

the first single from their new album

mad season
the follow-up to their 10x platinum debut album

April 14, 2000 Volume 14



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Rah Digga rules, Slipknot chokes and Kittie purrs as Travis and ninedays debut in the land of Vibe.

#### 8 ALBUMS

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Juice says sayonara to outgoing KKBT L.A. PD Harold Austin and hello to new WBLS N.Y. MD Deneen Womack as JAMZ editor Gary "Shalom To Your Dome" Jackson hides the matzoh underneath his porkpie hat.

NSYNC pulls "Strings" at MPS and RE-QUESTS, POP MART finds MCA's Craig Lambert and Bonnie Goldner hailing Mary J.

Blige, while WTMX PD Barry James steps up to the plate for the Modern Adult format, which means it's time to for this week's mighty **WAVELENGTH** to strike out.

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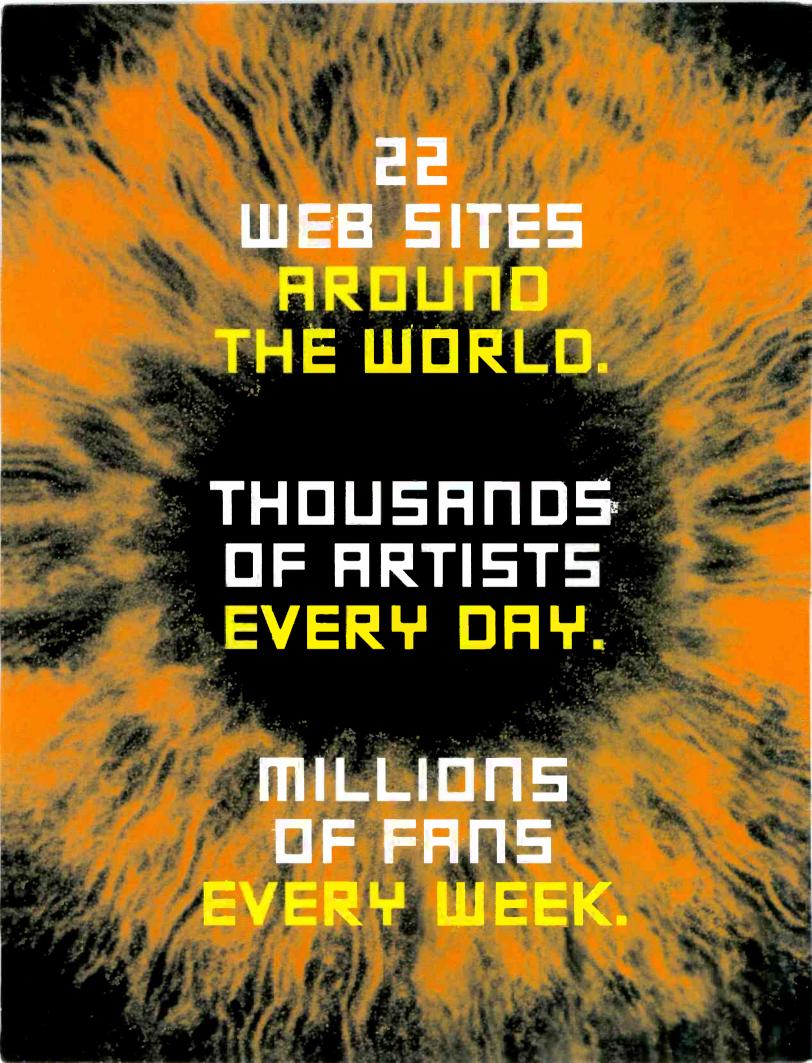
STAIRWAY TO

ef Jam/Def Soul President Kevin Liles has one foo: in the boardroom and one on the streets, a testament to his ability to not only put rap albums on the charts but to keep them there. This week, he has Sisgo, DMX and Jay-Z all in the Top 20 and growing months after their releases. And better vet, he understands what Lyor Cohen is talking about. Too bad he landed in the gutter after this HITS Contents stroke.

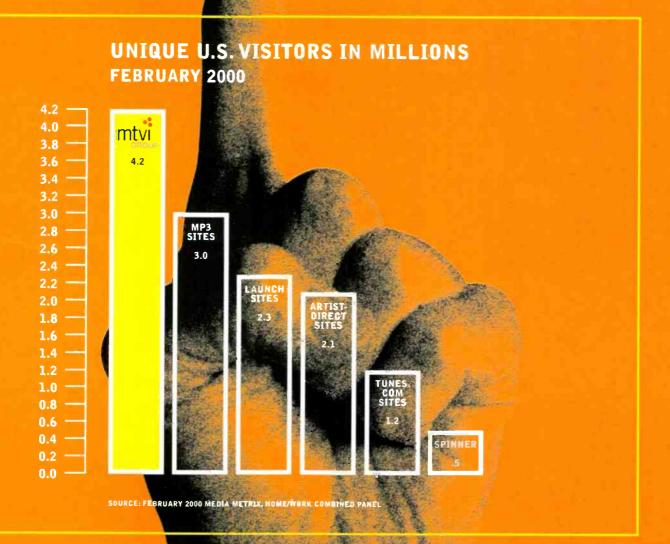


ON THE COVER

ef Soul/IDIMG hip-hop et Soul/10,1110 .... "Thong" than right on this HITS cover marking his smash album, "Unleash the Dragon."



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### VIBE-RATERS

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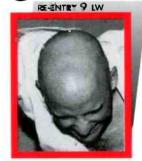
RAH DIGGA • FM/ELEKTRA/EEG



album: DIRTY HARRIET track: THE IMPERIAL

Top 20 debut! Still cheering "Rah" at Rhythm with spins at WENZ, WOWI, WTLC, WAMO, WUSL, more. 15 BET spins. Black Rob "Whoa!" Tour at presstime through 6/3. Online Hip-Hop Awards 4/12. Bet.com and Oxygen.com this week. Mgmt: Blitz Botter, Vinita Butler/Brooklyn Ent. Group.

MOBY • V2



album: PLAY
track: BODYROCK

He's everywhere. "Bodyrock" early Top 40 play at KIIS, joining MTV. "Porcelain" at PoMo; Top 5 at KROQ. APM still spinning "Natural Blues," Top 5 at KTCL. TV ads add to profile: "Bodyrock" in Nissan spot. Campus Invasion tour through early May. Leno 5/5. Mgmt: M.C.T.

SLIPKNOT • ROADRUNNER



album: SLIPKNOT
track: WAIT & BLEED

Not waiting or bleeding with strong retail showing. MTV. Massive spins from KROQ, KCXX, WXRK, WBCN, KXTE, KISS, WAAF. Lots of press love: Spin, Alt. Press, Guitar World. National TV ad campaign begins 4/17. Mgmt: Steve Richards/No Name Management.

(1) INCUBUS • IMMORTAL/EPIC



album: MAKE YOURSELF track: PARDON ME

Album sales heating up. Big jump at the majors with Best Buy leading. Huge radio! #1 at KCXX, WBCN, WHTG, WXDX. Top 5 at KDGE, KXPX, KKND. Massive spins at KROQ, KNDD. MTV all over it. Tour with 311 starts 5/23. Ozzfest Tour starting 7/2. Mgmt: MSM/Mark Shoffner.

RITTIE • NG/ARTEMIS



album: SPIT
track: BRACKISH

Sales are still purring with Best Buy leading the pack. Just added at KKND. MTV ups spins. Huge spins at KXTE, WCCC, WAAF, KISS, KRXQ, KXPK, KEDJ, WZTA, KEGL, more. Memorial Weekend festivals in Boston and Minneapolis Bringing the catnip to Ozzfest this summer. Mgmt: JMA Enterprises.

HANSON . ISLAND/IDJ



album: THIS TIME AROUND track: THIS TIME AROUND

Single sales building. Great anticipation for 5/9 album street date. #4 at M'land, #4 at T'World. Spinning around at WSTW, WKRQ, WSTR, WAEB, KHTS, KZZP, WRFY, WDCG, more. 9 MTV spins. Rosie 5/8, Letterman 5/9. Mgmt: Christopher Sabec & Stirling McIlwaine/Triune Mgmt.

SAMMIE • FREEWORLD/CAPITOL



album: FROM THE BOTTOM...
track: I LIKE IT

Album heating up. Rhythm and Top 40 like it a lot! Top 5 at WJHM, KPRS, KPTY. Spinning at Radio Disney, Z90, WAMO, WHTA, KBXX, KRBV, WVEE, WEDR, more. MTV. Donnie & Marie late April, 48 Hours May, Disney Adventures June. Stuff June/July issue. Mgmt: Joyce Irby/One Diva.

B DEAD PREZ • LOUD



album: LET'S GET FREE track: I AM.../HIP HOP

Serious street buzz on these Alt. Hiphoppers amidst 25-city tour with D'Angelo. Hitting Orlando 4/13, Atlanta 4/20, Boston 4/22, Washington D.C. 4/24. Spins in the mix at WAMO, WERQ, WQHT. Great Rolling Stone review coming. BET. Mgmt: Khiry/Exodus Mgmt.

### VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

TRAVIS • EPIC/INDEPENDIENTE



album: THE MAN WHO track: WHY DOES IT...

UK critical faves breaking at PoMo radio. 120k shipped. LP has strong first week at retail with Virgin, HMV leading the way. PoMo spins at WOXY, WLIR, WKQX, 99X. Crossing to Modern/Hot Adult at WXPT, KISN, KIMX. On tour with Oasis. Conan 5/2. Mgmt: Colin Lester/lan McAndrew/Wild Life Ent.

M2M • ATLANTIC/ATL G



album: SHADES OF PURPLE track: MIRROR MIRROR

Norwegian teens building from Disney and Nick action and huge "Pokemon" ST. Finding their way to Top 40 radio. NBC's One World, Nick's All That, CNN Showbiz. Disney Channel concert 4/29. MTV, Box. Big single sales: M'land, T'World, NRM. 300K shipped. Mgmt: Ric Aliberte/RAM, Thomas Frotman/BAT.

SOLÉ • DREAMWORKS



album: SKIN DEEP track: IT WASN'T ME

Ginuwine-featured track building fierce album momentum. Crossing to Top 40. Top Five at KCAQ. Spinning at WJMN, WQUE, Z90, KBMB, KYLD, KXJM, KMEL, KQKS, KSFM, WZAK, KKFR, more. 11 BET spins, MTV. Radio, retail, press promo tour beginning 4/16 through 4/21. Mgmt: Kelly Jackson.

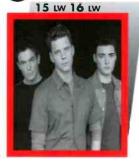
GUSTER • HYBRID/SIRE/LONDON



album: LOST AND GONE...
track: FAFA

Solid action across the board with multi-format track. Added at KQMB, KBEE and WKSI. PoMo and Adult radio spins at KAMX, WBMX, WXRV, WPLJ, WKIE, WPLY, WXRV, KZZO, KLLC, more. Headlining tour through the end of April. Letterman in June. Video on its way. Mgmt: Dalton Sim/Dalton Sim Mgmt.

BBMAK . HOLLYWOOD



album: SOONER OR LATER track: BACK HERE

Single hits retail 4/17 as anticipation grows for 5/16 LP street date. Adds at KIIS, WZYP, K92, WVKS, WMGB, WKQI, KISN, WSTW. Big spins at Radio Disney, WLNK, WKSL, WHYI, KXXM, KFMB. Disney Channel In Concert 4/29. Mgmt: Diane Young/Daytime Ent.

STAIND . FLIP/ELEKTRA/EEG



album: DYSFUNCTION track: HOME

Retail continues its love as "Dysfunction" goes Gold. Multi-format action at A. Rock and PoMo. #1 at KXTE, Top 5 at WCCC, KRAD, WXDX. Top 10 at WFNX, KXPK, WAAF, more. Spins up at MTV. On MTV's summer "Return of the Rock" tour. Mgmt: Jeff Kwatinetz/The Firm.

SHELBY LYNNE . ISLAND/IDJ



album: I AM SHELBY LYNNE track: VARIOUS

Life is good for Country artist Lynne as she crosses into Pop. Great sales continue with Adult and PoMo radio love building. Spinning at KGSR, KMTT, WXRV, CIDR, more. 15-market tour starts this week in NY. Tour starts 4/10, including in-stores and radio shows. Letterman 4/5. Mgmt: Betty Bottrell/She Knows Mgmt.

NINEDAYS • EPIC/550 MUSIC



album: THE MADDING...
track: ABSOLUTELY

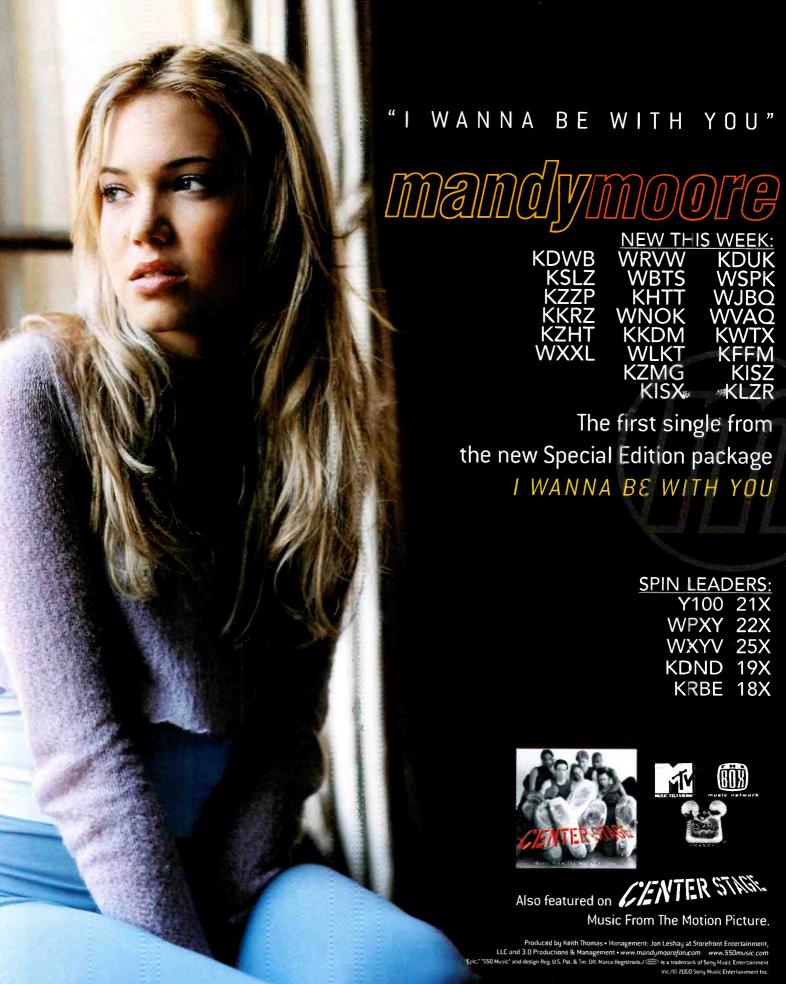
Looking like a summer smash. Major label debut streets 5/16. Huge at PoMo: Q101, Y100, WHFS, more. Also breaking at Mod. Adult: KYSR, KLLC; Early Top 40 in front of 5/2 target date: KIIS, WNCI, B94. MTV 120 Min. Mgmt: Andy Mendelsohn/Reel Deal, Peter Malkin/PMM.

HITS

# top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT		POWER NDEX	PERCENT CHANGE
1	1	1	NSYNC	NO STRINGS ATTACHED Still the biggest thing ever!	Jive 41702	507.1	-3 <b>7</b> %
DE	BUT	2	BIG PUNISHER	YEEEAH BABY "It's So Hard", leads, features D. Jor	Loud/Col/CRG 63843	175.9	_
2	3	3	SANTANA	SUPERNATURAL LP over 11 million	Arista 19086	169.8	-14%
5	4	4	SISQO	UNLEASH THE DRAGON "Thong Song" #1 MTV	Dragon/Def Soul/IDJ 546816	150.4	-9%
_	2	5	ROMEO MUST DIE	SOUNDTRACK Aaliyah and #7 movie lead	Blackground/Virgin 49052	139.5	-32%
6	6	6	DR. DRE	DR. DRE 2001 "Forgot About Dre" still hot	Aftermath/Interscope 90486	5 109.6	-10%
9	8	7	DESTINY'S CHILD	THE WRITING'S ON Touring with Christina Aguilera	Columbia/CRG 69870	106.9	-4%
8	7	8	MACY GRAY	ON HOW LIFE IS Still on "I Try"	Clean Slate/Epic 69490	104.4	-10%
10	12	9	KID ROCK	DEVIL WITHOUT A CAUSE "Only God Knows" plus tour	Lava/Atl/AtlG 83119	90.8	-4%
14	14	10	BLOODHOUND GANG	HOORAY FOR BOOBIES "The Bad Touch" and tour	Republic/Geffen 49045	5 85.9	-2%
12	11	11	DMX	AND THEN THERE WAS X "Party Up" hot now	Def Jam/IDJ 546933	85.6	-9%
13	13	12	DIXIE CHICKS	FLY "Goodbye Earl" has controversal vi	Monument 69678 deo	85.0	-4%
16	15	13	CREED	HUMAN CLAY Still on "Higher"	Wind-Up 13053	81.7	+2%
3	9	14	ICE CUBE	WAR AND PEACE Cut features Krayzie Bone	Priority 50120	78.2	-23%
_	5	15	DRAG-ON	OPPOSITE OF H2O Cut features DMX	Ruff Ryders/Interscope 4906	9 77.0	-50%
15	17	16	CHRISTINA AGUILERA	CHRISTINA AGUILERA "I Turn To You" & tour w/D. Child	RCA 67690	76.3	+3%
7	10	17	WWF AGGRESSION	VARIOUS Snoop, Run DMC, ODB, Method Ma	Priority 50120	75.3	-25%
30	24	18	JAY-Z	VOL.3 LIFE & TIMES "Anything" the cut	Roc-A-Fella/IDJ 546822	69.2	+14%
DE	BUT	19	RAH DIGGA	DIRTY HARRIET Part of Busta Rhymes camp	Flip Mode/Elek/EEG 6238	6 66.9	
11	16	20	BONE THUGS-N-HARMONY	BTNH RESURRECTION Title cut leads	Ruthless/Epic 63581	65.6	-13%
DE	BUT	21	PINK	CAN'T TAKE ME HOME "There You Go" leads	LaFace/Arista 26062	62.9	
25	22	22	FAITH HILL	BREATHE "Breathe" #1 VH1, #1 at Adult	Warner Bros 47373	61.9	-2%
26	26	23	RED HOT CHILI PEPPERS	CALIFORNICATION "Otherside" the song now, with too	Warner Bros 47386	61.7	+4%
19	23	24	BACKSTREET BOYS	MILLENNIUM Touring	Jive 41672	57.9	-8%
20	20	25	CELINE DION	ALL THE WAY Falling slowly after killer run	Epic/550 Music 63760	<b>57</b> .2	-14%

8

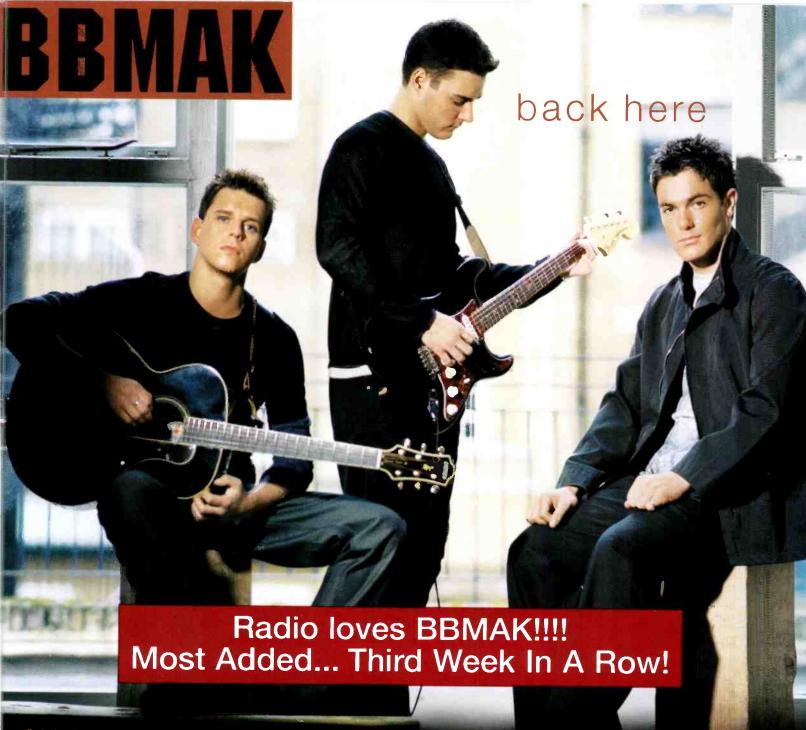


NY MUSIC COLUMBIA PICTURES

# top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL II	OWER	PERCENT CHANGE
42	33	26	3 DOORS DOWN	THE BETTER LIFE Past Gold now, "Kryptonite" leads	Repub/Univ/UMG 153920	53.7	+22%
18	25	27	BLACK ROB	LIFE STORY "Whoa" the song	Bad Boy/Arista 73126	53.3	-12%
17	21	28	GEORGE STRAIT	LATEST GREATEST "The Best Day" hot country	MCA Nashville 70100	53.0	-18%
21	28	29	EIFFEL 65	EUROPOP "Move Your Body", LP 2.5 million	Repub/Univ/UMG 157194	52.3	-10%
24	31	30	MARC ANTHONY	MARC ANTHONY "You Sang To Me" breaking	Columbia/CRG 69726	51.5	-7%
27	30	31	GERALD LEVERT	<b>G</b> "Mr. Too Damn Good" the track	EastWest/EEG 62417	49.0	-12%
29	32	32	LIMP BIZKIT	SIGNIFICANT OTHER "Break Stuff" breaking	Flip/Interscope 90335	46.5	-4%
4	19	33	PANTERA	REINVENTING THE STEEL "Revolution" and fans	EastWest/EEG 62451	43.2	-37%
-	27	34	TRISHA YEARWOOD	REAL LIVE WOMAN "Real Live Woman" leads	MCA Nashville 170102	41.0	-30%
23	29	35	STEELY DAN	TWO AGAINST NATURE Summer tour coming	Giant 24719	40.6	-29%
36	35	36	ENRIQUE IGLESIAS	ENRIQUE "Be With You" the track now	Interscope 490540	40.2	-4%
48	39	<b>37</b>	STING	BRAND NEW DAY Strong fan base	A&M 490443	39.4	+2%
34	40	38	DRAMA	CAUSIN' DRAMA "Left Right Left" the cut	Atlantic/Atl G 83306	38.2	+6%
33	36	39	VERTICAL HORIZON	<b>EVERYTHING YOU WANT</b> Title track leads, and tour	RCA 67818	38.0	-5%
32	38	40	BLINK 182	ENEMA OF THE STATE On big tour, "Adams Song"	MCA 11950	36.8	-6%
-	18	41	COMMON	LIKE WATER FOR CHOCOLATE "The 6th Sense" the track	MCA 11970	34.1	-53%
38	42	42	SAVAGE GARDEN	AFFIRMATION "Crash & Burn" happening now	Columbia/CRG 63711	33.2	+1%
44	49	43	GODSMACK	GODSMACK Past 2 million	Repub/Univ/UMG 153190	31.6	+22%
22	34	44	MURDERERS	IRV GOTTI PRESENTS "Vita, Vita, Vita" the cut	Def Jam/IDJ 542258	28.4	-36%
41	43	45	BRITNEY SPEARS	BABY ONE MORE TIME New LP 5/16	Jive 41651	28.0	-10%
43	44	46	LONESTAR	LONELY GRILL New song starting at Country	BNA 67762	25.7	-14%
DE	BUT	47	SLIPKNOT	SLIPKNOT	Roadrunner 8655	24.8	
46	47	48	THIRD EYE BLIND	"Wait and Bleed" starting  BLUE "Never Let You Go" at Top 40	Elektra/EEG 62415	24.8	-10%
31	46	49	TRINA	DA BADDEST B***H Title track leads	Slip-N-Slide/Atl/AG 83212	24.8	-13%
40	45	50	NOW COMPILATION #3		UTV 545417	24.5	-17%
				The state of the s			

10 HITS April 14, 2000



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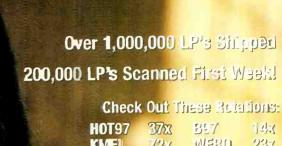
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14:3 KVEL 72x 40x WERD 233 MMLW 53% KEUN KHTS 20% KENCK 58% KQKS WKSE 25% 67X KSFM WEBIN 473 76x KLUC **68**x MEDM 80x KYSD 69× 790 443 क महाग , गाठक

Rhythmic Top 40 #5\* 1799 Detections (+302)

Crossover #3\* 2536 Detections (+242)

R&B #3\* 2454 Detections (+224)

Mainstream Top 40 300 Detections (+146)

New At: KIIS, KKRZ, KZZP, KDND, WAKS, KSLZ,KGHZ, WPXY, WLDI, KQCH, WRHT, KHTE, WADA

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### HITS Sixth Sense: We See Dead Trees

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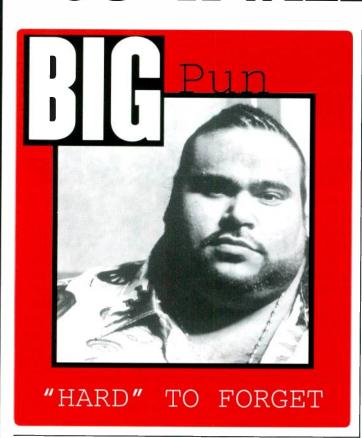
**VOLUME 14** 

**ISSUE 689** 

\$6.00

Big Pun Comes In At #2, But NSYNC Still Has The World On A "String"

### YOUTH WILL BE SERVED



### Whitney Sings For Clive

A smiling Whitney Houston showed up amid heavy scrutiny Monday night (4/10) at Arista Records' 25th anniversary tribute to her mentor, Clive Davis, scheduled to air May 15 on NBC. Houston came, she sang, and if she didn't exactly conquer, she got through her sixsong medley without incident. The only departure from the script came when she asked hus-

band Bobby Brown to bring her a glass of water on stage, and he obliged with a smooch.

Some of the biggest names in the label's history gathered to perform for Davis, who signed Houston when she was 19. Performances by comeback king Santana, PoMo avatar Patti Smith and MORman Barry Manilow injected energy into the looong evening.

he kids are still all right. Jive's NSYNC sold a half-million more units of "No Strings Attached" this week, down from last week's 800k, but still enough to beat out their nearest rival, the debuting Big Pun, whose Loud/Columbia/CRG album, "Yeeeah Baby," came in second, with 175k sold.



**NSYNC** 

"NSYNC continues to be a very strong seller," said George Meyer of Nobody Beats the Wiz, who was busy outfitting Elian Gonzalez with a sandwich board to walk in front of his store. "It came out like gangbusters and, with the tickets for the concerts just going on sale, it should be at the top for most, if not all, of the year." Meyer then downloaded MP3 versions of the album outtakes and proceeded to sell them on his store's Web site.

Meanwhile, the posthumous "Yeeeah Baby" was the big debut of the week at #2, with eager buyers fattening the sales count. "Big Pun was our #1 seller last week by a huge margin," said Meyer. "Actually, our anticipation was a little bit higher, particularly in the Bronx and our upper Manhattan stores. But I'm always up for a good Pun."

Staying huge are the eternal Santana (Arista) at #3, "Thong Song"-riding Sisquo (Dragon/Def Soul/IDJ) at #4 and the "Romeo Must Die" soundtrack (Blackground/Virgin) at #5, which is still riding high on Aaliyah's "Try Again." "Romeo Must Die' continues to impress us," Meyer said. "Much better than anticipated; it bodes well for the Aaliyah release later this year. And I just downloaded the entire movie from Gnutella."

Two other debuts, Rah Digga (Flip Mode/Elek/EEG) and Pink

Rah Diggah



(LaFace/Arista), made strong bows at 19 and 21, respectively. "The new Rah Digga, over the long run, should be a strong seller for us. And Pink has really great sunglasses," Meyer said. "And with the demise of MAP, we're selling both for a nickel apiece with the purchase of a microwave oven." Is it time for us to go into the shoe business?

Next week, retail will be salivating over chart debuts from No Doubt and Da Brat.

# ic Of The Week

HITS



### Smell My Fingers

Methods of Mayhem's Tommy Lee counts the number of bands he's been in before asking, "Has anybody seen my video with all the naked people? No, no, no, the music video..." Pretending they don't own copies of Tommy's Internet boating clip are (l-r): MCA VP A&R Tom Sarig, VP Promotion Darren Eggleston, VP Promotion Lisa Cristiano, Manager Carl Stubner, Lee, Exec. VP Abbey Konowitch and VP Video Promotion Dennis Boerner.



### ACTION

The adds this week at MTV are Stone Temple Pilots (Atl/Atl G), No Doubt (Trauma/Interscope), Bush (Trauma), AC/DC (EW/EEG), Sole (DreamWorks), Drama (Atl/Atl G) and Savage Garden (Col/CRG).

### CARD

#### MATCHBOX 20 LAVA/ATL/ATL G

Most are calling the Rob Thomas/Santana Grammy sweep on "Smooth" the best set-up track for an album in history. Now, it's clear that everybody knows who Rob Thomas is & is ready for more as the release of the Matchbox sophomore effort comes roaring out of the box. Look for Andrea Ganis & team to score a multi-format sweep & end next week with some giant smiles. Smash, smash!

### **Warner Music Exits MAP**

CD prices are headed for a steeper drop than Nasdaq's recent free fall. Minimum Advertised Price (MAP) policies are apparently on the way out.

In its annual 10K report filed last week with the SEC, Warner Music Group stated they are officially dropping their MAP policies for at least the next seven years. The music industry had been anxiously waiting to find out which of the Big Five would be the first to bow to FTC pressure and do away with the generally popular price control—now we know. Will WMG's move create a domino effect? It seems inevitable.

A source close to the matter tells us the Music Group had no idea that the deal struck with the FTC would be made public.

"We felt that MAP was a responsible business practice," said the source. "But it got to the point where this was heading towards lengthy and expensive litigation with the government, with a far-from-certain outcome. We didn't have much of a choice but to settle."

Although the agreement between WMG and the FTC "staff" was struck back on January 19, there's no confirmation that it has been approved by the FTC proper.

MAP policies were instituted in the mid-'90s by the then-Big Six distributors to combat what they felt were predatory pricing practices by retailers using music CDs as loss-leaders to sell other products. The policy declared a minimum price retailers could list in advertisements and still receive co-op advertising dollars from the labels. Since all retailers rely on co-op dollars to increase their profit margins, the FTC viewed it as a strong-arm tactic for price-fixing by the labels. Yet many major retailers, who were in dire financial straits at the time, hailed it as a savior.

All five major distributors

declined to comment on the MAP issue.

How long will it take before the next major music group follows suit? Expect similar announcements sooner rather than later. During the years of MAP's enforcement by the majors, the retail community as a whole has grown used to seeing a profit on music CDs. A price war now seems inevitable.

But look on the bright side—maybe the end of MAP will offset the inflated price of gasoline.



**Christopher Columbus:** Didn't have a MAP either.

HITS April 14, 2000

### BMG and Sony Look to Net Online Sales

Can you say digital? We knew you could...

Late last week, both BMG Entertainment and Sony Entertainment announced plans to sell music online.

BMG is taking a sweeping approach to Internet distribution, judging by last Thursday's (4/6) announcement of pacts with Liquid Audio, IBM, InterTrust, Microsoft's Windows Media, Digital World Services and Reciprocal. These alliances will allow the content-rich conglom to sell secure downloads and track the flow of digital music from creation to delivery. Official multi-codec download sales will begin around Christmas, with the focus on singles at the start.

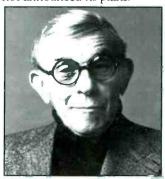
"BMG really didn't want any one company to have the whole end-to-end solution. They called up the big guys and said, 'If you want a place at the table, you can supply one component, and we'll make it all work together,'" explains Liquid VP Corporate Marketing Andrea Cook Fleming.

Sony Music Entertainment is expected to make its first commercial digital downloads available to U.S. consumers later this month, offering about 50 songs from roster artists. Sources said Sony will sell downloads through the sites of Alliance, Hastings and Tower, as well as via its own online retailers, thestoreatsony.com and Sony Electronics' musiclub.com. For its initial download launch, Sony will set a \$3.49 list price, but the actual price will be about \$2.50 at participating retail sites, and Sony will pay merchants 20% of the total price charged for each download, insiders said. The company will make downloads available through online retailers with heavy Digital Rights Management (DRM) assistance from **IBM**'s Electronic Media Management System, **InterTrust**'s "Metatrust Utility" and tools provided by DWS and Reciprocal. [Ed. note: Huh?]

Initially, Sony's songs will be formatted for playback on the Microsoft Windows Media Player with Sony's ATRAC3 audio compression plug-in and can be downloaded to compatible SDMI-compliant portable devices. Reciprocal will provide rights management, clearinghouse and transaction services.

Sony insiders said the company would encourage consumers to pass songs to friends via e-mail instead of using sharing programs such as Napster. By using e-mail, Sony hopes downloaders will stick to guidelines set up by SDMI. Friends receiving the songs would then be instructed to go to a site to pay for playback. In such cases, retailers would receive 12% for the first pass-along and two percent less for each subsequent pass-along, down to 6%.

In March, rival Universal Music Group announced that it will start selling online music by June. AOL/Time Warner's Warner Music Group has said that it will sell downloadable music in the second half of the year. Recent WMG merger partner EMI Music Distribution has not announced its plans.



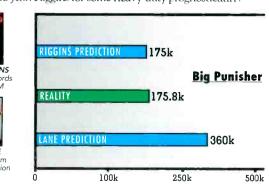
George Burns: Never downloaded an MP3 file.



- 7 KEVIN CONROY: Making his assets Liquid as BMG rolls out its online digital strategy.
- 8 NO DOUBT: Reaching for the ska. Just say Gwen for Orange County rockers.
- 9 SUPERSTARS HIT RADIO: The airwaves ramp up to amp up as MB20, Pearl Jam, Bizkit and A Perfect Circle plug in new singles.
- 10 **ARTISTDIRECT:** 12, 11, 10, 9, 8, 7, 6... The Nasdaq equivalent of limbo—how low can they go?

### They Pick The Winners

Big Pun's posthumous chart debut was the issue in last week's sales contest, and for the first time in ages, one of our contestants scored a bullseye. Props to Jean Riggins for some heavy-duty prognosticatin'.



Based on HITS' Top S0 Albums Chart research

### BATTLE HYMN OF THE REPUBLIC

### The Lipman Brothers Take Their Indie Act To the Major Leagues

### by Marc Pollack

ho needs a business plan when you have Chumbawamba and Eiffel 65?
Republic Records, a wholly owned subsidiary of Universal Records founded by brothers Monte and Avery Lipman in 1995, is in the midst of an incredible hot streak. Presently, eight Republic albums, including Bloodhound Gang's "Hooray for Boobies," Eiffel 65's "Europop" and the self-titled debut from Godsmack, hold top sales spots at the nation's retailers.

"Republic started with no real plan, no formal business model or any clear goals," said Avery Lipman, who heads Republic. "It was a true hobby. I had another job when we started and Monte was in promotion, so he was always in between jobs."

According to Avery, the formation of the company grew out of frustrations in dealing within the record label system and watching as things kept falling through corporate cracks.

"I was in business administration and I'd get all of these tapes. I'd send them to the A&R department and nothing would ever come of it," he said. "So I started dabbling in all aspects of the business—A&R, promotion, radio, sales, etc. Everything we did was purposely against the grain. We were also operating anonymously using fake names. We didn't want to get fired."

In 1995, Republic was incorporated and the company signed the Bloodhound Gang. "The band got a deal, which ended as soon as it got started," Lipman said. "But that experience gave us the fuel to say we should be doing this on our own. After Bloodhound got signed, we stepped back. We watched what happened and thought, '[The label] doesn't know what we do!"

After that experience, the brothers decided that when they undertook a project, they would now see it through the course of its life.

"So we made a new record, did it our way and the new record became #1 requested at KROQ," Lipman said. "After that, when we were going to sell a band again, we'd say, 'We have the plan—you guys can catch a ride with us.' That's how we operate."

While the second Bloodhound Gang release had some success, Republic was still operating under the radar.

"Until Chumbawamba," Lipman said. "We went after them and we signed them to Universal Records, and it was after that point that they decided to go legit with us."

Republic now serves in an A&R capacity for the larger

record company, and Monte Lipman has been promoted to President of Universal Records.

"Now we'll go out, and in some cases, we'll license existing records out there like Eiffel 65," Lipman said. "That was out and doing well in Europe before we got it. We basically signed Chumbawamba from a demo. Three Doors Down and Godsmack were buzzing locally, and we identified them as bands that could go on to the next level."

