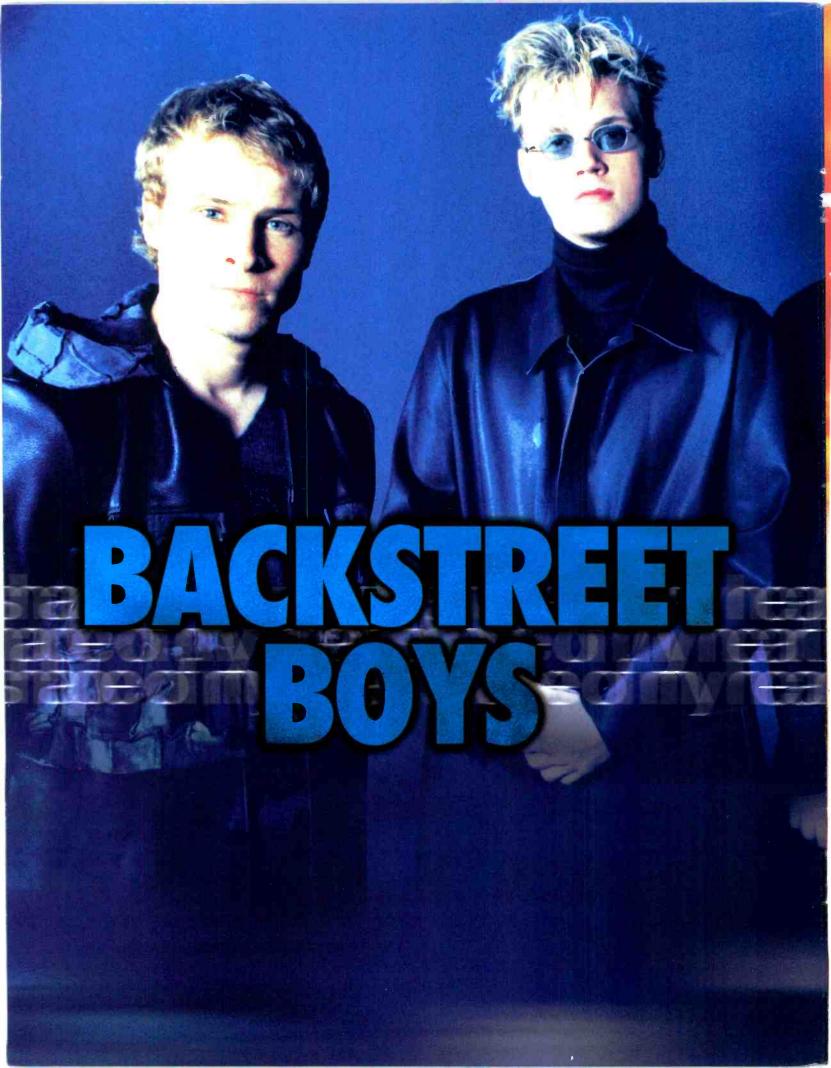


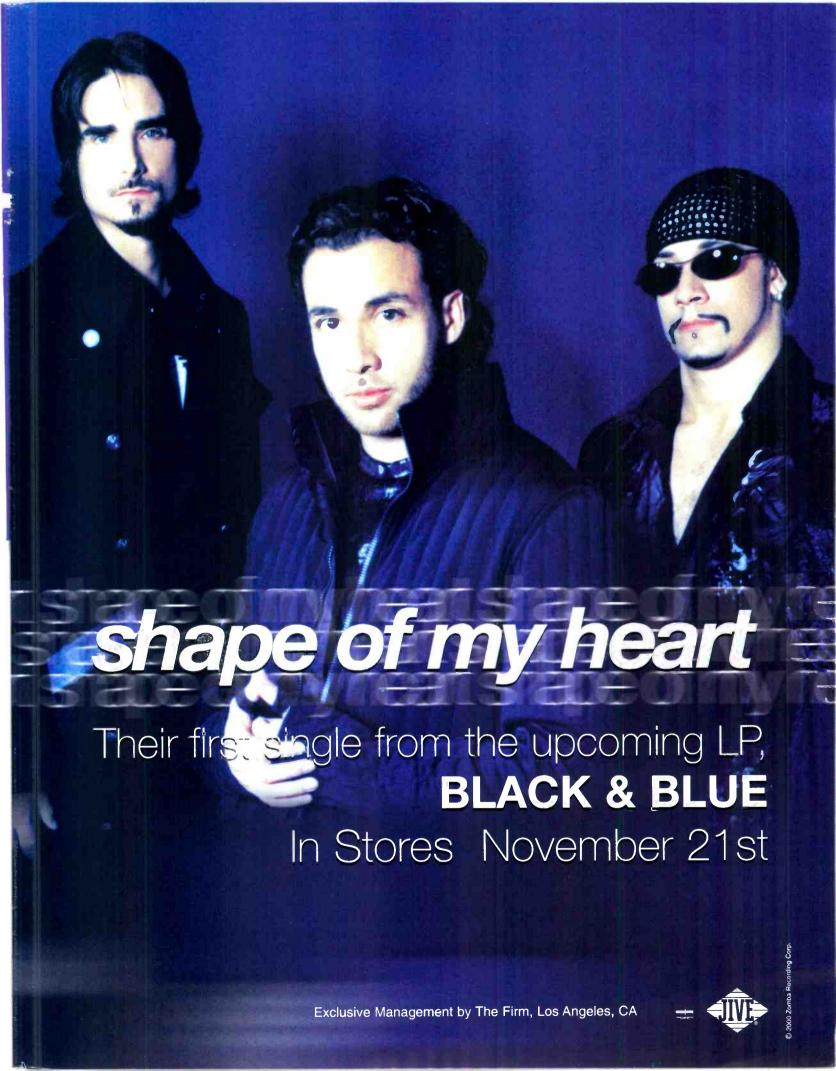
DDED AT URBAN & CROSSOVER Billboard's Artist of the Decade for the most Top 40 hits sets his sights on the next decade with "I wish," the first video and single from In Stores 11•7•00 WWW.TP-2.COM ADDED!

- 50,000,000 records sold worldwide
- 1,400,000 accumulative all-format radio spins
- 70,000,000 in audience on any given week with their recurrent singles
- 10% quarter hour increase at Top 40 since their introduction to radio
  - Over 130 consecutive sold-out shows
- 1,134,000 records scanned in the first week of the previous album, Millennium

# THE CLINCHER:

908 days is what it took to make this all happen







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# 8 VIBE-RATERS

Fuel, Dido and Kandi are dandy, while newcomer Linkin Park takes a walk on the Vibe side.

# 10 ALBUMS

Madonna hears the sound of "Music" at #1, and it's Nelly's "Country" at #2, while another Country star, George Strait, debuts at #5.

# 42 DIALOGUE

Universal Music Publishing Group Worldwide President David Renzer compares French pipelines with HITS' resident sparkling-water connoisseur, "Charlotte" Bruce Britt.

# 47 ROCK2K

Ivana takes the Gold for marathon shopping (49), APM true believer Mike Morrison stands pat on McGee (59) and Bangin' John Lenac sues for Rage discrimination (63).

# 69 FLAVA CAMP

Michelle S. reveals the crossover stigmata (71), Ricky Leigh goes island hip-hopping (75) and his hip-hop highness Nasty Nes busts a smoov (79).

# 83 JAMZ

Juice translates Harold Austin's new job at Hispanic Broadcasting and welcomes Mr. Wilson to Clive's J Records as JAMZ's hound dog Gary "Blood" Jackson howls at the moon.

Madonna makes "Music" at MPS, Creed is "Armed" with REQUESTS, POP MART pulls a Clear Channel Top 40 radio station out of a box, and consultant Bill Richards returns to chase the jocks out of the hallways, while we try to chase this week's always-scintillating WAVELENGTH into the pages of Billboard.

94 MPS 102 POP MART 98 POP PLAYS 106 WAVELENGTH 100 REQUESTS

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34 NEAR TRUTHS 86 TOP TENS
36 LETTERS & T.TIMES 90 EARPICKS
39 WHEELS & DEALS 93 RERAP

# PHIL IN THE BLANKS



arner Bros. President Phil Quartararo's fingerprints are all over the new Madonna project, as he works hand-in-hand with management and guides his troops through a traditonal/untraditional marketing/promotion setup that culminates in this week's coup of a simultaneous #1 album and single. With merger issues keeping the future up in the air, it's sure nice to know the present is well accounted for. Too bad for Phil Q that it includes this HITS Contents appearance.



on the cover ef Jam/IDZJ hip-hop legend LL Cool J gets his "G.O.A.T.," thanks to this HITS cover nod.

# EERAT

**OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD** 

**FUEL** • 550



album: SOMETHING LIKE... track: HEMORRHAGE

Monster first-week sales: #12 nationally! PoMo and Rock panels closed with huge spins. #1 at WMMR, WWDC, WZTA. Top 5 at WHFS, Y100, more, #1 Box Breaker, 12 MTV Buzzworthy.com spins, MTV2, VH1. Early Top 40 believers: G105 and WBAM. Mgmt: Greg Epler and David Sestack/Media Five.

**DIDO** • ARISTA





album: NO ANGEL track: HERE WITH ME

Dido on the gogo. Sales jump at the chains and racks. Spins up with track Top 5 at KLLC, Top 10 at KYSR, WXPT. Top 10 research at KHMX. Added at WOMX. 20 VH1 spins! MTV2 too. "Thank You" getting early airplay. Tour mid-Oct. Mgmt: Peter Leak/Nettwerk Mgmt.

KANDI • COLUMBIA/CRG



album: HEY KANDI... track: DON'T THINK I'M NOT

First-week sales huge, B'Buy leading the way. Kandi parade at Xover radio with #1 spins at KDKO, WBBM. Plus, Top 5 spins at KHTS, WBTS, WIOQ, WLLD, WJMN, Top 10 at KGGI, WBLI. MTV, BET, The Box. 106th & Park this week. Latifah in October. Mgmt: Marvin McIntyre/Marvelous Ent.

JILL SCOTT • HIDDEN BEACH/EPIC



album: WHO IS JILL SCOTT? track: GETTIN' IN THE WAY

Buzz keeps building as LP sales on fire. #4 at Music Ntwk and huge indie support, too. "Gettin'" some big spins at KILH, WGCI, WBLS, WDAS, WALR, WVAZ, more. BET's 106th & Park, Soul Train, Later upcoming. Dates w/ Common late October. Mgmt: Tony Rice and Colin Gayle/Rhythm Jazz.

LIL BOW WOW • SO SO DEF/COL/CRG





album: BEWARE OF DOG track: BOUNCE WITH ME

Releasing the hound as album streets at presstime! Dog days at video with big spins at MTV, BET, MTV2 and The Box. More "Bounce" at X-over. Added at WBTS. Top 5 at KMEL, KYLD, WHTA, WLLD, KBXX, WQUE, KXHT. Top 10 at KPWR, KUBE, WPHI. Mamt: Michael Mauldin/Artistic Control.

# **BLACK EYED PEAS • INTERSCOPE**

11 LW 13 2W 15 3W



album: BRIDGING THE GAP track: WEEKENDS

Album streets at presstime. Added at The Box! Spinning at BET, MTV2, too. Xover radio generating "Gap" buzz. Track spinning big at KMEL, KKBT, KPWR, WPOW, more. New Orleans Voodoo Fest 10/28. Conan 10/10. MTV Campus Invasion Tour 10/3. Mamt: Seth Friedman/DAS Communications.

FASTBALL • HOLLYWOOD



album: THE HARSH LIGHT OF DAY track: YOU'RE AN OCEAN

Multi-format track shining "Light" on Mod. Adult and Top 40 wth Top 5 spins at KXST, WRLT and big spins at KHMX, WLIR, WTMX, WSTW, KIOI, KLLC, WBZZ, more. Solid firstweek sales led by trend indies. Headline tour starts 10/27. Mgmt: Russell Carter Artist Mgmt.

**VAST** • ELEKTRA/EEG





album: MUSIC FOR PEOPLE track: FREE

PoMo and Active Rock Free at last. Top 10 at KDGE, WEBN, more. KCXX, WZTA, WKQX, Y100, KNRK find Freedom. Adds: WLZX, WXFX. MTV, MTV2, #6 Box Breaker! Solid sales. Touring with Queens of the Stone Age through 10/8, then headlining. Mgmt: Missy Worth.

# VIBE-RATERS

OUR PICKS TO BREAK . CHOSEN BY THE HITS EDITORIAL BOARD

DAVID GRAY • ATO/RCA



album: WHITE LADDER track: BABYLON

"Inside Track" VH1 add! Huge add week as PoMo and Mod. Adult get on "Babylon": WTMX, WSSR, WOXY. Top 5 at KMTT, KXST. Top 10 at KFOG, WXRT. Big at KHMX, WLIR, KLLC. MTV, MTV2 love. Sales climbing the ladder. Saturday Night Live 11/18. Mgmt: Rob Holden Management.





album: ...AN EDUCATION IN...
track: TURN ME ON...

Active Rockers turning it on at PoMo with adds at WHFS, WPNT. Top 5 at KBPI, WXTM. Top 10 at KXXR, WZTA. Big at WXRK, WAAF, more. Sales jump with M'land and Handleman leading. #14 Box Breaker! MTV2 and MTV specialty. Headlining club tour, Marilyn Manson tour 10,"27. Mgmt: James Jeda/JJM.

**NKKELBACK • ROADRUNNER** 



album: THE STATE track: LEADER OF MEN

Baby got 'back as sales take huge jumps at Circuit City and W'house. PoMo continues to follow the Leader with #1s at WRZX, KTBZ, KTCL. Big love at WBCN, 99X, Q101, KNDD. "Breathe" goes Top 10 at Active Rock. MTV, MTV2. On tour. *Rolling Stone*. Mgmt: Bryan Colmena/Union Ent.





album: ART & LIFE track: GIRLS DEM SUGAR

Mya-featured track fueling sweet sales. T'World leading the way. Sugar-coating Xover radio with #1 spins at WPHI, Top 5 at WUSL, WPOW, WQUE, Top 10 at WQHT, KMEL, WEDR. BET. MOBO Awards performance, nom for Best Reggae Act. U.S. tour begins 10/17. Mgmt: Clyde McKenzie, Patrick Roberts/Shocking Vibe Productions Inc.

LUDACRIS • DEF JAM SOUTH/IDJ



album: BACK FOR THE FIRST...
track: WHAT'S YOUR FANTASY

Buzz building for Atlanta rapper's 10/17 major label debut. X-over living out fantasies with hot track: #1 at WLLD, Top 5 at WJHM, Top 10 at WILZ, WQQK, WDTJ and spinning big at KMEL, WPOW, KBXX, WQHT, more. Dirty South Tour starts 10/30. BET, The Box. Mgmt: Jeff Dixon, Chaka Zulu/Ebony Sons.

SOULDECISION . MCA



album: NO ONE DOES IT BETTER track: FADED

Big LP sales at Handleman and Anderson. Single still hot, too. Top 40 Radio seeing "Better" days. #1 spins at KUMX, Top 5 spins at KHKS, WFLZ, Top 10 spins at KDWB, WDRQ, WHYI, WPST. MTV. On tour with Christina Aguilera through mid-October. Mgmt: Garry Francis. Arthur Spivak + Stu Sobol.

SAMANTHA MUMBA • INTERSCOPE



album: GOTTA TELL YOU track: GOTTA TELL YOU

"Gotta" getting lots o' buzz for Irish teen, in anticipation of 10/31 LP street date. Top 40 hears "Tell" as track heads toward Rhythm and Xover. Top 10 at WFLZ, KPTY, WSTW and spinning big at KIIS, Z100, WIOQ, KZQZ, KBKS, WHYI. MTV. Letterman upcoming. Mgmt: Louis Walsh.





# album: HYBRID THEORY track: ONE STEP CLOSER

SoCal PoMo band's debut looking to put theory into practice with 10/24 street. Giant Steps at Active and PoMo. Top 5 at KUPD. Top 10 at KROQ, KITS, KEDJ, CIMX. Getting Closer at KXRK, WHFS, KKND, more. MTV upcoming. On tour with Kottonmouth Kings. Mgmt: Rob McDermott/Andy Gould Mgmt.

# top50 ALBUMS

2W	LV	٧	TW	ARTIST	TITLE COMMENT		OWER NDEX	PERCENT CHANGE
DE	BU1	T	1	MADONNA	MUSIC Giant media, huge single	Warner Bros. 47598	445.3	_
1	1		2	NELLY	COUNTRY GRAMMAR "E.I." up next	Fo' Reel/Universal 157743	185.3	-5%
2	3	3	3	EMINEM	MARSHALL MATHERS LP "The Way I Am" now, "Stand" next	After/Interscope 490629	127.7	-17%
4	6		4	CREED	HUMAN CLAY VH1 Artist of the Month, 6x Platinum		127.4	0%
DE	BU'	T	5	GEORGE STRAIT	GEORGE STRAIT Country superstar	MCA Nashville 170143	108.8	-
-	2	2	6	LL COOL J	G.O.A.T. "Imagine That" on MTV	Def Jam/IDJ 546819	106.9	-42%
3	7	,	7	BRITNEY SPEARS	OOPS!I DID IT AGAIN "Lucky" the hot track now	Jive 41704	102.0	-11%
5	9		8	3 DOORS DOWN	THE BETTER LIFE "Loser" on VH1 and MTV now	Republic/Universal 153920	97.8	+2%
6	8	3	9	NSYNC	NO STRINGS ATTACHED "This I Promise You" up now	Jive 41702	94.1	-3%
14	14	4	10	BAHA MEN	WHO LET THE DOGS OUT Monster single leads	S-Curve/Artemis 751052	80.3	+19%
7	10	0	11	PAPA ROACH	INFEST "Broken Home" hot at MTV	DreamWorks 450223	78.8	-13%
DE	BU	Т	12	FUEL	SOMETHING LIKE HUMAN "Hemorrhage" hot at Rock radio	Epic/550 Music 689436	74.9	_
-	5	5	13	BARENAKED LADIES	MAROON "Pinch Me" on MTV, VH1, hot at radi	Reprise 47814	73.7	-46%
DE	BU'	Т	14	CAM'RON	S.D.E. "What Means" breaking JAMZ	Untertainment/Epic 69873	71.1	
-	4	ļ	15	BOYZ II MEN	NATHAN MICHAEL SHAWN "Pass You By" the track	Universal 159281	69.2	-51%
8	12	2	16	VARIOUS	NOW VOL. 4 Compilation of smashes	UTV 524772	67.8	-15%
-	11	1	17	TOO SHORT	YOU NASTY Fan base selling this	Jive 41711	53.4	-40%
-	13	3	18	BALLER BLOCKIN'	SOUNDTRACK BG, Lil' Wayne, E40, UGK, etc	C Money/Universal 153291	53.0	-31%
11	1!	5	19	STING	BRAND NEW DAY Long life with "Desert Rose"	A&M/Interscope 490443	52.2	-13%
13	10	6	20	DESTINY'S CHILD	THE WRITING'S ON "Jumpin' Jumpin'" still going crazy	Columbia/CRG 69870	51.6	-12%
10	1	7	21	COYOTE UGLY	SOUNDTRACK "I Need You", by LeAnn Rimes leads	Curb/London-Sire 78703	50.4	-12%
20	2:	3	22	FAITH HILL	BREATHE "The Way You Love Me" happening	Warner Bros. 47373	43.3	+6%
15	18	8	23	RED HOT CHILI PEPPERS	CALIFORNICATION 4x Platinum, title track leads	Warner Bros. 47386	43.0	-13%
DE	BU'	T	24	BARBRA STREISAND	TIMELESS: LIVE IN CONCERT Major press around tour	Columbia/CRG 63778	42.9	-
18	2:	2	25	CHRISTINA AGUILERA	CHRISTINA AGUILERA Still "Come On Over"	RCA 69690	41.3	-3%



- exidely of salin bevere ... Het Zut neilegner
- 😞 Teen People promotion 🕲 sampler in flovember issuel
- les volle at teline besidetlagila 🕹 lechetes notudat
- \* Headliner at Carnegie Hall at the age of 121
- 🕏 Sings the National Anthem at sold out games for the Red Sox, Cowboys, Rangers & Stars

so in love with two

**PLREADY IN LOVE...OUT OF THE BOX!!** 

WAZ **Y100 WNG** WPRO KRBV **KDND** WAKS **B97** KAMS And many more!

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"Mikaila's talent is extraordinary...she carries herself not only with class, but with character far beyond her vears. Mikaila's voice and natural charisma are the only production values she will ever need."

- Bruce Tuler, A.I.R.

"The very first time I was exposed to Mikaila several months ago I felt strongly that she was going to make a tremendous mark on the music industry. 'So In Love With Two'is quite simply, a pop SMRSH! A GIFT TO RADIO. Be on board new or be on board later....either way, YOU WILL be on board!" - Erik Bradley, B96/Chicago

> "This is one of the best songs I've heard all year!"

- Geronimo, WKTU/New York

# top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL II	OWER NDEX	PERCENT CHANGE
DEI	BUT	26	BJORK	SELMASONGS "I've Seen" at PoMo	Elektra/EEG 62533	41.0	_
29	26	27	PINK	CAN'T TAKE ME HOME "Most Girls" the cut, Platinum-plus L	LaFace/Arista 26062 .P	39.8	+6%
30	27	28	DISTURBED	SICKNESS "Stupify" leads and on tour	Giant 247382	38.3	+2%
9	21	29	C-MURDER	TRAPPED IN CRIME "Down For My N's" the cut	No Limit/Priority 50083	37.8	-11%
24	34	30	DR. DRE	DR. DRE 2001 "Next Episode" still has radio	After/Interscope 490486	37.3	+14%
_	19	31	THE CORRS	IN BLUE International stars, "Breathless"	143/Lava/Atl/AG 83382	37.0	-23%
28	28	32	BON JOVI	CRUSH Fan base and "It's My Life"	Island/IDJ 542474	36.5	+2%
16	30	33	ERIC CLAPTON & B.B. KING	RIDING WITH THE KING BB still on Blues tour	Reprise 47612	35.4	0%
17	24	34	SOURCE HIP-HOP AWARDS	VARIOUS Rap & Hip Hop superstars	Def Jam/IDJ 1361	34.8	-15%
DEI	BUT	35	AMIL	ALL MONEY IS LEGAL "I Got That" at X-over radio	Columbia/CRG 63936	34.6	_
12	20	36	DJ CLUE	<b>DJ CLUE PRESENTS</b> " In The Club" featuring Beanie Sige	Roc-A-Fella/IDJ 546641	33.6	-28%
22	33	37	WYCLEF JEAN	ECLEFTIC: 2 SIDES II A BOOK "911" happening now	Columbia/CRG 62180	33.2	-1%
31	39	38	DMX	AND THEN THERE "What You Want" features Sisgo	Def Jam/IDJ 546933	33.2	+7%
19	31	39	SARAH BRIGHTMAN	<b>LA LUNA</b> Procol Harum track leads	Angel 56968	32.7	-6%
21	25	40	TONI BRAXTON	THE HEAT "Spanish Guitar" coming up	LaFace/Arista 69990	32,7	-16%
_	35	41	CHRISTINA AGUILERA	MI REFLEJO In Spanish	RCA 69323	31.2	-4%
34	32	42	YOLANDA ADAMS	MOUNTAIN HIGH "Open My Heart" , past Platinum	Elektra/EEG 62439	30.7	-10%
27	40	43	BIG TYMERS	I GOT THAT WORK "#1 Stunna" the cut	C Money/Universal 157673	29.8	-2%
36	36	44	JOE	MY NAME IS JOE "Treat Her Like" still working	Jive 41703	27.3	-15%
48	41	45	LIMP BIZKIT	SIGNIFICANT OTHER New LP coming 10/17	Flip/Interscope 90335	27.0	-10%
46	49	46	MOBY	PLAY "Porcelain" and touring	V2 27049	26.6	+1%
DEI	BUT	47	KANDI	<b>HEY KANDI</b> "Don't Think I'm Not" at X-over	Columbia/CRG 63753	26.4	_
35	43	48	MATCHBOX TWENTY	MAD SEASON "If You're Gone" breaking	Lava/Atl/Atl G 83339	26.4	-5%
45	42	49	DIDO	NO ANGEL "Here With Me" still the cut	Arista 19025	26.2	-10%
41	44	50	DIXIE CHICKS	<b>FLY</b> 3 cuts happening at Country radio	Monument 69678	26.0	-5%



# The perfect setting...

- ⋆Two chart topping singles with "Candy" and her Top 10 summer smash "I WANNA BE WITH YOU"
  - ⋆Over 2 million albums sold
  - \*Platinum-selling single Top 10 "CANDY"
  - \*Magazine covers forthcoming: SEVENTEEN, YM, TEEN
  - \*Cover of TEEN PEOPLE (25 Hottest Teens Under 25 cover)
  - \*Mandy is an MTV fixture... look for Mandy's presence to continue even more on MTV throughout the year.
  - \*Television appearances: ROSIE O'DONNELL, THE TONIGHT SHOW WITH JAY LENO, LIVE! WITH REGIS AND KATHIE LEE, THE VIEW, LATE LATE SHOW WITH CRAIG KILBORNE, BILLBOARD MUSIC AWARDS, MTV TRL LIVE
  - \*Mandy's own TV specials on: FOX FAMILY CHANNEL'S FRONT ROW CENTER (November), NICKELODEON'S SNICK HOUSE UNDERGROUND WITH MANDY MOORE (September)
  - \*Currently filming co-starring role in GARY MARSHALL'S "THE PRINCESS DIARIES," to be released April 2001
  - **★**Opening act for both BACKSTREET BOYS and 'N SYNC
- **★Over 100 live shows performed in the past year**
- \*Featured in worldwide NEUTROGENA TV/print ad campaign











The follow-up to her hit single "I WANNA BE WITH YOU," from her Gold album I WANNA BE WITH YOU.

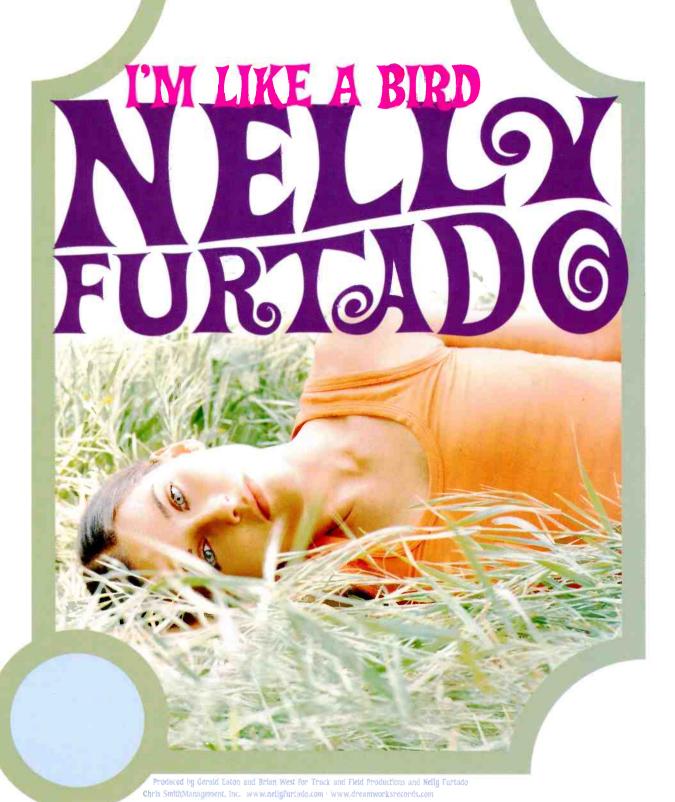
Produced by The Wasabees [Tony Battaglia & Shaun Fisher]

Management: Jon Leshou at Storefront Entertainment, LLC

www.mandymcorefan.com www.mandymcore.com







**MOST ADDED AT TOP 40 & HOT A/C** 

KLLC/SAN FRANCISCO WXPT/MINNEAPOLIS KRSK/PORTLAND KZZO/SACRAMENTO CKEY/BUFFALO WRHT/GREENVILLE WNTQ/SYRACUSE
WXLK/ROANOKE
WXYK/BILOXI
WJBQ/PORTLAND
KZMG/BOISE
WERZ/PORTSMOUTH
AND MANY MORE...



# What's This Blood Doping...And Where Can We Score?

# FRONT PAGE

LINKIN
PARK: STEP
BY STEP



SEPTEMBER 29, 2000

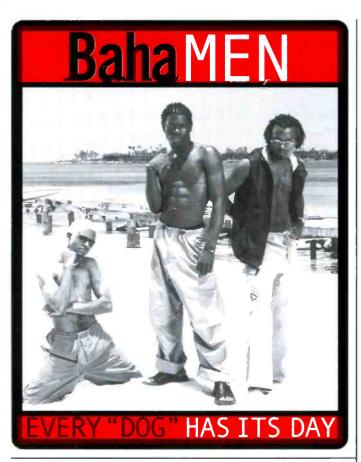
**VOLUME 15** 

**ISSUE 713** 

66.00

Oh Sure, She Had Some Wildly Successful Years, But Look What Happened To Madonna...

# AFTER BIRTH!!!





#### **ACTION**

The adds this week at Radio Disney are Backstreet Boys (Jive) and Britney Spears (Jive). The Top Five Most Requested are: #1 Britney Spears "Lucky" (Jive), #2 Britney Spears "Oops" (Jive), #3 NSYNC "Bye" (Jive), #4 Aaron Carter (Jive) and #5 Baha Men (S-Curve/Artemis).

ever underestimate the power of motherhood.

While still radiating with the glow of new mommydom, the always-incredible Madonna gave birth to yet another #1 album, as this week's top debut added to the legacy of a career that is absolutely mindboggling in today's music industry.

"It's nothing short of phenomenal how Madonna keeps such a stronghold on her fan base," said Brant Barry of Fred Meyer, whose

Madonna

all-time favorite film is Madonna's c nematic masterpiece, "Shanghai Surprise."

Madonna's monster "Music" was followed in this week's Top Five by Universal's Nelly, Interscope's Eminem, Wind-Up's Creed and MCA Nashville's George Strait, which boasted the only other Top Five debut of the week.

Rounding out the Top 10 was Island/Def Jam's LL Cool J at #6. He was followed by Jive's Britney Spears, Republic/Universal's 3 Doors Down, Jive's NSYNC and S-Curve/Artemis' Baha Men. In addition, 550's Fuel posted an impressive #12 chart bow, and Untertainment/Epic's Cam'ron debuted at #14—leading us to this incredibly brilliant retail quote, which pretty much says the same thing as the preceding paragraphs:

"George Strait continues to deliver, as he scores a big

debut with us," said Barry, wiping yet another wad of drool which inexplicably and uncontrollably gathers on his chin from time to time. "We also saw strong urban action from Cam'ron and a big rock debut from Fuel. It looks like the fourth quarter has finally begun in earnest."

In a related story, Brant discovered his first name is really Brent—he'd just been spelling it wrong all these years.





# Pic Of The Week



# His Generation

"Listening to you, I hear the music...
particularly on several PoMo stations
that wouldn't otherwise get near my
music," said the legendary Roger Daltrey of The Who to HITS own legend, Sr.
Vice President Karen Glauber. "See me,
feel me, touch me, pay me," replied our
PoMo Goddess. The pair then proved it
really is all about the kids (who are
alright) by embarking on a three-hour
Prada shopping spree in a Mercedes
500SL, which Daltrey calls his magic
bus. Don't you hope this magazine
dies before it gets old?

## TOP SELLING

### SINGLES

The Top 10 best-selling singles this week are: #1 Madonna (Maverick), #2 98 Degrees (Univ), #3 Aaron Carter (Jive), #4 Erykah Badu (Motown), #5 Janet (Def Soul/IDJ), #6 Profyle (Motown), #7 Sisqo (Def Soul/IDJ), #8 Everdear (Capitol), #9 LeAnn Rimes (Curb) and #10 Lil' Bow Wow (So So Def/Col/CRG).

# WILD CARD RICKY MARTIN COL/CRG

Ricky's back with an uptempo killer song & scintillating video companion that's soaring through the radio and television world & readying to put him back on top where he belongs. Charlie Walk & Lee Leipsner have set the stage with a multi-media promotion campaign that kicked off with a Carson Daly hosted World Premiere event & carried over into this week's Most Added slot at radio. She Bangs!!

# **Arista Raises the Bartels**

Steve "Shooting Fish In A"
Bartels has been appointed
Senior Vice President for
Arista Records by label President/CEO Antonio "L.A."
Reid "It And Weep."

Bartels will oversee Promotion and direct the day-to-day activities of the Top 40, Rock, Adult, Post Modern, Dance, Rhythm & Crossover and Video Promotion areas and sing back-up harmonies for Reid at the weekly label meeting. He'll also oversee and direct Arista's Special Markets Department, which is responsible for song licensing, direct marketing, cross-promotional corporate tie-ins and making sure all photos of Clive Davis are removed from the hallway. The N.Y.-based Bartels will report to Exec. VP Jerry "Rockets' Red" Blair on Promotionrelated matters and to Exec. VP/GM Larry "Dance This" Mestel "Around" on Special Markets issues.

Said Reid: "Steve is a seasoned music executive whose

talents were proven with the growth and expansion of Arista's Special Markets area, especially the successful launch of the Arista Masters historic reissue series and the best-selling 'Ultimate Party' series. As he returns to the world of promotion, we have every confidence in his ability to bring that same sense of imagination

and creativity to this challenging role. In addition to coming up with 297 more ways to re-package Tony Orlando & Dawn's Greatest Hits."

Bartels has served as Sr. VP Special Markets for the label since 1998. He first joined the company in '93 as VP Special Projects. Prior to that, he was Sr. National Director of Promotion at A&M Records and a graduate of Hofstra University, where he never once called Wayne Chrebet a flashlight.

Added Bartels: "I look forward to this wonderful new opportunity L.A., Jerry and Larry have presented me. It is exciting to be involved again with my first love, promotion, and to continue to create new business initiatives with Arista in Special Markets. Just wait until you see my Air Supply lunchboxes."



once called Wayne Steve Bartels: Expect more Bay City Chrebet a flashlight. Rollers compilations soon.

# Mergerama—This Week's Episode

By Marc Pollack

The Olympics aren't the only international drama unfolding this week. Some of the world's largest corporations are jockeying for approval from regulators on both sides of the Atlantic Ocean in hopes of securing merger gold.

In the latest turn of events surrounding the proposed merger of AOL and Time Warner and Warner Music Group and EMI, European Union regulators were expected to consult

experts from its 15 member states Wednesday (9/27) before offering a final decision on whether to clear AOL-TW. At the same time, the EU's Advisory Committee will be asked to give its opinion on the



be asked to give its opinion on the duo busking in Brussels.

proposed joint venture between the music groups. At presstime, WMG head Roger Ames and EMI chief Ken Berry were back in Brussels at EU HQ, ready to deal.

The EU's European Commission is expected to present the committee with a draft decision in each case, plus a list of concessions offered by the companies in an attempt to meet advisory concerns.

"There'll be an exchange of views Wednesday, but the EC has to get the member states to buy into what it's doing," an official at a rival company being consulted on the two deals told Reuters. "It's not clear where things stand."

The commission has until Oct. 18 to reach a decision on WMG-EMI and until Oct. 24 to rule on AOL-TW, but is more likely to rule on both at its Oct. 4 meeting. Got that?

At issue is EU Competition Commissioner Mario Monti's concern that the combined AOLTW would dominate the market for online entertainment. Likewise, Monti fears the creation of WEMI would lead four "majors" to dominate the recorded-music market and give the new company too much power over music publishing.

In the last week, all three companies have offered a number of concessions to make the deals more acceptable.

Perhaps reacting to the focused scrutiny surrounding those proposed mergers, Vivendi, Seagram and Canal

Plus told Euro regulators that they wouldn't discriminate against competing music companies or cellular network operators, in an obvious attempt to squash antitrust concerns regarding their proposed

\$34 billion merger.

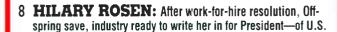
The EC's antitrust department, which began investigating the Vivendi-Seagram transaction in August, is set to decide by Oct. 13 whether to clear the deal or subject it to an extra four months of scrutiny. The regulatory body's deadline has already been pushed back from Oct. 2 (hitsdailydouble.com, 9/25). If objections are raised, the closing of the deal could be moved from the November target date to the first quarter of next year.

The EC's review of the AOL-TW merger will likely have an impact on the way the Vivendi-Seagram deal is handled by all the involved parties, those familiar with the proceedings have said.

Meanwhile, back in the U.S., the Federal Trade Commission is also expected to take a hard-line stance in scrutinizing the \$129 billion AOL-TW union. The Federal Communications Commission, however, will likely be appeased by the concessions the conglomerate has already offered.

# A Blatant Rip-off of a Good Magazine

- 1 **AMES & BERRY:** Two more round-trips to Brussels, as they rack up the frequent-flyer miles, learn Flemish.
- 2 **MERGER MANIA:** EC presenting more hurdles to AOLTW, WEMI than an Olympic track event.
- 3 MADONNA: With #1 debut, she's still a Lucky Star. Perennial pop dominatrix takes radio to "Music" school.
- 4 **OFFSPRING:** Music wants to be free—unless your contract says otherwise. Did they say "album"? They meant "single."
- 5 MONTE LIPMAN: Universal Prez is the Lion for Lewinter, as upstart label forges into current marketshare lead.
- 6 DANNY GOLDBERG: Veteran bigwig limbos back into the limelight, as Baha Men bring Artemis its first Top 10 LP.
- 7 TOM BIERY: Grover's in clover, as WB promo domo slam-dunks Madonna single, powering album's #1 bow.



- 9 MP3.COM: Now the shareholders are suing. Will the last litigant left please turn out the lights?
- 10 **CAMERON CROWE:** With the captivating "Almost Famous," the rockcrit-turned-filmmaker reminds us all why we got into the biz in the first place.

# QUÍCK

#### HITS



The adds this week at MTV are No Doubt (Int), Vast (Elek/EEG), Hed (PE) (Jive), 3 Doors Down (Repub/Univ), Ricky Martin (Col/CRG), Mandy Moore (550 Music/Epic), Limp Bizkit (both cuts) (Flip/Int), Barenaked Ladies (Reprise), Debelah Morgan (Atl/Atl G), Soul Decision (MCA), and Good Charlotte (Epic). Outlast (LaFace/Arista) is named as Buzzworthy.com.



The adds this week at VH1 are Destiny's Child (Col/CRG), David Gray (ATO/RCA), ninedays (550/Epic), Whitney Houston (Arista), 3 Doors Down (Repub/Univ) and Wydef Jean (Col/CRG). David Gray is named as Inside Track and Creed (Wind-Up) is the Artist of the Month.

# PRING PUL

By Marc Pollack

The Offspring:

outside the box.

So much for thinking

ell, at least the world now knows there's a new Offspring album coming soon to a store near you.

SoCal punk band The Offspring and its label group,

Sony Music, have reached an agreement whereby the band will not release its entire new album free on the Net as it had planned.

A legal standoff was averted late Thursday (9/21) when the two parties declined to pursue joint lawsuits that were to be filed in a New York court Friday (9/22) regarding the promotion.

The disagreement was focused around The Offspring's ambitious plan to make their entire new album, "Conspiracy of One," downloadable on the Internet prior to its Nov. 14 release. Downloaders would register their e-mail addresses for a chance to win \$1 million (hitsdailydouble.com 9/18).

With an agreement between the group and its label having been reached, fans who register for the \$1 million contest, which begins Sept. 29, will receive a download of The Offspring's single, "Original Prankster." Sony Music will share the e-mail database with the band for Offspring promotions only. In exchange for the lawsuit not being filed, the band also agreed that it would limit downloading to the single.

