KERRY LOCCONS Celebrate Him Home Again

DRUGAVAR P

Cavin Takes An

In-Depth Look At

A/C Music & Radio

GAVIN SALUTES THE NAB

ISSUE 1872, SEPTEMBER 6, 1991

PAULA ABDUL PRESENTS

AND THE STRAY MOB

MC Skat Kat is one buggin' kitty. Ask him where he's from and you'll never get the same answer twice; ask him where he's been and he'll go off. He'll tell you how he "helped out" a certain Paula Abdul by co-starring in her "Opposites Attract" video. Just to prove what a purfectly nice guy he is, he'll tell you how this time around he let Paula be in <u>his</u> video. And he'll wear you out braggin' about "Skat Strut," the first single from his krazy new album.

capti

Video in **HEAVY** rotation on **MTV**

m.

strut

1

THE FIRST SINGLE FROM THE ADVENTURES OF MC SKAT KAT AND THE STRAY MOB



September 6, 1991/the GAVIN REPORT

the GAVIN REPORT



BABINEAU RESIGNS



Columbia's Ehrlich Up to VP/GM

A shocker came out of DGC this week as the label's original General Manager, Marko Babineau, handed in his resignation.

Citing family considerations, Babineau said via a presstime fax release that he made his decision while on vacation last week. "It's been nearly twenty years on the record promotion battlefield for me and I need to take a break. I've promised myself not to even think about 'what's next' for at least six months. Needless to say, the pasteight years at Geffen and DGC Records have been an incredibly exciting and rewarding experience, and I'm going to

A-R-B Takes To The A-I-R

Look! Up in the sky! It's a bird—it's a plane—it's an *Arbitron Ad*?

In their quest for the elusive 25-34 male diary-keepers, Arbitron took to the atmosphere over Virginia Beach this Labor Day Weekend via a plane trailing a banner that said, "Arbitron Radio Ratings—Your Diary Counts." *continued next page* miss all my buds. **Ed Rosenblatt** (President) and **David Geffen** are like second fathers to me."

Rosenblatt commented: "I speak for David Geffen and everyone at our companies when I say we're going to miss Marko. He's not only made an important contribution to our success, but is a good friend. Thus, we respect the personal choice he's made and wish him well."

Boston-born Babineau started in the promotion business at Arista in 1972. He worked for A&M before joining Geffen in 1983 and when DGC was launched in 1990 he was named General Manager.

BLOOM BLOC

Capitol Records Senior Director of National Promotion, Ritch Bloom, was awarded a vice presidency this week, as he takes the title Vice President, National Promotion.

Bloom has been in promotion for 14 years, having started in 1977 as Regional Album Promotion Manager, Southeast, for **Epic**. He held different promotion positions for **Columbia** before joining Capitol as Director of Album Promotion in 1987. His new position

Fred Ehrlich, who started at Columbia Records in 1982 as a



College Marketing Rep was upped this week to Vice President, General Manager. In addition to overseeing day-to-day Marketing, Sales, Video, Label Finance/Administration and Publicity, Ehrlich will be closely involved with the workings of Def Jam/RAL.

THE PROBLEM'S

SOLVED -- see page 61

"For the past two years Fred has assisted me at every stage of reorganization of the Columbia label," said label president **Don**

Ienner. "As I continue to focus greater attention on our artists and their music, as well as other aspects of the company's growth and expansion, my confidence in Fred's ability to help run the show with me and the department heads is stronger than ever. With all of our department heads now in place, a major vote of confidence goes to everyone who has helped to build on the team spirit at Columbia"

calls for him to oversee, pop, alternative, album, adult contemporary and *Gavin Report* promotional

campaigns. "Ritch has earned this promotion," said label Senior Vice President, John Fagot. "He has matured as an executive and as an individual, his people skills are unparalleled and he has worked hard to become an excellent administrator. My sincerest congratulations!"



NEWS - Beverly Mire

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It's Here!

"Something Got Me Started"

The first single from

SIMPLY RED.

From the

forthcoming

album STARS.

Produced by Stewart Levine for

Oliverea Productions Ltd.



ivision of Atlantic Recording Corporation 1991 Atlantic Recording Corpo. A Time Warner Compan

ARB cont. from previous page

NEWS

According to Jay Guyther, ARB's vice president of sales and marketing, the idea came from a management discussion group that focused on "possible ideas for improving young male representation."

Virginia Beach, which is in the Norfolk market, was chosen for the virgin flight because it's "a high military market," said Guyther. "We can't survey bases—nobody can—and that makes it difficult for us to reach some young male participants." Young male is defined here as the 25-34. Guyther went on to say that the ratings service's foray into ads targeted to a specific sex/demo indicates Arbitron's "willingness to explore different ways to improve sample performance among hardto-reach groups.

Although he didn't delve deeply into future campaigns, Guyther indicated that if ARB sees an impact the idea will continue. But not everybody lives at the beach. "The method we use will vary from market to market," Guyther said. "You're going to be hearing about more things we're going to look at and try."

Comeau Upped At EMI



Just in time for the Gavin A/C special issue, **Colette Comeau**

has been promoted to Manager, Adult Contemporary and Alternative Promotion at **EMI Records**. A former promotion coordinator, Comeau will remain based at the label's New York City offices.

"Colette's love and knowledge of all genres of music has been proven to be an important asset in the development of our unique department," said **Geordie Gillespie**, Director Adult Contemporary and Alternative Promotion. "She is aggressive, intuitive and intelligent. She is the obvious choice to strengthen our promotional efforts in the A/C and Alternative formats."



CEMA Distribution's "Roadshow II" was held in Dallas from August 14-18, and the company showcased upcoming releases for national and regional personnel. Live performances were given by EMF (EMI USA), Garth Brooks and Pirates of the Mississippi (Capitol Nashville), Billy Dean (SBK) and Animal Logic (I.R.S.). Capitol Recording artist Bob Seger (second right) rocked to the music with (l-r) his longtime manager Punch Andrews; CEMA Vice President, Sales Joe McFadden; Capitol President/CEO Joe Smith; and (far right) CEMA President Russ Bach.

Maranville's a Fox

Hot on the heels of the departure of former "The Fox"/KUFX-San Jose, CA program director Brian Rhea comes the announcement that Timothy Maranville will be joining the Classic Rock and Roll station.

A former wiz kid, Maranville was first on radio at the age of eleven. His most recent position was Vice President of Programming for **Unicom Inc.** In addition, Maranville has held programming positions in Fresno, CA (KTHT) and Las Vegas (KZMQ and KMJJ).

"Tim's a professional broadcaster with a successful track record as a program director," said station General Manager **Ed Krampf.** "He is uniquely qualified to take 'The Fox' to the highest level." Maranville checked in at KUFX on Friday (6th).

Sony's Mini Disc To Debut In Late '92

An amazing 2.5" disc that can hold more than one hour of music will be available to consumers starting in late '92.

Called the Mini Disc, this item is Sony's next big step into the future. Sony boasts that the "MD" offers excellent sound quality, is easy to use, has quick random access, portability, durability, and recordability—all in digital hi-fi quality.

"Sony anticipates our consumer's needs and desires and we put our technology to work to meet those needs," said Jack Schmuckli, who is the president of Sony Europa GmbH and the chairman of the company's European Operations.

If all goes as planned the debut of the "MD" will have the same groundbreaking effect that the Walkman and the CD-both introduced by Sony-had. However, Schmuckli sees the "MD" co-existing peacefully with other music equipment formats. "The announcement of this new technology for personal listening supports our view that no single audio format can meet every consumer's needs," said Schmuckli. "Therefore, we do not see 'MD' displacing any current formats. As a matter of fact, we expect it to co-exist with CD, DAT and DCC...'

Said superstar Michael Jackson, after hearing "MD" for the first time: "I was so taken that I asked Sony to use my music as part of their product demonstrations. I believe this is the next generation for the music industry."



Just a reminder to all of you who plan to be in San Francisco for the NAB Convention: The Gavin Report would love to see your face on Wednesday (11th) from 4-6PM. Come by and meet faces behind the the names!...Speaking of conventions-those attending the keynote event at this past year's Gavin Seminar heard Soviet commentator/journalist Vladmir Pozner foretell Boris Yeltsin's rise to power. You heard it there first...Lots of speculation as to what Emmis Broadcasting chief Jeff Smulyan is going to be doing with his Seattle Mariners, who, despite best efforts, aren't bringing in any \$\$\$. Smulyan has been quoted as saying he'll sell the team if he can't restructure its debt by early next year. Too bad, because the town and the team love their club's owner. Not to be overlooked is that Smulyan has resisted the urge to gouge fans with high ticket prices, and has treated them to some spectacular and fun promotions. In other Emmis news, Power 106-Los Angeles VP/GM Phil Newmark and WFAN-New York VP/GM Scott Meyer are both out. Emmis Exec VP Randy Bongarten will oversee NY and Prez Doyle Rose will oversee continued next page

ANIMAL LOGIC

THE MULTI-FORMAT DEBUT SINGLE ROSE COLORED GLASSES

AN UP-TEMPO ADULT SMASH GOING FOR ADDS SEPTEMBER 9!

> Deborah Holland vocals

Stewart Copeland drums

Stanley Clarke bass

The new album produced by Animal Logic and Tony Berg

> 2/4-13106 5G-13826

NEWS

the GAVIN REPORT

RADI-O-RAMA cont. from previous page

LA. At presstime none of the folks involved had commented. Despite a non-compete, former KISS 108 (WXKS/FM)-Boston MD Jerry McKenna has checked in at crosstown WZOU, once again working with his old friend and boss Sunny Joe White. The whole thing isn't a surprise, but it'll be interesting to see if Pyramid makes a stink over the noncompete violation.....Longtime KRQR-San Francisco PD Chris Miller is g-o-n-e. New GM Don Marion is interviewing candidates for replacement. That could be a hot job. And does the decreased usage of the identifier "The Rocker" signal anything?...KCRW-Santa Monica Music Deptartment Consultant Rick Lamm is out. In his words, "My option for the new season hasn't been picked up"...After a short stint at an ad agency, Karen Olson-Chilton returns to middays at KISN-Modesto...Brian Rhea, formerly APD at the highly successful Magic 61 (KFRC/ AM)-San Francisco and most recently PD at KUFX-San Jose is looking for his next challenge. Give him a call at (408) 244-6618... Linda Austin is sitting in as PD at KRNQ-Des Moines, IA, while management searches for Chuck Knight's replacement. Linda, by the by, is a candidate...After four years as OM at KIMN-Ft. Collins, Mark Callaghan has resigned. He also held the position of Director of Top 40 Programming for the University Broadcasting Company. Call him in his hometown of Charleston, West Virginia at (812) 323-3405...Tim Ryan joins WXXQ/FM-Freeport/Rockford, IL as evening personality. He was at WCVS/FM-Springfield, IL...The grapevine tells us that Buddy Hatton will be back on the afternoon air at Magic 61 (KFRC/AM)-San Francisco next week. Evening personality Russ "The Moose" Syracuse is leaving the station, with Dan Sorkin sliding into that slot from afternoons...After 13 years, Russ Davis' program Jazz Flavors is no longer part of the soundscape at WSTR-Atlanta. According to Russ, the station is heading more in a Hot A/ C direction, and stylistically Jazz Flavors and the station's format are "apples and oranges"...Along with switching from rockbased to mainstream Top 40, KEWB-Redding, CA changes its frequency from 94.3 to 94.7 FM. Their power increases from 3,500 to 50,000...Great Scott! New programming team at WBNQ-Bloomington, IL: PD Scott Robbins joins from KKRD-Wichita, KS where he held a similar position; AM Driver Scott Laughlin tacks on an MD after his name. Ex-music director J.D. Scott is now Promotion Director...Hot 97.7 (KHOT)-San Jose, CA's Hot Day South Bay II drew a sellout crowd of 10,000 who grooved to performances from PC Quest, Johnny O, Boyz

II Men, Jasmine Guy, South Bay fave Brandon and more...Word is that KDWB's Bobby Wilde could be going national. He's a top finalist in the current MTVee-jay search...KSNN-Merced, CA changes calls to KHTN...Music is Education: Actor Martin Sheen will narrate a 13-part series entitled Played In The USA, a celebration of American music. The thirteen-part series premieres October 6 on The Learning Channel...

ROTATIONS

Michelle Taylor leaves PolyGram Jazz to join RCA/Novus in a promotion/marketing capacity. Official announcement coming soon...New address for Global Pacific: 270 Perkins St., Sonoma, CA 95476...Quark Inc. has signed a distribution deal with ISP Records. The first release will be the Ivory Soul album, "Yo! What's Up"...Looks like Arista will be coughing up anywhere from \$1 to \$3 to disgruntled Milli Vanilli fans who bought albums or concert tickets. Okay, do we get an extra stick of Carefree sugarless gum too??? Just asking...New address for the good folks at the Breneman Report. It's 23241 Ventura Blvd. #102, Woodland Hills, CA 91364...BMG has signed a distribution agreement with Fair Warning...Sincere condolences to the family and friends of Country star Dottie West. Dottie died on September 4 as a result of injuries sustained in an automobile accident...



A SMOOTH LANDING. Basketball great Michael Jordan (c) came down to earth recently to spend a day with a lucky Mighty 690 Sports Radio listener. Shown breathing the same "Air" as the certain Hall of Famer are the contest winner and station Promotion Coordinator John Van Es.

BIRTHDAYS

Compiled by Diane Rufer Our Best Wishes and HAPPY BIRTHDAY To: Jay Ziskrout, Arista Records 9/8 Mike Stone, KLYK-Longview, WA 9/8 Bruce Collins, WXCY-Havre De Grace, MD 9/8 Bob Marlowe, WIHN-Bloomington, IL 9/8 Bob Galliani, Galliani Marketing 9/9 Jim Lee, KFAT/FM-Corvallis, OR 9/9 Kathy Linn, WYHT-Mansfield, OH 9/9 Bill Kanui 9/9 Freddy Weller, Billy Preston, Dave Stewart (Eurythmics) 9/9 Les Garland, Video Jukebox Network 9/10 Michelle Mesiner, Elektra Entertainment 9/10 Hollywood Harrison, 93QID-Alexandria, LA 9/10 Scott Peterson, KOJM-Havre, MT 9/10 Tony Bazis, KRCK-Omaha, NE 9/10 Jose Feliciano, Tommy Overstreet 9/10 Kim White, Geffen Records 9/11 Hosh Gureli, KMEL-San Francisco, CA 9/11 Maureen Guinan, Elektra Entertainment 9/11 Harry Connick Jr. 9/11 Keith Naftaly, KMEL-San Francisco, CA 9/12 George Jones, Barry White, Maria Muldaur 9/12 Derrek Rufer 9/13 Guy Brouillard, CKOI/FM-Montreal 9/13 Dave Clark, KBKB-Ft. Madison, IA 9/13 Peter Cetera, Damian Dame 9/13 Rod Flores, KCSM-San Francisco, CA 9/14 Pat Martin 9/14

BIRTHS

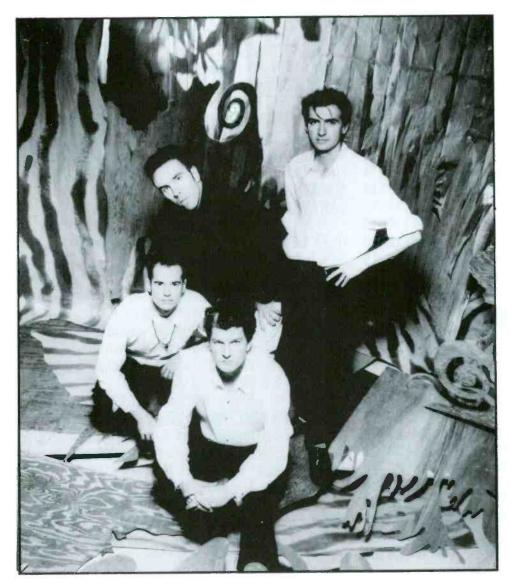
Our CONGRATULATIONS to BRAD PAUL, National Promotion Director for Rounder Records and his wife, BETH, on the birth of their son, NOAH. Born August 18th, weighing 7 1/2 lbs.

WEDDINGS

Our WEDDING BELLS rang on September 6th for SCOTT BURTON, Senior VP of Promotion for McCLUSKY & ASSOCIATES, and his fiancee, DEBBIE BAUMEISTER. Our Best Wishes and CONGRATULATIONS to the happy couple!!

Congratulations Gavin Stations For Once Again Breaking Crowded House

Last week's Record To Watch, is a Most Added this week!



crowded house

"Fall At Your Feet"

Gavin A/C: **#3 Most Added** • CHARTBOUND • 56/31 Gavin Top 40: 40/25 • Debut in Up & Coming

	P
WAPE	KWOD
ZFUN	WJMX
K106	KIIK

KISN KTMT KZOR 99.9KHI KFQX



the GAVIN REPORT

MOST ADDED

TOP 40

2W LW TW

BRYAN ADAMS (181)	2W	LW	TW	
(A&M) EDDIE MONEY (119) (Columbia) CURTIS STIGERS (43) (Arista) RYTHM SYNDICATE (36) (Impact) RUSS IRWIN (36) (SBK) STEVIE NICKS (34) (Modern/Atlantic)	2 3 1 14 8 11 9 4 21 20	2 3 1 8 5 6 7 4 13 14	2 3 4 5 6 7 8 9 10	 PAULA ABDUL - The Promise Of A New Day (Captive/Virgin) MICHAEL BOLTON - Time, Love And Tenderness (Columbia) BRYAN ADAMS - (Everything I Do) I Do It For You (A&M/Morgan Creek) COLOR ME BADD - I Adore Mi Amor (Giant/Reprise) CATHY DENNIS - Too Many Walls (PLG) R.E.M Shiny Happy People (Warner Bros.) C + C MUSIC FACTORY - Things That Make You Go (Columbia) ROD STEWART - The Motown Song (Warner Bros.) EXTREME - Hole Hearted (A&M) BONNIE RAITT - Something To Talk About (Capitol)
CERTIFIED BAD ENGLISH Straight To Your Heart	23	22 17	12 13	FIREHOUSE - Love Of A Lifetime (Epic) <u>MARIAH CAREY</u> - Emotions (Columbia) <u>KARYN WHITE</u> - Romantic (Warner Bros.)
Straight To Your Heart (Epic) LUTHER VANDROSS Don't Want To Be A Fool	13 7	16 12 10 21	15 16	HI-FIVE - I Can't Wait Another Minute (Jive/RCA) HUEY LEWIS AND THE NEWS - It Hit Me Like A Hammer (EMI) SEAL - Crazy (Sire/Warner Bros.) AARON NEVILLE - Everybody Plays The Fool (A&M)
(Epic)	31 29 27	26 24 23	18 19 20	<u>MARTIKA</u> - LoveThy Will Be Done (Columbia) <u>MARKY MARK/FUNKY BUNCH</u> - Good Vibrations (Interscope/EWA)
CURTIS STIGERS I Wonder Why (Arista)	10 22	25 15 18	22 23	BOYZ II MEN - Motownphilly (Motown) SCORPIONS - Wind Of Change (Mercury) THE KLF - 3 A.M. Eternal (Arista)
Debut release from this promising singer/songwriter is receiving instant programmer acceptance.		30 31	25 26	AMY GRANT - Every Heartbeat (A&M) BOB SEGER AND THE SILVER BULLET BAND - The Real Love (Capitol) HENRY LEE SUMMER - Till Somebody Loves You (Epic Associated) DAD COMPANY - Wolly Through Fine (Ates)
RECORD TO WATCH	33	34 36 32 29	28 29	<u>BAD COMPANY</u> - Walk Through Fire (Atco) <u>JESUS JONES</u> - Real, Real, Real (Food/SBK) <u>TAMI SHOW</u> - The Truth (RCA) 38 SPECIAL - The Sound Of Your Voice (Charisma)
BRAND NEW HEAVIES	39		31 32	BILLY FALCON - Power Windows (Jambco/Mercury) HEAVY D. & THE BOYZ - Now That We Found Love (MCA) RTZ - Face The Music (Giant/Reprise)
Never Stop (Delicious Vinyl/Island) Former Top Ten track at Urban Contemporary radio, this "Acid Jazz" offering is in top twenty territory at POWER 106-Los Angeles and HOT 97.7-San Jose.	19	38 19 20	34 35 36 37 38	BAD ENGLISH - Straight To Your Heart (Epic) <u>CHESNEY HAWKES</u> - The One And Only (Chrysalis) <u>LUTHER VANDROSS</u> - Don't Want To Be A Fool (Epic) WHITNEY HOUSTON - My Name Is Not Susan (Arista) NATALIE COLE with NAT "KING" COLE - Unforgettable (Elektra)
itor: Dave Sholin soc. Editor: Annette M. Lai	6			MARC COHN - Silver Thunderbird (Atlantic) ROXETTE - Fading Like A Flower (Every Time You Leave) (EMI)

CHARTBOUND

ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	On	Chart	
*BRYAN ADAMS - Can't Stop This *EDDIE MONEY - Heaven In The E STEELHEART - She's Gone (Lady	Back Seat (Columbia)	181 119 116	181 119 12	 73	 31	

the GAVIN REPORT/September 6, 1991



TRACIE SPENCER

"TENDER KISSES"

THE NEW SINGLE AND VIDEO FROM TRACIE'S ALBUM MAKE THE DIFFERENCE.

ON CAPITOL COMPACT DISCS, CASSETTES AND RECORDS

PRODUCED BY MATT SHERROD AND PAUL SHERROD CO-PRODUCED BY SIR SPENCE MANAGEMENT: STAN PLESSER PRODUCTIONS

Capitol. 01991 CAPITOL RECORDS, INC.

UP & COMING

On

Chart

Reports

Adds

Reports accepted Monday and Tuesday 8AM-4PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

113 107 107 96 85	30 15 34 43 36	75 73 63 47 40	8 19 10 6 9	OR-N-MORE - Everyotherday (EMI) BIG AUDIO DYNAMITE II - Rush (Columbia) STEVIE NICKS - Sometimes (It's A Bitch) (Modern/Atlantic) CURTIS STIGERS - I Wonder Why (Arista) RYTHM SYNDICATE - Hey Donna (Impact)
65 61 60 58 57	9 1 13 21 3	47 36 39 37 34	9 24 8 	LISA FISCHER - Save Me (Elektra) STING - Mad About You (A&M) MICHAEL W. SMITH - For You (Reunion/Geffen) FARM - Groovy Train (Sire/Reprise) PC QUEST - After The Summer's Gone (Headliner/RCA)
56 52 50 47 43	4 1 7 4 4	28 24 19 24 38	24 27 24 19 1	VANESSA WILLIAMS - Running Back To You (Wing/Mercury) CRASH-TEST DUMMIES - Superman's Song (Arista) SIOUXSIE & THE BANSHEES - Kiss Them For Me (Geffen) JASMINE GUY - Just Want To Hold You (Warner Bros.) TONI CHILDS - I've Got To Go Now (A&M)
41 40 40 39 38	10 6 25 1 9	17 26 15 17 28	14 8 	METALLICA - Enter Sandman (Elektra) NIKOLAJ STEEN - Angel (Imago) * CROWDED HOUSE - Fall At Your Feet (Capitol) JOE JACKSON - Stranger Than Fiction (Virgin) ZIGGY MARLEY - Good Time (Virgin)
38 36 34 33 31	36 4 6 6	1 13 26 6 11	1 23 4 21 14	 * RUSS IRWIN - My Heart Belongs To You (SBK) THE LA'S - There She Goes (Go!/London/PLG) MICHAEL LEARNS TO ROCK - My Blue Angel (Impact) TONY TERRY - With You (Epic) SALT-N-PEPA - Let's Talk About Sex (Next Plateau)
29 28 26 25 25	10 3 2 1 2	18 14 19 4 15	1 11 5 20 8	 * MOTLEY CRUE - Primal Scream (Elektra) BELL BIV DeVOE - Word To The Mutha (MCA) FOREIGNER - I'll Fight For You (Atlantic) JOMANDA - Got A Love For You (Atlantic) L.L.COOL J- 6 Minutes Of Pleasure (Def Jam/RAL/Columbia)
22 22 20 20	6 3 2 3	11 18 10 14	5 1 8 3	 * THE BRAND NEW HEAVIES - Never Stop (Delicious Vinyl/Island) * GREAT WHITE - Lovin' Kind (Capitol) * LONNIE GORDON - Gonna Catch You (SBK) * DAVID HALLYDAY - Tears Of The Earth (Scotti Brothers)

Dropped: #28-Lenny Kravitz, #37-Robbie Nevil, #39-D.J. Jazzy Jeff And The Fresh Prince, Kingofthehill, Donna Summer, 3rd Bass, Young MC, The Fixx, TKA, Erasure, Latin Alliance featuring War.



"Set The Night To Music"

Written by Diane Warren. Produced by Arif Mardin.

from the ferthcoming album SET THE NIGHT TO NUSIC



HIT FACTOR Top 40 Research: Keith Zimmerman

Hit Foctor is a percentage of stations playing a record which also have it Top 20. ie: 100 stations playing the record- 60 stations have it in their Top 20- Hit Factor = 60%

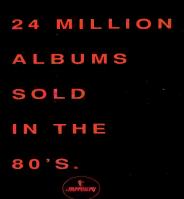
·									
ARTIST TITLE LABEL	Reports	Adds	1-5	6-10	11-20	21-30 l	Incharted	Hit d Factor	Weeks
PAULA ABDUL - The Promise Of A New Day (Captive/Virgin) MICHAEL BOLTON - Time, Love And Tenderness (Columbia) BRYAN ADAMS - (Everything I Do) I Do It For You (A&M/Morgan Creek COLOR ME BADD - I Adore Mi Amor (Giant/Reprise) CATHY DENNIS - Too Many Walls (PLG)	229 228) 196 221 198	 1	161 148 158 53 69	53 59 38 67 77	14 15 	1 5 25 11	1 	99% 97% 100% 85% 92%	9 10 12 8 12
R.E.M Shiny Happy People (Warner Bros.) C + C MUSIC FACTORY - Things That Make You Go Hmmmm (Col.) ROD STEWART - The Motown Song (Warner Bros.) EXTREME - Hole Hearted (A&M) BONNIE RAITT - Something To Talk About (Capitol)	211 189 189 222 199	1 	26 69 100 15 30	57 74 64 37 41	99 35 17 120 75	26 9 6 35 40	2 2 1 9 6	86% 94% 95% 77% 73%	10 9 11 7 10
IREHOUSE - Love Of A Lifetime (Epic) MARIAH CAREY - Emotions (Columbia) KARYN WHITE - Romantic (Warner Bros.) II-FIVE - I Can't Wait Another Minute (Jive/RCA) IUEY LEWIS AND THE NEWS - It Hit Me Like A Hammer (EMI)	189 253 219 155 191	2 3 2 —	70 3 	59 11 3 47 68	41 100 114 50 74	13 107 79 23 20	4 29 21 3 2	89% 45% 53% 83% 88%	13 3 5 13 9
EAL - Crazy (Sire/Warner Bros.) ARON NEVILLE - Everybody Plays The Fool (A&M) IATURAL SELECTION f/ NIKI HARIS - Do Anything (E.W.America) MARTIKA - LoveThy Will Be Done (Columbia) MARKY MARK & THE FUNKY BUNCH - Good Vibrations (Interscope/EWA)	132 195 192 198 146	8 10 4 4	46 4 11 1 20	56 18 18 9 29	22 83 54 75 46	7 61 73 85 38	1 21 26 24 9	93% 53% 43% 42% 65%	13 11 6 9
BOYZ II MEN - Motownphilly (Motown) BCORPIONS - Wind Of Change (Mercury) THE KLF - 3 A.M. Eternal (Arista) MMY GRANT - Every Heartbeat (A&M) BOB SEGER AND THE SILVER BULLET BAND - The Real Love (Capitol)	147 108 113 86 182	6 2 5	32 38 18 42 	26 40 16 38 1	39 23 60 3 40	30 5 15 3 82	14 2 2 54	65% 93% 83% 96% 22%	11 17 12 14 4
HENRY LEE SUMMER - Till Somebody Loves You (Epic Associated) BAD COMPANY - Walk Through Fire (Atco) HESUS JONES - Real, Real, Real (Food/SBK) FAMI SHOW - The Truth (RCA) B8 SPECIAL - The Sound Of Your Voice (Charisma)	178 186 184 142 121	11 24 5	 8 15	10 1 9 25	49 19 5 42 39	77 67 60 51 31	42 88 94 27 11	33% 10% 3% 41% 65%	4
BILLY FALCON - Power Windows (Jambco/Mercury) HEAVY D. & THE BOYZ - Now That We Found Love (MCA) HEAVY D. & THE BOYZ - Now That We Found Love (MCA) HEAD ENGLISH - Straight To Your Heart (Epic) CHESNEY HAWKES - The One And Only (Chrysalis)	139 103 144 168 128	3 8 20 28 5	8 1 —	5 11 1 5	40 26 12 2 30	50 28 41 39 40	41 22 69 99 48	32% 43% 9% 1% 27%	11 5
LUTHER VANDROSS - Don't Want To Be A Fool (Epic) WARC COHN - Silver Thunderbird (Atlantic) BRYAN ADAMS - Can't Stop This Thing We Started (A&M) EDDIE MONEY - Heaven In The Back Seat (Columbia) STEELHEART - She's Gone (Lady) (MCA)	129 106 181 119 116	16 5 181 119 12		3 3 — —	17 21 — 6	41 38 — 25	52 39 	15% 22% — 5%	7 1 1
DR-N-MORE - Everyotherday (EMI) BIG AUDIO DYNAMITE II - Rush (Columbia) STEVIE NICKS - Sometimes (It's A Bitch) (Modern/Atlantic) CURTIS STIGERS - I Wonder Why (Arista) RYTHM SYNDICATE - Hey Donna (Impact)	113 107 107 96 85	30 15 34 43 36			1 1 - -	7 18 10 6 9	75 73 63 47 40		3 4 2 2 2
L ISA FISCHER - Save Me (Elektra) STING - Mad About You (A&M)	65 61	9 1	_		1	8 19	47 36	1% 8%	

the GAVIN REPORT/September 6, 1991

JOHN MELLENCAMP

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INSIDE TOP 40 by Dave Sholin

Labor Day is over, the NFL has completed its first official week and the summer season is now part of history. By all accounts it's been a dismal period that many concert promoters and record labels would just as soon forget.

On the radio side, the continuing saga of shrinking Top 40 shares, not to mention format flips in major to small markets, isn't cause for celebration. Taken at face value, all this doom and gloom is frustrating and upsetting. Yet while there's no denying the impact made by this year's recession, it's a bit unrealistic to blame the economy as the sole culprit. Soaring ticket prices and intense competition for the entertainment dollar due to a myriad of leisure time alternatives are obstacles that aren't impossible to get a handle on.

"Mainstream" or broadbased Top 40 outlets facing an assault from various hybrid formats are enjoying ratings success in markets where direct competitors have dropped out, leaving them in total control of the franchise. The answer, at least near term, seems to be akin to the "one to a customer" contest rule; in this case, the marketplace supporting only one Top 40 station.

