THE VAN HALEN OF JAZZ PIANO?!?

heGAVIN

HOT RHYTHMS AND A LITTLE CONTROVERSY

ERIC NORBERG STICKS UP FOR THE FILING CARD

ANNOUNCING THE WINNERS OF THE SECOND ANNUAL RESEARCH QUIZ

JOHNNY MATHIS: ONE LEGEND SALUTES ANOTHER SSUE 1835 NOVEMBER 30, 1990

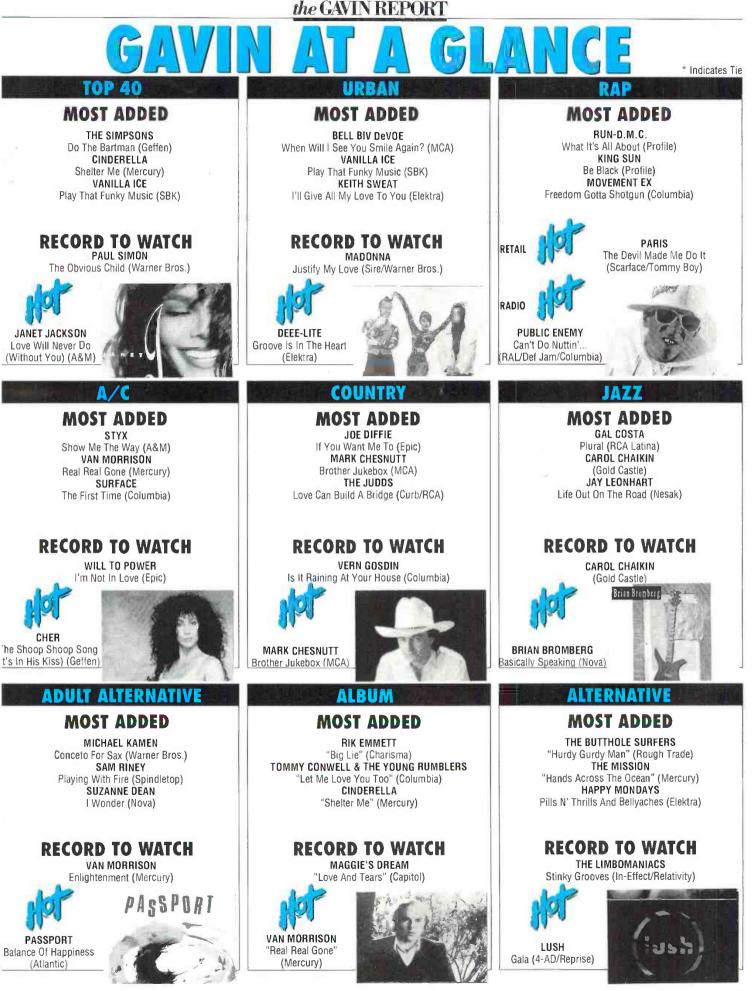
361 0001 U-EXPR-F DANA KEIL CBS RECORDS P.O. BOX 4450 NEW YORK NY 10101

A Heart To Heart Hit "Here In My Heart" Written By Diane Warren

The First Ballad From The Album <u>New Inside</u>



Polluced by Phillip Damien for Dylithium Crystal Productions • Management and Direction: Dick Sc



wember 30, 1990/the GAVIN REPORT

www.americanradiohistorv.com



SHOWPREP BY MOONLIGHT see page 20

MCA SELLS TO MATSUSHITA

Months of secret negotiations came to an end this week when MCA, Inc.'s Board of Directors agreed to a buyout offer from Matsushita Electric Industrial Co., an Osaka, Japan-based giant that markets Panasonic and Quasar audio and video products. The \$6.6 billion price tag, or \$66 per share is lower than the \$8.2 billion or \$75-\$90 per share MCA executives initially expected to receive for the conglomerate. Matsushita is the 12th largest corporation in the world, and is 11 times larger than MCA both in terms of both employees and revenue.

For its money, Matsushita (pronounced Mat-soo'-shta), which is Japan's largest manufacturer of industrial electric and electronics products, receives Universal Pictures, the MCA Television Group, Universal Studios in Florida and Hollywood, MCA Records, Putnam Berkeley Books and Spencer Gifts. Also included in the sale is The Curry Company, which owns most of the concessions in California's Yosemite National Park. However, Matsushita will sell Curry to an American firm within a year.

The day-to-day operations at MCA, specifically MCA Records, should not be affected for some time. Company Chairman Lew R. Wasserman and MCA President Sidney Sheinberg are slated to sign long-term contracts with Matsushita. Although it was speculated the Michael Ovitz, chairman of Creative Artists Agency and Matsushita's U.S. Consultant, would take a high level position within MCA, at the moment that seems unlikely.

MCA's sale is the largest buyout of an American company by a Japanese firm. Last year's purchase of Columbia by Sony had a \$5 billion tag. As of Tuesday, November 27, MCA officials were not commenting on the sale, although company insiders say a memo was circulated internally stating that everything would remain status quo.



CAFARO A&M PRESIDENT

After almost 14 years with A&M, starting as a Promotion Manager for the Carolinas and most recently serving as Senior

5th AVENUE CLOSES

16th Avenue Records president Jerry Bradley announced the closure of this arm of the Opryland Music Group. Although the threeyear-old company won numerous awards, Bradley cited lack of radio success essential to building and supporting a label as a reason for the company's failure.

"These are times when our greatest dreams in life and in business are not fulfilled," said Bradley. "Business is sometimes CONT. NEXT PAGE Vice-President and General Manager, Al Cafaro steps into the President's office.

"I believe in our artists. I believe in our people," Cafaro said of his promotion. "My job is to forge a future based on the best of A&M's traditional values and our new competitive team spirit."

Before working at A&M, Cafaro was a radio executive and personality, working as GM/ Morning Man at WRPL-Charlotte, NC and as Personality at WDXY-Sumter, SC and WGCD-Chester, SC.

"Al possesses the knowledge and integrity to be a really great President," said company Chairman/CEO Jerry Moss. "His background in radio coupled with his firm sense of A&M's history make him the perfect person to represent A&M as we step forward into the decade."

"Over the course of his career at A&M, Al has worked at every level of the company and has emerged as a natural leader," said Vice-Chairman Herb Alpert. "Jerry and I feel that his strong point of view and sensitivity to the creative process complement what we started nearly thirty years ago."

NEWS - Beverly Mir

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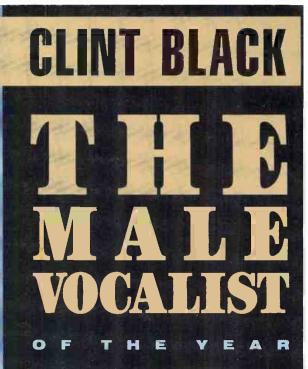
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3,000,000 AND CLIMBING

CLINT BLACK

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2,000,000

1,000,000







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16TH AVENUE CLOSES CONT.

NEWS

marked by great achievement, sometimes by disappointment. You just do not know how things will turn out unless you make a commitment to try them."

Currently on the 16th Avenue roster and shopping for labels with the company's assistance are award winners Charley Pride and Canyon as well as John Conley, Dianne Davis, Donny Kees, and Randy VanWarmer.

"We really appreciate the efforts everyone has made, but it is time to move on to new business opportunities. The commitment of the Opryland properties to talent is not altered," said Bradley. "...We will continue to help talented songwriters and artists to be heard."

EASTWESTLAKE

The official announcement of Charley Lake's appointment to the position of Vice President of



National Promotion for East West America was made this week.

Lake exited Epic Records in mid-August to accept the position. He'll concentrate on East

West's Top 40, Album Radio and Adult Contemporary promotion.

"Charley is an extraordinarily savvy promo person," said label President/CEO Sylvia Rhone. "His outstanding executive abilities, depth of knowledge and on-target gut instincts make him the ideal candidate for the position."

East West President/COO Vince Faraci concurs. "I'm thrilled to have a person of Charley's calibre heading up the Pop Promotion Department here at East West America," he said. "His appointment creates the foundation for a promotion department that is designed to become a major force in our industry."

Before his stint with Epic, Lake worked with **A&M** for six years.



Boo Boo Be Doo. Couldn't resist. Rhythm King/Sire/Repriseartist Betty Boo did the doat KISS 108-Boston recently with (l-r) Assistant MD Carmen Cacciatore, Reprise Promotion Rep Andrew Govatsos and Music Director Jerry McKenna.

HALPERN UPPED AT ABC

At the ABC Radio Networks, Leslie Halpern was upped to Director of Advertising and Publicity from her current position as Manager of Advertising and Publicity.

Halpern has been with ABC since 1982 when she signed on in the Business Office of the Washington News Bureau. She's worked summer and winter Olympics and the 1988 Democratic Convention.

"Lesley's tireless efforts, straight manner and intuitive smarts won her the job," said Networks President **Robert Callahan**, to whom Halpern will report.

Before joining Cap Cities/ ABC Halpern was an editorial assistant and proofreader for Art Buchwald. She's based in New York.



TENNIS ANYONE? MIX 96.5-Houston enlisted the help of court celebrity Zina Garrison as it collected blankets to be donated to the city's homeless. Pictured collecting the covers are l-r: Zina's niece Rosemari Turner; Garrison; MIX personalities John Paul West and Joe Pogge.



93Q (KKBQ)-Houston MD Mike Snow has "been let go" according to PD Dene Hallam. Filling in as acting MD is John Gray. Hallam and APD Dave Elliot are absorbing some of the work...Brian Bridgman didn't take our calls, but we can say he's in St. Louis at KHTK. Can Candy Clutch (Nancy Lee)-who was with Brian at KKYK-Little Rock) be joining him?...In the wake of a payroll freeze, KC-105 (KCIZ)-Springdale AR MD Kevin Davis has exited the station and is looking for a Top 40 air/MD slot. Call him at 615-452-7659...Kirk Davidson and Tina Simonet, formerly at KRRG-Laredo, TX have landed together at Danceleaning Top 40 Energy 99.5-McAllen/Brownsville, TX. Upon

FCC approval the station's calls will be KNGY. Call Kirk and Tina at 512-968-1548...Former X102-Reno PD Carey Edwards has relocated to Phoenix-he can be reached at 602-955-5833...At KTOQ-Rapid City, SD, announcer Jim Kalhorn replaces MD Scott Kearns who left the station...New programming staff at KQEN-Roseburg, OR: Mak Taylor and Ron Olson exit; Chris Sargent is the new PD/ AM Driver-he comes from KXYQ-Portland, OR. APD is David Blaze ... WAVA-Washington, DC VP/GM Allan Goodman has exited the station...op 40 KIXY-San Angelo, TX Morning Man Uncle John departs after four years at the station. Moving into AM Drive is Afternoon Personality/PD CONT. NEXT PAGE

PAULSIMON

THE OBVIOUS CHILD

The First Single From The Groundbreaking Album

The Rhythm Of The Saints

Produced by Paul Simon • Engineered by Roy Halee

Video on MTV and VH-1

GAVIN TOP 40: 45/18 **RECORD TO WATCH** CKOL WHDO WKPO WLVY WMME WTNY WXKS WMDM WSTW WBBO WZZR WPST WDJX WHHY WKQD K96 WBXX WNKO WZWZ KFMC KKCK WCIL WDEK WIXX WJJH WTBX KSKG KJBR **KJLS** KNEN KZZT KOYE KMOK KOZE KOIX KISN ZFUN KEWB KWOD KAGO KLYK KTMT KXYQ KZZU **OK95**

GAVIN A/C: 34*-26* 120/15 • 51% HIT FACTOR WHLO WJCL WOHS KLWN **KFQD** WTWR WLLH KBAU KFMB **WEBS** WJON KGLO **KBLO** WSTU KDAO KITI WHAI WEBE WSUL WECQ WKYE WAFL WNMB WAHR KSCB WFRO KSCB WMT/FM WSKY KLSI KLCY and many more . . .



RADI-O-RAMA CONT.

NEWS

Don Robertson. Joining the station from KTDR-Del Rio, TX is Joe Pena, who takes over PM Drive. And replacing Joe is Dave Daniels, who was promoted from within ... PD/ Morning Driver at KLAC-Hot Springs, AK is Kelli O'Neil, formerly heard in the station's Afternoon slot. Tracy Allen will be Kelli's sidekick-he was a news reporter...Jazz/Alternative MD at WFIT/FM-Melbourne, FL is Jon Hammerlund. Call him Monday 8A-2P at (407) 768-800 X7464...In Monroe, MI Terri McCormick is MD at WTWR...Carl Soares is out as PD at KIOO-Porterville, CA and is on his way to KSEO-Visalia, CA. In as PD is Eric Marquez...MD Tim Dunbar exits KIMN-Ft. Collins, CO. No replacement has been named. Call Tim at (303) 224-1050...Pat Holiday moves north as PD at A/C CKFM 99.9-Toronto. He was PD/Morning Man at WARM/FM-Cincinnati...As of December 1 KIK/FM-Calgary's new address will be: 1107 Seventh Avenue S.W., Calgary, Alberta, Canada T2P 1B2. Call (403) 264-0107 ...

ROTATIONS

Does Al Cafaro's ascendancy to A&M President mean expanded duties for Charlie Minor and a promotion for Rick Stone ... When PolyGram Nashville announces Bobby Young's promotion to VP/ Promotion for Mercury, expect word to follow that Bruce Shindler is leaving RCA to step into Bobby's old slot as National Director/Promotion...Geina Horton leaves her Northern California Chrysalis promotion gig to join Giant Records. Moving back to the Bay Area from the company's New York office to slip into Geina's old slot is Chantay Taylor...New Local Promotion Manager-Denver for Mercury Records is Michael Klein who moves to records from his position as an Account Executive at KS104-Denver...



You knew it, but now comes the official announcement! Eddie Mascolo returns to RCA as Vice President, National Country Promotion at RCA Nashville. From 1975-1987, Mascolo worked for the Nipper, leaving as Senior Vice President of Product Development. Most recently he was Vice President of Country Promotion for PolyGram Nashville.



MCA Distributing Corp. has been renamed Uni Distributing Corp. Beginning January 1, 1991 Uni already distributes MCA, Motown and GRP Records and beginning on January 1 will distribute Geffen and DGC Records.



There were smiles at the listening party for Whitney Houston's latest Arista album "I'll Be Your Baby Tonight." Left to right: Stevie Wonder, Babyface, Houston, LA Reid, Narada Michael Walden and Clive Davis.

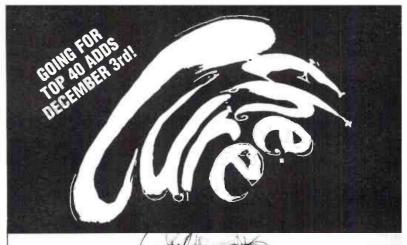
BIRTHDAYS

Compiled By Diane Rufer Our Best Wishes and HAPPY BIRTHDAY To: Rick Acker, KKXL/FM-Grand Forks, ND 12/2 John Price, WMDM-Lexington Park, MD 12/2 John Wesley Ryles 12/2 Dave Martin, Midcontinent Broadcasting 12/3 Vince Garcia, KAER-Sacramento, CA 12/3 Bill Davis, KROC/FM-Rochester, MN 12/3 Steve Bise, KUIC-Vacaville, CA 12/3 Dave Jackson, KDCK/FM-Dodge City, KS 12/3 Anne LaVoy, KZLA/FM-Los Angeles, CA 12/3 Nicolle Baiz, Dr. Jazz Operations 12/3 Andy Williams, Ozzy Osbourne 12/3 Mickey Thomas (Starship) 12/3 Marc Ratner, Reprise Records 12/4 Johnny Gray, WKHX-Atlanta, GA 12/4 Nancy Johnson, WKHX-Atlanta, GA 12/4 Mykl McKirdy, KKXL/FM-Grand Forks, ND 12/4 Steve Barton (Translator) 12/4 Dan Hollander, WLLX/FM-Lawrenceburg, TN 12/5 Jonathan Rosen, KUKQ-Tempe, AZ 12/5 Steve Small, KRLC-Lewiston, ID 12/5 Adrienne Walker, KKLD-Tucson, AZ 12/5 Little Richard, Jonathan Lewis (Atlantic Starr) 12/5 Timmons Gray 12/6 Katie Pedretty, PolyGram Records 12/6 Peter Buck (REM), Frankie Beverly (Maze) 12/6 Meli'sa Morgan 12/6 Jim Cross, KORT-Grangeville, ID 12/7 Charlie Fox, KYYA-Billings, MT 12/7 Joni Caryl, KKUR-Ventura, CA 12/7 Tom Waits, Gary Morris 12/7 Brian Lee, WSKY-Asheville, NC 12/8 Robin Thorpe, KQAQ-Austin, MN 12/8 Brett Eastwood, KKIS-Concord, CA 12/8 Ed James, WNUY-Bluffton, IN 12/8 Gregg Allman, Dan Hartman, James Galway 12/8



Our CONGRATULATIONS to MICHAELCOATS, Glodow & Coats Publicity Services, and his wife, VALERIE, on the birth of their first child, daughter, ALLISON. Born November 19th, weighing 7 lbs., 7 oz. ...CONGRATULATIONS to JEFFREY NEAD, VP/

senior account executive at Glodow & Coats Publicity, and his wife, TINA, on the birth of their daughter, HANNAH MARIE. Born November 7th.



SARA HICKMAN



I COULDN'T HELP MYSELF''

the irresistible first single and video from the album *Shortstop*

Produced by David Kershenbaum Management: Kevin Wommack/Loophole Management

Gavin Top 40: Up & Coming Gavin A/C: 13*-10* • 172/10 • 86% Hit Factor R&R A/C: 16*-15* • 60/5 VH1 Artist Development!

> DAVE SHOLIN PERSONAL PICK 11/16/90 SARA HICKMAN - I Couldn't Help Myself

On the verge of entering the Top 15 on the A/C chart, this classy entry produced by David Kershenbaum is worth careful consideration at Top 40, too. A refreshing style reminiscent of another singer who got plenty of help at Pop radio in the Seventies - Joni Mitchell.



ON ELEKTRA CASSETTES AND COMPACT DISCS © 1990 Elektro Entertainment, A Division of Warner Communications Inc. • A Time Warner Company



the intimate new single and video from the album *Mixed Up* After only three weeks over 700,000 albums sold. Video in MTV's Buzz Bin.

DAVE SHOLIN PERSONAL PICK THIS WEEK!

<u>THE CURE - Close To Me</u>. Musical adventurer Robert Smith and his crew take us on an expedition full of unexpected surprises. Spicing up this Reggae-influenced production with some Jazzflavored instrumentation enriches the song's lyrics and vocal arrangement, offering a truly fresh sound. Listeners suffering from humdrum musical blahs should welcome the cure.



MOST ADDED

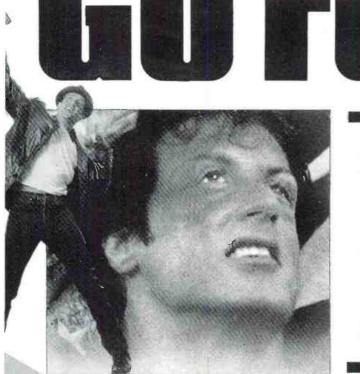
TOP 40

2W LW TW

THE SIMPSONS (104)	2W	LW	
(Geffen)	2	1	1 WHITNEY HOUSTON - I'm Your Baby Tonight (Arista)
CINDERELLA (53) (Mercury)	6		2 WILSON PHILLIPS - Impulsive (SBK)
VANILLA ICE (46)	4		3 POISON - Something To Believe In (Capitol/Enigma)
(SBK)	12		4 STEVIE B - Because I Love You (LMR/RCA)
STYX (43)	9		5 <u>GEORGE MICHAEL</u> - Freedom (Columbia)
(A&M) AC/DC (43)	10		6 <u>BETTE MIDLER</u> - From A Distance (Atlantic)
(Atco)	1	2	7 MARIAH CAREY - Love Takes Time (Columbia)
GEORGE LAMONO duet with	11		8 <u>DAMN YANKEES</u> - High Enough (Warner Bros.)
BRENDA K. STARR (40)	17		9 <u>DEEE-LITE</u> - Groove Is In The Heart (Elektra)
(Columbia/Epic)	16		10 <u>STEVE WINWOOD</u> - One And Only Man (Virgin)
	15		11 JON BON JOVI - Miracle (Mercury)
CERTIFIED			
			12 <u>MADONNA</u> - Justify My Love (Sire/Warner Bros.) 13 DONNY OSMOND - My Love Is A Fire (Capitol)
INXS Disappear	14 5		
Disappear (Atlantic)			14 HEART - Stranded (Capitol) 15 WINGER - Miles Away (Atlantic)
			15 <u>WINGER</u> - Miles Away (Atlantic) 16 UR40 - The Way You Do The Things You Do (Virgin)
RALPH TRESVANT	18		16 UB40 - The Way You Do The Things You Do (Virgin)
Sensitivity	24		17 <u>NELSON</u> - After The Rain (DGC)
(MCA)			18 JANET JACKSON - Love Will Never Do (Without You) (A&M)
TOP TIP			19 THE OUTFIELD - For You (MCA)
			20 <u>PHIL COLLINS</u> - Hang In Long Enough (Atlantic)
KEITH SWEAT			21 SURFACE - The First Time (Columbia)
I'll Give All My Love To You (Vintertainment/Elektra)	29		22 DNA with SUZANNE VEGA - Tom's Diner (A&M)
	7		23 DARYL HALL AND JOHN OATES - So Close (Arista)
Quickly developing into one of the	3	11	24 ALIAS - More Than Words Can Say (EMI)
winners among the ballads battling for	27		25 TONY! TONI! TONE! - Feels Good (Wing/PolyGram)
airplay. Hit Factor is up to 11%.	39		26 ROBERT PALMER - You're Amazing (EMI)
RECORD TO WATCH	8		27 VANILLA ICE - Ice Ice Baby (SBK)
RECORD TO WAIRE	40		28 BREATHE featuring DAVID GLASPER - Does She Love That Man? (A&M)
and the second	34	30	29 2 IN A ROOM - Wiggle It (Cutting/Charisma)
	37		30 DON HENLEY - New York Minute (Geffen)
			31 <u>DEBBIE GIBSON</u> - Anything Is Possible (Atlantic)
	-	36	32 CATHY DENNIS - Just Another Dream (Polydor/PolyGram)
PAUL SIMON	-	—	33 INXS - Disappear (Atlantic)
The Obvious Child	—	40	34 WILL TO POWER - I'm Not In Love (Epic)
(Warner Bros.) Simon says, "I'm into the nineties,"	-	_	35 RALPH TRESVANT - Sensitivity (MCA)
and radio responds. Top thirty		38	36 DINO - Gentle (Island)
at WIXX-Green Bay, WI and		—	37 WARRANT - I Saw Red (Columbia)
KXYQ-Portland, OR with a	22	22	38 BILLY JOEL - And So It Goes (Columbia)
flurry of new airplay.	32		39 CHEAP TRICK - Wherever Would I Be (Epic)
Editor: Dave Sholin Assoc. Editor: Annette M. Lai	-	-	40 JOHNNY GILL - Fairweather Friend (Motown)

HILL MARKERSTON	CHARTBO	UND		13-33		
ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	On	Chart	
ELTON JOHN - You Gotta Love Some GEORGE LAMOND/BRENDA K. STAR STYX - Show Me The Way (A&M) *THE SIMPSONS - Do The Bartman (G	R - No Matter What (Columbia/Epic)	110 106 105 104	13 40 43 104	52 60 55 —	45 6 7 —	

the GAVIN REPORT/November 30, 1990



<u>THE MOVIE:</u> THE SINGLE:

THE STORY:

THE DEAL:

ROCKY V "GO FOR IT! (HEART AND FIRE)" Featuring Joey B. Ellis and Tynetta Hare Smash or Trash MTV 62% Smash**

5 MILLION PEOPLE HAVE SEEN ROCKY V OVER 1/4 MILLION ALBUMS SOLD

KYRK ADD WGTZ ADD WTMT ADD Produced by M.C. Hammer, James Earley and Michael Kelly

Executive Producer: Louis K. Burrell

WPLJ ADD

99KMI ADD

HOT 97.7 D-31 KISR D-40 KPRR D-29 KZZB D-34 WKEE D-35 WSPK D-38 BREAKING AT: PWR PIG FM102 G98 KAKS KFBQ KKFR KCAQ KSAQ KX106 KXXR WDBR WFHT WVBS Z102

IG AT: FM102 WXKS KAKS KMEL KKFR KKHT KSAQ KTFM KXXR KZFM WFHT WKPE B95 KDON KKRD KTRS KZOZ WKSS

URBAN SMASH: WUSL WKYS KHYS KMJQ K97 WZAK WJLB KMJM KJLH KKBT

IUST GO FOR IT!!



