. plan. I know tha muzic & tha right thingz to do az a PD. I also knew that I needed to learn about tha other integral parts of radio, such az sales, promotion, etc., in order to get this chance. This iz like graduatin' from a player to a coach; ya gotta understand all aspects of the game. I believe that you learn how to teach & then, you learn how to manage. It cumz from experience. I waz ready for this...and there was no doubt in my mind. Tha way this feels iz that I've really reached a part of my destiny. To thoze that doubted my ability to do this, now that I'm here, I'm gonna prove that I can be successful." Regardin' programmin', Ice sez: "My philosophy iz based on tha mindset of tha listener & what they want & how they live in tha REALEST way possible. I've seen & heard others in this pozition, az well az GMs, consultants, etc., talk about programming for their listeners, but I've felt that in sum cases, w/all that's goin on in our bizness in terms of downsizing & itz effect on tha decizion-making process in programming az it relates to tha bottom line, it'z becum just that, TALK! I compare myself to a Pat Croce, even a Mark Cuban w/respect to their being mavericks, executives who think outside tha box. Radio iz about people, not just numbers, which I think too many folks get wrapped up in, though obviously, I understand itz importance. W/that, I gotta give much luv to my family for all their personal support; The Box, where I laid so much of my foundation, esp.

Robert Scorpio (KKBT) for believin me & givin me a chance to grow; KBLZ; Radio One, esp. Cathy Hughes, Alfred Liggins, Mary Catherine Sneed; WPHI, esp, Lynn Bruder/GM; Ricky Leigh, who's watched me grow every step of tha way, & all tha folks in the mix show community who've been incredible in their luv & support of my mission to be a PD in a major market. PS: If you want it, put'cha name on it!" Ice can be reached at (215) 884-9400. He officially starts 6/25 & make sure, just cuz he's a PD, don't cut off hiz vinyl service. For tha man who put



what he callz KPMP radio in effect, Ice haz put a whole new spin on "Pimpin' radio": "Pimpin now means Puttin My Program In!" BIG CONGRATS ICE!... & same to Busta (Violator/LOUD), who has tha #1 slot for four outta tha last five wks. on this wk's commercial radio mix show conference call. Talib Kweli/Badu (Rawkus/Priority) holdz it down on tha unda for the second straight wk., while hi-5z go to new pix Usher (Arista), Olivia (J Records) and Kardinall Offishal (MCA)—which makes tha jump up from tha unda—KeKe Wyatt (MCA), Hi-Tek (Rawkus/Priority), Bishop (Bucket Ent) & Fabolous/Nate Dogg, Clue's first act on hiz new Desert Storm/Elektra label... Biggg newz in tha mix iz tha "Hip Hop Summit," tha brainchild of mix family mentor Russell Simmons being held in NY that this DJ iz on hiz way to participate in & bring it back to ya first-hand. Russell: "It'z time we bring together artists, politicians, muzic execs & religious leaders to unite tha hip-hop community. We're gonna tackle issues such az lyrical responsibility, healin' intergroup conflicts, elevating tha art form thru A&R, marketing, etc., & more." We gotcha back, Mr. Simmons... How happy do you think WPHI's Jay Ski, Touchtone, et al, are w/one of our own from tha mix family cummin to Philly to run shittt? Werd iz "Ski" actually washed hiz hair for tha occazion... Happy B-daze to Mel Smith (Bad Boy) & Lauren Wirtzer (Def Jam), who's aged beautifully thru alotta 100-hr work wks for Kev "Numarx" Liles... Soon-to-be conf. call pix: Irv Gotti (Murder Inc./Def Jam)-produced J.Lo/Ja Rule (Epic), Allure (MCA), Tigah (So So Def/Columbia/CRG), Olivia (J Records), Redman (Def Jam), Gorillaz (Virgin), Cherokee (Trip/RCA), Lil' O (Atlantic) & Ruffendz/Memphis Bleek (Epic)... Did ya catch DVS (WQOK) in Pablo's video? DVS: "If you ain't gotta pauze button on ya VCR, you ain't gonna see me"... Mix fam's E-40: "What'z updiddy folks?! Have ya heard me on tha Jimmy Cozier (J. Records) rmx? It'z FIRE fo real folks. I did my thugthiggady; you'll be proud of me. Call your J Records rep & have them shoot it to you & when you get it, pleaze bump tha hell out of it! One thug, E40"... Jammin "Pink Pony" Jay iz a smart man. Seemz he misplaced hiz birth cert. & wazn't allowed back in tha U.S. after tha biggg MCA mix show wknd in Negril, so he had to stay a couple of extra daze til Tim "Ralo" Reid (MCA) could get tha U.S. Embassy to clear him. Corey "Cheech" Hill got nuthin on you, Jay...

the lowdown on new music...



...by leading mix show DJz

### chubby chub · wbot



Ruff Endz feat. Memphis Bleek "Cash Money Cars Clothes" Epic

"Tha joint iz hott... Definitely a klub/radio banga. It'z all about the essentials of life; there'z no end to the Ruff Endz. Cop dat." DJ Skillz' (WIZF) note: Yo, dawgs, I know I really don't know you since I'm a rookie on the Vatican. I spoke to several people in

your market & I waz told you're sponsored by Jordache or iz that Sergio Valente jeans? & I hear you gots tha mad hook-up on tha jheri-curl juice, so stop fukkin around and hook a brotha up. Can I get a rookie discount?...

### dj mars • whta



Tigah
"It's Over Dog"
SoSo Def/Columbia

"I've been aware of this MC for a minute, way before he got tha So So Def stamp of approval. From here on out, tha kid iz on fire. Hiz production iz very tight & he'z tha new future of tha Dirty South. You might hear him on tha 'DJ Mars for President'

album." Chubby Chub's (WBOT) note: Yo, money, you need to get back on tha conf call & stop promotin us on your soon-to-be album, specially on tha two-way. We luvvv you, but it DUZNT MATTER! So, know your roll... 3pm EST every Thursday & no plugs on your album, pleeeze...

### mark mac · kxjm



Lenny Kravitz feat. OutKast "Again" (Stankonia Remix) Virgin

"How redick iz this remix? Who would have thought theze artists would get together to do a hottl collab? This shittl iz off tha meter, no doubt. It'z in power rotation in Portland." DJ Debonair's (KKUU/Syndicated) note: Just want to say that I never met

a person that duzn't use salt or pepper to cook food. That'z healthy Mark Mac for you. I guess he must have read this months Man's Health where it says, if you stop usin salt, it would help you grow hair. Hmmm... Fruit for thought! I think LP needs to stop uzin salt, too, with hiz recedin hair line...

### still wil • kcaq



"Are U Capable"
J Records

"J Records iz servin you with a new heater for that asss. Olivia returns with sum more fire &, if you're capable, you needs to be blastin this shittt on your mix shows now." Chino's (KKFR) note: I'm goin to start this one a little different. I'm gonna give Still

Wil sum props for recognizin tha hottness of tha Olivia record. Why am I bein so nice about it? A) Am I tryin to get Wil's mom to hook me up with sum pinoy food? B) Iz it becuz my girl iz Pinay? C) I just feel sorry for thoze midget DJz.

### clinton sparks • wbot/syndicated



Foxy Brown "Oh Yeah" Def Jam/IDJ

"She'z baaaaack! Am I feelin this joint? 'Oh Yeah.' Strong follow-up single that'z gonna be a heater on your mix shows. I'm definitely feelin that Caribbean beet, along with thoze strong lyrix. It makes me feel like I'm back in Jamaica tryin to bail out Corey

'Cheech' Hill. Ya mon!" Rap Vatican's/JT Quick's note: Shut tha fukk up & learn your roll, rookie. Oh one last thing. Next time you go parasailin with wifey, don't scream louder than her, ya beeeeoooch!

### mr. choc • kpwr



Kurupt feat. Natina Reed "It's Over Now" Antra/Artemis

"It'z DPG once again... Kurupt brings tha pain with this straight-to-rotation banger. It reminds me a little of 'Hard Knock Life,' plus it'z fun to do doubles to. All my fellow DJz, rock that shittt." E-man's (KPWR) note: Here you go talkin about a record you

don't even know how to mix... Tha song iz really about your mixes, so it'z really over now!

### michael london • wkxn



Krayzie Bone "Hard Time Hustlin" Loud

"This iz tha type of record where a muthafukka argues with tha boyz about tha sample they used... This Sade sample waz hottt back in tha day & it'z still hottt today. Krayzie freaked it & did hiz thing with this hottt joint." Dr. Doom's (WJBT) note: What

tha hell are you talkin about? Tha only samples you know are tha James Brown samples from your old dusty record collection. & how tha hell did you get that last name London when your ugly asss iz from PigFoot, Mississippi? Holla ya heard!

### kim james • wjlb



Keke Wyatt "Used To Love" MCA

"I told you eight months ago R&B waz on tha cumback, so maybe all you non-believers will take notice of this hottl joint. Pure fire! Need I say more? Theze are werdz spoken from a true playa." Paul Bunyon's (WHHH) note: I know that I still have rook-

ie status, but I just wanted to know if you can help me get a McDonald's sponsorship or even betta, a preferred customer card from Dennis... (L-r) Lenny B (WENZ) & Kim James.

HITS June 15, 2001

### 4 DI Grop THU

2W 6	LW 2	TW 1	ARTIST DYNAS	TTLE My Biz	LABEL Beyond Real/LS
7	17	2	E-RULE	<b>S</b> abotage	Flatland Ent.
15	4	3	BIG L FING DADDY KANE	Platinum Plus	Rawkus
	11	4	JOEY CHAVEZ	Original Structure	ABB
9	6	5	I.G.J.	Class By Emself	Loud
10	15	6	INFAMOUS MOBB	Mobb Nigg#z	Yosumai/JCor
27	23	7	MUSALINI & MAZE	Thugmania	Epic
21	19	8	AHBAR	Those Who Say	III Boogie
	24	9	D-5TROY	Roll Out	Matador
20	12	10	THA EASTSIDAZ	ILUVIT	DS/TVT
28	21	11	MIGHTY CASEY	White Girls	Busted Lip
	20	12	HI-TEK	The Sun God	Rawkus
23	16	13	WASTELANZ	Find Out	Large Ent./LS
30	22	14	FERFEC	Dumpn Dumpn	Tantrum/Ark 21/Uni
17	18	15	CASUAL	Same O.G.	Stimulated
_	28	16	HEADKRACK	Clear	K-Otix
24	26	17	CANNIBAL OX	B-Boys Alpha	Def Jux
5	1	18	PETE ROCK	Nothing Lesser	BBE
	25	19	BADD AZZ F/SNOOP	Wrong Idea	Priority
	27	20	EL GANT	El Gant	We Eatz/LightYear
2	10	21	DOUJAH RAZE	Hard Times	Trilogy
		22	D-12	That's How	Shady/Interscope
		=	TRICK DADDY	I'm A Thug	S&S/Atlantic/ATL
=	=	=	PEP LOVE	Fight Club	Hiero
=	_	=	MF DOOM	I Hear Voices	Subverse
	=	=	FOREIGN LEGION	Let Me Tell You	Insidious Urban
	=	=	KRJMBSNATCHA	Afta The Club	MIA
		_	BUSDRIVER	Get Off The Bus	Mass Men
		=	CLICK THE SUPA LATIN		Wild West
E		30	LA SYMPHONY	What You Say	Squint

LLY'S MOST WANTED ACK KNIGHTS MR KHALIYL

SOULS OF MISCHIEF

itle ease Don't Mind Cilla Cali lt's Over Street Team White Boy

<u>.abel</u> Atlantic/Atl/**AG** oud Antra Copasetik Rawkus ifth Angel

What's upper? I have to give a phat shout out to Maximus Clean from CFRO, who will be the PD for Vancouver, BC's first commercial urban radio station! Yes, the Beat will make its on air debut early next year, on 94.5FM. "I'm so excited about this. We are Vancouver's first ever, and I will be leaning more urban and hip-hop with our format on the Beat," says Maximus. This has been one of his biggest goals for years, and after over 10 years on the Vancouver hip-hop airwaves, he's living proof that, through persistence and believing, any goal can be achieved!... My dawgs at D&D Studios are working overtime! The new material from Afu-Ra's album is his best effort ever. The new animated video for "Big Acts, Little Acts (remix)" is on some next level ish. Remember this name: Jimmy Grand. QNC has a track on their new album, featuring Camp Lo, that'll rock turntables—guaranteed! Premier is about to drop his own label, Year Round Records. NYG's, Primo's first act, drops soon... P.Diddy is back with some off the hook hip-hop ish, "Bad Boy For Life!" This track is unbelievable. Big props for 112's "Peaches and Cream" remix, featuring Ludacris. Wanna say good lookin' out to Shawn Prez and Jamal Williams for the exclusive hook ups. Also, big ups to Kevin Weekes, my dawg4life, for the Sean John jacket... Heather B. fans will be happy to know she's got a phat new joint out, "Steady Rockin'" (Sai Records), produced by Premier. "This record is a hit! I love Heather B.'s new single. I'm gonna support this single out the box," says Pepper Thomas from KAZI Austin... Former Wu-Tang affiliate Killah Priest just laced me with his new album, "Priesthood" (Proverbs). Even though he's no longer with the Wu or on a major label, Killah Priest will do well on his new venture. Featured on the new album are the 4 Horsemen (featuring Kurupt, Ras Kass and Canibus), George Clinton, Luminati and one of my favorite tracks, "C U When I Get There," featuring vocals by Ty-N. For copies, call (323) 465-4402... Remember the Wild Pitch label, from back in the day? J Cor has just re-released classic Wild Pitch CDs from Chill Rob G., Coup and more to be announced. My favorite is the Wild Pitch "Classics" CD, featuring the UMCs, Large Professor and Main Source, to name a few. Call (323) 465-4402... Yo, off the "Bullet Proof Love, Volume 1" (Motown) soundtrack, you gotta peep "True'd Up" by Henchmen, featuring Jayo Felony. This has bangin' gangsta beats I can definitely vibe to... Just heard some exclusive new ish from Royal Flush! Heads are gonna feel this. Look out for exclusive advance vinyl, coming soon... Nate Dogg is headin' over to Elektra Records! My homegirl locking ish down there, Rosalynn Law, says his new solo material is muthaf#ckin' hot!... SHOUT OUT TIZIME: GO LAKERS! Geo Bivens (congrats on your big move to J Cor!) Pesci from WFNM Lancaster (I forgot to give u a shout last week! Good seeing you in NY), Jon?Doe at KCPR San Luis Obispo and Trauma, Miss Josie at WVUM Miami, Sam Figueroa from NJ's WRSU (Carlton from "Fresh Prince Of Bel Air?") and Janita (Janita.com), ewww-weeee! Happy B'day to DJs 3-D, Creativity, Topspin and Indiana Jones... KUNG-FU FLICK OF THE WEEK: Bruce Lee in "Marlowe"...

