**SINCE 1958** 

BOSION

the GAVIN REF

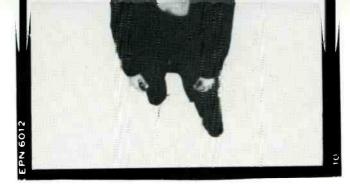
# BOSTON'S RE-ENTRY

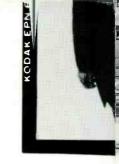
RADIO

**RARE INTERVIEWS WITH TOM SCHOLZ AND BRAD DELP** 

ONE HALLIDIE PLAZA, SUITE 725, SAN ERANCISCO, CALIFORNIA 94102-415-392-7750

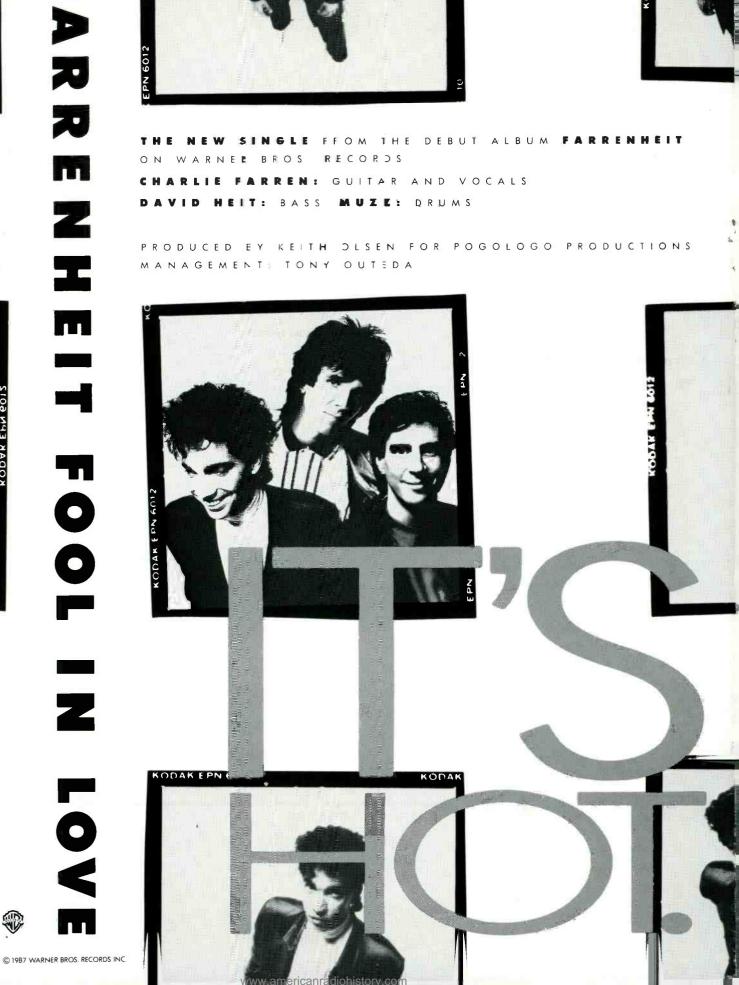






FFOM THE DEBUT ALBUM FARRENHEIT THE NEW \$1 GLE BROS RECORDS ΟN WARNER ARLIE FARREN: GUITAR AND VOCALS CH DAVID HEIT: BASS MUZE: DRUMS

PRODUCED EY KEITH OLSEN FOR POGOLOGO PRODUCTIONS MANAGEMENT: TONY OUTEDA



### the GAVIN REPORT

#### Editor: Dave Sholin

### ADDED 2W LW TW

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ARETHA FRANKLIN & GEORGE MICHAEL I Knew You Were Waiting (For Me) (Arista) 131 Adds	
<b>CLUB NOUVEAU</b> Lean On Me (Warner Bros.) 92 Adds	
BANGLES Walking Down Your Street (Columbia) 89 Adds	

#### ▲ TOP NEW AIRPLAY

### CERTIFIED

GENESIS Tonight, Tonight, Tonight (Atlantic)

CLUB NOUVEAU Lean On Me (Warner Bros.)

## RECORD TO WATCH

PAUL LEKAKIS Boom, Boom, Boom (ZYX) Ring, ring, ring go those phones! Immediate reaction reported.

LW	I W	
1	1	BON JOVI - Livin' On A Prayer (Mercury/PolyGram)
3	Z	HUEY LEWIS & THE NEWS - Jacob's Ladder (Chrysalis)
2	3	Chicago - Will You Still Love Me (Full Moon/Warner Bros.)
6	4	Jets - You Got It All (MCA)
5	5	Georgia Satellites - Keep Your Hands To Yourself (Elektra)
8	6	PETER GABRIEL - Big Time (Geffen)
12	7	BRUCE HORNSBY & THE RANGE - Mandolin Rain (RCA)
14	8	BRUCE WILLIS - Respect Yourself (Motown)
10	9	EDDIE MONEY - I Wanna Go Back (Columbia)
9	10	Journey - I'll Be Alright Without You (Columbia)
18	11	JANET JACKSON - Let's Wait Awhile (A&M)
4	12	Madonna - Open Your Heart (Sire/Wamer Bros.)
15	13	Ready For The World - Love You Down (MCA)
27	14	STARSHIP - Nothing's Gonna Stop Us Now (Grunt/RCA)
20	15	DEAD OR ALIVE - Brand New Lover (Epic)
22	16	BEASTIE BOYS - (You Gotta) Fight For Your Right (To Party) (Def Jam /Columbia)
11	17	Samantha Fox - Touch Me (I Want Your Body) (Jive/RCA)
23	18	WANG CHUNG - Let's Go (Geffen)
24	19	LINDA RONSTADT & JAMES INGRAM - Somewhere Out There (MCA)
21	20	Toto - Without Your Love (Columbia)
29	21	EUROPE - The Final Countdown (Epic)
19	22	Lionel Richie - Ballerina Girl (Motown)
7	23	Boston - We're Ready (MCA)
31	24	REO SPEEDWAGON - That Ain't Love (Epic)
17	25	Luther Vandross - Stop To Love (Epic)
28	26	JEFF LORBER - Facts Of Love (Warner Bros.)
	27	GENESIS - Tonight, Tonight, Tonight (Atlantic)
	28	EXPOSE - Come Go With Me (Arista)
37	29	LOU GRAMM - Midnight Blue (Atlantic)
	30	CLUB NOUVEAU - Lean On Me (Warner Bros.)
35	31	CROWDED HOUSE - Don't Dream It's Over (Capitol)
26	32	Chico DeBarge - Talk To Me (Motown)
	33	TINA TURNER - What You Get Is What You See (Capitol)
38	34	HIPSWAY - The Honeythief (Columbia)
36	35	BILLY IDOL - Don't Need A Gun (Chrysalis)
25	36	Cinderella - Nobody's Fool (Mercury/PolyGram)
13	37	Cyndi Lauper - Change Of Heart (Portrait)
16	38	Billy Vera & The Beaters - At This Moment (Rhino)

- 39 BRUCE SPRINGSTEEN Fire (Columbia)
  - 40 STEVE WINWOOD The Finer Things (Island/Warner Bros.)

# CHARTBOUND

ARTIST & TITLE	Reports	Adds	On	Chart
PETER CETERA - Big Mistake (Full Moon/Warner Bros.) *ARETHA FRANKLIN & GEORGE MICHAEL - I Knew You (Arista) DURAN DURAN - Skin Trade (Capitol) BANGLES - Walking Down Your Street (Columbia) *Debuts In Chartbound.	140 131 122 112	11 131 12 89	89  84 20	40  26 3

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40	ALBUM	25	GAVIN INTERVIEW:	37	P.D. NOTEBOOK				
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CHART

Reports accepted Mondays at 8 AM through 5 PM Tuesdays

Station Reporting Phone (415)392-7750

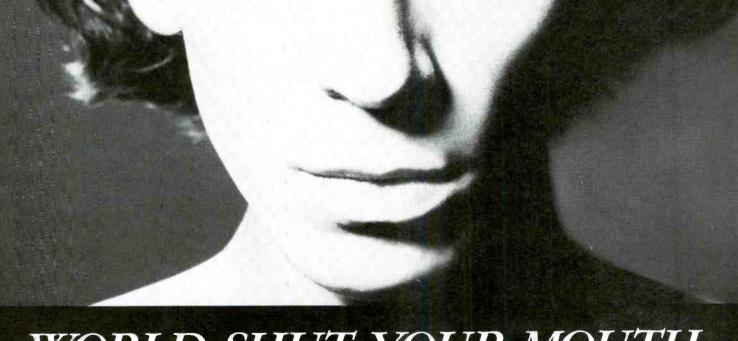
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# **UP&COMING**

 ARTIST & TITLE	Reports	Adds	On	Chart	
DARYL HALL - Someone Like You (RCA)	137	6	82	49	- 14
LONE JUSTICE - Shelter (Geffen)	115	7	51	57	
PRETENDERS - My Baby (Sire/Warner Bros.)	107	8	74	25	
A-ha - Cry Wolf (Warner Bros.)	102	8	51	43	
DAVID + DAVID - Ain't So Easy (A&M)	102	15	60	27	
SAMMY HAGAR - Winner Takes It All (Columbia)	100	27	70	3	
ROBBIE NEVIL - Dominoes (Manhattan)	95	50	43	2	
KOOL & THE GANG - Stone Love (Mercury/PolyGram)	94	35	45	14	
EIGHT SECONDS - Kiss You (When It's Dangerous)(Polydor/PolyGram)	87	10	43	34	
BURNS SISTERS BAND - Listen To the Beat Of A Heart (Columbia)	80	11	58	11	
SURVIVOR - How Much Love (Scotti Bros.)	79	43	33	3	X to X
ROBERT CRAY BAND - Smokin' Gun (Mercury/PolyGram)	77	16	52	9	
CAMEO - Candy (Atlanta Artists/PolyGram)	75	4	25	46	
'TIL TUESDAY - Coming Up Close (Epic)	71	5	36	30	
SHRIEKBACK - Gunning For The Buddha (Island)	62	11	<i>4</i> 9	2	
KANSAS - Power (MCA)	60	19	39	2	a constant
BILLY BRANIGAN - Maybe Tonight (Polydor/PolyGram)	59	21	35	3	
COMMUNARDS - Don't Leave Me This Way (MCA)	58	9	33	16	
*BILLY VERA & THE BEATERS - I Can Take Care Of Myself (Rhino)	57	48	9		
IDLE TEARS - Take Me Home (MCA)	57		50	7	
STACEY Q - We Connect (Atlantic)	53	3	17	33	
PAUL SIMON - The Boy In The Bubble (Warner Bros.)	49	26	21	2	
ROB JUNGKLAS - Making It Mean Something (Manhattan)	48	4	41	3	
SHEILA E - Hold Me (Paisley Park/Warner Bros.)	48	4	33	11	
POINTER SISTERS - All I Know Is The Way I Feel (RCA)	47	11	32	4	
*GREGORY ABBOTT - I've Got The Feeling (It's Over)(Columbia)	44	34	10		
WORLD PARTY - Ship Of Fools (Save Me From Tomorrow)(Chrysalis)	43	16	22	5	
SHIRLEY MURDOCK - As We Lay (Elektra)	43	10	13	20	
DONNA ALLEN - Serious (Atco)	43	16	19	8	
*BARBUSTERS - Light Of Day (Blackheart/CBS)	43	43			
KBC BAND - America (Arista)	33	1	29	3	
CHRIS DeBURGH - The Lady In Red (A&M)	32	5	14	13	
*MILLIE SCOTT - Every Little Bit (4th & Broadway/Island)	32	18	14		
TRIUMPH - Just One Night (MCA)	26	4	18	4	
*RATT - Dance (Atlantic)	26	13	11	2	
FREDDIE JACKSON - Have You Ever Loved Somebody (Capitol)	26	5	17	4	
COLIN JAMES HAY - Hold Me (Columbia)	26	4	22		
*BERLIN - You Don't Know (Geffen)	25	10	13	2	
PARACHUTE CLUB - Love Is Fine (RCA)	25	3	19	3	
PAUL McCARTNEY - Only Love Remains (Capitol)	23	2	15	6	
*SWEET SENSATION - Hooked On You (Nex Plateau)	21	2	6	13	
*VENETIANS - So Much For Love (Chrysalis)	20	8	12		
Dropped: #30-Benjamin Orr, #32-Glass Tiger, #33-Corey Hart, #34- Gregory Abbott, # (CONFUSION), #40-Robbie Nevil, Anita Baker, Howard Jones, Lucy Show, 5 Star, El D	l 39-Genesis		- 1		

the GAVIN REPORT/February 13, 1987

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Julian

# WORLD SHUT YOUR MOUTH



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Research: Keith Zimmerman Lisa Smith Betty Hollars

# HIT FACTOR

Hit Factor is a percentage of stations playing a record which also have it Top 20. ie: 100 stations playing the record -60 stations have it in their Top 20—Hit Factor = 60%.

STATIONS CHARTED HIT											
ARTIST	TITLE	LABEL	Reports	Adds	1-5	6-10	11-20	21-30	Uncharted		Week
HUEY LEWIS & THE NEWS - Jacob's Ladder (Chrysalis)			284	11	167	65	41	10		96%	8
THE STARSHIP -	Nothing's Gonna	Stop Us Now (Grunt/RCA)	278	8	1	4	69	145	51	26%	4
BRUCE WILLIS - Respect Yourself (Motown)			277	5	11	42	145	61	13	71%	6
BON JOVI - Livin'	On A Prayer (Mer	cury/PolyGram)	272	1	238	21	8	3	1	98%	9
GENESIS - Tonig	ht, Tonight, Tonigh	t (Atlantič)	270	74	2	5	22	66	101	10%	3
BRUCE HORNSE	BY & THE RANGE	- Mandolin Rain (RCA)	270	2	11	64	132	51	10	76%	5
JANET JACKSO	N - Let's Wait Awhi	le (A&M)	263	6	7	13	122	92	23	53%	6
WANG CHUNG -	Let's Go (Geffen)		259	10		5	58	132	54	248	5
PETER GABRIEL	- Big Time (Geffe	n)	253	4	5 <b>2</b>	89	81	23	4	87%	12
THE JETS - You (	Got it All (MCA)		247	3	100	93	37	12	2	93%	13
EDDIE MONEY -	I Wanna Go Back	(Columbia)	247	5	32	75	103	27	5	85%	9
CHICAGO - Will Y	ou Still Love Me (F	Full Moon/Warner Bros.)	236	1	177	44	10	2	2	97%	14
JOURNEY - I'll Be	Alright Without Yo	ou (Columbia)	230	9	58	85	59	15	4	87%	10
REO SPEEDWAG	GON - That Ain't Lo	ve (Epic)	229	9			28	99	93	12%	4
EUROPE - The Fi	nal Countdown (Ep	pic)	226	10	4	9	55	9.2	56	30%	5
LOU GRAMM - M	lidnight Blue (Atlan	tic)	224	18	-	1	11	66	128	5%	4
GEORGIA SATEI	L <b>LITES</b> - Keep You	ur Hands To Yourself (Elektra)	223	3	123	69	20	6	2	95%	12
DEAD OR ALIVE	- Brand New Love	r (Epic)	220	6	9	22	102	64	17	60%	11
TINA TURNER - \	What You Get Is W	hat You See (Capitol)	216	39		Ĩ	4	31	141	28	3
CLUB NOUVEAU	I - Lean On Me (W	arner Bros.)	205	92	2	9	16	35	51	13%	3
EXPOSE - Come	Go With Me (Arista	a)	201	39	4	3	16	51	88	118	5
LINDA RONSTAL	DT & JAMES ING	RAM - Somewhere Out There (MCA)	200	14	16	29	64	64	13	54%	8
TOTO - Without Y	our Love (Columbi	ia)	196		2	20	101	60	13	62%	7
BEASTIE BOYS	- Fight For Your Ri	ght (Def Jam/Columbia)	194	5	33	32	62	41	21	65%	7
STEVE WINWOO	D - The Finer Thin	gs (Island/Warner Bros.)	189	52			3	26	108	18	3
HIPSWAY - The H	Honeythief (Colum	bia)	188	15			22	57	94	11%	6
JEFF LORBER -	Facts Of Love (Wa	irner Bros.)	186	5	11	13	44	80	33	368	11
READY FOR THE	E WORLD - Love Y	'ou Down (MCA)	182		24	59	76	22	1	87%	10
CROWDED HOU	SE - Don't Dream i	it's Over (Capitol)	182	19		2	30	59	72	17%	6
MADONNA - Ope	en Your Heart (Sire	/Warner Bros.)	169		99	66	3		1	99%	10
BILLY IDOL - I D	on't Need A Gun (	Chrysalis)	163	11	1	2	13	61	75	98	6
BRUCE SPRING	STEEN - Fire (Col	umbia)	155	6	1	1	10	43	94	7%	4
LIONEL RICHIE	- Ballerina Girl (Mo	town)	155	1	32	64	41	11	6	88%	10
LUTHER VANDROSS - Stop To Love (Epic)			147	1	13	54	52	22	5	80%	13
PETER CETERA	- Big Mistake (Full	Moon/Warner Bros.)	140	11	#		7	33	89	5%	5
DARYL HALL - S	Someone Like You	(RCA)	137	6			12	37	82	88	5
CINDERELLA - N	lobody's Fool (Mer	cury/PolyGram)	130	2	13	22	5.2	27	14	66%	12
DURAN DURAN	- Skin Trade (Capi	tol)	122	12	1		3	23	84	2%	4
LONE JUSTICE -	Shelter (Geffen)		115	7	1	5	16	35	51	19%	10

# **SERIOUSLY FOLKS!**

"Big Reaction Record. Surprisingly big early <u>phones</u> from our <u>pop</u> listeners." -Joe Bohannon, B96 Chicago

"On its way to <u>Top 10 Sales</u>! Good phones. Early response has been good. Should cross over to CHR." *-Brian White, KITY San Antonio* 

"Donna Allen is in <u>POWER</u> rotation. <u>Top 5</u> requests, so get serious and play a hot one." *-Big Jack Armstrong, KF95 Boise* 

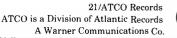
"Strong appeal <u>Women 18-24</u>. Building a good teen phone base. It's a serious record." -Dave Allen, WSSX Charleston

WXKS Q105	WVBS		KROY KITY	25-21	KRGV	D-33
KCPW	WRCK KHOP		Blog	D-28 22-19	WCKN WHYT	ON ON
BJ105	WGLF		WTIC	24	KF95	40-27
WRVQ	WMMC		KYRK	ON	KYNO	D-38
WBBQ			KNFM	D-35	Z102	37-34
KLUC	KMEL	28-21	WKQB	31-27	WJMX	ON
WXXX	FM102	D-25	¥106	D-36	MORE TO	COME!
WDLX	WQUE	11-8	KPWR	25-17		country.
WGTZ	KMGX	D-38	KRBE	D-26		
WDJX ADD @40	WSSX	D-38	KFIV	D-28		

# DONNA ALLEN "SERIOUS" IS A SMASH!



AVIN RECORD TO WATCH:





# INSIDE TOP 40 with DAVE SHOLIN

Lots of hard work and planning has gone into every event at this year's Gavin Seminar, and it's heartening to know so many of you have planned your schedules and budgets to include "The Gavin." Our Top 40 format session of last year was a noholds-barred discussion that covered a myriad of subjects. Expect even more this time around as scheduling affords the opportunity for programmers from other formats to be present. As mentioned several weeks ago, Guy Zapoleon, Co-National PD of Nationwide Communications and PD of KZZP Phoenix, will help me moderate. Also joining us will be programming consultant Buzz Bennett. Buzz's creative genius was responsible for lifting dozens of stations from the cellar to number one ranking virtually overnight. However, in keeping with our "Panelbusters" theme, the three of us will be thought-starters, directing the focus of discussion, but the real participants are those in the room. This is your chance to get that "guestion" answered or that comment off your chest. For those asking about The Super Bowl of Rock Trivia, check the tail end of this column.

That unstoppable **STARSHIP** crew is right on target with one of the fastest climbing records of their career. Last week's HIT FACTOR was 6% and it zooms to 26% showing every indication of going all the way to the top.

Plenty of go power for **WANG CHUNG** who showing a similar trend to "Everybody Have Fun Tonight." Currently Top 15 at KKEZ, KGOT, WBEN, 3WD, WKZQ, Z94, WCLG, KVYN, KVFM. KBBZ, while moving into the Top Twenty at WKTI Milwaukee, KEZY Anaheim, KMOK and KOZE Lewiston, KHYT Tucson, etc.

A big North American welcome for EUROPE logging some of the biggest increases of the week. Up a solid nine places for Gina Shurts KFMY 30-21...also hot with Roger Christian WBEN/FM 27-13, Bill Sellars WZYZ 22-14, Ric Lippincott Z95 26-17, Alix/Webster WJXQ 21-12, McCann/McKeighan WLRW 21-13, Boogie Summers KZZO 31-22 etc.



Vaulting over 200 total reports, EXPOSE turn in Top Thirty debuts at B106 Washington, Q99 Burlington, KC101 New Haven, WHYT Detroit, WBAM Montgomery, Q105 Tampa, KZZP Phoenix, Y95 Dallas, KDWZ Des Moines, WIAL Eau Claire, KQLA Manhattan, KMGZ Lawton, etc.

Continuing to perform well, CROWDED HOUSE is convincing more folks each week. Doing very well here in San Francisco at KITS 9-6 and KMEL 18-12, also on the move in Denver with Y108 charting it Top Ten, KIMN Top Twenty Five and KPKE adding. Also new at WIQQ, LG73, WFBG, KC101, WBBQ, WATT, KWTX, KZZU, etc.

Good airplay growth for **STEVE WINWOOD** moving onto the Top 40 with 52 new believers and closing in 200 stations. Debuts #19 for John Purdy OK95, #25 Jay Hall KBLQ, #23 Jim Gilles WTBX, #29 Mickey Lees KLKT, #29 Roy Williams KJOY...new on KHIT Seattle, KXFM Santa Maria, KTAG Cody, K106 Beaumont, KVIC Victoria, KIZZ Minot, G105 Durham/ Raleigh, Z94 Boston, etc.

Easily earning honors as Most Added, **ARETHA FRANKLIN** & partner **GEORGE MICHAEL** debut as a CHARTBOUNDER, sure to make their way onto the Top 40 next week. Those going right on it include WNCI & 92X Columbus, Z93 & 94Q Atlanta, Z100 New York, B97 New Orleans, Y106 Orlando, Y100 Miami, KCPW Kansas City, Q104 Gadsden, KNBQ Tacoma/Seattle, KHIT Seattle, FM102 & KWOD Sacramento, 93Q Houston, B94 Pittsburgh etc.

THE BANGLES may have struggled to get "Walk Like An Egyptian" off and running, but the early groundswell this time is another story. Programmer belief and initial airplay is strong as Steve Kingston and Amy Kronthal B104 Baltimore debut it at #29 and Marty Dempsey B106 Washington list it #28 the first week.

**DONNA ALLEN** has had quite a busy week since being RECORD TO WATCH this past Friday. Noteworthy West Coast action includes a move of 25-21 at KROY Sacramento, and debuts of #25 crosstown at FM102, #21 KMEL San Francisco, #26 KYOS Merced, #28 KFIV Modesto. Added by KCPW, KAGO, KWIN, WXKS, Q105, WDEK, WBBQ, 95XXX, WRCK, KCPI, etc.



Renewed interest in **RATT** gets them into UP & COMING with Tony Waitekus WCIL Carbondale charting it #24. New on Z93, Y94, KS103, KZZU, KMOK, 95XXX, Y106, WDBR, KSYZ, Y106, Y100, WJXQ, KHTZ, etc.

PAUL LEKAKIS was first mentioned in our January 30th edition. This obscure novelty is an instant phone item (due to obvious teen appeal) and moves 12-8 at Y100 Miami, 25-22 KZZP Phoenix with Z100's Scott Shannon debuting it #22. Also charted #2 at KITY San Antonio. It's on the ZYX label. If you need further info call Guy Zapoleon at KZZP (602) 964-4000, Brian Thomas BJ105 Orlando (305) 629-5105, or Steve Masters KITS San Francisco (415) 626-1053.

If you're interested in being a contestant in this year's SUPER BOWL OF ROCK TRIVIA

showdown, be sure to fill out your entry form (which you'll receive with your registration pack) and drop into the designated box in the registration area. All entries must be in by 9 AM Friday February 20th. *GEFFEN RECORDS AND MJI* 

#### **BROADCASTING** (Suppliers of Radio Trivia Quizzes) will have a well-marked location or just ask

well-marked location, or just ask anyone at the reg desk to point you in the right direction. After your phenomenal success with At This Moment

The story continues — be a part of the second smash single

I Can Take Care Of Myself

1

By the #1 requested artist of 1986 Billy Vera And The Beaters

> From the album By Request RNLP 70858 On Rhino



www.americanradiohistory.com

**TOP 40 ADDS** 

NORFOLK, VA(STEVE DAVIS-WNVZ) Aretha/G.M, Kool/Gang, Expose, NORTHEAST W.Chung. SANFORD, NC(BILL FREEMAN-WFJA) Paul Simon, Aretha/G.M, A. HAMILTON, ON(NEVIN GRANT-CKOC) Starship, B. Idol, Jets. Baker, G.Abbott, Run DMC TORONTO, ON(BOB SAINT-CFTR) B.Willis, H.Lewis, T.Turner, DURHAM/RALEIGH, NC(CINDY WRIGHT-G105) T.Turner, Duran, S. Dead/Alive. Winwood, Stacey Q. Bangles, G.Medeiros. BOSTON, MA(NELSON/DOLGINS-Z94) P. Lekakis, Aretha/G.M, W. Party, CHARLOTTE, NC(JACK DANIEL-WBCY) Kool/Gang, Rob.Nevil, S. Winwood, T.Turner. Aretha/G.M. BOSTON, MA(WHITE/O'CONNELL-WXKS/FM) W. Party, Aretha/G.M, CHARLOTTE, NC(REGGIE BLACKWELL-WROQ) G.Abbott, Run DMC, Rob.Nevil, D. Allen, Pointers, Burns Sis. Kool/Gang, Genesis, Barbusters, Bangles. CAPE COD, MA(RANDALL/McVIE-WKPE) Stacey Q, Rob.Nevil, FAIRMONT, NC(BILL SELLARS-WZYZ) B.Branigan, M.Scott, S. Pointers, DeBurgh, Aretha/G.M, Pretenders. Winwood, Bangles. PROVIDENCE, RI(TOM CUDDY-PRO/FM) Aretha/G.M, Cl.Nouveau, CHARLESTON, SC(ROGER GAITHER-WKQB/FM) Aretha/G.M, S. S.Murdock, Barbusters, Rob.Nevil, Mik.Howard. Winwood, G Abbott, Barbusters. KEENE, NH(MIKE TROMBLY-WKNE/FM) Aretha/G.M. Genesis, Bangles, FLORENCE, SC(GREEN/BOSWELL-106X) Kansas, Rob.Nevil, B.Vera. Kool/Gang, S. Winwood, Survivor, Aretha/G.M. CLAREMONT, NH(BARLOW/BILODEAU-WHDQ) CI.Nouveau, S. Hagar, CHERAW, SC(MITCH CLARK-WPDZ) Cameo, Bangles, B.Vera, Survivor, Rob.Nevil, B.Vera, Berlin, Aretha/G.M, G.Abbott. Shriekback RUMFORD, ME(RIVERS/PERRY-WMR) Expose, Survivor, Bangles, KINGSTREE, SC(GREG KNOP-WKSP) B.Branigan, M.Scott, Barbusters. Cl.Nouveau Melba M., M. Folz, Aretha/G.M, Parsons. ELLSWORTH/BANGOR, ME(TIM MOORE-WKSQ) Dead/Alive, B.Willis, MYRTLE BEACH, SC(RAY MARINER-WKZQ) Barbusters, Aretha/G.M, Ronst & J I Kinks, S. Winwood, Cl.Nouveau, Janet Jax., Venetians, D. Allen. BANGOR, ME(LEVEN/CLARK-WWFX) No Report, Frozen. GREENVILLE, SC(TOMMY SMITH-WANS/FM) B.Willis, Crowded H., BURLINGTON, VT(DENA YASNER-95XXX) Rob.Nevil, D. Allen, Kansas, Bangles. Aretha/G.M. Survivor, Ratt, H.Alpert, C.J. Hay. BURLINGTON, VT(THOM RICHARDS-Q99) Sheila E, Survivor, S. Hagar, SOUTHEAST David +, Aretha/G.M. HARTFORD, CT(MIKE WEST-WTIC/FM) Bangles, Aretha/G.M. VIRGIN ISLANDS/, PR(JONATHAN KEYES-ISLE 95), E.Money, WILLIMANTIC, CT(EVAN/SPENCER-WILI/FM) CoverGirls, CI.Nouveau, Aretha/G.M, G.Abbott. F.Jackson, B.Raitt. ATLANTA, GA(JEFF McCARTNEY-94Q) Aretha/G.M, Rob.Nevil, NEW HAVEN, CT(STEF RYBAK-KC101) Aretha/G.M, Kool/Gang, G.Abbott. Crowded H. ATLANTA, GA(BOB CASE-Z93) Expose, Aretha/G.M, Ratt. WESTPORT, CT(STORM N. NORMAN-WEBE/FM) McCartney, G.Abbott, ROME, GA(DANNY HOWARD-WQTU) Bangles, Aretha/G.M, Kool/Gang, B.Vera, Aretha/G.M, L. Stubbs NEW YORK, NY(SCOTT SHANNON-Z100) Cinderella, Cameo, Genesis, Survivor SWAINSBORO, GA(CHARLIE FRI-WGKS/FM) Kool/Gang, Shriekback. Aretha/G.M. Cl.Nouveau, Bangles, B.Vera, Aretha/G.M, Survivor, Jets, Genesis, Paul HAMPTON BAYS, NY(ROB POULIN-WWHB) S. Miller, Pointers, B. Vera, Simon, Pretenders, Jacksons, Sheila E, Kansas. Aretha/G.M, Rob.Nevil, F.Jackson, Barbusters. VIDALIA, GA(MELODI GARRETT-98Q) B.Branigan, B. Davis, P. Cetera, SCHENECTADY, NY(JIM WALSH-3WD) Genesis, Bangles, Barbusters, Aretha/G.M, Parsons, Triumph, Barbusters, M. Folz. Aretha/G.M, G.Abbott. ATHENS, GA(DAN MURRAY-WAGQ) G.Abbott, P. Cetera, Venetians, KINGSTON, NY(THOM WILLIAMS-WBPM) Survivor, S. Hagar, Cl.Nouveau, Bangles, W. Party. Aretha/G.M. Shriekback. POUGHKEEPSIE, NY(BOB WEIL-WSPK/FM) Aretha/G.M, Barbusters, AUGUSTA, GA(BRUCE STEVENS-WBBQ) Expose, T.Turner, Crowded T.Turner, Communards, Starpoint, CoverGirls. H., D. Allen, H.Alpert. UTICA. NY(EDWARDS/ANDREWS-WNYZ) Bangles, S. Winwood, FT.VALLEY/MACON, GA(NATHAN HALE-WQBZ) Ratt, P. Young, Genesis, Barbusters, Aretha/G.M, Paul Simon. Survivor, Aretha/G.M, Lou Gramm. HINESVILLE, GA(JAY/DAWSON-WBLU) Genesis, F.Jackson, D. Allen, UTICA, NY(LARRY WILLIAMS-WRCK) Aretha/G.M, Lou Gramm, Pretenders, H.Alpert, D. Allen. Aretha/G.M, Burns Sis., Parsons, B.Branigan, Starpoint, Bangles, P. BINGHAMTON, NY(DON MORGAN-WAAL/FM) Lou Gramm, Expose, Cetera VALDOSTA, GA(STEVE SUTTON-WLGA) Aretha/G.M. Genesis, S. CI Nouveau Winwood, Bangles, S. Hagar. BUFFALO, NY(ROGER CHRISTIAN-WBEN/FM) David +, Aretha/G.M, Paul Simon, Lone Just., W. Party. COLUMBUS, GA(MIKE O'CONNOR-WNKS/FM) Aretha/G.M, Hipsway, Rob Nevil, a-Ha, Georgia S., Survivor, Barbusters, Lone Just. ITHACA, NY(JESSICA ETTINGER-WVBR/FM) Barbusters, Cl.Nouveau, COLUMBUS, GA(McCARD/CARROLL-WCGQ) Kool/Gang, Venetians, B.Vera. Rob.Nevil, Aretha/G.M, Paul Simon, S.Murdock, Bangles. TALLAHASSEE, FL(RICH STEVENS-Z103) Ronst &J.I, Aretha/G.M, **MID ATLANTIC** CI Nouveau PANAMA CITY, FL(JEFF DAVIS-WPFM) CI.Nouveau, Paul Simon, ASBURY PARK, NJ(PAT GILLEN-JLK/FM) Barbusters, R. Cray, Bangles, Aretha/G.M, T.Tuesday, Kansas, Kool/Gang, Bangles S.Murdock, David +. FT.WALTON BEACH, FL(MIKE BRIDGES-WFTW/FM) Genesis, TRENTON, NJ(TOM CUNNINGHAM-WPST) Bangles, Aretha/G.M, Cl.Nouveau, Survivor, Bangles, R. Cray, Nocera. Rob.Nevil, W. Party. PENSACOLA, FL(NORTH/HART-WJLQ/FM) No Report, Frozen. PITTSBURGH, PA(LORI CAMPBELL-B94) Ronst &J.I, Lou Gramm, GAINESVILLE, FL(JERI BANTA-WYKS) Genesis, CI.Nouveau, Duran, Aretha/G.M. H.Alpert, Rob.Nevil. PITTSBURGH, PA(McQUEEN/SHEDLOCK-WYDD) P. Smyth, T.Turner, ORLANDO, FL(McKAY/HAYES-Y106) Aretha/G.M, Run DMC, Ratt, Cameo, Bangles, S. Hagar. Sweet Sen. ERIE, PA(JIM COOK-WJET) CI.Nouveau, Expose, S. Winwood, S. Hagar. MIAMI, FL(FRANK AMADEO-Y100) Bangles, Starship, Aretha/G.M, Mel & ERIE, PA(BILL SHANNON-K104) Aretha/G.M, R. Cray, Santana, Kim, Ratt, Giorgio. S.Robinson, P. Smyth. MIAMI, FL(MARK SHANDS-95INZ) No Adds. ALTOONA, PA(STEVE KELSEY-WFBG) Beastie B., Cl.Nouveau, TAMPA, FL(BOBBY RICH-Q105) D. Allen, Genesis. Europe, Kool/Gang, T.Turner, Crowded H., Expose. WASHINGTON, DC(MARTY DEMPSEY-B106) Aretha/G.M, H.Alpert,

#### SOUTH

BIRMINGHAM, AL("CATFISH"JIM PREWITT-WKXX) Dead/Alive, CI.Nouveau, Stacey Q, G.Abbott, Beastie B..

Journey, Barbusters, Daryl Hall, S. Winwood.

BALTIMORE, MD(KINGSTON/KRONTHAL-B104) Aretha/G.M, Journey.

OCEAN CITY, MD(McKAY/JERNIGAN-100KHI) S.Murdock, C.J. Hay,

T.Turner, Cl.Nouveau, Genesis, Rob.Nevil, DeBurgh, R. Cray.

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	TOP 40 ADDS
FAYETTE, AL(JOHN ANTHONY-WHKW) Expose, Melba M., H.Alpert,	<b>PETOSKEY, MI</b> (DENNIS MARTIN-WWPZ) Bon Jovi, Genesis, Janet Jax.,
Bangles, Aretha/G.M, Rob.Nevil.	T.Turner.
GADSDEN, AL(BILL ST. JOHN-Q104) CI.Nouveau, Aretha/G.M, T.Turner, S.Murdock, Bangles, Kool/Gang. MONTGOMERY, AL(BROWN/COLLINS-WHHY/FM) No Report, Frozen.	UPPER MIDWEST
MONTGOMERY, AL(OWENS/JACKSON-BAM99) Hipsway, Paul Simon.	DES MOINES, IA(OAKES/HALL-KDWZ) Rob.Nevil, Bangles, Barbusters.
MOBILE, AL(MARK DAVID SAWYER-WABB/FM) Cameo.	DES MOINES, IA(KNIGHT/SHARP-KRNQ) Journey, T.Turner.
JOHNSON CITY, TN(POTTER/TAYLOR-WQUT) No Adds.	CLEAR LAKE/MASON CTY, IA(CARLA KEIS-KZEV) No Report,
KNOXVILLE, TN(CHRIS MAC-WTNZ/FM) T.Turner, S. Winwood,	Frozen.
Aretha/G.M, Barbusters.	FT.DODGE, IA(JIM DAVIS-KKEZ) T.Turner, B.Branigan, S. Winwood, S.
GREENVILLE, MS(DAN DIAMOND-WIQQ) Genesis, B.Vera, T.Turner, Bangles, Cl.Nouveau, Duran, Crowded H TUPELO, MS(JAY HASTINGS-KZ103) Daryl Hall, Survivor, T.Turner.	Hagar. WATERLOO/C.RAPIDS, IA(JEFF CHRISTENSON-KOKZ) Cl.Nouveau,
HATTIESBURG/LAUREL, MS(DALE TAYLOR-WHSY/FM) Boston, Aretha/G.M, Bangles, Venetians, Cl.Nouveau.	Crowded H., Barbusters, Pretenders, S. Winwood, a-Ha, Burns Sis., Bangles, Shriekback, Giorgio. SIOUX CITY, IA(HARRISON/BROWN-KSEZ/FM) T.Turner, Cl.Nouveau,
LAUREL/HATTIESBURG, MS(JIM SCOTT-WNSL) Kool/Gang,	S. Winwood, Hipsway.
T.Turner, P. Cetera, S. Winwood, 8 Seconds.	SIOUX CITY, IA(PAT PAXTON-KGLI) Cl.Nouveau, Paul Simon.
BILOXI, MS(SANDI STEVENS-WQID) J.Lorber, T.Turner, Genesis,	DUBUQUE, IA(JEFF DAVIS-KLYV) Cl.Nouveau, Hipsway, Survivor,
Aretha/G.M, CI.Nouveau, Beastie B	Bangles.
MCCOMB, MS(DOUG WALKER-WHNY) Barbusters, S. Winwood,	IOWA CTY/CEDAR RAPID, IA(STEWART/NUGENT-KKRQ) Chico
G.Abbott, Bangles, Cl.Nouveau, Bruce Sp., David +.	DeB., Lone Just., C.Hart, S. Hagar, Janet Jax., W. Party.
STARKVILLE, MS(WILLIAMS/CROCKETT-WKOR) Aretha/G.M,	CEDAR RAPIDS, IA(MANN/DIXON-KQCR/FM) Genesis, G.Abbott,
Barbusters, Cl.Nouveau, Lone Just	S.Murdock, T.Tuesday, Cl.Nouveau.
PADUCAH, KY(TONY RICHARDS-WDDJ/FM) Expose, B. Idol,	DAVENPORT, IA(GYNNY O'HARA-KIIK) Cl.Nouveau, T.Turner,
Cl.Nouveau, 8 Seconds, T.Turner.	Rob.Nevil, David +, T.Tuesday, Kool/Gang.
GLASGOW, KY(KELLY DOSSEY-WOVO/FM) M.Scott, Bangles, Survivor,	KENOSHA, WI(TERRY HAVEL-WJZQ) Bangles, Barbusters, B.Vera,
Cl.Nouveau, Kool/Gang, J.Lorber, B. Davis, Barbusters.	Aretha/G.M, Genesis, S.Miller.
NEW ORLEANS, LA(JOEY GIOVINGO-B97) T.Turner, Bangles,	MILWAUKEE, WI(DENISE LAUREN-WKTI) Journey, Ronst &J.1,
Aretha/G.M, G.Abbott.	Aretha/G.M, Expose, Peter Wolf, REO, Madhouse.
GOLDEN MEADOW, LA(DON GRAHAM-KBAU/FM) T.Turner,	MADISON, WI(JONATHAN LITTLE-Z104) Bangles, Barbusters, Iggy Pop.
Barbusters.	GREEN BAY, WI(KIM BRADLEIGH-WKFX) Bangles, Genesis, Starship.
HOUMA, LA(MARK KELLY-KCIL/FM) Genesis, Bangles, S. Hagar,	WAUSAU, WI(DUFF DAMOS-WIFC) CI.Nouveau, Duran.
Aretha/G.M, Kool/Gang, Bob Geldof, Shriekback, Full Force.	STEVENS POINT, WI(BOULEY/STEFFEN-WSPT) Paul Simon,
LAKE CHARLES, LA(BRUCE GILBERT-KBIU/FM) G.Medeiros, S.Miller,	Aretha/G.M, Bangles, DeBurgh, S. Hagar.
B.Vera, Expose, Bangles.	LA CROSSE, WI(SHEBEL/SANDERS-HIT105) Lou Gramm, Expose,
BATON ROUGE, LA(RICE/AWFMF) Lou Gramm, Cl.Nouveau,	Genesis.
P.Gabriel.	LA CROSSE, WI(GREER/CARR-WIZM/FM) Genesis, T.Turner, S.
BATON ROUGE, LA(MICHAEL ADAMS-WGGZ/FM) REO, Expose, Jets, Lou Gramm. MONROE, LA(LORI CLARY-KNOE/FM) G.Abbott, Kansas, Survivor, G.	Winwood, Cl.Nouveau, Survivor, Crowded H EAU CLAIRE, WI(RICK JAMES-WBIZ) Cl.Nouveau, Survivor, Bangles,
Allman, H.Hewett, Mik.Howard, Aretha/G.M, Barbusters. ALEXANDRIA, LA(CHRISTIE ATWOOD-KQID/FM) No Report, Frozen.	Communards, Aretha/G.M. EAU CLAIRE, WI(RICK ROBERTS-WIAL) CI.Nouveau, Ronst &J.I, Aretha/G.M.
EAST CENTRAL	MINNEAPOLIS/ST.PAUL, MN(ANTHONY/MICHAELS-KDWB/FM) S. Winwood, P. Echo, 8 Seconds, Berlin, Rob.Nevil, Ronst &J.I. DULUTH, MN(JIM GILLES-WTBX) Expose, Cl.Nouveau, David +.
PINEVILLE, WV(HENRY MORGAN-WWYO) S. Winwood, M.Scott, Daryl Hall, Cl.Nouveau, S. Hagar, B.Branigan, Kool/Gang. CHARLESTON, WV(JARVIS/ROSE-WVSR/FM) Cl.Nouveau, Genesis. MORGANTOWN, WV(JOHN DELANEY-WCLG/FM) T.Turner, Survivor,	<ul> <li>ROCHESTER, MN(BILL DAVIS-KROC/FM) Bangles, CI.Nouveau, Survivor, Expose, Rob.Nevil, Kool/Gang, M.Scott, Parsons, Barbusters.</li> <li>ROCHESTER, MN(BILL DAVIS-KROC/FM) No Report, Frozen.</li> <li>MANKATO, MN(GARVIN/McCORMICK-KDOG/FM) Rob.Nevil, Kansas, P Young, Aretha/G.M.</li> </ul>
a-Ha, Cl.Nouveau, Kool/Gang. COLUMBUS, OH(RICHARDS/KELLY-WNCI/FM) B.Vera, Europe, Aretha/G.M, Rob.Nevil, Expose. COLUMBUS, OH(COOK/HAINES-92X) Europe, Hipsway, Bangles,	MANKATO, MN(SEGER/KING-KEEZ/FM) Survivor, P. Echo, Crowded H. Genesis, Rob.Nevil, Bruce Sp., a-Ha, Shriekback. ALBERT LEA, MN(PAUL JOHNSON-KCPI/FM) B.Branigan, Lou Gramm,
Aretha/G.M.	R.Jungklas, D. Allen, Bangles, M.Scott.
CINCINNATI, OH(JIM FOX-Q102) CI.Nouveau, Expose.	<b>ST. CLOUD, MN</b> (BLAKE PATTON-KCLD/FM) M.Scott, Rob.Nevil,
ANGOLA, IN(OSBORN/ST.JOHN-WLKI/FM) No Report, Frozen.	Genesis, Bangles, Cl.Nouveau, B.Vera, David +.
RICHMOND, IN(JASON ROBERTS-K96) Genesis, Lou Gramm,	VERMILLION, SD(DEAN RUSSELL-KVRF) Paul Simon, Expose,
CI.Nouveau, Expose, T.Tuesday, B.Vera, Aretha/G.M, McCartney.	Rob.Nevil, Santana, Burns Sis., B.Vera, Parsons, W. Party, S.Miller,
VINCENNES, IN(DANNY WAYNE-106RTB) CI.Nouveau, T.Turner,	Survivor.
Expose, B.Branigan, Burns Sis <b>TERRE HAUTE, IN</b> (MIKE ARNETT-WPFR) Bangles, Rob.Nevil, Hipsway, S. Hagar, Georgia S., B.Branigan. <b>DETROIT, MI</b> (MARK JACKSON-WHYT) P.Gabriel, G.Abbott, Aretha/G.M,	<ul> <li>YANKTON, SD(RANDY KUSSMAN-KQHU/FM) Genesis, B.Branigan.</li> <li>SIOUX FALLS, SD(CHARLIE O'DOUGLAS-KKRC) No Report, Frozen.</li> <li>ABERDEEN, SD(SCOTT DANIELS-KQ95) Bangles, B.Vera, Barbusters.</li> <li>WINNER, SD(JOHN FORD-KWYR/FM) P. Cetera, Bruce Sp., Lou Gramm Genesis, Survivor, S. Hagar.</li> </ul>
Ronst &J.I. JACKSON/LANSING, MI(ALIX/WEBSTER-WJXQ) Ben Orr, Jul. Cope, G. Allman, Santana, W.Chung, Ratt, D.Edmunds, Barbusters, Psych.Furs.	RAPID CITY, SD(McDANIEL/AUSTIN-KGGG/FM) No Report, Frozen. RAPID CITY, SD(SHERWYN/KALLAWAY-KKLS/FM) B. Idol, David +,
GRAND RAPIDS, MI(MIKE TINNES-WKLQ) Genesis, B. Idol, REÓ,	Aretha/G.M, Genesis, Cl.Nouveau.
Ronst &J.I.	FARGO/MOORHEAD, ND(JACK LUNDY-Y94) Cl.Nouveau, Kansas, S.
CADILLAC, MI(GARY BURTON-WATT) Ronst &J.I, Genesis, Crowded H.,	Winwood, Ratt.
KBC, S. Winwood, T.Turner.	GRAND FORKS, ND(NORTH/HENDRICKSON-KKXL/FM) Genesis,
ALPENA, MI(DARRELL KELLEY-WHSB) Shriekback, B.Vera, Expose,	Expose, Rob.Nevil, Beastie B
Aretha/G.M.	BISMARCK, ND(BOB BECK-KYYY/FM) CI.Nouveau, David +, Aretha/G.
CHEBOYGAN, MI(GRISDALE/ANDERSON-WQLZ/FM) Paul Simon, W. Party, R.Jungklas, Crowded H	S. Hagar. MINOT, ND(GREG MAGNUSON-KIZZ) Cl.Nouveau, S. Winwood, Expose Hipsway, Genesis.