However, two forces can really spark contemporary, hit-driven radio and the music business. The first, music so exceptional that it once again becomes top-of-mind with the general public-not just the music community. The release schedule between now and Christmas holds great promise, with future weeks bringing the picture into clearer focus. Second, many stations need to make music special again by promoting it with the same zeal they give to other programming elements that mean a great deal less to the casual listener. If it's honest and sincere it would be great to hear a jock say, "Hey, I heard a great new record today and I can't wait to play it for you."

Those occasions don't arise on a regular basis, but when they do, that enthusiasm is contagious. When music becomes a top entertainment priority with people, it's a win-win situation for those who manufacture it and those who play it. **DS**

Okay—it's the backup quarterback (and anyway, I'm a lot prettier than **Dave Sholin**!), **Annette M. Lai**, here to take you through the rest of "*Inside Top* 40."

Congratulations to BONNIE RAITT on



scoring her first Top Ten hit with "Something To Talk About," which moves 14-10 this week!

KARYN WHITE is the week's HIT FAC-TOR winner, up 19% to 53% thanks to top twenty action at 95XXX 21-15, KC101 23-20, WILI/FM 24-17, WMME/FM 28-19, B94 25-19, WIOQ/FM 19-17, WZYQ 25-18, ISLE 95 22-19, WFMF 23-19, WIQQ 24-18, WKOR 24-16, WRKY 19-14, KX92 26-20, WJZQ 20-10, HOT 94.7 19-12, KFQX 22-18, KISX 21-11, KMGZ 18-10, KISN 24-18, KS104 19-16, HOT 97.7 22-17, POWER 106 26-20, Q96 21-18, etc. Bill Klaproth, PD at WTBX Duluth, MN

reports strong sales on JESUS JONES' CD/



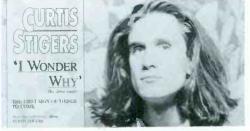
cassette and moves them 33-30. Andy Taylor, APD/MD at WGOR Lansing, MI is getting top ten requests, leaning 18-24 and take them 35-32. Twenty-four new believers include: MOJO Radio, WSPK Poughkeepsie, KISS 108, EAGLE 106, WJMX Florence, WKXJ Chattanooga, WHAJ/FM Bluefield, KKXL Grand Forks, WGBQ Galesburg, Y94, KEEP Marshall, KHTT Santa Rosa, SLY 96, KSND, etc.

CHESNEY HAWKES' "The One And Only" comes from the movie "Doc Hollywood," starring Michael J. Fox. POWER 99 Atlanta is getting top fifteen phones and it's one of their biggest gainers this week 24-16. Seeing additional strong action at WAAL 13-10, WKPQ 34-25 "top ten requests," WMDM 29-25, WNNJ 11-9, WZYQ 33-29, WJLQ 30-25, KBKB 23-19, KKCK debut #24" week's high debut," KKRL/FM 11-7, KKEZ 18-10, WBIZ 21-16, WIFC 24-20, KXKT 20-15, KAKS 22-19, KRQU 32-22, ZFUN 25-19, KRSB 31-26, etc.

Haz Montana, PD at WSNX Muskegon comments that strong artist familiarity and early across-the-board reaction to **MICHAEL W. SMITH** help take it top twenty 24-19. Michael's previous hit held down their #1 spot for four weeks! Double-digit ADDs include: WJMX, Z102 Savannah, K106 McComb,Q102,WNKONewark,OH,WZPL, KFMC Fairmont, WIXX,KBQ,KXKTOmaha, POWER 95, MIX 107.5, etc.

Last week's TOP TIP from **BIG AUDIO DYNAMITE II** is drawing great nighttime response from the college crowd for WKXA Findlay, OH where MD Pat McCauley takes it 28-24 and says, "It's consistently part of our *'Top Eight At Eight'*." More noteworthy gains at WMDM 28-22, KKEZ 26-21, KKRL/FM 33-25, WDEK28-15, WNNO32-28, KQKY29-25, KNEN 32-25, etc. Joining the **B.A.D.** bandwagon are: WAPE Jacksonville, WIQQ Greenville, MS, WBXX Battle Creek, WYHT Mansfield, OH, KLZ Brainerd, MN, WIXX Green Bay, KXXR Kansas City, KZOZ San Luis Obispo, KFFM Yakima, WA, KISM Bellingham, WA, etc.

A MOST ADDED for a second week, newcomer **CURTIS STIGERS** nears the one hun-



dred station mark with impressive debuts at WQGN #35, WKXA #26, WNCI #27, WYHT #28 "early positive female 18-plus reaction," KGLI #31, KISX #24, KISN #30, etc. Among forty-three ADDs are: 95XXX, WQKZ, WLVY, KISS 108, POWER 98, WAOA, 93QID, Q102, WXTQ, KGRS, KYYY, WIAL, KLBQ, KSKU, KIXR, KWTX, KZRT, FM104, KGOT, OK95, and more.

Brian Hurlburt, MD at WKPQ in Hornell, NY tells us **METALLICA** has been number one in requests for the past five nights and leaps 39-27! Reaction is coming from both adults and teens. Other early success stories at WLVY debut #27, WMDM 31-26,93QID39-33, WBXX 19-15, CK105 28-23, WDEK 18-13, WCIL debut #18, KZMC 29-25, K100 28-17 with ADDs at: WQGN Groton, CT, WHYT Detroit, WKMZ Martinsburg, WV, KDCK Dodge City, KS, KJBR Jonesboro, AR, KQKY Kearney, NE, KTMT Medford, OR, etc.

In my conversations this week, someone asked me what my favorite new song was and the **BRAND NEW HEAVIES'** "Never Stop" definitely comes to mind. It's already top twenty at POWER 106 Los Angeles 18-16 and HOT 97.7 San Jose 22-19. There's early chart action as well at HOT 97 New York 31-28, KMEL San Francisco 29-26, KHTN (formerly KSNN) Merced, CA 26-21 and KWIN Stockton, CA 37-34 with ADDs at: CK105 Flint, KOYE Laredo, KRQ Tucson, B95 Fresno, KGGI San Bernardino and KQMQ Honolulu.

DON'T FORGET!! Stop by the Gavin Report next Wednesday, September 11th from 4 to 6 P.M. If you're in San Francisco for the NAB, please stop by our "Open House" and say "hello" we'd love to see you. **Dave Sholin** will be back next week. **Annette M. Lai.**

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ADDED MOST

1. OASIS - ERIC MARIENTHAL (GRP)

2W

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- 2. COMMON GROUND JUDE SWIFT (NOVA)
- 3. NATURAL SELECTION -DAVE SAMUELS (GRP)
- 4. NEON ALEXANDER ZONJIC (REPRISE)
- 5. BETWEEN DUSK...AND DREAMING - BRIAN HUGHES (JUSTIN TIME/BLUE MOON)
- 6. BELLA FIRENZA RICHARD SMITH (BLUEMOON)

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MANHATTAN TRANSFER THE OFFBEAT OF AVENUES (COLUMBIA)

(IRS)

Two hot AA airplay items knocking hard on the Top Ten door.

RECORD TO WATCH



BRIAN HUGHES BETWEEN DUSK ... AND DREAMING (JUSTIN TIME/BLUEMOON) It's not a dream. Brian Hughes is catching on...just in time.

Co-Editors: Keith Zimmerman/Kent Zimmerman

ADULT ALTERNATIVE

Reports accepted Thursdays only 9AM-3PM

LAA	IW	
1	1	AARON NEVILLE - Warm Your Heart (A&M)
11	2	ACOUSTIC ALCHEMY - Back On The Case (GRP)
3	3	BONNIE RAITT - Luck Of The Draw (Capitol)
6	4	PHIL SHEERAN - standing on fishes (Sonic Edge)
2	5	OTTMAR LIEBERT - Borrasca (Higher Octave)
4	6	TOM SCOTT - Keep This Love Alive (GRP)
18	7	<u>RIPPINGTONS feat. RUSS FREEMAN</u> - Curves Ahead (GRP)
8	8	TONI CHILDS - House Of Hope (A&M)
7	9	PETE BARDENS - Water Colors (Miramar)
10	10	WARREN HILL - Kiss Under The Moon (Novus/RCA)
15	11	ANIMAL LOGIC - II (IRS)
5	12	DOTSERO - Jubilee (Nova)
13	13	SCHONHERZ & SCOTT - Under A Big Sky (Windham Hill)
38	14	MANHATTAN TRANSFER - The Offbeat Of Avenues (Columbia)
12	15	NATALIE COLE - Unforgettable With Love (Elektra)
17	16	DAVID SANBORN - another Hand (Elektra/Musician)
14	17	BELA FLECK & THE FLECKTONES - Flight Of The Cosmic Hippo (Warner Bros.)
9	18	MICHAEL DOWDLE - From The Hip (Airus)
24	19	KEN NAVARRO - After Dark (Positive Music)
19	20	JEREMY WALL - Cool Running (Amherst)
29	21	PRIDE 'N POLITIX - Changes (East West America)
22	22	<u>BEN SIDRAN</u> - Cool Paradise (Bluemoon/Go Jazz)
25	23	UNCLE FESTIVE - The Paper And The Dog (Bluemoon)
20	24	FREEWAY PHILHARMONIC - Car Tunes (Spindletop)
31	25	SADAO WATANABE - Sweet Deal (Elektra)
27	26	DAVID BECKER TRIBUNE - In Motion (Bluemoon)
30	27	DAVID WILCOX - Home Again (A&M)
21	28	CANDY DULFER - SAXuality (Arista)
16	29	EKO - Future Primitive (Higher Octave)
42	30	WIND MACHINE - Voices In The Wind (Silver Wave)
33	31	BENDIK - IX (Columbia)
26	32	JEAN LUC PÒNTY - Tchokola (Epic)
35	33	PHYLLIS HYMAN - Prime Of My Life (Zoo)
39	34	MICHAEL POWERS - Perpetual Motion (Nastymix)
34	35	DAN CRARY - Thunderation (Sugar Hill)
32	36	DYING YOUNG WITH KENNY G - Soundtrack (Arista)
23	37	DAN SIEGEL - Going Home (Epic Associated)
37	38	TONY GUERRERO - Another Day Another Dream (Nova)
43	39	JACK JEZZRO - A Days Journey (Agenda)
28	40	GARY BURTON - Cool Nights (GRP)
45	41	<u>BLACK</u> - Black (A&M)
41	42	MO FOSTER - Bel Assis (Relativity/Clappers)
44	43	GUIRE WEBB - New Frontier (Proxima)
	44	BRIAN HUGHES - Between DuskAnd Dreaming (Justin Time/Bluemoon)
-	45	CHRIS SPHEERIS/PAUL VOUDORIS - Enchantment (Music West)
46	46	KIM WATERS - Sax Appeal (Warlock)
48	47	VELAS - Velas (Voss)
50	48	GIPSY KINGS - Este Mundo (Elektra/Musician)
36	49	DON GRUSIN - Zephyr (GRP)
-	50	CHICK COREA ELEKTRIC BAND - Beneath The Mask (GRP)
		CHARTBOUND *Debuts in chartbo
GRAM	n	*JUDE SWIFT (NOVA) *THE RISE (PROXIMA) *DAVE SAMUELS (GBP)

*CHRISTOPHER PEACOCK (PURE & SIMPLE)

*SCHASCLE (REPRISE)

RICHARD SMITH (BLUEMOON)

*ALEXANDER ZONJIC (REPRISE)

OPAFIRE (NOVUS/RCA) **NESTOR TORRES** (VERVE FORECAST/POLYGRAM) **PAUL GLASSE (AMAZING)** *ERIC MARIENTHAL (GRP) THE STORY (GREEN LINNET) CHRIS BOARDMAN (HEADFIRST/K-TEL)

Dropped: #40 Special EFX, #47 Dori Caymmi, #49 Polar Shift, Jeanne Newhall, Eric Essix.

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Com Keith	piled Zimn	by nerman			Compiled by Kent Zimmerman
LW 1 2 5 3 4 6 17	TW 1 2 3 4 5 6 7	POST-BOP ANTONIO HART - For The First Time (Novus/RCA) <u>BENNY GREEN TRIO</u> - Greens (Blue Note) <u>BOBBY HUTCHERSON</u> - Mirage (Landmark) TERENCE BLANCHARD - Terence Blanchard (Columbia) DAVID SANBORN - another Hand (Elektra/Musician) <u>KENNY BARRON QUINTET</u> - Quickstep (Enja)	LW 1 8 13 7 5 9	1 2 3 4 5 6	AARON NEVILLE - Warm Your Heart (A&M) <u>ACOUSTIC ALCHEMY</u> - Back On The Case (GRP) <u>RIPPINGTONS feat. RUSS FREEMAN</u> - Curves Ahead (GRP) <u>TONI CHILDS</u> - House Of Hope (A&M) <u>BONNIE RAITT</u> - Luck Of The Draw (Capitol) <u>PHIL SHEERAN</u> - standing on fishes (Sonic Edge)
10 9 19 21 12 7 14	8 9 10 11 12 13 14	GEOFF KEEZER - Here And Now (Blue Note) TOUGH YOUNG TENORS - Alone Together (Antilles/Island) McCOY TYNER - Remembering John (Enja) WYNTON MARSALIS - Thick In The South Soul(Columbia) WYNTON MARSALIS - Uptown Ruler Soul Gestures(Columbia) JESSE DAVIS - Horn Of Passion (Concord Jazz) REBECCA COUPE FRANKS - Suit Of Armor (Justice) MICHEL PETRUCCIANI - Playground (Blue Note)	4 10 6 3 2 17 30 12	7 8 9 10 11 12 13 14	WARREN HILL - Kiss Under The Moon (Novus/RCA) PETE BARDENS - Water Colors (Miramar) TOM SCOTT - Keep This Love Alive (GRP) OTTMAR LIEBERT - Borrasca (Higher Octave) <u>ANIMAL LOGIC</u> - II (IRS) <u>MANHATTAN TRANSFER</u> - The Offbeat Of Avenues (Columbia) JEREMY WALL - Cool Running (Amherst)
8 20 13 — 24 25	15 16 17 18 19 20 21 22	CLEO LAINE - Jazz (BMG Int'I) <u>BOB MALACH</u> - Mood Swing (Bluemoon/Go Jazz) CLAYTON/HAMILTON JAZZ ORCH Heart And Soul (Capri) <u>WYNTON MARSALIS</u> - Levee Low Moan Soul(Columbia) <u>TURTLE ISLAND STRING QUARTET</u> - On(Windham Hill Jazz) <u>CASSANDRA WILSON</u> - She Who Weeps (JMT/PolyGram) <u>JACKIE McLEAN QUINTET</u> - Rites Of Passage (Triloka) <u>CHARLIE WATTS</u> - From One Charlie (Continuum)	22 11 15 27 20 28 19	15 16 17 18 19 20 21	CANDY DULFER - SAXuality (Àrista) MICHAEL DOWDLE - From The Hip (Airus) <u>SADAO WATANABE</u> - Sweet Deal (Elektra) <u>SCHONHERZ & SCOTT</u> - Under A Big Sky (Windham Hill) <u>BENDIK</u> - IX (Columbia) NATALIE COLE - Unforgettable With Love (Elektra)
25 18 11 26 28 16 	23 24 25 26 27	LARLIE WATTS - From One Charne (Continuum) NATALIE COLE - Unforgettable With Love (Elektra) HILTON RUIZ - A Moment's Notice (Novus/RCA) OLIVER JONES TRIO - "A Class Act" (Justin Time/Bluemoon) DONALD HARRISON - For Art's Sake (Candid/DA) FREDDIE HUBBARD - Bolivia (Music Masters) PHIL MARKOWITZ TRIO - Sno' Peas (Ken Music) JOHNNY GRIFFIN - The Cat (Antilles/Island)	18 29 25 23 26 	22 23 24 25 26 27 28 29	PHYLLIS HYMAN - Prime Of My Life (Zoo) WIND MACHINE - Voices In The Wind (Silver Wave)
-	30	<u>HERB ELLIS</u> - Roll Call (Justice) from a select sample of Jazz-intensive reporters.	Cı	30	<u>UNCLE FESTIVE</u> - The Paper And The Dog (Bluemoon) from Gavin Commercial AA Reporters only.

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MOST ADDED				JAZZ	Reports accepted Thursdays anly 9AM -3PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580
1. BLUESIANA II	2W	1 \\	TW		
(WINDHAM HILL JAZZ)					
2. NEON - ALEXANDER ZONJIC	1	1	1	DAVID SANBORN - another Hand (Elektra/Music	
(REPRISE) 3. Roll Call - Herb Ellis	3 7	2	2	ANTONIO HART - For The First Time (Novus/RCA BENNY GREEN TRIO - Greens (Blue Note)	4)
(JUSTICE)	4	4	3	MICHEL PETRUCCIANI - Playground (Blue Note)	
TIE DANCE OF THE PHOENIX -	15	10	5	BOBBY HUTCHERSON - Mirage (Landmark)	
NESTOR TORRES	6	6	6	TERENCE BLANCHARD - Terence Blanchard (Col	lumbia)
(VERVE FORECAST/POLYGRAM)	10	8	7	TOUGH YOUNG TENORS - Alone Together (Antill	
TIE THE NEW ARRIVAL - CHARLIE	8	7	8	REBECCA COUPE FRANKS - Suit Of Armor (Just	
SEPULVEDA (ANTILLES/ISLAND)	12	11	9	KENNY BARRON QUINTET - Quickstep (Enja)	
4. ONCE IN A BLUE MOON -	13	9	10	McCOY TYNER - Remembering John (Enja)	
TONY CAMPISE (HEART MUSIC)	2	5	11	NATALIE COLE - Unforgettable With Love (Elektr	
COMMON GROUND - JUDE SWIFT	19	14	12	BOB MALACH - Mood Swing (Bluemoon/Go Jazz	2)
(NOVA)	9 47	13 24	13 14	CLEO LAINE - Jazz (BMG Int'I) WYNTON MARSALIS - Thick In The South Soul	Gestures Vol 1 (Columbia)
	38	20	15	GEOFF KEEZER - Here And Now (Blue Note)	
TOP TIP	21	17	16	JESSE DAVIS - Horn Of Passion (Concord Jazz)	
	5	12	17	HILTON RUIZ - A Moment's Notice (Novus/RCA)	
	25	19	18	CASSANDRA WILSON - She Who Weeps (JMT/F	PolyGram)
JACKIE MCLEAN QUINTET RITES OF PASSAGE	50	31	19	TURTLE ISLAND STRING QUARTET - On The To	
(TRILOKA)	_	35	20	WYNTON MARSALIS - Uptown Ruler Soul Gesti	
(22	21	21	CLAYTON/HAMILTON JAZZ ORCHESTRA - Hear	t And Soul (Capri)
	14	39	22	WYNTON MARSALIS - Levee Low Moan Soul G	esturesvol. 3 (Columbia)
HERB ELLIS	14 39	16 25	23 24	JOHNNY GRIFFIN - The Cat (Antilles/Island) <u>RENNE MANNING</u> - As Is (Ken Music)	
ROLL CALL (JUSTICE)	40	33	25	DONALD HARRISON - For Art's Sake (Candid/DA	
(0001102)	16	18	26	FREDDIE HUBBARD - Bolivia (Music Masters)	,,
	35	26	27	CHARLIE WATTS - From One Charlie (Continuun	n)
RECORD TO WATCH	-	-	28	JACKIE McLEAN QUINTET - Rites Of Passage (T	
RECORD TO WATCH	33	32	29	BEN SIDRAN - Cool Paradise (Bluemoon/Go Jazz	
	40	40	30	OLIVER JONES TRIO - "A Class Act" (Justin Tim	
	46 48	45 43	31 32	PHIL MARKOWITZ TRIO - Sno' Peas (Ken Music PHIL SHEERAN - standing on fishes (Sonic Edge	
0	40	43	33	ANDY LAVERNE - Pleasure Seekers (Triloka)	;)
	26	27	34	BELA FLECK & THE FLECKTONES - Flight Of The	Cosmic Hippo (Warner Bros.)
The second	32	34	35	DORI CAYMMI - Brasilian Serenata (Qwest/Warr	ner Bros.)
	-	-	36	HERB ELLIS - Roll Call (Justice)	,
	_	50	37	ROLAND VAZQUEZ - No Separate Love (RVCD)	
And Market Market and		-	38	SADAO WATANABE - Sweet Deal (Elektra)	
	4.4	49	39	UNCLE FESTIVE - The Paper And The Dog (Bluer	moon)
	44 36	41 37	40	LEEANN LEDGERWOOD - You Wish (Triloka) MICHAEL DAVIS - Heroes (Voss)	
		51	41	TONY CAMPISE - once in a blue moon (Heart Mi	usic)
	_	_	43		
CHICK COREA ELEKTRIC BAND	_	-	44	DAVE MURDY - That Goes To Show Ya! (Time Is	s)
BENEATH THE MASK	24	23	45	RONNIE MATHEWS TRIO - Dark Before The Daw	vn (DIW)
(GRP)		_	46	DAVID BECKER TRIBUNE - In Motion (Bluemoor	
High quality, full-spectrum Jazz Fusion makes a big comeback on	17	22	47	EDDIE HARRIS - There Was A Time (Echo Of Ha	rlem) (Enja)
Chick Corea's latest.	_	-	48	AYDIN ESEN - Aydin Esen (Gramavision)	
Ca-Editors: Keith Zimmerman/Kent Zimmerman	_		49 50	BLUESIANA II - Bluesiana II (Windham Hill Jazz) PONCHO SANCHEZ - A Night At Kimball's East (
			00	CHARTBOUND	*Debuts in chartbound
JASON REBELLO (NOVUS/RCA)				JEREMY WALL (AMHERST)	
*CHICK COREA ELEKTRIC BAND (GRP				*HANK CRAWFORD (MILESTONE)	Dropped: #28 Billy Childs, #29 Charles
*STEPHEN SCOTT (VERVE/POLYGRAM PAUL GLASSE (AMAZING)	/1)			*JOE PASS (PABLO)	Earland, #30 Brian Lynch, #36 Stanley Cowell Trio, #38 Christopher Hollyday,
FRANK CAPP TRIO (CONCORD JAZZ)				*RANEE LEE (JUSTIN TIME/MESA/BLUEMOON) *RIPPINGTONS (GRP)	#42 Mark Murphy, #44 Mingus Dynasty,
ACOUSTIC ALCHEMY (GRP)				*MARVIN STAMM (MUSICMASTERS)	#46 Gary Burton, #47 Walter Bishop,
*NESTOR TORRES (VERVE FORECAST	/POLY	GRAM	(N		Jr., #48 Alejandro Santos.

JAZZ NEW RELEASES

NEON - ALEXANDER ZONJIC (REPRISE)

Flautist Alexander Zonjic is a thriving technician. True, on "Procession" he lays out the melodic red carpet as his notes rain over the listener like a morning shower. Yet it's the tune's undercurrents that are inviting. Our favorite part of the song is the crafted, sixteen-bar intro Zonjic has grafted onto the composition. Zonjic employs a bevy of multi-tracked flute parts that skip lightly-note for note-over the top of Bob James' dancing, sequenced synth lines. Ultimately, Zonjic's finest (and most mischievous) work appears on the interlocking, experimental "Hi-Falutin." Again, the intro is a snowballing grabber in the form of three roaring waves of eight bar assaults and a four-bar bridge. Meteors of hard guitar riffs and juggernauts of overblown flute riffs and synth noodling come at the listener from all directions. The percussion is the nailing-pounding drum machine variety, but the composition is playfully unpredictable. Musical settings swerve and swell, fading out against the ambience of a buzzing cafe atmosphere! On the trafficked title cut, Zonjic's nervous, overdubbed flute parts careen around the arrangement like bumper cars. "N'est Ce Pas," a more catchy, obvious track, is bolstered by the muscular tenor sax lines of Kirk Whalum.

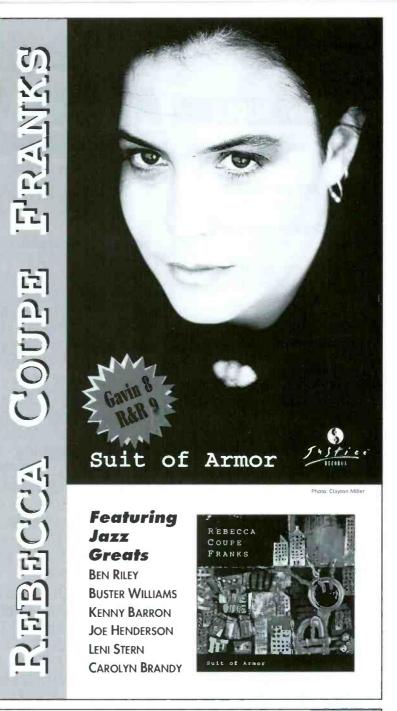
DANCE OF THE PHOENIX - NESTOR TORRES (VERVE FORE-CAST/POLYGRAM)

While flautist Nestor Torres' first Verve solo effort was entrenched in love tunes, Dance Of The Phoenix comes out swinging. Much of it was recorded in LA, and Nestor's Miami street sense is tested on the opening track, "Biscayne." Nestor's quintet is top name-producer Ronnie Foster plays keyboards, and Harvey Mason (drums), Abe Laboriel (bass) and Luis Conte (percussion) serve as rhythm section. The group chemistry heats up more on "Tiger Tales" as Torres' notes prowl and

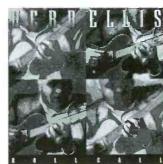
purr over a hotbed of bad-to-the-bone jungle rhythms. On the Djavan tune "Serrado," bassist Laboriel lays out in favor of Brian Bromberg. It's definitely the most lighthearted, "feel good" track on the disc. But Jazz heads will turn on NT's version of Miles Davis' "Solar," written during MD's Prestige days. Torres handles the tricky opening riffs with ease before exploding into his own brand of improvised Bop frenzy. Hot on the heels of "Solar" is the tour de force title cut. Torres switches to a band that's exclusively Salsa-driven. The composition has flashes of Michel Camilo and his Spanish brand of crescendoed flash. The long delay between records came about as a result of a tragic boating accident that left Torres with several broken ribs and a severely injured shoulder. To this day, he struggles through a physical comeback. We all look forward to his recovery and to the day when success pushes all the scary times way, way into the distance. In spite of it, Nestor continues to flute away with a vengeance.

LA STRADA - CONNIE CHAMPAGNE (HEYDAY)

Here's a left field release for more adventurous sorts. Connie Champagne is a San Francisco singer who's getting a lot of local press. La Strada is recorded in a shrouded analog process called the Virtual Audio System, which utilizes a 3-D encoding process similar in sound to the German "Dummy Head" technology that was unveiled in the seventies. In your headset, the sound originates at the center and spreads outward, engulfing the listener. Whispers, finger snaps and room sounds emanate from the center of your skull, making it appear that listening is more an internal experience than external. Nevertheless, progressive types can toy with Champagne's torch ballad caricatures-complete with Brechtian clarinet doodling, as on "Boulevard Of Broken Dreams," "All Dressed Up " or her campy, vampy treat-ment of **David Johansen**'s "Frenchette." Walk a little on the wild side with her magnificently straightforward version of Iggy Pop's classic, "Shades."



Herb Ellis Makes the Grade On His Justice Records Debut "Roll Call"



RECORDS



With

JAKE HANNA

MEL RHYNE



JOHNNY FRIGO JAY THOMAS

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the GAVIN REPORT

MOST ADDED

BEE GEES (38) (Warner Bros.)

NEIL DIAMOND (37) (Columbia)

CROWDED HOUSE (31) (Capitol)

MARIAH CAREY (30) (Columbia)

> **BODEANS** (26) (Slash/Reprise)

TOP TIP

SURFACE featuring BERNARD JACKSON A World Of Our Own (Columbia)
Should debut handsomely next week.

2





ZUCCHERO AND PAUL YOUNG	
Senza Una Donna (Without A Woma	n)
(London/PLG)	·
Soon to have more airplay	
than they can handle.	

Editor: Ron Fell Assoc. Editor: Diane Rufer

ADULT CONTEMPORARY 2W LW TW

2	1	1	ROD STEWART - The Motown Song (Warner Bros.)
5	5	2	AARON NEVILLE - Everybody Plays The Fool (A&M)
6	4	3	HUEY LEWIS AND THE NEWS - It Hit Me Like A Hammer (EMI)
1	2	4	BRYAN ADAMS - (Everything I Do) I Do It For You (A&M/Morgan Creek)
3	3	5	MICHAEL BOLTON - Time, Love And Tenderness (Columbia)
10	6	6	
4	8	7	BONNIE RAITT - Something To Talk About (Capitol)
11	11	8	CATHY DENNIS - Too Many Walls (PLG)
13	12	9	BETH NIELSEN CHAPMAN - All I Have (Reprise)
9	7	10	ROXETTE - Fading Like A Flower (Every Time You Leave) (EMI)
	17	11	BOB SEGER AND THE SILVER BULLET BAND - The Real Love (Capitol)
8	10	12	LENNY KRAVITZ - It Ain't Over 'Til It's Over (Virgin)
		13	THE TRIPLETS - Sunrise (Mercury)
21	18	14	BETTE MIDLER - The Gift Of Love (Atlantic)
18	15	15	RONNIE MILSAP - Since I Don't Have You (RCA)
7	9	16	AMY GRANT - Every Heartbeat (A&M)
	19		AMERICA - Nothing's So Far Away (Rhino)
28	21		BILLY DEAN - Somewhere In My Broken Heart (SBK)
_	31		MARIAH CAREY - Emotions (Columbia)
	13	20	CELINE DION - The Last To Know (Epic)
30		21	
12			CHER - Love And Understanding (Geffen)
15			DAVID A. STEWART Intro. CANDY DULFER - Lily Was Here (Arista)
22		24	KENNY G - Theme From Dying Young (Arista)
37			<u>COLOR ME BADD</u> - I Adore Mi Amor (Giant/Reprise)
	28		MARC COHN - Silver Thunderbird (Atlantic)
34			PIERCE PETTIS - You Need A Love (High Street)
_		28	QUEEN - These Are The Days Of Our Lives (Hollywood)
-		29	MARTIKA - LoveThy Will Be Done (Columbia)
		30	LUTHER VANDROSS - Don't Want To Be A Fool (Epic)
	25		TOM PETTY AND THE HEARTBREAKERS - Learning To Fly (MCA)
35		32	<u>R.E.M.</u> - Shiny Happy People (Warner Bros.)
		33	
			NEIL DIAMOND - If There Were No Dreams (Columbia)
21	27		AIR SUPPLY - Without You (Giant/Warner Bros.)
		36	RICK ASTLEY - Wonderful You (RCA)
10	26	37	MICHAEL W. SMITH - For You (Reunion/Geffen)
19	20	38 39	PEABO BRYSON - Can You Stop The Rain (Columbia)
20	35		THE KNACK - One Day At A Time (Charisma) GLORIA ESTEFAN - Can't Forget You (Epic)
23	JJ	40	GLUMIA LOTEFAN - GAILEFULGE TUU (EUIG)

CHARTBOUND

ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
SURFACE/BERNARD JACKSON - A Work FRANCESCA BEGHE - Something About SCORPIONS - Wind Of Change (Mercury BODEANS - Paradise (Slash/Reprise) CROWDED HOUSE - Fall At Your Feet (Ca ERIN CRUISE - Cold Shower (Purple Hea	Your Touch (SBK)) apitol)	77 69 56 56 56 54	24 17 7 26 31 10	3 7 	25 14 29 12 8 13	25 38 13 18 17 30	36% 20% 64% 21% 14% 25%	4 3 5 2 2 3

the GAVIN REPORT/September 6, 1991

The new single from the debut solo album Discus!ine.