### TOP FIVE ONGS

Artist 1. P.DIDDY & BAD BOY FAMILY Bad Boy For Life

2. BLACK KNIGHTS

3. BATHGATE 4. SHAQ 5. HEATHER B **Title** Killa Cali F#ck That

Connected Steady Rockin'

Label **Bad Boy/Arista** Loud

Virgin Trauma/TWisM Sai Records

## Raip Attack

Born and raised in Quaker Town, PA, DJ Fly is our youngest HITS reporter (17 years old), and is lockin' it down on WLVR Bethlehem, PA. "When my friend let me peep out his cassette of House Of Pain's "Jump Around," back in the 2nd grade, I was hooked." When Fly was 10 years old,

he became a big fan of Power 99's Kos-

mic Kev, and was highly influenced by

him. "''d iisten to Kosmic Kev on the radio and was very impressed with his skills. Not long after, I saved up enough money to buy a pair of turntables and a mixer, and taught myself to DJ," saws Fly. In '98, Fly recorded his own rap show and aired it weekly on the Internet's Rap3000.com. After catching the ears of DJ Grooves from Lehi University's WLVR, Fly was asked to take his show live. The RIAA shut down Rap3000.com and in '99, Fly took his show to Princeton University's, WPRB, which lasted a year, and to WLVR. Fly can be heard on WLVR with the "Fly and ML" show every Friday, from 3 p.m.-o p.m. (EST) and archived on TPLN.net. His role models are Russell Simmons and DJ Revolution. "I want to follow in Russell's footsteps and DJ Rev is the nastiest on the wheels," says Fy. Give our dawg his props at (610) 954-7342 or at fly-hiphop@yanoo.com... SHOUTS: Mike Baxter, Chris Wamai,

Papa D, the entire HITS College, Mix Tape and Mix Show

panel and to the record reps who look out for me!



BIG ACTS: LITTLE ACTS: Here's Afu-Ra's DJ/HITS mix tape reporter G-Brown, sypin' on some sizurp with our beloved Soprano-warnabe from WFNM PA, DJ Mutha F'N Pesci!



THE D&D ALL STARS! Chillin' at the historic D&D Studios, jackin' for beats, are (-r): DJ Premier, Nasty-Nes, Mike Baxter & Lt. Dan from DE's WVUD and Harlem's Most Unwanted, DJ Ron "Do I" Dc.

### NASTY-NES & MATT CHONG

### DJ BUTTA'S TOP 5

5. MUSALINI & MAZE

1. BLACK KNIGHTS Killa Cali
2. TRAGEDY KHADAFI What's Poppin'
3. I.G.T. Class By Emself
4. NAS F/BRAYEHEARTS Ni##as Is Dead

Class By Emself Loud
Ni##as Is Dead Columbia/CRG
Thug Mania Epic

Loud

25 To Life

In most cases, our mix tapes stick strictly to the underground, or just with commercial joints, so it's rare that we come across



one that rocks the best of both worlds! That's why we want to tell y'all about DJ Protégé's latest mix CD, "The Big Chile, Starring Tabasco Tom." This DJ from Austin, TX definitely has something for your ears! Whether you're a backpacker who tunes into college radio for the latest joints or a mainstream cat who keeps his/her presets on the commercial dial, this mix has something to please

everyone. In petween clean mixes, scratches and rocking doubles, Protegé provides a diverse playlist, including the latest cuts from Royce The 5'9", Afu Ra, Team Demolition, Jermaine Dupri, Eric Benét. Silkk Tha Shocker and Tyrese, among others. Not one to seep on getting exclusives, he also made a point to cop em from the likes of Philly's Most Wanted, Doc Holiday & Big D. Jaida Kaida and Lil' O! Be sure to give Protégé a holla a (512) 691-3034, or hit him on his 2-way at (800) 821-0490@Skytel.com to grab one of these mixes for yourself! In the meantime and the between time, check out TPLN.net's live 24thour stream during the month of June, playing all of those mixes classics, from cats such as Clinton Sparks, DJ Menace, DJ Skee and DJ S.O.S.!

### -PICK HIT OF THE WEEK-

REBECCA ALTMAN, WHCR, NY
NUMINE TEST HOLYFIELD RECORDS

### TOP FIVE CONFERENCE CALL PICKS

Title Label **Artist** Hydra/LS 1. SCREWBALL **Torture** 2. SOULS OF MISCHIEF Sound Science (RMX) Hiero 3. HEATHER B. Steady Rockin' Sai Records Who You Be RuffNation/WB 4. OUTSIDAZ 5 AZEEM No Lexus Stray Records

### TOP FIVEUNDERGROUND

# ARTIST TITLE

1. HEATHER E. Steady Rockin'

2. SHAQ, Connected

3. SOURCE OF LABOR Full Circle

4. QNC Gotta Give

5. GOLD SPADE Buy My Album

SAI RECORDS 201-862-9220 TRAUMA 818-382-2515 SUBVERSE 206-559-2767 D&D 212-736-7774 BOLDFACE PROD. 302-292-0983

LABEL

He has sold over eight million albums in his career

He has had more than ten Top Ten R&B hits

His most recent album debuted at #2 on the Billboard Top R&B Albums chart, his highest to date

He's been the writer and/or producer for fourteen #1 R&B hits for himself and for an all-star list of today's top R&B and pop artists

It should be obvious by now that **perald levert**always delivers.

New single

made to love ya

june 25

Management: Leonard Brooks for LB Management.

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WWW.gerald-levert.com







# 

P. Diddy, Time To Pay The Porter



WGCI GM Marv Dyson Can't Watch, As Luther Vandross Teaches Station PD Elroy Smith To Count To One

**Timothy McVeigh Gets The** 

### JUICE

Sean Taylor exits his MD position at WQHT-FM New York to take an unnamed A&R position at Columbia Recorcs... As reported here several months ago, it's now official, Jamillah Muhammad is taking the PD reins at WKKV-FM. She replaces the departed Gary Young. Muhammad was previously with WVAZ-FM Chicago, which will be overseen by WGCI-FM APD/MD Carla Boatner... Don "DC" Cocy has been named consultant for WHNR-AM Winter Haven. He will supervise programming, music, promotions and production for the station... On Top Communications, owned by Steve Hegwood, has purchased WANN-FM from Virginia Faith Broadcasting. Hegwood has yet to decide a format for the station, pending research study results. For more info, call (301) 731-3000... Sonny Andre joins WVKL-FM Norfolk for mornings. He replaces Charles Black, who shifts to nights... Rev Up Those Resumes!

Charles Black, who shifts to nights... Rev Up Those Resumes! JP Broadcasting signs or hip-hop KBIL-FM New Orleans. The station is currently running jockless under PD Michael Knight... XM Satellite Radio will join with CNBC and tap into CNBC's programming... At Virgin Records, Korie White-Flournoy is upped from Promotions Coordinator to Urban Marketing Associate Product Manager. Reach out to her at (310) 288-1484... Napster is transforming itself into a legal service, due to a recent deal to license music from AOL Time Warner, Bertelsmann, and the EMI Group. Check our web site at hitsdailydoukle.com for complete details... A Michigan judge has denied a request by rapper Eminem's



Sean Taylor: From Idol (WQHT) To Weasel (Columbia Records)

mother to collect more money in order to settle a pair of lawsuits against her son. Speaking of "Slim Shady," KKMG-FM Colorado Springs has been fined \$7,000 for airing an edited, but still racy, version of his song "The Real Slim Shady." According to the Federal Communications Commission, the version played on the station "contains unmistakable offensive sexual references."... Baby Mama Drama! P. Diddy has been asked by New York courts to pay more child support to Kim Porter, mother of his son Sean John... Bridgeport Music Group, owners of publishing rights to material recorded by George Clinton, Parliament and Funkadelic has filed a copyright infringement suit against more than 800 defendants, claiming that various labels, producers and publishers have failed to pay for samples used in a number of hip-hop

samples used in a number of hip-hop recordings... Erick Sermon's Def Squad imprint signs with J Records, which will distribute Sermon's "The Sermon" full-length in August. The deal includes a new release from Sermon's EPMD... Which label executive recently slapped an employee, for no apparent reason, in front of 50 witnesses? ... Is former Qwest Records executive Fade Duverney being courted by Arista Records?... Wise Move: The National Academy of Recording Arts & Sciences has added the "Best Rap/Sung Collaboration" category to the Grammys... Jennifer Lopez is rumored to be engaged to her dancer, Chris Judd, while P. Diddy is rumored to be dating supermodel Naomi Campbell. We knew you just HAD to know...

### JOIN OUR FAMILY REUNION— WITHOUT ALL THE PESKY IN-FIGHTING

Johnson- Harry S. Celebrates Black Music "Family" Month June 22

Jamillah Muhamm" Mother Father Sister Brother" Michael Maula

Jermaine Dusri - BAre You Down Wit The Fam? amily Photo Album

Ad Deadline June 15th

# Singled Out

### The Top Thirty

1		Week Of	June 15, 2001	
4	2W LW TW	ARTIST	TITLE	LABEL
	2 2 1	LIL' ROMEO	Mu Dahu	No Limit/Priority
1	3 3 2	112	My Baby	Bad Boy/Arista
1	1 1 3	R. KELLY	Peaches & Cream	Jive
A	7 4 4	LIL' MO	Fiesta	EastWest/EEG
ů	11 8 5	E.SERMON/M.		NY.LA/March/Int
ı	6 6 6	JA RULE	Music	Murder Inc./IDJ
1	9 9 7	RAY J	I Cry	Atlantic/Atl G
	4 7 8	MISSY ELLIOT		Goldmind/Elektra/EE
١	5 5 9	EVE/GWEN ST	Get Ur Freak On <b>[EFAN]</b> Let Me Blow Ya Min	Ruff Ryders/Int
	26 16 10	USHER		Arista
ı	18 14 11	JAGGED EDG		So So Def/Col/CRG
4	14 12 12	AALIYAH	Where The Party At We Need A Resolut	Blackground
	8 10 13	SUNSHINE AN		Soulife/Atl/Atl G
N	16 15 14	FAITH EVANS	Can't Believe	Bad Boy/Arista
I	19 18 15	BLU CANTRE		Arista
(	13 13 16	MUSIQ SOUL		Def Soul/IDJ
١	10 11 17	TYRESE	I Like Them Girls	RCA
I	12 17 18	CASE	Missing You	Def Soul/IDJ
1	15 19 19	TANK	Maybe I Deserve	Blackground
4	29 21 20	JAHEIM	Just In Case	Warner Bros.
7	<b>—</b> 22 <b>21</b>	JIMMY COZIE		J Records
4	20 20 22	2PAC	Until The End Of	Amaru/DR/Interscope
	17 23 23	CITY HIGH	What Would You Do	Booga Basement/Int
	<b>27 25 24</b>	BABYFACE	There She Goes	Arista
N	DEBUT 25	DESTINY'S CH		Columbia/CRG
J	<b>—</b> 29 26	JILL SCOTT	The Way	Hidden Beach/Epic
5	DEBUT 27	3LW	Playas Gon' Play	Epic
1	DEBUT 28	ALICIA KEYS	Fallin'	J Records
1	DEBUT 29	CHRISTINA, E		Interscope
	20 20 20	INDIA ADIE		Motown

Based Primarily On Radio Airplay & Retail Sales

Video

Motown

INDIA.ARIE

30 30

### By Gary Jackson



44/44

Destiny's Child: No End To Successful Destiny

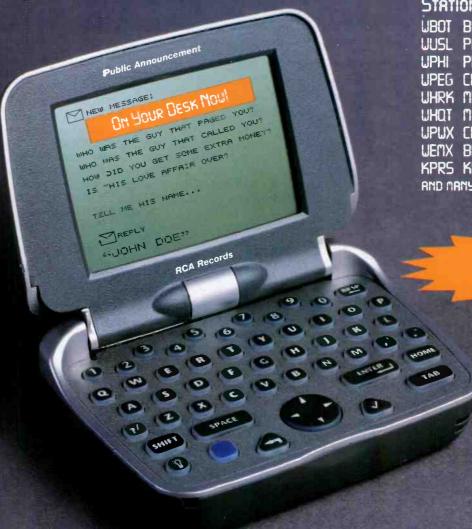
Capitol Conference: Sidney Miller's Black Radio Exclusive Conference, held last weekend in Washington, D.C., was yet another victim of the music economy's realities, with diminished conference amenities a fact of life. However, the conference turned out to be a sparkling event because of the people. Radio One's Cathy Hughes held the company's programmers' conclave at the same Grand Hyatt site, thus prompting a record rep to com-

ment: "This is the first conference I've ever been to where programmers outnumbered record reps!" True. Panels were particularly spirited because we had a chance to hear from programmers themselves, with a minimum of "wannabes" foisting uninformed opinions around. Props to Hughes, Bobby Duckett (the Finals party was off the hook!), Parrish Johnson, Kathy Brown, Vern Catron, Heart Attack, Washington natives Eric Burns and Anthony A.D. Daughtry for showing me the 'hood, Sparkie Martin, David Pullman and Freda Payne for the lunch and insight, Paulette DeSouza, Tony Ferguson, Harry Lile, Johnnie Walker, Moses Daily, James Boyce, Joan Scott, E.J. Williams, Jerry Boulding, Donny Simpson, Dion Summers, Cy Young, award winners Ken James and Maurice White, the BRE editorial staff reunion of myself, Maxine Chong, Ronda Robinson, Devera Little, Sherry Granville and Dee Dee Miller (missing: Steve Ivory), and D.C. native Maxx Kidd, still looking great despite his travails. Thanks to Susan Miller, Regina Brown, Edna Simms-Bruce and hubby Damian for their hospitality. Will there be a "next year?" Let's hope so... Is Destiny's Child capable of getting any bigger? Their "Bootylicious" (Columbia) was Most Added several weeks ago and a Los Angeles House of Blues appearance last week prompted much love from KKBT-FM's Steve Harvey Morning Show, which hosted a live broadcast, as well as a live TV remote of DC's performance. I asked DC's manager, Matthew Knowles, how he has managed to keep the momentum going through last year's personnel turmoil: "We basically pray everyday and just think of how we can top whatever we did previously. We never rest on past achievements." Indeed, contrary to sporadic negative press, Beyonce, Kelly and Michelle continue to put out positive vibes, and were as gracious backstage-signing photos without the grumpy attitude most artists of their status seem to catch—as they were when they walked through our doors four years ago... Cuts We Are Totally Feeling: Queen Latifah/Sara Jane "Everywhere You Go," Jon B. "Now I'm With You," JT Money "Superchick," Olivia "Are U Capable," 2Pac "Letter To My Unborn," Jonell "Round & Round" (our Moneé's favorite), Rell "If That's My Baby," Janet "Someone To Call My Lover," Koffee Brown "Weekend Thing" remix, Jimmy Cozier "She's All I Got" remixes (go for the E-40 remix), Nicole "I'm Looking".