Last Wednesday morning (9/20), both parties had signed a "standstill" agreement calling for a 48-hour cease-fire until both camps could meet at Sony's New York headquarters to hammer out a compromise.

Sony's complaint, a temporary restraining order and an injunction against the band would have prevented the group from proceeding with their download plans and would have also killed the million-dollar promotion. The breach of contract countersuit by the band would have indefinitely delayed the release of "Conspiracy," and the tour scheduled around the release would have been canceled.

"We are extremely happy that Sony Music has worked out a solution with The Offspring and its management that supports the integrity of the band's creative idea and enables them to proceed with their promotion," a Columbia Records spokesperson said.

"Obviously, the band is very disappointed that they will not be allowed to [utilize] the Internet to its full potential," said Jim Guerinot, the band's manager. "The hypocrisy of The Offspring being asked to observe a strict 55 MPH speed limit when the rest of the world is driving at 70 mph is staggering.

"The band recognizes that the bulk of downloading occurs with the single and feels that maintaining the integrity of this promotion, getting the record out and being able to tour is more important than spending the next 12 months in court," Guerinot added. "The only people unable to post music on the Internet appear to be those who actually create it."

The original promotion was concocted by The Offspring and its management. The Offspring's strategy directly contradicted the recording industry's argument that Napster is hurting sales by enabling fans to get music for free.

"The reality is that this album is going to end up on the Inter-

net whether we want it to or not," said Offspring singer Dexter Holland when the band announced the original plan. "So we thought, 'Why don't we just do it ourselves?' We're not afraid of

> the Internet. We think it's a very cool way to reach our fans."

> While Sony Music, distributors of Columbia, reportedly asked The Offspring to cancel the giveaway when it was first proposed, the group refused, determined to make its new album available on its Web site, offspring.com, a month before its scheduled traditional release. The whole album was scheduled to be posted by late October.

> Commented legendary rock scribe/firebrand Dave Marsh: "What's Sony supposed to do? Resign from the RIAA? That can't happen. So as [Seagram

head Edgar Bronfman insists the industry is at war with the Internet, Sony will have to be at war with its artists who want to use the Internet. That's what happens when industries decide to respond to new technologies by killing them, rather than using them. Sony understood that [with Betamax], once."

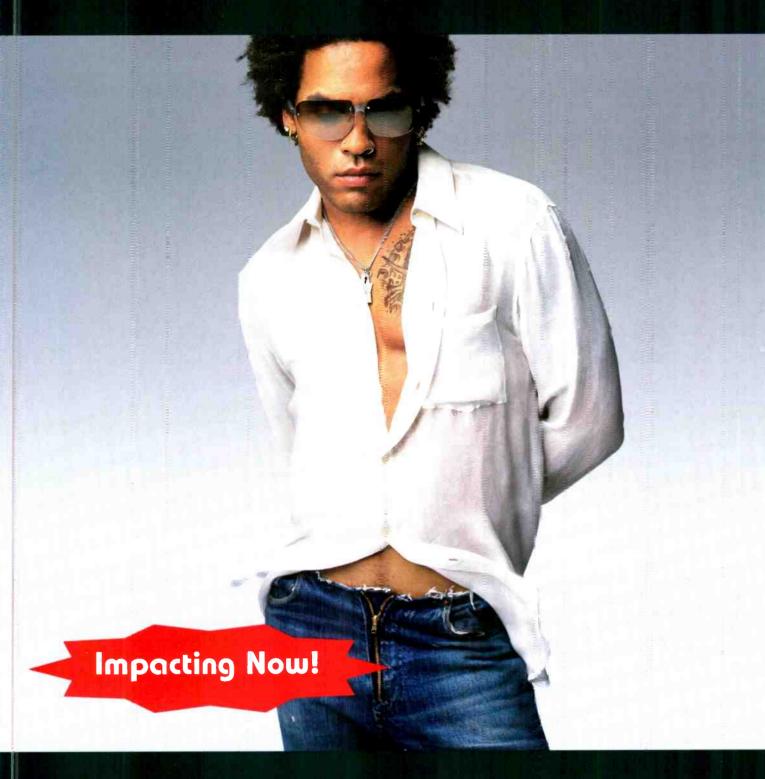
For further reaction to and analysis of these developments, consult Net News on Page 24.



JUDGES DIFFER IN SCORING THE OFFSPRING'S



ORIGINAL PRANKSTER" GETS A 10.0 FROM OUR JUDGES



# Lenny Kravitz Again

One of the MOST ADDED this week, including...

WXKS G105 WFLZ KYSR

WXLK KLZR WLVY WSNE WDBR KTOZ

WCDA KSTZ

WKFS WNCI

KLLC KZON WJBQ KXXM WRFY CKEY KCDA KPEK

Procuked, written, arranged and performed by Lannu Kravitz Regresentation: Craig Frein and Howard Kaufman/HK Management

the new Greatest Hits album,







Voca

in stores October 24.

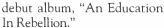


# State Of The Union

San Antonio has never been anyone's idea of a rock & roll hotbed, but that hasn't stopped The Union Underground.

Signed by legendary A&R exec John David Kalodner to his Sony-distribbed Portrait

imprint, The Union Underground has used the time-tested practice of nonstop touring, relentless self-promotion and a crowdpleasing theatrical stage show to earn converts to its



The album, released July 18, has been gaining in sales and closing in on the 100k mark.

Kalodner was turned onto the group by Columbia A&R exec John Weakland. "This band is like all the bands I've been drawn to in my career," Kalodner says. "They're great players with a superstar frontman lead singer, who not only is a great vocalist and charismatic but focuses on the audience. And they have great songs. This band wants to play stadiums and they're willing to work for it."

The group has been wowing Active Rock radio and is just starting to cross over to PoMo,

thanks to the single, "Turn Me On 'Mr. Deadman," a dark-hued. drug-addled ode to rock life in the fast lane. Additionally, the video for the track has found a home at MTV.



THE UNION UNDERGROUND

"I grew up around a lot of drug use and violence, so whenever I'm writing, I end up reverting to things from my childhood," says lead singer/guitarist Bryan Scott.

The Union Underground will join Marilyn Manson as opening act in late October.

"I'd bet my bottom dollar this band will be around 10 years from now," concludes Kalodner. "Which is more than I can say for you guys."

# EEG Crowns Cohen

"Monty Python's Life Of" Brian Cohen has been appointed Senior Vice President of Marketing for the Elektra Entertainment Group by Chairman/ CEO Sylvia "All Roads Lead To" Rhone.

Cohen was previously VP Marketing and, before that, VP Creative Services for Elektra. He

began his career in 1987 as Manager of Sales & Distribution for Restless Records. where he doubled as Joe Regis' caddy.

Commenting on the appointment, Rhone said: "Brian has served the marketing department with an incredible Brian Cohen: Taught Lars dedication and pos-

sesses a keen grasp of the complexities involved in the marketing and imaging of our artists. And he's willing to work for peanuts."

Added Executive VP Greg "Benedict" Thompson: "It's always great to see homegrown talent rise to the ranks of senior management. It helps us save

money on new business cards."

Concluded Cohen: "I greatly appreciate the vote of confidence from Sylvia Rhone. It's been a privilege to serve Elektra's great artists for the past decade, especially David Peel. Boy, he had



how to use Napster.

# some great herb."

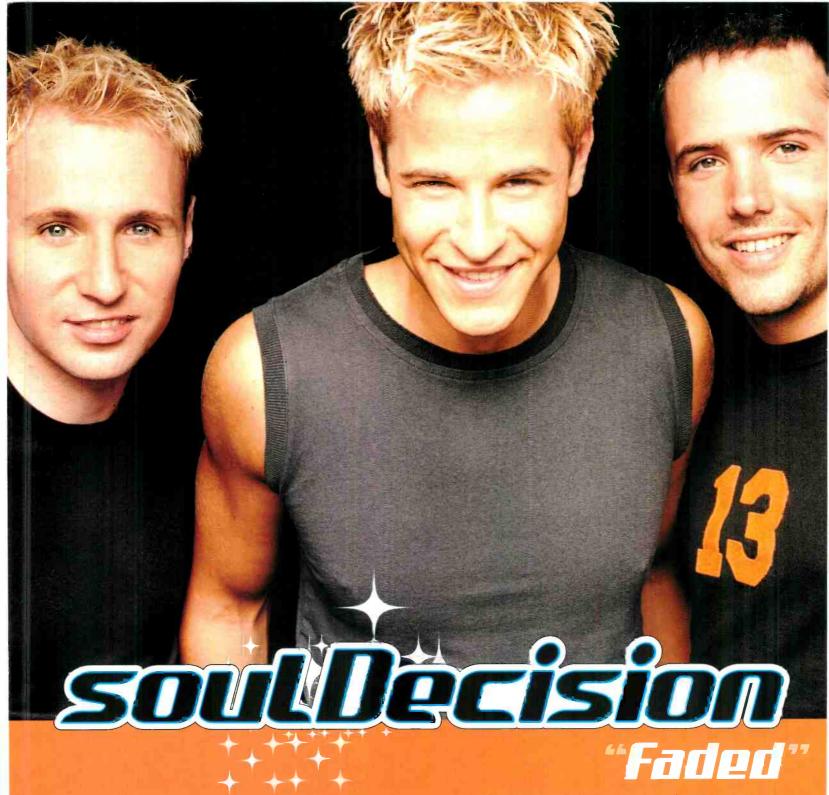
# RETAIL GUESSTIMATES RETAIL GUESSTIMATES RETAI READING THE AUTUMN TEA L ITS' beloved "Retail Guesstimates" crystal-ball gazing gets into full swing this week, with the release of records by Universal Records' hotly anticipated 98°, Jive underground rapper Mystikal and So So Def/CRG hip-hop prodigy Lil' Bow Wow marking the start of the 4Q rush to holiday sales judgment. This week's industry swamis—a just-anointed promo domo, a recently named label GM and a respected R&B exec-put on their turbans and came up with the following prognostications... Mystikal: Lil' Bow GUESSTIMATES RETAIL GUESSTIMATES RETAIL GUESSTIMATE 650k Arista Records 327L Fred Croshal, GM, Maverick Recording Company David Linton, Sr. VP R&B Promotion/Marketing, Capitol Records 637.5k 300k National Record Mart's Doug Smith, Hastings' Mike Fuller, Best Buy's Kevin Engler and Valley Media's Kevin Hawkins OJECTED FIRST- 0

# Photo Finish



AIL GUESSTIMATES RETAIL GUESSTIMATES RETAIL

Some 67 people were seriously injured when they were trampled by a group of label executives frantically scrambling to position themselves next to Arista ruler L.A. Reid in this trade photo. Seen smiling before the resuming the pucker position are (I-r) Arista's Lionel Ridenour, Larry Mestel, Marc Zimet, Mark Shimmel, Manager Peter Leak, artist Dido, Reid, Arista's Jerry Blair, Melinda Kelly, Ken Levy and Jordan Katz.



"Faded is a smash, I've got Callout and Phones to prove it. 90 spins this week." - Tommy Austin, PD/KKRZ

"Faded is still in power, it's researching and selling."

- Rob Morris, PD/KDWB

The Smash Single from the Debut Album No One Does It Better

On Tour with Christina Aguilera

10\* Mainstream Monitor Chart 10\* R&R CHR/Pop Chart

Closed Out At Pop Radio!!

Single Produced by Charles Fisher for Minute Productions Pty. Ltd., Femi Jiya, and soulDecision Mixed by Chris Lord-Alge Engineered by Feml Jiya Management: Garry Francis for Francis Entertainment, Arthur Spivak & Stuart Sobol/Spivak Entertainment





# Albums And The Web: Keep 'Em Separated?

### THIS BYTES

ONSPIRACY OF NONE: The post-mortem on The Offspring-Columbia downloading debacle has Net pundits in overdrive. Is this an example of corporate blinders or sensible control of product? It seems the core conflict—as is often the case with online music—is a definitional one. While the band and millions of listeners are prepared to embrace file-sharing as a new means of distribution (business model be damned), the labels are at best shakily accepting it as a limited promotional outlet. Then again, "promotional outlet" is better than, say, "spawn of Beelzebub." Since Napster users will undoubtedly be whipping the tracks from "Conspiracy of One" around the Net like a beach ball at Cal Jam no matter what (see: Radiohead), would it have done any harm for the band's site to at least enjoy a traffic spike by offering the whole thing, too? "One has to wonder," muses attorney and recent guest columnist Whitney Broussard, "if perhaps Sony wasn't more afraid of it working than not working." Then again, one suspects that for the corporate mothership, a stunt like this "working" could result in a lotta folks not working, tout suite. Mega-barrister Don Passman-whose hugely influential book, "All You Need To Know About The Music Business," has been reissued with a comprehensive discussion of the Net's impact—sees The Offspring's surrender as a foregone conclusion. "The labels clearly have the right to stop artists from putting their music on the Web unless it's a very unusual contract, which I doubt it is," Passman asserts. "It's part of the price of signing with a labelyou're turning over the rights to your recordings for a time. Because the labels have a great deal invested in them, they have a lot at stake in determining when and how they're exploited." Gnutella's Gene Kan, meanwhile, though calling the outcome of the tiff "unfortunate," looks on the bright side. "When the music industry is further along the road to adopting the Internet as a music distribution mechanism," he ventures, "I'm sure they will promote Internetbased music offerings. Until that happens, there are plenty of ways for The Offspring's music to make its way around the Internet without Columbia's assistance." What do you



think? Was the label simply protecting its assets, or did it miss out on a prime opportunity? Will another company capitalize on the flap and offer a high-profile release of its own in the same way? I await your e-mails: simonHITS@aol.com...

Don Passman
Downloading your money now

# DOT DOT DOT COM BROUGHT TO YOU BY

double

lotta folks are already preparing Napster epitaphs, with oral arguments slated to begin in the MP3swappery's trial in San Francisco on 10/2. The insanely popular but legally imperiled netco faces even steeper odds with the Ninth U.S. Circuit Court of Appeals' appointment of three judges with virtually no new-media background to preside over the case. Though their honors Robert Beezer, Mary Schroeder and Richard Paez have sterling reputations as jurists, none has ever confronted the technological issues dangling over the precipice in this instance. Wonder how that Newtella's coming along... The Terra Lycos merger looks to be on track, with a Terra rights offering raising \$1.9 billion and Lycos shareholders expected to give the conjoining their blessing on 10/27. Given the expected outcome, will the new company give Vivendi a run for its money? Oh yeah, there could be an AOLTW to contend with, too, we guess... It's no flesh-eating bacteria, but the Palm virus, aka PalmOS/Phage, has a few folks hot and bothered. It's the first known instance of a Trojan horse that specifically targets PDAs. As one expert advises, practice "safe synch." Hey, that handheld thingie's probably still safer than your cell phone... BOOKMARKED: eDedications, dot-com tattoos, SFBG.com, The Madison Project...

### WEBMUGS



#### Loaded, But Not Down

Members of Metallica demonstrate the appeal of physical product with "added-value" autographs. The band later extended the campaign, signing not only CDs, but also subpoenas, cease-and-desist letters and a very provocative note to Shawn Fanning's mom. In a related story, members of Offspring were spotted doing some kind of calligraphy-related pantomime. Seen are (I-r) members Lars Ulrich, Jason Newsted and Kirk Hammett.



#### Kids Exposed To Too Much Gore

VP and Internet inventor Al Gore reaches out to the kids at an MTV "Choose or Lose" event. "You kids know I'm 'with it,'" Gore related. "Joe Lieberman is forcing me to stamp out your favorite music. Stay in school!" Then came question time. "Carson, I love you," shrieked one volunteer. "I requested Britney 'cuz she is a total fox."

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# Where The Boyz Are | Ta Mama Mia

t a time when hardcore rappers and teenpop boy bands rule the charts, apparently there's still room for a group of streetcorner crooners steeped in the eternal verities of R&B music.

Boyz II Men's "Nathan Michael Shawn Wanya" turned some heads last week after its Top 5 debut on the HITS album chart, without the benefit of a hit single—though "Pass You By" has scored at Adult stations and boasts a video that's been embraced by BET, VH1



Boyz II Men: Thanking us in advance for keeping them out of this story.

and The Box.

Universal Records President Monte Lipman stopped styling in his official Nelly boxer shorts to say: "We didn't want to pigeon-hole the band in our marketing and promotion efforts. We looked at all formats and genres to get them the greatest exposure possible and to raise people's consciousness about the entire album, not just a single. We didn't preoccupy ourselves with a particular radio format. And even though we had a substantial first week, we're being patient in setting this up for the holiday season and beyond."

Universal Records Executive VP/GM Jean Riggins credits the success with a setup that began last January and traded on the band's brand name through a hip-hop-styled street marketing campaign: "We wanted to reaffirm their urban fanbase first. And now we're crossing over."

The band's last album, "Evolution," came out in September '97, produced the hit single, "Mama," and went on to sell 2.2 million OTC in the U.S.

Riggins credits VP Marketing Black Music Jackie Rhinehart for establishing the grass roots strategy, VP Urban Media Relations Wendy Washington for coming up with the advertising tagline, "The Originals Return," and Sr. VP Urban Promotion Michael Horton for the radio push. She also points out the contributions of VP Promotion Valerie DeLong, Sr. National Director Top 40 Promotion Charlie Foster and VP Video Production Jeff Panzer.

Riggins says she decided on the Sept. 12 release date back in February, knowing it would be the last Tuesday before the deluge of 4Q superstar albums. The album ended up at #4, selling close to 140k, comparing favorably to the 210k "Evolution" did its first week. With "Pass You By" still being worked at Pop, the next single, "Thank You In Advance," goes to Urban/ Crossover this week, with an eye toward a late-Oct./early Nov. Top 40 add date. This past Monday (9/25), the group was featured on all four of UPN's prime-time shows.

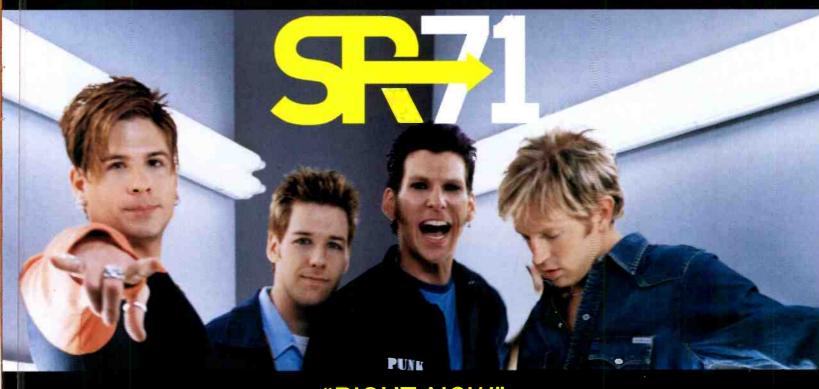
Said Riggins: "The trick is not to miss a beat, to change gears quickly and set it up for the end of the year."

With label marketshare leader Universal Records' Nelly. 3 Doors Down and the "Baller Blockin'" soundtrack riding high, and 98° up next, Riggins is taking some time to enjoy the last laugh over Boyz II Men's unexpectedly strong bow. "They delivered a great album. Everyone had them dead, and guess what? They're not. But I sure wish you were."



"I certainly hope any concession made to the European Commission by **AOL** and **Time Warner** won't sublimate a pending merger between **WMG** and **EMI**, which could subsequently inhibit our ability to fully utilize the vast and intricate resources of a combined entity," said **Elektra** goddess Tamia. "You shure talk purdy," said Elektra GM Greg **Thompson** (r). "Can you do a track date for me in Duluth?" asked Sr. VP Promotion **Dennis Reese**, who then inexplicably assumed the fetal position, began sucking his thumb and shaking uncontrollably while repeatedly uttering the words, "Yes, Donnie."

ENTERTAINMENT/INTERNET STUCKS AT PRESSTIME.						
SYMBOL	COMPANY	T/W	LW	% CHANGE	52 WK HI LO	
ARTD	ARTISTDIRECT	1.25	1.96	-36.22	12.75—1.12	
CCU	CLEAR CHANNEL	58.68	56.25	+4.32	95.50—55.31	
CITC	CITADEL COMM.	14.12	17.93	-21.25	65.62—14.00	
CMLZ	CUMULUS MEDIA	4.06	6.00	-32.33	55.433.93	
CXR	COX RADIO	16.68	18.31	-8.9	35.66—16.62	
2 I Q	DIŞNEY	37.68	38.31	-1.64	43.87—23.37	
EMI	EMI (IN PENCE)	577.00	582.50	-0.94	810.00—355.50	
EMMS	EMMIS COMM	22.37	30.87	-27.53	62.34—21.62	
EMUS	EMUSIC	1.75	1.81	-3.31	26.18—1.46	
INF	INFINITY	31.06	35.50	-12.51	41.50—26.00	
JCORZ	JACOR COMM.	8.37	8.00	+4.62	16.50—7.75	
JP	JEFFERSON -PILOT	67.56	67.12	+0.66	79.62—49.87	
LQID	LIQUID AUDIO	4.50	6.37	-29.36	49.25—4.12	
MPPP	MP3 COM	4.28	5.06	-15.42	64.62—3.75	
RNWK	REALNET- WORKS	39.00	42.06	-7.28	96.00—29.62	
ROIA	radio one	7.75	18.18	-57.37	32.50—13.20	
SIRI	SIRIUS SATELLITE	53.81	54.50	-1.27	69.43—23.12	
SNE	SONY	109.00	112.68	-3.27	157.37—1.10	
ТШХ	TIME WARNER	80.26	80.93	-0.83	105.50—57.18	
VIA	VIACOM	57.06	63.43	-10.04	76.06—40.31	
V 0	SEAGRAM	55.81	56.81	-1.76	65.25—36.62	



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Top 5 female callout at WPST!
Top 10 phones EVERYWHERE!









# 3Q Scoreboard

The third quarter is in the books, and what dull books they are, with label marketshares nearly identical to what they were going into July.

HITS

Universal Music Group continues to command 28.7% of sales, with Interscope Geffen A&M bringing home 9.8% of that total. BMG is a distant second at 20.2%, thanks to contin-

ued great performance from Jive/Zomba's 6.4%. Sony sits in the middle with 14.9%, led by Columbia's 7.5%. At the bottom is the happy coupleto-be: Warner Music Group with 13.5%, and EMI with 7.4%.

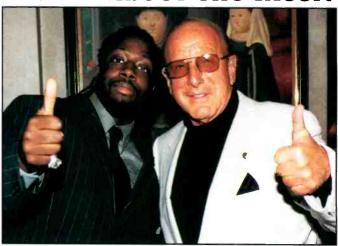
If the WMG-EMI merger goes through, they'd have 20.9%, putting

repeat after us-IGA, Columbia, Jive are one, two, three in marketshare. The only dis-

> cernible difference from the halfway point is that IGA has picked up just under half a percent, and Columbia's share has dropped nearly an equal amount. Oh, and Universal Records has added a half-point, too. Thrilling, ain't it?

## them into a tight race with BMG. But as it stands now, both Interscope and Columbia have more marketshare than EMD. WMG looks to be heating up some in 4Q, though. Then there's the label race:

# It's All About The Music



"It's clear that Slobodan Milosevic won't readily concede to **Vojislav Kostunica**, despite a clear electoral rebuke from the long-suffering Serbian people. I certainly hope the real victor will emerge without blood being spilled on the streets of Belgrade," said Wyclef Jean. "Well, be sure to invite the winner to my Grammy party," said J Records founder and ruler Clive Davis. "The food promises to be scrumptious next year." The occasion was Davis' inking of Wyclef's **Clef** label to a joint-venture agreement.

**TOP 10 LABELS** 

• Interscope 9.8

Columbia 7.5

Jive/Zomba 6.4

Island Def Jam 5.3

• Warner Bros. 4.3

Arista 5.8

Atlantic 5.2

• Universal 4.8

**RCA 3.0** 

**Epic 5.8** 

Who's got what on this week's album chart

POWER POINTS: #1 LP = 50 POINTS/#50 LP = 1 POINT

LABEL	Power Points	Top 10	Top 20	Top 50
UNIVERSAL (TOTAL: 17)	506	2, 3 5, 6 8	11, 15 16, 18 19	30, 32, 34 36, 38, 43 45
WEMI (TOTAL: 13)	307	1	13	21, 22, 23, 26 28, 29, 31, 33 39, 42, 48
WARNER MUSIC GRP. (TOTAL: 11)	273	1	13	21, 22, 23 26, 28, 31 33, 42, 48
BMG (TOTAL: 11)	252	4, 7 9	17	25, 27, 40 41, 44, 46 49
SONY (TOTAL: 8)	169		12, 14 20	24, 35, 37 47, 50
EMI (TOTAL: 2)	34			29, 39

The Top 50 Albums Of The Year To Date

POWER POINTS: #1 LP = 50 POINTS/#50 LP = 1 POINT							
LABEL	Power Points	Top 10	Top 20	Top 50			
UNIVERSAL (TOTAL: 22)	524	1, 6 7, 8		21, 25, 27, 28 31, 32, 34, 39 41, 43, 46, 47 49, 50			
BMG (TOTAL: 10)	331	2, 3 4, 5 10		22, 24, 30 37, 42			
SONY (TOTAL: 10)	220	9	11, 14 16	29, 36, 38 44, 45, 48			
<b>WEMI</b> (TOTAL: 8)	200		13, 18 20	23, 26, 33 35, 40			
WARNER MUSIC GRP. (TOTAL: 6)	173		13, 18 20	23, 26, 33			
EMI (TOTAL: 2)	27			35, 40			



CNN Outdoor 10/2 **Performance** 10/3 Conan O'Brien



**Today Show** 



"Breathless"

produced by Robert John "Mutt" Lange

from the new album in Blue

management: John Hughes mixed by Mike Shipley





11/24







Well, kids, it's finally happened. Milosevic appears to be headed for a serious confrontation with the popular electorate in Serbia. Oh, sorry, wrong publication. What's finally happened is the mongohumongo gigantic fourth quarter, which kinda began a few weeks ago but kinda really began this week with Madonna's monster #1 debut. And guess what, you wacky industry knuckleheads? It's only gonna get better. So peruse down the page and see what's in store for you...besides the next issue of Billboard.

RELEASE DATE	ARTIST	LABEL	LAST MAJOR RELEASE	1ST WEEK SALES	OTC-U.S
	98°	Universal	10/27/98	15,000	3,400,000
	Black Eyed Peas	Interscope	6/30/98	10,000	220,000
	John Michael Montgomery	Atlantic Nashville/Atl G	5/25/99	9,000	240,000
10//00	Kenny Chesney	BNA	3/2/99	30,000	1,200,000
/26/00	Mystikal	Jive	12/15/98	390,000	1,300,000
	Pearl Jam (25 live CDs)	Epic	5/16/00	225,000	600,000
	Soulfly	Roadrunner	4/21/98	15,000	260,000
	Bette Midler	Warner Bros.	9/15/98	30,000	480,000
	Dawson's Creek (ST)	Columbia/CRG	4/20/99	90,000	650,000
	Green Day	Reprise	10/14/97	80,000	1,600,000
	Indigo Girls	Epic	9/28/99	40,000	230,000
	Paul Simon	Warner Bros.	<mark>11/18/9</mark> 7	<mark>40,00</mark> 0	325,000
'/ R' / A ' A ' A	Radiohead	Capitol	7 <mark>/1/9</mark> 7	50,000	1,200,000
	Robbie Williams	Capitol	5/4/99	19,000	510,000
	Scarface	Rap-A-Lot/Virgin	3/3/98	180,000	670,000
	Van Morrison	Virgin	3/9/99	45,000	500,000
	Yanni 	Virgin	4/13/99	14,000	230,000
	Collective Soul	Atlantic/Atl G	2/9/99	70,000	850,000
	E-40	Jive	11/9/99	70,000	280,000
	Ja Rule	Murder Inc./IDJ	6/1/99	180,000	1,300,000
	M.O.P.	Loud	4/21/98	21,000	100,000
	Orgy	Elementree/Reprise	8/18/98	5,000	1,100,000
	Wallflowers	Interscope	5/21/96	3,500	4,100,000
	Everlast	Tommy Boy	9/8/98	3,600	2,700,000
	Limp Bizkit	Flip/Interscope	6/22/99	640,000	6,300,000
/17/00	Silkk The Shocker	No Limit/Priority	1/19/99	240,000	990,000
	Squirrel Nut Zippers	Mammoth	8/4/98	55,000	435,000
_	Ally McBeal Vol. 3 (ST)	Epic/550 Music	11/9/99	32,000	390,000
	Celine Dion (hits & rarities)	Epic/550 Music	11/16/99	300,000	5,200,000
	Christina Aguilera (Xmas)	RCA	8/24/99	250,000	6,300,000
	Hootie & The Blowfish	Atlantic/Atl G	9/15/98	110,000	790,000
	Lenny Kravitz (G. Hits)	Virgin	5/12/98	33,000	2,800,000
	Megadeth (G. Hits)	Capitol	8/31/99	75,000	280,000
	P. J. Harvey	Island/IDJ	9/29/98	25,000	140,000
	Rosie O'Donnell	Columbia/CRG	11/2/99	50,000	710,000
	Shawn Mullins	Columbia/CRG	6/30/98	100	850,000
	Tamia	Elektra/EEG	4/14/98	18,000	370,000
	Yolanda Adams (Xmas)	Elektra/EEG	9/21/99	4,500	420,000
	Babyface	Epic	10/29/96	100,000	1,500,000
/ A	Dwight Yoakam	Reprise	6/9/98	<b>25,00</b> 0	260,000
	Erykah Badu	Motown	11/ <mark>18/9</mark> 7	180,000	1,600,000

RELEASE			LAST MAJOR	<b>1ST WEEK</b>	
DATE	ARTIST	LABEL	RELEASE	SALES	OTC-U.S
	Godsmack	Republic/Universal	8/25/98	1,500	2,400,000
	Insane Clown Posse	Island/IDJ	5/25/99	140,000	690,000
	Master P	No Limit/Priority	10/26/99	150,000	620,000
	Outkast	LaFace/Arista	9/29/98	230,000	1,900,000
/31/00	Randy Travis	Warner Bros.	9/21/9 <mark>9</mark>	11,000	135,000
	Slayer	American/Columbia/CRG	6/9/98	46,000	220,000
ontinued	Train	Aware/Columbia/CRG	2/24/98	150	830,000
	U2	Interscope	3/4/97	350,000	1,400,000
	Alan Jackson	Arista Nashville	10/26/99	110,000	1,200,000
-	blink-182 (live)	MCA	6/1/99	110,000	3,500,000
	Blur (G. Hits)	Virgin	3/23/99	20,000	125,000
	Bone Thugs-N-Harmony	Ruthless/Epic	2/29/00	280,000	1,200,000
1/7/00	Fatboy Slim	Astralwerks/Virgin	10/20/98	11,000	1,300,000
77700	Jennifer Lopez	Epic/550 Music	6/1/99	110,000	2,400,000
	R.Kelly	Jive	11/10/98	215,000	2,300,000
	Spice Girls	Virgin	11/4/97	85,000	4,100,000
	Timbaland & Magoo	Blackground/Virgin	11/11/97	40,000	1,000,000
	Chante Moore	MCA	5/25/99	40,000	275,000
	Keith Sweat	Elektra/EEG	9/22/98	100,000	800,000
	Lil' Wayne	Cash Money/Universal	11/2/99	230,000	1,200,000
	Marilyn Manson	Nothing	9/15/98	225,000	1,200,000
	Offspring	Columbia/CRG	11/17/98	200,000	4,500,000
/14/00	Prodigy (of Mobb Deep)	Loud	8/17/99 (Mobb Deep)	200,000	800,000
7 14/00	Rage Against The Machine (live)	Epic	11/2/99	430,000	1,900,000
	Ricky Martin	Columbia/CRG	5/11/99	660,000	6,600,000
	Rod Stewart	Atlantic/Atl G	6/2/98	35,000	290,000
	Sade	Epic Atlantic/Atl G	11/8/94 5/30/00	80,000 80,000	2,800,000 590,000
	Totally Hits 3 (var)	Atlantic/Atl G	3/30/00	80,000	370,000
	112	Bad Boy/Arista	11/10/98	60,000	1,500,000
	Backstreet Boys	Jive	5/18/99	1,100,000	11,300,000
-	Beatles (G. Hits)	Apple/Capitol	9/14/99	70,000	450,000
10.0	Dave Hollister	DreamWorks	5/25/99	40,000	530,000
	Ice Cube	Priority	3/21/00	185,000	810,000
104100	Now Volume 5 (var)	Columbia/CRG	7/18/00	320,000 30,000	1,000,000 520,000
/21/00	Source Hip Hop Awards (var)	Def Jam/IDJ	11/30/99 1/12/99	60,000	2,300,000
	Sugar Ray	Lava/Atlantic/Atl G Curb/Atl G	5/4/99	250,000	2,800,000
	Tim McGraw Usher	LaFace/Arista	9/16/97	67,000	3,900,000
	Vitamin C	Elektra/EEG	8/31/99	8,000	640,000
	Wu-Tang Clan	Loud/Col/CRG	6/3/97	600,000	1,800,000
	Funkmaster Flex Vol. 4	Loud	8/11/98	125,000	480,000
	Ginuwine	Epic/550 Music	3/16/99	125,000	1,600,000
	Juvenile	Cash Money/Universal	12/7/99	290,000	1,200,000
2/5/00	K-Ci & Jojo	MCA	6/22/99	140,000	1,100,000
	Snoop Dogg	No Limit/Priority	5/11/99	190,000	1,300,000
			4/07/100	440.000	005.000
	Cypress Hill	Columbia/CRG	4/25/00	140,000	825,000
	Redman	Def Jam/IDJ	12/8/98	180,000	1,000,000
2/12/00	Source Presents Vol. 4 (var) De Xzibit	ef Jam/IDJ Loud	11/23/99 8/25/98	27,000 25,000	530,00 200,000
		D. A.F.II. 10 51 1101	42/45/02	120.000	900,000
	DJ Clue	Roc-A-Fella/Def Jam/IDJ	12/15/98 3/5/00 (Bone Thugs)	130,000	900,000 1.2 mil
2/19/00	Layzie Bone (of Bone Thugs) Method Man	Ruthless/Epic Def Jam/IDJ	3/5/00 (Bone Thugs) 9/28/99	280,000 250,0 <mark>00</mark>	1,300,000
2/ 17/00	Method Man	20.00111120	i i		

# Pearl Jam Live x 25

There's only one way to beat bootleggers: make your own.

This week, Pearl Jam released 25 live double CDs, one from each night of last spring's European tour. Selling at a single-disc list price, the CDs are packaged in bootleg-style brown cardboard, without an Epic logo. The band put a small "stamp of approval"—a man and a monkey—on the cover of six discs, and the label has expectations that these CDs will each have first-week sales in the 5-6k range. The discs were first made available, at a reduced price, Sept. 5 on the group's Web site.

According to band manager Kelly Curtis, putting out 25 CDs all at once is "easier than releasing 25 records every other week for the next year. These are not really for the casual follower: it's for the hardcore fan. We record every show anyway, so it was cheap and easy-kinda like your average HITS employee."

Said Epic VP Marketing Chris Poppe when we told her we were from Kerrang, "It's not your typical album release, where you do P.O.P, a marketing campaign and TV. The approach to retail was not a hard sell. We just said, 'Here's an opportunity to buy live CDs from Pearl Iam, a great live band."

On the retail front, Music Millennium's Terry Currier agrees that the label didn't try to load him up, but the quantity is daunting. "We're taking a whole endcap so people can see all 25 titles. The packaging is so similar, it's going to be hard for people to really decipher which one to buy. I think it's going to be very confusing to the consumer, as well as some record stores."

The band plans to release a live CD of every concert they perform from here on out, which could result in another 75 live discs within the next 12 months. "The coolest thing would be to release the CD of a show that night," Curtis says. "I think by the time we tour next year, we'll be able to do it. I've talked to people who can press 1,000 CDs within 20 minutes after a show."

Whoa—that's even faster than Napster.



Pearl Jam: Boots made for rocking









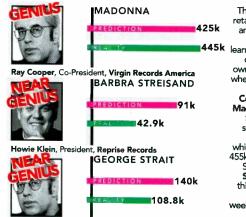
Welch

Clarke

Livingston

im Welch "S. On His Bets" has been named Vice President A&R for Epic Records Group by Exec. VP A&R David "& Goliath" Massey. Welch will sign and develop artists for Epic Records when he's not trying to convince Rage Against the Machine to play at his Tufts University ten-year reunion... Jane "Wants A" Clarke "Bar" is appointed Senior Director of Market Research for Warner Music Group by Sr. VP New Technology Jordan "Rump" Rost. Clarke will oversee WMG's market research department, analyze industry consumer research reports, design and manage proprietary studies related to music buyers' behavior and interests and help Jordan colorcoordinate his socks... Linda "Dr." Livingston "I Presume" is upped to Senior Director Film/ TV Relations, and Ray "Oh Come All" Yee "Faithful" is tapped as Director Film/TV Relations for BMI by VP Film/TV Relations "Who's That Knocking On My" Doreen Ringer Ross. The seven-year BMI veteran has worked with such writers as Andy Summers, John Tesh and David Bowie before discovering she was completely tone-deaf, while Yee has repped such composers as Teddy Castellucci and Oscar nominees Stephen Warbeck and Nicola Piovani without being able to

pronounce any of their names... Katrina "And The Waves" Goldenberg has been named Director New Media for Sony Discos by Sony Latin Sr. VP/ GM Jorge Pino "Colada." Goldenberg will head Sony Latin's New Media Department and send erotic e-mail to Julio Iglesias... John "That'll Be The" Day and "Half" Nelson Wakefield have been hired as Director Music Merchandising and Director E-Mail Marketing, respectively, for columbiahouse.com by Sr. VP/GM Michele "Peanut Butter &" Jehle. Day will be responsible for the day-to-day merchandising and maintenance of all music product on the Web site as well as hosting the official Slim Whitman chat room, while Wakefield will identify and create enhancements to the e-mail marketing program strategies for all Columbia House Clubs. including spamming Jason Olim daily... Craig "Van" DeGraff "Generator" is dubbed A&R/ Preproduction Manager of Special Product for Rhino Records by VP/GM Special Products Mark Pinkus "Floydus." DeGraff will actively manage the pre-production process on Premium and Flashback releases, oversee production issues from design to delivery, make prank calls to Dr. Demento and auction off Napoleon XIV albums on e-Bay.



Ray Cooper, Co-President, Virgin Records America

The results of our first retail contest of the fall are in. Along with the sales figures, we've learned that label presidents can hold their own with retail experts when it comes to prognostication-Ray Cooper's guesses on Madonna and George split hair of the retail panel's consensus, which had Madonna at 455k and Strait at 135k. Sadly, MCA's Jayne Simon struck out on this batch; she probably just had an off week, like the **Yankees**. Hey, Jayne, we kid

because we love.









