# the GAVIN REPORT

## ALEXANDER OWNEAL Tyme To Fake



## the GAVIN REPORT

## MOST ADDED 2W LW TW

MUSI ADDED	2W	LW	TW	
	2	1	1	LOS LOBOS - La Bamba (Slash/Warner Bros.)
CUTTING CREW (105)	11	5	2	MICHAEL JACKSON - I Just Can't Stop Loving You (Epic)
(Virgin) FLEETWOOD MAC (82)	13	7	3	WHITNEY HOUSTON - Didn't We Almost Have It All (Arista)
(Warner Bros.)	8	4	4	Huey Lewis & The News - Doing It All For My Baby (Chrysalis)
THE CARS (82)	1	2	5	Madonna - Who's That Girl (Sire/Warner Bros.)
(Elektra)	10	9	6	WHITESNAKE - Here I Go Again (Geffen)
PET SHOP BOYS (75)		11		<u>ABC</u> - When Smokey Sings (Mercury/PolyGram)
(EMI America) BILLY IDOL (73)	6	6	8	Debbie Gibson - Only In My Dreams (Atlantic)
(Chrysalis)		16		EUROPE - Carrie (Epic)
(onlyballoy	4		10	Richard Marx - Don't Mean Nothing (Manhattan)
CEDTIEIEN	18		11	BANANARAMA - I Heard A Rumour (London/PolyGram)
CERTIFIED				
FLEETWOOD MAC	21			<u>GRATEFUL DEAD</u> - Touch Of Grey (Arista)
Little Lies (Warner Bros.)			13	Dan Hill duet with Vonda Sheppard - Can't We Try (Columbia)
	5		14	Whispers - Rock Steady (Solar/Capitol)
MR. MISTER Something Real (Inside Me/Inside You)	25		15	SMOKEY ROBINSON - One Heartbeat (Motown)
(RCA)	20		16	JELLYBEAN featuring ELISA FIORILLO - Who Found Who (Chrysalis)
·	16		17	Dionne Warwick & Jeffrey Osborne - Love Power (Arista)
RECORD		26	18	LISA LISA AND CULT JAM - Lost In Emotion (Columbia)
	7			Starship - It's Not Over (Til It's Over) (Grunt/RCA)
TO WATCH	31			L.L. COOL J - I Need Love (Def Jam/Columbia)
	30		21	PRINCE - U Got The Look (Paisley Park/Warner Bros.)
	40		22	JOHN COUGAR MELLENCAMP - Paper In Fire (Mercury/PolyGram)
· ·	34			HEART - Who Will You Run To (Capitol)
	35		24	THE FAT BOYS and THE BEACH BOYS - Wipeout (Tin Pan Apple /PolyGram)
	39		25	NATALIE COLE - Jump Start (Manhattan)
	28			Jonathan Butler - Lies (Jive/RCA)
	23		27	Danny Wilson - Mary's Prayer (Virgin)
	22		28	Sammy Hagar - Give To Live (Geffen)
Section in the section of the sectio	3		29	Suzanne Vega - Luka (A&M)
and the second sec			30	DAVID BOWIE - Never Let Me Down (EMI America)
	36	34	31	<u>THE OTHER ONES</u> - Holiday (Virgin)
T A 460 C 2362 Party	37			38 Special - Back In Paradise (A&M)
のないないないないであると見ているようなないである。			33	<u>REO SPEEDWAGON</u> - In My Dreams (Epic)
NOEL	15	23	24	Living In A Box - Living In A Box (Chrysalis)
Silent Morning (4th & Broadway/Island)			35	FLEETWOOD MAC - Little Lies (Warner Bros.)
			36	MR. MISTER - Something Real (Inside Me/Inside You) (RCA)
Top 10 smash in New York and		40	37	CROWDED HOUSE - World Where You Live (Capitol)
Miami begins to make some noise			38	EXPOSE - Let Me Be The One (Arista)
and scores a 35% Hit Factor.			39	BRYAN ADAMS - Victim Of Love (A&M)
			40	THE CARS - You Are The Girl (Elektra)
Editor: Dave Chalin			1	

Editor: Dave Sholin

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ARTIST TITLE LABEL *Debuts In Chartbound.	Reports /	Adds On Cl
O WEST - Don't Look Down (Chrysalis) OVERBOY - Notorious (Columbia) EVERT - Casanova (Atlantic) UTTING CREW - I've Been In Love Before (Virgin)	164 147 146 128	20         84         6           27         98         2           44         57         4           105         20         4

UP & COMING for Top 40 Radio

Reports	s Adds	0n	Char	1
141	19	52	70	HERB ALPERT - Making Love In The Rain (A&M)
125	20	93	12	DONNA SUMMER - Dinner With Gershwin (Geffen)
117	10	59	48	ALEXANDER O'NEAL - Fake (Tabu)
115	12	75,	28	POINTER SISTERS - Be There (MCA)
111	26	57	28	SWING OUT SISTER - Breakout (Mercury/PolyGram)
109	49	59	1	KENNY G with LENNY WILLIAMS - Don't Make Me Wait For Love (Arista)
98	35	63		RAY PARKER JR I Don't Think That Man Should Sleep Alone (Geffen)
96	4	43	49	HOOTERS - Johnny B (Columbia)
88	5	55	28	CURIOSITY KILLED THE CAT - Misfit (Mercury/PolyGram)
85	7	60	18	THE NYLONS - Happy Together (Open Air/Windham Hill)
82	5	61	16	NEW CITY ROCKERS - Rev It Up (Critique/Atco)
75	75			*PET SHOP BOYS - It's A Sin (EMI America)
74	6	39	29	ATLANTIC STARR - One Lover At A Time (Warner Bros.)
74	15	51	8	CHRIS REA - Let's Dance (Motown)
73	73			*BILLY IDOL - Mony Mony (Chrysalis)
68	31	32	5	TIFFANY - I Think We're Alone Now (MCA)
67	67			*GLORIA ESTEFAN and MIAMI SOUND MACHINE - Betcha Say That (Epic)
64	5	44	15	THE MONKEES - Heart And Soul (Rhino)
63	9	40	14	COCK ROBIN - Just Around The Corner (Columbia)
61	5	29	27	YELLO - Oh Yeah! (Mercury/PolyGram)
57	24	16	17	BON JOVI - Edge Of A Broken Heart (Mercury/PolyGram)
56	16	31	9	POISON - I Won't Forget You (Capitol/Enigma)
51	19	31	1	MICHAEL BOLTON - That's What Love Is All About (Columbia)
49	49			*TAJA SEVELLE - Love Is Contagious (Paisley Park/Reprise)
45	3	34	8	DEF LEPPARD - Women (Mercury/PolyGram)
40	40			*BEE GEES - You Win Again (Warner Bros.)
38	16	22		GREGG ROLIE - The Hands Of Time (Columbia)
37	6	21	10	FORCE M.D.'S - Love Is A House (Tommy Boy)
37	6	16	15	GREAT WHITE - Rock Me (Capitol)
37	2	30	5	DAVID HALLYDAY - He's My Girl (Scotti Bros.)
36	18	15	3	*EDDIE MONEY - We Should Be Sleeping (Columbia)
35	1	31	3	STRYPER - Honestly (Enigma)
35	14	21		PETE WYLIE - Sinful (Virgin)
33	5	13	15	ANITA BAKER - No One In The World (Elektra)
32	2	25	5	SILENCERS - Painted Moon (RCA)
29	8	20	1	RICHIE HAVENS - Drivin' (RBI/Moss Music Group)
27	4	19	4	WARREN ZEVON - Leave My Monkey Alone (Virgin)
25	8	10	7	*SYSTEM - Nighttime Lover (Atlantic)
24	3	13	8	PEPSI AND SHIRLIE - Heartache (Polydor/PolyGram)
23	4	15	4	NANCY MARTINEZ - Crazy Love (Atlantic)
23	23			*SUZANNE VEGA - Solitude Standing (A&M)
23	13	4	6	*MADONNA - Causing A Commotion (Sire/Warner Bros.)
- 22	8	9	5	*WENDY AND LISA - Waterfall (Columbia) * #36 Steve Winwood, #37 Jets, Regina Belle,
20	7	12	1	*VIENNA - Talking With The Heart (Warner Bros.) Frozen Ghost, Dave Mason, Saints.

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## WHITNEY WOWS THE CRITICS

"Whitney marks graduation day for the prom queen of soul. The new album showcases a Whitney Houston who sings bolder, blacker, badder. Throughout the album, the range and vocal glamour displayed offer testimony that the girl has grown up." – Time Magazine

"Relax, everybody. The first album was no fluke. You have to go back to Sinatra and Streisand to find comparisons for a pop singer emerging so young with such rare talent and style. The album is a thoroughgoing delight." – People Magazine

"A truly awesome album. You have to look long and far to find a better voice in pop music than Whitney Houston's." – Evening Sun, Baltimore, MD

"A lot of thought and care has gone into <u>Whitney</u>. Fortunately, a lot of voice also has gone into it and that's why it will be no letdown for the <u>multimillions</u> who bought the first one." – New York Daily News

Whitney

Her acclaimed second album. Includes the smash hits, "<u>I Wanna</u> <u>Dance With Somebody</u> (<u>Who Loves Me</u>)," "<u>Didn't We Almost Have</u> <u>It All</u>," and 9 more inspired performances.

On Arista chrome cassettes, records and compact discs. Produced by Narada Michael Walden, Michael Masser, Jellybean and Kashif. "Whitney Houston has something for everybody. She always did. And it is, indeed, the best. Four stars, and worth the wait. Here comes 'Whitney's Greatest Hits, Volume Two."" – The New York Post

"Unlike some of our contemporary soul singers who hide behind the music and the beat, Whitney Houston is pure voice and her follow up LP proves it. It's just as good as her first and probably even better. On the scale of 1 to 10 this LP rates 9.99." – Seattle Medium

"Whitney's virtuosity and potential are as evident as ever, and her voice has a greater richness than before. Whitney knows all the right moves – when to soar, when to whisper and, on a line like 'I like the animal way you move,' when to growl." – Newsweek

> "Her voice takes us to places we know and to places we might want to forget, and to places we dream about." - Associated Press



The #1 Album Worldwide. Over 7 million copies . . . and just beginning.

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## HIT FACTOR Top 40 Research Keith Zimmerman Lisa Smith

Total Reports This Week <u>327</u> Last Week <u>325</u>

ARTIST TITLE LABEL	Reports	Adds	1-5	6-10	11-20	21-30	Uncharter	d Hit Facto	r Weeks
LOS LOBOS - La Bamba (Slash/Warner Bros.)	, 302		268	27	5	2		99%	T
MICHAEL JACKSON - I Just Can't Stop Loving You (Epic)	312	2	125	98	76	9	2	95%	5
WHITNEY HOUSTON - Didn't We Almost Have It All (Arista)	308	2	71	140	81	9	5	94%	6
HUEY LEWIS AND THE NEWS - Doing It All For My Baby (Chrysalis)	<b>288</b>		113	101	57	15	2	94%	8
MADONNA - Who's That Girl (Sire/Warner Bros.)	246		176	67	3			100%-	9
WHITESNAKE - Here I Go Again (Geffen)	281	4	101	88	65	13	10	90%	11
ABC - When Smokey Sings (Mercury/PolyGram)	291	9	38	94	113	29	8	84%	9
DEBBIE GIBSON - Only In My Dreams (Atlantic)	228	3	144	63	12	3	3	96%	16
EUROPE - Carrie (Epic)	287	11	10	48	155	47	16	74%	6
RICHARD MARX - Don't Mean Nothing (Manhattan)	215	1	125	69	13	7		96%	13
BANANARAMA - I Heard A Rumour (London/PolyGram)	280	× 6	7	37	145	72	13	67%	9
GRATEFUL DEAD - Touch Of Grey (Arista)	273	13	16	30	119	71	24	60%	7
DAN HILL duet with VONDA SHEPPARD - Can't We Try (Columbia)	174	° -3	41	74	38	16	2	87%	17
SMOKEY ROBINSON - One Heartbeat (Motown)	258	4	ູ່ 7	<b>23</b> *	114	84	26	55%	8
JELLYBEAN w/ELISA FIORILLO - Who Found Who (Chrysalis)	235	4	11	27	117	69	7	65%	9
DIONNE WARWICK & JEFFREY OSBORNE - Love Power (Arista)	196	2	18	52	89	26	9	81%	9
LISA LISA AND CULT JAM - Lost In Emotion (Columbia)	276	17	11	18	70	114	46	35%	6
L. L. COOL J - I Need Love (Def Jam/Columbia)	199	18	37	25	47	51	21	54%	7
PRINCE - U Got The Look (Paisley Park/Warner Bros.)	250	15	4	11	84	98	38	39%	7
JOHN COUGAR MELLENCAMP - Paper In Fire (Mercury/PolyGram)	263	7		7	59	125	65	25%	4
HEART - Who Will You Run To (Capito!)	274	14	1	4	36	<b>158</b> *	61	14%	4
THE FAT BOYS and THE BEACH BOYS - Wipeout (PolyGram)	156	16	26	27	30	36	21	53%	9
NATALIE COLE - Jump Start (Manhattan)	217	11		2	37	109	58	17%	7
JONATHAN BUTLER - Lies (Jive/RCA)	173	3	8	7	61	71	23	43%	12
DAVID BOWIE - Never Let Me Down (EMI America)	209	29		1	6	71	102	3%	5
THE OTHER ONES - Holiday (Virgin)	159	8	6	6	39	57	43	32%	7
38 SPECIAL - Back To Paradise (A&M)	70	6	2	6	32	70	54	23%	8
REO SPEEDWAGON - In My Dreams (Epic)	162	30	8	13	30	33	48	31%	9
FLEETWOOD MAC - Little Lies (Warner Bros.)	241	82			3	38	118	1%	2
MR. MISTER - Something Real (RCA)	227	33			4	44	146	1%	3
CROWDED HOUSE - World Where You Live (Capitol) $_{_{\infty}}$	156	14	1	1	14 -	50	76	10%	5
EXPOSE - Let Me Be The One (Arista)	180	* 36 "	ч <b></b>	2	10	45	87	6%	<b>4</b>
BRYAN ADAMS - Victim Of Love (A&M)	207	36		1	. 4	37	129	2%	3
THE CARS - You Are The Girl (Elektra)	206	82	<b></b>			~ 22	102 ~		2
GO WEST - Don't Look Down (Chrysalis)	164	20		1	15	44	84	9%	6
LOVERBOY - Notorious (Columbia)	147	27			3	19	98	2%	3
LEVERT - Casanova (Atlantic)	146	44	1	3	11	30	57	10%	4
DONNA SUMMER - Dinner With Gershwin (Geffen)	125	20				12	93		3
ALEXANDER O'NEAL - Fake (Tabu)	117	10		6	17	25	59	19%	8

Hit Factor is a percentage of stations playing a record which also have it Top 20. ie: 100 stations playing the record -- 60 stations have it in their Top 20 -- Hit Factor = 60%.

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## "i've been in love before"

the new single from the gold lp broadcast. single produced by steve themps on and michael barbiero 'p produced by terry brown and cetting crem



Go up and down the radio dial and you'll hear jocks reading liners, promoting the latest giveaway, doing a phoner and sometimes selling the music. But selling the music means more than just spotlighting a few hot titles and artists coming up in the next twenty or thirty minutes. The better you know your product and believe in it, the better you'll be able to sell it. Regular reminders to the staff about keeping the audience excited about the music, especially the newer titles, always helps. PD's or MD's should issue weekly music memos that give up- todate information on new artists and songs. Urge your air talent to read The Gavin artist interviews, Bio-Feedback, and information in other trades', general audience publications. Listeners expect their favorite personalities to be "experts" on the music they play and give them a reason to want to hear that next new track. Seems like a good investment for programming that accounts for about 85% of your airtime.

With **ABC'S** song about him nearing Top Ten status, **SMOKEY ROBINSON** isn't far behind. His second hit of 1987 takes its best HIT FACTOR move yet, going from 29% to 55%. Noteworthy gains at WJET 23-18, B94 13-9, Z94 21-16, WMJQ 27-21, Q105 20-16, WPST 26-20, 106RTB 30-23, Z95.5 20-15, KCLD 27-20, WIZM 14-10, KKEZ 22-17, K106 22-17, Y108 27-19, KFMY 21-15, FM104 30-23, KIIS 22-15, KAGO 20-14, etc.



Adds still coming in on THE FAT BOYS AND THE BEACH BOYS. Even those who've resisted playing this summertime novelty winner admit they get phenomenal response. Though teens dominate the requests, more than a few programmers are expressing surprise about daytime calls from adults at work asking to hear it. Top five for Dan Upton and Sharon LePere KITY, Shawn Demory KGGI, Kevin Kahl and Barry Carpenter KEWB, Bill Stairs and Kevin Carter KMGX, Pat Morgan KZOR, Tony Waitekus WCIL, Rick Gillette and Mark Jackson WHYT, Bob Case Z93, Bill Sellars WZYZ, Roger Gaither WKQB/FM, etc.

A quick move from CHARTBOUND to CERTIFIED for FLEETWOOD MAC. No surprise with most Top 40 programmers echoing the belief that this is the strongest track from the LP. Over 200 reports and back to back weeks in the MOST ADDED category. Enters the Top Thirty at WYDD and B94 Pittsburgh, WLKI Angola, WIFC Wausau, KATD San Jose/Los Gatos, KGWY Gillette, KKEG Fayetteville, KIIK Davenport, WDNS Bowling Green, etc.

It's looking like three in a row for EXPOSE, who are close to going over the 200 report mark. Early believer KMEL takes it 15-11 with adds at Z94 Boston, WYAV Myrtle Beach, WWFX Bangor, 100KHI Ocean City, KKYK Little Rock, WPFR Terre Haute, KWSS San Jose, KYYA Billings, KMOK Lewiston, etc.

As expected, a fast takeoff for THE CARS. Lots of comments about how good this one sounds on the air. Adds include KIIS, KZLS, KDWZ, KIXS, 92X, BAM99, WBBQ, WDJX, KYYY, KJEZ, CKOI, KC101, FM96, WPDZ, WSPK, KQEU, KITI, KVYN, KXFM, KRQK, KHTZ, K-STAR, KNIN, KWTX, etc. Debuts #22 for Chuck Beck and Buzz Bennett at Y95 Dallas.

LEVERT, our crossover pick on July 24th, is doing just that. This former Number One URBAN CONTEMPORARY winner now has a 10% Top 40 HIT FACTOR and pulls in a great airplay week with 44 adds. Steve Kingston and Scott Shannon debut it #19 at Z100 New York with other strong chart action at PWR 99.7 31-25, B93/FM 26-19, 92X 30-17, WTNZ 31-19, Z95.5 30-21, Y106 28-23, WAVA debut #30, WAAL debut #22, etc.

Make way for KENNY G in the CHARTBOUND arena by next week. First two weeks out give him more than 100 reports with, this week's new airplay topping week number one. New on Y95 Dallas, K100 Chico, KSND Eugene, KUBE Seattle, Z93 Atlanta, G105 Durham/Raleigh, WAIL Key West, KJQ Ogden/ Salt Lake City, KWNZ and KHTZ Reno, B94 and WYDD Pittsburgh, etc.



At this stage an 11% HIT FACTOR is very healthy for **CURIOSITY KILLED THE CAT**. Having early success for Dena Yasner at 95XXX 27-21, Mike O'Connor and Bob Wise WNKS/FM 28-21, Richard Sands and Steve Masters LIVE 105 4-1, Keith Naftaly and Kevin Weatherly KMEL 2-2, Mark Bolke and Dom Testa Y108 29-21, Lou Simon and Evan Lake KCPX 23-13, etc. Looks big where it gets played.

TIFFANY, last week's RECORD TO WATCH, more than doubles in total reports, with adds at Y95 Dallas, KCPW Kansas City, KFIV Modesto, KPLZ Seattle, Z104 Madison, KDWB Minneapolis, WDJX Louisville, HOT 103 New York, FM96 Valdosta, Q102 Cincinnati, WANS Greenville, 92X Columbus, KIIS Los Angeles, etc.

Though PolyGram's David Leach assures me **BON JOVI'S** "Edge Of A Broken Heart will not be released as a single, it continues to do well and pull in key airplay. Debuts #15 at K104, #17 at KQID, #19 KQHT, #22 KBEQ, with adds at KZZK, WZOK, KZOU, K100, KMEL, KKXX, WKTI, WNCI, HOT 105, JLK/FM, Q102, KNOE, KCIL, etc.

Dance sensation NOEL is moving out of test rotation in several markets and pulling good response. Heads into the Top 10 at Z100 12-10, with HOT 103 holding it at number 2. Big in Miami also with POWER 96 and HOT 105 charting it #2 and Y100 #9. On at KZZP, POWER 92, HOT I-94, KITY, WXKS, BLU92, etc. New on KMEL, WRCK, KVYN, WWHB, etc.

A reminder to those who report on Mondays that we will be accepting reports Friday, September 4th, due to the Labor Day holiday.



## Northeast

- MONTREAL, QU(GUY BROUILLARD-CKOI/FM) Mr. Mister, Cars, F'wood Mac, R.Parker, Pet Shop B.
- HAMILTON, ON(NEVIN GRANT-CKOC) Europe, L.L.Cool J, REM, Level 42, Pee-Wee H., Tu.
- BOSTON, MA(NELSON/SCHROEDER-Z94) J.Butler, C. Crew, F'wood Mac, B. Idol, A.Starr, Expose, Bee Gees
- BOSTON, MA(WHITE/O'CONNELL-WXKS/FM) No Report, Frozen. CAPE COD, MA(RANDALL/McVIE-WKPE) R.Parker, Fwood Mac,
- Tiffany, Chris Rea
- PROVIDENCE, RI(TOM CUDDY-PRO/FM) Frozen, No Adds.
- KEENE, NH(TROMBLY/LYNOTT-WKNE/FM) Jellybean, D. Summer, Lisa Lisa, B. Idol.
- CLAREMONT, NH(BARLOW/BILODEAU-WHDQ) F'wood Mac, Cars, Kenny G, C. Crew
- ELLSWORTH/BANGOR, ME(TIM MOORE-WKSQ) S. Folsom,
- Whitesnake, Mellencamp, Bananarama, Fwood Mac, Heart. BANGOR, ME(LEVEN/CLARK-WWFX) Expose, Lisa Lisa, B. Idol, C.
- Crew, Loverboy, Squeeze, Kenny G, Gr. White, H.Alpert. BURLINGTON, VT (THOM RICHARDS-Q99) Bee Gees, T. Seville, Chris Rea, G.E./Miami, Kenny G.
- BURLINGTON, VT(DENA YASNER-95XXX) Pet Shop B, B. Idol, Levert, C. Crew.
- HARTFORD, CT(MIKE WEST-WTIC/FM) Grateful D, S.O.Sister, B. Idol. WILLIMANTIC, CT(EVAN/SPENCER-WILI/FM) B. Idol, G.E./Miami,
- M.Bolton, Bowie, R.Parker. GROTON, CT(SULLIVAN/FRANCO-WQGN) Cars, Fwood Mac, D.
- Summer, Kenny G, Go West. NEW HAVEN, CT(RYBAK//CRUISE-KC101) Cars, B. Idol, C. Crew.
- NEW YORK, NY(SCOTT SHANNON-Z100) Fatboys, ABC
- NEW YORK, NY(SALKOWTIZ/ELLIS-HOT 103) 5 Star, Tiffany.
- HAMPTON BAYS, NY(RANDI TAYLOR-WWHB) Noel, N.Martinez, C.
- Crew, G.E./Miami, M.Bolton. SCHENECTADY, NY(JIM WALSH-3WD) Cock Robin, L.L.Cool J,
- Bananarama, Mr. Mister, T. Seville. KINGSTON, NY(ROBYN TAYLOR-WBPM) Lisa Lisa, Loverboy, L.L.Cool J, D. Leppard, C. Crew, Expose.
- POUGHKEEPSIE, NY(BOB DAYTON-WSPK/FM) Cars, Loverboy, S.O.Sister, Pet Shop B.
- UTICA, NY(BURTON/ANDREWS-WNYZ) Other Ones, REO, C. Crew,
- F'wood Mac, G.E./Miami, T. Seville, Pet Shop B, B. Idol, Poison. UTICA, NY(LARRY WILLIAMS-WRCK) Pet Shop B, Bee Gees, System, Noel, Other Ones, Crowded H ...
- BINGHAMTON, NY(DON MORGAN-WAAL/FM) ABC, REO, Cars, Bon Jovi
- BUFFALO, NY(ROGER CHRISTIAN-WMJQ) S. Vega, D. Summer, G.E./Miami, Expose, C. Crew, B. Idol, System, Bananarama.
- ITHACA, NY(ADAM GOODMAN-WVBR/FM) R.Parker, Force MD's, C. Crew, Kenny G, G.E./Miami.

## Mid Atlantic

ASBURY PARK, NJ(PAT GILLEN-JLK/FM) Bon Jovi, B. Idol.

TRENTON, NJ(TOM CUNNINGHAM-WPST) C. Crew, B. Idol, Levert, Loverboy, REO, T. Seville, S. Vega.

- PITTSBURGH, PA(LORI CAMPBELL-B94) Jellybean, B. Idol, Kenny G. PITTSBURGH, PA(McQUEEN/SHEDLOCK-WYDD) Kenny G, Bee Gees, C. Crew, G.É./Miami, Madonna.
- ERIE, PA(JIM COOK-WJET) F'wood Mac, 38 Special, Cars, B. Idol. ERIE, PA(BILL SHANNON-K104) Bee Gees, Crowded H., Pet Shop B, Hipsway, Pink Floyd, C. Crew, B. Idol.
- ALTOONA, PA(STEVE KELSEY-WFBG) Cars, S. Vega, B.Adams, Bowie, Mr. Mister, Expose
- HARRISBURG, PA(AL BROCK-WHIT) Expose, Bowie, B.Adams, Pointers
- STROUDSBURG, PA(ROBIN LEE ABBATE-WSBG) Levert, New City R, Expose, Kenny G, Tiffany, M.Bolton.
- WILMINGTON, DE(MICHAELS/NICOLE-WSTW) B. Idol, Pet Shop B. Bee Gees, C. Crew.
- WASHINGTON, DC(ST.JOHN/BAXTER-WAVA) Madonna.
- BALTIMORE, MD(WILLY B. O'BRIEN-B104) Levert, Bananarama. OCEAN CITY, MD(HITMAN/JERNIGAN-100KHI) Lisa Lisa, Expose, Levert
- NORFOLK, VA(CATHY CRUISE-WNVZ) Europe, M. Jackson, Prince, Heart, Levert, Kenny G, C.Kill.Cat.
- SANFORD, NC(BILL FREEMAN-WFJA) Expose, Mr. Mister, Cars, F'wood Mac, B.Adams.
- GOLDSBORO, NC(GATES/HOOVER-WEQR) H.Alpert, L.L.Cool J, F'wood Mac, C. Crew, Levert, R.Parker, Monkees. DURHAM/RALEIGH, NC(CINDY WRIGHT-G105) Kenny G, C.Kill.Cat.

- CHARLOTTE, NC(JACK DANIEL-WBCY) Pet Shop B, Mellencamp, S O Sister
- CHARLOTTE, NC(CHRIS WILLIAM-WROQ) F'wood Mac, REO, B. Idol, C. Sexton.
- FAIRMONT, NC(BILL SELLARS-WZYZ) Hipsway, Bee Gees, Kenny G, G.E./Miami
- CHARLESTON, SC(ROGER GAITHER-WKQB/FM) Yello, Pet Shop B, B. Idol, G.E./Miami, Kenny G
- FLORENCE, SC(GREEN/BAKER-106X) Pet Shop B, C. Crew, B. Idol, G.E./Miami, Chris Rea, Yello, Gr. White.
- CHERAW, SC(McGUIRE/JAXSON-WPDZ) Crowded H., G. Rolie, Kenny G, G.E./Miami, B.Adams, Prince, Go West, Cars. KINGSTREE, SC(GREG KNOP-WKSP) B.Adams, Hipsway, C. Crew,
- P.Rushen, Fwood Mac, Saints, Wendy&Lisa, Tiffany, Go West.
- MYRTLE BEACH, SC(KILGO/SUMMERS-WKZQ) Loverboy, Bee Gees, G.E./Miami, Go West, D. Summer, Fire On B.
- MYRTLE BEACH, SC(BLAKE/VANDERGRIFT-WYAV/FM) Europe, Expose, Levert, Cars.
- GREENVILLE, SC(BILL McCOWN-WANS/FM) G.E./Miami, Pet Shop B, C. Crew, R.Parker, E.Money, Tiffany, S.O.Sister, C.Kill.Cat.

## Southeast

- VIRGIN ISLANDS/PR(JOHN STEVENS-ISLE 95) Mr. Mister, Go West, Levert, Bowie
- ATLANTA, GA(CRAIG ASHWOOD-94Q) C. Crew, REO. ATLANTA, GA(BOB CASE-Z93) C. Crew, B. Idol, T. Seville, Kenny G. ROME, GA(DANNY HOWARD-WQTU) No Report, Frozen.
- ATLANTA, GA(STEVE WYROSTOK-PWR 99.7) S.O.Sister, B. Idol.
- SWAINSBORO, GA(CHARLIE FRI-WGKS/FM) G.E./Miami, C. Crew, D. Summer, H.Alpert, Hipsway
- ATHENS, GA(DAN MURRAY-WAGQ) C. Crew, G.E./Miami, R.Parker, Yello, M.Bolton, G. Rolie, Cars
- AUGUSTA, GA(BRUCE STEVENS-WBBQ) Cars, Bee Gees, C. Crew, T. Seville, G.E./Miami.
- FT.VALLEY/MACON, GA(NATHAN HALE-WQBZ) No Report, Frozen.
- HINESVILLE/SAVANNAH, GA(DAVE MILLER-WBLU) Bee Gees, Cars, R.Parker, G.E./Miami, C. Crew, S. Mills, G. Rolie, A. Baker, M.Bolton, T. Seville
- WAYCROSS, GA(JAY/DENTON-WWUF) Loverboy, F'wood Mac, Bon Jovi, Hipsway, N.Martinez, Silencers, DeBarge, System, Madonna, Bowie, D. Summer, Pointers, P. Rushen. VALDOSTA, GA(PHIL STEPHENS-FM96) G.E./Miami, C. Crew, B. Idol,
- Tiffany, Cars, Bee Gees, T. Seville.
- COLUMBUS, GA(O'CONNOR/WISE-WNKS/FM) U2, Kenny G, Pet Shop B, T. Seville, S.O.Sister, B. Idol, Bee Gees, C. Crew, G.E./Miami.
- COLUMBUS, GA(McCARD/CARROLL-WCGQ) S.O. Sister, Bee Gees, T. Seville, Pet Shop B, C. Crew, Tiffany, Fatboys.
- DAYTONA BEACH, FL(CLARK/MITCHELL-WNFI) L.L.Cool J, Lisa Lisa, Heart
- TALLAHASSEE, FL(BRIAN DOUGLAS-Z103) C. Crew, Levert, Wendy&Lisa, B. Idol.
- PANAMA CITY, FL(JEFF DAVIS-WPFM) Expose, Dan Hill, B. Idol, G.E./Miami
- FT.WALTON BEACH, FL(MARK DAVID SAWYER-WFTW/FM) Cars, H.Alpert, Prince, Yello, Nixon&Rop.
- PENSACOLA, FL(NORTH/HART-WJLQ/FM) F'wood Mac, G.E./Miami, Cars
- GAINESVILLE, FL(JERI BANTA-WYKS) Fatboys, Fwood Mac, Pet Shop B, B. Idol, Squeeze.
- ORLANDO, FL(McKAY/HAYES-Y106) Poison, Pet Shop B, Dan Hill, Expose, ABC, Grateful D.
- MIAMI, FL(FRANK AMADEO-Y100) Bee Gees, Bowie, Prince, Heart, S.O.Sister, G.E./Miami, Pet Shop B, W. Zevon.
- KEY WEST, FL(CHARLIE PHILLIPS-WAIL) Kenny G, C. Sexton,
- R.Parker, Aerosmith, Poison, Pepsi & S., Insiders. MIAMI, FL(DUFF LINDSEY-HOT105) Bon Jovi, R. Marx, Whitesnake, TaylrDayne
- MIAMI, FL(TANNER/CASSIDY-POWER96) Tiger Moon, Depeche M., New Order, TKA.
- TAMPA, FL(BOBBY RICH-Q105) Lisa Lisa, Fwood Mac, ABC, Monkees, Crowded H..



FAYETTE, AL(JOHN ANTHONY-WHKW) System, G.E./Miami, Fwood Mac, H.Alpert.

GADSDEN, AL(BILL ST. JOHN-Q104) No Report, Frozen. MONTGOMERY, AL(STEVE SHANNÓN-WHHY/FM) B. Idol, C. Sexton, Nylons, F'wood Mac, S. Vega, Cars, Mr. Mister, Loverboy, T. Seville, C. Crew, REO.

## **TOP 40 ADDS**

MONTGOMERY, AL(OWENS/JACKSON-BAM99) Fwood Mac, Go West, Dan Hill, Levert, Cars.

MOBILE, AL(LEE CHESNUT-WABB/FM) Prince, Expose, Fwood Mac. JOHNSON CITY, TN(POTTER/TAYLOR WOUT) C. Crew, Insiders, Pet Shop B, G.E./Miami

KNOXVILLE, TN(CHRIS MAC-WTNZ/FM) Pet Shop B, Expose, Fwood Mac. Bee Gees.

JACKSON, TN(MARK WARD-WYNU92FM) Bon Jovi, C. Crew, R. Havens, Kenny G

COLUMBIA, TN(GARY MOSS-WKRM) Bowie, R.Parker, Lisa Lisa, Mellencamp, Prince, Duane Eddy, H.Alpert.

- GREENVILLE, MS(PAT O'BRYAN-WIQQ) Go West, Other Ones, New City R, Force MD's, Hooters, DeBarge, Mr. Mister, L.L.Cool J, G. Rolie, N.Cole, Heart, Crowded H., S. Hagar, ABC, Fwood Mac, REO. TUPELO, MS(HASTINGS/HOLIDAY-KZ103) H.Alpert, 38 Special,
- Expose, Bowie, B.Adams.
- MERIDIAN, MS(BILL BROCK-Q101) Fatboys, Expose, Pet Shop B, Bee Gees. Chris Rea
- HATTIESBURG/LAUREL, MS(DALE TAYLOR-Y104) Loverboy, Cock Robin, L.L.Cool J
- LAUREL/HATTIESBURG, MS(JIM SCOTT-WNSL) Mellencamp, N.Cole, Crowded H., Bowie, C.Simon. GULFPORT, MS(RICK JAMES-WZKX) C. Crew, Bon Jovi, Poison,
- Levert, Jellybean. BILOXI, MS(SANDI STEVENS-WQID) Europe, Crowded H., C. Crew, Bee Gees
- MCCOMB, MS(WALKER/CHAMBERS-WHNY) G. Rolie, Pete Wylie, M.Bolton, Pointers

COLUMBUS/STARKVILLE, MS(STEVENSON/FISHER-WZIX/FM) Loverboy, F'wood Mac, B.Adams, Bowie, G. Rolie, C. Crew, Pete Wylie.

- STARKVILLE/COLUMBUS, MS(RUSS WILLIAMS-WKOR) No Report, Frozen
- LOUISVILLE, KY(SHEBEL/MEYER-WDJX) Whitesnake, Pet Shop B, Cars, Tiffany, A Starr.
- LEXINGTON, KY(FOX/GRAVES-POWR94.5) Europe, Fwood Mac, B.Adams, Mr. Mister.
- JENKINS, KY(KINCER/LEE-WIFX) No Report, Frozen. PADUCAH, KY(ROWTON/RICHARDS-WDDJ/FM) Cars, Moyet, DeBarge, H.Alpert, Heart, C. Crew, F'wood Mac, Mr. Mister. BOWLING GREEN, KY(DUVALL/LOCKE-WDNS/FM) Bon Jovi, REM,
- Insiders, S. Vega, MarcJordan, IQ, G.Burtnick.
- GLASGOW, KY(KELLY DOSSEY-WOVO/FM) C. Crew, Dexter, Hipsway, Nixon&Rop., B.Adams, Bowie, T. Seville. NEW ORLEANS, LA(JOEY GIOVINGO-B97) No Adds.

- GOLDEN MEADOW, LA(DON GRAHAM-KBAU/FM) B.Adams, Mr.
- Mister, Cars, C. Crew, S. Vega. HOUMA/NEW ORLEANS, LA(MARK KELLY-KCIL/FM) Bon Jovi, B.
- Idol, C. Crew, Chris Rea, T. Seville, Lou Gramm, Pet Shop B. LAKE CHARLES, LA(GILBERT/RIVERS-KBIU/FM) A. Baker, B. Idol, A.Starr, Cars, Fire On B., H.Alpert, Chris Rea.

- BATON ROUGE, LA(J.J.STONE-WGGZ/FM) No Report, Frozen. BATON ROUGE, LA(J.J.STONE-WGGZ/FM) No Report, Frozen. BATON ROUGE, LA(RICE/A.-WFMF) Cars, Expose, Mr. Mister. MONROE, LA(LORI CLARY-KNOE/FM) Poison, Pet Shop B, C. Crew, Lou Gramm, Bon Jovi, S. Vega. ALEXANDRIA, LA(CASSIDY/CLOUD-KQID/FM) Vienna, B. Idol,
- G.E./Miami, Cars, C. Crew.

## East Central

- MARTINSBURG, WV(KEVIN MOORE-WKMZ) Cars, Fwood Mac, Kenny G, Tiffany, R.Parker, Hipsway, G.E./Miami, C. Crew, Mellencamp, Mr. Mister
- MORGANTOWN, WV(JOHN DELANEY-WCLG/FM) S. Vega, Pet Shop B, E.Money, Levert, G. Rolie, Wendy&Lisa.

MORGANTOWN, WV(BILL McDONALD-WVAQ/FM) No Report, Frozen.

- COLUMBUS, OH(BILL RICHARDS-WNCI/FM) Bon Jovi, A. Baker. COLUMBUS, OH(COOK/HAINES-92X) Mr. Mister, Cars, Tiffany.
- AKRON, OH(REED KITTREDGE-WKDD) G.Burtnick, M.Bolton, Pet Shop
- B, S. Vega, C. Crew. CINCINNATI, OH(JIM FOX-Q102) Heart, Prince, Lisa Lisa, Tiffany, Bon Jovi.
- ATHENS, OH(STEVE KENNIS-WXTQ) Levert, Mr. Mister, F'wood Mac, N.Cole, E.Money
- ANGOLA, IN(OSBORN/ST.JOHN-WLK1/FM) Heart, Nylons, 38 Special. RICHMOND, IN(DAVE OWENS-K96) F wood Mac, Cars, Bowie,
- B.Adams, Vienna, Expose, Monkees, Pointers, R. Havens, W. Zevon, Cock Robin, G. Rolie.
- VINCENNES, IN(DANNY WAYNE-106RTB) Cars, F'wood Mac, Motley C., C. Crew, G.E./Miami, T. Seville. TERRE HAUTE, IN(MIKE ARNETT-WPFR) REO, Go West, Cars, Mr.
- Mister, Fwood Mac, Expose, Pointers.

