ISSUE 1839 JANUARY 18, 1991

JHAN HIBER'S "RATINGS 101" A NEW TWIST FOR DAB

& STAYING PO

ROM

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CEIVIE ITTUF FROM THE SMASH ALBUM RECYCLER



:1990 Warner Bros. Records Inc.

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www.americanradiohistory.com



January 18, 1991/the GAVIN REPORT

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the GAVIN REPORT

THINK PEACE!

ECKSTINE AND BONE CO-PRESIDE OVER MERCURY

Ed Eckstine and Mike Bone have been named Co-Presidents of Mercury Records.

MOON TALKS TO

THE STARS see page 20

With his appointment to this prestigious position, Ed Eckstine becomes the first African-American man to head a nonminority owned, established record label.

Eckstine has worked with PolyGram for four years, having joined the company in 1987 as Senior Vice President and General Manager of Wing Records. While at Wing, Eckstine saw success with Vanessa Williams and Tony! Toni! Tone! among others. Before working at PolyGram, he worked for Arista and Quincy Jones Productions/ Qwest Records. While at Qwest, Eckstine was involved in the creative and career development of some stellar artists, including Michael Jackson, George Benson, James Ingram and Patti Austin.

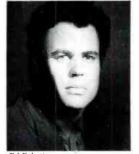
Mike Bone has been President of Island Records for the past year. He came to Island from Chrysalis Records where he was instrumental in the success of Sinead O'Connor, among many others. Prior to his stint at

Chrysalis, Bone worked as a Vice President at both Arista and Elektra, working with artists Motley Crue, Metallica and Anita Baker. Bone started his record industry career at Mercury in 1975.

"Mercury Records is a crown jewel in the PolyGram label family in terms of its rich history, existing artist roster and strong international repertoire through its Phonogram affiliations," said PolyGram International President and CEO Alain Levy. "With Mike and Ed working in each of their respective areas and together in their leadership of the label combined with the extraordinarily talented staff which has been put in place, I feel confident that Mercury will be setting standards in the industry."

Said Eckstine, "I have many fond memories of Mercury from the days that my father (the great Billy Eckstine) recorded here. I look forward to working with Mike Bone and the aggressive Mercury staff to further develop the incredibly talented and exciting artist roster."

"Who says you can never go home again?" Bone asked. "I'm very happy to be back at Mercury.



Ed Eckstine

It's a fine label with a rich history, a talented and diverse artist roster and a killer staff. I'm looking forward to developing a close working relationship with my Co-President Ed Eckstine."

Both Eckstine and Bone will be based in New York. They will share responsibility over market-



ing, including product management, publicity, video and creative services, Eckstine directing the creative end and Bone assuming the responsibility for execution. Mercury will continue to be distributed by PolyGram.

TO ATCO SR. VP ABERT UPPED

This week Craig Lambert was promoted to Senior Vice President of Promotion at ATCO Records.

Lambert was one of the first executives to join the "new" ATCO two years ago. Prior to working at the label he was President of his own company, Avenues Music, and before that worked in National Promotion for Arista and

Capitol Records. A Detroit native, Lambert started as a Local Promotion Representative for Warner Bros.

"Craig has been one of the cornerstones of the new ATCO," said label Executive Vice President/General Manager Harry Palmer. "He ... proceeded to put cont. on page 4

NEWS - Beverly Mire

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THE LOVE BALLAD OF THE YEAR "Some where"

A DAVE SHOLIN PERSONAL PICK FROM THE SMASH PREMIÈRE ALBUM *IN THE RED*

Written by Mitch Viegut Produced by Roger Probert



ON PREMIERE RECORDS

Important

DISTRIBUTED BY IMPORTANT



MANAGED BY MARK ALAN MINNEAPOLIS, MINNESOTA (612) 942-6119

cont. from page 2

together one of the best promotion teams in our industry. Along with that team he has consistently taken every one of our records to radio and to the marketplace with commitment, drive, focus and unbounded energy, resulting in unparalleled success for our label."

"I'm delighted that (label President) Derek Shulman and Harry Palmer have acknowledged this appointment," said Lam-

bert of his promotion, and then went on to Craig Lambert

acknowledge his staff. "The personal and professional growth I've experienced could not have come to fruition without the support of our national and field staff members."

COAKLEY JUMPS TO ROOART/MMA

Former Arista Product Development VP Sean Coakley has left the label after seven years. He is now President of rooArt North America and Head of MMA North America.



Coakley and C.M. Murphy, CEO of the Australia-based rooArt are longtime associates, having worked together ten years ago at ATCO. Together they started the multi-platinum band INXS on the road to stateside success. Today, INXS is managed by MMA.

"It's been seven great years with Arista," Coakley told the Gavin Report. "But when somebody in this business comes along with the opportunity to wear two hats—to work with management and with a label—it's very exciting. I've always considered Chris Murphy to be the smartest and one of the most dynamic music people in the world. I can learn a lot!"

rooArt/MMA is based in New York at 850 Seventh Avenue #901, 10019. Call them at 212-245-9835.

Eleven-year Warner Bros. pro Larry Butler was promoted to Vice President of Artist Relations this week, up from his position of National Artist Relations Manager, a post he's held since 1986.



SCHNUR RE-JOINS ELEKTRA

Steve Schnur, who worked at Elektra Entertainment (then known as Elektra Records) from 1985-1989, has gone back to work at the label as Vice-President, Album Promotion.

Between 1989 and now, Schnur worked at Chrysalis Records as Vice-President, Album, Alternative and Video Promotion.

Said Schnur, "The integrity and credibility of the music that comes from Elektra—due to Bob Krasnow, guided by Brad Hunt, and promoted by the best promotion person there is, Rick Alden—made it an easy decision for me to come back to Elektra."

"I take great pleasure in welcoming Steve Schnur back to the Elektra family," said Elektra Senior Vice-President, Promotion Rick Alden. "I have no doubt that he will produce great results for this department and company."

CONCRETE CRACKS IN TWO

After six years of partnership, Concrete Management Inc. President Walter O'Brien and Concrete Marketing Inc. President Bob Chiappardi have decided on an amicable dissolution. Henceforth, O'Brien will solely own Concrete Management and Chiappardi will solely own Concrete Marketing.

Per the agreement, Chiappardi will retain the hard rock/ metal trade magazine *Foundations*, the yearly hard rock/heavy metal convention **Foundations Forum**. He will also control **Retailvision**, which distributes promotional video compilations.

O'Brien will control management of bands that include Pantera, Metal Church and Lucy Brown.

"We feel that this is a situation where all parties will benefit from our decision," said both Chiappardi and O'Brien. "We had a great deal of success together, and we look forward to working together on projects in the future."

Weinstein Takes Head Office at KCHH

Coming in on the heels of the station's first real Arbitron book, Gary Weinstein is now the Vice President/General Manager of KCHH-Chico, CA. He was most recently working as a consultant with John Lund.

"We're hot on the streets," said Weinstein of the station. "I'm really excited. It's a great opportunity and a big challenge—one I've been looking for.

Before working with Lund, Weinstein did a stint at crosstown Chico station KPAY/FM. KCHH is one of three Top 40s in Chico, all running neck and neck in the ratings.



It all starts with listening.

Beginning February 28th exclusively for Gavin Top 40 stations.

NEWS



the GAVIN REPORT



Vernon Slaughter is Vice President/General Manager of the new Arista-distributed LaFace Records, formed by songwriters Antonio "L.A." Reid and Kenneth "Babyface" Edmonds. A twenty-year industry vet, Slaughter spent 16 years at CBS and has worked independently.

RADI-O-RAMA

KZZP-Phoenix MD Darcy Sanders is now Research Director, too...Tom Neumann takes on weeknights full-time at CD 96.9 (WCDJ)-Boston. He was a weekender...Former Top 40 outlet WGGZ-Baton Rouge, LA has gone Gold...Correct address for KGRS: 1411 North Roosevelt, P.O. Box 70, Burlington, IA 52601...Dean Marion joins Premiere Radio Networks as Director of Marketing and Promotion. Until recently Marion was at Sekular Design, a Los Angeles agency for whom, ironically, Premiere was a client...Talk is hot that that purveyor of good taste himself, Howard Stern, might add Los Angeles to his list of victims. Looks like KLSX is ready to pick him up...PD Rich Summers leaves KFTZ/FM-Idaho Falls, ID to take the PD post at KZHT-Salt Lake City, replacing Lou Simon, who's now working for RCA...KAGO/FM-Klamath Falls, OR MD Cindy Starr exits. PD Michael Garrard will handle her duties in the interim...Sunny Joe said he talked to WZOU, but was it about a job?...New PD at WKOR-Columbus/ Starkville, MS is Bill Thurlow from WCFB-Tupelo. He replaces Bob Yarbrough who exits to become Promotions Director at WZYP-

Huntsville, AL. New MD at WKOR is Richard Eairheart...Is Pirate Radio in Los Angeles changing its moniker and/or format?...KUFO-Portland, OR APD Michelle Dodd has been upped to the newlycreated positions Assistant National Program Director and National Research Director for Henry Broad-casting ... "Dynamite Darrin" Stone has landed at KSND/FM-Eugene, OR as MD/AM Driver. He was APD/PM Personality at Y97-Santa Barbara. Also new to KSND is Nighttime Personality/Research Director Mike Abrams from X102-Reno...MD and Acting PD at POWER 98-Myrtle Beach, SC is "Shotgun Tom" Kelly, up from Production Director, as PD Barry Richards leaves for Pensacola, FL...KMOK-Lewiston, ID MD Kevin Chase adds APD to the sign on his door effective immediately...Condolences to the family and friends of JoAnn Spaziani, who died of A.L.S. (Lou Gehrig's Disease) on January 11 in Mill Valley, CA. She was most recently National Sales Manager at KOIT-San Francisco. JoAnn's family asks that contributions be made to A.L.S. Research Foundation, 235 Clay St., San Francisco 94115...



The song you've been waiting for

"All This Time"

{75021-1541-4; 75021-2354-2}





The first track from the new album *The Soul Cages*. Produced by Hugh Padgham/Sting

{75021+6405+1/4/2} 01990 A&M Records. Inc. All rights reserved.



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ROTATIONS

NEWS

Neil Gorov has left All That Jazz to start up his own company: Groove Variations. He'll be located at 8033 Sunset Blvd. #644, Los Angeles 90046. Hotline is 818-841-8897. Neil's split from ATJ was more-than-amicable, and he's starting off with some great stuff, including material from Mesa/Bluemoon...Arista President Clive Davis will receive the Martin Luther King, Jr. Humanitarian Award for his unflagging efforts to raise money to help fight AIDS. The tribute is given by the Congress of Racial Equality...Special congratulations to Craig Lambert on your well-deserved promotion to Sr. VP at ATCO! You're one of the best!...Kudos to Peter Gabriel for proving that the longbox can be a dinosaur. Even though some retailers said they would not stock CDs without a longbox, Gabriel insisted that his pre-Christmas release Shaking The Tree-Sixteen Golden Greats be released in a "jewelbox". Results are in, and sales of the album, according to his label, Geffen, have been hurt only A victory for the marginally. environment...At Atlantic Records, Van Alan James has been promoted to National Promotion Director/Black Music and Bill Hendrickson has been named Northeast Regional Marketing Manager based in New Jersey...Boston-based Critique Records has inked a three year pressing and distribution deal with BMG Distribution. Artists signed to the label are the Jonzun Crew and crooner Engelbert Humperdinck...As Robert "Buzz" Knudson moves up to Vice Chairman at Todd-AO/Glen Glenn Studios, Christopher D. Jenkins replaces him as President...At MCA Records, Kurt Denny has been named Director, A&R. For the past four years he's been Director of Writer/Publisher Relations at BMI...Also in the A&R Department, Kate Hyman joins the newly-formed Imago Recording Company as Vice President of A&R. She comes from Chrysalis...

the GAVIN REPORT



Warner Bros. artist Al B. Surel rang in the holidays at KMEL-San Francisco's Christmas Jam, a benefit for the Omega Boys Clubs. Also giving the station's listeners something to Christmas cheer about were L.L. Cool J, Run-D.M.C., EnVogue and Father MC. Pictured before opening presents: Warner Bros. Rep Beverly Stevens, Sure! and KMEL MD Hosh Gureli.

BIRTHDAYS

Compiled by Diane Rufer Our Best Wishes and HAPPY BIRTHDAY To: Jack Michaels, WKYE-Johnstown, PA 1/20 Jake Berry, KNYN-Santa Fe, NM 1/20 Marc Hill, WRVU-Nashville, TN 1/20 Steve Chase, KOYE-Laredo, TX 1/20 Steve Davis, Q106.5-Wichita, KS 1/20 Cyndi Lauper, Slim Whitman, Paul Stanley (Kiss) 1/20 Corey Ward, KPAT-Sioux Falls, SD 1/21 Bobby Cole, K101-San Francisco, CA 1/21 Tony Dee, KSIQ/FM-Brawley, CA 1/21 Sean Hall, KAFX-Lufkin, TX 1/21 Billy Ocean, Mac Davis, Richie Havens, Edwin Starr 1/21 Jim Burruss, Columbia Records 1/22 David Kellum, J107-Oxford, MS 1/22 Melissa McConnell, Double 99FM-San Francisco, CA 1/22 Monica Logan, WNUA-Chicago, IL 1/22 Steve Perry 1/22 Billy Pilgrim, KEWB-Redding, CA 1/23 Franco, WQGN-Groton, CT 1/23 Chris Sargent, KQEN-Roseburg, OR 1/23 Robin Zander (Cheap Trick) 1/23 Bill Cason, PolyGram/Mercury Records 1/24 Tony Phillips, WHYL-Carlisle, PA 1/24 Mike Smith, WECQ/FM-Geneva, NY 1/24 Neil Diamond, Warren Zevon, Doug Kershaw, Ray Stevens 1/24 Linda Ryan, The Gavin Report 1/25

Rick Hughes, MCA Records 1/25 Eddie Van Halen 1/26

WEDDINGS

Our WEDDING BELLS rang on January 12th for RAY DE LA GARZA, Producer of Dave Sholin's Insider, and his fiancee, SUSAN HORNY. The happy couple will honeymoon in the Caribbean.

