SPECIALINSIDE Alternative Spotlight: Festivals 2000, Golden Moments

ABASE MAGAZINA

MUSIC

TOP 40 Horizon Moves Vertically

RHYTHM CROSSOVER Aaliyah En Fuego

HOT A/C Tracy Tells Tall Tale

URBAN Carl Thomas Gets Wish

ALTERNATIVE Kryptonite A Super Hit

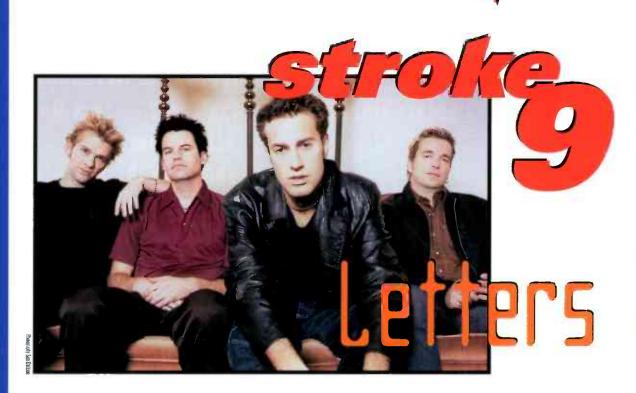
COUNTRY Toby Still At The Top

NEWS

Online Listenership Takes A Dip WW1/, WebRadio Marketing Deal



From the Publishers of Music Week, MBI and fono A Miller Freeman Publication



The follow-up track to the top 5 hit **"Little Black Backpack"** from the album <u>Nasty Little Thoughts</u>.

THE MOST TRUSTED NAME IN RADIO

early call "letters" KITS WXDX WPLA

Going for airplay now!

w americaniadiohistory com



Produced by Jerry Harrison for Construct Music, Inc. Mixed by Tom Lord-Alge

COLLAPSIS

"AUTOMATIC (SHUT UP NOW)" THE FIRST SINGLE FROM THE ALBOM "DIRTY WAKE"

DEBUT 35" BDS ALTERNATIVE DEBUT 36" MEDIABASE ALTERNATIVE "#1 phones after 3 weeks...Who knew?" — John Moschitta, PD, WXDX Already on: WLIR KDGE KKND KTCL KENZ WRZX WEDG KTBZ WEND WFNX AND MANY MORE

PRODUCED BY DAVID BIANCO - MIXED BY CHRIS LORD-ALGE WWW.COLLAPSIS.COM MANAGEMENT ANDY MARTIN FOR DEEP SOUTH ENTERTAINMENT © 1999 UNIVERSAL RECORDS INC.

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WW 1, WebRadio In Marketing Deal

WebRadio.com has signed a multi-year deal with Westwood One whereby Westwood will receive a six percent stake in WebRadio, paid for in part with advertising funds in exchange for discounted pricing and e-commerce opportunities, digital downloads, impulse CD sales, and lifestyle merchandise. Westwood One also will receive another 4.5 percent in return for marketing WebRadio services to radio stations.

"The agreement with WebRadio.com will enable our 24/7 Music Format affiliates to gain access to technology, support and e-commerce opportunities," commented Westwood One Senior Vice President Peter Kosann.

"This partnership will help WebRadio.com become the premier Internet radio community destination for Web users and allow the global Internet audience access to Westwood One's music format affiliates," added Hamid Kohan, WebRadio President,

Westwood/CNN Tops RADAR 64

The top five radio networks held on to their respective ranks in the latest RADAR Report (RADAR 64), released earlier this week. The top 10 radio networks, ranked according to persons 12+, were:

Network	RADAR Aud (000)	Rating (%)	Rank	RADAR 64 Aud. Rating (000) (%)	Rank	CHANGE (%)
Westwood/CNN Max	7,007	3.1	1	6,956 3.1	1	-0.7
Premiere AM Drive	5,301	2.4	2	5,678 2.5	2	7.1
AMFM Sapphire	4,545	2.0	3	5,033 2.2	3	10.7
ABC Prime	3,392	1.5	4	3,320 1.5	4	-2.1
Westwood Source Max	2,821	1.3	5	3,110 1.4	5	10.2
Premiere Focus	2,352	1.1	9	2,727 1.2	6	15.9
ABC Advantage	2,570	1.1	6	2,572 1.1	7	0.1
AMFM Diamond	2,458	1.1	8	2,483 1.1	8	1.0
ABC FM	_	_	_	2,298 1.0	9	_
Premiere Axis	2,569	1.1	7	2,267 1.0	10	-11.8

SOURCE: STATISTICAL RESEARCH. INC., © 2000; NETWORK AUDIENCES TO ALL COMMERCIALS. ALL BROADCASTS EXCEPT 12 MIDNIGHT TO 6:00 A.M.

GAVIN IS ONLINE! WWW.GAVIN.COM

Too Much Fuss?

"The fuss is much ado about nothing. On one hand, it's a tongue-in-cheek tune. On the other, it does raise awareness of domestic violence." --- KYCY-SAN FRANCISCO PD DENE HALLAM, TALKING ABOUT THE DIXIE CHICKS' "GOODBYE EARL," A SONG ABOUT A WOMAN WHO KILLS HER ABUSIVE HUSBAND



Justifiable Homicide?

"I wonder what kind of message we are sending. Murder without retribu-

tion? KRTY did not ban the song, but we play it with a tag line giving the 800 number for the domestic violence hotline." - KRTY-SAN JOSE PD JULIE STEVENS, DISCUSSING WHETHER "GOODBYE EARL" SHOULD BE PLAYED ON THE RADIO

No More O.J.

"We are not playing it. A press release accompanied the song essentially saying, 'Imagine Earl as O.J. Simpson. Now you'd definitely play the song.' I know they are brilliant marketers, but I thought that was odd." --- KNCI-SACRAMENTO MD JENNIFER WOOD, WEIGHING IN ON THE ISSUE

InfoStream Shows Listener Drop-Off

Despite measuring more online channels of streaming audio in December 1999, Arbitron's Info-Stream showed a market drop-off in the total audience listening during the month.

The latest InfoStream data counted some 850,000 listeners in December, a 39 percent decline vs. November's 1.4 million listeners. (The total listening audience in October '99 was 1.2 million).

Arbitron characterizes this decline as "slightly lower than November and October," and attributes the drop-off to possible increased sampling by online users of streamers not currently measured by InfoStream. "As the popularity of streaming media stations increases, it is reasonable to expect a slight decline in online listenership for individual Internet channels since the audience is prone to

experiment with various sites," explained Arbitron Director of marketing Joan FitzGerald. "However, the average time spent listening to individual Webcast channels has remained basically the same, showing that people are continuing to log on to their favorite sites."

The Top Ten	InfoStream	outlets
in terms of to	tal listeners	s f o r
December:		
URL	Format	Monthly Audience
texasrebelradio.com	Triple A	57,800
kpig.com	Triple A	56,600
cd93.com	Modern A/C	46,600
zdradio.com	News/Talk	44,900
abcnewsradio.com	News/Talk	43,500
kix106.com	Country	42,000
khyi.com	Country	40,500
klaq.com	Album Rock	38,300
sets102.com	Triple A	31,200
wplj.com	Hot A/C	28,800

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Miller Freeman

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Eggleston VP/ Promotion at MCA

Darren Eggleston has been named Vice President of Promotion at MCA Records, it was announced by



the label's Sr. VP/Promotion, Craig Lambert. In his new position Eggleston will oversee both Rock and Alternative radio promo-

tion, and will be based in MCA's Universal City headquarters.

"Darren exemplifies today's music executive," Lambert commented. "His addition to our staff will continue to strengthen our efforts on behalf of our artists...it's my pleasure to welcome a worldclass professional to an already world-class label."

Eggleston joins MCA following a four-year stint at Maverick Records, where he served as head of national rock promotion. Prior to that he served in promotion positions at both Epic and Warner Bros.

Williams Gets VP Stripes at RCA



Jodi Williams has been promoted to Vice President of Promotions, Urban Music at RCA, reporting directly to the label's Exec.

VP/General Manager Jack Rovner. Previously RCA's Sr. Director of Urban Promotion, Williams will remain based at the label's headquarters in New York. In her new role she will be responsible for overall strategy of RCA's Urban releases, as well as direct and supervise the field staff and secure airplay for the label's slate of Urban artists.

Commenting on the promotion Rovner said, "Jodi has consistently proven to be one of the most effective promotion executives in the business, and I look forward to working with her on taking our Urban roster to the next level."

MyCaster, a new resource that enables users to quickly and easily create

their own online radio stations, is now available at Scour.com.

- Hiwire, Inc., a developer of advertising solutions for streaming media content providers, has announced the appointment of Ron Rivlin as vice president of affiliate sales.
- FortuneCity.com, an Internet media company and network of Internet publishing, concert, and entertainment sites, has increased its storage capaci-
- ty by 80 megabytes.
 Soundbreak.com has been named

SPINSID

- as the official music sponsor of the First Annual Yahoo! Internet Life Online Film Festival.
- WorldNet Resource Group has announced that its subsidiary, Hall
- OLO S
- of Fame Partners, Inc., has launched the official Website for the "National Big Band and Jazz Hall of Fame" (jazzhalloffame.com).
- EXCD.com, a custom distributor for new and emerging artists, has entered into an agreement providing MP3 downloads from EZMP3 to
- FortuneCity.com, an online digital music catalog and storage site.
 BringTheNoise.com and Atomic Pop announced the launch of a new week-
- ly program, "Beats, Rhymes, and Life: Hip-Hop News Show" with Chuck D, streamed exclusively on BringTheNoise.com.
- J. River, Inc., a digital rights management solution provider, has unveiled version 3.0 of its Media Jukebox, enabling users to play all popular types of media files, including Real Media, MP3, Quicktime, Audible, Microsoft Media, and LiquidAudio.

Pinch President, Clear Channel International

Clear Channel Communications has named Jonathan Pinch President of the company's International Radio division, responsible for all Clear Channel radio properties outside the U.S., including stations throughout Australia, New Zealand, Mexico, and Europe. Pinch also will be involved in Clear Channel's television and radio acquisitions internationally.

"During the past two years Jon has directed our New Zealand and Australian joint ventures with outstanding results," observed Clear Channel President/COO Mark Mays. "Our stations are now operating at unprecedented levels and well ahead of budgeted cash flow. He has a long history of greatly improving the stations he works with, both domestic and abroad."

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Lobermann Sr. VP, Sales For Virgin America

BJ Lobermann has been named Senior Vice President, Sales for Virgin Records America, it was announced by Ray Cooper, co-President of the company. In his new role Lobermann will develop all sales and marketing strategy for all Virgin America releases, and will oversee the company's national and regional retail staffs. He will be based in Virgin's Beverly Hills headquarters and will assume his new responsibilities immediately.

"BJ has been a strong leader, both within the Virgin family and as our chief representative to the retail community," Cooper commented. "He has guided many important Virgin releases to great success and we look forward to his continuing contributions."

Lunt VP, A&R at Jive

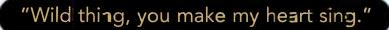
Steve Lunt has been promoted to Vice President, A&R (Pop) at Jive Records in New York, it was announced by Jive Sr. VP Peter Thea. Calling Lunt an "invaluable asset to the A&R department," Thea observed that his promotion "reflects our belief not only in his A&R talent but in his management skills, as well."

You should a been there...

If you missed the GAVIN Seminar's Music Programming on the Net day, here's your chance-videotapes are now available.



The entire day's programming is available as a complete VHS video lib ary at the special price of \$89.00, (plus \$9 shipping and handling). To request your copy, call (415) 495-1990 x 653, or email your request to deir re@GAVUN.com.



"Will you still love me tomorrow?"

Music changes everything[•]

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BMI operates as a non-profit-making organization of songwriters, composers and music publishers that licenses songs for public performance.



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RADIO@LARGE

"Drawing Lines"



It's never been easy for a radio station to turn down business. And with today's bottom-line ethics, there's a constant "just find a way to get the buy and get them on the air" attitude wherever you turn. Angela Perelli is the program director of KYSR/Star 98.7 in Los Angeles. She credits her sales department for being the first line of defense for inappropriate commercials.

"Our GSM Paul O'Malley understands that spots and promotions that are poor fits are *no* help to ratings and, therefore, revenue," she says. Examples of some rejected spots? "The Hustler Hollywood commercial. They tried to sell us on



So it's not easy to "just say no," no matter how inappropriate the client or product may be for your image. Where do we draw the line, and should we?

You've all heard songs that just don't seem to "fit." It's a gut thing. Something from your intestinal tract goes, "Wait. That doesn't sound right."

I was in my rental car last week when I heard a station in Florida play a song that seemed so completely and totally wrong that I was absolutely convinced I'd just heard a flip. Four minutes later they proved me wrong by segueing back into their format. *That's* how awkward the song was. And I'm sure that you've all heard spots and client-driven promotions that have fallen into that category too: you hear them and go, "What the %\$#@?!"

The first two promotional requests that hit my desk on my first day at Kiss 102 in Charlotte (a monstrous rhythm Top 40 in the late '80s-early '90s) were for head lice treatment and yeast infection cream. They wanted on-air contesting. The commercials were barely sufferable, and there was simply no way to make it fit. It was a gut thing: this would sound bad. And since sound is all we got; you have to do everything within your power to protect it. Even if you have to occasionally say "no." the fact that they had a coffee and muffin bar. In the same vein there were buys that we turned away for penile enlargement herbal tablets and female lubrication medicine. And speaking of medicine, there

"There's got to be some way to put together a morning show giveaway for that eczema ointment using skin disease trivia!"

was one for something that the symptoms were 'an urgent need to urinate.' Plus there was one about loose bowels. No!!!"

Across the country in Tampa, Tom Rivers is VP/GM for Infinity. "The health spots are more palatable to me. They're human and they give you an almost voyeuristic look into other people's issues. I'd rather hear that then some hideously produced spot with distortion and some screaming car dealer ranting about how 'this is the absolute final weekend for these deals.' Those are the spots that end up running for a month," says Rivers.

"I'm not inclined to dump spots but sometimes you have to make that call. The two categories that we've had discussions over are Quality of Production and Content. If the spot sounds bad (egregious presentation or bad audio quality like an over-the-phone read by the client) then we have to re-think running it. Content is a no-brainer: is it offensive? Does it even target the people who listen to the station?" asks the Tampa GM.

"Commercials should be talking to my audience...not someone else's. The median age of our listener is 31. So a spot about going though menopause is a poor fit. We did air a spot for an 'NSync show because it targeted the parents, not the fans themselves. We turned down a Korn spot because it spoke to the fans, not the parents," says Star 98.7's Perelli.

How about a spot that *attacks* your audience? The first station that I ever worked at was an ear-bleeding heavy metal FM in Oregon. One client that slipped through the cracks and got on the air was a church in Vancouver. Their spots basically attacked our listeners as being baby-sacrificing, devil-worshipping, drug-imbibing heathens, which was only partially correct, but I digress. The point is that I don't turn on the radio to be attacked. I get enough of that at work.

At about age six, children seem to grasp the concept that round pegs go in the round holes. Ditto with the square pegs and the square holes. But with \$\$\$ flashing in our faces like so many Vegas neon signs, we seem to regress to about age four: "There's got to be some way to put together a morning show giveaway for that eczema ointment using skin disease trivia!" ■

PAIGE NIENABER HAS SINCE MOVED BEYOND DEVIL WORSHIPPING AND BABY SACRIFICING, AND NOW KEEPS BUSY AS VP/FUN 'N GAMES FOR CLIFTON RADIO AND C.P.R.: RADIO'S FIRST PROMOTIONAL CONSULTANCY. YOU CAN REACH HIM AT (651) 433-4554 OR VIA EMAIL AT NWCPROMO@EARTHLINK.NET.



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★ Marketing Lessons Learned From The Dot Coms

★ Internet – The Long View: Can It Last?

***** Building An Internet **Business Development** Strategy: Just What Is **Business Development?**



FORMAT NEWS

Coupla Clear Channel flips: Jazz WFSJ-Jacksonville is now Rhythmic-leaning Top 40 "The All-New 97-Nine, Kiss," the latest science project for WNCI-Columbus PD Todd Shannon. Classic Rock KARO-Boise also goes Top 40 as "The New 103-3 Kiss-FM." KKRZ-Portland PD Tommy Austin has a hand in that one, along with regional programming guy Brad Chambers. In a now-familiar scenario, both stations debuted jockless, playing 20,000 in a row. No PDs have been named.

PEOPLE

- Theresa Beyer, most recently director of marketing & advertising for WHTZ (Z100)-NY has been named VP/creative marketing for AMFM's New York cluster, which includes Z100, WKTU, WLTW, WTJM, WAXQ, and WALK-AM/FM-Long Island.
- The changes are damn near complete at WKQI (Q95.5)-Detroit. Look for APD/p.m. driver J. Love to add MD duties. "I'll also be giving additional responsibilities to midday talent Nikki, as well as my incoming night guy Tim Stevens (who segues from KUUU-Salt Lake City)," says PD Tim Richards. Overnights have also changed, with Steve Duncan being upped from parttime.
- KPWR (Power 106)-L.A. weekender Khool-Aid (may not be actual birth name) shifts into the vacant midday slot on a semi-permanent basis.
- WIOG-Saginaw/Flint night jock Man @ Large moves to wake-ups as
 "Mornings @ Large," joined by market vet Andie Lynne from crosstown
 Country WKCQ. Replacing Mr. Large is
 Demas from crosstown WTCF. Former morning co-hosts Andrea Pazter and
 Lisa Farrell exit.
- KIZS (Kiss 92.1)-Tulsa PD Dave Dallow inks Derrick Hayes for nights from KSMB-Lafayette, La.

BABY POOP Congrats to WKTU-New York morning

ImpactD/ITES

- MARCH 28 Christina Aguilera "I Turn to You" (RCA), Top 40 & Rhy-Xover
- BB Mak "Back Here" (Hollywood), Top 40 Big Bad Voodoo Daddy "I Wanna Be Like You" (Interscope), Top 40
- Toni Braxton "He Wasn't Man Enough" (LaFace/Arista), Top 40
- Deathray "Now That I Am Blind" (Capricorn), Top 40
- Goo Goo Dolls "Broadway" (Warner Bros.), Top 40

Aimee Mann "Save Me" (Reprise), Top 40 Nu Flavor "3 Little Words" (Reprise), Rhy-Xover

- Beanie Siegel "The Truth" (IDJMG), Rhv-Xover
- Sisqo "The Thong Song" (Def Soui/IDJMG), Top 40

Angie Stone "Everyday" (Arista), Rhy-Xover Train "I Am" (Aware/Columbia), Top 40 Voice V "When U Think About Me"

(Kamikaze/MCA), Top 40 & Rhy-Xover

APRIL 4 Paula Cole Band "Be Somebody (new

mix)" (Imago/Warner Bros.), Top 40 Eiffel 65 "Move Your Body"

(Republic/Universal), Top 40 & Rhy-Xover En Vogue "Riddle" (eastwest/EEG), Top 40 & Rhy-Xover

- Kelly Price & Friends "Love Sets You Free" (IDJMG), Rhy-Xover Mandy Moore "I Wanna Be With You"
 - (Epic/550 Muslc), Top 40 & Rhy-Xover

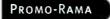
player Michelle Visage on the birth of her daughter, March 17. Former 'KTU host RuPaul is filling in for now, working with Ralphie Marino and Judy Torres. Meanwhile, former show member Freddie Colon quickly re-surfaces doing parttime at crosstown WSKQ (Mega 97.9).

GIGS

Syncom Top 40 KCHZ (Z95.7)-Kansas City needs overnights. Packages to OM Dave Johnson, 4240 Blue Ridge Blvd., Suite 820, Kansas City, MO 64133.

AVAILABLE

Tony Manero and Jackie James, former PDs of KKSS and KCHQ-Albuquerque respectively, are still in the hunt for their next challenge. Reach out @ (505) 822-0516.
 Former WKQI-Detroit MD Dana Lundon can be reached @ (248) 442-4827 or danalundon@yahoo.com.



Station Van Doubles As Mobile Chick Magnet



Back in January several readers who share my passion in preserving our heritage of great "dumb-ass promotions," contributed several of their own. This week, Warren Kurtzman of Coleman Research catches the fever and shares a memory that probably hits close to home for many of us.

He writes...

Dear Kevin:

I was catching up on my trade reading when I came across your January 28 column on Dumb-Ass Promotions. It brought back a memory that I think is worth sharing.

This story is less about a dumbass promotion, and more about the dumb-ass way the details of a promotion were taken care of. When I was with a station in upstate New York in the mid '80s, we had an opportunity to do a bumper sticker promotion with Coca-Cola where listeners would win prizes if they were spotted by our station van displaving out sticker on their car. The only problem was that we didn't have a station van, and at a station billing less than half a million a year, there was no way we were going to get one.

So, a brilliant idea was hatched. A member of the airstaff had a beatup van, and the station struck a deal with him where (thanks to the miracle of trade) the van would be refurbished. In exchange, he agreed to have the van painted with the station logo (and Coke's logo) and to give the station access to the van for a set number of hours each week to do bumper sticker-spotting and for other events. The arrangement worked our pretty well and the promotion was a success.

The other shoe dropped, however, when I took over as the station's GM about a year later. By this time, the member of the airstaff had left the market and the van was no longer around. It was only at this time that I learned that my predecessor had made no plans for the "disposal" of the van. Apparently when its owner left town, he had given the station the opportunity to buy the van, but without enough money to do it, the station turned him down.

Unfortunately, no one ever bothered to put into the agreement with him that the station's logo (and Coke's logo!) had to be removed

from the van when the promotion was done

This all came to light when I started fielding calls from irate listeners who claimed that they were being harassed on the roads by our van! Apparently, the former airstaff member sold the van before leaving town and someone was

driving around in it and raising hell on the roads. After a few weeks of complaints I managed to track down the van's new owner who denied bothering anybody and refused to paint over the logos. If memory serves me correctly, his refusal included the phrase "the chicks dig it."

To make a long story short, we were fortunate that this guy never hurt anyone and that I successfully kept these incidents out of the local media. In the end, we struck a deal with the guy where he agreed to let us pay to have the van painted over...if we threw in new chrome and a nice stereo as well. Did I mention that we liked to do trade?

Warren Kurtzman Vice President Coleman Research, Inc. warrenkurtzman@colemanresearch.com

WITH A VIRTUAL BOTTOMLESS PIT OF DUMB-ASS PROMOTIONS FLOATING AROUND THE INDUSTRY, I INVITE YOU TO CONTRIBUTE YOUR OWN TO THIS CONTINUING SERIES. CALL ME @ (661) 263-6688 OR EMAIL KEVIN@GAVIN.COM.



SHOOT SOME HOOPS AND MAKE 'EM COUNT

1

BALL CLASSIC

FIRST TIPOFFIS MONDAY, APRIL (7 A FBRSKETBALL CITY MEW YORK'S PREMIER BRSKETBALL FRCUITY, 23ND STREET ON THE WEST SIDE HIGHWAY

> Twelve to sixteen teams from the music and entertainment industries will shoot it out in this round robin tournament for the T.J. Martell B-Ball Classic Traveling Trophy!

Highlights include:

- Celebrity ringers
- Special guest players from the WNBA
- Three-point and free-throw contests
- Plenty of food and drink

For more information, contact the T.J. Martell Foundation, 212-833-5444

Mistic Beverages, a sponsor of the event, will be furnishing beverages MUSTIC

WWW.TJMARTELLFOUNDATION.ORG

GavinTOP40

1	1	הההדייות			-	
	H	vinTOP40			Ê	4.7
				PIN		
IW	TW		TW	LW	Tread	Stns.
1	1	<u>'NSYNC</u> - Bye Bye (Jive)	7189	7125	+64	112
2	2	BACKSTREET BOYS - Show Me The Meaning Of Being. (Jive)	5154	5493	-339	110
6	3	SANTANA - Maria Maria (Arista)	4908	4419	+489	109
3	4	CELINE DION - That's The Way It Is (Epic/550 Music)	4742	5257	-515	103
7	5	THIRD EYE BLIND - Never Let You Go (Elektra/EEG)	4422	4341	+81	103
14	6	DESTINY'S CHILD - Say My Name (Columbia/CRG)	4242	3532	+710	93
8	7	LONESTAR - Amazed (BNA)	4169	4299	-130	<u>9</u> 3
9	8	SONIQUE - It Feels So Good (Republic/Universal)	4121	3994	+127	99
4	9	CHRISTINA AGUILERA - What A Girl Wants (RCA)	4055	4677	-622	107
12	10	FAITH HILL - Breathe (Warner Bros.)	4007		+373	91
10	11	BLAQUE - Bring It All To Me (TrackMasters/Columbia/CRG)	3803	3989	-186	97
16	12	VERTICAL HORIZON - Everything You Want (RCA)	3732	3350	+382	98
C		A true labor of love for the smart programmers who hung				
C	2	callout. 71 spins @ KZZP-Phoenix, 70 @ WRVW-Nashville,	44-67	spins @	KMXV	-KC.
15	13	KID ROCK - Only God Knows Why (Lava/Atlantic)	3714	3465	+249	103
5	14	SAVAGE GARDEN - I Knew I Loved You (Columbia/CRG)	3631	4531	-900	109
17	15	MACY GRAY - Try (Epic)	3624	3129	+495	105
11	16	SANTANA - Smooth (Arista)	3552	3809	-257	109
13	17	BLINK 182 - All The Small Things (Cargo/MCA)	3226	3613	-387	95
22	18	CREED - Higher (Wind-Up)	2306	2059	+247	70
21	19	BLOODHOUND GANG - The Bad Touch (Republic/Geffen/Interscope)	2210	2060	+150	92
18	20	MADONNA - American Pie (Maverick/Warner Bros.)	2166	2730	-564	71
23	21	MARC ANTHONY - You Sang To Me (Columbia/CRG)	2163	1935	+228	88
24	22	MONTELL JORDAN - Tonight (Def Soul/IDJMG)	2059	1872	+187	80
26	23	JESSICA SIMPSON - Where You Are (Columbia/CRG)	1869	1545	+324	82
25	24	JENNIFER LOPEZ - Feelin' So Good (Epic/WORK)	1850	1765	+85	77
28	25	ENRIQUE IGLESIAS - Be With You (interscope)	1562	1159	+403	70
29	26	HOKU - Another Dumb Blonde (Geffen/Interscope)	1347	1154	+193	71
27	27	RICKY MARTIN - Private Emotion (C2/CRG)	1218	1284	-66	67
33	28	HANSON - This Time Around (IDJMG)	1007	710	+297	51
30	29	LENNY KRAVITZ - I Belong To You (Virgin)	990	834	+156	60
D	30	SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	943	-	new	49
C	5	These guys can write their own ticket with adult females.	Up 27-	39 spin	is @ W	NCI-
	2	Columbus, up 6-33 spins @ WXXL-Orlando, new with 25 s	pins @	WNKS-	Charlo	tte.
C					1	44
36	31	SISQO - Thong Song (Def Soul/IDJMG)	941	557	+384	
36 31	31 32	SISQO - Thong Song (Def Soul/IDJMG) ALICE DEEJAY - Better Off Alone (Republic/Universal)	941 889	557 768	+384 +121	47
						1
31	32	ALICE DEEJAY - Better Off Alone (Republic/Universal)	889	768	+121	36
31 32	32 33	ALICE DEEJAY - Better Off Alone (Republic/Universal) PINK - There You Go (LaFace/Arista)	889 874	768 722	+121 +152	36 53
31 32 34	32 33 34	ALICE DEEJAY - Better Off Alone (Republic/Universal) PINK - There You Go (LaFace/Arista) WESTLIFE - Swear It Again (Arista)	889 874 829	768 722 689	+121 +152 +140	36 53 47
31 32 34 35	32 33 34 35	ALICE DEEJAY - Better Off Alone (Republic/Universal) PINK - There You Go (LaFace/Arista) WESTLIFE - Swear It Again (Arista) DR. DRE - Forgot (Aftermath/Interscope)	889 874 829 815	768 722 689 582	+121 +152 +140 +233	36 53 47 39
31 32 34 35 37	32 33 34 35 36	ALICE DEEJAY - Better Off Alone (Republic/Universal) PINK - There You Go (LaFace/Arista) WESTLIFE - Swear It Again (Arista) DR. DRE - Forgot (Aftermath/Interscope) RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	889 874 829 815 769	768 722 689 582 535	+121 +152 +140 +233 +234	36 53 47 39 40
31 32 34 35 37 D	32 33 34 35 36 37	ALICE DEEJAY - Better Off Alone (Republic/Universal) PINK - There You Go (LaFace/Arista) WESTLIFE - Swear It Again (Arista) DR. DRE - Forgot (Aftermath/Interscope) RED HOT CHILI PEPPERS - Otherside (Warner Bros.) SMASH MOUTH - Waste (Interscope)	889 874 829 815 769 653	768 722 689 582 535 —	+121 +152 +140 +233 +234 REW	47 36 53 47 39 40 36 39

ALL 24-7 CHART RESEARCH IS CONDUCTED AND SUPPLIED BY MEDIABASE RESEARCH, A DIVISION OF PREMIERE RADIO NETWORKS, INC.

ALL NON-MEDIABASE CHARTS ARE COMPILED BY GAVIN. THE G2 DESIGNATION REFERS TO "GAVIN SECONDARY CHARTS," COMPILED FROM PROJECTED AIRPLAY DATA SUBMITTED BY SELECT NON-MONITORED STATIONS.

ONLINE TRACKING SERVICES NOW ARE AVAILABLE UNTIL 12 NOON WEDNESDAY PACIFIC DAYLIGHT TIME.

HyperACTIVE 🛷

SPINS TREND

24

DESTINY'S CHILD - Say My Name (Columbia/CRG)	4 2 42	+710
SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	943	+601
MACY GRAY - I Try (Epic)	3624	+495
SANTANA - Maria Maria (Arista)	4908	+489
ENRIQUE IGLESIAS - Be With You (Interscope)	1562	+403
SISQO - Thong Song (Def Soul/IDJMG)	941	+384
VERTICAL HORIZON - Everything You Want (RCA)	3732	+382
FAITH HILL - Breathe (Warner Bros.)	4007	+373
JESSICA SIMPSON - Where You Are (Columbia/CRG)	1869	+324
HANSON - This Time Around (IDJMG)	1007	+297
SMASH MOUTH - Waste (Interscope)	653	+264
KID ROCK - Only God Knows Why (Lava/Atlantic)	3714	+249
CREED - Higher (Wind-up)	2306	+247
RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	769	+234
DR. DRE - Forgot (Aftermath/Interscope)	81 5	+233
MARC ANTHONY - You Sang To Me (Columbia/CRG)	2163	+228
CHRISTINA AGUILERA - I Turn To You (RCA)	292	+203
HOKU - Another Dumb Blonde (Geffen/Interscope)	1347	+193
ANGELA VIA - Picture Perfect (Atlantic)	205	+188
MONTELL JORDAN - Tonight (Def Soui/IDJMG)	2059	+187

Top4DCHARTBDUND

	<u>96102</u>
GROOVE ARMADA - I See You Baby (Jive)	487
LFO - I Don't Wanna Kiss You (Arista)	393
ANASTASIA - I'm Outta Love (Epic)	391
VOICE V - When You Think About Us (Kamakazie/MCA)	369
KUMBIA KINGS - U Don't Love Me Anymore (EMI Latin/Capitol)	363
CHRISTINA AGUILERA - I Turn To You (RCA)	292
COCO LEE - Do You Want My Love (Epic/550 Music)	289
MYTOWN - Now That I Found You (Cherry/Universal)	267
M2M - Mirror Mirror (Atlantic)	265
WHITNEY HOUSTON - I Learned From The Best (Arista)	264
TRAIN - I Am (Aware/Columbia)	210
ANGELA VIA - Picture Perfect (Atlantic)	205
JOE - I Wanna Know (Jive)	126
BLESSID UNION - The Girl I've Been Telling (Push/V2)	112
EN VOGUE - Riddle (EastWest/EEG)	110
LEONA NAESS - Charm Attack (MCA)	109
MELISSA ETHERIDGE - Enough Qf Me (IDJMG)	109
BOB MARLEY - Sun Is Shining (Remix) (Edel America)	103
'NSYNC - Just Got Paid (Jive)	84
BB MAK - Back Here (Hollywood)	84

Top4DRECURRENTS

	91119
BRIAN McKNIGHT - Back At One (Motown)	2 150
SMASH MOUTH - Then The Morning Comes (Interscope)	2146
SUGAR RAY - Falls Apart (Lava/Atlantic)	2085
EIFFEL 65 - Blue (Republic/Universal)	2030
MARC ANTHONY - I Need To Know (Columbia/CRG)	1994
WHITNEY HOUSTON - My Love Is Your Love (Arista)	1626
TRAIN - Meet Virginia (Aware/Columbia)	1592
702 - Where My Girls At (Motown)	1557
FILTER - Take A Picture (Reprise)	1493
AMBER - Sexual (Tommy Boy)	481

GavinRhythmCrossover

RhythmCROSSOVER

	CII.	y diminon o coo v Lin	s	PIN	s (1ED
LW	TW		TW	EW	Tread	Stas.
1	1	SISQO - Thong Song (Def Soul/IDJMG)	3193	3031	+162	50
2	2	DESTINY'S CHILD - Say My Name (Columbia/CRG)	2816	2888	-72	50
3	3	DR. DRE - Forgot (Aftermath/Interscope)	2506	2598	-92	49
9	4	JOE - Wanna Know (Jive)	1925	1640	+285	47
6		Another stellar week for Joe, with the airplay to match: 8	3 spins	@ KIKI-	Honolu	ilu
	2	and KISV-Bakersfield, 64 spins @ KXJM-Portland, up 53-6	50 @ KT	FM-Sar	Anton	lo.
4	5	'N SYNC - Bye Bye (Jive)	1878	1956	-78	31
8	6	PINK - There You Go (LaFace/Arista)	1756	1654	+102	38
5	7	MISSY ELLIOTT - Hot Boyz (The Gold Mind/EastWest/EEG)	1628	1694	-66	41
7	8	MONTELL JORDAN - Tonight (Def Soul/IDJMG)	1426	1663	-237	43
10	9	SANTANA - Maria Maria (Arista)	1411	1526	-115	42
15	10	AALIYAH - Try Again (Blackground Ent./Atlantic)	1398	1070	+328	41
6	11	CHRISTINA AGUILERA - What A Girl Wants (RCA)	1344	1674	-330	37
14	12	SONIQUE - It Feels So Good (Republic/Universal)	1248	1126	+122	25
11	13	EVE - Love Is Blind (Ruff Ryders/Interscope)	1202	1311	-109	41
12	14	AALIYAH - I Don't Wanna (Priority)	1066	1177	-111	29
19	15	DMX - Party Up (IDJMG)	1058	931	+127	34
13	16	KUMBIA KINGS - U Don't Love Me Anymore (EMI Latin/Capitol)	1038	1131	-93	29
21	17	BLACK ROB - Whoa (Bad Boy/Arista)	963	791	+172	35
16	18	BLAQUE - Bring It All To Me (TrackMasters/Columbia/CRG)	954	1050	-96	37
17	19	2 PAC - Baby Don't Cry (Amaru)	944	1027	-83	28
23	20	TONI BRAXTON - He Wasn't Man Enough For Me (LaFace/Arista)	799	726	+73	35
22	21	DA BRAT - Thats What I'm Looking For (So So Def/Columbia/CRG)	762	738	+24	27
18	22	BACKSTREET BOYS - Show Me The Meaning Of Being. (Jive)	692	976	-284	21
35	23	DESTINY'S CHILD - Jumpin, Jumpin (Columbia/CRG)	690	446	+244	22
00	20	The hits just keep coming from these talented ladies. Jar				-
		spins this week @ KXME-Honolulu. 63 spins @ KYLD-SF,			1	ston
28	24	BONE THUGS N HARMONY - Resurrection, Paper Paper (Epic)	673	621	+52	22
20	25	JENNIFER LOPEZ - Feelin' So Good (Epic/WORK)	615	706	-91	24
24	26	HOT BOYS - I Need A Hot Girl (Cash Money/Universal)	602	651	-49	23
					-317	25
20	27	JAY-Z - Anything (Roc-A-Fella/IDJMG)	596 595	913	1	19
33	28	ALICE DEEJAY - Better Off Alone (Republic/Universal)	595	480 662	+115	19
25 27	29 30	EASTSIDERS - Still G'd Up (TVT) LAUREN HILL/BOB MARLEY - Turn Your Lights Down Low (Columbia/		622	-78	22
30	30	VOICE V - When You Think About Us (Kamakazie/MCA)	559	588	-01	25
			497	432	+65	23
37	32	THE LOX - Ryde or Die Chick (Ruff Ryders/Interscope)	497	604	-113	35
29	33	BRIAN MCKNIGHT - Back At One (Motown)	491	483	-113	20
32	34	MARC ANTHONY - You Sang To Me (Columbia/CRG)				-
31	35	D'ANGELO - UntitledHow Does It Feel (Virgin)	477	588	-111	21
34	36	SNOOP DOGG - The Game Don't Wait (No Limit/Priority)	463	449	+14	22
38	37	ICE CUBE & KRAZIE BONE - Until We Rich (Priority)	462	376	+86	21
D	38	NAS - You Owe Me (Columbia/CRG)	408	_	Rew Rew	15
D	39	SOLÉ - It Wasn't Me (DreamWorks)	406 405	371	new +34	18 17
40	40	DRAMA - Left/Right (Atlantic)				

VDEPACTIVE 💞 SPINS TREND around Ent./Atlantic) +328JOE - I Wanna Know (Jive) 1925 +285 SOLÉ - It Wasn't Me (DreamWorks) 406 +247 DESTINY'S CHILD - Jumpin, Jumpin (Columbia/CRG) 690 +244 BLACK ROB - Whoa (Bad Boy/Arista) 963 +172 SISQO - Thong Song (Def Soul/IDJMG) 3193 +162 'NSYNC - This I Promise You (Jive) 220 +157 504 BOYZ - Wobble, Wobble (No Limit/Priority) 146 +146 MYA - Best Of Me (Interscope) 138 +138

R/CCHARTBOUND

	and the
	SPINS
NU FLAVOR - 3 Little Words (Reprise)	403
MARY MARY - Shackles (C2/CRG)	341
ENRIQUE IGLESIAS - Be With You (Interscope)	307
MONTELL JORDAN - Once Upon A Time (Def Jam/Mercury)	298
RAH DIGGA - Imperial (Elektra/EEG)	265
LEVERT - Mr. Too Damn Good (EastWest/EEG)	247
'NSYNC - This I Promise You (Jive)	220
SPOOKS - Thing's I've Seen (Antra)	208
SAMMIE - I Like It (Capitol)	202
MARY J. BLIGE - Give Me You (MCA)	193
CHICO DEBARGE - Listen to Your Man (Kedar/Universal)	186
JAY-Z - Big Pimpin' (Roc-A-Fella/Priority)	177
BIG PUNISHER - It's So Hard (Loud)	176
BOB MARLEY - Sun Is Shining (Remix) (Edel America)	175
504 BOYZ - Wobble, Wobble (No Limit/Priority)	146
BEFORE DARK - Monica (RCA)	144
EN VOGUE - Riddle (EastWest/EEG)	141
MYA - Best Of Me (Interscope)	138
DR. DRE - F*** You (Aftermath/Interscope)	138
REDMAN & METHOD MAN - Y.O.U. (Def Soul/IDJMG)	136

Snapshurs

Success Stories:

"Pink is really starting to come home in research, the new Enrique is huge, and Vitamin C is already getting phones."