Housed at Universal Records, a division of the Universal Music Group, Republic benefits from the majors' team. "As an A&R unit for a larger record company, we've got the best of both worlds," Monte said. "You have an A&R team that was an independent once, and we'll take a project from A to Z. We are involved in everything, including imaging, market-

ing plans, setting up the videos, strategy and educating the company as to who the group is. We're a major with an indie-label spirit."

Lipman added that the company is "about popular music. Our goal for each project is to take a group on the fringes and, at the end of the day, make them part of pop culture."

The company hopes to continue its successful streak, slating the debut of Mollys Yes and new albums by Oleander, Godsmack and Chumbawamba for the near future.

"We are hitting right now. It's nothing magical," Monte said. "I approach each day as this job is a dream job and the fruits of our labor are now paying off. Our success has everything to do with the support of the UMG organization, the Universal Records staff and **Doug Morris** and **Mel Lewinter**. The fact is that without their support, none of this could have been possible."

"Avery is brilliant and hard-working," said Morris, UMG Chairman

and CEO. "He knows how to identify the hits and how to bring them to the table. Monte graduated from Republic Records, and he's one of the top executives in the music group at the moment."

Lewinter, Chairman, Universal/Motown Records Group, added: "Republic has come a long way over the last few years, and we are thrilled that they are now part of Universal. While we are proud of what we have accomplished together, we realize that there is much more work to be done and look forward to even greater success. Avery stands out as the very best among the new generation of record executives. He possesses a very unique approach to the business, and consistently looks for originality. He is a very creative executive, and that's not an oxymoron in his case; it's something real."



Monte Lipman: Thumping his tub.



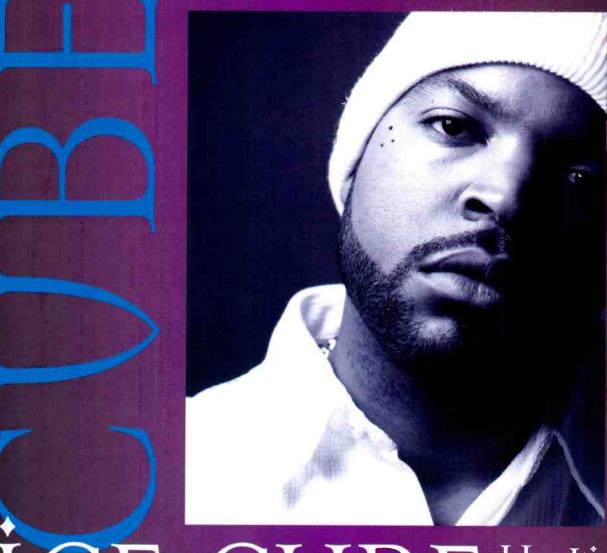
Avery Lipman: Not heavy, he's Monte's brother.



Doug Morris: A diehard Republican.



Mel Lewinter: Not a Bloodhound Gang member.



# Until We Rich Feat. Krayzie Bone

Rhythm Monitor: 30\*-25\*! R&R Rhythmic Chart: 34\*-29\* Crossover Monitor: Top 20!

New Commitments This Week From: **KDON & KZFM** 

### **IN ROTATION AT B96!**

Major Play At: KKFR **KYLD** 40x 74x KMEL 40x WPGC 30x **WH-HH 30x KSFM** 40x **Z90** 45x KOKS 35x KUEE 20x KIKI 30x **KBOS** 45x WPOW 20x and more!

WAR & PEACE Vol. 2 (THE PEACE DISC) Over 300,000 Units Sold In Two Weeks









### Napster Not For Cox Suckers

File-Sharing App Suffers Cable Ban, Artist Rage

**■**Back

Stop 🐼

Smoke 👄

Reload @

Drink 🞧

Crash 6

Bail

#### THIS BYTES

There was a distinct feeling of the other shoe dropping during the last week, as **BMG** and Sony unveiled their massive tech-saturated mechanisms for vending downloads. It's been a long time coming, but with everything from antipiracy encryption to pro-compensation DRM accounted for, these alliances of content owners and digital protectors are the great hope for the pay-per-song model. Will consumers bite, when any popular content sold on CD invariably ends up being swapped for free at lightning speed? Will the same scrupulously crafted system that safeguards purchased files from illegal copying also breed consumer frustration? We'll have to see-but the tension certainly ratcheted up one click with the postponement by Judge Patel of a decision in the Napster case, while a judgment on the MP3.com matter could come by week's end. Even with the emergence of more slippery file-sharing apps (see Gnutella story), a legal smackdown on such Netware would naturally give corporate download-vending a big boost. But if things go the other way, might the majors prevail by leveraging the mother of all "free" music databases? Just asking. E-mail:

ox@Home subscribers apparently can't have their Napster if they also want access to Tommy and Pamela Lee's home videos.

The Internet cable service provider told 350 of its subscribers to stop using the music-exchange program or lose their accounts. Cox's user agreement limits network traffic from any single account to 500MB per 24 hours and forbids running server software such as Napster.

Cox is the first consumer ISP to ban the MP3-swapping program; its edict follows battles on university campuses over the bandwidth-hogging protocol.

Meanwhile, the RIAA's suit against Napster remains unresolved following U.S. District Judge Marilyn Patel's decision to cancel Monday's (4/10) scheduled hearing. A new date has not been set.

The RIAA, in turn, has stepped up its attack, enlist-

ing artists such as Lars Ulrich of Metallica, Elton John and Lou Reed to speak against the controversial program. "It's taking money out of my kid's mouth," declared Everclear's Art Alexakis, "and that's where I like to keep my money."

Songwriter Rickie Lee Jones, however, recently floated a different view: "I like this Napster discussion," she wrote in a published e-mail. "I like to see things shaking

> up the incredibly rotund mass that the record business has become. It is bloated with greed and money."

Hey, at least we put it where our mouth is.

Little Elian: On the fence about Napster.



### Gnutella's Brave Gnu World

After a teaser campaign—its only concession to the advertising world-Gnutella semi-officially returned to the Net this week.

But rather than celebrating the MP3-swapping prowess that earned it fame, the creators of the file-sharing protocol spun its ability to allow users to share files of all kinds.

Though created by engineers at AOL-owned NullSoft, the first Gnutella was shut down by the online giant and later adopted by an unaffiliated posse known as Nerd Herd. They plan to keep the multi-platform protocol free and say they don't intend to make it into a commercial entity.

Unlike Napster, which could be shut down, Gnutella turns individual users into an untrackable network of servers. This, its champions say, helps keep searchers virtually anonymous and foils attempts to track and target users for advertising and other business purposes.

And you thought the piracy thing pissed people off.

### Liquid NABS New Deals

As though the cavalcade of thrills that is the National Association of Broadcasters (NAB) tradeshow weren't packed enough, digital media champs Liquid Audio lit up the proceedings with announcements pertaining to the "production and broadcast markets."

These include a pact with daily entertainment trade The Hollywood Reporter (where our own Marc Pollack's once-promising career was last spotted) to debut The Hollywood Reporter Composer Registry (a clearinghouse for film, TV and ad music) and a deal with a music trade publication—don't worry, it's not us-to assist radio stations in previewing and securely downloading new music.

Meanwhile, in conjunction with voice-over delivery venture Voicebank.net, Liquid announced the bow of e:Cast, which allows voice dubbing and content management via

The first voice-over will say, "You didn't pay for that download, cheapskate."

### Virgin Machine: It Likes To Watch

Virgin Entertainment Group will offer branded portable Internet devices that kick to Virginconnect, a private surfing and shopping portal with "convenience keys" that link directly to sites that "complement Virgin customers' lifestyles."

Customers age 18 or over can rent 'em for \$50 per year, getting free Web access and e-mail in the deal. After three years, consumers can keep the device.

Oh, by the way, potential users must be willing to give up lots of juicy consumer data. The initial year's free to the first 10,000 qualified applicants.

Dave Alder, Senior VP/ GM of Virgin's e-commerce, says customer privacy is of the utmost importance.

Of course it is, Dave.

akrinst@aol.com.



the follow-up to the # 1 International Smash "BLUE (Da Ba Dee)"

### move your body

### 

Now Breaking In America At These #1 Pop Stations

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WXKS	KRBE	KHTS			
WBLI	<b>KSLZ</b>	WXYV			
KDND	<b>KMXV</b>	<b>KZHT</b>			
WXXL	WKSE	WBB0			
WPXY	WKGS	WDJX			
WBTT	WFLY	WBHT			
and many more					

from the 2X Platinum

Debut Album

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The #1 International Smash Around The World

Eurochart #1
Finland #1
France #1
Switzerland #1
Italy #1
Austria #1
Denmark #1
U K #1

www.eiffel65.net



### **UMG Picks Nick As CFO**

Marinus "Nick" Henny has been named Chief Financial Officer for the Universal Music Group by Vice Chairman Bruce Hack "N Sack." Formerly CFO/Exec. VP for Sony Corporation of America, Henny will oversee UMG's global finance operations by trading in used wine cooler bottles for quarter deposits.

HITS

Said Hack: "We are delighted that Nick has joined the Universal Music Group. He brings a wealth of experience which will be invaluable to the future growth of our company. And he knows where to get the best exchange rate for a Canadian loony."

Added Henny: "I haven't been this excited since I cashed in my Microsoft stock."

Henny originally joined Sony in '88 as a Senior Vice President and was named Executive VP in '93. As a member of Sony Corporation of America's senior management committee, he developed direction and strategy for the SCA Finance and Audit Committees and installed pay toilets in the executive washroom. Prior to that, he was a partner in the accounting firm of Price Waterhouse, where he regularly won the office Oscar pool.



Nick Henny: Likes to roll around naked in a pile of fresh hundreds.

### Pull My Finger! No, You Pull My Finger!



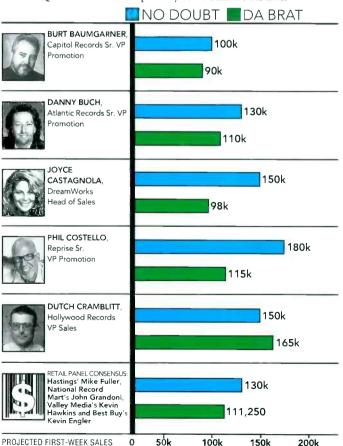
Following his life and work philosophy of "Keepin' It Real!" our fearless leader—and one live Jew—**Lenny Beer** shows **2 Live Crew**'s **Luther Campbell** that he can "hold it in" as long as any rapper. Publication of this week's issue was delayed as the two music industry giants stubbornly stood frozen for three-and-a-half days, each insisting on getting his blast-off first. Note: This caption contains no reference to this week's "Sopranos" episode.

### No Doubt/Da Brat Retail Guestimates

This week's retail geniuses (or is that genii?) are all over the place on No Doubt and Da Brat, reflecting either the uncertainty of the marketplace or the low IQ level of our readership... Why do we think it's the latter?

Who's got what on this week's album chart							
POWER POINTS: #1 LP = 50 POINTS/#50 LP = 1 POINT							
LABEL	Power Points	Top 10	Тор 20	Top 50			
UNIVERSAL (TOTAL: 18)	414	4, 6 10		26, 28, 29, 32 34, 36, 37, 40 41, 43, 44, 50			
<b>WEMI</b> (TOTAL: 13)	320	5, 9	14, 17 19	22, 23, 31 33, 35, 38 48, 49			
<b>BMG</b> (TOTAL: 10)	275	1, 3	13, 16,	21, 24, 27 39, 45, 46			
<b>SONY</b> (TOTAL: 8)	262	2, 7 8	12, 20	25, 30, 42			
WARNER MUSIC GRP. (TOTAL: 10)	203	9	19	22, 23, 31 33, 35, 38 48, 49			
<b>emi</b> (Total: 3)	117	5	14, 17				

eakdown



### TING TING AESERT ACOSE

CHEB MAMI

Adult Top 40 BDS Debut 34\*-29\*
Modern AC BDS 26\*-19\*
Triple A BDS #2\*

Research: KEMB San Diego #4 Overall #2 25-34 Females #2 30-39 Females

Phones:

#2 KYSR Los Angeles
Top 5 KFMB San Diego
Top 5 WWMX Baltimore



Medium Rotation
usic First: "Men Strike Back" Airing 4:18

Miles A. Cope and, III or Firstars Artist Managemen

From The Platinum CD "Brand New Day"
Impacting Top 40 Radio May 1st

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Erik "Bang &" Olesen is named Vice President of National Top 40 Promotion for The Island Def Jam Music Group by Sr. VP Promotion Ken "Night Train" Lane.

The N.Y.-based Olesen will work with Lane and the promotion team to promote singles at Top 40 radio, cross over singles from Rhythm to Pop and fumigate his office after visits from HITS' Ricky Leigh Mensh. He'll also coordinate co-sponsored events with radio stations, strategize with the national and regional promotion staff and draw mustaches on all the executives pictured in Billboard trade shots.

Olesen comes to IDIMG from Elektra Entertainment. where he was Sr. Director National Top 40 Promotion for the past two years and in-house interpreter for Ol' Dirty Bastard. Overall, Olesen was with the label for the past 12 years, the first nine as Metallica's drum tech.

Commented Olesen: "I feel this is an opportunity of a lifetime. It's an honor to work with a great promotion staff and with the incredible artists on the Island Def Jam roster. And yes, that's my final answer."

Added Lane: "Erik's passion for music, combined with his great radio associations and his mastering of the new technologies available to radio today make him the perfect guy to fetch coffee for me from Starbucks during departmental meetings.'



Erik Olesen: Life in the fast Lane.

### Châteauneuf du Pop



The fine folks at **Jive** share a toast to mega-selling act **NSYNC**. "Make sure that champagne's charged to the band—they haven't recouped yet," muttered label ruler Clive Calder. Meanwhile, promo giant Joe Riccitelli pondered the Zen of getting a massive bonus for working records that would've sold in the millions even if they'd been nothing but band members farting. Seen are (back, I-r): Sr. VP/GM Tom Carrabba, VP Publicity Sonia Muckle, VP Artist Marketing Janet Kleinbaum, President Barry Weiss and SVP U.S. Record Labels **Peter Thea**; (front, I-r): Sr. VP Business Affairs **Dan Zucker**, Calder, Riccitelli, VP International JoAnn Kaeding and VP A&R Steve Lunt.

### **More Than A Dealing**



Proving that the tallest guy in the room is usually the one signing the contract, MIT inventor and Boston leader Tom Scholz (3rd fr. 1) inks with Danny Goldberg's Artemis Records. Explaining to Goldberg (I) that Yastrzemski may be a fun word to say, but he no longer plays for Boston, are VP Media & Artist Relations Sage Robinson (2nd fr. 1), Diane Gentile (3rd fr. 1), Exec VP Michael Krumper (center), Manager A&R Shannon McSweeney (2nd fr. r) and Exec VP Daniel Glass (r). Said Scholz, "This is the most excited I've been since Irving Azoff got himself into a lawsuit with CBS by deciding to release 'Third Stage' in 1986. I just wish he'd take back these damn 'Stiffed' promotional breakdance mats."

### ENTERTAINMENT/INTERNET STOCKS AT

ENTERTAINMENT/INTERNET STOCKS AT FRESSTIME.					
SYMBOL	COMPANY	T/W	LW	% CHANGE	52 WK HI — LO
AFM	AMFM	64.69	61.50	+5.18	85.62—45.75
ARTD	ARTISTDIRECT	6.47	7.37	-12.21	12.75—5.62
CCU	CLEAR CHANNEL	69.81	65.75	+6.18	95.5057.87
CITC	CITADEL COMM.	35.94	36.00	-0.17	65.62—26.75
CMLZ	CUMULUS MEDIA	13.00	14.63	-11.11	55.43—10.25
CXR	COX RADIO	87.88	81.31	+8.07	107.00—48.50
ZIQ	DISNEY	42.50	41.13	+3.34	42.50—23.37
EMI	EMI (IN PENCE)	674.00	643.50	+4.74	810.00—355.50
EMMS	EMMIS COMM.	40.75	43.00	-5.23	62.34—19.50
EMUS	EMUSIC	4.13	5.25	-21.43	35.00—4.25
INF	INFINITY	32.56	31.13	+4.62	41.50—24.18
JCORZ	JACOR COMM.	11.06	10.44	+5.99	16.50—8.50
JP	JEFFERSON -PILOT	61.13	62.94	-2.88	79.62—49.87
LQID	LIQUID AUDIO	14.00	11.00	+27.27	49.25—9.37
MPPP	MP3.COM	15.88	19.88	-20.13	105.00—15.00
RNWK	REALNET- WORKS	40.13	50.13	-19.95	96.00—25.50
ROIA	RADIO ONE	59.75	62.63	-4.59	97.50—24.00
SFX	SFX ENT.	40.50	38.19	+6.06	51.66—25.00
SIRI	SIRIUS SATELLITE	42.88	46.50	-7.8	69.43—19.50
SNE	SONY	263.00	268.75	-2.14	314.75—89.25
ТШХ	TIME WARNER	95.75	90.63	+5.66	105.50—57.18
VIA	VIACOM	55.25	52.19	+5.87	63.31—36.68
VO	SEAGRAM	59.00	58.13	+1.51	65.25—36.62

22 HITS April 14, 2000

# THIS TIME AROUND

New This Week: KRBE KHKS WSSX WFLY WALC And many more!

Top 40 Mainstream Monitor 31 - 27\*

Mainstream Audience Now Over 10 Million!

#8 Most Requested On TRL Top 10 Countdown!

#2 Selling Single In The Country! Over 54,000 Units Sold!

### Some Of Great News:

Z100/New York:	#7 Phones!	(15x)	KZHT/Salt Lake City: Top 5 Phones!	(30x)
KRBE/Houston:	#15 Phones!	(15x)	SWRVW/Nashville: Top 5 Phones!	(29x)
<b>WXKS/Boston:</b>	Top 5 Phanes!	(19x)	WKRQ/Cincinnati: Top 5 Phones!	(34x)
<b>WNKS/Charlotte:</b>	Top 5 Phanes!	(17x)	WKXJ/Chattanooga: #1 Phones!	(34x)
KDND/Sacramento:	Top 5 Phanes!	(18x)	WABB/Mobile: Top 5 Phones!	(49x)
KCHZ/Kansas City:	Top 5 Phones!	(37x)	WNOK/Columbia: #2 Phones!	$(25\alpha)$
Y100/Miami:	Top 5 Phones!	(14x)	KIZS/Tulsa: Top 5 Phones AGAIN!	(\$5x)

KQKQ/Omaha: Top 10 Callout Females 25-24 Two Weeks in A Row! (29x)

Now On Over 115 Pop Stations!







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Produced by Stephen Linoni and Hanson Vocals produced by Mark -Ldscn and Hanson Mixed by Tom Lord-Alge Management Triune Music Group (www.triune.com) www.hansonline.com www.islanddefjam.com

### **Larry Khan Do** At Jive

Larry Khan "Film Festival" has been upped to Senior Vice President R&B Promotion and Marketing for Jive Records by label President Barry Weiss "Guys Can't Jump."

HITS

Khan was previously VP R&B Promotion for the label since June '91, when in Xanadu a pleasure dome he did decree. Prior to that, he was National Director R&B Promotion for Warlock Records, whose roster included Jungle Bros., Todd Terry and The Vampire Lestat.

Khan will continue to promote live records at Urban radio, but will now also oversee the marketing managers within the Urban music area. In addition, he's volunteered to adopt Elian Gonzalez and make him a member of NSYNC.

Commenting on the appointment, Weiss said: "Larry has been a valuable member of our company for over seven years. This new appointment is a major step towards meeting the continuing needs and challenges of our growing company. As well as providing my loafers with a needed spit-polish."

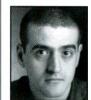


Larry Khan: Weiss' guy finishes first.

### IN A WORLD WITHOUT M.A.P., PRICE FIXING GIVES WAY TO PRICE WARS... GET YOUR CD'S HERE-THEY MAKE GREAT COASTERS! 2 FOR A NICKEL OR A DOZEN FREE WITH THE PURCHASE OF ANY LIGHT BULB!!! HEY, DAD, CAN I USE NAPSTER

EVERYTHING MUST GO., INCLUDING THIS CARTOON!

### RUNDOWN OF EXECUTIVES ON THE MOV











Burgos

J. Walker

Barr

ax "Cheese" Burgos is named Vice President of A&R/ GM for Breaking Records, Hootie & The Blowfish's label, by President Rusty "Nail" Harmon. Burgos will play a key role in planning the debut release of the band Virgin Wool, bringing talented new artists to the label and taking Hootie's mulligans on the golf course... Dominic Walker "On The Wild Side" is hired as Managing Director of London-based Famous Music Ltd. by Famous Music Publishing Chairman/CEO Irwin Z. "Here's To You Mrs." Robinson and President Ira Jaffe "Pop Popcorn." Walker will be responsible for the acquisition and development of U.K.based talent and making sure the office beer supply is kept at room temperature... Justin "Time" Walker is tapped as Vice President of Business Affairs for Beyond Music by President/COO Jeff Sydney "Australia" and GM Phil Sandhaus "Of Love." Walker will handle all aspects of business affairs for the label, including balancing Allen Kovac's checkbook ... Cindy "Raising The" Barr is appointed Vice President Purchasing for AEC One Stop Group by Sr. VP Purchasing Robert "Papas" DeFreitas. Barr will oversee the purchasing depart-

ment, inventory, budget forecasting and trying to get on the next installment of "Who Wants To Marry A Multimillionaire?"... Nan "Gefilte" Fisher has been bumped up to Senior Vice President of Alternative and Rock Promotion for Capricorn Records by President Phil "Er Up" Walden. Fisher is now the girl with the most Cake... Lisa "Naomi and Wynonna Are The" Judson is selected Senior Vice President of Programming and Executive Creative Director for Nickelodeon by President/CEO Herb "Alife" Scannell. Ms. Judson will be responsible for the programming and creative areas of the network and summering in the Hamptons with the Rugrats... Ken Bunt "Single" is named Director Digital Marketing for Hollywood Records by Sr. VP/GM "On Your" Mark DiDia. Bunt will spearhead online marketing efforts and trade erotic e-mail with Minnie Mouse... Linda "Let's Go" Metz has been raised to Senior Regional Director Sales for Columbia Records by Sr. VP Sales Tom Donnarumma "And Coke." Metz will serve as a liaison between Columbia Records Group, Sony Music's Boston, N.Y. and Mid-Atlantic branches and the Sopranos waste-management business in South Jersey.











Metz

### BEWITH YOUENRIQUE IGLESIAS

# FROM THE PLATINUM ALBUM

21\*-17\* Mainstream Top 40 (+365)

Greatest Gainer 8 Weeks In A Row!

#9 Rate The Music.com

Great Early Callout:

Z100 KZQZ KISS108

Big Phones:

Z100 KIIS-FM Y100 KRBE

New:

WKIE WKSE WKSL

### Major Action:

KISS FM 45x KCHZ 40x Z100 40x KZZP 30x WDRQ 50x KZHT 35x KRBE 40x KHFI 38x WIOQ 28x WNKS 32x KBKS 40x WHYI 45x KDWB 30x WFLZ 36x KHTS 60x WKFS 40x WWZZ 28x KDND 32x KKRZ 30x WXXL 55x KSLZ 40x WAPE 32x KMXV 40x WXSS 35x





MEN STRIKE BACK

Fernan Martinez Communications, Inc.

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Fax: [212] 966-3910

E-mail: Lbeat@aol.com

or write

72 Spring Street #1103

New York, NY 10012

\* If you live in the LA area and are interested in becoming a Tour Outreach volunteer, please call the LIFEbeat office for more information.

ANGELES BAD, LOS

The highly anticipated summary judgment in the RIAA-MP3.com lawsuit is slated to be heard on Friday (4/14), and watchers are eagerly watching the fluctuations in MP3.com's stock price. Meanwhile, scramblers at MP3.com are scrambling to needle out a settlement with the RIAA's membership before it gets to court, while simultaneously trying to structure deals to work with the Big Five. Because of MP3.com's depressed stock price and their potentially high legal fees, insiders indicate that MP3.com honcho Michael Robertson has given the company's Robin Richards the green light to make deals with the five majors. MP3.com supporters are saying the majors should sign licensing agreements with the renegade online distributor to combat the real threat: Napster and Gnutella, MP3.com players are saying that AOL, which is closing in on its Time Warner deal, is not protecting content by developing file-sharing software. AOL's competitors, however, perceive this as MP3.com scare

#### SMASHED PUMPKIN



Billy Corgan: Not on Sharon Osbourne's Xmas list.

tactics. The label groups are not opposed to licensing MP3.com songs, but they want a fee ranging from a half-a-cent to a-cent-and-ahalf for every listen. Sources from MP3.com's team believe that BMG will most likely be the first to make a move and hope that others will follow suit... The Smashing Pumpkins are shopping for a new record contract. Corgan and company's strategy to wait until after their last album was released seems to have been a mistake, as sales crash. Corgan is also wearing out his welcome at Virgin, as he continues to publicly trash the company... Speaking of artists talking trash, Elton John sounding very bitter about the music business on national television. Sir Elton has alleged that he has been ripped off by his former manager, who made really bad label and publishing deals... The debut single from a superstar act is in big trouble, and the artist's manager is going crazy... Lots of internal dissension at ART-ISTdirect, as the company's stock price wallows. Questioners are questioning if the company will have enough money to make it to the fall. Meanwhile, artists who have signed with the company are undecided whether to take the 20% over the option price of \$3.60 and bail or to ride it out, hoping for a rise in the stock price. More to come for sure... Names in the Rumor Mill: Steve Stoute, L.A. Reid, Jill Berliner, Gary Stiffelman, Sharon Osbourne and John Reid.

### Selling.

(#8 Soundscan New Artist Chart) (#14 Selling Single in America)



Disney TV Special 4/29
(National Promo TV Blitz Underway)

All Over MTV

(10 Spins/Week... tons of features - "Hot Zone" w/Anonda, etc.)

On Nickelodeon

("All That" 3/25... "Snick House" 4/8)

Radio Stories Everywhere

(KZHT WAKS KHTS KKRZ... 25 more...)

(8 New Stations This Week...)

(Top 5 Phones Everywhere)





MUCH MUSIC





### LETTERS

#### Warthog Heaven

Dear Dennis & Lenny:

Enclosed you will find a recent photo of Rick Cummings, Senior VP of Programming for Emmis Communications. This letter shall serve as a cease-and-desist from further publication of the photo featured in the 3/31 issue, due to the strong resemblance to Horshak of "Welcome Back Kotter" fame. Please return the photo at once.

Dianna Obermeyer Power 106 L.A., CA

HITS replies: And we thought all along he was "Whitey" from "Leave It To Beaver."

#### Jail Bait

To Whom It May Concern:

Hello, my name is Jermaine "Yassin" Brute. I'm writing you concerning your magazine. I was directed to you by a Mr. Donald Passman, who mentioned your magazine in his book, "All You Need to Know About The Music Business." I would love to see what it's about and if I like it, you'll hear from me with my payment as soon as possible.

Jermaine "Yassin" Brute State Correctional Institution at Dallas, PA

HITS replies: Sure, Jer, just send \$350 worth of license plates to us, and a year's worth of more abuse than you'll ever receive from the penal system is on its way.

#### **Beach Blanked**

Dear Roy:

Thanks for your interest in Black Beach 2000! I'm sure you'll enjoy the enclosed copy.

Rachel Wenzel UGroup Universal City, CA

HITS replies: Thanks, Rachel, we haven't enjoyed a video this much since Luke Campbell's "Uncen-sored Freaknik' 87."

### **Bug Spray**

Roy:

What do you give someone who has everything? My solution was to give Bug Music's Dan & Fred Bourgoise their very own Bee Girl, whose sole function was to make sure their glasses were always full.

Susan Clary Big Monkey L.A., CA

HITS replies: So that's what she's been doing since Blind Melon broke up. Too bad the guys weren't drinking anything stronger than vanilla Yoo-Hoos.

#### Hail Catania

Lenny:

Thanks for taking time out for breakfast. Here's a copy of The Disturbed CD and single.

Bob Catania Giant Records Burbank, CA

HITS replies: The only thing Disturbed was Beer after he had to get up at 7:30 in the morning.

#### Crits Nix Wix Pix

Roy:

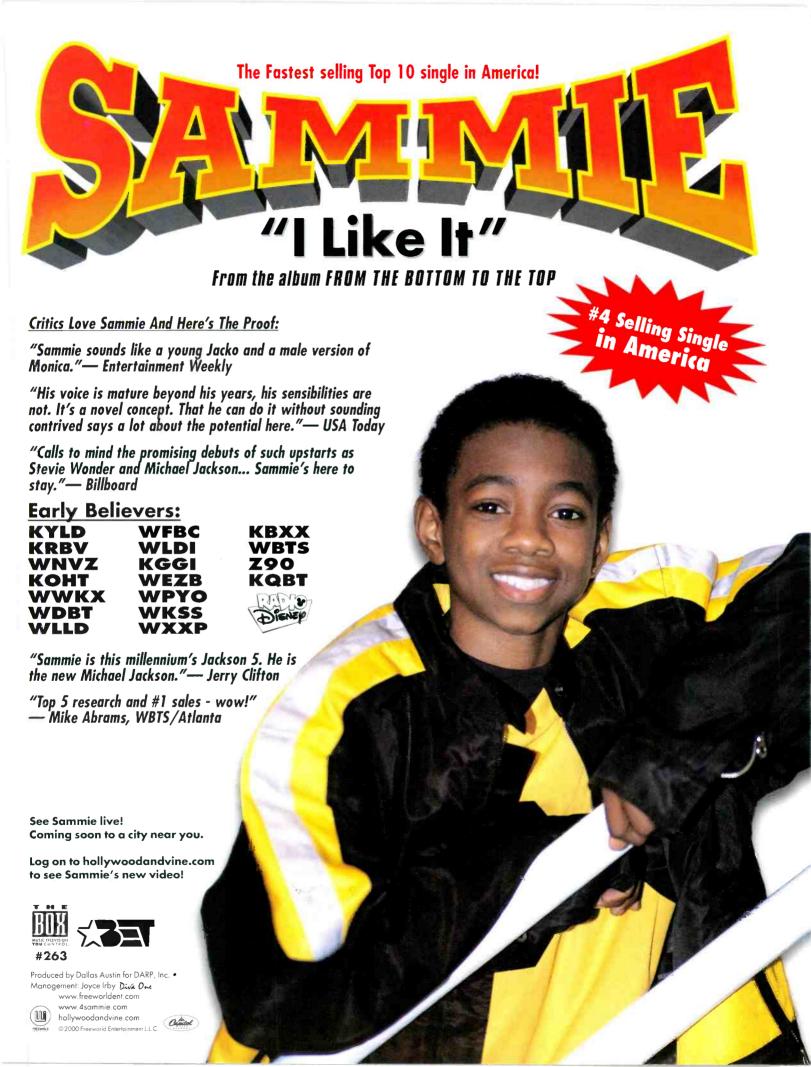
Here's a photo of photo of Kimmy Wix, Producer of our new Nashville office.

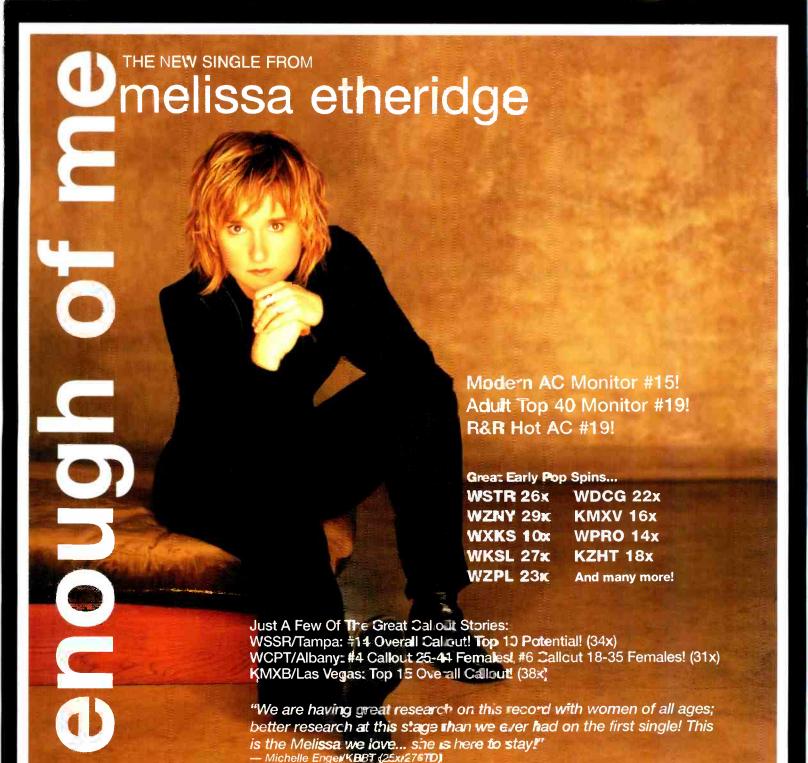
Deana Graffeo Getmusic.com N.Y.C.

HITS replies: Looks like a real party guy...but what's with the kittens?











Produced by Melissa Etheridge & John Shanks Mixed by Chris Lord-Alge Management: W.F. Leopold Management inc.

www.melissaetheridge.com

"Amongst all of the musical madness out right now, 'Enough Of Me' gives us the amiliar sound that we need, and can count on! Solid callout after 250+ spins." — Shark/KMXE (38x/275 TD)



Hot 100 Audience Over 10 Million!



### WHEELS & DEALS

BY JEFF RABHAN & SIMON GLICKMAN

MUSICAL CHAIRS: It's a game we all enjoyed as tots; no birthday party was complete without some incarnation of battle designed to keep your ass in the seat. But in the grown-up world, the game lacks the same amount of shits and giggles, often leaving artists in the lurch and A&R departments unstable. In a time when it's difficult to maintain a corporate creative personality, Craig Kallman ups R&B/hip-hop superstar Mike Caren to VP of A&R at Atlantic Records and Steve Backer has squashed all enemy pickoff attempts by solidifying tape-room-boy-turned-boy-wonder Matt Messer (blink-182, Lit and, with Damon Booth, Slipknot) at EMI Music Publishing. Big kudos to both senior execs for recognizing career talent... Are several big changes affecting Elektra's East Coast A&R line-up? More news to come... Dianna Fragnito moves from IDJ to RollingStone.com, where she will read about the bands all of you sign... In related EMI news, Black Lab's Viper Room gig was a petting-zoo's worth of weasels, including Polly Anthony and the entire Epic gang as well as reps from MCA, Atlantic, American and DreamWorks. A strong show and sterling new material should shut this one down shortly... WHERE'S KEANU?: Matrix, the newly created writing trio comprised of Lauren Christy, Graham Edwards and Scott Spock, have signed with Sandy Roberton's Hollylodge Publishing/Tix Music. The triad's written songs for Christina Aguilera's Xmas album, as well as songs with Ronan Keating (Boyzone) and Kelly LeVesque (whom David Kahne signed to Reprise). Given that pedigree, are there already whispers of bigger things ahead for both Matrix and Roberton?... A hearty mazel tov to John Loken/Lou Niles at Ultimatum Records for closing the Brian Schall-repped/Ripchord-managed 6Gig... Steve Hutton's **UPO** on Epic are adding petrol to

the pub fire, hoping that meetings with John Titta/Warner-Chappell, Dana Kasha/Universal and Ira Jaffe/Famous will make things blow up... Mixes are complete for the Strung Gurus, which featured recently deceased Social Distortion quitarist Dennis Danell as well as Michael Knott of Aunt Bettys. The project was originally slated for selfrelease, but a Jed the Fish "Catch of the Day" on KROQ and Wheels Online love have caused some majors to bang on manager Dave Jenison's door (davienison@aol.com)... BRING MORE BOYS: That's the cry being heard across the ocean for the Mike Peters-managed, Nick Ferrara-advised Welsh boy band X-ELL. The show last week had East Coast reps from Jive and RCA eating peanuts on businessclass flights, while Atlantic managed to squeeze in a meeting as well. What's more, rumor has it that two additional majors may throw on a Speedo and take a dive. Stay closethis one could get good... Is one

major changing advance-CD policies because the music might end up on the Net?... In one of the most unique performance-art/music showcases we've ever witnessed, Pleaseeasaur (launchcommand@hotmail.com) will return to LA for shows on 4/18 and 4/22. Guarantee you've never seen anything like it... Send photos—and e-mail us: rudoll@aol.com and akrinst @aol.com... BUZZIN': Extasy Records, Johnny Wright, Chronic Future, Ernesto...

#### Matrix



It's real.



### ...this is your ass covered



news • gigs • dish • convention previews • exclusive music and artists you won't see anywhere else... not even in HITS

### BUZZEES

WHO'S BUZZIN & WHERE

WHO	WHEN	WHERE	HOW COME?
JEREMY PARISE	Thurs., April 13 8pm	Brownies NY	Chicks dig him.
JERMAYNE GORDON	Tues, April 18 7:15pm	The Gig LA	West Coast soul flava.
GLOBAL TRANSMISSION	Mon, April 17 7pm	Brownies NY	Electroni-pop with hooks.
TREE	April 18 9:30pm	Continental Club NY	Rawk.
ZOE	April 28 10pm	Viper Room LA	Ask Jeff Gordon.