E-mail: jamzhits@aol.com Fax: (818) 789-0526

### > FUBLIC ANNOUNCEMENT: 4JOHN DOE?

### WHAT'S HIS MAME ... P. URBAN RADIO REPLIED ... "JOHN DOE"



### STATIONS THAT REPLIED:

LIBOT BOSTON LIKYS WASH DE WUSL PHILLY **URMO PITTS** WPHI PHILLY URJZ ALBAML WPEG CHARLOTTE WZHT MONTGOMERY **UHRK MEMPHIS** WOOK RRUEGH UKKU MILURUKEE UHOT MIAMI UPUX CHICAGO WOCK NASHVILLE WENX BRION ROUGE KRTZ ST. LOUIS KPRS KANSASCITY KIPR LITTLE ROCK AND MANY MANY SORE

61 Roos out the BEX

THE UNRELEASED SONG RADIO IS DEMANDING:



### FUBLIC ANNOUNCEMENT ON TOUR THIS SUMMER WITH MYSTIKAL AND JAGGED EDGE

June 9-12 Kansas City MO\_June 14 Memphis TN\_June 15 New Orleans LA\_June 16 Houston TY\_June 17 Dalias TX\_June 17 Dalias TX\_June 19 Oklahoma City OK\_June 20 Lafayette LA\_June 22 Columbus OH\_June 23 Cleveland OH\_June 24 Fint Mi\_ une 25 Milwaukee WI\_June 26 Minneapolis MN\_June 28 St. Louis MO\_June 29 Detroit Mik\_June 30 Grand Rapids MI\_July 1 Chicago-JL\_July 3 Augusta GA\_July 4 Huntsville AL\_July 5 Jackson MS\_July 6 Atlanta GA\_July 7 Birmingham AL\_July 8 Fayet eville MC\_July 10 Chattanooga TN\_July 11 Savannah GA\_July 13 Raleigh NC\_July 14 Jacksonville FL\_July 15 Mami FL\_July 16 Oklando FL\_July 18 Hampton VA\_July 19 Columbia SC\_July 20 Richmond VA\_July 21 Washington DC\_July 22 Indianapolis N\_July 25 New Haven CT\_July 26 Boston MA\_July 27 Philadelphia PA\_July 28 New York NY\_July 29 Baltimore MD\_August 2 Los Engeles CA\_August 4 Oakland CA\_August 5 Sacramento CA\_August 10 Austin TX\_August 11 Delhs TX\_August 12 Austin TX

Taken from the alpum "Don't Hold Back" in stores now \_\_Management\_Eric Sexton for EPE Management Inc. \_\_Produced by Earl Robinson for Yada-"ada Production: \_\_A&R\_Daric# Thompson



# Caught In The Act

### Ego Stroking Photos Of Industry Geeks



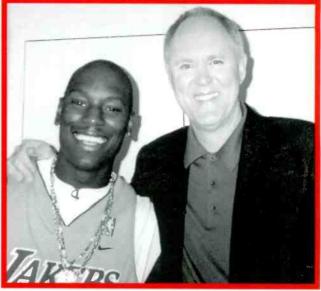
Homie-Phobic: Def Soul artist Musiq Soulchild (I) and IDJ's Motti Shulman (r) rode into HITS in a golf cart to pick up Jamz geek Gary Jackson (c) for a round of golf. Jackson, however, delayed the game because he had to find shades and a 40 oz. at the local liquor store in order to match his new duffer homies. (Ed. note: Jackson has no idea what a homie is).



Ise Have It: Radio One CEO Cathy Hughes (1) took time away from her throne to visit her loyal subjects at KKBT Los Angeles while legendary soul singer Dreamworks Record's Ron Isley (r) was at the station. Staffers and execs crowded around the star, seeking autographs and begging for photographs. Isley got some attention, too.

Back Off: SME/Priority artist Lil' Romeo promised he would visit Philly 103.9 and "Wake Up Squad" former host Bobby Holiday as long as he made no contact with the studio's surroundings. Oblidged, Holiday carried the pint-sized rapper around on his back, so as not to let Romeo's feet touch the unworthy ground. Unbeknownst to Lil' Romeo, it would've been much more sanitary for him to walk the station floor than to touch Holiday.





3rd Rock From The Basket: Actor John Lithgow (r) shines his luminosity on RCA's Tyrese (l) when he went on, ad nauseum, about the basketball spinning off the fingertips to create enough backspin to float the ball into the basket. "It's pure physics, something I know all about from '3rd Rock' when we'd bet foul shots on who gets to sleep with Kristine Johnston. Try it, Shaq, it really works. My God! I'm, er, bigger than you!"



Body Lingo: RCA new artist Dante (1) asked Jive artist Joe (r) to share his secrets of success, but since the crooner vowed only to talk with his hands, it took Dante seven hours to decipher "Eat your vegetables." Here, Joe expresses the role of label executives in reference to royalties and profits, while pupil Dante makes a generous guess at the number of HITS editors that passed 2nd grade language arts.



HITS: #15\*

Mainstream R&B Monitor: #15\*

Rhythm Monitor: #30\*

Crossover Monitor: #21 - 17\*

Also Madded Into Medium Rotation

"The most different sounding song on the radio, which makes it stand out... Soon on its way to becoming another female anthem." — Lamonda Williams, PD/WCDX

"Blu Cantrell is the joint, getting calls from all demos. Huge female record!" — Chris Clay, PD/KTCX

"The beat is bangin'! Instant phones everytime we plau it!"

— Eddie Brasco, MD/KVSP

"The ladies' anthem for the millennium! She's putting it out there, laying down the rule. The beat is so funky. If you don't know, now you do!" — Uptown Rngela, MD/WQUE

"The first time I heard Blu Cantrell, I knew it was a hit. Women love it and it's the most requested song of the week!"

— Sam Sylk, MD/W€NZ

www.arista.com www.blucantrell.com











BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



# **WINNERS**

- 1. RADIOHEAD
- 2. STAIND
- 3. ST. LUNATICS

#### **MOST TOP 5's**

- 1. RADIOHEAD
- 2. STAIND
- 3. MOULIN ROUGE (ST)

#### **MOST TOP 10's**

- 1. RADIOHEAD
- 2. STAIND
- 3. MOULIN ROUGE (ST)

#### WHEREHOUSE KEVIN MILLIGAN MUSIC (Torrance)

520 Retail Stores

#### WHEREHOUSE MUSIC

- STAIND 1.
- ST. LUNATICS
- 3. RADIOHEAD
- **MOULIN ROUGE (ST)**
- TURK
- **DESTINY'S CHILD** 6.
- WEEZER
- TOOL
- MISSY ELLIOTT
- **JESSICA SIMPSON**



JOE PAGANO **421 Retail Stores** (Eden Prairie, MN)

#### **BEST BUY**

- **RADIOHEAD** 1.
- STAIND
- 3. ST. LUNATICS
- **MOULIN ROUGE (ST)**
- TOOL
- WEEZER 6.
- **DESTINY'S CHILD**
- **FAST & THE FURIOUS (ST)**
- TURK
- LINKIN PARK



DAVE WATLAND 2,000 Wal-Mart Locations (Amarillo)

#### ANDERSON MERCHANDISERS

- 1. DESTINY'S CHILD
- NOW VOL. 6
- **MOULIN ROUGE (ST)**
- JESSICA SIMPSON
- STAIND
- **COYOTE UGLY (ST)** 6. SHAGGY
- **UNCLE KRACKER**
- TRAIN
- **TIM MCGRAW**



DICK ODETTE 934 Retail Stores (Minnetonka, MN)

#### SAM GOODY

- STAIND
- 2. ST. LUNATICS
- **MOULIN ROUGE (ST)**
- 4. **RADIOHEAD**
- 5. **DESTINY'S CHILD**
- JESSICA SIMPSON 6.
- TURK
- 8 TOOL
- 9. MISSY ELLIOTT



JEFF DAVIDSON 20 Retail Stores (NYC)

#### **HMV**

- **RADIOHEAD**
- MOULIN ROUGE (ST) DESTINY'S CHILD 2.
- 3.
- AIR
- 5. **LUCINDA WILLIAMS**
- R.E.M.
- STAIND
- 8. **JANET**
- MISSY ELLIOTT
- **DAVID GRAY**



GEORGE MEYER 39 Retail Stores (New York)

#### WIZ

- JESSICA SIMPSON
- **RADIOHEAD**
- **FAST & THE FURIOUS (ST)**
- MISSY ELLIOTT
- **DESTINY'S CHILD**
- **REDMAN**
- STAIND
- 8. ST. LUNATICS
- **MOULIN ROUGE (ST)**

AEC ONE STOP GROUP 10,000 Accounts

(Coral Springs, FL)

#### ALLIANCE

- **RADIOHEAD** 1.
- **MOULIN ROUGE (ST)**
- **LUCINDA WILLIAMS**
- TRISHA YEARWOOD JESSICA SIMPSON 5.
- STAIND
- ST. LUNATICS
- **EVA CASSIDY**
- PEARL HARBOR (ST)
- TOMB RAIDER (ST)



SAM CASS 4000+ Accounts (Philadelphia)

#### UNIVERSAL ONE-STOP

- STAIND 1.
- **RADIOHEAD**
- ST. LUNATICS
- **TURK** 4.
- **MOULIN ROUGE (ST)**
- LIL' JON & THE EAST SIDE BOYZ
- **FAST & THE FURIOUS (ST)**
- LIFEHOUSE
- TRAIN



LEW GARRETT 10,000 Accounts (Woodland)

#### **VALLEY MEDIA**

- **RADIOHEAD**
- ST. LUNATICS
- **LUCINDA WILLIAMS**
- JESSICA SIMPSON
- TOMB RAIDER (ST)
- **MOULIN ROUGE (ST)** STAIND
- 8. **EVA CASSIDY**
- TURK
- 10. THE CULT



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



**BRANT BERRY** 132 Retail Stores (Portland)

#### FRED MEYER

- STAIND
- **RADIOHEAD**
- **MOULIN ROUGE (ST)** 3.
- TOOL
- **DESTINY'S CHILD**
- JESSICA SIMPSON
- **LINKIN PARK**
- TOMB RAIDER (ST) 8.
- TRAIN
- 10. WEEZER



VINCE SZYDLOWSKI 21 Retail Stores (Los Angeles)

#### VIRGIN NATIONAL

- **RADIOHEAD**
- **MOULIN ROUGE (ST)** 2.
- JESSICA SIMPSON 3.
- STAIND
- 5. **DESTINY'S CHILD**
- **RUFUS WAINWRIGHT**
- WEEZER
- MISSY ELLIOTT 8.
- AIR
- **DEPECHE MODE** 10.

THE MUSIC NETWORK 400 Accounts

BOR PATTEN (Atlanta)

#### **MUSIC NETWORK**

- TURK
- ST. LUNATICS
- FAST & THE FURIOUS (ST)
- LIL' JON & THE EAST SIDE BOYZ
- STAIND
- RADIOHEAD
- **PROJECT PAT**
- WHAT'S THE WORST THAT... (ST) 8.
- **PASTOR TROY**
- TRICK DADDY



SANDY BEAN 33 Retail Stores (Detroit)

#### HARMONY HOUSE

- RADIOHEAD 1.
- STAIND
- ST. LUNATICS
- **MOULIN ROUGE (ST)**
- JESSICA SIMPSON
- TOOL 6.
- **DESTINY'S CHILD**
- 8. CULT
- TRAIN
- DAVE MATTHEWS BAND



**RUSS STUUT** 2 Stores (Grand Rapids)

#### **BELIEVE IN MUSIC**

- 1. ST. LUNATICS
- STAIND
- 3. TURK
- **FAST & THE FURIOUS (ST)** 4.
- 5.
- 6. REDMAN
- **RADIOHEAD**
- WHAT'S THE WORST THAT... (ST) 8.
- STICKY FINGAZ
- **DESTINY'S CHILD**

CENTRAL SOUTH TONY ROSS **MUSIC SALES** 

1500 Accounts (Nashville)

#### **CENTRAL SOUTH**

- STAIND
- ST. LUNATICS
- LIL' JON & THE EAST SIDE BOYZ 3.
- **TRAIN**
- 5. **DESTINY'S CHILD**
- 6. LINKIN PARK
- 7. NELLY
- MISSY ELLIOTT 8.
- 112
- LIMP BIZKIT



STEVE BOWEN 31 Retail Stores (Nashville)

#### CAT'S

- TURK
- ST. LUNATICS
- 3. **RADIOHEAD**
- STAIND 4.
- LIL' JON & THE EAST SIDE BOYZ
- FAST & THE FURIOUS (ST)
- JESSICA SIMPSON
- TRISHA YEARWOOD 8.
- THE CULT
- H20



**BILLY WADE** 3 Retail Stores & 150 One-Stop Accts (Mpls)

#### ELECTRIC FETUS

- RADIOHEAD
- **LUCINDA WILLIAMS**
- **RUFUS WAINWRIGHT** 3.
- ST. LUNATICS
- 5. **RON SEXSMITH**
- NOD TO BOB 6.
- TURK
- **EVA CASSIDY** 8.
- MARY-CHAPIN CARPENTER
- 10. KEB' MO'



DON VAN CLEAVE

(Birmingham, AL)

#### MAGIC PLATTER

- 1. **RADIOHEAD**
- **LUCINDA WILLIAMS** 2.
- WEEZER
- STAIND
- 5. **PUNK O RAMA 6**
- THE CULT 6.
- JOHN MAYER
- **RUFUS WAINWRIGHT**
- **TRAIN**
- 10. AIR



BETH DUBE (Boston)

#### **NEWBURY COMICS**

- **RADIOHEAD**
- STAIND
- **LUCINDA WILLIAMS** 3.
- 4. WEEZER
- 5. TOOL
- **MOULIN ROUGE** 6.
- THE CULT
- 8. U2
- JESSICA SIMPSON
- LINKIN PARK



JOHN KUNZ 1 Retail Store (Austin.TX)

- WATERLOO
  - RADIOHEAD 1.
  - **LUCINDA WILLIAMS** KIRSTY MACCOLL DOYLE BRAMHALL II
  - 5. **BOB SCHNEIDER**
  - 6. **RUFUS WAINWRIGHT**
  - AIR WEEZER
  - **MOULIN ROUGE (ST)**
  - JIMMY LAFAVE 10.