-Michael Steele, APD/MD, KIIS-Los Angeles

"Alice Deejay is a really good record...that's gonna happen for us, and we're already getting phones on Groove Armada."

-Domino, PD, WFLZ-Tampa

"Sisqo is off the hook; 'I Don't Wanna' by Aaliyah is a power, and anything by Snoop, Dre, or a combo thereof, is always in the Top 10." —Mark Adams, PD, KXJM-Portland

"Hanson is huge for us...reaction right off the bat." —Just Plain Dave Johnson, OM, KCHZ-Kansas City

Notable Quoteage:

"Chicks dig 'em, and guys wanna be like him."

"Now if we can only get those metal heads across the hall out of the way, it's clear sailing for us."

----KDND-Sacramento PD Steve Weed, after his 5.3-5.8 trend, referring to sister KRXQ (98 Rock)

Passionate Responses:

"'3 Little Words' by **Nu Flavor** (Reprise) is #1 callout. It's also been Top 5 phones for over three months. It's working with young, old, white, black, and every color in between. My three little words: Play it now."

-John Christian, PD, KWIN-Stockton

"The '**NSync** album is just outstanding. I haven't heard a better one-listen album in my life...It's the friggin' *Thriller* of 2000!"

---Tommy Austin, PD, KKRZ-Portland

EMAIL COMMENTS TO KEVIN@GAVIN.COM OR CALL (415) 495-1990

GavinTOP40

	-		_	_	-	
1	EU.	Top40				
	112	inh-in				
LW	TW		SPINS	TREND	<u>Qtne</u>	tide
1	1	'NSYNC - Bye Bye (Jive)	4618	+125	Stins. 95	Auus 0
2	2	THIRD EYE BLIND - Never Let You Go (Elektra/EEG)	4036	+109	90	0
3	3	BACKSTREET BOYS - Show Me The Meaning Of Being Lonely (Jive)	3640	-242	87	0
4	4	CELINE DION - That's The Way It Is (Epic/550 Music)	3514	-255	83	0
5	5	SONIQUE - It Feels So Good (Republic/Universal)	3259	+98	87	0
9	6	SANTANA - Maria Maria (Arista)	3208	+402	85	2
6	7	VERTICAL HORIZON - Everything You Want (RCA)	3165	+60	82	0
7	8	LONESTAR - Amazed (BNA)	3153	+158	76	1
12	9	KID ROCK - Only God Knows Why (Lava/Atlantic)	2908	+217	84	0
14	10	MACY GRAY - I Try (Epic)	2885	+336	84	3
		Critical darling Macy Gray finally enjoying long-overdue pr				
	J	she celebrates by busting through into that magical, myth				oong
17	11	FAITH HILL - Breathe (Warner Bros.)	2559	+263	75	0
8	12	MADONNA - American Pie (Maverick/Warner Bros.)	2461	-424	74	0
19	13	DESTINY'S CHILD - Say My Name (Columbia/CRG)	2369	+497	72	2
13	14	BLINK 182 - All The Small Things (Cargo/MCA)	2313	-259	69	0
21	15	MARC ANTHONY - You Sang To Me (Columbia/CRG)	2115	+466	85	6
11	16	SAVAGE GARDEN - I Knew I Loved You (Columbia/CRG)	2093	-608	58	0
10	17	CHRISTINA AGUILERA - What A Girl Wants (RCA)	2001	-720	54	0
15	18	SUGAR RAY - Falls Apart (Lava/Atlantic)	1951	-560	59	0
16	19	FILTER - Take A Picture (Elektra/EEG)	1866	-569	59	0
18	20	BLAQUE - Bring It All To Me feat. ' N SYNC (Motown)	1802	-218	55	0
22	21	JENNIFER LOPEZ - Feelin' So Good (Epic/WORK)	1782	+136	65	0
24	22	CREED - Higher (Wind-up)	1726	+346	69	4
31	23	ENRIQUE IGLESIAS - Be With You (Overbrook Music/Interscope)	1526	+441	70	9
23	24	RICKY MARTIN featuring MEJA - Private Emotion (C2/CRG)	1512	+50	63	0
27	25	LENNY KRAVITZ - I Belong To You (Virgin)	1348	+213	61	3
26	26	MONTELL JORDAN - Get It On Tonight (IDJMG)	1328	+82	51	3
20	27	EIFFEL 65 - Blue (Republic/Universal)	1249	-441	45	0
33	28	JESSICA RIDDLE - Even Angels Fall (Hollywood)	1248	+167	60	1
34	29	JESSICA SIMPSON f/ NICK LACHEY - Where You Are (Columbia/CRG)	1234	+181	57	5
36	30	HOKU - Another Dumb Blonde (Geffen/Interscope)	1196	+214	56	5
32	31	PINK - There You Go (LaFace/Arista)	1178	+95	44	6
25	32	SMASH MOUTH - Then The Morning Comes (Interscope)	1168	-166	42	0
28	33	SANTANA - Smooth (Arista)	1078	-45	39	0
29	34	BRIAN McKNIGHT - Back At One (Motown)	1052	-70	42	1
40	35	BLOODHOUND GANG - The Bad Touch (Geffen/Interscope)	1023	+278	49	5
D	36	HANSON - This Time Around (IDJMG)	1016	new	52	10
C		The boys are back in townin a major way. Strong debut			-	400
	9	spins from this time last week. Instant, favorable reaction		ver play	ed.	
35	37	MARC ANTHONY - I Need To Know (Columbia/CRG)	872	-136	31	0
D	38	KUMBIA KINGS - U Don't Love Me (EMI Latin/Capitol)	717	new	20	2
D	39	ALICE DEEJAY - Better Off Alone (Republic)	687	new	40	14
D	40	<u>SISQO</u> - Thong Song (IDJMG)	677	new	18	5

GZTOPHUCHARTBOUND				
	Reports	Adds	SPINS	TREND
WESTLIFE - Swear It Again (Arista)	36	4	657	+107
SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	50	24	646	+403
TONIC - Mean To Me (Universal)	30	3	641	+95
SMASH MOUTH - Waste (Interscope)	43	8	638	+263
RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	33	3	5 98	+55

WHTZ-New York
 PD: form Poleman
 MD: Paul "Cubby" Bryant
 (212) 239-2300
 AMFMMAREN
 Charling thall be test. IN SYNC
 Box Striker Boys, Show Me The Meaning...Two Carling thall be test. IN SYNC
 BLAOUE, Bright All the feat. IN SYNC
 BCANTANA, Maria Maria
 CHRISTINA AGUILERA, What A Girl Wants
 CHRISTINA SCHLD, Bug A Boo
 CELINE DON, That's The Way It is
 DESTINY'S CHILD, Bug A Boo
 CELINE DONC, Chily God Knows Why
 SE 24
 SANTANA, Smooth
 LAUPYN HILL, Can't Take My Eye Oft You
 SARAH MCACHANL, Sing To Me
 SANTANA, Adultera, Grain and Bottie
 LAUPYN HILL, Can't Take My Eye Oft You
 SARAH ACACHAIN, NUM REAR DONG
 CHRISTINA AGUILERA, Christina Bottie
 LAUPYN HILL, Can't Take My Eye Oft You
 SARAH ACACHAIN, NUM REAR DONG
 CHRISTINA AGUILERA, Thore You
 CHRISTINA AGUILERA, Thore You
 SARAH MCACHAIN, NUM REAR DONG
 CHRISTINA AGUILERA, Thore You Are
 LAUPYN HILL, Can't Take My Eye Oft You
 SARAH MCACHAIN, NUM REAR DONG
 CHRISTINA AGUILERA, Thore You
 VERTICAL HORIZON, Crash And Burn
 CHERD, Higher
 TIC, Unpretty
 MADEC ANDRES ON, More Eye Othory
 LENNYN HAUL, Can't Take My Eye Oft You
 LENNYN HAUL, Can't Take My Eye Oft Yo

k 📘	KIIS-Los			
n	PE): Da	ın Kie	eley
nt	APD/MD: M	ichae	el Ste	ele
0	(81	Q) Q	15-10	700
М		Clear	Chai	nel
W		TW	LW	2W
27	'N SYNC, Bye Bye Bye	80	82	78
55	SANTANA, Maria Maria	78	86	82
3	DESTINY'S CHILD, Say My Name	76	78	36
50	BACKSTREET BOYS, Show Me The Meaning	72	78	78
2	SUGAR RAY, Falls Apart	63	38	89
5	SONIQUE, It Feels So Good	48	77	39
	SMASH MOUTH, Then The Morning Comes EIFFEL 65, Blue	33 33	36 34	30 82
	PINK, There You Go	33	41	32
	VERTICAL HORIZON, Everything You Want	33	34	29
	THIRD EYE BLIND, Never Let You Go	32	27	25
í I I	MONTELL JORDAN, Tonight	32	30	23
	MACY GRAY, I Try	29	40	26
	ENRIQUE IGLESIAS, Be With You	29	24	21
	BLAQUE, Bring It All To Me feat. 'N SYNC	28	29	31
	JESSICA SIMPSON, Where You Are	28	24	17
	AMBER, Sexual	27	22	23
	BLOODHOUND GANG, The Bac Touch	27	26	24
	SANTANA, Smooth	26	25	26
	CHRISTINA AGUILERA, What A Girl Wants	26	30	35
	MADONNA, American Pie	26	32	30
	BOSSON, We Live	24	24	30
1	CELINE DION, That's The Way It is	23	30	65
	LENNY KRAVITZ, I Belong To You	23	23	22
	SAVAGE GARDEN, I Knew I Loved You	21	24	32
	BRIAN McKNIGHT, Back At One	21	24	26
	ENRIQUE IGLESIAS, The Rhythm Divine	21	25	22
	MARC ANTHONY, You Sang To Me	21	23	13
	WESTLIFE, Swear It Again	21 20	23	16 16
	RICKY MARTIN, Livin' La Vida Loca GOO GOO DOLLS, Black Balloon	20	32	31
	JENNIFER LOPEZ, Waiting For Tonight	19	19	25
	MOBY, Body Rock	18	23	27
	ELTON JOHN, Someday Out Of The Blue	18	15	0
	TLC, Unpretty	16	15	19
	SIXPENCE NONE THE RICHER, There She Goes	16	16	14
	MARC ANTHONY, I Need To Know	16	20	19
	WHITNEY HOUSTON, I Learned From The Best	16	21	19
5	WHITNEY HOUSTON, It's Not Right But It's Okay	15	14	10
	GROOVE ARMADA, I See You Baby	15	19	9



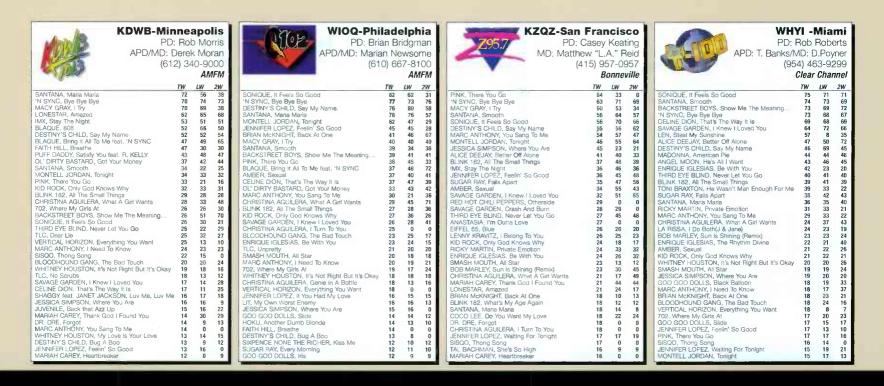
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SANTANA, Smooth GOC GOO DOLLS, Slicle SMASH MOUTH, Then The Morning Comes TAL BACHMAN, She's So High GOC GOO DOLLS, Black Baloon TRAIN, Meet Virginia ''n SYNC, Bye Bye Bye BACKSTREET BOYS, Show Me The Meaning THRD EYE BILND, Never Let You Go SAVAGE GARDEN, I Knew I Loved You COUNTING CROWS, Hanginaround CELINE DION, That's The Way It is VERTICAL HORIZON, Everything You Want SUGAR RAY, Semeday MARC ANTHONY, I Need To Know LONESTAR, Amazed LENNY KRAWTZ, American Woman SUGAR RAY, Falls Apart MACY GRAY, I Try FILTER, Take A Picture MARC ANTHORY, You Sang To Me BLINK 182, All The Smail Things MELISSA ETHERIDES, Enough Of Me SPLENDER, I Think God Can Explain KID ROCK, ON God Knows Why FATTH HILL, Breathe EDWIN MCCAN, I Could Not Ask For More SANTANA, Maria Maria RICKY MARTIN, Livin' La Vida Loca TRAIN, I Am	39 38 37 37 36 36 36 36 33 32 31 31 27 26 21 8 17 7 16 15	SON-I LW 66 66 67 62 65 63 37 36 40 39 39 40 36 38 38 28 28 26 15 15 15 15 15 26 515 26 52	Pilot 2W 67 365 65 63 39 38 366 333 40 37 24 32 0 18 28 0 18 21 6 15 26 15 26	¹ N SYNC, Bye Bye Bye BACKSTREET BOYS, Show N SAVAGE GARDEN, I Knew I L CHRISTINA AGUILERA, What SANTANA, Smooth MARC ANTHONY, I Need To I SONIQUE, I Feels So Good DESTINY'S CHILD, Say My N KUMBIA KINGS, You Don't Lo BLAOUE, Bring It, All To Me fe NC, Uhere My Girls At LONESTAR, Amazed TLC, Unpreity BRIAN McKNIGHT, Back At C DR: DRE, Forgot SISGO, Thong Song SANTANA, Mara Maria CELINE DION, That's The Wa BLAOUE, 808 OL' DIRTY BASTARD, Got Yo ONTELL BORD, Tonight LAURYN HILL, Can't Take My ALIYAH, Kare You That Some PRAS MICHEL, Ghetto Super PARS MICHEL, Ghetto Super JAY-ZU/AVMIL, Can I Gel A CHRISTINA AGUILERA, I TUR MONICA, Angel Of Mine LAURYN HILL, Con't Take My MONICA, Angel Of Mine LAURYN HILL, Con't Take My BLAOUE, SCHILD, Bills, Billis,
MATCHEOX 20, Back 2 Good SHERYL, CROW, My Favoria Mistaka SIXPERCE NONE THE RICHER, Kiss Me BARENAKED LADIES, One Week BRITNEY SPEARS,,Baby, One More Time BLESSID UNION OF SOULS. Hey Leonardo SHAWN MULLINS, Lulaby RED HOT CHUI PEPPERS, Otherside	14 13 12 12 12 12 12 12	18 13 11 13 14 13 11 21	14 14 16 14 15 13 24	JENNIFER LOPEZ, If You Had 98 DEGREES, I Do (Cherish Y BRANDY, Have You Ever BRANDY & MONICA. The Boy MADONNA, Ray Of Light PUFF DADDY, Satisfy You fea ENRIQUE (GLESIAS, Bailamos GROOVE ARMADA, I See You
SIXPENCE NONE THE RICHER, There She Goe		13	13	TLC, No Scrubs

WXKS-Boston PD: John Ivey APD/MD: Kid David Corey (781) 396-1430 AMFM TW LW 2W

	1 88	LWY	2.44	
MACY GRAY, I Try	58	58	44	SON
VERTICAL HORIZON, Everything You Want	54	54	50	BLA
LONESTAR, Amazed	54	53	63	702
FAITH HILL, Breathe	54	48	33	CEL
'N SYNC, Bye Bye Bye	53	52	43	FAI
WHITNEY HOUSTON, My Love is Your Love	50	52	61	SAN
THIRD EYE BLIND, Never Let You Go	44	46	42	'N 5
SONIQUE, It Feels So Good	41	29	30	DES
BACKSTREET BOYS, Show Me The Meaning	40	41	45	ALIC
MADONNA, American Pie	40	39	35	BRI
CELINE DION, That's The Way It Is	38	51	56	VEF
SANTANA, Maria Maria	38	33	29	LON
BLINK 182, All The Small Things	35	38	50	AM
TRAIN, Meet Virginia	33	30	47	SOL
CREED, Higher	29	22	22	SM/
VITAMIN C, Graduation	29	17	0	TRA
SUGAR RAY, Falls Apart	26	31	33	MAR
GOO GOO DOLLS, Slide	25	23	23	KID
CHRISTINA AGUILERA, What A Girl Wants	25	41	48	DR.
EIFFEL 65, Blue	25	22	23	SAN
COUNTING CROWS, Hanginaround	24	20	20	BAC
JENNIFER LOPEZ, Waiting For Tonight	24	24	0	TIN
SANTANA, Smooth	23	27	26	GOO
KID ROCK, Only God Knows Why	23	26	21	SAV
RICKY MARTIN, Private Emotion	23	20	17	MAG
SMASH MOUTH, All Star	20	18	16	CHP
SAVAGE GARDEN, I Knew I Loved You	20	36	41	LAL
BLESSID UNION OF SOULS, Hey Leonardo)	19	13	10	JES
TAL BACHMAN, She's So High	19	17	15	MAI
MARC ANTHONY, You Sang To Me	19	20	19	RIC
JESSICA SIMPSON, Where You Are	17	12	11	ENF
LEN, Steal My Sunshine	16		14	LEN
SUGAR RAY, Someday	16	18	0	TLC
ENRIQUE IGLESIAS, Be With You	15	10	0	JAY
CHRISTINA AGUILERA, I Turn To You	14	12	0	SM
WESTLIFE, Swear It Again	13	19	14	JES
BLESSID UNION, The Girl I've Been Telling	13 12	16	0	EIFF
GOO GOO DOLLS, Black Balloon		14	13	OL'
RED HOT CHILI PEPPERS, Otherside	12	10	0	LEN
TLC, No Scrubs	12	12	0	LIL

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IN SYNC, Bye Bye Bye BACKSTREET BOYS, Show M SAVAGE GARDEN, I Knew I Lt CHRISTINA AGUILERA, What SANTANA, Smooth MARC ANTHONY, I Need To K SONIOUE, It Feels So Good DESTINY'S CHILD, Say My MR	A Girl Wants	81 78 75 74 72 50 47	79 66 69 67 61 46 49	74 54 61 63 48 51
DESTINY'S CHILD, Say My Na KUMBIA KINGS, You Don't Lo BLAQUE, Bring It All To Me fe 702, Where My Girls At LONESTAR, Amazed TLC, Unpretty BRIAN McKNIGHT, Back At O	va Me Anymore at, 'N SYNC	46 43 42 40 40 39	44 45 43 46 39 43	49 43 49 48 46 41
DR. DRE, Forgot SISQO, Thong Song SANTANA, Maria Maria CELINE DION, That's The Way BLAQUE, 808 OL' DIRTY BASTARD, Got You	it is	39 36 35 27 26 24	43 31 34 36 31 30 21	48 21 14 35 30 36 22
SMASH MOUTH, All Star LEN, Steal My Sunshine MONTELL JORDAN, Tonight LAURYN HILL, Can't Take My AALIYAH, Are You That Somet PRAS MICHEL, Ghetto Supers	Eyes Off You	21 21 20 19 19	19 14 19 16 16 16	29 24 18 10 18 11
JAY-Z/JA/AMIL, Can I Get A CHRISTINA AGUILERA, I Turn MONICA, Angel Of Mine LAURYN HILL, Doo Wop (That DESTINY'S CHILD, Bills, Bills, JENNIFER LOPEZ, If You Had	To You Thing) Bills My Love	19 19 18 18 17 16	15 21 10 18 9 13	17 6 10 12 0 12
98 DEGREES, I Do (Cherish Yo BRANDY, Have You Ever BRANDY & MONICA. The Boy MADONNA, Ray Of Light PUFF DADDY, Satisfy You feat ENRIQUE (GLESIAS, Bailamos GROOVE ARMADA, I See You	us Mine	16 15 14 14 14 14	8 17 8 10 14 6	0 15 8 9 19 0
TLC, No Scrubs	P APD/MC		n Pea ⁄licha	ake els
104 KRBE	P APD/MC	D: Johi): Jay N 713) 26	ust n Pea Aicha 36-10	on ake els
	P APD/MC	D: Johi): Jay N 713) 26	ust n Pea Aicha 36-10 uehai	on ake els 100 ana
SONIQUE, IL Feels So Good	P APD/MC (D: Joh): Jay M 713) 26 <i>Susq</i>	ust n Pea Aicha 36-10	on ake els
SONIQUE, IL Feels So Good	P APD/MC (D: Johi): Jay M 713) 26 <i>Susq</i> 74	ust Pea Aicha 66-10 ueha LW 46	on ake els 000 nna 2W 42
SONIQUE, II Feels So Good BLAQUE, Bring II All To Me fer 702, Where Wy Girs At CELINE DION, That's The Way FAITH HILL, Breathe SANTAMA, Waris Maria	P APD/ME (at. 'N SYNC rit is	D: Johi): Jay N 713) 26 <i>Susq</i> 7W 64 55 54 54 54 55	ust h Pea Aicha 56-10 ueha 46 28 25 60 52	00 ake els 00 70 70 70 2 8 2 8 2 6 19 57 55
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"We're seeing Top 10 callout potential for Vertical Horizon." —Tommy Austin, PD, KKRZ-Portland

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Q-Tip "Let's Ride" b/w "Higher" (Arista)

"I like the new Q-tip record, plus that's Paris's husband...so I gotta support. Ya' know?"

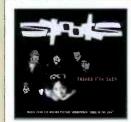
-Justin Bartek, KSUN-Rhonert Park, Calif.



Mos Def "Umi Says" (Rawkus)

"This single from the classic album Black on Both Sides is the joint that could possibly make Mos Def more of a household name! This song is straight-up inspiring!"

-Jay Force, WRFG-Atlanta



"Things I've Seen" (Antra)

Spooks

"I am totally relaxed when listening to this joint. Who says everything in hip-hop needs to be of the club type? This is some serious musical production." -DJ Armani, KCRW-Santa Monica, Calif.

EMAIL COMMENTS TO SONNYD@GAVIN.COM

Non Phixion "Black Helicopters" (Matador)

"Never judge a book by its cover," the saying goes, but when I opened up the package from Matador and saw the cover for this single, I knew it was on. This is point-blank, nitty-gritty, raw,

filthy, in-yourface hip-hop. Head-nodding production and on-point rhymes make this one a sure shot! Do



yourself and your audience a great favor, bless eardrums with some great music. To get your hands on a copy, call up Doug at Matador. (212) 955-5882 ext. 130.

-Rich Lawson

Mad Lion "Bring It If You Want To" (Killah Pride/Reprise)

This record is hot like an inferno. Straightup hip-hop/reggae with the king himself, Mad Lion. This is one dope track and, as

always, there's a nice display of lyrical skills on Mad Lion's part. The

hook definitely gets you into it. This record is a

head nodder destined to blow up. It's already doing well at radio everywhere and will certainly have an impact in the club. It's definitely mixtape material as well. If your crate is lacking this dope record, get in touch with Gerard at (323) 878-6442. —Tazzy Taz

Rob One: A True B-Boy

BY JUSTIN TORRES

I've written down a few of my thoughts about my experiences with Rob Cory. As I sit here reminiscing-knowing that Rob is no longer here with us in body-it's very upsetting to me. So I'm just going to blaze through this before my eyes tear up again.

I remember meeting Rob during the GAVIN Seminar in New Orleans in '95. He was this stocky, longhaired, super-friendly, record-bagcarrying promoter who wore a "Fly ID" medallion, and was hyping EMI records. At the time, I had no idea how much Rob would help me establish myself in the record industry.

In addition to being one of the first people to service me with records, he also introduced me to other kids in the industry, and hit me with a street team gig.

He was also the first person to take me to a strip club. Now come on, everyone that knew Rob knew he was the Porno King! That's real! Don't front like you didn't know.

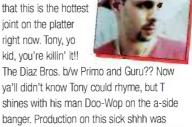
I also admired the way Rob handled himself in the industry. I had high regard for his work ethics (good or bad) and the respect that DJs gave him. I learned a lot from Rob, and now treasure what he taught. I wish I could thank him personally, and not just in my prayers.

I remember Rob always talking about graffiti, and the CBS crew that

Tony Touch

"The Diaz Bros" feat. Doo-Wop b/w "The Piece Maker" feat. Gang Starr (Tommy Boy)

There's no question that this is the hottest joint on the platter right now. Tony, yo kid, you're killin' it!!



banger. Production on this sick shhh was done up by Tony Toca himself and needless to say, it's blazin'. For all you college heads out there, Tony offers Gang Starr with nothin' but the butters and a slice of parsley to complement the flow. Classic renditions spit by Guru with Premier on the boards. There's just too much to say on this 12". Hit my ace Mr. Vince @ (212) 388-8400. -Sonny D.

he was down with. Once, on the way to Freestyle Sessions in San Diego, Rob brought me, my man Jason, and his boy Bleek to see a piece that CBS put up on this wall underneath the freeway. It was this extraordinary picture that seemed 20-feet high and 30-feet wide. It was a dope jungle scene with everyone's name written in animal skins.

The last time I saw Rob was when I was still working at GAVIN, and Rob came to SF with the Shape Shifters to perform. I watched the whole crew work a piece inside this club from beginning to end. It was the first time I ever saw Rob use a can.

Rob was a deep record collector, as well. We all went record shopping once in San Diego, and he upped me on quite a few '80s B-Boy records that I did not know about. Most of you know I'm a digger, but Rob had me beat a hundred times over. He also brought me to a record swap in L.A. and introduced me to some record sellers I still keep in contact with. If you've ever been by Rob's house in West Hollywood, you've seen his 70-plus crates lining the living room and kitchen. He also had a table full of cassette tapes and videos that he collected over the years. I was very impressed!

Once in SF, my friend let Rob take over the turntables for the last hour at this club. Rob was upstairs, where there were about 30 kids drinking and playing pool. Within fifteen minutes, everyone who was downstairs came up to listen and dance to Rob's music. He filled the room and the patio of this club with over a hundred and fifty people. I had to crawl over the railing and drop down to the first landing just to get a drink from the bar. To this day, I have never seen another DJ accomplish what Rob did that night.

To me, Rob was the epitome of what every B-Boy should be. He was Hip-Hop. He loved the music and rhymes of rap music, he loved the smell of Krylon and paint, and could watch B-Boys do their thing for hours. He knew the history and movements that hip-hop had.

I could go on with more stories, but these are the ones that I wanted to share. We will all miss Rob, but I know that he will always be here in memory and spirit. Peace, respect, and much love to my friend, confidant, and teacher who we all knew as Rob One.

GavinRAP/HIP-HOP

		Juan				
		Kap				
1101	TIN		00100	TOPND	04	
	TW		SPINS	TREND		Adds
2	1	GHOSTFACE KILLAH - One (Razor Sharp/Epic)	218 bings wit	+28 h Choci	78 Hace	0
		Well, well. It's no surprise that Epic is definitely runnin' to				
0	-	the team. One of the hottest singles off one of the dopest	204		71 71	-
3	2	INSIGHT - Universal (Brick/Landspeed) With his eye on the prizePapa D continues to gather in:		+24		1 the
E	3)	prime spot. This is definitely a cut more than worthy of N	-		attain	une
9	2	MAD SKILLZ - Ghost Writer (Rawkus)	197	+51	75	0
9 11	3	THIRSTIN HOWL III - PoloRican (GAME)	176	+34	68	0
6	5	COMMON - Sixth Sense (MCA)	164	+ 3 4	64	0
15	6	COUNT BASS D - On The Reel (Spongebath)	159	+28	58	1
12	7	MYKILL MEYERS - Wanna Be An MC (IIIBoogie)	158	+20	60	1
7	8	DEFARI - Blast (Tommy Boy)	156	+5	54	0
1	9	PHAROAHE MONCH - Livin It Up (Rawkus)	156	-42	60	0
10	9 10	KURUPT - I Call Shots (Antra)	154	+11	65	0
26	11	LOUIS LOGIC - General Principle (Superegular)	145	+66	64	0
19	12	SPOOKS - Things I've Seen (Antra)	127	+19	55	1
13	13	MEDINA GREEN - Full Court Press (Tommy Boy)	123	-10	59	0
24	14	BEN BUFORD - Hitman For Hire (Heavyweights)	119	+38	54	1
22	15	NON PHIXION - Black Helicopters (Matador)	114	+24	65	1
4	16	AFU RA - D&D Soundclash (V2)	112	-55	57	1
18	17	US - We're #1/ Seen What I Seen (JamBetta)	108	-3	41	0
28	18	TRAGEDY KHADAFI - Bing Monsters (V2)	105	+36	60	0
D	19	MASEO - Words And Verbs (Tommy Boy)	100	new	64	0
D	20	Blood Of Abraham - Velvet Glove (Independent)	97	new	45	0
29	21	Q-TIP - Higher/Let's Ride (Arista)	97	+30	50	0
D	22	RAKIM - All Night Long (Universal)	92	new	68	3
8	23	DILATED PEOPLES - The Platform (ABB/Capitol)	91	-57	45	1
D	24	DEAD PREZ - African (Loud)	81	new	51	1
31	25	THE LOX - Ryde or Die Chick (Ruff Ryders/Interscope)	81	+16	33	0
27	26	ROWDY RAHZ - NEV-AH (Warner Bros.)	74	+2	38	0
D	27	DRAG-ON - Niggaz Die For Me (Interscope)	72	new	47	1
5	28	PHAROAHE MONCH - Right Here (Rawkus)	68	-98	31	0
D	29	DIAMONDS IN DA RUFF - Waik In My Shoes (Roc-A-Fella/Priority)	64	new	49	1
D	30	JAY-Z - Big Pimpin' (Roc-A-Fella)	64	new	44	1
20	31	REFLECTION ETERNAL - The Express (Rawkus)	62	-32	27	0
36	32	DA HOWG - Worldwide Renegades (Priority)	60	+15	37	0
30	33	LP - The Truth (Ground Control)	58	-7	32	0
D	34	HEMISPHERE - The Hemisphere Show (Independent)	56	new	35	1
21	35	RAEKWON - Yae Yo (Loud)	56	-36	26	0
D	36	JERU THE DAMAJA - 99.9% (Know Savage)	54	new	37	0
16	37	RAH DIGGA - Imperial (Elektra/EEG)	47	-71	22	0
17	38	TURBIN - Wide open (Certified)	46	-70	27	0
D	39	WARREN G Game Don't Wait (Restless)	41	new	21	0
25	40	B.B. JAY - Hot Ta' Def (Jive)	41	-40	28	0

Ratito SAVS



Tony Touch "Saturday Night Fever" (Tommy Boy)

"Tony Touch strikes again, this time bringing *Saturday Night Fever* into the hip-hop era. Definitely a record that should not get dusty."

-Alex Costas, WRTC-Hartford, Conn.

GAVIN RAP

rap most added TONY TOUCH (71) – "Piece Maker" (Tommy Boy) KILLAH PRIEST (65) – "What Part of the Game" (MCA) HIGH & MIGHTY (55) – "Dick Starbuck" (Rawkus) DEL (50) – "If You Must" (Hieroglyphics Imperium) TRU LIFE (43) – "When You Are a Thug" (Just Us)

SDINCREASE MASEO +98 BAKIM +86

RAKIM	+86
DEAD PREZ	+80
BLOOD OF ABRAHAM	+78
LOUIS LOGIC	+6 6

ChartBOUND

TONY TOUCH (Tommy Boy Black Label)
KILLAH PRIEST (MCA)
HIGH & MIGHTY (Rawkus)
DEL (Hieroglyphics Imperium)
TRU LIFE (Just Us)
BORN_(Reprise/Warner Bros.)
SOUNDSCAPE (Crowd Control)
FT (Spit Inc.)
CYPRESS HILL (Columbia)
BORN PREDATORS (Independent)

REPORTS ACCEPTED NO LATER THAN THURSDAYS 4 P.M. (PST) GAVIN STATION REPORTING PHONE: (415) 495-1990, EXT. 606 FAX: (415) 495-2580

ARTIST PROFILE LOUIS LOUIC

Single: "General Principle" b/w "Factotum" & "Punchline" (RMX)

Label: Superegular

File: Released his debut single last year, "Punchline" b/w "Planet Rock" & "Logistics 101," which created a stir in the underground. Then popped up on the Jedi Mind Tricks single, "Trinity." He's now ready to take the world by storm with his newly released single.

On the new single: "The a-side with J-Treds is a straight-up battle rap type thing. The song was kind of a last mlnute type thing with my man JJ doing the beat. People keep

coming up to me saying that the beat is the same as the one with Eminem and High and Mighty but the beat is different. "Factotum" is a love song about alcohol. It was inspired by my lifestyle and it's a book by Charles Bukowski. The book is hot and I'm a big beer guy. "Punchline" is more in the emcee tradition and I think it's the best song I have written." Working with J-Treds: "It was awesome. J's a good guy. This guy from Queens, Wiseguy, hooked me up with

w americanradiohistory com

Review

Del

"If You Must" (Hieroglyphics Imperium)

Everybody's favorite "funky Homo sapien" is back with another new banger! Bay



Area native Del comes correct with the new single, "If You Must" b/w "Fake as Fuck." As always, Del is on point with his intricate and amusing use of wordplay and the beats are nothing to front on either. It's solid for the underground heads and equally as good for the club. For those of you snoozing on this hot new cut, hit up ID or Tek @ G-Team Promotion for service: (707) 793-1111 or gteampromotion@aol.com. —Jay Untalan

him. When we got together we really connected. He's a one-take guy. He stepped right up to the mic and boom."

On Superregular: "We're all family. Me and Ikon run everywhere. Stoupe's really talented and overall everyone is real tight."

The future: "This is shaping up to be a busy year. I'm doing an E.P. with my man J-Love called *The Odd Couple*. I'm also doing another single on Buds before I release my debut album. It's going to be 13 or 14 tracks long and it's titled *Humility*. Look for it in late summer."

—Matt Slywka



EMAIL COMMENTS TO SONNYD@GAVIN.COM Gavin is Online www.gavin.com



Complacency: Bad Politics

BY URBAN/URBAN AC EDITOR QUINCY McCOY quincy@gavin.com

Y RBAN AC TOR McCOY avin.com

At the beginning of the Presidential primary season, almost every major candidate chanted that they were not going to run a negative campaign. As the Republican contest became tighter and front-runner George W. Bush had to deal with a surging John McCain, out came the negative ads. The Democrats reacted the same way when Vice President Al Gore found himself behind in the polls in his race against Bill Bradley. Then of course, like children, each candidate shouted that he was only reacting to his opponent's negative charges. "He hit me first so I hit him back, harder," etc.

What's interesting is that research indicates voters are fed up with mud-slinging. Politicians continue to plead innocent to negative campaigning, but when push comes to shove, they ignore what their customers are telling them, and they go negative.

I don't understand how politicians don't understand why their customers—the voters—feel disconnected from them.

The 105th Congress is another perfect example of an institution not in touch with its customers. During the Clinton impeachment the opinion of six out of ten Americans stood unchanged for months during this unsavory process—they preferred censure over the removal of the President from office—but the political majority, the Republican party, disregarded the will of the people and failed to put the interests of the nation before its own selfish politi-

cal concerns.

The debate was sharply partisan, with both Republicans and Democrats inflexible in their position. Without flexibility and openmindedness, there is no room for creativity.

The members of Congress, because of their rigidity, have lost their ability to negotiate or interpret one of the most creative documents ever written—the United States Constitution. Our founding fathers designed the Constitution as a subtle, flexible, living document of compromise. But compromise can only be reached when one engages the spirit of creativity and willingness to innovate. Instead we have politics as usual.

For years to come, the 1999 impeachment hearings will have a negative effect on how people view government. People have lower and lower expectations of their elected officials; the disconnect is real and growing, causing frustration and anger. People are becoming hostile to institutions that take them for granted and disregard their will and individuality.

Radio is no exception.

The question is, how do we reconnect with our customers? How can radio reinvent itself as a vibrant entertainment alternative? The answer is to engage listeners interactively. This means giving control to the listeners. Some programmers will say, "We play what the listeners want," but the reality is, that's just lip service. To assume you know all the answers is the first step to being disconnected and unyielding in your thinking.

Giving the listeners power by being instantly responsive to their changing needs and values would promote active involvement. Interaction would give listeners a sense of participation and proprietorship. Active involvement must be an essential element of radio's relationship with its listeners.

In politics, President Clinton's Town Hall Meetings have been the best example of a politician reaching out and touching the customer and instantly reacting on a one-toone level with the voters about their personal concerns and issues.

Active participation could revolutionize the radio industry. An industry which, of late, has been dominated by numbers, information, and analysis. The passive approach is dated. Being interactive means listening to your customers and tapping into their feelings. Together, you will be emotionally connected. Constant interaction with our customers would break us from the habit of "assuming."

Today's radio customers are media savvy, and they expect more from radio than it delivers. Times have changed, and it's time for radio to change, too. Some people would argue that radio has changed. It has. There have been some amazing technical advances. But when it comes to human interaction we've reversed directions. Creative, flexible thinking has lost ground to rigid corporate thinking. The organizations that value suppleness remain vital and creative. Step back. Look, listen, and communicate directly with your customers. Avoid politics as usual at all costs. 🔳

Q's Anarchy Points

Here are a few suggestions on how to keep your station from falling into the trap of complacency:

- Attack complacency: remind yourselves that your job is to astonish your listeners.
- Always shake the tree: and always look for other tree shakers on your staff, and to hire.
- Bach, Mozart, and Ellington were visionaries who forced other composers into changing their ways of thinking. Don't be afraid to experiment. Always stick with your vision.
- Don't conform: fully voice your vision and stretch the limits of programming and presentation.
- Infiltrate your way back into the lives of your listeners.
- Radio needs to recreate its story with the listeners the way politicians sell their biography to voters. Howard Stern is the perfect example of a personality who sold his bio to his listeners.
- Program directors: the difference between success and failure of your radio station is how well you bring out and focus the positive energies of your talented people. Think of yourself as a bandleader or conductor. The maestro doesn't play an instrument (and you're probably not on the air), but your direction gives your talent the power to make amazing sounds.