HiTS April 14, 2000 31

### WHELS & DEALS

### Shoots & Scores

BY JEFF RABHAN

Just when it looks like the ST world is asleep at the wheel, a few of you rise to the occasion just in time for deadline. Today is no exception the past seven days have offered studio talk, retail chalk and a Huev Lewis balk. Read on... Monster chatter and heavy speculation surrounds the Culver City lot of Sony Pictures Entertainment, where insiders say a deal is in the works to solidify the studio music executive position. While it is unclear whether or not an offer has been made, it is apparent that studio heads have a "foolproof" plan to fill the empty shoes—one way or another... Fueled by the high-octane charge of Aaliyah, the Blackground/Virgin "Romeo Must Die" ST pushed retail sales numbers over the 200k mark. It's a fine debut for what looks to be the first Platinum ST of the year. What, if anything, does this say about the clutter of rock STs in the marketplace that have been unable to deliver the numbers of hip-hop-flavored STs?... In one of the larger debacles in recent memory, Koch Records has been forced to recall a gaggle of Lion's Gate Pictures' "American Pyscho" STs due to a licensing mishap involving Huey Lewis' "Hip To Be Square." While I'm certain most of you are smiling with glee and thinking, "Who fucked up?" allow me to make a different point: Isn't it more interesting to know who blocked the resolution to the problem? Those close to the sitch point to Lewis manager Bob Brown, who felt it was more important to protect the integrity of a cornball '80s novelty tune than to play ball with the scores of people working hard to open the film. Wise choice... THE MASSAGE PARLOR: Former Rhino Records hero Julie D'Angelo has joined the ranks of "visual media agents" with Music For The Masses (musicforthemasses@earthlink.net), where she will represent bands and solo artists as well as a handful of composers... Writer/director Vanessa Parise is searching high and low for a young female artist to act in her buzzin' indie flick

"Rhode Island Blue." This role could be a winner, so e-mail vanparise@aol.com for more info... Michelle Van Arendonk/ Roadrunner Records have joined the rest of you soundtrack playas. With an ever-expanding roster of radio-friendly artists, the NY-based label is looking to make a ST splash... Speaking of looking, NBC is on the prowl for an artist to write the theme song for "Will & Grace" next season, and you don't need me to tell you what a masterpiece (The Rembrandtsget it?) a main title can be for an artist. Contact my girl Kim Niemi... I DON"T CARE, BUT: MTV Films has just picked up Icon Productions' "Kevin and Perry Go Large," a Brit comedy about two virginal DJs in search of carnal knowledge in Ibiza that features BBC superstars Harry Enfield and Kathy Burke. With MTV beginning a monster marketing campaign for the release and a who's who of top DJs and dance artists already committed to the ST, the question then

becomes: Who's clued-in enough to step up to Michael Lustig (Michael\_Lustig@paramount.com) and make an offer?... In ridiculous news, has one major studio film interviewed the same supervisor six times for the same gig? Once or twice I get, but then I stay home... Send me photos... Email: rudoll@aol.com... BEHIND THE SCENES: Kathy Nelson, Lia Vollack, Patricia Joseph...

#### **Huey Lewis**



Who's behind "Psycho" strategy?

### Gosing Gredits

CLUES FOR CUES

"WHO'S NEXT": The WB Keith Moon biopic could mark the return of MCA ST hits.



5TH ANNUAL FILM & TV MUSIC CONFERENCE: Did you miss the first four? Us, too.

MITCHELL LEIB: May 9: "Retail Impossible"?



"GHOSTS OF MARS": Musicians Ice Cube and Courtney Love to star. Will actors write songs for the ST?

ROBERT KRAFT: Fox music Prexy prepares for a "Titan" summer at retail.



### Top 3 At Callout America For 8 Weeks







### f/Eminem

### "Forgot About Dre"

### Top 5 Phones:

**WWZZ** WIOQ **KRBE KHTS WAKS KMXV** WHYI **WKSS KKRZ WPXY** 



OR. DRE





KZQZ Z100 **KQKQ KRBE KDWB** 

Y100

"...how can you ignore something this big?" - Jon Zellner, KMXV, Kansas City

### More Major Action:

**KHKS** WFLZ **KCHZ WDRQ** KSLZ **WKSE** KHFI **WBTS KZZP** WXYV **KZQZ** 

**WKFS** 





**Everyday** 





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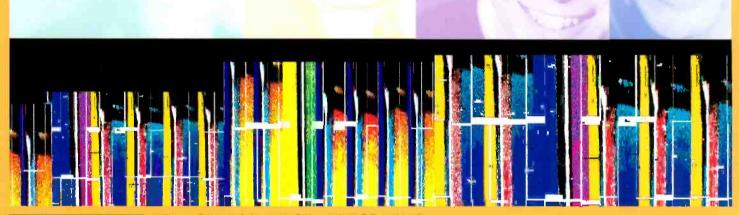




AN EXCLUSIVE HITS DIALOGUE WITH MTV SENIOR VICE PRESIDENT OF MUSIC

& TALENT PROGRAMMING TOM CALDERONE BY MURDOCH MCBRIDE

### SPANKIN' NEW CALDERONE





MTV SENIOR VICE PRESIDENT of Music & Talent Programming Tom Calderone speaks quickly and with self-assurance, which is typical of media executives. A former radio marketing consultant for Jacobs Media and Operations Mgr./PD at WDRE New York and WHFS Washington, DC, Calderone says he has seen plenty of companies that were creative and of the moment, although nothing ever quite like MTV. "It's great to take risks and at MTV it's encouraged," he says.

High above the street on the 25th floor of Viacom's 1515 Broadway offices, Calderone describes MTV's strategy and the wisdom that informs the network's programming decisions. He even describes the so-called special

"stunts," where the network finds innovative ways to make stars out of the artists by placing them in new and interesting situations on the channel.

Calderone reports directly to MTV President of Programming, Brian Graden. While he deflects credit for the shows he has helped develop over the past 18 months. Calderone says much of the network's success can be attributed to the culture of MTV itself. This culture. he says, fosters as relaxed an environment as he has ever seen. while being collaborative and constantly challenging with new ideas and vision. HITS' own Mr. Relaxation, Murdoch "Here Comes The" McBride, auditions for the network's karaoke show by crooning

### What can you tell us about MTV re-emphasizing music programming in the network's mix?

What we've tried to accomplish is not just playing music videos back-to-back, but packaging them so that when our audience wants to find their genre-specific shows, whether it's "Beat Suite," "MTV Jams," "Return of the Rock" or "Hot Zone," they know exactly what they're getting when they tune into the channel.

On programs like "Total Request Live," we've been successful in packaging music video and creating certain really cool music video stunts. Everything from the "Faves Franchise" to "Millionth Video Stunt" to "Spankin' New Music Week" and "All Access Week." It's major music stunting. We've also done some really strong "Cutting Edge Weekends," where we did a four-hour block of independent videos from independent labels. We did another weekend, "The Return of the Rock," which eventually became a show on our channel.

### When you reflect on the history of MTV, does it strike you how far the programming has evolved?

I was one of the unfortunate ones that didn't have cable in my neighborhood. I can tell you that the cable landscape has become much more competitive, as have the demands from our audience and what they want from us. One of the things that the channel has done successfully is talk to the audience more frequently. Not just on music, but overall, on the tone of the channel. That's been a really big key to success, to constantly ask the viewers what they want to see, what they like and what really makes them passionate about the channel.

### When you first came to MTV a year and a half ago, what were the biggest challenges that you faced?

What helped to make it less of a challenge was the fact that Brian Graden had a vision and a strategy of how he saw the channel as a whole, so it kind of made it easier to get the game plan together and move quickly. The challenge was explaining to the industry that breaking a band on MTV is bigger than just a music video. And I think we've proven that time and time again, with artists like Kid Rock or NSYNC. You can't look at a successful artist on this channel without their inclusion on stunts other than just the music video form. The music video is still an important ingredient to what we do and it's certainly something that our audience still loves to see, but our audience demands to see another dimension of these artists, another side that really only MTV can deliver. Anyone can put on a show or a live performance and say, "that's our artist commitment," but MTV's artist commitment is more than just the video or the live performance... it's putting the artists in situations where they shine and we get to see more of their personality besides just the performance. Kid Rock was a good example. We had the band on "Fashionably Loud" and they were also part of "All Access Week." We saw his first video and we were like, "Wow, this guy's great," so we put him in situations that would be comfortable for him. He played along and it was just great. Kid Rock really endeared himself to our audience.

So you're really offering any number of broadcast opportunities as a means to help break artists?

TO BRING YOU MY HATE: MTV Sr. VP of Music & Talent Programming **Tom** Calderone (r) celebrates his first shave back in the WDRE days with Universal Sr. VP Promotion Steve Leeds (1) and PJ Harvey (c), who wonders what Lyor Cohen is doing in Chris Blackwell's office.



Yes, but always in the right places. You know, we're never going to put an artist in a situation that would be uncomfortable for them or where the audience would look at them and say, "That doesn't seem real." If we don't strategize on how we're going to use these artists, then we all lose in the end.

The Backstreer Boys are a good example. Again, it wasn't just about premiering their video on TRL and doing an interview. We created a whole weekend around them with literally thousands of kids around Times Square. Hopefully, people will see that we were part of their record-breaking sales weekend. For this channel to succeed on a competitive basis, it's important for us to create stars out of these music artists. Of course, there will always be some that are just not going to be TV stars and that's OK; we'll deal with them in other ways. For the ones that are TV stars, it's important for us to include them in the fabric of the channel as much as possible because we need their star power. For us, that means to continue cultivating these stars and developing a nice stable of really strong performers.

### What were the measurable indications that your approach was hitting home with viewers?

The ratings reflected it. We did a stunt that was really a perfect example of what I'm talking about called "All Access Week." Last July, we told our audience that not only could they go on tour with these stars—Whitney Houston, Britney Spears, Limp Bizkit, etc.—they could also go behind the scenes with them. And that was a very successful week for us because we brought our audience into an area that they can't really get to all the time. "All Access Week" is the vision that we have for getting people more involved in the artists.

We're a culture that wants to know more. I still think there's always got to be a mystique element to what artists do and I think it's important for the longevity of the artist that there is a mystique, but we are very cautious not to burn the artist out or expose them so much that there's no mystique on the channel.

How does MTV continue to stay abreast of popular music culture? It's always been part of the fabric of this channel to be cut-

"One of the things that [MTV] has done successfully is talk to the audience more frequently."

Life."

his version of "Semi-Charmed



Johnny Rzeznik, Mike Malinin, Calderone and Robby Takac.

ting-edge and to reinvent itself constantly. And that's not just on the screen, but internally as well. The goal of the network is to constantly force itself to think out of the box, which is such a cliché, but it's true. Also, to be one step ahead of everybody, which is more important than ever. We can definitely predict or at least see what the audience is gravitating toward. Sometimes we're wrong, but most of the time we're right. But it's that kind of experimentation and risk-taking that keeps the channel on its toes.

#### If you could broker any single change in the relationship between MTV and the music industry, what might that be?

As a department, we have been a little louder about what has been the timing issue, meaning when we get things on the channel. Take Eminem as an example.

When we played his first video, there were some people who felt, because the record wasn't in the stores and the marketing plan wasn't out there yet, that we weren't doing right by the artist. My opinion was that we were delivered a video that was so entertaining and was going to create such a buzz that we went with it. At the end of the day, we have to entertain our audience. In terms of where MTV fits in the grand scheme of an artist's development, there are going to be times when we'll be early because we want to be there for the ride and there will be times when we kind of ride the wave.

There is no concrete answer; it's a very fluid issue that we deal with on a constant basis in terms of what we are going to do with artists and bands. We have to be careful that we don't go too ahead of the curve for our audience that we lose them. NSYNC, Backstreet Boys and Britney Spears helped us break Kid Rock and Fatboy Slim. It's definitely a balancing game. Overall, some labels would probably want us to be earlier on stuff than we are. Our opinion is, because videos burn a lot quicker than songs do on the radio, we want to kind of enjoy the success of an artist as well. If something becomes a huge Top 40 or rock success and our TV audience is telling us, "We're kinda done with this video," it means that we went way too early, and then we don't get to enjoy the success of playing hits when they're at their peak. It's

hard, and I'm not going to lie to you—there's not a formal piece of paper that says this is how it should be. It's just a gut-check and we strive to be more strategic with the labels.

#### How are you integrating the channel's programming with your online presence?

We've already started to do a lot of on-air initiatives with an online component. "Total Request Live" has been doing the online convergence for about a year. We just stared a terrific game show called "webRiot," which is not just a relevision game show you watch but also one you can interact with, and the response has been incredible. Earlier in March, we had what we called "@mtvweek." I like to say we're trying to bring the "M" into convergence, and have the opportunity to not only have our audience watch the channel, but to be part of the online experience at the same time. Hanson kicked off the week, performing two songs in our studio, one of which was chosen by the online audience. We did that all week with AC/DC, Smashing Pumpkins and NSYNC. We also gave the MTV.com audience the opportunity that week to program different music hours on the channel. They got a menu they could pick from to devise their own little sets of music on the channel. Our audience wants that kind of convergence. We have such a huge music brand that obviously translates into television. We already have a successful on-line component that's been big and our audience keeps coming back saying, "We'd kinda like to see the two together ... '

#### What about some of the other new shows MTV has on the air?

There's "Diary," a terrific show based on that whole idea of "giving the audience more insight to an artist," what they're feeling above and beyond the music side of them. We've had shows with Celine Dion, DMX and one with Pamela and Tommy Lee. The cool thing about "Diary" is that it gives our audience

an opportunity to see, in real time, what's going on with them.

It's like a day-in-the-life. And you have the artists com-

menting about how they feel while the camera's rolling. It's another cliché that the camera never blinks, but that's kind of the vibe of "Diary."

### How do you convince the artists to give you that kind of access?

There will be some people who won't participate in something like that because it's just not their style. But I think MTV has always created a comfortable and trustworthy environment for artists. We treat them very well and very fairly on air.

### Your programming helps the artists promote themselves.

We first did "Spankin' New Music Week" two years ago and then another last year. Something that came out of it was our "Spankin' New Music" half-hour show of brand-new artists or new videos from already familar artists. The other show that we created was "Return of the Rock," which is hosted right now by Tommy Lee and Booker, and that show came out of the very successful video-based weekend stunt that we did. "Beat Suite" and "MTV Jams" are still successful for us. The "Hot Zone," which is hosted by Ananda, not only mixes celebrity interviews, but also the hottest videos on-air. There's also "MTV's Making The Video," which deals with what is going on behind the making of a music video, has been a very successful series for us. Everyone from Beck to NSYNC and Backstreet Boys have been on and people really like it. It's also a show where we've seen record sales increase. Blink 182 is probably the best example. After taping of "MTV's Making The Video," their album sales took an amazing jump. The audience gets to meet the director, the dancers, the artists, the choreographers and the set designers. They get to sit through the storyhoard of how the video is being made and it's a great insight to how this process happens.

#### What are some of your future shows in development?

There's another online show that aired during "@MTV Week" called "MTV.com," where you get to watch streamed interviews along with some news and information about the video and the artist. It's the on-line experience for couch potatoes. •

### PD John Loscalzo).

SHTICK FIGURES: MTV Sr. VP

of Music & Talent Programming

Tom Calderone (r) hangs with Democratic

Presidential candidate Al Gore (1) in an exclusive

shockwave video now available for download on

Napster (artist rendering by WXRK N.Y.







Tom "Rocks the Vote" WITH ALGORE

"NSYNC, Backstreet Boys and Britney Spears helped us break Kid Rock and Fatboy Slim."

36 HITS April 14, 2000

# BEAT'S ME

BY ROY TRAKIN

R.I.P. ABIE: Legendary pop culture aficionado and all-around nice guy Alan Betrock passed away from cancer over the weekend. The founder of the New York Rocker, author of the seminal "Girl Groups" and producer of Richard Hell, Marshall Crenshaw, Violent Femmes and Blondie, will be remembered as a cuddly bear of a man with a huge heart, discerning taste and great, cynical wit. His last book was "The Cult Magazine Checklist Guide" a paean to his beloved '50s exploitation titles like Women In Crime and Peep Show... DISCONTENT PROVIDERS: The signs of unrest at such high-profile content sites as Time Warner's Entertaindom.com and CDNow's allstar magazine indicate all is not well in the cyberkingdom. Publicists are complaining about being inundated by these prolif-

erating Webzines, who complain when they're not treated like hard copy publications but often scoop their offline competition, causing headaches among PR types... THE ANTI-HALL: Lots of scholarly rockcrit types are pointing to the June opening of Microsoft co-founder Paul G. Allen's Experience Music Project (EMP) Museum in Seattle. Unlike the Rock and Roll Hall of Fame in Cleveland, EMP is not as interested in star power and glitz, but rather in an interactive study of rock & roll's roots and local communities. Also, they are paying for memorabilia,

### **BETROCK & ROLL**



ALAN BETROCK: The Big Guy will be missed.

not just soliciting donations. There's a hard copy magazine, "Feedback," and a Web site (www.emplive.com)... FIRE'S REIGN: Marilyn Laverty's Brooklyn-based Shore Fire Media celebrates its 10th anniversary as one of the industry's leading indie PR firms, with a client list that includes Bruce Springsteen, Shania Twain and Wynton Marsalis. Now do we get tickets to the Boss' Arrowhead Pond gig?... A couple of L.A. indie PR powerhouses are looking for experienced, knowledgable account execs. Baker/Northop Media Group needs both a publicist and an assistant. E-mail Sheryl@bakernorthop.com or call (818) 986-5200. Spinmeister extraordinaire Larry Solters' hot Scoop Marketing is looking for a seasoned pro as well. Call (213) 639-6169... CONFERENCE CALL: Carla DeSantis' monthly ROCKRGRL has announced plans for a Music Conference 2000 in November in Seattle, co-hosted by South By Southwest. Ronnie Spector will keynote... MEDIA MEANDERINGS: Ex-Raygun editor Randy Bookasta, now Atomic Pop's VP of Content Development, launches the site's new multimedia magazine, Jet Lounge... Jim DeRogatis' longawaited bio, "The Life & Times of Lester Bangs, America's Greatest Rock Critic," comes out 4/18 on Bantam Doubleday Dell. Its pre-sales already rank it 4,791 on Amazon's sales chart.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

# MINI-MUGS



A RETAIL MULLIGAN: Retailers bury HITS' retail queen Toni Profera (fr. r) in sand, then get attacked by rabid gophers at NARM's 2nd Rhino Golf Event. Pictured are (b, I-r): MI Wherehouse's Frank Jenks, Circuit City's Cliff Denney, MI Wherehouse's Chris Stephon, Best Buy's Steve Rood & Tom Overby, Musicland's Scott Levin, BB's Steve Carlsen, Harmony House's Phillip Kurtz & Jerry Adams; (fr, I-r) Rhino's Greg Damone, HH's Karen Adams & Sandy Bean, Rhino's Esa Katajamaki, Handleman's Phyllis Strom, Musicland's Roseanne Odette & Rhino's Richard Foos.



THE PETITE CHARM OF THE BOURGOISES: Bug Music impresarios Dan and Fred Bourgoise spend some of Willie Dixon's publishing money on hors d'ouevres to celebrate the pubbery's 25th anniversary at the Hollywood Palladium. Adding to the excitement of the event were lifesize chopped liver sculptures of blues greats Ledbelly and Fred McDowell. Making sure the DJ played "Back Door Man" 2,098, 987 times during the course of the evening are (I-r) Bug's Dan Bourgoise, Los Lobos' Louie Perez, Go-Gos' Kathy Valentine & Bug's Fred Bourgoise.



GARY, CAN YOU HEAR ME?: Rock legend Pete Townshend wonders if he should buy a used microwave from this man, as Redline Entertainment's Gary Arnold announces the label will release a CD with highlights of "Lifehouse Chronicles," the rocker's long-awaited follow-up to "Tommy." Townshend couldn't understand a word, but agreed to give away a free copy of the record to anyone who bought a battery for his hearing aid.



BOYZ-N-THE-HOOD

**EARLY 'ACTION-N-THE-HOOD':** 

KDGE-#1 Phones, KEDJ #1 Phones,

KROX #1 Phones, KFMA #1 Phones,

**KWOD** #1 Phones

WFNX, WROX, WMRQ Top 5 Phones

Four months, over 450 spins & #1 phones for three months proves this goes way beyond a novelty song... Oh, & by the way, it tests like a MoFo as well."

**DUANE DOHERTY, PD/KDGE** 

"Novelty, my ass. #1 phones since day one. Play a hit!"

ALAN SMITH, PUKROX

The first single from the forthcoming album,

<u>Superfast.</u>

**IN STORES** MAY 23RD



www.farmclub.com **AOL Keyword: Farmclub** 

Management: George Couri/Core Artist Management

# 



# PEARL VS. PERFECT: ALTERNAGODS BATTLE FOR MOST ADDED HONORS AT POMO

Will "Nothing As It Seems" do Vedder than Maynard's re-Tooled "Judith"?

# WILL "RETURN OF SATURN" ERASE ALL DOUBTS?

Gwen & Company hope to reach for the ska with new album in stores April 11.





# NAN FISHER IS RISING AT CAPRICORN

Newly-upped Sr. VP Rock & Alternative Promotion has her Cake, and gets to work Deathray and 311, too.

# Rock



#### **RICHARD BLADE:**

Longtime KROQ Host suffers ultimate "Fashback," heads to the Caribbean to open a scuba dive shop. Will HITS' Todd Hensley be his first customer?



#### MOBY:

Getting substantial "Play" in U.K. as album hits #1, beating out Santana. Will dive be eyeing him for a comeback in 2020?



Liam and Noel who? Brit-rockers wowing as Oasis opening act, while sales of "The Man Who" prove they're ready to "Rain."



WAVF, CHARLESTON:



Nothing could be finah than to be PD Greg Patrick in S. Carolina, with a 4.3-5.0 trend.



# **JOHN ALLERS:**

Ex-WEQX PD ready to rock 96Rock in Atlanta as APD/middays. Finally--a market where being Angie Aparo's double can be profitable!



### SCOTT REGISTER "Reg's Coffeehouse" WRAX, Birmingham

Scott does an INCREDIBLY popular APM specialty show Sunday mornings (10-1 central) on WRAX and has been instrumental in starting many APM-leaning records at the station, including Train's "Meet Virginia," Sister Hazel's "All For You," Ben Folds Five's "Brick"

and Marcy Playground's "Sex and Candy," playing them weeks before they were singles! Current faves include deeper tracks from Collapsis ("Wonderland"), Travis ("Writing To Reach You") and the entire Jayhawks and Steely Dan albums (this guy's got pretty good taste!). Also reacting large are the Pat McGee Band, Marah, Elliott Smith, Shelby Lynne, David Gray and the new Aimee Mann. See? We told you he was cool. One other thing you should know about Scott is that he recently went to work for the Coalition of Independent Music Stores (a nationwide group of "Mom and Pop" retailers). Reg sets up listening booths for the entire chain. He's a one-man synergy of airplay and sales—that's why he's Dave Rossi's secret weapon!

nothing as it seems



#1 MOST ADDED
at ACTIVE ROCK and MODERN ROCK
with over 190 in 1" week!

pearl jam

The first single from their new album

BINAURAL

on tour this summer



VI Color Blake and Illiant Jam • "Epic" Reg. U.S. Pat. & Tm. Off. Marca Registrada / 🕮 is a trademark of Sony Music Entertainment Inc. 🕫 2000 Sony Music Entertainment Inc.

# modern

# top 25 post toasties

1 w	tw	artist-label	comments
1	11	RED HOT CHILI PEPPERS - Warner Bros. Otherside	#1 99X,WPLY
3	2	BLINK 182 - MCA Adam's Song	KMYZ,WGRD Add
5	3	BLOODHOUND GANG - Republic/Interscope The Bad Touch	#1 Q101,WFNX
10	4	3 DOORS DOWN - Republic/Universal Kryptonite	99X,WXZZ Add
4	5	SMASHING PUMPKINS - Virgin Stand Inside Your Love	#1 WROX,KJEE
9	.6	INCUBUS - Immortal/Epic Pardon Me	#1 WBCN,KXTE
2	7	CREED - Wind-Up With Arms, What If	KPOI,WGRD Add
8	#	LIT - RCA Miserable	#1 WRAX,KNRQ
6	9	<b>LIMP BIZKIT</b> - Flip/Interscope Break Stuff	#1 KITS,KXPK
7	10	KORN - Immortal/Epic Make Me Bad	#1 KMYZ,KFMA
13	33	GODSMACK - Republic/Universal Voodoo	91X Add
12	12	RAGE AGAINST THE MACHINE - Epic Sleep Now In The Fire	#1 WPBZ,KROX
11	13	VERTICAL HORIZON - RCA Everything You Want	#1 WLIR,WWVV
14	14	THIRD EYE BLIND - Elektra/EEG Ten Days Late	#3 Most Added
15	15	BUSH - Trauma Letting The Cables Sleep	MTV Add
16	16	<b>STAIND</b> - Flip/Elektra/EEG Home	on tour w/Korn
19	17	FOO FIGHTERS - Roswell/RCA Breakout	KXTE,KQXR Add
17	18	<b>FILTER</b> - Reprise The Best Things	WLIR,WWVV Add
20	10	P.O.D Atlantic/AG Southtown	SALES!
18	20	KID ROCK - Lava/Atlantic/AG Wasting Time,Only God Knows Why	#1 KTBZ
Ξ.	21	STONE TEMPLE PILOTS - Atlantic/AG Sour Girl	MTV Add
21	22	<b>STROKE 9</b> - Cherry/Universal Letters	KROX,WCYY Add
23	23	<b>STIR</b> - Capitol New Beginnings	#1 WSFM
	24	OASIS - Epic Where Did It All Go Wrong?	WBTZ,WXSR Add
_	25	KITTIE - Ng/Artemis	KKND Add

## based on a combination of airplay and sale

#### most added

1. PEARL JAM

2. A PERFECT CIRCLE

3. THIRD EYE BLIND

4. CATHERINE WHEEL

5. STONE TEMPLE PILOTS

6. LIMP BIZKIT

"Nothing As It Seems"
"Judith"

"Ten Days Late"

"Sparks Are Gonna Fly"

"Sour Girl"
"Mission Impossible Theme"

(Epic Associated) (Virgin) (Elektra/EEG) (Columbia/CRG) (Atlantic/AG) (Hollywood)

#### post toasted

**ROB THOMAS:** 

'Bent" on PoMo domination!

### BY IVANA B. ADORED

SPARKS ARE GONNA FLY: Lots of commotion in the office today—Erika has the Travis album playing on "repeat," providing the perfect musical backdrop to her chosen topic of every phone call—last night's Travis show. Although my stomach is killing me from eating a handful of Erika's WOW potato chips. I still have the stamina to call Bob and Pat at WHFS to hail them for adding Travis' "Why Does It Always Rain On Me?" this week, while IM-ing Dave Richards with a flurry of endorsements for Q101 adding Peter Searcy's "Losing Light Fast," Ben Harper's "Steal My Kisses," Third Eye Blind, Limp Bizkit and A Perfect Circle. Meanwhile, across the hall, Murphy is screaming at the Dodgers' game against the Giants. My favorite ex-Met, Kevin Elster, just hit

his third home run, so I had to take a minute to send him a congratulatory email through www.Dodgers.com. I'm sure Bob Daly will make sure that Kevin sees it. What if I send him copies of my favorite new albums? Certainly Kevin Elster is the kind of guy who would like Travis, Guster, Beachwood Sparks, Jayhawks, Elliott Smith and, of course, Catherine Wheel. I'll bet he would've LOVED the Catherine Wheel

show at the Troubadour last week, especially if he had a chance to enjoy it with hipsters like Marty from KEDJ, Chuck and John from KFMA. Lisa Worden from KROQ, Nic Harcourt from KCRW

and Muckley from 91X. Our lovely host and hostess, Chris Woltman and Christine Chiappetta, would've made sure that Kevin Elster was kept hydrated with his favorite beverage (Gatorade on the rocks?), while convincing him to use "Sparks Are Gonna Fly" as his theme song for the season. As you know, they're both very persuasive, which is why "Sparks" flew into being #4 Most Added this week, including WEDG, X-96, KXTE, KXPK, WCYY, WHMP, WPBZ and many more..... Maybe Kevin Elster's musical taste leans more "rock"—I'll drive him around in my Cadillac and play him songs from the upcoming "Mission Impossible 2" soundtrack, like the brilliant theme by Limp Bizkit, the genius new Metallica single and the phenomenal Rob Zombie track. Once he hears those (the bases will be loaded, so to speak), it will be a cinch to get his attention with Papa Roach's "Last Resort," although knowing how connected Ross Zapin is, every Major Leaguer has had a copy of this album for months. He's already got PoMo radio heavily invested in "Last Resort"more than 50 stations are seriously spinning this song and reporting great phones, including a big add this week from WXRK! Just ask WBCN, KPNT, WROX, KXPK, KRAD, KIWR and KMBY, all of whom are spinning Papa Roach more than 25X/week!.... If Kevin Elster spurns my overtures of friendship, I'll bet that I could lure Dodger Shawn Green with a care package that included the two biggest records of the week, Pearl Jam's "Nothing As It Seems" and A Perfect Circle's "Judith." Maybe Shawn doesn't have Passover Seder plans? Don't you think he'd love to spend the holiday with the boys in Disturbed? We can sing "Stupify" instead of "Chad Gadya" and we can toast WRAX, KTEG, WXDX, KQRX, WKRL, WPLA and KEDJ for being way early on this record. My pals in Guster will drop by to ask the Four Questions, ending each one with "Fa Fa Fa Fa Fa Fa Fa Fa Never Be The Same Again." Slipknot and Kittie will steal the Afikomen before I get a chance to hide it, but Shawn likes their music, so we'll think it's funny and appropriate.... Erika's WOW snacks are making me hallucinate like Tony Soprano with a bout of food poisoning. Did WXRK, WPLY, 99X and KROQ all add the new Matchbox 20 single, "Bent," a WEEK EARLY? Talk about WOW! I'm sure the rest of you will follow suit next week. I couldn't go to the Matchbox 20 "hang" last weekend, but everybody who attended came back raving about the show and the record (and how cute Rob Thomas is looking!) I wonder if the band would want to go to a Dodgers game with me this weekend?..... Congrats to Kyle G (formerly of WEJE), who was named the new PD at WEQX. He quickly embraced the spirit of the station by adding Phish's "Heavy Things" and Pearl Jam. I honestly think that this Phish song is a PoMo SMASH! I'll bet even WBTZ's Steph Hindley will come arounc on this one...... SONG TO HEAR: Dynamite Hack's "Boyz 'N The Hood" (added this week at KROQ and 91X! #1 at KDGE!)..... PEOPLE TO WATCH: Howard Leon (ruling the PoMo airwaves!), WOXY and WDST (they'll always be important reporters to us!), Kris Metzdorf, Shannah Miller, John Allers Jacqueline Saturn, Gaby Skolnek and Brian MacDonald.

# modern

# top 20 airplay

artist label tω 1 **RED HOT CHILI PEPPERS** Warner Bros. Otherside 2 **SMASHING PUMPKINS** Virgin Stand Inside Your Love **INCUBUS** Immortal/Epic Pardon Me **BLINK 182** MCA Adam's Song RCA LIT Miserable **BLOODHOUND GANG** Republic/Geffen The Bad Touch **NO DOUBT** Interscope Ex-Girlfriend 8 **3 DOORS DOWN** 10 Republic/Universal Kryptonite **RAGE AGAINST THE MACHINE** Epic Sleep Now In The Fire 10 **VERTICAL HORIZON RCA Everything You Want** 11 **KORN** Immortal/Epic 11 Make Me Bad 12 12 **GODSMACK** Republic/Universal Voodoo 13 15 **FOO FIGHTERS** Roswell/RCA **Breakout** 14 LIMP BIZKIT Flip/Interscope **Break Stuff** 13 15 **BUSH** Trauma Letting The Cable Sleep 14 16 THIRD EYE BLIND Elektra/EEG Never Let You Go 17 **STIR** Capitol **New Beginnings** 18 **STAIND** Flip/Elektra/EEG Home 19 **FILTER** Reprise The Best Things

Capricorn

upcoming new releases

# GOING FOR ADDS 4.18

**BENDER •** "Superfly" - TVT

**BROUGHAM •** "Murked Out" - Warner Brothers

COUNTING CROWS • "Mrs. Potter's Lullaby" - DGC



**DISTURBED** • "Stupify" - Giant/Reprise

### **DYNAMITE HACK •**

"Boyz 'N The Hood"

- Woppitzer/Farm Club/Universal

MIKE ERRICO • "Daylight" - Hybrid/Sire

**LES RYTHMES DIGITALES •** "Hey You (What's That Sound?)" - Wall Of Sound/Astralwerks

MATCHBOX 20 • "Bent" - Lava/Atlantic/AG

THE STEP KINGS • "Right Is Wrong" - Roadrunner

### GOING FOR ADDS 4.25

**METALLICA** • "I Disappear" (Mission Impossible 2 OST) - Hollywood

MOBY • "Porcelain" - V2



**NINE INCH NAILS •** "Starfuckers Inc." - Nothing/Interscope

**NO DOUBT •** "Simple Kind Of Life" - Interscope

PHISH • "Heavy Things" - Elektra/EEG

### GOING FOR ADDS 5.2

KID ROCK • "American Bad Ass" - Lava/Atlantic/AG

**THE OFFSRING •** "Totalimmortal" (Me, Myself and Irene OST) - Elektra/EEG

SR-71 • "Right Now" - RCA

e-mail new release info to ivanageek@aol.com

20 20

311

Flowing

# On tour aperfect Circle First Week Blowout!

4/14 Detroit 4/15 Columbus 4/17 Minneapolis 4/18 Milwaukee 4/20 Indianapolis 4/21 Chicago 4/22 Madison 4/25 Grand Rapids 4/26 Chicago 4/28 Toronto 4/29 Buffalo

4/30 Montreal

5/2 Worcester

5/3 Providence

5/6 Philadelphia

5/7 Pittsburgh

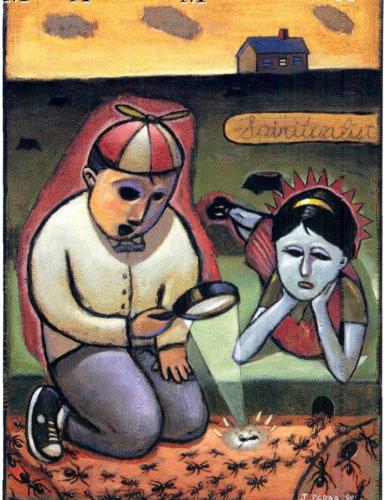
5/9 New York

5/12 Columbia MD

5/4 Hartford

5/14 Charlotte 5/17 Miami 5/18 Lakeland 5/20 Atlanta 5/22 Houston 5/23 Dallas 5/25 New Orleans 5/27 St Louis 5/28 Kansas City 5/30 Omaha 6/2 Las Vegas 6/4 Phoenix 6/6 LA 6/7 San Francisco 6/9 Gorge, WA 6/10 Portland 6/12 Spokane

Most Added at Modern and Active Rock 5/13 Raleigh



6/13 Vancouver BC

the first single from the album mer de noms

billy howerdel maynard james keenan paz lenchantin josh freese troy van leeuwen

# In Stores May 23rd

produced by billy howerdel management: arthur spivak/stuart sobol for spivak entertainment

www aperfectorcle com www.virginrecords.com



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# pos T modern

geek

# PETE ROSENBLUM Arista Records, NY



While Arista founder Clive Davis is being honored in L.A., Pete is at work, deftly juggling many records at a multitude of formats. Angie Aparo's "Spaceship" has already blasted onto PoMo radio, pulling huge phones with every spin. 99X's early research (#8 call-out OVERALL) bodes well for this "Spaceship" finding PoMo chart success! This story is developing around the country—#1 phones at WEND, WWVV, KNRQ, WTGZ, WXSR, WXZZ and Top 5 phones at KKMR, WFNX, WLIR, WGRD, WDST, WARQ, KAEP, WHTG and WRAX. With this action, Pete won't be scheduling any tee-times in his near future, and his sons will have their learner's permits before he knows it! Arista's other burgeoning rock star, Shannon Curfman, is on her way to having her second Top 10 Rock track—and she's not even old enough to see R-rated movies! Pete was wondering if he's this week's Geek because Patti Smith just happens to be in town this weekend? No way—we're also wrangling for Rustic Overtones and Electrasy advances. Hey, we can juggle, too!

