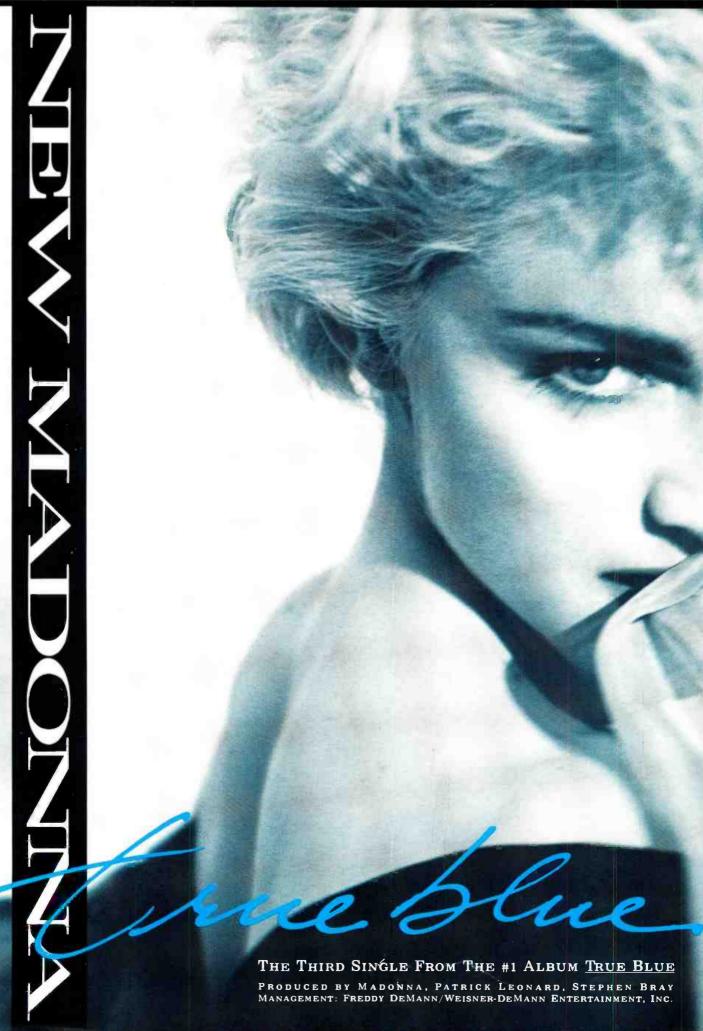
# Me GAVIN REPORT Daryl Halles According to the control of the contro

Jerry Boulding: Beefing Up For Fall PID. Notebooks Gassic Call Letters

00\_0 AUFORNIA 94102 415 392-7750



SIRE RECORDS COMPANY



### the GAVIN REPORT

Editor: Dave Sholin

CHART

| MOST ADDED | MOST | AD | D | ED |
|------------|------|----|---|----|
|------------|------|----|---|----|

### 2W LW TW

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Station Reporting Phone (415)392-7750 Reports accepted Mondays at 8 AM through 11 AM Wednesdays

|    | A | N  | D |  |
|----|---|----|---|--|
| BC | 5 | 16 | N |  |

▲ TOP NEW AIRPLAY

BOSTON Amanda (MCA)

190 Adds

89 Adds

ARETHA FRANKLIN

Jumpin' Jack Flash (Arista) 129 Adds

The Next Time I Fall (Full Moon/Warner Bros.)

|   | 1 | 1 | HUEY LEWIS & THE NEWS - Stuck With You (Chrysalis)        |
|---|---|---|---|
| , | 5 | 2 | GENESIS - Throwing It All Away (Atlantic)                 |
| ļ | 3 | 3 | Daryl Hall - Dreamtime (RCA)                              |
|   | 2 | 4 | Gloria Loring & Carl Anderson - Friends & Lovers (Carrere |

| Gloria Loring & Carl Anderson - Friends & Lovers (Carrere/CBS Glass Tiger - Don't Forget Me (When I'm Gone) (Manhattan) | 5 | Daryi Hali - Dreamline (NOA)                                   |
|---|---|--|
| Glass Tiger - Don't Forget Me (When I'm Gone) (Manhattan)   | 1 | Gloria Loring & Carl Anderson - Friends & Lovers (Carrere/CBS) |
|   | , | Glass Tiger - Don't Forget Me (When I'm Gone) (Manhattan)      |

| 2 | Glass riger Dorrer orgetime (Titlem IIII delle) (III |
|---|--|
| 6 | JANET JACKSON - When I Think Of You (A&M)            |
| 7 | Lionel Richie - Dancing On The Ceiling (Motown)      |
| R | LOVERBOY - Heaven In Your Eyes (Columbia)            |

| 13 | 10 | 8  | LOVERBOY - Heaven In Your Eyes (C     |
|----|----|----|---------------------------------------|
| 9  | 7  | 9  | Billy Ocean - Love Zone (Jive/Arista) |
| 19 | 13 | 10 | DON JOHNSON - Heartbeat (Epic)        |
|    |    |    |                                       |

| 17 | 14  | 11 | STACEY Q - Two Of Hearts (Atlantic)   |
|----|-----|----|---------------------------------------|
| 28 | 21  | 12 | CYNDI LAUPER - True Colors (Portrait) |
| 27 | 1.8 | 13 | TINA TURNER - Typical Male (Capitol)  |

| 27 | 18 | 13 | TINA TURNER - Typical Male (Capitol)                  |
|----|----|----|---|
| 21 | 17 | 14 | ROBERT PALMER - I Didn't Mean To Turn You On (Island) |

| 18 | 16 | 15  | Van Halen - Love Walks In (Warner Bros.)  |
|----|----|-----|---|
| 12 | 11 | 16  | Run DMC - Walk This Way (Profile)         |
| 24 | 20 | 17  | BILLY JOEL - A Matter Of Trust (Columbia) |
| 6  | 9  | 1.8 | Berlin - Take My Breath Away (Columbia)   |

| 6  | 9  | 18 | Berlin - Take My Breath Away (Columbia) |
|----|----|----|---|
| 36 | 27 | 19 | JOURNEY - Girl Can't Help It (Columbia) |
| 25 | 22 | 20 | EURYTHMICS - Missionary Man (RCA)       |

| ~ ~ |    |    | Edition of the contract of the |
|-----|----|----|--|
| 5   | 12 | 21 | Steve Winwood - Higher Love (Island/Warner Bros.)  |
| 35  | 29 | 22 | EDDIE MONEY - Take Me Home Tonight (Columbia)  |
| 29  | 24 | 23 | Simply Red - Money\$ Too Tight (To Mention) (Elektra)  |

| , | 23 |    | EDDIE MOTEL Take me Home Temph ( esterness)          |
|---|----|----|--|
| ) | 24 | 23 | Simply Red - Money\$ Too Tight (To Mention) (Elektra |
| 3 | 33 | 24 | TOTO - I'll Be Over You (Columbia)                   |
| - | 15 | 25 | Regina - Baby Love (Atlantic)                        |

| 30  | 26 | ANITA BAKER - Sweet Love (Elektra)                            |
|-----|----|---|
|     | 27 | HUMAN LEAGUE - Human (Virgin/A&M)                             |
| 3.5 | 20 | LISALISA & CHIT IAM WITH FILL FORCE - All Cried Out (Columbia |

|    | 35  | 28 | LISA LISA & CULT JAM WITH FULL FORCE - All C   |
|----|-----|----|--|
|    | 34  | 29 | PETER GABRIEL - In Your Eyes (Geffen)          |
| 34 | 32  | 30 | PAUL SIMON - You Can Call Me Al (Warner Bros.) |
|    | 2.0 | 24 | DIO 0040EW E # 1 144 # 40 # 1                  |

|   | 38 | 31  | RIC OCASEK - Emotion In Motion (Geffen)           |
|---|----|-----|---|
| 1 | 23 | 32  | Miami Sound Machine - Words Get In The Way (Epic) |
|   | 27 | 2.2 |   |

|    | 37 | 33 | ART OF NOISE - Paranoimia (Chrysalis)    |  |
|----|----|----|--|--|
| 10 | 19 | 34 | Bananarama - Venus (London/PolyGram)     |  |
| 32 | 31 | 35 | Beatles - Twist And Shout (Capitol)      |  |
| -  | 36 | 36 | Fabulous Thunderbirds - Wran It Un (CBS) |  |

\*BOSTON - Amanda (MCA)

|    |    | 00 | rabalous manaciones map n op (000)             |
|----|----|----|--|
|    | 40 | 37 | ROD STEWART - Another Heartache (Warner Bros.) |
| 22 | 25 | 38 | Paul McCartney - Press (Capitol)               |

39 CHICAGO - 25 Or 6 To 4 (Full Moon/Warner Bros.) 40 PETER GABRIEL & AMY GRANT - The Next Time I Fall (Full Moon/W.B.)

PETER CETERA & AMY GRANT

**HUMAN LEAGUE** Human (Virgin/A&M)

PETER CETERA & AMY GRANT The Next Time I Fall (Full Moon/Warner Bros.)

**CH**RTBOUND

COREY HART - I Am By Your Side (EMI America)

\*ARETHA FRANKLIN - Jumpin' Jack Flash (Arista)

'TIL TUESDAY - What About Love (Epic)

Reports Adds On Chart 190 190 66 86 18 170 BRUCE HORNSBY AND THE RANGE - The Way It Is (RCA) 147 77 63 7 129 129

46

119

### RECORD TO

#### **FAR CORPORATION**

Stairway To Heaven (Atco)

Early believers are getting the Led out and reporting instant response.

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64

Reports Adds On Chart ARTIST & TITLE

| Reports | Adds   | On      | Chart     | ARTIST & TITLE  |
|---------|--------|---------|-----------|---|
| 100     | 3      | 45      | 52        | SHEENA EASTON - So Far, So Good (EMI America)                         |
| 96      | 10     | 73      | 13        | CHRIS THOMPSON - What A Woman Wants (Atlantic)                        |
| 95      | 17     | 63      | 15        | OUTFIELD - Everytime You Cry (Columbia)                               |
| 91      | 7      | 68      | 16        | LUIS CARDENAS - Runaway (Allied Artists)                              |
| 90      | 39     | 50      | 1         | BEACH BOYS - California Dreamin' (Capitol)                            |
| 81      | 24     | 52      | 5         | JERMAINE STEWART - Jody (Arista)                                      |
| 78      | 4      | 24      | 50        | NEW EDITION - Earth Angel (MCA)                                       |
| 76      | 22     | 29      | 25        | BON JOVI - You Give Love A Bad Name (Mercury/PolyGram)                |
| 76      | 41     | 17      | 18        | MADONNA - True Blue (Sire/Warner Bros.)                               |
| 74      | 6      | 66      | 2         | BELINDA CARLISLE - I Feel The Magic (IRS/MCA)                         |
| 73      | 4      | 48      | 21        | PET SHOP BOYS - Love Comes Quickly (EMI America)                      |
| 67      | 7      | 50      | 10        | TRIUMPH - Somebody's Out There (MCA)                                  |
| 65      | 2      | 30      | 33        | BOB SEGER - It's You (Capitol)  |
| 64      | 5      | 15      | 44        | NU SHOOZ - Point Of No Return (Atlantic)                              |
| 63      | 61     | 2       |           | *STEVE WINWOOD - Freedom Overspill (Island/Warner Bros.)              |
| 61      | 19     | 39      | 3         | DAVID LEE ROTH - Goin' Crazy (Warner Bros.)                           |
| 57      | 2      | 35      | 20        | KENNY LOGGINS - Playing With The Boys (Columbia)                      |
| 51      | 3      | 31      | 17        | 5 STAR - Can't Wait Another Minute (RCA)                              |
| 51      | 21     | 16      | 14        | ORAN "JUICE" JONES - The Rain (Def Jam/Columbia)                      |
| 49      | 15     | 16      | 18        | CAMEO - Word Up (Atlanta Artists/PolyGram)                            |
| 44      | 4      | 33      | 7         | LIMITED WARRANTY - Hit You (Atco)                                     |
| 43      | 2      | 39      | 2         | DEVICE - Who Says (Chrysalis)   |
| 42      | 4      | 30      | 8         | LUTHER VANDROSS - Give Me The Reason (Epic)                           |
| 39      |        | 17      | 22        | HONEYMOON SUITE - What Does It Take (Warner Bros.)                    |
| 39      | 17     | 12      | 10        | BANGLES - Walk Like An Egyptian (Columbia)                            |
| 38      | 2      | 27      | 9         | TALKING HEADS - Wild, Wild Life (Sire/Warner Bros.)                   |
| 38      |        | 34      | 4         | JOHN FOGERTY - Eye Of The Zombie (Warner Bros.)                       |
| 37      | 2      | 32      | 3         | TERRI RICE & GREGG ALLMAN - In You (I Found Me) (21/Atco)             |
| 36      | 1      | 30      | 5         | IT BITES - Whole New World (Geffen)                                   |
| 35      | 1      | 11      | 23        | MOODY BLUES - The Other Side Of Life (Polydor/PolyGram)               |
| 35      | 25     | 10      |           | *OMD - Forever (Live And Die) (Virgin/A&M)                            |
| 33      | 6      | 23      | 4         | NANCY MARTINEZ - For Tonight (Atlantic)                               |
| 32      | 1      | 15      | 16        | BURNS SISTERS BAND - I Wonder Who's Out Tonight (Columbia)            |
| 31      | 31     |         | 8         | *FRANKIE GOES TO HOLLYWOOD - Rage Hard (Island)                       |
| 30      | 6      | 17      | 7         | CARLY SIMON - Coming Around Again (Arista)                            |
| 25      | 1      | 7       | 17        | GWEN GUTHRIE - Ain't Nothin' Goin' On But The Rent (Polydor/PolyGram) |
| 25      |        | 21      | 4         | BONNIE RAITT - No Way To Treat A Lady (Wamer Bros.)                   |
| 25      | 5      | 18      | 2         | *DAVID + DAVID - Welcome To The Boomtown (A&M)                        |
| 25      | 25     |         |           | *BILLY SQUIER - Love Is The Hero (Capitol)                            |
| 23      | 3      | 17      | 3         | IAN MESSENGER - Wait So Long (Qwest)                                  |
| 23      | 4      | 17      | 2         | *GREGORY ABBOTT - Shake You Down (Columbia)                           |
| 22      | 4      | 15      | 3         | *LEVEL 42 - Leaving Me Now (Mercury/PolyGram)                         |
| 20      | 19     | 1       |           | *FAR CORPORATION - Stainway To Heaven (Atco)                          |
|         | nod: # | 26. NAi | chaol Mal | Donald #28-Double #39 Madonna, lote Doctor & The Medica David Factor  |

### Dropped: #26-Michael McDonald, #28-Double, #39-Madonna, Jets, Doctor & The Medics, David Foster, Patti LaBolle, Alvin Lee, Ashford & Simpson

### INSIDE TOP 40 WITH DAVE SHOLIN

Like many of you, I'm still recovering from Bourbon Street and the heat of New Orleans. Enjoyed the chance to meet, in person, many of you who I talk with via phone each week and of course say hello to longtime friends as well. B.J. Hunter at KOOL in Phoenix brought up an excellent point during one of the meetings that I think bears repeating. That is, that the camaraderie among radio staffs that used to exist in the 60's and 70's has disappeared for the most part. Of course that's a generalization but getting together for events, late hours in the production room etc..tends to help create a winning team atmosphere. And as always there was lots of networking going on including a number of job interviews. If budgets prevent you from attending industry functions and you're looking to move up from a small or medium market situation it may be worth giving some thought to splitting the cost with your

GM. The old "who you know" adage will always be present. Good time to plan now for February in San Francisco at The Gavin Seminar.

Make way for the women headed into the Top Ten...CYNDI LAUPER's hit factor goes wild..from 27% to 58%. She's already in the Top Ten at WBEN /FM, WZON, 106X, WBIZ, WJXQ, WHNY, KATD, KBBZ, KTUF,etc. In a virtual tie with CYNDI is TINA TURNER who has a slight edge in hit factor but not quite as many total chart points (16 less to be exact).

Several groups have made their third single release their biggest and that seems to be happening in the case of JOURNEY. Moves into the Top 20 at WATT, WPST, KIXS, KZFN, KMJK. KFIV, WHYT, WLGA, WWFX, WFBG,etc. Unstoppable is the operative word for HUMAN LEAGUE..debuting in the Top 30 for Daryl Kelley WHSB, Greg Lawley WDBR, Walker & Davis KYNO, John Purdy OK95 etc. 41 adds

for one of the fastest moving records of the yea RIC OCASEK is off and running going over 200 total reports. Chart debuts include #28 Z-94, #25 WNSL, #30 KKEG, #25 KZZK, #29 FM104, #22 KTXY etc.

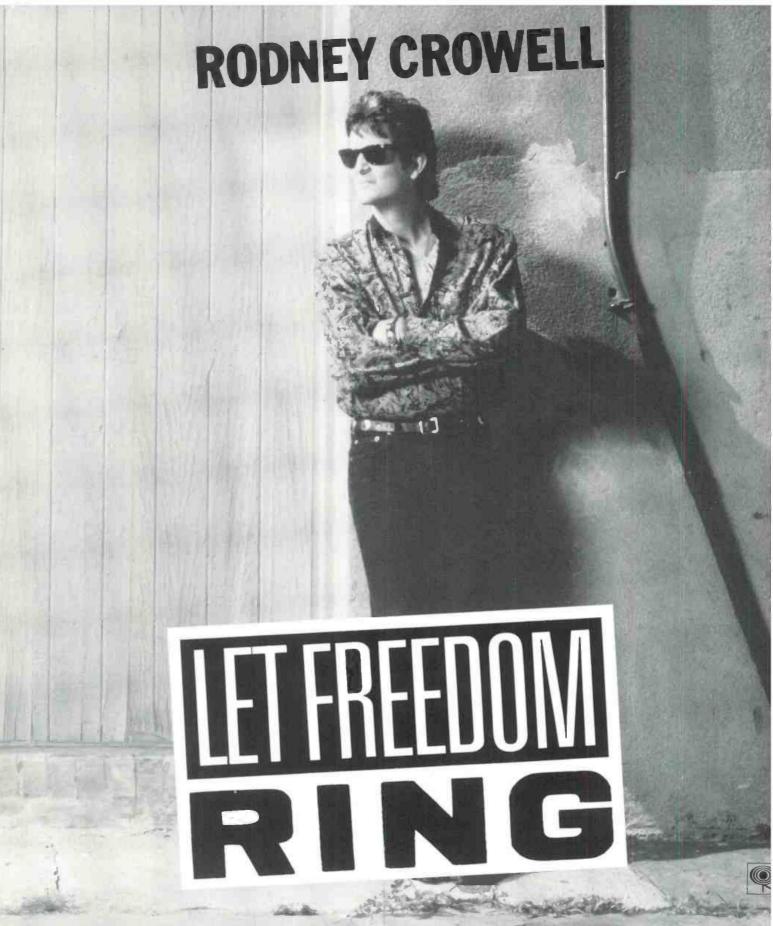
Strong second week for BRUCE HORNSBY and all indications are this will be his first big hit. Those jumping on the case include Rick Gillette and Chris Collins FM102, John Shomby and Ed Budanauro KZPS, Jeff Davis WPFM, Bob Beck KYYY, J.J. "Hitman" Mckay 100KHI etc. Oran "Juice" Jones checks in with an 11% hit factor with Top Ten West Coast action at KMEL, KSTN, FM102.

17 adds for last weeks Record To Watch, THE BANGLES. Due to the NAB I went to press early and neglected to mention that Jay McCall KOZE Lewiston had it at number one and it's there again for the second week. Unusual entry FAR CORPORATION is one of the most talked about records of the week.

### Д-НА 🕲 "I'VE BEEN LOSING YOU"

PRODUCED BY MAGS AND PÅL WAAKTAAR FROM THE FORTHCOMING ALBUM SCOUNDREL DAYS





THE ROCK & ROLL DEBUT OF THE GRAMMY-WINNING WRITER, PRODUCER, MUSICIAN, SINGER, RODNEY CROWELL.

"LET FREEDOM RING." THE POWERFUL FIRST STATEMENT FROM RODNEY CROWELL'S ALBUM, "STREET LANGUAGE."
ON COLUMBIA RECORDS, CASSETTES AND COMPACT DISCS.

Research: Keith Zimmerman Lisa Smith Betty Hollars

### HIT FACTOR

Hit Factor is a percentage of stations playing a record which also have it Top 20. ie: 100 stations playing the record -60 stations have it in their Top 20 — Hit Factor =60%.

| Total Reports This Week | 293 | Last Week | 286 |
|-------------------------|-----|-----------|-----|
|-------------------------|-----|-----------|-----|

| ARTIST              | TITLE              | LABEL                             | Reports | Adds | ST<br>1-5 | ATIONS<br>6-10 | CHARTE<br>11-20 | E <b>D</b> 21-30 | Uncharted | HIT | Weeks |
|---------------------|--------------------|-----------------------------------|---------|------|-----------|----------------|-----------------|------------------|-----------|-----|-------|
|                     |                    |                                   |         |      |           |                |                 |                  |           | 1   |       |
| GENESIS - Throwin   | •                  |                                   | 281     | .1   | 109       | 97             | 55              | 14               | 5         | 92% | 7     |
|                     |                    | k With You (Chrysalis)            | 280     |      | 258       | 19             | 2               | 1                |           | 99% | 9     |
| TINA TURNER - Tyl   |                    |                                   | 277     | 8    | 4         | 17             | 152             | 78               | 18        | 62% | 5     |
| CYNDI LAUPER - T    | ,                  | ,                                 | 277     | 3    | 4         | 25             | 134             | 91               | 20        | 58% | 5     |
| DON JOHNSON - H     |                    |                                   | 265     | 4    | 8         | 50             | 146             | 42               | 15        | 76% | 6     |
| JANET JACKSON       |                    | , ,                               | 263     | 3    | 31        | 94             | 103             | 26               | 6         | 86% | 8     |
| LOVERBOY - Heav     | ,                  |                                   | 258     | 5    | 31        | 94             | 88              | 29               | 11        | 82% | 9     |
|                     |                    | To Turn You On (Island)           | 258     | 9    | 5         | 21             | 117             | 93               | 13        | 55% | 7     |
| DARYL HALL - Dre    | , ,                |                                   | 245     | 1    | 140       | 62             | 30              | 11               | 1         | 948 | 9     |
| HUMAN LEAGUE -      | , ,                |                                   | 239     | 41   |           |                | 4               | 59               | 135       | 1%  | 3     |
| JOURNEY - Girl Ca   | n't Help It (Colur | nbia)                             | 237     | 6    |           | 3              | 36              | 121              | 71        | 16% | 5     |
| GLASS TIGER - Do    | on't Forget Me (!  | Manhattan)                        | 236     | 5    | 93        | 82             | 36              | 18               | 2         | 89% | 12    |
| BILLY OCEAN - Lo    | ve Zone (Jive/A    | rista)                            | 226     | 1    | 48        | 105            | 53              | 15               | 4         | 91% | 10    |
| TOTO - I'll Be Over | You (Columbia)     |                                   | 224     | 7    |           | 6              | 26              | 98               | 87        | 14% | 5     |
| STACEY Q - Two C    | of Hearts (Atlanti | c)                                | 219     | 6    | 41        | 54             | 87              | 20               | 11        | 83% | 11    |
| BILLY JOEL - A Ma   | itter Of Trust (Co | olumbia)                          | 218     | 1    | 8         | 29             | 90              | 78               | 12        | 58% | 8     |
| EDDIE MONEY - Ta    | ake Me Home T      | onight (Columbia)                 | 216     | 24   | 5         | 14             | 37              | 70               | 66        | 25% | 8     |
| RIC OCASEK - Em     | otion In Motion    | (Geffen)                          | 213     | 20   |           | 1              | 2               | 64               | 126       | 1%  | 4     |
| EURYTHMICS - Mis    | ssionary Man (R    | CA)                               | 207     | 4    | 11        | 15             | 77              | 79               | 21        | 49% | 10    |
| VAN HALEN - Love    | Walks In (Warr     | er Bros.)                         | 210     | 1    | 22        | 38             | 104             | 35               | 11        | 79% | 7     |
| ANITA BAKER - S     | weet Love (Elek    | tra)                              | 202     | 34   | 4         | 8              | 38              | 63               | 55        | 24% | 7     |
| PETER GABRIEL -     | In Your Eyes (     | Geffen)                           | 201     | 20   |           | 1              | 17              | 80               | 83        | 88  | 5     |
| BOSTON - Amanda     | a (MCA)            |                                   | 190     | 189  |           |                | 1               |                  | 1         |     | 1     |
| PETER CETERA &      | AMY GRANT -        | Next Time I Fall (Full Moon/W.B.) | 180     | 89   |           |                |                 | 20               | 71        |     | 2     |
| SIMPLY RED - Mor    | ney'\$ Too Tight   | (To Mention) (Elektra)            | 174     | 2    |           | 13             | 58              | 70               | 31        | 40% | 11    |
| COREY HART - I A    | m By Your Side     | (EMI America)                     | 170     | 86   |           |                | 3               | 15               | 66        | 1%  | 2     |
| ROD STEWART - A     | Another Heartac    | che (Warner Bros.)                | 164     | 9    |           |                | 4               | 48               | 103       | 2%  | 5     |
| PAUL SIMON - You    | Can Call Me Al     | (Wamer Bros.)                     | 157     | 1    | 2         | 10             | 33              | 67               | 44        | 28% | 8     |
| ART OF NOISE - Pa   | aranoimia (Chry    | salis)                            | 150     | 24   | 2         | 3              | 20              | 56               | 45        | 16% | 7     |
| BRUCE HORNSBY       | & THE RANGE        | - The Way It Is (RCA)             | 147     | 77   |           |                | 1               | 6                | 63        |     | 2     |
| CHICAGO - 25 or 6   | to 4 (Warner Br    | ros.)                             | 144     | 15   |           |                | 5               | 33               | 91        | 3%  | 3     |
| LISA LISA and CUI   | LT JAM with FU     | LL FORCE - All Cried Out (Col.)   | 142     | 30   | 25        | 10             | 22              | 28               | 27        | 40% | 8     |
| 'TIL TUESDAY - W    | hat About Love     | (Epic)                            | 119     | 46   |           |                |                 | 9                | 64        |     | 2     |
| FABULOUS THUN       | DERBIRDS - W       | rap It Up (CBS)                   | 114     | 3    |           | 4              | 27              | 29               | 51        | 27% | 8     |
| r                   |                    |                                   |         |      | -         |                |                 |                  |           |     |       |
|                     |                    |                                   |         |      |           |                |                 |                  |           |     |       |

### **NORTHEAST**

- HAMILTON, ON(NEVIN GRANT-CKOC) K.Mitchell, R. Palmer.
  TORONTO, ON(BOB SAINT-CFTR) DeBurgh, T.Turner, D. Johnson,
  K.Mitchell.
- BOSTON, MA(NELSON/DOLGINS-Z94) A. Baker, Boston, T.Tuesday, A.of Noise.
- BOSTON, MA(WHITE/O'CONNELL-WXKS/FM) Oran Jones, B.Squier, Boston, D.L.Roth, B.Carlisle, Bon Jovi, F.Goes To.
- CAPE COD, MA(McDONALD/McVIE-WKPE) S. Winwood, T.Tuesday, B.Hornsby, Boston, T.Heads, Aretha.
- PROVIDENCE, RI(TOM CUDDY-PRO/FM) Boston, E.Money, Bon Jovi, R.Ocasek, J.Stewart, B.Squier.
- KEENE, NH(BERNIE HARTNETT-WKNE/FM) A. Baker, Lisa Lisa, Madonna, Aretha, S. Winwood, Boston, Laban.
- RUMFORD, ME(RIVERS/PERRY-WMR) Aretha, Boston, D.L.Roth, B.Hornsby, Laban, F.Goes To, T.Tuesday, A.of Noise, S. Winwood.
- BANGOR, ME(TONY PERKINS-WZON) Laban, B.Squier, S. Winwood, OMD, Aretha, Boston, C.Thompson.
- ELLSWORTH/BANGOR, ME(TIM MOORE-WKSQ) Double, D. Johnson, Ocean, Genesis, Janet Jax., B.Joel.
- BANGOR, ME(JIM LEVEN-WWFX) Peter& Amy, 38 Special, Aretha, B.Hornsby.
- BURLINGTON, VT(DENA YASNER-95XXX) Aretha, B.Hornsby, Boston, T.Tuesday, Cameo, OMD, Bon Jovi, Laban.
- BURLINGTON, VT(THOM RICHARDS-Q99) Aretha, 5 Star, C.Hart, T.Tuesday, Beach Boys.
- HARTFORD, CT(MIKE WEST-WTIC/FM) P.Gabriel, J.Stewart, Oran Jones, Peter Amy, Madonna.
- WILLIMANTIC, CT(DAVE EVAN-WILI/FM) Aretha, S. Winwood, Outfield, C.Hart, Boston, Beach Boys.
- NEW HAVEN, CT(STEF RYBAK-KC101) Glass Tigr, Aretha, S. Winwood, Boston, Madonna.
- WESTPORT, CT(STORM N. NORMAN-WEBE/FM) Crowded H., Far Corp., Laban, Madonna, Glass Tigr, Boston.
- NEW YORK, NY(SCOTT SHANNON-Z100) Glass Tigr, T.Turner, Bon Joyi, Aretha
- HAMPTON BAYS, NY(ROB POULIN-WWHB) Aretha, B. Idol, Boston, Jms. Brown, S. Winwood, Beach Boys, Laban.
- SCHENECTADY, NY(JIM WALSH-3WD) H.League, Peter& Amy, Eurythmics, Messenger, S. Winwood, B.Hornsby, Aretha.
- KINGSTON, NY(THOM WILLIAMS-WBPM) Lisa Lisa, A. Baker, C.Hart, Peter& Amy, A.of Noise, Fab TB'S, B.Hornsby, Aretha, L.Cardenas.
- POUGHKEEPSIE, NY(BOB WEIL-WSPK/FM) Madonna, Triumph, Boston, B.Squier, Aretha, Jms. Brown.
- UTICA, NY(MAC/ANDREWS-WNYZ) B.Hornsby, Aretha, Boston, Gw.Guthrie.
- UTICA, NY(LARRY WILLIAMS-WRCK) Boston, A.of Noise, B.Hornsby, OMD, Arcadia, Laban, B.Squier.
- BINGHAMTON, NY(DON MORGAN-WAAL/FM) No Report, Frozen.
  BUFFALO, NY(ROGER CHRISTIAN-WBEN/FM) Lisa Lisa, C.Hart, Bon
  Jovi, Aretha, Boston, B.Carlisle, OMD.

### MID ATLANTIC

- ASBURY PARK, NJ(PAT GILLEN-JLK/FM) Aretha, R.Ocasek, Boston, B. Idol, C.Hart, Jms. Brown, S. Winwood.
- TRENTON, NJ(TOM TAYLOR-WPST) Arcadia, Boston, F.Goes To, Aretha, C.Hart, Level 42, B.Squier, S. Winwood.
- PITTSBURGH, PA(FERRARA/CAMPBELL-B94) Boston, J. Stewart, Peter& Amy.
- PITTSBURGH, PA(KEITH ABRAMS-WHTX) No Report, Frozen.
- ERIE, PA(JIM COOK-WJET) Bangles, Peter& Amy, C.Hart.
- ERIE, PA(BILL SHANNON-K104) Far Corp., Q. Riot, Chicago, OMD, Beach Boys, Peter& Amy, Madonna, Boston.
- ALTOONA, PA(STEVE KELSEY-WFBG) Aretha, S. Red, E.Money, Boston, Peter& Amy, B.Hornsby, Lisa Lisa.
- WASHINGTON, DC(KAGHAN/DEMPSEY-B106) Boston, Peter& Amy, Cameo, Aretha, Oran Jones.
- BALTIMORE, MD(KINGSTON/KRONTHAL-B104) Cameo, H.League, Boston, Peter& Amy, Oran Jones.

- OCEAN CITY, MD(J.J. "HITMAN" MCKAY-100KHI) E.Money, Pet Shop, Peter& Amy, Cameo, Outfield, B.Hornsby, J.Stewart.
- NORFOLK, VA(MARY ANN RAYMENT-WNVZ) N.Edition, Journey, A.of Noise, Easton.
- SANFORD, NC(BILL FREEMAN-WFJA) C.Simon, Aretha, S. Winwood, Boston, B.Hornsby.
- DURHAM/RALEIGH, NC(CINDY WRIGHT-G105) Boston, B.Homsby, C.Hart, Nu Shooz.
- SHELBY, NC(ANDY FOSTER-WXIK) No Report, Frozen.
- CHARLOTTE, NC(REGGIE BLACKWELL-WROQ) C.Lauper, Boston, Aretha, Jesse/Sly, S. Winwood, Far Corp...
- FAIRMONT, NC(PHIL THOMPSON-WZYZ) T.Tuesday, Aretha, C.Simon, G.Abbott, Beach Boys, Seger, B.Hornsby.
- CHARLESTON, SC(ROGER GAITHER-WKQB/FM) Aretha, Boston, Far Corp., Madonna, P.Gabriel, D.L.Roth, E.Money.
- FLORENCE, SC(GREEN/BOSWELL-106X) Aretha, Boston, Madonna, Jms. Brown, Temps, B.Squier, F.Jackson.
- CHERAW, SC(JAY LEWIS-WPDZ) C.Simon, Beach Boys, E.Money, C.Hart, R.Stewart, Boston.
- KINGSTREE, SC(GREG KNOP-WKSP) Q. Riot, H.League, F.Goes To, Arcadia, Limited W., Far Corp.
- MYRTLE BEACH, SC(LINDA KING-WKZQ) Boston, Lisa Lisa, Aretha, S. Winwood, Far Corp., Bon Jovi, L.Cardenas.
- GREENVILLE, SC(TOMMY SMITH-WANS/FM) Boston, Aretha, J.Osborne, S. Winwood, Outfield, OMD.

### SOUTHEAST

- ATLANTA, GA(JEFF McCARTNEY-94Q) Bon Jovi, Peter& Amy, S. Winwood, Aretha, Boston.
- ROME, GA(DANNY HOWARD-WQTU) S. Winwood, D.L.Roth, Aretha, B.Hornsby, Double.
- VIDALIA, GA(MELODI GARRETT-98Q) Aretha, Laban, F.Goes To, R.Ocasek, Geo.Duke, B.Squier, Boston, Far Corp., Temps, F.Stallone, Q. Riot, K.T.P..
- ATHENS, GA(DAN MURRAY-WAGQ) No Report, Frozen.
- AUGUSTA, GA(BRUCE STEVENS-WBBQ) E.Money, Peter& Amy, Boston, Aretha, S. Winwood, Bon Jovi.
- FT.VALLEY/MACON, GA(NATHAN HALE-WQBZ) C.Hart, Dave Adams, OMD, Boston, Beach Boys, B.Hornsby, Peter& Amy.
- HINESVILLE, GA(SHANNON WEST-WBLU) S. Winwood, Boston, Aretha, P.Gabriel.
- VALDOSTA, GA(STEVE SUTTON-WLGA) Boston, Aretha, Peter& Amy, B.Hornsby, C.Hart, Far Corp.
- COLUMBUS, GA(McCARD/DANIELS-WCGQ) No Report, Frozen.
- DAYTONA BEACH, FL(TONY MANN-WNFI) Cameo, Chicago, C.Hart, Nu Shooz, A.of Noise.
- TALLAHASSEE, FL(RICH STEVENS-Z103) Boston, C.Hart, Aretha, Bon Jovi.
- PANAMA CITY, FL(JEFF DAVIS-WPFM) Boston, Cameo, Peter& Amy, Oran Jones, Aretha, B.Hornsby, Far Corp..
- FT.WALTON BEACH, FL(MIKE BRIDGES-WFTW/FM) Beach Boys, P.Gabriel, T.Tuesday, C.Hart, Peter& Amy, C.Simon.
- PENSACOLA, FL(J.D. NORTH-WJLQ/FM) Beatles, E.Money, T.Tuesday, B.Hornsby, Peter& Amy, Boston.
- GAINESVILLE, FL(JERI BANTA-WYKS) Boston, E.Money, R.Ocasek, Lisa Lisa, Bon Jovi, R.Stewart, Aretha.
- ORLANDO, FL(McKAY/HAYES-Y106) Madonna, Oran Jones, Aretha,
- MIAMI, FL(FRANK AMADEO-Y100) No Report, Frozen.
- MIAMI, FL(MARK SHANDS-95INZ) Boston, Aretha, S. Winwood, C.Hart. TAMPA, FL(BOBBY RICH-Q105) Boston, Vandross.

### SOUTH

- DORA, AL(CHRIS BAILEY-WPYK) J.Stewart, L.Cardenas, Aretha, 5 Star, Krystol, Boston, Far Corp..
- BIRMINGHAM, AL(PAUL DAVIS-WKXX) C.Hart, Boston, Aretha, Bon
- FAYETTE, AL(KELSEY SCOTT-WHKW) H.League, C.Hart, T.Tuesday, Boston, B.Hornsby, Aretha, J.Stewart, Beach Boys, Double, F.Goes To, Laban, Arcadia.

# TWO NEW LEADERS OF THE PACK



BRUCE HORNSBY AND THE RANGE

"THE WAY IT IS"

ADDED THIS WEEK AT OVER 75 TOP 40 STATIONS

|       |      | TATRARAC |
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WFBG WIKZ KQIZ WPFM KCMQ KBOZ WERZ WGFM WBCY G105 KRNQ WIXX KNMQ WIGY 100KHI WJAD KYYY KKLS KWNZ

Leading The Pack At CHR, AOR & A/C Radio

GAVIN TOP 40 CHARTBOUND 147/77



### FIVE STAR "CANT WAIT ANOTHER MINUTE"

WPLJ ADD #28 Z100 29-23 KMEL 21-15 KWSS D-25 KZZP D-30 WCZY 32-29 Y100 D-32 B96 36-33

WXKS KBEQ KPLZ KAMZ ADD KTUX ADD KITS ADD WKZL ADD WSSX 35-26 WSPK 33-26

GAVIN TOP 40 46/19 SMOOTH AS SILK, STRONG AS STEEL, FIVE STAR'S GOT REAL APPEAL! BRISK SALES: NEW YORK, LOS ANGELES, BOSTON SAN FRANCISCO, MINNEAPOLIS, CHICAGO, DETROIT





- GADSDEN, AL(BILL ST. JOHN-Q104) Boston, P.Gabriel, Aretha, T.Tuesday, S. Winwood, Bon Jovi.
- MONTGOMERY, AL(RALEIGH/COLLINS-WHHY/FM) Boston, E.Money, Lisa Lisa.
- MONTGOMERY, AL(MIKE RAINIER-99FM) Boston, R.Ocasek, Eurythmics, Peter& Amy, Madonna.
- MOBILE, AL(MARK DAVID SAWYER-WABB/FM) No Report, Frozen. JOHNSON CITY, TN(POTTER/TAYLOR-WQUT) Stacey Q, Bon Jovi, T.Tuesday, Boston, S. Winwood, Madonna.
- SPARTA, TN(BILL WINNINGHAM-WSMT) R.Ocasek, Aretha, C.Hart, Beach Boys, Chicago, Peter& Amy, H.League.
- GREENVILLE, MS(DAN DIAMOND-WIQQ) Boston, Peter& Amy, C.Hart, B.Hornsby, H.League, Oran Jones, Lisa Lisa, Nu Shooz, S. Winwood.
- TUPELO, MS(LISA LANDAU-KZ103) Lisa Lisa, A. Baker, Peter& Amy, R.Ocasek, C.Hart, J.Stewart, Boston.
- HATTIESBURG, MS(KEN KNIGHT-WHSY/FM) Lisa Lisa, E.Money, A.of Noise, B.Hornsby.
- LAUREL/HATTIESBURG, MS(JIMMY BOYD-WNSL) Peter& Amy, C.Hart, A. Baker, Beach Boys, Boston, Moody B's.
- BILOXI, MS(BOB LIMA-WQID) Boston, Madonna, R. Palmer, Chicago, B.Hornsby.
- MCCOMB, MS(SARA KAY-WHNY) Stabilizer, Aretha, Beach Boys, Temps, C.Hart, Laban, J.Stewart, Boston.
- STARKVILLE, MS(WILLIAMS/CROCKETT-WKOR) Aretha, A.of Noise, H.League, A. Baker, S. Winwood, Boston.
- JENKINŠ, KY(G.C. KINCER-WIFX) Temps, B.Squier, Krystol, R.Ocasek, It Bites, D.L.Roth.
- PADUCAH, KY(TONY RICHARDS-WDDJ/FM) A.of Noise, C.Hart, C.Thompson, J.Stewart.
- BOWLING GREEN, KY(SCOTT THOMPSON-WBGN) Boston, Beach Boys, B.Hornsby, Madonna, S. Winwood, Aretha, Loverboy.
- GLASGOW, KY(KELLY DOSSEY-WOVO/FM) Temps, Laban, T.Tuesday, Boston, C.Hart, Arcadia, B.Carlisle, F.Goes To.
- CENTRAL CITY, KY(STAN BARNETT-WKYA) Beach Boys, T.Tuesday, H.League, Outfield, C.Hart, R.Stewart.
- NEW ORLEANS, LA(McGEE/ROLLING-B97) Boston, J.Stewart, Aretha, Oran Jones, Mid. Star.
- HOUMA, LA(MARK KELLY-KCIL/FM) Chicago, Peter& Amy, Boston, Aretha, B.Squier, F.Goes To, Bang Orch., Far Corp..
- LAKE CHARLES, LA(HARRISON/GILBERT-KBIU/FM) Boston, Peter& Amy, R.Stewart, P.Gabriel, Aretha.
- BATON ROUGE, LA(MICHAEL ADAMS-WGGZ/FM) P.Gabriel, E.Money. MONROE, LA(LORI CLARY-KNOE/FM) Toto, C.Hart, Peter& Amy, T.Tuesday, Boston.
- ALEXANDRIA, LA(CHRISTIE ATWOOD-KQID/FM) Boston, C.Hart, H.League.

### EAST CENTRAL

- PINEVILLE, WV(RANDY PARKS-WWYO) F.Goes To, Beach Boys, Laban, Boston, Q. Riot, Peter& Amy, Nu Shooz.
- CHARLESTON, WV(SPENCE/ROSE-WVSR/FM) A. Baker, Boston, Peter& Amy, P. Gabriel, C. Hart, H. League.
- OAK HILL/BECKLEY, WV(JIM MARTIN-WOAY/FM) Boston, Faltermyer, Far Corp., Aretha, S. Winwood.
- MORGANTOWN, WV(JOHN DELANEY-WCLG/FM) Aretha, S. Winwood, Beach Boys, F.Goes To, Boston, C.Hart, B.Squier.
- COLUMBUS, OH(COOK/HAINES-92X) No Report, Frozen.
- COLUMBUS, OH(RICHARDS/FOXX-WNCI/FM) Madonna, C.Lauper,
- ELYRIA/CLEVELAND, OH(BENTLEY/EVAN-WBEA/FM) Boston, A. Baker, Madonna, Aretha, C.Hart.
- ANGOLA, IN(OSBORN/ST.JOHN-WLKI/FM) Boston, R.Ocasek, H.League.
- RICHMOND, IN(RICK CASEY-K96) E.Money, P.Gabriel, B.Carlisle, C.Hart, Peter& Amy, R.Stewart, Seger.
- VINCENNES, IN(DANNY WAYNE-WRTB/FM) T.Tuesday, Boston, Peter& Amy, B.Hornsby, D.L.Roth, A. Baker, H.League.
- TERRE HAUTE, IN(MIKE ARNETT-WPFR) F.Goes To, C.Hart. ANN ARBOR, MI(BRENT ALBERTS-WIQB) R.Ocasek, E.Money, T.Turner, Glass Tigr, GTR.