Day

DeGraff

Wakefield



# you mean ah kin win me a mess o' cash without talkin' to that Regis feller?

## jim **backus**

iive records 5/20/2000



nancy **stein** 



warner bros. records 5/27/2000



ross **hewson** 

record & tape traders 6/10/2000



iames lopez

atomic pop 6/17/2000



skip **paige** 

goldenvoice 6/24/2000



\$1,000

ONE THOUSAND DOLLAR

pete ganbarg

7/1/2000



jay **frank** 

the box 7/8/2000



jerome **pannell** 

atlantic records 7/22/2000



iosh **nicotra** 

universal/motown 7/29/2000



jeffrey jaret

universal music 8/12/2000



gino **sesto** 

the gary group 8/19/2000



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I.B. BAD,

The WMG-EMI/European Commission drama continued this week, with WMG chief Roger Ames and EMI honcho Ken Berry shuttling back to Brussels in an attempt to get the proposed merger OK'd by European regulators. Talkers talking about the minimal concessions that WEMI had previously offered. While some are screaming that said concessions demonstrated an overconfidence on the part of WMG and EMI officials, insiders are saying they were simply a "Plan A," with Ames and Berry now prepared to substantially alter them in order to make the deal happen. Naturally, there's massive speculation over how farreaching those concessions will be. Major action to come... No lack of industry chatter over The Offspring, with industry lines drawn over the band's planned online promotion. The band and management have openly complained that creators of music are the only ones prohibited from releasing their songs online for free. However, Offspring critics are

charging hypocrisy, citing the band's elephant-bucks deal with Sony Music and the money it received up front for the recordings in question. Said critics point to the online freedom of bands that have not signed long-term contracts. With the band's online album giveaway scrapped, hindsighters now claiming it was always obvious the venture was not going to happen, and there is increased vocalizing that Columbia's position was right all along. Incidentally, chartwatchers are claiming this one will be a monster... And as long as we're talking The Offspring, band manager Jim Guerinot and his Time Bomb label have officially parted ways with L.A. Reid's Arista. Guerinot is reportedly already fielding calls from interested parties... Even as the Tom Whalley watch continues under the radar in Burbank, The Bunny is hot and getting hotter. Look to releases by Green Day and Orgy to complement strong showings by Madonna, Red Hot Chili Peppers and Barenaked Ladies... Lots of chatter about management consolidation, with a number of major firms pow-wowing over joining forces. How do rumors of an SFX management buying spree play in this scenario?... Capricorn still shopping a deal, with Artemis the most active suitor. Are those kicking Capricorn's tires put off by the high price tag and pending 311 litigation?... Names in the Rumor Mill: Irving Azoff, Dave Yeskel, Jon Leshay, Chris Lighty, Craig Lambert

# TIME BOMB'S TICKING



JIM GUERINOT: Action here, there and everywhere.

and Caresse Henry.

# debelah morgan





the track from the forthcoming album

WHTZ WKTU KZQZ WIOQ KRBV KHKS WKOI KEBE WETS YIDD WPDW KBKS *Blowing up on* KHTS WXYV XHTZ WFLZ

XHTZ KZZP KDWB

WBLI KCHZ WXYV
WFLZ
B94
KTFM
WX55
KDND

ZR VYPRO WYKX WYEI KYHT WAPE WNV2 WNK5 WNOL WHHH B97

EXECUTIVE PRODUCERS: DAVID SONENBERG & SCOT MCCRACKEN PRODUCED BY GILOH MORGAN AND DEBELAH MORGAN MANAGEMENT: DAS COMMUNICATIONS. LTD





nany more



# LETERS

## Big In Japan

Dear Mr./Mrs. whom concerned:
We are no rest for the dead from Tokyo, Japan. We are the indie-rock band that plays spacey, comfortable and aggressive rock. We send you this new demo, "interbulettes\_demo," because we would like you to review it on your zine.

no rest for the dead was formed in '97 as grindcore band first. We released one CD from the U.S. indie label Def American, but we threw away grindcore after that, then we got new rock flavor. We are also looking for a new record label in USA or UK now, so we need your review for that.

Mori, Dead K, Cono, A no rest for the dead Tokyo, Japan

HITS replies: Sure, kids. At least you speak English better than any of us speak Japanese... or English for that matter.

#### Beer, Hear

Beer:

OK. You take the CD out. You put it in the machine! Press #8! Really, it's called music! You remember?

Larry Frazin 143 Records Santa Monica, CA

HITS replies: Music, hunh? For Lenny, that places somewhere below playing golf, following the Clippers and trimming his nose hairs in importance.

## **Hey Norton**

Hi Roy:

Hope you dug our Dolls CD—now, here's Hank Akins' bird-is-da-word Chicken Collection, "Poultry In Motion." Keep 'em flapping!!

Miriam Linna Norton Records N.Y.C. HITS replies: We're all for rockin' poultry, Miriam, but could you possibly pluck the feathers next time? They get caught in our teeth.

#### **Blond Ambition**

Hi Roy:

Thanks for all.

Lois Najarian Susan Blond, Inc. N.Y.C.

HITS replies: No problem, Lois. We testified before the I.R.S. that the \$57,987 you deducted last year for taking Trakin to lunch was legitimate.

## Siriusly Speaking

Dear Roy:

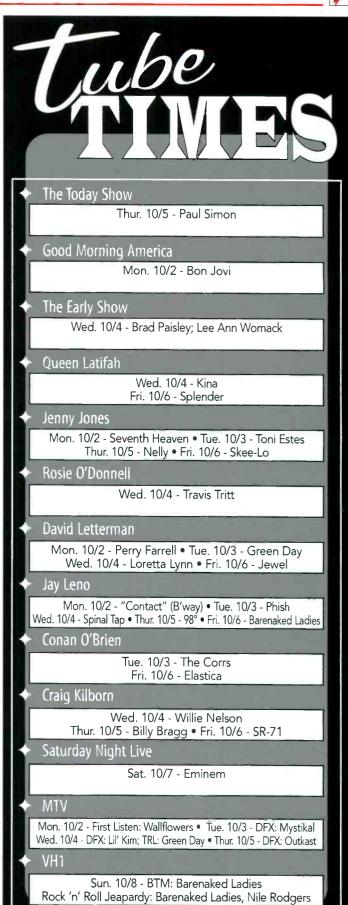
Sirius-2 has been launched, the second satellite in our three-satellite constellation, from the Baikonur Cosmodrome in Kazakhstan. A communications link was successfully established, and the solar panels have been deployed. Full in-orbit testing will be completed in 45 days.

Our third satellite, Sirius-3, is rescheduled for November due to congestion on the Proton launch manifest. We will then be poised to launch the Sirius Satellite Radio revolution, transforming the nature of radio forever.

Cindy Sivak Sirius Satellite Radio N.Y.C.

HITS replies: Congrats, Cindy... And we hear the first passengers will include the four official Kiss dolls pictured below along with three monkeys and a pair of dogs.





Babe, It's T.V. - Some Of These Wacky Folks May Get Bumped.

### I walk because...



"AIDS is still a crisis. Period."



"Since my twin brother died. I walk for us both.'



"My little brother dosen't believe it can happen to him."



The new drugs work for me. but not for everyone."



"I don't want anyone else to lose their son."



"I care about my Uncle Jeff."

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To Register Call 323-466-WALK

> www.aidswalk.net Thanks to Hits Magazine

Created by MZA Events, Inc./Craig R. Miller, Producer

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Benefiting AIDS Project Los Angeles and other AIDS service organizations across Los Angeles County

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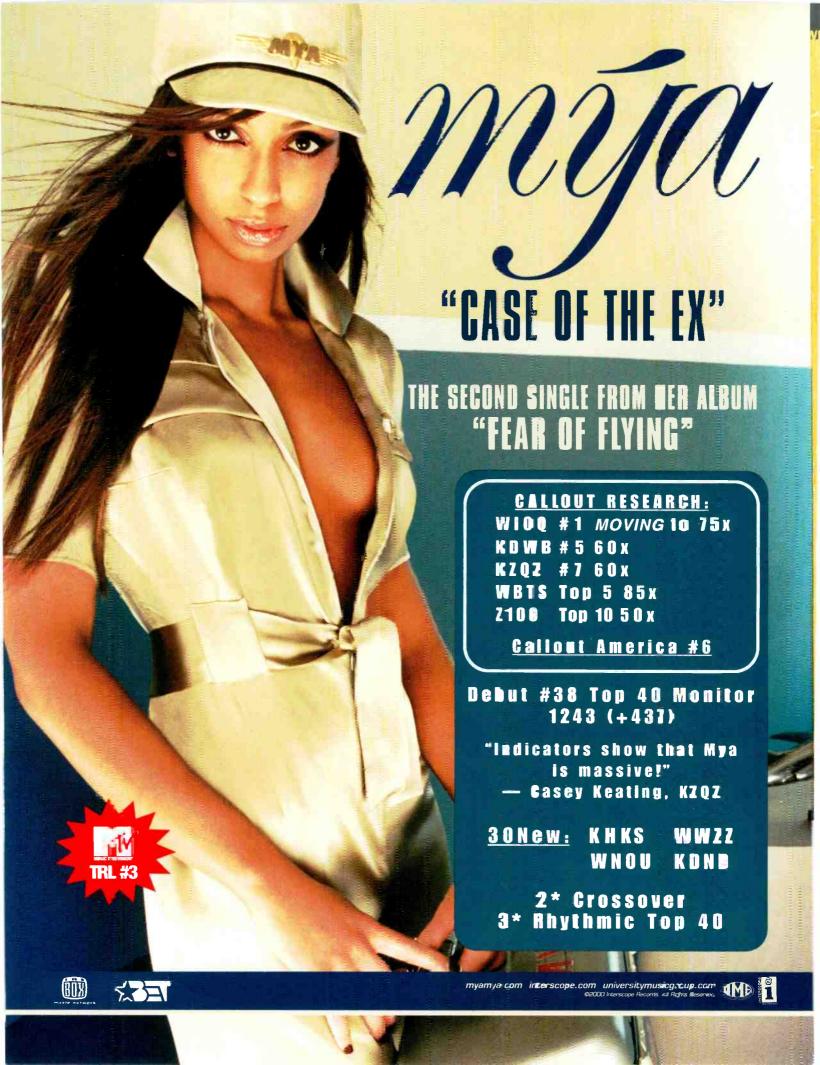
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# WHEELS & DEALS

BY JEFF RABHAN & SIMON GLICKMAN

DOMO ARAGATO: To what could we attribute the last month's veritable epidemic of check-writing? Maybe Japanese restaurants are sprinkling music-dust in the sake y'all love to pound down on the corporate dime. After such a dry, barren summer, it's nice to know that A&R folks are once again excited about artists—and, more importantly, the higher-ups at the labels are welcoming the challenge of making records again... After coasting up our "Buzzin' 20" chart, Blue Mondays have signed to Interscope... Another Wheels-championed band pops a cork as The Music Company/Elektra's Dan McCarroll and Lars Ulrich nab Brand New Immortals, who will immediately hop back in the studio with longtime supporter Brendan O'Brien. Kudos to all involved. The only downside: The band won't be rocking the Viper Room this week after all... Extasy has inked sexy industrial-popsters Kidney Thieves .... The Will Gibson/Tony Gimbelmanaged <u>Lister</u> remains the subject of an L.A. private-showcase tour...

Producer Malcolm Springer inks a label deal with IDJ, and it looks like his new Hotwire demos are already in a little tug o' war, with Capitol's Ron Laffitte, Third Rail's Tom Osborn and IDJ's Rob Stevenson already eyeing the goods. Will the Steve Hutton/Chris Allen-managed project go where the label deal lives, or will they take the demo in search of a new dwelling? Stay tuned... Popwire's Grass-Show outing in N.Y. had East Coast heads spinning as the Swedish alt-pop group rocked crews from Extasy, W/C, Epic and Atlantic. Big ups to Michael Taylor for spreading the word on this one... Kara's Flowers packed in the labels and the fans, as over 200 people screamed in the ears of Virgin, Farmclub and DreamWorks reps. While rumor has it one label has made a verbal offer, will another darkhorse come in and swipe the band? Watch this space for details... The Inga Vainshtein-managed, Steve Plinio-repped Mary Born prepares to wow a crowd with her amazing voice and stellar songwriting Wed., 10/4, at The Mint... Wheels pal and rockin' singer/songwriter Dan Zweben drops science at Scruffy O'Shea's on 10/5 at 9pm... N.Y. barrister and longtime carnivore Nick Ferrara shows up at The Palm in L.A. and gets turned away for wearing shorts. Where was Jason Markey with the Gigi hook-up when Nick needed him? The answer probably involves tequila... Was a former Outposter spotted in the rain outside the offices of Jive in NYC after a much-rumored Arista deal washed away? Meanwhile, has someone else been lined up for the Arista rock JV? All we know is, rain or shine, we're all wet... QED principals Brian Landau and Jon Levin recently graced us with their presence, and will continue gracing you with their groovy selection of acts. These dudes have the passion, dedication and smarts to be megaplayers—show some love while you can still get 'em on the phone: 310-553-5792... The JHMA showcase in Orlando drew some 1400 screaming fans to the Hard Rockas well as some label folk who were

startled by the presence of actual human beings. Congrats to the bands and ultra-manager Jeff Hanson and crew...Vince Bannon joins MCT's Barry Taylor and Marci Weber... In lieu of a NXNW wrap-up, we hereby convey scuttlebutt that the BMI showcase, featuring Maktub, Fetish, Fernando and Mountain Con, was pretty freakin' fly. Also, everybody was really stoned... E-mail: rudoll@aol.com and akrinst @aol.com... BUZZIN': Brendan Mendoza, Adema, Busta Rhymes, In The City, Dangerman...

#### Grass-Show



Swede victory?

#### it does everything but buy your sushi.

streaming and downloadable music

at the touch of a button

WHEELS & DEALS on line edition

news • gigs • dish • convention previews • exclusive music and artists you won't find anywhere else...not even in HITS

## BU777 GIGS

WHO'S BUZZIN & WHERE

wно	WHEN	WHERE	HOW COME?
GINGER MACKENZIE	Thurs., Sept. 28 9:15pm	<u>Viper Room</u> L.A.	New songs, new interest, new deal?
MOTOR	Mon., Oct. 2 6pm SHARP	Arlene Grocery N.Y.	What's it gonna take to get you off the lot in this baby?
SYLVIA'S CHEST	Mon., Oct. 2 8pm	<u>Viper Room</u> L.A.	With American Pearl.
HITS SHOWCASE	Wed., Oct. 4 9:30pm	Hard Rock Café L.A.	Lola and Subatomic rule the stage.
JANE JENSEN	Thurs., Oct. 5	Arlene Grocery N.Y.	Under the radarfor now.

**HITS** September 29, 2000

# WHEELS & DEALS

## Shoots & Scores

BY JEFF RABHAN

**HURRY UP AND WAIT:** Chatter among studio music execs this week surrounds the threatened WGA strike, which could halt the acquisition and production of motion pictures as early as June 2001. And while a strike is certain to wreak havoc upon all facets of the film business, key executives have noted that the current rate at which scripts are being gobbled up and films rushed into production could cause a post-production logiam the likes of which has never been seen—particularly in the ST world. If the strike happens, a massive number of films will reach maturity at the same time, forcing every studio music division into a state of emergency to service the truckload of projects in need of songs, composers and, ultimately, ST deals. Let's boil it down. If said strike happens, one of two things will undoubtedly result: An abundance of work and job opportunities for those involved in the areas of film music, or a ST freeze-in an already stale climate—triggering an overall music

recession that will affect artists, supes and overworked studio bees alike. So which will it be? Watch this space for details... THE WITCH-ING SEASON: Mad props to Artisan's Gwen Bethel, horror supe Ed Gerrard and Yigal Dakar and the rest of the Priority Records crew for pulling off the "Blair Witch II" ST in under a month. The debut Posthuman/Priority release, execproduced by Marilyn Manson, features Rob Zombie, System of a Down and Godhead. Every ST is a headache, but the whole bottle of aspirin disappeared on this one. Hats off to all involved... THE GREAT WHITE NORTH: Last week's 25th annual Toronto Film Festival had its share of surprises, including the strong showings of video director-turned-feature stud Jonathan Glazer's "Sexy Beast," but nothing could touch the two personal experiences that shaped the fest for film-music folks. While walking down the street with empty pockets, Windswept's John Anderson stumbled upon a bag of Cana-

dian green. Meanwhile, Chrysalis' Steve Collins found his pocket full of confetti, having had the (mis)fortune to rest his beer next to a couple at a local watering hole who decided to get hitched on the spot. City Hall was next, with Steve as best man, and the rest is an orchestral score of love for life. See, you cynical bastards? Dreams really can come true... OPPORTUNITIES: The talented Debra Baum (dbaum @franchisepictures.com) takes over as EVP of Music for the release-heavy Franchise Pictures... The ASCAP Film/TV music dept. (sdevine@ascap.com) is now accepting submissions for the 2001 Sundance Film Festival Music Café, so start the fuss early.... Animation production co. Nelvana has two TV projects in the works, and both are looking for artists to fill lead shoes. "Really Rosie" requires an African-American artist of note to play the character based on the children's book (previously incarnated as a 'toon with Carole King songs), and the Japanese animé stylings of "Barbarella" is searching for yet another female artist/vixen to lead the charge. Let josullivan@cherrylane.com know... My friends at Tommy Boy stepped up and locked down the ST deal to New Line's "Prison Song" and are currently on the prowl for urban tracks that rock the hizouse. Contact my freak Michelle Bayer (michelle.bayer@tommyboy .com) for the 411 on the Q-Tip/ Mary J Blige starrer ... E-mail me: rudoll@aol.com... BEHIND THE SCENES: "Malcolm In The Middle," Cash Money, "Dark Angel"...

#### Barbarella



Would be Fonda your suggestions.

# **Closing Credits**

CLUES FOR CUES

"PLUTO NASH": Next year's futuristic Eddie Murphy flick has ST execs drooling.



KOZMO.COM: Could entertainment-biz investments mean STs at lower prices for consumers?

"CHARLIE'S ANGELS": The Destiny's Child charge debuts strong for Brunman's ST.



"RUGRATS IN PARIS": Could the rats at Maverick win the Q4 ST race with the kids on board?

MITCHELL LEIB: Dons his Mouse ears for another five years.



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#### FROM THE OUTSET OF HIS TENURE

as President of Universal Music Publishing Group, David Renzer has drastically improved UMPG's global profile. The Renzer era began in 1996 when

he first assumed the helm at what was then MCA Music Publishing. Examining the company's assets, Renzer spotted a surprising discrepancy—MCA had no Latin music copyrights. Renzer recruited Ivan Alvarez as Senior VP Latin America and aggressively courted Latin composers. Four years later, Universal looms as a dominant force in Latin music. For two years running, ASCAP has named UMPG Latin Publisher of the Year and Universal songwriter Rudy Perez has won back-to-back ASCAP Latin Writer of the Year trophies.

#### NOW THAT MCA HAS MORPHED

into UMPG, Renzer's fortunes have only brightened. Indeed, UMPG is on a roll with hits from 3 Doors Down, Bon Jovi, Destiny's Child (writers Chad with Ma-

jor Elliott & Rufus Moore), Ruff Endz (composer Balewa Muhammad), 98 Degrees (writers Arnthor Birgisson and Anders Sven Bagge) and Nelly (co-writer/producer Jason Epperson). UMPG composers are featured on major-selling albums by Whitney Houston, Sisqo, Ricky Martin and Christina Aguilera, while European acts such as The Corrs and Anastacia have improved the company's international standing. In Country, UMPG has scored hits with Faith Hill (writer Stephanie Bentley) and George Strait (composer Carson Chamberlain) while nabbing ASCAP's Country Music Publisher of the Year Award. In addition, the org publishes former Country Music Writer of the Year Award winner Mark Sanders, composer of Lee Ann Womack's #1 hit, "I Hope You Dance."

#### UNDER RENZER'S REIGN, UMPG

has engineered the acquisition of more than 30 music catalogs (in addition to recent Rondor and PolyGram Music acquisitions); these include All

Nations Music, Charlie Daniels, John Phillips, Matraca Berg, Interscope and Def Jam Music, among many others. In fact, the number of UMPG-owned or administrated copyrights has more than tripled to approximately 800,000. Worldwide offices have more than doubled and revenues have grown over 500%. As if this weren't impressive enough, Renzer recently instituted a New Media Department which allows for hi-tech marketing of UMPG songwriters and catalog.

#### RENZER'S ACCOMPLISHMENTS ARE

the result of a life steeped in music. The son of a cantor, he learned to play keyboards as a child in North Miami. Though he studied English Literature

at NYU and Entertainment Law at N.Y. Law School, Renzer always managed to perform during his college days. He even co-wrote Con Funk Shun's Top 10 R&B hit, "Electric Lady." Renzer broadened his knowledge of music at Zomba Publishing, where he helped sign deals with the likes of Levert, Sonic Youth, the Breeders and Joe.

#### THE UMPG RULER CONTINUES TO

blaze new trails. "David has presided over a remarkable period of growth in all genres of music," says Universal Music Group President and CEO Zach

Horowitz. "His knowledge, creativity and tenacity have culminated in a spectacular UMPG performance." The proud father of two daughters, Renzer lives in Los Angeles with his wife Esther. The tireless publishing exec recently wasted some of his precious time with HITS' contributor Bruce "They're Not Booing, They're Yelling Bruuuuuuuuuce" Britt, who asked for his rendition of "Happiness Is Slavery."

#### Let's start with a management style question. Are you a whip-cracker or a delegator?

I think you have to be a little bit of both. Being a musician and having a creative background gives me the ability to understand and relate to our songwriters and artists. At the same time, I have high expectations for my executives. In turn, our department heads know there are high standards for them and their staffs. For us to handle the growth we've experienced, everybody needed to step up their game. I'm really proud to say the people here have done it. I really respect the knowledge and expertise of my staff, so I like to think we have a team, not a dictatorship.

#### What's your strategy regarding music publishing circa 2000?

You have to do many things really well. You need to have a strong back office handling administration and collection of copyright royalties. You need a strong creative department, and you have to pay attention to the catalog. For instance, our Film and TV department has a legacy of strength from its days of working with Universal Studios. We administer publishing rights to every single film Universal releases, plus we handle other companies, like Orion and MGM. We also look forward to handling the publishing rights for Canal Plus and Vivendi, thanks to our merger with that company.

#### What is your publishing philosophy?

We try to be a creatively driven, entrepreneurial publisher. The backbone of any publishing company is royalty administration and copyrights. You need to tend to those areas, which take on particular importance with our recent acquisitions. When I started, we had 200,000-plus copyrights. We currently have about 800,000. To handle that kind of growth, you must make sure your back office and copyright administration is re-

ally strong; we feel that's one of our selling points. Compared to the competition, we feel we have an innovative administrative structure for collecting music publishing royalties worldwide and administering the song electronically. We have a unique three-hub structure, with hubs in Southeast Asia, the UK for Europe, and an Americas hub in both Los Angeles and Miami, that functions like a spider to have our songs registered electronically wherever possible. Our songs are getting registered quicker and our songwriters are getting paid quicker. It's something you have to be incredibly diligent about. There are some territories in the world where collections are still an issue. For instance, Latin America requires incredible diligence as far as song registration and collections are concerned. We're also starting to see some nice collections in relatively minor territories like Eastern Europe and Greece. That comes from making sure our catalog is registered properly and dealing locally in those territories with rights societies. With our centralized structure, we can do some unique income-tracking things as well. Our income-tracking department collects north of seven figures for our writers in monies that may have been improperly registered at a society, or a song that gets set up at the wrong royalty rate. We go back and track it, then deal directly with the record label or society, as the case may be. It's challenging, because we've grown so rapidly. I'm talking about 100% annual growth, if you look back at the last four to five years.

#### Some pundits say publishers are assuming the role of A&R.

It's nice when they say something about the creative

side of music publishing. That's the fun part. So much of what we do is on the business side. The fun stuff is when you can be involved in the development of a writer-producer or artist and help build visibility for them. We have our own recording studios that are being used everyday, whether it's an A&R executive in our publishing company that finds a young band they want to develop, or one of our writer-producers who found an act they want to support. We've put Travon Potts in our studios with Anastacia. We've had Adam Cohen and Ideal in our studio working on demos for their next albums. We're also the #1 publisher in the contemporary jazz business with a number of artists from that world in our studios. Jason Epperson is hot with Nelly, but nobody knows who this 20-year-old white kid from St. Louis is. He's produced the #1 album in the country. but he's still unknown. We're getting the word out to A&R people and marketing him as a talent. We try to bring added value and not just act like a bank.

#### How can publishers be creative during this profit-crazed juncture in industry history?

Publishers definitely have to be good at the creative aspects of our jobs. The executives who can combine creative and business excellence will succeed, whether it's Clive Calder at Zomba or Doug Morris at Universal. We have to be creative in every department. Film, TV and Sync are very important aspects of the business, and they are areas where we're still experiencing some nice growth. Getting our songs on commercials, films and TV is a priority. Ancillary licensing has also become a very active area of our business, so we're diligent there and very active in this area as well. For instance, licensing our songs for toy gorillas or even singing fish. We're licensing our music for all kinds of usages, and now, with the Internet, we're licensing our songs for ring-



tones and online sheet music. Recently we've licensed an Andrew Lloyd Webber song for a commemorative "Phantom of the Opera" plate from the Franklin Mint

As you know, Universal recently announced the pending merger with Vivendi. Vivendi is a French-based company which does not have any music operations, but has certain media assets like ongoing film production and some music publishing. They're also the third largest electronic gaming company in the world. They have a #1 CD-ROM game called "Blizzard," and a top gaming Web site called "Flip Side." They also develop educational CD-ROMs. We're excited about that as an opportunity for our writers and producers. We now have the potential for Universal artists to score video games, like 3 Doors Down doing the theme song to "Blizzard III." That's the sort of thing we're trying to get involved with.

These are things people just don't think about when it comes to publishing. Where creativity is concerned, you also have to talk about catalog. We have to focus on marketing by getting our creative department to really learn the catalog. Our new Web site will have a search engine where music supervisors will be able to find any type of song they're looking for. That's another thing we can't underestimate as our business grows. Whether it's a Leonard Bernstein song, Eric Carmen, Steely Dan, the hot new band or catalog, we take them all equally seriously.

During your watch, UMPG revenues have grown over 500%.

In addition to the PolyGram and Rondor acquisitions, we've acquired more than 30 catalogs. Rondor's catalog alone has approximately 60,000 copyrights and PolyGram was a very significant-sized one as well. At the end of the day, the good news is that there's tremendous support for music publishing at Universal.

Comment on UMPG's rapport with Universal labels like Interscope and Geffen.

We have an incredibly strong working relationship with our sister labels. This includes managing directors worldwide working very closely with the record companies. We try to make sure we keep as many of the hits as we can, whether it's a Nelly record or hot artists like 3 Doors Down, Godsmack, Brian McKnight or Common. We try to ensure that the talent stays in the family by offering added value. For example, we're doing a sampler right now for Republic Records. They have Godsmack and 3 Doors Down and several other acts we've signed. So we came up with the idea of doing a sampler specific to Republic that we'll service to film and TV people. These 10 tracks will help build visibility for the label, secure synchronization for their artists and help make them money. The artists will get money licensing the master, and we'll get money licensing the publishing rights. In another instance, Zach Horowitz recently came up with the idea of co-hosting a series of lunches at Universal Studios with our sister film company. We're probably the only publishing business in the world that has this level of cooperation with a film studio. We invite selected music supervisors and production heads to meet with our writers. Recently, we've sponsored lunches with Glen Ballard, as well as our top Nashville writers like Gary Burr, Matraca Berg and others. These lunches have been incredibly successful and demonstrate how we reach out to talent and create opportunities for them. Glen Ballard was offered film projects from that. He did a co-write with Matraca Berg, and that song will be featured in an upcoming film. This illustrates another strength—our relationship with our sister film studio and how we make the most of that connection. It brings added value to the publishing-artist relationship.

Describe the restructuring process in the wake of the PolyGram merger.

We put our three-hub administrative system into place. We also put in a regional executive structure with Paul Connolly,





[LEFT] **NEVER THE TWAIN SHALL MEET**: UMPG ruler **David Renzer** (I) and UMPG Nashville's **Pat Higdon** (r) tell country superstar **Shania Twain** how much they loved her book "Tom Sawyer" during one of those moments you'll never read about in *Billboard*. [RIGHT] **OOH LA LOW**: UMPG Worldwide President **David Renzer** helps decipher **Vivendi** boss **Jean-Marie Messier**'s latest memo, which suddenly begins to make sense after sharing a half dozen bottles of a '73 Merlot at lunch with (I-r) UMG President/COO **Zach Horowitz**, Universal/Motown Records Group Chairman **Mel Lewinter** and UMG Chairman/CEO **Doug Morris**.

Managing Director U.K./Executive VP Europe, Ivan Alvarez, Senior VP Latin America, and Douglas Chan, Regional Managing Director of S. E. Asia. Our operation is very much about a team, so that was an important way of managing a company this size. I fleshed out a team with very highly qualified people who are well-respected in the industry, including executives like Michael J. Sammis, Senior VP/Chief Financial Officer. Scott James, Senior VP Music for Motion Pictures and TV Music, Crispin Evans, Senior VP of International Business and Legal Affairs, Mike McCormack, U.K. Deputy Managing Director, Tom Sturges, Executive VP of Creative Affairs - U.S., and both Michael Petersen. and Robert Allen, VPs of Business Affairs, and Pat Higdon, Senior VP of UMPG's Nashville operation. You could go office by office and find very strong people. That was the key.

What inspired your decision to establish a Latin division back in the MCA Music Publishing days? We had nothing in terms of Latin—no catalog, no offices. I brought in Ivan Alvarez as our VP of Latin Music and we started from scratch. He's been very diligent in following up on some of the society problems in the region, including Mexico, where there was an ongoing

has already sold one million units in Europe and Australia), and Sonique (out of our U.K. office). Stay tuned for several major new deals soon!

#### How is UMPG approaching the Internet?

The Internet will provide us with new and exciting ways to market our catalog. Rebekah Alperin has come in as our Director of New Media and we have an in-house Director of Technology in George Rivera. They are working on a number of different initiatives, some of which we've already launched. Our e-mail newsletter goes out to thousands of people, including our sister film studio, record company executives, advertising agency supervisors and managers. We just launched the newsletter in July and we're preparing our second right now. Response has been phenomenal. We got hundreds of e-mails back with comments like, "This is great—keep it coming." It's very cost-effective, too. Another thing we're doing online is launching our new newsletter for Universal UMPG. We're also doing phase two of our Web site, and that's going to include a great search engine and a behind-the-songs section with a video clip library where a songwriter or music supervisor can just click on and hear Glen Ballard talk about what he was thinking about when he comscope or others and ask, "How can we work with them?" If we've got a Web site, then why not interview our writers online and get them to talk about what music publishing is all about? That's something that could be useful to other songwriters. So we're looking at all those areas.

#### In an era of technologies like MP3 and Napster, what's the future of music publishing?

As long as we operate under the assumption that copyright owners have rights, then I think music publishing will continue to be a viable business. In other words, if somebody wants to be in the ring-tone business, they've got to get our permission. So, while we have problems with people in the Internet world who don't seek our permission, we still have plenty of people who treat copyrights and songwriters with respect, and we're certainly going to enforce their rights.

#### What is your opinion of Napster?

I've got an interesting Napster anecdote: Our Film & Television department was looking for music on a song we have publishing rights to, but couldn't find a master in our library. Well, guess where they found it? On Napster. This illustrates how Napster is not just about current hits, but that we're also potentially losing money on

### "AS LONG AS WE OPERATE UNDER THE ASSUMPTION THAT COPYRIGHT OWNERS HAVE RIGHTS, THEN I THINK MUSIC PUBLISHING WILL CONTINUE TO BE A VIABLE BUSINESS."

dispute with SACM. He spearheaded a settlement of that dispute and he continues to be diligent, whether it's a society in Argentina, Chile or anywhere in Latin America. For two years in a row, we've been named Latin Publishers of the Year. Ivan has done an incredible job of signing some really key writers, including Rudy Perez, who was named the ASCAP Writer of the Year for two years running. Ivan also signed a writer-producer named KC Porter, who's on the Santana and Ricky Martin albums. We also have deals with Gustavo Santaolalla, one of the leading producers in the business. We've signed Molotov, a Platinum-plus Latin group from Mexico. We went from using third party sub-publishers and having no catalog, to having a very nice-sized Latin catalog, offices in all the major territories and being named Latin Publishers of the Year, all within the span of a few years. We're pretty excited about what we've accomplished. Ivan's done a great job. We're very committed to continuing to put resources into the Latin area and make catalog acquisitions as well.

What are some of UMPG's recent acquisitions? We recently acquired Four Runner Music, a major catalog in Nashville. We also acquired Patrick Joseph Music, and Matraca Berg—another top Nashville catalog. We also acquired All Nations Music, which was Billy Mishel's publishing company and has songs like Donna Summer's "She Works Hard For The Money." Other recent signings include such major artists as Ice Cube, Gerald Levert, 3 Doors Down, Anastacia (who

posed "Man in the Mirror" for Michael Jackson, or hear Brian McKnight talk about his inspiration for "Back at One." Things like this are not rocket science; it's about putting content together in a way that's innovative and user-friendly.

#### Is it hard keeping up with these rapid changes in technology?

We've partially addressed our technology concems by establishing the New Media department and hiring an in-house Director of New Technologies. But we still struggle to keep up from a business affairs point of view. Suddenly, the challenge is to create new licensing forms. We will have to reinvent the wheel a bit in terms of determining which rights are involved. For instance, you might have a Web site that plans to broadcast a live concert. Well, does that come under the umbrella of performance rights, mechanical rights, sync rights or all the above? There's no single form that addresses all those, and there's no set licensing rates for all those. Then you get into the territorial issues, as well—how can that site be accessed in Germany, France or wherever? So there are tremendous challenges—and that's just dealing with the legitimate businesses. There are a host of illegitimate businesses that aren't approaching the industry seeking licensing. Also, part of our New Media department's job is to look within the Universal family and their Web sites, whether its Farmclub, Interdeep catalog. Here's the bottom line: It's about respect for songwriters and artists. Take it to the ultimate extreme: If our songwriters aren't going to get paid for what they do, then we're not going to get paid for the services we provide. Where are we going to get the money to fund our recording studios or our in-house engineer? Where's the money to invest in the next young writer-producer? Money allows us to invest in talent.

What's your take on the proposed Warner Music Group/EMI deal, which would bring Warner/Chappell and EMI Music under the same banner? The combination of companies with catalogs that significant would certainly make them an incredible powerhouse. If they merge, they'll have almost three million combined copyrights compared to our 800,000. And that would still make us the second-biggest publisher in the world! So it's a little daunting. Obviously, having lived through a merger process, my heart goes out to a lot of those people. Even the pre-merger uncertainty is unpleasant. So I think we have to stay tuned.

#### How might a Warner Chappell/EMI merger affect your job?

We've asked how we would compete with a potential merged entity of that tremendous size. How can we get a more creative edge? How innovative do we have to be to continue attracting music supervisors? Warner/Chappell and EMI are both aggressive companies. All I can say is that we'll continue to compete aggressively, merger or no merger.

# BEATIS ME

BY ROY TRAKIN

ALMOST INFAMOUS: With all the accolades pouring in for Cameron Crowe's "Almost Famous," we're left wondering if the movie can do for beleaguered rock critics what "Pretty Woman" did for hookers, "Pulp Fiction" did for hit men and "Forrest Gump" did for the mentally challenged. It's already canonized groupies, or "Band Aids," as they're known in the movie, but at least one former "seamstress to the band" is upset that part of her legacy has been co-opted in the movie without credit or even acknowledgment. Pamela Des Barres, who penned "I'm With The Band" as the ultimate diary of her days following (and sleeping with) rock stars such as Jimmy Page, feels that several of her stories were used in the movie. Like Penny Lane (played by Kate Hudson and based on a real-life character), Des Barres

had her own coterie of female rock fans, dubbed the G.T.O.'s, who actually made an album produced by her mentor Frank Zappa. Pamela's book has been optioned by several performers, including Drew Barrymore and Ally Sheedy, but she's now finished her own screenplay and is currently shopping it. Still, despite her disappointment, she's hoping the revival of interest in the period spawned by "Almost Famous" will help her get a deal. Of course, it couldn't have cheered her up when Rolling Stone dubbed its latest cover story on Hudson and

#### MISS PAMELA



PAMELA DES BARRES: She's almost famous, too.

the movie, "She's With The Band. "... FAME IS THE NAME OF THE GAME: The final nominee ballot has gone out for the Rock & Roll Hall of Fame, with the big question, can cultists Lou Reed, New York Dolls, Patti Smith and Steely Dan withstand the populist pull of AC/DC, Aerosmith, Black Sabbath, Queen, Bob Seger, Lynyrd Skynyrd and Michael Jackson?... PUB ROCKS: Longtime N.Y. indie PR ruler Lois Najarian is exiting Susan Blond, Inc. to take over as VP Publicity at Clive Davis' J Records. Blond will now be looking for a top-flight VP to replace her. Meanwhile, former Arista VP Publicity W/C Mark Young heads East to rejoin Clive as J's head of TV and Video Promotion... Former Atomic Pop publicist Liz Morentin is a hot free agent. She's currently shuttling between coasts weighing offers... Longtime E.C. indie Dana Kornbluth opens up a West Coast office for her DKPR... MAKING BOOK: Fresh from her break-up with gal-pal Julie Cypher, Melissa Etheridge is penning her autobiography, "The Truth Is...," to come out summer 2001 on Villard Books through Random House... Gavin is looking for an L.A. correspondent. Ex-Tower Records online editor Adrian Zupp in S.F. has more info... People.com has been head-hunting for a N.Y. editorial type. Call Eric Weil at (212) 273-7708 if you're interested.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

# MINI-MUGS



TECHNICAL KNOCKOUT: Capino Records marks the release of the soundtrack album, "Music From The Motion Picture 'Girlfight'," by having the movie's stars beat the crap out of label President/CEO Roy Lott, who lasted three seconds after ringside announcer Michael Buffer intoned: "Let's get ready to r-r-rumble." The film was the hands-down sensation of the Sundance and Cannes film festivals. Pictured before the fight was stopped on cuts are (I-r) director Karyn Kusama, star Michelle Rodriguez, soundtrack artist Cole, Lott & vid director Fatima Robinson.



THONG WARFARE: DreamWorks Music Publishing production/song-writing duo Tim & Bob receive a multi-Platinum plaque for "Thong Song," the smash hit they wrote and produced with IDJ superstar Sisqo. The pair, who have penned material covered by Boyz II Men, Monica and 112, among others, claim they were inspired to pen the tune by their love of sumo wrestling. Shortly after revealing they wear boxers or nothing at all are (I-r) DreamWorks Music Publishing's Robert White & Ron Handler, Tim & Bob and DreamWorks Music Pub. head Chuck Kaye.



FOR RICHER OR POORER: Sixpence None The Richer's Leigh Nash marks her solo bow on the end-title track for the film "Bounce" (with Gwenyth Paltrow and Ben Affleck! by finding the song, "Need To Be Next To You," written by Diane Warren and produced by Matt Serletic, is already available on Napster. Trying to figure out whom to sue are (I-r) Miramax's Randy Spendlove, Serletic, Lindsay Fellows, Warren & Nash.

"back to school (mini maggit)"

The follow up single to the top 5 hit "Change (in the house of flies)"







#### MOST ADDED ACROSS THE BOARD!

...already gettin' schooled

**LIVE 105** KROO **WFNX** 99X **X96 WZTA** 0101 **WLZR KUFO** KIOZ **WXRK** K5J0 KNDD KEXO **WXDX KXXR WBCN CIMX** KEDJ **WNOR** and many many more...

For a unique download opportunity of "Back To School" (Mini Maggit)" use your enhanced WHITE PONY CD and log onto www.deftonesworldwide.com

"Back To School" tour kicks off October 13th joined by Incubus with Taproot opening

Paul Hunter directed video on the way!



#### 99X RINGS IN JEWISH NEW YEAR WITH BIG DAY OUT OCT. 1

STP, Papa Roach, Green Day, Everclear, Travis, Eve 6, Deftones, Incubus, Linkin Park, Disturbed, march on Atlanta to celebrate 5761.