# requests

- 1. Bloodhound Gang (Republic/Geffen)
- 2. Limp Bizkit (Flip/Interscope)
- 3. 3 Doors Down (Republic/Universal)
- 4. Incubus (Immortal/Epic)
- 5. P.O.D. (Atlantic/AG)
- 6. Godsmack (Republic/Universal)

hots

# KTEG / ELLEN FLAHERTY / ALBUQUERQUE

P.O.D. Godsmack Korn Static-X Slipknot

#### WTGZ / ERICH WEST / AUBURN, AL

Limp Bizkit Kittie Bloodhound Gang No Doubt 3 Doors Down

#### WBCN / OEDIPUS / STEVEN STRICK / BOSTON

Rage Against The Machine Incubus Red Hot Chili Peppers Limp Bizkit Korn

# WFNX / CRUZE / LAURIE GAIL / BOSTON

Moby Guster Limp Bizkit "Mission Impossible" Bloodhound Gang Dynamite Hack

# WAVF / GREG PATRICK / DANNY / CHARLESTON, SC

3 Doors Down Godsmack Kittie P.O.D. Limp Bizkit

# Q101 / DAVE RICHARDS / MARY / JAMES / CHICAGO

Bloodhound Gang Korn blink - 182 Lucky Boys Confusion 311

# WWCD / ANDY DAVIS / COLUMBUS

Red Hot Chili Peppers U2 blink - 182 Filter

# CIMX / MURRAY BROOKSHAW / VINCE /MATT / DETROIT

Cypress Hill Bloodhound Gang blink - 182 Elwood Kittie

Suicide Machines

#### WWDX / CHRIS BRUNT / JEFF / E. LANSING, MI

Bloodhound Gang Limp Bizkit Vertical Horizon Creed Goo Goo Dolls

# WNFZ / DAN BOZYK / BONER / KNOXVILLE, TN

Bloodhound Gang Limp Bizkit Cypress Hill 3 Doors Down Dynamite Hack

#### KCRW / NIC HARCOURT / LOS ANGELES

Zuco 103 William Orbit Ian Brown The Beach OST Mint Royale

# WMAD / PAT / AMY / MADISON, WI

Godsmack Bloodhound Gang Papa Roach Rage Against The Machine P.O.D.

# WRRV / GREG O'BRIEN / MIDDLETOWN, NY

Bloodhound Gang blink - 182 Goo Goo Dolls No Doubt Vertical Horizon

# WXRK / STEVE KINGSTON / JOHN/ MIKE / NEW YORK

Limp Bizkit "Breakstuff" 3 Doors Down Incubus Godsmack P.O.D.

# KQRX / FRANK HALL / ODESSA, TX

Bloodhound Gang 3 Doors Down Third Eye Blind Nine Days Nixons

#### WOXY / KERI / OXFORD, OH

Oasis Standbye James Pilfers Catherine Wheel

#### WBER / ANDREW CHINNICI / JOEY GUISTO / PENFIELD

Guster Slipknot Kittie SRC System Of A Down

#### X96 / MIKE SUMMERS / TODD / PROVO, UT

Red Hot Chili Peppers Bloodhound Gang Incubus Limp Bizkit blink - 182

#### KAEP / DOM CASUAL / KARI / SPOKANE, WA

Angie Aparo Nine Days Moby Guster Tam!

# KPNT / ALLAN FEE / DONNY / ST. LOUIS

Papa Roach 3 Doors Down Limp Bizkit Cypress Hill Bloodhound Gang

# KFMA / CHUCK ROAST / JOHN MICHAEL / TUCSON

Dynamite Hack Goldfinger 3 Doors Down Papa Roach P.O.D.

# KMYZ / LYNN BARSTOW / RAYDOG / TULSA, OK

Kid Rock P.O.D. Incubus Rage Against The Machine Godsmack

# WHFS / ROBERT BENJAMIN / BOB / PAT / WASHINGTON DC

3 Doors Down Slipknot Limp Bizkit "Mission Impossible" blink - 182 Nine Days

# WDST / R. VAN WARMER / R. MENELL / WOODSTOCK

Bloodhound Gang Nine Days Catatonia Eels Suicide Machines



# third eye blind / 10 days late

The expectant new single from their acclaimed album Blue, and the follow-up to the hit "Never Let You Go."

"Finely worked-out chunks of serious gun-metal rockcraft." - Rolling Stone "As consistently thrilling as any album I've heard this year." - Sonic Net Produced by Stephan Jenkins, The Mud Sisters, Arion Salazar and Third Eye Blind • Management: Eric Godtland for Eric Godtland Management, Inc.

Mixed by Tom Lord-Alge • Representation for Tom Lord-Alge: Lisa Marie at Moir/Marie Entertainment
On Elektra compact discs and WINTELE Cassettes. WWW.3eb.com c2000 Elektra Emerainment Group. A Time Warner Company

# **New This Week:**

KROQ 15x	WHFS 20x	KNDD 25x	KITS 15x	KWOD 25x	KJEE 32x
WKQX	KEDJ	KNRK	KTBZ	WWDC	WLIR
KPOI	WKRL	WJBX	KAEP	WCYY	WPLA
KRZQ	WHMP	WRAX	WEEO	WAVF	WPBZ
WBRU	KQXR	KFMA	WHRL	WARQ	WHTG

# modern

### top 20 retail

top zu retall					
: w	tw	artist	label		
3	1	PANTERA	Elektra/EEG		
		Reinventing The Steel			
2	2	SANTANA	Arista		
	- Marienton	Supernatural			
1	3	MACY GRAY	Epic		
	Section 1	On How Life Is			
9	4	MOBY	V2		
		Play	D 11: /C ((		
4	5	BLOODHOUND GANG	Republic/Geffen		
	6	Hooray For Boobies TRAVIS	Indonondianto/Euis		
		The Man Who	Independiente/Epic		
	7	SUPERGRASS	Island/IDJ		
	124	Supergrass	1314114/103		
	8	GOLDFINGER	Mojo/Universal		
		Stomping Ground	,.,.,		
_	9	3 DOORS DOWN	Republic/Universal		
		The Better Life	, — —		
7	10	THE VIRGIN SUICIDES OST.	Astralwerks		
		Air			
10	11	PATTI SMITH	Arista		
	present.	Gung Ho			
19	12	RED HOT CHILI PEPPERS	Warner Bros.		
	40	Californication			
В	13	YO LA TENGO	Matador		
5	14	And Then Nothing Turned  CAT POWER	Matador		
		The Covers Record	IVIALACOI		
	15	REVEREND HORTON HEAT	Time Bomb		
	(average	Spend A Night In The Box	, B G B		
_	16	AC/DC	Elektra/EEG		
		Stiff Upper Lip			
15	17	STING	A&M		
	34	Brand New Day			
13	18	PEDRO THE LION	Jade Tree		
	Tarmer.	Winners Never Quit			
	19	COMMON	Universal		
		Like Water For Chocolate	ъ.		
11	20	JONI MITCHELL	Reprise		

### ivana's secret

I finally saw "High Fidelity" over the weekend, and now I feel the need to compartmentalize my life into a series Top 5 lists, so here goes: Top 5 Internet Shopping Sites: www.girlshop.com, www.boo.com, www.leftgear.com, www.enokiworld.com and www.gap.com. Top 5 Albums in Heavy rotation in the Cadillac: Travis "The Man Who," Jayhawks "Smile," Beachwood Sparks S/T, Catherine Wheel "Wishville" and Elliott Smith "Figure 8." Top 5 TV shows I never miss: "Sports Night," "The Sopranos," "Style With Elsa Klensch," "The Practice" and "Hang Time." Top 5 clothing "must-haves": Prada suede pumps with cut-outs, hoop or drop earrings with jeweled beads, a Guster t-shirt, an Anya Hindmarch printed silk bag and an Ann Demeulemeester white shirt with Patti Smith lyric on the sleeve. Email your Top 5's to me: ivanageek@aol.com!

# retail top 5s

CRIMINAL RECORDS /	EXILE ON MAIN ST. /
ERIC LEVIN / ATLANTA	AL LOTTO / BRANFORD, CT
<b>&gt;</b> 1	

Seely Pantera
Common Santana
Yo La Tengo Kid Rock
Modest Mouse Macy Gray
Cat Power Creed

### MUSIC DROME / MICHAEL BROWN / ATLANTA, GA

Stevie Ray Vaughan Santana Goldfinger Bloodhound Gang Oasis

MOD LANG / PAUL / NAOMI / BERKELEY, CA

Travis
Supergrass
Embrace
Elastica
Spinanes

TWIST & SHOUT / BRAD / DENVER, CO

Galactic Stevie Ray Vaughan Sting Santana Supergrass

RADIO KAOS / R. WAGNER / STEVENS POINT, WI

Hair Of The Dog 3 Doors Down Creed Bloodhound Gang The Deadlights

#### post modem

**Both Sides Now** 

In a rush? Not close to your computer? Need to find out how your stocks are doing? Pick up the phone. TellMe Networks has launched a new Internet-based telephone service that allows you to get specific information that you need from the Internet by dialing a toll-free number. Once you dial the number, their voice-recognition software enables you to inquire about local traffic, theater listings, weather, stock quotes or sports scores. Internet access without using a computer... we love that! For the whole story go to <a href="https://www.tellme.com">www.tellme.com</a>.

PAPA ROACH

last resort

New this week: WXRK New York KYEG KXRK WEED

Infesting the phones:

#1 phones @ KXTE #1 phones @ KPNT

#2 phones @ KMBY top 5 phones @ WBCN

top 5 phones @ WXDX top 5 phones @ KQXR

top 10 phones @ KEDJ top 10 phones @ Live105

top 10 phones @ WEIE

Infesting airplay:

WBCN/25x KPNT/23x WXDX/22x KXPK/26x KXTE/26x KMBY/66x ...and many more

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Catch apa Roach on Warped tour this summer.

# post modern

# top 25 specialty airplay

1w	tw	artist-label	comments
9	1	MAGNIFIED - TVT	check this out!
12	2	Stand In Traffic  VERUCA SALT - Beyond	Top 5 @ WSFM
21	3	Resolver  OASIS - Epic	on tour now w/Travis!
2	4	Standing On The Shoulder Of Giants <b>ELLIOTT SMITH</b> - DreamWorks	Top 5 @ WBCN
	5	Figure 8 THE INCREDIBLE MOSES LEROY- Ultimatum Growing Up Clean In America	Top 5 @ KNRK,WMRQ

Ordinary Man

17 BOWLING FOR SOUP - Silvertone Records Top 5 @ WMRQ,KRAD

Let's Do It For Johnny

**DAY ONE** - Melankolic/Astralwerks Top 5 @ WPLY,WHTG

MILLENCOLIN - Epitaph is that Muckley?
 Pennybridge Pioneers
 MONK & CANATELLA - Telstar UK Top 5 @ KNRK, WSFM

Enter The Monk EP

3 10 SUPERGRASS - Island/IDJ have you seen the video?

Supergrass

11 DYNAMITE HACK - Woppitzer/Farm Club/Uni Top 5 @ WBCN,WMRQ

"Boyz 'N The Hood" (single)

11 12 STEP KINGS - Roadrunner Chris/99X's pick

Let's Get It On

22 13 TRAVIS - Independiente/Epic Top 5 @ WPLY,WEJE

The Man Who

1 14 HIPPOS - Interscope Top 5 @ WPLA

"Wasting My Life" (single)

CATHERINE WHEEL - Columbia/CRG Top 5 @ KXTE
 "Sparks Are Gonna Fly" (single)

3 16 H2SO4 - Robbins Entertainment lots like "imitation"

Machine Turned Blues

— 17 KITTIE - Ng/Artemis Ozzfest tour!

Spit

- 18 NO DOUBT - Interscope Top 5 @ WEEO

Return Of Saturn

18 19 RICHARD ASHCROFT - Hut UK/Virgin Top 5 @ WEQX
"A Song For The Lovers" (single)

— 20 WEEN - Elektra/EEG Top 5 @ KNRK,WEJE

White Pepper

— 21 CAT POWER - Matador cover girl
 The Covers Record

ELWOOD - Palm Pictures/Sire/London Top 5 @ WXDX,WBRU
 Parlance Of Our Time

24 23 FILTER - Reprise hit after hit

Title Of Record

— 24 CRACKER - Virgin Top 5 @ WBCN

Garage D'or

MIGHTY MIGHTY BOSSTONES - Island/IDJ Top 5 @ WEEO
Pay Attention

based on specialty show and key college airplay

# beauty school drop out

#### BY ERIKA STRADA

RAINDROPS ON ROSES & WHISKERS ON KITTENS: I think the best thing about my job is getting to talk to my favorite people all day long about music. Their favorite songs and bands, and (of course!) mine. What could be better? (Well, maybe going on tour with the Foo Fighters, Owsley or Travis.) My list of things to listen to has grown quite long this week thanks to the input of some darling programmers. Chris Williams at 99X always has plenty to suggest. He even listens to music in the midst of planning for 99X's big upcoming three-day festival, Music Midtown, beginning on Cinco de Mayo! Have you looked at 99X.com to gaze at their stellar lineup? It includes Oasis, Travis, Owsley, Guster, Radford, Peter Searcy, Angie Aparo and Splender to name just a

few—and I video few—and I vide

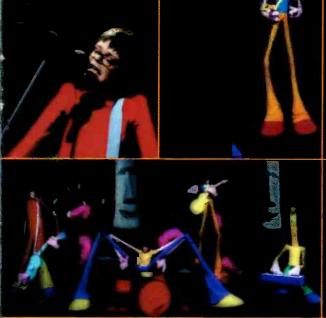
Try it you'll like it: BR5-49's "Live from Coast to Coast"

fearcy, Angie Aparo and Splender to name just a few—and I will finally get to see Deacon Brody (one of Chris' favorites). Surely, a show NOT to be missed. But while I am finding that elusive cheap airfare, Chris suggests the following to listen to: "Judith" from A Perfect Circle (which seems to be rating high with everyone), Sumack, Step Kings, Ween, Bad Religion and (believe it or not!) Sister

Hazel. I'll have to call back after he listens to my suggestions of Supergrass "Pumping On Your Stereo," Catherine Wheel's "Sparks Are Gonna Fly" and Gas Giants "Quitter." Then we can com-

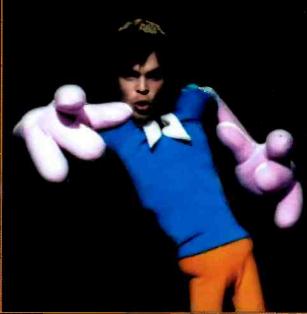
Fly" and Gas Giants "Quitter." Then we can compare notes. Speaking of Catherine Wheel, all the reports back from the various shows have been absolutely stunning. John Michael from KFMA said the performance was outstanding and he was impressed with how great they still are live. After all, he remembers when they played a show for his station in Memphis back in 1995. Then Jaime Cooley from KNRK told me she already counts the Catherine Wheel show as one of the BEST of the year. And you know how many shows Jaime goes to! In fact she was holding court with Radford last night after their fabulous show when she called me on my cell phone to share in the excitement. Apparently, Mark Hamilton joined the Radford guys onstage for a rendition of INXS' "Don't Change!" Who knew Mark played guitar and sang? If we could just get Gary Spivak on drums, who would volunteer for the bass playing? If that wasn't excitement enough in Portland, there was also this week's surprise visit to the KNRK studios by Liam Gallagher and Andy Bell! How awesome! Jaime promises she's making me a tape now, because Liam did the song he wrote "Little James" on the air for the first time in the States. I am still crossing my fingers that I get the chance to see Oasis with Travis this weekend. I wonder how much scalpers are asking for tickets? One thing for certain though is that I'll be seeing Travis at the Virgin MegaStore over the weekend, at KCRW on Monday and at their solo show Monday night. Luckily, Ivana feels the same way and doesn't throw things until after the Travis record has played through about ten times. I was busy sharing my joy for this record with Q101's James VanOsdol yesterday. He was happily telling me about his five-year anniversary this weekend. HUGE congratulations to him and his wife, and, of course, the puppy. (How cute!) Speaking of cute, that's the one thing that Laura Jones from KKND and I can ALWAYS talk about—Dave Grohl's cuteness! We also managed to talk about Catherine Wheel (which we are also both adoring) and A Perfect Circle (which she thinks is awesome!), and I think we both decided we like this Disturbed track "Stupify." Awww...come on, a girl's gotta rock once in awhile! I'm trying to convince Laura to come to 99X's show with me so she can finally see some of the English bands that seem to skip over New Orleans so much of the time. Yes, it's time to travel! So while I'm trying to figure out how I can stop by New Orleans to see the Foo Fighters with Laura on the way to Atlanta, I have lined up my favorite new songs to listen to. Let's start with Dynamite Hack's "Boyz 'N The Hood" (and no, you don't have to remember the original to 'get' this), NineDays "Absolutely (Story Of A Girl)" (isn't EVERYONE playing this by now?), Trinket's "Boom" (which now makes me think of the Farm's "Groovy Train" every time I hear it, thanks to Chris at 99X!), the Gas Giants "Quitter" (which I still adore), this BR5-49 "Live From Coast To Coast" CD (you should see some of the great guotes I've seen from WAVF's Bryant Stowe and WCYY's Shawn Jeffery!) and, of course, Travis... Until next week (when I will have a fabulous guest columnist—wait and see WHO!), hugs and kisses.

# SUPERGRASS









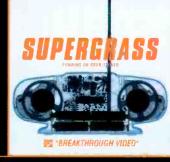
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I can't even think of another song that actually opens up with the hook...maybe the Beatles or Supremes...It's that memorable" -Vince Cannova, CIMX/Detroit

ON TOUR NOW!

# APPIOST MODERN

### top 25 adulterated

l w	tw	artist-label	comments
	1	STING - A&M	#1 @ KXST, WOLX
	and the same of th	Brand New Day	
-	2	TRACY CHAPMAN - Elektra/EEG	#1 @ WMVY
-	-	Telling Stories	
-	3	BEN HARPER - Virgin	#1 @ KBCO
	4	Burn To Shine  STEELY DAN - Giant/Reprise	Add @ KINK, CIDR
		Two Against Nature	7.00 0 7 9.00
_	3	VERTICAL HORIZON - RCA	#1 @ CKEY
	2.20	Everything You Want	
_	8	MILLION DOLLAR HOTEL - Interscope	#1 @ WXRT, KBXR
	-	U2	
_	7	<b>COUNTING CROWS</b> - DGC	#1 @ KMTT
		This Desert Life	
-	8	WONDER BOYS OST Col/CRG	#1 @ WMMM
	-	Bob Dylan	
=	9	MELISSA ETHERIDGE - Island/Def Jam	#1 @ KFOG
	SAM!	Breakdown	
_	10	KENNY WAYNE SHEPARD - Giant/Rep	#4 @ KBCO
	COUNT	Live On	11011117
	11	NEIL YOUNG - Reprise	add @ WKZE
	40	Silver and Gold	T F @ KVCT CID
Ξ	12	THIRD EYE BLIND - Elektra/EEG Blue	Top 5 @ KXST, CID
	13	PATTI SMITH - Arista	She's a legend
F	13	Gung Ho	Sile s a legend
	14	EUPHORIA - Six Degrees	#1 @ KINK!!!
	2500	Euphoria	
_	15	DON HENLEY - Warner Brothers	Top 5 @ WXRT
	Dames)	Inside Job	•
_	16	SANTANA - Arista	Sales still smokin'
		Supernatural	
_	17	FOLK IMPLOSION - Interscope	Totally Cool!
	Personal	One Part Lullaby	
_	18	TRAIN - Aware/Columbia/CRG	#2 @ KACD
	40	Train	She rocks!
	19	SHANNON CURFMAN - Arista	She rocks:
	20	Loud Guitars, Big Suspicions  THE JAYHAWKS - American/Col/CRG	WE LOVE THIS!!!
=	20	Smile	VVL LOVE ITIIS:::
	2)	MOBY - V2	HUGE SALES!!!!
		Play	
	22	SHELBY LYNNE - Island/IDJ	Heavy @ WNKU
		I Am Shelby Lynne	-
-	23	MAGNOLIA OST Reprise	Add @ WMVY
		Aimee Mann	
_	24	WARREN ZEVON - Artemis	Add @ WMMM
		Life'll Kill Ya	
	25	GOMEZ - Hut Mirgin	#A@\MXRT

adultery

#### BY MIKE MORRISON

EVERYONE CAN FLY: Well, here I am. At HITS. Wow... I'm speechless. And if you make fun of me, I'll (as Harry would say) have to "come over there and kill you." Despite its premature ending, I had an amazing situation at E Pluribus Unum, working with some incredible bands (Counting Crows, Joe 90, Gigolo Aunts, Duke Daniels, etc). I'm grateful to Martin Kirkup, Steve Jensen at Direct Management, and also to Adam Duritz for giving me the opportunity to promote their records and learn a boatload about the business. Just wait 'til you hear some of the new music that Joe 90 has been working on—it fully rocks! Also, Direct just signed kd lang as a client. I got to hear some of her new album—"Summer Fling" is amazing... Speaking of superlatives, Matt Shay (promo geek at Atomic Pop) has cooked up a genius Gas Giants promotion (as if the song "Quitter" wasn't awesome enough): WMFS in Memphis invited listeners to stop by a gas station (Mapco - \$1.60/gallon for regular) last Saturday morning for 10 bucks worth of FREE GAS PUMPED BY ROBIN AND THE REST OF THE BAND! After "filling up," 250(!!!) cars-worth of listeners hung out with the band, who signed a bunch of stuff, generating tons of good will for both band and station. It was a total win/win (two TV news crews showed

CHRIS SEEFRIED of JOE 90: Mike who?

ing "Quitter" include WTTS, WRLT, KRSH, WBMX, WSSR, KZZO, CD101, WRAX and WXZZ (not a bad list). In case you were programming a Classic Rock station in the '90s, Robin Wilson sang in a band called **Gin Blossoms**. I played 'em when I was a PD,

up and ran stories that night featuring interviews with station personalities!!). Call Matt if you're interested. Oh yeah... if he asks you to add the record, know that you'll be playing a song that's been #1 callout at Modern AC WTMX in Chicago for months! Your radio brethren play-

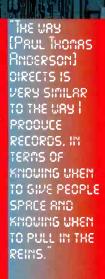
so I know... How totally amazing is the new Jayhawks song "I'm Gonna Make You Love Me?" How brilliant does it sound on the radio? (been hearing it on KACD). How cool was it to see the 'Hawks do a private showcase at a legendary jazz club in Holly wood? Columbia goddess Trina Tombrink plied KACD's Keith Cunningham, Nicole Sandler and myself with free drinks and decadent potato creations. If you have history with the Jayhawks, play this track because it's perhaps the best radio record they've ever made. If not, play it because there won't be anything new from Tom Petty in the near future and this is BY FAR the next best thing (it might even be better, but don't tell anyone I said that)... Have you heard Phil Roy's record "Grouchy Friendly?" Here's what our favorite grouchy/friendly Tom Waits said, "An atmospheric wicked beauty... Enjoy the Roy!". Added film director Wim Wenders, "This record is like an oasis." It's a quiet record. And slow. But it's brilliant. WXPN has already added "Melt" (co-written by Nicholas Cage... yes, THAT Nicholas Cage) after spinning it on the World Café to overwhelming response. Anne Litt (who took over my "Weekend Becomes Eclectic" shift at KCRW) is also getting great reaction. Call me if you want a copy... What is there to say about Euphoria's "Delirium," really? How 'bout 27 weekly spins at KBCO? How 'bout explosive sales?!?!! How 'bout these stations: KACD, KMTT, KINK (#1!!), WXPN, KTCZ, WXRV, KXST, WRNR and WKOC?... And speaking of KMTT, let us first congratulate Shawn Stewart on landing the MD gig, then give props to PD Chris Mays for making the right decision, and lastly, wish good luck to Dean Carlson in his new life as a dotcommer. No doubt, he will thrive... Amazing new music: Groove Armada (the WHOLE ALBUM!), The Pat McGee Eand, Lindsey Buckingham (OH, my God!), and Beachwood Sparks (cuz the day I interviewed for this job, Ivana told me it was the bomb, so that's what I'm sayin'). All right, I'm out. WAIT! THIS JUST IN!! Bruce Warren has FINALLY hired a Music Director—Helen Leicht, who's been doing middays at 'XPN since '98, gets the nod. An excellent choice, considering Helen was MD (then PD) of one of the great progressive stations of all time—the old W100 in Philly during the '80s. OK now... a collective exhale.

a combination of airplay and sales

#6 @ WXRT

GOMEZ - Hut/Virgin

Liquid Skin



# TIME TO LIVE LARGO WITH JON BRION BY BRUCE BRITT

# IS JON BRION A TRUE MUSICAL GENIUS OR A BRILLIANT MACK?

These are burning questions the public will finally get to decide in coming months. A remarkably skilled singer/songwriter and multi-instrumentalist, Brion won a measure of notoriety in the early-'90s through his work with alt-pop bands the Grays and Jellyfish. But it was his Friday night performances at L.A.'s Cafe Largo that fueled the official Jon Brion Hollywood buzz. As his Largo performances attest, Brion is a modern Mozart capable of transforming classical works like "Flight of the Bumblebee" into jaunty piano rags or Jimi Hendrix-like space jams. One critic even went so far as to say, "Jon Brion might be the late-'90's answer to the Beach Boys' Brian Wilson."

Despite his formidable musical gifts, Brion has yet to make his mark as a solo act. In fact, Atlantic Records was so unimpressed with Brion's solo debut album—ironically titled "Meaningless"—the company shelved the disc and quietly booted the singer from their roster. Likewise, a VH1 series based on Brion's Largo performances resulted in creative clashes with network management. The series is currently on hold.

Meanwhile, Brion has made a name for himself producing or performing on successful recordings by Fiona Apple, Aimee Mann, Macy Gray, The Wallflowers and others. Reprise Records recently released Brion's orchestral score to the critically acclaimed film, "Magnolia"—a movie based on the songs of fellow singer/songwriter Aimee Mann. The score's release was inspired after a limited-edition CD—pressed for Oscar voters only—heightened demand. The singer recently announced that his aforementioned solo album will be sold via ARTISTDirect.com. HITS' own resident misfit Bruce Britt recently hooked-up with the enigmatic Mr. Brion and grilled him regarding his curious career.

# How would you describe the magnolia rilm score?

Big minimalism... It's funny because Paul Thomas Anderson wanted a huge movie score, but he also wanted rhythmic insistence and repetitive ligures. It probably has something in common with any of the famous minimalist composers—the Philip G asses and people like that. Yet, it's not at all a chamber sound.

# Describe your creative relatiorship with director Paul Thomas Anderson.

Paul and I are old friends and trusted cohors. We run a lot of things by each other. I trust his spille and I know he trusts mine. We also share a philosophy that it's better to spend the time in your life doing things which might actually be good. The way he directs is very similar to the way I produce records, in terms of knowing when to give people space and knowing when to pull in the reins.

# How did you and Paul approach the "Magnolia" score?

Since Paul and I had this rapport, we watched the movie together. I had a keyboard with some crchestral sounds, and I would start improvising to the picture. In the process of do ng this, I would warch his body language. Paul doesn't have a musical vocabulary, but he has a very concise emotional vocabulary. Maybe his face would scrunch up, which was a sign of dissatisfaction. Sometimes I would do something and he'd be smiling and nodding. Thats how we came about all the basic building blocks of the score. Once we had a piece for a particular section of the movie, Paul would go away and I would do the basic orchestrations. That's what we made the score from and went to the sound stage with.

### What's up with the VHl series?

It's kind of in limbo, doing the little dance uncer the bamboo. The initial idea was for a one-hour, latenight show. So we went and shot a pilot. While I was in the middle of finishing Fiona's record, VH- basically went and cut a half-hour version which I saw, and it made no sense. They tested the pilot, and everybody said, "Hey, this makes no sense." Yet despite this, I personally tested well with audiences. The only reason the show was interesting was that it gave me the opportunity to meet and work with a very large variety of creative people, trying to bring things out of them that they don't normally do, and also I would get to grow creatively. When I firish off a couple things I'm currently working on, I'll proba-

bly spend some more time on the concept.

# What was the Atlantic Records experience like for wou? It's a very old-fashioned story—they didn't hear any

It's a very old-fashioned story—they didn't hear any singles. And since I was rejuctant to tour in the standard way, they just didn't know how to promote the record and make it work. I think they were a little confused by the music and my belief system.

# A lot of promising deals have gone awry for you. Why?

It comes down to a very simple fact—the industry has become much, much tighter in the past ten years. There was a nice window of opportunity in the early '90s when Nirvana and Beck had success. Right before they arrived, people in the record industry thought they knew how to make hit records—you get a drum machine, one of these producers, do music in this style and promote it heavily. That supposedly guaranteed success. But whenever unsuspecting things become very successful, it makes people in positions of power go, "Oh, maybe we don't know what people like." But now the record companies are beholden to a handful of radio promoters around the country. MTV and VH1 decided to follow radio, instead of calling their own shots. If you're a person like me who makes decisions on a quality basis, it's pretty much at odds with the industry's notion of how one should be successful. I'm a pretty confusing persor fcr most companies because I walk through the door and go, "Look, I'm already successful. I'm a surviving musician... How many of those do you know?" For the time being, I'm going to stick to my guns.

# What h ve you learned from your residency at Largo?

It's given me the opportunity to try out my craziest whims and work with various people in new and unexpected ways. It has also given me the feeling that there are a lot of disenfranchised musicians at the moment who neither fit into the overground or the underground. Anytime that the business world limits the entertainment choices for everyone, it works like a very tightly wound spring. After a while, it will pop in a very big and surprising way. We're headed for that. I don't know when the spring will pop, but it's inevitable.

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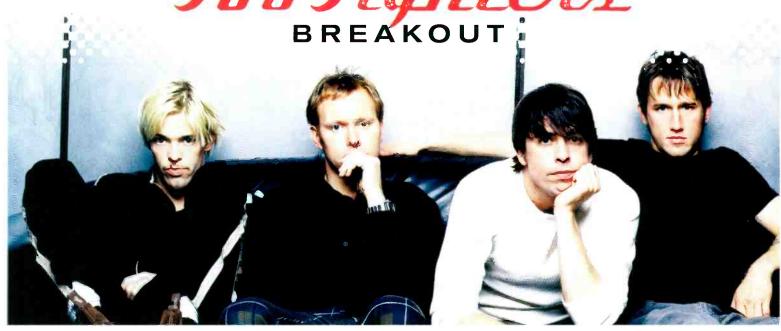
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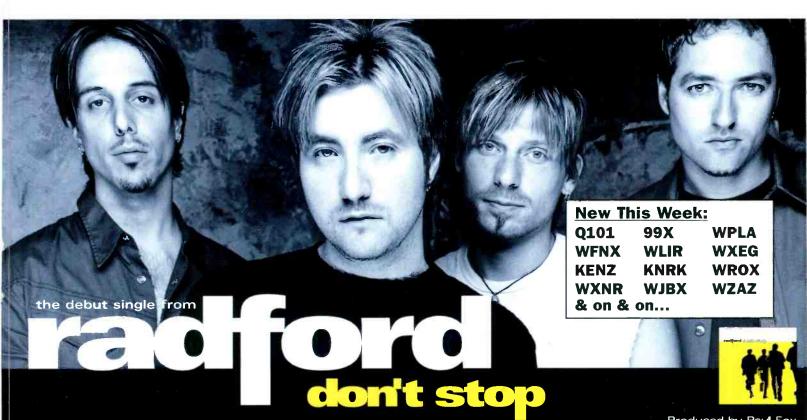
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IT'S AN EPIDEMIC...NATIONWIDE!



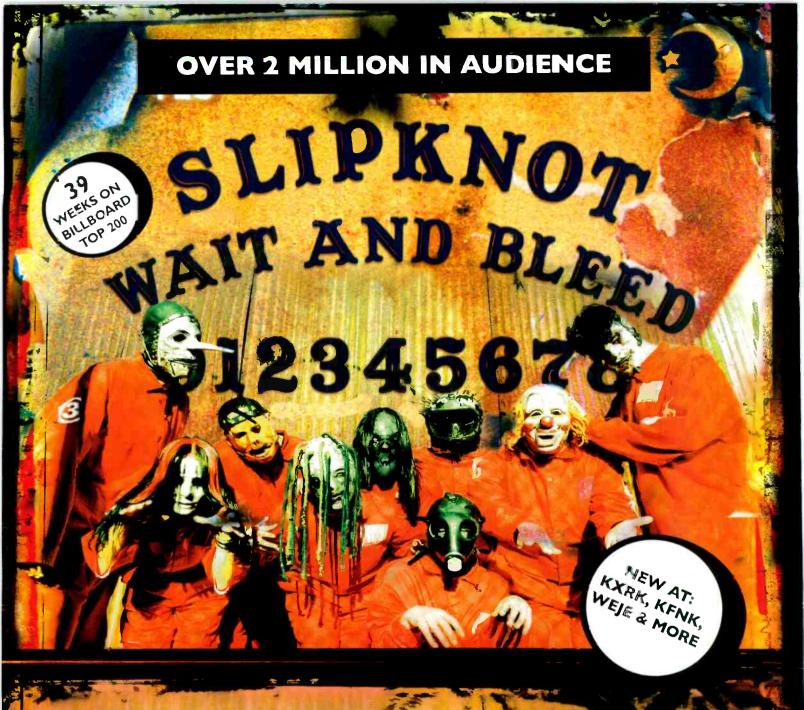


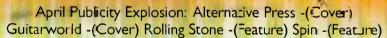


40\*-32\* Modern Rock Monitor! 521 Spins +69 Produced by Paul Fox Mixed by Tom Lord-Alge Management: Richard Bishop and David Crowley for 3AM From their forthcoming self-titled debut a bum









KROO 10X 1435 23,929 WXRK 15X 1041 33,943 KITS 8X 337 9,824 WBCN 13X 591 16,478 WFNX 6X 591 16,478 WHES 13X 361 8.824 KNDD 17X 440 7,781 KXPK 407 15X 8,489

The Biggest Stations in America Recognize a Hit when they hear one (Sometimes it just takes a little while)





WRZX KEDI

KPNT KFMA WXDX WAVE

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# TOP 20 LOUD AIRPLAY

What If, With Arms Wide Oper

KORN Immortal/Epic
Make Me Bad

Warner Bros.

Republic/Universal

Republic/Universal

Flip/Interscope

Immortal/Epic

TVT

Atlantic/AG

Reprise

Elektra/EEG

Roadrunner

Lava/Atlantic/AG

MCA

Capitol

American/Col/CRG

2 3 RED HOT CHILI PEPPERS
Otherside

4 GODSMACK
Voodoo
3 DOORS DOWN

Kryptonite
LIMP BIZKIT

5 7 Break Stuff INCUBUS
Pardon Me

6 8 RAGE AGAINST THE MACHINE Epic

Sleep Now In The Fire

9 9 STAIND Flip/Elektra/EEG

Home
10 10 FOO FIGHTERS

FOO FIGHTERS Roswell/RCA
Breakout
SMASHING PUMPKINS Virgin

11 11 SMASHING PUMPKINS Stand Inside Your Love 12 12 SEVENDUST

Waffle 13 P.O.D.

13 P.O.D.
Southtown

14 SYSTEM OF A DOWN
Spiders

17 | 15 FILTER | The Best Things

The Best Things

Adam's Song
METALLICA

No Leaf Clover

19 18 STIR
New Beginnings

NICKELBACK
Leader Of Man

20 ZO KID ROCK Only God Knows Why

based on a combination of pomo and active rock airplay

# P.T.L.power tool

KRXQ's Music Director Kylee Brooks takes great pride in the phenomenal rise of Sacramento bands such as Oleander, Simon Says and Papa Roach, who have all made it to the big leagues with



the help of her station. Hail to the women rockers of the airwaves! This horse-ridin', puppy-pettin' lady also founded **Grrrrls Active Network**, a forum for Active Rock and Alternative female air talent to exchange air checks and ideas. "We have had great success with the **Godsmack** album. Just put on the disc, pick a track number and put

it on the air," says Kylee. "A Perfect Cirle is our buzz record of the week. In a world with no new Tool, this band is standing on its own two feet, although admittedly, the Maynard connection is the curiousity point. Guitarist Billy Howerdal could go on and become the god of this band."

# ROCK squawk

### DOM CASUAL, PD KAEP, SPOKANE



"At first listen, the Radford record might seem too 'cookie cutter' for PoMo radio, but if you give 'Don't Stop' a chance (and some spins), your listeners and your jocks will realize that the song does have substance. Plus, the band backs it up with a great live show. Radford is the real thing. If you haven't heard the Dynamite Hack record, listen to it now. Then put it on yesterday. And finally, don't be the last kid on your block to play Guster."

### TIM BRONSON, MD WGRD, GRAND RAPIDS

"Peter Searcy's 'Losing Light Fast' is working well for us. (Peter told me to say that or he d kick my ass!) Tam!'s 'Punctured Brain' makes me feel like I'm inhaling nitrous, even when I'm not, and Elwood's Sundown' is great because it scares the crap out of all the Gordon Lightfoot fans!"