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#### **TOP 40 ADDS**

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	TOP 40 ADDS
<ul> <li>DE KALB, IL(LEW WHITE-WDEK/FM) B.Vera, Expose, W. Party, D. Allen, Psych.Furs, Madhouse.</li> <li>JOLIET, IL(BOB WEBER-WLLI) Genesis, B.Branigan, Cl.Nouveau, Bruce Sp</li> <li>CHICAGO, IL(LIPPINCOTT/KELLY-WYTZ) Barbusters, Bob Geldof, Boston, Pretenders.</li> <li>CHICAGO, IL(RICH McMILLAN-WLS/AM) T.Turner.</li> <li>FREEPORT, IL(JIM READEKER-WXXQ) R. Cray, B. Idol, T.Turner, Paul Simon.</li> <li>ROCKFORD, IL(BRILL/DENT-WZOK) Aretha/G.M, S. Hagar, Bangles, S. Winwood, Genesis.</li> <li>GALESBURG, IL(HEATH/SHAVER-WGBQ/FM) Kool/Gang, B.Branigan, Aretha/G.M, S. Hagar, Paul Simon, R. Cray, Rob.Nevil, Cl.Nouveau.</li> <li>BLOOMINGTON, IL(JUSTIN/ROBBINS-WBNQ) Genesis, Survivor.</li> <li>CHAMPAIGN, IL(MCCANN/McKEIGHAN-WLRW/FM) Hipsway, Bangles, Aretha/G.M, Communards, Crowded H., W. Party.</li> <li>SPRINGFIELD, IL(GREG LAWLEY-WDBR) Aretha/G.M, B.Vera, Bangles, Barbusters, Ratt, Venetians.</li> <li>FAIRFIELD, IL(TOM LAVINE-WFIW) Genesis, T.Turner, S. Winwood.</li> <li>CARBONDALE, IL(TONY WAITEKUS-WCIL/FM) Mel &amp; Kim, Communards, Sheila E, Hipsway, Aretha/G.M, R. Cray.</li> </ul>	<ul> <li>LUFKIN, TX(ERNIE BROWN-KAFX) Genesis, Starship, B.Branigan, B. Idol, Pointers, Kool/Gang, Lou Gramm, H.Jones, Hipsway, Expose, Duran, Daryl Hall, Bangles, REO, 8 Seconds.</li> <li>DALLAS, TX(CHUCK BECK-Y95) Chicago, Genesis.</li> <li>WICHITA FALLS, TX(BRENDA KAY-KNIN/FM) W.Chung, Aretha/G.M, Bangles, David +, Duran.</li> <li>WACO, TX(VERN PECORE-KWTX/FM) Kool/Gang, S. Hagar, Cl.Nouveau, Hipsway, Aretha/G.M, Crowded H</li> <li>SAN ANGELO, TX(JOHN RAYMOND-KIXY/FM) Expose, B.Vera, Triumph, Paul Simon, Barbusters, Rob.Nevil.</li> <li>HOUSTON, TX(LANDER/HAMILTON-93Q) Janet Jax., Vandross, Journey, Aretha/G.M, Lou Gramm.</li> <li>BEAUMONT, TX(BAKER/JACKSON-B95) Paul Simon, P. Cetera, T.Tuesday, Barbusters, Aretha/G.M.</li> <li>BEAUMONT, TX(JEFF ROBERTS-K106) Cl.Nouveau, S. Winwood, P. Club, Genesis, Aretha/G.M, B.Vera, M.Scott.</li> <li>BRYAN, TX(CARL GIDEON-KTAM) Pointers, Daryl Hall, P. Cetera, Cl.Nouveau, Lou Gramm, Bangles.</li> <li>BRYAN, TX(RICK WOODELL-KKYS) B.Vera, Aretha/G.M, Pointers, Bangles, Rob.Nevil, M.Scott.</li> <li>VICTORIA, TX(TONY DAVIS-KVIC) Crowded H., S. Winwood, Genesis,</li> </ul>
CENTRAL	T.Turner. LAREDO, TX(KIRK DAVIDSON-KRRG) B.Vera, C. Crisis, Run DMC, Ciercia Develop C. Abbott Sectors D. Smith D. OF LOVE
<ul> <li>KIRKSVILLE, MO(BILL BRIAN-KTUF) No Adds.</li> <li>EAST PRAIRIE, MO(GREG LANDIS-KYMO) Bangles, Starship, T.Turner, P. Club.</li> <li>KANSAS CITY, MO(DENE HALLAM-KCPW) G.Medeiros, Cinderella, Aretha/G.M, Survivor, Expose, G.Abbott, D. Allen.</li> <li>KANSAS CITY, MO(PERUN/BARBER-KBEQ) Starship, L.Richie, J.J.&amp; W.H., Expose, P. Lekakis.</li> <li>JEFF.CITY/COLUMBIA, MO(BRIAN MILLER-KTXY) CI.Nouveau, Expose, Survivor, B.Vera, Rob.Nevil.</li> <li>WAYNESVILLE, MO(KEVIN BARTON-KFBD) Kansas, Bangles, CI.Nouveau, G.Abbott, S.Miller, Jul. Cope, Venetians.</li> <li>MANHATTAN, KS(WAGNER/WILSON-KQLA/FM) Kansas, Bangles, Rob.Nevil, B.Vera, Burns Sis</li> <li>TOPEKA, KS(ROGER HEATON-WIBW/FM) E.Money, Dead/Alive.</li> <li>TOPEKA, KS(ROGER HEATON-WIBW/FM) E.Money, Dead/Alive.</li> <li>SALINA, KS(STEVE WALL-99KG) G.Abbott, C.J. Hay, Kool/Gang, Run DMC, a-Ha, S. Winwood, Aretha/G.M, Barbusters, S.Murdock.</li> <li>HOISINGTON, KS(BIEKER/ATKINSON-KHOK) S. Winwood, Kansas, Expose, CI.Nouveau.</li> <li>HAYS, KS(JACK CREES-KJLS) Barbusters, B.Vera, L. Stubbs, T.Turner, B. Idol.</li> <li>OMAHA, NE(TOM MIKKELSEN-KGOR) Dead/Alive, REO, B.Hornsby, W.Chung.</li> <li>NORFOLK, NE(DOUG KOEHN-KNEN) P. Cetera, Aretha/G.M, Mik.Howard, B.Branigan.</li> <li>GRAND ISLAND, NE(DEAN GORDON-KSYZ/FM) Wallets, Berlin, Survivor, Kansas, Ratt, Bangles, Communards, M.Scott.</li> </ul>	<ul> <li>Giorgio, Bangles, S. Hagar, G.Abbott, Santana, P. Smyth, B. OF LOVE.</li> <li>SAN ANTONIO, TX(WHITE/GILES-KITY) Aretha/G.M, CoverGirls, Georgia S., Madhouse, Melba M., G.Abbott, Burns Sis</li> <li>SAN ANTONIO, TX(KATHIE ROMERO-Q96/76) D.Edmunds, W.Chung, Bob Geldof, T.Turner, Rob.Nevil.</li> <li>WESLACO, TX(ANNA DeHARO-KRGV) CI.Nouveau, N.Edition, Duran, Europe, Mel &amp; Kim.</li> <li>AUSTIN, TX(TONACCI/OLIVER-B93/FM) Journey, Expose, CI.Nouveau.</li> <li>PAMPA, TX(MIKE KNEISL-KGRO) B.Vera, Aretha/G.M, Paul Simon, Bangles, Barbusters.</li> <li>AMARILLO, TX(PETER STEWART-KAKS/FM) Bangles, B. Idol, Daryl Hall, S. Winwood, C.Hart.</li> <li>ABILENE, TX(KELLY JAYE-KEYJ) Run DMC, Aretha/G.M, Bangles, Kansas, Rob.Nevil, Communards, S. Winwood.</li> <li>ODESSA/MIDLAND, TX(JIM SCOTT-KWES/FM) a-Ha, J.Lorber, Aretha/G.M, S. Winwood, Time Code.</li> <li>PHOENIX, AZ(GUY ZAPOLEON-KZZP) Journey, Barbusters.</li> <li>TUCSON, AZ(BEAU RICHARDS-KHYT) Jacksons, CI.Nouveau, Genesis, CI.Nouveau.</li> <li>TUCSON, AZ(BEAU RICHARDS-KHYT) Jacksons, CI.Nouveau, Genesis, Barbusters, W. Party, B.Vera, Aretha/G.M, B.Branigan, Giorgio, Kim Wilde, L. Stubbs.</li> <li>SANTA FE/ALBUQUERQUE, NM(RICH BAILEY-KKSS/FM) P.Gabriel, Communards, D. Allen, Aretha/G.M, Bangles.</li> <li>CLOVIS, NM(BOOGIE SUMMERS-KZZO/FM) Crowded H., Genesis, Kool/Gang, Expose, M.Scott.</li> <li>ALAMOGORDO, NM(LaDONA HADLEY-KINN/FM) Paul Simon, Parsons, Bangles, G.Abbott, Kool/Gang, B.Branigan, Berlin, Survivor.</li> </ul>
KEARNEY, NE(RICK JEFFREY-KQKY/FM) Bangles, S. Hagar, M.Scott, B.Vera, Cl.Nouveau.	ROCKY MOUNTAIN
<ul> <li>McCOOK, NE(CARTWRIGHT/TAPIA-KZMC) M.Scott, S. Winwood, Survivor, S.Miller, Berlin, Genesis.</li> <li>EL DORADO, AR(DONNELLY/JOHNSON-KLBQ/FM) Aretha/G.M, Lone Just., Expose, Europe, 8 Seconds.</li> <li>EL DORADO, AR(GARY TERRELL-KIXK) W.Chung, Genesis, S. Winwood, P. Young, Burns Sis</li> <li>HOT SPRINGS, AR(J. HARVEY-KLAZ/FM) G.Abbott, Shriekback, Rob.Nevil, S. Winwood, 8 Seconds.</li> <li>LITTLE ROCK, AR(MARK MC CAIN-KKYK) W.Chung, J.Lorber, E.Money.</li> <li>FAYETTEVILLE, AR(ALAN/FISK-KKEG) S. Hagar, 8 Seconds, R. Cray, Parsons.</li> </ul>	<ul> <li>BILLINGS, MT(CHARLIE FOX-KYYA) Aretha/G.M, Survivor, Lou Gramm, Barbusters, CI.Nouveau.</li> <li>BILLINGS, MT(DAVE WEISSMAN-KZLS) Rob.Nevil, CI.Nouveau, Survivor.</li> <li>BOZEMAN, MT(BEE/ROBERTS-KUUB) B.Branigan, Shriekback, Communards, Pointers, G.Abbott, B.Vera, Iggy Pop.</li> <li>KALISPELL, MT(BARRY BENNETT-KBBZ/FM) Genesis, R. Cray, B.Vera, Bangles, M.Scott.</li> <li>DENVER, CO(RANDY JAY-KIMN) P.Gabriel, T.Turner.</li> <li>DENVER, CO(DOM TESTA-Y108) Aretha/G.M, B.Willis, David +, a-Ha, Duran.</li> <li>DENVER, CO(DOUG ERICKSON-KPKE) Crowded H., CI.Nouveau, REO,</li> </ul>
SOUTHWEST	S.Miller, S.Murdock, Rob.Nevil, David +. WINDSOR, CO(FRANSEN/WEBER-KUAD/FM) B. Idol, P. Cetera, S. Winwood, T.Turner, Pointers.
LAWTON, OK(GARY MITCHELL-KMGZ) David +, Kool/Gang, Survivor,	GRAND JUNCTION, CO(DARREN TAYLOR-K-STAR) CI.Nouveau, B.Vera, Genesis, T.Turner, S. Winwood, Duran.

- Genesis, S. Winwood, S. Hagar. LONGVIEW, TX(ROBERTS/FULGHAM-KKTX) Genesis, S. Hagar, D.
- Allen, B.Vera, Aretha/G.M, Rob.Nevil.
- TYLER, TX(DAVE GOLDMAN-KEYP) Bangles, Cl.Nouveau, Survivor, B.Vera, Kansas,
- Cl.Nouveau, Burns Sis., R. Cray, Duran, S. Winwood. the GAVIN REPORT/February 13, 1987

CODY, WY(J.D. DANIELS-KTAG) Kansas, S. Winwood, Kool/Gang,

CASPER, WY(KELLY GORDON-KTRS) Aretha/G.M, Genesis,

Cl.Nouveau, Geo.Duke.

#### TOP 40 ADDS

<ul> <li>GILLETTE, WY(ALLEN SCOTT-KGWY/FM) CI.Nouveau, Kool/Gang, Rob.Nevil, B.Vera, Bangles, W. Party.</li> <li>LEWISTON, ID(JAY MCCALL-KOZE) Aretha/G.M, Survivor, Rob.Nevil, Barbusters, P. Smyth, P. Echo, New Order, 8 Seconds.</li> <li>LEWISTON, ID(JERRY JOLLEY-KMOK) CI.Nouveau, Shriekback, Ratt, Kansas, B.Vera, Survivor, Bangles.</li> <li>BOISE, ID(TOM EVANS-KIYS) Bangles, Kansas, Paul Simon, Aretha/G.M, Venetians, Survivor, G.Abbott.</li> <li>MOSCOW, ID(GARY CUMMINGS-KZFN) S. Winwood, Barbusters, Survivor, Aretha/G.M, B.Vera, Kool/Gang.</li> <li>LOGAN, UT(TIM EBERTH-KVFM) P. Cetera, S. Winwood, W. Party, Berlin, M.Scott, R.Jungklas, Bangles, B. Davis.</li> <li>LOGAN, UT(JAY HALL-KBLQ) Aretha/G.M, Bangles, G.Abbott, B.Vera.</li> <li>OGDEN, UT(WILSON/JACKSON-KJQ) Kool/Gang, R. Cray, Hipsway, Genesis, Duran, CI.Nouveau, T.Turner, S. Hagar.</li> <li>PROVO/SALT LAKE CITY, UT(GINA SHURTS-KFMY) Bangles, P. Echo, Aretha/G.M, C. Crisis, CI.Nouveau,</li> </ul>	<ul> <li>EUREKA, CA(KNIGHT/THOMAS-KFMI) Parsons, Kinks, Survivor, D.Edmunds, Burns Sis., B.Vera, Rob.Nevil.</li> <li>SACRAMENTO, CA(CHRIS COLLINS-FM102) Giorgio, Paul Simon, W.Chung, G.Abbott, Aretha/G.M.</li> <li>SACRAMENTO, CA(WEST/DAVIDSON-KROY) Tia, Bangles, Rob.Nevil, H.Alpert, Run DMC, Giorgio.</li> <li>SACRAMENTO, CA("MR.ED" LAMBERT-KWOD) Europe, R. Cray, Aretha/G.M, Lone Just., B. Idol.</li> <li>PARADISE/CHICO, CA(JEFF NELSON-KNVR) CI.Nouveau, Shriekback, S. Winwood, B.Vera, Bangles, Pointers.</li> <li>REDDING, CA(KAHL/CARPENTER-KEWB) Ronst &amp;J.I, B. Idol, Hipsway.</li> <li>MT. SHASTA, CA(FRED GERDING-KWSD) REO, Genesis, S. Winwood, CI.Nouveau, Berlin, Aretha/G.M.</li> <li>HILO, HI(GUY W. BELLO-KWXX) Genesis, G.Abbott, B.Branigan, Expose, Europe, Crowded H., S. Winwood,</li> <li>HILO, HI(DANNY AUSTIN-KKBG) Genesis, B.Branigan, Expose, Pretenders.</li> </ul>
FAR WEST	NORTHWEST
<ul> <li>LAKE TAHOE/RENO, NV(MICKEY LEES-KLKT) R. Cray, Genesis, Aretha/G.M, G.Abbott.</li> <li>RENO, NV(JEFF RYAN-KWNZ/FM) Genesis, W.Chung, 8 Seconds, Aretha/G.M.</li> <li>RENO, NV(CLAY/THE NINJA-KHTZ/FM) Ratt, Aretha/G.M, Giorgio, Genesis.</li> <li>LOS ANGELES, CA(STEVE RIVERS-KIIS/FM) Aretha/G.M, Hipsway, Lou Gramm.</li> <li>CARLSBAD, CA(CLARK NOVAK-KKOS/FM) Aretha/G.M, CI.Nouveau, M.Scott, Pretenders, Bangles.</li> <li>SAN DIEGO, CA(NICK FERRARA-KS103) Ratt, Aretha/G.M, Bangles.</li> <li>SAN DEGO, CA(NICK FERRARA-KS103) Ratt, Aretha/G.M, Bangles.</li> <li>SAN BERNARDINO, CA(SHAWN DEMORY-KGGI) Paul Simon, P. Lekakis, Aretha/G.M, Mik.Howard.</li> <li>ANAHEIM, CA(MICHELLE DODD-KEZY) Genesis, David +, Hipsway, Bangles.</li> <li>BAKERSFIELD, CA(DARRYL ST.JAMES-KKXX/FM) Georgia S</li> <li>SAN LUIS OBISPO, CA(DAVE ALLEN-KSLY/FM) Georgia S</li> <li>SAN LUIS OBISPO, CA(DAVE ALLEN-KSLY/FM) Georgia S</li> <li>SAN LUIS OBISPO, CA(DAVE ALLEN-KSLY/FM) Genesis, CI.Nouveau, Bangles, S. Hagar, Paul Simon, Kool/Gang, Rob.Nevil, Aretha/G.M, Ronst &amp; J.I.</li> <li>LOMPOC/SANTA MARIA, CA(JACKSON/SCOTT-KRQK/FM) Bangles, Rob.Nevil, Genesis, Aretha/G.M.</li> <li>SANTA MARIA, CA(JOHN QUIMBY-KXFM) Genesis, S. Winwood, CI.Nouveau, Kanasa, Aretha/G.M.</li> <li>SANTA MARIA, CA(JOHN QUIMBY-KXFM) Genesis, S. Winwood, CI.Nouveau, Kanasa, Aretha/G.M. Pretenders, K.Rogers.</li> <li>FRESNO, CA(BERRY/CARTER-KMGX) CI.Nouveau, S.Murdock, Giorgio, Beastie B., Aretha/G.M, G.Medeiros.</li> <li>SAN FRANCISCO, CA(RICHARD SANDS-KITS/FM) Georgia S., B.Hornsby, Genesis, CI.Nouveau, Bangles, Expose, Parsons, Kinks, Rob.Nevil.</li> <li>SAN FRANCISCO, CA(KEITH NAFTALY-KMEL) CoverGirls, Europe, Starpoint, Aretha/G.M, DeBurgh.</li> <li>NAPA, CA(DON DEFESI-KVYN/FM) W. Party, Genesis, B.Vera, Burns Sis., R. Cray, Turmer.</li> <li>SAN JOSE/LOS GATOS, CA(HARLOW/WEINSTEIN-KATD/FM) Genesis, DeBurgh, G.Abbott, Paul Simon, S. Hagar.</li> <li>SAN JOSE/LOS GATOS, CA(HARLOW/W</li></ul>	<ul> <li>THE DALLES, OR(ED ROSS-KACI) Crowded H., B.Vera, B.Branigan, D. Allen, Aretha/G.M, Bangles, Barbusters, Melba M</li> <li>SEASIDE, OR(CHRIS CONWAY-KSWB) T. Turner, S. Hagar, Paul Simon, Kool/Gang, B.Vera, New Order, M.Scott.</li> <li>PORTLAND, OR(NAGANUMA/BADZIK-KMJK) Aretha/G.M, Survivor, Giorgio, S. Winwood, S. Hagar.</li> <li>ALBANY/CORVALLIS, OR(SHANNON/RYAN-KIQY) No Report, Frozen.</li> <li>EUGENE, OR(SHAKES/HYATT-KSND/FM) Aretha/G.M, CI.Nouveau, S. Winwood, Giorgio, Survivor, Rob.Nevil, B.Vera.</li> <li>COOS BAY, OR(MICHAELS/KING-KYNG/FM) Aretha/G.M, B.Vera, David +, New Order, Rob.Nevil.</li> <li>MEDFORD, OR(R.CHARLES SNYDER-KTMT) Bangles, Paul Simon, Genesis, Venetians, Aretha/G.M, Survivor, S.Miller, Giorgio, P. Echo.</li> <li>KLAMATH FALLS, OR(METZGER/WOODS-KAGO/FM) Pointers, Duran, P. Young, D. Allen.</li> <li>SEATTLE, WA(WEED/MATTHEWS-KHIT) F. Jackson, S. Winwood, Aretha/G.M, G.Abbott.</li> <li>SEATTLE, WA(WEDD/ CHRISTOPHER-KUBE/FM) Genesis, Janet Jax</li> <li>TACOMA/SEATTLE, WA(SANDY LOUIE-KNBQ/FM) Genesis, Janet Jax</li> <li>TACOMA/SEATTLE, WA(SANDY LOUIE-KNBQ/FM) Genesis, CI.Nouveau, Rob.Nevil, Aretha/G.M.</li> <li>OLYMPIA, WA(KEN PA/GE-KQEU) Genesis, Sheila E, S. Winwood, Kool/Gang.</li> <li>ABERDEEM, WA(RHYS DAVIS-KDUX) S. Winwood, J.Lorber, W Chung, Genesis, R.Jungklas, B.Branigan, Berlin.</li> <li>CHEHALLS, WA(ROGER DALE-KITI) B.Vera, CI.Nouveau, P. Club, Bangles, Berlin.</li> <li>CHEHALLS, WA(ROBE HART-KLYK) Genesis, Aretha/G.M, CI.Nouveau, REO, Paul Simon, Pointers.</li> <li>YAKIMA, WA(KEVIN LANGAN-K2ZU/FM) S. Winwood, Bangles, Berlin, Crowded H., Triumph, Rob.Nevil, Ratt.</li> <li>TRI-CITIES, WA(JOHN LANGAN-KZZU/FM) S. Winwood, Bangles, Berlin, Crowded H., Triumph, Rob.Nevil, Ratt.</li> <li>TRI-CITIES, WA(JOHN PURDY-OKS) Bangles, Aretha/G.M, Paul Simon, P. Smyth, Giorgio, W. Pary, P. Echo.</li> <li>TRI CITIES/KENNEWICK, WA(CHUCK MATHESON-KHWK/FM) R. Cray, B.Vera, Barbusters, Aretha/G.M, Kanasa.</li></ul>
CI.Nouveau, Sweet Sen., C.J. Hay, Kool/Gang, Lou Gramm. ARCATA/EUREKA, CA(JIM NELLY III-KXGO) No Report, Frozen.	San Antonio, TX 78215 (512)225-5111

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# CHINWAG



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FROM HERE TO INFINITY: WBCN-Boston VP/GM Tony Berardini has been named to the same position at Infinity Broadcasting's newly-acquired KROQ/Pasadena, meaning he'll be making the Logan-to-LAX hop twice a month for the foreseeable future. "You can't compare the two stations," says management's answer to Tom Joyner, "but they are both New Music leaders. It's a privilege to be working at them." Tony retains his Boston residence and his Celtics allegiance. He's piling up a few more Frequent Flyer miles to take part in the Cutting Edge Show at the Gavin Seminar Friday, February 20. Hosted by 415 Records' Howie Klein, the session will also feature Lindsey Buckingham of Fleetwood Mac, Columbia Records Senior VP/Marketing Bob Sherwood. LIVE105-San Francisco hot MD Steve Masters and Alternative folkster Mojo Nixon, half of the Nixon/Roper duo.  $\nabla$ 

#### PERIPATETIC TOM JOYNER

will pull off a three-market hat trick to make it to the Gavin Seminar. After his morning shift at **KKDA**-Dallas and afternoon at **WGCI**-Chicago, Tom plans to enplane for San Francisco in hopes of catching up with the hospitality suiters on the Seminar's opening night.

#### TWELVE INCHES TRIMMED FROM CBS WASTE-LINE:

An innocent-looking letter sent out by CBS Records last week contains a revolutionary announcement for Album programmers. The notice from Columbia and E/P/A Records veeps Paul Rappaport and Harvey Leeds says the two labels "will be moving towards eliminating a good part of our twelve-inch releases." Henceforth, promotional twelveinchers will be confined to newer artists and tracks released prior to album releases. CBS will go back to promoting albums to Album Radio by reservicing complete albums with special notated stickers. C'wag kudos to CBS for the new policy. Not only does it eliminate waste (after all, a twelve-inch uses as much vinyl as an LP), it will also help clear the clutter in a lot of radio stations. But the best outcome may be getting Album Radio back in the habit of listening to, thinking in terms of and broadcasting albums. We look forward to this policy becoming a trans-label trend.

#### LEADERS OF THE PLAQUE: Chinwag congrats to WFNX-Lynn, MA, selected by Boston Globe readers as their favorite Pop/Rock and FM station...And to KOME-San Jose, CA, named the best *small-market* radio station in the country by readers of Rolling Stone--a classic triumph of perception over reality. In case you haven't checked lately, San Jose is a top 30 market, with a mere one million residents.

THE MAN WITH TWO BRAINS: Former KNX/FM-Los Angeles MD/air personality Lou Simon is now at the programmer's helm of both sides of Price Broadcasting's oldies/Top 40 combo, KBUG/KCPX-Salt Lake City. "Thank God they're not in separate buildings," says Lou, promising, "Half my brain will go to the AM and half to the FM." No staff changes are planned, though some shifts have been moved on the AM.

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RADI-O-RAMA: One of Houston's most visible air talents, p.m. driver Davna Steele, moves up to assistant PD at KLOL, trading her midday shift for p.m. drive. Harvey "Dr. K" Kojan takes over as Music Director...WBLX-Mobile, AL, morning man Ty Bell has been upped to Program Director...Mark Standriff signs on as PD/morning host at WTWR (TOWER98)-Monroe, MI...NBC Radio Network reaches a record high 385 affiliates with the signing of WGSW-Saginaw, MI...The ABC Entertainment Net has its first full-time female sportscaster: former CBS stringer Linda Cohn...David

Weinfeld is new General Manager at WKPE-Cape Cod...Coming to morning drive at WKLI-Albany, NY: Ric Mitchell, a veteran of wakeup duty crosstown at WTRY...Steve Davis moves up to MD at WNVZ-Norfolk, VA...Mike O'Brien departs KYNG/FM-Coos Bay, OR, to take over as MD/ evenings at KREO-Santa Rosa, CA...KZOU-Little Rock hires Bill Squartino as General Sales

Manager...KRQU-Laramie moves up GSM John Maki to replace departing GM Ken Keating...Mark Chernoff gets PD stripes at WNEW/FM-New York...Veteran Country programmer Ted Cramer is back in radio, this time at WKY-Oklahoma City...Benny Foster moves to middays at KWWK-Rochester, MN, from KROC crosstown...WFNX-Lynn, MA, late-nighter Tai Irwin is a new father, as wife Pam gave birth to Christian Dean Feb. 3.

TOP 40 PIONEERS HONORED: The National Association of Broadcasters has named Gordon McLendon and Robert Todd Storz to its Radio Hall of Fame. The posthumous honors will take place at the NAB's annual convention in Dallas March 30, Also scheduled for induction is newsman Robert Trout, who introduced FDR's "Fireside Chats," covered the London blitz for CBS, and is now semi-retired and living in Spain. Says NAB Radio Board Chairman Bev Brown: "These three spent their careers providing their audiences with the best of radio. Their resourcefulness and leadership enriched the American scene."  $\nabla$ 

RECORD ROTATION: Daniel Glass's departure from Chrysalis Records turned into a U-turn. Word is that all it took was some air-clearing discussion to get him back at his desk as Vice President/ Promotions...Russ Titelman, who co-produced Steve Winwood's "Back in the High Life," is now Vice President for A&R for Warner Brothers Records. WB CONTINUED ON PAGE 15









# **How Much Love**

**GAVIN TOP 40 UP & COMING** 79/43

# TIL TUESDAY **Coming Up Close**

GAVIN TOP 40 UP & COMING 22% HIT FACTOR

GAVIN A/C 29\*-27\* 61% HIT FACTOR

The Barbusters Featuring

JOAN JETT & MICHAEL J. FOX **Light Of Day** 

**GAVIN TOP 40** CHS ABSOCIATED

**UP & COMING DEBUT 43/43** 

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# CHINWAG by Keith Zimmerman, Kent Zimmerman, and Joe Belden



#### CONTINUED FROM PAGE 13

also names David Altschul as VP/Legal Business Affairs...RCA Records promotes Ed Mascolo to Senior VP/Product Development and Paula Batson to Director/National Publicity. Randy Miller is now Director/Product Managment, while Jess Auerbach is Director/ Production. Laurel Dann is Administrator/A&R, Greg Brodsky is Manager/Advertising Media, and the new positions of Regional Promotion Director go to Butch Waugh, Steve Leavitt, Bill Kennedy and Larry Van Druff...PolyGram Records has restructured its Special Markets division, naming Bill Levenson Director/Catalog Development and Tim Rogers, Manager/Catalog Development. Eric Andersen has been promoted to PolyGram's Music Video Production Manager...Atlantic **Records** has appointed Bruce Tenenbaum to Director/National Singles Promotion for Atco. Ed Trunk is the new Director of Artist &

Label Affairs for Megaforce Records, now distributed by Atlantic ... Arista Records has named Tom Balla Associate Midwest Marketing Director and Ken Antonelli East Coast Marketing Director.

WHODUNIT? "Mystery Minutes" is an ambitious radio promotion package from St. Louis-based Contemporary Marketing, Inc. For 47 episodes, listeners are put in a detective's gumshoes and asked to solve a crime. Top sleuthing prize is a trip from London to Paris and back on the Orient Express, with runners-up winning a VCR and tape library of Alfred Hitchcock thrillers. A/C KS94-St. Louis test-marketed Mystery Minutes last year. The verdict from PD Bill Garcia: "I was very happy. It was quite unique, and no-muss, no-fuss. Production was first-rate, and the top prize was perfect for our demographic. We ran two episodes in the morning and two in afternoons for two weeks--it was a great way to recycle the audience." Album-rock KROR-San Francisco plans to air the promo in April. VP/GM Carl Dickens says, "Our listeners are very action oriented, and we think it will appeal to them." Mystery Minutes is available on a cash basis. Contact Mark Hogan at (314) 567-9650

LEGENDARY PROMO MAN Moe Preskell has a new address. You can now reach Moe at 13385 West Dixie Highway, North Miami, FL 33161. The new Moe-phone # is (305) 893-9191.

CONDOLENCES TO family, friends and colleagues of Matt Gilligan, who died January 22 in Los Angeles at the age of 75. In 1958, Gilligan became the first employee of Warner Brothers Records, and later went on to head its international operations and, in the late Sixties, serve as national operations manager.

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# **MEMORANDUM:**

# To Our Friends In RADIO:



The **Ratt** album. "DANCIN' UNDERCOVER" 81683 has danced past **platinum** status!



The ongoing **Ratt** tour is **FACT**• The ongoing **Ratt** tour is "dancing" across the country to frenzied crowds and sold-out halls!



The Ratt video, "DANCE" is in **FACT** heavy rotation on MTV and has been receiving Top 10 requests been receiving Top 10 requests nightly for 12 consecutive weeks (out of 2000 calls a day!)



L

**Ratt** is receiving massive audience exposure in Eddie Murphy's box office smash "GOLDEN CHILD."

FACT The Ratt single, "DANCE," is an undeniable hit!

CONCLUSION: different tune! Play Ratt, and

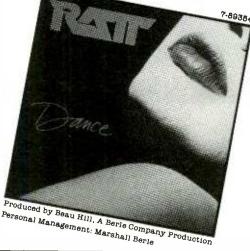
**Z93** KTKS KRBE WARM **Y100 KS103 WBBO** WMJQ KSAQ ... AND MANY MORE!



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Don't "DANCE" along!



### the GAVIN REPORT

#### Editor: Ron Fell Associate Editor: Diane Rufer



Reports accepted Mondays at 8 AM through 5 PM Tuesdays Station Reporting Phone (415)392-7750

TOTO Without Your Love (Columbia)
LIONEL RICHIE Ballerina Girl (Motown)
BRUCE HORNSBY & THE RANGE Mandolin Rain (RCA)
OFDTIFIFD

**LEKI IFIED** 

21

JENNIFER WARNES Ain't No Cure For Love (Cypress)

**STEVE WINWOOD** The Finer Things (Island/Warner Bros.)

**ARETHA FRANKLIN & GEORGE MICHAEL** I Knew You Were Waiting (For Me) (Arista) 44 adds

#### STEVE WINWOOD

The Finer Things (Island/Warner Bros.) 38 adds

#### **GENESIS**

Tonight, Tonight, Tonight (Atlantic) 36 adds





**MIKI HOWARD** Come Share My Love (Atlantic)

#### DROPPED:

**Crowded House** Tina Turner Lionel Richie & Alabama George Benson Howard Jones

LW	TW	Station reporting
2	1	TOTO - Without Your Love (Columbia)
1	2	Lionel Richie - Ballerina Girl (Motown)
7	3	BRUCE HORNSBY & THE RANGE - Mandolin Rain (RCA)
3	4	The Jets - You Got It All (MCA)
5	5	Journey - I'll Be Alright Without You (Columbia)
13	6	JANET JACKSON - Let's Wait Awhile (A&M)
6	7	Billy Vera & The Beaters - At This Moment (Rhino)
4	8	Chicago - Will You Still Love Me (Full Moon/Wamer Bros.)
8	9	Glass Tiger - Someday (Manhattan)
15	10	KENNY ROGERS - Twenty Years Ago (RCA)
14	11	LUTHER VANDROSS - Stop To Love (Epic)
20	12	PAUL McCARTNEY - Only Love Remains (Capitol)
17	13	MADONNA - Open Your Heart (Sire/Warner Bros.)
10	14	Billy Joel - This Is The Time (Columbia)
11	15	Linda Ronstadt & James Ingram - Somewhere Out There (MCA)
9	16	Jeffrey Osborne - In Your Eyes (A&M)
19	17	COREY HART - Can't Help Falling In Love (EMI America)
24	18	BRUCE WILLIS - Respect Yourself (Motown)
25	19	DARYL HALL - Someone Like You (RCA)
28	20	THE STARSHIP - Nothing's Gonna Stop Us Now (Grunt/RCA)
16	21	Gregory Abbott - Shake You Down (Columbia)
21	22	Kansas - All I Wanted (MCA)
26	23	HUEY LEWIS & THE NEWS - Jacob's Ladder (Chrysalis)
12	24	Aretha Franklin - Jimmy Lee (Arista)
18		El DeBarge - Someone (Motown)
30		READY FOR THE WORLD - Love You Down (MCA)
29	27	TIL TUESDAY - Coming Up Close (Epic)
	28	JENNIFER WARNES - Ain't No Cure For Love (Cypress)
		STEVE WINWOOD - The Finer Things (Island/Warner Bros.)
22	30	Anita Baker - Caught Up In The Rapture (Elektra)
	2 1 7 3 5 13 6 4 8 15 14 20 17 10 11 9 9 24 25 28 16 21 26 12 18 30 29 	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

BONNIE RAITT - Crime Of Passion (Warner Bros.) SHEILA E - Hold Me (Paisley/Warner Bros.) RESTLESS HEART - I'll Still Be Loving You (RCA) BURNS SISTERS - Listen To The Beat Of A Heart (Columbia)

CHINA CRISIS - Arizona Sky (Virgin/A&M) KOOL & THE GANG - Stone Love (Mercury/PolyGram) POINTER SISTERS - All I Know Is The Way I Feel (RCA) PAUL SIMON - The Boy In The Bubble (Warner Bros.) LONE JUSTICE - Shelter (Geffen) EDDIE MONEY - I Wanna Go Back (Columbia) AIR SUPPLY - Stars In Your Eyes (Arista) MIKI HOWARD - Come Share My Love (Atlantic) ANNE MURRAY - On And On (Capitol) **BRUCE SPRINGSTEEN** - Fire (Columbia) PETER CETERA - Big Mistake (Full Moon/Warner Bros.) PRETENDERS - My Baby (Sire/Warner Bros.) PAUL YOUNG - Why Does A Man Have To Be Strong (Columbia) TINA TURNER - What You Get Is What You See (Capitol) DOWNES & PRICE - My Imagination (Atlantic) PARACHUTE CLUB - Love Is Fire (RCA)

ARETHA FRANKLIN & GEORGE MICHAEL - I Knew You Were Waiting (For Me) (Arista) GENESIS - Tonight, Tonight, Tonight (Atlantic) GREGORY ABBOTT - I Got The Feeling (It's Over) (Columbia) SHIRLEY MURDOCK - As We Lay (Elektra) SERGIO MENDES BRASIL '86 - What Do We Mean To Each Other (A&M)

# C'mon baby...

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### A/C ANALYSIS

On his way to number one, **Bruce Hornsby** has picked up 124 HEAVY rotation commitments in the past two weeks.

Janet Jackson is now HIT FACTORED by 89% of her stations in just four weeks. And another four-week wonder, **Paul McCartney**'s *Only Love Remains*, shadows Janet with an 80% HIT FACTOR.

**Daryl Hall** has finally found a popular A/C track off the solo album. Someone Like You HIT FACTORS at 72% of its stations.

Jennifer Warnes debuts on the chart with only 74 stations, but 49 of those reports have her in solid rotations. HEAVY rotation reports include: WGHQ, WHYN, WCHV, WDNG, KGLO, KLOH, WJON, WFMJ, WRCO, KAZM, KLOV, KRVV, KVEC, KMAS and WMT.

Our other debut, **Steve Winwood's** *The Finer Things*, is this week's second most-added record, thanks to: WELI, WQHQ, WZNY, KRIB, WMGN, KPUR, KQIP, KVEC, KXRO, KLOO and 28 others.

Last week's RECORD TO WATCH, Arizona Sky by China Crisis, adds 24 stations to its skyline. Among them are: KASY, KDES, WJER, WASK, KWEB, KNOX, WSTU and WWMJ. HEAVY rotations already from WSKY, WJON, KVRN,

Research: Diane Rufer Ron Fell KLOV, KLYQ, KKIQ and KTIM/FM.

This week's RECORD TO WATCH, *Come* Share My Love by Miki Howard, was an A/C pick on this page on October 10th, 1986. Four months later it's 48 reports strong and HIT FACTORED at 52%. Calls include KORT, KEZR, KRNO, KALE, KKLV, KYJC, WKYE, WFFX, WGSV, WKYX, KWLO, WIHN and WTRX.

Seminar Notes: The A/C format session is scheduled for 10 AM Saturday. A light continental breakfast will be available. Also, the registration desk will be open Thursday afternoon and evening until 8 PM and will re-open at 8 AM Friday morning.

#### **RECOMMENDED FOR A/C RADIO**

#### EL DeBARGE

<u>Starlight Express (MCA)</u> This theme from the new Andrew Lloyd Webber musical, "Starlight Express," should express

IT FACTOR

# itself quickly with A/C radio. Fortunately it doesn't sound like a show tune. It sounds like a great radio ballad.

#### ATLANTIC STARR

Always (Warner Bros.)

Valentine Day (Groundhog Day for Lovers) has just passed by, but the spirit of the day lives on in this singing Hallmark card featuring Barbara Weathers and David Lewis.

#### SMOKEY ROBINSON

Just To See Her (Motown) After a quarter of a century on Tamla, it's a little strange to see him release a record on Motown, but that's the only thing strange about the record. Smokey's touch is easy on the senses. The song flows nicely and the lyric's third-person frame could only be sung by one person.

#### DAN SEALS

<u>I Will Be There (EMI America)</u> After showing us how to "Bop" in pop radio last year, Dan returns for another generic entry,hough less a novelty and more similar to his work as part of England Dan & John Ford Coley.

Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record - 60 stations have it in Heavy or Medium rotation - Hit Factor = 60%

#### Total Reports This Week 237 Last Week 237

ARTIST TITLE LABEL	Reports	Heavy	Medium	Light	Adds	Hit Factor	Weeks
TOTO - Without Your Love (Columbia)	216	172	37	2	5	96%	7
LIONEL RICHIE - Ballerina Girl (Motown)	218	183	25	8	2	95%	10
BRUCE HORNSBY & THE RANGE - Mandolin Rain (RCA)	213	168	38	2	5	96%	6
THE JETS - You Got It All (MCA)	202	160	37	1	4	97%	11
JOURNEY - I'll Be Alright Without You (Columbia)	189	158	27	4		97%	10
JANET JACKSON - Let's Wait Awhile (A&M)	204	99	83	9	13	89%	4
KENNY ROGERS - Twenty Years Ago (RCA)	178	80	78	10	10	888	6
LUTHER VANDROSS - Stop To Love (Epic)	164	95	54	4	11	90%	7
PAUL McCARTNEY - Only Love Remains (Capitol)	178	35	108	17	18	80%	4
MADONNA - Open Your Heart (Sire/Warner Bros.)	140	58	64	11	7	87%	9
COREY HART - Can't Help Falling In Love (EMI America)	148	40	84	22	2	83%	10
BRUCE WILLIS - Respect Yourself (Motown)	146	29	81	24	12	75%	5
DARYL HALL - Someone Like You (RCA)	152	22	88	27	15	72%	4
THE STARSHIP - Nothing's Gonna Stop Us Now (Grunt/RCA)	139	20	74	24	21	67%	3
HUEY LEWIS & THE NEWS - Jacob's Ladder (Chrysalis)	110	41	45	13	11	78%	5
READY FOR THE WORLD - Love You Down (MCA)	114	21	55	18	20	66%	4
'TIL TUESDAY - Coming Up Close (Epic)	114	13	57	27	17	61%	7
JENNIFER WARNES - Ain't No Cure For Love (Cypress)	74	16	33	19	6	66%	10
STEVE WINWOOD - The Finer Things (Island/Warner Bros.)	106	4	33	31	38	34%	2
BONNIE RAITT - Crime Of Passion (Warner Bros.)	86	9	34	22	21	50%	4
SHEILA E - Hold Me (Paisley Park/Warner Bros.)	83	3	41	23	16	53%	4
RESTLESS HEART - I'll Still Be Loving You (RCA)	76	4	37	13	22	53%	2
BURNS SISTERS - Listen To The Beat Of A Heart (Columbia)	89	3	32	26	28	39%	2
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the GAVIN REPORT/February 13, 1987

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	A/C ADDS
NORTHEAST	ROME, GA(T.J. McCLAINE-WKCX) Starship, Genesis, Pointers, R. Cray, Bruce Sp., E.Money, Aretha/G.M. ATLANTA, GA(LOCASCIO/McCOY-WSB/FM) B.Willis, Janet Jax., Starship. ATHENS, GA(BRENT JOHNSON-WRFC) Pretenders, Aretha/G.M, P.
<ul> <li>SPRINGFIELD, MA(WALT PINTO-WHYN) Burns Sis., B.Raitt.</li> <li>GREENFIELD, MA(RICHARD ARCHER-WHAI) Burns Sis., C. Crisis, Paul Simon, Restless H.</li> <li>BANGOR, ME(FRED MILLER-WWMJ) RFTW, C. Crisis, S. Winwood.</li> <li>PRESQUE ISLE, ME(JEREMY SUMNERS-WKZX) Starship, RFTW.</li> <li>HARTFORD, CT(DAVID BERNSTEIN-WTIC/AM) B.Hornsby, McCartney, Jets, Restless H.</li> <li>WILLIMANTIC, CT(EVAN/NORMAN-WILI/AM) Restless H, Bruce Sp., S.Mendes.</li> <li>NEW LONDON, CT(DANNY O'BRIEN-WNLC) S. Winwood.</li> <li>NEW LONDON, CT(DANNY O'BRIEN-WNLC) S. Winwood.</li> <li>NEW LONDON, CT(JAY MC CORMICK-WELI) Vandross, S. Winwood.</li> <li>LONG ISLAND, NY (JOHN CHOMMIE-WGBB) H.Lewis, Genesis.</li> <li>ALBANY, NY(CHRIS HOLMBERG-WKLI) RFTW, Janet Jax., K.Rogers.</li> <li>KINGSTON, NY(WAYNE FISK-WGHQ) No Report, Frozen.</li> <li>POUGHKEEPSIE, NY(RON LYON-WJJB/FM) Kansas, Boston, REO, KBC, Genesis.</li> <li>UTICA/ROME, NY(JOHN CARUCCI-U102) H.Lewis, RFTW, Paul Simon, Pretenders.</li> <li>AMBRIDGE, PA(BOBBIE VAUGHN-WMBA) T.Tuesday, RFTW.</li> <li>NEW KENSINGTON, PA(GREG COSTANTINO-WKPA) McCartney.</li> <li>PITTSBURGH, PA(BOB CONRAD-WTAE) No Adds.</li> <li>PITTSBURGH, PA(KEITH ABRAMS-WHTX) B.Willis, Genesis.</li> <li>JOHNSTOWN, PA(JACK MICHAELS-WKYE) Pointers, Genesis, Aretha/G.M, Survivor, T.Tuesday.</li> <li>NEW CASTLE, PA(GARY WEST-WKST) Janet Jax</li> <li>SHARON, PA(KEITH CORSO-WPIC) B.Hornsby, Janet Jax</li> <li>PHILADELPHIA, PA(STEPHANIE BARSAMIAN-WSNI) Frozen.</li> <li>WILLIMNGTON, DE(NICK SENECA-WDEL) Toto, K.Rogers.</li> <li>MILFORD, DE(KEVIN MOORE-WAFL) B.Raitt, Pretenders, P. Young, P. Cetera, Sheila E, S. Winwood, Restless H.</li> <li>WILLIAMSON, WV (TONY WICK-WBTH) T.TUrner, Paul Simon, Parsons, OK, PA, DE DEN, DAG, PA CHEN, PARSON, PA CHEN, PA DE DEN, PARSON, PARSON, PA DE DE, PARSON, PA DE DE, PARSON, PARSON, PA DE, PARSON, PA DE, PARSON, PAR</li></ul>	<ul> <li>Young.</li> <li>AUGUSTA, GA(HUMPHREYS/PATRICK-WZNY) S. Winwood, Pointers.</li> <li>ALBANY, GA(RON MANI-WALG) McCartney, Peter, P&amp;M, Kool/Gang, Aretha/G,M.</li> <li>ST. AUGUSTINE, FL(JIM ANDREWS-WUVU) S. Winwood, Kool/Gang, Burns Sis., B.Raitt, C. Crisis.</li> <li>FT. WALTON BEACH, FL(DAVE LYONS-WYZB/FM) Janet Jax., Starship, RFTW.</li> <li>WEST PALM BEACH, FL(DAVE PARKS-WRMF) Genesis, Aretha.</li> <li>STUART, FL(GREG ARCHER-WSTU) C. Crisis, S. Winwood, Mik.Howard.</li> <li>SYLACAUGA, AL(R.BATY/A.LEE-WFEB) Restless H, Paul Simon, T.Turner, J. Warnes, B.Raitt, C. Crisis, Sheila E, Aretha/G.M.</li> <li>TUSCALOOSA, AL(WALKER/NELSON-WFFX/FM) Burns Sis., Genesis, Expose.</li> <li>HUNTSVILLE, AL(STEVE DALLAS-WAHR) Vandross, Pointers, M.Johnson.</li> <li>GADSDEN, AL(DAVID FORD-WGAD) No Adds.</li> <li>GUNTERSVILLE, AL(KERRY JACKSON-WGSV) Paul Simon, Aretha/G.M, S.Mendes, Gw.Guthrie, Parsons.</li> <li>ANNISTON, AL(CARLA MOORE-WDNG) Russ Taft, Burns Sis., B.Raitt, Kinks, S. Winwood.</li> <li>BAY MINETTE, AL(FRED EARLS-WBCA) S. Winwood, Sheila E, Burns Sis., P. Young, Aretha/G.M.</li> <li>MOBILE, AL(HYLTON/GOLDEN-WKRG/FM) RFTW, Aretha/G.M.</li> <li>SELMA, AL(JOHN ROGERS-WTUN) G.Abbott, Krystol.</li> <li>CHATTANOOGA, TN(GARY MAC-WGOW) K.Rogers, McCartney, Daryl Hall, B.Wilis.</li> <li>OXFORD, MS(DAVID KELLUM-J107) C. Crisis, Paul Simon, Kool/Gang, CI.Nouveau.</li> <li>PADUCAH, KY(CHARLIE RIVERS-WKYX) Parsons.</li> <li>SHREVEPORT, LA(JEFF EDMAN-KVKI/FM) K.Rogers, Restless H.</li> </ul>
Genesis, B.Raitt, Burns Sis., C. Crisis, P. Young.	MIDWEST
SOUTH	MASON CITY, IA(LAURIE LEE-KRIB) McCartney, J. Warnes, S. Winwood,
<ul> <li>OCEAN CITY/SALISBURY, MD(KEN MEDEK-WQHQ/FM) S. Winwood, S.Mendes, Aretha/G.M, G.Abbott, Sheila E.</li> <li>WINCHESTER, VA(FRANK MITCHELL-WINC) Crowded H., C.Hart, D.Edmunds, W.Chung, Restless H, Daryl Hall.</li> <li>HARRISONBURG, VA(ADAM STUBBS-WQPO) Starship, Genesis, T.Turner, G.Abbott, Bangles, Lou Gramm.</li> <li>CHARLOTTESVILLE, VA(BOB JAMES-WCHV) G.Abbott, Aretha/G.M, Paul Simon, Berlin, Parsons.</li> <li>RICHMOND, VA(GARY KING-WRVA) McCartney, Vandross.</li> <li>RICHMOND, VA(DILLON/ELLIOTT-WEZS) No Report, Frozen.</li> <li>NORFOLK, VA(NICK O'NEIL-WLTY) Madonna, Vandross, K.Rogers.</li> <li>LYNCHBURG, VA(BOB ABBOTT-WGOL/FM) McCartney, Genesis.</li> <li>WEIRTON/STEUBENVILLE, WV(ANTHONY/MITCHELL-WEIR) Starship.</li> <li>GOLDSBORO, NC(ALAN HOOVER-WEQR) Kansas, Pointers, J.Osborne, Aretha/G.M, G.Abbott, Survivor.</li> <li>RALEIGH, NC(WYNN RICHARDS-WTRG) Starship, Burns Sis., T.Tuesday.</li> <li>ROCKY MOUNT, NC(LESLIE JORDAN-WEED) S. Winwood, B.Raitt, Paul Simon, Burns Sis., P. Cetera, B.Branigan.</li> <li>SWAN QUARTER, NC(MAZIE SMITH-WHYC/FM) Burns Sis., Restless H, T.Tuesday, C. Crisis, Peter, P&amp;M, S. Winwood.</li> <li>ALBEMARLE, NC(RIC PATTERSON-WABZ) Pointers, Aretha/G.M, Parsons, G.Abbott, Peter, P&amp;M.</li> <li>SALISBURY, NC(DOUG RICE-WSTP) T.Tuesday, Restless H, Burns Sis., Mik.Howard.</li> <li>SHELBY, NC(ANDY FOSTER-WOHS) CI.Nouveau, P. Young, Paul Simon, Aretha/G.M, R. Cray, S.Mendes.</li> <li>CHARLOTTE, NC(MARTY LAMBERT-WBT) No Adds.</li> <li>CHARLOTTE, NC(BILL CONWAY-WEZC) Vandross, L.Richie.</li> <li>TRYON, NC(DAVID BIVENS-WTYN) P. Young, C. Crisis, B.Raitt.</li> <li>ASHEVILLE, NC (BRIAN LEE-WSKY) Gw.Guthrie, Aretha/G.M, Bangles, Jets, S.Mendes, Genesis, Paul Simon.</li> <li>LORIS, SC(GLENN HARDEE-WLSC) P. Cetera, P. Young, K.T.Oslin, REO, Pretenders, C.J. Hay, Paul Simon, T.Turner.</li> </ul>	<ul> <li>C. Crisis.</li> <li>MASON CITY, IA(STEVE LOCKER-KGLO) M. Murphey, Lightfoot, Toto, M.McGovern.</li> <li>WATERLOO, IA(ROGER DAVIS-KWLO) Kool/Gang, D. Johnson, S. Murdock, Burns Sis</li> <li>CEDAR RAPIDS, IA(CHRIS CAINE-KCRG) G.Abbott, S.Murdock, S. Wariner.</li> <li>CEDAR RAPIDS, IA(CHRIS CAINE-KCRG) G.Abbott, S.Murdock, S. Wariner.</li> <li>CEDAR RAPIDS, IA(CARY EDWARDS-WMT/AM) Restless H, McCartney, M.McGovern.</li> <li>CEDAR RAPIDS, IA(DENNIS GREEN-WMT/FM) G.Abbott, S.Mendes, Starship, Aretha/G.M.</li> <li>FOREST LAKE, MN(CATHLEEN CARY-WLKX/FM) Paul Simon, S. Wariner.</li> <li>NORTHFIELD, MN(RICH HARRIS-KYMN) RFTW, Pretenders, L.Richie, M.Scott, Shriekback, CI.Nouveau, G.Abbott.</li> <li>MINNEAPOLIS, MN(CHUCK KNAPP-KSTP/FM) Janet Jax</li> <li>DULUTH, MN(DANN COLLUM-WEBC) T.Tuesday, Glass Tigr.</li> <li>ROCHESTER, MN(AXELSON/MITCHELL-KWEB) Mik.Howard, Starship, S.Murdock, Madonna, C. Crisis.</li> <li>LUVERNE, MN(KEITH MAINE-KQAD) No Report, Frozen.</li> <li>RIPESTONE, MN(BERNIE WIEME-KLOH/FM) Air Supply, P. Young, Paul Simon.</li> <li>WILLMAR, MN(PAUL DAVIS-KQIC/FM) C. Crisis, W.Chung, Genesis, Bangles, RFTW.</li> <li>MARSHALL, MN(CRAIG ALLEN-KKCK/FM) Bruce Sp., P. Cetera, T.Turner, Genesis, T.Tuesday, Pretenders, S. Winwood, CI.Nouveau.</li> <li>MONTEVIDEO, MN(LOU KUNO-KMGM) J. Warnes, B.Raitt, Sheila E.</li> <li>ST. CLOUD, MN(MIKE DIEM-WJON) Russ Taft, M.Scott, Gw.Guthrie, M.McGovern, T.Tuesday.</li> <li>ALEXANDRIA, MN(MKE LOMMEN-KSTQ) McCartney, Burns Sis., H.Lewis, M.McGovern, M.Scott.</li> <li>ABERDEEN, SD(DAN ZERR-KSDN) Vandross, Restless H.</li> </ul>

GRAND FORKS, ND(PAUL KERO-KNOX) Mik.Howard, Pretenders, D.Edmunds, C. Crisis.