#### MAVERICK'S GABY SKOLNEK "SCHOOLS" RADIO ON DEFTONES

New single "Back To School" is Most Added at PoMo and Active as band gets set to tour with Incubus, while "Change (In The House Of Flies)" continues in Top 10.





FUEL'S "SOMETHING LIKE HUMAN" HEMORRHAGING SALES AT RETAIL

Single in "Hand" at radio, ablaze in the Top 5 at PoMo and Active, while first-week sales look to be 60k.

### Rock

#### **MELODY LEE:**

New KROX Austin PD is no slacker after stints as MD at KXPK, kTOZ and KNNC.



#### **JENNI SPERENDEO:**

New Astralwerks PoMc promotion head lands in N.Y. from Austin just in time to launch Fatboy Slim's new single, "Ya Mama."



#### **DEREK MADDEN:**

Leaving PD gig at WXZZ Lexington, KY, for a dot.com in S.F. Lexington's Cornell University Alumni Association is losing its only member.



#### UNION UNDERGROUND:

Portrait/Columbia act hits road w/Marilyn Manson. "Deadman" walking at Active, PoMo.





#### **DAVID GRAY:**

Poster boy for APM (stil #1) as PoMo starts slouching towards "Babyon."



#### TONY TILFORD/PD WMMS/Cleveland

Tony Tilford cut his broadcasting teeth close to his hometown of Newport, KY, at rocker WKQQ Lexington. Starting as a weekend overnight jock in 1985, he quickly graduated from taking some of the most bizarre listener phone calls to nights and, subsequently, afternoon drive. In '95, he traded his MD stripes for

his first PD stint. Just like his predecessors—Kid Leo, Bob Neumann and John Gorman-Tony now contributes to the 32-year heritage of "The Buzzard" as PD of WMMS Clevelanc. He just wrapped up the legendary station's free summer concert series at the Rock and Roll Hall of Fame with artists like The Nixons, Veruca Salt, Stir and Tonic. In addition to helping the development of regional acts by booking them on the same series, what else is Tony up to these days? "I always make sure we're playing the right records and staying completely consumed with being on the streets. I also like to pick verbal fights with the Greenpeace and P.E.T.A. booths at Dave Matthews concerts."

# GGGGGGS morning afterglow

**IMPACTING 10/3** 

From their U.S. debut album In Here We Fall

ON TOUR THIS FALL.



"We added Morning Afterglow" on a whim as an import in the fall of 199, and after weeks of non-stop calls and ∈-mails asking about the song, we moved it to heavy notation, where it sayed for months. It's almost 1,000 spine later, and 'Morning Afterglow' is offic ally the #1 mest-requested song of the past year on WBRU (beating out Linco Bushle Kid Rock, Lit, etc.) It's easily the most reactive record I've ever played, and with so id research (95% familiarity!) to back it up it's saill going strong!"

-Tim Schiavelli

-Program Director

-WBRL/Providence

"Morning Afterglow" produced by Electrasy & Jon Sweet

Altum Produced by Matthew Wilder and Mixed by Jack Joseph Puig

Management Core, Wagner to Deluxe Entertainment



heavy rotation

www.arista.com www.electrasy.com



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### Post modern

#### top 25 post toasties

1 w	tw art	ist-:	label	commen
			- CONT. 105 (OA)	

- 1 3 DOORS DOWN Republic/Universal #1 WDYL,KFTE
- 2 PAPA ROACH DreamWorks WBCN,WPLA Add Broken Home
- FUEL 550 #1 WARQ,KNRQ
   Hemorrhage (In My Hands)
   INCUBUS Immortal/Epic Q101,KNDD Add
   Stellar
- 4 5 EVERCLEAR Capitol KROX,WGMR Add AM Radio
  6 6 DISTURBED Giant/Reprise #1 WNFZ,KXTE
- Stupify

  8 7 A PERFECT CIRCLE Virgin WPLA,WAVF Add
- 3 Libras

  10 8 CREED Wind-Up KMYZ,KTBZ Add
- Are You Ready?

  9 RED HOT CHILI PEPPERS Warner Bros. #1 WJBX
  Californication
- 9 10 SR-71 RCA #1 WWDX,WKRL
- Right Now
  7 11 DEFTONES Maverick #2 Most Added
- Back To School (Mini Maggit)

  11 12 BARENAKED LADIES Reprise WHTG Add
- Pinch Me

  12 13 WHEATUS Columbia/CRG try "a little respect"
- Teenage Dirtbag

  15 14 RAGE AGAINST THE MACHINE Epic Zack for President!
  Testify
- **14 15 EVE 6** RCA #1 WAVF
- Promise

  18 16 HED PE Jive/Volcano KNRK,KROX Add
  Bartender
- 13 17 VAST Elektra/EEG #1 KRAD,KACV
- 16 18 VERTICAL HORIZON RCA #1 WEND You're A God
- 21 19 FOO FIGHTERS Roswell/RCA playing Buzz Bake Sale
- Next Year

  17 20 NICKELBACK Roadrunner #1 KKND,KTBZ
- Leader Of Men

  23 21 UNION UNDERGROUND Portrait/Columbia/CRG KPNT,WHFS Add
  - Turn Me On, Mr. Deadman

    22 P.O.D. Atlantic/AG on Little Nicky OST
- Rock The Party

  20 23 GODSMACK Republic/Universal new single out now!
- 20 23 GODSMACK Republic/Universal new single out nov Bad Religion
- 22 24 OPM Atlantic/AG Phones!
  Heaven Is A Halfpipe
  CAVIAR Island/IDJ KITS,WARQ Add
  Tangerine Speedo

based on a combination of airplay and sales

#### most added

1. STONE TEMPLE PILOTS "No Way Out"

2. DEFTONES

3. LIFEHOUSE

4. SEVENDUST

5. RACIOHEAD 6. ONE MINUTE SILENCE "No Way Out"
"Back To School (Mini Maggit)"
"Hanging By A Moment"
"Goin' Back To Cali"

"Optimistic"
"Fish Out Of Water"

(Atlantic/AG) (Maverick) (DreamWorks) (Republic/Uni) (Capitol) (V2)

#### post toasted

MOBY:

L.A. Is His Lady.

#### BY IVANA B. ADORED

HANGING BY A MOMENT: In this moming's LA Times, venerable rock critic Robert Hilburn refers to Moby as "the true Pied Piper of modern electronic music." After seeing Moby perform the past two nights, I would go so far as to say he's the leader of ALL modern music. As most of you have already experienced Moby's live show, you know it's an exhilarating and rapturous event—Aaron Axelsen was waxing rhapsodic (all-time Top 5, he says about the shows he saw in SF last week—and I'm still on Cloud Nine from last night although Moby wasn't sure how to respond when I said the show ranked right up there with Yes' "In The Round." Hey, how many nights in my life will I be hugged by JC from 'NSYNC (I invited him to the show), Moby, Matt Groening and DJ Carbo?.... I heard you hac a phenomenal time in London seeing Radio Floyd, uh, Pink Head, no I mean Radiohead—"bril-

liant" was the consensus. I was actually in L.A. this past weekend—a rarity for me—so I wandered over to the video shoot for Moby's new single, "South Side," which has been remixed to include **Gwen Stefani**'s vocals from the song's original mix. Gwen co-stars in the video and she looks beautiful. I can't wait 'til you see it, but in the meantime, fol ow the lead of your friends at **Q101**, **91X**, **WEQX** and **WBRU** and add "South Side".... **John Lena**c came into work today RAVING about last night's

Spineshank show. We all love "Synthetic"—it's one of our favorite early-morning energizers (that, and a couple of Krispy Kreme donuts), so I owe it to myself to catch this band. In the midst of Deftones-mania, Eric Baker is feeling



lege of seeing so many amazing artists!

## Post modern

#### top 20 airplay

, u	υp	LO di pidy	
l w	tw	artist	label
1	1	GREEN DAY	Reprise
		Minority	
3	2	INCUBUS	Immortal/Epic
		Stellar	
2	3	PAPA ROACH	DreamWorks
		The Last Resort	
4	4	FUEL	550
		Hemorrhage (In My Hands)	
7	5	3 DOORS DOWN	Republic/Universal
		Loser	
12	6	U2	Interscope
		Beautiful Day	
8	7	ORGY	Elementree/Reprise
		Fiction (Dreams In Digital)	
6	8	SR-71	RCA
		Right Now	
5	9	DEFTONES	Maverick
		Change (In The House Of Flies)	
10	10	DISTURBED	Giant/Reprise
		Stupify	
-	11	BLINK-182	MCA
		Man Overboard	
13	12	VAST	Elektra/EEG
		Free	
9	13	RED HOT CHILI PEPPERS	Warner Bros.
		Californication	
11	14	WHEATUS	Columbia/CRG
		Teenage Dirtbag	
16	15	RAGE AGAINST THE MACHINE	Epic
	Partie	Testify	- 11/20
17	16	FOO FIGHTERS	Roswell/RCA
	47	Next Year	D 11: // Lat annual
15	17	3 DOORS DOWN	Republic/Universal
20	40	Kryptonite	Capital
20	18	EVERCLEAR	Capitol
19	19	AM Radio LIMP BIZKIT	Elin/Interscope
19	17		Flip/Interscope
	20	My Generation <b>EVERLAST</b>	Tommy Boy
	20	EVERLASI	Tommy Boy

upcoming new releases

#### GOING FOR ADDS 10.2

 $\textbf{COLD} \bullet \text{``Just Got Wicked''} - \text{Flip/Geffen}$ 

**ELECTRASY** • "Morning Afterglow" - Arista

GODSMACK • "Awake" - Republic/Universal

KOTTONMOUTH KINGS • "Daydreamin Fazes"

- Suburban Noize/Capitol



ON • "Soluble Words" - Epic

STRAIT UP feat. LAJON (SEVENDUST) •

"Angel's Son" - Immortal/Virgin

#### P.OL ZCCA SOF SOIOS

EVE 6 • "On The Roof Again" - RCA

MOBY feat. GWEN STEFANI • "South Side" - V2



THE OFFSPRING • "Original Prankster"

Columbia/CRG

THEY MIGHT BE GIANTS • "Boss of Me"
(Malcolm In The Middle Theme Song)

- Restless

#### GOING FOR ADDS 10.16

**MARILYN MANSON** • "Disposable Teens"

- Nothing/Interscope

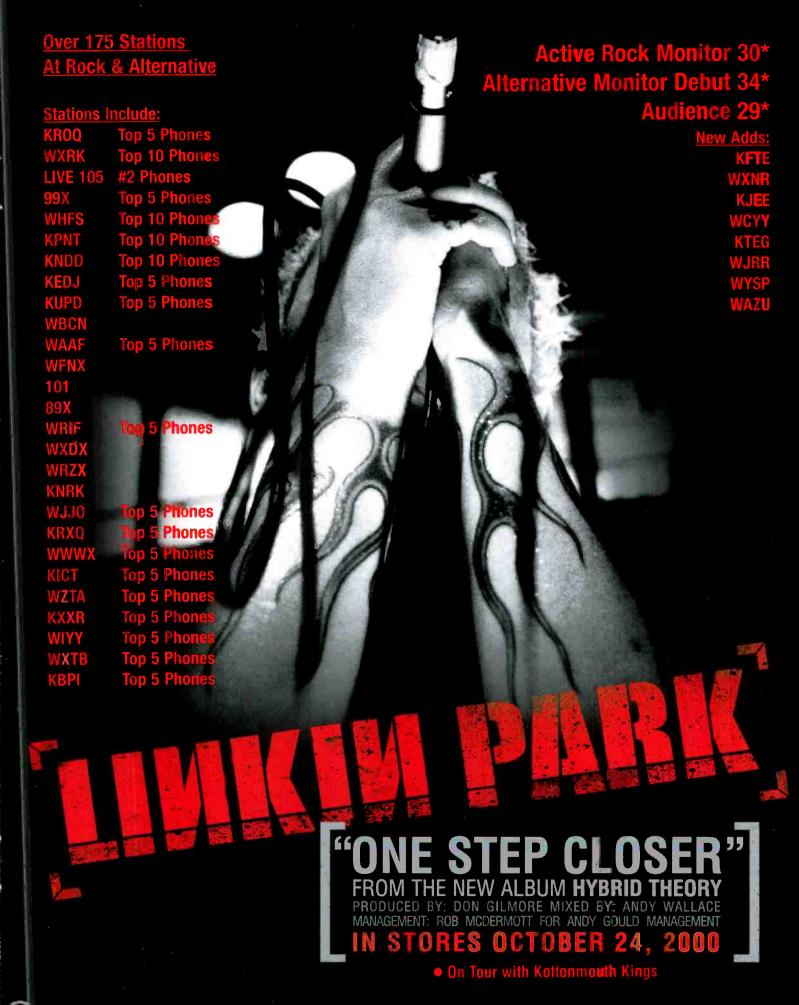
 $\textbf{MEPHISTO ODYSSEY} \bullet "Crash" - Warner Bros.$ 

**P.O.D.** • "School Of Hard Knocks" (Little Nikki OST)

- Maverick

e-mail new release info to ivanageek@aol.com

Black Jesus



WWW.LINKINPARK.COM © 2000 WARNER BROS, RECORDS INC.

# Post modern

geek

#### **NEIL CLOSE PD/WFBZ La Crosse,WI**



We all have our familiar stories of who or what inspired us to get into the music business, and WFBZ's Neil Close is no exception. Growing up in a town of a thousand people in Bangor, WI, becoming a longhaired rocker seemed like the perfect career choice. After traveling to Denver, CO, to experience the "big city," odd jobs like designing dashboards, and bartending didn't quite fit the bill. Returning to La Crosse, he virtually became the Willard Scott of Country radio on WCOW, with birthday lists and farm reports every morning. Now he's found a home as OM of three stations, including WKBH (Classic Rock), WKBH-AM (ESPN radio) and PoMo powerhouse WFBZ, and he's enjoying every moment—especially his afternoon air shift, titled "Road Kill." Tune in at <a href="https://www.buzz105.com">www.buzz105.com</a> and you're sure to understand why they are so successful with new music in their market.

#### requests

- 1. Green Day (Reprise)
- 2. Papa Roach (DreamWorks)

- 3. Wheatus (Columbia/CRG)
- 4. Incubus (Immortal/Epic)
- 5. Disturbed (Giant/Reprise)
- 6. U2 (Interscope)

hots

#### WHRL / SUSAN GROVES / CHRIS / ALBANY

Incubus Green Day Papa Roach Orgy Poe

#### KTEG / ELLEN FLAHERTY / ADAM 12 / ALBUQUERQUE

Green Day Papa Roach Good Charlotte Kittie Incubus

#### WHTG / MIKE SAUTER / ASBURY PARK

Green Day Wheatus U2 blink - 182 Incubus

#### WBCN / OEDIPUS / STEVEN STRICK / BOSTON

Disturbed Incubus Papa Roach 3 Doors Down P.O.D.

#### WBTZ / STEPHANIE / PICARD / BURLINGTON, VT

Green Day Papa Roach Wheatus Goldfinger Fatboy Slim

#### WPGU / ALEX QUIGLEY / CHAMPAIGN, IL

U2 Wheatus Limp Bizkit "Rolliin'" Matchbox Twenty Goldfinger

#### Q101 / DAVE RICHARDS / MARY / JAMES / CHICAGO

Orgy Disturbed Papa Roach Caviar Incubus

#### WWCD / ANDY DAVIS / COLUMBUS

Radiohead U2 BT Green Day Dandy Warhols

#### CIMX / MURRAY BROOKSHAW / VINCE / MATT / DETROIT

Limp Bizkit Green Day blink - 182 U2 Linkin Park

#### WWDX / JEFF WELLING / E. LANSING, MI

Green Day Wheatus Barenaked Ladies Limp Bizkit "Rollin'" Oray

#### WNFZ / DAN BOZYK / BONER / KNOXVILLE, TN

Limp Bizkit "Rollin'" Everlast Papa Roach Slipknot Cold

#### WFBZ / NEIL CLOSE / LA CROSSE, WI

OPM Green Day Everclear Eminem Mary Ellis

#### WLIR / GARY CEE / LONG ISLAND

Gigi D'Agostino Wolfsheim Elastic Band Delirium David Gray

#### KROQ / KEVIN / GENE / LISA / LOS ANGELES

Linkin Park
Papa Roach
Wheatus
Green Day
Incubus/Big Pun

#### KMBY / CHRIS WHITE / RICH BERLIN / MONTEREY

Vallejo blink - 182 Radiohead Creed U2

#### KQRX / DAVE CARDWELL / ODESSA, TX

Linkin Park Fuel Orgy Good Charlotte Rage Against The Machine

#### WOXY / KERI / OXFORD, OH

Travis
Fatboy Slim
Bjork/Thom Yorke
Twilight Singers

#### WBRU / TIM SCHIAVELLI / PROVIDENCE

Green Day Orgy Disturbed Limp Bizkit Fuel

#### KCXX / KELLI CLUQUE / LISA / JOHN / RIVERSIDE, CA

Papa Roach Disturbed Deftones Incubus (hed) P.E.

#### KPNT / MARTY LINCK / DONNY / ST. LOUIS

Wheatus Limp Bizkit Fuel Disturbed Linkin Park

#### WXSR / SCOTT PETIBONE / KENZIE / TALLAHASSEE, FL

Taproot Orgy Vast Incubus 6 Gig

#### KFMA / JOHN MICHAEL / MARC YOUNG / TUCSON

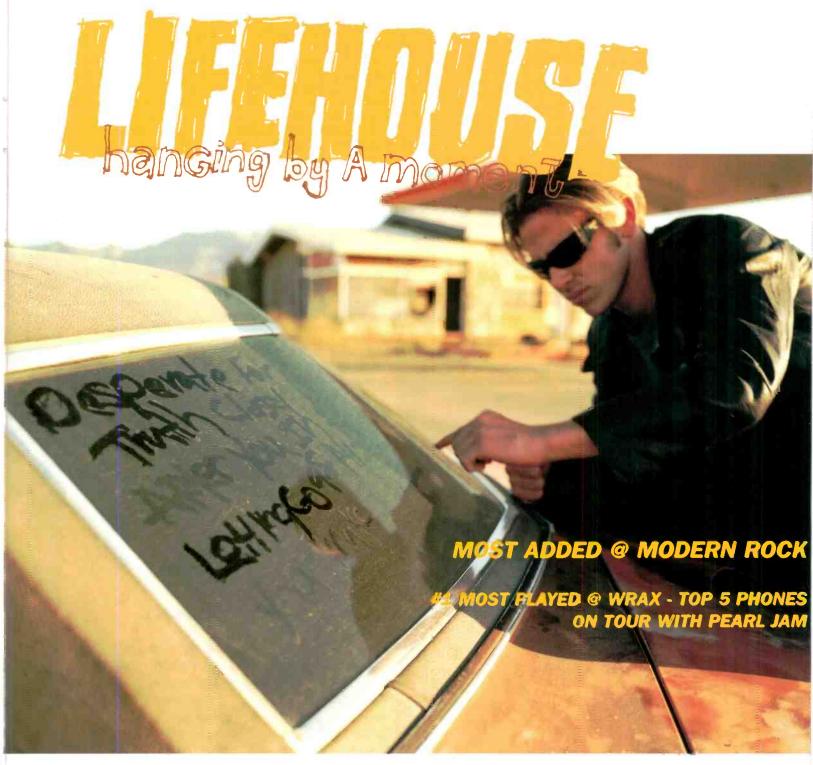
blink -182 Disturbed Green Day Papa Roach Wheatus

#### KMYZ / LYNN BARSTOW / RAYDOG / TULSA, OK

Limp Bizkit "Rollin'" Limp Bizkit "My Generation" Wheatus Disturbed Union Underground

#### WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

Green Day Fuel Limp Bizkit "My Generation" blink - 182 (hed) P.E.



#### **OUT OF THE BOX:**

#### Q101 WRZX WEND WHFS WXDX KTCL WXTM KQRC WLUM WMFS WEDG KEDJ

**KWOD WPLA** KHTQ KAEP

KNRQ

WCYY

**WCPR** KFZX WKRL WRRV

WEQX

KRQC **WSFM** 

KQRX

WCMF WHRL

**KFMA** 

**KZRQ** WAVF

**WPBZ** 

**WQXA** WEJE **KATS** 

and more

WKLT



WARQ

# modern

#### top 20 retail

ų.	9	20 120411	
1 w	tw	artist	label
	3	FUEL	550
		Something Like Human	
_	2	BJORK	Elektra/EEG
		Selmasongs	
2	3	AT THE DRIVE IN	Grand Royal/Virgin
		Relationship Of Command	
4	4	BARENAKED LADIES	Reprise
		Maroon	
3	5	MOBY	V2
		Play	
1	6	EMINEM	Aftermath/Interscop
		Marshall Mathers	
9	7	DIDO	Arista
		No Angel	
5	8	JETS TO BRAZIL	Jade Tree
		Four Cornered Night	
10	9	WYCLEF JEAN	Columbia/CRG
		The Ecleftic: Two Sides II A Book	
_	10	THIEVERY CORPORATION	ESL
		Mirror Conspiracy	
12	11	DAVID GRAY	ATO
- 1		White Ladder	
7	12	DE LA SOUL	Tommy Boy
	1000	Art Official Intelligence	
14	13	JURASSIC 5	Interscope
		Quality Control	ъ .
11	14	CLAPTON/KING	Reprise
	4E	Riding With the King	D W I
8	15	PAPA ROACH Infest	DreamWorks
6	16	3 DOORS DOWN	Popublia/Universal
L°.	10	The Better Life	Republic/Universal
20	17	DANDY WARHOLS	Capitol
20	11.2	Thirteen Tales From Urban Bohemia	·
19	18	RED HOT CHILI PEPPERS	Warner Bros.
	,0	Californication	TTAITIEL DIOS.
13	19	A PERFECT CIRCLE	Virgin
	سنا	Mer de Noms	9
17	20	STING	A&M
		Brand New Day	
		_ · · · · · · · · · · · · · · · · · · ·	

#### ivana's secret

You are what you wear. Wearing a T-shirt emblazoned with your favorite band or a witty saying gives an obvious visual cue to anyone reading your chest. Oh, you like Travis? So do I. Thus a relationship is borne. My favorite T-shirt designers are UK-based duo Antoni & Alison, whose "I Think You're Brilliant" shirt was the garment of choice for Moby's video shoot, their "Boring" (repeated hundreds of times) T-shirt was an obvious selection for last year's R&R Convention, and I wear their "Hello I'm DIFFERENT" T-shirt to as a confidence booster. Antoni & Alison T-shirts can be found at Henri Bendel in NYC, Ultimo in Chicago, Utopia Planitia in S.F., Curve in L.A. and through www.purpleskirt.com. A few basic rules about wearing Tshirts: Don't EVER wear the merchandise of a band whose concert you're attending. Think twice before buying a souvenir T-shirt. We don't care that you went to Hawaii, and if you ate at the Hard Rock, we DON'T WANT TO KNOW. Finally, if you're too young to have seen Styx's "Pieces Of Eight" tour, don't buy the T-shirt at a thrift store (or Fred Segal) and try to convince me you're being "ironic."

#### retail top 5s

APPLETON IMPORTS /	ATOMIC RECORDS / JOSH /
S. KRUEGER / APPLETON, WI	RICH / MILWAUKEE
Halford	At The Drive In
Dandy Warhols	Jets To Brazil
BT	Screeching Weasel

NYC

BT Screeching Weas (hed) P.E. Shellac Taproot Madonna

#### MOD LANG / PAUL / NAOMI / BERKELEY, CA

Bjork Bjork
Sigur Ros Broadcast
The Go-Betweens Sigur Ros
Thievery Corporation Photek
Jets To Brazil The Go-Betweens

#### MIDDLE EARTH / TIM CARTER / DOWNEY, CA

At The Drive In Voodoo Glow Skulls (hed) P.E. Deftones Union 13

#### OFF THE RECORD / LEE ROSENBLOOM / ROYAL OAK, MI

OTHER MUSIC / TOM C /

V/A Punk Goes Metal At The Drive In Underworld Thievery Corporation Jets To Brazil

#### post modem

Just when you thought that you've had your fill of "dot.com" terminology, let us introduce one that most people have experienced, called "Typosquatters." A crafty group of firms has figured out a way to use traffic destined for big "eme Web sites like Yahoo.com, MSN.com and AOL.com to generate thousands and potentially millions of dollars in advertising revenues. At the center of the scheme is a series of companies that register domain names that are slight variations on well-known Web sites such as yyahoo.com, wwwaol.com ard www-msn.com. According to the Network Solutions database of domainname registrations, there are a number of companies that have collectively registered hundreds of these sites. And, when visitors try to close their browsers or otherwise leave a site, there is one more attempt at profiting by their mistake. Another browser window pops up, with a completely different site.

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WCYY

WTGZ

**KWOD** 

WHRL

**WFBZ** 

WBER

Single Already Spinning At:

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WFNX 91X

**KFMA** 

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**WEQX WDST** WOXY

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# conferce



has an ambitious slate for the new century. In following up its 1997 multi-Platinum release. "So Much For The Afterglow" (Capitol), the trio is releasing two records four months apart. Beyond the doubling of work, singer/guitarist Art Alexakis has endured throat surgery and started his own Artemisdistributed Popularity Recordings (abel. The first of the two records, "Songs From An American Movie Volume One: Learning How To Smile," is a subtler and more textured blend of the post-punk approach that led to the success of "Afterglow" and its Platinum predecessor, "Sparkle and Fade." "American Movie," the group's fourth long-player, offers paeans to classic rock, updated to include banjos, keyboards, horns and samples. Alexakis, bassist Craig Montoya and drummer Greg Eklund may have mellowed out, but they haven't turned into a classic-rock cover band. They still ignite the fires of rock, especially on the elegaic first single, "Wonderful," a tribute to Alexakis' love for his daughter. "American Movie" may be the happier, more laid-back of this year's two albums, but even Everclear's fearless leader couldn't stay happy for long talking to HITS' own twentysomething dirtbag David Simutis "The Season To Be Jolly," who turned his smile upside-down.

#### TIME TO KISS AND MAKE UP WITH EVERCLEAR'S ART ALEXAKIS BY DAVID SIMUTIS

#### How's it going?

Wonderful, Wonderful, wonderful, wonderful.

#### Is that supposed to be a pun?

It didn't start that way, but... I just woke up, so I'm kind of stupid right now. Actually, everything in my life is really great. We're over here at beautiful Sunset Sound Studios, making another record. My personal life is good—everything is good. Originally this album was sup-

#### posed to be a solo record, right?

This started as a solo record. I wrote a bunch of songs, recorded the basics for them and when the record was a third of the way done-maybe halfway done-I went on tour with Everclear. Then, I had to go through throat surgery, another tour and make a video for "The Boys Are Back In Town" [from the "Detroit Rock City" soundtrack]. Last summer, I started listening to these tracks and the album wasn't as different as I wanted it to be. It sounded a lot like the band, so I decided to make it an

Everclear record. I played it for the guys and they liked it. We took about three songs off and redid all the drums, bass and vocals, kind of toughened it up a little bit. Then I wrote and recorded three more songs, two of which will be the first two singles off the album-"Wonderful" and "AM Radio." It just became an Everclear record. We had been writing all the time with the point of making a balls-out rock record and figured it would be cool to do a double album and then [Capitol SVP A&R] Perry Watts-Russell and I had been thinking, "You know, it would be really cool to do two different records." We both came up with that idea, but I'll let him take credit for it if it goes down the drain. If it goes well, then it's one of the more brilliant things that I've thought of. It's still a lot different from your

#### past records.

It's way different than anything Everclear's done, but I wanted it to sound like a certain thing and it didn't

sound quite like that.

#### It must be impossible to get away from yourself.

Well, Everclear is me, you know? I write and produce all the songs, so yeàh, it's not going to be that different. You can use different instrumentation. different production, even different musicians, but it's still my voice, it's still my song structure, so... I could have done it as a solo record and it would have flown, but I thought that, with Everclear, it would have made it better. And it did. The combination of the three of us-we're not great musicians, we're not great anything-but together, the chemistry works.

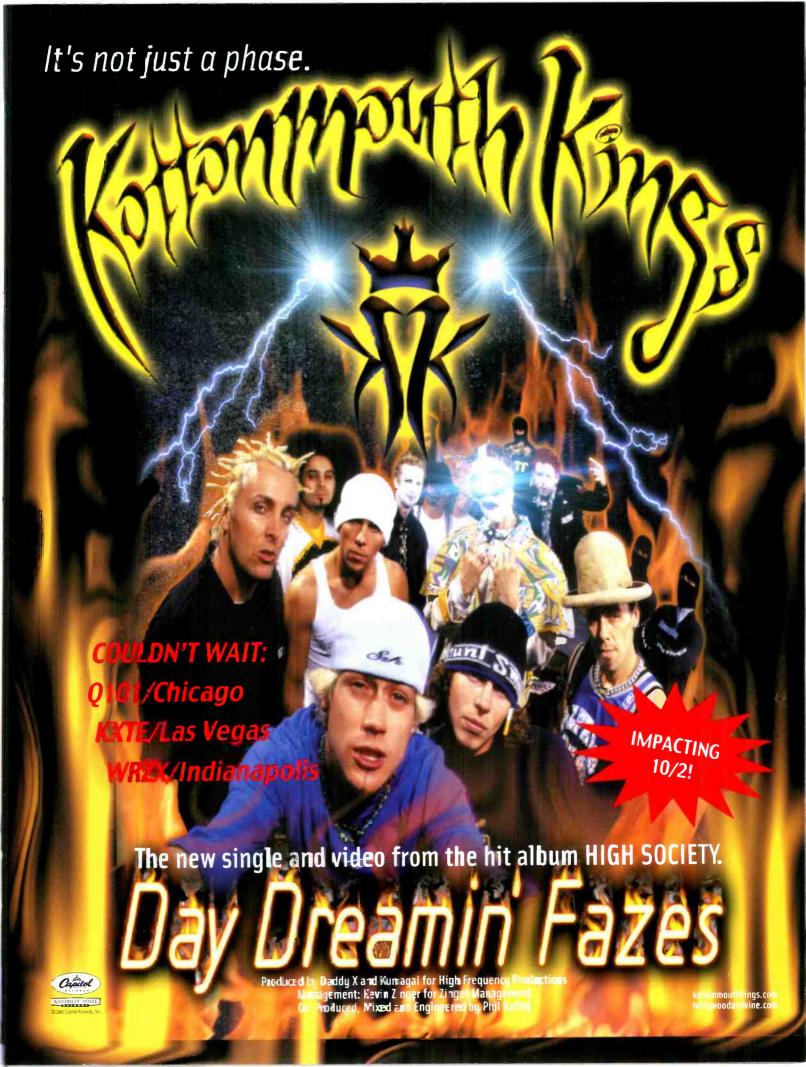
#### There are some different textures as well, a Public Enemy sample, a sample from "Mr. Big

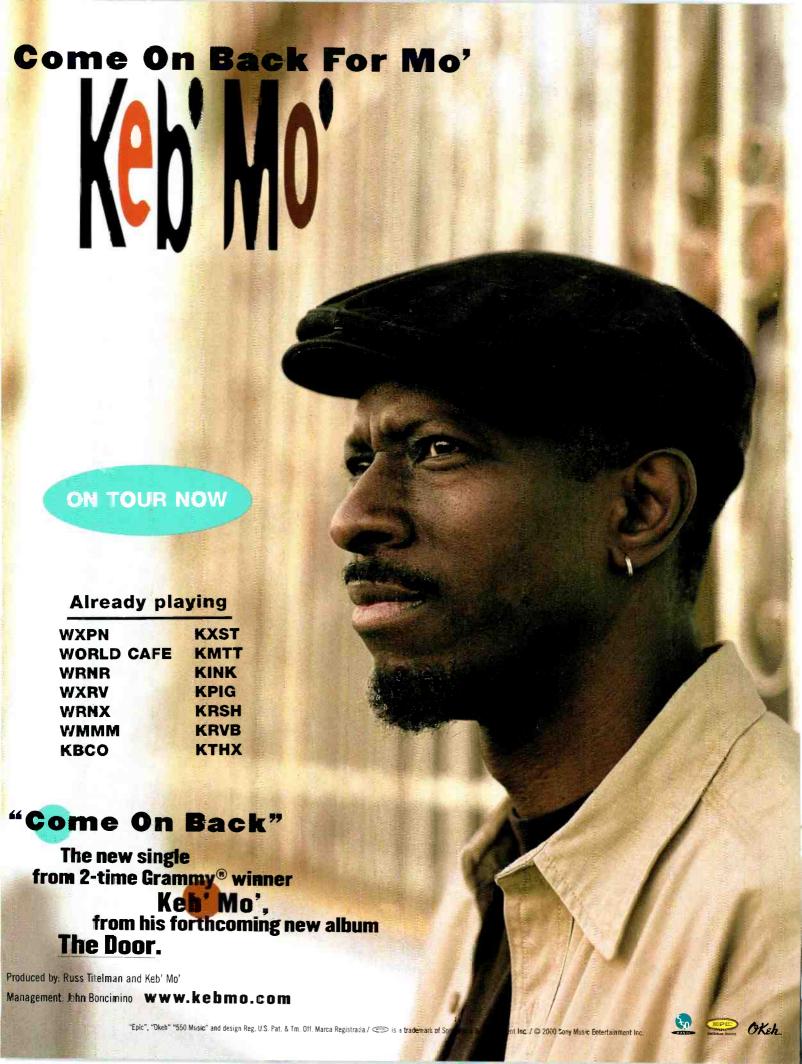
Keyboards, too-on every songwhich is totally different for Everclear, but the songs just called for it. There's also strings, some horns... I mixed my vocals way louder than I ever have before because it really

seemed to fit the way the older songs were. I've always been very early-R.E.M./punk-rock about using the vocals as a part of the music. This time I kind of loosened up a little bit and let the vocals become louder. But we'll bury them on the next record for sure.

#### What happened with your throat surgery?

It was nodes, which most stupid punk-rock singers get because they don't know how to breathe or sing correctly. My throat's kind of thrashed right now because I've been singing in the studio every day for the last week, but it went really well. It helped me a lot. I'm glad I did it. It was really weird for me, though. It was scary. I hadn't done any type of drug in 15 or 16 years and when I went under the knife, I had to go under anesthetic and I hadn't so much taken a Tylenol with Codeine or a drink off a beer in... As of this June, I will have been off drugs 16 years. God, I'm old. F\*\*k.





# APULT HODERN

#### top 25 adulterated

lw	tw	artist-label	comments
1	1	DAVID GRAY - ATO	#1 KXST
ı		White Ladder	
2	2	BARENAKED LADIES - Reprise Maroon	#1 KLRR
3	3	STING - A&M	Top 5 WMMM
		Brand New Day	
5	4	U2 - Interscope	#1 KBXR
		"Beautiful Day" single	
4	5	EVERCLEAR - Capitol	Top 5 KFOG
		Songs FromVol.1	
6	6	WALLFLOWERS - Interscope	Top 5 KRVB
		"Sleepwalker" single	
7	7	COUNTING CROWS - Geffen	Top 5 KXST
		This Desert Life	
11	8	JOAN OSBORNE - Interscope	#1 KBAC
		Righteous Love	
9	9	JONNY LANG - A&M	Top 5 WZEW
4	022	Wander This World	T
12	10	MARK KNOPFLER - Warner Bros.	Top 5 KINK
_	44	Sailing To Philadephia	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
8	11	ERIC CLAPTON/BB KING - Reprise	WMMM add
13	12	Riding With The King  SISTER 7 - Arista	Brother 8
13	12	Wrestling Over Tiny Matters	Diother 6
16	13	PHISH - Elektra/EEG	#1 WBOS
10	10	Farmhouse	., , , , , , ,
15	14	SHELBY LYNNE - Island/IDJ	Тор 5 КТНХ
		I Am Shelby Lynne	
10	15	TRACY CHAPMAN - Elektra/EEG	#1 KMTT
		Telling Stories	
19	16	FASTBALL - Hollywood	Top 5 WVOD
		The Harsh Light of Day	
14	17	VERTICAL HORIZON - RCA	Top 5 WBOS
l .	- Chapterio	Everything You Want	
18	18	DANDY WARHOLS - Capitol	Top 5 WYEP
		13 Tales From Urban Bohemia	
17	19	STONE TEMPLE PILOTS - Atl/AG	#1 WZEW
		No. 4	44 \A/B 4B IF
_	20	JOHN HIATT - Vanguard	#1 WMNF
0.5	0.4	Crossing Muddy Waters	/vv(OD ~44
25	21	MATCHBOX TWENTY - Lava/Atl/AG	WVOD add
20	22	Mad Season <b>DANIEL CAGE</b> - MCA	Top 5 WRLT
20	22	Loud On Earth	10h 2 AAVEL
24	23	SHAWN MULLINS - Columbia	KBXR add
24	23	"Everywhere I Go" single	, , , , , , , , , , , , , , , , , , ,
21	24	AIMEE MANN - Superego	#1 KACD
		Bachelor No.2	· · - · <del></del>
23	25	DAR WILLIAMS - Razor and Tie	Top 10 WYEP
		The Green World	,

adultery

#### BY MIKE MORRISON

Turnin' over TV stations, situations runnin' through my head: New KCTY Omaha PD Max Bumgardner seems like a real nuts-and-bolts radio guy, having programmed several different formats before coming to APM. "I LOVE the music that APM stations play," he told me last week, "but I disagree with the attitude that seems prevalent among the programmers that playing hit records somehow compromises the station's integrity." Max, I am in TOTAL agreement with you on that one. By the way, no sooner had the ink dried on Max's contract than we heard that SBR was signed up to consult... WBOS had another nice trend (3.4 25-54, up from a 3.0 in the last trend and 2.6 in the Spring '00 book). Adam Klein, PR Director for the Greater Media's Boston cluster, had this to say: "We're excited about these numbers, but we proceed with caution. Everyone knows what can happen with a monthly. But our music changes hit in August and we think that these will continue to have a positive impact on our numbers."... Artemis Records' APM guy Ray Di Pietro persuaded Rickie Lee Jones to do on-air performances at KINK and KMTT. KMTT PD Chris Mays: "We didn't know what to expect, but she was very relaxed and sang beautifully. We hung around and talked about our kids and cats afterwards. ' Is

MAX BUMGARDNER: He's on-air mornings and has left the building.

reason might be that Keb Mo is on his way to becoming a core artist for our format. Already playing the new song "Come On Back" after only three weeks are KBCO, KMTT, KINK, WXPN, WRNR, WXRV, KXST, WRNX, KRVB, WMMM, KT-X,

there a woman in the world who doesn't own a cat? If so, please introduce her to me... **KBAC** PD **Ira Gordon** wants to know why "no-one else is playing **Hooverphonic!**" He's also surprised by the "incredibly passionate phone response" he's getting on the new **Keb Mo**. Cne

KRSH and many others. Incidentally, Keb Mo is on the road right now and plans to perform virtually everywhere, so look for him in your market soon... Check these sales on Dar Williams' "The Green World": In her first week at retail, the record sold close to 11,000 copies, and in each of the subsequent three weeks, between 4 - 5,000 (much more than many of the new artists on your list are selling)... If you're looking for an act to do a show sometime over the next six months, consider getting into business with the Pat McGee Band. At a recent Sister Hazel/PMB gig I caught here in LA, I was amazed (even considering KACD's support of the first single) at the number of Fat McGee fans in the audience. What REALLY impressed me though, was how quickly they won over Sister Hazel's crowd. I've said it before and I'll say it again: This band understands the dynamics of performing live-not just in terms of sound, which is flawless in almost every respect—but how to work the room and engage an audience. Pat makes people feel good about being at his shows. That's why it works. Try this: Start playing his record and set up a low-dough club show for about six weeks from now. I can guarantee you that by the time your big Christmas, birthday or Spring show roll around, Pat will be ready to, if not headline, fill a middle position on the bill. Trust me on this one... Have you seen what Nick Attaway and the new Arista are doir g with Dido? "Here With Me" is finally blowing up at Pop radio. The new single, "Thank You," is already on WXRV (where it's the second most play∈d track with the album ranked #8 in the market!), KINK and KMTT. Also, take a listen to Nick's other big record, Electrasy's "Morning Afterglow."... A random selection of very cool stuff: everything that Kim White and Ancy Kaulkin have sent over from Epitaph/Fat Possum/Anti recently—the Junior Kimbrough reissue (a stunning one-of-a-kind Mississippi blues album recorded in '71), the new R.L. Burnside record and a new Merle Haggard CD, "If I Could Only Fly," which virtually EVERYONE here in the HITS office is talking about; the entire new Radiohead album (I finally figured out how to use Napster); the Jayhawks' "Somewhere in Ohio" and the new Travis song, "Turn," which absolutely, fxxking RULES. Finally, congrats once again to KBCO for pulling another #1 12+ trend! HITSMM@aol.com.