Give all your players an "A," then challenge them to improve on that grade.



Epic Records/55D Music recently threw a listening party to share some to the label's upcoming releases. From left to right: Michael Saunders, PD WJLB-Detroit, Helen Little, OM WUSL-Philadelphia, Rodney Shealy, VP of Promotion Epic, and industry veteran Charles Warfield.

GavinUrban

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	1		6	DIN	<u> </u>	10
LW	TW		TW	PIN LW	Trend	Stns.
1	1	SISQO - Thong Song (Def Soul/IDJMG)	2095	2146	-51	54
2	2	JOE - I Wanna Know (Jive)	1986	2003	-17	55
4	3	AALIYAH - I Don't Wanna (Priority)	1817	1872	-55	52
3	4	D'ANGELO - UntitledHow Does It Feel (Virgin)	1714	1900	-186	53
7	5	DMX - Party Up (IDJMG)	1463	1341	+122	51
6	6	DESTINY'S CHILD - Say My Name (Columbia/CRG)	1388	1438	-50	50
5	7	JAGGED EDGE - He Can't Love U (So So Def/Columbia/CRG)	1336	1463	-127	49
8	8	TONI BRAXTON - He Wasn't Man Enough For Me (LaFace/Arista)	1291	1196	+95	53
10	9	BLACK ROB - Whoa (Bad Boy/Arista)	1257	1115	+142	54
12	10	DA BRAT - Thats What I'm Looking For (So So Def/Columbia/CRG)	1132	1067	+65	48
13	11	LEVERT - Mr. Too Damn Good (EastWest/EEG)	1057	1058	-1	47
21	12	AALIYAH - Try Again (Blackground Ent./Atlantic)	1042	831	+211	44
6		WBOT-Boston (97), KKDA-Dallas (59), KKBT-Los Angeles (4	8), WF)	(A-Augu	ista (42	i),
4	J.	WTLC-Indianapolis (40), WENZ-Cleveland (39)				
9	13	DR. DRE - Forgot (Aftermath/Interscope)	1038	1120	-82	43
11	14	HOT BOYS - I Need A Hot Girl (Cash Money/Universal)	952	1081	-129	43
20	15	BRIAN MCKNIGHT - Stay Or Let It Go (Motown)	948	840	+108	49
15	16	SAMMIE - I Like It (Capitol)	940	989	-49	40
19	17	NAS - You Owe Me (Columbia/CRG)	899	867	+32	48
16	18	DAVE HOLLISTER - Can't Stay (Dreamworks)	893	980	-87	45
17	19	JAY-Z - Anything (Roc-A-Fella/IDJMG)	890	975	-85	45
37	20	CARL THOMAS - I Wish (Bad Boy/Arista)	877	534	+343	40
		WUSL-Phialdelphia (49), WCDX-Richmond (47), WGCI-Chica),		
	2	WZAK-Cleveland (37), WOWI-Norfolk (36), WKYS-Wash DC	(35)			
24	21	THE LOX - Ryde or Die Chick (Ruff Ryders/Interscope)	870	781	+89	47
14	22	MISSY ELLIOTT - Hot Boyz (The Gold Mind/EastWest/EEG)	870	1052	-182	45
18	23	EVE - Love Is Blind (Ruff Ryders/Interscope)	800	868	-68	37
26	24	DRAMA - Left/Right (Atlantic)	742	725	+17	38
35	25	DONELL JONES - Where I Wanna BE (LaFace/Arista)	684	555	+129	37
33	26	MARY MARY - Shackles (C2/CRG)	682	571	+111	40
38	27	MARY J. BLIGE - Give Me You (MCA)	665	512	+153	45
25	28	MONTELL JORDAN - Tonight (Def Soul/IDJMG)	649	746	-97	40
27	29	GUY - Why You Wanna Keep From My (MCA) MARY J. BLIGE - Your Child (MCA)	648 647	693 598	-45 +49	38 23
32 22	30 31	J-SHIN - One Night Stand (Slip N' Slide/Warlock)	643	817	-174	2 3 34
30	32	ICE CUBE & KRAZIE BONE - Until We Rich (Priority)	641	615	+26	42
28	33	ANGIE STONE - No More Rain (In This Cloud) (Arista)	591	644	-53	33
36	34	YOUNGBLOODZ - 85 (LaFace/Arista)	570	535	+35	28
39	35	CHICO DEBARGE - Listen to Your Man (Kedar/Universal)	568	504	+64	38
34	36	MINT CONDITION - Is This Pain Our Pleasure (Elektra/EEG)	516	565	-49	32
29	37	THE BEST MAN - The Best Man I Can Be (Columbia/Sony Music Soundtrax)	493	625	-132	29
31	38	BLAQUE - Bring It All To Me feat. 'N SYNC (TrackMasters/Columbia/CRG)	471	613	-142	30
D	39	YIN YANG TWINS - Whistle While You Twerk	470	-	пеw	18
41	40	702 - Gotta Leave (Motown/Universal)	469	445	+24	31
40	41	JENNIFER LOPEZ - Feelin' So Good (Epic/WORK)	458	463	-5	25
45	42	SYLVIA - Loving You (Loud)	448	429	+19	32
43	43	ERIC BENET - When You Think Of Me (Warner Bros.)	438	441	-3	31
D	44	SANTANA - Maria Maria (Arista)	421	_	new	22
D	45	TRINA - Baddest Bitch (Atlantic)	393	_	пеw	26
46	46	F.A.T.E Just Because (Warner Bros.)	384	418	-34	25
D	47	EASTSIDERS - Still G'd Up (TVT)	371	-	new	27
D	48	$\underline{\textbf{SNOOP DOGG}}$ - The Game Don't Wait (No Limit/Priority)	367	_	New	28
50	49	BONE THUGS N HARMONY - Resurrection, Paper Paper (Loud)	356	379	-23	29
D	50	AVANT - Separated (MCA)	333	_	new	22

HyperACTIVE 🦛	SPINS	TREND
CARL THOMAS - I Wish (Bad Boy/Arista)	877	+343
AALIYAH - Try Again (Blackground Ent./Atlantic)	1042	+211
MYA - Best Of Me (Interscope)	192	+192
Sole - It Wasn't Me (DreamWorks)	278	+172
MARY J. BLIGE - Give Me You (MCA)	665	+153
YIN YANG TWINS - Whistle While You Twerk	470	+152
504 BOYZ - Wobble, Wobble (No Limit/Priority)	177	+151
BIG PUNISHER - It's So Hard (Loud)	209	+147
BLACK ROB - Whoa (Bad Boy/Arista)	1257	+142
DONELL JONES - Where I Wanna BE (LaFace/Arista)	684	+129
DMX - Party Up (IDJMG)	1463	+122
JAGGED EDGE - Let's Get Married (So So Def/Columbia/CRG)	217	+119
ANGIE STONE - Everyday (Arista)	332	+114
AVANT - Separated (MCA)	333	+111
MARY MARY - Shackles (C2/CRG)	682	+111
THE TEMPTATIONS - I'm Here (Motown)	110	+110
LATOCHA SCOTT - Liar, Liar (Columbia/CRG)	160	+108
BRIAN McKNIGHT - Stay Or Let It Go (Motown)	948	+108
TRINA - Baddest Bitch (Atlantic)	393	+107
TONI BRAXTON - He Wasn't Man Enough For Me (LaFace/Arista)	1291	+95

UrbanCHARTBOUND

	SPINS
SNOOP DOGG The Game Don't Wait (No Limit/Priority)	367
AVANT SEPARATED (MCA)	333
ANGIE STONE Everyday (Arista)	332
L.V. How Long (Loud)	319
SOLE It Wasn't Me (Dreamworks)	278
RAH DIGGA Imperial (Elektra/EEG)	272
MONTELL JORDAN Once Upon A Time (Def Jam)	257
TRICK DADDY Shut Up (Atlantic)	254
N-TOON Ready (Dreamworks)	234
JAGGED EDGE Let's Get Married (SoSoDef/Columbia)	217
BIG PUNISHER It's So Hard (Loud)	209
MYA Best Of Me (Interscope)	192
OL' SKOOL Never (Universal)	187
504 BOYZ Wobble, Wobble (No Limit/Priority)	177
NELLY Chot Sh**ts Country Grammer (Universal)	174

UrbanRECURRENTS

the second s	SPINS
DONELL JONES - U Know What's Up (LaFace/Arista)	755
KEVON EDMONDS - No Love (RCA)	627
MARIAH CAREY - Thank God I Found You (Columbia/CRG)	384
JUVENILE - Back that Azz Up (Cash Money/Universal)	355
Q-TIP - Vivrant Thing (Violator/IDJMG)	289
SISQO - Got To Get It (Def Soul/IDJMG)	286
KEVON EDMONDS - 24/7 (RCA)	273
KELLY PRICE - It's Gonna Rain (IDJMG	268
LIL' WAYNE - Tha Block Is Hot (Cash Money/Universal)	186
B.G Bling Bling (Cash Money/Universal)	171

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The Best Man I Can Be MARIAH CAREY, Thank God I Found You SANTRAN, Arafa Maria CHRISTINA AGUILERA, Love For All Seasons THE TEMPATIONS, I when You DONELL JORDAN, Once Upon A Time SIGO, GOT G Get II FALE, JONE SU Know What's Up MONTELL JORDAN, Once Upon A Time SIGO, GOT G Get II ENCE, Spend My, If'wo Love Me BLAQUE, I DO MARY J, BLIGE, Swer Child EnC BERT, Spend My, Ufe With You O'ANS, WOU WE ME	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	DR. DRE, The Next Episode EASTSIDERS, Still G'd Up AALIVAH, Ty Again KURUPT, Giris All Pause DR. DRE, Forgot 2 PAC, Baby Don't Cry N.W.A., Chin Check DR. DRE, Forgot 2 PAC, Baby Don't Cry N.W.A., Chin Check D'ANGELO, UntitledHow Does In Feel SOLO & KAM, Where I Come From MONTELL JORDAN, Tonght DA BRAT, Thats What I'm Looking For MISSY ELLIOTT, Intol Boyz SISOQ. Thong Song CYPPRESS HILL, Superstar IDEAL, GET The Hell On(Get Gone) IDEAL, GET The Hell On (Get Gone) IDEAL, GET Hell ON ONE ONOP IDEAL, GET Re Hell ON ON DET. 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"Not only is 'I Wish' by Carl Thomas a big hit, but it has what every record wants—staying power." —Helen Little, OM, WUSL/FM-Philadelphia

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DRAG-ON, Die For My Niggas 27 0 0	IDEAL, Get The Hell On(Get Gone) 28 0 0 DMX, What's My Name 28 23 25	EVE, Love is Blind 21 24 50 MARY J. BLIGE, Deep Inside 20 18 18	YOUNGBLOODZ, 85 32 18 9 THE LOX Byde or Die Chick 30 33 48
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ANGIE STONE, No More Rain (In This Cloud) 13 15 18 EVE, Gotta Man 12 7 12	JAY-Z, Do It Again 24 30 29 JUVENILE, U Understand 23 19 17	KEVON EDMONDS, No Love 18 13 12 TONI BRAXTON, He Wasn't Man Enough For Me 18 14 0	Control Control <t< td=""></t<>
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RUFF RYDERS, What Ya Want 9 8 10	MARY J. BLIGE. Deep Inside 19 17 14	DRU HILL, Beauty 11 14 22	CHICO DEBARGE, Listen to Your Man 12 0 0 FUNKMASTER FLEX, III Bomb 12 0
EVE, Love is Blind 9 9 13 DAVE HOLLISTER, Can't Stay 9 16 17	TRINA, Baddest Bitch 17 9 0	CASE, Happily Ever After 11 12 0	TRINA, Baddest Bitch 12 0 0
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WKYS-Washington	WEDR-FM WEDR-Miami	WHTA-Atlanta	WVEE-Atlanta
PD: Steve Hegwood	PD: Cedric Hollywood		PD: Tony Brown
PD: Steve Hegwood MD: Lisa	99 JAMZ PD: Cedric Hollywood (305) 623-7711	PD: Darrell Johnson MD: Ramona Debraux	PD: Tony Brown MD: Rajeeyah Shabaz
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PD: Steve Hegwood MD: Lisa (301) 306-11111 Radio One WD: Lisa (301) 306-11111 Radio One Da FRAT Thats What I'm Looking For 48 46 35 DA BRAT Thats What I'm Looking For 48 46 35 DA BRAT Thats What I'm Looking For 44 46 47 47 D'ANGELO, Unitited. How Doas It Feel 42 47 47 MSY ELLIOTT, Hot Boyz 41 43 45 MARY J, Block, Nor Child 41 43 36 ALLYAH, Lon't Wanna 40 46 31 O'TR, Breathe & Stoo 33 35 35 DAYE HOULISTER, Can't Stay 29 29 28 KELLY PRICE, I't's Conna Rain 29 25 32 MARIA LACREY, Thank God I Found You 25 32 71 MARAT, Andra Maria 23 21 19 SANTANA, Maria Maria 22 23 21 19 SANTANA, Maria Maria 23 23 21 23 22	PD: Cedric Hollywood (305) 623-7711 Mann * 2. Jaukatak PD: Cedric Hollywood (305) 623-7711 JOE, I Wanna Know The Manna Status Status JOE, I Wanna Know 35 30 35 D'ANGELO, Untilitad, Low Does II Feel 33 36 35 ALIYAH, I Don'I Wanna 33 32 35 ALIYAH, I Don'I Wanna 33 32 36 ALIYAH, I Don'I Wanna 33 32 36 ALIYAH, Try Again 28 30 28 DAWE HOLUSTERC, Can'I Stay 27 31 29 LEVERT, Mr. Too Dam Good 27 17 20 TIRCK DADY, Shut Up 27 27 30 BLACK ROB, Wing 24 23 33 JENNIFER L OPEZ, Feelin' So Good 21 14 17 SAMANE, I Like II 20 22 17 SYLVA, Loving You 20 22 17 SYLVA, Loving You 20 22 17 SYLVA, Loving You 20 22 <	PD: Darrell Johnson MD: Ramona Debraux (404) 765-9750 Radio One W IV 2W SISO0. Thong Song 57 71 66 YIN YANG YUNS, Whiste While You Twerk 57 71 66 JAGGED EDGE, He Can't Love U 55 54 56 JOE. I Wanns, Whiste While You Twerk 57 71 66 JANZ, Big Pmpin' 51 32 40 DRE, Forgot 51 47 57 ALIYAH, I Don't Warna 49 54 43 D'ANAS, You Owe Me 30 73 30 UAVE, Durit Warna 49 54 43 O'ANGELO, Untitled. How Does It Feel 31 33 39 UVUNSUNLE, U Understand 30 33 32 20 CODE DOCZ, 85 33 31 28 24 34 SAMME, LU kei I 100king For 32 30 71 SAMME, LU kei I 28 32 31 24 22<	PD: Tony Brown MD: Rajeeyah Shabaz (404) 8989-8900 Infinity Work 2000 Infinity With Control of the control of
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_LW	TW		TW	LW	Trend	Stns.
1	1	JOE - I Wanna Know (Jive)	591	580	+11	24
2	2	D'ANGELO - UntitledHow Does It Feel (Virgin)	524	544	-20	24
4	3	LEVERT - Mr. Too Damn Good (EastWest/EEG)	393	372	+21	24
3	4	ANGIE STONE - No More Rain (In This Cloud) (Arista)	375	409	-34	24
6	5	ERIC BENET - When You Think Of Me (Warner Bros.)	335	309	+26	22
5	6	MINT CONDITION - If You Love Me (Elektra/EEG)	317	315	+2	22
16	7	PHAT KAT - Sun Dress	312	161	+151	36
12	8	BRIAN McKNIGHT - Stay Or Let It Go (Motown)	258	236	+22	19
10	9	WHITNEY HOUSTON - I Learned From The Best (Arista)	256	271	-15	18
7	10	THE BEST MAN - The Best Man I Can Be (Columbia/Sony Music Soundtrax)	255	294	-39	16
8	11	BRIAN McKNIGHT - Back At One (Motown)	252	285	-33	23
11	12	TONI BRAXTON - He Wasn't Man Enough For Me (LaFace/Arista)	249	258	-9	19
13	13	JEFFREY OSBORNE - That's For Sure (Private Music/Windham Hill)	243	206	+37	20
20	14	CARL THOMAS - I Wish (Bad Boy/Arista)	180	110	+70	15
6	5	WRKS-New York (32), KMJQ-Houston (18), WYLD-New Orle	ans (18),		
6	2	WALR-Atlanta (17), WHUR-Washington DC (15), WWIN-Balt	more (1	5)		
14	15	DAVE HOLLISTER - Can't Stay (Dreamworks)	175	183	-8	15
15	16	ERIC BENET - Spend My Life With You (Warner Bros.)	173	169	+4	21
22	17	MARY J. BLIGE - Give Me You (MCA)	139	105	+34	11
18	18	BLAQUE - Bring It All To Me feat. 'N SYNC (TrackMasters/Columbia/CRG)	126	153	-27	18
19	19	SMOKEY ROBINSON - Sleepin' In (Motown)	114	119	-5	12
27	20	RAHSAAN PATTERSON - It's Alright Now (MCA)	112	82	+30	12
17	21	AMEL LARRIEUX - Get Up (Epic)	102	156	-54	17
23	22	AL JARREAU - Last Night (GRP)	101	104	-3	10
21	23	BRIAN CULBERTSON - I'm Gonna Miss You (Atlantic)	94	109	-15	11
24	24	AALIYAH - I Don't Wanna (Priority)	92	94	-2	14
25	25	GUY - Why You Wanna Keep From My (MCA)	91	92	-1	15
00	26	MONTELL JORDAN - Tonight (Def Soul/IDJMG)	87	79	+8	6
28		KIRK WHALUM - All I Do (Warner Bros.)	86	86	+0	9
28 26	27					
	27 28	MARY J. BLIGE - Don't Waste Your Time (MCA)	81	-	new	19
26			81 81		new +8	19 8

Urbanac CHARTBOUND

	SPINS
PHIL PERRY Closer To Heaven (PrivateMusic/Windham Hill)	77
L.V. How Long (Loud)	74
TAMAR/JD/AMIL If You Don't Wanna Love Me (Dreamworks)	68
MARY MARY Shackles (C2/CRG)	62
MINT CONDITION Is This Pain Our Pleasure (Elektra)	42
BONEY JAMES Get Lonely (Warner Bros)	41
THE ARTIST Man O' War (Arista)	33
ANGIE STONE Everyday	32
CHICO DEBARGE Listen To Your Man (Kedar/Universal)	32
JAZZY FAT NASTEES The Wound (MCA)	31

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UrbanACRECURRENTS

	SPINS
DONELL JONES - U Know What's Up (LaFace/Arista)	281
KEVON EDMONDS - 24/7 (RCA)	281
KEVON EDMONDS - No Love (RCA)	240
MAXWELL - Fortunate (Columbia/CRG)	179
DEBORAH COX - We Can't Be Friends (Arista)	83
TYRESE - Lately (RCA)	71
TYRESE - Sweet Lady (RCA)	64
TEMPTATIONS - Stay (DGC/Interscope)	63
LAURYN HILL - Ex-Factor (Columbia/CRG)	59
MARIAH CAREY - Thank God I Found You (Columbia/CRG)	58
TEMPTATIONS - This Is My Promise (Motown)	57
K-CI & JOJO - Tell Me It's Real (MCA)	56
R. KELLY - If I Could Turn Back The (Jive)	53
DEBORAH COX - Nobody's Supposed To Be Here (Arista)	53
AFKAP - The Greatest Romance Ever Sold (Arista)	52
CASE - Happily Ever After (Def Soul/IDJMG)	50
WHITNEY HOUSTON - It's Not Right But It's Okay (Arista)	48
KELLY PRICE - It's Gonna Rain (IDJMG)	42
FRANKLIN/KELLY/BONO - Lean On Me (Gospocentric)	39
WHITNEY HOUSTON/FAITH EVANS/KELLY PRICE - Heartbreak Hotel	(Arista) 39

WVAZ-Chicago	98.7 PD:Toya Beasley APD/MD:Wayne Mayo	WHUR-Washington	WDAS-Philadelphia
PD: Maxx Myrick	DD Tava Basalay		
(FD. Water Wynok	PD:Toya Beasley	D. HOCTOF HAIMMOAT	PD: Joe Tamburro
MD: Jamiliah Muhammad	APD/MD:Wayne Mayo	(202) 806-3500	WDAS MD: Daisy Davis
HITS & DUSTIES (312) 360-9000	212-242-9870	Howard University	1053 FM (610) 617-8500
	212-242-3070	SOUNDS Like Washington	
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D'ANGELO, UntitledHow Does It Feel 29 27 28	CARL THOMAS, I Wish 32 35 29	L.V., How Long 21 18 13	JOE, I Wanna Know 24 25 20
JOE, I Wanna Know 28 28 26	JOE, I Wanna Know 29 27 23	BRIAN CULBERTSON, I'm Gonna Miss You 20 22 20	ANGLE STONE, No More Rain (In This Cloud) 22 26 19
PATTI AUSTIN, In And Out Of Love 27 7 6	D'ANGELO, UntitledHow Does It Feel 28 23 28	D'ANGELO, UntitledHow Does It Feel 19 22 22	MINT CONDITION, If You Love Me 18 21 18
SMOKEY ROBINSON, Easy To Love 25 25 22	THE BEST MAN, The Best Man I Can Be 25 20 21	LEVERT, Mr. Too Damn Good 19 20 21	THE BEST MAN, The Best Man Can Be 18 22 23
MINT CONDITION, If You Love Me 25 23 21	WHITNEY HOUSTON, I Learned From The Best 25 22 21	KIM WATERS, Am I The Same Girl 17 18 18	SPEECH, Real Love 17 14 16
KEVON EDMONDS, 24/7 25 6 7	TONI BRAXTON, He Wasn't Man Enough For Me 25 17 15	SMOKEY ROBINSON, Sleepin' In 15 14 13	BRIAN McKNIGHT, Back At One 16 20 21
KEVON EDMONDS, No Love 13 11 14	DONELL JONES, U Know What's Up 23 23 21	CARL THOMAS, I Wish 15 14 12	SANTANA, Maria Maria 16 13 19
PHAT KAT, Sun Dress 10 11 6	KEVON EDMONDS, 24/7 22 23 26	RAHSAAN PATTERSON, It's Alright Now 14 12 14	DAVE HOLLISTER, Can't Stay 15 15 13
PHAT KAT, Sun Dress 10 0 0	ANGIE STONE, No More Bain (In This Cloud) 22 23 22	MARY MARY, Shackles 14 14 13	D'ANGELO, UntitledHow Does It Feel 15 17 17
AMEL LARRIEUX, Get Up 8 8 10	BLAQUE, Bring It All To Me feat. 'N SYNC 22 15 17	WHITNEY HOUSTON, I Learned From The Best 13 13 14	KELLY PRICE, It's Gonna Rain 15 15 14
SANTANA, Maria Maria 7 7 5	MONTELL JORDAN, Once Upon A Time 22 18 16	INCOGNITO, Centre Of The Sun 13 13 16	KEVON EDMONDS, 24/7 14 15 13
THE TEMPTATIONS, I'm Here 7 0 0 ANGIE STONE, No More Bain (In This Cloud) 6 29 25	ERIC BENET AND FAITH EVANS. Georgy Porgy 20 14 16	JAZZYFANTASIES, I Don't Know 13 13 13	PHAT KAT, Sun Dress 14 16 15
	BRIAN McKNIGHT, Stay Or Let It Go 20 14 7	AL JARREAU, Last Night 11 16 14	TONI BRAXTON, He Wasn't Man Enough For Me 14 13 11
LEVERT, Mr. Too Damn Good 6 6 15 SMOKEY ROBINSON, Sleepin' in 6 8 8	CHICO DEBARGE, Listen to Your Man 20 24 25	ANGIE STONE, Everyday 9 10 9	PHAT KAT, Sun Dress 14 0 0
GERALD LEVERT, Baby U Are 6 7 3	KEVON EDMONDS, No Love 20 9 6 MINT CONDITION, Is This Pain Our Pleasure 19 17 18	QUINCY JONES, Everything 9 11 5	WHITNEY HOUSTON, I Learned From The Best 13 16 12
DONELL JONES, U Know What's Up 5 6 8	MINT CONDITION, Is This Pain Our Pleasure 19 17 18 AMEL LARRIEUX, Get Up 18 23 26	ERIC BENET, When You Think Of Me 8 5 7 GERALD MCCAULEY, Can We Do That 8 4 0	R. KELLY, If I Could Turn Back The 11 8 11
TAMAR/JD/AMIL, if You Don't Wanna Love Me 5 5 3	DENNIS TAYLOR, Enough 16 17 12		RAHSAAN PATTERSON, Treat You Like A Queen 11 13 13
MARY J. BLIGE, All That I Can Say 4 7 6	MINT CONDITION, If You Love Me 15 14 15	DONELL JONES, U Know What's Up 8 5 5 BRIAN McKNIGHT, Stay Or Let It Go 8 9 8	DONELL JONES, U Know What's Up 11 7 7 MAXWELL, Fortunate 10 10 8
RAHSAAN PATTERSON, It's Alright Now 4 6 2	JAGGED EDGE, He Can't Love U 15 15 20	MACY GRAY, I Try 8 6 0	SMOKEY ROBINSON, Sleepin' In 10 10 9
ERIC BENET, When You Think Of Me 4 5 4	MONTELL JORDAN, Tonight 14 8 7	YOLANDA ADAMS, Fragile Heart 7 9 7	FAITH EVANS, Love Like This 9 9 11
WHITNEY HOUSTON, I Learned From The Best 4 5 6	ERIC BENET, When You Think Of Me 14 16 11	AFKAP, Man 'O' War 7 4 5	TYRESE, Lately 9 7 6
DONELL JONES, Where I Wanna BE 4 4 2	BRIAN MCKNIGHT, Back At One 13 7 9	INNER SHADE, Tell Me Something 6 6 5	JEFFREY OSBORNE, That's For Sure 9 9 10
AFKAP, Man 'O' War 4 2 2	MAXWELL, Fortunate 11 7 4	MONTELL JORDAN, Tonight 6 5 5	TEMPTATIONS. How Could He Hurt You 8 7 8
AVANT, Separated 4 6 8	DAVE HOLLISTER, Can't Stav 11 9 4	DAVE KOZ, Careless Whispers 6 5 4	ERIC BENET, Spend My Life With You 8 6 6
BEVERLY, You Came Along 4 4 6	DEBORAH COX, We Can't Be Friends 10 5 6	GUY, Rescue Me 6 6 5	MARY J, BLIGE, All That I Can Sav 8 11 14
MARY J. BLIGE, Give Me You 4 4 5	CHICO DEBARGE, Give You What You Want 10 12 10	JAZZY FAT NASTEES, The Wound 6 0 0	AMEL LARRIEUX, Get Up 8 7 7
CARL THOMAS, I Wish 4 0 0	AALIYAH, I Don't Wanna 10 14 7	RANDY CRAWFORD, Breaking Down 5 7 6	MONTELL JORDAN, Tonight 8 8 5
QUINCY JONES, Everything 4 0 0	JEFFREY OSBORNE, That's For Sure 9 14 6	LES NUBIANS, Tabou 5 6 6	BRIAN CULBERTSON, I'm Gonna Miss You 8 8 10
MAXWELL, Fortunate 3 3 4	YOLANDA ADAMS, Fragile Heart 9 13 7	MICHAEL FRANKS, Now Love Has No End 5 6 6	ERIC BENET, When You Think Of Me 8 7 7
PIECES OF A DREAM, Pieces 3 1 2	FAITH EVANS, Never Gonna Let You Go 4 2 7	FIELDS, VICTOR, Nature Boy 5 6 6	WHITNEY HOUSTON, My Love Is Your Love 7 9 10
MARY J. BLIGE, Don't Waste Your Time 3 2 5	BRANDY, You Dont Know Me 4 0 2	CHANTAY SAVAGE, My Oh My 5 5 5	LEVERT, Mr. Too Damin Good 7 5 8
GLENN JONES, Secrets 3 4 0	MARIAH CAREY, Thank God I Found You 4 10 8	ANGIE STONE, No More Rain (In This Cloud) 5 4 3	BRIAN McKNIGHT, Stay Or Let It Go 7 7 10
BRIAN McKNIGHT, Stay Or Let It Go 3 3 2 JEFFREY OSBORNE, That's For Sure 3 4 4	DRU HILL, These Are The Times 4 0 0	DAVE HOLLISTER, Can't Stay 5 7 5	KEVON EDMONDS, No Love 7 5 5
JEFFREY OSBORNE, That's For Sure 3 4 4 JAZZY FAT NASTEES. The Wound 3 0 0	PHIL PERRY, Closer To Heaven 4 0 2	TRACIE SPENCER, Still In My Heart 5 5 3	FAITH EVANS, Never Gonna Let You Go 6 6 6
AL JARREAU, Last Night 3 0 0	CASE, Happily Ever After 3 2 15	OLU, My World 5 4 4	DEBORAH COX, We Can't Be Friends 6 5 8
GRENIQUE, Should I? 2 3 7	ERIC BENET. Spend My Life With You 3 4 6 GUY, Dancin' 3 3 0	AFKAP, The Greatest Romance Ever Sold 5 5 6	TEMPTATIONS, This Is My Promise 5 5 4
SAMPLE with HATHAWAY, When Your Life Was Low 2 2 3		PEABO BRYSON, Somebody In Your Life 5 6 6	L.V., How Long 5 3 6
BRIAN McKNIGHT. Back At One 2 2 2	LEVERT, Mr. Too Damn Good 3 5 5 SMOKEY ROBINSON, Sleepin' In 3 11 9	MAXWELL, Let's Not Play Games 5 6 8 GABRIELA ANDERS, Fire Of Love 5 6 0	MARY J. BLIGE, Give Me You 5 4 5
	oworker nobinison, sieepin in 3 11 9	GABRIELA ANDERS, Fire Of Love 5 6 0	HOUSTON/EVANS/PRICE, Heartbreak Hotel 4 5 8



Alice@97.3 Helps Listeners Connect at Dotcom-a-Rama

Impact Dates

(subject to change) MARCH 27 & 28

- Angie Aparo "Spaceship" (Melisma/Arista),
- Hot/Modern BB Mak "Back Here" (Hollywood), Hot/Modern
- Tracy Bonham "Behind Every Good Woman" (IDJMG), Hot/Modern
- Deathray "Now That I Am Blind" (Capricorn), Hot/Modern
- Goo Goo Dolls "Broadway" (Warner Bros.). Hot/Modern & Mainstream
- The Gurus "The Big Picture" (Ritual Music), Hot
- Oasis "Where Did It All Go Wrong?" (Epic), Hot/Modern
- Radford "Don't Stop" (RCA), Modern

Atlantic recording group **Collective Soul provided** the day's musical entertainment. Pictured [I-r]: Atlantic Records' Amy Childress, Alice air personality Sterling, Collective Soul's Ed Roland, air personality Webster, APD/MD Julie

he says, was formulating the panel discussions.

"It meant going through an industry we don't know that much about to find the right, qualified people to participate on those panels. It meant getting into a whole new area and networking within an industry that isn't the absolute center of what we do daily. But we were pretty successful in pulling it together," he says.

In terms of popularity of the individual components, DiNardo says, "We had three to four p

plays from Internet companies were very well populated and busy ... our sponsors were thrilled. The panel discussions were well attended. We didn't have enough room at any of them, they were all more than filled to capacity. Po Bronson's keynote was well received and he had a nice long line of people waiting to get their

Johnson, the band's Ross Stoeckel, and air personality Gretchen.

it. Among the biggest challenges,

arts to the event. The booth dis-

Sonia Dada "(Lover) You Don't Treat Me No Good" (Calliope), Hot/Modern Train "I Am" (Aware/Columbia), Hot/Modern

Mike Viola & the Candy Butchers "Break Your Heart" (RPM/C2/CRG), Hot/Modern Yes "If You Only Knew" (Beyond), Mainstream

APRIL 3 & 4

- Paula Cole Band "Be Somebody (new mix)" (Imago/Warner Bros.), Hot/Modern
- Counting Crows "Mrs. Potter's Lullaby" (DGC), Hot/Modern
- Chantal Kreviazuk "Before You" (C2/CRG), Hot/Modern
- Nine Days "Absolutely (Story Of a Girl)" (Epic/550 Music), Hot/Modern Travis "Why Does It Always Rain On Me?"
- (Epic), Hot/Modern

books signed afterwards.

And a lot of people

stayed right to the end

to catch the acoustic per-

formance by Collective

With this year's success-

ful debut under his belt,

DiNardo looks ahead:

"When we do this again,

we will try to have more

meeting rooms since there

was such an immense

interest in the panel dis-

ΒY AC/HOT AC EDITOR ANNETTE M. LAI

At work, at home, at play the Internet is impacting all of our lives. With that in mind, GAVIN Award-winning station Alice@97.3 (KLLC)-San Francisco recently presented their First Annual Dotcom-a-Rama: Your Guide to Life in the Digital Culture.

The day long event featured Atlantic band Collective Soul, keynote speaker Po Bronson (bestselling technology novelist and one of People Magazine's "sexiest men"), as well as panels with titles like "Tech Fun: 101," "Making Your Internet Dream a Reality," "Getting Your Music on the Internet," and "The New-Girl Network: the Sky's the Limit."

The estimated 5,000+ attendees at the free event connected with sponsor exhibitors such as the cyber bill-paying service www.statusfactory.com, digital photo site www.eframes.com, and Bay Area living resource www.bayinsider.com, and over 25 other Internet companies ranging from Liquid Audio ecoupons.com to



Alice@97.3 VP/GM Steve DiNardo



WingspanBank.com.

Alice@97.3 Vice President and General Manager Steve DiNardo says the genesis for the first-year event really spoke to the lifestyle that the station is trying to reachactive, young, Internet-savvy, 30year-olds.

"When we put together outside events, the key is for them to enhance our business and give us another dimension that has meaning to our base, in addition to finding something that has sales potential," he says. "Given our audience-its demographics and psychographics-the Internet...sprang to mind." With that thought, Alice's

Marketing and Promotion Director Denise St. Louis helped create the event. "It was an invitation for attendees to connect the dots at

> work, at home, at play, and get an edge on next-generation technology," says St. Louis.

As with anv brand-new creation, there were challenges that DiNardo and staff had to meet. He approximates that about three months of planning went into

cussions. Plus, we would maybe try to do six or eight discussions instead of just four."

Soul.3

Will it remain an admission-free event?

"What matters is amassing an audience that's well-qualified...someone that's worth something to the exhibitor or advertiser," says DiNardo. "As long as you can bring the people in, you can make the money part of it work, and I would prefer to keep it free to the audience.

"It was fascinating to take the entertainment side of our business, combine it with more of a business-oriented premise, and have it fit together so nicely.*



Keynote speaker and best-selling technology novelist Po Bronson autographing books for Dotcom-a-Rama attendees.

GavinAC

		InitCONTEMPORARY			i i i i i i i i i i i i i i i i i i i	La
				PIN		JZ
LW	TW		TW	LW	Trend	Stas.
1	1	SAVAGE GARDEN - I Knew I Loved You (Columbia/CRG)	2185	2310	-125	92
2	2	CELINE DION - That's The Way It Is (Epic/550 Music)	2104	2123	-19	92
4	3	FAITH HILL - Breathe (Warner Bros.)	1957	1905	+52	91
3	4	LONESTAR - Amazed (BNA)	1927	1995	-68	89
5	5	BACKSTREET BOYS - Show Me The Meaning Of Being Lonely (Jive)	1901	1770	+131	92
6	6	BRIAN MCKNIGHT - Back At One (Motown/Universal)	1849	1759	+90	91
7	7	PHIL COLLINS - You'll Be In My Heart (Walt Disney/Hollywood)	1257	1282	-25	90
8	8	98° - I Do (Cherish You) (Universal)	1232	1270	-38	92
9	9	ELTON JOHN - Someday Out Of The Blue (Dreamworks)	1213	1069	+144	87
11	10	BACKSTREET BOYS - I Want It That Way (Jive)	979	1018	-39	91
10	11	'NSYNC feat. GLORIA ESTEFAN - Music Of My Heart (Epic)	974	1059	-85	87
19	12	MARC ANTHONY - You Sang To Me (Columbia/CRG)	874	555	+319	81
16	13	SANTANA feat. ROB THOMAS - Smooth (Arista)	838	772	+66	69
14	14	SARAH McLACHLAN - I Will Remember You (Live) (Arista)	816	831	-15	90
13	15	EDWIN McCAIN - I Could Not Ask For More (Lava/Atlantic)	814	888	-74	87
12	16	ROBBIE WILLIAMS - Angels (Capitol)	776	929	-153	80
15	17	RICKY MARTIN - She's All Ever Had (C2/CRG)	716	815	-99	81
17	18	'NSYNC - God Must Have Spent A Little (RCA)	657	704	-47	86
18	19	SIXPENCE NONE THE RICHER - Kiss Me (Squint/Columbia)	632	677	-45	78
22	20	MADONNA - American Pie (Maverick/Warner Bros.)	481	446	+35	64
21	21	RICKY MARTIN feat. MEJA - Private Emotion (C2/CRG)	473	450	+23	53
23	22	MARC ANTHONY - I Need To Know (Columbia/CRG)	423	429	-6	47
20	23	PHIL COLLINS - Strangers Like Me (Walt Disney/Hollywood)	415	478	-63	53
24	24	TINA TURNER - When The Heartache Is Over (Virgin)	281	326	-45	26
31	25	JESSICA SIMPSON f/NICK LACHEY - Where You Are (Columbia/CRG)	265	199	+66	38
		Jessica and Nick brought down the house in San Francisc				50
C	3	screening for Here on Earth. New detections at WSHH, WC				
34	26	JOHN TESH/RICHARD PAGE - When She (Garden City/TeshMedia)	241	157	+84	33
39	27	AL JARREAU - Just To Be Loved (GRP)	227	129	+98	64
		Al Jarreau takes a whopping 12-notch jump up the chart i	nto Ton	30 terr	itory.	
E	3)	WMXC-Mobile PD Ron Anthony is already reporting the sor				tion.
30	28	MICHAEL W. SMITH - This Is Your Time (Reunion)	216	199	+17	30
27	29	SIXPENCE NONE THE RICHER - There She Goes (Squint/EEG)	194	242	-48	24
33	30	SUGAR RAY - Someday (Lava/Atlantic)	183	167	+16	14
25	31	CHRIS GAINES - That's The Way I Remember It (Capitol)	174	265	-91	38
32	32	BRITNEY SPEARS - From The Bottom Of My Broken Heart (Jive)	167	178	-11	30
28	33	ALISON KRAUSS - Stay (Rounder/IDJMG/Arista)	167	225	-58	
35	34	STING - Brand New Day (A&M/Interscope)				31
38	35		141	147	-6	16
		CHRISTINA AGUILERA - What A Girl Wants (RCA)	139	130	+9	10
D 20	36	SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	136	-	IIEW	23
29	37	WHITNEY HOUSTON - I Learned From The Best (Arista)	129	205	-76	15
40	38	ERIC CARMEN - I Was Born To Love You (Pyramid/Rhino)	120	106	+14	23
-	39	EDWIN McCAIN - Go Be Young (Lava/Atlantic)	109	133	-24	15
D	40	VENICE - The Man You Think Am (Vanguard)	98	-	new	20

ALL 24-7 CHART RESEARCH IS CONDUCTED AND SUPPLIED BY MEDIABASE RESEARCH, A DIVISION OF PREMIERE RADIO NETWORKS, INC.