Produced by Desmond Child & Sir Arthur Fayson Written by Desmond Child & Diane Warren c. Winston Simone Management



On Elektra Cassettes and Compact Elecs @ 1991 Elektra Entertainment & Diresion of Warner Company.

BETH NIELSEN CHAPMAN



"ALL I HAVE"

GAVIN A/C 12*-9* 179 STATIONS 88% HIT FACTOR 115 HEAVY Rotation Reports Including:

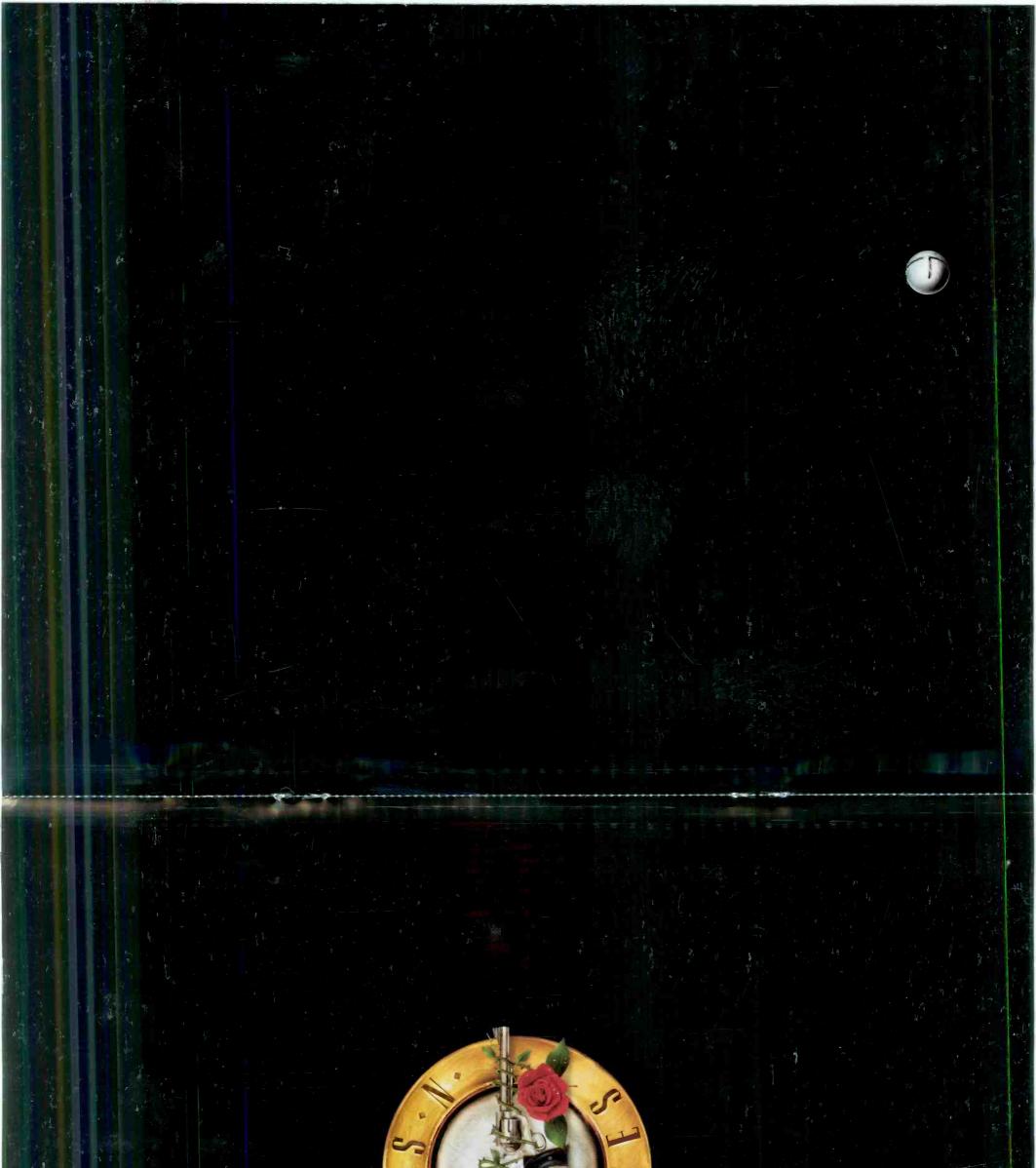
KVIL	KESZ	WTCB	KYMG
KAAK	KKLD	WRFC	ксмх
KBLQ	WTPI	WNMB	KRNO
J107	WQLR	WAHR	KQLH
KFOR	WQLH	WSUL	KKOS
KELO	WOKZ	WKYE	KBOL
WEIM	WZNY	WHAI	WAFL
WMT AM/	FM		

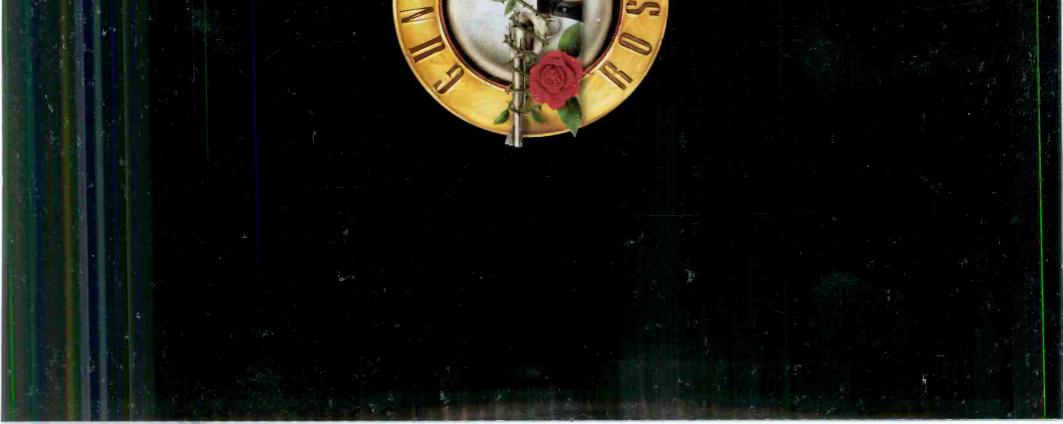


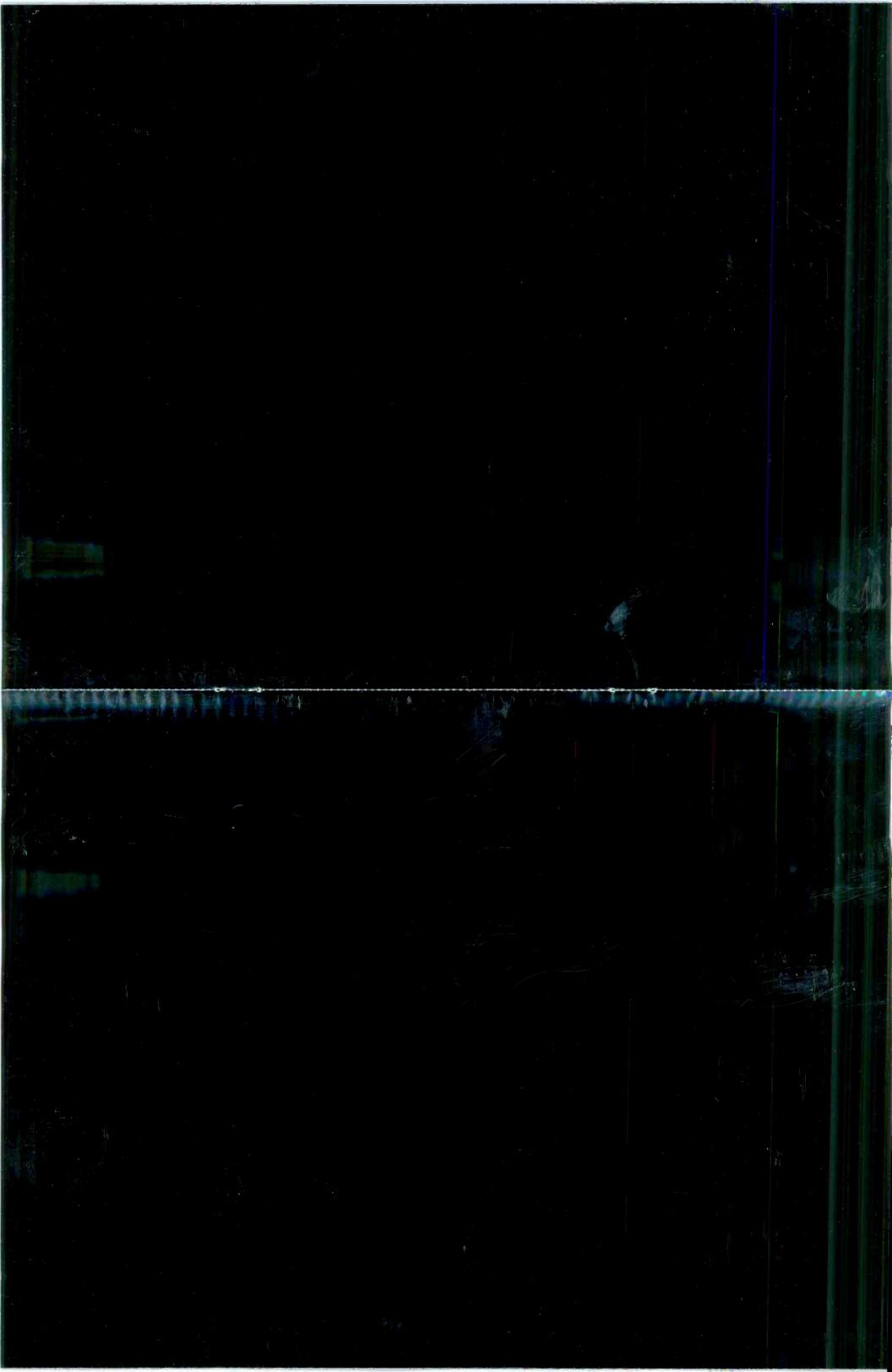


GAVIN A/C CHARTBOUND 56/26 A MOST ADDED RECORD! ADDED AT:

A/C RF	CORD TO	WATCH	1(8/30)!
WGCD	KCHA	KDMA	WWGZ
WEVA	KBRK	KTTR	KYRE
WESP	KBJJ	KTWA	KPTL
WBGF	WXVL	WJON	B100
WVLT	WKFN	KKLD	KVRN
WAFL	KSCQ	KBMG	KOJM









The new single from the smash motion picture "City Slickers"

Heart... and Soul.

7±1

A MOST ADDED AT R&R GAVIN A/C #1 MOST ADDED!

RYEVE	K AF		JĽ	IN		
H.	AMOS	SI ADL	ED AT I #1 MOS WBEC WNYR WPXZ WBLG WEVA WGCD WJCL	R&R T ADDE WPHM WLGN WHIZ KWGG KTTR KSCB KSAL	DI KOKO KNIM KFMO KBJJ KAYL WXVL WXLS	WOHS WNNC WMTZ



UP & COMING

Reports accepted Mondays and Tuesdays 8AM through 4PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

REVIEWS

by Diane Rufer & Ron Fell

ROBERTA FLACK duet with MAXI PRIEST

Set The Night To Music (Atlantic)

This old Diane Warren song, originally recorded by Starship, is the title track from Roberta's next album. Produced by Arif Mardin, it should set the format straight with its brilliance.



SIMPLY RED

Something Got Me Started (East West America)

A mid-tempo, monster-grooved soul masterpiece from Mick "The Red" Hucknall and company. An auspicious label debut for all concerned.

GLORIA ESTEFAN

Live For Loving You (Epic)

The rhythm is gonna getcha in this safe and sound, instantly appealing pop entry written by Mr. and Mrs. Estefan with Diane Warren.

JAMES INGRAM

Where Did My Heart Go (Warner Bros.) Beautiful orchestration compliments Mr. Ingram's sincere vocals about a man who needs to find himself because of a mid-life crisis. If this single sounds familiar, then you've seen "City Slickers," where it's featured. Norman gives it two hoofs up!

WWGZ, KKLD, KWXX and B100.

Our RECORD TO WATCH for this issue, ZUCCHERO and PAUL YOUNG'S "Senza Una Donna (Without A Woman)," debuts in UP AND COMING with a bare minimum of twenty stations. New this week with WEIM, WKYE, WNMB, WOHS, KEZA/FM, KIZZ, WQLH/FM, and already on WHAI, WFFX/ FM, WABJ, WQLR, KKLD and KRNO/FM.

the GAVIN REPORT/September 6, 1991

Reports	Adds	ARTIST TITLE LABEL
48	3	SUBDUDES - Tired Of Being Alone (East West America)
41	15	DAVE KOZ - Endless Summer Nights (Capitol)
38	38	* BEE GEES - Happy Ever After (Warner Bros.)
37	4	HI-FIVE - I Can't Wait Another Minute (Jive/RCA)
35	7	DAVID HALLYDAY - Tears Of The Earth (Scotti Brothers)
31	2	STING - Mad About You (A&M)
31	14	* CURTIS STIGERS - I Wonder Why (Arista)
31	17	* DIANA ROSS - When You Tell Me That You Love Me (Motown)
24	1	JASMINE GUY - Just Want To Hold You (Warner Bros.)
23	5	DEACON BLUE - Your Swaying Arms (Columbia)
22	6	* GLADYS KNIGHT f/WARWICK & LABELLE - Superwoman (MCA)
21	2	FOREIGNER - I'll Fight For You (Atlantic)
20	10	* ZUCCHERO & PAUL YOUNG - Senza Una (Without A Woman) (London/PLG)
20	8	* STATION BRAAKE - Nobody Holds Me When I Cry (Mega)

Dropped: Wilson Phillips, Jackson Browne & Jennifer Warnes, Moody Blues, Robert Palmer.

INSIDE A/C



A GET WELL wish to Columbia Records Award winning **ELAINE LOCATELLI**, who's recovering from a broken collarbone suffered in an auto accident on Labor Day. She's home recouperating and should be back on the job soon.

AARON NEVILLE is closing in on a #1 as he leads all comers in total station reports with 222 and 167 are in HEAVY rotation.

CATHY DENNIS enters the top ten for the first time. She holds 187 stations, with nearly 60% reporting HEAVY rotation. New to the track are KOST, KKOR, WKGW, KWAV/FM, KLTA, KLWN and KWCD.

BOB SEGER's "The Real Love" remains an extremely potent A/C single as it has moved #31 to #11 over the past two weeks. Only five singles have more station reports, and its HIT FACTOR, at 32% two weeks ago, is now at 77%. New for 19 more A/C sincluding KSTP/FM, KHLT/FM, KBOI, WIHN, WQHQ/FM and KKOR.

MARIAH CAREY's "Emotions" is the format's HOTTEST track, moving to #19 in two weeks. It's also a MOST ADDED again, thanks to 30 new players including WSKY, KMJC/FM, KSOO, Y92, WIHN, KQLH, WCVQ, WELI and WVLT.

by Diane Rufer and Ron Fell

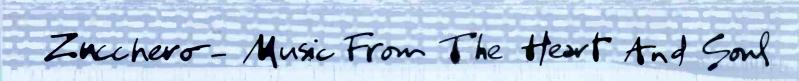
Killer harmony converts to sweet A/C success this week as **COLOR ME BADD** takes a five-point jump (30-25) and a 13% increase in HIT FACTOR (46% to 59%). New at KSSK/FM, KBOL, WAFL, KSTP/FM, WMIR, KMGX/FM, KNVR, KWAT and WVAF/FM.

LUTHER VANDROSS weighs into the top thirty this week with "Don't Wanna Be A Fool." Among the 18 new are KFMB, WABJ, KCMX, KFYR, KMAS and KDAO.

Last issue's TOP TIP is the format's highest chart debut this week. **NEIL DIAMOND's** "If There Were No Dreams" debuts at #34 with 113 stations including 37 ADDs. Among the latest are WKYE, WSUL, WKLI/FM, KLOG, WAFL, WHIZ, WCOD, KGY, KLCY, KWXX and KCMX.

This issue's TOP TIP, "A World Of Our Own" by **SURFACE**, is poised in CHARTBOUND to take a strong debut next week. Forty of its 77 players are ADDs over the past two week. This week's ADDs include KLKC, KBAU/FM, KSBT, WABJ, WMT/AM, WLGN, WSUL, WCKQ and KPTL.

Last issue's RECORD TO WATCH, the BODEANS' "Paradise," moves right into CHARTBOUND in its second week of release. Fifty-six total stations with 26 new, qualifing this single for fifth MOST ADDED. Among this week's ADDs are WAFL, WVLT, WBLG/FM, WXVL/FM, KCHA, WJON,





"He's got that feeling that only cance from rhythm & blues and that shines through in any language." -Paul Young

> "Senza Una Dana" - The worldwide number 1 hit and duet with Paul Young - the first single from the self-titled American debut album "Zucchevo."

F

C 1991 POLYCHAN

On London compact discs and cassettes.

LUNDON

HIT FACTOR A/C Research: Diane Rufer/Ron Fell

Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record- 60 stations have it in Heavy or Medium rotation. Hit Factor = 60%

Total Reports This Week 240 Last Week 244

	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
ROD STEWART - The Motown Song (Warner Bros.)	217	2	191	18	6	96%	11
AARON NEVILLE - Everybody Plays The Fool (A&M)	222	6	167	36	13	91%	11
HUEY LEWIS AND THE NEWS - It Hit Me Like A Hammer (EMI)	212	1	165	39	7	96%	9
BRYAN ADAMS - (Everything I Do) I Do It For You (A&M/Morgan Creek)	204		171	24	9	95%	12
MICHAEL BOLTON - Time, Love And Tenderness (Columbia)	201	1	159	34	7	96%	10
CHICAGO - You Come To My Senses (Reprise)	198	_	144	44	10	94%	10
BONNIE RAITT - Something To Talk About (Capitol)	189	3	124	50	12	92%	13
CATHY DENNIS - Too Many Walls (PLG)	186	7	107	64	8	91%	11
BETH NIELSEN CHAPMAN - All I Have (Reprise)	179	6	115	44	14	88%	8
ROXETTE - Fading Like A Flower (Every Time You Leave) (EMI)	182	1	117	50	14	91%	14
BOB SEGER AND THE SILVER BULLET BAND - The Real Love (Capitol)	198	19	51	103	25	77%	4
LENNY KRAVITZ - It Ain't Over 'Til It's Over (Virgin)	168	_	94	58	16	90%	12
THE TRIPLETS - Sunrise (Mercury)	147	4	61	67	15	87%	9
BETTE MIDLER - The Gift Of Love (Atlantic)	163	6	37	91	29	78%	6
RONNIE MILSAP - Since I Don't Have You (RCA)	143	2	51	74 56	16	87%	7
AMY GRANT - Every Heartbeat (A&M)	162 141		90 51	50 66	16 19	90% 82%	14
AMERICA - Nothing's So Far Away (Rhino)		5 8	28	77	29	73%	8 6
BILLY DEAN - Somewhere In My Broken Heart (SBK)	142 168	30	20	75	29 43	73% 56%	3
MARIAH CAREY - Emotions (Columbia)	130	30	40	69	43 20	83%	11
CELINE DION - The Last To Know (Epic) PAULA ABDUL - The Promise Of A New Day (Captive/Virgin)	108	6	27	63	12	83%	7
CHER - Love And Understanding (Geffen)	122	0	35	60	27	77%	13
DAVID A. STEWART Intro. CANDY DULFER - Lily Was Here (Arista)	110		31	51	28	74%	16
KENNY G - Theme From Dying Young (Arista)	105		18	60	27	74%	9
COLOR ME BADD - I Adore Mi Amor (Giant/Reprise)	108	9	14	50	35	59%	5
MARC COHN - Silver Thunderbird (Atlantic)	102	10	15	57	20	70%	6
PIERCE PETTIS - You Need A Love (High Street)	93	3	11	61	18	77%	9
QUEEN - These Are The Days Of Our Lives (Hollywood)	107	14	4	59	30	58%	5
MARTIKA - LoveThy Will Be Done (Columbia)	106	11	9	52	34	57%	6
LUTHER VANDROSS - Don't Want To Be A Fool (Epic)	102	18	4	60	20	62%	9
TOM PETTY AND THE HEARTBREAKERS - Learning To Fly (MCA)	89	3	15	55	16	78%	10
R.E.M Shiny Happy People (Warner Bros.)	81	3	14	46	18	74%	8
NATALIE COLE with NAT "KING" COLE - Unforgettable (Elektra)	103	1	17	48	37	63%	14
NEIL DIAMOND - If There Were No Dreams (Columbia)	113	37	5	40	31	39%	2
AIR SUPPLY - Without You (Giant/Warner Bros.)	82		10	47	25	69%	7
RICK ASTLEY - Wonderful You (RCA)	98	18	2	35	43	37%	3
MICHAEL W. SMITH - For You (Reunion/Geffen)	96	18	2	38	38	41%	3
PEABO BRYSON - Can You Stop The Rain (Columbia)	82		20	31	31	62%	15
THE KNACK - One Day At A Time (Charisma)	70	11	. —	36	23	51%	5
GLORIA ESTEFAN - Can't Forget You (Epic)	67	-	14	25	28	58%	17

PLUS FACTOR

	LW	TW	Increase	
MICHAEL W. SMITH - For You (Reunion/Geffen)	9	41	32%	
NEIL DIAMOND - If There Were No Dreams (Columbia)	8	39	31%	
MARIAH CAREY - Emotions (Columbia)	33	56	23%	
RICK ASTLEY - Wonderful You (RCA)	14	37	23%	
BOB SEGER AND THE SILVER BULLET BAND - The Real Love (Capitol)	58	77	19%	
BODEANS - Paradise (Slash/Reprise)	3	21	18%	
STING - Mad About You (A&M)	26	41	15%	
FRANCESCA BEGHE - Something About Your Touch (SBK)	5	20	15%	
DAVE KOZ - Endless Summer Nights (Capitol)	_	14	14%	
CROWDED HOUSE - Fall At Your Feet (Capitol)		14	14%	
COLOR ME BADD - I Adore Mi Amor (Giant/Reprise)	46	59	13%	
THE KNACK - One Day At A Time (Charmisa)	38	51	13%	
JASMINE GUY - Just Want To Hold You (Warner Bros.)	12	25	13%	

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Records which received the greatest increase in HIT FACTOR



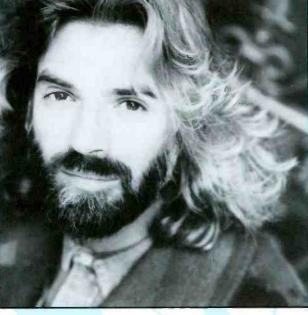
PICKED IN THIS WEEK'S ISSUE OF THE GAVIN REPORT

TTTTTTTTTTTTT



KennyLoggins

by Ron Fell Editorial Assistance: Cyndi Hoelzle



Celebrate • Him Home • Again

This year marks the twentieth anniversary of Kenny Loggins' relationship with Columbia Records. When he signed his first contract with the label, he was assigned as his producer the former Buffalo Springfield and Poco bass player Jimmy Messina. The collaboration worked out so well that an informal performing partnership was established, and Loggins and Messina began a five-year run of hit singles and platinum albums.

Their eventual breakup was, by industry standards, a reasonably amicable one, and a volume of their greatest hits was appropriately titles The Best Of Friends. Kenny, free to resume his intended solo career released his now famous Celebrate Me Home LP in the summer of 1977, and he took to the road as the opening act on Fleetwood Mac's barnstorming world tour.

Loggins' has gone on to amass an enviable string of hit singles like WHENEVER I CALL YOU FRIEND, THIS IS IT, I'M ALRIGHT, FOOTLOOSE, DANGER ZONE and NOBODY'S FOOL. But in recent years his output has tailed off as he's devoted time and emotional energy to more domestic issues like the resolution of his divorce and the custody of his three children.

NOW, returning to the business of music with a new album, Leap Of Faith, Kenny has returned with a sound that closely emulates the early solo days of Celebrate Me Home and its Bob James-produced successor "Nightwatch." This new album, due in stores this week, is a revealing, intimate, confessional musical diary.

> AS part of his re-emergence, Kenny performs live as part of this week's Marconi Radio Awards at the NAB Radio 1991 convention in San Francisco. I talked with Kenny at his Santa Barbara home just prior to the release of his 'Leap Of Faith.'

RF: The new album is very confessional. You obviously didn't have any qualms about sharing deep-rooted emotions.

KL: No, because I think my best work has always been stuff that centered on personal experience. What happens is that the closer you can come to expressing your own experience artistically, the more you reach other people's experiences. We all share these emotions. **RF: You strike responsive chords with** your listeners.

KL: Right. And when I can really touch myself, then I know I'll be moving many more people, because those are real emotions. I think there's been a dearth of emotional music out there, and I'm counting on the fact that there's an audience for it—that people are hungry to feel something real.

RF: Of your entire catalog, probably the one that struck the most responsive chord is "This Is It." That had a very personal side to it too.

KL: Absolutely. That was spawned from my father being in the hospital, and an argument that he and I had about whether he was going to survive. From that came the universal theme of people taking some responsibility for their own survival.

RF: Did he hear you do that song? KL: I played it for him the night before his operation which he survived it.. A lot of people get that confused, because a couple years later he passed away, and they think that was the song I wrote after he passed away. But actually it assisted his survival.

RF: Do you remember Mike and The Mechanics' "The Living Years?" KL: Yes, that worked for me because it was encouragement that personal material does reach a broad audience. There are people out there who want to feel.

RF: "The Real Thing" is about your daughter Amanda. Is she living with you now?

KL: At this point we have shared custody. Actually my daughter's name is Isabella. Amanda was sort of poetic license.

RF: Were any other songs inspired by your children?

KL: "Cody's Song." Cody is my second son. But, it would not be exactly accurate to say that "Real Thing" was inspired by Isabella. I sat down to write a song for her christening, and what came out was anything but a christening song. And "Cody's Song" actually came up the same night,, when I was still trying to finish Isabella's song. I had already started the christening song and then this other melody just popped into my head, so I had to finish both songs the night before the event.

RF: You're no stranger to writing songs for momentous occasions in children's lives. Wasn't "Danny's Song" inspired by your brother's first child? KL: That's right.

"Why am I playing NAB? Because they're people too, and hopefully, I can hit some of these people in their hearts."

RF: This album reminds me more of the late seventies albums, like Nightwatch, with Bob James and Celebrate Me Home.

KL: This feels more, emotionally speaking, like Celebrate Me Home in that the music is more who I am and what I do, and pays very little attention to what's happening trend-wise. In many ways I'm trying to re-invent the wheel on some of these cuts, trying to do songs without a drum kit and create a new version simpler arrangements yet at the same time quite lush.

RF: What effect does radio have on you as entertainment value or inspiration?

KL: It was very important for me, because it gave me a clear picture of what I didn't want to do. And I constantly held on to the image that anything that sounded playable would not be on this record. I know that's going to seem very strange to (radio people) but my sense is that radio has been playing follow-theleader and that's not a healthy way for me to make music. And if we continue to imitate each other we end up spiraling downward, taking the least common denominator from every song. There are a few very creative people out there. RF: From whom do you take inspiration?

KL: I take inspiration from someone like Peter Gabriel, who strives to be original and to integrate all sides of his personality into his music. So when I listen to a tune of his, I can feel his comfort with his own shadow and how that integrates into his music, and I can feel his joy in his music. My inspiration says to me, 'You can do that too.' You can be all of you in your music and somebody out there will relate. So the inspiration isn't in how he strings his notes together, it's why he strings his notes together.

RF: This album would seem to lend itself to a very cozy tour with smaller venues.

KL: That's exactly what I'm planning. I played Broadway a couple of years ago and the connection I made with the audience in a small theater was much more rewarding than playing big venues. Since then, this past summer, with the bloodbath going on, big venues are becoming harder and harder to play anyway, for everybody.

RF: Is there some sort of message that's being sent with the bad box office?

KL: I think there is a message coming through. My guess is that the recession has hit the younger audience. I think what's next is record sales. We'll see, sometimes that happens and sometimes it doesn't. But if the young people have run out of money and can't go see every show that comes to town, if this downward financial spiral continues, they won't be able to buy the music either.

RF: The song "Sweet Reunion" sounds like it comes from the Celebrate Me Home era.

KL: I like that too, and there's a lot of talk about "Too Early For The Sun," but "Conviction Of The Heart" seems to stand out as the first single, and "Real Thing," is getting a lot of attention. That's a scary song for a lot of people. Many people are more concerned with saving the ship than saving the passengers, and when you're in that frame of mind, "Real Thing" can be very confrontational.

RF: On behalf of those who have been longtime fans of yours, I'm glad you put this kind of an album out. This is what we want to hear.

KL: I really appreciate that because I know there's still a fan base out there, of people who appreciated the Loggins and Messina years and Celebrate Me Home. RF: Is this a good time for you? KL: Yes, it is an incredible time for me. I couldn't say it's settling down thoughthings are actually heating up. With the loss of custody of the children comes a complete switch in focus, so now I'm going to be touring a lot, whereas before I would have done Mr. Mom. Now I'm gonna take it on the road and occasionally the kids will come out and join me on the road. Julia, my lady and I are going to be touring together for the first time. I'll be with my relationship on the road. And that's kind of scary, as is just being out there with this particular message. There's a strong message on this record about relationships and courage and what I have to tell people means getting out there and saying it.

RF: You seem to nail it on the disc, and hopefully it translates. KL: It's the first time in a long, long time, and maybe the first time in my career, that I've had anything this substantial to say. Usually I have one or two "Celebrate Me Homes" on a record and then the rest are Pop tunes. This is an album of "Celebrate Me Homes,"

"There's been a dearth of actual emotional music out there, and I'm counting on the fact that there's an audience for it, that people are hungry to feel something real."

where each cut matters and I could have centered an album around any one of these cuts. So my goal was to make an album where every song felt to me the way I feel when I sing "Celebrate Me Home," and every song can be like a trademark tune. And I think radio will get it when people get it.

RF: That sounds like Bonnie Raitt and Paul Simon, because both of them sold millions, without much airplay. KL: Yes, I honestly think that this album may have to do that, because I didn't make it for airplay. I've made airplay records before and they don't get airplay. They get a little of bit of airplay-you'll get a marginal hit or a turntable hit. But I've discovered that, the kind of writer I am; I have to write for me and for the people. And even songs like "Celebrate Me Home," which is a trademark tune for me, never really got much airplay. It got some a few days around Christmastime, and yet it's a theme song. "Danny's Song" was never a hit for Loggins & Messina. So I expect that trend will probably continue. And why am I playing NAB? Because they're people too, and, hopefully, I can hit some of these people in their hearts, and if they're moved by the music emotionally, the chances of getting airplay are actually better.

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Adult Contemporary Radio As Seen From Inside The Trojan Horse

By Ron Fell

It has been more than a year since we last took the pulse of Adult Contemporary radio. A/C radio itself hasn't changed that much since we last visited it, but much has happened to impact its position in the music format spectrum.

In the nineties, according to a just-released Arbitron/Billboard National Database Study, Adult Contemporary radio maintains its enviable demographic profile in which A/C nearly doubles any other format in total listeners 25-54. And that demographic is extremely attractive to a healthy portion of potential radio advertisers.