- DETROIT, MI(MARK JACKSON-WHYT) B. Idol, Madonna, A.O'Neal, S. Mills, T. Seville.
- DETROIT, MI(KATHY MEANS-Z95.5) B. Idol, Fwood Mac, S. Vega, S.O.Sister, Marlon J.
- GRAND RAPIDS, MI(MIKE TINNES-WKLQ) Cars, B. Idol, Levert, ∆ O'Noal
- CADILLAC, MI(SHANE McINTOSH-WATT) Pointers, Cock Robin, Expose, Poison, B. Idol. ALPENA, MI(DARRELL KELLEY-WHSB) New City R, Cars, G.E./Miami,
- C. Crew, Pet Shop B, Bee Gees, T. Seville.
- MOBERLY, MO(MARK STEVENS-KZZT) Loverboy, Poison, Heart, Cock Robin, Wendy&Lisa, Stryper, Motley C., Fixx, Moyet.

## Upper Midwest

- BOONE/AMES, IA(DAVE HARRIS-KZBA) Loverboy, Fatboys, L.L.Cool J, S.O.Sister, Levert, B.Adams
- DES MOINES, IA(OAKES/HOOKER-KDWZ) Cars, F'wood Mac, D.
- Leppard, Pet Shop B, Loverboy, Crowded H.. DES MOINES, IA(KNIGHT/SHARP-KRNQ) Fwood Mac, Levert, Kenny G, Mr. Mister, Other Ones, B. Idol.
- CLEAR LAKE/MASON CTY, IA(BILL HAMPTON-KZEV) Bowie, Fwood Mac, R. Havens, C. Crew, Loverboy, Chris Rea, E.Money, Vienna. FT.DODGE, IA(KELLY O'SHEA-KKEZ) RazorBack, Poison, Cars, Mr.
- Mister G. Rolie, Hipsway. FT. DODGE, IA(ROBBINS/HALDIN-KRIT) L.L.Cool J, E.Money, H.Alpert, Bowie, System.
- WATERLOO/C.RAPIDS, IA(JEFF CHRISTENSON-KOKZ) H.Alpert, Bowie, Expose, G.E./Miami, Cars, Fwood Mac, Pet Shop B, Insiders.
- SIOUX CITY, IA(HARRISON/BROWN-KSEZ/FM) Cars, Fwood Mac,
- C.Kill.Cat, Loverboy, C. Crew, E.Money. SIOUX CITY, IA(PAT PAXTON-KGLI) REO, New City R. DUBUQUE, IA(JEFF DAVIS-KLYV) Fatboys, Other Ones, Pointers, Levert.
- IOWA CTY/CEDAR RAPID, IA(CARVER/NUGENT-KKRQ) Grateful D, N.Cole, Chris Rea
- DAVENPORT, IA(GYNNY O'HARA-KIIK) Cars, John Hiatt, S. Red, S.O.Sister, Pet Shop B.
- KENOSHA, WI(TERRY HAVEL-WJZQ) Bee Gees, B. Idol, Insiders, Loverboy, Mr. Mister, Pet Shop B.
- MILWAUKEE, WI(FOX/LAUREN-WKTI) Bon Jovi, T. Seville, S. Robinson, Heart
- MILWAUKEE, WI(HARRIS/MOREAU-WHBT) Bowie, Jellybean, Grateful D
- MADISON, WI(LITTLE/HUDSON-Z104) A.O'Neal, Bee Gees, F'wood Mac, Tiffany
- GREEN BAY, WI(ROSS/BRADLEIGH-WKFX) REO, Kenny G, S.O.Sister, Cars
- WAUSAU, WI(DUFF DAMOS-WIFC) Cars, Crowded H., Bee Gees, Levert, Bon Jovi, E.Money
- STEVENS POINT, WI(BOULEY/STEFFEN-WSPT) Pet Shop B, REO, Crowded H., C. Crew, B. Idol.

  - LA CROSSE, WI(ADAM NORTH-HIT105) No Report, Frozen. LA CROSSE, WI(LONDON/CROSS-WIZM/FM) Madonna, G.E./Miami,
  - Levert, C. Crew, Kenny G, Cars. EAU CLAIRE, WI(RICK ROBERTS-WIAL) REO, Bowie, Prince, N.Cole,
  - S.Robinson
  - EAU CLAIRE, WI(RICK JAMES-WBIZ) G.E./Miami, R.Parker, Lou Gramm, C. Crew, Chris Rea, Levert, Tiffany
  - MINNEAPOLIS/ST.PAUL, MN(ANTHONY/MICHAELS-KDWB/FM) Pet Shop B, Gr. White, Nylons, Tiffany, Levert, W. Zevon. DULUTH, MN(MIKE BLAKEMORE-WTBX) No Report, Frozen. ROCHESTER, MN(DAVIS/DUNBAR-KROC/FM) F'wood Mac, Cars.

  - MANKATO, MN(GARVIN/McCORMICK-KDOG/FM) Chris Rea, T. Seville, Levert, B.Adams, Expose. MANKATO, MN(SEGER/KING-KEEZ/FM) R.Parker, Chris Rea, Cars,
  - F'wood Mac, G.E./Miami
  - ALBERT LEA, MN(BOB HUGHES-KCPI/FM) Lisa Lisa, Bowie, L.L.Cool J. B.Adams
  - MARSHALL, MN(MARTENS/ALLEN-KKCK/FM) F'wood Mac, D. Summer, W. Zevon, Chris Rea, C. Crew, R. Havens. ST. CLOUD, MN(BLAKE PATTON-KCLD/FM) Pet Shop B, Bee Gees, C.
  - Crew
  - VERMILLION, SD(DEAN RUSSELL-KVRF) Insiders, C. Sexton, Partlands, U2, C. Crew, Hipsway, Dio, Lou Gramm.
  - YANKTON, SD(RANDY KUSSMAN-KQHU/FM) B.Adams, Bowie, Mr. Mister, Fwood Mac, Cars, D. Leppard, R. Havens.
  - SIOUX FALLS, SD(LESTER ST. JAMES-KKRC) Pet Shop B, F wood Mac, Expose, Mr. Mister, Loverboy. WINNER, SD(JOHN FORD-KWYR/FM) Cars, D. Summer, Expose, Levert,
  - F'wood Mac, Crowded H., Pet Shop B.

## **TOP 40 ADDS**

- RAPID CITY, SD(MICHAELS/McDANIEL-KGGG/FM) Deb.Gibson, Nylons, REO
- RAPID CITY, SD(PIPER/KALLAWAY-KKLS/FM) S. Vega, Loverboy, Pet Shop B, Kenny G, B. Idol
- FARGO/MOORHEAD, ND(JACK LUNDY-Y94) Gr. White, F'wood Mac, Pet Shop B, Expose, Bee Gees. GRAND FORKS, ND(O'DOUGLAS/HENDRICSON-KKXL/FM) Fwood
- Mac, Cars, Pet Shop B, Lisa Lisa, A.O'Neal, S. Red, B. Idol. GRAND FORKS, ND(ROSS HOLLAND-KQHT) INXS, Nylons,
- Deb.Gibson
- BISMARCK, ND(BOB BECK-KYYY/FM) L.L.Cool J, B.Adams, Go West, Fwood Mac, Mr. Mister, Cars, Pet Shop B.
- MINOT, ND(KEN HAGEN-KHHT) B.Adams, Saints. DE KALB, IL(BAVIDO/HENNING-WDEK/FM) Expose, Mr. Mister, Loverboy, A.O'Neal, Levert.
- JOLIET, IL(BOB WEBER-WLLI) Cars, Levert, Go West, C. Crew. FREEPORT, IL(JIM READEKER-WXXQ) Fwood Mac, D. Summer, C. Crew, Lou Gramm, Pete Wylie, Kenny G.
- ROCKFORD, IL(SUMMERS/MANNING-WZOK) Fwood Mac, L.L.Cool J. REO, Bon Jovi.
- ROCK ISLAND, IL(SCHAEFER/AUSTIN-WPXR/FM) Poison, G.E./Miami, H.Alpert, S.O.Sister
- GALESBURG, IL (HEATH/SHAVER-WGBQ/FM) F'wood Mac, Expose, Cars, R.Parker, Hipsway, Chris Rea, Arrianna, A.Starr.
- BLOOMINGTON, IL(JUSTIN/ROBBINS-WBNQ) S.O.Sister, B. Idol, Pet Shop B, C. Sexton.
- CHAMPAIGN, IL(McCANN/McKEIGHAN-WLRW/FM) B.Adams, D.Hallyday, B. Idol, REO.
- SPRINGFIELD, IL(GREG LAWLEY-WDBR) No Adds, Frozen.
- CARBONDALE, IL (TONY WAITEKUS-WCIL/FM) Pointers, Other Ones, 38 Special, B. Idol, S.O.Sister.

## Central

- ST. LOUIS, MO(ABELL/ATKINSON-KWK) Levert. KIRKSVILLE, MO(BILL COLLINS-KTUF) C. Crew, Fatboys, G.E./Miami, What If, Erasure, Loverboy
- SIKESTON, MO(GREG LANDIS-KYMO) Whitney, Grateful D, C. Crew, REO, S. Red, Insiders, REM, S. Vega
- POPLAR BLUFF, MO(KELLY URICH-KJEZ) Fwood Mac, E.Money, Cock Robin, M.Bolton, Cars, N.Cole, Mellencamp, B.Adams, Mr. Mister, H Alpert
- KANSAS CITY, MO(DENE HALLAM-KCPW) Madonna, Grateful D,
- Tiffany, Fatboys, F'wood Mac. KANSAS CITY, MO(PERUN/BARBER-KBEQ) Fatboys, A.Starr, Madonna
- WAYNESVILLE, MO(KEVIN BARTON-KFBD) G. Rolie, R.Parker, B. Idol, S.O.Sister, Echo&B'men.
- SPRINGFIELD, MO(MIKE SCHMIDT-KXUS/FM) Expose, Cars, D. Summer, C.Kill.Cat.
- MANHATTAN, KS(WAGNER/WILSON-KQLA/FM) M.Bolton, T. Seville, S.
- Vega, G.E./Miami, Levert, E.Money, B. Idol. TOPEKA, KS(ROGER HEATON-WIBW/FM) No Report, Frozen. SALINA, KS(STEVE WALL-99KG) Levert, R.Parker, S. Vega, Pet Shop B, C. Crew, Monkees, F'wood Mac, G.E./Miami, Poison.
- HOISINGTON, KS(BIEKER/ATKINSON-KHOK) Cars, A.O'Neal, Kenny G, REO.
- HAYS, KS(CREES/KEYES-KJLS) Bananarama, F'wood Mac, Nixon&Rop., C. Crew, P.Rushen, Bowie.
- GARDEN CITY, KS(DAN MICHAELS-KWKR) E.Money, B.Adams, F'wood Mac, Mr. Mister, M.Bolton. OMAHA, NE(TOM MIKKELSEN-KGOR) D. Wilson. NORFOLK, NE(DOUG KOEHN-KNEN) S.O.Sister, Lisa Lisa, A. Baker, C.
- Crew, Bee Gees, G.E./Miami
- GRAND ISLAND, NE(JEFF St. JOHN-KSYZ/FM) J.Butler, Prince, Mr. Mister, Hooters
- KEARNEY, NE(RICK JEFFREY-KQKY/FM) L.L.Cool J, B.Adams, Cars, Bowie, F'wood Mac, REO
- McCOOK, NE(CARTWRIGHT/TAPIA-KZMC) B.Adams, M.Bolton, C.
- Crew, Loverboy, Hipsway. EL DORADO, AR(DONNELLY/PERRY-KLBQ/FM) F'wood Mac, Poison, **B**.Adams
- EL DORADO, AR(TERRELL/MURPHY-KIXK) B.Club, C. Crew, Crowded H., Bee Gees, G.E./Miami.
- HOT SPRINGS, AR(J. HARVEY-KLAZ/FM) Bee Gees, F'wood Mac, C. Crew, Dexter, G.E./Miami.
- LITTLE ROCK, AR(LOUSTEAU/ALLEN-KZOU/FM) Pet Shop B. C. Crew, Grateful D, Bon Jovi, R.Parker.
- LITTLE ROCK, AR(MARK MC CAIN-KKYK) N.Cole, Europe, Heart, Prince, Cars, A.O'Neal, Expose, Pointers, Fwood Mac, L.L.Cool J. Fatboys, Bowie.
- FAYETTEVILLE, AR(RICK ALAN-KKEG) Gr. White, B. Idol, Cars.

## Southwest

- LAWTON, OK (RICK WALKER-KMGZ) Cars, F'wood Mac, Levert, Go West Bowie
- TULSA, OK(BRENT ALBERTS-Z104.5) Heart.
- PONCA CITY, OK (TESCH/CHASE-KIXR) Bee Gees, G.E./Miami, Levert, Expose, H.Alpert
- LONGVIEW, TX(ROBERTS/FULGHAM-KKTX) Fwood Mac, Tiffany, Pet Shop B, C. Crew
- TYLER, TX(KYSER/STEVENS-KEYP) Kenny G, R.Parker, Levert, Cars, B. Idol
- LUFKIN, TX(LORI SCOTT-KAFX) Cars, H.Alpert, Mr. Mister, Levert, Bon
- DALLAS, TX(CHUCK BECK-Y95) Tiffany, Kenny G, B.Adams, B. Idol, REO
- WICHITA FALLS, TX(BRENDA KAY-KNIN/FM) Cars, G.E./Miami, R.Parker, T. Seville, REO, D.Hallyday, Bee Gees.
- KILLEEN, TX(KEITH MONTGOMERY-KIXS/FM) Fatboys, A.O'Neal, REO, R.Parker, Cars, G. Rolie.
- WACO, TX(VERN PECORE-KWTX/FM) Expose, Bon Jovi, B.Adams, H.Alpert, Bowie, Cars, Genesis.
- SAN ANGELO, TX(JOHN RAYMOND-KIXY/FM) No Report, Frozen.
- HOUSTON, TX(CHRISTY/BROZ-POWER104) No Report, Frozen. HOUSTON, TX(PARKER/COOK-93Q) Poison, Pet Shop B, D. Summer,
- Loverboy
- BEAUMONT, TX(HARRISON/PACE-K106) Madonna, Kenny G, B. Idol, R.Parker, D. Summer, Pet Shop B, Gr. White. BRYAN, TX(T.J. McKAY-KKYS) C. Crew, Tiffany, T. Seville, G.E./Miami.
- VICTORIA, TX(TONY DAVIS-KVIC) Cars, C. Crew, R. Parker, Cock Robin, S. Vega
- LAREDO, TX(DAVIDSON/ALLAN-KRRG) T. Seville, Vienna, M.Bolton, Erasure, Hipsway, C. Crew, S. Mills.
- SAN ANTONIO, TX(KATHIE ROMERO-Q96/76) Go West, Poison, Levert, G.E./Miami, R.Parker, Kenny G. SAN ANTONIO, TX(LePERE/UPTON-KITY) Poison, T. Seville, Pet Shop
- B, A. Baker
- WESLACO, TX(HECTOR SANCHEZ-KRGE) ABC, Whitesnake, Relat.Inc., F'wood Mac, Company B., Deele.
- AUSTIN, TX(TONACCI/DAVENPORT-B93/FM) B. Idol, Heart, J.Butler, D. Wilson, Europe, Prince, S.Robinson, Madonna.
- DEL RIO, TX(JOHN RAMSEY-KTDR/FM) Loverboy, Mr. Mister, Cars, H.Alpert, C. Crew, N.Martinez, Levert. PAMPA, TX(MIKE KNEISL-KGRO) Bee Gees, Pet Shop B, C. Crew,
- G.E./Miami, Tilfany, Kenny G. AMARILLO, TX(SCOTT JAMES-KAKS/FM) C. Crew, Fwood Mac, Cars,
- AMARILLO, TA(SCOTT JAMES-KAKS/FM) C. Crew, Fwood Mac, Ca
   B. Idol, G.E./Miami, B.Adams.
   ABILENE, TX(KELLY JAYE-KEYJ) B. Idol, Pete Wylie, T. Seville, Bee Gees, C. Crew, G.E./Miami, Pet Shop B.
- ODESSA/MIDLAND, TX(JIM SCOTT-KWES/FM) B.Adams, Levert, A.O'Neal, Bowie, Poison, Go West. PHOENIX, AZ(GUY ZAPOLEON-KZZP) S.O.Sister.

- TUCSON, AZ(GILLIE/JOHNSON-KRQ) B. Idol. TUCSON, AZ(JIM BEDNAREK-KHYT) C. Crew, F'wood Mac, Pete Wylie, T. Seville, Europe. ALBUQUERQUE, NM(THOMAS/WERNER-KKSS/FM) No Report,
- Frozen
- CLOVIS, NM(GORDON E.MATLOCK-KZZO/FM) N.Cole, Expose, Pet Shop B
- HOBBS, NM(PAT MORGAN-KZOR/FM) Tiffany, Kenny G, R.Parker, Pet Shop B, Madonna, Bon Jovi.

## Rocky Mountain

BILLINGS, MT(CHARLIE FOX-KYYA) T. Seville, Go West, B. Idol, REO, Expose, G.E./Miami. BILLINGS, MT(TIM DALBEC-KZLS) G. Rolie, Nylons, Hipsway, BILLINGS, MT(TIM DALBEC-KZLS) G. Holie, Nylons, Hipsway, G.E./Miami, C. Crew, Cars, Bee Gees, B. Idol. BOZEMAN, MT(BENNY BEE-KUUB) No Report, Frozen. KALISPELL, MT(BENNY BEE-KBBZ/FM) No Report, Frozen. DENVER, CO(DEVIN DURRANT-KS104) No Report, Frozen. DENVER, CO(RANDY JAY-KIMN) REO, C. Crew. DENVER, CO(DOM TESTA-Y108) Crowded H., N.Cole, REO, Prince, L.L.Cool J. WINDSOR, CO(DON DAVIS-KUAD/FM) C. Crew, Pete Wylie. GRAND JUNCTION, CO(DARREN TAYLOR-K-STAR) Cars, Loverboy, Pointers, R.Parker GRAND JUNCTION, CO(ST.JOHN/DALEY-KQIX/FM) Loverboy, L.L.Cool J, B.Adams, D. Summer, Kenny G, C. Crew. CODY, WY(ROB HAMILTON-KTAG) M.Bolton, Brydge. CASPER, WY(BRIAN SCOTT-KTRS) C. Crew, Tiffany, G.E./Miami, S. Vega, R.Parker, Pet Shop B.

## **TOP 40 ADDS**

- GILLETTE, WY(MARTHA STEELE-KGWY/FM) Mr. Mister, G.E./Miami, S. Vega, Hipsway, Pete Wylie, B. Idol, Monkees, E.Money, Pet Shop B. LEWISTON, ID(JAY MCCALL-KOZE) Bee Gees, S. Vega, C. Crew, T.
- Seville, Insiders, G.E./Miami, Pet Shop B.
- LEWISTON, ID(JERRY JOLLEY-KMOK) Expose, Pet Shop B, Levert, C. Crew, Pointers, R. Havens, S.O.Sister, R.Parker.
- MOSCOW, ID(GARY CUMMINGS-KZFN) Lisa Lisa, Pet Shop B, T. Seville, G.E./Miami, Echo&B'men, Pete Wylie.
- SALT LAKE CITY, UT(SIMON/LAKE-KCPX/FM) Pet Shop B, C. Crew, B. Idol, Pete Wylie, S. Vega.
- SALT LAKE CITY, UT(GARY WALDRON-KISN) M.Bolton, F'wood Mac. Crowded H., Nylons
- LOGAN, UT(TIM EBERTH-KVFM) G.E./Miami, Pet Shop B. Bee Gees. S.O.Sister, G. Rolie, Erasure, Tiffany, Hipsway, C. Crew, T. Seville, Vienna, Wendv&Lisa.
- OGDEN/SALT LAKE CITY, UT(WILSON/JACKSON-KJQ) H.Alpert, D. Summer, Bee Gees, Kenny G, S.O.Sister, T. Seville, C. Crew, B. Idol. PROVO/SALT LAKE CITY, UT(GINA SHURTS-KFMY) Europe, Pet
- Shop B, Fwood Mac, Chris Rea, D. Summer, B. Idol.

## Far West

- LAKE TAHOE/RENO, NV(MICKEY LEES-KLKT) Force MD's, F'wood Mac, D. Summer, Cars.
- RENO, NV(STEVE WEST-KWNZ/FM) Cars, Grateful D, Kenny G, Fatboys, Madonna, Bon Jovi, Levert.
- RENO, NV(DAVE ROBLE-KHTZ/FM) B.Adams, Cars, C. Crew, F'wood Mac, Kenny G, B. Idol, Loverboy, Pet Shop B, S.O. Sister. LOS ANGELES, CA(STEVE RIVERS-KIIS/FM) Levert, Cars, Tiffany, Go
- West
- LOS ANGELES, CA(JEFF WYATT/AL TAVERA-POWER106) J.Watley, Pet Shop B.
- CARLSBAD, CA(CLARK NOVAK-KKOS/FM) Force MD's, Cock Robin, Pet Shop B, Kenny G, G.E./Miami, REO, T. Seville.
- SAN DIEGO, CA(NICK FERRARA-KS103) G.E./Miami, Fwood Mac. B.Adams, N.Martinez, Pet Shop B. IMPERIAL VALLEY, CA(TONY DEE-KSIQ/FM) E.Money, Fatboys, 38
- Special, Hooters, Heart. SAN BERNARDINO, CA(SHAWN DEMORY-KGGI) No Adds.
- ANAHEIM, CA(MICHELLE DODD-KEZY) F'wood Mac, C. Crew.
- BAKERSFIELD, CA(DARRYL ST. JAMES-KKXX/FM) Fatboys, Fwood Mac, ABC, Lisa Lisa, N.Cole, Bon Jovi.
- SAN LUIS OBISPO, CA(DAVE ALLEN-KSLY/FM) Squeeze, Pet Shop B, G.E./Miami, R.Parker, Wendy&Lisa, Tiffany, B. Idol. LOMPOC/SANTA MARIA, CA(JACKSON/SCOTT-KROK/FM) Cars, C.
- Crew. G.E./Miami
- SANTA MARIA, CA(JOHN QUIMBY-KXFM) S.O.Sister, Cars, REO. FRESNO, CA(JEFF DAVIS-KYNO) Pet Shop B, Kenny G, Madonna, C.McDowell
- FRESNO, CA(STAIRS/CARTER-KMGX) Kenny G, Other Ones, B. Idol, System, S.O.Sister.
- MONTEREY/SALINAS, CA(CONNIE LINDELL-KDON/FM) Pet Shop B. Lou Gramm.
- SAN FRANCISCO, CA(RICHARD SANDS-LIVE 105) B. Idol, S. Vega, Insiders
- SAN FRANCISCO, CA(NAFTALY/WEATHERLY-KMEL) Bon Jovi, Noel, S. Mills, M.Bolton
- CONCORD, CA(BOBBY COLE-KKIS/FM) R.Parker, Force MD's, C. Crew, G. Rolie, Pepsi & S., Pete Wylie.
- NAPA, CA(DON DEFESI-KVYN/FM) Cars, F'wood Mac, REO, Kenny G,
- M.Bolton, System, C.Simon, Mr. Mister, Noel, Chris Rea, B.Club. SAN JOSE/LOS GATOS, CA(HARLOW/WEINSTEIN-KATD/FM) Prince, R.Parker, B. Idol, Go West, Pet Shop B. SAN JOSE, CA(PRESTON/SILVA-KWSS) Grateful D, Expose, B. Idol.
- STOCKTON, CA(JOHN HAMPTON-KSTN) Bee Gees, Pet Shop B,
- Europe, T. Seville, Pret.Poisn. STOCKTON, CA(WILLYARD/LAAM-KWIN) R.Parker, B.Adams, Cars, Autograph, Vienna.
- MERCED, CA(GARCIA/RAE-KYOS) P.Rushen, C. Crew, Pepsi & S., Salt & P., 5 Star, D. Summer.
- MODESTO/STOCKTON, CA(GARY DeMARONEY-FM104) B. Idol, C. Crew, Pet Shop B.
- MODESTO, CA(CAREY EDWARDS-KFIV/FM) C. Crew, Fwood Mac. Tiffany, S.O.Sister.
- SANTA ROSA, CA(MIKE O'BRIEN-KREO) Kenny G, 38 Special, Levert, Bowie, Expose, Cars.
- ARCATA/EUREKA, CA(JIM NELLY III-KXGO) No Report, Frozen.
- EUREKA, CA(KNIGHT/THOMAS-KFMI) Autograph, John Hiatt, Hipsway,
- S. Vega, Mr. Mister, Brydge. SO. LAKE TAHOE, CA(BILL KINGMAN-KOWL) F'wood Mac, D. Summer, P. Smyth, Mr. Mister, Silencers.

- SACRAMENTO, CA(CHRIS COLLINS-FM102) D. Wilson, ABC, Grateful D. C. Crew
- CHICO, CA(JONATHON HARTE-K100) Prince, Grateful D, Kenny G, S.O.Sister, F'wood Mac, Bon Jovi, Go West.
- CHICO, CA(WEST/MARSHALL-KNVR) What If, Mr. Mister, Poison, Kenny G, F'wood Mac, C. Crew, R. Havens.
- REDDING, CA(KAHL/CARPENTER-KEWB) Hooters, Cars, Wendy&Lisa. **MT. SHASTA, CA**(FRED GERDING-KWSD) B.Adams, Levert, R.Parker, M.Bolton, C. Crew, P.Rushen, Bee Gees, G.E./Miami, Nixon&Rop.. **HILO, HI**(GUY W. BELLO-KWXX) G. Rolie, Nixon&Rop., C. Crew, T.
- Seville, Go West, P.Rushen. HILO, HI(DANNY AUSTIN-KKBG) G.E./Miami, Bowie, H.Alpert, REO, Cars, C. Crew, T. Seville.
- HONOLULU, HI(MIKE SCHAEFER-HOT I-94) T. Seville, Pet Shop B, C. Crew
- HONOLULU, HI(MICHAEL SHISHIDO-POWER92) T. Seville, Force MD's

## Northwest

- THE DALLES, OR(ED ROSS-KACI) M.Bolton, Pete Wylie, T. Seville, E.Money, Pet Shop B, Tiffany, Hipsway. SEASIDE, OR(NANCY BLACK-KSWB) Cars, Go West, C. Crew, R.
- ALBANY/CORVALLIS, OR(SHANNON/RYAN-KIQY) Pet Shop B, B.
- Idol, REO, Tiffany, E.Money, Kenny G, Levert. EUGENE, OR(SHAKES/HYATT-KSND/FM) B. Idol, Pet Shop B, C. Crew, B.Adams, Kenny G.
- COOS BAY, OR(MICHAELS/KING-KYNG/FM) F'wood Mac. Pointers.
- N.Cole, Cars, Kenny G. COOS BAY, OR(BOB SHANNON-KHSN) Bowie, Fwood Mac. ROSEBURG, OR (BILL DAWSON-KQEN) Levent, C. Crew, E.Money,
- Pete Wylie, R.Parker MEDFORD, OR(R.CHARLES SNYDER-KTMT) B. Idol, Bee Gees, C. Crew, E.Money, G.E./Miami, Pet Shop B, S. Vega, Kenny G, Insiders, T. Seville, Fatboys.
- KLAMATH FALLS, OR(MOSS/WOODS-KAGO/FM) Pete Wylie,
- M.Bolton, Wendy&Lisa, F'wood Mac, G. Rolie, E.Money, P.Rushen, Kenny G, Tiffany
- SEATTLE, WA(KEATING/ALLAN-KPLZ/FM) Fatboys, Tiffany, S. Vega, C. Crew, B. Idol, Pet Shop B, T. Seville, Bee Gees, Loverboy, G.E./Miami, Insiders, Other Ones.
- SEATTLE, WA(BRYAN/HUTYLER-KUBE/FM) B. Idol, G.E./Miami, T. Seville, Fwood Mac, Kenny G, S. Robinson. OLYMPIA, WA(KEN PAIGE-KQEU) Mellencamp, T. Seville, Cars, Lisa Lisa,
- C. Crew
- ABERDEEN, WA(DAVE PAVLETICH-KDUX) B. Idol, R.Parker, Cars, A.O'Neal, Bon Jovi, L.L.Cool J, Madonna. CHEHALIS, WA(ROGER DALE-KITI) F'wood Mac, Bowie, B.Adams, Go
- West, C. Crew, Pete Wylie, Mr. Mister, Cars, T. Seville. LONGVIEW, WA(HART/STONE-KLYK) T. Seville, REO, Vienna, Lisa Lisa.
- YAKIMA, WA(THANE PHELAN-KZHR) F wood Mac, B Adams, Cars,
- Levert, D. Summer, R.Parker, Tiffany, E.Money, System, What If, T. Seville. SPOKANE, WA(PROGRAM DIRECTOR-KVXO) Whitney, A.Starr, M.
- Jackson, Deb.Gibson, T. Seville. SPOKANE, WA(RANDY ROBBINS-KZZU/FM) Yello, Cock Robin, C.
- Crew, Pet Shop B, Insiders, New City R, T. Seville. TRI CITIES, WA(JOHN PURDY-OK95) G.E./Miami, B. Idol, Bee Gees, T. Seville, Lou Gramm, Lisa Lisa.
- TRI-CITIES, WA(RIPLEY/CRUZ-KZZK) C. Crew, G.E./Miami, T. Seville, D. Summer, Kenny G, Bee Gees, Bon Jovi.
- VANCOUVER, BC(SHANNON/RUSSELL-LG73) L.L.Cool J, Lisa Lisa, F'wood Mac, Prince, U2, Tu.
- SASKATOON, SK(JEFF HAYES-CKOM) D.W.& J.O., B.Adams, Loverboy, The Box, Grateful D, Bananarama, Europe, M. Breen.
- CALGARY, AB(DON STEVENS-AM106) D.W.& J.O., Grateful D, J. Farnham, T.Turner.
- ANCHORAGE, AK(J.D. CHANDLER-KGOT) B. Idol, ABC, C. Crew, G.E./Miami, Tiffany, T. Seville.

## WELCOME

#### WELCOME To Our New Top 40 Correspondents.

Gary Waldron, KISN RADIO - P.O. Box 16028 - Salt Lake City, UT 84116 (801-359-7794)

> The following stations were not included in this week's research:

KIZZ WKXX WLYQ WMR WOAY/FM WPHR WYTZ

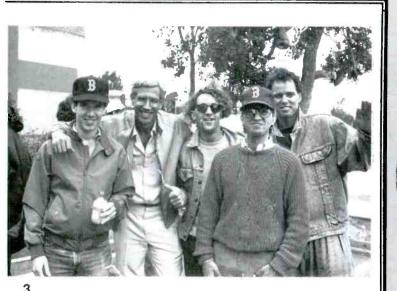
















Photos by Jon Winet



Hummmm-baby! Gavin's Day at Candlestick featured a see-saw win by the Giants and a great turnout by the cream of local and not-so-local industry All-Stars. Not pictured, but definitely there: Motown veteran Bruce Hix, the one attendee strong enough to hoist a beer-along with the vendor, andKimberly Hughes, who, since becoming RCA's Northern California rep, has witnessed the Giants' pennant run. Her offices are near Candlestick, but she assures us she's working hard every day.

1) Busting humps at the 'Stick are (from left) KYUU's Annette Lai, KMEL PD Keith Naftaly, KMEL Kevin Weatherly and Gavin's Keith Zimmerman.

2) Is that "BAD" as in Michael, Big Audio or Giants? From left: Gavin's Dave Sholin, Chryalis Giants fan Jan Tiefeld, Shelley Rae Adams of KWSS-San Jose and Geffen's David Newmark.

3) Beantowners unite! Fenway fanatic/Repriser Marc Ratner, Gavin's Ron Fell, Beaner/Live105 MD Steve Masters, Gavin Red Soxer Peter Standish and Gavin stand-up comic-in-resident Bob Galliani.

4) No SF/LA rivalry here: That's Dave Sholin with A&M's Steve "Mr. 45" Resnick.

5) Can you find the six glasses in this picture? From left: Capitol's "Champagne Ray" Tusken and "Progressive Harry" Levy with Gavin's Ron Fell, Chrysalis-NY's Daniel Glass and KMEL's Kevin Weatherly.

6) Tailgators Beverly Stevens from Warners, Ron Fell, Connie Lindell of KDON-Salinas and Elektra's Michelle Meisner.

7) The Duke with KWSS's Robin Kipps Silva, joined by Orioles faithful Bob Catania of Island and yet another Red Sox diehard, Joe "Veggie" Ianello from Atlantic-NYC.

8) There's one in every crowd--a Yankees fan, that is. From left: PolyGram's Becky West, KWSS's Robin Kipps Silva, Elektra's Michelle Meisner, Gavin's Kent Zimmerman, Arista-NYC lookalike Sean Coakley, KKCY's Lorraine Meyer and Arista's Jay "Zeke" Ziskrout.

9) KFIV/FM-Modesto PD Carey Edwards and MD Ric Sanders (right) with our Duke in the middle.

## CHINNAG by Joe Belden

## WYDD AND WRIF SOLD

Gateway Broadcasting has agreed to sell WYDD-Pittsburgh to a California-based group of religious stations, Salem Media. The deal, subject to FCC approval, includes WKPA/AM, licensed to suburban New Kensington. Salem refuses to comment on the prospects for the station's Top 40 format, but staffers believe it doesn't stand a prayer.

Detroit rocker WRIF has joined Taft Broadcasting's expanding stable of album stations. The onetime ABC O&O has spent the last few years with cash-poor Silver Star. "We have the management expertise to bring WRIF to a new level of audience delivery," said Tafi Radio Group President Carl Wagner in announcing the buy, "Its Album format is one with which Taft has had a great deal of success. And, like many of our stations, WRIF has a long history of being one of the leading rock stations in the country." The only potential hangup here is whether the FCC will listen to complaints from a self-styled Decency In Broadcasting group over the Bob & Tom morning show on co-owned WFBQ-Indianapolis.

**EZ** Communications is reportedly asking upwards of \$20 million for WHQT-Miami, which it bought for \$3.6 million in 1983. HOT105 currently occupies the show position in Miami's Urban/Top 40 horserace. EZ sold WEZS-Richmond, Virginia, to Eastern Broadcasting for \$16 million earlier this month, but isn't communicating about any further deals.

## WHBT PD DEPARTS FOR WMIL KIPPER MCGEE & DOLLY

WHBT-Milwaukee PD Kipper McGee skips crosstown to the Operations Director's chair at Sundance Communications Country powerhouse WMIL. McGee brought the expertise he gained at WZOK-Rockford and B97-New Orleans to help launch HEART-BEAT101 earlier this year, but the Racine-based Top 40 has so far failed to match its earlier performance as rocker WRKR. WMIL, meanwhile, has climbed like Paul Molitor's batting average since gaining a format monopoly last January. "This is the fastest l've

ever gone from a two-share to a seven!" said McGee. "This move is a real joy. We've got young. aggressive management and an in-town owner who's committed to winning." VP/GM Brian Ongaro says McGee's Top 40 background was no hindrance. "The music, you can pick up," he says. "What Kipper brings is an attention to programming details and followthrough. Plus he has a flair for promotions." McGee's old PD spot at WHBT goes to R.J. Harris, the WYNY-New York vet who arrived to take mornings earlier this year.

## **GAVIN CLOSED LABOR DAY**

A reminder that our offices will be closed on Labor Day, September 7th. To reduce Tuesday phone-lock, we will be taking reports Friday, September 4th.

## THE WINNERS

Dale Taylor says proudly that Y104-Hattiesburg, MS, is up from fourth to first in the latest Birches, with a 16.1 share of 12+ listeners ... Acting PD Rick Alan reports that for the first time in station history, KKEG-Fayetteville, AR, came out #1 among adults 18-34 in the Spring ARBs ... WAFL-Milford, DE, was named top Radio Station in a "Best of Delaware" poll by Delaware Today magazine. Says MD Tim Brough, "The article appeared without our knowledge of their survey. We're quite proud!"

## NBC/WW1 MERGER COSTS JOBS PINK SLIPS FLY AT 30 ROCK

"An important and historic day" is how Westwood One head Norm Pattiz described his takeover of the NBC Radio Networks. "We go forward with unique strengths forged from an alliance of a young and aggressive radio operation and the network that started an entire industry over 60 years ago." Unfortunately, as many as 50 NBC employees, most of them in news and sales, got only a golden handshake out of the deal. Among the casualties: Willard Lockridge, VP/GM of The Source youth net, whose job was taken by former network sales chief Steven Soule. NBC Radio offices in Washington and Burbank were closed and their responsibilities transferred to local Mutual Broadcasting facilities, which Westwood acquired in December, '85. NBC Radio President Randy Bongarten provided this ironic note in his official announcement: "I am sure this will be a mutually beneficial relationship."

## dBs MOBILE LUBE JOB

Jiffy Lube helped the dB's 20-city "Ugly American" tour get off the ground, even though lead singer Peter Holsapple refused to fly. According to *Marketing Through Music*, the band took off in Holsapple's 1963 Rambler American, with Jiffy Lube providing the maintenance all the way from Baltimore to Los Angeles.



RCA

Changes at RCA: Pete Jones (left) from Senior VP to President, RCA/A&M/Arista Distribution. Daryl Booth (left center) from the Cleveland Branch office to RCA Records' Director of Sales. Wendy Goldstein (center) to Director/A&R-East Coast Mark Eichner (right center) to Manager/A&R-East Coast. Don Wardell (far right), who produced the Elvis Presley commemorative releases, has been named Director, Catalogue Music Marketing.



## THE PRETENDERS

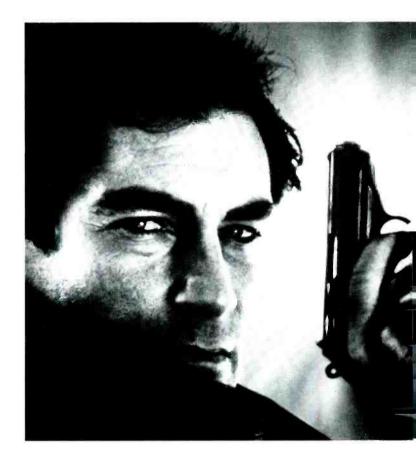
TIMOTHY DALFON as IAN FLEMINGS JAMES BOND 007 THELIVING

DAYLIGHTS

UA

## AND 007





## "IF THERE WAS A MAN"

The New Single Produced By John Barry and Paul O'Duffy From <u>The Living Daylights</u> Original Motion Picture Soundtrack Management: Dave Hill

Gun Logo Symbol © 1962 Danjaq, S.A. and United Artists Company © 1987 Danjaq, S.A. and United Artists Company © 1987 Warner Bros. Records Inc.