ALL NON-MEDIABASE CHARTS ARE COMPILED BY GAVIN. THE G2 DESIGNATION REFERS TO "GAVIN SECONDARY CHARTS," COMPILED FROM PROJECTED AIRPLAY DATA SUBMITTED BY SELECT NON-MONITORED STATIONS.

ONLINE G2 TRACKING SERVICES NOW ARE AVAILABLE UNTIL 12 NOON WEDNESDAY PACIFIC DAYLIGHT TIME.

AvperACTIVE 🐲	SPINS	TREND
MARC ANTHONY - You Sang To Me (Columbia/CRG)	874	+319
ELTON JOHN - Someday Out Of The Blue (Dreamworks)	1213	+144
BACKSTREET BOYS - Show Me The Meaning Of Being (Jive)	1901	+131
SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	136	+107
AL JARREAU - Just To Be Loved (GRP)	227	+98
BRIAN McKNIGHT - Back At One (Motown/Universal)	1849	+90
LeANN RIMES - I Need You (Capitol/Curb/Sparrow)	87	+87
JOHN TESH/RICHARD PAGE - When She (Garden City/TeshMedia	a) 241	+84
SANTANA feat. ROB THOMAS - Smooth (Arista)	838	+66
JESSICA SIMPSON f/ NICK LACHEY - Where You Are (Columbia/CRG)	265	+66
FAITH HILL - Breathe (Warner Bros.)	1957	+52
'NSYNC - Bye Bye Bye (Jive)	77	+48
MACY GRAY - I Try (Epic)	90	+43
MADONNA - American Pie (Maverick/Warner Bros.)	481	+35

A/CCHARTBOUND

	SPINS
MACY GRAY - I Try (Epic)	90
LeANN RIMES - I Need You (Capitol/Curb/Sparrow)	87
'NSYNC - Bye Bye (Jive)	77
MY TOWN - Now That I Found You (Cherry/Universal)	64
LINDA EDER - Vienna (Atlantic)	63
SAISON - I Believe (Real Deal)	63
CHICAGO - If I Should Lose You (Chicago)	55
STEELY DAN - Cousin Dupree (Giant/Reprise)	46
WESTLIFE - Swear It Again (Arista)	
SANTANA - Maria Maria (Arista)	23
MY TOWN - Now That I Found You (Cherry/Universal) LINDA EDER - Vienna (Atlantic) SAISON - I Believe (Real Deal) CHICAGO - If I Should Lose You (Chicago) STEELY DAN - Cousin Dupree (Giant/Reprise) WESTLIFE - Swear It Again (Arista)	64 63 63 55 46 38

244

4

A/CRECURRENTS

	SPINS
SHANIA TWAIN - You're Still The One (IDJMG)	669
CHER - Believe (Warner Bros.)	630
98° - The Hardest Thing (Universal)	619
SHANIA TWAIN - From This Moment On (IDJMG)	570
FAITH HILL - This Kiss (Warner Bros.)	557
NATALIE IMBRUGLIA - Torn (RCA)	461
PHIL COLLINS - True Colors (Atlantic)	433
SHANIA TWAIN - You've Got A Way (IDJMG)	404
AEROSMITH - I Don't Want To Miss A Thing (Columbia/CRG)	380
BACKSTREET BOYS - All I Have To Give (Jive)	346

**ANNE COCHRAN - "Send a Message" (A&E Productions) 11 **LeANN RIMES - "I Need You" (Capitol/Curb/Sparrow) 11 SAVAGE GARDEN - "Crash and Burn" (Columbia/CRG) 7 *JESSICA SIMPSON/NICK LACHEY - "Where You Are" (Columbia/CRG) 4 *SOLEIL MOON - "Willingly" (MFO Records) 4 *CHRISTINA AGUILERA - "I Turn to You" (RCA) 4

G2SpinCREASE

BACKSTREET BOYS - "Show Me the Meaning" (Jive)	+136
LeANN RIMES - "I Need You" (Capitol/Curb/Sparrow)	+113
ANNE COCHRAN - "Send a Message" (A&E Productions)	+93
CELINE DION - "That's the Way It Is" (Epic/550 Music)	+82
DANIEL GILL - "Harbinger (Don't Whisper Away)" (Wave 2000)	+49

Reporting deadlines for G2 (Gavin Secondary) hot A/C and Mainstream A/C stations stay the same:

HOT A/C: PLEASE REPORT BY 5 P.M. (PDT) ON MONDAYS. MAINSTREAM A/C: PLEASE REPORT BY 2 P.M. (PDT) ON TUESDAYS. YOU MAY CALL IN (415) 495-1990 OR FAX (415) 495-2580 YOUR REPORT. THANK YOU VERY MUCH.

GavinHotAC

	DAC			1	
		e	DIN	e de	10
LW TI		TW	PIN LW	Trend	Stas
	SANTANA feat. ROB THOMAS - Smooth (Arista)	3266	3310	-44	88
3 3		2689	2539	+150	81
	FAITH HILL - Breathe (Warner Bros.)	2684	2536	+148	74
	SMASH MOUTH - Then The Morning Comes (Interscope)	2517	2680	-163	78
6 !		2503	2358	+145	77
	SAVAGE GARDEN - I Knew I Loved You (Columbia/CRG)	2280	2365	-85	70
7	TRAIN - Meet Virginia (Aware/Columbia)	2268	2293	-25	76
10	MACY GRAY - I Try (Epic)	2236	1956	+280	74
8	CELINE DION - That's The Way It Is (Epic/550 Music)	1972	2023	-51	64
9 1		1962	2001	-39	68
11 1		1929	1866	+63	59
12 1		1720	1804	-84	7
13 1		1661	1792	-131	7
14 1	STING - Brand New Day (A&M/Interscope)	1363	1401	-38	6
16 1	SUGAR RAY - Someday (Lava/Atlantic)	1349	1350	-1	7
17 1	TAL BACHMAN - She's So High (Columbia/CRG)	1279	1281	-2	8
18 1	FASTBALL - Out Of My Head (Hollywood)	1277	1267	+10	7
15 1	3 COUNTING CROWS - Hanginaround (DGC)	1276	1397	-121	6
22 1	TRACY CHAPMAN - Telling Stories (Elektra/EEG)	1260	1078	+182	5
G	WBMX-Boston MD Mike Mullaney tells GAVIN the story is	s "Tracy's	scored	consis	ten
y	Top 10 research since the first week we tested it."				
20 2	BACKSTREET BOYS - Show Me The Meaning Of Being (Jive)	1253	1244	+9	4
23 2	MELISSA ETHERIDGE - Enough Of Me (IDJMG)	1073	1016	+57	6
27 2	2 CREED - Higher (Wind-Up)	959	792	+167	3
	Creed's hit profile continues to grow at Hot A/C. Notable	e airplay i	increas	es foun	d a
9	KZON (5-32), KPEK (21-38), WZNE (35-47), KVSR (35-55), a	and KLLY ((34-57)	for star	ters
	3 FOO FIGHTERS - Learn To Fiy (RCA)	939	1001	-62	4
24 2	4 LENNY KRAVITZ - I Belong To You (Virgin)	938	827	+111	4
24 2 26 2	5 KID ROCK - Only God Knows Why (Lava/Atlantic)	916	853	+63	4
		510		1	1
26 2	6 MADONNA - American Pie (Maverick/Warner Bros.)	888	1136	-248	5
26 2 25 2 21 2		1	1136 575	-248 +162	i .
26 2 25 2 21 2	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	888			3
26 2 25 2 21 2 30 2	RED HOT CHILI PEPPERS - Otherside (Warner Bros.) SPLENDER - I Think God Can Explain (C2/CRG)	888 737	575	+162	3
26 2 25 2 21 2 30 2 32 2	RED HOT CHILI PEPPERS - Otherside (Warner Bros.) SPLENDER - I Think God Can Explain (C2/CRG) 'NSYNC - Bye Bye Glive)	888 737 732	575 565	+162 +167	3 4 2
26 2 25 2 21 2 30 2 32 2 29 2	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal)	888 737 732 715	575 565 659	+162 +167 +56	3 4 2 2
26 2 25 2 21 2 30 2 32 2 29 2 28 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fall (Hollywood)	888 737 732 715 685	575 565 659 712	+162 +167 +56 -27	3 4 2 2 4
26 2 25 2 21 2 30 2 32 2 29 2 28 3 34 3 31 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fail (Hollywood)	888 737 732 715 685 612	575 565 659 712 525	+162 +167 +56 -27 +87	3 4 2 2 4 2
26 2 25 2 21 2 30 2 32 2 29 2 28 3 34 3 35 3	 7 <u>RED HOT CHILI PEPPERS</u> - Otherside (Warner Bros.) 8 <u>SPLENDER</u> - I Think God Can Explain (C2/CRG) 9 <u>'NSYNC</u> - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 <u>JESSICA RIDDLE</u> - Even Angels Fall (Hollywood) 2 <u>BLINK 182</u> - All The Smail Things (Cargo/MCA) 	888 737 732 715 685 612 577	575 565 659 712 525 567	+162 +167 +56 -27 +87 +10	3 4 2 2 4 2 2 2
26 2 25 2 21 2 30 2 32 2 29 2 28 3 34 3 31 3 35 3 39 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fall (Hollywood) 2 BLINK 182 - All The Smail Things (Cargo/MCA) 3 LEONA NAESS - Charm Attack (Outpost/MCA)	888 737 732 715 685 612 577 519	575 565 659 712 525 567 462	+162 +167 +56 -27 +87 +10 +57	3 4 2 2 4 2 2 2 2
26 2 25 2 21 2 30 2 32 2 29 2 334 3 34 3 35 3 39 3 333 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fall (Hollywood) 2 BLINK 182 - All The Smail Things (Cargo/MCA) 3 LEONA NAESS - Charm Attack (Outpost/MCA) 4 MARC ANTHONY - You Sang To Me (Columbia/CRG)	888 737 732 715 685 612 577 519 451	575 565 659 712 525 567 462 353	+162 +167 +56 -27 +87 +10 +57 +98	3 4 2 2 4 2 2 2 2 2
26 2 25 2 21 2 30 2 232 2 29 2 28 3 34 3 35 3 39 3 333 3 40 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fall (Hollywood) 2 BLINK 182 - All The Smail Things (Cargo/MCA) 3 LEONA NAESS - Charm Attack (Outpost/MCA) 4 MARC ANTHONY - You Sang To Me (Columbia/CRG) 5 CHRISTINA AGUILERA - What A Girl Wants (RCA)	888 737 732 715 685 612 577 519 451 437	575 565 659 712 525 567 462 353 527	+162 +167 +56 -27 +87 +10 +57 +98 -90	3 4 2 2 4 2 2 2 2 2 2 2 2 2
26 2 225 2 21 2 30 2 32 2 29 2 33 3 34 3 35 3 39 3 33 3 40 3 D 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 8 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fall (Hollywood) 2 BLINK 182 - All The Smail Things (Cargo/MCA) 3 LEONA NAESS - Charm Attack (Outpost/MCA) 4 MARC ANTHONY - You Sang To Me (Columbia/CRG) 5 CHRISTINA AGUILERA - What A Girl Wants (RCA) 6 DIDO - Don't Think Of Me (Arista)	888 737 732 715 685 612 577 519 451 437 415	575 565 659 712 525 567 462 353 527	+162 +167 +56 -27 +87 +10 +57 +98 -90 +74	54 3 4 2 2 4 4 2 2 2 2 2 2 2 2 2 2 2 2 2
26 2 225 2 21 2 30 2 29 2 28 3 34 3 35 3 39 3 33 3 340 3 D 3	7 RED HOT CHILI PEPPERS - Otherside (Warner Bros.) 3 SPLENDER - I Think God Can Explain (C2/CRG) 9 'NSYNC - Bye Bye Bye (Jive) 0 BRIAN McKNIGHT - Back At One (Motown/Universal) 1 JESSICA RIDDLE - Even Angels Fail (Hollywood) 2 BLINK 182 - All The Smail Things (Cargo/MCA) 3 LEONA NAESS - Charm Attack (Outpost/MCA) 4 MARC ANTHONY - You Sang To Me (Columbia/CRG) 5 CHRISTINA AGUILERA - What A Girl Wants (RCA) 6 DIDO - Don't Think Of Me (Arista) 7 TAL BACHMAN - If You Sleep (Columbia/CRG)	888 737 732 715 685 612 577 519 451 437 415 365	575 565 659 712 525 567 462 353 527 341 —	+162 +167 +56 -27 +87 +10 +57 +98 -90 +74 Rew	3 ⁻ 4 ⁻ 2 ⁻ 2 ⁻ 2 ⁻ 2 ⁻ 2 ⁻ 2 ⁻ 2 ⁻ 2

ALL 24-7 CHART RESEARCH IS CONDUCTED AND SUPPLIED BY MEDIABASE RESEARCH, A DIVISION OF PREMIERE RADIO NETWORKS, INC.

ALL NON-MEDIABASE CHARTS ARE COMPILED BY GAVIN. THE G2 DESIGNATION REFERS TO "GAVIN SECONDARY CHARTS," COMPILED FROM PROJECTED AIRPLAY DATA SUBMITTED BY SELECT NON-MONITORED STATIONS.

ONLINE G2 TRACKING SERVICES NOW ARE AVAILABLE UNTIL

	-	-
HyperACTIVE &	SPINS	TREND
MACY GRAY - I Try (Epic)	2236	+280
STING - Desert Rose (A&M/Interscope)	321	+201
TRACY CHAPMAN - Telling Stories (Elektra/EEG)	1260	+182
CREED - Higher (Wind-Up)	959	+167
SPLENDER - I Think God Can Explain (C2/CRG)	732	+167
RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	737	+162
SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	221	+155
VERTICAL HORIZON - Everything You Want (RCA)	2689	+150
FAITH HILL - Breathe (Warner Bros.)	2684	+148
THIRD EYE BLIND - Never Let You Go (Elektra/EEG)	2503	+145
BEN HARPER - Steal My Kisses (Virgin)	221	+120
LENNY KRAVITZ - I Belong To You (Virgin)	938	+111
MARC ANTHONY - You Sang To Me (Columbia/CRG)	451	+98
SMASH MOUTH - Waste (Interscope)	132	+88
JESSICA RIDDLE - Even Angels Fall (Hollywood)	612	+87
SANTANA - Maria Maria (Arista)	239	+86
BELL BOOK & CANDLE - Rescue Mè (Blackbird/Atlantic)	118	+79
DIDO - Don't Think Of Me (Arista)	415	
TAL BACHMAN - If You Sleep (Columbia/CRG)	365	+68
LONESTAR - Amazed (BNA)	1929	
KID ROCK - Only God Knows Why (Lava/Atlantic)	916	+63
GOO GOO DOLLS - Broadway (Warner Bros.)	64	
LEONA NAESS - Charm Attack (Outpost/MCA)	519	
MELISSA ETHERIDGE - Enough Of Me (IDJMG)	1073	
'NSYNC - Bye Bye (Jive)	715	
BARENAKED LADIES - If I Had \$1,000,000 (Reprise)	364	
MATTHEW SWEET - Trade Places (Volcano Recordings)	33	+33

HOTACCHARTBOUND

	SPINS
STING - Desert Rose (A&M/Interscope)	321
RICKY MARTIN feat. MEJA - Private Emotion (C2/CRG)	266
SANTANA - Maria Maria (Arista)	239
SAVAGE GARDEN - Crash And Burn (Columbia/CRG)	221
BEN HARPER - Steal My Kisses (Virgin)	221
ELTON JOHN - Someday Out Of The Blue (Dreamworks)	188
GAS GIANT - Quitter (Atomic Pop)	180
TRAIN - I Am (Aware/Columbia)	180
STROKE 9 - Little Black Backpack (Universal)	171
TONIC - Mean To Me (Universal)	165
AIMEE MANN - Save Me (Reprise)	150
SMASH MOUTH - Waste (Interscope)	132
WOOD - Stay You (Columbia/CRG)	125
BELL BOOK & CANDLE - Rescue Me (Let Your) (Blackbird/Atlantic)	118
OWSLEY - I'm Alright (Giant)	98

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GOO GOO DOLLS - Slide (Warner Bros.)	1222
SUGAR RAY - Falls Apart (Lava/Atlantic)	1172
SMASH MOUTH - All Star (Interscope)	995
SIXPENCE NONE THE RICHER - Kiss Me (Squint/Columbia)	973
SUGAR RAY - Every Morning (Lava/Atlantic)	810
NATALIE IMBRUGLIA - Torn (RCA)	787
LEN - Steal My Sunshine (Epic/WORK)	778
EAGLE EYE CHERRY - Save Tonight (Epic/WORK)	730
CITIZEN KING - Better Days (& The Bottom) (Warner Bros.)	718
GOO GOO DOLLS - Iris (Warner Bros.)	681

GavinHotAC

	12	HOTAC			Ę	50
LW	TW		SPINS	Trend	Stas.	Adds
1	1	THIRD EYE BLIND - Never Let You Go (Elektra/EEG)	2095	+40	55	1
2	2	VERTICAL HORIZON - Everything You Want (RCA)	2080	+31	54	0
4	3	SAVAGE GARDEN - I Knew I Loved You (Columbia/CRG)	1684	-133	46	0
3	4	CELINE DION - That's The Way It Is (Epic/550 Music)	1600	-251	48	0
8	5	FAITH HILL - Breathe (Warner Bros.)	1583	+73	50	1
6	6	SMASH MOUTH - Then The Morning Comes (Interscope)	1579	-66	43	0
12	7	MACY GRAY - Try (Epic)	1572	+153	46	0
5	8	FILTER - Take A Picture (Elektra/EEG)	1532	-122	43	0
7	9	LONESTAR - Amazed (BNA)	1495	-34	45	1
9	10	SUGAR RAY - Falls Apart (Lava/Atlantic)	1440	-70	46	0
11	11	BACKSTREET BOYS - Show Me The Meaning Of Being Lonely (Jive)	1397	-92	47	0
10	12	SANTANA - Smooth (Arista)	1373	-136	39	0
14	13	MARC ANTHONY - I Need To Know (Columbia/CRG)	1094	-60	33	0
17	14	'N SYNC - Bye Bye (Jive)	1027	+82	38	6
15	15	TRAIN - Meet Virginia (Aware/Columbia)	1026	-71	37	0
13	16	MADONNA - American Pie (Maverick/Warner Bros.)	1008	-181	38	0
22	17	KID ROCK - Only God Knows Why (Lava/Atlantic)	989	+188	37	3
16	18	COUNTING CROWS - Hangin' Around (DGC/Interscope)	893	-141	33	1
18	19	MELISSA ETHERIDGE - Enough Of Me (IDJMG)	886	-3	36	2
24	20	TRACY CHAPMAN - Telling Stories (Elektra/EEG)	829	+166	34	6
20	21	STING - Brand New Day (A&M/Interscope)	753	-62	30	0
21	22	GOO GOO DOLLS - Black Balloon (Warner Bros.)	737	-71	26	0
28	23	JESSICA RIDDLE - Even Angels Fall (Hollywood)	731	+132	35	1
29	24	LENNY KRAVITZ - I Belong To You (Virgin)	721	+170	36	7
	D	Lenny "belongs" on the chart! He's five spots up from la airplay at WGMT, WASL, and KQMX!	st week	due to	increa	sed
19	25	CHRISTINA AGUILERA - What A Girl Wants (RCA)	682	-133	30	2
25	26	BLINK 182 - All The Small Things (Cargo/MCA)	606	-31	23	1
27	27	BRIAN McKNIGHT - Back At One (Motown)	598	-17	24	0
23	28	FOO FIGHTERS - Learn To Fly (RCA)	577	-91	22	0
30	29	CREED - Higher (Wind-Up)	569	+92	25	6
D	30	RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	553	new	27	5

G2HD1ACCHARTBOUND

	Rpts.	Adds	SPINS	frend
MARC ANTHONY - You Sang To Me (Columbia/CRG)	25	6	503	+121
SPLENDER - I Think God Can Explain (C2/CRG)	22	5	396	+113
RICKY MARTIN & MEJA - Private Emotion (C2/CRG)	19	1	388	+31
ELTON JOHN - Someday Out Of The Blue (DreamWorks)	17	3	303	+57
LEONA NAESS - Charm Attack (MCA)	14	1	301	+48

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AUDS SAVAGE GARDEN ~ Crash And Burn (Columbia/CRG) LENNY KRAVITZ - I Belong To You (VirgIn) 7 CREED - Higher (Wind-Up) N'SYNC - Bye, Bye, Bye (Jive) 6 TRACY CHAPMAN - Telling Stories (Elektra/EEG) 6 FRACY CHAPMAN - Telling Stories (Elektra/EEG) 6 FRACY CHAPMAN - Telling Stories (Elektra/EEG) 6 FRACY CHAPMAN - Telling Stories (Elektra/EEG)

KID ROCK - Only God Knows Why (Lava/Atlantic)	+188
CHRISTINA AGUILERA - I Turn To You (RCA)	+180
LENNY KRAVITZ - I Belong To You (Virgin)	+170
TRACY CHAPMAN – Telling Stories (Elektra/EEG)	+166
MACY GRAY - I Try (Epic)	+153

MUSIC RESEARCH EDITOR: KAREN BARD

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				,	
TW LW 2W		TW LW 2W		W LW 2W	TW LW .
MACY GRAY, 1 Try 51 48 36 SMASH MOUTH, Then The Morning Comes 50 47 51	VERTICAL HORIZON, Everything You Want COLLECTIVE SOUL, Needs	51 54 54 48 42 25		25 23 24 25 24 24	PHIL COLLINS, You'll Be in My Heart 19 18
THIRD EYE BLIND. Never Let You Go 49 51 49	JARS OF CLAY, Unforgetful You	40 42 25		25 24 24 24 22 23	CELINE DION, That's The Way It Is 19 17 BRIAN McKNIGHT, Back At One 19 18
FAITH HILL Breathe 49 48 35	THIRD EYE BLIND, Never Let You Go	46 45 46		24 26 24	BRIAN McKNIGHT, Back At One 19 18 BACKSTREET BOYS, Show Me The Meaning Of Being 19 18
FASTBALL, Out Of My Head 47 47 44	FOO FIGHTERS, Learn To Fly	45 43 45		24 20 24 23	ELTON JOHN, Someday Out Of The Blue 19 20
ROBBIE WILLIAMS, Angels 46 46 46	FILTER, Take A Picture	44 28 23		23 23 23 23	'NSYNC feat, GLORIA ESTEFAN, Music Of My Heart 18 18
LONESTAR, Amazed 46 44 49	RED HOT CHILI PEPPERS, Otherside	44 45 28		23 23 23 23 24 23	SAVAGE GARDEN, I Knew I Loved You 18 20
SANTANA, Smooth 35 33 35	GAS GIANT. Quitter	44 50 53		23 24 23	FAITH HILL, Breathe 18 18
COUNTING CROWS, Hanginaround 35 33 33	INDIGO GIRLS, Peace Tonight	43 44 26		20 19 17	98 DEGREES, 1 Do (Cherish You) 17 19
GOO GOO DOLLS. Black Balloon 34 32 47	JESSICA RIDDLE, Even Angels Fall	38 29 0		17 11 13	RICKY MARTIN, Private Emption 17 16
VERTICAL HORIZON, Everything You Want 34 34 31	MATTHEW SWEET, What Matters	27 40 44		17 8 7	SHANIA TWAIN, From This Moment On 11 8
WARC ANTHONY, You Sang To Me 34 32 29	LEONA NAESS, Charm Attack	26 25 18	98 DEGREES, 1 Do (Cherish You)	10 9 9	SIXPENCE NONE THE RICHER, Kiss Me 11 11
	SPLENDER, I Think God Can Explain	26 14 18	PHIL COLUNS, Strangers Like Me	10 8 14	SHANIA TWAIN, You're Still The One 11 10
FILTER, Take A Picture 31 35 23	SUGAR RAY, Falls Apart	25 25 25	BRIAN McKNIGHT, Back At One	10 10 10	SARAH McLACHLAN, I Will Remember You (Live) 11 4
CELINE DION, That's The Way It is 27 29 32	TRAIN, LAm	24 25 16	'N SYNC, Bye Bye Bye	10 8 3	98 DEGREES. The Hardest Thing 10 8
BEN HARPER, Steal My Kisses 26 27 5	MELISSA ETHERIDGE, Enough Of Me	23 21 24	MACY GRAY, I Try	10 5 0	CHER, Believe 10 6
LENNY KRAVITZ, I Belong To You 25 24 26	TRACY CHAPMAN, Telling Stones	23 25 25	SHANIA TWAIN, You're Still The One	9 9 10	AEROSMITH, I Don't Want To Miss A Thing 9 8
MELISSA ETHERIDGE, Enough Of Me 24 25 17	WOOD, Stay You	22 18 18	PHIL COLLINS, You'll Be In My Heart	9 10 11	'N SYNC, God Must Have Spent A Little 9 8
TRACY CHAPMAN, Telling Stones 24 24 28	MICHAEL HUTCHENCE, Slide Away (feat. Bono)	20 25 24	98 DEGREES, The Hardest Thing	9 8 8	R KELLY & CELINE DION, I'm Your Angel 8 7
SPLENDER, I Think God Can Explain 24 25 26	SMASH MOUTH, Then The Morning Comes	18 17 40	CHER, Strong Enough	9 9 9	RICKY MARTIN, She's All I Ever Had 8 8
	BREE SHARP, America	18 17 17	CHER, Believe	9 9 9	SIXPENCE NONE THE RICHER, There She Goes 8 4
SUGAR RAY, Someday 18 21 18	SANTANA, Smooth	17 18 16	SHANIA TWAIN, Man! I Feel Like A Woman!	9 9 9	MICHAEL BOLTON, Sexual Healing 8 4
TRAIN, Meet Virginia 18 20 20	COUNTING CROWS, Hanginaround	17 19 19	BACKSTREET BOYS, I Want It That Way	8 10 10	MARIAH CAREY, I Still Believe 7 9
	BARENAKED LADIES, Get in Line	17 15 13	SARAH McLACHLAN, I Will Remember You (Live)	8 9 10	NATALIE IMBRUGLIA, Torn 7 6
	LENNY KRAVITZ, I Belong To You	17 15 13	SHANIA TWAIN, From This Moment On	7 5 6	PHIL COLLINS, True Colors 7 6
	U2, Ground Beneath Her Feet	17 12 0	RICKY MARTIN, Private Emotion	7 6 2	ENRIQUE IGLESIAS, Bailamos 7 7
	STING, Brand New Day	16 17 20	SIXPENCE NONE THE RICHER, Kiss Me	5 6 6	JEWEL, Hands 7 9
NATALIE IMBRUGLIA, Torn 15 15 11	R.E.M., Great Beyond	15 37 42	PHIL COLLINS, True Colors	5 6 5	MARC ANTHONY, You Sang To Mei 7. 8
	DIDO, Don't Think Of Me	14 15 18	NATALIE IMBRUGLIA, Torn	5 6 5	BACKSTREET BOYS, I Want It That Way 6 10
	MATTHEW SWEET, Trade Places	14 0 0	SHANIA TWAIN, That Don't Impress Me Much	5 0 1	LONESTAR, Amazed 6 1
	MELISSA ETHERIDGE, Angels Would Fall	13 14 14	FAITH HILL, This Kiss	5 5 4	WHITNEY HOUSTON & MARIAH CAREY, When You Believe 6 5
LENNY KRAVITZ, Fly Away 14 12 14 BLESSID UNION, Hey Leonardo (She Likes Me) 14 14 12	A3, Woke Up This Morning KID ROCK, Only God Knows Why	13 13 15 13 11 11	'N SYNC, Tearin' Up My Heart BACKSTREET BOYS, All I Have To Give	5 5 6	BACKSTREET BOYS, All I Have To Give 5 5
BLESSID UNIUN, Hey Leonardo (Sne Likes Me) 14 14 12 SHAWN MULLINS, Lullaby 14 9 8	MACY GRAY, 1 Try	12 12 0	AEROSMITH, I Don't Want To Miss A Thing	4 5 5	BRITNEY SPEARS, Sometimes 5 7 MONICA, Angel Of Mine 3 8
	BETH HART BAND, L.A. Song	12 12 0	'NSYNC feat, GLORIA ESTEFAN, Music Of My Heart	4 9 7	NONICA, Angel Of Mine 3 8 'N SYNC, Tearin' Up My Heart 3 2
BARENAKED LADIES. One Week 13 14 14	CREED, Higher	9 12 14	MARIAH CAREY, I Stall Believe	2 4 4	FAITH HILL. This Kiss 2 4
	TAL BACHMAN. She's So High	9 7 0	WHITNEY HOUSTON & MARIAH CAREY, When You Believe	3 7 10	EDWIN McCAIN. I Could Not Ask For More 1 1
	NEW RADICALS, Someday We'll Know	8 7 7	EDWIN McCAIN, Go Be Young	2 1 2	SANTANA, Smooth 1 1
	TOMMY HENRIKSEN, I See The Sun	B 9 8	LIONEL RICHIE, Ladv	1 1 0	PHIL COLLINS, Strangers Like Me 1 1
	DAVE MATTHEWS BAND, Crush	8 8 7	BRITNEY SPEARS, Sometimes	1 2 5	ROBBIE WILLIAMS, Angels

Ben Harper "Steal My Kisses" (Virgin)

"I'm very excited about Ben Harper's 'Steal My Kisses' and hope a lot of people support this song." —Jen Sewell, MD, Star 100.7 (KFMB/FM)-San Diego