...WEDDING BELLS rang on January 12th for SAM KAISER and his fiancee, DENISE PAUL. Our Best Wishes and CONGRATULATIONS to all.



Our CONGRATULATIONS to BOBBY JACKSON, Program Director of Y107-Jefferson City, MO, and his wife, CHERYL, on the birth of their son, JAMES. Born January 11th. ...CONGRATULATIONS to LARRY WILLIAMS, Production Director of X100-San Francisco, and his wife, KRISTINE, on the birth of their son, CLAYTON PIERCE. Born January 10th, weighing 8 lbs., 10 oz. and 19" in length. ...CONGRATULATIONS to LARRY KRATKA, Music Director of WBEC-Pittsfield, MA, and his wife, KATRINA, on the birth of their son, JEREMY WARREN. Born January 3rd. ...CONGRATULATIONS to MONICA LOGAN, Asst. Program Director/Music Director of WNUA-Chicago, and her husband, JUNIUS, on the birth of their first child, daughter, TAYLOR MARIE. Born December 18th, weighing 8 lbs. 11/4

oz., 21" in length.

JONATHAN LITTLE CONSULTING

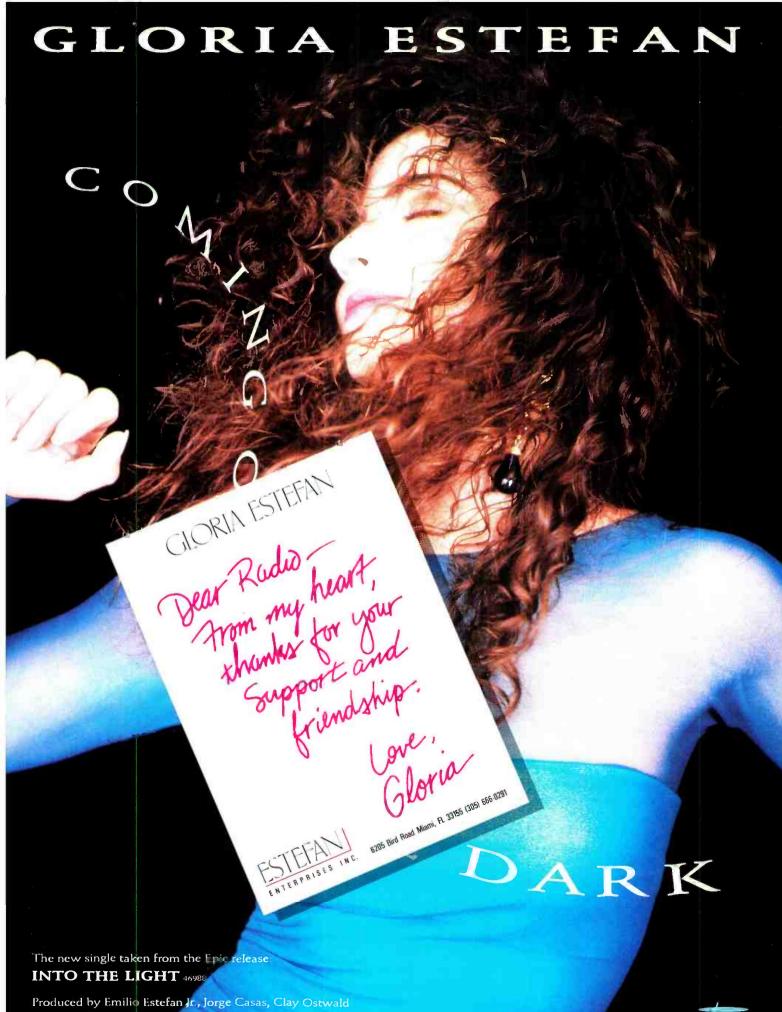
"When Jonathan was creating a dynasty in Madison radio, his were the kind of stations everyone wanted to be working at. Now, having him bring those strategies and insights to help us launch KIOA's new AM/FM simulcast, I can see why! Jonathan Little means BIG results!" KIPPER McGEE, General Manager, KIOA-AM/FM

"LITTLE THINGS MAKE A BIG DIFFERENCE."

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MOST ADDED

GLORIA ESTEFAN (146) (Epic) MADONNA (130) (Sire/Warner Bros.) HEART (90) (Capitol) ALIAS (68) (EMI) CHICAGO (59) (Reprise) GEORGE MICHAEL (57) (Columbia) PHIL COLLINS (56) (Atlantic)

CERTIFIED

STING All This Time (A&M)

GEORGE MICHAEL Waiting For That Day/Mother's Pride (Columbia)

TOP TIP

. Alt

TARA KEMP Hold You Tight (Giant) Impressive stats pave the way for a Top 40 debut by month's end for this exciting 1991 newcomer.



Editor: Dave Sholin Assoc. Editor: Annette M. Lai

TOP 40

2W LW TW

| | 1 | 1 | JANET JACKSON - Love Will Never Do (Without You) (A&M) |
|-----|----|----|---|
| | 2 | 2 | <u>SURFACE</u> - The First Time (Columbia) |
| - 1 | 6 | 3 | INXS - Disappear (Atlantic) |
| i. | 5 | 4 | NELSON - After The Rain (DGC) |
| | 7 | 5 | WILL TO POWER - I'm Not In Love (Epic) |
| | 9 | 6 | RALPH TRESVANT - Sensitivity (MCA) |
| | 12 | 7 | WHITNEY HOUSTON - All The Man That I Need (Arista) |
| | 3 | 8 | MADONNA - Justify My Love (Sire/Warner Bros.) |
| | 13 | 9 | WARRANT - I Saw Red (Columbia) |
| | 14 | 10 | CATHY DENNIS - Just Another Dream (Polydor/PolyGram) |
| | | | |
| | | 12 | |
| | 17 | 13 | |
| | 18 | 14 | |
| | 8 | 15 | |
| | 21 | 16 | |
| | | | VANILLA ICE - Play That Funky Music (SBK) |
| | | | MARIAH CAREY - Someday (Columbia) |
| | | 19 | |
| | | 20 | |
| | | 21 | |
| | 27 | 22 | AC/DC - Moneytalks (Atco) |
| | 35 | 23 | CHRIS ISAAK - Wicked Game (Reprise) |
| | 34 | 24 | AFTER 7 - Heat Of The Moment (Virgin) |
| | 36 | 25 | BAD COMPANY - If You Need Somebody (Atco) |
| | 23 | 26 | |
| | - | 27 | STING - All This Time (A&M) |
| | - | 28 | GEORGE MICHAEL - Waiting For That Day/Mother's Pride (Columbia) |
| | 31 | 29 | CINDERELLA - Shelter Me (Mercury) |
| | | 30 | |
| | 16 | | ROBERT PALMER - You're Amazing (EMI) |
| | - | | ALIAS - Waiting For Love (EMI) |
| | 33 | 33 | |
| | | 34 | MADONNA - Rescue Me (Sire/Warner Bros.) |
| | 15 | | WILSON PHILLIPS - Impulsive (SBK) |
| | - | 36 | |
| | 29 | | |
| | - | 38 | |
| | | 39 | |
| | 40 | 40 | PAUL YOUNG - Heaven Can Wait (Columbia) |
| | | | |

CHARTBOUND

| Reports | Adds | On | Chart | |
|-------------------|-----------------------|--------------------------------------|------------------------|--------------------------------------|
| 146 113 106 | 146 59 19 | 45 49 | 9 38 | |
| | Reports 146 113 | Reports Adds 146 146 113 59 | 146 146 — 113 59 45 | Reports Adds On Chart 146 146 |

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the GAVIN REPORT

| MOST | ADDED |
|------|-------|
| | |

ADULT CONTEMPORARY

12/14 LW TW

| | | 12/14 | | | |
|--------------------------------|--|---------|----|----|--|
| | GLORIA ESTEFAN (79) | 6 | 1 | 1 | SURFACE - The First Time (Columbia) |
| | (Epic) | 4 | 2 | 2 | CHER - The Shoop Shoop Song (It's In His Kiss) (Geffen) |
| DARYL HALL AND JOHN OATES (50) | | | 4 | 2 | CELINE DION - Where Does My Heart Beat Now (Epic) |
| | (Arista) | 7 31 | | | WILL TO POWER - I'm Not In Love (Epic) |
| | | | | | |
| | CHICAGO (48) | 21 | 8 | | OLETA ADAMS - Get Here (Fontana/PolyGram) |
| | (Reprise) | 10 | 7 | | BREATHE featuring DAVID GLASPER - Does She Love That Man? (A&M) |
| | STING (48) | 22 | | | <u>STYX</u> - Show Me The Way (A&M) |
| | (A&M) | | 18 | 8 | WHITNEY HOUSTON - All The Man That I Need (Arista) |
| | | 1 | 3 | 9 | ELTON JOHN - You Gotta Love Somebody (MCA) |
| | GEORGE MICHAEL (47) (Columbia) | 3 | 5 | 10 | SARA HICKMAN - I Couldn't Help Myself (Elektra) |
| | (columbia) | 15 | 12 | 11 | KENNY ROGERS - Crazy In Love (Reprise) |
| | | 13 | 9 | 12 | STEVIE B - Because I Love You (LMR/RCA) |
| | | 16 | | | TOMMY JAMES - You Take My Breath Away (Aegis) |
| | TOP TIP | 2 | | | DON HENLEY - New York Minute (Geffen) |
| 1 | | | | | ANITA BAKER - Fairy Tales (Elektra) |
| | | | | | THE OUTFIELD - For You (MCA) |
| | GLORIA ESTEFAN | 26 | 16 | 17 | VAN MORRISON - Real Real Gone (Mercury) |
| | Coming Out Of The Dark (Epic) | 10 | 23 | 18 | JAMES INGRAM - When Was The Last Time The Music (Warner Bros.) |
| | (Lpic) | 28 | 22 | 10 | DAVE KOZ - Castle Of Dreams (Capitol) |
| | | | | | |
| | Gloria's back! | | | | CHRIS ISAAK - Wicked Game (Reprise) |
| | | 9 | | | STEVE WINWOOD - One And Only Man (Virgin) |
| | | 47 | - | 22 | DARYL HALL AND JOHN OATES - Don't Hold Back Your Love (Arista) |
| | DECODE TO MATCH | 17 | 15 | 23 | BRENT BOURGEOIS - Time Of The Season (Charisma) |
| | RECORD TO WATCH | - | 28 | 24 | NATASHA'S BROTHER/RACHELLE CAPPELLI - Always Come (Atlantic) |
| | CONTRACTOR AND DR. AND DR. AND DR. AND DR. | _ | | | TOMMIE DREW - I'll Be Loving You (Ossum Possum) |
| | | 8 | | | WILSON PHILLIPS - Impulsive (SBK) |
| | | - | | 27 | |
| | | — | 37 | 28 | RUSSELL HITCHCOCK - Swear To Your Heart (Hollywood) |
| | | | 38 | 29 | HOWARD HEWETT - I Can't Tell You Why (Elektra) |
| | | 20 | 21 | 30 | PAUL SIMON - The Obvious Child (Warner Bros.) |
| | | | | | GEORGE MICHAEL - Waiting For That Day/Mother's Pride (Columbia) |
| | | _ | | 32 | GARY MOORE - Still Got The Blues For You (Charisma) |
| | | 11 | | | BETTE MIDLER - From A Distance (Atlantic) |
| | | _ | _ | | <u>BETTE MIDLER</u> - Night And Day (Atlantic) |
| | | | | | JUDE COLE - House Full Of Reasons (Reprise) |
| | CLIFF EBERHARDT | 9 | 26 | | DARYL HALL AND JOHN OATES - So Close (Arista) |
| - | The Long Road (Windham Hill) | | | | TEDDY PENDERGRASS - Make It With You (Elektra) |
| | Cliff and Richie Havens | 20 | | | THE WAY MOVES - Revel (In Your Time) (Chameleon) |
| | have an adult winner! | 18 | 27 | 30 | ALIAS - More Than Words Can Say (EMI) |
| 1 | ditor: Ron Fell | | | | |
| 1 | Assoc. Editor: Diane Rufer | 24 | 04 | 40 | MARIAH CAREY - Love Takes Time (Columbia) |

CHARTBOUND

| *Debuts in Chartbound | Reports | Adds | Heavy | Medium | Light | Hit Factor | Weeks |
|-----------------------|--|---|---|---|--|--|--|
| 2) | 98 | 48 | 1 | 21 | 28 | 25% | 2 |
| | 83 | 48 | 3 | 14 | 18 | 23% | 2 |
| | 79 | 32 | 1 | 22 | 24 | 28% | 2 |
| e Dark (Epic) | 79 | 79 | - | _ | _ | - 1 | 1 |
| Drome) | 71 | 35 | 1 | 18 | 17 | 32% | 2 |
| | 70 | 19 | _ | 25 | 26 | 35% | 2 |
|) | 65 | 25 | 3 | 14 | 23 | 29% | 2 |
| (| *Debuts in Chartbound e) e Dark (Epic) Drome) (Full Moon/Epic) | e) 98 83 79 e Dark (Epic) 79 Drome) 71 (Full Moon/Epic) 70 | e) 98 48 83 48 79 32 e Dark (Epic) 79 79 Drome) 71 35 (Full Moon/Epic) 70 19 | e) 98 48 1 83 48 3 79 32 1 e Dark (Epic) 79 79 — Drome) 71 35 1 (Full Moon/Epic) 70 19 — | e) 98 48 1 21 83 48 3 14 79 32 1 22 e Dark (Epic) 79 79 — — Drome) 71 35 1 18 (Full Moon/Epic) 70 19 — 25 | $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

the GAVIN REPORT/January 18, 1991



Every once in

a while, a

singer comes

along who

translates

feelings into

music--and

writes songs

that last a

lifetime.



"Walk My Way"

Produced by David Austin



© 1991 Reprise Records Inc.