BISMARCK, ND(BRANNAN/HARDT-KFYR) Kool/Gang, Janet Jax., Genesis.

POPLAR BLUFF, MO(KELLY URICH-KJEZ) No Report, Frozen

ST. JOSEPH, MO(BOB HEATER-KKJO) Janet Jax., K.Rogers. LAWRENCE, KS(BILL LEE-KLWN) T.Tuesday, G.Abbott, Kenny G.

TOPEKA, KS(ROSE RUES-KMAJ) A. Baker.

PARSONS, KS(GREG MONTANA-KLKC) Aretha/G.M, Mik.Howard, Bangles, T.Turner, Burns Sis.,

LINCOLN, NE(CATHY BLYTHE-KFOR) Toto,

#### CENTRAL

NEWARK, OH(DAVE BLACK-WNKO) Paul Simon, S. Winwood, Burns Sis., C. Crisis, P. Cetera, P. Young.
URBANA/SPRINGFIELD, OH(RUSS SHAFER-WKSW) S. Winwood, Burns Sis..
LOGAN, OH(CHUCK ANTHONY-WLGN) Peter, P&M, Genesis, Bangles, S.Mendes.
COLUMBUS, OH(BOB NUNNALLY-WSNY) No Report, Frozen.
MARION, OH(JAN CHAMBERLIN-WDIF) Parsons.
MARION, OH(JIM HOWELL-WMRN) S.Mendes, S. Winwood, Aretha/G.M. ARCHBOLD, OH(RICK CONTI-WHFD) G.Abbott, Mik.Howard, Restless H,

D. Johnson, Aretha/G.M, H.League.

TOLEDO, OH(FRED HELLER-WSPD) Frozen.

TOLEDO, OH(JAY MATTHEWS-3WM) S.Murdock, Restless H, Burns Sis.. ZANESVILLE, OH(PETE PETONIAK-WHIZ) Bruce Sp., S.Mendes, Genesis.

YOUNGSTOWN, OH(JIM MARTIN-WFMJ) Paul Simon, RFTW, Pointers. DOVER, OH(STEVE KELLY-WJER) M.Scott, C. Crisis, B.Raitt.

SPRINGFIELD, OH(STEVE POPP-WAZU/FM) Mik.Howard.

SPRINGFIELD, OH(DALE GRIMM-WIZE) McCartney, Daryl Hall, Starship. GALLIPOLIS, OH(TIM MAXWELL-WJEH) Parsons, E.Money, Burns Sis., Genesis.

RUSHVILLE, IN(MARIA ROCCO-WRCR) G.Abbott, Burns Sis., Kool/Gang, Madonna, B.Raitt, Restless H, Bruce Sp., S. Winwood.

LOWELL, IN(JIM HOLLY-WZVN) Janet Jax ...

KOKOMO, IN(ALAN WARNER-WIOU) Daryl Hall, Sheila E, B.Raitt. VERSAILLES, IN(DALE M. GRAVES-WOVR) B.Hornsby, Crowded H., Jermaine J, Janet Jax.

MUNCIE, IN(E.Q.KIMBLE-WOKZ) Genesis, Sheila E, C. Crisis, J. Warnes. EVANSVILLE, IN(CLARK/GAGER-WKDQ) Jets.

LAFAYETTE, IN(MIKE JOHNSON-WASK) C. Crisis, S.Mendes.

MONROE, MI(DEMICK/STANDRIFF-WTWR) Burns Sis., S. Winwood, Kool/Gang, Pointers.

FLINT, MI(BILL PEARSON-WTRX) S.Murdock, Aretha/G.M.

LANSING, MI(JACK ROBBINS-WILS/FM) No Report, Frozen.

KALAMAZOO, MI(TOMMY JOHN-WKMI) No Adds.

GRAND RAPIDS, MI(SKIP ESSICK-WOOD) Glass Tigr, Starship.

PETOSKEY, MI(GEORGE McINTYRE-WJML) Daryl Hall, McCartney.

GRAYLING, MI(BOB DITMER-WQON/FM) S.Mendes, Genesis, G.Abbott, Russ Taft, S.Murdock, S.Wariner.

KENOSHA, WI(TERRY HAVEL-WLIP) Bananarama, Bangles, S.Mendes. MILWAUKEE, WI(BETH FAST-WMYX) Burns Sis..

MILWAUKEE, WI(IRWIN/ALPERT-WISN) No Adds.

RICHLAND CENTER, WI(JOHN DOYLE-WRCO) RFTW, B.Raitt, Kool/Gang, B.Willis.

MADISON, WI(PAT O'NEILL-WMGN) Madonna, S. Winwood.

MADISON, WI(DOUG LANE-WIBA) No Adds.

BEAVER DAM, WI(STEVE SABATKE-WBEV) RFTW, S. Winwood, J. Warnes.

MAUSTON, WI(RANDY McKNIGHT-WRJC) Daryl Hall, C. Crisis, Starship. REEDSBURG, WI(KEVIN KELLOGG-WRDB) K.Rogers.

GREEN BAY, WI(DAVID CAREW-WDUZ) Restless H.

MENOMONIE, WI(MARY PHILLIPS-WMEQ) No Report, Frozen. JOLIET, IL(TED BROWN-WJTW/FM) S. Winwood, Sheila E.

WILMINGTON, IL(LOUIE HONDROS-WDND) Genesis, Aretha/G.M, S. Winwood, J. Warnes, Bruce So.

ROCKFORD, IL(JIM REED-KMQ) Daryl Hall.

ROCKFORD, IL(BRILL/GARCIA-WROK) S.Mendes, Restless H, LA SALLE, IL(JEFF GEESSEN-WAJK) No Report, Frozen, FREEPORT, IL(JIM DOUGLAS-WFPS) Paul Simon, B.Raitt, S. Winwood, S.Mendes, B.Willis, Pointers, Sheila E, M.Scott. PEORIA, IL(DENISE HENLEY-WIRL) RFTW. PEORIA, IL(ROBB WESTABY-WMBD) Toto.

BLOOMINGTON, IL(ANDERSON/CANNOVA-WIHN) Starship.

#### SOUTHWEST

NACOGDOCHES, TX(KURT MANN-KTBC) Genesis, Air Supply, Peter, P&M, Lightfoot, Aretha/G.M, Kenny G.

SONORA, TX(MAX DANGER-KVRN) B.Hornsby, Jets, H.Lewis, Daryl Hall, M.Scott, Big Dish, Paul Simon.

HOUSTON, TX(BRUCE NELSON-KNUZ) Aretha, The Trio, B.J.Royal, Daryl Hall, McCartney.

HOUSTON, TX(SCARBOROUGH/MATT-KLTR) McCartney. DEL RIO, TX(PAUL KALLINGER-KDLK) Genesis, Aretha/G.M. AMARILLO, TX(BUTLER/CLARK-KPUR) S. Winwood, B.Raitt. ODESSA/MIDLAND, TX(JOHN ROMAN-KQIP) Kool/Gang, H.Lewis, Mik.Howard, S. Winwood. PHOENIX, AZ(SAM CHURCH-KKLT) No Report, Frozen.

SEDONA, AZ(RANDY MAHANNAH-KAZM) Paul Simon, Kenny G. GALLUP, NM(ERIC ALLEN-KKOR) No Report, Frozen. SANTA FE, NM(SKIP O'NIEL-KVSF) B.Willis, Genesis, S. Winwood,

T.Turner. LAS CRUCES, NM(PAM HOPPER-KOBE/AM) Madonna, B.Willis, Pointers, Restless H, C. Crisis, S.Murdock, G.Abbott, Paul Simon, Aretha/G.M.

#### **ROCKY MOUNTAIN**

SIDNEY, MT(SCOTT LILLEHAUG-KGCH) P. Young, H.Lewis, Genesis, Parsons

HAVRE, MT(DAVID LEEDS-KOJM) Burns Sis., S.Murdock, S. Winwood, Pretenders.

MISSOULA, MT(VERN ARGO-KYLT) Bangles, Starship, S.Murdock.

MISSOULA, MT(RICK SANDERS-KLCY) B.Hornsby, Kool/Gang, Starship, Burns Sis..

HAMILTON, MT(STEVE FULLERTON-KLYQ/FM) S. Winwood, Parsons, Genesis, Aretha/G.M.

DENVER, CO(DEVIN DURRANT-KOKS/FM) RFTW.

BOULDER, CO(JEFFREY GOODWIN-KBOL) H.Lewis, Lone Just., Restless H.

LOVELAND, CO(LEE/MELOTTI-KLOV) T.Turner, P. Cetera, Peter, P&M, Bangles, Aretha/G.M, Parsons, G.Abbott, J.Buffett, S.Mendes, S.Wariner, Kool/Gang.

GREELEY, CO(ELLIOTT/HUTT-KISF/FM) No Report, Frozen.

COLORADO SPRINGS, CO(JOHN T. HOWARD-KVUU) S.Murdock, Pointers.

PUEBLO, CO(RIP AVINA-KDZA) K.Rogers, Daryl Hall, RFTW.

SALIDA, CO(CHARLES DARWIN-KVRH) C. Crisis, Aretha/G.M, Paul Simon, S.Mendes.

MONTROSE, CO(TOM OWCA-KUBC) Burns Sis., Aretha/G.M, P. Young.

VAIL, CO(PARKER/ANDERSON-KVMT) C. Crisis, Vandross, Starship. VAIL, CO(ERIC MARON-KRVV) L.McNally, Parsons, S.Wariner, RFTW,

M.Sweet. **POWELL/CODY, WY**(JERRY CLARK-KLZY) Genesis, S.Mendes, M.Scott.

GILLETTE, WY(DENNIS SWITZER-KOLL) McCartney, RFTW. SUN VALLEY, ID(JEFFREY BALLOU-KSKI) Aretha/G.M, Genesis,

Bangles. GRANGEVILLE, ID(JIM CROSS-KORT) G.Abbott, Gw.Guthrie,

Aretha/G.M, S.Murdock, Russ Taft, S.Mendes, Berlin.

BOISE, ID(DREW HAROLD-KBOI) G.Abbott, Kool/Gang.

SALT LAKE CITY, UT(LEMICH/JESSOP-KSL) No Adds.

MANTI, UT(STAN ERIKSEN-KMTI) Peter, P&M, Lone Just., B.Willis, T.Tuesday, Paul Simon.

#### A/C ADDS

#### FAR WEST

- RENO, NV(JIM O'NEAL-KRNO/FM) Frozen.
- CARSON CITY, NV(SCOTT CARSON-KPTL) Peter, P&M, P. Club, Aretha/G.M, Morain &G..
- LOS ANGELES, CA(LABEAU/TYLER-KFI) No Adds.
- LOS ANGELES, CA(KAYE/KILEY-KOST) No Adds.

SAN DIEGO, CA(MARK LARSON-KFMB) Vandross, Janet Jax., Daryl Hall. SAN DIEGO, CA(RICH/KNIGHT-B100) T.Tuesday, G.Abbott, Aretha/G.M,

- Burns Sis., Lone Just., Genesis. PALM SPRINGS, CA(JILL FOX-KCMJ/FM) S. Winwood, Lone Just., B.Willis.
- PALM SPRINGS, CA(TY STEVENS-KDES) Parsons, C. Crisis, Bangles, Aretha/G.M, Genesis, S. Winwood.

BAKERSFIELD, CA(RUSS DAVIDSON-KLLY) No Adds.

SAN LUIS OBISPO, CA(DAN ARMSTRONG-KVEC) M.McGovern, Vandross, Toto, S. Winwood.

MONTEREY, CA(MICHAEL READING-KWAV/FM) Paul Simon, L.Richie. SAN FRANCISCO, CA(JACK KULP-K101) No Adds.

- CONCORD, CA(RAVI PERUMAN-KKIS) M.Scott, Restless H, T.Tuesday, Mik.Howard, Kool/Gang, Daryl Hall, RFTW.
- CONCORD, CA(JIM HAMPTON-KWUN) Genesis, Aretha/G.M, S.Mendes, Sheila E.
- LIVERMORE, CA(STACY EVERETT-KKIQ) S.Murdock, Genesis, Aretha/G.M, B.Raitt, S.Mendes, G.Abbott.
- SAN RAFAEL, CA(BOB CLARKE-KTIM/FM) Pretenders, B.Raitt, S. Winwood, Bangles.
- SAN JOSE, CA(BONNIE KNOX-KEZR) Starship, Mik.Howard, McCartney.
- SAN JOSE, CA(BILL WEAVER-KLOK) Starship, J.Osborne.
- MERCED, CA(MORTON/MAYER-KSNN/FM) Paul Simon, Genesis, Burns Sis
- MODESTO, CA(EDWARDS/McCULLOUGH-KO93) McCartney, Pointers, Restless H.
- SANTA ROSA, CA(JERRY IGNACIO-KSRO) Ronst &J.I, L.Richie, Madonna, B.Willis, C.Hart, Paul Simon.
- UKIAH. CA(JIM COOL-KUKI) Burns Sis., Aretha/G.M.
- ARCATA, CA(JILL HENRY-KATA) B.Vera, Aretha/G.M, Starship.
- CRESCENT CITY, CA(RENE SHANLE-HUTZELL-KCRE) Paul Simon, R.Milsap, Lightfoot, Aretha/G.M, A.Murray, T.Turner.
- PLACERVILLE, CA(TINA KAWAI-KHTN) Vandross, Aretha/G.M, Genesis, S. Winwood, T.Turner, Bangles, H.League.
- VACAVILLE, CA(BOWMAN/BISE-KUIC) Triumph, B.Willis, Janet Jax.
- SO. LAKE TAHOE, CA(BILL KINGMAN-KOWL) Frozen.
- LAKE TAHOE, CA/NV(BRIAN BECK-KTHO) S. Winwood, P. Young, A.Starr, Survivor.
- SACRAMENTO, CA(RICK AUSTIN-KAER) S.Murdock, Kool/Gang, Genesis (DEEP).
- SACRAMENTO, CA(IRONS/ANDREWS-KHYL/FM) Frozen.
- CHICO, CA(DAVE KINDIG-KPAY) McCartney, Janet Jax ...
- GRASS VALLEY, CA(RICH BROCK-KNCO) Russ Taft.
- OROVILLE, CA(STEVE ATREIDES-KORV) RFTW, Genesis, Pointers, Aretha/G.M.

BURNEY/REDDING, CA(JIM LEE-KARZ) H.Lewis, E.Money.

- RED BLUFF, CA(MARK DEE-KBLF) Sheila E, Madonna.
- SUSANVILLE, CA(HARDAWAY/CRAIG-KSUE) K.Rogers, Daryl Hall, H.Lewis, Starship, Pointers, P. Young, Paul Simon, T.Turner, P. Club, Pretenders, Aretha/G.M, G.Abbott, Lightfoot, F.Jackson.

#### NORTHWEST

- THE DALLES, OR(KEVIN MALCOLM-KMCQ) Mik.Howard, P. Young, S.Mendes, Lightfoot, G.Abbott.
- PORTLAND, OR(SCOTT TOM-KGW) H.Lewis.
- CORVALLIS, OR(P.J. EMMERSON-KLOO/AM) S. Winwood, B.Raitt, Sheila E, Paul Simon, Pretenders, T.Turner.
- EUGENE, OR(MOULTRIE/MILLER-KDUK) No Report, Frozen. MEDFORD, OR(JIM ZINN-KMFR) Air Supply, Paul Simon, T.Tuesday. MEDFORD, OR(CHARLIE KIRK-KYJC) Survivor, Aretha/G.M, S.Mendes, R. Cray, Parsons.

### See New Gayin Classified Section!!

KLAMATH FALLS, OR(KATIE McGEE-KKRB) P. Cetera, Pretenders, Paul Simon WARM SPRINGS, OR(SCOTT FREE-KWSI/FM) R. Cray, T.Turner, Kool/Gang, T.Tuesday, McCartney, K.Rogers, Pointers. AUBURN, WA(CARL SAWYER-KASY) C. Crisis, Restless H, Kool/Gang, B.Raitt, Air Supply. MOUNT VERNON, WA(MIKE HARTMAN-KBRC) Starship, T.Tuesday, H.Lewis, Kool/Gang, B.Willis OAK HARBOR, WA(DAVID BOWDEN-KISD) Sheila E, Daryl Hall, Kool/Gang, DeBurgh, Parsons, Aretha/G.M, T.Turner. OLYMPIA, WA(DICK PUST-KGY) D. Johnson, Paul Simon, S.Mendes, RFTW, G.Abbott. ABERDEEN, WA(RHYS DAVIS-KXRO) T.Tuesday, Peter, P&M, B.Raitt, S. Winwood. CENTRALIA, WA(JIM KNUTSON-KELA) Daryl Hall, T.Tuesday, Sheila E. SHELTON, WA(GLEN CONNOLLY-KMAS) L.Richie, Air Supply, A.Murray, Lightfoot, Peter, P&M. KELSO/LONGVIEW, WA(RAY BARTLEY-KLOG) Vandross, E. Money, B.Raitt. YAKIMA, WA(ROGER CLARK-KIT) No Adds. YAKIMA, WA(FRANK TAYLOR-KMWX) Genesis, Burns Sis.. TRI-CITIES, WA(BILL TEMPLETON-KALE) No Report, Frozen. ANCHORAGE, AK(CARTER B.-KFQD) Aretha/G.M, B.Vera, M.McGovern. ANCHORAGE, AK(GREG WILKINSON-KKLV/FM) Aretha/G.M, Sheila E, Parsons, M.Scott. SOLDOTNA, AK(McCARTNEY/PRESTON-KCSY) Genesis, Sheila E, C. Crisis, Bruce Sp., T.Turner, P. Club, Pretenders. VANCOUVER, BC (PAUL McKNIGHT-1040 AM) S. Winwood, B.Raitt, Restless H. WELCOME To Our New A/C Correspondents: George McIntyre, WJML Radio, P.O. Box 99, Petoskey, MI 49707 (616-347-8191) Wynn Richards, WTRG Radio , 3100 Smoketree Court #709, Raleigh, NC 27604 (919-876-1007)

## BIRTHDAYS



Our Best Wishes and HAPPY BIRTHDAY To: Roger Heaton, WIBW/FM-Topeka, KS 2/15 A, WFMF-Baton Rouge, LA 2/15 J.K. Dearing, WNDU-So. Bend, IN 2/15 Ray MacKenzie, CFAC-Cargary, Canada 2/15 Melissa Manchester, Ry Cooder, Mikey Craig (Culture Club) 2/15 Jo Walker-Meador, CMA 2/16 Jack Daniels, KLIK-Jefferson City, MO 2/16 Eric Maron, KRVV-Vail, CO 2/16 Andy Taylor (Duran Duran), Sonny Bono 2/16 Carl Sawyer, KASY-Auburn, WA 2/17 Steve Naganuma, KMJK-Portland, OR 2/18 Steve Kelly, WJER-Dover, OH 2/18 K.C. Jones, WVKO-Columbus, GA 2/18 Juice Newton, Yoko Ono 2/18 Steve Sabatke, WBEV-Beaver Dam, WI 2/19 Danny Austin, KKBG-Hilo, HI 2/19 Marty Lambert, WBT-Charlotte, NC 2/19 Smokey Robinson, Dave Wakeling (General Public), Lou Christie 2/19 J.Geils 2/20 David Geffen 2/21 Russ Shafer, WKSW-Urbana, OH 2/21 Jack Crees, KJLS-Hays, KS 2/21



#### WEDDINGS

Our wedding bells were ringing joyfully on Valentines Day for MYRON GRAGE, Program Director at KQKD-Redfield, SD and his special valentine KIMBERLY HOFER.

...also WAYNE WATERS, Music Director at WITL-Lansing MI, and his valentine MELANIE FISCHBACH.

Our CONGRATULATIONS to all!!

# **PHOTO FILE** by LISA SMITH and BETTY HOLLARS



MIKI GOES TO CHICAGO ♥ While visiting Chicago, Miki Howard was the guest of honor at a party at the Charlie Club, where she met members of the press, retail and radio communities. Shown at the club are (left to right) Marco Spoon

(then at WBMX), Doug Harris (WJMO), Miki Howard, Jerry Boulding (WBMX/Gavin Report), Sylvia Rhone (Atlantic), Lee Michaels (then at WGCI), an unidentified guest and Jerry Simmons (BRE).



NO ROCKY BEGINNINGS V HERE WQHT-New York (HOT103) is so hot that even Sylvester Stallone

stopped by the studios to

congratulate the staf<sup>£</sup>. Sly is pictured here with his pal Al Bandiero (left), who's in charge of the 6-10PM shift at FOT103.



February 13, 1987/the GAVIN REPORT

### CLIVE DAVIS RECIPIENT OF

At the climax of this year's American Cancer Society dinner, honoree Clive Davis was joined onstage by a host of friends who offered a star-studded rendition of "That's What Friends Are For." Participants included (from left) Davis, Carole Bayer Sager, Dionne Warwick, Russell Hitchcock (Air Supply), Jermaine Jackson, Patrice Rushen, Cissy Houston and Graham Russell (Air Supply).

#### WALLS OF CHEERS **V** FOR K.T.

K.T. Oslin kicked off a three-week promotional tour for her first single, "Wall Of Tears." Shown here following a showcase in Los Angeles are (standing, left to right) Gary Greenburg (RCA), Gerry House (KLAC), K.T. Oslin, Rick Honea (Transtar), Pamela Baker (Transtar), Bonnie McCassey (RCA). Seated: R.J.Curtis (KZLA), Carson "10 Years With RCA" Schreiber and Rolfe Taylor (Transtar).



#### ARE THEY REALLY V SISTERS?

A big crowd gathered backstage after the Burns Sisters showcase at the Roxy in Los Angeles. The crowd pictured here is (left to right) Ron Oberman (Columbia), Amy Strauss (Columbia), Bob Willcox (Columbia), Marie Bums, Craig Applequist (CBS), Don Rubin (The Entertainment Company), George "M.M." Chaltas (Columbia), Sheila Burns, Annie Burns, Jim McKeon (Columbia), Teresa Bums, Rich Kudolla (CBS), Jeannie Burns and Bob Garland (Columbia).



www.americanradiohistorv.com

Boston's re-entry into the rock n roll stratosphere has been one of the major musical events of the Eightles. Legal hassles among former band members and record labels helped to delay the release of Third Stage for six years. They've also made Boston's Tom Scholz reluctant to talk to interviewers. Three months after our first request, Boston manager Jeff Dornfeld and MCA Records' Steve Meyer arranged the interview, on the condition that we confine our questions to the musical and creative aspects of Third Stage. Once we talked to him. Scholz was courteous and obliging, patiently detailing his laborious recording techniques and explaining the different strategy he used for recording Third Stage. It's difficult to differentiate where Tom Scholz the musician ends and Tom Scholz the engineer/inventor begins. In 1981, he formed SR&D (Scholz Research & Development) and invented and marketed the Rockman, a gultar amp "the size of a peanut butter sandwich." What started as a novelty evolved into a staple plece of equipment for many of the world's top guitarists. Its application in the rock world has gone from practicing and composing to actual inboard studio use. More recently, SR&D successfully marketed the Rockman Modular Amplifier, which Scholz describes as a "high-tech version of a guitar amp" capable of onstage stereo effects and 32 selectable sounds. The future of Boston as a performing/touring entity was our first question.

# A DOWN-TO-EARTH

#### by Keith Zimmerman

### KZ: I was surprised to hear talk about Boston touring on the new album.

TS: Well that's all it is at this point (laughs). We *are* talking about it. I'm confident that we can put on the show and do it technically, but I got hurt playing basketball pretty bad last year. You'd have to call it a flagrant foul-somebody decided to stop me from scoring the only way they knew how and I ended up with an injured disc. I'm playing basketball again, but the twelve-hour days it takes to put in on a tour is a horse of a different color. It's still up in the air, depending on how my own recovery goes.

### KZ: Were you satisfied with the last tours you did, back when the first two albums were out?

TS: I might as well be honest--it was so long ago, who cares?--I was very happy from the standpoint of the production and audience reaction. I listened to the tapes of the shows afterwards and I was less than delighted with the level of confidence of onstage musicianship, myself included. I think we were doing the music justice in the halls we were playing, but it wasn't what I was looking for. Frankly, to do Third Stage live, we're going to have to be a step above that. I'd love the chance to perform the album complete onstage. It's a challenge for me.

#### KZ: Do you have a set of players to do it the way you want it?

TS: We haven't chosen who the live players would be. Certainly Gary Pihl would fill one of the guitar slots. We got very lucky there. When Sammy Hagar left his band to join Van Halen, we grabbed him as soon as we found out. He would also take an enormous technical load off me. Gary helps me out with the line of Rockman products we've been developing.

#### KZ: We spoke to John Fogerty just before he put out Centerfield. He was scared that his music would sound obsolete. Did you feel that way prior to releasing Third Stage?

TS: I had no way of knowing what current music sounded like because I literally hadn't listened to any, for years. I would hear something once in a while if somebody brought a blaster to the outdoor basketball court. Outside of that, I didn't listen, for various reasons. I didn't want to be influenced in any way by what anyone else was doing. I was certainly well into the middle of this thing by 1981. I liked the way I was going and I didn't want to have anything else enter into it at all. If everyone said, "What you're doing--nobody's bought that for years," I really don't think I would have cared. It wouldn't have stopped me from finishing it. People do change their tastes, but the changes are not that dramatic after a certain age. I was happy to see Third Stage well accepted by teenagers because I wasn't sure what kind of acceptance we were going to get from them. Somebody who is sixteen this year was eight when the last album



# TALK WITH BOSTON'S TOM SCHOLZ

came out (laughs). Boston was literally starting from scratch with a large segment of the audience.

KZ: Did you ever experience writer's block during the six years making Third Stage?

TS: I have writer's block every day of my life (laughs). I don't know how you guys do it on a schedule and survive. I'd starve if I had to do an every-week thing. I'm always amazed by writers with publications who manage to meet deadlines and get it done on time. I've never been much at creating on schedule. KZ: You have a reputation for being such a technically-minded person, yet you shy away from a lot of the Midi-computer-synthesizer aspects of music.

TS: It is ironic. I've often thought how ironic it is that if I hadn't invented a Rockman, I'd probably be the last musician on earth to try one (laughs). I think that comes from being in engineering for a while. I'm very skeptical about anything that has the tag of innovative or new. I think there's good justification for that. Many, many companies have roomfuls of engineers that just keep pumping out stuff that you really wouldn't want to have in your home or office because it's not well thought out. I do think that if I heard a Rockman at this point, that I would own one (laughs).

### KZ: Could you explain some of your electronic innovations, like the Rockman?

TS: The things that would interest your readers the most would be the music-related stuff. I did have a patent-applied-for on a portable house motor once, but you probably don't want to hear about that (laughs). Most of these musical instrument devices are outgrowths of things I've learned over the years about the art of getting a sound out of an instrument. They tend to be centered around guitar equipment because that's my primary interest. The Rockman is a culmination of things I've learned over a twelve- or fifteen-year period, packed into a little box with most of the adjustable controls removed so that when you pick it up, you get a basic good guitar sound on the average guitar. It's intentionally non-adjustable so that the price would be low. Also, if you knew exactly what was inside of it in terms of the number of filters and compression stages, you'd be lost. I would be lost. It took a long time before I even got the ballpark ideas of how to tune things in. When I was happy with the overall sound of the Rockman X100 portable, I went on to what I needed--a more adjustable form of the same thing. There are adjustments that should be made available so that it works with everybody's guitar and you can make changes to taste. We call them Rockman Modules. They're rack-mountable little boxes, and foot-switchable for onstage. I used them for most of the album and was real happy with it. I don't even want to think about how long it would have taken for me to do that record if I hadn't had them.

#### KZ: What other new devices are you working on? Can you give

us a preview of what's on the drawing board?

TS: I can't with a lot of them. The Japanese competition is so fierce, we were hounded when we came out with the Rockman. Instantly, six copies--all from overseas--appeared on the market within months. They're very, very fast. In anything we do now, we have to be careful not to talk about it too much. When we go to one of those equipment conventions, we don't send anything until we are ready to go into production. They show up with their cameras, get the brochures, and the next thing you know, they're making it before you. Overseas competition is frightening when they adapt American ideas to their manufacturing concepts.

KZ: So you're not at liberty to discuss any other new products? TS: We built something I've called an Octopus, which lets you switch a whole bunch of devices with just one foot so that you can change sounds drastically for your keyboard or guitar with punching pedals on fourteen different floor effects. That was a necessary item in order to do Third Stage because there were some extreme changes on the guitar sounds during the course of a song. Doing that onstage would require doing lots of changes all of a sudden. This device allows you to push one button and change a whole bunch of settings on different equipment at one time. You preset ahead of time how you want everything to change when you hit a button. Years ago, I had a very crude rendition of it that I made from parts out of the junk barrel at Polaroid that I used in clubs. Somehow I found myself touring the world using the same device built from thrown-away parts. One of the big things in designing the Octopus was to make it ultra-reliable. I knew I was possibly going to use this device in front of a hundred thousand people, day after day. Believe me, I've had enough of those things lose their data and die, and just start blinking their lights. Can you imagine that happening on stage in front of a lot of people? The trick was to design it with no microprocessor. In fact, there's not a lot of electronics in it. It's mostly a mechanical system. Believe it or not, it's like the theory of designing airplanes. Things will work even when most of the electrons stop going. KZ: What do you think is the reason you're so active in inventing and marketing these products? Is it entrepreneurial or what? TS: I don't really know. I liked engineering long before I went to school and became an engineer. I've always built things. I like having an idea about how to

do something that hasn't been done before, and making it work. Incidentally, I have lots of ideas that *don't* work (laughs). I'm not in it to make money for myself. That would be obvious if you saw my car. That's as much fun to me as playing or recording music.

#### KZ: Is it a break away from recording?

TS: It very definitely is. Just before Boston broke I was working at Polaroid. When I left, I kept working on ideas on the road and on planes. It's been an ongoing thing. I started Scholz Research & Development in 1981 so that I would have a job to go to when I wasn't working in the studio. I started SR&D specifically to give me a place to go in the moming. I could do some engineering work and then I could leave early and nobody would yell at me. When I went to the studio to work on music it wasn't like I was going there to do my job. I was going there to play music. It was very crucial to have Third Stage done for the music and artistic endeavor. The other thing that helped was basketball! (laughs) I didn't want to think of music as work. I did that on the second album. That was exclusively what I did and I approached it like a job. I don't know. Maybe if I had time to finish that album the way that I'd liked, I would have been happy with it. As it came out, I was happy with the first side, not with the second side.

KZ: You feel the second Boston album was an unfinished album? TS: That's exactly what it was. It was literally pulled out of my hands before I was done with it.

#### KZ: Brad was telling me about the precise way he would have to do vocal tracks. He would redo his parts almost exactly and just change one note.

TS: That's right. Brad worked on the vocal tracks very much the way I work on the other instruments. We don't know exactly how the song goes when he comes down to do it. When I pick up a guitar, I don't know how the part goes. I'm sitting there, and the tape deck is the rest of the band. I push the play button and they start. It's the same situation with vocals. I will have lyrics laid out with a melody line and/or a few different ideas, then we'll start in. Sometimes what we do right off the bat sounds great, and the very first time we get a line when the feel is right, that line is never changed or erased. That exact performance is the one that goes on the master. We work on a copy. When a track is done, say, on a verse that has the magic that we're looking for, that's dubbed back onto the master. It's not a matter of figuring out what the melody is going to be or what the harmony parts are going to be and then studying it and performing it. All those intermediate steps are removed. The parts were very studied. They were extemporaneous in the sense that we thought of them once. But when we had them, we'd practice them, perform them and lay them down on a master. It's ironic. When people talk about Third Stage, I say, "I don't know how I played that lead. I did it one day in the basement and went on to something else." The performances on Third Stage are, by and large, first-time. The exceptions were drum tracks, which were what you needed to start with to put all the other parts on.

#### KZ: And Brad works with you the same way?

TS: Brad would come in and sing a line. I'd say, "That line sounds great except the tag is all wrong at the end." Then we'd go back and he would sing exactly the same line and put a different tag on the end. We'd do it ten different ways. The phenomenal thing about Brad is that the musical grasp he has is instantaneous. I could croak out a melody line an octave or two below in a barely discernable pitch--I'm not a great singer--and he could repeat exactly over and

"During the course of the last six years, when I wasn't in the frame of mind to be optimistic or inspirational, I would do more mechanical things. I had to specifically cut myself away from working on music."



"I was happy to see Third Stage well accepted by teenagers. Somebody who is sixteen this year was eight when the last album came out."



over again. He would double up parts to go into the real dramatic stereo harmony things. He would sing four different harmony parts in a section of a song and then we would move on to another verse. Then we would go back and decide to change one of the harmony parts somewhere in the middle. He wouldn't even have to listen to it. I would just say, "It's the second one above the fundamental," and he would sing it as if he was doing it every day of his life! An amazing grasp of music! He's there to try all different things and he has real good ideas of his own. That's why his name shows up as co-author all over the place.

KZ: A bit of the Boston myth is debunked here. Some of us had this image of you doing the parts on Third Stage over and over again.

TS: It still is a matter of doing it over and over. But the difference on the first album is that there was this kind of drudgery of trying to reproduce a part that you did once before on a so-called master. A lot of times you lost what made it feel so good in the first place in that transition. There was probably more playing done on each part on Third Stage than on either of the first two records. This time I allowed myself carte blanche at experimenting. If I had an idea, I was determined to carry it through and see what it sounded like. I did many, many things where I'd play a whole lead section and change chords underneath it, actually restructure the song. Then I'd throw the whole thing away and start on another one. There was an enormous time spent just trying out musical ideas. You think you have an idea how the song goes. Then you try some lead parts and a little singing and you realize the chorus is in the wrong place and the lead into the solo doesn't do anything for the song. After all these problems, you literally have to rearrange the song. There was an enormous amount of effort that just went into the wastebasket. I think the reason it took six years, outside of the uncontrollable events, was the fact that there were so many things tried. Entire songs that took months were thrown away. One person primarily had to do it, and you can only do one thing at a time, with the exception of the vocals. But the vocals can't be worked on while something else is being worked on, because I had to be there for the production and engineering part of the vocals. Having one guy involved at every step, in every single thing really slows it down. On the other hand, I can't imagine any other way to do it. I'm glad I can't sing. It would have taken longer (laughs).

#### KZ: Today we have Tears For Fears and Wang Chung-two players in a studio who call themselves a band. Was Boston way ahead of that concept?

TS: It was never what I had started out to do. My object was just to be a guitar player in a band and hopefully do well enough at that so I could do it for a living instead of working nine to five. It never worked out that way. In order to make it happen, I had to do more and more things. The songs weren't available anyplace else. I had to write them. It was one thing after another until it ended up being this way, Brad on vocals and me handling the rest. I have a hunch that there's a lot of bands that fall into that same category and we don't know that much about them. You mentioned John Fogerty (with Creedence Clearwater). That was obviously the same type of a situation. In those circumstances, where you're looking for creativity, it's almost hard for me to imagine how it could come from a committee of people. I think more often than not, it might come from a core within a group. In any case, there was no doubt this one did not start as a band but as a studio effort. From day one, it was Jim Masdea laying down the drum tracks. Back in those days, he did help me some with the arrangements. It was he and I alone laying down a drum track and then me working for days or

weeks laying down various instrument tracks until I was happy with the sound of the arrangement, then Brad coming down to do the vocals. Even back then, for instance on the six tapes that eventually landed the Boston deal, Brad never knew who played on the tapes he was singing. I never discussed it with him. He didn't know that I had played every part, but there was no need to ask. Jim had no idea really what the song was going to sound like when he played the drums to it until he heard it months and months later. That's the way it always was. We stuck to that pretty much, but didn't make a big public deal about it on the first and second records. I thought it was a liability, to tell you the truth. Back in those days, I thought people would not understand the concept of individuals making music outside the context of a band. I thought the public would not understand. Now I don't think that's true. Now there's less magic associated with how music gets onto a disc. (Editor's note: A few days after the interview, Scholz called back to credit former band member Barry Goudreau with some lead guitar arrangements on the early Boston tracks "Long Time," "Used To Bad News" and "Let Me Take You Home Tonight.")

KZ: What do you think of the fact that Third Stage has sold

"This time I allowed myself carte blanche at experimenting. If I had an idea, I was determined to carry it through and see what it sounded like."



"On the six tapes that eventually landed the Boston deal, Brad never knew who played on the tapes he was singing. I never discussed it with him."



#### extremely well on Compact Disc?

TS: I definitely take that as a compliment. People who buy CDs are usually buying something for very high performance systems. There's not too many other reasons to pay the money. I'm sure having something that won't scratch is nice, but I think they buy it for frequency response and a few other things. That's a big compliment.

KZ: Each of the three albums have a cornerstone song that touches you emotionally. Don't Look Back was an inspirational song to me if I ever felt down or overworked. Is that your formula, getting that basic emotional response?

TS: If it was a formula, I'd put it into a computer and get the songs spit out a lot faster! It's very deliberate, but it doesn't come easy. I absolutely refuse to put something on a record that's anything other than an attempt to be inspirational. I'm certainly not going to claim that I succeed at that all the time, but it's very much what I want to do. I keep trying and every now and then I come up with something that works. During the course of the last six years, when I wasn't in the frame of mind to be optimistic or inspirational, I would do more mechanical things like mixing or working on a sound. I had to specifically cut myself away from working on anything that was intrinsic to the music or the feeling of it. I'm glad you felt that way about some of those songs.

# BOSTON'S UNMISTAKABLE VOICE VOCALIST BRAD DELP TALKS ABOUT THE SIX YEARS OF MAKING "THE THIRD STAGE"

#### KZ: A lot of musicians worry about being out of the public eye. Has it worried you?

BD: In all this time, quite honestly, it never occurred to me. It certainly wasn't a worry. I didn't think in terms of having to have a product out or having somebody remember this. Creating the music for all three of the albums was more of a personal experience. It was more important for us to have things be completed the way we wanted than to have it out on any given schedule. We were certainly conscious that people were waiting for it.

### KZ: Were you scared when Third Stage came out after a six-year gap?

BD: I don't think I was ever scared about it. A bootleg of "Amanda" got released two or three years before the record came out. At first we thought that was going to be disastrous, but in a backhanded way, it turned out to have a somewhat positive effect. We found that, on every station that had managed to get a hold of it, it was the top requested song. It was the last thing we would have planned to do, and I don't know how it ever got out to people. MCA certainly made sure it didn't stay out long. If we had any fears about being accepted, I think that sort of relieved them.

#### KZ: Do you know where it was played?

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BD: I know it was played in Tucson, Florida and in South Carolina. I heard it myself in Boston on the radio. Someone told me it was out here in Los Angeles as well. We had completed "Amanda," but it wasn't the finished mix. It was pretty close to the finished mix.

#### KZ: Do you remember the early stages of "Amanda"?

BD: My recollection is that we had about two or three versions of that song. I remember writing one at my house. Tom had given me the same changes that

are in the existing song. I wrote a whole different set of lyrics and brought that in. At that time, he was working on another set himself. We sifted through those and decided which things fit the best.

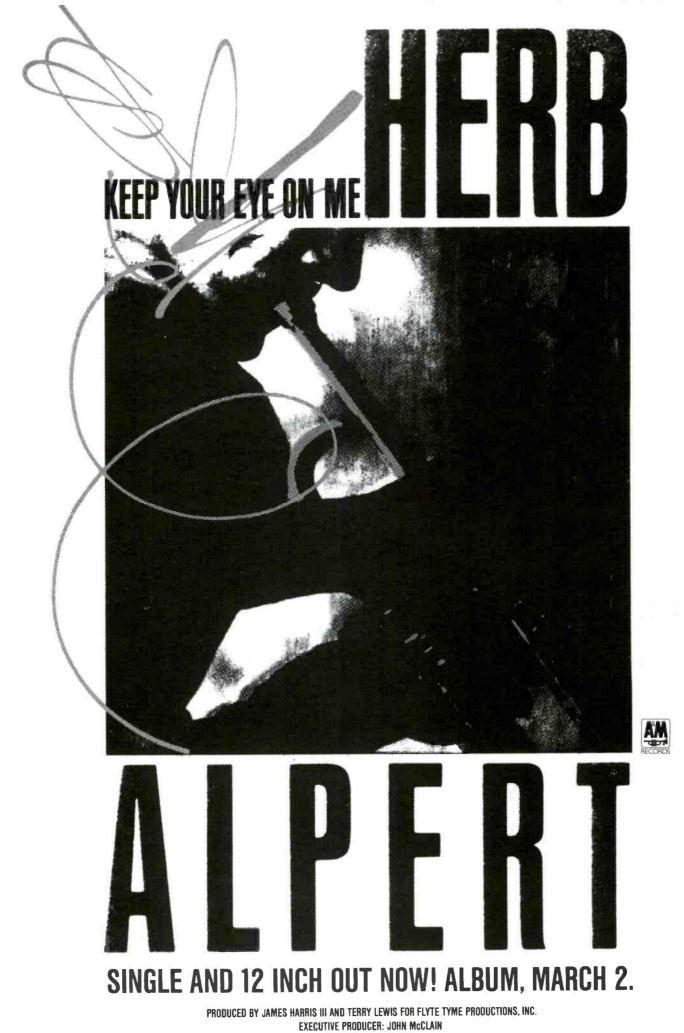
### KZ: What kind of reaction did you get from people on the street during that six-year period of no Boston record?