JASON TORRES 4 Retail Stores (Sacramento)

#### DIMPLES

- RADIOHEAD 1.
- STAIND 2.
- TOOL
- ST. LUNATICS 4.
- 5. **MOULIN ROUGE (ST)**
- WEEZER
- LINKIN PARK
- JESSICA SIMPSON THE CULT
- TRAIN





14%

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

### WINNERS

- **RADIOHEAD** 1
- 2 ST. LUNATICS
- 3 **JESSICA SIMPSON**
- **TURK** 4
- THE FAST & THE FURIOUS
- (Capitol 32764)

(Col/CRG 62136)

(Fo' Reel/Univ 014119)

94%

74%

68%

- **LUCINDA WILLIAMS**
- **TOMB RAIDER (ST)**
- TRISHA YEARWOOD 8
- 9 THE CULT
- 10 **DROWNING POOL**
- (Lost Highway 170197) 44%
- (Elektra/EEG 626658) 42%
- (MCA Nashville 170200) 40%
- (Lava/Atl/Atl G 83440) 38%
- (Wind-Up 13065)

# ALLIANCE O-S TONY BAZEMORE / CORAL SPGS

Radiohead Lucinda Williams Trisha Yearwood Jessica Simpson St. Lunatics Eva Cassidy Tomb Raider (ST)

#### **ANGOTT** STEVE ROBERTS / DETROIT

Turk St. Lunatics Redman DPG The Fast & The Furious (ST) Radiohead The Cult

### ASSOCIATED BOB FENTY / PHOENIX

St. Lunatics The Fast & The Furious (ST)

# BELIEVE IN MUSIC RUSS STUUT / WYOMING, MI

St. Lunatics Turk The Fast & The Furious (ST) Radiohead Sticky Fingaz Hi-Tek

#### **BEST BUY** JOHN MICHAEL / EDEN PRAIRE, MN

Radiohead St. Lunatics The Fast & The Furious (ST) Turk Jessica Simpson The Cult Tomb Raider (ST)

#### **BORDERS BOOKS & MUSIC** CHRIS RICHARDS / ANN ARBOR, HQ

Radiohead Lucinda Williams Jessica Simpson Rufus Wainwright The Cult

CAT'S
STEPHEN BOWEN / KNOXVILLE Turk

(C Money/Universal 860927) 62%

(Murder Inc/IDJ 548 832) 52%

St. Lunatics Radiohead The Fast & The Furious (ST) Jessica Simpson Trisha Yearwood The Cult

# CD WORLD ERIC HOGAN / S. PLAINFIELD, NJ

Radiohead Lucinda Williams The Cult Jessica Simpson Drowning Pool Rufus Wainwright Tomb Raider (ST)

# CENTRAL SOUTH TONY ROSS / NASHVILLE

St. Lunatics Radiohead The Fast & The Furious (ST) Jessica Simpson Tomb Raider (ST)

#### **CHESTER CNTY BOOK & MUSIC** JASON SHEAFER / WESTCHESTER, PA

Radiohead Jessica Simpson Lucinda Williams The Fast & The Furious (ST) St. Lunatics

#### **DIMPLES** JASON TORRES / SACRAMENTO

Radiohead St. Lunatics Jessica Simpson The Cult Tomb Raider (ST) Drowning Pool Moulin Rouge (ST)

# DISCOUNT RECORDS ROB FISHBACK / CHICAGO

Radiohead St. Lunatics Turk The Cult Jessica Simpson The Fast & The Furious (ST) Snypaz

# ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS Lucinda Williams

Radiohead Rufus Wainwright St. Lunatics Turk

# FACE THE MUSIC CRAIG COTTEN / MINNEAPOLIS

Radiohead Lucinda Williams St. Lunatics The Cult Saliva

# FRED MEYER BRANT BERRY / PORTLAND

Radiohead Jessica Simpson Tomb Raider (ST) St. Lunatics Trisha Yearwood The Cult Drowning Pool

#### **GEORGE'S MUSIC ROOM** PAUL HARRINGTON / CHICAGO

Turk Snypaz St. Lunatics The Fast & The Furious (ST) DJ Clue Makaveli

# HARMONY HOUSE SANDY BEAN / DETROIT

Radiohead St. Lunatics Jessica Simpson The Cult Lucinda Williams Turk Tomb Raider (ST)

#### **HMV** JEFF DAVIDSON / NEW YORK

Radiohead Lucinda Williams Jessica Simpson St. Lunatics The Cult

#### INDEPENDENT REC JUDY NEGLEY / COL SPRINGS

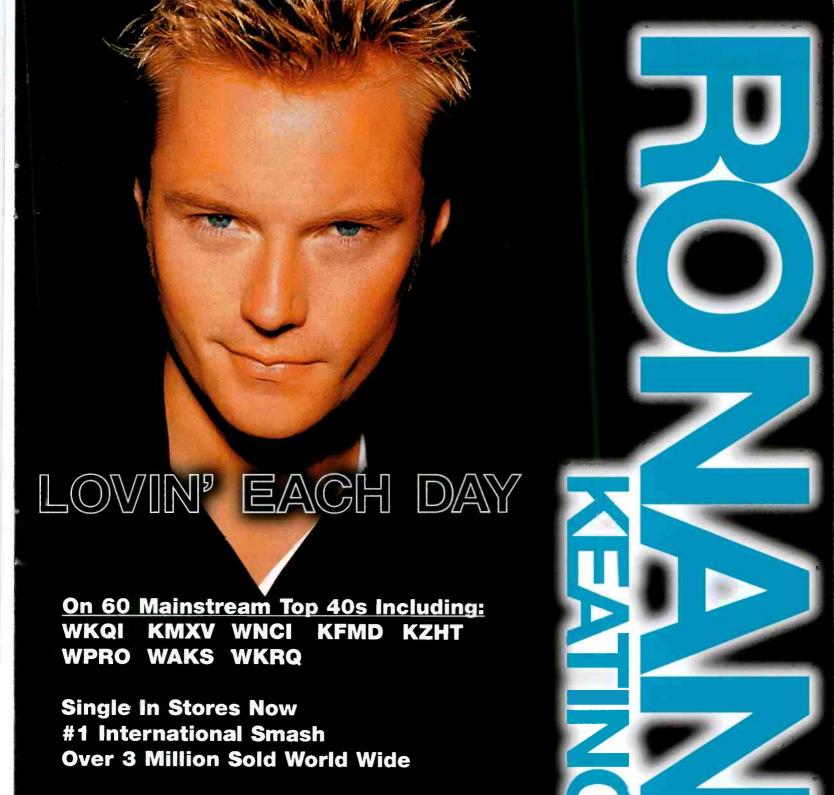
St. Lunatics Radiohead Turk The Fast & The Furious (ST) Drowning Pool Tomb Raider (ST) Lucinda Williams

# LOU'S RECORDS TONY VICK / ENCINITAS

Radiohead The Cult Lucinda Williams Rufus Wainwright Keb' Mo' Manu Chao Punk-O-Rama 6 (Var)

# MAGIC PLATTER BRIAN PETERS / BIRMINGHAM

Radiohead Lucinda Williams Punk-O-Rama 6 (Var) The Cult Rufus Wainwright







Produced by Gregg Alexander/Rick Nowels
Mixed by Dave Way
Management: Febeoca Mostow, Louis Walsh and Mark Plunkett.
www.ronankeating.com www.amrecords.com

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#### HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

### MANIC MUSIC & MEDIA LEIGH MEADOWS / SACRAMENTO

Radiohead The Cult Kool Keith Lucinda Williams St. Lunatics

# MICHIGAN WHERE HOUSE TASHA JOHNSON / DETROIT

St. Lunatics Radiohead Turk The Cult Project Pat What's The Worst... (ST) Lil' Jon & The East Side Boys

#### MUSIC MILLENNIUM **CALEB MILES / PORTLAND**

Radiohead Lucinda Williams Rufus Wainwright The Cult Cesaria Evora Keb' Mo'

### MUSIC NETWORK MELANIE JEANFILS / ATLANTA

Turk St. Lunatics The Fast & The Furious (ST) Radiohead Snypaz Jessica Simpson

# MUSICDROME MICHAEL BROWN / ATLANTA

Radiohead The Cult Lucinda Williams Moulin Rouge (ST) Paul McCartney & Wings Pastor Troy **Tantric** 

# NATIONAL RECORD MART DOUG SMITH / PITTSBURGH Radiohead

St. Lunatics The Fast & The Furious (ST) Jessica Simpson Punk-O-Rama 6 (Var) Drowning Pool Tomb Raider (ST)

# NEWBURY COMICS HAROLD LEPIDUS / BOSTON

Radiohead Lucinda Williams The Cult Jessica Simpson Tomb Raider (ST)

#### **NORTH EAST O-S GEORGE SMITH / ALBANY**

St. Lunatics Radiohead Lucinda Williams Turk The Fast & The Furious (ST) Jessica Simpson The Cult

#### **PENNY LANE** STEVE BICKSLER / LOS ANGELES

Radiohead Rufus Wainwright The Cult Kool Keith

#### PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH

Radiohead Lucinda Williams Rufus Wainwright Hot Water Music Dolly Parton The Cult Mary-Chapin Carpenter

#### **RECORD EXCHANGE** DAVE DOYLE / GREENSBORO Radiohead

Lucinda Williams St. Lunatics Turk The Cult The Fast & The Furious (ST) Drowning Pool

#### SOUTHWEST PAIGE MANN / HOUSTON

Turk St. Lunatics Radiohead The Fast & The Furious (ST) The Cult Drowning Pool Tomb Raider (ST)

### STREETSIDE SUE GRONE / ST. LOUIS

St. Lunatics Radiohead Turk Lucinda Williams Rufus Wainwright Tomb Raider (ST) Jessica Simpson

### THE WIZ GEORGE MEYER / NEW YORK

Jessica Simpson Radiohead The Fast & The Furious (ST) St. Lunatics Tomb Raider (ST) Turk Lucinda Williams

# TOWER TONY JONES / AUSTIN

Radiohead Lucinda Williams Rufus Wainwright The Cult Nikka Costa Doyle Bramhall II St. Lunatics

# TOWER BOB WALSH / BOSTON

Radiohead Radioneau Lucinda Williams Rufus Wainwright Tomb Raider (ST) The Fast & The Furious (ST)

#### **TOWER** DARREN HALLIWELL / CHICAGO

Radiohead Lucinda Williams Rufus Wainwright The Cult Tomb Raider (ST) Jessica Simpson

#### **TOWER BOB SCHNELL / KING OF PRUSSIA**

Radiohead Lucinda Williams Jessica Simpson Rufus Wainwright Tomb Raider (ST) The Cult

# TOWER JOHN GUSTY / NASHVILLE

Radiohead Lucinda Williams The Cult Rufus Wainwright St. Lunatics Jessica Simpson

# TOWER SHELLY GALLIANO / NEW ORLEANS

Radiohead Lucinda Williams The Cult St. Lunatics Rufus Wainwright

#### **TOWER** MARISSA SULLIVAN / SAN DIEGO

Radiohead The Cult Lucinda Williams St. Lunatics Tomb Raider (ST) Kool Keith

# TOWER SUNSET BILL FUCHS / WEST HOLLYWOOD

Radiohead The Cult Lucinda Williams Rufus Wainwright Tool

### TOWER-WOW BEN CARVALLO / LAS VEGAS

Radiohead St. Lunatics Jessica Simpson The Cult Tomb Raider (ST) The Fast & The Furious (ST) Punk-O-Rama 6 (Var)

# TOWER-WOW JACK DONALDSON / LONG BEACH

Radiohead Lucinda Williams St. Lunatics Tomb Raider (ST) The Cult Jessica Simpson Trisha Yearwood

#### **TRANSWORLD** VINNIE BIRBIGLIA / ALBANY

Radiohead Jessica Simpson St. Lunatics The Fast & The Furious (ST) Tomb Raider (ST)

#### **UNIVERSAL O-S** SAM CASS / PHILADELPHIA

Radiohead St. Lunatics Jessica Simpson Lucinda Williams Rufus Wainwright

# URBAN LIGHTS TIM WILSON / MINNEAPOLIS

Turk Snypaz Killa Tay St. Lunatics Tyrese

# VALLEY RECORDS LEW GARRETT / WOODLAND

Radiohead St. Lunatics Lucinda Williams Jessica Simpson Tomb Raider (ST) Turk The Cult

# VIRGIN MEGASTORE VINCE SZYDLOWSKI / NATIONAL

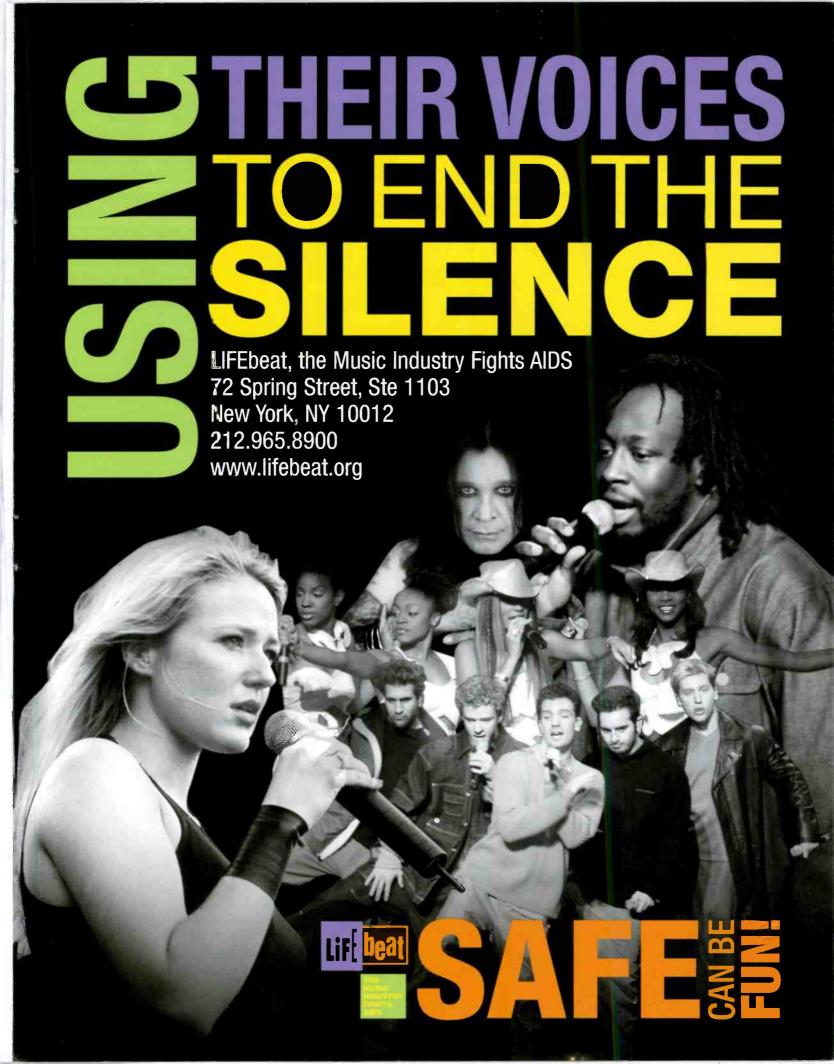
Radiohead Jessica Simpson Rufus Wainwright Lucinda Williams Tomb Raider (ST) Swordfish (ST) St. Lunatics

# WATERLOO RECORDS DON LAMB / AUSTIN

Radiohead Lucinda Williams Doyle Bramhall II Rufus Wainwright The Cult Moulin Rouge (ST)

# WHEREHOUSE BOB BELL / TORRANCE

St. Lunatics Radiohead Turk Jessica Simpson The Fast & The Furious (ST) The Cult Tomb Raider (ST)







CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

# **WINNERS**

**JANET** 

Someone To Call... (Virgin)

**DEXTER FREEBISH** My Madonna

(Capitol)

M. BRANCH

Everywhere

DIDO

Hunter

(Arista)

(Maverick)

3 **FUEL** 

4

**Bad Day** 

(Epic)

TRICKSIDE

Under You

(Wind-Up)

(Repub/Universal)

**STAIND** 

It's Been A While

(Flip/Elektra/EEG)

5 **USHER** 

U Remind Me

Be Like That

(Arista)

M. ETHERIDGE

I Want To Be...