It seems as though each year a new threat to A/C's popularity looms on the formatic horizon. In the past there have been assaults made by Country, Classic Hits and Adult Alternative.

But most noticeable among recent changes surrounding A/C radio is the proliferation of former Top 40 stations that have adopted the word "Adult" as part of their selfdescription as in Hot Adult Contemporary, Adult Top 40 or Adult Hit Radio. There is a charade at work here with a majority of those newly "Adulterized."

Almost all of the new Adult stations are coming from a Top 40 background, and as often as not have developed whatever it is they're doing as counter-programming to the recent Top 40 dance-orientation and, to a lesser degree, rapping.

There's no question that Top 40 radio in larger markets has become infected with extremely youthful forms of musical expression such as Rap and Dance, and, to a limit, every decent size market has been able to support one, but not multiple danceable frequencies. This is forcing alternative Top 40 into other formatic pockets, and a contemporary-based, danceless Top 40 is attractive to both potential listeners and advertisers.

The proliferation of dancing Top 40 stations alienated enough radio listeners that a hole in radio's ozone layer occurred. Filling the void could only come from two possible fronts: harder or softer Rock. Coming at a time when Metal and Hard Rock were on fragile, leaderless terms with young people, and when a recessionary cycle was making media time buyers conservative, it was logical that any new format would have to guarantee potential listeners with a fair amount of spendable income. That dictated something with the word "adult" in its title rather than something that inferred teen or young adult listenership.

Thus was born, in simplistic terms, Adult Top 40. In my opinion, such a format is, for all practical purposes, a pure form of Top 40 rather than a hybrid of Adult Contemporary. As much as I would like to see the programming principles of this new format adopted by conventional A/C radio, I can't see the many successful A/C stations around the country making the change.

We recently sampled the opinions of some of Adult Contemporary radio's leaders, seeking to find out why A/C radio remains so popular with the American public, and also if A/C radio was more or less influenced by Top 40 radio than in times past. Here is a selected sample of those responses.

ontemp

Why Is Adult Contemporary Radio So Popular With Listeners?

A/C radio has become the Top 40 of yesterday. With Top 40 fragmenting so much, A/C is able to pick and choose hits from a variety of offshoot formats...With its built-in slowness (related to Top 40), A/C radio fits the pace of more people. It's become the mass appeal format. **MICHAEL SHISHIDO**

Program Director KSSK/FM - Honolulu

A/C is more that just "ten in a row." The format does not rest on music alone. TOM LAND Program Director KLSI/FM - Kansas City, MO It's now THE mass

appeal format, since Top 40 got too dancey/hard rock. **GREG STRASSELL**

Program Director WBMX/FM - Boston

As Top 40 leans more Rap and white Rock (many fly-by-night products of MTV), there continue to be fewer and fewer staple and superstar groups with a longevity of more than a year or so.

SANDER C. WALKER Operations/Program Manager WFFX - Tuscaloosa, AL

Adult listeners have moved beyond hard rock or dance music and A/C features music with a high familiarity for longer listening at work, in the car or at home. **ROB EDWARDS** V.P./Programming & Operations KBIG - Los Angeles, CA

True A/C, where currents are played along with familiar hits, most closely resembles the Top 40 stations today's adults grew up with. VINCE GARCIA Music Director The New Y-92 -Sacramento, CA

A/C offers bright, fun and comfortable entertainment. It's more than music. It's the personality of the format—upscale, yet hip.

CHUCK O'BRIEN Program Director KMJC/FM - Quad Cities, IA The format (A/C) is a comfortable and familiar reference point to 35 plus adults. Another strength of A/C is its ability to become an acceptable "lowest common denominator" for both 18 to 34 and 35

to 49 women. BILL MINCKLER Program Director K103/KKCW - Portland, OR

A/C's blend of old and new, plus its mix of tempos and styles, bridges the gap between demos and tastes. It can be uptempo without offending and at the same time convey atmosphere without being stodgy. MITCH ADAMS Program Director WNMB - North Myrtle Beach, SC

There are different reasons for different styles of A/C. MIX 105 is popular because of the variety and the upbeat approach..... We play adult hits with old favorites.

BOB DUNPHY V.P./Programming WNSR/FM (MIX 105) -New York City, NY

Listeners got confused with Top 40 when Rap music over-saturated

orary Radio

the radio waves. They flipped the dial and found A/C and our audience grew. Also, A/C jocks tend to be friendly and natural, unlike Top 40 and Rock jocks that can be hyper and obnoxious. CARLA FOXX

CARLA FOXX APD/Music Director KESZ - Phoenix, AZ

A/C is popular because it takes from all other formats and mixes the music the best. It also has to do with what is put around the music. The spots, the news and contests are all very

important. RICK ARCHER Music Director WHAI - Greenfield, MA

Mass appeal! Top 40 has gotten too Dance. Adults 25 to 54 are younger thinking and acting than ever. A/C is no longer sleepy and

boring. BILL CURTIS Program Director 2WD - Norfolk, VA

People can relate to and understand the songs of the format. There is a good blend of music with a good variety of style and tempo. It can be upbeat without being obnoxious and irritating







Top to bottom: Rob Edwards, Carla Foxx, Rick Archer











like Metal, Rap or some of Top 40 music. DAVE CAREW Operations Manager WQLH/WDUZ - Green Bay, WI

If done well, the successful A/C station is a haven....entertaining, reliable, reassuring and comfortable. But please don't read PASSIVE into comfortable. JOHN PATRICK APD/Music Director WZNY - Augusta, GA

It never ceases to amaze me how a twenty-yearold male will say to me, "I can't stand this wimpy stuff you play!" I reply, "You're not supposed to like it!" Beyond this, Top 40 has obviously become less mainstream than it was even five years ago. Music in the eighties, even the more danceable stuff, was more adult-compatible than it is now. **SUE RICHARD** APD/Music Director WFAS/FM - White Plains, NY

There's something for everyone in A/C radio. A/C keeps listeners in touch with today's hits and plays lots of older songs listeners are comfortable with because they grew up with them. **GENE KNIGHT Program Director B-100 - San Diego, CA**

Top to bottom: Gene Knight, Greg Strassell, John Patrick, Sue Richard, Dave Carew Compared To Years Past, Is A/C Radio Influenced More Or Less By The Music Of Top 40?

Current-based A/Cs were looking to Top 40 until about nine months ago to find crossover possibilities. Now, with so many Top 40s leaning toward rap and dance, more A/Cs are concentrating on their core audience. **BOB MURPHY APD, KTDY/FM -**Lafayette, LA

I think Top 40 radio is more influenced by A/C. With more Top 40s leaving the format, artists and record execs are selecting material that adults will also enjoy.

BOB DUNPHY V.P./Programming WNSR/FM (MIX 105) New York City, NY

It's become possible to have an A/C-only, legitimate hit. What I find even more interesting is to hear Top 40s that are clearly moni-

toring the A/C scene. SUE RICHARD APD/Music Director WFAS/FM -White Plains, NY

Much less! A/C radio does not influence, nor should it be influenced by, Top 40. A/C has artists of its own and is developing new ones all the time, although new A/C artists take longer to develop. Because of the state of Top 40 radio today, the A/C listener wants little or none of it.

JOHN PATRICK APD/Music Director WZNY - Augusta, GA

More. Younger-end A/C is now a Top 40 of ten to fifteen years ago. The baby boomers expect a more uptempo A/C sound than they did ten years ago. **GREG STRASSELL Program Director WBMX/FM - Boston, MA**

Top 40 is influenced by A/C now more than ever. Top 40 artists are making A/C appeal songs because they realize A/C listeners have the money to buy their product.

CARLA FOXX APD/Music Director KESZ - Phoenix

Some A/C radio is willing to let Top 40 radio break an act, whereas I feel A/C has the chance to break more quality, "long run" artists.

MITCH ADAMS Music Director WNMB - North Myrtle Beach, SC

A/C playlists are possibly more representative of Top 40 lists from the sixties and seventies. It's not quite Perry Como back-to-back with The Stones, but for one station to play both Natalie Cole and Rod Stewart or Bonnie Raitt is a real stretch. BILL MINCKLER Program Director K103 - Portland, OR

More! A/C artists are more contemporary. Now it's Gloria Estefan, Rod Stewart, Elton John, Don Henley, Phil Collins etc. All artists with roots in Top 40. JOHN RAMSEY Program Director KHLT/FM - Little Rock, AR

Top 40 is influenced by A/C. Increased pressure to get adult demos has forced Top 40 to look at more core A/C artists than ever before. **TOM LAND Program Director KLSI/FM - Kansas City, MO**

Definitely less! The majority of Top 40 has become trendy, MTVoriented garbage that has none of the "timeless" quality of the music of a couple of decades ago. I often wonder what oldies Top 40 will be playing ten years from now? "Oh here's a great cut from a decade ago....ICE ICE BABY?"

SANDER C. WALKER Program Director WFFX/FM - Tuscaloosa, AL

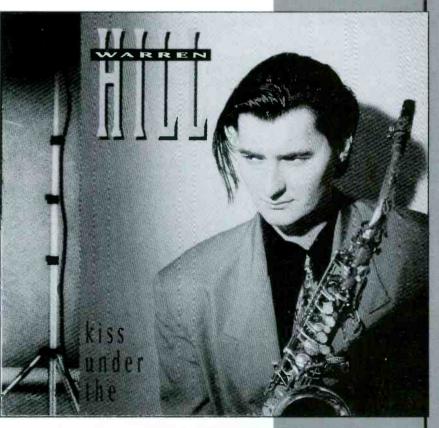
Our old Top 40 artists have grown up as has their music (ie: Sting, Elton John, Rod Stewart and even George Michael). Even record companies often break



"A brilliant young sax man with a wonderful sense of melody and a graceful delivery!" Ron Fell, The Gavin Report

EARLY	BELIEVERS	
KTWA	KCHA	WOKZ
WPXZ	KWGG	WRCO
WXVL	WNNC	YLLW





From the album KISS UNDER THE MOON

songs A/C before taking it to Top 40. BILL BISHOFBERGER Adult Alternative Music Director JOY 99 FM - Stockton, CA

More. Tolerance levels change as new music is invented and exposed and with music moving as fast as it is, the Top 40 oldie from just a couple of years ago is suddenly acceptable at A/C.

MICHAEL SHISHIDO Program Director KSSK/FM - Honolulu

More. Top 40s can't make money unless they have good ratings 18 to 34 and 25 to 34. These are the demos necessary to make money, and Top 40 must focus their music in that direction. BILL CURTIS Program Director 2WD - Richmond, VA

I would make a case for A/C's influence on Top 40. There are increasing numbers of crossovers that start A/C. Adult Contemporary stations can sell music in the stores.

ROB EDWARDS V.P./Programming & Operations KBIG - Los Angeles, CA

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As Radio Listeners Get Older They Tend To Spend Less Money

On Pre-Recorded

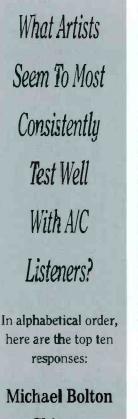
Music. Why?

The vast majority of responses to this question dealt with the changing priorities in an adult's life as he or she gets older. In competition with a mortgage payment or braces for the kid, spending 13 bucks on a CD doesn't stand a chance. Other points were made however and they included the following:

Most record stores are hostile environments to adults. BOB DUNPHY WNSR/FM (MIX 105) -New York City, NY

Some stations do a poor job of identifying title and artist. BOB MURPHY KTDY/FM - Lafayette, LA A/C plays favorites frequently. Why buy it if it's at your fingertips? CHUCK O'BRIEN KMJC/FM - Quad Cities, IA

(In-store) placement of product seems to be a factor. (For adults) going out of their way to buy their favorite music becomes less and less of a priority. It would be worthwhile for record companies to present displays where adults spend most of their time spending money such as grocery stores, hair salons, etc. **VINCE GARCIA** The New Y-92 -Sacramento, CA



Chicago Phil Collins Gloria Estefan Whitney Houston Billy Joel Elton John Bette Midler Lionel Richie Rod Stewart

Top to bottom: Vince Garzia, Sander Walker, Bill Curt's, Chuck O Brian









What the critics are saying about "Pam Tate"

"A fine blues singer" "A haunting vibrato that sizzles" "Strips emotions bare" "Powerhouse delivery" "A bluesy crooner to keep an eye on"

what you wa The new single from the Pam Tate Album <u>"die happy</u>"

to be released mid September

GREAT THINGS COME IN

Francesca Beghe

Something About Your Touch

RUSS IRWIN

My Heart Belongs To You

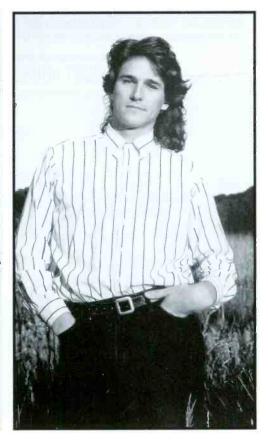
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Somewhere In My Broken Heart





wice a year we like to look back on the performance of records that receive special certification on the Gavin A/C chart pages. We look at the final peak performance of each week's MOST ADDED, TOP TIP and RECORD TO WATCH.

As you can see from the following tables, those records that were number one MOST ADDED peaked at an average of #2 on the chart. That group included nine eventual number ones and only one record failed to make the Top Five.

TOP TIP, the record the Gavin A/C department felt would be the highest chart debut the following week, averaged a peak of #7, including seven eventual number ones, and only one record failed to make it to a top sixteen peak.

Our designation of the weekly RECORD TO WATCH is always a hunch call and never includes an obvious adult hit. It resulted in an average chart peak of #20. Sixteen of the twenty-five RECORDS TO WATCH in the first half of 1991 finished in the top twenty. The following tables represent results for the first half of 1991.

	MOST ADDED		
	MOST ADDLD		
ISSUE	ARTIST/TITLE	PEAK	DATE
01/11/91	DARYL HALL & JOHN OATES - Don't Hold Back Your Love	3	03/01
01/18 01/25	GLORIA ESTEFAN - Coming Out Of The Dark (same)	1	03/08
02/01	WILSÓN PHILLIPS - You're In Love	(1)	03/22
02/08 02/15	(same) ROBERT PALMER - Mercy Mercy Me (The Ecology)	(1)	03/29
02/22	AMY GRANT - baby baby	1	04/26
03/01 03/08	(same) ROD STEWART - Rhythm Of My Heart	(1) (1)	05/03
03/15 03/22	(same)		
03/29	CELINE DION - (If There Was) Any Other Way MARIAH CAREY - I Don't Wanna Cry	(5) (2)	05/17 05/03
04/05	WHITNEY HOUSTON - Miracle MICHAEL BOLTON - Love Is A Wonderful Thing	(2) (1)	05/24
04/19	(same)	, ,	
04/26	DARYL HALL & JOHN OATES - Starting All Over Again PAULA ABDUL - Rush, Rush	(4) (1)	06/21 06/07
05/10 05/17	GEORGE MICHAEL - Cowboys And Angels	(14)	06/17
05/24	(same) WILSON PHILLIPS - The Dream Is Still Alive	(4)	07/08
05/31 06/07	GLORIA ESTEFAN - Can't Forget You NATALIE COLE w/NAT KING COLE - Unforgettable	(1)	07/08 07/15
06/14	CHER - Love And Understanding	(1) (3)	08/02
06/21 06/28	BRYAN ADAMS - (Everything I Do) I Do It For You ROD STEWART - The Motown Song	(1)	07/21 08/30
			00,00
	Average Peal	(#2	

TOP TIP

ISSUE	ARTIST/TITLE	PEA-	DATE
01/11/91	DARYL HALL & JOHN OATES - Don't Hold Back Your Love	3	03/01
01/18	GLORIA ESTEFAN - Coming Out Of The Dark	1	03/08
01/25	MARK EDWARDS - You're The One	28	03/01
02/01	WILSON PHILLIPS - You're In Love	1	03/22
02/08	ALABAMA - Forever's As Far As I'll Go	7	04/12
02/15	BETH NIELSEN CHAPMAN - Walk My Way	6	04/26
02/22	HARRIET - Temple Of Love	. 11	04/19
03/01	TIMMY T One More Try	8	04/12
03/08	ROD STEWART - Rhythm Of My Heart	1	05/03
03/15	BREATHE feat. DAVID GLASPER - Without Your Love	14	04/12
03/22	DAVE KOZ feat. JOEY DIGGS - Nothing But The Radio On	7	05/03
03/29	MARIAH CAREY - I Don't Wanna Cry	2	05/03
04/05	JUDE COLE - Compared To Nothing	7	05/17
04/12	MICHAEL BOLTON - Love Is A Wonderful Thing	1	05/10
04/19	LUTHER VANDROSS - Power Of Love/Love Power	3	06/07
04/26	GLENN FREY - Part Of Me, Part Of You	4	05/31
05/03	PAULA ABDUL - Rush, Rush	1	06/07
05/10	SARA HICKMAN - The Real Thing	19	06/07
05/17	GEORGE MICHAEL - Cowboys And Angels	14	06/14
05/24	THE ESCAPE CLUB - I'll Be There	10	07/19
05/31	RICK ASTLEY - Move Right Out	14	07/12
06/07	NATALIE COLE w/NAT KING COLE - Unforgettable	1	07/19
06/14	CHER - Love And Understanding	3	08/02
06/21	BRYAN ADAMS - (Everything I Do) I Do It For You	1	07/26
06/28	ROD STEWART - The Motown Song		

Average Peak #7

RECORD TO WATCH

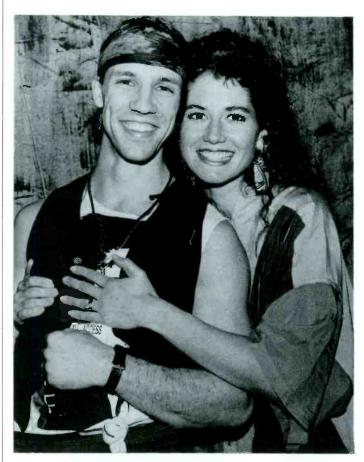
ISSUE	<u>ARTIST/TITLE</u>	PEAK	DATE
01/11/91	BOBBY CALDWELL - Real Thing	17	03/08
01/18	CLIFF EBERHARDT - The Long Road	32	02/15
01/25	RICK ASTLEY - Cry For Help	1	04/12
02/01	ALABAMA - Forever's As Far As I'll Go	7	04/12
02/08	BETH NIELSEN CHAPMAN - Walk My Way	6	04/26
02/15	HARRIET - Temple Of Love	11	04/19
02/22	CARL ANDERSON w/BRENDA RUSSELL - Baby My Heart	31	04/05
03/01	YANNI - Swept Away	20	04/12
03/08	MICHAEL W. SMITH - Place In This World	26	04/12
03/15	RIFF - My Heart Is Failing Me	28	05/03
03/22	LONDONBEAT - I've Been Thinking About You	13	05/03
03/29	GINO VANNELLI - If I Should Lose This Love	15	05/03
04/05	MARC COHN - Walking In Memphis	8	06/07
04/12	LALAH HATHAWAY - It's Somethin'	_	
04/19	PAT BENATAR - True Love	21	05/31
04/26	EXTREME - More Than Words	2	06/21
05/03	KEITH WASHINGTON - Kissing You	20	05/31
05/10	R.E.M Losing My Religion	25	06/21
05/17	THE ESCAPE CLUB - I'll Be There	10	07/19
05/24	DARDEN SMITH - Frankie & Sue	26	06/21
05/31	WILL DOWNING - I Try	_	
06/07	DAVID A. STEWART f/CANDY DULFER - Lily Was Here	12	08/16
06/14	TOM SCOTT - If You're Not The One For Me	22	08/02
06/21	LENNY KRAVITZ - It Ain't Over 'Til It's Over	6	08/09
06/28	CATHY DENNIS - Too Many Walls	8*	08/11
1		*still di	rbing
	Average Pea	ik #20	

the GAVIN REPORT/September 6, 1991

PHOTOFILE Compiled by Diane Rufer



Atlantic recording artist Marc Cohn, made an in-store appearance at Sam Goody's in New York City as part of the promotional activities for his new single "Silver Thunderbird." He performed live and signed autographs. L-R: Pete Stocke, WEA VP/N.Y. Branch Manager; Mark Schulman, Atlantic Senior VP/General Manager; Cohn; Andrea Ganis, Atlantic Senior VP; Danny Buch, Atlantic VP of National Album Promotion and Bill Hendrickson, Atlantic Manager/Regionial Marketing.



A&M labelmates, Amy Grant and Gary Cherone (lead singer of Extreme), got together to congratulate each other on their current success. Amy's "Baby, Baby" and Extreme's "More than Words" have both hit #1.



Backstage at the University Of Toledo's Savage Hall, Larry Ziebold, MD at WFRO-Fremont, OH, got together with the Newsman, Huey Lewis. L-R: David Croxford, Huey and Larry.



The second annual Nat King Cole Memorial Scholarship was awarded to four graduating minority high school students. Each \$10,000 scholarship is given out over a four-year period to encourage winning students to remain in school. L-R: Jerico Vasques; Jason Duty; Charlotte Claiborne, Director of Human Resources in L.A. at Capitol-EMI Music; Joe Smith, President and Chief Executive Officer Capitol-EMI Music; Casey Cole, Nat Cole's daughter; Rosalyn Nash.



Capitol recording artists Crowded House popped by MTV's New York headquarters to serve up slices of chocolate cake. The band also served up an entertaining acoustic set for MTV staffers. L-R: John Cannelli, MTV; Nick Seymour, CH; Gary Stamler, CH's manager; Paul Hester, CH; Abbey Konowitch, MTV. (kneeling) Tim Finn and Neil Finn, Croweded House; Michelle Peacock, Capitol Records.

Meet the four people who are Vice Presidents of A/C promotion. In candid conversation with Diane Rufer, they talked about A/C's trends, and gave us a little insight into their personal lives and goals.



KERRY WOOD VP, A/C PROMOTION, MERCURY RECORDS erry grew up in New Orleans and graduated from the University of New Orleans with a major in business administration. She lived in her hometown until seven years ago, when she moved to New York.

When Kerry was sixteen she met the New Orleans promotion rep for RCA Teddy McQuiston. Teddy could see her passion and knowledge for music and gave Kerry a position interning for him. "I interned with Teddy for eight months which gave me an opportunity to learn about promotion and the music business, after that experience I knew this was exactly what I wanted to do professionally." At the tender age of seventeen Kerry bought a limousine and started her own limousine service. "Several local record reps hired me when they had artists in town," she recalls. "It's quite funny in retrospect, thinking of myself at that age driving this huge boat of a car around New Orleans, chauffering artists like Frank Zappa, Billy Joel, Robert Palmer, Eddie Money and Squeeze. During that time, a music club named Rosy's opened. They hired me to drive for a lot of the great jazz artists who performed there."

A year later Kerry was hired as the director of publicity and promotion for the New Orleans Jazz and Heritage Festival. She later took a parttime job with Peaches Records. While still in college, Kerry worked her way up to manager and buyer. "Through Peaches, I met local sales and promotion reps, and they recommended 1 go to CBS Records as a field merchandiser" Kerry said. "A program director of a radio station urged Mel DeLatte (who had an independent promotion company at the time) to interview me for a job. He did and that was my first break."

John Betancourt, then Senior VP of Promotion at RCA Records had an opportunity to work with Kerry while she was employed by Mel DeLatte's company and hired her as local promotion manager based in New Orleans. "I was thrilled to finally have an opportunity to do what I always wanted to do—promotion for a ma-jor label," Kerry said "and it turned out to be the same one that I interned for at sixteen! I learned a lot working with such an unbelievably talented group of people at RCA. Most of them are either senior vice presidents or presidents of record companies now."

After three years at RCA, Kerry was offered a position in New York working at PolyGram Records as National Director of Top 40 secondaries and Adult Contemporary. It was at that time that Kerry felt her ultimate goal had been achieved. "To do promotion in New York was a dream come true," Kerry said. With the number of artists that PolyGram had on their roster and the increased difficulty of wearing so many hats, Kerry became more focused on the A/C format and She became the first person in the industry to become a Vice President of A/C Promotion. She was in charge of A/C promotion for both Mercury and Polydor. Each label had a separate staff, and each were totally autonomous. Kerry held that position for two years, until January of '91 when PLG was officially formed and Polydor was absorbed.

Kerry sees a bright future for A/C radio. "The nineties has already proven to be the decade that the A/Č format will begin to play a major role within record companies and the music industry. We have the largest segment of the population, with the most dispensable income, as the target demo. The baby boom generation has grown up on all the great music of the sixties and seventies and music will always be a big part of their lives." Many of Kerry's artists have done extremely well, but she's most proud of Oleta Adams' success. Oleta's first and third single went top 10 in A/C but her second single, "Get Here," went #1 and crossed to Top 40 where it also hit top ten. "David Leach our Senior VP has always had a total commitment to the A/C format. His support and commitment have made A/C as much a priority as the other formats at Mercury. I'm also fortunate to be working with Bill Cason, who is an invaluable member of our promotion team."

Kerry cites several artists as her favorites: Mark Knopfler, Sarah Vaughn, Aaron Neville, Van Morrison, Milton Nascimento, Don Henley, Graham Parker, Mitch Adams and of course, Oleta Adams and Paul Brady.

In her professional life, Kerry's goal is to sign and break new artists. Her personal goal? "To run the New York City Marathon in under 3:30!"

rowing up in Grand Rapids, Michigan, Suzanne Berg dreamed of a career in television or radio news, and followed a direct course to that goal

lowed a direct course to that goal. After earning her degree in Broadcasting/Journalism at Central Michigan University, Berg landed a job as technical director for United Stations Radio (now Unistar). She worked on their weekly Country Music countdown show, but soon took the initiative to branch out into other format shows. Two years later, Suzanne made the jump from radio to the recording industry, signing on as National Promotion Director for Gramavision Records. She began working with various artists that included Kronos Quartet, John Blake, Taj Mahal and John Scofield.

Once in the record biz, Suzanne was hooked. Two years later she was offered a job at Elektra Entertainment, starting out with a title that was a mouthful: National Associate Director of A/C Promotion and Artist Development. Suzanne recalls, "In my department I got involved with artists that were not your typical A/ C performers like 10,000 Maniacs and Tracy Chapman. I was involved with their development at Elektra Entertainment."

Suzanne soon devoted her energies to exposing Elektra artists to A/C radio. As her department grew, more artists broke on an A/C level, proving to disbelievers that A/C airplay could sell records.

After a short period of time Senior Vice President and General Manager, Brad Hunt and Senior Vice President of Promotion, Rick Alden rewarded Suzanne's tireless accomplishments and dedication by making her Elektra's first female Vice President of promotion. Suzanne exclaims, "I feel very fortunate to be at Elektra. They're behind me 200%."

Suzanne believes the future of A/C radio lies in diversity. "A/C will be likean umbrella," she predicts, "More fragmented, with various new branches growing from the base of A/C, i.e. Hot AC, Gold-Based, Adult Urban Contemporary." She adds, "A/C should follow their own in-

stincts and not watch Top 40. Use Top 40 as a tool and not as a rule."

Suzanne's favorite artists are as diverse as the ones she promotes at Elektra. Her list includes Echo and The Bunnymen, MC5, Patty Smith, Metallica, Roxy Music and Style Council, along with Elektra artists Anita Baker and Linda Ronstadt.

As for her immediate future, Suzannesays, "I wish to build the A/ C department and continue making it an integral part of the promotion department at Elektra. More and more challenging types of artists and bands will go beyond the normal boundaries of the A/C format and fortunately the quality of music at Elektra will prevail, which gives us the credibility we need to break new performers that are usually considered conservative."



SUZANNE BERG VP, A/C, JAZZ and NAC PROMOTION, ELEKTRA ENTERTAINMENT

the GAVIN REPORT/September 6, 1991

THREE DISTINCT VOICES. ONE WORLDWIDE VISION



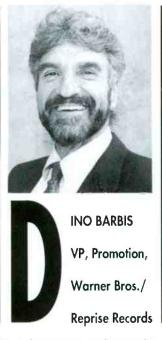
- SUNRISE -

FROM THE ALBUM

GAVIN 14*-13* R&R 20*-18* NETWORK 40 14*-12* MAC 17*-14*



"SUNRISE" MIXED BY CHRIS LORD-ALGE. PRODUCED BY TONY PELUSO AND STEVE BARRI FOR STARSONG PRODUCTIONS. EXECUTIVE PRODUCERS: STEVE ALLEN AND TOM VICKERS. MANAGEMENT: ALLEN MANAGEMENT © 1991 POLYGRAM RECORDS, INC.



Dino Constantine Barbis was born and raised in Alameda, California. He attended grammar school, high school, and college in the Bay Area and, while growing up, wasn't sure which career path to follow. His dad, a successful Greek restauranteur in Nothern California, always suggested the career of whichever friend had just visited the restaurant. These friends included The Dead End Kids, Abbott & Costello, many old time, big-name wrestlers, and fortunately, Tommy and Jimmy Dorsey. After one of the Dorsey Brothers visited, Dino enrolled in a trumpet class. "That's when my love of music began,"

laughs Dino. "Throughout the remainder of my school years, the courses that I enjoyed most and excelled in were always those pertaining to music."

Dino's first job in the record business was as a local promotion man for Polydor Records in San Francisco. Today, both his brother, John, and son, David, work for Polydor. After several years at Polydor, Dino went on to Stax where he became the liaison between Stax and CBS and helped crossover artists such as Johnnie Taylor, the Staple Singers and Isaac Hayes. Following this, Dino began his first stint at Warner Bros. in the capacity of Regional Marketing Manager, also in San Francisco. ABC Records then hired Dino as Vice President of Promotion, so he packed his bags for Los Angeles.

With the demise of ABC Records, Dino began his own production company; but soon found that he missed the record industry, and returned as Vice President and General Manager of Backstreet Records. He still kept in touch with his old friends at Warner Bros. most particularly Russ Thyret; and, when he learned that there was an opening as head of the new Adult Contemporary Department, he jumped at the chance to return. As Dino puts it, "Russ knew that A/C was destined to be an important format right from the start." So, in addition to the artists on the WB roster, Dino's department also handles product from Reprise, Giant, Qwest and Sire, as well as working closely with the Warner Bros. Nashville staff.

Dino feels that the release of a record

must be done with perfect timing to insure maximum success. "A week too early or late can affect the success of a new release. One must also know the label's product flow, as well as the artist's image and sound; it's so competitive that one person cannot break a record, it takes the involvement of both the national and local staffs to take it the distance: in fact. just about the entire company."

"Record companies must take an aggressive approach when marketing the pop-adult artist," says Dino, "the phrase 'A/C doesn't sell records' has been used in the past by labels which did not put much emphasis on the A/C area and felt that their bread and butter was Top 40 and Urban formats only. My staff and I are currently doing research in this area. The data has been compiled by Steve Zap, who is Director of National Promotion, and Chris Horne, who is interning and currently enrolled in Columbia University's Graduate School of Business. According to their data, the A/C demos are between the ages of 34 to 54 and are considered the buying power of the '90s. We have broken our research down by regions and, in many of these areas, A/C is on an upward surge. In some cases A/C has attained the number one position in its market place. The A/Caudience consists of people who grew up with Rock 'n Roll, and I think that it's time that A/C radio programmers realize that these listeners are not afraid of the sound of a guitar."