## **RADI-O-RAMA**

Jeff Fox exits WJMO- Cleveland to take Roshon Vance's old evening shift at WRKS-New York. He starts Sept, 14th ... The New Age has spread to Beer City: WBGK-Milwaukee is now WZTR/ Star 95 with a nightly "Star-Lite" jazz/love song program. "Aside from that, we're straight-ahead A/C." says Asst. PD Brian larrett

A/C," says Asst. PD Brian Jarrett ... KEZY-Anaheim MD Michelle Dodd has been promoted to Group Music Director for parent Anaheim Broadcasting, which also owns KCAL/FM-Riverside ... Randy Scott takes morning drive at KMIX-Modesto ... New address for KMEL is 55 Francisco, San Francisco, CA, 94133 and new phone number is (415) 391-1061 ... Bill St. James gets PD stripes at KZEL-Eugene, OR. He'll continue to handle music duties as Promotions Director Ken Martins moves up to Operations Director ... The Slim One has departed from p.m. drive at KKFR-Phoenix. The KKHR and KFRC vet is available at (602) 943-2468 ... KLOL-Houston MD Harvey Kojan becomes the AOR Editor at Radio & Records on Sept. 4th ... KCPW-Kansas City picks up overnighter Steve Wall from 99KG-Salina, KS. PD Dene Hallam also reports the station has moved into KC's trendola Westport District. As of Aug. 31st, the new address for PWR95 is 508 Westport

## MOTOWN NAMES NEW MANAGERS



Skip Miller (above) has been promoted to President of Motown Records. He replaces Lee Young, Jr., who was named to replace Jay Lasker as President of the Motown Music Group.

Rd., Kansas City, MO 64111 and the phone is (816) 753-5555.

Kerry Wolfe, formerly of WRNS-Coastal NC, takes middays at WBIG-Greensboro ... Jim Quinton arrives from WEBC- Calhoun, GA, to take Asst. MD/afternoon job at WCHK-Canton, GA ... Roger Hulett is the new p.m. driver/ production Director at KY94-Osage . Beach, MO, while Larry Heaberlin takes his old job as MD/afternoon host at sister KRMS ... Sean Madden exits KTGR-Columbia, MO, for evenings at KFBD-Waynesville, MO ... Steve Hooker is the new MD at KDWZ-Des Moines ... Upward mobility at KGWY-Gillette, WY, where OM Michael Berry is now GM and Martha Steele is MD. PD Allen Scott, meanwhile, departs for K106-Beaumont, TX.

Our condolences to the family and friends of George Gordon, MD at WDKC-Ft. Pierce, FL, who died of a heart attack Aug. 26th.



RCA Senior VP/Product Development Eddie Mascolo (right) horns in as Executive VP Rick Dobbis (left) demonstrates inter-Nipper solidarity with Promotion VP Butch Waugh. The scene was RCA's first label-wide convention in more than five years, held August 20-22 at Arrowwood Convention Center in Westchester, NY. More than 120 staffers from across the country were treated to performances by Jonathan Butler, Buster Poindexter, Foster & Lloyd and several other RCA artists.

## AROUND THE NETWORKS

John Martin has been named VP/Affiliate Relations for the CBS Radio Networks. He had been the net's Midwest Sales Manager. John Madden has teamed up with CBS Radio for the first time, as host of the NFL Pre-Season Preview, a 10-part warmup for the league's 65th season ... John McConnell returns to United Stations as VP/News & Sports. He left the net shortly after its sale by RKO, working in the interim as producer at NBC Radio and Managing Editor for RKO's New York flagship, WOR.

## TUGGEY PROMOTED AT ATLANTIC RECORD ROTATIONS

Congrats to Sandra Trim-DaCosta, the new Director of Product Marketing for Columbia Records ... Madeline Randolph departs as Executive Assistant/VP for Quincy Jones Productions/Qwest Entertainment to become Associate Director, Black Music A&R for Epic/Portrait ... Paula Tuggey moves up to Manager, National Secondary Promotion at Atlantic Records. She had been West Coast Promotion Coordinator ... Dee Westlund is named VP/Creative Services for Higher Octave Music ... Barry Roberts joins the Black Music and Promotion team at Elektra Records.

Windham Hill Productions names Rick Schmidt National Promotion Chief, Roy Gattinella Western Regional Manager and John McNamara Midwest Regional Manager.

R.E.M. Manager Jefferson Holt has started his own label, Sosumi Records, based in Athens, GA. First release is The Squalls' "Rebel Shoes." Phone is (404) 549-8279 ... Starting next month, Play It Again Sam Records will be manufactured, marketed and distributed by Wax Trax of Chicago. Debut releases include a new 12" by The Cassandra Complex and compilation LPs from Click Click and The Legendary Pink Dots. Cheryl Payne will be promoting the releases from Chicago. Her number: (312) 528-8753.

From the Grapevine: Ex-Gold Mountain Records VP Burt Stein is teaming up with producer/songwriter David Malloy to form a new label, North Vine Street Records.

## FOOD FOR THOUGHT

By 1995, one out of three food dollars in the U.S. will be spent on health-oriented edibles. Market researchers Frost & Sullivan estimate low-cal craze will generate a fat \$98 billion in sales, with high-fiber foods setting the pace.

While more than half of the Baby Boom generation claims to be watching their intake of sweets and fats, three out of five are overweight.

In the last decade, white bread consumption has slipped an average of three percent annually. At the same time, per-capita consumption of wheat and multi-grain breads has gone up an average of 5.1 percent annually.

Californians consume 40 percent of the country's bottled water. Texas, New York, Illinois and Maryland are next.

Two out of three New York State college administrators feel drinking and driving by college students has <u>increased</u> since the state upped the minimum age from 18 to 21.

# MICK JAGGER

THE FIRST HIT SINGLE FROM THE ALBUM, "PRIMITIVE COOL."

LETS WORK

38-07306

ON 7, 12 AND CASSETTE MAXI SINGLE.

Q

# GAVIN classified

## OPENINGS

**ISLE 95** is looking for great AT to work & play in the beautiful Virgin Islands. Prod. skills a must. T&R: John Stevens, Suite V2, Caravelle Arcade, Christiansted, St. Croix, USVI 00820.

**Country** station **KMHL**-Marshall, MN, Small-market winner seeks energetic AT. Call Tom Martens: (507) 532-2282.

General Sales Manager for #1 FM in dynamic, sports-rich university community. We need aggressive trainer to lead sales staff. Must have performance record in direct sales. Ed Klimek, **KQLA**, PO Box 104, Manhattan, KS 66502.

Morning personality, talented, witty, personable, for top FM in Cape Girardeau, MO. We're not looking for just another jock. T&R: Rich Berry, KGMO, PO Box 558, Cape Girardeau, MO 63702-05558.

Immediate opening for exp. news reporter to gather, write and air news. T&R: KNBA, 3267 Sonoma Blvd., Vallejo, CA 94590.

**K-STAR** seeks **full-time newsperson.** Females encouraged. T&R: Kurth Neuswanger, PO Box 1120, Grand Junction, CO 81502.

**Top 40** station **WHIT/FM**·Harrisburg, PA, seeks morning AT w/3-5 yrs. exp. Excellent facilities & compensation. Cassettes & resumes: Al Brock, PO Box 3433, Harrisburg, PA 17105. No calls, please.

**Top 40** station **KGWY-Gillette, WY**, has opening for Air Talent, possibly PD. T&R: Michael Berry, PO Box 1179, Gillette, WY 82716.

**Newsperson** to gather, write & air local news. Telephone beat, actualities, interviews, some meetings. T&R: **WSMI-AM/FM**, Litchfield, IL 62056.

**COUNTRY** station **WAHC**-Appleton/ Oshkosh, WI, needs weekend AT. T&R: Gary Johnson, PO Box 707, Neenah, WI 54956.

A/C station KKRB-Klamath Falls, OR, needs experienced AT. T&R: Katle McGee, 1338 Orgeon Ave., Klamath Falls, OR 97601.

**SOFT A/C** station seeks morning man. Excellent market, 350,000 metro. Fast-growing chain. Resume, nonreturnable tape to William O'Donnell, 339 White Oak Lane, Winnetka, IL 60093. **COUNTRY** station **KFH**-Wichita, KS, needs newsperson. Call Roger N. Wilson (316) 262-4491.

**COUNTRY** station near major market in Southern CA seeks full & part-time ATs. T&R: Consultant, PO Box 315, Quentin Village, CA 94964.

A/C station KARZ/FM-Redding, CA, needs morning drive AT. Good team player, enthusiastic. T&R: Marc Soares, PO Box 50, Burney, CA 96103.

**TOP 40** station **Z94**-Boston needs production person. T&R: Harry Nelson, 313 Congress Street, Boston, MA 02210.

**ALBUM** station **WHMD**-Hammond, LA, needs AM drive AT. Good pipes, good production. T&R: Tim Munson, 200 E. Thomas, Hammond, LA 70403.

**A/C** station **KMAS**-Shelton, WA, needs full-time AT w/production. T&R: Glen Connolly, PO Box 760, Shelton, WA, 98584.

**TOP 40** station **KHSN-**Coos Bay, OR, needs an afternoon drive MD w/production skills. T&R: Dick Byrd, PO Box 180, Coos Bay, OR 97420, or call (503) 267-2121.

MASS APPEAL station KXGO, 100,000watt FM on Nor. CA coast, needs AT w/production, proven track record. Must make personal appearances. T&R/ picture: Jim Nelly, PO Box 1131, Arcata, CA 95521. No calls, please.

**URBAN/BLACK** station **KKOJ-**Tulsa seeks ATs. Females encouraged. T&R: Michael Hightower, 1623A East Apache, Tulsa, OK 74106.

**TOP 40** station **KQ92**-Olympia, WA, 5000watt AM station in scenic NW community seeks experienced sales manager <u>and</u> account executive w/sales experience. Competitive package & opportunity for growth.Letter & resume: Linda Boysen, PO Box 48, Olympia, WA 98507.

**COUNTRY** station **KFH**-Wichita, KS, needs an AT w/superb production skills. T&R: Tom Jordan, 104 S.Emporia, Wichita, KS 67202.

**TOP 40** station seeks killer AT for new Albany, NY, FM. Must have excellent production skills, make personal appearances. Promotion/programming skills helpful/possible PD duties. Pay commensurate w/ability. T&R: Lee Summers, 3WD RADIO, 433 State Street, Center City Plaza, Schenectady, NY 12305.

**A/C** station **KTOB**-Petaluma, CA, needs Account Executive, highly motivated & self-starter. Resume: Edward Gardner, 12 E. Washington Street, Petaluma, CA 94952. **TOP 40** station **KJCK**-Junction City, KS, needs energetic, aggressive AT for future openings in very competitive market. T&R: Jeff Sampson, PO Box 789, Junction City, KS 66441.

**TOP 40** station in East Texas needs a talented, creative PD now. Beautiful city, great facility & good bucks/benefits for right person. T&R: Chuck Morgan, Broadco of Texas, Inc., PO Drawer 6340, Tyler, TX 75711-6340. No calls, please.

**Classic Hits** station **KCBN**-Reno has immediate opening for morning person w/some sales experience. T&R: Jim O'Neal, PO Box 10630, Reno, NV 89510.

ALBUM/ALTERNATIVE station WMDK-Peterborough, NH, seeks p.m. drive AT w/production. English accent preferred. T&R: Janice Bailey, PO Box 418, Peterborough, NH 030458. No calls, please.

**TOP 40** station **WAIL**-Key West, FL, has immediate full- time AT opening w/possible MD duties. T&R: Charlie Phillips, 7 MacDonald Ave., Key West, FL, 33040, or call (305) 296-7575.

**TOP 40** station **KATF**-Dubuque, IA, needs evening AT. T&R: Susie Wells, PO Box 688, Dubuque, IA 52201.

**TOP 40** station **KLKT**-Incline Village, Lake Tahoe/Reno, needs part-time news director. Call Ken Hunter: (702) 832-1000.

A/C station WFPS-Freeport, IL, has future full- time & part-time openings. T&R: Jim Douglas, PO Box 701, Freeport, IL 61032. No calls, please.

**TOP 40** station **WKZQ**-Myrtle Beach, SC, has full & part-time positions available. T&R: Scott Summers, PO Box 2389, Myrtle Beach, SC 29578. No calls, please.

**TOP 40** station **WHHY**-Montgomery, AL, has two openings: announcer w/one year minimum experience & good production skills, and a receptionist w/clear speaking voice, friendly manner & accurate typing skills (50 wpm). T&R: Julia McAllister, 3435 Norman Bridge Road, PO Box 2744, Montgomery, AL 36796.

**TOP 40** station **KTTI**-Centralia, WA, needs 7-mid AT. T&R: Roger Dale, 1133 Kresky Road, Centralia, WA 98531, or call (206) 736-1355.

**TOP 40** station **WCLG/FM**-Morgantown, WV, needs energetic, creative, relatable morning talent. T&R: Tim Satterfield, 343 High Street, Morgantown, WV 26505, or call (302) 292-2222.



**TOP 40** station **KHTZ**-Crystal Bay, NV, is looking for midday AT. T&R: Dave Roble, PO Box 1365, Crystal Bay, NV 89402.

**TOP 40** station **KKYS**-Bryan, TX, has future AT opening, creativity a must. T&R: T.J. McKay, 701 Villa Maria, Suite 26 Manor E. Mall, Bryan, TX 77801. No calls, please.

**TOP 40** station **WWUF**-Waycross, GA, needs strong, aggressive p.m. AT w/production skills. Call Stanton Jay: (912) 283-2229.

**TOP 40** station **WFBG** Altoona, PA, seeks full-time newsperson. T&R: Steve Kelsey, PO Box 2005, Altoona, PA 16603. No calls, please.

**TOP 40** station **KIOA/KDWZ**-Des Moines, IA, needs a.m. news anchor/personality. Some street reporting. T&R: Jackie King, 215 Keo, Des Moines, IA 50309. No calls, please.

**AC/Top 40** station **K96**-Richmond, IN, has immediate daytime opening. From here it's to a Top 30 market-four jocks in two years have proven it. T&R: Dan Osborne, PO Box 1647, Richmond, IN 47375.

Easy listening/Oldies combo WKWK/ WEEL-Wheeling, WV, needs Operations Mgr. T&R: Rod Krol, 88 Waddles Run Road, Wheeling, WV 26003.

**Classic Hits** station **WTAO**-Carbondale/ Murphysboro, IL, needs morning host. T&R: Tommy Lee Johnston, PO Box 369, Murphysboro, IL 62966.

**COUNTRY** station **KMNS**-Sioux City, IA, is looking for Midwest personality, females encouraged. T&R: Ty Cooper, PO Box 177, Sioux City, IA 51102.

A/C (Oldies) station KCSY-Soldotna, AK, seeks overnight AT. T&R: J.J. McCartney, 374 Lovers Lane, Soldotna, AK 99669, or call: (907) 262-6494.

## **AVAILABLES**

**Air Talent** w/PD skills. yrs. exp. in med. mkt Top 40, Country. Will relocate; prefer upper Midwest. DAVE COLLIN: (505) 763-3085.

News does not have to be boring. Hire me and yours won't bel Creative self-starter will entertain while informing. RAY. Leave message at (213) 652-7859.

**Experienced PD/MD/AT.** Currently working, but looking to move up to larger market. Over 15 yrs. in business. Prefer Country but will consider any offer. ROBERT WATSON. Leave message at (704) 484-2912. **PD/MD/A**T. 8-year pro w/great production skills. Team player for med. Midwest mkt. Top 40/Album. RICK: (308) 236-9855.

Former KZZU-Spokane DJ seeks Top 40 position. DERRIN ALLEN: (509) 535-7548.

Air Talent w/production skills, currently working weekends/swing at WHB-Kansas City, is looking for med./maj. mkt. position. DON ELLIOTT: (913) 242-3940.

Air Talent, three yrs. exp., seeks small/ med. mkt. position to settle down for extended stay. Any format-stable environment a must. JEFF: (209) 532-6485.

**AT, Top 40 or A/C formats.** Worth big bucks, peanut stations need not apply. You want me now. You got the money, you got the man! BILLY RAY: (503) 673-7598.

**Top 40 AT, w/uptempo personality.** 4 years, w/MD experience. MARTY GRILLEY: (406) 892-4227.

**Smaller markets...I'm your PD.** Currently asst. PD/MD/AT at KEX-Portland. Looking for first PD job. AC/Top 40/Oldies. Prefer West Coast. You won't be sorry. RICH PATTERSON: (503) 777-9044.

The hardest working team-playing AT around seeks new gig. Creativity abounds in production. 6 years experience. T40/AOR format. MATT: (309) 828-8535.

**AT/MD w/9 years experience.** Production skills & a hard-working attitudel T40, A/C, Country. Formerly WKOR/WKRG. STEVE CROCKETT: (503) 476-2846.

Broadcast Journalist/AT. T40, A/C. Former KPOO-SF. HOLLIS M. WAGSTAFF: (415) 986-3266.

AT seeks full-time position. Country/ T40/AC. KELLY FROST: (916) 527-4112.

**Experienced AT w/prod. skills** wants Top 40/Urban in SF or Houston. MICHAEL COLLETT: (415) 467-7031 or leat message at (713) 692-3476.

Program Director w/big numbers & track record looking for the right opportunity. T40 format. Former KGGI/KWES. JOHN CLAY: (714) 887-3859.

## NEEDED

**KLZY:** Jazz CDs, all sources. Dave Williams, PO Box 968, Powell, WY 82435.

**KENU:** A/C CDs, all sources. David Cool, 1540 Cole St., Enumclaw, WA 98022.

**KORV:** G.Dead (Arista); C.House (Capitol). Ric McGinnis, PO Box 1340, Oroville, CA 95965.

**KSCR/KBMO:** All labels please rush promo copies of W. Houston, H. Lewis, Danny Wilson, A.Baker, ABC, L.Branigan, C.Simon. Call Gene Dennis: (612) 843-3955.

**KXUS:** Top 40 singles from Arista, Atlantic, Elektra, Virgin. Mike Schmidt, 2920 E. Pythian, Springfield, MO 65802.

**WZYZ:** Cars, Mellencamp, A&M singles. Bill Sellars, PO Box 665, Fairmont, NC 28340.

KVMT: M. Bolton (Columbia). 2271 N. Frontage Rd., Vall, CO 81657.

## BIRTHDAYS

Our Best Wishes and HAPPY BIRTHDAY To: Kitty Wells 8/30 Kevin McDonald, McD Promotion 8/31 Jim Knutson, KELA-Centralia, WA 8/31 Del Simes, KCLT-West Helena, OR 8/31 Van Morrison 8/31 Johnny Barbis 9/1 Jeff Wyatt, POWER 106-Los Angeles, CA 9/1 Gordon Matlock, KZZO/FM-Clovis, NM 9/1 Conway Twitty, Barry Gibb, Boxcar Willie 9/1 Dodie Shoemaker, The Gavin Report 9/2 Kerry Jackson, KJQ-Ogden, UT 9/2 Randy Mahannah, KAZM-Sedona, AZ 9/3 Doug Brown, KSEZ/FM-Sioux City, IA 9/3 Tompall Glaser, Hank Thompson 9/3 Joel Moalem, The Gavin Report 9/4 Kevin Barton, KFBD-Waynesville, MO 9/4 Joe Diaz, WWIL-Wilmington, NC 9/4 The Cowboy, KSJB-Jamestown, ND 9/5 Scotty Johnson, KRQ-Tucson, AZ 9/5 Freddie Mercury 9/5

Our Belated Birthday Wishes To: Gary Waldron, KISN-Salt Lake City, UT 8/25 Jamey Karr, KACV-Amarillo, TX 8/27

## BIRTHS

Our **CONGRATULATIONS** to **SUE MATTERS**, Program Director of **KWSI**-WARM SPRINGS, OR, and her husband, **KENNY**, on the birth of their daughter, **CARINA MARIE MILLER**. Born August 24th, weighing 6 lbs. 8 1/2 oz.

...CONGRATULATIONS to TOM SILVERMAN, CEO of TOMMY BOYS RECORDS, and his wife, ROBIN HALPIN, on the birth of their daughter, ELLA TERESA. Born on August 24th, weighing 7 lbs. 7 oz.

Send notices of job openings or availables to Natalie Cusenza, c/o Gavin Classifieds, One Hallidie Plaza #725, San Francisco, CA 94102 or call (415) 392-7750.



In ive years after Prince ejected him as lead singer of a group which went on to become The Time, Alexander O'Neal is crying...all the way to the bank. With a crossover hit in "Fake" and a solo contract with Clarence Avant's Tabu Records, O'Neal is looking like one of the next big stars to emerge from the surprising musical mecca of the Twin Cities. From the time O'Neal moved to Minneapolis in 1975, music was his life. As lead singer in several local groups, he attracted the attention of Morris Day. Day invited him to join Flyte Tyme, which he fronted until Prince arrived on the scene, appointed Day as the lead singer and shortened the group's name.

Flyte Tyme endured, however, as the name of a production company founded by legendary producers Terry Lewis and Jimmy Jam. What O'Neal calls the "Flyte Tyme family" of Minneapolis artists like Cherelle, Jellybean Johnson, Jerome Benton and Lisa Keith kept O'Neal going through a venture as a rock artist (covering Def Leppard and the Rolling Stones!) to his first big hit, a 1985 duet with Cherelle, "Saturday Love." We caught up with O'Neal in New York, shortly before he was to depart for London, and asked him about the Minneapolis mystique.



## BETTY HOLLARS: Were you raised in the area?

ALEXANDER O'NEAL: No. I was born and raised in Natchez. My family moved to Chicago--which we called "New Mississippi" because so many black people in Chicago are from there. I worked there on the loading docks for about a year or so and then moved to Minneapolis. I had a cousin there and called him and said I wanted to see what was happening. That night I was on a Greyhound bus. Ive been there off and on ever since. BH: Was it the musical scene that attracted you?

AO: Minneapolis has always been a hotbed for music. It's a very cold place-it's like being placed in a vacuum, with a lot of pressure. We've had the opportunity to expand and expound on our music, and I feel it's our time right now. A lot of areas are like that: Ohio had The Ohio Players, The Deele, Dazz Band. There was the Motown sound out of Detroit, and Stax in Memphis. I feel this is our era, just like they had theirs, and I hope we take it as far as we can.

BH: How did you link up with Flyte Tyme? AO: I was performing with a group called Enterprise. Morris Day was the drummer and I was lead singer. The guy who basically owned the group decided to disperse the band. We were all without jobs. Flyte Tyme was pretty much in the regrouping stages, and they contacted me to be their lead vocalist. Flyte Tyme was definitely the number-one black group in the Twin Cities--it was a great opportunity for me, because as popular as they were, they would have found somebody anyway. By the grace of God, it happened to be me!

BH: Did you know each other beforehand? AO: We'd knowr of each other across the city--there'd always been friendly competition (*laughs*). We all came out of the chittlin' circuit of Minneapolis, and a lot of good things have come from it. I'm proud of that.

BH: And that was when you met Jam and Lewis. How do they compare today to the guys you knew back in the mid-'70s? AO: I don't think success has changed them Jam and Lewis have always been very down-to-earth people. That's been one of the keys to their success. They don't try to write music for any particular reason--like a crossover reason--they just write good music, and they write from the heart. They're coping with success guite well because neither one of them has any vices--none whatsoever! | think the only vice they have is music. That certainly enables them to really be great creators. A lot of people ask when it's going to end--"When are they going to turn cut like a lot of other producers, the ones who have one sound?" Jam and Lewis can keep coming out with album after album of sounds that are different. They take from what the artist already has to offer and build on it. They're really good brothers.

BH: I understand your album was delayed slightly because of their hectic schedule. AO: They were working on several projects they'd already committed to before mine. I think good things come to those who wait. I didn't want to alienate myself from the Flyte Tyme family by having another pioducer, when they'd already committed to doing it. I knew it would get done. It would just be a matter of time.

BH: They were winning awards all during this time, too-viceo awards, Grammy awards—and everyone expected them to appear at every award show.

AO: Right. I feel fortunate to have had the first album released after those guys enjoyed enormous success. I'm very thanklul to have this opportunity. BH: If you had not been able to get Jam and Lewis, were there any other producers you coasidered using? AO: Quincy Jones. He's probably number one or two on my list of innovators. He's a phenomenal producer. I'm in the Flyte Tyme family, though. I sing the songs, I express them, and those guys write them. We have something that works--and I'm sure you've heard the old saying, "If it ain't broke, don't fx it."

BH: We recently an interview with Nerada Michael Walden in which he described Jimmy Jam as the sweet, melodic contributor and Terry Lewis as the raw, athletic side of their sound. I see they've written almost everything on your current album, so you should know. Would

#### you describe them that way?

AO: That's a fair analysis. What Terry brings to the group is a vocal innovation. He sings on some of the cuts on my album and does a lot of drum machine programming, a lot of bass stuff. Terry would be pretty much the rawer of the two. Jam adds the spice.

## BH: Do you feel you left your mark on The Time?

AO: It was always Morris Day's project. He brought me in because he and I were very good friends. He decided to give me a break. That didn't work out through several meetings and discussions with Prince. I was very much concerned about my future. I've always been a pretty confident person and I knew it would happen for me one day. But I do understand Prince a lot more from that experience. It was very devastating and traumatic to all of a sudden to be ousted from the project, and then see the guys from Flyte Time getting the nod. I'm just glad all of that is water under the bridge right now. Everybody who came out of that particular mold are enjoying their own success in one way or another. Sometime it takes a cold slap in the face like that to really make you live up to your true potential. It got MY attention, that's for sure!

## BH: Your split was actually because you were going to be an individual rather than part of a group?

AO: That must have been my destiny. At this stage in my career. That's the way I would look at it.

#### BH: So there are no hard feelings?

AO: Maybe there were hard feelings on my part at that time. You can't fault guys for pursuing success in their own way. It was a very good move from a musician's point of view because musicians and vocalists have totally different paths in life. It's more difficult for a musician to get a good deal from a record company than it is for a good vocalist. I'm very confident, and sometimes people can mistake confidence for arrogance and conceit, but I felt that through that whole ordeal. It was like this: Prince did what he had to do, and I did what I had to do. Certainly I hold no hard feelings or animosity now--none whatsoever-against Prince or anyone. Those things have long since been resolved, and I feel Prince is a genius in his own time. I have the highest respect for him and I think he has the utmost respect for Alexander O'Neal.

## BH: Before we touch on the new album, I want to deal a little with the past. Who were The Mystics?

AO: (laughs) The Mystics were a very popular local group in the Twin Cities. They spawned Rockie Robbins, a singer who was on the scene for a while. After he left the group, I performed with them. It was a great experience because I learned about the business aspect of the music industry, that there was more to it than just singing--way more! A guy by the name of Butch Stokes told me when I joined the group, "You're a hotdog now, but you'll learn one day when you get your own group." I never thought about that until I got my own group. Then I realized being a star is a responsibility--it's not just an option. A lot of people depend on you.

## BH: And then you formed a rock and roll band?

AO: (laughs) That's right! We did tunes by Billy Squier, The Rolling Stones, Def Leppard and several other groups like that. That came about right after the Flyte Tyme went on to become The Time. I had this premonition in my head that prejudice was a real strong thing in the Minneapolis/St. Paul scene, and I wanted to see to what degree it existed. We were always barred from white clubs because we lived in a totally white environment. We would always get told we couldn't play in the clubs because our music format was not conducive. I decided to put together this rock and roll group and put all that to rest. What I really found out was that prejudice

Patty" was. We never intended to single out any particular person or group of people...but if the shoe fits, wear it! BH: How does the song go, "You say you cut your hair but I don't see no hair on the floor"?

## AO: A lot of women tend to do fake things to enhance their appearance. BH: And to get attention?

AO: Or to get attention--I was trying to be nice! (*laughs*) They get tired of the hair weaves or the wigs or whatever--all of a sudden they're back to the real deal. They say they got it cut, but we say we don't see no hair on the floor. What happened? It's all "Fake."

#### BH: "Never Knew Love Like This," your duet with Cherrelle on the new LP, is an incredible cut.

AO: When Cherrelle and I work together, I feel like it's magic. Many things happen off the top of our heads. Jam and Lewis brought us together, along with Tabu Records and Mr. Clarence Avant. It was a truly natural thing--I enjoy working with Cherrelle, we're the best of friends. With

ake" was always designed ake" was always designed to be a fun song. It's very much a dance song, but as project, we found the lyrical contents began to get very serious.

existed in many of facets of life. But club owners were more into areen power. It wasn't black power or white power--it was who could make the till jump. It was a great experience. I had the opportunity to take my rock and roll energy and combine it with my R&B thing, and I still harbor that today. My show on stage today is very high-energy because of it. BH: And then 1985 brought "Saturday Love." How did that come about? AO: (sighs) Jimmy Jam and Terry Lewis! (laughs) Ironic as it may seem, I was riding my bicycle one day and stopped by the studio to chitchat. They said, "Great! We're glad you came by -- this is the lead line to 'Saturday Love'--go do it!" It was very spontaneous. All my parts came pretty much straight off the top of my head. It was really great to be able to do it that way. After coming from a pretty much contrived venture, this was pretty nice.

## BH: Who's the "Fake" you refer to in the current single?

AO: There was no one in mind. "Fake" was always designed to be a fun song. It's an undeniable groove--very much a dance song--but as we got farther into the project, we found the lyrical contents began to get very serious. So we backed off explaining to everyone who "Patty "Saturday Love," she gave me a great opportunity to expand my musical career. I think we found something that worked, and we'll try to stick with it and take it as far as we can take it.

#### BH: How do you compare "Saturday Love" and "Never Knew Love Like This"? AO: "Saturday Love" was a great song.

One of my most rewarding feelings was that parents have told me their young kids have learned the days of the week from that song! That's kinda nice. In comparing it to "Never Knew Love Like This," I feel this new one is stronger because it's more sophisticated funk. We're looking for big things from that particular song. Hopefully, it will happen. BH: Lisa Keith, who's on Herb Alpert's current single, also does background vocals on several cuts on your album.

AO: Lisa has been around the Minneapolis music scene for quite some time. She's pretty much an in-house background vocalist for the Flyte Tyme family. She sings on a lot of the things that come through there. She's a great vocalist, and I believe the plan is to eventually put her out on her own.

#### BH: I'm getting the impression that the Minneapolis music scene people take care of their own? Is it true?

AO: That's very much the case. We try to

because we have a hold on something a lot of other communities would like to have. We don't want to blow it by getting the big head *(laughs)*. We're a very closely knit community--everybody knows everybody else in music. If you've been paying your dues and have something to offer, people come out of there and embark on the national music scene. And you go out there with the people you know BH: Can you tell us what the next single is going to be?

AO: I wish I knew! CBS is probably going to pick the next single because they've gotten more involved with my career. I hope the next single will be "The Lovers." That's my favorite song on the album. But I remember talking to a radio guy one time, and he told me: "Just close your eyes and pick one." I'll be very pleased with whatever single they pick, BH: Whose decision was it to make "Fake"

## the first single?

AO: I think it was just such an automatic. Everybody heard "Fake" and said, "That's the first single!"

BH: Clarence Avant is listed on your new album as executive producer. Can he get tough when he needs to?

AO: Weil, he's wonderful, and he can get tough in a sweet way! He's constantly trying to keep me in check, not letting me get a big head. (laughs) He feels I have a great career ahead of me and I feel the same way. We disagree on certain things, but Clarence has been in the business for so long and I'm at the stage right now in my career where I've tried it my way and it didn't work. Now I try it Clarence's way. His way has been working great, and he's a great guy--period. He really cares about his artists, which is phenomenal. He's not just in it for the money. He's a very busy man, very influential and involved in many other things that have nothing to do with music. I think it's a great asset to have him involved with my career.

#### BH: What about London? I hear you're a favorite there. How did that happen? AO: (laughs) I don't know. I work with a booking agent in New York, and I expressed to him that I really wanted to go to Europe. I got the opportunity to go there with Cherrelle, and she and I enjoyed a large amount of success. Last year I was voted the number-one male vocalist in the U.K, and also a gold album from the U.K. To me, the people in Britain are much more receptive and open They don't put titles on you, and they don't format you. I've been there now a few times and I'm beginning to feel like I'm at home there.

#### BH: The new album's liner notes mention Jellybean Johnson and Jerome Benton. Is Jerome the character he seems to be to the public?

AO: The character he portrays is very much an energetic person. Jerome is both energetic and genuine, too. That comes out in his character. He's a very nice, very for-real, down-to-earth individual. I've

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## P.D. NOTEBOOK by Eric Norberg

## AUDIO PROCESSING AND CLICK TUNING

I've received a letter from a future PD in Illinois asking what "audio processing" does: "I realize that different formats have different requirements. How does a flame-throwin', hot rockin' FM get the sound that jumps off the spectrum? How does the smooth, easy A/C get the crisp highs and lows? What about the use of reverb?"

Audio processing started out simply by employing level-control devices in an audio chain, and until a decade ago, the only development of this concept had been in faster, cleaner, less distortionprone limiting and compression. Peakswitching was introduced for AM to keep the higher peak of an asymmetrical waveform on the positive side of the transmitter wave cycle, where higher modulation (to 124%) is permitted.

FM posed special problems because of the 75-microsecond pre-emphasis curve that was part of the FCC standard. As FM stations increased their modulation to sound louder, the treble boost really was hard to control without audio distortion--or overmodulation. The pioneer in audio processing was consulting engineer George Frese, still busy from his home base of Wenatchee, Washington. Nearly 30 years ago, his early efforts were incorporated into the hand-built Frese Audio Pilot--a sort of "audio computer" which even today performs some tasks that no other proccessing device does. They employed the first use of such common techniques today as gating, clipping, equalization, and positive-peak switching. Since then, the advent of digital devices and the work of the Orban, Aphex and CRL companies created an explosion of developments in recent years.

The purpose of audio processing is to convey the sound of the station to the listener as consistently in volume and as clearly in sound as possible. Most stations like to appear loud on the dial, which means using compression techniques-reducing the ratio between the highest and the average audio peaks with a minimum of undesired artifacts like "pumping," "squeezed" or distorted sound.

This is done not only through level control (the <u>compressor</u> narrows the ratio of soft sound to loud sound-- "dynamic range"--and the <u>peak limiter</u> keeps the compressed audio from exceeding a certain level), but also through such other processes as equalization. Equalization, which works like several tone controls working on specific pieces of the audio range, can be "fixed" (set it and forget it--all sound is treated in the same way), or "dynamic"--which splits the sound into three or more "bands," and uses compression on each, so that the varying tonal balance of the transmitted sound is automatically shaped to come out with approximately the same bass, midrange clarity, and treble, regardless of how unbalanced the sound might have been going in.

Stations that want to sound strident and exciting usually drive their processing gear into a bit of distortion, or else "clip" the output–flattening the tops of the waves, and creating an "edge" of distortion. Stations that want to sound clean usually back off the processing, and allow a bit more dynamic range to minimize distortion.

Some very specialized goodies can be added to the audio chain to achieve special effects. Years ago, stations used reverb with tape loops or devices with springs, but today it is done digitally. And although I have not yet tried one, I have heard good things about the newlyimproved Aphex Aural Exciter, which restores some of the normal harmonics that audio chains tend to remove. Any equipment that affects the sound of a station intentionally, and to achieve an effect, is "audio processing." And I'd like to add that with the constantly-improving quality of audio equipment, the public is becoming more and more educated to "good sound." Both AM and FM stations risk audience fatigue and shorter listening spans if the sound coming out of the radio is distorted!

I also have a letter from Michael Purdy, who writes from Seattle, where he is now working part-time as "Michael Richards" at KIXI-FM: "A short while back, I ran across an article in one of the trades about a so-called 'linear radio dial'. As I recall, it seemed so ridiculous to me at the time that I dismissed the idea, and didn't give it much thought until recently. But I got to thinking about television, and how most people probably couldn't tell you which stations are UHF and which are VHF. Suppose, over a period of time,



Manufacturers could start incorporating channel numbers into the design of the radio dials, eventually leading to radios with "click stop" channel tuning, and no obvious distinction between AM and FM.

we gradually phase out 'frequencies' in favor of simple channel numbers for radio stations?

Michael feels manufacturers could start incorporating channel numbers into the design of the radio dials, eventually leading to radios with "click stop" channel tuning, and no obvious distinction between AM and FM.

It's an interesting idea, and, as it happens, the FCC has always assigned channel numbers to FM stations...and early receivers even showed them. Although they have fallen into disuse, they are still part of the FCC record of each FM station: 88.1 mHz is Channel 201; 107.9 is Channel 30. There are 100 FM channels. AM is not so tidy-there are currently 108 AM frequencies, shortly to be 118 as the FCC adds the 1610-1700 kHz band to AM within three years, and no channel numbers have ever been assigned. However they could arbitrarily start with channel 82 at 540 kHz and end at channel 200 at 1700 kHz.

An interesting subject for debate! If you have thoughts or comments, they are always welcome. Send them to me c/o the Gavin Report, or write or call me directly: c/o The Adult Contemporary Music Research Letter, 1837 SE Harold, Portland, OR 97202-4932. (503) 232-9787.

## **BRUCE SPRINGSTEEN**

His next album, Tunnel Of Love, is scheduled for early fall release on Columbia Records.

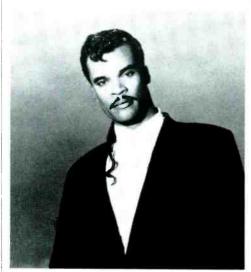
## MADONNA

While she lost considerable weight prior to the Who's That Girl tour, she's traveling with 375 tons of equipment, hauled around by 23 trucks.

## BEE GEES

The Brothers Gibb were first known as The Rattlesnakes and later The Bluescats before adopting their current band name in 1958.

#### DONNA SUMMER Her performance of the song "Last Dance" for the film "Thank God It's Friday" won an Oscar in 1978.



SHERRICK He has sung background vocals for Rick support from Mavis Staples. James, The Temptations and The Four Tops, and contributed his first solo to the soundtrack to the 1985 movie. "The Last Dragon."

**JIMMY BUFFETT** While performing at Long Island's Jones Beach, he was joined onstage by Ed Bradley of CBS 60 Minutes fame.



by RON FELL

## LOVERBOY

This Vancouver, Canada, band had its first hit in the spring of 1981 with "Turn Me Loose."

## CHRIS REA

A native of Middlesboro, England, he had his first hit in 1978 with "Fool (If You Think It's Over)" on United Artists.



DAVID FOSTER He wrote and recorded the official theme for the 1988 Winter Olympics to be held in his native Canada.

## **ARETHA FRANKLIN**

She has recorded a new gospel album which includes narration from the Reverend Jesse Jackson and singing

#### **ROY ORBISON**

The original Monument version of "In Dreams" was released in February of 1963. The Virgin recording was done for the 1986 film "Blue Velvet."



VANEESE THOMAS She's the daughter of Rufus Thomas ("Funky Chicken") and sister of Carla Thomas ("Gee Whiz").

#### **DEF LEPPARD**

When they began as a Sheffield, England, metal band they were known as Atomic Mass.