TRACIE SPENCER

"THIS HOUSE"

FROM THE ALBUM MAKE THE DIFFERENCE

HOT97.7 ADDHOT94.9 ADDWFLY ADDKAKS ADDKFBQ ADDKISR ADDKXXR ADDKZZU ADDB94 ADD

BREAKING AT: B93, KPRR, WKPE, KZFM, PWRPIG, KTFM, WKSS URBAN BREAKING AT: WDAS, WGZB, K97, WOWI, WGCI

CAPITOL'S COMMITMENT WILL BREAK THIS 15 YEAR OLD DIVA

Produced by Matt Sherrod and Paul Sherrod • Co-Produced by Sir Spence Additional Production by Justin Strauss • Management: Stan Plesser Productions

www.americanradiohistorv.com

UP & COMING

Reports	Adds	On	Chart	
109	7	79	23	CHER - The Shoop Shoop Song (It's In His Kiss) (Geffen)
102	15	54	33	C & C MUSIC FACTORY f/FREEDOM WILLIAMS - Gonna Make You Sweat (Columbia)
101	5	55	41	BAD COMPANY - If You Need Somebody (Atco)
96	21	24	51	ELISA FIORILLO - On The Way Up (Chrysalis)
90	43	41	6	AC/DC - Moneytalks (Atco)
86	24	38	24	KEITH SWEAT - I'll Give All My Love To You (Vintertainment/Elektra)
84	18	52	14	MAXI PRIEST - Just A Little Bit Longer (Charisma)
82	23	47	12	DEPECHE MODE - World In My Eyes (Sire/Reprise)
77	13	39	25	IGGY POP - Candy (Virgin)
77	14	48	15	JUDE COLE - House Full Of Reasons (Reprise)
71	21	46	4	CONCRETE BLONDE - Caroline (IRS)
68	53	11	4	*CINDERELLA - Shelter Me (Mercury)
65	4	43	18	TRIXTER - Give It To Me Good (MCA)
61	28	24	9	CELINE DION - Where Does My Heart Beat Now (Epic)
56	3	18	35	BLACK CROWES - Hard To Handle (Def American/Geffen)
55 54 53 47	46 5 15 13 12	5 44 28 39 26	4 5 11 1 9	*VANILLA ICE - Play That Funky Music (SBK) NOTORIOUS - The Swalk (DGC) AFTER 7 - Heat Of The Moment (Virgin) THE REMBRANDTS - Just The Way It Is, Baby (Atco) PEBBLES - Love Makes Things Happen (MCA)
45	18	24	3	PAUL SIMON - The Obvious Child (Warner Bros.)
41	20	12	9	CHRIS ISAAK - Wicked Game (Reprise)
40	3	35	2	BILLY IDOL - Prodigal Blues (Chrysalis)
39	4	27	8	GARY MOORE - Still Got The Blues For You (Charisma)
38	7	25	6	L.L.COOL J - Around The Way Girl (RAL/Def Jam/Columbia)
36 35 34 33 31	3 1 1 10	7 26 28 23 15	26 8 5 	BELL BIV DeVOE - B.B.D. (I Thought It Was Me)? (MCA) ERIC JOHNSON - Cliffs Of Dover (Capitol) TOMMY PUETT - Kiss You All Over (Scotti Brothers) SARA HICKMAN - I Couldn't Help Myself (Elektra) CARLY SIMON - Better Not Tell Her (Arista)
27 25 24	3 6	8 20 14	19 2 4	

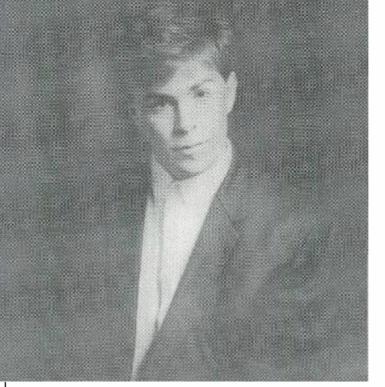
Dropped: #28-M.C. Hammer, #34-Information Society, #35-Soho, #39-James Ingram, Vixen, Brent Bourgeois, Soup Dragons, David Baerwald, Candyman (Knockin'), Glenn Medeiros/Stylistics, Guy.

IN 1989 JIMMY HARNEN BROUGHT YOU THE #10 CHR & #3 AC HIT RECORD "WHERE ARE YOU NOW"

500,000 UNITS AND 1,000,000 REQUESTS LATER JIMMY HARNEN IS BACK! THIS TIME IT'S

"FOREVER"







JIMMY HARNEN

MANAGEMENT: FUTURE VISION MANAGEMENT 5 W. MAIN ST. PLYMOUTH, PA 18651 TELEPHONE: (717) 779-9353 • FAX: (717) 779-3356

HIT FACTOR Top 40 Research: Keith Zimmerman

Hit Factor is a percentage of stations ploying a record which also have it Top 20. ie: 100 stations playing the record- 60 stations have it in their Top 20- Hit Factor = 60%

ARTIST TITLE LABEL	Reports	Adds	1-5	6-10	11-20	21-30 (Jncharte	Hit d Factor	Weeks
WHITNEY HOUSTON - I'm Your Baby Tonight (Arista) WILSON PHILLIPS - Impulsive (SBK) POISON - Something To Believe In (Capitol/Enigma) STEVIE B - Because I Love You (LMR/RCA) GEORGE MICHAEL - Freedom (Columbia)	269 258 232 232 255		183 126 167 109 50	60 86 43 64 114	21 34 15 38 70	4 10 3 11 13	1 2 1 4 6	98% 95% 96% 90% 91%	8 9 10 10 7
BETTE MIDLER - From A Distance (Atlantic) MARIAH CAREY - Love Takes Time (Columbia) DAMN YANKEES - High Enough (Warner Bros.) DEEE-LITE - Groove Is In The Heart (Elektra) STEVE WINWOOD - One And Only Man (Virgin)	223 193 211 190 238	1 1 2	104 121 81 45 3	86 66 63 59 24	28 4 48 58 157	3 2 10 16 39	1 	97% 98% 90% 85% 77%	10 13 12 12 6
JON BON JOVI - Miracle (Mercury) MADONNA - Justify My Love (Sire/Warner Bros.) DONNY OSMOND - My Love Is A Fire (Capitol) HEART - Stranded (Capitol) WINGER - Miles Away (Atlantic)	217 232 215 156 193	1 7 3 3	26 7 9 65 29	70 29 64 63 41	104 123 115 19 88	13 55 21 4 28	3 11 6 2 4	92% 68% 87% 94% 81%	9 4 9 12 11
UB40 - The Way You Do The Things You Do (Virgin) NELSON - After The Rain (DGC) JANET JACKSON - Love Will Never Do (Without You) (A&M) THE OUTFIELD - For You (MCA) PHIL COLLINS - Hang In Long Enough (Atlantic)	186 224 252 217 223	2 4 15 3 6	22 2 3 	71 7 3 10 2	62 107 51 102 99	25 94 138 84 92	4 10 45 15 24	83% 51% 21% 52% 45%	12 6 3 7 5
SURFACE - The First Time (Columbia) DNA with SUZANNE VEGA - Tom's Diner (A&M) DARYL HALL AND JOHN OATES - So Close (Arista) ALIAS - More Than Words Can Say (EMI) TONY! TONI! TONE! - Feels Good (Wing/PolyGram)	223 199 109 90 118	15 16 — 3	4 6 40 43 24	8 20 50 42 19	67 55 15 4 46	89 78 3 1 20	40 24 1 6	35% 40% 96% 98% 75%	6 11 11 14 15
ROBERT PALMER - You're Amazing (EMI) BREATHE featuring DAVID GLASPER - Does She Love That Man? (A 2 IN A ROOM - Wiggle It (Cutting/Charisma) DON HENLEY - New York Minute (Geffen) DEBBIE GIBSON - Anything Is Possible (Atlantic)	195 &M)181 112 144 182	12 9 3 6 17	1 6 1	1 11 2 —	19 16 27 31 9	92 72 44 57 80	71 83 21 47 76	10% 9% 39% 23% 4%	4 5 9 6 4
CATHY DENNIS - Just Another Dream (Polydor/PolyGram) INXS - Disappear (Atlantic) WILL TO POWER - I'm Not In Love (Epic) RALPH TRESVANT - Sensitivity (MCA) DINO - Gentle (Island)	148 185 164 112 125	26 28 32 36 6	1 — 5 1	1 1 5 2	20 3 13 17 14	49 42 55 20 40	51 111 63 29 62	14% 2% 8% 24% 13%	7 3 5 5 5
WARRANT - I Saw Red (Columbia) JOHNNY GILL - Fairweather Friend (Motown) ELTON JOHN - You Gotta Love Somebody (MCA) CHER - The Shoop Shoop Song (It's In His Kiss) (Geffen) GEORGE LAMOND WITH B.K. STARR - No Matter What (Columbia/E	149 100 110 109 (pic) 106	23 19 13 7 40	1 1 - 1	3 — —	6 20 7 4 3	35 26 38 19 2	84 31 52 79 60	4% 24% 6% 3% 3%	3 8 4 4 2
STYX - Show Me The Way (A&M) THE SIMPSONS - Do The Bartman (Geffen) C & C MUSIC FACTORY f/FREEDOM WILLIAMS - Gonna Make(Col. BAD COMPANY - If You Need Somebody (Atco) ELISA FIORILLO - On The Way Up (Chrysalis)	105 104) 102 101 96	43 104 15 5 21		1 3 2	9 15 20	6 21 25 25	55 	 11% 15% 27%	2 1 4 6 12
AC/DC - Moneytalks (Atco) KEITH SWEAT - I'll Give All My Love To You (Vintertainment/Elektra)	90 86	43 24	7	2	1	5 14	41 38	1% 11%	2 5

the GAVIN REPORT/November 30, 1990



Steve Winwood "ONE AND ONLY MAN"

GAVIN TOP 40 15*-10* 77% HIT FACTOR WNCI 11-9 WZOU 11-10 Y100 15-11 X100 12-11 KISN 17-11 WBLI 16-13

WKBQ 15-13 KKRZ 14-13 B104 16-15 PRO/FM 16-15 KIXY 11-6 WNVZ 18-14 KPLZ 17-14

KSAQ 22-17 **WAAL 7-5** KZ106 6-4 SLY/96 10-7 B98 17-14

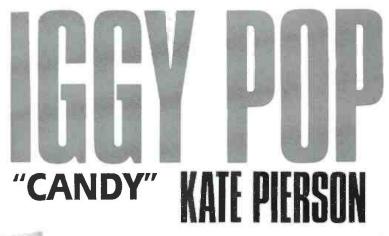


"HEAT OF THE MOMENT"

GAVIN TOP 40 UP & COMING 54/15 **R&R CHR 49/14**

atter

KS104 9-7 Y108 23-13 WLOL 24-20 KKFR 33-23 PWRPIG 26-21 HOT97 25-22



GAVIN TOP 40 UP & COMING 77/13 X100 ADD PWR99 D031 **PIRATE 15-14** WBBQ ADD PWR104 D-30 Q106 20-17 KTMT ADD 99KHI D-40 KSAQ 23-19

nericanradiohistory.com

INSIDE TOP 40 by Dave Sholin

Not long ago a veteran air personality confessed to me that after twenty years behind a microphone, he encountered the worst experience of his career at his former station. He said his PD required him to write down in advance the bits he planned to use the following morning while in the same breath reminding him to, "be natural and just be yourself." He was informed that the station's target audience was Women 25-34 and research indicated they didn't care for things like sportssooo don't talk about sports. When he asked whether he could simply mention attending a sporting event without going into detail about stats or players, he was told to stay away from the subject. Period. Trying to second guess his program director during every break each morning naturally made him edgy, making him wonder if he was on the air to entertain the audience or his boss. After less than two weeks he resigned. His final comment: "If this is what radio's come to in the nineties, I'll find another line of work." Well even though this is not an isolated case, there are numerous programmers who strive to find the right balance when using the tools of research while still allowing the creative process to flourish. Gavin's "Ratings and Research" editor Jhan Hiber is well-acquainted with this dilemma and offers the following advice: "Step one," Jhan says, "once you receive the research, share the relevant results pertaining to the onair product with your talent. Items such as lifestyles of the listener and subjects they're interested in can be very helpful. Getting them to understand why, for instance, it would make much more sense to talk about travel instead of sports helps eliminate much of the fear sometimes caused by research." However, Jhan says it would be ridiculous to go overboard and not mention a top sports franchise in your area, even though you may not want to run down all the scores that day. "Research should guide and actually add to the creativity of the on-air presentation, helping to focus on subject matter worth talking about." Jhan recalls putting together research for Charlie Quinn, then PD of EAGLE 106 Philadelphia. Charlie would take the information, meet with the air staff and then put together a new prep sheet for their shows, asking them to incorporate something of interest they found in newspapers or magazines when it was applicable. Nothing was scripted and no one was told when they had to say something, but Jhan says, "A) they were given the research background; B) given the source material, paid for and sent to their homes so they could read it at their convenience away from the station and C) given an outline sheet they could use throughout their show, but at their

own discretion." "Using research as a guideline instead of a barrier, says Jhan, "is the way to avoid painting yourself and those around you into a creative corner." Sharing the research helps everyone view it as an opportunity instead of as a threat.

Thirty-six adds give another big boost to **RALPH TRESVANT**, who scored a RECORD TO WATCH mention back on November 9th. New on Q96 San Antonio, KKXL Grand Forks, ND, Z95 Chicago, EAGLE 106 Philadelphia, Q104 Gadsden, AL, Z100 New York, WAOA Melbourne, FL and WCIL Carbondale, IL. Top twenty-five at POWER 99, B96, KQMQ, WZOU, KISS 108, KDWB, WBXX, WWCK, etc.

First Top Five listing for GEORGE LAMOND with BRENDA K. STARR at



POWER 96 Miami where it charts 6-4. Top ten requests with most reaction from women 18 plus at KTUF Kirksville, MO, where it's the week's highest debut at #31. Adds include Y108, WSTW, WFMF, WGGZ, POWER 104, WTIC/FM, WBBQ, B96, KKJO, WNKO, KAKS, KQEN, WRCK, WGBQ and KQLA.

ELTON JOHN tops the 100 report mark and is charting top thirty at POWER 99.9KHI, WSPT, WCGQ, WJAT "getting a lot of midday requests from women," YES 97, MIX 107.3, KISS 108, WYHT, WIFC, KWYR, KIXY and KIQY "early cassingle sales and adult female phones." Hot at KISN Salt Lake City 28-18, Q95FM Detroit 16-13 and KXYQ Portland 24-18.

KMEL San Francisco and FM102 Sacramento were early believers on KEITH SWEAT and both take it #1 this week. Other



Top Five activity on the West Coast at KLUC,

KSIQ, HOT 97.7, Q106 and KWIN. Gaining at POWER 98 33-26, K106 29-22, Q105 16-13, WMDM 30-22, WQGN 34-26, KKFR 32-22 and WZOU 26-23. New on KSND, KOY, KOKZ, WHYT, KZZO, WKPQ and KISS 108.

For a third straight week, CKOI Montreal charts CELINE DION at #1 where it remains the top selling CD/Album for the seventh consecutive week! Top Ten at WHSB Alpena, MI 14-9 and on the move at KYYA debut #29, KSRR 17-14, Q106 30-28, KISN 34-30, Y108 30-28, etc. Adds include Z100 and KXYQ Portland, WQID Biloxi, MS, WPST Trenton, NJ, KXXR Kansas City, Q105 Tampa, WZZR Port St. Lucie, FL, POWER 104 Houston and KBQ St. Louis.

Pam Pace, MD at K106 Beaumont, TX, reports CHRIS ISAAK is an "instant reaction smash females go crazy for it everytime it gets played and want to know who's singing." It's their highest debut at #32. Strong gains at KHMX 22-13, WIXX 23-17, WBBQ 32-27, KDWB 30-27, KFMW 21-15 and POWER 997-6. New on WAPE, CKOI, WDEK, KOYE, KSND, KUBE (only add of the week), Y97, KIXY, WJMX, WYKS, WCIQ, KXYQ and POWER 99.9KHI.

Bets are on that by Christmas everyone will be doing "The Bartman." No surprise to see THE SIMPSONS earn MOST ADDED honors this



week, nearly doubling its closest competition. As expected, massive request activity happens after the first play.

On his way to closing out the year in the upper reaches of the A/C chart, PAUL SIMON is starting to build a base of support at Top 40. Gains at K96 Richmond, IN 23-11, WIXX Green Bay 32-22 and KXYQ Portland debut #27, plus adds at WTBX Duluth, MN, KMOK Lewiston, ID, WDJX Louisville, KY, WCIL Carbondale, IL, KOYE Laredo, TX, KISN Salt Lake City, UT and KWOD Sacramento, CA.

If you're looking for something new to add to the Christmassonglist, Wayne Coy, PD at WIXX Green Bay, WI has a discovery worth checking out. It's by DUNCAN FAURE titled, "The Christmas Song" (no, not the tune by NAT KING COLE), which Wayne accurately describes as, "seasonal sentiment from the heart." If you'd like a copy, contact him at 414-435-3771.

MOST ADDED			R	ADIO RAP	Reports accepted Thursday only 9AM through 4PM Station Reporting Phone: (415) 495-1990 Gavin Fox: (415) 495-2580
	RA	IW	TW		「「「「「」」の「「「「」」」をいいます。
RUN-D.M.C.	_	-	_		
What's It All About	\$ \$	2	1	MONIE LOVE - Middle, Stable, Swiney (Warner	,
(Profile)		9	2	BIG DADDY KANE - Do It Right, Devil, Meets (C	
		6	3	ISIS - Rebel, Face, Power (4th & Broadway/Isla	
KING SUN	\$	5	4	TOO SHORT - Ghetto, Dead, It's Your, Rap (Jive	e/RCA)
Be Black		14	5	A TRIBE CALLED QUEST - Kick It, Pipes, Bonita	(Jive/RCA)
(Profile)	\$	16	6	PARIS - Devil, Ebony, Scarface, Panther, Babyle	
	\$	4	7	BOOGIE DOWN PRODUCTIONS - Material, Love	
MOVEMENT EX	\$	1	8	POOR RIGHTEOUS TEACHERS - Holy, Rock, Se	
Freedom Gotta Shotgun	\$	3	9	L.L.COOL J - Boomin', Around, Farmers, Mama	
(Columbia)	\$	7		ERIC B & RAKIM - Ghetto, Mahogany, Rhythm,	
	\$ \$ \$ \$ \$ \$	12		TERMINATOR X - Buck, Dancin' (P.R.O. Divisio	n/BAL/Columbia)
		13		D-NICE - Crumbs, Call Me (Jive/RCA)	,
		15		BRAN NUBIAN - Wake Up, Bomb (Elektra)	
TOP TIP				KING TEE - Piano, Ruff, Own, Production, (Cap	itol)
	\$ \$ \$ \$	17	15	KOOL G RAP & DJ POLO - Erase, Streets, Bad	Cold Chillin'/Warner Bros.)
	Ś			N.W.A 100 Miles, Bite, Sa Prize (Priority)	()
TONY D E.F.F.E.C.T.	Ś	8	17	SPECIAL ED - Mission, C'mon, 5 Men, Wish (P	rofile)
(Island/4th&Broadway)			18	INTELLIGENT HOODLUM - Reality, Black (A&M	
	\$	20	19	FATHER MC - 4 You, Treat'em (MCA)	7
Versatile producer/rapper has	\$	18	20	CANDYMAN - Knockin' (Epic)	
created a strong underground buzz at college radio.				HARMONY - Poundcake, Tear, Lookin, Art (Virg	uin)
bazz at bollogo radio.				PUBLIC ENEMY - Can't, Brothers, Soul, (RAL/D	
				MASTER ACE - Music Man, Me (Cold Chillin'/R	
RECORD TO WATCH				FRESHCO & MIZ - Play, Ya Know (Tommy Boy	
RECORD TO WATCH				ICE CUBE - Mack, Fairytale, Amerikkka (Priority)	
	\$			<u>CHUBB ROCK</u> - Treat'em (Select)	
	\$	27	27	K-SOLO - Your Mom, Spell, Everbody (Atlantic)	
	φ 			<u>CRIMINAL NATION</u> - Insane, Criminal (Cold Ro	
·····································				3RD BASS - Product, 3 Strikes, Triple, Revisite	
				DANA DANE - Little Bit, Forever (Profile)	
	1.44		31	GANG STARR - Get A Rep (Chrysalis)	
		33		<u>GROOVE B. CHILL</u> - Hip Hop, Swingin', Zero (A	&M)
		34	33	DJ MARK THE 45 KING - 900 Number, Master	(Tuff City)
				MOVEMENT EX - Freedom Got A Shotgun, I De	
LAKIM SHABAZZ	\$			LUKE Featuring THE 2 LIVE CREW - Juanita, B	
Lost Tribe Of Shabazz	Ψ			STYLE - Assasinator, Brother, Who, In Tone (S	
(Tuff City) With the recent album release and		40	37	MAIN SOURCE - Front Door, Roger (Wild Pitch)
video action, Lakim offers a winning a				KINGS OF SWING - Nod (Bumrush/Virgin)	/

26 38 KINGS OF SWING - Nod... (Bumrush/Virgin)

40 YO YO - Stompin', Dope (Atlantic)

28 39 DIGITAL UNDERGROUND - Freaks, Packet, Doowutch (Tommy Boy)

Editor: Brian Alan Samson RA = Retail Singles Action

CHARTBOUND

THREE TIMES DOPE - No Words (Arista)

package heading into the holidays.