- DETROIT, MI(GARY BERKOWITZ-WHYT) A.of Noise, Madonna, Lisa Lisa, Peter& Amy, Triumph.
- JACKSON/LANSING, MI(ALIX/WEBSTER-WJXQ) Aretha, Madonna, S. Winwood, C.Hart, Boston, J.Stewart.
- GRAND RAPIDS, MI(MIKE TINNES-WKLQ) A. Baker, A.of Noise, P.Gabriel, H.League, C.Hart, E.Money.
- CADILLAC, MI(ROB MICHAELS-WATT) A. Baker, H.League, Chicago, Peter& Amy, D.L.Roth, Boston.
- ALPENA, MI(DARRELL KELLEY-WHSB) A. Baker, C.Hart, Peter& Amy, Outfield, B.Hornsby, T.Tuesday, Limited W., Boston.
- CHEBOYGAN, MI(MICHAELS/STEVENS-WQLZ/FM) H.League, B.Carlisle, C.Hart, Peter& Amy, B.Hornsby, Boston.
- PETOSKEY, MI(DENNIS MARTÍN-WWPZ) Stacey Q, Toto, Aretha, R.Ocasek.

### **UPPER MIDWEST**

- DES MOINES, IA(TOM OAKES-KDWZ) K.Loggins, B.Hornsby, Triumph, S. Winwood, Boston, C.Hart, Peter& Amy.
- CLEAR LAKE/MASON CTY, IA(CARLA KÉIS-KZEV) B.Hornsby, T.Tuesday, H.League, Stabilizer, R.Ocasek.
- FT.DODGE, IA(JIM DAVIS-KKEZ) T.Turner, P.Gabriel, Eurythmics, Aretha.
- WATERLOO/C.RAPIDS, IA(JEFF CHRISTENSON-KOKZ) P.Gabriel, Peter& Amy, Aretha, Boston, A. Baker.
- SIOUX CITY, IA(SCOTT SHANNON-KSEZ/FM) C.Hart, A.of Noise, Boston, D.L.Roth, T.Tuesday, B.Hornsby, Peter& Amy.
- SIOUX CITY, IA(PAT PAXTON-KGLI) A. Baker, R.Ocasek, E.Money, Boston, Aretha.
- IOWA CTY/CEDAR RAPID, IA(STEWART/NUGENT-KKRQ) No Report, Frozen.
- CEDAR RAPIDS, IA(MANN/DIXON-KQCR/FM) A. Baker, Boston, Peter& Amy, R. Palmer, R.Ocasek.
- CLINTON, IA(BILL WARNER-KNJY) T.Tuesday, Far Corp., F.Goes To, C.Hart, Boston, Laban.
- DAVENPORT, IA(GYNNY O'HARA-KIIK) Boston, Peter& Amy, Stacey Q, E.Money, A. Baker.
- KENOSHA, WI(TERRY HAVEL-WJZQ) A. Baker, Boston, Aretha, C.Hart. MILWAUKEE, WI(DENISE LAUREN-WKTI) A. Baker, Boston, Cameo,
- Loverboy, Peter& Amy, H.Lewis.

  MADISON, WI(JONATHAN LITTLE-Z104) D. Johnson, Boston, Aretha,
  C.Hart, Peter& Amy.
- GREEN BAY, WI(KIM BRADLEIGH-WKAU) C.Hart, Boston, Rainmakers, T.Tuesday, Bon Jovi.
- WAUSAU, WI(MIKE EDWARDS-WIFC/FM) Boston, Peter& Amy, C.Hart,
- B.Hornsby, Aretha.
  STEVENS POINT, WI(BOULEY/STEFFEN-WSPT) Boston, T.Tuesday,
- Aretha, OMD, REM.

  LA CROSSE, WI(CHUCK KNIGHT-HIT105) H.League, Boston, A.of
- Noise.

  LA CROSSE, WI(GREER/CARR-WIZM/FM) A.of Noise, H.League,
- E.Money, P.Gabriel.

  EAU CLAIRE, WI(RICK JAMES-WBIZ) Boston, Aretha, T.Tuesday,
- C.Hart, C.Thompson, B.Hornsby.
  MINNEAPOLIS/ST.PAUL, MN(ANTHONY/MICHAELS-KDWB/FM)
- Boston, Faltermyer, Far Corp., Q. Riot.
- ROCHESTER, MN(DENNY FOSTER-KROC/FM) Boston, C.Hart, B.Hornsby, S. Winwood, Aretha, Stacey Q.
- MANKATO, MN(GARVIN/McCORMICK-KDOG/FM) S. Winwood, OMD, 38 Special, Pet Shop, Peter& Amy, Boston.
- MANKATO, MN(GREG HUSAK-KEEZ/FM) A. Baker, Lisa Lisa, OMD, Aretha, C.Hart, Beach Boys, TR &Allman, Stabilizer, FM/uk, Boston, A.of Noise.
- ALBERT LEA, MN(PAUL JOHNSON-KCPI/FM) Outfield, R.Ocasek, C.Hart, B.Hornsby, F.Goes To, Far Corp., G.Abbott.
- ST. CLOUD, MN(PATTON/WAKEFIELD-KCLD/FM) Aretha, Lisa Lisa, Boston, Outfield, B.Hornsby.
- VERMILLION, SD(DEAN RUSSELL-KVRF) Boston, T.Tuesday, C.Hart, Peter& Amy, S. Winwood, F.Goes To, B.Squier, B.Hornsby, TR &Allman, Chicago.
- YANKTON, SD(RANDY KUSSMAN-KQHU/FM) Boston, F.Goes To, Q. Riot, B.Squier, Peter& Amy, B.Hornsby, Aretha.

ABERDEEN, SD(SCOTT DANIELS-KQ95) Peter& Amy, S. Winwood, Aretha, OMD, F.Goes To, G. Nash.

RAPID CITY, SD(SHERWYN/KALLAWAY-KKLS/FM) Boston, B.Hornsby, B.Squier, Peter& Amy, F.Goes To, David +.

RAPID CITY, SD(McDANIEL/AUSTIN-KGGG/FM) Daryl Hall, R. Palmer, Mike & M...

FARGO/MOORHEAD, ND(STAN MAIN-Y94) Boston, OMD, Outfield, C.Thompson, S. Winwood.

GRAND FORKS, ND(NORTH/RIGHT-KKXL/FM) Boston, Peter& Amy. BISMARCK, ND(BRANNAN/HARDT-KFYR) B.Hornsby, Level 42, D.Foster, Dave Adams.

BISMARCK, ND(BOB BECK-KYYY/FM) A.of Noise, Boston, Peter& Amy, B.Hornsby, Aretha, OMD, Bon Jovi.

MINOT, ND(RICK MORGAN-KIZZ) A. Baker, Madonna, Aretha, N.Martinez.

DE KALB, IL(LEW WHITE-WDEK/FM) Peter& Amy, B.Hornsby, Lisa Lisa, Boston, J.Stewart, Bon Jovi.

JOLIET, IL(BOB WEBER-WLLI) T.Tuesday, D.L.Roth, B.Hornsby, Beach Boys.

CHICAGO, IL(CHUCK CRANE-WLS/AM) A. Baker, S. Winwood, H.League, Aretha.

CHICAGO, IL(JEFFRIES/KELLY-WYTZ) No Report. CHICAGO, IL(JOE BOHANNON-B96) Peter& Amy.

FREEPORT, IL(JIM READEKER-WXXQ) Peter& Amy, T.Tuesday, Far Corp., Aretha, F.Goes To.

ROCKFORD, IL(WALKER/ANTHONY-WYBR) Boston, S. Winwood, C.Hart, H.League.

ROCKFORD, IL(BRILL/DENT-WZOK) Lisa Lisa, C.Hart, Boston, Bon Jovi, Peter& Amy.

GALESBURG, IL(HEATH/SHAVER-WGBQ/FM) Boston, B.Squier, D.L.Roth, C.Hart, L.Cardenas.

BLOOMINGTON, IL(JUSTIN/ROBBINS-WBNQ) Boston, A.of Noise, Aretha, S. Winwood, Peter& Amy, B.Squier, Bon Jovi.

CHAMPAIGN, IL(McCANN/McKEIGHAN-WLRW/FM) No Report, Frozen. SPRINGFIELD, IL(GREG LAWLEY-WDBR) Boston, Lisa Lisa, Aretha, S.

Winwood, Device, Arcadia, F.Goes To, J.Stewart, Beach Boys. FAIRFIELD, IL(TOM LAVINE-WFIW) Lisa Lisa, H.League, Chicago, C.Hart, Peter& Amy, B.Hornsby.

CARBONDALE, IL(TÓNY WAITÉKUS-WCIL/FM) A. Baker, Toto, D.L.Roth, Boston, Lisa Lisa, H.League.

#### CENTRAL

KIRKSVILLE, MO(JEFF ALLEN-KTUF) S. Winwood, Beach Boys, A.of Noise, Boston, B.Hornsby, D.L.Roth, Aretha.

EAST PRAIRIE, MO(GREG LANDIS-KYMO) R. Palmer, Janet Jax., T.Tuesday, S. Winwood, Suburbs.

KANSAS CİTY, MO(PERUN/BARBER-KBEQ) Aretha, Cameo.

JEFF.CITY/COLUMBIA, MO(BRIAN MILLER-KTXY) Boston, Aretha,
B.Hornsby, C.Hart, Peter& Amy.

WAYNESVILLE, MO(KEVIN BARTON-KFBD) Aretha, Boston, Chicago, S. Winwood, Jms. Brown.

MANHATTAN, KS(WAGNER/WILSON-KQLA/FM) No Report, Frozen. TOPEKA, KS(KEVAN RABAT-KDVV/FM) No Report, Frozen. TOPEKA, KS(ROGER HEATON-WIBW/FM) R. Palmer, T.Turner. KANSAS CITY, MO(LORRIN PALAGI-KCPW) Aretha. Glass Tigr. Ben

KANSAS CITY, MO(LORRIN PALAGI-KCPW) Aretha, Glass Tigr, Ben E.King.
HOISINGTON, KS(BIEKER/ATKINSON-KHOK) A. Baker, T.Tuesday,

B.Hornsby, H.League, Peter& Amy, C.Hart, Boston, HAYS, KS(JACK CREES-KJLS) Boston, G. Nash, B.Squier, T.Tuesday,

Krystol, F.Goes To, Laban.

OMAHA, NE(TOM MIKKELSEN-KGOR) R. Palmer.

NORFOLK, NE(DOUG KOEHN-KNEN) C.Hart, S. Winwood, Boston, B.Hornsby, C.Simon, Stacey Q.

GRAND ISLAND, NE(BRADEE/GORDON-KSYZ/FM) C.Hart, Peter& Amy, B.Hornsby, C.Thompson, F.Goes To, Boston.

KEARNEY, NE(RICK JEFFREY-KQKY/FM) Boston, C. Hart, Bangles, A. Baker, B. Hornsby, T. Tuesday.

McCOOK, NE(CARTWRIGHT/TAPIA-KZMC) T.Turner, B.Hornsby, Stabilizer, Madonna, Boston, Pet Shop, Laban, G.Abbott.

EL DORADO, AR(DAN MURPHY-KLBQ/FM) Boston, S. Winwood, Q. Riot, Aretha, F.Goes To.

SEARCY, AR(JIM DONNELLY-KSER/FM) Boston, J.Stewart, Peter& Amy, C.Hart, A. Baker. LITTLE ROCK, AR(MARK MC CAIN-KKYK) No Adds.

HARRISON, AR(STEVE WILLOUGHBY-KHOZ) Chicago, C.Hart, Peter& Amy, B.Hornsby, H.League.

FAYETTEVILLE, AR(ALAN/FISK-KKEG) Boston, B.Hornsby, C.Hart, D.L.Roth, Limited W..

#### SOUTHWEST

LAWTON, OK(GARY MITCHELL-KMGZ) Boston, B.Hornsby, Jms. Brown, T.Tuesday, Aretha.

DALLAS, TX(SHOMBY/BUDANAURO-KZPS) Aretha, S. Winwood, B.Hornsby.

KILGORE, TX(ROBERTS/SCHMAL-KKTX) Boston, Beach Boys, C.Hart, T.Tuesday, Peter& Amy, L.Cardenas, D.L.Roth, Madonna, Aretha. TYLER, TX(T.J. McKAY-KEYP) Boston, Madonna, Mid. Star, Q. Riot,

LUFKIN, TX(ÉRNIE BROWN-KAFX) Aretha, Peter& Amy, C.Hart, Bangles, H.League.

WICHITA FALLS, TX(BECK/KAY-KNIN/FM) Beach Boys, Lisa Lisa, Bangles, Boston, C.Hart, S. Winwood, Aretha, David +.

KILLEEN/TEMPLE, TX(PAULA McCARTNEY-KIXS/FM) Boston, Chicago, Madonna, S. Winwood, Aretha, Outfield.

WACO, TX(VERN PECORE-KWTX/FM) Boston, Journey, T.Tuesday, Aretha, P.Gabriel, R.Ocasek.

SAN ANGELO, TX(JOHN RAYMOND-KIXY/FM) Stacey Q, A. Baker, C.Hart, P.Gabriel, Boston, B.Squier.

BEAUMONT, TX(MURPHY/JACKSON-B95) N.Edition, Peter& Amy. BRYAN, TX(CARL GIDEON-KTAM) Beach Boys, Peter& Amy, C.Hart, Bangles, A. Baker, Messenger.

BRYAN, TX(TURNER/OFFERMAN-KTAW/FM) N.Martinez, Madonna, C.Hart, Easton, Lisa Lisa, Boston.

BRYAN, TX(RICK WOODELL-KKYS) Arcadia, S. Winwood, Boston, B.Hornsby, B.Monkeys.

VICTORIA, TX(JAY ARENA-KVIC) Aretha, Boston, H.League, Peter& Amy, D.L.Roth.

LAREDO, TX(KIRK DAVIDSON-KRRG) Boston, Loverboy, Bangles, Miami S.M., FM/uk, 38 Special, H.League, Faltermyer, F.Jackson, McCartney, F.Goes To, Laban.

SAN ANTONIO, TX(HUNTER/CARRINGTON-Q96) Boston, INXS, Triumph, T.Tuesday, H.League.

WESLACO, TX(ANNA DeHARO-KRGV) Madonna, Temps, Mid. Star, J.Stewart, Toto.

DEL RIO, TX(DON WAYNE-KTDR/FM) Chicago, L.Cardenas, Bangles, C.Thompson, N.Martinez, B.Hornsby, Oran Jones.

PAMPA, TX(MIKE KNEISL-KGRO) No Report.

AMARILLO, TX(PATRICK CLARK-KPUR) Boston, T.Turner, Aretha, C.Hart, B.Hornsby.

ABILENE, TX(DOMÍNIC TESTA-KFMN) C.Hart, OMD, B.Hornsby, Far Corp., Boston, Lisa Lisa, Aretha, Bangles.

ODESSAMIDLAND, TX(JIM SCOTT-KWES/FM) T.Tuesday, Beach Boys, Boston, T.Turner, Outfield, Van Halen, Oran Jones, Crowded H., Bon Jovi.

PHOENIX, AZ(GUY ZAPOLEON-KZZP) Oran Jones, OMD, E.Money, Eurythmics, Boston.

TUCSON, AZ(GILLIE/JOHNSON-KRQ) Madonna, Boston, Oran Jones, Beach Boys, OMD.

TUCSON, AZ(BEAU RICHARDS-KHYT) H.League, Bangles, Aretha, P.Gabriel, B.Hornsby, Kenny G.

COTTONWOOD, AZ(SEAN CONRAD-KSMK) No Report, Frozen.
ALBUQUERQUE, NM(KRUISE/RODGERS-KIVA/FM) Boston, Outfield,
Toto, Journey, K.Loggins, B.Hornsby, Chicago.

CLOVIS, NM(ROCKY BURNETTE-KZZO/FM) Boston, Oran Jones, H.League, C.Hart, Peter& Amy.

### **ROCKY MOUNTAIN**

BILLINGS, MT(CHARLIE FOX-KYYA) No Report, Frozen.
BILLINGS, MT(B.J. DONOVAN-KZLS) Boston, C.Hart, H.League, Lisa
Lisa, Aretha.

KALISPELL, MT(BARRY BENNETT-KBBZ/FM) OMD, Madonna, Boston, S. Winwood, C.Thompson, David Pack.

DENVER, CO(RANDY JAY-KIMN) Boston, P. Gabriel, C. Hart. DENVER, CO(TODD CAVANAH-Y108) No Report, Frozen.

- DENVER, CO(DOUG ERICKSON-KPKE) Boston, R.Ocasek, Aretha, Bon Jovi, Faltermyer, Beach Boys.
- WINDSOR, CO(FRANSEN/DAVIS-KUAD/FM) Madonna, Boston, Peter& Amy, Aretha, B.Hornsby, Bangles, G.Abbott, Crowded H., T.Tuesday, F.Goes To
- **GRAND JUNCTION, CO**(MICHAEL JOHNSON-K-STAR) Boston, B.Hornsby, S. Winwood, J.Stewart, Peter& Amy.
- CODY, WY(BRYAN SCOTT-KTAG) Far Corp., Boston, F.Goes To, Peter& Amy, Beach Boys, N.Martinez.
- CASPER, WY(KELLY GORDON-KTRS) Boston, Peter& Amy, T.Tuesday, Triumph, Beach Boys, David +, S. Winwood.
- GILLETTE, WY(ALLEN SCOTT-KGWY/FM) Boston, Beach Boys, Messenger, F.Goes To, T.Tuesday, Peter& Amy, Madonna.
- LEWISTON, ID(JAY MCCALL-KOZE) Boston, S. Winwood, Aretha, Madonna, Triumph, B.Squier.
- LEWISTON, ID(JERRY JOLLEY-KMOK) Boston, Fab TB'S, R.Ocasek, A.of Noise, R.Stewart, Aretha, H.League, Chicago.
- BOISE, ID(TOM EVANS-KIYS) Boston, Lisa Lisa, S. Winwood, E.Money, Aretha, David +.
- MOSCOW, ID(GARY CUMMINGS-KZFN) Boston, Aretha, C.Hart, J.Osborne, Beach Boys, F.Goes To.
- SALT LAKE CITY, UT(STONE/SMITH-KCPX/FM) Madonna, Level 42, Aretha, Boston, Device, Outfield, Beach Boys.
- LOGAN, UT(MARK ROMAN-KVFM) Madonna, Boston, Triumph, Lisa Lisa, B.Squier, Peter& Amy, B.Hornsby, Beach Boys, Aretha.
- LOGAN, UT(JAY HALL-KBLQ) Frozen.
- OGDEN, UT(PAUL WILSON-KJQ) Aretha, H.League.
- PROVO/SALT LAKE CITY, UT(GINA SHURTS-KFMY) J.Stewart, Nu Shooz, B.Hornsby, Boston, S. Winwood.

### **FAR WEST**

- LAKE TAHOE/RENO, NV(MICKEY LEES-KLKT) Ashford &S, B.Hornsby, C.Hart, J.Stewart, Peter Amy, Aretha.
- RENO, NV(GARY PAGE-KRZQ/FM) Level 42, Peter& Amy, Beach Boys, H.League, A.of Noise, Knight/Med.
- RENO, NV(JEFF RYAN-KWNZ/FM) Aretha, B.Hornsby, A.of Noise, D.L.Roth, Boston.
- RENO, NV(CLAY/JASON-KHTZ/FM) Boston, Madonna, N.Edition, D.L.Roth, C.Hart, Run DMC, Cameo.
- LOS ANGELES, CA(MIKE SCHAEFER-KIIS/FM) B-52s, Oran Jones, Cameo, Ben E.King, Aretha, Bangles.
- CARLSBAD, CA(CLARK NOVAK-KKOS/FM) T.Tuesday, Cameo, J.Stewart, A.of Noise, P.Gabriel, Boston, B.Carlisle, Aretha.
- SAN DIEGO, CA(MIKE PRESTON PENGON Archa, R.Ocasek.
- SAN BERNARDINO, CA(SHAWN DEMORY-KGGI) Peter& Amy, Cameo.
  ANAHEIM, CA(CRAIG POWERS-KEZY) Loverboy, H.League, Beatles,
  R Stewart
- SANTA BARBARA, CA(JANE ASHER-Y97) No Report, Frozen. BAKERSFIELD, CA(DARRYL ST.JAMES-KKXX/FM) C.Lauper, E.Money.
- SAN LUIS OBISPO, CA(JOE COLLINS-KSLY/FM) Boston, Bon Jovi, B.Hornsby, C.Hart, Peter& Amy, Jms. Brown, Lisa Lisa, Aretha.
- LOMPOC/SANTA MARIA, CA(JACKSON/NEWMAN-KRQK/FM) OMD, S. Winwood, Aretha, Paul Simon, A. Baker.
- SANTA MARIA, CA(MARIA RUBIO-KXFM) Boston, Peter& Amy, Aretha, C.Hart, B.Hornsby, B.Squier.
- FRESNO, CA(WALKER/DAVIS-KYNO) Vandross, Aretha, Cameo,
- FRESNO, CA(BERRY/CARTER-KMGX) Cameo, N.Martinez, H.League, Mid. Star, Sis.Sledge.
- MONTEREY/SALINAS, CA(KIRK CLIATT-KDON/FM) Peter& Amy, Lisa Lisa, Boston, R.Ocasek, Aretha, Bon Jovi, L.Cardenas, OMD.
- SAN FRANCISCO, CA(RICHARD SANDS-KITS/FM) 5 Star, Loverboy, R.Stewart, C.Hart, Oran Jones.
- SAN FRANCISCO, CA(RIVERS/NAFTALY-KMEL) Mid. Star, Bang Orch., Boston.
- NAPA, CA(JEFFREY/DeFESI-KVYN/FM) C.Thompson, Peter& Amy, C.Hart, Boston, S. Winwood, UB40.
- SAN JOSE/LOS GATOS, CA(HARLOW/WEINSTEIN-KATD/FM) Boston, Ben E.King, Aretha.
- SAN JOSE, CA(ROBIN SILVA-KWSS) Madonna, Aretha, Boston, Lisa
- STOCKTON, CA(ROY WILLIAMS-KJOY) A. Baker, C.Hart, S. Winwood, T.Tuesday, Chicago, Aretha.

- STOCKTON, CA(JOHN HAMPTON-KSTN) Boston, Aretha, Madonna, OMD, Jms. Brown, Jesse/Sly.
- MODESTO/STOCKTON, CA(DAVID KRAHAM-FM104) C.Hart, Aretha, A.of Noise, Journey, Temps, Pet Shop.
- MODESTO, CA(FISHER/EDWARDS-KFIV/FM) Boston, Aretha, B.Hornsby, OMD, Vandross, Oran Jones.
- EUREKA, CA(CHRIS KNIGHT-KFMI) Aretha, Boston, David +, Peter& Amy, 38 Special, S. Winwood.
- ARCATA/EUREKA, CA(JIM NELLY III-KXGO) No Adds.
- SACRAMENTO, CA(GILLETTE/COLLINS-FM102) Boston, B.Hornsby, Ashford &S, Mid. Star.
- SACRAMENTO, CA(BOB WEST-KROY) No Report, Frozen.
- SACRAMENTO, CA(HUNTER/CHASE-KWOD) Oran Jones, Boston, B.Hornsby, Madonna, Aretha, UB40.
- PARADISE/CHICO, CA(JONATHAN STEVENS-KNVR) B.Hornsby, Beach Boys, Boston, T.Tuesday, G. Nash, E.Money, Vandross.
- REDDING, CA(KAHL/CARPENTER-KEWB) A. Baker, H.League, C.Thompson.
- MT. SHASTA, CA(FRED GERDING-KWSD) Boston, C.Simon, Peter& Amy, Janet Jax., J.Stewart.
- HILO, HI(GUY W. BELLO-KWXX) Bangles, T.Tuesday, Cameo, Outfield, N.Edition, B.Hornsby.
- HILO, HI(DANNY AUSTIN-KKBG) J.Stewart, Geo.Duke, T.Tuesday, F.Goes To, Oran Jones, Beach Boys, Outfield.
- HONOLULU, HI(JAY STONE-194) A. Baker, D. Johnson, Madonna, Peter& Amy, Aretha, Burns Sis..

### **NORTHWEST**

- THE DALLES, OR(ED ROSS-KACI) Frozen.
- SEASIDE, OR(CHRIS CONWAY-KSWB) Boston, F.Goes To, Oran Jones, Aretha, H.League, D.L.Roth, C.Hart, G. Nash, Arcadia.
- PORTLAND, OR(NAGANUMA/BARRY-KMJK) R. Palmer, Aretha, Boston, OMD, E.Money.
- ALBANY, OR(ERIK PARKS-KGAL) Boston, T.Tuesday, Bangles, Aretha, Q. Riot, F.Goes To, Crowded H., B.Farmers.
- ALBANY/CORVALLIS, OR(SHANNON/RYAN-KIQY) Boston, A. Baker, Aretha, Lisa Lisa, C.Hart, S. Winwood, OMD.
- EUGENÉ, OR(SHAKES/HYATT-KSND/FM) Outfield, OMD, B.Squier, C.Hart, S. Winwood, Boston, R. Palmer.
- COOS BAY, OR(DAVE O'CONNOR-KYNG/FM) Madonna, Aretha, E.Money, Outfield, Bangles, Boston.
- COOS BAY, OR(BOB SHANNON-KHSN) Beach Boys, Bangles, DeBurgh, Boston, Peter& Amy, B.Hornsby.
- MEDFORD, OR(R.CHARLES SNYDER-KTMT) Boston, Aretha, Jms. Brown, Oran Jones, B.Hornsby, Lisa Lisa, Madonna.
- GRANTS PASS, OR(CHARLIE KIRK-KFMJ) Beach Boys, Limited W., Easton, T.Tuesday, J.Stewart, Oran Jones, Boston.
- KLAMATH FALLS, OR(TERRY JAMES-KAGO/FM) F.Goes To, Laban, B.Squier, Peter& Amy, Boston, T.Tuesday.
- SEATTLE, WA(WENDY CHRISTOPHER-KUBE/FM) Madonna, Aretha. TACOMA/SEATTLE, WA(SANDY LOUIE-KNBQ/FM) P.Gabriel, Lisa Lisa,
- A. Baker, C.Hart.

  OLYMPIA, WA(KEN PAIGE-KQEU) Peter& Amy, Madonna, H.League,
- Boston.

  CHEHALIS, WA(ROGER DALE-KITI) S. Winwood, Arcadia, Peter& Amy,
- Bangles, Fab TB'S.
  LONGVIEW, WA(BOB HART-KLYK) Aretha, S. Winwood, Boston,
- Madonna, B.Hornsby.
- YAKIMA, WA(KEVIN JAMES-KZHR) Boston, Peter& Amy, T.Tuesday, B.Hornsby, C.Thompson.
- SPOKANE, WA(JOHN LANGAN-KZZU/FM) S. Winwood, Far Corp., Boston, B.Squier.
- TRI-ÇITIES, WA(JONATHAN WALKER-KZZK) C.Hart, Boston, Aretha, Beach Boys, J.Stewart, Bang Orch..
- TRI CITIES/KENNEWICK, WA(CHUCK MATHESON-KHWK/FM) Aretha, B.Hornsby, A. Baker, N.Martinez, Toto, D.L.Roth, Boston.
- TRI CITIES, WA(JOHN PURDY-OK95) Boston, S. Winwood, B.Squier, Bangles, Outfield, T.Heads, Q. Riot, OMD.
- VANCOUVER, BC(SHANNON/RUSSELL-LG73) A.of Noise, Peter& Amy, Beach Boys.
- SASKATOON, SK(GARTH KALIN-CKOM) H.League, P.Gabriel, Journey, R.Stewart, K.Mitchell.
- CALGARY, AB(DON STEVENS-AM106) H.League, Journey, S. Red, Toto. ANCHORAGE, AK(J.D. CHANDLER-KGOT) No Report, Frozen.
  - the GAVIN REPORT/September 19, 198

WELCOME To Our New TOP 40 Correspondents:

Don Wayne, KTDR/FM RADIO - 307 East 8th Street Del Rio, TX 78840
(512)775-6291

Jerry Jolley, KMOK RADIO - 805 Stewart Avenue Lewiston, ID 83501 (208)746-5056

Tom Oakes, KDWZ RADIO - 215 Keo Way #312 Des Moines, IA 50309 (515)288-9493

BELATED BIRTHDAY WISHES: Tom Oakes, KDWZ-Des Moines, IA 9/17

### SERVICE

WABZ-Albemarle, NC - PolyGram: all sources
KCMJ/FM-Palm Springs, CA - singles: Arista and Columbia
KEYP-Tyler, TX - singles: D.L. Roth (Warner Bros.), A. Baker (Elektra)
WGOL/FM-Lynchburg, VA - singles & LP's: Beatles, T. Turner (RCA)
WKPA-New Kenington, CA - singles & LP's: EMI/Capitol, Columbia

### **AVAILABLE**

SCOTT ALEXANDER from B94-Pittsburgh, PA is looking for a position as AT, contact him at (412)571-2526.

BOB LILLEY from KIYS-Boise, ID is looking for a position as AT, contact him at (415)921-2106.

KURT MUHLFELDER from WHAI-Greenfield, MO is looking for a position as AT, contact him at (413)773-7428.

THE SLIM ONE from Los Angeles, CA is looking for a position as AT, contact her at (206)564-2463.

DON ELLIOT from 96HUM/FM-Lawrence, KS is looking for a position as AT/Production, contact him at (913)242-4789.

CHRIS "MIKE" MURRAY from WEQR-Goldsborough, NH is looking for a position as AT/MD/Production, contact him at (919)734-2245.

CURT SAMSON from KYYY(Y93)-Bismarck, ND is looking for a position as AT/MD/PD, contact him at (701)223-2528.

CHUCK MARTIN from KBIM-Roswell, NM is looking for a position as

MD/PD/OM, contact him at (505)347-2229.
TERRY JAMES from KAGO-Klamath Falls, OR is looking for a position as

AT/MD/Production, contact him at (503)883-1155.
BILL SELLARS from WZYZ-Fairmont, NC is looking for a position as

AT/MD/PD/Production, contact him at (919)671-0346.

CHESTER HOLMES from KSKX-Topeka, KS is looking for a position as AT/News, contact him at (913)345-4720.

DAN BRYAN from WMGV-Appleton/Oshkosh, WI is looking for a position as AT/PD, contact him at (414)235-8220.

GARY WOLCOTT from KIQY-Albany, OR is looking for a position as Program Director, contact him at (503)451-4742.

### IN MEMORY OF...

Gordon McLendon, who died last week at the age of 65, left a legacy that anyone in radio might envy. Named Gavin's first Man of the Year in 1960, he had already earned another title: "The Father of Top 40." Although he certainly did not invent the format single-handedly, McLendon's flair for showmanship and his sense of what the listeners wanted transformed a medium, dragging radio out of the celluloid-collar era and into the age of playin' the hits.

Ken Dowe, who began working for McLendon as a 21-year-old announcer at KLIF-Dallas and ended up as the McLendon Radio Group's first and only executive vice president, says, "Genius is not a term I use often. The only one I've ever known is Gordon McLendon. He was uncommonly bright and creative, with an innate ability to have a lot of fun doing things other people either didn't think of or didn't have the nerve to do.

"It was Gordon's promotions that brought us radio as we now know it--treasure hunts, releasing thousands of balloons downtown," says Dowe. "Many of the FCC's rules on things you can't do on radio are there because Gordon did them first. But then, it's probably a good idea folks don't go around digging up people's yards looking for \$50,000!"

Besides Top Forty, McLendon also pioneered Easy Listening, transforming San Francisco's KROW into KABL, with its distinctive cable-car bell i.d. that linked the station to its city of license. But Dowe recalls even laid-back KABL was not safe from McLendon's irrepressible gusto for hoopla: "All of a sudden, we'd go from Les Elgart and Mantovani to a St. Patrick's Day snake race."

Not every McLendon experiment succeeded. His plans for KOST-Los Angeles was to put it on the air as K-ADS, airing only classified ads--a format that's now doing well on cable TV.

Another idea ahead of its time saw McLendon paired with with the unlikely duo of Arthur Godfrey and Pierre Salinger in the Sixties, on a project called "Car Teach"—audio cassettes like today's "talking books." The problem, says Dowe "was that nobody owned cassette players back then."

Dowe remembers an even more ambitious project that took form while the two were vacationing in Mexico: "Gordon said, 'I want you to do something when we get back.' I thought he was being facetious, but I got out my pen. He said, 'I want you to call the Pentagon and buy the Armed Forces Radio Network.' He wasn't kidding--we made them a cash offer and they took six months kicking it around before turning us down. Gordon said, 'What the heck--it may work, and if it does, we'll put on great programming all over the world!"

McLendon may have fallen short of his dream of a worldwide empire, but his place in American radio history is assured. If you're looking for his legacy, just tune in to the top music station in your market—chances are it got there by following his example.

### **JOBS**

Air Talent - WKAU-Appleton/Green Bay, WI Ron Ross (Box 310 - Kaukauna, WI 54130) Air Talent - KFMS-Las Vegas, NV Randy Hood (1555 E. Flamingo #435 - 89119)\* Air Talent - KVIC-Victoria, TX Bob Woodman (Box 3487 - 77903) Air Talent (future) - KQEU-Olympia, WA Charles Cox (Box 48 - 98507)\* Air Talents - WTMX-Tupelo, MS J. Michael Pruet (Box 954 - 38802) Air Talent (7-mid) - WLHQ-Dothan, AL Eddie Beru (205)347-8600 Air Talent (part-time) - KMIX-Turlock, CA Steve Amari (Box 170 - 95381)\* Air Talent (mornings) - WGNI-Wilmington, NC Mike Farrow (211 N. 2nd Street - 28401) Air Talent - KOB/FM-Albuquerque, NM Susan Bradley (77 Broadcast Plaza - 87103)

Air Talent/Production - KZZK-Tri Cities, WA Jonathan Walker (Box 2485 - 99302) Air Talent/Production - KKRB-Klamath Falls, OR Katie McGee (1338 Oregon Avenue - 97601) Air Talents & Production - New FM Station in McComb, MS Brian English (904)243-9526 Music/Production Director - KUBB/FM-Merced/Modesto, CA Dan Springfield (Box 429 - 95340) Program Director - KXOA-Sacramento, CA John Geary (Box 1677 - 95808) Program Director - WCMF-Rochester, NY General Manager (259 Monroe Ave. - 14607) News Director - KKRB-Klamath Falls, OR Katie McGee (1338 Oregon Ave. - 97601) News Director - KTXY/KLIK-Jefferson City, MO Brian Miller (Box 414 - 65102)

### SALES SKILLS by GARY DONOHUE CRMC

### THE GREATEST PROBING QUESTION IN RADIO SALES

How many times have you heard these lines in the past week:

- "Your rates are too high."
- " Radio doesn't work for me.
- "Your station doesn't reach my customer."

"I don't like the way your station has treated me."

Let's assume a few important things are working in your favor as a salesperson: You have a sales system in place at your station that addresses the six elements of sales management I've discussed in an earlier column. You understand and use good human techniques. You are organized and have firm direction, due to a well-founded set of priorities. To get on with business, the most important building block you'll rely on is the phrase "Compared to what?"

The lines I quoted at the beginning of this article may sound negative, but they are, in fact, buying signals. When someone doing the buying makes a statement that sounds like it requires an immediate response, that is a buying signal. A degree of interest exists, or there would be no statement.

"Compared to what?" communicates two important things in the process of getting business. It keeps buyers talking about what they want, and it elicits correct information about what you need to do to get their business.

Here's an example:

Buyer: Your rates are too high! Radioperson: Compared to what? Buyer: Well, to my print ad cost. Radioperson: That's very interesting. May I ask you how you compared our rates to newspaper? Or do you mean the cost of my schedule is high compared to the cost of a print ad? Buyer: Yeah, that's what I mean. Print ads cost \$500 a week, and your radio schedule costs \$550. You're too high. Radioperson: see what you mean. What if I

showed you a way to lower your weekly cost in line with print? Would you reconsider radio?

Simple, but effective. Buyers can't help but compare media--it's their job! The biggest mistake in the scene above would have been to begin an assault on the buyer with regard to

station rates. No matter how tempting it may seem, you must resist addressing these types of statements directly, or you'll miss an opportunity to unlock the door that stands between you and getting money! "Compared to what?" evokes another response from buyers. With reckless abandon, they tell you what it is they want or prefer, and why your product isn't satisfying them. Mostly, they do this by telling you what they love about your competition, be it radio or another medium.

Here's another example:

Buyer: Your radio station doesn't reach my

Radioperson: Compared to what? Buyer: Compared to my print ads, which always

Radioperson: So you have compared the results of a radio and a print campaign? When? Buyer: Oh, that must have been ten years ago. Radioperson: That's interesting. How did you do the comparison? Was it on the basis of traffic? Sales? Awareness? Research?

Buyer: It was traffic. This place was dead the weekend I used radio.

Radioperson: Really! Do you remember which weekend it was?

Buyer: How could I forget! It was Labor Day. We didn't sell a single air conditioner.

Radioperson: I take it that since then, you've always had an air conditioner sale at the end of the season on Labor Day. And print has always

Buyer: No way! That was the last time we tried to sell air conditioners on Labor Day weekend. Radioperson: So what you're telling me is that, up to now, you've always compared the results of print on regular weekends to that of one radio campaign, selling a product you've since stopped selling on that weekend because of poor response. Have you ever compared a regular weekend of print to a regular weekend of radio?

Again, the statement by the buyer had nothing really to do with what was needed to get the business. These "decoy statements" by buyers are very easy to detect, and are just as easily ignored with a direct response from the salesperson. Don't be lazy--stay mentally sharp at all times, and you'll begin to pick up on these very important buying signals.



"The most important building block you'll rely on is the phrase 'Compared to what?'"

Try it yourself. In addition to looking for the opportunity to probe with "Compared to what?" practice set-up questions that lead the buyer into a decoy statement that leads back to "Compared to what?"

Here's an example:

Radioperson: If you could narrow it down to one thing, why won't you buy me? Buyer: Your rates are too high! Radioperson: Compared to what?

Or how about:

Radioperson: Lately, you've been spending all your radio dollars at young adult stations. What's the single biggest reason these stations have been getting the business? Buyer: The promotions and merchandising they include with their schedules are better. Radioperson: Compared to what?

Buyer: Well, you never offered me a promotion. Radioperson: What do you consider a good promotion?

In either case, it took a set-up question to evoke the decoy statement, which led to the super-probe "Compared to what?"

The statement, "To be a good salesperson, you must be a great listener" is overused. If you use the super-probe, you'll find that getting buyers to listen to themselves is much more effective than just being a good listener.

### the GAVIN REPORT

Editor: Ron Fell Associate Editor: Diane Rufer



CHART

Station Reporting Phone (415)392-7750

### **POWER TRIO**

#### HUEY LEWIS & THE NEWS Stuck With You

### (Chrysalis) GENESIS

Throwing It All Away (Atlantic)

### EL DeBARGE

Love Always (Gordy/Motown)

### CERTIFIED

### JANET JACKSON When I Think Of You (A&M)

### TINA TURNER

Typical Male (Capitol)

### MOST ADDED

### PETER CETERA & AMY GRANT

Next Time I Fall (Full Moon/Warner Bros.) 78 adds

#### BOSTON

Amanda (MCA) 40 adds

### BRUCE HORNSBY & THE RANGE

The Way It is (RCA) 34 adds

### BEACH BOYS

California Dreamin' (Capitol) 34 adds

### **RECORD TO WATCH**



### BOSTON

Amanda (MCA)

### DROPPED

Sheena Easton Peter Cetera Thompson Twins Downes & Price Robert Palmer Simply Red Double (Captain)

### 2W LW TW

Reports accepted Mondays at 8 AM through 5 PM Tuesdays 1. HUEY LEWIS & THE NEWS - Stuck With You (Chrysalis) 6. 2. GENESIS - Throwing It All Away (Atlantic) 2 5 3. 3. Billy Ocean - Love Zone (Jive/Arista) 7 EL DeBARGE - Love Always (Gordy/Motown) 11 5 9. 7. 5. NEIL DIAMOND - The Story Of My Life (Columbia) ANITA BAKER - Sweet Love (Elektra) 13. 9. 6. 12. 8. 7. AIR SUPPLY - Lonely Is The Night (Arista) 24. 14. 8. TOTO - I'll Be Over You (Columbia) PAUL SIMON - You Can Call Me Al (Warner Bros.) 15. 9. 11. 4. 2 10. Gloria Loring & Carl Anderson - Friends And Lovers (Carerre/CBS) 4. 6. Berlin - Take My Breath Away (Columbia) 11. 21. CYNDI LAUPER - True Colors (Portrait) 15. 12. 16. 13. 13. MOODY BLUES - The Other Side Of Life (Polydor/PolyGram) 3. Lionel Richie - Dancing On The Ceiling (Motown) 10 14. 17. 16. 15. BOB SEGER & THE SILVER BULLET BAND - It's You (Capitol) 8. Miami Sound Machine - Words Get In The Way (Epic) 12. 16. CARLY SIMON - Coming Around Again (Arista) 22. 17. 29. 23. 18. BILLY JOEL - A Matter Of Trust (Columbia) 25 19. DAVID PACK - I Just Can't Let Go (Warner Bros.) 10 17. 20. Steve Winwood - Higher Love (Island/Warner Bros.)

22. 20. 21. George Benson - Kisses In The Moonlight (Warner Bros.)
11. 18. 22. Mike & Mechanics - Taken In (Atlantic)

30. 24. 23. DAVID FOSTER - Who's Gonna Love You Tonight? (Atlantic)
-- - - 24. JANET JACKSON - When I Think Of You (A&M)

--. 27. 25. <u>ROSIE VELA</u> - Magic Smile (A&M)
14. 19. 26. Michael McDonald - Sweet Freedom (MCA)
28. 26. 27. Days Hall - Drosptime (PCA)

30.

PETER CETERA & AMY GRANT - The Next Time I Fall (Full Moon/W.B.)