## ABC

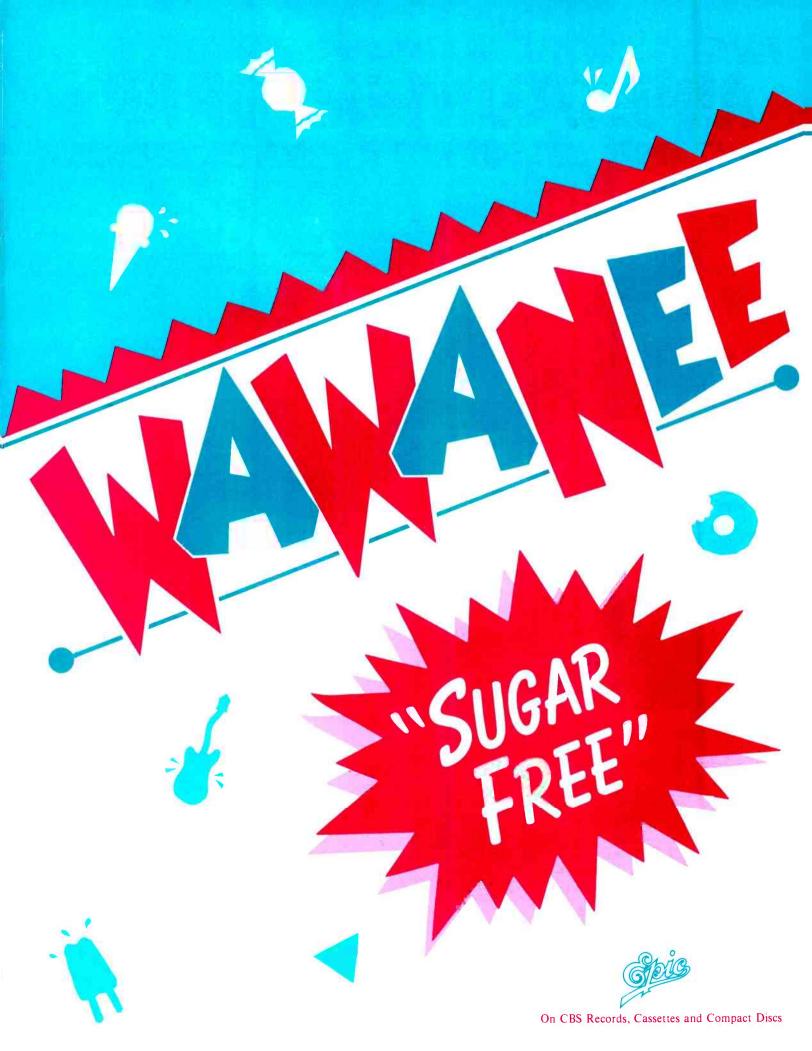
In 1981, while publishing a fan magazine called Modern Drugs, Martin Fry interviewed members of a band called Vice Versa. Fry was soon asked to join the band as lead vocalist and both Modern Drugs and Vice Versa were history.

JAMES INGRAM He sang "Just Once" and "One Hundred Ways" on Quincy Jones' The Dude album in 1981.



FORCE MD'S In their early days, this New York City foursome made up to \$400 a day singing for tips on the Staten Island Ferry.

**BONNIE HAYES** Her brother Chris is the guitarist in Huey Lewis & The News.



## the GAVIN REPORT ADULT/CONTEMPORARY

MOST ADDED 2W LW TW

FLEETWOOD MAC (61) (Warner Bros.) KENNY G with LENNY WILLIAMS (50) (Arista) CUTTING CREW (46) (Virgin) SIMPLY RED (35) (Elektra) GLORIA ESTEFAN & MIAMI S.M. (33) (Epic)	2 6 9 12	2 4 1 3 5 7 8 6 11 9	8	MICHAEL JACKSON - I Just Can't Stop Loving You (Epic) WHITNEY HOUSTON - Didn't We Almost Have It All (Arista) Dionne Warwick & Jeffrey Osborne - Love Power (Arista) Smokey Robinson - One Heartbeat (Motown) HUEY LEWIS & THE NEWS - Doing It All For My Baby (Chrysalis) DAN FOGELBERG - Lonely In Love (Full Moon/Epic) LOS LOBOS - La Bamba (Slash/Warner Bros.) Madonna - Who's That Girl (Sire/Warner Bros.) ANITA BAKER - No One In The World (Elektra) Danny Wilson - Mary's Prayer (Virgin)
CERTIFIED	18		11	<b><u>REO SPEEDWAGON</u></b> - In My Dreams (Epic)
	20	15	12	RESTLESS HEART - Why Does It Have To Be (RCA)
FLEETWOOD MAC			13	Suzanne Vega - Luka (A&M)
(Warner Bros.)			14	<u>THE NYLONS</u> - Happy Together (Open Air/Windham Hill)
CUTTING CREW			15	ABC - When Smokey Sings (Mercury/PolyGram)
(Virgin)			16	<b>CARLY SIMON</b> - The Stuff That Dreams Are Made Of (Arista)
			17	LAURA BRANIGAN - Shattered Glass (Atlantic)
RECORD			18	Steve Winwood - Back In The High Life Again (Island/Warner Bros .)
			19	HERB ALPERT - Making Love In The Rain (A&M)
TO WATCH			20	<b><u>GRATEFUL DEAD</u></b> - Touch Of Grey (Arista)
			21	Chris DeBurgh - Fatal Hesitation (A&M)
			22 23	<u>FLEETWOOD MAC</u> - Little Lies (Warner Bros.) U2 - I Still Haven't Found What I'm Looking For (Island)
			23	Heart - Alone (Capitol)
			25	Fleetwood Mac - Seven Wonders (Warner Bros.)
			26	Al Jarreau - Moonlighting Theme (MCA)
DIKNER WITH			27	Klymaxx - I'd Still Say Yes (MCA)
GERSHWIN			28	<u>CUTTING CREW</u> - I've Been In Love Before (Virgin)
0		33		KENNY ROGERS & RONNIE MILSAP - Make No Mistake, She's Mine (RCA)
Vona	31			Paul Simon - Diamonds On The Soles Of Her Shoes (Warner Bros.)
3 U		27	31	Jonathan Butler - Lies (Jive/RCA)
			32	Glenn Medeiros - Watching Over You (Amherst)
DONNA SUMMER	23	28	33	Dan Hill duet with Vonda Šheppard - Čan't We Try (Columbia)
			34	<b><u>CROWDED HOUSE</u></b> - World Where You Live (Capitol)
Dinner With Gershwin (Geffen)		38	35	BREAKFAST CLUB - Kiss & Tell (MCA)
	28		36	Rosanne Cash - The Way We Make A Broken Heart (Columbia)
Dinner with Donna, lunch with	37	32	37	In Pursuit - Thin Line (MTM)
Ron and breakfast with Diane.			38	KENNY G with LENNY WILLIAMS - Don't Make Me Wait For Love (Arista)
			39	SWING OUT SISTER - Breakout (Mercury/PolyGram)
Editor: Ron Fell Assoc. Editor: Diane Rufer		36	40	Roy Orbison - In Dreams (Virgin)

ARTIST	TITLE	LABEL	Reports	Adds	Heavy	Medium	Light	Hit Factor	Week
MICHAEL E THE CARS	OLTON - - You Are	e Someday (Elektra) That's What Love Is All About (Columbia) The Girl (Elektra) Around The Corner (Columbia)	75 71 68 51	35 31 31 3	1 2  3	20 9 18 29	19 29 19 16	28% 15% 26% 62%	2 2 2 4

## JOAN BAEZ MAKES A GREAT SONG EVEN GREATER

"Brothers In Arms"

JOAN BAFZ

The First Single From Joan Baez's Gold Castle LP, Recently 171 004-1

"...Ms. Baez's voice has noticeably deepened and darkened in recent years, and for the first time ever, her singing has taken on a rough, almost rock edge...One of the most consistent records of Baez's career, "Recently" contains a spare, moving rendition of Dire Straits' pacifist hymn, "Brothers in Arms..."

"In a sense, Joan Baez's cover of Brothers In Arms' elevates Mark Knopfler to even a higher plane. He's rarely covered by other artists. Baez has a sneaky way of making somebody else's song sound like her own...Impressive production." — Gavin Report

 ''Although it's been a while between albums, Baez hasn't lost the soul-searching or audienceprodding that always have been her trademarks. And in her maturity, her voice retains its resilience and ability to awe.''
 St. Paul Pioneer Press Dispatch

• "...An invigorating and rewarding return to form." —LA Times

ON YOUR DESKS TODAY.

Recently



Re	ports	Adds	ARTIST TITLE LABEL	
	54	16	DONNA SUMMER - Dinner With Gershwin (Geffen)	
	50	4	BRUCE COCKBURN - Waiting For A Miracle (Gold Castle)	
	50	7	DAVE MASON - I Love The Music (Chumley)	
	49	4	JAMES INGRAM - Better Way (MCA)	
	47	2	REGINA BELLE - Show Me The Way (Ćolumbia)	
	37	13	<b>RAY PARKER JR.</b> - I Don't Think That Man Should Sleep Alone (Geffen)	
	36	3	10,000 MANIACS - Peace Train (Elektra)	
	35	12	ANNE MURRAY - Anyone Can Do The Heartbreak (Capitol)	
	33	33	* GLORIA ESTEFAN & MIAMI SOUND MACHINE - Betcha Say That (Epic	2)
	32	3	ATLANTIC STARR - One Lover At A Time (Warner Bros.)	Dropped:
	32	14	HOLLY NEAR - The Promise (How Can Anyone Know) (Redwood)	Bruce Homsby & The Range
	31	5	DEBBIE GIBSON - Only In My Dreams (Atlantic)	Larry Carlton Bill Medley & Jennifer Warnes
	27	4	BANANARAMA - 1 Heard A Rumour (London/PolyGram)	Whitney Houston (Dance)
	21	5	*LISA LISA and CULT JAM - Lost In Emotion (Columbia)	Michael Franks
			、 <i>, , ,</i>	
	r			

The top seven really dominate all else on the page. The top four, all comfortably over the 200-station mark, also have a better than nine-to-one ratio of HEAVY to other rotations. Dan Fogelberg, with a "mere" 92% HIT FACTOR, isn't lonely in airplay with a 31 station increase in HEAVY rotations on his way to a top three ranking.

Carly Simon is ripping up the chart (40 to 26 to 16) with 30 adds this week for a total of 169 in four weeks.

If you want to employ HIT FACTOR as a meaningful programming tool, you might try to include records on your playlist which get more than 50% of all Gavin A/C stations, and also show an 80% or more HIT FACTOR. If so, the latest Herb Alpert, "Making Love In The Rain" would have met the test this week with 134 stations and an 81% HIT FACTOR.



From nothing to 22 on the A/C chart in two weeks. Yes, Fleetwood Mac's "Little Lies" is headin' up to Michael and Whitney's territory with lightning speed. Most added both weeks, it's gonna cause noses to grow on the faces of Crowded House can easily move up those who ignore it.



Co-CERTIFIED, with Fleetwood Mac, is the Cutting Crew's "I've Been In Love Before." A 40% HIT FACTOR from its base of 114 stations is just the beginning. Adds this week include WMYX, KKOB/FM, WHTX, WEBE/FM, KHYL/FM and WGOL/FM.



Despite their ranking stall at 34, five or six slots next week. The

three-week HIT FACTOR trend has been 32% to 43% to 59%. Only two underlined records among the next eleven currently ahead of it.



An A/C pick on July 24th, Swing Out Sister is now charted. Adds this week came from KFMB, WMT/FM, KWEB, WJXL, KKRB, WHYC, WJZM, WGOL/FM, KKIQ, KRLT, KEZH, WKRP, KWSI, KOJM, KORV and WMTR.

Last week's RECORD TO WATCH, Simply Red's "Maybe Someday" is this week's fourth MOST ADDED and poised for a major chart debut next week.

This week's RECORD TO WATCH, Donna Summer's "Dinner With Gershwin," was added without reservation by the following stations: WKCX, WKZX, KORV, KVMT, WNMB, WRFC, KEZR, WTRX, KOLL, WJEH, WQHQ, WILI/AM, WIZD and WKRP.

Steve & Eydie



ARTIST TITLE LABEL	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
MICHAEL JACKSON - I Just Can't Stop Loving You (Epic)	229		217	11	1	99%	5
WHITNEY HOUSTON - Didn't We Almost Have It All (Arista)	224	1	204	16	3	98%	6
DIONNE WARWICK & JEFFREY OSBORNE - Love Power (Árista)	222		196	21	5	97%	10
SMOKEY ROBINSON - One Heartbeat (Motown)	217	2	192	21	2	98%	8
HUEY LEWIS & THE NEWS - Didn't We Almost Have It All (Chrysalis)	209	4	169	30	6	95%	8
DAN FOGELBERG - Lonely In Love Again (Full Moon/Warner Bros.)	214	7	152	46	9	92%	8
LOS LOBOS - La Bamba (Slash/Warner Bros.)	202	4	157	37	4	96%	9
MADONNA - Who's That Girl (Sire/Warner Bros.)	192	3	153	32	4	96%	9
ANITA BAKER - No One In The World (Elektra)	179	10	92	69	8	89%	8
DANNY WILSON - Mary's Prayer (Virgin)	169	2	94	61	12	91%	15
REO SPEEDWAGON - In My Dream's (Epic)	159	11	63	71	14	84%	9
RESTLESS HEART - Why Does It Have To Be (RCA)	165	8	45	98	14	86%	7
THE NYLONS - Happy Together (Open Air/Windham Hill)	182	21	32	105	24	75%	5
ABC - When Smokey Sings (Mercury/PolyGram)	148	18	52	67	11	80%	8
CARLY SIMON - The Stuff That Dreams Are Made Of (Arista)	169	30	21	94	24	68%	4
LAURA BRANIGAN - Shattered Glass (Atlantic)	125	3	37	75	10	89%	10
HERB ALPERT - Making Love In The Rain (A&M)	134	6	25	84	19	81%	7
GRATEFUL DEAD - Touch Of Grey (Arista)	137	13	22	81	21	75%	5
FLEETWOOD MAC - Little Lies (Warner Bros.)	145	61	5	46	33	35%	2
U2 - I Still Haven't Found What I'm Looking For (Island)	100	3	27	51	19	78%	12
CUTTING CREW - I've Been In Love Before (Virgin)	114	46	7	39	22	40%	3
KENNY ROGERS & RONNIE MILSAP - Make No Mistake, She's Mine (RCA)	92	15	6	44	27	54%	4
PAUL SIMON - Diamonds On The Soles Of Her Shoes (Warner Bros.)	77	2	9	48	18	74%	7
GLENN MEDEIROS - Watching Over You (Amherst)	76	1	7	47	21	71%	9
CROWDED HOUSE - World Where You Live (Capitol)	72	11	1	42	18	59%	5
BREAKFAST CLUB - Kiss & Tell (MCA)	75	21	4	34	16	50%	5
IN PURSUIT - Thin Line (MTM)	56	4	13	26	13	69%	14
KENNY G with LENNY WILLIAMS - Don't Make Me Wait For Love (Arista)	106	50		24	32	22%	2
SWING OUT SISTER - Breakout (Mercury/PolyGram)	64	16	4	27	17	48%	4
ROY ORBISON - In Dreams (Virgin)	57	7	3	29	18	56%	6

## **REVIEWS** by Ron Fell & Diane Rufer



Brothers In Arms (Gold Castle) It took a lot of courage to cover this brilliant Mark Knopfler song, but then Joan has never come up short in that department. The record's funereal organ and Joan's brilliant reading of Knopfler's poignant words give a mere black vinyl a spiritual dimension seldom heard in this era of disposable music.

August 28, 1987/the GAVIN REPORT

## MADONNA

Causing A Commotion (Sire/Warner Bros.)

Who's that Bonita? Into a groove established from the git go by a cool bass line, the song need not rely upon the film from which it comes.



## PRETENDERS

If There Was A Man (Warner Bros.) In one of the most unusual yet engaging collaborations of the decade, Chrissie Hynde and The Pretenders join forces with arranger/conductor John Barry for what must be the love theme from "The Living Daylights," the new James Bond flick. While our format doesn't usually accommodate either The Pretenders or John Barry, the sum and substance of this one-off works for us.

## MILLIONS LIKE US

<u>Guaranteed For Life (Virgin)</u> A little more blue-eyed soul from Great Britain. The technique is reminiscent of the Loggins/McDonald school of production. Sounding like an already established artist is its insurance. The quality of the production assures positive payoffs.

## Northeast

- SPRINGFIELD, MA(WALT PINTO-WHYN) F'wood Mac. LEWISTON, ME(CHRIS LAYNE-WLAM) ABC, C.Simon, Fwood Mac.
- BANGOR, ME(FRED MILLER-WWMJ) F. Mills, S. Red. Cars, Fwood Mac, Kenny G.
- PRESQUE ISLE, ME(GARY LEIGH-WKZX) Monkees, Holly Near, B.Cockburn, Cars, Fwood Mac, D. Summer, M.Bolton, Mr. Mister, S. Red, S. Vega, Partlands
- HARTFORD, CT(DAVID BERNSTEIN-WTIC/AM) Nylons, Kenny G, A.Murray, A. Baker, Milsp/Rgrs. WILLIMANTIC, CT (EVAN/NORMAN-WILI/AM)
- G.E./Miami, D. Summer, Julia/Anka. NEW HAVEN, CT(JAY MC CORMICK-WELI) F'wood Mac, HIewis
- WESTPORT, CT(STORM N. NORMAN-WEBE/FM) C. Crew, T. Seville, L.Drayton, A.Starr, In Pursuit.
- MORRISTOWN, NJ(BRIAN EMERY-WMTR) B.Club.
- A.Murray, S.O.Sister. NEW YORK, NY(ART TILLER-WNSR/FM) S.Robinson, U2, ABC, H.Lewis
- ALBANY, NY(J.C. HAZE-WMVQ/FM) C.Simon, Kenny G. C. Crew, Fwood Mac.
- KINGSTON, NY(WAYNE FISK-WGHQ) C. Crew. POUGHKEEPSIE, NY(RON LYON-WCZX) R. Havens,
- A.Murray, Fatboys AMBRIDGE, PA(BOBBIE VAUGHN-WMBA) Restless H,
- Nylons, L.Branigan. NEW KENSINGTON, PA(GREG COSTANTINO-WKPA)
- Fogelberg, ABC, A. Baker, Whitney. PITTSBURGH, PA(KEITH ABRAMS-WHTX) Kenny G, C.
- Crew
- JOHNSTOWN, PA(JACK MICHAELS-WKYE) Kenny G, Chris Rea, B&C Winans, Europe,
- PHILADELPHIA, PA(ERIC JOHNSON-WSNI) F wood Mac, Kenny G

WILMINGTON, DE(GREG LANCE-WDEL) Nylons. MILFORD, DE(TIM BROUGH-WAFL) S. Vega, A.Murray, Aretha/L.G. System, F. Ghost, Bee Gees, Europe, K. NASH, Partlands.

## South

- OCEAN CITY/SALISBURY, MD(KEN
- MEDEK-WQHQ/FM) M.Bolton, D. Summer, Bee Gees, T. Seville, Kenny G, G.E./Miami, Force MD's, K. NASH.
- ELKTON, MD(LINDA MASON-WSER) M.Bolton, C. Crew, Nylons
- WINCHESTER, VA(FRANK MITCHELL-WINC) F wood Mac, C. Crew
- HARRISONBURG, VA(JAY NOLAN-WQPO) F'wood Mac, Moyet, R.Parker, Cock Robin, M.Bolton, Cars. RICHMOND, VA(BOB McNEILL-WRVA) No Report,
- Frozen.
- NORFOLK, VA(DAVE HALE-WLTY) No Report, Frozen. EMPORIA, VA(WILL STONE-WEVA) M.Bolton, R.Cash, Kenny G, S. Vega.
- LYNCHBURG, VA(BOB ABBOTT-WGOL/FM) F wood
- Mac, C. Crew, S.O.Sister, Cars. WILLIAMSON, WV(TONY WICK-WBTH) A.Murray, R. Havens, G.E./Miami, T. Seville, Lightfoot, M.Bolton, S. Red. WEIRTON/STEUBENVILLE, WV(CHARLIE
- MITCHELL-WEIR) Restless H, A. Baker, REO
- ROCKY MOUNT, NC(LESLIE JORDAN-WEED) Crowded H., Milsp/Rgrs, Bee Gees, C. Crew.
- SWAN QUARTER, NC(MAZIE SMITH-WHYC/FM) C. Crew, S.O.Sister, Milsp/Rgrs, B.Club, Moyet, Kenny G.
- SALISBURY, NC(RICE/JACKSON-WSTP) ABC, REO, Ewood Mac
- SHELBY, NC(ANDY FOSTER-WOHS) Bee Gees, G.E./Miami, Europe, Go West, 10K Maniac, M.Bolton. CHARLOTTE, NC(BILL CONWAY-WEZC) C.Simon.
- TRYON, NC(DAVID BIVENS-WTYN) S. Vega, G.E./Miami,
- A.Murray. ASHEVILLE, NC(BRIAN LEE-WSKY) S. Vega, F wood
- Mac, R. Havens, Kenny G, Cars, S. Red. LORIS, SC(GLENN HARDEE-WLSC) Milso/Rors. A.Murray, C. Crew, S. Red, Holly Near.

31

- NO.MYRTLE BEACH, SC(ERIK OLSEN-WNMB) D. Summer, Dave Mason, M.Bolton, Vienna,
- CARROLLTON, GA(COOPER/UPTON-WPPI) R.Parker. S. Red, G.E./Miami.
- DALLAS, GA(RAY PATTERSON-WKRP) Kenny G, D. Summer, B.Cockburn, S.O.Sister, F'wood Mac, C. Crew.
- ROME. GA(RANDY QUICK-WKCX) F wood Mac. Bee Gees. D. Sanborn, T. Seville, D. Summer.
- ATLANTA, GA(LOCASCIO/McCOY-WSB/FM) No Adds. ATHENS, GA(BOB DOYLE-WRFC) M.Bolton, D. Summer,
- Kenny G, S. Red, B.Club. CALHOUN, GA(JIM QUINTON-WEBS) D. Wilson, ABC,
- L.Branigan, Paul Simon, Dave Mason, B.Cockburn, AUGUSTA, GA(JOHN PATRICK-WZNY) H.Alpert, Cars.
- Kenny G, Grateful D, G.E./Miami, Fwood Mac. ALBANY, GA(RON MANI-WALG) G.E./Miami, S. Vega,
- Moyet, M.Bolton
- ST. AUGUSTINE, FL(JIM ANDREWS-WUVU) F'wood Mac, C. Crew, B.Club.
- JACKSONVILLE, FL(DAVE DILLON-WAIV) ABC, Madonna, C.Simon
- FT. WALTÓN BEACH, FL(RICK NELSON-WYZB/FM) Nylons, C.Simon, Restless H.
- WEST PALM BEACH, FL(DAVE PARKS-WRMF) Nylons. Kenny G. Fwood Mac. Cars.
- STUART, FL(GREG ARCHER-WSTU) C. Crew, Grateful D R Belle
- SYLACAUGA, AL(R.BATY/A.LEE-WFEB) G.E./Miami, S. Vega, Bee Gees
- HUNTSVILLE, AL(BONNIE O'BRIEN-WAHR) F wood Mac. M Bolton
- GADSDEN. AL(DAVID FORD-WGAD) S. Red, Lisa Lisa. GUNTERSVILLE, AL(KERRY JACKSON-WGSV)
- M.Bolton, Force MD's, Lightfoot, T. Seville. ANNISTON, AL(CHRIS JAMES-WDNG) C. Crew, Grateful D.
- JACKSONVILLE, AL(DON WARD-WJXL) S. Vega. Bananarama, Cars, S.O.Sister, Surface, Lisa Lisa, M.Bolton
- MOBILE/PENSACOLA, AL/FL(BOLTON/McKAY-WIZD)
- S. Red, Fwood Mac, D. Summer, Cars, M.Bolton. SELMA, AL(ED DAVIES-WTUN) Milsp/Rgrs, G.E./Miami, S. Vega, Bee Gees
- CLARKSVILLE, TN(MONTE HAMILTON-WJZM) S.O.Sister, S. Red, Bananarama, Lisa Lisa, C.Kill.Cat, C.
- Crew CLARKSVILLE, TN(DENNIS DALEY-WCVQ) Cars,
- Aretha/L.G. Julia/Anka CHATTANOOGA, TN(GARY MAC-WGOW) C.Simon,
- Nylons, B.Club. OXFORD, MS(KELLUM/TUTOR-J107) C. Crew, Mr.
- Mister, G.E./Miami, Lisa Lisa, A. Baker. BOWLING GREEN, KY(CHRIS ALLEN-WBLG/FM) L.
- Carlton, R.Orbison, C.Simon, R.Parker, Kenny G, Cars, A. Alchem
- SHREVEPORT, LA(TOMMY KRAMER-KVKI/FM) C.Simon, ABC, Nylons.

## Midwest

- MASON CITY, IA(STEVE LOCKER-KGLO) F'wood Mac, G.E./Miami
- MASON CITY, IA(HARRY O'NEIL-KLSS) Jellybean, C. Crew, B.Club, Bananarama, Holly Near, Fwood Mac. WATERLOO, 1A(ROGER DAVIS-KWLO) Nylons, C. Crew,
- Fwood Mac CEDAR RAPIDS, IA(CHRIS CAINE-KCRG) No Report,
- Frozen CEDAR RAPIDS, IA(GARY EDWARDS-WMT/AM) No
- Report, Frozen.
- CEDAR RAPIDS, IA(DENNIS GREEN-WMT/FM) Chris Rea, M.Bolton, Deb.Gibson, S.O.Sister FOREST LAKE, MN(CATHLEEN CARY-WLKX/FM)
- Lightfoot.
- NORTHFIELD, MN(RICH HARRIS-KYMN) F'wood Mac. Lightfoot, Kenny G, S. Red, B.Club. MINNEAPOLIS, MN(CHUCK KNAPP-KSTP/FM) No
- Adds
- ROCHESTER, MN(RICH PETERSON-KROC/AM) No Report, Frozen.

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ROCHESTER, MN(AL AXELSON-KWEB) F'wood Mac. ABC, S O Sister

- LUVERNE, MN(KEITH MAINE-KQAD) Los Lobos, F'wood Mac, G.E./Miami, C.Simon, C. Crew, L.Drayton, Madonna. PIPESTONE, MN(BERNIE WIEME-KLOH/FM) Bee Gees,
- C.Simon, Kenny G. S. Vega, B.Club, WILLMAR, MN(CHRIS MICHAFLS-KOIC/FM)
- Milsp/Rgrs, Jellybean, Holly Near, Chris Rea, Mellencamp. BENSON, MN(GENE DENNIS-KSCR) R.Parker, Moyet, M.Bolton, Force MD's, S. Vega.
- MONTEVIDEO, MN(LOU KUNO-KMGM) In Pursuit, B.Club, Kenny G, Holly Near, P. O'Hearn.
- ST. CLOUD, MN(NANCY FOX-WJON) Cars.
- ALEXANDRIA, MN(MIKE LOMMEN-KSTQ) Crowded H., Milso/Rors, Fwood Mac.
- ABERDEEN, SD(DAN ZERR-KSDN) F wood Mac, Kenny G. GRAND FORKS, ND(DAVE SALO-KNOX) Cars, Crowded
- H., A.Murray BISMARCK, ND(BRANNAN/HARDT-KFYR) No Report,
- Frozen CAPE GIRARDEAU, MO(ROBBIE FRISH-KGMO) Holly
- Near, S. Red, F wood Mac, Cars, Cock Robin ST. JOSEPH, MO(BOB HEATER-KKJO) No Report,
- Frozen. LAWRENCE, KS(BILL LEE-KLWN) G.E./Miami, C. Crew,
- Cock Robin, Holly Near, Moyet. WICHITA, KS(GENE RUMP-KLZS) ABC, Nylons, Moyet,
- C.J. Hay PARSONS, KS(KATY BELL-KLKC) R.Parker, Jellybean,
- Fwood Mac.
- OMAHA, NE(SHERRY KENNEDY-KEFM) Heart, M.Bolton. C. Crew.
- LINCOLN, NE(CATHY BLYTHE-KFOR) C.Simon. HASTINGS, NE(J.J. DAVIS-KEZH) S.O.Sister, R. Belle,
- C.Simon, S. Red, Fwood Mac, Deb.Gibson,
- HARRISON, AR(KATHY SHASSERE-KHOZ) F wood Mac. Grateful D, C.Simon, Kenny G, B.Club, M.Bolton.

## Central

Mister, B.Adams.

C. Crew. Cars. Kenny G.

Grateful D.

Frozen

A.Murray

C.Simon

M.Bolton, Moyet.

LOGAN, OH(CHUCK ANTHONY-WLGN) M.Bolton, Bee Gees, G.E./Miami

COLUMBUS, OH(BOB NUNNALLY-WSNY) F wood Mac, C.Simon, Restless H. MARION, OH(JIM HOWELL-WMRN) No Report, Frozen.

MARION, OH (ROB WALKER-WDIF) T. Seville, S. Red, Mr

ARCHBOLD, OH(RICK CONTI-WHFD) No Report, Frozen. TOLEDO, OH(FRED HELLER-WSPD) D. Wilson, A.Murray,

TOLEDO, OH(JAY MATTHEWS-3WM) C.Simon, C. Crew.

ZANESVILLE, OH(PETE PETONIAK-WHIZ) F'wood Mac.

YOUNGSTOWN, OH(JIM MARTIN-WFMJ) No Report,

DOVER, OH(STEVE KELLY-WJER) Cars, C. Crew,

SPRINGFIELD, OH(STEVE POPP-WAZU/FM) REO, ABC, Grateful D, C. Crew.

SPRINGFIELD, OH(SCOTT DRAIME-WIZE) Nylons,

Cars, Holly Near, C. Crew, Milsp/Rgrs.

EVANSVILLE, IN(CLARK/GAGER-WKDQ) ABC.

LAFAYETTE, IN(KEITH HARRIS-WASK) Kenny G,

Cars, Fwood Mac, Kenny G, S. Red, B.Club. FLINT, MI(BILL PEARSON-WTRX) Grateful D, D.

MONROE, MI(DEMICK/STANDRIFF-WTWR) R.Parker,

KALAMAZOO, MI(BILL ANTHONY-WKMI) F'wood Mac.

GRAND RAPIDS, MI(SKIP ESSICK-WOOD) No Adds. PETOSKEY, MI(GEORGE McINTYRE-WJML) Nylons,

GRAYLING, MI(BOB DITMER-WOON/FM) Kenny G,

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B.Club, M.Bolton, G.E./Miami.

Summer, Partlands, G.E./Miami

Restless H, M.Bolton.

B.Club, Fwood Mac.

Grateful D, C.Simon, REO, Milsp/Rgrs. GALLIPOLIS, OH(JERRY SIMPSON-WJEH) D. Summer,

KOKOMO, IN(ALAN WARNER-WIOU) H.Alpert, C.Simon,

Nylons, Milsp/Rgrs. MUNCIE, IN(E.Q.KIMBLE-WOKZ) In Pursuit, Crowded H.,

KENOSHA, WI(TERRY HAVEL-WLIP) Bee Gees, Partlands.

- MILWAUKEE, WI(BETH FAST-WMYX) C. Crew, Kenny G, H.Alpert, Grateful D
- MILWAUKEE, WI(DEBBIE HINKLE-WTMJ) C.Simon. MILWAUKEE, WI(McCARTNEY/JARRETT-WBGK)
- Fogelberg.

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- FT. ATKINSON, WI(ROB ANDERSON-WFAW) A. Baker. REO
- RICHLAND CENTER, WI(PHIL NEE-WRCO) 10K Maniac, Chris Rea, Crowded H., Dave Mason.
- MADISON, WI(DOUG LANE-WIBA) Kenny G, M.Bolton, A.Murray.
- BEAVER DAM, WI(STEVE SABATKE-WBEV) No Report, Frozen
- MAUSTON, WI(RANDY McKNIGHT-WRJC) R.Orbison, ABC, S.Robinson.
- REEDSBURG, WI(KEVIN KELLOGG-WRDB) Fogelberg, Los Lobos.
- CREEN BAY, WI(DAVID CAREW-WDUZ) H.Lewis. CLINTONVILLE, WI(TIM ARROWOOD-WJMQ) Dave Mason, Milsp/Rgrs, R.Orbison, Fwood Mac.
- JOLIET, IL(BROWN/TANNER-WJTW/FM) F wood Mac, Kenny G, Cars, S. Red.

WILMINGTON, IL(LOUIE HONDROS-WDND) R. Havens. CHICAGO, IL(RICH McMILLAN-WLS/AM) Frozen.

- ROCKFORD, IL(REED/KELLY-KMQ) G.E./Miami, S. Red,
- M.Bolton, Cars, Kenny G. ROCKFORD, IL(McCLURE/GARCIA-WROK) C.Simon,
- Kenny G. LA SALLE, IL(JEFF GEESSEN-WAJK) Grateful D, R.
- Marx, Mellencamp. FREEPORT, IL(JIM DOUGLAS-WFPS) No Report, Frozen

PEORIA, IL(DENISE HENLEY-WIRL) Fogelberg.

- PEORIA, IL(ROBB WESTABY-WMBD) Fogelberg, Madonna
- BLOOMINGTON, IL(ANDERSON/SIUNTRES-WIHN) Fwood Mac, C. Crew, R.Parker, G.E./Miami.

## Southwest

- WACO, TX(MIKE MUNDAY-KHOO/FM) No Adds HOUSTON, TX(BRUCE NELSON-KNUZ) Grateful D. Lisa
- Lisa, C.Simon, Fwood Mac, Nylons. HOUSTON, TX(COL. ST. JAMES-KKHT) Kenny G, B&C Winans
- DEL RIO, TX(PAUL KALLINGER-KDLK) Bee Gees,
- G.E./Miami, Kenny G, REO, Whispers, Milsp/Rgrs. AMARILLO, TX(STEWART/GREENE-KZZQ) F wood Mac, Nylons
- ODESSA/MIDLAND, TX(JOHN ROMAN-KQIP) Nylons, S. Red, Fwood Mac, Kenny G, B.Club, Grateful D, J.Ingram, Los Lobos, 10K Maniac, ABC, C.Simon.
- PHOENIX, AZ(SAM CHURCH-KKLT) Deb Gibson, REO, Grateful D.
- SEDONA, AZ(RANDY MAHANNAH-KAZM) Holly Near, Fwood Mac.
- ALBUQUERQUE, NM(SUSAN BRADLEY-KKOB/FM) Fwood Mac, C. Crew.

GALLUP, NM(ERIC ALLEN-KKOR) No Report, Frozen. SANTA FE, NM(HIP/MATTHEWS-KVSF) R.Orbison,

Crowded H., B.Club, G.E./Miami. ALAMOGORDO, NM(AL BAXTER-KINN/FM) B.Club, Cars, S. Red, Kenny G.

## Rocky Mountain

- HAVRE, MT(DAVID LEEDS-KOJM) ABC, Fwood Mac, G.E./Miami, S.O.Sister, Moyet.
- MISSOULA, MT(VERN ARGO-KYLT) G.E./Miami, S. Red, C. Crew, T. Seville. MISSOULA, MT(RICK SANDERS-KLCY) Restless H, C.
- Crew, Fwood Mac.
- HAMILTON, MT(STEVE FULLERTON-KBMG) S. Vega, C. Crew, G.E./Miami, M.Bolton, Bee Gees
- DENVER, CO(MURPHY HUSTON-KHOW) No Adds.
- BOULDER, CO(SCOTT DANIELS-KBOL) F'wood Mac, J.Ingram, R.Orbison, Dave Mason,

August 28, 1987/the GAVIN REPORT

LOVELAND, CO(LEE/MELOTTI-KLOV) B.Club, J.Ingram, Holly Near, Dave Mason,

- COLORADO SPRINGS, CO(JOHN T. HOWARD-KVUU) Nylons, ABC, REO.
- PUEBLO, CO(RIP AVINA-KDZA) C. Crew, Nylons, H.Alpert, ABC
- SALIDA, CO(MIKE KERRIGAN-KVRH) S. Red. G.Medeiros, Kenny G, C. Crew.
- MONTROSE, CO(TOM OWCA-KUBC) F wood Mac, C. Crew, Crowded H., Moyet
- ASPEN/VAIL, CO(HAMILTON/MITCHELL-KEYQ) S. Red.
- VAIL, CO(MICHAEL T. PARKER-KVMT) B.Club.
- Partlands, S. Vega, Holly Near, D. Summer, Marillion. POWELL/CODY, WY(DAVE WILLIAMS-KLZY) Fwood Mac, S. Red.
- GILLETTE, WY(DENNIS SWITZER-KOLL) S. Red, D. Summer
- SUN VALLEY, ID(JEFFREY BALLOU-KSKI) R. Havens, G.E./Miami, Moyet, Lightfoot.
- LEWISTON, ID(TODD NELSON-KATW) Frozen.
- GRANGEVILLE, ID(JIM CROSS-KORT) S. Vega, Moyet, G.E./Miami, R.Parker, D. Sanborn, Julia/Anka, Bee Gees. BOISE, ID(DREW HAROLD-KBOI) No Adds.
- SALT LAKE CITY, UT(DAN JESSOP-KSL) No Adds. MANTI, UT(STAN ERIKSEN-KMTI) H.Alpert, A. Baker, C.
- Crew, Kenny G, S. Red.

## Far West

- STATELINE, NV(GARY ALLEN-KRLT) S.O.Sister, Kenny G. Cars, R.Parker.
- RENO, NV(JIM O'NEAL-KRNO/FM) No Adds. CARSON CITY, NV(SCOTT CARSON-KPTL) Kenny G, Cars, S. Red.
- LOS ANGELES, CA(KAYE/KILEY-KOST) Kenny G. SAN DIEGO, CA(DOUG HERMAN-Z90.3) Restless H,
- Deb.Gibson, B.Club, Crowded H., Cars. SAN DIEGO, CA(RICH/KNIGHT-B100) F wood Mac, M.Bolton, Force MD's, Kenny G.
- SAN DIEGO, CA(MARK LARSON-KFMB) F wood Mac.
- Kenny G, S.O.Sister. PALM SPRINGS, CA(TY STEVENS-KDES) S. Red,
- C.Simon, Kenny G, M.Bolton. PALM SPRINGS, CA(JILL FOX-KCMJ/FM) R. Marx, L.Branigan, Nylons, T. Seville.
- BAKERSFIELD, CA(RUSS DAVIDSON-KLLY) Frozen.
- SAN LUIS OBISPO, CA(CAROL MEYER-KKUS) No Report, Frozen.
- FRESNO, CA(TYSON/EMERSON-KFYE/FM) No Report, Frozen
- MONTEREY, CA(MICHAEL READING-KWAV/FM) No Adds, Frozen
- SAN FRANCISCO, CA(JACK KULP-K101) C.Simon. Fwood Mac.
- LIVERMORE, CA(HAMPTON/DEPPISH-KKIQ) S.O.Sister, Kenny G, Cars, M.Bolton. SAN RAFAEL, CA(BOB CLARKE-KTIM/FM) M. Franks,
- C.Simon.
- SAN JOSE, CA(BONNIE KNOX-KEZR) Kenny G, D. Summer, C.Simon.
- SAN JOSE, CA(BILL WEAVER-KLOK) No Report, Frozen. STOCKTON, CA(R.WMS/BISHOFBERGER-KJOY) A.
- Baker, Fogelberg. MERCED, CA(MORTON/MAYER-KSNN/FM) U2, Cars, S. Red, Partlands.
- MODESTO, CA(MICHAELS/HARTOG-KO93) REO. UKIAH, CA(ROE EDMONS-KUKI) Milsp/Rgrs, C. Crew,
- Fwood Mac, D. Sanborn, Cars.
- ARCATA, CA(HENRY/OWENS-KATA) Bee Gees, D. Sanborn
- CRESCENT CITY, CA(RENE SHANLE-HUTZELL-KCRE) G.E./Miami, Holly Near, M.Bolton.
- PLACERVILLE, CA(DAVID BLAISIC-KHTN) S. Vega. Partlands, Kenny G, C. Crew. VACAVILLE, CA(BOWMAN/BISE-KUIC) C.Simon.
- LAKE TAHOE, CA/NV(BRIAN BECK-KTHO) C. Crew, S. Red, Kenny G.
- SACRAMENTO, CA(PAUL MITCHELL-K108) No Adds. SACRAMENTO, CA(RICK AUSTIN-KAER) ABC, H.Lewis.