# Gar

### MATT BROWN, PD KFMZ, COLUMBIA MO.

"I just saw **Dovetail Joint** put on a great show opening for **Local H**. Phones won't quit for **3 Doors Down**'s 'Kryptonite' or **Angie Aparo**'s 'Spaceship.' **Catatonia** and **7th House** are starting to really pick up."

### SHANNON LEDER, MD KIOZ, SAN DIEGO

"It's great to have so many killer records out at the same time. 'Pardon Me' by Incubus is expleding for us right now. We're also getting great action on Rage Against The Machine's 'Gleep Now In The Fire.' The calls are pouring in for A Perfect Circle. Everyone wants to know who it is—just wait 'til they get a load of the Nine Inch Nails tour with Maynard's new band on the bill. That's going to be one hell of a show!"



busize the toud

# TOP 20 ACTIVE ROCK!

Silver Future

ACTIVE ROCK
R&R: 16\*
Monitor: 19\*

<u>ROCK</u> R&R: 21\* <u>Monitor: 22\*</u>

HITS
Active Rock: 18\*
Soundtrack Top 20
on Specialty
Chart

ALTERNATIVE
Over 20 Stations
Including:
WBCN WEDG
KX(PK WPBZ

"Silver Future" is a killer ferocious track! Space age riffs and rockin' lyrics. You can't go wrong with Monster Magnet!"

— Willie B, KBPI

From the Soundtrack:

2000

2000



www.restless.com

www.hm2kmusic.com



Soundtrack Producer & Music Supervisor: Bruce Berman
Executive Soundtrack Producers: Bob Ezrin & William Hein

# ROCK

### top 25 active rock

cop	25	active rock	
1 w	lu ari	tist-label	comments
1		OORS DOWN - Republic/Universal	#1 WAMX,KAZR
2	2 CR	ptonite EED - Wind-Up	#1 KIBZ,KISW
3		at if, With Arms Wide Open  DSMACK - Republic/Universa	#1 KTNP,KQRC
4		odoo D HOT CHILI PEPPERS - Warner Eros.	#1 WZZO,KCVI
5		nerside P <b>RN</b> - Immortal/Epic	#1 KILO,WKLQ
7		ke Me Bad AIND - Flip/Elektra/EEG	#1 WHMH
6	👖 Hoi		#1 WRIF
m	Stif	f Upper Lip C <b>UBUS</b> - Immortal/Epic	#1 WXTM,WXRC
10	Par	don Me 1P BIZKIT - Flip/Interscope	Top 5 WCPR
	🌉 Bre	ak Stuff	•
12	Sleet	GE AGAINST THE MACHINE - Epic ep Now In The Fire	#1 KUFO
9	<b>S</b> ta	<b>O FIGHTERS</b> - Roswell/RCA cked Actors	#1 KNCN,WQLZ
8	_	TALLICA - Elektra/EEG Leaf Clover	#1 KSJO,KTUX
13		ASHING PUMPKINS - Virgir nd Inside Your Love	#1 KLFX
16	NIC	CKELBACK - Roadrunner ader Of Man	Top 5 WHMH
14	<b>25</b> KID	D ROCK - Lava/Atl/AG ly God Knows Why	#1 KBER
15	SE\	VENDUST - TVT	Top 5 WJRR
19		<b>R</b> - Capitol	Top 5 WHMH
20	MC MC	w Beginnings DNSTER MAGNET - Restless	KILO add
23	9 FIL	rer Futures (Heavy Metal OST.)  TER - Reprise	WJRR add
21	NAI	e Best Things NTERA - Elektra/EEG	KLFX,WHMH add
18	LIV	volution Is My Name <b>'E</b> - Radioactive	Top 10 KLBJ
25	1000	n To The Water TEM OF A DOWN - American/Ccl/CRG	Top 10 KRZR
		ders DNE TEMPLE PILOTS - Atlantic.AG	WGIR add
17		ur Girl <b>SH</b> - Trauma	Top 5 WZZO
27	Ch	amicals	

#### most added

Nothing To Prove

1. A PERFECT CIRCLE

2. PEARL JAM

3. UPO

4. CREED

5. APT. 26

6. STONE TEMPLE PILOTS

"Judith"

"Nothing As It Seems"

"Godless"

CAROLINE'S SPINE - Hollywood

Godless

"With Arms V/ide Open"
"Basic Breakdown"

"Sour Girl"

Virgin

Top 10 KNCN

Epic Associated

" E

Epic Wind Up

lown" Hollywood

Atlantic/AG

# hard rock2k

by rich ortega

Hum Baby! OK. So I'm gonna let my NorCal roots show a bit. There is nothing quite like the rivalry between the Giants and Dodgers during the summer and this year is no exception. I can't remember anything more exhilarating than having a few beers and fighting with Dodger fans at Candlestick Park. Thankfully, that crappy park is long gone, and the Giants will kick off their home opener at the new Pac Bell Park against none other than L.A.'s Dodgers. That's the only way to christen a new park. Go Giants!... East Coasters The Step Kings made their West Coast debut at the Troubadour last Saturday and rocked the place to shreds. Seeing the band perform live added a whole new perspective to what these guys are all about. Their high-energy stage presence is matched by few and definitely makes you want to let oose. There was so much activity on stage, it reminded me of a cross between Murphy's Law and GWAR minus the theatrics. At one point, one of the guitar players broke out a bat and was banging it on a metal pipe for added percussion. Then, the multi-talented musician busted out with some horns on a few songs. Their punkish rendition of "Another Brick In The Wall, Pt. 2" by Pink Floyd and their first single, "Wrong Is Right," from "Let's Get It On," were the highlights of the show. Right on! Jen at Roadrunner, it looks like you've got another winner on your hands... As I kicked back sippin' on my Colorado Ccolade and enjoying the warm weather we're having around here, thoughts of

this summer's Vans Warped Tour came to mind. The 6th annual event will commence on June 24 in Phoenix, with an outrageous lineup of bands, booths and Xtreme sports attractions, including the human cannonball, Dave "The Bullet" Smith, who will be shot out of a cannon over the main stage every day. Long Beach Dub Allstars, Green Day, NOFX, The Mighty Mighty Bosstones, Snapcase, Millencolin, The Suicide Machines and a slew of other mind-blowing acts will be



George Cappellini "HUM BABY!"

part of 39 U.S. stops, which is the largest Warped Tour to date. On the techie side of things, the tour has partnered up with Launch.com in order to be more interactive with its Internet audience... It's been over five years since nothing/Interscope recording artists Nine Inch Nails have played U.S. arenas, and it's well overdue. The band is fresh off a sold-out tour of Europe, Japan, Australia and New Zealand and will kick off its "Fragility V2.0" tour this week in Cleveland. Virgin Records' A Perfect Circle, fronted by Maynard Keenan of Tool, is scheduled to open the tour. It looks like it's going to be a very hot summer... George Cappellini's camp at Elektra has been white hot as they have AC/DC, Metallica and Staind currently in the Top 10 on the Active chart making all sorts of commotion at KLFX, WHEB, WQXA, KSJO, KCVI and KQRC. That's just the beginning. Pantera has only been out for a few weeks and has already reached Top 20 on the Active chart and is still dominating Specialty Show airplay. The Deadlights and Phish are making some noise as well. Action for the label doesn't seem to be letting up anytime soon, especially with Third Eye Blind's latest, "Ten Days Late," on the horizon. And let's not forget the new single from Hollywood's Apt. 26, "Basic Breakdown." This cut seems to be growing on quite a few stations. "I really like it. It's not that often that a song stands out on first listen," says Kevin Conrad from WJXQ. Paul Oslund at KAZR adds, "'Basic Breakdown' has really grown on me after a few listens. Sounds like they're getting a good buzz going." That's all, folks. E-mail me at Rizzy696@aol.com.

# ROCK

# top 20 specialty airplay

1 w	tw	artist	label
1	Ó	PANTERA	Elektra/EEG

Reinventing The Steel

DISTURBED

Giant/Reprise

Coming Down With ...

8 3 ARMORED SAINT Metal Blade

Revelation

4 4 DIO Spitfire

Magica

3 5 PROJECT 86 Atlantic/AG

Drawing Black Lines

6 6 CROWBAR Spitfire

Equilibrium

5 7 THE STEP KINGS Roadrunner

Let's Get It On

10 8 APT. 26 Hollywood

Hallucinating

7 9 THE DEADLIGHTS QED/Elektra/EEG

**Afterbirth** 

SHADOWS FALL Century Media

Of One Blood

9 11 KITTIE Ng/Artemis

Spit

16 12 THERION NBA

Vovin

Roadrunner

Everything You ...

11 14 CRADLE OF FILTH Metal Blade

From The Cradle...

19 15 SNAPCASE Victory

Designs For Automotion

15 16 PRIMER 55 Island/IDJ

Introduction To Mayhem

SLIPKNOT Roadrunner

Slipknot

12 18 FULL DEVIL JACKET Enclave/Island/IDJ

Full Devil Jacket

18 19 HAIR OF THE DOG Spitfire

Hair Of The Dog

14 20 HEAVY METAL 2000 OST Restless

Various Artists

# upcoming new releases

### GOING FOR ADDS 4/18

**BENDER** • "Superfly" — TVT

BROUGHAM • "Murked Out" — Warner Bros.

CREED • "With Arms Wide Open" - Wind-Up



**DYNAMITE** HACK • "Boyz'N-The Hood" — Woppitzer/Farm Club/Universal

MATCHBOX 20 • "Bent" — Atlantic/AG

PHISH • "Heavy Things" — Elektra/EEG

THE STEP KINGS • "Right Is Wrong" — Roadrunner

**ZZ TOP** • "Poke Chop Sandwich" — RCA

### GOING FOR ADDS 4/25



**METALLICA** • "I Disappear" (Mission Impossible 2 OST.) — Hollywood

NINE INCH NAILS • "Starfuckers Inc." — Nothing/Interscope

THIRD EYE BLIND • "Ten Days Late" — Elektra/EEG

#### GOING FOR ADDS 5/2

BON JOVI • "It's My Life" — Island/IDJ

KID ROCK • "American Bad Ass" — Lava/Atlantic/AG

MIGHTY MIGHTY BOSSTONES • "So Said To Say" — Island/IDJ

THE OFFSPRING • "Totalimmortal" (Me Myself & Irene OST.) — Elektra/EEG

# specialty pick



KATAKLYSM "The Prophecy (Stigmata Of The Immaculate)" (Nuclear Blast): After nearly 3 years, this devastating force from Canada has come forth to once again enlighten us with their uncompromising brand of Death Metal, sometimes referred to as "Northern Hyperblast!" The band's fourth epic is, by far, their best to date. The technical wiz-

ardry of "Astral Empire," "Gateway To Extinction" and "Machiavellian" divulge the band's powerful riffage and extraordinary sense of timing. "The Prophecy" begins a new era of well-crafted Death Metal that few acts have yet to match. For more of the heavy, call Tara @ Nuclear Blast (212) 343-2797.

e-mail new release info to rizzy696@aol.com

active rock



# "STUPIFY"

GOING FOR ADDS NOW AT MODERN ROCK

EARLY ACTION:

WRAX WNFZ WKRL KORX WPLA WXDX KTEG KWOD WEDJ KEDJ

OVER 15,000 PCS SCANNED IN 4 WKS



FROM THE DEBUT ALBUM
THE SICKNESS

n see inside you the sickness is ris ng leny what you feel all that was good has died

ng in me

www.disturbedl.com

www.giantrecords.com

ORFORD

Produced by Johnnyk and DISTURBED Mixed by Angy Wallace Management: Jeff Battaglia and Roger Jansen for KMA Management

"Finally a hard rock record that has a great hook—already Top 5 phones at night."
—Dave Rossi, WRAX

TURBED

TOURING THIS SUMMER ON OZZFEST.

1010101 . The arce of remaining transfer of a rest of a remaining and a rest of a r

# rock2k picks

EDITED BY KAREN GLAUBER



Travis "The Man Who" (Independiente/Epic): The naked ambition of Travis' sophomore record befits a band that has found its wings. Merging the dark majesty of Radiohead with the epic guitar clanging of "Joshua Tree"-era U2, it paid off in the group's native U.K. where last year "The Man Who" was a multi-million-selling, number-one al-

bum. Singer Fran Healy provides flashes of passion, wearing his heart in his throat in matching the string-laden melody of "Why Does It Always Rain On Me?" Producer Nigel Godrich (Beck, Radiohead) gives the record living room closeness, even as songs explode with hooks. (D.S.)

Grandaddy "The Sophtware Slump" (V2): Modesto, CA's Grandaddy make light of the second album curse in the title and, more importantly, the music on record number two. They live and sound near Pavement's shambling pop, but they also bring New Wave sonics with choppy guitars on "Hewlett's Daughter" and fuzzy, burbling keyboards on "The



Crystal Lake." More importantly, singer-guitarist Jason Lytle's Neil Young-esque warble lends a classic touch to the delicate rush of an indie rock band finding pop love in the margins of music. The lo-fi home recording coupled with languid songs makes "Sophtware" a great operating system. (D.S.)



Millencolin "Pennybridge Pioneers" (Epitaph): Four guys from a small town outside of Stockholm, Sweden, punch and fire their way to another level on their third album. Drawing upon the band's personal experiences, this new offering, produced by Epitaph guru Brett Gurewitz, gets in your face with a positive burst of self-discovery. From the urgent "Right About Now" to the

reflective "Highway Donkey" the group seems ready to expand their range. Sure enough, they reveal their sensitive side in the band's first ballad titled-get this"The Ballad," a moody challenge to understand the lonely kid who's ignored by everybody-everybody, that is, except the ever-improving Millencolin. (J.C.)

No Doubt "Return Of Saturn" (Interscope): Five years ago, the innovative ska-pop natives of the "Tragic Kingdom" demanded we "Don't Speak." With "Return Of Saturn," No Doubt increases the dosage with even more sensational energy and musical hybrids. Lead singer Gwen Stefani's angelic angst penetrates layers of guitar riffs, horns and backbeats like in the fantastically



impulsive "Ex-Girlfriend," which collides a persistent hook with a hint of hip-hop. The band then demonstrates their kaleidoscopic range with a melodic dream dripped over world beats and bass licks in "Simple Kind Of Love." Even after enduring their long absence, there's no doubt the fans will be satisfied. (K.Y.)

# rock2k mugs

MIDDLE-AGE CRISIS: On his 40th birthday, PD Dave Richards of Q101 Chicago decided to fly "off the hook: and try something really crazy. Ignoring the shouts of warning from Maverick's Gaby Skolneck (I) and RCA's Bill Burrs (r), Richards grabbed a bottle of

skanky foreign beer without a born-on date and guzzled it three quarters down without taking a single breath. It took about an hour, but they they finally got the birthday boy's clothes back on and his balloon tied to his wrist so he would not lose it again.



GO AHEAD, QUIT YOUR DAY JOB: Concerned about job security, cross-town rivals (I-r) WXRT PD Norm 'Winer and Q101 MD James Van Osdol auditioned for a celebrity look-dike casting

service. Winer was promised he'd be called for any job that needed someone resembling film director Barry Levinson, and Van Osdol was a lock for promotions requiring the bastard child of Griffin Dunne and Pee Wee Herman.



FASHION EMERGENCY: After all that Patti Smith (z) has overcome you'd think Jay Dee Daugherty (2nd from I) and KGSR PD Jody Denberg (3rd from I) and Arista's Pete Rosenblum (far r) would let her wear the flowery pink promotional shirt, but no. Patti and her group (I-r) Tony Shanahan, Oliver Ray and Lenny Kaye

were clearly ticked and HITS' own Ivana didn't help matters by asking Patti why Ann Demeulemeester didn't want to use quotes from her HITS column on the clothes in her new collection.





WHERE NIN IT



# **SALES UP 100% THIS WEEK!**

MUSICLAND UP FROM 473 to 917 ( 94% increase)
BEST'BUY UP FROM 1005 up to 2026! (102 % increase)
TRANSWORLD up from 438 to 881 (up 101% increase)

WRONG?

The next track from their new album **Standing On The Shoulder Of Giants**.

Produced by Mark "Spike" Stent and Noel Gallagher

www.oasisinet.com

As heard on:

Q101 WHFS
KROQ 89X
WNNX KNRK
Live 105 WXSR

WBTZ WWCD WMRQ WARQ WBTZ WEQX WOXY KAEP

Album in stores now. **US** tour begins in April.

Video world premiered on



120 minutes hosted by Liam Gallagher.







KKBT (12x) KBMB (11x)
KMEL (17x) KCAQ (7x)
KHTN (7x)





Featuring

# 









# FIGORO CONTRACTOR OF THE PROPERTY OF THE PROPE

# Ground Zero

### Flippin' The Script With Bat L. Axe

You're catchin' a brick at Ground Zero—here's the 4-1-1 this week: Ya know, I'm not one to kick a sistah when she's down. That's why watching the virtual meltdown of Whitney Houston is sort of like slowing down for a traffic accident: you ain't right. But her recent media missteps have created a white-hot anticipation for her conduct at Arista's 25th Anniversary show, taped live this past Monday (4/10) at the Shrine Auditorium in FlossAngeles. And since this event will most likely be the final curtain call for Arista founder Clive Davis, this sets the situation was for some operaging drama, you Houston trying to keep her shift

up for soap opera-sized drama, yo. Houston trying to keep her shit together on the stage is one thing. Behind the scenes, the scenario is gettin' kinda hectic too. Although Davis is long known to be her svengali, Whitney has reportedly been working out new contract details with future president Antonio "LA" Reid, who takes over when Clive's contract expires June 30th. If that's true, it switches up all the spin about Davis' supposed "key man clauses" and the rumors about him bouncin' out and taking the whole crew, too. Folks on the inside expect BMG to formally appoint Reid as Arista President and Clive to announce his new situation almost immediately after this anniversary show goes down. Now the question remaining is with Davis' new deal. The buzz about Universal is deafening. But with Davis coming off Santana's otherworldly success, word is he wants more money than God (who is the only entity you're allowed to thank before him, by the way). Clive's all that, yeah, but "Supernatural" is

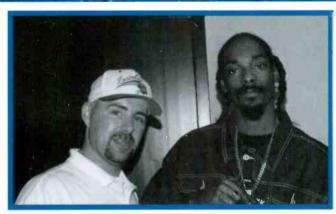
clearly more a legitimate phenomenon than it is a display of prodigious A&R. NOBODY could have predicted shit this extra, sorry. Will his big willie demands X him out the spot? Or will he ride the wave to venture into new label territory? As the record business continues to scramble for footing against the Internet's assaultthere couldn't be a more high profile (and musically prolific) ambassador for a Web record label than this man. That's if you have the cheese he needs. Stay tuned to this one... Meanwhile, Russell Simmons is throwin' up the "W" with a new online venture called 360hiphop.com. The Web site launches in June, although Rus and



RUSSELL SIMMONS: Takin' it to the Net.

crew are being tight-lipped—you know how they do... Beatdown: Now that Radio One landed KKBT—currently a ship without sails against a direct competitor that is taking no prisoners—the rumors are off the HOOK about company heavy Steve Hegwood, the odds-on favorite to make the move to LA. Although Hegwood is a very street-smart program director who has been in a ton of format wars before and will no doubt know how to navigate, there's MOTION in this ocean. With a competitor already owning the hip-hop position in the market, a morning show nobody in town is feelin', a frequency change coming in July, and a ground-up reassembly in order to survive, this is QUITE the assignment. Damn. And let's not forget the pressure factor of this pesky little detail: The company paid over \$400 million for the property. It's not like they got a lot of time to half-step. Ya gotta make some chips back quick. Radio One sendin' in their big gun means they gotta get it done as number one. Good luck, bro...it won't be fun. E-mail: Hitsdrama@aol.com

# Street Snap



OH, GEE: KBXX Houston PD Robert Scorpio (I) buddied up with West Coast homie Snoop Doggy Dogg (r) when he came to visit the station. "I love that song 'Gs Iz Gs," said the PD. Flattered, Snoop took a moment to teach Scorpio how to tie a do-rag O.G. style. After several attempts and knotting the rag in 14 places, the PD gave up insisting he was still a 'G.' "I'm all G'd up, Snoop. I'm throwing up the 'W.' I'm putting my mack hand down. I'm nothing but a G thang. You feel me?" Alarmed at his transformation, Snoop shot back, "Beeyotch, please!"

# Phat Five

The Hype On The Street Thin Week

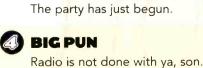
Ascending to the throne.



RUSSELL SIMMONS

Throwin up the www at 360hiphop.com

WHITNEY @
ARISTA ANNIVERSARY
The party has just begun





Got The Beat?

HITS April 14, 2000 63

# MOTOWN 2000. THE LEGACY CONTINUES...

Anniversary Feels Good It Never Rains (in Southern California) Little Walter Let's Get Down Baby Doll If I had no Lout Whatever You Want

# TONY TONI TONE presents...

# drayneriggins

STRANGE FRUIT

Already On:
KBMB KOHT
KDGS KHTN
KMEL WUSL
WPGC WOWI
WERQ WJMI
WFXA KNKS
WGZB
and more



The First Single from his debut Solo Album

"Eyes Never Lie"

MOTOWN
A UNIVERSAL MISSIC COMPANY

Executive Producers: Kedar Massenburg & Dwayne Wiggins

# OSSOVE

	CC	1		AIRPI		
10 1 5 5 6		C.FI	VER	AL INTE	A TOP	20 LAMS

		D NAMES ELE NAMED NO	alor 30 JAMS
	ARTIST	TITLE	LABEL
1 1 1	SISQO	Thong Song	Dragon/Def Soul/IDJ
2 2 2	JOE	l Wanna Know	Jive
5 4 3	AALIYAH	Try Again	Blackground/Virgin
3 3 4	DESTINY'S CHILD	Say My Name	Columbia/CRG
10 7 5	DMX	Party Up	Def Jam/IDJ
4 5 6	DR. DRE/EMINEM	Forgot About Dre	Aftermath/Interscope
6 6 7	PINK	There You Go	LaFace/Arista
7 8 8	NSYNC	Bye Bye Bye	Jive
8 9 9	AALIYAH	l Don't W <mark>anna</mark>	Blackground/Virgin
11 10 10	TONI BRAXTON	He Wasn't Man Enough	LaFace/Arista
14 12 11	BLACK ROB	Whoa!	Bad Boy/Arista
12 13 12	SANTANA	Maria, Maria	Arista
15 14 13	SONIQUE	It Feels So Good	FC/Repub/Uni/UMG
28 18 14	DESTINY'S CHILD	Jumpin' Jumpin'	Columbia/CRG
9 11 15	MISSY ELLIOTT	Hot Boyz	GM/Elektra/EEG
16 15 16	DA BRAT	What I'm Looking For	So So Def/Col/CRG
13 16 17	MONTELL JORDAN	Get It On Tonite	Def Soul/IDJ
18	CHRISTINA AGUILERA	I Turn To You	RCA
19 17 19	KUMBIA KINGS	U Don't Love Me	Capitol
<b>— 23 20</b>	SOLÉ/GINUWINE	lt Wasn't Me	DreamWorks
21	MYA	Best Of Me	University/Interscope
<b>— 29 22</b>	CARL THOMAS	l Wish	Bad Boy/Arista
25 20 23	NAS	You Owe Me	Columbia/CRG
21 22 24	BONE/THUGS	Resurrection	Ruthless/Epic

# R\*E\*S\*P\*E\*C\*T

18 21 29 EVE F/FAITH EVANS Love Is Blind

Artist	Titl
1. Jay-7	"Ri

2. Mya 3. Britney Spears

27 24 25 ICE CUBE

- 30 26 ALICE DEEJAY

— 28 MARY MARY

22 25 30 HOT BOYS

27 NU FLAVOR

4. Trick Daddy

5. Carl Thomas 5. Big Pun

lig Pimpin'" "Best Of Me"

Until We Rich

3 Little Words

Shackles

Better Off Alone

I Need A Hot Girl

Label "Oops! I Did It Again" Jive

"Shut Up" "I Wish "It's So Hard"

# T ADDED THIS WEEK

Priority

Reprise

C2/CRG

Repub/Univ/UMG

Ruff Ryders/Inter

CM/Univ/UMG

Roc-A-Fella/IDJ University/Interscope

SNS/Atlantic/Atl G Bad Boy/Arista Loud/Col/CRG

# s bond

by Michelle S.

GEEK-ON.COM: I am an avid listener of on-line radio. The convenience of being able to experience the unique vibe of three different cities in one hour is too much fun to pass up. With its flashy broadband allure and endless content, the Internet seems like a scary Goliath to the grassroots entertainment that forms the foundation for FM radio. How do we continue to carve out a powerful niche for ourselves while an entire generation is being seduced by brand new, three-dimensional, interactive media? The same way radio has always survived—serving your local community. Gotta go back to those basics. When the FCC deregulated radio, they also stripped down all those rules about the "minimum requirement" of community programming. While none of us benefit from chatty local talk shows buried at 5 a.m., being generic won't help ya win, either. If your only mission is to jam the most music, you're gonna get caught out there. Having an intense local vibe is going to become more important than EVER with the continuing explosion of the World Wide Web. Go there, and go there with some realness. Emotionally connecting with listeners about the personal experience of living in that town, as members of your community, will be the single most competitive advantage you have for cutting through to a generation that already has customized Web pages and access to any kind of commerce or content at the tip of their fingers. In this era of technological fury, radio's got to have HEART. That's why they listen to you. Musically this week: Def Jam is KILLIN' 'em right about now. Sisqo. DMX. Jay-Z. Damn. We're still not sick of the "thong-tha-thong-thong song, cuz they make the booty gooooaaahhoooo!!! Just singin' his ass off, right? And for what it's worth, as a former P1 listener, now multi-format cumer, I'm not even CLOSE to being sick of this yet (I know you wanna slap me cuz you gotta hear it every 20 minutes). Expect it at the top of research for, oh, the next three months at least, right? LOL. And that Jay-Z joint is ridiculous. All the tastemaker musicheads reporting immediate XL phone action. Jay, you get a pound brotha cuz the BEAT on that shit is bananas... **Carl Thomas** continues his ascent to multiformat domination with "I Wish." Explosive and across-heboard is the only way to put it. This is the real deal. I seriously gotta shout out Choc from Power 106 (your mixes are blazing every single day, kid) for making me fall outta my chair by playing Carl Thomas—mad early for this station—and flowing that into Dre's "F-You" track. Anyone who plays this record, you are WINNING, straight up... Same goes with Ice Cube/Krayzie Bone "Until We Rich." Bottom line: Ice Cube is a superstar and this record is a smash. The album is going to put him in the same pop stratosphere as LL Cool J, Dr. Dre, Jay-Z, DMX. The biggest hits off it are YET to come. Get down now. Plus the record's positive message should lend itself to stations who might not normally play "Ice Cube records."... Feather's comment when looking at the airplay charts this week? "Here comes the Toni Braxton..." Major spin increases at WNVZ, KBXX and B96 means it came back a power in callout. How's it testing for you?... Wow, just gotta say on the street tip that this Tash joint "G's Iz G's" is BANGIN'!!! So hot, I waited in my car for ten minutes to find out what it was when Julio G. bumped it on the air. Back-selling is always a plus, G... Tha Eastsidaz "Got Beef" will be an anthem, no doubt. Can't hate when the West Coast regulates. This is just a tidbit—wait til ya hear Xzibit... Hot Stack: Solé/Ginuwine, Sam Salter, Lucy Pearl, Next, Nu Flavor, Da Brat/Tyrese... Shout Outs: Mark Adams, Eric Powers, Sky Walker, J. Stock, Parrish Johnson, Steve Rifkind, Gilly and DJ Jam... Email: Homegirl92@aol.com... I'm out!

# CROSSOVER

# NEWRELEASES

### GOING FOR ADDS 4/17

Mariah Carey Columbia/CRG "Crybaby" "85" Younabloods LaFace/Arista Tash (f/Snoop & Xzibit) "Gs Iz Gs" Loud/Col/CRG Sam Salter "Once My Shh ... " LaFace/Arista Miracle "Bounce" Repub/Univ/UMG **Big Tymers** "Get Your Roll On" CM/Univ/UMG

### GOING FOR ADDS 4/24

DJ Quik"Pitch In On A Party"AristaKeesha"Somebody's Baby"RCARah Rah"Throw It Up"MCA

D'Angelo"Send It On"Cheeba/VirginTQ"Daily"Epic/Clockwork



#### MOST REQUESTED JAMS

Sisqo "Thong Song" Def Soul/IDJ
 DMX "Party Up" Def Jam/IDJ
 NSYNC "Bye Bye Bye" Jive
 Dr. Dre/Eminem "Forgot About Dre" Aftermath/Int.

5. Solé/Ginuwine "It Wasn't Me" DreamWorks

# **BIG WILLIE**

of the week



Don't call him Cooter.

# SCOOTER B. STEVENS PD KQBT Austin

After over a decade in programming, **Scooter B.** has never been at the helm of anything but a winner. With huge wins first in Colorado Springs, later in Monterey and currently in Austin, Scooter's track record speaks for itself. "It sounds

simple, but it really is about playing the hits and surrounding yourself with a staff of extremely talented people. And we've put together a great team here in the capital city!" he said. Another essential element to winning stations is plenty of "sizzle," and KOBT's got that covered too with non-stop, topical, on-the-edge promotions. "And finally," said Scooter, "the last thing that keeps us on top here is an unprecedented ability to avoid weasels from trade magazines. If either of you were still in radio, I might be able to spare a few more minutes to chat with ya, but since you're not, I gotta go." (click)



IT'S AGBIANI ME: Living by the motto misery loves company, KKI Honolulu MD Pablo Sato (I) and Artemis' Phil Mataragas (2nd fr. r) invited former NY Met, now minor league player, Benny Agbiani (2nd fr I) to the station for some motivational conversation. "Keep your chin up, sport," said Sato. "There's nothing wrong with mediocrity. Look at us radio dweebs." "Speak for yourself," added PD Fred Rico (r). "I happen to be one of the greatest belly dancers of our time." Abgianican from the station and has begun a fierce comeback program.

# FREESTYLE

MUSIC QUOTES FROM INDUSTRY LEADERS



MIKEY FUENTES
PD KKSS Albuquerque
Solé/Ginuwine

"It Wasn't Me" DreamWorks

"Testing through the roof immediately.
A sure bet to go into power rotation."

TRAVIS LOUGHRAN MD B95 Fresno Nu Flavor "3 Little Words" Reprise

"This is going to be a smash. We bumped it up into a power new category 'cause it was getting SO many calls!"





THEA MITCHEM
MD WPGC Washington DC
Ice Cube/Krayzie Bone
"Until We Rich" Priority

"Steadily growing, getting requests. It's been a minute since Cube has worked in this market, but this one is truly worth giving a shot."

# PRETTY BOY DONTAY MD KXJM Portland Jay-Z "Big Pimpin" Roc-A-Fella/IDJ

"I've been sayin' this since Jay's album DROPPED: The hottest cut on this muh-fucker is without a doubt 'Big Pimpin'!' This is my jam!"



# before dark



THE NEW SINGLE AND VIDEO

"monica"



FROM THE FORTHCOMING DEBUT RELEASE DAYDREAMIN'

#2 Debut Rhythmic Top 40 Monitor

40 Spins Strong & Phones Z90 KOHT KQBT KBTE

Over 20 Spins
WHHH KPRR KTFM WLLD HOT 106
KIKI KDON WNVZ

"Watch out! Before Dark's 'Monica' is definitely coming through...

It's about to light up." — EMAN/PWR106







THE SMASH SINGLE FROM THE DOUBLE PLATINUM ALBUM VOL. 3... LIFE & TIMES OF S. CARTER





top 20 spinz LABEL SPINZ **BLACK ROB** Whoa Bad Boy/Arista 235

2. DMX 228 Party Up Def Jam/IDJ 3. **AALIYAH** Try Again Blackground/Virgin 227 DRAMA Left, Right, Left Atlantic/Atl G 220

5. **RAH DIGGA** Imperial FM/Elektra/EEG 212 TONY TOUCH... Diaz Bros. Tommy Boy 208 7. **504 BOYZ** Wobble Wobble **NL/Priority** 205

CYPRESS HILL (Rap) Superstar RH/Col/CRG 204 Big Pimpin' JAY-Z... 198 Roc-A-Fella/IDJ OUTSIDAZ Rah Rah RuffNation 193

11. WARREN G/SNOOP... Game Don't Wait G-Funk/Restless 192 **BIG PUN...** It's So Hard Loud/Columbia/CRG 189

PHAROAHE MONCH Right Here Rawkus/Priority 186

COMMON The 6th Sense MCA 180 15. XZIBIT... Year 2000 Loud/Columbia/CRG 179

TRICK DADDY Shut Up Slip-N-Slide/Atl/Atl G 177

17. MYA... Best Of Me UMB/Inter 169

SOLE... It Wasn't Me (remix) DreamWorks 167 TORREY CARTER... Take That GM/Elektra/EEG 158

20. TRINA Da Baddest Bitch Slip-N-Slide/Atl/Atl G 156

# outta tha box weekly conference call winners

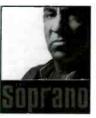
#	ARTIST	TITLE	LABEL
1.	504 BOYZ	Wobble Wobble	NL/Priority
2.	BIG PUN	It's So Hard	Loud/Col/CRG
3.	MYA	Best Of Me	UMB/Inter
4.	TRICK DADDY	Shut Up	Slip-N-Slide/Atl/Atl G
5.	AALIYAH	Come Back In	Blackground/Virgin
6.	SOLE	It Wasn't Me (remix)	DreamWorks
7.	DJ GNIK	Pitch In On A Party	Arista
.8.	KELIS	Get Along With You	Virgin

com	mercial 🛦	Vundergroun
9. T	ORREY CARTER Take That	EastWest/EEG

	TONY TOUCH	Diaz Bros.	Tommy Boy
2.	TONY TOUCH	The Piece Maker	Tommy Boy
3.	RAH DIGGA	Break Fool	FM/Elektra/EEG
4.	THA EASTSIDAZ	Got Beef	ES/DH/TVT
5.	TASH	G'z is G'z	Loud
6.	CYPRESS HILL	(Rap) Superstar	RH/Col/CRG
7	XZIRIT	Year 2000	Loud

Loud PHAROAHE MONCH... Right Here (remix) Rawkus/Priority

KILLAH PRIEST What Part Of... MCA



"Bye Bye Big Pussy"

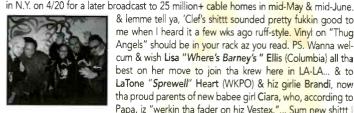
NO MORE "PUSSY"... Unless you were under a fukkin rock or on tha space shuttle, your asss, like most of us in tha mix, was glued to HBO & The Sopranos for tha last episode this week. Tha anticipation leadin' up to it waz az intense az folks tryin to plan what they're doin for Super Bowl Sunday. This waz definitely one of thoze rare times in tha mix where muzic took a major backseat to anutha sector of tha lifestyle. So by tha time you're readin this, you'll have had several chances to catch tha rerun, thereby exonerating me from givin shittt away. Bottom line: PUSSY'S GONE! Many mix family members cared to share on this. Here

goes. Serch (Serchlite Music): "I wazn't sure they were gonna 'gas' Pussy when they started drinkin tequila, but it really hit me in tha heart when he said, 'Not in tha eyes, OK?' Tha moral of tha story iz... Pussy ain't good without a face." Doctor Dre (KKBT): "Once again, it'z not HBO; it'z 'The Sopranos!' Who'da thunk that six shotz could deaden Big Pussy?! I guess he never saw it cummin." James Cruz (Violator): "I haven't seen Pussy wrapped up & tossed to the side like cock since the Bobbitts." Nino Cucinello (Interscope): "I waz deeply saddened. Just tha thought of no more Pussy on Sundays..." Chris LaMonica (Arista): "My saddest mome<mark>nt in TV hist</mark>ory! Just when you thought it waz safe to go back

in tha water... Can't wait for tha next season." Tha loss of Pussy iz only a small crack in the wall of the loss we're all feelin az we'll have to wait til 1/2001 for "The Sopranos" to return. Thank God for tha Bada Bing.... Congratz in line to tha 504 Boyz (No Limit/Priority), who gain #1 status on the mix show conf. call this wk while Tony Touch (Tommy Boy) remains #1 on tha unda for tha 3rd wk in row. Makin tha biggest move this wk, az anticipated, iz Big Pun/Donell Jones (LOUD/Columbia/CRG). How fukkin saddd are you watchin that video?! That'z sum hard shittt to handle... Makin expected debuts & dezervin' biggg congratz on tha call this wk. were Torrey Carter/Missy (Elektra/EEG), Rah Digga (Flip Mode/Elektra/EEG) & Killah Priest (MCA)... & to my man, Music Choice Urban PD Damon Williams, on lockin down an exclusive performance w/Wyclef (Columbia/CRG) @S.O.B's



Pearl One-Tha Baka Boyz Nick V. (KKBT/2nd from left) gettin luv az he & bro Eric V. were 1st in U.S. to break Lucy pearl (L-R) Dawn Robinson, Ali Shaheed & Raphael Saadiq



Louder than ever! (L-R): Creativity (HITS) Buttahman (WERQ) Veronica Amarante (Loud) & HITS LP & Nasty Nes after 3 hrs @ Luke's Freakfest.