### **CHARTBOUND**

DAVE ADAMS - Dancing In My Sleep (Elektra)
CHRIS DeBURGH - The Lady In Red (A&M)
HUMAN LEAGUE - Human (Virgin/A&M)
BRUCE HORNSBY & THE RANGE - The Way It Is (RCA)

### **ACTION SIDES**

DOUBLE - Woman Of The World ( A&M)
BEACH BOYS - California Dreamin' (Capitol)
GLADYS KNIGHT & BILL MEDLEY - Loving On Borrowed Time (Scotti/CBS)
LEVEL 42 - Leaving Me Now (Polydor/PolyGram)
LOVERBOY - Heaven In Your Eyes (Columbia)
DAVE VALENTIN & ANGELA BOFILL - Can't Change My Heart (GRP)
ANNE MURRAY - My Life's A Dance (Capitol)
PETER GABRIEL - In Your Eyes (Geffen)
J.D. SOUTHER & NANCY SHANKS - Step By Step (EMI America)
CHRIS THOMPSON - What A Woman Wants (Atlantic)
JEFFREY OSBORNE - Room With A View (A&M)
GLASS TIGER - Don't Forget Me (When I'm Gone) (Manhattan)
JAMES TAYLOR - Only A Dream In Rio (Columbia)
NEW EDITION - Earth Angel (MCA)
VIKTIM - Night Living (No Parking)

### NFW

BOSTON - Amanda (MCA)
COREY HART - I Am By Your Side (EMI America)
OMD - (Forever) Live And Die (A&M)
JIMMY BUFFETT - Creola (MCA)
CHRISTOPHER CROSS - Loving Strangers (Arista)
METROPOLITANS - Camden Tide (T.C.)

### A/C ANALYSIS

Genesis closes in on Huey as Collins & Co. now have 91% of their airplay in HEAVY rotation.

Toto has now cleared more than 200 A/C stations and shows a healthy 85% HIT FACTOR in only five weeks.

Carly Simon is for real. She's now HIT FACTORED with 71% of her 157 stations. The David Pack has a similar profile with 139 stations and HIT FACTORED at more than two-thirds.

Former RECORD TO WATCH (August 22nd) Janet Jackson's "When I Think Of You" debuts at #24 on the strength of 112 stations, including 19 ADDS, and a HIT FACTOR of 69%.

Ric Ocasek's "Emotion In Motion" will, without question, finish top five in A/C radio but is just now showing the signs of a hit. Adds = 31, Hit Factor = 40%, stations playing = 102. Among those 102 who've put it in motion are KKLV, B100, KAT/FM, WSB and KLTR.

Peter Cetera & Amy Grant duet to it, as they were clearly the MOST ADDED record in the format for the second week in a row and have moved from zip to #30 on our chart in those two weeks.

Four great, yet slightly misunderstood records in CHARTBOUND this week. None of the four acts have a strong rep with A/C, but open ears hear

them all.

Last week's RECORD TO WATCH, Human League's HUMAN has less than one third of our A/C stations reporting, but we'd bet anyone a bus ticket to Minneapolis that it'll finish top five.

This week's RECORD TO WATCH, Boston's "Amanda" heralds the triumphant return of one of the 70's most important musical units. It's well-deserved MOST ADDED status in Top 40 also earned it second MOST ADDED status in A/C with 40 first week believers.

R&D

### RECOMMENDED FOR A/C RADIO Madonna

True Blue (Sire/Warner Bros.)

Madonna reprises the girl group sound of the sixties in a safe love song with moderate tempo. No preachin' here.

Lionel Richie

Love Will Conquer All (Motown)

Hopelessly romantic. Eternally optimistic. Chord progessions and theme are strikingly reminiscent of "Love Will Find A Way" (from his previous album). This one cannot miss appealing to any

Kenny Rogers

They Don't Make Them Like They Used To (RCA)
This pretty Bacharach/Sager ballad is just perfect
for the voice of Kenny Rogers. It's from the movie
"Tough Guys."

Ben E. King

Stand By Me (Atlantic)

Originally released more than twenty-five years ago, it actually sounds timeless in the Rob Reiner film of the same name which, by the way, has received rave reviews and major ticket sales.

**Crowded House** 

Don't Dream It's Over (Capitol)

This is the new band fronted by Neil Finn of New Zealand's Split Enz. The song has been a home-tapping fave of mine for weeks now and I encourage your consideration.

Christopher Cross

Loving Strangers (Arista)

On loan from Warner Bros., Christopher contributes a rhythmic, appropriately A/C song produced by Madonna's Patrick Leonard.

Research: Diane Rufer Ron Fell

### HIT FACTOR

Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record - 60 stations have it in Heavy or Medium rotation - Hit Factor = 60%

Total Reports This Week 229 Last Week 228

|                         | i Otal i                    | reports.tills wee     | K L     | asi wee | K      |       |      |               |       | 1 |
|-------------------------|-----------------------------|-----------------------|---------|---------|--------|-------|------|---------------|-------|---|
| ARTIST                  | TITLE                       | LABEL                 | Reports | Heavy   | Medium | Light | Adds | Hit<br>Factor | Weeks |   |
| HUEY LEWIS & THE NE     | EWS - Stuck With You (Chry  | /salis)               | 218     | 208     | 8      | 2     |      | 99%           | 9     |   |
| GENESIS - Throwing It   | All Away (Atlantic)         |                       | 214     | 194     | 18     | 1     | 1    | 99%           | 7     |   |
| BILLY OCEAN - Love Z    | one (Jive/Arista)           |                       | 199     | 161     | 30     | 8     |      | 95%           | 10    |   |
| EL DeBARGE - Love Al    | ways (Gordy/Motown)         |                       | 198     | 154     | 36     | 4     | 4    | 95%           | 9     |   |
| NEIL DIAMOND - The S    | tory Of My Life (Columbia)  |                       | 192     | 154     | 30     | 7     | 1    | 95%           | 8     |   |
| ANITA BAKER - Sweet     | Love (Elektra)              |                       | 194     | 143     | 39     | 6     | 6    | 93%           | 11    |   |
| AIR SUPPLY - Lonely is  | The Night (Arista)          |                       | 196     | 128     | 61     | 6     | 1    | 96%           | 8     |   |
| TOTO - I'll Be Over You | (Columbia)                  |                       | 207     | 74      | 104    | 14    | 15   | 85%           | 5     |   |
| PAUL SIMON - You Can    | Call Me Al (Wamer Bros.)    |                       | 192     | 94      | 84     | 11    | 3    | 92%           | 8     |   |
| CYNDI LAUPER - True     | Colors (Portrait)           |                       | 188     | 53      | 105    | 17    | 13   | 84%           | 5     |   |
| MOODY BLUES - The C     | Other Side Of Life (Polydor | (PolyGram)            | 165     | 73      | 77     | 8     | 7    | 90%           | 8     |   |
| BOB SEGER & THE SIL     | VER BULLET BAND - It's      | You (Capitol)         | 169     | 47      | 100    | 17    | 5    | 86%           | 7     |   |
| CARLY SIMON - Comin     | g Around Again (Arista)     |                       | 157     | 24      | 88     | 26    | 19   | 71%           | 5     |   |
| BILLY JOEL - A Matter ( | Of Trust (Columbia)         |                       | 136     | 26      | 70     | 20    | 20   | 70%           | 7     |   |
| DAVID PACK - I Just Ca  | ın't Let Go (Warner Bros.)  |                       | 139     | 14      | 81     | 26    | 18   | 68%           | 5     |   |
| DAVID FOSTER - Who's    | s Gonna Love You Tonight    | ? (Atlantic)          | 121     | 13      | 76     | 25    | 7    | 73%           | 7     |   |
| JANET JACKSON - Wh      | en I Think Of You (A&M)     |                       | 112     | 21      | 57     | 15    | 19   | 69%           | 6     |   |
| ROSIE VELA - Magic Sr   | nile (A&M)                  |                       | 109     | 13      | 57     | 22    | 17   | 64%           | 9     |   |
| TINA TURNER - Typical   | Male (Capitol)              |                       | 74      | 12      | 39     | 18    | 5    | 68%           | 3     |   |
| RIC OCASEK - Emotion    | In Motion (Geffen)          |                       | 102     | 5       | 36     | 30    | 31   | 40%           | 3     |   |
| PETER CETERA & AMY      | GRANT - The Next Time I     | Fall (Full Moon/W.B.) | 128     | 4       | 27     | 19    | 78   | 24%           | 2     |   |
| DAVE ADAMS - Dancing    | g In My Sleep (Elektra)     |                       | 73      | 5       | 38     | 20    | 10   | 58%           | 4     |   |
|                         |                             |                       |         |         |        |       |      |               |       |   |

#### NORTHEAST

SPRINGFIELD, MA(WALT PINTO-WHYN) Toto, C.Lauper. GREENFIELD, MA(RICHARD ARCHER-WHAI) T. Turner, T. Twins,

LEWISTON, ME(CHRIS LAYNE-WLAM) Peter& Amy.

BANGOR, ME(FRED MILLER-WWMJ) J.Osbome, B.Carlisle, B.Hornsby, C Hart, H.League, Peter& Amy

WHITE RIVER JCT, VT(CHARLIE TURNER-WKXE) Jms. Brown, T.Tuesday, M. Jones, OMD, Laban.

HARTFORD, CT(DAVID BERNSTEIN-WTIC/AM) C.Simon.

NEW LONDON, CT(DANNY O'BRIEN-WNLC) Beach Boys, R.Ocasek,

H.League, Daryl Hall, C.Lauper. NEW HAVEN, CT(JAY MC CORMICK-WELI) Peter& Amy, Madonna. ALBANY, NY(CHRIS HOLMBERG-WWOM) C.Simon, Toto, A. Baker, KINGSTON, NY(WAYNE FISK-WGHQ) R. Vela, A. Murray, Beach Boys. POUGHKEEPSIE, NY(BILL PFISTER-WJJB/FM) Jms. Brown, Aretha. UTICA/ROME, NY(JOHN CARUCCI-U102) Level 42, R. Vela, C. Hart,

PITTSBURGH, PA(BOB CONRAD-WTAE) A. Baker.

JOHNSTOWN, PA(JACK MICHAELS-WKYE) B.Hornsby, H.League, C. Cross

NEW CASTLE, PA(GARY WEST-WKST) No Report, Frozen. SHARON, PA(KEITH CORSO-WPIC) Moody B's, Toto. WILMINGTON, DE(NICK SENECA-WDEL) DeBarge. DOVER, DE(DONNA BEATY-WDOV) C.Lauper, Toto, B.Joel, D.Foster.

WILLIAMSON, WV(TONY WICK-WBTH) R. Vela, M. Jones, J. Denver, M. Sweet, B.Hornsby, J.Osborne, OMD, C.Hart, C. Cross, , Beach Boys, Crowded H...

### SOUTH

OCEAN CITY/SALISBURY, MD(KEN MEDEK-WQHQ/FM) Beach Boys, C. Cross, B.J.& D.S., C.Thompson, G.Abbott.

WINCHESTER, VA(FRANK MITCHELL-WINC) L.Richie, David Pack, Peter & Amy, A. Baker, Dave Adams, Loverboy, Moody B's, DeBarge, Paul Simon, C.Lauper, Toto.

HARRISONBURG, VA(ADAM STUBBS-WQPO) Janet Jax., B. Hornsby, Peter& Amy

CHARLOTTESVILLE, VA(TOM GRAVES-WCHV) OMD, J.Buffett,

RICHMOND, VA(GARY KING-WRVA) Frozen.

RICHMOND, VA(DILLON/BEVINS-WEZS) C.Lauper.

NORFOLK, VA(NICK O'NEIL-WLTY) Toto, B.Joel.

LYNCHBURG, VA(BOB ABBOTT-WGOL/FM) R. Vela.

WEIRTON/STEUBENVILLE, WV(ANTHONY/MITCHELL-WEIR) Knight/Med

MORGANTOWN, WV(CRAIG COCHRAN-WCLG/AM) Peter& Amy, Jms Taylor, Knight/Med, A.Murray.

GOLDSBORO, NC(ALAN HOOVER-WEOR) H.League, R.Ocasek, Peter& Amy, B.Carlisle, .Boston.

ROCKY MOUNT, NC(LESLIE JORDAN-WEED) B.Homsby, R.Vela,

OMD, Glass Tigr, David Pack, , M. Jones, Peter& Amy., Boston. SWAN QUARTER, NC(MAZIE SMITH-WHYC/FM) Level 42, Peter& Amy, Knight/Med.

ALBEMARLE, NC(RIC PATTERSON-WABZ) R.Ocasek, Glass Tigr, C. Cross, B.Carlisle, C.Wheeler, Boston.

CHARLOTTE, NC(MARTY LAMBERT-WBT) Genesis.

CHARLOTTE, NC(BILL CONWAY-WEZC) B.Joel, Double, Janet Jax., Peter& Amy.

NEW BERN, NC(JOEL PORTER-WSFL/FM) Double, Peter& Amy, B.Joel, C. Cross, Seger.

ASHEVILLE, NC(BRIAN LEE-WSKY) C.Hart, C. Cross, R.Ocasek, JD Souther, OMD, Beach Boys, S. Winwood.

CONWAY/MYRTLE BEACH, SC(BOB VANDERGRIFT-WYAV/FM) A. Baker, C.Hart, T.Tuesday

CARROLLTON, GA(BOBBY DEE-WPPI) No Report, Frozen.

ROME, GA(T.J. McCLAINE-WKCX), L.Richie, OMD, Jms Taylor, S. Winwood, Temps., Boston..

ATLANTA, GA(GREG PICCIANO-WSB/AM) A. Baker, DeBarge, Moody B's, C.Simon.

ATLANTA, GA(CHAPPELL/McCOY-WSB/FM) Peter& Amy, H.League, Vandross

ATHENS, GA(BRENT JOHNSON-WRFC) S. Winwood, J.Osborne, Beach Boys, B.Hornsby

AUGUSTA, GA(HUMPHREYS/PATRICK-WZNY) No Report, Frozen. ALBANY, GA(RON MANI-WALG) C.Simon, R.Vela, , OMD, S. Winwood, Boston.

ST. AUGUSTINE, FL(JIM ANDREWS-WUVU) R. Vela, Dave Adams, Peter& Amy

STUART, FL(CHRIS MICHAELS-WSTU) Regina, Glass Tigr, Ashford &S, B Hornsby

SYLACAUGA, AL(R.BATY/A.LEE-WFEB) David Pack, Journey, C.Hart, B. Hornsby, G. Abbott, Level 42, Boston.

TUSCALOOSA, AL(SANDER WALKER-WFFX/FM) Beach Boys,

H.League, C. Cross, Peter& Amy, C.Hart.

HUNTSVILLE, AL(STEVE DALLAS-WAHR) C.Lauper, Dolly, David Pack, G.Benson, C.Gayle, M.Gilley

GADSDEN, AL(LOGAN/FORD-WGAD) Peter& Amy, Jms Taylor, C. Cross, Madonna.

GUNTERSVILLE, AL(KERRY JACKSON-WGSV) C. Cross, Vandross, H.League, C.Hart.

ANNISTON, AL(CHRIS ERIC STEVENS-WDNG) L.Richie, Peter& Amy, Beach Boys, Metropol's.

BAY MINETTE, AL(TIM BROWN-WBCA) Viktim, R. Palmer, Loverboy. MOBILE, AL(HYLTON/GOLDEN-WKRG/FM) Paul Simon, Knight/Med, Level 42.

SELMA, AL(BOB PAYTON-WTUN) No Report, Frozen.

CLARKSVILLE, TN(MONTE HAMILTON-WJZM) David Pack, , Peter& Amy, Glass Tigr, R.Ocasek, Metropol's, Boston.

CHATTANOOGA, TN(DALE DEASON-WGOW) No Report, Frozen. OXFORD, MS(DAVID KELLUM-J107), B. Hornsby, Madonna, Viktim Boston

PADUCAH, KY(CHARLIE RIVERS-WKYX), Beach Boys, C. Cross, M. Jones, OMD, Dave Adams, C. Hart, Boston...

SHREVEPORT, LA(JEFF EDMAN-KVKI/FM) Peter& Amy.

PINEVILLE/ALEXANDRIA, LA(DANIEL LYNCH-KISY/FM) C.Simon, Toto, D. Foster.

EL DORADO, AR(GARY TERRELL-KIXK) Peter& Amy, R.Ocasek, Dave Adams, L.Richie, H.League, B.Joel.

#### MIDWEST

MASON CITY, IA(CINDY HUBER-KRIB) Peter& Amy, B. Homsby, H.League, Boston.

MASON CITY, IA(STEVE LOCKER-KGLO) DeBurgh, Peter& Amy. MASON CITY, IA(HARRY O'NEIL-KLSS) Peter& Amy, C.Hart, H.League, DeBurgh, P. Gabriel, Loverboy, J.Osborne, Viktim, Metropol's.

WATERLOO, IA(ROGER DAVIS-KWLO) B.Joel.

DUBUQUE, IA(TOM CHRISTENSON-WDBQ) No Report, Frozen. DUBUQUE, IA(WES DAVIS-KAT/FM) C.Lauper, Janet Jax., Peter& Amy. CEDAR RAPIDS, IA(GARY EDWARDS-WMT/AM) Toto, Jms Taylor, David Pack, JD Souther, J.Denver.

CEDAR RAPIDS, IA(DENNIS GREEN-WMT/FM) J.Stewart, J.Osbome, C. Cross, H.League, JD Souther.

FOREST LAKE, MN(CATHLEEN CARY-WLKX/FM) No Report, Frozen. NORTHFIELD, MN(RICH HARRIS-KYMN) B.Hornsby, Double, OMD,

MINNEAPOLIS, MN(CHUCK KNAPP-KSTP/FM) Toto. DULUTH, MN(NICK DIAMOND-WEBC) No Report, Frozen. ROCHESTER, MN(RICH PETERSON-KROC/AM) B.Hornsby, Metropol's, Double, Peter& Amy, H.League.

ROCHESTER, MN(AXELSON/MITCHELL-KWEB) Peter& Amy,

DeBurgh, Beach Boys, JD Souther.

AUSTIN, MN(CHRIS DAVIS-KGHR) David Pack, R. Vela.

LUVERNE, MN(KEITH MAINE-KQAD) Peter& Amy, DeBurgh, R. Vela, Dave Adams

PIPESTONE, MN(BERNIE WIEME-KLOH/FM) C.Lauper, Toto, David

WILLMAR, MN(PAUL DAVIS-KQIC/FM) Limited W., Viktim, , S. Winwood, Boston.

MARSHALL, MN(CRAIG ALLEN-KKCK/FM) D.Foster, R.Ocasek, David Pack, J.Osborne, Peter& Amy, DeBurgh, N.Edition.

MONTEVIDEO, MN(LOU KUNO-KMGM) Peter& Amy, Janet Jax., R.Ocasek.

ST. CLOUD, MN(MIKE DIEM-WJON) B.Hornsby, J.Buffett, Beach Boys, H.League, Peter& Amy.

ABERDEEN, SD(DAN ZERR-KSDN) B.Hornsby, , Viktim, Boston. GRAND FORKS, ND(PAUL KERO-KNOX) Peter& Amy, OMD, David Pack, C.Hart, Metropol's.

HANNIBAL, MO(CHUCK YATES-KGRC) Beach Boys, Janet Jax.. POPLAR BLUFF, MO(KELLY URICH-KJEZ) Journey.

ST. JOSEPH, MO(BOB HEATER-KKJO) Viktim, Peter& Amy. JOPLIN, MO(EVERETT GREEN-KFSB) Peter& Amy, J.Buffett, Vandross, Beat Rodeo, C. Cross, R.Ocasek, H.League.

CUBA, MO(TIM McNUTT-KBCC) C.Simon, , Peter& Amy, Metropol's Boston.

LAWRENCE, KS(BILL LEE-KLWN) B.Hornsby, J.Buffett, , G.Abbott, J.Stewart,Boston.

TOPEKA, KS(ROSE RUES-KMAJ) Peter& Amy, Janet Jax..
PARSONS, KS(GREG FORSHTAY-KLKC) H.League, C.Thompson,
Double, Level 42, David Pack, Beach Boys.

LINCOLN, NE(CATHY BLYTHE-KFOR) David Pack, Peter& Amy. HASTINGS, NE(BRUCE DAVIS-KHAS) No Report, Frozen.

### CENTRAL

NEWARK, OH(DAVE BLACK-WNKO) Toto, , Peter& Amy, Beach Boys, M. Jones, OMD, S. Winwood, Boston.

URBANA/SPRINGFIELD, OH(RUSS SHAFER-WKSW) Beach Boys, B. Hornsby, R. Ocasek, Boston.

LOGAN, OH(CHUCK ANTHONY-WLGN), Peter& Amy, OMD, Boston. COLUMBUS, OH(DAVE BISHOP-WSNY) C.Lauper, B.Joel. MARION, OH(JIM HOWELL-WMRN) Peter& Amy, Metropol's. MARION, OH(BILL MOORE-WDIF) C.Hart, P.Gabriel, Peter& Amy, S. Winwood, Viktim.

ARCHBOLD, OH(RICK CONTI-WHFD) Janet Jax., DeBarge, C.Thompson, DeBurgh, C.Hart.

TOLEDO, OH(FRED HELLER-WSPD) A.Murray, Janet Jax., Peter& Amy, D.V.& A.B.

TOLEDO, OH(JAY MATTHEWS-3WM) Janet Jax., Seger.

ZANESVILLE, OH(PETE PETONIAK-WHIZ) Level 42, B.Hornsby, Beach Boys, C.Hart.

YOUNGSTOWN, OH(JIM MARTIN-WFMJ) H.League, R.Ocasek, C.Thompson, DeBurgh, Deniece W..

DOVER, OH(STEVE KELLY-WJER) R.Ocasek, Dave Adams, Level 42, Boston.

SANDUSKY, OH(BILL ZIMMERMAN-WLEC) Alabama, D.V.& A.B., Deniece W

HAMILTON, OH(MARK GIBSON-WMOH) B.Hornsby, C.Simon.

SPRINGFIELD, OH(DALE GRIMM-WIZE) Janet Jax...

SPRINGFIELD, OH(STEVE POPP-WAZU/FM) C.Simon, David Pack. GALLIPOLIS, OH(TIM MAXWELL-WJEH) OMD, M. Jones, , C. Cross, R.Vela, Boston..

RUSHVILLE, IN(KEVIN L.STONE-WRCR) Peter& Amy, DeBurgh, Double, J.Osborne.

LOWELL, IN(JIM HOLLY-WZVN) C.Thompson.

KOKOMO, IN(DARRYL PARKS-WIOU) H.League, R.Ocasek. MUNCIE, IN(RANDY TANNER-WOKZ) , DeBurgh, Outfield, Dave Adams, C.Hart, Metropol's, Boston.

LAFAYETTE, IN(MKE JOHNSON-WASK) Double, Beach Boys. MONROE, MI(WHEELER/DAVIS-WTWR) B.Hornsby, L.Richie, DeBurgh.

FLINT, MI(BILL PEARSON-WTRX) Double, Peter& Amy, Loverboy, B.Hornsby, Beach Boys, C. Cross, R.Ocasek.

LANSING, MI(JACK ROBBINS-WILS/FM) Peter& Amy.

KALAMAŽOO, MI(DAVE KORI-WKMI), Moody B's, Daryl Hall, R.Ocasek, Boston.

BATTLE CREEK, MI(RICK CHAPMAN-WKNR) David Pack, T.Turner, Peter& Amy, Double, B.Hornsby.

GRAYLING, MI(BOB DITMER-WOON/FM) Peter& Amy, Beach Boys, R.Ocasek, OMD, R.Vela.

KENOSHA, WI(TERRY HAVEL-WLIP) Beach Boys, B.Hornsby. MILWAUKEE, WI(BOBBY IRWIN-WISN) No Report, Frozen. MILWAUKEE, WI(BETH FAST-WMYX) No Adds.

FT. ATKINSON, WI(ROB ANDERSON-WFAW) C.Simon, B.Joel, David Pack, D.Foster.

RICHLAND CENTER, WI(JOHN DOYLE-WRCO) Paul Simon, A.Murray, D.Foster, Metropol's.

MADISON, WI(PAT O'NEILL-WMGN), B.Joel, Beach Boys, Boston. MADISON, WI(DOUG LANE-WIBA) L.Richie, C.Lauper, JD Souther, D.V.& A.B..

BEAVER DAM, WI(STEVE SABATKE-WBEV) No Report, Frozen.
REEDSBURG, WI(KEVIN KELLOGG-WRDB) G.Benson.
HUDSON, WI(RICK THOMAS-WRPX) No Report, Frozen.
GREEN BAY, WI(DAVID CAREW-WDUZ) C.Simon.
WAUSAU, WI(DAVE WRIGHT-WRIG) No Report, Frozen.
MENOMONIE, WI(ALISON GIRARD-WMEQ) Peter& Amy, DeBurgh.
APPLETON/OSHKOSH, WI(CHRIS HANSEN-WMGV) Frozen.
JOLIET, IL(TED BROWN-WJTW/FM) Level 42, B.Hornsby, DeBurgh.

WILMINGTON, IL(RAFE SAMPSON-WDND) Viktim, M. Jones, OMD, Boston...
ROCKFORD, IL(BRILL/HECKLER-WROK) Peter& Amy, B.Hornsby.

LA SALLE, IL(JEFF GEESSEN-WAJK) B.Joel, C.Simon, Seger. FREEPORT, IL(JIM DOUGLAS-WFPS) No Report, Frozen. PEORIA, IL(DENISE HENLEY-WIRL) C.Simon, B.Joel. PEORIA, IL(ROBB WESTABY-WMBD) No Report, Frozen. BLOOMINGTON, IL(JIM ANDERSON-WIHN) Level 42, B.Hornsby, Peter& Amy, Knight/Med.

### SOUTHWEST

TYLER, TX(JANIE BAKER-KTYL) Vandross, OMD, Peter& Amy, C.Hart, C.Thompson, C. Cross, Mid. Star, R.Ocasek, Boston.

NACOGDOCHES, TX(DALLAS BAKER-KTBC) Frozen.

WICHITA FALLS, TX(DAVE LANDRY-KTLT) No Report, Frozen.

HOUSTON, TX(BRUCE NELSON-KNUZ) Toto, Air Supply.

HOUSTON, TX(MATT/KOSH-KLTR) C. Cross, J.Buffett.

DEL RIO, TX(KEVIN BEL-KDLK) No Report, Frozen.

ODESSA/MIDLAND, TX(JOHN ROMAN-KQIP) No Report, Frozen.

EL PASO, TX(BILL CLIFTON-KLTO) Level 42, C.Simon.

PHOENIX, AZ(SAM CHURCH-KKLT) Madonna, H.League.

SEDONA, AZ(RANDY MAHANNAH-KAZM) R.Ocasek, J.Buffett.

GALLUP, NM(ERIC ALLEN-KKOR) R.Vela, R.Ocasek, T.Turner, H.League, Boston..

LAS CRUCES, NM(JUAN VELASCO-KOBE/AM) Janet Jax., Peter&

### **ROCKY MOUNTAIN**

Amy, Double, M. Jones, G.Abbott.

HAVRE, MT(DAVID LEEDS-KOJM) Janet Jax., H.League, Double.
MISSOULA, MT(LEE CURTIS-KYLT) Beach Boys, Boston..
HAMILTON, MT(STEVE FULLERTON-KLYQ/FM) B.Joel, N.Diamond,
Peter& Amy, J.Osborne, Metropol's.
BOULDER, CO(JEFFREY GOODWIN-KBOL)No Report, Frozen.
GREELEY, CO(ELLIOTT/PLY-KISF/FM) No Report, Frozen.

COLORADO SPRINGS, CO(JOHN T. HOWARD-KVUU) David Pack, B.Joel, Level 42.

PUEBLO, CO(RIP AVINA-KDZA) Janet Jax., Beach Boys. SALIDA, CO(CHARLES DARWIN-KVRH) B.Hornsby, Peter& Amy, DeBurgh, D.V.& A.B., C. Cross, Metropol's.

MONTROSE, CO(TOM OWCA-KUBC) H.League, Peter& Amy, Level 42, C.Thompson, M. Jones, B.Joel, R.Vela, Janet Jax., Knight/Med, Dave Adams, R.Ocasek.

GRAND JUNCTION, CO(O'BRIANT/DAY-KIfO) Viktim, R.Ocasek, Peter& Amy, , Beach Boys, J.Osborne, Glass Tigr, C.Thompson, Boston... RIFLE, CO(DEAN ANGELL-KDBL) Peter& Amy, H.League, J.Osborne, Viktim, N.Edition.

VAIL, CO(CHRIS BAKER-KRVV) No Report, Frozen.

POWELL/CODY, WY(JERRY CLARK-KLZY) B.Hornsby, R.Ocasek, Double, Beach Boys, C.Hart.

GILLETTE, WY(DENNIS SWITZER-KOLL) Janet Jax...

SUN VALLEY, ID(JEFFREY BALLOU-KSKI) Level 42, , H.League, Metropol's, Boston.

GRANGEVILLE, ID(JIM CROSS-KORT) Peter& Amy, M. Jones, Dave Adams, OMD, , C. Cross, Boston.

BOISE, ID(DREW HAROLD-KBOI) Beach Boys.

W

SALT LAKE CITY, UT(LEMICH/JESSOP-KSL) Frozen. MANTI, UT(STAN ERIKSEN-KMTI) Double, B.Hornsby.

#### **FAR WEST**

RENO, NV(JIM O'NEAL-KRNO/FM) Beach Boys, Knight/Med, DeBurgh. CARSON CITY, NV(SCOTT CARSON-KPTL) David Pack, Knight/Med, LOS ANGELES, CA(KAYE/KILEY-KOST) Peter& Amy.

LOS ANGELES, CA(LABEAU/TYLER-KFI) No Adds.

SAN DIEGO, CA(MARK LARSON-KFMB) Peter& Amy, D. Foster. SAN DIEGO, CA(RICH/KNIGHT-B100) Vandross, Glass Tigr, B.Homsby. PALM SPRINGS, CA(TY STEVENS-KDES) R.Ocasek, Double, FRESNO, CA(SCOTT HUSKEY-KLTK) No Report, Frozen.

SAN LUIS OBISPO, CA(DAN ARMSTRONG-KVEC) No Report, Frozen. SAN LUIS OBISPO, CA(CAROL MEYER-KKUS) No Report, Frozen. MONTEREY, CA(MICHAEL READING-KWAV/FM) Dave Adams, Beach

SAN FRANCISCO, CA(JACK KULP-K101) Toto, Janet Jax... CONCORD, CA(RAVI PERUMAN-KKIS) H. League, Peter& Amy, C.Thompson, Beach Boys.

CONCORD, CA(JIM HAMPTON-KWUN) B.Joel, D.Foster, R Ocasek Boston

SAN RAFAEL, CA(BOB CLARKE-KTIM/FM) S. Winwood, Peter& Amy,

SAN JOSE, CA(BILL WEAVER-KLOK) P. Hyman, A. Baker, C. Lauper, N.Edition.

MODESTO, CA(EDWARDS/McCULLOUGH-KO93) Janet Jax., Peter& Amy, OMD, Double.

UKIAH, CA(DANNY VANMETER-KUKI) C.Simon, Toto, McCartney, Janet Jax., C.Gayle, A.Murray, JD Souther.

ARCATA, CA(STEVE OCEAN-KATA) B.Hornsby, B.Joel, R.Ocasek, Peter& Amy

CRESCENT CITY, CA(RENE SHANLE-HUTZELL-KCRE) J.Osborne, C.Simon, C.Hart, R.Ocasek, Peter& Amy.

PLACERVILLE, CA(KAWAI/FORRINGTON-KHTN) C.Hart, , M. Jones, Peter& Amy Boston.

VACAVILLE, CA(SHEILAH BOWMAN-KUIC) Daryl Hall, Van Halen, Journey, B. Hornsby.

SO. LAKE TAHOE, CA(RON WEST-KOWL) Madonna, , S. Winwood, OMD, Boston

LAKE TAHOE, CA/NV(BRIAN BECK-KTHO)Boston, C.Simon, M. Jones, Level 42, C.Thompson.

SACRAMENTO, CA(IRONS/ANDREWS-KHYL/FM) C.Hart, B.Hornsby, Beach Boys, Jms Taylor,

CHICO, CA(DAVE KINDIG-KPAY) C.Lauper.

GRASS VALLEY, CA(RICH BROCK-KNCO) Peter& Amy, J. Buffett, Beat Rodeo, Metropol's

OROVILLE, CA(JEFF NELSON-KORV) R. Vela, OMD, Peter& Amy, Boston

BURNEY/REDDING, CA(JIM LEE-KARZ) Moody B's, Seger, B.Joel, Daryl Hall, Toto, C.Lauper, Viktim.

RED BLUFF, CA(KELLY FROST-KBLF) D.& Price, B.Joel, C.Gayle. SUSANVILLE, CA(HARDAWAY/CRAIG-KSUE) R. Vela, P. Gabriel, H.League, C.Thompson, Glass Tigr, M. Jones, OMD, Boston.

### NORTHWEST

THE DALLES, OR(BRIAN HANSON-KMCQ) Regina, Moody B's, Metropol's, JD Souther, TR & Allman, Knight/Med, C.Simon, S. Red. PORTLAND, OR(JOHN WILLIAMS-KGW)No Report, Frozen. CORVALLIS, OR(P.J. EMMERSON-KLOO/AM) Peter& Amy, R.Ocasek, T. Turner, Loverboy, A. Murray, Viktim.

EUGENE, OR(MITCHELL/MILLER-KDUK) B. Hornsby, , Beach Boys, C. Cross, J.Buffett., Boston

MEDFORD, OR(JIM ZINN-KMFR) Peter& Amy, Beach Boys, D.& Price. MEDFORD, OR(JOHN O'BRIEN-KYJC) C. Cross, J.Osbome, H.League, B.Joel, OMD, Beach Boys, B.Hornsby, Peter& Amy, J.Buffett. KLAMATH FALLS, OR(KATIE McGEE-KKRB) Viktim, P.Gabriel, Jms Taylor, DeBurgh.

AUBURN, WA(CARL SAWYER-KASY) R.Ocasek, Peter& Amy, R.Vela.

MOUNT VERNON, WA(MIKE HARTMAN-KBRC) Jms Taylor, P. Hyman, C.Hart, R.Vela, J.Osborne, JD Souther

OAK HARBOR, WA(DAVID BOWDEN-KISD) Peter& Amy, B.Carlisle, OMD.

OLYMPIA, WA(DICK PUST-KGY) J. Buffett, David Pack, J. Osborne, Peter& Amv. Boston

ABERDEEN, WA(PAUL LANKOW-KXRO) Moody B's, Seger, T. Turner, A.Murray, C.Simon, Knight/Med.

CENTRALIA, WA(JIM KNUTSON-KELA) Peter& Amy, R.Ocasek, D.V.&

SHELTON, WA(GLEN CONNOLLY-KMAS) JD Souther, Peter& Amy, Level 42.

KELSO/LONGVIEW, WA(RAY BARTLEY-KLOG) Peter& Amy, R.Ocasek, DeBurgh.

YAKIMA, WA(DAVE HANSON-KIT) No Report, Frozen. YAKIMA, WA(FRANK TAYLOR-KMWX) OMD, , C.Simon, Boston...

TRI-CITIES, WA(BILL TEMPLETON-KALE) Vandross, J.Osborne, OMD, Peter& Amy, B.Carlisle, C. Cross, E.Money.

ANCHORAGE, AK(CARTER B.-KFQD) Janet Jax., R.Ocasek, B.Joel. ANCHORAGE, AK(GREG WILKINSON-KKLV/FM) Beach Boys. Vandross, C.Hart, J.Osborne, C. Cross.

SOLDOTNA, AK(J.J. McCARTNEY-KCSY), M. Jones, OMD, Peter& Amy, Boston.

#### WELCOME To Our New A/C Correspondent:

T.J. McClaine, WKCX Radio, P.O. Box 1546, Rome Ga 30161 (404-291-9705)

### BIRTHDAYS

#### Our BEST WISHES and HAPPY BIRTHDAY To:

Dean Angell, KDBL-Rifle, CO 9/21 Jeff Spencer, WILI/FM-Willimantic, CT 9/21 Dickey Lee 9/21 Tom Bradley, KTGR-Columbia, MO 9/22 Debby Boone 9/22 Rich Schwan, Columbia Records 9/23 Tim McNutt, KBCC-Cuba, MO 9/23 Bruce Springsteen, Ray Charles, Julio Iglesias 9/23 John Hampton, KSTN-Stockton, CA 9/24 Tim Harrison, KSEZ-Sioux City, IA 9/24 David Carew, WDUZ-Green Bay, WI 9/26 Dennis Day, KSAN-Oakland/San Francisco, CA 9/26 Olivia Newton-John, Bryan Ferry, Lynn Anderson 9/26 David Frizzell, Marty Robbins 9/26 Irma Molina, RKO-Los Angeles, CA 9/27 Meatloaf 9/27

### BIRTHS

Our CONGRATULATIONS to GREG FORSHTAY, Music Director of KLKC- Parsons, KS, and his wife ROXANNE on the birth of the fifth son PAUL GREGORY. Born on September 9th, weighing 8 lbs, 12 oz.

.CONGRATULATIONS to CHRIS LAYNE, Music Director of WLAM-Lewiston, ME, and his wife MARIE on the birth of the first son MATTHEW. Born on September 13th, weighing 6 lbs, 3 oz.

### DEPARTMENT OF CORRECTIONS

We inadvertently credited the wrong photographer for the GAVIN REPORT Huey Lewis feature story ( issue 1623, page 18). Inside photo credit should read: Steve Jennings

We appologize for this error.





### CHINWAG

by Keith Zimmerman, Joe Belden and Kent Zimmerman



In years past, the National Association of Broadcasters' fall conventions have been designated as Programming Conferences, to distinguish them from the management and engineering-oriented meetings in the spring. This year's get-together in New Orleans was titled simply "Radio '86," a semantic distinction that proved to be based in fact. Most PDs we talked with complained that the convention has lost its original focus. "The event may have gotten too big for program directors," reports Tony Waitekus, PD at WCIL-Carbondale, IL. "Now they've got engineers, salespeople and all kinds of GMs running around." And Gary Berkowitz from WHYT-Detroit says, "I had a good time, but I wish there had been more roll-up-your-shirtsleeves programming sessions. They were so few and far between that you had to get there and hour early to get a seat." Berkowitz says he seriously questions whether he will attend next year. Kipper McGee, PD at New Orleans' B-97, agrees there were "too many sessions on how to rust-proof your AM directional antenna," but adds, "Socially, it was great." Most schmoozing took place in the lobby of the Marriott Hotel, since the hospitality suites high above were effectively blockaded by elevator gridlock. Rollye Bornstein, president of Mediatrix, says many convention-goers simply bypassed the hors d'oeuvres for the pleasures of the French Quarter: "Why go to the 32nd floor and not know when you're going to get down, when you can walk out the door and have a nice dinner?"

Morning Madness: KSRR-Houston has ended its search, as Bobby Mitchell slides down from WHYT-Detroit to fill the seat once warmed by Moby. PD Andy Beaubien says Mitchell was "our top choice--he's got a positive young-adult style that's 180 degrees different from Moby's." Also making a segue is KKRZ- Portland PD/morning zookeeper Gary Bryan, who will take over programming chores at Seattle's KUBE on

Other media movement of note include the resignation of Bill Perasso, WEA branch

manager in San Francisco for more than 15 years. Jack Shue, WEA's Seattle honcho, will replace him... KFRC-SF assistant program director Jack Silver is off to work SuperSpots in the Windy City...Boston's WFNX announces the addition of Local Music Director Bill Abbate and overnighter Neal Bastas, who replaces Deb Brady, now at WXXP-Pittsburgh ...Jonni Erickson is promoted to full-time at KSND-Eugene, OR. Blake Patton is the new PD/MD at KCLD-St. Cloud, MN as part-timer Neil Phelen moves into afternoon drive...Congratulations to Kevin O'Neal, PD at WRNS in coastal North Carolina, for winning Beasley Broadcasting's Programmer of the Year award... And finally, Get-Well Wishes to Motown's Vicki Leben, who has just gone through major back surgery. She's recovering at Valley Presbyterian Hospital, 15107 Vanowen, Box 9102, Van Nuys, CA 91409.

New York Sightems...Wanna hear the latest tunes? A good way is to hop the redeye to the Big Apple, which Chinwag invaded on a combination Goodwill/Search and Destroy Mission. Gavin Marketing legend Bob Galliani was looking to-o-o-o bad in his combo cashmere/wool sportscoat. First stop was the palaces of Atlantic where Vince Faraci, fresh from the WEA Miami trip, spun some Bad Company. Later, Judy Libow spun us a videotape of Genesis, Peter Frampton and Roger Daltrey jamming with the entire Atlantic Promo team (dubbed "The Atlantics"). Danny Buch is a kill piano player in the vein of Leon Russell. David Fleischman sang a mean "Mustang Sally." Lou Sicurezza looked at home behind a Yamaha DX7. Tunc Erim on congas and more. They oughta make Phil Collins work an Atlantics record. P.S. Judy. Don't give up your day job ... We talked hits and baseball with Marc Nathan and Margo Knesz. Nathan has a steel-trap mind when it comes down to hit record trivia. Ask him to recite the entire Playboy Records catalogue sometime...Charlie Prevost is a man with an interesting past (having managed Supertramp during their heyday).

Don't be surprised if you read an interview with him in a future Gavin issue... Elektra Records is alive and thriving madly. Mike "Attention, K-Mart Shoppers!" Bone downplayed his rack-mount super stereo. College whiz Harry Levy looked on with quiet admiration as Bone pontificated on the virtues of Metal Church. Brad Hunt was especially cocky, since it looks like the Red Sox aren't gonna fold until the playoffs... To pay us back for having their names projected on the Oakland A's scoreboard, Island's Bob Catania and Andy Allen enlisted the lovely Kathy Kenyon and held a Rumanian steakhouse hostage. Allen sipped frozen vodka while B-boy Galliani drank Fox's U-Bet Syrup mixed with chicken fat. In the background, the restuarant sang "Happy Birthday"...Getting Epic/CBS's Steve Backer, Jack Isquith, Michelle Block and Dane Venable together isn't that hard. They came bearing a tape of the new James Brown album featuring a track with Steve Winwood called "How Do You Stop?" New Amsterdam flowed...Jaye Reggio was too bashful to let us visit sans make-up. Later, Galliani stormed the Manhattan offices and saw Jack Satter work magic on the phone... Eddie Mascolo and Mike Becce are enjoying the success of Bruce Hornsby. Also enjoying herself at RCA is Lisa Velasquez, showing off the calluses on her dialing finger. Album utility man John Siegler first thought we were process servers. Once he realized we were the Men from Gavin, he was all smiles...East coast IRSman Paul Brown downed three cups of java as we talked about "life, sex and madness." He's quite enthusiastic about just joining IRS, spreading havoc on the airwaves. PB's a future star of our biz, a bright chap...Paul Rappaport finally admitted to being a Hunter Thompson fan and thus will receive a weekly column for his honesty. Along with Linda Kirishjian and Lisa Wolf, Broadway and Times Square was a little less safe. All are anticipating five discs of live Bruce...NYC is a rap song, a folk song, and a rock n roll song combined. The person who blends those elements together in a song will capture the magic of the Big Apple. Go see "She's Gotta Have It." Thanks to Upside Records' John Rosenfelder for insisting we pick up Oliver Nelson's Blues And The Truth. It is truly amazing, bub.