"I have been asked what changes I would like to see with the A/C format," says Dino. "As I see it, one of the problems is the term 'A/C,' which, to some degree, has become a stigma. Believe it or not, many record company affiliates are afraid of that term. They automatically associate it with an older artist. This, in some cases, may be true but in most cases is not. It drives me wild when someone hears something soft and beautiful and their first reaction is 'ship it A/C.' This, too, may be true in only some cases. I am thinking that it might be more appropriate to change the name of the format from A/C to PCR-Pop Contemporary Radio-in order to change people's thoughts."

"I would like to see record companies budget for the A/C area (i.e. store displays, advertising, image developement, posters, etc.) prior to an album's release, instead of releasing a third single off of a rock 'n roll or urban record because it's a ballad and the budget is already spent." Dino continues, "Sometimes a third single is released by a record company only when the first and second single have been marketed incorrectly. The company is now shooting aimlessly because all other attempts have failed. Fortunately for me, Warner Bros. has the ability to see the forest from the trees. If a record company understands the significance of the A/C market, then the manager can be better informed. Managers can then relay this same information to their artists and educate them. So, if the term 'A/C' is causing the problem; let's try PCR."



Born and raised in New York, Bonnie is the daughter of a "pioneer in our record industry." Her father, George Goldner, was a producer for such artists as Little Anthony and The Imperials, Frankie Lyman and The Flamingos. In the '50s and '60s, he started many record companies including Roulette, Gone, End and Red Bird. Bonnie grew up listening to music and spending time in recording studios, so it was only natural that she developed a passion for music.

Bonnie always knew she wanted to be in the record or film industry. While attending Boston University she interned at the Warner Bros. Boston branch working in the Artist Development Department. After graduating Magna Cum Laude with a Masters Of Science degree she moved to Los Angeles, where she still resides.

Bonnie's first job in Los Angeles was at Motown Records where she was manager of artist and trade relations for two and a half years. Her next move was to RCA, where over the last eleven years she has risen from trade liason to Vice President of promotion. "When I first started at RCA, I dealt primarily with trade publications. Over the years, my position has evolved into many areas: radio promotion, working with the field staff, strategizing the development of our records, and working closely with our artists and their management."

During the years Bonnie has worked

in promotion, RCA has enjoyed great success at A/C radio. While many records have crossed into the A/Ć format from Top 40 (Bruce Hornsby, Rick Astley) and Country (Alabama and Ronnie Milsap), others such as Michael Penn and the Cowboy Junkies got their start in A/C.

And what does Bonnie see as developing trends at the A/C format? "Do you want the good news or the bad news first?"

"The bad news is that A/C radio is moving more rapidly into the control of consultants and thus increasingly under the direction of tight research. It's really a Catch-22 situation ... if you're working a Hi-Five record which has a profile because of Top 40 exposure. But when working a record A/C only, there is no possibility for these consultants, especially the ones who are Top 40 oriented, to pick the record up in the marketplace.'

Of course, there is the good news. "A/C radio will continue to become more successful as its listenership grows with society's ever-expanding upper demographics. The door is wide open for A/C to become the dominant force."

She continues, "Maybe I'm dream-

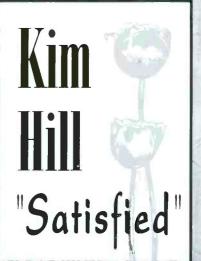
ing, but I'd like to think that A/C could regain the aggressive approach that it had three years ago when it was breaking and developing new talent."

Bonnie's musical tastes run the gamut. She loves the Gipsy Kings, and also enjoys Bonnie Raitt and Tom Petty, as well as a lot of dance music, claiming MC Hammer as a favorite. But the bottom line for Bonnie is the music...she is attracted more to a song than who's singing.

If Bonnie could choose another career besides the record business or in addition to what she does now, it would be TV or film music supervision. Bonnie spent several years as a music consultant for TV's Miami Vice. This stint involved viewing rough cuts of the shows and selecting the appropriate pop songs to fit each scene. The work was fulfilling because it allowed her to get closer to the creative end.

As for personal goals, the always optimistic Bonnie laughingly admits, "I'd like to earn a lot of money and retire early." Considering Bonnie's continued success and determination, it's not hard to imagine that her personal goals are well within reach. the GAVIN REPORT/September 6, 1991

Everyone is looking for satisfaction.



The First Single From Her New Album Brave Heart





©1991 Rennion Records

A/C adds on September 9 and 10.

BIOFEEDBACK

•CHER

Cher says that her childhood was very much as rebellious as that of Winona Ryder's character in the film "Mermaids." Cher also says that the character she plays in "Mermaids," Mrs. Flax, is very similar to that of Cher's real life mother.



•BRYAN ADAMS

(EVERYTHING I DO) I DO IT FOR YOU is the biggest selling single of the nineties, with sales over 3 million units in the U.S.A. It's also the biggest selling single of the year in the U.K., with sales exceeding 600,000 pieces.

•NATALIE COLE

In a recent Los Angeles Times' interview, Natalie Cole says she would prefer to make more music in the vein of her current songbook of her father's past hits rather than record another Pop album. Notes Natalie, "I know I'm not ready to go back to other stuff right now. I'll probably have to do it sometime, but I hate to think about that."

•DIRE STRAITS

The Dire Straits world tour, which was launched last week in Dublin, Ireland will take nearly two years to complete and the band will appear in 24 countries and has the potential to reach an audience of seven million fans.

•STEVIE NICKS

The battle between Mick Fleetwood and Stevie Nicks, which once centered on her remaining or leaving Fleetwood Mac, is now by Ron Fell

focused on her attempts to re-obtain the rights to SILVER SPRINGS, a song she wrote as a B-side to a Fleetwood Mac single. Seems Mick Fleetwood wants the option to use it exclusively for a four disc Mac compilation he's preparing, while Stevie had hoped to use it on her own "Greatest Hits" disc.

•BARRY MANILOW

Coming later this month will be Barry Manilow's twenty-third album, "Showstoppers," a double set paying tribute to many memorable moments in Broadway musical history.

•TIN MACHINE

David Bowie is quoted in the September issue of Musician Magazine as saying, "My artistic needs are being completely fulfilled by this band, (Tin Machine.) I see no reason for pursuing a solo career just for the sake of maintaining a career."

•ALISON MOYET

Genevieve Alison Moyet was given her nickname of "Alf" by her French-born father.

•JETHRO TULL

Although Jethro Tull has been a group since 1967, only Ian Anderson has been a regular in the group since 1971. The group takes its name from a man who invented a new kind of plow in the 1700s.

•NEIL DIAMOND

The biggest hit of Neil Diamond's career came in late 1978 with YOU DON'T BRING MEFLOWERS, a duet with Barbra Streisand. A version of the song, without Streisand, had appeared the year before on Neil's "I'm Glad You're Here With Me Tonight" album, and without Neil on Streisand's "Songbird" album.

•ALDO NOVA

Montreal native Aldo Nova's real name is Aldo Scarporuscio.

•BEE GEES

During their early years, while making hits like TO LOVE SOMEBODY, NEW YORK MINING DISASTER 1941, HOLIDAY, MAS-SACHUSETTS, WORDS and I STARTED A JOKE, the Bee Gees were officially a five piece band. At the time (1967-69) the Brothers Gibb were joined by Colin Peterson on drums and Vince Melouney on guitar.

•MARKY MARK & THE FUNKY BUNCH

Seven years ago, Mark Wahlberg, then 13, was an original member of New Kids On The Block, but he left the group before they recorded their first album.

•THE KNACK

After a monumental debut in 1979 with MY SHARONA and its album "Get The Knack," The Knack fell into relative obscurity. Four years later the group had broken up and lead singer Doug Feiger was singing on the Was (Not Was) album, "Born To Laugh At Tornadoes."

•AARON NEVILLE

In the upcoming Nicolas Cage/Judge Reinhold film called "Adios Thierry" singer Aaron Neville has a bit part as a bartender.

•TAMI SHOW

The group takes its name from a 1964 Rock and Roll cavalcade of stars teen film made inconcert in Santa Monica, CA and included James Brown doing PLEASE, PLEASE, PLEASE.

•XTC

Andy Partridge confirms that XTC is in production for its next album, with producer Gus Dudgeon of Elton John fame.

•GLADYS KNIGHT

Thirty years ago this summer, Gladys Knight & The Pips had chart success with two different recordings of the same song, EVERY BEAT OF MY HEART. The versions were on competing labels, Fury and Vee Jay, with the Vee Jay version crediting only The Pips on the label.

•METALLICA

Metallica's last world tour in support of ".....And Justice For All," is one of the few major artist tours in history that can claim to have performed in all fifty states.

•PUBLIC ENEMY

"Apocalypse '91, The Enemy Strikes Back," a new album from Public Enemy, is due in a few weeks. It will include a new version of BRING THE NOISE, the group's recent collaboration with Anthrax, and the exotically titled, HOW TO KILL A RADIO CONSULT-ANT.

ROLLING STONES

The Julian Temple-directed feature film of the Rolling Stones' "Steel Wheels" tour will make its world premier in late October.



gaining momentum one day at a time with

"Nobody Holds Me When I Cry" the first single release from their debut album "STATION BRAAKE"

"This is a good record for your station. Give it a listen." - THE MAC ATTACKS (Best New Records of the Week), 8/9/91

"Sweet ballad is a pure and simple heartbreaker showcasing singer's Bette Midler-esque vocals." - BILLBOARD POP SINGLE REVIEWS, 8/31/91

"Fits my AC format like a glove." - Michael McCartney- KMVI, Wailuku/Maui, HI

"A song to be welcomed to AC radio with open arms." - Larry Ziebold-WFRO, Freemont, OH

"It is an exciting ballad..bumped it to medium rotation." - Matt Hughes-WBJB, Lincroft, NJ, COLLEGE

" Delicious, contemporary jazz..favors Kathy LaMar's incredible vocal performance!"

- Jackie Selby- KEYV, Las Vegas, NV, JAZZ

"Getting great phones..working well for us."

- Jan O'Connor-WBGF-FM, Belle Glade,FL

"This is the easiest programming song in the world!"

- Chuck White-WXLT, Baton Rouge, LA

"Gut wrenching! I think it's great!" -Tom Baldrica-WCDK, Deluth (Virginia), MN, COUNTRY



ALBUM AVAILABLE ON CD (MCD-1002), CASSETTE (MC-1002), AND VINYL (MLP-1002) For Information or Service: 1-800-441-1455

MOST ADDED

COUNTRY

Reports accepted Monday & Tuesday 8AM-4PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

TRISHA YEARWOOD (82) (MCA)

BILLY DEAN (64) (Capitol Nashville/SBK)

PATTY LOVELESS (48) (MCA)

> THE JUDDS (42) (Curb/RCA)

KEITH PALMER (42) (Epic)

TOP REQUESTS

JOHN ANDERSON	11
Who Got Our Love (BNA Entertainment)	34
John's debut single for his new labe	lis —
starting out strong, with early supp from stations like WAMZ, KOUL, KI	ort
WFLS, KMPS, KFGO, KICE, WYNK,	
Editor: Lisa Smith	
	4.0

LUIIUI.	LISU SITILIT	
Assoc.	Editor: Cyndi Hoelzl	e

2W	LW	TW	
6	4	1	LIONEL CARTWRIGHT - Leap Of Faith (MCA)
8	3	2	<u>CLINT BLACK</u> - Where Are You Now (RCA)
5	5	3	MARK CHESNUTT - Your Love Is A Miracle (MCA)
8 5 4 7 9	2	4	RONNIE MILSAP - Since I Don't Have You (RCA)
7	6	5	DOUG STONE - I Thought It Was You (Epic)
9	8	6	DIAMOND RIO - Mirror Mirror (Arista)
14		7	GARTH BROOKS - Rodeo (Capitol Nashville)
12	10	8	SAWYER BROWN - The Walk (Curb/Capitol)
13	11	9	PAUL OVERSTREET - Ball & Chain (RCA)
15	12	10	JOE DIFFIE - New Way (To Light Up an Old Flame) (Epic)
16		11	MIKE REID - As Simple As That (Columbia)
22	15	12	
3		13	MARY-CHAPIN CARPENTER - Down At The Twist And Shout (Columbia)
17			MARK COLLIE - Calloused Hands (MCA)
	17		<u>PIRATES OF THE MISSISSIPPI</u> - Speak Of The Devil (Capitol Nashville)
		17	PAM TILLIS - Put Yourself In My Place (Arista)
		18	ALAN JACKSON - Someday (Arista)
	20		DWIGHT YOAKAM - Nothing's Changed Here (Reprise)
1		20	BROOKS AND DUNN - Brand New Man (Arista)
	22		CARLENE CARTER - One Love (Reprise)
	23		MCBRIDE & THE RIDE - Same Old Star (MCA)
	25 24		<u>MARTY STUART</u> - Tempted (MCA) <u>B.B. WATSON</u> - Light At The End Of The Tunnel (BNA Entertainment)
20		25	TRAVIS TRITT - Anymore (Warner Bros.)
		26	KEITH WHITLEY & EARL THOMAS CONLEY - Brotherly Love (RCA)
		27	<u>CONWAY TWITTY</u> - She's Got A Man On Her Mind (MCA)
38		28	AARON TIPPIN - She Made A Memory Out Of Me (RCA)
	29		VERN GOSDIN - The Garden (Columbia)
_		30	DAVIS DANIEL - For Crying Out Loud (Mercury)
_		31	<u>RICKY SKAGGS</u> - Life's Too Long To Live Like This (Epic)
	40	32	GEORGE JONES - You Couldn't Get The Picture (MCA)
			TANYA TUCKER - Down To My Last Teardrop (Capitol Nashville)
_	37	34	SHENANDOAH - When You Were Mine (Columbia)
34	30	35	SWEETHEARTS OF THE RODEO - Hard Headed Man (Columbia)
-	39	36	TAMMY WYNETTE & RANDY TRAVIS - We're Strangers Again (Epic)
_		37	K.T.OSLIN - Cornell Crawford (RCA)
_	—	38	EDDIE RABBITT - Hang Up The Phone (Capitol Nashville)
—	-	39	PATTY LOVELESS - Hurt Me Bad (In A Real Good Way) (MCA)

18 28 40 KATHY MATTEA - Whole Lotta Holes (Mercury)

CHARTBOUND

ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
SUZY BOGGUSS - Someday Soon THE JUDDS - John Deere Tractor (HANK WILLIAMS JR Angels Are NEAL McCOY - This Time I Hurt He	Čurb/RCA)	124 122 106 105	37 42 9 15	1	23 19 46 22	64 61 50 68	18% 15% 44% 20%	3 2 6 4

A Few Comments On

NEAL McCOY...

"One of the most DYNAMIC, ENERGETIC ENTERTAINERS" in Country Music to say! Everyone should be required to see Neal McCoy perform!" Clint Marsh, WickG-Columbus, Ind.

"She shouldn't be hurrin' as bad when Neal McCoy sings to her."

Don Briscar, WRCademe, Ca.

"Here's this guy Neal McCoy... and he walks out on stage and no one knows who he is. After he's done, people are heard saying "Who is this Neal McCoy and where did he come from?" He's everything the peop told and more." **Coyote Calhoun, WAMZ-Leatsville, LCC**

"Neal McCoy is going to be a sear and this could be the song to do it for him. We still get requests for "If I, Built You A Fire" and that record did extremely well fur us." Johnny Gray, WKHX- Atlanta, GA.

"Neal is ELECTRIFYING on stage... SUPERS AR material" Dandalion, WRKZ-Hershey, PA.

"We've already known about Neal McCoy for some time now. We are just waiting for the rest of the world to wake up to his talent." **T.J. Hart, WFMB-Springfield, II.**

"This East Texas boy has a great voice & a sure hit! This is real country at its best. Neal keeps the phones lit up at KWKH!"

Danny Fox, KWKH-Shreveport, LA.

"This Time I Hurt Her More (Than She Loves Me)"

EARLY BELIEVERS	K92/FM	WFLS
	KASH	WGTY
	WDOD	WHYL
	WDSD	WKML
	WYNE	WNCQ
	K-FOX	WPCM
	KAGG	WRNS/FM
	KHEY/Y96	WTQR
AL 14 Store and a line	ΚΚΙΧ	WYNK
	KOUL	KFGO
	KOYN	KRKT
MARIA -	KPLE	KVOX
	KTRB	KW/KH
	KXIA	WAXX/FM
	KYAK	WSTH
	WAMZ	W/TRS
	WDAF	W/W/RK/FM
	WDLS	WRAJ
	WEZL	W/DXX



UP & COMING

Reports accepted Mondays at 8AM through 4PM Tuesdays Station Reporting Phone (415) 495-1990 Govin Fax: 415-495-2580

NEW RELEASES

by Lisa Smith & Cyndi Hoelzle

Reports	Adds	Weeks	ARTIST TITLE LABEL
100 100	26 82	2	KENTUCKY HEADHUNTERS - It's Chitlin' Time (Mercury) *TRISHA YEARWOOD - Like We Never Had A Broken Heart (MCA)
95	31	2	ROB CROSBY - Still Burnin' For You (Arista)
94	30	2	HIGHWAY 101 - The Blame (Warner Bros.)
90	8	4	TIM RYAN - Seventh Direction (Epic)
90	64	2	BILLY DEAN - You Don't Count The Cost (Cap.Nashville/SBK)
86	21	2	GREAT PLAINS - A Picture Of You (Columbia)
78 75	4	4	LINDA DAVIS - Three Way Tie (Capitol Nashville) LITTLE TEXAS - Some Guys Have All The Love (Warner Bros.)
73	11 20	4	JOHN ANDERSON - Who Got Our Love (BNA Entertainment)
67	25	2	JERRY LANSDOWNE - I Give You What You Need (Step One)
47	42	ī	*KEITH PALMER - Don't Throw Me In The Briar Patch (Epic)
45	12	2	STATLER BROTHERS - There's Still Times (Mercury)
42	37	1	*DON WILLIAMS - Donald & June (RCA)
36	_	3	MARTY BROWN - High And Dry (MCA)
35		4	BILL YOUNG - Beyond Tonight (Mercury)
34	25	1	*RAY BENSON - Four Scores And Seven Beers Ago (Arista)
31 30	2 12	3	DEBRA DUDLEY - Can't You Just Stay Gone (Concorde Intl.) *T.G. SHEPPARD - It's One A.M. (Curb/Capitol)
30 27	12	4	SKIP EWING - The Yodelin' Blues (Capitol Nashville)
27	3	2	BILL MEDLEY - Don't Let Go (Curb)

Dropped: #21-E.T. Conley, #26-S. Lynne/. Taylor, #36-Exile.

INSIDE COUNTRY

#1 ONE YEAR AGO TODAY DOUG STONE - Fourteen Minutes Old

> #1 FIVE YEARS AGO TODAY RONNIE MILSAP - In Love

#1 TEN YEARS AGO TODAY RONNIE MILSAP - No Gettin' Over Me

CHART HAPPENINGS...Congratulations to Lionel Cartwright on his first number one record...Biggest moves on this week's chart include Alan Jackson, Travis Tritt, and the Keith Whitley/Earl Thomas Conley duet...The Garth Brooks single obviously remains one of the hottest records out there. And with the release of his new album Ropin' The Wind, look for Garthmania to get even wilder ...Trisha Yearwood is off to a great start with her second single, attaining Most Added status out-of-the-box...This week's Record To Watch is John Anderson with what could be his strongest release since his "Swingin'" days.

STATION HAPPENINGS...Please note: WMBH-Joplin is no longer a Gavin Country reporting station...Joe Duncan is the new Music Director at WLSC-Loris...Cody Travis joins the air staff at KBUL-Reno as their evening talent, and Adrian Abbott returns to the station as News Director after spending the last two years in local television

news...WOWQ-Dubois' Gary Stormer will take music calls on Wednesdays from noon to 3PM Eastern Time...Stan Lindsay takes over as Music Director at KTRB-Modesto while our good friend Sylvia Josephson moves over to sales. Stan will be taking music calls on Tuesdays from 6-7 AM (PST) and tells us the station has a change of address—1192 Norwegian Ave., Modesto, CA 95352 ... Charlie Thomas moves from WWQM-Madison to take over the PD/afternoon drive job at US96-Appleton/ Oshkosh. Kristen Murphey remains MD/ Asst. PD. There are also changes crosstown at WYNE. Music Director and midday announcer Vicki Johnson has decided not to return to work after the recent birth of her baby boy. Evening man Jim Scott will move into the midday shift and overnighter Holly Michaels moves to evenings and takes over as Music Director. Holly will take music calls from 3-5 PM on Mondays and Tuesdays. Former part-Gary Ray will take over timer overnights...WXCY-Havre de Grace air personality Doug Hall has been promoted to Assistant PD.

CONDOLENCES...The Gavin Country Crew, along with the rest of the Country music industry, mourns the death of **Dottie** West, who died on September 4th from injuries sustained in a car accident. Our deepest sympathies to all her family, friends and fans.

ALABAMA - Then Again (RCA)

This is a really lovely song with great lyrics that should leap up the chart in typical Alabama fashion.

VINCE GILL - Look At Us (MCA)

Vince co-wrote this beautiful song with Max D. Barnes. Listeners will love the positive affirmation of love and commitment (especially since most know he's married to a Sweetheart). We're betting this could also propel him further into the Teen Idol category.

RANDY TRAVIS - Forever Together (Warner Bros.)

This is one of the more serious songs that came out of Randy and Alan Jackson's recent songwriting collaboration. When Randy sounds this good you wonder if we've been taking that award-winning voice for granted.

DON WILLIAMS - Donald & June (RCA)

Williams dons his story telling hat again, this time with what's got to be the most unique love story of the year.

ALISON KRAUSS - I've Got That Old Feeling (Rounder)

The bluegrass community has been in love with Krauss all along, and fortunately Rounder is giving **us** a second chance by re-releasing the first single from her Grammy award winning album. "That Old Feeling" has all the qualities that made "Steel Rails" a success, including Krauss's hauntingly beautiful voice.

JERRY LANSDOWNE - I Give You What You Need (Step One)

Sure it's a little bit chauvanistic, but Lansdowne seems to overcome that with his easy, bluesy delivery. The song is dripping with sexuality, and really does grow on you.

ALBUM CUTS

TRAVIS TRITT - Homesick ALAN JACKSON - Midnight In Montgomerv

BROOKS & DUNN - My Next Broken Heart KATHY MATTEA - Harley

"It's Chitlin' Time"

"The Kentucky HeadHunters have given our format diversity, energy, and just plain fun ... to ignore their impact is just plain ignorance. Drop the laser on "Chitlin' Time" and watch your station's hit index factor go through the roof into Headhunter Heaven! Hallelujah!" —Wayne Elliot, KEEY/Minneapolis

"Sounds like a HeadHunter record should . . . what you'd expect from the CMA Vocal Group Of The Year!" — Coyote Calhoun, WAMZ/Louisville

"Wake up the meek and faint of heart . . . 'It's Chitlin' Time'!" — Jean Cashman, WKIS/Miami





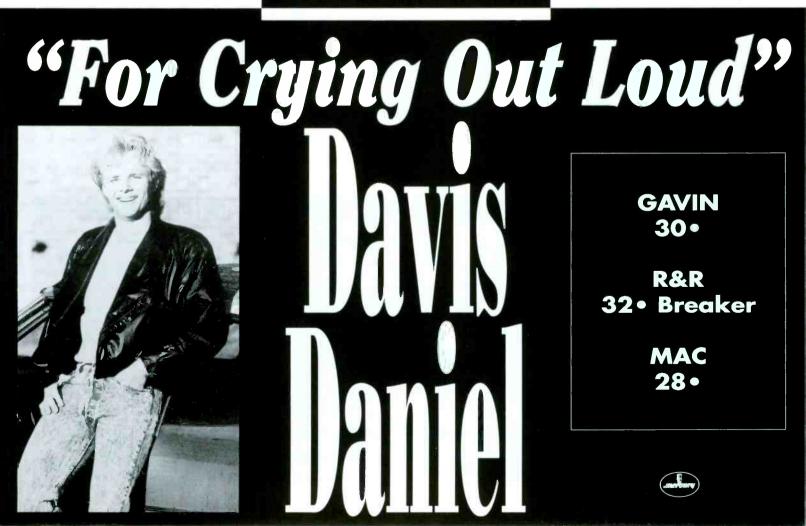
"More fun HeadHunter music that belongs on country radio!" — Lee Logan, KSAN/San Francisco

"'Chitlin' Time' is a belly full of the HeadHunters we know and love." — Tom McGuire, WXKX/Parkersburg, WV

"A true HeadHunter record in a true HeadHunter fashion!"— Anonymous MD, Big Apple

GAVIN COUNTRY 100/26

R&R COUNTRY 58/25



Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record- 60 stations have it in Heavy or Medium rotation- Hit Factor = 60%

HIT FACTOR Country Research: Lisa Smith/Elma Greer/Cyndi Hoelzle

Total Reports This Week 212 Last Week 213

	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
CLINT BLACK - Where Are You Now (RCA)	212	_	195	16	1	99%	8
MARK CHESNUTT - Your Love Is A Miracle (MCA)	209		198	11	_	100%	10
RONNIE MILSAP - Since I Don't Have You (RCA)	210	_	189	19	2	99%	11
DOUG STONE - I Thought It Was You (Epic)	212	- 3	178	34	_	100%	11
DIAMOND RIO - Mirror Mirror (Arista)	211		177	32	2	99%	10
GARTH BROOKS - Rodeo (Capitol Nashville)	212	_	166	42	4	98%	5
SAWYER BROWN - The Walk (Curb/Capitol)	211	-	155	55	1	99%	10
PAUL OVERSTREET - Ball & Chain (RCA)	212	-	132	75	5	97%	10
JOE DIFFIE - New Way (To Light Up an Óld Flame) (Epic)	211	1	117	89	4	97%	7
MIKE REID - As Simple As That (Columbia)	209	1	97	99	12	93%	11
RICKY VAN SHELTON - Keep It Between The Lines (Columbia)	212	1	61	138	12	93%	6
MARY-CHAPIN CARPENTER - Down At The Twist And Shout (Columbia)	183	-	139	30	14	92%	16
LORRIE MORGAN - A Picture Of Me (Without You) (RCA)	207	1	48	142	16	91%	7
MARK COLLIE - Calloused Hands (MCA)	192	_	81	97	14	92%	13
PIRATES OF THE MISSISSIPPI - Speak Of The Devil (Capitol Nashville)	195	_	54	121	20	89%	11
PAM TILLIS - Put Yourself In My Place (Arista)	207	3	24	148	32	83%	6
ALAN JACKSON - Someday (Arista)	208	6	15	143	44	75%	3
DWIGHT YOAKAM - Nothing's Changed Here (Reprise)	197	4	23	140	30	82%	7
BROOKS AND DUNN - Brand New Man (Arista)	160	—	103	45	12	92%	14
CARLENE CARTER - One Love (Reprise)	189	7	19	128	35	77%	9
McBRIDE & THE RIDE - Same Old Star (MCA)	189	2	12	131	44	75%	8
MARTY STUART - Tempted (MCA)	194	11	9	134	40	73%	6
B.B. WATSON - Light At The End Of The Tunnel (BNA Entertainment)	185	4	7	134	40	76%	8
TRAVIS TRITT - Anymore (Warner Bros.)	205	18	6	110	71	56%	3
KEITH WHITLEY & EARL THOMAS CONLEY - Brotherly Love (RCA)	194	21	4	90	79	48%	3
CONWAY TWITTY - She's Got A Man On Her Mind (MCA)	179	12	3	101	63	58%	5
AARON TIPPIN - She Made A Memory Out Of Me (RCA)	162	6	10	99	47 37	67% 71%	6
VERN GOSDIN - The Garden (Columbia)	161	9	8	107	37 69	50%	6 4
DAVIS DANIEL - For Crying Out Loud (Mercury)	181 156	20 14	5	92 89	69 48	50% 60%	6
RICKY SKAGGS - Life's Too Long To Live Like This (Epic)	173	18		73	40 81	42%	3
GEORGE JONES - You Couldn't Get The Picture (MCA)	1/3	10	59	43	15	87%	14
TANYA TUCKER - Down To My Last Teardrop (Capitol Nashville) SHENANDOAH - When You Were Mine (Columbia)	155	12	2	86	55	56%	4
SWEETHEARTS OF THE RODEO - Hard Headed Man (Columbia)	129	2	8	88	31	74%	9
TAMMY WYNETTE & RANDY TRAVIS - We're Strangers Again (Epic)	135	11	1	60	63	45%	5
K.T.OSLIN- Cornell Crawford (RCA)	129	8		51	70	39%	4
EDDIE RABBITT - Hang Up The Phone (Capitol Nashville)	129	11	_	49	68	38%	6
PATTY LOVELESS - Hurt Me Bad (In A Real Good Way) (MCA)	145	48		36	61	24%	2
KATHY MATTEA - Whole Lotta Holes (Mercury)	87	40	24	45	18	79%	12
	07		L .4	TV	10	, , , , ,	

TOP SELLING ALBUMS

1.GARTH BROOKS - No Fences (Capitol Nashville) 2.ALAN JACKSON - Don't Rock The Jukebox (Arista) 3.TRAVIS TRITT - It's All About To Change (Warner Bros.) 4.TRISHA YEARWOOD - Trisha Yearwood (MCA) **5.**RICKY VAN SHELTON - Backroads (Columbia) 6.CLINT BLACK- Put Yourself In My Shoes CA) 7.GEORGE STRAIT - Chill Of An Early Fall (MCA) 8. REBA McENTIRE - Rumor Has It (MCA) 9. THE KENTUCKY HEADHUNTERS - Electric Barnyard (Merc./PolyGram) 10.BROOKS & DUNN - Neon Moon (Arista) Based on correspondents' research

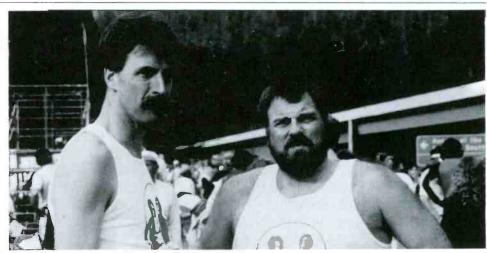
TOP TEN VIDEOS

- 1. LORRIE MORGAN A Picture Of Me (Without You) (RCA)
- 2. MARY-CHAPIN CARPENTER Down At The Twist And Shout (Col.)
- 3. SAWYER BROWN The Walk (Curb/Capitol)
- 4. MARTIN DELRAY Lillie's White Lies (Atlantic)
- 5. RICKY VAN SHELTON Keep It Between The Lines (Columbia)
- 6. COLLIN RAYE All I Can Be (Is A Sweet Memory) (Epic)
- 7. LIONEL CARTWRIGHT Leap Of Faith (MCA)
- 8. TRAVIS TRITT Anymore (Warner Bros.)
- 9. AARON TIPPIN She Made A Memory Out Of Me (RCA)
- **10.** GEORGE JONES You Couldn't Get The Picture (MCA) Courtesy of Country Music Television

the GAVIN REPORT/September 6, 1991

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PHOTOFILE



KRED-Eureka's Breakfast Club, Rollin Trehearne (left) and Dancing Dana Hall get ready to run in the Avenue of the Giants marathon where they raised pledges for the Hospice of Humbolt. Their running strategy was to start off slowly and taper off gradually, and it worked!



