

HITMAKERS[®]

ISSUE 820 \$5.00

December 17, 1993

THE YEAR-END EDITION

COLUMBIA RECORDS

PRESENTS

The HITMAKERS Programmer Of The Year!



**HAPPY
HOLIDAYS!**

from

*Barry and Kathy Fiedel
Bob and Anne Greenberg
and the entire*

HITMAKERS

staff!

COLUMBIA RECORDS

Presents

**The 1993 HITMAKERS
PROGRAMMER OF THE YEAR!**



STEVE RIVERS

will receive a SONY Projection TV!

CONGRATULATIONS

STEVE RIVERS

PD, KISS108 - Boston

COLUMBIA CRUSADES

Thank you for helping Columbia to have such a great year! We are very pleased with your commitment to music and drive to deliver it to your audience. With your support, we have been able to break new artists, cross formats, and create excitement within a format some people had pronounced dead! Thank you again for believing!

Speaking of believing, we are all ready and set for 1994. To give you a little insight to what the New Year has in store, we can begin by letting you know that the new single by **XSCAPE**, "**Understanding**," has already surpassed 1500 BDS detections, and continues to show incredible strength in early callout research. It is also the Hot Shot debut on the Billboard Hot 100! Another song that is already getting great response is "**Dirty Dawg**" featuring **NICE & SMOOTH**. It is already creating a buzz in clubs as well as mix shows. **JAMIROQUAI** is set for release the first week of January with their incredible upbeat song "**When You Gonna Learn**."

Without a doubt, the strength of **MARIAH CAREY** (and her current #1 Billboard single and album), **MICHAEL BOLTON**, **BILLY JOEL**, and **CYPRESS HILL** will carry through the New Year, and look for more releases from their very successful albums. Also, there will be a few new names and surprises coming - but we don't want to spoil the fun, so we'll save it for next time. Again, thanks for a great year! Best to you and your families throughout the holidays.

From Your Friends
at **HITMAKERS**
Magazine &
COLUMBIA Records!

"I really want to thank everybody who voted for me. More than anything else, we can safely say Top40 is not dead, and as long as you play the hits, it will stay alive.

Special thanks to everyone at Columbia records and **HITMAKERS**."

- Steve Rivers, WXKS

NOMINEES FOR ISSUE 821 VOTE FOR YOUR CHOICE

1. STEVE KINGSTON (PD, Z100/New York)
2. MARK ST. JOHN (PD, WAPI/Birmingham)
3. MR. ED LAMBERT (PD, Z104/Madison)

Call Your **HITMAKERS** Account Executive:
(818) 887-3440

**COLUMBIA
Records**

&

**HITMAKERS
Magazine**

**ARE PROUD TO
ANNOUNCE THE**

1994

PROGRAMMER OF THE WEEK

CONTEST!

**EACH WEEK A DIFFERENT PROGRAMMER WILL WIN
THE PRAISE OF THEIR PEERS ALONG WITH A
SONY "WALKMAN"!**

**AT THE END OF EACH QUARTER, THE WEEKLY WINNERS
FROM THE PREVIOUS WEEKS WILL COMPETE IN THE
PROGRAMMER OF THE QUARTER CONTEST,
AND THAT WINNER WILL RECEIVE A
SONY 27-INCH COLOR TV!**

**AND THEN, IN OUR 1994 YEAR END ISSUE,
WE'LL ANNOUNCE THE WINNER OF THE
PROGRAMMER OF THE YEAR CONTEST,
WHO WILL RECEIVE A
SONY LARGE SCREEN PROJECTION TV!**

PLEASE NOTE: A programmer can win only ONE weekly contest in a given year. Radio stations receive 2 votes per station ONLY. (Votes faxed or called in at random are not counted. Only votes given to your HITMAKERS Magazine Account Executive will be counted.)

ATTENTION PROGRAMMERS...

**THIS CONTEST HONORS THE TALENTS AND
ACCOMPLISHMENTS OF TODAY'S TOP40 PROGRAMMERS
INCLUDING OM'S, PD'S, ASSISTANT PD'S, MD'S, ETC.**

**THIS IS YOUR OPPORTUNITY TO ACKNOWLEDGE
THE MANY HARD WORKING MEN AND WOMEN
IN THE MAJOR, SECONDARY, AND SMALLER
MARKETS OF AMERICA.**

THE HITMAKERS DISC-OVERY CLUB[®]

The Hottest New Records In America This Week!
According To The Nation's Most Influential Top40 Programmers

1. COLOR ME BADD "Choose" (GIANT/REPRISE)

"This is the hit from the album."

- GARY HOFFMANN, WZPL

"A choice gem from an album with many airworthy tracks."

- JOE LIMARDI, FUN107

"Strongest cut on the album."

- R. CHARLES SNYDER, KTMT

2. R. STEWART/R. WOOD "Having A Party" (WB)

"One of the greatest songs ever...Should do well in all formats."

- RUFUS HURT, WQUT

"Instant familiarity...An uptempo fun record."

- DUSTY HAYES, WABB

"A bonafide hit. It's Rod Stewart - what else do you want?"

- ANNE KELLY, 95QQ

3. WHITNEY HOUSTON "Queen Of The..." (ARISTA)

"First week of callout looks good. A core artist from the biggest-selling album of the year."

- KEN BENSON, KKRZ

"She is the queen of radio."

- MICHAEL STEELE, KIXY

"Can 25 million people be wrong?"

- TOM PEACE, Y107

4. ACE OF BASE "The Sign" (ARISTA)

"#1 phones after only one week of airplay." - MARK TODD, KRQ

5a. HADDAWAY "Life" (ARISTA)

"Playing it a couple of weeks...Fantastic response." - KELLY STONE, WMGV

5b. JOAN JETT... "I Love Rock..." (REPRISE)

"Burning up the phones" - MARK LANDIS, K106

6. RICHARD MARX "Now and Forever" (CAPITOL) "Great way to start off the New Year." - PETE COSENZA, KC101

7a. THE BREEDERS "Cannonball" (ELEKTRA)

"Hippest thing you can play ...without a prescription." - CAREY EDWARDS, KHFI

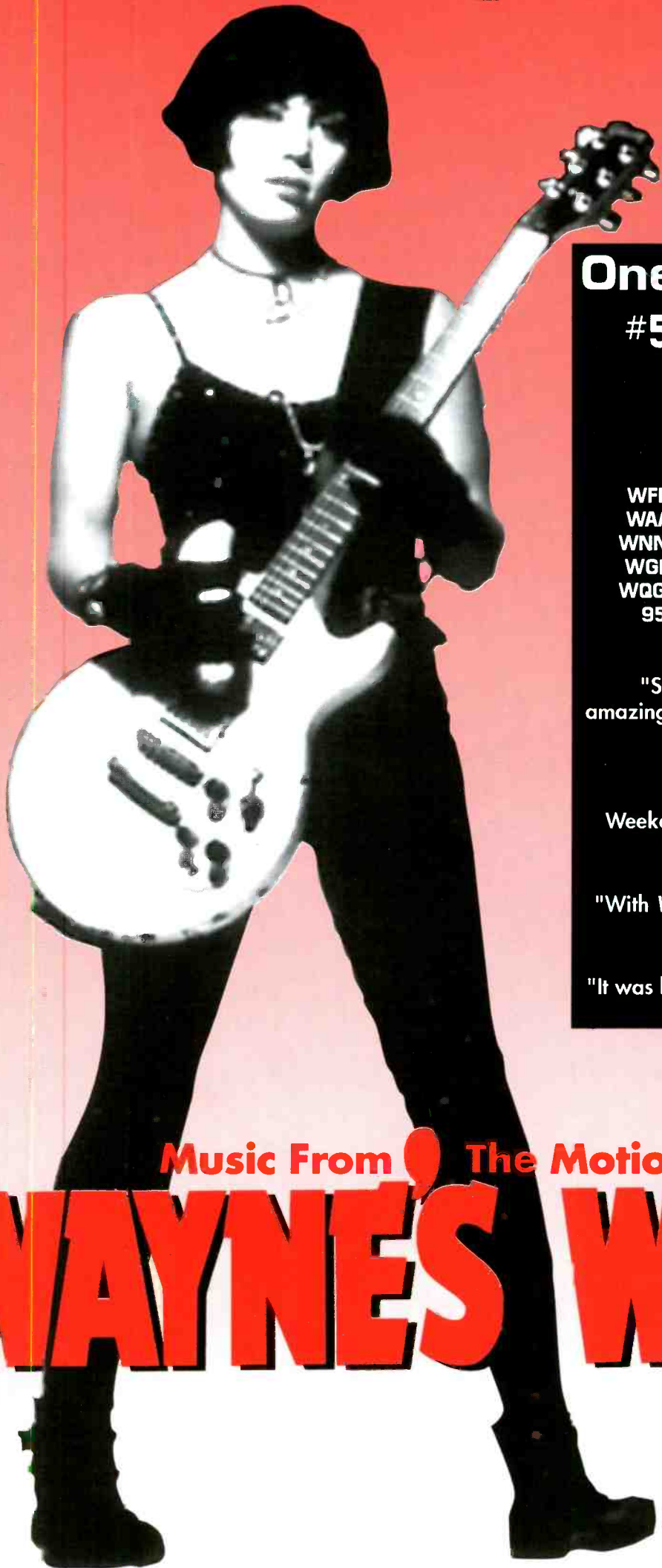
7b. GUNS N' ROSES "Since I Don't..." (Geffen)

7c. k.d. lang "Just Keep..." (WB)

7d. PHIL COLLINS "Everyday" (ATLANTIC)

7e. X-SCAPE "Understanding" (S. DEF/COL.)

SHE'S A ROBO-BABE! SHE RIFFS, SHE SCORES!



Joan Jett and The Blackhearts "I Love Rock & Roll"

Produced by Kenny Laguna and Ritchie Cordell

One of the Most Added!
#5 HITMAKERS Disc-covery Club!

MTV Added to Active Rotation!
Movie debuts #1 at the box office!

Early Adds:

WFLY	WBBQ	KTUX	WVKS	KISR
WAAL	K106 (#40)	KISX (#40)	WIFC	KLYV
WNNK	G105	WRQK	WCIR	KMGZ
WGLU	WMMZ	WMEE	WHTO (#38)	WZOQ
WQGN	WQUT	KJ103	KMCK	KTMT
95Q	WZAT	KWTO	WJMX	

CASEY KEATING, PD, KPLZ

"Started playing it the night of our movie premiere...Sounds amazingly contemporary...All the women in our office went crazy for it all over again."

GARETT MICHAELS, PD, WPLY

"We still play this song in our Request Lunches and '80s Weekends...If this movie becomes even half the phenomenon of the first one, watch out."

MARK LANDIS, PD, K106

"With *Wayne's World 2* burning up in the box office, Joan Jett is burning up the phones."

TONY MASCARO, MD, PRO-FM

"It was huge back then, and should be huge once again...A great Rock record to round out your playlist."

From the album

Music From  The Motion Picture

WAYNE'S WORLD 2

Joan Jett and The Blackhearts perform courtesy of Blackheart Records
©1993 Reprise Records. Motion Picture Artwork, Photos,
TM & Copyright ©1993 Paramount Pictures. All Rights Reserved.



ROD STEWART having a party

THE NEW SINGLE FROM THAT ALBUM THAT'S SOLD MORE THAN TWO MILLION COPIES IN THE UNITED STATES AND IS STILL IN THE TOP 20 TWENTY-ONE WEEKS AFTER ITS RELEASE: UNPLUGGED... AND SEATED.

PRODUCED BY PATRICK LEONARD FOR MTV: PRODUCER: ALEX COLETTI
MANAGEMENT: ARNOLD STIEFEL AND RANDY PHILLIPS

#1 Most Added at Top40 with more than 100 Adds!
#1 Most Added at AC Radio!



STIEFEL PHILLIPS

~~New Year's Resolutions...~~ **ROTATIONS!**



by
BARRY FIEDEL
and
BOB GREENBERG

Webster's Dictionary tells us that the word ROTATE means to revolve or move around a center or axis. Our dual industries have always believed in the cycles of business, so then, the ROTATIONS concept is not new or unique at all. As a matter of fact, it is the natural progression of an intelligent, reality-seeking, community of professionals who are striving to center themselves in the truth. What is that truth we all seek? Today, more than ever before, we have many prophets who will tell you that they are telling the truth...Beware of false prophets!

For three years we have traveled the country with our Regional Seminars. We've experienced, first-hand, a real exchange of ideas between programmers and record executives. Still, there exists major misunderstandings between both industries. Here then, we want to concentrate on one perfect truth. One undisputable reality that has been time-tested and proven successful...the individual ability to go that one step beyond. Cutting edge is not just an adjective - It's a philosophy! Risk taking is a controlled art utilized by WINNERS. Playing it safe never won a race or made anyone a millionaire.

The concept is rather simple, but today it is constantly being overstated by pitchmen and pitchwomen who would have you think they know it all. Late night TV is loaded with various avenues for self-success. There's a tape and a philosophy for every need. Where does that get you? Unless you're willing to leave the world of insecurity and step off the ledge, you'll never know the glory of victory. Yes, it's that simple!

Afraid of losing your job?...Afraid to play the wrong record? FORGET IT...How can you ever win? You must take chances. YOU MUST!

Let 1994 be the year YOU rotate your own life into the cycle of success. Listen to your gut, envision your goals, and be secure. **YOU HAVE THE ABILITY AND THE RIGHT TO MAKE ALL YOUR DREAMS COME TRUE.**

W 2

**"STAY
(FAWAY SO CLOSE!)"**

Over 2 Million Albums Sold!

Another 12 Adds This Week!

Moves 77-68 SoundScan Singles!

99X 8-4* KRBE #18*

KISS108 27-24*

HOT ACTION:

WRQK 12-9*

KIO6 29-23*

KOKZ D#28*

OK95 38-32*

KMCK 36-33*

KYYY 39-36*

WGLU D#40*

KWOD 23-15*

KKRD 27-24*

WKFR 37-29*

WZAT 39-32*

KQIX 36-33*

WOVV #36*

KHTT D#40*

WHTO #19*

WRFY 29-25*

KTUX 36-29*

CK105 35-33*

WKRZ 38-34*

WA1A D#37*

KWTO 30-22*

WKHQ D#28*

KTRS 38-31*

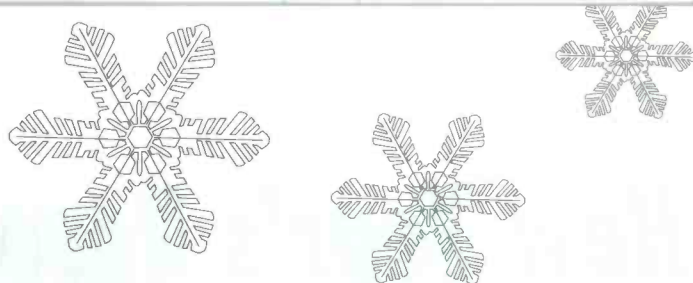
KISR 39-33*

WRKY D#35*

KJ103 D#39*



**Stress
Rotation!**



P M D A W N

**"You Got
Me Floatin'"**

HOT ACTION:

KIO6 25-21*

KQIX 27-24*

KISR 34-28*

WFMF #30*

WKFR 28-22*

WDBR 30-26*

WNOK #28*

KJ103 34-31*

KTMT 39-35*

KFRX 27-23*

KNIN 30-26*

KHTT #29*

KFFM 36-32*

WOVV #38*

KGGG 28-24*

KZHT #26*

WZAT 36-29*

KMCK #35*

In Rotation At:

**Z100 KROQ
KIIS-FM and KS104!**



2nd Week In Rotation!



GEE STREET

PolyGram Label Group

HITMAKERS Faces & Places



COLOR ME BADD was recently in New York at downtown nightclub The Tunnel to celebrate the release of their new album *TIME AND CHANCE* with GIANT executives. Pictured (l-r): **Steve Backer**, Head of Mktg., GIANT; **Cassandra Mills**, Pres. of Black Music, GIANT; **Rudi Gassner**, Pres./CEO, BMG Int'l.; Color Me Badd (**Sam Watters**, **Bryan Abrams**, **Mark Calderon**, and **Kevin Thornton**); and **Irving Azoff**, Owner, GIANT Records.



LaFACE and ARISTA executives presented recording artist Toni Braxton with a Platinum plaque making the success of her debut album. Pictured (l-r): **Lionel Ridenour**, Sr. Nat'l. Dir. R&B, ARISTA; **Rick Bisceglia**, Sr. VP Promo., ARISTA; **Doug Daniel**, VP R&B Promo., ARISTA; **Scott Folks**, Exec. VP/GM, LaFACE Records; **Toni Braxton**; **L.A. Reid**, Pres., LaFACE; **Bryant Reid**, A&R Mgr., LaFACE; **Roy Lott**, Exec. VP/GM, ARISTA; and **Roland Lewis**, Nat'l. Dir. R&B Promo, ARISTA.

This Issue...

FEATURES

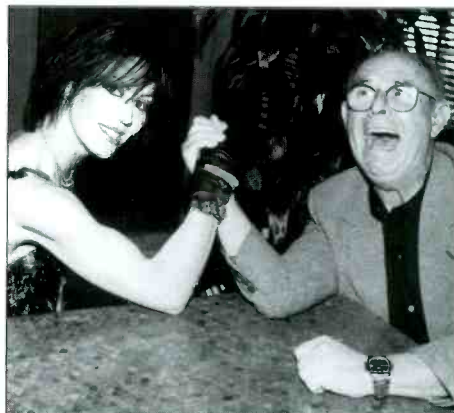
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STREET SECTION

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Legendary rocker Joan Jett (left), gets down to final negotiations with Mo Ostin (right), over those pesky riders in her new recording contract with WARNER BROS. Records. Her 1982 classic, *I Love Rock & Roll* is currently the single from the Wayne's World 2 soundtrack on REPRISE Records.



CAPITOL Records President & CEO Gary Gersh presents The Beastie Boys with a platinum record plaque for their RIAA certified album, *CHECK YOUR HEAD*. Pictured (l-r): Beastie Boys' **Ad-Rock**, **MCA** and **Mike D**; and **Gary Gersh**.

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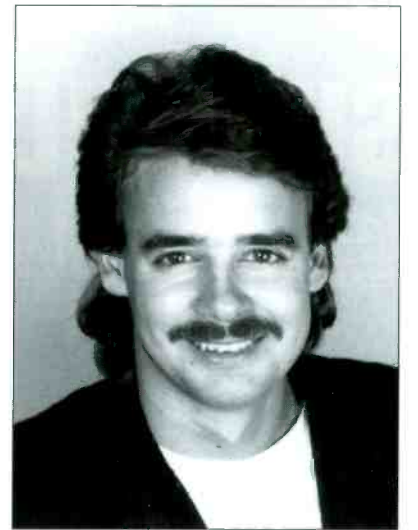
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Prince Bee from Gee St./Island/PLG recording artist PM Dawn (left), with Warner Bros. dance artist Ultra Nate (right) captured backstage during PETA's recent Rock Against Fur benefit concert.



Cary Vance has been appointed National CHR Promotion Manager at PROFILE Records.



Dale Connone has been appointed Senior Director, Singles Promotion at EPIC Records.



"Never Should've Let You Go"

R&R #17
 Billboard Hot 100 Singles
 Sales Chart: #31-30*
 Monitor's Rhythm
 Crossover Chart: #17-16
 Monitor's Top40/Mainstream
 Chart: 40-37*

Action At
 B94 (17-9)
 PRO-FM (8-6)
 B96 (28-16)
 HOT102 (10-6)
 KS104 (18-15)
 Q99 (19-17)
 WZPL (7-5) Hot

KZHT (7-5) Hot
 WJMO-FM (14-12)
 KHFI (18-13)
 WYKS (16-11)
 KLUC (11-8)
 KKSS (13-10)
 and more



**SISTER
 ACT 2:
 BACK IN THE HABIT**



Over 300,000 LP Sold!



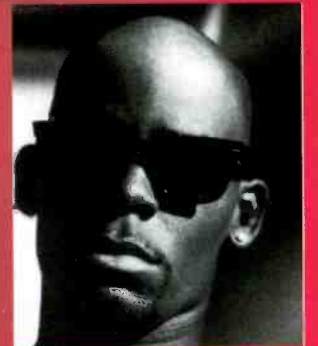
R. KELLY...The Album Track We Couldn't Hold Back: "Bump N' Grind"

On Your Desk - First Week in January, and Ready To Explode!

Early Action: BDS Plays

KBXX	61
HOT102	48
KSFM	10
WJMH	49
WHJX	60
WCKZ	44

Also On:
 POWER PIG
 WIOQ
 KUBE



From The Already Gold and Approaching Platinum Album - "12 PLAY"

a tribe called Quest
 Award Tour



Buzz Bin

Billboard Hot 100
 Singles Sales
 Chart: #56-55*



BDS	TP	BDS	TP	BDS	TP
KIX106	15	WCKZ	13	WJMH	24
92Q	28	PWR106	36	WIOQ	13
HOT97	40	KKFR	13	THE BOX	14
WPGC	26	KSFM	19	KMEL	17

Added At
 WJMO-FM

Monitor's Rhythm
 Crossover Chart:
 D#38

Over 600,000
 LP's Sold!

SHAQUILLE O'NEAL SHAQ DIESEL



BDS	TP
KIX106	13
WHHH	24
B96	10
WJMO-FM	19
WHYT	18



New Action
 Z90

FRITZ MOSER,
 MD, WZPL

"Selling through the
 roof and requests
 are coming in."

Billboard Hot 100 Singles Sales Chart: #39

Over 750,000 LP's Sold!

Single Is Gold!

Happy Holidays to all our friends from everyone at JIVE Records!



MAINSTREAM TOP40

Most Disc-overed for this issue Based on One-On-One Calls and Conference Call Mentions

- 37 **COLOR ME BADD** Choose (GIANT/REPRISE)
- 30 **ROD STEWART w/Ronnie Wood** Having A Party (WB)
- 20 **WHITNEY HOUSTON** Queen Of The Night (ARISTA)
- 17 **ACE OF BASE** The Sign (ARISTA)
- 15 **HADDAWAY** Life (ARISTA)
- 15 **JOAN JETT** I Love Rock & Roll (REPRISE)
- 13 **RICHARD MARX** Now And Forever (CAPITOL)
- 7 **THE BREEDERS** Cannonball (ELEKTRA)
- 7 **GUNS N' ROSES** Since I Don't Have You (Geffen)
- 7 **k.d. lang** Just Keep Me Moving (WARNER BROS.)
- 7 **PHIL COLLINS** Everyday (ATLANTIC)
- 7 **X-SCAPE** Understanding (SO SO DEF/COLUMBIA)
- 6 **LISA KEITH** I'm In Love (PERSPECTIVE/A&M)
- 6 **LISETTE MELENDEZ** Goody Goody (FEVER/RAL/CHAOS)
- 6 **SWV** You're Always On My Mind (RCA)
- 6 **ULTRA NATE** Show Me (WARNER BROS.)
- 5 **COLLAGE** I'll Be Lovin' You (METROPOLITAN)
- 4 **BRUCE HORNSBY** Rainbow's Cadillac (RCA)
- 4 **THE CONNELLS** Slackjawed (TVT)
- 4 **ETERNAL** Stay (EMI/ERG)
- 4 **FEM 2 FEM** Obsession (AVENUE FOCH/CRITIQUE)
- 4 **FREDDIE MERCURY** Living On My Own (HOLLYWOOD)
- 4 **LENNY KRAVITZ** Heaven Help (VIRGIN)

ALSO:

- 3 **BIG HEAD TODD...** Bittersweet (GIANT/REPRISE)
- 3 **CHANTAY SAVAGE** Betcha'll Never Find (ID/RCA)
- 3 **DEF LEPPARD** Miss You In A Heartbeat (MERCURY)
- 3 **GABRIELLE** Dreams (GO! DISCS/LONDON/PLG)
- 3 **HEART** Will You Be There (In The Morning) (CAPITOL)
- 3 **KATE BUSH** Rubberband Girl (COLUMBIA)
- 3 **NICK HEYWARD** Kite (EPIC)
- 3 **TOM PETTY** Mary Jane's Last Dance (MCA)
- 3 **US3** Cantalooop (BLUE NOTE/CAPITOL)
- 2 **CELINE DION** The Power Of Love (550 MUSIC/EPIC)
- 2 **the cranberries** Linger (ISLAND/PLG)
- 2 **CRASH TEST DUMMIES** Mmm Mmm Mmm Mmm (ARISTA)
- 2 **DONALD FAGEN** Snowbound (REPRISE)

CRUSADES

Can you read a map? Do you network with the right programmers? Hasn't anyone told you just how BIG the BABYFACE will be? Com 'on Man!