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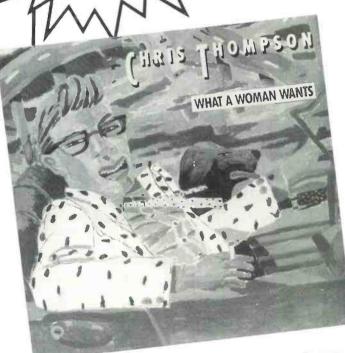
### WHAT A WOMAN WANTS

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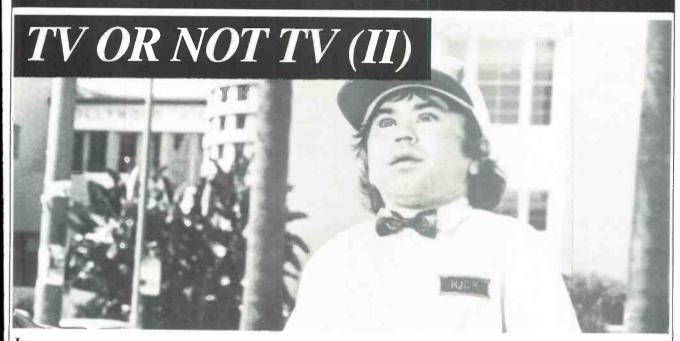
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### HOLLYWOOD by TONY RICHLAND



Like all good Americans, we've spent much of the past week previewing the network pilots for the new TV season. As far as we're concerned, it's the same old pap and filler. OUR HOUSE is LITTLE HOUSE ON THE PRAIRIE revisited. THE WIZARD is a product of some TV guy who'd had too many Scotch Mists when he conceived it, and a bunch of worn-out old Loni Andersons and Andy Griffiths are back to lull us again. Cable ain't much better with all the pay channels repeating Brat-Pack sagas and Schwarzenegger Terminator-clone epics. Gary Shandling and David Brenner, (who are really the same person with the same lips), Joan Rivers, and God knows who else are inflicting new late-night yap shows on a numb public, and dead people are arriving back in droves on the night-time soaps on which we thought they'd expired. Monday Night Football is now as boring as Monday Night Real Estate Seminars (due to How-Wad's retirement). and only OUR business demonstrates a modicum of creativity via a few inventive videos...and THOSE are becoming few and far between. Baseball's pennant races are virtually over...no, they ARE over and have been since June, and the tube, in general, is a giant blob of goo. That is to say...ALMOST a giant blob of goo, as once again, RTV (RICHLAND TELEVISION NETWORK) has arisen to fill the void. RTV is available in select areas, and for those of you whose systems receive it, we thought we'd preview a sampling of some of the coming year's offerings:

HAM-MAN! "Walk softly, but carry a big schtick" is but one of the mottos of the wisecracking private dick, Bob Hamilton, who moonlights as a San Francisco PD and in reality is a Shamus-By-The

Sea. Known to most Bay Areans as the major domo of KYA/KSFO, the not-to-bedenied-HAM-MAN (!) hits the streets at night, arresting bad guys and traffic girls on sight, even if they haven't done anything wrong. HAM-MAN (!) operates on instinct. This crusading radio guy/private eye strode into crosstown rival K101 last week and busted the entire staff for charges ranging from Lack of Seals & Crofts to Over Helen Reddy. HAM-MAN's (!) scraps lead him into heart-stopping situations week after week, as he utters this tight-lipped greeting to all competitive programmers, "Go ahead. . . Make My Daypart!!"

CUTE-KID 'n' FAM'LY: An adorable little 42-year-old black child, (played by Billy Bass) moves into the white middle-class condo owned by a yuppie A/C couple (played by Dino Barbis and Diane Rufer). The humorous juxtaposition of lines such as "Yo Mama" and "I Heard That," from little Billy, to Dino and Diane's "Let's get the BMW oiled" and "Where's my Reeboks?" makes for a fascinating and yock-filled mix. In the pilot episode, Billy strides into his adopted parents' family room, rips Michael Franks off the stereo and replaces it with The Best Of Run DMC...and THAT'S when the hi-jinks begin!

PET SHOP GOYS: A wacko and wildly diversified bunch of promo persons (Jack Silverstein, Pat Martine and Tom Jodka) operate a combination animal shelter and record store in a Boston loft upstairs from CHEERS. Zany happenings are the order of the day as each episode trades on the natural conflict between the disc and dog businesses. In one segment, EMI's Jodka sells a trained seal to a man requesting Dan Seals, and the resulting confusion puts the trio in a trick bag

which puts the laugh in a state of hysteria. MCA's Martine is uproarious as the resident goofball, a fact certain to be recognized when EMMY time rolls around.

DEES WERE THE DAYS: KIIS/FM's Rick Dees may appear to be a normal high-rated a.m.-drive guy, but only viewers will be aware of his real status as a weird jive-spouting alien from the planet GARYOWEN. Dees' extraterrestrial state enables him to read the minds of fellow morning guys while schmoozing in the lobbies of record conventions. Competitors such as John Lander and Scott Shannon are amazed when Dees uses uncopyrighted phrases like "Pick O' The Pack in Wax Shellac" without offering royalties.

54 MINUTES: Presenting an even FASTER-paced version of his wildly successful 59 MINUTES of last year, Indie record exec Don Anti gets right to the heart of the matter with scalpel-like investigations into such controversies as MADONNA'S BRAS: WHO SCULPTS THEM? and RAZZY BAILEY: THE MAN AND THE NICKNAME. The Ant-Man's hidden cameras respect no scam or sham and all of America (except Billy Brill) will be semi-spellbound as they wonder...WHAT NEXT?

Space has permitted but a few summations of RTV's programs for '86. The rest of our schedule is equally compelling and further detail will appear in this space. We'll probably resume with comments about our Hill Street Blues-type series, 'Charlie Minor: His Lives, His Loves, His Resnick." Peace!







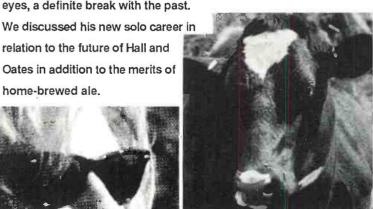
by Kent Zimmerman



It all started with a press release-a rather strange press release. Instead of the usual facts and figures (which in Daryl Hall's case could be immense and impressive), included was a 25-line, third-person description titled "Daryl Hall." One-liners included: "He likes to hunt," "He brews his own ale." "He is a nice quy." "He is honest." Admittedly, it took about five minutes to write, yet it was a refreshing departure from the usual bios boasting mounds of self-congratulatory accomplishments. We talked to Daryl at what is obviously an exciting and challenging crossroads in his career. Though Hall released a prior solo LP (Sacred Songs produced by Robert Fripp), Three Hearts in the Happy Ending Machine is, in his eyes, a definite break with the past.

relation to the future of Hall and Oates in addition to the merits of





### ACCIDENTLY



home-brewed ale.

the GAVIN REPORT/September 19, 1986

"I want to develop my own individual ideas, as I'm sure John wanted to.

But that doesn't mean we can't have a reunion once in a while."



KZ: Three Hearts In The Happy Ending Machine was recorded overseas. Did that have anything to do with Hall & Oates recording so much of their music in New York?

DH: I wanted to get out of the States because I associate New York with Hall & Oates' sound. That's where John and I really got most of our influence, other than our Philadelphia roots. I figured that since I write very spontaneously and react to my environment, by removing myself from the States, I'd automatically have a different sound and a different slant on things.

KZ: When did Dave Stewart become involved in the album?

DH: In the very beginning, to tell you the truth. I just went to England with nothing in my head. I decided I was going to see who I could meet and bumped into Dave Stewart. We hit it off so well that we decided to just start writing some songs and go into the studio together. He was only involved in the beginning of the album. He really wasn't there for the whole thing. We were trying to decide whether to put Dave's name on as co-producer. I wanted to because I thought he played an important part in getting things started and getting a direction happening. But physically, he wasn't really around. It was mostly done by (bassist) T-Bone Wolk and me. Dave had so much going on this year. So I said, "Just stop in and throw some ideas my way and step out of it." It was more of a friendly collaboration than anything else. KZ: My favorite track is "I Wasn't Bom Yesterday." It alludes to leaving behind cynicism and city life. Are you a former cynic?

DH: I think being a cynic is like being an alcoholic; You never really leave it. It's always there looking over your shoulder. But you can try to stay away from it a little bit. By making a musical break with New York, I also made kind of a mental break after all these years. By staying not only out of the city,

but out of the country, I was trying to rearrange my brain a little bit. I think that shows up on the lyrics. I can only now tell what I was really writing about. I wasn't sure what I was saying. Now I can look at it in retrospect. A lot of things seem to have culminated over this year both musically, artistically, and personally--everything.

KZ: On the liner notes, you mention "happy accidents." What were some of the happy accidents that made this record special?

DH: God...so many things. Meeting Dave Stewart was a happy accident. I didn't have him in mind at all. It was pure chance for that to happen. Things like Joni Mitchell being on the same airplane, winding up in England with me saying "Come on down to the studio." (laughs) So many things like that. I felt like a juggler. Every time I put my hand out, the ball would just fall in. It was one of those effortless projects. Sometimes it's like pulling teeth, but this time it was just flowing along. I think a lot of it had to do with good luck.

KZ: Was recording "Right As Rain" with Joni Mitchell an easy collaboration?

DH: Real easy. I've known Joni Mitchell for a long time. I've always wanted to sing with her. We talked about it a lot and finally found an opportunity to do it. I'd like to do it again. I love singing with her. She's the greatest.

KZ: On that song, there's a droning effect in the beginning, followed by the drums that kick in towards the end.

DH: That drone is an ancient instrument called a vielle. It's also called the hurdy-gurdy, not the hurdy gurdy like you see in a carnival: This one is a pre-medieval stringed instrument that you crank. I found this guy in Paris who could play it. They're very hard to find. It's a great sound, a haunting kind of sound.

KZ: Was this the same person who was the French percussionist on the LP?

DH: No. That was somebody else--a percussionist named Michel de La Port who was an amazing find. He's another lucky accident. I went to Paris, again with nobody in mind, and just decided to look up some musicians. I asked for an African percussionist, and they wound up giving me an ex-Foreign Legionnaire who had spent years in North Africa and India. He made his own drums and had studied with African and Indian drum masters. He added a lot to the rhythm and the feel of album. It was different from Afro-American rhythms I'm used to using. I've never really explored North African. I mean, I know North African music but I never used it on record. It's very sensual and an amazing kind of groove. I'm surprised more people

KZ: What countries does this music originate from?

DH: Algeria, Tunisia, Senegal...places like that. KZ: How did you manage to control the technology on your album?

DH: I didn't use any. (laughs) That's the best way to do it. I used sampling, but I used an Emulator 2 and that was almost like punching out sounds out of a synthesizer. There's not one MIDI instrument on this album, which I'm proud of. (laughs) I used all real people. The percussion is real. The drummer is real. I wanted to get away from all that synthesizer stuff. I always felt that I had a pretty good grip on that stuff anyway with John (Oates). We always felt that we used them as tools. I just didn't feel like using those textures on this album. I wanted to get more into those string kind of sounds--guitar, mandolin and this vielle. Things like that make it all a little bit more organic sounding.

KZ: At what point did the string arrangement end up on "Dreamtime"?

DH: Pretty much at the end. A guy named Michael Kamen did it. He works a lot with Eurythmics. I had known him in New York years ago. He's a New Yorker living in England now, so we just called him up. He's great.

KZ: Did the "Ruthless People" theme come out of your sessions?

DH: Yes, right at the end of the sessions. Right before we went in and started mixing, somebody called me up from New York and asked if we wanted to do this. Dave had re-emerged, and we called Mick (Jagger) up and we all got together and pretty much jammed it out and wrote the song and produced it three ways.

KZ: Do you still habitually walk into recording sessions with next to nothing prepared in advance?

DH: Yes. Sometimes I have a year or whatever between albums. I'll put down little things on tape, just little snips of ideas, maybe a half of a chorus or something like that. Then I listen to all those things before I go into the studio. Actually, on this album I went in with nothing. Four of the songs were written in the studio with nothing at all in our heads beforehand.

KZ: You say environment affects you so much when you're making music spontaneously. What was the environment like for you in Europe? DH: Different cities have different influences around them. London has a feel all of its own. Beyond music, it gets into a subliminal environmental kind of thing. As far as Paris, that has its own connection due to colonization of Northern Africa. The musicians are influenced by different things. All of those things combined pile up in your brain and you just spit them out. KZ: I've noticed a lot of African records are released on French labels. What is it about France and African music?

DH: It has to do with colonization. The French were in Algeria and Morocco for years and years. People are always influenced by their imperialist activities. (laughs). That's the exchange that usually goes down. That's the roots of a lot of French music.

KZ: You've written that you grew up "with" the ghetto as opposed to "in" the ghetto. What did you mean?

DH: Well, I think that the ghetto has grown up a lot, too. I think I grew up along with the ghetto. I see a giant change in the black community and black



"Being a cynic is like being an alcoholic. You never really leave



music since I was a teenager and younger. It certainly has influenced the way American music is going. You know soul music has always been an integrated thing for me due to my particular environment and experiences. It's starting to happen more and more now. For the first time, you can really say that the black community has actually at least ventured into the middle class. I see things changing.

KZ: When you were a lad in Philadelphia, were there two kinds of music to grow up to? For instance, there was the Italian stallion, greaseball kind of guy like Fabian, and then there was black music.

DH: Well, I'm too young for Fabian and all that stuff. That whole Frankie Avalon/Philadelphia sound was completely manufactured with no ties to the streets except that they grabbed these guys off the streets. The kind of music I listened too was the music of the city, which was an integrated music. It was black-oriented, but it was really made by blacks and whites, generated mostly by blacks. At that time, there was a lot of interplay between all groups of people in Philadelphia. I hope it's still the same way there. It certainly was that way when I was a kid.

KZ: You've also written that you don't care much about winning, yet you've had so much success. Does that kind of attitude help when it comes to succeeding?

DH: It always helps when you don't have to think about it. It's like saying you don't care about money if you're rich. I'm not a person who worries a lot. I'm not competitive by nature. I have standards that I set upon myself. I'm driven by other things than "being number one." I want to be successful at what I do because it's a challenge to me, but it's not the point of what I do.

KZ: Did this album actually feel like your first solo album, more than the Sacred Songs LP?

DH: In most ways it was because it's the beginning of something, basically a new career. I'm still going to work with John occasionally, but it's up in the air at this point. There's no schedule or plans, so it really feels like this is it for me. I feel like a new artist. The other album (Sacred Songs) was really an extension of a lot of experimentation I was doing all through the seventies, trying to find out what the hell I was doing. There was a lot of stabbing in the dark with John and me, both together and separately, through the seventies. I think we finally



"It really feels like this is it for me. I feel like a new







found our focus. I found my focus in the beginning of the eighties. This album isn't a departure like the other album. It feels like a whole new generation for me

KZ: Is Hall and Oates history?

DH: Naaaah. It's part of history. (laughs) I don't think so. I don't want it to be, John doesn't want it to be, and I don't see why it should be.

KZ: Isn't Hall and Oates a bit of a contractual jumble?

DH: Well, we're really lucky in one way. We could have had hassles because there could've been record company pressure for Hall and Oates to make another record right away. But we have the lucky situation of Hall and Oates being on Arista and me on RCA, which is basically the same thing. (Editor's Note: Both companies share the same distribution.) So it's all been worked out. I have the pleasure and luxury of doing what I want now with myself. When John and I feel like making a record every once in a while, whenever that might be, we can just go in and do it. It'll be fun for us. I'm sure it will be interesting because we'll really want to do it. It'll be something special.

KZ: That may be the only way to keep a long partnership fresh.

DH: We've gone through a lot together and I think it's time for a new slant on everything. I want to develop my own individual ideas, as I'm sure John wants to. But that doesn't mean we can't have a reunion once in a while. You know, that's fun too. I don't want to just be one of those groups that just goes on and on and on, that just keeps lingering on. John and I inspire each other a lot, but at a certain point, if I hadn't stopped it, I think we would have started getting stale on each other. I think this is the best thing that could've happened.

KZ: Any thoughts on radio? Are you a listener? DH: Yeah, I listen to radio.

KZ: Any comment on some of the formats-Top Forty, Album, Urban, A/C?

DH: I don't know. I listen mostly in New York or out of the country, like London, places like that. Right now isn't the most interesting time in the world for radio. That could change within a month, so you never know. I think that '84 was one of those rare things that had a combination of the New York scene exploding and this kind of neo-English invasion happening. So things were interesting, but now both of those have kind of revolved into themselves.

KZ: As in being absorbed.

DH: Yes. Yes. It's been absorbed by everybody. It's real mainstream, so it's lost some of its interest. But you never know when something new is going to happen. I'm certainly trying to do something new. "Dreamtime" doesn't sound like anything else on the radio. I guess that's good.

KZ: Was the Apollo gig with the Temptations an ultimate high?

DH: It was. I don't even know how to describe that because that was another one of the reasons that I decided to do what I'm doing right now. I felt that everything had been tied together so neatly and succinctly. You go back to your roots with your heroes on the stage that they started on. It caused me and John to do a lot of thinking right then and there. Combined with everything else that was happening around us at that time, Live Aid and all those other things, it was a pretty heady moment in time--June of '85.

KZ: Is it true you really brew your own ale?
DH: Yeah, because I like English beer and you can't really get it here. Actually the West Coast seems to be making good ale. I know Seattle makes good ale. The thing about ale is that it doesn't really travel. Real ale is a living culture. Once it gets bottled and pasteurized and all that



# "This LP was one of those effortless projects."

stuff, it changes the whole nature of the beer so that it doesn't keep very long. You've got to make it locally. I keep my vat going up here.

KZ: Is your own personal brew your favorite brand? DH: I've been experimenting with different recipes. Right now I'm doing the Fullers London Pride recipe. Each one is slightly different. I have a book with about 150 different English recipes.

KZ: Fullers has a wicked aftertaste.

DH: Yeah, well with my stuff, I fool around with it a little bit so that I've got it pretty well the way I like it.

KZ: I have trouble picturing you as a game hunter.

DH: I grew up in the country. My father and my uncles were all hunters so I did some hunting as a kid. I eat meat so I do my own dirty work. I don't hunt for the thrill of the kill or anything. I hunt

because I like to test my skills and I like to eat game.

I like rabbit, pheasant--all those things.

KZ: Do you feel threatened by some of these pressure groups and religious organizations protesting rock n roll and lyric content?

DH: Yes, more than by anything else in a long time. It's starting to have an effect on the fabric of American society, and when anything like that happens, it has to be addressed. It's dangerous, it really is. I think that people coming to grips, realizing it and taking steps even by talking about it is at least something. It's a hard thing to fight because it's many-headed. It's something that's changing America and not for the better. I'd hate to see it go much farther. If we get a block of politicians who are appealing directly to that kind of thinking, we have big trouble.

KZ: What's the significance of the title of your album, Three Hearts In The Happy Ending Machine?

DH: I look at life hopefully as a happy ending machine. I think this is an optimistic album. I see the creative mind as a happy ending machine, too. KZ: Why did you thank Bob Dylan for the line in the single?

DH: He wrote one of the original lyrics to "Dreamtime" when we wrote the song. We gave him a tape and asked him if he'd write a lyric for it. He sent me a tape with him singing on it. I decided that what he was talking about really wasn't what I wanted to talk about, so I scrapped the lyric. But I kept one phrase that he did use, "movie star eyes."

KZ: So you have a tape of Bob Dylan singing to the tune of "Dreamtime"?

DH: I sure do! (laughs) That's pretty funny.

KZ: I'll bet that one makes the archives.

DH: (laughing) That's locked away ...

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NEW ARTISTS AND:

**Independent Record Labels** 

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The Underground Concert Circuit

College Radio

Management

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**Fanzines And Local Press** 

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Metal Rhythm Folk Reggae

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Saturday, November 1

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OVER 40 GAVIN TOP 40 ADDS IN 2 WEEKS

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### Keith Abrams, WHTX, Pittsburgh:

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"JODY"



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ARISTA

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THE HITS KEEP COMING . . . ALL THE WAY HOME

#### POLICE

They regrouped in the studio long enough to re-record "Don't Stand So Close To Me" for their upcoming greatest hits package. A new video for the song has been filmed by directors Godley & Creme.

### MONKEES

Michael Nesmith finally made it a foursome when he joined Mickey, Peter and Davy onstage at an appearance of the Monkees' Reunion Tour at the Greek Theatre in Los Angeles earlier this month.

#### **AL JARREAU**

While a student at Wisconsin's Ripon University, Al was an all-star basketball and baseball player. He was even offered a tryout with the National League's Milwaukee Braves.

#### **BILLY JOEL**

An episode of the television series "Moonlighting" will be based on Billy's song "Big Man On Mulberry Street" from Joel's lastest album, "The Bridge."



### LEE GREENWOOD

In both 1983 and 1984, Lee was designated Male Vocalist Of The Year by the Country Music Association.

#### REGINA

She's a native of New York State and her real name is Regina Richards.



by RON FELL



### FRANK SINATRA

Nine CD's from "The Chairman Of The Board" will be released in time for Christmas on Reprise via Warner Bros. Included will be the ultimate Sinatra set, "Sinatra At The Sands."

### **PRETENDERS**

A new album from Chrissie and Company, "Get Close," is scheduled for release in late October.

### LOU REED

The new James Earl Jones movie "Soul Man" will feature a title track sung by Sam Moore (of Sam & Dave) in a duet with Lou Reed. Another duet on the soundtrack will pair Sly Stone with The Motels' Martha Davis.

#### **RUBY TURNER**

If the name sounds vaguely familiar, she was the one who replaced Helen Terry on the last Culture Club album and tour.

### **NEIL YOUNG and CRAZY HORSE**

For the first time in eight years, Neil and his old band Crazy Horse are out on tour. Billed as the Third Best Garage Band In The World, they began in Rochester, New York, September 15th.

#### CHERYL LYNN

She has signed with Manhattan Records and will release her new album in November.



### **CARLY SIMON**

Though her new song "Coming Around Again" is from the soundtrack of "Heartburn," there's no album planned.

### JOHNNY CASH

The newly crowned Miss America, Kellye Cash, is Johnny's grand-niece.

#### STEVE EARLE

His album "Guitar Town" was so named because that's the CB'ers code name for Nashville

#### **NEW EDITION**

The original version of "Earth Angel" was recorded in 1954 by The Penguins. Original Penguins lead vocalist Cleveland Duncan still performs with a group known as The Penguins, though only he and one other member are originals.

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# THE CHARTED

TOP TEN

"Heaven

BILLY JOEL

"A Matter Of Trust"

GAVIN TOP 40 20\*-17\*

EDDIE

"Take Me **Home Tonight** 

GAVIN TOP 40 29\*-22\*

WITH FULL "All Ci

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# CHARTABLE

### HAROLD FALTERMEYER & **TEVE STEVENS**

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"Where Did Your Heart Go?"

America's Love Affair continues with more "Most Requested" music from the Top 20 LP

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"Every You Cry

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**GAVIN TOP 40** Your Eyes" 10\*-8\*



SA DRCE d Out"

0 35\*-28\*

### **JOURNEY**

"Girl Can't Help It"

**GAVIN TOP 40 27\*-19\*** 

### TOTO

"I'll Be Over You"

GAVIN TOP 40 33\*-24\*



ng and Audience rmats of

**TOP 40** ING 95/17 ORAN "JUICE" JONES "The Rain"



**GAVIN TOP 40** 

UP & COMING 51/21

KIIS/FM @26 WAVA **B97** B104 **KZZP** WXKS @29

### BANGLES ?



"Walk Like An Egyptian"







**GAVIN TOP 40 UP & COMING** 39/17

LAST WEEKS RECORD TO WATCH

**UP & COMING 39/17** KIIS/FM ADD Z93 ADD

COLUMBIA RECORDS

### the GAVIN REPORT

### ALBUM/ALTERNATIVE

### GAVIN ALBUM FRONTLINE







JOHN FOGERTY



BOSTON



TIMBUK 3



WOODENTOPS



HUNTERS & COLLECTORS

### This Side of Heaven - Ric Ocasek (Geffen)

With his need for experimentation aside, Ric Ocasek enlists an impressive cast to conjure up This Side Of Heaven. The album is a homerun for Album Radio. Check the list of players: Steve Stevens, Roland Orzabal (Tears For Fears), Tom Verlaine, Tony Levin, G.E. Smith and Cars Hawkes, Orr and Easton.

Co-produced by Chris Hughes and Ross Cullum, Paradise has the commercial flow of their work with Wang Chung. The material is non-stop. Highlights include the whole of side one, backed by "Mystery" and "Hello Darkness."

### "To Be A Lover" - Billy Idol (Chrysalis)

Billy Idol or Billy Preston? A bold opening move for Billy Idol. "To Be A Lover" features Elvisized gospeling by keyboardist Richard Tee and vocalist Jocelyn Brown. One of the most anticipated releases of the year. After one spin, it's checkmate

### TRILL STORIES

### True Stories - Talking Heads (Sire)

David Byrne, who has his hand in every art form and medium, has another unique idea: His latest movie is supported by a multiple soundtrack release. One will feature the musical score. Another has songs sung by the actors. The third issue is the Talking Heads version of the movie songs. Musically, the band carries further the ethno-Louisiana flavor of Little Creatures. Cut in Hollywood and Texas, the performances sound spontaneous, the interpretations sharp and punchy. While True Stories my be a David Byrne brainchild, the Heads' versions of the songs sound like a happy group effort. Trax include "Love For Sale," "Radio Head" and the slower but surer



"Dream Operator." Now take a break, guys and gal.

### Break Every Rule - Tina Turner (Capitol)

It's almost as if Tina's new LP was split between sides. There's Top Forty on side one, produced by Terry Britten. Side two holds all the cards attractive to Album Radio, especially the opener, "Back Where You Started," starring Tina backed by Bryan Adams and band. Aside from that bonus, there's Rupert Hine's fixation, "Break Every Rule," plus Mark Knopfler's "Overnight Sensation." Even though Break Every Rule doesn't, it's a skillful follow-up that'll keep Tina's legions twisting by the pool.



### Inside - Matthew Sweet (Columbia)

Whatever you do, don't let Matthew Sweet fall between the cracks. He's accomplished the impossible by recording a cohesive album with eight different teams of producers. Without laundry-listing all of the names, they are people who have worked with artists as diverse as REM, The Cure, OMD, Cliff Richard, The Bangles and many more. Rather than being

overly shaped and molded, Matthew Sweet bows as very much his own man. I particularly liked how the technology was held in check, used as shade and drama instead of dominating the compositional impact of the material. My faves include "Save Time For Me," "This Above All," "Blue Fools" and "Quiet Her."

### Georgia Satellites (Elektra)

Though they hail from the jangled Southeast, Georgia Satellites sure ain't your usual REM clone. In fact, I'd give them a raunch factor that surpasses ZZ Top. These guys are playing some serious scratch & sniff raucous and roll. The album's opener and pulse track, "Keep Your Hands To Yourself," has a vocal track not unlike Delbert McClinton at his smokiest. "Hands" into "Railroad Steel" is a deadly one/two hit to the body. After nine trax of unrelenting rocking honky-tonkin', the elpee closes with a barnstorm cover of Rod Stewart's "Every Picture Tells A Story." After just one high decibel audition, you're gonna need some Windham Hill. Good luck.

### High Octane Revival - Scruffy The Cat (Relativity)

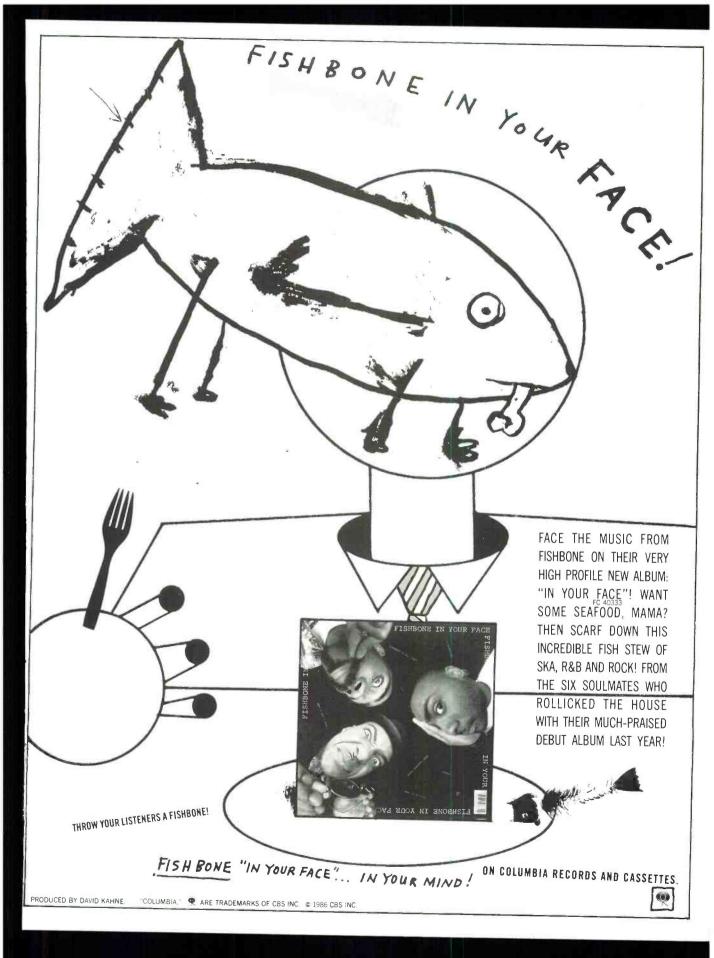
I talked to a lot of college stations excited about Scruffy The Cat. When WBCN's Danny McCloskey deified them, that was it. High Octane Revival is a six-song EP. By investing just a little time, the return will be manifold. The band's from Roxbury. The label is Relativity. Call Patrick Cooney at 213-643-9783 and ask for a stray copy.

### "(Forever) Live and Die" - OMD (A & M)

I agree wholeheartedly with the buzz line being circulated about OMD. That is, just as "Breakfast Club" helped launch Simple Minds, "Pretty In Pink" was the final push for OMD. After years of being underrated, this is their time in the sun. Either get into them or get out of the way.

### "One Simple Thing" - Stabilizers (Columbia)

Not a week passes when someone doesn't report the Stabilizers. "One Simple Thing" looks like the cut that could break them into the Outfield, i.e. platinum status. Simply put, give a listen.



Editor: Kent Zimmerman

### 

Station Reporting Phone (415)392-7750



**BOSTON** (MCA)

**JOHN FOGERTY** (WARNER BROS.)

1."Amanda"-BOSTON (MCA-12") 2.Eye Of The Zombie-JOHN FOGERTY (Warner Bros.) 30 3. Break All The Rules-TINA TURNER (Capitol) 4."Love Is The Hero"-BILLY SQUIER (Capitol-12") 5. "Cry For Love"-IGGY POP (A&M-12")

### MY2 cents



On the heels of his fine, fine, superfine album, Ric Deasek lassos the number one slot. His LP was the righlight of the week. Another first week album, Talking leads' True Stories slides in at #3. Huey hangs tough at #4. John Fogerty lands just shy of the middle of the Top Ten, making big noise at #7. Eye Of The Zombie is a far cry and a curve ball from the cable special he ecorded last year. Instead of roots, JCF utilizes a parse core of players: a bassist, drummer, and some packground vocal help. Where's the silky groove John?...Eddie Money, lodged at #10, retains his underline because "Take Me Home Tonight" is far from over, brother...Album Radio is getting into the groove with Timbuk 3. How many labels passed on this one? A ot. Now that you're hooked, have a look at "Hairstyles And Lifestyles." It continues with the same sense of numor that first endeared the band to Album and Alternative Radio...One of my favorite parts of this week's chart are numbers 17, 18 and 19. At #17, Paul Simon shows yet another consecutive week of growth. With all due respect to "Al," I think the title track, "Graceland" is the track that will pull in the mass appeal Paul Simon is used to. Another fine musician, Bruce Hornsby stands on the threshold of his biggest airplay itry yet. If you read Dave Sholin's interview last week

**2W** LW TW

Reports accepted Mondays at 8 AM through 1 PM Wednesdays 7 RIC OCASEK (GEFFEN) "EMOTION" 10 R.E.M. (IRS) "Fall" "Superman" "Begin" "Cuyahoqa" 1 2 3 TALKING HEADS (SIRE) "WILD" "SALE" "EVIDENCE" "RADIO" HUEY LEWIS & THE NEWS (CHRYSALIS) "LADDER" "HIP" "WHITE" "STUCK"
Peter Gabriel (Geffen) "Eyes" "Big" "Rain" "Sledge" 4 4 4 3 5 2 Steve Winwood (Island/Warner Bros.) "Freedom" "Split" "Take" 2 6 1 JOHN FOGERTY (WARNER BROS.) "ZOMBIE" "WEATHER" "HEADLINE" "SAIL" David + David (A&M) "Boomtown" "Swallowed" 7 6 8 8 9 Smithereens (Enigma) "Blood" 12 EDDIE MONEY (COLUMBIA) "HOME" "SLEEPING" 10 10 14 TIMBUK 3 (IRS) "BRIGHT" "HAIRSTYLES" 24 15 11 Eurythmics (RCA) "Tomorrow" "Man" "Thorn" 11 12 6 Bonnie Raitt (Wamer Bros.) "Lady" "Crime" 13 13 11 Billy Joel (Columbia) "Trust" "Ice" "Time" "Mulberry" 16 9 Icehouse (Chrysalis) "Border" "Paradise" 14 15 16 TRIUMPH (MCA) "SOMEBODY'S" 16 17 20 PAUL SIMON (WARNER BROS.) "AL" "GRACELAND" "DIAMOND" 17 19 18 BRUCE HORNSBY & THE RANGE (RCA) "WAY" "EVERY" "RED" 18 23 21 'TIL TUESDAY (EPIC-12") "WHAT" 19 35 Genesis (Atlantic) "Deep" "Throwing" "Land" 8 9 20 BOSTON (MCA-12") "AMANDA" 21 Neil Young (Geffen) "Weight" "Touch" "Hippie" BON JOYI (MERCURY) "BAD" "WANTED" 17 20 22 28 24 23 Pete Townshend (Atco) "Bare" "Save" "Fire" "Spell" 25 24 27 25 19 25 UB40 (A&M) "Song" DON JOHNSON (EPIC) "HEARTBEAT" 29 26 23 27 Daryl Hall (RCA) "Dreamtime" "Born" "Foolish" 18 26 28 Fabulous Thunderbirds (CBS) "Look" 29 Bob Seger (Capitol) "It's" "Aftermath" 22 22 David Lee Roth (Warner Bros.) "Crazy" "Road" 32 35 28 31 Paul McCartney (Capitol) "Stranglehold" "Angry" 34 Rainmakers (Mercury) "Go-Go" "Steam" 32 31 32 WOODENTOPS (COLUMBIA) "GET" "GOOD" 37 33 STRAY CATS (EMI AMERICA) "ROCKER" 34 35 ROBERT PALMER (ISLAND) "TURN" 36 38 GENE LOVES JEZEBEL (GEFFEN) "HEARTACHE" 38 36 36 33 37 The Smiths (Sire) "Big" "Queen" CYNDI LAUPER (EPIC) "TRUE" "CHANGE" 38 39 BILLY SQUIER (CAPITOL-12") "HERO"

Red Rider (Capitol) "Untouchable"

40

40

\*TINA TURNER (Capitol) "Back" \*IGGY POP (A&M) "Cry" \*RICHARD THOMPSON (Polydor) "Valerie" BILL NELSON (Epic) "Contemplation" 38 SPECIAL (A&M) "Million" B-52'S (Warner Bros.) "Summer" OUTFIELD (Columbia) "Cry" \*ELVIS COSTELLO (Columbia) "Tokyo" \*ARETHA FRANKLIN (Arista) "Jumpin" HUMAN LEAGUE (A&M) "Human" \*FRANKIE GOES TO HOLLYWOOD (Island) "Rage" \*OMD (A&M) "Live" \*BRYAN FERRY (Warner Bros.) "Help" SID & NANCY (MCA) "Strummer" "Pogues"

with Huey, you'll note that Hornsby has been kicking around for some time. Don't overlook the contribution of his band, The Range. Two familiar faces include ex-Ambrosia bassist Joe Puerta and ex -Alpha Band and Dylan sideman David Mansfield. Next, at #19 steps 'Til Tuesday, who jump sixteen places. Expect even

STABILIZERS (Columbia) "Simple"

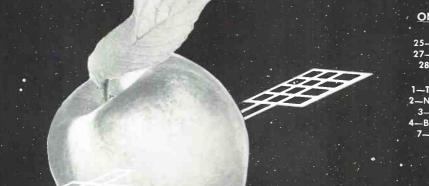
more action once the album sees the light of day is week or so. Heavy week for Boston. They pull off. triple crown by winning the Most Added, Certified, Gavin Album Frontline derby. Retail is getting the nudge from your listeners already ... I gotta shake Jovi's hand (or hands). Considering the station sa his progress is unbelievable. Expect a new push soon on Don Johnson. What's your vote? Mine w be "Last Sound Love Makes"... Due to last week's deluge of Add candidates, was the Cyndi Lauper overlooked? I feel she was. If you have doubts, lis these four trax: "Boy Blue." "What's Going On/Iko "Change Of Heart," and the Blue Angel remake "I He'll Know." I'm confident you can make a suitable judgement on the strength of those four trax. And you give them a fair shake, I think you'll admit to th album's merit. Give it a solid ear. Other happening records include Iggy Pop, Richard Thompson, Bil Squier, Gene Loves Jezebel, and the Woodenton Frankie rages onto Chartbound this week as did t OMD and the Aretha Franklin. Lots of diversity to the world go round. That's all for now. Stay calm. ' pal, KZ.

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(GEFFEN)

THE FALL (BEGGARS BANQUET)



SID & NANCY (MCA)

### 2W LW TW

1.

7.

4. 3. 17. 6.

5.

30.

|   | 1. | 1. REM (IRS) "FALL" "SUPERMAN" "BEGIN" "CUYAHOGA" "TOUCH"      |
|---|----|--|
|   | 3. | 2. WOODENTOPS (ROUGH TRADE/COLUMBIA) "GET" "THING" "TODAY"     |
| ĺ | 2. | 3. UB40 (Virgin/A&M) "Sing" "Meet" "Blame"                     |
| 1 | 4. | 4. The Smiths (Rough Trade/Sire) "Queen" "Panic" "Big" "Girls" |
| J | 8. | 5. GENE LOVES JEZEBEL (GEFFEN) "HEARTACHE"                     |
| l | 9. | 6. TIMBUK 3 (IRS) "SHADES" "HAIRSTYLES" "CHEAP"                |
| į | 7. | 7. Smithereens (Enigma) "Blood" "Cigarette" "Tuesday"          |
| l | 5. |  |
| l |    | 9. Talking Heads (Sire-12") "Wild"                             |
|   |    |  |

10. GAME THEORY (ENIGMA) "TOMORROW" "SUBTLETY" 14. 10. 22.

11. HUNTERS & COLLECTORS (IRS) "ARMS" "GOODBYE" 12. Bill Nelson (Portrait) "Contemplation" 12. 12. 11. 13. Doctor & Medics (IRS) "Spirit" 11.

14. Screaming Blue Messiahs (Elektra) "Smash" "Yonder" 10. 13. 21. 16. 15. DAVID + DAVID (A&M) "BOOMTOWN" "CRACKS" 25. 16. EASTERHOUSE (COLUMBIA) "WHISTLING"

17. Peter Gabriel (Geffen) "Eyes" "Big" "Red" 8. 14. 18. AGENT ORANGE (ENIGMA) "VOICES" 22. 20.

26. 24. 19. PAUL SIMON (WARNER BROS.) "BUBBLE" "GRACELAND" 23 20. B-52'S (WARNER BROS.) "BUBBLE" "SUMMER" "GIRL" 13. 15. 21. Van Morrison (Mercury/PolyGram) "Wam" "Paradise" "Ivory"

15. 17. 22. Guadalcanal Diary (Elektra) "Cattle" "Club" "Lonely" 29. 23. CHRISTMAS (BIG TIME) "PLANS" 26.

24. Steve Winwood (Island/Warner Bros.) "Split" "Higher" 18. 18. 16. 19. 25. Peter Case (Geffen) "Steel" "Echo"

26. RIC OCASEK (GEFFEN) "EMOTION"

27. THE FALL (BEGGARS BANQUET) "PHARMACIST" 28. SID & NANCY SOUNDTRACK (MCA) "STRUMMER" "POGUES"

19. 21. 29. Joan Armatrading (A&M) "Words" "Jesse" "Reach"

30. 30. Bonnie Raitt (Warner Bros.) "Lady"



### 1."Rage Hard"-FRANKIE GOES TO HOLLYWOOD (ZTT/Island-12")

2. Daring Adventures-RICHARD THOMPSON (Polydor/PolyGram) 3.Blood & Chocolate-ELVIS COSTELLO (Columbia)

4. "Cry For Love"-IGGY POP (A&M-12")

PETER MURPHY (Beggars Banquet) "Beauty" TSOL (Enigma) "Nothing" "Change" ICICLE WORKS (Beggars Banquet) "Jane" RAUNCH HANDS (Relativity) "Doin" ADULT NET (Beggars Banquet) "White" LOVE DELEGATION (M.T./Celluloid) "Good" FEELIES (Twin/Tone-Coyote) "Roof" VIRGIN PRUNES (Touch & Go) HOUSEMARTINS (Go-Disc) "Happy" CELIBATE RIFLES (What Goes On) "Red" PUSHTWANGERS (Relativity) "Ticket" GONE FISHIN' (Restless) "Rapture" LEO KOTTKE (Private) "Shout"

REM maintains a 25% lead but The Woodentops push UB40 aside and continue to close the gap (REM lead by 30% last week). Gene Loves Jezebel and Timbuk 3 each jump three positions inside the suddenly solemn top ten. Hunters & Collectors break the top ten with the following stations reporting it in MAXIMUM ROTATION: WTSR, WUNH, WFNX, WRAS, WUOG, WUSC, WWVU. WXYC, KABL, KCPR, KDVS, KUNV, KUSF, KBSU, KBVR, etc. Easterhouse's growth requires some patience, but it's quickly gaining momentum with the support of commercial stations like: KABL,

### **CH**RTBOUND

LOVE & ROCKETS (Big Time) "Express" BEAT RODEO (IRS) "Twin" DEAD MILKMEN (Restless) "Hippies" PHIL ALVIN (Slash/Warner Bros.) "Daddy" JOHN FOGERTY (Warner Bros.) "Zombie" MARTI JONES (A&M) "Alright" RICHARD THOMPSON (PolyGram) "Valerie" NICK CAVE (Homestead) "Parties" HUMAN LEAGUE (Virgin/A&M) "Human" FRANK TOVEY (Sire) "Snakes" NEIL YOUNG (Geffen) "Touch" PETE TOWNSHEND (Atco) "Save" JAMES (Blanco Negro/Sire)

KTCL, KCGL, KJET, 91X, etc. Paul Simon is reaching a crossroads on the chart and could use some added airplay to the following non-commercial stations, WPRB, WUSB, WUSC, WXYC, WTUL, KWWC, KBSU, etc. Our three Certified records all have very different profiles. Ric Ocasek is bringing in intense commerical radio play, while The Fall are on the other side of the fence and the Sid & Nancy Soundtrack is drawing from both. Watch five records that are just out of the gate and will be big contenders: Richard Thompson, Frankie Goes To Hollywood (MOST ADDED), Elvis Costello, Iggy Pop and Everything But The Girl.