*GRAND DADDY IU - Smooth Assassin (Cold Chillin'/Warner)

*LAKIM SHABAZZ - Lost Tribe Of Shabazz (Tuff City)

\$

*KING SUN - Be Black (Profile)

Dropped: #36-Barsha, #37-2 Black 2 Strong & MMG.

November 30. 1990/the GAVIN REPORT

15

2W	LW	TW	SINGLES	2W	LW	TW	ALBUMS
1	1	1	CANDYMAN - Knockin' Boots (Epic)	1	1		L.L. COOL J- Mama Said (RAL/Def Jam/Columbia)
3	2		TOO SHORT - The Ghetto (Jive/RCA)	2	2		TOO SHORT - Short Dog's In The House (Jive/RCA)
4	4		MONIE LOVE - Monie In The Middle (Warner Bros.)	23	3		BIG DADDY KANE - Taste Of (Cold Chillin'/Warner)
	3		VANILLA ICE - Ice Ice Baby (SBK)	4	4		M.C. HAMMER - Please Hammer Don't (Capitol)
2 9 6	5		FATHER MC - I'll Do 4 U (MCA)	4 3 7	5 7		VANILLA ICE - To The Extreme (SBK)
6	6		BIG DADDY KANE - Cause I Can (Cold Chillin'/Warner)				CANDYMAN - Ain't No Shame In My Game (Epic)
22 7	15		L.L. COOL J - Around The (RAL/Def Jam/Columbia)	5 11	6		N.W.A 100 Miles And Running (Priority)
7	7	8	M.C. HAMMER - Pray (Capitol)	11	8		MONIE LOVE - Down To Earth (Warner Bros.)
8	9		N.W.A 100 Miles And Running (Priority)	18	13		FATHER MC - Father's Day (MCA)
11	11	10	K-SOLO - Your Mom's In My Business (Atlantic)	12	12		DANA DANE - A Little Bit Of Dana (Profile)
5	8		L.L. COOL J - The Boomin' (RAL/Def Jam/Columbia)	9	9		BOOGIE DOWN PROD Edutainment (Jive/RCA)
10	10	12	SPECIAL ED - The Mission (Profile)	86	11		KING TEE - At Your Own Risk (Capitol)
15	13		TERMINATOR X - Wanna (P.R.O. Division/RAL/Col.)	6	10		SPECIAL ED - Legal (Profile)
12	12		BOOGIE DOWN PROD Love's Gonna (Jive/RCA)		19		PARIS - The Devil Made Me (Scarface/Tommy Boy)
20		15	CHEBA - The Piper (Columbia)	14	14		GETO BOYS - The Geto Boys (Def American)
13	14		KOOL G RAP/DJ POLO - Streets (Cold Chillin'/Warner)	13	15		ICE CUBE - Amerikkka's Most Wanted (Priority)
17			POOR RIGHTEOUS TEACHERS - Holy Intellect (Profile)	17	17		X-CLAN - To The East (4th & Broadway/Island)
19	19		LUKE/2 LIVE CREW - Mama Juanita (Luke/Atlantic)	15	16		POOR RIGHTEOUS TEACHERS - Holy (Profile)
-	25		PARIS - The Devil Made Me Do (Scarface/Tommy Boy)	23	23		CHUBB ROCK - Treat'em Right (Select)
—	-		PUBLIC ENEMY - Can't Do Nuttin'(RAL/Def Jam/Col.)	20	20		K-SOLO - Tell The World My Name (Atlantic)
-	24		YO YO - Stompin' Into The 90's (Atlantic)	16	18		KOOL G RAP/DJ POLO - Wanted (Cold Chillin'/Warner)
-	22		KING TEE - Played Like A Piano (Capitol)	22	22		LUKE/2 LIVE CREW - Banned (Luke/Atlantic)
-	23	23	A TRIBE CALLED QUEST - Can I Kick It? (Jive/RCA)	-	24		ISIS - Rebel Soul (4th & Broadway)
16	18		SNAP - Ooops Up (Arista)	21	21		D-NICE - Call Me D-Nice (Jive/RCA)
-	-	25	ISIS - Rebel Soul (4th & Broadway)	-	Maria	25	RUN-D.M.C Back From Hell (Profile)

NEW HIP HOP RELEASES by Brian A. Samson

THE RESISTANCE - Let Knowledge Be Born (Reel Records)

Resistance drop a slick downtempo groove from their debut three song EP. Tailored with simple production ingredients, EZ Dee and DJ EZE shout out the message of unity and educational awareness on this mixshow oriented track. A serious remix and a revised vocal delivery could open doors for this independent act. For your copy contact Reel Records at (415) 635-0604. BAS

SHAZZY - Giggahoe (Elektra)

Funky breaks and flowin' lyrics reflect the serious attitude of Shazzy's debut album "Attitude: A Hip-Hop Rapsody." One of 1990s most underrated female rappers, Shazzy, aka Sheri Marsh, should make some retail and radio noise as this single carries into 1991. Tight word play and well crafted samples provide tasty Hip Hop appeal. For your Giggahoe contact Fred Jackson at (212) 484 -7322. BAS



ROMEO STONE - Comin' Out Ta Dog! (Cali-Way Records)

Romeo Stone makes his solo debut on this George Clinton influenced single. Although the P-Funk sound has been overused and abused, Romeo should easily find an audience loyal to the "Atomic Dog" signature. The delivery is fair, but the body of the production needs a remix. Call Troy "Mc O'Roni" Rankins for your EP at (213) 340-1899. BAS



<u>KMD - Peach Fuzz (Elektra)</u> 3rd Bass Posse member KMD takes his talents to Elektra for a solo adventure. KMD's smooth and alternatively unique style can be compared to that of A.T.C.Q.

. The Peach Fuzz rhythms carry a Bosa Nova-Jazz like feel, and are hyped by a simple but funky break beat. The Bside,"Gas Face Refill", has also been reported as an active college radio cut. More adds this week include KXLU-Los Angeles, WFCS-New Britan, VT, and WRIU-Kingston, RI. Buzz Fred Jackson for your fuzz. BAS

URBAN CONTEMPORARY

TEVIN CAMPBELL - Round And Round (Paisley Park/Warner Bros.)

WHITNEY HOUSTON - I'm Your Baby Tonight (Arista)

TONY! TONI! TONE! - It Never Rains (Wing/PolyGram)

JANET JACKSON - Love Will Never Do (Without You) (A&M)

PRINCE - New Power Generation (Paisley Park/Warner Bros.)

KEITH SWEAT - I'll Give All My Love To You (Vintertainment/Elektra)

C & C MUSIC FACTORY /FREEDOM WILLIAMS - Gonna... (Columbia)

L.L.COOL J - Around The Way Girl (RAL/Def Jam/Columbia)

SPECIAL GENERATION - Love Me Just For Me (Capitol)

RALPH TRESVANT - Sensitivity (MCA)

SURFACE - The First Time (Columbia)

LEVERT - Rope A Dope Style (Atlantic)

LOOSE ENDS - Don't Be A Fool (MCA)

TEENA MARIE - If I Were A Bell (Epic)

THE BOYS - Thing Called Love (Motown)

HI FIVE - I Just Can't Handle It (Jive/RCA)

JASMINE GUY - Try Me (Warner Bros.)

TOO SHORT - The Ghetto (Jive/RCA)

FATHER MC - I'll Do 4 U (MCA)

DINO - Gentle (Island)

30 37 TAKE 6 - I L-o-v-e U (Reprise)

39 36 40 NAJEE - Cruise Control (EMI)

JEFFREY OSBORNE - Only Human (A&M)

WHISPERS - My Heart Your Heart (Capitol)

FREODIE JACKSON - Love Me Down (Capitol)

PEBBLES - Love Makes Things Happen (MCA)

EnVOGUE - You Don't Have To Worry (Atlantic)

STEVIE WONDER - Keep Our Love Alive (Motown)

AL B. SURE! - Misunderstanding (Warner Bros.)

DNA with SUZANNE VEGA - Tom's Diner (A&M)

GEOFF McBRIDE - No Sweeter Love (Arista)

OLETA ADAMS - Get Here (Fontana/PolyGram)

DEEE-LITE - Groove Is In The Heart (Elektra)

LALAH HATHAWAY - Baby Don't Cry (Virgin)

MARVIN GAYE - My Last Chance (Motown)

TONY TERRY - Head Over Heels (Epic)

BLACK BOX - I Don't Know Anybody Else (RCA)

MARIAH CAREY - Love Takes Time (Columbia)

GERALD ALSTON - Slow Motion (Motown)

GUY - I Wanna Get With U (MCA)

MOST ADDED

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BELL	BIV	DeVOE	(21)
	(N	ЛСА)	

VANILLA ICE (18) (SBK)

KEITH SWEAT (12) (Elektra)

TRACIE SPENCER (12) (Capitol)

CARON WHEELER (12) (EMI)

TOP TIP

TRACIE SPENCER This House (Capitol)

12 new adds, 33 total stations are helping Tracie keep her house in order.

RECORD TO WATCH

justify my love

MADONNA Justify My Love (Sire/Warner Bros.) Madonna's seductive grinding

beats justifies chart action.

Editor: Betty Hollars Assoc. Editor: John Mortinucci

	CHART	BOUND	1	and a	(Set	1	e Riks	
ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	Heavy	Medium	Light	Hit Factor	Week
KIARA - Every Little Thing (Arista) ANOTHER BAD CREATION - lesha (I	Motown)	43 39	7 4	4	4 18	32 13	9% 56%	2 3

November 30, 1990/the GAVIN REPORT

FEATURES

the GAVIN REPORT

MOONLIGHTING

by Moon Mullins

MORE

SHOWPREP

n my November 16 column, I introduced this showprep sheet, and offered some useful codes and their explanation. The following is a continuation:

•W=Complete forecast. As opposed to a quick weather, this is an official forecast, perhaps delivered by the station's meteorologist or the Weather Service's entire forecast. These, I find, are usually read twice per

hour and, for the most part, in newscasts. During morning drive, at least once in each quarter hour would be preferable.

•WX=Quick forecast. In morning drive, when not giving the "W", the "Wx"—today's forecast, should be aired in every talk break and when time permits, over record ramps. Listeners want the weather often, and seldom, when asked if they get it enough, do they reply affirmatively.

•NT=No talk segue. As opposed to a record sweep in which the talent may give call letters, position, time weather, etc., this segue may run from 2-4 tunes. I cringe when I hear a station go for more than two tunes without call letters. As a matter of fact, I have never been persuaded that it's smart to do NT segues in morning drive at all.

•CS=Cold segue. When two records are played in a row and a voice-over or a liner is used over the second record's intro. This is completely opposite of the NT (no talk) segue.

•PR=Promote. As part of the show's hour

in which the talent promotes a regular feature or a station's major or minor promotion. It may not necessarily be the next item on the menu—it may be several minutes or hours away. Often, air talent forgets to use this very important ingredient in increasing time spent listening. Printing it on the ShowPrep sheet eliminates this forgetful-

SERVICE

HOW PREP Station	Date I	Hour
00 01 02 03 04 05 06 07 08 09 10 11 12 12 13 14	30 31 32 33 34 35 36 37 38 39 40 41 41 42 43 44	
15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	45 46 47 48 49 50 51 52 53 53 54 55 56 57 58 59	
<pre><s =="" a="Artist" announce="" ba="back" calls="" forecas="" forecast="" j="Jingle" position<="" set="" stop="" td="" units="" w="Complete" wx="Quick"><td>8 = bit R = rap, talk NT = no talk segue CS = oid segue VO = voice over intro PS = pre-sells C (Rec) urrents </td><td>[] = recorded liner L = five liner PR = promate D = day N = name TZ = tease Gold/Era</td></s></pre>	8 = bit R = rap, talk NT = no talk segue CS = oid segue VO = voice over intro PS = pre-sells C (Rec) urrents	[] = recorded liner L = five liner PR = promate D = day N = name TZ = tease Gold/Era

the listener's interest—thus, the "tease". Example: Rather than saying, "The forecast is next," the *tease* is "Something chilly this way comes..."

•BA=Back announce. Artist and title information are given for the previous sweep's elements.

•A=Artist/T=Title. When the music information is front-sold, I use these letters together or separately depending on whether

the air talent has given the artist and title.

•VO=Voice over intro. If the talent airs the talk break over an intro of a record, I use this indicator to let me know that. Stations should try to have at least two songs played in their entirety, with no talk over, each hour.

•N=Name. This one is obvious, and you'd be surprised at how often I don't get to use it when monitoring a station. Many personalities *never* say their name.

•Day=Day. Another easy one that, for some reason, escapes many dee jays, particularly morning hosts. In morning drive, the day should be given at least twice per hour.

• J=Jingle. To differentiate the various methods of re-entering music.

• C u r r e n t s / Recurrents. Keeping track of the percentages of a station's music category rotations. I consider anything less than 14 months old as a current (even though it

is technically classified as re-current).

•Gold/Era. The Era is for the year the record was a hit. You track the demographic targeting of the station's music.

MORE NEXT TIME.

Pollock Mullins - Mashville 104 East Park Drive, Ste. 300 Brentwood, Yn 37027

•PS=Pre-sells. The exact item that awaits

just beyond the potential tuneout (stop sets,

news, etc.). These are often artist's names,

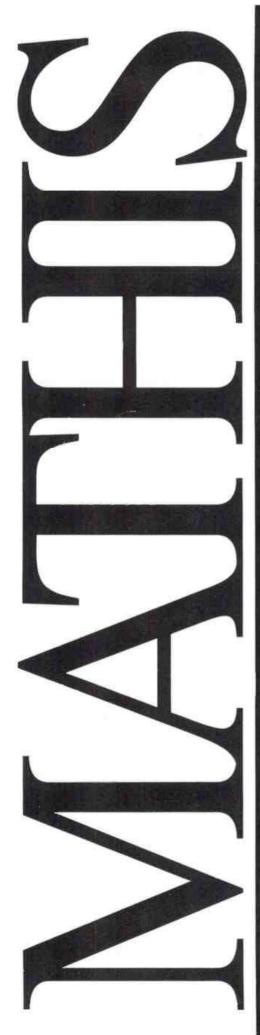
other side of the potential tune-out, but they

are given in a more subtle fashion, piquing

•TZ-Tease. These items also await on the

weather forecasts, concert information.

ness. Example: PR: "Vacation Getaway."



MEETS

By Keith Zimmerman

What constitutes a musical legend? Sometimes a single word says it all. Elvis. Sinatra. Prince. Madonna.

Turn back the clock to 1958. A twenty-three year old newcomer with a velveteen voice so amazed the pop music world with four gold singles, that the idea of the "Greatest Hits" LP package was invented to accommodate his second album. Ironically, the title of his 1956 debut for Columbia (the label he still records for today) set the tone—A New Sound In Popular Song.

One word became synonymous with pop music and the rituals of romance during the idyllic and idealistic fifties. Mathis. With classics like "Misty," "Chances Are" and "Wonderful! Wonderful!," Johnny Mathis became the freshfaced singer whose voice never aged.

NOW Mathis returns with an ambitious project. His latest, In A Sentimental Mood, pays tribute to one of Johnny's musical heros. And again, one name says it all. Ellington.

Mathis Sings Ellington became a vehicle to take John past pop pastures into the more rugged terrain of sophisticated jazz balladry. A comprehensive tribute proved no short order. It meant tackling the intangibles of Duke's musical aura. Mathis explains:

"I tried to find out what I could sing best. I'm not the best Swing singer in the world. I'm not a Jazz singer. I love Duke Ellington's music so much. Over the years I've heard my big heroes—Eckstine, Sarah, Ella, Lena—do so much of his stuff. That's how I connected with it."

"AS a pop singer, I could have left it alone. His music is much more difficult than the run-of-the-mill pop music. I could have been content to sing Rodgers

CONT. ON PAGE 53

MOST ADDED STYX (50) (A&M) STYX (50) (A&M) SUFFACE (35) (Columbia) DI 4 2 ELTON JOHN - You Gotta Love Somebody (MCA) SURFACE (35) (Columbia) 10 4 2 ELTON JOHN - You Gotta Love Somebody (MCA) STEVIE B (28) (LMR/RCA) 1 1 WILSON PHILLIPS - Impulsive (SBK) 1 3 2 4 CARLY SIMON - Better Not Tell Her (Arista) 5 5 5 DARYL HALL AND JOHN OATES - So Close (Arista) 1 3 6 BETTE MIDLER - From A Distance (Atlantic) 1 1 10 7 WHITNEY HOUSTON - I'm Your Baby Tonight (Arista) 15 12 8 STEVE WINWOOD - One And Only Man (Virgin) 8 7 9 ALIAS - More Than Words Can Say (EMI) 16 13 10 SARA HICKMAN - I Couldn't Help Myself (Elektra) 9 9 11 BRUCE HORNSBY AND THE RANGE - Lost Soul (RCA) 4 8 12 MARIAH CAREY - Love Takes Time (Columbia) 20 15 13 CELINE DION - Where Does My Heart Beat Now (Epic)
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RECORD TO WATCH 27 26 24 SLYCE - Isn't It All A Lie (4PM)
14 17 25 MARIA MCKEE - Show Me Heaven (Geffen)
- 34 26 PAUL SIMON - The Obvious Child (Warner Bros.)
- 36 27 TOMMY JAMES - You Take My Breath Away (Aegis)
- 39 28 <u>STEVIE B</u> - Because I Love You (LMR/RCA)
242329THE VAUGHAN BROTHERS - Tick Tock (Epic)323230DAVE KOZ - Castle Of Dreams (Capitol)
- 37 31 <u>EXERCITE</u> - Castle of Dreams (Capitol)
37 35 32 ROSANNE CASH - What We Really Want (Columbia)
- 40 33 PHIL COLLINS - Hang In Long Enough (Atlantic)
— — 34 OLETA ADAMS - Get Here (Fontana/PolyGram)
WILL TO POWER 29 27 35 DAVID BENOIT & DAVID PACK - Every Corner Of The World (GRP)
I'm Not In Love - 36 <u>TEDDY PENDERGRASS</u> - Make It With You (Elektra)
(Epic) 19 24 37 ROD STEWART - I Don't Want To Talk About It (Warner Bros.)
the 10 cc classic to great effect 12 20 38 WIGHAEL WICDUNALD - Tear ILUP (Reprise)
iditor: Ron Fell - T7 25 40 ANITA RAKER - Soul Inspiration (Elektra)
issoc. Editor: Dione Rufer 17 25 40 ANITA BAKER - Soul Inspiration (Elektra)

	CHARTE	SOUND		- ALLEN				
ARTIST TITLE LABEL	*Debuts in Chartbound	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
STYX - Show Me The Way (A&M) VAN MORRISON - Real Real Gone (N GLENN MEDEIROS/THE STYLISTICS		95 86 62	50 35 7	 1 5	17 22 27	28 28 23	16% 26% 51%	2 3 6

ON U.K. POP CHART AND ACROSS EUROPE!