The BIG WINNER of the week is the ROD STEWART w/Ronnie Wood Having A Party (WARNER BROS.) which took ALL the TOP honors this week. We implore you to listen to the ULTRA NATE. A great sounding Mass Appeal Pop Dance record!

Radio picks another HIT with COLOR ME BADD Choose (GIANT/REPRISE) and there is no doubt this one is going to be the first BIG hit of 1994.

The NIPPER closes out '93 with a bang. SWV You're Always On My Mind (RCA) starts SUPERHOT at radio.

And speaking of HOT...ARISTA is on fire with tons of real \$ALES as well as radio hits. The company was off in Florida celebrating their success this week and we can't blame them. Did we mention Aretha? WHITNEY HOUSTON Queen Of The Night is the "We Told You So" record of the week!

Programmers screaming the RICHARD MARX Now And Forever (CAPITOL) has the right stuff and we agree. The album is stocked with major music that will blow it to the top of the charts come '94.

WAYNE'S WHAT??? Oh...Wayne's World 2 was #1 Box Office first week out and will follow in the footsteps of WW 1. Look for the JOAN JETT & THE BLACKHEARTS I Love Rock & Roll (REPRISE) to be the first BIG hit from the flick. (But NOT the last) Why, you ask? Y? How about MCA...NO - not the record company. Forget it. Just concentrate on Joan for now!

Station coverage and ROTATIONS increasing for the KATE BUSH Rubberband Girl (COLUMBIA).

DON'T TELL ME WHO ADDED IT...TELL ME WHO'S PLAYING IT!!!
ROTATIONS FOLLOWED BY \$ALES...That's A Hit Record.

And speaking of rotations, FEM 2 FEM Obsession (CRITIQUE) is getting them across the country. The proof will be in the research we'll all see as we enter the new year.

HOT TIP FOR '94: LENNY KRAVITZ Heaven Help (VIRGIN)

The HOTTEST HITTERS have already "Disc-overed" LISETTE MELENDEZ Goody Goody (CHAOS). Each week the list of believers grows bigger. This is the perfect example of how we must look at ACTUAL monitored rotations to see the truth about airplay. This record is being rotated at some key radio stations around the country.

US3 Cantalooop (CAPITOL) scored a MAJOR week as it gets the Programmer's GREEN LIGHT from Jeff Wyatt, Mark Bolke, Todd Cavanah, Jay Stevens, Pete Cosenza, Rick Gillette, and Jamie Hyatt, just to mention a few of the heavies. Also...MTV "Buzz Bin"

DO YOU REMEMBER 'WHEN YOU PLAY IT - SAY IT???'
HOW ABOUT...When You Add It - PLAY IT!

The first single from the new album, GUNS N' ROSES Since I Don't Have You (Geffen) is the cut we're hearing about. Ask Steve Kingston about it.

Breaking off Alternative Top40 play and heading for Mainstream is THE BREEDERS Cannonball (ELEKTRA). Casey Keating hit it this week.

Callout is coming in positive for the GABRIELLE Dreams (PLG). We've been raving about this record on our Conference Calls for weeks now.

MEATLOAF Rock 'N Roll Dreams Come Through (MCA) will be out early in '94 and just stand back. The album is over 10,000,000 World Wide!

HEART

"Will You Be There (In the Morning)"



New Airplay

STAR94

KISF

Q99

KPLZ

Z104

JET-FM

WLAN

93Q

WSPK

KGOT

WBBQ

WRQK

WMEE

WVKS

WMGV

THE GREATEST HITS of VHS VIDEO

THE BOX MUSIC TELEVISION YOU CONTROL

MUSIC TELEVISION

Already 820 BDS Spins (+254 Increase)

WAPE-32X WABB-26X WAPI-25X B97-22X Q102-21X KS104-21X



Another Multi-Format Hit From HEART

US3 "Cantaloop (Flip Fantasia)"



Added At:

WPGC WHYT B96 HOT102 KIIS-FM
KDWB KC101 KHFI

THE FINEST IN JAZZ SINCE 1939
BLUE NOTE

BDS Plays:

WHYT	52	92Q	31	99X	21	95QQ	20
WHJX	51	B97	26	WHFS	21	Z100	18
KDGE	41	Q101	25	KUBE	21	KHKS	17
KZHT	35	KKFR	23	WJMO	21	WZPL	15
WHHH	32	WFNX	22	WZRH	20	KPLZ	15

THE BOX MUSIC TELEVISION YOU CONTROL

MUSIC TELEVISION BUZZ BIN



THE GREATEST HITS of MUSIC VIDEO

#6 Selling Record On The SoundScan New Artist Albums Chart

The Hippest-Selling Record On The Street!

Capitol®

HITMAKERS Top40 Discovery Club®

JACK DA WACK, PD, 95.9KHI, Ocean City

URGE OVERKILL *Positive Bleeding* (Geffen) - Awesome follow-up to *Sister Havana*...Do you have the balls to play it? Your younger demos know it.

COLOR ME BADD *Choose* (Giant/Reprise) - Another hit.

DANNY OCEAN, MD, 95.9KHI, Ocean City

LISA LISA *Skip To My Lu* (Pendulum/ERG) - Great record...A different sound for Lisa that should do well at Top40.

k.d. lang *Just Keep Me Moving* (Warner Bros.) - This record is going to surprise some people.

TEVIN CAMPBELL *Shhh* (Qwest/Warner Bros.) - Tevin's hot streak will continue with this cool jam.

ANN KELLY, PD, 95QQ, Charlotte

THE BREEDERS *Cannonball* (Elektra) - A catchy record that takes more than one listen...Major phones after one week of play.

WHITNEY HOUSTON *Queen Of The Night* (Arista) - Huge in England... Definitely a hit.

ROD STEWART w/Ronnie Wood *Having A Party* (Warner Bros.) - A bonafide hit...Hell, it's Rod Stewart. What else do you want?

LARRY HUGHES, PD, 95XIL, Parkersburg

RICHARD MARX *Now And Forever* (Capitol) - Killer ballad and you know he always works.

TOM PETTY *Mary Jane's Last Dance* (MCA) - Back to the original Tom Petty sound.

the cranberries *Linger* (Island/PLG) - Proven to work in many markets...My time has come.

JOHN IVEY, PD, 98PXY, Rochester

COLOR ME BADD *Choose* (Giant/Reprise) - Even better than the first cut.

MARIAH CAREY *I've Been Thinking About You* (Columbia) - Good uptempo balance record for the holidays.

ACE OF BASE *The Sign* (Arista) - Nice follow-up to a #1 record.

CAT COLLINS, MD, 98PXY, Rochester

COLOR ME BADD *Choose* (Giant/Reprise) - I like it much more than the first.

PHIL COLLINS *Everyday* (Atlantic) - Cut #3 on the album...It's working like a typical Phil song.

JEFF TYSON, APD, B94, Pittsburgh

ROD STEWART w/Ronnie Wood *Having A Party* (Warner Bros.) - Great cover...Big record for him.

WHITNEY HOUSTON *Queen Of The Night* (Arista) - With her recent exposure on the Billboard Music Awards, this new song should be no problem.

SEAN SELLERS, MD, G105, Raleigh-Durham

ACE OF BASE *The Sign* (Arista) - Awesome follow-up...Great CD.

WHITNEY HOUSTON *Queen Of The Night* (Arista) - Check out the album version. It's hot!

TOOL *Sober* (Zoo) - It rocks...Did well in test play.

NEAL SHARPE, PD/MD, JET-FM, Erie

HEART *Will You Be There (In The Morning)* (Capitol) - Ann and Nancy have got another winner...This band has always done well for us.

TOM PETTY *Mary Jane's Last Dance* (MCA) - We've also done well with him in the past...Good Mainstream/Rock record.

MARK LANDIS, PD, K106, Beaumont

ROD STEWART w/Ronnie Wood *Having A Party* (Warner Bros.) - With all the ballads out there, finally a good uptempo, makes-you-feel-good song.

BOB RIVERS *Twisted Radio* (Atlantic) - *Walking Around In Womens Underwear* is the #1 requested song on the Nut Hut morning show.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (Reprise) - With *Wayne's World II* burning up the box office, Joan Jett is burning up the phones.

ASHBY COLEMAN, OM, K92, Roanoke

HEART *Will You Be There (In The Morning)* (Capitol) - Gonna be a smash!

DEF LEPPARD *Miss You In A Heartbeat* (Mercury) - Should be as big as the first.

WHITNEY HOUSTON *Queen Of The Night* (Arista) - I love it and my wife loves it, too.

ROD STEWART w/Ronnie Wood *Having A Party* (Warner Bros.) - I would really like to go to this party.

CHRIS TAYLOR, PD, K92, Roanoke

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Spaghetti-licious!

FREDDIE MERCURY *Living On My Own* (Hollywood) - Sounds good from a familiar voice!

PETE COSENZA, PD, KC101, New Haven

RICHARD MARX *Now And Forever* (Capitol) - Great way to start off the new year.

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Home run.

TERENCE TRENT D'ARBY *Let Her Down Easy* (Columbia) - This could be the best thing he's ever done.

MIKE MCGOWAN, MD, KC101, New Haven

COLLAGE *I'll Be Lovin' You* (Metropolitan) - Great record...Looks like a winner.

TONY BENNETT *Steppin' Out With My Baby* (Columbia) - Call me nuts...But this one could be a sleeper. If MTV can play it, so can you.

LISETTE MELENDEZ *Goody Goody* (Fever/Ral/Chaos) - Look for the new, more Mainstream mix coming soon to your desk.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (Reprise) - *Wayne's World II* is huge...We're spiking this one and expect big things.

GREG ADAMS, PD, KDUK, Eugene

DONALD FAGEN *Snowbound* (Reprise) - What do you need to say about Donald Fagen?

US3 *Cantaloup* (Blue Note/Capitol) - If you haven't listened to this yet, do yourself a favor. Top 10 night phones.

ULTRA NATE *Show Me* (Warner Bros.) - Smash. Phones, phones, phones!

MARK BOLKE, PD, KDWB, Minneapolis

ACE OF BASE *The Sign* (Arista) - Great uptempo Pop record.

LISETTE MELENDEZ *Goody Goody* (Fever/Ral/Chaos) - This is Ron Geslin's favorite record...I wonder why? And I like it, too.

ALLAN FEE, OM, KFBQ, Cheyenne

ROD STEWART w/Ronnie Wood *Having A Party* (Warner Bros.) - A solid uptempo demo record.

LISA KEITH *I'm In Love* (Perspective/A&M) - A fun, Pop record just as good, if not better than the first.

BIG HEAD TODD & THE MONSTERS *Bittersweet* (Giant/Reprise) - This truly is a 'bittersweet' record.

BARRY MacGUIRE, MD, KFBQ, Cheyenne

HADDAWAY *Life* (Arista) - This tune is really kickin'. Serve it up to your listeners right away.

CHANTAY SAVAGE *Betcha'll Never Find* (ID Records/RCA) - Big time winner on our 'Choose It Or Lose It.' It definitely has Top 10 written all over it!

MICHAEL JACK KIRBY, PD, KFFM, Yakima

X-SCAPE *Understanding* (SO SO DEF/Columbia) - Excellent ballad.

TONY TONI TONE *(Lay Your Head On My) Pillow* (Mercury) - The Tonys just keep comin' up with radio winners.

k.d. lang *Just Keep Me Moving* (Warner Bros.) - k.d. is here to stay.

BRAD KING, PD, KFRX, Lincoln

ROD STEWART w/Ronnie Wood *Having A Party* (Warner Bros.) - It's a song about songs on the radio. Merry X-mas, Tracy Johnson, from your friends at KFRX.

KEVIN KOLLINS, PD, KG95, Sioux City

WHITNEY HOUSTON *Queen Of The Night* (Arista) - A powerful cut from a superstar artist.

COLOR ME BADD *Choose* (Giant/Reprise) - Could turn into one of the biggest singles of '94.

MARIAH CAREY *Without You* (Columbia) - Will be even bigger than *Hero*.

CRAIG QUINN, MD, KG95, Sioux City

HADDAWAY *Life* (Arista) - A wise second release from Arista...Good job, guys.

REGIS & KATHY LEE *Silver Bells* (Warner Bros.) - If Michael Steele at KQKQ likes it, I love it...Ha Ha!

US3 *Cantaloup* (Blue Note/Capitol) - They have a great thing going...It will work.

DAVE MICHAELS, APD/MD, KGGG, Rapid City

WHITNEY HOUSTON *Queen Of The Night* (Arista) - Thank God, it's uptempo. It has a nice Rock edge to it.

ACE OF BASE *The Sign* (Arista) - Just a fun Pop tune.

MARK MURPHY, PD/MD, KGOT, Anchorage

HEART *Will You Be There (In The Morning)* (Capitol) - Has a very good hook.

WHITNEY HOUSTON *Queen Of The Night* (Arista) - Nice to hear an uptempo song from her.

MICHAEL JACKSON *Gone Too Soon* (Epic) - I just love this song. He has great pipes.

CAREY EDWARDS, MD, KHFI, Austin

ETERNAL *Stay* (EMI/ERG) - A super-fresh jam that sounds very Mainstream.

THE BREEDERS *Cannonball* (Elektra) - The hippest thing you can play at night without a prescription.

CHANTAY SAVAGE *Betcha'll Never Find* (ID Records/RCA) - Has the potential to be a Top 10 record.

COLOR ME BADD *Choose* (Giant/Reprise) - It's undeniable...Great holiday sound.

LISETTE MELENDEZ *Goody Goody* (Fever/Ral/Chaos) - I can sing this one all day long, and I think I will...

D A V I D F O S T E R



THE
CHRISTMAS
ALBUM

Featuring:

Peabo Bryson and Roberta Flack

I'LL BE HOME FOR CHRISTMAS

Natalie Cole

GROWN-UP CHRISTMAS LIST

Michael Crawford

O HOLY NIGHT

Celine Dion

THE CHRISTMAS SONG
Chestnuts Roasting on an Open Fire

Tom Jones

MARY'S BOY CHILD

Johnny Mathis

IT'S THE MOST WONDERFUL
TIME OF THE YEAR

Vanessa Williams

GO TELL IT ON THE MOUNTAIN
MARY HAD A BABY

BeBe and CeCe Winans

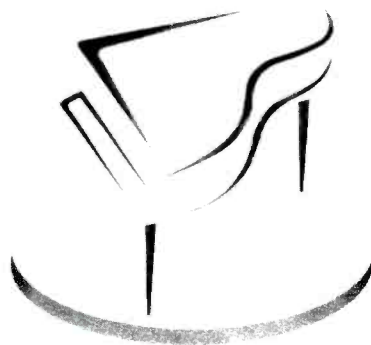
THE FIRST NOEL

Tammy Wynette

AWAY IN A MANGER

Wynonna

BLUE CHRISTMAS



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HITMAKERS Top40 Discovery Club®

BRIAN BRIDGMAN, MD, KIIS-FM, Los Angeles

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Top 10 phones after 10 days on the air.

LISETTE MELENDEZ *Goody Goody* (FEVER/RAL/CHAOS) - Didn't hear it on the first listen, but now, I'm a believer.

COLLAGE *I'll Be Lovin' You* (METROPOLITAN) - There is definitely room for this type of music...Sales have doubled since we started testing it two weeks ago...Pull it out and listen to it again.

MICHAEL STEELE, PD, KIXY, San Angelo

SWV *You're Always On My Mind* (RCA) - Instant, instant phones.

HADDAWAY *Life* (ARISTA) - Larger than life!

COLOR ME BADD *Choose* (GIANT/REPRISE) - Even though Sean Phillips discovered it, it's a hit!

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - She is the queen of radio.

ROBERT ELFMAN, APD/MD, KIXY, San Angelo

FEM 2 FEM *Obsession* (AVENUE FOCH/CRITIQUE) - This is catching on pretty quick.

KENNY G. *Sentimental* (ARISTA) - Don't play it while you're driving, play it on the air.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - It worked for *Bohemian Rhapsody*, could 'schwing' again.

KEN BENSON, PD/MD, KKRZ, Portland

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Playing the remix...First week of callout looks good. Core artist, great tempo record, from the biggest-selling album of the year.

ELTON JOHN/k.d. lang *Teardrops* (MCA) - Already have it in rotation.

ERIC MURPHY, APD, KKRZ, Portland

JINGLE CATS *JINGLE CATS MEOWY CHRISTMAS* (HESSE/McMAHON) - Real cats actually singing real Christmas carols for you and the ones you love...Huge phones on the morning show...Call me for more info! (P.S. In this latest trend, we now enjoy a 50 share with cats 9 lives and under...)

LISETTE MELENDEZ *Goody Goody* (FEVER/RAL/CHAOS) - An absolute smash! Early phone response is good, and a hook that grabs you and won't let go...

LISA KEITH *I'm In Love* (PERSPECTIVE/A&M) - Call me old-fashioned, but I'm just a sucker for these love songs...(P.S. I love you, Melanie!)

JOE DAWSON, PD, KLYV, Dubuque

POSITIVE K *Carhoppers* (PLG) - As big of a reaction record as *I Got A Man*.

STONE TEMPLE PILOTS *Creep* (ATLANTIC) - Sales prove that this is a hit.

LISA KEITH *I'm In Love* (PERSPECTIVE/A&M) - An uptempo song with a great hook.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - It was #1 the first time around in 1982, and after a couple of spins, it's already Top 10 phones.

SCOTT THOMAS, MD, KLYV, Dubuque

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - A smooth follow-up.

ULTRA NATE *Show Me* (WARNER BROS.) - Sounds great - Already Top 9 phones after one week of play.

DRS *Gangsta Lean* (CAPITOL) - I tip my 40 to this one.

J.J. McKAY, PD/MD, KNIN, Wichita Falls

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Great female appeal with great tempo...What a concept.

DAN OLSEN, PD, KOKZ, Waterloo

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Here's some fun for the holidays.

LISA KEITH *I'm In Love* (PERSPECTIVE/A&M) - Nice follow-up to her strong debut single.

BRUCE HORNSBY *Rainbows Cadillac* (RCA) - This is catchy. The guy is not an AC artist alone.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Huge record to kick off '94.

CASEY KEATING, PD, KPLZ, Seattle

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - Started playing it the night of the movie premiere...Sounds amazingly contemporary...All the women in our office went crazy for it all over again.

JAY MURPHY, PD, KQHT, Grand Forks

THE BREEDERS *Cannonball* (ELEKTRA) - A weird active record.

RICHARD MARX *Now And Forever* (CAPITOL) - A real refreshing sound...Switching from the piano to the guitar is just what he needed.

CRASH TEST DUMMIES *Mmm Mmm Mmm Mmm* (ARISTA) - This thing is stuck in the jukebox in my head.

TERRY JACOBS, PD, KQIX, Grand Junction

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - This is too easy. Ronnie and Rod - the greatest duo since Beavis & Butt-head.

THE CONNELLS *Slackjawed* (TVT) - A very unique Alternative song that takes three listens to get you hooked.

ULTRA NATE *Show Me* (WARNER BROS.) - This song is perfectly our core.

GLEN ROBIN, MD, KQIX, Grand Junction

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Our core audience is gonna have a party with Rod over the holidays.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - Was a solid song back in 1982, and now it will be a solid song for a whole new audience.

STU SMOKE, PD/MD, KQIZ, Amarillo

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Good song from a core artist.

COLOR ME BADD *Choose* (GIANT/REPRISE) - This one is much better than the last one.

SWV *You're Always On My Mind* (RCA) - Shows good early test response.

MICHAEL STEELE, MD, KQKQ, Omaha

ETERNAL *Stay* (EMI/ERG) - 1994 will be a year for staying put, and this song will stay on the air forever.

POSSUM DIXON *Watch The Girl Destroy Me* (INTERSCOPE/ATL. GRP.) - We've all had this happen a million times, and now there's a song about it.

MARK TODD, PD, KRQ, Tucson

DEF LEPPARD *Miss You In A Heartbeat* (MERCURY) - A personal favorite...

ETERNAL *Stay* (EMI/ERG) - This one will go...One listen and you'll have it on.

ACE OF BASE *The Sign* (ARISTA) - #1 phones after only one week of airplay.

R. CHARLES SNYDER, PD/MD, KTMT, Medford

COLOR ME BADD *Choose* (GIANT/REPRISE) - The strongest cut on the album.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - A perfect record for this time of the year.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - *I Love Rock & Roll* is all over the movie, and should be all over your radio station.

DAVE COLLINS, MD, KTRS, Casper

HADDAWAY *Life* (ARISTA) - Huge follow-up. Strong club sound that our females love.

BIG HEAD TODD & THE MONSTERS *Bittersweet* (GIANT/REPRISE) - #2 phones after two weeks of airplay. If you haven't heard it, go back and check it out.

D:REAM *Things Can Only Get Better* (GIANT/REPRISE) - Been playing this for 2 weeks, getting curiosity calls. This ones ready to explode.

JOHN TRAPANE, PD, KTUX, Shreveport

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Could be a very big single off the *SPAGHETTI INCIDENT* album.

RAY KALUSA, PD, KWNZ, Reno

JANET JACKSON *Because Of Love* (VIRGIN) - This lady can't do anything wrong.

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - X-cellent follow-up.

COLOR ME BADD *Choose* (GIANT/REPRISE) - I like this much better than the last single.

MICHAEL GAMBY, MD, KWNZ, Reno

ACE OF BASE *The Sign* (ARISTA) - Great follow-up.

COLOR ME BADD *Choose* (GIANT/REPRISE) - That's spanish for shoes.

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Nice way to end 1993. Sweeet.

TOM MARTENS, PD, KWTX, Waco

ACE OF BASE *The Sign* (ARISTA) - A very powerful Pop/uptempo song.

LENNY KRAVITZ *Heaven Help* (VIRGIN) - Excellent!!!

THE BREEDERS *Cannonball* (ELEKTRA) - Awesome retail with no market airplay.

THE CONNELLS *Slackjawed* (TVT) - A very, very good Alternative/Pop record.

FLASH PHILLIPS, MD, KWTX, Waco

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Could be the next SWV...More mass appeal than *Just Kickin' It*.

LENNY KRAVITZ *Heaven Help* (VIRGIN) - I know there is a lot of ballads out there, but this one deserves attention.

COLOR ME BADD *Choose* (GIANT/REPRISE) - A Pop hit that could extend the demos to 18-24.

HADDAWAY *Life* (ARISTA) - *What Is Love*, Part 2.

JON ZELLNER, PD, KYIS, Oklahoma City

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Already recognizable courtesy of Sam Cook and Southside Johnny & The Asbury Dukes. Definite New Year's party record.

RICHARD MARX *Now And Forever* (CAPITOL) - #1 record. His best since *Right Here Waiting*.

CHARLIE FOX, PD, KYIA, Billings

RICHARD MARX *Now And Forever* (CAPITOL) - If you can't hear Richard Marx, then you couldn't hear a bomb going off in your basement. A home run.

SWV *You're Always On My Mind* (RCA) - The fourth hit for them.

COLOR ME BADD *Choose* (GIANT/REPRISE) - The best cut on the album.

HITMAKERS Top40 Disc-covery Club®

SCOTT WHEELER, PD, KZ93, Peoria

COLOR ME BADD *Choose* (GIANT/REPRISE) - Here's a record we've been waiting for.

HADDAWAY *Life* (ARISTA) - Keeps the success of *What Is Love* alive.

SWV *You're Always On My Mind* (RCA) - The more I listen the more I like.

JOHN MICHAELS, PD, KZIO, Duluth

RICHARD MARX *Now And Forever* (CAPITOL) - We played it a couple of months ago, and received great response until the lawyers called with a cease and desist order. Now that it's legal, get on it!

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Ten million people bought the album. And 20 million ears can't be wrong.

MIKE KASPER, PD, KZMG, Boise

COLOR ME BADD *Choose* (GIANT/REPRISE) - Been playing this for three weeks and getting great response.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - A familiar song from a core artist.

PAUL WALKER, PD, OK95, Tri-Cities

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - What can you say, it's Rod!

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - If *Bohemian Rhapsody* worked, this will work too.

TONY MASCARO, MD, PRO-FM, Providence

MEATLOAF *Rock 'N Roll Dreams Come Through* (MCA) - Smash follow-up that could be as big as the first.