### **SPOTLIGHT**

In Your Face-FISHBONE (Columbia) Ska music was a substantial factor in Alternative music about five years ago, with bands like the English Beat, The Specials, Madness, etc., holding a large share of the market. Today, that sound has become diffused in a variety of subgroups. Bands like the Crazy 8's have stayed truer to their roots with a style described as "World Beat" (incorporating African, reggae and American Urban rhythms). Other groups like General Public or FYC have aimed their songwriting skills in a pop music direction. Fishbone falls somewhere in between these two camps. "When Problems Arise," "Give It Up," "Turn The Other Way," "Cholly," are characteristic of their tightrope walk which interweaves intricate rhythms with a conscious balance of solos.

### Blood & Chocolate-ELVIS COSTELLO & THE ATTRACTIONS (Columbia)

EC releases albums at a bewildering pace. "Blood & Chocolate" is his second this year and has a tough act following one of 1986's best, "King Of America." Such a high volume of songs is susceptible to the law of diminishing returns. Elvis is well into his poetic years (and albums), and Blood & Chocolate is no exception. Not as serene as "King Of America," the Attractions are back and he follows a course closer to his recent release "Goodbye Cruel World" with the best including, "Tokyo Storm Warning," "Home Is Anywhere You Hang Your Head," "Crimes Of Paris," "Blue Chair" and "Next Time Around."

# THE B-52's

BOUNCING OFF THE SATELLITES

## featuring

"Summer Of Love" and "Girl From Ipanema GOES TO GREENLAND." THE BAND THAT PUTS THE FUN BACK INTO ROCK & ROLL IS ALSO READY TO DO MORE DAMAGE ON THE DANCE FLOOR

START SCHOOL

with this SIX\_STFP

CLASS SCHEDULE

# PAUL SIMON

GRACELAND

#### featuring

"YOU CAN CALL ME AL" AND "THE BOY IN THE BUBBLE." ONE OF MUSIC'S MOST RESPECTED SINGER-SONGWRITERS SETS OUT FOR A BRAND NEW WORLD OF CHALLENGING STYLES.

# Frank

SNAKES & LADDERS

#### featuring

"LUXURY," "COLLAPSING NEW PEOPLE" AND "CONCRETE." THE FORMER FAD GADGET RETURNS UNDER HIS OWN NAME WITH AN INTRIGU-ING AND PROPULSIVE COLLECTION OF SONGS. MUTE D

# **EVERYTHING**

SHINE BRIGHT THE ENGLISH DUO TRACEY THORN AND BEN WATT PLAY WONDERFUL MUSIC THAT IS THOUGHTFUL, RHYTHMIC AND

# THE GIRL

IMPOSSIBLE TO RESIST.

# TALKING HEADS

#### featuring

THE HIT SINGLE "WILD WILD LIFE." EVERYONE'S FAVORITE ROCK BAND TAKES THEIR UNIQUE SOUND AND MAKES IT EVEN MORE APPEAL-ING DOING SONGS FROM THE MOVIE TRUE STORIES.

# GENE LOVES JEZEBEL

## featuring

"HEARTACHE" AND "DESIRE." TWIN BROTHERS MICHAEL AND JAY ASTON EXPAND ON THEIR OVERSEAS POP-ULARITY WITH A BREATHTAKING AND DYNAMIC AMERICAN DEBUT.





#### NORTHEAST

BRAMPTON, ON

DON BERNS-CFNY 416-453-7452

ADDS: Iggy Pop, Falco, Chameleons, K.T.P., Eurythmics, New Order, General Public, Tom Robinsor The Hush, Hunters&C., B. Bragg, T.Heads, Elvis C., MAX: T.Heads, Smiths, 5440, Thinkman, Doug Bennett, Perfect World, DAE, UB40, REM, Stray Cats, S. Winwood, BoDeans, Elvis C., OMD, Stranglers, MODS: F.Goes To, Luba, Rainmakers, Manteca, Fumiture, Grapes of Wrath, D. Sylvian, EBTG, Chameleons, Nick Heyward, Tom Robinson, Yello, Gene Loves, Kill, Joke, B.Nelson, Sand. Shaw, Sparks, The The, T.Twins, Andreas V., Real Life, S. Blue M.

LYNN, MA

B.MCDONALD/M.BRIGHT-WFNX 617-595-6200

ADDS: F.Goes To, OMD, H.League, November Group, EBTG, Fats Comet, Elvis C., Iggy Pop, Dylan. MAX: Smiths, P.Gabriel, T.Heads, Hunters&C., L. Reed, Lover Spks, S. Blue M., REM, Eurythmics, UB40, Smithereen. B-52s, R.Ocasek, Gene Loves. MODS: Icehouse, B.Nelson, Sid&Nancy, Townshend, Dr.&Medics, F.Tovey, BoDeans, Crowded H., Jazz Btch., New Man, S. Winwood, Fixx, B.Monkeys.

BOSTON, MA

OEDIPUS BOB KRANES-WBCN 617-266-1111

ADDS: Boston, Aretha, B. Squier, Iggy Pop, Cinderella. MAX: Run DMC, P.Gabriel, Paul Simon, T.Heads, Van Halen, H.Lewis, Alvin Lee, Thorogood, T.Tuesday, Dylan, REM, Boston, R.Ocasek, E.Money, C.Lauper, B.Joel, D.L.Roth, J.Fogerty, Seger, Smiths, Daryl Hall, D. Johnson, Genesis, B Squier, Red Rider, Triumph, John Eddie, Aretha, Neil Young, New Man, S. Winwood, Gene Loves, Lover Spks, Timbuk 3, Rainmakers, Woodentops, UB40, Bon Jovi, Iggy Pop, David +.

PETERBOROUGH, NH

JIM LEONARD-WMDK 603-924-7165

ADDS: J.Fogerty, T.Heads, B-52s, Aretha, R.Thompson, James Brown, R.Ocasek, H.League, Untouchabl, F.Goes To, M.Bianco, Jarreau, Southside, MAX: Timbuk 3, B-52s, Woodentops, Paul Simon, T.Heads, T.Tuesday, C.Lauper, J.Fogerty, H.League, Aretha, R.Ocasek, M. Jones, McCartney, P.Case, B.Raitt, Townshend, Beat Rodeo, UB40, Daryl Hall, MODS: Com. Cody, Stray Cats, REM, Leo Kottke, R.Thompson, H.Lewis, David +, Jackson B., Untouchabl, B.Nelson, M.Bianco, B.Joel, Neil Young, Rosie Vela, B.Busters, B. Ferry, Lover Spks, E.Money, Bananarama, E.Grant, Southside.

HANOVER, NH

M.GREENSTEIN-WDCR/AM 603-646-3986

ADDS: Sid&Nancy, B. Ferry, Paul Simon, B-52s, The Vels. MAX: Alphaville, New Man, Woodenfops, REM, Nails, J.Richman, E.R.Porter, G. Theory, Sid&Nancy, Tonio K, Timbuk 3. MODS: G. Diary, Hunters&C., B.Cockburn, B.Nelson, Smiths, Playmates, E.Grant, Smithereen, M.Bianco, L.Quarter, Dr.& Medics, Crowded H..

HANOVER, NH

JOHN NATALIE/ROSSON-WFRD 603-646-3313

ADDS: Boston, Timbuk 3, H.Lewis, T.Tuesday, P.Gabriel, Eurythmics, D.L.Roth. MAX: B.Joel, S. Winwood, R.Ocasek, J.Fogerty, H.Lewis, E.Money, Seger, Triumph, T.Heads, REM, Boston. MODS: David 4, R. Palmer, Bon Jovi, Daryl Hall, D.L.Roth, D. Johnson, Fab TB'S, Outfield, Gene Loves, Smithereen, B.Hornsby, Paul Simon, B.Raitt, Icehouse, Rainmakers, R.Stewart. DURHAM. NH

TODD BISSON-WUNH 603-862-2087

ADDS: F.Goes To, M. Germino, H.League, Rick Kirk, Scruffy the Cat, Christian Death, Virgin Prunes, N. Marines, P.Case, T.Mortal C. MAX: Hunters&C., Also Trees, Christmas, Phil Alvin, Notorische, East'house, Boston Rockabilly.., Yello, Bolshoi, Woodentops, Nick Cave, The Fall, Kill, Joke, Icicle Wk., Agent O., REM, UB40, Timbuk 3. MODS: Love Dele., Ex. Slacks, B.Mesozoic, B.Nelson, Smiths, Ed Kuepper, 86, G. Theory, Psychotic Turnbuckles, E.Neubauten, Dogamtics, Uproar Tapes, Dr.&Medics, Joan A., Gene Loves, N.Jameson, M. Jones, Untouchabl, L. Lizards, L. Reed, Beat Rodeo, D. Sylvian, V.Prunes, New Man.

BURLINGTON, VT

D.WYGMANS/DYLAN-WRUV 802-656-2247

ADDS: Hunters&C., East'house, New Age, Malarians, Uncle Bonsai, Unexplored Anth., M. Stewart, Gargyl.Sox, Nuns, Flam. Lips. MAX: Run DMC, REM, S. Blue M., Icicle Wk., Screaming Broccoli, Whistle, Skinny Puppy, Kurlis Blow, Woodentops, Dead Milk., Nixon&Rop., Bang Orch., Raunch H., V.Prunes. MODS: 5440, Suiclde T., Gene Loves, H'wood Indians, Sisterhood, Col.Abrams, Test Dept., Hipsway, Felt, L. Reed, PIL, BoDeans, Feelies, F.Tovey, Junkyard B, Gargyl.Sox, Blue In H.. MONTPELIER, VT

JODY PETERSEN-WNCS 802-223-2396

ADDS: T.Heads, R.Thompson, T.Turner, C.Lauper, J.Fogerly, R.Ocasek, Aretha. MAX: Paul Simon, H.Lewis, S. Winwood, B.Homsby, D.Lindley, Timbuk 3, T.Tumer, R.Ocasek, M. Jones, Eurythmics, C.Lauper, David +, Beat Rodeo, Woodentops, P.Gabriel. MODS: BoDeans, B.Joel, Marcia Bell, Rory Block, B.Raitt, B.Farmers, Dylan, Bananarama, Double, Walk The W, Icehouse, T.Heads, V.Morrison Stabilizer. M.Bianco.

DANBURY, CT

A.COREY/K.WILKINS-WXCI 203-792-8666

ADDS: Iggy Pop, Elvis C., Communards, Vels, Untouchabl, B-52s, Broken H., Oingo B., F.Goes To, OMD. MAX: REM, UB40, Gene Loves, Smiths, Woodentops, Love&Rockt, H.League, Eurythmics, Agent O., Real Life. MODS: T.Tuesday, Out/Bounds, Beat Rodeo, P.Case, H'martins, Feelies, He Said, Specimen, N.Jameson, The Fall, Sid&Nancy, Adult Net, Lover Spks, Indoor L., Christmas, Hunters&C..

PRINCETON, NJ

KEN KATKIN-WPRB 609-921-9284

ADDS: Flam. Lips, Sid&Nancy, F.McGregor, Christian Death, N.Jameson, Communards, B. Ferry. MAX: G. Theory, Descendts., REM, Antietam, Squirrel B, Dagnasty, Reactions, Mekons, Petrol Em True B., Smiths, Dead Milk., Feelies, Christmas, Johnsons, Phantom T., Good To Go, Paul Simon, Smithereen. MODS: Janitors, Hunters&C., Spiral Jetty, Skulls, Mahotella Queens, Volcano S., Ciccone Y., It.:Garage, 7 Seconds, Woodentops, Townshend, Neil Young, The Fall, Bad Brains, Yellowman, Adult Net, Joan A., Nixon&Rop., Agent O..

TRENTON, NJ

JEFF OROSZ-WTSR 609-771-2420

ADDS: H.League, EBTG, Christian Death, Iggy Pop, R.Thompson. MAX: P. Murphy, Sisterhood, Fo-Love Gash, S. Blue M., Dead Milk., REM, Gene Loves, Woodentops, Smiths, Big Black, Adult Net, Hunters&C., Smithereen. MODS: Nixon&Rop., Love/Money, Sonic Y., Art of Noise, Kevin LaSlouche, Virgin Oueen, Time Zone, Ex. Slacks, G. Theory, Descendts., Junkyard B, Nick Cave, P.Gabriel, East'house, Bad Brains, Celibate R.

NEW YORK NY

C.KENDALL/M.CHERNOFF-WNEW/FM 212-986-7000

ADDS: J.Fogerty, T.Heads, Boston, Elvis C., P.Gabriel, Iggy Pop, D.L.Roth, B. Squfer, T.Tuesday, Burns Sis., Aretha, Townshend, H.Lewis, Southside. MAX: Bricklin, J.Foqerty. Aretha. P.Gabriel. Genesis, B.Joel, McCartney, E.Money, Smithereen, T.Heads, Thorogood, S. Winwood, Townshend, E.L.& P., H.Lewis, REM. MODS: Beach Boys, Boston, Elvis C., David +, Fab TB'S, J.Fogerty, P.Gabriel, Genesis, B.Homsby, Journey, R.Ocasek, R. Palmer, Iggy Pop, L. Reed, D.L.Roth, B. Squier, T.Heads, Townshend, T.Tuesday, Neil Young, B.Farmers, Burns Sis.. NEW YORK, NY

L.DUCK MCNAMARA-WLIR 516-485-9200

ADDS: T.Heads, F.Goes To, Pushtwang., R.Ocasek, OMD, Elvis C., Iggy Pop, B.Nelson, T.Tuesday MAX: T.Heads, H.League, REM, B-52s, Timbuk 3, Woodentops, Dr.&Medics, R.Ocasek, B. Ferry, Smithereen, Iggy Pop, Smiths, UB40, P.Gabriel, R. Palmer, Depeche M., INXS, Lover Spks, Alphaville, Eurythmics, Gene Loves, S. Blue M., F.Goes To, Pushtwang., OMD, Elvis C., B.Nelson, T.Tuesday. MODS: H'martins, A of Noise, Love&Rockt, B.Monkeys, Sid&Nancy, 5440, Indoor L., B.A.D., Icehouse, Communards, Tonio K, S.Minds, Models, Burns Sis.. NEW YORK, NY

LEIGH LUSTBERG-WNYU 212-598-3036

ADDS: Yellowman. Sand in Face, This Mortal Coil, Perennial Divide, Robbie B&Jazzy J., N.V., Cybil, Raze, Throwing Muses, Also Trees. MAX: Camper Van, Iggy Pop, H.League, Stand, Ghost Dance, ESG, Cynthia Lyles, Sesii&Loujon, Dr.&Medics, Kill. Joke, Chameleons, M.Lemon D., Untouchabl, Bad Brains, Janitors. MODS: Mission, Ramones, Love Dolls, Blue Zone, August&Spirit, Bodines, Just Ice, Dominique, REM. East'house, Lone Cowboys, Death in June, Mechanic, Reptiles at Daw Gargyl.Sox.

STONYBROOK, NY

WENDY HAWKS-WUSB 516-246-7901

ADDS: F.Goes To, Costello, Anthony the Camp, B-52s, H.League, MAX: Paul Simon, E.Grant, Deac Milk., S.Ciani, R.Fripp, Yellowman, The Fall, Nick Cave, MODS: Hunters&C., Dr. John, REM, Rainmakers, Sonic Y., M.Manring, Shadowlax, Azlec 2 Step, James Ingram, Duke Ellington, Bob Marley, Woodentops, Himmelman, Dr.&Medics, Eurythmics, Icicle Wk., Joan A., Phil Alvin. ALBANY, NY

ANDY SKIBINS-WCDB 518-442-5262

ADDS: Leo Kottke, Chameleons, R.Thompson, Love/Money, Scruffy the Cat, Eivls C., F.Goes To, EBTG. MAX: Smiths, Feelies, Smithereen, REM, Icicle Wk., P.Case, Screaming Tribesmen, Sig.Sig.S., 5440, Raunch H., Nails, The Pagans. MODS: The Fall, Agent O., Joan A., Hungry For What, J.D.McFad., Brigade, Suicide T., G. Theory, Bob Marley, Timbuk 3, Johnsons, East'house. BUFFALO, NY

BILL WOELFEL-WBNY 716-878-5104

ADDS: S. Goddard, R. Fripp, M. Jones, Christian Death, Scrulfy the Cat, H.League, Flam. Lips, Piucl&Lee, G. Fishin', Johnsons, Romans, MAX: Woodentops, Smithereen, H'martins, UB40, B.Nelson, Thinkman, V.Prunes, Sid&Nancy, P. Murphy, Dr.&Medics, REM, L. Lizards, The Fall, East'house, Gene Loves, MODS: Eurythmics, Chameleons, The The, F.Tovey, Poison, Ghost Dance, Faith Bros., Joan A., Nick Cave, Agent O., M.Lemon D., Jazz Btch., Nails, D. Sylvian.

#### SOUTHEAST

WASHINGTON, DC

EINSTEIN/SHOWACRE-WHFS 301-263-1430

ADDS: Elvis C., Indoor L., Paul Simon, F.Goes To, Love&Rockt, Taj Mahal, R.Ocasek, T.Tuesday. MAX: REM, P.Gabriel, Smithereen, T.Heads, Timbuk 3, Eurythmics, Smiths, S. Winwood, B.Raitt, V.Morrison, M. Jones, Joan A., J.Fogerty, Agent O., UB40, Stray Cats, Woodentops. MODS: BoDeans, B.Nelson, A of Noise, Burns Sis., G.Diary, B-52s, D.Sylvian, R.Fripp, ElEO, Lawndale, P.Case, S. Blue M., Leo Kottke, R. Crowell, R.Thompson, Dr.&Medics, B.Busters, Rainmakers, Feelies, Beat Rodeo, B.Farmers, Dream Syn., Gene Loves, EBTG, C.Lauper, Broken H..

MORGANTOWN, WV

SUSAN KENNEDY-WWVU/FM 304-293-3329

ADDS: N. Marines, Evis C., Iggy Pop, F.Goes To, Scruffy the Cat, Children's Day, Thelonius Monste Chameleons, OMD. MAX: G. Theory, Gene Loves, Woodentops, Hunters&C., Chain L.F., UB40, Dr.&Medics, East'house, G.Diary, REM, S. Blue M., Smithereen, B.Farmers, Broken H., Christmas, Pushtwang., Raunch H., G. Fishin'. MODS: B.Nelson, H'martins, Johnsons, David +, Love&Rockt, Dead Milk., Timbuk 3, Love Dele., P. Murphy, B-52s, Death Com., Adult Net, Fats Comet, Sid&Nancy, Out/Bounds, F.Tovey, Smiths, V.Morrison, Romans.

CHAPEL HILL, NC

LISA MARIE JERNIGAN-WXYC 919-962-7768

ADDS: D. Sylvian, T.Heads, J.Fogerly, Scruffy the Cat, Fethin' Bones, This Mortal Coil, R.Thompson, R.Ocasek, Charneleons, Love&Rockt. MAX: REM, Hunters&C., N.Jameson, Suicide T., East'house, Woodentops, Paul Simon, Phil Alvin, B-52s, Nick Cave, Dr.&Medics, EBTG, Gene Loves, M. Jones, L. Lizards, P. Murphy, B.Nelson, UB40. MODS: Adult Net, Agent O., B. Bragg, Christmas, I Love. Napalm, 86, The Fall, G. Theory, Love& Rockt, M. Violets, Timbuk 3, V. Prunes.

V.CITTERS MALLOY-WUSC 803-777-7172

ADDS: Pogues, Love&Rockt, M. Germino, R.Thompson. MAX: Smithereen, Until Dec., Woodentops, Smiths, B.Country, Hunters&C., Paul Simon, Dead Milk., Thorogood, Townshend, V.Prunes, Stray Cats, REM, Run DMC, G.Diary. MODS: B-52s, Gene Loves, Flam. Lips. Camage, Midnight Gr. AC/DC, Eurythmics, Blue Movie, M. Violets, Icicle Wk., UB40, B.Nelson, Real Life, Bananarama. CHARLESTON, SC

R.G.JONES/JON ERDAHL-WFXR 803-556-8881

ADDS: Boston, D.L.Roth, J.Fogerly, Fab TB'S. MAX: Genesis, Glass Tigr, E.Money, Boston, B.Hornsby, MODS: Seger, B.Joel, P.Gabriel, J.Fogerly, H.Lewis, Chicago, R.Ocasek, 38 Special, S.

ATLANTA, GA

ATLANIA, GA
J.GROSSBERNDT-WRAS 404-558-2240
ADDS: EBTG, B-52s, Evis C., F.Goes To, Iggy Pop, Fishbone, Communards, Fethin Bones, R. Wyatt
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B.Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, H.League, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, MAX: UB40, Dr.&Medics, Gene Loves, B. Nelson,
Vels, OMD, R.Thompson, MAX: UB40, Dr. Nelson, B. Nelson,
Vels, OMD, R.Thompson, MAX: UB40, Dr. Nelson, B. Nelso Woodentops, Lover Spks, Crowded H., East house, G. Theory, Nails, F.Tovey, S. Goddard, M. Jones, Timbuk 3, Hunters&C., Love Dele., N.Jameson, Stray Cats, REM. MODS: Smithereen, G.Diary, Sig.Sig.S., S. Blue M., Agent O., Anna Domino, Float Up C.P., Nuns, Dole, Sparks, E.Grant P.Shelley, 5440, Go-Betwns., P.Case. ATHENS, GA

ATHENS GA
CRAIG KEITH-WUOG-FM 404-542-7100
ADDS: P.Case, E.Club, Crowded H., Brigade, Heartfixers, Fetchin Bones, Dana Cooper, Insanity,
R.Thompson, T.Heads, Iggy Pop, EBTG, T.Damascus, Real Life, Com. Cody, Fats Comet. MAX:

R.Thompson, T.Heads, Iggy Pop, EBTG, T.Damascus, Real Life, Com. Cody, Fats Comet. MAX: REM, Woodentops, Gene Loves, Dr.&Medics, UB40, Smiths, B.Nelson, G. Theory, Love Dele., Smithereen, T.Heads, B.52s, S. Blue M., Hunters&C., M. Jones, S. Goddard, N.Jameson, East'house, Flam. Lips, Christmas. MODS: Love&Rockt, Nails, Phil Alvin, Timbuk 3, Agent O., Dead Milk., Dylan, Townshend, Subhumans, Viv Akauldren, Untouchabl, Eurythmics, Oingo B. SAVANNAH, GA

THOMPSON/WESTON-WIXV/FM 912-897-1529

ADDS: B. Squier, Bon Jovi, J.Fogerty, Iggy Pop, Aretha. MAX: Genesis, P.Gabriel, J.Fogerty, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, Bon Jovi. MODS: Smithereen, Aretha, R.Ocasek, REM, S. Winwood, B.Joel, H.Lewis, E.Money, B. Winwood, B.Joel, R. Chicago, Iggy Pop, P.Gabriel, T.Heads, S. Winwood, Triumph, David +, J.Fogerty, Fab TB'S, T.Tuesday, Timbuk 3, B.Hornsby, H.Lewis, Townshend, Fixx, D.L.Roth, B. Squier, Bon Jovi, Cinderella, 38 Special.

TAMPA, FL

RON DIAZ-WYNF 813-228-6090

ADDS: Boston, Ouffield, B. Squier, K.Mitchell, Icehouse. MAX: H.Lewis, Bon Jovi, David +, Triumph, 38 Special, S. Winwood, REM, Smithereen. MODS: R.Ocasek, E.Money, B.Joel, Van Halen, Daryl Hall, Genesis, T.Tuesday, B.Country, D.L.Roth, D.Wilde, H.Suite, Moody B's, T.Heads, Cinderella, R.Stewart, J.Beauvoir, J.Fogerty, Q.Riot, Journey, Glass Tigr, Black N Bi, Fab TB'S.

#### MIDWEST

OWA CITY, IA MARK VOS/S, KOSBAU-KRNA 319-351-9300

DDS: Boston, OMD, Genesis, T.Tuesday, Eurythmics, B. Squler, Cinderella, Broken H., MAX: B.Joel, P.Gabriel, D. Johnson, E.Money, Journey, Chicago, R.Ocasek, FMuk, C.Hart, Boston, Paul Simon, Top Gun, R. Palmer, REM, S. Winwood, David +, Triumph, Seger, T.Heads, B.Homsby, B. Raitl, Fab TB'S, Icehouse, H.Lewis, J.Fogerly, D.L. Roth, Outfield, Dr. & Medics, Rainmakers, Cactus WN, R. Stewart, 38 Special. MODS: GTR, Stray Cats, Out/Bounds, Thorogood, Bon Jovi, Ide Eyes, Beach Boys, Smithereen, Timbuk 3, B. Squier, Cinderella, OMD, Genesis, T.Tuesday,

dILWAUKEE, WI STEWART/A.LAWSON-WBGK 414-964-8300

MDDS: B.Busters, T.Heads, J.Fogerly, Paul Simon, Rosie Vela, MAX: S. Winwood, B.Hornsby, McCarlney, Stan Meisner, Carly Simon, B.Joel, Toto, R.Ocasek, Crowded H., B.Raitl. MODS: Paul Simon, M. Germino, David +, H.Lewis, Rosie Vela, Eurythmics, Daryl Hall, C.Hart, Leo Kottke, Jarreau Smithereen, P.Gabriel, T.Lavitz, E.Klugh, V.Morrison, DeBurgh, Icehouse, About Last, Lightfoot, P.Case.

EN ORNBERG-KABL 612-647-5225

DDS: Elvis C., F.Goes To, Love&Rockt, Squirrel Bait, M. Sweet. MAX: REM, Woodentops, G Theory, Cowboy M., Townshend, Sid&Nancy, Smiths, Gene Loves, Timbuk 3, Phil Alvin, UB40, Smithereen, P.Case, T.Heads, Hunters&C., J.Fogerty, B.Nelson, H'martins, Dream Syn., MODS: Agent O., Easthouse, Christmas, R. Thompson, V. Morrison, Eurythmics, Leo Kottke, Neil Young, True B., G.Diary, S. Blue M., Burns Sis., EBTG, Feelies, J.Beauvoir, Beat Rodeo, Nails. ROOKINGS, SD

EITH JAMES-KGKG/FM 605-692-1430

DDS: Gene Loves, Stray Cats, H.League, C.Lauper, Outfield, Boston, Iggy Pop. MAX: REM, H.Lewis, David +, P.Gabriel, R.Ocasek, E.Money, J.Fogerty, Bon Jovi, Rainmakers. MODS: H.Lewis, Triumph, Paul Simon, REM, Neil Young, David +, Bon Jovi, D. Johnson, T.Tuesday, 38 Special,

FARGO, ND

T.BANKS/G.STEELE-KOWB/FM 218-236-7900

ADDS: D.L.Roth, Boston, Neil Young, Eurythmics, B. Squier, T.Turner, Genesis. MAX: David +, Triumph, REM, T.Heads, E.Money, J.Fogerty, B.Joel, D.L.Roth, INXS, 38 Special, P.Gabriel, Fab TB'S, T.Tuesday, S. Winwood, R.Ocasek, Seger, B.Hornsby, Timbuk 3, H.Lewis, Smithereen, B.Raitt, Icehouse, R. Palmer, Rainmakers, Bon Jovi, Boston, D. Johnson. MODS: Townshend, Neil Young, C.Hart, G.White, Eurythmics, D.Wilde, Rossington, B. Squier, Chicago, CInderella, Out/Bounds, Red Rider, R.Stewart, Outfield, Thorogood, T.Turner, Genesis. REGINA.

ED WALKER/G, FOX-Z99 306-359-9936
ADDS: No Adds. MAX: S. Winwood, Red Rider, Genesls, K. Mitchell, B.Joel, DeBurgh, Eurythmics, Madonna, B.Carlisle, H.Lewis, Daryl Hall, Bananarama, M.McDonald, Top Gun, P.Gabriel, Starship, T.Turner, Run DMC, B.Raitt, C.Lauper, R.Stewart, Luba. MODS: J.Priest, AC/DC, Fixx, Moody B's, D.L. Roth, B.Cockburn, Van Halen, 38 Special, McCartney, R. Palmer, Pet Shop B, ZZ Top, J.Fogerty, Fab TB'S, Seger, Journey, Outfield, Triumph, David +, Thorogood, Neil Young, P. Cetera EVANSTON/CHICAGO, IL

DAN OSBORN-WNUR 312-491-7101

ADDS: Chain L.F., Iggy Pop, Scruffy the Cat, Reactions, Moving Targets, Children...Jails, Uncle Bonsai, Cavernen, L. Lizards, XTC. MAX: Tuatara..., Phantom T., 3 Johns, Live Skull, Antietam, Flam Lips, Janitors, Nick Cave, Squirrel B, Ciccone Y., Slovenily, What a Nice Way..., Direct Hits, Bodines, Couch Flambeau, M.Lemon D., Christmas, T.Damascus, Severed H., Camper Van, Jesus & MC, Love&Rockt, Lawndale. MODS: Effigies, Romans, M. Stewart, Creepers, Waytarers, Prevancators, Ex, Big Stick, Crime&City.., Membranes, Pussy Galore, Toy Dolls, G. Fishin', Velvet U., Feelies, LeBlanc, D. Kreuzen. CHICAGO, IL

LBREHMER/N.WINER-WXRT 312-777-1700

ADDS: J.Fogerty, T.Heads, B. Ferry, The Jam, T.Tuesday, Stray Cats, H.League, R.Ocasek, R.Thompson, Playing FK. MAX: T.Heads, REM, P.Gabriel, J.Fogerty, BoDeans, Paul Simon, Townshend, T.Turner, S.Earle, David +, UB40, Eurythmics, B.Country, B.Cockburn, Genesis, Smithereen, L. Reed, Fixx, Seger, B.Horrisby, R.Ocasek, V.Morrison, C.Paradise, A of Noise, Smiths. MODS: Neil Young, H.Lewis, B. Ferry, Dylan, Timbuk 3, Rainmakers, T.Tuesday, Woodenlops, Red Rider, Crowded H., G.Diary, B.Raitt, P.Shelley, McCartney, P.Case, Daryl Hall, Suburbs, Alvin Lee, Leo Kottke, T.Twins, S. Blue M., Cowboy M.. LITCHFIELD, IL

BRIAN TALLEY-WSMI 217-324-5921

ADDS: Boston, T. Tuesday, MAX: H.Lewis, E.Money, S. Winwood, Genesis, P.Gabriel, Triumph, Bon Jovi, Neil Young, J.Fogerty, MODS: Eurythmics, B.Joel, Black N.Bl, B.Country, Van Halen, R.Ocasel Boston, D. Johnson, T. Heads, AC/DC, B. Farmers, Beat Rodeo, Cinderella, Dokken, John Eddie, Fixx, Icehouse, J.Priest, R.Jungklas, Alvin Lee, V.Morrison, Out/Bounds. BELLEVILLE, IL

TED HABECK/M, KLOSE-WMRY 618-397-2002

ADDS: Boston, Iggy Pop, R. Trower, McCartney, Woodentops. MAX: Let's Actv, Neil Young, Alvin Lee, Eurythmics, B.Farmers, D.Wilde, Joan A., Rainmakers, H.Lewis, M. Persons, Smithereen, C.Thompson, G.Diary, P.Case, Thorogo Glass Tigr, B.A.D., Joe Jaxson, Icehouse, Bananarama, Dylan, Daryl Hall, De Film, T.Twins V.Morrison, E.Money, David +, S. Winwood, Tonio K, Triumph, Ten Ten, T.Heads, Timbuk 3, It Bites MT. CARMEL, IL

TONY CARIOTA-WVJC 618-262-8989

ADDS: B. Squier, Boston, Chicago, Eivis C., McCartney, Poison. MAX: P.Gabnel, J.Fogerty, T.Heads, Gene Loves, Triumph, David +, B.Joel, B.Railt, Bon Jovi, Daryl Hall, Thorogood. MODS: Far Corp. Stray Cats, B. Squier, Boston, Chicago, Elvis C...

COLUMBIA, MO

NICOLA OFNER-KWWC 314-876-7297

ADDS: P.Case, EBTG, Broken H., Sid&Nancy, Screaming Bamboo, Smarties, Mummy Calls, Paul Simon, The Vels, N. Marines. MAX: REM, Eurythmics, S. Blue M., Dr.&Medics, Smiths, Smithereen, Nails, Joan A., P.Gabriel, TSOL, Agent O., Timbuk 3, Woodenlops. MODS: Cactus WN, True B., Beat Rodeo, Fluid, Urbations, Windbreakers, Neil Young, P.Shelley, Good To Go, Fount Head, Alphaville, G. Theory, Crowded H., Stray Cats.

#### SOUTH

LAURA MITROVICH-WRVU 615-322-3691

ADDS: Playmates, Vic Goddard, TSOL, Dead Milk., Something Fierce, Highwaymen, Whirling Dervishes, Smack, Anna Domino, Chris&Cosey, Joe Pop-O-Pie, Alex Chilton, Out/Bounds, APB, N. Mannes, Christmas, Woodentops, Dr.&Medics, Wijpers, Timbuk 3, MAX: REM, Smiths, G.Diary, S. Blue M., Woodentops, TSOL, Smithereen, Fathin' Bones, Libertines, Dead Milk., Out/Bounds, True B., Ten Ten, BoDeans, Dream Syn.. MODS: Raunch H., Nixon&Rop., Go-Betwns., Love Dele., Highwaymen, Meat Puppets, Ups&Downs, Playmates, P.Gabnel, Bronski B., Agent O., Christmas, Dr.&Medics, APB, Cure

NEW ORLEANS, LA

JAMES LIEN-WTUL 504-865-5887

ADDS: T.Heads, Scruffy the Cat, Fetchin Bones, Phantom T., MAX: True B., Dr.& Medics, Gene Coves, Smiths, Dream Syn., REM, G.Diary, UB40, Bob Mariey, Suzanne Ciani, T.Heads, Joan A., Effigies, Townshend, Paul Simon, S. Blue M., N.Jameson. MODS: Eurythmics, Blue In H., Dead Milk B.Farmers, G. Theory, Severed H., Untouchabl, Doctors Mob, J.Lee Hooker, Afrika Barn., Run DMC Woodentops, P. Murphy, L. Lizards, Agent O., V.Morrison, TSOL.

#### BATON ROUGE, LA

#### JOHNNY KOONTZ-WBRH 504-383-3243

ADDS: Phanton RS, Rossington, Boston. MAX: Triumph, E.Money, S. Winwood, REM, J. Fogerty, Thorogood, David +, 38 Special, T. Heads, R. Ocasek, Bon Jovi, R. Palmer, Toto, Stray Cats, Neil Young, B.Country, Icehouse, Del Lords, Timbuk 3, D.L.Roth. MODS: R.Stewart, Dylan, Out/Bounds H.Suite, INXS, GTR.

#### SHREVEPORT, LA

#### BRIAN MILLER-KTAL/FM 318-425-2422

ADDS: Boston, H.Lewis, J.Fogerty, Smithereen, Timbuk 3, B. Squier, Neil Young, Stabilizer, MAX: Bon Jovi, Boston, E.Money, H.Lewis, B.Joel, Triumph, Neil Young, Genesis, S. Winwood, J.Fogerty, P.Gabriel, David +, R.Ocasek, Cinderella. MODS: D. Johnson, Thorogood, D.L.Roth, Alcatrazz, Neil Young, B. Squier, Timbuk 3, Stabilizer.

#### HOUSTON, TX

#### RICK LAMBERT/D. MARR-KLOL 713-526-6855

ADDS: Boston, B. Squier, J.Fogerty, Seger. MAX: S. Winwood, H.Lewis, P.Gabriel, Van Haten, Genesis, E.Money, Boston, R.Ocasek. MODS: REM, J.Fogerty, Bon Jovi, Fab TB'S, B.Homsby, David +, T.Heads, Smithereen, H.Suite, Joumey, Triumph, Townshend, B. Squier, Red Rider, B.Joel, Eurythmics, Seger.

#### BEAUMONT, TX

T.CARLANDT.KELLEY-KWIC 409-942-2210
ADDS: T.Turner, Boston, The Call, B. Squier, Rossington, Stabilizer, T.Tuesday, David +. MAX: P.Gabriel, Smithereen, David +, Triumph, REM, E.Money, Icehouse, T.Heads, J.Fogerty, B.Hornsby, R.Stewart, H.Lewis, Fab TB'S, R.Ocasek, Boston, Cinderella, MODS: Thorogood, S. Winwood, D.Wilde, R. Palmer, H.Lewis, Red Rider, Neil Young, Bon Jovi, Townshend, Outlield, Stray Cats, Eurythmics, 38 Special.

#### AMARILLO, TX

#### M.MEREDITH/D.MILLER-KATP 806-374-1637

ADDS: Boston, T.Turner, J.Fogerty, B. Squier, Stray Cats, T.Tuesday, P,R,&S., K.Mitchell, Iggy Pop, Beach Boys, 38 Special. MAX: H.Lewis, Genesis, Boston, D. Johnson, R.Stewart, McCartney, REM, T.Tumer, B.Raitt, S. Winwood, T.Heads, R.Ocasek, 38 Special, E.Money, Seger, J.Fogerty, Smithereen, Triumph, David +, Icehouse. MODS: Townshend, David +, B.Raitt, Neil Young, J.Fogerty, Dr.&Medics, DeLucca, Stabilizer, Black N Bl, Paul Simon, B.Hornsby, Thorogood, Chicago, Device, H.Suite, Genesis, Gene Loves, Bon Jovi, McCartney, Outfield, Eurythmics, Broken H., B. Squier.

#### AMARILLO, TX

JAMEY KARR-KACV 906-371-5227 ADDS: Boston, B. Squier, Louis Cardenas, 38 Special, F.Goes To, M. Jones, Phanton RS, Beach Boys, D.Wilde, R.Thompson. MAX: REM, E.Money, Triumph, B.Joel, H.Lewis, S. Winwood, McCartney, T.Turner, J.Fogerty, T.Heads, Timbuk 3, Fab TB'S, Bon Jovi, David +. MODS: G.White, Beat Rodeo, Red Rider, T.Tuesday, R.Ocasek, Cinderella, Q.Riot, FWuk, Sid&Nancy, Rossington, R. Palmer, R.Stewart, B.Nelson, Rainmakers, D. Johnson, Dr.&Medics, B.Raitt, P.Gabriel, Icehouse, Gene Loves, Broken H..

#### EL PASO, TX

MACIC MKE-KLAQ 915-544-8864

ADDS: B. Squier, Boston, B.Hornsby, Outfield, Timbuk 3, D.L.Roth, Rossington, John Eddie. MAX:
H.Lewis, E.Money, Genesis, Triumph, B.Joel, Daryl Hall, C.Lauper, REM, D. Johnson, Journey, Bor Jovi, S. Winwood, R.Ocasek. MODS: P.Gabriel, Dokken, T.Heads, David +, B.Raitt, J.Fogerty, Q.ryche, D.L.Roth, Boston, Icehouse, Fab TB'S, Glass Tigr, Neil Young, Smithereen, Illusion, 38 Special, T.Tuesday, V.Vincent, Black N Bl, Rainmakers, FM/uk, B. Squier.

#### **FAR WEST**

#### DENVER, CO

#### ZAK PHILLIPS-KAZY 303-759-5600

ADDS: Boston, C.Hart, T.Tuesday, Beach Boys, FWuk, Aretha. MAX: H.Lewis, S. Winwood, B.Homsby, P.Gabriel, David +, T.Heads, Fab TB'S, B.Raitt, Icehouse, REM, R.Ocasek, Eurythmics, B.Joel, Paul Simon, V.Morrison, E.Money, R. Palmer. MODS: Boston, C.Hart, Smithereen, Rainmakers, UB40, D. Johnson, B.Joel, Bricklin, T.Tuesday, Eurythmics, V.Morrison, Toto, Genesis Keep/Dark, S. Winwood, Beach Boys, Timbuk 3, Neil Young, McCartney, C.Lauper, REM, T.Turner. FT, COLLINS, CO

#### JOHN HAYES-KTCL/FM 303-493-5330

ADDS: Iggy Pop, R.Ocasek, Cure, F.Goes To, Love&Rockt, Elvis C., Oingo B., MAX: REM, B-52s, P.Gabriel, T.Heads, UB40, Smiths, Eurythmics, V.Morrison, Paul Simon, B.Raitt, Timbuk 3, M. Persons, Joan A., Cactus WN, S. Winwood, David +, Icehouse, B. Farmers, Woodentops, L. Reed, Dylan, P.Case, B.Busters. MODS: J.Fogerty, Neil Young, Hunters&C., B.Nelson, Gene Loves, S. Blue M., Sid&Nancy, Phil Alvin, E.Grant, G.Diary, Stray Cats, Rainmakers, Double, R.Thompson, Smithereen, Timbuk 3, Good To Go, Agent O., Dr.&Medics, C.Lauper, Love Dele., B.Country. PAONIA, CO

#### DENISE DODGE-KVNF, 303-527-4868

ADDS: R.Ocasek, Love Dele., R.Thompson, J.Butler, T.Heads, F.Goes To, The Vels. MAX: T.Heads, B.Raitt, Timbuk 3, J.Seaton, UB40, P.Case, Eurythmics, Phil Alvin, Rainmakers, REM, B.Nelson, David +, M. Germino, L. Lizards, Paul Simon, Beat Rodeo. MODS: Dylan, V. Morrison, Woodentops, Nails, Com. Cody, Cowboy M., Gene Loves, Leo Kottke, Good To Go, G. Theory, East'house, Sid&Nancy, B-52s, EBTG, R. Crowell.