BD: Most people didn't know. I live fairly quietly up in New Hampshire. Kids around know, I guess. I pretty much go where I want anonymously. Most people that do know are pretty supportive about it. When I first moved up to New Hampshire after getting off the road on the last tour, a lot of people would come up and say, "When's the record coming out?" I had a checking account at a local bank up there and I'd say, "Well, gee. It should be out next year." Then time would go by and they would kind of look at me. It got to where I'd get a little inhibited about going to the bank because I knew what they were going to ask. I would go to the drive-up and shield my face with a hat or something. **KZ: What happened when you finally brought in the finished** 

#### product to MCA?

BD: We hand-delivered it. We came out to L.A. specifically for that because we thought that they were particularly good about the whole thing. We've been signed to them for two years now. They were very patient. They said, "When it's finished, bring it in." There was never any pressure. We actually didn't tell them when it was completed. We flew out to Los Angeles unannounced. **KZ: Who did you hand it to?** 

BD: Mr. Azoff. We had set up a fictitious meeting for him with one of his staff so that we knew that he would be there. Then we just came in and he had no idea we were coming. He was a pretty happy guy at the time.



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#### PHIL COLLINS

He'll be portraying Great Train Robber "Buster" Edwards in an upcoming film called "Buster."



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**BONNIE RAITT** Her father, John Raitt, starred in many Broadway musicals, including "Pajama Game" and "Carousel."

#### **BEASTIE BOYS**

Their first album, "Licensed to III," is the fastest-selling debut album in Columbia Records history.

#### BEN E. KING

He will close the show on this year's Grammy telecast by leading an all-star performance of "Stand By Me."

#### **BUNNY DeBARGE**

She is the eldest of the DeBarge siblings.

#### **KRIS KRISTOFFERSON**

As a songwriter in Nashville during the late 60s, Kris had two hits--"Sunday Morning Coming Down" (Johnny Cash) and "Me & Bobby McGee" (Roger Miller and later Janis Joplin).

#### **BILLY VERA**

He had a hit with a Bobby Goldsboro song "With Pen In Hand" back in the late 60s.



JOHHNY CASH

He's filming a made-for-TV remake of the John Wayne classic, "The Angel and The Badman."

#### PET SHOP BOYS

Their next album will feature tracks produced by Cameo's Larry Blackmon and a guest appearance by Dusty Springfield.

EXPOSE In 1985, (Ann Curless (left), Jeannette

Jurado (middle) and Gioia Bruno), had

their first 12-inch single, "Point Of No

Return," which reached the #1 spot on

the dance charts and then it went on to be named "Dance Record Of The Year" at the National Dance Music Awards.

MADONNA

lady Madonna as a girl on the streets of Manhattan with a pet cougar. Jamie

Foley, who directed Madonna's videos for "Papa Don't Preach" and "Live To

THE CANNONS

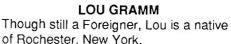
Larry Cannon practices law in Nashville

as well as performing and recording with

Tell," will direct the film.

his twin sisters.

Her next movie, "Slammer," will cast



#### **RAY CHARLES**

He'll perform at the closing dinner of this year's National Association of Broadcasters convention in Dallas on March 31st.

#### **KEITH WHITLEY**

Keith and Lori Moran, his wife, will do at least one duet on his next album.

#### MADHOUSE

Leader Eric Leeds was the saxophone player in Prince's band, The Revolution.

#### **ROBBIE NEVIL**

He's co-written songs for Al Jarreau, The Pointers and Sheena Easton.



**NANCI GRIFFITH** She graduated from the University of Texas as an education major, and taught kindergarten and first grade for two years.



BILLY JOEL

At one time he was an amateur boxer with twenty-two wins out of twenty-eight fights to his credit.

February 13, 1987/the GAVIN REPORT

# HOLLYWOOD by Tony Richland

# The Hidden AGENDA

In scanning the agenda for the upcoming Gavin Seminar for Medium Professionals, we, your comprehensive Hollywood column, have noted that certain meetings, conclaves, discussion groups and other activities were inadvertently omitted. You've read about the various format breakouts, the Super Bowl of Rock Trivia (which should be more interesting than the real Super Bowl with all those nose guards and tight ends), the Grand Cocktail Bash and the Awards Luncheon. You're all aware of the fact that Larry King-and not a tape of Larry King--will be delivering the Keynote Address (does anyone know what a Keynote Address is?), and you're prepared to chortle, giggle and snicker at the bon mots of Gary Owens, who will be hosting the big luncheon with hand attached to ear.

What you might NOT have heard about are the following scheduled activities: HEAVY METAL & ALTERNATIVE IN-DEPTH RAP SESSION & GRILL

There's not even a chance that Wynonna Judd will be present at this ambitious concert/session to be hosted by Gavin's golden ears, Kent and/or Keith Zimmerman. Metal groups TENDER DRILLBIT, BRAINSCAN and JELLO-MOLD MOTHER will perform in a no-safety-pins-barred super jam session, followed by questions from any members of the audience who still possess powers of articulation. DRILLBIT lead head-banger Johnny Death will MC the open-end rap. Gerbil canapes and Type O Bloody Marys will be served to the assemblage. Attendees Walt Pinto, Pat & Linda McCoy and someone who knows Kerry Jackson have their reservations in.

#### THE LOU GALLIANI BABY SEMINAR

Gavin's beloved Lou and his lovely wife, Tina, will conduct a question & answer info session, giving you all the data you'll ever need about raising a toddler. Polyster diapering, teaching a nine-month-old how to behave at business lunches with Mike Schaefer, and pacing the floor at 3 a.m. while the kid is wailing for a daiquiri are only part of this Donohue-like self-help panel. Although Lou disagrees, we feel that those of you who are parents could use the Galliani's common-sense input, gathered by experience and extensive meetings with Dr. Spock, Dr. John and Julian Lennon. Mother's milk and sushi (blended) will be served.

#### ELMA'S MAKEOVER

WPIX's Wendy Silvershein, WSNI's Stephanie Barsamian, KOST's Liz Kiley and KHOW's Dee Ann Metzger are but a small sample of the A/C music directors who have signed up for Ms. Greer's clothing & makeup transformation class. Anticipating that many of the softer music ladies may be switching to the alternative rock format in the future, Elma has assembled work kits containing plaid hair coloring, mismatched and/or torn hosiery, shredded silk mini-skirts and leather sweat togs. Wendy O. Williams and Helen Reddy will co-chair this meeting. SUPERSTAR 10K RUN

Fitness freaks Danny Davis, Dave Sholin and Michael (KWAV) Reading are the innovators and guiding forces behind this Sunday a.m. activity. Surmising that many of you will be wasted from three info-packed days of chatting with Eric Norberg about signal transmission, Danny and Michael have planned this jog through the City By the Bay. Participants should gather in the lobby bar at 6 a.m., where they will be served screwdrivers--REAL screwdrivers, donated by Mr. Goodwrench. After exchanging pleasantries, you'll be asked to run through town, up and down hills the likes of which have never been seen in Yankton. As angina attacks take their toll, our team of Gavin nurses, led by Diane Rufer and Lisa "Mouth-to-Mouth Resucitation" Smith, will run mint-flavored smelling salts under your nose while reciting old Dr. Oren Harari columns. **OLDIE/GOLDIE FORMAT** 

#### BREAKOUT/BREAKDOWN

Gavin's Dave Sholin and Music Group's Marty Wekser will chair a session designed to bring expert advice to those of you just getting into this sure-fire ratings grabber. Shole-Man and Weks-Guy (once music director of Gotham's legendary WWRL), will tell you how to daypart each of the only nine records used in this format, including Bobby Day's "Rockin' Robin" and "Hang On Sloopy" by the McCoys. This session was a big hit the last time it was presented, at the 1967 Las Vegas Riviera Gavin Conference, where the main items of discussion were also "Rockin' Robin" and "Hang On Sloopy". Refreshments will consist of egg creams, gefilte fish and Screaming Yellow Zonkers.

#### TAKING GENE SANDBLOOM TO LUNCH: WHEN, WHERE, AND HOW MUCH?

Many Top 40 promotion persons have asked for a seminar covering this complicated problem. Does one bring KIIS-FM's Gene to trendy French chalets where the daily special is goat cheese on radicchio and kiwi quiche in raspberry vinaigrette? Or does one opt for upscale burgers at the Hard Rock Cafe? A get-down repast at the House of McNuggets? How about bringing IN food, so the Gene-guy can listen to his Beastie Boys CD in the privacy of his office? The possibilities are endless, and an expert panel of West Coast promo people will toss around the options. Warner's Chris Crist, Capitol's Susan Epstein and Columbia's Bob Garland are among the early confirmations. Speaking of confirmations, we're also confirmed, as we may have noted previously, at the San Francisco Mission District YMCA. We'll be arriving Friday via Challenger Limos, the OFFICIAL limo service of the Gavin Seminar. Check for us in the bar. We'll be the one with the rose in our teeth and the scotch in our mouth.



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# PATTY SMYTH

"NEVER ENOUGH"

### **BRAND NEW!**

Taken from the COLUMBIA LP <u>"Never Enough"</u>40187 Produced by Rick Chertoff/ William Wittman

"Hits the mark in terms of contemporary, mainstream rock appeal. Patty gets writing and playing assistance from the Hooters, and together they cover all the bases. Sounds like it's gonna take at least a few hundred spins before I've had enough."

> DAVE SHOLIN'S PERSONAL PICKS February 13, 1987



# THE BANGLES

" WALKING DOWN YOUR STREET "

### THEIR FASTEST BREAKING SINGLE EVER

Taken from the COLUMBIA LP <u>"Different Light"</u>40039 Produced by David Kahne

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**ABLE** 

# GREGORY ABBOTT

" I GOT THE FEELIN' (IT'S OVER)"

### SOUNDS LIKE ANOTHER #1 RECORD

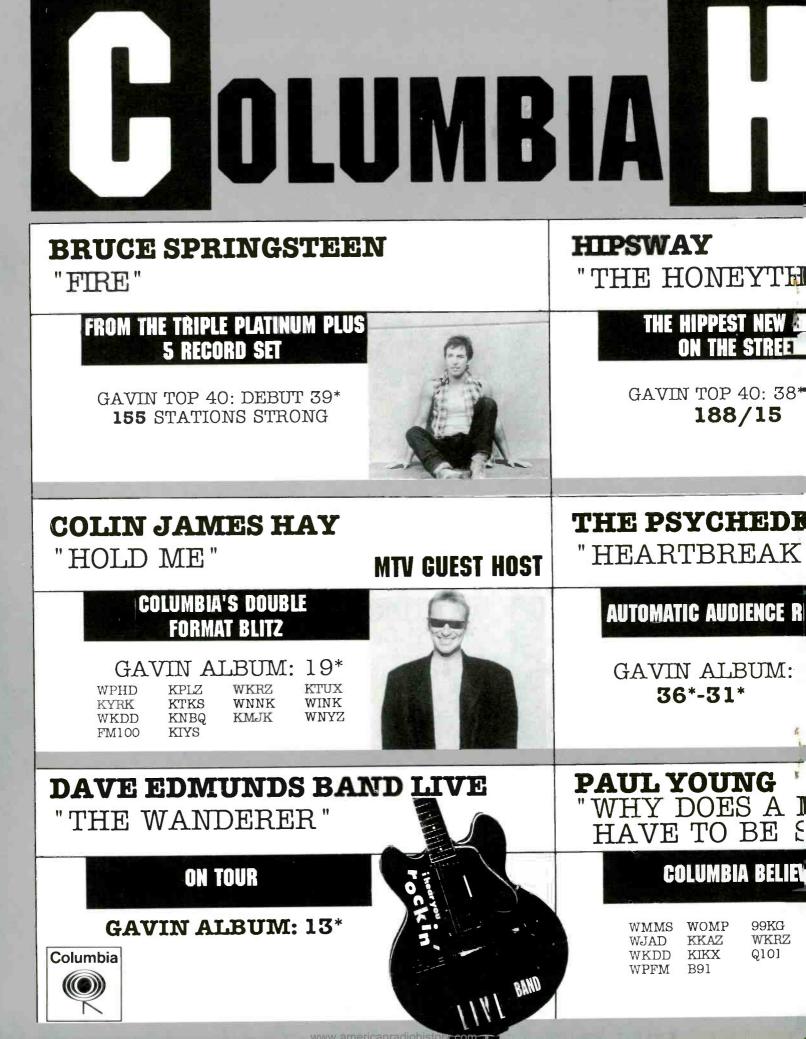
Taken from the COLUMBIA LP <u>"Shake You Down"</u> Produced by Gregory Abbott for the Entertainment Music Company Executive Producer Charles Koppelman

> GAVIN TOP 40: DEBUT UP & COMING 44/34

> > GAVIN A/C: DEBUT IN NEW 27/22

GAVIN URBAN: DEBUT IN UP & COMING 40/28





## SAMMY HAGAR "WINNER TAKES IT ALL"

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**SANTANA** "VERA CRUZ"

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THE BURNS SISTERS BAND "LISTEN TO THE BEAT OF A HEART"

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# **ON MANAGEMENT** by DR. OREN HARARI

# TIPS ON ATTAINING GOALS

In the last two columns I've talked about goals--why they're so important and how they differ from "desires." Now we're going to consider the really tough part: getting those goals accomplished. There's no magic technique, I'm afraid. Often what separates those who achieve goals from those who fail is simply brute persistence. However, I can share with you a few tips that may make the difference as to whether or not you are one of the achievers.

1. As I discussed at length in my last column, make sure your goals are specific, verifiable, time-phased and challenging but realistic. The reason is to provide you with a clear, concrete standard, a benchmark of achievement, rather than a vague wish or desire. Hence, the desire to "get in better shape" can be translated into the goal of "taking part in some form of physical exercise for a half-hour every day."

2. I am convinced the secret of success in goal attainment is "chunking"--breaking down the goal into little steps that can be accomplished every day. The important thing is to do something, however small, that gets you closer to your goal. Suppose your goal is "to increase market share 12 percent within six months." The next thing to do is determine which particular little actions you need to take every day to get closer to that goal. I emphasize the words "little" and "small." If you always swing for the fences, you're bound to get a lot of strike-outs. Instead of home runs, try for bunts and singles, with an occasional double. Therefore, to get that 12 percent increase, plan to do something every day--meet with sales reps, write to a supplier, conduct a focus group with customers, hold a conference with fellow managers--which concentrates on that goal. Nothing is too small--make a phone call, read a magazine article, talk up the goal with subordinates over lunch or send a short thank-you note to a staff member who comes up with a good idea. The trick is to do something consistently. Now imagine what happens when you're chunking, and everyone else in your department is chunking, and all those

little action steps are focused on that 12 percent increase in market share. Your department is more likely to attain your goal than a department that delegates the goal to a committee which meets periodically and ultimately generates a big report that few people will read anyway.

Anticipate future obstacles or "blocks" to your goal. The obstacle may be yourself, other people or practices within your organization. For example, have you developed any personal habits that might make it difficult for you to exercise a half-hour every day? Are there certain outdated policies in your organization that would make it difficult for you to court customers aggressively in order to achieve that 12 percent market share increase? The point is not to give up on your goal, but to be aware of the forces around (and within) you, and then work to ensure that those forces don't sabotage your goal. In the examples above, you may need to change certain habits or policies before you can seriously expect to achieve your goals.

4. As long as you're going to be aware of the forces around you, don't ignore the positive forces. We often fail to notice potential sources of help all around us. Colleagues, employees, friends, acquaintances and family may all provide us with information, experience, advice, time, effort, material, money or just plain emotional support. Whether the goal is losing weight or increasing market share, we are more likely to achieve it if we plan for potential sources of help, and if we're constantly alert to noticing possible sources of help. It may very well be that the security guard in your building succeeded in losing 40 pounds last year, or has a brother whose company increased its market share by 20 percent--but you'll miss out on that valuable information if you're not looking for it.

These four tips won't guarantee that you'll achieve your goals, but they'll increase the probability of success. So start specifying, start chunking. and start anticipating. That and a bit of brute persistence is all you'll need. Good luck!



"If you always swing for the fences, you're bound to get a lot of strike-outs. Instead of home runs, try for bunts and singles, with an occasional double."

# GAVIN classified

# **OPENINGS**

**TOP 40** station **KQLA**-Manhattan, KS, needs an aggressive news director, preferably from the midwest. T&R to Ed Klimek, Route 1, 5008 Frontage Road, Manhattan, KS 66502.

**TOP 40** station **WHDQ**-Claremont, NH, Northern New England's 'hot combo,' is looking for a special news person with that never-quit work ethic. College degree preferred. Some sports possible. T&R to Bob Lipman, PO Box 1230, Claremont, NH 03743.

**TOP 40** station **WHKW**-Tuscaloosa/Columbus, AL, needs a jock with production skills. Send T&R to Ron Brandon, PO Box 570, Fayette, AL 35555.

TOP 40 station KLAZ/FM-Hot Springs, AR, needs an air talent. T&R to J. Harvey, PO Box 1739, Hot Springs, AR 71901. No calls, please.

**TOP 40** station **KHSN**-Coos Bay, OR, needs a midday air talent with production skills. Three years experience. Contact J.J. Jensen at PO Box 180, Coos Bay, OR 97420 or call at (503) 267-2121.

TOP 40 station KSND-Eugene, OR, has an opening for an air talent/production director. T&R to Dave Shakes, PO Box 10767, Eugene, OR 97401.

**TOP 40** station **WEBE**-Norwalk, CT, is seeking a full time midday air talent. Send T&R to Curt Hansen, 50 Washington Street, Norwalk, CT 06854.

TOP 40 station KSTR (K-STAR)-Grand Junction, CO, has an opening for a newsperson. Call Kurt at (303) 242-5787 after 10AM

TOP 40 station WNVZ/FM-Norfolk, VA, needs a 10PM to 2AM air talent. T&R to Chris Bailey, 160 Newton, Virginia Beach, VA 23462.

TOP 40 station (100 KHI) WKHI-Ocean City, MD, seeks an air talent. T&R to J.J. 'Hitman' McKay, 2301 Coastal Highway, Ocean City, MD 21842. No calls, please.

TOP 40 station Q104-Gadsden, AL, needs an air talent. T&R to Bill St. John, PO Box 570, Gadsden, AL 35902.

COUNTRY station KSCS/FM-Ft. Worth, TX, needs an air talent, full time. T&R: Johnny O'Neil, One Broadcast Hill, Ft. Worth, TX 76103. No calls, please.

**COUNTRY** station **KFAT/FM**-Corvallis, OR, has an opening for an air talent with production skills. T&R to Larry Blair, PO Box 965, Corvallis, OR 97339.

**COUNTRY** station **WFSR**-Harlan, KY, seeks a newsperson. Call Mike Stanley at (606) 573-1470.

**COUNTRY** station **KRKT**-Albany, OR, needs an experienced midnight to 6AM announcer. T&R to Bill O'Brian, 1207 E. 9th, Albany, OR 97321.

**COUNTRY** station **WARF/FM**-Jasper, AL, needs a morning drive AT with production skills. T&R to Johnny Elmore, 400 3rd Avenue, Jasper, AL 35501. COUNTRY station KQUS/FM-Hot Springs, AR, seeks a future air talent. T&R to Jim Swanson, Box Q, Hot Springs, AR 71902. No calls, please.

COUNTRY station WFMC-Goldsboro, NC, needs a full time air talent. Call Bob Wooten at (919) 734-4211.

**COUNTRY** station **KNBA**-Vallejo, CA needs an air talent with heavy production and copywriting skills. Call Lou Ripa at (707) 644-8944.

**URBAN** station **WTOY**-Roanoke, VA, has an opening for an air talent with production experience. Phone: (703) 343-5545.

**URBAN** station **WQIC** Meridian, MS, has an opening for an experienced announcer. Send T&R to Don Edwards, PO Box 5353, Meridian, MS 79302.

**URBAN** station **WCKX**-Columbus, OH, is looking for an experienced morning air talent with minimum five years experience. Contact Rick Stevens at 696 E. Broad, Columbus, OH 43215. No calls, please.

**URBAN** station **KCLT**-West Helena, **AR**, has a production position open. Send T&R to Dell Simes, PO Box 2870, West Helena, **AR** 72390. No calls, please.

**URBAN** station **WQIM**-Montgomery, AL, needs an air talent with production skills and at least three years experience. T&R: Frenche Be, PO Box 604, Prattville, AL 36067.

A/C station KIT-Yakima, WA, needs an afternoon air talent. T&R to Dave Hanson, PO Box 1280, Yakima, WA 98901.

A/C station WGBR-Goldsboro, NC, needs an afternoon air talent and program director. T&R to Kay Gates, PO Box 207, Goldsboro, NC 27533.

A/C station KOLL-Gillette, WY, seeks a full time air talent and newsperson. T&R to Dennis Switzer, 316 1/2 S. Gillette, WY 82716. No calls, please.

WAYY-Eau Claire, WI, seeks a PM drive jock. T&R to George House, PO Box 600, Eau Claire, WI 54702.

# AVAILABLES

Air talent, A/C, AOR and Top 40 formats. JAY ARENA: (512) 576-9784.

Air talent, production, program director or newsperson, mornings. Any format. MARK MORGAN: (509) 453-5871 or (206) 745-0379.

Air talent, music director or program director. Urban format. DOC FOSTER: (919) 273-2333.

**Production**, daypart/evenings in medium/major market. Top 40 format. MARK OFFERMAN: (409) 693-3817.

**Production**, daypart in a medium/major market. A/C or Top 40 format. ERIC RICHARD: (409) 823-1712.

Airtalent, afternoon or evening shift. Top 40 format. EDDIE BERU: (205) 347-8600.

Air talent with production skills. Top 40 and AOR formats. MARTHA STEELE: (307) 686-2138.

Air talent. ANDY BARBER: (904) 642-9301.

Music director, program director or operations manager with 20 years experience. Urban or Top 40 format. DONNIE DEANE: (804) 262-6807 or (804) 264-1540.

**Program director**, morning man, prefers Kentucky area. Country format. MIKE STANLEY: (606) 573-1470.

Major market female available with experience. Top 40 format. JODI: (603) 357-4979.

# NEEDED

WVST needs Urban and Jazz product. LPs and singles from all sources. PO Box 10, Virginia. State University, Petersburg, VA 23803.

**KQUS/FM** requests the Nanci Griffith LP and single from MCA. PO Box Q, Hot Springs, AR 71903.

KCLT/FM needs Motown LPs and singles. Dell Simes, PO Box 2870, West Helena, AR 72390

WTOY requests Jazz, Gospel and crossover pop product from all labels. Stan Tompkins, PO Box 6158, Roanoke, VA 24017.

WKNZ needs the Billy Joe Royal single and LP on Atlantic America. Route 3, PO Box 171A, Collins, MS 39428.

KVRN needs A/C singles from all labels. PO Box 1216, Sonora, TX 76950.

**POWER 108 (WDMT)** requests the Rainy Davis single on Columbia. 14781 Sperry Road, Cleveland, OH 44065.

WSTP needs singles from RCA. PO Box 4157, Salisbury, NC 28144.

**J107** requests singles from Atlantic, PolyGram and Chrysalis. PO Drawer 1077, Oxford, MS 38655.

**KENU** needs singles from Motown and EMI. 1540 Cole Street, Enumclaw, WA 98022.

WBCA needs singles from RCA and Epic. PO Box 426, Bay Minnette, AL 36507.

KCMJ/FM requests singles and LPs from RCA. PO Box 1626, Palm Springs, CA 92263.

KSNN/FM needs the Tina Turner single on Capitol. PO Box 2959, Merced, CA 95344.

WZIX/FM needs singles & LPs from A&M, Warner Bros. and Chrysalis. PO Box 1247, Columbus, MS 39701.

Send notices of job openings or availables to Natalie Cusenza, c/o Gavin Classifieds, One Hallidie Plaza #725, San Francisco 94102 or call (415) 392-7750.

# P.D. NOTEBOOK by ERIC NORBERG

# **BITS AND PIECES**

Last September, I did a column on classic call letters, and invited comments. I got one immediately from Robb Westaby, program director at WMBD-Peoria, IL--and have been waiting for more ever since! Now that I have concluded that there are to be no more with which to make a second column, I do want to at least print Robb's letter, and again invite more. Call letters are the brand names of the product we create--and there's a lot of history there. So I renew my invitation to contribute to another future column on the subject.

Robb wrote: "I have two stories. First, for whatever reason, Theodore Roosevelt was touring central Illinois, which features some pretty bluffs overlooking the Illinois River. He was being driven along a road named Grand View Drive--featuring the ritziest real estate in the area, for reasons best described by the name of the street--when he is said to have proclaimed that what he was seeing was 'The World's Most Beautiful Drive.' All this, remember, when radio was still just figuring out what the international standard distress code should be! But someone remembered the phrase when Peoria's first radio station was due on the air in 1927, and the rest of the story you will find on the letterhead of my radio station."

Teddy Roosevelt was eminently quotable because of his expansive habit of enthusiastically overstating his emotions. Many people know he was drinking a custom blend of coffee at the Maxwell House restaurant when he proclaimed it "good to the last drop." The restaurant was able to capitalize rather enduringly on that pronouncement, too!

Robb's second story: "I used to work at WOWO-Ft. Wayne, Indiana. That city's residents believe that the call letters mean "Wayne Offers Wonderful Opportunities." But the truth is that they mean nothing--they just sounded good to the founding father back in the twenties. It was some time in the forties when the station ran a contest to find the best phrase using the call letters. That was the winning phrase, so the contest created the tradition. And we all know that perceptions last a long, long time!

"And then there was WIND-Chicago, which so many believe stood for Windy City, but which actually stood for INDiana, since the original city of license--and still the transmitter site--is Gary, Indiana."

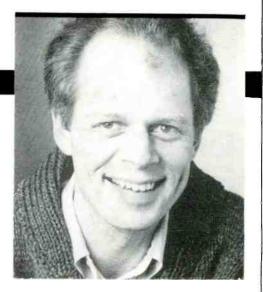
Thanks to Robb Westaby of WMBD, and I hope he jogs others to bring us tidbits of call-letter history.

As language evolves, words change their meaning, and it would be interesting to know if any other station has found itself in the same fix as a station in Salem, Oregon. It was the first Country music station in the state, and still the longest in the format. When it started out, it wanted a word meaning "cheerful, happy, carefree," so KGAY seemed a good choice. By 1986, the station was grimly sticking to the call letters simply because they were familiar in the marketplace. But the station finally bit the bullet and changed its name. It's KYKN now.

As an interesting sidelight, Salem may have had two unique radio distinctions. As far as I can tell, this market of 250,000 may be the largest in the country with only one FM channel assigned to it by the FCC, and it may have also been the largest distinct market with no directional AM station. Until KYKN installed two more towers last year and went fulltime with a directional nighttime signal, none of Salem's six AM stations-four of them already fulltime--was directional. One was started in the late thirties, nondirectional fulltime from the start; one was Class IV; one was granted fulltime in the breakdown of the clear channels several years ago and was able to operate fulltime at night; and one got fulltime last year by being on a Canadian clear channel, being granted a bit over 100 watts for nighttime operation. And there were two nondirectional daytimers. Now there's one of those

Speaking of daytimers, the FCC in December announced a freeze on new applications for daytime AM stations, apparently with an eye to eliminating the category eventually. This raises interesting questions about what the FCC may contemplate as a solution for the remaining daytime stations. Some have been granted at least nominal fulltime status on Canadian clear channels with low power; others have added odd power levels for fulltime, installed directional antenna systems and changed to a usable fulltime frequency. But a lot of daytimers still have no prospect of fulltime broadcasting, and, as long as the FCC was authorizing new ones, there seemed no commitment to eliminating the old ones. The cutoff suggests that such a commitment may be in the offing

After 1990, a new section of the AM band will open up: 1610 to 1700kHz. There has been considerable discussion about daytimers getting the preference for those new frequencies, with daytime power up to 10 kw. But nighttime power will have to be restricted if even a substantial percentage of the daytimers are to be accommodated on the ten new channels--and, of course, other Western Hemisphere nations have an interest in making use of those channels, too. So far, neither the FCC nor Congress has mandated that receiver manufacturers incorporate the new frequencies--and no manufacturer has made a point of doing so voluntarily. That means there will be a period of time when the potential audience for those stations will be limited. So there



"The FCC in December announced a freeze on new applications for daytime AM stations, apparently with an eye to eliminating the category eventually."

is a strong possibility that daytimers moving to the new frequencies will be allowed to remain--daytime only--on their former frequencies for an extended period of time, while simulcasting on the new band. (This will not be cheap, since it will require two transmitters and either a second transmission system or a diplex network to allow both transmitters to use the same tower.)

One daytimer has filed a petition with the FCC requesting that a few megacycles just above television channel 13 be reallocated for a second FM band, on which daytimers would be allowed to operate fulltime with lower power than the regular FM band permits. Coverage would be limited further by the propagation characteristics of the higher frequencies, so the petition requests simultaneous daytime AM/fulltime FM operation for an extended period of time--after which each station would have to sign off the daytime AM frequency permanently. Apparently the FM band in question is virtually unused in the United States. and the petitioner suggests that this would be a means of disposing of the daytime station category and improving the remaining AM fulltime service by reducing interference on the AM band. An interesting, if ambitious, idea.

# the GAVIN REPORT LBUM/ALTERNATIVE A GAVIN ALBUM FRONTLINE





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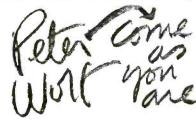




WINTER HOURS PSYCHEDELIC FURS

# Chris Isaak (Warner Bros.)

A year in the making and even longer in the waiting, Chris Isaak's new LP is one of the jewels of our format (alongside Los Lobos, that is). Simply titled "Chris Isaak," this is one helluva follow-up to 1985's swampy classic debut, Silvertone. Chris and his gang took their sweet time piecing this one together and the TLC shows. It is a brilliant collection of songs and moods. Chris' nightbreak groove is sustained and glorified with a streak of marvelous material. Without knowing (or caring) what the push track is, here are my faves: side two's "Wild Love" is a step-sister to "Radar Love." It must be that bassline. Then there's "Fade Away," "You Owe Me Some Kind Of Love" and a San Francisco Isaak chestnut, "Blue Hotel." Yardbird fans will respect his sincere cover of "Heartful Of Soul." The remaining trax are ballad groove songs that bolster the Isaak mystique. I don't hear one fill track. Isaak has been rejecting lucrative movie roles to finish this baby. This is truly dangerous hoodoo music. Under its spell, who's really safe? Everytime I put this record on, the moon gets full.



"Come As You Are"-Peter Wolf (EMI America) After paying homage to some acquired Roxbury roots, Peter Wolf cranks back the guitar to full volume. This is rock n roll, but it's still party music. Peter Wolf and E.T. Thorngren (whose knob work helped Robert Palmer) get it down crisp and tight. It's a house party at 2:43. You can't beat that

Over The Top Soundtrack (Columbia) If it's big, Sylvester Stallone's involved. The soundtrack from his new movie is a collection of contemporary Album Radio rock. Besides the Hagar/Moroder/Van Halen track, expect airplay reports on Asia's "Gypsy Soul" and Eddie Money's "I Will Be Strong," an apt theme for an arm wrestling flick. Now will this huge mound on the front cover turn Sly's rotator cuff to hamburger? You can let me know.



# Freedom-Santana (Columbia)

Ever notice that an album sounds better than three minutes yanked out of context from a body of songs? Case in point is Santana's "Freedom." Maybe it's a matter of having more information, but "Veracruz" (with some wicked bass work by Alphonso Johnson) sounds much more interesting as the opening track to an album. Besides Johnson, the rest of Santana's band maintains the highest standards of free expression and discipline. Especially significant is the return of the mad Maltese keyboardist Tom Coster. On "Freedom," Carlos continues to discover the value of technology enhancing his brand of multi-ethnic firepower. The album, sonically, sounds like a million bucks. Now tell me, isn't that Buddy Guy singing right next to Buddy Miles' voice on "Veracruz"?

"Walk On Fire"-Little America (Geffen) I won't bore you with some corny life story, but when Joe, my father, drove us all west in a '55 Chevy, all the across the country were signs: 2500 MILES TO LITTLE AMERICA, 1550 MILES TO LITTLE AMERICA, 2 MILES TO LITTLE AMERICA. Up to now, Little America was either an outpost in the South Pole or a station in Wyoming with 1000 gas pumps. Now it's a band. This song grew on us all week. It's a pounder and its hook is its simplicity.

Midniaht To Midniaht-Psychedelic Furs (Columbia)

Once you venture past the single, you begin to notice even more what a fine band the Furs have evolved into. I'm especially partial to the rockin' side of this album. Trax like "Shadow In My Heart," "Angel Don't Cry," "Midnight To Midnight" and "All Of The Law" testify to the resiliency of the band, who, by the way, are getting quite huge in this country. The Furs stand firm in returning the saxophone to their sound. For my money, "Shadow In My Heart" is an Album Radio natural.

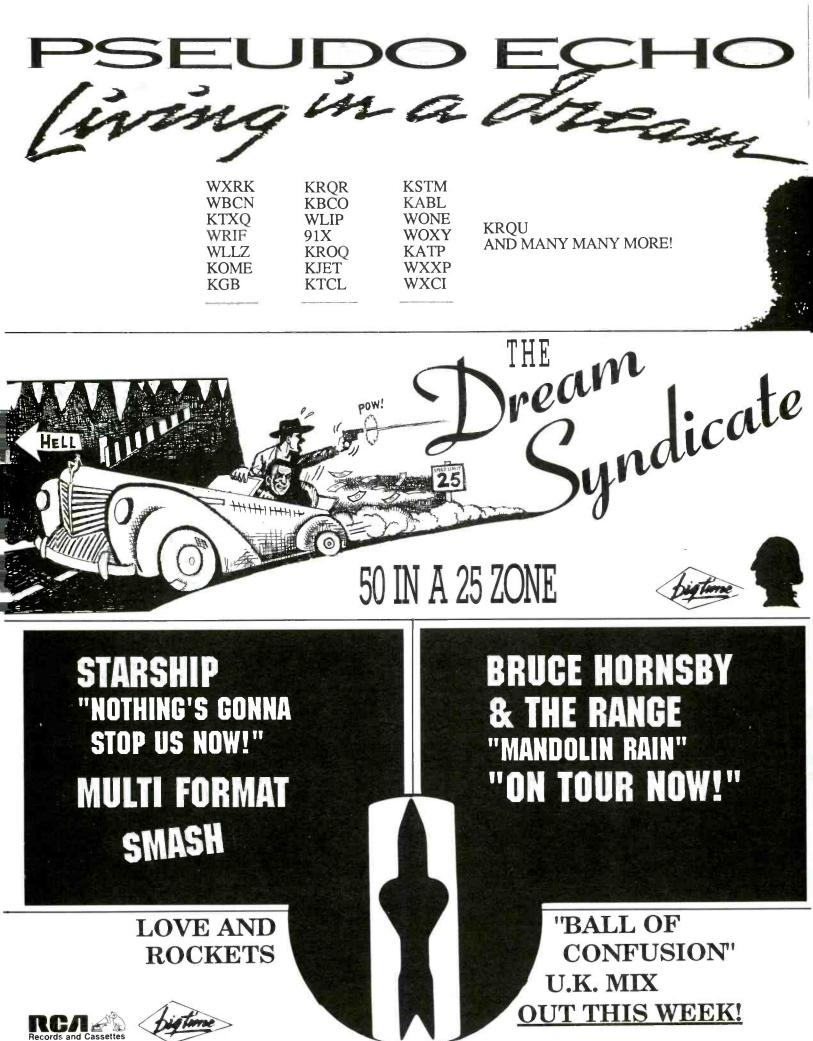
"Dear God"-XTC (Geffen) Oops. Although it does deal loosely with religion

and politics (naughty, naughty), the coolest song culled from XTC's Skylarking sessions was left off the LP by producer Todd Rundgren. After pulling number one phones at KROQ and 91X, "Dear God" is being specially serviced on a multi-play EP. Next the song will be repressed onto the album, side one, cut one. That's a quite a graduation -- from import B-side to prime cut. Two additional notes: this 12 inch spins at 45 RPM and contains three more tracks, including "Earn Enough For Us."



# One More For The Road-Charles Brown (Blue Side/Upside)

Charles Brown wears a blues ballad like Humphrey Bogart lit cigarettes -- perfectly. One More For The Road was this week's secret treat. The opening track, "I Cried Last Night" lays down the cards. Here's a voice that's seen and felt it all. He's a contemporary of Nat King Cole and Ray Charles with equal the soul. What you get on this record is the bare essentials, the bottom line -- a swinging, bluesy set of high standards. This is one of Elvis Costello's favorite blues singers. You must hear this record and it's superfine version of "Route 66." What a voice. KZ



www.americanradiohistory.com

# Editor: Kent Zimmerman

# CHART Reports accepted Mondays at 8 AM through 1 PM Wednesdays



SANTANA (COLUMBIA)

PAUL SIMON (WARNER BROS.)

# **GREGG ALLMAN** (EPIC)

# MOST AUUFU

1."Light Of Day"-BARBUSTERS (Blackheart/CBS) 2."Died In Your Arms"-CUTTING CREW (Virgin)

# **MY 2 CENTS**

Congratulations to Los Lobos on their first number one airplay album. One point for the good guys, a truly deserving bunch. I can see them holding on to that top slot for quite a while. Barring some pending monster superstar automatic, the closest person with an outside chance of dethoning them is Lou Gramm, whose record is getting an incredible stretch of airplay on five and six trax. That's a good early sign for longevity. Now will his success and direction on the solo album influence the direction of Foreigner? Not that it matters. One of my all time favorite songs is "I Wanna Know What Love Is." World Party makes its third consecutive move upward inside the Top Five. Just below him, a few rotation points away, is Alan Parson's latest Project. Julian Cope maintains incredible strength considering what is being broadcast is but a slice of his upcoming album. Just wait until "Trampolene" gets bouncing. Another high jumper is Steve Winwood's "Finer Things" with a growth pattern of 33-27-12. Gregg Allman just took this month's biggest jump. Mr. No Angel completely bypasses the midsection of the chart, leaping 38-18. Please note a couple of lateral moves that matter. Benjamin Orr at 17, Genesis at 21 and China Crisis at 34. This week's trio of Certifieds are three veterans of the airwaves. Gregg Allman, we've already covered. Santana, as expected, stormed the chart at 25. Paul Simon's "Boy In The Bubble" looks like it could be the highest charted song off of the Graceland album. Other notable debuts include Over The Top at 33 and Paul Simon at 30. Crowded House's story continues to get bigger, much bigger than its 35-32 move indicates. Most Added by a country mile was Joan Jett and the Barbusters. Next came the Cutting Crew. Bob Geldof looks like he'll redebut next week. His "Love Is Like A Rocket" is gathering steam...Four more new welcomes to the Gavin Album Section, Starting in the East is Boston adult rocker, WMRQ.

Februar	y 13, 1987/the	GAVIN REPORT

			Reports accepted Mondays at 8 AM through 1 PM Wednesdays
2W	LW	TW	Station Reporting Phone (415)392-7750
4	2	1	LOS LOBOS (SLASH/WARNER BROS.) "SHAKES" "FREE" "TIME"
1	1	2	Eric Clapton (Warner Bros.) "Miss" "Tearing" "Run"
5	4	3	WORLD PARTY (CHRYSALIS) "SHIP" "REVOLUTION" "PARTY"
8	6	4	ALAN PARSONS PROJECT (ARISTA) "GROUND" "MONEY"
3	3	5	Robert Cray Band (Hightone/Mercury) "Gun" "Showed" "Foul"
7	7	6	BRUCE HORNSBY & THE RANGE (RCA) "MANDOLIN" "WESTERN" "KISS"
2	5	7	Pretenders (Sire) "Baby" "Room" "Hymn"
27	16	8	LOU GRAMM (ATLANTIC) "BLUE" "READY" "HEARTACHE" "ARROW" "TIME"
9	9	9	Georgia Satellites (Elektra) "Chains" "Hands" "Steel"
16	11	10	JULIAN COPE (ISLAND) "WORLD"
13	12	11	EDDIE MONEY (COLUMBIA) "BACK" "ENDLESS"
33	27	12	STEVE WINWOOD (ISLAND/WARNER BROS.) "FINER"
14	13	13	Dave Edmunds (Columbia) "Wanderer"
15	15	14	DAVID + DAVID (A&M) "EASY"
11	10	15	Bon Jovi (Mercury) "Prayer"
6	8	16	Steve Miller Band (Capitol) "Nobody" "Make" "Wanna"
19	17	17	BENJAMIN ORR (ELEKTRA) "HOT" "STAY" "CIRCLES"
	38	18	GREGG ALLMAN (EPIC) "ANGEL"
28	19	19	COLIN JAMES HAY (COLUMBIA) "HOLD ME" "PUERTO"
22	22	20	BOSTON (MCA) "CAN'TCHA" "COOL" "HOLLYANN"
30	21	21	GENESIS (ATLANTIC) "TONIGHT"
37	24	22	REO SPEEDWAGON (EPIC) "AIN'T" "VARIETY" "DREAMS"
24	23	23	EUROPE (EPIC) "FINAL" "ROCK"
10	18	24	Kinks (MCA) "Lost" "Found"
		25	<u>SANTANA</u> (COLUMBIA) "VERACRUZ"
12	14	26	KBC (Arista) "America"
	29	27	CONCRETE BLONDE (IRS) "TRUE"
20	20	28	Lone Justice (Geffen) "Found" "Shelter"
18	26	29	'Til Tuesday (Epic) "Close"
		30	PAUL SIMON (WARNER BROS.) "BUBBLE"
	36	31	PSYCHEDELIC FURS (COLUMBIA) "HEARTBREAK"
	35	32	CROWDED HOUSE (CAPITOL) "DREAM" "WORLD" "MEAN"
		33	OVER THE TOP (COLUMBIA) "HAGAR" "ASIA" "MONEY"
	34	34	CHINA CRISIS (VIRGIN/A&M) "ARIZONA"
36	30	35	Stranglers (Epic) "Sun"
25	32	36	Iggy Pop (A&M) "Wild" "Shades"
29	28	37	Stevie Ray Vaughan (Epic) "Willie"
26	25	38	Deep Purple (Mercury) "Bad" "Wild"
38	37	39	Robin Trower (Crescendo) "Time" "Caroline"
23	33	40	Billy Idol (Chrysalis) "Don't" "Sweet"

\*LIGHT OF DAY (Epic) "Barbusters" BOB GELDOF (Atlantic) "Rocket" PSEUDO ECHO (RCA) "Dream" SHRIEKBACK (Island) "Buddha" HIPSWAY (Columbia) "Honeythief" C.S. ANGELS (Island) "Edge" SMITHEREENS (Enigma) "Wall" STARSHIP (Grunt/RCA) "Stop" \*JASON & SCORCHERS (EMI America) "Shotgun" XTC (Geffen) "God" SPOONS (Mercury) "Borders" PETER HIMMELMAN (Island) "Confession" BEASTIE BOYS (Def Jam/Columbia) "Party" TESLA (Geffen) "Modern" SIOUXSIE & BANSHEES (Geffen) "Fire" \*IN PURSUIT (MTM) "Only" \*ESQUIRE (Geffen) "Rescue" \*CUTTING CREW (Virgin) "Died"

Contact Sandy Benson. Address is 30 Winter Street, 12th floor, Boston, 02108. Phone is 617-426-2200. Moving along,

welcome Bob Linder and Mike Boyle of WDHA-Dover,NJ. WDHA is a proud addition, known for breaking music. Address is 419 Route 10, Dover, NJ, 07801. Phone is 201-328-1055. Moving downward on the map is WPYK-Dora/Birmingham. Known to their listeners as K-Rock, Chrls Balley is the contact. Chris can be reached at 205-741-9795. Address is Box 460, Dora, AL, 35062. Back up again is a familiar voice, Mark DeMers of WIQB-Ann Arbor. WIQB is back into their Album format. Dial 313-662-2881. Address is Box 8605, Ann Arbor, MI 48107. Welcome all of you...We will be seeing many of you at the Gavin Seminar this week. On Friday, February 20 at 1:30PM will be the Album Format Breakout with special host, Howle Klein. Our guests are a varied and divergent group. They are WBCN/KROQ's Tony Berardini, Fleetwood Mac's Lindsey Buckingham, Columbia Marketing Sr. VP Bob Sherwood, New Music Top 40 MD from LIVE105-S.F., Steve Masters and Alternative folky Mojo Nixon. All Formats are welcome.

Audience feedback is key. See ya there. KZ

Editor:

Peter Standish

# F, RNA'CHART

Reports accepted Mondays at 9 AM through 1 PM Wednesdays Station Reporting Phone (415)392-7750

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SIOUXSIE &

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# F I

1. "This Wheel's On Fire"-SIOUXSIE & BANSHEES (Geffen-12")

- 2."Just Like Fire Would"-THE SAINTS (TVT-12") 3."Love's Easy Tears"-COCTEAU TWINS
- (4 A.D./Relativity-12") 4.Some Kind Of Wonderful- Soundtrack (Hughes/MCA)
- 29. 5.12 Days To Paris-HUXTON CREEPERS (Big Time) 18.