Gavin's Cyndi Hoelzle caught up with Chris \mbox{LeDoux} after one of his recent showcases on the West Coast.



Joe Diffie looks pleased to be surrounded by some of Gavin's greatest supporters. Back row, from left: WEPM's Ken Bethany, WCTQ's John Brooks, Joe Diffie, WCDK's Tom Baldrica and WCTQ's Dave McClure. Front row, from left: Diane Richey and Epic's Cindy Selby Cunningham.

I'VE GOT THAT OLD FEELING The number one video



Here's what some of the folks around Nashville are saying about this fresh new voice in Country Music:

"You have your great stylists without great voices, and you have great voices that aren't necessarily great singers. As far as I can tell God let Alison Krauss have it all in a big way." — Pam Tillia

"Alison Krauss... she kicks my butt." — Vince Gill

"Alison sings with pure emotion... refreshing." — Herb Pedersen, The Desert Rose Band

"Somehow Alison already knows exactly what she's about and seems prepared to stick to her guns. I'm crazy about her. More power to her." — Kevin Welch

"Pure country soul... Alison's definitely got the goods!!!"

- Chris Hillman, The Desert Rose Band

RADIO RAP

M() ADDED

B.O.X. Low Down (PWL America/Mercury) **POOR RIGHTEOUS TEACHERS** Shakiyla (JRH) (Profile) **DEF JEF** Here We Go Again (Delicious Vinyl/Island) MARLY MARL The Symphony pt. II (Cold Chillin'/Warner Bros.) **PROFESSOR GRIFF** Jail Sale (Luke/Atlantic) **POWER RULE** That's The Way It Is (Poetic Groove/Interscope)

TOP TIP

		21	15	<u>CYPRESS HILL</u> - Pigs, Light Another (Rutthol
SYLK SMOOV		14	16	ORGANIZED KONFUSION - Who Stole?, Roug
Klientele		15	17	TERMINATOR X - Juvenile Delinguentz (P.R.C
(PWL America/Mercury)		16	18	DOWNTOWN SCIENCE - Room To Breathe (R
Tanaing off the most edded	\$		19	
Topping off the most added square last week, Sylk Smoov			20	
slips in eleven more adds.			21	0 (
			22	
			23	
RECORD TO WATCH	\$		24	
RECORD TO WATCH	Ψ		25	
			26	
	\$			HEAVY D. & THE BOYZ - Now That We Found
	¢		27	
		35		DEL THE FUNKEE HOMOSAPIEN - Sleepin' OI
1-1-1-		29		YOMO & MAULKIE - Glory (Ruthless/Atco)
7		44		DEF JEF - Here We Go Again (Delicious Vinyl/
	\$	27		JIBRI THE WISE ONE - The House The Dog B
The second s		32		DJ QUIK - Tonite, Compton (Profile)
			33	ABOVE THE LAW - For The Funk Of It (Epic)
A TRIBE CALLED QUEST		25	34	NIKKI D - Hang On Kid, Your Man (Def Jam/R
Check The Rhime		34	35	ICE-T - Original Gangster (Sire/Warner Bros.)
(Jive) WBAU's Wildman Steve has	\$	30	36	BIZ MARKIE - What Goes Around Comes Arou
the tribe in heavy rotation,		49		M.C. LYTE - When In Love (First Priority/Atlan
so you better take the climb	\$	37		BRAND NUBIAN - Slow Down, Concerto, Righ
at your station.		42		SUPER LOVER CEE & CASSONOVA RUDD - F
Editor: Brian Alan Samson	\$	26		D.J. JAZZY JEFF/FRESH PRINCE - Summertin
RA = Retail Singles Action	Ψ	20	10	B.G. GALLY VERTITIEON FINANCE OUNINOT

Reports accepted Thursday only 9AM through 4PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

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BLACK SHEEP - Flavor Of The Month (Mercury) 2 2 3 **3** DE LA SOUL - A Roller Skating Jam Named "Saturdays" (Tommy Boy) 5 LEADERS OF THE NEW SCHOOL - Sobb Story, Zeekers (Elektra) 4 8 5 **THE GETO BOYS** - My Mind Playing Tricks On Me (Rap-A-Lot) QUEEN LATIFAH - Nature Of A Sista', Fly Girl (Tommy Boy) 7 6 6 7 3RD BASS - Pop Goes The Weasel, No Static (Def Jam/RAL/Columbia) SLICK RICK - I Shouldn't Have Done It (Def Jam/RAL/Columbia) 4 8 20 9 **N.W.A.** - Alwayz Into Somethin' (Priority) 10 U.M.C- Blue Cheese (Wild Pitch/EMI) 10 11 PETE ROCK & C.L. SMOOTH - Good Life, The Flow (Elektra) 11 12 12 YO-YO - Ain't Nobody Better (East West America) 13 13 NICE & SMOOTH - Hip Hop Junkies (RAL/Columbia) ED O.G & DA BULLDOGS - Bug-A-Boo (PWL America/Mercury) 9 14 CYPRESS HILL - Pias. Light Another (Ruffhouse/Columbia) 21 15 gh Side (Hollywood Basic) O. Division/RAL/Columbia) RAL/Def Jam/Columbia) ized (Select) (RCA) ong... (Relativity/Clappers) (Poetic Groove/Interscope) Id Pitch/EMI) n The Hood (Epic) r (Hollywood Basic) d Love (MCA) On My Couch (Elektra) (l/lsland) Built (Ear Candy Records) RAL/Columbia)) ound (Cold Chillin'/W. Bros.) antic) ht (Elektra) Romeo (Epic) me, A Dog Is... (Jive/RCA)

NAUGHTY BY NATURE - O.P.P., Wickedest (Tommy Boy)

CHARTBOUND

*Debuts in Chartbound

BIG DADDY KANE - Ooh, Aah, Nah-Nah-Nah (Cold Chilin'/Reprise) **GANG STARR** - Step In The Arena (Chrysalis) **THE JAZ** - A Groove (Slammin'/EMI) SHABBA RANKS - Housecall (Epic) DOUBLE J - If It Ain't A Caddy (4th & Broadway/Island)

*SYLK SMOOV - Klientele (PWL/Mercury) *PROFESSOR GRIFF - Jail Sale (Luke/Atlantic)

*MARLEY MARL - The Symphony pt. II (Cold Chillin'/Warner Bros.)

Dropped: #36 Funkytown Pros, #38 KMD, #39 L.L. Cool J., #40 Rodney 0 & Joe Cooley, Criminal Nation.



Love Me, FAM-LEE'S first single is a hard-hitting sample of home-grown funk. When this family sings, their feel-good harmonies will leave you in a daze.



No one else can make you feel this way. From the "Livin' Large!" Soundtrack.

Executive Producers: Randy Allen & Jason Mizell. Produced by Jason Mizell & Stanley Brown.







2W	LW	TW	SINGLES	2W	LW	TW	ALBUMS
4	1	1	NAUGHTY BY NATURE - O.P.P. (Tommy Boy)	1	1	1	N.W.A Niggaz4Life (Priority)
2	2	2	HEAVY D. & THE BOYZ - Now That We (MCA)	4	2	2	THE GETO BOYS - We Can't Be Stopped (Rap-A-Lot)
5	5	3	COMPTON'S Growin' Up In (Qwest/W.Bros.)		5	3	BOYZ N THE HOOD - Soundtrack (Qwest/W. Bros.)
1	4	4	D.J. JAZZY JEFF Summertime (Jive/RCA)	2	4	4	HEAVY D. & THE BOYZ - Peaceful Journey (MCA)
12	7	5	THE GETO BOYS - My Mind Playing (Rap-A-Lot)	5 2 3	2 5 4 3 7	5	D.J. JAZZY JEFF Homebase (Jive/RCA)
3	3	6	DJ QUIK - Tonite (Profile)	8	7	6	COMPTON'S MOST WANTED - Straight(Epic)
11	10	7	BIZ MARKIE - What Goes (Cold Chillin'/W. Bros.)	10		7	DJ QUIK - Quik Is The Name (Profile)
14	12	8	YO-YO - Ain't Nobody Better (East West America)	6	6	8	SLICK RICK - The Ruler's Back (Def Jam/RAL/Col.)
10	9	9	M.C. BREED & DFC - Ain't No (SDEG/Ichiban)	7	8 6 9	9	3RD BASS - Derelicts Of Dialect (Def Jam/RAL/Col.)
20			TIM DOG - F-ck Compton (Ruffhouse/Columbia)	9	10	10	CHUBB ROCK - The One (Select)
13		11	JIBRI THE WISE ONE - The House (Ear Candy)	11	11	11	ABOVE THE LAW - Vocally Pimpin' (Epic)
6		12		12	12	12	LEADERS/NEW SCHOOL - Case Of The P.T.A. (Elektra)
		13		15		13	BRAND NUBIAN - One For All (Elektra)
		14		17	14	14	M.C. BREED & DFC - M.C. Breed (SDEG/Ichiban)
19		15		18	18	15	RODNEY O-JOE_COOLEY - Get Ready To (Nastymix)
25		16	BLACK SHEEP - Flavor Of The Month (Mercury)	21		16	NEMESIS - Munchies For Your Bass (Profile)
7		17	SLICK RICK - I Shouldn't Have (Def Jam/RAL/Col.)	14		17	ICE-T - O.G. Original Gangster (Sire/Warner Bros.)
		18	L.L.COOL J - 6 Minutes Of (Def Jam/RAL/Col.)	16		18	DE LA SOUL - De La Soul Is Dead (Tommy Boy)
8 15		19	AMG - Bitch Betta Have My Money (Select)	13	19	19	KOOL MOE DEE - Funke, Funke Wisdom (Jive/RCA)
21		20	LEADERS/NEW SCHOOL - Sobb Story (Elektra)	19			.YO-YO - Make Way For The (East West America)
_		21	NICE & SMOOTH - Hip Hop (RAL/Columbia)	_		21	OAKTOWN'S 3-5-7 - Fully Loaded (Bust It/Capitol)
23		22	DE LA SOUL - A Roller Skating Jam(Tommy Boy)		-	22	POOR RIGHTEOUS TEACHERS - Pure Poverty (Profile)
24			THE CHOSEN FEW - If You (Cold Chillin'/W.Bros.)		-	23	SHABBA RANKS - As Raw As Ever (Epic)
17		24		25	25	24	DIAMOND SHELL - The Grand(Cold Chillin'/Reprise)
18			BRAND NUBIAN - Slow Down (Elektra)	22	22	25	ED 0.G/DA BULLDOGS - Life (PWL America/Merc.)
			· · · · · · · · · · · · · · · · · · ·				
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NEW HIP HOP RELEASES by Brian A. Samson

CYPRESS HILL - CYPRESS HILL LP (RUFF HOUSE/COLUMBIA)

Straight out of Southgate Los Angeles comes the funky trio of Cypress Hill, aka Sen Dog, B-Real, and D.J. Muggs (formerly of 7A3). Their debut album showcases an inventive alternative style. The debut single, PHUNCKY FEEL ONE, has already climbed into the Top Twenty on our Radio Rap Chart, propelled by the strength of the riveting break and bassline programmed under the nasal-toned rhymes of twenty-one-year-old B-Real. Other favorite tracks that carry street impact are LIGHT AN-OTHER ONE, KILL A MAN, FUNKY CY-PRESS HILL SHIT and the funky, string-influenced BORN TO GET BUSY. This new hyped flavor may take a couple of rewinds to get used to, but by the third time around the Southgate funk should make you weak in the knees. Contact Karen Mason at (212) 445-4692. Brian Alan Samson

THE MERCURY JEEP TAPE '91 (MERCURY/PWL AMERICA/P.L.G.)

Put in your request and capture the dope jamz from new heads on the block such as B.O.X., Sylk Smoov, Felony, Ed O.G & Da Bulldogs, Young Desciples, Black Sheep, Jay B.U.M., Small Change and the legendary Ultra Mag-

netic M.C.'s. Contact Mercury's Patrick Pore at (212) 606-7922 or P.W.L.'s Marc Raybin at (212) 741-0007. A special shout out to Jamison G., formerly of Weasel Marketing, who is National College Director of Alternative Promotions at PWL America. BAS



BIG DADDY KANE - RAW '91 (COLD CHILLIN'/REPRISE) Puttin' all sucka MC's in their place 1991 style is the one and only Big Daddy Kane. The clean

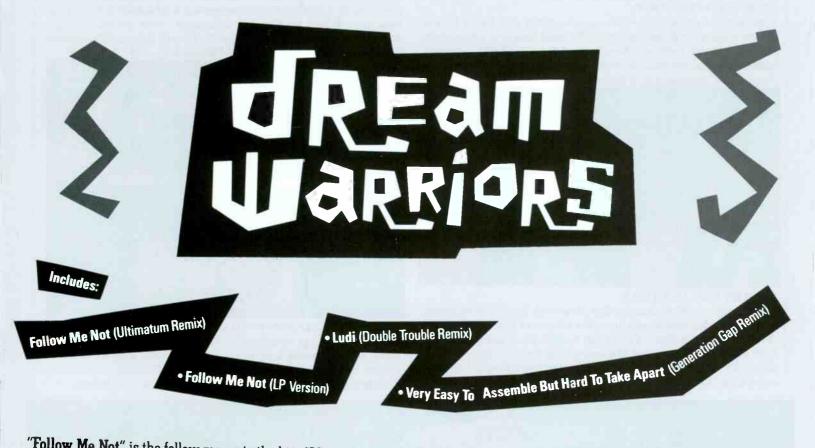
and simple production of this cut may bring back memories. Garnished with funky guitar riffs and tinkling ivory keys, this track should easily fit on most stations. Who says you need the heavy production laced with background vocals to make funky rap? Packaged with three other cuts and remixes by Marley Marl and Kane himself, this Maxi-Single is a must for all. Contact Keir Worthy at (212) 484-6800. K-WOO

MC SWAY & KING TECH - IN CONTROL (GIANT/WARNER BROS.)

Having jumped ship from an indie to a major label, Sway & Tech have already established themselves in the Bay Area with their single, FOLLOW 4 NOW. Now watch the bomb drop as they release their forthcoming single, IN CONTROL, from their debut album CON-CRETE JUNGLE. Sway, aka John Calloway, rhymes about his onstage talents-he calls it, "Showtime." With Tech at the helm using a funky hip-house beat, this single will take these two homies even further because now they know they're "In Control." Contact Keir Worthy at (212) 484-6800 Ern Llamado

and now the legacy Continues... Follow Me Not -The Remix E.P.

the latest from those masters of the boombastic:



"Follow Me Not" is the follow me up to the hits "My Definition Of A Boombastic Jazz Style" and "Wash Your Face In My Sink"

From the album "and now the legacy begins"



PHOTOFILE Compiled by Ern Llamado



P.E. BRINGS THE NOISE.

Those thrash metal dudes, Anthrax, got together with Public Enemy to tape a video for Bring the Noise. Pictured back row left to right: Anthrax's Frank Bello and Dan Spitz; P.E.'s Chuck D.; Anthrax's Scott Ian and Charlie Benante. Front row left to right: Public Enemy's Flav-A-Flav; Anthrax's Joey Belladonna.



KOOLIN' MOE DEE STYLE.

Jive executives gathered at the Red Zone with Jive/RCA recording artist Kool Moe Dee to celebrate the release of his fourth album "Funke Funke Wisdom." Coolin' left to right: Jive's Larry Khan and Tom Carrabba, Director of Marketing; The Record Group's Barry Weiss; KMD; Zomba Group's Clive Calder; Jive's Wayne Williams and Varnell Johnson.



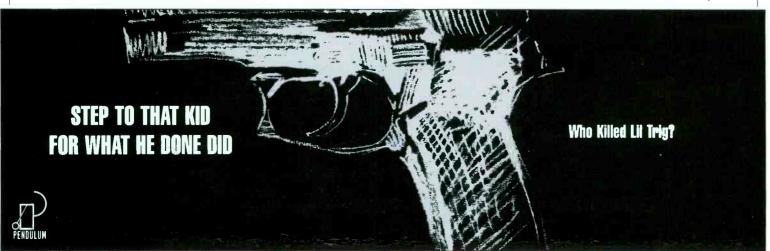
BATTLE ANYBODY?

New York's DJ Supreme was the winner of the first annual Supermen, Inc. DJ Battle For World Supremacy held at the China Club in New York during the New Music Seminar. Seen here left to right: YO! MTV Rap's own T-Money and Dr. Dre; DJ Supreme; Supermen founder and EastWest Records A&R exec Super DJ Clark Kent.



THE QUEEN IS DOWN WITH O.P.P.

Tommy Boy artists Naughty By Nature and Queen Latifah take a break after spending long hours shooting NBN's video "O.P.P." Kickin' back left to right: co-director Rodd Houston; NBN's KG, Treach and Vinnie; Queen Latifah; co-director Marcus Raboy.



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MOST ADDED

GLADYS KNIGHT featuring DIONNE WARWICK & PATTI LaBELLE (MCA)

2W

KID'N PLAY (Select)

ZIGGY MARLEY AND THE MELODY MAKERS (Virgin)

BEBE & CECE WINANS featuring MAVIS STAPLES (Capitol)

TOP TIP

SMALL CHANGE Teardrops (Mercury)

'Teardrops' may be a 'small price' to pay for this act—43/4 heads it into Chartbound.



QUEEN LATIFAH Fly Girl (Tommy Boy) This charming lady rapper has endeared herself to Urban Radio. Added at KJMS, WANM, WILD, WILS, WUFO, and WZAK this week alone.

			BAN	CONT	ſEM	PO	RA	RY
V	LW	TW						
2	1	1	LUTHER VA	NDBOSS - Don't V	Vant To Be A	Fool (Enic)		

2	1	1	LUTHER VANDROSS - Don't Want To Be A Fool (Epic)
9	6	2	COLOR ME BADD - I Adore Mi Amor (Giant/Reprise)
6	3	3	PHYLLIS HYMAN - Don't Want To Change The World (Zoo)
8	7	4	WHITNEY HOUSTON - My Name Is Not Susan (Arista)
15	10	5	VANESSA WILLIAMS - Running Back To You (Wing/Mercury)
10	12	6	THE BRAND NEW HEAVIES - Never Stop (Delicious Vinyl/Island)
13	13	7	TEVIN CAMPBELL - Just Ask Me To (Qwest/Warner Bros.)
12	8	8	EX-GIRLFRIEND - Why Can't You Come Home (Forceful/Reprise)
11	11	9	B. ANGIE B So Much Love (Bust It/Capitol)
3	4	10	LISA LISA AND CULT JAM - Let The Beat Hit 'Em (Columbia)
24	17	11	KARYN WHITE - Romantic (Warner Bros.)
19	16	12	J.T. TAYLOR - Long, Hot Summer Night (MCA)
18	15	13	THE O'JAYS - Keep On Lovin' Me (EMI)
16			LENNY KRAVITZ - It Ain't Over 'Til It's Over (Virgin)
29	20		BOYZ II MEN - It's So Hard To Say Goodbye To Yesterday (Motown)
4			BE BE & CE CE WINANS - Addictive Love (Capitol)
			PRINCE AND THE N.P.G Gett Off (Warner Bros.)
27		18	JENNIFER HOLLIDAY - I'm On Your Side (Arista)
1			VESTA - Special (A&M)
-			MARIAH CAREY - Emotions (Columbia)
	23		<u>LISA FISCHER</u> - Save Me (Elektra)
35			BELL BIV DeVOE - Word To The Mutha (MCA)
33		23	ANOTHER BAD CREATION - Jealous Girl (Motown)
30	25		TONY TERRY - That Kind Of Guy (Epic)
38		25	TRACIE SPENCER - Tender Kisses (Capitol)
28			PRETTY IN PINK - All About You (Motown)
-		27	<u>STEVIE WONDER</u> - Fun Day (Motown)
40	39	28	JODECI - Forever My Lady (MCA)
7	9	29	KEITH WASHINGTON - Are You Still In Love (Qwest/Warner Bros.)
39			<u>GUY</u> - D-O-G Me Out (MCA)
-	36	31	NAUGHTY BY NATURE - O.P.P. (Tommy Boy)
—	_	32	SOS BAND - Sometimes I Wonder (Tabu/A&M)
		33	GEORGIO - Rollin' (RCA)
_	_	34	JOHNNY GILL - I'm Still Waiting (Giant/Reprise)
25	26		OAKTOWN'S 3-5-7 - Turn It Up (Bust It/Capitol)
-			DONNA SUMMER - When Love Cries (Atlantic)
			DAMIAN DAME - Right Down To It (LaFace/Arista)
17	18	38	NATALIE COLE with NAT "KING" COLE - Unforgettable (Elektra)

- 39 **SHABBA RANKS** - Housecall (Epic)
- GENE RICE You're A Victim (RCA) 40

Editor: Betty Hollars Assoc. Editor: John Martinucci

CHARTROUND

ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks	
RUDE BOYS - Are You Lonely For SMALL CHANGE - Teardrops (Mer		47 43	8 4	_	14 14	25 25	29% 32%	3 4	

UP & COMING

Reports accepted Mondays and Tuesdays 8AM-4PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

NEW RELEASES

by John Martinucci

BEBE & CECE WINANS featuring MAVIS

STAPLES - I'll Take You There (Capitol) Other artists have attempted to cover this Staple Singers' song, but haven't come up with a hit. However, the veteran Winans' siblings, with their gospel background, solidify this performance with the help of Mavis. This update doesn't stray far from the 1972 version, with additional background vocals by Margaret Bell, Donna McElroy and Debbie Winans. BeBe & CeCe show us the way! JM

NEW EDITION - Boys To Men (MCA)

Since the 1988 induction of singer Johnny Gill and producers Jam & Lewis, N.E. has grown and developed. Since the members have all worked on individual projects, this previously unreleased ballad which showcases Johnny is appropriately titled. JM

DIANA ROSS - When You Tell Me That You Love Me (Motown)

Ms. Ross returns to the style that best suits her. KFXZ-Lafayette, KHRN-Bryan, KJMS-Memphis, WANM-Tallahassee, WFXA-Augusta, WUJM-Charleston, WZND-Normal, and WJFX-Ft. Wayne add her this week. JM

PEABO BRYSON - Closer Than Close (Columbia)

No casual dating going on here! Peabo went top six with "Can You Stop The Rain," and now offers us another slow jam. Quite a few programmers have already tested this track as an album cut and have gotten favorable listener response. Peabo just may have another notch to put in his belt. Look out. JM

READY FOR THE WORLD - Can He Do It (MCA)

This Flint, Michigan group follows their Top Twenty hit with a down tempo jam. This slow and smooth ballad is as infectious as 1986's "Love You Down." Check it out. JM

NICE AND SMOOTH - Hip Hop Junkies (RAL/Columbia)

These hip hop Junkies deemed Nice And Smooth are on the prowl again. The backbeat is classic hip hop, the forefront is a mix of Rap and harmony, and the result is a fun flavoring for your Urban format. Note the "Spanish Fly" mix for a version "en espanol." BRETT DURAND ATWOOD

<u>ALTITUDE - If You Believe (Bahia/RCA)</u> Pure soul power. It starts at a slow pace, then builds to an almost gospel-like frenzy that's what this Altitude is about. A great vocal performance—believe it. BDA

ALBUM CUTS

HEAVY D & THE BOYZ - Is It Good To You RANCE ALLEN GROUP - I Appreciate You PEABO BRYSON - Shower You With Love the GAVIN REPORT/September 6, 1991

Reports	Adds	ARTIST TITLE LABEL
39	1	SURFACE featuring BERNARD JACKSON - You're The One (Columbia)
37	1	NEWKIRK - Small Thing (Def Jam/RAL/Columbia)
36	14	GLADYS KNIGHT f/WARWICK & LABELLE - Superwoman (MCA)
35	6	QUEEN LATIFAH - Fly Girl (Tommy Boy)
32	1	YO-YO - Ain't Nobody Better (East West America)
31	1	MARC NELSON - I Want You (Capitol)
27	1	RANCE ALLEN - Miracle Worker (Bellmark)
27	4	DE LA SOUL - A Roller Skating Jam Named "Saturdays" (Tommy Boy)
26	3	DEE HARVEY - Leave Well Enough Alone (Motown)
25	_	MILES JAYE - Strong For You (Island/PLG)
20	3	* TONY! TONI! TONE! - Me & You (Wing/Mercury)

DROPPED: #22-Gladys Knight (Men), #28-Will Downing, #29-Pebbles, #30-Young MC (That's), #33-Riff, #34-Heavy D (Now).

INSIDE URBAN



"OPTIMISTIC" UNDER "PRESSURE"

The Sounds Of Blackness were pretty cool customers when they paid a visit 'en masse' to KMEL in San Francisco. They are all shown here surrounding "Morning Zoo" personalities Renel (center-leaning forward) and Lisa St. Regis (left of Renel) with Jimmy Jam (behind and left of Renel) and Terry Lewis (behind and right of Renel). Also appearing in the photo are KMEL's Harold Austin, and A&M's Robert Taylor and Randy Spendlove.

Our Record to Watch, QUEEN LATIFAH's "Fly Girl" gets a 31% Hit Factor and makes moves that are looking good. Our Top Tip, SMALL CHANGE's "Teardrops," wasadded at KMZX, WQKI, WILS and WABD, and has already moved into medium rotation at fourteen stations, giving it a 32% Hit Factor. Greg Sampson, WQMG-Greensboro, makes ZIGGY MARLEY & THE MELODY MAK-ERS' "Good Time" his RTW saying, "It's hitbound! A refreshing splash of musicyou are truly in for a good time. Great phones, all demos." Earl Boston, WUJM-Charleston, agrees saying, "His dad would be proud." Rick Stevens, WCKX-Columbus, makes SHABBA RANKS featuring MAXI PRIEST's "Housecall" his pick because, "The audience immediately took to this one!" Curtis Waller, WBLS-New York, chooses CHRIS WALKER's "Giving You All My Love," as his RTW, saying, "This has a strong romantic lyrical content." George Martinez,

TEVIN KDKO-Denver, makes CAMPBELL'S "Just Ask Me To" his RTW, saying, "That one is kickin' b—t!" Paul But-ler, WJDY-Salisbury, makes BEBE & CECE WINANS' "I'll Take You There," his RTW, saying, "The song has a nice hook and we expect it to go all the way." Brian Holladay, KMZX-Little Rock, agrees, and also makes it his pick of the week. Rob Neal, KXZZ-Lake Charles, makes GLADYS KNIGHT's "Superwoman" his RTW, saying, "This record is exceptional." Toni St. James, KJMS-Memphis, makes SOUNDS OF BLACKNESS' "The Pressure Pt. 1" her pick saying, "The group's performance blew me away at The Rapper, the song will blow your listeners away on the radio." David Dickinson, KGRM-Grambling, agrees, saying, "It's a fantastic follow-up to a tremendous first single." Costee McNair, WBIL-Tuskegee, makes NAUGHTY BY NATURE's "O.P.P." his RTW and he says, "This is always heavily requested in every time slot." Ciao for now, Betty.

HIT FACTOR Urban Research Betty Hollars/John Martinucci

Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record- 60 stations have it in Heavy or Medium rotation- Hit Factor = 60%

Total Reports This Week <u>82</u> Last Week <u>83</u>

LUTHER VANDROSS - Don't Want To Be A Fool (Epic) 71 62 8 1 98% 11 COLOR ME BADD I Adure Mi Amory (Giant/Reprise) 73 1 52 17 3 94% 8 PHTLLS HYMAN - Don't Want To Change The Word (Zoo) 69 1 42 2 97% 8 VANESSA WILLIAMS - Running Back To You (Wing/Mercury) 72 1 35 32 4 93% 71 THE BRAND NEW HEAVIES - Never Stop (Delicious Viny/Island) 66 - 50 14 2 96% 12 EVA-GIRLFRIEND - Why Can't You Come Home (Forceful/Reprise) 65 1 47 14 93% 11 LSA LISA AND CULT JAM - Let The Beat Hit 'Em (Columbia) 58 - 0 6 96% 13 TATIONE - Long, HO Summer Night (MCA) 63 1 2 8 85% 9 THE ONAMS - Addictive Love (Virgin) 57 1 31 9 83% 7 LENN KRAWHTZ - HAin'DON'T Hit PS Orer (Virgin) 57 13		Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
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CROSSOVER CHART

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2	1	COLOR ME BADD - I Adore Mi Amor (Giant/Reprise)	17	16	JASMINE GUY - Just Want To Hold You (Warner Bros.)
6	2	BOYZ II MEN - Motownphilly (Motown)	18	17	TONY TERRY - With You (Epic)
3	3	MARKY MARK/FUNKY BUNCH - Good (Interscope/EWA)	23	18	AARON NEVILLE - Everybody Plays The Fool (A&M)
4	4	PAULA ABDUL - The Promise Of A New Day (Captive/Virgin)	14	19	SEAL - Crazy (Sire/Warner Bros.)
1	5	HI-FIVE - I Can't Wait Another Minute (Jive/RCA)	21	20	MICHAEL BOLTON - Time, Love And Tenderness (Col.)
8	6	KARYN WHITE - Romantic (Warner Bros.)		21	BELL BIV DeVOE - Word To The Mutha (MCA)
7	7	HEAVY D. & THE BOYZ - Now That We Found Love (MCA)	29	22	EX-GIRLFRIEND - Why Can't You(Forceful/Reprise)
10	8	NATURAL SELECTION/NIKI HARIS - Do (E. West America)		23	RYTHM SYNDICATE - Hey Donna (Impact)
9	9	C + C MUSIC FACTORY - Things That Make You Go (Col.)	-	24	LISA FISCHER - Save Me (Elektra)
11	10	CATHY DENNIS - Too Many Walls (PLG)	25	25	TKA - Louder Than Love (Tommy Boy)
20	11	MARIAH CAREY - Emotions (Columbia)	24	26	LATIN ALLIANCE/WAR - Lowrider (On The Boulevard) (Virgin)
12	12	THE KLF - 3 A.M. Eternal (Arista)	-	27	SALT-N-PEPA - Let's Talk About Sex (Next Plateau)
13	13	VANESSA WILLIAMS - Running Back To You (Wing/Merc.)	30	28	LONNIE GORDON - Gonna Catch You (SBK)
5	14	BRYAN ADAMS - I Do It For You (A&M/Morgan Creek)	-	29	THE BRAND NEW HEAVIES - Never Stop (Delicious Vinyl/Island)
16	15	LUTHER VANDROSS - Don't Want To Be A Fool (Epic)	26	30	3RD BASS - Pop Goes The Weasel (Def Jam/RAL/Col.)



ou're all familiar with the ugly tale. You land that first big-time radio gig. The night before your first day of work you gleefully lay out your crisp new radio clothes and organize your shiny new radio supplies for the next day's bright new adventure. And then, as you bound happily into your place of employ, your cheerful exhilaration runs head-on into the painful, ugly, revolting reality. You work in a hideous deathtrap, decorated to resemble the deepest corner of hell.

KLIK-Jefferson City's SCOTT WYNN once worked on the top floor of an abandoned, bum-infested hotel in the most unsavory section of town. Each day he took his life into his hands as he entered the building at 5 a.m. Once inside, Scott encountered the following obstacles: 1) The elevator had plans of its own. You'd press 7 and get 4. Arriving at your destination was like elevator roulette. 2) The toilets didn't flush unless you poured a bucket of water into the tank. Scott was the only one who went that extra mile. 3) The studio equipment had Gugliemo Marconi's fingerprints on it. One turntable looked like a Sit 'n Spin, but didn't work as well. 4) There was no air conditioner in the summer or heat in the winter. 5) There was no security in the building, and the bank on the ground floor kept getting robbed. The program director was mugged and the parking lot attendant was gunned down. 6) The whole place reeked badly. 7) The building caught fire once, and the station signed off while the place was evacuated. Fortunately everyone survived. Unfortunately, so did the building.