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Remake of the Skyliners...this might be a hit.

PHIL COLLINS *Everyday* (ATLANTIC) - Short and sweet. A damn fine record.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - It was huge back then and should be huge once again...A great Rock record to round out your playlist.

JIMMY STEAL, PD, Q102, Cincinnati

PHIL COLLINS *Everyday* (ATLANTIC) - Will test well with the earth's core.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Upbeat Pop song, sounds real good.

TRACY JOHNSON, PD, Q106, San Diego

RICHARD MARX *Now And Forever* (CAPITOL) - We got it, we like, we're playin' it...You got a problem with that?

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - A really cool record. Playing it in the office, hope to increase rotation soon.

LISA KEITH *I'm In Love* (PERSPECTIVE/A&M) - Starting to like this one too.

TOM GJERDRUM, MD, Q106, San Diego

RICHARD MARX *Now And Forever* (CAPITOL) - No-brainer.

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - I love her voice, especially in this song.

GARY MICHAELS, MD, Q99, Salt Lake City

ACE OF BASE *The Sign* (ARISTA) - A great record - Mass-appeal and Pop.

BRUCE HORNSBY *Rainbow's Cadillac* (RCA) - The most Mainstream record he's done in years...Will sound great on the air.

CRAIG RUSSELL, APD/MD, THE PEAK, Traverse City

HADDAWAY *Life* (ARISTA) - What a jam! The 'Hadd' man will keep those cold winter days and nights hot!

BABYFACE *Never Keeping Secrets* (EPIC) - Took a couple of listens before I heard it. Now I try and sneak it on the air whenever I can!

SNOOP DOGGY DOGG *What's My Name* (DEATH ROW/INTERSCOPE/ATL. GRP.) - What a huge song! Top 5 requests, and the kids start calling at 6 in the morning for this 'Dog'!

BUZZ ELLIOT, APD/MD, U93, South Bend

GABRIELLE *Dreams* (GO! DISCS/LONDON/PLG) - Has proven itself to Mainstream radio.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Will be big!

GUNS N' ROSES *Estranged* (Geffen) - Huge record!

MIKE LOWE, MD, WA1A, Melbourne

PET SHOP BOYS *I Wouldn't Normally Do This Kind Of Thing* (EMI) - If you ignored *Go West*, don't ignore this one.

SHAI *Yours* (GASOLINE ALLEY/MCA) - Been on the air two weeks. Looks like it could be four in a row for them.

MIKE ORZEL, APD/MD, WAAL, Binghamton

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Obviously just another smash!

TOOL *Sober* (ZOO) - Looks like it's gonna be a fantastic night record for us.

DUSTY HAYES, PD/MD, WABB, Mobile

ACE OF BASE *The Sign* (ARISTA) - Great follow-up.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Instant familiarity. An uptempo fun record.

DAMON COX, AMD, WAPE, Jacksonville

ELTON JOHN/k.d. lang *Teardrops* (MCA) - An upbeat Top40 song with two great artists...What a formula.

GABRIELLE *Dreams* (GO! DISCS/LONDON/PLG) - Generating phones...Everyone has to give this record a shot.

JASON DEAN, MD, WAZY, Lafayette

RICHARD MARX *Now And Forever* (CAPITOL) - A no-brainer.

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Great female lyrics...Second hit for them.

DARREN LEE, PD, WBIZ, Eau Claire

BRUCE HORNSBY *Rainbow's Cadillac* (RCA) - Classic Hornsby...His fans will love it.

BIG HEAD TODD & THE MONSTERS *Bittersweet* (GIANT/REPRISE) - This song doesn't suck.

TOM PETTY *Mary Jane's Last Dance* (MCA) - This is his best on the last three albums.

JACKIE JOHNSON, MD, WBIZ, Eau Claire

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - A very familiar core artist. Can't go wrong with a happy, Poppy song.

KATE BUSH *Rubberband Girl* (COLUMBIA) - A record with tempo and a huge fan base...A definite unique sound.

SCOTT ROBBINS, PD, WBNQ, Bloomington

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - A nice uptempo song from a #1 album. Merry X-mas radio.

ROZALLA *I Love Music* (EPIC) - With the record success of retro music, this one seems a natural fit for my station.

COLOR ME BADD *Choose* (GIANT/REPRISE) - A good uptempo Pop record with guys with a proven track record.

TONY WAITEKUS, PD, WCII, Carbondale

ACE OF BASE *The Sign* (ARISTA) - Great follow-up to a #1 record.

HADDAWAY *Life* (ARISTA) - Should do well...Not a one-hit wonder.

CAT SUMNER, MD, WCIR, Beckley

JAMES INGRAM & DOLLY PARTON *The Day I Fall In Love* (COLUMBIA) - A perfect midday song.

RICHARD MARX *Now And Forever* (CAPITOL) - #1 record...The only question is: How long it will stay at #1?

JOE HOVANSKI, MD, WCIR, Beckley

SOUL ASYLUM *Somebody To Shove* (COLUMBIA) - Sounds better each time I hear it.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Top 10 record...It's a smash.

JOE LIMARDI, PD, WFHN-FM, New Bedford

COLOR ME BADD *Choose* (GIANT/REPRISE) - A choice gem from an album with many airworthy tracks.

ULTRA NATE *Show Me* (WARNER BROS.) - A fun dance groove that will help keep the holidays jamming.

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - A classic Whitney dance tune with instant familiarity.

MIKE KELLY, MD, WFHN-FM, New Bedford

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - The current edit brings this song to a new level.

FUNKY POETS *Born In The Ghetto* (550 MUSIC/EPIC) - I liked this song from the first listen...Should work well for us.

THE CONNELLS *Slackjawed* (TVT) - This is just a damn good-sounding record...Check it out.

MICHAEL MORGAN, PD, WFLY, Albany

KAT *Do You Wanna Party* (LIFE) - Check this out. It's like K.C. & The Sunshine Band meets Tag Team.

SHAWN HOLLYWOOD SCOTT, MD, WFRY, Albany

COLOR ME BADD *Choose* (GIANT/REPRISE) - Smooth. A good record to take you into the New Year.

LOUIS KAPLAN, PD, WGTZ, Dayton

RICHARD MARX *Now And Forever* (CAPITOL) - This song is gonna be around forever. If you do dances, pack it for the wedding.

ACE OF BASE *The Sign* (ARISTA) - Good follow-up.

BILL MITCHELL, APD/MD, WIFC, Wausau

HADDAWAY *Life* (ARISTA) - Excellent follow-up to *What Is Love*.

DEF LEPPARD *Miss You In A Heartbeat* (MERCURY) - A killer Def Leppard cut that will be big.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - This song sounded great on the air almost 14 years ago, and *Wayne's World II* is breathing new life back into it. A 'party-on' song that won't make you hurl.

KEVIN ROSS, MD, WIXX, Green Bay

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Solid artist, familiar song... Adults!

ACE OF BASE *The Sign* (ARISTA) - Great follow-up to a #1 record.

HITMAKERS

1994 Regional Seminar Schedule

LAS VEGAS

May 5, 6, & 7

Mirage Hotel

NEW YORK

September 15, 16, & 17

Hotel Macklowe

HITMAKERS

Regional Seminars

They're 'Un-Conventional'

HITMAKERS Top40 Discovery Club[®]

CRUZE, PD, WKBQ, St. Louis

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Already playing it, waiting for the single edit...Don't forget to bleep the album version!

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Very familiar song...A lot of exposure on the Billboard Music Awards.

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Spiking the album version, sounding good.

NEIL SULLIVAN, PD, WKDD, Akron

BRUCE HORNSBY *Rainbow's Cadillac* (RCA) - I had to break my neck to get this one on. Great adult record.

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - The more I listen to this one, the more I like it!

BRIAN BURNS, PD, WKSE, Buffalo

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - First week of callout, came in #4 with our core! Tremendous potential. (Not to mention she's very hip right now with 18-34 females.)

TIA CARRERE *I Never Even Told You* (REPRISE) - The movie is #1 at the box office, and the song is testing Top 10 for us...Give it another listen...

COLLAGE *I'll Be Lovin' You* (METROPOLITAN) - Speaking of hits, here's another one...top 5 phones at night.

SUE O'NEIL, MD, WKSE, Buffalo

CULTURE BEAT *Got To Get It* (550 MUSIC/EPIC) - If this isn't the next single, it should be...

FREDDIE MERCURY *Living On My Own* (HOLLYWOOD) - Give it more than one listen...Alternative and Crossover potential because of the beat...Great message record for the holidays.

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - It's familiar, it's catchy as hell, and it's Aretha, for God's sake.

BILL CATCHER, APD, WKSF, Asheville

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - The queen's still got it.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Good duet, should do smashingly well.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Don't choose *Choose*, and you lose.

ULTRA NATE *Show Me* (WARNER BROS.) - *Show Me* will show you it's a hit.

CAPTAIN CHRIS, APD/MD, WMEE, Ft. Wayne

ACE OF BASE *The Sign* (ARISTA) - Sounds just as good as the first.

THE BREEDERS *Cannonball* (ELEKTRA) - A big buzz and it's selling well.

ROSS HOLLAND, PD, WMGV, Oshkosh

COLOR ME BADD *Choose* (GIANT/REPRISE) - Will be bigger than *Time And Chance*.

CANDY DULFER *Too Funky* (RCA) - A great song for tempo.

RICHARD MARX *Now And Forever* (CAPITOL) - Make room for Richard Marx in January.

KELLY STONE, MD, WMGV, Oshkosh

CHANTAY SAVAGE *Betcha'll Never Find* (ID RECORDS/RCA) - Fun, female, uptempo Pop with a beat...I'll give it a nine.

HADDAWAY *Life* (ARISTA) - Been on it for a couple of weeks...Fantastic early response.

DON LONDON, PD, WNVZ, Norfolk

AEROSMITH *Amazing* (Geffen) - Perfect follow-up to *Cryin'*.

ROZALLA *I Love Music* (EPIC) - Good tempo record to keep you fresh over the holidays.

KATE BUSH *Rubberband Girl* (COLUMBIA) - It's a smash! Great uptempo image record, building lots of momentum.

LARRY DAVIS, MD, WNVZ, Norfolk

U2 *Stay (Faraway, So Close!)* (ISLAND/PLG) - Very cool song...I like it.

THE CONNELLS *Slackjawed* (TVT) - If you can play any Alternative-leaning product, give it a chance and play it. Once you hear it, you can't stop singing it.

LENNY KRAVITZ *Heaven Help* (VIRGIN) - I've been into this song since the album came out, and waiting for it to be released as a single. I honestly believe this is a #1 record.

NICK HEYWARD *Kite* (EPIC) - Former lead singer of Haircut 100...A textbook example of a great Pop/Alternative record...I can't get enough of it.

SCOTT CHASE, MD, WOVV, West Palm Beach

ACE OF BASE *The Sign* (ARISTA) - Similar sound to the first one, but a great record in its own right.

COLLAGE *I'll Be Lovin' You* (METROPOLITAN) - Perfect South Florida sound for us.

12 GAUGE *Donkey Butt* (SCOTTI BROS.) - After a few plays, the phones have exploded! Can't lose with a 'butt' record!

COLOR ME BADD *Wildflower* (GIANT/REPRISE) - *Choose* is great, but check out this remake when you get a minute...Females will swoon.

MIKE PRESTON, APD/MD, WPLJ, New York

CELINE DION *The Power Of Love* (550 MUSIC/EPIC) - When listeners who are so passive, that they don't even know we have a request line, call our business office to find out the name of this song - do you think you might have something here?

GARETT MICHAELS, PD, WPLY, Philadelphia

LEMONHEADS *Into Your Arms* (ATLANTIC) - Looking more and more like a hit record...Open your ears and figure out this is a Mainstream Pop record.

THE BREEDERS *Cannonball* (ELEKTRA) - Highly effective as a night-time image record...Not only is it requesting, but it's selling too.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - We still play this song in our Tequest Lunches and '80s Weekends...If this movie becomes even half the phenomenon of the first one, watch out!

CHUCK TISA, APD/MD, WPLY, Philadelphia

GUNS N' ROSES *Since I Don't Have You* (Geffen) - Very radio-friendly with familiarity.

CRASH TEST DUMMIES *Mmm Mmm Mmm Mmm* (ARISTA) - Should be instant phones!

NICK HEYWARD *Kite* (EPIC) - Great tune!

DAVE MCKAY, MD, WPST, Trenton

MEATLOAF *Rock 'N Roll Dreams Come Through* (MCA) - Already familiar with your upper demos.

PEARL JAM *Glorify G* (EPIC) - Instant phones at night.

NIRVANA *No Apologies* (ARISTA) - If you said you couldn't play *Heart Shaped Box* because it was too hard, check this one out.

SUN 60 *Mary X-Mess* (EPIC) - If you're looking for a cool X-mas tune, check this out.

TERRY SIMMONS, PD, WPXR, Davenport

COLOR ME BADD *Choose* (GIANT/REPRISE) - I choose to think it's a hit.

HADDAWAY *Life* (ARISTA) - Monster, smash...How many ways can you say hit?

SWV *You're Always On My Mind* (RCA) - Closing out the year with another smash.

LIZ JORDAN, APD/MD, WQGN, Groton

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - A natural smash.

COLOR ME BADD *Choose* (GIANT/REPRISE) - This is a Top 10 hit.

RUFUS HURT, PD, WQUT, Johnson City

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - One of the greatest songs ever, by one of the greatest artists ever, Sam Cooke. Should do well in all formats.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - A classic song that will come back strong.

NUTTIN' NYCE *Wondering Eyes* (HOLLYWOOD) - On the *Sister Act 2* soundtrack. When I first heard it, I wasn't convinced, but getting tons of reaction.

JIM REITZ, PD, WRCK, Utica

COLOR ME BADD *Choose* (GIANT/REPRISE) - A much better track than the last one. Will do very well.

FEM 2 FEM *Obsession* (AVENUE FOCH/CRITIQUE) - The more people hear this, the more people will like this. Will sound good on the air.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Great record for this time of year.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - Once the movie has been around for a couple of weeks, stations will have to play this.

SCOTT BURTON, MD, WRCK, Utica

COLOR ME BADD *Choose* (GIANT/REPRISE) - This is the track on the album. This will send your listeners to the phones.

FEM 2 FEM *Obsession* (AVENUE FOCH/CRITIQUE) - Their best ever. Check out the special Christmas mix.

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Pulling major phones. This will start the New Year with a bang.

JIM RICHARDS, PD, WSNX, Grand Rapids

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Yeah, tempo.

the cranberries *Linger* (ISLAND/PLG) - Starting to react, and sales and requests are very strong.

MIKE SOMMERS, PD, WSTW, Wilmington

RICHARD MARX *Now And Forever* (CAPITOL) - If you want female numbers, play this female-type song.

BLIND MELON *Tones Of Home* (CAPITOL) - I saw it on MTV, and it looks like a hit to me.

TIM RICHARDS, MD, WVIC, Lansing

US3 *Cantaloup* (BLUE NOTE/CAPITOL) - If you have the space, give it a shot. A great reaction record.

SHAI *Yours* (GASOLINE ALLEY/MCA) - A great a capella tune!

BILL SHAHAN, PD, WVSR, Charleston

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - A great follow-up. This is just the type of record we were looking for.

LENNY KRAVITZ *Heaven Help* (VIRGIN) - Sensational. One of my favorite songs of the year.

ACE OF BASE *The Sign* (ARISTA) - This is gonna be a big band...Not a one-hit wonder.

COLOR ME BADD *Choose* (GIANT/REPRISE) - The first single was good, but this single kicks ass!

F E M 2 F E M

HAWK HARRISON, MD, POWER PIG:

"A perfect follow-up....has the same feel as early Madonna. This will be a monster."

**MARK LANDIS
PD, K106**

"Interesting mystique about them...Great requests! Make the 'switch' to the newest trend of the 90s..."



B S E S S I O N

The group everyone is talking about . . .

EXPLODING AT RADIO!!!

Just Added: PWR PIG #27, WOVV, KJ103, K106, KQMQ, WAEB, WSPK, WRCK, KMGZ

WXKS (23-20) - 21 Plays
KTFM (27-24)
WERZ (24-22)
WKSS (22-21) - 24 Plays
WQGN (32-30)

WJMO-FM
Z90 - 16 Plays
FUN107 (34-29)
30 Plays
98PXY (11-10)

Q99 (28-24) - 33 Plays
PRO-FM D#29 - 17 Plays
WA1A (40-34)
XL106.7 (27-25)
22 Plays

KDWB
HOT97.7
WYCR
WTCF (23-22)
KNFI - 14 Plays

KKFR - 43 Plays
95QQ - 12 Plays
WKSE - 11 Plays
WBBO
WHTT
KKSS

95 WAYV, KCHX D#30, KTMT (38-30), KFFM, KTRS, KLVY (37-33), WYYS, KISR, KIXY

Would you like FEM 2 FEM at your next station party?

Call J.C. at Critique 617-935-7540



Critique



HITMAKERS Top40 Disc-covery Club®

BURKE ALLEN, APD/MD, WVSR, Charleston

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - What a great song to play over the holidays.

HADDAWAY *Life* (ARISTA) - Solid follow-up to *What Is Love*.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Bobbie at **HITMAKERS** tipped me off to this one...Check it out.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - A classic song that's been well rested. Put it on again and your audience will love it...Joan Jett headlined our Summer Free benefit concert for over 40,000 people and they loved her. West Virginia loves Rock & Roll.

JOHN BIONDOLILLO, MD, WXTQ, Athens

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Seasonal, and it's Rod, sounding great!

GIN BLOSSOMS *Idiot Summer* (REPRISE) - If you're looking for a Gin tune over the break, check this one out, on the *Wayne's World II* soundtrack. It's hot!

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Great tempo, core artist.

JERI BANTA, PD/MD, WYKS, Gainesville

COLOR ME BADD *Choose* (GIANT/REPRISE) - Real cool tune.

ETERNAL *Stay* (EMI/ERG) - Smash of the New Year.

WALLY McCARTHY, MD, WYYS, Ithaca

ACE OF BASE *The Sign* (ARISTA) - That familiar Ace Of Base sound, but yet totally different. In two days #1 requests...Has been #1 requests for two weeks.

TERENCE TRENT D'ARBY *Let Her Down Easy* (COLUMBIA) - This song is phenomenal!

COLOR ME BADD *Choose* (GIANT/REPRISE) - This record breaks them out of the teen mode into an adult artist.

ULTRA NATE *Show Me* (WARNER BROS.) - This is a true hit for all day play.

MARIAH CAREY *Without You* (COLUMBIA) - Another #1 for Mariah...She's hot now.

DAVE ALLEN, PD, WZAT, Savannah

KATE BUSH *Rubberband Girl* (COLUMBIA) - This is just a fantastic track that will work on Top40 radio without a doubt.

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - A great sound for her that fits her well, and will broaden her appeal.

FREDDIE MERCURY *Living On My Own* (HOLLYWOOD) - Been on it for four weeks now and it's hot, hot, hot! There are two cuts. One perfect for the day and one perfect for the night.

JOAN JETT & THE BLACKHEARTS *I Love Rock & Roll* (REPRISE) - Has all the ingredients and placement that *Bohemian Rhapsody* did to create another hit the second time around.

STEVE SPILLMAN, PD, WZKX, Biloxi

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - Fun sounding record.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Goos sing-a-long song.

PHIL COLLINS *Everyday* (ATLANTIC) - Typical Phil ballad that will be around forever.

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Undeniably Whitney.

TOM GALLAGHER, PD, WZOQ, Lima

HADDAWAY *Life* (ARISTA) - This is a sure Top 5 song that anybody can play.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - This is a #1 song...Great follow-up.

LISA KEITH *I'm In Love* (PERSPECTIVE/A&M) - Should be a mass appeal song for everyone.

SWV *You're Always On My Mind* (RCA) - The girls continue to sound terrific.

GARY HOFFMANN, PD, WZPL, Indianapolis

GABRIELLE *Dreams* (GO! DISCS/LONDON/PLG) - A late-bloomer in callout...

COLOR ME BADD *Choose* (GIANT/REPRISE) - This is the hit from the album.

ROD STEWART w/Ronnie Wood *Having A Party* (WARNER BROS.) - A hit artist and a song with tempo - What a concept!

FRITZ MOSER, MD, WZPL, Indianapolis

HADDAWAY *Life* (ARISTA) - Great follow-up for an international superstar.

LISETTE MELENDEZ *Goody Goody* (FEVER/RAL/CHAOS) - The title should be *Hooky Hooky*.

SHAQUILLE O'NEAL *I Know I Got Skillz* (JIVE) - Selling through the roof and requests are coming in.

LARRY D., MD, XL106.7, Orlando

COLLAGE *I'll Be Lovin' You* (METROPOLITAN) -

One of the best freestyle records to come out in a long time. Instant requests and instant attention among our core audience.

PHIL COLLINS *Everyday* (ATLANTIC) - Sounds like vintage Phil Collins. Should do very well.

COLOR ME BADD *Choose* (GIANT/REPRISE) - Probably one of the best new records I've heard in the last month.

FEM 2 FEM *Obsession* (AVENUE FOCH/CRITIQUE) - Sounds like a record Madonna should have done...Sounds great on the radio with good early requests. Get a 12" out so it can be a club hit.

MIKE BROWNE, MD, Y102, Reading

COUNTING CROWS *Mr. Jones* (DGC) - An adult Alternative smash ready for Mainstream radio.

THE BREEDERS *Cannonball* (ELEKTRA) - Too hip not to play it.

MELISSA ETHERIDGE *Come to My Window* (ISLAND/PLG) - Mainstreamers listen to this record...She's the next female superstar Rock artist.

NICK HEYWARD *Kite* (EPIC) - Great Mainstream sound from the former lead singer from Haircut 100.

DONALD FAGEN *Snowbound* (REPRISE) - Perfect midday seasonal song.

TOM PEACE, APD/MD, Y107, Nashville

WHITNEY HOUSTON *Queen Of The Night* (ARISTA) - Can 25 million people be wrong?

COLOR ME BADD *Choose* (GIANT/REPRISE) - Reminiscent of their smooth harmonies from their first album.

HADDAWAY *Life* (ARISTA) - Solid follow-up.

PHIL COLLINS *Everyday* (ATLANTIC) - Should be a monster for 25-34 females.

MR. ED LAMBERT, PD, Z104, Madison

COLOR ME BADD *Choose* (GIANT/REPRISE) - The hit on the CD.

CELINE DION *The Power Of Love* (550 MUSIC/EPIC) - I think it's a smash.

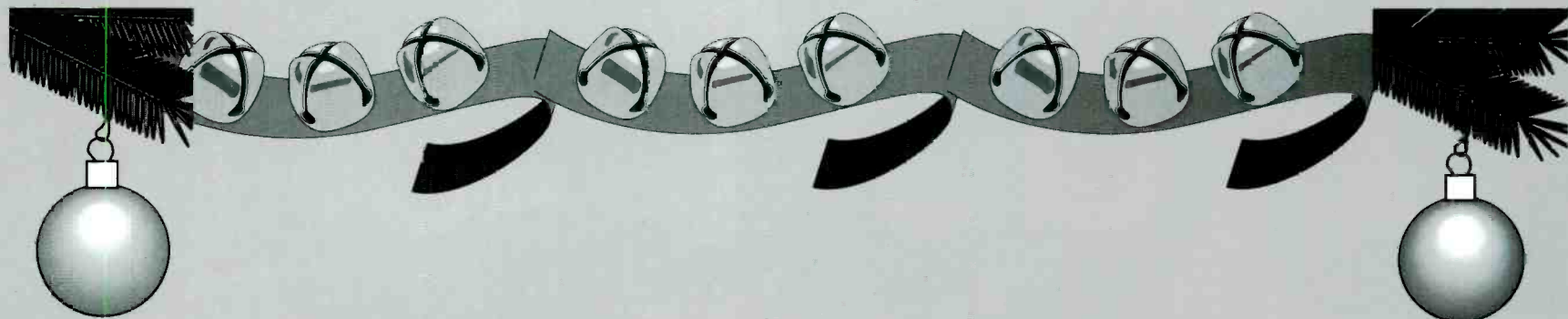
CLAY GISH, PD/MD, Z93, Knoxville

WEIRD AL YANKOVIC *Bedrock Anthem* (SCOTTI BROS.) - Getting heavy calls after just a few spikes.

FREDDIE MERCURY *Living On My Own* (HOLLYWOOD) - A great song...Relatable to the millions of people who live alone, especially during this holiday season.