DREAMS SO REAL (Coyote) "History" THE FALL (Beggars Banquet-12") "Sinister" DRIVIN' N CRYIN' (688) "Bacon" ALBERT COLLINS (Alligator) "Drunk" THEY MIGHT BE GIANTS (Bar/None) "Puppet" IN PURSUIT (MTM) "Only" LEGENDARY PINK DOTS (Bias) "Tower" SOUL ASYLUM (Twin/Tone) "Land" "Freaks" LEROI BROS. (Profile) "Say" OTHER BRIGHT COLORS (Blue Mold) "Time" EVAN JOHNS & H.B. (Alter. Tentacles) "Vacation"

# ERNATIVE

A rejuvenated XTC bounces back into the driver's seat behind strong airplay of the newly released single "Dear God." The The didn't lose play but they didn't gain any either, thus their drop in the chart. The Stranglers and Husker Du are both coming on very strong, as are our top ten debuts the Psychedelic Furs and Winter Hours. The Godfathers, China Crisis and Andy White are all on the march too. The Damned, our Most Added record - Siouxsie & The Banshees and the C.S. Angels share triple Certified honors. The upper-half of our chartbound is getting very competitive. Look for Hipsway and the Some Kind Of Wonderful soundtrack to debut high next week. Colin Newman is also gaining steam. It's been in the works for twelve months and now The Gavin Seminar is only days away. We've just confirmed the guests for The Cutting Edge Show. Joining host Howie

2W	LW	ΤW	Station Reporting
2.	2.	1.	XTC (GEFFEN) "GOD" "SUPERGIRL" "GRASS" "EARN" "MEETING"
1.	1.	2.	The The (Epic) "Infected" "Bird" "Heartland"
4.	4.	3.	THE STRANGLERS (EPIC) "SUN" "GHOST" "AMERICA" "NICE"
7.	3.	4.	Los Lobos (Slash/Warner Bros.) "Shakes" "Time" "One" "Rosa"
14.	6.	5.	HUSKER DU (WARNER BROS.) "COULD" "ICE"
10.	7.	6.	The Mission UK (Mercury/PolyGram) "Wasteland" "Bridges" "Stay"
3.	5.	7.	Julian Cope (Island) "Trampolene" "World"
	14.	8.	PSYCHEDELIC FURS (COLUMBIA) "BEAT" "SHADOW" "ANGELS"
8.	8.	9.	Concrete Blonde (IRS) "True" "Hollywood"
17.	16.	10.	WINTER HOURS (LINK) "THUNDER" "CONFESSIONAL"
6.	9.	11.	Beastie Boys (Def Jam/Columbia) "Style" "Crafty" "Party"
23.	15.	12.	GODFATHERS (LINK) "NATION" "EVERYTHING" "TURKEY"
13.	13.	13.	World Party (Chrysalis) "Ship" "Revolution"
	22.	14.	CHINA CRISIS (VIRGIN/A&M) "ARIZONA" "EVERYTHING"

- CHINA CRISIS (VIRGIN/A&M) "ARIZONA" "EVERYTHING" 14.
- 11. 15. Shriekback (Island) "Buddha" "Jazz" "Path" "Black"
- ANDY WHITE (MCA) "SOLDIER'S" 26. 16.
- 10. 17. Golden Palominos (Celluloid) "Diamond"
- THREE O'CLOCK (IRS) "SUZIE'S" "WHEN" 19. 18.
- Robyn Hitchcock (Relativity) "Apart" "Winchester" "Priest" 12. 19.
- DAMNED (MCA) "ANYTHING" "DULCE" --., 20.
- --. --4 SIOUXSIE & BANSHEES (GEFFEN-12") "FIRE" 21.
- Firehose (SST) "Brave" 28. 21. 22. --.
- C.S. ANGELS (ISLAND) "EDGE" 23. 9. Camper Van Beethoven (P.A.T./Rough Trade) "Good" "Overtime" 17. 24.
  - 23. Dave Edmunds Band (Columbia) "Wanderer" 25.
  - 25. 26. Love Tractor (Big Time) "Train" "Beatle" "Cartoon"
  - Mighty Lemon Drops (Sire) "Other" "Thrill" "Angel" "Head" 18. 27.
  - 24. 28.
  - Pretenders (Sire) "Mirrors" "Baby" "Soul" "Tradition" Ups & Downs (What Goes On) "Living" "Sleepless" 29. 29.
    - Robert Cray (Mercury/PolyGram) "Showed" "Gun" "Nothin" 30.

# SPOTLIGHT LP

# B

HIPSWAY (Columbia) "Honeythief" S. KIND OF WONDERFUL (Hughes/MCA) "Flesh" COLIN NEWMAN (Enigma) "But" PSEUDO ECHO (RCA) "Dream" THE SAINTS (TVT-12") "Fire" BATFISH BOYS (Twilight) "Priest" SMITHS (Rough Trade UK) "Shoplifters" SPOONS (Mercury/PolyGram) "Bridges" WIRE (Mute) "Snakes" MINUTEMEN (SST) "Picnic" THIN WHITE ROPE (Frontier) "Wire" WEDNESDAY WEEK (Enigma) "Why" HUXTON CREEPERS (Big Time) "Persuade" COCTEAU TWINS (4 A.D./Relativity) "Orange" PETER HIMMELMAN (Island) "Confession"

Klein on Friday afternoon at 2:00 PM will be Lindsey Buckingham, WBCN and KROQ G.M. Tony Berardini, Live 105 M.D. Steve Masters, CBS Senior V.P. of Marketing Bob Sherwood and Mojo Nixon. This diverse group of music industry representatives will spearhead an active discussion on the topic of "The Art Of Leading And Following." Audience participation strongly encouraged. Once again, don't forget our Alternative format meeting on Thursday February 19th from 6:00 PM to 7:30 PM in the Essex Room on the 2nd floor of the Main Building at the Westin-St. Francis.

"Love's Easy Tears" COCTEAU TWINS (4 A.D./Relativity)

The Cocteau Twins have made a mark for themselves over the past few years as one of the most dignified Alternative acts around. Instead of obvious hooks and dance beats, the Cocteau Twins draw you into their music with graceful vocals (by Elizabeth Fraser) and dreamlike instrumentation. Along with the lead track, "Love's Easy Tears," the EP includes the tender "Orange Appled," previously available only on a Melody Maker sampler 45. The flagship group for England's highly respected 4 A.D. label, the Cocteau Twins have licensed this domestic EP to Relativity Records in the States.

Pure Joy-PURE JOY (Dwindle Music) KCMU's Faith Henschell said I'd like this local Seattle band, and she was right. Pure Joy's strong points are melodic songwriting and Rusty Willoughby's affectionate vocal demeanor. The prime cuts, "The Attempt" and "Words Conceal," blend acoustic and electric guitars with synthesizers carefully woven into the background. In the lengthy (8 minutes) "Courage," the band shows us an introspective view that may be a clue to their future. This is their debut EP and they're in the process of recording an entire album, scheduled for release later this year. Seattle's response to Winter Hours, Pure Joy are a first-round pick in any draft of new bands across the country. Call Akira for further info @ (206) 325-1437 Peter

# ALBUM/ALTERNATIVE

# NORTHEAST

# TORONTO, ON

# DON BERNS-CFNY 416-453-7452

ADDS: Ideola, Konk, Until Dec., Christians, Spear of Destiny, Swan Hunters & Chakk, The Bible, Rock&Hide, Jul. Cope. MAX: Psych.Furs, C. Crisis, Kinks, P. Young, H'martins, XTC, R. Cray, Crowded H., Pursuits of Happiness, S.Council, Smiths. MODS: C.S.Angels, Los Lobos, Red Box, Camper Van, Martin&ansell, Pukka Orch., Rare Fiction, Vital Sines, Hagan & Lovich, Alison Moyet, Vis-A-Vis, Bolshoi, Beastie B., Jul. Cope, S. Goddard, Ups&Downs, P. Murphy, Siouxsie&B. LYNN, MA

# B.MCDONALD/M.BRIGHT-WFNX 617-595-6200

ADDS: Smithereen, Woodentops, Tribe, XTC, Wonderful. MAX: The The, W. Party, Los Lobos, Psych.Furs, Jul. Cope, Stranglers, Kate Bush, Shriekback, Chameleons, XTC, B.A.D., G.Palomino, Siouxsie&B, T.Heads, C.S.Angels. MODS: Iggy Pop, Win. Hours, Love&Rockt, APB, Pretenders, Hitchcock, C. Crisis, Grace J., New Order, Kraftwerk, H'martins, Crowded H., Husker Du.

# BOSTON, MA

# SANDY BENSON-WMRQ 617-426-2200

ADDS: J. Warnes, S. Winwood, Starship, Crowded H., Smithereen, Kinks, E.Money, Paul Simon, P. Young, C. Crisis, J.Buffett. MAX: Crowded H., Starship, J. Warnes, S. Winwood, Clapton, Glass Tigr, Daryl Hall, B.Hornsby, Journey, Parsons, Toto. MODS: Smithereen, Kinks, E.Money, Paul Simon, P. Young, C. Crisis, J.Buffett, S. Winwood, T.Tuesday, B.Raitt, Ben Orr, C.J. Hay.

# BOSTON, MA

# OEDIPUS/CARTER ALAN-WBCN 617-266-1111

ADDS: J.Jett/LOD, C. Crew, Waysted, Santana, Siouxsie&B. MAX: P.Gabriel, Bon Jovi, Clapton, B. Idol, T.Tuesday, Beastie B., D. Purple, E.Money, W. Party, David + Boston, Pretenders, Lou Gramm, R. Cray, S.Miller, Genesis, Over/Top, Ben Orr, B.Hornsby, T.Heads, S. Winwood, SR.Vaughan, Europe, Paul Simon, Psych Furs, Parsons, Los Lobos, Lone Just., Crowded H., Georgia S., Bangles, REO, C.J. Hay, H'martins, Jul. Cope, Tesla, Love&Rockt, Bob Geldof, Concrete/B.

# PROVIDENCE, RI

# ALISON STEWART-WBRU 401-272-9550

ADDS: C. Crew, Himmelman, Ben Orr. MAX: W. Party, Georgia S., KBC, B.Hornsby, David +, H'martins, Clapton, S. Winwood, Psych.Furs, G. Allman. MODS: Don Dixon, Bruce Sp., Lone Just., Los Lobos, Jul. Cope, Paul Simon, SR.Vaughan, C.J. Hay, The Spoons, Parsons, REM, R.Ocasek, Santana, Pretenders, R. Cray, Crowded H., J.Jett/LOD, Ben Orr, R.Trower, W. Party, Concrete/B.

# PETERBOROUGH, NH

# JIM LEONARD-WMDK 603-924-7165

ADDS: Siouxsie&B, Hipsway, Charles Brown, Dream Syndicate, John Hartford, Big Dish, Leroi Bros, In Pursuit, Zerra 1, S. Goddard. MAX: Stranglers, Los Lobos, C.J. Hay, D.Edmunds, G. Allman, Pretenders, Santana, Kinks, Crowded H., Stewart/G, Clapton, R. Cray, B. Auger, C.S.Angels, C. Crisis, Roches, 3 O'Clock, Bob Geldof, W. Party, Parsons. MODS: A. Collins, Psych.Furs, Lone Just., L. Tractor, Outlaws, XTC, Karen Kamon, Concrete/B, P. Young, G.Palomino, Ben Orr, B.A.D., L. Mack, Hipsway, Jazz Btch., T.Tuesday, Andy White, S.Miller, Red Box, B. Yonder. HANOVER, NH

# BHAVSAR/WACHEN-WFRD 603-646-3313

ADDS: Lou Gramm, G. Allman, J.Jett/LOD, D. Purple, Santana. MAX: E.Money, W. Party, Europe, B.Hornsby, Boston, REO, Georgia S., Los Lobos, Genesis, Lou Gramm. MODS: D. Purple, S.Miller, R. Cray, Bon Jovi, Clapton, Don Dixon, T.Tuesday, Iggy Pop, David +, D.Edmunds, Ben Orr, R.Ocasek, Jul. Cope, Over/Top, S. Winwood.

# HANOVER, NH

# LERNER/GREENFIELD-WDCR/AM 603-646-3986

ADDS: Zerra 1, Dream Syndicate, Scientists, Torch Song, Saints, Cocteau T., Siouxsie&B, Bob Geldof, Flesh F.L.. MAX: C. Crisis, Mission, XTC, Vigil, Jul. Cope, Psych.Furs, Andy White, Stranglers, Win. Hours, a-Ha, Camper Van, Godfathers, Hipsway. MODS: P. Echo, 3 O'Clock, Zerra 1, C.S.Angels, New Order, Dream Syndicate, Durutti C., Huxton Cr., Flesh F.L., Siouxsie&B, Saints, The The, G.Palomino, REM, Himmelman, M.Lemon D., Minutemen.

# DURHAM, NH

# LISA SECURO-WUNH 603-862-2087

ADDS: Damned, Siouxsie&B, Scientists, Breaking Circus, Dream Syndicate, Huxton Cr., MAX: Husker Du, Stranglers, Godfathers, Firehose, Men They Couldn't Hang, Beastie B., Los Lobos, Xymox, Andy White, Feelies, Front 242, Minimal C., Thin W.Rp., The Fall, Win. Hours, Psych.Furs, Camper Van, Durutti C., L.Pnk.Dots, The The. MODS: Meatmen, Janitors, Batfish B., XTC, Commodity Fetish, Imminent 4, World Domination Enterprise, NME Comp., Harold Budd&C.Twins, Soul Asyl., Mission, Nitzer Ebb, Scrm. Trees, Mekons, Hitchcock, Jul. Cope, Dead Kenn., Damned, Col.Newman, 3 O'Clock.

# BANGOR, ME

# JOHN MARSHALL-WZON 207-942-4656

ADDS: Jason & S., Psych.Furs, Bob Geldof, Survivor, Paul Simon, R.Ocasek, Santana, Bangles, P. Echo, Lone Just.. MAX: Van Halen, Clapton, Smithereen, Rainmakers, Bruce Sp., Europe, Beastie B., B.Hornsby, Starship, Lou Gramm, Jul. Cope. MODS: H.Lewis, Jason & S., Journey, T.Tuesday, Georgia S., Los Lobos, B Idol, D.Edmunds, W. Party, R.Jungklas, Ben Orr, S.Miller, Timbuk 3, Poison, Parsons, D. Purple, Pretenders, David +, John Eddie, Stryper, KBC

# WHITE RIVER JCT. VT

CHARLIE TURNER-WKXE 802-295-3093 ADDS: Rave-Ups, KBC, Bob Geldof, Peter, P&M, L. Tractor, C.J. Hay. MAX: R. Cray, Pretenders, S. Winwood, Kinks, Los Lobos, D.Edmunds, A. Collins, Liz Story, Roches, Smithereen, C.J. Hay, T-Bone B., Parsons, H.Lewis, W. Party, Paul Simon B.Hornsby, L. Mack, P. Young, Don Dixon, T.Heads. MODS: Santana, Himmelman R. Crowell, Shriekback, Concrete/B, Clapton, Bruce Sp., C.S.Angels, Genesis, Leroi Bros, B.Raitt, In Pursuit, W.W. Wash., Lucy Show, J. Warnes, McCartney, H'martins, David +, J.Fogerty, C. Crisis.

# BURLINGTON, VT

# D.WYGMANS/P.GRIFFIN-WRUV 802-656-2247

ADDS: Scientists, T-LA Rock, Swamp Thing, Gut Bank, Deep Six, Connells, Huxton Cr., MAX: Front 242, Feelies, Cocteau T., J.M.Silke, The Switch, Minimal C., Flesh F.L., Godfathers, Neon Judg., Shriekback, B.A.D., Batfish B., The The, Damned, Club Noveau, Bad Brains, Concrete/B. MODS: Kill. Joke, Win. Hours, Mission, Sly&Robbie, East'house, Testasonic, Waxing Poetics, A Grumph, Cover Girls, Residents, Xymox, On The Air, Murphys L., Dreams S.R, Wild Seeds, Death/Sam., Batfish B., Xymox.

# MONTPELIER, VT

# JODY PETERSEN-WNCS 802-223-2396

ADDS: Ward Bros., B. Yonder, Roomful of Blues, G. Allman. MAX: Los Lobos, Pretenders, Timbuk 3, Jms. Brown, C.J. Hay, Paul Simon, Lone Just., R. Cray, Concrete/B, H.Lewis, W. Party, R. Crowell, C.S.Angels, In Pursuit, R.Ocasek. MODS: W.Chung, P. Club, S.Miller, Bob Geldof, D.Edmunds, P. Young, T-Bone B., Stewart/G, W.W. Wash., Hipsway, T.Tuesday, Color of \$, B. Idol, Parsons, C. Crisis.

# DANBURY, CT

# A.COREY/K.WILKINS-WXCI 203-792-8666

ADDS: Front 242, Wed, Week, Grandmaster Flash, Batfish B., Dream Syndicate, Cocteau T., Vigil, Thin W.Rp., MAX: XTC, Husker Du, Damned, Mission, Wire, Win. Hours, Stranglers, Kill. Joke, Shriekback, The The, Andy White, Jul. Cope, Konk, Beastie B., Flesh F.L., MODS: Godfathers, C. Crisis, Psych. Furs, B. Bragg, Hipsway, Saints, C.S.Angels, Concrete/B, Soul Asyl., Camper Van, Col.Newman, New Order, Died Pret., Xymox, Ward Bros., Red Box, P. Echo, Shop Asst., Rave-Ups, Ups&Downs, M.Lemon D...

# LONG BRANCH, NJ

# JOY CROSSLIN-WMJY 201-222-1071

ADDS: Concrete/B, Arrows, Lou Gramm, XTC, Esquire, C.S.Angels, Smithereen, Los Lobos, Jason & S., V.Vincent, Parsons, P. Smyth. MAX: Bon Jovi, Clapton, R. Cray Lou Gramm, B.Hornsby, KBC, Los Lobos, S.Miller, E.Money, Parsons, W. Party, Genesis, REO, Boston, Clapton, Jul. Cope, Crowded H., David +, Europe, Georgia S., C.J. Hay, R.Jungklas, Ben Orr, Iggy Pop, T.Tuesday, R.Trower, S. Winwood, Over/Top, Starship. MODS: C. Crisis, Clapton, R. Cray, Don Dixon, Bob Geldof, B. Idol, Kansas, Kinks, Lone Just., S.Miller, R.Ocasek, Pretenders, P. Echo, Shriekback, Stranglers, Paul Simon, Triumph, SR.Vaughan, Psych.Furs, G. Allman, D. Purple, Santana.

# WELCOME !!

# DOVER, NJ

# LINDER/BOYLE-WDHA 201-328-1055

ADDS: C. Crisis, Venetians, In Pursuit, Saints, P. Smyth. MAX: Bon Jovi, Clapton. B.Hornsby, R. Cray, S.Miller, E.Money, W. Party, Parsons, KBC, Boston, Georgia S D. Purple, Los Lobos, SR.Vaughan, David +, G. Allman, Lou Gramm, Europe, Iggy Pop, REO. MODS: Clapton, D. Purple, Los Lobos, S. Winwood, Ben Orr, H.Lewis, Jul. Cope, Tesla, R.Jungklas, Crowded H., Don Dixon, Psych Furs, J.Jett/LOD. B. Idol, Pretenders, Kinks, Stranglers, Concrete/B, T.Tuesday, Lone Just., Santana, R.Trower.

# TRENTON, NJ

# JEFF OROSZ-WTSR 609-771-2420

ADDS: Richard Strange, Bands That Ate N.Y., El Gruppo Sexo, Red Box. MAX: Husker Du, XTC, P. Murphy, C.O.D., The The, Wire, Nick Cave, Beastie B., Flesh F.L., Nick Cave, Leather N., Grace J., Damned, Jul. Cope, Skinny Pup, L. Tractor. MODS: Psych.Furs, Minutemen, Yello, Win. Hours, Translator, Alien S.F., Camper Van, He Said, 3 O'Clock, Col.Newman, Stranger/S, Kate Bush, A of Noise, Jazz Btch.

# LONG ISLAND. NY

# L.DUCK/MCNAMARA-WLIR 516-485-9200

ADDS: Smiths, Flesh F.L., Paul Simon, Venetians, C. Crew, M.Lemon D., H'martins, Torch Song. MAX: XTC, C. Crisis, Love&Rockt, Beastie B., J.Jett/LOD, Psych.Furs, Damned, Mission, P. Echo, Hipsway, H.Jones, Stranglers, B.A.D., Ward Bros., Iggy Pop, a-Ha, Red Box, Shriekback, Los Lobos, Pretenders, W. Party, Jul. Cope, B. Idol, Dead or A., M.Lemon D., Siouxsie&B, The Spoons, Smiths, Flesh F.L., Paul Simon, Venetians, H'martins, Torch Song. MODS: J.Jett/LOD, The The, B.Monkeys, R.Ocasek, T.Heads, Looters, Gen.Public, Ben Orr, B. Bragg, Pet Shop B. Some, Wild, Duran, OMD, Smiths, P.Gabriel, APB, Gene Loves, Fine Y.C., H'martins, Stewart/G, Che & F.C..

# NEW YORK, NY

# MARK CHERNOFF-WNEW/FM 212-986-7000

ADDS: Clapton, Paul Simon, D. Purple, Jason & S., Ben Orr, L. America. MAX: Bon Jovi, Boston, Clapton, R. Cray, D.Edmunds, P.Gabriel, Georgia S., Lou Gramm, B.Hornsby, E.Money, Smithereen, Stabilizer, Ann Wilson, Genesis, Europe. MODS: G. Aliman, D. Purple, C.J. Hay, J.Jett/LOD, KBC, Los Lobos, Parsons, Iggy Pop, Psych.Furs, REO, Santana, Paul Simon, Starship, Stranglers, S. Winwood, Ju Cope, Crowded H., Beastie B., Bruce Sp., Cinderella, Pretenders, Crowded H..

# ALBUM/ALTERNATIVE

# NEW YORK, NY

# LEIGH LUSTBERG-WNYU 212-598-3036

ADDS: SWA, M.C.Sham, Gutbank, King Sun D Moet, DOA, Flower, Wiseblood, Just Ice, Cocteau T., MAX: Hitchcock, Smiths, Che & F.C., Screaming Dizbusters, System, Wilmer X, Purple Toads, New Rose Comp., Hard-Ons, Seminal Rats, Phillip Boa & Voodoo Club, Welcome to Axtion Island, Spacemen 3, Creepers, Pop Will..., A.C. Ratio, Squirrel B. MODS: Front 242, Dead Kenn., Batfish B., Feederz, Herb Alpert, Carnival Season, Auburn Aires, 4 Million Telephones, Fungus Brains, Chery Lynn, Happy Flowers, Spasmodique, Grandmaster Flash, Magnolias, Husker Du, Ju Cope, Siouxsie&B.

# NEW YORK, NY

# BOB KRANES-WXRK 212-750-0550

ADDS: Over/Top, C. Crew, J.Jett/LOD. MAX: Bon Jovi, P.Gabriel, Beastie B., R. Crav E.Money, Pretenders, T.Heads, Bruce Sp., Lou Gramm, Los Lobos, Clapton, W. Party, Iggy Pop, Boston, Timbuk 3, D. Purple, Price/Sult, B. Idol, Genesis, C.J. Hay, S.Miller, David +, SR.Vaughan, Europe, D.Edmunds, Cinderella, R.Jungklas, T.Tuesday, Georgia S., G. Allman, Kinks, Jul.Cope, REO, Parsons, Stranglers, Bob Geldof, Jason & S., Paul Simon.

# STONYBROOK, NY

# WENDY HAWKS-WUSB 516-632-6500

ADDS: Daniel Mott, Ray Bryant, Joe Henderson, Charles Brown, C. Crisis. MAX: XTC Husker Du, Los Lobos, The The, Jr.Byles, Ancient Future, Stranglers, Roches, D.Edmunds, TMB Giants, Hipsway, Icicle Wk., Godfathers, A. Collins. MODS: Ups&Downs, Pop Art, Jul. Cope, Andy White, Madpie, Brilliant, Louis Armstrong, Henry Threadgill, David dee, Billie Holiday, Dave Brubeck, Kip Hanrahan, Larry Carlton, Cocteau T., Hlg.Hiller, Beat Rodeo, Mission, B. Bragg, Live Skull, Win. Hours, Ideola.

# ALBANY, NY

# ANDY SKIBINS-WCDB 518-442-5262

ADDS: Siouxsie&B, Wed. Week, Pop Art, Thin W.Rp., Himmelman, Zerra 1, Cocteau T.. MAX: Husker Du, Camper Van, XTC, Firehose, H'wood Indians, Painted Saints, Gut Bank, Last Stand, Nervous E., Soul Asyl., Squirrel B, P. Club. MODS: Beastie B., Red Box, Other B.C., Godfathers, Full Fathom Five, Phones, D.Horsemen, Win. Hours, Tiny Lts., Primitons, Stranglers, Concrete/B.

# BUFFALO, NY ADAM LANGLEY-WBNY 716-878-5104

ADDS: Wed. Week, Damned, Breaking Circus, Ideola, Deep 6, Squirrel B, Zerra 1. MAX: Husker Du, Stranglers, Ups&Downs, Concrete/B, XTC, C. Complex, C. Crisis, Win. Hours, Hitchcock, The Fall, Godfathers, Jazz Btch., Andy White, B. Bragg. MODS: New M.Army, Cocteau T., C.S.Angels, APB, Railway Children, Flesh F.L., Mid. Amer., Psych.Furs, L.Pnk.Dots, Brigade, Skinny Pup, Los Lobos, Dramarama, Fuzzbox..., Agitpop, Mission, Damned.

# PITTSBURGH, PA

# D.J.BIRD/D.McNAMARA-WXXP 412-821-6140

ADDS: Flesh F.L., C.S.Angels, Parsons, Siouxsie&B, C. Crew, M.Lemon D., Paul Simon, Damned. MAX: Heaven 17, Ward Bros., Psych.Furs, J. Jett/LOD, Rave-Ups Smithereen, Kinks, Mission, D.Edmunds, C.J. Hay, Red Box, T.Heads, XTC, B. Idol C. Crisis, Stranglers, B.A.D., W. Party, P. Echo, M.Lemon D., Los Lobos, Shriekback, Beastie B., Bob Geldof, H.League, H.Jones, Jul. Cope, Ben Orr, H'martins, Love&Rockt, The The. MODS: R.Ocasek, a-Ha, P. Young, The Spoons, Dead or A., APB, Duran, B. Idol, J.Jett/LOD, XTC, Pretenders, B. Yonder.

# PHILADELPHIA, PA

# TED UTZ/ERIN RILEY-WMMR 215-561-0933

ADDS: REO, H.Lewis, S.Miller, Bob Geldof, P. Young, Esquire, C. Crew. MAX: P.Gabriel, Genesis, Bruce Sp., Boston, Pretenders, Bon Jovi, Kinks, Clapton, Lou Gramm, Ben Orr, John Eddie, S. Winwood, T. Conwell, Cinderella, B.Hornsby. MODS: D. Purple, B. Idol, E.Money, Georgia S., Paul Simon, Parsons, D.Edmunds Iggy Pop, Los Lobos, Europe, Over/Top, Beastie B., T.Heads, R. Cray, KBC, G. Allman, B. Willis, Jul. Cope, J.Jett/LOD.

# SOUTHEAST

# WASHINGTON, DC

# EINSTEIN/SHOWACRE-WHFS 301-263-1430

ADDS: Venetians, Heaven 17, Dream Syn., Flesh F.L., MAX: Kate Bush, XTC, Pretenders, Georgia S., R. Cray, Smithereen, D.Edmunds, J. Warnes, P.Gabriel, Ju Cope, W. Party, Don Dixon, B. Bragg, B.A.D., Stranglers, Ups&Downs, The The, Los Lobos, Psych.Furs, Siouxsie&B, Saints. MODS: Love&Rockt, Woodentops, A. Collins, Hitchcock, M. Jones, L. Tractor, Chameleons, H'martins, Win. Hours, Husker Du, Vigil, Lone Just., G.Palomino, 3 O'Clock, Mission, Jason & S., Concrete/B, Himmelman, G. Allman, Jazz Btch., Rave-Ups, Parsons. MORGANTOWN, WV

# SUSAN KENNEDY-WWVU/FM 304-293-3329

ADDS: Siouxsie&B, Cocteau T., Squirrel B, Deep 6, Connells, El Gruppo Sexo, Zerra 1, Batfish B., MAX: The The, Stranglers, XTC, Godfathers, Andy White, 3 O'Clock, Mission, Win. Hours, C. Crisis, Beastie B., Drivin'/C., Ups&Downs, Husker Du, G.Palomino, Hitchcock, W. Party, Shriekback. MODS: Firehose, Camper Van, Huxton Cr., Wed. Week, Flesh F.L., Jul. Cope, Damned, D. Sanborn, Psych.Furs, C.S.Angels, Concrete/B, P. Echo, Figures, TMB Giants, Ward Bros., Los Lobos, 688 Comp..

# RICHMOND, VA

# SHUGRUE/GROSSMAN-WRXL 804-282-9731

ADDS: Lou Gramm, H.Lewis, B. Idol, Ben Orr, Peter Wolf. MAX: P.Gabriel, R. Cray, Clapton, E.Money, B.Hornsby, Boston, Genesis, Starship, Europe, Lou Gramm. MODS: W. Party, Smithereen, Bon Jovi, Paul Simon, Los Lobos, Clapton, S. Winwood, REO, SR Vaughan, Iggy Pop, Kinks, Georgia S., Over/Top, G. Allman, Jul. Cope, Santana, Lou Gramm, H.Lewis, B. Idol, Ben Orr, Peter Wolf, CHAPEL HILL, NC

# STEVE BALCOM-WXYC 919-962-7768

ADDS: Athens GA, R. Blades, Rebel w/out A Cause, Connells, C.S.Angels, Deep 6. MAX: Husker Du, Los Lobos, Firehose, Batfish B., Waxing Poetics, Other B.C., Hitchcock, Andy White, Thin W.Rp., Godfathers, P. Hammill, Scrm.Trees, Creepers, XTC, Col Newman, Triffids. MODS: Wed. Week, The The, Win. Hours, Whipping Boy, Sounds of Now, Cocteau T., Leroi Bros, Squirrel B, Stranglers, Minutemen. COLÚMBIA, SC

# V.CITTERS/MALLOY-WUSC 803-777-7172

ADDS: Siouxsie&B, C.S.Angels, Waxing Poetics, Harold Budd, Damned, Athens GA, Torch Song, S.Earle. MAX: XTC, TMB Giants, Mission, The The, 700 Club, Bedlam Hour, New M.Army, Dreams S.R, C.Rose & Midnight Walkers, Other B.C., Jul. Cope Husker Du, Los Lobos, Hipsway, Stranglers. MODS: Straw Dogs, Coolies, M.Lemon D., Wiggets, Damned, Shriekback, Smiths, Kate Bush, Red L./YL, Wonderful, Col.Newman, Residents, Rave-Ups, F. Zappa, Win. Hours, Ideola. ATLANTA, GA

# GROSSBERNDT/TURNER-WRAS 404-658-2240

ADDS: Damned, Cocteau T., Dramarama, Waxing Poetics, Mission, Saints, Heaven 17, Dream Syn., MAX: The The, Husker Du, XTC, Stranglers, Win, Hours, Chameleons, Hitchcock, Jazz Btch., Lucy Show, M.Lemon D., 3 O'Clock, C. Crisis, Mission, Col.Newman, C.S.Angels, Naive, Mood Six, Leroi Bros, Andy White, Beastie B., Grace J., MODS: Love&Rockt, Phones, Brilliant, New Order, H'martins, Some. Wild, L. Tractor, Shriekback, Bad Brains, Concrete/B, B.A.D., Bolshoi, Fetchin'B., Dreams S.R, Felt, New M.Army, Wed. Week, D.Horsemen, Batfish B., Godfathers, In Pursuit, Dead or A., W. Party.

# ATHENS, GA

# JONES/COLLINS-WUOG/FM 404-542-8466

ADDS: Siouxsie&B, Sheriff J., Damned, C.S.Angels, Saints, Moon&Melodies, Steve Earle, Nick Drake, Connells, Torch Song, Cocteau T., Creepers, Huxton Cr., Athens GA, Rank & File, Gr. Flash, Dream Syn., Scientists, Deep 6. MAX: XTC, Hitchcock, M.Lemon D., Mission, Soul Asyl., The The, Stranglers, Camper Van, Win. Hours, Los Lobos, Husker Du, Andy White, Concrete/B, Mood Six, J. Shear, L. Tractor, Drivin'/C., B. Bragg, Dreams S.R, Lyres. MODS: Jul. Cope, Col.Newman, Plan 9, P. Murphy, Jayhawks, Evan Johns, Damned, Flesh F.L., Beastie B., Angelic U., Minuteflag, Yello, Godfathers, Leroi Bros, Firehose, D.Edmunds, Thin W.Rp., Psych.Furs, 3 O'Clock, New M.Army.

# SAVANNAH, GA

# THOMPSON/WESTON-WIXV/FM 912-897-1529

ADDS: E.Money, Kinks, Clapton, Lone Just., S. Winwood, Bon Jovi. MAX: R. Cray, Boston, Lou Gramm, Clapton, Genesis, W. Party, B.Hornsby, Cinderella, REO, G. Allman, Europe, B. Idol. MODS: Georgia S., Los Lobos, Don Dixon, SR.Vaughan, Iggy Pop, Parsons, R. Trower, E. Money, Kinks, Clapton, Lone Just., Over/Top, Ben Orr, Santana, Bruce Sp., Concrete/B, S. Winwood, David +, D. Purple, Kansas, Bon Jovi, Tesla

# MIDWEST

# AKRON, OH

# HOLMES/DAUGHERTY-WONE 216-535-7831

ADDS: Esquire, P. Echo, Paul Simon, S. Winwood. MAX: Daryl Hall, Lou Gramm, David +, B.Hornsby, P.Gabriel, H.Lewis, T.Tuesday, Journey, Europe, Starship, B. Idol, Pretenders, Crowded H., W. Party. MODS: J.Jett/LOD, Gene Loves, R.Trower, SR.Vaughan, E.Money, Parsons, Ben Orr, Lone Just., Kansas,

Himmelman, Ward Bros., Venetians, Don Dixon, Paul Simon, Bob Geldof, Georgia S., Stranglers, Timbuk 3, C. Crisis, Santana, Los Lobos, S. Winwood. OXFORD/CINCINNATI, OH

# JOHN JESSER-WOXY\_513-523-4114

ADDS: Squirrel B, Ideola, Cocteau T., Saints, Godfathers, Waxing Poetics, Connells, Rank & File, Athens GA, Huxton Cr., L. Mack, Flesh F.L., Damned. MAX: Beastie B., G.Palomino, The The, Husker Du, Los Lobos, Ups&Downs, Stranglers, Concrete/B Lucy Show, W. Party, Mission, 3 O'Clock, C. Crisis, Hipsway, D.Edmunds, Damned, XTC. MODS: Camper Van, New M.Army, Lone Just., Win. Hours, Waxing Poetics, Siouxsie&B, B. Yonder, Shriekback, Bob Geldof, Psych.Furs, P. Echo, L. Tractor, Rave-Ups, New Order, Wed. Week, The Fall, Hitchcock, The Spoons, Venetians, Godfathers, Athens GA, Icicle Wk., Pretenders.

# MINNEAPOLIS/ST.PAUL, MN

# ALAN LAWSON-KTCZ 612-339-0000

ADDS: In Pursuit, W. Party, G. Allman, Future Prospect, P. Young, D. Sanborn, W.Chung. MAX: C. Crisis, Clapton, Parsons, J. Warnes, Yellowi/ST, Stan Meissner, Roches, C.J. Hay, R. Cray, T.Tuesday, Pretenders, G. Allman, In Pursuit, W. Party. MODS: OMD, Kate Bush, Jazz Btch., Starship, Shriekback, L. Mack, B.Hornsby, Paul Simon, B.Raitt, Ann Reed, S. Winwood, Stranglers, K. Blake, 8 Seconds, David +, H.League, R.Jungklas, B. Bragg, Crowded H., Leo Kottke, P. Young.

### WELCOME!! ANN ARBOR. MI

# MARK DeMERS-WIOB 313-662-2881

ADDS: Parsons, Ben Orr, Clapton, S. Winwood, Lou Gramm, Santana. MAX: Bon Jovi, Glass Tigr, Ben Orr, Genesis, E.Money, H.Lewis, B.Hornsby. MODS: Boston, Stabilizer, Starship, REO, Clapton, David +, S. Winwood, P.Gabriel, B.Joel. BROOKINGS, SD

# KEITH JAMES-KGKG/FM 605-692-1430

ADDS: Crowded H., Himmelman, Clapton, Flamin' O's Billy Peck, Starship. MAX: Clapton, Los Lobos, R. Cray, B.Hornsby, Bon Jovi, Jul. Cope, E.Money, D.Edmunds, David +. MODS: Lou Gramm, C.J. Hay, Europe, Genesis, R. Cray, REO, S. Winwood, Shriekback, Concrete/B, C. Crisis, Los Lobos.

# FARGO, ND

# I, BANKS/G.STEELE-KOWB/FM 218-236-7900

ADDS: P. Echo, Clapton, Kinks. MAX: S.Miller, Clapton, Lou Gramm, R. Cray, W. Party, Los Lobos, D. Purple, David +, Georgia S., T.Tuesday, Starship, Genesis, B.Hornsby, G. Aliman, Jul. Cope, Europe, R.Trower, Iggy Pop, Kansas, Over/Top, Kinks, Parsons, Ben Orr, REO, Lone Just., KBC, Boston. MODS: J.Jett/LOD, Psych.Furs, Tesla, Concrete/B, P. Echo, Clapton, Santana, V.Vincent, R.Jungklas, R.Ocasek, Beastie B., D.Edmunds, Waysted, S. Winwood, SR.Vaughan, Don Dixon, Cinderella, Love&Rockt.

# REGINA, SK

## SEGER/KING-Z99 306-359-9936

ADDS: Triumph. MAX: H.Lewis, B.Hornsby, Paul Simon, C.Hart, B. Idol, Boston, J. Warnes, Bruce Sp., Georgia S., Partlands, Madonna, Chicago, Glass Tigr, H.Lewis, Ben Orr, Crowded H., K.Mitchell, C.Lauper, Europe, Rob.Nevil, B.Vera, P.Gabriel, Lou Gramm, B. Willis, Beastie B.. MODS: AC/DC, David +, R. Palmer, SR.Vaughan, Dr.&Medics, H.Jones, Ann Wilson, T.Heads, P. Club, T.Turner, W.Chung, E.Money Duran, Pretenders, B.Joel, Genesis, S.Miller, Timbuk 3, Bangles.

### GRAND FORKS, ND

# MICHAEL RIGHT-KNOX/FM 701-775-4611

 ADDS: Psych.Furs, Esquire, Kinks, B.Branigan, Santana, Jason & S... MAX: Boston, Lou Gramm, W. Party, B.Hornsby, Georgia S., Parsons, Europe, E.Money, S. Winwood, Lone Just., Starship, Tesla, Los Lobos, R. Cray, Jul. Cope, Don Dixon, Genesis, S.Miller, R.Trower, Clapton, REO. MODS: Jason & S., SR.Vaughan, Concrete/B, Over/Top, G. Allman, Ben Orr, Santana, L. Mack, The Spoons, Crowded H., D. Purple, D.Edmunds, R.Ocasek, P. Echo, David +, C. Crisis, Jayhawks, B.Branigan, Waysted, Triumph, Wallets, Price/Sult.

# EVANSTON/CHICAGO, IL

# DAN OSBORN-WNUR 312-491-7101

ADDS: Mofungo, Terminal White, Stick Dog, Boiled In Lead, Gutbank, Lime Spiders. MAX: Squirrel B, Crime&C.S., Died Pret., Vertebrates, 50,000 Glass Fans, Not Just Mandella Comp., X (Aus.), Baby Astronauts, Holger Czukay, Feedtime, Soweto Never Sleeps, Emil Beaulieu, Wiseblood, Longshoremen, Stump, Nitzer Ebb, Batfish B., Wire, Andy White, Agitpop. MODS: Nixon&Rop., Smersh, Fuzztones, Chills, Naked Lunch, Slap, Hard-Ons, Birdland, Bewitched, Jandek, Seminal Rats, Tall Tales & True, Bludgeoned, Diam.Galas, Nick Cave, Sisterhood, Shop Asst., R.Erickson, Minutemen, XTC.

# CHICAGO. IL

# L.BREHMER/N.WINER-WXRT 312-777-1700

ADDS: Saints, Himmelman, C. Crisis, Wonderful, Heaven 17, Mission, G. Allman, Siouxsie&B. MAX: Pretenders, R. Cray, Kinks, Los Lobos, T.Heads, Clapton, W. Party, Timbuk 3, Paul Simon, D.Edmunds, Bob Geldof, The The, Parsons, B.Hornsby, T.Tuesday, SR.Vaughan, Santana, Jul. Cope, Psych.Furs, Don Dixon, XTC, Love&Rockt. MODS: Iggy Pop, Jason & S., B. Bragg, J. Warnes, Shriekback, Stanley Jordan, G.Palomino, Hitchcock, Concrete/B, Hipsway, Stranglers, Kate Bush, Lone Just., Georgia S., New Order, David +, R.Trower, Col.Newman, Smiths, Taj Mahal, Husker Du, Ben Orr, MilesDavis.

# LITCHFIELD, IL

# BRIAN TALLEY-WSMI 217-324-5921

ADDS: Over/Top, G. Allman. MAX: Clapton, Bon Jovi, Kinks, W. Party, Boston, Kansas, D. Purple, Cheap T., REO. MODS: R. Cray, Ben Orr, E.Money, Santana, Over/Top, G. Allman, Europe, R.Trower, David +, Georgia S., Bad Co., B.Branigan, Brighton R, Cinderella, Concrete/B, Jul. Cope, Don Dixon, Ann Wilson, Esquire, P.Gabriel, Genesis, FM/uk.

# ST. LOUIS, MO

# TED HABECK/M. KLOSE-WMRY 618-397-2002

ADDS: Siouxsie&B, Saints, Damned. MAX: Lone Just., Clapton, Concrete/B, R.Jungklas, D.Edmunds, Don Dixon, G. Allman. MODS: Pretenders, Kinks, Psych.Furs, H'martins, Santana, S.Miller, Esquire, SR.Vaughan, David +, Jason & S., G.Palomino, Love&Rockt, Beat Rodeo, Jul. Cope, W. Party, Iggy Pop, Price/Sult, REM, Timbuk 3, XTC, R.Ocasek, Berlin.

# MT. CARMEL. IL

# GREG ARMSTRONG-WVJC 618-262-8989

ADDS: Lou Gramm, R. Cray, B.Hornsby, Clapton, Genesis, Boston, David +, S. Winwood, Cinderella, Jul. Cope, G. Allman, Santana. MAX: Bon Jovi, E.Money, Parsons, S.Miller, Los Lobos, KBC, REM, Georgia S., Pretenders, P.Gabriel, B. Idol D. Purple. MODS: Ben Orr, SR.Vaughan, Kinks, B.Hornsby, Boston, H.Lewis, Georgia S., Clapton.

# COLUMBIA. MO

# NICOLA OFNER-KWWC 314-876-7297

ADDS: Wed. Week, C.S.Angels, In Pursuit, Deep 6, El Gruppo Sexo, Tommy Conwell Waxing Poetics, Caterwaul, Zerra 1, P. Echo. MAX: XTC, Stranglers, Drivin'/C., The Spoons, Camper Van, D.Horsemen, Psych.Furs, Win. Hours, Translator, The The, Col.Newman, Mission, Creepers. MODS: TMB Giants, Wild Seeds, Plan 9, Los Lobos, Vigil, Concrete/B, Andy White, Leroi Bros, VHF, Force, Stingrays, Wild Choir, Flirts, Pop Art, Stewart/G, Husker Du, Brigade, Figures, Godfathers, Dreams S.R, Wire, Dramarama.

# SOUTH

# WELCOME!!

# DORA. AL

CHRIS BAILEY-WPYK 205-648-6488 ADDS: J.Jett/LOD, Jul. Cope, P. Echo. MAX: David +, Ben Orr, Georgia S., Over/Top Boston, R.Jungklas, S. Wirwood, J.Jett/LOD, REO, T.Tuesday, Triumph, P. Echo. MODS: R. Cray, Pretenders, Europe, KBC, Clapton, Tesla, Iggy Pop, Shriekback, Los Lobos, T.Heads, W.Chung, SR.Vaughan, Santana, The Spoons, Jason & S., Parsons, Kinks, H.Lewis, Clapton, R.Ocasek.

# NASHVILLE, TN

# LAURA MITROVICH-WRVU 615-322-3691

ADDS: Siouxsie&B, Saints, Woodentops, Art Interface, Cocteau T., Wed. Week, Zerra 1. MAX: Husker Du, Jet Blk.F., The The, Raging Fire, Webb Wilder&Beatnecks, M.Lemon D., Iggy Pop, In Pursuit, New Order, Other B.C., G.Palomino, Damned, Hitchcock, Suicide T., T. Keene, Mission, Primitons, Dreams S.R. MODS: Camper Van, Lucy Show, Shriekback, H'martins, Jul. Cope, XTC, Ups&Downs, New M.Army, Drivin'/C., Tuatara..., Died Pret., Soul Asyl., L. Tractor, Coolies, B. Bragg, 3 Johns, TMB Giants.

# HAMMOND, LA

# S.CHAUVIN/P.COLWART-WHMD 504-345-1070

 ADDS: Hipsway, Smithereen, Psych.Furs, Concrete/B, Zebra, Kinks, T.Turner. MAX: KBC, H.Lewis, R.Ocasek, S.Miller, Pretenders, R.Jungklas, W. Party, E.Money, T.Tuesday, Clapton, Parsons, B.Hornsby, Bon Jovi, REO, Starship. MODS: Timbuk 3, Kansas, J.Fogerty, Kinks, Crowded H., R. Cray, Georgia S., Genesis, Jul. Cope, Don Dixon, David +, Ben Orr, C.J. Hay, W.Chung, Lou Gramm. BATON ROUGE, LA

# KRISTI BROOKS-WBRH 504-383-3243

ADDS: B. Idol, Bad Co., Lou Gramm, Stranglers, D. Purple, R.Ocasek, S. Winwood, Boston, J.Fogerty, Zebra, R.Jungkias, Triumph, REM. MAX: Georgia S., Stray Cats, D.Edmunds, SR.Vaughan, I. Maiden, Bob Geldof, Clapton, Phantom RS, Paul Simon, Cheap T., D.L.Roth, B. Squier, REO, Parsons, David +. MODS: KBC, S.Miller, M. Persons, Bruce Sp., Europe, Berlin, Cinderella, Kinks, Ben Orr, Claptor RUSTON, LA

# BILL BEZIO-KLPI/FM 318-257-3689

ADDS: Damned, Wed. Week, 700 Club, Dream Syn... MAX: XTC, Fetchin'B., Wild Seeds, Los Lobos, Iggy Pop, Concrete/B, G.Palomino, Stranglers, Translator, The The. MODS: Kate Bush, Grace J., M.Lemon D., Husker Du, Hitchcock, Shriekback, Fishbone, Lone Just., Bob Geldof, 3 O'Clock, Lyres, Drivin'/C., Kraftwerk, H.Bullock Chameleons.

# HOUSTON, TX

# R.LAMBERT/D.STEELE-KLOL 713-526-6855

 ADDS: B. Idol, R.Trower, J.Jett/LOD, Over/Top, Concrete/B, Big Dish, Don Dixon, Psych.Furs, Broken H., Lone Just., Iggy Pop, Santana. MAX: Bon Jovi, Boston, E.Money, Genesis, Georgia S., Starship, Over/Top, David +, Lou Gramm, G. Allman, REO, B.Hornsby. MODS: Clapton, W. Party, KBC, Kansas, Cinderella, Ben Orr, Parsons, S. Winwood, Los Lobos, SR.Vaughan, B. Idol, R.Jungklas, R. Cray, R.Trower, J.Jett/LOD, Over/Top, D. Purple, Ratt.