& lemme tell ya, 'Clef's shittt sounded pretty fukkin good to me when I heard it a few wks ago ruff-style. Viny! on "Thug Angels" should be in your rack az you read. PS. Wanna welcum & wish Lisa "Where's Barney's " Ellis (Columbia) all tha best on her move to join tha krew here in LA-LA... & to LaTone "Sprewell" Heart (WKPO) & hiz girlie Brandi, now tha proud parents of new babee girl Ciara, who, according to Papa, iz "werkin tha fader on hiz Vestex."... Sum new shittt just heard that'z real good: Field Mob (MCA), who waz found by Benny Pough on Jammin' Jay's (WRXV) turf in Albany, GA; DaMizza's boy Shady Montage (BabyRee/Emmis); Project Playaz (Warlock/Mo Chedda) outta Dev Steel's (KXHT) town, who already sold 30k in six wks w/very lil mix support outside of KXHT & WVEE and Serch sez iz "a strip-club banger!"

They'll be on BET live 4/19. Also, check for Ra Ra "Throw It Up" (MCA), a definite partybanger that Ty "One On" C (MCA) put on me... Did you catch two really past-their-prime DJz named Joey "Mixxin" Muzz (KSFM) & Ricky Leigh in the front row @ Elton John's VH1 special? He's still tha fukkin man!... KEESHA (RCA). See, Strazza (RCA), I can spell her fukkin name!... Happy B-day to Nick V's (KKBT/Tha Baka Boyz) wifey Rae—22+tax... Boutto-be conf. call pix: Lucy Pearl (Pookie/Beyond/BMG), who LP & I saw just kill it @ a taping for BET live right after their video debuted; Major Figgas (RuffNation/WB); Mobb Deep (LOUD/Columbia/CRG); Wyclef (Columbia/CRG); Dilated Peoples (Capitol); Sauce Money (Priority) & KEESHA!!... LP'z werd of tha week" I want to give thank to my boy Chino (KKFR), hiz fiance' Marie & tha entire Iglesias klan for their hospitality this past weekend in East LA aka Lil' Tijuana during my boy'z b-day bash. Man, you know Latinos get down; I mean they had mariachis, carne asada/pollo asado/cactus juice/molé/cholos/Coronas & even a low rider show az well & last but not least, a mini-skirt contest judged by yours truly & Chino's dad Chuy. I even think I saw Malo in tha house, orale mijo get down payaso." ...DAMN! Memories of Redd Foxx... & Pussy's gone...

the lowdown on new music...



...by leading mix show DJz

# mad linx • wtmp



# Major Figgas "Yeah That's Us" RuffNation/RuffLife

"Philly iz killin it this year with sum hottt official flava. & by tha way, ya really ain't ready. Major Figgas's flow hangs in there w/all of Philly's finest... Nuff said." Editor's note: Five wannabe DJz who woulda been thrown in tha fukkin ocean along w/Big Pussy if Tony

Soprano had caught even tha slightest pale wind of any of their mix shows (I-r): Michael "Booga Who" Boyer (KXHT), "What'choo Got To Be" Mad "About" Linx, "Little" Latin "Pee Pee" Prince (HITS), Michael "Sweet Home Alabama" London (WKXN) w/Glenn "Yes Mr. Arbagey" Aure (KMEL) up front. Meanwhile, after tha pic, everyone went over to 'TMP, sat outside tha front door & still couldn't pick up tha signal...

# "tossin" ted thorton • katz



Keesha f/Sporty Thievz "Somebody's Baby" (remix) RCA

"I had the pleasure of meetin this young fine thang & she can truly sing her asss off. She needs to cum out with an album full of a capellas. Her new shittt iz hottt as hell &

vocalicious. Radio definitely needs to be on this shittt." Latin Prince's note: What a fukkin superstar. I heard that Mr. Thorton iz runnin for Mayor of St. Louis. Shushhhh, let him speak. "If I'm elected Mayor, here'z a list of things I would make sure take place. I promise to make gas prices cum down, legalize prostitution & to continue to lower the price of crack to an affortable level so we all can enjoy thoze *HITS*!!

# ron love • wpyo



Trina
"Da Baddest Bitch"
Slip-N-Slide/Atlantic/Atl G

"Tha South haz rizen again. To all of thoze female MCz, ya best look out cuz there iz a new bitch in town. Tha baddest bitch iz here w/straight-to-tha-gut lyrics and MJ will never be tha same, so who's bad? Trina is Da Baddest..." Editor's note: Gotta give it to tha guy who callz himself "Tha Chozen

One," aka Ron Love. He not only had tha ballz to strut this Venus Flytrap-lookin/Player's Club bouncer-lookin fukkin outfit, he then sent us a picture knowin' how we get down. Meanwhile, since this shittt iz in black n white, here's tha color flow of Ron's "Dolomite" evening wear. Shoes, shirt & hat are black. Tha polyester suit? A bright royal blue like a fukkin high school graduation & type gown color, ya dig?

# big von johnson • kyld



DJ Quik "Pitch In On A Party" Arista

"Tha shittt haz hittt tha fan. Let'z start ridin the wave back to tha West, so break out your Raider jerseys & jheri-curl juice. Tha West iz on the rise & DJ Quik has started early on this yr's summer anthem. Tha beet iz hottt & the break in tha middle

iz unfukk-a-table." Latin Prince's note: As we in tha mix show dept. at HITS continue the search for better ways to improve the lifestyle/mixin technics of our fellow, Mr. Ricky "Soprano" Leigh (HITS/middle) explains to Scotty "8-Track" Foxx (KYLD/right) to make sure to get Mark Mac's (KXHT) new book, "Two Eazy Steps On How To Use Your 4-Track." Meanwhile, Big Von Johnson (left) asks: "What tha fukk iz a 4-Track? & who's Mark Mac? & who tha hell are you guys?"

# steve "miggedy" maestro • wgci



Lucy Pearl
"Dance Tonight"
Pookie/Beyond

"Lucy Pearl iz goin to be tha new standard for sum jumpin-asss R&B jointz. Tha hip-hop & R&B jambalaya makes my grandmama say, 'WAZZZZZUPPPPP!!' So you go, Pookie Records!! Lucy Pearl bringz on tha hitttz." Editor's note: Like he alwaze sez: "AWWWWWWWW

YEEEEAAAAAAAAAHHHHHHH BAAAAABBBBEEEEEEE!! Hiz dopeness exudes from every red dread on hiz head az he's finally gettin hiz just dezzert az tha DJ makin it happen in Chi-town. Can't help but be nice to tha muhfukka. After all, it'z hard to pick on a DJ who got bow-legged from havin to stand on two stax of Yellow Pages to reach hiz 1200z.

# e-man • kpwr



Tash "G'z Is G'z" (Remix) Loud

"Tha West Coast iz definitely reprezenting on this one. Tash bringz tha heat along w/Kurupt, Snoop & Xzibit. It'z definitely a banger, if you know what I'm sayin. Tha beet iz a real head-bopper. So you best

call your chiropractor and let him know you're on your way in." Editor's note: How convenient that tha quoter & quotee are luvvingly captured here photogenically. Check it out, tho. I know tha knock-off Hawaiian shirts cum three for \$10 @ tha Swap meet, but if ya call now, we'll give 'em to you four for \$15.

# roy barbosa • wjmn



### Torrey Carter f/Missy "Take That" EastWest/EEG

"I'm definitely feelin tha track & Missy's flava on it. She always duz her thing, pushin tha fearless flow/vocal/harmony/production in tha right direction. A bright future for this up-and-coming cat. Definitely flava, so don't get caught missin in action cuz Torrey iz madd science in ya ears." Editor's note:

Tha amazing Mr. Barbosa! This iz amazing cuz not only duz he actually mix like 30+ hrs/wk on tha station, he still findz time to hold down hiz part-time job drivin tha wackasss Red Sox' shuttle bus to & from Logan Airport in between away games. Hey Barbosa, how bout pickin us up sum fukkin "chowdah" @ Kelly's in Revere Beach on ya way home next time, ya fukk? Eternal luv from tha Orioles/Redskins families.

# justyn tyme • the box



Dilated Peoples "The Platform" Capitol

"It'z bout time theze catz got recognized by people above tha undaground. Thiz iz a catchy track that duzn't loze any of tha pure hip-hop feel we've heard from them before. Anutha example of why Dilated stands on a 'Platform' above most other krewz."

Editor's note: In our ongoing predispozition to bring you more into tha private lives of sum of America's wannabe key DJz in tha mix, we'd like you to enjoy for tha first time this rare, private photo of Mr. Tyme (back) & hiz newly adopted stepchild, Dave Meyer (KMEL). Whatta combo. It'z like Prozac meets Rogaine.

# Raio A. A. C.K.

# TOP THIRTY LABEL

			TOP TH	IRTY
2W	LW T		TITLE The Piece Maker	LABEL BL/Tommy Boy
	7 1		What Part Of	MCA
8	2 2	MASEO	Words & Verbs	BL/Tommy Boy
4	5 3	LOUIS LOGIC	General Purpose	SuperRegular/LS
6	3 4	KURUPT	I Call Shots	Antra/Artemis
12	16 5	BEN BUFORD	1,2 X-Cercise	Heavyweights
13	9 6	TRAGEDY	Bing Monsters	V2
24	15 8	HIGH & MIGHTY	Dick Starbuck	Eastern Conf/Rawkus
19	10 9	DA HOWG	Worldwide Renegades	Priority
	25 10	A.G.	Dirt Version	Silvadom/LS
22	6 1	DEAD PREZ	I'm An African	Loud
	20 1	CALI AGENTS	Good Life	Ground Control,NG
23	17 1:	JE <i>S</i> U	99.9%	Know Savage
18	19 14	NON PHIXION	Black Helicopters	Matador
	30 1!	DON SCAVONE	Willie On Glock	Black Bag/LS
16	12 16	Q-TIP	Let's Ride	Arista
	22 17	MOS DEF	Uni Says	Rawkus
	18 18	DEL	If You Must	Hiero Imperium
	23 19	XZIBIT	Year 2000	Loud
	20	M.O.P	G Building	Loud
_	26 21	TRU LIFE	When You're A Thug	Just Us
9	11 22	BLOOD OF ABRAHAM	99 Cent Lighter	Atomic Pop
H	23		Wobble Wobble	No Limit/Priority
		K-OTIX	World Renown	Buds
1		MAD SKILLZ	Ghost Writer	Rawkus
	_ 20		Gangsta Rap	Psycho Logical/LS
2 2	21 27		One	Razor Sharp/Epic
	28		Got Beef	Dogghouse/TVT
	29 29	V AND LEGACY	Lunatik DereLikt	X-Ray

What's upper? I'm just getting back from hot and sunny Mexico filming my final scenes for Steve Oedekerk's film "The Dubbed Action Movie" (20th Century Fox). Be sure to peep it this Fall at a theater near you!... UBO's Online Hip-Hop Awards—the Grammys of online hiphop—has successfully wrapped up this week in New York. I'll have the results in the next issue. Props to Salinas, CA's DJ Kazzeo from KHDC who won the all-expense paid trip to the awards in the Big Apple! .. Sir Jinx gets props for representin' his part of town recently on BET! Now that I know you can buy bootleg videos of first-run films at the Slauson Flea Market, I am there! Motown's Cap 1 was spittin' his lyrics the other day on Doctor Dre & Ed Lover's morning show here on L.A.'s The Beat. Don't sleep on his single "They Luv That." If you still need to get laced, holla at Jen "Boogie" Norwood at (212) 331-2417... Check for Magic Mike's "Everybody" b/w "Check It Out Y'all" (Restless) featuring our own mix tape reporter, DJ Shortkut. "This record is phat!" says WCKS's Alli Fox outta Ml! Call Ryan Reyes for copies at (310) 998-4558... Bigwords.com has it goin' on for all y'all college students lookin' for discounts on text books, etc. Peep out their new music site for links to hard-to-find hip-hop CDs and vinyl at step... Tha Eastsidaz continue to make noise with their second single "Got Beef" on Dogghouse/TVT. Show some love on your show and bang this joint. For extra vinyl, contact Ron Williams at (212) 979-6410... Col ege radio heads are buzzin' about the "Restaurant" soundtrack (Jellybean Recordings). Just peeped it and it's blazin'! It features Rawcotiks, Evil Minds featuring Lord Tariq, Shabaam Sahdeeq, Cap 1, Truck Turner and featuring production by Dallas Austin, Premier, D-Moet, The Alchemist and Magic Juan. Contact Edison "Am I Related To Nes" Rodriguez at (212) 777-5678, ext. 128... Realized Records is about to spread consciousness about the US Criminal Justice System via "The Unbound Project Volume 1." This compilation contains original tracks from Aceyalone, Rakaa of Dilated Peoples, Reflection Eternal, Medina Green, Dead Prez, Pharoahe Monch and J-Rocc from the Beat Junkies. If you need to get more knowledge, contact Frank Sosa at (323) 769-5225... Need Black Rob's "Whoa" (Arista/Bad Boy) remix? Contact Jamal Williams at (212) 381-2064. Tell 'em HITS sent ya!... I just peeped out the new Willus Drummond joint "L.A. Vacation" b/w J-Zone "No Consequences" (Downs Elementary). Willus Drummond is on some next level hip-hop/alternative ish and J-Zone is strictly for the underground. Headz need to peep both sides. Servicing to college radio and mix tape DJs at the end of this month... CONFERENCE CALL PICKS: 1. A.G. "Dirty Version" (Silvadome/LS) 2. K-Otix "World Renown" (BVDS) 3. Chino XL "Last Laugh" (WB) 4. III Bill "Gangsta Rap" (Psycho Logical/LS) 5. Tony Touch "LP" (Tommy Boy) 6. Jigmastaz "Lyrical Fluctuation" (Beyond Real/LS) 7. Masterminds "Liberty" (Ground Control) 8. Puerto Rock "Bang Out" (Epic) 9. Animal Pharm "You Will Lose" (Good Vibe) 10. Common "LP" (MCA)... SHOUT OUT TIZIME: Virgin's Ralph White, Hard Hittin' Harry at Meridian Ent., Chris Atlas and Mr. Vince at Tommy Boy, Dialog at TPLN.NET, the Poetess at L.A.'s 92.3 The Beat, Wildman Steve from bringthenoise.com, Mike Swing at TX's KVRX, Papa D. at MA's WRBB (condolences to your friend), Chuck D. lockin' it down at rapstation.com and Happy B'day to my biyaatch Ty-C at MCA... KUNG-

# TOP ELVEMOST ADDED

30 CYPRESS HILL Rap Superstar

Artist
PHAROAHE MONCH
JIGMASTAZ
MAD LION
BLACK INDIAN
MIRAGE
THA EASTSIDAZ

Title
Right Here (RMX)
Lyrical Fluctuation
Bring It...
Get 'em Psyched
L.I.A.R.
Got Beef

Label Rawkus Beyond Real/LS Warner Bros. MCA Good Vibe Dogghouse/TVT

Columbia/CRG

# TOP FIVEMIX TAPE SONGS

FU FLICK OF THE WEEK: "Hell'z Windstaff"... \( \)

Artist
TONY TOUCH F/GANG STARR
GHOSTFACE KILLAH
TONY TOUCH F/ DOO WOP
XZIBIT
A.G.

Title
The Piece Maker
LP
The Diaz Brothers
Year 2000
Dirty Version

Label
Tommy Boy
Razor Sharp/Epic
Tommy Boy
Loud
Silvadom/LS

# Titack

### Born and raised in Austin, TX, Jason Hernandez a.k.a. DJ Protégé is lockin' down the Midwest in the mix! Protégé can be heard co-hosting and mixing live with Mike Swing on Austin's KVRX, 91.7 FM, Thursday nights between 11 p.m.-1 a.m. "Back in the 5th grade, after hearing DJ Quik's 'Tonight,' I was hooked. The bass-line is phat and hearing it for the first time was like, wow. It blew my mind!" says Protégé. Even-

tually he got involved in graffiti and MCing, but DJing became his true love after hearing Magic Mike and DJ Laz cuttin' it up on vinyl "I used to build Lowrider bikes to make extra money when I was 15 years old. I saved some cash, sold my bike and bought my first pair of Gemini belt driven turntables and a Scratchmaster mixer." In addition to his radio show, Protégé hosts and produces an Internet show called "Audio Burner" on www.blastro.com, works the streets at Mood Swings Promotions, and sells his mix tapes out the box! "I'm about to drop my new tape 'The Ransom' this May," says Protégé. "My hobbies includes chillin' with chicks and riding mountain bikes," he adds. Reach out to our dawg at (512 619-5034. In closing, Protégé admits "You're not underground unless you have a day job. I don't want a day job anymore. I'm building a recording studio and I hope to make money working on music 24/7. Doin' something I love and be able to pay my bills" ... SHOUTS: "DJ Rectangle, Mike Swing (thanks for opening many doors for me), DJ Flo, Def One and my mom (the coolest Cajun woman I've ever met)...



VIVA LA MARC ANTHONY! The boys are back in town for the Marc Anthony fan club symposium! Pictured (I-r): Ricky Leigh Mensh, Priority's Mr. Pete, Gavin/KALX Oaktown's Sonny D., Mike Nice from CA's KZSU, Priority/P2K's Mr. Morgan, and upfront, DE's Mike Baxter from WVUD. The two guys in the back could not be identified, but are paying members of the club.



I'M A HO, YOU KNOW I'M A HO! Hey, this love for Marc Anthony is even spreadin' to the Antra offices in Philly! Showin' their hip-hop support for Marc Anthony are (l-r): "Ho" Joe Veach and Todd "Intell" Wolfe.

#### **INTELL'S TOP 5**

- 1. TONY TOUCH
- 2. COCOA BROVAS
- 3. SPOOKS
- 5. Job Core
- Diaz Bros. Super Brooklyn Things I've Seen
- 4. REALITY THE MADD SHITTER Delicious Cause In Effect
- **Tommy Boy Duck Down** Antra
- Job Core Ent. Job Core Ent.

Back in rotation once again is DJ Musiklee Inzane with his newest mix tape "Heavy Rotation Vol #3." The "T Dot O Dot" is



always represented correctly by this man. Dope intros, hot joints and tons of skills are the formula for every single Musiklee Inzane tape. Inzane cuts it up throughout proving without a doubt that turntables are musical instruments and DJs are musicians. Songs like Kardinal Offishall's "Husslin'," Juice's "Period," Bumpy Knuckles' "Bumpy Knuckles" and album cuts like "Rap Phenomenon" by Biggie, Method Man & Red Man are just a small taste of what's in store. To get into "Heavy Rotation," hit up Inzane on the Web at Musiklee Inzane@TPLN.NET. THIS WEEK'S SHOUT OUTS:

Papa D & Goodfella, K-Von, Mr. Vince, Tony Touch, Doo Wop, Rectangle, Still Will, Threat and Dr. Hoban.

# PICK HIT OF THE WEEK-

MIKE BAXTER, WVUD/NEWARK, DE "NO CONSEQUENCES" OWNS ELEMENTARY J-ZONE

#### UNDERGROUND

Real Niggaz

Simple Man

# ARTIST	TITLE
1. SOUNDSCAPE	Listeners
2. CHECKMATE	Long Shot
3. DJ ALADDIN	Haters
4. RICK WATERS	Eye Of The Hawk
5. MUDKIDS	The Eco System
6. CRAIG MACK	Wooden Tree
7. JOE GLASS	Verbal Illustration
8. EXAMPLE	We Write The Songs

9. FAT KAT KAREEM

10. GROUCH

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WVEE 7x WJBT 21x WTMP 10x KKDA 9x WZJW 26x WJHM 11x WBHJ 25x WJTT 11x WIIZ 11x WPEG 14x WHRK 9x KMJJ 12x WYAM 27x

**Hot Rap Single #3** 

Top 10 Singles Sales In These Markets:

Atlanta Mobile Evansville Memphis Jacksonville Jackson

Nashville Birmingham Shreveport Chattanooga

# BOUNGE

**IMPACT DATE: APRIL 17TH** 







а интегна мини соптрым

©2000 Uriversa: Records a Division of UMG Recordings, In

## Jamz

Suge Knight Shows The Outlawz How To Be True To Their Name



Jealous Of D'Angelo, Eddie Griffin Does His Own Voodoo And Puts A Root On Trade Mag

### **Doctors Confirm: To Stay Regular, Drink More**

## JUICE

Harold Austin exits his PD position at Radio One-owned KKBT-FM Los Angeles as of 4/14. RO's Steve Hegwood will oversee station activities until a replacement is named. Radio One, which seeks to raise \$200 million through a secondary public offering, will expand its endeavors into Kansas City with the upcoming acquisition of Entercom's three unnamed spin-offs. Look for an official announcement within the month. Also, Clear Channel may invest in Radio One as a way to skirt anti-trust laws... WBLS-FM New York PD Vinny Brown taps WQHT-FM veteran Deneen Womack to fill MD duties. She replaces Michelle Campbell, who is now at RCA Records... The Outlawz are suing Death

Row Records, its imprisoned owner Marion "Suge" Knight, and Interscope Records for allegedly interfering with the group's career. The \$1 million action alleges that Death Row delayed the release of the album to hurt sales and instructed parent label Interscope not to promote the record. The action also maintains that even though the Outlawz signed to Death Row in March 1997 and delivered a record to the label, Death Row would not release it unless the group granted its publishing rights to Suge Knight's publishing company... KCMG-FM Los Angeles' "Mega Jam 2000" comes to the Anaheim Pond on 4/15. The lineup features Al Green, the Four Tops, Sister Sledge, Delfonics and GQ. A portion of the proceeds will go to the Bienvenidos Children Center, an L.A.-based family, youth and children services center... David Ellner has been upped to Sr. VP of Universal/Motown Records while keeping his role as CFO... The "Return to Love" tour, featuring Diana Ross with former Supremes Lynda Laurence and Scherrie Payne, will embark on a 30-date tour beginning 6/14 in Philadelphia. On a related note, on 4/II, VHI will air "Divas," a tribute to Ross, featuring other acts such as Faith Hill, Mariah Carey and Donna Summer... How Can I Be Down? Urban Music Conference is scheduled to take place in London, England



Harold Austin Exits KKBT-FM. Adios To A Great Amigo

from May 11-14 at the Cumberland Hotel. Artists slated to appear are Common, Doug E. Fresh, RZA, 702, Chico DeBarge and M.C. Lyte. Source Magazine founder Dave Mays will deliver the keynote address. For more info. log onto www.hcibd.com or call (212) 265-2221... On 4/4 a brawl broke out at the Ruff Ryders/Cash Money concert in Boston. While there are no confirmations, rumors say that the squabble involved members of both Ruff Ryders and Boston's own Made Men. Although the fight took place backstage and was not seen by the audience, the show came to an early close at llp.m. before headliners Eve and DMX took the stage... WJHM-FM Orlando's MD search is still

underway. Send T&Rs to PD Russ Allen. Air talent Jay Love will handle interim duties... On 4/4 at Jimmy's Bronx Cafe a fight brought an early end to the Loud Records release party for Big Pun's album, "Yeeeah Baby." Problems arose when three unidentified men approached Violator Management/Records CEO Chris Lighty's security guard. Words were exchanged and a fight ensued, which brought the celebration to a conclusion... Bad Boy Records has announced a planned partnership with MCY.com for the online broadcast of the "Puff Daddy & The Family European Tour," which concludes at London's Wembley Stadium on 4/8. The Webcast will be available on a pay-per-view basis and will stream to over 60 countries around the world. The tour features Puffy, Carl Thomas, Mario Winans, 112 and Lil' Cease... Boyz II Men have signed with Creative Artists Agency (CAA) for worldwide representation. The group was previously with the William Morris Agency... Hot rumor throughout the Internet is that super producer Dr. Dre is being courted by Michael Jackson to finish several tracks on his forthcoming album. Jackson is rumored to ke angry with producer Rodney Jerkins' camp because someone played songs recorded by Jackson to outsiders to "prove" that he worked with Jackson...

#### Week Of April 14, 2000

A	2W	LW	TW	ARTIST	TITLE	LABEL
ı	2	2	1	SISQO	Thong Song	Def Soul/IDJ
1	3	3	2	JOE	I Wanna Know	Jive
i	6	6	3	AALIYAH		Blackground/Virgin
H	5	5	4	DMX	Try Again	Def Jam/IDJ
ı	4	4	5	AALIYAH	Party Up	Priority
	15	9	6	CARL THOM		Bad Boy/Arista
H	10	7	7	TONI BRAX		LaFace/Arista
	7	8	8	BLACK ROE		Bad Boy/Arista
1	13	12	9	NAS	Whoa!	Columbia/CRG
	1	1	10	DESTINY'S		Columbia/CRG
ı	9	10	11	DA BRAT	Say My Name	Columbia/CRG
d	_	21	12	504 BOYZ	That's What I'm	No Limit/Priority
1	_	17	13	MYA/JADAK		University/Interscope
7	_	23	14	DONELL JO	Best Of Me NES Where I Wanna Be	LaFace/Arista
ı	8	11	15	D'ANGELO	Untitled	Virgin
ľ	16	14	16	GERALD LE		Elektra/EEG
1	DE	BUT	17	JAY-Z		Def Jam/IDJ
1	11	13	18	JAGGED E	Big Pimpin' DGE He Can't Love You	SoSo Def/Col/CRG
1	25	22	19	MARY J. BL		MCA
	27	24	20	MARY MAR		Columbia/CRG
	12	15	21	SAMMIE	I Like It	FreeWorld/Capitol
	17	18	22	LOX	Ryde Or Die, Chick	Ruff Ryders/Interscope
	_	28	23	KEVON EDI		RCA
	14	16	24	DR. DRE/EN		Interscope
	DEI	вит	25	AVANT	Separated	MCA
	20	26	26	HOT BOYS	I Need A Hot Girl	Cash Money/Univ/UMG
SE.	18	19	27	BRIAN MCK		Motown



**Gary Jackson** 

Rahsaan Patterson, Al Jarreau & D'Angelo Prove Live Music Still Kicks!

Live & Lovin' It: This past week saw a veritable explosion of live performances by a trio of artists who represent the urban format with a solid outburst of heart and soul. On 4/1 and 4/2, Rahsaan Patterson held court at the Key Club in West Hollywood. The sold-out performance undermined the strange set of events that have taken place with Patterson. As those who read this column know, I've been an advocate of his superb "Love In Stereo" (MCA) album since its release last October. However, despite all sorts of promotional and marketing efforts, the album failed to ignite the public's attention. So. how does one explain the sold-out status of not only those shows, but others several days before in Las Vegas and in Sacramento? Patterson, backed by a full-blown band, skillfully recreated the choicest songs from his two albums, including a brilliant all-out horn attack on "Humor." Patterson's trademark wiry tenor consistently punctuated songs that ranged from "Where You Are" to "The Day" to "Spend The Night." Several days later, at a private invitation-only affair at the Argyle Hotel (also in West Hollywood), jazz legend Al Jarreau held court. The 100 or so in attendance got to hear a master at work as Jarreau ran through five songs from his "Tomorrow Today" (Verve) album. Jarreau's voice, so flexible and strong 25 years after his debut, is an instrument unto itself. "Last Night," "Just To Be Loved" and "Let Me Love You" ran the gamut from uptempo to slow, and Jarreau handled it with aplomb and professionalism. But the salsa-hot title cut proved that the man has energy and aggressiveness lacking in so many of today's live performers. And then there's D'Angelo. Ladies and gentlemen, I stand before you to testify that this young man provided the most satisfying live show I've had the pleasure to see in many a year. D'Angelo combined all the exquisite qualities of soul, hip-hop, R&B and urban sensibilities all wrapped into a sex-drenched evening-without being overt at all. The women (including my wife!) swooned and stood in awe of his finely-sculpted body, while the (jealous) men could only say that the music was off the heezy. Most people, I'm sure, were not familiar with the majority of his songs, but D'Angelo and band (led by The Roots' ?uestlove on drums) held a rock bottom for his lofty vocals to soar unimpeded. It was Marvin Gaye, James Brown and P-Funk all wrapped in one tight show, a three-hour tour de force that you simply must see, if only to check for his costurned and highly choreographed backup vocalists... To top the week off, what pops onto my desk but Joe's "My Name Îs Joe" (Jive) album. Please see Now Ya Know for a full review. If only all musical weeks could be this uplifting.

E-mail: jamzhits@aol.com Fax: (818) 789-0526

**SANTANA** 

JAGGED EDGE

YIN YANG TWINS

Stav Or Let It Go

Let's Get Married

Whistle While You...

Maria Maria

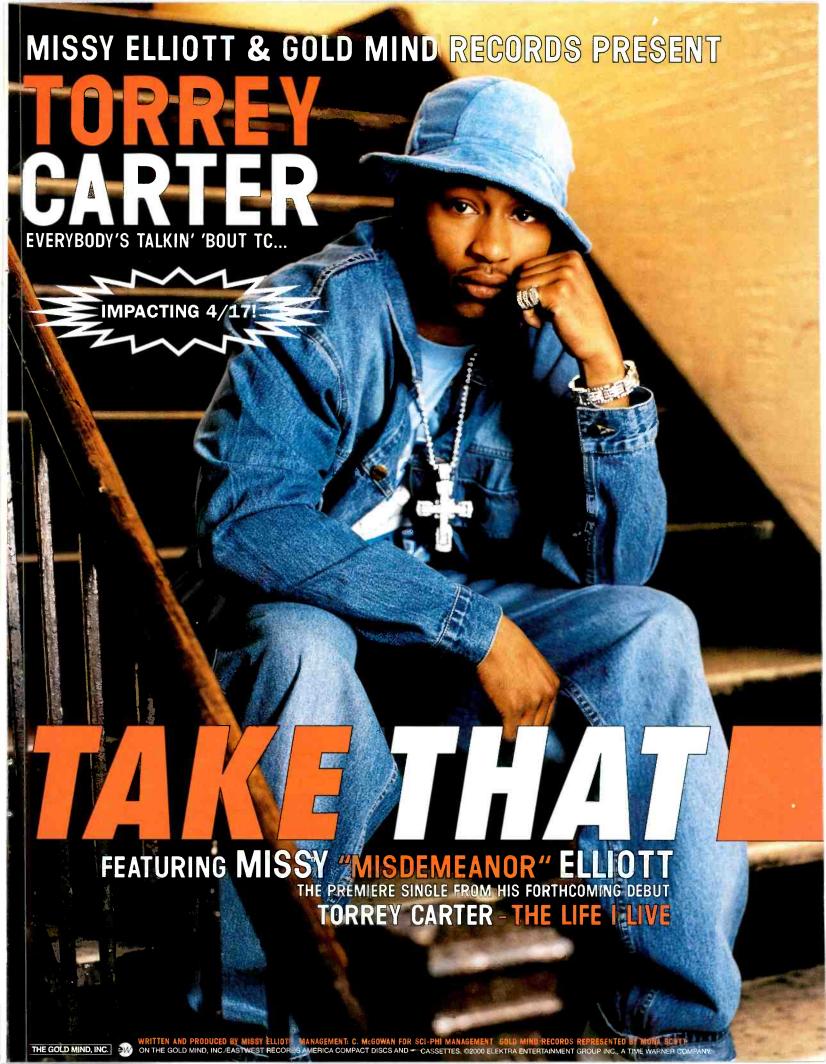
Arista

Collipark

Columbia/CRG

**DEBUT** 

28 25



## Active Albums

#### The Top Thirty

Week	Ωf	Anril	14	2000
AAGGK	u	AMILIA	17.	ZVVV

À	2W LW TW	ARTIST	TITLE	LABEL
		BIG PUN		Loud
	2 2 2	SISQO	Yeeeah Baby Unleash The Drago	Dragon/Def Soul/IDJ
	_ 1 3	SOUNDTRA		Blackground/Virgin
	3 4 4	DR. DRE	Dr. Dre 2001	Aftermath/Interscope
	5 6 5	MACY GRA	Υ	Clean Slate/Epic
	6 5 6	DESTINY'S	On How Life Is  CHILD  The Writing's On	Columbia/CRG
	8 8 7	DMX	And Then There	Def Jam/IDJ
	<b>3</b> 8	DRAG-ON		Ruff Ryders/Interscope
H	1 7 9	ICE CUBE	Opposite Of H2O	Priority
	4 9 10	VARIOUS	War & Peace: Vol. 2	Priority
ı	12 12 11	JAY-Z	WWF Aggression	Roc-A-Fella/IDJ
	7 10 12	BONE THU	Vol. 3Life And GS-N-HARMONY  BENUTATION	Ruthless/Epic
	<u> </u>	RAH DIGGA		Flipmode/Elektra/EEG
1	9 13 14	BLACK RO		Bad Boy/Arista
1	11 14 15	GERALD LI		EastWest/Elektra/EEG
Ţ	14 16 16	DRAMA	G	Atlantic/Atl G
1	<u></u>	COMMON	Causin' Drama	MCA
	10 15 18	THE MURD	Like Water For  ERERS  Irv Gotti Presents	Murder Inc./IDJ

Irv Gotti Presents..

Da Baddest B\*\*\*h

Where I Wanna Be

The Slim Shady LP

J.E. Heartbreak

Snoop Dogg..

400 Degreez

From The Bottom..

Guerilla Warfare

Ruff Ryders' ...

Back At One

The Truth

Voodoo

TRINA

**EMINEM** 

DONNELL JONES

JAGGED EDGE

THA EASTSIDAZ

**BEANIE SIGEL** 

D'ANGELO

**JUVENILE** 

HOT BOYS

**BRIAN MCKNIGHT** 

SAMMIE

26

18

19 23

15 19

24 30

28

25

17

21 22

16 20

18 21

20 27

S-N-S/Atl/AtlG

LaFace/Arista

So So Def/Col/CRG

Aftermath/Interscope

Dogghouse/TVT

Cheeba/Virgin

Motown

Roc-A-Fella/DJ/IDJ

FreeWorld/Capitol

Cash Money/Univ/UMG

Cash Money/Univ/UMG

Ruff Ryders/Interscope

## GHOST DOC

Soundtrack
"Ghost Dog"

Razor Sharp/Epic

The way of the samurai has always been a mystery to Western culture with its ancient wisdom and heavily disciplined code.

wisdom and heavily disciplined code. Filmmaker **Jim Jarmusch**'s latest creation, "Ghost Dog," starring Forest Whitaker, is a collision of traditional Eastern philosophy and modern dysfunction. Ghost Dog is a contract killer who is dedicated to studying Hakagure, the 18th century Japanese warrior text that describes the way of the samurai. With his East/West influences, Ghost Dog creates a parallel between his learned Samurai code and mafia affiliated loyalty and honor. Setting the mood for the film is a dark and driving soundtrack entirely produced by RZA of the Wu-Tang Clan. RZA's Afro-Asian-fused influences are a perfect match for this movie with his signature murky, rugged sound. The album begins with "Strange Eyes" by Sunz Of Man, 12 O'Clock and Blue Raspberryan unusual sounding '70s funk-fueled rhythm with guitar and horn accents. A few tracks ahead is "Don't Test"/"Wu Stallion" by Suga Bang Bang, a downtempo reggae influenced joint that leads into "Walking Through The Darkness" by Tekitha, a bassladen uptempo jam featuring Tekitha's smooth vocals soaring over the beat. "East New York Stamp" features Jeru Tha Damaja and Afu Ra's dark lyricism. Concluding the neavy hip-hop driven soundtrack are "Fast Shadow" by Wu Tang and "Samurai Showdown" by RZA- two more tracks to satisfy your cravings for that Shaolin sound. (Matt Chong)

**Based Primarily On Retail Sales** 



Joe "My Name Is Joe" Jive

We talk about this artist and that artist being the sheezy, but few really, truly live up to the hype. One that does so with an

inordinate amount of ease is Joe. This young Albany, Ga native has quietly risen to the ranks of the elite with a string of hits that would satisfy anyone with half his accomplishments. "My Name Is Joe" consolidated his current smashes, "I Wanna Know" and "Thank God I Found You" (a remixed duet featuring Mariah Carey and Nas) with such future hits as "Stutter," and "Treat Her Like A Lady" (which should be on your desks now). Others to enjoy include the bouncy "Table For Two," the interesting and halting introduction to "Get Crunk Tonight" (produced by the hot She'kspere), "One Life Stand" (a great song that will appeal to the Quiet Stormers out there), another rhythmic cut titled "Black Hawk," and the sensuous "So Beautiful." With an assurance that has been the hallmark of his career, Joe may step into the stratosphere occupied by Ginuwine, Maxwell and D'Angelo. Overall, "My Name Is Joe" is an album that ranks with his first release as a must-listen project. Perchance, "I Believe In You," a duet with ultra-hot labelmates NSYNC, may very well be the sorig that raises the crossover visibility of this superstar. Until then, well, we'll just enjoy having Joe all to our-format-selves. (Gary Jackson)



The new single and video "Somebody's Baby" from the forthcoming debut release KEESHA in stores this spring

**WFXA WBLS WQUE WBLK WJMI KJMM** WJΠ **WPEG KIPR WZHT WHRK WWWZ WAYM** WIZF **KRRQ WEUP WBLX WQOK** WILD **KDKS** WIIZ **WEDR WJUC KDKO WNEZ WEMX WQHT KVSP WFXE WJMZ WZAK** 

"Somebody's Baby" video guest appearance by Merlin Santana (Romeo) from The Steve Harvey Show.







BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS

### **WINNERS**



#### MOST #1's

- NSYNC
- **BIG PUN** 2.
- MACY GRAY

#### **MOST TOP 5's**

- 1. NSYNC
- 2. SANTANA
- **ROMEO MUST DIE (ST)**

#### **MOST TOP 10's**

- NSYNC
- 2. SANTANA
- ROMEO MUST DIE (ST)



KEVIN MILLIGAN 520 Retail Stores (Torrance)

#### WHEREHOUSE MUSIC

- 2. ROMEO MUST DIE (ST)
- 3. BIG PUN
- SISQO
- **ICE CUBE**
- DR. DRE 6.
- SANTANA
- DMX
- **MACY GRAY**
- 10. BONE THUGS-N-HARMONY



JOHN MICHAEL 357 Retail Stores (Eden Prairie, MN)

#### **BEST BUY**

- 1. NSYNC
- 2. ROMEO MUST DIE (ST)
- SISQO
- SANTANA
- **BIG PUN**
- DR. DRE
- **BLOODHOUND GANG**
- DMX
- 9. ICE CUBE
- 10. 3 DOORS DOWN



DAVE WATLAND Locations (Amarillo)

#### ANDERSON MERCHANDISERS

- 1. NSYNC
- 2. SANTANA
- 3. KID ROCK
- **GEORGE STRAIT**
- 5. DIXIE CHICKS
- **DESTINY'S CHILD**
- **CREED**
- 8. CHRISTINA AGUILERA
- 9. BACKSTREET BOYS
- 10. SISQO



DICK ODETTE 934 Retail Stores (Minnetonka, MN)

#### SAM GOODY

- 1. NSYNC
- 2. SISQO
- **BIG PUN**
- **ROMEO MUST DIE (ST)**
- DR. DRE
- SANTANA
- **BLOODHOUND GANG**
- **DESTINY'S CHILD**
- 9. DMX
- 10. DRAG-ON



MIKE FULLER 151 Retail Stores (Amarillo)

#### **HASTINGS**

- 1. NSYNC
- DR. DRE
- **BLOODHOUND GANG**
- 4. SANTANA
- 5. KID ROCK
- 6. SISQO
- ICE CUBE **PANTERA**
- 9. BONE THUGS-N-HARMONY
- 10. CREED



JIM FREEMAN 18 Retail Stores (NYC)

#### **HMV**

- 1. NSYNC
- 2. BIG PUN
- SANTANA
- ROMEO MUST DIE (ST)
- **MACY GRAY**
- 6. PINK
- STING
- 8. RAH DIGGA
- 9. SISQO
- 10. MOBY



GEORGE MEYER 39 Retail Stores (New York)

#### WIZ

- 1. BIG PUN
- NSYNC
- 3. ROMEO MUST DIE (ST)
- **RAH DIGGA**
- SANTANA 5.
- SISQO
- **DRAG-ON** 7.
- JAY-Z
- 9. WWF AGGRESSION
- 10. BLACK ROB



SAM CASS 4000+ Accounts (Philadelphia)

#### UNIVERSAL ONE-STOP

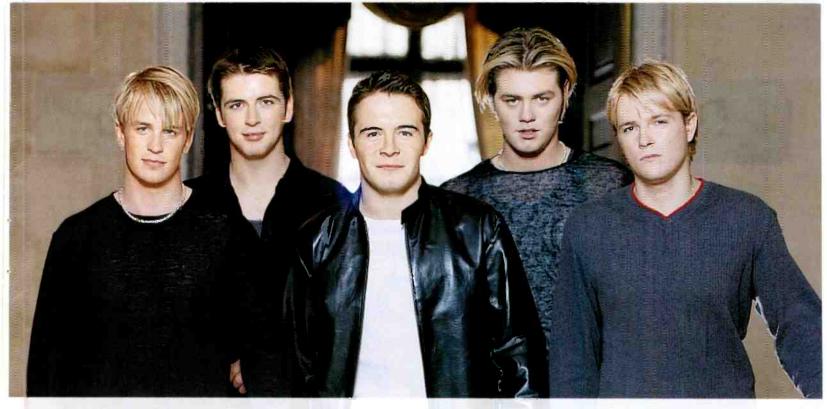
- 1. BIG PUN
- **RAH DIGGA**
- **ROMEO MUST DIE (ST)**
- 4. NSYNC
- 5. SISQO
- **DRAG-ON** 6.
- **WWF AGGRESSION**
- 8. COMMON
- DMX
- 10. SANTANA



RON PHILLIPS 10,000 Accounts (Woodland)

#### VALLEY MEDIA

- 1. NSYNC
- 2. BIG PUN
- SANTANA
- **ENRIQUE IGLESIAS**
- 5. WWF AGGRESSION
- **MACY GRAY**
- 7. STEVIE RAY VAUGHAN 8. ROMEO MUST DIE (ST)
- 9. PINK
- 10. LOU REED



the first of 4 consecutive #1 uk hits is about to become their first U.S. smash.

## westlife swear it aga

NEW: Z100!!! WXXL!!! WAKS!!!

WXKS!!

KHTS!!

WKSL!!

WPRO!!

WFLY!!

Mainstream Monitor (36) - (32) !!!

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Now #5 Overall!!!!

## **Early Major Commitments**

KIIS!! "Great Initial Phones"

KDWB! KHKS! KKRZ! WWZZ! KSLZ! WBL!!

WFLZ! WNCI! WNKS! WKSE!

KZZP!

KDND!

**Many More!** 

Catch Westlife appearing in their own concert special on the Fox Family Channel April 29th!





**Top 10 Phones** 

KRBE!!

WKIE!!

KXXM!!

KQKQ!!

WPXY!!





HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

### WINNERS

38%

6

- **BIG PUN**
- (Loud/Col/CRG 63843) 80%

28% (Epic 62151)

- **RAH DIGGA**
- (FM/Elek/EEG 62386) 68%
- (Island/IDJ 542388) 22%

(WB 47465)

- **SUPERGRASS**

**TRAVIS** 

- 3 PINK
- (LaFace/Arista 26062) 64%
- 8 **JOSHUA REDMAN**

12%

- STEVIE RAY VAUGHAN (Col/CRG 63842) 4
- 44%
- **ROMEO MUST DIE (ST)**
- (B'ground/Virgin 49062) 10%

**LOU REED** 

- (Reprise 47425)
- **3 DOORS DOWN** 10
- 9% (Repub/Univ/UMG 153920)

### ANGOTT STEVE ROBERTS / DETROIT

**ASSOCIATED** 

HENRY LYNCH / PHOENIX

**BAKER & TAYLOR** 

STEVE HARKINS / CHICAGO

BELIEVE IN MUSIC RUSS STUTE / WYOMING, MI

Romeo Must Die (ST) Black & White (ST)

BENWAY MUSIC RON BENWAY / VENICE

Stevie Ray Vaughan

Chumbawumba

Big Pun Rah Digga Dice Pink Travis

Big Pun Rah Digga

Ice Cube

Big Pun

Big Pun

Rah Digga Common

Lou Reed

Travis

eels

Supergrass

Ben Harper

Big Pun

Rah Digga

**BEST BUY** 

3 Doors Down

JOHN MICHAEL / EDEN PRAIRE, MN

Sisgo

Pink

Rah Digga

Maze Vol. 3

Pink

### BORDERS MUSIC CHRISTINE BERIAS / ANN ARBOR, HQ

NSYNC Macy Gray Steely Dan Joni Mitchell Stevie Ray Vaughan

Big Pun Rah Digga Donell Jones

Tom Grant

### CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

Joshua Redman

#### CD WORLD **ERIC HOGAN / S. PLAINFIELD, NJ**

Big Pun Rah Digga Tranzworld V.3 (Var) Stevie Ray Vaughan Pink Lou Reed Travis

Rah Digga Romeo Must Die (ST) DMX WWF Aggression (Var)

## CENTRAL SOUTH TONY ROSS / NASHVILLE Big Pun

CROW'S NEST TODD HUPE / NAPERVILLE Big Pun Rah Digga

#### Pink Stevie Ray Vaughan Travis

#### **DIMPLES EVELIN LARIOS / SACRAMENTO**

3 Doors Down Big Pun Rah Digga Bloodhound Gang Slipknot

### DISC JOCKEY BRENT STARNES / KNOXVILLE, TN

Big Pun Rah Digga Pink Cracker The Wilkinsons

### DJ'S MUSIC & VIDEO TONY WILLIAMS / NORFOLK

Rah Digga Big Pun Pink **Donell Jones** Joshua Redman

#### DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Big Pun Stevie Ray Vaughan Lenny Kravitz

### ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS

Big Pun Rah Digga Lou Reed Travis Stevie Ray Vaughan Supergrass

## EXILE ON MAIN ST AL LOTTO / HARTFORD Romeo Must Die (ST)

Big Pun Stevie Ray Vaughan Lou Reed Bone Thugs-n-Harmony

#### **FACE THE MUSIC** DAVE RUSSELL / MINNEAPOLIS

Creed Godsmack Slipknot Stevie Ray Vaughan Rev. Horton Heat

#### FRED MEYER **BRANT BARRY / PORTLAND**

Pink Big Pun Jay-Z Stevie Ray Vaughan Cat Stevens

#### **GALLERY OF SOUND** JOE NARDONE, JR / WILKES-BARRE

Big Pun Drag-On Disturbed Pink Rah Digga

#### HARMONY HOUSE SANDY BEAN / DETROIT

Big Pun Rah Digga Pink Stevie Ray Vaughan 3 Doors Down

### HASTINGS MIKE FULLER / AMARILLO

Big Pun Pink Stevie Ray Vaughan Romeo Must Die (ST) 3 Doors Down

#### **HMV** STUART FLEMING / NEW YORK

Big Pun Pink Rah Digga Drag-On Travis Lou Reed

#### INDEPENDENT REC JUDY NEGLEY / COL SPRINGS

Big Pun Rah Digga Pink Romeo Must Die (ST)



## BREAKDUTS

#### HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

#### LOU'S RECORDS TONY VICK / ENCINITAS

Flogging Molly Pato Banton Hot Snakes Belle & Sebastian Supergrass

#### MOBY DISC BOB SAY / LOS ANGELES

Travis
Supergrass
Stereo MC's
Catatonia
Rev. Horton Heat
Stevie Ray Vaughan
Big Pun

#### MUSIC MERCHANDISERS O-S JOE SANCHEZ / LA

Rah Digga Big Pun Pink Donell Jones Guce & Killa Tay

#### MUSIC NET CHUCK SHOUP / ST. LOUIS

Bloodhound Gang Big Pun Dr. Dre Kid Rock Pantera Juvenile Bone Thugs-N-Harmony

#### NAT'L RECORD MART DOUG SMITH / PITTSBURGH Rah Digga

Rah Digga Big Pun Pink Hi-Fidelity (ST) Stevie Ray Vaughan

#### NEWBURY COMICS HAROLD LEPIDUS / BOSTON

Big Pun Travis Rah Digga Lou Reed Pink

#### OLSSONS BOOKS & RECORDS JON BASS / WASHINGTON DC

Lou Reed Ute Lemper Travis Supergrass Joshua Redman BR5-49 Galactic

#### PACIFIC COAST O-S MARK BALLARD / SIMI VALLEY

Rig Pun
Rah Digga
Stevie Ray Vaughan
Lou Reed
Pink
Chumbawumba
Cracker

#### PARK AVE SANDY BITMAN / WINTER PARK

Supergrass Smog Travis Galactic Lou Reed Shelby Lynne

#### PENNY LANE STEVE BICKSLER / LA

Moby Groove Armada Sting Sisgo Red Hot Chili Peppers

#### PLAN 9 CLAY ROBERTSON / RICHMOND

Big Pun Rah Digga Supergrass Pink Lou Reed

### RECORD ARCHIVES ALAYNA HILL / ROCHESTER

Big Pun Rah Digga Pink Travis Supergrass

#### REPEAT THE BEAT KEVIN DIETZ / DETROIT

Steely Dan Five Horse John Travis Soul Clique Macy Gray Robert Bradley's Black...

### THE WIZ GEORGE MEYER / NEW YORK

Big Pun Rah Digga Pink Jay-Z Eric Benet

#### TOWER BOB WALSH / BOSTON

Rah Digga Big Pun Pink Travis Lou Reed Joshua Redman

### TOWER MARC ANTHONY / CHICAGO

Macy Gray Travis Supergrass Lou Reed Pink Big Pun

### TOWER JEFF SHELTON / NASHVILLE

BR5-49 Joni Mitchell Shelby Lynne Travis Pink Supergrass Joshua Redman

#### TOWER JOHN GRAHAM / NEW YORK

Big Pun Lou Reed Ute Lemper Pink Travis Rah Digga

### TOWER GEORGE SANTULLI / SHERMAN OAKS

Pink
Big Pun
Vertical Horizon
Travis
Stevie Ray Vaughan
Rah Digga

#### TOWER-WOW GREG LUCIEN / LONG BEACH

Pink Big Pun Travis Stevie Ray Vaughan Rah Digga Lenny Kravitz

### TRANSWORLD VINNIE BIRBIGLIA / ALBANY

Big Pun Rah Digga Pink 3 Doors Down Ice Cube Alice Deejay

#### UNIVERSAL O-S SAM CASS / PHILADELPHIA

Big Pun Rah Digga Ghost Dog (ST) Pink The Wilkinsons

#### VALLEY RECORDS RON PHILLIPS / WOODLAND

Big Pun Stevie Ray Vaughan Pink Lou Reed Rah Digga Travis

#### VINTAGE VINYL JIM UTZ / ST. LOUIS Robin Ragland

Robin Ragland LTJ Bukem Big Pun Stevie Ray Vaughan Travis Supergrass

#### WATERLOO RECORDS DON LAMB / AUSTIN

Sister 7 Shelby Lynne Stevie Ray Vaughan Scabs Travis

#### WHEREHOUSE BOB BELL / TORRANCE

Big Pun Rah Digga Pink 3 Doors Down Godsmack





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

### WINNERS

**NINEDAYS** 

Absolutely...

(Epic/550) 6 **MANDY MOORE** 

l Wanna Be...

(550 Music/SMS)

2 **BRITNEY SPEARS** 

Oops! I Did It Again (Jive)

**BBMAK** 

Back Here

(Hellywood)

3 **GUSTER**  Fa Fa (Never...)

(Hybrid/Sire)

**TRAIN** 

I Am

(Col/CRG)

**GOO GOO DOLLS** 

Broadway

(WB)

**SAVAGE GARDEN** 

Crash And Burn (Col/CRG)

**BEN HARPER** 

Steal My Kisses

(Virgin)

TRINKET

Boom

(RCA)

#### **KOZMAN**

KALC/DENVER Guster/Sting

#### SHARK

KMXB/LAS VEGAS C Crows/Guster/Chantel/L Naess

#### DYLAN

KMXV/KANSAS CITY S Garden/Blaque/Hanson

#### **JAMMER**

KYLZ/ALBUQUERQUE C Aquilera/B Rob/Blaque

#### BENDER

WMXB/RICHMOND Santana/B Harper/T Bonham/J Sobule

#### DINO

WXPT/MINNEAPOLIS ninedays/Train

#### JASON ADDAMS

WHZZ/LANSING ninedays/Guster/M Moore/M2M

#### JIM ALLEN

KRSK/PORTLAND BBMak/Creed/B Harper/S O'Conner

#### **MATTHEW ALLEN**

WQSM/FAYETTEVILLE BBMak/ninedays/C Aguilera

#### **JOE ARNOLD**

WJET/ERIE 7th House/ninedays/Stroke 9

#### TIM BALDWIN

WOMX/ORLANDO ninedays/Sting

#### **GARY BLAKE**

WAEZ/JOHNSON CITY L Naess/E John/A Via

#### **TOMMY BODEAN**

Z104/MADISON B Spears/GG Dolls/Blaque/ninedays

#### JT BOSCH

WRHT/GREENVILLE B Spears/ninedays/G Torino

#### LORI BRADLEY

KHMX/HOUSTON Westlife/Radford/ninedays/Train

#### STEVE BROWN

WQAL/CLEVELAND ninedays/T Chapman/S Garden

#### **CUBBY BRYANT**

Z100/NEW YORK Joe/B Spears

#### **DAVID BURNS**

WIXX/GREENBAY ninedays/C Dion/B Spears/L Rimes

#### TOMMY C

KNEV/RENO RHC Peppers/GG Dolls

#### **KEVIN CALLAHAN**

**KVUU/COLORADO SPRINGS** Creed/Splender/GG Dolls/ninedays

#### **GREG CARPENTER**

WWMX/BALTIMORE GG Dolls/L Rimes/C Aguilera/Train

#### SCOTT CHASE

WSSR/TAMPA Guster/Train

#### RICARDO CHERRY

KDGS/WICHITA C Aquilera/Eiffel 65/Dr. Dre

#### CAPT. CHRIS

WMEE/FT. WAYNE C Aquilera/Radford

#### **BARBARA CORBETT**

WDAQ/DANBURY Guster/GG Dolls/Sting/Dido

#### **BEN CROSS**

KBEE/SALT LAKE CITY Santana/B Harper/Guster/T MacLean

#### DAVE DALLOW

KIZS/TULSA

C Aguilera/B Spears/Sisqo/ninedays

#### **SHARON DASTUR**

Z100/NEW YORK MJ Blige/Westlife

#### **BOB DAVIS**

CONSULTANT/CHICAGO B Spears/ninedays

#### JAY DAVIS

WCPT/ALBANY D Henley/C Crows





#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### TOMMY DEL RIO

KSEQ/FRESNO A Via/Eiffel 65

#### **ALEX DIAZ**

WZYP/HUNTSVILLE M Etheridge/Train

#### **CHRIS EBBOTT**

KZON/PHOENIX Sting/Guster

#### **ROBERT ELFMAN**

WAEV/SAVANNAH ninedays

#### SAM ELLIOT

KISN/SALT LAKE CITY
B Harper/Westlife/L Kravitz/ninedays

#### **CHARESE FRUGE**

WLTS/NEW ORLEANS S Garden/Creed/Lit

#### ANDREA GAPPMAYER

KENZ/SALT LAKE CITY Trinket/On

#### **BILL GEORGE**

KUCD/HONOLULU Deathray/S Mouth/C Crows

#### **JASON GRIFFIN**

KLLY/BAKERSFIELD ninedays/Radford/Trinket

#### **PETER GUNN**

KHTE/LITTLE ROCK Deathray/M Moore

#### **DUSTY HAYES**

WXPT/MINNEAPOLIS

B Meyers/Travis/Live/ninedays

#### **AL HAYNES**

WCGQ/COLUMBUS, GA ninedays

#### **CHAZ HENDERSON**

WJLK/OCEAN, NJ Sting/B Harper/C Crows/ninedays

#### JASON HILLERY

KKPN/CORPUS CHRISTI Deathray/B Harper/Bush

#### **CHARLIE HUERO**

KKFR/PHOENIX Ginuwine/Mya

#### DAVID J

WZOK/ROCKFORD Vitamin C/L Naess/M Moore/ninedays

#### **JEANINE JAMES**

KVUU/COLORADO SPRINGS ninedays/Train

#### **CHRIS K**

KDND/SACRAMENTO B Spears/BBV Daddy/M Moore/Joe

#### **PAUL KELLY**

WAYV/ATLANTIC CITY B Spears/MJ Blige/M2M

#### KID KELLY

Z100/NEW YORK Westlife/B Spears

#### **RUSTY KEYES**

KBEE/SALT LAKE CITY
Guster/BBMak/GG Dolls/ninedays

#### JASON KIDD

WWHT/SYRACUSE BBMak/Eiffel 65/GG Dolls

#### STEVE KING

WBAM/MONTGOMERY Sammie/Matchbox 20/B Spears/ninedays

#### PAUL KRAIMER

WXPT/MINNEAPOLIS ninedays/GG Dolls/Travis

#### STEVE KRAUS

KHTO/SPRINGFIELD C Aguilera/Voice V/Sisqo/T Braxton

#### RANDY LANE

CONSULTANT/LA Matchbox 20/Guster

#### **JOE LARSON**

WVRV/ST. LOUIS Matchbox 20/B Harper

#### **ROXY LENNOX**

KMXS/ANCHORAGE S Mouth/Guster

#### JAY LOVE

WKQI/DETROIT LFO/Westlife/M Jordan/BBMak

#### **MIKE LOWE**

WAIA/MELBOURNE B Spears/Aaliyah/Eiffel 65/MJ Blige

#### **RICK MACKENZIE**

WZNE/ROCHESTER Guster/B Harper/Splender

#### **CHRIS MANN**

WAEZ/TRI CITIES
B Spears/M Moore

#### **KEVIN MANNION**

KVUU/COLORADO SPRINGS Trinket/MM Bosstones

#### **CRAIG MARSHALL**

KKXX/BAKERSFIELD N Flavor/A Ballard/Joe

#### MICHAEL MARTINEZ

KEZR/SAN JOSE B Harper/S Garden/RHC Peppers

#### JOJO MARTINEZ

WXSS/MILWAUKEE MJ Blige/M Moore

#### **TONY MASCARO**

WPLJ/NEW YORK S Garden/ninedays

#### **MICHELLE MATTHEWS**

KTOZ/SPRINGFIELD ninedays

#### JIM MATTHEWS

KZZO/SACRAMENTO A Aparro/C Kreviazuk/C Crows/Guster

#### **KEVIN MATTHEWS**

WRZE/CAPE COD M Moore/E Vogue/B Spears

#### **BARRY MCKAY**

KLSY/SEATTLE B Harper/BN Chapman/BBMak/T Bachman

#### **MARK MCKAY**

WBHT/WILKES-BARRE Aaliyah/E Vogue/Eiffel 65

#### **RAY MICHAELS**

KHTO/SPRINGFIELD Sisqo/Blaque

#### TIM MICHAELSON

WCDA/LEXINGTON ninedays/T Bachman/S Mouth

#### **STEVE MONZ**

WWMX/BALTIMORE GG Dolls/D Mead/ninedays

85

**HITS** April 14, 2000





## EARPICKS

#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### TIM MOORE

WJBQ/PORTLAND, ME BBMak/A Aparro/L Naess

#### **DEREK MORAN**

KDWB/MINNEAPOLIS E Voque/ninedays

#### **DAVEY MORRIS**

WPRO/PROVIDENCE
MJ Blige/M Moore/ninedays/Trinket

#### MIKE MULLANEY

WBMX/BOSTON Phish/B Harper/A Aparro

#### **CHASE MURPHY**

WSSX/CHARLESTON Sisqo/Pink/ninedays

#### **JEN MYERS**

KSTZ/DES MOINES C Aquilera/NSYNC/GG Dolls

#### LACY NEFF

WVAQ/MORGANTOWN B Spears/M Moore

#### MIKE NELSON

KQMB/SALT LAKE CITY Guster/Deathray

#### **SIMON NIGHTS**

KTOZ/SPRINGFIELD ninedays/C Crows/G Giants

#### **NIKKI NITE**

WFBC/GREENVILLE B Spears/Pink/GG Dolls

#### JOHN O'DEA

WNNK/HARRISBURG T Braxton/E Vogue/B Spears/C Dion

#### MIKE O'DONNEL

WRZE/CAPE COD E Vogue/T Braxton/GG Dolls

#### **RICK O'SHEA**

WZTR/LOUISVILLE Vitamin C/E Vogue/GG Dolls/RHC Peppers

#### NORM ON THE BARSTOOL

98PXY/ROCHESTER ninedays/Aaliyah/BJ Jean

#### **CHRIS PATYK**

KYSR/LOS ANGELES Guster/N Doubt/Elwood

#### **ANGELA PERELLI**

KYSR/LOS ANGELES C Crows/Train

#### **FLASH PHILLIPS**

WKSL/MEMPHIS B Spears/BBMak

#### **RON PRICE**

KMXP/PHOENIX T Chapman/Guster

#### **BECKY ROGERS**

KURB/LITTLE ROCK
S Garden/M Moore/Guster

#### JIM RONDEAU

KRUZ/SANTA BARBARA S Dada/S Garden

#### AJ RYDER

KFRX/LINCOLN
T Braxton/Westlife/B Spears

#### SCOTT SANDS

WZPL/INDIANAPOLIS
Trinket/Matchbox 20/GG Dolls/ninedays

#### **STEW SCHANTZ**

WSKS/UTICA B Spears

#### MIKE SCOTT

KCDU/SALINAS Kina/Deathray/L Naess

#### **SEAN SELLERS**

WWZZ/WASHINGTON DC E Vogue/M Moore/L Rimes/Trinket

#### **JEN SEWELL**

KFMB/SAN DIEGO ninedays

#### **NEAL SHARP**

WLNK/CHARLOTTE GG Dolls/ninedays/M Anthony

#### **RICK SPARKS**

KMXS/ANCHORAGE Guster/ninedays/L Naess

#### **VAL STEELE**

KDUK/EUGENE ninedays/Innocence

#### **SCOOTER B. STEVENS**

KQBT/AUSTIN C Link/TQ

#### **NIKKI STEWART**

WBAM/MONTGOMERY
B Spears/T Braxton/ninedays

#### STEVE SUTER

WLTS/NEW ORLEANS ninedays/A Aparro/Splender

#### **DAVE SWAN**

KSRZ/OMAHA
L Kravitz/Sting/Santana

#### **TONY TRAVATTO**

WFAT/KALAMAZOO E Iglesias/Santana/B Harper/G Giants

#### LISA TRIGG

KMXP/PHOENIX Tonic/L Kravitz

#### **EJ TYLER**

KMHX/SANTA ROSA Tonic/ninedays

#### **SONNY VALENTINE**

KFRX/LINCOLN Joe/MJ Blige/Pink/BBMak

#### **TONY WAITEKUS**

WHTS/DAVENPORT Trinket/B Harper

#### JORDAN WALSH

WLDI/W PALM BEACH B Spears

#### **BRUCE WAYNE**

WMC/MEMPHIS
Guster/B Harper/T Turner/GG Dolls

#### **ROB WEAVER**

WKPK/NORTHWEST, MI GG Dolls/Eiffel 65/Vitamin C

#### **BILL WEST**

WZYP/HUNTSVILLE M Etheridge/BBMak/Train

#### **ROB WHITE**

CKEY/BUFFALO M Sweet/Guster/ninedays

#### **REBECCA WILDE**

WMXB/RICHMOND
J Sobule/S Garden/Travis

#### **RANDY WILLIAMS**

KRQ/TUCSON MJ Blige/Drama/ninedays



If you think we were cranky that the news of Warner Music Group's formal intention to drop MAP broke just after last week's deadline (see story on page 14), it was nothing compared to how miffed the WMG execs were. The news was buried deep in WMG's annual 10-K report filed with the SEC, and was not intended to be made public for at least another month. Although no one is going on the record, retailers are largely taking the news as well as could be expected, sullenly resigning themselves to the inevitable. Sony Music is probably next, and even though insiders close to BMG say they still want to be the last to fall in line, one told us that might mean "Wednesday instead of Tuesday." The FTC wants MAP gone, and none of the distributors feel it's in their best interests to fight an expensive battle they are likely to lose. So let the price wars begin. You apparently can't fight City Hall after all... Valley Media and Amplified, as expected, completed the merging of their Internet assets in less than a month. The new com-

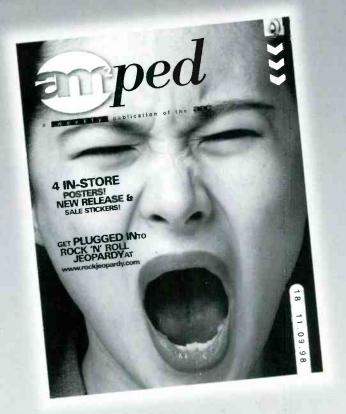
#### MAKING A KILLING



JIM FREEMAN: Just call him the "Hit" man.

pany will retain the Amplified .com moniker and will be headquartered in Atlanta, with offices in New York, San Diego and Woodland (Valley's HQ). The deal puts Valley in a perfect position to deliver product in either the digital or physical world... Look to this week's "Net News" for a new Internet wrinkle being introduced by Virgin Entertainment Group... The coolest promo offering this year by far has been the "Mob Hits II" mailer sent out by Medalist Entertainment VP A&R Jim Freeman (formerly of HMV). The "kit" comes complete with a severed horse's head key chain, a ring on a severed pinky and a bio sheet with bullet holes in it. The last "Mob Hits" sold in the neighborhood of 250,000 units through Alliance Entertainment's Innovative Distribution Network. The new compilation includes such luminaries as Louis Prima, Bobby Darin and Vic Damone. We're glad that Freeman let go of the numbers racket he was running out of the HMV offices in New York to get into a legit business. It would make Tony Soprano proud... Add IDN: They also just closed an exclusive deal with King Biscuit Entertainment Group. IDN has the rights to distrib the deep catalog contained in KB's label roster, which includes Pet Rock Records, Oxygen Records and Silver Eagle Cross Country Records. And, of course, the deal will also include the famous "King Biscuit Flower Hour" live recordings from the likes of Robin Trower, Foghat, Pat Benatar, Kansas and Emerson, Lake & Palmer.

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## ost owerful ongs

.....2 WEEKS AGO

.....LAST WEEK

....THIS WEEK

## **Cuts That Impact Album Sales**

÷	÷	: <b>*</b>	ARTIST	TITLE	LABEL	COMMENTS
1	1	1	NSYNC	BYE BYE BYE	Jive N/A	Smash video, still #1 phones, continued huge LP sales
	2	2	AALYIAH	TRY AGAIN	B'Ground/Virgin N/A	"Romeo Must Die" (ST) huge LP and video, lots 'o air
2	3	3	SISQO	THONG SONG	Def Soul/IDJ N/A	MTV, VH1, BOX, BET, LP solid as a rock, Top 40, X-over
3	4	4	DR. DRE	FORGOT ABOUT DRE	After/Interscope N/A	Features Eminem, lots of radio, MTV, BOX, BET, Platinum-plus
10	5	5	SANTANA	MARIA, MARIA	Arista 13773	VH1, BOX, BET, MTV, gigantic LP, #1 single, Top 40
8	6	6	DESTINYS CHILD	SAY MY NAME	Columbia/CRG 79342	BET, BOX, MTV, VH1, air, requests, LP past double-Platinum
5	8	7	MACY GRAY	ITRY	CS/Epic N/A	Hot phones, MTV, BET, VH1, LP double-Platinum, lots of air
7	9	8	BLOODHOUND GANG	THE BAD TOUCH	Republic/Geffen N/A	LP getting stronger, MTV, BOX, PoMo and Active Rock
12	12	9	KID ROCK	ONLY GOD KNOWS	Lava/Atl/Atl G N/A	Phones, MTV, VH1, BOX, 5x Platinum LP, multi-format air
_		10	DMX	PARTY UP	Def Jam/IDJ N/A	Huge LP sales, MTV, X-over air, BET
15	13	11	CREED	HIGHER	Wind-Up N/A	Triple-Platinum, Active Rock, PoMo, Top 40, MTV, VH1, phones
9	10	12	VERTICAL HORIZON	EVERYTHING YOU WANT	RCA N/A	Developing LP, Top 40, PoMo, Active Rock air, MTV, VH1
17	15	13	RED HOT CHILI PEPPERS	OTHERSIDE	Warner Bros N/A	Multi-Platinum LP, Top 40, PoMo, A Rock, MTV, BOX, VH1
4	7	14	ICE CUBE	UNTIL WE RICH	Priority N/A	Features Krayzie Bone, BET, MTV, BOX, X-over air, solid LP
20	17	15	3 DOORS DOWN	KRYPTONITE	Rep/Univ/UMG N/A	LP exploding, Active Rock, PoMo
6	11	16	SANTANA	SMOOTH	Arista 13718	Monster LP won't quit, maintaining air, VH1
11	16	17	BONE THUGS N HARMONY	RESURRECTION	Ruthless/Epic N/A	MTV, BOX, BET, X-over & Rap air, strong selling LP
13	14	18	FAITH HILL	BREATHE	Warner Bros N/A	Multi-Platinum LP, phones, Top 40 and #1 VH1
16	19	19	BLACK ROB	WHOA	BB/Arista 79297	MTV, BOX, BET, X-over air, LP continues to sell
18	18	20	DMX	WHAT'S MY NAME	Def Jam/IDJ N/A	MTV, BET, X-over air, LP hot, "Party Up" breaking now
19	21	21	EIFFEL 65	BLUE (DA BA DEE)	Repub/Univ/UMG N/A	Still Top 40, MTV, BOX, LP 2 million, "Move Your Body" now
22	22	22	THIRD EYE BLIND	NEVER LET YOU GO	Elektra/EEG N/A	Strong video leads, A Rock, Top 40, PoMo, phones, LP sells
29	27	23	MARC ANTHONY	YOU SANG TO ME	Col/CRG N/A	Platinum-plus LP, Top 40, VH1, MTV
26	24	24	KITTIE	BRACKISH	NG/Artemis N/A	MTV, BOX, PoMo and A-Rock air, LP continues to develop
21	23	25	LONESTAR	AMAZED	BNA 65906	Double Platinum-plus, Top 40, phones, single sells
					0	





## ost owerful Songs

...2 WEEKS AGO

LAST WEEK

.THIS WEEK

**Cuts That Impact Album Sales** 

÷	Ÿ	Ÿ	ARTIST	TITLE	LABEL	COMMENTS
23	25	26	CHRISTINA AGUILERA	WHAT A GIRL WANTS	RCA 65960	LP 6 million-plus, video still active, "I Turn To You" now
		27	PINK	THERE YOU GO	LaFace/Arista 24456	MTV, hot first week LP sales, Top 40 X-over, single hot
24	26	28	MOBY	NATURAL BLUES	V2 N/A	MTV, VH1, Top 40, PoMo, APM, LP over 600,000
14	20	29	EVE	LOVE IS BLIND	Ruff Ryders/Inter N/A	MTV, BOX, BET, w/Faith Evans, X-over air, LP selling
31	31	30	P.O.D.	SOUTH TOWN	Atlantic/Atl G N/A	Multi-format radio, MTV, LP past Gold and growing
30	30	31	JAGGED EDGE	HE CAN'T LOVE U	SS Def/Col/CRG 79146	LP selling steadily, X-over air, BOX, BET
28	29	32	SMASHING PUMPKINS	STAND INSIDE YOUR	Virgin N/A	PoMo and Active Rock, MTV, VH1, LP selling
	_	33	RAH DIGGA	THE IMPERIAL	FM/Elek/EEG N/A	Hot first week LP sales, MTV, BET, X-over air
38	36	34	LIMP BIZKIT	BREAK STUFF	Flip/Interscope N/A	MTV, BOX, PoMo and Active Rock, Platinum-plus LP
41	37	35	GODSMACK	VOODOO	Repub/Univ/UMG N/A	Increases on LP this week, MTV, Active Rock and PoMo radio
39	38	36	DRAMA	LEFT, RIGHT, LEFT	Atlantic/Atl G N/A	BET, BOX, MTV, X-over air, LP selling
	_	37	JAY-Z	BIG PIMPIN'	Roc-A-Fella/IDJ N/A	Big video and Crossover play re-igniting LP
40	39	38	BLINK 182	ADAM'S SONG	MCA N/A	BOX, MTV, PoMo radio, multi-Platinum LP
_		39	SLIPKNOT	WAIT & BLEED	Roadrunner N/A	MTV, LP way past Gold, BOX, Active Rock, PoMo
_	_	40	CHRISTINA AGUILERA	I TURN TO YOU	RCA N/A	Follow up to smash, MTV, Top 40, mega LP
32	34	41	SONIQUE	IT FEELS SO GOOD	FC/Rep/Univ/UMG156247	BOX, VH1, MTV, single and LP developing, Top 40
48	45	42	ENRIQUE IGLESIAS	BE WITH YOU	Interscope N/A	LP developing again, MTV, VH1, BOX, Top 40 radio
	43	43	COMMON	THE 6TH SENSE	MCA N/A	Rap & X-over air, BET, MTV, BOX, LP selling
	_	44	SAVAGE GARDEN	CRASH AND BURN	Col/CRG N/A	Follow up to smash, full-out Top 40, multi-Platinum LP
44	44	45	GERALD LEVERT	MR. TOO DAMN GOOD	EastWest/EEG N/A	BET, BOX, VH1, Top 40, X-over, solid LP seller
36	35	46	JESSICA SIMPSON	WHERE YOU ARE	Columbia/CRG N/A	MTV, BOX, Top 40 airplay, developing LP
42	41	47	KORN	MAKE ME BAD	Immortal/Epic N/A	Hot at PoMo and Active Rock, MTV, BOX, LP selling
33	33	48	PANTERA	REVOLUTION IS MY	EW/EEG N/A	Active Rock, rock fan base
47	48	49	INCUBUS	PARDON ME	Immortal/Epic N/A	Very strong week on LP developments, MTV, Active Rock
35	42	50	D'ANGELO	UNTITLED (HOW DOES.)	Cheeba/Virgin N/A	VH1, BOX, BET, MTV, Top 40, X-over, Platinum-plus LP