UP & COMING

Reports accepted Mondays at 8AM through 4PM Tuesdays Station Reporting Phone (415) 495-1990 Gavin Fax: 415-495-2580

REVIEWS

by Diane Rufer & Ron Fell

| Reports | Adds | ARTIST TITLE LABEL |
|---------|------|---|
| 57 | 22 | MARK EDWARDS - You're The One (R&A) |
| 45 | 33 | *STEVE WINWOOD - I Will Be Here (Virgin) |
| 42 | 11 | HARRY CONNICK, JR Promise Me (from The Godfather Part III) (Col.) |
| 41 | 5 | ERIC JOHNSON - Forty Mile Town (Capitol) |
| 41 | 8 | GEORGE LAMOND DUET W/ B. K. STARR - No Matter What (Col./Epic) |
| 41 | 21 | CLIFF EBERHARDT - The Long Road (Windham Hill) |
| 39 | 3 | FLEETWOOD MAC - Hard Feelings (Warner Bros.) |
| 35 | 2 | MICHAEL O'BRIEN - Why (Oceana) |
| 34 | 7 | PEBBLES - Love Makes Things Happen (MCA) |
| 37 | 1 | KIM BOYCE - True Love (A&M) |
| 28 | 28 | *HEART - Secret (Capitol) |
| 27 | 1 | JEFFREY OSBORNE - Only Human (Arista) |
| 27 | 27 | *SUSANNA HOFFS - My Side Of The Bed (Columbia) |
| 26 | 4 | TIFFANY - Here In My Heart (MCA) |
| 25 | 3 | INXS - Disappear (Atlantic) |
| 24 | 24 | *PHIL COLLINS - Who Said I Would (Atlantic) |
| 20 | 7 | *KATHY MATTEA - A Few Good Things Remain (Mercury) |
| | | |

Dropped: Debbie Gibson, Phil Collins (Hang), UB40, Carly Simon (Better), Whitney Houston (Tonight), Janet Jackson, Mary Chapin Carpenter, DNA with Suzanne Vega.

INSIDE A/C

Up from 31 to 4 in the past month, WILL TO POWER's "I'm Not In Love" has now hit over 200 stations and 70% of all its play is in HEAVY rotation.

WHITNEY HOUSTON'S "All The Man That I Need" is the format's HOTTEST record, charted at #8 a mere month after release. Its 81% HIT FACTOR comes with 91 HEAVY rotation reports already.



Another great week for CHRIS ISAAK's "Wicked Game" as it leaps ten spots on a tough chart and 82% of the stations spinning it before this week are HIT FACTORing. Among the new are WMT/AM, WFMK/FM, WMGI, WIHN, KVIL and KSNN.

Last week's TOP TIP, HALLAND OATES' "Don't Hold Back Your Love," debuts at a mighty #22. The track wins this issue's PLUS FACTOR with a 34% increase and is our second MOST ADDED with 50 new including WJLK, WTCB, KSTP/FM, KFYR, KESZ, KBIG, KSBL etc.

On her way to a third consecutive A/C hit is MARIAH CAREY with "Someday."

by Diane Rufer and Ron Fell

Among its 44 new stations are WFAS/FM, WAFL, WMXC, WMT/FM, KEZA/FM, WQLH/FM, KRNO/FM, KEZR and KFYE/ FM.

RUSSELL HITCHCOCK, one half of Air Supply, is making an impressive chart attack. Stations sworn to RUSSELL's latest include WHAI, WEBE/FM, WSUL, WTCB, KMJC/ FM, KSTP/FM, KOST, KBIG and K103.

In two weeks GEORGE MICHAEL's "Waiting For That Day" has claimed 118 stations and a chart debut at #31. HIT FACTOR's at 36% (60% from those on it more than one week). New for WFBG, WAHR, KLSI/FM, WEBE/FM, WSKY, KXLK, KSRF and KFYR.

BETTE MIDLER's "Night And Day" debuts at 34 with 42 more ADDs to go with her 60 last week. Among her newest players are KBOL, WOKZ, WTWR, KDAO, WCOD and WTNY.

BOBBY CALDWELL's "Real Thing," our RECORD TO WATCH last issue is CHARTBOUNDing this week gathering 35 new stations. This brings his total to a substantial71. Rotating new this week for WLLH, WXLS, WOOF, KBJJ, KDMA, KRDI/FM, KXLK, WEOL, KXLE and KRKO.

RECORD TO WATCH is CLIFF EBERHARDT's "The Long Road," which doubles its total of last week. CLIFF had another double ADD week with WBLG/FM, WPXZ, WOHS, KCHA, KLKC, WELW, WDND, KSBT and KYRE among the 21 new. The additional vocal and acoustic guitar of RICHIE HAVENS brings a special quality to this single.



a-ha

<u>Crying In The Rain (Warner Bros.)</u> A 1962 Everly Brothers classic is revitalized by this group from Oslo, Norway. Not since their 1985 self-penned "Take On Me" have they sounded so good.

PAUL YOUNG

Softly Whispering I Love You (Columbia) A 1972 adult/pop hit for The English Congregation is covered beautifully by the frosty soul voice of Paul Young. It's the third straight adult track from his current "Other Voice" album.

RIFF

My Heart Is Failing Me (SBK)

The momentarily unknown quintet is about to break in big with a Holly Knight/Albert Hammond song. Rich harmony and the wise production/arrangement of veteran Dennis Lambert make for an instantly appealing track.

RICK ASTLEY

Cry For Help (RCA)

It was time for Rick to break out from under the overwhelming production of Stock Aitken & Waterman, if only to avoid becoming a cliche. This ballad builds from a chilling acoustic piano proloque to full-tilt gospel choir of support.

THE JEFF HEALEY BAND

<u>How Long Can A Man Be Strong (Arista)</u> Can't get much simpler than this. Jeff's vocal is up close and personal while his fellow travelers (Joe Rockman and Tom Stephen) provide a bass and drum bottom line along with an unnamed Hammond B3 organist. Cool and clearly appealing.

JOHN DENVER

Wish You Were Here (Postcard From Paris) (American Gramaphone)

A strong Jimmy Webb song, sung with sentimental sincerity by Mr. Denver. A fullbodied production, including strings, sweetens the overall effect.



THE BEAUTIFUL SOUTH "My Book"

the new single and video from the album *CHOKE*

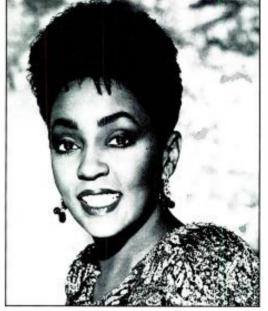
| | KBLQ KNIM KVYN WHLQ | KBMG KOKO KXLV WOXD | KLKC KPTL WDND WRCO |
|---|------------------------------|------------------------------|------------------------------|
| • | WHLQ | WUXD | WRCU |

RUBÁIYÁT Elektra's 40th Anniversary



HOWARD HEWETT "I Can't Tell You Why" Eagles 1979

GAVIN A/C: 38*-29* 92/15 61% HIT FACTOR



ANITA BAKER "Fairy Tales" the single and video

the single and video from the album *COMPOSITIONS*

GAVIN A/C: 15* 173/15 78% HIT FACTOR



© 1991 Elektro Entertainment, A Division of Warner Communications Inc. ©* A Time Warner Company.

HIT FACTOR Country Research: Lisa Smith/Elma Greer/Cyndi Hoelzle

Total Reports This Week 225 Last Week 225

| | Repor | rs Adds | Heavy | Medium | Light | Hit Factor | Week |
|--|--|--------------|------------|------------|----------|------------|---------|
| REBA MCENTIRE - Rumor Has It (MCA) | 225 | - | 201 | 18 | 6 | 97% | 10 |
| PAUL OVERSTREET - Daddy's Come Around (RCA) | 223 | - | 201 | 19 | 3 | 98% | 8 |
| MARK CHESNUTT - Brother Jukebox (MCA) | 224 | - | 188 | 34 | 2 | 99% | 6 |
| DOUG STONE - These Lips Don't Know How To Say Goodbye (Epic) | 223 | | 185 | 35 | 3 | 98% | 9 |
| MIKE REID - Walk On Faith (Columbia) | 222 | - | 158 | 56 | 8 | 96% | 8 |
| KATHY MATTEA - A Few Good Things Remain (Mercury) | 217 | 1 | 168 | 38 | 11 | 94% | 10 |
| JUDDS - Love Can Build A Bridge (Curb/RCA) LEE GREENWOOD - We've Got It Made (Capitol) | 223 213 | | 142 154 | 75 54 | 5 5 | 97% 97% | 6 12 |
| ROB CROSBY - Love Will Bring Her Around (Arista) | 213 | 2 | 111 | 90 | 17 | 91% | 12 |
| STEVE WARINER - There For Awhile (MCA) | 211 | 2 | 96 | 102 | 11 | 93% | 11 |
| JOE DIFFIE - If You Want Me To (Epic) | 220 | 1 | 71 | 130 | 18 | 91% | 5 |
| CARLENE CARTER - Come On Back (Reprise) | 191 | - | 143 | 33 | 15 | 92% | 13 |
| SHELBY LYNNE - Things Are Tough All Over (Epic) | 204 | _ | 94 | 94 | 16 | 92% | 14 |
| RAY KENNEDY - What A Way To Go (Atlantic) | 215 | 5 | 75 | 112 | 23 | 86% | 13 |
| PAM TILLIS - Don't Tell Me What To Do (Arista) | 209 | 5 | 48 | 128 | 28 | 84% | 8 |
| /ERN GOSDIN - Is It Raining At Your House (Columbia) | 210 | 7 | 26 | 150 | 27 | 83% | 6 |
| ALABAMA - Forever's As Far As I'll Go (RCA) | 169 | 1 | 115 | 40 | 13 | 91% | 9 |
| MARTY STUART - Little Things (MCA) | 209 | 5 | 21 | 150 | 33 | 81% | 4 |
| AARON TIPPIN - You've Got To Stand For Something (RCA) | 179 | 1 | 85 | 76 | 17 | 89% | 13 |
| LIONEL CARTWRIGHT - Say It's Not True (MCA) | 198 204 | 4 | 35 14 | 136 146 | 23 37 | 86% 78% | 8 4 |
| RESTLESS HEART - Long Lost Friend (RCA) CONWAY TWITTY - I Couldn't See You Leavin' (MCA) | 204 | 18 | 7 | 132 | 52 | 66% | 3 |
| EXILE - There You Go (Arista) | 196 | 11 | 8 | 132 | 39 | 74% | 5 |
| ANNE MURRAY - Bluebird (Capitol) | 184 | 5 | 8 | 131 | 40 | 75% | 6 |
| RONNIE McDOWELL - Unchained Melody (Curb) | 179 | 13 | 20 | 113 | 33 | 74% | 7 |
| NEAL McCOY - If I Built You A Fire (Atlantic) | 173 | 4 | 20 | 108 | 41 | 73% | 8 |
| HOLLY DUNN - Heart Full Of Love (Warner Bros.) | 186 | 22 | 3 | 105 | 56 | 58% | 4 |
| BAILLIE AND THE BOYS - Treat Me Like A Stranger (RCA) | 188 | 28 | 4 | 88 | 68 | 48% | 3 |
| MOLLY & THE HEYMAKERS - Chasin' Something Called Love (Reprise) | 157 | 15 | 3 | 84 | 55 | 55% | 6 |
| PATTY LOVELESS - I'm That Kind Of Girl (MCA) | 187 | 61 | 3 | 69 | 54 | 38% | 2 |
| BILLY DEAN - Only Here For A Little While (Capitol) | 153 | 25 | 6 | 73 | 49 | 51% | 6 |
| SHENANDOAH - I Got You (Columbia) | 185 | 64 | - | 65 | 56 | 35% | 2 |
| TANYA TUCKER - It Won't Be Me (Capitol) | 115 | 70 | 39 | 59 | 17 | 85% | 13 |
| ALAN JACKSON - I'd Love You All Over Again (Arista) | 186 | 73 | 2 | 54 63 | 57 | 30% | |
| DWIGHT YOAKAM - Turn It On, Turn It Up, Turn Me Loose (Reprise) DAK RIDGE BOYS - (You're My) Soul And Inspiration (RCA) | 114 115 | | 32 23 | 75 | 19 17 | 83% 85% | 13 7 |
| RICKY VAN SHELTON - Life's Little Ups & Downs (Columbia) | 100 | | 41 | 39 | 20 | 80% | 12 |
| T.GRAHAM BROWN - I'm Sending One Up For You (Capitol) | 140 | 32 | 4 | 45 | 59 | 35% | 3 |
| HANK WILLIAMS JR I Mean I Love You (Warner Bros./Curb) | 135 | 30 | 4 | 41 | 60 | 33% | 2 |
| MICHELLE WRIGHT - Heartbeat Away (Arista) | 119 | 9 | 2 | 46 | 62 | 40% | |
| TOP SELLING ALBUMS | | TOP T | EN V | IDEO: | S | | |
| 1. GARTH BROOKS - No Fences (Capitol) | 1. RANDY TRAVIS - | | | | | .) | |
| 2. CLINT BLACK - Put Yourself In My Shoes (RCA) | 2. CLINT BLACK - P | ut Yourself | t In My S | shoes (RC | A) | | |
| 3. REBA McENTIRE - Rumor Has It (MCA) | 3. VINCE GILL - Nev | ver Knew L | onely (N | NCA) | | | |
| 4. RANDY TRAVIS - Heroes And Friends (Warner Bros.) | 4. SHELBY LYNNE - Things Are Tough All Over (Epic) | | | | | | |
| 5. GEORGE STRAIT - Livin' It Up (MCA) | 5. MARK COLLIE - Hardin County Line (MCA) | | | | | | |
| 6. K.T. OSLIN - Love In A Small Town (RCA) | 6. PIRATES OF THE MISSISSIPPI - Rollin' Home (Capitol) | | | | | | |
| 7. KENTUCKY HEADHUNTERS - Pickin' On Nashville (Mercury) | 7. ALISON KRAUSS - I've Got That Old Feeling (Rounder) | | | | | | |
| 8. THE JUDDS - Love Can Build A Bridge (Curb/RCA) | 8. ALAN JACKSON - Chasin' That Neon Rainbow (Arista) | | | | | | |
| 9. ALABAMA - Pass It On Down (RCA) | 9. MICHAEL MARTI | - | _ | | | ner Bros.) | |
| 10. ALAN JACKSON - Here In The Real World (Arista) | 10. RONNIE McDOW | - | | lelody (Cu | irb) | 1.20 | - |
| Based on correspondents' research | Courtesy of Country Music | television C | MT | | | | |

the GAVIN REPORT/January 18, 1991

THE FIRST, BEST & MOST TALKED ABOUT **RADIO/MUSIC INDUSTRY GATHERIN OF THE YEAR!**

Your Gavin 1991 Seminar Agend

WARM-UP THURSDAY:

Feb. 14, A Day Of **Informal Workshops**

11:00AM Alternative Jukebox Jury Hosted by Sire's Howie Klein -California West

2:00PM Top Forty session focusing on Medium/Small Market Radio -Italian Foyer

2:00PM Jazz/Adult Alternative Roundtable-California West

4:00PM Women In Music ---California East

4:00PM Rap Hip Hop Session -Colonial Room

4:00PM Radio Production Workshop -Elizabethan A&B

SPECIAL SHOWCASE INFORMATION **TO BE ANNOUNCED!**

Registration: \$265 includes Awards Dinner ticket \$190 not including Awards Dinner ticket Non-commercial rates available Call or write for more information: The Gavin Report 140 Second Street San Francisco, CA 94105 Phone 415-495-1990

FREEDOM FRIDAY:

February 15, A Trilogy **Of Events**

10:00AM GUARDING AND EVALUATING OUR FREEDOM: A Roundtable Forum of Viewpoints and Issues—Grand Ballroom Gavin ON Management columnist Dr. Oren Harari hosts this opening session "in the round" that starts with a discussion of the First Amendment spinning into the effects of music on society and our communities. A controversial collection of

12:30PM THE ARTICULATION OF WORDS AND MUSIC:

participants promises to start our Freedom

Friday on a provocative note.