# AMARILLO, TX

### M.MEREDITH/D.MILLER-KATP 806-374-1637

ADDS: L. America, C. Crew, Hipsway, D. Purple, Esquire, Bon Jovi, Mission, Himmelman, Smithereen, Woodentops, Leroi Bros, Paul Simon. MAX: Lou Gramm, W. Party, B.Hornsby, Parsons, Los Lobos, Genesis, REO, Europe, Georgia S., Boston, Over/Top, Starship, Ben Orr, S. Winwood, Jul. Cope, Clapton, R.Trower, Iggy Pop, D. Purple, Cinderella, Lone Just., Tesla. MODS: SR.Vaughan, R.Jungklas, G. Allman, Kansas, Santana, Crowded H., D.Edmunds, C.J. Hay, Kinks, Don Dixon, Psych.Furs, R.Ocasek, Concrete/B, J.Jett/LOD, The Spoons, P. Echo, Georgia S., S.Miller, Stranglers, C. Crisis, Bob Geldof, Shriekback. AMARILLO.TX

# JAMEY KARR-KACV 806-371-5227

ADDS: Barbusters/LOD, Rank & File, Frozen Ghosts, C.Crew, P.Furs, Over/H., In Pursuit, Santana, MAX: Georgia S., Parsons, D.Edmunds, W. Party, Los Lobos, R. Cray, Tesla, Lou Gramm, Jul. Cope, Husker Du, D. Purple, Europe, Beastie B.. MODS: Siouxsie&B, P. Echo, XTC, G.Palomino, Waysted, G.Allman, Bob Geldof, Starship, Lone Just., R.Jungklas, Himmelman, Win. Hours, Stryper, Rave-Ups, C.S.Angels, Stranglers, David +, Hipsway, REO, KBC.

# EL PASO, TX MAGIC MIKE-KLAQ 915-544-8864

ADDS: J.Jett/LOD, S. Winwood, Paul Simon, Poison, Esquire. MAX: B.Hornsby, Bon Jovi, P.Gabriel, Cinderella, E.Money, Boston, REO, Ben Orr, B. Idol, KBC, Starship, Lou Gramm, David +. MODS: Smithereen, R. Cray, D. Purple, S.Miller, W. Party, Crowded H., Los Lobos, Europe, Santana, Lone Just., Genesis, Parsons, Kansas, I. Maiden, Over/Top, Psych.Furs, Clapton, G. Allman, T.Tuesday, C.J. Hay, Iggy Pop, The Spoons.

# FAR WEST

# BOULDER, CO

# DOUG CLIFTON-KBCO/FM 303-444-5600

ADDS: Himmelman, H'martins, Saints, Don Dixon, S.Earle, G. Allman, Torch Song.
 MAX: Pretenders, Clapton, B.Hornsby, Parsons, T.Tuesday, R. Cray, W. Party, C.J.
 Hay, Jason & S., S.Miller, Los Lobos, R.Trower, Iggy Pop, G. Allman. MODS: Kinks
 Ben Orr, B.Raitt, Paul Simon, S. Winwood, Stranglers, B.Vera, SR.Vaughan, C.
 Crisis, David +, Crowded H., Georgia S., Lone Just., Psych.Furs, Smithereen, KBC,
 P. Echo.

# STEAMBOAT SPRINGS, CO

# PAUL CAVANAGH-KSBT 303-879-2270

ADDS: Himmelman, S. Winwood, Crowded H., Taj Mahal, Lou Gramm, R.Trower, P. Echo, Don Dixon, Venetians, Leroi Bros. MAX: T.Tuesday, Clapton, D.Edmunds, Lone Just., Bruce Sp., Hipsway, W. Party, Burns Sis., Parsons, S.Miller, C.J. Hay, Santana, Timbuk 3, J.Buffett. MODS: REO, J. Warnes, J.Fogerty, REM, Genesis, F Young, a-Ha, Shriekback, Journey, C. Crisis, B. Willis, B. Yonder, C.S.Angels, Jul. Cope.

# FT. COLLINS, CO

# JOHN HAYES-KTCL/FM 303-493-5330

ADDS: Wonderful, Saints, Venetians, Rank &File, Ward Bros., Huxton Cr.. MAX: Pretenders, Shriekback, W. Party, XTC, Los Lobos, B.A.D., Kate Bush, R. Cray, Stranglers, Psych.Furs, H'martins, Love&Rockt, Siouxsie&B, Grace J., Paul Simon, Smiths, Kinks, Win. Hours. MODS: G.Palomino, The The, Hitchcock, B. Bragg, Jul. Cope, Concrete/B, G. Allman, A. Collins, Hipsway, M.Lemon D., C. Crisis, Santana, The Spoons, L. Tractor, Mission, Himmelman, Camper Van, David +, D.Edmunds, 3 O'Clock, Godfathers, P. Echo.

# COLORADO SPRINGS, CO

# ALAN WHITE-KILO 303-634-4896

ADDS: L. America, R. Cray, Pretenders, Esquire, Lou Gramm, Bon Jovi, B. Idol, Tesla
MAX: Bon Jovi, Boston, Parsons, Clapton, Over/Top, Georgia S., Lou Gramm,
Santana, REO, Iggy Pop, Los Lobos, G. Allman, W. Party, Pretenders, Genesis,
H.Lewis, J.Jett/LOD, R. Cray, B.Hornsby, Europe. MODS: Jul. Cope, Don Dixon,
David +, C.J. Hay, D. Purple, E.Money, S. Winwood, T.Heads, B. Idol, Kinks, KBC,
Ben Orr, R.Ocasek, R.Trower, Bob Geldof, Cinderella, Lone Just., S.Miller,
SR.Vaughan, Love&Rockt, Tesla, Kansas.

# PAONIA. CO

# DENISE DODGE-KVNF 303-527-4866

ADDS: Lou Gramm, Flesh F.L., Siouxsie&B, DReam Syndicate, Damned, Huxton Cr... MAX: Los Lobos, Stranglers, Concrete/B, W. Party, R. Cray, D.Edmunds, Lone Just., Hipsway, A. Collins. MODS: SR.Vaughan, Win. Hours, The The, Leroi Bros, Clapton, C.S.Angels, Husker Du, Jul. Cope, 3 O'Clock, Shriekback, Andy White, Himmelman.

# LARAMIE, WY

# JOHN EDWARDS-KRQU 307-745-7396

ADDS: Clapton, Bob Geldof, C. Crew, Himmelman, J.Jett/LOD, Saints, Santana, D. Purple, Bon Jovi, Big Dish. MAX: Triumph, REO, Starship, Lou Gramm, Kansas, Ben Orr, Survivor, Parsons, Glass Tigr, Hipsway, Boston, Jul. Cope, S.Miller, P. Echo, Psych.Furs, Concrete/B, Over/Top, Stranglers, B. Idol, Europe, Los Lobos, A.Taylor, G. Allman, Georgia S., Ward Bros., KBC, E.Money, T.Tuesday, W.Chung, Brighton R. MODS: B.Branigan, The Spoons, Kinks, R.Ocasek, David +, Shriekback, R.Jungklas, T.Turner, C. Crisis, S. Winwood, B.Hornsby, B.Spence, Esquire, C.S.Angels, Clapton, D.Edmunds, Zerra 1, Genesis, C.J. Hay, Poison, Waysted, Bob Geldof.

# PHOENIX, AZ

# JEFF PARETS-KSTM 602-835-1767

 ADDS: C. Crisis, C. Crew, Mission, Siouxsie&B, Smithereen, Ward Bros.. MAX: Pretenders, Clapton, Parsons, Los Lobos, R. Cray, Kinks, C. Crisis, Iggy Pop, G. Allman, W. Party, T.Tuesday, XTC, Lone Just., David +, Crowded H.. MODS: S.Mille Jason & S., Jul. Cope, The Spoons, Don Dixon, Georgia S., Stranglers, C.J. Hay, Timbuk 3, Psych.Furs, Concrete/B, Love&Rockt, P. Echo, J. Warnes, Genesis, Ber Orr, B.Hornsby, D.Edmunds, Shriekback, R.Jungklas, G.Palomino, SR.Vaughan. PHOENIX, AZ

# JONATHAN L/J.DIXON-KEYX 602-964-3100

 ADDS: Andy White, Bob Geldof, Wed. Week, Some Kind of Wonderful, Thin W.Rp., Stranglers, L. Tractor, Huxton Cr., Burns Sis., Club Noveau, Feelies, Saints, Himmelman, Big Dish. MAX: Beastie B., Stranglers, Concrete/B, Che & F.C., Duran. C. Crisis, Full Circle, P. Echo, The Spoons, Kill, Joke, M.Lemon D., 3 O'Clock.
 MODS: C.S.Angels, APB, Rave-Ups, XTC, Hipsway, New Man, Los Lobos, In Pursuit, B. Bragg, Heaven 17, Siouxsie&B, Jul. Cope, Some Kind of Wonderful, New M.Army, Stained Rug Theory, Kraftwerk, Dramarama, Andy White, Hitchcock, Grace J., Bob Geldof, Wed. Week, Thin W.Rp., Stranglers.

# TAOS, NM

# BRAD HOCKMEYER-KTAO 505-758-1017

ADDS: G. Allman, Siouxsie&B, R.Trower, Hitchcock, Peter, P&M, In Pursuit, Leroi Bros, Dream Syn.. MAX: Los Lobos, Shriekback, C.J. Hay, Parsons, Clapton, Stranglers, S. Winwood, Bob Geldof, R. Cray, C.S Angels, C. Crisis, Paul Simon, T.Tuesday, W. Party, Psych.Furs. MODS: Crowded H., B.Hornsby, Lou Gramm, G.Palomino, L. Mack, Himmelman, Kinks, Concrete/B, P. Young, Rave-Ups, KBC, Burns Sis., Smithereen, Lone Just., Pretenders, A. Collins, Hipsway, SR.Vaughan, T-Bone B., Camper Van.

# LAS CRUCES, NM

# DAVID WATKINS-KOPE 505-526-2496

 ADDS: J.Jett/LOD, C.S.Angels, S. Goddard, Berlin, Lou Gramm, Wed. Week, Woodentops, Duran, G. Allman, Waysted, Leroi Bros. MAX: Lucy Show, B.Nelson, D. Purple, Rainmakers, In Pursuit, A. Collins, R.Trower, Tesla, Jul. Cope, L. Mack, Venetians, Arrows, Zebra, Beat Rodeo, Over/Top, Psych.Furs, Translator, Mission.
 MODS: B. Idol, B.Hornsby, R. Cray, KBC, W. Party, Journey, The Spoons, Los Lobos, Rave-Ups, Hipsway, S. Winwood, Look Up, S.Miller, Genesis, B.Spence, In Pursuit, D.Edmunds, Concrete/B.

# LAS VEGAS, NV

# KEN JORDAN-KUNV 702-739-3877

ADDS: Hipsway, Other B.C., Andy White. MAX: Beastie B., New Order, Win. Hours, Lucy Show, Lyres, The The, Bolshoi, M.Lemon D., Hitchcock, Kraftwerk, Stranglers Godfathers, Cocteau T., Lone Just., Figures, Psych.Furs, Husker Du, XTC. MODS: Dreams S.R, Camper Van, Nixon&Rop., B.A.D., F.Goes To, Mission, Drivin//C., 3 O'Clock, Thin W.Rp., Concrete/B, Damned, Flesh F.L., Siouxsie&B, L. Tractor. LOS ANGELES, CA

# TIM KELLY/KURT KELLY-KLOS 213-557-7250

 ADDS: David +, Clapton, S. Winwood, REO. MAX: Boston, S. Winwood, Lou Gramm, Parsons, Manfred Mann, S.Miller, B.Hornsby, E.Money, R.Trower, Timbuk 3.
 MODS: Bon Jovi, Lone Just., Santana, Los Lobos, Over/Top, G. Allman, R.Jungklas, Clapton, Smithereen, Pretenders, Clapton, Jul. Cope, Georgia S., Iggy Pop, P.Gabriel, Bon Jovi, Lou Gramm, R. Cray, D. Purple.

# LOS ANGELES, CA

# RICK SHAW-KNX/FM 213-460-3333

ADDS: G. Allman, L.McNally. MAX: S. Winwood, Pretenders, Parsons, Daryl Hall, Toto, Clapton, C. Crisis. MODS: Ben Orr, J.Buffett, The City, P. Young, Timbuk 3, Kinks, Crowded H., T.Tuesday, C.J. Hay, B.Raitt, Outlaws, Lone Just., C.Wheeler, Kate Bush, W. Party, G. Allman.

# PASADENA, CA

# L.GROVES/R.CARROLL-KROQ 818-578-0830

ADDS: Hipsway, Paul Simon, Private Domain, Burns Sis., Erasure. MAX: Dead or A., Gene Loves, B. Idol, Beastie B., Pet Shop B, Fine Y.C., Bob Geldof, Oingo B., Psych.Furs, Smithereen, Smiths, W. Party, Love&Rockt, Dramarama, Rob.Nevil, Duran, XTC, Pretenders, a-Ha, OMD, W.Chung. MODS: Pretenders, T. Heads, Siouxsie&B, Kate Bush, Stranglers, Mission, H'martins, Felony, Club Noveau, P.Gabriel, Smiths, Heaven 17, Che & F.C., Gen.Public, The The, D.Edmunds, B-52s, Iggy Pop, Shriekback, Los Lobos, Real Life, P. Echo, B.Monkeys, Beastie B.

# SAN DIEGO, CA

# OZ/MAD MAX-91X 619-291-9191

ADDS: Crowded H., Flesh F.L., Heaven 17, C. Crew, Beastie B., Damned. MAX: W. Party, Pretenders, XTC, B. Idol, Kinks, C. Crisis, INXS, Stranglers, Los Lobos, Jul. Cope, Love&Rockt, Himmelman, The The, Iggy Pop, Oingo B., Gen.Public, Bob Geldof, Concrete/B, P.Gabriel, Smithereen. MODS: REM, T.Heads, Psych.Furs, Shriekback, P. Echo, Siouxsie&B, Beastie B., Lucy Show, Mission, D.Edmunds, The Spoons, B.A.D., C.S.Angels, Saints, Kate Bush.

# SAN LUIS OBISPO, CA

# CEKOLA/FLOHR-KCPR 805-544-4640

ADDS: Painted Saints, Heists, 3-D Invisible, Henry Rollins, El Gruppo Sexo, Icicle Wk. MAX: The Fall, 3 O'Clock, H. Nacotic, Xymox, Durango 95, Win. Hours, G.Palomino, Minutemen, The The, Siouxsie&B. MODS: Pop Art, Concrete/B, Godfathers, XTC, Firehose, Stranglers, Husker Du, Thin W.Rp., Camper Van, Sting.

# MONTEREY, CA

# R.BERLIN/P.MARTIN-KMBY 408-394-9000

ADDS: D. Purple, S. Winwood, Waysted. MAX: Lou Gramm, W. Party, Bon Jovi, R. Cray, Parsons, Europe, KBC, S.Miller, Iggy Pop, E.Money, David +, Genesis, REO, Georgia S., Kansas, R.Jungklas. : Boston, Clapton, Over/Top, Pretenders, Jul. Cope, G. Allman, R.Trower, Ben Orr, D.Edmunds, SR.Vaughan, D. Purple, Santana, T.Tuesday, R.Ocasek, Los Lobos, J.Jett/LOD, Lone Just., B. Idol, Kinks, Don Dixon, Tesla, John Eddie.

# SAN FRANCISCO, CA

# LISA YIMM/TIM HYDE-KUSF 415-386-KUSF

ADDS: Woodentops, C. Crisis, Ward Bros., Ideola, Wed. Week, P. Hammill, Dream Syn., Huxton Cr., Scientists, Saints, Rank &File, Zerra 1. MAX: XTC, The The, Godfathers, Beastie B., Stranglers, Mission, Husker Du, Shriekback, W. Party, Siouxsie&B, Creepers, New M.Army, Hard Rain, Olantunji, Skinny Pup, L.Pnk.Dots Steinski.., Jul. Cope, Hitchcock. MODS: Andy White, Polkacide, REM, Men They Couldn't Hang, Chills, Bim Sherman, Col.Newman, Wire, Damned, B. Badenov, C.S.Angels, Zerra 1, Firehose, Kate Bush, Win. Hours.

# ALBUM/ALTERNATIVE

# SAN FRANCISCO. CA

# DAVE LOGAN KFOG 415-986-1045

 ADDS: Hank Williams, Jr. MAX: Clapton, S.Miller, David +, KBC, R. Cray, Pretenders, H.Lewis, P.Gabriel, B.Hornsby, Los Lobos, A. Collins, W. Party, Don Dixon, Bruce Sp., S. Winwood, E.Money, Santana, Over/Top, Starship, XTC, Crowded H... MODS: Bob Geldof, Jason & S., Georgia S., Hank Williams Jr., D.Edmunds, Lone Just., SR.Vaughan, Kansas, Iggy Pop, Parsons, C.J. Hay, J.Fogerty, XTC, C. Crisis, Love&Rockt, W.Chung, T.Heads, G. Allman, Crowded H., Stranglers, Paul Simon.

# DENISE RIVERS-KFJC 415-960-4260

ADDS: Mission, P. Hammill, Squirrel B, Dave's Brother Phil, Test Dept., Gee, Mr. Tracy, Verbal Abuse, V.Astley, He Said, Leroi Bros. MAX: Godfathers, Husker Du, Minutemen, Polkacide, Play New Rose, Atom Smashers, Smersh, David Moss, Whipping Boy, Big Flame, Zoogz Rift, James, Diam.Galas, G.Palomino. MODS: Stranglers, Joneses, Crime&C.S., Fetchin'B., Slap, Saqquara Dogs, Birdland, Konk Soul Asyl., Meatmen, Art Sounds, The The, Jul. Cope.

# SAN JOSE, CA

# KEN ANTHONY-KSJO/FM 408-288-5400

 ADDS: KBC, J.Jett/LOD, Tesla, Paul Simon, D. Purple, P. Smyth, C. Crew. MAX: Starship, Bon Jovi, E.Money, B.Hornsby, REO, Lou Gramm, Over/Top, R. Cray, Clapton, Santana, W. Party, Parsons, Cinderella, David +, Ben Orr, Boston, Los Lobos, G. Allman, B. Idol, S. Winwood, Crowded H., S.Miller, Pretenders. MODS: R.Trower, Georgia S., KBC, Bob Geldof, SR.Vaughan, C.J. Hay, Psych.Furs, Don Dixon, Jul. Cope, Paul Simon, J.Jett/LOD, P. Smyth.

# SAN JOSE, CA

# L.MILES/R.NENNI-KOME 408-246-6811

ADDS: E.Money, Bon Jovi, Bob Geldof, P. Smyth. MAX: Parsons, R.Trower, H.Lewis Over/Top, Clapton, Lou Gramm, D. Purple, Ben Orr, Los Lobos, P. Smyth, B.Hornsby, G. Allman, Georgia S., S.Miller, Kansas, J.Jett/LOD, REO, S. Winwood, W. Party, Kinks. MODS: Triumph, P. Echo, Starship, B. Idol, Tesla, KBC, R.Ocasek Santana, E.Money, R.Jungklas, Concrete/B, Don Dixon, Boston, Crowded H., Broken H., Jul. Cope, R. Cray, David +, SR.Vaughan, C.J. Hay, D.Edmunds, Europe.

# SANTA ROSA. CA

# SCOTT MURRAY-KVRE 707-544-KVRE

ADDS: Big Dish, Georgia S., Peter, P&M, B.Vera, Play The Siren, Larry Carlton, P. Echo. MAX: Clapton, T.Tuesday, R. Cray, Paul Simon, KBC, S.Miller, Kinks, W. Party, Lone Just., Pretenders, Los Lobos, Bob Geldof, David +, SR.Vaughan, D.Edmunds, Parsons, Smithereen, Don Dixon, Crowded H., B.Raitt. MODS: Shriekback, Himmelman, S. Winwood, Santana, H.Lewis, B.Hornsby, Concrete/B, C. Crisis, Genesis, Stranglers, Bruce Sp., P. Young, Jason & S., R.Jungklas, L. Mack, C.J. Hay, C.S.Angels, J. Warnes, M. Sweet.

# WILLITS, CA

# BRIAN HENRY-KLLK 707-459-1250

ADDS: Daryi Hall, Survivor, a-Ha, D. Johnson, McCartney. MAX: Ann Wilson, Chicago McCartney, T.Tuesday, Hipsway, Ben Orr, G.Palomino, Lou Gramm, D.Edmunds, C.J. Hay, Toto, Boston, B. Willis, C.S.Angels, W.Chung, a-Ha, Survivor, Daryl Hall, Bangles, Paul Simon, R. Cray, Santana, H.Lewis, E.Money, S. Winwood, Kate Bush, Pretenders, REO, B.Hornsby, D. Johnson.

# DAVIS. CA

# WATSON/POTOLSKY-KDVS 916-752-0728

ADDS: Siouxsie&B, Fade To Gray, Dot 3, Saint Vitus, Scientists. MAX: Thin W.Rp., Durutti C., Fuzzbox..., 3 O'Clock, Pop Art, Los Lobos, G.Palomino, Diam.Galas, L.Pnk.Dots, Longshoremen, McGuires, Stained Rug Theory, Chills, H Bomb Ferguson, Minutemen, TMB Glants, XTC, Not For S., Grace J., Dead Kenn.. MODS: Front 242, Eton Crop, El Gruppo Sexo, Despair, Chorus, Harold Budd, Atom Smashers, Injections, Christian Hound, Band of Outsiders, From Brussels w/ Love, Batfish B., Angelic U., Husker Du, Minuteflag, Creepers.

# NORTHWEST

# PORTLAND, OR

# C.WIDING/K.STONE-KINK 503-226-5080

ADDS: Jazz Butcher. MAX: G.Benson, Big Dish, H.Bullock, C. Crisis, Clapton, S.Clarke, R. Cray, Kenny G, Daryl Hall, Bob James, B.Joel, Color of \$, J.Lorber, S.Miller, Ben Orr, Parsons, Pretenders, B.Raitt, D. Sanborn, Paul Simon, Bruce Sp. T.Tuesday, Toto, Yellowj/ST, Chicago. MODS: G. Allman, KBC, H.Lewis, R.Ocasek R. Palmer, Amnesty, W.Chung, J. Warnes, P.Gabriel.

# CORVALLIS, OR

# STEVE KIRBY-KBVR 503-754-2008

ADDS: Minutemen, Damned, Andy White, He Said, Kill Ugly Pop, Dwarfs, Gut Bank, Mofungo, Squirrel B, Saints. MAX: The Fall, Godfathers, Big Black, Husker Du, Triffids, Wire, Ups&Downs, Firehose, Pure Joy, Thatcher..., G.Palomino, C. Complex, Batfish B., Janitors, Scrm.Trees, Figures, Magnolias, Feelies, Win. Hours, Col.Newman. MODS: L. Tractor, Flesh F.L., Crime&C.S., H. Nacotic, Hitchcock, Blacklight Chameleons, T.Mortal C, The The, Soup Drag., Wild Seeds, Plan 9, A.C. Ratio, Adrenalin, Red L./YL.

## EUGENE, OR

# TOM KRUMM-KZAM 503-741-1999

ADDS: Hitchcock, B. Auger, G. Aliman, Stranglers, Wed. Week. MAX: H.Lewis, Kinks R. Cray, Pretenders, Clapton, KBC, Lone Just., Parsons, C.J. Hay. MODS: Bob Geldof, W. Party, Jason & S., Los Lobos, Concrete/B, Starship, Terry Robb, Razorbacks, Santana, Lou Gramm, G. Aliman.

# MEDFORD. OR

# DAVE HATTON-KMED 503-773-1440

ADDS: Los Lobos, J.Jett/LOD, Genesis. MAX: R. Cray, E.Money, KBC, W. Party, Lou Gramm, D. Purple, B.Hornsby, Jul. Cope, Europe, Parsons. MODS: Clapton, Bon Jovi, D.Edmunds, C.J. Hay, Boston, Over/Top, H.Lewis, REO, Lone Just., T.Heads, R.Trower, Journey, Georgla S., S.Miller, H.Lewis, Don Dixon, Georgia S., Santana, Bruce Sp., Crowded H., Hipsway, Los Lobos.

# IDAHO FALLS, ID

# J.HUGHES/J.SORENSEN-KFTZ 208-523-3722

 ADDS: Santana, Lone Just., Esquire, J.Jett/LOD, P. Smyth. MAX: E.Money, Pretenders, D. Purpie, Los Lobos, S.Miller, Ben Orr, Parsons, REO, Lou Gramm, Clapton, Georgia S., KBC, Jul. Cope, Kansas, R. Cray, T.Tuesday, Jason & S., W. Party, R.Trower. MODS: R.Jungklas, Boston, Starship, Genesis, B. Idol, Lone Just. S. Winwood, Concrete/B, Over/Top, Kinks, C.J. Hay, Kinks, C.J. Hay, Bon Jovi, FM/uk, Ann Wilson, Santana, Journey, Bricklin, Brighton R, Europe, Lone Just.
 BOISE, ID

# GINGER JONES-KBSU 208-385-1984

ADDS: Siouxsie&B, B. Yonder, Waxing PoetIcs, Crossfire Choir, Band of Susans, Play The Siren, Saints, C.S.Angels, P. Echo. MAX: Smiths, Ups&Downs, Drivin'/C., 3 O'Clock, G.Palomino, Don Dixon, Painted Saints, Firetown, Pure Joy, The The, H'martins, Shriekback, Oingo B., APB, B. Bragg, C. Crisis, Psych.Furs, Wed. Week, XTC, Damned, L. Tractor. MODS: Jul. Cope, Lucy Show, T.Heads, Some. Wild, Win. Hours, Young Fresh Fellows, Gene Loves, Mission, Primitons, The Spoons, M.Lemon D., Jet Blk.F., Andy White, Flesh F.L.

# SEATTLE. WA

# SNIDER/SULLIVAN-KXRX 206-323-3636

ADDS: Los Lobos, KBC, Razorbacks, H.Lewis. MAX: R. Cray, Parsons, Lou Gramm, Clapton, E.Money, Boston, G. Allman. MODS: R.Trower, S. Winwood, W. Party, S.Miller, Santana, Clapton, SR.Vaughan, Psych.Furs, Los Lobos, H.Lewis.

# SEATTLE. WA

# JIM KELLER-KJET 206-281-5600

ADDS: Flesh F.L., Damned, Huxton Cr., Razorbacks, Saints, Run DMC, Andy White, J.Jett/LOD. MAX: Pretenders, Beastie B., B.A.D., XTC, Crowded H., Los Lobos, Mission, The The, Concrete/B, Hipsway, Psych.Furs, Siouxsie&B, C.S.Angels, Stranglers, B. Bragg. MODS: W. Party, Jul. Cope, Husker Du, Smiths, New Order, I Tractor, T.Tuesday, C.Lauper, Zerra 1, C. Crisis, Wed. Week, C.J. Hay, P. Echo, Bob Geldof, P.Gabriel, Hitchcock, M.Lemon D., Timbuk 3, Himmelman, T.Heads, Some. Wild, Win. Hours.

## SEATTLE, WA

# FAITH HENSCHEL-KCMU 206-543-4680

ADDS: P. Hammill, MilesDavis, Nurse w/ Wound, Benny Goodman, Dave Brubeck, Louis Armstrong, Duke Ellingotn, Billie Holiday, Siouxsie&B, Saints. MAX: The Fall, A. Collins, Hlg.Hiller, Killdozer, Husker Du, He Said, Chameleons, Creepers, S. Blue M., Skinyard, Smersh, Ladysmith B.Mambazo, Kill Ugly Pop, Evan Johns, L.Pnk.Dots, Firehose, Batfish B., Col.Newman, God's F.D., L. Brooks, Burning S., M.Lemon D., Triffids. MODS: Wire, Swans, Hitchcock, Los Lobos, C.G. Brown, Boiled In Lead, Godfathers, Shonen Kn., Camper Van, XTC, Sheriff J., A.C. Ratio.

# YAKIMA, WA

# RON O'BRIEN-KATS/FM 509-457-8117

ADDS: Clapton, Broken H., J.Jett/LOD, P. Echo, Lou Gramm. MAX: G. Allman, Starship, R.Trower, Georgia S., E.Money, David +, Los Lobos, Boston, R. Cray, Kinks, SR.Vaughan, Jul. Cope, KBC, T.Tuesday, Bon Jovi, REO, Clapton, Over/Top, Lou Gramm, Europe, Genesis, Parsons. MODS: B. Idol, D. Purple, B.Hornsby, Cinderella, D.Edmunds, Concrete/B, S.Miller, W. Party, Triumph, Crowded H., Kansas, Ben Orr.

# SPOKANE, WA

# SKY WALKER-KQSP 509-448-9900

ADDS: Genesis, R.Trower, Starship, G. Allman. MAX: Clapton, David +, S. Winwood, E.Money, H.Lewis, S.Miller, B.Homsby, Boston, Ann Wilson. MODS: D.Edmunds, Lou Gramm, T.Turner, Parsons, KBC, Stabilizer, T.Tuesday, B.Hornsby, Bruce Sp., W. Party, R. Cray, B. Idol.

# ANCHORAGE. AK

# CARTER B./VARGAS-KWHL/FM 907-344-9622

ADDS: Bon Jovi, REO, Smithereen, Over/Top, E.Money, C. Crew, J.Jett/LOD. MAX: Lou Gramm, REO, Georgia S., Genesis, Starship, Parsons, Europe, Clapton, Bon Jovi, R.Jungklas, Los Lobos, Kinks, Tesla, V. Vincent, G. Allman, Over/Top, Ben Orr, R.Ocasek. MODS: REO, Smithereen, Santana, SR.Vaughan, Over/Top, E.Money, Lou Gramm, C. Crew, D. Purple, Parsons, Waysted, D.Edmunds, J.Jett/LOD.

# KELOWNA, BC

# VIGGIANI/REID-CHIM/FM 604-762-3331

ADDS: Lou Gramm, Starship, Smithereen, FM, R.Ocasek, Partlands, Janet Jackson, M&M, Clapton, Lone Just., Shriekback. MAX: T.Tuesday, Crowded H., Fine Y.C., B
Willis, Bruce Sp., a-Ha, E.Money, B.Vera, R. Cray, Toto, S.Miller, David +, B.Hornsby, Madonna, W.Chung, Triumph, Red Rider, Zappacosta. MODS: Clapton S. Winwood, OMD, Kansas, Stranglers, H.Jones, Jul. Cope, Georgia S., Boston, R.Jungklas, Europe, D.Edmunds, Kate Bush, C. Crisis, T.Turner, Iggy Pop, B. Idol, Duran, Meat Loaf, C.J. Hay, Parsons, Paul Simon.

# the GAVIN REPORT

Editor: Elma Greer Associate Editor: Lisa Smith

# 3131

MICHAEL MARTIN MURPHEY & HOLLY DUNN A Face In The Crowd (Warner Bros.)

DON WILLIAMS Senorita (Capitol)

# MOST ΕD P R

# THE TRIO

(Dolly,Emmylou & Linda) To Know Him Is To Love Him (Warner Bros.) 54 adds JUDY RODMAN

Girls Ride Horses Too (MTM) 43 adds

HANK WILLIAMS JR. When Something Is Good (Why Does It Change) (Warner Bros./Curb) 40 adds

**GEORGE STRAIT Ocean Front Property** (MCA)

**RANDY TRAVIS** There's No Place Like Home (Warner Bros.)

# ALABAMA

(You've Got) The Touch (RCA)

EFFECTIVE WEDNESDAY FEBRUARY 18 (415)392-7750 Wednesdays

CHART

ESTS

0117		T10/	EFFECTIVE WEDNESDAY FE Station Reporting Phone (4
2W	LW	TW	Reports accepted Mondays at 8 AM through 11 AM
10	4	1	STEVE WARINER - Small Town Girl (MCA)
7	2	2	RESTLESS HEART - I'll Still Be Loving You (RCA)
13	8	3	KENNY ROGERS - Twenty Years Ago (RCA)
3	1	4	Randy Travis - There's No Place Like Home (Warner Bros.)
18	13	5	GEORGE STRAIT - Ocean Front Property (MCA)
15	11	6	THE GATLINS - Talkin' To The Moon (Columbia)
4	3	7	S-K-O - Baby's Got A New Baby (MTM)
8	7	8	Juice Newton - What Can I Do With My Heart (RCA)
14	9	9	THE STATLERS - Forever (Mercury)
20	14	10	ALABAMA - (You've Got) The Touch (RCA)
1	5	11	Lee Greenwood - Mornin' Ride (MCA)
19	17	12	JOHN SCHNEIDER - Take The Long Way Home (MCA)
17	15	13	Marie Osmond - I Only Wanted You (Capitol/Curb)
21	18	14	BELLAMY BROTHERS - Kids Of The Baby Boom (MCA/Curb) Earl Thomas Conley - I Can't Win For Losin' (RCA)
2	6 10	15 16	Sweethearts Of The Rodeo - Midnight Girl/Sunset Town (Columbia)
27	20	17	HIGHWAY 101 - The Bed You Made For Me (Warner Bros.)
23	19	18	GEORGE JONES - The Right Left Hand (Epic)
33	22	19	WAYLON JENNINGS - Rose In Paradise (MCA)
32	23	20	<b>I.GRAHAM BROWN</b> - Don't Go To Strangers (Capitol)
24	21	21	Anne Murray - On And On (Capitol)
	33	22	MICHAEL MARTIN MURPHEY/HOLLY DUNN - A Face In The Crowd (Warner Bros.)
6	12	23	Eddy Raven - Right Hand Man (RCA)
31	25	24	SAWYER BROWN - Gypsies On Parade (Capitol/Curb)
26	26	25	RICKY VAN SHELTON - Wild Eyed Dream (Columbia)
39	28	26	REBA MCENTIRE - Let The Music Lift You Up (MCA)
	35	27	<u>THE JUDDS</u> - Don't Be Cruel (RCA/Curb)
38	32	28	MICHAEL JOHNSON - The Moon Is Over Your Shoulder (RCA)
34	30	29	<u>IOM WOPAT</u> - The Rock And Roll Of Love (EMI America)
5	16	30	Crystal Gayle - Straight To The Heart (Warner Bros.)
	40	31	DON WILLIAMS - Senorita (Capitol)
		32	THE O'KANES - Can't Stop My Heart From Lovin' You (Columbia)
	39	33	THE SHOOTERS - They Only Come Out At Night (Epic)
35	34	34	Ronnie McDowell - Lovin' That Crazy Feelin' (MCA/Curb)
		35	KATHY MATTEA - You're The Power (Mercury)
		36	K.T.OSLIN - Wall Of Tears (RCA)
		37	GIRLS NEXT DOOR - Walk Me In The Rain (MTM)
11	27	38	Ronnie Milsap - How Do I Turn You On (RCA)
		39	NANCI GRIFFITH - Lone Star State Of Mind (MCA)
		40	THE TRIO - To Know Him Is To Love Him (Warner Bros.)
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	DTICT	- & TIT	LE Reports Adds Weeks
A	пноі		

CHARTBOUND			
ARTIST & TITLE	Reports	Adds	Weeks
Total Reports this week 173 Last week 172			
STEVE EARLE - Goodbye's All We've Got Left (MCA) RICKY SKAGGS - I Wonder If I Care As Much (Epic)	105 93	31 19	3 3

# CTION SIDES

Reports	Adds	weeks	ARTIST & TITLE
86	40	2	HANK WILLIAMS JR When Something Is Good (Warner Bros./Curb)
85	43	2	JUDY RODMAN - Girls Ride Horses Too (MTM)
85	39	2	OAK RIDGE BOYS - It Takes A Little Rain (MCA)
73	9	4	MEL McDANIEL - Oh What A Night (Capitol)
68	23	2	LYLE LOVETT - God Will (MCA/Curb)
61	32	2	PAKE McENTIRE - Heart To Heart (RCA)
61	10	3	BILLY JOE ROYAL - Old Bridges Burn Slow (Atlantic America)
53	19	3	DAVID ALLAN COE - Need A Little Time Off For Bad Behavior (Columbia)
43	1	6	TOMMY ROE - Let's Be Fools Like That Again (Mercury)
36	33	1	*GARY MORRIS - Plain Brown Wrapper (Warner Bros.)
35	35	1	*JOHN CONLEE - Domestic Life (Columbia)
33	5	3	BILLY VERA & THE BEATERS - At This Moment (Rhino)
31	27	1	*ASLEEP AT THE WHEEL - Way Down Texas Way (Epic)
31	8	2	PAM TILLIS - I Wish She Wouldn't Treat You That Way (Warner Bros.)
27	26	1	*MOE BANDY - 'Til I'm Too Old To Die Young (MCA/Curb)
25	22	1	*THE WHITES - There Ain't No Binds (MC A/Curb)
20	20	1	*LOUISE MANDRELL - Do I Have To Say Goodbye (RCA)
			*Debuts This Week

\*Debuts This Week

Dropped: #24-Nitty Gritty Dirt Band, #29-Tanya Tucker, #31-Lacy J .Dalton, #36-Keith Whitley, #37-Willie Nelson, #38-Ed Bruce, Ray Charles , Lynn Anderson, A.J.Masters

GEORGE STRAIT (MCA) All My Ex's Live In Texas BELLAMY BROTHERS (MCA/Curb) Country Rap/D-D-D-Divorcee EARL THOMAS CONLEY (RCA) Right From The Start THE JUDDS (RCA/Curb) Turn It Loose HANK WILLIAMS JR. (Warner Bros./Curb) Montana Cafe ALABAMA (RCA) Vacation

WAYLON JENNINGS (RCA) Baker Street **RESTLESS HEART (RCA) Wheels** REBA McENTIRE (MCA) No Such ... /Take Me Back DAN SEALS (EMI America) Three Times A Loser RANDY TRAVIS (Warner Bros.) Messin' With My Mind RICKY SKAGGS (Epic) Love Can't Ever Get Better Than This

CHARLY McCLAIN Don't Touch Me There (Epic)

MAN BLUES

TIM MALCHAK Colorado Moon (Alpine)

DANA McVICKER I'd Rather Be Crazy (EMI America)

Ricky Van Shelton - "Wild-Eved Dream" (Columbia) ULTIMATELY FINE/CRIME OF PASSION/LIFE TURNED HER THAT WAY/CRAZY OVER YOU /WORKING

# HIL

Randy Travis has a short stay at #1, as Steve Wariner's "Small Town Girl " makes its way to the top. George Strait's eight point leap to #5 should come as no surprise. The Bellamy Brothers' tribute to the yuppie continues to get positive reaction, moving 18-14. The Bellamys just completed some 30 and 60 second radio spots for Budweiser, so be on the lookout for them. No slowdown predicted on Highway 101 - Shane Krag reports that KCLK-Clarkston's listeners "love it" and Rick Stewart at

KRAK-Sacramento is already reporting great sales in the Sacramento area. Waylon's "Rose" cracks the Top 20 - Jesse Lee at KORD-Tri-Cities has it in hot rotation after only three weeks of play, and Jim Tabor says it's "going gangbusters" at WMC-Memphis. One glance at this week's debuts gives you a good indication of the good product currently available by women. K.T.Oslin comes in at #36, and she's already showing up on quite a few stations' Most Requested lists. The Girls Next Door debut at 37. Rod Sinclair at WYGC-Gainsville says it's really "taking off", and Nate Graham at WTRS-Dunnellon dubbed in some thunder and rain sound

effects at the beginning of the song, and the listeners love it. He's getting overwhelming requests for it. Nanci Griffith debuts at 39, and Tom Sleeker at KKIX-Fayetteville reports it as one of his top requests. And finally, The Trio rounds out the debuts at 40, with many programmers anxious to receive the LP. Both of our Chartbounds look like shoe-in's to chart next week. Art Jackson at KJJR-Whitefish says "Judy Rodman is hot - she's our top request." David Allen Coe is getting a lot of response wherever it's played. Greg Cole at WPOC/FM-Baltimore says it's drawing early calls - already #2 in requests.

Changes On The Country Horizon.....As you may have heard, Tim Goodman - lead singer for Southern Pacific - has left the group to pursue a solo career. His replacement is David Jenkins, former lead singer for Pablo Cruise. And Conway Twitty has returned to MCA Records. The first single is currently being released and it's titled "Julia.

On the radio front, we're pleased to announce that the newest member of the WSIX-Nashville "Morning Zoo" is Diane Richey (yes, the same Diane Richey that does record promotion.) Diane's co-hort at the zoo is, of course, our hero - Crazy Eddie Edwards.

Well, the countdown is on for Gavin Seminar '87. We're looking forward to seeing many of you there. A final reminder - the Country Session will start Saturday morning at 10AM, and a continental breakfast will be provided. The Session will break at 11:30 so that we can all attend the Gavin Awards banquet, then we'll reconvene from 2-4PM. Of course we'll also be seeing you during the sessions and Celebrity Cocktail Party on Friday. Early registration starts Thursday afternoon - look for us there.

We'll miss seeing many of you at the Country Radio Seminar in Nashville. Unfortunately, there was a scheduling conflict involving hotels, and the Country Radio Seminar and the Gavin Seminar wound up being scheduled for the same weekend. Frank Mull and the folks at the Country Radio Seminar are working closely with us here at Gavin to make sure this conflict doesn't occur in the future. So next year, plan to attend both.

Talk to you (and see you) next week. Lisa & Elma

# COUNTRY ADDS

# NORTHEAST

WORCESTER, MA(TIM TODD-WORC) J.Rodman, Judds, K.Mattea, S.Farle, O'Kanes

- LOWELL/LAWRENCE, MA(FRANK FITZ-WLLH) M. Murphey, M.Johnson, Girls N.D., T.G.Brown
- BROCKTON, MA(MARK BURNS-WCAV/FM) Wheel, Moe Bandy, G.Morris, Pake.
- PORTLAND, ME(HAL KNIGHT-WPOR/FM) S.Earle, B.Vera, The Trio, Pake, Oaks, J.Rodman
- NEW YORK, NY(PAM GREEN-WHN) The Trio, M. Murphey. ROME, NY(JACK MORAN-WRNY) Hank Jr., Oaks, J.Conlee, Pake, T Malchak

CARLISLE, PA(ANN STEVENS-WHYL) T.G.Brown.

PHILADELPHIA, PA(BOB YOUNG-WXTU) Hwy. 101, Statlers.

# SOUTHEAST

BALTIMORE, MD(GREG COLE-WPOC/FM) M. Murphey, M.Johnson. FROSTBURG, MD(GEORGE DENTON-WFRB) Whites, Moe Bandy, J.Rodman, G.Morris, C.Perkins, Wheel.

- EXMORE, VA(JOHNNY B.BAUBLIS-WKRE) J.Rodman, K.T.Oslin, Hank Jr., S.Earle, T.Malchak, Wheel.
- CHARLESTON, WV(BOB JONES-WQBE/FM) B.Hornsby, Pake, Oaks, The Trio
- CLARKSBURG, WV(TERRY MATHEWS-WKKW) J.Conlee, Whites,

K.D.Lang, McClinton, C.Perkins, T.Malchak, L. Lovett, Bonner Fmly. GOLDSBORO, NC(BILL WIGGS-WFMC) Hank Jr., Pake, L. Lovett, T.Malchak

- COASTAL, NC(KERRY WOLFE-WRNS/FM) The Trio, C.McClain, L.Mandrell, J. Warnes, Oaks, Adam Baker.
- JACKSONVILLE, NC(B.J.-WLAS) Hank Jr., D.A. Coe, Whites, J.Conlee. STATESVILLE, NC(TIM WALKER-WFMX) The Trio, Oaks, Hank Jr.,
- J.Rodman CONWAY, SC(DAVE DEMPSEY-WLAT) O'Kanes, Moe Bandy.

CANTON, GA(CHRIS GRIFFIN-WCHK/FM) The Trio, S.Earle, Hank Jr ...

- CARROLLTON, GA(PATRICK SHUMAKE-WLBB) O'Kanes, K.Mattea, S.Earle, The Trio.
- CEDARTOWN, GA(CHUCK WALLEY-WGAA) Pake, Whites, L. Lovett, J. Warnes, Hank Jr., The Trio.
- ATLANTA, GA(NEIL McGINLEY-WKHX/FM) No Report, Frozen.
- SWAINSBORO, GA(SHIRLEY SMOAK-WJAT) J.Conlee, G.Morris, L. Lovett, Oaks,
- ELBERTON, GA(DAVE DAVIS-WWRK/FM) G.Morris, L. Lovett, Moe Bandy, Whites, C.McClain, L.Mandrell, J.Conlee.
- PENSACOLA, FL(STEVE RYAN-WOWW107) D.A. Coe, N.Griffith, L. Lovett, G.Morris
- DESTIN, FL(SKIP DAVIS-K92/FM) J.Conlee, C.McClain, C.Perkins, T.Malchak, Wheel, D.McVictor, L.Mandrell.
- GAINESVILLE, FL(TERRY/SINCLAIR-WYGC) R. Skaggs, J.Rodman, D.A. Coe, Pake.
- DUNNELLON, FL(NATE GRAHAM-WTRS) Judds, Wheel
- FT.PIERCE, FL(GEORGE GORDON-WFTP) G.Morris, Whites, Wheel, J.Conlee, Shooters.
- ST.PETERSBURG, FL(JAY ROBERTS-WSUN) Oaks, T.Wopat, The Trio, Hank Jr., J.Rodman
- ST.PETERSBURG/TAMPA, FL(BILL PYNE-WQYK/FM) Hwy. 101, Shooters, Oaks, D.A. Coe.
- ARCADIA, FL(CHARLIE B.-WOKD) Judds, O'Kanes, K.Mattea, R. Skaggs.

# SOUTH

TALLADEGA, AL(RICK ROBINSON-WEYY) Wheel, K.D.Lang, J.Conlee, J.Rodman, Ride/River, Moe Bandy. JASPER, AL(JOHNNY ELMORE-WARF) J.Rodman, Oaks, L. Lovett, B.J.Royal, O'Kanes, P.Tillis, The Trio. WINFIELD, AL(DOUG THREADGILL-WEZQ) N.Griffith, P.Tillis, K.Whitley, Moe Bandy, C.McClain, J.Conlee, B.J.Royal, G.Morris, J.Paycheck. GADSDEN, AL(JIM PRUETT-WAAX) Wheel, J.Conlee, Pake, C.McClain, J.Rodman, Don Wms. ALBERTVILLE, AL(JEFF ALLEN-WQSB/FM) L.Mandrell, J.Conlee, G.Morris, O'Kanes. ATMORE, AL(GARY BURKETT-WSKR) L.Mandrell, J.Conlee, C.McClain. NASHVILLE, TN(ERIC MARSHALL-WSIX) Frozen. LaFOLLETTE/KNOXVILLE, TN(TONY LAWSON-WQLA) Statlers, Oaks, J.Rodman, The Trio, Hank Jr., RV Shelton. MEMPHIS, TN(JIM TABOR-WMC) Don Wms., The Trio, Judds, K.Mattea. MEMPHIS, TN(JON CONLON-WGKX/FM) Judds, O'Kanes, K.T.Oslin. MILAN, TN(STEVE MALLARD-WXKY) L.Mandrell, C.McClain, C.Perkins. COLUMBIA, TN(RAMEY/MOSS-WKOM/FM) The Trio, Girls N.D., Judds, B.J.Royal, S.Earle, Hank Jr., C.Hart. COLLINS/HATTIESBURG, MS(JOHN GATLIN-WKNZ) Hank Jr., Oaks, B.Vera, Whites, Moe Bandy.

BILOXI, MS(RICK MIZE-WVMI) N.Griffith, K.T.Oslin, Shooters, D.A. Coe. PASCAGOULA, MS(AL PARKER-WGUD) G.Morris, Pake

- LOUISVILLE, KY(COYOTE CALHOUN-WAMZ) Oaks, O'Kanes, D.A. Coe.
- HARLAN, KY(MIKE STANLEY-WFSR) Whites, B.Vera, Moe Bandy, G.Morris, C.McClain, J.Conlee
- PADUCAH, KY(KENT KING-WKYQ) R. Skaggs, J.Rodman, Shooters, O'Kanes, D.A. Coe.
- CENTRAL CITY, KY(BARNETT/LANE-WKYA) Judds, Shooters, S.Earle, R. Skaggs
- HOUMA, LA(LARRY HYATT-KJIN) T.Malchak, D.McVictor, J.Conlee, J.Rodman.