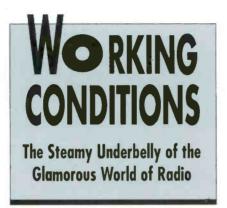
TANK SHERMAN of Fayetteville, North Carolina's Mix 96 asks us to imagine, if we will, a converted outhouse as a broadcast studio. He goes on to describe their single working turntable, which becomes increasingly sluggish as the record plays. The effect is more than a little irritating. They have one operating cart machine that requires you to hold the cart with one hand while it runs. As Tank's recounting of the atrocities unfolds, his rage intensifies. Verbalizing the abhorrent working conditions seems to dredge up a fury from somewhere deep within Tank, and finally the compulsion is uncontrollable. He has to vent. "Hey!" says Tank. "If you have an average studio, equipment, engineer 60

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and a GM who really cares about the sound of your station, damn it, you're luckier than most!" Tank goes on to say, "Gosh, I feel much better now. Sorry, gotta run. The GM needs me to trade out a Fram oil filter for his sister's car." You sound very close to the edge, Tank. Trade out a "Pick-Me-Up" bouquet for yourself.

BRUĆIE BUMCHUCKLES from HIT-103 in LaCrosse, Wisconsin tells an even sadder tale of the squalor he endured at KQAL-Winona State University. The station owned seven albums and one cart (:70). You couldn't go on the air unless you brought your own albums. And management didn't bother with a troublesome list of part-timers. If a jock failed to show up for an air shift, the station just signed off. The scary part is that during those periods the ratings went up.

"SLICK" MIKE REYNOLDS is now safely



settled at KDKO in Denver. But there was a time in his radio career when danger lurked in every shadow. Mike worked at KIKX-Tucson, high atop a desert hill on the north side of town. Mike called it home. So did God's desert creatures. The spiders, ants and lizards indigenous to KIKH he could handle. It was the snakes and scorpions that sort of got to him. Then there was the day a tarantula went for a walk up Mike's leg during an onair break. Professional that he is, Mike improvised his way through the crisis. When he finished screaming, he told listeners they had just heard a test of the Emergency Broadcast System.

MIKEY SHAW writes to us in aquamarine crayon from KOTR-Cambria, California. He claims they haven't vacuumed since '81. It's not a pretty thing. Legend has it that one time a guy dropped a jelly bean, picked it up, ate it and died. More recently, a small dog fell into the rug and is still missing.

CLÉVELAND WHEELER from KKBQ-Houston, Texas is not naming names. But he once worked at a major market outlet which, he claims, was merely a front for the evil program director's twisted schemes. Theman was often, shall we say, "tipsy." The all-night guy was summoned daily to run across the street to the market and bring back a case of "breakfast." Contests were fixed. Bribery, scandal and racketeering were the order of the day. And staffers lived in constant fear for their jobs and/or their lives. Finally, the employees banded together in a unified plea for an end to the madness. They confronted management. Together they wildcatted; and through their unflappable stance against depravity, a change did come to pass. Everyone was fired except the program director. God bless America.

LARRY NEAL reports from KRWQ-Gold Hill, Oregon that he once worked at WJPD in Ishpeming, Michigan—a town so small they couldn't fit the entire welcome sign within the city limits. And talk about your raggedy conditions. The station claimed only one studio as its own. It featured a World War IIera Gates board that somewhat resembled a coffin. All production work was done in the audition channel, direct to cart, during the network news or a long record. As a result, Larry went two years without ever hearing the news or "We Are the World."

SLY 96-San Luis Obispo, California's DEAN CLARK still used 45s when he worked across town at KZOZ. Most were cue-burned, and the turntable rested at an angle that maximized the odds of the tone arm careening across the record with but the slightest provocation. For just such an emergency, there was one song on the cart—"Hanging on a Heart Attack" by Device. When you heard that, you knew that something had gone desperately awry. Let's just say that "Hangin' on a Heart Attack" was in heavy rotation at KZOZ.

But you know, despite all the hardships and obstacles the men and women of radio have faced, doesn't it bring a smile of pride to your face just knowing that you are a part of this great radio community—a community of stalwart professionals who continue, come what may, to persevere? Okay, so maybe it's not a smile as much as a grimace. But the important thing is this...I forget. But it was really good, I think. I have to go now. Jam I must.

Fax your thoughts and poetry to Weezy at: (213) 467-9540.



Working conditions for PHIL JAMISON (left, with mobile unit) and engineer PAUL BARZIZZA (right) of Power 102-Jonesboro, Arkansas are a little rugged. "But," says Phil, "we do have a nice view and there's plenty of free parking."

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CLASSIFIEDS

JOB OPENINGS

SRO MARKETING AND PROMOTION in Los Angeles is looking to fill an alternative radio promotion position. All interested should contact C.J. at SRO (213) 652-9002. [9/6]

TOP 40-STYLE COUNTRY Q106FM has immediate evening opening for AT. Background in promotion, music and/or production helpful. T&R&ref: Tom Oakes, PO Box 44408, Madison, WI 53744-4408, or call (608) 271-6611. EOE [9/6]

KLUC RADIO IN LAS VEGAS is looking for a news director who would also be a sidekick on the morning show. Qualified females and minorities encouraged. T&R: Jerry Dean, PO Box 14805, Las Vegas, NV 89114. [9/6]

WNCI HAS A RARE TALENT OPENING for a Morning Drive personality for three person "Morning Zoo." Must have quick wit, pleasing vocal delivery, ability to interact with other show members and audience and ability to read commercial copy and news. T&R: Dave Robbins, WNCI Radio, 1 Nationwide Plaza, Columbus, OH 43215, or call (614) 224-9624. [9/6]

100,000 WATT FLAMETHROWER near Myrtle Beach is looking for experienced part-timers. All shifts. Females and minorities encouraged. Overnight T&R: Bob Steele, WZNS/WDSC Radio, Highway 301 South, Dillon, SC 29536. [9/6]

HELP WAKE UP CENTRAL ILLINOIS on growing A/C. If you live, eat and breathe radio, call Bob Marlowe at (309) 888-4496. EOE [9/6]

AM DRIVE/PRODUCTION/PROMOTION FOR I-94. T&R: Rick Roberts, WIAL Radio, Box 1, Eau Claire, WI 54702. EOE [8/30]

A/C OLDIES MARKET LEADER KELO/AM has Overnights position available. Excellent company and benefits. T&R: Warren West, 500 S. Phillips, Sioux Falls, SD 57102. [8/30]

PROGRAM DIRECTOR NEEDED for local A/C AM & satellite Top 40 FM in delightful Midwest college town of 65,000. A/C board shift with minimum three years on-air experience. Must be able to come in for interview. T&R: Bob Newton, KLWN/KLZR Radio, PO Box 3007, Lawrence, KS 66046. [8/30]

TOP 40 KMOK/FM needs a hot jock for Nights. Number one station in market. Must be good. T&R: Keith Havens, 805 Stewart Avenue, Lewiston, ID 83501, or call (208) 746-5056. [8/30]

ROCK A/C WEEJ seeks ATs. Local residents only. No calls, please. T&R: Bill Harman, 4288 Jotoma Lane, Port Charlotte, FL 33980. [8/30]

NO WIMPS! NO LOSERS! Critical mass media station looking for a guerilla Reporter/Anchor for future opening. T&R: Darryl Parks, PO Box 3335, Peoria, IL 61612. EOE [8/30]

100,000 WATT A/C in NW Wyoming, is accepting T&Rs for AT and possible PD/MD, plus other positions. No calls, please. T&R: KLZY/FM Radio, PO Box 968, PO Box 968, Powell, WY 82435. [8/30]

AVAILABLE

YOUR WORRIES ARE OVER! Air Personality with five years experience looking to meet you. Currently at Top 40 small market as night jock. Can handle MD responsibilities. CHRIS: (309) 342-0296. [9/6]

THIRTEEN YEAR EXPERIENCED COMMUNICATOR with "can do" attitude, available for competitive fullservice A/C, Country or Top 40 in Midwest or South. PATRICK: (708) 369-8939. [9/6]

TOP RATED NINE YEAR COUNTRY PERSONALITY seeks large market on-air or small market programming position. ART OPPERMANN: (303) 686-5645. [9/6]

HELLO LINCOLN & OMAHA! On-air personality currently looking for a gig. Have fourteen years experience in Rock/Top 40, A/C, Oldies and Country. JON: (402) 464-9305. [9/6]

FOURTEEN YEAR PRO seeks Program Director spot. Prefer Midwest, Iowa, Minnesota and Wisconsin in A/C, Country or Top 40. DOUG: (319) 283-1846. [9/6]

CREATIVE ALBUM ROCK, CLASSIC ROCK, A/C AT with award winning multi-track production, character voices and winning attitude now available to join your team. Call today for details. JOHN: (816) 478-4000. [9/6]

SIXTEEN YEAR PROGRAMMING/promotions/production in all formats. Last station KBOQ/FM. MARK HILL: (408) 688-6604. [9/6]

GRADUATION IS OVER—let the jobs roll in. Motivated, talented, great personality, team player, seeks stable opportunity in the record industry, sales, promotions or marketing. Will relocate to Southern California. CALL: (415) 273-2422. [8/30]

COUNTRY PROGRAMMER/AT. Creative and enthusiastic. Multi-track production skills. Present station debuted 3rd in market than sold. 18 years experience. TY COOPER: (712) 274-7474. [8/30]

UNIQUE VOICE WITH PERSONALITY to please old and young alike. Drive time jock with sales experience seeking to relocate family to small/medium SE market. JIM CANADA: (319) 263-1935. [8/30] **ENTHUSIASTIC MD/AT** with four years experience, seeks advancement, new opportunities and new home. WALTER: (601) 762-0934. [8/30]

FORMER SAN JOSE ALBUM radio legend. JAY WILLIAM WEED: (408) 296-4567 or 993-2648. [8/30]

STRONG FEMALE VOICE ready for medium or large market Country station, West of Mississippi. Will travel. THERESA: (505) 623-4033. [8/30]

FOURTEEN YEAR ROCK/TOP 40 AM DRIVE PRO currently looking for a gig in a great competitive market. JON: (407) 468-2545. [8/30]

EXPERIENCED ADULT COMMUNICATOR with high energy level seeks advancement. Solid airwork, strong production, team player. DAVE: (712) 262-7954. [8/30]

SPORTSCASTER WITH CREATIVE FLAIR wants to show you what he can do. Will relocate. DOUG SINREICH: (914) 948-2491. [8/30]

HAVE CHALLENGE, WILL TRAVEL! Full-time Account Executive with Morning Drive AT, MD, Production, News and Promotional experience looking for small to medium market announcing position or any shift. RICK: (715) 735-0198. [8/30]

HOW TO HIRE A GREAT PD in 20 words or less. Pick up phone. Dial (603) 228-2307. Ask for RENEE. [8/30]

SERVICE REQUEST

KRUS: Urban station needs CDs from all labels, including indies. Send to: Hollywood Higgins, 500 N. Monroe Street, Ruston, LA 71270, or call (318) 255-2530. [9/6]

WVVO: Station needs Oldies/Rhythm & Blues/Soul product from all labels. Send to: Frankie "The Big Bopper,"409 Coleman Blvd., Mt. Pleasant, SC 29465, or call (803) 881-1400. [9/6]

WAVT: Top 40 station seeking syndicated show for Sunday mornings. Countdown or otherwise. Send to: Skip Carr, PO Box 540, Pottsville, PA 17901, or call (717) 622-1360. [8/30]

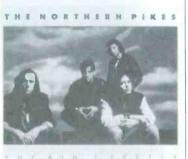
MOST ADDED

- 1. "CAN'T STOP THIS THING..." -BRYAN ADAMS (A&M)
- 2. "HEAVEN IN THE BACKSEAT" -EDDIE MONEY (COLUMBIA)
- 3. ROLL THE BONÈS RUSH (ATLANTIC)
- THE FIRE INSIDE BOB SEGER & THE SILVER BULLET BAND (CAPITOL)
- 5. "SHAKE ME UP" LITTLE FEAT (MORGAN CREEK)
- 6. "PRIMAL SCREAM" -MOTLEY CRUE (ELEKTRA)
- 7. "CALLING ELVIS" DIRE STRAITS (WARNER BROS.)

TOP TIP

BRYAN ADAMS
"CAN'T STOP THIS THING WE
STARTED"
(A&M)
EDDIE MONEY
"HEAVEN IN THE BACKSEAT"
(COLUMBIA)
Topping both the Most Added and
the Highest Debut lists. Bryan Adams
in at #18 and #27.

RECORD TO WATCH



THE NORTHERN PIKES "SHE AIN'T PRETTY" (SCOTTI BROS.) Response with every "bite." The Pikes chart with a minimum of airplay but with good rotation point average.

Editor: Kent Zimmerman

ALBUM

Reports accepted Mondays 9AM-4PM & Tuesdays 9AM-3PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

2W LW TW 8 2 1 BOB SEGER AND THE SILVER BULLET BAND - Real, Fire, Chance, Mountain, Sightseeing (Capitol) TOM PETTY AND THE HEARTBREAKERS - Cold, Fly, Wrong, Built, Wide, All, Highway (MCA) 1 1 2 12 3 **DIRE STRAITS** - Calling Elvis (Warner Bros.) ____ 3 4 FABULOUS THUNDERBIRDS - Twist Of The Knife (Epic) 3 26 5 RUSH - Dreamline, Bravado, Ghost, Heresy, Roll (Atlantic) 6 STEVIE NICKS - Sometimes (It's A Bitch) (Modern/Atlantic) 34 9 8 7 LYNYRD SKYNYRD - Smokestack, Faith (Atlantic) 11 2 4 8 EXTREME - Hearted, Words (A&M) 35 17 9 JETHRO TULL - This Is Not Love (Chrysalis) 7 10 RTZ - Face, Side, Rain (Giant/Reprise) 6 PROCOL HARUM - All Our Dreams Are Sold (Zoo) 14 11 11 12 VAN HALEN - Runaround, Top, Poundcake, Right, Dream (Warner Bros.) 4 5 43 29 13 **BAD ENGLISH** - Straight To Your Heart (Epic) 5 7 14 BONNIE RAITT - Slow, Something, Business (Capitol) 19 38 SPECIAL - Sound, Rebel, Last (Charisma) 15 15 12 10 16 BILLY FALCON - Power Windows (Jambco/Mercury) 37 27 17 JULIAN LENNON - Listen (Atlantic) BRYAN ADAMS - Can't Stop This Thing We Started, Everything (A&M) 18 -FOUR HORSEMEN - Nobody Said It Was Easy (Def America) 18 15 19 23 20 20 SCHOOL OF FISH - Dollar, Three, Wrong, Rose (Capitol) ALLMAN BROTHERS BAND - Bad Rain, Blues, End, Get (Epic) 10 18 21 22 TIN MACHINE - One Shot (Victory Music/PLG) 32 41 27 23 BAD COMPANY - Walk Through Fire (Atco) 23 25 24 24 METALLICA - Enter Sandman (Elektra) 25 JOHNNY WINTER - Illustrated (Point Blank/Charisma) 17 22 SMITHEREENS - Top Of The Pops (Capitol) 47 26 27 EDDIE MONEY - Heaven In The Backseat (Columbia) 24 28 28 CHRIS WHITLEY - Livin' (Columbia) 9 13 29 JOE WALSH - Sudden, Look, Ordinary (Epic Associated/Pyramid) 6 14 30 R.E.M. - Shiny, Honey, Texarkana, Losing, Radio (Warner Bros.) RICHIE SAMBORA - Ballad Of Youth (Mercury) 44 31 39 39 32 **SCORPIONS** - Angel, Change, Believe (Mercury) ANIMAL LOGIC - Sleep (IRS) 26 33 33 31 34 BILL & TED'S BOGUS JOURNEY - Slaughter/Shout, Kiss/Gave, Vai/Rap (Interscope) 19 35 35 HENRY LEE SUMMER - Til Somebody Loves You (Epic) 36 50 36 LITTLE FEAT - Shake Me Up (Morgan Creek) 13 ERIC GALES BAND - Storm (Elektra) 16 37 YES - Waited, Saving, Lift (Arista) 22 30 38 16 25 39 MARC COHN - Thunderbird, Memphis (Atlantic) 32 37 40 FOREIGNER - Fight, Lowdown, Heaven, Truth (Atlantic) SQUEEZE - Satisfied, Home, Crying (Reprise) 30 41 38 CRASH-TEST DUMMIES - Superman's, Androgenous (Arista) 42 42 45 TESLA - Paradise, Signs (Geffen) 43 29 34 TYKETTO - Seasons (DGC) 44 45 42 45 YES - Make It Easy (Atco) 44 46 46 TONI CHILDS - Got, House (A&M) **MOTLEY CRUE** - Primal Scream (Elektra) 47 _ -43 48 STING - Mad (A&M) 50 49 **NORTHERN PIKES** - Pretty (Scotti Brothers) _ CROWDED HOUSE - Natural, Chocolate, Weather, Fame (Capitol) 48 50

CHARTBOUND

ALICE IN CHAINS (COLUMBIA) "SORROW"

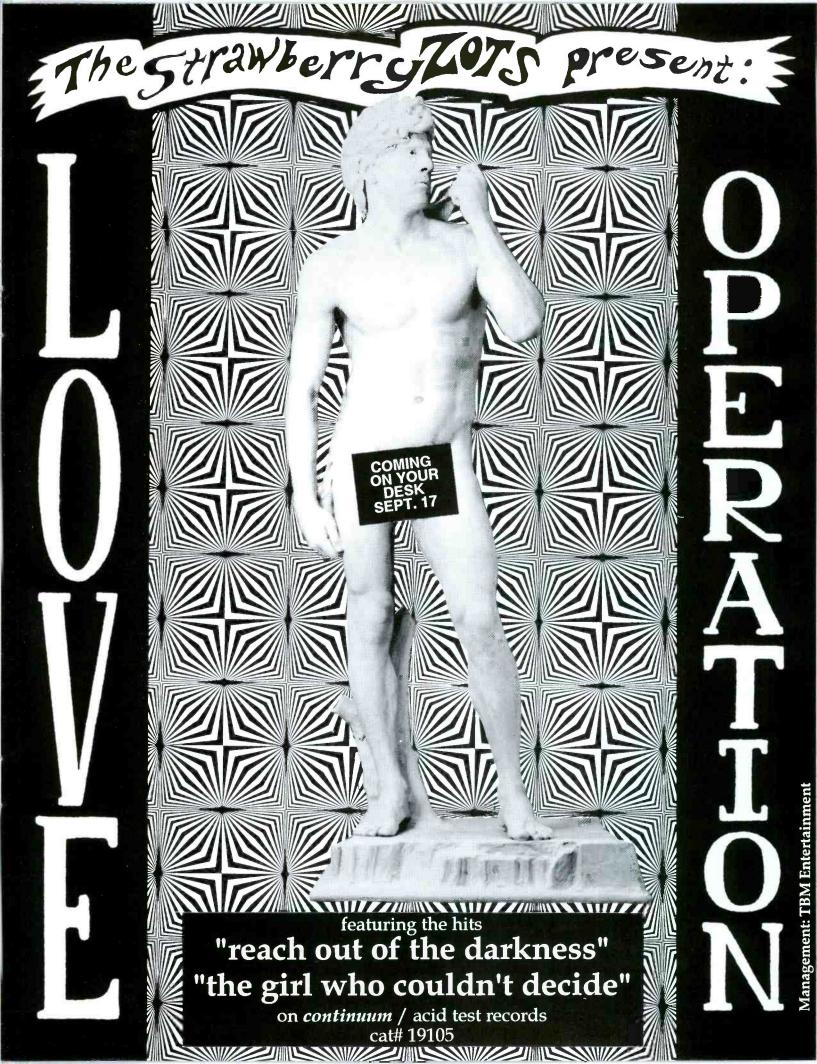
PLEASURE BOMBS (ATCO) "WALK"

ROBYN HITCHCOCK (A&M) "THINK"

*Debuts in chartbound

ALDO NOVA (JAMBCO/MERCURY) "MEDICINE" THE SCREAM (HOLLYWOOD) "MOON" DILLINGER (JRS) "HOME" JOAN JETT & BLACKHEARTS (EPIC ASSOC.) "BACKLASH" JOHN LEE HOOKER (POINT BLANK/CHARISMA) "LUCKY" JERRY GARCIA (ARISTA) "DEAL"

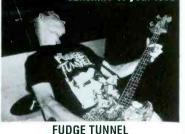
Dropped: #21 L.A. Guns, #36 Michael McDermott, #40 Huey Lewis & News, #41 Stuart Hamm, #49 Thunder, Mind Funk.



MOST ADDED

- "SMELLS LIKE TEEN SPIRIT" -1. NIRVANA (DGC)
- "THERE'S NO OTHER WAY" -2 BLUR (SBK)
- 3. HEART AND MIND -SISTER DOUBLE HAPPINESS (REPRISE)
- CHICKEN RHYTHMS NORTHSIDE 4. (GEFFEN)
- TIF PRETTY ON THE INSIDE - HOLE (CAROLINE)

TOP TIP
BILLY BRAGG "SEXUALITY" (ELEKTRA) Last week's #1 Most Added is this weeks highest debut! Billy Bragg hits a sensitive spot with "Sexuality" and comes in at #23.
COMMERCIAL
RECORD TO WATCH
NIRVANA "SMELLS LIKE TEEN SPIRIT"
(DGC) Gimme an "N"! Gimme an "I"! Gimme an "R"! 91X, KDGE, KJJO, WFNX, KTCL, WDRE and WXVX are head cheerleaders.
COLLEGE
RECORD TO WATCH
fudge tunnel sunshine of your love



HATE SONGS IN E MINOR (RELATIVITY/EARACHE) Mudhoney informed us that every good boy deserves fudge, so KCOU, KUSF, WCDB, WUOG, KJHK and WFIT have exercised their options. Editor: Linda Ryan

ALTERNATIVE

Reports accepted Mandays 9AM-4PM & Tuesdays 9AM-3PM Statian Reporting Phane: (415) 495-1990 Gavin Fax: (415) 495-2580

2W LW TW

4	1	1	ROBYN HITCHCOCK - Think (A&M)
1	2	2	PSYCHEDELIC FURS - Until, Head, Valentine, Girl, Better (Columbia)
2	3	3	BIG AUDIO DYNAMITE II - Rush, Globe, Dreams, Grass (Columbia)
3	4	4	THE WONDER STUFF - Shadow, Cow, Mission, Inertia, Cheap (Polydor/PLG)
5	5	5	NED'S ATOMIC DUSTBIN - Happy, Kill, Cut (Columbia)
13	12	6	MARY'S DANISH - Julie's, Deadly, Bombshell (Morgan Creek)
11	7	7	CROWDED HOUSE - Natural, Chocolate, Weather, Fame (Capitol)
9	9	8	<u>SQUEEZE</u> - Satisfied, Home, Crying (Reprise)
12	8	9	SMASHING PUMPKINS - Siva, Daydream, Bury, One, Tristessa (Caroline)
6	6	10	CHAPTERHOUSE - Pearl, Falling, Breather, Something (Dedicated/RCA)
10	10	11	MEAT PUPPETS - Sam, Moon, Nail, Open (London/PLG)
7	11	12	
15	13	13	NITZER EBB - Family (Geffen)
8	14	14	<u>KIRSTY MacCOLL</u> - Walking, Affair, Wanted (Charisma)
18	15	15	GARY CLAIL & THE ON U SOUND SYSTEM - Human, Beef (RCA)
27	19	16	<u>MUDHONEY</u> - Good, Into, Drivin' (Sub Pop)
29	22	17	<u>TRANSVISION VAMP</u> - Wanna (MCA)
16	16	18	ANTHRAX - Bring, Posse, Pipeline (Island)
31	27	19	CARTER THE UNSTOPPABLE SEX MACHINE - Sheriff (Chrysalis)
21	20	20	ERASURE - Chorus (Sire/Reprise)
45	33	21	THE ORB - Perpetual (Mercury)
20	21	22	ELECTRONIC - Message, Feel, Tighten, Gangster (Warner Bros.)
-	_	23	BILLY BRAGG - Sexuality (Elektra)
24	24	24	MOCK TURTLES - Mary's, Dig, Kathy, Smiles (Relativity)
25	25	25	<u>G.W. McLENNAN</u> - Easy, Haven't, Black, Dream (Beggars Banquet)
26	26	26	XTC - Extrovert (Geffen)
	45	27	NORTHSIDE - Take (Geffen)
30	28	28	MASSIVE ATTACK - Safe From Harm (Virgin)
32	29	29	<u>ICE-T</u> - Original Gangster (Sire/Warner Bros.)
23	23	30	THRILL KILL KULT - Wheelz, Martini, Sexplosion (Wax Trax)
41	31	31	VOICE OF THE BEEHIVE - Monsters (London/PLG)
26	37	32	TIN MACHINE - One Shot (Victory Music/PLG)
36	36	33	INNOCENCE MISSION - Umbrella (A&M)
17	17	34 35	SMITHEREENS - Top Of The Pops (Capitol)
<u> </u>	<u> </u>	36	JAMES - Sit, Come (Fontana/Mercury)
14	18	30	LLOYD COLE - She's A Girl And I'm A Man (Capitol) CANDYSKINS - Submarine, Blew, Freedom, Easy, Worth (DGC)
	39	38	KATYDIDS - Submanne, Diew, Treedon, Lasy, Worth (DGC)
49	42	39	CHRIS WHITLEY - Livin' (Columbia)
43	42	40	AMERICAN MUSIC CLUB - Rise (Alias)
34	35	41	RICHARD THOMPSON - Read, Feels, Plead, Vincent, God (Capitol)
22	32	42	BLAKE BABIES - Temptation, Nirvana (Mammoth)
28	34	43	CANDYFLIP - Redhills Rd., Space (Atlantic)
	_	44	WOLFGANG PRESS - Mama, Fakes, Sucker (4-AD)
		45	SKIN YARD - 1000, River, Psycho (Cruz)
19	30	46	HOUSE OF LOVE - Marble, Ray, Safe (Fontana/Mercury)
43	47	47	R.E.M Shiny, Honey, Texarkana, Losing, Radio (Warner Bros.)
50	49	48	ANIMAL LOGIC - Sleep (IRS)
_	_	49	TIMBUK 3 - Sunshine, Angel (IRS)
	50	50	TONI CHILDS - Got, House (A&M)

CHARTBOUND

TOAD THE WET SPROCKET - FEAR (COLUMBIA) JOAN JETT & THE BLACKHEARTS - "BACKLASH" (EPIC) COIL - LOVE'S SECRET DOMAIN (WAX TRAX!) LES THUGS - I.A.B.F. (ALTERNATIVE TENTACLES) **BIG DRILL CAR** - BATCH (CRUZ) **GRAPES OF WRATH - THESE DAYS (CAPITOL/NETTWERK)**

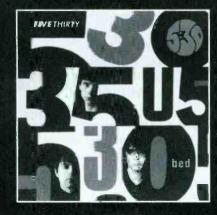
HOUSE OF FREAKS - CAKEWALK (GIANT/REPRISE) NIRVANA - "SMELLS LIKE TEEN SPIRIT" (DGC)

> Dropped: #38 Living Colour, #40 Straitjacket Fits, #41 Fat Lady Sings, #43 OMD, #44 Pale Saints, #46 Sam Phillips, #48 Seal.

the GAVIN REPORT/September 6, 1991

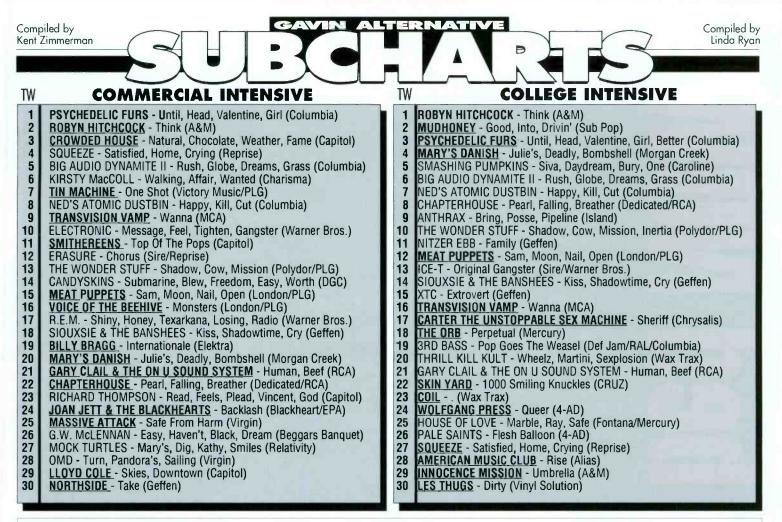
*Debuts in chartbound

Featuring "13th Disciple" a timely single from the band FIVE THIRTY.