CARRERAS DOMINGO PAVAROTTI

in concert

Platinum Artists
Contains #1 U.K. Pop Single `Nessun Dorma' Certified GOLD album and video
Over 3¹/₂ million sold worldwide **PERFECT FOR THE HOLIDAY SEASON! ON YOUR DESK FOR ADDS DECEMBER 3**<u>RD</u>

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LONDON

HIT FACTOR A/C Research: Diane Rufer/Ron Fell

Hit Factor is a percentage of stations which have it in Heavy ar Medium rotation. ie: 100 stations playing the record- 60 stations have it in Heavy or Medium rotation- Hit Factor = 60%

Total Reports This Week 235 Last Week 240

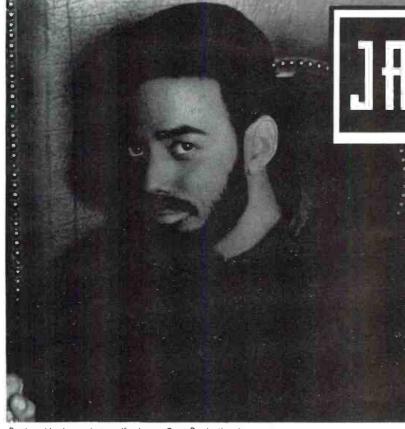
	Reports	Adds	Heavy	Medium	Light	Hit Factor	Week
WILSON PHILLIPS - Impulsive (SBK)	217	-	196	17	4	98%	9
ELTON JOHN - You Gotta Love Somebody (MCA)	211	3	165	32	11	93%	6
DON HENLEY - New York Minute (Geffen)	200	5	149	42	4	95%	6
CARLY SIMON - Better Not Tell Her (Arista)	196		164	25	7	96%	11
DARYL HALL AND JOHN OATES - So Close (Arista)	190	3	161	23	3	96%	10
BETTE MIDLER - From A Distance (Atlantic)	199		146	40	13	93%	10
WHITNEY HOUSTON - I'm Your Baby Tonight (Arista)	170	3	127	36	4	95%	8
STEVE WINWOOD - One And Only Man (Virgin)	172	1	102	57	12	92%	6
ALIAS - More Than Words Can Say (EMI)	162	2	134	22	4	96%	10
SARA HICKMAN - I Couldn't Help Myself (Elektra)	172	10	96	52	14	86%	8
BRUCE HORNSBY AND THE RANGE - Lost Soul (RCA)	167	4	107	44	12	90%	9
MARIAH CAREY - Love Takes Time (Columbia)	165		80	56	29	82%	14
CELINE DION - Where Does My Heart Beat Now (Epic)	158	13	60	71	14	82%	11
CHER - The Shoop Shoop Song (It's In His Kiss) (Geffen)	174	23	29	101	21	74%	4
HEART - Stranded (Capitol)	145	1	74	59	11	91%	12
JUDY COLLINS - Fires Of Eden (Columbia)	143	3	64	58	18	85%	9
SURFACE - The First Time (Columbia)	173	35	28	78	32	61%	6
LORI RUSO AND MICHAEL DAMIAN - Never Look Back (Cypress)	110	4	38	58	10	87%	11
RAY CHARLES - I'll Take Care Of You (Warner Bros.)	110	3	36	57	14	84%	8
BREATHE featuring DAVID GLASPER - Does She Love That Man? (A&M)	121	18	7	74	22	66%	6
DAN FOGELBERG - Rhythm Of The Rain/Rain (Full Moon/Epic)	113	31-	23	63	27	76%	14
BRENT BOURGEOIS - Time Of The Season (Charisma)	109	12	14	64	19	71%	6
GEORGE MICHAEL - Freedom (Columbia)	106	8	18	59	21	72%	7
SLYCE - Isn't It All A Lie (4PM)	106	6	13	67	20	75%	7
MARIA McKEE - Show Me Heaven (Geffen)	107	10.000	22	53	32	70%	14
PAUL SIMON - The Obvious Child (Warner Bros.)	120	15	5	57	43	51%	5
TOMMY JAMES - You Take My Breath Away (Aegis)	111	15	7	61	28	61%	5
STEVIE B - Because I Love You (LMR/RCA)	105	28	31	32	14	60%	7
THE VAUGHAN BROTHERS - Tick Tock (Epic)	93	2	28	45	18	78%	7
DAVE KOZ - Castle Of Dreams (Capitol)	102	4	8	57	33	63%	6
KENNY ROGERS - Crazy In Love (Reprise)	113	22	8	53	30	53%	5
ROSANNE CASH - What We Really Want (Columbia)	98	11	7	45	35	53%	6
PHIL COLLINS - Hang In Long Enough (Atlantic)	91	12	7	45	27	57%	6
OLETA ADAMS - Get Here (Fontana/PolyGram)	92	20	7	50	15	61%	4
DAVID BENOIT & DAVID PACK - Every Corner Of The World (GRP)	82	2	14	45	21	71%	11
TEDDY PENDERGRASS - Make It With You (Elektra)	100	24	1	36	39	37%	3
ROD STEWART - I Don't Want To Talk About It (Warner Bros.)	84	-	16	39	29	65%	15
MICHAEL McDONALD - Tear It Up (Reprise)	85	_	13	43	29	65%	12
THE OUTFIELD - For You (MCA)	80	17	8	35	20	53%	5
ANITA BAKER - Soul Inspiration (Elektra)	76	_	14	30	32	57%	13

PLUS FACTOR

Recards which received the greatest increase in HIT FACTOR

	LW	TW	Increase	
CHER - The Shoop Shoop Song (It's In His Kiss) (Geffen)	47	74	27%	
TEDDY PENDERGRASS - Make It With You (Elektra)	17	37	20%	
BRENT BOURGEOIS - Time Of The Season (Charisma)	54	71	17%	
BREATHE featuring DAVID GLASPER - Does She Love That Man? (A&M)	49	66	17%	
PAUL SIMON - The Obvious Child (Warner Bros.)	34	51	17%	
WILL TO POWER - I'm Not In Love (Epic)	9	26	17%	
STYX - Show Me The Way (A&M)	_	17	17%	
GEORGE MICHAEL - Freedom (Columbia)	57	72	15%	
TOMMY JAMES - You Take My Breath Away (Aegis)	48	61	13%	
OAVE KOZ - Castle Of Dreams (Capitol)	52	63	11%	
KENNY ROGERS - Crazy In Love (Reprise)	42	53	11%	
UB40 - The Way You Do The Things You Do (Virgin)	37	48	11%	
NINO TEMPO - This Masquerade (Atlantic)	10	20	10%	

the GAVIN REPORT/November 30, 1990





"When Was The Last Time The Music Made You Cry"

From the album It's Real

#1 MOST ADDED R&R GAVIN - 18 OUT OF THE BOX ADDS!!!!

KATW/FM	KSCB	WKYE	KBLQ
KMJC/FM	WNMB	WSUL	WFRO
WTCB	WJTW/FM	KFMO	WGCD
WRCO	WBLG/FM	KCRE	WNNC







GAVIN A/C UP & COMING WBEC HEAVY WFRO MEDIUM WMSQ MEDIUM KFIG HEAVY KOKO MEDIUM KBMG MEDIUM KFQD MEDIUM WTNY MEDIUM KYRE MEDIUM KBLQ MEDIUM WBGF MEDIUM

ALSO ON: KESZ, KTID, WTWR, WNMB, WSUL, WECQ, WEBE, WAFL.



FROM THE ALBUM BACK ON THE BLOCK Produced by Quincy Jones

www.americanradiohistory.com

•MARVIN GAYE

For the entire month of December of 1968, Marvin Gaye's I HEARDIT THROUGH THE GRAPEVINE was number one in The Gavin Report.

•BON JOVI

When New Jersey's Bon Jovi was given the Silver Clef Award by the Nordoff-Robbins Music Therapy Foundation on November 15, they became the first American band to be so honored. Previous recipients have been Paul McCartney, The Who, David Bowie, Robert Plant and George Michael.



•STING

The new Sting album, "The Soul Cages," is due in January and will be the first full album to be recorded in the new technique known as Q-Sound.

•DIGITAL UNDERGROUND

In January, Digital Underground will release an EP that will include a song from the group's appearance in the Dan Aykroyd film, Valkenvania. The EP will not be confused with a full-length album because it will be titled 'This Is An EP Release.'

•QUEEN

Hollywood Records apparently paid \$10 million to sign the English rock group Queen, also the price includes rights to the group's previously released catalogue, most of which has never been released on CD in the States.

•PAUL SIMON/PUBLIC ENEMY

A Paul Simon concert with Public Enemy as his opening act remains a possibility when Simon next performs in New York City as part of his Born At The Right Time World Tour.

•GARTH BROOKS

Garth Brooks has joined Amy Grant and

BIOFEEDBACK

by Ron Fell

Gary Chapman as spokespersons for Operation Desert Song, a campaign to send \$1.5 million worth of audio cassettes and music videos to our troops in Saudi Arabia.

•U2

Daniel Lanois is producing the next U2 album in Berlin. It's expected to be in stores by Spring.

•JIMMY BUFFETT

Jimmy Buffett's new album, "Feeding Frenzy," is the second live album of his career. In 1978 he recorded and released "You Had To Be There," an album for which he admits to being in something less than top form. A few weeks before recording the '78 album he had broken his leg in a softball game. "I was in pain and on pain pills when I made 'You Had To Be There.'

•CELINE DION

Prior to recording "Unison," her first English language album, Celine had recorded and released ten albums in French, her native tongue.



•SURFACE

Besides recording three albums for themselves, the trio of Bernard Jackson, "Pic" Conley and David Townsend have written for and/or produced Jermaine Jackson, Aretha Franklin, New Edition, Sister Sledge, Rebbie Jackson and Gwen Guthrie.

•STARSHIP

Though no official word has been heard, it appears that veteran San Francisco rockers, Starship have disbanded. Guitarist Craig Chaquico has formed a new band, while lead singer Mickey Thomas is looking for a solo deal. A Starship summary of the past decade will be released early next year and will include two new songs recorded earlier this year.

JAMES INGRAM

In 1980, the same year he debuted as a vocalist on Quincy Jones' "The Dude" album, James Ingram also sang back up on Carl Carlton's SHE'S A BAD MAMA JAMA.

•CLARK TERRY

Clark Terry's proficiency at both fluegelhorn and trumpet led to his perfecting the technique of playing both instruments at the same time live.



•JULIO IGLESIAS

Julio's new album "Starry Night" cost less than half a million dollars to produce. That compares with the \$3 million spent to record his most recent album, "Non Stop."

•EDDIE FLOYD

Eddie Floyd, the Memphis soul legend who recorded the original KNOCK ON WOOD, is planning a recording comeback and has completed seven songs with The Memphis Horns for possible release next year.

•PRAIRIE OYSTER

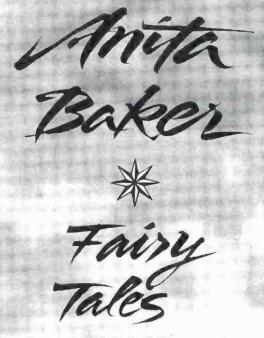
The Prairie Oyster band's contribution to the RCA Christmas album, "Home For The Holidays," is CHRISTMAS IN JAIL, a song about driving under the influence of alcohol. It's not a new song, however. It was written in 1956 by Joan Besen and was by an R&B group known as The Youngsters.

•QUINCY JONES

Next year Quincy Jones will travel to Moscow to receive the Alexandr Pushkin Humanitarian Award. Alexandr Pushkin was a 19th Century Russian poet whose great grandfather was black. Jones is also hoping to produce a film based on Pushkin's life.

•BLACK TIE

The group Black Tie's debut single, LEARN-ING THE GAME, is a Buddy Holly composition, considered to be the last song he ever wrote.



the new single and video from the album Compositions

> Executive Producer: Anita Baker Produced by Michael J. Powell Management: BNB Associates/ Sherwin Bash



ON ELEKTRA CASSETTES. COMPACT DISCS AND RECORDS

ON RATINGS & RESEARCH

by Jhan Hiber

RESEARCH QUIZ ANSWERS, WINNERS REVEALED

or the first time in all my years of creating research quizzes for my readers to sort out, we have a *three-way tie* for the winner!

Yes, we're talking here about the Gavin's Second Annual Research Quiz, showcased in the November 2 issue. Entries were closed on November 20, and in this column we'll announce the winners—all three of them and disclose the answers to our devilishly tricky brainteasers. Stay tuned.

AND THE WINNERS ARE:

Last year's winner, Jess Hanson of KNlX/ KCW-Phoenix, gave it another good shot this year—earning a 90% score. However, we had three *perfect* scores based on our 10question main portion of the quiz.

How do we break a tie? With a tie-breaker, of course! However, as luck would have it *none* of the three finalists gave us the correct answer to the tiebreaker question, thus leaving us with a three-way tie for this year's honors.

In alphabetical order your winners this year are (drum roll please):

•Duane Kraayenbrink (aka J.D. Palmer), DJ at "Super Pig" KSUX-Sioux City

•Michael Langevin, PD, KRGR-Albert Lea, Minnesota

• Jack Smith (does he get kidded at hotels?) MD at WFLX-Winchester, Kentucky

Congrats and kudos to all—and Vanna White will soon be by with your awards. Seriously, your certificates will be on their way before Christmas. And to all the other entrants (we got over 100 returns) thanks for your best shots. By the way, you high tech groupies who assume faxing is taking over the planet might be interested to know that 60% of our entries were via mail, 40% via fax.

Here now is the revelation of the correct answers to our Second Annual Gavin Quiz. Compare these thoughts to your replies:

1. This question about "Aribtron" response rates threw most people off. Actually, it's a trick question—there is no ratings firm known as Aribtron. (Just kidding, Hawkeye Hiber the proofreader missed one here.) However, assuming you answered on the basis that we were talking about *Arbitron*, the correct answer was 43%, based on a chart we displayed in a column last March. The hope is that Arbitron will boost their response rates and offer a better quality of ratings data—striving toward a response rate of 50%. 2. Yes, those wacky Aussies actually require you to listen to a station for *most* of a quarterhour (8 minutes was the correct response) before getting credit for the entire 15-minute period. Imagine that! Especially when compared to the U.S. approach (as in #3).

3. Both Arbitron and Birch give a station credit for an entire quarter hour if a person records just 5 *minutes* of listening. Assuming that someone listened to three stations for five minutes each in a given 15-minute period our ratings systems would generate 45 minutes (one quarter hour for each station) of radio listening when only 15 actually took place only in America!

4. You still have some time to get your qualitative story together regarding your audience's value, since the NAB is working on a *five year* timetable to have advertisers consider the *quality* of your audience as vital as the *quantity* of that group.

5. Everyone seemed to know that the only way to get into the heads of diarykeepers was to troop to Laurel, Maryland and dig into the treasure trove of diaries for your market. The diarykeeper comments can be priceless!

6. Birch's response rates are typically *higher* than Arbitron's. Birch contends this is because more people will respond to a quick telephone call asking about listening rather than spend seven days keeping a diary.

7. Most everyone knew three types of music research—you could have picked from a list we developed. Call-out, auditorium music tests and at-home music test panels were most often mentioned.

8. Apparently a no-brainer for many of you, who knew that Top 40 and News are your two foremost "big cume" formats.

9. Some folks tripped up here when asked to fill in the two formats that are exclusive cume leaders. In a recent article, we noted that Country and Black/Urban are clear leaders here. However, some thought maybe Jazz or Easy Listening might be in the running. No way.

10. Aha! Got many of you with this one. Replies ranged all over the map, but the correct answer, as shared with you in a column, is 20%. Anything significantly over that figure means you have some listener loyalty problems, or that people are just discovering your station.

TIEBREAKER: Ah, the trick tiebreaker. Actually, the answer to this one is identical to #10, namely 20%. Stations should have at least that portion of their target age group cuming them sometime during the week—otherwise you'll have a pretty lean cume base. Numbers here were spaced widely, and ironically some folks got *this one* right—but *didn't* qualify for the finals because they'd missed too many in the first 10-question main body of the quiz.

Better luck next year, and thanks for all the entries! Nice to know you are paying attention to some of the facts and figures we share with you bi-weekly.

HEAR AND THERE

by Sheila Rene

It's going to be released in January 1 on Arista Records. Roger McGuinn's Back From Rio is his first solo album in over a decade. It will be the Byrds' founder and frontman's 20th album (solo and group). The group will be inducted into the Rock 'N' Roll Hall of Fame as they celebrate their silver anniversary. Former Eagle Timothy B. Schmit provides vocal counterpoint on "Your Love Is A Goldmine," co-written by Eurythmic/ Spiritual Cowboy Dave Stewart. Tom Petty helps with a duet on a new collaboration with McGuinn called "King Of The Hill"...



We have to wait even longer for Billy Squier's upcoming Godfrey Diamondproduced Capitol album, Creatures Of Habit which contains 10 new Squier compositions. But, making it worth the wait is the news that the original band is back together. Guitarist Jeff Golub has been touring with Rod Stewart for several years. He joins keyboardist Alan St. Jon, bassist Mark Clarke and drummin' sensation Bobby Chouinard to make this a show not to miss next March...The one, the only David Lee Roth is calling his new album A Little Ain't Enough and he's finishing up the video. Warner Bros. had to issue a cease and desist to a San Jose, Calif. radio station who had begun playing it prematurely. The fans lucky enough to hear it registered their approval with lots of requests. Somebody send me a copy!.

The Heart sisters, Ann and Nancy Wilson, are being considered for inclusion in the <u>Guinness Book of World Records</u> as the most famous and best-selling sister act in music history. Proceeds for their sold-out benefit concert in their hometown of Seattle will go to "Puget Sound Live," an organization that funds public education on marine life, the purchase of wildlife habitat and direct citizen action in the help of preserving the wetlands...

Bits & Pieces: November 24 was the kickoff for the controversial Rap group, the Geto Boys. They're touring with Ice Cube and Too Short. ..D'Priest, featuring Nadir D'Priest, former vocalist for the Los Angeles band London, has signed to Noise International and plan to release their Richard continued on page 32



Sand Instead of Snow... **Combat Boots not Stockings...** Pedicated to own broops.... With lowe & Marinie - Jean Marinie - Jean

Share the compassion with Marjorie-Jean, on Carmel Records.

To the men and women in fatigues, in foreign lands at unstable times, Marjorie-Jean dedicates "Bring Him Home. "Featuring popular guitarist Grant Geissman.*

Watch for "Bring Him Home" and Marjorie-Jean's other new release "Slumber Song," coming this Holiday Season!

> *Courtesy of Mesa Blue Moon Recording. Photography by Weinberg & Clark.

continued from page 30

Podolor-produced album in January. Playa Del Rock features a cover of Bay City Roller's "Money Honey" and Nick Gilder's "Hot Child In The City."...Congratulations to MCA's Bobby Brown who was recently presented the 1990 American Black Achievement Award in Music by the Johnson Publishing Company. He's continuing work on hisnextalbum, due in 1991...Cheap Trick will continue touring through mid-December, opening for Heart...Former Triumph guitarist Rik Emmett has signed with Charisma Records and his first solo album is Absolutely. All the tunes were written and produced by Emmett...Nils Lofgren is recording in L.A. with producer Kevin McCormick. His

the GAVIN REPORT

Rykodisc album will feature guest appearances by Bruce Springsteen, Ringo Starr, Billy Preston and Levon Helm...Highway 101 vocalist Paulette Carlson has announced that she'll pursue a solo career after her current tour commitments. Her replacement will be announced soon, as the band plans to begin recording a new Warner Bros. album with longtime producers Paul Worleyand Ed Seay by February. Carlson will record her solo album with producer Jimmy Bowen in January...

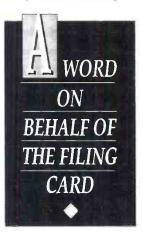
Just when I was getting excited about the George Michael's exclusive seven-city tour, he changed his mind. Instead, he'll begin a full-scale tour of North America in late 1991.

He will include the original seven cities with the proceeds going to previously announced charities. The reason given for the delay is that Michael Has already started work on *Listen Without Prejudice, Vol.* 2, slated for late summer release...

The Ramones are taking on the big screen—twice. They recently traveled to Toronto, Canada to appear in the movie "Car 54, Where Are You," an Orion Studio feature inspired by the television series of the same name. "Roadkill" is the second film, which features an on-screen appearance by Joey Ramone, playing himself. Their tune "Howlin' At The Moon," is prominent in the film and soundtrack...

<u>P.D. NOTEBOOK</u>

by Eric Norberg



rom R. Buckminster Fuller to filing cards.

This column, if nothing else, does cover a variety of topics!

We live in a computer age. Increasingly, radio programmers are computer programmers too, and those who are not have the uneasy feeling that they are vulnerable to the activities of those who are. After all, a computer makes it possible for a programmer to playlist precisely every minute of every hour of every day, does it not?

Although I am not the computer wiz my wife Jane is, several years ago I discovered the joys of word processing, and feel that the enormous flexibility afforded by computer power in writing has greatly improved everything I use it for. Computers are great tools.

That is not to say there aren't things that human beings can't do well too—in some cases, better. We must fit the tool to the task! When the task is being performed by an air talent, the tool should not only make the task easier, but enhance the positive characteristics that make air talent effective on the air for the listener.

Since the person on the air is, ideally, relating to the listener on a one-to-one basis,

placing his or her personal stamp on the station regardless of how restricted the spoken content may be, I feel there needs to be some element of "DJ discretion" within the formatic rule structure.

By that I mean the air person must feel that he or she should be required to make some creative decisions, or they will lose interest in the context in which they appear. Saying their pre-programmed liner in their designated break between the pre-programmed records puts them in the position of being human cart machines (or, organic automation equipment).

Since a consistent format structure is the essence of creating a strong station identity in the mind of the listener, I personally like to set up the music system so that the DH has some selection duties. That means using a selection system, rather than using a computer-generated playlist.

That is not to say there shouldn't be firm control of the playlist. I create categories with the intended station sound in mind, and fill each category with music restrictively selected: Each song is included specifically for what strengths it offers, so no weak material finds its way into any category.

Then I use color-coded filing cards, with one song per card, to implement the playlist in the control room. Each card gives the necessary index number to retrieve the cart, CD or record that song is on.

The air talent has the formatic music sequence to follow posted in the control room, and has been given two or three simple selection criteria, relating to tempo, type of music, etc., and the admonition to pull cards from the front of each category, and refile them in the rear when played. The selection criteria are then used by the airperson to allow going a few cards deep in the front of each category to find the song that best meets the formatic requirements.

What this accomplishes is that although the music cannot get skewed if the categories are properly defined, and the selection rules are followed, the DJ does have some *personal creative involvement* in the selection of the individual songs to be played. This helps ensure the airperson feels creatively involved in the program, and is keeping his or her mind active while the music plays, resulting in better and more involved communication when the mike is open!

A few years back I did some summer relief for a major market music station, and discovered something really interesting and useful about "foolproof studios." In this case, the music was computer-playlisted, the program log defined break location and content, liners and short PSAs encompassed most of the content, and secondary and tertiary cart machine tone cues provided first and second warnings before music carts ended. The automatically-resetting time kept me constantly alerted to where I was in each song. In other words, I didn't have to even listen to the broadcast to know when to open the mike, and nothing creative was required of me when I did open it!

What I discovered was that the board was just too easy to run. What I was being asked to do was so non-involving that when I did open the mike my mind didn't work well. It was sort of like turning off the car engine at a stoplight, and having to restart the engine when the light changes to green! In order to perform relatably and with some intelligence on the air, even just in delivering liners properly, I had to find ways of keeping my mind active during the records, and I kept checking and clearing the newswire (even though I had no newscasts to prepare), found and read the newspaper, etc. Only in that way was I truly mentally ready to do what I was supposed to when the final warning light lit at the end of each record!

So, I submit to you, if you still use a mechanical selection system for music rather than a computerized playlist, you may very well be getting better performance from your air staff—with no less music control, if you've set up your music system correctly—than your competitor who pre-programs all songs. Just a word on behalf of the lowly filing card. ▲

THE ARTISTS

PAT BENATAR

OSCAR BRAN

STEPHEN

TOM CH

JUDY COLLINS

IN

DOLORES HALL

RICHIE HAVENS

THE HOC

TERRI KLAUSNE

GRAHAM NASH

PETE SEEGER

THE SMOTHERS BROTHERS

BRUCE SPRINGSTEEN

JOHN WALLACE

STRIKE ANOTHER BLOW AGAINST WORLD HUNGER



RUTH BERNAL

Founder, Harry Chapin 1942-1981

HARRY CHAPIN TRIBUTE

The Friends of Harry Chapin Perform His Songs Live At Carnegie Hall

HOSTED BY HARRY BELAFONTE

ON RELATIVITY CD's & CASSETTES



1990 RELATIVITY RECORDS, INC.

lunch to hear him play. He wanted a little advice. I ended up autographing their piano." So what kind of advice do you give Sophia Loren?

"I told them to get another piano."

Camilo is on the road in support of his latest release. On The Other Hand, a powerful new album far different from his last two trio efforts. This one features vicious horn arrangements that hark back to Camilo's early days in New York, and even further back to his days in his native Santo Domingo. The progress of his three CBS records pleases the energetic Camilo.

"This is only the beginning. I've always had large expectations."

Those expectations began in the Caribbean, where Camilo led a comfortable life entrenched in the island's middle class. The son of a pharmacist, the music first bit him in classic form—or maybe it was classical. At age sixteen he became the youngest member of the National Symphony of Santo Domingo and²⁴ was awarded a Professorship of Music. As a pianist, he was officially part of the rhythm section, splitting his time between the keyboard, timpani and drums.

"That is why my music is so percussive. People generally think it cames from my Latin blood. That's not true. It comes from a classical background, hearing big sounds and responding from the percussion section. That is also why drummers generally enjay playing my music."