# collectivesou

the newest hit from the band with more #1 rock songs than any other artist in the past decade

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### from their new album blender

PRODUCED BY: **ED ROLAND** AND ANTHONY J. RESTA MIXED BY JACK JOSEPH PUIG MANAGEMENT: FARSHID/ARSHID ENTERTAINMENT

B.D.S. MODERN ROCK - #26\* (from 33) B.D.S. HERITAGE ROCK - #3\* (from 8) ACTIVE ROCK - #12\* (from 21) MAINSTREAM - #6\* (from 14)



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# PRAISE THE LOUD!

#### TOP 20 LOUD AIRPLAY

1 tw artist label
1 3 DOORS DOWN Republic/Universal
Loser
2 2 PAPA ROACH DreamWorks

2 PAPA ROACH DreamWorks
Last Resort, Broken Home
3 DISTURBED Giant/Reprise

2 3 DISTURBED
Stupify

4 A PERFECT CIRCLE Virgin
Judith, 3 Libras
GREEN DAY Reprise

Minority

LIMP BIZKIT

Reprise

Reprise

My Generation, Rollin'
INCUBUS Immortal/Epic
Stellar

**8 DEFTONES** Maverick Back To School, Change

9 FUEL 550
Hemorrhage (In My Hands)

12 RAGE AGAINST THE MACHINE Epic
Testify

GODSMACK Republic/Universal Bad Religion

12 MISSION IMPOSSIELE 2 OST. Hollywood
Various Artists

8 13 CREED Wind-Up
Are You Ready

13 14 RED HOT CHÍLI PEPPERS Warner Bros.
Californication

15 NICKELBACK Roadrunner
Leader Of Men. Breathe

77 16 VAST Elektra/EEG
Free
76 17 UNION UNDERGROUND Portrait/Columbia

7 UNION UNDERGROUND Portrait/Columbia/CRG
Turn Me On "Mr. Deadman"

9 18 ORGY Elementree/Reprise

Fiction (Dreams In Digital)

19 (hed) P.E. Volcano/Jive
Bartender

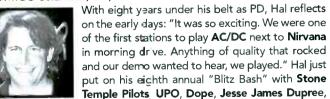
U2 Interscope

Beautiful Day

based on a combinatior of pomo and active rock airplay

#### P.T.L., ower tool

This week's Power Tool was on the cusp of the Active Rock format's infancy when he signed on **WBZX**. Hal Fish switched Classic Rock WMGG Columbus, OH, to Active Rock with new calls WBZX in 1992.



Union Underground and SR-71. "We also had fun with a promotion where we gave away a Hummer. We had a billboard campaign that included the question 'Want A Hummer?' "Besides the double-entendre fun, how does Hal feel about the future of The Blitz? "It's all about being local and extending the station's brand to the Internet."

#### ROCK squawk



#### CATHY FAULKNER/APD/MD KISW/SEATTLE

"A Perfect Circle can do absolutely no wrong. Both songs are doing incredibly well for us. 'Goodbye Lament' from Tony Iommi and Dave Grohl is getting great response. That album is solid and very deep. Queens Of The Stone Age's 'Lost Art Of Keeping A Secret' is still performing very well for us. It's nice to have C.O.C. back. 'Congratulations Song' is great.'

#### BOB FONDA/PD KLFX/KILLEEN, TX

"Ultra V's 'Where' has great potential. I have a lot of confidence in it. The most popular tracks on the station now are from Primus/Ozzy, Union Underground and 3 Door Down. In fact, 'Loser' is doing better than 'K-yptonite' did at this stage. Iommi and Grohl's 'Goodbye Lament' is working right out of the shoot. The new Orgy record walks its own walk. The female calls for it are huge."



#### MARC YOUNG/MD KFMA/TUCSON



"The new **Linkin Park** single, 'One Stap Closer,' is reacting like wildfire, lighting up the phones. I like this track tremendously and think it sounds awesome with the aggressive sound we're conveying Same with (hed) P.E.'s 'Bartender.' This track is heavy enough to do some damage, and everyone is warming up to it. On the lighter side, I really dig 'Little Things, from **Good Charlotte** and look forward to hearing the full-length."

#### MERI FORD/PD KIWR/OMAHA

"Fuel's 'Hemorrhage (In My Hands)' is doing quite well for us. They have a pretty big fan base in Omaha, so having such a strong new song to play is kick-ass. It's about time that people realized that this band is much more than just 'Shimmer.'

Maynard's performance is AMAZING on A Perfect Circle's '3 Libras.' I can't stop listening to that song. And I can't wait to hear how the new Radiohead song sounds on the air—I'm obsessed with this band!"



bugine cue tong

### "IMPACTING POMO AND ROCK 10/3"



# "ANGEL'S SON"

THE FIRST SINGLE FEATURING VOCALS BY LAJON OF SEVENDUST

#### MOST ADDED!

1 WEEK BEFORE IMPACT THANKS TO:

KFMA WIPT WBOP WKLT WOXA KTUX WWCT WGMR KOJE KWOD WTBK KEME WMFS KACV KROC WRBR WJJO .....AND MANY MORE!!

#### FROM THE ALBUM STRAIT UP

FEATURING: JONATHAN OF KORN • BRANDON OF INCUBUS
SERJ OF SYSTEM OF A DOWN • FRED OF LIMP BIZKIT
MAX OF SOULFLY • LAJON OF SEVENDUST
COREY OF SLIPKNOT • MARK OF SUGAR RAY
DEZ OF COAL CHAMBER • M.C.U.D. OF (hed)p,e.
JASON OF R.K.L. AND MORE!



comments

WRIEWWDC, WNVE add

#1 WJRR,WEBN

KNCN, WXKE add

top 5 WCPR.WXRC

#1 WAAF, KRZR

KIOZ,WTPT add

top 5 KIOZ,KDOT

#2 most added

both top 5 WAAF

top 5 WWDC, WAAF

WXFX,WGBF,WKZQ add

KEGL,WXTB add

WRXR.WCHZ add

top 10 WIYY,WRWK

WYSP,WAZU,WJRR add

Atlantic/AG

NG/Artemis

Divine/Priority

WMMS add

top 5 KBPI

#1 KLFX

top 5 KILO

WXTB add

#1 WXTB

#### 25 active rock

3 DOORS DOWN - Republic/Universal #1 KUFO, KAZR

WAMX add

CREED - Wind-Up Are You Ready

ty artist-label

PAPA ROACH - Dream\Vorks Last Resort, Broken Home

**GODSMACK** - Republic/Universal Bad Religion

A PERFECT CIRCLE - V rgin 3 Libras

PRIMUS W/OZZY - Divne/Priority

NICKELBACK - Roadrunner Breathe

RED HOT CHILI PEPPERS - Warner Bros. Californication

11 **DISTURBED** - Giant/Reprise Stupify

FUEL - 550 Records Hemorrhage (In My Hancs)

11 INCUBUS - Immortal/Epic

13 THE UNION UNDERGROUND - Pc-trait/Columbia/CRG #1 KBPI,WHMH Turn Me On "Mr. Deadman"

**DEFTONES** - Maverick Change..., Back To School.

16 RAGE AGAINST THE MACHINE - Epic

LIMP BIZKIT - Interscope My Generation, Rollin'

16 MISSION IMPOSSIBLE 2 CST. - Hollywood top 5 WMMS, WYSP Metallica, Limp Bizkit, Rob Zompie, Apartment 26

**GREEN DAY - Reprise** 

Minority 17 FULL DEVIL JACKET - Island/IDJ

Where Did You Go 19 (hed) P.E. - Volcano/Jive

Bartender 22 VAST - Elektra/EEG

Free **COLLECTIVE SOUL - Atlantic/AG** 

Why Pt. 2 COLD - Geffen/Interscope

Just Got Wicked **MEGADETH** - Capitol

Kill The King

**EVERLAST** - Tommy Boy 🗓 Black Jesus

LINKIN PARK - Warner Bros. One Step Closer

#### hard between rock and a bу john

AGES 12 AND UP: Today (9/24), WXTM St. Louis signed off as the rocker we have all come to know and love. Will PD Tommy Mattern and APD Eric Schmidt be moving over to (now) sister station KPNT? The question at hand is, just how much of 'XTM's music will make the move also?...So, last night I'm festivating with a buddy in from out of town. A mutual friend that I had not seen in over three years, the genius behind the band Self, Matt Mahaffey, also joined us. As our night of beer-recycling and malicious sarcasm disguised as witty banter progressed, I learned that Matt only used sounds made from toys on the new Self record, "Gizmodgery." Coming from a guy who tried to think out-of-the-box as much as possible while I was programming radio, I must give enormous props to Matt for the concept and the outcome. TRULY AMAZING. That's what KLFX's Bob Fonda said to me about the Strait Up single with Lajon from Sevendust. "'Angel's Son' is going to be huge." I do believe you are right on Bob—and so do our friends at WMFS, WTPT, WJJO and KRQC, hitting it before the box. KLFX just started streaming its FM broadcast online a week ago. The amount of unique impressions on the site has gone up 2,000% since then. With KLFX being adjacent to Ft. Hood (the world's largest military base), Bob caters the site to military personnel and within 48 hours of putting the stream up, got request from Bosnia and Korea. Aren't we happy that people all over the world can now hear the killer remix of Kittie's "Paper Doll" on KLFX? WRIF, KISS, WNOR, WQBK, KRTQ, KRZR, KRQC and WJJO also came in this week... Spineshank's "Synthetic" also had an impressive first week, with WRIF, WRWK, KRQC, KAZR,

WJXQ, KIBZ and KDOT hitting it. Mark Abramson tells me their debut release, "Strictly Diesel," sold more than 50,000 pieces without ever going to radio. "Synthetic" is on the band's forthcoming release, "The Height Of Callousness" and MTV's "Return Of The Rock 2."... Fuel and labelmates Vallejo will be playing numerous station shows in the next couple of months, including WTKX's "TKXFest 2" (10/15), WJRR's "Fallout 2,000" (10/22), WZTA's "Halloweenie Roast" (10/27) and WXTB's "Guavaween" (10/28). KNCN's Big Al Jones



TOMMY MATTERN

checked in to tell me how incredible Vallejo's "Into The New" is doing. "Our listeners are always slow to respond on records, but not this one." WZTA's Kimba likens them to "a funkified Black Crowes." If Vallejo continues to perform as well as Chris Siciliano did on his blind date last week, they'll be at the top of the charts in no time. Some of the other station events for you to e-mail yourself a reminder about are KQRC's "Freakers Ball" (10/31), KIQZ's "When Bands Attack-The Sequel" (10/21), KRXQ's "Jamboween 2,000" (10/25) and KZRQ's "Bonecrusher Ball" (10/30). The always-irreverent Howard Leon and Universal pals Kyle Wong and Steve Leeds did it old-school style with adds at WAAF, WZTA, WXTB, KRXQ, WNOR, WMFS and WQBK on the Sevendust version of "Going Back To Cali." Next Monday and Tuesday will be just as hectic for the power trio as Godsmack's "Awake" impacts. I can't wait to talk to Aerosmith's biggest fan, WZTA's Kimba, about the new record dropping 10/11 Rocky told me "Through An Angel's Eyes" is from the "Charlie's Angels" soundtrack. Save a slot on the 16th or deal with the wrath of Kimba...Gaby Skolnek scores bigtime with Deftones' "Back To School (Mini Maggit)" adds at WZTA KIOZ, KXXR, KUFO, KRXQ, WNOR and WCCC. Chino and company will be heading out October 13 with Incubus and Taproot supporting their "Back To-School" tour...Kevin Vargas was speaking very highly to me about Linkin Park "It sounds great on KISS and I think these guys have an incredible amount of potential." Rob Cressman and Chuck Williams expressed similar sentiments about the marriage between the WMFS and WCHZ airwaves and Linkin Park's "One Step Closer" as well. Big congrats from everyone at HITS to KISS MD CJ Cruz on the birth of her son Wyatt James. Lenac@mindspring.com

#### top Ь most added

1. STONE TEMPLE PILOTS "No Way Out"

2. DEFTONES 3. KITTIE

4. TONY IOMMI

5. C.O.C.

"Bæk To School (Mini Maggit)"

Maverick "Paperdoll" "Goodbye Lament"

5. CNE MINUTE SILENCE "F sh Out Of Water"

"Congratulations Song" Sanctuary/SRG

top 20 specialty airplay

lw tw	artist	label
-------	--------	-------

SOULFLY Roadrunner

Primitive

4 PISSING RAZORS Noise

Fields Of Disbelief

7 NBA

Clay Man

9 SPINE SHANK Roadrunner

The Height Of Callousness

15 5 AMEN Virgin

The Price Of Reality

3 6 HALFORD CMC

Resurrection

SLAVES ON DOPE Priority/Divine

Inches From The Mainline

12 8 MUDVAYNE No Name/Epic

Dig

2 9 IOMMI Divine/Priority

lommi

13 10 40 GRIT Metal Blade

Heads

5 11 NOTHINGFACE TVT

Violence

6 12 DOWNSET Epitaph

Downset

10 13 HYPOCRISY NBA

Into The Abyss

CANNIBAL CORPSE Metal Blade

Live Cannibalism

18 15 RELATIVE ASH Island/IDJ

Our Time With You

STUCK MOJO Century Media

Decloration Of A Headhunter

11 17 MOTORHEAD Sanctuary

Best Of

Lava/Atlantic/AG

Sunshine

16 TAPROOT Atlantic/AG

Gift

8 20 KILLSWITCH ENGAGE Ferrett Music

Killswitch Engage

#### upcoming new releases

#### GOING FOR ADDS 10/2



**ELECTRASY** • "Morning Afterglow" — Arista

GODSMACK • "Awake" — Republic/Universal

**PALOALTO** • "Sonny" — American/Columbia/CRG

STRAIT UP (feat. Lajon of Sevendust) •
"Angel's Son" — Immortal/Virgin

UPO • "Feel Alive" - Epic

#### GOING FOR ADDS 10/9

EVE 6 • "On The Roof Again" — RCA

GEDDY LEE • "My Favorite Headache" — Atlantic/AG

SAMANTHA 7 • "Framed" — Portrait/Columbia/CRG

THE OFFSPRING • "Original Prankster" — Columbia/CRG

#### GOING FOR ADDS 10/16

**AEROSMITH •** "Through An Angel's Eyes" (Charlie's Angels OST) — Columbia/CRG

THE CLARKS • "Chasing Girls" — Razor & Tie

MARILYN MANSON • "Disposable Teens" — Nothing/Interscope

PANTERA • "Outcast The Shadow" — Elektra/EEG

P.O.D. • "School Of Hard Knocks" (Little Nikki OST) — Maverick

#### specialty pick



DREADNAUGHT "Down To Zero" (The Music Cartel): This incredible five-piece from Down Under has produced a blistering third album that is out of this world! The blend of many different styles brings forth a new and refreshing feel to a classic sound. The double-bass, almost metal thunder of "Dead In The Dirt" and sonic

depth of "Undone" get things going with a burst of high energy, adding a new spin somewhere along the lines of stoner rock. One thing's for sure—the Naught have definitely mastered the ability of truly being original and classic at the same time. For more info, call Eric @ TMC (516) 944-0399. (R.O.)

e-mail new release info to rizzy6960aol.com

# SEVENDUST

# "GOING BACK TO CALI"



WAAF WFNX WZTA WXTB KILO WNOR **KXRO WMFS** WDYL **KROS** KROC KXTE WEIE WEDI KHTO **WXKE KMYZ** WKRL KLEC **KMBY** WRZK KFTE WHEB KDOT WZBH WCPR WZXL WAMX KOXR WIXO WROR KZOZ WOTT KORX WROV WPHD and more

**#I Phones @ KXTE** 

Top 5 @ WFNX

From the forthcoming album

TRIBUTE ROCK

STAIND FEATURING..., LORDZ OF BROOKLYN W/EVERLAST & STONED SOUL, INSANE CLOWN POSSE, BLOODHOUND GANG, KOTTONMOUTH KINGS, DYNAMITE HACK, FUN LOVIN' CRIMINALS, DOPE, DRIVER, MINDLESS SELF INDULGENCE, FACTORY 81, NONPOINT

**ALBUM IN STORES 10-24-00** 

#### 11010101

#### 

#### rock2k picks

EDITED BY KAREN GLAUBER



Radiohead "Kid A" (Capitol): To find the genius of Radiohead's fourth disc, you have to listen. It's a fairly experimental record, with the band reinventing its paranoid hooks by half-burying them under digital blips and extended passages of minimalist ambient keyboards. Singer Thom Yorke often sits squarely in the middle of the

mix, meaning when he breaks out from the band, like on the blistering "National Anthem" or the tribal "Optimistic," it stands out. "Kid A" may have been named for the first human clone, but it's an album that's one of a kind. (D.S.)

At The Drive In "Relationship Of Command" (Grand Royal/Virgin): It's not often that a studio album a band's live essence, but "Relationship Of Command" reflects ATDI's hard touring and harder playing. From the primal and maniacal opener "Arc Arsenal," the disc possesses the raucous, energetic elements of the band's live



performances. Produced by Ross Robinson (Korn, Limp Bizkit), the tracks are intense, expressive and intelligent, yet somehow enthusiastic and innocent. Iggy Pop makes a forceful cameo on "Rolo-dex Propaganda," but the standout is the spoken-word/sing-song rant of "Invalid Letter Department." Commanding. (D.D.)



Meat Puppets "Golden Lies" (Breaking Records/Atlantic/AG): On their 12th studio offering, the Meat Puppets may have toned down their sonic assault a bit, but only a notch. Leader Curt Kirkwood proves he can still create ragged, raging, frantic tunes. "Golden Lies" meanders from hard-rockers to country twangs.

"Take Off Your Clothes" features an opening rapid-fire guitar assault, while the melodious—dare we say—pop feel of "I Quit" and "Endless Wave" balances against the primitive tone of "Batwing." The Puppets have made a welcome return—and that's no lie. (D.D.)

Joan Osborne "Righteous Love" (Interscope): After her stellar major label debut, "Relish," and a label switch, Osborne takes a hallowed approach on this impressive CD of soulful, bluesy rock. "Righteous" mimics the passion she's boasted in the past, but takes on some ethnic influences that season, even more than relish.



For instance, "Running Out Of Time" has a beguiling rock tempo that's laced with sitar whines, echoed divinely by Osborne's vocals. Plus, check her moderate funk take on Gary Wright's '70s hit, "Love Is Alive." You'll see, Osborne is a totally righteous babe. (K.Y.)

#### rock2k mugs

Fruit Loops: What to do with bunches of grapes posed a problem for Icelandic chanteuse Bjork and WXFN World Café host David Dye. Simply eating the grapes seemed so boring to the creative, cosmopolitan duo. Bjork offered, "Let's just stomp on them and

make wine." "I just had a pedicure," protested Dye. "Besides, the wine would taste like feet." Bjork scratched her head in frustration, placing the fruit next to her noggin. "That's it," cried Dye. "We'll wear the grapes! It'll be all the rage." And it is—with the swarm of fruit bats that continues to follow the duo.



Foul Play: WARQ PD Gina Juliano just loves baseball. When the guys from Fuel were coming through Columbia, SC, she invited the band to meet her at the diamond. While Juliano arrived with her catcher's glove, the band's (fr l) Jeff Abercrombie, Kevin Miller, Brett Scallions

and Carl Bell had elbow-length gloves and a DVD copy of "Breakfast At Tiffany's."
"We're supposed to be playing ball," explained Juliano.
"We just heard the word 'diamond' and got excited," explained the band. To compromise, Juliano said she'd buy the guys a jar of silver glitter—but only if they worked for it.



**Spirit Of 76 Stations: Y100** APD **Suzie Dunn** was planning on a quiet afternoon, when **Epic Records' Mike Martinovich** (r) showed up on her doorstep in Philadelphia with **Travis' Fran Healy** (l) and **Dougie Payne** (2 fr r). "Take us sightseeing," they begged. Dunn reluctantly agreed. While

the guys were expecting a funfilled afternoon of Independence Hall and cheesesteaks, Dunn dragged them to the dry cleaners and the A&P. "Can we at least see the Liberty Bell?" Dunn finally gave in, and took the boys to the hottest tourist spot in the City of Brotherly Love— a McDonalds where the **Hooters** once ate. Impressive.





# VAC

#### FREE

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"The Vast album has been the most played CD in my car since I got it. I love this album. Jon Crosby is a genius. There are numerous songs that could be singles; 'Free' sounds so awesome on 'BCN. This project provides the diversity in sound that Alternative radio is starving for right now." — Steven Strick, APD/WBCN, Boston

ON TOUR NOW WITH QUEENS OF THE STONE AGE

#### Sales Debuts Boston

New York Los Angeles Chicago Philadelphia Dallas Detroit Seattle Denver Phoenix #86, 422 units
#11 Newbury, 485 units
#139, 730 units
#135, 550 units
#95, 579 units
#155, 210 units
#161, 149 units
#81, 306 units
#79, 309 units
#70, 271 units
#136, 134 units

liquid audio

Over 13 million albums sold. 5 straight #1 R&B albums. A dozen top 10 R&B singles including 6 #1's. 4 top 5 singles.

# 



The priceless premiere single

I'll TRADE (A MILLION BUCKS) with LiL Mo

#1 MOST ADDED

Produced by: Barry Salter for Salter Sounds Production Co-Produced By: Jules Bar Thomomew Management: Greg Lawley & Andre Thorpe

ALBUM IN STORES **NOVEMBE** 

from the upcoming album DIDN'T SEE ME COMING

**THESE STATIONS** HAVE MADE THE TRADE...

THANKS FOR YOUR SUPPORT!!

# FICACIONAL DE LA CONTROL DE LA

#### Ground Zero

#### Flippin' The Script With Bat L. Axe

You're big ballin' at Ground Zero—here's the 4-1-1 this week:
There is no frontin' on **R. Kelly.** This artist has been on the forefront of R&B for over ten years, not only crafting his own career of being the most successful male solo artist of the 90s, but also being the writer/producer behind a whole slew of hits for superstars like **Aaliyah**, **Michael Jackson**, Coline Rica Mark J Plice Abstractions RIC and least Even

Celine Dion, Mary J. Blige, Notorious B.I.G. and Janet. Even Maxwell landed his biggest smash, "Fortunate," when he worked with Rah. Now he's set to deliver another saucy joint for the fans and this one's laced for the millennium. Titled "TP2.com: Twelve Play 2000," the album drops11/7. The first single from the project, the hooky smash "I Wish" (already blazing up the airplay charts), displays another side of the mysterious R. Kelly, one that's less about sexuality, more about reality. "The song 'I Wish' is not even about the TP2.com album," R-ah tells Ground Zero, "because the album's got the sexual songs, the situation ballads and stuff like that. But I wanted to set the record straight the first single out. I wanted to really, for the first time, introduce Robert to the fans; to let everybody know what I go through and what I've been through in the last ten years of being in the industry. A lot of times, people get successful and everyone thinks it's all sunshine and bling-bling, but we go through a lot of things down that road of success. I wanted to discuss how I'm missing my mom, how I'm missing my boy, Torrey D., who died in a car accident about four years ago, people that I've lost, that I've seen as I was coming up in this business. Even in my life, guys that I thought would always be around, fall off and

die off. I miss them. I just wanted to talk about things like that." R. Kelly also broke shit down about his songwriting, the pressures of delivering hit records, his future plans and his take on the current music scene. For the complete interview, keep your eyes locked to hitsdailydouble.com and it's on... BRIDGING THE GAP: That's exactly what the Black Eyed Peas are tryin' to do with



BLACK EYED PEAS: Hot servings.

their new album hitting this week on Interscope Records. Although the group had some success with the hit single "Joints and Jams" from their '98 debut album, they are still a widely overlooked hip-hop dynasty. This new record is loaded with hits, including some very clever collaborations with De La Soul, Les Nubians, Mos Def and Macy Gray. "The guys are really ready to work," says Interscope XO homie, Nino Cuccinello. "Just this morning they called me about going up to radio on their own, and it's rare for a lot of artists to have that kind of initiative. Plus, they're about to be on the MTV Invasion tour with Wyclef that's rolling through all the college campuses." Because the group hasn't seen widespread radio play yet, the label is working the new record from the ground up. "The album hits stores this week. The exposure they're getting on MTV really helps, but to do it right, this has to be a grassroots operation," adds Cuccinello. **Power 106** is banging the first single, "Weekends," and having great success. "We broke this record from the mix," says Power mixmaster DJ Choc. "It's in rotation now getting big phones. The street vibe on this group is BIG." If you've got any heat on the under, don't hesitate to be shady. E-mail: hitsdrama@aol.com.

#### Street Snap



FINDING THAT SPARK(LE): Attempting to disguise herself so that no one would accuse her of visiting the HITS Halfway House, Motown singer Sparkle (2nd fr. r) donned a head scarf and dark shades. Flava Campers Mark Feather (2nd fr. l) and Michelle S. (r) didn't seem fooled. "You're such a rising star, I'd recognize you anywhere," said Feather. "No, Feather. That's the label exec, John Trienis (I), not Sparkle. Trienis' smile was just a façade too.

#### Phat Five

#### The Hype On The Street This Week

1 LIZ POKORA

Epic XO hot to death with 3LW, Sade and Babyface on the way.



Ja Rule. LL Cool J. Ludacris. Method Man. Musiq. Case. DAMN, need we go on?

8 R. KELLY

Servin' up another 12-play: 2000 style.



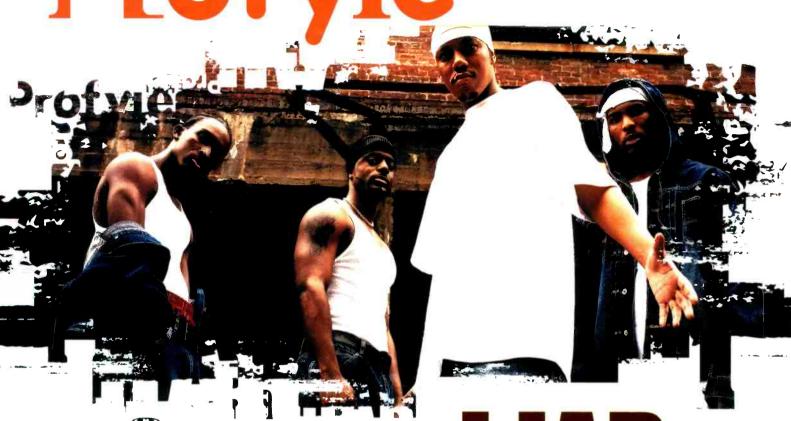
**BLACK EYED PEAS** 

"Bridging The Gap" for real hip-hop.

**B** RADIO STOCKS

Already at a 52-week low, how low can they go?

Prot







www.profyle.com

The first single from the forthcoming album "Nothing But Drama" in stores October 17th

3rd Week of TOP 5 SINGLE SALES!

Crossover Monitor 34\* - 27\* Over 2000 Spins +275 **Over 27 Million In Audience** 

#### **New This Week KUUU KYLZ WCKZ KXME** KKUU KWWV

These stations aren't lying: **KBXX** 

**KSFM** 

KKBT KTTB

**KMEL** 

**KXHT** 

WBOT WERO **WJBT** 

**WPGC KRMB** 

& many more!

"It's a smash." Jay Stevens, PD/WPGC "Top 5 Female callout and Top 5 Phones." Lee Cagle, PD/KXHT

"Top 10 Call out and Top 15 Phones. It's A HIT in Houston" —Rob Scorpio, PD/KBXX





#### CROSSOVER AIRPLAYOR 30 JAMS

<b>1</b> 10	E 45	-	Car Car Manager		INTER SU JAMES
2W	1	100	NELLY NELLY	Country Grammar	Fo' Reel/Universal
2	2	2	MYA	Case Of The Ex	University/Interscope
_	3	3	PINK	Most Girls	LaFace/Arista
4					
5	4	4	MYSTIKAL	Snake Ya Ass	Jive
6	6	5	KANDI	Con't Think I'm Not	Columbia/CRG
3	5	6	RUFF ENDZ	No More	Epic
16	11	7	MADONNA	Music	Warner Bros
14	10	8	LIL BOW WOW	Bounce With Me	So So Def/Col/CRG
9	8	9	EMINEM	The Way I Am	Aftermath/Interscope
8	7	10	SISQO	Incomplete	Dragon/Def Soul/ID.
7	9	11	JANET JACESON	Coesn't Really Matter	Def Soul/IDJ
	23	12	JA RULE	Between Me And You	Murder Inc./Def Jam/IDJ
18	15	13	CHRISTINA AGUILERA	Come On Over Baby	RCA
29	22	14	DESTINY'S CHILD	Independent Women	Columbia/CRG
10	13	15	DESTINY'S CHILD	Jumpin' Jumpin'	Columbia/CRG
13	12	16	COMMON	The Light	MCA
Ę		17	NELLY	E.I.	Fo' Reel/Universal
12	18	18	DR. DRE	The Next Episode	Aftermath/Interscope
20	17	19	ERYKAH BADU	Bag Lady	Motown
25	19	20	CHANGING FACES	That Other Woman	Atlantic/Atl G
11	14	21	NEXT	Wifey	Arista
15	16	22	JAGGED EDGE	Let's Get Married	So So Def/Col/CRG
	29	23	LUDACRIS	What's Your Fantasy	Def Jam South/IDJ
27	25	24	98°	Give Me Just One	Universal
	30	25	JAY-Z	неу Рарі	Def Soul/IDJ

#### R\*E\*S\*P\*E\*C\*T

Artist
1. Keith Sweat
2. Ricky Martin

23 26 26 JAY-Z

**27** BAHA MEN

24 24 28 LIL' ZANE

30 NSYNC

21 21 29 DMX/SISQO

3. Chante Moore

4. R. Kelly 5. Nelly <u>Title</u> "I'll Trade..." "She 3angs"

"She 3angs"
"Straight Up"
"I Wish"
"E.I."

3ig Pimpin'

Callin' Me

Who Let The ...

What You Want

This I Promise You

" Label
" Elektra/EEG
s" Columbia/CRG
Silas/MCA
Jive
Fo' Reel/Universal

Roc-A-Fella/IDJ

S-Curve/Artemis

Def Jam/IDJ

Worldwide/Priority

### WORD's bond

by Michelle S.

THE SHOT HEARD 'ROUND THE WORLD: We're in the midst of arguably radio's second-biggest transition since the advent of FM radio more than 20 years ago. The dual impact on broadcasting of deregulation and the simultaneous growth of the Internet represents a major shift. And no matter what anybody claims, no one has the perfect answer right now. That's why radio stocks are fluctuating and why record companies are entangled with so much digital legislation. The immediate future, at least, is uncertain. But caught in the middle of it, unfortunately, is the music. Right now the (prevailing) corporate attitude on new music at radio is that it is "not our job to break records." As a one-time Program Director, to a certain extent, I understand the philosophy of that agenda. It's a play-the-hits game in the big leagues. But I was also taught that the product was the music, and the most crucial thing you could do to get ratings was represent the lifestyle to the fullest. Now, as a music fan objectively outside of radio, I can tell you that the single biggest motivator for listening is feeling like you're gonna miss something if you don't. Yet, because of all the compounding issues radio has to deal with now and with everyone being patrolled, the environment is becoming increasingly more difficult for music to move forward. It's almost a self-fulfiling prophecy of blandness. Nobody's fault, but **Yolanda Adams**' "Open My Heart," **Outkast**'s "B.O.B." or **Jill Scott**'s "Gettin' In The Way" are records that have to get *shots* to get ahead. All of these artists sell records, too. Gut instinct still has to be part of the game. Although it definitely still exists in some places, the sentiment is increasingly rare out there. Owners have gotta realize at some point: music IS why people listen to the radio. It's why MTV and Napster exist. Isn't serving the audience still the name of the game? ... Musically this week: The explosive airplay gains continue for Ja Rule and Nelly's "E.I." Following very closely behind in hitfactor is R. Kelly's "I Wish." No denying the airplay love at majors like KBXX, Hot 97, KLUC, B96, WUSL, KMEL and WJHM, to name a few... Also heating up the stack on the rhythm side is 3LW's "No More." We can't stop talking about this jam cuz it's acting like a hit record! "#2 phones fo us, Top 5 consistently," says Shellie Hart at KUBE. Dontay at KXJM is so convinced, he's pissed at y'all for not playing it. KKFR is reporting huge action, too. In power rotation at KIKI. Plus, WEZB, WNVZ, WLLD, Z90 (right on Dale!) are all new believers. The word is, it "takes a minute," as KDGS PD Greg Williams told Feather, but there is DEFINITELY something happening with this record. Don't sleep... Also, a very strong case is being made out there for **Shaggy**'s "It Wasn't Me," which is comin' up on the airplay charts, so check for it... Secret Weapon Alert: When you hear the new **Babyface** record, "Reason For Breathing," you're gonna have a breakdown! As expected, he is delivering a major one-listen smash... And get ready for **Usher**'s forthcoming project. This "Just A Friend" jam of his is ridiculous... And how about Funkmaster Flex using LL Cool J's "Take It Off" as a music bed during the debut episode of MTV's new "hip-hop TRL" show, "Direct Effect"? Props to my dog Sway for contributing the blazing news piece about Wu Tang's brand-new joint, "Protect Ya Neck (The Jump Off)." **Geo**, where's my music, yo?... And also in the category of major 4th quarter heat is Toni Braxton's next single, "Spanish Guitar" (WOW!) and new 112 music comin' at ya, too. A lotta music ahead... Hot Stack: Sade's "By Your Side," Method Man's "Even If," Wyclef/Mary J's "911," Slimm Cutta Calhoun's "It's OK," Next's "Beauty Queen."... Shout Outs: Travis L., E-Bro, Jill Kushner, Riccitelli for hooking up the R-ah interview, Craig Wilbraham, Jayson Jackson and the amazing Sara Jones, Kevin Weatherly, Eric Cubiche and Lionel Ridenour... I'm out!

# CROSSOVER

#### NEWRELEASES

#### GOING FOR ADDS 10/3

Ginuwine Louchie Lou & Mechie 1 "10 Out of 10" **Backstreet Boys** Three 6 Mafia Boyz II Men Kathie Lee T-Boz

"There It Is" "Shape Of My Heart"

"Tongue Ring" "Thank You In Advance" "Love Never Fails" "My Getaway"

550 Music Interscope Jive Loud/Col/CRG

Universal Universal Warner Bros

#### GOING FOR ADDS 10/10

**Toni Braxton Dilated Peoples** Jagged Edge So Plush **Prodigy** K-Ci & Jo-Jo Sparkle BG Nelly

"Spanish Guitar" "No Retreat" "Promise" "Things | Heard..." "Keep It Thoro" "Crazy" "It's A Fact" "I Know"

LaFace/Arista Capitol So So Def/Col/CRG Darkchild/Epic Loud/Col/CRG MCA Stone Ent./Motown Cash Money/Universal

Fo' Reel/Universal

### REQUESTED JAMS

1. Mystikal 2. Eminem

3. Ja Rule

Shake Ya Ass" "The Way I Am"

Jive

"Between Me and You"

4. Lil Bow Wow "Bounce With Me" 5. Madonna "Music"

Aftermath/Interscope

Murder Inc./Def Jam/IDJ So So Def/Col/CRG

Warner Bros

of the week



#### Hot mama!

#### TRACY CLOHERTY PD WQHT NEW YORK

Recently, our "Big Willie" spotlight has been shining on stations and programmers who have had continuing ratings successes—like HOT 97 in New York. Latest numbers show the station trending up again, moving 5.1-5.4-5.6 for P12+ and continuing to be THE force in the market for the target demo of P18-34, as well. It hasn't exactly been easy recently for PD Tracy Cloherty, MD Sean Taylor and the

rest of the staff. In addition to the normal trials of the nation's largest radio market, Tracy has also had to handle the rebuilding of the morning show following last Fall's departure of Doctor Dre and Ed Lover. However, by incorporating artists into the very fabric of HOT 97 and focusing relentlessly on the lifestyle of her audience, Cloherty has produced a triumphant product that is anything BUT "cookie cutter" in nature...thus, a product that stands in stark contrast to a growing number of radio stations in America. While attempting to contact Tracy to congratulate her and get a comment for this piece, we were informed that she just couldn't take our call, as she was out of the office having a cigarette. No surprise there..



BRIAN DAMAGE: Virgin's Brian Samson (r) talked with KOHT Tucson PD Paco Jacobo (I) and MD D. Wayne Chavez about the strong relationships he has with his co-workers. "There's a bond that can't be broken. It's more than professional, it's a friendship. Take Lucy B (2nd fr. l), I'm B. Samson. she's Lucy B...it's an obvious match. She enjoys promotion, I enjoy dancing in front of the window in my skivvies. I have a mental connection," he said. "That's mental condition," whispered Lucy.

ES FROM INDUSTRY LEADERS



E-MAN **MD POWER 106 Los Angeles** Nelly "E.I." Fo' Reel/Universal

"It's very simple...#1 phones!"

#### TRAVIS LOUGHRAN MD KBOS Fresno Joy Enriquez "Tell Me How You Feel" LaFace/Arista

"This is a feel good, up-tempo, R&B song that's a solid Top 10 requesting jam for B95. It's the perfect record at the perfect time."



GINA D. **MD KGGI Riverside** Shaggy "It Wasn't Me" **MCA** 

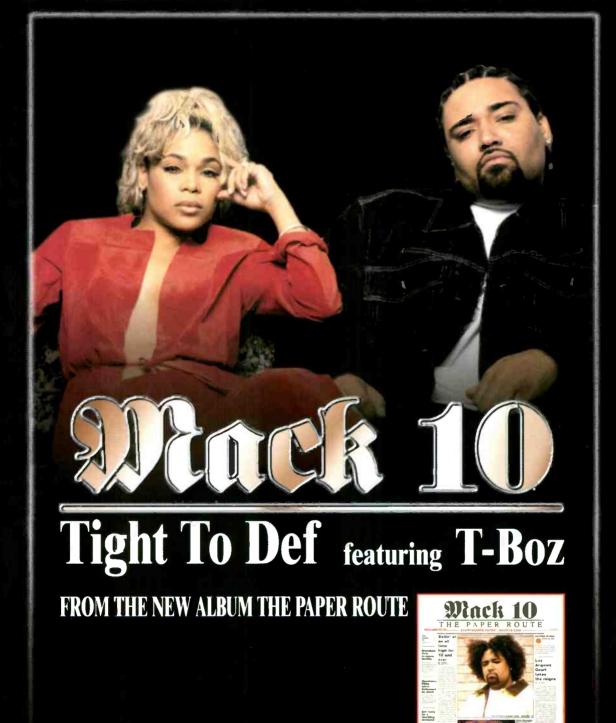
"I like it when he talks about getting naked on the bedroom floor! Apparently the Inland Empire likes it. too...definitely a buzz building."