HAMMOND, LA(RAY ROMERO-WFPR) J.Rodman, The Trio, Oaks. ABBEVILLE, LA(ANTHONY KEITH-KROF) J.Rodman, J.Conlee, Hank Jr.

BATON ROUGE, LA(JIM WILLIAMS-WKJN) No Adds.

RUSTON, LA(BOB DAY-KXKZ) Don Wms., The Trio, Hank Jr., Waylon, G.Morris

ALEXANDRIA, LA(RICK STEVENS-KRRV) The Trio, Oaks, S.Earle, Hank Jr., B.J.Royal, J.Paycheck, B.Vera, R.Sharp

EL DORADO, AR(KEN JOHNSON-KDMS) No Report, Frozen. HOT SPRINGS, AR(SWANSON/BAILEY-KQUS) J.Rodman, J.Conlee. FAYETTEVILLE, AR(TOM SLEEKER-KKIX) The Trio, Pake, Shooters, S Farle

# UPPER MIDWEST

- ROCHESTER, MN(KEITH PHILLIPS-KWWK/FM) Judds, T.Malchak, Girls N.D.
- MARSHALL, MN(PAUL BACHMAN-KMHL) Waylon, Judds, R. Skaggs, Reba
- ST.CLOUD, MN(STEVE STEWART-WWJO/FM) Oaks, Pake, The Trio, J.Rodman, O'Kanes
- BRAINERD, MN(DAVE TORKELSON-KVBR) Reba, R.McDowell, Don Wms., Hank Jr.
- YANKTON, SD(BOB FLITTIE-WNAX) T.Malchak, K.D.Lang, Moe Bandy, Whites, J.Paycheck, L. Lovett, Oaks, C.McClain, J.Conlee, G.Morris, L.Mandrell, J.Rodman, Wheel, McClinton, Ride/River, S.Campbell, Melissa K
- MITCHELL, SD(KURT PHILLIPS-KMIT) The Trio, Pake, G.Morris, T.Malchak, L.Mandrell, J.Conlee, K.T.Oslin.
- HURON, SD(JEFF DUFFY-KOKK) Hank Jr., L. Lovett, Girls N.D., R. Skaggs, L.Mandrell.
- ABERDEEN, SD(STEVE SMALL-KKAA) Moe Bandy, S.Earle, R. Skaggs, Hank Jr., J.Rodman

REDFIELD, SD(MYRON GRAGE-KQKD) Moe Bandy, J.Conlee, R. Crowell, L.Mandrell, C.McClain, G.Morris, J.Paycheck, Whites, D.McVictor.

RAPID CITY, SD(BOB LOUIS-KIMM) Pake, M. Murphey, Don Wms., K.T.Oslin, Girls N.D., O'Kanes, B.J.Royal, M.McDaniel

RAPID CITY, SD(SCOTT KEARNS-KTOQ) K.Mattea, K.T.Oslin, Girls N.D., The Trio.

WAHPETON, ND(JOHN WOLF-KBMW) The Trio, R. Skaggs, S.Earle, J.Rodman, J. Warnes

FARGO, ND(DON ROBERTS-KFGO) Wheel, Moe Bandy, L.Mandrell, G.Morris, McClinton, J.Conlee, Stella Parton.

FARGO, ND(SCOTT WINSTON-KVOX A/F) J.Conlee, Hwy. 101, The Trio. GRAND FORKS, ND(TIM LARSON-KYCK) Don Wms., L.J.Dalton, Waylon, A.Murray, Judds, Hank Jr., T.Wopat, O'Kanes, R.Holdren.

JAMESTOWN, ND(THE COWBOY-KSJB) S.Bogguss, D.A. Coe, R. Skaggs, Hank Jr., P.Tillis, J.Rodman, The Trio, Pake, J.Paycheck, L. Lovett, Oaks.

# MIDWEST

- DES MOINES, IA(JIM PATRICK-KSO) Reba, S.Earle, Judds, M.Johnson, P.Tillis, S.K. & O., Johnstons. FORT DODGE, IA(DALE EICHOR-KWMT) Girls N.D., R. Skaggs, B.J.Royal, M.McDaniel, Pake, S.Earle. WATERLOO, IA(BILL JAMES-KXEL) Conway T., T.Malchak, C.McClain, J.Conlee SIOUX CITY, IA(TY COOPER-KMNS) J.Conlee, The Trio, L.Mandrell, Don Wms., J.Rodman. SPENCER, IA(RICK FRIDAY-KICD/FM) Judds, S.Earle, R. Skaggs, D.A. Coe, Oaks, Hank Jr., The Trio. FESTUS, MO(SUE CRESSWELL-KJCF) G.Morris, L.Mandrell, C.Perkins, Whites, K.D.Lang, J.Conlee, C.McClain. ST.LOUIS, MO(OAKES/LANGSTON-WIL) Reba, Hwy. 101. ST.LOUIS, MO(GEORGANN HARRIS-KUSA) The Trio, J.Murphy, J.Rodman, Oaks, R. Skaggs, Pake, Kris K., M.McDaniel, M.Clark. ST. JOSEPH, MO(BOB ORF-KFEQ) D.A. Coe, Wheel, C.McClain, G.Morris, Moe Bandy, Stella Parton
- JOPLIN, MO(LISA ARMSTRONG-WMBH) The Trio, Hank Jr., L. Lovett, K.D.Lang, G.Morris.

MINOT, ND(JERI LEE-KZPR) M. Murphey, M.Johnson.

CALIFORNIA, MO(JEFF SHAKLEFORD-KZMO) J.Rodman, The Trio. Hank Jr., Wheel, Moe Bandy, Pake, Whites, J.Conlee, C.McClain, J.Paycheck, L.Mandrell.

OSAGE BEACH, MO(ROGER HULETT-KRMS) M. Murphey, Judds, Shooters, Don Wms., K.Mattea, K.T.Oslin.

JEFFERSON CITY, MO(JACK DANIELS-KLIK) G.Morris, Whites, J.Conlee, Pake, S.Earle.

COLUMBIA, MO(TOM BRADLEY-KTGR) No Report, Frozen. SPRINGFIELD, MO(JOHN HENDERSON-KWTO/AM) No Report,

Frozen

WICHITA, KS(PETE BRIER-KFH) Girls N.D., M. Murphey, RV Shelton, Reba

GARDEN CITY, KS(LORI WILLIAMS-KBUF) Shooters, The Trio, Hank Jr., S.Earle, B.J.Royal, M.McDaniel, Oaks, L. Lovett.

# CENTRAL

AKRON. OH(RICK CARDARELLI-WSLR) No Report, Frozen. CINCINNATI, OH(DUKE HAMILTON-WUBE) Judds, Oaks, T.G.Brown. INDIANAPOLIS, IN(J.D. CANNON-WFMS/FM) O'Kanes, M. Murphey, R. Skaggs, Judds

ELKHART, IN(GREG HARRIS-WCMR) K.T.Oslin, S.Earle, The Trio, Hank Jr

SOUTH BEND, IN(J.K.DEARING-WNDU) Hwy. 101, Judds, Don Wms.. FT.WAYNE/KENDALL, IN(DOUG WAGNER-WBTU) G.Jones, Hwy. 101.

BATESVILLE, IN(JOE MARTINI-WRBI) G.Jones, S.Earle, D.A. Coe,

P.Tillis, R. Skaggs, B.J.Royal, J. Warnes, Oaks. RICHMOND, IN(MARILYN WILLIAMS-WHON) K.T.Oslin, O'Kanes, The

Trio, Judds, N.Griffith. VINCENNES, IN(DAVE MILLAR-WAOV) Hank Jr., Shooters, T.Malchak.

SAGINAW, MI(TOMMY SAMORAY-WKCQ) Oaks, J.Rodman.

LANSING, MI(WAYNE WATERS-WITL/FM) T.G.Brown, Reba, Sawyer B., Tommy Roe.

DODGEVILLE/MINERALPT, WI(BRIAN JEFFREY-WDMP) Hank Jr., J.Paycheck, The Trio, S.Bogguss, Westphal, M.Lynn. MADISON, WI(MARK HUNTER-WWQM) No Report, Frozen.

MANITOWOC, WI(JON MURRAY-WCUB) The Trio, L. Lovett, Oaks.

STEVENS POINT, WI(DAN OLSEN-WXYQ) M.Johnson, The Trio.

LA CROSSE, WI(DAVE SHEPEL-WLXR/AM) Judds, M. Murphey, Reba. LA CROSSE, WI(KAREN WILLIAMS-WKTY) S.Earle, Oaks, O'Kanes, L.

Lovett, R. Skaggs, M.McDaniel, Don Wms., J.Rodman, Adam Baker, Diamonds

EAU CLAIRE, WI(TIM CLOSSON-WAXX/FM) J.Rodman, Hank Jr., The Trio, L. Lovett, Oaks, M.McDaniel, Adam Baker, D.A. Coe, Shooters, Pake.

WHITEHALL, WI(ED PAULSON-WHTL) J.Rodman, Girls N.D., C.Perkins, McClinton, L.Mandrell, Wheel

ROCKFORD, IL(RON SCOTT-WKKN) K.Mattea, Bama Bd., Liz Boardo, M.McDaniel, Don Wms.

SPRINGFIELD, IL(T.J. HART-WFMB) Waylon, RV Shelton, M. Murphey, Reba, Don Wms., R.McDowell.

ANNA, IL(JEFF ROBERTS-WRAJ) S.Earle, R. Skaggs.

# SOUTHWEST

TULSA, OK(BILL PAYNE-KTFX) The Trio, K.Mattea, Wheel,

SHERMAN, TX(TIM STEWART-KIKM) The Trio, J.Rodman, Hank Jr., Oaks, Girls N.D.

TEXARKANA, TX(MARIO GARCIA-KMLA) J.Rodman, Conway T., G.Morris

NACOGDOCHES, TX(PETE RUNNELS-KSFA) No Report, Frozen. DALLAS/FT.WORTH, TX(JOHNNY O'NEIL-KSCS/FM) M.Johnson, M.

Murphey

DALLAS/FT.WORTH, TX(BILL MAYNE-WBAP) No Adds.

HOUSTON, TX(CANDEA/MURRAY-KILT) S.K. & O., Judds.

PT.ARTHUR/BEAUMONT, TX(MICKEY ASHWORTH-KYKR) Pake, R. Skaoos

BRYAN/COLLEGE STAT., TX(ANDY GALLO-WTAW) No Report, Frozen

AUSTIN, TX(MIKE CARTA-KVET) M.Johnson, The Trio, G.Morris.

AUSTIN, TX(STEVE GARY-KASE/FM) L. Lovett, Oaks, The Trio.

AMARILLO, TX(KIM CROSS-KBUY) D.McVictor, Wheel, G.Morris, Moe Bandy, Whites, J.Conlee, J.Frickie

MIDLAND/ODESSA, TX(CHUCK WOLFE-KCRS) Hank Jr., J.Rodman, O'Kanes, K.T.Oslin

EL PASO, TX(BILL POWELL-KHEY/Y96) Judds, Hank Jr., Diamonds, Oaks

PHOENIX, AZ(BUDDY OWENS-KNIX) Hwy. 101, Reba, M.Johnson. ALBUQUERQUE, NM(FRANCINA RODRIGUEZ-KRST/FM) K.T.Oslin,

Moe Bandy, Pake, Oaks, G.Morris, J.Conlee, D.A. Coe. LAS CRUCES, NM(BIG JOHN LIBYNSKI-KGRT) Wheel, McClinton,

J.Conlee, J.Anderson, Conway T., Foresters, S.Bogguss, T.Malchak. CARLSBAD, NM(BOB SWAYZE-KATK/FM) M.McDaniel, J.Rodman, L.

Lovett, The Trio ALAMOGORDO, NM(BEN NOE-KZZX) D.A. Coe, Pake, Moe Bandy, Whites, McClinton, G.Morris, Wheel.

# **ROCKY MOUNTAIN**

WOLF POINT, MT(ADRIENNE STARR-KVCK) J.Conlee, T.Malchak, C.McClain, Moe Bandy, Whites, L.Mandrell, G.Morris, Wheel, C.Perkins, D.McVictor, McClinton, Bandit Bd., R.Harrelson.

- MISSOULA, MT(MARK WILSON-KGVO) L.Mandrell, T.Malchak, J.Conlee, G.Morris, Moe Bandy, Whites.
- MISSOULA, MT(PAUL PROCTOR-KYSS/FM) Girls N.D., The Trio, G.Morris, Pake, S.Earle,

HAMILTON, MT(JEAN PYSSON-KLYQ/AM) P.Tillis, C.McClain, J.Conlee, D.McVictor

WHITEFISH, MT(ART JACKSON-KJJR) Oaks, Wheel, The Trio, Hank Jr., Moe Bandy, Don Wms., C.Perkins, M.Mitchell.

GREELEY/FT.COLLINS, CO(DON DANA-KYOU/FM) S.Earle, The Trio, Reba, D.A. Coe, J.Rodman,

PUEBLO, CO(RANDY HILL-KIDN) Judds, J.Rodman, The Trio, Don Wms.. SHERIDAN, WY(DEAN McMARTIN-KWYO) Oaks, L. Lovett, Moe Bandy, Whites, G.Morris, T.Malchak, C.Perkins.

# FAR WEST

LAS VEGAS, NV(J.C. SIMON-KFMS) Shooters, The Trio, S.Earle. RENO, NV(JOEL MULLER-KROW) The Trio, Oaks, J.Rodman, Hank Jr., Pake

RENO, NV(JIM McCLAIN-KOLO) D.A. Coe, K.Mattea, Hank Jr., J.Rodman, Don Wms., Pake, S.Earle, Liz Boardo, B.J.Royal.

LOS ANGELES, CA(R.J. CURTIS-KLAC) RV Shelton, Reba, M. Murphey, Judds.

LOS ANGELES, CA(R.J. CURTIS-KZLA/FM) The Trio, Judds, Reba, M.Johnson.

BRAWLEY, CA(CHRIS OLIVAREZ-KROP) Moe Bandy, Whites, Wheel, L. I ovett

OAKLAND/SAN FRAN., CA(CARL BROWN-KSAN) O'Kanes, S.Earle, J.Rodman, The Trio.

OAKLAND/SAN FRAN., CA(CARL BROWN-KNEW) M. Murphey, M.Johnson, The Trio.

SAN JOSE, CA(JULIE STEVENS-KEEN) Sawyer B., M. Murphey, Girls N.D., L. Lovett.

MODESTO, CA(J.W. FORD-KTRB) Frozen, No Adds.

EUREKA, CA(KEN CONLIN-KRED) S.Earle, L. Lovett, Oaks, Pake.

SACRAMENTO, CA(CAMMIE WINSTON-KHWY) Shooters, K.T.Oslin, The Trio, Hank Jr

SACRAMENTO, CA(RICK STEWART-KRAK/AM) Oaks, K.T.Oslin, D.A. Coe

TURLOCK, CA(ED NICKUS-KMIX) Wheel, Hank Jr., G.Morris, Girls N.D., R. Skaggs, Shooters, S.Earle.

CHICO, CA(MARK RATHBUN-KHSL) J.Rodman, Oaks, D.A. Coe, B.J.Royal, Wheel, K.D.Lang.

# NORTHWEST

ASTORIA, OR(BOB LOUCKS-KVAS) G.Watson, Whites, J.Frickie, L.Mandrell, G.Morris, T.Malchak, C.Perkins, C.McClain, Moe Bandy, J.Conlee, Wheel.
CORVALLIS, OR(P.J. EMMERSON-KFAT/FM) Whites, J.Conlee,
C.McClain, Moe Bandy, T.Malchak.
TOLEDO, OR(DENNIS EDWARDS-KTDO) G. Morris, Moe Bandy, Whites,
C.McClain, L.Mandrell, Wheel.
EUGENE, OR(PILGRIM/WILLIAMS-KEED) Adam Baker, M.McDaniel,
P.Tillis, D.A. Coe, O'Kanes, Wheel, Childress.
REDMOND, OR(MIKE WEST-KPRB) J.Rodman; Pake, Wheel, Childress,
L. Lovett, G.Morris, M.Lynn.
PENDLETON, OR(STEVE GREEN-KWHT) G.Morris, L.Mandrell,
J.Conlee, C.McClain, T.Malchak, S.Bogguss.
SEATTLE, WA(JAY ALBRIGHT-KMPS) B.Vera, R. Skaggs, Hank Jr.,
J.Rodman, J.Conlee, Pake, G.Morris, S.Earle.
EVERETT/SEATTLE, WA(WAYNE CORDRAY-KWYZ) RV Shelton,
O'Kanes, S.Earle, The Trio, T.Malchak, K.D.Lang, D.McVictor, Bootleg.
YAKIMA, WA(BOB MURPHY-KUTI) The Trio, L. Lovett, Judds, Hank Jr.,
Oaks, J.Rodman, Pake, Hwy. 101.
TRI-CITIES, WA(JESSE LEE-KORD) Oaks, Wheel, J.Rodman, Hank Jr
TRI-CITIES, WA(RANDY MUSZYNSKI-KOTY) Girls N.D., S.Earle, Pake,
The Trio, J.Rodman, Hank Jr
CLARKSTON, WA(SHANE KRAG-KCLK) J.Conlee, K.D.Lang, The Trio,
O'Kanes, Pake, T.Malchak.
ANCHORAGE, AK(JAY JENNINGS-KYAK) T.G.Brown, Don Wms., Judds.
ANCHORAGE, AK(STEVE CHAPMAN-KASH) Pake, P.Tillis, Moe Bandy,

Shooters, Whites, G.Morris. CALGARY, AL(RAY MacKENZIE-CFAC) Hwy. 101, T.Wopat, K.T.Oslin, K.Mattea, Hank Jr., O'Kanes, S.Earle, Oaks, Don Wms..

In 1983, producer Patrick Moten composed and produced the song "Angel" and album "Songstress" for a very exceptional female voca st. The rest is history.

# NEW YEAR NEW STAR

Its 1987, and Patrick Moten has composed and produced the song "Crazy" from the album "No Sweeter Love" by another very exceptional fema e vocalist.

# ROSIE GAINES "CRAZY"

Introducing ROSIE GAINES And Her Debut Single "CRAZY" 34-D6613

# MAJOR Airplay at the Following Stations:

KQXL	WEKS
KDKS	WJIZ
KXZZ	WLLE
KOKY	WTLC
KBLX	WLOU
KUTE	WTKL
	KDKS KXZZ KOKY KBLX

Produced by Patrick N oten & Joe Greene Executive Producer: Erik Nuri ©1987 Epic Recc ds. Distributed by CBS Records

EPA- Always Bringing You the Best



# "URBANIZING" by JERRY BOULDING

# THE NIGHT SHIFT

A few months back, we dedicated this space to the moming players-or teams-in black radio. This time, we thought we'd take a look at the unheralded hitmakers who work at night. Whether the shift extends from six to ten or seven to midnight, the feeling following drivetime is different. But the need for a combination of fun and funk is still there.

Someone once linked these zany performers to legendary circus acts. They both embody qualities that are prized for generations. Even at small-market stations, they can turn into global center-ring attractions. And, like their counterparts under the big top, balance is the key to success.

# FUNK FORMULA

Not so long ago, in a galaxy nearer than you might think, there was a radio station with the programming philosophy of "Belt 'em with the best boogie in town." And they won--big! Yes, it was an up-tempo show with few, if any, ballads before ten o'clock. Just as key as the sizzling songs was the pumping patter of the DJ, who just kept rockin' and talkin'. Then there was Melvin Lindsey and WHUR and the original "Quiet Storm." There are some who feel that a more laid-back approach is the way to win those high cumes. Actually, either approach can work, depending on the timing and the market.

What really happens to the night-shift jocks that's different from the daytimers? For one thing, in many markets the shifts following afternoon drive have to compete directly with television and a host of other distractions. So the successful station has to have someone cookin' in the hit "kitchen" after sundown.

Top night personalities have not been available in abundance for the same reasons that morning, midday and PM drivers have been in short supply. They just have not been allowed or encouraged to develop. During the past few years of over-researched, abbreviated talk-sets, DJs" individual contributions were trimmed back. They played ten, twelve, up to sixteen songs in a row as more and more stations went to the liner-card, less talk/more music philosophy. Anyone who had a heart or voice wound up very frustrated, resulting, naturally, in a rather severe shortage of jocks who were hip, funny and clever, and could be trained to say relevant, topical things on the radio. Those more experienced jocks who were daring enough to work in their humor even with a more-music format rose to the top or got out.

# HOW MUCH PERSONALITY?

That question probably has as many answers as Whitney Houston's "How Will I Know?" While there is a strong need for more personality, even on music stations, it is not the old-style personality of

the 60s and 70s. Aimless talk, just because the mike is open, will not get it. Today's winning personality has to relate--and the music still has to be right. A strong personality playing weak songs or trying to break too many new records will not get it either! The way to go is usually well-anchored image liners coupled with some topical show prep and a sprinkle of humor --if you have the talent who can habitually pull it off day after day

Your overall music format, especially after sundown, should win you about 70 to 80 percent of your numbers. But the other 20-30 percent depends on your air talent's execution, and how much freedom they are given. If listeners just wanted the time, call letters and song intros, automation would be the ticket. The most effective jocks, according to our studies, clearly understand how to execute the basics for continuity purposes, and how you want the station promoted. With proper guidelines, you could probably leave the execution and phrasing to the talent, and let their individual personalities take over the show. But therein lies the problem. You must be clear as to just what is expected. The format must be explained, and the air talent must be sold on it. Then they can be part of it and sell it on the air.

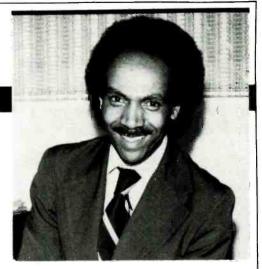
With very few exceptions, DJs on today's urban contemporary music stations are adjuncts to the music and other involvement elements. Many have been trained to lower their personality profile as part of a "laid-back" image.

While we're not saying that those who work the night shifts should sound like a part of the morning team, they can add to the station's overall strength when they do talk -- provided they have something to say. There's still nothing better than someone who so compliments the format that you're waiting for a somewhat controversial song like Shirley Murdock's "As We Lay" to hear the jock say something hip and funny that everyone can relate to. In this case, he or she performs a vital entertainment service for a music station, rather than just trying to be a star.

The best way to develop such personalities is to hold talent development sessions with them. (We used to call them critiques.) The whole idea is to make the air talent more effective, to save time and money--and rating points. In many cases, program directors or operations managers spend very little time on upgrading. Sometimes, that's because they are on the air themselves and in ego-competition. Many PDs are so busy that they aren't able to attend to the day-to-day problems of talent motivation and development. The jocks are left to their own devices with little or no input from the person in charge.

Local, daily countdowns are often the key to the night shifts. They force the air talent into direct contact with the audience, and a sharp jock can fit some humor into the show with a bit or interplay

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"Many PDs are so busy that they aren't able to attend to the day-to-day problems of talent motivation and development. The jocks are left to their own devices with little or no input from the person in charge."

with a listener.

Many listeners still tune out, if only mentally, when they hear something other than music on the radio. If they're in a car, it's just a one-button motion to move to your competition. So give them another reason to listen besides the music. That way you minimize tune-out and maximize tune-in--and both can cause your cumes to rise. And climbing cumes will not only lead you to higher ground, but to the next rung on the career ladder. The night shift is important...it can be enlarged like a snapshot, but, like a snapshot, if it's out of focus, everything becomes a blur.

# the GAVIN REPORT CHART Editor: Betty Hollars

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**EFFECTIVE WEDNESDAY FEBRUARY 18** 92-7750

Low Down So & So (Columbia) **CLUB NOUVEAU** Lean On Me (Warner Bros.)

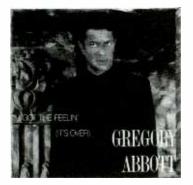
CERTIFIED

RAINY DAVIS

MADHOUSE 6 (Paisley Park/W.B.)

# MOST 11151

**ARETHA FRANKLIN & GEORGE MICHAEL** I Knew You Were Waiting (For Me) (Arista) 37 Adds



**GREGORY ABBOTT** I Got The Feelin' (It's Over) (Columbia) 28 Adds

SMOKEY ROBINSON Just To See Her (Motown) 28 Adds

Vite         Two         Station Reporting Phone (415)392-7750           13         5         1         JANET JACKSON - Let's Wait Awhile (A&M)           3         2         2         Melba Moore - Falling (Capitol)           9         3         3         DONNA ALLEN - Serious (21/Atco)           2         1         4         Freddie Jackson - Have You Ever Loved Somebody (Capitol)           16         11         5         GLADYS KNIGHT & THE PIPS - Send It To Me (MCA)           7         6         5         Station Report Yourself (Motown)           17         13         7         BRUCE WILLIS - Respect Yourself (Motown)           19         12         10         HOWARD HEWETI - Stay (Elektra)           34         17         13         ShileLA E. + Hold (Pe (Paisley Park/W.B.))           33         25         12         JODY WATLEY - Looking For A New Love (MCA)           10         10         13         Loose Ends - Slow Down (MCA)           2         14         KOOL & THE GANG - Stone Love (Mercury/PolyGram)           1         9         15         Cameo - Candy (Atlanta Artists/PolyGram)           21         18         Horige Marcola Artistry PolyGram)           23         21         MILLE JACKSON - Love Is A Dang				EFFECTIVE WEDNESDAY FEBRUARY 18
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	40	HERB ALPER	II - Keep Your Eye On Me (A&M)
		CHÉ	RTBOUND
Repo	rts A	dds Weeks	ARTIST & TITLE
52 49	37 3	2 3	ARETHA FRANKLIN & GEORGE MICHAEL - I Knew You (Arista) LEVERT - Fascination (Atlantic)
COLUMN TWO IS NOT		and the second se	

# POP CROSSOVER



MILLIE SCOTT Every Little Bit (4th & Broadway/Island)

the GAVIN REPORT/February 13, 1987

# Something Special

THE NEW HIT SINGLE FROM THE PLATINUM PLUS ALBUM "WINNER IN YOU"

FEATURED IN THE TOUCHSTONE FILM OUTRAGEDUS FORTUNE

PRODUCED BY: HOWE RICE AND BUD ELLISON MANAGEMENT: GALEN, MOREY & ASSOCIATES

# MCA RECORDS

1987 MCA BOOMWW."americanradiohistory.com

# UP & COMING

	Reports	Adds	Weeks	ARTIST & TITLE
	45	6	5	NEW EDITION - Tears On My Pillow (MCA)
	45	11	3	THE SYSTEM - Don't Disturb This Groove (Atlantic)
	41	4	3	GENOBIA JETER & GLENN JONES - Together (RCA)
	40	28	1	*GREGORY ABBOTT - I Got The Feelin' (It's Over) (Columbia)
	39	8	3	SOS BAND - No Lies (Tabu)
	39	9	4	VESTA WILLIAMS - Something About You (A&M)
	35	8	3	POINTER SISTERS - All I Know Is The Way I Feel (RCA)
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	35	10	3	FULL FORCE - Old Flames Never Die (Columbia)
	33	15	2	LILLO THOMAS - Sexy Girl (Capitol)
	33	2	5	MELI'SA MORGAN - Now Or Never (Capitol)
	32	2	4	PATTI LABELLE - Something Special (Is Gonna Happen Tonight) (MCA)
	32	8	3	BOBBY BROWN - Girl Next Door (MCA)
	32	4	3	READY FOR THE WORLD - Mary Goes Round (MCA)
	32	9	3	ISAAC HAYES - Got A Thing For You (Columbia)
	30	3	7	FOCUS - Zero In July (EMI America)
	29	28	1	*SMOKEY ROBINSON - Just To See Her (Tamla)
	28	4	4	GWEN GUTHRIE - Close To You (Polydor/PolyGram)
	26	12	2	CHERYL LYNN - New Dress (Manhattan)
	_ 25	3	5	JACKSONS - Time Out For The Burglar (MCA)
	24	9	2	KLYMAXX - I'd Still Say Yes (MCA)
	22	3	2	TINA TURNER - What You Get Is What You See (Capitol)
	22	8	1	*GEORGIO - Sex Appeal (Motown)
	22	2	4	DANA DANE - Delancy Street (Profile)
	21	1	- 4	OLIVER CHEATHAM - Celebrate Our Love (Critique)
	21	6	1	*BIG AUDIO DYNAMITE - Bad Rock City (Columbia)
	21	2	* 4	O.C. SMITH - Brenda (Rendezvous)
	20	9	2	COVER GIRLS - Show Me (Fever)
	20	1	4	PEABO BRYSON - Catch 22 (Elektra)
	20	1	3	PHILIP INGRAM W/SHERRIE PAYNE - Incredible (S.S.R.)
	20	3	2	CHAKA KHAN - Earth To Mickey (Warner Bros.)
	18	1	3	ASHFORD & SIMPSON - Nobody Walks In L.A. (Capitol)
	17	5	1	*SURFACE - Happy (Columbia)
	16	9	1	*BLAKE & HINES - Sherry (Motown)
	16 15	3 14	3	SHIRLEY JONES - She Knew About Me (P.I./Manhattan) *RUN DMC - It's Tricky (Profile)
	15	. 14 1		

\*First time listed on this page.

**DROPPED**: #21-Gap Band, #27-Miki Howard, #28-Temptations, #35-Aretha Franklin, #36-Robbie Nevil, #39-Force MD's, Rebbie Jackson w/Robin Zander, Najee.

# **RECOMMENDED NEW RELEASES**



SMOKEY ROBINSON - Just To See Her (Motown) Smokin' out of the box with 28 adds, Smokey is back with the intensity that's given him his notoriety.

RUN DMC - It's Tricky (Profile) There is nothing up their sleeves. Just chalk this up as another Smash off their "Raising Hell" LP.

**LUTHER INGRAM** - Don't Turn Around (Profile) Don't turn around, there's no looking back, because this looks like the one!

BRENDA K. STARR - What You See Is What You Get (MCA) This title sound familiar? Don't worry, this song has it's own catchy personality.

# LP CUTS

CAMEO - Back & Forth/Don't Be Lonely/Fast, Fierce & Funny (A.A.) CLUB NOUVEAU - Let Me Go/Why You Wanna Treat Me So Bad (W.B.) READY FOR THE WORLD - Some People Don't Care/In My Room (MCA) BEASTIE BOYS - Brass Monkey (Def Jam/Columbia) FREDDIE JACKSON - Look Around/Have You Ever Loved Somebody (Capitol) ARETHA FRANKLIN - Rock A Lott/An Angel Cries (Arista) BOBBY BROWN - Spending Time (MCA) LUTHER VANDROSS - So Amazing/See Me/Anyone Who Has A Heart (Epic) NAJEE - Najee's Theme/Can't Hide Love (EMI) HOWARD HEWETT - I Commit To Love (Select) BILLY OCEAN - Never Too Late To Try (Jive/Arista) ONE WAY - Set It Out (MCA) GAP BAND - Get Loose, Get Funky (Total Experience) DONNA ALLEN - Bit By Bit (21/Atco)

# POTENTIAL SINGLES

MIKI HOWARD - Imagination (Atlantic) ANITA BAKER - Same Old Love (Elektra) BEASTIE BOYS - She's Crafty (Def Jam/Columbia) LUTHER VANDROSS - There's Nothing Better Than Love (Epic) JETS - Burn The Candle (MCA)

# LOOKING FOR A NEW LOVE MCA-52956

Produced by André Cymone and David Z. Direction: Bennett Freed Management

MCA RECORDS

3

MCA-5898

URBAN CONTEMPORARY HIT FACTOR Research: Betty Hollars John Martinucci Joel Moalem



Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record - 60 stations have it in Heavy or Medium rotation - Hit Factor = 60%

Total Reports This Week 108 Last Week 110								
ARTIST TITLE	LABEL	Reports	Heavy	Medium	Light	Adds	Hit Factor	Weeks
SHEILA E - Hold Me (Paisley Park/W.B.)		75	17	43	13	2	80%	5
JODY WATLEY - Looking For A New Love (MCA)		76	22	43	8	3	85%	5
KOOL & THE GANG - Stone Love (Mercury/PolyG	iram)	83	13	49	12	9	74%	4
MILLIE JACKSON - Love Is A Dangerous Game (I	RCA)	67	23	30	10	4	79%	6
STACY LATTISAW - Jump Into My Life (Motown)		66	7	45	12	2	78%	6
JAMES BROWN - How Do You Stop (Scotti Bros.)	I.	61	14	27	18	2	67%	8
EXPOSE - Come Go With Me (Arista)		65	20	19	18	8	60%	6
CLUB NOUVEAU - Lean On Me (Warner Bros.)		80	36	18	7	19	67%	5
PHYLLIS HYMAN - Living All Alone (P.I./Manhatta	n)	62	18	28	9	7	74%	8
ROSE BROTHERS - Easy Love (M.S.S./Malaco)		53	21	20	11	1	77%	8
TIMEX SOCIAL CLUB - Thinking About You (Dany	/a)	48	17	25	4	2	87%	7
COMMODORES - Take It From Me (PolyGram)		52	6	22	18	6	53%	6
MADHOUSE - 6 (Paisley Park/Warner Bros.)		57	13	26	13	5	68%	4
MEL & KIM - Showing Out (Get Fresh At The Wee	kend) (Atlantic)	56	9	26	15	6	62%	6
STARPOINT - He Wants My Body (Elektra)		62	2	34	14	12	58%	4
BUNNY DEBARGE - Save The Best For Me (Gord	y)	59	3	26	23	7	49%	4
RAINY DAVIS - Low Down So & So (Columbia)		63	3	31	25	4	53%	4.
MILLIE SCOTT - Every Little Bit (4th & Broadway/I	sland)	67	23	30	10	4	79%	3
ONE WAY - You Ought To Quit (MCA)		60	11	25	17	7	60%	5
HERB ALPERT - Keep Your Eye On Me (A&M)		56	2	24	19	11	46%	3

# **URBAN CONTEMPORARY SUMMARY**

Just had great news from Terri Avery - Tom Joyner will be "joining" us at our session on Saturday morning at 10:00 AM - should we make him the Gavin Report Frequent Flyer award nominee of the Seminar? He's going to stay around for the rest of the weekend, we hear, and since the Gavin Awards Luncheon follows the Urban session and Tom is once again nominated for Air Talent ... The airlines have come through for us once again with "Air Wars" similar to last year's at this time. So, if any of you are borderline, between "I can't afford it" and "all my friends are going to be there," check out the latest reduction in air fares offered by many airlines - some as low as \$59 and \$99 with only a two-day notice required. Thank you, airline moguls. Speaking of moguls, ARETHA FRANKLIN & GEORGE MICHAEL make a great team if you like to be the Most Added couple with 37 adds and then they make that magic leap to Chartbound with a single bound. What happened to be interesting about the next Most Added was the tie - at the end of Tuesday night's reports (77) **GREGORY ABBOTT and SMOKEY** ROBINSON were tied for second place. Then at the end of Wednesday morning's reports (108) they were still tied - at 28 all!

Looked like a Warrior/Celtic game all week! Had a surprise from the Top 40 section this week -MILLIE SCOTT had a total of 32 Top 40 reports - making it our winner of Pop Crossover. One of the Certifieds goes to CLUB NOUVEAU's "Lean On Me" - James Alexander, WJLB-Detroit reports requests for it - all demos; Licia Torres, KJLH-Los Angeles says she's getting calls from 6-to-60-year-olds, and the story continues. Melvin Jones, KRNB-Memphis reports the DONNA ALLEN "...is getting 'Serious' and is a smash - yes, indeed." Then Rick Thomas, KUKQ-Phoenix called in requests for it - male demos. Melvin also says the new LUTHER INGRAM is his pick to be the next smash - says it's hot. Donnie Deane, WKIE-Richmond says the new SMOKEY ROBINSON is his choice and got instant phones as soon as he added it. Danny Harris, KDKO-Denver reports that JODY WATLEY had her best week yet - requests for it, all demos, really hot! Then Frenche Be, WQIM-Montgomery called and reported that JODY is getting calls from the 18-34 crowd. Not bad for her first solo project since leaving Shalamar; she's going for the same record as her former Shalamar-mate, Howard Hewett.

Don Edwards, WQIC-Meridian phoned in the same message, basically, saying as far as the request line goes, JODY's hot! Then BIII St.John, KIIZ/AM-KIlleen phoned in and said he started playing the JODY and it's doing surprisingly well already after just a few days play. Then that sweetheart Ray Boyd, V103-Atlanta reported in that BEASTIE BOYS' cut "Brass Monkey" is getting lots of requests as is CLUB NOUVEAU's "Lean On Me." Speaking of sweethearts, Jay Riley, WNOO-Chattanooga called in about a promotion they're doing to raise money for a very worthy cause. It seems that Jackie Wilson's grave does not as yet have a marker and they've set up a fund to collect money to buy one. Tax deductible contributions may be sent: c/o WNOO RADIO, P.O.Box 5156, Chattanooga, TN 37406. Check or money orders should be made payable to "Jackie Wilson Marker Fund." Thanks. Reports again next week - we'll be open Monday. Betty







# THE DATE FRIDAY FEBRUARY 20th SATURDAY FEBRUARY 21st

# THE PLACE THE WESTIN ST. FRANCIS HOTEL SAN FRANCISCO

THURSDAY, February 19th PRE-REGISTRATION 1:00 PM-8:00 PM

# FRIDAY, February 20th AGENDA

8:00 AM GAVIN REGISTRATION & INFORMATION DESK OPEN

10:00 AM KEYNOTE ADDRESS by Larry King

# 11:30 AM

Geffen Records and MJI Broadcasting Present: THE SUPER BOWL OF ROCK TRIVIA \* FIRST PRIZE— AIR FARE AND ACCOMMODATIONS FOR TWO IN JAMAICA! \* \* \*

2:00 PM GAVIN ALBUM/ALTERNATIVE RADIO SESSION The Howie Klein Show CUTTING EDGE MUSIC: The Art of Leading and Following Special Guest: Fleetwood Mac's Lindsey Buckingham plus radio and music industry luminaries.

4:00 PM

PRACTICAL MANAGEMENT TIPS: Questions, Answers and Free Consultations by Gavin ON Management Columnist Dr. Oren Harari

6:00 PM

THE GAVIN CELEBRITY COCKTAIL PARTY The Grand Bash for all Seminar attendees with a host of recording celebrities of every description.

9:00 PM HOSPITALITY SUITES OPEN

CALL TODAY FOR GAVIN SEMINAR REGISTRATION INFORMATION... 415-392-7750



Larry King



Lindsey Buckingham



Gary Owens

SATURDAY, February 21st AGENDA

9:00 AM GAVIN REGISTRATION & INFORMATION DESK OPEN

10:00 AM A/C FORMAT BREAKOUT: "Being Successful May Not Be Enough"

10:00 AM — COUNTRY FORMAT BREAKOUT: "New and Fresh — And Still the Same"

10:00 AM URBAN CONTEMPORARY BREAKOUT: "Breaking Your Own Records—The Creative Crossover Challenge"

11:30 AM 1987 GAVIN MEDIA PROFESSIONALS AWARDS LUNCHEON hosted by Gary Owens

2:00 PM TOP FORTY FORMAT BREAKOUT: "Staying Mass Appeal While Staying on Top"

4:00 PM DEVELOPMENT OF A HIT ARTIST An in-depth examination of the writing, recording, A&R, marketing and promoting of a number one hit record with the artist in attendance.

> 9:00 PM HOSPITALITY SUITES OPEN

> > **CIS HOTEL PHONE**

VATIONS ....

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www.americanradiohistorv.com

# **URBAN CONTEMPORARY**

# NORTHEAST

# BOSTON, MA

# TONYA PENDLETON-WILD

ADDS: Sweet Sen., Aretha/G.M, Mel & Kim, Levert, S.Robinson, Klymaxx. HOT: Janet Jax., Gap Band, Sybil, S.Murdock, F.Jackson, Melba M., Cl.Nouveau, Jets, Sheila E, J.Watley, A. Baker, Loose Ends, P.Hyman,

Mik.Howard.

# BOSTON, MA

# SUNNY JOE WHITE-WXKS/FM

ADDS: Rob.Nevil, Pointers, Aretha/G.M, D. Allen. HOT: Stacey Q, Sheila E, F.Jackson, Kool/Gang, T.Turner, Expose, B.Willis, Jets, Cameo, L.Richie, Janet Jax., S.Murdock, Sweet Sen., Ronst &J.I, J.Lorber, Beastie B., RETW.

## NEW HAVEN, CT HANNIBAL/DICKINSON-WNHC

ADDS: G.Abbott, H.Alpert, Jocelyn B., Klymaxx, Lillo Tho., SOS Band, S.Robinson. HOT: H.Hewett, F.Jackson, Cl.Nouveau, L.Richie, J.Kristie, Mtume, Sylvester, G.Knight, S.Lattisaw, Expose, Mel & Kim, Jesse Jon., Sheila E.

# NEW YORK, NY

# SCOTT SHANNON-Z100

ADDS: Cameo, Aretha/G.M. HOT: CoverGirls, Expose, L.Richie, Cl.Nouveau, Stacey Q, B.Willis, Beastie B..

# **BUFFALO, NY**

# LAVERNE BLAKELY-WUFO

ADDS: System, Klymaxx, Cl.Nouveau, P.Ingram, Trinere, C.Stanley, Jms. Brown. HOT: Cameo, D. Allen, F.Jackson, Jets, P.Hyman, Meiba M., L.Richie, H.Hewett, G.Knight, Rainy D..

# ROCHESTER, NY

# ANDRE MARCEL-WDKX

- ADDS: Starpoint, System, Bu.DeBarge, Kool/Gang, G.Abbott, D Train, Jazzy Jeff. HOT: Aretha, Cameo, Jets, Loose Ends, Rob.Nevil, Mid. Star, Cl.Nouveau, Janet Jax., L.Richie, Melba M., Expose, RJ'S Latst,
- S.Murdock, Madhouse, Ray, G.& B...

# PITTSBURGH, PA

# JOHN ANTHONY-WAMO

ADDS: Geo.Howard, H.Alpert, CherylLynn, Klymaxx, Expose. HOT: Aretha, Cl.Nouveau, Cl.Nouveau, Cameo, Temps, L.Richie, Melba M., Ray, G.& B., RJ'S Latst, H.Hewett, Glenn/G.J., S.Murdock, Kool/Gang, M.Scott, Sylvester, P.LaBelle, Madhouse, Rose Bros., Jacksons, Sheila E, Octavia, Chaka Khan.

# ERIE. PA

# STEVIE COLLINS-WBLQ

- ADDS: A.Starr, S.Robinson, H.Alpert, I. Hayes, Bob. Brown. HOT: Loose Ends, R.Brookins, Mik.Howard, Janet Jax., Pieces/Dr., B.Williams,
- H.Hewett, Kool/Gang, Cameo, Gap Band, Klymaxx.

# PHILADELPHIA, PA

# TONY QUARTERONE-WUSL/FM

ADDS: Aretha/G.M, Pointers, J.Watley, S.Robinson, Cl.Nouveau. HOT: Cameo, Rob.Nevil, Melba M., S.Murdock, Vandross, Force MD's, CoverGirls, Nice/Wild, RFTW, H.Hewett.

# WASHINGTON, DC

# MIKE ARCHIE-WHUR

- ADDS: Juicy, S.Robinson, Rose Royce, Giorgio, Janet Jax., H.League, Lillo Tho., L.Ingram, N.ROMANTIC. HOT: Sheila E, Cl.Nouveau, Melba M., Timex S.C., Madhouse, H.Hewett, RJS Latst, J.Watley, F.Jackson,
  - T.Turner, P.Hyman, P.LaBelle, S.Lattisaw, D. Allen, G.Knight.

# BALTIMORE, MD

# KINGSTON/KRONTHAL-B104

ADDS: Aretha/G.M. HOT: L.Richie, A. Baker, El DeBarge, Expose, Cameo, B.Willis, Janet Jax., Beastie B., Ronst &J.I.

# BALTIMORE, MD

# ROY SAMPSON-WXYV/FM

ADDS: System, M.Scott, Pointers, Giorgio, I. Hayes, Full Cird, C.Stanley, Aretha/G.M. HOT: Mel & Kim, Timex S.C., Loose Ends, Jesse Jon. S.Murdock, H.Hewett, 5 Star, F.Jackson, Meiba M., Cl.Nouveau, D. Allen.

## OCEAN CITY, MD

# FILIPPELLI/JANTZEN-OC104/FM

- ADDS: G.Abbott, REO, D. Sanborn. HOT: Melba M., Gap Band, F.Jackson, Madonna, Cameo, Cl.Nouveau, Rose Royce, H.Hewett, L.Richie, C.Lauper, Geo.Duke, Loose Ends, B.Willis, Cl.Nouveau, Jets.
- CHARLOTTESVILLE. VA

# J.MICHAEL-CAVC/FM

## ADDS: N.Edition, Boogie B's, Skyy, Madhouse, O'Bryan, Maze, Melba M., Chaka Khan, Vesta Wms., Janet Jax., Sheila E, Bob, Brown, Bu.DeBarge, RFTW, Heavy D., P.Ingram, Blake & H., Trinere, Geo. Howard, B.Willis, Aretha/G.M. R.Gaines, Jocelyn B., M.Scott, SOS Band, Host/Stars, ManFriday, B.Williams. HOT: Vandross, Bob. Brown, RFTW, Janet Jax., Klymaxx, Vesta Wms., J.Lorber, N.Edition, Ocean, Pointers, G.Benson, Chaka Khan, Jarreau, Gap Band, El DeBarge, Krystol, One Way, L.Richie, Jets, Jesse/Sly.

# RICHMOND, VA

# DONNIE DEANE-WKIE

ADDS: S.Robinson, G.Abbott, Blake & H., Surface, Lillo Tho., Oran Jones, Rose Royce, D Train, I. Hayes, Aretha/G.M. HOT: Melba M., F. Jackson, S.Murdock, Ray, G.& B., D. Allen, Loose Ends, RJS Latst, Jets, 5 Star, H.Hewett, G.Knight, Sylvester, Mid. Star, Rose Bros., P.Hyman, Jesse Jon., P.LaBelle, Ashford &S, Jms. Brown, Janet Jax ..

# NORFOLK. VA DAVE ALLAN-K94

ADDS: Madhouse, Jocelyn B., Aretha/G.M, M.Scott, CherylLynn, SOS Band. HOT: Cameo, Mid. Star, Melba M., F. Jackson, 5 Star, Cl. Nouveau, Janet Jax., D. Allen, Loose Ends.

# NORFOLK. VA DON "EARLY" ALLEN-WOWI

ADDS: One Way, Madhouse, M.Scott, CoverGirls, Gw.Guthrie, Meshay, Glenn/G.J., HOT: Cameo, Melba M., S.Murdock, Gap Band, F.Jackson, L.Richie, D. Allen, P.Hyman, Cl.Nouveau, Timex S.C., H.Hewett. ROANOKE, VA

# STAN TOMPKINS-WTOY

ADDS: Mel & Kim, One Way, Expose, Starpoint, M.Scott, Cl.Nouveau. HOT: 5 Star, Melba M., F.Jackson, Cl.Nouveau, Loose Ends, L.Richie, D. Allen, Ray, G.& B., Rose Royce, G.Knight, Mid. Star, H.Hewett, Jets, Jesse Jon., Sylvester, Janet Jax., Sheila E, S.Lattisaw.