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TRAIN, Meet Virginia	60 61 62	CELINE DION, That's The Way It is	35 34 31	SAVAGE GARDEN, I Knew I Loved You	25 25 25	BACKSTREET BOYS, Show Me The Meaning Of Being.	TW LW 2W 30 28 2
SANTANA, Smooth SMASH MOUTH, Then The Morning Comes	59 64 64 58 63 63	SANTANA, Smooth SAVAGE GARDEN, I Knew I Loved You	34 24 22	LONESTAR, Amazed MARC ANTHONY, I Need To Know	25 22 23 24 22 21	SAVAGE GARDEN, I Knew I Loved You	28 29 2 28 28 3
MACY GRAY, I Try MARC ANTHONY, I Need To Know	58 45 44 55 60 42	BRIAN McKNIGHT, Back At One SMASH MOUTH. Then The Morning Comes	34 34 24 33 34 34	CELINE DION, That's The Way It Is ELTON JOHN, Someday Out Of The Blue	24 24 20 24 21 20		27 26 2 25 26 2
CREED, Higher AITH HILL, Breathe	40 41 20 40 30 25	FAITH HILL, Breathe BACKSTREET BOYS, Show Me The Meaning Of Beir	33 20 5	BRIAN McKNIGHT, Back At One BACKSTREET BOYS, Show Me The Meaning	21 25 24	 RICKY MARTIN, Private Emotion 	24 22 2 22 26 2
I.E.M., Great Beyond	37 41 40	MARC ANTHONY, I Need To Know	31 34 33	FAITH HILL, Breathe	21 17 21	NSYNC feat. GLORIA ESTEFAN, Music Of My Heart	21 18 1
LINK 182, All The Small Things OO FIGHTERS, Learn To Fly	36 40 38 35 40 55	'N SYNC, Bye Bye LONESTAR, Amazed	31 26 30 28 23 25 27 33 33	98 DEGREES, I Do (Cherish You) ROBBIE WILLIAMS, Angels	16 17 22 16 16 25	5 PHIL COLLINS, Strangers Like Me	21 20 2 18 18 1
ADONNA, American Pie ERTICAL HORIZON, Everything You Want	35 61 63 33 33 37	SUGAR RAY, Falls Apart ENRIQUE IGLESIAS, Be With You	27 19 3	ENRIQUE IGLESIAS, Bailamos NATALIE IMBRUGLIA, Torn	15 15 14 14 14 16	SIXPENCE NONE THE RICHER, There She Goes	18 20 1 18 19 2
ENNY KRAVITZ, I Belong To You PLENDER, I Think God Can Explain	32 32 31 32 23 25	MADONNA, American Pie MARC ANTHONY, You Sang To Me	26 33 34 25 17 4	RICKY MARTIN, She's All I Ever Had MADONNA, American Pie	14 13 5 14 15 14	PHIL COLLINS, Son Of Man	18 16 16 12
OBBIE WILLIAMS, Angels TING, Desert Rose	30 35 37 24 0 0	THIRD EYE BLIND, Never Let You Go TINA TURNER, When The Heartache is Over	25 0 0 24 25 23	BACKSTREET BOYS, All I Have To Give SHANA TWAIN, Man! I Feel Like A Woman!	11 8 5 11 12 5	5 IN SYNC, God Must Have Spent A Little. 98 DEGREES, I Do (Chensh You)	15 15
ANTANA, Maria Maria	24 2 0	FILTER, Take A Picture	24 25 26	MARC ANTHONY, You Sang To Me	11 12 14	BACKSTREET BOYS, I Want It That Way	14 14
RED HOT CHILI PEPPERS, Otherside BEN HARPER, Steal My Kisses	21 18 23 20 0 0	'NSYNC feat, GLORIA ESTEFAN, Music Of My Heart BACKSTREET BOYS, Larger Than Life	21 22 18	SIXPENCE NONE THE RICHER, Kiss Me SHANIA TWAIN, From This Moment On	10 10 10 10 7 5	SHANIA TWAIN, You're Still The One	13 15 1 13 9 1 13 15 1
AL BACHMAN, She's So High 500 GOO DOLLS, Slide	19 14 19 19 19 17	JENNIFER PAIGE, Crush SHANIA TWAIN, That Don't Impress Me Much	12 12 7 11 6 6	SANTANA, Smooth BACKSTREET BOYS, I Want It That Way	10 11 4 9 11 5	CHER, Believe ENRIQUE IGLESIAS, Bailamos	13 15 1 13 14
EONA NAESS, Charm Attack JT, My Own Worst Enemy	19, 19 17 19 19 28 18, 18 19	NATALIE IMBRUGLIA, Torn TAL BACHMAN, She's So High	10 11 10 10 13 20	CHER, Believe PHIL COLLINS, You'll Be in My Heart	9 8 8	SHANIA TWAIN, From This Moment On	12 15 1 12 9 1
EN, Steal My Sunshine BLINK 182, What's My Age Again	18 17 16	BRITNEY SPEARS, Baby, One More Time ENRIQUE IGLESIAS, Bailamos	10 11 9	FAITH HILL, This Kiss	8 5 12	98 DEGREES, The Hardest Thing	12 9 11 15 11 9
ENNY KRAVITZ, American Woman	17 25 30 17 22 15	PHIL COLLINS, You'll Be In My Heart	10 9 9 9 9 9	KENNY G, What A Wonderful World' SHANIA TWAIN, You're Still The One	8 6 1 7 8 13		10 11
DAVE MATTHEWS BAND, Crush MELISSA ETHERIDGE, Enough Of Me	17 17 18 16 12 16	SHERYL CROW, My Favorite Mistake SIXPENCE NONE THE RICHER, Kiss Me	8 9 9 8 8 8	SARAH McLACHLAN, I Will Remember You PHIL COLLINS, True Colors	6 7 (JOHN TESH with RICHARD PAGE, When She Loved Me	9 6 8 10
SOO GOO DOLLS, Black Balloon SIXPENCE NONE THE RICHER. There She Go	15 18 18 IS 15 21 19	BRITNEY SPEARS, Sometimes GOO GOO DOLLS, Iris	8 6 4 8 8 9	98 DEGREES, The Hardest Thing LeANN RIMES, I Need You	4 6 10	BRITNEY SPEARS, From The Bottom Of My Broken AEROSMITH, I Don't Want To Miss A Thing	7 6
SIXPENCE NONE THE RICHER, Kiss Me SUGAR RAY, Someday	13 12 11 13 21 14	TLC, Unpretty SIXPENCE NONE THE RICHER, There She Goes	8 8 9 8 8 9	PHIL COLLINS, Strangers Like Me 'N SYNC, God Must Have Spent A Little	2 2 8	BACKSTREET BOYS, All / Have To Give SARAH McLACHLAN, 1 Will Remember You (Live)	5 6
HIRD EYE BLIND, Never Let You Go	12 21 21	SHANIA TWAIN, Man! I Feel Like A Woman!	8 13 10	'NSYNC feat. GLORIA ESTEFAN, Music Of M	Ay Heart 1 2	EDWIN McCAIN, 1 Could Not Ask For More	5 4
OU BEGA, Mambo #5 NATALIE IMBRUGLIA, Torm	11 13 14	SHAWN MULLINS, Lullaby LENNY KRAVITZ, Fly Away	8 5 7 7 8 8	SHANIA TWAIN, That Don't impress Me Muc JEWEL, Hands	2h 1 0 0 1 0 0	D LINDA EDER, Vienna MARIAH CAREY, I Still Believe	5 5 4 3
SUGAR RAY, Every Morning	10 11 10	CHER, Believe	7 10 9			BRITNEY SPEARS, Sometimes	4 3
EVE 6, Inside Out	9 8 9	SUGAR RAY, Someday	7 21 18			LeANN BIMES I Need You	4 0 1
EVE 6, Inside Out REO HOT CHILL PEPPERS, Scar Tissue SHAWN MULLINS, Lullaby MADONNA, Beautiful Stranger		SUGAR RAY, Someday LEN, Steal My Sunshine LOU BEGA, Mambo #5 SUGAR RAY, Every Morning				LeANN RIMES, I Need You ANNE COCHRAN and JIM BRICKMAN, After All These Year R KELLY & CELINE DION, I'm Your Angel SHANIA TWAIN, That Don't Impress Me Much	4 U 3 3 3 3 2 1 3 3 3
EVE 6, Inside Out RED HOT CHLI PEPPERS, Scar Tissue SHAWN MULLINS, Lullaby MADONNA, Beautiful Stranger	9 8 9 9 12 13 9 11 10	SUGAR RAY, Somoday LEN, Steil My Sunshine LOU BECA, Mambo <i>n</i> 5 SUGAR RAY, Every Morring	7 21 18 7 7 7 7 6 10 6 8 5 8 San Diego	1027	KVIL Dallas	LEANN RIVES, I Need You ANNE COCHEAN and JM BRICKMAN, After All These Year R KELLY & CELINE D'ON, I'm Your Angel SHANIA TWAIN. That Don't Impress Me Much	adelphia
EVE 6, Inside Our RED HOT CHILL PEPERS, Scar Tissue RED HOT CHILLINS, Lullaby MADONNA, Beautiful Stranger	9 8 9 9 12 13 9 7 5 YKY St. Louis PD: Smokey Rivers	SUGAR PAY, Somoday LEN, Steil My Sunshine LOJ DEGA, Mambo 75 SUGAR PAY, Every Morning	7 21 18 7 7 7 6 10 6 8 5 San Diego Tracy Johnson	Шие воск 103,7 коль.	PD: Bill Curtis	LEANN RIVES, I Need You ANNE COCHEAN and JW BRICKMAN, After All These Year A KELLY & CELINE D'ON, I'm Your Angel S HANIA TWAIN. That Don't Impress Me Much BRICKMAN, That Don't Impress Me Much BRICKMAN, That Don't Impress Me Much BRICKMAN, That Don't Impress Me Much	adelphia
EVE 6, Inside Out BED HOT CHLIP PEPPERS, Scar Tissue SHAWM MULLINS, Lullaby MADONNA, Beautiful Stranger	9 8 9 9 12 13 9 11 10 9 7 5 YKY St. Louis PD: Smokey Rivers MD: Greg Hewitt	SUGAR RAY, Somday LEN, Steil My Sunshine LOJ BEGA. Mambo #5 SUGAR RAY, Every Morring SUGAR RAY, Every Morring SUGAR RAY, Every Morring GM/PD	7 21 18 7 7 7 6 10 6 8 5 8 San Diego Tracy Johnson MD: Jen Sewell		PD: Bill Curtis APD/MD: John King	LEANN RIVES, I Need You ANNE COCHEAN and JUN BRICKMAN, After All These Year R KELV & CELINE D'ON, I'm Your Angel SHANIA TWAIN, That Don't Impress Me Much BETODILL BETODILL WBEB Phill PD/MID: ((610)	³ ² 3 ³ adelphia Chris Conley 0) 538-1223
VE 6, Inside Out IED HOT CHILI PEPPERS, Scar Tissue HAWN MULLINS, Luilaby AADONNA, Beautiful Stranger	9 8 9 9 12 13 9 17 10 9 7 5 YKY St. Louis PD: Smokey Rivers MD: Greg Hewitt (314) 531-0000	SUGAR RAY, Somday LEN, Steil My Sunshine LOJ BEGA. Mambo #5 SUGAR RAY, Every Morring SUGAR RAY, Every Morring SUGAR RAY, Every Morring GM/PD	7 21 18 7 7 7 7 6 10 6 8 5 8 San Diego Tracy Johnson MD: Jen Sewell (858) 292-7600		PD: Bill Curtis APD/MD: John King (214) 691-1037	LANN RIVES, I Need You ANNE COCHEAN and JUN BRICKMAN, After All These Year R KELLY & CELINE D'ON, I'm Your Angel S HANIA TWAIN, That Don't Impress Me Much BETTOLLIN BETTOLLIN WBEB Phill PD/MD: ((610) WEA	adelphia
VE 6, India Our E Hot Chill PEPPERS, Scar Tissue HAWN MULLINS, Luliaby ADONNA, Beautiful Stranger	9 8 9 9 12 13 9 11 10 9 7 5 YKY St. Louis PD: Smokey Rivers MD: Greg Hewitt	SUGAR RAY, Somoday LEN, Stein W Sunshine LOU DECA, Mambo r 5 SUGAR RAY, Every Morring SUGAR RAY, Every Morring SUGAR RAY, Every Morring SUGAR RAY, Every Morring SUGAR RAY, Every Morring	7 21 18 7 7 7 6 10 6 8 5 8 San Diego Tracy Johnson MD: Jen Sewell		PD: Bill Curtis APD/MD: John King (214) 691-1037 Infinity W LW 2W	LANN RIVES, I Need You ANNE COCHARA and JUN BRICKMAN, After All These Year R KELLY & CELINE DION, I'm Your Angel SHANIA TWAN. That Don't Impress Me Much BERLOOLLIN BERLOOLLIN BOMODELIN B	adelphia Chris Conley (b) 538-1220 (b) 538-1220 (b) 538-1220 (c) 538-1200 (c) 538-1
VE 6, India Out E Und Chill PEPPERS, Scar Tisaue HAWM MULLINS, Lufaby ADONINA, Beautiful Stranger	9 8 9 9 12 13 9 11 10 9 7 5 YKY St. Louis PD: Smokey Rivers MD: Greg Hewitt (314) 531-0000 <i>Infinity</i> <i>TW LW 2W</i>	SUGAR RAY, Somoday LEN, Steil My Sunshine LOU DECA, Mambo n5 SUGAR RAY, Every Morning SUGAR RAY, Every Morning SUGAR RAY, Every Morning MCC BUILD STEIL BIOL Morney Let More Co.	7 21 18 7 7 7 7 6 19 6 8 5 8 San Diego Tracy Johnson MD: Jen Sewell (858) 292-7600 <i>Midwest</i> 7 <i>W LW</i> 2 <i>W</i> 59 56 55	FATH HILL, Breathe	PD: Bill Curtis APD/MD: John King (214) 691-1037 <i>Infinity</i> 7W LW 2W	LEANN RIVES, I Need You ANNE COCHEAN and JUN BRICKMAN, After All These Year R KELLY & CELINE D'ON, I'm Your Angel SHANIA TWAIN, That Don't Impress Me Much WBEB Phill PD/MID: ((610) WEA SAVAGE GARDEN, I Knew I Loved You	3 2 3 3 adelphia Chris Conley 0) 538-1223 AZ Radio, Inc 1W LW 2W 29 25 2
Ke 6, India Out 20 Hot Chill PEPERS, Scar Tissue AWM MULLINS, Luliaby ADONINA, Beautiful Stranger MASH MOUTH, Than The Morning Comes ARC ANTHONY, I Need To Know WIATMAN, Smooth	9 8 9 9 12 13 9 11 10 9 7 5 YKY St. Louis PD: Smokey Rivers MD: Greg Hewitt (314) 531-000 <i>Infinity</i> 7 <u>W (W 2W</u> 39 5 6 39 38 37	SUGAR RAY, Somoday LEN, Steil My Sunshine LOU DECA, Mambo n5 SUGAR RAY, Every Morning SUGAR RAY, Every Morning SUGAR RAY, Every Morning MCC BUILD STEIL BIOL Morney Let More Co.	7 21 18 7 7 7 7 6 10 6 8 5 6 San Diego Tracy Johnson MD: Jen Sewell (858) 292-7600 <i>Midwest</i> <u>TW LW 2W</u> 59 56 52 56 53 58	FAITH HILL Breather PHL COLLINS, You'll Be In My Heart SAWAGE GARDEN, Krean Loved You LONESTRA Franzer	PD: Bill Curtis APD/MD: John King (214) 691-1037 Infinity TW LW 2W 27 27 26 26 22 26 26 22 26 26 27 26 26 27	LEANN RIVES, I Need You ANNE COCHARA and JUN BRICKMAN, After All These Year R KELY & CELINE DION, I'm Your Angel SHANIA TWAIN. That Don't Impress Me Much BENDOLLIN WBEB Phill PD/MID: ((610) WEA SAVAGE GARDEN, I Knew I Loved You BRIAN MCKINGHT, Back At One CELINE TOIN That's The Wey II is	3 2 3 3 adelphi: Chris Conle D) 538-1223 AZ Radio, Inc TW LW 24 29 25 28 29
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VE 6, Inside Out Ede Hot Critill PEPPERS, Scar Tissue BHAWN MULLINS, Luliaby MADONNA, Beaufild Stranger MADONNA, Beaufild Stranger MASH MULLINS, Luliaby MASH MULTH, Then The Morrang Comes MARC ANTHONY. I Need To Know SMASH MULTH, Then The Morrang Comes MARC ANTHONY. I Need To Know SMASH MULTH, Then The Morrang Comes MARC ANTHONY. I Need To Know SMASH MULTH, Then The May It Is TAN. Bard New Day Comes March March The March Theory Comes March Maro	9 8 9 9 7 12 13 9 11 10 9 7 5 YKY St. Louis PD: Smokey Rivers MD: Greg Hewitt (314) 531-0000 <i>Infinity</i> 7W LW 2W 38 5 37 38 37 37 38 37 38 52 9 34 23 16 33 39 32 21 27 34 21 22 17 20 20 16 13 17 16 15 15 15 15 15 16 15 15 19 12 17 19 18 17 19 18 19 11 17 19 18 17 19 18 17 19 18 17 19 18 17 19 18 17 19 18 19 10 1 10 11 11 11 15 11 15 15 19 12 19 10 7 19 18 9 9 10 9 9 10 7 8 9 9 7	SUGAR PAY, Somday LEN, Steil My Sunshine LOU BECA, Maribo n5 SUGAR PAY, Every Morring SUGAR PAY, Every Morring Control Control Control Control Control SUGAR PAY, Every Morring Control Control Control Control Control Payment Control Control Control Control Payment Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Contro	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	FAITH HILL, Breathe PHL COLLINS, You'll Be In My Heart PHL COLLINS, You'll Be In My Heart SAMACE GARDEN, Know I Loved You LONESTRA, Amazad SAMACE GARDEN, Kanal Teel Like A Womant SANTANA, Smooth BACKSTREET EONS, Larger Than Life BRIAN MKONGHT, Back At One MACOMMA, American Pie CELINE DON, Theis The Way It Is ELIONISTIC Brondson (JCC) The Blee BLOCKSTDEET BOORdson (JCC) The Blee BLOCKSTDEET BOORdson (JCC) The Blee BLOCKSTDEET BRONGSON (JCC) The Blee MACE ANTHON (From The Moment On JENNEET PAGE: Crueh MARTIN MARENE, From The Moment On JENNEET PAGE: Crueh MARTIN MARENE, From The Moment On JENNEET PAGE: Crueh MARTIN MARENE, From The Moment On JENNEET PAGE: Crueh MICH JCC) (JCC) (JCC) (JCC) (JCC) HARTIN MACEST The Start CHITH HILL THE SKIS CHRIS GAINEST. The Start DC MISS A HILL BE BOERTEST. The Hard Start HILL DON'T MICH STORE STIM BB DEGRIEST. The Hard Start BB DEGRIEST. THE HARD STAR	PD: Bill Curtis APD/MD: John King (214) 691-1037 Infinity 21 27 11 25 25 22 25 25 22 20 20 22 20 20 22 20 20 22 20 18 22 20 20 22 20 20 22 20 18 22 20 20 22 20 7 20 7 7 10 7 7 3 6 5 4 6 4 6 10 22 6 4 6 4 6 4 6 4 6 4 6 4 6 5 2 6 4 4 5 7 4 5 7 7 7 7 8 6 7 7 8 7 7 8 6 6 7 6 8 7 7 8 6 6 7 6 8 7 7 7 8 7 8 7 7 8 6 6 7 7 7 7 8 7 8 7 8 7 7 8 6 6 7 6 8 7 7 7 8 7 8 7 8 7 7 8 6 7 7 7 8 7 8 7 8 7 7 8 8 7 8 7	LEANN RIVES, I Need You ANNE COCHRAN and JUN BRICKMAN, After All These Year R KELY'S OCCURAN and JUN BRICKMAN, After All These Year R KELY'S OCCURAN and JUN BRICKMAN, After All These Year SHANA TWAIN. That Don't Impress Me Much DD/MID: C (610 WEA SMACE CARDEN, I Knew I Loved You BRIAN MCKNEHT, Bark At One BRIAN MCKNEHT, Bark At One BRIAN MCKNEHT, Bark At One CRUEA DOIN. That The Wey II Is MARC ANTHONY. I Need To Kony MARCA ANTHONY. I Need To Kony MARC ANTHONY. I Need To Kony MARC ANTHONY. I Need To Kony MARC ANTHONY. I Need To Kony SARAH WALACHLAN, WINI Bernember You Lüve) LEANN RIMES, I Need You SOPENCE NORE THE RICHER, Kiss Me ARCAS MIRSON, Mere You Are PARTABUTH, I Could Yet As A Toma SOPENCE NORE THE RICHER, Kiss Me ARCAS MIRSON, Mere You Are PHIL COLLINS, Somether South BRITARY SPEARS, Sometimes JUSSING, Good MUS Have Spent A Little 'N SYNC, Bar Have Stan To Gave BB DEGREES ID O Cheme You Are PHIL COLLINS, Two Colors B D EGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, AN LI Have To Gave BB DEGREES ID SCHEET BOYS, I WART IT THAT WAY GOO GOO DOLLS, I''	3 2 3 3 adelphiz Chris Conley 0) 538-1223 Az Radio, Inc TW LW 29 22 26 24 26 24 24 22 24 27 24 22 24 27 24 22 24 27 24 22 25 27 24 22 24 25 24 27 24 25 26 24 27 24 28 8 8 8 9 10 9 10 9 10 9 10 9 10 9 10 9 10 9 10 9 10 9
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24 • gavin March 24, 2000

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GavinActiveRock

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	16	tive RDEK			é	44
			s	PIN	s K	D
LW	TW		TW	LW	Trend	Stas.
2	1	3 DOORS DOWN - Kryptonite (Republic)	1462	1382	+80	51
C		Lighting up the sales charts to the tune of over 30,000 u	nïts a w	eek, and	t now	
	9	finally resting one door up, at Number One!				
1	2	CREED - What If (Wind-Up)	1436	1447	-11	52
4	3	RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	1338	1309	+29	52
3	4	METALLICA - No Leaf Clover (Live S&M) (Elektra/EEG)	1226	1314	-88	53
5	5	GODSMACK - Voodoo (Republic/Universal)	1159	1124	+35	49
6	6	AC/DC - Stiff Upper Lip (Elektra/EEG)	1015	1007	+8	51
7	7	INCUBUS - Pardon Me (Immortal/Epic)	874	755	+119	40
C		Have you heard the acoustic version? Nah, nevermind—	we just i	vanna r	pck. Cl	neck
	J	thisout—WAZU jams 'Pardon Me' 71 times this week! WI	nat are y	ou wait	ing for	?
10	8	KORN - Make Me Bad (Immortal/Epic)	787	729	+58	47
8	9	FOO FIGHTERS - Stacked Actors (RCA)	743	750	-7	42
11	10	SMASHING PUMPKINS - Stand Inside Your Love (Virgin)	732	708	+24	46
13	11	STAIND - Home (Elektra/EEG)	692	627	+65	47
9	12	KID ROCK - Only God Knows Why (Lava/Atlantic)	663	734	-71	40
12	13	CREED - Higher (Wind-Up)	635	631	+4	48
16	14	RAGE AGAINST THE MACHINE - Sleep Now In (Epic)	604	581	+23	45
15	15	KORN - Falling Away From Me (Immortal/Epic)	571	590	-19	39
17	16	LIMP BIZKIT - Rearranged (Interscope)	528	544	-16	38
19	17	LIMP BIZKIT - Break Stuff (Interscope)	518	494	+24	39
20	18	SEVENDUST - Waffle (TVT)	498	468	+30	42
23	19	FOO FIGHTERS - Learn To Fly (RCA)	486	444	+42	39
22	20	NICKLEBACK - Leader Of Men (Roadrunner)	480	452	+28	35
24	21	P.O.D Southtown (Atlantic)	468	413	+55	38
21	22	BUSH - The Chemicals Between Us (Trauma)	460	456	+4	43
26	23	PANTERA - Revolution Is My Name (Elektra)	458	372	+86	36
14	24	DAYS OF THE NEW - Weapon and The Wound (Interscope)	450	607	-157	29
18	25	STAIND - Mudshovel (Elektra/EEG)	428	521	-93	39
27	26	LIVE - Run To The Water (Radioactive)	393	368	+25	26
25	27	<u>8 STOPS 7</u> - Satisfied (Reprise)	387	376	+11	37
33	28	MONSTER MAGNET - Silver Future (Restless)	377	280	+97	35
29	29	LIT - Miserable (RCA)	365	334	+31	22
31	30	SYSTEM OF A DOWN - Spiders (Columbia/America)	340	321	+19	37
32	31	STIR - New Beginning (Arista)	335	313	+22	23
34	32	FULL DEVIL JACKET - Now You Know (Roadrunner)	316	280	+36	33
40	33	CAROLINE'S SPINE - Nothing To Prove (Roadrunner)	288	2 22	+66	20
39	34	STATIC-X - I'm With Stupid (W. Bros.)	277	238	+39	29
38	35	SLIPNOT - Wait And Bleed (Roadrunner)	268	250	+18	24
28	36	POWERMAN 5000 - Nobody's Real (DreamWorks)	267	357	-90	22
30	37	OUR LADY PEACE - Is Anybody Home (Columbia/CRG)	264	322	-58	24
D	38	JIMMY PAGE/BLACK CROWES - What is & What (Interscope)	232	-	New	18
36	39	SANTANA - Put Your Lights On (Arista)	232	252	-20	22
D	40	KITTIE - Brackish (Artemis)	216	_	new	26

ALL 24-7 CHART RESEARCH IS CONDUCTED AND SUPPLIED BY MEDIABASE RESEARCH, A DIVISION OF PREMIERE RADIO NETWORKS, INC.

ALL NON-MEDIABASE CHARTS ARE COMPILED BY GAVIN. THE G2 DESIGNATION REFERS TO "GAVIN SECONDARY CHARTS," COMPILED FROM PROJECTED AIRPLAY DATA SUBMITTED BY SELECT NON-MONITORED STATIONS.

ONLINE TRACKING SERVICES NOW ARE AVAILABLE UNTIL 12 NOON WEDNESDAY PACIFIC DAYLIGHT TIME.

HyperACTIVE 🦛		_
	SPINS	TREND
INCUBUS - Pardon Me (Immortal/Epic)	1034	+129
FILTER - The Best Things (Reprise)	179	+126
PINK FLOYD - Young Lust (The Wall Live) (Columbia)	120	+117
3 DOORS DOWN - Kryptonite (Republic)	1624	+113
MONSTER MAGNET - Silver Future (Restless)	393	+98
PANTERA - Revolution Is My Name (Elektra)	558	+82
GUANO APES - Lords Of The Boards (Supersonic)	111	+78
CAROLINE'S SPINE - Nothing To Prove (Roadrunner)	334	+73
STAIND - Home (Elektra/EEG)	796	+70
RED HOT CHILI PEPPER – Otherside (Warner Brothers)	1498	+63
KORN - Make Me Bad (Immortal/Epic)	883	+62
PAPA ROACH - Last Resort (Dreamworks)	208	+62
TYPE O NEGATIVE - Everyone I Love Is Dead (Roadrunner)	62	+48
RAGE AGAINST/MACHINE - Sleep Now In The Fire (Epic)	679	+46
LIMP BIZKIT - Break Stuff (Interscope)	586	+46
LIT - Miserable (RCA)	408	+363
P.O.D Southtown (Atlantic)	503	+41
SEVENDUST – Waffle (TVT)	569	+37
NICKELBACK - Leader Of Men (Roadrunner)	501	+36
FOO FIGHTERS - Learn To Fly (RCA)	494	+36
FULL DEVIL JACKET - Now You Know (Roadrunner)	335	+35
STATIC-X - I'm With Stupid (Warner Brothers)	293	+35

ActiveRockCHARTBDUND	
	SPINS
PAPA ROACH - Last Resort (DreamWorks)	208
FILTER - The Best Things (Reprise)	179
CREED - With Arms Wide Open (Wind-Up)	176
ONE MINUTE SILENCE - Holy Man	171
DOPE - Everything Sucks (Epic)	129
EARTH TO ANDY -Pollute (Giant)	128
PINK FLOYD - Young Lust (The Wall Live) (Columbia)	120
GUANO APES - Lords Of The Boards (Supersonic)	111
U.S. CRUSH - Bleed (Virgin)	108
DISTURBED - Stupify (Giant)	103

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GODSMACK - Keep Away (Republic/Universal)	552
RAGE AGAINST THE MACHINE - Guerilla Radio (Epic)	431
GODSMACK - Whatever (Republic/Universal)	365
KID ROCK - Bawitdaba (Lava/Atlantic)	290
ROB ZOMBIE - Dragula (Geffen/Interscope)	280
BUCKCHERRY - Lit Up (DreamWorks)	278
OLEANDER - Why I'm Here (Republic/Universal)	266
KORN - Freak On A Leash (Immortal/Epic)	255
RED HOT CHILI PEPPERS - Scar Tissue (Warner Bros.)	254
FILTER - Take A Picture (Reprise)	251
CREED - One (Wind-Up)	246
COLLECTIVE SOUL - Heavy (Atlantic)	244
LIVE - Dolphin's Cry (Radioactive/MCA)	238
OFFSPRING - The Kids Aren't Alright (Columbia/CRG)	229
METALLICA - Whiskey In The Jar (Elektra/EEG)	208
LIT - My Own Worst Enemy (RCA)	205
LENNY KRAVITZ - Fly Away (Virgin)	202
SEVENDUST - Denial (TVT)	201
LIMP BIZKIT - Nookie (Interscope)	196
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THE HORSETOOTH JACKASS.

Hey, I didn't make that name up. Howard Stern did. That's what Howard calls his smiley producer, Gary Dell Abate, shown here visiting PD Dave "Beef" Wellington during a stopover at KXTE-Las Vegas.

Cruzing Through New England with The FNX Network

BY ALTERNATIVE EDITOR RICHARD SANDS richard@gavin.com

Welcome to the first Gavin Alternative special issue of the new millennium. Time for the old high school graduation speech: "We stand today, not only looking back, but also on the precipice of a bold, new tomorrow." Hey, too bad I never got to give such a speech. In this issue, I talk to people about the gold record that means the most to them, we check into the status of radio station festivals, and profile the band Travis, Also, our own Jhan Hiber highlights the Fall ratings for the format, with a special tribute to the 18-34 All-Stars-91X-San Diego, WXDX-Pittsburgh, and WBCN-Boston, all number one in their target demo. And speaking of Boston, stay tuned below, as we profile WFNXone of the format's true pioneers, having been on the cutting edge of Alternative music for nearly two decades. PD Cruze has been aboard since December 1997. arriving from The Buzz in Houston.

Richard Sands: Cruze, tell me what it was like coming to a legendary station like WFNX.

Cruze: 'FNX has been playing Alternative music for 17 years. It began when *Boston Phoenix* owner Stephen Mindich bought the station and launched it as the "radio version" of his award-winning alternative weekly newspaper. Although the station has evolved as the format has evolved, our synergies with *The Phoenix* remain extremely important to this day.

While it's great to be at a station with this kind of heritage, I've always thought that stations that carried on about their 15-year or 20-year heritage didn't sound cool, they just sounded *old*. If we spend too much time emphasizing the 17-year heritage of 'FNX, all we do is remind our target listener that we've been around since he was 5 or 6 years old. Here's something pretty scary—the listener at the youngest end of our target demo was eight years old when *Nevermind* came out. Kind of puts it in perspective, doesn't it?

You must face a lot of challenges programming WFNX, right? My biggest challenge at 'FNX has been redefining it for the new millennium. After WBCN became a direct format competitor in 1994,

"(I want) to get back to the longforgotten concept of creating a radio station for the listener not for the stockholders."

FNX shifted directions a number of times, and in the process lost a lot of the more "mainstream" listeners. When I arrived a little over two years ago, only the most "core" listeners were still with us and even *they* were pretty unhappy. During my first year-and-a-half we began to make progress and the ratings began climbing. Then we were handed another handicap when Arbitron enlarged the Boston market.

The market expansion was great news in that it kept Boston—which was market number ten—from falling out of the Top 10 (we're now market number eight), but it was bad news for 'FNX because our already less-than-perfect signal could not be heard *at all* in any of the newly annexed counties that were added to the market. No 'FNX diaries among the returns from the new area equaled a drop in ratings, which was particularly frustrating because it appeared to reverse our

growth trend, even though other research indicated we were continuing to grow. So how do we make our station more meaningful and more important despite these limitations? That question ultimately gave birth to the 'FNX Radio Network.

Tell me more about the network.

We began to grow the FNX Radio Network last summer when we purchased 92.1 WCDQ-Sanford, Maine. We raised the power on the station (and we have another power increase coming in a month or so) so that it covered the whole Maine/New Hampshire seacoast Portland. Maine from to Portsmouth, New Hampshire. If you're traveling north on I-95 from Boston, this new signal and our 101.7 signal from Boston overlap perfectly, and give us continuous coverage up the coast.

WFNX PD Cruze

On Thanksgiving of last year, we added 92.1 WNHQ-Manchester, New Hampshire. This new signal not only covers Manchester—a very cool small market—but also gets our signal into a huge chunk of the southern New Hampshire counties and Massachusetts counties west of Boston that are now a part of the newly expanded Boston metro. So now we can compensate for some of the handicap that the market expansion cost us.

The most exciting news yet for the FNX Radio Network is that we've just signed an agreement to purchase WWRX, a 50,000-watt sta-

www.americanradiohistory.com

tion in Providence. We're thrilled to be going into this very important New England market, and the signal on this station is absolutely fantastic. Once this station is on the air, you'll be able to drive from northern Connecticut, through Boston, and all the way to north of

> Portland, Maine, without ever losing 'FNX. Pretty powerful for a station that has always been the underdog up against the corporate monster in Boston. How does your net

work work?

The way the network functions is evolving daily. All DJs and an music—with the

exception of specialty shows that are tailored to each specific market-are simulcast out of our Boston studios. So if you're listening to Julie Kramer during middays in Boston, the listener in Portland is hearing the same show at the same time. While we have the technology to do the "Prophet type" voice-track shows, I think our live broadcast is so much more compelling. If you're listening to 92.1 'FNX in Portland, our DJs out of Boston do a better job of localizing Portland events and references than the locally-operated automated station does

But while the DJ and the music are simulcast, the real key to each of the stations is what happens between the songs. On the network, the DJs and sweepers identify the station as simply "FNX" or "The FNX Radio Network." But a number of times each hour we launch what we call "split sweepers," which in Boston may say something like, "Boston's Music Alternative, 101-7." But in Portland you'll hear, "The Music Alternative

Continued on page 28

Enp Disco Evil





Stations include:WBCNKNDDWFNXKEDJWXDXWEDGKTEGKRADWROXKXTE (top 10 phones)

WRZX KXPK KWOD



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GavinAlternative

FNX continued from page 26

for Portland and Portsmouth...92.1 'FNX." The sweepers are exactly the same length, and flow seamlessly back into the next song. The listener in Portland learns to identify his radio station as "92.1 'FNX." Our Portland & Portsmouth promotions team gets the station out at any and every event to make sure we are marketing 92.1 'FNX and that it is a real and viable Alternative radio station for that market.

Commercials are sold locally for the market as well, and we do plenty of promotions that are specific to each city. The thing that makes all of this work, is that in any New England market, Boston is a huge point of reference. Alternative music listeners in Portland, for example, are always interested in shows and events in Boston. They root for the Red Sox, the Celtics, and the Patriots. They are interested in the same things that a Boston Alternative music listener is interested in. So as long as we're covering what's going on in each individual market, being

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based in Boston is an advantage, not a disadvantage.

What would you like "the industry" to know about 'FNX?

That this is not the insignificant little station that our competitors would love for you to think that it is. We have a huge impact on record and ticket sales in Boston! Ask any retailer in this market and they'll tell you who sells records here. Our ratings are on the rise again. The FNX Radio Network is rapidly expanding—to the point where the network cume will be bigger than any of our Boston competitors.

To put it another way—you wanna break records out of New England? Here's a station that's still willing to be musically aggressive, sell records, and give you a huge impact on a number of markets when we support something. Get the add in Boston, and you're already spread across the region. But don't plan to support us only in one market. For example, I won't be able to turn the transmitter off in Providence when your records play, so don't leave our Providence station out of your plans when the

band is active in that market! What is your goal for 'FNX?

I was going to say world domination, but that seems a little clichéd. How about this—to get back to the long-forgotten concept of creating a radio station for the *listener*—not for the stockholders. And I would like to see 'FNX recognized by the industry for the groundbreaking things that we're doing. There's a reason we're one of the most-listened-to radio stations on the World Wide Web, where each listener has thousands of choices. This is an adventurous, compelling radio station! But we're not too cool to play hit music.

What's next for Cruze?

Right now, I'm so focused on the FNX Radio Network, it's hard to think about much of anything else. I think I'll always be involved in the music and entertainment business in some way, but there's so much to do with 'FNX and *The Phoenix* that I haven't really had much time to consider it. I'll say this: as long as I'm having as much fun as I'm having now, why change?

Getting Personal With Cruze

"I think there was a time that I wasn't doing radio, but I don't really remember it that well. I may have been involved in some really convoluted pyramid marketing scheme, but it's all fuzzy. After introductory part-time gigs at various stations, I landed as a Top 40 morning guy in Oklahoma City, San Antonio. Houston, and New Orleans. My programming gigs include the now defunct burlegendary WPFM-Panama City, Fla., WKBQ-St. Louis, WABB-Mobile, and ther I finally got a chance to do Alternative at KTBZ-Houston.

I am married to the lovely Nadia Behring, who is the marketing director for the FNX Radio Network. We have one dog and one cat, and have just bought a home in Somerville, Mass. Imagine that—a program director buying a house! Besides the obvious music-related hobbies, I'm into cigars, sci-fi, and collecting DVDs."

She's one twisted sister

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			S	PIN	s N	2
LW	TW		TW	LW	Trend	Stas.
1	1	RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	2115	21 40	-25	58
3	2	LIT - Miserable (RCA)	1481	1452	+29	52
4	3	SMASHING PUMPKINS - Stand Inside Your Love (Virgin)	1471	1429	+42	54
2	4	NO DOUBT - Ex-Girlfriend (Interscope)	1470	1467	+3	50
6	5	INCUBUS - Pardon Me (Immortal/Epic)	1362	1285	+77	51
9	6	BLOODHOUND GANG - The Bad Touch (Republic/Geffen/interscope)	1292	1156	+136	46
8	7	VERTICAL HORIZON - Everything You Want (RCA)	1219	1180	+39	43
5	8	LIMP BIZKIT - Rearranged (Interscope)	1203	1314	-111	51
7	9	BLINK 182 - All The Small Things (Cargo/MCA)	1170	1274	-104	51
13	10	RAGE AGAINST THE MACHINE - Sleep Now In The Fire (Epic)	1067	1042	+25	50
11	11	STROKE 9 - Little Black Backpack (Universal)	1049	1116	-67	41
10	12	CREED - What If (Wind-up)	1004	1120	-116	39
14	13	KORN - Make Me Bad (Immortal/Epic)	994	991	+3	54
16	14	GODSMACK - Voodoo (Republic/Universal)	981	861	+120	42
12	15	THIRD EYE BLIND - Never Let You Go (Elektra/EEG)	960	1047	-87	35
18	16	311 - Flowing (Capricorn)	866	845	+21	48
19	17	BUSH - The Chemicals Between Us (Trauma)	823	815	+8	50
24	18	LIMP BIZKIT - Break Stuff (Interscope)	787	708	+79	47
20	19	KID ROCK - Only God Knows Why (Lava/Atlantic)	744	794	-50	35
22	20	SUICIDE MACHINES - Sometimes, I Don't Mind (Hollywood)	740	740	+0	39
23	21	STAIND - Home (Elektra/EEG	737	727	+10	40
27	22	CREED - Higher (Wind-Up)	726	682	+44	51
15	23	THE CURE - Maybe Someday (Fiction/Elektra)	720	897	-177	40
21	24	OUR LADY PEACE - Is Anybody Home (Columbia/CRG)	708	746	-38	37
17	25	LIVE - Run To The Water (Radioactive/MCA)	708	858	-150	39
25	26	KORN - Falling Away From Me (Immortal/Epic)	653	698	-45	41
38	27	<u>3 DOORS DOWN</u> - Kryptonite (Republic/Universal)	634	418	+216	29
		Picking up steam at Alternative as sales continue to jur				
C		now up to 31,000+ units sold this week, alone. Don't m		t.		
33	28	BLINK 182 - Adam's Song (Cargo/MCA)	625	497	+128	30
26	29	FOO FIGHTERS - Learn To Fly (RCA)	613	693	-80	46
30	30	STIR - New Beginning (Capitol)	598	578	+20	34
28	31	METALLICA - No Leaf Clover (Live S&M) (Elektra/EEG)	597	621	-24	26
43	32	FOO FIGHTERS - Breakout (RCA)	552	341	+211	36
D	33	FILTER - The Best Things (Reprise)	520	_	new	32
	30	Rev it up. 99X-Atlanta goes from zero to 35 spins in just		ok Alre		
		31 spins weekly at The End-Seattle, LIVE 105-29 spins, K				
29	34	STAIND - Mudshovel (Elektra/EEG)	518	591	-73	35
32	34	P.O.D Southtown (Atlantic)	502	498	+4	34
39	36	COLLAPSIS - Automatic (Universal)	441	400	+41	24
39 45	30	CYPRESS HILL - Rock Superstar (Columbia)	396	310	+86	23
43	38	SEVENDUST - Waffle (TVT)	388	347	+41	28
42 37	30	BECK - Mixed Bizness (DGC/Interscope)	380	419	-39	24
36	39 40	MOBY - Natural Blues (V2)	373	415	-67	2:
30 44	40	SYSTEM OF A DOWN - Spiders (Columbia)	366	327	+39	27
		APOLLO 440 - Stop The Rock (Epic/550 Music)	353	463	-110	2
34	42		353	403	-110	20
35	43	U2 - Ground Beneath Her Feet (Interscope)			-110	21
31	44	OASIS - Go Let It Out (Epic)	335	521		
46	45	ANGLE APARO - Spaceship (Melisma/Arista)	304	275	+29	1
47	46	CREED - With Arms Wide Open (Wind-up)	297	248	+49	14
D	47	8 STOPS 7 - Satisfied (Reprise)	291		New of	20
41	48	POWERMAN 5000 - Nobody's Real (DreamWorks)	290	371	-81	17
D	49	THE FLYS - Losin It (Trauma)	288	-	new	21
50	50	<u>SANTANA</u> - Put Your Lights On (Àrista)	240	207	+33	27
00				_	1	1

Hyperactive 🛷	SPINS	TREND	
FILTER - The Best Things (Reprise)	5 5 7	+360	
3 DOORS DOWN - Kryptonite (Republic/Universal)	830	+234	
GUSTER - Fa Fa (Hybrid/Sire)	218	+201	
BLOODHOUND GANG - Bad Touch (Republic/Geffen/Interscope)	1465	+182	
FOO FIGHTERS - Breakout (RCA)	628	+178	
BLINK 182 - Adam's Song (MCA)	785	+174	
GODSMACK - Voodoo (Republic/Universal)	1179	+170	
MIGHTY MIGHTY BOSSTONES - So Sad To Say (IDJMG)	288	+157	
FLYS - Losin It (Trauma)	366	+246	
NINE DAYS - Absolutely (Story Of A Girl) (Sony 550)	150	+107	

Alternative CHARTROUN	
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	SPINS
MIGHTY MIGHTY BOSSTONES - So Sad To Say (IDJMG)	288
SANTANA / EVERLAST - Put Your Lights On (Arista)	276
PAPA ROACH - Last Resort (Dreamworks)	274
SLIPKNOT - Wait And Bleed (Roadrunner)	262
KITTIE - Brackish (Artemis)	251
GOLDFINGER - Counting The Days (Universal)	234
GUSTER - Fa Fa (Hybrid/Sire)	218
FENIX TX - All My Fault (MCA)	2 <u>0</u> 9
STATIC-X - I'm With Stupid (Warner Brothers)	195
PETER SEARCY - Losing Light Fast (Timebomb)	175

RAD

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Alternative RECURRENTS

	1110
BUSH - Letting The Cables Sleep (Trauma) 12	223
FILTER - Take A Picture (Reprise) 7	779
RAGE AGAINST THE MACHINE - Guerilla Radio (Epic) 5	520
BLINK 182 - What's My Age Again (Cargo/MCA) 5	506
LIT - My Own Worst Enemy (RCA) 5	506
NINE INCH NAILS - Into The Void (Nothing/Interscope) 4	155
LIVE - Dolphin's Cry (Radioactive/MCA) 4	152
LO-FIDELITY ALLSTARS - Battle Flag f/Pigeonhed (Skint/SupPop/Columbia) 3	397
RED HOT CHILI PEPPERS - Scar Tissue (Warner Bros.) 3	352
FUEL - Shimmer (Columbia/CRG)	348
COLLECTIVE SOUL - Heavy (Atlantic) 3	330
RED HOT CHILI PEPPERS - Around The World (Warner Bros.)	295
LENNY KRAVITZ - Fly Away (Virgin)	292
GODSMACK - Keep Away (Republic/Universal) 2	288
OFFSPRING - The Kids Aren't Alright (Columbia/CRG) 2	285
ORGY - Blue Monday (Elementree/Reprise)	278
EVERLAST - What It's Like (Tommy Boy)	273
KID ROCK - Cowboy (Lava/Atlantic)	267
A3 - Woke Up This Morning (Play-Tone/C2/Sony)	262
LIMP BIZKIT - Nookie (Interscope)	256

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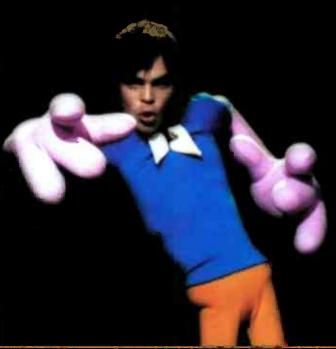
"My two favorite songs are Staind 'Home' and Filter 'The Best Things'—and I've been really into the William Orbit album." —Kim Monroe, KNDD-Seattle

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TW LW 2W	Susquehanna TW LW 2W	Infinity	AMFN	
TROKE 9, Little Black Backpack 42 41 41	THIRD EYE BLIND, Never Let You Go 39 33 38	TW LW 2W BLOODHOUND GANG. The Bad Touch 37 38 23	TW LW 2W INCLIBUS Pardon Me 42 36 39	
JEL. Sunburn 40 27 23 IMP BIZKIT, Rearranged 39 40 40	METALLICA, No Leaf Clover (Live S&M) 39 34 38 L11, Miserable 38 30 32	RED FIOT CHILI PEPPERS, Otherside 35 38 33 METALLICA, No Leaf Clover (Live S&M) 34 39 34	RED HOT CHILI PEPPERS. Otherside 40 34 38 NO DOUBT. Ex-Giriffriend 40 25 23	
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ETE SEARCY, Losing Light Fast 19 14 12 ADFORD, Don't Stop 19 10 13	LIT, My Own Worst Enemy 19 17 22 BUSH, The Chemicals Between Us 19 17 22	LIMP BIZKIT, Rearranged 17 19 22 RAGE AGAINST THE MACHINE, Guerilla Radio 17 22 18	CRAZY TOWN, Toxic 18 12 13	
WSLEY, I'm Alright 18 20 27	FILTER, Take A Picture 19 21 23	PENNYWISE, Victim Of Reality 17 25 13	BUSH Letting The Cables Sleep 18 18 20 THE CURE, Maybe Someday 18 19 21	
ONIC. You Wanted More 15 16 15	OWSLEY, I'm Alright 19 16 25	CREED, Higher 16 13 11 LIMP BIZKIT, Nookie 15 12 12	SUICIDE MACHINES, Sometimes, I Don't Mind 17 20 29 CYPRESS HILL. Rock Superstar 17 11 11	
IVE, Run Tø The Water 15 14 9 MOBY, Natural Blues 14 26 34	BLINK 182, All The Small Things 19 20 19 FOO FIGHTERS, Learn To Fly 18 17 37	THE CURE, Maybe Someday 15 14 14 BEASTIE BOYS, The Negotiation Limenck File 15 12 7	SEVENDUST, Waffle 16 16 13 SYSTEM OF A DOWN, Spiders 16 9 12	
COLLAPSIS, Automatic 14 12 10 ILTER, The Best Things 14 12 8	LIMP BIZKIT, Rearranged 18 34 36 RED HOT CHILL PEPPERS, Around The World 17 16 17	BEASTIE BOYS. Intergalactic 14 13 14 BLINK 182, What's My Age Again 14 13 13	THE FLYS, Losin It 16 14 0 PAPA ROACH, Last Resort 16 0 0	
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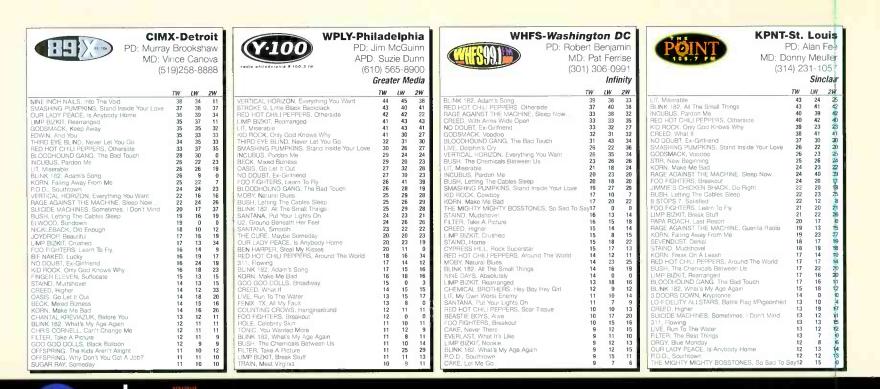




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festivals 2000. where do we stand?