By Kent and Keith Zimmerman

upstairs fram his roam, an the top

floor, is the nightclub. Michel's

quarters is a spacious suite, one that

is inhabitable, because of the noise,

only to the musician who hoppens to

be headlining. It's been a good week. Sets have consisted of origi-

nal compositions running into pieces

by Jaco Pastorius, and even a samba

version of John Coltrane's "Impres-

sions." Littered on the coffee table

are San Diego dailies and the Los

Angeles Times, all containing stun-

ning reviews of the last few nights'

performances. One proclaims him

"The Van Halen of piano, if there

was such an equivalent to heavy

metal inside the Jazz world." A few

days ago he had lunch at the home

"Her son is a big fan of mine,"

Camilo admits sheepishly. "So they

invited Sandra and me over for

of Sophia Loren and Carlo Ponti.

Sophia Loren?

n a shart West Coast tour,

Michel Comilo is relaxing

in his Son Diego hotel

room. One floor, directly

As a youngster, Camila was a self-described "practiholic," forsaking the baseball diamond for the ivaries, becoming a rebel of sorts, an outcast, a "heepie" (as Camila pegs himself with his Caribbean accent) and a self-tought student of American Jazz.

"I first heard Jazz ot the radio. heard Art Tatum play. That blew my mind. Ever since, I've been married to the radio," Camilo proclaims. "It is instrumental in my life. I eventually got close to the radio guys, visiting them at their booths, borrowing their records and transcribing solos."

A love for traditional Jazz soon led Camilo to stray not only from the orchestra, but from his comfortable life in Santa Domingo. As American Jazz took hold, he found resistance from his family and friends.

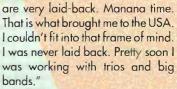
"Down in the Caribbean people

the GAVIN REPORT/November 30, 1990

www.americanradiohistory.com

the politics Of Piano

The Rise Of Michel Camilo



As American guest symphony players streamed to the island, Camilo gravitated toward longhaired players. One in particular, a percussionist named Gordon Gottlieb, suggested he come to New York but family pressure and an ambitious schedule and career kept Camilo on the island. His infatuation with Jazz ruffled a few native feathers.

"We had a revolution in 1965, where we were invaded by the United States Marines," he recalled. "At that time there was still a backlash against the United States. Nevertheless, I was putting together some of the first American Jazz concerts."

Almost all the visiting American musicians who heard Michel urged him to visit New York.

"It was New York, New York, all the time," Camilo laughed. "Finally I married my wife Sandra, who was a singer and a social worker. She couldn't understand the problem. Why stay? Go! I finally thought about it. So in 1979, we finally visited New York to check it out. So many of my friends told me I'd be back, that I couldn't make it because I was Hispanic. They said that the Americans would never accept me. But Sandra and I wouldn't listen."

Upon arrival, and with Gottlieb spreading the word, Camilo went Jazz nutso. Up to that time, Camilo soaked in most of the Jazz piano he could find, up to and including the works of pianists like McCoy Tyner.

"I remember scooping up records and Gordon telling me about Keith Jarrett, Chick Corea, Herbie Hancock. Check it out," he said, recalling a music buying spree, "so I put back some older records and listened to the new stuff."

Camilo returned to the islands but didn't stay long. When he returned to the states, he and Sandra (who took a job in New York for a Caribbean airline) plunged deeply. Immediately Camilo spent half his savings on a Steinway while he and Sandra made a domestic deal.

"She told me, 'I work and you practice, " Camilo said, "I guess of the said to each the s that's how I learned to cook. I became the househusband who practiced all day."

Life in New York was anything 8

COUNTRY

CLINT BLACK - Put Yourself In My Shoes (RCA)

GARTH BROOKS - Unanswered Prayers (Capitol)

PATTY LOVELESS - The Night's Too Long (MCA)

WILLIE NELSON - Ain't Necessarily So (Columbia)

19 17 KATHY MATTEA - A Few Good Things Remain (Mercurv)

24 22 20 AARON TIPPIN - You've Got To Stand For Something (RCA)

LEE GREENWOOD - We've Got It Made (Capitol)

SHELBY LYNNE - Things Are Tough All Over (Epic)

ROB CROSBY - Love Will Bring Her Around (Arista)

18 SHENANDOAH - Ghost In This House (Columbia)

RODNEY CROWELL - Now That We're Alone (Columbia)

14 KENTUCKY HEADHUNTERS - Rock 'N' Roll Angel (Mercury)

MARY CHAPIN CARPENTER - You Win Again (Columbia)

32 25 19 DOUG STONE - These Lips Don't Know How To Say Goodbye (Epic)

DWIGHT YOAKAM - Turn It On, Turn It Up, Turn Me Loose (Reprise)

VINCE GILL - Never Knew Lonely (MCA)

6 ALABAMA - Forever's As Far As I'll Go (RCA)

10 **CARLENE CARTER** - Come On Back (Reprise)

TANYA TUCKER - It Won't Be Me (Capitol)

GEORGE STRAIT - I've Come To Expect It From You (MCA)

5 RICKY VAN SHELTON - Life's Little Ups & Downs (Columbia)

HIGHWAY 101 - Someone Else's Trouble Now (Warner Bros.)

ALAN JACKSON - Chasin' That Neon Rainbow (Arista)

2W LW TW

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3 4

> 5 4

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13 13

28 23 21

27 24 22

31 26 24

9 4 2

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20 12

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17 16 16

25 1 7

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MOST ADDED

JOE DIFFIE (107) (Epic)

MARK CHESNUTT (70) (MCA)

> THE JUDDS (65) (Curb/RCA)

VERN GOSDIN (48) (Columbia)

> **EXILE** (48) (Arista)

TOP REQUESTS

CLINT BLACK	
GARTH BROOKS	
GEORGE STRAIT	
ALAN JACKSON	
VINCE GILL	
CORD TO WAT	CH
LAN Repr	No. State

RE

37 38 **VERN GOSDIN** 3 Is It Raining At Your House (Columbia) "The Voice" really shines through on this song. Forty-eight more

adds this week include WSIX. WESC, WGKX, WTQR, KJUG, KRRV, WFMS, KDJW, etc.

34 26 **REBA MCENTIRE** - Rumor Has It (MCA) 33 27 MIKE REID - Walk On Faith (Columbia) 30 28 **RAY KENNEDY** - What A Way To Go (Atlantic) 31 29 FOSTER & LLOYD - Can't Have Nothin' (RCA)

29 25 PAUL OVERSTREET - Daddy's Come Around (RCA)

- 39 32 30 PIRATES OF THE MISSISSIPPI - Rollin' Home (Capitol)
- 6 21 31 K.T.OSLIN - Come Next Monday (RCA)

33 27 23 STEVE WARINER - There For Awhile (MCA)

- MARK CHESNUTT Brother Jukebox (MCA) 32
- 35 33 CLINTON GREGORY Couldn't Love Have Picked A Better Place To Die (Step One
- 18 34 CONWAY TWITTY - Crazy In Love (MCA)
- 35 OAK RIDGE BOYS - (You're My) Soul And Inspiration (RCA) _
- 38 36 LIONEL CARTWRIGHT Say It's Not True (MCA)
- 37 37 DANIELE ALEXANDER & BUTCH BAKER - It Wasn't You, It... (Mercury)
- 38 **JUDDS** - Love Can Build A Bridge (Curb/RCA) _ 40
 - **NEAL McCOY** If I Built You A Fire (Atlantic) 39
 - TIM RYAN Breakin' All The Way (Epic) 40

CHARTBOUND Hit Factor Weeks ARTIST TITLE LABEL *Debuts in Chartbound Reports Adds Medium Light Heavy 29% 138 30 41 67 4 PAM TILLIS - Don't Tell Me What To Do (Arista) 107 4 6 3% 1 117 *JOE DIFFIE - If You Want Me To (Epic) 12 10% 2 55 **ANNE MURRAY** - Bluebird (Capitol) 114 47 1 3 RONNIE McDOWELL - Unchained Melody (Curb) 35 18 59 16% 113

the GAVIN REPORT/November 30, 1990

Editor: Lisa Smith

Assoc. Editor: Cyndi Hoelzle

Reports accepted Monday & Tuesday 8AM-4PM Station Reporting Phone: (415) 495-1990 Gavin Fox: (415) 495-2580

UP & COMING

Reports accepted Mondays at 8AM through 4PM Tuesdays Station Reporting Phone (415) 495-1990 Gavin Fax: 415-495-2580

NEW RELEASES

by Lisa Smith & Cyndi Hoelzle

Reports	Adds	Weeks ARTIST TITLE LABEL
106	18	4 BLACK TIE - Learning The Game (Bench)
92	5	6 ASLEEP AT THE WHEEL - That's The Way Love Is (Arista)
91	2	5 DOLLY PARTON - Slow Healing Heart (Columbia)
89	7	6 SUZY BOGGUSS - All Things Made New Again (Capitol)
84	48	2 VERN GOSDIN - Is It Raining At Your House (Columbia)
78	2	7 JAMES HOUSE - You Just Get Better All The Time (MCA)
78	13	3 JOHN CONLEE - Doghouse (Curb)
76	20	3 LARRY GATLIN w/ THE GATLIN BROTHERS - Country Girl Heart (Capitol)
74	5	4 SOUTHERN PACIFIC - Memphis Queen (Warner Bros.)
65	4	4 STATLER BROTHERS - Nobody Else (Mercury)
61	10	3 DAVID LYNN JONES - I Feel A Change Comin' On (Mercury)
61	29	2 MOLLY & THE HEYMAKERS - Chasin' Something Called Love (Reprise)
58	48	1 *EXILE - There You Go (Arista)
53	16	2 BILLY DEAN - Only Here For A Little While (Capitol)
50	1	4 DAWN SEARS - San Antone (Warner Bros.)
47	-	5 NITTY GRITTY DIRT BAND - The Rest Of The Dream (MCA)
47	23	2 LACY J. DALTON - Lonesome (As The Night Is Long) (Capitol)
43		5 GENE WATSON - This Country's Bigger Than Texas (Warner Bros.)
34	9	1 *JOHN ANDREW PARKS - Veronica (Curb/Capitol)

Dropped: #20-T. Tritt, #28-T.G. Brown, #36-D. Williams, #39-Exile (Yet), C. Pride, K. Welch, M. Haggard, C. Daniels Band.

INSIDE COUNTRY

#1 ONE YEAR AGO TODAY Highway 101 - Who's Lonely Now

#1 FIVE YEARS AGO TODAY The Judds - Have Mercy

#1 TEN YEARS AGO TODAY Ronnie Milsap - Smokey Mountain Rain

PLEASE NOTE...Next week's Gavin (12/ 7) will feature the Top 100 of the Year, and the last Gavin of 1990 (12/14) will announce the nominees for the 1991 Gavin Awards. After that, we won't need station reports until the week of January 7, 1991.

NASHVILLÉ HAPPENINGS...It's official! RCA Records has announced that Eddie Mascolo is now their Vice President of National Country Promotion...Meanwhile over at Mercury/PolyGram, the very deserving Bobby Young has been promoted to Vice President of National Country Promotion. Bruce Shindler moves over from RCA to take over the Director of National Promotion position, and Kevin Herring moves to the Nashville office to become Manager of Secondary Promotion...Arista staffers are still working out of their homes after their building was found to have high quantities of benzene gas. Reception is temporarily being housed at the Stouffer Hotel. Reach them at 615-255-8400... KNIX-Phoenix Program Manager Larry Daniels has been elected President of the board of directors of Country Radio Broadcasters Inc...Teresa George has been

promoted to coordinator of public information for the Country Music Association, succeeding Kelley Gattis...Hoyt Axton signed with Buddy Lee Attractions for exclusive representation...The Goldens have signed with World Class Talent.

STATION HAPPENINGS...There are some new folks at KEZS/FM-CapeGirardeau. Leah Ellison is now doing afternoon drive, Hurricane Wayne Kelly is on evenings, and Kent Crider is doing overnights...Former KMNS-Sioux City MD Ty Cooper is now the PD/MD at KSUX in Sioux City...KPRB-Redmond welcomes Doc Holliday (Drew Durigan) to afternoon drive and Scott Karr to evenings...Russ Shafer says WKSW-Springfield has a new phone number: 513-399-5300...Kurt Reinicke is the new GM at WDMP-Dodgeville, replacing Wendy Hamlin, who has gone back to school to become a nurse...WWRK-Elberton's Scott Smith will now take music calls Monday 2-4 EST...Ray Randall has left KRTY-San Jose to become the new Program Director at KRPM-Seattle. His replacement at KRTY will be KMIX-Modesto's Bill Mackey, who'll make the move on December 18th...Lee Rogers is now the Operations Manager at WQIK-Jacksonville...Jim Cooper is the new General Manager at KPLE-Temple...Jim Heath has left KRMS-Osage Beach and gone to WLJE-Valparaiso. The new MDat KRMS is Leesa Cohn...KSCS-Dallas/Ft. Worth kicked off their annual Sun Belt Program on the Friday after Thanksgiving. The 18-hour radiothon collected over 12,000 toys. They will

MARTY STUART - Little Things (MCA) Marty sings his rockabilly heart out, giving us a taste of his upcoming album, Tempted. The song, which he co-wrote with Paul Kennerly, starts off rockin' and never lets up.

RESTLESS HEART - *Long Lost Friend* (RCA) This soft, tender ballad has long been a favorite album cut with programmers. The sparse accompaniment emphasizes the singer's vulnerability.

EMMYLOU HARRIS - Wheels Of Love (Reprise)

Sweet, sweet Emmylou. It's always a delight to listen to one of the best singers in American music. Word is that this cut inspired Emmylou to make her first video in ten years.

JOHN ANDREW PARKS - Veronica (Curb/ Capitol)

Parks' first single "Ten Gallon Dreams" showed a bit of his surrealistic side (he also the wrote Kenny Rogers' "Planet Texas"), but this time around he's got his feet planted firmly on the ground, belting out a plea to the women he loves. A great song that runs the risk of being overlooked.

<u>VERLON THOMPSON</u> - She's The One (Capitol)

A wonderful, catchy debut from Capitol's latest contender. Thompson uses descriptive phrases to show what happens when fools fall in love.

PROGRAMMER'S PICK

LARRY GATLIN AND THE GATLIN BROTHERS - Country Girl Heart (Capitol) Here's a song about a country girl who wants the excitement of the city and her Sweetheart, who says he'll wait for her back home. There's some great fiddle playing on this record, and the mixing of the Gatlins' vocals is the icing on the cake. Baby boomers will love this one. Rusty Hightower, MD - KIKM/Sherman,TX

gathering continue toys until Christmas...Due to the recent catastrophic floods in Washington, KWYZ-Everett/Seattle has been operating under reduced power. Their transmitter is under water!...WQSI-Frederick is conducting their 15th annual Christmas Cash For Kids Radiothon December 3-5.100% of the money goes to buy toys, blankets and clothing for the Salvation Army to distribute to needy children in Frederick County...Steve Foster is the new MD at KKAJ-Ardmore. He will take music calls on Tuesdays from 10 AM til 2 PM Central Time.

Talk with you next week. The Gavin Country Crew

ALBUM CUTS

Mark Collie - Another Old Soldier Garth Brooks - Two Of A Kind/Wild Horses/The Thunder Rolls The Judds - This Country's Rockin' Reba McEntire - Waitin' For The Deal To Go Down

HIT FACTOR Country Research: Lisa Smith/Elma Greer/Cyndi Hoelzle

Total Reports This Week 229 Last Week 229

		Reports	Adds	Heavy	Medium	Light	Hit Factor	Week
CLINT BLACK - Put Yourself In My Shoes (RCA)	e anne a dhe part e ann. Ior	228	-	212	16		100%	8
GEORGE STRAIT - I've Come To Expect It From You (MCA)		228		209	18	1	99%	7
INCE GILL - Never Knew Lonely (MCA) CARTH BROOKS - Unanswered Prayers (Capitol)	24.4	229 229		204 199	24 30	1	99% 100%	12 6
RICKY VAN SHELTON - Life's Little Ups & Downs (Columbia)	i ang salabat na prod	225	_	173	51	1	99%	8
ALABAMA - Forever's As Far As I'll Go (RCA)	LUTTE AND CASA	227	2	119	101	5	96%	5
LAN JACKSON - Chasin' That Neon Rainbow (Arista)		205	-	167	30	8	96%	10
HIGHWAY 101 - Someone Else's Trouble Now (Warner Bros.) PATTY LOVELESS - The Night's Too Long (MCA)		206 208	1	146 130	48 69	11 9	94% 95%	13 13
CARLENE CARTER - Come On Back (Reprise)		200	2	90	120	13	93%	9
WILLIE NELSON - Ain't Necessarily So (Columbia)	(Fait)	206		139	53	14	93%	12
TANYA TUCKER - It Won't Be Me (Capitol)		228	9	81	128	10	91%	9
RODNEY CROWELL - Now That We're Alone (Columbia) KENTUCKY HEADHUNTERS - Rock 'N' Roll Angel (Mercury)		217 203	1	95 110	105 82	16 10	92% 94%	9 11
MARY CHAPIN CARPENTER - You Win Again (Columbia)		214	5	62	131	16	90%	9
DWIGHT YOAKAM - Turn It On, Turn It Up, Turn Me Loose (Reprise)	I want wat we	214	4	66	121	23	87%	9
KATHY MATTEA - A Few Good Things Remain (Mercury)		223	4	30	169	20	89%	6 12
SHENANDOAH - Ghost In This House (Columbia) DOUG STONE - These Lips Don't Know How To Say Goodbye (Epic)		167 215	9	123 15	39 161	5 30	97% 81%	5
AARON TIPPIN - You've Got To Stand For Something (RCA)		203	5	34	138	26	84%	9
LEE GREENWOOD - We've Got It Made (Capitol)	- 清水湯	213	8	16	157	32	81%	8
SHELBY LYNNE - Things Are Tough All Over (Epic)	Service Service	202 204	3 8	21 11	137 144	41 41	78% 75%	10 7
STEVE WARINER - There For Awhile (MCA) ROB CROSBY - Love Will Bring Her Around (Arista)	2 4 4 4	204	о 5	9	136	53	71%	8
PAUL OVERSTREET - Daddy's Come Around (RCA)		210	18	- 9	125	58	63%	4
REBA MCENTIRE - Rumor Has It (MCA)		211	21	7	124	59	62%	6
MIKE REID - Walk On Faith (Columbia)		198 182	19 19	11	113 109	65 43	57% 65%	4 9
RAY KENNEDY - What A Way To Go (Atlantic) FOSTER & LLOYD - Can't Have Nothin' (RCA)		178	11	4	103	43 60	60%	6
PIRATES OF THE MISSISSIPPI - Rollin' Home (Capitol)		168	7	5	103	53	64%	7
K.T.OSLIN - Come Next Monday (RCA)		128	-	60	51	17	86%	12
MARK CHESNUTT - Brother Jukebox (MCA) CLINTON GREGORY - Couldn't Love Have Picked A Better Place To Die (S	Sten One)	202 148	70 12	4	58 73	70 56	30% 54%	20 8
CONWAY TWITTY - Crazy In Love (MCA)		118		46	50	22	81%	15
DAK RIDGE BOYS - (You're My) Soul And Inspiration (RCA)	<u>Philipar</u>	172	30	1	61	80	36%	3
LIONEL CARTWRIGHT - Say It's Not True (MCA)		164	31	-	61	72	37%	4
DANIELE ALEXANDER & BUTCH BAKER - It Wasn't You, It Wasn't Me (M JUDDS - Love Can Build A Bridge (Curb/RCA)	lercury)	130 177	12 65	3	58 37	57 75	46% 20%	7
NEAL McCOY - If I Built You A Fire (Atlantic)		132	10	_	47	75	35%	4
TIM RYAN - Breakin' All The Way (Epic)		136	20	_	50	66	36%	6
TOP SELLING ALBUMS		T)P TI	EN V	IDEO	S	Aven 1	
1.GARTH BROOKS - No Fences (Capitol)	1. TRAVIS	FRITT - Put	Some D	rive In Y	'our Coun	try (Wa	arner Bros	:.)
2.CLINT BLACK - Put Yourself In My Shoes (RCA)	2. JAMES HOUSE - You Just Get Better All The Time (MCA)							
3. REBA MCENTIRE - Rumor Has It (MCA)	3. WILLIAM LEE GOLDEN - Louisiana Red Dirt Highway (Mercury)							
4. GEORGE STRAIT - Livin' It Up (MCA)	4. K.T. OSLIN - Come Next Monday (RCA)							
5. RANDY TRAVIS - Heroes And Friends (Warner Bros.)	5. BILLY & TERRY SMITH - Blues Stay Away From Me (Epic)							
6.VINCE GILL - When I Call Your Name (MCA)	6. ALAN JACKSON - Chasin' That Neon Rainbow (Arista)							
7. ALAN JACKSON - Here In The Real World (Arista)	7. MARK COLLIE - Hardin County Line (MCA)							
8.K.T. OSLIN - Love in A Small Town (RCA)	8. BILLY JOE ROYAL - A Ring Where A Ring Used To Be (Atlantic)							
9. KENTUCKY HEADHUNTERS - Pickin' On Nashville (Mercury)	9. CLINT BLACK - Put Yourself In My Shoes (RCA)							
10. ALABAMA - Pass It On Down (RCA)	10. RANDY TRAVIS - Heroes And Friends (Warner Bros.)							

10. ALABAMA - Pass It On Down (RCA) Based on correspondents' research

the GAVIN REPORT/November 30, 1990

Courtesy of Country Music Television

PHOTOFILE



Wow, what coverage! WEZL-Charleston's Charlie Lindsey received a shot of this bumper sticker on a truck in Saudi Arabia from a public affairs Captain in the Air Force.





Mary Chapin Carpenter is all smiles with WYNY-New York's Steve Blatter.

KQIL-Grand Junction's Chris Britt chats with Patty Loveless after a recent concert in Grand Junction.



Dwight Yoakam invited the Indigo Girls, Amy Ray and Emily Saliers, to sing on the "Dangerous Man" cut on the new CD "If There Was A Way."



Lionel Cartwright recently co-emceed the awards presentation at the National Association of Broadcasters Crystal Radio Awards luncheon. From left (standing) Richard Novik, Vice Chairman of NAB's Board of Directors, WTSN-Dover's Paul LeBlanc, WHBC-Canton's Doug Lane, Cartwright, WPXC-Hyannis' Albert Makkay, WSJM-St. Joseph's Gayle Olson. (sitting) WHIZ-Zanesville's Pete Petoniak, WILM-Wilmington's Sally Hawkins, WDLB-Marshfield's Jo Ann R. Hackman and WYAY-Atlanta's Bob Green.