The Cutting Edge-The Power Of Lyric and Poetry -Colonial Room An all new Cutting Edge motif hosted by Quincy Troupe, poet, professor and co-author of the bestselling Miles Davis: The Autobiography. Three diverse musical guests will talk and perform during this intimate gathering.

3:00PM SPECIAL KEYNOTE EVENT: VLADIMIR POZNER

Direct from the Soviet Union especially to address this year's Gavin Seminar. Vladimir Pozner will challenge and articulate the international boundaries of freedom. His address will be followed by a question and answer session.



6:00PM THE SIXTH ANNUAL GAVIN **CELEBRITY COCKTAIL PARTY** This year's party will be an expanded three room food and drink fest. SHOWCASES TO BE ANNOUNCED!

FORMAT SATURDAY:

FEBRUARY 16, **TEN MUSIC FORMATS!**

| 9:00AM | Country Radio |
|---------|------------------------------|
| | —California East |
| 9:00AM | A/C—Georgian |
| 9:00AM | Jazz/Adult Alternative #1 |
| | —Italian Foyer |
| 10:00AM | Urban/Contemporary |
| | —Borgia |
| 11:00AM | Rap Marketing |
| | —California West |
| NOON | Top Forty—Colonial |
| 12:15PM | Album/Metal—Italian Foyer |
| 1:30PM | Alternative Workshops |
| | —Elizabethan A-D |
| 2:30PM | Rap Part 2 |
| | -Colonial |
| 3:00PM | Jazz/Adult Alternative #2 |
| | Jukebox Jury—California West |
| 3:00PM | Super Bowl Of Rock Trivia |
| | —Italian Foyer |
| 5:30PM | The Sixth Annual 1991 Gavin |
| | Seminar Awards Dinner |
| 1255 F | -Grand Ballroom |
| | |

TROPICAL TOURS AND TRAVEL 1-800-525-4592 The official travel agency of the 1991 Gavin Seminar. Contact Tropical Tours and Travel for airfare discounts and all hotel information.





the GAVIN REPORT

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total reporting stations.

Charts.

Columns.

Features.

Interviews.

Predictions.

FULL SERVICE.

OVER A THOUSAND VOICES STRONG.

the GAVIN REPORT

MOST ADDED

ADULT ALTERNATIVE 2W LW TW

LEO GANDELMAN - Solar (Verve Forecast/PolyGram)

PAUL SIMON - The Rhythm Of The Saints (Warner Bros.)

BETH NIELSEN CHAPMAN - Beth Nielsen Chapman (Reprise)

GEORGE MICHAEL - Listen Without Prejudice (Columbia)

CHARLES MICHAEL BROTMAN - Mango Cooler (Global Pacific)

MICHAEL KAMEN/DAVID SANBORN - Concerto For Sax (Warner Bros.)

SHAKATAK - Perfect Smile (Verve Forecast/PolyGram)

DANNY HEINES - One Heart Wild (Silver Wave)

VAN MORRISON - Enlightenment (Mercury)

NELSON RANGELL - Nelson Rangell (GRP)

STRUNZ & FARAH - Primal Magic (Mesa)

SUSAN J. PAUL - Human Factor (Vantage)

MICHAEL PAULO - Fusebox (GRP)

DAVID BENOIT - Inner Motion (GRP)

MARK ISHAM - Mark Isham (Virgin)

T SQUARE - Natural (Columbia)

DON HARRISS - Shell Game (Sonic Atmospheres)

BRIAN BROMBERG - Bassically Speaking (Nova)

TOM BORTON - Dancing With Tigers (Bluemoon)

MARIAN MEADOWS - For Lovers Only (Novus/RCA)

OTTMAR LIEBERT - Poets And Angels (Higher Octave)

AGENDA COLLECTION - Agenda Collection (Agenda)

BOBBY CALDWELL - Heart Of Mine (Sin Drome)

JOE SAMPLE - Ashes To Ashes (Warner Bros.)

SAM RINEY - Playing With Fire (Spindletop)

BOBBY McFERRIN - Medicine Music (EMI)

FATTBURGER - Come & Get It (Enigma)

DAVE KOZ - Dave Koz (Capitol)

Reports accepted Thursadys only 9AM-4PM

- 1. SERIOUS LEISURE -SAM CAROON (AIRUS)
- 2. "ALL THIS TIME" STING (A&M)

1 1 1

13 7 2

9 6 3

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25 15

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21 23 10

34 29 11

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15 14 18

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36

43

17 22 28 29

8 16 22

31 14

19 17

37 26

39 27

- 3. ALONE WITH THREE GIANTS -MARCUS ROBERTS (NOVUS/RCA)
- 4. SI ERICH AVINGER (HEART MUSIC)
- 5. HAVANA SOUNDTRACK -DAVE GRUSIN (GRP)

TOP TIP

| Nothing | qualifies | this | week. |
|---------|-----------|------|-------|
|---------|-----------|------|-------|

| | | | | Britib Bertott Innor Motion (ann) |
|--|----|----|----|--|
| RECORD TO WATCH | | | 29 | |
| TO A THE AND A DECISION | 32 | 26 | 30 | BASIA - Brave New Hope (Epic) |
| A A A A A A A A A A A A A A A A A A A | 42 | 35 | 31 | SUZANNE DEAN - I Wonder (Nova) |
| | 12 | 21 | 32 | RIPPINGTONS - Welcome To The St. James Club (GRP) |
| Service States | 37 | 30 | | SARA HICKMAN - Shortstop (Elektra) |
| | | 50 | | GERALD ALBRIGHT - Dream Come True (Atlantic) |
| ALC: NO. | | | 35 | |
| And the second s | | 33 | | BREATHE - Peace Of Mind (A&M) |
| The second se | | 44 | | TANGERINE DREAM - Melrose (Private Music) |
| and the second second | | 27 | | THOM ROTELLA - Without Words (DMP) |
| and the second se | | 34 | | RIC FLAUDING - Letters (Spindletop) |
| | | | 40 | KRISTEN VIGARD - Kristen Vigard (Private Music) |
| 18 | _ | 43 | | CAROL CHAIKIN - Carol Chaikin (Gold Castle) |
| | | 45 | | MEMPHIS BOYS - The Memphis Boys (Vanguard) |
| | 46 | 42 | 43 | |
| STING | 29 | 36 | 44 | RICHARD SOUTHER - Twelve Tribes (Narada) |
| "ALL THIS TIME" | | - | 45 | JOHN SERRIE - Tingri (Miramar) (JZŽ) |
| (A&M) | _ | - | 46 | ADRIAN LEGG - Guitars And Other Cathedrals (Relativity) |
| Sting epitomizes the mainstream | 45 | 49 | 47 | KOFI - Harlem Nocturne (Warlock) |
| artist who pads his music with Jazz, | | - | 48 | TOM SCHUMAN - Extremities (GRP) |
| creating a true adult alternative. | - | - | 49 | GAL COSTA - Plural (BMG Int'I) |
| Co-Editors: Keith Zimerman/ Kent Zimmermon | | - | 50 | DEBBIE SPRING - Ocean Drive (Oxymoron) |
| | | | | |

CHARTBOUND

CHRIS CHRISTIAN (HOME SWEET HOME/A&M) MANNHEIM STEAMROLLER (AMERICAN GRAMAPHONE) LAWRENCE JUBER (BEECHWOOD/CHAMELEON) *KURT BESTOR (AIRUS) *SAM CARDON (AIRUS) *MARCUS ARIEL (NOVA)

- *STING (A&M) *CRAIG PEYTON (SONIC ATMOSPHERES) *MANTECA (NOVA)
 - *VINCE MENDOZA (WORLD PACIFIC) *DAVE GRUSIN/HAVANA SOUNDTRACK (GRP)
- GREGSON/COLLISTER (RHINO)

*Debuts in chartbound.

*ANDREAS VOLLENWEIDER (COLUMBIA) *MARCUS ROBERTS (NOVUS/RCA)

Dropped: #38 Tom Coster, #41 Acoustic Alchemy, #46 David Lanz, #47 Bluemair, #48 Bill Meyers, A Winter Solstice III.

January 18. 1991/the GAVIN REPORT

Some Real Adult Alternatives

ADULT LISTENERS GET TIRED OF THE STALE CLASSIC ROCK AND EAR-CANDY POP FROM YOUR COMPETITORS.

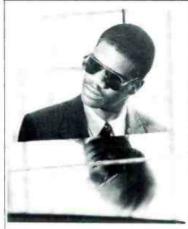
DISTANCE YOURSELF FROM THE MEDIOCRITY WITH THE MUSIC LISTENERS HAVE CONSIDERED HIP FOR OVER TWO DECADES -

The Blues, Alligator -Style!

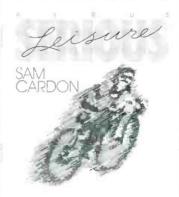
THE MELLOW FELLOWS "Since | Fell For You" WLOO KEYV WOTB KAT7 KJOY WLYT WBGO KCSS кмхк and morel Rotations! KTCL KCCK WNOP KBSU JAZZ FROM THE CITY KTCJ KINK WLYT WSKY KWVS KJZY WMRW WEXT WHRI



Jay Septoski/ Non-commercial Radio



ALONE WITH THREE GI-ANTS - MARCUS ROB-ERTS (NOVUS/RCA) Soul. Technique. Discipline. Sophistication. These are the four primary components that elevated Marcus Roberts to the very top of his craft. The rapid airplay acceptance his latest solo piano release most assuredly proves Roberts' dominance as a major Jazz bandleader. Usually, naked solo efforts like Alone With Three Giants get a respectful nod in anticipation of the next full band project. Not so here. Roberts has shown superb historical command throughout his somewhat short recording career. AWTG showcases three urgent genres-Duke, Monk and Jellyrollwith the rolling force of dark ocean waves crashing on a shoreline-Morton into Ellington into Monk into Morton into Ellington into Monk into Morton. The lack of pause between tracks enlightens the listener to the stellar diversity of each master. Ellington is majestic and Jellyroll is bluesy as hell. Marcus pays special homage to Monk's songwriting strengths on a track like "Pannonica," proving there is more to Monk than his trademark quirky rhythm and note placement.



JAZZ NEW RELEASES

SERIOUS LEISURE - SAM CARDON (AIRUS)

Sam Cardon, the jingle-synth wiz and composer of network themes like Monday Night Football (no, not that Hank Jr. atrocity), paddles into serious solo waters with this crucial second effort. The Adult Alternative radio experience is a hand-in-glove arrangement for Cardon. Light and bouncy pop pieces like "Chelsea's Day" and "Wishing Well" are catchy on the surface, especially with Brandon Fields' shimmering alto sax signa-Cardon lays tures. fingersnapping, seismic keyboard work beneath the main themes on the childlike "Chelsea's Day" and the sentimental "Reconnaissance." For more atmospheric underpinnings, try "Dreaming At The Wheel" into "St. Croix." Cardon's Serious Leisure is Utah's contribution to progressive, commercial adult sounds.

MIND RESORT - BILL Moore (positive mu-Sic)

Mind Resort is an Alternative Adult gem from the beginning track. Bill Moore leads a band that includes saxman Tom Borton into a galloping, minty jam entitled "Pogo Jo's Cafe." The band is digitally sparkling, but Moore's electronic and acoustic buffet percussion

gives Mind Resort a special push. It's as if he set the band loose on the basic arrangements, sent them home and then accented each track with a bevy of shakers, sampled syntho-beats and stick-triggered drum effects. "Leah" carries Mind Resort's most passionate melody line. The title track has some twisting, flattering guitar/sax lines. "Ceviche" could be characterized as a cryptic percussion duet with flutist Peter Gordon, featuring some spacey



HOT STUFF - BARBARA **DENNERLEIN** (ENJA) When we hear how difficult it is for females to be measured fairly alongside male counterparts in artistic fields like literature or acting, we always point to Jazz as the exception. With fantastic players like the late Emily Remler, Carla Bley, Renee Rosnes and Geri Allen, we take solace that there's equality in some creative circles. Barbara Dennerlein's Hot Stuff is an example. You just know this disc is going to smoke, even before you hit the play button. Dennerlein's Hammond organ work is not as sardonic as Bley's, but it's every bit as individualistic and special. Her choral synth flavorings are spectacular. At ten minutes, the opening title opus

JAZZ NEW RELEASES

buckshots into several styles, climaxing with a feverish flurry of notes from British tenor ace Andy Sheppard. Guitarist Mitch Watkins joins BD with some engaging counter-riffs. Many tracks venture past the five minute mark, but that gives Dennerlein time to build on the McGriff-style swing foundation and soar into some wild moments. Check out the way she shifts her bad-to-the-bone tone to something more airy and open. Hot Stuff is dead brilliant.