BY RICHARD SANDS

Can you remember when there were no radio station festivals? Probably not. They've been around since 1933. Or at least it seems like it.

Back in the early, early days, there were just a few of these multi-band events— HFStival, KROQ Weenie Roast, BFD, etc. And those shows, although they required an inordinate amount of work to succeed, seemed to have a profound impact on ratings. The concept was that you could help build enough of a wordof-mouth "buzz" on your station that it could increase your cume and boost your ratings. Further, you could impact TSL by being the exclusive source for tickets in "listen to win" contests. Next, sales departments realized that lots of traditional and not so-traditional bucks could be made through these large captive audiences. A new revenue stream was born.

The first festivals were such a success that the concept spread, as things do in radio. Suddenly, festivals were *de rigueur*, and any Alternative station worth its salt had to at least attempt to do a large festival-type show. But, as the shows grew, problems cropped up.

First, there just weren't enough headline acts to go around. Also, with Lollapalooza and other traveling festivals, the concept became far less unique. Inevitably, stations that put on festivals were no longer able to see any ratings blips for all their hard work and effort in putting on a mega-show.

Now the latest wrinkle.

"With the Clear Channel/SFX announcement, the business of festivals must be looked at in a different light," claims Paul Jacobs of Jacobs Media. "The opportunity ladder has changed based on venue ownership, competitive factors, and the owned radio stations in a specific market." As we go full-steam ahead into the "festival season," it's a good time to check in with seven of my friends at Alternative radio, and have these leaders take stock of exactly where we are, and see where they think we are going with radio festivals.

Steve Kingston, WXRK-New York

Festivals are very important, but they're only as good as the artists that you have on the bill. When you look at that front page of SoundScan and see that the artists listed there are performing at your festival, you can be certain that the show does a lot for your station. For example, if your show has Korn, Rage, and Kid Rock, that really *is* something that raises your profile and helps you "own" those key artists in your marketplace.

But when your festival becomes a group of "emerging" artists, it doesn't help you. Now, if you *do* have emerging artists, that's okay, but you have to make it a different kind of thing. I think it should be along the lines of a lowdough show, not the major station event that takes up all of your station airtime and resources.

We look at festivals strictly as marketing/promotional vehicle. I'm lucky because I am under no sales pressure to do these shows simply for the bottom line. Really, I don't ever want to be in the "show business," where I'm forced to be putting on these events simply for reasons of revenue.

Mike O'Connor, KTCL-Denver

We created a monster that we must now all live with. KTCL's Big Adventure, now in its eighth year, brings in close to \$100,000 from sponsors. It's a pain in the ass to book, but obviously, quite lucrative. And we're a relatively small player in the Alternafest department. Luckily, through the Big Adventure and other station festivals, we have been able to justify an internal concert division here at Clear Channel, Denver. This, in turn, has enabled us to expand into concert businesses not necessarily connected with the core business of the radio group. As I write this, news of a Clear Channel merger with SFX is hitting. Radio festivals tap the synergies of consolidation and produce revenue streams that group owners have been promising Wall Street since 1995. They are here to stay.

But it's the artists who are getting rich off ticket sales. Less than 10 percent of KTCL Big Adventure net proceeds come from ticket sale profits. Generally, to overcome issues of market neutrality and promoter history, we have to overpay for bands. Perhaps we will get to participate at market value rather than at these extortionist fees when our merger goes through.

Murray Brookshaw, CIMX-Detroit

Festivals can still be a ratings getter. 89X had a great month when we stunted around our Christmas show with Bush, Oasis, Blink 182, and Ben Harper. You can make money with the shows if it's structured properly, but yes, it's still a hassle! We're going to keep doing them because it's great for the fans of the bands and 89X.

Allan Fee, KPNT-St.Louis

Yes, festivals are important benchmarks for Alternative radio in 2000. They enable radio to be a part of the Alternative music lifestyle. Here in St. Louis, Pointfest continues to grow. Showcasing the bands and putting a face on the format in our city is critical to our success for ratings *and* revenue. Festivals also offer credibility to The Point. Do listeners still like station festivals? Yes. The fests make seeing fifteen bands very affordable. For around \$20 listeners can see some of the biggest names in the business.

Do we enjoy putting them on? Yes and no. After the show sells out and the sponsorships all fall into place, it's wonderful. But putting them together can be difficult. It can take several months to put the puzzle together and sometimes it causes the programming department to take its eye off the ball. Staying on top of what's happening well in advance of the show is the key to having a successful event.

Mark Hamilton, KNRK-Portland

Wow—eight radio stations do festivals or multi-band shows in Portland alone. Over-saturation? I think so. How do listeners feel? All we can go by is that ticket sales and attendance are down and the artists are charging the stations more. Obviously, it's time to come up with fresh ideas. However, our summer festival will stay. Like many others around the country, it has become a 'market' event rather than a 'station' event. Also, it is an outstanding source of non-traditional revenue, it gets fantastic local media coverage, and, historically, there has been a ratings spike every year we've done it.

It is clear from a listener's perspective, that there are too many radio shows. Just do the math. How many 12-24, or 18-28-whatever-year-olds are there in your market? And what percentage of those actively go to shows? Divide that number by the number of radio shows the listeners could go to, while keeping in mind ticket prices, and it's frickin' scary! Do I enjoy putting them on? Yes and no. It's a great feeling when the lineup comes together, but at the same time it's incredibly draining and time consuming. It strains industry relationships and overloads your promotion staff internally.

But hey, if there's an income and ratings benefit, It's worth it. If your shows aren't making money and there's no evidence of a ratings benefit, don't keep doing them. Heritage, market size, and the competitive landscape account for everything, so my advice is this: do something different.

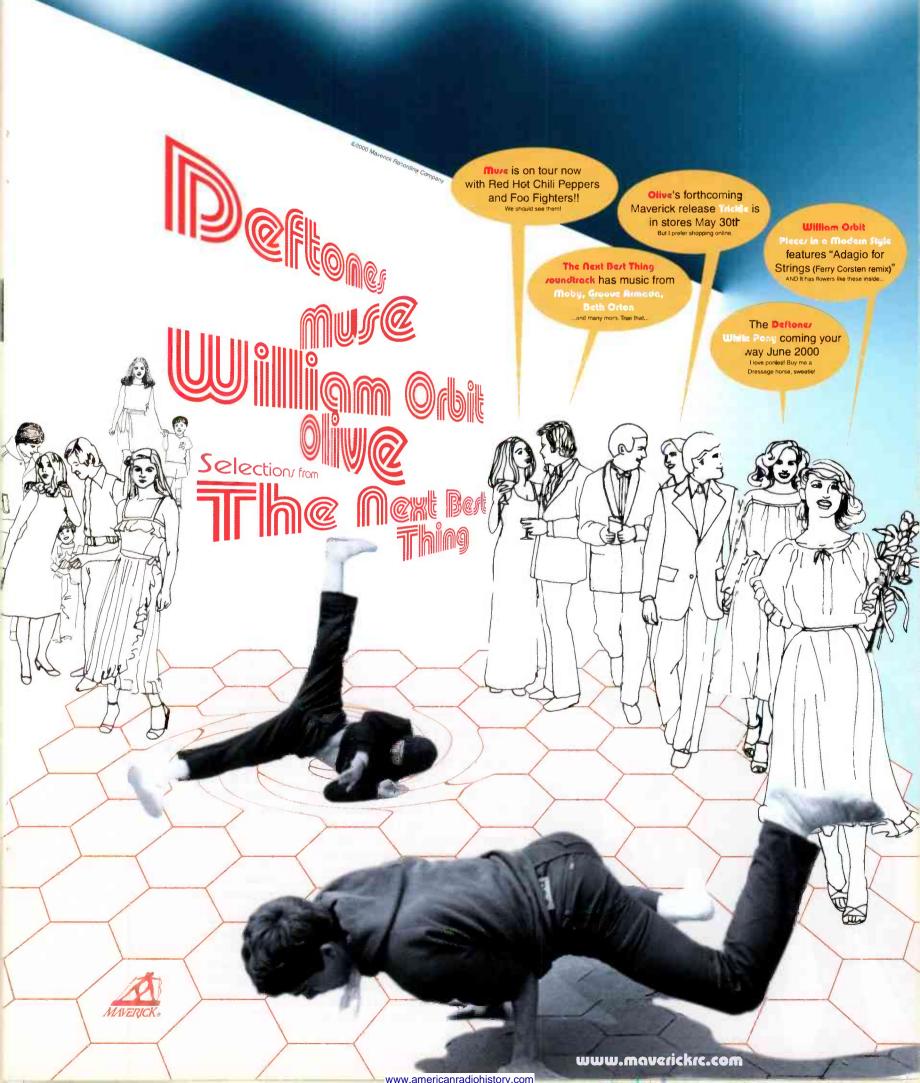
Bryan Schock, 91X-San Diego

I have no problem saying that I hate festivals! Yes, they make sense to do. Yes, the top-drawing acts are making things more and more difficult when it comes to obtaining their services for a show unless you're KROQ or 'HFS. I definitely think that the listeners enjoy them. I'm not sure what the effect on the ratings is, but they can be good-to-outstanding sources of non-traditional revenue. But in case you missed it, let me reiterate...*I* hate putting together festival shows! If I wanted to be a concert promoter, then I'd be one.

John Moschitta, WXDX-Pittsburgh

Festivals are a big plus for the station and our listeners. Pittsburgh never really has seen this X-fest type of event, so our audience is stoked about it. They usually start asking about it in November. We've been fortunate to have great bills, and the ticket is a bargain, comparatively speaking. Plus, our audience loves the event, the show, meeting bands, the whole experience. Let's just say it doesn't exactly hurt our ratings, either. X-Fest adds to the overall personality of the radio station. Our show is definitely not the 13th month, revenue-wise, as I've heard it's become at some stations. It is a very good source for non-traditional revenue. The festival takes up alot of time and effort, but it's worth it for everyone involved.

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those lovable lads

BY RICHARD SANDS

"I saw Travis perform live and I was totally blown away—they are amazing performers. But perhaps even more imporant, they write great songs. When a band has that combination, they are virtually unstoppable."—Steven Strick, WBCN-Boston

I knew I should have listened to my assistant. For almost every day for the past 12 months, this guy has been raving to me about Travis. Then I started to see Travis topping various year-end "Best Of" lists from some of the MDs I respect most. Next, about a week ago, there they were winning the prestigious "Brit Awards" for Band of the Year and Album of the Year. Now, with the first U.S. single, "Why Does It Always Rain On Me?" from their second album poised to become a monster smash, I wish I hadn't ignored my assistant!

Travis, the four-piece band from Glasgow has always been hard to peg. Since their inception in 1996, people have labeled them alternately as "cerebral art school rockers," "irrepressibly happy-golucky pop freaks," and "laconic balladeers." I don't know about all that. All I know is their current single is a hit, and it's destined to be one of Alternative's most important songs of the year.

"The single reminds me of the band James," states Q-101-Chicago's highly regarded Music Director Mary Shuminas, whose station is one of the first supporters here in America. "It's too soon to tell about the song since we just put it into rotation, but it sounds great to me."

Just who is this "Travis?" They are singer/ songwriter Fran Healy, guitarist Andy Dunlop, bass player Dougie Payne, and drummer Neil Primrose. Their first album came out in 1997 on Independiente/Epic and was called *Good Feeling*. Their sound has always confounded the critics: "Some of the reviews of the first album said that musically we were a schizophrenic band," notes singer Healy.

How did Healy react? Well, for one, he titled the second album *The Man Who*, which is named after the Oliver Sachs book *The Man Who Mistook His Wife For a Hat*, a compendium of cases about schizophrenia!

The new CD finds Travis more in tune with themselves and their music than ever. As their bio states: "It's the sound of a band pushing the envelope; leapfrogging that 'difficult' second album to emerge with a classic collection of songs."

Although new to America, *The Man Who* has already sold nearly two million copies throughout the U.K. and Europe since its release last May. It gradually climbed the U.K. album charts, finally making it to Number One (hey, that's "Top of the Pops!") 13 weeks after its release. And it is "fivetimes platinum" in the UK, making it the best-selling CD of the year 'across the pond' last year. To date, Travis has scored five songs in the British Top 20 from this one CD alone. Then, of course, there is that Brit Award for Album of the Year.

When you listen to *The Man Who*, you'll find a melodic and atmospheric depth that many feel sets them apart from other British rockers. Some have compared their sound to everyone from Simon & Garfunkel to the Plastic Ono Band, to traces of David Bowie, circa the *Hunky Dory* days. It has been said that

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Travis can take the listener "from the darkclouded paranoia of 'The Fear' to the hypnotic, piano-led, slow-motion dynamics of 'As You Are.'"

"The last album was recorded in four days with no trickery, and it became this supposedly 'schizophrenic record,'" says bass player Payne. "This time we recorded over six months in six different studios using more instrumentation—and it's turned into this weirdly cohesive piece of work."

The Man Who was actually recorded and mixed back in the summer of 1998 and into the early parts of 1999. Some of the sessions took place in Normandy in producer Mike Hedges' Chateau De La Rouge Motta studios. Guitarist Dunlop describes the three weeks as "cheese, bread, tequila, and watching shooting stars going across the sky every night."

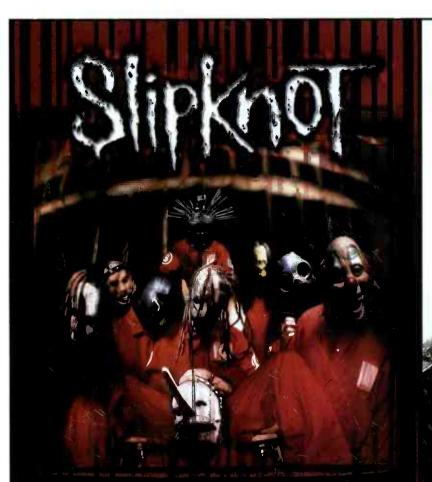
Once back in London the band continued with Nigel Godrich (Radiohead, Beck and Pavement) at the controls. To get the realism they wanted for "Slide Show," Travis even recorded the song in a car cruising the back roads of the posh St. Johns Wood neighborhood to get the desired "radio-in-traffic" sound, although they ended up settling for a backdrop of street sounds later recorded by drummer Primrose.

"The album's a wee bit more grown-up," says Healy. "But if you listen to the last song on our first album, and then put on the first track of this one, it's just a continuation, really."

Payne adds, "The best way to listen to *Good Feeling* was watching us playing it; seeing and feeling the whole thing." But Healy notes, "*The Man Who's* not a rock album in that way, it's more of a song album for staying in, rather than going out..."

It's also a huge step forward for Travis, which is currently touring North America with Oasis. And the time is right for you to be one of the early believers in North America.

"This is a good upper-demo song for us, and it's a good 'all-day' song," says Kneale Mann, MD at CFNY-Toronto. Think of it like "Wonderwall" or Radiohead's "High and Dry." Different from the norm, but extraordinary. "Why Does It Always Rain On Me?" will soon be at the top in the U.S., just like Travis has been around the rest of the world. ■



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heard the other message that he left there that I actually was convinced that it really was him!"

Gary Spivack, Capitol



It's a tie between LIVE's Throwing Copper, Matchbox 20's Yourself Or Someone Like You, and one I haven't gotten yet...Kid Rock! The latter two were special

because the walls we had to climb to break them were so un-glamorous and intense, that when I look at the end result, I say 'Yeah...I deserve that one.' LIVE was special because it was this small family that stuck together and refused to quit. LIVE is still a special family and now I think of Peter Freedman (co-manager who recently passed away) every time I look at the record on my wall.

Gary Jay, TVT

I don't have *that* many...a few of them are soundtracks. But without much thought, I'd have to say it is my Sevendust gold record for their debut album. That was a true two-year labor of love. I remember getting the Sevendust (then called Crawlspace) demo cassette from the GAVIN Seminar (in Atlanta) and playing it for the first time in our office. Then, later for Steve Gottlieb and Tom Sarig. We all knew right away how special this band was...it just took two years to enlighten the rest of the world!

Chris Woltman, Columbia

Mine is System of a Down. We convinced people who didn't believe. To date, the band has played over 250 shows and we attacked it market by market, breaking the band one station at a time. Think about this timeline...a full year of touring before we took "Sugar" to radio, Then eight months of working "Sugar" at radio. Now we have a Gold record, a sold-out tour with Sno-Core, and MTV is all over the follow-up "Spiders," with amazing stories starting at radio on this track. Now I wonder, 'is platinum in our future?'

Ted Taylor, Trauma

The record I *would* be most proud of would be an R.E.M. plaque, but I never got one! So, I would have to say the Radiohead *OK Computer* that I worked as an indie. It felt great to have my first non-blow-job plaque!

Kim White, Epitaph



Since we are just a few "units" shy of a gold record for Mr. Tom Waits, I'm going to jump the gun a little and say the progress we have made with Tom as a

radio artist makes me very proud. After all, in his 27-plus year career, he has yet to achieve this "Gold Record" status.

Incidentally, I like to give all of my records to my Dad because he really gets excited, and gets to brag to all of his friends—so most of them are on display in his office!

Bob Divney, Reprise

That would be Minnie Pearl & Charlie Weaver Live from the Grand Ole Opry with the smash single "Honky Tonk Music & Crack Cocaine." Although it may actually have been issued for the *return* of 500,000 records.

Matt Pollack, V2

It's a flat-out tie. One is my first that ever received in the industry: Joe Satriani's Surfin' With The Alien. I got it my first year in the biz at Relativity Records. It was exciting also because it was an instrumental album and we broke it off of radio airplay. No other instrumental had done so in this way in many, many years. The other record is a more recent one but also is close to the heart-Moby's Play. This one is personally satisfying because it defies the traditional blueprint for what a mainstream record sounds like, yet has reached that audience. Those are the most exciting records in a promotion persons' career. The cerebral records that are many times not so obvious to many on first impression often wind up being the most satisfying and longest lasting.

Rob Goldklang, Warner Bros



I am most proud of Static-X going gold, because our staff took a band with no base, developed it in the street, then went to radio. Because of this,

the next stop is platinum. It is always satisfying breaking new ground and developing bands for the future. It really is what we all yearn for.

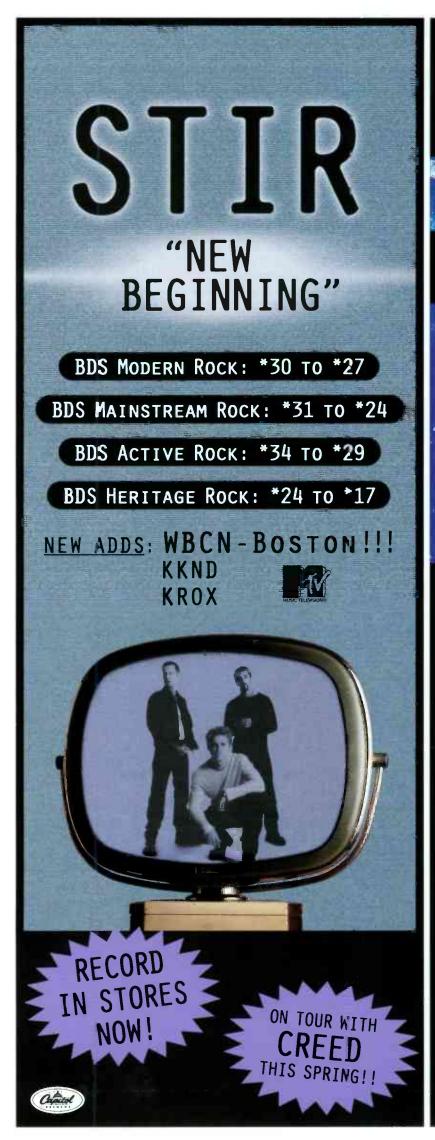
Eric Baker, Roadrunner

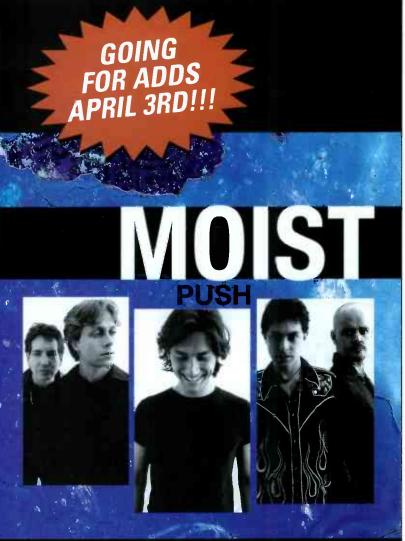
The gold record that I am most proud of is Slipknot. This was a project that Roadrunner put on the Ozfest, and they became the darlings of the tour. Slipknot sold 15,000 records out of the box, and then we decided to wait until the record sold 150,000 pieces. After that we turned the focus to radio, and the sales skyrocketed to gold and beyond, as well as a platinum long-form home video. We now have been on the charts for 33 weeks and our sales have been going up for the last six weeks in a row. It feels great that an independent label can have the same success that the majors have.

Ted Volk, Maverick

It's a great question. I was lucky to be involved with some great artists in the

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"WE HAVE A HISTORY OF REVISITING SONGS THAT SHOULD HAVE BEEN HITS THEIR FIRST TIME (IE.BARENAKED LADIES, SARAH McLACHLAN)... IT'S OBVIOUS THAT THIS VERSION OF PUSH IS MORE RELEVANT THAN EVER. IT'S ALL ABOUT THE SONG AND WE BELIEVE THIS SONG IS A HIT."

Caract

Ratinos & Research



'90s. If I had to pick one though, it would have to be Hole's Live Through This. The CD came out soon after the tragic death of Kurt Cobain. The first single

was "Miss World" and, though we barely took it into the top ten, there were just too many issues to deal with. After that single ran its course, we took several months off, and came back with "Doll Parts." It turned out to be a top three Alternative single. The best part of the project for me was that Courtney took her record door to door, and dealt with everything straight on. It was very difficult to do all the radio shows and all the other stuff we asked her to do, but she did it, and Live Through This eventually became a platinum record. To this day, I still believe it probably should have sold another million records. It was that good a CD!

Sean Maxson, Astralwerks,

I'd have to say it's Seven Mary Three American Standard. There are two main reasons. First, because it was my first. And second, because I cherish the fights that (current Y-100 APD) Suzie Dunn and I got into because she wouldn't play "Cumbersome!"

Cheryl Valentine, Tommy Boy

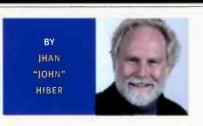
I have two. KoRn, for the first run of gold plaques for their debut album. I spent two years of my life on this band and couldn't think of anyone more deserving of success than them. The other is Everlast's Whitey Ford Sings the Blues, which is now triple platinum! I was more than happy to be an enabler for Everlast's music because he is such a special artist.

John Biondolillo, Elektra

Staind's Dysfunction is the first record I've worked for on our label that has gone gold, so it will always be one that I take pride in. We presented it to the band on my birthday last year, so that was pretty cool, and it was almost a year to the day that I had moved to New York City, so it has a lot of significance.

Dawn Hood, Virgin

My most prized platinum disc is The Verve Urban Hymns. It was a dream that finally came true when "Bittersweet Symphony" broke through on the radio. This was after many years of struggling to get some amazing songs played, including "Blue" from A Storm in Heaven, which Live 105 supported heavily. It did that with every song from The Verve we ever worked at Alternative-thank vou Richard, Steve, and Aaron for all the years of support when the band needed it most! 🔳



Remember your biology classes in high school or college? Ever look through a microscope to watch cells? In a fascinating dance, cells come together to develop into a larger organism. Of course, with the flow of life given to ups and downs, cells could also separate with once solid creations, deserting for a new direction. Sort of reminds me of the vagaries of attracting, holding, then losing listeners. Our business operates in a very fluid environmentformats wax and wane.

Judging by the latest Arbitrons, many Alternative PDs are observing first hand the frustration of losing listeners. As the statistics that follow imply, there's work ahead to keep the format's fortunes intact. However, trends can turn around. Stay tuned.

21 KEY STATIONS

When snapping format x-rays, Gavin always uses a national crosssection of stations. Here we used 21 Alternative outlets in 20 markets as our database. The breakout includes these metros:

East: Boston, New York City, Philadelphia, Pittsburgh and Washington D.C.

South: Austin, Birmingham, Charlotte, Dallas-Ft. Worth and

Houston Midwest: Chicago, Columbus,

Detroit, Minneapolis-St. Paul, and St. Louis. West: Los Angeles, Phoenix,

San Diego, San Francisco, and Seattle-Tacoma.

The regional findings were fascinating and showed how different rock genres can vary in geographical appeal.

Take the West for example. Last week we saw that among Triple A stations, the West was by far the strongest bastion. As for Alternative, among our Western sample of six leading properties, all were down vs. Summer '99 in both Adults 18-34 share and cume. By

Alternative— **A Format In Flux?**

comparison, Triple A was softer in the East, whereas 80 percent of Alternative stations examined there posted Adults 18-34 gains in both AQH share, and cume compared to the previous sweep. The picture for Alternative in the Midwest was mixed, while southern stations took a hit.

FALL '99 VS. FALL '98 = MIXED RESULTS

The best analysis of a format's vigor (or lack thereof) is to compare its scores with those from the same survey a year before. By that measure, the data in our sample showed no dramatic trend either positive or negative...

Fall '99 vs. Fall '98 Arbitron Adults 18-34 Share Metro, Total Week.

- 43 percent were stronger than a year ago.
- 14 percent remained steady (within two-tenths of a share point).
- 43 percent slipped.

The Adults 18-34 cume results paralleled the schizophrenic share story

Fall '99 vs. Fall '98 Arbitron Adults 18-34 Cume Metro, Total Week

- 43 percent had more listeners.
- 10 percent were stable.
- 47 percent lost listeners.

So the tea leaves are ambiguous. Alternative is a format in flux, poised to go up or down depending on other survey result. This is an indicator of possible problems.

FALL '99 VS. SUMMER '99

The picture is clarified when you plug in the comparisons to the Summer survey. The good news is that the 18-34 numbers are stronger than indicated when we looked at the 12+ report card several weeks ago. There, Alternative saw only | AT (831) 648-3822.

nine percent of its stations up vs. Summer '99. The news is better here if only somewhat ...

Fall '99 vs. Summer '99 Arbitron Adults 18-34 share Metro, Total Week

- 33 percent rose.
- 10 percent were level.
- 57 percent saw declines.

Amazingly, for adults 18-34 cume performance you can plug in percentages identical to the AQH share breakout just above. Almost 60 percent saw AQH and cume damage-not as big a hit as suffered by Triple A but still more than a bruise. It seems the heady champagne days of a strong Summer score may have turned into a hangover once the latest standings were published.

INSPIRATIONAL ALL-STARS

As Alternative's PDs examine their options, successful role models exist for inspiration. Among our 21station sample these three earned All-Star status by grabbing the top spot among Adults 18-34 in their respective metros. Congrats to number one outlets...

- WBCN-Boston
- WXDX-Pittsburgh
- XTRA/FM-San Diego

CULTURAL SHIFT?

Can it be a coincidence that Top 40, Country, and Mainstream A/C scored big success in Fall '99 while rock formats such as Alternative and Triple A slipped? It will be fascinating to track this as other survey data arrives. Is there a cultural shift in taste taking place or was the Fall book a fluke? With the start of the Spring sweep just days away, we'll find out soon.

IF YOU WANT TO TALK TO ME ABOUT THIS OR ANY OTHER RATINGS OR RESEARCH TOPIC, JUST BUZZ ME IN CARMEL, CALIF.

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most added including KTCL-Denver KWOD-Sacramento WROX-Norfolk

TOURING WITH MXPX BEGINNING IN APRIL

> WARPED TOUR THIS SUMMER



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MININ





THE MUSIC MEETING



Cody Alan MD/afternoons, "The Wolf," KPLX-Dallas Background: I've been at The Wolf (KPLX) for five years, the

past two as MD. Previously, I worked at both WWKA-Orlando and WCOS-Columbia, S.C.

What is your definition of a music director? Simply put, the music director overees all the music on the air at the station. The music director should have great ears for deciphering

the best new music and which songs lend balance to the playlist. They should also understand maintaining a good flow in the music mix.

How much research is Involved in your job? Here at The Wolf, we research our currents locally each week.

When should you trust your Instincts more than you trust your consultant (or research)? We don't use any consultants. As for research, it often takes a few weeks before any song is familiar enough to show up in our research. Therefore, as MD, your instincts are vital in choosing new music. It's important to know your listeners and what they like.

Who (besides you) is involved in the music decisions? Our director of FM programming in Dallas and Atlanta Brian Phillips, and APD Smokey Rivers and I meet at least once a week to make the music decisions.

How much of your time do your actually devote to listening to new music? I listen to new music constantly. I believe in listening to every CD that crosses my desk. In fact, I have a 30-minute commute and will usually listen on the way to and from the studios each day.

What songs are you most excited about right now? Here at The Wolf, our positioner is "Texas Country," which makes some of our big impact records unique. For example, our audience loves Texans Charlie Robison's "My Hometown" and Pat Green's "Carry On." We're also getting great response on songs like Toby Keith's "How Do You Like Me Now?!" and the Dixie Chicks' "Goodbye Earl." Look out for Lee Ann Womack's "I Hope You Dance." This one will be Song of the Year.

RAIDERS OF THE LOST GAVIN SEMINAR PHOTOS



Four Posers! WUSZ's Tom Martinez, Curb's Steve Holy, WXFL's Gary Murdock, and WQKC's Greg Scott Fisher.



KNFR's Paul Neumann with Virgin's Clay Davidson.



Workin' The Room! (L-r): MCA's Bill Macky, Columbia's Mike Rogers, and Epic's Rob Dalton.



COUNTRY CHART EDITOR MARCUS ROWE marcus@gavin.com

GAVIN Honors Diane Richey

BY JAMIE MATTESON

Since Diane Richey opened her independent radio promotion company (the first to specialize in GAVIN promotion) over 14 years ago, her name has become synonymous with GAVIN Country Promotion. In her career to

date, Richey has won eight GAVIN Awards for Promotion and in 1995 she was named "Independent of the Year" at the first and only Country Radio Broadcasters Awards. During this year's

GAVIN Seminar in San Francisco, not only did Diane win the GAVIN Promotion Person of the Year Award, she was also presented with a special award, the first-ever Country Promoter Person of the Decade: 1990-2000. At the awards presentation, we announced that Richey was following in the footsteps of Candace Bergen in that she has taken herself out of the running in this category for future GAVIN Awards.

"GAVIN is a great training ground

ON THE MOVE Steve Guitarri

for future regionals and even VPs," says Richey. "Look at Warner/ Reprise's Jack Purcell, Columbia's Ted Wagner, and Epic's Rick Hughes. They all started in promotion calling GAVIN stations. MCA's Royce Risser, Mercury's Chad



Schultz, BNA's Tony Morreale and Jimmy Rector, and Arista's Jeri Detwieller and Lori Hartigan are some of today's best regionals and they all began their careers calling GAVIN

stations. There are a lot of talented people out there doing GAVIN promotion. I've just been doing it longer and as a result, I seem to know more people!"

As Richey has graciously stepped off the award platform, we would like to honor her achievements by fondly referring to future GAVIN Promotion Person of the Year awards as "The Richey"! Kind of the like The Oscars but without the little man!

New gig: OM of Cox Radio's KCYY-FM (Y100) and Classic Country KKYX/AM-San Antonio. Start date: March 16.

Previous gig: APD/MD at KKBQ-Houston. First order of business: Prepare the staff for the Country radio battle of a lifetime. What about your new job excites you? Working for Cox is really exciting—great people and a great company. We've got all the tools we need to win in San Antonio and I'm looking forward to beginning the battle! Two highlights you've heard about San Antonio: It's a beautiful city and there's great attractions like the Riverwalk, Sea World, and Fiesta Texas. A bonus highlight is The Spurs! I'm a huge basketball fan, so I'll take this opportunity to position myself for free Spurs tickets (I hope my GM is reading this!). What will you miss most about Houston? Two of my favorite restaurants: The Palm and a little Italian place called Napoli's.

The worst part of moving: Special friendships sometimes take a back seat because you're building yourself a new life in a new city. Sometimes the geographical distance makes it hard, but this time it's not so bad because San Antonio is just three hours down the road!



Arista's Bobby Kra g and Lori Hartigan with KYCY's Richard Ryan and Steve Jordan.







CRS-31 The missing film...is found!

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GavinCountry



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Som CREASE @	SPINS.
Dixie Chicks "Goodbye Earl" (Monument)	+447
Faith Hill "The Way You Love Me" (Warner Bros.)	+344
Clay Walker "The Chain Of Love" (Giant)	+342
Tracy Lawrence "Lessons Learned" (Atlantic)	+326
Chad Brock "Yes!" (Warner Bros.)	+310

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1100						

Bots, Spins

8	80	THE KINLEYS - She Ain't The Girl For You (Epic)
9	77	TIM RUSHLOW - When You Love Me (Atlantic)
7	70	THE WARREN BROTHERS - That's The Beat Of A Heart (BNA)
15	65	JOHN MICHAEL MONTGOMERY - You Are (Atlantic)
5	54	MARTY RAYBON - Cracker Jack Diamond (Tri Chord)

CountryRECURRENTS	
Contra Aller	30
	SPINS
TIM McGRAW - My Best Friend (Curb)	3888
LONESTAR - Smile (BNA)	3440
DIXIE CHICKS - Cowboy Take Me Away (Monument)	3147
FAITH HILL - Breathe (Warner Bros.)	2955
SHEDAISY - This Woman Needs (Lyric Street)	2177
BRAD PAISLEY - He Didn't Have To Be (Arista)	2111
TIM McGRAW - Something Like That (Curb)	2044
GARTH BROOKS - Do What You Gotta Do (Capitol Nashville)	1834
MARTINA McBRIDE - I Love You (RCA)	1774
LONESTAR - Amazed (BNA)	1770

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. 1	41	20				6.5
	-	TOP 20 HITS IN THE TOP 20	ΜA	RKE	ΤS	
LW	TW		TW	LW	TREND	Stations
2	1	GEORGE STRAIT - The Best Day (MCA)	931	907	+24	26
1	2	TOBY KEITH - How Do You Like Me Now ?! (DreamWorks)	896	952	-56	26
5	3	TRACY LAWRENCE - Lessons Learned (Atlantic)	828	747	+81	26
7	4	C. BLACK/S. WARINER - Been There (RCA)	759	687	+72	26
4	5	MARTINA MCBRIDE - Love's The Only House (RCA)	753	769	-16	26
9	6	FAITH HILL - The Way You Love Me (Warner Bros.)	683	617	+66	26
6	7	MARK WILLS - Back At One (Mercury)	632	738	-106	26
11	8	PHIL VASSAR - Carlene (Arista)	606	558	+48	26
10	9	JO DEE MESSINA - Because You Love Me (Curb)	605	614	-9	26
13	10	KENNY ROGERS - Buy Me A Rose (Dreamcatcher)	563	535	+28	24
16	11	DIXIE CHICKS - Goodbye Earl (Monument)	550	473	+77	26
14	12	ANDY GRIGGS - She's More (RCA)	517	525	-8	25
17	13	KENNY CHESNEY - What I Need To Do (BNA)	513	436	+77	25
15	14	CHELY WRIGHT - It Was (MCA)	504	494	+10	25
-	15	VINCE GILL - Let's Make Sure We Kiss Goodbye (MCA)	400	348	+ 52	25
18	16	TRISHA YEARWOOD – Real Live Woman (MCA)	399	419	-20	24
D	17	COLLIN RAYE - Couldn't Last A Moment (Epic)	369		new	26
20	18	MONTGOMERY GENTRY - Daddy Won't Sell The Farm (Columbia)	366	387	-21	26
D	19	CLAY WALKER - The Chain Of Love (Giant)	345	_	new	24
D	20	CHAD BROCK - Yes! (Warner Bros.)	318	-	new	22

THE 20/20 PANEL INCLUDES: KEEY, KIKK, KILT, KKBQ, KMLE, KMPS, KNVX, KPLX, KSCS, KSCN, KYCY, KYNG, KZLA, WIL, WKHX, WKIS, WKKX, WKLB, WMJC, WMZQ, WPOC, WUSN, WXTU, WYAY, WYCD, & WYNY.