MOST ADDED				JAZZ		accepted Thursdays only 9AM -4PM oorting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580
1. PLURAL - GAL COSTA (BMG INT'L)	2W 3 1	LW 2 1	1	JOE SAMPLE - Ashes To Ashes (W MARK WHITFIELD - The Marksman		
2. CAROL CHAIKIN (GOLD CASTLE)	12	8	3	BRIAN MELVIN TRIO FEAT. JACO	PASTORIUS - Standards Zone (Glo	bal Pacific)
3. LIFE OUT ON THE ROAD -	7 9	5 6	5	<u>BETTY CARTER</u> - Droppin' Things <u>RALPH MOORE</u> - Furthermore (Lar	ndmark)	
JAY LEONHART (NESAK)	6 4	73		MULGREW MILLER - From Day To JON HENDRICKS AND FRIENDS - I		
4. PLAYING WITH FIRE - SAM RINEY (SPINDLETOP)	2 13	4 10		GEORGE BENSON - Big Boss Band LOU RAWLS - It's Supposed To Be		
<i>TIE</i> CURVES - MIT CH WATKINS	32	15	10	ART BLAKEY & JAZZ MESSENGER	IS - One For All (A&M)	
(ENJA)	23	21	12	MONTE CROFT - Survival Of The S BOBBY MCFERRIN - Medicine Mus	sic (EMI)	
	21 29			THE MANHATTAN PROJECT - Man DANNY HEINES - One Heart Wild (
TOP TIP	18	17 11		KENNY GARRETT - African Exchan MICHAEL BRECKER - Now You Se		
	8 5 35	9	17	EMILY REMLER - This Is Me (Just KELLYE GRAY - Standards In Gray	ice)	
JAY LEONHART	-	33	19	RENEE ROSNES - For The Moment	t (Blue Note)	
LIFE OUT ON THE ROAD (NESAK)	22 34	23	21	CLARK TERRY - Havin' Fun (Delos <u>PASSPORT</u> - Balance Of Happiness	s (Atlantic)	
	10 20	14 18		LEO GANDELMAN - Solar (Verve F FATTBURGER - Come & Get It (En		
An impressive debuta true life account of the Jazz lifestyle.	33 48	31	24	KIM PENSYL - Pensyl Sketches #3 DAVE CATNEY - First Flight (Justic	(Optimism)	
	25	27	26	MACEO PARKER - Roots Revisited	l (Verve/Polydor)	
RECORD TO WATCH	43 37	41 39	28	<u>VINCENT HERRING</u> - American Ex HARVIE SWARTZ - In A Different L	ight (Bluemoon)	
	37 24	34 22	29 30	THE HOT SPOT SOUNDTRACK - TH MARK COLBY/FRANK CARUSO - N	he Hot Spot (Antilles/Island) Aango Tango (Best Recordings)	
CAROL -	-	50		JAY LEONHART - Life Out On The BRIAN BROMBERG - Bassically Sp		
	36 11		33	SUSANNAH McCORKLE - Sabia (C MICHEL CAMILO - On The Other H	oncord Jazz)	
HAIKIN	26	28	35	CHARLES MICHAEL BROTMAN - M	Mango Cooler (Global Pacific)	
MAGe	=	49 43	37	AGENDA COLLECTION - Agenda C STAN GETZ - Billy Highstreet Sam	ba (EmArcy/PolyGram)	
	27	32		TAKE 6 - So Much 2 Say (Reprise) GENE HARRIS/SCOTT HAMILTON		
	17	47 26	40	MARK ISHAM - Mark Isham (Virgi GERRY MULLIGAN - Lonesome Bo	n)	
0.61	31	38	42	LONNIE PLAXICO - Plaxico (Muse))	
	38	40	44	ABBEY LINCOLN - The World Is Fa FRANK MANTOOTH - Persevere (C)ptimism)	
CAROL CHAIKIN (GOLD CASTLE)	19 16	30 36		DAVID BENOIT - Inner Motion (GR SEBASTIAN WHITTAKER - First OL		
Chaikin's nifty sax sounds picks up steam after a few weeks in the	41	45 42		GARY DIAL & DICK OATTS - Brass MAKATO OZONE - Starlight (JVC/0		
Most Added column. Co-Editors: Keith Zimmerman/Kent Zimmerman	14	25	49	SUZANNE DEAN - I Wonder (Nova KENIA - What You're Looking For	1)	
and the standing of the standi	14	20	00	CHARTBOUND		*Debuts in chartbound
*GAL COSTA (BMG INT'L) David Newman/ellis Marsalis (Ama	ZING			SCHUMAN (GRP) Die Redd (Triloka)	*MITCH WATKINS (ENJA) *Sam Riney (Spindletop)	
WARREN BERNHARDT TRIO (DMP) TOM BORTON (BLUEMOON)	LINUJ		NELS	DIE REDD (TRILORA) DN RANGELL (GRP) L CHAIKIN (GOLD CASTLE)	*RICKY FORD (CANDID) *MEL TORME (CONCORD JAZZ)	
ED SHAUGHNESSY (CHASE MUSIC GROU TIM EYERMANN (BLUE MOON)	JP)		лым	Y & JEANNIE CHEATHAM (CONCORD JAZZ) KOZ (CAPITOL)	* NUCLEARL MARKEN (MIADNED DDO	
*THE PARIS ALL-STARS (A&M)			ANDY	SUMMERS (PRIVATE MUSIC)	#48 Bobby Lyle, Coale Johnson, Oscar P	

JAZZ NEW RELEASES

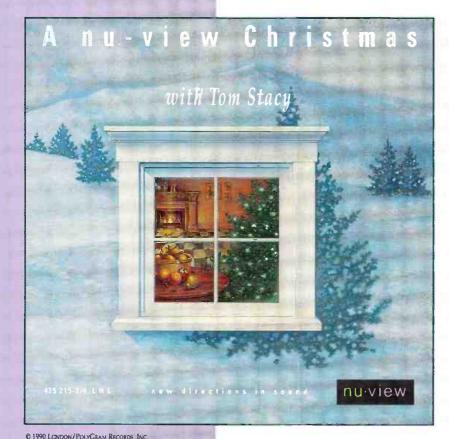


AMAZONIA - ANA CARAM (CHESKY) Ana Caram likens music to a global lifestyle flourishing "without passports or borders." Caram's indigenous style of Brazilian saw glowing airplay success on Jazz/AA last time around. Amazonia should promises more of the same. The tunes span a dramatic spectrum ranging from the sweetly melodic, "Antonio's Song" and "Solidao," to the more urgent "Amor." "Amor" is punctuated by Steve Sacks' slicing alto sax licks. The song gathers superb cinematic steam and the last sound the listener hears is a stunned swoon by Caram. From then on Amazonia pushes into cruise control with the trad Jazz, percussive assault on "Jungle." Stark, nebulous titles identify each song (Amor, Jungle, My Land). Amazonia blooms into an enticing personal statement as each track builds momentum. Both formats might want to check out the celebratory "Olinda."

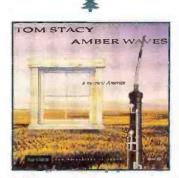


THE MEMPHIS BOYS (VANGUARD) The principle players behind the stomping

Memphis Soul genre spend these days as fancy session players for folks like Kenny Rogers, The Highwaymen and Merle Haggard. When Elvis recorded "Suspicious Minds" or when Dusty Springfield cut the stellar Dusty In Memphis session, they knew who to call. The sound is unmistakable and reliably funky. Occasionally smart hipsters like John Hiatt or John Mellencamp borrow from the Memphis experience. Generally though, the Memphis groove by the original musicians has laid fallow. Booker T. makes tentative albums for the Master Series. Melting Pot by Booker T. & The MG's-the quintessential Memphis opus-was never reissued on CD and is available only on collectible vinyl. Well, wait no more. The Memphis Boys, armed with prime players like guitarist Reggie Young and Hammond organist Bobby Emmons, have returned with their seemingly effortless blend of Soul stew. Many listeners of Alternative Adult will recognize this sound when they hear it. It depends on your station sound whether you select the growling "Mallwalkin" and "Who's Watchin' Who" or the more pastorally tonal "Delta Rain" and "Hard To Let Go." A compromise between the two is "Dinah Might." Love those song titles.



Make Last Year's #1 Christmas Hit First on Your List This Holiday Season.



And Don't miss Tom's latest hit, "Amber Waves" 425 223-2/4

CONTACT MICHELLE TAYLOR (212) 333-8347



MOST ADDED

- 1. CONCERTO FOR SAX -**MICHAEL KAMEN featuring** DAVE SANBORN (WARNER BROS.)
- 2. PLAYING WITH FIRE SAM RINEY (SPINDLETOP)
- 3. | WONDER SUZANNE DEAN (NOVA)
- 4. SHELL GAME DON HARRISS (SONIC ATMOSPHERES)
- 5. MELROSE TANGERINE DREAM (PRIVATE MUSIC)

TOP TIP

	- L.
SAM RINEY PLAYING WITH FIRE (SPINDLETOP)	2: 3: 4: 2:
BASIA BRAVE NEW HOPE (EPIC)	14 34
Our two top debuts!	3 1: 4:
RECORD TO WATCH	20
	41 41 21 30
VAN MORRISON ENLIGHTENMENT (MERCURY)	3 5
Along with Paul Simon, the	2

Along with Paul Simon, the ultimate adult alternative. This one is "real real gone." Dig it.

Co-Editors: Keith Zimerman/Kent Zimmerman

DULT ALTERNATIVE 2W LW TW

Reports accepted Thursodys only 9AM-4PM

2W	LW	TW	
3	1	1	JOE SAMPLE - Ashes To Ashes (Warner Bros.)
1	2	2	FATTBURGER - Come & Get It (Enigma)
4	4	3	LEO GANDELMAN - Solar (Verve Forecast/PolyGram)
6	6	4	THOM ROTELLA - Without Words (DMP)
8	5	5	STRUNZ & FARAH - Primal Magic (Mesa)
11	8	6	PAUL SIMON - The Rhythm Of The Saints (Warner Bros.)
2	3	7	RIPPINGTONS - Welcome To The St. James Club (GRP)
12	9	8	CHARLES MICHAEL BROTMAN - Mango Cooler (Global Pacific)
5	7	9	DAVID BENOIT - Inner Motion (GRP)
10	10	10	BETH NIELSEN CHAPMAN - Beth Nielsen Chapman (Reprise)
15	13	11	MARK ISHAM - Mark Isham (Virgin)
7	12	12	EMILY REMLER - This Is Me (Justice)
19	15	13	DAVE KOZ - Dave Koz (Capitol)
29		14	DANNY HEINES - One Heart Wild (Silver Wave)
16	19	15	RIC FLAUDING - Letters (Spindletop)
18	18	16	<u>RICHARD SOUTHER</u> - Twelve Tribes (Narada)
17	16	17	KIM PENSYL - Pensyl Sketches #3 (Optimism)
25	22	18	T SQUARE - Natural (Columbia)
33	20 25	19	NELSON RANGELL - Nelson Rangell (GRP)
43 23	25	20 21	BOBBY McFERRIN - Medicine Music (EMI) BOBBY CALDWELL - Heart Of Mine (Sin Drome)
9	11	22	ACOUSTIC ALCHEMY - Reference Points (GRP)
14	14	23	JONATHAN BUTLER - Heal Our Land (Jive/RCA)
34	27	24	TOM BORTON - Dancing With Tigers (Bluemoon)
31	26	25	MARIAN MEADOWS - For Lovers Only (Novus/RCA)
13	17	26	TOM COSTER - From Me To You (Headfirst/K-tel)
42	37	27	PASSPORT - Balance Of Happiness (Atlantic)
26		28	BREATHE - Peace Of Mind (A&M)
46	30	29	GEORGE MICHAEL - Listen Without Prejudíce (Columbia)
48	34	30	OTTMAR LIEBERT - Poets And Angels (Higher Octave)
47	36	31	AGENDA COLLECTION - Agenda Collection (Agenda)
27		32	NARADA WILDERNESS COLLECTION - Various Artists (Narada)
36	33	33	KRISTEN VIGARD - Kristen Vigard (Private Music)
	42	34	SHAKATAK - Perfect Smile (Verve Forecast/PolyGram)
24	24	35	LALAH HATHAWAY - Lalah Hathaway (Virgin)
22	28	36	JIM CHAPPELL - Saturday's Rhapsody (Music West)
	43	37	DON HARRISS - Shell Game (Sonic Atmospheres)
		38	SAM RINEY - Playing With Fire (Spindletop)
49	48	39	MICHAEL PAULO - Fusebox (GRP)
40	40	40	IAIN MATTHEWS - Pure and Crooked (Gold Castle)
21	38	41 42	STEVE ERQUIAGA - Erkiology (Windham Hill Jazz) BASIA - Brave New Hope (Epic)
20	29	42	PHIL SHEERAN - Breaking Through (Sonic Edge)
20 30	35	43	ANDY SUMMERS - Charming Snakes (Private Music)
50	45	45	KIM WATERS - All Because Of Me (Warlock)
		46	VAN MORRISON - Enlightenment (Mercury)
28	39	47	NEVILLE BROTHERS - Brother's Keeper (A&M)
	50	48	BRIAN BROMBERG - Bassically Speaking (Nova)
_	-	49	SARA HICKMAN - Shortstop (Elektra)
_	-	50	SUSAN J. PAUL - Human Factor (Vantage)
_		-	

CHARTBOUND

MICHAEL KAMEN/DAVE SANBORN (WARNER BROS.) SUZANNE DEAN (NOVA) DAVID LANZ (NARADA) KOFI (WARLOCK) MAKATO OZONE (JVC/GRP) TOM SCHUMAN (GRP)

*TANGERINE DREAM (PRIVATE MUSIC) BLUEMAIR (ITI) **KURT BESTOR** (AIRUS) BILL MEYERS (AGENDA) **COALE JOHNSON (PAR)**

*Debuts in chartbound

Dropped: #41 Ricardo Silveira, #44 Bob James, #46 Bernardo Rubaja, #47 Twin Peaks, #49 Dave Weckl, Lonnie Plaxico, Lou Rawls.

the GAVIN REPORT/November 30, 1990

JAZZ NEW RELEASES



LOVE IS A STRANGE HOTEL -GREGSON & COLLISTER (RNA/RHINO)

Okay. You Adult Alternative MDs hiding under your desks saying "We don't play cover versions" can come out now. The latest by Gregson & Collister won't bite you. It's a clever "Smokin' OP's (other people's)" idea absolutely unlike other. Selections like Del Amitri's "Move Away Jimmy Blue," "For A Dancer" by Jackson Browne or Aztec Camera's "How Men Are" are not yet moldy. The tangible tracks for radio could be 10cc's Top Forty hit, "The Things We Do For Love" or Bruce Springsteen's "One Step Up." The arrangements are spare. A single acoustic guitar or piano generally accompanies each vocal with a wee dose of mandolin, organ or bass drum thrown in for effect.

EXTENSIONS - DAVE HOL-LAND QUARTET (ECM)

The fun part of cracking open a new ECM release is checking out the bandmembers on the front cover. This lineup is dandy. Kevin Eubanks needed a break like this. Steve Coleman, like the other M-Base players, has lost us lately. Dave Holland's decision to shore up his rhythm section with Marvin "Smitty" Smith was safe and astute. ECM mastermind Manfred Eicher approaches each session with his usual tacticthrowing all melodic angles out the window when the tape rolls. Instead the musicians usually play around the chord structures. In that sense, Extensions is no different. However, the sessions didn't take place in some remote corner of Scandinavia. The music is not a retreat from anything; it's a gripping Manhattan showdown. The performances are clawing and visceral. Holland and Smith deliver a pulsing threat, standing up to other formidable rhythm teams, most notably Charlie Haden and Paul Motian. Extensions clarifies what's happening in Brooklyn and makes it exciting. Potent stuff.

RETURN TO THE WIDE OPEN SPACES - DAVID NEWMAN, ELLIS MARSALIS, CORNELL DUPREE (AMAZING)

The metronome wrecking ball of Swing is at it again. Lately, there has been this spicy affair going on between Swing and the Jazz airwaves. Records by Gene Harris and Scott Hamilton and the Bill Warfield Big Band have punctured the chart's upper half with more ease than before. Return To The Wide Open Space, also currently on the verge of big chart moves, is Swing with more of a Texas/Southwest homecoming variety. Texas-born vets like Chuck Rainey, Cornell Dupree and David Newman gather at the Caravan Of Dreams club in Fort Worth to duke it out onstage in rousing reunion fashion. Ellis Marsalis, imported from next door in New Orleans, adds his R&B piano licks plus a luxurious solo version of Billy Stayhorn's "Lush Life." If T Bone Walker and Gatemouth Brown are your idea of a true swing thing, look no further than the bbg-soaked sounds of RTTWOS.

A WINTER'S SOLSTICE III (WINDHAM HILL) From the Sharper Image cata-

From the Sharper Image catalogue to Alternative Adult airwaves comes the sophisticated intimate seasonal sounds of Windham Hill's A Winter's Solstice III. Steve Erquiaga recites a pleading version of "The Christmas Song" on solo acoustic guitar. Schonhertz & Scott's "Little Drummer Boy" is planar and astral, syntho yet sympho. Barbara Higbie turns in a haunting vocal-textured, traditional chant called "Lullay, Lully." We prefer a little East Village grime on our Christmas wellies, so we yield to John Gorka's "Christmas Bells."

GARY LAMB CHRISTMAS

(GOLDEN GATE RECORDS) Put a little grandeur into your Holiday sounds with some keyboard recitals by Gary Lamb. It's also a chance to escape from the hit parade of standard compositions. The best track is "On The Wings Of An Angel." It could be a spaced yule soundtrack addendum to German filmmaker Wim Wenders' gem, Wings Of Desire. That alone makes Gary Lamb a worthy Christmas add.

YULE STRUTTIN'/A BLUE NOTE CHRISTMAS - VARI-OUS ARTISTS (BLUE NOTE) Man, they even have a green Blue Note logo on the disc. On Yule Struttin', Blue Note raids their current roster for some Christmas cooking, under the direction of young Jazzbo Matt Pierson. Everything's brand new except a trio of oldies by the late legends Chet Baker, Dexter Gordon and Count Basie. Highlights include Chet's skiffling "Winter Won-derland" recorded six months after we were born. Basie's piece is live at Birdland with Frank Wess, Snooky Young and Thad Jones on hand. Enough said about that. Punch up John Scofield's plucky sendup of Alvin & The Chipmunks' "Christmas, Christmas" or chanteuse Diane Reeve's torchy "A Merrier Christmas" for a timely per-spective. Those with ears welded to Bop should start with the opening "Vauncing Chimes" by Bobby Watson & Horizon.



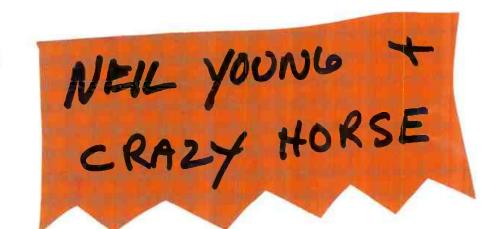
GAVIN	Λ.Λ.
On The Air At	
WFAE	KTWV
WLOQ	KXDC
WGMC	KKNW
WBUR	KKVU
KOAI	KCCK
THE BREEZE	KUNC

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November 30, 1990/1he GAVIN REPORT

"I guess Neil Young is the king of rock & roll. I don't see anybody else on the scene standing anywhere <u>near</u> this tall nowadays."

--Kurt Loder <u>Rolling Stone</u>



"Over and Over' ranks with such enduring Young compositions as
'Down By The River,'
'Southern Man' and
"The Needle and the Damage Done'."
--<u>Philadelphia Inquirer</u>

"Young cooks up his best set in years...all the fury is intact..." --<u>Time</u>



Over And Over'



Produced by David Briggs and Neil Young

Management: Elliot Roberts

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www.americanradiohistorv.com



"DO THE BARTMAN" -THE SIMPSONS (GEFFEN)

I'm convinced one reason the Simpsons are so cool is the ingenious use of a woman's voice for Bart. On this fancy single mix package, Bart does a bratty rap served up six different ways. Jam on the opening seven inch House version. It's funny, but the only house Bart probably knows about is the dwelling that houses his messy room. Isn't it ironic that the most realistic people on television areanimated scrawls? Personally I would have liked to have seen more of the show's sardonic edge grafted onto the music and the lyrics. Never mind. "Do The Bartman" for some morning fun, and do it quickly before the Christmas marketing burn begins.

"BIG LIE" - RIK EMMETT (CHARISMA)

Rik Emmett's latest "triumph" is, literally, adeparture. "Big Lie" is a modern North American blues bitch session bemoaning the powers-that-be. The acousticintro features Emmett picking up his guitar, writing a little tune that swells into a fuli-blown production. This is Emmett's most direct statement both musically and lyrically. Topically speaking, here's a song that could get more timely by the day.

WORLD VIEW BLUE -THE BLUE AEROPLANES (ENSIGN/CHRYSALIS)

Come to think of it, the Ensign label has never let us down— World Party, Sinead O'Connor, Waterboys, Boo & Darden and now the Blue Aeroplanes.







World View Blue is an updated overview of the pride of Bristol. Clocking in just under a half hour, WVB is something new, borrowed and blue. New are the pop directions like "You (Are Loved)" and "Different Now" from the pen of Rodney Allen. Borrowed are some nifty cover versions of Lou Reed's velveteen "Sweet Jane" and Dylan's bluesy "IWanna Be Your Lover," one of two live trax. Even bluer is the title track, a busy acoustic gem. I'll bet we'll be hearing more from Blue Aerosplanes come the New Year. Can't wait to take a quick flight.



STREET PARTY -THE MELLOW FELLOWS (ALLIGATOR)

The Mellow Fellows sans Big Twist take back the street with a righteous blues/R&B/soul shouting party album. The horns are a front line arsenal, rivaling the Tower Of Power or the Boneroos in sheer pow power. Vocalist Martin Allbritton shakes a tail feather a little like Rufus Thomas. Peter Special serves double duty as Music Director and clear tone guitarist. The Mellow Fellows are everything but mellllow. They play it rowdy with a reverence for doing it clean. Start with "Street Party." Also included is soulful version of John Hiatt's "Feels Like Rain."



PILLS 'N' THRILLS AND BELLYACHES -HAPPY MONDAYS (ELEKTRA)

Happy Mondays dash out their new album just as the Thanksgiving Deadline Door slams shut. Lyricist/vocalist Shaun Ryder fronts this Manchester six piece in detached fashion not unlike another notorious Manchesterite, the late Ian Curtis of Joy Division. Yet Ryder is nowhere near as morose. Instead, his songs are spirited and quirky, accompanied by the choppy, zombied guitar work of Mark Day. Go with the openers "Kinky Afro" and "God's Cop" (see, I told you he's not morose) with their deep dub baselines and poetic license. Then it's on to the marvinly gave "Dennis And Lois." Maybe you'll agree. Mondays never sounded so Happy.