WORLD WITH A VIEW - JOE LoCASCIO (OPTIMISM)

Pianist Joe LoCascio gathers steam on his latest, World With A View. Joe's has acquired a real knack for blending serious Jazz composition with melody, which seems to draw in the younger listeners. World With A View succeeds on this level despite whether LoCascio's songs are electric or acoustic. Face it. With the scary technology of today's computer recording we can't tell the difference between sampled acoustic piano or the real thing anyway. We can only guess about a track like "Amanda's World." Still, the presence of fluegelhorn will appeal to the more traditional Jazz temperament. The rhythmic push of "Conspiracy" and the easy swing of"Inside Straight" will challenge and tantalize Jazz/AA airwaves.

SUMMER RAPTURE - SHADES OF JADE (ABSOLUTE PITCH)

It's always a chore to keep up with the demand for Latinized Jazz sounds. The audience appreciates the way it breaks thingsup. So it's little wonder that when Poncho Sanchez or Tito Puente puts out something smokin,' it gets that extra attention. Shades Of Jade could not only satisfy any mode of Jazz playlist, but it's melodic enough for Adult Alternative consideration. Check out SOJ's Afro-Cuban rendering of McCoy Tyner's "Aisha." It has a tasty conga/ mambo opening. An unusual combination of flute and violin carry the main themes. It sounds unusual, that is, until you hear it for yourself.



FIRST TAKES - TONY CAMPISE (HEART MUSIC)

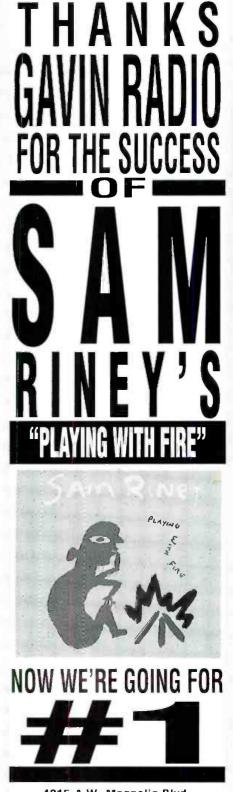
As Scott Hamilton and Hank Crawford wind down on New Year playlists, along comes the robust, back room tenor sounds of Tony Campise. Campise has an interesting list of credits, which includes stints with Stan Kenton, Frank Sinatra, Tony Bennett, Ella Fitzgerald and most recently with Lyle Lovett's latest Big Band

posture. First Takes is essentially that, except for two tracks caught on the second try. FT is pack of standards played in cozy, trad quartet Jazz. Instead of breaking new ground, Campise relies heavily on chemistry and groove. Try Jobim's "How Insensitive" and the beefy truck stop opener, Ellington's "I Got It Bad."

CONNECTED - WILLIAM BELOTE (MUSIC HOUSE PRODUCTIONS)

Synthesist William Belote brings out his second solo disc, much to the delight of Wave-style stations everywhere. This time around Belote has progressed beyond his one-person keyboard, choosing this time to include more outside guitar, saxophone and flute. The music maintains the sumptuous, symphonic feel that made his previous Mind Sailing so satisfying. "Straight Ahead" has a spiralling, emotional climb. "Rotation" contains the more exotic, classically inspired melody lines that could add a little mystery to late-night Wave sounds.





⁴⁰¹⁵⁻A W. Magnolia Blvd. Burbank, California 91505 Bus. (818) 842-0722 FAX: (818) 842-1441

the GAVIN REPORT

MOST ADDED

- 1. ALONE WITH THREE GIANTS -MARCUS ROBERTS (NOVUS/RCA)
- 2. FIRST TAKES TONY CAMPISE (HEART)
- 3. TURNING POINT JOHN CAMPBELL (CONTEMPORARY)
- PERFECT FOOT MANTECA (NOVA)

WORLD WITH A VIEW -JOE LoCASCIO (OPTIMISM)

TOP TIP

MARCUS ROBERTS ALONE WITH THREE GIANTS (NOVUS/RCA)

Holy smokes! Fifty-seven adds the first week out!

RECORD TO WATCH

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MANTECA PERFECT FOOT (NOVA) A fine Canadian Jazz act turns some heads.

Co-Editors: Keith Zimmerman/Kent Zimmerman

*MARCUS ROBERTS (NOVUS/RCA)

*JOHN CAMPBELL (CONTEMPORARY)

BENNY CARTER/PHIL WOODS (MUSICMASTERS)

*TONY CAMPISE (HEART)

SHIRLEY SCOTT (MUSE)

DAVE KOZ (CAPITOL)

*MANTECA (NOVA)

JAZZ

Reports accepted Thursdays only 9AM -4PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

2W LW TW 1 1 BRIAN MELVIN TRIO FEAT. JACO PASTORIUS - Standards Zone (Global Pacific) 1 6 4 2 **RENEE ROSNES** - For The Moment (Blue Note) 3 3 3 BOBBY McFERRIN - Medicine Music (EMI) 2 2 4 JOE SAMPLE - Ashes To Ashes (Warner Bros.) 35 23 5 WYNTON MARSALIS - Tune In Tomorrow (Columbia) 30 29 6 DAVID NEWMAN/ELLIS MARSALIS - Return To The Wide Open Spaces (Amazing) 12 9 7 THE MANHATTAN PROJECT - Manhattan Project (Blue Note) 8 11 8 ART BLAKEY & JAZZ MESSENGERS - One For All (A&M) 7 9 8 MONTE CROFT - Survival Of The Spirit (Columbia) 49 10 RHYTHMSTICK - Rhythmstick (CTI/PolyGram) 16 JAY LEONHART - Life Out On The Road (Nesak) 14 11 21 16 12 STAN GETZ - Billy Highstreet Samba (EmArcy/PolyGram) 24 18 13 VINCENT HERRING - American Experience (Music Masters) BRIAN BROMBERG - Bassically Speaking (Nova) 17 13 14 15 10 11 DANNY HEINES - One Heart Wild (Silver Wave) 28 25 16 WARREN BERNHARDT - Ain't Life Grand (DMP) 5 6 17 MULGREW MILLER - From Day To Day (Landmark) 4 5 18 RALPH MOORE - Furthermore (Landmark) 23 22 19 GENE HARRIS/SCOTT HAMILTON - At Last (Concord Jazz) 33 24 20 GAL COSTA - Plural (BMG Int'l) 21 VINCE MENDOZA - Start Here (World Pacific) 14 17 22 KELLYE GRAY - Standards In Gray (Justice) 31 26 23 SUZANNE DEAN - | Wonder (Nova) 38 34 24 PARIS ALL STARS - Homage To Charlie Parker (A&M) 15 15 25 KENNY GARRETT - African Exchange Student (Atlantic) 26 MARK WHITFIELD - The Marksman (Warner Bros.) 7 10 50 38 27 **RICKY FORD** - Manhattan Blues (Candid) 49 37 28 MICHAEL KAMEN/DAVID SANBORN - Concerto For Sax (Warner Bros.) 45 35 29 DAVE HOLLAND QUARTET - Extensions (ECM) 22 21 30 DAVE CATNEY - First Flight (Justice) 31 TOM HARRELL - Form (Contemporary) 32 32 32 ABBEY LINCOLN - The World Is Failing Down (Verve/Polydor) 36 33 33 **ED SHAUGHNESSY** - Jazz In The Pocket (Chase Music Group) 43 34 **SAM RINEY** - Playing With Fire (Spindletop) 42 35 CAROL CHAIKIN - Carol Chaikin (Gold Castle) 29 30 AGENDA COLLECTION - Agenda Collection (Agenda) 36 37 **ROB McCONNELL** - The Rob McConnell Jive Five (Concord Jazz) 20 20 38 PASSPORT - Balance Of Happiness (Atlantic) CLARK TERRY - Havin' Fun (Delos) 19 28 39 40 MITCH WATKINS - Curves (Énja) 48 13 19 41 BETTY CARTER - Droppin' Things (Verve/Polydor) 41 41 42 TIM EYERMANN & EAST COAST OFFERING - Outside Inside (Bluemoon) 12 9 43 LOU RAWLS - It's Supposed To Be Fun (Blue Note) 37 40 44 TOM SCHUMAN - Extremities (GRP) 31 HARVIE SWARTZ - In A Different Light (Bluemoon) 26 45 46 45 46 TOM BORTON - Dancing With Tigers (Bluemoon) 18 27 47 JON HENDRICKS AND FRIENDS - Freddie Freeloader (Denon) <u>CAROL SLOANE</u> - The Real Thing (Contemporary) <u>GERALD ALBRIGHT</u> - Dream Come True (Atlantic) 48 49 SHAKATAK - Perfect Smile (Verve Forecast/PolyGram) 50

CHARTBOUND

*CHARLES NEVILLE (LASERLIGHT) MEL TORME (CONCORD JAZZ) *MARCOS ARIEL (NOVA) PETER APPLEYARD (CONCORD JAZZ) *DEBBIE SPRING (OXYMORON) *DAVE BRUBECK (MUSICMASTERS)

Dropped: #36 George Benson, #39 Fattburger, #44 Mark Isham, #46 Maceo Parker, #47 Kim Pensyl, #50 Nelson Rangell, Freddie Redd, The Cheathams.

the GAVIN REPORT/January 18. 1991

*Debuts in chartbound

www.americanradiohistory.com

MICHAEL KAMEN "SASHA"

FROM THE NEW ALBUM

CONCERTO FOR SAXOPHONE

Featuring

David Sanborn

PRODUCED BY MICHAEL KAMEN WITH STEPHEN P. MCLAUGHLIN



Multi-talented Michael the movie music for

Kamen—the man behind "Lethal Weapon," "Die

Hard" and "Brazil"-delivers his most provocative work yet with this extraordinary piece written especially for saxophone master David Sanborn.

MANAGEMENT: THE GORFAINE/SCHWARTZ AGENCY, INC.



the GAVIN REPORT

ALBUM

MOST ADDED

Reports accepted Mondays 9AM-4PM & Tuesdays 9AM-3PM Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

| 1. "ROCKET O' LOVE" - THE KNACK | 2W | LW | IW | |
|---|--------------|----------|----------|---|
| (CHARISMA) | | 8 | 1 | |
| 2. "HEADLONG" - QUEEN | | 2 | 2 | |
| (HOLLYWOOD) 3. "PUBLIC SERVANT" - T ODD | | 7 | | ZZ TOP - Give, Mississippi, Burger, Concrete, Collision, Lovething (Warner Bros.) |
| RUNDGREN (WARNER BROS.) | | 4 | 4 | |
| KING OF THE HILL" - ROGER | | 10 | 5 | ROGER McGUINN - King (Arista) |
| MCGUINN (ARISTA) | | 1 | 6 | THE TRAVELING WILBURYS - Inside, Baby, Twist, Cool, Devil's (Warner Bros.) |
| 5. "A LIL' AINÌT ENOUGH" - | | 5 | 7 | VAN MORRISON - Gone (Mercury) |
| DAVID LEE ROTH | | 3 | 8 | |
| (WARNER BROS.) | 1 -1 | 6 | | |
| 6. "EASY COME EASY GO" - | | 19 | | DAMN YANKEES - Runaway (Warner Bros.) |
| WINGER (ATLANTIC) | | 12 | | TESLA - Signs (Geffen) |
| ". "WICKED GAME" - | | 14 | | AC/DC - Money, Thunderstruck (Atco) |
| CHRIS ISAAK (REPRISE) | | 20 | | <u>DAVID LEE ROTH</u> - Lil' (Warner Bros.) |
| | | 17 | | <u>RIK EMMETT</u> - Life (Charisma) |
| | | 11 | 15 | ROBERT CRAY - Consequence, These, Pain (Mercury) |
| TOD TID | | 24 | 16 | BAD COMPANY - Need, Tough, Holy, Fearless (Atco) |
| TOP TIP | | 9 | 17 | THE CHARLATANS U.K Then, Only, White, Polar (Beggars Banquet/RCA) |
| CHRIS ISAAK | | . 30 | 18 | CHRIS ISAAK - Heart (Reprise) |
| "WICKED GAME" | - | 15 | 19 | |
| (REPRISE) THE KNACK | | 21 | | JELLYFISH - That (Charisma) |
| "ROCKET O' LOVE" | | 27 | | KINGS X - It's (Atlantic) |
| (CHARISMA) | | 13 | | CINDERELLA - Shelter (Mercury) |
| QUEEN | | 34 | | <u>WARRANT</u> - Red, Cherry (Columbia) |
| "HEADLONG" (HOLLYWOOD) | | 26 | | ALLMAN BROTHERS BAND - Over (Epic) |
| Two veteran rock bands and a smoldering | | 16 | 25 | |
| torch singer light up this week's chart. | | 18 | | THE REMBRANDTS - Just, Someone (Atco) |
| | | 42 | | |
| DECODD TO WATCH | | 33 | | TOMMY CONWELL & THE YOUNG RUMBLERS - Let (Columbia) |
| RECORD TO WATCH | | 43 | | DEEP PURPLE - Fire, King (RCA) |
| | | 23 | 30 | |
| | | | | |
| | | | | IGGY POP - Candy, Butt (Virgin) |
| | | 25 | 33 | |
| | | 28 | 34 | |
| | | 37 | 35 | |
| | | 38 | | |
| | | 40 | 37 | |
| | | 45 | | TOY MATINEE - Ballad, Plane (Reprise) |
| | | 29 | | EDIE BRICKELL & NEW BOHEMIANS - Mama, Ghost, Black, Strings (Geffen) |
| | | | 40 | S() |
| | | 25 | 41 | |
| A A A A A A A A A A A A A A A A A A A | | 35 | | THE OUTFIELD - For You (MCA) |
| | | 47 | 43 | |
| | | 22 | 44 | |
| FIREHOUSE | | 41 | 45 | |
| "DON'T TREAT ME BAD" | | 46 49 | 46 47 | |
| (EPIC) | | 49 | | |
| A young hard rock four | | 40 50 | | |
| piece is burning down the house. | | | 49 50 | |
| itor: Kent Zimmerman | | | 50 | <u>DIGVIN N OITTIN</u> - OULAYEOUS (ISIAIIU) |
| | | | | CHARTBOUND *Debuts in chartbo |
| *FIREHOUSE (EPIC) "TREAT" | | | - | *TRIXTER (MCA) "MILLION" |
| *COLIN JAMES (VIRGIN) "LEAN" | | | | *LYNCH MOB (ELEKTRA) "RIVER" |
| *TODD RUNDGREN (WARNER BROS.) | "SERV | ANT' | , | RATT (ATLANTIC) "GIVIN'" |
| *STEEL HEART (MCA) "NEVER" | | •• | | Dropped: #31 Billy Idol, #36 Red Hot & Bl |
| *STYX (A&M) "STILL" | | | | #39 Posies, #44 Alarm, Don Dokken, Jude |
| *CRY WOLF (IRS) "PRETENDER" | | | | Cole, Daniel Ash. |
| 0 | | | | the GAVIN PEPOPT/Lanuary 18 |

PHOTOFILE

Warner Bros. Promotion geek Paul V certainly was busy during his holiday break. Featured on this page is Paul V backstage and feelin' groovy at various concerts held during the holidays.