GavinCountry

Michael J. Foxx, MD, WPOC-Baltimore

"I have to say that Nashville is putting out a lot of great product right now! One song that immediately comes to mind is Chad Brock's 'Yes!'! This song has an incredible hook and strong vocals! I personally love the story that he delivers in this single! He ropes you in, making you a part of the song and its message! Our listeners love it!...I'm really impressed with Rebecca Lynn Howard and the



power of her voice! Her vocal ability is beyond anything we have seen in quite some time! I feel that in three to four years she will be country's Female Vocalist of the Year! I spent time with her at CRS, and now I'm a believer in what she does! 'Out Here in the Water' is a song that should take her where she needs to be!...The Dixie Chicks' 'Goodbye Earl' is our number one most-requested song right now! Our listeners either love it or they hate it! However, the majority is very positive and strong enough to take it to number one!...We have been getting tremendous response to Rascal Flatts' 'Prayin' For Daylight' on our Saturday Countdown show! Our listeners have really taken a liking to these guys in just a short time!...I'm really impressed with Lee Ann Womack's new single 'I Hope You Dance'! I loved it from the very first listen! I must say, however, that MCA needs to stop releasing records for at least six months...they have way too many hits out there right now!"

Dave Jackson, MD, WKCQ-Saginaw, Mich.



"Reba McEntire's 'I'll Be' is one of the hottest records we have on the air right now! The request lines are burning up for this one! We have a special segment every day called 'Song Wars' where we place two songs against each other. Reba continues to win on a daily basis! She is the queen!...l really like Chad Brock's 'Yes!'! It's a fun song and the hook puts a smile on your face!...Brad Paisley's 'Me Neither' is another one of those songs that produces a smile every time you hear

it! It's a fun tune that makes you 'gut laugh,' which doesn't happen very often in Country radio!...I saw Rascal Flatts perform at CRS this year and they were incredible! They express themselves exceptionally well in their music! I'm looking forward to hearing the entire album!...We are looking to add Sons of the Desert's 'Change' very soon! This is a song that moves! It's great to have these guys back on the radio!...I have to admit that the first time I heard Eric Heatherly's remake of 'Flowers On the Wall' I wasn't sure if it would work or not! However, this thing is contagious! We love it! It keeps you drumming through the last 30 seconds of airplay!...Along with Rascal Flatts, Phil Vassar was one of the best shows I saw at CRS! I was truly impressed with his stage presence and ability to connect with the audience! 'Carlene' continues to get more and more calls on our station every day!"

Pam Morgan, MD, WNKT-Charleston, S.C.

"Reba's 'I'll Be' is already doing really well for us! It's such a beautiful song!...Vince Gill's 'Let's Make Sure We Kiss Goodbye' is generating a lot of phones!...Women love Kenny Rogers' 'Buy Me a Rose'! That song and Tracy Lawrence's 'Lessons Learned' are doing amazing things as far as listener response! Tracy always does well

in the South!... Toby Keith's 'How Do You Like Me Now?!' is huge here too!...There is so much good new music out there right now! I think my favorite is probably Gary Allan's 'Lovin' You Against My Will'! It's so cool, I love it!...I'm already a big fan of Darryl Worley's! 'When You Need My Love' is wonderful, as is the whole album!...Two new up-tempo songs I really like are Sons of the Desert's 'Change' and Joe Diffie's 'It's Always Somethin"! They



sound great on the radio!...Speaking of up-tempo, we had a Yankee Grey concert recently as part of our St. Jude's wrap-up! We raised \$96,000 in our first telethon last year, and our preliminary totals for this year are already over \$117,000!"

EMAIL COMMENTS TO JAMIE@GAVIN.COM OR CALL (615) 255-5010

	ųe	Gonna.A				
LW	TW		Stations	Adds	SPINS	TREND
1	1	GEORGE STRAIT - The Best Day (MCA)	100	0	3796	-47
4	2	MARTINA MCBRIDE - Love's The Only House (RCA)	99	0	3783	+22
2	3	TRACY LAWRENCE - Lessons Learned (Atlantic)	99	0	3722	-90
3	4	TOBY KEITH - How Do You Like Me Now ?! (DreamWorks)	100	0	3653	-157
5	5	CLINT BLACK w/ STEVE WARINER - Been There (RCA)	100	0	3565	+150
7	6	PHIL VASSAR - Carlene (Arista)	99	0	3446	+217
9	7	CHELY WRIGHT - It Was (MCA)	100	0	3105	+96
12	8	KENNY ROGERS - Buy Me A Rose (Dreamcatcher)	96	1	3057	+264
C		Kenny leaps four spots into the Top 10 with the week's second	nd bigge	est spi	increase	with
	2	heavy support from KMXH 63X, WAYZ 50X, WTCR 50X, WAAG 4	19X, WTN	IT 47X	, and KO	JL 46X!
10	9	FAITH HILL - The Way You Love Me (Warner Bros.)	99	0	3052	+181
13	10	ANDY GRIGGS - She's More (RCA)	99	0	2921	+147
11	11	MONTGOMERY GENTRY - Daddy Won't Seli The Farm (Columb a)	100	1	2882	+75
15	12	KENNY CHESNEY - What I Need To Do (BNA)	100	0	2677	+150
14	13	TRISHA YEARWOOD - Real Live Woman (MCA)	98	0	2612	+56
16	14	VINCE GILL - Let's Make Sure We Kiss Goodbye (MCA)	100	0	2571	+159
17	15	JESSICA ANDREWS - Unbreakable Heart (DreamWorks)	99	0	2436	+29
18	16	COLLIN RAYE - Couldn't Last A Moment (Epic)	99	0	2366	+119
19	17	YANKEE GREY - Another Nine Minutes (Monument)	98	1	2242	+113
21	18	BRAD PAISLEY - Me Neither (Arista)	100	1	2234	+221
22	19	CLAY WALKER - The Chain Of Love (Giant)	99	2	2229	+242
20	20	TRACE ADKINS - More (Capitol Nashville)	100	0	2132	+119
8	21	GARTH BROOKS - Do What You Gotta Do (Capitol Nashville)	77	0	2090	-971
24	22	DIXIE CHICKS - Goodbye Earl (Monument)	90	4	1968	+298
23	23	TY HERNDON - No Mercy (Epic)	95	2	1840	+61
27	24	CHAD BROCK - Yes! (Warner Bros.)	98	5	1820	+227
26	25	CLAY DAVIDSON - Unconditional (Virgin)	97	3	1785	+189
25	26	JENNIFER DAY - The Fun Of Your Love (BNA)	88	1	1705	+54
28	27	ALAN JACKSON - The Blues Man (Arista Nashviile)	90	0	157 9	+13
29	28	THE WILKINSONS - Jimmy's Got A Girlfriend (Giant)	69	0	1232	+49
30	29	JOE DIFFIE - It's Always Somethin' (Epic)	73	6	1138	+131
33	30	ERIC HEATHERLY - Flowers On The Wall (Mercury)	66	8	1058	+227

12 Country

	ARTISTS WITH NO MORE THAN 3 TOT	10 5	- INC	
TW		Strs.	ADDS	SPINS
1	PHIL VASSAR - Carlene (Arista)	99	0	3446
2	CHELY WRIGHT - It Was (MCA)	100	0	3105
13	ANDY GRIGGS - She's More (RCA)	99	0	2921
4	MONTGOMERY GENTRY - Daddy Won't Sell The Farm (Columbia)	100	1	2882
5	JESSICA ANDREWS - Unbreakable Heart (DreamWorks)	99	0	2436
6	YANKEE GREY - Another Nine Minutes (Monument)	98	1	2242
7	BRAD PAISLEY - Me Neither (Arista)	100	1	2234
8	CHAD BROCK - Yes! (Warner)	98	5	1820
9	CLAY DAVIDSON - Unconditional (Virgin)	97	3	1785
10	JENNIFER DAY - The Fun Of Your Love (BNA)	83	1	1705
11	THE WILKINSONS - Jimmy's Got A Girlfriend (Giant)	69	0	1232
12	ERIC HEATHERLY - Flowers On The Wall (Mercury)	66	8	1058
	Eric takes his retro-cool sound into the Top 30 this week with eight new adds including	g WBTU 18	IX, WGG	ic 14X,
	HUNDER ADDE ADDE HUNDER ADDE HUNDER ADDE			

KVOX 12X, KMON 10X, WCTY 10X, WGTR 10X, WPAP 10X, and WXCY 10X!



w americanradiohistory com

Danni Leigh "Honey, I Do" (Monument)

Danni's intoxicatingly high-energy pure country sound was a hit first at the GAVIN Seminar, then at CRS, and radio is next! With eight early adds, she's poised to chart next week!





We are a lucky bunch in that the Americana audience enjoys a higher level of technical sophistication than most formats. Because most towns

Impact DATES

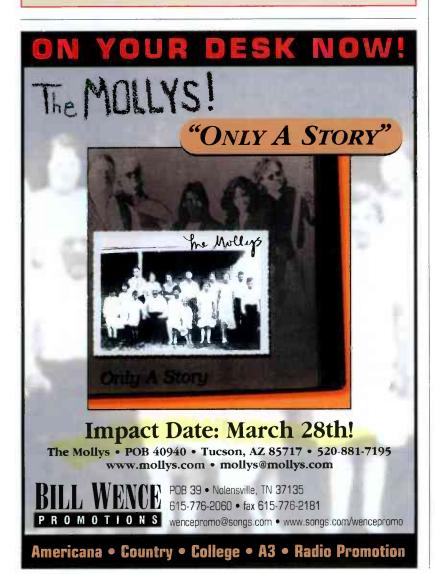
(subject to change) MARCH 28

Nickel Creek Nickel Creek (Sugar Hill) Aubrey Haynie A Man Must Carry On (Sugar Hill)

Yo-Yo Ma, Edgar Meyer, Mark O'Connor Appalachian Journey (Sony Classical) Pat Green Carry On (Greenhouse) don't presently have an Americana radio outlet, it's caused people to seek the music out, finding it most often on far away Websites. Wish I had a nickel for every time I've been asked for this list already! Nice and concise, here they are in one place! I'm happy to report that almost all our Americana reporters have a site. Happy surfing!

Claire Lynch Love Light (Rounder) The Mollys Only A Story (APN) APRIL 4 Kelly Hogan Beneath the Country Underdog (Bloodshot)

Todd Snider Happy To Be Here (Oh Boy) Ray Price (Justice/Buddah) Jim Roll Lunette (New West) Johnny Russell Actin' Naturally (OMS) Buzz Cason East Of Nashville (Arena)



REPORTER WEBSITES

ACOUSTIC CAFE: www.acafe.com DMX: dmxmusic.com FAT MUSIC: www.fatmusic.com

KALX-BERKELEY,Calif: kalx.berkeley.edu KAZU-PACIFIC GROVE, Calif: www.kazu.org KBCR-STEAMBOAT SPRINGS, Colo: www.kbcr.com KBCS-BELLEVUE, Wash: www.kbcs-fm.org KCMU-SEATTLE, Wash: www.kcmu.org KCSN-NORTHRIDGE, Calif: www.kcsn.org KCSS-TURLOCK, Calif: www.kcss.com KDHX-ST. LOUIS, Mo: www.KDHX.org KFAL-FULTON, Mo: www.kfal.com

KFAN-FREDRICKSBURG, Tex: www.texasrebelradio.com KFJC-SAN JOSE, Calif: www.kfjc.org

KFJM-GRAND FORKS, N.Dak: www.und.nodak.edu/org/nlpr

KGLP-GALLUP, N.Mex: www.kglp.com KGLT-BOZEMAN, Mont:

www.montana.edu/kglt KGSR-AUSTIN, Tex: www.kgsr.com KHYI-PLANO/DALLAS, Tex:

www.khyi.com KKDY-WEST PLAINS, Mo:

www.kkdy.com

KLOA-RIDGECREST, Calif: kloafm.com KMON-GREAT FALLS, Mont: www.kmon.com

KNBT-NEW BRAUNFELS, Tex: www.radionewbraunfels.com

KNON-DALLAS, Tex: www.knon.org KNOT-PRESCOTT, Ariz:

www.knotradio.com KOPN-COLUMBIA, Mo: www.kopn.org KPFA-BERKELEY, Calif: www.kpfa.org KPFK-WEST HILLS/LOS ANGELES, Calif:

www.kpfk.org KPFT-HOUSTON, Tex: www.kpft.org KPIG-MONTEREY, Calif: www.kpig.com

KRCB-ROHNERT PARK, Calif: www.KRCB.org

KRCL-SALT LAKE CITY, Utah: www.krcl.org

KRSJ-DURANGO, Colo: www.fcb@frontier.net KRXS-GLOBE/PHOENIX, Ariz:

www.krxs.com KSUT-IGNACIO, Colo: ksut.org

KSYM-SAN ANTONIO, Tex: www.accd.edu/tcmn

KTJJ-FARMINGHAM, Mo: www.americana-music.com/KTJJ.html

KTXN-VICTORIA, Tex: www.texasmix.com

KULP-EL CAMPO, Tex: www.leadernews.com

KUOP-STOCKTON, Calif: www.kuop.org KUSH-CUSHING, Okla: www.brightok.net/~kush

KUT/FM-AUSTIN, Tex: www.kut.org

KVLR-TWISP, Wash: www.kvlrradio.ret **KVMR-NEVADA CITY, Calif:** www.kvmr.org KXCI-TUCSON, Ariz: www.kxci.org **KZSU-STANFORD, Calif:** www-kzsu.stanford.edu KZYX-PHILO, Calif: www.kzyx.org MUSIC CHOICE: mc1.musicchoice.com NETRADIO: www.netradio.com/channels/altcountry/ index.html **SPINNER.COM:** www.spinner.com/index.jhtml TWANGCAST.COM: www.TwangCast.com WBGU-BOWLING GREEN, Ohio: www.wbgufm.org WCBE-COLUMBUS, Ohio: wcbe.org WCBN-ANN ARBOR, Mich: http://wcbn.org WDBM-E, LANSING, Mich: www.wdbm.msu.edu WDVR-SERGEANTSVILLE, N.J: www.wdvrfm.org WDVX-KNOXVILLE, Tenn: www.wdvx.com WEBK-KILLINGTON, Vt: www.webk.com WERU-EAST ORLAND, Maine: www.weru.org WETS-JOHNSON CITY, Tenn: wets.orb WEVL-MEMPHIS. Tenn: wevl.org WFDU-TEANECK, N.J: www.wfdu.org WFHB-BLOOMINGTON, Ind: www.wfhb.com WFPK-LOUISVILLE, Ky: www.wfpk.org WFUV-NEW YORK, N.Y: www.wfuv.ord WHAY-WHITLEY CITY, Ky: www.whayradio.com WHEE-MARTINSVILLE, Va: www.whee.net WJJC-COMMERCE, Ga: www.nbank.net/~wjjc WLGN-LOGAN, Ohio: www.wlgn:com WLNR-KINSTON, N.C: www.wlnr.net WMKY-MOREHEAD, Ky: www.morehead-st.edu/units/wmky WMLB-CUMMING, Ga: www.wmlb.com WMMT-WHITESBURG, Ky: www.wmmt.com WMNF-TAMPA, Fla: wmnf.org WNCW-SPINDALE, N.C: www.wncw.org WNKU-CINCINATTI, Ohio: www.wnku.org WORLD CAFE: wxpn.org/sections/world_cafe.shtml WRFL-LEXINGTON, Ky: www.uky.edu/~wrfl WRIU-KINGSTON, R.I: www.wriu.org WRSI-GREENFIELD, Mass: www.river.cc WRVG-GEORGETOWN, Ky: www.wrvg-fm.org WUMB-BOSTON, Mass: wumb.org WVHL-FARMVILLE, Va: wvhl.com

WVLS-MONTEREY, Va: wvls.cfw.com

WYSO-YELLOW SPRINGS, Ohio:

www.wyso.org 📕

GavinAmericana

mericana® TW SPINS TRENO Stns Adds W SLAID CLEAVES - Broke Down (Philo) 1194 +31 81 1 1 76 ۵ 2 2 RHONDA VINCENT - Back Home Again (Rounder) 1102 +13 JIMMIE DALE GILMORE - One Endless Night (Rounder) 1085 +166 78 3 4 3 3 4 NEL., JEN., KRIST., SHAVER - Honky Tonk Heroes (Freefalls) 1014 +3 64 1 +29 68 3 THE HOLLISTERS - Sweet Inspiration (HighTone) 836 6 5 STEVE FORBERT - Evergreen Boy (Koch) 806 -50 62 2 5 6 LAST TRAIN HOME - True North (Adult Swim) 794 +1058 2 8 7 WYLIE & THE WILD WEST - Ridin' The Hi-Line (Rounder) +58 65 3 10 8 763 R. & L. WILLIAMS - In The Company Of Strangers (Sugar Hill) +3554 747 3 9 9 STAR ROOM BOYS - Why Do Lonely Men ... (Checkered Past) -110 47 2 7 10 684 MICHAEL RENO HARRELL - Second Wind (Rank) +1059 1 644 13 11 16 12 JACK INGRAM - Hey You (Lucky Dog) 620 +2734 3 30 ALAN JACKSON - Under The Influence (Arista Nashville) 600 +101 17 13 CHIP TAYLOR - The London Sessions Bootleg+ (Train Wreck) 54 15 592 -17 1 14 THE DERAILERS - Full Western Dress (Sire) 579 -81 38 0 11 15 35 14 ED BURLESON - My Perfect World (Tornado) 562 -66 1 16 +27 52 PHIL LEE - The Mighty King Of Love (Shanachie) 556 0 20 17 22 18 BONEPONY - Traveler's Companion (SuperDuper) 541 +2651 2 M. D. MANDERS & NUEVO TEJAS - Chili Pepper ... (Blind Nello) 48 2 25 530 +55 19 12 L. CORDLE & LONES. STANDARD TIME - Murder ... (Shell Point) 529 -124 38 0 20 19 21 **DIXIE CHICKS - Fly (Monument)** 500 -51 28 1 GUY CLARK - Cold Dog Soup (Sugar Hill) 491 -64 48 1 18 22 485 27 24 23 AMANDA HUNT-TAYLOR - Only When I Breathe (AmandaRick) +6 0 23 TWO DOLLAR PISTOLS w/ TIFT MERRITT - The Two ... (Yep Roc) 473 -36 50 1 24 465 45 28 25 KEVIN DEAL - Honky Tonks -N- Churches (Blind Nello) +27 5 21 THE EX-HUSBANDS - All Gussied Up (Tar Hut) 432 -90 31 0 26 D 431 54 27 1-10 CHRONICLES - Various Artists (Back Porch/Virgin) new 15 Everybody's talkin' about this road trip record! It's this week's highest debut with reports including TWANGCAST 43X, KRXS 14X, FATMUSIC 13X, and WFDU 8X! BAILLIE & THE BOYS - The Road That Led Me To You (Synergy) 31 2 28 421 +57 33 30 29 RICHARD SHINDELL - Somewhere Near Paterson (Signature Sounds) 414 -5 44 0 THE MAVERICKS - Super Colossal Smash Hits Of The '90s (Mercury) 405 -63 26 0 26 30 ROBBIE FULKS - The Very Best Of Robbie Fulks (Bloodshot) 402 -45 40 ۵ 27 31 NEKO CASE & HER BOYFRIENDS - Furnace Room ... (Bloodshot) 380 +59 35 4 32 35 29 33 DOLLY PARTON - The Grass Is Blue (Sugar Hill) 370 -67 32 0 36 BRYAN SUTTON - Ready To Go (Sugar Hill) 357 +70 43 8 34 21 34 35 B. COHEN & THE A.M. DISASTERS - Gone ... (Weekend Furlough) 354 +9 1 32 THE GROOBEES - The Groobees (Blix Street) 337 -35 20 0 36 HANK WILLIAMS III - Risin' Outlaw (Curb) 336 -80 27 0 31 37 D 38 WALT WILKINS BAND - Fire, Honey & Angels (GrooveTone) 310 new 33 7 After G2K in SF It's no surprise to see Walt & Co. on the chart! seven new adds including TWANGCAST, WJMQ, KOPN, WMMT, KGLP, KRCB, and SPINNER! 37 39 KICKIN' ASPHALT - Various Artists (Scena) 305 +3429 2 D DAVID OLNEY - Omar's Blues (Dead Reckoning) 45 6 40 301 new

2

Neko Case & Her Boyfriends Furnace Room Lullaby (Bloodshot)



At first listen to Furnace Room Lullaby, Neko Case's voice is reminiscent of Brenda Lee, albeit updated for the new millennium. Upon seeing her at SxSW, I found a bawdy Maria McKee swagger to her

stage presentation. Neko Case & Her Boyfriends put on one hot show. This is luscious stuff. And by the way, it's pronounced NE-ko, like Nico from the Velvet Underground.

GAVIN AMERICANA

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5-49 (26) Coast To Coast Live (Arista Austin) L FRISELL (20) Ghost Town (Nonesuch) JOHNNY STAATS PROJECT (19) Wires & Wood (Giant) O CHRONICLES V/A (15) (Back Porch/Virgin) CARTER & T. GRAMMER (14) Tanglewood Tree (Signature Sounds)

POPIEKS	CharlBOUND
JIMMIE DALE GILMORE	MARY BLACK (Curb)
BRYAN SUTTON	BIG IN IOWA (Blue Rose)
NEKO CASE & HER BOYFRIENDS	KENNY ROBY (Rice Box)
WYLIE & THE WILD WEST	D. CARTER & T. GRAMMER (Signature Sounds)
BAILLIE & THE BOYS	MONTANA ROSE (Cowboy Heaven)
AMERICANA REPORTS ACCEPTED	CHUCK PROPHET (HighTone)
MON, AND TUES, 8:30 A.M 3 P.M. (CT) GAVIN STATION	SHELBY LYNNE (Island Def Jam)
REPORTING PHONE: (615) 255-	STEVE YOUNG (Appleseed)
5010, FAX: (615) 255-5020	A CONTRACT AND A CONTRACT

Americana® Tracks

LW	TW		SPINS	TREND	RPTS	ADDS
1	1	NEL., JEN., KRIST., SHAVER - Honky Tonk Heroes (Freefalls)	456	+14	17	0
2	2	SLAID CLEAVES - Broke Down (Philo)	360	+48	17	2
4	3	JACK INGRAM - Work This Out (Lucky Dog)	351	+46	15	2
3	4	ALAN JACKSON - The Blues Man (Arista Nashville)	315	+9	15	1
6	5	RHONDA VINCENT - Jolene (Rounder)	293	+23	14	1
10	6	JIMMIE DALE GILMORE - No Lonesome Tune (Rounder)	247	+51	13	3
5	7	L. CORDLE & LONES. STANDARD TIME - Murder On (Shell Point)	233	-59	10	0
9	8	THE DERAILERS - The Right Place (Sire)	212	-21	11	1
11	9	LAST TRAIN HOME - All Eyes Go (Adult Swim)	210	+17	10	1
7	10	DIXIE CHICKS - Cowboy Take Me Away (Monument)	185	-60	9	0
12	11	WYLIE & THE WILD WEST - Jitterbug Boogie (Rounder)	180	+6	11	1
8	12	STAR ROOM BOYS - Why Do Lonely Men (Checkered Past)	178	-65	10	0
16	13	AMANDA HUNT-TAYLOR - Your Love Amazes Me (AmandaRick)	173	+16	8	1
15	14	THE HOLLISTERS - Sweet Inspiration (HighTone)	159	0	10	2
D	15	DIXIE CHICKS - Goodbye Earl (Monument)	157	new	8	2
D	16	WILLIE NELSON - Everybody's Talkin (Back Porch/Virgin)	154	new	13	4
D	17	BRAD PAISLEY - Me Neither (Arista Nashville)	147	new	6	1
18	18	STEVE FORBERT - Somethings Got A Hold On Me (Koch)	144	+7	7	0
20	19	M. D. MANDERS & NUEVO TEJAS - Black Jack Road (Blind Nello)	142	+17	9	1
14	20	HANK WILLIAMS III - I Don't Know (Curb)	142	-21	8.	1

GAVIN AMERICANA TRACKS

americana tracks most added

WILLIE NELSON (4) Everybody's Talkin' (Back Porch/Virgin) JIMMIE DALE GILMORE (3) No Lonesome Tune (Rounder)

P JIMMIE DALE GILMORE SLAID CLEAVES JACK INGRAM

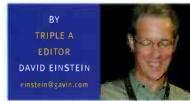
RHONDA VINCENT LAST TRAIN HOME MARK DAVID MANDERS

AMERICANA REPORTS ACCEPTED MON. AND TUES. 8:30 A.M. 3 P.M. (CT) GAVIN STATION REPORTING PHONE: (615) 255-5010, FAX: (615) 255-5020





EINSTEIN'S THEORY The Brain Drain at Radio



What do you do when an important member of your staff walks into your office on a Friday morning and announces that there is a job opportunity at a start-up Internet company across town with stock options, better benefits, and a pay raise. You start to sweat. Maybe you shouldn't have been so hard on this person in the last performance evaluation.

After a futile attempt to guilt them into staying, you resolve yourself to the inevitable. Your hand impulsively goes for that résumé file. It's going home with you and you realize that you are going to be on the phone a lot this weekend. The interview process is tedious and takes your attention away from the immediate job at hand, which is running a successful business. The "dot-com" fever will be over one day and things will settle down, but in the meantime, holding on to your key people is one of the most daunting tasks facing managers these days, perhaps especially in radio.

The KMTT-Seattle is the latest. Dean Carlson left his long held music director position for the dot-com world on last week. KOTR-San Louis Obisbo also lost a Dean: Kitari, who also had many years in that position before leaving his station last month.

I called Drew Ross, program director of KOTR, and asked him how he dealt with Dean's leaving.

EINSTEIN: Drew, how are you handling the music director duties at this point? **ROSS:** Well, we have such a local personality to the station, that it is difficult to fill the position from the outside. You can't tell if someone would know what we are about from a tape and a résumé. We are dividing those duties up at the moment, and if we hire a replacement it will probably be someone who is here.

EINSTEIN: So that means that you have to wear one more hat?

Ross: I have dealt with the record reps before and so it isn't foreign to me. It's just hard to find the extra time in the day to do it. It gets me more involved with the music. I enjoy it. I think that the music decisions should be shared with the final responsibility being with the program director. Before it was the music director's job, totally. It's a lot of work , but I have a lot of passion for KOTR. It's a fun station to work for, in a laid-back, comfortable market. We just can't pay what the major markets are. I think with Dean, it was more that (the money and the market size), than the dot-com thing.

The Internet companies usually aren't projected to make money, in some cases for up to five years after their public offerings. While radio must get its payroll and expenses from budgeted income, cash flow. So in the very real sense of the word, it is not a level playing field. We all know that socner rather than later they will have to make money, but until that time arrives, they have the bankroll to hire who they want without a real eye on the bottom line.

The corporate takeovers that have been generated by the Telecommunications Act of '96 have forced radio to look at every department as a potential revenue stream. That includes the programming department. Non-traditional revenue has become as common in radio as spots and valueadded promotions used to be. On the other hand, the online media has yet to prove that it can generate the income that it will take to keep multiple music channels up and running and making a profit. We know that personality and branding will be key ingredients in the burgeoning new media. Whether it's wireless or online. Where will they go to get the talent?

If you are in a successful radio station, you can bet that someone out there is looking to raid your staff. It may not be your traditional competition either.

DETECTIONS ARE EVERYWHERE. UNDER THE RADAR

The premiere single from their new album, Wrestling Over Tiny Matters

COULDN'T WAIT: KTCZ WRLT KRSH KCTY

> Produced by John Shanks Co-Produced by Sister Seven

Representation: David Passick Entertainment dpe/ David Passick & Jack Leitenberg

> www.arista.com www.sisterseven.com

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www.americanradiohistory.com

Just who is Pat McGee Band and why do they Shine?

PAT Megee band

from the

debyt album

Pat McGee Band, originally based out of Virginia, have sold over 90,000 units combined in their three previous self-released titles, which gover fans from New York to Chicago, Atlanta to Virginia, Boston to Washington, D.C.

> At a recent Boston appearance, the band had to turn away 400 fans who couldn't fit into the already oversold venue. The fans who did make it in were treated to what has routinely become a 2 1/2 hour set.

In the past, the Pat McGee Band has played 250 dates/year performing with the likes of the Wallflowers, Ziggy Marley, Counting Crows, Rusted Root, Fleetwood Mac, Jimmy Buffett, as well as appearing on the *H.O.R.D.E.* tour, and three consecutive appearances at the July 4th Freedom Fest in Washington, D.C.

"Runaway," the first track from Shine, going for Adds April 4 at AAA and Rock.

<u>SHINE</u> In stores April 11th

Spring tour begins in April

Produced by Jerry Harrison Mixed by Andy Wallace

www.giantrecords.com • www.patmcgeeband.com

Early Adds: WXPN-Philadelphia WRLT-Nashville KFOG-SF

Seant, Reprint 2000 G . Racard

GavinTripleA

triple A most added DON HENLEY (28) Inside Job (W. Bros.) NEIL YOUNG (21) Razor Love (Reprise) 9DAYS (9) Absolutely, Story Of A Girl (Epic) DAVID GRAY (8) White Ladder (ATO) SHIVAREE (6) I Oughtta Give You A Shot In The Head (Capitol) MARAH (6) Kids In Philly (Artemis) JILL SOBULE (6) Pink Pearl (Beyond)

AAATotalSample

LW TW T. CHAPMAN - Telling Stories (Elektra/EEG) 1 2 2 STING - Brand New Day (A&M/Interscope) BEN HARPER - Burn To Shine (Virgin) 4 3 STEELY DAN - Two Against Nature (Giant) 3 4 5 5 U2 - The Ground Beneath ... (Interscope/IDJMG) COUNT, CROWS - This Desert ... (DGC/Interscope) 13 6 11 B. DYLAN - Things ... (Columbia/Sony S'dtrax) 7 7 SANTANA - Supernatural (Arista) 8 THIRD EYE BLIND - Never Let ... (Elektra/EEG) 8 9 10 10 VERTICAL HORIZON - We Are (RCA) 9 11 MELISSA ETHERIDGE - Breakdown (IDJMG) 12 12 K. W. SHEPHERD - Live On (Giant/Reprise) TRAIN - Train (Aware/Columbia) 6 13 14 14 THE CURE - Blood Flowers (Fiction/Elektra) 15 WARREN ZEVON - Life'll Kill You (Artemis) 15 21 16 R. H. C. PEPPERS - Californication (Warner Bros.) 17 17 FOLK IMPLOSION - One Part ... (Interscope) 18 LEONA NAESS - Charm Attack (MCA) 19 23 19 GOMEZ - Liquid Skin (Hut/Virgin) 25 20 F. APPLE - When The Pawn... (Epic/Clean Slate) 16 21 FILTER - Title Of Record (Reprise) 20 22 THE SOPRANOS - Music ... (Playtone/Columbia/CRG) 24 23 **EUPHORIA** - Euphoria (Six Degrees) SHANNON CURFMAN - True Friends (Arista) 29 24 22 25 MOBY - Play (V2) SHELBY LYNNE - I Am (Island Def Jam) 28 26 27 27 AIMEE MANN - Magnolia (Reprise) BRUCE COCKBURN - Breakfast...(Rykodisc) 18 28 OASIS - Standing On The Shoulder ... (Epic) 26 29 32 30 PATTI SMITH - "Glitter In Their Eyes" (Arista) MARAH - Kids In Philly (Artemis) 34 31 31 32 C. S. N. & YOUNG - Looking Forward (Reprise) 37 33 N. MacMASTER - In My Hands (Rounder) 40 34 COCO MONTOYA - Suspicion (Alligator) 38 35 GUIDED BY VOICES - Do The Collapse (TVT) 30 FOO FIGHTERS - There Is Nothing Left ... (RCA) 36 35 37 M. YOUNGER - Somethin' In ... (Beyond/BMG) 33 38 TARA MacLEAN - If | Fall (Capitol) 39 39 STEVE FORBERT - Evergreen Boy (Koch) 46 40 WILLIAM TOPLEY - Spanish Wells (Mercury) D 41 GOO GOO DOLLS - Dizzy Up the Girl (W. Bros.) 44 42 INDIGO GIRLS - Come On Now Social (Epic) 41 43 BECK - Midnite Vultures (DGC/Interscope) V. MORRISON - The Skiffle ... (Point Blank/Virgin) **D** 44 **D** 45 BONNIE RAITT - Fundamental (Capitol) D R. SHINDELL - Somewhere ... (Signature Sounds) 46 43 47 PRETENDERS - Viva El Amor! (Warner Bros.) 36 48 R.E.M. - The Great Beyond (Warner Bros.) 48 49 ANI DiFRANCO - Wish I May (Righteous Babe) 42 50 MACY GRAY - On How Life Is (Epic)

AAANon-Com

LW	TW	
1	1	T. CHAPMAN - Telling Stories (Elektra/EEG)
3	2	WARREN ZEVON - Life'll Kill You (Artemis)
2	3	STEELY DAN - Two Against Nature (Giant)
5	4	DR. JOHN - Duke Elegant (Blue Note)
4	5	T. CALLIER - Lifetime (Blue Thumb/Verve M. G.)
6	6	R. SHINDELL - Somewhere (Signa. Sounds)
7	7	STEVE FORBERT - Evergreen Boy (Koch)
14	8	C. CROWS - This Desert Life (DGC/Interscope)
11	9	SHELBY LYNNE - I Am (Island Def Jam)
8	10	C. PROPHET - The Hurting Business (HighTone)
10	11	J. D. GILMORE - One Endless Night (Rounder)
9	12	V. MORRISON - The Skiffle (Point Blank/Virgin)
17	13	JOSH ROUSE - Home (Slow River/Ryko)
13	14	F. APPLE - When The Pawn (Epic/Clean Slate)
16	15	JONI MITCHELL - Both Sides Now (Reprise)
15	16	COCO MONTOYA - Suspicion (Alligator)
12	17	STING - Brand New Day (A&M/Interscope)
19	18	LEONA NAESS - Charm Attack (MCA)
18	19	ANI DIFRANCO - Wish I May (Righteous Babe)
33	20	A. J. CROCE - Transit (Higher Octave)
27	21	R. MCINTOSH BAND - Emotional (Compass)
44	22	JANIS IAN - God And The FBI (Windham Hill)
23	23	JOE STRUMMER - Rock Art & the (Hellcat)
20	24	AIMEE MANN - Magnolia (Reprise)
21	25	MORPHINE - The Night (DreamWorks/Ryko)
26	26	TARA MacLEAN - If Fall (Capitol)
D	27	MARAH - Kids In Philly (Artemis)
31	28	B. DYLAN - Things (Columbia/Sony S'dtrax)
D	29	PATTI SMITH - "Glitter In Their Eyes" (Arista)
46	30	DAVID GRAY - White Ladder (ATO)
29 22	31 32	SLAID CLEAVES - Broke Down (Philo/Rounder) INDIGO GIRLS - Come On Now Social (Epic)
24	33	GOMEZ - Liquid Skin (Hut/Virgin)
25	33	THE KENNEDYS - Evolver (Zoe)
30	35	FOO FIGHTERS - There is Nothing (RCA)
45	36	YO LA TENGO - And Then (Matador)
D	37	MARY BLACK - Speaking With (Curb)
42	38	SARA HICKMAN - Spiritual (Shanachie)
D	39	D. CARTER/T. GRAMMER - Tangle (Signat. Sds)
39	40	CARY PIERCE · The Best Thing (Aware)
37	41	SHIVAREE - I Oughtta Give (Capitol)
35	42	FILTER - Title Of Record (Reprise)
32	43	TIM FINN - Say It Is So (War/Sony's Pop)
49	44	MICK TAYLOR - A Stone's Throw (Cannonball)
40	45	NINA STOREY - Shades (Red Lady)
38	46	PHIL LEE - The Mighty King Of Love (Shanachie)
43	47	THE CURE - Blood Flowers (Fiction/Elektra)
28	48	BECK - Midnite Vultures (DGC/Interscope)
3 6	49	C. S. N. & YOUNG - Looking Forward (Reprise)
41	<u>50</u>	D. O'KEEFE - Runnin' From The Devil (Miramar)