**The HITMAKERS offices will be closed from
December 20, 1993 to January 2, 1994.
We will re-open on January 3, 1994.**

Happy Holidays!



To all Radio Programmers,
Mix Show DJ's, and Club DJ's...

Thanks For An Award-Winning Year!

Independent Label of the year - KMEL Awards

ROBIN S - #1 Billboard Dance Artist
Gold Single "Show Me Love"

INNER CIRCLE - Gold Album
Gold Single "Bad Boys"
Gold Single "Sweat"



Look out for BIG BEAT In 1994!

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MODERN LIFE IS RUBBISH...

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“Chemical World”

and

“Turn It Up”

On 's *120 Minutes* and *Alternative Nation*

HEAVY ROTATION AT:

WDRE	KXRK	WWDX
WBRU	WHTG	KLZR
WHFS	WDST	KTOZ
WZRH	WCHZ	KBAC
KROQ	WLAV	WRAS

ALSO PLAYING ON:

WFNX	KEDJ	KEDG
WWCD	KWOD	KBBT
KPNT	LIVE105	KRZQ
CIMX	WEQX	KACV
KTCL	WBER	WIIZ

TOM CALDERONE, PD, WDRE

“Getting lots of requests from this up-and-coming band.”

KENNY VEST, PD, WZRH

“We found this song off of an import before the CD hit the U.S., and this song is so radio friendly and familiar... Many tracks on the CD to come.”

JAY TAYLOR, PD, KEDG

“Real positive response on this record after a short time on the air.”

SARA CLARK, AMD, KPNT

“We moved it up to medium rotation, and I really think it sounds great on our station... getting solid phone reaction.”

FOCD
RECORDS

Domestic CD contains 3 tracks not available on the U.K. import.

Management: Chris Morrison for CMO Management Ltd. Produced by Stephen Street, Steve Lovell, John Smith & Blur





HITMAKERS[®]

ALTERNATIVE WORLD



CROSSING OVER

- KATE BUSH** "Rubberband Girl" (Columbia)
- GIN BLOSSOMS** "Found Out..." (A&M)
- JAMES** "Laid" (Fontana/Mercury)
- LEMONHEADS** "Into Your Arms" (Atlantic)
- MAE MOORE** "bohemia" (Tri-Star)
- NIRVANA** "All" (Geffen)
- PEARL JAM** "Daughter" (Epic)
- SMASHING P'S** "Today" (Virgin)
- VARIOUS ARTISTS** "Stone Free" (Reprise)

THE FUTURE

- 1. POSSUM DIXON**
"Watch the Girl Destroy Me" (Interscope)
- 2. STONE TEMPLE PILOTS**
"Creep" (Atlantic)
- 3. CROWDED HOUSE**
"Locked Out" (Capitol)
- 4. THE RAMONES**
"Substitute" (Radioactive/MCA)
- 5. ONE DOVE**
"White Love" (ffrr/London)
- 6. BJORK**
"Big Time Sensuality" (Elektra)

MOST DISCOVERED

- 1. BLUR**
"Modern Life Is Rubbish" (Food/SBK/EMI)
- 2. BECK**
"Loser" (Bongload/Geffen)
- 3. CROWDED HOUSE**
"Locked Out" (Capitol)
- 4. TONY BENNETT**
"Steppin' Out With My Baby" (Columbia)
- 5. k.d. Lang**
"Just Keep Me Moving" (Warner Bros.)
- 6. PSYKOSONIK**
"Welcome To My Mind" (TVT)
- 7. THE CURE**
"Purple Haze" (Reprise)

THE NEXT COOLEST RECORD EVER

Course Of Empire

"Infested (Darwin Goodman Remix)" (Zoo)

IN OTHER WORDS...

Sugar coated, but from the heart

The annual KROQ Acoustic Christmas at the Universal Amphitheater was in a word... fantastic. The reason that KROQ has the reputation they have is simple...they deserve it. Not only does the station sound great, but you can see their community involvement everywhere! Kevin Weatherly has surrounded himself with some very talented people. Gene Sandbloom and Darcy Sanders, as well as Stacy Seifert, Maria D'Arcangelo and the incredible airstaff did one helluva job in putting on the show. Which brings me to the point of this whole article...The music! KROQ attracted the best roster available and even though I had a backstage pass, I spent almost the entire show glued to my seat! Thanks for a helluva weekend.

Conference Call Hot Tips:

The big records this week on the call include: **Crowded House Locked Out** (Capitol), **Psykosisik Welcome To My World** (TVT), **Blur Chemical World** (Food/SBK/EMI) and **Cure Purple Haze** (Reprise). New Tips: **k.d. lang Just Keep Me Moving** (Warner Bros.), **Tony Bennett Steppin' Out With My Baby** (Columbia) and try to find a copy of **David Bowie and Lenny Kravitz Buddha Of Suburbia** (Import)!

Make sure you check out:

DIG Believe (MCA) - This record has exploded! New adds this week at 91X and Q101. Believers already include WBRU, WFNX, WHTG, WZRH, KNNC, WWDX, WLAV, CIMX, WIIZ, WOXY, KPNT, KTOZ, KKND, KTCL, X96 and KRZQ. What did you say Leslie Fram? "I finally 'believe', and my arms are waving in the air!" Hallelujah Sister!! Believe and you shall receive!(big phones).

NICK HEYWARD Kite (Epic) - Thanks to all in the Alternative World format, this record is poised and ready to crossover into Mainstream radio. Very good performance at the KROQ Acoustic Christmas show, and check this out...already ten stations at Top40 radio this week including: WRFY, WHTO, WZAT, WQUT, K106, KMGZ, KWTO, KLYV, KQIX and KTMT. Sean Robertson at The End in Cleveland thinks you should "Spend the time it deserves..." Epic isn't officially going for it until January 11, but good records just can't be held back. This 'Kite' is gonna fly the multi-format skies.

POSSUM DIXON Watch The Girl Destroy Me (Interscope) - I have been talking about this record for a long time now, and it's cool to see that radio feels the same. Here's another example of a record that can't be stopped. It has that early 80's- Stranglers-type of sound that radio has been lacking for awhile. Here's a rundown of the stations that couldn't wait for the official add cate. Adds this week at WHFS, WZRH, WKOC, KTCL, WHTG, WCHZ, WWDX, KLZR, KAVC and stations already playing include: Q101, X96, WEQX, WLAV, KBBT, KBAC and WRAS.

Retraction: Last week I reported some stations erroneously playing the Bjork record. Hope I didn't ruffle any feathers. Sorry for the inconvenience.

Coming soon to a desk near you:

Look for a new compilation album from **Greenpeace** on **Hollywood Records** coming out in the early part of '94. Artists will include: REM, U2, James, P.M. Dawn, EMF, Annie Lennox, Sonic Youth, The Soup Dragons and others.

Personal Stuff: Do not miss Francis Ford Coppola presents a claymation interpretation of William S. Burroughs "The Junkie's Christmas." It will be seen on VH-1 December 20th and 23rd at 11:30p.m. Also, to Greg Seese, I can finally accept the Notre Dame victory over Florida State. But who is gonna win the National Championship?

Finally, I would like to thank everyone who helped get this section off the ground and flyin' high. I really don't have enough room to list everybody separately, but you know who you are. Have a happy and Safe Holiday. Here's to '94!!!

Until next year... *Andrew Cooper*



Promotion & Marketing

Break Thru/Tower Records Top 5 Alternative Picks

For the week of: December 15, 1993

- 1. VARIOUS ARTIST** "No Alternative" (Arista)
- 2. CRASH TEST DUMMIES** "God Shuffled..." (Arista)
- 3. P.J. HARVEY** "4-Track Demos" (Island)
- 4. BLUR** "Modern Life Is Rubbish" (Food/SBK/EMI)
- 5. REDD KROSS** "Phaseshifter" (Mercury)

(ADVERTISEMENT)

For More Information Call 415-626-7611

Coming January 17

“Heaven Help”

by

LENNY KRAVITZ

from his

Double-Platinum

Album





HITMAKERS Alternative Disc-covery Club®

LESLIE FRAM, APD, 99X, Atlanta

CRASH TEST DUMMIES *Mmm Mmm Mmm Mmm* (ARISTA) - Once again this is bigger than the Georgia Dome. Still #1 phones. If you think it's too weird, play it...And prove yourself wrong.

BECK *Loser* (BONGLOAD/GEFFEN) - Coming in at a very close second. This will be an 18-24 anthem.

DIG *Believe* (MCA) - I finally believe, and my arms are waving in the air.

I just want to say how lucky I am to work with Brian Philips and Sean Demery. Life is full of wonder. Love is never wrong. Happy Holidays!

SEAN DEMERY, MD, 99X, Atlanta

ONE DOVE *White Love* (ffrr/LONDON) - Who gives a damn what the listeners think...I love it, and really what's more important than me?

TRIBE *Supercollider* (WARNER BROS.) - Put the magazine down, and find the song already.

JAY TAYLOR, PD, KEDG, Las Vegas

BECK *Loser* (BONGLOAD/GEFFEN) - Major phone action. Major attitude. Don't be a loser. Have a good year...Rock on!

JOHN CLAY, PD, KEDJ, Phoenix

THE RAMONES *Journey To The Center Of Your Mind* (RADIOACTIVE/MCA) - Check it out. Great remake. Oh, did I mention Crowded House?

THE MINISTER, Alt Show Pro., KEDJ, Phoenix

FAITH NO MORE/BOO YA *Another Body Murdered* (IMMPORTAL/EPIC) - The best soundtrack put out to date.

MACHINES OF LOVING GRACE *Little Eve* (MAMMOT/ATL. GRP.) - Great show with My Life With The Thrill Kill Kult. A must-see tour.

PAUL BRYANT, MD, KRBE, Houston

PORNO FOR PYROS *A Little Sadness* (WARNER BROS.) - I put this song in, expecting a Rock track...Little did I dream it has some rhythm to it...My left eyebrow went up.

P.M. DAWN *You Got Me Floatin'* (GEE ST./ISLAND/PLG) - If you've waited on this one like we have, it's definitely time to get on this. Already generating curiosity calls.

TOBY HOOD, MD, KRQ, Tucson

BJORK *Play Dead* (ISLAND Import) - Neck a neck

with the Lionrock mix of *Big Time Sensuality*. For all round monster Icelandic orchestral house coolness this week. She is, of course, Bjorklicious.

ANDREW COOPER *Les Coups Faisants* (STROKE DISCS) - All round, all daypart, all demo, top notch, diamond geezer. Incessant phones. He's Coopersonic.

JOHN TRAPANE, PD, KTUX, Shreveport

GUNS N' ROSES *Down On The Farm* (GEFFEN) - Off the SPAGHETTI INCIDENT album cut #3. Old U.K. Sub. You may have to do a little editing, but it sounds good.

GENE STERN, MD, KZ93, Peoria

BUZZCOCKS *Innocent* (CAROLINE) - Sounds like anything from 15 years ago.

NIRVANA *All Apologies* (ARISTA) - Has some serious Crossover potential.

GIN BLOSSOMS *Idiot Summer* (REPRISE) - If you're thirsting for more - Here it is on the *Wayne's World II* soundtrack.

SAT BISLA, Fresno

DJ BOBO *Keep On Dancin' Remix* (FRESH MUSIC, GERMANY) - I hate to compare artists, but I'll make an exception this time round...DJ Bobo has been huge in German (biggest thing since Ace Of Base), a very Euro-sounding record with a fierce house beat that is reminiscent of Haddaway, Dr. Alban, Culture Beat, but with a razor edge beat. Check it out, this record is the shit!

SPECIAL A.K.A. *Gangsters* (2 TONE, U.K.) - The ska classic that never dies will have all of you jurassic/closet mods, two-toners skanking in the studio to this hot remix by one of Europe's hottest remix/producer Paul Dakeyne (my favorite remixer). A funky beat with an Alternative edge make this a perfect Christmas present for your listeners (Hell, even your PD will agree this is familiar to your mass listening audience...Does that sound familiar?)

SHAMEN *S.O.S. EP* (ONE LITTLE INDIAN, U.K.) - These guys have had many Top 10 hits in the U.K. over the last couple of years (I'm sure you've all played at least one of their tracks) and if you missed out, you can redeem yourself by playing one of the three tracks available on this EP including *Make It Mine* (hey, flippin' great spice track) or *Comin' On* (the latest hit from the BOSS DRUM LI) or *Possible Worlds* (a live track) don't you just love choices?

I'd like to wish everyone a great Christmas and Happy New Year. Hopefully, I'll be off the dole and back to work real soon. Thanks to everyone for their support in 1993. I can be reached at (209) 251-7076 or at (209) 263-4824. Don Parker is available at (209) 275-5337. Till next year...Cheerio!

SEAN ROBERTSON, MD, THE END, Cleveland

COURSE OF EMPIRE *Infested* (*Darwin Goodman Mix*) (ZOO) - The best record in the last four weeks! Check it out...Sounds like a cross between Stray Cats, Nine Inch Nails and Benny Goodman.

NICK HEYWARD *Kite* (EPIC) - Spend the time it deserves...It'll grow on you.

THE RAMONES *Substitute* (RADIOACTIVE/MCA) - Great remake taken from the original punk band.

MIKE LOWE, MD, WAIA, Melbourne

NIRVANA *No Apologies* (ARISTA) - Come on baby light my phones. Great concert, great cut.

DONALD DAVID, APD, WAPI, Birmingham

BLACK MARKET FLOWERS *Kenny & Cleo* (RELATIVITY) - Phones are really starting to get crazy.

DAVID MCKAY, MD, WPST, Trenton

PEARL JAM *Glorify G* (EPIC) - When you're done with *Daughter*, check this one out.

SUN 60 *Mary X-Mess* (EPIC) - Very cool, very timely.

THE RAMONES *Substitute* (RADIOACTIVE/MCA) - A pretty cool remake!

DAVID HILL, MD, WRAS, Atlanta

NEW KINGDOM *Heavy Load* (GEE ST./ISLAND/PLG) - Soulful Hip-Hop with a psychedellic edge.

CHAPTERHOUSE *Blood Music* (ARISTA) - Different from the last album...Has more of a house vibe. More ambiance.

LOVE JONES *Here's To The Losers* (ZOO) - If you close your eyes you might find yourself in a Holiday Inn lounge somewhere in the Midwest.

LARRY D., MD, XLI06.7, Orlando

THE BREEDERS *Cannonball* (ELEKTRA) - MTV is playing it round the clock and this is a very hip band.

BIG HEAD TODD & THE MONSTERS *Bittersweet* (GIANT/REPRISE) - Sounds like it could be a midday smash.

Faces And Places



ISLAND RED LABEL quartet Tripping Daisy were invited to spend Thanksgiving with Andy Allen and his family. Pictured (l-r, top row standing): Rosie Noone, A&R Mgr., ISLAND; Andy Allen, SVP/GM, ISLAND; Ken Howell, On Road Merchandising Rep; Mark Pirro, bass player, Tripping Daisy; Barbara Shebell, Exec. Ass't.; Rob Rush, Shebell's husband; Tim DeLaughter, lead singer, Tripping Daisy; Dee Allen; Geoffrey Allen; and Ted Rizkalla, friend of the family. (L-r, middle row sitting): Wes Berggren, guitarist, Tripping Daisy; Scott Berman, visual technician, Tripping Daisy; David Allen; Bryan Wakeland, drummer, Tripping Daisy; and Eve Cantelmi, Publicity Intern, ISLAND. (L-r, bottom row sitting): Karen Yee, Nat'l. Tour Dir., ISLAND; and Steve Agnew, Road Mgr., Tripping Daisy.



TriStar Music recording artist Mae Moore was visited backstage by TriStar Music and RELATIVITY Ent. executives at her recent Bottomline performance in New York City. Pictured (l-r): Sal Licata, Pres. RED Dist.; Barry Kobrin, Pres. RELATIVITY; Mae Moore, Bob Buziak, Pres. TriStar Music; and Howie Gabriel, VP, TriStar Music.

BDS NEVER SLEEPS

This Holiday Season,
We'll Leave A Light On For You.

Butch Waugh (212) 930-4901

Geary Tanner (212) 930-4309

Skip Bishop (212) 930-4097

Bonnie Goldner (213) 468-4190

Terry Anzaldo (213) 468-4146

Dave Loncao (212) 930-4791



THE RCA RECORD LABEL

(OVER 800 TOTAL SPINS)

CHANTAY SAVAGE

"Betcha'll Never Find"



(MULTI-PLATINUM)

SWV

"You're Always On My Mind"



(OVER 250,000 SOLD)

WU-TANG CLAN

"Method Man"



(HITTIN' THA STREETS HARD!)

THA ALKAHOLIKS

"Likwit"



(HOT FOR '94)

EVOLUTION

"Everybody Dance"

THANKS TO EVERYONE AT HITMAKERS MAGAZINE,
TO ALL OF THE RADIO PROGRAMMER'S,
TO ALL OF THE MIXSHOW DJ'S AND CLUB DJ'S
FOR YOUR SUPPORT IN MAKING 1993
A RECORD BREAKING YEAR

FROM THE ENTIRE **RCA** FAMILY.



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BREAK THE LAW

**CHUCK FIELD,
OM, KSFM**

"It's nice to see that someone who is so responsible for today's Funk and Rap is still goin' strong after all these years. Ole skool is in session and Dr. Funkenstein is teachin'!"

**FELIX SAMA,
POWER96**

"Back to tha Funkadelic flava...This iz slammin'!"

**MG WHIZ,
WPGC**

"This could be another *Atomic Dog*."

**KID FRESH,
THE BOX**

"Classic funk on tha '93/'94 tip... George iz back in a big way!"

GEORGE CLINTON

"MARTIAL LAW"

THE NEW SINGLE.

Paisley Park 

PRODUCED BY GEORGE CLINTON, KERRY GORDY AND WILLIAM BRYANT III. LOOK FOR THE MAXI FEATURING A BUTTLOAD OF REMIXES.

Management: Archie Ivy for One Nation Entertainment ©1993 Warner Bros. Records Inc.

DISC-OVERY CLUB®

The Hottest New Records In America This Week!

According To The Nation's Most Influential Top40/Street Programmers

1. ALL-4-ONE "So Much In Love" (BLITZZ)

"Top 5 requests, and instant street response within the first 24 hours!"

- BOB PERRY, PD, HOT97.7

"It's happening!"

- CHRISTOPHER LANCE, PD, KMXZ

"This record is a smash!"

- SHELLIE HART, MD, KUBE

2. COLOR ME BADD "Choose" (GIANT/REPRISE)

"Good strong record."

- ALLEN CHASE, MD, HOT105

"You've got to Choose this if you wanna hit."

- PACO LOPEZ, APD, HOT97

"Great follow-up."

- HAWK HARRISON, MD, POWER PIG

3. ETERNAL "Stay" (EMI/ERG)

"It is a big fukkin' smash!"

- DANA LUNDON, MD, WTIC-FM

"This one is massive."

- MICHAEL NEWMAN, PD, KDON

"The group has lots & lots of potential."

- PETE MANRIQUEZ, MD, HOT97.7

4. KING JAY "Lick Me" (PROFILE)

"It should grab you on the first listen."

- CHARLES CHAVEZ, MC, KPRR

5. MINT CONDITION "U Send Me Swingin'" (PERSPECTIVE/A&M)

"Smoothest harmonies on the radio..."

DON JACKSON, MD, WJMO-FM

MIX SHOW DISC-OVERY CLUB

1. ARETHA FRANKLIN "(Pride) A Deeper Love" (ARISTA)

"Huge record!" - MATT BRADLEY, POWER PIG

2. ETERNAL "Stay" (EMI/ERG)

"A Top 5 record!" - ALEXANDER MEJIA, KMEL

3. THE FOG "Been A Long Time" (COLUMBIA)

"Heavy rotation on my mix show" - MOHAMED MORETTA, POWER PIG



LISA

LISA

SKIP TO

MY LU

SKIP TO MY LU

4KX-58094

WRITTEN & PRODUCED BY
GIOVANNI SALAH FOR
ETHEREAL PRODUCTIONS INC.

MANAGEMENT:
RICHARD P. DIEGUEZ
INTERNATIONAL, INC.



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STEVE WALL, PD, Z90

"Instantly a hit. Top 5 phones. Lisa's back!"

DUFF LINDSEY, PD, 102JAMZ

"Every time we play her, the phones ring with people wanting to know who it is. The perfect marriage between Hip-Hop, Street and Dance."

BOB BURKE, MD, BOSS97

"It's fukkin' Lisa Lisa: A core female artist. You know the hits - this is one of them!"



LISA LISA LL 77
ALBUM IN-STORE 1/2

E2/E4-28

Most Disc-overed for this issue

Based on One-On-One Calls and Conference Call Mentions

- 12 ALL-4-ONE So Much In Love (BLITZZ)
- 10 COLOR ME BADD Choose (GIANT/REPRISE)
- 7 ETERNAL Stay (EMI/ERG)
- 6 KING JAY Lick Me (PROFILE)
- 6 MINT CONDITION U Send Me Swingin' (PERSPECTIVE/A&M)
- 5 SWV You're Always On My Mind (RCA)
- 5 TEVIN CAMPBELL Shhh (QWEST/WARNER BROS.)
- 5 X-SCAPE Understanding (SO SO DEF/COLUMBIA)
- 4 BOYZ II MEN Let It Snow (MOTOWN)
- 4 CE CE PENISTON In The Mood (A&M)
- 4 JOHNNY O Runaway Love (EX-IT)
- 4 TONY TONI TONE (Lay Your Head On My) Pillow (MERCURY)
- 4 ULTRA NATE Show Me (WARNER BROS.)

- Also
- 3 DIRTY DAWG f/Nice & Smooth Dirty Dawg (COLUMBIA)
 - 3 JERU DA DAMAJA Come Clean (PAYDAY/ffrr)
 - 3 JODECI Cry For You (UPTOWN/MCA)
 - 3 k.d. lang Just Keep Me Moving (WARNER BROS.)
 - 3 THA MEXAKINZ Phonkie Melodia (MADHOUSE/MOTOWN)
 - 3 R. KELLY Bump & Grind (JIVE)
 - 3 SAGAT Fuk Dat (MAXI)
 - 3 SHABBA RANKS/PATRA/TERRI & MONICA Family Affair (ATLAS/PLG)
 - 3 TONI BRAXTON 7 Whole Days (LaFACE/ARISTA)
 - 3 TOO SHORT Money In The Ghetto (JIVE)
 - 3 WHITNEY HOUSTON Queen Of The Night (Rx) (ARISTA)
 - 3 X-SCAPE Is My Living In Vain (COLUMBIA)
 - 3 YOUNG BUCKS I'm Pullin' Girls (LINGO/THUMP)
 - 2 ACE OF BASE The Sign (ARISTA)
 - 2 AKINYELE The Bomb (INTERSCOPE/ATL. GRP.)
 - 2 ARETHA FRANKLIN (Pride) A Deeper Love (ARISTA)
 - 2 BORN JAMERICANS Boom Shak-A-Tack (EASTWEST/ATL. GRP.)

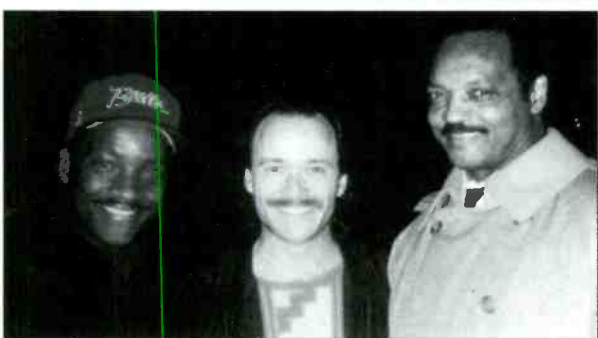
Frank's Place

• The 'Funkmaster' is writing his last column for '93 and what a year it's been, from hard-hittin' Gangsta Rap to hit R & B ballads to the return of Dance & Freestyle as we head into '94 (more in a minute), first here's the haps.....more trends.....KDON regains the top slot in Monterey-Salinias and doubles itself 18-34 (congrats Michael!).....In D.C., WPGC is about 5 full shares ahead of the competition (whew!!!!).....In L.A., KROQ is da shit! Congrats to Kevin Weatherly, Gene Sandbloom, Darcy Sanders, and Stacy Seifert and the whole KROQ staff on what was one of the hottest tickets in L.A. (that being KROQ's Acoustic Xmas). This station sounds soooo incredible and totally connects with it's audience. It's the MTV of radio. I know it's Alternative, but I think you should hear it! This is Gordon McClendon Radio(nice job Kevin, Rick Carroll would be proud!).....congrats to Sean Phillips and KHKS on achieving the number 2 position in the latest trend in Big D. (the highest since the days of the 'Mighty 1190' in the '60's).....The multi-talented MD/Mixer/Sports Announcer and 5 year KTFM vet Steve Anthony exits and is available at 210-653-7380.....the electrifying Mojo seques from nights at HOT 97.7 to Phoenix and KKFR in the same capacity.....speaking of HOT 97.7, happy 23rd to Pete 'Chili Mix' Manriquez.....Power Pig mixer Stan Priest was the unfortunate victim of arson and as a result, his music library suffered. If you can put him back in the mix with product give him a call at 813-585-9081.....I hear that HOT 97's 'Hot Night New York' at the Palladium was a blowout! On the bill was: Mary J Blige, Wu Tang Clan, Onyx, Naughty By Nature, K7, Sagat, Zhane, SWV, Lords Of The Underground, and Das Efx with Rosie Perez and LL Cool J as emcees.....WWHT Columbus becomes The New 105.7 KISS-FM and thus Mainstream Top 40.....at Uptown records, Virgil Simms is upped to VP/Marketing.