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- Kenny G. SACRAMENTO, CA(JOHN CHAPPELL-KHYL/FM)
  - Fogelberg, Nylons, C. Crew, S. Red, A. Baker.

- CHICO, CA(DAVE KINDIG-KPAY) Nylons, A. Baker, Restless H.
- OROVILLE, CA(McGINNIS/FRANKLIN-KORV) R.Orbison, B.Cockburn, S.O.Sister, J.Ingram, S. Red, D. Summer, A.Starr, R.Parker, Holly Near
- BURNEY/REDDING, CA(JIM LEE-KARZ/FM) Los Lobos, A. Baker, REO.

## Northwest

- THE DALLES, OR(KEVIN MALCOLM-KMCQ) In Pursuit. Fwood Mac, C. Crew, Kenny G, Cars, R.Parker, Holly Near, Deb.Gibson, Partlands, D. Sanborn, Lightfoot, Aretha/L.G, G.E./Miami
- PORTLAND, OR(LAKEFIELD/TOM-KGW) Frozen. CORVALLIS, OR (P.J. EMMERSON-KLOO/AM) No
- Report, Frozen.
- NEWPORT, OR(HOWARD WRIGHT-KYQT) Cars, Fwood Mac, C.Simon, D. Summer, C. Crew, R.Parker, Tiffany, S. Red
- EUGENE, OR(MOULTRIE/MILLER-KDUK) No Adds.
- MEDFORD, OR(JIM ZINN-KMFR) No Report, Frozen. MEDFORD, OR(CHARLIE KIRK-KYJC) Bee Gees, S. Vega,
- Partlands, G.E./Miami.
- KLAMATH FALLS, OR(CHARLIE VanHALL-KKRB) Bananarama, S.O.Sister, Milsp/Rgrs, R.Orbison, C.Simon. WARM SPRINGS, OR(SUE MATTERS-KWSI/FM)
- S.O.Sister, Fwood Mac, Kenny G, B.Club. ENUMCLAW, WA(DAVID COOL-KENU) Kenny G, Cars,
- Omar & H., C. Crew, M.Bolton. AUBURN, WA(CARL SAWYER-KASY) B.Club, S. Red,
- Crowded H., Cars, C. Crew, G.E./Miami.
- MOUNT VERNON, WA(MIKE HARTMAN-KBRC) S. Red, A.Murray, D. Summer OAK HARBOR, WA(BILL BENTON-KJTT) Frozen.

OLYMPIA, WA(DICK PUST-KGY) Crowded H., M.Bolton,

ABERDEEN, WA(DAVE PAVLETICH-KXRO) G.E /Miami. CENTRALIA, WA(JIM KNUTSON-KELA) No Report,

SHELTON, WA(GLEN CONNOLLY-KMAS) Dave Mason,

KELSO/LONGVIEW, WA(RAY BARTLEY-KLOG) ABC.

Fwood Mac, Brydge. YAKIMA, WA(GARY BRYANT-KIT) Crowded H., Paul Simon, Kenny G, R.Parker, S. Red, C. Crew.

G.E./Miami, C.Simon, U2, Milsp/Rgrs, Fwood Mac.

Mac, S. Vega, Force MD's, Partlands, Lightfoot,

SOLDOTNA, AK(McCARTNEY/PRESTON-KCSY) No

SPOKANE, WA(BILL MIMS-KKPL A/F) F wood Mac, REO.

ANCHORAGE, AK(CARTER B.-KFQD) No Report, Frozen. ANCHORAGE, AK(GREG WILKINSON-KKLV/FM) Fwood

WELCOME

WELCOME To Oue New ADULT/CONTEMPORARY

Bob Bolton & Dennis McKay, WIZD RADIO - P.O. Box 1047, Daphne (Mobile/Pensacola), AL 36526

Debbie Hinkle, WTMJ RADIO - P.O. Box 693,

Milwaukee, WI 53201 (414-332-9611)

John Stewart & Larry Greene, KZZQ RADIO -

810 N. Pierce Street, Amarillo, TX 79107

The following stations were not included

in this week's research: KRBK KSRO KSUE WEBC WEZS WHAI

WMON

U102

32

WISN

WRCR

(806-373-6777)

Correspondents:

(205-626-9600)

YAKIMA, WA(FRANK TAYLOR-KMWX) C. Crew,

Fwood Mac, Lightfoot, D. Sanborn.

Frozen.

H.Alpert.

**GE/Miami** 

Report, Frozen.

AM 1040

WCHV

WEBC

WKST

WKLI

## **ALBUM/ALTERNATIVE**

## Album





IOHN

THE CARS



THE LONESOME JUBILEE-JOHN COUGAR MELLENCAMP (MERCURY) While most tend to equate small towns with narrow-mindedness and slow life, John Mellencamp's "small town-ness" has thrust him into the fast lane, both politically and idealistically. While the Scarecrow LP showed intense artistic growth (yielding hit records in the process), The Lonesome Jubilee heralds arrival. How many artists can make the same claim backed up by a vast plain of airplay? Not many. Cities are groovy. I live in one. But songs like "Check It Out," "The Real Life," "We Are The People and "Down & Out In Paradise" contain the identical truth, love, anger, frustration and disappointment one can absorb from hundreds of small town-folk every damn week. It's a feeling some of us probably wouldn't trade for the world. The Lonesome Jubilee offers itself as a soundtrack for the striving of that psyche and mindset--the living quest of unpretentious truth



DOOR TO DOOR-THE CARS (ELEKTRA) The Cars hang a U-turn, driving the opposite direction of Heartbeat City. While Heartbeat was a sisterhood is alive and well. I love the funky guitars rigid but successful departure, Door To Door sounds and texture plus the mesh of ideas this work more like a by-product of a few weeks of sweaty band rehearsals. Playing more like a band, The Cars refugees from Prince's Revolution. Anyone who narrow their experimental scope towards exploring the simplier aspects of quintetism. Not that the sounds aren't state-of-the-art high tech. It's just that there seems to be more group participation with songwriter Ocasek at the creative hub of the wheel. Trax: "Leave Or Stay," "You Are The Girl," "Strap Me In," "Everything You Say" and the title track, a raucous stab at early wave and hardcore energy.

## **GAVIN ALBUM FRONTLINE**

"LEARNING TO FLY"-PINK FLOYD (COLUMBIA) So this is what Pink Floyd sounds like minus the

sardonic, psychological Roger Waters edge. The original idea, according to Nick Mason himself, was

to "smoke out" Waters to participate. That being

legged Floydian core. No doubt, there's quite a bit

of interest in the band's upcoming tour. Past airplay

has pointed approvingly toward David Gilmour's

Waters' wavering, broken, brink-of-sanity vocals on

Radio KAOS's fine moments. But for now, what you

The Ramones spare us the grief of hearing one

more perfectly executed guitar solo. While the

guitar tones still reside in the '70s, the remaining

screamingly enters the '80s with an in-your-face

talents as a vocalist and guitarist. Perhaps that is

what will carry the abbreviated line-up to new

heights. Yet, honestly, I believe I'll sorta miss

this album's remaining trax-just as I missed the

opportunity of hearing Gilmour singing some of

see is what you get. Bring on the LP.

"I WANNA LIVE"-THE RAMONES (SIRE)

presence of "I Wanna Live" kickingly and

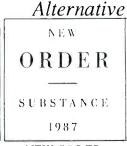
"negatory, amigo" what we have here is a six--











SILENCERS

NEW ORDER



FRANKS WILD YEARS-TOM WAITS (ISLAND) "Un operachi romantico in two acts" is the essential companion piece to Swordfish Trombone and Rain Dogs. Since watching his house and garage burn to the ground, Frank has drifted onto avant-garde territory, Shedding his Tropicana Motel persona (hell, even a hashbrown potato commercial is now using it), Tom Waits now tills the rocky soil of off-Broadway theater using a weird blend of ethnically soaked Americana. Picture him singing falsetto as he does on "Temptation." In a word (or two), Franks Wild Years is 'out there."



## WENDY AND LISA (COLUMBIA)

boom blast.

Gloria Steinem may have donned a mini-skirt for Vanity Fair magazine, but this album proves that communicates. Of course, Wendy and Lisa are ever saw Purple Rain won't be surprised that the bond between these two produces something this engaging. A few brave souls are already hip to the single, "Waterfall." Now dig trax like "Sideshow," quieter moments like "Stay," the instrumental "White" (for all you adult album rockers) and "Blues Away." This one may fall between the cracks on the Album Radio level, but that sure doesn't mean it isn't good.

RCMEO'S ESCAPE-DAVE ALVIN (EPIC) Dave Alvin's version of "4th Of July" sheds even more light on that famed stairwell. In my book, it's one of this year's best songs. Romeo's Escape was produced by Steve Berlin and Mark Linett, featuring some tough playing and hoarse vocals by Dave Alvin and his new band FORCE 10"-RUSH (MERCURY)

Rush has never been a band whose music I rush into. although I've always respected their abilities as players. "Force 10" was violently awaited by a staunch corps of fans--one that gets stronger with each release. It seems the more Top Forty evades them, the bigger the brontosaurus grows. Right now it's eating automobiles and Amtrak club cars. Look out for Rush! KZ



an out a source

Broken Heart: On Columbia Records, Cassettes and Compact Discs.

Featuring "The Way We Make A Broken Heart"

Produced by Rodney Crowell

Rosanne Cash "King's Record Shop". "Rosanne Cash is a true music lover's artist. Her new album "King's Record Shop" is <u>real</u> American music sung trom the heart and soul." —Peter Standish

# the GAVIN REPORT

4 Silencers (RCA) "Painted" "Red" "Ought"

7 David Bowie (EMI America) "Let" "Bang'

11 BEAT FARMERS (CURB/MCA) "DARK"

15 INSIDERS (EPIC) "GHOST" "CANDY"

23 GREAT WHITE (CAPITOL) "ROCK ME"

26 LOVERBOY (COLUMBIA) "NOTORIOUS"

29 PINK FLOYD (COLUMBIA) "LEARNING"

MR. MISTER (RCA) "SOMETHING"

Replacements (Sire) "Alex Chilton"

Starship (RCA) "Over" "Babylon"

The Call (Elektra) "Wanna" "Rivers"

THE CULT (SIRE) "WILD FLOWER"

THE CURE (ELEKTRA) "HEAVEN"

MELVIN JONES (MCA) "STAY"

Jon Butcher (Capitol) "Wishes" SQUEEZE (A&M) "HOURGLASS"

EUROPE (EPIC) "CARRIE"

43 Crowded House (Capitol) "World"

30 GLEN BURTNICK (A&M) "FOLLOW" "WHEELS" 31 PETE BARDENS (CINEMA/CAPITOL) "IN DREAMS"

Tom Petty & The Heartbreakers (MCA) "Mixed"

Joe Walsh (Warner Bros.) "Car" "Radio" "Fun"

John Hiatt (A&M) "Thing" "Thank" "Faith"

THE BRANDOS (RELATIVITY) "GETTYSBURG"

10.000 MANIACS (ELEKTRA) "PEACE" "KEROUAC"

27 Whitesnake (Geffen) "Here" "Is" "Still"

24 Jon Astley (Atlantic) "Serious"

28 Bryan Adams (A&M) "Victim"

33 RUSH (MERCURY) "FORCE"

36 AEROSMITH (GEFFEN) "DUDE"

32 REM (IRS) "ONE

16 Suzanne Vega (A&M) "Solitude"

5 Hooters (Columbia) "Johnny" "Satellite" "Karla"

9 Cruzados (Arista) "Bed" "Small" "Ride" "Sofa"

8 RICHARD MARX (MANHATTAN) "BETTER" "MEAN"

10 U2 (Island) "Streets" "God's" "Found" "Bullet" "Trip"

18 Sammy Hagar (Geffen) "Boys" "Returning" "Give"

1 THE CARS (ELEKTRA) "YOU" "STRAP" "LEAVE" "DOUBLE"

2 Grateful Dead (Arista) "Touch" "Hell" "L.A." "Push" "Steel"

3 JOHN MELLENCAMP (MERCURY) "PAPER" "WE" "REAL" "ROOTY" "CHERRY"

13 Warren Zevon (Virgin) "Detox" "Monkey" "Sentimental"
 14 <u>DEF LEPPARD</u> (MERCURY) "ANIMAL" "WOMEN" "HYSTERIA" "ARMAGEDDON"

17 LIVING DAYLIGHTS SOUNDTRACK (WARNER BROS.) "PRETENDERS" "A-HA"

6 PAUL KELLY & MESSENGERS (A&M) "HURTS" "OLD MAN" "LONG"

12 La Bamba (Slash/Warner Bros.) "Bamba" "Come" "Summertime"

19 Fabulous Thunderbirds (CBS/Epic) "How" "Stand" "Hot" "Sofa"

21 HEART (CAPITOL) "RUN" "THERE'S" "WAIT" "ALONE" "BAD"

22 Roger Waters (Columbia) "Sunset" "Radio" "Information"

25 ECHO & THE BUNNYMEN (SIRE) "LIPS" "DIRECTION"

20 FLEETWOOD MAC (WARNER BROS.) "LIES" "ISN'T" "SEVEN" "TANGO"

Reports accepted Mondays at 9 AM through 5:00 PM Tuesdays Station Reporting Phone (415) 392-7750

## MOST ADDED 2WLWTW

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'THE ONE I LOVE'-REM (IRS) "LEARNING TO FLY"-PINK FLOYD (COL.) DOOR TO DOOR-THE CARS (ELEKTRA) "FORCE 10"-RUSH (MERCURY) THE LONESOME JUBILEE-JOHN MELLENCAMP (MER.) "HOURGLASS"-SQUEEZE (A&M)



"DOOR TO DOOR" THE CARS (ELEKTRA) "THE LONESOME JUBILEE"-JOHN MELLENCAMP (MER.) "LEARNING TO FLY"-PINK FLOYD (COL.) "THE ONE I LOVE"-REM (IRS) "FORCE 10"-RUSH (MERCURY)





"HOURGLASS"-SQUEEZE (A&M) Squeezing out an impressive burst of out-of-the-box airplay. In recognition of the songwriting talents of Difford and Tilbrook, Album Radio has gone out of their way to "squeeze" this band onto tight playlists. So far it's been a series of near misses. This could be the one.

Editor: Kent Zimmerman

OMAR & THE HOWLERS (COL.) "ANNE" X (ELEKTRA) "SEE" **ROBERT VAUGHN** (ISLAND) "JUSTICE" JOHN KAY & STEPPENWOLF (QWIL) "LIFE" Dropped: #31 Lost Boys, #32 Ruffner, #40 Smyth, #44 Outfield, Y&T, Fire Town, Cock Robin, Urgent.

JOE ELY (HIGHTONE) "LORD" "DOMINOES" PETE WYLIE (VIRGIN) "SINFUL" CUTTING CREW (VIRGIN) "BEEN" dB'S (IRS) "CHANGE"

HARTBOUND

BACK/BEACH (COL.) "STEVIE/DICK" "E. \$" \*BILLY IDOL (CHRYSALIS) "MONY" TOM KIMMEL (MERCURY) "DANCE" \*DAVE ALVIN (EPIC) "TATTOO" \*Debuts in chartbound.

the GAVIN REPORT/August 28, 1987





# THE ALBUM HONOR AMONG Thieves NOW ON

WHTG	WMDK	WBCN	WXXP	WHFS	WCDB
	WTSR WXRT	WUNH WOXY	WXCI KACV	WUSC KEYX	WWVU KVNF
KRPN	KTAO	KOTR	91X	KZEL	





the GAVIN REPORT

the GAVIN REPORT/August 28, 1987



# IF YOU'RE SICK AND SICK AND TIRED, OF BEING SICK AND TIRED FIGHT LIKE A BRAVE

The new Red Hot Chili Peppers single from the forthcoming album THE UPLIFT MOFO PARTY PLAN



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"It strikes me they've rested far too much on the success they 've already had. The kids will buy it, and will be very disappointed. This is a nothing record." -- Brian Matthew, Melody Maker, 1963, on "She Loves You" by the Beatles.

WE HAVE A NEW CHAMP. This week The Cars pulled into the number one spot, primarily on the heat of their single. Just as that single was roaring forward, out came the album, slipping in and pulling off quite a coup. The Cars go number one. Now look out for John Mellencamp.

JAGGER COMES BACK. Look for September 10 to be the day of arrival for Primitive Cool by Mick Jagger. Co-produced by Dave Stewart and Keith Diamond, Jeff Beck returns to contribute biting leads...Teresa Snider has been appointed Research Director at KBPI. That's the very same week Pete Wylie's "Sinful" was added in HOT!...Jonathan L. at KEYX/FM-Phoenix extolls the virtues of Dramarama. Along with KROQ, the station has been behind this band since the beginning. "We love 'It's Still War." says L...Island's John Souchack is finding it hard to cope with the timely demise of the New York Yankees.

"Steinbrenner's got a right to be mad. After all, he's paying those guys millions." Souchack's wrath then turned to the Mets. Regarding the Mets' Daryll Strawberry--"He's got an attitude problem. He's the next (Richie) Dick Allen. Look for him to play for eleven teams before leaving

baseball. What a bum.' **PHONES PHONES PHONES. Pamela** at KRXQ/93 Rock announces Rush eclipsing Great White in the phones department...I should have remembered, but it took KILO's Alan White to remind us. Faster Pussycat got their name from the Russ Meyer flick, "Faster, Pussycat, Kill Kill Kill." The plot consisted of the well-endowed lead damsel smothering her victims to death with her bosoms. You're not likely to catch that one on the Arts & Entertainment channel.

WELCOME TO THE MACHINE. An old friend resurfaces. Welcome to a new station, KTBC/FM in Nacogdoches, TX. Contact Kurt Naumann at 409-564- 3724. Address is Box 848--75961. And that's not all There's also D. A. "The Deejay" Collins at KPGA-San Luis Obispo. Phone is 805-773-1896. Address is 333 Five Cities Drive, Pismo Beach, CA, 93449, Make them feel welcome, okay?

MELLENCAMPMANIA. John Mellencamp's record is so good, we're considering dropping the Cougar from his name. That's how much we like it here. A variety of trax surfaced from a variety of stations. Here are some results ... Ty Banks at KQWB/FM calls it "A dartboard album.

Every cut is great in its own right." They're majoring in "Rooty Toot Toot," an embarrassing track to back-announce...Kim Pool at WMRY-St. Louis (home of those dubious Cards) added "The Real Life" and "Down & Out In Paradise"...Bill Webster at WIXQ-Lansing votes for "Hotdogs And Hamburgers" and "We Are The People"...Ditto Dale Miller at the KAT in Amarillo on "We Are The People"...KNOX's Michael Right is a "Rooty Toot Toot" kind of guy...Softrockers KNX/FM-L.A. and WMRQ-Boston both on

"We Are The People"...Kevin Vargas at

KWHL-Anchorage adds "Cherry Bomb" to the list.

HOLIDAZE. We will be closed on Monday, September 7th. That makes Tuesday an even crazier phone day (if that's possible). We will be on hand the previous Friday, September 4 if you choose to avoid the crunch.

MEET YOUR LOCAL CLASSIC ROCKER. Out of the pages of Adweek leaps an ad for a prominent Classic Rock station. In the spirit of Playboy and Creem, its a

## **CONTINUED ON PAGE 42**

INSIDE ALTERNATIVE RADIO

## by Peter Standish

Echo & The Bunnymen hold a wide 30% chart lead over their competitors 10,000 Maniacs, Silencers and Paul Kelly continue to surge while New Order cracks the top ten. The dB's are doing exceptionally well for Mike Marrone, WHTG-Asbury Park, Brett Brooks, KUNV-Las Vegas, George Spillman KUCI-Irvine, Jill Greenfield, WDCR-Hanover, and Charlie Turner WKXE-White River Jct. R.E.M. are about to make their usual assault of the chart with their single debuting very high. Noticing instant response on "The One I Love" are Mike Summers, KRPN-Salt Lake City, Shred, WFNX-Lynn, and Larry The Duck, WLIR-Long Island. The Wild Flowers and Throwing Muses increase their chart points by almost 50%. The Wild Flowers are blooming for Kandy Wilkens, WXCI-Danbury, Steve Balcom, WXYC-Chapel Hill, Ginger Jones, KBSU-Boise and Josh Rosenthal, WCDB-Albany. Buckwheat Zydeco is still climbing steadily and attracting lots of response for Mike Thomas, WMDK-Peterborough, Faith Henschel, KCMU-Seattle, and Candy Pennetta, KVNF-Paonia. Squeeze is our second highest debut and second Most Added record this week. Opal debuts and is rocking for Michelle Haunold, KBVR-Corvallis, and Heather Young, WUSC-Columbia. Skinny Puppy (or "The Pup" as they're affectionately called) is wagging the tails of James Lien, WTUL-New Orleans, Robert Hammer, KXLU-Los Angeles and Eric Kayser, KCPR-San Luis Obispo. Tom Waits, The Dukes of Stratosphear and Screaming Trees round out the debuts. Our Record To Watch, Thelonious Monster, is drawing solid non- commercial Maximum play from KBSU, KUNV, WTUL, WUSC, KXLU, WCDB, WWVU and WUNH and

improved their points by 30%. Ron Phillips, WUSB-Stony Brook, and Adam Langley, WBNY-Buffalo ("biggest jump--incredible phones"), are noticing plenty of action on the Toasters. IMPORT RECORD WATCH: Larry The Duck, WLIR-Long Island, was praising Depeche Mode's 12", "Never Let Me Down," and Icehouse's 12" "Crazy." He and Ivar Hamilton, CFNY-Toronto, were thrilled about PIL's new import single "Seattle." Ivar was also carrying on about Van Jericho's new record.

## SPOTLIGHT LP

Back In Town-BOYOYO BOYS (Rounder) A tape of South Africa's Boyoyo Boys inspired Paul Simon to pursue the source of their music in "Graceland." The Boyoyo Boys were one of South Africa's most popular bands for nearly 20 years until they broke up in 1984 (after their drummer was murdered). "Back In Town" is a natural Alternative record with its layers of complex percussion, squeaky guitar rhythms and birdlike horns. The songs are all instrumentals with occasional dialogue. My favorites include "Duba Duba," "Vezunyawo," "Maraba Start 500" and "Pulukwani Center." Call Rounder at (617) 354-0700.

A Man Ain't No Man When A Man Ain't Got No Horse Man ... - THE NEON **JUDGEMENT** (Bias 65) A harsh and dark warehouse aura surrounds Neon Judgement. The haunting "Chinese Black" has a great hook backed with dramatic production that's reminiscent of the Bollock Brothers "Horror Movies." On "Kid Shyleen," industrially abrasive textures meet high technology synthesizers.



SEPTEMBER PHILADELPHIA 16 17 18 19 WASHINGTON, DC LONG ISLAND NEW YORK CITY NEW HAVEN 22

23 24 25 26 29 PROVIDENCE BOSTON MONTREAL OTTAWA TORONTO 30 PITTSBURGH

**OCTOBER** CLEVELAND 1 DETROIT 2 CHICAGO MILWAUKEE ĸ 4 5 MINNEAPOLIS

9 VANCOUVER SEATTLE PORTLAND, OR SAN FRANCISCO SANTA CLARA LOS ANGELES DIEGO SAN PHOENIX

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DALLAS 22 23 24 25 27 AUSTIN HOUSTON **NEW ORLEANS** ATHENS, GA 28 ATLANTA TAMPA 30 31 MIAMI

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# small town love remember how good it made you feel

"s m a ii t o w n i o v e," the follow-up to the top 5 track "bed of lies."

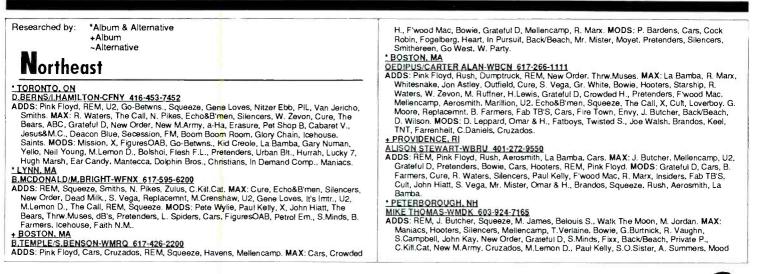
from their critically acclaimed second album, a fter dark.

Bright

in the state

catch CRUZADOS playing their hearts out at farm aid, september 19th, and on tour all year long. A WARD A STORE TO BE STORE STORE

🤹 1987 Arista Records, Inc., a Bertlesmann Music Group Comp.ny. 👘 🗧 



## INSIDE ALBUM CONTINUED FROM PAGE 39

profile of your average classic rock listener ("working, upscale adult"). She's a real hot tomato. She's 39, got a Ph.D. in Sociology from Yale. Reads philosophy as a hobby. Favorite recording artists? "Rolling Stones, Beatles, Yardbirds and Rascals." Likes? "Open-minded people." Maybe some open-minded person can introduce her to some music recording during this century.

GOODBYE JOHNNY MARR. Like Suzanne Vega, we too are Johnny Marr fans. Johnny was formerly the heart and soul of The Smiths, the perfect foil offsetting Morrissey's depression. So sorry to see him go...KSBT-Steamboat Springs got 20 calls in 30 seconds on the Brandos' "In My Dreams." Even if Paul Cavanagh is stretching it a bit, it's well worth checking it out.

MOVIE RECOMMENDATION. It was Monday night and...well...a Monday. I plunked down my fiver on an odd Swedish movie called **My Life As A Dog**. No, **Iggy Pop** has nothing to do with it. However, this flick rated numero uno on a recent poll of 40 critics. The critics were right for once. Where did the director find the little boy who plays the lead role. Absolutely outstanding.

SOMETIMES THE CRITICS BLOW IT. We had to laugh at "Great Moments In Rock Criticism" in Spin Magazine. Far shorter than it could or should have been, here's a sample of Melody Maker slagging Bob Dylan's "Like A Rolling Stone": "To start with, Dylan is saddled with a horrific backing dominated by syrupy strings (?), amplified guitars and organ. The monotonous melody line and Dylan's expressionless intoning just cannot hold the interest for what seems like the longest six minutes since the invention of time. Those Dylan lyrics are another problem. He seems to be getting more and more obscure." Noticeably absent was Melody Maker's classic pan of Pink Floyd's Dark Side Of The Moon. I almost thumbed through the Gavin archives in search of the time yours truly sniveled about Phil Collins' first solo LP copying Peter Gabriel. That inspired the wrath of Atlantic's Judy Libow, who has since become one of our closest friends. Happy ending. Awwwwww. Stay well. Yer pal, KZ

# Next Week

## SPECIAL NOTICE!

The Gavin Report offices will be *closed* Monday, September 7th due to the Labor Day holiday. Reports will be accepted Friday, September 4th and Tuesday, September 8th.

the GAVIN REPORT

Bill Gavin Founder

> Ron Fell Publisher

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August 28, 1987/the GAVIN REPORT

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WACHENDELANO, NH
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 ADDS: Cars, REM, Rush, T. Kimmel, Hooters, MAX: D. Leppard, Cruzados, Hooters, Gr. White, Mellencamp, Jon Astley, S. Hagar, Grateful D, Loverboy, B.Adams, Cars. MODS: La Bamba, Petty, Whitesnake, Heart, R, Waters, P. Smyth, J. Butcher, Joe Walsh, Bowie, Pretenders, B. Farmers, Paul Kelly, R. Marx, Insiders, Silencers.

## HANOVER, NH

<u>CHANOVEN, NH</u> <u>ROSENBLAT/GREENFIELD-WDCR/AM 603-646-3986</u> ADDS: Squeeze, REM, Little Saints, Cabaret V., MAX: Echo&B'men, L. Spiders, Y.P.& Sexy, Iccle Wk., New Order, Maniacs, Petrol Ern., Silencers, X, Brandos, M.Lemon D., Bich, Black, Wild Flwr., Lions & G, N'borhoods. MODS: Depeche M., Jesus&M.C., S.Minds, R.Mitsouko, Durrpiruck, Dead Milk., dB's, Guns&Roses, UB40, Cure, T. Monster, Pop Will., New M.Army, Paul Kelly, REM, T.Verlaine, The Call, Toasters, Nixon&Rop., W. Zevon, Windbrkrs., Dependence Market Ma

## Pushtwang., DURHAM, NH

- DURHAM, NH LISA SECURO-WUNH 603-852-2087 ADDS: Sad Lvr.&G, No Trend, Cabaret V., REM, D. Dax, Lions & G, Slab, View From Here Comp., Flue, Swans, Brandos. MAX: Thrw.Muses, Skinny Pup, L. Spiders, Durutti C., Nice S.Arm, 3rd World, Barrbi Slam, Section 25, T. Monster, Echo&B'men, Maniacs, Folk DVIs., J. Cotton, No Means., B. Zydeco, Tom Waits, Cick Click, Beausoleil, Furies, 4 AD Comp.. MODS: Cynics, B. Farmers, Wild Flwr., Icicle Wk, GBH, New Order, New M.Army, Plastcind, T., Verlaine, The Sound, Opal, Silencers, Petrol Em., dB's, Scrm. Trees, Chesterfield Kings, Lord John Death June Miagw. Dard Mith. Chesterfield Kings, Lord John, Death In June, Miaow, Dead Milk.

## + BANGOR, ME

DOTINGENTIAL UNIT OF A CONTRACT OF A CONT

City H, Notley C., B. Farmers, Pretenders, John Kay, Cult, Silencers. <u>WHITE RIVER JCT VI</u> CHARLIE TURNER-WKXE 802-295-3093 ADDS: REM, UB40, Dave Alvin, Duane Eddy, Susan Marshall, Neil Larson, Sarah Vaughan, Cars MAX: S. Vega, La Barrba, Grateful D, Maniacs, Mellencamp, Pretenders, Joe Ely, B. Farmers, John Hiatt, Fab TB'S, B. Zydeco, Paul Kelly, Hooters, W. Zevon, Echo&B'men, M. Ruffner, M. Franks, dB's, Scrut-Zcat, L. Lovett, MODS: Neil Young, M.Crenshaw, Cruzados, Joan Baez, Petty, 3rd World, S.C., Ster, R. Vaughn, U.Z. Tom Waits, Mood Six, Joe Walsh, T. Lavitz, Fwood Mac, Tomlinson, P. Domain, X, J. Seigel.

 Eurungton, yr.
 Eurungton, yr.
 Dornan, X, J. Seigel.
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 E Dice Are Rolling Comp., Beautiful Pea Green Boat, Bich.Black. MODS: Minstry, Y.P.& Sexy, C.D.Forest, Pianosaur., Sonic Y., Cynics, Suicidal T, Exploited, M.Lernon D., GBH, Mood

C.D'Forest, Pianosaur., Sonic Y., Cynics, Suicidal T, Exploited, M.Lernon D., GBH, Mood Six, Live Skull, Weathermen, dB's. <u>MONTPELIER.YI</u> JODY PETERSEN WNCS 802-223-2396 ADDS: Dave Mason, N. Pikes, Nixon&Rop., Hamblin &F, Lolita Pop, Steve Goodman, Tom Mitchell, Squeeze, MAX: Grateful D, S. Vega, Fwood Mac, Hooters, Wendy&Lisa, Petty, La Barrba, Paul Kelly, Cock Robin, dB's, Cars, Cruzados, J. Farnham, Back/Beach, David Lynn Jones, Mellencarno, MODS: Holly Near, Jon Astley, M. Ruffner, Joe Ely, Tormlinson, T.Verlaine, P. Bardens, B. Farmers, Bev.H.Cop2, L. Lovett, S.O.Sister, B. Zydeco, Maniacs, S.Earle, M.Crenshaw, W. Zevon, W. Waldman, U2, Lucky 7, B. Hayes, Fire Town, Spirit/West, Fab TB'S.

S. Carrey, M. Cleristian, M. Levell, M. Levell, M. Karrey, C. L. Corp., Echo&B'men, New Order, K. Will KINS-WXCI 201-792-8655 ADDS: REM, Squeeze, Brandos, Creepers, Cabaret V., MAX: 4 AD Comp., Echo&B'men, New Order, Iccle Wk., Y.P.& Sexy, R.Mitsouk, Dukes/Strt, X, Flesh F.L., Cure, Silencers, Order, Tory Make, They Misses, Hanny Mon., dB's. The Bears, The Call, Dumptruck, MODS: Tom Wate, Thrw.Musee, Happy Mon., dB's, The Bears, The Call, Dumptruck. Go-Betwns., Big Black, T.Verlaine, Pop Will., Dead Milk., Passion F., S.O.Sister, Jesus&M.C., M.Lemon D., Wild Flwr., Sonic Y., Leadernckn, Tackhead, Petrol Em., Secession, B. Farmers.

Secession, B., Farmers. **ASBURY PARK, NJ MARRONE/ROBINSON-WHTG 201-542-1410** ADDS: REM, Mellencamp, Cure, Dukes/Strt, L. Lovett, N. Pikes, Lions & G. MAX: Echo&B'men, Hoodoo G., dB's, FiguresOAB, Cure, Paul Kelly, New Order, Brandos, REM, Replacemnt, Gene Loves, L. Spiders, T.Verlaine, Tirez T., Squeeze, S.Earle, S. Vega, Silencers, Pet Shop B, Joe Ely, Mellencamp, Petrol Em., Icicle Wk. MODS: The Cail, Co-Betwas, B. Farmers, W. Zevon, S. Jones, X, Cruzados, New M.Army, It's Imtr., John Hiatt, Dukes/Strt, Smiths, Dumptruck, G.Burtnick, Hurrah, Mood Six, Tom Waits, Pete Wylie, Dramarama, M.Lemon D., Wild Flwr., Private Sector, The Wilsons, ABC.

## + DOVER. NJ

LINDER BOYLE-WDHA 201-328-1055 ADDS: Rush, Pink Floyd, Squeeze, C. Crew, REM, Nixon&Rop... MAX: Mellencamp, Grateful D, D. Leppard, Hooters, Whitesnake, S. Hagar, Cruzados, Gr. White, U2, B.Adams, Jon Astley, Loverboy, G.Burtnick, Petty, Cars, R. Marx, Silencers, B. Farmers, La Bamba, Insiders. MODS: Mellencamp, Grateful D, D. Leppard, Hooters, Whitesnake, S. Hagar, Cruzados, G.Burtnick, Insiders, R. Waters, Joe Walsh, Heart, Pretenders, P. Smyth, Fab TB'S, Mr. Mister, Starship, Fwood Mac, Aerosmith, P. Bardens, John Kay, Paul Kelly.

Mister, Statsting, F Wood Mate, Aerosmith, P. Bardens, John Kay, Paul Keiry. <u>
~ PRINCETON, NJ</u> ADDS: UB40, Dana Dane, Dice Are Rolling Comp., Folk Dvls., MAX: dB's, Maniacs, Sonic Y., Echo&B'men, Dinosaur, Ophelias, Sally Timms, Creepers. Bite Like A Kitty, REM. MODS: 4 AD Comp., Cure, Slovenly, Big Black, X, Jane's Ad., Dumptruck, Enigma #2, New Order, The Rub, Cettic Frost, Accused, Eton Crop.

Hub, Cettic Frost, Accused, Eton Crop. <u>
- TRENTON. NJ</u> DORIS DUWE-WTSR 609-771-2420 ADDS: REM, D. Dax, M.Lemon D., Eton Crop, Angry Sam., Brandos, Insiders, Lions & G. MAX: New Order, Echo&B'men, Sonic Y., L. Spiders, Dead Milk., Replacernnt, Petrol Em., B. Brain, Cure, Residents, T.Vertaine, Dumptruck, d'S:, 4 AD Comp., Live Skull, Pianosaur., Paul Kelly. MODS: Enigma #2, No Means.., Too M. Joy, Silencers, Dk's, C.Kill.Cat, It's Imtr., Lions & G. S.O.Sister, Pete Wylle, Wild Flwr., T. Monster, Blch.Black, New M.Army, Happy Flowers, Accused B. Zvden Accused, B. Zydeco. NEW YORK, NY

<u>- NEW TURE, RT.</u> LEIGH LUSTBERG-WNYU 212-999-1650 ADDS: REM, Skinny Pup, KG, Foetus, Girl Talk, General Kane, Aleem, Dana Dane, Neubauten, Jasmine, Vandy C, Bill Blast, Happy Flw.. MAX: Opal, Big Black, B. Bragg, Thrw.Muses, Happy Wrl., Eton Crop, Lyd. Lunch, Sonic Y., Sound Garden, Kelly Charles, Exaltation, Red.

April, Shakes, Arlanna Attle, New Order. MODS: Blind God, Nitzer Ebb, Cabaret V., UB40, Dukes/Strt, Gioson Bros., Shamen, Stock, Aiken, Waterman, Young Gods, D-Coy, Clean,

Dukee/Strt, Gibson Bros., Sharmen, Stock, Aiken, Waterman, Young Gods, D-Coy, Clean, Madame X, Stomachmouths, MC Life, Pretty Poison, Durutti C.. \*LONG ISLAND. NY LDUCK/MCNAMARA-WLIF 516-485-9200 ADDS: REM, Squeeze, Pet Shop B, 4 AD Comp.. MAX: REM, Squeeze, Pet Shop B, Echo&Brmen, New Order, Cars, Cure, Replacemnt, U2, C.Kill,Cat, FiguresOAB, Colour F., Bowie, a-Ha, La Bamba, S.Minds, UB40, Paul Kelly, Hurrah, W. Zevon, Depeche M., S. Vega, Gene Loves, Jon Astley, Fatboys, D. Wilson, Belouis S.. MODS: 4 AD Comp., B. Idol, It's Irmtr., H'wood By., Yello, Pete Wylie, Moyet, Amazulu, Jesus&M.C., Icicle Wk., X, Erasure, ABC, Psych,Furs, Oingo B., T. Doves, T'Pau, P. Echo, Silencers, Tonio K, Zette, Back/Reach Back/Beach.