(Island/IDJ)

#### **KOZMAN**

KALC/DENVER 3D Down/Smashmouth

**3 DOORS DOWN** 

#### **PICASSO**

KISV/BAKERSFIELD Usher/Jaheim/Janet

#### **JAMMER**

KKSS/ALBUQUERQUE G D'Agostino/Janet/C High/F Hill

#### DEEYA

KPEK/ALBUQUERQUE M Branch

#### E-MAN

KPWR/LOS ANGELES F Brown/Ray J

#### **D-ROCK**

WJWZ/MONTGOMERY, AL D Cox/P Pablo

#### BEATA

WLLD/TAMPA 112/Janet/2Pac

#### AXL

Z100/NEW YORK Wiseguys/Enya/M Carey/Staind

#### JEFF ANDREWS

WSNX/GRAND RAPIDS J Edge & Nelly/J Rule/Toya

#### JEFF ANDREWS

WVTI/GRAND RAPIDS A Ammons/Wallflowers

#### JAMES BAKER

KBIG/LOS ANGELES Janet/Dido/O-Town

#### **TIM BALDWIN**

WMXB/RICHMOND 5 4 Fighting/3D Down/A Ammons

#### **CHAD BENNETT**

KKPN/CORPUS CHRISTI M Branch/Staind/Fuel/Bliss 66

#### KAREN BLACK

WRTS/ERIE, PA Janet/D Matthews/Case

#### **GARY BLAKE**

WAEZ/JOHNSON CITY 3D Down/Trickside

#### FRANKIE BLUE

WKTU/NEW YORK D Cox/Janet

#### JT BOSCH

WKSI/GREENSBORO Corrs/M Branch/Smashmouth

#### DAN BOWEN

WSTR/ATLANTA 3D Down/D Matthews

#### STACEY BRADY

**B97/NEW ORLEANS** Aaliyah/L Romeo/P G&B/Usher

#### **ERIN BRISTOL**

WMT/CEDAR RAPIDS B Traveler

#### **CUBBY BRYANT**

Z100/NEW YORK LFO/C High

#### AL BURKE

WRFY/READING M Branch/BTE

#### **DAVID BURNS**

WIXX/GREENBAY Janet/Fuel/R Martin

#### **CARLOS CAMPOS**

KLCA/RENO M Branch/Fuel/Cake/BN Ladies

#### **ANDY CARLISLE**

KVUU/COLORADO SPRINGS V Pipe/Bliss 66/BT Ezra

#### **GREG CARPENTER**

WWMX/BALTIMORE M Etheridge/Trickside/Tantric/M Branch

#### TOMMY CHUCK

WKXJ/CHATTANOOGA Usher/3LW

#### **CHUCK COLLINS**

WKDD/AKRON M Branch

#### DANA CORTEZ

KMRK/MIDLAND/ODESSA D-12/B Cantrell/Toya/J Rule

#### **BEN CROSS**

KBEE/SALT LAKE CITY Corrs/D Freebish/Trickside/M Etheridge





# EARPICKS

#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### **DAVE DALLOW**

KIZS/TULSA Janet/Staind

#### **SHARON DASTUR**

Z100/NEW YORK Staind/Enya

#### JAY DAVIS

WCPT/ALBANY Dido/3D Down/D Freebish

#### DAVE DECKER

WZPL/INDIANAPOLIS Janet/Fuel/Staind

#### PETE DEGRAFF

XL106.7/ORLANDO Janet

#### TOMMY DEL RIO

KSEQ/FRESNO M Elliott/Usher/Janet

#### DONTAY

KXJM/PORTLAND HiTek & Jonell/D-12/Usher

#### **CARRIE EDKIN**

WJET/ERIE AA Farm/3D Down/S Ray

#### MIKE EDWARDS

WWZZ/WASHINGTON, DC Eve/Janet

#### **ALLAN FEE**

WQAL/CLEVELAND
J Gaines/5 4 Fighting/M Branch/Janet

#### MIKE FORTE

WYKS/GAINESVILLE W Ford/D Matthews/C High

#### **CHARESE FRUGE**

KMXB/LAS VEGAS 5 4 Fighting/Dido/Fuel

#### MICHAEL GIFFORD

KIMN/DENVER Dido/Fuel/Janet

#### ALISA H

KPLZ/SEATLE Dido/Staind/M Branch

#### **RON HARRELL**

KIMN/DENVER Fuel/A Johnson/S Lynne

#### MICHAEL HAYES

WKST/PITTSBURGH L Romeo/M Elliott

#### **AL HAYNES**

WCGQ/COLUMBUS, GA 3D Down

#### **ANGIE HONDA**

KZPT/TUCSON D Mode/Eve 6

#### **JEANIE JAMES**

WTIC/HARTFORD BT Ezra/D Freebish/M Etheridge/3D Down

#### **SUAVI JAVI**

KWWV/SAN LUIS OBISPO J Edge & Nelly/L Mo/C David

#### **CHRIS K**

KDND/SACRAMENTO Janet/Svala/A Johnson

#### **CASEY KEATING**

KZQZ/SAN FRANCISCO Janet/M Carey

#### SHARON KELLY

WDAQ/DANBURY M Branch/BT Ezra

#### **JOE KELLY**

WNCI/COLUMBUS
Janet/LFO/Youngstown/3D Down

#### KID KELLY

Z100/NEW YORK Eve/Usher

#### **RUSTY KEYES**

KBEE/SALT LAKE CITY
M Branch/Trickside/D Freebish

#### STEVE KING

WBAM/MONTGOMERY Eve & G Stefani/112/Fuel/3LW

#### TOBY KNAPP

WLAN/LANCASTER, PA Eve/Janet/D Freebish/Blink-182

#### **VALERIE KNIGHT**

KRBZ/KANSAS CITY 3D Down/Cake

#### **BENJI KURTZ**

WYOY/JACKSON
3D Down/M Branch/Fuel/D Freebish

#### **RANDY LANE**

CONSULTANT/LA M Etheridge/Fuel

#### AL LEVINE

WBLI/LONG ISLAND J Lopez/B Cantrell

#### JOE LIMARDI

WZOK/ROCKFORD D Matthews/Janet/Usher

#### **DON LONDON**

WPTE/NORFOLK
Wallflowers/3D Down/M Branch

#### MIKE LOWE

WAOA/MELBORNE
Janet/M Branch/Smashmouth/Fuel

#### TONY MANN

WAPE/JACKSONVILLE Staind/Janet/C High

#### **DENNIS MARTINEZ**

KDON/MONTEREY D Child/Usher/D-12

#### **GEORGE "EMILIO" MARTINEZ**

KPSI/PALM SPRINGS C David/Janet

#### JOJO MARTINEZ

WXSS/MILWAUKEE CC Laz/Janet

#### **TONY MASCARO**

WPLJ/NEW YORK S Lynne/BT Ezra/M Branch/Trickside

#### DAN MASON

WAKS/TAMPA Janet/Svala/Eve & G Stefani/J Edge

#### TONY MATTEO

KTOZ/SPRINGFIELD 5 4 Fighting

#### MICHELLE MATTHEWS

KALC/DENVER P Gabriel/BN Ladies

#### JIM MATTHEWS

KZZO/SACRAMENTO Cake/Fuel/3D Down/Dido

#### **RANDY MCCARTEN**

WRVE/ALBANY A Johnson/5 4 Fighting





# EARPICKS

#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### JEFF MCCARTNEY

KZHT/SALT LAKE CITY Smashmouth/Janet/M Branch

#### MICHAEL MCCAY

WMRV/BINGHAMTON Fuel/Usher/Eve & G Stefani/Janet

#### PAT MCKAY

WHYN/SPRINGFIELD, MA D Freebish

#### DARREN MCPEAKE

KBBY/OXNARD Eve 6/M Branch/Cake

#### **DAVID MEYERS**

WVRV/ST. LOUIS M Branch/M Etheridge/Fuel/3D Down

#### TIM MICHAELSON

WCDA/LEXINGTON BT Ezra/P Gabriel

#### **RUDY MICHEALS**

KNEV/RENO Janet/Trickside

#### **DONNA MILLER**

KOSO/MODESTO M Branch

#### THEA MITCHEM

WPGC/WASHINGTON Tank/M Elliott

#### **STEVE MONZ**

WWMX/BALTIMORE M Branch/M Etheridge

#### PATTIE MORENO

KKUU/PALM SPRINGS A Keys/J Rule & J Lopez/Janet

#### **CHASE MURPHY**

WXLO/WORCESTER M Branch/Fuel

#### **JEN MYERS**

KSTZ/DES MOINES

M Branch/D Freebish/3D Down

#### **CHRIS NICHOLS**

WFAT/KALAMAZOO M Branch/S Lynne/D Freebish

#### JOHN O'DEA

WNNK/HARRISBURG Usher/Janet/Svala/Wiseguys

#### MIKE O'DONNEL

WRZE/CAPE COD Janet/Eve & G Stefani/LFO/G David

#### DANNY OCEAN

KC101/NEW HAVEN Staind/Trickside

#### **JERRY PADDEN**

WKRZ/WILKES-BARRE Fuel/A Ammons/D Matthews/Janet

#### **CHRIS PATYK**

KYSR/LOS ANGELES BT Ezra/Wiseguys/Smashmouth

#### **TOM PEACE**

WRVW/NASHVILLE Fuel/Janet/LFO

#### **DAN PERSIGEHL**

KRSK/PORTLAND M Etheridge/BT Ezra/D Freebish

#### **KASHON POWELL**

KBXX/HOUSTON
Juvenile/Janet

#### **RON PRITCHARD**

WKHQ/NW MICHIGAN D Thomas/Fuel/Janet

#### JIM ROBINSON

KAMX/AUSTIN
P Gabriel/B Ezra/Dido

#### **GARY ROBINSON**

KQAR/LITTLE ROCK
Janet/Eve & G Stefani/M Carey

#### **BECKY ROGERS**

KURB/LITTLE ROCK
BS Boys/Dido/M Branch/M Etheridge

#### **ROB RYAN**

KKMG/COLORADO SPRINGS C High

#### **STEW SCHANTZ**

WSKS/UTICA Svala/Janet/Smashmouth

#### MIKE SCOTT

KCDU/SALINAS M Branch/Dido/Corrs

#### JEFF SCOTT

WKZN/NEW ORLEANS
D Freebish/A Johnson/Trickside/Tantric

#### **SEAN SELLERS**

WWZZ/WASHINGTON DC Eve 6/A Johnson/D Thomas

#### JOHN SHOMBY

WWCK/FLINT A Johnson/Janet

#### STEVE SMITH

WMGI/TERRE HAUTE Usher/Eve/Janet

#### **VAL STEELE**

KDUK/EUGENE Janet

#### **BJ STEELE**

WCKZ/FT. WAYNE, IN Jaheim/Janet/J Edge/E Sermon

#### **JACK STEVENS**

KHMX/HOUSTON F Hill/S Ray/Eve 6

#### DAVE STEWART

KUMX/NEW ORLEANS
Janet

#### **DEAN TAYLOR**

WMMX/DAYTON Eve 6/F Hill/Coldplay

#### STAN THE MAN

WFLZ/TAMPA
B Cantrell/M Carey & Ludacris/S Mumba

#### **EJ TYLER**

KLLY/BAKERSFIELD M Branch/Fuel/3D Down/Bliss 66

#### **TONY WAITEKUS**

WHTS/DAVENPORT C High/Janet

#### **BOB WALKER**

WKTI/MILWAUKEE, WI. Dido/Janet

#### **BRUCE WAYNE**

WMC/MEMPHIS
A Ammons/5 4 Fighting/M Branch/E McCain

#### **BILL WEST**

WZYP/HUNTSVILLE Janet/A Johnson/Youngstown

#### **ROB WHITE**

CKEY/BUFFALO U2



# RERAP

BY MARK PEARSON

Valley Media is once again in the news for a number of reasons, both positive and negative. For years, Valley has been looking for "alternative" markets in order to expand its business and take itself out of the financial doldrums that have plaqued them since going public in March '99. The latest announcement is an alliance with the Ingram Book Group. Valley CEO Peter Berger: "Ingram has over 100,000 customers, many of them independent bookstores. It's a great opportunity for both their retailers and us to get a greater penetration on our audio lines. [Founder] Barney Cohen started working on this two or three years ago. For the last year, we've been making sure that all of their software interfaces with ours." But inasmuch as a foray into the alternative marketplace (including such big-name retailers as Toys R Us) can giveth, it can also taketh away. The 188-store Zany Brainy toy chain recently filed Chapter 11, leaving Valley holding the bag for a reported \$4.5 million in unsecured receivables.