• How 'bout some actual damn music.....All-4-One *So Much In Love* (Blitzz) blows onto the scene becoming Most Mentioned and Most Disc-Overed this week, and still not signed at press time and a fave of Allen Chase, Bob Perry & Pete Manriquez, Michael Newman, Jeff Hunter, Christopher Lance, Joey Muzzalupo, Shellie Hart, and Rooster Rhodes.....Color Me Badd *Choose* (Giant/Reprise) is the choice of Programmers everywhere and early research looks solid.....just in time for the new year is *Eternal Stay* (EMI/ERG) which is sure to be a BIG record in '94 with early adds at Hot 97.7 and Boss 97 and Disc-Overies from Pete Manriquez, Michael Newman, Shellie Hart, and Dana London.....Domino *Getto Jam* (Outburst/Ral/Chaos) is currently #1 on the Billboard Single Sales Chart and new this week for KTFM, Z90, and KKXX.....after the New Year look for Reprise's Nancy Levin to be come at ya full force with Me'shell *Boyfriend* (Maverick/Reprise). This is one talented lady and ya should spend some time with this kut!.....did you all catch Doug E Fresh on Arsenio last week?. Well Doug E's got mixers ears, and is new this week at #39 on the Mix Show Chart....speaking of charts, Whitney Houston blazed to the top of the Mix Show Chart and moves 37-12 on the Club Chart with Haddaway, and Rozalla not far behind (Epic & Arista are definitely on fire and ready for '94).....Warner Bros. is ready to ignite over the Holiday's with George Clinton *Martial Law* which is already on WHYT, KSFM, THE BOX, KMEL, WJMH, and WCKZ. Tevin Campbell's *Shhh*, which was written & produced by Prince and features him on backing vocals, already has 500 spins and is not even official yet....TIPS FOR THE NEW YEAR....De La Soul *Ego-Trip* (Tommy Boy), Ice Cube *Boyz n the Hood* (Priority), Dirty Dawg f/Nice & Smooth *Dirty Dawg* (Columbia), Too Short *Money In The Ghetto* (Jive) Lisa Lisa *Skip To My Lu* (Pendulum/ERG), The Fog *Been A Long Time* (Columbia), Michael Watford *So Into You* (East-West), Evolution *Everybody Dance* (Deconstruction/RCA), Ce Ce Peniston *I'm In The Mood* (A & M), I To I *The Right Time* (Next Plateau), Nyasia *Don't Waste My Time* (Mic Mac), Hope *Tree Frog* (Import).

• Lotsa stuff on the horizon including Hitmaker's Regional Seminars in Las Vegas (May 5-7) and New York (Sept. 15-17). The Billboard Dance Music Summit (Jan. 19-21), and The Winter Music Conference (March 1-5). Hope to see you all there in '94! Happy Holidays and thanks for making Hitmaker's Magazine the leading Top 40 publication again in 1993!.....Peace.

Frank J. Miniaci, Jr.



At WPGC's recent "Peace On The Streets...United We Stand" concert & rally is (l to r)- WPGC morning/BET host Donni Simpson, MCA records Anthony Miles, and the REV. Jesse Jackson.

HAPPY HOLIDAYS FROM THE ENTIRE STREET SHEET STAFF:

FRANK
RICKY
SALWA
TOMMY



Celebrating their gold release "Midnight Marauders" Jive recording artist A TRIBE CALLED QUEST, At the Madison Club (l-r)- Jive Sr. VP/GM Barry Weiss, Q-Tip, Phife and Ali.

DUFF LINDSEY, PD, 102JAMZ, Orlando

POSITIVE K *Carhoppers* (PLG) - A boy versus girl Pop Rap, just like *I Got A Man*.

ROBIN S. *What I Do Best* (BIG BEAT/ATL. GRP.) - Really working with adult women. A very real record.

BOYZ II MEN *Let It Snow* (MOTOWN) - Come on bah humbugs. If we can play this in Florida, you can play it anywhere.

RuPAUL *Little Drummer Boy* (TOMMY BOY) - I can't believe it, but I really like this one.

RUSS ALLEN, PD, 92Q, Baltimore

Peace to everyone. Be thankful that you're employed, and if you know someone that isn't, try to help 'em out. If you're unemployed, don't give up, keep plugging away.

KRISTIE WEIMAR, MD, 92Q, Baltimore

INTRO *Why Don't You Love Me* (ATLANTIC) and **R. KELLY** *Bump & Grind* (JIVE) are two records that are guaranteed to kick in January.

Some new things that are slammin' for us in B-more: **SAGAT** *Fuk Dat* (MAXI), **AKINYELE** *The Bomb* (INTERSCOPE/ATL. GRP.), **FUGEES** *Boof Baf* (COLUMBIA)

Enjoy the holidays!!!

ERIK BRADLEY, MD, B96, Chicago

ZHANE *Groove Thang* (EPIC) - Zhane will probably be all over the radio by the time you read this! *Groove Thang* is a hit!

I really like **CE CE PENISTON's** *Searchin'* (A&M) off the new album, **THOUGHT YA KNEW**.

New **Masters At Work** is pretty slammin', and ya gotta hear the new E-Smoove mixes off the forthcoming **Taylor Dayne** single, *I'll Wait* (ARISTA).

JEFF ANDREWS, MC, B96, Chicago

OUR TRIBE *f/Frankie Love Come Home* (CHAMPION) - Killer melody! Gonna sound fantastic in the mix.

GEORGIE PORGIE *All Because Of Me* (VIBE) - Startin' to heat up in the mix and in the clubs.

CORO *Stand By Your Lover* (CUTTING) - Sounds like a smash to me.

JOHNNY O *Runaway Love* (EX-IT) - We were early on this song - Calls are startin' to come through.

SAGAT *Funk Dat* (MAXI) - We're playing the import mix - Calls are startin' to build.

TOMMY WILDE, MC, HOT102, Milwaukee

FEM 2 FEM *Obsession* (AVENUE FOCH/CRITIQUE) - Took me by surprise. Check this one out.

EVOLUTION *Everybody Dance* (DECONSTRUCTION/RCA) - Great club song.

JODECI *Cry For You* (UPTOWN/MCA) - Check out the a capella version.

PETE JONES, PD, HOT105, Modesto

COLOR ME BADD *Choose* (GIANT/REPRISE) - Pounding away at this one.

DOMINO *Getto Jam* (OUTBURST/RAL/CHAOS) - Developing into a big nasty nighttime record.

WHITNEY HOUSTON *Queen Of The Night (CJ Mackintosh Mixes)* (ARISTA) - The CJ Mackintosh mixes really work for us.

MINT CONDITION *U Send Me Swingin'* (PERSPECTIVE/A&M) - Requesting in all demos.

ALLEN CHASE, MD, HOT105, Modesto

COLOR ME BADD *Choose* (GIANT/REPRISE) - Good strong record.

ALL-4-ONE *So Much In Love* (BLITZZ) - If you're not playing this one, you should be.

INNER CIRCLE *Rock With You* (BIG BEAT/ATL. GRP.) - Great, great-sounding record.

PACO LOPEZ, APD, HOT97, New York

DOUG E FRESH *I-GHT (Alright)* (GEE ST./4TH & B'WAY) - Doug E is still fresh after all these years - now he's phat too.

TEVIN CAMPBELL *Shhh* (QWEST/WARNER BROS.) - You can't keep *Shhh* quiet.

SWV *You're Always On My Mind* (RCA) - Another hit on an album that's full of 'em.

CYPRESS HILL *I Ain't Goin' Out* (COLUMBIA) - It ain't goin' out like that, it's goin' on like that.

COLOR ME BADD *Choose* (GIANT/REPRISE) - You've got to *Choose* this if you wanna hit.

BOB PERRY, PD, HOT97.7, San Jose

ALL-4-ONE *So Much In Love* (BLITZZ) - Top 5 requests, and instant street response within the first 24 hours. HOT97.7 is very proud to be the first station in America to play this song. If you're not playing this hit, you are missing out on one that crosses all demographics.

N.V. *Girl You Hear Me Cryin'* (WARLOCK/QUALITY) - Another big dance record coming out of the Bay area, which we're happy to say that we were also the first to put this one on the air.

JOHNNY O *Runaway Love* (EX-IT) - Good early response.

PETE MANRIQUEZ, MD, HOT97.7, San Jose

ETERNAL *Stay* (EMI/ERG) - The group has lots and lots of potential. Check 'em out in '94!

And on the dance tip: **JOHNNY O** *Runaway Love* (EX-IT) - It's goin' through the roof!

ALL-4-ONE *So Much In Love* (BLITZZ) - For the second time around, it's a definite smash. Check out all the stations that are playing it, and you'll see it's the real stuff! Happy holidays to all my fellow radio people. Check out the Fall book...It's gonna be all that for HOT97.7! Merry X-mas and Happy New Year!

MICHAEL NEWMAN, PD, KDON, Salinas

COLOR ME BADD *Choose* (GIANT/REPRISE) - Another Pop smash.

ETERNAL *Stay* (EMI/ERG) - This one is massive.

CHANTAY SAVAGE *Betcha'll Never Find* (ID RECORDS/RCA) - I'm really getting into this one.

ALL-4-ONE *So Much In Love* (BLITZZ) - Already #2 requests.

JEFF HUNTER, PD, KIKI, Honolulu

COLOR ME BADD *Choose* (GIANT/REPRISE) - They may have a hit with this one. Already a champion in 'Hit Wars.'

ALL-4-ONE *So Much In Love* (BLITZZ) - I like this one a lot. Getting good phones.

MINT CONDITION *U Send Me Swingin'* (PERSPECTIVE/A&M) - I really believe in this song.

ULTRA NATE *Show Me* (WARNER BROS.) - She's an up-and-coming artist.

JAMMER, MD, KIX106, Providence

KING JAY *Lick Me* (PROFILE) - Lip-smacking, saliva dripping, tongue wagging, French kissing smash. Slurp.

K7 Zunga Zeng (TOMMY BOY) - Check this out. Will be a three or more time listen record.

DENINE *I Remember You* (METROPOLITAN) - Excuse me, another week in the Top 5 requests. Say yes. Collage is hot, but don't miss the obvious bigger hit.

BRUCE ST. JAMES, PD, KJYK, Tucson

TOO SHORT *Money In The Ghetto* (JIVE) - The Kool And The Gang sample makes this song instantly familiar.

FREDDIE MERCURY *Living On My Own*

(HOLLYWOOD) - Don't pass this over, this song is a jam.

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - Under the 'Harder To Believe' category, *Just Keep Me Moving* by k.d. lang. This ain't what you think it is.

M.C. BOOGIE D, APD, KJYK, Tucson

KING JAY *Lick Me* (PROFILE) - Nasty, nasty, nasty and funky! Do you play it, that is the question?

P.S. Just want to say Happy Holidays to Barry Fiedel, Frank Miniaci and my main man, Ricky Leigh at HITMAKERS. Thank you for everything that you guys did for me this year! Can't forget all homies in the radio biz and the reps. (You know who you are). Don't drink too much and wear or make sure that the hat is strapped on. I'm fite.

RICK STACY, PD, KKFR, Phoenix

COLOR ME BADD *Choose* (GIANT/REPRISE) - They managed to make creative use of the only good thing about Milli Vanilli: The haunting drum track...A moment I will cherish to my dying day.

SWV *You're Always On My Mind* (RCA) - I can just picture Willie Nelson beaming like a proud father when he hears this one.

JERRY MORAN, MD, KKFR, Phoenix

Happy Holidays to the entire industry, and good luck in '94.

CAT THOMAS, MD, KLUC, Las Vegas

KING JAY *Lick Me* (PROFILE) - The lyrics could be tough to get past. Listeners like it, and it sounds good on the air.

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Understand the fact that this will be a hit.

CHRISTOPHER LANCE, PD, KMXX,

Salinas/Monterey

YOUNG BUCKS *I'm Pullin' Girls* (THUMP/LINGO) - The old school *Cowboy To Girls* will hook you serious. These young little Latin 'chicos' really know how to rock.

THA MEXAKINZ *Phonkie Melodia* (MADHOUSE/MOTOWN) - Really starting to seriously take off for us. This is an all-out Crossover smash.

ALL-4-ONE *So Much In Love* (BLITZZ) - Heard it on HOT97.7. Liked it, played it, and it's happening.

LIL SUZY *Turn The Beat Around* (WARLOCK/QUALITY) - Big requests. Lil Suzy is not so little anymore.

DR. DRE *f/Snoop Doggy Dogg Little Ghetto Boy* (DEATH ROW/INTERSCOPE/ATL. GRP.) - Off the Dre album, but predominantly Snoop. Getting more action than *Gin And Juice*. Very positive sounding record.

SHABBA RANKS *f/PATRA/TERRI & MONICA Family Affair* (ATLAS/PLG) - I swore I'd never say this, and I'm not really sure, but I have a feeling this may possibly be da shit.

N.V. *Girl You Hear Me Cryin'* (WARLOCK/QUALITY) - If Collage works for you, don't even think twice about adding this one. It's a freestyle fantasy.

CHARLES CHAVEZ, MC, KPRR, El Paso

JOHNNY O *Runaway Love* (EX-IT) - Freestyle is back and Johnny O hasn't gone anywhere.

KING JAY *Lick Me* (PROFILE) - Try out this novelty record. It should grab you on the first listen.

THE FOG *Been A Long Time* (COLUMBIA) - Okay, so I was a week late on this funky ass house track...I heard it, and played it already.

HAPPYHEAD *Digital Love Thang* (EASTWEST/ATL. GRP.) - The instrumental will put you in a dance trance - Check it out.

If That's Your Boyfriend

(He Wasn't Last Night)

"This is THE shit for '94.
Period."

Joey Arbagey, KMEL, San Francisco

ME'SHELL

NdegéOcello

Produced by André Betts
Mixed by George Karas

Management and Direction by Beverly Jenkins and
Bill Toles for Splendid Splinter Group and Curtis' Sister

The album: Plantation Lullabies

"***1/2. Classiness can be just as gripping as crassness."
—Rolling Stone.

"Sexy and daring." —VIBE

"Top 10, Freshman Class 1993." —LA Times



JOEY MUZZALUPO, MC, KSFM, Sacramento
JERU DA DAMAJA *Come Clean* (ffrr/PAYDAY) - A lot of talk on the street on this one. Starting to get phone requests. Check it out.

RPM *Comin' Through Your Neighborhood* (GIANT/REPRISE) - Cool record, it has a good feel to it. Good mix show record. Check it out.

ALL-4-ONE *So Much In Love* (BLITZZ) - Good ballad.

DE LA SOUL *Ego Trip* (TOMMY BOY) - Has a good smooth jazzy, Hip-Hop feel to it.

NYASIA *Don't Waste My Time* (MIC MAC) - Good upbeat music. Good for your mix show. Has a good freestyle and house side to it.

SHELLIE HART, MD, KUBE, Seattle

CE CE PENISTON *In The Mood* (A&M) - Incredible production! There's no doubt that this record is gonna explode!

ETERNAL *Stay* (EMI/ERG) - This one had me in the first 20 seconds. But this will be the big out-of-the-box record of '94!

DIRTY DAWG f/Nice & Smooth Dirty Dawg (COLUMBIA) - This may surprise you...We saw some phones almost immediately.

ALL-4-ONE *So Much In Love* (BLITZZ) - A capella or not...This record is a smash!

R. KELLY *Bump & Grind* (JIVE) - His 12-play album is showing some significant sales in Seattle. This cut is a pretty healthy taste as to why. *Sadie* is another cut we we got phones on too!

X-SCAPE *Is My Living In Vain* (SO SO DEF/COLUMBIA) - This sounds absolutely RAW on the air! I've also taken a liking to *Tonight*...Anyone else?

DALE BAIRD, PD, KZFM, Corpus Christi

BOYZ II MEN *Let It Snow* (MOTOWN) - Festive smash.

ACE OF BASE *The Sign* (ARISTA) - Need I say more?

TINA SIMONET, APD, KZFM, Corpus Christi

HADDAWAY *Life* (ARISTA) - High energy, pick-me-up for the station.

For those who can Rap, check this out:

THA MEXAKINZ *Phonkie Melodia* (MADHOUSE/MOTOWN) - Awesome Hispanic record. Cut numero uno.

HAWK HARRISON, MD, POWER PIG, Tampa

COLOR ME BADD *Choose* (GIANT/REPRISE) - Great follow-up. If you do well with these guys, check this one out.

DJ LAZ *Journey Into Bass* (PANDISC) - Smash at night for us. If bass works for you, take a look at this one.

NUTTIN' NYCE *Wandering Eyes* (HOLLYWOOD) - On the Sister Act 2 soundtrack. When I first heard it, I wasn't convinced, but getting tons of reaction.

ROOSTER RHODES, PD, Q105, Oxnard

TEVIN CAMPBELL *Shhh* (QWEST/WARNER BROS.) - This will do it for us over the holidays.

TONI BRAXTON *7 Whole Days* (LaFACE/ARISTA) - Another one that's up-and-coming.

SWV *You're Always On My Mind* (RCA) - Check this one out.

TONY TONI TONE *(Lay Your Head On My) Pillow*

(MERCURY) - This will be another hit for them.

ALL-4-ONE *So Much In Love* (BLITZZ) - We're playing the a capella mix.

LUCY BARRAGAN, MD, Q105, Oxnard

ULTRA NATE *Show Me* (WARNER BROS.) - Definitely takes more than one listen. It'll grow on you. Really works on the radio.

YOUNG BUCKS *I'm Pullin' Girls* (THUMP/LINGO) - This song tested 99% positive on 'Q It Or Screw It.' Check this one out.

A TRIBE CALLED QUEST *Award Tour* (JIVE) - I really like this record.

ROB SCORPIO, PD, THE BOX, Houston

SHAQUILLE O'NEAL *I Don't Like To Brag* (JIVE) - This'll put him in the paint and over platinum.

FLAVOR *How Can I Be So Blind* (TAPE) - Very similar to Boyz II Men's *It's So Hard To Say Goodbye*.

TEVIN CAMPBELL *I'm Ready* (QWEST/WARNER BROS.) - Tevin definitely has it goin' on.

GREG HEAD, MD, THE BOX, Houston

CE CE PENISTON *In The Mood* (A&M) - She's back with another hit.

SUDDEN CHANGE *Comin' On Strong* (EASTWEST/ATL. GRP.) - Just got it in. Sounds really cool. Check it out.

TOO SHORT *Money In The Ghetto* (JIVE) - 'Nuff said.

JERU DA DAMAJA *Come Clean* (ffrr/PAYDAY) - Just put it into rotation off the mix show. I think it will do real well. Incredible street buzz.

SCOTT WHEELER, PD, WHHH, Indianapolis

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Very hot with this one.

SWV *You're Always On My Mind* (RCA) - We are hungry for new music from known artists.

WHITNEY HOUSTON *Queen Of The Night (CJ MackIntosh Mixes)* (ARISTA) - The remix is something.

TONY TONI TONE *(Lay Your Head On My) Pillow* (MERCURY) - Sounds like another hit for them.

MARK SHANDS, PD, WHJX, Jacksonville

TEVIN CAMPBELL *Shhh* (QWEST/WARNER BROS.) - His biggest hit so far on his latest album.

SNOOP DOGGY DOGG *Lodi Dodi* (DEATH ROW/INTERSCOPE/ATL. GRP.) - Top 10 phones.

X-SCAPE *Is My Living In Vain* (SO SO DEF/COLUMBIA) - Looks like it's three-in-a-row!

US3 *Cantaloup* (BLUE NOTE/CAPITOL) - Check this out. John wouldn't stop calling, so we had to add it.

DON JACKSON, MD, WJMO-FM, Cleveland

RUN D.M.C. *Bounce* (PROFILE) - Beavis & Butt-head never sounded better. Ha Ha Ha. DMC may have a big hit with this one.

MINT CONDITION *U Send Me Swingin'* (PERSPECTIVE/A&M) - Smoothest harmonies on the radio. Does everything *Pretty Brown Eyes* did and more.

ULTRA NATE *Show Me* (WARNER BROS.) - Ultra hip dance music. It's got a hook from hell and sounds great between any two records. This one should break her at radio.

STEVE CRUMBLEY, PD, WOWI, Norfolk

DIRTY DAWG f/Nice & Smooth Dirty Dawg (COLUMBIA) - I got it yesterday at 3:00 p.m., by 4:00 p.m. it was on the air. This record is slamin'. This is funky and happenin'. This one gets serious props.

BOYZ II MEN *Let It Snow* (MOTOWN) - Unbelievable, exploding.

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Will be twice as big as *Just Kickin' It*.

TONI BRAXTON *7 Whole Days* (LaFACE/ARISTA) - Seven times as big as *Breathe Again!*

JODECI *Cry For You* (UPTOWN/MCA) - Back on top with this one.

MINT CONDITION *U Send Me Swingin'* (PERSPECTIVE/A&M) - Definitely big in '94.

TONY TONI TONE *(Lay Your Head On My) Pillow* (MERCURY) - Another huge one for '94.

BORN JAMERICANS *Boom Shak A Tack* (EASTWEST/ATL. GRP.) - It's proving itself more everyday.

SHABBA RANKS f/PATRA/TERRI & MONICA *Family Affair* (ATLAS/PLG) - Good response.

Some to check out: **CHANTAY SAVAGE** *Betcha'll Never Find* (ID RECORDS/RCA), **GEORGE CLINTON** *Martial Law* (PAISLEY PARK/WARNER BROS.), and **KEITH WASHINGTON** *Believe That* (QWEST/WARNER BROS.).

My personal favorite:

TEVIN CAMPBELL *Shhh* (QWEST/WARNER BROS.) - I love that table top action.

ALBIE D., MD, WPGC, Washington, DC

TO BE CONTINUED *One On One* (EASTWEST) - Sounds awesome on the air.

WU-TANG CLAN *Method Man* (RCA) - Dope remixes!

Local props to:

K.O. PRODUCTIONS *Booty Call* (TAPE).

Happy Holidays to my favorite boy Ricky Leigh and me.

DANA LUNDON, MD, WTIC-FM, Hartford

ETERNAL *Stay* (EMI/ERG) - We broke this one in Hartford! Many props to Ricky Leigh for this one - Where Soul II Soul should have moved into - Eternal stays! It is a big fukkin' smash!

CE CE PENISTON *In The Mood* (A&M) - She's baaaaack! All the mixes are fierce.

I TO I *The Right Time* (NEXT PLATEAU) - This is like Bizarre Inc. - But even more Pop with a lot of club appeal.

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - The mixes are slamin'! Even if you don't like k.d. lang, give it a listen anyway.

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - More props to Ricky Leigh (Ricky, are you on my payroll?). Seriously though, these mixes are the shit. Very radio-friendly.

STEVE MEADE, PD, Y97, Santa Barbara

FUNKY POETS *Born In The Ghetto* (550 MUSIC/EPIC) - I wish the rest of the world would get on it. This is a cool song.

X-SCAPE *Understanding* (SO SO DEF/COLUMBIA) - Great follow-up. Killer ballad.

BILLY SANTIAGO, PD, KBFM, McAllen-Brownsville

CLINT BLACK *No Time To Kill* (RCA) - This is a great song. Open your mind and take a listen to this one.