# SOUTH

# GREENSBORO, NC

# BOBBY KNIGHT-WOMG

ADDS: Cl.Nouveau, Expose, Oran Jones, H.Alpert, Meshay, B.Audio D., Blake & H., Spoony Gee. HOT: Mik.Howard, Aretha, Melba M., Cameo, S.Murdock, F.Jackson, Rob.Nevil, L.Richie, T.Turner, Gap Band, Temps, Ray, G.& B., D. Allen, Force MD's, Cl.Nouveau.

CHARLOTTE, NC

# DON CODY-WGIV

- ADDS: Starpoint, M.Sease, Run DMC. HOT: N.Edition, Loose Ends. M.Morgan, Janet Jax., Gap Band, Millie Jax, RFTW, Rose Bros.,
- Cl.Nouveau, J.Watley, Ray, G.& B., Aretha/G.M.
- FAYETTEVILLE, NC

# BAEZ/LEDESMA-WDKS

- ADDS: J.Watley, M.Scott, Sheila E, S.Murdock, Janet Jax., Kool/Gang, S.Lattisaw, Levert, O.Cheatern, S.Jones. HOT: Timex S.C., Loose Ends, Aretha, F.Jackson, Millie Jax, Melba M., Heavy D., Beastie B.,
- BobbyJimmy, Cl.Nouveau, D. Allen, Jets, Force MD's, N.Edition. FAYETTEVILLE, NC

# LYPE/GREENE/BENSON-WZFX

ADDS: A.Starr, P.Perfect, Full Force, T.Turner, Jocelyn B., Mason. HOT: Cameo, S.Murdock, Heavy D., F.Jackson, Cl.Nouveau, Loose Ends, Gap Band, Janet Jax., 5 Star, Melba M., H.Hewett, L.Richie, Mik.Howard, Jets, RJ'S Latst, Rose Royce.

# WILMINGTON, NC

# TONY GORE/JOE DIAZ-WWIL

ADDS: Lillo Tho., T.Turner, Glenn/G.J., Jocelyn B., HOT: Mik.Howard, F. Jackson, D. Allen, Gap Band, Vandross, O'Bryan, Force MD's, Cameo, Rob.Nevil, G.Benson, Melba M., Givens F., J.Kristie, O.C.Smith, D Train, L.Richie, Sylvester, Jarreau, Timex S.C., L.Ingram, H.Hewett, Rebbie J., Mid. Star, Ray, G.& B., Temps, R.Brookins, 5 Star, Jets, Dougie Fr.. ASHEVILLE. NC

# CHUCK MCKESSON-WBMU/FM

ADDS: C.Anderson, A.Starr, Sylvester, Gap Band, Aretha/G.M. HOT: Vandross, Millie Jax, Rob.Nevil, Surface, Loose Ends, Cl.Nouveau, Aretha, Geo. Howard, Sheila E, M.& Babb, F. Jackson, Mik. Howard, Rebbie J..

# ST.MATTHEWS, SC

# ANDY HENDERSON-WOKI

ADDS: S.Robinson, G.Abbott, Aretha/G.M, Run DMC. HOT: Melba M., F.Jackson, Cameo, D. Alten, L.Richie, Gap Band, 5 Star, G.Knight, Rob.Nevil, Cl.Nouveau, Jms. Brown, Commodores, Sheila E, Kool/Gang, J.Watley. COLUMBIA, SC

# TONY DEAN-WWDM/FM

ADDS: Madhouse, Meshay, O.C.Smith, Expose, Ray, G.& B., Starpoint, Dana Dane, Commodores. HOT: Beastie B., Biz Markie, Cl.Nouveau, D. Allen, F. Jackson, Heavy D., Jms. Brown, Janet Jax., Jesse Jon., Loose Ends, Vandross, Mel & Kim, Mid. Star, Timex S.C..

# FLORENCE, SC

## ANDREW BAILEY-WYNN

ADDS: Jets, Aretha/G.M, Klymaxx, Lillo Tho., Cl.Nouveau, Trinere. HOT: Cameo, F.Jackson, Melba M., Rob.Nevil, D. Allen, Cl.Nouveau, G.Knight, Gap Band, Loose Ends, Millie Jax, P.Hyman, Rose Bros., Jms. Brown, Commodores, 5 Star, Ray, G.& B., Timex S.C., B.Willis, Janet Jax., Sylvester.

# GREENVILLE, SC

# A.CARSON/T.SEWELL-WHYZ

ADDS: N.Edition, M.Scott, RFTW, System, Bob. Brown. HOT: Jms. Brown, Melba M., Janet Jax., F.Jackson, Cl.Nouveau, Madonna, M.Sease, D. Allen, Kool/Gang, J.Watley, Jets, Cl.Nouveau.

# ATLANTA, GA

# TONY SCOTT-WEKS

ADDS: S.Robinson, Full Force, I. Hayes, G.Abbott, Sandr.Feva, CoverGirls, P. Fearon, Run DMC, L.Ingram, Aretha/G.M. HOT: F.Jackson, B.Audio D., C.Ramsey, Madhouse, Janet Jax., Focus, 911, G.Knight, One Way, Vesta Wms., Cl.Nouveau, H.Alpert.

# ATLANTA. GA

**BOB CASE-Z93** 

ADDS: Expose, Aretha/G.M. HOT: Cameo, Stacey Q, J.Lorber, Ronst &J.I, B.Willis, R. Cray, Cl.Nouveau, Janet Jax...

# ATLANTA, GA

RAY BOYD-V103

ADDS: N.Edition, System, Aretha/G.M, Cl.Nouveau, One Way, M.Morgan, Blake & H., S.Robinson. HOT: F.Jackson, D. Allen, Loose Ends, Jets, Mid. Star, P.Hyman, Melba M., H.Hewett, Janet Jax., Rainy D., 5 Star, Gap Band, L.Richie, Ray, G.& B., RJ'S Latst.

### AUGUSTA, GA

# CARL CONNOR-WFXA

ADDS: Chaka Khan, B.Vera, M.Morgan, Mel & Kim, Expose, Pointers, Starpoint, M.Scott, SOS Band, CherylLynn. HOT: Kool/Gang, 5 Star, B.Willis, F.Jackson, Rose Royce, RJ'S Latst, Gap Band, S.Lattisaw, Melba M., Jesse Jon., Jets, Temps, D. Allen, Millie Jax, Loose Ends, Ray, G.& B., Sylvester, L.Richie, H.Hewett, G.Knight, Sheila E, Cameo, Janet Jax., JBlackfoot, J.Kristie, Rose Bros., Mid. Star, Bu.DeBarge, S.Murdock, T.Turner.

AUGUSTA. GA MICKEY ARNOLD-WRDW

ADDS: M.Scott, Bu.DeBarge, Run DMC, A.Starr. HOT: Force MD's, Jets, Surface, Klass, Mtume, N.Edition, Millie Jax, Melba M., Kool/Gang, Janet Jax., Loose Ends, Gap Band, Cl.Nouveau, F.Jackson, S.Murdock, Rose Royce, Juicy, D. Allen, G.Knight, SOS Band. ALBANY. GA

# TONY WRIGHT-WJIZ

ADDS: Cl.Nouveau, Lillo Tho., Mel & Kim, Starpoint, B.Audio D., Rose Royce, Oran Jones, C.Stanley, Vesta Wms.. HOT: 5 Star, Cl.Nouveau, F.Jackson, Loose Ends, Jets, Timex S.C., Jesse Jon., Janet Jax., Ray,G.& B., Bu.DeBarge, Mid. Star.

TALLAHASSEE, FL

JOE BULLARD-WANM ADDS: Cl.Nouveau, Jocelyn B., Jazzy Jeff, Pointers, Gr.Flash, SOS Band, S.Robinson, Oran Jones, R.Caldwell, G.Abbott, Rose Royce, Vesta Wms... HOT: Heavy D., F.Jackson, Mid. Star, RJ'S Latst, Sylvester, H.Hewett, Jets, Loose Ends, Millie Jax, Surface, Janet Jax., One Way, Dana Dane, Rose Bros..

# MIAMI, FL

## FRANK AMADEO-Y100

ADDS: Aretha/G.M, Mel & Kim, Giorgio. HOT: T.Turner, F.Jackson, Janet Jax., Vandross, Tia, Kool/Gang, Cameo, S.Murdock, A. Baker. MIAML FL

# DUFF LINDSEY-HOT105

ADDS: Aretha/G.M, Bu.DeBarge, Kopper, Rainy D., H.League, Starpoint, H.Alpert. HOT: Cameo, S.Murdock, 5 Star, Cl.Nouveau, B.K.Starr, Erotic Ex., Company B., Mel & Kim, CoverGirls, P. Lekakis.

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TAMPA. FL CHRIS TURNER-WTMP

- ADDS: Run DMC, LTD, G.Abbott, S.Robinson, L.Ingram, C.Stanley, Cl.Nouveau, Rose Royce. HOT: D. Allen, Timex S.C., G.Knight,
- Commodores, 5 Star, Sylvester, Mid. Star, Dougle Fr., Jms. Brown, Loose Ends, Ashford &S, Millie Jax, Madhouse, F.Jackson, Janet Jax., B.Vera, B.Willis.

# BIRMINGHAM, AL

## DICK LUMPKIN-WJLD/AM

ADDS: Blake & H., D Train, G.Abbott, Full Force, Cameo, Lillo Tho., Sandr. Feva, Dana Dane, H.Alpert, S.Robinson, HOT: Cameo, Aretha, D. Allen, Melba M., Vandross, P.Hyman, F.Jackson, D Train, Ray, G.& B., H.Hewett, M.& Babb, J.Watley, Loose Ends, Cl.Nouveau, U-VeeHayes, Rose Bros., S.Murdock, Mik.Howard, Rob.Nevil, Grace J.. MONTGOMERY, AL

# FRENCHE BE-WOIM

ADDS: Focus, Rainy D., Cl.Nouveau, Levert, System, Glenn/G.J.,

Gw.Guthrie, Chaka Khan, B.Vera, M.Scott, Bob. Brown, H.Alpert, Ashford &S. HOT: Melba M., F.Jackson, L.Richie, Cl.Nouveau, D. Allen, 5 Star, Loose Ends, Ray, G.& B., RJ'S Latst, H.Hewett, G.Knight, Rose Royce, Jets, Temps, JBlackfoot.

# TUSKEGEE, AL

# COSTEE MCNAIR-WBIL

ADDS: Run DMC, H.Alpert, G.Abbott, A.Starr, C.Ramsey, Valentini, 911. HOT: F.Jackson, Madhouse, Mid. Star, Starpoint, D. Allen.

# MOBILE, AL

# MAD HATTER-WGOK

ADDS: A.Starr, G.Abbott, N.ROMANTIC, S.Robinson, Rose Royce. HOT: F.Jackson, Melba M., Cameo, Mik.Howard, Temps, Jets, B.Vera, Mid. Star, Millie Jax, Rose Bros., RJ'S Latst, One Way, Force MD's, B.Williams, Dana Dane, G.Benson, M.Scott, J.Watley, M.Morgan.

# MOBILE, AL TY BELL-WBLX

ADDS: Madhouse, Full Force, One Way, Aretha/G.M, Vesta Wms., System, Juicy, N.Edition, Blake & H., HOT: F.Jackson, Ray, G.& B., H.Hewett, 5 Star, Jesse Jon., L.Richie, Rose Bros., Cl.Nouveau, B.Willis, Millie Jax, G.Knight, Janet Jax., Mid. Star, RJ'S Latst, P.Hyman.

# NASHVILLE, TN

# J.C. FLOYD/CY YOUNG-WOOK/FM

ADDS: System, Bu.DeBarge, M.Scott, Pointers. HOT: Cl.Nouveau, Gap Band, Melba M., S.Murdock, Millie Jax, 5 Star, Timex S.C., F.Jackson, Aretha, B.Willis.

CHATTNOOGA, TN

# JAY RILEY-SWITCH 102-WNOO

ADDS: CherylLynn, Mik.Howard, Jocelyn B., Cl.Nouveau, D Train. HOT: Focus, Rose Royce, Mid. Star, Cameo, Loose Ends, Ray, G.& B., Beastie B., Jms. Brown, Madonna, Sylvester, Jesse Jon., F.Jackson, Cl.Nouveau, Melba M., Janet Jax., P.Hyman, G.Knight, Impression, C.Lauper, Commodores.

# MEMPHIS, TN

# P.WELLS/JIMMY SMITH-K-97

ADDS: Levert, P.Hyman, O.C.Smith, Impression, Aretha/G.M, System, Sheila E, Glenn/G.J., War, HOT, Vandross, S.Murdock, Cameo, Mik.Howard, Aretha, Gap Band, D. Allen, Focus, T.Turner, Jesse Jon., Rob.Nevil, F.Jackson, Sylvester, Grace J., B.Fats, C.Lauper.

### MEMPHIS, TN

# MELVIN JONES-KRNB

ADDS: I. Hayes, CoverGirls, Commodores, Run DMC, L.Ingram. HOT: Vandross, Cameo, Kool/Gang, Janet Jax., Gap Band, S.Murdock, 5 Star, D. Allen, Focus, Mik.Howard, Cl.Nouveau, Loose Ends, Aretha, F.Jackson, Jets, Giorgio, J.Watley, Madhouse, Expose, G.Knight.

# JACKSON, TN

# FRED HARVEY-WEKX

ADDS: Bu.DeBarge, Expose, Bob. Brown, R. Cray, Scott & R., RFTW, A. Baker. HOT: B.Willis, Madhouse, N.Edition, Timex S.C., Janet Jax., J.Watley, Millie Jax, F.Jackson, B.Bland, Heavy D..

# JACKSON. MS

## CARL HAYNES-WJMI

ADDS: Klymaxx, Trinere, Aretha/G.M, Lillo Tho., CherylLynn, Levert, Blake & H.. HOT: N.Edition, J.Watley, Dougie Fr., C.Lauper, S.Jones, Janet Jax., Jms. Brown, P.LaBelle, S.Lattisaw, G.Knight, Rose Royce, Commodores, RFTW, Timex S.C., Surface, Trinere, Jacksons, Chaka Khan, Bob. Brown, Pointers.

# MERIDIAN, MS

D.EDWARDS/L.CARR-WOIC

- ADDS: Lillo Tho., N.Edition, Vesta Wms., Millie Jax, Madhouse. HOT:
- Sylvester, D Train, Jets, Jesse Jon., Melba M., Loose Ends, J.Watley,
- T.Turner, Madonna, Cl.Nouveau, Rose Bros., S.Lattisaw.

# LAUREL/HATTIESBURG, MS

RON DAVIS-WOIS

ADDS: HOT: L.Richie, D. Allen, F.Jackson, J.Watley, Loose Ends, G.Knight, Janet Jax., Rainy D., Bu.DeBarge, H.Hewett.

# MCCOMB, MS

# SARA KAY-WHNY

ADDS: G.Abbott, Cl.Nouveau. HOT: M.Scott, Melba M., T.Turner, R. Cray, D. Allen, Kool/Gang, B.Willis, 5 Star, Jets.

# LOUISVILLE, KY

TONY FIELDS-WLOU

ADDS: CI.Nouveau, Sheila E, Expose, Kool/Gang, Timex S.C., M.Scott, G.Knight, Meshay, CherylLynn. HOT: Pr.Phil.M., F.Jackson, Loose Ends, Melba M., H.Hewett, Cl.Nouveau, D. Allen, Rose Royce, Ray, G.& B., L.Richie, RJ'S Latst, 5 Star, Heavy D., Jets, Sylvester.

# LOUISVILLE, KY

# PHILLIP DAVID MARCH-WJYL

ADDS: Kool/Gang, G.Abbott, Lillo Tho., P.LaBelle, Meshay, Bu.DeBarge, Focus, Sandr.Feva. HOT: F.Jackson, Jets, Cl.Nouveau, Loose Ends, D. Allen, 5 Star, Ray, G.& B., Mid. Star, Jesse Jon., H.Hewett, RJ'S Latst, G.Knight, Sylvester, Rose Royce, Janet Jax ..

# URBAN CONTEMPORARY

# **UPPER MIDWEST**

# COLUMBUS, OH

# **RICK STEVENS-WCKX**

ADDS: H.Alpert, CherylLynn, SOS Band, Trinere, S.Robinson, Commodores, One Way, Pointers, N.Edition, Blake & H., HOT: F.Jackson, Melba M., L.Richie, Gap Band, D. Allen, Ray, G.& B., 5 Star, Rose Royce, RJ'S Latst, Loose Ends, Cl.Nouveau, H.Hewett, Cl.Nouveau, Jets, Jesse Jon.

# COLUMBUS, OH

# K.C. JONES-WVKO

- ADDS: J.Watley, Aretha/G.M, Glenn/G.J., S.Lattisaw. HOT: Cl.Nouveau,
- F.Jackson, Loose Ends, Janet Jax., 5 Star, D. Allen, H.Hewett, G.Knight, L.Richie, Mid. Star, Ray, G.& B., Jesse Jon., Rose Royce, Jets, Carneo.

# CLEVELAND, OH

# J.KELLY/CALVIN HICKS-POWER108

ADDS: S.Robinson, CoverGirls, Pointers. HOT: F.Jackson, Cl.Nouveau, L.Richie, Melba M., D. Allen, Cl.Nouveau, Loose Ends, Jets, Ray, G.& B., H.Hewett, Janet Jax., G.Knight, Mid. Star, Cameo, Gap Band.

# CLEVELAND. OH

# JEFFREY CHARLES-WZAK

ADDS: I. Hayes, System, Mel & Kim, M.Scott, Commodores, C.Stanley, S.Lattisaw, B.Williams, Givens F., Rainy D., Vandross, S.Jones, Bob. Brown, Giorgio. HOT: Cl.Nouveau, F.Jackson, D. Allen, RJ'S Latst, Melba M., Sylvester, Loose Ends, Cl.Nouveau, P.Hyman, Ray, G.& B., Jazzy Jeff, Levert, Sheila E, Timex S.C., One Way, Dana Dane, Janet Jax., Najee, RFTW, B.Willis.

CINCINNATI, OH

# B.CASTLE/G.WEILER-WBLZ

ADDS: Force MD's, W.Chung, P.Hyman, SOS Band, Millie Jax. HOT: F.Jackson, RJ'S Latst, Mid. Star, H.Hewett, Melba M., 5 Star, Cl.Nouveau, D. Allen, Loose Ends, L.Richie.

CINCINNATI, OH

# STEVE HARRIS-WCIN

ADDS: Lillo Tho., N.Edition, Aretha/G.M, P.Hyman. HOT: Cl.Nouveau, Loose Ends, Cameo, RJS Latst, D. Allen, F. Jackson, Janet Jax., H.Hewett, Jesse Jon., Mid. Star, Klymaxx, Millie Jax, J.Watley, Vesta Wms., Jets.

# INDIANAPOLIS, IN

# KELLY KARSON-WTLC

ADDS: CI.Nouveau, S.Robinson, Full Force, Rose Royce, Sylvester. HOT: S.Murdock, 5 Star, Impression, Melba M., L.Richie, Givens F., G.Knight, Rebbie J., Mid. Star, Ray, G.& B., F. Jackson, P. Hyman, Mel & Kim, Jesse Jon., H.Hewett.

### DETROIT. MI MARK JACKSON-WHYT

ADDS: Aretha/G.M, G.Abbott, Ronst &J.I. HOT: Starpoint, Sheila E, D. Allen, Sweet Sen., Expose, F. Jackson, N.Edition, Stacey Q, Cl.Nouveau, Janet Jax., S.Murdock, Beastie B.,

# DETROIT. MI

# JAMES ALEXANDER-WJLB

ADDS: Aretha/G.M, Cl.Nouveau, Gw.Guthrie, H.Alpert, Jms. Brown, Kool/Gang, Shannon, Madhouse, G.Abbott. HOT: D. Allen, H.Hewett, F.Jackson, Janet Jax., Jets, L.Richie, Loose Ends, Melba M., RJ'S Latst, Ray,G.& B.

# SAGINAW, MI

# DAVID ROSAS-WWWS/FM

ADDS: S.Jones, Bob. Brown, B.Audio D., Aretha/G.M, Lillo Tho., Starpoint, Meshay, R.Caldwell. HOT: One Way, Rose Royce, Rose Bros., Millie Jax, F.Jackson, G.Knight, J.Watley, Sheila E, N.Edition, Ray, G.& B., Cl.Nouveau, L.Richie, Jets, O.C.Smith, B.Willis.

MILWAUKEE. WI

# **BERNIE MILLER-WLUM**

ADDS: RJ'S Latst, S.Robinson, H.Hewett, Giorgio, Lillo Tho., Kool/Gang, Commodores, Klymaxx, CoverGirls, Aretha/G.M. HOT: Cl.Nouveau, Genesis, Janet Jax., S.Murdock, F.Jackson, D. Allen, Sylvester, L.Richie, B.Willis, Jets, Bon Jovi, J.Watley, Madhouse, Loose Ends.

### MILWAUKEE, WI **ROB HARDY-WNOV**

- ADDS: I. Hayes, S. Robinson, Rose Royce, Beastie B., CoverGirls,
- R.Caldwell, B.Audio D., De Shawn. HOT: Vandross, Cameo, Gap Band, D. Allen, System, Gw.Guthrie, J.Watley, Dana Dane, O.C.Smith, S.Murdock, F.Jackson, Jets, Pointers, Millie Jax, Jms. Brown, T.Turner, H.Hewett, One Way, O'Bryan, Rose Bros...

# MINNEAPOLIS. MN

# PETE RHODES-CBLS

ADDS: RFTW, Chaka Khan, T.Turner, Full Force, Bob. Brown, R.Gaines, Full Circl, H.League. HOT: Cameo, Aretha, S.Murdock, Melba M., Mik.Howard, Grace J., G.Benson, Gap Band, Vandross, Rob.Nevil, F.Jackson, L.Richie, Cl.Nouveau, D. Allen, Janet Jax., D Train, T.Turner, Ray, G.& B., Loose Ends, O'Bryan.

# CHICAGO, IL

# JERRY BOULDING-WBMX/FM

ADDS: Aretha/G.M, Run DMC, System, S.Robinson, Full Circl, Cl.Nouveau. HOT: Melba M., F.Jackson, S.Murdock, Sylvester, Loose Ends, Jesse Jon., Chip E, Jets, J.Watley, Madhouse.

# CHICAGO. IL

# SONNY TAYLOR-WGCI/FM

ADDS: H.Alpert, Aretha/G.M, Bu.DeBarge, One Way, CherylLynn, CoverGirls, Starpoint, S.Robinson, G.Abbott, Levert, Run DMC, Cl.Nouveau, Vesta Wms., Glenn/G.J., HOT: Cl.Nouveau, F.Jackson, Loose Ends, 5 Star, Ray,G.& B., H.Hewett, RJ'S Latst, Jets, P.Hyman, Mid. Star, Sylvester, Expose, G.Knight, Mel & Kim, Rose Bros., Jms. Brown, Focus, Commodores, SOS Band, M.Morgan. CHICAGO, IL

# DEE HANDLEY-WJPC

- ADDS: P.Hyman, Millie Jax, Janet Jax., Dougle Fr., Rose Bros.. HOT:
- Cameo, F.Jackson, Melba M., Aretha, S.Murdock, L.Richie, Mik.Howard, Cl.Nouveau, Gap Band, Rob.Nevil, D. Allen, Loose Ends, Ray, G.& B., RJ'S Latst, Rose Royce, T.Turner, Vandross, 5 Star, Jets, H.Hewett.

# ST. LOUIS, MO

# BEASLEY/STRADFORD-KMJM

- ADDS: CoverGirls, Vesta Wms., Run DMC, Millie Jax, P.Hyman, S.Robinson, R.Gaines, System. HOT: L.Richie, F.Jackson, G.Knight, Sylvester,
- H.Hewett, 5 Star, Ray, G.& B., Mid. Star, RJS Latst, Loose Ends. KANSAS CITY, MO

# DENE HALLAM-KCPW/FM

ADDS: Aretha/G.M, Expose, D. Allen, G.Abbott. HOT: T.Turner, Cameo, Beastie B., El DeBarge, Stacey Q, Kool/Gang, B.Willis, Cl.Nouveau, N.Edition, Janet Jax., A. Baker, J.Lorber.

# NEW OBLEANS, LA DEL SPENCER-WYLD/FM

ADDS: Focus, Lillo Tho., P.Hyman, S. Winwood, Bu.DeBarge. HOT: F.Jackson, Cl.Nouveau, D. Allen, Timex S.C., 5 Star, Ray, G.& B., Loose Ends, RJ'S Latst, H.Hewett, Jesse Jon., Jets, G.Knight, Rose Royce, Sylvester, L.Richie, Millie Jax, One Way, Rose Bros., N.Edition, Mid. Star.

# NEW ORLEANS, LA

# O'KELLY/ROLLING-B97

ADDS: T.Turner, Aretha/G.M, G.Abbott. HOT: R. Cray, Ronst &J.I, Stacey Q, Janet Jax., Carneo, Cl.Nouveau, B.Willis.

# MAURICE/LAFAYETTE, LA

STEPHANIE SMALLWOOD-KFXZ

ADDS: A.Starr, G.Abbott, Gw.Guthrie. HOT: Carneo, Janet Jax., 5 Star, JBlackfoot, F.Jackson, Melba M., Rose Bros., Madhouse, Gap Band, D. Allen, L.Richie, Loose Ends, Timex S.C..

# AKE CHARLES, LA

# DARYL MOORE-KXZZ

ADDS: Klymaxx, Vesta Wms., S.Robinson, Cl.Nouveau, Blake & H., C.Stanley, O.C.Smith, System. HOT: F.Jackson, Gap Band, L.Richie, Millie Jax, Loose Ends, 5 Star, RFTW, Aretha, S.Lattisaw, Jms. Brown, Ray, G.& B., Temps, RJ'S Latst, Rose Royce.

# BATON ROUGE, LA

# **ROB NEAL-WXOK**

ADDS: Run DMC, L.Ingram, Stetsason., S.Jones, Blake & H., R.Gaines, N.Edition, L.Haywood. HOT: D. Allen, Loose Ends, Ray, G.& B., Millie Jax, Jms. Brown, L.Richie, H.Hewett, G.Knight, Mid. Star, Cl.Nouveau, J.Watley, Melba M., F.Jackson, B.Willis, Jets.

# WEST HELENA, AR

# DELL SIMES-KCLT

ADDS: Ashford &S, Vesta Wms., O.Cheatem, Jacksons, Gw.Guthrie, Rainy D.. HOT: P.Hyman, G.Knight, F.Jackson, Sylvester, Cl.Nouveau, Jms. Brown, J.Watley, Rose Bros., Jesse Jon., Rose Royce, G.Benson, P.LaBelle, Gap Band, Ray,G.& B., Janet Jax., O'Bryan.

# SOUTHWEST

# DALLAS, TX

## T.AVERY/M.SPEARS-KKDA ADDS: Blake & H., CherylLynn, Kool/Gang, Klymaxx, A.Starr. HOT:

Cl.Nouveau, F.Jackson, Mid. Star, One Way, D. Allen, Rose Bros., Temps, Millie Jax, Focus, Janet Jax.,

# FT.WORTH. TX MICHELLE MADISON-KDLZ

ADDS: S.Robinson, M.Scott, P.LaBelle, Sylvester, Vesta Wms., I. Hayes, G.Abbott. HOT: Melba M., L.Richie, F.Jackson, P.Hyman, Loose Ends, Temps, Jets, H.Hewett, G.Knight, D. Allen, Rose Royce, Mid. Star, Ray, G.& B., 5 Star, S.Lattisaw.

# **URBAN CONTEMPORARY**

# KILLEEN, TX

# BILL ST. JOHN-KIIZ/AM

ADDS: S.Robinson, Expose, Lillo Tho., Full Force, P.Hyman, Sheila E. HOT: D. Allen, Loose Ends, F. Jackson, Cl. Nouveau, RJ'S Latst, 5 Star. H.Hewett, Rose Bros., One Way, Timex S.C., Focus, Jets, G.Knight, Janet Jax., Mid. Star.

HOUSTON, TX

# R.ATKINS/J.MICHAELS-KMJQ

ADDS: L.Ingram, Run DMC, CoverGirls, Surface, Cl.Nouveau, S.Robinson, RFTW, Klymaxx, J.Watley, B.Audio D., Kool/Gang. HOT: Cl.Nouveau, F.Jackson, G.Knight, Melba M., L.Richie, H.Hewett, One Way, 5 Star, D. Allen, Mid. Star, Millie Jax, RJ'S Latst, Ray, G.& B., Levert.

# PT. ARTHUR, TX DOUG DAVIS-KHYS

- ADDS: SOS Band, System, I. Hayes, Full Force, Peabo, Cl.Nouveau, H.Alpert, Impression, Jacksons, Bob. Brown, B.Audio D., HOT: F.Jackson, Melba M., Cl.Nouveau, L.Richie, Loose Ends, D. Allen, H.Hewett, 5 Star, Ray,G.& B., Jets, Janet Jax., G.Knight, Rose Royce, Mid. Star, RJ'S Latst, Sylvester, Jesse Jon., Millie Jax, B.Willis, J.Watley.

# HEARNE/BRYAN/C.S., TX

# SEDRIC WALKER-KHRN

- ADDS: Klymaxx, Surface, Gr.Flash, N.ROMANTIC, D Train, G.Abbott, Run DMC, Chubb Rock. HOT: Melba M., S.Murdock, Loose Ends, P.Hyman, One Way, F.Jackson, S.Lattisaw, Cameo, Sheila E, Jesse Jon., Spen.Jones, H.Hewett, BobbyJimmy, RFTW, Levert.
- ENGLEWOOD/DENVER, CO

# DANNY HARRIS/RON ASH-KDKO

- ADDS: P.Hyman, Commodores, CherylLynn, B.Vera, Dana Dane. HOT: F.Jackson, D. Allen, Cl.Nouveau, 5 Star, Loose Ends, H.Hewett, Ray, G.& B., Rose Royce, Janet Jax., G.Knight, Mid. Star, RJ'S Latst, Jets.

# PHOENIX. AZ

# E.GLADDEN/R.THOMAS-KUKQ

ADDS: Loose Ends, Kool/Gang, H.Hewett, Rainy D., SOS Band. HOT: Cameo, Jets, Beastie B., Melba M., Rob.Nevil, Gap Band, Aretha, 5 Star, Ray, G.& B., L.Richie, F.Jackson, Janet Jax ...

# TUCSON, AZ

- ROYCE BLAKE-KKPW
- ADDS: CherylLynn, Aretha/G.M, Timex S.C., One Way, M.Morgan, RFTW, Bob. Brown. HOT: D. Allen, Expose, Millie Jax, Janet Jax., F. Jackson, Cl.Nouveau, Cl.Nouveau, 5 Star, J.Watley.

# TUCSON, AZ

BEAU RICHARDS-KHYT

ADDS: Jacksons, Aretha/G.M, Giorgio, Cl.Nouveau, B.Vera. HOT: G.Abbott, M.Scott, Pointers, Mik.Howard, A. Baker, Kool/Gang, Beastie B., Janet Jax., S.Murdock, Giorgio, B.Willis, Vandross.

# RENO, NV

JEFF RYAN-KWNZ/FM

ADDS: Aretha/G.M. HOT: J.Lorber, T.Turner, B.Willis, Janet Jax.

# FAR WEST

LOS ANGELES, CA

# LICIA TORRES-KJLH

ADDS: Lillo Tho., Egypt Lvr., G.Abbott. HOT: F.Jackson, D. Allen, Cl.Nouveau, Cameo, Mik.Howard, S.Murdock, H.Hewett, Rob.Nevil, Giorgio, Loose Ends, RJ'S Latst, Janet Jax., Melba M., Jesse Jon., Mel & Kim, Madhouse, Sheila E, Mid. Star, J.Watley, Rose Bros..

# LOS ANGELES, CA

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LISA CANNING-KDAY

ADDS: Rodney O, Steady B, Glenn/G.J., Stetsason., Kool/Gang, Full Force, Uptown, Egypt Lvr., HOT: F. Jackson, S. Murdock, D. Allen, Janet Jax., Vesta Wms., MCHolliday, Madhouse, Loose Ends, Jazzy Jeff, Jets, Sweet T/JJ, H.Alpert. LOS ANGELES, CA

# STEVE RIVERS-KIIS/FM

ADDS: Aretha/G.M. HOT: Cl.Nouveau, B.Willis, Ronst &J.I, Cameo, Expose, Janet Jax., J.Lorber.

# LOS ANGELES, CA

# ROBINSON/PERRODIN-KACE

ADDS: A.Starr, Kenny G, G.Abbott. HOT: Melba M., Geo.Howard, Crusaders, Jets, Najee, H.Hewett, L.Richie, F.Jackson, RJ'S Latst, Temps, Ray, G.& B., P.Hyman, Loose Ends, Rose Bros., G.Knight, Janet Jax., Sheila E.

# SAN DIEGO, CA

L.D.MCCOLLUM-XHRM

ADDS: N.Martinez, Lillo Tho., Aretha/G.M, Vesta Wms., Full Force, M.Scott, S.Robinson. HOT: Expose, S.Murdock, H.Hewett, Madonna, F.Jackson, Melba M., Giorgio, Loose Ends, Cl.Nouveau, D. Allen, 5 Star, Jets, Beastie B., Nice/Wild, Sheila E, G.Knight, Ray, G.& B., J.Kristie.

# SAN DIEGO. CA

# NICK FERRARA-KS103

ADDS: Aretha/G.M. HOT: Cl.Nouveau, J.Lorber, Cameo, Ronst &J.I, Janet Jax., S.Murdock, G.Abbott, Expose, B.Willis.

# OJAL CA

# HOWARD THOMAS-KMYX

ADDS: G.Abbott, Jms. Brown, Bob. Brown, T.Turner, P.Hyman, Genesis, Mel & Kim, Bu.DeBarge, Aretha/G.M, Duran. HOT: Cameo, Loose Ends, S. Fox, Gap Band, Melba M., Jets, Janet Jax., Cl.Nouveau, P.Gabriel, F.Jackson, H.Hewett, Surface.

FRESNO, CA

# WALKER/DAVIS-KYNO

ADDS: Beastie B., HOT: T.Turner, Beastie B., F.Jackson, M.Morgan, Sweet Sen., A. Baker, Ronst &J.I, L.Richie, 5 Star, D. Allen, B.Willis, Expose, Janet Jax., Nocera, Cameo.

# FRESNO. CA

# BERRY/CARTER-KMGX

ADDS: Cl.Nouveau, Giorgio, Aretha/G.M, S.Murdock, Beastie B., HOT: F.Jackson, T.Turner, Pointers, B.Willis, A. Baker, D. Allen, L.Richie, Janet

### Jax., Expose, Cameo. SAN FRANCISCO, CA

# KEITH NAFTALY-KMEL

ADDS: CoverGirls, Starpoint, Aretha/G.M. HOT: B.Willis, L.Richie, D. Allen, Mel & Kim, Kool/Gang, Mik.Howard, F.Jackson, Ronst &J.I, Beastie B., Sheila E, Janet Jax., Cameo, Cl.Nouveau, J.Lorber, Expose, Jets.

# SAN FRANCISCO. CA

MARVIN ROBINSON-KSOL/FM

ADDS: Pointers, C.Stanley, Jazzy Jeff, B.Audio D., Oran Jones, Surface. HOT: Cameo, Jets, Mik.Howard, Sylvester, Ray,G.& B., Jesse Jon., Rose Royce, Cl.Nouveau, 5 Star, G.Knight, Timex S.C., Force MD's, S.Murdock, Dougie Fr., P.Hyman.

# STOCKTON, CA

**ROY WILLIAMS-KJOY** 

ADDS: Ronst &J.I. HOT: Jets, B.Willis, Janet Jax., Vandross.

# STOCKTON, CA

JOHN HAMPTON-KSTN

ADDS: G.Abbott, A.Starr, Aretha/G.M. HOT: T.Turner, Rob.Nevil, Geo.Duke, Cl.Nouveau, Stacey Q, S.Murdock, Expose, F.Jackson, Pointers, D. Allen, B.Willis, Ronst &J.I, Mik.Howard.

# MERCED. CA

VINCE GARCIA-KYOS

ADDS: G.Abbott, Starpoint. HOT: Janet Jax., B.Willis, Expose, D. Allen. EUREKA/ARCATA. CA

# JIM NELLY III-KXGO/FM

HOT: N.Edition, Cl.Nouveau, Cameo, Nocera, Cameo, Kool/Gang,

- S.Murdock, L.Richie, F.Jackson, T.Turner, Expose, J.Lorber, Janet Jax., Beastie B., B.Willis, Ronst &J.I.
- SACRAMENTO, CA

# CHRIS COLLINS-FM102

- ADDS: Giorgio, Aretha/G.M, G.Abbott. HOT: D. Allen, Melba M., Expose, Cl.Nouveau.
- SACRAMENTO, CA
- DAVIDSON/WEST-KROY
- ADDS: Tia, Rob.Nevil, Run DMC, H.Alpert, Giorgio. HOT: Madonna, Mel & Kim, Mik.Howard, D. Allen, L.Richie, S.Murdock, B.Willis, N.Edition, Expose, Cl.Nouveau, Janet Jax ..

# RENTON/SEATTLE, WA

FRANK BARROW-KRIZ

ADDS: CherylLynn, G.Abbott, Surface, A.Starr, Lillo Tho., S.Robinson. HOT: F.Jackson, Cameo, Aretha, Melba M., Mik.Howard, Jets, Loose Ends, 5 Star, Force MD's, Jesse Jon., S.Murdock, L.Richie, G.Knight, Ray, G.& B., Gap Band, Jms. Brown, Janet Jax., H.Hewett, Millie Jax. Rose Bros.

# SEATTLE, WA

# BOB WIKSTROM-KKFX

ADDS: G.Abbott, CherylLynn, S.Robinson, Starpoint, One Way, Aretha/G.M. HOT: Melba M., F. Jackson, D. Allen, 5 Star, Mid. Star, G.Knight, Jets, Loose Ends, H.Hewett.

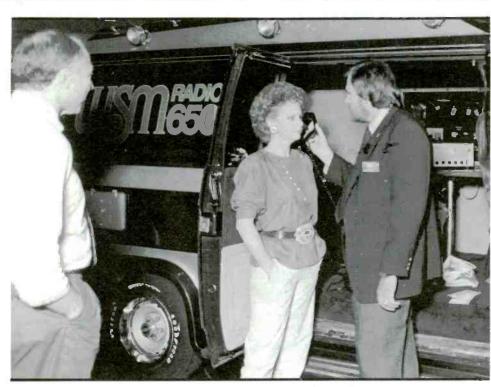
# WELCOME

To Our New Urban Contemporary Correspondent:

Wynn Evers, Oper.Mgr., Dave Allan, P.D., and Dee Shannon, M.D., K-94 (Radio, 168 Business Park Dr., Suite 100, Virginia Beach, VA 23462 (Norfolk) Phone: 804-473-1194.

NOTE: New deadline for reports is 10:00 AM PST Wednesdays. Thanks.

# **PROMOTIONS** by LISA SMITH and BETTY HOLLARS



The WSM station van rolls into the local mall with Reba McEntire as the guest celebrity at an in-store promotion at Camelot Records. From left: Bill Carter (Reba's manager), Reba McEntire, and WSM's Dave Donahue

# HAPPY EVER-AFTERING

Reba McEntire helped WSM-Nashville and Camelot Records celebrate Country Music Month. The multi-award winning singer took part in a remote broadcast from the record store tied to a promotion that saw every cassette buyer receive a free tape crate and qualify to win the Grand Prize of a Jeep Comanche. Two hundred Camelot record stores nationwide took part in the celebration.

# A LITTLE HELP FROM HIS ▼ FRIENDS

When KBCO-Boulder, CO, morning man Dennis Constantine took a week's vacation, he found plenty of volunteers to fill in. Among the local celebrities that helped newsman Peter Finch handle the wakeup chores were local rock promoter Barry Fey, TV news anchor Bill Stewart, the Dirt Band's Jimmy Ibbotson and Denver Post columnist Dick Kreck.



As substitute morning man, promoter Barry Fey (center) tries his hand at running the board at KBCO-Boulder. He's flanked by newsman Peter Finch on the left and KBCO Music Director (and Gavin Award Nominee) Doug Clifton.

# **PROMOTIONS** by LISA SMITH and BETTY HOLLARS

CRACKING DOWN ON CRACK ►

Before a local concert appearance. Whodini and Doug E. Fresh, both members of New York Governor Mario Cuomo's "Operation Crackdown Campaign," took part in WDKX's "Stay Strong Rally" on a blocked-off portion of Main Street in downtown Rochester, NY. WDKX took a stand against drug abuse in the community by inviting all local teens to the "Stay Strong Rally," with Double Dutch jumping demonstrations and rapping performances from area teens. At the end of the rally, Dana Dane, Doug E. Fresh & The Get Fresh Crew and Whodini all took the stage and entertained the crowd with anti-crack messages and songs.

# **KIIS-MAS CAR CONTEST**

KIIS/FM-Los Angeles gets our nod for the "Car Contest Of 1986." In order to win, listeners had to correctly identify the "Twelve Songs of KIIS-MAS," keeping track of a dozen records played throughout the week. At 7 AM on three



Pictured at the "Stay Strong Rally" are (left to right - top row): Renie Hale (WDKX), Dana Dane, Whodini's Grand Master Dee, Doug E. Fresh, Chill Will, Barry Bee and Roger Moore, Bottom row: Kevin Morrison, "The Recruiter," Cyrus Allen, Clint Works.

consecutive Fridays, the twelfth caller who correctly identified the twelve songs had to choose between a Rolls-Royce Silver Spirit, Lamborghini, Ferrari, Jaguar XJS, Porsche Carrera, Mercedes or BMW. Tough choice, huh? The three winners were awarded the car of their choice at a ceremony that afternoon.



KKIS-Concord, CA, Program Director Ravi Peruman, at left, with Lorraine Paich, Toto's David Paich, Gary Leuenberger of Yamaha DX7 fame and Darlene Coleman.

# TOTO KEYNOTER <

KKIS-Concord, CA, staffers were among those attending this year's Northern California Songwriters Association Symposium at Foothill College just south of San Francisco. Program Director Ravi Peruman says one of the highlights was keynote speaker David Paich of Toto. Gary Leuenberger, the master programmer at Yamaha International, gave a seminar on MIDI technology and revealed that he also programs David's keyboards for Toto performances. Says Peruman, "I attended as a member of the NCSA and a Bay Area Program Director interested in the up-and-coming talent which abounds in Northern California. You never know where the next Grateful Dead is practicing!"

1

# the GAVIN REPORT

# **DAVE SHOLIN'S** Personal Picks — SINGLES

PATTY SMYTH - Never Enough (Columbia) Hits the mark in terms of contemporary, mainstream rock appeal. Patty gets writing and playing assistance from the Hooters, and together they cover all the bases. Sounds like it's gonna take at least a few hundred spins before I've had enough.

PETER WOLF - Come As You Are (EMI America) Take a good amount of J. Geils and sprinkle generously with extract of Stones, and you have a potent combination. Wolf has built his reputation on raw, earthy excitement and it sparkles in this good-time rocker.

**FARRENHEIT** - Fool In Love (Warner Bros.) The spelling may be a little off, but they're sure to raise a few temperatures. This exceptional debut effort was skillfully produced by Keith Olsen, who put extra effect into highlighting all the elements of the composition and the track.

GLASS TIGER - I Will Be There (Manhattan) Imagine, it was just last July 4th when they debuted as the Most Added song of the week with "Don't Forget Me." In little over a half-year, Glass Tiger has proved to be much more than your average overnight sensation. LP and CD versions feature Bryan Adams on vocals, but, due to legal considerations, his voice was litted from the single. You may want to listen to all versions before deciding which to play.

# NEXT



# **RON FELL'S** Personal Picks — ALBUMS

ORIGINAL SOUNDTRACK - "Over The Top" (Columbia) Another superstar package similar to the '86 blockbuster, Top Gun. With acts like Asia, Sammy Hagar & Eddie Van Halen, Kenny Loggins (who always seems to have a piece of the good rock soundtracks) and Eddie Money, it looks good on paper. And like the Top Gun soundtrack, it'll prove to be big airplay for extracted singles. My early favorites include Hagar's hit, WINNER TAKES IT ALL, Loggin's MEET ME HALF WAY, Asia's GYPSY SOUL and the movie's love theme, ALL I NEED IS YOU, performed by a new band, Big Trouble, who'll likely take our breath away. Four hits off of any album is a tough act to follow, but Over The Top has the muscle.

# the GAVIN REPORT

Bill Gavin Ron Fell

Dave Sholin Betty Hollars

Elma Greer Kent Zimmerman Diane Rufer

Keith Zimmerman Lisa Smith

Peter Standish

Joe Belden Natalie Cusenza Cyndi Hoelzle John Martinucci Dodie Shoemaker Peter Grame **Glen Helfand Terrance Mark Dodie Shoemaker** Peter Grame Glen Helfand **Terrance Mark Contributing Editors** Eric Norberg Jerry Boulding Tony Richland Gary Donohue Dr.Oren Harari

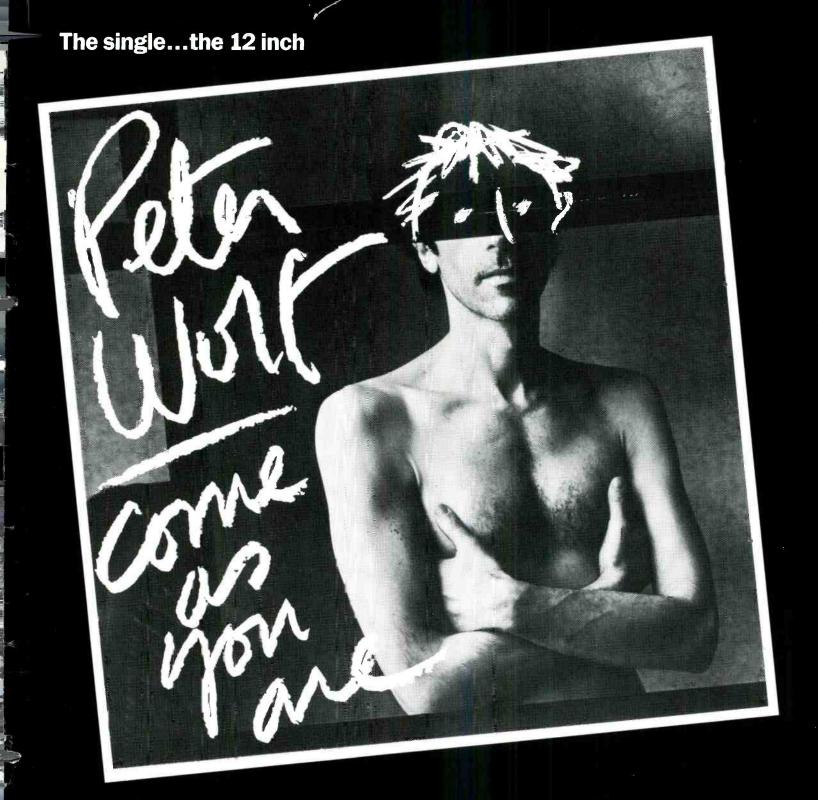
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or don't come at all

EMI AMERICA

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# EDDIE & THE TIDE

# "WEAK IN THE PRESENCE OF BEAUTY"

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rom-the forthcoming album Looking For Adventure (90586)

**Produced by Keith Olsen** 

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