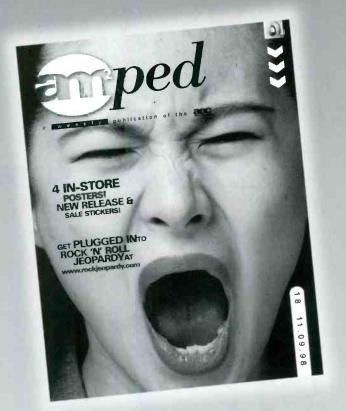
#### **UP & DOWN IN THE VALLEY**



**PETER BERGER:** Taking the good with the bad.

Although Berger would not confirm the exact number, he did refer to it as "a big ugly." He's hoping that they can salvage something: "We're on the creditors committee, and there are a number of companies they're talking with that are interested in acquiring it and looking for recovery to the unsecured creditors." Berger also insists Valley did not postpone their fiscal year-end earnings report as a result of the ZB debacle. "It's not going to look very attractive, but it's nothing that we have to duck and hide from. We've been getting great support from both our customers and vendors. Everything Barney and [COO] Jim Miller worked on for the last 12 months is starting to take effect"... On the heels of some 15 small onestops being cut off by UMVD, sources confirm that SoCal-based Norwalk has joined that list, at least for audio titles. Is there more to the Norwalk snub than just poor credit?... L.A.-based Music Merchandisers One Stop shuttered last week, apparently victim to some sizable unpaid receivables... Wherehouse takes Houston by storm! Just as they were launching a grand re-opening of the entire market, including a 20% store-wide sale, Wherehouse gets hit with the storm of the century. WH's Barbara Brown says they had to close all 16 stores on 6/9, though only one store saw any flood damage... Highly respected MCA VP Mktg. Robbie Snow has ankled and can be reached at (661) 799-1811.

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# ost owerful Songs

.....2 WEEKS AGO

.....LAST WEEK

....THIS WEEK

# **Cuts That Impact Album Sales**

÷	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
1	1	1	STAIND	IT'S BEEN A WHILE	Flip/Elektra/EEG N/A	MTV, VH1, Top 40, PoMo, A Rock, continued killer LP sales
6	2	2	C.AGUILERA, MYA	LADY MARMALADE	Interscope N/A	"Moulin Rouge" (ST), MTV, BET, radio, hot movie
		3	JESSICA SIMPSON	IRRESISTIBLE	Columbia/CRG N/A	Exploding Top 40, MTV phones, R Disney, hot breaking LP
4	4	4	DESTINY'S CHILD	SURVIVOR	Columbia/CRG N/A	Still has radio, phones, BET, "Bootylicious" exploding
5	6	5	WEEZER	HASH PIPE	Geffen N/A	#1 MTV, MTV2, Pomo, Top 40, requests, solid LP sales
2	3	6	TOOL	SCHISM	Volcano N/A	LP maintaining hot sales, MTV, MTV2, VH1, Active Rock & PoMo
8	7	7	TRAIN	DROPS OF JUPITER	Columbia/CRG N/A	Solid LP sales, MTV, MTV2, VH1, Top 40, PoMo, Adult, phones
3	5	8	MISSY ELLIOTT	GET UR FREAK ON	GM/Elektra/EEG N/A	MTV, BET, big X-over, Top 40, RAP, LP close to a million
10	9	9	LINKIN PARK	CRAWLING	Warner Bros. N/A	Active Rock, Top 40, MTV, MTV2, LP over 2 million
15	10	10	112	PEACHES & CREAM	Bad Boy/Arista N/A	JAMZ, huge X-over, BET, MTV, phones, Platinum-plus LP
7	8	11	JANET	ALL FOR YOU	Virgin 97522	Top 40, X-over, JAMS, MTV, BET, VH1, "Someone" next X-over
17	17	12	DAVE MATTHEWS BAND	SPACE BETWEEN	RCA N/A	VH1, MTV, MTV2, Top 40, PoMo, APM radio, LP up this week
12	12	13	LIFEHOUSE	HANGING BY A MOMENT	DreamWorks N/A	Top 40, MTV, VH1, requests, smash LP, "Sick Cycle" at PoMo
16	15	14	EVE	LET ME BLOW YA MIND	RR/Interscope N/A	Track F/Gwen Stefani, MTV, MTV2, BET, X-over, Top 40, phones
21	16	15	SUM 41	FAT LIP	Island/IDJ N/A	MTV, MTV2, PoMo and Active Rock airplay, developing LP
13	13	16	NELLY	RIDE WIT ME	FR/Universal N/A	MTV, BET, multi-format radio, LP near 7 million, phones
11	11	17	UNCLE KRACKER	FOLLOW ME	TD/Lava/Atl/AtlG N/A	Platinum LP, VH1, T40, phones, "What Chu" PoMo
26	19	18	LIMP BIZKIT	MY WAY	Flip/Interscope N/A	MTV, PoMo, A Rock & Top 40, LP 5x Platinum
20	20	19	JA RULE	PUT IT ON ME	Murder Inc./IDJ N/A	Top 40 and X-over, LP selling, Fast & Furious soundtrack
9	14	20	TYRESE	I LIKE THEM GIRLS	RCA N/A	X-over, JAMZ, MTV, BET, LP selling
		21	RADIOHEAD	PYRAMID/I MIGHT	Capitol N/A	PoMo, Top 40, MTV, MTV2, huge debut for LP
	33	22	DESTINY'S CHILD	BOOTYLICIOUS	Columbia/CRG N/A	X-over, Top 40, JAMZ, gigantic LP, MTV, BET
_		23	ST. LUNATICS	MIDWEST SWING	Fo'Reel/Universal N/A	Nelly's band mates, MTV, BET, RAP airplay
37	24	24	FAITH HILL	THERE YOU'LL BE	Warner Bros N/A	Movie #3, (Pearl Harbor), VH1, MTV, hot radio, developing LP
18	18	25	NELLY FURTADO	I'M LIKE A BIRD	DreamWorks N/A	The cut that broke her, "Turn" PoMo

#### **DEPECHE MODE** "DREAM ON"

The New Single



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# owerful ongs

.....2 WEEKS AGO

..LAST WEEK

..THIS WEEK

**Cuts That Impact Album Sales** 

÷	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
27	26	26	SALIVA	YOUR DISEASE	Island/IDJ N/A	MTV, MTV2, VH1, Active Rock, PoMo, developing LP sales
28	27	27	DREAM	THIS IS ME	Bad Boy/Arista N/A	R Disney, Nickelodeon, Top 40, Platinum-plus LP, phones
33	29	28	O-TOWN	ALL OR NOTHING	J Records N/A	Radio Disney, Top 40, phones, MTV, LP over a million
		29	U2	ELEVATION	Interscope N/A	"Tomb Raider" (ST) & LP, MTV, MTV2, VH1, massive radio
19	22	30	SHAGGY	ANGEL	MCA 155811	LP 5x Platinum, some radio & video, "Freaky" now
14	21	31	DEPECHE MODE	DREAM ON	Reprise 44982	MTV, MTV2, VH1, PoMo & Top 40, radio, LP selling to fan base
36	34	32	TANTRIC	BREAKDOWN	Maverick N/A	Growth week on LP, PoMo, Active Rock, Top 40, MTV, VH1
22	23	33	LUDACRIS	SOUTHERN HOSPITALITY	DJ South/IDJ N/A	X-over, Top 40, RAP, BET, LP over a million"Phat Rabbit" up
39	35	34	CITY HIGH	WHAT WOULD YOU DO	BB/Interscope 497489	MTV, MTV2, RAP, X-over, BET, phones, LP & single selling
32	32	35	INDIA.ARIE	VIDEO	Motown N/A	VH1, BET, X-over, JAMZ, Top 40, "Brown Skin" at X-over
41	37	36	ENYA	ONLY TIME	Reprise N/A	Selling LPBuilding radio
44	38	37	3LW	PLAYAS GON' PLAY	Epic N/A	MTV, X-over, JAMZ, BET, selling LP
25	25	38	STATIC-X	THIS IS NOT	Warner Bros N/A	Active Rock and PoMo radio, LP selling
23	28	39	INCUBUS	DRIVE	Immortal/Epic N/A	LP past Platinum, VH1, requests, Top 40, PoMo, Active Rock
43	42	40	AEROSMITH	FLY AWAY FROM HERE	Columbia/CRG N/A	MTV, VH1, Top 40, Adult radio, LP selling
34	40	41	LEE ANN WOMACK	I HOPE YOU DANCE	Universal 172185	#1 Adult radio, hot Country, CMT, double-Platinum LP
		42	EVE 6	HERE'S TO THE NIGHT	RCA N/A	Tons of Top 40, Mod A/C, MTV, strong increases on LP
	45	43	REDMAN	LET'S GET DIRTY	Def Jam/IDJ N/A	LP selling, MTV, BET, MTV2, hot at RAP and X-over
24	30	44	R.E.M.	IMITATION OF LIFE	Warner Bros 42363	MTV, MTV2, VH1, PoMo, Top 40, fan base selling LPs
30	39	45	2PAC	UNTIL THE END	Amaru/DR/Interscope	BET, MTV, radio, LP selling, "Letter To My Unborn" next
40	41	46	STEVIE NICKS	EVERYDAY	Reprise N/A	Comeback LP selling, Top 40, Adult, VH1
	_	47	NIKKA COSTA	LIKE A FEATHER	Cheeba/Virgin N/A	MTV(Buzzworthy.com), VH1, Top 40, A/C, some PoMo, breaking LP
29	31	48	DIDO	THANK YOU	Arista N/A	Top 40 and Adult air, triple-Platinum LP, "Hunter" now
35	43	49	CASE	MISSING YOU	Def Soul/IDJ 72839	X-over, BET, JAMZ, LP & single selling
49	49	50	FUEL	HEMORRHAGE	Epic N/A	Still has Top 40 and Active Rock, "Bad Day" breaking now

**POWER POTENTIALS:**  SMASH MOUTH (Interscope/DW) D-12 (Shady/Interscope) BLINK-182 (MCA) SUGAR RAY (Lava/Atl/Atl G)

MANDY MOORE (Epic) **DAVID GRAY (ATO/RCA)**  STONE TEMPLE PILOTS (Atl/Atl G) JAGGED EDGE (So So Def/Col/CRG) JANET (Virgin)

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36-32\* Active Rock Monitor

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LW T	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS		ADDS	REPORTS
1		CHRISTINA, LIL KIM	LADY MARMALADE	INTERSCOPE	13788	5201	3	225
	- 1	LIFEHOUSE	HANGING BY A MOMENT	DREAMWORKS	13399	5263	0	243
2								
3	3	UNCLE KRACKER	FOLLOW ME	TD/LAVA/ATL/ATL G	11758	4248	0	223
6	_ 1	TRAIN	DROPS OF JUPITER	COLUMBIA/CRG	10898	3744	2	243
5	5	NELLY	RIDE WIT ME	FO' REEL/UNIVERSAL	9975	3772	0	181
4	6	JANET	ALL FOR YOU	VIRGIN	9164	3354	0	186
7	7	NELLY FURTADO	I'M LIKE A BIRD	DREAMWORKS	8757	2977	0	199
9	8	NSYNC	POP	JIVE	7916	2544	0	190
8	9	INCUBUS	DRIVE	IMMORTAL/EPIC	7904	2759	2	222
11	10	JESSICA SIMPSON	IRRESISTIBLE	COLUMBIA/CRG	7175	2420	2	195
	11	SUGAR RAY	WHEN IT'S OVER	LAVA/ATL/ATL G	6289	2071	9	229
	12	DIDO	THANK YOU	ARISTA	6044	2585	1	151
18	13	CITY HIGH	WHAT WOULD YOU DO?	BB/INTERSCOPE	5931	2533	12	181
17	14	EVE 6	HERE'S TO THE NIGHT	RCA	5669	1684	4	211
19	15	O-TOWN	ALL OR NOTHING	J RECORDS	5412	1909	6	158
10	16	JENNIFER LOPEZ	PLAY	EPIC	5410	1765	0	130
16	17	DREAM	THIS IS ME	BAD BOY/ARISTA	5058	1415	1	153
21	18	FAITH HILL	THERE YOU'LL BE	WARNER BROS.	4900	1701	2	209
22	19	BACKSTREET BOYS	MORE THAN THAT	JIVE	4774	1472	3	174
15	20	MATCHBOX TWENTY	MAD SEASON	LAVA/ATL/ATL G	4685	1532	1	150
26	21	EVE f/GWEN STEFANI	LET ME BLOW YOUR MIND	RUFF RYDERS/INTERSCOPE	4587	2338	38	143
31	22	DESTINY'S CHILD	BOOTYLICIOUS	COLUMBIA/CRG	4543	1678	11	189
24	23	MISSY ELLIOTT	GET UR FREAK ON	GM/ELEKTRA/EEG	4231	2048	5	124
29	24	112	PEACHES & CREAM	BAD BOY/ARISTA	4097	1965	9	107
13	25	DESTINY'S CHILD	SURVIVOR	COLUMBIA/CRG	4024	1280	0	107
36	26	DAVE MATTHEWS BAND	SPACE BETWEEN	RCA	3745	1454	17	178
23	27	MOBY	SOUTHSIDE	V2	3600	1289	0	105
25	28	LENNY KRAVITZ	AGAIN	VIRGIN	3536	1468	1	116
32	29	MANDY MOORE	IN MY POCKET	EPIC	3411	883	2	148
34	30	AMERICAN HI-FI	FLAVOR OF THE WEAK	ISLAND/IDJ	3271	1053	4	148

90 HITS June 15, 2001

# AMERICAN HIFFE

The New Jury Is In....



TOM POLEMAN
Z100/NEW YORK 34X/WK!
Good Early Callout & Phones!



DAN KIELEY
KIIS/LOS ANGELES 38X/WK!
Amazing Callout!!



JOHN IVEY
WXKS/ BOSTON
ADD THIS WEEK!!



JON ZELLNER
KMXY/KANSAS CITY 52X/WK!
"...an upper-demo SMASH"



JJ RICE
WBLI/LONG ISLAND
ADD THIS WEEK!



SCOTT SANDS
WZPL/INDIANAPOLIS 33X/WK!
Great Internet Research!



MIKE PRESTON
KBKS/SEATTLE 72X/WK!!
Amazing Overall Callout



JEFF MCCARTNEY
KZHT/SALT LAKE CITY 63X/WK!
Great Callout! Power Rotation!



BILL PASHA
WXYV/BALTIMORE 47X/WK!!
Top 5 Overall Callout!