Back/Beach. <u>~ STONYBROOK.NY</u> <u>RON PHILLIPS-WUSB 516-532-5500</u> ADDS: Dumptruck, Lions & G, Angry Sam., St. Clair Pinkney, Sonny Rollins, Fini Tribe, Dukes/Stri. MAX: Toasters, Scrm.Trees, L. Spiders, Maniacs, Dinosaur, No Trend, Echo&B'men, M.Faithful, Icicle Wk., B. Zydeco, New M.Army, 4 AD Comp., Orson Wells, Muddy Waters, New Order. MODS: Dead Milk., T.Verlaine, Urban Bit., Residents, John Hiatt, R.Mitsouko, FFK&T, UB40, Peter Tosh, Sonk Y., Giors. Din, B. Bragg, P. Metheny, Omar & H., Penguin Cate Orch., History of Unheard Music, File, Bitzoids, Zakir Hussain, Pop Will... ALBANY, NY

2. ALBANY, NY JOSH ROSENTHAL-WCDB 518-442-5262 ADDS: Brandos, REM, Skinny Pup, Tom Waits, Durutti C., Dissident., Accused, Fats Domino, Fair Lanes, If, Adolescents, Laibach. MAX: Maniacs, B. Zydeco, Stepford H, New Order, Mood Six, M.Lermon D., Wild Flwr., Scrm. Trees, Kid Creole, Toasters, Happy Wrl., Bk.Britain, Dead Mik., Lermon Hds., Slovenly, Lucky 7, T. Monster, Miracle Legion, Colorblind, Echo&B'men. MODS: Dks, FiguresOAB, FFK&T, T.Verlaine, Ophelias, Jane's Ad., R.Mitsouko, The Sound, Water Walk, Silencers, Too M. Joy, Nice S.Arm, Joan Baez, Dionsaur, Paul Kelky, Shathribe: Boycon Boys, Luder Alison, King Kurt, Cure Dinosaur, Paul Kelly, Sharkbites, Boyoyo Boys, Luther Alison, King Kurt, Cure. BUFFALO, NY

<u>- BUFFALO, NY</u> ADDAM LANGLEY-WENY 716-878-5104 ADDS: Dumptruck, Dramarama, Angry Sam., Neon Judg., Weathermen, Mn.Compact, Dice Are Rolling Comp., Surf MC'S. MAX: Echo&B'men, L. Spiders, Dead Milk., X, Cure, The Call, Toasters, Petrol Em., The Sound, Jesus&M.C., Paul Kelly, Plastclind, Maniacs, M.Lernon D., 4 AD Comp., Westworkd, T. Verlaine. MODS: New M.Army, T. Monster, Silencers, Back/Beach, icicle Wk., Skinny Pup, Nice S.Arm, Sonic Y., B. Farmers, UB40, Smiths, Blch.Black, Enigma #2, Depoche M., B.A.D., Scram, Balanc.Act, New Order, B-52s, Soup Dragons, dB's.

 #2, Depeche M., B.A.D., Scram, Balanc.Act, New Order, B-52s, Soup Dragons, dB's.
 PITTSBURGH, PA
 DEB BRADY-WXXP\_412-821-5140
 ADDS: Belouis S., REM, U2, Brandos, Cult. MAX: ABC, a-Ha, Cars, Colour F., Cure, Depeche M., Echo&B'men, Gene Loves, Lost Boys, Paul Kelly, La Bamba, Moyet, New Order, Pet Shop B, Psych, Furs, Replacemnt, Silencers, Squeeze, U2, S. Vega, U2, MODS: Jon Astley, Belouis S., Bowie, B, Bragg, Brandos, The Call, Crowded H., Cure, C.Kill.Cat, D. Wilson, Erasure, Faith N.M., Back/Beach, Hwood By., Hurrah, Icicle Wk., Moyet, P. Echo, S.Minds, A. Summers, Patrol Em, Tonio K. Summers, Petrol Em., Tonio K.

## Southeast

WASHINGTON. DC EINSTEIN SHOWACRE-WHFS 301-253-1430 ADDS: B. Zydeco, New M.Army, REM, N. Pikes, Pink Floyd, D. Perkins, X. MAX: S. Vega, Grateful D, U2, La Bamba, Echo&B'rmen, John Hiatt, Maniacs, Cure, Replacemnt, W. Zevor Silencers, P. Metheny, Pretenders, S. Minds. MODS: Duane Eddy, REM, M.Lemon D., Fab TB'S, Jesus&M.C., S.Earle, B. Farmers, Meilencamp, X, New Order. Brandos, ABC, Jon Astley, M.Crenshaw, Cruzados, Neil Young, L. Spiders, C.Kill.Cat, Pink Floyd, R.C./China, Dukes/Strt, Squeeze. + RICHMOND. VA Avon,

HICHMOND.VA SHUGRUE/GROSSMAN-WRXL 804-282-9731 ADDS: Pink Floyd, REM, D. Leppard, Rush, Mellencamp, Mr. Mister, Suzy Saxon, B. Idol. MAX: F'wood Mac, Heart, La Bamba, Grateful D, Mellencamp, Jon Astley, Cars, C. Crew, Pink Floyd, MODS: Whitesnake, Gr. White, S. Vega, Europe, R. Marx, Hooters, Aerosmith, Fab TB'S, REM, D. Leopard, Rush, Mellencamp, Mr. Mister.

TB'S, REM, D. Leppard, Rush, Mellencamp, Mr. Mister.
<u>MORGANTOWN, WY</u>
<u>USAN KENNEDY-WWYU/FM 304-293-3329</u>
ADDS: Dumptruck, Minimal M., REM, 69 Tribe, Beyond Judgement, Squeeze, MAX: Dead Milk, Maniacs, B. Farmers, T.Verlaine, dB's, W. Zevon, Tirez T., T. Monster, Echo&B'men, X, Paul Kelly, B. Zydeco, Wild Flwr., Thrw.Muses, L. Spiders, Silencers, Miracle Region, Y. P.& Sexy.
MODS: Brandos, Duane Eddy, 4 AD Comp., Skinny Pup, Swim, PO's, New Order, Dinosaur, Back/Beach, it's Imtr., Tom Waits, R.C./China, Joe Ely, Idcle Wk., New M.Army, C.Kill.Cat, 63 Eyes, Walk The Moon, Dylexic, Passion F.. CHAPEL HILL, NC

- UnareL million STEVE BALCOM WXYC 919-962-7758 ADDS: Durutti C., F.Pussycat, Mn.Compact, Lions & G., Creepers, Live Skull. MAX: Echo&B'men, Maniacs, T.Verlaine, 4 AD Comp., dB's, Wild Flwr., Enigma #2, L. Spiders, Dead Milk, Opal, Petrol Em., Sonic Y., Scrm.Trees, Thrw.Muses, Windbrits, Lounge L., Walling U., MODS: Silos, B.Radio, Cynics, B. Zydeco, The Sound, Guns&Roses. New M Amy Infection With Devenue (Jetter Mill)

M.Army, Skinny Pup, Icicle Wk., Dinosaur. <u>~ COLUMBIA.</u> SC <u>HEATHER YOUNG-WUSC 803-777-7172</u> ADDS: REM. Squeeze, Dumptruck, Mn.Compact, Lions & G, Minimal M., Minstry, Dave Alvin. MAX: Maniacs, Dead Milk., Icicle Wk., Blch.Black, Guns&Roses, Opal, T. Monster, Paul Kelly, The Bears, L. Spiders, B. Farmers, R.Mitsouko, Silencers, Petrol Em., The Call, Echo&B'men. MODS: 1. Verlaine, New M.Army, M.Lernon D., X. Too M. Joy, Thrw.Muses, F.Pussycat, Cynics, B.Radio, 4 AD Comp., Brandos, Swim. PQ's, R.C./China, Folk Dvls., M.Crenshaw, Rabid Rabbit, Token Entry, 7 Seconds, W. Zevon.

ATLANTA. GA VALARIE PITTMAN-WRAS 404-558-2240 ADDS: Lions & G, Tom Waits, It's Imtr., Dave Alvin, Dramarama, R.C./China, Squeeze, REM. MAX: Cure, Echo&Brmen, Maniacs, R.Mitsouko, C.Kill.Cat, X, dB's, A. Summers, T.Verlaine, Trans. Surg. Ections Trient, Indiridus, H. Mitsouko, C. Millout, A. Obs, A. Suffmers, I. Verlaine, Dead Milk, MiLemon D., FiguresoAB, Pete Wyle, Tirez T., Kid Creole, Paul King, Dukes/Strt, Toasters, Belouis S., S.O.Sister, Silencers, Paul Kelly, Lions & G, Tom Waits, It's Intr.. MODS: Moyet, Enigma #2, L. Spiders, M.Crenshaw, Icicle Wk, New M.Army, Petrol Em, 4 AD Comp., Peter Tosh, Windbrks, Uncle Gr., Go-Betwns, Hege V, Primitons, Y.P.& Sexy, Urban Blt., Thrw.Muses, T. Monster, Wild Flwr., B. Farmers, ABC, W. Zevon.

## Midwest

## + AKRON. OH

HOLMES/MICHELLI-WONE 216-859-9800 ADDS: No Adds. MAX: Mellencamp, Grateful D, Whitesnake, Heart, La Bamba, 38 Special, R.

Waters, Loverboy, Europe, R. Marx, H.Lewis, Outfield, Cars. MODS: Hooters, Cruzados, D. Leppard, Gr. White, Grateful D. Jon Astley, Petty, U2, B.Adams, R. Marx, S. Hagar, Joe Walsh, Insiders, B. Farmers, Silencers, Bowie, Paul Kelly, Pretenders, Fab TB'S, J. Butcher, F'wood Mac, S. Vega.

F wood Mac, S. Vega. <u>OXFORD/CINCINNATLOH</u> JOHN JESSER-WOXY 513-523-4114 ADDS: 4 AD Comp., Tom Waits, Cabaret V., Dave Alvin, R.C./China, Lions & G, Pete Wylie, Squeeze, REM, Skinny Pup, View From Here Comp., Zuma II, It's Imtr. MAX: La Bamba, Echo8B'men, Royal C.M., Cure, John Hiatt, M.Crenshaw, The Call, X, Silencers, Paul Kelly, Counter of the Comp. The Comp. C Cruzados, B. Farmers, Bowie, W. Zevon, Maniacs, Moyet, Ltl.Steven, ABC, Replacemnt, Icicle Wk. MODS: Pretenders, R. Vaughn, J.C. Young, I. Fools, Petrol Em., Joe Ely, S.Earle, It's Imtr., Hooters, Dead Milk., Grateful D, Wild Flwr., Go-Betwns., D. Perkins, N'borhoods, Back/Beach, Lions & G, Belouis S., B. Zydeco, Jon Astiey, M.Lemon D., View From Here Comp., Lucky 7. + ANN ARBOR, MI

CROWE/RANDALL-WIQB 313-662-2881 ADDS: Insiders, John Waite, Rush, C.Kill.Cat, G.Burtnick, D. Leppard, Fwood Mac. MAX: Whitesnake, R. Marx, Heart, Grateful D. La Barrba, Mellencamp, H.Lewis, Starship, Europe, 38 Special, Cars, S. Hagar. MODS: Bowie, Loverboy, B.Adams, Mr. Mister, Lost Boys, F'wood Mac, Hooters. JACKSON/LANSING, MI

ADDS: Aerosmith, Bowie, Mellencamp, C. Crew, Genesis, Rush, Disorderly, Whitesnake, M. James, MAX: Mellencamp, Europe, U2, Whitesnake, Grateful D, Hotters, D. Leppard, Heart, La Bamba, Cars, MODS: Cruzados, Gr. White, Dio, B.Adams, R. Marx, Hooters, D. Leppard, Insiders, Grateful D, Mr. Mister, Loverboy, F'wood Mac, Aerosmith, Bowie, Mellencamp, C. Crew Genesis

## MINNEAPOLIS/ST.PAUL. MN

ALAN LAWSON-KTCZ 612-339-0000 ADDS: Pink Floyd, Squeeze, Cars. Echo&B'men. MAX: Grateful D, C.Daniels, S. Vega, Jon Astley, D. Wilson, Fogelberg, R.Dattrey, Joe Walsh, W. Zevon, I. Fools, Tomlinson, Neil Young, Crowded H., P. Bardens, S.O.Sister, M. Jordan, Pink Floyd, MODS: B.Cockburn, Bowie, M.Crenshaw, Petty, F'wood Mac, Colour F., C. Isaak, U2, Silencers, La Bamba, W. Waldman, Paul Kelly, J.C. Young, Nylons, Fire Town, Cock Robin, Squeeze, Cars, L. Lovett, C.Kill.Cat, S.Campbeil, R. Cray.

## + BROOKINGS, SD

KEITH JAMES-KGKG/FM 605-692-1430 ADDS: Bowie, Cars. MAX: Grateful D, Hooters, Bowie, R, Marx, Paul Kelly, W. Zevon, Cars, R. Waters, Joe Ely. MODS: B.Adams, Echo&B'men, Loverboy, G.Burtnick, Brandos, R. Vaughn, Maniacs, Cock Robin, Joe Walsh, Razorbacks, Gr. White.

Adhates, cock Hobin, ode Walsh, Hazorbacks, Gr. White. <u>FARGO.ND</u> <u>T.BANKS'G,STEELE-KOWB/FM 218-236-7900</u> ADDS: Rush, REM, Hooters, Helix, Squeeze. MAX: B. Farmers, Mellencamp, Replacemnt, J. Butcher, R. Waters, Hooters, Petty, M. Ruffner, Pretenders, Grateful D, Insiders, Gr. White, G. Burtnick, Joe Walsh, La Bamba, Cars, B.Adams, Silencers, Europe, Urgent, D, Leppard, Berwin, M. Mary, M.D. Back/Krith, Association, B. Laces, MODE, Conticted, Parent, J. Bowie, R. Marx, U2, Paul Kelly, Aerosmith, S. Hagar, MODS: Outfield, Brandos, Jon Asiley, Neil Young, Cult, Rush, REO, D. Leppard, Fab TB'S, M. Jarnes, Motley C., John Kay, P. Bardens, Loverboy, Fwood Mac, Tesla, Hooters, Helix, Mr. Mister, Squeeze.

ABCINA.SK WALKER/FOX-299 306-359-9936 ADDS: Tu, Pink Floyd. MAX:U2, B.Adams, Nylons, S. Vega, R. Marx, TPau, R. Stewart, La Bamba, Starship, Grateful D, 38 Special, Cars, Mr. Mister, H.Lewis, S. Winwood, Heart, Whitney, Fwood Mac, N. Pikes, D. Wilson, Mellencamp, Michael Green, Chalk Circle, Jitters, Whitney, F-Wood Mac, N. Pikes, D. Wilson, Mellencamp, Michael Green, Chaik Circle, Jitter ABC. MODS: Iggy Pob. Poison. Omar & H., Petty, G Vannelli, Crowded H., C. Crew, Loverboy, Rush, Pretenders, Back/Beach, Europe, Motley C., Frzn.Ghost, Lost Boys, Whitesnake, Paul Janz, Outfield, Elton, Fab TB'S, D. Lappard, Haywire, Jato, Bev.H.Cop2.
 <u>+ GRAND FORKS, ND</u>
 <u>MICHAEL RIGHT-KNOX/FM 701-775-4611</u>
 ADDS: Rush, REM, M. James, Marillion, C. Crew, Dave Alvin, Loverboy, Mellencamp, MAX:

DDS: Hush, HEM, M. James, Marillion, C. Crew, Dave Alvin, Loverboy, Meilencamp, MAX: B.Adams, U2, R. Waters, Europe, D. Leppard, Jon Astley, Grateful D, Hooters, Gr. White, Petty, S. Hagar, G.Burtnick, Mellencamp, Bowie, Cult, Silencers, B. Farmers, Insiders, Fab TB'S, Pretenders, R. Marx, Guns&Rosses, Joe Walsh, Crowded H., Loverboy, Paul Kelly, MODS: Whitesnake, F.Pussycat, Omar & H., Rush, M. Mister, Tesla, Cars, P. Bardens, T. Kimmel, Aerosmith, Outlield, REM, Starship, La Bamba, M. James, John Kay, J. Butcher, Livent, Marillian, B. Vaugho, C. Craw, Joe Sta Urgent, Marillion, R. Vaughn, C. Crew, Joe Ely.

### CHICAGO, IL

- CHICAGO.IL L.BREHMER/N.WINER-WXRT\_312-777-1700 ADDS: Squeeze, Mellencamp, REM, Pink Floyd. Tom Waits, John Hiatt. Insiders. Brandos, Maniacs. MAX: Mellencamp, Grateful D, REM, U2, Cure, Bowie, Neil Young, S. Vega, Echo&B'men, Petty. Fab TB'S. W. Zevon, Pink Floyd, S.Earle, John Hiatt, N. Tremulis, Cars, Pretenders, P. Metheny, Replacemnt, Insiders, W. Squares, M. Ruffner, La Bamba, L.Ryders. MODS: Squeeze, dB's. B.Cockburn, Silencers, Fire Town, Cruzados, R. Waters, New Order, The Call, Hooters, W. Wilder, M.Crenshaw, T.Verlaine, Omar & H., Petrol Em., The Bears, Joe Ely, Moyet, B. Farmers, Jesus&M.C., X, 11th Dream Day, Balancing Act, Wire.

- Joe Ely, Moyet, B, Farmers, Jesusanco, A, Hin Bream S-J, Farmers, Jesusanco, A, Hin Bream S-J, Editar S-J, Editar
- ADDS: No adds. MAX: Bowie, R. Marx, Heart, Hooters, Mellencamp, La Bamba, REO, H.Lewis, 38 Special, MODS: D. Wilson, C.Daniels, S. Hagar, Whitesnake, S. Vega, Outfield, Crowded H., U2, F'wood Mac, Starship, Grateful D.

## Douth

## + MURRAY, KY

ADDS: Cars, Silencers, X, Nixon&Rop., Insiders, C, Crew, B. Zydeco, Torn Waits, Dave Mason. MAX: Grateful D, Hooters, Cruzados, La Bamba, Bowie, Silencers, R. Marx, Fab TB'S, R. Waters, U2, Gr. White, Echo&B'men, The Call, Cars. MODS: W. Zevon, Petty, S. Vega, Joe Walsh, S. Hagar, Prelenders, D. Leppard, Heart, Whitesnake, B.Adams, F'wood Mac, Insiders, Loverboy, Lost Boys, M. Ruffner, Replacement, P. Bardens, G.Burtnick, Dio, Maniacs, Omar & H., Joe Ely.

- NASHVILLE. TN JOHN KOSKI-WRVU 615-322-3691

ADDS: dB's. Wild Flwr., T. Monster, Thrw.Muses, New Order, REM, 69 Tribe, M Gypsys, Tom

August 28, 1987/the GAVIN REPORT

Waits. MAX: 4 AD Comp., L. Spiders, New M.Army, Wailing U., Replacemnt, Echo&B'men, R.C./China, Dinosaur, Bich,Black, Kid Creole, Scrm. Trees, Petrol Em., Paul Kelly, T. Verlaine, C.D.Forest, Thrw.Muses, Midnight Beach, Maniacs. MODS: T.Damascus, Sonic Y., Downy Mil., Cure, Dead Milk, X, R.Mitsouko, M.Lemon D., B. Farmers, Brandos, Toasters, Texas Inst, Lawndale, Sad Lvr.&G, Hurrah, Some New Rhine, Denver Mexicans, Dole, Jesus&M.C.. - NEW ORLEANS. LA JAMES LIEN-WTUL 504-865-5887

ADDS: REM, Lions & G. Wipers, Fatboys, Squeeze, View From Here Comp., Richard Strange, Thrw.Muses. MAX: dB's, Dash Rip R, Pianosaur., Tom Waits, B. Zydeco, Maniacs, Dukes/Strt, 4 AD Comp., Opal, Echo&B'men, T. Monster, Icicie Wk., Kill.Bees, Y.P.& Soxy, New Order, Bong Water, Silencers. MODS: Skinny Pup, Dead Milk., New M.Army, Petrol Em.. B. Farmers, Hurrah, M.Faithful, Wild Flwr., S.Minds, Replacemnt, L.L.Cool J, Paul Kelly, Enigma #2, Cure, Blch.Black, T.Verlaine, Celtic Frost, Geyser Cmp, + HAMMOND, LA

 S.CHAUVIN/P.COLWART-WHMD 504-345-1070
 ADDS: Pink Floyd, REM, Aerosmith, MAX: Heart, S. Hagar, 38 Special, Grateful D, Whitesnake, Lost Boys, H.Lewis, Hooters, Jon Astley, La Bamba, Europe, Petty, ABC, Mellencamp, B.Adams, MODS: Cruzados, Joe Walsh, Gr. White, Crowded H., R. Marx, Bowie, S. Vega, UKO. Cruzados, Joe Walsh, Gr. White, Crowded H., R. Marx, Bowie, S. Vega, U2, Cars, F'wood Mac, Pretenders, Loverboy, Mr. Mister, C. Crew, Fab TB'S. AFAYETTE, LA

MARK RUSSELL-KRKR 318-234-5151 ADDS: G. Rollie, Del Fuegos, Insiders, MAX: Hooters, B. Idol, La Bamba, Joe Walsh, Bowie, U2, B. Farmers, Nixon&Rop., W. Zevon, Grateful D. MODS: R. Waters, Cruzados, 38 Special, R. Marx, C. Daniels, Ltl.Steven, F'wood Mac, E.Money, Heart, Loverboy.

## + BATON ROUGE. LA K.BROOKS/A.KOZAN-WBRH 504-383-3243

K.BROOKS/A.KOZAN-WBRH 504-383-3243
ADDS: REM, Marillion, S. Hagar, Fire Town, U2, D. Leppard, Pretenders, Farrenheit, S. Vega, Cruzados, A.Taylor, Gerard McMann, R. Marx. MAX: Urgent, Twisted S., R.Dattrey, R. Vaughn, W. Zevon, Joe Walsh, Omar & H., B.Adams, Hooters, Gr. White, Outfield, Neil Young, 38 Special, Dio, Whitesnake, M. Ruffner, Gratefui D, Cars, D. Leppard, Slade, Cult. MODS: Outfield, R. Waters, S. Hagar, Motley C., Gratefui D, Lou Gramm, Hooters, John Waite, S.Minds, The Call, Bowie, N. Ranger, Heart, Fixx, Cult, Marillion, Tesla, The Truth.

HINGLOOMEIN <u>+ NACOGDOCHES, TX</u> <u>KURT NAUMANN, KTBC\_409-564-3724</u> ADDS: No Adds. MAX: Crowded H., REO, Hooters, F'wood Mac, Grateful D, G. Rollie, R. Marx, Cars, C.J. Hay, S. Winwood. Heart, Boston, Mellencamp, S. Vega. MODS: U2, R. Waters, M. Ruffner, P. Echo, Fixx, Simp.Red, D. Wilson, Paul Simon, B.Cockburn, Moyet, Fire Town, Heroes, Frzn.Ghost, Mr. Mister, G. Allman, Omar & H., Cruzados, Silencers, Cock Robin, C. Crew, Fab TB'S.

## HOUSTON, TX

HARVEY KOJAN-KLOL 713-526-6855
ADDS: Pink Floyd, Rush, Mr. Mister, REM, Mellencamp, Cars. MAX: U2, Whitesnake, Gr. White, J. Butcher, Mellencamp, Pretenders, Fwood Mac, D. Leppard, Cars, Aerosmith, Pink Floyd, Rush, S. Hagar. MODS: Joe Walsh, Cult, Dio, Cure, Petty, Silencers, Crowded H., Europe, S. Vega, R. Marx, Loverboy, Brandos, B. Farmers, G.Burtnick, M. Jarnes, Fab TB'S, Insiders, Paul Kelly, Whitesnake, Hooters, Bowie, Starship.



# INTRODUCING

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NATIONAL PROMOTION: MIKE BORCHETTA—SUE AUSTIN NASHVILLE, TENNESSEE (615) 321-5080 HUB RECORDS, INC.

# the GAVIN REPORT

## MOST ADDED 2WLWTW

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STEVE WARINER (41)	5	1	
(MCA)	8	3	
WAYLON JENNINGS (41)	11	9	
(MCA) K.T.OSLIN (37)	1	2	
(RCA)	12	10	(
T.GRAHAM BROWN (34)	7	3	1
(Capitol)	15	11	
SWEETHEARTS OF THE RODEO (31) (Columbia)	16	13	8
(oolumbia)	19	16	9
	9	5	10
CERTIFIED	14	14	1
	20	18	12
RANDY TRAVIS	4	8	13
I Won't Need You Anymore (W.B.)	27	20	14
HOLLY DUNN	2	6	1
Only When I Love (MTM)	26	23	16
	24	19	17
RECORD	23		18
	6	7	19
TO WATCH		27	2
	30	25	2
A Star March	13	15	22
	7	12	2
		29	24
1361		32	2
THE SEL	32	26	2
		34	2
	18	21	2
	33	28	2
A A A	35	30	3
			3
	10	17	3
ANNE MURRAY	39	36	3
Anyone Can Do The Heartbreak	22	24	3
(Capitol)	40	35	3
	38	37	3
Willing to go through fire and rain to turn a heartbreak around.		39	3
rain to turn a nearthreak around.		40	3
			3

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1	NITTY GRITTY DIRT BAND - Fishin' In The Dark (Warner Bros.)
2	<b>ROSANNE CASH</b> - The Way We Make A Broken Heart (Columbia)
3	JUDY RODMAN - I'll Be Your Baby Tonight (MTM)
4	Dan Seals - Three Time Loser (EMI America)
5	FOSTER & LLOYD - Crazy Over You (RCA)
6	Forester Sisters - (I'd Choose) You Again (Warner Bros.)
7	DWIGHT YOAKAM - Little Ways (Reprise)
8	DESERT ROSE BAND - Love Reunited (MCA/Curb)
9	EDDY RAVEN - Shine, Shine, Shine (RCA)
10	Glen Campbell/Steve Wariner - The Hand That Rocks(MCA)
11	BARBARA MANDRELL - Child Support (EMI America)
12	<b><u>CONWAY TWITTY</u></b> -   Want To Know You Before We Make Love (MCA)
13	Oak Ridge Boys - This Crazy Love (MCA)
14	EARL THOMAS CONLEY - Right From The Start (RCA)
15	Kenny Rogers/Ronnie Milsap - Make No Mistake She's Mine (RCA)
16	TANYA TUCKER - Love Me Like You Used To Do (Capitol)
17	JOHN CONLEE - Mama's Rockin' Chair (Columbia)
18	JUICE NEWTON - First Time Caller (RCA)
19	Exile - She's Too Good To Be True (Epic)
20	ALABAMA - Tar Top (RCA)
21	<b><u>CRYSTAL GAYLE</u></b> - Nobody Should Have To Love This Way (W.B.)
22	Statler Brothers - I'll Be The One (Mercury)
23	Don Williams - I'll Never Be In Love Again (Capitol)
24	<u>GEORGE STRAIT</u> - Am I Blue (MCA)
25	THE JUDDS - Maybe Your Baby's Got The Blues (RCA/Curb)
26	Charley Pride - Do You Still Want A Fool Around (16th Ave.)
27	BELLAMY BROS Crazy From The Heart (MCA/Curb)
28	The O'Kanes - Daddies Need To Grow Up Too (Columbia)
29	John Schneider - When The Right One Comes Along (MCA)
30	TIM MALCHAK - Restless Angel (Alpine)
31	RANDY TRAVIS - I Won't Need You Anymore (Warner Bros.)
32	Hank Williams, Jr Born To Boogie (Warner Bros./Curb)
33	BAILLIE AND THE BOYS - He's Letting Go (RCA)
34	Donna Fargo/Billy Joe Royal - Members Only (Mercury)
35	MOE BANDY - You Haven't Heard The Last Of Me (MCA/Curb)
36	TAMMY WYNETTE - Your Love (Epic)
37	GATLIN BROTHERS - Changin' Partners (Columbia)
38	SCHUYLER, KNOBLOCH, BICKHARDT - No Easy Horses (MTM)
39	HOLLY DUNN - Only When I Love (MTM)
40	RICKY VAN SHELTON - Somebody Lied (Columbia)

Editor: Elma Greer Assoc. Editor: Lisa Smith

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## **CHARTBOUND**

ARTIST TITLE LABEL		Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
LEE GREENWOOD - If There's Any Just KEITH WHITLEY - Would These Arms E STEVE WARINER - Lynda (MCA) GENE WATSON - Everybody Needs A H	e In Your Way (RCA)	94 89 87 85	26 25 41 12	  2	17 15 8 30	51 49 38 41	18% 16% 9% 37%	3 3 2 6



Reports	s Adds	Weeks	ARTIST TITLE LABEL
77	20	3	DAVID LYNN JONES - Bonnie Jean (Little Sister)(Mercury)
72	25	3	T.G.SHEPPARD - One For The Money (Columbia)
71	15	5	CHARLY McCLAIN - And Then Some (Epic)
65	12	3	SAWYER BROWN - Somewhere In The Night (Capitol/Curb)
60	30	2	SWEETHEARTS OF THE RODEO - Gotta Get Away (Columbia)
53	2	5	MEL MCDANIEL - Love Is Everywhere (Capitol)
48	17	2	ANNE MURRAY - Anyone Can Do The Heartbreak (Capitol)
47	8	4	BILLY MONTANA & THE LONGSHOTS - Baby I Was Leavin' Anyhow (Warner Bros.)
45		9	MARIE OSMOND - Cry Just A Little (Capitol/Curb)
45	9	3	JANIE FRICKE - Baby You're Gone (Columbia)
45	41		* WAYLON JENNINGS - Rough And Rowdy Days (MCA)
42	15	2	JOHN ANDERSON - When Your Yellow Brick Road Turns Blue (MCA)
40	2	6	JEFF DUGAN - Once A Fool, Always A Fool (Warner Bros.)
38	37		* K.T.OSLIN - Do Ya' (RCA)
36	1	5	SUZY BOGGUS - Love Will Never Slip Away (Capitol)
36	34		* T.GRAHAM BROWN - She Couldn't Love Me Anymore (Capitol)
33	13		* TOM WOPAT - Susannah (EMI America)
31	17		* ROSIE FLORES - Crying Over You (Reprise)
29		6	BEAT FARMERS - Make It Last (MCA/Curb)
26	25	-	* MERLE HAGGARD/WILLIE NELSON - If I Could Only Fly (Epic)
25 24	4	2	BOBBIE LEE SPRINGFIELD - Chain Gang (Epic) MARSHALL TUCKER BAND - Hangin' Out In Smokev Places (Mercury)
24	4	2	
			<b>Dropped:</b> #31-Restless Heart, #33-Highway 101, #38-Joe Kenyon, Emmylou Harris, Glenn Sutton, Shenandoah, Nanci Griffith.
99 X00 00 450	-	N 00	
INS			ECOUNTRY

There's a lot of great new product coming out, and the excitement this week focused on our Country newcomers. Everyone seemed to have something good to say about the Ricky Van Shelton: Ron Scott says it's gotten the "fastest response of any record this year." He already has it in his Top 3 requests. "They're going crazy for 'Somebody Lied'" in Coastal NC says Kerry Wolfe at WRNS/FM. WMBC/FM listeners in Starkville, MS, are demanding to know "Who is that?" every time the song is played. With 41 stations on the single, it is sure to become familiar soon enough.

Jeff Dugan is "flat tearin' it up" in the Destin, FL, market, says Skip Davis at K92/FM, and the song is a number-one request for both Jeff Roberts at WRAJ-Anna, IL, and Anthony Keith at KROF-Abbeville, LA. Frank Smith at WFSR-Harlan, KY, has another newcomer, David Lynn Jones, as one of his most requested songs. Mike Dugan at Yoakam has been asked by the Ohio KVAS-Astoria, OR, reports immediate response to Rosie Flores' "Cryin' Over *You,*" after being on the record just one week. And finally, Steve Small at KKAA-Aberdeen, SD wants everyone

to "give a listen to Los Lobos." Steve was hesitant to add the song because of announced the five finalists for the his older demos, but reports that "La Bamba" is going over big with young and old. Twenty stations are already playing it, including WPOC/FM and WUBE which have it in their Medium rotation

After only three weeks, Randy Travis debuts at #31, and is Certified. Holly Dunn's "Only When I Love" also took less than a month to reach Certified status; she debuts at #39. A lot of fast movers are making their way to the chart--our top two Chartbounds, Lee Greenwood and Keith Whitley, make it to that spot after only three weeks, and Steve Wariner's "Lynda" gets into Chartbound after just two weeks. Anne Murray is this week's Record To Watch with "Anyone Can Do The Heartbreak," a well-produced song that should sound great on the radio.

Late News: Top-requested Dwight Historical Society to donate something for an upcoming exhibit on famous Buckeyes; Dwight complied by giving the museum a pair of his trademark ripped jeans.

The Country Music Association has 1987 Horizon Award: The O'Kanes, T.Graham Brown, Holly Dunn, **Restless Heart and Sweethearts Of** The Rodeo. Best of luck to all! Cyndi & Elma

TOP REQUESTS

NITTY GRITTY DIRT BAND **BARBARA MANDRELL** DWIGHT YOAKAM

# LP CUTS

Rosanne Cash-Tenn. Flat Top Box R.Milsap-Button Off My Shirt Hank Williams, Jr. - Young Country Randy Travis - Too Gone, Too Long D.Yoakam - Please, Please Baby The Judds - Turn It Loose

# HIT FACTOR

## Total Reports This Week 177 Last Week 180

ARTIST TITLE LABEL	Reports	Adds.	Heavy	Medium	Light	Hit Factor	r Weeks
NITTY GRITTY DIRT BAND - Fishin' In The Dark (Warner Bros.)	170	1	152	17		99%	10
ROSANNE CASH - The Way We Make A Broken Heart (Columbia)	167	1	137	29		99%	12
JUDY RODMAN - I'll Be Your Baby Tonight (MTM)	159	1	124	29	5	96%	12
FOSTER & LLOYD - Crazy Over You (RCA)	165	2	104	53	Ğ.	95%	11
DWIGHT YOAKAM - Little Ways (Reprise)	167	4	86	66	11	91%	8
DESERT ROSE BAND - Love Reunited (MCA/Curb)	165	3	78	75	9	92%	10
EDDY RAVEN - Shine, Shine (RCA)	171	2	57	99	13	91%	7
BARBARA MANDRELL - Child Support (EMI America)	152	2	73	72	5	95%	11
CONWAY TWITTY - I Want To Know You Before We Make Love (MCA)	160	3	53	93	11	<b>91</b> %	10
EARL THOMAS CONLEY - Right From The Start (RCA)	166	3	23	122	18	<b>87</b> %	7
TANYA TUCKER - Love Me Like You Used To Do (Capitol)	163	4	20	122	17	87%	8
JOHN CONLEE - Mama's Rockin' Chair (Columbia)	155	5	32	108	10	90%	10
JUICE NEWTON - First Time Caller (RCA)	153	1	31	101	20	86%	9
ALABAMA - Tar Top (RCA)	156	6	16	100	34	74%	4
CRYSTAL GAYLE - Nobody Should Have To Love This Way (Warner Bros.)	148	6	17	105	20	82%	9
GEORGE STRAIT - Am I Blue (MCA)	162	13	8	98	43	65%	4
THE JUDDS - Maybe Your Baby's Got The Blues (RCA/Curb) BELLAMY BROTHERS - Crazy From The Heart (MCA/Curb)	160	10	3	88	59	56%	4
TIM MALCHAK - Restless Angel (Alpine)	157	8	3	77	69	50%	5
RANDY TRAVIS - I Won't Need You Anymore (Warner Bros.)	120	5 23	13	74	28	72%	8
BAILLIE & THE BOYS - He's Letting Go (RCA)	150 128	23 4	5	64 74	58	46%	3
<b>MOE BANDY</b> - You Haven't Heard The Last Of Me (MCA/Curb)	131	14	4		48	<b>59%</b>	6
TAMMY WYNETTE - Your Love (Epic)	126	9	4	72 70	41 43	58% 58%	6 8
GATLIN BROTHERS - Changin' Partners (Columbia)	125	12	4	50	43 59	<b>30</b> % <b>43</b> %	о 6
SCHUYLER, KNOBLOCH, BICKHARDT - No Easy Horses (MTM)	123	9	1	48	59 64	45% 40%	5
HOLLY DUNN - Only When I Love (MTM)	125	28		40	04 57	40 % 32%	4
RICKY VAN SHELTON - Somebody Lied (Columbia)	108	17		40	57 50	32% 37%	4
LEE GREENWOOD - If There's Any Justice (MCA)	94	26		17	50 51	18%	3
KEITH WHITLEY - Would These Arms Be In Your Way (RCA)	89	25		15	49	16%	3
STEVE WARINER - Lynda (MCA)	87	41		8	38	9%	2
			l	-	00		

Country

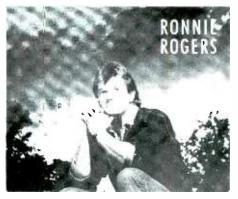
Research:

Lisa Smith Elma Greer

# REVIEWS



FOSTER AND LLOYD - Foster And Lloyd (RCA) Radney Foster and Bill Lloyd wrote and produced this debut album of original songs. Radney's lead vocals are distinctive, but their harmonies really shine, especially on "What Do You Want From Me This Time" and the Byrds-ish "Turn Around." Drop the needle anywhere on side one and you'll find something to please your listeners, but don't be afraid to try some of the more rockin' cuts on side two. Steve Earle has already paved the way for American Roots music on Country radio, and "*Texas in 1880*" is a perfect example of this kind of shuffle. Check out: "*The Part I Know By Heart*," "*You Can Come Cryin'To Me*," "*Token Of Love*," and "*Sure Thing*."



RONNIE ROGERS - "Good Timin" Shoes" (MTM) Rogers, who wrote Alabama's "Dixieland/Delight," gives us a romantic good-time song taken from his upcoming album, "Tough Times Don't Last." From the opening "hey honey," to the last plucks of the mandolin, Ronnie's smooth vocals make you want to turn down the lights and turn up the radio.

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August 28, 1987/the GAVIN REPORT

LAS CRUCES, NM(BIG JOHN LIBYNSKI-KGRT) Waylon, T.G.Brown, K.T.Oslin, S.Wariner, RV Shelton, L.Anderson, Merle & WN, Sarah.

SILVER CITY, NM(SKIP ONIEL-KNFT) C.Pride, Moe Bandy, S.Wariner, J.Anderson, Holly Dunn, K.T.Oslin, T.G.Brown.

CARLSBAD, NM(BOB SWAYZE-KATK/FM) S.of Rodeo, K.Whitley, RV Shelton, J.Fricke.

ALAMOGORDO, NM(BEN NOE-KZZX) T.G.Brown, S.Wariner, Merle & WN, K.T.Oslin, Waylon, S.of Rodeo, Sarah, Whitfield & W.