"THEN" - CHARLATANS UK (BEGGARS BAN-QUET/RCA)

Check into one of this year's freshest imports. Not since Steve Winwood's High Life have we heard the organ so reverently portrayed as a group centerpiece. Charlatans UK glide from čharlatans ux

On this special single issue, you have your choice between the straight-up no frills rendition and a five minute-plus dance mix of the show. I say it's overwhelmingly in favor of the original version. Charlatans sound much better as a rock n roll group than as a dissected dance object. Turn up.

HOT ROD -C.J. CHENIER AND THE RED HOT LOUISIANA BAND (SLASH/ WARNER BROS.)

The death of Clifton Chenier, the undisputed king of the zydeco accordion was a severe loss for the cajun world. Like all the blues masters who slip away, somehow we imagine that they'll always be around. Fortunately Clifton passed the legacy on to his son C.J. who concocts the right blend of rock, blues and shuffle in collaboration with Arhoolie musicologist Chris Strachwitz. The similarity is frightening. That alone puts him in a different lane altogether from familiar squeezers like Dopesy, Queen Ida, Buckwheat and Sidney. Hot Rod features fast playing, some blues and a few strolls. Close your eyes and you're in Lafayette and New Iberia, soaking in the Tabasco fumes. As I recall, the last time the Slash people messed with a squeeze box, they begat the notorious Los Lobos. Look out for this one.

ALBUM

ROBERT PALMER - Amazing (EMI)

THE OUTFIELD - For You (MCA)

ALARM - Road (IRS)

STEVE WINWOOD - One, Running, Light (Virgin)

INXS - Disappear, Blonde, Lately, Way (Atlantic)

BLACK CROWES - Hard (Def American/Geffen)

BAD COMPANY - Need, Tough, Holy, Fearless (Atco)

ROBERT CRAY - Forecast, Consequence (Mercury)

RED HOT & BLUE - U2, Byrne, Sinead (Chrysalis)

ERIC JOHNSON - Righteous, Rose, Cliffs (Capitol)

POISON - Believe, Unskinny (Capitol/Enigma)

DAMN YANKEES - Runaway (Warner Bros.)

LOS LOBOS - Understand (Slash/Warner Bros.)

GARY MOORE - Still, Pretty (Charisma)

POSIES - Golden, Big, Suddenly (DGC)

<u>REPLACEMENTS</u> - Happy, Wheel, Merry (Sire/Reprise)

LIVING COLOUR - Pride, Type, Time's, Elvis, Fight (Epic)

THE REMBRANDTS - Just, Someone (Atco)

AC/DC - Money, Thunderstruck (Atco) THE BYRDS - Dies (Columbia)

PAUL SIMON - Obvious (Warner Bros.)

VAN MORRISON - Gone (Mercury)

CINDERELLA - Shelter (Mercury)

JEFF HEALEY BAND - Full (Arista)

WINGER - Miles, Enough (Atlantic)

DON HENLEY - New York (Geffen)

COLIN JAMES - Keep, Just (Virgin)

INDIGO GIRLS - Hammer (Epic)

BILLY IDOL - Prodigal (Chrysalis)

SCORPIONS - Tease (Mercury)

TESLA - Signs (Geffen)

THE VAUGHAN BROTHERS - Telephone, Tick, Texan (Epic)

THE TRAVELING WILBURYS - Baby, Twist, Cool, Devil's (Warner Bros.)

EDIE BRICKELL & NEW BOHEMIANS - Mama, Ghost, Black, Strings (Geffen)

ZZ TOP - Mississippi, Burger, Concrete, Collision, Lovething (Warner Bros.)

THE CHARLATANS U.K. - Then, Only, White, Polar (Beggars Banquet/RCA)

JANE'S ADDICTION - Stealing, Stop, Three, Ain't, Then (Warner Bros.)

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MOST ADDED

- 1. "BIG LIE" RIK EMMETT (CHARISMA)
- 2. "LET ME LOVE YOU TOO" -**TOMMY CONWELL & YOUNG** RUMBLERS (COLUMBIA)
- 3. "SHELTER ME" CINDERELLA (MERCURY)
- 4. "RUNAWAY" DAMN YANKEES (WARNER BROS.)
- 5. "IT AIN'T OVER YET" ALLMAN BROTHERS BAND (EPIC)

TOP TIP

"RIGHTEOUS" (CAPITOL) ROBERT CRAY "CONSEQUENCES" (MERCURY) DAMN YANKEES "RUNAWAY" (WARNER BROS.) A trio of American acts on the follow-up track hunt.	(CAPITOL) ROBERT CRAY "CONSEQUENCES" (MERCURY) DAMN YANKEES "RUNAWAY" (WARNER BROS.) A trio of American acts on the follow-up track hunt.		
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MAGGIE'S DREAM "LOVE AND TEARS" (CAPITOL) Lenny Kravitz loses a good band as Maggie's Dream opts for frontman/actor Robert Rosa. One of this year's sleeper gems

Editor: Kent Zimmerman

SLAUGHTER - Spend, Fly, Up (Chrysalis) DEEP PURPLE - Fire, King (RCA) NELSON - Rain (DGC)

- 46 45
- 46 PAUL McCARTNEY - Birthday (Capitol)
- 41

- 47
- 38 RUBAIYAT: ELEKTRA'S 40TH ANNIVERSARY - Cure, Pixies, Bragg (Elektra) 34

KING'S X - It's (Atlantic) **<u>RIK EMMETT</u>** - Life (Charisma)

NEIL YOUNG - Over (Reprise)

JELLYFISH - That (Charisma)

LYNCH MOB - Wicked (Elektra)

- 48 TOMMY CONWELL & THE YOUNG RUMBLERS - Let (Columbia) -
- 49 MAGGIE'S DREAM - Love (Capitol)
- 45 48 50 THE CALL - Been, Happened (MCA)

CHARTBOUND

*Debuts in chartbound

CONNELLS (TVT) "STONE" AN EMOTIONAL FISH (ATLANTIC) "CELEBRATE" STYX (A&M) "SHOW" HOUSE OF LORDS (SIMMONS/RCA) "NAME" QUEENSRYCHE (EMI) "BEST"

DAVID BAERWALD (A&M) "GOOD" *WARRANT (COLUMBIA) "RED" "CHERRY"

EVERY MOTHER'S NIGHTMARE (ARISTA) "BLIND"

- *JUDE COLE (REPRISE) "REASONS"
- *ALLMAN BROTHERS BAND (EPIC) "OVER"

Dropped: #40 Trixter, #44 Led Zeppelin, #47 Heart, #49 Hindu Love Gods, #50 The Cure, Brian Eno/John Cale, Judas Priest.

the GAVIN REPORT/November 30, 1990

Reports accepted Mondays 9AM-4PM & Tuesdays 9AM-3PM

Station Reporting Phone: (415) 495-1990 Gavin Fax: (415) 495-2580 I saw one of the best shows of the year over the Thanksgiving break—THE JAZZ BUTCHER and THE BLUE AEROPLANES. It was the last night of the tour, so both bands gave it their all.

The Blue Aeroplanes opened the show and had the crowd moving early on. Guitarist **RODNEY ALLEN** sang his self-penned tune "Different Now"—and it was great—he should sing more. The highlight was when The Jazz Butcher Group joined the band onstage for their encore. Imagine a dozen people onstage—of which seven are playing guitars! It was one of those nights when you became a music fan again!



SBK will service the new JESUS JONES single "Right Here Right Now" the second week of December. The company was going to release a live EP to radio, but because so many stations are already playing the import, this was more practical. If you're interested in getting a copy of the live stuff (which will be available at retail) give Mike Mena a call (212) 492-1207.

If you and/or your listeners are wondering when the LIGHT-NING SEEDS will to tour, the answer is not for a very, very long time. IAN BROUDIE has gone back into the studio and completed new projects by FRAZIER CHORUS and NORTHSIDE. He is scheduled to start on the new PRIMITIVES album shortly.

As for the Lightning Seeds, Broudie's almost finished writing the songs for a new album. In the meantime, fans can find the unreleased track "15 Reasons" on Melody Maker's Gigantic compilation.

THE POGUES enter the Top Ten this week with a solid 12-5



move. The band boasts fifty supporters and comes in with four very big ADDs at WDRE, WXVX, LIVE 105 and WBRU.

THE SISTERS OF MERCY are the only other newcomer to the Top Ten, as they jump 13-9. Currently the band holds Top Five Phones at WWCD, WOXY, KRCK, WRFL, WBER and WUNH. How's that for audience response?!

LUSH make a whopping leap from 41-17! The support for the band, felt nicely in both the college and commercial camp, is reinforced with seven ADDs— WHFS, KFSR, WBRU, WXVX, KTOW, WDET and WRVU.

Jumping 40-32 is ECHO AND THE BUNNYMEN, who gather ADDs at KROQ, WRAS and WRVU.

The Butt Town EP breathes new lifeinto **IGGY POP's** latest, which rebounds for a nice 46-35 move. ADDs include KUNV, WICB, KACV and WCDB. Commercial stationsstill supporting the Igster in HEAVY include WDRE, KUKQ, WFNX, KJQ, KROQ, WOXY, WWCD, KTCL and 91x.



Two idols—one picture—go figure. David Cassidy dropped by KROQ to visit long-time pal, DJ Rodney Bingenheimer.



Living Colour stopped by San Diego's 91x to answer phone pledges for the station's environmental fundraiser. The band also donated the guitar you see here to be auctioned off for the "green" cause. Shown L-R are Oz Medina, 91x; Mike Berger, Berger and Presicott; Living Colour's Cory Glover and Muzz Skillings and 91x's Dwight Arnold.



Faster Pussycat Gold! Gold! Gold! While being cheered on by numerous well-wishers, Faster Pussycat gets presented with Gold discs for their successful Elektra album, Wake Me When It's Over.



1. THE CURE -CLOSE TO ME

2. JANE'S ADDICTION -BEEN CAUGHT STTELING

> 3. P.I.L. -DON'T ASK ME

4. THE CONNELLS -STONE COLD YESTERDAY

5. ECHO & THE BUNNYMEN - EN-LIGHTEN ME

> 6. REDD KROSS -ANNIE'S GONE

7. REPLACEMENTS -MERRY GO ROUND

8. SISTERS OF MERCY -MORE

9. TRASH CAN SINATRAS - ONLY TONGUE CAN TELL

> 10. THE BUCK PETS -PEARLS

MOST ADDED

- 1. "HURDY GURDY MAN" THE BUTTHOLE SURFERS (ROUGH TRADE)
- 2. "HANDS ACROSS THE OCEAN" -THE MISSION (MERCURY)

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- 3. PILLS N' THRILLS AND BELLY ACHES - HAPPY MONDAYS (ELEKTRA)
- 4. IN DUB RENEGADE SOUNDWAVE (MUTE/ELEKTRA) TIE
- 4. DIGITAL DUMP THE
- JACKOFFICERS (ROUGH TRADE)

THE HIGH
SOMEWHERE SOON
(POLYGRAM)
Last week's Record To Watch is
this week's Top Tip as The High
debut at #37.





THE LIMBOMANIACS STINKY GROOVES (IN-EFFECT/RELATIVITY) This San Francisco band has what it takes! Station's stinking up the airwaves include KJHK, WHTG, KUSF, WRFL, KUNV, WTSR, KTCL and others.

IMPORT/INDIE

NAKED RAYGUN - Raygun...Naked Ravoun (Caroline) **BLAKE BABIES** - Sunburn (Mammoth) THEE HEADCOATS - Heavens To Murgatroyd (Sub Pop) NIRVANA - "Sliver" (Sub Pop) GOD'S ACRE - Ten Gospel Greats (Wax Trax) KMFDM - Godlike (Wax Trax) THE LIMBOMANIACS - Stinky Grooves (In-Effect/Relativity) **SOLOMON GRUNDY** - Solomon Grundy (New Alliance) PURPLE OUTSIDE - Mystery Lane (New Alliance)

Editor: Linda Ryan

ALTERNATIVE Gavin Fox: (415) 495-2580 2W LW TW 1 1 THE CHARLATANS U.K. - Then, Only, White, Polar (Beggars Banguet/RCA) 3 2 REO HOT & BLUE - U2, Byrne, Sinead (Chrysalis) 2 3 REPLACEMENTS - Happy, Wheel, Merry (Sire/Reprise) 5 THE CONNELLS - Stone, Set (TVT) 4 12 5 POGUES - Sunnyside, Summer, Six, Rainbow (Island) 6 6 REDD KROSS - Annie's, Shonen, Where, Debbie (Atlantic) 9 7 TRASH CAN SINATRAS - Tongue, Obscurity, Circling (Go!Discs/PolyGram) 8 8 BRIAN ENO & JOHN CALE - Been, Spinning, Word (Warner Bros.) 13 9 **SISTERS OF MERCY** - More, Vision, Detonation, When (Elektra) 7 10 COCTEAU TWINS - Iceblink, Cherry, Pitch, Ring (4-AD/Capitol) 11 11 AN EMOTIONAL FISH - Celebrate (Atlantic) 4 12 RUBAIYAT: ELEKTRA'S 40TH ANNIVERSARY - Cure, Pixies, Bragg (Elektra) 10 13 THE CURE - Never, Harold, Close, Forest (Elektra) 22 14 **BUCK PETS** - Pearls, Moon, Libertine, Sunshine (Island) 16 15 **INSPIRAL CARPETS** - Commercial, This, Directing (Elektra/Mute) 17 16 DARLING BUDS - Crystal, Difference, Machine, Honeysuckle (Columbia) 41 17 LUSH - Sweetness, Thoughtforms, Hey, Baby (4-AD/Reprise) 18 18 **ROKY ERICKSON TRIBUTE ALBUM** - J.W. Harding, P.D.Pondering... (Sire/Warner Bros.) MORRISSEY - Picadilly, Suedehead, Hairdresser, Lucky (Sire/Reprise) 30 19 20 20 HINDU LOVE GODS - Beret, Battleship (Giant/Reprise) 21 21 WATERBOYS - Sundays, Search, Man, Raggle (Chrysalis) 15 22 POSIES - Golden, Big, Suddenly (DGC) 25 23 EDIE BRICKELL & NEW BOHEMIANS - Mama, Ghost, Black, Strings (Geffen) 24 24 GALAXIE 500 - Fourth (Rough Trade) 14 25 SOUL ASYLUM - Easy, Spinnin', Travels, King's (A&M) 26 26 PYLON - Look (Sky Records) 27 27 EXENE CERVENKA - Perfect (Rhino) 23 28 JANE'S ADDICTION - Stealing, Stop, Three, Ain't, Then (Warner Bros.) 19 29 PIL - Don't, Rise, Seattle (Virgin) 32 30 **BUFFALO TOM** - Birdbrain (Beggars Banquet/RCA) 31 31 SCREAMING TREES - Uncle (Epic) 40 32 ECHO & BUNNYMEN - Enlighten (Sire/Reprise) 33 33 ALARM - Road (IRS) 34 34 SKINNY PUPPY - Convulsion, Rash, Poisoned (Nettwerk/Capitol) 46 35 IGGY POP - Butt (Virgin) 36 RIDE - Chelsea, Drive (Sire/Reprise) 36 37 THE HIGH - Box, Up (PolyGram) 38 38 DHARMA BUMS - Pumpkinhead, Gold, Time (Frontier) 39 39 PRIMAL SCREAM - Come, Loaded (Warner Bros.) 28 40 LIVING COLOUR - Pride, Type, Time's, Elvis, Fight (Epic) 45 41 FRONT 242 - Tragedy (Epic) 43 42 GOO GOO DOLLS - There, Laughing, Just (Warner Bros.) 48 43 DANIELLE DAX - Tomorrow, Id, Jehovah's, Candles, Blue (Sire/Warner Bros.) 29 44 INDIGO GIRLS - Hammer (Epic) 50 45 FALLING JOYS - Mess (Nettwerk/IRS) 47 46 POP WILL EAT ITSELF - Dance (RCA) 37 47 PIXIES - Dig, Velouria, Blown, Cecilia, Down (4 A D/Elektra)

- HAPPY MONDAYS Kinky, God's, Harmony (Elektra) 48
- 49 POI DOG PONDERING - Fruitless, Vigilantes (Texas Hotel/Columbia)
- 50 **BLUE AEROPLANES** - Loved, Sweet, Different (Chrysalis/Ensign)

CHARTBOUND

SOHO - GODDESS (ATLANTIC) VAN MORRISON - ENLIGHTENMENT (MERCURY) PALE SAINTS - HALF LIFE (4-AD) **BIGOD 20 - THE BOG (SIRE/REPRISE)** FISHBONE - BONIN' IN THÈ BONEYARD (COLUMBIA) LIMBOMANIACS - STINKY GROOVES (IN-EFFECT/RELATIVITY) NAKED RAYGUN - RAYGUN...(CAROLINE) Dropped: #35 Paul Simon, #42 Soup Dragons, BLAKE BABIES - SUNBURN (MAMMOTH) #44 Tackhead, #49 Waterwalk.

the GAVIN REPORT/November 30, 1990

*Debuts in chartbound

Reports accepted Mondays 9AM-4PM & Tuesdays 9AM-3PM

Station Reporting Phone: (415) 495-1990

GUESS WHERE WE ARE ON THE CHART?

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ALTERNATIVE NEW RELEASES cont.



THE MOVIE STARS -HEAD ON A PLATTER (WHIRLAWAY RECORDS - 2261 MARKET ST., SAN FRANCISCO, CA 94114)

This is a band that believes in a thighslappin', footstompin' good time. The Movie Stars revel in a crisp, acoustic sound with country-ish overtones highlighted by the band's choice of instruments—mandolin, pedal steel guitars, accordion, up-right bass—get the picture? This ain't "cryin' in my whiskey" music. The Movie Stars get things moving much the same way The Pogues do—with a healthy dose of irreverent and carefree spirit. A good time is guaranteed. Suggested tracks: "She's Barking," "Fall To Pieces," "Cancer Song," "Blood Red Roses" and my favorite cut, "Julie Ann." Commercial Alternatives that go for upper demos may want to give this a listen. LINDA RYAN



THE WOODCOCKS -WOODCOCKS (SAN JACINTO RECORDS - PO BOX 44277, TUCSON, AZ 85723)

This Tucson, Arizona five-piece sounds like a cross between Neil Young and The Sidewinders which is appropriate considering two members of the Sidewinders moonlight with the Woodcocks. This isn't the kind of album you get in one listen—it takes a while to digest the dark moodiness of the songs and decipher the lyrics. And, as with Neil Young you're either gonna like the way this guy sings or he's going to a the hell out of you! Stick with this one— I think you'll end up getting hooked! Tracks to check out include "Worth," "Raul," "Tisons" and "Everclear." Turn it up. LR

MOVEMENT EX -FREEDOM GOT A SHOTGUN (COLUMBIA)

Movement Ex is a duo that states their intent is to "teach" so it's essential to start by listening to "Prologue-This Movement Is EX-Rated." This track sets the groundwork and also gives a glimpse of what is about to unfold on the ensuing tracks. "Freedom Got A Shotgun" touches upon numerous controversial issues and Movement Exjoins other artists in raising the theory that



AIDS is a laboratory virus used to kill off "groups of people." Thesampling of the "2001" theme on "Universal Blues" fits when you realize that this song is about oil and the planet—our use and exploitation of both. "KK Punani" discusses casual, unprotected, promiscuous sex with a funky Afro beat. Crack is given its due on a brilliant re-make of BobMarley's "Get Up, Stand Up" as "Get Up Off The Pipe." Other tracks to check: "The Lord Speaks His Mind," "Rap Mafia," "Knowledge This," "King Goes Solo," "The Musical," "Comin' At Ya" and "United Snakes Of America." RB

american music club

barton darlington &dekkcr

connie champagne

alex chilton

nancie de ross

ed haynes

j.c. hopkins

penelope houston

sonya hunter

barbara manning

the movie stars

the muskrats

eddie ray porter

chuck prophet &stephanie finch

jonathan segel

jerry shelfer

the sneetches

danny sorentino

patrick winningham

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proceeds benefit Project Open Hand "Meals with Love for People with AIDS." for info: 2720 17th Street, Son Froncisco, CA 94110 Great music is timeless, so now's the time to catch up with these groundbreaking sounds from yesterday's most adventurous **CATCH UP WITH** artists, some available for the first time

on compact disc.

yesterday

GANG OF FOUR A Brief History of The Twentieth Century

> (4/2-26448) Compiled by Gang of Four



England's potent punk firebrands return with 20 historic hits. Features "Damaged Goods" and "I Love A Man In A Uniform."

DEVO Greatest Hits

Compiled by Kathe Duba-Noland, Gerald V. Casale and Mark Piothersbaugh



The New Traditionalists are back with 16 groundbreaking hit's including "Whip <u>It</u>" and "(I Can't Get No) Satisfaction."

ASSOCIATES Popera The Singles Collection

(4/2-26461)



Scotland's soulful duo dishes up a decade's worth of pop pleasures. Includes "Love Hangover" and "Waiting For The Love Boat."

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CONT. FROM 21

Duke's music always had this indigo hue over the top of it. It's complex."

Duke was the most significant Jazz Big-Band composer of our time. A genius whose main instrument was his band, Ellington's music spanned several decades from the twenties to the seventies. To Mathis he is American music personified.

"I'Ve been doing a medley of his music for the last five or six years on stage. I grew up singing in church, in school, then nightclubs and finally concert halls. That's the way Duke wrote. He wrote for his Jazz band, the concert stage and his church. I wanted to include original lyrical intros to get it absolutely right. I didn't want to improvise. I'm not good at it. I wanted to sing exactly what he wrote and include a little bit of everything.

"Duke had done everything that he could to legitimize his music as completely American. He went to the source. Jazz is the most American music. Then of course there's Negro spirituals. Perhaps toward the end of his life, he wanted to solidify them and make sure that everybody understood that this is Americana."

The sessions for In A Sentimental Mood revolved around securing a large Philharmonic orchestra, with Mathis performing the vocals live. The ambience was crucial. Mathis and his producer settled on a church in England. The time factor and logistics were tricky at times.

"The London Symphony players that we wanted were only available to us five days in the morning at ten o'clock. I had to get up at five in the morning—jumping up and down—and start vocalizing so I wouldn't sound like a fog horn that early. We also had someone other than the composer in England conducting the orchestra. That's what they do over there. They give the arrangement to a conductor. He studies the charts and conducts the orchestra. To me, that's completely unique. We don't have any such thing over here. The arranger always conducts his work."

Then it was back to the States for some fine tuning.

"I ended up using the original takes on about six of the songs. I wanted to get some first, second and third takes with the orchestra because of the wonderful sound from this church in Petersham. Then I sang four or five back here. They use an amazing computer that can match the sound and the timbre of the room."

The result was a dozen carefully chosen Ellington chestnuts, with six



instrumental interludes of his most recognizable melodies. It's the inevitable pairing of two American legends.