**GREG WILLIAMS** PD KDGS Wichita 3LW "No More" Epic

"This is a real solid record. It took a few weeks, but now we're definitely seeing phones!"



# THE NEW MILLENNIUM BONNIE AND CLYDE



Over 200 New Spins At Crossover/Top 40 Rhythmic

New Adds (at presstime) Include: WERQ, WWKX, WRVZ, KQBT, WOCQ, WOWZ, KPSI...









ELCOME TO THE FLAVA CAMP. WELCOME TO THE FLAVA CAMP. WELCOME TO THE FLAVA CAMP, WELCOME TO THE FLAVA CA

Biggg Sales=

A Biggg Clue





top 20 spinz

_	A LOS			
#	ARTIST	TITLE L	ABEL	SPINZ
_1.	MYSTIKAL	Shake Ya Ass	Jive	284
2.	LUCY PEARL	Don't Mess With	Pookie/Beyond	280
3.	LUDACRIS	What's Your Fantasy	Def Jam South/IDJ	277
4.	WU-TANG	Protect Ya Neck (Jump Off)	Loud/Col/CRG	268
5.	LL COOL J	Take It Off	Def Jam/IDJ	264
6.	E-40	Nah, Nah	Sic Wid It/Jive	244
7.	SHYNE	Bad Boyz	Bad Boy/Arista	249
8.	METHOD MAN	Even If	Def Soul/IDJ	243
9.	<b>CHANTE MOORE</b>	Straight Up	MCA	240
10.	NELLY	E.I.	Universal	234
11.	JAY-Z	Hey Papi	Def Soul/IDJ	233
12.	JA RULE	Between Me And You	Def Jam/IDJ	222
13.	DA BRAT	We Ready	So So Def/Col/CRC	3 217
14.	OUTKAST	B.O.B	LaFace/Arista	215
15.	LIL' KIM	How Many Licks	QB/Undeas/Atl/Atl	G 210
16.	TALIB KWELI	Move Something	Rawkus/Priority	206
17.	ERYKAH BADU	Bag Lady	Motown	203
18.	PRODIGY	Keep It Thoro	Loud/Col/CRG	194
19.	THREE 6 MAFIA	Tongue Ring	Loud	186
20.	MACK 10	Tight To Def	Hoo-Bangin/Priority	y 182

outta tha box weekly conference

#	ARTIST	TITLE L	ABEL
1.	CHANTE MOORE	Straight Up	MCA
2.	DMX	Do You	Loud
3.	THREE 6 MAFIA	Tongue Ring	Loud
4.	LL COOL J	Take It Off	Def Jam/IDJ
5.	DA BRAT	We Ready	So So Def/Col/CRG
6.	SHYNE	That's Gangsta	Bad Boy/Arista
7.	METHOD MAN	Even If	Def Soul/IDJ
-	FIELD MOB	Project Dreams	MCA
44	MACK 10	Tight To Def	Hoo-Bangin/Priority
	E-40	Nah, Nah	Sick Wid It/Jive
	SHADE SHEIST	Where I Wanna Be	London/ <u>Sire</u>
	KURUPT	Represent Dat G.C	Antra/Artemis
	mmercial 🛦		underground
	WU-TANG	Protect Ya Neck (Jump Off)	
	BEANIE SIGEL	In The Club	Roc-A-Fella/IDJ
	PRODIGY	Keep It Thoro	Loud/Col/CRG
	XZIBIT	Oh No	Loud
	TALIB KWELI	Move Something	Rawkus/Priority
	SCARFACE	It Ain't (Part II)	Rap-A-Lot/Virgin
	CYPRESS HILL	Highlife	Col/CRG
Breds	DOGGY'S ANGELS	Ridaz With Me	DS/TVT
	ROYCE THE 5'9	Boom	Game
	PHIFE DAWG	Flawless	Supperappin/LS
	JO JO PELLEGRINO		Violator/Loud
	PHARCYDE	Trust	DV/Edel
	DJ REVOLUTION	The Backbone	Millenia Music/GC
14.	DJ HURRICANE	Connect	TVT

A BIG CLUE... So it'z 4:25am, I've got "Hawaii 5-0" (it'll have do til "Tha Sopranos" cum back) on in tha background while loungin high up in tha classic Atlantis Hotel in Nassau in tha Bahamas fresh off takin in a tremendous show put together by Messrs. Brad Patrick (Radio Events Group), Steve Smith (Clear Channel/consultant), 100Jamz's Eric Ward (PD/OM) & Steve Haughey (GM) featurin Boyz II Men, Jermaine Dupri, Outkast, Nelly, Lil Bow Wow, etc (full story & picture page to cum next week or az soon az they run outta gas in tha jetskis down on tha beach). Anyway, this wk's subject iz a no-brainer az we congratulate Mr. DJ Clue (Roc-A-Fella/IDJ/WQHT) for an astounding

#6 debut sales, tha highest bow for a mix tape album to date! Clue's inspirational rize from street/mix tape DJ off tha ultra-competitive streetz of NY and tha airwaves of Hot97 to a best-selling Artist/DJ iz significant. Clue dezerves huge credit for creating tha recognition mix tape DJz sorely needed & dezerved in tha eyes & earz of our industry in terms of their contributions to developing the buzz necessary to get recordz up off the streetz & onto the radio & video channels of Amurica. In other werdz, until Clue, the accomplishments of the mix show community had far overshadowed tha mighty contributions of tha mix tape community in breakin' hip-hop & R&B recordz, tho they are in many cases one & tha same. More importantly, the mix tape DJ is critical to tha mix show DJ in terms of teaming up on a record in order for it to even have a shot @ success. But enuff of me! Clue, speaketh to us: "This haz taken a lot of werk & determination, everyday strivin to be tha best I possibly can be. I went straight up and down from sellin mix tapez in Queens to werkin thru tha five boroughs to nationally marketin my mix tapez. Irv Gotti (Murder Inc.) knew I waz getting ready to shop my album deal, so he was tellin' Roc-A-Fella bout me & how well I've been doin independently, so they stepped up to give me a larger distribution. From there, I dropped my first album 'The Professional,' which went Platinum. Then, my second album, 'Backstage,' debuted @ #1 on tha Hip-hop & R&B Billboard album chart. I wanna thank all tha people that helped me from tha start— Duro, Skane, Kevin Weekes, Eric Skinner, John 'Slim' Pickens, Tyesh Harris, Trackmasters, Violator, Charlene & Loud, Rock-A-Fella, Def Jam, Ricky Leigh, LP, Tracy Cloherty, Stoute, Desert Storm, BET, MTV, everyone @ radio, all tha mix tape DJz, Ruff Ryders & everyone that helped me get where I am. So be on the lookout for 'The Profesional' Part II to drop in December." I gotta add that Clue iz one of tha hardest-werkin muthafukkaz this DJ haz seen in tha mix commmunity's history az well az just bein good people who alwaze makes time to join tha folks on our weekly mix show conference call no matter how fukkin bizzee he iz or what city he'z in. Folks in the mix greatly appreciate the fact that Clue hazn't forgotten where he came from OR got to thinkin that he's larger than thoze who've supported hiz well-dezerved success. Clue, much luv & congratz from all of us in tha mix bay-bee!!... Let'z hear it loud & proud for Chante Moore (MCA) & her fattt-asssed Jermaine Dupri (So So Def)-produced track breakin on top of this week's mix show conference call az Ludacris (Def Jam South/IDJ) retires after three straight wks. @ #1 to continue pursuin a heated battle w/Mystikal for tha top slot on Top 20 Spinz. & to Wu-Tang Clan (LOUD/Col/CRG) on a clear-kut fifth wk in a row #1 victory on tha unda. Look for tha Wu to glide into tha top of tha commercial pix once DJz get their 12z, which should be happenin az you read. & hi-5z to debut pix DMX (White Label), Shyne (Bad Boy/Arista), Mack 10/T-Boz (Priority), "DaMizza" (KPWR/Baby Ree)-produced/co-written Shade Sheist/Kurupt/ Nate Dogg (London/Sire), Talib Kwali (Rawkus/Priority), Scarface (Rap-A-Lot/Virgin), Doggy's Angels f/Snoop (DoggyStyle/TVT), Royce Da 5'9 (Game), Phife Dawg (Supperappin/LS) & whew, a muchdezerving Pharcyde (DV/Edel) on tha biggg cumback trail... Hope you've taken tha time to check out MTV's "Direct Effect" w/Sway, Flex & Tek Money. Very hottt show, az iz BET's new "106 & Park," az well az many other new programming, looks & feels @ Stephen Hill & Kelly G's house according to a rouzing consensus on tha conference call. Standin Oz fellaz!... & how bout tha Redskins krushin tha fukkin Giants @ home! Fukk em?! Ya just saw tha team Mr. Hill & I knew we had, thank you! Pleaze send sum kleenex to B-day boy/fellow Libra Mr. Jermaine Dupri az hiz fil "Dirty Birdz" AND hiz Bucs (hiz new sports agency reps a few of em, includin Jacquez Green) had their assses handed to em. You, too, D. Williams (Music Choice)! See you in D.C., bitch!... Look for Corey "Kojak" Hill (WIIZ) on new 3rd Bass (Serchlite) track, "Hail to the Chief," doin tha intro & outro. Damn Serch (Serchlite), wazn't Caz available? Jimmy "I'm Hung, Not Hungover" Jam-Z (WJHM)? Anybody, shittt?!... Soon-to-be conf. call pix: Talib Kwali's album, which iz tight to deth (thanx Kris Peterson for givin me sum great shit to listen to in between naps on the beach), Ludacris' album, Outkast (LaFace/Arista), D-12 (Interscope), De La Soul/Chaka Khan (Tommy Boy), Caz/Jay O Felony (Serchlite), Ray J (Atlantic—just axe 'PGC's Celo & DJ Flexx & Kim James, etc.), Usher (Arista—lotta great recordz there, Danny C "Soprano") & tha master, LL Cool J's kut, "You And Me" (Def Jam/IDJ). LL who dezerves hiz "Greatest Of All Time" title w/a huge #2 LP sales debut last wk. There'z lotz more luv & support forthcummin from tha mix show family for Mr. Smith, who'll be headlinin on a hottt-to-deth tour w/ support provided by tha incomparable Brad Patrick, who just put tha wraps on tha "Up In Smoke" tour. It also put a biggg smile on tha legendary Mr. Mike "Luh Ya" Kyser's (Def Jam) cheekbones, esp. after what happened to him on the blackjack tables on Paradise Island. Luh ya Mike...

the lowdown on new music...



...by leading mix show DJz

# ebro • kbmb/kxjm



Wu-Tang Clan
"Protect Ya Neck (Jump Off)"
Loud/Columbia/CRG

"Tha Jump Off'z mos definitely that, openin up tha Wu Chamberz and settin off anutha killa bee revolution. This joint will have you puttin your dick on her lips, accordin to U-God, with its RZA samples and a klassic break beet. It might sound familiar to

tha EPMD/LL joint from back in tha day. But if we bang this one, it'z headed for regular rotation at all you hip-hop stations." Mixxula's (KSFM) note: Well said, Mr. Ebro, but listen, my son—the only dick in tha mouth iz gonna be mine on yours, ya dig?! O boy! Tha Wu-Tang IZ good choice for radio...

# dj debonair • wvht



Shyne
"That's Gangsta"
Bad Boy/Arista

"Ya muthafukkaz can say what you want. I don't care how much you say he soundz like B.I.G. Shyne definitely holdz hiz ground wit infectious beetz & ridiculouz rhymez. & for thoze who think he'z bitin B.I.G., that's OK wit me cuz he'z one of tha greatest MCz. Definitely a must-fukk-wit

joint." Jimmy Jam-Z's (WJHM) note: Instead of spittin rhetoric bout thoze mustfukk-wit jointz, try writin prescriptions on how to mix on-beet/in-phrase & stop uzin tha recreational pharmaceuticals that you keep stealin outta tha medical school supply cabinet. If you were az proficient writin prescriptions az you are @ writin senseless two-way pages, you'd be a very successful man.

# earl "mixxin" mckinney • wdtj



LL Cool J feat. Kelly Price "You And Me" Def Jam/IDJ

"Point blank, this shittt don't get any phatter. Tha G.O.A.T iz one of tha hottest voices on R&B and he'z flamin like lava rocks. A must for any DJ & even thoze DJ wannabes." Justyn Tyme's (Farmclub.com) note: It sounds like Mr. McKinney iz "Mixin'" more

than records theze dayz. Beer before liquor, never sicker; liquor before beer, you're in the clear. Don't get it twisted like your record quotes, son. Just listen to daddy...

# harold banks • whxt



Chante Moore "Straight Up" MCA

"Nice to have Ms. Moore return on top of her game. A very strong record overall. Definitely great production from JD & killa lyricz from Chante make this a devastatin combination." DJ Dose's (WVEE) note: Yo, you're not in ATL anymo, so get off JD's dick,

cuz we feel that timin iz everything. C-ya in Miami... (L-r) Harold Banks & Michael "I'm sleepie" London (WKXN).

# dj clue • wqht



D-12
"Shit On You"
Shady/Interscope

"This iz sum incredible shittt wit hottl lyrical content & it'z very creative az well. Tha beet iz dangerous. Sum klassic Eminem shittl. Nuff said. Play it if you have it & if you don't have it, two-way me & I'll get it to ya." DJ Debonair's (Syndicated) note: Rule

number one (two-way pager etiquette): Quit flossin your shittttttttttt (wit echo EFX). Would you have called this song an ex-"Clue"-sive six months ago? Yeah, we know you had it first & it'z becuz of your mix CD that people keep requestin this shittl before uz normal DJ get a piece of vinyl. But it'z all luvvv, So keep on truckin!

# justyn tyme • farmclub.com



Pharcyde "Trust" Delicious Vinyl/Edel America

"Trust me, this track iz hottt & it'z goin to put theze LabCabbers back up in all your mixes. Tha only thing not to trust iz tha foolz that are bout to run sum shittt outta their mouths bout me." Mad Linx's (WTMP) note: Fukk that fagclub.com, beeeoooch, & fukk

your weak-asss football team az well. Once he getz thoze ortophone needles outta hiz asss, he might actually be able to play tha fukkin record. In tha meanwhile, go to www.ballzinyourmouth.com & massage them. (L-r) Justyn "Tyme" Prager & Veronica "Livin' La Vida Loca" Amarante (Loud).

# trouble t • wkkv



Kurupt feat. Daz Dillinger, Snoop Dogg... "Represent Dat G.C." Antra/Artemis

"Y'all slept. Y'all are sum bitches. I waz playin this record @ tha album release & I told you bout it then, so now reprezent and kick down thoze spinz. This track, iz betta than hiz last joint. Every time I throw this jam on, tha crowd loses itz mind." Phill Tha

Thrill's (WDTJ) note: Man, you should be on top of your game. I mean, your punk asss only plays West Coast beetz. You're sleepin on everythin from everywhere elze, you fukkin weedhead... Give me a hittt, tho!

# mike crosby • werq

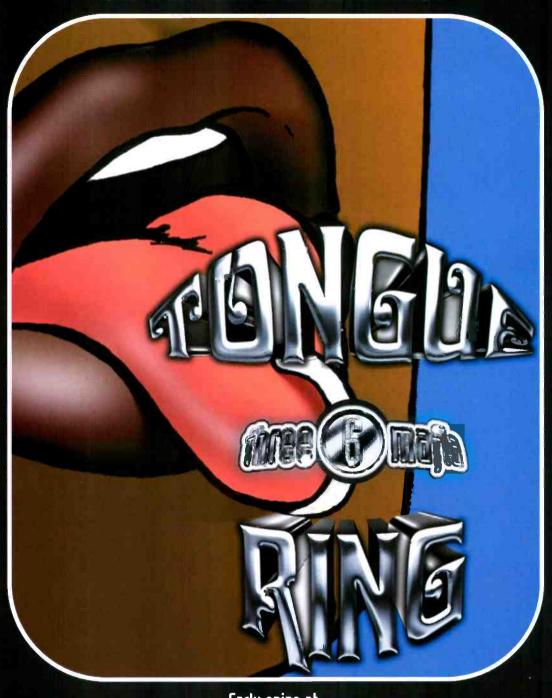


Talib Kweli & Hi-Tek "Move Something" Rawkus/Priority

"This iz my muthafukkin joint. This shitti'z in regular ro on my mix show... Rawkus iz doin it again. To all you DJz, you're not goin to lose this one. Show support fo' tha true & real hip-hop. So get off ya asss & move somethin." Buttahman's (WERQ) note:

Yo, what tha fukk duz Mike Crosby know bout true hip-hop? Wit hiz lush ass, this muthafukka must have thought Talib Kweli iz sum new shittt that Hennessey iz puttin out. (L-r) Kevin "Girl you know iz true" Liles & Mike Crosby.

# The follow-up single to the instant Three 6 Mafia hit "SIPPIN ON SOME SYRUP"



Early spins at:

HPRR WWDM WBLX MHHV MÓÓK WCDX WAMO WHTA WHRH 7x WPEG WDTJ WFXA WFXE HIPR WENZ 17x #50 WEMX WVEE WBHJ 5x HHSS 11x #45 WYAM WIIZ WJMI . WJUC WWWZ MOOH WEDR HXHT 37x

Impacting October 2nd & 3rd









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featuring Fatman Scoop

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His first jump-off single from his sophomore album,

'HE (215

Coming Fall 2000.

www.traceylee.net



The first ragged single from his delat solo album,

(The Autobiography of Kirk Jones) In Stores November 21st

For more information, contact Party Radames at (212) 373-067

Number one record on the HITS Rap Radio Chart!

WWW.STICKY-FINGAZ. JOM WING RECORDS
©2000 Universal Records, a Davision of UMG Recordings, Inc



# RAP RADIGOR THIRTY

2W	LW	T₩	ARTIST	TITLE	LABEL
12	4	1	STICKY FINGAZ	Get It Up	Universal
7	3	2	PRODIGY	Keep It Thoro	Loud
11	5	3	BAD SEED	For The Kids	JGrand/Concrete
	6	4	ROYCE THE 5'9	Boom	Game
6	8	5	DICE RAW	Thin Line	MCA
	14	6	MASTA ACE & GURU	Conflict	Mona/LS
10	7	7	BLADE	Look 4 The Name	Body Bag/Virgin
8	9	8	SLUM VILLAGE	Climax	GoodVibe
22	17	9	LARGE PROFESSOR	Bout That Time	Matador
25	16	10	BUC FIFTY	B∋d Man	Battle Axe
29	24	11	SPOOKS	Swindley's Maracas	Artemis
21	18	12	TAK & 4 20NE	Let It Bump	Spytech/LS
23	15	13	IKE DIRTY	The World Ain't	RockBoy/Select
17	23	14	OUTKAST	B O.B.	LaFace/Arista 2000
19	26	15	BAHAMADIA	P∋p Talk	GoodVibe
	_	16	SAUCE MONEY	Ir truder Alert	Priority
24	19	17	CORY AK	Imagine This	F#ck Off
5	1	18	RASCALZ	Top Of The World	Figure IV
26	20	19	PHILLY'S MOST WANTED	Cross The Border	Atlantic/Atl G
		20	THE PHARCYDE	Trust	Edel/Delicious Vinyl
30	21	21	CHINO XL	Let 'Em Live	WB
-	22	22	MAJOR FIGGAS	You Ain't Touchin'	RuffNation/WB
18	28	23	DR. OOP	Run This	Concentrated
8	29	24	FAT JOE & CUBAN LINK	Why Me	RuffNation/WB
	25	25	GURU	L.ft Your Fist	Virgin
	30	26	MAD LION	Weed is All We Need	Reprise
28	27	27	BRANDY MOSS SCOTT	It's Not Your	Mecca
15	10	28	FIRESTARR	Cying For Rap	Koch
		29	SOUL ASSASSINS	₩hen The Fat Lady	. RuffNation/WB
		30	SELF	Fre It Up	Lethal

# TOP FIVE MOST ADDED

Artist
1. TRACEY LEE
2. MOS DEF

3. JEDI MIND TRICKS
4. MICRONAUTS

4. MICRONAUTS
4. STYLES OF BEYOND
5. X-CON

Title
We Like
Ms Fat Booty II
Genghis Khan
Culture
Subculture
Whoa Lil' Mama

Label
Universal
Rawkus
Superegular/LS
Subverse
SpyTech
First String/Elektra/EEG

# NASTY NEW SBY NASTY-NES

What's upper? We're about three weeks away from the "2nd Annual Unofficial/Official CMJ Surprise Hip-Hop Showcase." The showcase, brought to you by HITS, New Realm Records, RCA Records and Indi Pro Promotions, will be held October 19th from 8 p.m.-12 a.m. at New York's Club Speed. Yours truly and the original human beat box, Doug E. Fresh, will be hosting the event. Cee Knowledge (formerly with Digable Planets), Blank Fasiz, Compound featuring lyadonna, Roolette, Kreators/Krumbsnatcha, Ike Dirty, Ced featuring Supreme C, Piakhan, Tribeca & Cash Brown, Cassidy, and Amaredda will be performing. Plus, a special quest appearance by 3rd Bass. DJing the event will be HITS' reporters AP, Indiana Jones with Mudkids on the mic, p us, A.Vee and King Shameek (formerly of Twin Hype). We'd like to thank the following for making this event possible and lookin' out for our DJs with airfare, registration & hotel: Judgment Records, Epic, Select, Elektra, Tommy Boy, Loud, Serchlite Music, Major League Entertainment, B.Side and Koch Records... The long awaited movie "Down To The Last Minute," starring IMX (form erly Immature), in which I have a cameo has been re-titled "House Party 4." This takes over where Kid N' Play's classics left off! New Line Cinema will distribute "House Party 4" straight to video, but look out for its national debut on the USA Network soon. Also rumored is that IMX is now signed to Columbia Records... Ruff-Nation has just released their first female MC, Liz, with "L.I.Z." Major Figgas is keeping busy with yet anotha phat single, "What U Know Bout Ballin'... The King of the Freak Shows is back and I'm speakin' of Luke. Luke's new joint features Kid Capri on "Party Don't Stop" (Luke Records). Make sure you get laced with this by calling Jeff Sanchez at (305) 532-7696, ext. 22... Big props to the new and improved BET. I like what I'm seeing, but whatever happened to Rachel?... Lookout for the Judgment Records sampler CD. Joints I'm feeling are Ced, featuring Nelly, "Figure It Out," Ced featuring C. Black (Blackstreet) "Whatcha Say" and B.K. Clique "Ye Yo"... Yeah boyeee, 2Pac is back with a joint on Death Row called "Thug Nature." It's off the upcoming "Too Gangsta For Radio" compilation that features tracks from Treach, Ruff Ryders, Above The Law, Scarface and Crooked I. A lot of heads remembered that September 13th marked the 4th anniversary of 2Pac's untimely death, and "Thug Nature" is coming out right on time. This single is blazin' and will definitely keep Pac's legacy on the map... On a different note, my favorite R&B joint out now is Yolanda Adams' "Open Your Heart" (Elektra/EEG). Lookin' for a song to uplift your spirits? Check it out, on the real... SHOUT OUT TIZIME: Universal's Party Radames & Garnet Reid, my dawgs at Edel Barry & Lavel, D.Don & Greg Riles at LightYear, Mike Nardone at Cali's KXLU and Jive Records (U Da Man & thanks for the Aaron Carter exclusives for my Rugrats!), KSMU MO's Rich Lawson (Baha Men Rules!), NY's Bazooka Joe, Talib Kweli (thanks for visiting us! Your album, "Train Of Thought," is DA SHIZNIT!) and Shakira... KUNG-FU FLICK OF THE WEEK: Rings Of The Wu-Tang "Wu-Tang vs. The Nation" Lion Video...

# TOP FIVE TAPE SONGS Artist Title Label

Trust

Artist
1. THE PHARCYDE

2. BAD SEED

3. STYLES OF BEYOND

4. EXAMPLE F/K-OTIX
5. HEAT SEEKAZ

For The Kids
Subculture
The Price U Gotta Pay
Just A Little Bit

Label
Edel/Delicious Vinyl
JGrand/Concrete
SpyTech
Beat Farm
Official Jointz

# Raip Attack

MALIASKY WE MINER DECKS

BY NASTY-NES & MICHELLE ORTIZ



DJ Power is goin' on 11 years of keeping the airwaves blazin' hot on Toronto's CIUT! "We just won an award for best rap radio show and my Soul Controllers DJs [were] nominated for 'Best DJ Crew' at the Canadian Urban Music Awards," says Power. This is all thanks to Power's mom. In the early 80s, she listened to Frankie Smith's "Double Dutch Bus" and ever

since, Power's been hooked on hip-hop. "I started DJing at 12 years-old. We'd have block parties out here in Toronto and hook up our turntables at various parks," says Power. "I got my first radio gig at University Of Toronto's campus station, CIUT back in '89. Motion, the host, and I were high school buddies and she brought me on board to DJ along with DJ DTS," he says. You can peep CIUT's "Masterplan Show" Saturdays from 8 p.m.-10 p.m. (EST) on 89.5FM or online at www.soulcontrollers.com. 'We play everything from old school rap, funk, reggae to the latest hip-hop. If it sounds good, we play it," he says. Recently, Power and his DJ crew, Sound Controllers, guest DJ'd on NY's HOT 97 Labor Day weekend. Look out in 2001 when Power releases new ish on his label Blacklist Records from artists UBAD, Motion, Apani and Stronghold. He's got the Power! Hit him up at (877) SOULDJS or at soulcontrollers@hotmail.com... SHOUTS: "J Grand, Mr. Morgan, Chika, Pharaoh, Nathan S. and to all the artists and DJs representin' hip-hop!"

MAKIN' IT HARRE



A NASTY FLASHBACK: Back when Egyptian Lover's "Egypt, Egypt" was considered brand new, these old school farts thought "The Gas Face" was a song about the rising cost of unleaded gas at Chevron. Misers pictured are (I-r): WPAT NY's Teddy Ted & Special K, Nasty-Nes, MC Serch, Ed Lover and the late Whiz Kid.



CYBER SEX ON TPLN.NET: Winnipeg is in the house with TPLN's DJ Dialog (I) and two unidentified hotties that he met online while downloading a "Best Of 2 Live Crew" special!

## DJ RHYTHM'S TOP 5

1. BLADE Look ← The Name
2. CED Look How They Raised Us
3. AFU-RA Bring at Right
4. KURUPT Represent Dat G.C.

KURUPT Represent Dat G.C.
 PIAKHAN Sphere

BodyBag/Virgin Judgment/RCA D&D/FB/Koch Antra

RCA

If you thought summer wasn't hot enough, then turn up your thermostat and pop ir DJ Menace's new mix CD "Summer Place Root Ties". This



mer Blaze Part Two." This CD, from Ft. Lauderdale's hottest DJ, and its j-card are on fire and there's just no time for sleeping on this. Menace sets it off right away with not one, but three off-the-heezy remixes of Dr. Dre's "Next Episode," featuring Snoop Dogg, Destiny's Child's "Jumpin' Jumpin' and Trick Daddy's "Shut Up." Other joints featured in the mix will keep the temperature rising by Big Pun, Big

L, Bumpy Kruckles, Mya, M.O.P. and DJ Honda. Be sure to peep the scordning freestyles by Roolette and Sean Rowe, too. P us, our dawg Menace keeps it real with his skills on the "ones & twos" with his scratches and doubles. Hit up Miami "Vice" Menace at (954) 261-1250 and get your hands on this hot CD... SHC:UTS: MixMaster Spade, Uncle Jams Army, Dexterity, Lt. Dan and DJ Rhythm...

# PICK HIT OF THE WEEK-

FRANK FELLOWS, KOOP/AUSTIN, TX
DOGGY'S ANGELS 'R DAZ WITH ME" DOGGYSTYLE/TVT

# TOP FIVE CONFERENCE CALL PICKS

Artist Title Label 1. EXAMPLE The Price You... **Beat Farm** 2. BIG NOYD F/PRODICY Grimy Way Rawkus 3. AFU-RA F/KY-MANI MARLEY Equality D&D/FB/Koch 4. STYLES OF BEYOND Subculture **SpyTech** 5. D. DON F/PEDMAN And U Know That LockDown/LY/WEA

# TOP FIVEUNDERGROUND

TITLE

1. AFU-RA F/KY-MANI MAPLEY Equality KOCH
212-353-8800 x275
2. XTRACTS OF SLANG Makin' Love FRESHCHEST
207-471-2096
3. STYLES OF 3EYOND Subculture SPYTECH
818-265-0754
4. EMINEM/J-BLACK/MASTA ACE Hellbound YOSUMI RECORDS

# ARTIST

5. MELLOW MAN ACE Is It You X-RAY 310-373-7173

LABEL



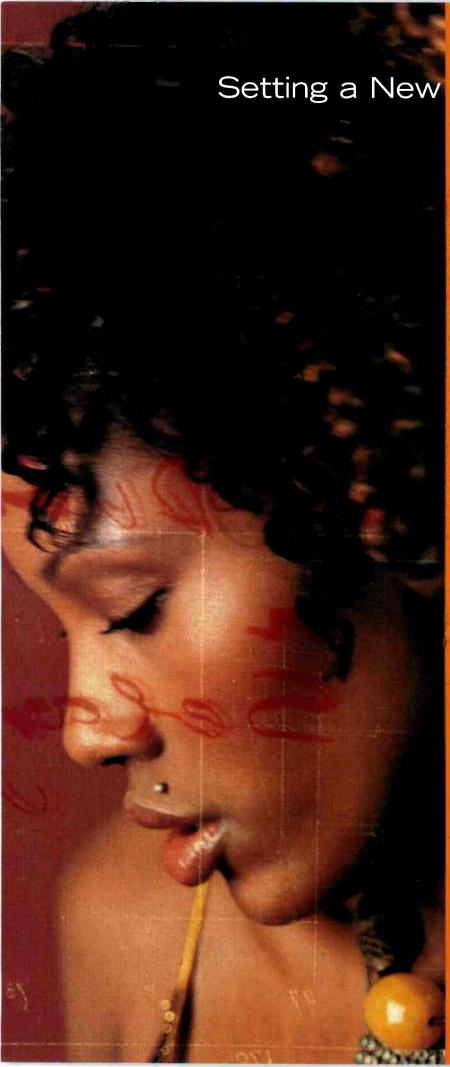
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# Setting a New Standard for R&B.

# PRU

"A DYNAMIC, ENERGETIC PERFORMER whose truth-telling songs provide a much-needed breath of lyrical fresh air. PRU is definitely an artist for the new decade. PRU is for real."

- DAVID NATHAN, CONTRIBUTING WRITER
BILLBOARD/LAUNCH. COM

"PRU'S PERFORMANCE WAS DYNAMIC and soulful, mixed with a vibrant, jazzy funk."

- BET SPECIALS

"PRU IS A REFRESHING VOICE IN R&B—the one that will set the standard for the next millennium."

- GARY JACKSON/HITS



The new single from the self-titled Compact Disc and Cassette PRU in stores November 7, 2000.

# One Of The Most Added!

# These Stations See The Light:

WBLK WROU wwwz **WJTT** WFXE WTMP WQUE **KDKS WJMI KIPR KPRS WDZZ WWIN WDAS** WHUR WVAZ **KJLH KDKO** WILD

Produced by Pru Renfro, Rick Williams, The Characters and Ben Garrison (for Abolitionist Productions) • Executive Producer: Roy Lott • Management and Direction: Jack Ponti for CazzyDog Management • www.cazzydog.com www.hollywoodandvine.com





# Jamz

/LLJILUS//

Marvin Gaye's Family Bonds With Catalog



Pharaoh Peruses Trade News In HITS' Egyptian Press Prototype

Scandal! Medals Aren't Made of Gold, Silver Or Bronze, But

# JUICE

Hispanic Broadcasting nombra a Harold Austin a la position de OM of KLVE-FM, KSCA-FM, KTNQ-AM y KRCD/KRCV-FM Los Angeles. Austin a cido PD de KKBT-FM tantas veses que perdimos la cuenta!... Ken Wilson, former President of MCA Records' Black Music Division, resurfaces as Sr. VP Black Music Promotion at Clive Davis' J Records. He reports to Ron Gillyard... Clear Channel's New Orleans multiformatted six-station cluster of WQUE-FM, WYLD-AM/FM, WODT-AM, WNOE-FM, KKND-FM and KUMX-FM seeks air personalities. Send T&R to Clear Channel Radio, Human Resources, 929 Howard Avenue, New Orleans,

LA 70113... The NAACP is accepting submissions for its 32nd "Image Awards." Categories include television, motion pictures, music and publishing. Eligibility period is 1/2000 to 12/2000. Deadline is 10/31... Syracuse has a new Urban outlet, as Clear Channel flips WHCD-FM from Jazz to Urban as "Power 106.9." New PD: Butch Charles... Mike Myers, formerly of WQQK-FM Nashville, will now handle nights at KWIN-FM Stockton... On 9/25, Radio One's stock hit a 52-week low of 7 31/32. The drop was prompted by CEO Alfred Liggins' statement at the Bank of America Securities conference last week that third quarter revenue will be "much softer than people had expected." Radio One's stock was downgraded from "strong buy" to "buy" by analyst Andrew W, Marcus at Deutsche Banc Alex Brown. The target price is \$25. Marcus also reduced Emmis Broadcasting stock from "buy" to "market perform." The target price is \$35... In the wake of KMJJ-FM Shreveport's change from Clear Channel to Cumulus, GM Jerry Frentress exits... Clear Channel has sold Pensacola properties WMEZ-FM and WXMB-FM, originally slated to be sold to URBan Radio, to Pamal Broadcasting. URBan was unable to come up with funds... WUSL-FM Philadelphia and WVEE-FM Atlanta tied for the Marcori Awards' Urban Station Of The Year at the recent NAB in San Francisco... KISQ-FM San Fran-



Ken Wilson: Playing The J Records Promo Card

cisco fills its vacant MD slot with Mariama Snider, former MD at KKBT-FM Los Angeles, effective 10/2... Jazz WNUA-FM Chicago names Carl Anderson as APD/MD... WJFX-FM Ft. Wayne PD Weasel steps down, but will stay in mornings and in an undetermined programming capacity... WFXC-FM/WFXK-FM Raleigh PD Larry Anderson is the chairman of the newly formed Gospel Announcers Programmers Association, a network to perpetuate the gospel music industry. For more info, call (704) 756-3366... Pat Carrett Productions has inked deals to voice new clients WALR-FM Atlanta, WDKX-FM Rochester, WBTF-FM

Lexington, WXCT-FM Baton Rouge, KCJZ-FM San Antonic, WRIH-FM Jackson, KASO-TV Midland, and KVEE-FM Lake Charles. Telephone: (888) 756-3366... In Los Angeles, rapper Flesh-N-Bone, a.k.a. Stanley Howse, had his jail sentence reduced from 12 to 2 years. He was liable to face up to 19 years for assault with a semi-automatic rifle, but the judge was lenient because she took into account severe parental abuse from his youth... KPWR-FM Los Angeles inks a deal with nTUMES.com to launch and design the e-commerce portion of KPWR's Web site... Erykah Badu, Kelly Price, Mary J. Blige, Macy Gray and Run from Run DMC will perform at the 10/16 "Million Family March in Washington, D.C... What's Going Bond?: Marvin Gaye's 200-song catalogue, valued at \$100 million, has been secured by David Pullman, creator of the Pullman Bond program that has raised big dollars for David Bowiz, James Brown, Isley Brothers by turning future songwriting royalties into money for the present. Gaye's family will be the beneficiaries... Death Row Records will release material recorded by Snoop Dogg when he was on the label. Titlec "Dead Man Walking," the album will be released on Hallcween... Sistas Are Doin' It: Yolanda Adams, Mary Mary and Shirley Caesar embarked on the "Sisters In The Spirit" tour from 9/26 (Chattanooga) to 11/26 (Sacramento).

# Singled Out

# The Top Thirty Week Of September 29, 2000

2W	LW	TW	ARTIST	TITLE	LABEL
3	3	1	ERYKAH BA		Motown
2	2	2	MYSTIKAL	Bag Lady	Jive
13	5	3	PROFYLE	Shake Ya Ass	Motown
4	4	4	LIL' BOW W		So So Def/Col/CRG
1	1	5	SISQO	Bounce With Me	Def Soul/IDJ
5	6	6	COMMON	Incomplete	MCA
24	14	7	JA RULE/C.		Def Jam/IDJ
	23	8	R. KELLY	Between Me And Yo	ou Jive
6	8	9	TONI BRAX	l Wish T <b>ON</b>	LaFace/Arista
11	10	10	CHANGING		Atlantic/Atl G
12	11	11	YOLANDA A		Elektra/EEG
7	7	12	MYA	Open My Heart  Case Of The Ex	University/Interscope
10	9	13	BIG TYMER		Cash Money/Universa
22	19	14	SHYNE	# 1 Sturma  Bad Boyz	Bad Boy/Arista
19	18	15	JAY-Z	bau boyz	Def Jam/IDJ

9 13 17 DMX Def Jam/IDJ

What You Want

14 16 18 RUFF ENDZ Epic

Hey Papi

What's Your Fantasy

Def Jam/IDJ

Bad Boy/Arista

Columbia/CRG

Columbia/CRG

Columbia/CRG

Columbia/CRG

Universal/UMG

Def Jam/IDJ

Slip-N-Slide/Atl

Priority

Priority

Virgin

Arista

No More

CARL THOMAS

**LUDACRIS** 

16 15 19 CARL THOMAS

Summer Rain

WYCLEF/MARY J. BLIGE

911

18 22 21 DESTINY'S CHILD

Jumpin' Jumpin'

25 24 22 C-MURDER

Down For My N's

28 27 23 BEENIE MAN/MYA *Girls Dem Sugar*8 12 24 NEXT

12 24 NEXT

17 21 25 JAGGED EDGE

Let's Get Married

DESTINY'S CHILD

26 26 27 NELLY

Country Grammar
DEBUT 28 KELLY PRICE

You Should Have..

5 20 29 LIL' ZANE

9 28 30 TRINA

Callin' Me I**NA** Pull Over

Based Primarily On Radio Airplay & Retail Sales

Independent Women

# By Gary Jackson



K41/4/1

Mr. C's "Cha-Cha Slide": Coming To A Dance Floor Near You Big Willie Planner: As we all know, Los Angeles is the entertainment industry party capitol of America. As spoiled as our asses are, we never take the time to see behind the scenes beyond that alwaysfull wineglass. Have you ever asked yourself how some of the biggest parties got together? After all, they don't just pop up. It takes extensive planning, down to the minutest minutiae to make the event run seamlessly. One of the best in Los Angeles

at planning pretty much any size event is Bill Hammond, President of Hammond Entertainment. I've attended (well, actually sneaked into) a number of events in which his company was involved and found them to be run in nothing less than a first-class manner. The latest was Steve McKeever's classy Hidden Beach Records blowout in Santa Monica. Hidden Beach is home to the hot Jill Scott, but the "hidden" investor is none other than NBA legend Michael Jordan. Hammond Entertainment is skilled in planning corporate events, music and comedy concerts, sound and lighting, tours, award shows, fund raisers, golf and tennis outings and film and television events, even weddings. Some of the names Hammond has pampered include Stevie Wonder, Shaquille O'Neal, 100 Black Men of America, the NFL, Black Enterprise, "Waiting To Exhale's" premiere party and much, much more. Sounds like a cheap, pandering suck-up? You bet! But, seriously, Hammond has his s#∂t together, starting in 1991 when "R&B Live" dominated Los Angeles' Wednesday evening "essential things to do." Got something you want to pull off in L.A.? Call Hammond at (323) 937-7821. Don't forget to invite me!... But Can She Rebound? NBA superstar Grant Hill's wife Tamia's new album, "A Nu Beginning" (Elektra) hits retail 10/23... RPM just wrapped up the video to "Yo Love" (Grand Jury/WB). The song, featuring Teddy Riley, is a follow-up to "I Want Your Body." To all involved in this, don't sleep!... Have you heard of Johnta Austin? Not unless you're a liner notes freak like yours truly. Austin is a songwriter who's written hits for **Tyres**e ("Sweet Lady"), **Toni Braxton** ("Just Be A Man About It") and Aaliyah ("I Don't Wanna"). He's currently working on a solo project and a record deal. And he's only 19! Shades of **Jermain**e **Dupri**... Just received an independent single that's starting to make some noise in the Northeast. The artist is Natasha C. Coward. The single is titled "Second Time Around" (Magnatar), a smooth ballad that seems to be a nice fit on Urban Adult. Check it out, and if you don't have it, call (212) 315-1000... Hot Songs: R. Kelly's "I Wish" (Jive), Musiq's "Just Friends" (Def Jam), Ludacris' "What's Your Fantasy" (Def Jam); Monifah's "I Can Tell" (Universal); Mau Maus' "Blak Is Blak" (Motown); and count on this being hot - Mr. C the Slide Man's "Cha-Cha Slide" (Universal). This song is getting fantastic attention in Chicago's clubs and radio. Check it out...