#### LARAMIE, WY

#### JOHN EDWARDS-KRQU 307-745-7396

ADDS: Boston, T. Tuesday, B. Squier, Eurythmics, S. Winwood, Cinderella, R. Thompson. MAX: Triumph, E.Money, John Eddie, Outfield, Bon Jovi, D.Wilde, H.League, C.Hart, Boston, David +, R.Ocasek, REM, Icehouse, Toto, Neil Young, Beach Boys, R. Palmer, Seger, T.Tuesday, Timbuk B.Country, B.Joel, T.Heads, Red Rider, D. Johnson. MODS: Journey, Stabilizer, The Call, Smiths J.Fogerty, Thorogood, FM/uk, Chicago, Smithereen, Fixx, Top Gun, Cactus WN, P.Gabriel, B. Squier, Eurythmics, S. Winwood, Genesis, McCartney, T.Turner, Paul Simon, R.Stewart, New Ma IDAHO FALLS, ID

#### J.HUGHES/J.SORENSEN-KFTZ 208-523-3722

ADDS: Boston, B. Squier, Timbuk 3, R.Ocasek, Cinderella, Yngwie M., Black N Bl, Smithereen, RE Far Corp., MAX: Triumph, E.Money, Bon Jovi, T.Heads, J.Fogerty, B.Raitt, Cinderella, David +, R. Palmer, R.Ocasek, S. Winwood, D. Johnson, T.Turner, H.Lewis, R.Stewart, D.L.Roth, Gene Love Toto, FWuk, G.White, Eurythmics, Red Rider, Stabilizer. MODS: Icehouse, Fab TB'S, Daryl Hall, A Lee, Rossington, Neil Young, P.Gabriel, McCartney, B.Country, Top Gun, Chicago, INXS, B.Hornsby, Boston, T.Tuesday, T.Twins, Luba, Black N Bl, Stan Bush, B. Squier.

#### SALT LAKE CITY, UT

#### DEL WILLIAMS-KCGL 801-298-1142

ADDS: Elvis C., Iggy Pop, James Brown, General Public, Christmas, Phil Alvin, T.Mortal C. MAX: T.Heads, B-52s, Sid&Nancy, Smiths, R. Palmer, H.League, Stabilizer, UB40, REM, Depeche M., General Public, Dance in Reverse, T.Tuesday, Love&Rockt, P.Gabriel, Pet Shop B, S. Winwood, Bites, F.Goes To, Bang Orch., a-Ha, S. Blue M., David +, Timbuk 3, OMD, Stray Cats, Out/Bounds Kill. Joke, R.Ocasek. MODS: Sig.Sig.S., H'martins, Arcadia, Bananarama, Alphaville, Icehouse, Re Life, B.Nelson, EBTG, Proof of Utah, XTC, B. Ferry, The The, Smithereen, Eurythmics, Burns Sis. Ten Ten, Iggy Pop, Tonio K, Crowded H., Woodentops, Chameleons, Gene Loves.

#### PHOENIX, AZ

JONATHAN LAOHNNY D-KEYX 602-964-3100
ADDS: Iggy Pop, Love& Rockt, B. Ferry, B-52s, F.Goes To, Elvis C., P. Murphy, Oingo B., Solomor Burke, Nuns, Aretha, OMD, C.Lauper, S. Goddard. MAX: R. Palmer, Timbuk 3, Love/Money, Rhytl Corps., Greg Abbott, T.Heads, UB40, REM, Iggy Pop, Love&Rockt, Lover Spks, Pet Shop B. MODS: T.Tuesday, Smiths, Camper Van Beethoven, Joan A., R. Crowell, Hoodoo G., Rainmakers S. Goddard, Gene Loves, Thinkman, Owen Outherie, General Kane, A.Starr, Solomon Burke, Rai Das Combo, The Quick, B. Ferry, R.Thompson, B-52s, H.Lewis, Fixx, Beat Rodeo, Bang Orch., F.Goes To, Run DMC, Elvis C., Cure, Woodentops. TAOS, NM

ADDS: Stray Cats, R.Ocasek, M. Germino, Evis C., R.Thompson, Love&Rockt, J.Fogerty, T.Heads Southside, Lover Spks, Play for Keeps, L.J.McNalley, Playing FK, L.McNally, MAX: Paul Simon, S. Winwood, Townshend, Nanci Griffith, R.Thompson, T.Heads, V.Morrison, R.Ocasek, B.Raitt, H.Lewis, C.Lauper, REM, Daryl Hall, B.Homsby, Woodentops. MODS: Smithereen, Genesis, J. Fogerty, R. Crowell, David +, Black Uhuru, Eurythmics, P. Gabriel, Timbuk 3, Stray Cats, Red Ride Burns Sis., Icehouse, Alvin Lee, P.Case.

#### LAS CRUCES, NM

JUAN VELASCO-KOPE 505-526-2496
ADDS: Alvin Lee, Jef Scott, 38 Special, Boston, M. Germino, T.Tuesday, B. Squier. MAX: REM, H.Lewis, Smithereen, S. Winwood, David +, T.Heads, J.Fogerty, E.Money, R.Ocasek, Icehouse, Triumph, B.Raitt, B.Joel, Paul Simon, B.Hornsby, Timbuk 3, Eurythmics, P.Gabriel, Genesis, Bon Jovi. MODS: Gene Loves, Naiis, Neil Young, Daryl Hall, Dr.&Medics, Alvin Lee, R. Palmer, Fab TB's V.Morrison, 38 Special, Van Halen, Rainmakers, Seger, D.L.Roth, D. Johnson, Cactus WN, DeBurgh, M. Germino, Jef Scott, D.Wilde.

#### LAS VEGAS, NV

#### KEN JORDAN-KUNV 702-739-3877

ADDS: EBTG, East'house, N.Jameson, Fetchin'Bones, F.Goes To, Kill. Joke, B. Ferry. MAX: Smith REM, Gene Loves, Woodentops, Smithereen, Run DMC, Nixon&Rop., Out/Bounds, Thelonius Monster, G. Theory, Petrol Em., UB40, Cabaret V., Beat Rodeo, Hunters&C., MODS: Icicle Wk., Love& Rockt, Junkyard B, Timbuk 3, Naked Prey, 3 Johns, Mighty M., G. Fishin', B. Bragg, Brigade LOS ANGELES, CA

#### SIMON/MINCKLER-KNX/FM 213-460-3333

ADDS: J.Fogerty, C.Lauper, T.Turner, Level 42. MAX: Double, M.McDonald, S. Winwood, Keep/Da B.Joel, Jackson B., V.Morrison, Genesis, J.Buffett, Carly Simon, D.Pack, Toto, Seger, J.Fogerty, Device, H.Lewis, R.Ocasek, B.Homsby, B.Raitt, T.Turner, P.Gabriel, Top Gun, Simp.Red, About Last, Paul Simon, C.Lauper, P. Cetera. MODS: Mike&Mech., Pet Shop B, N.Jameson, Clannad, D Hall, Cold September, Simon Bryne, Icehouse, C. Cross, G. Nash, Level 42.

#### LOS ANGELES, CA

#### MICHAEL B-KXLU 213-642-2866

ADDS: Squirrel B, Lizard Train, Slapshot, Conflict, Legen.Golden Vampires, Wild Stares, Shadow of Fear, Spikes, Nick Cave, T.Mortal C, EBTG. MAX: The Fall, Nick Cave, Zodiac Mindwarp, Jane Addiction, Gang Green, R. Fripp, Squirrel B, Pogues. MODS: Ciccone Y., Bad Brains, Painted Will Wall Flowers, Skinny Puppy, Passion Kills, Sugar Minot, Cold September, Thatcher.., Wolfgang P Chadbourne, Romans.

#### PASADENA, CA

### L.GROVES/R.CARROLL-KROQ 818-578-0830

ADDS: Real Life, B-52s, T.Heads, R.Ocasek, OMD, Device, Venetians, Aretha, B.Carlisle, Sparks. MAX: Bananarama, Eurythmics, Depeche M., P.Gabriel, Love/Money, T.Twins, Oingo B., B-52s, Arcadia, Fixx, Burns Sis., Mick Jagger, T.Heads, Gene Loves, T.Heads, Icehouse, Sid&Nancy, IN: OMD. MODS: Run DMC, Sparks, B.Carlisle, B.Country, Falco, Bang Orch., UB40, ZZ Top, Smithereen, R. Palmer, Yello, Trance Dance, Boom Boom, Room, Smiths, REM, A of Noise, Love/Money, Tonio K, Bangles, Dr.&Medics.

#### SAN DIEGO, CA

MICHAEL FISCHER XHITZ 619-696-9890
ADDS: Dave Adams, Keep/Dark, Outfield, K.Mitchell, H.Lewis, McCartney, J.Fogerty, Townshend, Daryl Hall, D. Johnson, Toto. MAX: Eurythmics, Toto, Paul Simon, B.Raitt, Keep/Dark, R.Ocasek, Outfield, V. Morrison, Genesis, K. Mitchell, Seger, DeBurgh, Level 42, S. Winwood, H. Lewis, V.Morrison, McCartney, Icehouse, J.Fogerty, Townshend, H.Lewis, Daryl Hall, Eurythmics, P. Cetera, B.Hornsby, B.Joel, D. Johnson, C.Thompson, B.Raitt, Device, Toto. MODS: S. Winwood, Jackson B., Joe Jaxson, L.R.B., About Last, Smithereen, P.Gabriel, Joan A., Rosie Vela, David +, Mike& Mech., Moody B's, Genesis.

SAN DIEGO, CA

OZ/MAD MAX-91X 619-291-9191

ADDS: T.Heads, R.Ocasek, Aretha, Stray Cats, F.Goes To, East'house, OMD, Cure, Phanton RS. MAX: Smithereen, Icehouse, A of Noise, Joe Jaxson, B-52s, Real Life, P.Gabriel, Bangles, David +, S. Winwood, R. Palmer, UB40, REM, T.Heads, R.Ocasek, T.Tuesday, Timbuk 3. MODS: Nails, Smiths, Cactus WN, B.Farmers, S. Blue M., Townshend, Eurythmics, Woodentops, Crowded H., B. Ferry, Death Com., Oingo B., B.Nelson, Nixon&Rop., Sid&Nancy, The Call, Fixx, Iggy Pop, Genesis RVINE, CA

HILAIRE-KUCI 714-856-6868

ADDS: Wolfgang P., Abstract Mag., X, Moist & Meaty, Children's Day, New Marines, Under Achievers, Antietam, Hunters&C., L. Lizards. MAX: S. Blue M., Love&Rockt, REM, Leaving T., Celibate R, TSOL, Brigade, Theionius Monster, Jungle Studs, Downy Mildew, Mofungo, Agent O., Timbuk 3, Dr.& Medics, Raunch H., Gene Loves. MODS: Smiths, Hunters&C., G.Diary, Mekons, Blood on Saddle, Painted Willie, Kilkenny Cats, Nīxon&Rop., Pushtwang., Beat Rodeo, EBTG, Severed H., P.Case, Sonic Y.

SAN LUIS OBISPO, CA

CEKOLA/FLOHR-KCPR 805-544-4640

ADDS: N. Marines, G. Fishin', Christian Death, P&L, Slovenly, Slpashot, Troubled Gardens, Typhoon Antietam, Gargyl.Sox, Flam. Lips, Nick Cave, Squirrel B. MAX: Agent O., Thelonious Monst., G. Principle (Section Countries), New Cave, Squire D. MAA. Agen C., Theidhious Norish, C., Theory, Woodentos, Hunters&C., Downy Mil., Siterhood, Doctors Mob, Crime&City.., New Dylans, Trisome 21, Jungle S., Gene Loves, M. Stewart, The Fall, Sach-Trust. MODS: Suicide T., Christmas, Tall Tales&True, Smithereen, Cuckoos, S. Goddard, UB40, TSOL, Prolitar., Gravity Pirates, Nuerotics, Phantom T., Adult Net, Lawndale, East'house.

JEFF RIEDEL-KKDJ 209-226-5991

ADDS: Iggy Pop, Boston, T.Tumer, J.Fogerly, B. Squier, Aretha, Journey. MAX: H.Lewis, S. Winwood, E.Money, P.Gabriel, J.Fogerly, T.Heads, Boston, D.L.Roth, B.Joel, R.Ocasek, Genesis, Fab TB'S, REM, T.Tuesday, David +, Timbuk 3, Triumph. MODS: Fixx, Neil Young, B.Raitt, Journey, B.Hornsby, Icehouse, Outfield, Chicago, Townshend, Cinderella, Thorogood, Smithereen, It Bites, D. Johnson, Dokken, B. Squier, T.Turner

MONTEREY, CA

MATCHER 1.22

LTAYLORK AUFMAN-KMBY 408-394-9000

ADDS: Neil Young, Red Rider, Beach Boys, B.Country, V.Vincent, Outfield, T.Tumer, MAX: S. Winwood, E.Money, J.Fogerly, H.Lewis, T.Heads, REM, David +, Triumph, P.Gabriel, B.Raitt, Icehouse, Bon Jovi, Fab TB'S, D.L. Roth, 38 Special, MODS: Seger, Thorogood, Genesis, INXS, R.Ocasek, Townshend, The Call, Timbuk 3, Rainmakers, Alvin Lee, D.Wilde, G.White, Glass Tigr, Cinderella, Neil Young, Red Rider, Eurythmics, R.Stewart, Q.Riot, Stray Cats, Outfield, GTR. LOS ALTOS HILLS, CA

ROBERT ZEPERNICK-KFJC 415-960-4260

ADDS: L. Lizards, S. Goddard, Nick Cave, B-52s, Root Boy Slim, Moving Targets, Smarties, N.Drake, Dangerhouse Coll., N. Marines, Gargyl, Sox. MAX: G. Theory, Panther Burns, Zoogz Rift, Raunch H., Dr. & Medics, Phantom Limbs, The Fall, Agent O., V. Prunes. MODS: Nails, T. Heads, Woodentops, Yeah Yeah Noh, Rick Cueras, Social Unrest, Toy Dolls, Waste Youth, TSOL, F.Tovey, Timbuk 3, T.Twins Felt

SAN FRANCISCO, CA KATE HAYES TOM YATES-KKCY 415-922-2489

ADDS: C.Lauper, J.Fogerly, T.Heads, R.Ocasek, P.Case, R.Thompson, Timbuk 3, B. Ferry, OMD, M Germino, Oouble, Phil Alvin, T.Tuesday, Toto. MAX: Paul Simon, H.Lewis, Eurythmics, B.Joel, Daryl Hall, C.Lauper, P.Gabriel, REM, T.Twins, T.Tumer, Genesis, H.League. MODS: J.Fogerly, T.Heads, Hall, C.Lauper, P.Gabriel, HEM, T.I wins, T.I umer, Genesis, H.League, MODS: J.Fogerly, T.Hea R.Ocasek, P.Case, R.Thompson, E.Money, Phil Alvin, Tolo, B.Nelson, Double, T.Tuesday, Neil Young, Andreas V., Leo Kottke, About Last, Timbuk 3, B. Ferry, OMD, M. Germino.

SAN FRANCISCO. CA

LISA YIMM/TIM HIDE-KUSF 415-666-6206

ADDS: Iggy Pop, B-52s, J.Fogerly, T.Heads, Word of Mouth, Discharge, R.Thompson. MAX: Woodenlops, REM, Gene Loves, Flam. Lips, Colourbox, Tippa Irie, Verlaines, G. Theory, E.R.Portel UB40, Petrol Em., Phil Alvin, S. Blue M., Nuns, B.Nelson, Ramones, Hunters&C., The The, Jesus & MC. MODS: Sonic Y., Nick Cave, Reform School Girls, G.Dlary, Ex. Slacks, L. Lizards, Weather P., East'house, Love& Rockt, Mutabaruka.

SAN JOSE, CA K.ANTHONY/D.JANG-KSJO/FM 408-288-5400

ADDS: Playing FK, B. Squier, Timbuk 3, Boston, Aretha, J.Fogerty. MAX: David +, H.Lewis, B.Joel, E.Money, Journey. D. Johnson, T.Tuesday, P.Gabriel, R.Ocasek, REM, S. Winwood, Triumph, Bon Jovi, T.Heads, J.Fogerty, D.L.Roth, B.Raitt, R.Stewart, Boston. MODS: Fab TB'S, Icehouse, Outfield, Smithereen, Neil Young, Out/Bounds, B.Hornsby, Playing FK, B. Squier, Timbuk 3. SANTA ROSA, CA

SCOTT MURRAY-KVRE 707-544-KVRE

ADDS: The City, Iggy Pop, Elvis C., Aretha, Joe Louis Walker, James Brown, B-52s, B. Ferry, Playing FK, L. Reed. MAX: J.Fogerty, S. Winwood, REM, T.Heads, B.Raitt, P.Gabriel, Dylan, Fab TB'S, Eurythmics, BoDeans, Neil Young, Paul Simon, B.Farmers, Townshend, Genesis, Southside, Smithereen, R. Crowell, H.Lewis, McCartney, MODS: B.Nelson, B.Country, Fixx, Red Rider, B., Daryl Hall, Thorogood, Com. Cody, B.Joel, Phil Alvin, T.Tumer, Burns Sis., T.Tuesday, R.Thompson.

WILLITS, CA

MIKE VALENTINE-KLLK 707-459-1250

ADDS: Boston, Dylan, Beach Boys, B. Ferry, Liona Bryd, Device, S. Winwood, MAX: Joan A., R.Ocasek, Timbuk 3, Eurythmics, B.Hornsby, Outlield, Townshend, P.Gabriel, Fixx, Genesis, Daryl Hall, E.Money, B.Joel, Neil Young, Paul Simon, REM, Moody PS, T.Heads, Toto, McCartney, B.Nelson, T.Tuesday, Stabilizer, S. Winwood, Device, B. Ferry, Beach Boys, Dylan, Boston, MODS: Woodentops, Triumph, D. Johnson, Crowded H., T.Turner, B.Country, B.Cockburn, Van Halen, B.Raitt.

DAVIS, CA

D.MULLER/A.WATSON-KDVS 916-752-0728

ADDS: R. Fripp, Wild Stares, Sky Saxon, Nuns, 7 Seconds. MAX: Hunters&C., D. Sylvian, Smithereen, Monkess, Sleepless, Sisterhood, Yeah, Yeah, Noh, Mod Fun, White Fronts, Smiths, REM, M.Lemon D., Untouchabl, Neon Judg., L. Reed. MODS: Abecedrns., Camper Van, Toy Dolls, Chris&Cosey, Playmates, Service, Specimen, Outnumbered, B.Reinninger, 1,2,3, B.Mesozoic, Celibate R

SACRAMENTO, CA

C.FERRER/R.GARRETT-KDJQ 916-334-7777

ADDS: B. Squier, Phanton RS, Iggy Pop, Europe, Townshend, Boston, H.Lewis. MAX: David +, Bon Jovi, E.Money, R.Ocasek, H.Lewis, Triumph, 38 Special, J.Fogerty, H.Suite, Boston, MODS: Red Rider, FM/uk, S. Winwood, T.Heads, Rough Cutt, Timbuk 3, O.ryche, V.Vincent, Fab TB'S, Icehouse, Smithereen, D.L.Roth, McCartney, Eurythmics, P.Gabriel, B.Hornsby, T.Tuesday, Rossington, D. Wilde, D. Johnson, Cinderella.

#### NORTHWEST

PORTI AND OR

KERI STONE-KINK 503-226-5080

ADDS: Chicago, J.Fogerty, F.Portenza, T.Tumer. MAX: G.Benson, Jackson B., P. Cetera, Chicago, D.Foster, Kenny G., James/Sanborn, J.Richman, D.Siegel, P. Collins, Double, P.Gabriel, Daryl Hall, Jarreau, B.Joel, L.R.B., Level 42, McCarlney, M.McDonald, Mike&Mech., Moody B's, V.Morrison B.Raitt, Seger, Paul Simon, About Last, Simp.Red, Toto, S. Winwood, E.Klugh, A.Anthem. MODS: Eurythmics, K.Carnes, F.Wuk, Icehouse, Keep/Dark, H.Lewis, Sadao W., R.Ocasek, Sade, T.Turner CORVALLIS OR

STEVE KIRBY-KBVR 503-754-2008

ADDS: P. Murphy, Tall Tales&True, M. Jones, Romans, Johnsons, Squirrel B, Troubled Gardens, Slovenly, Tualara..., Nick Cave. MAX: REM, East'house, Celibate R, S. Blue M., The Fall, Smithereen, G. Theory, Crime&City... Psychotic Turnbuckles, Christmas, Hunters&C., UB40, Effigies, G.Diary, 86, True B., Flam. Lips, Pushtwang, M. Violets, Triffids. MODS: Woodentops, Gene Loves, Riflobirds, Hungry for What, Beat Temptation, 3 Johns, G. Fishin, Tripod J., Icicle Wk., Phil Alvin, Adult Net, Prolitar., Mekons, Agent O...

EUGENE, OR

TOM CRUMM-KZAM 503-741-1999

ADDS: T.Heads, J.Fogerty, Eurythmics, Boston, R.Thompson, Stray Cats, Aretha, Elvis C., MAX: H.Lewis, Paul SImon, V.Morrison, B.Raitt, T.Heads, J.Fogerty, Eurythmics, S. Winwood, T. Constant of Cons Thorogood, Townshend, McCartney, R. Crowell, REM, Boston, R.Ocasek, MODS: Neil Young. B. Farmers, Tonio K, R. Crowell, Daryl Hall, Simp. Red, Andreas V., Icehouse, Fixx, R. Palmer, Fixx, McCartney, The Call, P.Gabriel, About Last, T.Tuesday, Dylan, B.Hornsby, Stray Cats, Aretha, Elvis C., David +.

BOISE, ID JANE NAILLON-KBSU 208-385-1984

ADDS: EBTG, B-52s, Love&Rockt, R.Thompson, Sid&Nancy, M. Germino. MAX: Paul Simon, REM, UB40, Smithereen, G.Diary, EBTG, E.Grant, N.Jameson, W.Report, East'house, Gene Loves, Hunters&C., B-52s. MODS: BoDeans, Timbuk 3, Woodentops, M. Jones, V.Morrison, P.Case, P. Murphy, Icicle Wk., Dead Milk., Thinkman, The Fall. SEATTLE, WA

P.MAYS/C.HANLEY-KEZX 206-633-5590

ADDS: Spirit of the West, C.Wheeler, Liona Boyd, R.Thompson, MAX: J.Buffett, B.Raitt, B.Hornsby, Townshend, Lightfoot, Joan A., V.Morrison, S. Winwood, DeBurgh, C.Paradise, Paul Simon. MODS: Andreas V., H.Lewis, Toto, E.Klugh, B.Joel, Rosie Vela, R. Crowell, L.McNally, Townshend. SEATTLE, WA

JIM KELLER-KJET 206-281-5600

ADDS: F.Goes To, Iggy Pop, Stray Cats, Love&Rockt, B. Ferry, T.Heads, C.Lauper, Eurythmics, R.Ocasek, S. Blue M., Dream Syn., Elvis C.. MAX: T.Heads, C.Lauper, Smiths, REM, Eurythmics, Gene Loves, UB40, Woodentops, Timbuk 3, H.League, Oingo B., K.T.P., T.Tuesday, B-52s, Smithereen. MODS: S. Blue M., R.Ocasek, B.Nelson, East'house, Hunters&C., R.Thompson, B.Farmers, M. Jones, Real Life, Bangles, P.Case, P.Gabriel, P.Shelley, L. Reed, Thinkman, Lover Spks, Death Com., Tonio K, Fount Head, Joe Jaxson, B.Country, Love Dele.. SEATTLE, WA

FAITH HENSCHELL-KCMU 206-543-4680

ADDS: R. Fripp, EBTG, Sid&Nancy, Flam. Lips, T. Heads, Johnsons, Duke Ellington, G. Fishin', Antietam, Chain L.F., M. Jones, Phantom T., Broken H., MAX: Woodentops, REM, Minimal M., 3 Johns, B.Mesozoic, G. Theory, R.Miller, Wipers, Triffids, Celibate R, Ex, Stacks, Notorische Reflexe, Raging Sun Comp., Orthotonics, Tripod J., Poplama, Go-Betwns., Christmas, Mekors, Mudabaruka, N. Jameson, S. Blue M., MODS: Gene Loves, F. Tovey, Koko Taylor, Hasil Adkins, Thatcher..., Also Trees, R.Thompson, Eyeless/G., Hunters&C., SPOKANE, WA

SKY WALKER-KOSP 509-448-9900

ADDS: P.Gabriel, R. Palmer, Boston. MAX: Genesis, H.Lewis, Seger, Glass Tigr, E.Money, R.Ocasek, B.Joel. MODS: Top Gun, Double, S. Winwood, Fab TB'S, Daryl Hall, Journey, D. Johnson, Van Halen, Beach Boys. KELOWNA, BC

PHIL VIGGIANI/A.REID-CHIM/FM 604-762-3331

ADDS: B. Ferry, C.Hart, T.Tuesday, Outfield, D.L.Roth, Device, Paul Simon, Daryl Hall, Phanton RS, B. Squier, Idle Eyes. MAX: B.Hornsby, D. Johnson, H.League, Daryl Hall, T.Turner, Toto, P.Gabnel, B. Joel, McCartney, Journey, Paul Simon, Seger, Glass Tigr, E.Money, Triumph, David +, MODS: R.Ocasek, K.Mitchell, Pet Shop B, DeBurgh, Jackson B., R.Stewart, B.Raitt, S. Wirnwood, H.Lewis, C.Lauper, OMD, T.Heads, Icehouse, Fab TB'S, Eurythmics, Chicago, It Bites, J.Fogerty, Beach Boys, Level 42, 38 Special, Bon Jovi. ANCHORAGE, AK

CARTER B/VARGAS-KWHL/FM 907-344-9622

ADDS: Boston, B. Squier, J.Fogerty, MAX: H.Lewis, Bon Jovl, Boston, E.Money, B.Raitt, J.Fogerty, D.L.Roth, R.Ocasek, Icehouse, H.Lewis, Seger, Fab TB'S, Bon Jovl, Cinderella, 38 Special, J.Fogerty, S. Winwood, MODS: Rossington, REM, B. Squier, B. Squier, FM/uk, E.Money, T.Heads, Timbuk 3, Red Rider, Neil Young, Triumph, Out/Bounds, Stabilizer, G.White.

CHART

**ALABAMA** 

Touch Me When We're Dancing (RCA)

**GEORGE STRAIT** 

2W IW TW

It Ain't Cool To Be Crazy About You (MCA)

37. 38.

39.

40.

--. 33.

17.

## ADDED

MICHAEL JOHNSON Give Me Wings (RCA) 51 reports

**BELLAMY BROTHERS/FORESTER SISTERS** 

Too Much Is Not Enough (MCA/Curb) 45 reports

\*RICKY SKAGGS

Love's Gonna Get You Someday

(Epic) 43 reports

**RANDY TRAVIS** 

Diggin' Up Bones (Warner Bros.)

**EDDIE RABBITT/JUICE NEWTON** 

Both To Each Other

(RCA)

**CRYSTAL GAYLE** 

Cry (Warner Bros.)

Station Reporting Phone (415)392-775 Reports accepted Mondays at 8 AM through noon Wednesda

| £ 44 | LW  | 1 1 11 |   |
|------|-----|--------|---|
| 6.   | 4.  | 1.     | EDDIE RABBITT/JUICE NEWTON - Both To Each Other (RCA)           |
| 2.   | 2.  | 2.     | Dwight Yoakam - Guitars, Cadillacs (Reprise)                    |
| 9.   | 6.  | 3.     | CRYSTAL GAYLE - Cry (Warner Bros.)                              |
| 7.   | 5.  | 4.     | Janie Frickie - Always Have, Always Will (Columbia)             |
| 8.   | 7.  | 5.     | TANYA TUCKER - Just Another Love (Capitol)                      |
| 4.   | 3.  | 6.     | Forester Sisters - Lonely Alone (Warner Bros.)                  |
| 12.  | 9.  | 7.     | EXILE - It'll Be Me (Epic)                                      |
| 1.   | 1.  | 8.     | Ronnie Milsap - In Love (RCA)                                   |
| 14.  | 11. | 9.     | EARL THOMAS CONLEY/ANITA POINTER - Too Many Times (RCA)         |
| 13.  | 10. | 10.    | Steve Earle - Guitar Town (MCA)                                 |
| 10.  | 8.  | 11.    | Rosanne Cash - Second To No One (Columbia)                      |
| 19.  | 14. | 12.    | RANDY TRAVIS - Diggin' Up Bones (Wamer Bros.)                   |
| 16.  | 13. | 13.    | SCHUYLER, KNOBLOCH & OVERSTREET - You Can't Stop Love (MTM)     |
| 21.  | 16. | 14.    | SOUTHERN PACIFIC - A Girl Like Emmylou (Wamer Bros.)            |
| 23.  | 17. | 15.    | RESTLESS HEART - That Rock Won't Roll (RCA)                     |
| 24.  | 18. | 16.    | LEE GREENWOOD - Didn't We (MCA)                                 |
| 22.  | 19. | 17.    | Mickey Gilley - Doo Wah Days (Epic)                             |
| 25.  | 20. | 18.    | SWEETHEARTS OF THE RODEO - Since I Found You (Columbia)         |
| 30.  | 21. | 19.    | MARIE OSMOND/PAUL DAVIS - You're Still New To Me (Capitol/Curb) |
| 28.  | 23. | 20.    | WILLIE NELSON - I'm Not Trying To Forget You (Columbia)         |
|      | 40. | 21.    | ALABAMA - Touch Me When We're Dancing (RCA)                     |
| 27.  | 24. | 22.    | JOHN ANDERSON - Honky Tonk Crowd (Warner Bros.)                 |
| 32.  | 25. | 23.    | STEVE WARINER - Starting Over Again (MCA)                       |
| 31.  | 27. | 24.    | BARBARA MANDRELL - No One Mends A Broken Heart Like You (MCA)   |
| 36.  | 28. | 25.    | JUICE NEWTON - Cheap Love (RCA)                                 |
| 37.  | 31. | 26.    | THE GATLINS - She Used To Be Somebody's Baby (Columbia)         |
| 3.   | 12. | 27.    | Reba McEntire - Little Rock (MCA)                               |
| 39.  | 34. | 28.    | JOHN SCHNEIDER - At The Sound Of The Tone (MCA)                 |
| 5.   | 15. | 29.    | John Conlee - Got My Heart Set On You (Columbia)                |
| 40.  | 35. | 30.    | MICHAEL MARTIN MURPHEY - Fiddlin' Man (Wamer Bros.)             |
| 33.  | 29. | 31.    | Lyle Lovett - Farther Down The Line (MCA/Curb)                  |
|      | 39. | 32.    | GEORGE STRAIT - It Ain't Cool To Be Crazy About You (MCA)       |
|      | 36. | 33.    | ANNE MURRAY - My Life's A Dance (Capitol)                       |
| 15.  | 22. | 34.    | Keith Whitley - Ten Feet Away (RCA)                             |
|      |     | 35.    | HOLLY DUNN - Daddy's Hands (MTM)                                |
|      |     | 36.    | T.GRAHAM BROWN - Hell And High Water (Capitol)                  |
| 11.  | 26. | 37.    | Nitty Gritty Dirt Band - Stand A Little Rain (Warner Bros.)     |
|      |     | 1 38   | DOLLY DADTON - We Had It All (DCA)                              |

**DOLLY PARTON** - We Had It All (RCA)

Girls Next Door - Slow Boat To China (MTM) SAWYER BROWN - Out Goin' Cattin' (Capitol/Curb)

Total Reports this week 172 Last Week 169

GEORGE JONES - Wine Colored Roses (Epic) BELLAMY BROTHERS/FORESTER SISTERS - Too Much Is Not Enough (MCA/Curb) WAYLON JENNINGS - What You'll Do When I'm Gone (MCA)

| Reports | Adds     | On_      | Chart | Weeks |
|---------|----------|----------|-------|-------|
| 95      | 21       | 62<br>46 | 12    | 3     |
| 93      | 45<br>25 | 62       | i 4   | 3     |

## **ACTION SIDES**

| Re | ports | Adds       | On | Chart | Weeks | ARTIST & TITLE  |
|----|-------|------------|----|-------|-------|---|
|    | 89    | 9          | 70 | 10    | 5     | RONNIE McDOWELL - When You Hurt, I Hurt (MCA/Curb)                |
|    | 83    | 51         | 30 | 2     | 2     | MICHAEL JOHNSON - Give Me Wings (RCA)                             |
|    | 82    | 11         | 60 | 11    | 5     | GENE WATSON - Everything I Used To To Do (Epic)                   |
|    | 77    | 13         | 61 | 3     | 4     | ED BRUCE/LYNN ANDERSON - Fools For Each Other (RCA)               |
|    | 74    | 37         | 33 | 4     | 2     | MEL McDANIEL - Stand On It (Capitol)                              |
|    | 69    | 1          | 42 | 26    | 9     | CHARLY McCLAIN - So This Is Love (Epic)                           |
|    | 69    | 13         | 55 | 1     | 4     | KATHY MATTEA - Walk The Way The Wind Blows (Mercury/PolyGram)     |
|    | 66    | 9          | 52 | 5     | 4     | MARTY HAGGARD - Talkin' Blue Eyes (MTM)                           |
|    | 61    | 4          | 39 | 18    | 6     | BILLY JOE ROYAL - I Miss You Already (Atlantic America)           |
|    | 50    | 29         | 21 |       | 1     | *STATLER BROTHERS - Only You (Mercury/PolyGram)                   |
|    | 48    | 3          | 34 | 11    | 6     | SHELLY WEST - Love Don't Come Any Better Than This (Warner Bros.) |
|    | 44    | 18         | 26 |       | 2     | THE O'KANES - Oh Darlin' (Columbia)                               |
|    | 45    | 44         | 1  |       | 1     | *RICKY SKAGGS - Love's Gonna Get You Someday (Epic)               |
|    | 42    | 41         | 1  |       | 1 -   | *JUDY RODMAN - She Thinks That She'll Marry (MTM)                 |
|    | 35    |            | 20 | 15    | 9     | MARTY STUART - All Because Of You (Columbia)                      |
|    | 35    | 6          | 26 | 3     | 4     | VERN GOSDIN - Time Stood Still (Compleat)                         |
|    | 35    | 12         | 23 |       | 2     | THE KENDALLS - Fire At First Sight (MCA/Curb)                     |
|    | 33    |            | 27 | 6     | 5     | HIGHWAY 101 - Some Find Love (Warner Bros.)                       |
|    | 32    | 1          | 27 | 14    | 5     | BUTCH BAKER - That's What Her Memory Is For (Mercury/PolyGram)    |
|    | 29    | <u>L</u> į | 18 | 7     | 5     | TOM WOPAT - I Won't Let You Down (EMI America)                    |
|    | 28    | 14         | 14 |       | 1     | *CON HUNLEY - Quittin' Time (Capitol)                             |
|    | 26    | 20         | 6  |       | 1     | *JOHNNY CASH/WAYLON JENNINGS - Ballad Of Forty Dollars (Columbia) |
|    | 21    | 21         |    |       | 1     | *T.G.SHEPPARD - Half Past Forever (Columbia)                      |
|    | 20    |            | 16 | 4     | 6     | TAMMY WYNETTE - Alive And Well (Epic)                             |
|    | 20    | 5          | 15 |       | 1     | *B.J.THOMAS - Night Life (Columbia)                               |
|    | 20    | 20         |    |       | 1     | *NICOLETTE LARSON - That's More About Love (MCA)                  |

Dropped: #30-Hank Williams Jr., #32-Nicolette L arson/Steve Wariner, #37-Conway Twitty, #38-Oak Ridge Boys, Ray Charles

## LP CUTS

LIONEL RICHIE (Motown) - Deep River Woman HANK WILLIAMS JR. (Warner Bros./Curb) - Montana Cafe GEORGE STRAIT (MCA) - Deep Water RANDY TRAVIS (Warner Bros.) - Send My Body STEVE EARLE - (MCA) Someday SOUTHERN PACIFIC (Warner Bros.) - Road Song

DWIGHT YOAKAM (Reprise) - It Won't Hurt
NICOLETTE LARSON (MCA) - You're Running Wild
T.GRAHAM BROWN (Capitol) - Don't Make A Liar Out Of Me
CRYSTAL GAYLE (Warmer Bros.) - Straight To The Heart
ED BRUCE (RCA) - Quietly Crazy
SWEETHEARTS OF THE RODEO (Columbia) - Midnight Girls, Sunset Town

## RECOMMENDED NEW RELEASES

HANK WILLIAMS JR. Mind Your Own Business (Warner Bros./Curb)

KENNY ROGERS
They Don't Make Them Like They Used To (RCA)

PAKE McENTIRE Bad Love (RCA) LARRY BOONE She's The Trip That I've Been On (Mercury) THE JUDDS
Cry Myself To Sleep
(RCA)

## COUNTRY SUMMARY

It's housecleaning time inside the Top Ten, with only four underlines appearing there. Look for a lot of movement there in the next couple of weeks. There are a lot of strong records in the middle of the chart that are ready to jump into the Top Ten, but the story of the week has obviously got to be Alabama. With a jump from 40 to 21 on our chart and 154 out of 172 of our stations playing the record, it was a pretty easy choice for Certified this week. Last week's Certified, The Gatlins, continue on their road to the top of the chart, with good moves at WCHK, WKAK, WLAT, WQYK, KKIX, WKYQ, WQSB, KBMW, KMIT, KQKD, WNAX, etc. Bill Cardoza at KYAK-Anchorage reports that it's been one of his most requested records for over a month. George Jones just barely missed charting, so look for a nice debut for him on next week's

chart. Mike Doty at KERR-Polson says he can't keep up with the phone calls asking for George, Our Most Added record, Michael Johnson's "Give Me Wings" is already threatening to enter the Top Requests category. Joel Muller at KROW-Reno noted that he's already getting great calls for it, and Kevin Carlisle at WFPR-Hammond said it was among his top three requests the first day he played it. Billy Joe Royal's "I Miss You Already" recently took on a whole new meaning for him. While performing in Atlanta, his "faithful car" was stolen, and the police have failed to turn up any trace of the car!! Lots of positive comments from programmers on the new Johnny Cash/Waylon Jennings duet (written, by the way, by Tom T.Hall). It's great to see so much great new product out - check out all the

Recommended Records we have this week. Billy Lee at WXKY-Milan, TX is getting great reaction to the "Graceland" cut from Paul Simon's new LP of the same name, and Dennis Edwards at KTDO-Toledo reports fantastic response to "Someday" from Steve Earle's LP. But the most popular album cut by far that's currently being played on Country station's is still Lionel Richie's "Deep River Woman". While there's a lot of good product out there now that's getting great listener reaction, many station's are reporting that Randy Travis' "On The Other Hand" is still one of their most requested records. We're hearing "Record Of The Year" predictions. What do you think? Talk to you next week!!

Lisa & Elma

#### **NORTHEAST**

WORCESTER, MA(TIM TODD-WORC) Nicolette, M.McDaniel, R. Skaggs.

LOWELL/LAWRENCE, MA(FRANK FITZ-WLLH) Alabama, Dolly, Sawyer B., M. Murphey, T.G. Brown.

BROCKTON, MA(MARK BURNS-WCAV/FM) No Report, Frozen.

PORTLAND, ME(HAL KNIGHT-WPOR/FM) Bellamys, Waylon, G.Jones, G.Watson, M.Johnson.

NEW YORK, NY(PAM GREEN-WHN) Dolly, L. Richie.

ROME, NY(JACK MORAN-WRNY) No Report.

CARLISLE, PA(ANN STEVENS-WHYL) Frozen.

PHILADELPHIA, PA(BOB YOUNG-WXTU) S.Pacific, Bellamys.

#### SOUTHEAST

BALTIMORE, MD(GREG COLE-WPOC/FM) R.Cash.

FROSTBURG, MD(MIKE STANLEY-WFRB) Cash/Wayln, G.Strait, J.Rodman, O'Kanes.

RICHMOND, VA(JIM ASKER-WRNL) No Report.

DANVILLE, VA(ALAN ROWE-WDVA) Statlers, G.Jones, R. Skaggs, S. of Rodeo, J.Anderson, Bellamys, Foresters, M.Johnson.

CHARLESTON, WV(BOB JONES-WQBE/FM) Bellamys, M.Johnson, Sawyer B., S. West, Ed Bruce.

CLARKSBURG, WV(TERRY MATHEWS-WKKW) Statlers, Waylon, J.Rodman, Connie, Bellamys, R. Skaggs, Nicolette, Con Hunley, J.L.Adams.

GOLDSBORO, NC(BILL WIGGS-WFMC) J.Rodman, Bellamys, M.McDaniel

COASTAL, NC(O'NEAL/WOLFE-WRNS/FM) V.Gosdin, J.Rodman. JACKSONVILLE, NC(B.J./TIM-WLAS) Cash/Wayln, TGSheppard, R. Skaggs.

STATESVILLE, NC(TIM WALKER-WFMX) R. Skaggs, Waylon, S. West, B. Baker.

CONWAY, SC(DAVE DEMPSEY-WLAT) Cash/Wayln, M.Johnson, R. Skaggs, TGSheppard, Kaylee A., D.R.Bryant.

CANTON, GA(JIM QUINTON-WCHK/FM) T.G.Brown, G.Strait.

CARROLLTON, GA(PATRICK SHUMAKE-WLBB) Holly Dunn, L. Lovett, Dolly.

CEDARTOWN, GA(CHUCK WALLEY-WGAA) M.Johnson, Waylon, Bellamys, M.McDaniel, Cash/Wayln.

ATLANTA, GA(NEIL McGINLEY-WPLO) Sawyer B., T.G.Brown.

ELBERTON, GA(DAVE DAVIS-WWRK/FM) Nicolette, J.Rodman, R. Skaggs, TGSheppard, Hank Jr., Conway T., Cash/Wayln, O'Kanes, Kaylee A..

ALBÁNY, GA(JIM SHEPHERD-WKAK/FM) Waylon, Ed Bruce, J.Rodman, Statlers, G.Jones, V.Gosdin, R.Stevens, Kendalls, M.Johnson, Bellamys, Plummer.

PENSACOLA, FL(STEVE RYAN-WOW107) Waylon, Everlys, R. Skaggs. DESTIN, FL(SKIP DAVIS-K92/FM) Reba, W.L.Golden, J.Rodman, R. Skaggs, D.R.Bryant, Kaylee A., Nicolette, TGSheppard, Hank Jr..

GAINESVILLE, FL(DAVIS/SINCLAIR-WYGC) Willie N., Gattins, Holly Dunn, Waylon, Ed Bruce, Sawyer B..

FT.PIERCE, FL(GEORGE GORDON-WFTP) R. Skaggs, Nicolette, B.J.Thomas, Kaylee A., G.Watson.

ST.PETERSBURG/TAMPA, FL(BILL PYNE-WQYK/FM) C.McClain, Dolly, Alabama, S.Wariner, Connie, Con Hunley.

ARCADIA, FL(CHARLIE B.-WOKD) Kaylee A., Kendalls, Con Hunley, M.McDaniel.

## SOUTH

TALLADEGA, AL(RICK ROBINSON-WEYY) R. Skaggs, Sawyer B., M.Johnson, TGSheppard, J.Rodman.

JASPER, AL(JOHNNY ELMORE-WARF) K.Mattea, O'Kanes, M.Johnson, Kendalls, Kathy Edge.

WINFIELD, AL(DOUG THREADGILL-WEZQ) Con Hunley, M.Johnson, Statlers, Cash/Wayln, R. Skaggs, TGSheppard, Hank Jr., M.McDaniel. GADSDEN, AL(JIM PRUETT-WAAX) No Report, Frozen.