Primus rocks, dude! Shown backstage after their L.A. gig with Jane's Addiction are Primus manager David Lefkowitz, guitarist Larry LaLonde, drummer Tim Alexander, Interscope's Sean Lynch, Leslie Gerard, Tom Whalley, Ted Field and Chuck Reed, with Primus' Les Claypool out in front.



Island recording artists The Buckpets are greeted by label heavyweights following their New York show at The Ritz. Shown R-L: Buckpets' guitarist Chris Savage, VP of Marketing Joe Wallace, drummer Tony Alba, Island President Mike Bone, guitarist Andy Thompson and bassist lan Beach.



A swell bunch of couch potatoes, to be sure! Shown backstage after their sold-out show in San Diego is Jane's Addiction frontman Perry Farrell, WBRU's Karen Bryant, Jane's drummer Stephen Perkins and Johnny Depp—I mean Edward Scissorhands—I mean Paul V.



Another sold-out show for Jane's Addiction—this time at the Orpheum in Boston. On hand for the show was—you guessed it—Paul "I Get Around" V, Perry Farrell and WFNX's Kurt St. Thomas.



I'M SORRY LEWIS! Just one week after promising KROQ MD, Lewis Largent I wouldn't print any silly pictures of him in Gavin, I go and do something like this. Shown L-R: the aforementioned Lewis Largent, Goo Goo Dolls' drummer George Goo, Warner guys Paul V and Super Dave (Lombardi) with Robby and Johnny from the Goo Goo Dolls.

the GAVIN REPORT

MOST ADDED

"DO YOU REMEMBER" 1. CHICKASAW MUDD PUPPIES (WING/MERCURY) 2. "WHEN IT ALL BEGAN" -THE REPLACEMENTS (SIRE/REPRISE) FLY ME COURAGEOUS -3. DRIVIN' N' CRYIN' (ISLAND) TIE "NOVEMBER COMES" -3. THE HOLLOWMEN (ARISTA) TIE 3. "WAITING FOR THE ANGELS" -THE DARKSIDE (BEGGARS BANQUET/RCA) ()]] TIP STING "ALL THIS TIME" (A&M) Just missing the chart last week, Sting debuts at a high 15! **RECORD TO WATCH** ENIGMA[†] ENIGMA "SADNESS"

(CHARISMA) This one will evoke a strong reaction from your listeners—either they'll love it or they'll hate it, and they'll let you know! Already reacting on WDRE, KJQ, KUNV, KTAO, WDCR, WFIT, WFNX, WHTG and WXVX.

IMPORT/INDIE

| THEE HEADCOATS - Heavens To |
|-------------------------------------|
| Murgatroyd (Sub Pop) |
| FRONT LINE ASSEMBLY - Caustic Grip |
| (Wax Trax) |
| KILLING JOKE - Money is Not Our God |
| (Noise International) |
| ANASTASIA SCREAMED - Laughing |
| Down The (Roughneck) |
| PARACHUTE MEN - Earth, Dogs And |
| Eggshells (Fire) |
| PAIN TEENS - Born In Blood (Trance) |
| WORLD OF SKIN - Ten Songs For |
| Another World |
| (Young God/Rough Trade) |
| BOSS HOG - Cold Hands |
| (Amphetamine Reptile) |
| GOD'S ACRE - Ten Gospel Greats |
| (Wax Trax) |
| |

ALTERNATIVE

Reports accepted Mandays 9AM-4PM & Tuesdays 9AM-3PM Statian Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580

| | _ | <u> </u> | | |
|------|----------|----------|---|---|
| W | LW | TW | | |
| | 2 | 1 | LUSH - Sweetness, Thoughtforms, Hey, Baby (4-AD |)/Reprise) |
| | 1 | 2 | HAPPY MONDAYS - Kinky, God's, Harmony (Elektra | a) |
| | 5 | 3 | SISTERS OF MERCY - More, Vision, Detonation, Wh | nen (Elektra) |
| | 3 | | THE CHARLATANS U.K Then, Only, White, Polar (| Beggars Banquet/RCA) |
| | 4 | | RED HOT & BLUE - U2, Byrne, Sinead (Chrysalis) | |
| | 6 | | POGUES - Sunnyside, Summer, Six, Rainbow (Islan | |
| | 9 8 | | DANIELLE DAX - Tomorrow, Id, Jehovah's, Candles ECHO & BUNNYMEN - Enlighten (Sire/Reprise) | , Blue (Sire/Warner Bros.) |
| | 0 7 | | TRASH CAN SINATRAS - Tongue, Obscurity, Circlin | g (GolDiscs/PolyGram) |
| | 13 | | MISSION UK - Ocean (Mercury) | g (do:bises/r organalit) |
| | 38 | | DANIEL ASH - This, Heaven (Beggars Banquet/RCA) |) |
| | 12 | | BUFFALO TOM - Birdbrain (Beggars Banquet/RCA) | , |
| | 10 | | THE CONNELLS - Stone, Set (TVT) | |
| | 11 | | REPLACEMENTS - Happy, Wheel, Merry (Sire/Repri | ise) |
| | | | STING - Time (A&M) | |
| | | | THE HIGH - Box, Up (PolyGram) | |
| | 17 | | INSPIRAL CARPETS - Commercial, This, Directing (| Elektra/Mute) |
| | 46 | | JESUS JONES - Right (Food/SBK) | land) |
| | 14 | | BUCK PETS - Pearls, Moon, Libertine, Sunshine (Isl | and) |
| | 20 15 | 20 | EXENE CERVENKA - Perfect (Rhino) ROKY ERICKSON TRIBUTE ALBUM - J.W. Harding, | P.D. Pondering (Sire/Marner Bros.) |
| | 41 | 22 | BLAKE BABIES - Out (Mammoth) | r.D.r ondering (one/warner bros.) |
| | 23 | | GOO GOO DOLLS - There, Laughing, Just (Warner E | Bros.) |
| | 28 | | <u>RIDE</u> - Kaleidoscope (Sire/Reprise) | |
| | 25 | | CHRIS ISAAK - Heart (Reprise) | |
| | 33 | | KMFDM - Niave (Wax Trax) | |
| | 27 | 27 | BUTTHOLE SURFERS - Hurdy (Rough Trade) | |
| | 18 | | MORRISSEY - Picadilly, Suedehead, Hairdresser, Lu | ucky (Sire/Reprise) |
| | _ | 29 | DRIVIN' N' CRYIN' - Courageous (Island) | |
| | 19 | | DARLING BUDS - Crystal, Difference, Machine, Hon | ieysuckle (Columbia) |
| | 31 | | INXS - Tears (Atlantic) | |
| | 42 30 | | BEAUTIFUL SOUTH - Time (Elektra) JANE'S ADDICTION - Stealing, Stop, Three, Ain't, TI | hon (Marner Bros.) |
| | | | MEAT BEAT MANIFESTO - Psycheout (Mute) | nen (warner bros.) |
| | 22 | | COCTEAU TWINS - Iceblink, Cherry, Pitch, Ring (4- | AD/Capitol) |
| | 36 | | POP WILL EAT ITSELF - Dance (RCA) | , los oupriory |
| | 32 | | AN EMOTIONAL FISH - Celebrate (Atlantic) | |
| | | | THEY EAT THEIR OWN - Drug (Relativity) | |
| | 35 | 39 | SKINNY PUPPY - Convulsion, Rash, Poisoned (Net) | twerk/Capitol) |
| | 21 | 40 | BRIAN ENO & JOHN CALE - Been, Spinning, Word (| (Warner Bros.) |
| | 29 | 41 | REDD KROSS - Annie's, Shonen, Where, Debbie (At | tiantic) |
| | 24 | | EDIE BRICKELL & NEW BOHEMIANS - Mama, Ghos | ST, BIACK, STRINGS (GETTER) |
| | 26 44 | | THE CURE - Never, Harold, Close, Forest (Elektra) FALLING JOYS - Mess (Nettwerk/IRS) | |
| | 44 | | SONIC YOUTH - Boots (DGC) | |
| | | | NAKED RAYGUN - Home (Caroline) | |
| | 48 | | NINE INCH NAILS - Sin (TVT) | |
| | 40 | | POSIES - Golden, Big, Suddenly (DGC) | |
| | 34 | 49 | PYLON - Look (Sky Records) | |
| | 37 | | FRONT 242 - Tragedy (Epic) | |
| | | | CHARTBOUND | *Debuts in chartbound |
| LIVI | ING C | OLO | UR - "LOVE REARS" (EPIC) | |
| BLU | IE RO | DEO | - CASINO (EAST/WEST) | Benneds #00 Dubelingt #40 Line |
| nut | | | EMY - A DIFFERENT KIND OF WEATHER (REPRISE) MEN - CRESTA (ARISTA) | Dropped: #39 Rubaiyat, #43 Hindu Love Gods, #45 P.I.L., #47 Soul |
| THE | | | | |
| THE | CKAS | AW | MUDPUPPIES - 8 TRACK STOMP (WING/MERCURY) | Asylum, #49 Iggy Pop, #50 Blue |

the GAVIN REPORT/January 18, 1991



there you are



"Goo Goo Dolls got heart; this here's one real great rock 'n' roll band." Tower Pulse

> "...the group also served notice that once it outgrows its sources, it could become a standard by which future baby bands are measured." L.A. Times

The Goo Goo Dolls' Roxy show was the way rock 'n' roll ought to be all the time - shamefully entertaining, unpretentious, earingly intense, and smart as hell without being pushy." L.A. Reader

> "The freshest power pop we've heard in years" College Music Journal

> > "Buy it, play it, steal it...but whatever you do, hear it." Hits Magazine

| On Tour Now with The Replacements * | | | | | |
|-------------------------------------|-------------|--|--|--|--|
| 1/26 | 2/14 | | | | |
| Buffalo, NY | Chicago, IL | | | | |
| 2/5 | 2/15 | | | | |

| 10, 141 | 2/15 |
|---------------|-------------------------|
| City, IA * | Chicago, IL 2/16 |
| eapolis, MN * | Cleveland, OH * 2/17 |
| eapolis, MN | Toronto, Canadi 2/18 |
| n Bay, WI * | Ottawa, Canada 2/20 |
| paign, IL * | Montreal, Canad 2/22 |
| nbus, OH * | Hoboken, NJ 2/23 |
| nnati, OH * | Asbury Park, NJ |
| | |

Gree 2/9 Chan 2/10 Colu 2/12

Cinci



| NOW PL | AYING ON |
|---------------------------------|------------------------------------|
| WFNX | WRAS |
| WDRE | KTOW |
| WBRU | KJJO |
| WHFS | WWCD |
| WHTG | WDET |
| WXVX | KUKG |
| WCDB | KJGN |
| WBNY | KTCL |
| KDGE | WXRT |
| KACV | KUNV |
| AND | MORE |
| GAVIN ALTE | RNATIVE: 2 |
| ced by Armand John Petri/Execut | tive Producers:Brian Slagel and Mi |
| allo / Roven Managem | Iont - Patrick Magn |
| buted by Warner Bros. Inc. | • C1991 Metal Blade Reco |



"There You Are" - Video On MTV www.americanradiohistory.com



Here at the Gavin offices we're gearing up for our Seminar in February. The only thing that managed to break through the "full speed ahead" attitude last week was the large (6,000!) line of anti-war protesters that chose Second Street for their demonstration-march. I have a feeling this is only one of many.

Many of you have asked whether or not we plan to go ahead with the annual East vs. West Alternative softball game on February 17—convention Sunday. The answer is YES, so bring your mitts!! We're waiting for an answer from the S.F. Parks & Rec. Department as to the exact field and time, so as soon as we know, you'll know.

Along those lines, it's a good idea to check with your office, school, etc. as to the holiday (Presidents' Day) on the Monday after the Seminar. Those that have it off (it seems like most of you do), can take later Sunday flights or leave on Monday.

Once again KUSF and SLASH will be hosting a Sunday brunch on Sunday, before the game. Slash recording artist CJ CHENIER will be playing for our enjoyment. You should receive an invitation in the mail soon, so keep an eye on your mailbox!

Congratulations to LUSH, who take over the number one position this week. Lush looks OK for next week, but the way DANIEL ASH, STING and JESUSJONES are rocketing up the chart, their stay at the top may not be a very long one.

SISTERS OF MERCY show no sign of burning out and move 5-3. ADD KROQ and KUKQ to the growing list of supporters for an impressive 46 total.

The second week on the chart and already **DANIEL ASH** lands at 11! Just shy of Top Ten status, this week's ADDs at KJJO, WUSC, WCDB and WTUL should put this one at the top very soon.

He just missed the chart last week by a few points and so STING makes a HUGE debut this week at 15! New this week include KROQ, KCRW, KTOW, WDCR and KZSC. ick out "Railwayed" on the

uced by Hugh Jones

Early action from import play plus ADD points accounted for JESUS JONES' debut last week at #46. This week, the international bright young things leap to #18. Expect the ascent to continue towards the heavens, as the entire album hits next week.