"It was my idea to include the short instrumental breaks. Duke wrote a lot of music over a long period and he was associated with some famous musical compositions. I didn't want to sing 'Sophisticated Lady.' I had done it year after year on the stage. I wanted to do songs like 'What Am I Here For,' 'Lush Life' and 'Come Sunday.' I want the people to say, 'Oh, he wrote that!' "

TWO highlights are the blue-flamed treatment of "Do Nothin' Till You Hear From Me" and the front and center bass line swing of "What Am I Here For."

"I felt strong about doing 'Don't Get Around Much Anymore' as a tender ballad. I slowed it down because guys like Duke who wrote music and had a band probably just kicked up the tempo a little bit so that people could dance to it. My producer, Mike Berniker wanted to make sure I included 'What Am I Here For.' I had heard it, but only as an instrumental."

Even though he's sold millions of albums, Mathis is extremely modest about being in the same league as a giant like Frank Sinatra—or any other modern pop star for that matter. With 60 gold and platinum records, Mathis learned to adjust to the stubborn tag of romantic icon. Picture the scene in the film Diner when the protagonists argue over whom was the best singer to make out to—Presley, Mathis or Sinatra.

"I'Ve always been a little itchy about being a romantic singer. I would rather be known as someone who was a little dynamic or something like that. Just the semantics of the word put certain things into the minds of people. I sing other stuff on the stage that has nothing to do with romance. But I guess no matter what I sing, they think of it as romantic.

"I always thought it almost trivialized me. Yet my biggest hero was Nat King Cole. He was the ultimate romantic singer. He played piano and had the Jazz background. By my estimate he was much more than what people thought. Many people thought he was just a singer. He was one of our great Jazz pianists. I had to learn to live with being a romantic singer."

Unlike Sinatra, Mathis' image is disarmingly sweet. He's chosen to maintain a laid back persona and let the music do the charming. Mathis looks back at his rise to stardom in 1957 with the eye of a perfectionist.

"It wasn't until I started to record singles with Mitch Miller that I had to make up my own way of singing these songs. I had never heard anybody singing them before. I had to learn to sing in public while the public was watching. I had to make mistakes, god knows how many on records. I listen to some early stuff now and just cringe. I had no idea what I was doing.

"But that voice was always there and that was what people heard. I got away with murder on so many things—a wrong note, not singing on key. I did stuff for pyrotechnical value. After a while, I've learned to sing better. Then all the little high soft things weren't there anymore. What's this big booming sound that's coming around now?"

Mathis laughs.

"I Never wanted to get in the way of the music. I've always been a reticent person, bordering on shyness. I wanted to be represented by the songs. It always leaves it up for grabs. Some people may not like an aspect of your personality. So I always let the music do all the ballyhoo, whereas Sinatra has his say about everything. I think that's fine if he can handle that. I'd rather play golf when I'm not singing."

CLASSIFIEDS

JOB OPENINGS

COPYWRITING, RADIO PRODUCTION, promotions, personal appearances. Have fun this winter in Central New England resort market. If you can do it all, call (603) 239-8088, or send T&R: WYRY Radio, PO Box 1304, Keene, NH 03431. EOE [11/30]

OVERNIGHT AT NEEDED YESTERDAY for A/C station. Rush T&R: John Burnett, KWXX/FM Radio, 1145 Kilauea Avenue, Hilo, HI 96720, or call (800) 321-0670. EOE [11/30]

SMALL MARKET TOP 40 KFMA-Jerome, ID, needs a fulltime talent. T&R: Don Craig, 47 N. 100 West, Jerome, ID 83338. [11/30]

SUBURBAN SF A/C seeks part-time ATs. Experience required. Females & minorities encouraged. Rush T&R: Jim Hampton, KKIQ Radio, 1603 Barcelona Street, Livermore, CA 94550. EOE [11/30]

KISS 102/WCKZ-Charlotte, NC, seeks experienced, creative morning side-kick. Position includes commercial production and appearances. Females & minorities encouraged. T&R: Kiss102 Radio, Mark Shands, 2303 W. Morehead Street, Charlotte, NC 28208. [11/30]

TOP 40 KCHH-Chico, CA, needs a morning personality who likes to have fun, sounds professional and is topical. T&R ASAP: Mark St. John, 6177 Skyway, Paradise, CA 95969. [11/30]

EXTREMELY RARE FULL-TIME OPENING at WNCS/25+ Album Radio. Alternative station with a conversational human approach. Musical knowledge and production skills required. This afternoon drive slot is waiting for the right person. Females encouraged. No calls, please. T&R: Steve Zind, PO Box 551, Montpelier, VT 05602. [11/30]

SMALL MARKET AM/FM WAQE/WMYD-Rice Lake, WI, is looking for an AM Drive Personality. Major expansion includes a need for someone willing to become a key member of the community. All M/F team players encouraged. T&R: Bob Clark, PO Box 703, Rice Lake, WI 54868. E0E [11/23]

A/C WL0H-Lancaster, OH, needs a weekend Anchor/Reporter. Needed to compliment award winning news team. T&R: Stephanie Beougher, 1660 Columbus/Lancaster Road NW, Lancaster, OH 43130. EOE [11/23]

A/C KORT-Grangeville, ID, is looking for an AT with production skills. T&R: Jim Cross, PO Box 510, Grangeville, ID 83530. [11/23]

TOP 40 IN MARKET #84 needs overnight shift filled. T&R: Wes McShay, FUN 107 Radio, 220 Union Street, New Bedford, MA 02740. [11/23]

50,000 WATT HIT COUNTRY in NE Texas, has immediate openings for full and part-time AT's. Country music knowledge necessary. Only talent wanting more than just a board shift need apply. T&R: Jim Cotyk, KOYN Radio, 3305 NE Loop 286, Suite A, Paris, TX 75460, or call (903) 784-1293. [11/23]

COUNTRY KDMO in Carthage, MO, needs a PD and a News Director. T&R: Kyle Allen, PO Box 426, Carthage, MO 64836. [11/23]

FULL-TIME ENTRY LEVEL ANNOUNCER NEEDED! Rush T&R: Program Director, WABJ Radio, 121 W. Maumee, Adrian, MI 49221. EOE [11/23]

TOP 40 KWOD106 has afternoons open. No calls. T&R: Adam Smasher, 1425 River Park Drive, Sacramento, CA 95815. [11/23]

WKYE/WJAC-Johnstown, PA, is looking for a creative copywriter/promotions-production assistant. Resume & writing samples: Jack Michaels, 109 Plaza Drive, Johnstown, PA 15905. [11/23]

TOP 40 WBHV, home of Penn State has possible talent openings both f/t & p/t. All shifts. T&R: Jim Richards, PO Box 888, State College, PA 16804. [11/23]

FULL-TIME AIR TALENT. Join North Carolina's #1 Country station (Spring '90 ARB aqh)! Minimum two years broadcast experience. Great attitude, phones and production a MUST! Carolina's native preferred. No calls. T&R: Mac Edwards, WRNS/FM Radio, PO Box 609, Kinston, NC 28502. EOE [11/23]

AVAILABLE

FOURTEEN PRO. PD/MD/AMD/PMD. Great production and dedicated team player seeks opportunity for Top 40, Hot A/ C or Classic Rock station. JOHNATHAN: (501) 624-2467. [11/30]

JINGLE THE BELLS THIS HOLIDAY SEASON of a warped five year professinal who seeks PD/Mornings at a small market Top 40 or MD/Nights at a medium/major Top 40. BILL: (614) 384-3873. [11/30]

SOFT A/C PROGRAM DIRECTOR, winner in Raleigh, Tampa and Miami, currently Group PD seeks fresh challenge. LES HOWARD: (501) 631-7069. [11/30]

PROFESSIONAL RADIO JUNKIE and part-time psychopath seeks new and improved employment surroundings. JIM DAVIS: (803) 774-3674. [11/30]

HAROWORKING, OEPENDABLE, DEDICATED TO RADIO AT looking for an overnight position. Eight years experience, also sports p-b-p. GARY BROWN: (419) 884-1682. [11/30]

CALL NOW AND BE AN INSTANT WINNER! Up for grabs hot Top 40 afternoon/night thriller. Phones, appearances, energy and MD experience included. Must be Top 150 market to qualify. Good luck! KEVIN: (615) 452-7659. [11/30]

COLLEGE GRAD WITH RADIO BACKGROUND seeks on-air shift. Have tape, will travel. DAVE: (612) 846-8374. [11/30]

HELP! FOUR YEAR PRO MD/APD/AT with excellent production. Top 40, AOR & A/C formats. Top ratings. I live and breathe radio, let me prove it to you! STEVE STUCK: (605) 336-8157. [11/30]

MORNINGS FOR AOR, A/C OR TOP 40! I sweat blood, a great show every day. Available NOW! Call DANGEROUS DAN: (615) 933-4765. [11/23]

FORMER KKHR INTERN seeks Ass't PD position on the West Coast for Top 40/Crossover station. Selector & promotion skills. Serious inquires only. JOHNNIE ROB-ERTS: (213) 751-7075. [11/23]

HARDWORKING TEAM PLAYER with eight years experience, looking for an overnight position. Also experienced in sports p-b-p/board operating. GARY BROWN: (419) 884-1682. [11/23]

NO DEAD AIR with this outgoing, witty personality possessed with honest Midwest charm. Brown grad seeks onair position in Western Mt. states. JEFF: (612) 753-6373. [11/23]

STRONG PRODUCTION, VERY ENERGETIC with two years experience. Ready to work for you now. Prefer Top 40 in the West. MICHAEL PATRICK: (619) 344-8098. [11/23]

COUNTRY OM/PD with loads of experience. Bottom-line conscious. (804) 336-1361 after 3PM EST. [11/23]

SERVICE REQUEST

KYMN: A/C station programming extensive Christmas format, needs Christmas music from all labels. A/C, NAC & Country. Send to: Rich Harris, KYMN Radio, 1985 West 320th Street, Northfield, MN 55057. [11/30]

WLOH: New Gavin A/C station needs service from all labels. Send to: Scott Hawkins, 1660 Columbus/Lancaster Road, Lancaster, OH 43130, call (614) 653-4373. [11/30]

KSRH: Albumstation featuring speciality shows such as rap, alternative and urban, seeks service from all labels. Send to: Mariane Melnick, 185 Mission Avenue, San Rafael, CA 94901. [11/30]

KALM: Country station needs CD service from all labels. Send to: KALM Radio, PO Box 15, Thayer, MO 65791. [11/30]

WHCL: College radio needs CD service from all labels for rap format. Send to: Jim Rushton, WHCL Radio, Hamilton College, Clinton, NY 13323. [11/30]

WQTU: Top 40 and Urban service from labels. Send to: Don Briscar, PO Box 1187, Rome, GA 30161. [11/30]

WHSY: Service requested for the following music: Breathe featuring David Glasper (A&M), Kenny Rogers (Reprise), Van Morrison (Mercury), Toto (Columbia), Styx (A&M), UB40 (Virgin), Will To Power (Epic). Please send ASAP. Send to: WHSY Radio, Drawer 1978, Hattiesburg, MS 39403. [11/30]

Gavin provides free advertising to subscribing RADIO stations with job openings & service requests, as well as to individuals seeking

employment. All other advertising must run display. Contact Natalie Duitsman at (415) 495-

1990 for rates on display advertising and blind boxes. For job openings, availables & service, send your FREE listings by mail to:

Gavin Classified, 140 2nd Street, San Francisco, CA 94105 or FAX at (415) 495-2580. Your listing will be edited accordingly & will run 1-3 weeks unless otherwise specified. Deadline for copy is Monday.

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but easy, with much of the fiery Camilo energy spent cutting through the bureaucratic maze of immigration paperwork. Steadily Camilo was making progress, gathering a reputation, sitting in, jamming and composing.

The first break came when he auditioned for a theater job on Broadway for Bob Fosse's Dancing.¹ A close friend secured him an uncertain audition.

"The show required a pianist that could play classical music on stage during the first scene. Later you had to play a 1928 transcription of Benny Goodman's 'Sing Sing Sing.' "

Camilo landed the position of understudy. Responsibilites included rehearsing the dancers all afternoon, laboriously pounding out the same tune hundreds of times a day.

Then came a tentative tenure as band member and sideman. He worked first as a keyboardist with Paquito D'Rivera's band. Camilo also simultaneously joined an unsigned outfit called French Toast, featuring French horn player Peter Gordon, bassist Anthony Jackson and a parade of drummers.

"That band had a reputation for great drummers. There was Steve Ferrone, Steve Gadd, Peter Erskine. It was also one of Dave Weckl's first bands in New York," Camilo remembers.

French Toast was the first American band in which Camilo experimented with his compositions. Since French Toast's tastes ran through a wide spectrum of avant garde, acoustic and fusion, Camilo began to forge his sound as a writer, submitting a composition called "Why Not?". Manhattan Transfer chan-, teuse Janis Siegel was in the audience when he performed it. She loved the song, asked for a demo and presented it to the Transfer, who recorded it in 1983. The song helped secure them a Grammy award.

After French Toast crumbled, Camilo formed the Michel Camilo Sextet with English saxman Chris Hunter, trumpeter Lew Soloff (both from Gil Evans' orchestra), bassist Jackson, Weckl on drums and Sammy Fiqueroa on percussion and congas. The labels weren't biting.

congas. The labels weren't biting. "One hot band, big following, but the labels wouldn't take a chance. American companies wanted pure mainstream, which was only a part of our sound."

Camilo's Sextet gathered a following of mostly musicians. Fans included a Japanese label exec who eventually signed the band and released two albums entitled "Why Not?" and "Michel Camilo In Trio." Both sold moderately in Europe and Japan. Another fan was Tania



Maria, who was putting together a concert at Carnegie Hall. It was Maria who insisted that Camilo open her show, but with one hitch. He must perform "in trio."

"She said she wanted to hear more piano. During those days critics sometimes accused me of hiding behind the horns. The show was a big success."

As Camilo honed his trio format, he took his band overseas to play the prestigious North Sea Jazz Festival. Generally the attendees check out the multiple stages, roaming from act to act every few numbers. Camilo's two shows were jammed, causing one writer to describe him as "a revelation of the festival." In the audience for that show was Julio Marti, an international Jazz promoter and businessperson. Marti, now one of Camilo's closest friends, was, at the time, in partnership with the Newport Jazz Festival legend George Wein. Upon the advice of Marti, Wein arranged a dinner where Camilo auditioned between courses. Camilo arranged a show at New York's Blue Note.

"It was pocked the night George Wein saw me at the Blue Note, sold out. Lionel Hampton was there as well. Both had heard about me in Europe. Both arrived late, sat together and had a great time. It was a Cinderella story. Lionel invited me to play at his anniversary concert in Town Hall. George Wein decided to put his money where his mouth was, becoming executive producer, paying for the sessions that eventually became my first album on CBS.

"Since nobody had heard the Japanese records, I decided to start anew and call the first album Michel Camilo. The idea was side one being very mainstream while side two featured the Caribbean sound. I used two different rhythm sections. The bridge between the two sides was a small solo piece."

The first album begat "Caribe," Camilo's signature tune to this day. Next came the fiery On Fire, known for the scorching title track, closely followed by the current On The Other Hand, a temporary departure using a septet. Camilo's road trio is a powerful one. Bassist Michael Bowie, a monster player, learned his craft playing with Betty Carter and later, a short simultaneous stint with Camilo and the Harper Brothers. San Diego-born Cliff Almond is a young drummer who fits Camilo's risky "power drummer" requirements. Increasingly, the audience has been a growing blend of Jazz fans and unsuspecting music lovers unaccustomed to the rigors of Jazz piano. In expanding his audience, Camilo contemplates the current state of Jazz as it reaches beyond its original core audience of purists onto the cover of Time magazine.

"It's a vicious circle. Jazz has to be only cool. Why? It's freedom music, liberty music. Put it all out, don'thold back. The first rule I broke was with this attitude of going acoustic. If you're acoustic, you're not supposed to be popular. Believe me, I'm a serious artist, but today we need more energy from acoustic music. When I look down from the stage, I see smiles and people in awe, people who don't expect power, energy and fun from Jazz.

"I think Jazz should be fun and it should move people. Be accessible. Think about people like Art Blakey, Louis Armstrong, Duke Ellington. They were very positive and openhearted. They shared their art with their audience without compromising it. That is how I want my music to be viewed—open as opposed to being elitist.

"I reject the thought that if your audience has a good time, your music isn't deep enough, that if you talk to the audience onstage, you're not serious. I'm a happy person and I like to share that with them by talking to them, telling them what triggers a particular piece of music.

"When I first came to New York, I thought I was too late. Everyone was saying that Jazz was dead. Though we were drawing people into the clubs, the future was stark. I thought part of the reason was that people associated Jazz as a depressive, too insightful. No smiling."

Which recalls a theory that as Jazz evolved from mass appeal dance music to small ensembles, some of the price we paid for heady innovation resulted in the music losing some of its popularity to R&B and rock n roll. Camilo seems unconcerned.

"Jazz has a resilience that grows from its own identity crisis," Camilo reasoned. "I remember hearing an interview on Swiss radio with Miles Davis. He said that young players should be playing their music, revealing their souls and identities, not what came before. There is some truth to that. We need today's sounds for the nineties. Now we are in a different generation. We are using words like 'dude.' People talk very fast in New York City. Everybody is in a rush. That energy effects my music. I merely feel my environment.

"We have to be careful. Going back may not necessarily reflect the times. Swing represented its time. Bebop represented the way people talked at the time."

In an era where young players arriving in New York are "policed by fellow musicians and critics," sometimes pressured to play only the standards in the old-fashioned way, Camilo hopes for a more open atmosphere. He can certainly relate to the fears of non-acceptance.

"I know deep down that many of these young players would like to explore more music and new rhythms. They're afraid they'll be labeled 'sell-out' or 'nonJazz' by their peers."

Camilo senses the seriousness and severity of his observation. He frowns but, moments later, smiles broadly. Looking at the scattered reviews, he recalls both the good ones and the not-so-good ones verbatim.

"The dearest compliment came from Leonard Feather who said that I was 'brilliant but controversial," he said laughing proudly at such praise. "I suppose I'd rather be controversial than taken for granted. Being controversial means that something new is being developed."

PERSONAL PICKS

SINGLES by Dave Sholin

THE CURE - Close To Me (Elektra)

Musical adventurer Robert Smith and his crew take us on an expedition full of unexpected surprises. Spicing up this Reggae-influenced production with some Jazz-flavored instrumentation enriches the song's lyrics and vocal arrangement, offering a truly fresh sound. Listeners suffering from humdrum musical blahs should welcome the cure.

ALBUMS by Ron Fell

IEFFREY OSBORNE - Only Human (Arista) Possessing some of the most consistently solid pipes in the biz, Jeffrey Osborne runs circles around most other romantic icons of Soul and Pop music. Blessed with lungs of a Sherpa and the range of a Land Rover, Jeffrey can and does get more out of a song than would appear possible. He's mature enough to avoid the stylistic cliches of technique that doom more youthful pretenders to spastic careers. Jeffrey's catalogue has been one of timeless excellence-thickly rich in production, naturally emotional and, dare I say, adult. This Arista debut, for the most part a collaboration with producer/songwriter Barry J. Eastmond, has more than its share of brilliant moments. Its tour de force may well be the lead single, ONLY HUMAN or possibly the set's first track, IF MY BROTHER'S IN TROUBLE. The former is an indestructible ballad of humility. The latter, produced by Shep Pettibone, is a unilateral pledge of allegiance to the spirit of brotherhood. Welcome back, Jeffrey.

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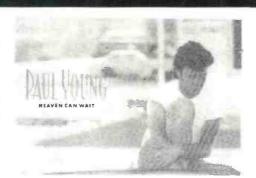
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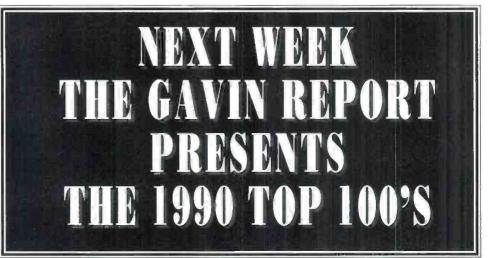
PAUL YOUNG-Heaven Can Wait (Columbia) In the sixties, the Righteous Brothers personified what came to be known as "blue eyed soul." In the eighties, it was England's Paul Young who proved to be the blue eyed soulster extraordinaire, releasing some of the most powerful music of the decade. Few performers can work a groove like this guy, and all anyone in doubt has to do is just listen to this latest effort.



CROSSOVER PICK

<u>OLETA ADAMS - Get Here (Fontana/</u> PolyGram)

As the holiday season approaches, the timing couldn't be better for this soulful beauty drenched in sincere emotion. Written by Brenda Russell, who recorded it on the album that included "Piano In The Dark" several years ago, it debuts on the A/C chart this week. New Top 40 believers include KISS 108 Boston, KMEL San Francisco, WNVZ Norfolk, VA, Q95FM Detroit, K106 Beaumont, TX, along with a 29-27 gain at Y100 Miami.



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Adult Contmeporary

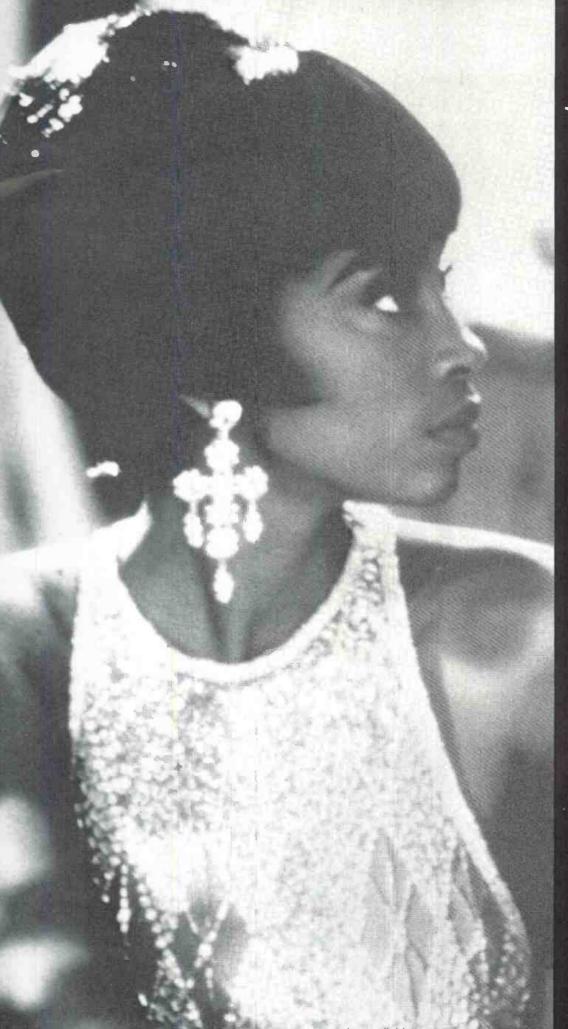
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