ALBERTVILLE, AL(JEFF ALLEN-WQSB/FM) R. Skaggs, TGSheppard, B.J.Royal.

ATMORÉ, AL(GARY BURKETT-WSKR) M.Johnson, L. Lovett, R. Skaggs, TGSheppard, M.McDaniel.

NASHVILLE, TN(ERIC MARSHALL-WSIX) G.Watson, K.Mattea, Ed Bruce, Sawyer B.

LA FOLLETTE, TN(TONY LAWSON-WQLA) R. Skaggs, M.Johnson. MEMPHIS, TN(JIM TABOR-WMC) A.Murray, T.G.Brown, Holly Dunn.

MILAN, TN(BILLY LEE-WXKY) T.T.Hall, Bellamys, Marty Hag., L. Boone, Hank Jr., W.L.Golden, TGSheppard, Con Hunley, J.Rodman, Statlers, Reba, Kaylee A., Connie, M.Johnson, Nicolette, R. Skaggs, M.McDaniel, Gatlins, Amy Grant, Dow Jones.

COLLINS/HATTIESBURG, MS(TOM BROOKS-WKNZ) No Report. BILOXI, MS(DAVE TERRY-WVMI) K.Mattea, Waylon, M.McDaniel. PASCAGOULA, MS(AL PARKER-WGUD) Waylon, G.Watson, K.Mattea. LOUISVILLE, KY(COYOTE CALHOUN-WAMZ) No Report, Frozen. HARLAN, KY(SHARON CASE-WFSR) No Report, Frozen.

PADUCAH, KY(KENT KING-WKYQ) Hank Jr., Statlers, M.McDaniel, Reba.

HOUMA, LA(LARRY HYATT-KJIN) Waylon, R. Skaggs, G.Jones, Statlers. HAMMOND, LA(KEVIN CARLISLE-WFPR) R. Skaggs, M.McDaniel, A.Murray, M.Johnson, G.Strait, Dolly.

ABBEVILLE, LA(ANTHONY KEITH-KROF) G.Jones, Bellamys, Dolly, Sawyer B., Marty Hag..

SHREVEPORT, LA(LEDBETTER/WALDON-KWKH) R. Skaggs, Statlers, TGSheppard, J.Rodman.

RUSTON, LA(BOB DAY-KXKZ) Con Hunley, Sawyer B...

EL DORADO, AR(KEN JOHNSON-KDMS) Gatlins, G.Jones, G.Watson, Bellamys, V.Gosdin, Chance, M.McDaniel, O'Kanes, Kendalls, New Grass, P. Garrett.

FAYETTEVILLE, AR(TOM SLEEKER-KKIX) M.Johnson, G.Jones, Nicolette, T.Wopat, J.Rodman, O'Kanes.

#### **UPPER MIDWEST**

MARSHALL, MN(PAUL BACHMAN-KMHL) Holly Dunn, B.J.Royal, Dolly, T.Wopat.

ST.CLOUD, MN(STEVE STEWART-WWJO/FM) M.McDaniel, M.Johnson, Statlers, K.Mattea, Bellamys.

BRAINERD, MN(DAVE TORKELSON-KQBR) J.Conlee, R.Cash, M.& Rucker, Masters.

YANKTON, SD(BOB FLITTIE-WNAX) Cash/Wayln, Kaylee A., J.Rodman, Nicolette, TGSheppard, M.Johnson, R. Skaggs, Dow Jones, J.Collins, Barbara Ann.

MITCHELL, SD(KURT PHILLIPS-KMIT) R.McDowell, Kendalls, Waylon, R.Stevens, Kaylee A., J.Rodman, Nicolette, Adam Baker, TGSheppard. R. Skaggs.

HURON, SD(JEFF DUFFY-KOKK) M.McDaniel, Statlers.

ABERDEEN, SD(STEVE SMALL-KKAA) Willie N., S.Wariner, B.Mandrell, Gatlins.

REDFIELD, SD(MYRON GRAGE-KQKD) Cash/Wayln, Kaylee A., Nicolette, J.Rodman.

RAPID CITY, SD(STEVE BLAKE-KIMM) A.Murray, Alabama. RAPID CITY, SD(SCOTT KEARNS-KTOQ) No Report.

WAHPETON, ND(LARRY SLABIK-KBMW) Statlers, Bellamys, Cash/Wayln, M.Johnson, J.Rodman, Nicolette, O'Kanes, Con Hunley, M.McDaniel, T.T.Hall. FARGO, ND(DON ROBERTS-KFGO) R. Skaggs, M.McDaniel, O'Kanes, TGSheppard, J.Rodman, Leon.

FARGO, ND(SCOTT WINSTON-KVOX A/F) L. Lovett, M. Murphey, Sawyer B., Bellamys.

GRAND FORKS, ND(TIM LARSON-KYCK) G.Strait, Alabama, S.Wariner, M. Murphey, L. Lovett.

JAMESTOWN, ND(THE COWBOY-KSJB) M.McDaniel, Statlers, M.Johnson, Bellamys.

BISMARCK, ND(DEAN HOLMES-KBMR) M.McDaniel, Bellamys, R. Skaggs, Statlers, Hank Jr., G.Watson, O'Kanes.
MINOT, ND(BOB RANDALL-KZPR) L. Lovett, Holly Dunn.

MINOT, ND(JERI LEE-KKOA) Alabama, S.of Rodeo, S.Wariner, Gatlins,

#### MIDWEST

DES MOINES, IA(JIM PATRICK-KSO) G.Strait, R.McDowell, G.Jones, Ed Bruce, K.Mattea, JM Younger.

FORT DODGE, IA(DALE EICHOR-KWMT) Statlers, O'Kanes, Bellamys, Kendalls, Youngers, M.Johnson, M.McDaniel.

WATERLOO, IA(BRETT DAVIS-KXEL) Nicolette, Reba, Hank Jr., W.L.Golden, R. Skaggs, J.Rodman, Kaylee A..

SIOUX CITY, IA(TY COOPER-KMNS), Rayree A.:
SIOUX CITY, IA(TY COOPER-KMNS), Rayree A.:
SPENCER, IA(RICK ERIPAN KIONS) A. 5.

SPENCER, IA(RICK FRIDAY-KICD/FM) Frozen. FESTUS, MO(SUE CRESSWELL-KJCF) Kaylee A., Nicolette,

J.Rodman, M.Johnson, Hank Jr., TGSheppard. ST.LOUIS, MO(OAKES/LANGSTON-WIL) T.G.Brown, Bellamys, M.Johnson.

ST.LOUIS, MO(GEORGANN HARRIS-KUSA) Bellamys, Marty Hag., O'Kanes, M.Johnson, M.McDaniel.

ST. JOSEPH, MO(BOBORF-KFEQ) G.Jones, M.McDaniel, Waylon, J.Rodman, R. Skaggs, T.T.Hall, M.Johnson.

JOPLIN, MO(LISA ARMSTRONG-WMBH) Bellamys, M.McDaniel, T.G.Brown, Marty Hag., Dolly.

CALIFORNIA, MO(JEFF SHAKLEFORD-KZMO) J.Rodman, J.Collins, TGSheppard, R. Skaggs, Adam Baker, Kaylee A., Bellamys, M.McDaniel, Cash/Wayln.

OSAGE BEACH, MO(LARRY HEABERLIN-KRMS) No Report.
JEFFERSON CITY, MO(JACK DANIELS-KLIK) No Report.
COLUMBIA, MO(TOM BRADLEY-KTGR) M.Johnson, Ed Bruce,
Bellamys, M.McDaniel.

SPRINGFIELD, MO(JOHN HENDERSON-KWTO/AM) Waylon, B.J.Thomas, Ed Bruce, G.Jones, Bellamys.

TOPEKA, KS(MIKE JONES-KSKX) G.Strait, Alabama, Gatlins, L.Richie. WICHITA, KS(PETE BRIER-KFH) Waylon, R. Skaggs, Hank Jr., Reba. GARDEN CITY, KS(LORI WILLIAMS-KBUF) G.Jones, R.McDowell, M.Johnson, Bellamys.

#### CENTRAL

NEWARK, OH(CATHY MULLINS-WHTH) T.G.Brown, J.D.Martin, Ed Bruce, S. West, Bellamys, Waylon, O'Kanes, M.McDaniel, M.Johnson, Con Hunley, K.Mattea, New Grass, G.Jones.

AKRON, OH(RICK CARDARELLI-WSLR) Frozen.
CINCINNATI, OH(DUKE HAMILTON-WUBE) Alabama
SPRINGFIELD, OH/TOM CANIELS WRITE.

SPRINGFIELD, OH(TOM DANIELS-WBLY) Schneider, Holly Dunn, G.Strait, Dolly, J.Rodman.

ELKHART, IN(GREG HARRIS-WCMR) Bellamys, Ed Bruce, M.McDaniel. SOUTH BEND, IN(J.K.DEARING-WNDU) T.G.Brown, Alabama. FT.WAYNE/KENDALL, IN(DOUG WAGNER-WBTU) Alabama, T.G.Brown, Sawyer B.

BATESVILLE, IN(JOE MARTINI-WRBI) Waylon, Kendalls, G.Jones, Ed Bruce, M.Johnson, V.Gosdin, G.Watson.

RICHMOND, IN(MARILYN WILLIAMS-WHON) T.Wopat, G.Jones, Alabama.

VINCENNES, IN(CLINT MARSH-WAOV) L. Lovett, T.G.Brown, Dolly, Sawyer B., R.McDowell.

SAGINAW, MI(TOMMY SAMORAY-WKCQ) J.Rodman, R. Skaggs, Con Hunley.

LANSING, MI(WAYNE WATERS-WITL/FM) G.Strait, Juice, Gattins, B.J.Royal, Holly Dunn.

WAUKESHA, WI(DOUG YEAGER-WAUK) Alabama, Holly Dunn.
DODGEVILLE/MINERALPT, WI(BOB BRAINERD-WDMP) Bellamys,
Cash/Wayln, M.McDaniel, Statlers, M.Johnson, Barbara Ann.
MADISON, WI(ALLAN/HUNTER-WWQM) Bellamys, Waylon, K.Mattea,

M.Johnson.
MANITOWOC, WI(JON MURRAY-WCUB) J.Paycheck, Marty Hag.,

Statlers, Cash/Wayln.
STEVENS POINT, WI(DAN OLSEN-WXYQ) M. Murphey.
LA CROSSE, WI(DAVE SHEPEL-WLXR/AM) Frozen.

LA CROSSE, WI(JIM CROWLEY-WKTY) Alabama, G.Jones, J.J.Walker. EAU CLAIRE, WI(TIM CLOSSON-WAXX/FM) R. Skaggs, G.Jones, Hank Jr., Nicolette, J.Rodman, Con Hunley, Adam Baker.

WHITEHALL, WI(JOHN R. SIMONSON-WHTL) T.G.Brown, Dolly, G.Watson, Sawyer B., Marty Hag., Holly Dunn.

SPRINGFIELD, IL(T.J. HART-WFMB) No Report, Frozen.
ANNA, IL(RICH GRIFFIN-WRAJ) Alabama, G.Jones, Dolly, Marty Hag...

#### SOUTHWEST

TULSA, OK(BILL PAYNE-KTFX) Statlers.
TEXARKANA, TX(MARIO GARCIA-KMLA) Holly Dunn, Bellamys,
Statlers, G.Strait, M.McDaniel, R. Skaggs, Dolly.

NACOGDOCHES, TX(PETE RUNNELS-KSFA) Bellamys, Cash/Wayln, TGSheppard, Waylon, R. Skaggs, J.Rodman, Kendalls, Statlers, J.Collins, Alabama, M.Johnson.

DALLAS/FT.WORTH, TX(BILL MAYNE-WBAP) Greenwood, Willie N.. HOUSTON, TX(CANDEA/MURRAY-KILT) Statlers, Hank Jr.. PT.ARTHUR/BEAUMONT, TX(MICKEY ASHWORTH-KYKR) Judds, M.Johnson, L. Lovett, Shotgun, Devil Deckert.(local)

BRYAN/COLLEGE STAT., TX(ANDY GALLO-WTAW) Bellamys, M.McDaniel, M.Johnson.

AUSTIN, TX(STEVE GARY-KASE/FM) Dolly, Bellamys, M.Johnson. AUSTIN, TX(MIKE CARTA-KVET) Bellamys, M.Johnson. AMARILLO, TX(ROB CASSIDY-KBUY) No Report. LUBBOCK, TX(CHUCK LUCK-KLLL) No Report.

MIDLAND/ODESSA, TX(CHUCK WOLFE-KCRS) Statlers, Cash/Wayln, M...ty Hag...

EL PASO, TX(BILL POWELL-KHEY/Y96) J.Rodman, TGSheppard, R. Skaggs, Cash/Wayln, Dolly, J.Denver, M.McDaniel.

PHOENIX, AZ(BUDDY OWENS-KNIX) T.G.Brown, Statlers, Bellamys. ALBUQUERQUE, NM(FRANCINA RODRIQUEZ-KRST/FM) R. Skaggs, TGSheppard, B.J.Thomas, New Grass.

LAS CRUCES, NM(BIG JOHN LIBYNSKI-KGRT) L.Richie, Bellamys, R. Skaggs.

CARLSBAD, NM(BOB SWAYZE-KATK/FM) T.G.Brown, Schneider, G Strait. B.J.Royal, R.McDowell, V.Gosdin, J.Rodman.

#### **ROCKY MOUNTAIN**

WOLF POINT, MT(ROSS STRAUSER-KVCK) No Report.
DILLON, MT(MIKE KANDILAS-KDBI) Bellamys, M.McDaniel, M.Johnson,
Kendalis, Statlers, R. Skaggs, J.Rodman.

POLSON, MT(MIKE DOTY-KERR) G.Jones, M.Johnson, Gatlins. MISSOULA, MT(MARK WILSON-KGVO) Con Hunley, Nicolette, M.Johnson, M.McDaniel, Cash/Wayln, J.Rodman, Bellamys.

MISSOULA, MT(PAUL PROCTOR-KYSS/FM) Bellamys, M.McDaniel, Ed Bruce.

HAMILTON, MT(JEAN PYSSON-KLYQ/AM) Bellamys, Statlers, K.Mattea, J.Rodman, Waylon, Kendalis, Cash/Wayln.

WHITEFISH, MT(ART JACKSON-KJJR) L.Richie, Sawyer B., M.Johnson, K.Mattea, M. Murphey, J.E.Horn, G.Mitchell.

GREELY/FT.COLLINS, CO(DON DANA-KYOU/FM) Connie. B.J. Thomas, M. Johnson, Adam Baker, Bonner, Dow Jones,

PUEBLO, CO(RANDY HILL-KIDN) R.McDowell, M.Johnson, R. Skaggs, J.Rodman.

JACKSON HOLE, WY(GIL KING-KSGT) J.Rodman.

### **FAR WEST**

LAS VEGAS, NV(KAREN CASEY-KYYX/FM) M. Murphey, R. Skaggs, A.Murray, T.G.Brown.

LAS VEGAS, NV(J.C. SIMON-KFMS) Sawyer B., O'Kanes, Waylon, R.McDowell. Ed Bruce.

RENO, NV(TONY THOMAS-KOLO) R. Skaggs, J.Rodman, O'Kanes, TGSheppard, Statlers, Adam Baker.

RENO, NV(JOEL MULLER-KROW) G.Jones, Con Hunley, Pake, Nicolette.

LOS ANGELES, CA(R.J. CURTIS-KLAC) Juice, Alabama, Gatlins, G.Strait.

LOS ANGELES, CA(R.J. CURTIS-KZLA/FM) Alabama, A.Murray, T G Brown

BRAWLEY, CA(CHRIS OLIVAREZ-KROP) M.Johnson, J.Rodman, R. Skaggs, Reba

OAKLAND/SAN FRAN., CA(CARL BROWN-KNEW) Alabama, B.Mandrell.

OAKLAND/SAN FRAN., CA(DENNIS DAY-KSAN) Holly Dunn, L. Lovett. SAN JOSE, CA(JULIE STEVENS-KEEN) R. Cash, G. Strait, Alabama,

MODESTO, CA(J.W. FORD-KTRB) Alabama, T.G.Brown.

EUREKA, CA(KEN CONLIN-KRED) R. Skaggs, J.Rodman, M.Johnson, TGSheppard.

SACRAMENTO, CA(CAMMIE WINSTON-KHWY) M.Gilley, S.of Rodeo, Juice, A.Murray, M.McDaniel, Bellamys, T.G.Brown, Holly Dunn,

SACRAMENTO, CA(RICK STEWART-KRAK/AM) No Report, Frozen. TURLOCK, CA(ED NICKUS-KMIX) M.McDaniel, G.Watson, M.Johnson, Statlers, O'Kanes, Con Hunley.

CHICO, CA(MARK RATHBUN-KHSL) M.Johnson, O'Kanes, M.McDaniel, Bellamys, Con Hunley, K.Mattea.

#### **NORTHWEST**

PORTLAND, OR(MARK WADE-KRDR) No Report.

ASTORIA, OR(BOB LOUCKS-KVAS) M.Johnson, M.McDaniel, Statlers, Cash/Wayln, Marty Hag., T.G.Brown, Kaylee A., J.Rodman, Nicolette.

ALBANY, OR(H.DAVID ALLAN-KRKT) Sawyer B., Toni Price, Kaylee A., Nicolette, J. Rodman, Ginny Mitchell.

CORVALLIS, OR(P.J. EMMERSON-KFAT/FM) R. Skaggs, Nicolette, M. Johnson.

TOLEDO, OR(DENNIS EDWARDS-KTDO) R. Skaggs, J. Rodman, Nicolette, O'Kanes, TGSheppard, Kaylee A., T.T.Hall.

EUGENE, OR(PILGRAM/WILLIAMS-KEED) R. Skaggs, M.Johnson, K.Mattea, Sawyer B., O'Kanes, Connie, Nicky Harris.

REDMOND, OR(MIKE WEST-KPRB) Cash/Wayln, Cal Smith, V.Gosdin, Statlers, J.Rodman, T.T.Hall, Jerry Reed, Bonner.

PENDLETON, OR(STEVE GREEN-KWHT) J.Anderson, M.Johnson, Bellamys, L. Lovett.

SEATTLE, WA(SUSAN FALCONER-KMPS) M.Johnson, G.Jones, G.Watson.

EVERETT/SEATTLE, WA(WAYNE CORDRAY-KWYZ) J.Rodman, M.

YAKIMA, WA(BOB MURPHY-KUTI) Juice, Holly Dunn, Kendalls, M.Johnson, M.McDaniel, Bellamys, Ed Bruce, Waylon, Sawyer B.,

TRI-CITIES, WA(JESSE LEE-KORD) Bellamys, R.McDowell, M.McDaniel, K.Mattea, O'Kanes, R. Skaggs, Bobby Dale.

TRI-CITIES, WA(CHUCK MATHESON-KOTY) Alabama, Sawyer B., R.McDowell, T.Wopat, J.Rodman, Waylon.

CLARKSTON, WA(CHUCK WALKER-KCLK) No Report.

ANCHORAGE, AK(BILL CARDOZA-KYAK) Bellamys, Waylon, Statlers, G.Jones, G.Watson,

ANCHORAGE, AK(STEVE CHAPMAN-KASH) Waylon, M.Johnson, Kendalls, B.J.Thomas.

> WELCOME To Our New COUNTRY Correspondent: Pete Runnels, KSFA RADIO - Box 848 Nacogdoches, TX 75961 (409)564-3723

#### **COUNTRY JOBS**

NEWS DIRECTOR - KTXY/KLIK-Jefferson City, MO

Brian Miller (Box 414 - 65102)

PROGRAM DIRECTOR/AIR TALENT (mornings) - KIMM-Rapid City, SD Ron Hansen (Box 8205 - 57709)

PROGRAM DIRECTOR - KKYX-San Antonio, TX. Bill Rohde (8401 Datapoint Dr #900 - 78229)

AIR TALENT (midday) - WNOE-New Orleans, LA

Ralph Cherry (529 Bienville - 70115)

AIR TALENT (nights) - KFMS-Las Vegas, NV \*Randy Hood (1555 E. Flamingo Rd. #435 - 89119)

AIR TALENT - KCLK-Clarkston, WA Program Director (509-758-3361)

AIR TALENTS - WKHT-Manchester, CT

Ken Borden (257 E. Center St. - 06040)

#### COUNTRY AVAILABLE

CHESTER HOLMES from KSKX-Topeka, KS, is looking for a postion as AT/News, contact him at (913)354-4720.

TIM LOW from KRED/FM-Eureka, CA, is looking for a position as ENGR/AT/MD/PD, contact him at (707)443-1621 or

MATTHEW GRAGE from KQKD-Redfield, SD, is looking for a position as AT/MD/PD/Sports Director, contact him at (605)472-1380(mornings).

LEE LAWRICK from WCII-Louisville, KY, is looking for a position as AT/MD, contact him at (502)636-5525.

DON ELLIOTT from 96HUM/FM - Lawrence, KS, is looking for a position at AT/Production, contact him at (913)242-4789.

#### COUNTRY SERVICE

WQLA-LaFollette, TN - single: Bellamys w/Foresters (MCA/Curb)

# P.D. NOTEBOOK by ERIC NORBERG

# CLASSIC CALL LETTERS

Ron Fell has suggested more than once that I do a column on this subject, but I have balked a bit because I don't consider myself a radio historian, and any column of this sort I wrote would undoubtedly leave out a great deal that should be in. But I thought I'd touch on a few classic calls in the hope that you might find the subject interesting and fill in some of the more gaping holes vourself!

Call letters can be selected from any four-letter combination starting with W (east of the Mississippi) or K (west of it) that is not already assigned to a station; many ships are given such four-letter calls, have no real interest in them, and willingly give them up to a commercial station if requested. In the 1920's, the rules were not so well-defined. Stations could have either three or four letters, and quite a few "K's" were allowed in the east, and some "W's" in the west---a few of them remain today. In fact, the first modern licensed station. KDKA in Pittsburgh, is such an exception. (Though KDKA got the first license, it is not the oldest continuously operating radio station: KCBS in San Francisco can trace itself back to a station founded at San Jose State College in 1909.) Three-letter calls are precious to most stations that retain them: they're easy to remember and distinctive. (Some younger people assume that there must be a fourth letter and misunderstand the call, but a little promotion usually fixes that.) They are no longer issued, and were not so highly prized when they were. In fact, at least one nationally famous three-letter-call was a begrudging second choice: KGO in San Francisco. The station went on the air in the 1920's, owned by General Electric. and based in Oakland. The company wanted the calls KGEO, for "General Electric Oakland," but they were unavailable, so they settled for KGO instead.

Although new three-letter calls have not been issued in nearly 60 years, stations that had them and gave them up can get them back again since they will not have been re-assigned elsewhere.

WMGM in New York established the precedent when it got permission to go back to being WHN. Since then, some other stations have reverted: KRE in Berkeley, CA, returned to that call after being KPAT for a while. KNBR in San Francisco could go back to being KPO if it wished, though I'm sure KGO in the same city would be quite upset if it did.

By the time the first FM station went on the air, three-letter calls were history, but I know of two FM stations that have them: KYA in San Francisco, and WRR in Dallas. In both cases, the FM calls were KYA-FM and WRR-FM because they were commonly owned with AM's that had those cails--and when the AM's dropped the calls, the FM's applied for and got permission to drop the FM suffix. A TV station could do the same thing.

Since call letters can be freely chosen from among those available, many were selected to stand for something. Most of us are aware that WGN stands for "World's Greatest Newspaper" (the Chicago Tribune) and WLS for "World's Largest Store" (Sears), but there are hundreds of similar stories in markets large and small. KFWB was owned by WB--Warner Brothers...the former KAFP in Petaluma, California, stood for "Krowing Always For Petaluma." (Lotsa chickens in Petaluma.) The most common choices are owner's or corporate initials, city or regional abbreviations--WACO in Waco, TX, may be unique in spelling its city of license exactly--and format. How many different ways are there to get Rock in the call letters?

And of course a lot of call letters don't stand for anything at all--the letters were selected for ease of pronunciation or memory, or to convey a mood--or were just assigned by the FCC at random and retained! There's a curious footnote since the Top 40 era began--rock stations would copy the call letters of major stations as closely as they could, and later the "hot letters" from such stations--as if having a Q or a Z in the call letters was the magic formula to success with listeners!

A modern phenomenon has been the



slogan identifier--in which the call letters are secondary in identifying the station. James Gabbert, the brilliant innovator who singlehandedly saved FM in the late 50's and pioneered much of its later technology (and the man who formed the NRBA from a specialized prior organization), also innovated the slogan call letter idea. Twenty years ago, he changed his famous KPEN. San Francisco, call letters to Kl01--so he could call it "K-101." Nowadays it is common for stations to have call letters unrelated to the slogan, except for a letter in common. I have been critical of this for years, since it leads to rating confusion and listener confusion, too, since listeners--especially adults--are conditioned to expect a K or W to start a station name, and letters to follow. Bright people need years to learn call letters, which is why stations change them at their peril, as we've discussed before in this column. It seems really dumb to complicate the process further by using a name that is not even obviously the sort of "name" a station would have. It worked well for K101--it was first, it was original, and it was at the time the only leading FM station in San Francisco. The idea has since become stale, and I'm pleased to see the trend gradually reversing. Got any call letter stories or anecdotes? Want to catch me for a mistake or omission? Drop a line, C/O the Adult Contemporary Music Research Letter, and I'll do another column! The address is 1837 SE Harold Street. Portland, OR 97202-4932.

# "URBANIZING" by JERRY BOULDING

## "BEEFING UP FOR FALL" DEVELOPING THE CALLOUSNESS TO COPE

For those of us lucky to have careers in the radio industry, Fall is an important time. It is one of two key rating periods in the year. It is for some, the most important book of the ratings year. Did I say lucky? Lucky is the person who plots a course through life and ARBitron that is smooth sailing all the way. Have you ever known or sensed that there were some people who got all the breaks? Theirs was the high-powered FM'er with no competition, whose management understood. and provided them with all the tools needed to win. including time. With their seemingly charmed lives, such individuals never seem to encounter riptides. choppy seas or sudden storms--even "quiet storms." Some of them really are the sweetest taboo. They never seem to lose their bearings or their ratings, no matter what happens. The majority of us, however, are not so fortunate. From time to time, most individuals find themselves floundering or, even worse, lost at sea. Although certainly not a comfortable experience, losing your way is a natural and normal function of life. In fact, it can be said with confidence that most individuals will find themselves at the helm of a rudderless ship periodically throughout life. Certainly in our business, this happens to the best of us and often happens again and again.

Learning to navigate emotionally under such trying circumstances is a crucial life skill. Learning to cope with slipping ARBitron shares can be very stressful, and yet there are some who fare better than most. What can we DO? Well, for one thing, we can recognize that there are times when sailing is most critical and prepare for the journey as best we can. We can "beef up" for those crucial trips by using logic and a little extra effort.

WHERE'S THE BEEF?

Let's look at some of our listeners as those whose diets may vary depending on their mood, the time of day. What would most satisfy their palates? For many, radio is a lot like food. They wake up to it, they take it with them to work, they go to sleep with it on. Many housewives still listen to the radio while they're watching television. They've just gotta have it. Now, if you are such a person and if you live to eat, if your house is the last refuge of meat and potatoes, gravy and salad...if you're one of those who feel uneasy when you're out of arm's reach of a burger...if you're one of those who places his order and then waits outside for the number on the McDonald's sign to change, the question of "where's the beef?" may have another special meaning

Most studies show that Americans still like variety in their life. Further studies show that many among us like variety within a speciality. In other words, we want a hamburger with the works, but

we want to determine what the works are. We may want mustard or relish, but we want to choose from a lot of flavors and colors and tastes. Think of how many specialty shops and businesses have soared in the last few years. So it is with radio. For those of us in urban radio--and most important, those of us who want to succeed in urban radio--variety is not a word we can take lightly. Variety may mean increasing the number of researched oldies we play. It may mean stretching out and considering some air talent that we might not have considered a year ago. It could mean considering some songs that we once thought were marginal. But it means broadening our outlook and being more flexible in our choices.

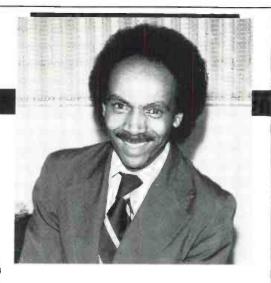
#### THE LUNCH BUNCH

Let's look at lunch, for instance. That's the one meal that many people have away from home. Since it is often a social event, what are you going to offer your listeners for lunch? Will it be the same menu you served at breakfast, or plan to serve for supper? Or will it have a little more variety and spice in it? Nobody needs to tell you in this business, lunch is where deals are made...an invitation or a brush-off. In the latter case, when someone says, "let's have lunch," and they have no intention of calling you, that's almost cruel and unusual punishment. For some people, lunch is their life. There are some folks, it seems, who only have an office downtown so they'll have some place to go before lunch.

Radio, these days, is a lot like those lunches. Depending on what's on the menu, you may want to make another musical choice. When the platters are served up (although most songs are on tape or CD these days), many people will go with their favorite station every time. They want no surprises. Others will want a little spice and variety in their meals, especially if someone else is paying. and they will tend to experiment and be willing to try something new. And, as you might imagine, it's different between males and females. Frequently, there is the feeling among programmers, particularly Top 40 programmers, that 12-24 males have some resentment to black songs and/or black artists, even though studies show that the same female age-group loves them. Well, where the girls are, the boys will soon follow. So playing the right combination of songs for today's modern urban station could be the trail that leads to the top...to the beef! It could also mean looking for some "meaty music" for fall.

#### **EMOTIONAL NAVIGATION**

While the thoughts about how to best beef up for fall may vary, one thing that is certain is that you need to remain as emotionally stable as possible.



"Learning to navigate emotionally under such trying circumstances is a crucial life skill. Learning to cope with slipping ARBitron shares can be very stressful, and yet there are some who fare better than most. What can we DO? "

There can be little question that the world is rapidly changing, and many of the changes to come cannot be predicted with any certainty at all. For this reason, personal security that is excessively dependent on a stable and predictable environment is less and less possible in our business with every passing year. Research is still the key word. Finding answers that will allow us to make better decisions rather than guessing, will take us through Fall, Winter, Spring and endless Summers of the future. To live well emotionally, we must develop an internal base of security as a buffer against accelerating external change. Some of us are going to get fired, others are going to leave the industry and pursue other interests. Still others will leave and come back. But, to know the whereabouts of the "beef" is to be the healthy achiever who is able to stop, look, and listen insightfully to what the emotional self is communicating. The listeners you are trying to serve are telling you what they want with their beef. And really, what is their beef? Is it the same safe songs over and over again? Is it the same contests over and over again? Maybe 16 songs in a row are too many? Maybe a "goof record" or two could make a difference in the meal. To really beef up for Fall, you must keep your eye on the long term instead of the short run. When you do, you continue to grow and when you do not, a tricky but possible passage often ends up as a shipwreck. And a shipwrecked sandwich can not be tasty, even if it has all the right ingredients.

WHAT HAPPENS WHEN YOU'RE
THE HARDEST WORKING MAN IN SHOW BUSINESS

# LIVING IN AMERICA?

YOU COOL OUT, COME BACK DOWN TO EARTH AND DEAL WITH

# "GRAVITY" ZS4 06275

THE NEW SINGLE BY THE GODFATHER OF SOUL

# MR. JAMES BROWN







Scotti Brothers

**EPA THE HOTTEST LABEL ON THE STREETS TODAY!** 

## the GAVIN REPORT CHART Editor: Betty Hollars

**GENERAL KANE** Crack Killed Applejack (Motown)

**BEAU WILLIAMS** 

There's Just Something About You (Capitol)



FREDDIE JACKSON Tasty Love (Capitol)

ARETHA FRANKLIN Jumpin' Jack Flash (Arista)

CAMEO Word Up (Atlanta Artists/PolyGram)

## LW

TW

Station Reporting Phone (415)392-775 Reports accepted Mondays at 8 AM through 4 PM Tuesday

2. ORAN "JUICE" JONES - The Rain (Def Jam/Columbia) 3. 1. 5. 3. 2. CAMEO - Word Up (Atlanta Artists/PolyGram)

Janet Jackson - When I Think Of You (A&M) 3. 2. 1. Ashford & Simpson - Count Your Blessings (Capitol) 7. 4. 4.

9. 7. HOWARD HEWETT - I'm For Real (Elektra) 5.

9. NEW EDITION - Earth Angel (MCA) 10. 6.

5. 7. Lisa Lisa & Cult Jam With Full Force - All Cried Out (Columbia) 6.

17. 12. TEMPTATIONS - Lady Soul (Gordy) 14. 9. 5 STAR - Can't Wait Another Minute (RCA) 21.

El DeBarge - Love Always (Gordy) 8. 8. 10. TINA TURNER - Typical Male (Capitol) 23. 15. 11.

GEORGE BENSON - Kisses In The Moonlight (Warner Bros.) 24. 19. 12.

GREGORY ABBOTT - Shake You Down (Columbia) 22. 17. 13.

4. 6. 14. Levert - Pop Pop Pop (Goes My Mind) (Atlantic)

18. 16. 15. James Ingram - Always (Qwest) Maze - I Want To Be With You (Capitol) 12. 11. 16.

MELBA MOORE & FREDDIE JACKSON - A Little Bit More (Capitol) 36. 31. 17.

KENNY G - What Does It Take (To Win Your Love) (Arista) 18. 29. 26.

19. REBBIE JACKSON - Reaction (Columbia) 33. 22.

20. RJ'S LATEST ARRIVAL - Heaven In Your Arms (Manhattan) 34. 25. 27.

24. 21. FORCE MD'S - One Plus One (Tommy Boy/Warner Bros.) 29. 22. CLUB NOUVEAU - Jealousy (Tommy Boy)

38. JERMAINE STEWART - Jody (Arista) 30. 23. 37. LOOSE ENDS - Stay A Little While (MCA) 30. 28. 24.

14. 18. 25. Midnight Star - Midas Touch (Elektra) Krystol - Passion From A Woman (Epic) 25. 23 26.

27. STACY LATTISAW - Nail It To The Wall (Motown) 39. 33.

PHYLLIS HYMAN - Old Friends (Manhattan) 35. 32. 28. HUMAN LEAGUE - Human (Virgin/A&M) 29. 35.

40. 34. 30. GENOBIA JETER - All My Love (RCA)

AL JARREAU - L Is For Lover (Warner Bros.) 36. 31.

Gwen Guthrie - Ain't Nothin' Goin' On But The Rent (Polydor/PolyGram) 1. 10. 32. 15.

13. 33. Run DMC - Walk This Way (Profile) 34. Billy Ocean - Love Zone (Jive/Arista) 20. 13.

JAMES "D TRAIN" WILLIAMS - You Are Everything (Columbia) 39. 35.

Yarborough & Peoples - Wrapped Around Your Finger (Total Experience) 28. 27. 36. 37. 37. George Duke - Broken Glass (Elektra)

RENE & ANGELA - No How, No Way (Mercury/PolyGram) 38. 40.

BEAU WILLIAMS - There's Just Something About You (Capitol) 39. 40. GENERAL KANE - Crack Killed Applejack (Gordy)

Reports Adds On Chart ARTIST & TITLE

| 43 | 40       | 2 | 1 | *FREDDIE JACKSON - Tasty Love (Capitol)        |
|----|----------|---|---|--|
| 41 | 40<br>39 | 1 | 1 | *ARETHA FRANKLIN - Jumpin' Jack Flash (Arista) |
|    |          |   |   | , , ,  |

URBAN CONTEMPORARY HIT FACTOR Research: Betty Hollars

Last Week 99 Total Reports This Week 98

## HIT FACTOR

Hit Factor is a percentage of stations which have it Heavy or Medium rotation, ie: 100 stations have it Heavy or Medium rotation - Hit Factor = 60

| ARTIST            | TITLE                      | LABEL                   | Reports | Heavy | Medium | Light | Adds       | Hit<br>Factor | Weeks |
|-------------------|----------------------------|-------------------------|---------|-------|--------|-------|------------|---------------|-------|
| TINA TURNER - Typ | ical Male (Capitol)        |                         | 83      | 38    | 21     | 22    | 2          | 45%           | 5     |
| GEORGE BENSON     | - Kisses In The Moonlight  | (Warner Bros.)          | 56      | 32    | 12     | 11    | 1          | 57%           | 9     |
|                   | T - Shake You Down (Colur  |                         | 59      | 30    | 11     | 12    | 6          | 50%           | 10    |
| MELBA MOORE & I   | FREDDIE JACKSON - A Li     | ttle Bit More (Capitol) | 64      | 24    | 24     | 16    | _ <b>_</b> | 37%           | 6     |
| KENNY G - What Do | es It Take (To Win Your Lo | ve) (Arista)            | 61      | 22    | 17     | 17    | 5          | 36%           | 8     |
|                   | - Reaction (Columbia)      | , ,                     | 56      | 27    | 15     | 13    | 1          | 48%           | 7     |
| RJ'S LATEST ARRI  | VAL - Heaven In Your Arms  | (Manhattan)             | 47      | 17    | 17     | 10    | 3          | 36%           | 8     |
|                   | Plus One (Tommy Boy/Wa     |                         | 46      | 16    | 13     | 17    |            | 34%           | 8     |
| JERMAINE STEWA    |                            |                         | 56      | 9     | 18     | 20    | 9          | 16%           | 6     |
|                   | y A Little While (MCA)     | 49                      | 14      | 15    | 18     | 2     | 28%        | 10            |       |
|                   | *                          |                         | 1       |       |        |       | l          | 1             |       |

the GAVIN REPORT/September 19, 1.

# BELIEVE IT!-

# BILLY GRIFFIN "BELIEVE IT OR NOT"

Produced & arranged by Derick Nakamoto.

The unbelievable single on

WDAS, WHUR, WKND, WDIA, WHRK, WEDR, WYLD/FM, K-94, WOWI, WTMP, WAOK KQXL, WPEG, JET94, WQMG, WHYZ, WALT, WBLX, WANM, WDMT, WZAK, WGPR, WTLC, KACE, WEKS, KRNB, WWDM, WVEE, WATV, WENN

# JEAN CARNE "FLAME OF LOVE"

The fiery follow-up to her #1 single,

WILD, WDAS, WHUR, WNHC, WDIA, WEDR, WOWI, WTMP, WAOK, WPAL, WPEG WQMG, WHYZ, WJMI, WKXI, WZAZ, KOKY, WJYL, WALT, WPLZ, WWDM, WANM WGCI, WZAK, WGPR, WTLC, WWWS, KACE, WEKS, WDIA, WDMT, WAMO, KMJM, WZEN, KMJQ

"CLOSER THAN CLOSE."

From the LP, "CLOSER THAN CLOSE"

Produced by Grover Washington, Jr., Maurice Starr, & Dexter Wansel,

OMNI On Omni Records

## AND INTRODUCING



# SISTER SLEDGE

"HERE TO STAY"

Their eagerly-anticipated single from the "PLAYING FOR KEEPS" soundtrack.

(81678)

Soundtrack Executive Producers: Bill Curhishley, Bob Weinstein, Harvey Weinstein, & Jim Doyle.

YOUNG & CO. "SUCH A FEELING"

Feel it for yourself.

Produced by Young & Co., B. Hankerson, & R. Pierson for Jam House Production.



ON ATLANTIC RECORDS AND CASSETTES

www.americanradiohistory.com

| Ronarts Adds | On | Chart | <b>ARTIST &amp; TITLE</b> |
|--------------|----|-------|---------------------------|
| neports Adds | OH | Chart | ANTIOTATILL               |

| neports | Auus | OH | Cilait | ANTIST & TITLE   |
|---------|------|----|--------|--|
| 37      | 35   | 2  |        | *JESSE JOHNSON featuring SLY STONE - Crazay (A&M)                            |
| 31      | 8    | 14 | 9      | JEAN CARNE - Flame Of Love (Omni/Atlantic)                                   |
| 31      | 6    | 17 | 8      | MILLIE JACKSON - Hot! Wild! Unrestricted! Crazy Love (Jive/RCA)              |
| 29      | 4    | 17 | 8      | DAZZ BAND - Wild & Free (Geffen)   |
| 28      | 6    | 16 | 6.     | RUBY TURNER & JONATHAN BUTLER - If You're Ready, Come Go With Me (Jive/R CA) |
| 28      | 7    | 18 | 3      | CHICO DeBARGE - Talk To Me (Motown)  |
| 28      | 22   | 4  | 2      | *ONE WAY - Don't Think About It (A&M)  |
| 27      | 16   | 5  | 6      | *JEFFREY OSBORNE - Room With A View (A&M)                                    |
| 26      | 6    | 12 | 8      | SHIRLEY JONES - Last Night I Needed Somebody (P.I./Manhattan)                |
| 23      | 3    | 11 | 9      | HANSON & DAVIS - Hungry For Your Love (Fresh)                                |
| 23      | 2    | 15 | 6      | BILLY GRIFFIN - Believe It Or Not (Atlantic)                                 |
| 21      |      | 13 | 8      | RODNEY FRANKLIN - Look What's Showing Through (Columbia)                     |
| 21      | 4    | 11 | 6      | OLIVER CHEATHAM - S.O.S. (Critique)  |
| 21      | 9    | 10 | 2      | MTUME - Body & Soul (Epic)   |
| 20      |      | 12 | 8      | LENNY WILLIAMS - 10 Ways Of Loving You (Knob Hill)                           |
| 20      | 5    | 10 | 5      | CASH FLOW - Reach Out (Polydor/PolyGram)                                     |
| 20      | 7    | 13 |        | KURTIS BLOW - I'm Chillin' (Mercury/PolyGram)                                |
| 18      |      | 4  | 14     | MISS THANG - Thunder & Lightning (Tommy Boy)                                 |
| 18      | 11   | 6  | 1      | *PEABO BRYSON - Good Combination (Elektra)                                   |
| 17      | 3    | 10 | -4     | ATLANTIC STARR - Armed & Dangerous (Elektra)                                 |
| 16      | 2    | 10 | 4      | 52ND STREET - You're My Last Chance (MCA)                                    |
| 16      | 15   | 1  |        | *JAMES BROWN - Gravity (Scotti Bros.)  |
| 15      | 1    | 9  | 5      | GAVIN CHRISTOPHER - Back In Your Arms (Manhattan)                            |
| 15      | 5    | 7  | 3      | *CON FUNK SHUN - She's A Star (Mercury/PolyGram)                             |
| 14      | 3    | 6. | . 5    | THE MOVIES - Juke Box (Columbia)   |
| 14      | 4    | 10 |        | *MARKUS ANTHONY - One Night Of Love (R&R)                                    |
| 14      | 2    | 10 | 2      | SKYY - Non-Stop (Capitol)  |
| 13      | 2    | 11 |        | RICK JAMES - Forever & A Day (Motown)  |
| 13      | 9    | 2  | 2      | *STEPHANIE MILLS - Time Of Your Life (MCA)                                   |
| 11      | 2    | 8  | 1      | SURFACE - Let's Try Again (Columbia)   |
|         |      |    | 1      | *First time listed on this page.   |

DROPPED: #21-Lionel Richie, #38-Glenn Jones, Skipworth & Turner, O'Chi Brown, Main Ingredient.