College favorites, THE BLAKE BABIES, get some solid Commercial play from WWCD, WOXY, WDRE, WXRT and KTOW. The band will be playing with The Charlatans at this year's Gavin Seminar, so if you haven't had the opportunity to check them out, you do now!

Another strong debut this week comes from Atlanta's DRIVIN' N' CRYIN', who come in at #29. The band garnered thirteen (!) ADDs, includingKBCO,WWCD,KUSF, WBER, WSMU, WXPN, KCOU, WTSR, WNCS and plenty more!

That's it for this week. If you have any questions about the Seminar, feel free to give me a call on a Thursday or Friday.



THE REPLACEMENTS -DON'T SELL OR BUY, IT'S CRAP (REPRISE)

A bundle of surprizes from The Replacements on their promo-only EP. This fivesong offering serves as a showcase for the band's new single, "When It Began," as well as a possible answer to long time fans who DRIVE TH

ENIGMA

†Sadeness part I

The *original* international smash single!

From the forthcoming album MCMXC a.D.



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ALTERNATIVE NEW RELEASES cont.

miss the rockin', sloppy, irreverent 'Mats of old, "When It Began," available in the same form on All Shook Down, allows Westerberg to apply his keen insight to an adult problem-the disintegration of a long-term relationship-at a time when rumors of his own divorce are flying. The second track, "Kissing In Action," lifts a riff from The Nervous Eaters' "Hot Steel and Acid" for an uncharacteristically grungy throwback. "OughtToGetLove," a Jerry Lee Lewis-ish honky-tonk romp (and m'favorite here) also somewhat recaptures the 'Mats notorious bar-band days. "Satellite," a very rare Tommy Stinson composition/vocal performance gives the bass player room to prove that (musically at least) he's learned a lot during his eleven or so years in Paul's company. And the final cut, "Like A Rolling Pin," is a semi-drunken and absolutely unprofessional bastardization of a Bob Dylan classic. SEANA BARUTH



THE HOLLOWMEN -CRESTA (ARISTA)

This Leeds quintet has quietly amassed a devoted following throughout their five years of existance. Not such an easy task considering England's "flavour of the month" attitude! Although the band is from Leeds, they were too pop to comfortably align themselves with the Goth movement of the early/mid '80s, and they're not from (gulp) Manchester-'nuff said. Without doubt the band's strongest collection of songs to date, it seems the Hollowmen have come into their own. Their latest offering, Cresta, is a pop-fest-much of it bordering on the "M" sound. But unlike many bands who let their samples "create" the substance, The Hollowmen start with a solid pop song and embellish from there. And that, my friends, is what separates superficiality from substance. Start with the single "November Comes" and move to (my favorite) "Pantera Rosa" (Pink Panther), "Beautiful Sun" (which features Fiona from the Parachute Men), "Louder Than God," "Barefoot Paradise" and "Don't Slow Down." As you can see from the number of tracks listed, Cresta is a consistant, solid album. LINDA RYAN



JESUS JONES -Doubt? (SBK)

l have to admit, l was a little worried about lesus lones' second album, for the simple fact that it was their "sophomore album." Liquidizer was such a strong debut (I bought most of the songs on that album as import singles!), I hoped that the "sophomore slump" syndrome wouldn't rear its ugly head. Perhaps this explains the album title. As much as Iloved Liquidizer, I think Doubt? stands up as a stronger album. Included are some of the band's best songs to date, and coupled with the fact that even the "weakest" songs on the album are still pretty good, you begin to see how dynamic the album really is. Just because it's so timely, I'd start with "Right Here Right Now" and quickly move onto "International Bright Young Thing," "Are You Satisfied," "Trust Me," "Two And Two" and if you didn't play it as an import, "Real Real Real." Jesus Jones-breaking down myths and re-defining the standards. A band for the '90s, LR



THE DIVINYLS -DIVINYLS (VIRGIN)

During my soujourn Down Under, just about every time I turned on the radio (can you say Triple J?) I heard the attention-getting single "I Touch Myself." The Divinyls, who've always been slightly left-of-center, look poised to take this one straight to the top. Guaranteed to raise a few eyebrows, "I Touch ... " serves as a perfect re-introduction to this Australian band who, although active for most of the '80s, make their '90s debut with Virgin Records. Your on-air staff will have a field day with the single, but also check out "Make Out Alright," "Lay Your Body Down," "If Love Was A Gun" and "Bless My Soul." Have fun with this one. LR

ENIGMA -"SADNESS" (CHARISMA)

Here's a bizarre one for you. "Sadness" starts out a Gregorian chant, and then continues over a steady house beat. The result is a perfect melding of two distinctly different musical art-forms—and a killer dance tune! Should do exceptionally well on those stations that lean toward a "progressive dance" sound, butif your station isn't one of those, don't worry—the "Violent U.S. Mix" has enough loud guitars in it to wake the dead. Oy vey! LR

POP WILL EAT ITSELF -CURE FOR SANITY (RCA)

When it comes to bands that com



bine dance music, sampling and old fashioned rock n' roll-and there are quite a few out there now-a-days-Pop Will Eat Itself stand out as innovators. One of the first bands to do something with the technology made available to them, The Poppies tend to be socio-political, employing samples from the likes of Jimmy Swaggart and The Flintstones to highlight points and underscore ideas. But that's not to say that you can't have fun with Pop Will Eat Itself. In fact, their songs are so catchy, you're moving to the music before you realize it. "X,Y & Z" is a good starting point. I also like "Dance Of The Mad," "Another Man's Rhubarb," "Nightmare At 20,000 Feet" and the band's world-cup hit, "Touched By The Hands Of Cicciolina." Pop Will Eat Itself is full of the subtle intracasies that make repeated listens a must. One thing's for sure-you'll hear something new with each listen! LR

SPOONER -FUGITIVE DANCE (CHAMELEON)

Spooner employs a clean, mostly acoustic sound that goes handin-hand with their bright pop style. The dozen tracks on the album range from acoustic, midtempo ballads to up-tempo nearrockers. Looking at the tracks I've chosen to highlight, I guess I like the more rockin' side of the band. These include "Burn It All Down," "Mean Old World," "Tomorrow Never Knows" and "Christine." Pleasant, airy pop with strong hooks and a clean production sound. Give it a listen! LR

the GAVIN REPORT/January 18, 1991

THUNDER IN YOUR EARS

SREAMING TREES

UNCLE ANESTHESIA FEATURING "BED OF ROSES"

PRODUCED BY TELEVIDATE, CHRIS CORNELL & SCREAM NG TREES

-55

PLAY I SAY IT

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Old news it may be, but 1990 saw the UK firmly under a groove. Gone was the five year chart stranglehold of STOCK, AITKEN & WATERMAN, and its attendent teenage fanclub. In came a whole posse of international bright young things weilding a heady cocktail of wah-wah guitars and samples, underpinned by obligatory dance beats.

THE HAPPY MONDAYS officially became huge. Their cover of JOHN KONGAS' "He's Gonna Step On You," renamed "Step On," scored the boys a top five hit. Next stop was The States where they recorded the double mega Pills N' Thrills And Bellyaches. Singer SEAN RYDER, meanwhile, got treated for his heroine habit—yet still managed to appear on every magazine cover whilst "off his rocks."



JAMES, after years of label troubles, fleshed out into a seven-piece. They stole the show at Glastonbury and finally had hits with a remixed "Come Home" and "Lose Control," ending the year with more triumphant live shows.

PRIMAL SCREAM re-invented themselves from leather-clad rockers with attitude to a dance band with attitude, unleashing two extended groove monsters—"Loaded" and "Come Together."



Meanwhile, paisley popsters THE SOUPDRAGONS copped most of the flak for jumping on the dance bandwagon. Not

that they gave a flying fiddler's pluck. Their gloriously over-produced cover of THE STONES' "I'm Free" lit up the charts, while a remodelled Mother Universe kep their star in ascent.

THE WEDDING PRESENT staunchly refused to compromise their wares for dance buffs, and instead teamed up with ex-BIG BLACKer STEVE ALBINI, who produced their brash and bustling "Corderoy" and "Brassneck" singles. They were the exception.

1990 also saw the sad demise of SPACEMEN 3—splintering into the three groups, SPIRI-TUALIZED, THE DARKSIDE and SUN.

Also gone but not forgotten were Antipoden cousins, **THE GO-BETWEENS**. **ROBERT FORSTER** resurfaced with a suitcase of golden choons on his solo album, Danger In The Past.

With such a welter of good thangs in 1990, '91 will be a testing year for many of the prime movers—not least since it marks the return of U2, THE STONE ROSES, MORRISSEY's second proper album Kill Uncle and solo efforts from Liverpool's once-golden trio— IAN McCULLOCH, JULIAN COPE and PETE WYLIE.

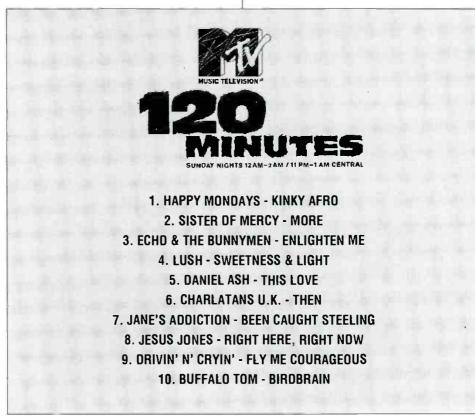
Me, I'm looking forward to the major-label debut from THE BAND OF HOLY JOY. If they can crack the charts, 1991 will be a revelation. With all this in mind, here are a few to watch: 1. THE FARM - Surprise success story of '90, the sextet finally release their debut album, provisionally titled Useless, Useless, Bastards in February. The current "All Together Now" begins their campaign to put politics back into pop. Good luck to 'em.

2. NORTHSIDE-Soundwise, oddly enough, reminiscent of early JAMES, Manchester's youngest baggies follow minor hits "Shall We Take A Trip" and "My Rising Star" (Factory) with an album promised to be crammed with top buzzin' tackle!

3. **MY BLOODY VALENTINE** - Their new, as yet untitled EP will finally make stars out of Creation's least visible act. A new album is still in progress—MBV have already notched up a studio bill in excess of 160,000 pounds! It better be good!

4. NEW FAST AUTOMATIC DAFFODILS -More left field than their Manc counterparts, The New FADS signed to Belgian indie Play It Again Sam and showcased their lusty, thrusting wares on "Pigeonhole." Why they aren't yet as big as The Mondays remains one of life's little mysteries.

Happy New Year! ANDY COWAN



OBSCURITY KNOCK THE TRASH CAN SINATRAS

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OBSCURITY KNOCKS

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BSCURIT

"OBSCURITY KNOCKS" The Follow-Up Single to the Top 10 Alternative Hit "Only Tongue Can Tell" From London/Go! Discs Album "Cake" 828 201-2/4 Produced By Roger Bechirian Mixed By John Leckie

D 1991 PolyGram

OBSCURITY KNOCKS

OBSCURIT

THE FIRST, BEST & MOST TALKED ABOUT RADIO/MUSIC INDUSTRY GATHERING OF THE YEAR!

Your Gavin 1991 Seminar Agenda

WARM-UP THURSDAY: Feb. 14, A Day Of

Informal Workshops

11:00AM Alternative Jukebox Jury Hosted by Sire's Howie Klein —*California West*

2:00PM Top Forty session focusing on Medium/Small Market Radio —Italian Foyer

2:00PM Jazz/Adult Alternative Roundtable—California West

4:00PM Women In Music —California East

4:00PM Rap Hip Hop Session —Colonial Room

4:00PM Radio Production Workshop —Elizabethan A&B

SPECIAL SHOWCASE INFORMATION TO BE ANNOUNCED!

Registration: \$265 includes Awards Dinner ticket \$190 not including Awards Dinner ticket Non-commercial rates available Call or write for more information: The Gavin Report 140 Second Street San Francisco, CA 94105 Phone 415-495-1990

FREEDOM FRIDAY

February 15, A Trilogy Of Events

10:00AM GUARDING AND EVALUATING OUR FREEDOM: A Roundtable Forum of Viewpoints and Issues—Grand Ballroom

Gavin ON Management columnist Dr. Oren Harari hosts this opening session "in the round" that starts with a discussion of the First Amendment spinning into the effects of music on society and our communities. A controversial collection of participants promises to start our Freedom Friday on a provocative note.

12:30PM THE ARTICULATION OF WORDS AND MUSIC:

The Cutting Edge— The Power Of Lyric and Poetry —Colonial Room An all new Cutting Edge motif hosted by Quincy Troupe, poet, professor and co-author of the bestselling Miles Davis: The Autobiography. Three diverse musical guests will talk and perform during this intimate gathering.

3:00PM SPECIAL KEYNOTE EVENT: VLADIMIR POZNER

Direct from the Soviet Union especially to address this year's Gavin Seminar. Vladimir Pozner will challenge and articulate the international boundaries of freedom. His address will be followed by a question and answer session.

www.americanradiohistorv.com



Quincy Troupe



Vladimir Pozner

6:00PM THE SIXTH ANNUAL GAVIN CELEBRITY COCKTAIL PARTY This year's party will be an expanded three room food and drink fest.

SHOWCASES TO BE ANNOUNCED!

FORMAT SATURDAY: FEBRUARY 16, TEN MUSIC FORMATS!

| | 9:00AM | Country Radio |
|----------------------------|---------|--------------------------------|
| | | —California East |
| | 9:00AM | A/C—Georgian |
| | 9:00AM | Jazz/Adult Alternative #1 |
| 5 | | —Italian Foyer |
| PHOTO: CHESTER HIGGINS, JR | 10:00AM | Urban/Contemporary |
| HIG(| | -Borgia |
| E | 11:00AM | Rap Marketing |
| EST | | -California West |
| S | NOON | Top Forty-Colonial |
| 0E | 12:15PM | Album/Metal—Italian Foyer |
| PHC | 1:30PM | Alternative Workshops |
| | | —Elizabethan A-D |
| | 2:30PM | Rap Part 2 |
| | | -Colonial |
| | 3:00PM | Jazz/Adult Alternative #2 |
| | | Jukebox Jury-California West |
| | 3:00PM | Super Bowl Of Rock Trivia |
| | | —Italian Foyer |
| | 5:30PM | The Sixth Annual 1991 Gavin |
| | | Seminar Awards Dinner |
| 1 | | —Grand Ballroom |
| | TROPICA | TOURS AND TRAVEL 1 AND FOR ARM |

TROPICAL TOURS AND TRAVEL 1-800-525-4592 The official travel agency of the 1991 Gavin Seminar. Contact Tropical Tours and Travel for airfare discounts and all hotel information.