POWER POTENTIALS:

MOBY (V2)
HANSON (Island/IDJ)
HOKU (Geffen)

GOO GOO DOLLS (WB)

SAMMIE (Freeworld/Capitol)

DA BRAT (So So Def/Col/CRG)

MARY J. BLIGE (MCA)
ELTON JOHN (Hollywood)
NO DOUBT (Trauma/Interscope)

**HITS** April 14, 2000





134/ 7	ΠΑ/	ADTICT	TITLE	LAREL	TOTAL	MAJOR MARKET		DEDAR-0
LVV	ı VV	ARTIST	TITLE	LABEL	PLAYS	PLAYS	ADDS	REPORTS
1	1	NSYNC	BYE BYE BYE	JIVE	12380	3906	2	221
4	2	MACY GRAY	ITRY	CLEAN SLATE/EPIC	10059	3395	0	233
2	3	VERTICAL HORIZON	EVERYTHING YOU WANT	RCA	9967	2927	3	230
3	4	SANTANA	MARIA, MARIA	ARISTA	9924	3649	6	211
6	5	DESTINY'S CHILD	SAY MY NAME	COLUMBIA/CRG	9372	3544	0	189
7	6	FAITH HILL	BREATHE	WARNER BROS	9346	2936	3	205
5	7	THIRD EYE BLIND	NEVER LET YOU GO	ELEKTRA/EEG	8579	2202	0	200
8	8	SONIQUE	IT FEELS SO GOOD	FARM CL/REP/UNI/UMG	7939	2167	1	178
9	9	KID ROCK	ONLY GOD KNOWS	LAVA/ATL/ATLG	7880	2185	1	196
10	10	LONESTAR	AMAZED	BNA	6666	1965	2	165
13	11	SISQO	THONG SONG	DRAGON/DEF SOUL/IDJ	6585	3102	15	179
11	12	BACKSTREET BOYS	SHOW ME THE MEANING	JIVE	6047	1711	0	148
14	13	CREED	HIGHER	WIND-UP	5894	1518	12	175
12	14	CELINE DION	THAT'S THE WAY IT IS	EPIC/550 MUSIC	5697	1647	0	153
17	15	MARC ANTHONY	YOU SANG TO ME	COLUMBIA/CRG	5130	1488	6	181
31	16	CHRISTINA AGUILERA	I TURN TO YOU	RCA	4776	1506	7	199
18	17	MONTELL JORDAN	GET IT ON TONITE	DEF SOUL/IDJ	4568	1736	1	139
. 16	18	SANTANA F/ROB THOMAS	SMOOTH	ARISTA	4513	1814	0	128
22	19	ENRIQUE IGLESIAS	BE WITH YOU	INTERSCOPE	4494	1047	5	162
27	20	SAVAGE GARDEN	CRASH & BURN	COLUMBIA/CRG	4348	1218	15	190
15	21	SAVAGE GARDEN	I KNEW I LOVED YOU	COLUMBIA/CRG	4166	1249	0	123
19	22	SMASH MOUTH	THEN THE MORNING	INTERSCOPE	4076	1447	0	113
25	23	PINK	THERE YOU GO	LAFACE/ARISTA	3974	1645	11	121
21	24	BLAQUE F/NSYNC	BRING IT ALL TO ME	COLUMBIA/CRG	3805	1207	0	96
24	25	JESSICA SIMPSON	WHERE YOU ARE	COLUMBIA/CRG	3734	872	1	141
26	26	DR. DRE/EMINEM	FORGOT ABOUT DRE	AFTERMATH/INTERSCOPE	3495	1619	2	115
23	27	BLINK 182	ALL THE SMALL THINGS	MCA	3446	989	4	106
20	28	CHRISTINA AGUILERA	WHAT A GIRL WANTS	RCA	3413	871	0	90
30	29	RED HOT CHILI PEPPERS	OTHERSIDE	WARNER BROS	3391	1037	8	151
28	30	LENNY KRAVITZ	I BELONG TO	VIRGIN	3381	1040	2	149

90



LW	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS	MAJOR MARKET PLAYS	ADDS	REPORTS
36	31	VITAMIN C	GRADUATION	ELEKTRA/EEG	3302	889	13	163
34	32	JOE	I WANNA KNOW	JIVE	3210	1534	9	86
49	33	GOO GOO DOLLS	BROADWAY	WARNER BROS	2960	874	21	172
41	34	AALIYAH	TRY AGAIN	BLACKGROUND/VIRGIN	2895	1537	12	87
39	35	ALICE DEEJAY	BETTER OFF ALONE	REPUB/UNIV/UMG	2809	1033	8	134
29	36	TRAIN	MEET VIRGINIA	AWARE/COL/CRG	2749	1185	0	78
33	37	BLOODHOUND GANG	THE BAD TOUCH	REPUBLIC/GEFFEN	2695	828	1	128
40	38	HANSON	THIS TIME AROUND	ISLAND/IDJ	2661	523	4	123
37	39	MARC ANTHONY	I NEED TO KNOW	COLUMBIA/CRG	2358	943	0	78
44	40	SPLENDER	I THINK GOD	C2/CRG	2350	655	3	123
43	41	TRACY CHAPMAN	TELLING STORIES	ELEKTRA/EEG	2311	788	4	100
32	42	SUGAR RAY	FALLS APART	LAVA/ATL/ATLG	2305	590	1	70
45	43	WESTLIFE	SWEAR IT AGAIN	ARISTA	2204	428	3	114
38	44	FILTER	ILTER TAKE A PICTURE REPRISE		1979	552	0	63
42	45	HOKU	ANOTHER DUMB BLONDE	GEFFEN	1961	449	0	101
50	46	KUMBIA KINGS	YOU DON'T LOVE YOU	CAPITOL	1822	420	3	59
35	47	JENNIFER LOPEZ	FEELIN' SO GOOD	WORK/EPIC	1819	646	0	61
48	48	SMASH MOUTH	WASTE	INTERSCOPE	1815	288	1	118
52	49	MELISSA ETHERIDGE	ENOUGH OF ME	ISLAND/IDJ	1729	557	1	89
46	50	MISSY ELLIOTT	HOT BOYZ	GM/ELEKTRA/EEG	1610	777	0	51
51	51	JESSICA RIDDLE	EVEN ANGELS FALL	HOLLYWOOD	1591	380	2	96
57	52	DMX	PARTY UP	DEF JAM/IDJ	1576	1012	2	46
59	53	TONI BRAXTON	HE WASN'T MAN ENOUGH	LAFACE/ARISTA	1487	816	8	61
55	54	GOO GOO DOLLS	BLACK BALLOON	WARNER BROS	1481	626	0	50
47	55	BRIAN MCKNIGHT	BACK AT ONE	MOTOWN	1472	465	0	51
_	56	DESTINY'S CHILD	JUMPIN' JUMPIN'	COLUMBIA/CRG	1424	576	5	40
58	57	LEONA NAESS	CHARM ATTACK	MCA	1368	244	2	84
53	58	EIFFEL 65	BLUE (DA BA DEE)	REPUB/UNIV/UMG	1297	459	0	55
56	59	COUNTING CROWS	HANGINAROUND	GEFFEN	1270	566	0	42
_	60	ANGELA VIA	PICTURE PERFECT	LAVA/ATL/ATLG	1179	247	4	88

HITS April 14, 2000

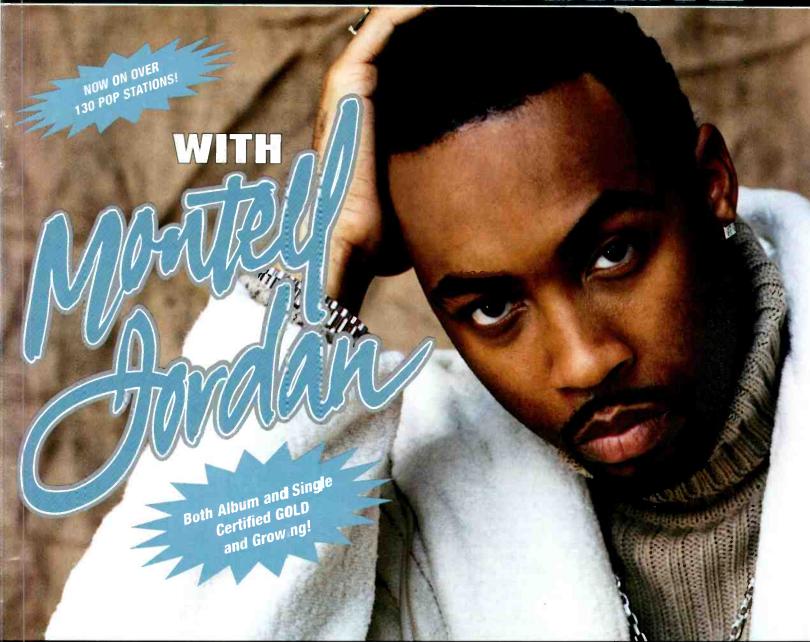


## REQUESTS

Elian Gonzalez calls in for "There's No Place Like Home"

LW	TW	ARTIST	TITLE	LABEL F	IOTS	INCL	UDIN	G	%
1	1	NSYNC	BYE BYE BYE	JIVE	75	KDWB WCIL	KIZS WHTS	WZTR WAOA	51
2	2	MACY GRAY	ITRY	CS/EPIC	56	KEZR WAYV	KISN WLAN	KYKY KUCD	38
3	3	SISQO	THONG SONG	DEF SOUL/IDJ	50	98PXY KFRX	K <b>Q</b> BT WPST	WXXP WWHT	34
5	4	V. HORIZON	EVERYTHING YOU	RCA	45	KZQZ KBBY	WPLJ KSII	WPTE WCDA	31
6	5	KID ROCK	ONLY GOD KNOWS	LAVA/ATL/AG	38	B94 KCDU	KPLZ WJBQ	WVRV KVUU	26
4	6	B HOUND GANG	THE BAD TOUCH	REPUB/GEFFEN	36	KKRZ KRQ	WAPE WKHQ	WBLI WZOK	24
12	7	VITAMIN C	GRADUATION	ELEKTRA/EEG	29	WKQI WBTS	WPRO WCIL	WZPL WVAQ	20
7	8	DESTINY'S CHILD	SAY MY NAME	COLUMBIA/CRG	28	KZHT WKPK	WNCI KSLY	XL106 Z104	19
8	9	CREED	HIGHER	WIND-UP	27	KMXV WAEV	KQMB WIOG	WMXB WIXX	18
10	10	THIRD EYE BLIND	NEVER LET YOU	ELEKTRA/EEG	22	KPLZ KGOT	WKIE KRUZ	WVRV WVOR	15
9	11	HANSON	THIS TIME AROUND	ISLAND/IDJ	21	B97 KKXX	STR94 WAEZ	KZZP WZYP	14
14	12	FAITH HILL	BREATHE	WB	20	WKSI KURB	WLNK WJLK	WWMX KKPN	13
19	13	TRACY CHAPMAN	TELLING STORIES	ELEKTRA/EEG	17	KHMX KLLY	WPHH KMHX	WZNE WCGQ	11
13	14	DR DRE F/EMINEM	FORGOT ABOUT DRE	AFTER/INTER	16	B97 KRQ	KMXV WJBQ	WXYV WXSS	11
15	15	SANTANA	MARIA, MARIA	ARISTA	15	WBMX KC101	WOMX KSTZ	KBEE WNNK	10
-	16	BEN HARPER	STEAL MY KISSES	VIRGIN	14	KRSK KLCA	KZON WJET	WXPT WSTW	9
	17	ноки	ANOTHER DUMB	GEFFEN	13	KDND WAYV	WBLI WSKS	WWZZ WVSR	8
	18	EIFFEL 65	BLUE (DA BA DEE)	REP/UNIV/UMG	12	KBEE KALZ	KFMB KSII	WNCI WOST	8
	19	STING	DESERT ROSE	A&M	11	KDMX KAMX	KPEK KCDU	WBMX KRUZ	7
16	20	SPLENDER	I THINK GOD	C2/CRG	10	KYSR KMHX	WCPT KVSR	WPLJ WKRZ	6

## GET ON...TONITE



Top 40 Mainstream Monitor 20\*-19\* (+118!)

Mainstream Audience Now At 22 Million!

Hot 100 Audience Now Over 48 Million!

<u>Callout America:</u>

#15 with Females 25-34 - 3.45! • #15 with Females 18-24 - 3.26!

"The Montell record is really starting to come home in our in-house research. We are at 230 spins total and the record is looking like a future POWER at KIIS-FM!" — Michael Steele/KIIS (31X/227 TD)

Lots Of Great Callout and Phone Stories! Here Are A Few:

B94/Pittsburgh: Top 10 Callout! (37x/184 TD)

KHTS/Sam Diege: Top 5 Callout! Still Top 15 Phones! (77x/742 TD)

KDND/Sacramento: Top 10 Overall Callout (70x/265 TD)

WAKS/Cleveland: Top 10 Phones! (46x)

WDJX/Louisville: #8 Callout! (47x/224 TD)

WHOT/Youngstown: Top 10 Phones! (20x)

WUBQ/Portland: Top 10 Phones! (32x)









## POP MART

## Pop Go The Weasels

by Billy Bored

TEEN IS KING. The largest 12-17 population in history now roams the nation in search of instant gratification. This generation will control pop culture for the next 20-40 years. In an unrelated story, Britney Spears has 800 jillion adds outta the box for Jive's Joe Riccitelli. The Joe record is poised to cross Pop in a huge way next... The Mary J. Blige Pop assault is underway at MCA, with Craig Lambert & Bonnie Goldner leading the charge. This is a brilliant record that will come home...



Craig Lambert: "Give Me Airplay."

Columbia's Blaque is off to a strong start. This cut was working big last year before "Bring It All To Me" broke. Walk, Leipsner & Kline are on the case & on a major mission to deliver Train. We expect this one to test big, along with Savage Garden & Jessica Simpson... Look for Atlantic's M2M to re-ignite behind massmedia support, including video action & Disney Channel specials. Andrea Ganis, Danny Buch & Lisa Velasquez are armed & ready to win the battle... Big action in the Elektra camp, as En Vogue kicks off & Tracy Chapman & Vitamin C come in big for Thompson, Pfordresher & Schuon... Sire's Guster keeps grabbing majors & building a story. Barbara Seltzer & Davey D will have a major hit on their hands in short order... We love both the Radford & Trinket records, the next two to break for RCA honcho Ron Geslin... Look for big early action on Celine Dion for 550 hitters Hilary Shaev & Joel Klaiman. Mandy Moore & ninedays both feel huge already... Interscope domos Brenda & Chris sporting multiple hits with Enrique kicking in, Dre undeniably huge, No Doubt rockin', new Sting & Counting Crows both launching nicely & Hoku really performing where really played. Don't discount this one... Universal's Charlie Foster closing Alice Deejay now, as Eiffel 65's follow-up takes off with a bang... Grover, Boulos, Cononne & Flea remain on fire with RHCP continuing to snowball & new Goo Goo Dolls off like a rocket... Giant ST sales for "Romeo Must Die" fuels more Aaliyah action for Virgin's Plen & Murdock. This one will go the distance, as will Ben Harper & Lenny Kravitz... Sisgo, Hanson, Montell are all hitting big for IDJ topper Ken Lane, & airplay growth on Melissa is impressive... Already a smash at Adult, Elton John has a slew of majors rolling at Pop now for DreamWorks' Mark Gorlick. The film looms large... Epic's Dan Hubbert getting ready to roll with Travis—Adult queen Debbie Cerchione has it off to a strong start... Now calling out huge: Splender. C2's Dennis Reese has the hammer down... More impressive action on BBMak from Hollywood's Justin Fontaine & co. This one should definitely happen... The Sammie story is exploding from the streets for Capitol's Burt Baumgartner. Kids love this kid already. And watch out for the new LeAnn Rimes cut. We smell smash... Have you heard RPM's Mike Viola?... If you still think you can't play Creed, you are wrong. Wind-Up's Lori Holder-Anderson has all the gory details... Pink, Westlife & Angie Aparo all kicking in now for Arista's Palmese, Elliot & Backer. These guys close with the best... People to watch: Rob Dilman, Mike Easterlin, Pete Cosenza & Patricia Bock. Music we love: Pearl Jam & Matchbox 20...



LAMINATES RULE! Volcano's Ed Brown is welcomed into the photo until his HITS past is revealed. Disgusted and actually trying to get Diane Warren to write Brown out of the picture, or to at least wipe off his chin, are (I-r) KEZR's Michael Martinez, Brown, JETFM's Joe Arnold, Warren and WRVW's Jimmy Steal.



HE SAID, SHE SAID: New York's WKTU temporary morning talk show duo, RuPaul and Deborah Gibson, embrace after learning that they had just been voted Prom King/Queen & Queen. The two went on to discuss the merits of gleaming white teeth, total makeovers and the comeback of catchy phrase, "You better work!"

## This Week's Special



Richard Palmese: That's Palm, easy.

With the changing of the guard at the top of Arista, it's time to focus the glare of the Pop Mart spotlight on veteran executive Richard Palmese. Throughout his career (not counting the time he spent serving a higher authority—the one even higher than Clive), Richard has done nothing but deliver the goods for as long as anyone can remember. From the President's chair at MCA to the top promotion slot at Arista, Palmese has been a consistent winner. His run at Arista has been phenomenal, with a string of hits that has been literally endless since he hit the door nearly five years ago. In the past

year alone, massive successes from Santana, TLC, Whitney Houston, Sarah McLachlan and LFO have lead the way for more breakthroughs from the likes of Pink, Westlife and Angie Aparo. Superstar Toni Braxton is back with another strong package, and the Arista roll continues. Through it all Richard has proved to be savvy, focused, tenacious and the class of the field. (This career-marring appearance notwithstanding.) We love Richard. Richard loves Richard. Thank you.

## POP MART



SHORT TIME: Universal's Dave Reynolds helped the folks at WKQI Detroit round up all of their not-tall staff, headed by the is-bald Tim Richards, for an awkward photo op with Universal's Phoenix Stone. Seen with Stone & wishing that they had a better fashion sense, or at least stilts, are (l-r) Reynolds, J Love, Stone, Richards and Spike.



McSANDWICH ANYONE? KZHT Salt Lake's MD Mark McCarthy (I) and PD Jeff McCartney (r) tried to impress Hollywood's Angela Via by offering to Frenchbraid her hair and asking her how she felt about the Kevin Spacey character in "American Beauty."

## Set-Up Box



Joel Klaiman: Pop goes the weasel.

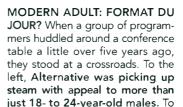
There's this French girl from Canada with a helluva voice, and she might make it big someday. Her name is Celine Dion. You may have heard her on one of the 75 million albums she's sold in the last couple of years. Celine follows "That's The Way It Is" with a classic Diane Warren ballad, "I Want You To Need Me." This will keep Celine on the radio all summer long. Again. 550 hitter Joel Klaiman flexes his new Pop muscles on 4/17.



Steve Kline: He will love again.

There's this French girl from Italy with a helluva voice, and she might make it big someday. Her name is Lara Fabian. Already a star in Europe, her U.S. debut is starting to generate a buzz. "I Will Love Again" is Lara's lead single, with a strong dance beat reminiscent of Cher's "I Believe." The Columbia Pop machine is geared up to break Fabian on 5/1, as West Coast player Steve Kline anxiously awaits the return of roller-disco.

## Consultant's Corner





Hi, I'm Barry James.

the right, soft Adult was becoming more and more contemporary. Behind them, a wasteland of stale music from "core" artists that now held little to no value. It seemed as though time and perhaps some complacency had killed the golden goose. Adult programmers are generally uncomfortable outside their carefully researched "safe zones." But these programmers knew that completely "safe" was no longer an option. It is said that necessity is the mother of invention. This necessity was a mother that fostered the invention of the next new format! Or did it? These programmers returned home with newfound energy, vision and desire. This time, it was going to take a dose of the same thing used by Top 40 and AOR programmers for years—guts. There was true passion for this new genre of music that stemmed from Alternative. It wasn't as hard-edged as most of the Alternative station's music. It was Ace of Base, Sheryl Crow, Hootie & Blowfish. Some was rockbased, some pop. Most was acoustic in nature. Skim a few of those songs off the top of Alternative, use them as currents and recurrents and watch the passion scores soar! We'd hit the motherlode! Or was it fool's gold? Regardless of the market, there was an underlying problem. While there was a voracious appetite for this music, it: a) didn't fit with the remaining Hot Adult titles in our libraries; and b) there wasn't enough of it to allow us to purge the old songs and live solely within this new musical arena. Time and patience gave us enough music to make the format modifications necessary, but many stations have found it difficult to venture left or right of the core sound in an attempt to expand or freshen the library. Had we painted ourselves into a corner, buying into the "Modern" label to the point of limiting our thinking? "Modern Adult" is merely a tag attached by the industry. Sales managers need that comfort when dealing with clients across the country. Music industry people need it to draw parallels for airplay from station to station. Perhaps we're at that crossroads today. Fortunately, we know what to look for this time around. Is it possible to sustain the image and continue growing these stations at the rate of the past few years? It's highly unlikely, primarily because things are continually changing around us. Today is the day to step out and take a look. Strip away the labels. Be aware of the "Next Big Thing" while it's on the horizon. There is nothing wrong with capitalizing on the du jour aspects of life—restaurants, athletic shoes, cars, etc. What would happen to those industries if they accepted status quo for nearly half a decade? Your thoughts? E-mail me: bj@wtmx.com.

HITS April 14, 2000 95

"I always knew Ben Harper could be a star and he's proving it now! Early research shows really strong indications that this is a hit, the phones are hot and we're excited to support the next big breakthrough artist! Ben Harper is the real deal!"

MIKE MULIANEY, APD/WBMX, BOSTON

"I knew from the very first listen that this song has hit potential. Combine that with a huge, established fan base, and it made it guite simple to give Ben Harper's 'Steal My Kisses' significant rotation on KBBT. The proof is in! It is already Top 10 Requests!" MICHELLE ENGEL/PD, KBBT PORTLAND

#### IMPACTING MAINSTREAM ON 4/24/2000

AAA Monitor #1 - Two Weeks In A Row Modern Adult Monitor: 20\* 562 Spins +132 Adult Top 40: Debuts @ 34\* 628 Spins +177

BENHARPER **★ AND INNOCENT CRIMINALS**  "The staffs Pick To Click is Ben Harper's 'Steal My Kisses,' which has a monster hook, all the secretaries here are singing it!"

TOM CUDDY, VP OF PROGRAMMING, WPLJ NY

"I know it sounds like a cliché but the second 'Steal My Kisses' hit the airwaves the phone started to light up!" CHRIS PATYK, MD/KYSR, LOS ANGELES

"An outstanding live performer and a song that's nothing but hook... How can you possibly go wrong with 'Steal My Kisses' by Ben Harper? We think its the first of several hits on the album!"

TRACY JOHNSON/VP/GM, JEN SEWELL/MD KFMB SAN DIEGO

> ON TOUR THIS SUMMER WITH DAVE MATTHEWS!

CEAI MY KISSE

the new song from the album Produced by J.P. Plunier

(continued from page 98)

Phat Head takes over middays and local mixer D.J. Theo has been hired for AMD duties..... Congrats to Joe Riccitelli and the Jive team for delivering Britney Spears to a blowout #1 Most Added at Pop radio this week. Also, kudos to Craig Lambert's MCA squad for a great first week on Mary J. Blige's "Give Me You" (one of our personal faves)..... Former KSCA Los Angeles PD Mike Morrison joins the HITS sanitorium as Adult Post Modern Editor. Morrison used to have a promising career..... In the "timing is everything" category, M2M was released to Top 40 over a month ago, but is just heating up NOW. It's now Top 15 Most Played at MTV, Radio Disney is breaking fast, single

and album sales are solid and a Disney TV special is happening later this month. Pile on #3 phones at KZHT Salt Lake City and maybe it's NOW time to take this one seriously. Hey, just a thought.... WSTO Evansville PD Sky Phillips exits to concentrate on his voiceover business (www.skyphillips. com). Former WKFR Kalamazoo's Dr. Dave Michaels takes over the PD reins..... WXLO Worcester MD Amy Navarro has been upped to APD..... Big buzz building at radio & video for Moby's "Bodyrock." Matt Pollack & the V2 team are ready to play..... WLAN Lancaster has promoted Toby Knapp to APD..... Happy birthday wishes to: Restless Records' Rick Sackheim, 4/6; Columbia's Jerry Blair, 4/9; & promoter Ric Lippincott, 4/11.... Winter Phase II Arbitrend kudos to: WK\$I Greensboro & PD Jeff Cushman, WSSX Charleston & PD Mike Edwards, WLDI West Palm & PD Jordan Walsh, KQMQ Honolulu & PD Jacque Gonzales James, WKSL Memphis & PD Chris Taylor, KKFR Phoenix & PD Bruce St. James, KMXP Phoenix & PD Ron Geronimo, KUMX New Orleans & PD Dave Stewart and B97 New Orleans & PD Jeff Scott ..... The Top Ten Most Played videos at MTV are: #1 Sisgo, #2 NSYNC, #3 Dr. Dre & Eminem, #4 Destiny's Child, #5 Bloodhound Gang, #6 Cypress Hill, #7 No Doubt, #8 Enrique Iglesias, #9 Jay-Z and

#10 (tie) Korn, Rage & Fenix TX..... Blowin' in the Wind: Johnny Coppola, Mike Easterlin, Nick Bedding & Hilaire Brosio..... And here's Radio One's Mary Catherine Sneed... She's not talking.



## GUSTER

The new single

## FA FA (Never Be The Same Again)

from the album Lost And Gone Forever Produced by Steve Lillywhite

## On Tour Forever:

Feb-29	Cajun House	Scottsdale	AZ
Mar-2	The Fillmore	San Francisco	CA
Mar-3	El Rey Theatre	Los Angeles	CA
Mar-4	Big Shots	Sacramento	CA
Mar-8	Met Theater	Spokane	WA
Mar-9	Richard's on Richards	Vancouver	ВС
Mar-10	Alladin Theatre	Portland	OR
Mar-11	Fenix	Seattle	WA
Mar-23	Michigan State Univ.	E. Lansing	MI
Mar-25	Bogart's	Cincinnati	ОН
Mar-26	Bradley University	Penria	IL
Mar-28	Mississippi Nights	St. Louis	MC
Mar-30	Quest	Minneapolis	ΜN
Mar-31	Barrymore Theatre	Madison	WI
Apr-1	House of Blues	Chicago	IL
Apr-5	Newport Music Hall	Columbus	ОН
Apr-6	Majestic Theatre	Detroit	MI
Apr-7	Water Street Music Hall	Rochester	NY
Apr-8	Horseshoe	Toronto	ON
Apr-9	Flynn Theater	Burlington	VT
Apr-13	Chapin Auditorium	Mt. Holyoke	MA
Apr-15	Assumption College	Worcester	MA
Apr-16	St. Anslem	Manchester	NH
Apr-18	Portsmouth Music Hall	Portsmouth	NH
Apr-20	9:30 Club	Washington	DÇ
Apr-21	Providence		
	Perf. Arts Center	Providence	RI
Apr-22	Electric Factory	Philadelphia	PA
Apr-29	John Long Center	Scranton	PA
May-5	River Stages	Nashville	TN
May-6	Music Midtown		
	-99X Stage	Atlanta	GA

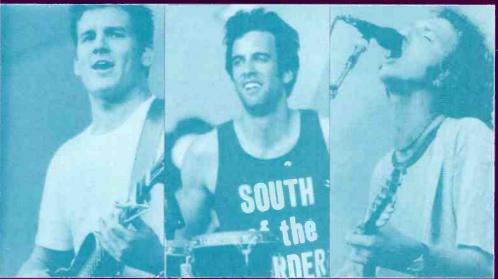
## Adult Alternative Chart #24\* Debut

One of Most Added at Hot AC For The 3rd Week!

See Guster on The Late Show with **David Letterman in June** 

Video: Coming Soon...

#### On Over 80 Stations!



#### **New Commitments This Week Including:**

KMXP/Pheonix,AZ KQMB/Salt Lake City,UT WEEO/Hagerstown,MD

WSNE/Providence,RI WKSI/Greensboro,NC KALZ/Fresno,CA KLTG/Corpus Christi,TX Rotations:

KBEE/Salt Lake City,UT KFTE/Little Rock,AK KMXS/Anchorage,AK

WKIE/Chicago WWVV/Savannah CKEY/Buffalo WRAX/Birmingham

(32x) WPLJ/New York (22x) WBMX/Boston (21x) WBTZ/Burlington

(21x)(20x) WPLY/Philadelphia

(22x) KXRK/Salt Lake City (22x) WZNE/Rochester (21x)(21x) WWCD/Columbus

(19x)WEQX/Albany (20x)(19x)

#### Already On:

WPLJ/New York, NY WXRT/Chicago,IL WPLY/Philadelphia,PA WFNX/Boston,MA KHTS/San Diego,CA WLIR/Long Island, NY KINK/Portland, OR WBRU/Providence,RI KISN/Salt Lake City,UT WMPS/Memphis,TN WHTG/Monmouth,NJ WZNE/Rochester, NY WMBX/W. Palm Beach,FL WCPT/Albany, NY KK0B/Albuquerque,NM KCTY/Omaha, NE WARQ/Columbia,SC WHMP/Springfield, MA WCDA/Lexington,KY

KLLC/San Francisco, CA WKIE/Chicago,IL WBMX/Boston,MA 99X/Atlanta,GA KZON/Phoenix.AZ KNRK/Portland, OR KZZ0/Sacramento,CA KXRK/Salt Lake City,UT WMRQ/Hartford,CT CKEY/Buffalo, NY KAMX/Austin,TX WDOD/Chattanooga, TN WRAX/Birmingham,AL KUCD/Honolulu,HI KQKQ/Omaha,NE KHTE/Little Rock,AR KMBY/Monterv.CA KLEC/Little Rock,AR KAEP/Spokane,WA

KACD/Los Angeles, CA Q101/Chicago,IL WXPN/Philadelphia,PA WXRV/Boston,MA KXST/San Diego, CA WSSR/Tampa,FL WOXY/Cincinatti.OH WWCD/Columbus, OH KWOD/Sacramento, CA WRLT/Nashville, TN WEQR/Raleigh, NC WBER/Rochester, NY WEQX/Albany, NY WHRL/Albany, NY KVUU/Co. Springs,CO WKRL/Syracuse, NY WRNX/Springfield,MA KLLY/Bakersfield,CA KCDA /Spokane,WA



## Question: Why are these stations playing "Splender"???? Answer: I think they can explain!!!

"Top 15 Callout with 71% familiarity... Proving what we felt from the start... It's a hit! Moving up to 30x"

- JJ Rice, WBLI

"#1 Phones for three weeks strong!" 35x

- Chris Patyk, KYSR

"Top 10 Callout for three weeks and Top 10 Phones." 54x

— Krash Kelly, KXXM

"Top 10 Callout is starting to look strong and we always get calls for it moving up to a full-time 'B' rotation!"

— Jeff McCartney, KZHT

## Splender

"I Think God Can Explain"
From their debut album Halfway Down The Sky

"Research is huge and the phones are Top 5! Moving to full-time 'B'" 45x

- Nikki Nite, WFBC

"Top 15 Callout across all demo's! We are really happy with this song and we're moving it up!"

— Rob Acampora, WAEB

ALBUM SALES UP 25% NATIONALLY
MODERN ADULT MONITOR #19-#16 (+46)
ADULT TOP 40 MONITOR #25-#24 (+131)
OVER 800 TOP 40 MAINSTREAM SPINS
ON TOUR WITH VERTICAL HORIZON





## BY LENNY BEER & TODD HENSLEY

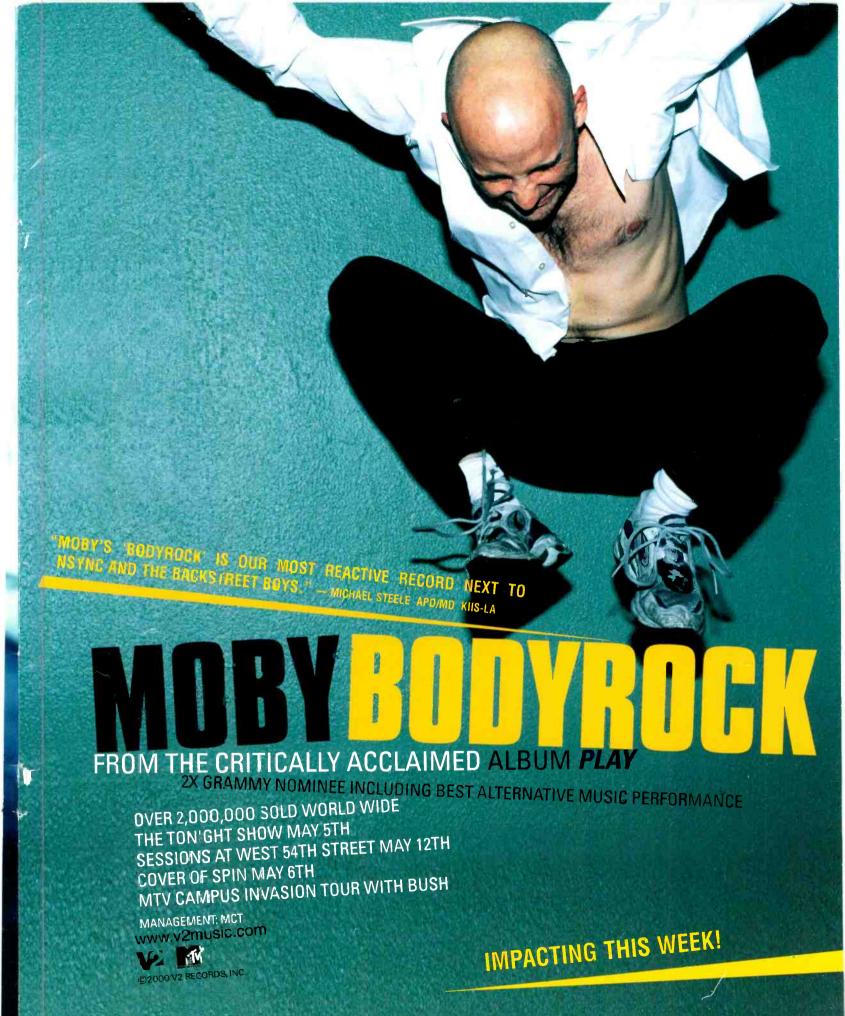
WE GOT THE BEAT, SORTA: Everyone continues to gossip about LA's KKBT and its future under Radio One ownership, so we figure that we should as well. Speculation consensus is that National PD Steve Hegwood is headed for LaLa Land and the controls at a "back to basics" R&Bformatted Beat. Also, many feel that the afternoon deejay team of the Baka Boys, with their hip-hop street presence, could be the first to go. If that's the case, might they return to KPWR or have those bridges been burned beyond repair? Also, what would the forthcoming change mean to the morning team of Doctor Dre and Ed Lover? Only the future knows for sure, and the future ain't now. Stay

tuned..... In Phoenix, KPTY PD Byron Kennedy, nite talents Budman and Booger, research director Megan Youngblood and webmaster Jason Merril all exit. Crosstown KMXP APD/MD Lisa Trygg joins for program-



Atlantic Records heavyweights Craig Kallman and Andrea Ganis are proud to announce the formation of the M2MAlibertes as WEA's Fran and brother/M2M manager Rick Aliberte are totally NSYNC with the young stars (Editor's note: You can flush now).

ming duties. Obviously, her first duty will be to build a staff. Last to send T&Rs is a rotten egg..... KMXB/KMZQ Las Vegas PD Duncan Payton has been upped to OM of both outlets..... B94 Pittsburgh nite talent Nevin Dane has been upped to Music Coordinator. Current MD Jonny Hartwell will concentrate his efforts on the station's Web site design..... After resigning his position as MD at WXXP Long Island last week, Vic the Latino seques to WPYO Orlando for MD/nite/Lou Pearlman valet duties. Vic replaces Damian Paul, who exits to pursue other interests. Back on the Island. middayer Leo G. will handle APD/nite duties, afternooner (continued on page 96)



## THE WORD IS OUT ...



## ...NOW YOU KNOW

IMPACTING NOW

## "THANKFUL" THE ALBUM IN STORES TUESDAY, APRIL 25