KENNY G - Don't Make Me Wait For Love (Arista) SKIPWORTH & TURNER - Could Not Get Over You (A&M) AL JARREAU - Tell Me What I Gotta Do (Warner Bros.) GEORGE BENSON - Love Is Here Tonight (Warner Bros.) LOOSE ENDS - Slow Down (MCA)

ANITA BAKER - Rapture (Elektra) PATTI LABELLE - Kiss Away The Pain (MCA) CAMEO - Candy (Atlanta Artists/PolyGram) LEVERT - Let's Go Out Tonight (Atlantic) SHANNON - Prove Me Right (Atlantic)

JUICE ran up and did a Rambo on Janet and went to number one with his first single hit as ORAN "JUICE" JONES. He said when he left Houston that he'd come back a star and he could be right. CAMEO is determined to overtake JUICE and go to #1 next week. Few songs are beating any of the above in requests but now the answer records to "The Rain" are getting calls. Howard Thomas, KMYX-Ojai, says that MISS THANG's "Thunder & Lightning" gets requests, mostly women, and Don Cody, WGIV -Charlotte had a cute line about his tons of calls: "We had a major drought here for so long...now we're getting all kinds of 'rain' with 'thunder & lightning' requests." Cute, Don. We like that! JERMAINE STEWART's 12" seems to be spreading out the airplay. It moves 30-23 on our chart and is getting requests says Dave Allen, OC104/FM-Ocean City; Frank Barrow, KRIZ-Seattle said "definite requests" for it, too. GENERAL KANE's "Crack Killed Applejack" is getting calls, says J.C.Floyd,

WOOK/FM-Nashville. Gary Weiler, WBLZ-Cincinnati highly recommends the dance edit because of the Arthur Baker re-mix on "Jody." The two most added this week went to FREDDIE JACKSON's beautiful ballad "Tasty Love" and ARETHA FRANKLIN's "Jumpin' Jack Flash" which has Keith Richards from the Stones accompanying her. Saw ARETHA's video with Whoopi Goldberg the other day and it's great with Lady Soul dominating the show. Check out the 12" or the reel-to-reel Arista sent out for the differences in these that are not in the 7" single that was mailed first...more ARETHA, less Keith for our format. The other contender for Most Added was JESSE JOHNSON featuring SLY STONE "Crazay" which only missed the big one by 4 adds. However...the calls are already starting at the stations that have been on it for only one week: L.D.McCollum, XHRM-San Diego says instant phones on it, Danny Harris, KDKO-Denver checked in to say "all demos - instant on this

one", and Frank Barrow, KRIZ-Seattle report the same. THE MOVIES continues to pick up adds...Gary Weiler, WBLZ-Cincinnati takes almost all the credit for this one...he's believe in it since day one. MILLIE JACKSON had a good week with what is probably her most outrageous title to date: "Hot! Wild! Unrestricted! Crazy Love." Mike Archie, WHUR-Washington mentioned the I-THREE single that he's playing, featuring Rita Marley...it's getting good phones. Jay Riley, WNOO -Chattanooga reports phenomenal requests for the BILLY GRIFFIN, with good phones, too, for the JAMES BROWN, who is also a newcomer to the page, but not to the world. Doc Foster, WQMG-Greensboro, NC reports early phones for JEFFREY OSBORNE's "Room With A View" after only one week. And last but not least, Licia Torre KJLH-Los Angeles reports they're testing the FINZY KONTINI "Cha Cha Cha" and reports of already. Betty







\* NOW THAT WE ARE STANDING

FROM THE ALBUM **BEGINNING**PRODUCED AND ARRANGED BY THOM BELL

STANDING UP TO AIRPLAY

V-103 WEDR WDJY WEKS KAPE WKXI WHUR KDKS WQMG

WHRK WANM KICB WAAA



# **BECOME A WIGGOLO ON SEPTEMBER 24TH**



THE WIGGLE

THE SINGLE, 12" AND DANCE
FROM THE FORTHCOMING ALBUM
PRODUCED BY RANDY MULLER

RAPPERS' CONVENTION







**EMI AMERICA—COMMITTED TO BEING THE BEST** 

#### NORTHEAST

BOSTON, MA

TONYA PENDLETON-WILD

ADDS: Aretha, Chico DeB., Nu Shooz. HOTS: Loose Ends, H.Hewett, 5 Star, J.Osborne, Ashford &S, SOS Band, Mid. Star, L.Richie, Full Force, Janet Jax., Force MD's, G.Abbott, G.Benson, S. Winwood, P.Hyman, Y.& People, Maze.

BOSTON, MA

SUNNY JOE WHITE-WXKS/FM

ADDS: Oran Jones. HOTS: 5 Star, Cameo, H.League, Ashford &S, A. Baker, Vandross, N.Edition, T.Turner.

NEW YORK, NY

TONY GRAY-WRKS

ADDS: H.League, Full Force, Barb. Roy. HOTS: J.Osbome, SOS Band, Lisa Lisa, Rene & A., Janet Jax., Ocean, S.Jones, Mid. Star, H.& Davis, Whodini, Levert, S.Lattisaw, Dougie Fr., Melba/Fred, Run DMC, Ashford &S, Loose Ends, 5 Star, J.Ingram.

**SCOTT SHANNON-Z100** 

ADDS: T.Turner, Aretha. HOTS: Cameo, Oran Jones, 5 Star, Run DMC, A. Baker, Lisa Lisa, L.Richie, Loring/And.

ROCHESTER, NY

ANDRE MARCEL-WDKX

ADDS: Sybil, One Way, Jesse/Sly, F.Jackson, Peabo. HOTS: P.Hyman, Mid. Star, Maze, G.Benson, Loose Ends, DeBarge, Ashford &S, Gl. Jones, Melba/Fred, 5 Star, H.League, H.Hewett, G.Abbott, Skipworth, A.O'Neal, Cl.Nouveau, B.Williams, Sweet Sen..

PITTSBURGH, PA

JOHN ANTHONY-WAMO

ADDS: F.Jackson, Aretha, L.Richie, J.Carne, R. Palmer, Chico DeB., S. Red. HOTS: Millie Jax, H.League, 5 Star, Ashford &S, H.Hewett, T.Turner.

PHILADELPHIA, PA

TONY QUARTERONE-WUSL/FM

ADDS: J.Osborne, Octavia. HOTS: Carneo, Mid. Star.

WASHINGTON, DC

MIKE ARCHIE-WHUR

ADDS: R.Crawford, Jazz Jeff, J.Osborne, Peabo, Tease, Dazz Bd., Millie Jax, Surface, Jesse/Sly, Aretha. HOTS: H.Hewett, R.Franklin, G.Abbott, Rebbie J., Maze, Chaka Khan, Ashford &S, Loose Ends, Ocean, Gl. Jones, Gen. Jeter, P.Hyman, D Train, G.Benson, Kenny G, 52nd St., T.Turner, Krystol, Y.& People, Wm. Bell, N.Edition, J.Stewart.

BALTIMORE, MD

KINGSTON/KRONTHAL-B104

ADDS: Cameo, Oran Jones, H.League. HOTS: N.Edition, T.Turner, Ocean, Jets, A. Baker, Janet Jax., L.Richie, Stacey Q, Run DMC.

BALTIMORE, MD

ROY SAMPSON-WXYV/FM

ADDS: G.Benson, Kurtis B., O.Cheatem, J.Osborne, Chico DeB., P.Hyman, Miss Thang. HOTS: Maze, Cl.Nouveau, Jets, Force MD's, Loose Ends, Mid. Star, J.Ingram, M.Morgan, Controller, S.Lattisaw, Chaka Khan, Kenny G, Whodini, T.Tumer, J.Stewart, Gen. Jeter, Rebbie J., Gw.Guthrie, Temps, Krystol, D Train, Melba/Fred.

OCEAN CITY, MD

DAVE ALLAN-OC104/FM

ADDS: Aretha, Rene & A., Jesse/Sly, Jms. Brown. HOTS: J.Ingram, H.League. RICHMOND, VA

DONNIE DEANE-WKIE

ADDS: Mtume, Surface, Exot.Storm, Col.Abrams, E.Towns, T.Brunson, Skyy, F.Jackson, S.Mills, Tease, Jesse/Sly, L.Richie. HOTS: Temps, H.Hewett, G.Benson, G.Abbott, Rebbie J., N.Edition, 5 Star, Kenny G, Force MD's, P.Hyman, T.Turner, Loose Ends, RJ'S Latst, J.Stewart, Gen. Jeter, Jarreau, L.Williams, Skipworth, Geo.Duke, 52nd St., Melba/Fred, Cl.Nouveau.

NORFOLK, VA

DON "EARLY" ALLEN-WOW

ADDS: Jesse/Sly, Chico DeB., F.Jackson, Cash Flow, Deniece W., Aretha, Mtume, H.League, Jarreau, S.Jones. HOTS: G.Benson, J.Ingram, Maze, O.Cheatem, Doug Fr., Gl. Jones, G.Brown, H.Hewett, N.Edition, Denroy M., Loose Ends, Kenny G, T.Turner, Junior, Y.& People, B.Williams, The Cut, Melba/Fred, J.F.eese, Wm. Bell, Star, L.Williams.

FARMVILLE, VA

STAN WILLIAMS-WPAK

ADDS: Gen. Kane, F.Jackson, Miss Thang, Pieces/Dr., Connie, B.Griffin, HorrorCity, Jesse/Sly, Rene & A., Rick James, Shannon, Mtume. HOTS: P.Wilson, B.Griffin, J.Carne, Gen. Jeter, One Way, F.Jackson.

ROANOKE, VA

STAN TOMPKINS-WTOY

ADDS: Kurtis B., S.Mills, Aretha, F.Jackson, S.Lattisaw, A.of Noise, H.League, Rene a., B.Williams, Gen. Jeter. HOTS: Janet Jax., Oran Jones, Lisa Lisa, Cameo, Ashfor &S, DeBarge, Mid. Star, N.Edition, H.Hewett, Maze.

#### SOUTH

GREENSBORO, NO

DOC FOSTER-WOMG

ADDS: Chico DeB., Confunk S., Peabo, Jesse/Sly, J.Osbome, F.Jackson, Aretha, On Way, T.Brunson. HOTS: 5 Star, Temps, Loose Ends, T.Turner, Krystol, J.Ingram, G.Benson, Givens F., Wm. Bell, Rebbie J..

CHARLOTTE, NC

DON CODY/K,MACK-WGIV

ADDS: F.Jackson, Aretha, O.C.Smith, M.Anthony, Kurtis B., HOTS: J.Stewart, Aretha O.C.Smith, Rene & A., S.Lattisaw, B.Williams, Gen. Jeter, P.Hyman, Cl.Nouveau, Ashford &S, Kurtis B., S.Jones, T.Turner, Kenny G, Force MD's, Givens F., Lisa Lisa Loose Ends, Maze, J.Osbome.

FAYETTEVILLE, NO

BAEZ/CRUISE/MCKRAE-WDKS

ADDS: RJ'S Latst, Kurtis B., H.League, Moruka, J.Osborne, Sweet Sen., Easton. HOTOcean, Mid. Star, Temps, T.Turner, Run DMC, Wm. Bell, Cash Flow, Gw.Guthrie, Fu Force, P.Hyman, J.Ingram, Gl. Jones, Lisa Lisa, N.Martinez, Melba/Fred, Stacey Q, L.Williams, D Train, P.Wilson, Jazz Jeff, Whodini, Thurston &.

FAYETTEVILLE, NO

LYPE/GREENE/BENSON-WZFX

ADDS: CI.Nouveau, Deniece W., F.Jackson, Jesse/Sly, S.Mills, Peabo, K.Patrick, Rei & A., HOTS: Janet Jax., DeBarge, Levert, H.Hewett, Loose Ends, One Way.

ASHEVILLE, NC

S. MCINTYRE ROBINSON-WBMU FM ADDS: Gen. Jeter, A.Starr, 5 Star, Gl. Jones, B.Williams, RJ'S Latst, J.Stewart, Jarreal S.Jones, Rene & A.. HOTS: S.Mills, Janet Jax., Cameo.

ST.MATTHEWS, S.C.

ANDY HENDERSON-WOKI

ADDS: Confunk S., F.Jackson, Jesse/Sly, Jms. Brown, Skyy, H.& Davis.

COLUMBIA, SC

TONY DEAN/J.MCHUGH-WWDM/FM

ADDS: F.Jackson, Aretha, Dazz Bd., Stacey Q, Deniece W., Jesse/Sly, A.& Camp, O: Way. HOTS: G.Abbott, Millie Jax, Oran Jones, Ocean, Klymaxx, Nocera, L.Williams, Rebbie J., Melba/Fred, J.Osborne, N.Edition, LA D.Team, Whodini, H.Hewett, Kenr G, G.Benson, Miss Thang, J.Stewart, Loose Ends, A.Starr.

GEORGETOWN, SC

SWINTON/WAKEFIELD-WVBX

ADDS: F.Jackson, W.C.W.Crew, Tease, Cash Flow, Kurtis B., Fresh F.C., One Way, J Brown, S.Mills. HOTS: Melba/Fred, Loose Ends, G.Benson, Cl.Nouveau, H.& Davis S.Lattisaw, Force MD's, Y.& People, D Train.



LUTHER VANDROSS' NEW ALBUM IS ON ITS WAY!!



the GAVIN REPORT/September 19, 1

FLORENCE, SC

ANDREW BAILEY-WYNN

ADDS: H.Tate, S.Mills, Jms. Brown, One Way, Aretha, Jesse/Sly, Marcus, F.Jackson, H.& T.Mild, B.F.T.East. HOTS: Ashford &S, Run DMC, Loose Ends, Melba/Fred, Kenny G, Gen. Kane, Jarreau, Rebbie J., G.Brown, Turner/J.B.

GREENVILLE, SC

ANDRE CARSON-WHYZ

ADDS: Stacey Q, F.Jackson, Millie Jax, Jesse/Sly, D Train, Aretha, J.Stewart, P.Hyman, Conlunk S., One Way, Pieces/Dr., Jarreau, Chico DeB., HOTS: T.Turner, Oran Jones, Miss Thang, Madonna, N.Edition, J.Carne, Whitney, Jets, S. Winwood, DeBarge, S.Lattisaw, G.Benson, H.Hewett, G.Abbott, Kenny G, Gen. Kane, H.& Davis, A. Baker, Krystol, 5 Star.

ATLANTA, GA

TONY SCOTT-WEKS

ADDS: Jesse/Sly, O.C.Smith, One Way, HOTS: E.Towns, Nocera, Jarreau, Confunk S., RJ'S Latst, Krystol, Lisa Lisa, Maze, Ashford &S, H.& Davis, F. Jackson.

ATLANTA. GA RAY BOYD-V103

ADDS: H.League, I-Three, O.Cheatem, B.Griffin, Cash Flow. HOTS: Gl. Jones, T.Turner, 5 Star, Y.& People, Lisa Lisa, Ashford &S, N.Edition, L.Richie, Temps, Melba/Fred.

DEMETRA MERRITT-WFXA

HOTS: Gl. Jones, M.Morgan, Oran Jones, G.Benson, 5 Star, Cameo, Temps, Mid. Star, Jets, Kenny G, J.Ingram, N.Edition, A.Starr, H.Hewett, J.Stewart, Tease, Loring/And, Krystol, G.Abbott, Maze.

ALBANY, GA

TONY WRIGHT-WJIZ

ADDS: F.Jackson, Jesse/Sly, Aretha, Peabo, One Way, Johnnie T., S.Mills, H.League, T.Brunson. HOTS: N.Edition, Run DMC, Turner/J.B, Janet Jax., J.Carne, B.Williams, J.Ingram, G.Benson, Melba/Fred, Cl.Nouveau.

MONTGOMERY, AL

FRENCHE/E.CHAMPAGNE-WQIM

ADDS: F.Jackson, One Way, S.Mills, T.Brunson, Confunk S., Pieces/Dr.. HOTS: Lisa Lisa, Cameo, Chaka Khan, G.Benson, S.Jones, Maze, P.LaBelle, J.Osborne, G.Abbott, Prince, H.Hewett, Temps, J.Ingram, T.Turner, M.McDonald, 5 Star. N.Edition. MOBILE, AL

TONY BROWN-WBLX

ADDS: S.Lattisaw, Jesse/Sly, Dazz Bd., J.Carne, Kurtis B., Pieces/Dr., Turner/J.B. M.Anthony. HOTS: 5 Star, N.Edition, Cameo, Krystol, Maze, G.Benson.

VERNON WELLS-WGOK

ADDS: James Brown, Aretha Franklin, Mazarati.

OPELIKA. AL

KEITH REED-WZMG

HOTS: Ashford &S, Chaka Khan, Temps, Mid. Star, Krystol, H.Hewett, G.Benson, Vandross, T.Turner.

NASHVILLE, TN

J.C. FLOYD-WQQK/FM

ADDS: F.Jackson, Jesse/Sly, Aretha, J.Carne, A.Starr, HOTS: G.Benson, A.Starr, Geo. Duke, Mid. Star, Lisa Lisa, Rebbie J., J. Stewart, Troub. Funk, Run DMC, RJ'S Latst, Kenny & J., Confunk S.,

CHATTNOOGA, TN JAY RILEY-SWITCH 102-WNOO

DDS: RFTW, One Way, Jesse/Sly, Sis.Sledge, M.Morgan. HOTS: Geo.Duke, Rebbie J., G.Abbott, H.Hewett, Chaka Khan, Maze, Krystol, Gavin C., Dougie Fr., Temps. MEMPHIS, TN

WELLS/JIMMY SMITH-K-97

ADDS: Aretha, Jesse/Sly, Jms. Brown, One Way, F.Jackson, Gen. Kane, Kenny G, O.Cheatem, J.Carne. HOTS: Cl.Nouveau, H.League, DeBarge, J.Stewart, T.Turner, Rebbie J., S.Lattisaw, 5 Star, J.Osborne, Melba/Fred, RJ'S Latst, The Cut, P.Hyman, N.Edition.

MEMPHIS, TN

MELVIN JONES-KRNB

DDS: J.Osborne, H.League, P.Hyman. HOTS: Mid. Star, O.Cheatem, Kopper, R.Franklin, J.Stewart, Lisa Lisa, Gen. Jeter, Ashford &S, Y.& People, T.Turner, Rebbie J., Levert. DJ H'wood, Janet Jax., Stacey Q, Run DMC, 5 Star, S.Lattisaw, Cl.Nouveau, L.Williams.

ACKSON, TN

RED HARVEY-WFKX DDS: F.Jackson, Peabo, Main Attr., J.Osborne, Mtume, W.Of Mouth, Jms. Brown, O.C.Smith. HOTS: M.McDonald, P.LaBelle, Ashford &S, Janet Jax., Loring/And, Oran Jones, J.Ingram, 5 Star, Gl. Jones, Y.& People, Rebbie J., Melba/Fred, RJS Latst, Kenny G, Geo. Duke, S. Lattisaw, H. League, B. Williams, D. Train, P. Hyman, T. Turner, Force MD's.

ACKSON, MS

ARL HAYNES-WJMI

DDS: RFTW, Gen. Jeter, R.Crawford, F.Jackson, J.Osborne. HOTS: 5 Star, H.Lewis, Mtume, G.Benson, Maze, Rebbie J., J.Carne, Loring/And, Melba/Fred, T.Turner, G. Abbott, Dazz Bd., RJ'S Latst, Millie Jax, Janet Jax., Boogie B's, S. Jones, Jarreau, S.Lattisaw, Chico DeB., RFTW, Gen. Jeter.

LAUREL/HATTIESBURG. MS

RON DAVIS-WQIS

ADDS: A.Starr, Loose Ends, One Way, HOTS: Janet Jax., Millie Jax, RJ'S Latst, Loose Ends, Gl. Jones, Chaka Khan, T.Turner, Maze, Mid. Star, A.Starr, H.Hewett. MCCOMB, MS

SARA KAY-WHNY

ADDS: J.Stewart, Aretha, Temps. HOTS: H.League, G.Abbott, Krystol, Ashford &S, Janet Jax., Loring/And, N.Edition.

#### CENTRAL

COLUMBUS, OH

K.C. JONES-WVKO

ADDS: G.Abbott, F.Jackson, S.Lattisaw, Kenny G, Rene & A., HOTS: Mid. Star, A. Baker T.Turner, Melba/Fred, J.Ingram, H.League, 5 Star, RJ'S Latst, G.Benson.

CLEVELAND, OH DEAN DEAN-WOMT

ADDS: M.Anthony, Gen. Kane, F.Jackson, Geo.Duke, Jesse/Sly, L.Greene, HOTS: Gen. Jeter, G.Abbott.

CLEVELAND, OH

LYNN TOLLIVER JR-WZAK

ADDS: Aretha, F.Jackson, Jesse/Sly, Jms. Brown, S.Murdock, Dazz Bd., S.Jones, Ashford &S, Boogie B's, L.Greene. HOTS: G.Benson, 5 Star, RJ'S Latst, J.Carne, Turner/J.B.

CINCINNATI. OH

B.CASTLE/G.WEILER-WBLZ

ADDS: G.Abbott, F.Jackson, Jesse/Sly, L. Grey, Cl.Nouveau. HOTS: Run DMC, Bananarama, Maze, Stacey Q, S. Red, Trinere, T.Turner, H.League, Rebbie J., G.Benson, J. Stewart, Melba/Fred, N.Edition, Kenny G, Temps, S.Lattisaw, R. Palmer, Dazz Bd

CINCINNATI, OH

STEVE HARRIS-WCIN

ADDS: L.Richie, F.Jackson, Aretha, Rebbie J., One Way. HOTS: T.Turner, H.Hewett, Temps, S.Jones, Cl. Nouveau, J.Ingram, 5 Star, N.Edition, Kenny G, Force MD's, Cameo, Millie Jax, RJ'S Latst, S.Lattisaw, Maze, G.Abbott, L.Richie, Krystol, H.League, Miss Thang, Jarreau, Loose Ends.

INDIANAPOLIS, IN

KELLY KARSON-WILC

ADDS: Jesse/Sly, 52nd St., F.Jackson, I-Three, Jms. Brown, The Cut. HOTS: R.Franklin, Temps, G.Benson, Force MD's, G.Abbott, Geo.Duke, D Train, T.Turner, P.Hyman. Rebbie J., Jarreau, Oliver Who, Melba/Fred, Kenny G, Loose Ends, Skipworth, Gen. Jeter, Cl. Nouveau, J. Stewart, S. Jones, B. Williams, Dazz Bd..

DETROIT, MI

GARY BERKCWITZ-WHYT

ADDS: A.of Noise, Lisa Lisa, HOTS: J.Stewart, H.League, Vandross, Janet Jax., S. Red, T.Turner, Ocean, A. Baker, Run DMC, L.Richie, Loring/And.

J.ALEXANDER/WHITMORE-WJLB

ADDS: F.Jackson, Gen. Jeter, Jesse/Sly. HOTS: G.Abbott, G.Benson, Cl.Nouveau, Force MD's, Kenny G, J.Ingram, Rebbie J., Krystol, Main Ingr., Maze, Melba/Fred. Prince, RJ'S Latst, L. Williams, T. Turner.

MILWAUKEE WI

B.MILLER/K.STERLING-WLUM ADDS: J.Osborne, Jesse/Sly, Aretha, H.& Davis, Gavin C., HOTS: Ashford &S.

MILWAUKEE, WI ROB HARDY-WNOV

HOTS: W.Of Mouth, Stacey Q.

CHICAGO, IL

MARCO SPOON-WBMX/FM

ADDS: F.Jackson, H.& Davis, Mtume, One Way, Peabo. HOTS: Maze, Gl. Jones, G.Benson, Ashford &S, Levert.

CHICAGO, IL

LEE MICHAELS-WGCI/FM

ADDS: F.Jackson, Jms. Brown, S.Jones, Gen. Kane, J.Osborne, One Way, M.Anthony, Turner/J.B. HOTS: N.Edition, Krystol, Mid. Star, 5 Star, Gl. Jones, J.Ingram, Loose Ends, H.Hewett, P.Hyman, G.Abbott.

CHICAGO, IL

DEE HANDLEY-WJPC

ADDS: T.Turner, G.Abbott, Loose Ends. HOTS: J.Osborne, Cameo.

ST. LOUIS, MO

MIKE STRADFORD-KMJM

ADDS: Peabo, F.Jackson, Tamiko J., Mtume, J.Carne, HOTS: Cameo, Ashford &S. Melba/Fred, H.Hewett, G.Abbott.

NEW ORLEANS, LA

DEL SPENCER-WYLD/FM

ADDS: Jesse/Sly, F.Jackson, Deniece W., One Way, Millie Jax, Kenny & J., J.Stewart, Mtume. HOTS: G.Abbott, Kenny G, T.Turner, Y.& People, Melba/Fred, Gen. Jeter, A.Starr, S.Lattisaw, Gen. Kane, Cl.Nouveau.

NEW ORLEANS, LA

O'KELLY/ROLLING-B97

ADDS: Aretha, Mid. Star, J.Stewart, Oran Jones. HOTS: H.League, Cameo, Nu Shooz, N.Edition, Madonna, Vandross, T.Turner, S. Red, A. Baker, Loring/And, Lisa Lisa.

MAURICE/LAFAYETTE, LA

STEPHANIE SMALLWOOD-KFXZ

ADDS: Pieces/Dr., Aretha, J.Osborne, Gen. Jeter, Millie Jax, J.Carne, Turner/J.B, Mtume, O.Cheatem. HOTS: G.Benson, H.Hewett, Force MD's, N.Edition, Dougle Fr., Temps, Krystol, Melba/Fred, S.Lattisaw, N.Edition, 5 Star, Loose Ends, T.Turner, Y.& People.

LAKE CHARLES, LA

C.C.SCOTT-KXZZ

ADDS: Gen. Kane, J.Stewart, Rick James, Kenny G, Millie Jax, S.Jones, Latimore, F.Jackson. HOTS: Ocean, Run DMC, T.Turner, S.Lattisaw, Janet Jax., Mid. Star, S.Mills, Rebbie J., 5 Star, G.Abbott, Gen. Kane, J.Stewart, Rick James, Kenny G, Millie Jax, F.Jackson, S.Jones, Latimore, Teena M., Gw.Guthrie.

WEST HELENA, AR

DELL SIMES-KOLT

ADDS: F.Jackson, Temps, Tease. HOTS: DeBarge, Confunk S., Levert, B.Williams, Henderson, Cameo, Kenny G, RJ'S Latst, Rick James, E.Towns, 5 Star.

#### SOUTHWEST

DALLAS, TX

T.AVERY/M.SPEARS-KKDA

ADDS: Peabo, Aretha, F.Jackson, RFTW, Givens F., J.Osborne, One Way. HOTS: Whodini, H.Hewett, RJ'S Latst, Rene & A., Force MD's, Mid. Star, Geo.Duke, B. Williams, T.Turner, Millie Jax, J.Stewart, Melba/Fred, 5 Star, Miss Thang, A.Starr, H.League, The Movies, Gavin C., Rebbie J., Kenny G, Chico DeB., Gen. Jeter. FT.WORTH, TX

MICHELLE MADISON-KDLZ

ADDS: The Movies, Aretha, J.Stewart, F.Jackson, Paul Simon, One Way, Jesse/Sly, Cash Flow. HOTS: 5 Star, Temps, Loose Ends, B.Williams, Jarreau, Gen. Jeter, G.Benson, Melba/Fred, P.Hyman, RJ'S Latst, G.Abbott, R.Franklin, Force MD's, T.Turner, Millie Jax, Tumer/J.B, Tease, Peabo, S.Jones, H.League, Geo.Duke, S.Lattisaw.

KILLEEN, TX

BILL ST. JOHN-KIIZ/AM

HOTS: Melba/Fred, Temps, Cl.Nouveau, Kenny G, Gw.Guthrie, Janet Jax., Gl. Jones, D Train, J.Ingram, Rebbie J., N.Edition, 52nd St., Geo.Duke.

HOUSTON, TX

B.ATKINS/J.MICHAELS-KMJQ

ADDS: One Way, Peabo, Kurtis B., Jesse/Sly, J.Carne, Deniece W., Eric B. HOTS: Levert, Y.& People, RJ'S Latst, Ashford &S, Gl. Jones, T.Turner, O.C.Smith, 5 Star, DeBarge, Kenny G.

PT. ARTHUR. TX

DOUG DAVIS-KHYS

ADDS: 52nd St., J.Came, Gen. Kane, B.Williams, S.Jones, Miss Thang, Cash Flow, Chico DeB., Kenny & J., The Movies, One Way, Jesse/Sly, Pl/S.Payne, Latimore, Boogie B's, Mtume.

ENGLEWOOD/DENVER, CO

DANNY HARRIS/RON ASH-KDKO

ADDS: Jesse/Sly, Aretha, J.Osborne, One Way, Jms. Brown, Turner/J.B. HOTS: S.Lattisaw, P.Hyman, Wm. Bell.

PHOENIX, AZ

BICK THOMAS-KUKO

ADDS: Madonna, J.Johnson, G.Abbott, Confunk S., Barb. Roy, Satin, S&L., S.Mills, Temps. HOTS: Cl.Nouveau, T.Turner, Skipworth, C.Barry, J.Stewart, H.& Davis, J.Ingram, S.Murdock, DeBarge, Maze, Force MD's, H.Hewett, Rebbie J., G.Benson, Easton, A.of Noise, Double, H.League, S. Red, Bang Orch., B-52s.

TUCSON, AZ

ROYCE BLAKE-KFXX

ADDS: S.Lattisaw, RJ'S Latst, Gl. Jones, Fantasia. HOTS: Melba/Fred.

TUCSON, AZ

BEAU RICHARDS-KHYT

ADDS: Aretha, H.League, Kenny G. HOTS: 5 Star, Cameo, T.Turner, J.Stewart, DeBarge, Oran Jones, Gw.Guthrie, A. Baker, Lisa Lisa.

RENO. NV

JEFF RYAN-KWNZ/FM

ADDS: Aretha, A.of Noise. HOTS: Nu Shooz, H.League, Lisa Lisa, Run DMC, T.Turner, Janet Jax..

#### **FAR WEST**

LOS ANGELES, CA

LICIA TORRES-KJLH

ADDS: Jesse/Sly, Turner/J.B, One Way, Geo.Duke, Aretha, F.Jackson. HOTS: H.League, S.Jones, Chico DeB..

LOS ANGELES, CA

LISA CANNING-KDAY

ADDS: M.C.Chill, Kurtis Blow, Word Of Mouth, S.Mills, Loose Ends, Mr. 45. HOTS: Mid. Star, Vandross, Cl.Nouveau, Whodini, Ocean, 5 Star, Melba/Fred, T.Turner, RJ'S Latst. LOS ANGELES. CA

MIKE SCHAEFER-KIIS/FM

ADDS: Cameo, Aretha, Oran Jones, Ben E.King. HOTS: Vandross, N.Edition, H.League, A. Baker, Nu Shooz, T.Turner, Lisa Lisa, Janet Jax..

LOS ANGELES, CA

ROBINSON/PERRODIN-KACE

ADDS: F.Jackson, K.Patrick, L.Richie. HOTS: P.Bailey, RJ'S Latst, Jarreau, Mendes, E.Klugh, A.Starr, D.Valentin, R. Laws, N.Edition, Teena M., B.Williams, FizzyQuick, T.Turner, Rene & A., David Pack, Melba/Fred, Deniece W., J.Carne, H.League, J.Osbome.

SAN DIEGO, CA

L.D.MCCOLLUM-XHRM

ADDS: L.Richie, Aretha, J.Osborne, G.Abbott, Rene & A., Gen. Jeter, Jesse/Sly. HOT: Melba/Fred, Cl.Nouveau, S.Lattisaw, Force MD's, J.Ingram.

SAN DIEGO, CA

MIKE PRESTON-KS103

ADDS: Aretha. HOTS: Vandross, A. Baker, T.Turner, Madonna, H.League, S. Red, N.Edition, Lisa Lisa, Run DMC, Loring/And.

OJAL CA

HOWARD THOMAS-KMYX

ADDS: F.Jackson, G.Abbott, Miss Thang, Jesse/Sly, Aretha, Jms. Brown, Tumer/J.B, Millie Jax. HOTS: Mid. Star, Falco, H.League, Madonna, Krystol, Rebbie J., J.Stewar Force MD's, Gen. Kane, Gavin C., S.Lattisaw, Kenny G, Chico DeB...

FRESNO, CA

WALKER/DAVIS-KYNO

ADDS: Vandross, Cameo, Aretha. HOTS: 5 Star, Oran Jones, T.Turner, Gw.Guthrie, H.League, A. Baker, Janet Jax., Lisa Lisa, N.Edition, L.Richie.

FRESNO, CA

BERRY/CARTER-KMGX

ADDS: Cameo, H.League, Sis.Sledge, N.Martinez, Mid. Star. HOTS: Oran Jones, T.Turner, J.Stewart, Vandross, 5 Star, Gw.Guthrie, N.Edition, Janet Jax., Miami S.M., Lisa Lisa.

SAN FRANCISCO, CA

KEITH NAFTALY-KMEL

ADDS: Bang Orch., Mid. Star. HOTS: T.Tumer, Cameo, J.Stewart, N.Martinez, P.LaBe 5 Star, Oran Jones, A. Baker, Lisa Lisa, Vandross, Kenny G, H.League, N.Edition, Gw.Guthrie, S.Lattisaw, H.Hewett, Run DMC, Dazz Bd., Bang Orch., S.Murdock, Jan Jax..

SAN FRANCISCO, CA

MARVIN ROBINSON-KSOL/FM

ADDS: T.Brunson, F.Jackson, J.Osbome, W.Of Mouth, One Way, Aretha, J.Stewart, L.L.Page, The Movies, S.Mills. HOTS: N.Edition, Dougie Fr., J.Ingram, Maze, Gl. Jones, G.Abbott, T.Turner, D Train, Force MD's, Whodini, P.Hyman, Krystol, Kenny (Jarreau, Loose Ends, Rebbie J., LA D.Team, RJ'S Latst, H.& Davis, S.Lattisaw, Melba/Fred, Temps.

STOCKTON, CA

ROY WILLIAMS-KJOY

ADDS: A. Baker, S. Winwood, Aretha. HOTS: H.League, S. Red, T.Turner, Stacey Q, Janet Jax..

STOCKTON, CA

JOHN HAMPTON-KSTN

ADDS: Madonna, Jms. Brown, Aretha, Jesse/Sly. HOTS: Sis.Sledge, Bang Orch., H.League, J.Stewart, S. Red, Cameo, 5 Star, Temps, A. Baker, Ashford &S, Gw.Guthrie, N.Martinez, T.Turner, Oran Jones, Run DMC, Lisa Lisa.

EUREKA/ARCATA, CA

JIM NELLY III-KXGO/FM

HOTS: N.Edition, Oran Jones, A. Baker, Janet Jax., Cameo, H.League, T.Turner.

RENTON/SEATTLE, WA

FRANK BARROW-KRIZ

ADDS: Peabo, Aretha, F.Jackson, Jms. Brown, Jesse/Sly. HOTS: G.Benson, Oran Jones, R.J'S Latst, Melba/Fred, L.Richie, Cl.Nouveau, Temps.

SEATTLE, WA

STEVE MITCHELL-KKFX

HOTS: Chaka Khan, A. Baker, Gl. Jones, S.Mills, SOS Band, Boogie B's.

SEATTLE, WA

LARRY SNIDER-KOIN

ADDS: J.Osborne, C.Simon. HOTS: Melba/Fred, Loring/And, Levert, B.Griffin, Ocean, J.Ingram, Vandross, A. Baker, M.McDonald, J.Carne.

TRI-CITIES, WA

JONATHAN WALKER-KZZK/FM

ADDS: Aretha, J.Stewart, Bang Orch., Kenny G. HOTS: Loring/And, Lisa Lisa, T.Turne N.Edition, 5 Star, Jets, Cameo, H.League, Oran Jones, N.Martinez.

#### **AVAILABLE**

Michael Jackson, former PD of WKMI-Kalamazoo, MI, is looking. He's had experience c the air, as a P.D., and has even done full-time news. Phone number is 616-372-2278.

### **ANNOUNCEMENT**

The National Association Of Black Owned Broadcasters, Inc. is holding their 10th Annu Fall Broadcast Management Conference on October 1-3, 1986 at the Sheraton Grand Hotel in Washington, D.C. This year's confab is titled: "Changes In The Telecommunications Industry - What Is On The Horizon?" and for more information you call 202-463-9870 and ask for Lynn Taylor. This year's participants include Pierre M. Sutton, LeBaron Taylor, Clarence Avant, Larkin Arnold, and Jheryl Busby. Call ASAP duto hotel room shortage!





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# the GAVIN REPORT

# DAVE SHOLIN'S Personal Picks — SINGLES

MADONNA - True Blue (Sire/Warner Brothers) All those who said this track would be my favorite prior to the LP's release were right. Scores of programmers refused to wait for the single with good reason....it's an out and out smash. Shades of the sixties living on in the eighties.

LIONEL RICHIE - Love Will Conquer All (Motown) Just one glance at the trio of writers (Lionel, Cynthia Weil, & Greg Phillinganes) and it's impossible to imagine anything short of spectacular. Richie delivers the style, creativity, and sound his fans have come to expect. Sure to be one of radio's staples during the last quarter of '86.

BILLY IDOL - To Be A Lover (Chrysalis) If you're reading this before you've heard this entry...stop and check it out now! If you've already listened to it you're probably playing it. I detect traces of my idol, Elvis, in parts of the vocal. No question, this is Billy's best.

BEN E. KING - Stand By Mc (Atlantic) A number of folks have covered this classic over the years, but none have come close to matching this original. Now as the title song from Rob Reiner's current hit film it's been resurrected in the same way that "Ferris Bueller" breathed new life into "Twist And Shout". The great ones never grow old.

JAMES BROWN - Gravity (Scotti Brothers) JB spells another winner. Familiar ingredients that helped "Living In America" expose the artistry of one of our geniune class acts, gets a work-over with the assistance of producer Dan Hartman. How can anyone forget the phrase "The Big G"...hit me again?

WANG CHUNG - Have Fun Tonight (Geffen) How many groups can successfully integrate their name into a song? Wang Chung shows how it's done in the context of one PPP..Powerful Party Production. For those who need a "pick me up" at the end of the day, here it is.

WHAM! - Where Did Your Heart Go? (Columbia) Clever chorus is matched by an intriguing melody with a very continental flavor. Smooth and slick as always.

# the GAVIN REPORT

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# RON FELL'S Personal Picks — ALBUMS

#### RIC OCASEK - This Side Of Paradise (Geffen)

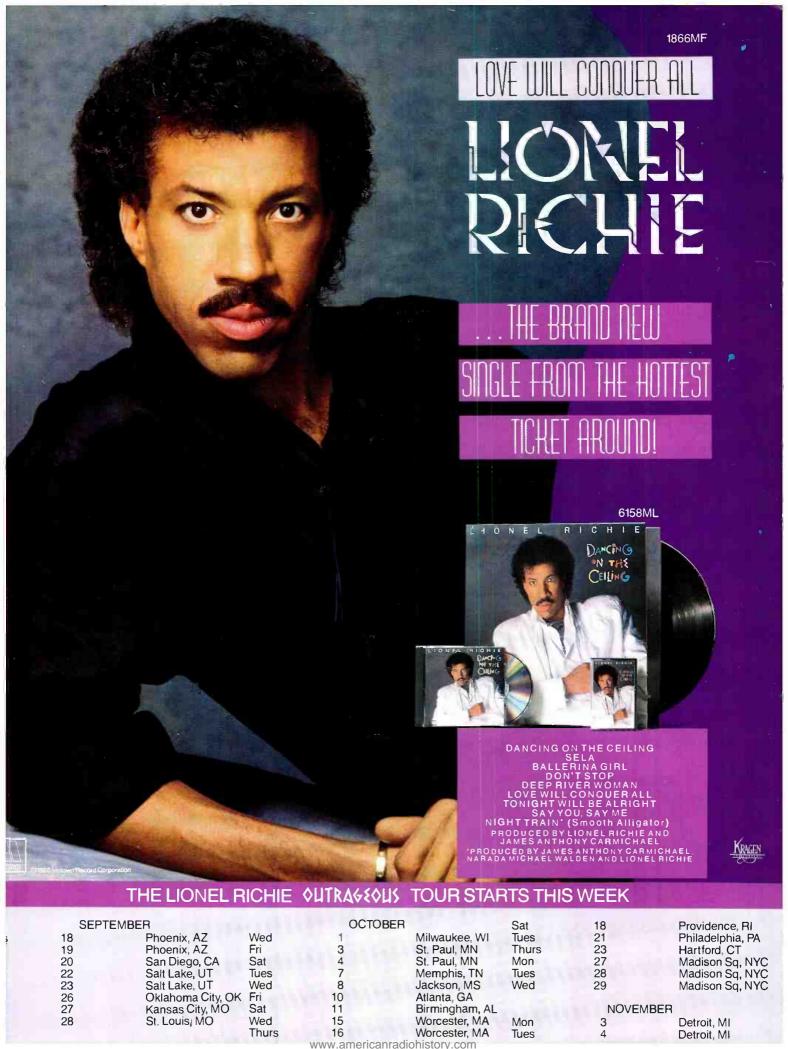
Ocasek's highly stylized treatment of music has never, to my knowledge, fostered imitation. Strange, in that he's proven to be a consistent hitmaker for both his solo albums and nearly everything done by and for The Cars. His awkwardly tall and gangly physique, parallels his relatively high-end vocals which are almost spoken rather than sung. All of that lends a sense of theatre or drama to his sometimes quirkish lyric. Side one of the album is its strongest. Betcha three tracks are hits at 45 RPM: EMOTION IN MOTION is already in the fast lane, but KEEP ON LAUGHIN' and LOOK IN YOUR EYES (with great club mix potential) are also special.

#### CYNDI LAUPER - True Colors (Portrait)

While you don't need Kent Zimmerman's recent Gavin cover story on Cyndi to "get" this LP, another important aspect of her attitude towards her music comes more clearly after reading it. The tone on the LP is set with its opener, CHANGE OF HEART. A mean bassline, harmony vocals from The Bangles and Nile Rodgers' signature guitar strokes play to the song's lyrics of expenctancy and impatience. The first single, TRUE COLORS, has Cyndi singing as though she's doing so while walking through a minefield. In search of some elusive perfection she takes the song one word at a time with equal quotients of precision and heart. Side two opens with a devastating update of Marvin Gaye's WHAT'S GOIN' ON. It took courage to release a re-make of this classic, but its vindication is clear. Her message is what Marvin's was... Love is the answer. Another track on the LP, IKO IKO (an old Dixie Cups track) sounds like it could have been on the Paul Simon LP, Graceland.









LUTHER VANDROSS "Give Me The Reason"



QUIET RIOT
"The Wild And
The Young"







"TIL TUESDAY
"What About Love"



JAMES BROWN "Gravity"