The following stations were not included in this week's research:

WWQM WOWW107 WARF WBTU

50

Northeast MODOCETER MAICADOL CIMEENEY MODOL & Mondrall Holly Dunn & Strait COLLINS/HATTIESBURG, MS(JOHN GATLIN-WKNZ) S.of Rodeo, T.G.Brown,

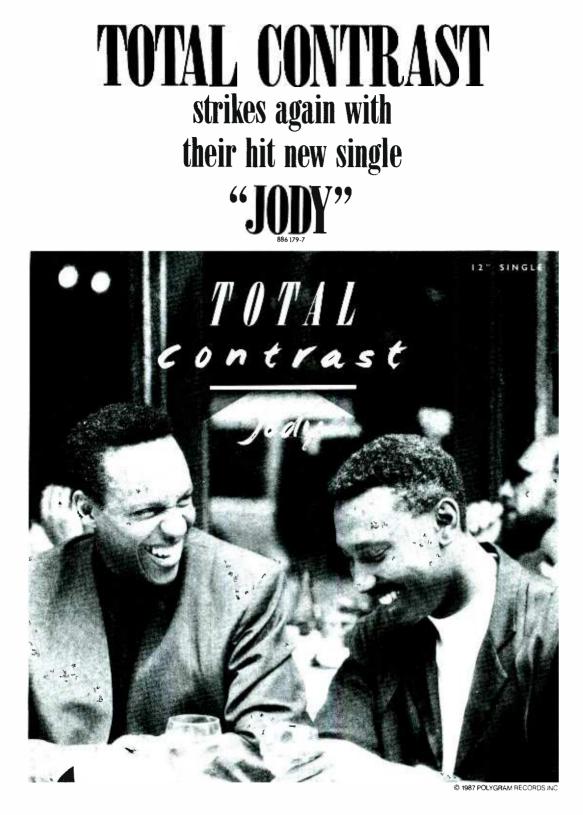
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	-			the GAVIN REPORT
URBA			1	ONTEMPORARY
<b>MOST ADDED</b>	2W	LW	TW	
MOSST ADDED RAY PARKER JR. (30) (Geffen) DEJA (29) (Virgin) MARLON JACKSON (28) (Capitol) LILLO THOMAS (24) (Capitol) BAR-KAYS (24) (Mercury/PolyGram) <b>CERTIFIED</b> DONNA SUMMER Dinner With Gershwin (Geffen) RAY PARKER JR. I Don't Think That Man Should Sleep Alone (Geffen) <b>RECORD</b> DOWATCH	2 8 6 1 9 11 16 13 3 10 17 23 27 26 20 22 25 4 14 37 33 5 38 32 7 -	$\begin{array}{c}1&3&5&2&6\\8&11&9&4&10\\1&1&2&6&8\\1&9&4&1&2&1\\1&1&2&2&1&7\\1&2&2&4&3&2&7\\1&2&2&2&1&7\\1&2&2&2&1&7\\1&2&2&2&2&1&7\\1&2&2&2&2&2&1\\1&2&2&2&2&2&2&2\\1&2&2&2&2$	$\begin{array}{c}1\\2\\3\\4\\5\\6\\7\\8\\9\\10\\11\\12\\13\\14\\15\\16\\17\\18\\9\\20\\21\\22\\3\\24\\25\\26\\27\\28\end{array}$	System - Nighttime Lover (Atlantic) <u>GLENN JONES</u> - We've Only Just Begun (The Romance Is Not Over) (Jive/RCA) <u>NEW EDITION</u> - Helplessly In Love (MCA) Natalie Cole - Jump Start (Manhattan) <u>SURFACE</u> - Lately (Columbia) <u>GENERAL KANE</u> - Girl Pulled The Dog (Motown) Atlantic Starr - One Lover At A Time (Warner Bros.) <u>4 BY FOUR</u> - Come Over (Capitol) The Jets - Cross My Broken Heart (MCA) <u>RAY PARKER JR.</u> - I Don't Think That Man Should Sleep Alone (Geffen)
KENNY G with LENNY WILLIAMS Don't Make Me Wait For Love (Arista) Most aren't waiting to play it. See Inside Urban. Editor: Betty Hollars Assoc. Editor: John Martinucci	31 40    21	37	32 33 34 35 36 37 38 39	WILL TO POWER- Dreamin' (Epic)Lakeside - Bullseye (Solar/Capitol)DeBarge - Dance All Night (Striped Horse)THE DEELE- Can U Dance (Solar/Capitol)STARPOINT- The More We Love (Elektra)JODY WATLEY- Don't You Want Me (MCA)JOHN WHITE- (Can't) Get You Out Of My System (Geffen)DANA DANE- Cinderfella Dana Dane (Profile)JENNIFER HOLLIDAY- Heart On The Line (Geffen)

## CHARTBOUND

ARTIST TITLE LABEL	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
BERT ROBINSON - Heart Of Gold (Capitol)	65	9	1	18	37	29%	3
DENIECE WILLIAMS - I Confess (Columbia)	61	9		18	34	29%	3
O'JAYS - Lovin' You (P.I./Manhattan)	59	7	6	26	20	54%	4
WHISPERS - Just Gets Better With Time (Solar/Capitol)	49	7	10	19	13	59%	4
THE WINANS featuring ANITA BAKER - Ain't No Need To Worry (Qwest)	48	7	5	21	15	54%	4

the GAVIN REPORT/August 28, 1987



## from the forthcoming album "BEAT TO BEAT" (828-068-1) (828-068-1) DON'T MISS IT! LOXDOX.

On London Compoct Discs, Cassettes and Records Freduced by Steve Horvey, Carl Sturken, Evan Rogers and Tatal Contrest

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Re	eports	Add	s ARTIST TITLE LABEL	
	45	7	EXPOSE - Let Me Be The One (Arista)	
	44	24	LILLO THOMAS - Downtown (Capitol)	
	39	7	SALT-N-PEPA - Tramp (Next Plateau)	
	36	14	CONTROLLERS - Sleeping ALone (MCA)	
	34	9	LA LA - My Love Is on The Money (Arista)	
	34	19	LACE - My Love Is Deep (Wing/PolyGram)	
	34		*DEJA - You And Me Tonight (Virgin)	
	31	28	*MARLON JACKSON - Don't Go (Capitol)	
	30	2	TRAMAINE - The Rock (A&M)	
	29	1	GROVER WASHINGTON JR Summer Night (Columbia)	
	27 27	5 15	PAULI CARMEN - In The Heat Of The Night (Columbia) KENNY G with LENNY WILLIAMS - Don't Make We Wait For Love (Ar	ista)
	27	15 23	*STEVE ARRINGTON - Stone Love (Manhattan)	15(a)
	25	23 4	GARRY GLENN - Do You Have To Go (Motown)	
	25	24	<b>*BAR-KAYS</b> - Certified True (Mercury/PolyGram)	
,	22	19	*ANGELA WINBUSH - Angel (Mercury/PolyGram)	
	21	5	<b>PRETTY POISON</b> - Catch Me (I'm Falling) (Virgin)	
	21	2	ROSE ROYCE - If Walls Could Talk (Omni)	
	20	1	MILLIE JACKSON - It's A Thang (Jive/RCA)	
	20	3	UTFO - Ya Cold Wanna Be With Me (Select)	
	20	8	*PROCESS & THE DOO RAGS - Call Me Up (Columbia)	
	19	1	JESSE'S GANG - Back-Up (Geffen)	
	19	5	SHIRLEY MURDOCK - Be Free (Elektra)	
	17	10	*LOOSE ENDS - Nights Of Pleasure (MCA)	
	17	14	*FIVE STAR - Whenever You're Ready (RCA)	
	16	1	WILSON PICKETT - Don't Turn Away (Motown)	
	16		*PEEBLES - Love/Hate (MCA)	DROPPED: #23-Kool & The Gang, #35-Patrice
	16	2	CLUB NOUVEAU - Let Me Go (Warner Bros.)	Rushen, #36-Freddie Jackson, Najee, Nona
	16	12	THE JAMAICA BOYS - (It's That) Lovin' Feeling (Warner Bros.)	Hendryx, Princess, Pointer Sisters, Teen Dream.
			*First time listed on this page.	
	SI 1200-	900	01 51 200 M 201 93 93 91 92 93 93 93 93 93 95 93 95 95 95 95 95 95 95 95 95 95 95 95 95	

First, our heartfelt congratulations to Skip Miller on his recent promotion at Motown Records! (See story in Chinwag) Couldn't (finally) happen to a nicer guy! Speaking of nice guys, MICHAEL JACKSON retains his number one slot another week. The real battle is between number two and number three. Who will win out next? LISA LISA AND CULT JAM (without FULL FORCE) or FORCE MD'S? Did someone say, "May the force be with you"?

nside urban Radio

MADAME X is having a great week on both the charts and the phones. Rick Stevens, WCKX-Columbus, sez all demos are calling, Randy Sterling, KGBC-Galveston, says its one of his hottest to date, and Jay Holidae, WEAL- Greensboro, reports it's in his top requests. Both Certifieds are getting good response on phones: DONNA SUMMER acrossthe-board listeners for Licia Torres, KJLH-Los Angeles, and RAY PARKER JR. "is an all-out smash," says Ray Boyd, V103-Atlanta. JODY WATLEY is getting a good look this week: "New single mix is a nice one," says Danny Harris, KDKO- Denver.

WINANS make Chartbound, as well as making the lines hot for Mickey Arnold, WRDW-Augusta. Kermit Crockett, WWWS/FM-Saginaw, reports that the STEPHANIE MILLS is "on fire" there. Gary Weiler, WBLZ-Cincinnati, says a record to keep an eye on is the NEW CHOICE. Other believers adding it this week are WJTT, KQXL, KNON, WDUR, WWWS/FM, WGOK, WXOK. Pam Wells, K97-Memphis, and Ron Davis, WQIS- Laurel Hattiesburg, have it in light rotation.

Our R-T-W, KENNY Ğ with LENNY WILLIAMS "Don't Make Me Wait" is also "the record to watch out for," according to Steve Crumbley, WOWI- Norfolk and WPDQ- Jacksonville-- both stations are getting immediate calls for it. Kelly Karson, WTLC-Indianapolis, told us he's getting lots of requests for it, too. Looks like the newest hot contender is the BAR-KAYS' "Certified True." Says Frank Barrow, KRIZ-Seattle: "Could be the record ot the year." Jeffrey Charles, WZAK- Cleveland, reports, "It's a hot one!" Jay Riley, WNOO-Chattanooga, makes it his record to check out, and also Gary Young, WLUM- Milwaukee.

Pam Wells, K97-Memphis, makes the PRETTY POISON "a serious record" to and Mad Hatter, WGOK-Mobile, repeats that the CONTROLLERS is getting good phones, while the RAY PARKER JR. is one of the fastest movers he's seen in a while. A big Seattle record will be the LACE single, according to Frank Barrow, KRIZ. Pete Rhodes, CBLS-Minneapolis, names the TAJA SEVELLE as his key tune of the weck. Thanks. Betty



B.B. & C.C. WINAN - Love Said Not So ALEXANDER O'NEAL -Criticize/Sunshine JELLYBEAN - The Real Thing THERESA - What You Gonna Do STEPHANIE MILLS -If I Were Your Woman DIONNE WARWICK with KASHIF- Reservation For Two MASON - Living On The Edge NATALIE COLE - Ever Lasting

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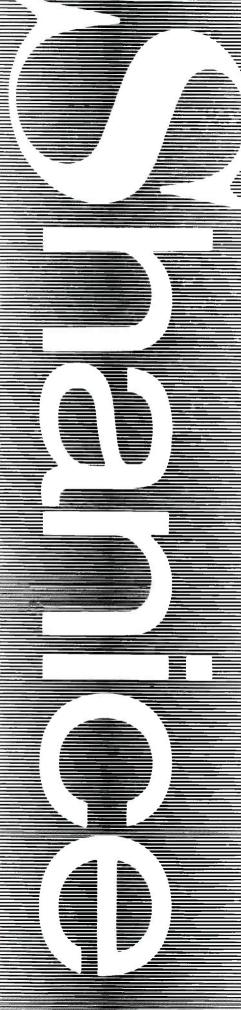
# "(BABY TELL ME) CAN YOU DANCE" is the single from the album





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Urban Research: Betty Hollars John Martinucci Joel Moalem

## Total Reports This Week 131 Last Week 130

ARTIST TITLE LABEL	Reports	Adds	Heavy	Medium	Light	Hit Factor	Weeks
MICHAEL JACKSON - I Just Can't Stop Loving You (Epic)	113		105	7	1	<b>99%</b>	5
FORCE M.D.'S - Love Is A House (Tommy Boy)	103		97	4	2	98%	10
LISA LISA AND CULT JAM - Lost In Emotion (Columbia)	112	1	75	32	4	95%	6
WHITNEY HOUSTON - Didn't We Almost Have It All (Arista)	104		65	33	6	94%	6
L.L. COOL J - I Need Love (Def Jam/Columbia)	101	2	80	13	6	92%	7
PRINCE - U Got The Look (Paisley Park/Warner Bros.)	105	4	60	36	5	<b>9</b> 1%	7
HERB ALPERT - Making Love In The Rain (A&M)	97	1	63	28	5	93%	7
BABY FACE - I Love You Babe (MCA)	66	1	46	16	3	93%	11
ANITA BAKER - No One In The World (Elektra)	92	1	65	22	4	94%	8
STEPHANIE MILLS - You're Putting A Rush On Me (MCA)	89	5	35	44	5	88%	6
SHERRICK - Just Call (Warner Bros.)	89	1	34	42	12	85%	7
MADAME X - Just That Type Of Girl (Atlantic)	85	3	33	41	8	87%	6
FAT BOYS with THE BEACH BOYS - Wipeout (Tin Pan Apple/PolyGram)	86	4	39	35	8	86%	7
ISLEY JASPER ISLEY - Givin' You Back The Love (CBS)	73		- 46	23	4	94%	.10
COLONEL ABRAMS - How Soon We Forget (MCA)	81		29	47	5	93%	7
GLENN JONES - We've Only Just Begun (The Romance Is Not Over) (Jive/RCA)	81	3	12	54	12	81%	6
NEW EDITION - Helplessly In Love (MCA)	81	1	15	48	17	77%	6
SURFACE - Lately (Columbia)	69	6	10	44	9	78%	6
GENERAL KANE - Girl Pulled The Dog (Motown)	54	2	16	28	8	81%	9
4 BY FOUR - Come Over (Capitol)	2	7	9	41	15	69%	5
RAY PARKER JR I Don't Think That Man Should Sleep Alone (Arista)	81	30	5	22	24	33%	2
DONNA SUMMER - Dinner With Gershwin (Geffen)	76	13	16	26	21	55%	3
WILL TO POWER - Dreamin' (Epic)	63	6	14	20	23	53%	10 6
LAKESIDE - Bullseye (Solar/Capitol)	52		12	34	6	88%	
THE DEELE - Can-U-Dance (Solar/Capitol)	55	4	6	37	8	78%	8
STARPOINT - The More We Love (Elektra)	66	7	3	33	23	54%	5
JODY WATLEY - Don't You Want Me (MCA)	73	10	1	35	27	49%	3
JOHN WHITE - (Can't) Get You Out Of My System (Geffen )	55	4	6	27	18	60%	7 4
DANA DANE - Cinderfella Dana Dane (Profile)	58	6	12	17	23	50%	
JENNIFER HOLLIDAY - Heart On The Line (Geffen)	56	4	3	27	22	53%	7

# REVIEWS By Betty Hollars and John Martinucci

HIT FACTOR



DONNA ALLEN - Sweet Somebody (21/Atlantic) Once again Donna Allen has the right ingredients for a nice single. Two of the nicest surprises on this cut are the blend of horn string accompaniment that give it a great touch.



ANGELA WINBUSH - Angel (Mercury/PolyGram) After a long sabbatical from the music charts, the ANGELA side of the former Rene & Angela arrives this week to make an impact. Looks like she's packed to stay.

<u>SOFT TOUCH - Please Please Me (Pow</u> <u>Wow)</u> Driving uptempo beat should please your audience. Produced by Tim Greene, the multi-faceted music director at WZFX-Fayetteville, NC.



BAR-KAYS - Certified True (Mercury/PolyGram) If your station had pretty good luck with Cameo's "Word Up," you might give this one a spin. Whether you test it or rotate it in the heavy stack, you'll no doubt come up with a Gavin "Certified" winner.

**RENEE ALDRICH** - *Just Begun To Love* <u>You (Jam Packed)</u> Sounds like a contender for the next opening on your chart for a female vocalist. She can hold her own with the competition. Check it out - it caught our attention right away.

## **URBAN CONTEMPORARY ADDS**

## Northeast

## <u>BOSTON, MA</u> DAMON THORNTON-WILD

ADDS: Lace, H.Hewett, Loose Ends, M.Scott, B.Robinson. HOT: L.L.Cool J, Force MD's, N.Cole, JesseJames, Levert, Klymaxx, S. Mills, Babyface, Col Abrams, J.Sims, Living/Box, N.Edition, Sherrick, GlennJones, M. Jackson, Jets, H.Alpert, D.W.& J.O., Whispers.

NEW HAVEN, CT

## HANNIBAL/DICKINSON-WNHC

ADDS: S.Murdock, Lace, Loose Ends, S Arringtn, Deja, The Main. HOT: Force MD's, Theresa, M. Jackson, Sherrick, D.W.& J.O., Jets, Norwood, Dimples, Isley/J&I, Grover Jr., Klymaxx, Levert, Lisa Lisa, Glenn Jones, A. Baker.

## **BUFFALO, NY**

- LAVERNE BLAKELY-WUFO
- ADDS: Isley Bros, D. Summer, 5 Star, N.Edition, Slave, Deja, A.Winbush. HOT: M. Jackson, Force MD's, Levert, L.L.Cool J, Whitney, D.W.& J.O., A. Baker, Sherrick, H Alpert, S.Robinson, Glenn Jones, 4 By Four, Lakeside, S. Mills, Millie Jax, Whispers, John White, Surface, Lisa Lisa, Starpoint.

## ROCHESTER, NY

## ANDRE MARCEL-WDKX

ADDS: Rose Royce, Expose, Klymaxx, A.Winbush, Lace, Deniece W.. HOT: Levert, Babyface, Col.Abrams, L.L.Cool J, Will 2 Pwr, Madonna, Force MD's, M. Jackson, Prince, Dimples, H Alpert, Lisa Lisa, Whitney, Sherrick, Surface. PITTSBURGH, PA

## JOHN ANTHONY-WAMO

ADDS: Bananarama, La La, Jellybean, The Fellas, Controller, Kenny G, Lillo Tho.. HOT: Prince, N.Edition, A. Baker, M. Jackson, L.L.Cool J, Whitney, N. Hendryx, Force MD's, D.W.& J.O., H Alpert, Levert, S.Robinson, System, Isley/J&I, JesseJames.

## ERI<u>E, PA</u> STEVIE COLLINS-WBLO ADDS: Klymaxx, B.Robinson, Madame X. HOT: M. Jackson, Force MD's, L.L.Cool J, A. Baker, Sherrick, Whitney, Lisa Lisa, H Alpert, Glenn Jones, D.W.& J.O., Babyface, Prince, Levert, S. Mills, N.Edition, N. Hendryx. PHILADELPHIA, PA TONY QUARTARONE-WUSL/FM ADDS: Salt & P., Deja, Kenny G, Hanson& D., Surface. HOT: M. Jackson, Levert, Force MD's, D.W.& J.O., A.Starr, Madonna, L.L.Cool J, Whitney, Prince, Lisa Lisa. WASHINGTON, DC MIKE ARCHIE-WHUR ADDS: 5th Avenue, Boys O.T.B, N. Hendryx, Jocetyn B., Jets, La La, S.Arringtn, 5 Star, Lace. HOT: Levert, System, A.Starr, Klymaxx, Theresa, Col Abrams, S.Robinson, Force MD's, M. Jackson, L.L.Cool J, Tramaine H, Sherrick, D.W.& J.O., Living/Box, H.Alpert. BALTIMORE, MD ROY SAMPSON-WXYV/FM ADDS: Babyface, UTFO, R. Parker, D. Summer, O'Jays, Deniece W., La La, Controller. HOT: Isley/J&I, H Alpert, Theresa, Force MD's, M. Jackson, N.Cole, A. Baker, System, Sherrick, S. Mills, D.W.& J.O., Whitney, Lisa Lisa. <u>SALISBURY, MD</u> HOLIDAY/BREWINGTON-WJDY ADDS: R.Parker, Marlon J., Aretha/L.G, Deja, Isley Bros, Royality, Cl.Nouveau. HOT: M. Jackson, Janet Jax., Levert, N.Cole, S.Robinson, F.Jackson, Lisa Lisa, L.L.Cool J, L.Vandross, Jets, Kool/Gang, D.W.& J.O., OCEAN CITY, MD ADDS: Winan/A.B., O'Jays, Dimples, S. Mills, Starpoint, Lillo Tho., Process/D., Aleem. HOT: System, M. Jackson, ABC, D.W.& J.O., Isley/J&I, Force MD's, Whitney, Prince,

Lisa Lisa, Theresa, Klymaxx, Deb.Gibson, A. Baker, Jellybean, L.L.Cool J.

## RICHMOND, VA

## MIKKI SPENCER-WKIE

ADDS: A.Winbush, L.L.Cool J, R.Parker, 5 Star, Deniece W., UTFO, Pebbles. HOT: Force MD's, M. Jackson, System, Babyface, Jets, D.W.& J.O., Isley/J&I, H.Alpert, Theresa, Klymaxx.

## NORFOLK. VA DAVE ALLAN-K94

ADDS: D. Allen, 5 Star, Bar-Kays, Dana Dane, Loose Ends. HOT: A. Baker, Force MD's, H Alpert, M. Jackson, L.L.Cool J, Babyface, D.W.& J.O., System, Whitney.

## NORFOLK, VA

NORFOLK, VA STEVE CRUMBLEY-WOWI ADDS: Lillo Tho., Kenny G, 5 Star, Bar-Kays, Marlon J., M.Scott, S.O.Sister, Deja, John White, Aleem. HOT: Force MD's, System, Theresa, M. Jackson, L.L.Cool J, Lisa Lisa, Fatboys, D.W.& J.O., Whitney, A. Baker, Isley/J&I, H.Alpert.

## ROANOKE. VA

ADDS: J.Wattey, Starpoint, Will 2 Pwr, Gen. Kane, Deja, G.Godfrey. HOT: System, Force MD's, M. Jackson, D.W.& J.O., L.L.Cool J, Isley/J&I, Whitney, Theresa, Klymaxx, Col Abrams, H Alpert, Lisa Lisa, Sherrick, Prince, S. Mills, Madame X, A. Baker, Fatboys.

## South

## GREENSBORO, NC

M.WHEELER/L.CAMERON-WOMG ADDS: Lillo Tho., Process/D., Controller. HOT: S. Mills, Prince, L.L.Cool J, Force MD's, A. Baker, M. Jackson, Levert, Whitney, Lisa Lisa, D.W.& J.O.. <u>GREENSBORO, NC</u> JAY HOLIDAE-WEAL

ADDS: Derek B. John White, Lillo Tho., R.Parker. C.Hairston. HOT: Dana Dane, Pub.Enemy, Surface, R.

## SOUNDS LIKE A HIT...LOOKS LIKE IT TOO.

**83 ADDS!** 

## Sounds like love...looks like it too.



Shante, 4 By Four, La La, Madame X, Whistle, UTFO, S. Mills, H Alpert, J.Holliday. DURHAM, NC HAROLD JACKSON-WDUR ADDS: S.Arringtn, Aretha/L.G, 5 Star, New Choice, Wendy&Lisa, Jamaica B., Controller, J.Watley, Loose Ends, A.Winbush, Bar-Kays, Marlon J., HOT: Levert, Lisa, A.Starr, Babyface, S.Robinson, Force MD's, D.W.& J.O., N.Cole, L.Vandross, Vaneese T., Prince, Theresa, System, H.Alpert, Kool/Gang. CHARLOTTE, NC MICHAEL SAUNDERS-WPEG ADDS: A.O'Neal, Kenny G, S.Arringth, 5 Star, Aleem, Lace, Fatboys, Lillo Tho., EQ. HOT: Force MD's, M. Jackson, L.L.Cool J, System, H.Alpert, D.W.& J.O., Theresa, Klymaxx, Lisa Lisa, Prince, A. Baker, Isley/J&I, Sherrick, Madame X, S. Mills. FAYETTEVILLE, NC ADDS: Controllers, W.T.Power, D.Summer, 5 Star, La La. HOT: Levert, Force MD's, System, N.Cole, S.Robinson, L.L.Cool J, A.Starr, M. Jackson, Babyface, Isley/J&I, D.W.& J.O., A. Baker, Giorgio, Klymaxx, Theresa. NEW BERN, NC T, RICHARDS/C. GOODING-WIKS ADDS: M.Scott, Robe, Living/Box, B.Coleman, Whispers, D. Summer, R.Parker, S.Robinson, TaurusBoyz, HOT: Levert, Force MD's, L.L.Cool J, M. Jackson, Col Abrams, Whitney, N.Cole, Living/Box, D.W.& J.O., Gabrilla, Fatback, Sherrick, Depeche M., Isley/J&I, Tawatha, S. Mills, Lisa Lisa, H Alpert, Deb.Gibson. ST.MATTHEWS, SC ANDY HENDERSON-WOKI ADDS: R.Parker, Marton J., J.Watley, Bar-Kays, 5th Avenue, HOT: Levert, F.Jackson, N.Cole, D.W.& J.O. L.Vandross, M. Jackson, Kool/Gang, A.Starr, Force MD's, Theresa, Col Abrams, GlennJones, Lisa Lisa, Winan/A.B., Dana Dane. COLUMBIA, SC ANDRE CARSON-WWDM/FM ADDS: J.Hoiliday, Tramaine H, Najee, R.Parker. HOT: Tawatha, Lisa Lisa, Levert, S. Mills, A. Baker, Prince, Force MD's, Dimples, A.O'Neal, L.L.Cool J, Sherrick, Salt & P., Jets, System, Dana Dane. FLORENCE, SC ANDREW BAILEY-WYNN ADDS: Lillo Tho., R.Parker, Bar-Kays, Isley Bros, Marlon J., J.Butler, Awesome, L.Ingram, Lace, Controller, 5 Star, Process/D., D. Allen, HOT: M. Jackson, Levert, Force MD's, L.L.Cool J, Whitney, Fatboys, Sherrick, S. Mills, Lisa Lisa, N.Edition, D.W.& J.O., Col Abrams, H.Alpert, John White, Madame X, Dana Dane, Glenn Jones, N.Cole, P.Rushen, Kool/Gang, Surface, Deele, 4 By Four, Millie Jax, Prince. GREENVILLE, SC WAYNE WALKER/J.MASON-WHYZ ADDS: S.Arringtn, Bar-Kays. HOT: Force MD's, L.L.Cool J, Levert, Fatboys, Whitney, Lisa Lisa, Salt & P., A Starr, Surface, Tawatha, D. Summer, D.W.& J.O., Prince. ATLANTA. GA DEE PERRY-WEKS HOT: Levert, S.Robinson, Force MD's, M. Jackson, System, Babyface, Jets, Klymaxx, D.W.& J.O., Kool/Gang, H.Alpert, A. Baker, Isley/J&I, Whitney, L.L.Cool J. ATLANTA, GA RAY BOYD-V103 ADDS: Deele, Controller, Loose Ends, La La, P.Carmen, Deja, S Arringtn, Jamaica B., HOT: M. Jackson, A. Baker, Force MD's, L.L.Cool J, Sherrick, System, Isley/J&I, S. Mills, D.W.& J.O., Lisa Lisa, Starpoint, Whitney, Levert, Babyface, Jets. AUGÚSTA, GA ADDS: Bar-Kays, A. Winbush, Isley Bros, Surface, Loose Ends, Lillo Tho., Lace, A.O'Neal, Prince. HOT: N.Cole, Janet Jax., Levert, Kool/Gang, S.Robinson, S. Mills, Lisa Lisa, M. Jackson, Whitney, Jets, Babyface, H.Alpert, A. Baker, Sherrick, Force MD's. ADDS: J.Watley, Bar-Kays, Aleem, Najee, Isley Bros, Litto

Jackson, Sherrick, Fatboys, La La, 4 By Four, S. Mills,

M.Sease, L.L.Cool J, Dana Dane, Madame X, D.W.& J.O.. ALBANY, GA TONY WRIGHT-WJIZ ADDS: A.Winbush, Bar-Kays, Marlon J., Aleem, Derek B, Jamaica B., Ch.Simmons, Pebbles, 5 Star, Lace, Lillo Tho., Deja, A.Clemmons. HOT: Force MD's, M. Jackson, System, A. Baker, D. W.& J.O., H Alpert, Col Abrams, Isley/J&I, Madame X, Theresa, L.L.Cool J, Fatboys, Whitney. JACKSONVILLE, FL STEVE CRUMBLEY-WPDO ADDS: Lillo Tho., Kenny G, 5 Star, Bar-Kays, Marlon J., S.O.Sister, Aleem, M.Scott, Deja, John White. HOT: Force MD's, System, Theresa, M. Jackson, L.L.Cool J, Lisa Lisa, Fatboys, D.W.& J.O., Whitney, A. Baker, Isley/J&I, H.Alpert TALLAHASSEE, FL JOE BULLARD-WANM ADDS: Marlon J., Deniece W., Ray,G.& B., Controller, Aleern, S Arringtn, Deja, Jocetyn B., Jamaica B., A.Winbush, T.Davis, HOT: M. Jackson, Force MD's, A. Baker, Fatboys, Levert, System, S. Mills, Whitney, S.Robinson, L.L.Cool J, Col Abrams, H Alpert, Babyface, Gen. Kane, GlennJones. TAMPA, FL CHRIS TURNER-WTMP ADDS: Deja, A.Pointer, Jocelyn B., Marlon J., Soft Touch, Jamaica B., R.Parker. HOT: Prince, M. Jackson, Col Abrams, Gen. Kane, N. Hendryx, S. Murdock, Kind Kang, Isley/J&I, System, Salt & P., Lisa Lisa, Kiymax, Madame X, Force MD's, L.L.Cool J. BIRMINGHAM, AL DICK LUMPKIN-WJLD/AM ADDS: GlennJones, Controller, Deniece W., Loose Ends, Marlon J., J.Watley, Sugr.Babes. HOT: Levert, Babyface, Jesse James, Mik. Howard, R. Belle, A.Starr, Jarreau, A.O'Neal, F.Jackson, D.W.& J.O., Mini Curry, Millie Jax, Lisa Lisa, Dimples, Tramaine H, S. Mills, Whitney, D.LaSalle, S.Robinson, H.Alpert. MONTGOMERY, AL FENCHE BE-WOIM ADDS: R.Parker, Lace, Expose, Controller, Deja. HOT: M. Jackson, Force MD's, S. Robinson, Babyface, System, D.W.& J.O., Lisa Lisa, A. Baker, H Alpert, Klymaxx, White Lark/18, Col Abrame Drinon Displace Whitney, Isley/J&I, Col.Abrams, Prince, Dimples. TUSKEGEE. AL COSTEE MCHAIR-WBIL ADDS: B.Robinson, S Arringtn, Isley Bros, O'Jays, Will 2 Pwr, Controller, La La, J.Holliday, D. Allen, D. Summer. HOT: Janet Jax., F.Jackson, A.O'Neal, N.Cole, R. Belle, L.Vandross, S.Robinson, Levert. MONTGOMERY, AL ROSCO MILLER-WXVI ADDS: 4 By Four, Marlon J.. HOT: Levert, Force MD's, S.Robinson, F.Jackson, Giorgio, M. Jackson, Kool/Gang, Vaneese T., D.W.& J.O., A.Starr, Babyface. MOBILE, AL MAD HATTER-WGOK ADDS: New Choice, Jamaica B., Ch.Simmons, Hanson& D., Miles Jave, A.Clemmons. HOT: L.L.Cool J, Force MD's Levert, M. Jackson, Dimples, Salt & P., Fatboys, Babyface, Madame X, Dana Dane, System, Klymaxx, Isley/J&I, Theresa, Gen, Kane, H Alpert, John White, Jets, Rose Royce, S. Mills. MOBILE, AL MUDILE, AL TONY BROWN-WELX ADDS: Surface, 4 By Four, Controller, Winan/A.B., HOT: S.Robinson, A.Starr, Levert, D.W.& J.O., Jets, Babyface, Isley/J&I, Force MD's, Theresa, M. Jackson, Kool/Gang, System, H.Alpert, Klymaxx, A. Baker. NASHVILLE. TN CY YOUNG-WOOK/FM

- ADDS: Lace, Whispers, L.Vandross, Marlon J., John White, Salt & P., Rose Royce, HOT: Whitney, M. Jackson, D.W.& J.O., Prince, ABC, Mik.Howard, Surface, D Train, Lakeside, Jets, A. Baker, S. Mills. CHATTANOGA. TN

AV RILEY-SWITCH 102-WN00 ADDS: Bar-Kays, Isley Bros, Val Young, A.Winbush, Kenny G. HOT: N.Cole, Levert, Kool/Gang, Shalamar, Force MD's, System, Vaneese T., M. Jackson, Theresa, Babyface, A. Baker, Isley/J&I, Fatboys, Jets, Lakeside, Klymaxx, Prince, 5th Avenue.

## CHATTANOOGA, TN

TONY SCOTT-JET94-WJTT ADDS: Kay Reed, Tramaine H, Winan/A.B., Expose, Lace, R.Parker, S.Arringtn, Derek B, Loose Ends, Spoony Gee, Lillo Tho., New Choice, Deja, Marlon J., Aleem, A.Winbush. HOT: Force MD's, System, M. Jackson, H.Alpert, D.W.& J.O., L.L.Cool J, Klymaxx, Salt & P., Whitney, S. Mills, Prince, A. Baker, Najee, Fatboys, Sherrick.

MEMPHIS. TN PAM WELLS-K-97 ADDS: J.Butler, Lillo Tho., S.Arringtn, Process/D., Ch.Simmons, M.Bolton, Pret.Poisn, Gwen Jonae, The Fellas. HOT: M. Jackson, S.Robinson, Force MD's, Dimples, Wil 2 Pwr, System, D.W.& J.O., L.L.Cool J, Levert, A.Starr, Whitege Eathour, V.Etition, Priore Madame Y Whitney, Fatboys, N.Edition, Prince, Madame X,

## Living/Box.

MEMPHIS. TN MELVIN JONES-KRNB ADDS: R.Parker, S.Arringtn, Lace, O'Jays, Bowie, Kenny G, D. Summer, HOT: Levert, N.Cole, L.L.Cool J, System, D. Summer, HOT: Levert, N.Cole, L.L.Cool J, System,

S.Robinson, Whitney, Salt & P., M. Jackson, Prince, DeBarge, EllaBrooks, A. Baker, Dimples, D.W.& J.O.,

## JACKSON, TN

D.SHAW/ERNIE O'DELL-WFKX ADDS: Will 2 Pwr, La La, Marlon J., Process/D., R.Parker, Dana Dane, Deja, S.Arringth, B.Robinson. HOT: Glenn Jones, Cl.Nouveau, Vaneese T., Madame X, Babyface, Grover Jr., Whispers, O'Jays, Whitney, Deele, Lakeside Cl.Nouveau, M. Jackson, Force MD's, N.Cole, Theresa,

Levert

## TUPELO, MS

CURTIS KELLY-WWPR

ADDS: Simphonia, R. Shante, Kenny G, R.Parker. HOT: A. Baker, Levert, N.Cole, L.L.Cool J, Force MD's, D.W.& J.O., Whitney, Dana Dane, O'Jays, Madame X, M. Jackson.

## JACKSON, MS

ADDS: Starpoint, Grover Jr., Whispers, S.Murdock, ADDS: Starpoint, Grover Jr., Whispers, S.Murdock, Aretha/L.G, Lillo Tho., Deniece W., Isley Bros, R.Parker, 4

By Four. HOT: Levert, A. Baker, Isley/J&I, GlennJones, Sherick, M. Jackson, S. Mills, John White, Surface, Force MD's, J.Holliday, B.Robinson, O'Jays, P.Carmen, T.Davis. JACKSON, MS

ADDS: La La, CI.Nouveau, R.Parker, Aretha/L.G, Lillo Tho.. HOT: Force MD's, Col Abrams, Prince, S. Mills, A. Baker, L.L.Cool J, Lisa Lisa, Fatboys, M. Jackson, Madame X, Sherrick, Levert, Whitney, Klymaxx, J's Gang.

## MERIDIAN. MS D.EDWARDS/L.CARR-WOIC/FM

ADDS: La La, Bar-Kays, Marlon J., Dana Dane, J.Holliday, O'Jays. HOT: M. Jackson, Force MD's, System, Theresa,

Lisa Lisa, Col Abrams, Whitney, Sherrick, Prince, S. Mills, Salt & P., Glenn Jones, Whispers, Babyface, Will 2 Pwr.

## LAUREL/HATTIESBURG, MS

RON DAVIS-WOIS ADDS: Pret.Poisn, Deja, Marlon J., La La, S Arringth, Bar-Kays, J.Butler, M.Bolton, Ch.Simmons. HOT: M. Jackson, Fatboys, Force MD's, L.L.Cool J, Levert, S. Mills, H Alpert, Madame X, D.W.& J.O., Col Abrams.

## LOUISVILLE, KY

## BILL PRICE-WLOU

ADDS: B.Robinson, Lillo Tho., S.Arringtn, Tramaine H, A.Clemmons, Jamaica B., Process/D., GarryGlenn. HOT: Force MD's, M. Jackson, Theresa, Dimples, Lisa Lisa, System, Babyface, Madame X, H.Alpert, Levert, L.L.Cool J, Jets, Klymaxx, Isley/J&I, Sherrick.

LOUISVILLE. KY P.D.MARCH/M.HARROD-WJYL

ADDS: Deniece W., R.Parker, Lillo Tho., D. Summer, Process/D., S.Arringtn, The Fellas, P.Carmen, Marlon J.. HOT: Force MD's, M. Jackson, L.L.Cool J, Theresa, System, A.Starr, Jets, Babyface, A. Baker, Klymaxx, Lisa Lisa, Levert, Isley/J&I, N.Cole, Prince.