E-mail: jamzhits@aol.com Fax: (818) 789-0526

# Week Of September 29, 2000 TITLE

TW TW ARTIST

LABEL

1 1 1	NELLY	Country C	Fo'Reel/Universal
2 3 2	EMINEM	Country Grammar	Aftermath/Interscope
_ 2 3	LL COOL J	Marshall Mathers Li	Def Jam/IDJ
	CAM'RON	G.O.A.T.	Epic/Untertainment
<b>4</b> 5	BOYZ II MEI		Universal
5 5 6	DESTINY'S		Columbia/CRG
<b>6</b> 7	SOUNDTRA		Universal
7 8	TOO \$HORT		Jive
6 9 9	VARIOUS	You Nasty	Universal
4 8 10	DJ CLUE	The Source Hip-Hop	Roc-A-Fella/IDJ
7 10 11	TONI BRAX		LaFace/Arista
10 12 12	YOLANDA A		Elektra/EEG
<u> </u>	AMIL	Mountain High	Roc-A-Fella/Columbia
9 13 14	DR. DRE	All Money Is Legal	Aftermath/Interscope
11 14 15	DMX	Dr. Dre 2001	Def Jam/IDJ
12 15 16	JOE	And Then There	Jive
<u> </u>	NATURE	My Name Is Joe For All Seasons	Trackmasters/Col
8 16 18	WYCLEF JE		Columbia/CRG
3 11 19	C-MURDER		No Limit/Priority
<u> </u>	TELA	The World Ain't	Rap-A-Lot/Virgin
<u> </u>	KANDI	Hey Kandi	Columbia/CRG
14 17 22	SOUNDTRA	•	Def Jam/Def Soul/IDJ
21 19 23	JILL SCOTT		Hidden Beach/Epic
<u></u>	MYA	Fear of Flying	University/Int
19 21 25	BIG TYMER		Cash Money/Universal
17 18 26	MACY GRA		Clean Slate/Epic
22 24 27	LIL' KIM	Notorious K.I.M.	QB/Undeas/Atl/Atl G
18 23 28	RUFF RYDE		RR/Interscope

Based Primarily On Retail Sales

Art & Life

**BEBE WINANS** 

**BEENIE MAN** 

Rvae Or Die Vol. II

Love And Freedom

Motown

Virgin

# Now Ya Know



# Stephen Simmonds "Spirit Tales" **Priority**

Swedish soulster Stephen Simmonds offers a solid album with the potential for multiformat play. Radio is already familiar with

"I Can't Do That," a silky track, produced by Soulshock & Karlin. However, Simmonds comes correct on thirteen other cuts that explore the intimacy of love and relationships. Being half Swedish and black has given Simmonds a unique perspective on worldly interactions, especially on "All The People." Check the lyrics: "Keep your brother like it's you/And repel the fake until they're true." Lucy Pearl's Raphael Saadiq stops by to offer the music on "If I Was Your Man," a popping song with a funky undertone. In other words, typical Saadiq fare. But the overriding feeling about this album is that Simmonds does not veer from a vision of universal understanding by playing down to his audience. In other words, you won't find the usual "hoochie mama" offerings that tend to ring false when one wants to get a point across. Think a young Stevie Wonder, who knew he had a gift and purposefully avoided getting painted into a corner. Simmonds keeps his thoughts together, but when he wants to bounce, get out the way, especially on "Get Down." Urban Adult formats will love "I Hope I Do," while "Searchin'" will remind you of Wonder's overlooked "Sailin'.' Simmonds is a true breath of fresh air in this vast sea of sameness. Set sail for a new beginning. (Gary Jackson)



George Duke "Cool" Warner Bros.

"Marin City", an ode to Duke's original stomping grounds and his experiences living in the Bay Area county, gives the al'oum

a soulful start. Although he tells us that he never had it easy, Duke makes it clear that Marin City is the place from where he extracted his inspiration, and has no regrets being from a place where there are "good people in a bad situation." Duke then discusses a relationship's infidelity on the upbeat, jazzy "Wake Up, Smell The Coffee." Featuring Duke's chops on both vocals and keyboards, this jam is a must listen! Apparently making amends with his love, Duke then declares his love on the ballad, "She's Amazing," featuring soulstress, Chante Moore. Sure to catch your ear as it did mine, this track is destined for Urban Adult. Don't miss out! "Ancient Source" follows, giving respect to his African heritage, from where he describes his innate feeling and ties to the ancient culture through his music. Filled with sure to be classic cuts, "Cool" will definitely satisfy, also highlighting Duke's instrumentation on non-vocal tracks such as "Whatever It Takes," "Only You Understand," and "At A Glance," but don't forget his signature vocal timbre on "The Times We've Known" and "Sexy" Cool," and "If He Ain't Mr. Right" - all jams on an album that surely lives up to its name. (Matt Chong)

20

27 30



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



# WINNERS

# **MOST #1'S**

- 1. MADONNA
- 2. BALLER BLOCKN' (ST)
- 3. NELLY

# **MOST TOP 5's**

- 1. MADONNA
- 2. NELLY
- 3. LL COOL J

# **MOST TOP 10's**

- 1. MADONNA
- 2. NELLY
- 3. EMINEM

# WHEREHOUSE KEVIN MILLIGAN 520 Retail Stores (Torrance)

### WHEREHOUSE MUSIC

- **MADONNA**
- NELLY 2.
- **EMINEM** 3.
- LL COOL J
- **TOO SHORT**
- **BOYZ II MEN** 6.
- **CAM'RON** PAPA ROACH 8.
- **BALLER BLOCKIN' (ST)**
- **GEORGE STRAIT**



DAVE WATLAND 1 800 Wal-Mart Locations (Amarillo)

### **ANDERSON MERCHANDISERS**

- 1. GEORGE STRAIT
- **MADONNA**
- **BRITNEY SPEARS** 3.
- 4. CREED
- 5. **NELLY**
- 6. **NSYNC**
- **BAHA MEN**
- **NOW #4 (VAR)**
- 3 DOORS DOWN
- 10. **EMINEM**



KEN FELDMAN 21 Retail Stores (NYC)

# **HMV**

- **MADONNA**
- 2. LL COOL J
- 3. **BJORK**
- **CAM'RON** 4.
- **BOYZ II MEN** 5.
- **BARENAKED LADIES**
- **BARBRA STREISAND**
- THE CORRS
- **ALMOST FAMOUS (ST)**
- 10. ANDREA BOCELLI



DICK ODETTE 934 Retail Stores (Minnetonka, MN)

# SAM GOODY

- 1. MADONNA
- 2. NELLY
- 3. **EMINEM**
- LL COOL J
- 5 CREED
- **PAPA ROACH**
- **3 DOORS DOWN**
- 8 **BAHA MEN**
- **CAM'RON**
- 10. FUEL



GEORGE MEYER 39 Retail Stores (New York)

### WIZ

- MADONNA
- LL COOL J
- **CAM'RON**
- **BOYZ II MEN**
- DJ CLUE 5.
- 6. **NELLY**
- **WYCLEF JEAN**
- 8. **AMIL**
- **FUEL**
- **EMINEM**



SAM CASS 4000+ Accounts (Philadelphia)

### UNIVERSAL ONE-STOP

- 1. LL COOL J
- **CAM'RON**
- AMIL
- NATURE
- 5. NELLY
- **BAHA MEN** 6.
- BALLER BLOCKIN' (ST)
- **BOYZ II MEN**
- **BARENAKED LADIES**
- 10. EMINEM



LEW GARRETT 10,000 Accounts (Woodland)

# **VALLEY MEDIA**

- 1. MADONNA
- **FUEL**
- 3. **BJORK FASTBALL**
- **WILLIE NELSON**
- **BARBRA STREISAND**
- **GEORGE STRAIT**
- **CAM'RON**
- **BALLER BLOCKIN' (ST)**
- 3 DOORS DOWN



DOUG SMITH 189 Retail Stores (Pittsburgh)

# NATIONAL RECORD MART

- MADONNA 1.
- **NELLY**
- **FUEL** LL COOL J
- 5. CREED **BAHA MEN**
- PAPA ROACH
- **EMINEM**
- 3 DOORS DOWN **CAM'RON**



VINCE SZYDLOWSKI 21 Retail Stores (Los Angeles)

# VIRGIN MEGASTORE

- **MADONNA**
- **BJORK** 2.
- **ALMOST FAMOUS (ST)**
- **BARBRA STREISAND**
- 5. MOBY
- **EMINEM**
- LL COOL J
- THE CORRS
- STING
- 10. BARENAKED LADIES



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



**BRANT BERRY** 132 Retail Stores (Portland)

# FRED MEYER

- **MADONNA**
- 3 DOORS DOWN
- 3. **EMINEM**
- 4. CREED
- **PAPA ROACH**
- **NELLY**
- **BRITNEY SPEARS**
- **BAHA MEN**
- NSYNC
- 10. NOW #4 (VAR)

THE MUSIC NETWORK BOB PATTEN 400 Accounts

(Atlanta)

# **MUSIC NETWORK**

- 1. BALLER BLOCKIN' (ST)
- **CAM'RON**
- 3. NELLY
- JILL SCOTT
- LL COOL J
- **FUEL** 6.
- YOLANDA ADAMS
- 8. **EMINEM**
- **MADONNA**
- **C-MURDER**



**RUSS STUUT** 7 Stores (Grand Rapids)

# **BELIEVE IN MUSIC**

- 1. CAM'RON
- NELLY
- LL COOL J
- **MADONNA**
- **TOO SHORT**
- **BALLER BLOCKIN' (ST)**
- NATURE
- **AMIL** 8.
- **EMINEM**
- 10. DJ CLUE

**BAKER & TAYLOR STEVE HARKINS** 10.000 Accounts (Charlotte, NC)

### **BAKER & TAYLOR ONE-STOP**

- **MADONNA**
- **CAM'RON**
- TELA 3
- AMIL
- 5. NATURE
- 6. **FUEL**
- **KANDI** 8.
- **EMINEM**
- **BARENAKED LADIES**
- **BARBRA STREISAND**

# Neubary Comics, BETH DUBE 21 Retail Stores

(Boston)

# **NEWBURY COMICS**

- **MADONNA**
- **FUEL** 2.
- **BJORK** 3.
- **BARENAKED LADIES**
- 5. DIDO
- LL COOL J 6.
- NELLY
- 8. **DISTURBED**
- **3 DOORS DOWN**
- CREED

CENTRAL SOUTH TONY ROSS **MUSIC SALES** 

1500 Accounts (Nashville)

### **CENTRAL SOUTH**

- 1. BALLER BLOCKIN' (ST)
- NELLY
- **EMINEM**
- YOLANDA ADAMS 4.
- 5. LL COOL J
- **C-MURDER** 6.
- **BEBE WINANS**
- **CREED**
- **MADONNA** Q.
- 10. **BIG TYMERS**



4 Retail Stores (Chicago)

# **CROW'S NEST**

- **MADONNA**
- **EMINEM**
- **BJORK**
- LL COOL . 4. JILL SCOTT 5.
- **CAM'RON**
- **BOYZ II MEN**
- **WYCLEF JEAN** 8.
- TELA
- **ERIC CLAPTON/BB KING**



STEVE BOWEN 24 Retail Stores (Nashville)

### CAT'S

- **BALLER BLOCKIN' (ST)**
- **MADONNA**
- 3. TELA
- 4. **NELLY**
- **CAM'RON**
- **AMIL** 6.
- **FUEL**
- **TOO SHORT** 8.
- LL COOL J
- **EMINEM**



**BOB HUBER** 1 Retail Store (NYC)

### J&R

- **MADONNA**
- **BARBRA STREISAND** 2.
- **EMMYLOU HARRIS**
- 4. **BJORK**
- JIMI HENDRIX 5.
- **JACKIE MARTLING**
- **ALMOST FAMOUS**
- **EVON & JARON** 8.
- 9. **BOYZ II MEN** LL COOL J 10.



MICHAEL PHILLIPS 200 One-Stop Accounts (Raleigh)

# PHILLIPS ONE-STOP

- 1. MADONNA
- 2. **BJORK**
- 3. **FUEL**
- 4. **FASTBALL**
- **BARENAKED LADIES** 5.
- 6. WILLIE NELSON
- **EMMYLOU HARRIS** 7
- **CAM'RON**
- 9. **GEORGE STRAIT**
- **NATURE** 10.



ROSS HEWSON 8 Retail Stores (Baltimore)

# **RECORD & TAPE TRADER**

- **FUEL**
- 2. **MADONNA**
- **DISTURBED** 3. PAPA ROACH
- 5. **NELLY**
- **BARENAKED LADIES**
- LL COOL J
- 8. **INCUBUS**
- **BJORK CAM'RON**



JOHN KUNZ 1 Retail Store (Austin,TX)

# **WATERLOO**

- MADONNA 1.
- WILLIE NELSON
- **BOB SCHNEIDER**
- **FASTBALL**
- 5. **EMMYLOU HARRIS DAVID GRAY**
- 6. **BJORK**
- **KELLY WILLIS VALLEJO**
- LOS LOBOS





HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

# WINNERS

100%

40%

**MADONNA** 1

(Warner Bros 47598)

AMIL 6

(R-A-F/Col/CRG 63936) 38%

2 **GEORGE STRAIT**  (MCA Nashville 170143) 76%

34%

26%

22%

BJORK

(Elektra/EEG 62533)

KEN FELDMAN / NEW YORK

INDEPENDENT REC

JUDY NEGLEY / COL SPRINGS

3 **FUEL**  (550/Epic 689436) 66% 8 **NATURE** 

(TM/Col/CRG 68926) 33%

4 **CAM'RON** 

65% (Unter/Epic 69873)

9 TELA (R-A-L/Virgin 49856)

**HMV** 

Bjork

Amil

Fuel

Hybrid

Madonna

LL Cool J

Cam'ron

Kandi

**Bjork** 

Madonna

Cam'ron

Barbra Streisand

5 BARBRA STREISAND (Col/CRG 63778)

**WILLIE NELSON** 10

(Island/IDJ 542517)

# **ANGOTT**

**STEVE ROBERTS / DETROIT** 

Cam'ron Tela B-Legit Amil Nature Madonna CAT'S

STEPHEN BOWEN / KNOXVILLE

Baller Blockin' (ST) Madonna Tela Cam'ron Amil Fuel George Strait

DOWN IN THE VALLEY

Cold

## **BAKER & TAYLOR** STEVE HARKINS / CHICAGO

Madonna Tela Amil Nature Cam'ron Fuel Kandi

# CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

**CENTRAL SOUTH** 

**TONY ROSS / NASHVILLE** 

Madonna Cam'ron Fiend Kandi Nature

Madonna

Cam'ron Fuel

Amil

Tela

Bjork Téla Cam'ron Nature Kandi

# **BELIEVE IN MUSIC RUSS STUUT / WYOMING, MI**

**BORDERS BOOKS & MUSIC** 

SHANNON LUMETTA / ANN ARBOR, HQ

Cam'ron Madonna Baller Blockin' (ST) Nature Amil Fuel Tela

Madonna

The Corrs

Duets (ST)

Willie Nelson

**Bjork** 

Fuel

Barbra Streisand

# **CROW'S NEST**

Madonna **Biork** Cam'ron Tela Amil Kandi

# **TODD HUPE / NAPERVILLE**

Fuel

# **DIMPLES**

JASON TORRES / SACRAMENTO

Madonna Fuel Bjork B-Legit Too Short

## **BORDERS MUSIC GREG MARSHALL / ST. LOUIS**

Madonna Willie Nelson Bjork The Corrs Emmylou Harris Joan Osborne

Mudvayne

# DISC JOCKEY BRENT STARNES / KNOXVILLE, TN

Madonna Cam'ron Fastball Fuel George Strait

### **CHRIS WESTER / MINNEAPOLIS** Madonna

Bjork At The Drive-In Jayhawks

# ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS

Madonna Willie Nelson

### **FACE THE MUSIC** CRAIG COTTEN / MINNEAPOLIS

Madonna Fuel Willie Nelson Biork Fastball

# **FRED MEYER BRANT BERRY / PORTLAND**

Madonna George Strait Fuel Barbra Streisand Terri Clark

## HARMONY HOUSE SANDY BEAN / DETROIT

Madonna Fastball Fuel **Biork** George Strait Willie Nelson Barbra Streisand

# LOU'S RECORDS TONY VICK / ENCINITAS

Baller Blockin' (ST)

Madonna Bjork Willie Nelson The "Fucking" Champs Barenaked Ladies Almost Famous (ST)

# MICHIGAN WHERE HOUSE TASHA JOHNSON / DETROIT

Madonna Baller Blockin' (ST) Ruff Ryders V.2 (Var) 3 Doors Down Cam'ron

# MOBY DISC BOB SAY / LOS ANGELES

Madonna <u>Bjork</u> Thievery Corporation At The Drive-In Groove Armada Pink Martini





# HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

### MUSIC DROME MICHAEL BROWN / ATLANTA

Madonna Bjork Almost Famous (ST) Jimi Hendrix (Box) Joan Osborne Stir

# MUSIC MERCHANDISERS O-S JOE SANCHEZ / LOS ANGELES

Tela Amil Bait (ST) Kandi Nature Cam'ron BB Jay

# MUSIC NET CHUCK SHOUP / ST. LOUIS

Madonna Fuel Cam'ron Tela Willie Nelson

# MUSIC NETWORK BOB PATTEN / ATLANTA

Cam'ron Fuel Madonna Tela Amil Kandi Nature

### NAT'L RECORD MART DOUG SMITH / PITTSBURGH

Madonna Fuel Cam'ron Bjork Amil Nature George Strait

# NEWBURY COMICS HAROLD LEPIDUS / BOSTON

Madonna Fuel Bjork Barbra Streisand Cam'ron

### OLSSONS BOOKS & RECORDS JON BASS / WASHINGTON DC

Madonna Bjork Barbra Streisand Willie Nelson St. Germain

# PACIFIC COAST O-S MARK BALLARD / SIMI VALLEY

Madonna Bjork Fuel Fastball George Strait Cam'ron Tela

# PEACHES OTT WHITE / MIAMI

Madonna Cam'ron Fuel Nature Barbra Streisand Amil

# PENNY LANE STEVE BICKSLER / LOS ANGELES

Madonna Bjork Almost Famous (ST) St. Germain Cam'ron

# PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH

Madonna Bjork Fuel Willie Nelson Cam'ron George Strait Nature

# PLAN 9 CLAY ROBERTSON / RICHMOND

Madonna Cam'ron Kandi Bjork Nature

# RECORD & TAPE TRADER ROSS HEWSON / BALTIMORE

Fuel Madonna Bjork Cam'ron Nature

# RECORD ARCHIVES ALAYNA HILL / ROCHESTER

Madonna Cam'ron Nature Willie Nelson Bjork Sarah Harmer

# ROLLING STONES IRENA SROMEK / CHICAGO

Madonna Madonna Bjork Kandi Mr. C The Slide Man Fuel

### STREETSIDE NEIL LANDOW / ST. LOUIS

Madonna Cam'ron Tela Barbra Streisand Fuel Bjork Willie Nelson

# THE WIZ GEORGE MEYER / NEW YORK

Madonna Cam'ron Amil Fuel Barbra Streisand Kandi

# **TOWER**TONY JONES / AUSTIN

Madonna Bjork Fuel Willie Nelson George Strait Cam'ron

# **TOWER**BOB WALSH / BOSTON

Madonna Bjork Cam'ron Barbra Streisand Nature Amil

# **TOWER**DARREN HALLIWELL / CHICAGO

Madonna Bjork Barbra Streisand Amil Almost Famous (ST)

# **TOWER**BOB SCHNELL / KING OF PRUSSIA

Madonna Cam'ron Barbra Streisand Bjork Willie Nelson Amil

# TOWER JOHN GUSTY / NASHVILLE

Madonna Bjork George Strait Barbra Streisand Fuel Willie Nelson Tela

# TOWER NADEZHDA BALL / NEW YORK

Madonna Bjork Barbra Streisand Fuel Cam'ron

# TOWER MARISSA SULLIVAN / SAN DIEGO

Madonna Bjork Almost Famous (ST) Barbra Streisand Wheatus Fuel Terri Clark

# TOWER SUNSET

JOHN CRAWFORD / W HOLLYWOOD Madonna Barbra Streisand Bjork Amil Kandi Fuel Nature

# TOWER-WOW GREG LUCIEN / LONG BEACH

Madonna Barbra Streisand Bjork Willie Nelson Fuel

# TRANSWORLD VINNIE BIRBIGLIA / ALBANY

Madonna Fuel Amil Barbra Streisand Cam'ron

# UNIVERSAL O-S SAM CASS / PHILADELPHIA

Madonna Amil Nature Fuel Bjork

# VALLEY RECORDS RON PHILLIPS / WOODLAND

Madonna Fuel Bjork Willie Nelson Barbra Streisand George Strait Cam'ron

# VIRGIN RECORDS MARK WASIEL / NATIONAL

Madonna Bjork Barbra Streisand Cam'ron Fuel Fastball

# WATERLOO RECORDS DON LAMB / AUSTIN

Madonna Willie Nelson Bjork George Strait

# WEBB'S BRUCE WEBB / PHILADELPHIA

Nature Amil Baller Blockin' (ST) Orig. Kings of Comedy (ST) BeBe Winans





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

# **WINNERS**

RICKY MARTIN

She Bangs

(Columbia/CRG)

MIKAILA

So In Love...

(Island/IDJ)

**2** LENNY KRAVITZ

Again

(Virgin)

8STOPS7

Question Everything

(Reprise)

3 MATCHBOX TWENTY

**MACY GRAY** 

If You're Gone

0310

SHAWN MULLINS Everywhere I Go

(Col/CRG)

lf I Am

(Lava/Atl/Atl G) (550 Music/Epic)

9 NELLY FURTADO

I'm Like A Bird

(DreamWorks)

4 NINEDAYS

Still

(CS/Epic)

0 DAVID GRAY

Babylon

(ATO/RCA)

# **KOZMAN**

KALC/DENVER M Gray/U2

# DYLAN

KMXV/KANSAS CITY matchbox 20/ninedays/D Child

# DEEYA

KPEK/ALBUQUERQUE S Mullins/Corrs/C Soul

## PABLO

WABB/MOBILE
J Riddle/Mest

# KASPER

WAKS/CLEVELAND R Martin/SR-71/Mystikal

# **RONNIE ALEXANDER**

WKZL/GREENSBORO, NC L Kravitz/matchbox 20/R Martin

# JIM ALLEN

KRSK/PORTLAND N Furtado/L Kravitz/M Gray/ninedays

# **MATTHEW ALLEN**

WQSM/FAYETTEVILLE L Kravitz/M Moore/BS Boys

# JOE ARNOLD

WJET/ERIE M Gray/D Gray

# **TOMMY AUSTIN**

KKRZ/PORTLAND R Martin/Dream/Shaggy

# JAMES BAKER

KBIG/LOS ANGELES
R Stewart/Kristine W/S Mumba

# FRANKIE BLUE

WKTU/NEW YORK R Martin/BS Boys

# **TOMMY BODEAN**

Z104/MADISON R Endz/D Child/matchbox 20/L Kravitz

# **DAN BOWEN**

WSTR/ATLANTA R Martin/L Kravitz

# STEVE BROWN

WQAL/CLEVELAND matchbox 20/C Aguilera/ninedays/S Mullins

# **CUBBY BRYANT**

Z100/NEW YORK R Martin

### **DAVID BURNS**

WIXX/GREEN BAY ninedays/R Martin/RHC Peppers/F Hill

# **BRENT CAREY**

WIOG/SAGINAW R Martin/L Kravitz

# ANDY CARLISLE

WDAQ/DANBURY R Ashcroft/L Kravitz/Sister 7

# **GREG CARPENTER**

WWMX/BALTIMORE 8Stops7/ninedays

# MATT CARTER

KKOR/GALLUP, NM Kandi/Paltrow & Lewis/S Garden

### SCOTT CHASE

WSSR/TAMPA Fisher/N Furtado/D Gray/Mest

# MICHAEL CHASE

WZYP/HUNTSVILLE R Martin/N Furtado/Mikaila

# **SHANE COLLINS**

WDJX/LOUISVILLE B II Men/Kandi/B Men

# **CHUCK COLLINS**

WKDD/AKRON S Mullins/L Kravitz

# **BEN CROSS**

KBEE/SALT LAKE CITY k.d. lang/D Gray/CP Daddies/8Stops7

# BOBBY D

WRFY/READING 8Stops7

# **VINCE D'AMBROSIA**

WLAN/LANCASTER, PA D Gray/ninedays/J Riddle

### MIKE DANGER

98PXY/ROCHESTER Mikaila/R Martin/Mystikal

# SHARON DASTUR

Z100/NEW YORK R Martin/BS Boys





# EARPICKS

# CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

# **BOB DAVIS**

CONSULTANT/CHICAGO M Gray/D Gray

## JAY DAVIS

WCPT/ALBANY matchbox 20/8Stops7/ninedays

### DAVE DECKER

WZPL/INDIANAPOLIS matchbox 20/Eve 6/L Kravitz

# MITCH EDWARDS

WGLU/JOHNSTOWN D Child/RHC Peppers/SR-71/NSYNC

# MIKE EDWARDS

WSSX/CHARLESTON R Martin/matchbox 20

# **MIKE EDWARDS**

WWZZ/WASHINGTON, DC R Martin/M Gray

# **ALEX FEAR**

WDRQ/DETROIT R Williams/matchbox 20/R Endz

### CHARESE FRUGE

WLTS/NEW ORLEANS S Mullins/Corrs

# **BILL GEORGE**

KUCD/HAWAII E & Jaron/8Stops7/D Freebish/Wallflowers

# **RON GERONIMO**

KMXP/PHOENIX S Mullins/N Furtado

# MICHAEL GIFFORD

KIMN/DENVER R Williams/N Furtado

### **PETER GUNN**

KHTE/LITTLE ROCK Avant

# **ALISA H**

KPLZ/SEATLE
Dido/F Hill/Wallflowers/BN Ladies

### **RON HARRELL**

KIMN/DENVER Corrs/BN Ladies/Madonna

# **HITMAN HAYES**

KHTS/SAN DIEGO Nelly/C Sierra

# **GREG HEWITT**

KYKY/ST. LOUIS Corrs/E & Jaron/B Jovi

# **CHARLIE HUERO**

KKFR/PHOENIX 3LW/2Pac

### **DAVID J**

WZOK/ROCKFORD Mest/Mikaila/R Martin/B II Men

### MARK JACKSON

DMXMUSIC.COM/INTERNET RADIO Dream/Shaggy/SC-Calhon

### **JEFF JACOBS**

KKUJ/TRI-CITIES matchbox 20/BS Boys/R Martin/Trina

# **DUNCAN JAMES**

KXXM/SAN ANTONIO matchbox 20/L Nash/R Martin

# **E. CURTIS JOHNSON**

KALZ/FRESNO M Gray/Dido

# JOHN E. KAGE

KQKS/DENVER Mack 10/Mikaila

# **LOUIS KAPLAN**

KLLC/SAN FRANCISCO ninedays/Creed/matchbox 20

# MIKE KAPLAN

WJLK/OCEAN, NJ R Martin/Fisher/matchbox 20

# **PAUL KELLY**

WAYV/ATLANTIC CITY R Martin/Mya/D Child

# **BRAD KELLY**

WNOK/COLUMBIA Kandi/RHC Peppers

# KID KELLY

Z100/NEW YORK R Martin/L Kravitz

# **STEVE KING**

WBAM/MONTGOMERY Wheatus/S Mumba/Wallflowers/Fuel

# **JEN KNIGHT**

WKRZ/WILKES-BARRE
B II Men/L Kravitz/8Stops7/Mikaila

# PAUL KRAIMER

WXPT/MINNEAPOLIS matchbox 20/S Mullins/ninedays

### **STEVE KRAUS**

KHTO/SPRINGFIELD R Endz/S Mumba/Mya

# **RANDY LANE**

CONSULTANT/LA D Gray

### JOE LARSON

WVRV/ST. LOUIS U2/L Kravitz

# **RANDY LEE**

WMT/CEDAR RAPIDS
3D Down/S Hazel/V Horizon

# **ROXY LENNOX**

KMXS/ANCHORAGE S Lynne/D Freebish/L Kravitz/8Stops7

# DON LONDON

WPTE/NORFOLK L Kravitz/RHC Peppers/U2/matchbox 20

## DAVID LOZZI

WMRV/BINGHAMPTON
T Boz/Eminem/ninedays/Mest

### SCOTTY MAC

WSPK/POUGHKEEPSIE matchbox 20/J Enriquez

### **TONY MANN**

WAPE/JACKSONVILLE R Martin/Wallflowers/Dream

# CRAIG MARSHALL

KWWV/SAN LUIS OBISPO R Martin/Next/J Enriquez

# MICHAEL MARTINEZ

KEZR/SAN JOSE N Furtado/Corrs/M Gray

# **TONY MATTEO**

KLCA/RENO P Alto/U2/ninedays

# MICHELLE MATTHEWS

KTO**Z/**SPRINGFIELD 8Stops7/L Kravi**tz** 

### JIM MATTHEWS

KZZO/SACRAMENTO matchbox 20/ninedays/L Kravitz





# EARPICKS

# CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

# KERRY MCCALL

KMSX/SAN DIEGO J Riddle/D Gray/CP Daddies/Fastball

# **BARRY MCKAY**

KLSY/SEATTLE Madonna/BN Ladies/N Furtado

### **RIK MCNEIL**

KFMS/LAS VEGAS NSYNC

# **DARREN MCPEAKE**

KBBY/OXNARD S Decision/U2/L Kravitz

### TIM MICHAELSON

WCDA/LEXINGTON M Gray/U2/S Mullins/R Martin

# **BRIAN MICHEL**

WCKZ/FT. WAYNE, IN 2Pac/K-Ci & JoJo/Usher

### **DONNA MILLER**

KOSO/MODESTO 8Stops7/L Kravitz

# **STEVE MONZ**

WWMX/BALTIMORE ninedays/matchbox 20

# **DEREK MORAN**

KDWB/MINNEAPOLIS Mystikal

# **DAVEY MORRIS**

WPRO/PROVIDENCE Mikaila/R Martin/J Enriquez/L Kravitz

# **CHASE MURPHY**

WXLO/WORCESTER Creed/S Decision/S Mullins

### MIKE NELSON

KQMB/SALT LAKE CITY matchbox 20/L Kravitz/R Williams

# **COURTNEY NELSON**

KSII/EL PASO R Martin/Wallflowers/D Morgan/Fastball

# **SIMON NIGHTS**

KTOZ/SPRINGFIELD ninedays/K Noell/L Kravitz

# **TED NOAH**

WZBZ/ATLANTIC CITY Kristine W/F Hill

# **DANNY OCEAN**

KC101/NEW HAVEN R Martin/Mikaila

# **JERRY PADDEN**

WKRZ/WILKES-BARRE Mikaila/ninedays

# **KEVIN PALANA**

WQGN/NEW LONDON R Martin/Mya/D Child

# **CHRIS PATYK**

KYSR/LOS ANGELES E John/Wallflowers

### **LEONARD PEACE**

WKTI/MILWAUKEE R Martin/V Horizon/Sister 7

# **TOM PEACE**

WRVW/NASHVILLE D Freebish/matchbox 20/Bon

### FLASH PHILLIPS

WKSL/MEMPHIS D Freebish/Mest/Tiffany

# **RON PRITCHARD**

WKHQ/NW MICHIGAN matchbox 20/L Kravitz/Dream

### JJ RICE

WBLI/LONG ISLAND R Martin/Fisher

# **GARY ROBINSON**

KQAR/LITTLE ROCK D Child/E & Jaron/R Martin/D Morgan

# **DAVE ROBLE**

KSXY/SANTA ROSA R Martin/Mikaila

## **BECKY ROGERS**

KURB/LITTLE ROCK M Gray/R Williams/Corrs

### MIKE ROSSI

WSTW/WILMINGTON M Gray/R Martin

### **STEW SCHANTZ**

WSKS/UTICA R Martin/Mikaila

# **MIKE SCOTT**

KCDU/SALINAS Vibrolush/N Furtado/M Gray

# **SCOTT SHARP**

WGTZ/DAYTON ninedays/R Martin/RHC Peppers

# **NEAL SHARPE**

WLNK/CHARLOTTE F Hill/ninedays/matchbox 20

# **STEVE SMITH**

WMGI/TERRE HAUTE ninedays/R Martin

### RICK SPARKS

KMXS/ANCHORAGE L Kravitz/U2/Fisher/S Lynne

### **VAL STEELE**

KDUK/EUGENE R Martin

# **DAVE SWAN**

KSRZ/OMAHA Corrs/Creed

# **CHRIS TAYLOR**

WKSL/MEMPHIS Kandi/ninedays/Mya

### DARLA THOMAS

KLSY/SEATTLE R Martin/Paltrow & Lewis

### **DEVON THORNTON**

WPTE/NORFOLK Fisher/R Williams

### **TONY TRAVATTO**

WFAT/KALAMAZOO S Mullins/L Kravitz/matchbox 20

# **BILL TROTTA**

WDAQ/DANBURY Sister 7/L Kravitz

## **EJ TYLER**

KMHX/SANTA ROSA 8Stops7/M Gray/J Riddle

# **GABRIELLE VAUGHN**

WPST/TRENTON matchbox 20/Mya/M Gray

# **TONY WAITEKUS**

WHTS/DAVENPORT
R Martin/Y Asylum/Kandi/CP Daddies

# **BRUCE WAYNE**

WMC/MEMPHIS
M Gray/matchbox 20/D Gray/Wallflowers



Over the last couple of years, few weeks have passed without Pittsburgh-based National Record Mart being rumored as a takeover target. Those rumors should now come to a fever pitch as NRM has just told its shareholders it no longer meets capitalization requirements to be listed by Nasdaq. With the share price closing last week at 75 cents and trading below 60 cents at presstime, the beleaguered company now has a market capitalization of under \$4 million, far less than the minimum \$5 million required to be listed by the stock exchange. It doesn't take a Mensa member to realize that NRM could very well be the cheapest 189 retail locations in the country. After Trans World acquired the Owensboro-based Disc Jockey chain two weeks ago, TW topper Robert Higgins told us his company is "very patient" and would continue to be active on the acquisition front. Meanwhile, speculators have always noted that the Wherehouse Music chain, which jumped from a purely West Coast power to the national scene when

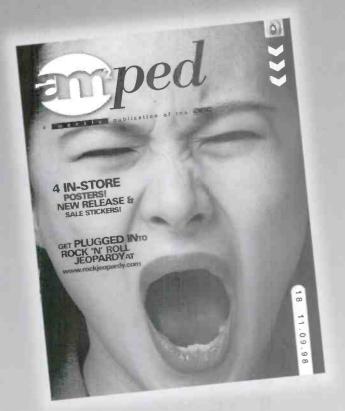
# YESKEL LANDS



**DAVE YESKEL**: Ready for some J walking?

it acquired the Blockbuster Music chain, could put the final touches on its national map with an NRM acquisition that would give it entrée into the Northeast... Tower Records will celebrate the 30th anniversary of their seminal Sunset Blvd. location with a huge lineup of in-store performances and appearances. October will include the likes of Wallflowers, Lyle Lovett, Robert Altman, Willie Nelson, Diane Schuur, Jackie DeShannon, Peter Frampton and the Indigo Girls... Detroit-based Harmony House is changing its longtime tag-line of "Music is all we do" to "Where music lives."... We have a number of major comings and goings to announce this week in no particular order. First, longtime Valley Media Sr. VP Purchasing Ron Phillips is going to Seattle to become the Buying and Ops. Mgr. for Music and DVD/Video at Amazon.com (one of his former employer's biggest accounts) with a tentative start date of 10/16... The much-sought-after sales slot for Clive Davis' new venture J Records looks like it's going to Dave Yeskel, who spent years at Island Records under Gerry Kopecky and was most recently Windham Hill's head of sales... Departing his post is 11-year UMVD (and Uni) vet Russell Aiello. The well-respected Aiello was most recently Sr. Dir. Artist Dev. and label liason for MCA. At UMVD's recent mini-NARM product presentation MCA's Jayne Simon gave him a heart-felt farewell from the podium. We like him, too.