JOHNNY O "Runaway Love"

ALREADY PLAYIN ON:
 B96 KPRR
 POWER96 KJYK
 KMXZ WEOW

JUST ADDED AT:
 HOT97.7
 KDON



DEBUTED BILLBOARD DANCE MAXI-SINGLE SALES D #16

FRANK WALSH, PD, POWER96:

"Is definately working. Strong call-out, good phones, good intial sales too!"

BOB PERRY, PD, HOT97.7:

"Great early response."

ERIK BRADLEY, MD, B96

"DONE DEAL!"

EX-IT
RECORDS

Most Disc-overed for this issue

Based on One-On-One Calls and Conference Call Mentions

- 14 **ARETHA FRANKLIN** (Pride) A Deeper Love (ARISTA)
- 13 **ETERNAL** Stay (EMI/ERG)
- 13 **THE FOG** Been A Long Time (COLUMBIA)
- 12 **DE LA SOUL** Ego Trip (TOMMY BOY)
- 12 **MICHAEL WATFORD** So Into You (EASTWEST)
- 11 **DOUG E. FRESH** I-Ight (ISLAND)
- 10 **GEORGE CLINTON** Martial Law (PAISLEY PARK/WARNER BROS)
- 9 **COOLIO** County Line (TOMMY BOY)
- 7 **3 STEPS FROM NOWHERE** Bed Rock (ISLAND)
- 6 **BJORK** Bigtime Sensuality (ELEKTRA)
- 6 **CULTURE BEAT** Got To Get It (550 MUSIC/EPIC)
- 6 **DIRTY DAWG f/Nice & Smooth** Dirty Dawg (COLUMBIA)
- 6 **I TO I** The Right Time (NEXT PLATEAU)
- 6 **LISA LISA** Skip To My Lu (PENDULUM/ERG)
- 5 **ICE CUBE** Bop Gun (One Nation) (PRIORITY)
- 5 **JAZZY JEFF & FRESH PRINCE** I Wanna Rock (JIVE)
- 4 **THE ALKAHOLIKS** LikWit (LOUD/RCA)
- 4 **ERIK SERMON** Safe Sex (DEF JAM/RAL/CHAOS)
- 4 **k.d. lang** Just Keep Me Moving (WARNER BROS.)
- 4 **KING JAY** Lick Me (PROFILE)
- 4 **UMC's** Time To Set It Straight (WILD PITCH/ERG)
- 4 **CE CE PENISTON** In The Mood (A&M)
- 4 **D:REAM** Things Can Only Get Better (GIANT/REPRISE)
- 3 **INXS f/RAY CHARLES** Please (ATLANTIC)
- 3 **JERU DA DAMAJA** Come Clean (ffrr/PAYDAY)
- 3 **MARY J. BLIGE** You Don't Have To Worry (MCA)

Also

- 2 **MEGGA BONTON** Sound Boy Killin' (BP)
- 2 **SAGAT** Fuk Dat (MAXI)
- 2 **THE URBAN COOKIE COLLECTIVE** The Key, The Secret (RADIKAL/CRITIQUE)
- 2 **12 GAUGE** Donkey Butt (SCOTTI BROS.)

MOST ADDED

- THE FOG** "Been A Long Time" (COLUMBIA)
- MICHAEL WATFORD** "So Into You" (EASTWEST)
- REEL 2 REAL** "I Like To Move It" (STRICTLY RHYTHM)
- CE CE PENISTON** "I'm In The Mood" (A&M)
- ARETHA FRANKLIN** "Pride (A Deeper Love)" (ARISTA)

MIX SHOW MOVERS

W-TW

- | | | |
|-------|--|--|
| 7-1 | WHITNEY HOUSTON "Queen Of The Night (RX)" (Arista) | |
| 5-2 | SNOOP DOGGY DOGG "What's My Name" (Death Row/Interscope/AG) | |
| 3-3 | ULTRA NATE "Show Me" (WB) | |
| 4-4 | HADDAWAY "Life" (Arista) | |
| 6-5 | A TRIBE CALLED QUEST "Award Tour" (Jive) | |
| 2-6 | MK f/ALANA "Love Changes" (Charisma/Virgin) | |
| 1-7 | CULTURE BEAT "Mr. Vain" (550 Music/EPIC) | |
| 8-8 | REALITY "Yolanda" (Strictly Rhythm) | |
| 9-9 | D:REAM "Things Can Only Get Better" (Sire/Giant) | |
| 10-10 | CAPTAIN HOLLYWOOD "All I Want" (Imago) | |
| 11-11 | ROZALLA "I Love Music" (Epic) | |
| 14-12 | LISETTE MELENDEZ "Goody Goody" (Fever/Ral/Chaos) | |
| 13-13 | JANET JACKSON "Throb" (Virgin) | |
| 22-14 | DOMINO "Getto Jam" (Outburst/Ral/Chaos) | |
| 17-15 | COLLAGE "I'll Be Lovin' You" (Metropolitan) | |
| 18-16 | CHANTAY SAVAGE "Betcha'll Never Find" (ID/RCA) | |
| 6-17 | U2 "Lemon" (Island/PLG) | |
| 19-18 | DAS EFX "Freakit" (EastWest/AG) | |
| 29-19 | SHAQUILLE O' NEAL "I Know I Got Skillz" (Jive) | |
| 26-20 | JOHNNY O "Runaway Love" (Ex-It) | |
| 24-21 | CORO "Stand By Your Lover" (Cutting) | |
| 30-22 | QUEEN LATIFAH "U.N.I.T.Y." (Motown) | |
| 23-23 | SALT N PEPA "Shoop" (Next Plateau/London/PLG) | |
| 25-24 | STAXX OF JOY "Joy" (Chaos) | |
| 27-25 | REEL 2 REAL "I Like To Move It" (Strictly Rhythm) | |
| 12-26 | WHITE KNIGHT... "Girls Get Dum" (DJ International) | |
| 28-27 | UNCANNY ALLIANCE "I'm Beautiful Dammit" (A&M) | |
| 31-28 | WU-TANG CLAN "Method Man" (RCA) | |
| 21-29 | AWESOME 3 "Don't Go" (American/WB) | |
| 48-30 | DEBBE COLE "Could You Be Loved" (Next Plateau) | |
| N-31 | LISA KEITH "I'm In Love" (Perspective/A&M) | |
| 32-32 | THE GOODMEN "Give It Up" (ffrr) | |
| 38-33 | HUGH K "Shine On" (ZYX) | |
| 34-34 | EAZY-E "Real Compton City G's" (Ruthless/Relativity) | |
| 35-35 | K7 "Come Baby Come" (Tommy Boy) | |
| 36-36 | GABRIELLE "Dreams" (Go! Discs/London/PLG) | |
| 33-37 | ZHANE "Hey, Mr. D.J." (Flavor Unit/EPIC) | |
| 41-38 | JERU THE DAMAJA "Come Clean" (Pay Day/ffrr) | |
| N-39 | DOUG E FRESH "I-Ight" (Alright) (Gee ST./Independent) | |
| 49-40 | GEORGIE PORGIE "All Because Of Me" (Vibe) | |
| 15-41 | DAVID MORALES "The Program" (Mercury) | |
| 43-42 | JAZZY JEFF & THE FRESH PRINCE "I'm Looking For The One..." (Jive) | |
| 45-43 | EVOLUTION "Everybody Dance" (Deconstruction/RCA) | |
| 44-44 | LEGACY "Stay With Me Tonight" (DJ International) | |
| 45-45 | 2 PAC "Keep Ya Head Up" (Interscope) | |
| 47-46 | DOMINICA "Gotta Let You Go" (Mic Mac) | |
| N-47 | US3 "Cantaloop" (Capitol) | |
| N-48 | EAST17 "House Of Love" (London/PLG) | |
| 50-49 | JOEY WASHINGTON "Watching You" (Strictly Rhythm) | |
| N-50 | 3 STEPS FROM NOWHERE "Bed Rock" (Island) | |

TOO \$ HORT

MONEY IN THE GHETTO

OFF THE LP
"GET IN WHERE YOU FIT IN"
OVER 750,000 SOLD & EXPLODING

MIXS-HOW PLAY FIRST AT:

HOT102/FRESH G
PWR99/DON MACK
WCKZ/RONNIE MATTHEWS
POWER 36/FELIX SAMA
WHY7/CLAUDE YOUNG
THE BOY/KID FRESH & LESTER "SIR" PACE
POWER 106/THA BAKA BOYZ & DJ ENERIE

KKXX/THA RUFFNEX
KUBE/NASTY NES
KDON/TITO AGUSTIN
KMEL/SWAY, PRINCE ICE, BILLY VIDAL,
DJ EFX, & FRANZEN WONG
KFSM/ JOEY MUZZALUPO
HOT 97.7/ JESSE "BAD BOY" MARTINEZ

ALEXANDER MEJIA/KMEL



WHEN JOEY, DAVE & I HEARD THIS RECORD IT WAS ON THE AIR IN MINUTES, WITH INSTANT PHONE REACTION (OCT 93) NOW (DEC 93) IT HAS GROWN TO 40 SPINS (BDS) A WEEK. "IT IS THE SHIT."



SOUND OF DA POLICE

"HOTTEST RAP RECORDS FROM THE HIP-HOP INNOVATOR"
CLAUDE YOUNG/WHYT

MIXSHOW PLAY FIRST AT:

HOT 97 WHHH B96
WPGC WCKZ WHYT
WRKS KMEL THE BOX
WBLS WJBT POWER106
PWR99 POWER96 KKXX
WIOQ WJHM KKBT

OFF THE LP
"RETURN OF THE BOOM BAP"
OVER 300,000 SOLD

Seasons Greetings From Everyone At Jive Records



AKINYELE

"the bomb"

Commercial Mix Show Airplay!

HOT97 - New York	WGCI - Chicago
WRKS - New York	WJPC - Chicago
WBLS - New York	KMJM - St. Louis
WNWK - New York	KMOJ - Minneapolis
Q102 - Philadelphia	WJMH - Orlando
WUSL - Philadelphia	WJMH - Greensboro
WPGC - Washington D.C.	KMJJ - Shreveport
92Q - Baltimore	WLWZ - Greenville
KBXX - Houston	WPEG - Greensboro
WCKZ - Charlotte	WJBT - Jacksonville
KJMZ - Dallas	KMEL - San Francisco
WOWI - Norfolk	THE BEAT - Los Angeles
WHYT - Detroit	POWER106 - Los Angeles
WJLB - Detroit	KUBE - Seattle

"It's tha shit! Sounds like Onyx, with a great hook. The kind of phat jam you would expect from Interscope."

CHUCK FIELD, OM/MD, KSFM

"Top 15 phones after test play."

KRISTIE WEIMAR, MD, 92Q

"Enuff said!"

KID FRESH, THE BOX



4th week in the Top 10 and moving up!

**THE
ATLANTIC
GROUP**



MIKE NARDONE/EMZ, THE BEAT, Los Angeles
ADL *Daddy* (TOMMY BOY) - Straight up, this is better than half the shit out of the US featured on the worldwide compilation *PLANET RAP*. This track can work. He got lyrics, tight production, and a clever hook. Don't frown just because he's from Sweden.

GURU f/MC SOLAAR *Le Bien, Le Mal* (CHRYSALIS/ERG) - When the Jazzmatazz LP came out, everybody was hyped on Solaar. Finally Chrysalis has heard our cries and released this as a single. Guru and Solaar exchange verses in English and French. Just run it.

DEL THE FUNKY HOMOSAPIEN *You're In Shambles* (ELEKTRA) - The first cut on the LP and the only clean cut. It comes with a heavily layered track that's bassy and reminds one of a foggy no moonlight night.

SPICE f/MC EIGHT *The Show* (JIVE) - Northern and Southern California team up and go wild on this West Coast track. Not the most positive song, but muthafukkers like it. So whatcha gonna do?

LEADERS OF THE NEW SCHOOL *Classic Material* (ELEKTRA) - Always dope lyrically, LONS is trying to put the total package together. Give this a run and see what ya think. The B-side is an eye opening, ear straining freestyle session with many MC's and no more than four edits. Check Charlie Brown's verse as he describes his mashed up teeth.

TERENCE TOY, THE BEAT, Los Angeles

Happy Holidays to all tha hardcore house followers. Keep tunin in to the "Underground Beat 92.3" Saturday nites. Peace!!

TIM 'Spinnin' SCHOMMER, B96, Chicago

RUN D.M.C. *Can I Get It Yo* (PROFILE) - Was already playing the album cut, but the new mixes are fierce...they give new life to this smoking RUN DMC single!

DOOP *Doop* (CLUBSUBSTITUTE) - Flapper music meets the nineties... Fierce hi-energy dance record.

PRINCE OF HOUSE *Get It Started* (EPIC) - Bonus A, "La Efx," is the shit! An extra large X-mas greeting to the staff at B96, Ricky Leigh, and you...and I'd like to thank the Academy...

CHARLIE FORD, BOSS97, Atlantic City

MICHAEL WATFORD *So Into You* (EASTWEST) - What a follow-up! A definite smash...will cross to radio.

ETERNAL *Stay* (EMI/ERG) - Smooooth R&B... All the mixes are great.

LIL SUZY *Turn The Beat Around* (WARLOCK/QUALITY) - One of the better remakes that I've heard. The "Funky Melody Club Mix" iz it...

GARY QUINTIN, BOSS97, Atlantic City

DOUG E. FRESH *I-Light* (GEE ST. INDEPENDENT LABEL) - I'm not much on downtempo rap, but this song is definitely the *Hip Hop Hooray* of the season!

SAGAT *Fuk Dat* (MAXI) - Exploding up in Atlantic City!

ETERNAL *Stay* (EMI/ERG) - Very melodic, I love it!

D:REAM *Things Can Only Get Better* (GIANT/REPRISE) - A great club song.

CULTURE BEAT *Got To Get It* (550 MUSIC/EPIC) - This remix is just slamin! Great HiNRG, and great samples throughout!

SWEDISH EAGLE/STEVE TSEPELIS, GROOVE RADIO, Los Angeles

FUTURE SOUND OF LONDON *Cascade* (VIRGIN) - Ambient trance, maybe the most amazing record I've ever heard.

BJORK *Bigtime Sensuality* (ELEKTRA) - Remixes by: David Morales, Fluke, Dom. T, and Justin Robertson. The best possible combination; her vocal with their mixing.

THE FOG *Been A Long Time* (COLUMBIA) - Produced by Gio and Davide Roberto for Trance Form A former #1 on Groove Radio. The reworking by these local LA guys should make this record reach everybody.

VARIOUS ARTISTS *A Life In the Year Of Deconstruction* (DECONSTRUCTION/RCA) - Look for: Evolution, M People, Hyper Go-Go, and Lionrock. This is the kind of music Groove Radio is made of.

FUNKMASTER FLEX, HOT 97, New York

SHABBA RANKS *Family Affair* (ATLAS/PLG) - Hot R&B reggae flava.

BUJU BANTON *Murderer* (PENTHOUSE) - Straight up hard core reggae.

MEGGA BONTON *Sound Boy Killin'* (BP) - Check out the "Salaam Remi Remix."

DU WOP *The Bouncemaster* (BOUNCE) - A New York DJ with krazee flava.

DE LA SOUL *Ego Trip* (TOMMY BOY) - Klassik De La Soul... Klassik hip hop! Big shouts to all tha mix show DJ's that showed me support on my muzik... itz very much appreciated...Happy Holidayze!

JESSE 'Bad Boy' MARTINEZ, HOT97.7, San Jose

ARIEL *T-Baby* (DECONSTRUCTION) - The "Dust Bros" come thru again. This track is Hella funky. I really like the way they used the B.A.D. sample...

INXS f/Ray Charles *Please* (ATLANTIC) - Whoever idea this was, it sure was a great one. Mike and Ray sound great together. E-Smoove gave the proper adjustment to definitely make this track work. Slamming...

FROZEN BASS *Volume 1* (VICIOUS MUSIC) - If you do not have a copy of this record...you're a fool for that one! Believe this is the shit! Every underground DJ, club, and mix show is banging this one. Don't miss this one...

GROOVE LEGION *The Way You Groove Me* (SNEAK TIP) - This is worthy of a mention, check out the "T.E.E. Mix."

ARETHA FRANKLIN *Pride A Deeper Love* (ARISTA) - 12 mixes, 12 mixes...C&C along with David Morales did an awesome job on an already cool track...Aretha out did herself on the vocals. Much props to Davey and Lance, this could be huge...

JEFF K., KDGE, Dallas

NEW ORDER *Spooky* (CENTRE DATE) - Yet another remix from "Republic." This time in the very capable hands of Fluke. Very trancey with minimal vocals. Look for the domestic release soon.

BJORK *Bigtime Sensuality* (ELEKTRA) - While *Violently Happy* is the emphasis club track, Elektra snuck this one in the back door to radio. Those fortunate enough to snag the import promo double pack will be treated to mixes from David Morales, Fluke, Justin Robertson and Dom T. Bjork's club sensibility continues to impress.

TITO AGUSTIN, KDON, Salinas

THE FOG *Been A Long Time* (COLUMBIA) - Into Goodmen; Robin S.-- well you'll like this.

OUTKAST *Player's Ball* (LaFACE/ARISTA) - Already buzzin'...try it.

VIENNA *Two Wrongs Don't Make It Right* (CUTTING) - Freestyle anyone, and please don't refer to this as HiNRG.

INXS f/Ray Charles *Please* (ATLANTIC) - Uh huh, this gots tha right dubs baby!

KING JAY *Lick Me* (PROFILE) - Can't wait til all the ladies start singing, "Lick Me Tonight!" Wake up radio.

MAGIC MIKE HINKS, KDWB, Minneapolis

FREDDIE MERCURY *Living On My Own* (HOLLYWOOD) - Check it out. Something you wouldn't expect from Freddie, great response from the floor.

ARETHA FRANKLIN *Pride A Deeper Love* (ARISTA) - Love the "C&C Hot Mix."

Merry X-mas to all. A special thanks to Davey D at Arista, Victor at Tommy Boy, Sergio at Warner Brothers, Jerry McKenna at Columbia, Marco at Next Plateau, George Hess at ADP, Peter at EastWest, Rick S. at Virgin, Kelly at Jive and everybody else for

helping me slam the hottest jams in the twin towns of Minneapolis and St. Paul. Last but not least a very special thanks to Ricky Leigh for bringing the mix show DJ's to the forefront. Looking forward to a new frontier in 94. Peace.

DJ BLADE, KJYK, Tucson

CE CE PENISTON *In The Mood* (A&M) - Ce Ce is back! Just in time for Christmas!

ARETHA FRANKLIN *Pride A Deeper Love* (ARISTA) - Outstanding remake/remix! Thumbs up to some of the best remixers in the business! Thanx to Lance and Davy D for the early Christmas gift.

TOO SHORT *Money In The Ghetto* (JIVE) - Nice uptempo hip hop with the fresh samples from Kool & The Gang!

ETERNAL *Stay* (EMI/ERG) - Sweet vocals! Nice Nice Nice! Hooked after one listen! Major crossover power.

THA RUFFNEX, KKXX, Bakersfield

TRIBE CALLED QUEST *Electric Relaxation/Midnight* (JIVE) - Two dope tracks to spin off the phattest album of the year! Give em a try and feel the Vibe, Kid.

SNOOP DOGGY DOGG *Pump Pump* (DEATH ROW/INTERSCOPE/ATL. GRP.) - Album is phat! But this song stands out for me! Get your blade out and watch it explode!

3 STEPS FROM NOWHERE *Bed Rock* (ISLAND) - I love Martha Reynolds! This shit is cool! Give it a chance, it grows on you! Just ask Martha! By the way Martha, I love you!

VOLUME 10 *Pistol Grip Pump* (IMMORTAL/EPIC) - Peace to da Baka Boyz (mega that is) even though they wrecking shit and doing oh so much damage and they can't call anutha phucks anymore. Props on dis phat shit on tha ready! Much success!

RALPH TRESVANT *Who's Da Mack* (MCA) - So I like R&B, but only if it's dope! And believe me this shit is so butta.

MICHAEL ERICKSON, KMEL, San Francisco

TONI BRAXTON *7 Whole Days* (LaFACE/ARISTA) - With the style and feel of Anita Baker, Toni B's got another smash.

KING JAY *Lick Me* (PROFILE) - It's all about the music on this track, a great bass riff lifted from One Way's '81 cut *Get Up*. Give it a taste.

LISA KEITH *I'm In Love* (PERSPECTIVE/A&M) - Jimmy and Terry producing another smoothed out dance hit.

ALEXANDER MEJIA, KMEL, San Francisco

ICE CUBE *Bop Gun (One Nation)* (PRIORITY) - Sum of tha tightest sh** out there right now.

ETERNAL *Stay* (EMI/ERG) - Sounds great in the mix, sounds great on the air...will be great in '94...a top five record!

TRIQUE DIK SLIK *Euphoria (Mary Jane Too)* (MCA) - Thanks to Ricky Leigh for tha 411 on this...itz bein played heavy in tha KMEL mix shows...we're watching out for this rekkard. Special thanx to Ricky Leigh for bringin all tha mixers to New York for tha Hitmakers Seminar and gettin a chance to see who iz really runnin sh***... Fresh G, Mohamed Moretta, Reg-N-Effect, Ronnie Mathews, Harold Austin, Funkmaster Flex, Jesse 'Bad Boy' Martinez, Hector 'The Ejector,' and tha rest of tha boyz on tha conference call and in tha mix... Merry X-mas and to all a good nite (and mix).

CARLOS FUSARO, KTFM, San Antonio

D:REAM *Things Can Only Get Better* (GIANT/REPRISE) - These mixes are screaming "hit, hit, hit"... Try the "Developed Vocal Mix" then hand it to your PD and say, "Told you so!"

ETERNAL *Stay* (EMI/ERG) - Finally here, this is an ultra smooth downtempo track. With phat beats by Teddy Riley and #1 pop in the UK, this should be just as big here.

TASHAN *Love Is Forever* (CHAOS) - Up at my club! The downtempo mixes are also very good.

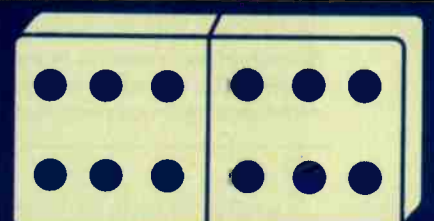
We don't BUY bullets...



... we MAKE 'em.

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COCKED AND READY...





HITMAKERS Mix Show Disc-covery Club®

NASTY NES, KUBE, Seattle

RUN DMC *Peter Piper* (PROFILE) - A lot of stations are back on the old school tip, and this cut is one you can't ignore. A definite must for mix DJ's! You can find this on their new single, *Can I Get It, Yo*.

THE ALKAHOLIKS *Likwit* (LOUD/RCA) - Guaranteed to quench your musical thirst! Big underground buzz here in Seatown.

ROZALLA *I Love Music* (EPIC) - What? This ain't rap! I-ight, I'm an old school junkie and Rozalla gets that props on this classic O'Jays remake.

DOUG E. FRESH/SLICK RICK *La-Di-Da-Di* (REALITY) - Since we've been pumpin' Snoop's, *Lodi Dodi*, we've got some starvin' listeners hungry for the original version!

COOLIO *County Line* (TOMMY BOY) - "Baka Boyz Remix" brings this single back to life. Coolio's got my support wit this funky remix.

Special X-mas and New Year shout outs goin out to my immediate family: My wife Baby-C, my beautiful daughters Ashley and KristiAnne, my sister Ann (keep up the good work at Vogue Knitting!), my dad (I didn't forget to mention you this time!).

STAN PRIEST, POWER PIG, Tampa

BJORK *Bigtime Sensuality* (ELEKTRA) - The "Morales USA Mix" is cool. I've been remixing it live with some of the other mixes. Lots o' mixes to choose from.

CE CE PENISTON *In The Mood* (A&M) - "Classic Vocal Mix" and "Bad Yard Mix"...she's like money in the bank, you can count on her. Here she is!

12 GAUGE *Donkey Butt* (SCOTTI BROS.) - Fun record. Good stuff for nighttime play.

ETERNAL *Stay* (EMI/ERG) - Nice, like a breath of fresh air. This is Top 40/Crossover, Teddy Riley has given it that magical touch.

MATT 'The Bratt' BRADLEY, POWER PIG, Tampa

2 UNLIMITED *Maximum Overdrive* (RADIKAL/CRITIQUE) - Energy, intense harmonics, driving bass all spells 2 Unlimited. The new project is "Maximum Overdrive." There's more than enough mixes to choose from. Get your dance floor pumping and your mix show thumping with this one...