## Upper Midwest

## COLUMBUS, OH RICK STEVENS-WCKX

ADDS: Aretha/L.G, J.Watley, Jamaica B., T. Seville, Slave, Marlon J., Lillo Tho., L.L.Cool J, Boys O.T.B, C. Factor, G.Godfrey, Spoony Gee. HOT: Klymaxx, Force MD's,

Babyface, Fatboys, Levert, Jets, Kool/Gang, Teen Dream, M. Jackson, S. Robinson, Lisa Lisa, Madame X. Bob, Brown, D.W.& J.O., A. Baker. COLUMBUS, OH K.C. JONES-WKO ADDS: R.Parker, S. Mills, Madame X, Surface. HOT: Babyface, Theresa, Levert, Isley/J&I, S.Robinson, System, Force MD's, D.W.& J.O., Klymaxx, H.Alpert, Kool/Gang, A.Starr, A. Baker, Sherrick, Lisa Lisa, M. Jackson, CLEVELAND. OH JEFFREY CHARLES-WZAK ADDS: Jamaica B., Deja, J.Butler, P.Carmen, M.Bolton, Lilko Tho., Marlon J., Bar-Kays. HOT: Levert, Winan/A.B., M. Jackson, Dana Dane, Salt & P., Fatboys, Whispers, Force MD's, O'Jays, Jesse James, Prince, Whitney, Lakeside, S. Mills, H.Alpert, A. Baker, Babyface, Glenn Jones, Grover Jr., Gen. Kane, L.L.Cool J. CINCINNATI, OH TEVE HARRIS-WCIN ADDS: Lillo Tho., A.Winbush, Marlon J., P.Hyman, S Arringtn, H Alpert, D. Summer, HOT: M. Jackson, Force MD's, Lakeside, Theresa, Babyface, Theresa, D.W.& J.O., Islev/J&I. Winan/A.B., Jesse James, A. Baker, S. Mills, NEW ORLEANS, LA DEL SPENCER-WYLD/FM L.L.Cool J, Lisa Lisa, Kool/Gang. INDIANAPOLIS, IN ADDS: Deja, P.Carmen, Lillo Tho., Controller, Kay Reed, Kenny G, S.Arringtn. HOT: Force MD's, M. Jackson, Theresa, Romeo, System, Gen. Kane, DeBarge, D.W.& J.O., Col Abrams, Isley/J&I, Jets, Living/Box, EllaBrooks, A. Baker, J.Holliday. DETROIT, MI B.BRIGGS/J.ALEXANDER-WJLB ADDS: S.Murdock, A.Winbush, Madame X, Lillo Tho.. HOT: Force MD's, Levert, M. Jackson, A.Starr, A. Baker, System, Lakeside, Klymaxx, L.L.Cool J. SAGINAW, MI KERMIT CROCKETT-WWWS/FM ADDS: R.Parker, Lillo Tho., New Choice, Miles Jaye, Whispers, Deja, GarryGlenn. HOT: Force MD's, M. Jackson, Levert, S. Mills, H.Alpert, Theresa, System, Klymaxx, Col.Abrams, Jets, Sherrick, N.Edition, Isley/J&I, A. Baker, Tramaine H. MILWAUKEE. WI J.SMITH/G.YOUNG-WLUM ADDS: 4 By Four, Kenny G, Pret.Poisn, Bar-Kays, B.Robinson, HOT: M. Jackson, Madonna, Levert, L.L.Cool J. Los Lobos, Deb.Gibson, D.W.& J.O., Prince, Lisa Lisa, Whitney, Force MD's. Col Abrams, Lakeside. MONROE. LA DAVIS/MATHIS-K98 ADDS: S Arringtn, O'Jays, Deja, Miles Jaye, Controller. HOT: Levert, M. Jackson, L.L.Cool J, Prince, Force MD's, Fatboys, Whitney, Col Abrams, N.Cole, UTFO, Heavy D., S. Mills, Dana Dane, Salt & P., John White, Gen. Kane, N.Edition, Bobby Jimmy, Theresa, Princess, Madame X. Sherrick. MINNEAPOLIS. MN PETE RHODE S-CBLS ADDS: Lillo Tho., Cl.Nouveau, R.Parker, Aleem, Deja, D. Sanborn, Bar-Kays, A.Winbush, T. Seville, R.Aldrich. HOT: F.Jackson, A.O'Neal, Janet Jax., L.Vandross, N.Cole, Levert, Tawatha, Vaneese T., CherylLynn, Force MD's, S.Robinson, A.Starr, R. Belle, System, Kool/Gang. CHICAGO, IL Lakeside MICHAELS/DAISY DAVIS-WBMX/FM ADDS: 5 Star, A. Winbush, Starpoint, R. Parker, SArringtn, Marlon J., Aleem. HOT: M. Jackson, Force MD's, System, D.W.& J.O., A. Baker, Isley/J&I, L.L.Cool J, Lisa Lisa, Klymaxx, Levert, Madame X, Col Abrams, TULSA. OK H.Hewett, Gen. Kane. CHICAGO, IL B.PRIETO/S. TAYLOR-WGCI/FM ADDS: J.Watley, Lace, R.Parker, Lillo Tho., Deja, P.Carmen. HOT: Levert, S.Robinson, N.Cole, M. Jackson, Babyface, Force MD's, A.Starr, Isley/J&I, A. Baker, Kool/Gang, Col Abrams, H.Alpert, Dimples, Prince, Gen. Kane. CHICAGO, IL Isley/J&I. DALLAS. TX DEE HANDLEY-WJPC ADDS: Lisa Lisa, Prince, Salt & P., S. Mills, Sherrick, DeBarge. HOT: Levert, Force MD's, S.Robinson, N.Cole, M. Jackson, F.Jackson, Giorgio, D.W.& J.O., Kool/Gang, L.Vandross, A.Starr, Babyface, System, Isley/J&I, Jets,

August 28, 1987/the GAVIN REPORT

Klymaxx, A.O'Neal, Janet Jax., H.Alpert, A. Baker, CHICAGO, IL KAPUGL/GLEN-WCRX ADDS: BNC, K.Charles, Stacey Q, DB Session, Kato-B, Phuture. HOT: Jellybean, Pepsi & S., Pret.Poisn, L.L.Cool J. TKA, Alisha, Fun Fun, Mel & Kim, TaurusBoyz, Noel, J.M. Silk, N.Martinez, Bardeaux, Company B., Sweet Sen., Sinitta, Stevie B, E.G.Daily, Madonna, Fire On B., D. Galdez, Monet, Rick&Lisa, Hanson& D., ST.LOUIS. MO CHERYL WINSTON-KATZ/FM ADDS: Salt & P., A.Winbush, J.Watley, La La, S.Arringtn, Marlon J., Deja, Lace. HOT: Levert, Force MD's, M. Jackson, Babyface, Kool/Gang, Theresa, Prince, Madame X. Isley/J&I, System, Winan/A.B., D.W.& J.O., Lisa Lisa, S.Robinson, H.Alpert. S.Robinson, Adjert. <u>ST. LOUIS, MO</u> <u>BEASLEY/STRADFORD-KMJM</u> ADDS: S.Arringtn, 4 By Four, Intrigue, Expose, A.Winbush, Lace, Salt & P., HOT: M. Jackson, System, Force MD's,

H.Hewett, A.Starr, H.Alpert, Isley/J&I, Lisa Lisa, Jets, Col Abrams.

ADDS: Deele, D. Summer, Dana Dane, R.Parker, Winar/A.B., HOT: System, Force MD's, S.Robinson, A. Baker, Theresa, Isley/J&I, Babyface, Giorgio, N.Edition, H.Alpert, Col.Abrams, Kool/Gang, A.Starr, Klymaxx, Lisa

Lisa, Madame X, L.L.Cool J, Sherrick, P.Rushen, O'Javs.

## MAURICE/LAFAYETTE. LA GUY BROADY/UNA KING-KFXZ

ADDS: Deele, D. Summer, J.J. Fad, Loose Ends. HOT: Janet Jax., S. Mills, Shalamar, L.L.Cool J, Force MD's, M. Jackson, Levert, A.O'Neal, 4 By Four, N.Cole, A.Starr, Lisa Lisa, Vaneese T., Madame X.

ADDS: Jamaica B., New Choice, Expose, Marlon J., M.Bolton, Sybil, M.Scott. HOT: M. Jackson, Force MD's, H Alpert, L.L.Cool J, D.W.& J.O., Isley/J&I, Klymaxx, Theresa, Gen. Kane, Prince, Winan/A.B., Will 2 Pwr, Lisa Lisa, Levert, Fatboys. BATON ROUGE. LA ROB NEAL/MATT MORTON-WXOK

- ADDS: Expose, Marlon J., Lace, A.O'Neal, S.Murdock, Pebbles, New Choice. HOT: Force MD's, M. Jackson, A. Baker, Fatboys, Gen. Kane, L.L. Cool J, Babyface, D.W.& J.O., Prince, Najee, Madame X, Whitney, System,

- HOT: Levert, Shalamar, N.Cole, Fatboys, Force MD's, Giorgio, Janet Jax., Lakeside, A.O'Neal, A. Baker.
- ITTLE ROCK, AR

## BOOKER/FELDER-KOKY

ADDS: Starpoint, Surface, R.Parker. HOT: Levert, M. Jackson, Force MD's, L.L.Cool J, Lisa Lisa, Babyface, A. Baker, D.W.& J.O., Col Abrams, Theresa.

## WEST HELENA, AR

DELL SIMES-KCLT ADDS: R.Parker, Bar-Kays, A.Winbush, D. Summer, S.Arringtn, Isley Bros, J.Holliday, B&C Winans, T.Contrast. HOT: Levert, D.W.& J.O., Lisa Lisa, A.Starr, M. Jackson, Babyface, Sherrick, Shalamar, Madame X,

## Southwest

- MICHAEL HIGHTOWER-KXOJ/AM ADDS: RAldrich, Ch.Simmons, Bar-Kays, S.Murdock, Deja, Deniece W., K.Charles, M.Sease, A.Winbush, Winan/A.B., Millie Jax, Cameo, Controller. HOT: Levert, N.Cole, Giorgio, F.Jackson, L.Vandross, D.W.& J.O., Kool/Gang, Babyface, A.Starr, Jets, S.Robinson, Force MD's, M. Jackson, System, Klymaxx, H.Alpert, Dimples, A. Baker, L.L.Cool J,

## MICHAEL SPEARS-KKDA

ADDS: Dana Dane, Controller, Deja, Bar-Kays, D. Summer. HOT: Levert, M. Jackson, L.L.Cool J, Force MD's, A. Baker, N.Edition, H.Alpert, Isley/J&I, Najee, F.Jackson, System,

S. Mills, Fatboys, John White, Deele, D.Alexandr, L.Vandross, Babyface, Prince, Madame X.

## DALLAS, TX

## PATRICE CARY-KNON

ADDS: R.Parker, EQ, New Choice, Romeo, Ghetto B's. J.Watley. HOT: Dana Dane, R. Shante, Gen, Kane, Madame X, Surf MC'S, L.L.Cool J, Salt & P., 4 By Four, Ian Foster, M. Jackson, Glenn Jones, M.C. Shan, Levert, UTFO, Force MD's, Deele, A.O'Neal, Fatboys.

## TEXARKANA, TX

DORIAN COX-KADO ADDS: R. Parker, Jamaica B., La La, Benson/Klu, Will 2 Pwr. HOT: M. Jackson, Prince, Lisa Lisa, L.L. Cool J, Whitney, Isley/J&I, Force MD's, Levert, System, D.W.& J.0.

TYLER, TX VANESSA BARRYER-Z92 HOT: Janet Jax., N.Cole, F.Jackson, Levert, S.Robinson, HOT: Janet Jax., N.Cole, F.Jackson, Levert, S.Robinson, Babyface, Giorgio, CherylLynn, Vaneese T., Force MD's, JBlackfoot, Kool/Gang.

## FT. WORTH. TX

MICHELLE MADISON-KDLZ HOT: Levert, Babyface, N.Cole, M. Jackson, System, S.Robinson, Giorgio, Kool/Gang, D.W.& J.O., Force MD's, A.Starr, A. Baker, Najee, Klymaxx, Isley/J&I.

## KILLEEN, TX

AILLEEN, IA BILL ST. JOHN-KIIZ/AM ADDS: R.Parker, GlennJones, Bar-Kays, Pret.Poisn, 4 By Four. HOT: L.L.Cool J, Whitney, Will 2 Pwr, Levert, Isley/J&I, M. Jackson, Force MD's, D.W.& J.O., Sherrick, Whispers, Theresa, A. Baker, Gen. Kane, Madame X. Surface.

LAMPASAS. TX CHUCK NOBLES-POWER99-KLTD/FM ADDS: T. Seville, D. Summer, R. Havens. HOT: Levert, M. Jackson, Lisa Lisa, A.Starr, Force MD's, Whitney, Babyface, L.L.Cool J, System, Prince, A. Baker, Fatboys, S. Mills, Col Abrams, Madame X, Sherrick, Vaneese T., Giorgio, Mini Curry, N.Edition.

## HOUSTON, TX

RATKINS/J.MICHAELS-KMJO ADDS: Bose, O'Jays, Lillo Tho., Bar-Kays, Deja, A.Winbush, B.Robinson. HOT: M. Jackson, Levert, Force MD's, A. Baker, L.L.Cool J, N.Cole, S.Robinson, N.Edition, Prince, Lisa Lisa, DeBarge, D.W.& J.O..

## GALVESTON, TX RANDY STERLING-KGBC

ADDS: Aniquette, B.Wells, 2Live Crew, Dog Catchr. HOT: Levert, S.Robinson, L.Vandross, D.W.& J.O., A.Starr. Vaneese T., M. Jackson, 4 By Four. PT. ARTHUR, TX

STEVE HEGWOOD-KHYS ADDS: B.Robinson, Intrigue, M.Bolton, Marlon J., Expose, Bar-Kays, G.Godfrey. HOT: Force MD's, L.L.Cool J, Theresa, M. Jackson, Shalamar, Whitney, S. Mills, Lisa Lisa, Col Abrams, A. Baker, Prince, Dana Dane, Isley/J&I, Madame X, J.Watley, Babyface, Klymaxx, Jets, N.Edition, D.W.& J.O.

## MISSION. TX

TAYLOR/JAMES- KJAM ADDS: Bar-Kays, R.Parker, ABC, G.E /Miami. HOT: J's Gang, N. Hendryx, N.Cole, M. Jackson, Madame X. Col Abrams, Lisa Lisa, Whispers, DeBarge, Levert, Peggi Blu, Whitney.

## AMARILLO, TX

## BUTLER/CLARK-KPUR

ADDS: GarryGlenn, Lillo Tho., Starpoint, Marlon J., Will 2 Pwr. HOT: A. Baker, Force MD's, Whitney, H Alpert, Sherrick, M. Jackson, Prince, S. Mills, Madame X. Deb.Gibson, Levert, Surface, Babyface.

## NGLEWOOD/DENVER, CO

## ANNY HARRIS/RON ASH-KOKO

ADDS: S.Arringtn, Deja, Lace, H.Hewett, W. Pickett, Aretha/L.G, Process/D.: HOT: Force MD's, M. Jackson, System, H.Alpert, Theresa, D.W.& J.O., A. Baker, Lisa Lisa, Klymax, L.L.Cool J, Isley/J&I, Col Abrams, Whitney. TUCSON, AZ HOYCE BLAKE-KKPW

ADDS: Alisha, Yello, S.Arringtn, Kenny G, Pebbles, La La, 5 Star, Starpoint, A.Clemmons. HOT: L.L.Cool J. Lisa Lisa. Prince, Gen. Kane, System, Theresa, M. Jackson, Force MD's, Isley/J&I, D.W.& J.O.,

	ATLANTA. GA BUO CASE-Z93	N.Cole, Fatboys, Noel, H.Alpert, Madonna, Prince, Pret.Poisn, Jesse Jon., L.L.Cool J. Peosi & S., Whispers, M. Jackson.
ar <b>W</b> est	ADDS: T. Seville, Kenny G. HOT: A.O'Neal, A.Starr, Jellybean, D.W.& J.O.,	SAN DIEGO, CA
	Prince, D. Summer, Levert, Expose, N.Cole, S.Robinson, Lisa Lisa, M.	NICK FERRARA-KS103 ADDS: N.Martinez, G.E./Miami. HOT: M.Bolton, Expose, A.O Neal, Levert,
ANGELES. CA	Jackson, L.L.Cool J, Fatboys. MIAML, FL	J. Butter, Jellybean, H.Alpert, N.Cole, S.Robinson, Fatboys, D.W.& J.O.
A TORRES-KULH	OUFF LINDSEY-HOT105	Lisa Lisa, L.L.Cool J.
S: Vesta Wms., GarryGlenn, Deja, Lace, P.Carmen, HOT: Force MD's, Jackson, D.W.& J.O., Levert, H.Alpert, Whispers, Isley/J&I, A. Baker,	ADDS: TayIrDayne, HOT: N.Martinez, Sa-Fire, Expose, Pret.Poisn.	FRESNO, CA
Cool J, Madame X, H.Hewett, Sherrick, Prince, S. Mills, Babylace.	Nice/Wild, Whitney, Company B., Promise C., L.L.Cool J, M. Jackson, Lisa	WALKER/DAVIS-KYHO
SANGELES, CA	Lisa, Stevie B, Fatboys, Noel. MIAML FL	ADDS: Kenny G, C.McDowell, Madonna. HOT: Alisha, Levert, Pointers, A.Starr, S.Robinson, D.W.& J.O., A.O'Neal, J.Butler, F.Jackson, Fatboys
A CANHING-KOAY	TANNER/CASSIDY-POWER96	Whitney, N.Cole, H.Alpert.
DS: J.Watley, A. Baker, B.Robinson, Soft Touch. HOT: M. Jackson,	ADDS: TKA. HOT: D. Galdez, Genuine P., Pret.Poisn, Expose, Stevie B,	FRESNO. CA
rce MD's, L.L.Cool J, Lisa Lisa, Fatboys, Levert, Dana Dane, Theresa, Edition, Skeme, Klymaxx, N.Cole, Salt & P., H Alpert, 4 By Four, Prince,	Nice/Wild, Fatboys, Company B., Noel.	STAIRS/CARTER-KMGX
FO, Gen. Kane, Bob. Brown.	MIAMI, FL	ADDS: System, Kenny G. HOT: Madonna, D. Summer, Pepsi & S., A. Bake
ANGELES. CA	FRANK AMADEO Y100 ADDS: Prince, G.E. Miami. HOT: D. Summer, Expose, D.W.& J.O., Levert,	Tiffany, Pointers, D.W.& J.O., Levert, Expose, N.Cole, Jellybean, A.Star Force MD's, Alisha, Ava Cherry, Whitney, S.Robinson, Bassix, CoverGirls
BINSON/PERRODIN-KACE	A. Baker, S.Robinson, A.O'Neal, Whitney, Lisa Lisa.	F.Jackson, Prince.
DS: R.Parker, Isley Bros, R. Belle, Aretha/L.G. D. Sanborn,	GULFPORT. MS	SAN FRANCISCO: CA
nson/Klu, Mission, T. Seville, Loose Ends, A.Winbush, HOT: S.Robinson, Jackson, Force MD's, D.W.& J.O., Whitney, Grover Jr., A. Baker, Najee,	RICK JAMES-WZKX	KEITH HAFTALY-KMEL
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N DIEGO, CA	Prince, D.W.& J.O MCCOMB, MS	Tiffany, Prince, S. Red, A. Baker, Madame X, Bardeaux, A.O'Neal, A.Starr, Will 2 Pwr, N.Edition, D. Lopez, Deb.Gibson, Pepsi & S.,
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adonna, Lisa Lisa, D.W.& J.O., N.Cole, Theresa, Whitney, H.Alpert,	Summer, N.Cole, A.Starr, Lisa Lisa, H Alpert, Prince, Jellybean,	STOCKTON, CA
Sims.	S.Robinson.	JOHN HAMPTON-KSTH
AI. CA	DETROIT, MI MADE JACKSON WHYT	ADDS: T. Seville, Pret.Poisn. HOT: DeBarge, Pepsi & S., Expose, Jellybean, M. Jackson, N.Cole, D. Summer, A. Baker, H.Alpert, S.Robins
WARD THOMAS KMYX	MARK JACKSDH WHYT ADDS: A.O Neal, T. Seville, Madonna, S. Mills. HOT: A. Baker, Pointers,	Prince, Whitney, JBlackfoot, Will 2 Pwr, L.L.Cool J, Levert, D.W.& J.O
Report, Frazen. ATTLE, WA	Kenny G, R.Parker, Expose, D. Summer, Force MD's, Levert, Giorgio,	Lisa Lisa, Fatboys.
B WIKSTROM-KKEX	H Alpert, D.W.& J.O., S.Robinson, Prince, Lisa Lisa, N.Cole, J.Butler,	MERCED, CA
DS: Deele, R.Parker, Whispers, J.Holliday, D. Summer, Lace, A.O'Neal.	FJackson. CINCINNATI. OH	ADDS: P.Rushen, Peosi & S., 5 Star, Salt & P., D. Summer, HOT:
OT: Levert, Theresa, Force MD's, Lisa Lisa, M. Jackson, Babyface,		Starpoint, Sherrick, Deele, Surface, Lakeside, Babyface, Expose,
herrick, D.W.& J.O., Whitney, L.L.Cool J, H Alpert.	B.CASTLEG.WEILER-WBLZ ADDS: 4 By Four, Jamaica B., Deniece W., Deja, Lace, Whispers, New	H Alpert, A. Baker, 4 By Four, JBlackfoot, N.Edition, M. Jackson,
ATTLE. WA ANK BARROW-KRIZ	Choice, HOT; Force MD's, M, Jackson, Lisa Lisa, System, A. Baker,	Kool/Gang, Jellybean, Levert.
DS: Bar-Kays, UTFO, Whispers, R.Parker, La La, HOT: Levert, N.Cole,	Babytace, HAlpert, Isley/J&I, Grover Jr., D.W.& J.O., Will 2 Pwr, Sherrick, Lisa Lisa, Deele, L.L.Cool J, Prince, Col Abrams, Whitney,	EUREKA/ARCATA, CA
proe MD's, M. Jackson, A.O'Neal, F.Jackson, S.Robinson, Kool/Gang,	Lakeside, S. Mills.	JIM HELLY III-KXGO/EM HOT: L.L.Cool J, A.O'Neal, M. Jackson, Prince, S.Robinson, N.Cole, Lisa
ets, Babyface, L.L.Cool J, Lakeside, Theresa, Isley/J&I, Klymaxx, A.	KANSAS CITY, MO	Lisa, HAlpert, Whitney, Jellybean, D.W.& J.O
aker, Lisa Lisa, Madame X.	DERE HALLAM-KCPW/FM	CHICO. CA
	ADDS: Titfany, Fatboys, Madonna, HOT: Expose, D. Summer, S.Robinson,	JONATHAN HARTE K100
ROSSOVER STATIONS	Levert, Lisa Lisa, Whitney, A.Starr, N.Cole, J.Butler, Jellybean, D.W.& J.O., M. Jackson.	AODS: Prince, Kenny G. HOT: Force MD's, Expose, Will 2 Pwr, Fatboys, A.Starr, Levert, A.O'Neal, N.Cole, H Alpert, S.Robinson, Lisa Lisa,
	NEW ORLEANS, LA	Jettybean, Whitney, L.L.Cool J, M. Jackson.
	JDEY GIOVINGD 897	SACRAMENTO, CA
	HOT: Levert, S.Robinson, Expose, Will 2 Pwr, Rob.Nevil, M. Jackson,	CHRIS COLLINS FM102
ISTON, MA INNY JOE WHITE-WXXS/FM	Whitney, Fatboys, Lisa Lisa, L.L.Cool J. LAREDO. TX	ADDS: ABC. HOT: Kenny G, Force MD's, Prince, Expose, N.Cole, Whitne
)T; A.Starr, A. Baker, Levert, R. Belle, D. Summer, Expose, Whitney,	JEFF ALLAN-KRIIG/FM	S.Robinson, Lisa Lisa, L.L.Cool J, Fatboys, D.W.& J.O., M. Jackson. HONOLULU, HI
ointers, L.L.Cool J, Jellybean, J.Butler, Prince, S.Robinson, Lisa Lisa,	ADDS: T. Seville, M.Bolton, S. Mills, HOT: R.Parker, N.Martinez, Pointers,	MIKE SCHAEFER-HOT 1 94
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W YORK, NY SALKOWITZ/S. ELLIS HOT103	Prince, C. Factor, J's Gang, Jamaica B	Kenny G, Force MD's, Pointers, Noel, Levert, Expose, Fatboys, N.Cole, Baker, Jellybean, A.Starr, Prince, S.Robinson, J.Butler, R. Belle.
DDS: 5 Star, Tiffany, HOT: M. Jackson, A.Starr, J.Watley, Prince,	TUCSON, AZ JIM BEDHAREK KHYT	Baker, Jellybean, A.Starr, Prince, S.Robinson, J.Butter, R. Belle.
romise C., Expose, TKA, Giorgio, Stevie B, N.Cole, Company B., Levert,	ADDS: T. Seville. HOT: Pointers, L.L.Cool J, Kenny G, R. Belle, R.Parker,	STEVENS/LOPEZ-ISLE94
ret.Poisn, Whitney, Janet Jax., Jets, Lisa Lisa, Living/Box, Jellybean,	H Alpert, S.Robinson, D. Summer, Lisa Lisa, J.Butler, Jellybean.	ADDS: Levert. HOT: R.Parker, N.Cole, Expose, Jellybean, J.Butler,
lepsi & S., Noel.	ALBUQUERQUE, NM	A.Starr, D. Summer, Prince, S.Robinson, Fatboys, D.W.& J.O., L.L.Co
W YORK, NY DTT SHAHNON-Z100	B. THOMAS/E. WERNER-KKSS/FM HOT: Pointers, Force MD's, Pepsi & S., Lisa Lisa, Will 2 Pwr, L.L.Cool J,	
DS: Fatboys, HOT: Jellybean, Levert, Will 2 Pwr, Lisa Lisa, D.W.& J.O.,	D.W.& J.O., Sherrick, Gen. Kane, A. Baker, Prince, L.Vandross, H.Alpert,	WELCOME
.L.Coot J, Noel, M. Jackson.	Whitney, Jets, M. Jackson, Fatboys, F.Jackson, S.Robinson, War,	
W YORK. NY	Kool/Gang, Levert, System, A.Starr.	WEI DOME To Our New Urban Contemporary Correspondent:
IGH LUST WHYU/FM DS: Rick&Lisa, Aleem, Lace, Deia, Gen, Kane, Dana Dane, J's Gang, HOT:	RENO. NV	WELCOME To Our New Urban Contemporary Correspondent: Dorian Cox, KADO RADIO, 303 West Broad,
Charles, Madame X, Pret.Poisn.	ADDS: Kenny G, Levert, Fatboys, HOT: H Alpert, Expose, S.Robinson,	Texarkana, TX 75501 (214-793-4671)
ICA. NY	J.Butler, Jellybean, Whitney, Lisa Lisa, Prince, D.W.& J.O., L.L.Cool J, M.	
ARY WILLIAMS-WRCK/MF	Jackson.	SPECIAL NOTICE!
DDS: System, Noel, HOT: Force MD's, Kenny G, R.Parker, A.Starr, D.	LOS ANGELES. CA	The Gavin Report offices will be
Summer, A.O'Neal, Expose, H.Alpert, N.Cole, Lisa Lisa, Prince, Pointers, evert, S.Robinson, Fatboys, Madonna, Jellybean, L.L.Cool J, Whitney, M.	STEVE RIVERS-KIIS/FM ADDC: Lauret Tiffany HOT: A O'Neal Expose H Alpert I L Cool L Lica	closed Monday, September 7th due to
ackson.	ADDS: Levert, Tiffany, HOT: A.O'Neal, Expose, H Alpert, L.L.Cool J, Lisa Lisa, S.Robinson, Whitney, Prince, F Jackson, D.W.& J.O., N.Cole, Will 2	
ALTIMORE. MD	Pwr, Jellybean.	the Labor Day holiday. Reports will
ILLY B.O'BRIEN-B104	LOS ANGELES, CA	be accepted Friday, September 4th and
DDS: Levert. HOT: Fatboys, Whitney, L.L.Cool J, Prince, S.Robinson,	JEFF WYATT/AL TAVERA-POWER106	



known him for so long--twelve or thirteen years--he's like a brother to me. He can be mellow, but he's not as outgoing as the character. What the people pick up from Jerome's character is totally from the heart. It's 150 percent from the heart. BH: You arrange some of the tunes here on this album, too. Did that skill come

## after arriving in Minneapolis?

AO: Yes, that was after, but I think that's one of my strongest attributes, 1 hear so many different things and I'm glad to have the chance to be a part of the projects, I also write, I have tons of songs, but "No song before its time." BH: When you were a small boy, did you picture yourself doing what you're doing now?

## AO: (laughs) Oh, no! I was going to be a professional athlete, It was my whole life, I played football in high school and went to college on an athletic scholarship, 1 went to college as a means of pursuing a

professional career in football, instead of going for an education, which should have been first. It wasn't, and consequently I quit, I learned from that experience. I knew once I found my niche in life, I'd never be a quitter. It happened to be music, and, excluding the fact that it's my livelihood, I think it's my calling also, I feel God had a master plan for me, and that's why I'm here today.

## BH: But do you watch football in your spare time?

AO: I'm a total fanatic! I live in Minneapolis but my favorite team would probably be the Los Angeles Raiders! But I have to be

a Viking fan--I live there, right? A lot of the Vikings are very close friends of mine. BH: What about future plans? AO: I'd like to get into acting. I have this one lifetime dream, and that's to play Otis Redding in his life story. Otis Redding was always my idol. I am so intrigued with the fact that he was a crossover artist before the word existed. He could take the uptempo material and really rock and roll--but he could also melt your heart with the ballads, "Sittin' On The Dock Of The Bay" was so incredible. It would just really make my life if I could do the Otis Redding Story.

# ON MANAGEMENT by Dr. Oren Harari

# SLIM DOWN Those fat firms!

Remember the "telephone game" we used to play as kids? One person would whisper a short story to another, who would then whisper it to another, and so on until the last person heard it. And remember how hilarious it was when the last person told the story because it was absolutely nothing like the first story?

I was reminded of the "telephone" game" recently when I read that General Motors had 18 layers of management. Eighteen layers! Can you imagine how slow and ponderous an organization would be with that many layers of management? How distorted communication becomes as it goes up and down the chain of command? The overhead involved in supporting bureaucrat after bureaucrat, middle manager on top of middle manager, who does little but push paper from one desk (or layer) to another? No wonder GM has been losing money and market share steadily. No wonder it can't respond quickly and efficiently to changes in the marketplace. No wonder morale is sinking there.

I don't want to pick on General Motors. This "layer" disease is common to many organizations. In fact, during the late 1970s and early 1980s, when Toyota and Nissan were making huge inroads into the U.S. car market, they had half to a third of the layers that Ford did.

Organizations have become <u>fat</u>. They've loaded themselves with layers of management. And many researchers have come to similar conclusions: It doesn't matter how great the company's leadership is. If it has ten layers of management, nothing's going to happen. It <u>can't</u>. Imagine a six-foot, 350-pound man. No matter how innovative or motivated he is, he won't be able to keep up with the leaner, fleeter competition.

One consulting and research firm investigated effective and less effective organizations, and found that the better ones (in terms of investment) had an average of four fewer layers of management than the less effective ones.

Does your organization have too many layers of management? Probably. I say this because after having visited many organizations over the past few years, I have yet to find any that have too few layers. The natural tendency of firms, even small ones, is to add a supervisor, or "manager", to any problem area.

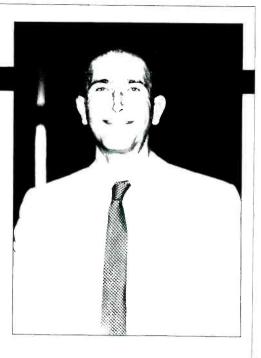
I've seen small firms of 50 people in one site that have up fo five layers of management. Toyota has five layers! Nucor Steel, a billion-dollar, profitable firm spread over several states, has four layers! Dana Corporation, a multi-state manufacturing concern, was doing terribly until it started to trim down. Dana went from eleven layers to five, and in the process turned itself around to become number two in the Fortune 500 firms in return on capital. The chairman of Dana was asked: "Why five layers?" He responded, "Because it's better than six, and not as good as four." They're working on it, though.

"If we strip down the layers, how will the work get done ?" you may ask. Good question. Answer: Train people to do the work and stop appointing cops to monitor their behavior. We've seen firm after firm, office after office, which finally got the idea that intense training of people, plus a large measure of trust and sharing of authority and information, yields a workforce which can take care of itself and be far more innovative and flexible in the process.

That's why, at Worthington Industries and Johnsonville Sausage, workers themselves do production planning, inventory control, quality control, scheduling, budgeting, hiring and operations control. They're trained and they're trusted. Management is there to support them, not to breathe down their necks. And that helps explain why those two firms have remarkable records in terms of return on shareholder equity and market share growth.

The contrast is all too great. I worked with an engineering firm which had two layers. After the three senior partners saw a decline in quality and an increase in turnover, they asked me if they should hire a "professional manager."

"That's the worst possible thing you could do," I said. "You'd be adding an unnecessary layer of management, increasing your overhead, stifling communication and innovation, and worst of all, you wouldn't even be addressing the root problems. Those engineers are competent. If quality is poor and they're quitting, you'd better find out why and ad-



It doesn't matter how great the company's leadership is. If it has ten layers of management, nothing's going to happen.

dress it. Don't delegate the mess to a new layer."

Does this mean that a new layer of management must never be added? Of course not. There's a time and place for everything. The reason I'm so insistent on this issue is that most firms lean too far in the opposite direction. They'd rather add than train and trust. They get fat. They get slow. They get sick.

Let me leave you with an opinion which seems to enrage my MBA students. Do we really need "foremen" or "supervisors" or "office managers?" I say no. Based on my experiences with successful firms which have thoroughly developed their employees, who in turn pick "team leaders," I can assure you that job titles like "supervisors" are going to be seen less and less in the future.

So start analyzing your organization. Start losing weight. Reassign "fat" people to useful revenue-enhancing jobs. Cut the fat, and you'll start cutting down on a lot of other problems. It works that way with our bodies. It works that way with our businesses.

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## SPECIAL NOTICE!

The Gavin Report offices will be closed Monday, September 7th due to the Labor Day holiday. Reports will be accepted Friday, September 4th and Tuesday, September 8th.

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# DAVE SHOLIN'S PERSONAL PICKS — SINGLES

MADONNA - Causing A Commotion (Sire/Warner Bros.) Her string of consecutive Top 40 hits is approaching a modern day record. I think it's safe to add this Madonna, Stephen "Breakfast Club" Bray collaboration to the list.

<u>BILLY IDOL - Mony Mony (Chrysalis)</u> Yes folks...it was bound to happen, the Tommy James Revival is under way Just ask anyone who's played this track over the last few years (Guy Zapoleon, Todd Fisher, Matt Hudson, among others) and they'll tell you about the huge response it receives.

LOS LOBOS - C'mon Let's Go (Slash/Warner Bros.) I'll never forget my first trip to Disneyland in 1958 and hearing this song come on the radio. Steve Kelsey at WFBG-Altoona, PA, reminded me that the McCoys revived it in 1966. Thanks to multi-talented Los Lobos for turning a new generation on to the great rock 'n' roll of Ritchie Valens.

JOHN WAITE - Don't Lose Any Sleep (EMI America) No doubt "Missing You" inspired this effort, which is a compliment in itself. John works his magic and energy into yet another terrific tune written by the prolific Diane Warren.

<u>PRETENDERS - If There Was A Man (Warner Bros.)</u> Chrissie Hynde mellows out on this beauty, singing as usual with emotional sincerity. A love song with a haunting mood that is bound to have an effect on those who hear it on the radio or in the James Bond film, "The Living Daylights."

<u>WAWANEE - Sugar Free (Epic)</u> Pronounced "Wah-Wah-Nee" this Australian contingent is certain to make the club circuit all over North America. AHHH, the sweet sound of success.

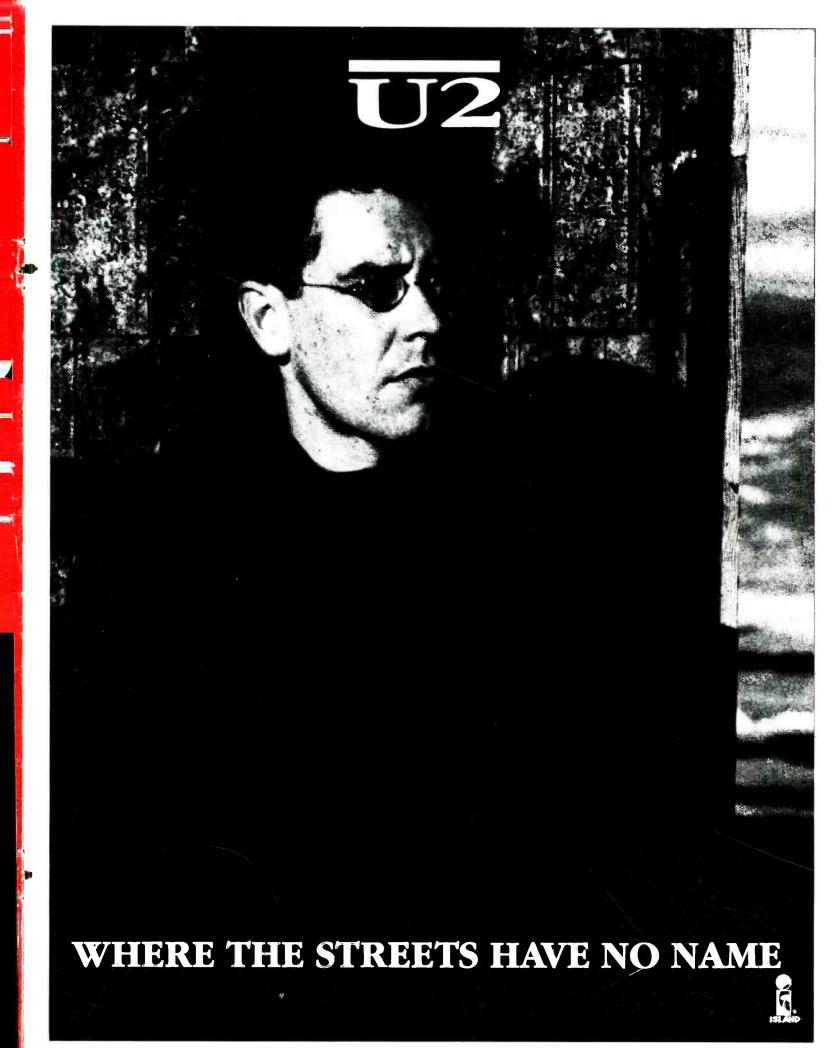
**BONNIE HAYES** - Some Guys (Chrysalis) Bonnie's built quite a following over the years in Northern California as Bonnie Hayes and The Wild Combo. Shedding that trademark and image she delivers a powerful pop effort. Writing ability must run in the Hayes family, as Bonnie's brother Chris has also written his share of winners with a guy named Huey Lewis.

TONIO K. - I'm Supposed To Have Sex With You (Chrysalis) An off the wall entry from the soundtrack of "Summer School." Could it be that George Michael has cleared the path for the three letter word? If so, this hot dance track with a beat reminiscent of K.C. and The Sunshine Band, should have a chance.



## JOHN COUGAR MELLENCAMP - The Lonesome Jubilee

(Mercury/PolyGram) Having risen like a lotus from the mudwrestling and food fights of his party animal days, J.C. has become a born-again thumper of the Good Book. Liner notes draw from Ecclesiates, while his lyrics shed tears the size of water balloons for the personal and societal misfortunes doled out by devils at work. Mellencamp's punch is spiked with accordion, tambourine, melodica, banjo and dulcimer without forsaking his medium--a rock and a hard place. He may never graduate from the School of Hard Knocks, but he's thoughtfully shed his sophomoric attitude. It's blue-collar and no-collar heartland rock 'n' roll. The lead single, *PAPER IN FIRE*, is the album's ash-kicker, but it isn't until his open letter to the Prez, *DOWN AND OUT IN PARADISE*, that the thoughts begin to smoke out real emotions.



# THE ONE TO PLAY. REMANDATIONS ' THEONEILOVE



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The first single from the album, DOCUMENT.