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# ost owerful Songs

.....2 WEEKS AGO

....LAST WEEK

....THIS WEEK

# **Cuts That Impact Album Sales**

¥	•		ARTIST	TITLE	LABEL	COMMENTS
		1	MADONNA	MUSIC	Warner Bros. 16816	#1 single and LP, mega video, on everywhere
1	1	2	NELLY	COUNTRY GRAMMAR	F'R/Universal 156800	Still has hot video, radio, killer LP sales, "E.I." next
2	2	3	EMINEM	THE WAY I AM	After/Interscope N/A	MTV, BOX, BET, hot radio, LP past 7 million, requests
3	3	4	CREED	WITH ARMS WIDE OPEN	Wind-Up N/A	LP 6x Platinum, smash at Top 40, #1 requests, MTV, VH1
8	8	5	BAHA MEN	WHO LET THE DOGS OUT	SC/Artemis 751050	LP exploding, smash at radio, MTV, BOX, VH1, phones
4	4	6	BRITNEY SPEARS	LUCKY	Jive N/A	Radio Disney, MTV, BOX, VH1, phones, Top 40, 7x Platinum
5	5	7	3 DOORS DOWN	KRYPTONITE	Repub/Universal N/A	Double-Platinum plus LP, hot radio, requests, MTV, VH1
6	6	8	PAPA ROACH	LAST RESORT	DreamWorks N/A	Double-Platinum LP, MTV, BOX, "Broken Home" now
	9	9	BARENAKED LADIES	PINCH ME	Reprise N/A	MTV, VH1, hot phones, PoMo, Mod A/C, hot new LP
9	10	10	DESTINYS CHILD	JUMPIN' JUMPIN'	Columbia/CRG 79446	Smash video, on everywhere, hot at radio, huge LP
7	7	11	NSYNC	IT'S GONNA BE ME	Jive 42664	MTV, BOX, phones, Top 40, Radio Disney, LP around 10 mil
12	12	12	CHRISTINA AGUILERA	COME ON OVER BABY	RCA N/A	Monster LP, MTV, VH1, BOX, big at radio, Radio Disney
13	13	13	DISTURBED	STUPIFY	Giant N/A	Still MTV, BOX, PoMo, A Rock, LP continues developing
14	14	14	YOLANDA ADAMS	OPEN MY HEART	Elektra/EEG N/A	Big requests at X-over, Heavy BET, Platinum-plus LP
10	11	15	STING	DESERT ROSE	A&M/Interscope 497321	Peaking ever so slowly after huge run, radio, VH1, MTV
17	16	16	BON JOVI	IT'S MY LIFE	Island/IDJ N/A	VH1, MTV, APM, Top 40, A Rock, phones, Platinum-plus LP
18	17	17	PINK	MOST GIRLS	LaFace/Arista N/A	MTV, BOX, hot at X-over, Top 40, JAMZ, LP past a million
23	21	18	3 DOORS DOWN	LOSER	Repub/Universal N/A	Double-Platinum LP, A Rock, PoMo, BOX, MTV
20	19	19	BILLY GILMAN	ONE VOICE	Epic/550 Music N/A	Country kid phenom, Top 40 action now, CMT, BOX, LP selling
21	20	20	DIDO	HERE WITH ME	Arista N/A	VH1, APM, PoMo, Top 40, phones, LP still developing
30	22	21	RED HOT CHILI PEPPERS	CALIFORNICATION	Warner Bros. N/A	MTV, VH1, BOX, PoMo, A Rock, Top 40, LP past 4 million now
11	15	22	TONI BRAXTON	HE WASN'T MAN ENOUGH	LaFace/Arista 24463	VH1, several formats of radio, LP sales, "Just Be" also
33	25	23	JILL SCOTT	GETTIN' IN THE WAY	HB/Epic N/A	VH1, BOX, BET, Top 40, JAMZ, X-over, hot developing LP sales
_	24	24	CORRS	BREATHLESS	143/Lava/Atl /Atl G N/A	Top 40, VH1, LP selling, big international sales
27	27	25	DMX	WHAT YOU WANT	Def Jam/IDJ N/A	MTV, BET, X-over, Rap, huge LP, featuring Sisqo

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# Tost owerful Songs

.....2 WEEKS AGO

.....LAST WEEK

..THIS WEEK

**Cuts That Impact Album Sales** 

¥	¥	¥	ARTIST	TITLE	LABEL	COMMENTS
	_	26	FUEL	HEMORRHAGE	Epic/550 Music N/A	Active Rock, PoMo, some Top 40, MTV, hot LP sales
31	28	27	FAITH HILL	THE WAY YOU LOVE ME	Warner Bros. N/A	Hot at Top 40, VH1, 4x Platinum LP, Country radio
22	23	28	JOE	I WANNA KNOW	Jive N/A	Radio, LP past 2 million, "Treat Her" breaking now
15	26	29	BBMAK	BACK HERE	Hollywood 64040	Still has MTV, Top 40, Radio Disney, LP selling
19	29	30	JANET	DOESN'T REALLY	Def Soul/IDJ 562846	"Nutty Professor II" (ST), MTV, BET, VH1, Radio Disney
34	32	31	LEANN RIMES	CAN'T FIGHT THE	Curb/Lond-Sire 73116	"Coyote Ugly" (ST), hot single, CMT, Top 40, Country radio
29	30	32	JESSICA SIMPSON	I THINK I'M IN LOVE	Columbia/CRG N/A	Radio Disney, Top 40, requests, LP selling
16	18	33	DR. DRE	THE NEXT EPISODE	After/Inter 497333	Falling after strong campaign, LP near 6 million
28	31	34	VERTICAL HORIZON	YOU'RE A GOD	RCA N/A	Platinum-plus LP, VH1, Top 40, PoMo and ARock
25	33	35	SR-71	RIGHT NOW	RCA N/A	MTV, PoMo, ARock, Top 40, selling LPs
32	35	36	EVERCLEAR	WONDERFUL	Capitol N/A	Radio, phones & VH1, "AM Radio" breaking
		<b>37</b>	KANDI	DON'T THINK I'M NOT	Columbia/CRG 79450	Hot-selling single, good first week LP, BOX, MTV, radio
36	37	38	MOBY	PORCELAIN	V2 N/A	Platinum-plus LP, Top 40, APM, PoMo, MTV, VH1
24	34	39	MACY GRAY	WHY DIDN'T YOU	Clean Slate/Epic N/A	LP double Platinum, Top 40, X-over, MTV, "Still" up now
37	36	40	JAY-Z	HEY PAPI	Def Soul/IDJ N/A	"Nutty Professor II" (ST), & solo LP, MTV, BOX, BET, radio
39	40	41	2GE+HER	THE HARDEST PART	TVT 6841	Top 40, Radio Disney, MTV, single and LP selling
		42	CAM'RON	WHAT MEANS THE	Unt/Epic N/A	BET, X-over, JAMZ, hot new LP
38	41	43	COMMON	THE LIGHT	MCA N/A	MTV (Buzzworthy.com), BET, X-over, JAMZ, LP selling
		44	NELLY	E.I.	F'R/Universal N/A	Follow up to smash, huge LP, X-over radio
35	39	45	EVE/JADAKISS	GOT IT ALL	RR/Interscope 497360	Falling slowly, from Ruff Ryders LP, JAMZ, X-over air
42	43	46	RUFF ENDZ	NO MORE	Epic 79400	MTV, BET, X-over, JAMZ, LP and single selling
41	42	47	LIL' ZANE	CALLIN' ME	WW/Priority 53582	MTV, BET, features 112, X-over, Rap, selling singles
45	46	48	SOULDECISION	FADED	MCA 56606	MTV, BOX, lots of Top 40, requests, LP and single selling
47	48	49	KELLY PRICE	AS WE LAY	Def Soul/IDJ N/A	JAMZ and X-over air, LP selling, BET, requests
48	49	50	NEXT	WIFEY	Arista 13856	Some radio, LP selling, some video, "Beauty Queen" next

POWER POTENTIALS:

LL COOL J (Def Jam/IDJ)
MYSTIKAL (Jive)
NSYNC (Jive)

98° (Universal)
LIMP BIZKIT (Flip/Interscope)
MATCHBOX 20 (Lava/Atl/Atl G)

DAVID GRAY (ATO/RCA)
ROBBIE WILLIAMS (Capitol)
GREEN DAY (Reprise)

# **Avoid That Ratings Slump**

f the only ratings data you pay attention to is the ranker, you're not doing enough to get your station on top. Designed specifically for PDs, PD Advantage<sup>SM</sup> digs deep into your numbers to produce detailed reports on key performance issues like preference listening shifts, audience age range and Ultra Core listening to help you get an edge on your competition.

# Vital Signs: All the Essential Stats, All in One Report

Use the Vital Signs report in the new PD Advantage (version 2.5) to get a comprehensive overview of your station's health. Vital Signs puts crucial information like AQH, P1 TSL and age cell composition all into one easy-to-use report. The new Vital Signs can even do side-by-

side comparisons of stations in individual markets as well as across markets, to help you pinpoint where you're strong—and identify where you need some work.

# **Exclusive: Review Diary Comments on Your Computer!**

You can also use PD Advantage to see diary comments without ever leaving your office! PD Advantage is the only way to see your market's listener comments without making a costly trip to Arbitron's diary review office in Columbia, MD—a feature worth the price of the service alone!

For more information, log onto <a href="www.arbitron.com/">www.arbitron.com/</a> pdadvantage or contact your Arbitron representative.

Radio News

# WPPP Wins Spring Ratings Series with Pinpoint Programming

Manager credits PD Advantage for rise in standings

From Associated United Press Syndicate

Staff at local station WPPP celebrated their Cinderella-story finish in the Spring Arbitron survey with a champagne toast at an all-staff meeting following the release of the Spring book. The station surprised many local radio watchers with a comefrom-behind victory in the Spring ratings race, finishing with a 7.2% share and a 43,500 AQH.

The Spring results were all the more impressive given the decline the station endured in

	DIO CTAT	ON STANL	MIGO	
1.72		ON STANL	CUME	TSL
FM BAND	SHARE	43,500	561,100	9:45
WPPP-FM	7.2%		565,000	7.15
WSSS-FM	5 4%	32,500	494,300	4:15
WCCC-FM	2.8%	17,100	380,300	4:15
WXXX-FM	2.2%	13,100	26,700	5:15
WHHH-FM	0.2%	1,100		TSL
	SHARE	AQH	CUME	6:30
AM BAND	5.5%	33,400	642,200	
WRRR-AM		21,200	321,800	8.15
WTTT-AM	3.5%		311,300	6.00
WDDD-AM	2.5%	14,900	186,600	6:30
WMMM-AM	1.6%	9,800	186,600	
AAIAIIAMAI-AZIAI				

### CAME TIME LAST YEAR

WPPP was mired in an all-too-familiar spot. They not only lagged behind crosstown rival WSSS, but they also saw their lead over expansion team WCCC evaporate. Here's where they stood:

expansion i	eam weee or a	SHARE BEHIND/SHARES AHEAD
SHARE	STANDINGS	-4.4%
2.8%	3 <sup>RD</sup>	-4,470

the Winter book and increased competition from crosstown rival WSSS. Program director Jamie Jackson attributed the win to the station's steady focus on giving listeners what they want: "Our whole on-air staff has been focused like a laser beam on be-

ing this market's at-work station—which is essential to reach the upscale demo we've been targeting,"

Interestingly, Jackson says the new PD Advantage<sup>SM</sup> (version 2.5) software service from Arbitron also played a big role

	<		@	
D	V	ZA		SC

M-F 6A-10A

# DAYPART SCORES WPPP 185, WSSS 85

M-F 10A-3P	12.6%
M-F 3P-7P	11.2%
M-F 7P-MID	8.7%
WKND 6A-MID	8.5%
wsss	AQH Share
M-F 6A-10A	7.6%
M-F 10A-3P	4.2%
M-F 3P-7P	4.6%
M-F 7P-MID	4.8%
WKND 6A-MID_	4.1%
WKIND OX-IVID	

in helping the station reach its target listeners. "Because of the Workplace Zip report in PD Advantage, I decided to move more of our remote broadcasts and billboard buys to the west side of town, where the report said more of our target listeners are working. This kind of surprised me, since conventional wisdom says you need the downtown zips to reach these guys...but why argue with success, you know?" added Jackson.

PD Advantage: When You Know More, You Program Better

PD Advantages is a service mark of The Arbitron Company



LW	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS	MAJOR MARKET PLAYS	ADDS	REPORTS
1	1	3 DOORS DOWN	KRYPTONITE	REPUBLIC/UNIVERSAL	12123	4377	1	231
2	2	MADONNA	MUSIC	WARNER BROS.	11489	3691	2	246
9	3	CREED	WITH ARMS WIDE	WIND-UP	10195	3882	3	233
5	4	CHRISTINA AGUILERA	COME ON OVER BABY	RCA	10120	3193	1	216
7	5	PINK	MOST GIRLS	LAFACE/ARISTA	9257	3475	4	198
3	6	MATCHBOX 20	BENT	LAVA/ATL/ATL G	9256	3834	0	200
4	7	JANET JACKSON	DOESN'T REALLY MATTER	DEF SOUL/IDJ	9235	2954	1	199
6	8	DESTINY'S CHILD	JUMPIN' JUMPIN'	COLUMBIA/CRG	9026	3154	0	172
8	9	EVERCLEAR	WONDERFUL	CAPITOL	8345	2678	0	218
10	10	<b>98</b> °	GIVE ME JUST ONE NIGHT	UNIVERSAL	8015	2459	1	203
11	11	NELLY	COUNTRY GRAMMAR	FO' REEL/UNIVERSAL	7934	3356	1	192
13	12	VERTICAL HORIZON	YOU'RE A GOD	RCA	7461	2547	3	232
14	13	BON JOVI	IT'S MY LIFE	ISLAND/IDJ	6739	2164	5	217
15	14	SOUL DECISION	FADED	MCA	6434	1903	3	166
12	15	NINEDAYS	ABSOLUTELY	EPIC/550 MUSIC	6243	2153	0	152
19	16	BARENAKED LADIES	PINCH ME	REPRISE	5229	1852	1	204
16	17	TONI BRAXTON	HE WASN'T MAN ENOUGH	LAFACE/ARISTA	5131	1561	0	122
21	18	BAHA MEN	WHO LET THE DOGS OUT	S-CURVE/ARTEMIS	4825	1461	6	169
20	19	THIRD EYE BLIND	DEEP INSIDE OF YOU	ELEKTRA/EEG	4673	1621	1	186
27	20	KANDI	DON'T THINK I'M NOT	COLUMBIA/CRG	4530	1989	4	144
18	21	BBMAK	BACK HERE	HOLLYWOOD	4515	1698	0	117
36	22	NSYNC	THIS I PROMISE YOU	JIVE	4504	1515	13	183
25	23	SAMANTHA MUMBA	GOTTA TELL YOU	INTERSCOPE	4360	1300	6	175
22	24	FASTBALL	YOU'RE AN OCEAN	HOLLYWOOD	4359	1208	0	191
26	25	EVAN & JARON	CRAZY FOR THIS GIRL	COLUMBIA/CRG	4146	1468	5	195
17	26	BRITNEY SPEARS	LUCKY	JIVE	3849	886	0	118
35	27	MYA	CASE OF THE EX	UNIVERSITY/INTERSCOPE	3805	1933	24	135
32	28	RUFF ENDZ	NO MORE	EPIC	3798	1701	6	139
33	29	DEBELAH MORGAN	DANCE WITH ME	ATLANTIC/ATL G	3693	1189	5	155
23	30	JOE	I WANNA KNOW	JIVE	3280	1406	0	83



LW	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS	MAJOR MARKET PLAYS	ADDS	REPORTS
29	31	CREED	HIGHER	WIND-UP	3233	1729	0	97
30	32	STING	DESERT ROSE	A&M/INTERSCOPE	3085	1884	0	91
28	33	NSYNC	IT'S GONNA BE ME	JIVE	/E 3085 1142		1	87
24	34	JESSICA SIMPSON	I THINK I'M IN LOVE	COLUMBIA/CRG	LUMBIA/CRG 2988 720		0	85
34	35	SISTER HAZEL	CHANGE YOUR MIND	UNIVERSAL	ERSAL 2918 1		0	87
31	36	VERTICAL HORIZON	EVERYTHING YOU WANT	RCA	2859	1546	0	95
38	37	FAITH HILL	WAY YOU LOVE ME	WARNER BROS.	2779	967	6	144
39	38	SISQO	INCOMPLETE	DRAGON/DEF SOUL/IDJ	2617	1262	2	103
47	39	WALLFLOWERS	SLEEPWALKER	INTERSCOPE	2396	717	8	145
45	40	MYSTIKAL	SHAKE YA ASS	JIVE	2350	1247	7	79
43	41	DIDO	HERE WITH ME	ARISTA	2225	989	3	125
37	42	AALIYAH	TRY AGAIN	BLACKGROUND/VIRGIN	2206	756	0	60
40	43	NINA GORDON	TONIGHT AND THE REST	WARNER BROS.	2165	1010	0	73
_	44	MATCHBOX 20	IF YOU'RE GONE	LAVA/ATL/ATL G	2149	798	41	187
41	45	EMINEM	THE WAY I AM	AFTERMATH/INTERSCOPE	2145	1069	0	65
42	46	EVE 6	PROMISE	RCA	2105	576	0	118
52	47	ENRIQUE IGLESIAS	SAD EYES	INTERSCOPE	2104	371	5	129
55	48	DESTINY'S CHILD	INDEPENDENT WOMEN	COLUMBIA/CRG	2099	1134	12	102
53	49	DREAM	HE LOVES U NOT	BAD BOY/ARISTA	1970	653	5	103
46	50	CORRS	BREATHLESS	143/LAVA/ATL/AG	1878	617	8	113
44	51	PINK	THERE YOU GO	LAFACE/ARISTA	1799	789	0	50
48	52	JAY-Z	BIG PIMPIN'	ROC-A-FELLA/IDJ	1690	654	1	48
49	53	DR. DRE	THE NEXT EPISODE	AFTERMATH/INTERSCOPE	1669	865	0	44
61	54	RED HOT CHILI PEPPERS	CALIFORNICATION	WARNER BROS.	1626	578	14	107
56	55	SAVAGE GARDEN	AFFIRMATION	COLUMBIA/CRG	1618	408	1	93
59	56	LIL BOW WOW	BOUNCE WIT ME	SO SO DEF/COL/CRG	1593	937	3	4.3
=	57	JA RULE	BETWEEN ME AND YOU	DEF JAM/IDJ	1558	1049	5	52
60	58	SR-71	RIGHT NOW	RCA	1465	447	9	104
50	59	NEXT	WIFEY	ARISTA	1445	567	0	35
51	60	NO AUTHORITY	CAN I GET	MAVERICK	1396	228	0	75

HITS September 29, 2000





# REQUESTS

# Misty Hyman calls in for Cherry Poppin' Daddies

LW	TW	ARTIST	TITLE	LABEL	HOTS	INCL	UDING		%
1	1	CREED	With Arms	Wind-Up	52	KQMB WPRO	WLNK WMT	KRSK Z104	37
3	2	NELLY	Country Grammar	Fo' Reel/Universal	39	KDWB WKPK	WDRQ KDUK	WAPE WMRV	28
2	3	3 DOORS DOWN	Kryptonite	Republic/Universal	38	KLLC KPEK	WLTS WCDA	KPLZ KMHX	27
5	4	BAHA MEN	Who Let The	S-Curve/Artemis	36	WWMX WLHR	WRVW WMGI	B94 WZYP	26
	5	MADONNA	Music	Warner Bros.	35	WDJX WVAQ	WKTI WABB	WAPE KYOR	25
9	6	NSYNC	This I Promise You	Jive	30	WK\$I WGLU	XL106 WKSL	KBIG WFBC	21
7	7	BON JOVI	It's My Life	Island/IDJ	24	WPHH KUSR	WVRV KSXY	WQAL WSTO	17
6	8	BRITNEY SPEARS	Lucky	Jive	20	B94 WHTS	XL106 WZOK	WZPL WDAQ	14
13	9	DESTINY'S CHILD	Jumpin' Jumpin'	Columbia/CRG	19	WKTU WBAM	KFMS KKUJ	KHTS WIXX	14
8	10	BARENAKED LADIES	Pinch Me	Reprise	18	KMXP WRFY	WSSR KMBX	KZZO KTOZ	13
16	11	PINK	Most Girls	LaFace/Arista	17	WIOQ WCIL	WRVW WSKS	98PXY WQGN	12
	12	C. AGUILERA	Come On Over Baby	RCA	16	KIMN WQSM	WZTR WZBZ	WIOQ WNOK	11
11	13	98°	Give Me Just	Universal	15	KBIG WXLO	Z100 WPST	KPTY KKOR	11
15	14	PAPA ROACH	Last Resort	DreamWorks	14	KXXM WNOU	KZZP WKHQ	WQGN KHTO	10
14	15	SOUL DECISION	Faded	MCA	13	98PXY WAYV	WKQI KFRX	KMXV WKRZ	9
17	16	EVERCLEAR	Wonderful	Capitol	12	KAMX WNNK	WPTE KSRZ	KEZR WQEN	9
12	17	EVAN & JARON	Crazy For This	Columbia/CRG	11	KALC WMC	WXPT KURB	KBEE KALZ	8
18	18	EMINEM	The Way I Am	After/Interscope	10	KFMS KWWV	KKFR KSEQ	WJBQ KBTE	7
	19	MYA	Case Of The Ex	University/Interscope	9	KKRZ KQCH	B97 KHTE	WRZE WAKS	6
	20	DREAM	He Loves U Not	Bad Boy/Arista	8	B97 WVKS	WKZL WRZE	KHTS KQAR	6

# INCOMPLETE

THE NEW SMASH SINGLE FROM THE 5X PLATINUM UNLEASH THE DRAGON AUDIENCE OVER 50 MILLION!!

New This Week:

WXSS KKMG KHTO WBTS

And many more!!! WLKT

#10 Overall in RateTheMusic.com

Mainstream Top 40: Over 700 Spins Already (+165x This Week)!! Rhythm Monitor: 14\*-12\*! \*AIRPOWER\* **Crossover Monitor: 7!** 



**CALLOUT AMERICA!** #7 OVERALL - 3.67!! #6 with Teens - 3.88! #8 with 18-24 females - 3.71!

ALBUM IN STORE NOW















www.defscul.com www.sisqo.com

Winner of WMA for Best Hip-Hop Video for THONG SOME Top 5 on the Hot 100 Singles chart for 8 weeks!!

# POP MART

# Pop Go The Weasels

By the time you read this, the Clear Channel bloodletting will have begun in earnest. The Generals & Lieutenants will have been named, the territories will have been drawn. One guestion—is there a "Top 40 radio station in a box" coming to a market very near you? Bet on it... Columbia's mega 4th quarter is off to a bang (pun intended) with the sizzling launch of the new Ricky Martin, not to mention new smashes from Destiny's Child, Marc Anthony & Savage Garden. Evan & Jaron is really starting to



Phil Costello: Pinch this!

perform in callout & should totally close now. The new Shawn Mullins sounds astoundingly great on the radio—his should be home run #2 from him... Big action from day one on IDJ's Mikaila debut, as Lane, Easterlin & Olesen put the hammer down... New Macy Gray off to a hot start for Epic domo Dan Hubbert —his cut is the smash. Nice closeout on Ruff Endz, as new Sade hits next... Arista gunslingers Steve Bartels & Joe Reichling is rocking, as the new regime explodes with Pink, Dido, Dream & Joy Enriquez... Great to see radio finally embrace Lenny Kravitz, as the new single is off like a rocket for Virgin's Michael Plen. Buzzers are buzzing about the debut from Crystal Sierra... After a monstrous start on the new ninedays, look for 550 hitters Hilary & Joel to launch Mandy Moore's TRL smash with a ton o' airplay... Reprise toppers Phil Costello & Vicki Leben are pinching themselves as the Barenaked Ladies starts sporting big callout scores... That explosion you just heard was the Red Hot Chili Peppers going ballistic at Top 40. This cut looks to be a giant for WB's Biery, Boulos, Connone & Flea. Look for Faith Hill to close solidly now, as Madonna battles for the #1 slot... The gargantuan 4th quarter at the Interscope Group is in full swing with Brenda & Chris smoking the Wallflowers, Mya, Enrique, Limp Bizkit, U2, Samantha Mumba, Eminem & too many other hits to mention. You MUST listen to the Fisher record—absolute magic... Congrats to Charlie Foster's Universal team on copping the big numero uno with 3 Doors Down. Impresive action so far on new Boyz II Men... RCA's Ron Geslin & Ray Carlton are solidly closing Vertical Horizon all the way, as SR-71 gets ready to go Pop in a big way, the next Foo Fighters track sets up to cross & David Gray gets ready to be one of the most significant breakthroughs of the year... As always, callout comes late in the game on Third Eye Blind & then the scores stay high seemingly forever. Elektra's Dennis Reese is on the case, with the debut from 1+1 hitting the air & sounding tremendous... Big ups to MCA gunslingers Craig Lambert & Bonnie Goldner on a killer job with SoulDecision. Once left for dead, this is now a full-on smash. Look for the new Shaggy cut to explode on a radio near you shortly... Callout at adult now translating to research at Pop on the Corrs, as Andrea Ganis, Danny Buch & Lisa Velasquez stay on it like bulldogs... Will this Creed cut go #1? We say bank on it. So do Wind-Up queens Shanna Fischer & Lori Holder-Anderson... Music we love: They Might Be Giants, Vitamin C & Radiohead...



HEIGHT ADVANTAGE: Z100's Tom Poleman (3rd fr I) and Virgin's Patty Morris (4th fr I) continue their annoying habit of posing for trade shots while standing on apple boxes. Seen with the "Oh boy, they're so tall!" duo are Blackground Entertainment's Greg Baker (I), Blackground/Virgin artist Aaliyah and Virgin's Cary Vance (r).



PLEASE CALL ME: Here is our weekly 'The HITS Staff Has a Crush on Columbia hotties Evan and Jaron' pic. We've thrown Cincinnati's WKRQ PD Tommy Frank into the mix of lucky 'adio guys who get to pose with these hot rising aritsts. Did we mention that we think Evan and Jaron are really hot? Um, by the way, we also put out.

# This Week's Special



Lee Leipsner: Charlie's Angel

Kudos to veteran Columbia exec Lee Leipsner, who has just sewn on his Senior VP stripes to head up all phases of the label's Pop and Adult promotion efforts. Leipsner continues top be one of the most focused and effective players in the game, again and again cemonstrating his endless passion and dedication. Lee seems to routinely have at least ten records in the Top 40 at all times, and his ability to successfully manage multiple projects is unparalleled. Lee also looks great in drag. His ability to don a dress, wig & lip-

stick for a trade ad is without peer. Lee will be performing as one of the new members of Destiny's Child at several radio station Xmas shows this year. Lee will also be a part-time dancer on the next Ricky Martin tour. And look for Lee to officially join Evan & Jaron (who will become Evan & Jaron & Lee) when he takes their debut single Top 10. We love Lee. Lee loves Lee. Thank you.

# POP-MART



MY MEDAL IS DEEP INSIDE OF...: After testing positive for Robitussen, the 2000 Slip-N-Slice team of the KYSR crew and Third Eye Blind is disqualified from the games in Sydney. Ever the optimists, the group decided to get wasted on Australian Merlot and play "I Never."



CLASS CLOWN: KVSR Fresno's Charlee Simons would be honored if Jewel would wear his Varsity Chess Jacket. Since he wasn't popular in high school, he offered to pay the artist to accompany him to his ten-year reunion. Jewel was last seen feeling very embarrassed for him.

# Set-Up Box



Ron Geslin: His outlook is Grav.

Get familiar with the name and the music now, because your audience is one step ahead of you. David Gray, already a UK superstar, has delivered a career-making album, "White Ladcer."The breakthrough single, "Babylon," is busting at Modern Adult. Gray's relentless touring and electrifying live shows have built a lively fan base here already, and RCA domo Ron Geslin is ready to explode this cut on the radio this fall. Smash!



Joe Riccitelli: Teen Svengali?

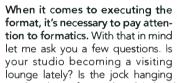
Last t me out they sold 25 million, so there may be some interest in their new release. We're talking Backstreet Boys, the boy band that started the whole teen-pop phenom that has buoyed the music business for the last 4 years. Impact date is 10/2 for "Shape of My Heart" the leac single from "Black & Blue," which hits stores 11/21. Jive honcho Joe Riccitelli will have this in your hands on 9/27 for immediate airplay.



# Consultant's Corner

In this week's 'Corner, Bill Richards of Bill Richards Radio Consulting tapped his interest in the WB fall lineup to add some much-needed zing to Part 2 of ZzzZzzz....

FORMATIC EXECUTION...
A lost art?





Hi, I'm Bill.

on the phone far too long? Is he/she spending more time in the hallways than in the studio? Concentration is paramount to performance. The great jocks that I've worked with over the years (Rick Dees, John Lander, Hollywood Hamilton, Dave Ryan and many others) have all demanded to be "left alone" while they're on the air. It's more than just what a jock says. It's also about how the jock showcases the station, and how good a job he or she is doing of executing the game plan. When they step into the studio, they should be prepared, know the clock, execute everything perfectly as laid-out, and propel the station to new heights. When the control room door closes, it's important for air talent to leave the rest of the world behind, their problems, their wives/husbands, girlfriends/boyfriends, creditors, etc. etc. and communicate with their listeners one on one with NO interruptions. I'm of the opinion that success happens to those who invest their all in pursuit of being their best. After all, how can they expect magic to happen if they're not concentrating. I've always put in a new Format Clock whenever I felt that the jocks "had it down." I want them concentrating on this critical area. Some might argue that it's better to let the jocks memorize the clock so they can concentrate on other areas of the show. I guess it's a matter of opinion. Personally, I like to design new plays to keep—not only the jocks, but the competition as well—on their toes. As Program Directors, it is up to you to police your jocks work. When your jocks roll tape for your aircheck session, make sure they click the recorder on during breaks when they're NOT talking as well as when they're talking. Keep the clock in front of you and have them follow along with you. Did they execute the clock as intended? If not, what happened? In this way you'll not only be able to keep on top of things, you'll also send a strong message to your staff about how you want things done. I'm all for having fun and keeping things loose. That doesn't mean jocks shouldn't be doing their jobs. There's a big difference. The great programmers of years gone by all hac systems in place for running a lean, tight machine. Some ideas never grow old. I hope I don't offend anyone with this comment but I believe that the lack of attention in this area is because of laziness on the part of PD's.

If I've challenged you, then I've done my job.

Email your comments, questions and fantasy football picks to brichards4@aol.com.

"Get over any initial feeling you may have about this act. They have successfully (with the assistance of Rodney Jerking) flipped the listen to these GUVS Get over any initial feeling you may may an accept and created a credible and pop radio friendly JAM.

The video is stallage and the script and created a credible and pop radio friendly JAM.

assistance of nouncy section.

The video is stellar and the girls haven't looked better. I am truly excited to play this song on B-96 and anticipate. on B-96 and anticipate big things from the girls in the 4th Quarter."

– Erik Bradley, Music Director, WBBM-B 96 – Chicago







MUCH **MUSIC** 

"This one is going to be a smash. I heard it/saw it on Much Music and ran it down. BIG HIT. Y100 is the station that added the most records first that became hits this year according to BDS. Y100 is the station time and So good it makes you forget the baggage!" - Rob Roberts, Program Director, WHYI-Y100 - Miami

(continued from page 106)

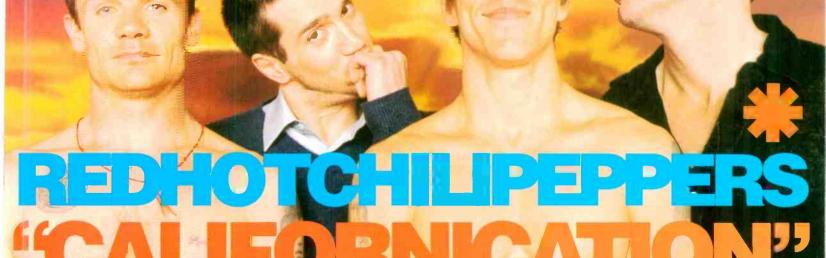
agreed to part ways. PoMo promo specialists Lynn McDonnell and Kurt Steffek are now free agents..... Blue Chip's Rhythm Top 40formatted KTTB Minneapolis has hired radio veteran George McFly for wakeup duties..... Promotion In Motion: Priority's Gary Marella has joined Val DeLong's Crossover promotion team at Universal/ Motown, with National responsibilities. At Elektra, New York Promo Manager Cord Himelstein has been promoted to Director of Crossover Promotion. Capitol and Crossover guru Johnny Coppola have hired Rich Pangilinan from Tommy Boy to handle Mixshow promotion..... Look for Limp

Bizkit's "Rollin" to hit Crossover radio this week with a new mix that includes DMX. Method Man and Redman..... KQIZ Amarillo has flipped format to a Rhythm lean under sister station PD Jamey Karr. Karr has been promoted to OM, with Deana McGuire joining for MD duties..... Phase II Summer Arbitrend rating kudos to: KDMX Dallas & PD Todd Shannon, KZQZ San Francisco & Casey Keating, B94 Pittsburgh & Keith Clark, WPHH Pittsburgh & Michael Hayes, 92Q Baltimore and Dion Summers, WXYV Baltimore and Bill Pasha, KMXV Kansas City & Jon Zellner, WVRV St. Louis & Joe Larson, KZZP Phoenix & Marc Summers, WDJX Louisville & Barry Fox and WBHJ

Birmingham & Mickey Johnson.... WLAN Lancaster & PD Vince D'Ambrosio up night talent Pat Kain to APD/afternoons..... Happy birthday wishes to KLLY Bakersfield's Jason Griffin, 9/23; Radio One's Tom Calococci, 9/25; Epic's Liz Pokora, 9/27; WFBC Greenville's Nikki Nite, 9/27. and our own redneck-abouttown Mike Murphy, 9/24..... The Top Ten Most Played videos this week at MTV are: #1 Eminem, #2 Baha Men, #3 Green Day, #4 Mystikal, #5 Mya, #6 Nelly, #7 Christina Aguilera, #8 Destiny's Child, #9 Madonna and #10 (tie) 2Ge+her, Britney Spears and U2..... Blowin' in the Wind: Ken Benson, David Leach, WOCT, Mario Moussavi, Steve Tipp, Rick Bisceglia, Nan Fisher, Bob Mitchell and Bill Tanner..... And here's Mr. Dale O'Brian. Is he the newest Georgia Peach in the Cox Radio empire, or are we just the pits?







THE TITLE TRACK TO THE QUADRUPLE PLATINUM ALBUM

Majors Already On:

WPLJ KIIS KYSR WSTR KBKS KZON KSLZ WVRV WFLZ KALC WAKS WKFS WXSS WPRO KXXM WPTE WNKS WNOU WXXL WFBC











www.redhotchilipeppers.com

Produced by Rick Rubin Engineered and mixed by Jim Scott Management: Q Prime Inc. ©2000 Warner Bros. Records Inc.

# evan and jaron: crazy for this girl Top 40 Mainstream Monitor #33\*



Modern Adult Monitor #13\* Top 40 Adult Monitor #16\*

**Open House Party** "RateTheRecord"- 92% positive

Featured on promotional spots for ABC TV's "Once and Again"

On Tour with Fastball Beginning 10/25

"The potential looks great." Danny Ocean PD / KC101 New Haven

"They were on the air this morning with some winners for a 'Crazy For This Band' promotion and they sounded fantastic. I'm only expecting great things to happen with these guys!'

-Harry Legg, MD / WKIE (Chicago)

"Evan & Jaron are Crazy for this girl ALICE and were crazy about them! I have to go make it a POWER now...Bye Bye!!!!!"

-Jim Lawson, KOZMAN Decision Makers ALICE106



ADD! INSIDE TRACK



The first single from the self-titled Columbia debut album. Album in stores NOW

At presstime, sources tell us the seemingly endless PD search at Cox Radio's WBTS Atlanta may be coming to a conclusion. We hear that former WWZZ Washington, D.C., PD Dale O'Brian has officially been offered the job, has verbally accepted and is waiting for final contract details to be concluded before heading down Peachtree into the heart of Dixie. Look for Dale to have the job ASAP and to work closely with consultant Michael Newman on retooling.... Also in breaking news, **WKXJ** Chattanooga has filled its programming chair with the appointment of Z104 Madison APD/MD Tommy Bodean.... In New Orleans, WLTS has tweaked its format to a more Modern Adult lean

under PD Steve Suter. No staff moves are expected. The station has also changed its moniker and will now be known as 105.3 The Zone..... It was a great week for David Gray, as our choice for Album and Artist of the Year is



It's time for Vitamin C to have a new record. Why else would the talented Colleen Fitzpatrick be seen touching Elektra GM Grea Thompson? "Heck," said Colleen, "I love record guys & starting next week I love radio execs again. Ain't life grand?" Greg just kept smiling.

winning scores of friends as his "Babylon" video is named Inside Track at VH1, he nails down a Saturday Night Live appearance on November 18th, sells out Roseland in New York City and has a great week at PoMo and Modern/Hot Adult radio. The story continues to build. Don't miss out..... Look for KRLA Los Angeles to be sold by Infinity to ABC-Disney. Sources expect the company to roll its highly sucessful ESPN Radio format into the nation's #2 market..... WJFX Ft. Wayne PD Weasel (nice name) resigns his programming duties to focus on his morning show. No replacement has been named..... Time Bomb Records and Arista have

(continued on page 104)

The captivating voice of "Kiss Me."

The producer of Aerosmith's #1 soundtrack smash "I Don't Want To Miss A Thing."

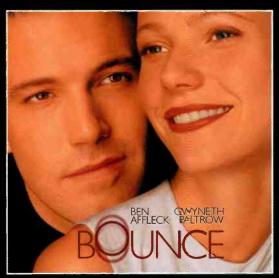
This Is What A Perfect Match Sounds Like.

leigh nash of SIXPENCE NONE THE RICHER need to be next to you

Single Produced & Arranged by Matt Serletic... @MELISMA

The dynamic first single from the much anticipated soundtrack album BOUNCE.

Single impact date: October 2nd



Soundtrack in stores November 7th The film opens November 17th

"The BOUNCE trailer is scoring higher with test audiences than any Miramax film - ever!"

- Liz Smith New York Post

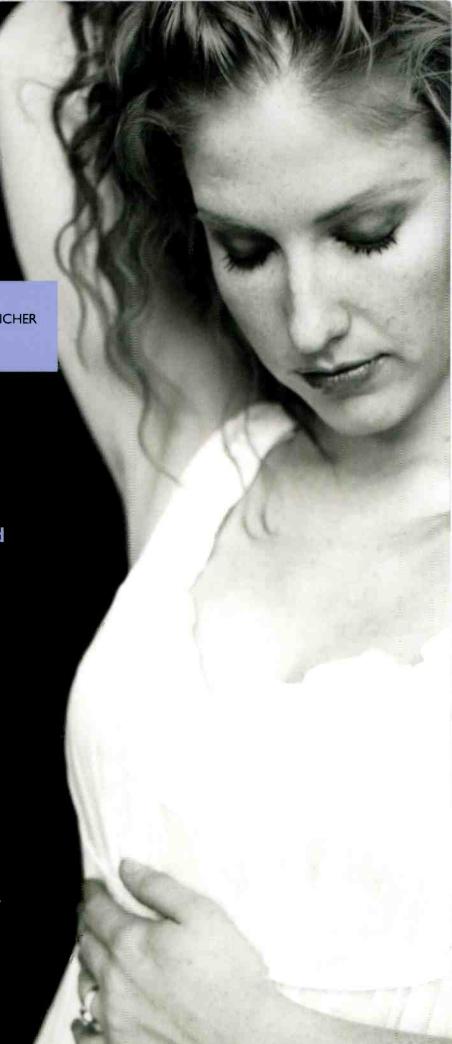
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# THE NEXT BIG BANG

**UPCOMING APPEARANCES:** 

Good Marning America 9/2

Radio Music Awards/Live on ABC 11/4/00

Saturday Night Live

11/11/O

VH-1's Fan Club

week of 11/13/00

VH-1's "Album Listening Party" 11/13/00

The Today Show

11/14/05

Late: Night with David Lettermen 11/15/00

The Rosie O'Donnell Show

11/21/00

Billboard Music Awards

12/5/00

Tonight Show with Jay Leno

12/6/00

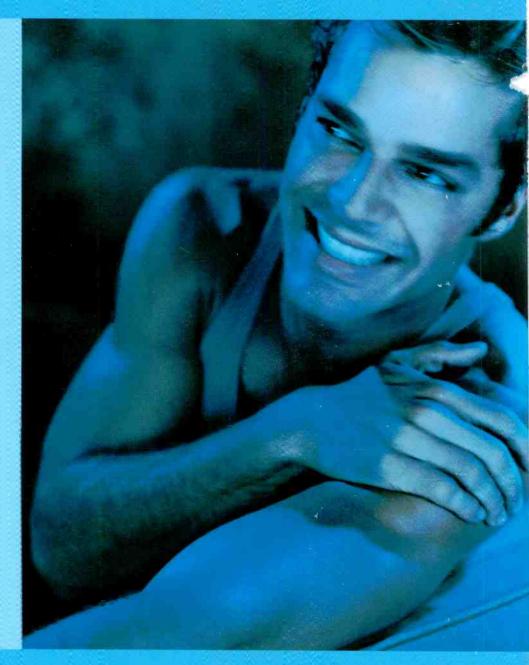
American Music Awards

1/8/0









# RICKY MARTIN She Bangs

The first single from his new album. In Store Tuesday, November 14.

www.rickymartin.com