DANNY OCEAN
WKCI/NEW HAVEN 30X/WK!
"We are 100% behind this band."

Top 40 Mainstream Monitor: 28-25\*! (+292x!!)

AUDIENCE IS NOW OVER 22 MILLION!









# Pop Plays

					TOTAL	MAJOR MARKET		
LW	TW	ARTIST	TITLE	LABEL	PLAYS		ADDS	REPORTS
28	31	JOE	STUTTER	JIVE	3159	1263	0	86
33	32	TRICK DADDY	TAKE IT DA THE HOUSE	SLIP-N-SLIDE/ATL/AG	3016	996	4	127
27	33	SHAGGY	ANGEL	MCA	3003	1006	0	76
20	34	MADONNA	WHAT IT FEELS LIKE	WARNER BROS.	2831	877	0	113
47	35	STAIND	IT'S BEEN A WHILE	FLIP/ELEKTRA/EEG	2764	886	12	144
38	36	AEROSMITH	FLY AWAY FROM HERE	COLUMBIA/CRG	2755	687	5	139
35	37	JA RULE	PUT IT ON ME	MURDER INC./IDJ	2720	1148	1	75
37	38	AEROSMITH	JADED	COLUMBIA/CRG	2262	1035	0	77
30	39	SAMANTHA MUMBA	BABY, COME ON OVER	INTERSCOPE	2216	859	0	70
44	40	3LW	PLAYAS GON' PLAY	EPIC	2119	653	11	108
_	41	3 DOORS DOWN	BE LIKE THAT	REPUBLIC/UNIVERSAL	2048	461	13	146
41	42	MATCHBOX TWENTY	IF YOU'RE GONE	LAVA/ATL/ATL G	2000	1060	0	68
45	43	R. KELLY	FIESTA	JIVE	1989	964	1	51
39	44	COLDPLAY	YELLOW	CAPITOL	1909	737	0	65
42	45	CRAZY TOWN	BUTTERFLY	COLUMBIA/CRG	1845	839	0	56
40	46	OUTKAST	SO FRESH, SO CLEAN	LAFACE/ARISTA	1803	777	0	66
46	47	R.E.M.	IMITATION OF LIFE	WARNER BROS.	1785	634	0	86
49	48	TYRESE	I LIKE THEM GIRLS	RCA	1760	882	3	60
48	49	SHAGGY	FREAKY GIRL	MCA	1741	516	4	98
43	50	S CLUB 7	NEVER HAD A DREAM	INTERSCOPE	1680	615	0	49
55	51	DANTE THOMAS	MISS. CALIFORNIA	RAT PACK/ELEKTRA/EEG	1627	407	3	99
54	52	JAGGED EDGE f/NELLY	WHERE THE PARTY AT?	SO SO DEF/COL/CRG	1626	883	0	55
50	53	LEE ANN WOMACK	I HOPE YOU DANCE	UNIVERSAL	1623	685	0	56
52	54	DEPECHE MODE	DREAM ON	REPRISE	1620	672	1	71
_	55	CRAIG DAVID	FILL ME IN	WILDSTAR/ATL/ATL G	1501	568	9	91
-	56	WILLA FORD	I WANNA BE BAD	LAVA/ATL/ATL G	1465	476	8	96
53	57	MADONNA	DON'T TELL ME	WARNER BROS.	1453	894	0	49
_	58	JA RULE	I CRY	MURDER INC./IDJ	1445	690	0	49
	59	LIL' ROMEO	MY BABY	SOULJA/PRIORITY	1405	681	2	69
_	60	LIL' MO	SUPERWOMAN	ELEKTRA/EEG	1391	818	2	46





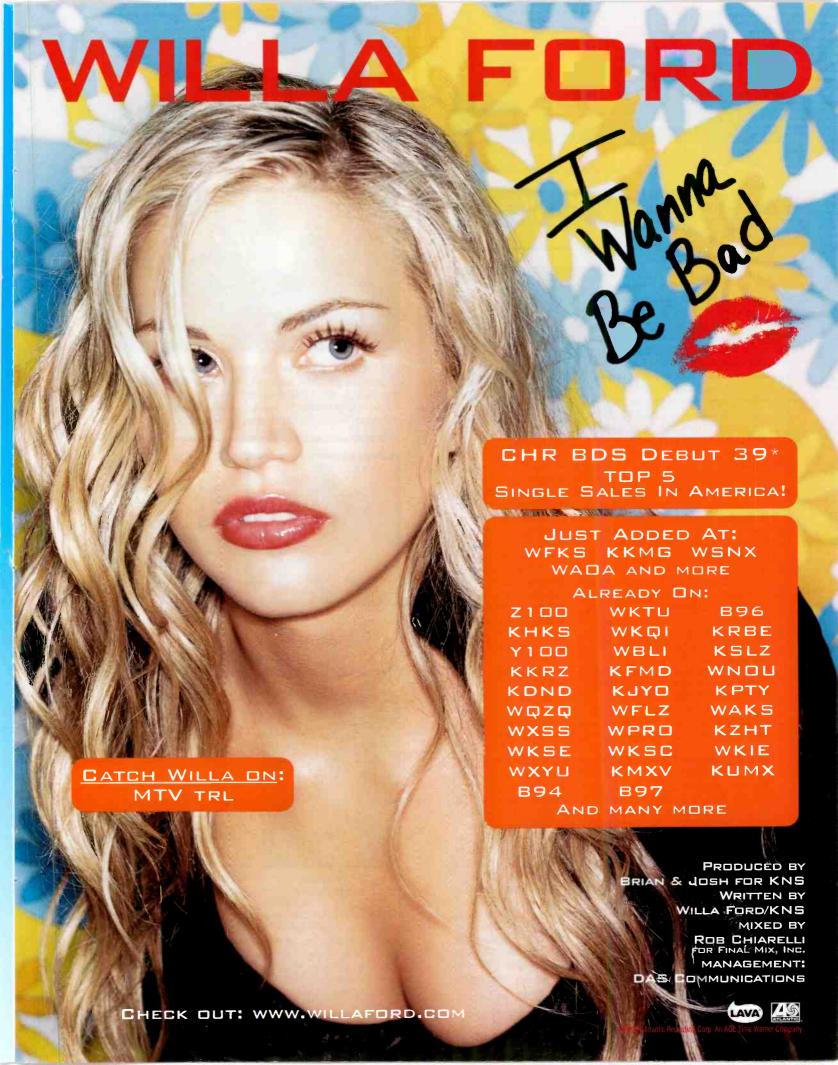


# REQUESTS

#### Timothy McVeigh calls in for "Needle And The Damage Is Done."

LW	TW	ARTIST	TITLE	LABEL H	HOTS	INCLU	JDING		%
2	1	NSYNC	Рор	Jive	63	XL106 WKXJ	B97 KLAZ	WNCI WCGQ	41
1	2	CHRISTINA,LIL KIM	Lady Marmalade	Interscope	60	KMXV WZBZ	WKTU WKHQ	KRBE WDBT	39
3	3	CITY HIGH	What Would You Do?	BB/Interscope	57	KDWB WMGI	WNVZ KQKQ	KHTS WAKS	37
4	4	O-TOWN	All Or Nothing	J Records	44	B97 WRZE	XL106 WWCK	KHTS WZAT	28
6	5	UNCLE KRACKER	Follow Me	TD/Lava/Atl/AG	33	KDMX KZMG	WTIC WMRV	KDWB WPST	21
5	6	NELLY	Ride Wit Me	Fo' Reel/Universal	32	KIZS WRTS	W <b>KZ</b> L W <b>K</b> RZ	WAPE KKMG	21
13	7	STAIND	It's Been A While	Flip/Elektra/EEG	30	WRVW WRFY	WYKS WAEZ	KVUU KQAR	19
9	8	FAITH HILL	There You'll Be	Warner Bros.	29	WNCI WAYV	KDND WMM <b>X</b>	WWZZ KSLY	19
8	9	TRAIN	Drops Of Jupiter	Columbia/CRG	28	KALC WSNE	WTIC Z104	WQAL KC101	18
7	10	112	Peaches & Cream	Bad Boy/Arista	27	WXSS KBAT	KBXX KBOS	KTFM KRQ	17
16	11	LIFEHOUSE	Hanging By A Moment	DreamWorks	26	KALC WZYP	WTSS WIXX	KUMX WLDA	17
11	12	EVE f/GWEN STEFANI	Let Me Blow Your Mind	RR/Interscope	25	KZQZ KDON	WNVZ KPSI	KTFM KIKI	16
10	13	JESSICA SIMPSON	Irresistible	Columbia/CRG	24	WBLI WABB	WNKS KSXY	KDND KQAR	15
	14	EVE 6	Here's To The Night	RCA	23	WZPL WYOY	Z100 WNNK	WAYV KKSS	15
20	15	BACKSTREET BOYS	More Than That	Jive	22	KDND KDUK	WWZZ WZOK	KZHT WSKS	14
17	16	MISSY ELLIOTT	Get Ur Freak On	GM/Elektra/EEG	21	WFLZ WLAN	Z100 WNNK	WAYV WSNX	14
	17	JA RULE	Put It On Me	Murder Inc./IDJ	20	KBXX WAKS	WBTS KKUU	KBOS KXHT	13
14	18	INCUBUS	Drive	Immortal/Epic	19	WQAL WAOA	KQKQ W <b>IXX</b>	WSTR WKSL	12
12	19	SUGAR RAY	When It's Over	Lava/Atl/Atl G	18	WKTI WCIL	WMRV KKOR	WSKS WBAM	12
	20	D-12	Devil's Night	Shady/Interscope	e 17	KTFM KSEQ	WLLD KTHT	KXJM KISV	11

Total stations reporting this week: 158



# POP MART

# Pop Go The Weasels by Billy Bored

There is seemingly no end in sight to the overload of records in the Top 40 pipeline. This means many deserving records will likely get trampled in the stampede. Only the immediately & obviously strongest of the strong survive these days. It's becoming like the movies—you gotta have a huge opening week or you're toast... Neither City High or Eve will have problems—both are soaring for Interscope's Lopes, Coddington & Neiter. Mya & Ronan Keating both have a lot of early believers &



Steve Bartels: At 16, he WAS an Usher.

Smash Mouth from Shrek is a smash... Usher already looks unstoppably huge, as Arista's Bartels & Reichling blow out one of the year's hottest records. 112 & Blu Cantrell are the next monsters... No longer a "secret" weapon: Enya is going nuclear at a ton of major Pop stations, as Reprise's Costello & Weil put the hammer down. Nice buzz on Andreas Johnson in early going... New Janet should be even bigger than the first (which went #1), as Virgin's Plen & Naumann ready for impact on Mariah Carey's label debut & continue building the killer Nikka Costa cut. Official Pop impact on Aaliyah is 6/25... Columbia's Walk & Leipsner power home Aerosmith, with all their other records in the Top 10 now. The Jagged Edge/Nelly mofo flies next... IDJ's Ken Lane & Mike Easterlin get major kudos on hanging in & closing American Hi-Fi. Shelby Lynne is picking up steam big time & Case is ready to cross in a big way. Speaking of Melissa Etheridge, look for this to blow out at all Adult formats on 6/25—what a f\*\*\*in' smash... RCA's Geslin & Carlton have excellent action on Dave Matthews—they'll get all of this quickly. Eve 6 is closing out well & Tyrese is next to bust... Dennis Reese remains red-hot at Elektra, with Staind absolutely on fire & Missy Elliot hotter than hot. Not playing these will put you at a major competitive disadvantage... We told ya this Backstreet Boys cut was the hit! Jive's Riccitelli & Bock bring it home... Lotsa continued radio love on Wind-Up's Trickside. Lori Holder-Anderson & Shanna Fischer are jammin' hard with a great record... Trick Daddy, Willa Ford & Craig David are all slammin' for Atlantic's Andrea Ganis & Danny Buch... With Faith Hill growing in leaps & bounds, WB goes for the Jelleestone debut on 6/18. Look for Biery, Boulos, Connone & Flea to deliver serious action... J's LFO track pulls instant monster phones at a bunch of early majors. Palmese & Kline will continue to deliver the goods... Big radio love for new Dexter Freebish, with Capitol's Burt Baumgartner charging hard & grabbing airplay... Universal's Charlie Foster & Dave Reynolds have nice steam on the new 3 Doors Down & a good early buzz on Angela Ammons (no relation to JR that we know of)... Priority domos Maffei & Whited are on the case with the debut from Svala (that's easy for you to say). There's also action brewing on Lil' Romeo... Michelle Branch is solidly in the game at Adult, as Maverick's Ted Volk calls the shots & builds this one for Pop impact down the line... New K-Ci & JoJo & Shaggy gaining ground for MCA's Craig Lambert & Bonnie Goldner, who are relentless as always... Music we love: David Gray, Tantric & Fatboy Slim...



I HOPE YOU LEAVE: WXKS Boston PD John Ivey (3rd f. I) asked, "How long did it take for you, 'Lil Kim, Mya & Pink to put on all that make-up & those hair-dos? It's a lotta work being a woman!" Pictured & confused (I-r) are: Universal's Charlie Foster, Lee Ann Womack, Ivey, Universal's Aaron Scott & WXKS' Ed McMann.



WATTS UP! Musician, model, actor & quite simply an all around good samaritan... but enough about me & my fellow HITS staffers. Here's RCA superstar Tyrese with KBXX Houston PD Kashon Powell. "It's so nice to finally meet you, Tyrese," Kashon said before offering, "Why don't you take off your shirt & stay awhile?"

# This Week's Special



Joel Klaiman: Bad Hair Day?

Epic Sr. VP Joel Klaiman has been on a roll ever since he rose to the #2 slot, under Exec. VP Hilary Shaev—a Kaiser roll with mustard, mayo, onions & capers, to be exact! But we digress... Klaiman's been a huge part of the promotion department that has been delivering hit after hit. And as long as the records are great, he'll continue to do the same. The new Fuel, entitled "Bad Day," looks to be the next giant for the Epic crew, with both Pop & Adult embracing it straight out of the box. Incubus is rocketing into the Top 10 as you read this, after a

long & tenacious multi-format promotional effort. Mandy Moore is well on her way to having the biggest hit of her career, to date. Meanwhile, J.Lo has taken up permanent residence in the Top 10. Who knows, maybe Klaiman will have the opportunity to meet her someday! Look for Klaiman to continue doing whatever it is he does & making sure that he's looking good while doing it. We love Joel. Joel loves Joel loves ink. Thank you.



CD Platinum Scanning Over 55.000 Pieces A Week!