PROMICED BY FIVE THERTY AND MARC WATERMAN "Their bratty concoction of amyl nitrate punk and sodrophenia is the perfect antidote to the trippy dance trance of the last few years..." -Melody Maker







THE ODDS -"LOVE IS THE SUBJECT" (ZOO ENTERTAINMENT)

I guess with the country's youth getting back to school, the release of "Love Is The Subject" is perfectly timed. Many of you got your first taste of The Odds at the New Music Seminar where the fine folks at Zoo were filming your performance for the band's video-which turned out to be totally hilarious, so if you haven't seen it yet, ask Amy Grosser or Scott Byron for a copy! But about the music: This four-piece from Vancouver, B.C. sounds like they give their all when they perform-there's a lot of gritty emotion in those vocals when there needs to be! "Love Is The Subject," with its instrument by instrument intro and singalong

chorus is an automatic ear-pleaser and should do well for Commercial stations. Give it a listen. LR

CHRIS AND COSEY -PAGAN TANGO (WAX TRAX)

After locking themselves away in isolation, the duo of Chris Carter and Cosey Fanni Tutti have emerged with a documented portrayal of subtle strength and understated triumph. The track "Face To Face" questions one's self-worth in a mirrored reflection-"I'm not ashamed" is the lyrical answer. This theme of selfacceptance, actualization and personal strength continues on most of the tracks on Pagan Tango and contrasts with the duo's style to form the creative genius of Chris And Cosey. Often quiet in delivery and loud in meaning, the uptempo melancholia presented here is an artform unto itself. Letting loose and getting louder are the tracks "Go Go Latino" and "Sin," while "In Ecstasy" and "Chords Of Love" stand as classic C&C. Inspiration from isolation, for all to learn and live by. BDA

CANDYLAND -SUCK IT AND SEE (EAST/WEST)

Having grown out of the board game "Candyland," it seems only appropriate that we adults have a Candyland all our own. The band of that name is certainly sugar sweet in sound—complete with tasty melodies and happy hiphop delights. "Fountain of Youth," "Precious," and "Rainbow" are perfect samplings of the Candyland flavor. It's almost like, I dare say, a "hip" Spandau Ballet on acid. Cool. Pure. Tough. Is Candyland, the band, sweet enough to satisfy the appetites of the adult attitudinal game-playing world? Suck it and see! BDA

THE ORB -ORB'S ADVENTURES BEYOND THE ULTRAWORLD (BIG LIFE/MERCURY)

Just who is this intergalactic bro

Orb? The odd adventure begins on "Little Fluffy Clouds." The double album intertwines art and atmosphere in a wild, wild journey that concludes with "A Huge Ever Growing Pulsating Brain that Rules from the Centre of the Ultraworld." Heavy! In between, we experience the underground and inner mind movements that currently flounder in the darkest clubs. Spawned by the hit single, "Perpetual Dawn," this mysterious Orb has risen to the attention of the hip-hop heavies. A groove god beat, a psyche-out treat—The Orb is meat for the ultraworld's musically maddened masses. BDA

THE DISPOSABLE HEROES OF HIPHOPRISY - CHAPTER ONE (ISLAND)

Wise and wordy, these selfdeemed Disposable Heroes of Hiphoprisy are dispensing challenging analysis of the political rap scene. Michael Franti (of Beatnigs' fame) and percussionist Rono Tse redo the Beatnigs'

millions, like stars in my hands daggers in my heart wage war (x2/4-13113)

a new album featuring first single from a million miles

G

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 \Box

ALTERNATIVE NEW RELEASES cont.

cult hit "Television, the Drug of the Nation" with a deep groove and a hypnotic rap reading. "The Winter of the Long Hot Summer" attacks Operation Desert Storm and the George Bush-espoused mentality that permeates America. "Language of Violence" (an instrumental with Charlie Hunter) rounds out the EP. With proper politics and distinct insight, these Disposable Heroes of Hiphoprisy have created something far from disposable—good, thoughtful music. A full length album is due in the fall. BDA

RIDE-KALEIDOSCOPE PLUS 6 LIVE TRACKS (SIRE/REPRISE)

Seeing Ride hold their own during a recent show with Lush made it pleasurable business to spin this one. The background vocals on "Kaleidoscope" (the album version from the latest offering, Nowhere) shimmer with the gleam of a freshly landed fish while a commanding bass line guides the song along. All but one of the live songs are culled from Nowhere. "Seagull's" spirited vocal harmonies ring true in performance and guitar, bass, and drums are clearly separated. The guitar at the end squelches, squawks, and never looks back. "Nowhere" bounces with the help of a thick bass drum and a chafing guitar laced with feedback. When it comes time for the guitar to drone out everything your mind's eye may envision a white light flooded stage. If you missed seeing these guys play live let your ears elope and forge a honeymoon through terrains of pure sound. DAVID BERAN



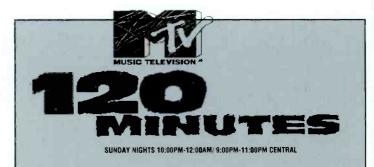
WOLFGANG PRESS -QUEER (4AD)

Unsuspecting ears are in for a treat as England's Wolfgang Press offers a danceable solution from the trenches of soul. The soulful "Birmingham" begins with a bass line that walks on water and features sounds ranging from a Godzilla screech to VU samples. Covering Three Dog Night's "Mama Told Me Not To Come" is a natural. Rumbling drums and a tumbling bass combine with flawless background vocals in an updated version that rivals the original. "Question Of Time" funks out with an abrupt bass line and raspy wah-wah guitar. A staccatopianoriff punctuates "Honey Tree," while a stabbing guitar and groovy percussion make it impossible not to move. Queer is a musical monument erected in honor of the eccentric and should make a lot of spines glow. DAVID BERAN



SINGLE GUN THEORY -MILLIONS, LIKE STARS IN MY HANDS.... (NETTWERK/IRS)

Apparently inspired by the Persian Gulf Crisis, Single Gun Theory has risen once more to wage melodic war on the senses—although this sonic assault is entirely welcomed. Sounding like a cross between Sinead O'Connor and Ofra Haza, the vocals of Jacqui Hunt and Kath Power intertwine with chilling effect. "Words Written Backward" (available in a Radio Baghdad Edit) recalls Xymox, while "Angels Over Tehran" and "From A Million Miles" sound modern-Middle Eastern in inspiration. "Wild Blue Seas" is strange but soothing. "I Am What I See" is hip-hop for thought. Forget penis envy—this Single Gun Theory is larger than life. BDA



1. ROBYN HITCHCOCK & THE EGYPTIANS -SO YOU THINK YOU'RE IN LOVE

2. NED'S ATOMIC DUSTBIN -HAPPY

3. SMASHING PUMPKINS -SIVA

> 4. JESUS JONES -REAL, REAL, REAL

5. PSYCHEDELIC FURS -UNTIL SHE COMES

6. NITZER EBB - FAMILY MAN

7. THE WONDERSTUFF -CAUGHT IN MY SHADOW

> 8. BILLY BRAGG -SEXUALITY

9. TRANSVISION VAMP -(I JUST WANNA) BE WITH YOU

> 10. MEAT PUPPETS -SAM

FEELS SO RIGHT



THE FIRST SINGLE FROM <u>MOVERS & SHAKERS</u>, THE FIRST RELEASE FROM SAVAGE RECORDS WIDE-SCREEN TECHNICOLOR ROCK FOR AN ACCELERATED POP CULTURE

> PRODUCED BY RALPH JEZZARD FOR STRYCHNINE PRODUCTIONS MIXED BY GARY HELLMAN AND JOHN LUONGO • MANAGEMENT: ROCKMASTERS



A NEW GENERATION IN SOUND



"DON'T CRY" -**GUNS N' ROSES** (GEFFEN)

At last, a taste of the depth that the buzz on the upcoming Guns N' Roses has been promising. Using not much more than good old-fashioned guitars and drums. Guns N' Roses have rose above the technical tide to capture the crown as America's top rock n roll band. In typical unique fashion, "Don't Cry" is presented in three identically timed versions, including a pretty substancial demo form, which, actually, has the best vocal track and guitar sounds of the three. Love that drone ending. Can't wait for the rest. The tease has been interminable.

ON EVERY STREET -DIRE STRAITS (WARNER BROS.)

A test of textures, a collection of dark, relaxed slices of angst. Though he hasn't recorded under the Dire Straits banner since the advent of CDs (well, almost), Mark Knopfler has busily recorded soundtracks, guitar albums with Chet Atkins, gathered together the Notting Hillbillies, produced Randy Newman's last album and toured with Eric Clapton. Apparently, DireStraits isn't to Knopfler what Steely Dan is to Donald Fagen, as the Straits code of silence is beautifully broken by a godsend of twelve (count 'em!) new songs. The group curse is smashed to pieces as songs like the title track toy with a slow, pondering groove only to break into an open stride with a galloping Knopfler guitar riff. After that test, we're home free. While lots and lots of radio formats will claim On Every Street as their very own, there's really no way any one battalion of airwave police can cage its spirit. Yes, there are rock songs ("Heavy Fuel" a la Charles Bukowski) and extractable adult anthems, but it is the work as a whole that will distinguishes it so. Is there a "Money For Nothing"? Oh yes, that and much noted, Rush is on a complete tear.



more. From the first digital byte to the last fading wrinkle of sound, On Every Street is a worldwide triumph. Every street should have one.

II - TIN MACHINE (VICTORY/PDG)

If Tin Machine was a contraption designed by David Bowie to regain the attention of Alternativetype ears, it's working. Because Bowie is free from the pressures of fronting the whole damn show, Tin Machine's most frantic pieces are rooted with a confident sense of experimentation. Even as a listener, I felt more relaxed with Bowie's relative anonymity. Tin Machine is something that Bowie hasn't really had since the early Spiders-a compact quartet whose sole purpose is to raise the roof. The music part of the show is well covered by the Sales Brothers' rhythm section and screamer Reeves Gabrels' guitar, giving the music a rehearsal-room spontaneity. As a bonus, Bowie the poet comes up with his best examples of blank verse. Trax: "Baby Universal," "One Shot," "You Can't Talk," the oddly spaced "Amlapura" (pronounced AM-LA-POORA) and a stunning ballsout cover of "If There Is Something" from the very first Roxy Music album.

ROLL THE BONES -RUSH (ATLANTIC)

Since their label switcheroo, Rush has been cranking out some of their best work. With producer Rupert Hine, their direction has become a tad more finessed-minus some of that instrumental density-more mature and infinitely more interesting. This time around, there's lots and lots of bright moments, enough to give Roll The Bones "legs" for the rest of the year. Lyrically, it should be

"Heresy" is a song that echoes a lot of people's thoughts as we witness the reorganization of Eastern Europe. After decades of fear tactics and fantasy, was it just wasted time? Or as lyricist Neil Peart asks, "Who will pay?" Of course we know the answer to that question. Other faves include "Dreamline" backed up beautifully by "Roll The Bones," "Ghost Of A Chance," "Bravado" and a well placed instrumental rave up, "Where's My Thing?"

TIMESPACE, THE BEST **OF - STEVIE NICKS** (MODERN/ATLANTIC)

Hard to select the bumpier path, Fleetwood Mac's or Stevie Nicks'? On this fourteen-song collection, Nicks candidly puts her thoughts on paper, dredging up impressions and memories or each individual cut. Frankly, I sometimes found her comments more entertaining than the actual music, as Stevie names names, times and places and some of the emotionally gooey details. Looking back, she has a lot to be proud of. When you consider the commercial and artistic accomplishments of the Mac stacked alongside such solo shots as "Stop Draggin' My Heart Around," "Stand Back" and "Leather And Lace,"-well that's a heckuva lot of music for one frail spirit to haul to heaven. Maybe I'm goofy, but "Sometimes (It's A Bitch)," heavily credited to Jon Bon Jovi, sounds much more like it's co-writer, Billy Falcon. It's currently tearing up the chart at the rate of 34-9-6.

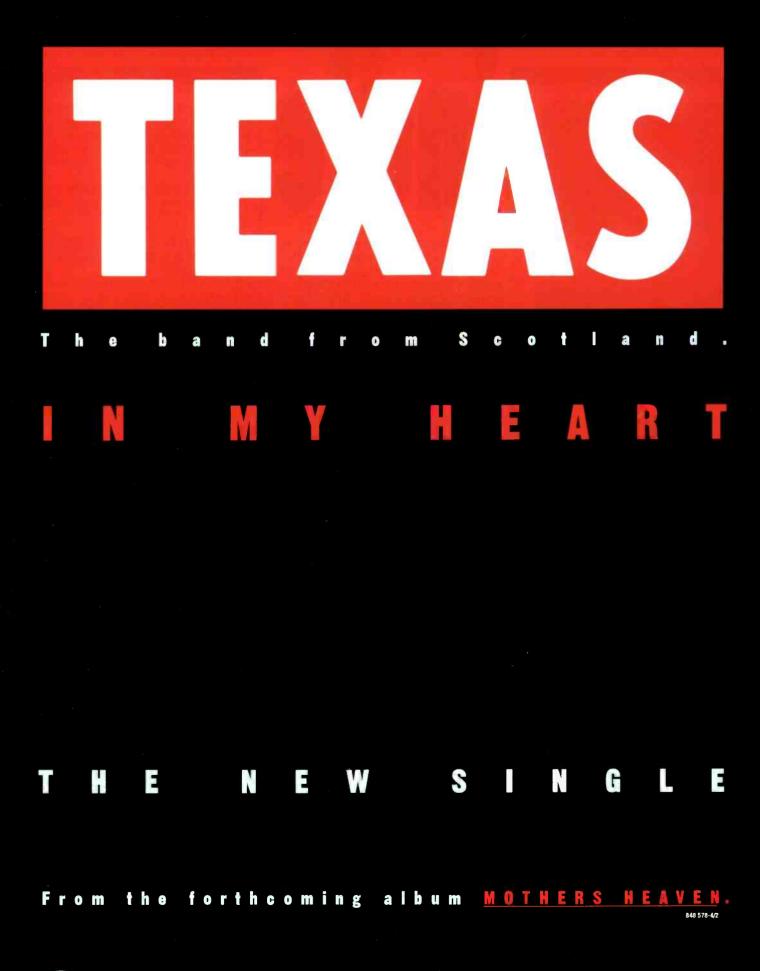
STRANGER IN THIS TOWN -**RICHIE SAMBORA** (MERCURY)

Some of that East Coast Jersey drama spills over into Richie Sambora's solo music. Throughout his songs lurk a dark, lonesome view of the road and of time. Sambora's no stranger to the bright spotlight, and his Stranger In This Town keeps a moody pace, minus the party-hearty spirit of Bon Jovi's music. Sambora seems to take the seventies guitar era deathly serious. However, his songs also fall head over heels in love with the side of popular music invented by those romantic rebels, Dion and Sinatra. Eric Clapton came to play and play he does on "Mr Bluesman." Things finally get rowdy on "Rosie," which was co-penned by Jon Bon Jovi.



NOTORIOUS -**JOAN JETT & THE BLACKHEARTS (EPIC** ggASSOC./ **BLACKHEART**)

Ioan lett is sporting a dashing new look and a sincere set of new songs that tells it like it is. "Backlash" opens up Notorious, a collaboration between Paul Westerberg and Joan that combines both the Blackheart and the Replacement penchant toward raunch and roll. The prettiest song is a sludge ballad that immediately follows, "Ashes In The Wind." After that, it's alternate Tyson punches from "The Only Good Thing," "Don't Surrender," "Machismo" and "Wait For Me." "Machismo" is a transparent condemnation of some of the silly behavior we males concoct for the mating dancebehaviour that doesn't wash with Joan the sideline observer. "Wait For Me" sounds like pretty standard blackhearted rock until Joan fades out in a hilarious screaming fit. I've said this before, I'll say it again. Joan Jett is one of rock n roll's honest voices. Armed with a guitar and a mic, she couldn't lie if she tried. Love ya, Ioan!



a PolyGram compan

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BIG DRILL CAR - BATCH (Cruz Records, P.O. Box 7756, Long Beach, CA 90807)

Big Drill Car, like a couple of the bands they thank on their inner sleeve-the Doughboys or Chemical People-have mixed some Replacements or Soul Asylum grind with punk-derived energy and an abundance of pop enthusiasm. The results recall Northern California's Helen Keller Plaid or Australia's Hard-Ons (in their poppier moments). Every so often, though, Big Drill Car plant one foot firmly on white boy rock and roll soil and deliver a redneck lick ("If It's Poison") or a metallic solo ("Freep"). Bill Stevenson (of All fame) takes co-production credit here, and in his skillful hands BDC manage to maximize their energy and achieve a ripe effect without sacrificing grit for glossy. However, Frank Daly's vocals take a backseat to the band's wailing guitars, and consequently the lyrics aren't too decipherable. But the songs' names suggest that Big Drill Car-intellectuallyscope some wide territory: They offer both the ten dollar titles ("Never Ending Endeavor") and quarter kid stuff ("Ick"). Naturally, the twenty-five cent track is my favorite. Also check out "Take Away" and the Devo cover, "Freedom Of Choice." SEANA BARUTH

JOHN & JAMIE HARTFORD- HART-FORD AND HARTFORD (Flying Fish Records, 1304 W. Schubert, Chicago, IL 60614).

The plink of banjo strings and mandolin teardrops illuminate musical remembrances of retreating love on *Hartford and Hartford*. As John reaffirms his artistry as a banjo player, his son Jamie takes up the mandolin and tries an occasional vocal outing during this soothing trip through southern riverboat country. The love songs they sing are dependably bittersweet and contentedly resigned, but the Hartfords manage to coax these tunes gently beyond their familiar themes into the realm of heartbreaking atmosphere.



Jamie's voice reveals a casually macho, very traditional Country orientation, while his dad's vocals recall the bluegrass roots of his earlier albums. In accordance with the differences in their singing styles, Hartford And Hartford offers Jamie as the primary vocalist on tracks such as "Killing Floor," on which a slick, country-with-a-drummachine sound overshadows the delicacy of the album's other material. This attempt by father John Hartford to reclaim the crossover turf he explored with previous recordings like "Gentle on My Mind" and "The California Earthquake" seems like an awkward regression. It may be the direction son Jamie travels eventually, but, dressed in black and white patent wingtips and a bowler, the senior Hartford appears more comfortable as a-turn-of-thecentury artist, shucking his shoes rhythmically in sand on a wooden platform to create percussion for his live shows. John Hartford's unique southern-gentleman-asstreet-performer image is integral to and a natural product of his best music, and it deserves to be the focus of his work. KIRSTEN VORIS.

DAVE ALVIN - BLUE BLVD. (High Tone, 220 4th Street #101, Oakland, CA 94607)

Anyone familar with roots music or the Los Angeles music scene will know Dave Alvin's rightful place in rock history, but we'll run it down anyway. Dave, along with his brother Phil, headed the Blasters, who shook up the L.A. punk scene by getting back to the basics and releasing five albums of blistering, old-fashioned rock and roll. Dave later joined fellow Angelinos John Doe and Exene Cervenka in their Country side-project the Knitters, which led to a fulltime gig with X. He broke up the Blasters with the idea of being a Rock Star, formed the Allnighters and released a solo album, Romeo's Escape, on Epic. One thing has certainly changed since the release of that album-Dave has learned to sing. He's always been recognized as a master songwriter (and guitar god) but relied on brother Phil to deliver his lyrics: On Blue Blvd. he proves he is his own best interpreter. Dave's status is evidenced by the friends who appear on the record—Katy Moffat and Steve Young lend their vocals, as does Dwight Yoakam, whose high lonesome wail is easy to hear on "Haley's

Comet." Los Lobos' David Hildalgo guests on "Why Did She Stay With Him," saxophone legend Lee Allen makes an appearance on "Plastic Rose," and vocal greats Bobby King and Terry Evans elevate "Gospel Night."

P.S. Don't let the Album Radio-ish title track scare you. There's plenty here for everyone. CYNDI HOELZLE

COIL - LOVE'S SECRET DOMAIN (WAX TRAX! 1659 N. Damen Ave., Chicago, IL 60647)

Highly volatile. Deeply experimental. Absolutely insane. This coil unwinds as weirdness and wickedry—all in the name of art. Coil sets up the future of anti-pop with a careful orchestration of sound and noise that's practically the edge of insanity captured on CD. Love's Secret Domain continues its' chaotic course with often odd, seldom predictible arrangements of good vs.evilabstractions/meditationsand just plain musical trickery. The strange lyrical content of "Windowpane" toys with the listener's perception in order to advance its theme—perception and the power behind it. Similarly, the liner notes, lanced in gold, are readable only when held up to the light. "Out Of The Light Cometh Darkness," the artwork warns us. In their emergence from the edge of per-ception to full-frontal glory, the nakedness and integrity of Coil becomes fully apparent, and their secret domain is revealed on this, their finest release to date. BRETT DURAND ATWOOD

IMPORT/INDIE

COIL - LOVE'S SECRET DOMAIN (WAX TRAX!) LES THUGS - I.A.B.F. (ALTERNA-TIVE TENTACLES) BIG DRILL CAR - BATCH (CRUZ) SEAWEED - DESPISED (SUB POP) HALO OF FLIES - MUSIC FOR INSECT MINDS (AMPHETAMINE REPTILE) INSANE JANE - A LITTLE GREEN PILL (SKY) WEIRD PAUL - LOW FIDELITY, HIGH ANXIETY (HOMESTEAD) VARIOUS - NEW YORK EYE AND EAR CONTROL (MATADOR)

Robyn Hitchcock

and The Egyptians



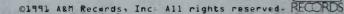
"So You Think You're In Love"

CFNY	WBER	WBNY	WBRU	WCDB
WDCR	WDRE	WDST	WFDU	WFNX
WHTG	WICB	WMDK	WNCS	WRSI
WSMU	WUNH	WUSB	WXCI	WXPN
WXVX	WFIT	WHFS	WRAS	WUOG
WUSC	WVFS	WWVU	KACV	KDGE
KGSR	WRFL	WRVU	WTUL	WUMS
CIMX	KCOU	КЈНК	KJJO	KRCK
KTCZ	WAPS	WDET	WOXY	WWCD
WXRT	XETR	KBCO	KCPR	KCRW
KFSR	KOTR	KROQ	KSJS	KTAO
KTCL	KUKQ	KUNY	KUSF	KVMR
KZSC	KITS	KAVE		

From the new album Perspex Island [75021-5368-1/4/2] **Produced by Paul Fox** Management: Danny Goldberg and Michael Krumper for Gold Mountain Entertainment



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WPRB

KUCI

WUOG

EARLY ACTION:

WBNY

KCSB

WFIT

"Jesus Christ Pose"

From the new album Badmotorfinger

Mixed by Ren St. Germain Management: Susan Silver

Produced by Terry Date and Soundgemen

175021-5374-1/4/23

WUNH

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SOUNDGARDEN

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the GAVIN REPORT

P.D. NOTEBOOK

by Eric Norberg

PROBLEM THAT NO LONGER EXISTS

ere's a letter received in response to my column titled "When It's Sales Vs. Programming," published in the *Gavin Report* on July 12. It's from Eric Anderson of the Tri State Broadcasting Company of Coldwater and Kalamazoo, Michigan:

"It was with some interest, as well as a bit of amusement, that I read your column... You invited input, so I thought I'd take you up on it.

"May I make the suggestion that at large number of radio stations the 'problem' of sales vs. programming no longer exists. Of course I refer to stations that have turned over most, if not all, programming functions to 24-hour satellite-delivered networks.

"While this is still something of a smallmarket phenomenon, it must be recognized by the broadcast industry as a whole. When you consider that Satellite Music Network and Unistar have nearly 2,000 affiliates between them (probably more since I last checked)-nearly one-fifth of all U.S. commercial radio stations-it's clear that radio programming decisions are being made more and more at a national, rather than a local, level. At the same time, local 'programmers' are left with little more to do than implement the wishes of the sales department within the parameters of whatever network is used.

"I'm probably bringing up a dead issue here. Perhaps the industry has already thrashed this out and buried it as a topic of discussion ... But it

For a couple of weeks now, Geffen Records has been flying writers and programmers to their Los Angeles headquarters, gearing up for the release of Guns N' Roses' Use Your Illusion I and Use Your Illusion II. Gavin Top 40 Editor Dave Sholin and I only heard about 20 of the 30 exciting new songs and let me tell you, we're all in for a treat. The second single, "Don't Cry," will be heading to radio and retail by September 3. There's so much good music here and the playing, singing, and production is superb, so my advice is to pick 'em up as soon as possible, put 'em on and leave your body behind ...

DGC's Rosenfelder/Kates team treated me to some "new stuff" that DGC is sending to your turntables soon. You've probably already been clued into the new Nirvana album, Nevermind, but wait til you get a load of Nymph, Circle C and another Texas band, the Galactic Cowboys!...

I scream and I know you'll scream for The Scream. This band has brought together some super-ballsy, blues-based rock and roll tunes on Let It Scream, their Hollywood Records debut. Last week the boys flew in to San Francisco to play an acoustic set at The Kennel Club. My first question to vocalist John Corabi was, "How did (producer) Eddie Kramer get involved?" Seems the record label and the

does have relevance in light of your column. When a significant number of radio stations turn programming over to the networks and concentrate almost exclusively on the sales end of the business, then the 'problem' ceases to exist.

'It may turn out that this is a healthy thing for the radio industry in the long run. I'm aware of the reasons for a station to bring in a network: Lower operating costs, a 'large market' sound, an attractive alternative for new stations, etc. But there may be a down side as well. One of the results could be a drop in the number of talented people coming into the industry, since the small-market training ground of years past is shrinking (fewer entry-level announcing jobs in small towns mean fewer opportunities for those who wish to enter the business and work their way up, unless, of course, sales is their career goal).

"I'm employed by a company that owns and operates three (soon to be four) stations. One is a 'conventional' (locally programmed) FM, while the other two (plus the soon-to-be fourth) are automated network affiliates. And all are run from the same building (it would require several pages to explain how all this works, or is supposed to work, so I'll spare you the details—let's just say it's interesting). I'm responsible for two (soon-to-bethree) automation systems and the (soon-to-befour) 24-hour networks.

'Our situation may be rare (I don't know of anyone else is doing it this way), but it's an indication of how far broadcast technology has come. And it's also an indication of how much broadcast philosophy has changed. The question is, is the change for better or worse? I've been involved with this operation for 13 years, and I still find myself asking that question.

The majority of radio stations, especially in larger markets, still feel the need to make their own programming decisions based on competition and the needs of the marketplace, and for those stations the 'problem' of sales vs. programming is still a day-to-day thing. But, as more and more stations decide to abdicate programming functions by 'getting it from the bird', you're going to find the 'problem' as less of a factor in the industry. And I seriously doubt we've come anywhere near the saturation point."

A thought-provoking letter, and I thank Eric Anderson for submitting it. I invite your thoughts to the points raised. Among peripheral issues to consider: What would be the "saturation point" for satellite-delivered formats? Will the community orientation of the live operation provide an advantage? Are live operations giving away our advantage by limiting DJ talk to a few apertures in the hour, and then often to mere liners-and limiting the opportunity to announce record titles, give local time and relate to local places and activities, and so forth. What effect will all of this have on emerging air talent? Write me c/o the Gavin Report.

HEAR AND THERE

by Sheila Rene

group's management both asked the band who their favorite producers are, and Kramer was on the list. Management played some Scream cuts for Kramer and after hearing few tunes, he called the band to strike a deal. Corabi continues to be in awe of Kramer, who produced Jimi Hendrix and Led Zeppelin. It only took two months to complete the album. The Scream begin a national tour opening for the BulletBoys this month. Just try not to party when you put this one on ...

Scottish rockers Deacon Blue have released their third Columbia album and have announced plans for a U.S. promotional tour in September. They'll visit radio and retailers in support of Fellow Hoodlums and the first single, "Your Swaying Arms." Plans call for DB to host receptions in Los Angeles and New York, where they'll play special acoustic sets and appear on local video shows. Before touring Stateside, DB will perform at a three day festival in Gdansk, Poland, sharing the bill with Erasure and OMD. The festival will be broadcast live on Soviet TV through Eastern Europe, including Poland, U.S.S.R., Czechoslovakia, Germany, Hungary, Bulgaria and Romania...

Bits & Pieces: On August 10, Guitarist/

singer Paula Pierce from the all-female band The Pandoras passed away suddenly from a brain aneurysm she suffered after a routine exercise workout. Formed in 1985, The Pandoras were known for their '60s garage sound that later emerged as a hard-edged pop/rock style. They released records for Bomp/Vox, Rhino and Restless, and Elektra holds the rights to as yet unreleased material. Recently, Pierce added a new drummer and bassist to her band and was ready to begin rehearsals...Those Austin rockers, Johnny Law, are leaving this week for a tour with Drivin' N Cryin' that kicks off in Panama City, FL and will end up in Raleigh, NC midmonth. Check out "Don't Hold Me Down" and "Someone's Dead" on the new soundtrack for the latest version of "Nightmare On Elm St" ... Anthrax and Public Enemy are set to co-headline with Primus on a tour called "Bring The Noise." They'll begin September 24 in Poughkeepsie, NY. All three bands have successful albums on the market and are enjoying MTV video support...Father MC is the featured guest Rapper on Or-N-More's first single, "Everyotherday," from their self-titled EMI debut. Mike More was one of the last musicians the late John Hammond worked with, which says a lot about his talent. Look for a release any day now... 75

PERSONAL PICKS

SINGLES by Dave Sholin

GUNS N' ROSES - Don't Cry (Geffen)

Achieving notoriety for on and off stage antics keeps one in the public eye, but artistic ability is the ultimate bottom line. Illusion I and Illusion II will shift the focus back to GNR's music with this top notch power ballad, a mere glimpse into the treasures contained in these two separate albums. Toss aside any preconceived notions about the band who have clearly made a statement about how skilled they are as players, writers and singers by undertaking this ambitious project. The result is something totally innovative that I, and some of my colleagues in the trade press, was privileged to sample late last month. Hype often outweighs substance in our business, but it's impossible to heap too much praise on Axl, Slash, Duff, Izzy, Dizzy, Matt and producer Mike Clink for their efforts. This single will have 'em glued to the radio wanting more.

EMF - Lies (EMI)

Emerging from the crop of new groups who arrive at Top 40's doorstep daily, EMF earned

ALBUMS by Ron Fell

ZUCCHERO (LondonPLG)

It doesn't hurt that this Italian troubadour debuts in the States with a little help from celebrated performers like Eric Clapton and Paul Young. Zucchero with his fellow European acts because he's not at all reliant on drum machines and strobe lights, but rather he utilizes the durable basics of solidly melodic songs with thoughtful lyric, as often as not sung in English rather than in his native tongue. This introductory album's lead single, SENZA UNA DONNA (WITH-OUT A WOMAN) features Englishman Paul Young (though both Paul and Zucchero handle the English and Italian parts of the song equally). Zucchero's vocal texture is similar to that of a Chris Rea or Robbie Robertson without the cynical whip. The track, WONDERFUL WORLD, on which Clapton gets billing, features a couple of modest splashes of his guitar and what appears to be some of E.C.'s vocals, but Zucchero carries the song in his own way. It would seem that his home in America will come with the Anglicized lyric of songs like the aforementioned tracks and others like the moody DUNES OF MERCY or the continental suave of IL MARE, which appears in English on the album and in Italian in the liner notes. This is an unusual album in many respects, but it's more elegant than hip contemporary.

Country Music

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Keith Zimmerman

Kent Zimmerman

Album Radio Editor

Jazz/Adult Alternative Editor

themselves a mega hit first time out with a refreshing and distinctive sound. Now that they've paved the way, Pop audiences await the follow-up and they won't be disappointed. W-I-L-D video is already helping to expose this totally cool entry.

SIMPLY RED - Something Got Me Started (East West America)

Red hot from the moment they reached America's shores, the Mick Hucknall-led Simply Red outfit forged an intensely loyal following. Reminiscent of their 1986 hit, "Money's (Too Tight Too Mention)," this uptempo groove is too strong to ignore.

TRACIE SPENCER - Tender Kisses (Capitol) Sure she can charm 'em with sizzlin' dance rhythms, but those who remember Tracie's rendition of John Lennon's "Imagine" know how able she is in the ballad arena as well. Evolving from young adolescent to mature teen, here's a classy vehicle that gives her an opportunity to shine.

BLUE TRAIN - All I Need Is You (Zoo)

Hard not to detect the influence of their fellow countrymen The Beatles in the debut release of this group who hail from Nottingham—yes, the home of Robin Hood. Impressive effort that can get plenty of mileage from a bouncy, catchy chorus.

ROBERTA FLACK duet with MAXI PRIEST - Set The Night To Music (Atlantic)

Top 40 programmers and reviewers like myself have been conditioned to see the name Roberta Flack and think—A/C. Think again. Aided by Maxi Priest and a song contributed by Pop perfectionist Diane Warren, this amazing songstress is sure to capture the hearts and souls of those falling in love. And if the relationship isn't quite that far along, this tune will no doubt speed up the process.

ANIMAL LOGIC - Rose Colored Glasses (I.R.S.) A trio that's received critical acclaim, Stewart Copeland, Stanley Clarke and vocalist Deborah Holland, the song's co-writer, are taking it to the next logical step. Sophisticated melody encompasses engaging lyrics that will prove to be music to adult ears.



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Truth Their first career single was certified Gold and reached #1 in Billboard and Radio & Records.

Truth

Their first video gained massive xposure on MTV and their new video is already in power rotation.

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