CLASSIFIEDS

JOB OPENINGS

SMALL MARKET A/C in Coastal Carolina looking for experienced Air Personality with production. T&R&salary requirements: Dave Anthony, PO Box 247, Havelock, NC 28532. [1/18]

NEWS ANNOUNCER/SALES WANTED for AM/FM combo. Do mornings on our satellite formatted station, sell in afternoons. T&R: Paul Scott, KDEC Radio, PO Box 27, Decorah, IA 52101. EOE. [1/18]

A/C KRDI/FM is looking for our next Nighttime Host. If you know A/C and New Age, have good production skills and want to work for a soon to be 50,000 watt station covering Northeast Iowa, Southern MN and Western WI, send T&R: Kenn McCloud, PO Box 27, Decorah, IA 52101. Females strongly encouraged to apply. [1/18]

#1 50kw TOP 40 is looking for experienced afternoon AT who stays current with and gets involved in the lifestyles of a Top 40 audience. Great facilities, company and bucks for right talent. T&R: Kevin Nicholas, WVAQ Radio, Route 7, Greer Building, Morgantown, WV 26505. [1/18]

STEREO 14 WSAM-SAGINAW, MI is searching for great Air Talent! If you love Oldies and are committed to greatness, send T&R: Gary Begin, PO Box 1776, Saginaw, MI 48605. [1/18]

#1 TOP 40 KMGZ-LAWTON, OK has a night or afternoon opening. Production and phones a must. T&R ASAP: Reece Richards, 1421 Great Plains Blvd., Suite C, Lawton, OK 73506. [1/18]

50,000 WATT FM CHRISTIAN STATION and 5,000 watt AM Country station seeking versatile broadcaster to head copy and production department and do two person morning show on Country station. Excellent pay and benefits. Work in a smoke free environment. Females & minorities encouraged to apply. Call Rick Carson at (219) 875-5166 mornings between 10am & 12 noon. [1/18]

TOP 40 KQEN-ROSEBURG, OR has future openings for young, energetic talent to work at a great station. T&R: Chris Sargent, Box 5180, Roseburg, OR, 97470. [1/11]

K-TIDE, AN A/C STATION ten minutes from San Francisco, has a rare opening for a Morning Host. Mininum 5 years with polished production skills. No phone calls! T&R: Bob Gowa, KTID, 1623 Fifth Ave., San Rafael, CA 94901. EOE. [1/11]

SW WISCONSIN COUNTRY LEADER seeks an energetic, creative Announcer/Copywriter. Work for a super team! Send copy samples, produced spots with aircheck, and resume to: John \$immon\$, WGLR AM/FM, Box 587, Lancaster, WI 53813. EOE. [1/11]

KAT/FM is seeking a Morning Drive Announcer. T&R to: Susie Wells, KAT/FM, PO Box 688, Dubuque, IA 52001. [1/11]

PART-TIME REPORTER needed for nights and weekends. Send T&R: News Director, WAXX/WAYY Radio, PO Box 6000, Eau Claire, WI 54702. EOE. [1/11]

SUBURBAN CHICAGO JAZZ/ECLECTIC STATION needs Morning Drive News anchor/reporter-Assistant ND. You need a J-Degree/equivalent, 2 years radio news experience and demonstrated abilities. Good pay, great place to work, excellent fringe benefits. T&R& 3 references to: Human Resources, College of Dupage, 22nd and Lambert Road, Glen Ellyn, IL 60137. EOE. [1/11]

NEWS DIRECTOR/MORNING SIDEKICK needed immediately. T&R: Bob Beck, PD, Y-93/FM, PO Box 1738, Bismarck, ND 58502. [1/11]

A/C 25,000 WATT WJEQ-Macomb, IL needs a weekend News Anchor/Reporter to compliment award winning news team. Experience necessary in writing, gathering and on-air reporting of news. T&R: Carol Richardson, 1506 E. Jackson, Macomb, IL 61455. [1/11]

DO YOU LIVE NEAR MILWAUKEE? 94WKTI has a part-time talent opening. T&R: Mike Berlak, 720 E. Capitol Drive, Milwaukee, WI 53212, or call (414) 223-5339. EOE [1/11]

RARE BROADCAST OPENING. PD, AT with at least five years experience, for leading full service Montana "AM" radio station. Inquiries confidential. T&R: Mark Ward, KLCY Radio, PO Box 7279, Missoula, MT 59807. EOE [1/11]

MODESTO'S #1 A/C looking for hungry talent. Not a lot of money, but new studios and human management. T&R: Paul Peterson, KJSN Radio, PO Box 3408, Modesto, CA 95353. EOE [1/11]

WAXX RADIO HAS AN OPENING for a full-time Announcer with at least two years broadcast experience. T&R: Gerry House, PO Box 6000, Eau Claire, WI 54702. Also seeking a SALES SECRETARY with excellent computer and organizational skills. High energy position. Send resume to George Roberts. EOE [1/11]

AVAILABLE

WOMAN OF THE '90s - currently Morning Drive/ Music/Promotions and ready to go! Versatile, creative and unique with great attitude. Team player. CINDY: (503) 659-3162. [1/18]

CREATIVE, **MOTIVATED** announcer with Top 40, A/C experience and Down-Under accent seeks em-

ployment at medium market station. STEPHEN: (303) 249-2358. [1/18]

UMPIRE - SEEKS P-B-P/Sports Talk/Air shift. Currently p/t in San Diego. Will consider all full-time offers. MICHAEL HART: (619) 466-4330. [1/18]

20 YEARS EXPERIENCE. Mornings or Afternoon drive talent prefers Midwest location for A/C or Oldies station. STEVE LOCKER: (515) 382-4703. [1/18]

MY POSSE IN THE BIG LEAGUES SAY P-3 IS FOR ME! If you're not in the Arctic Circle, I want to do nights for you. PATRICK: (605) 842-3716. [1/18]

GET RESULTS! Experienced, responsible, cost conscious, 11 year pro. PD/MD/Production with killer promotions. Seeking next challenge as small/ medium mkt. Top 40/AC PD. LEW: (315) 585-6195. [1/18]

13 YEAR NEWS VETERAN with News Directing experience prefers West Coast, but will consider all offers. CAL CROWE: (206) 756-0371. [1/18]

15 YEAR PRO LOOKING! Production Director/Ass't PD/Top 40-AC MD/AT. Experienced in multi-track recordings, computers, automations & management. Prefer West Coast, but will travel. JOHN: (714) 435-0603. [1/18]

SERVICE REQUEST

KEEP/FM: New Top 40 Gavin station needs Top 40/ AC service from all labels. Send to: Cody Michaels, 200 Interstate 20 West, Marshall, TX 75671. [1/18]

KXLE/FM: Jazz & Dance/Rap CDs needed from all labels for weekly & nightly programs. Send to: Ed Richards, KXLE/FM Radio, 1311 Vantage Highway, Ellensburg, WA 98926. [1/18]

WPUP: New Top 40 format needs service from all labels. Send to: Jeff Morgan, 255 S. Milledge, Athens, GA 30605, or call (404) 549-6222. [1/18]

KFMA: Top 40 station desparately needs service from Atlantic. Send to: Don Craig, 47 N. 100 West, Jerome, ID 83338. [1/18]

WOXD/SOFT ROCK 95: New Gavin A/C station needs service from all labels, CDs preferred and any back product. Send to: Rodney Holley, PO Box 1395, 2211 S. Lamar, Oxford, MS 38655. [1/18]

Q99 KLBQ: Top 40 station needs any CD box sets, concert videos, CDs, or nice collectors items for our annual radio auction to be held Feb. 18. Your help would be appreciated. For more info, call Ron West at (501) 863-5121, or mail items to: 1904 West Hillsboro, El Dorado, AR 71730. [1/18]

PERSONAL PICKS

SINGLES by Dave Sholin

lumbia)

From the moment The Bangles burst onto center stage, it was evident that Susanna would the band's best. eventually establish a solo career. Joining forces with Bangles' producer David Kahne, she debuts on her own with a song characteristic of the carefully crafted Pop sound that took her ex-group to the upper reaches of the Top 40.

LITTLE CAESAR - In Your Arms (DGC)

Last year's cover of Aretha Franklin's oldie song, "Because I Love You." "Chain Of Fools" helped expose the band and garnered a lot of play at Album radio and a WORLD ON EDGE - Still Beating (Charisma) smattering on Top 40, too. Now here comes the track for those with mass appeal tastes featuring alterations such as added keyboards and guitars brought down a bit in the mix. Chorus for uptempo Pop mainstream product should is a solid knock out!

UB40 - Here I Am (Come And Take Me) (Virgin) So far, they've covered Neil Diamond ("Red HOWARD HEWETT - I Can't Tell You Why Red Wine"), The Temptations ("The Way You (Elektra) Do The Things You Do") and now it's a page One thing I look for in a remake is creativityfrom the Al Green songbook. Some songs have if it's going to be special, give an old song a new

SUSANNA HOFFS - My Side Of The Bed (Co- been "Reggae-fied" and they just don't trans- twist. That's the theme of Elektra's "Rubaiyat"

STEVIE B - I'll Be By Your Side (LMR/RCA) Those who were into his music over the last several years knew it was only a matter of time until Stevie would bust wide open. Now that it's happened, he's going the ballad route again with a soft and tender follow-up to his first #1 Lenny Kravitz came up with the wonderful

Considering the fragile state of affairs on our planet, the name of this group couldn't be more timely. Top 40 programmers clamoring definitely check out this Canadian entry, which is right in the pocket.

late, but nothing could be farther from the album, celebrating the label's 40th Annivertruth in the case of this stellar rendition. One of sary and this soulful rendition of a ten-year old Eagles' hit is a stunning example of how to do it to perfection.

SPECIAL MENTION

THE PEACE CHOIR - Give Peace A Chance (Virgin)

idea of resurrecting John Lennon's peace anthem and enlisted Lennon's son Sean to write a new set of lyrics. Easily the most talked about record of the week, echoing the sentiment of many around the world praying for an end to war in the Persian Gulf. John would no doubt be very proud of his young son's contribution and the scores of top name artists who lent their talents to this effort. Sadly, the one person who should listen to this and heed the message is in a bunker in Baghdad and he just doesn't get the concept.

ALBUMS by Ron Fel



DAVID LEE ROTH - A Little Ain't Enough (Warner Bros.)

One of a handful of rock musicians who have committed to single status. This album is a genmade MTV. His downright goofy, hyper-kinetic erous composition totaling fifty-three minutes of videos always seem to mock the frightfully seri- music spread over twelve mockingly heroic tracks.

Dave Sholin

ous posing that is the metallic fare of apocalyptic rockers of lesser vision. I dwell on the videocracy of it all because Mr. Roth's catalogue is as much visual and lyrical as it is musical, and I dare say that he'd not have such a huge following without such awesome storyboards. The lead single, A LI'L AIN'T ENOUGH (written with the unlikely collaborator Robbie Nevil), blisters with an insatiable appetite for consumption. Producer Bob Rock leaves David to his usual chaotic devices, but cranks up instruments of rock angst as fair foundation. Assuming Mr. Roth wouldn't extract singles without video potential, I expect that HAMMERHEAD SHARK (a la ZZ Top), the blue rumbler TELL THE TRUTH and/or a charming swamp rocker called SENSIBLE SHOES to be



the GAVIN REPORT

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the GAVIN REPORT/January 18. 1991

NOW IT'S HER TURN...

After Five Top-five Hits With The Bangles, Susanna Hoffs Is On Her Own. <u>My Side Of HoBed</u>, the First Single From Her Debut Solo Album When You're A Boy Youro Suiss automba Hoffs, Gei To Know An Original

"<u>My Side Of The Bed</u>," written by Susanna Hoffs, Tom Kelly and Billy Steinberg

YOU LIVE UPON A STAGE AND EVERYONE'S AGREED YOU'RE THE BRIG H TEST HOPE BY FAR THAT ANYONE CAN SEE SO WHEN YOU TAKE THE LIMELIGHT YOU CAN GUARANTEE YOU'RE GAINING FAME AND CLAIMING CREDIBILITY TELL ME BABY ARE YOU GONNA GET HIGH AS A KITE? TELL ME BABY ARE YOU GONNA LET IT HAPPEN EVERY NIGHT? HOW CAN YOU EXPECT TO BE TAKEN SERIOUSLY? YOU LIVE WITHIN THE LAW AND EVERYONE ASSUMES YOU MUST FIND THIS A BORE AND TRY SOMETHING NEW YOU'RE AN INTELLE CTUAL GIANT, AN AUTHORITY **TO** PREACH AND TEACH THE WHOLE WORLD ABOUT ECOLOGY TELL ME BABY ARE YOU GONNA MAKE ANY OTHER CLAIMS? TELL ME BABY ARE YOU GONNA TAKE ANY OF THE BLAME? HOW CAN YOU EXPECT TO BE TAKEN SERIOUSLY? HOW CAN YOU EXPECT TO BE TAKEN SERIOUSLY? YOU LIVE WITHIN THE HEADLINES SO EVERYONE CAN SEE YOU'RE SUPPORTING EVERY NEW CAUSE AND MEETING ROYALTY YOU'RE ANOTH ER MAJOR ARTIST ON A HIGHER PLANE DO YOU THINK THEY'LL PUT YOU IN THE ROCK 'N' ROLL HALL OF FAME?

TELL ME BABY HOW YOU GENERATE LONGEV TY TELL ME BABY HOW YOU REALLY HATE PUBLICITY HOW CAN YOU EXPECT TO BE TAKEN SERIOUSLY? HOW CAN YOU EXPECT TO BE TAKEN SERIOUSLY?





HOW CAN YOU EXPECT TO BE TAKEN SERIOUSLY? THE NEW SINGLE FROM PET SHOP BOYS Produced by: Pet Shop Boys and Harold Faltermeyer. US Management: Arma Andon SBK Management.

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