THE URBAN COOKIE COLLECTIVE *The Key, The Secret* (RADIKAL/CRITIQUE) - A small label pushing major sound...the U.C.C. has put together a cool tune. I really like the "Glamorously Developed Mix." Check it out...

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - Huge record...too large for words...wait, maybe eight words...Robert Clivelles & David Cole, and David Morales...say no more...get it.

12 GAUGE *Donkey Butt* (SCOTTI BROS.) - A fun and great response record...fun because, I learned a new dance called the Dunkie Butt and response because if you play this record you will get instant phone response. A phatt night record...To the music industry, PD's MD's, and DJ's, the people who break records to make them hits Happy Holidays and a peaceful New Year...Score in 94! Eya, eya, eya, eya, eya...

THA BAKA BOYZ, POWER106, Los Angeles

Baka Baka Boyz represent-represent-zent, only got one thang to say: I got that new Beatnuts shit 1st muthafukka's (Itz called "Fluid" on Relativity)...word up!

SHAHEEM *On & On* (VIRGIN) - If you ain't playin dis shit, you should stop playin hip hop altogetha! Peace to ma nuckas who supported us throughout this year: Relativity, Tommy Boy, Delicious Vinyl, DJ West, Priority, RCA/Loud, and peace to all the reel DJs playin the *Volume 10* shit, peace to ma man Steve Wall for givin us the opportunity to blow up in Bakersfield and thanks to Power 106 for the chance to blow up LA and peace to Ricky Leigh that bearded muthafukka. Keep supportin reel hip hop!

MOHAMED MORETTA, POWER96, Miami

DEBBE COLE *Could You Be Loved* (NEXT PLATEAU) - Remake of Bob Marley's classic; extremely well executed. Production and vocals right on the money! Strong crossover potential.

HUGH K. *Shine On* (ZYX) - Instant mixshow add; sounds a bit familiar. Could it be because it's *Nightcrawlers* with a vocal? Get back to me on that.

FREDDIE JAMES *I Can't Get Enough Of Your Love* (MONOGRAM) - Freddie's back and he's all grown up. The "DJ EFX Mixes" give the track that ease it needed. Also great work from Aldo Hernandez.

MARS PLASTIC *Find The Way* (RADIKAL/CRITIQUE) - Another *Nightcrawlers* with a vocal? What can you do when it sounds so good?

THE FOG *Been A Long Time* (COLUMBIA) - Ralph Falcone (Murk) throws down with this one... Nice flava with the Sergio Mendez/Goodmen loop... Heavy rotation on my mix show.

TREE FROG *Hope* (DIKI) - Picture this: Lil Louis' "French Kiss" with Frogs doin it on beat...outta tha mix show and already in rotation on Power96. Now raise your hand if you still think we have no cojones... Thank you!

RICKY LEIGH *I'm The Man* (NUFF SAID REKKARDS) - What do you get when you take the country's top mix show DJ's and turn them loose under the guidance of America's Most Wanted? Total madness! I look forward to being a part of the biggest hit in 1994! To all my fellow Hitmakers mixers and to Barry, Bob, Frank and the entire Hitmakers staff... Happy Holidayze, Peace and love!

KID FRESH, THE BOX, Houston

MARY J. BLIGE *You Don't Have To Worry* (UPTOWN/MCA) - Cuz itz anutha smash!

ICE CUBE *Really Doe/My Skin Is My Sin* (PRIORITY) - Lethally injecting you wit da funk.

DE LA SOUL *Ego Trip* (TOMMY BOY) - Anutha native tung groove.

WU TANG CLAN *Method Man* (RCA) - Bring ya chopstix! Happy Holidayze to all tha kidz at WPGC and tha whole Hitmakers conference call krew!

LUCIOUS ICE, THE BOX, Houston

ERIK SERMON *Safe Sex* (DEF JAM/RAL/CHAOS) - Anutha phat joint from my man. Put this shit on.

MARY J. BLIGE *You Don't Have To Worry* (UPTOWN/MCA) - My girl is back with yet anutha phat jam, and you need to check the re-mix album. It's large.

DE LA SOUL *Ego Trip* (TOMMY BOY) - This shit is phunky from the group that should receive comeback of the year award on their album.

P.S. Peace to all of the Hitmakers crew and all of the mix show gods around the country. Merry Christmas and Happy Holidays.

CHRIS BARAKET, WAEB, Allentown

INXS *f/Ray Charles Please* (ATLANTIC) - Yo, after I played this I had to make sure that it was INXS! Yes it is very housey with an underground feel. Great club record with definite mix show potential!

T.R.U.E *Show Me* (WIZ) - This local group from Allentown is really making a buzz in my club and in the mix. The "Bass-ic" mix hits a hard freestyle sound very similar to VOYCE. Keep a sharp eye out for this track, it has the potential to work for many of you DJ's and radio stations. I'm an early believer!

JODY WATLEY *Your Love Keeps Workin On Me* (MCA) - This is a great radio record and it adds flavour to the mix. The "MK" mixes work very well, so far this record is getting a strong response.

JOHNNY VISCIOUS *I Luv Musik* (WHITE PROMO) - This remix of the classic has a kickin over beat, loops and samples. Nice record to mix with Rozalla's *I Love Music*. If you find it, check it out and give it a spin!

KENNY DOPE *Boomin In Ya Jeep* (MOON ROOF) - Nice down tempo hip hop-ish dance hall feel. Testing well in the clubs, people seem to be responding at this point. This is one of my club picks for this week!

JACKSON TAYLOR, WBCX, Gainesville

BJORK *Bigtime Sensuality* (ELEKTRA) - I heard this for the first time at a party in New York last week. One of the best releases this year by Elektra. All the mixes are kickin' but my personal pick is disc 2, side D "Nellee Hopper Extended Mix" Flawless!

THE DAOU *Give Myself To You* (TRIBAL AMERICA) - If you liked the previous release from The Daou then you'll relish this release. The Daou and Danny Teneglia are in Great form. And as always any tribal release is a must for house purists.

I TO I *The Right Time* (NEXT PLATEAU) - I got this white label from Marco Navarro while in New York. A perfect dance record formatted for the radio. The "Extended Mix" is great Top 40 while the "Fiction Remix" is great for clubs.

DOMINICA *Gotta Let You Go* (MIC MAC) - Another record with Top 40 crossover potential. It sounds great in the mix... House jocks go straight to the "Back Stage Underground Mix."

k.d. lang *Just Keep Me Moving* (WARNER BROS.) - Real house music from k.d. From the movie *Even Cowgirls Get The Blues*...love the "Movin' Mix" and "Wild Planet Mix."

CLIFF HORVICK, WBHT, Scranton

THE URBAN COOKIE COLLECTIVE *The Key, The Secret* (RADIKAL/CRITIQUE) - Great song! Mixes range from hard edged to soft laid back Euro-house. Jam this!

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - With mixes by Clivelles & Cole AND Morales, we get a 'Bad Mama Jama.'

Also check out and rock with these kuts till Santa comes knockin: **D:REAM** *Things Can Only Get Better* (GIANT/REPRISE) and **LISA LISA** *Skip To My Lu* (PENDULUM/ERG)

'SIR' CHARLES, WBLB, New York

TITIYO *Back & Forth* (BMG/ARISTA) - Great import, hip, R&B party record.

MARY J. BLIGE *You Don't Have To Worry* (UPTOWN/MCA) - Rockin Remix.

SNOOP DOGGY DOGG *Lodi Dodi* (DEATH ROW/ INTERSCOPE/ATL. GRP.) - Slammin ghetto funk.

JERU DA DAMAJA *Come Clean* (frrr/PAYDAY) - I've been playing this one since they dropped the promo, and it's still smokin.

RONNIE 'Captain Kirk' MATTHEWS, WCKZ, Charlotte

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - This is the hottest jamm I've heard this year. Leave it to the mother of soul, Aretha Franklin and the kings of dance music, C&C Music Factory to remake this slammn' club cut. Heavy rotation out of the box. Thanks Davey!

ETERNAL *Stay* (EMI/ERG) - Eternal is in the Mixx. Excellent, hott and phatt R&B cut. This is as good as it gets.

SHYMEIM *On & On* (VIRGIN) - This is a smooth Hip Hop track you need to be *On & On*.

CULTURE BEAT *Got To Get It* (550 MUSIC/EPIC) - This is the jamm. I'm playing this cut from the latest **DISCO-TECH REMIX Issue 23**. I can't wait for the domestics. This has got to be one of the hottest dance acts of '93.

VARIOUS ARTISTS *Planet Rap* (TOMMY BOY) - The hottest hip hop from around the world. Everything on this LP is smokin'. If you don't have this LP, call Victor!

All I want for Christmas is to wish for Peace and Happiness to all of my mixing brothers and sisters and to all of the people at Hitmakers for giving us, the DJ's, a voice and a place to be heard, God Bless!



HITMAKERS Mix Show Disc-overly Club®

CLAUDE YOUNG, WHY?, Detroit

THE P.J. PROJECT *Weak* (POWER) - This is a hot sample track that takes the best parts of SWV's hit song *Weak* to new levels of Club X.T.C.! (Don't be a wussy, take a chance on this track!).

D:REAM *Things Can Only Get Better* (GIANT/REPRISE) - A great song by this slammin group. I suggest that you acquire the import mixes which contain hot hot super hot dubs! Another hit 4 D:ream.

DANIA *Little Bit Of Your Love* (DJ INTERNATIONAL) - This is a hype track with very hip vocals and dubs that will set your decks on fire! Bravo to DJ International.

FONDA RAE *Parade* (CLASS X) - All I have to say about this record is "Production by Tommy Mosto and Victor Simonelli." Nuff said!

RICHIE RICH, 102JAMZ, Orlando

GEORGE CLINTON *Martial Law* (PAISLEY PARK/WARNER BROS) - Every PD in the world should be plugged into this, and anybody with two 1200's should be funk'n it! I feel strong about the rekkard and itz gonna blow up (like Ricky Leigh's girl) here in O-town!

SNOOP DOGGY DOGG *Gin And Juice* (DEATH ROW/INTERSCOPE/ATL. GRP.) - Itz gotta be the next hit...they have no choice!

JAZZY JEFF & FRESH PRINCE *I Wanna Rock* (JIVE) - It doesn't stop at *I'm Lookin for The One...* This will follow in itz footstepz very nicely. Happy Holiday to Duff and Cedric and to my mom and dad (Elpidio & Rosy Miranda) and of course my main man in the mix...Ricky Leigh.

GARY CANNAVO/NEIL PETRICONE, WJMN, Boston

THE FOG *Been A Long Time* (COLUMBIA) - This record is so hot I can't even pick it up. Five stars.

DIRTY DAWG f/Nice & Smooth *Dirty Dawg* (COLUMBIA) - Check out the "Rub Track" Hot! Hot!

THE OTHER TWO *Selfish* (QWEST/WARNER BROS.) - Qwest this is a BIG record. We love it for our mix show. Five stars.

SLAM SLAM *Virginia Plane* - This is another hot record that we hope will be picked up. Five stars.

VOLCANO *Let Your Body Be Free* (OLYMPIC) - Watch out for this record, it's going to be huge, and it should be picked up.

ROSS WILSON, WOW!, Norfolk

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - Aretha's soulful vocals already make this a classic jam that is much more classy. Updated remixes from David Morales and Clivilles/Cole cover all the bases for this HIT from the *Sister Act 2* soundtrack. The children will twirl to this one.

MICHAEL WATFORD *So Into You* (EASTWEST) - If you don't have this record, call Peter right now. You won't be disappointed. This should get massive radio support. Live it, love it, get it, PLAY IT.

MIDI RAIN *Fire* (VINYL SOLUTION/COLUMBIA) - John Rocca returns to really "Shine" on this one. It's the best thing he's done since *Move*. Do not miss it. Check out D.J. Pierre's "Burning House Mix."

CE CE PENISTON *In The Mood* (A&M) - David Morales mixes are in there. Check out the double pack...

SYBIL *My Love Is Guaranteed '94* (PWL) - Awesome remix of a classic track from days gone by. This dance track deserves a second shot.

GEOFFREY C., WPGC, Washington, DC

TERMINATOR X *It All Comes Down To The Money* (CHAOS) - Tha shit iz slammin! Nuff said!

MAIN SOURCE *What You Need* (WILD PITCH) - This iz anutha good Main Source rekkard... I'm gonna bang this on my mix show!

MICHAEL WATFORD *So Into You* (EASTWEST) - Tha boy kan sing hiz ass off, and tha muzicians can play their asses off! Holiday shoutz to all tha promoters across the country, to all tha new talent trying to make it big, and to Ricky Leigh and all tha other people I forgot.

MG WHIZ, WPGC, Washington, DC

MEGGA BONTON *Sound Boy Killin'* (BP) - Itz a megga-reggae hit! Chekk out tha "Original 12" Mix."

GEORGE CLINTON *Martial Law* (PAISLEY PARK/WARNER BROS) - Chekk out tha "Scratch & Sniff Mix"... This could be anutha *Atomic Dog*.

DIRTY DAWG f/Nice & Smooth *Dirty Dawg* (COLUMBIA) - Chekk out "Barbosa," the house version of this song. Get hip on tha "Greg Nice Remix," but you'll have to do your own radio edits. Holiday shoutz out to WPGC, Hitmakers, and all tha people that support me. Take care, God bless, peace and I'm out.

RON 'The Sugar Bear' WILLIAMS, WRCK, Utica

SHAQUILLE O'NEAL *Outstanding* (JIVE) - The early word is that this will be the 2nd single... Get on it now to bring in '94 right.

CE CE PENISTON *In The Mood* (A&M) - Girlfriend is back as strong as ever. This record will be huge... remember you heard it from me first.

ETERNAL *Stay* (EMI/ERG) - Teddy Riley mixes are phat... Don't worry, no "New Jack" here... Straight up R&B/Club flavored.

SCOTTY DEEP f/Tony Williams *Soul Searchin* (STRICTLY RHYTHM) - Definite mixshow material for you underground heads like yours truly. Get up on this.

As we close out '93 and move towards '94 I wanna send much love to my bros and sis in the mix as well as the Hitmakers family... Big up to all my promo friends at the labels (you know there's too many to list)... Phat shouts to all my people who've supported this vibe that I'm on... In closing, may God continue to keep you on his side... Peace C-ya in '94.

DJ SPEN, 92Q, Baltimore

UMC's *Time To Set It Straight* (WILD PITCH/ERG) - This record didn't hit me at first, but I'm happy as hell I gave it a second listen. If the rest of UMC's album is anything like this single, I WILL WEAR IT OUT!

DE LA SOUL *Ego Trip* (TOMMY BOY) - I was playing *Ego Trippin' (Part 2)* off the "Bhloone Mins State 1 p". The album version was good, but the remixes are even better! Check it!

ARETHA FRANKLIN *(Pride) A Deeper Love* (ARISTA) - If you play dance music, and you don't have, or haven't heard it, make it your priority to do so.

MICHAEL WATFORD *So Into You* (EASTWEST) - This boy sings his ass off, his production is top notch, and his songs are all that. This song should do major crossover damage!

INCOGNITO *Given It Up* (TALKIN LOUD) - This record has the right combination of everything. The vocals SLAM! The music SLAMS! The beat is PHATTER than PHAT! The arrangement, the production, the hook, the mixes: I could go on and on! This is one heavy piece of vinyl. To Russ Allen, thanks for the opportunity as we do major damage in the Baltimore/DC market into the nine-four! Peace and Happy Holiday.

STEVE ANTHONY

A few final shout outs for the year-end edition. I would like to personally thank several programmers whom I've had the privilege of working under during the past 4 1/2 years at KTFM. First and foremost is a throw to Rick Hayes who pulled me out of the clubs, and onto the radio. He gave me the ball, and I ran with it (not unlike Coppolla's Patriots). In no particular order, I'd also like to say "you da man" to Bob Perry, Dr. Drex, Jeff McCartney, Rick Upton... and to Cruise, thanks for the job tip.

Last but not least, large props to the KTFM mix crew, including: Animal, Chill, 5K, Fusaro, Rich, Flyte, The Outlaw, and even the Rossman (who mixed Baby Formula a lot better than 2 records). These guys are street level, music intense jocks who play to a million five every weekend, and have kicked some serious ass in their day. Muchas gracias to all, and I'm on to "Big D."

RICKY LEIGH

This iz one of the hardest columns I've ever tried to write cuz I can't even begin to thank all of the krew in the mix who sweat out the hitz nite in and nite out behind your 1200's and came together with me in New York, on the conference callz, and one on one to break shit wide open for the masses. Remember, we are gonna inherit the reins of this industry, and as mixers we can do this!

Special shoutz out to Dr. Dave, Albie, Chuck, Russ, Scorpio, Alexander, Greg 'Nubian' Lee, Tha Baka Boyz, Paco, Dana, Jazz, Pete, Jesse, Geoffrey, Whiz, Mohamed, Felix, Cannavo, Humpty, Flex, Sir Charles, Kyser, Schommer, Bad Boy, Fresh G, Madley, Snoop Richie Rich, Oscar, McKenna, Digit & Efx, Claude, Pendejo Fusaro, Hohman, Kid 'Cupcake' Fresh, Reg, Ice, T.A. Mojo, Hosh, Cary, Steve Anthony, Nardone & EMZ, Marthe, E. Brooks, Murphy, Lebeau, Carbone, Iemello, Ramone, Smash, Napoliello, Goldstein, Pantana & Harris, Damian, Chet, Arbagey, Throb, Mystro, Kelly, Marcus, Stone, Hess, Izzie, Marco, Petricone, Walsh, Sean Lynch & Cunningham, Em, Val, Peter, Carmen, Ceraolo, Liz, Polly, Elliot, Sergio, Spen, Baraket, Lior, Russell, Simmons, Dutch McMann, Gary Q, Ford, McGee, Nes, Dylan, Cavallero, Twiggy, Ruffnex, B. Brian, Markus & Rajput, Iris, Heidi, Squillante, Jurman, Miller, Gilson, Fut, David X & Nick, Hector, Tony B & Enrie, Chopper Cohn, Hinks, Doyle, Blade, Monte, Tito, Candyman, Chavez, Stacy, Muzz, Alvin D, Magic Mel, DJ D, Freeze, Craig G, Mark Vincent, Priest, Hunter, Kool Bee, Michelle S, Urbina, Demayo & Chris, Clifton Strazza, Roger Trautman, Hanken, Bari G, Mark & Colleen Lev-mon, Hitmakers Production Krew, all tha rekkard poolz and street DJ's I couldn't mention, and tha krew that brought me to Hitmakers, Frank Miniaci, Bob Greenberg, and Barry Fiedel -- Thanks for believin in the vision from the streetz - God bless all of you (and those not mentioned -- much love and Happy Holiday and I'll speak to you in the Nine-Four!



"I-IGHT"



MIX SHOW D#39

HOT 97 #30 (19 spins), WOW! #9 (16 spins/hot phones)

Billboard 12" Sales 26*

Billboard Rap Chart 46*

Urban Network Rap Chart 16*

Gavin Rap Chart 21*

Hits Rap Chart 21*

#1 Bubbling Under/Billboard Urban Singles

Check out ON:



Selection #156

"The Arsenio Hall Show"...NO GUNS...NO SEX...just old school hip-hop flavor...Ight!!!

Additional BDS airplay on these other fine stations:

WBLS	KMJQ	WZFX
WRKS	100.3 JAMZ	WQMG
WIOQ	B96	WMYK
PWR99	WGCI	WQOK
WCKZ	WJMO	WPLZ
WPEG	WZAK	KMJJ
WHJX	KSFM	KPRS
WJBT	KMEL	KMJM
PWR96	KUBE	WOLF-FM
WJHM	THE BEAT	
THE BOX	KFXE	

Club Chart

COMPILED FROM KEY RECORD POOLS ACROSS THE U.S.A.

BREAKOUTS

BJORK "Big Time Sensuality" (ELEKTRA)
SHABBA RANKS "Family Affair" (ATLAS/PLG)
DANNY JAMES "Skin Party" (TESTIN)
SWV "Always On My Mind" (RCA)
LOUIE RANKIN "Put On Your Negligee" (MESA)

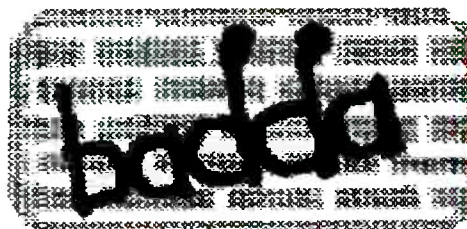
CLUB MOVERS

LW	TW	ARTIST	SON	RECORD POOL
1-1		CULTURE BEAT	"Mr. Vain"	(550 Music/Epic)
3-2		EVOLUTION	"Everybody Dance"	(Deconstruction/RCA)
2-3		CAPTAIN HOLLYWOOD	"All I Want"	(Imago)
5-4		UNCANNY ALLIANCE	"I'm Beautiful Dammit"	(A&M)
4-5		D:REAM	"Things Can Only Get Better"	(Sire/Giant)
6-6		ULTRA NATE	"Show Me"	(WB)
11-7		JODY WATLEY	"Your Love Keeps Working On Me"	(MCA)
9-8		MK F/ALANA	"Love Changes"	(Charisma/Virgin)
16-9		ROZALLA	"I Love Music"	(Epic)
28-10		HADDAWAY	"Life"	(Arista)
14-11		SNOOP DOGGY DOGG	"What's My Name"	(DeathRow/Interscope/AG)
37-12		WHITNEY HOUSTON	"Queen Of The Night" (RX)	(Arista)
8-13		DAVID MORALES	"The Program"	(Mercury)
15-14		LISETTE MELENDEZ	"Goody Goody"	(Fever/Ral/Chaos)
10-15		B-TRIBE	"Fiesta Festival"	(Atlantic)
13-16		EN VOGUE	"What Is Love"	(EastWest/AG)
17-17		SOUL SOLUTION	"Love, Peace & Happiness"	(frr)
18-18		SALT N PEPA	"Shoop"	(Next Plateau/London/PLG)
26-19		BEAUTIFUL PEOPLE	"Rilly Groovy"	(Continuum)
29-20		AWESOME 3	"Don't Go"	(American/WB)
21-21		CHANTAY SAVAGE	"Betcha'll Never Find"	(ID/RCA)
23-22		DAS EFX	"Freakit"	(EastWest)
25-23		EAST17	"House Of Love"	(London/PLG)
7-24		GLORIA ESTEFAN	"Tradicion"	(Epic)
N-25		HEAVEN 17	"Temptation"	(Virgin)
22-26		ACE OF BASE	"All That She Wants"	(Arista)
12-27		SVEN VATH	"L' Esperanza"	(EYE/WB)
31-28		A TRIBE CALLED QUEST	"Award Tour"	(Jive)
30-29		FEALITY	"Yolanda"	(Strictly Rhythm/ZYX)
20-30		DOUBLEPLUSGOOD	"Congo Te"	(Sire/WB)
35-31		TURBO B	"Get Wild"	(Polydor)
24-32		THE GOODMEN	"Give It Up"	(frr)
27-33		GABRIELLE	"Dreams"	(Go! Discs/London/PLG)
19-34		BEE GEES	"Paying The Price Of Love"	(PLG)
32-35		THE URBAN COOKIE...	"The Key The Secret"	(Radikal/Critique)
36-36		JOE	"The One For Me"	(Mercury)
48-37		QUEEN LATIFAH	"U.N.I.T.Y."	(Motown)
39-38		LEGACY OF SOUND	"I Can't Let You Go"	(RCA)
34-39		FREEDOM WILLIAMS	"Groove Your Mind"	(Columbia)
N-40		U2	"Lemon"	(Island/PLG)
42-41		BELOVED	"Rock To The Rhythm Of Love"	(Atlantic)
46-42		K7	"Come Baby Come (RX)"	(Tommy Boy)
43-43		BJORK	"Violently Happy"	(Elektra)
45-44		PLAN B	"Life's A Beat"	(Imago)
N-45		THE FOG	"Been A Long Time"	(Columbia)
50-46		THE BROTHERHOOD	"Love Will Make It Right"	(Imago)
47-47		2PAC	"Keep Ya Head Up"	(Interscope)
49-48		W'U-TANG CLAN	"Method Man"	(RCA)
N-49		P'SKOSONIK	"Welcome To My Mind"	(Wax Trax)
N-50		DEBBE COLE	"Could You Be Loved"	(Next Plateau)