# EVE

featuring Gwen Stenfani from No Doubt "Let Me Blow Ya Mind" 2\* Rhythmic Top 40 #5 Most Played TRL

### Over 1100 Mainstream Spins On Impact Week! +500

"Eve is about to have a big mainstream hit. 'Let Me Blow Ya Mind' is Top 5 research."

Brian Bridgman. WIOQ

#1 Callout Research KDWB & KZQZ Already

### **Blowing Up At:**

Z100 **WWZZ KKRZ** Y100 WKST WXSS WIHT KHTS WAKS WKSS **WKFS** WNOU **WI00 KHKS KRBV** WFLZ **WWWQ WNCI WDRQ B94 KXXM** WKSE **KZZP KRBE** 

# POP MART



A LIFE OF THIS? Capitol's Joe Rainey (r) grabbed his crotch & pronounced, "Yo, I've got 'My Madonna' right here!" Pretending Rainey's funny are (I-r): Dexter Freebish's Chris Lowe, WEND APD Kristen Honeycutt, WNKS PD John Reynolds, the band's Kyle, Charles Martin, Scott Romig & Rob Schliz.



BOBBII PHONES IT IN: With a call to HITS Editor-In-Chief Lenny Beer, Bobbii Hach (I), makes arrangements to take off work to be in the next Willa Ford (r) video for Lava/Atlantic/AG, telling Ford, "'I Wanna Be Bad!' I wanna be just as bad as you!" Bobbii is still talking.

# Set-Up Box



Michael Plen: Mariah's new pet hamster.

All that glitters isn't gold, but in Mariah Carey's case it's consistently multi-platinum. It's also the title of Mariah's first movie. Her first album at Virgin is called "Glitter," with the lead single, "Loverboy," now spinning well in advance of the scheduled impact date. Virgin promo pit bull Michael Plen will chew on everybody's leg & close quickly. Jeffery Naumann will continue to shave Plen's back. Impact is set for 6/18.



Chris Lopes: Legally Blonde.

Interscope Pop domo Chris Lopes is ready to roast a pig on the beach & invite you to the Pop musical treat known as Hoku. The young, beautiful, talented daughter of Don Ho is back with "Perfect Day," from the film "Legally Blonde." The film opens 7/13, with massive MTV tie-ins & exposure that will be in everyone's face. Lopes thinks the perfect day for airplay is 6/18. Play this record or he'll wear that grass skirt again.

# Consultant's Corner

Pop Mart's very own Scott Wright gives us the first in an occasional series of rantings, ravings & ramblings about one of the radio/record industry's most important topics: wine. Sit back & enjoy the bubbly, but don't drink too much, or you'll end up passing out like the rest of us at Zzzzz...

The next time you have the occasion to send someone a birthday/new baby/good book/new job/congratulations-for-not-being-in-the-LA-Times-article present, remember that Champagne is always appropriate & appreciated. Also remember that there



Scott Wright: Just a Shadow...

is a world of great Champagne out there beyond Dom Perignon & Cristal. Cristal has become the bubbly of choice for Sean "P. Diddy" Combs & hiphoppers of all stripes, while the venerable Dom Perignon has always been the luxury brand for those who don't know anything (or care) about wine. With wine being one of the hottest luxury & status products in our music biz circles these days, why not take a minute to learn a little bit—it might actually be helpful one day. At the very least, the next time you're padding your expense account on the corporate AMEX, you can buy yourself some better juice.

Dom & Cristal enjoy the status & reputations they have because they're expensive. Remember that the highest-priced wines on any list are generally not the best. Many of you may recall that RCA once spent a zillion dollars for ZZ Top, which, to my knowledge, did not make their records any better. Forget price for a minute & focus on quality. I'll turn you on to a list of Champagnes that deliver a mind-blowing drinking experience. Your gift recipients will have an exceptional bottle of juice & will be impressed with your knowledge beyond Dom or Cristal (if they're not, send 'em Dom or Cristal...).

Let's start at the top. Care enough to send THE very best? Get Krug—Clos du Mesnil—1985 or 1989. It'll run you about \$300+ per, but this is one case where the most expensive is indeed the best. Made from 100% Chardonnay grapes grown on a tiny 5-acre vineyard planted in 1698, this bubbler is made only in exceptional years, is incredibly rare & spectacularly wonderful. Anything by Krug is truly exceptional—their basic everyday Grand Cuvee, about \$115 per & vintage Krug from '85, '88 or '89 (\$200+) are as good as it gets. Once you go Krug, you'll never go back.

Just below Krug on the mind-blowing scale is Salon. Salon '85 or '88 are both around now, will run you around \$150 & are worth every penny. Veuve Cliquot La Grande Dame '90 is also stellar (everything else from Veuve Cliquot is consistently good but not as special.)

Other hotties include Bollinger Grand Annee (look for the '90), Charles Heidseick Millesime '90, Taittinger Comtes de Champagne '90 & the always reliable Billecart-Salmon Brut Rose. Many major wine retailers are still overstocked on great bubbly from the over-buying frenzy that occurred for the Millenium celebration, making this a great time to buy.

To talk wine or airplay (or both)—reach me at (503) 227-3222 or scott@scottpaul.com.



3000 Multi-Format Spins! 20 Million in Audience! Blitzing Top 40 Now!

New Commitments include: WDRQ WXSS WBLI KRBV

Already Playin':

Z100 WKTU KYLD WIHT KHKS KIIS B96 WIOQ KDWB B97 KZZP KHTS KFMS KUBE KBXX

> **HUGE Early Research!** B96 KHTS KYLD WKSS B97

ON TOUR WITH N'SYNC IN JUNE





On the TRL TOUR this

summer with DESTINY'S CHILD

and Growing!!







# NIKKA COSTA /

EVERYBODY GOT THEIR SOMETHING

#### <u>Believers Include:</u>

**WFHN KFMD** 

**WNOU KFMS** 

**KRQQ KIZS WSNX** 

**WNCI** 

**WEZB** 

Upcoming Appearances Include: The R&R Convention's Pop Panel on Friday, 6/15, 11:30 AM & Wango Tango, Saturday, 6/16

"Like A Feather" has over 530 million MTV viewer impressions via Tommy Hilfiger campaign





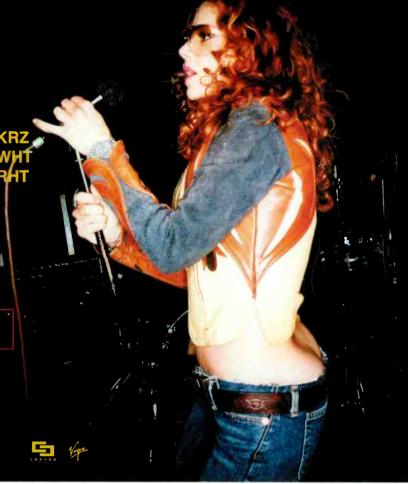






PRODUCED BY JUSTIN STANLEY AND MARK RONSON PRODUCED BY JUSTING OF ME CO-PRODUCED BY NIKKA COSTA MANAGEMENT DOMINIQUE TRENIER AND AMANDA SCHEER-DEMME

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# HITS

(continued from page 102)

Marathon/Mag Mile) has signed on KBIL as "New Orleans' Hip-Hop Station." The outlet is currently jockless, and is being programmed by Michael Knight, who was with the company in both Salt Lake City and Denver..... Smash mouth's remixed remake of "I'm A Believer" from the "Shrek" soundtrack will be worked through Brenda Romano's Interscope team in a co-venture agreement with DreamWorks, which has the soundtrack. This one's really gonna go. Unstoppable!..... WQAL Cleveland APD Steve Brown exits. The station seeks his replacement. T&Rs to PD Allan Fee. In other station news, former Mega Los Angeles afternoon talent Greg Valentine joins for similar

duties.... WSSR Tampa MD/middayer John Stewart adds APD stripes. Also, weekender Jay Daniels has been named Production Director.... As album sales soar past the 1 million otc mark, Hilary Shaev's Epic team is turning up the heat on 3LW's latest hit..... Congratulations to IDJ promo superstar Ken Lane and longsuffering wife Nancy on the birth of daughter Sylvie Morgan, 6/12. Mother and daughter are doing well. Ken is doing how Ken does..... In Richmond, Radio One flips its gospel station to Hip-Hop-formatted HOT99.3. Meanwhile, crosstown WRVQ and PD Billy Surf up Jake Glenn to MD/nites..... WCKZ Ft. Wayne names Kovas Communications sister station WGL-AM PD B.J. Steele as PD. Interim PD John Fox remains as APD/MD..... WERZ Exeter hires WRZE Cape Cod's Mike O'Donnel as PD..... WMRV Binghamton ups Marc Spencer to APD and Megan Murphy to MD..... Look for an announcement shortly from Epic promo man Ken Lucek..... Nassau announces an agreement to sell its five Shore Cluster stations to Millennium Radio Group..... The Top Ten Most Played at MTV are: #1 Destiny's Child, #2 NSYNC, #3 Christina/Mya/Pink/Lil' Kim, #4 Weezer, #5 blink-182, #6 Eve/Gwen, #6 U2, #7 Backstreet Boys, #8 Staind, #9 Dave Matthews Band and #10 (tie) 112, Missy Elliott,

City High & R. Kelly ..... Blowin' in the Wind: B.J. Harris, Tim Burruss, Lynne Salavaras, David Leach, Dave Richards, Big Boy & Marc Summers..... Here's Mr. Alex Valentine, Dallas' newest Cowboy.



THE FIRST SINGLE AND VIDEO FROM HIS NEW ALBUM 2000 WATTS IN STORES NOW

# I LIKE THEM GIRLS

**OVER 3200 MULTI-FORMAT SPINS! OVER 30.6 MILLION IN AUDIENCE!** A TOP 10 SMASH @ RHYTHM & CROSSOVER & URBAN! **OVER 150,000 ALBUMS SCANNED IN TWO WEEKS!** 

Big



Play



Heavy

**COULDN'T WAIT TO PLAY IT:** 

KIIS/LOS ANGELES 20X KDWB/MINNEAPOLIS 12X WBLI/LONG ISLAND ADD!

40X KHTT/TULSA WKSZ/GREEN BAY 12X

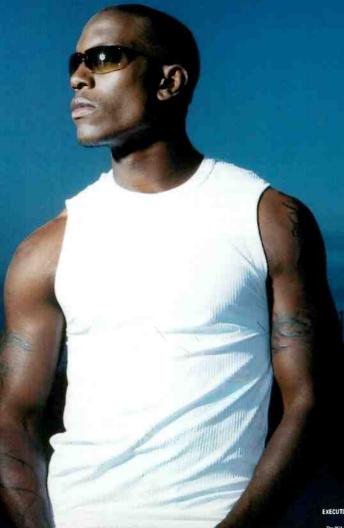
KHTS/SAN DIEGO KZZP/PHOENIX

22X 30X WKSS/HARTFORD 22X WXKB/FT. MYERS

53X

AND MORE!

**TOP 40 IMPACT DATE:** 6/18/01



SEE TYRESE ON JAY LENO JUNE 26TH!

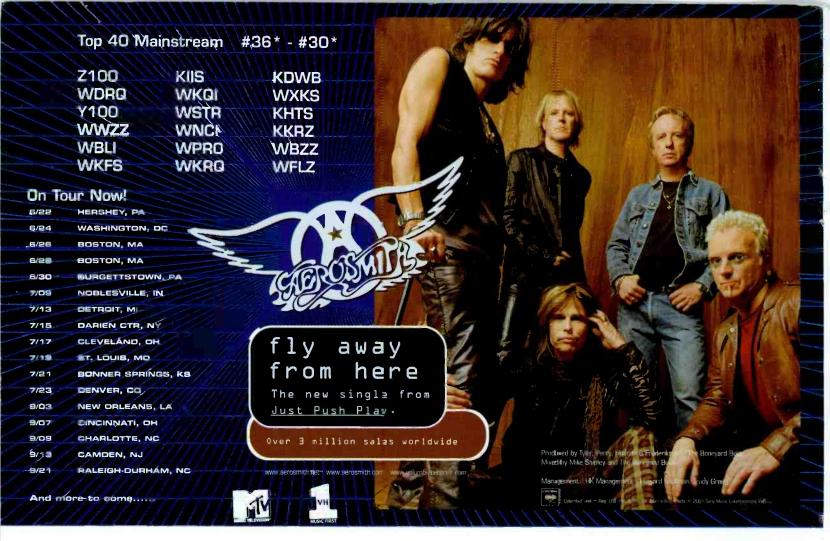
**SEE TYRESE STARRING IN JOHN SINGLETON'S SUMMER SMASH BABY BOY IN THEATRES JUNE 27TH!!** 











# BY LENNY BEER & TODD HENSLEY

As radio and record weasels descend upon Los Angeles this week, we too have picked up the spirit of the "R&R Convention," hence... The first section of this week's column comes to you courtesy of Jeff McClusky & Associates..... The next section of this week's column is brought to you by Tri-State Promotions..... The third segment of the column is sponsored by Lawman Promotions..... The final portion of the column has been supported by National Music Marketing. We take this moment to thank everyone in advance, and will bill them accordingly..... Top news of the week is the move by Island Def Jam's Alex Valentine back into the radio wars as PD

of Infinity's KRBV Dallas, helmed by OM John Cook. For those of you with short (or no) memory, Alex was onair and MD at KDGE & KKZN Dallas before making the jump to Ken Lane's IDJ team. Prior to that, Valentine suffered



Three flossy men in suits & ties are seen with Janet Jackson sometime not between 12-2pm (their lunch break). "She-a-zit you fine," quipped Star94's JR Ammons. "I'm feelin' ya," added Don Benson. "Fo' re-a-zeal," said Dan Bowen. "Can I go now?" remarked Ms. Jackson.

greatly under our own Mark Feather at KISF Kansas City. Look for Lane to move swiftly to name Valentine's replacement as Dallas Regional. Former KRBV APD/MD Jacque Gonzales-James has joined Charlie Foster's Universal squad, based in NYC. Foster has also added WKRZ Wilkes-Barre MD Jennifer Knight for Minneapolis local duties .... The on-again, off-again deal for former promo domo Dan Hubbert to join the Clear Channel family is now complete. Based in scenic downtown Sherman Oaks, Hubbert will be Sr. VP Music Information Systems (MIS), a division of MediaBase..... J.P. Broadcasting (a division of (continued on page 100)



# MONEY (PART 1)

From

# JELLEESTONE THIRTEEN

The upcoming debut album
Produced by Jelleestone and
Jon "The Rabbi" Levine for Black Ju
Productions and Rex Entertainment Inc.
Chris Smith Management Inc.