REPORTING POOLS

INFINITY RECORD POOL • Staten Island
Charlie Alessi (718) 967-4793
• CYPRESS HILL, KELLER TAGG, LOUIE RANKIN, SHABBA RANKS, SWV
FOR THE RECORD • New York
Jeffrey Allen (212) 598-4177
• B.M.E./MICHE, DEBBE COLE, GEORGIE PORGIE, PRINCE OF HOUSE, VICIOUS/LOLEATTA
SURE RECORD POOL • Bronx
Bobby Davis (718) 904-0500
• D.L. FUNK, JODY WATLEY, JUNIOR TUCKER, MARY J. BLIGE, SHABBA RANKS
AMERICAN TRAX • Beverly Hills
Shawn Wilms (310) 659-7852
• BJORK, KD LANG, MOBY, SHABBA RANKS, SUDDEN CHANGE
IMPACT • Los Angeles
Fut (213) 292-6611
• LOUIE RANKIN, SHABBA RANKS
PACIFIC COAST DJ ASSOC. • Long Beach
Steve Tsepelis (310) 433-6569
• 3 STEPS FROM NOWHERE, BJORK, DANNY JAMES, KD LANG, MOBY
RESOURCE RECORD POOL • Los Angeles
Craig Spy (213) 651-2085
• BJORK, DANNY JAMES, KD LANG, DIRTY DAWG f/NICE & SMOOTH, THE OTHER TWO
LET'S DANCE • Chicago
Mike Macharello (312) 525-7553
• JOHNNY P, MIDI RAIN, THE OTHER TWO, WHITNEY HOUSTON
BADDA • San Francisco
N. Lygizos/David X (415) 882-9700
• AARON SMITH, DANNY JAMES, KING JAY, LISA KEITH, NYASIA
BAY AREA SOUND SERVICE • San Francisco
M. Ventura/S. Tuttle (415) 863-2515
• GEORGIE PORGIE, JOHNNY P, KD LANG, THE OTHER TWO, RAY QUICK
ADVANCED MUSIC PROMOTION • Detroit
Lee Eckinger (313) 543-1764
• FEM 2 FEM, LISA LISA, DIRTY DAWG f/NICE & SMOOTH
DANCE DETROIT • Detroit
Steve Nader (313) 541-4323
• KD LANG, RAZE, SUDDEN CHANGE, SWV, WHITNEY HOUSTON
MID-WESTERN DANCE ASSOC. • Detroit
Enola-Gaye Porter (313) 546-8448
• 2 UNLIMITED, DS UNCLE AL, JERU THE DAMAJA, KD LANG, THE OTHER TWO
NORTH TEXAS DANCE ASSOC. • Dallas
Tony Aco (214) 826-6832
• BJORK, THE FOG, MIDI RAIN, PRINCE OF HOUSE, SUDDEN CHANGE
BOSTON RECORD POOL • Boston
Robin Springer (617) 325-7665
• BJORK, CYNDI LAUPER, L.E.D., MIDI RAIN, PRINCE OF HOUSE
MASSPOOL • East Boston
Gary Cannavo (617) 567-2900
• BJORK, LOUIE RANKIN, MARY J. BLIGE, SHABBA RANKS, SWV
OUR MID-ATLANTIC POOL • Washington, DC
B. Keart/A. Chasen (202) 483-8880
• FEM 2 FEM, JOHN JAMES, NORTHEAST GROOVERS, SHABBA RANKS, SWV
TABLES OF DISTINCTION • Washington, DC
Eardrum (301) 270-2604
• AKINYELE, JODECI, LOUIE RANKIN, RAHEEM THE DREAM/MC SHY D, SHABBA RANKS
MUSIC INFORMATION X-CHANGE • Houston
Sam Meyer (713) 667-2734
• B. MCKNIGHT/TONY TONI TONE, BEAVIS & BUTT-HEAD, KD LANG, WHITNEY HOUSTON
FORT LAUDERDALE MIAMI REC. POOL • Fort Lauderdale
Louis Possenti (305) 563-6889
• BJORK, VERNON YARD, WHITNEY HOUSTON

FLAMINGO RECORD PROMOTIONS • Miami
Richard McVay (305) 895-1246
• ALLURE, BJORK, CYPRESS HILL, JUNO REACTOR, SOUL ONE
HITZ • Miami Beach
M. Moretta/P. Zon Zon/T. Roca (305) 532-4487
• ALT, FLAME, SHERIE, SOUL ONE, WHITNEY HOUSTON
DIXIE DANCE KINGS • Atlanta
Dan Miller (404) 740-0356
• AWESOME 3, THE FOG, HADDAWAY, MIDI RAIN, WHITNEY HOUSTON
DIRECT HIT • Long Island
Scott Allan (516) 845-1938
• BJORK, CYNDI LAUPER, HADDAWAY, JUNGLE BROTHERS, RUPAUL
LONG ISLAND RECORD POOL • Long Island
Jackie McCloy (516) 796-6596
• 2 UNLIMITED, THE FOG, HADDAWAY, SPARK 950, WHITNEY HOUSTON
NORTHWEST DANCE MUSIC • Seattle
John England (206) 329-5381
• 2 UNLIMITED, 3 STEPS FROM NOWHERE, THE FOG, THE OTHER TWO, PLASTIKMAN
INTERNATIONAL RECORD SOURCE • San Diego
Javier Lugo (619) 476-1288
• ALT, DANNY JAMES, DJ DISCIPLE, LISA LISA, THE OTHER TWO
SOLID PRODUCTIONS MUSIC POOL • San Diego
M. Greer/R. Elliott (619) 470-3111
• CYPRESS HILL, CYNDI LAUPER, LISA KEITH, ODD SQUAD, WHITNEY HOUSTON
PITTSBURGH D.J. ASSOC. • Pittsburgh
Jim Kolich (412) 885-1472
• SWV
FLORIDA SUNCOAST RECORD POOL • Tampa Bay
Howard Tripp & Jerry King (813) 544-7609
• BJORK, EVE, IT TWINS, RUPAUL, SNOOP DOGGY DOGG
DESERT WEST RECORD POOL • Phoenix
Terry Gilson (602) 249-9214
• ALL 4 ONE, GEORGIE PORGIE, LISA LISA, MOBY
DANCING DISC'S OF DENVER • Denver
Lawana Sims (303) 333-6901
• DANNY JAMES, FUNKAHAWLIKZ, SUDDEN CHANGE
CENTRAL OHIO RECORD CORP • Columbus
Joe Dillon (614) 221-5907
• BEAVIS & BUTT-HEAD, KD LANG, RUFFNESS, SHABBA RANKS, SWV
STARFLEET MUSIC POOL • Charlotte
Ronnie Matthews (704) 532-8496
• 2 UNLIMITED, CAPTAIN HOLLYWOOD PROJECT, JANET JACKSON, LISA KEITH, LISETTE MELENDEZ
CONNECTICUT'S MUSIC POOL • Orange
Stephen M. Richardson (203) 789-0035
• BEAVIS & BUTT-HEAD, CULTURE POSSE, LOUIE RANKIN, WHITNEY HOUSTON, THE WHOOLIGANZ
RICKETTS RECORDS • Morristown, NJ
Bill Rickett (201) 478-5764
• CYPRESS HILL, CYNDI LAUPER, GERIDEAU, MIDI RAIN, RED FOX
LAS VEGAS RECORD SYSTEMS • Las Vegas
Rory McAlister (702) 256-1567
• DANNY JAMES, KELLER TAGG, KING JAY, MC LYTE, SHABBA RANKS
HAWAII DISC JOCKEY ASSOC. • Honolulu
Kevin Okada (808) 926-3591
• BJORK, KD LANG, LISA LISA, MOBY, SHABBA RANKS
5 STAR • Kentucky
Mark Burney (606) 261-6972
• BEAVIS & BUTT-HEAD, DANNY JAMES, EVE, THE FOG, HADDAWAY
KEYSTONE SPINNERS REC. POOL • Wilkes Barre
Carl Gross (717) 823-5233
• JC LODGE, MIDI RAIN, SWV



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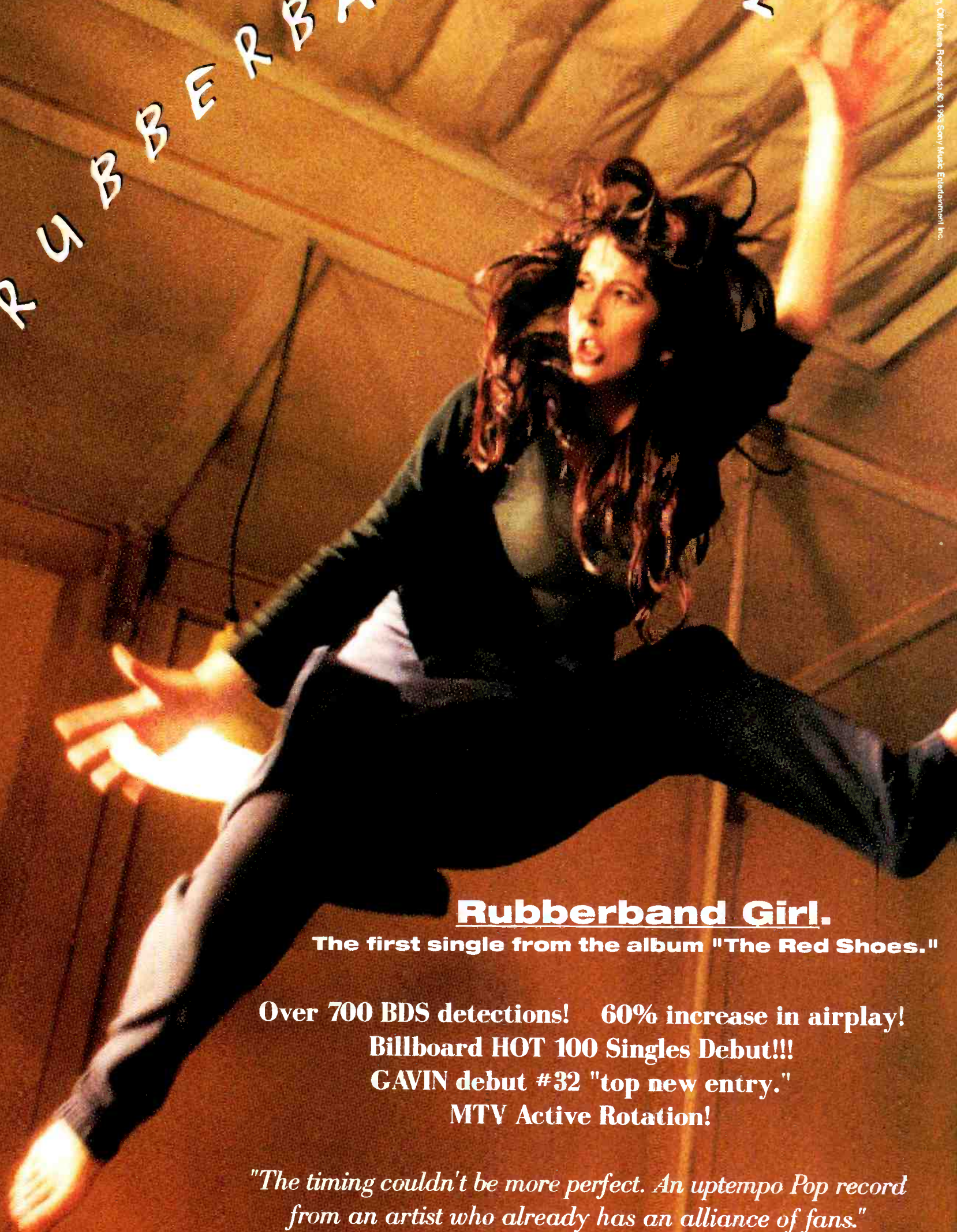
BEST IN '94 FROM OUR STAFF

Nick Lygizos
Sulai Wong
David X
Eddie Edul
Bernard Cabigon
Bryan Hawk

Be sure to listen for your new release on our New Music Preview Line: **415.435.7578**

KATE BUSH

RUBBERBAND GIRL



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Rubberband Girl.

The first single from the album "The Red Shoes."

**Over 700 BDS detections! 60% increase in airplay!
Billboard HOT 100 Singles Debut!!!
GAVIN debut #32 "top new entry."
MTV Active Rotation!**

"The timing couldn't be more perfect. An uptempo Pop record from an artist who already has an alliance of fans."

Mike Sommers - WSTW

Ear To The Ground



Meat me in St Louis! (Get it?...Meat Me? Hoo hah...) Here's MCA recording artist Meat Loaf, who may or may not have been separated at birth from WKQB/St. Louis PD Cruze. (L-R): MCA Midwest Promo Guy Tom Starr, Cruze Loaf, Meat Loaf, and WKQB MD Kenny Knight.

Late-Breaking News And Inflammation:

We are very excited to report, that due to overwhelming popular demand, the first **HITMAKERS** Regional Seminar of 1994 has been moved to the fabulous **MIRAGE HOTEL** in Las Vegas! Mark your calendar: May 5 • 6 • 7. The New York Seminar has been scheduled for September 15 • 16 • 17 at the Hotel Macklowe in New York City. Budget now for '94!

Q106/San Diego OM/PD TRACY JOHNSON becomes the latest economic victim of an LMA, as he exits the station December 14, just a few days after PAR Broadcasting completed its duopoly with **KGMM** and **AOR KIOZ (Rock102)**. In an apparent consolidation move, **KIOZ PD GREG STEVENS** will now also program **Q106**, and **PAR VP/Programming AL PETERSON** will oversee both **Q106** and **KIOZ**. **THE EAR** hears consultant **GUY ZAPOLEON**'s services have also been terminated.

Johnson is not in any hurry to hang out the 'Will program for canned goods' sign just yet...Look for him to re-surface locally very soon.

WWHT and sister station **WAHC/Columbus**, formerly known as **HOT105/HOT107**, made the switch this week to "The New 105.7 **KISS-FM**." The new call letters **WKSZ** have been applied for. Among the reasons for the switch, according to a statement released by station management, is "an increasing concern about violent and sexually explicit lyrics..." The New **KISS-FM** kicked off its new direction in a highly symbolic fashion at 5pm December 14, as a 12-ton steamroller crushed a bunch of "gangsta rap" CDs in the station parking lot. Film at 11...

KKYK/Little Rock PD BILL PRESSLY exits after three years to form "Pressly Partnership Productions," a group formed to acquire small and medium market radio stations. **THE EAR** hears they've made their first purchase in northeast Arkansas and look to close in January.

No replacement has been named yet. **T&R** to: **DENNY MOORE**, GM, **KKYK**, 425 West Capitol, Suite 3104, Little Rock, Arkansas 72201. **AOR** experience a must! **E.O.E.** No calls please!

Receivers Of Great Uppage:

KRBE/Houston PD TOM POLEMAN hands out a few pre-holiday promotions to deserving staff members: **PAUL 'CUBBY' BRYANT** is officially upped to **MD** from **Music Coordinator**. **PM Driver/Six-year station vet SCOTT SPARKS** has been upped to **APD**, and former producer **SHARON DASTUR** has been named **Programming Assistant**, replacing **DEBBIE WACTOR**, who was just named **Database Asst.**

WLAN/Lancaster ups MD CHAD BRUESKE to the still-warm **PD** chair, replace **GARETT MICHAELS**, now programming **WPLY-FM/Philly**. **GM CHUCK LONTINE** told **THE EAR**, "It was great to not have to look for an excellent replacement for Garrett." He added, "We have set well-defined marketing plans for **WLAN**, and I'm confident that with Chad we will out-perform our expectations."

KKRZ/Portland MD STEPHANIE STEELE steps down to concentrate on other station duties. Look for **ERIC MURPHY** to add **MD** stripes to complement his fuchsia **APD** stripes.

JET-FM/Erie PD NEAL SHARPE adds **OM** duties, as he now also oversees programming of **LMA** sister station, **Oldies-formatted WFGO (Froggy 94.7)**.

P.S. Congrats to Neal and wife **Lorraine**, who are expecting their first child in **June of 1994**.

KHMX/Houston PD PAT PAXTON checks in to let us know he's upped **Midday** personality **BARRY McKAY** to **APD**. **McKay** used to hold the same position at **92Q/Baltimore**.

WMGV/Appleton-Oshkosh MD KELLY STONE also adds **MD** duties for sister **AC** station **WFDL** in exotic **Fond Du Lac, WI**.

Available Now! Operators Are Standing By:

THE EAR hears **B94/Pittsburgh APD JEFF TYSON** will be exiting the station on **January 4**. He is open to opportunities in any size market, and can be reached at: **(412) 366-3807**.

KKFR/Phoenix Night Guy KID CORONA has left the building. He's currently looking for a night or afternoon gig. Call him today: **(602) 990-9557**.

KTFM/San Antonio MD/Mix Guy STEVE ANTHONY has left the building. Anthony, who also did sports on **AM** sister station **KTSA**, is ready for his next move. call **(210) 653-7380** today.



There was a lot of love in the room the night of **KISS-FM's 'KISS-mas' Party** held last week at **Universal Studios Hollywood**, hosted by **Rick Dees**. Over 4,000 listeners were in the house. Pictured knee-deep in the festivities, (L-R): **KISS-FM PD Jeff Wyatt**, **ERG** recording artist **Joshua Kadison**, **ERG VP/Promotion Billy Brill**, and **HITMAKERS** own lovely and talented **Bobbie Hach**.

In Other News:

BERNIE DITTMAN has sold **WAPI/Birmingham** to **DICK Broadcasting** for a reported **\$6.85 million**. This move will create yet another radio duopoly, teaming **WAPI** with **WJOX-AM** and **WZRR-FM**. **Dittman** will hold onto **WABB/Mobile**.

PRO-FM/Providence welcomes **ROB HOGAN** as the new **Promotion Director**. **Hogan** was previously **MD/Promotion Director** at crosstown **WWKX**, and spent five years as **Promotion Coordinator** at **WZOU/Boston**.

Talk about a larger-than-life company Christmas party...**JIMMY STEAL** checks in to tell us that none other than **FRANK SINATRA** is playing the **Q102** bash this week! Seems **GREAT AMERICAN** head honcho **CARL LINDNER**, who also happens to own the **Music Hall** in Cincinnati, booked **Sinatra** for two dates this week, and invited the entire staff to the party. No confirmation yet on whether **JOEL FOLGER** will be the opening act...



We promised you action photos from last week's **KHKS/Dallas Surprise Christmas party/ambush** hosted by an unsuspecting **Joel Folger** from crosstown **The EDGE**. Until those photos arrive, this one will have to do...Here's **Mr. Folger** pictured with the winners of the **Lambda contest**...**(L-R): KISS jocks Michael B and Leigh Ann**, **Joel Folger** with souvenir **T-shirt**, and **KHKS PD Sean Phillips**.

Idle Gossip (Dallas Division):

What **Midwest** programmer is **SEAN PHILLIPS** looking at to fill his much-sought-after **APD** gig?

Did **KEGL** really get sold this week? How does **INFINITY** fit into the equation? By the way, the latest **KEGL** trend: **2.8...**

Love Stuff:

Congrats to **WXKB/Ft. Meyers MD RANDY SHERWYN**, who just got himself engaged to **ROBIN RIANHARD**, who works in the medical profession.

Heartwarming Holiday Radio Stories:

WVSR/Charleston, WV morning maniacs BOB CAMPBELL and **JOSH KNAUER** were suspended for one week without pay after a wacky bit backfired on the duo this week. Seems the guys were attempting to come up with creative ways to increase funding for schools, and the routine somehow reached a point where they jokingly suggested doing away with senior citizens and using their **Social Security** benefit checks to fund schools...Apparently, several listeners and clients were not able to comprehend the subtle humor, and the guys were suspended.

GM TCM COLLINS said the suspension was not intended to tone down the morning team. "We do want the guys to be on the cutting edge," he explained. "We want them to do more than read the time and temperature..."

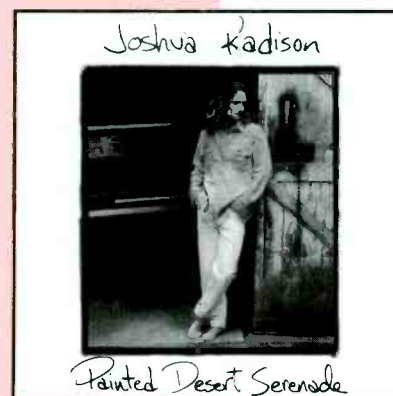
KISF/Kansas City air talent ACE ARMSTRONG was caught between gigs. After months of negotiations, the **Production Director** position promised to him at **Guam's KOKU-FM** fell through, three weeks after **Armstrong** was told he had the job. He had already given up his job at **KISF**, had his car up for sale, and had already shipped his furniture halfway around the world. To make matters worse, he has now postponed his upcoming wedding because he has no job. **Armstrong** is back working part-time at **KISF**, and wants to get back into the game. Call **(816) 364-1116**.

WOVV/W. Palm Beach PD/Morning Guy M.J. KELLI has capitalized on the current **Power Ranger** craze in a big way...The popular **FOX** program has prompted a huge shortage of the action figures nationally, but **Kelli** located a supply at **Toys-R-Us** in **San Juan, Puerto Rico**. He left his show at **8:10am**, hopped a flight to **San Juan**, purchased **60** of the **\$9.99** action figures, and returned to the air, auctioning off the dolls for as much as **\$200.00!** All proceeds went to the **Children's Home Society** charity.

The HITMAKERS offices will be closed from **December 20 until January 2, 1994**. We will re-open for your dining and dancing pleasure on **Monday, January 3**.
Have a safe and happy Holiday season!

Joshua Kadison came quietly out of nowhere earlier this year and, without hype or fuss, made his way up the charts with his debut single, **“Jessie.”**

- 5/3/93 12 AC adds including: WRVR, Memphis
- 5/10/93 **RETAIL SHIP DATE - 8000 UNITS**
10 AC adds including KMXV, Kansas City
- 5/31/93 VH1 add - “What’s New” Rotation
- 6/12/93 Billboard feature
- 7/6/93 3 AC adds including: WKQI, Detroit • KVIL, Dallas • KLSY, Seattle
- 8/2/93 3 AC adds including: KHMZ, Houston • KXYQ, Portland, OR
- 8/9/93 4 AC adds including: WMTX, Tampa • WMXV, New York
- 8/11/93 KTLA Morning News (Los Angeles)
- 8/23/93 Top 10 AC!
- 9/3/93 4 AC adds including WARM, Cincinnati
- 9/14/93 2 AC adds including B100, San Diego • New York Times feature
- 9/20/93 People Magazine review
- 9/21/93 35 Top 40 adds including: KPLZ, Seattle • KISF, Kansas City
- 9/22/93 New York Times review
- 9/28/93 28 Top 40 adds!
- 9/30/93 Tonight Show with Jay Leno
- 10/1/93 Live: Regis & Kathie Lee
- 10/5/93 15 Top 40 adds including WKQB, St. Louis
- 10/12/93 5 Top 40 adds including KISS 108, Boston
- 10/18/93 10 Top 40 adds including WPLJ -NYC
RETAIL SALES - 100,000 UNITS
- 10/25/93 6 Top 40 adds including KDWB, Minneapolis
Billboard Heatseekers debut #29
- 11/8/93 13 Top 40 adds including: B97, New Orleans • Q106, San Diego
Good Day New York
- 11/15/93 10 Top 40 adds including: STAR 94, Atlanta • WFLZ, Tampa
VH1 - moves to HEAVY rotation
- 11/19/93 R+R CHR Breaker!
- 11/22/93 7 Top 40 adds including WPRO, Providence
- 11/26/93 Re-entry *30 R+R AC chart
- 11/29/93 Arsenio Hall Show
- 12/1/93 VH1 declares Josh Kadison “Breakthrough” artist of the year
- 12/6/93 5 Top 40 adds including: KRQ, Tucson • B94, Pittsburgh • XL106.7, Orlando
Billboard Heatseekers #13
- 12/10/93 **RETAIL SALES - 200,000 UNITS**
- 12/13/93 USA Today feature • Music City Tonight (TNN) - 65 Million viewers



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Which just goes to show...
It's the quiet ones you have to watch out for.
January 3, 1994 “Jessie” continues...



Great Songwriting
Hasn't Disappeared.

*Richard
Marx*

Now and Forever

Going for Adds January 3 & 4

The First Single and Video
from the
Forthcoming Album

Paid Vacation

*Richard Marx gives you
something to believe in again.*

Written and Produced by
RICHARD MARX
Direction: Left Bank Management



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