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	1			INS		
LW	TW		TW	LW	Trend	Stas.
1	1	U2 - Ground Beneath Her Feet (Interscope)	354	318	+36	17
3	2	VERTICAL HORIZON - Everything You Want (RCA)	345	307	+38	14
2	3	TRACY CHAPMAN - Telling Stories (Elektra/EEG)	340	309	+31	15
4	4	THIRD EYE BLIND - Never Let You Go (Elektra/EEG)	308	288	+20	13
6	5	STING - Desert Rose (A&M/Interscope)	304	222	+82	17
5	6	BEN HARPER - Steal My Kisses (Virgin)	262	271	-9	15
7	7	BOB DYLAN - Things Have (Columbia/Sony S'dtrax)	236	216	+20	14
16	8	COUNTING CROWS - Mrs. Potter's (DGC/Interscope)	204	132	+72	14
10	9	RED HOT CHILI PEPPERS - Otherside (Warner Bros.)	176	183	-7	9
6		Red Hot in multiple formats and the inside of th	e top t	en. W	ith	
	J	Fruciante back in the fold the Chili's have rekind	dled th	e Mag	jic.	
11	10	MELISSA ETHERIDGE - Enough Of Me (IDJMG)	175	172	+3	13
12	11	SANTANA - Put Your Lights On (Arista)	173	156	+17	12
8	12	K. WAYNE SHEPHERD - Last Goodbye (Giant/Reprise)	168	205	-37	11
9	13	STEELY DAN - Cousin Dupree (Giant/Reprise)	165	197	-32	12
13	14	THE CURE - Maybe Someday (Fiction/Elektra)	143	155	-12	11
18	15	FOLK IMPLOSION - Free To Go (Interscope)	133	128	+5	12
15	16	FOO FIGHTERS - Learn To Fly (RCA)	133	152	-19	11
14	17	TRAIN - I Am (Aware/Columbia)	131	154	-23	9
20	18	NO DOUBT - Ex-Girlfriend (Interscope)	130	114	+16	5
17	19	R.E.M Great Beyond (Warner Bros.)	117	131	-14	14
21	20	LEONA NAESS - Charm Attack (MCA)	105	110	-5	g
28	21	GOMEZ - We Haven't Turned Around (Virgin)	101	77	+24	10
D	22	C. S. N. & YOUNG - Razor Love (Reprise)	100	_	new	9
22	23	EUPHORIA - Deliruium (Six Degrees)	100	103	-3	7
23	24	ANGIE APARO - Spaceship (Melisma/Arista)	92	87	+5	3
24	25	AIMEE MANN - Save Me (Reprise)	91	87	+4	9
19	26	OASIS - Go Let It Out (Epic)	91	118	-27	5
38	27	SHANNON CURFMAN - Don't Make (Arista)	84	47	+37	9
D	28	DON HENLEY - Working It (W. Bros.)	82	-	пеw	7
26	29	FIONA APPLE - Paper Bag (Epic/Clean Slate)	81	80	+1	7
35	30	CREED - Higher (Wind-Up)	77	50		3
31	31	KENNY WAYNE SHEPHERD - Was (Giant/Reprise)	67	68	-1	3
25	32	MACY GRAY - I Try (Epic)	61	81	-20	5
33	33	TARA MacLEAN - If I Fall (Capitol)	59	57		-
30	33 34	W. ZEVON - I Was In The House When The (Artemis)	59	71	+2	6
30 27	34 35	W. 26 VON - 1 Was in the house when the (Artemis) MOBY - Porcelain (V2)	59 54	78		7
42	35 36	PATTI SMITH - Glitter In Their Eyes (Arista)	53	42	-24 +11	4
42	30	She was a welcome late addition to SXSW in Au				
		great to see her making music again and hitting				
27	27					
37 34	37 38	<u>GUIDED BY VOICES</u> - Hold On Hope (TVT) <u>COUNTING CROWS</u> - All My Friends (DGC/Interscope)	53	49		4
			53	52	+1	3
32	39	SANTANA - Wishing It Was (Arista)	51	58	-7	6
43	40	BECK - Mixed Bizness (DGC/Interscope)	47	42	+5	5
20	41	COCO MONTOYA - Casting My Spell (Alligator)	43		new	3
39	42	SHELBY LYNNE - Life IS Bad (IDJMG)	43	46	-3	4
36	43	SANTANA - Love Of My Life (Arista)	42	50	-8	4
D	44	STEELY DAN - What A Shame About Me (Giant/Reprise)	40	-	new	3
49	45	BLINK 182 - All The Small Things (Cargo/MCA)	40	37	+3	3
48	46	BONNIE RAITT - The Fundamental Things (Capitol)	39	37	+2	3
45	47	STIR - New Beginning (Arista)	39	39	+0	3
46	48	MOBY - Natural Blues (V2)	38	38	+0	5
40	49	SMASHING PUMPKINS - Stand Inside Your Love (Virgin)	38	43	-5	3
D	50	<u>311</u> - Flowing (Capricorn)	37	-	new	2

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Editor: Dave Einstein

Spins in BLUE are ADDS

TW	Title (Label)	Spins	Trend	CIDR	KACD	KACV	KAEP	KBAC	KBCO	KBXB	KCRW	KEPC	KFAN	KF0G	KFXJ	KGSR	KINK	KKZW	NCC	KLRQ	SMMAN	KMIT	KNBA	KOTR	KPCC	KPIG	KRCL	KROK	KRSH	KRVM	KSMF	KSPN	KSUT	KTAO
1	TRACY CHAPMAN (Elektra/EEG)	1128	+35	23	24	1		14	26	23		13	15	24	23	23	22		7	17	11	21	10	4	7	8	6	34	33	20	8	14	11	28
2	STING (A&M/Interscope)	934	-16	24	9		15	15	24	24		12		21	24	22	30	-	5			21	9	9	7		-	10	22	20	8		8	25
3	STEELY DAN (Giant)	888	-53	24	13	1		20	16		8	1-	10	23	24	21	30		7	17	17	20	9	17	5		8	35	33	20	8	19	8	29
4	COUNTING CROWS (DGC/Interscope)	789			33	36	27	7		8	Ű	13	5	12	10	12	15		7	4	0	15	9	6	7	13		22		20		15		20
5	BEN HARPER (Virgin)	737	-1	16	19		11	8	27	27		10	5	13	24	12	18	-		5	18	12	8	12	-	12		34	34	20		11	5	9
6	U2 (Interscope/IDJMG)	729	+71	17	10	-	21	10	17	26	8	3		23	23	12	24			v	12	7	10	4		-		34	23			9		10
7	SANTANA (Arista)	697	+15	17	17		16	13	11	20	U	12		21	20	21	15		4		12	25	10	8		12	-	19	20	15		17	9	10
8	THIRD EYE BLIND (Elektra/EEG)	638	+13	23	14	33	27	10	19	27		14		16	15	21	13		4	16	18	10		U	7	12		34	21	13			3	7
9 9	MELISSA ETHERIDGE (IDJMG)	620	-7	24	13	33	21	8	17	14			_	22	13		8	and the second second	7	9	10	and the second s	0		5	2		30	20	20		7		16
2 10	WONDER BOYS SDTRACK FEAT. BOB DYLAN (Columbia)	603	+65	11	12			18	17	11		3	10	14	15	22	23	1.000	7	3	13	12	8 9	9	5	17		32	21	5		10	6	9
	· · · · · · · · · · · · · · · · · · ·	600						6						14			23			16	13		10		5	13	3	26	22	5 15	7	10	9	12
11	WARREN ZEVON (Artemis)	586	-12		4		00	-	8			13	5	47		6		-	7	10	-10	.9	10	16	9	13	3	- 1		10	1	10	3	
12	VERTICAL HORIZON (RCA)		+32	24	25	34	26	16	24	24				17								10	_		TRANS OF		_	37	34	Hara and				5
13	KENNY WAYNE SHEPHERD (Giant/Reprise)	504	-32	12	25			-	25	13		44		16							17	18		40	1	_		34		15	-	-		6
14	FIONA APPLE (Epic/Clean Slate)	499	+34		12	33	11	3	18		-	11	5	7	10		_		4			9	9	12	7	-	2	18	9	20				6
15	THE CURE (Fiction/Elektra)	484	-25	11			15	17		14		.7		-	13					9			8	4			2	25	24			5		13
16	TRAIN (Aware/Columbia)	454	-141	17	23	25	7	7		12							18	-		9		14			-		-	25	21					5
17	LEDNA NAESS (MCA)	445	+2	13	12		13	6		14		12	-	-		1			7	5		a	9	4	7			26			1	7	4	14
18	FILTER (Reprise)	442	-56	24	-	34	8		11	28	_	9										11			7			36	34	20				-
19	RED HOT CHILI PEPPERS (Warner Bros.)	408	-6	12	3	24	27		-	,13		-		3	-					5		12						25	7	-5		5	1	-
20	S ELBY LYNNE (Island Def Jam)	397	+23	11				7					15		13	21						13	9	8	7		3	19	9	15		7		24
21	GOMEZ (Hut/Virgin)	381	-48	12	4		-	6	3		-	10		11		6				-		8	9	14	7				9	5			4	5
22	FOLK IMPLOSION (Interscope)	345	-57	12	4				9	12		9					12		5					8	7			26	9					5
23	CROSBY, STILLS, NASH, & YOUNG (Reprise)	336	-9			16		5					10				7		5	9				9		12			7	15	3	17	11	
24	FOO FIGHTERS (RCA)	333	-54	16		36			1	28		10										5			7			24		20				
25	PATTI SMITH (Arista)	332	+99					8		10	6				16	13					13	5		12			1		7	15		8		8
26	SHANNON CURFMAN (Arista)	327	+38		9		1	8	20	-	1	8	5	11	14	1	5			5		12	8	8		5			7	15		9		
27	THE SOPRANOS (Playtone/Columbia/CRG)	325	-44							14			10	22		20	4			17		12		-				24	10	15		5		6
28	STEVE FORBERT (Koch)	316	-25		Concession of the local distribution of the	1		11		and the second	ľ l	12	15	-	-	9			7		18		10		5	9	5	-		15	3		8	10
29	AIMEE MANN (Reprise)	316	-38	10		-		8					0			23	9					4		8	5		2		9	15	4			11
30	TERRY CALLIER (Blue Thumb/Verve Music Group)	313	-27							-		13			-				7				9		7		-	-	-		7		8	
31	EUPHORIA (Six Degrees)	306	+3		12	. Harris		7	24	10		10			14		11												8			4		6
	ANI DIFRANCO (Righteous Babe)	305	-5			1941.0	-	8		10		10				1			7	4			9	16	5		3	11	-	15	3	10	8	
33	MARAH (Artemis)	304	+66		-		-	0	and a manufacture	6		10	15		15	13			5	4	9	-	3	5	3	3	4		7	15		7	4	(GL
34	RICHARD SHINDELL (Signature Sounds)	304	+1				-	7		0		13	15	1	12	10			7	-	2		9	5	5	6	2		der	-	5		9	6
35	BRUCE COCKBURN (Rykodisc)	304	-83		9			7		_		9	15						7	-		1	7	12	3	13	2	25		-			11	v
	COCO MONTOYA (Alligator)	304	-03		2	r	-		18			3	10			14			7	5			9	8		4	3	23	7	-	3	6	6	6
	MOBY (V2)	294	-43		13	0	10	17	10		12	~	10			5			1	3		-	2	4	-	4	3	-	9	20	3	5	U	U
37 38	OASIS (Epic)	294	-43 -22		13	U	16 15	7		14	12					3	4			9	18	11		4	5		-	18	2	20		3		5
38 39	VAN MORRISON (Point Blank/Virgin)				9		10	1		14		42	10	2			2		5	3	10				9	5	2	-	-	20	6	4	10	10
		271 268	+1	17	9		-	0				13	10	3	10	-	3		5				4		5	5	2		7		0	a second second	4	
40	TARA MacLEAN (Capitol)		-17	17			-	3				10	-		16		9		5	4							3		7	47		4		7
41	INDIGO GIRLS (Epic)	244	-18			31		-				11	5		-	1 m			7				8		0	2	0	40	7	15		10	10	11
42	JOSH ROUSE (Slow River/Ryko)	237	+21			-		8				40	-						5		0		10		5	-	3	16	1	5			7	7
43	CHUCK PROPHET (HighTone)	232	-22	-			-	7				12	5						7				9	6	5	2	3	12					6	0.5
	DR. JOHN (Blue Note)	226	-6									13				-			7			-		1	-		5		_	3	8		8	20
45	R.E.M. (Warner Bros.)	222	-52		9	32			13					8								7			5			23						
46	JIMMIE DALE GILMORE (Rounder)	220	+10							_			15			22							9				5			5	3		9	17
17	ROBBIE MCINTOSH BAND (Compass)	217	NEW	TE:		1		_					15					. = .	5				9	4		5	-			15	2		6	12
48	CARY PIERCE (Aware)	212	NEW					7					10					_	5	5	12		8		5		3	13		15	3	7		_
	BECK (DGC/Interscope)	.210	-32						-			12		-		6			-		-	- 1	4	16						15				5
50	JONI MITCHELL (Reprise)	206	+2					7					5			6	7		5					4	5		2		7	20			7	9

GriaBUU

Natalie MacMaster (Rounder)
A.J. Croce (Higher Octave)
William Topley
Bonnie Raitt (Capitol)
Janis lan (Windham Hili)
David Gray (ATO)

Dropped: #46 Joe Strummer, #49 Guided By Voices

SomDREASE

-

Counting Crows	+124
Patti Smith	+99
Neil Young	+89
David Gray	+86
Don Henley	+80
Janis Ian	+75
U2	+71
Marah	+66

Reviews **Don Henley**

"Workin' It" (Warner Brothers)

It's been 11 years since the End of the Innocence. Since then there was a "best of" on Geffen in '95 (Actual Miles), but

this latest, Inside Job, is a real studio

full-length of new material featuring guests such

as Stevie Wonder, Randy Newman, Glenn Fry, Benmont Tench, Jimmy Vaughn, and Dean Parks. The first single, "Workin' It," is not a ballad. The big guitar is there, as Henley re-establishes himself with a rock track,

even though the smooth ballad is almost certainly on the album somewhere. "Workin' It" is vaguely reminiscent of "Dirty Laundry," with a touch of Tom Petty, and the guitar tone recalls Stevie Ray Vaughan. This song will surely get A3 play, especially at the stations who know that their audience grew up with this artist, and that Henley is probably responsible for some of the best-testing songs in your library. A summer tour has been confirmed. —Dave Einstein

Neil Young "Razor Love" (Reprise)

americanradiohistory com

Since the late '60s this man has been one of those artists who was impossible to categorize. To many he is simply Neil.

This song, from the forthcoming fulllength Silver & Gold is a ballad with the same feel as "Harvest Moon." Neil Young is a romantic, and no matter how hard he rocks, he always comes back to songs like this and I personally love it when he does. He still hits the high notes and makes you wonder how he does it. This song is such a no-brainer for radio. If you're looking around for it, it's the last song on the A3 sampler that Reprise recently sent to radio. -Dave Einstein

Coco Montoya "Casting My Spell" (Alligator)

It's news when a song gets added to WXRT-Chicago and KBCO-Denver in the

ha Raaman Guit

Editor: Dave Einstein

Spins in BLUE are ADDS

Artist - Title (Label)	KTCZ	KTHX	KXS7	SUMPS	WBOS	MBZC	WCBE	WDET	COOM	WEBK	WERU	WFHB	WFPK	WFUN	MKOC	TZYM	MMM	MINNY	MUM	SONM	MNCW	MMM	MANNA	WRLT	WRNNR	WRINK	NTTS	CONM	NdXM	NYRT	WARN	WYEP	
TRACY CHAPMAN (Elektra/EEG)	31	23	33	11	33	8		14		15	10	10	12	5	34	12	20	16	17	14	16	15	8	25	14	26	23	22	21	12	19	10	
STING (A&M/Interscope)	29	18	26		27				10	8				5	42	16	18	16	19	10		15		25	13	12	13	23	12	13	17	8	
STEELY DAN (Giant)	8	14	16	3	5	-	6	16		10			8	7		6	19	16	11	12	16	15	8	25	14	24	26	21	7	8	19	10	
COUNTING CROWS (DGC/Interscope)	19		33	3	15				18		7		12	7	33	12	15	8	15	15		15	28	16	5		24	11	16	11	13	10	
BEN HARPER (Virgin)	22	18	33	2	1					9			-	7	24	16	22	18	23	10		į		25	11	12	15	11	5	16	22	- 1	COM N
U2 (Interscope/IDJMG)	19	20	34	9	32				36				8		31		13	16	10	12				15	12	14	13	23	10	20	14	5	
SANTANA (Arista)	38	-	23	3	15	1				-		-		5	57		15	7	22					11		41	30		3	13	12		
THIRD EYE BLIND (Elektra/EEG)			36	11	46				36						35									25		13	25	24					
MELISSA ETHERIDGE (IDJMG)	9	24	23	12	9									-	21	-	20	18		10	-			15	14	13	13	22	_	4	8	-	
WONDER BOYS SDTRACK FEAT, BOB DYLAN (Columbia)	33	20	19	5				13	14					5	2		19	16		15	4	7		15	14	13	25		10	11	15	5	
WARREN ZEVON (Artemis)	9	26	15	14			9	7		11	9	6	12	9	-	6	14	6		19	16	15	24	15	10		8		13	11	6	9	
VERTICAL HORIZON (RCA)	-		32	9	32			-	36					-	36	-		6						25		14	25			9	8		
KENNY WAYNE SHEPHERD (Giant/Reprise)	19		27	2	27				36						22			10				15		10		26	31			8	10	-	
	13		18	-	5		9		30	9	i		12	5		12	9	9	17	10		10	26	16	13	12	0.	0	3	13	10	5	
FIONA APPLE (Epic/Clean Slate)		40	10	9	0	-	3		22	9	4	8	12	J	23	14	13	9	11	11			18	25	10	11	9	25		21	8	5	
THE CURE (Fiction/Elektra)	00	12	01	9	- 10				22	9	4	0	12		35			3	1				10	23	12	12	15	24		3	5	4	
TRAIN (Aware/Columbia)	20		21		32			-	40	40			40		23	-	16 8		14	10	-	15		23	10	12	10	19	5	3 11	5 8	4	
LEONA NAESS (MCA)	8	6		10				8	12	13			12	4			0	9	14	10		10	40		10	00			J	7	7		
FILTER (Reprise)			17												27			7					18	0.5		28	26	10				_	
RED HOT CHILI PEPPERS (Warner Bros.)			-						37						48		19	17		-				25			13	8	40	10	8	40	
SHELBY LYNNE (Island Def Jam)		16						13		16	6	18	12	8				9	12		8	15		11	0	7			12		13	10	
GOMEZ (Hut/Virgin)	8	6	18	5			. 9			10	4	5	8	5	10		9	6	26	9	-		24	11	13	2		20		11	8	6	
FOLK IMPLOSION (Interscope)	9	_	21	2			3							5	14		8	7	17	12		7	12	17	13	23	9	19		11	11		
CROSBY, STILLS, NASH, & YOUNG (Reprise)		5	-									1		5			15	17		14				15	13				4		10	5	
FOO FIGHTERS (RCA)			11	2					36				4		26								12				15			3			1
PATTI SMITH (Arista)		7		7				4				13	8				8	8	11	8	8			5	11	9			8	12	20	6	
SHANNON CURFMAN (Arista)	7			16	10										6		15	5	9					4	4	18	9			9	15		
THE SOPRANOS (Playtone/Columbia/CRG)			16	-											36		16		0			-		25	12			-	5	15	5	5	
STEVE FORBERT (Koch)		8						5			8		12	7		12				11	16	15	10	10	10				6			8	
AIMEE MANN (Reprise)	10	6	10					5			7		12	14		6	9		26	7	8		20	10	10	7			10	6	9	9	
TERRY CALLIER (Blue Thumb/Verve Music Group)	10						6	10		13	10		12	8			16	6	33	9	8	15			12				3			9	
EUPHORIA (Six Degrees)	20	19	16	7			6	10		12			12	2	9		8	9	12					10	11	13			4		8	5	
ANI DIFRANCO (Righteous Babe)	20	13	10	10			9	7		10	6	4	4	5	-	16		8	7	10			28					7			-		
MARAH (Artemis)				6			.9	'		15	U	4	12	5		6	9	7	22	10	8		20		7	8		10	6		13	22	
	-	9		6		1		7		12	9	6	12	7		16	3	1	18	12	8	15	5		· ·	0		10	7		10	8	
RICHARD SHINDELL (Signature Sounds)	_	-	00	9				'		11	3	0	12	'		10	16	6	10	11	0	13	J	15	13	13	13	11	3	11	5		
BRUCE COCKBURN (Rykodisc)	1	6	20	-													10	0	- 14		16			8	10	12	15		10	7	J	5	
COCO MONTOYA (Alligator)		15		9			9	9	40	7	4		4			40		5	11	10	10		_	16	4	15		-	9	9		J	
MOBY (V2)		9							12					2		16	8	5	18	12 8				25		10			9		8		
OASIS (Epic)				10					36	13			4	-				-	45	8	40	45	28	25	13					11	8		
VAN MORRISON (Point Blank/Virgin)	31						3	14		9	6	4	8	5				5	15		16	15											
TARA MacLEAN (Capitol)			11	11	9			10					4		6			6	13				0	10	5			10	3	11	7	7	
INDIGO GIRLS (Epic)		14	15	2												16				9				11				10		2			
JOSH ROUSE (Slow River/Ryko)				12			3	6		14	6	9	12	0					6	12	16	7		13				0	10				
CHUCK PROPHET (HighTone)				10			3	10		10	7	5	12	5		6					16	15			8				5			7	
DR. JOHN (Blue Note)							6	15		13	9	10	8	7		6					16	15							16			4	
R.E.M. (Warner Bros.)	7		14											5	18								18		4	1	11			6			
JIMMIE DALE GILMORE (Rounder)							9	11			9	11	4						16		16	7							10			4	
ROBBIE MCINTOSH BAND (Compass)								11		15	9	4				16			12		8	15							_				
CARY PIERCE (Aware)				9			3			10									5					12				10	4				
BECK (DGC/Interscope)						1	6		12		7	1		9	8		8			17			20	12	4				4	15	6	8	
JONI MITCHELL (Reprise)		7					9	13			10	12	4	8				8	7		4								5			4	
Zame in a marked (nobugo)			1	1		1								-		1	1	1.7										1					

Reviews

same week. Congratulations to Tim and the folks at Alligator for taking this song

and Coco Montoya to the next level. Montoya played at the Seminar in San Francisco on our boat ride to



Yoshi's and I can say from personal experience that the band definitely rocks.

Suspicion is his debut for Alligator. It was produced by Jim Gaines and includes three Montoya originals. "Casting My Spell" is getting the most attention, and is the single. The album has other great tracks as well, including "I need Your Love in My Life" with its Sam & Dave sound, and "Don't Take It Personally," featuring the signature Montoya guitar solo. "Casting My Spell" may fit the need your station has for a rockblues track, it seems to be working in Chicago and Denver. — Dave Einstein

David Gray White Ladder (ATO)

After reaching Number One on the Irish album charts at the



Ladder has hit the U.S. The record is the debut release from ATO (According to Our) Records. The cleverly named indie was recently formed by none other than Dave Matthews. The lead single, "Babylon," combines classic acoustic singer/songwriter fare with an adventurous rhythm track assembled in the artist's London flat. With seven adds on March 7 this record is impacting now. For another great track, check out "My Oh My." Gray is currently on tour. For more info contact Sean Coakley at Songlines. (914) 241-3601. —Jimmy Leslie

Janis Ian god & the fbi (Windham Hill)

Janis lan has come out of hiding from God, the FBI, and everyone else with a wonderful set of redemption songs. On "The Last

Comeback" she sings, "These are the songs nobody wanted." As it turns out, she's wrong. Lead single "Jolene," has jumped

out of the box on to playlists around the dial. Other notable tracks include the funky title tune and "Memphis." lan's



voice and her pen are still in fine form, but her best-kept secret may be her guitar play ing. She floored the unsuspecting Jukebox Jury attendees at the GAVIN Seminar with an array of effects and a unique technique. Keep it on the hush-hush though, that's confidential information. -Jimmy Leslie



THE NUMBER YOU HAVE DIALED



KWSJ-Wichita finds itself in the unusual situation of being on a "temporary frequency." New owner Entercom put a Country format on the station's 105.3 frequency, displacing KWSJ to

92.7-but another move to a better signal appears to be in KWSJ's future. If you're confused now, imagine being a KWSJ listener.

Mom Always Wanted Me to Be an MD!

BY JAZZ & SMOOTH JAZZ **BLAKE LAWRENCE** blake@gavin.com

From one who knows: If you also want to be a Smooth Jazz music director when you grow up, face it-vou can't do both.

With that said, it gives me great pleasure to give you a look at someone who tests well enough to go to the head of his class. He's GAVIN's Major Market MD/APD of the Year WNUA-Chicago's Steve Stiles. And, as you'll see, he's got his fingers in much more than just the music.

BL: Describe Steve Stiles' wonder years.

SS: I've been in radio on and off since I was 14. I started at the high school station, then later college and community radio. I've worked a lot of different formats but I fell in love with Smooth Jazz in '91 and never looked back.

Take us through a typical WNUA day.

There's no such thing as a typical day, which is one of the reasons I love coming to work. On any given day I may be on the phone arranging for a high-profile artist to be on the morning show with Ramsey, or I may be negotiating a contract to produce a concert. The next day we may be planning the details of a new "Trip-a-Day" remote broadcast or working on our next CD sampler. But like any job, there's a certain amount of everyday business that needs to be handled as well.

Can I be a fly on the wall at a WNUA music meeting?

PD Bob Kaake and I try to meet weekly on music. It's very informal. Sometimes I like to be distracted when I listen to new music for the first time. If I'm on the phone or talking with someone in

my office and a song catches my ear in spite of everything else that has my attention, I know it's something I should listen to more closely later on. By the time Bob and I get together I have a handful of

things I'd like to play for him. Some may be songs I like, sometimes I throw in songs just so we can have a conversation about them. So what makes a

tune perfect for 'NUA?

There's no easy answer to this. There are certain elements that tend to crop up in songs

that end up working well for us. Over and over again the songs that get on the air (and eventually test well) have a commonality of factors: melody, hook (or groove), and tempo. We ask ourselves, "Is it fresh? Does it do something a little different? Am I actively engaged, or is it aural wallpaper?"

You're into more than just picking the music...

I'm now in the really exciting position of booking all the shows for the radio station. There are specific shows we bring in during the year that benefit the charities of the WNUA Cares for Kids Foundation. We also have been enjoying a tremendously successful summer concert series at Navy Pier for the past several years. We're currently working on yet another major concert. I really enjoy working with the artists and managers to create these events.

Talk a little about Smooth Jazz musical trends.

The rhythmic element to a lot of our music over the last couple of years has certainly been a fun and positive influence. I like that we've been able to raise the tempo a couple of beats per minute. What I don't like is getting ten other records that sound just like the one or two that happened to be big hits. I liked those songs the first time because they were different. There are artists in this format who would have to

work very hard to make a bad record, they just get it. When passion and heart get checked at the door, the music suffers. Our format is still incredibly vibrant and tremendously exciting. I'm enjoying the evolution and the journey as it unfolds. Great music will always get on the air.

You weren't there to claim your APD/MD of the Year award personally, so pretend you just had a lot of sushi and are taking the stage to say your thank vou's.

Thank you to everyone who voted. Thanks to Paul Goldstein for hiring me at The Oasis in '93 and bringing me to WNUA three years ago. Thanks Michael

Fischer, my friend and supporter. Thank you Blake Lawrence for all the laughs and your expert counsel. Thanks to all my family at 'NUA: Bob Kaake, it's an honor to be shoulder to shoulder in the trenches with you every day. Thank you Ralph Sherman, the best GM on the planet, your leadership and vision inspire us all to play better. Thanks to the artists who make my job easy. Lastly, I dedicate this award to my muse, my love, my life, Debi Stiles. Without you by my side none of this would be possible

music directors of America?

Be passionate about the music. Learn as much as you can from as many sources as you can. Work your ass off and love every minute of it.

THIS WEEK WNUA OFFICIALLY ANNOUNCED A GEORGE BENSON/ KENNY G CONCERT EVENT, JUNE 2 IN CHICAGO'S 17,000-SEAT UNITED CENTER. WHEN MR. STILES BOOKS A SHOW, HE THINKS BIG!

Welcome back KJAZ—this time in L.A.

Mt. Wilson Broadcasting's KGIL/AM-Los Angeles has named L.A. radio vet Lawrence Tanter as program director, and announced a switch to full-time Jazz on or about Anril 1.

Tanter, who has also programmed L.A.'s KUTE and KACD/KBCD, envisions a format embracing all-time jazz favorites like Stan Getz and Miles Davis while at the same time being aware of present-day stars like Diana Krall. The station plans to grab the famous KJAZ call letters, late of the San Francisco market, and use a combination of live announcers and satellite-fed programming.

Tanter began his new position Monday (3/20) and is in need of jazz service from all labels. Reach him at 1500 Cotner, Los Angeles, CA 90025, phone: (310) 478-5540.

Other station news...

- Fall '99 was WFSJ-Jacksonville's best Arbitron showing ever. Yet PD Hank Dole now finds himself without a job as the station flips to Top 40. Reach out to Hank at (904) 880-4366 or via email: wfsj@jax-inter.net.
- Welcome to new GAVIN Smooth Jazz reporters KWSJ-Wichita and WLNZ-Lansing (formerly reporting Jazz).

Any advice you'd give to future



Steve Stiles

GavinJazz/SmoothJazz

UW	5					
LW.		\overline{n}				- 17
IW						
A 444	TW		Stations	Adds	SPINS	TREND
3	1	McCOY TYNER - with Stanley Clarke & Al Foster (Telarc Jazz)	78	1	784	+33
1	2	NICHOLAS PAYTON - Nick At Night (Verve Music Group)	77	0	784	-80
4	3	KENNY BARRON - Spirit Song (Verve Music Group)	79	0	747	+24
5	4	DEE DEE BRIDGEWATER - Live At Yoshi's (GRP)	79	0	717	+69
2	5	KURT ELLING - Live In Chicago (Blue Note)	76	0	713	-47
6	6	RAY BARRETTO - Portraits In Jazz & Clave (RCA)	72	1	615	-16
8	7	MARK TURNER - Ballad Session (Warner Bros.)	72	1	602	+21
12	8	ERIC ALEXANDER - Alexander The Great (HighNote)	80	1	581	+61
10	9	JIMMY GREENE - Brand New World (RCA Victor)	66	0	569	+2
18	10	PAT METHENY - Trio 99 -> 00 (Warner Bros.)	76	1	566	+121
9	11	JACKIE McLEAN - Nature Boy (Blue Note)	70	2	549	-21
13	12	ANN HAMPTON CALLAWAY - Easy Living (Sin-Drome)	71	0	546	+30
15	13	ELIANE ELIAS - Everything Love (Blue Note)	76	5	531	+69
16	14	BARBARA DENNERLEIN - Outhipped (Verve Music Group)	65	0	485	+29
7	15	ORGAN-IZED - An All-Star Tribute (High Street/Windham Hill)	61	0	485	-107
17	16	JOE AUGUSTINE - License To Groove (1201 Music)	59	1	474	+20
22	17	JAMES SPALDING - Escapade (HighNote)	68	1	466	+74
27	18	TERENCE BLANCHARD - Wandering Moon (Sony Classical)	73	3	452	+125
19	19	DR. JOHN - Duke Elegant (Blue Note)	57	0	449	+17
14	20	GEOFF KEEZER - Zero One (Dreyfus Jazz)	60	0	437	-54
20	21	NEW DIRECTIONS SEXTET - New Direction (Blue Note)	57	0	413	+3
11	22	WYNTON MARSALIS - Live At the Village Vanguard (Columbia/CRG)	47	0	401	-149
25	23	CINDY BLACKMAN - Works On Canvas (HighNote)	66	2	399	+50
6		Drummer Cindy Blackman is currently touring South Afric	a as a i	nemb	er	
	2	of rocker Lenny Kravitz's band. Added this week at WUCH				
29	24	LEON LEE DORSEY - Song Of Songs (Umoja)	62	0	389	+65
26	25	MIKE LONGO - Explosion (Cap)	53	4	358	+27
23	26	KURT ROSENWINKEL - The Enemies of Energy (Verve Music Group)	55	1	357	-35
30	27	DALE FIELDER QUARTET - Romance Serenade (Blue Port)	48	1	327	+19
32	28	JOHN COLTRANE - The Bethlem Years (Avenue/Bethlehem)	52	5	325	+63
41	29	JOHN SCOFIELD - Bump (Verve Music Group)	58	1	310	+104
31	30	MARTIN TAYLOR'S SPIRIT OF DJANGO - Gypsy (Linn)	39	0	296	+11
21	31	CHRISTINE HITT - You'd Be So Nice To Come Home To (Maxjazz)	42	1	292	-112
28	32	H. RAMIREZ & G. HIDALGO - Best Friends (AJ Records)	43	0	287	-40
33	33	PETE CHRISTLIEB - For Heavens Sake (Cars)	44	2	285	+27
36	34	JOHN PATITUCCI - Imprint (Concord Jazz)	46	3	270	+31
D	35	MARK ELF - Over the Airwaves (Jen Bay)	68	9	255	new
C		The guitarist from New York blazes his way onto the char				ignest
	-	debut. His latest CD is dedicated to Jazz radio stations c				
38	36	CARIBBEAN JAZZ PROJECT - New Horizons (Concord Jazz)	44	3	253	+27
35	37	CLAUDE "FIDDLER" WILLIAMS - Swingin' The Blues (Bullseye/Rounde		1	236	-8
D	38	DAVE HOLLAND QUINTET - Prime Directive (ECM)	50	2	235	New
42	39	ANTON SCHWARTZ - The Slow Lane (Anton Jazz)	49	4	235	+37
50	40	EUGENE MASLOV - The Face of Love (Mack Avenue)	44	5	228	+65
24	41	DAVID "FATHEAD" NEWMAN - Chillin' (HighNote)	30	0	226	-143 new
	42	JOHN PIZZARELLI - Kisses In The Rain (Telarc Jazz)	45	2	224	
44	43	ENSEMBLE 9 - Children Of The Night (Hallway)	42	2	217	+23
39	44	STAN GETZ & CHET BAKER - Quintessence, vol. 2 (Concord Jazz)	31	1	212	-13
-	45	NAT SIMPKINS - Cape Anne Escape (Blue Jay)	50 20	7	207	new +19
D	46	13 WAYS - Focus (Palmetto)	39	4	199 193	+19 new
47	17					
47 D	47	GREG OSBY - The Invisible Hand (Blue Note)	44			
47	47 48 49	DAVE DOUGLAS - Soul on Soul (RCA) RUBY BRAFF - In the Wee Small Hours (Arbors)	44 50 22	4 7 0	180 173	new new 0

GAVIN JAZZ

jazz	
most	
added	

SUTURIASE

TERENCE BLANCHARD

MARK ELF

PAT METHENY

NAT SIMPKINS

BARBARA ADAMSON

PEGGY STERN (Koch)

HUDSON PROJECT (Stretch)

JOHNNY HARTMAN (Bethlehem)

STEVE LACY AND ROSWELL RUDD (Verve)

Dropped: Michel Petrucciani #34, Clay Moore

Curtis Lundy #47, "Sweet and Lowdown" #48.

JAZZ REPORTS ACCEPTED

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THURSDAYS 9 A.M.-3 P.M.

#35, "Playing By Heart" #42, Houston Person #45,

JOHN SCOFIELD

FLIP PHILLIPS (38) Swing Is The Thing (Verve)JON JARVIS TRIO (34) Hear No Evil (TVT)BENNY GOLSON (29) That's Funky (Arkadia)D. D. JACKSON (19) Anthem (RCA Victor)JONI MITCHELL (15) Both Sides Now (Reprise)

+121

+104

+92

+218 +125 Flip Phillips

Swing Is the Thing (Verve Music Group)

Flip Phillips turns 85 on March 26, and he's still got that thing called swing. After performing with



every jazz legend you've ever heard of—notably Woody Herman, Benny Goodman, and Ella—he now reaches out to the next generation, assembling a supporting cast including Kenny Washington, Benny Green, and twentysomething Christian McBride. "Flip the Whip" features Joe Lovano and Phillips tradin' tenors, and three's swinging company when James Carter's sax joins those two on "The Mark of Zorro." —Blake Lawrence

ARTIST PROFILE Claude "Fiddler" Williams

As we rush into this new century, it's only fitting that we take pause to mention the lafest birthday of the eternally young Claude "Fiddler" Williams. Born in Muskogee, Okla. on February 22, 1908, Williams was making jazz history long, long before the information superhighway was a twinkle in Al

Gore's eye.

By his late teens Williams was working with jazz bass pioneer Oscar Pettiford in the family affair Doc Pettiford Band. In 1927 he joined a group led by trumpeter T. Holder that would evolve into the 12 Clouds of Joy. Led by Andy Kirk, this would be the group that gave Williams his first chance to make his mark in the recording studio for Brunswick, and leave his mark on the history of jazz.

In 1935 Count Basie sought out Williams and brought him back to Kansas City to play at the Reno Club. "Lady Be Good" and "St. Louis Blues" featured Williams. The stint with Basie was soon over but Williams' career was long from it.

Thirty-five years later Williams released the classic Sackville album with Jay McShann *The Man From Muskogee*, which returned him to the forefront of jazz. Williams has been a bandleader since that time, recording for many different labels including Progressive and Steeplechase. *Swingin' the Blues* is Williams' debut on Bullseye. With the versatile New Orleans pianist Henry Butler, Keter Betts on bass, Joe Cohn on guitar, Jimmy Lovelace on drums and special guest Bobby Watson on



alto saxophone, *Swingin' the Blues* is a vibrant production. Williams' chops are in perfect form, and he even gives a charismatic vocal to "Gee Baby, Ain't I Good To You." He's been good to us for quite a while, so give it a spin and hope you are in remotely as good shape come the next century. *—Jim Leslie*

GavinJazz/SmoothJazz

Smooth Jazz Wocals LW TW Stations Adds SPINS TREND NORMAN BROWN - Celebration (Warner Bros.) 735 +38 1 41 0 1 3 2 RICHARD ELLIOT - Chill Factor (Blue Note) 37 0 650 0 BONEY JAMES - Body Language (Warner Bros.) 2 3 35 0 625 -39 Δ 4 KENNY GARRETT - Simply Said (Warner Bros.) 34 0 603 -34 LARRY CARLTON - Fingerprints (Warner Bros.) 46 6 5 0 593 +8 11 CHRIS BOTTI - Slowing Down the World (GRP) 36 0 580 +51 6 5 43 7 DAVE KOZ - The Dance (Capitol) 1 575 -23 12 WALTER BEASLEY - For Your Pleasure (Shanachie) 30 0 561 +37 8 9 9 AL JARREAU - Tomorrow Today (GRP) 44 1 555 +21 7 10 BRIAN CULBERTSON - Somethin' Bout Love (Atlantic) 33 0 503 -48 14 11 MARC ANTOINE - Universal language (GRP 43 1 481 +27 Antoine's collaboration with studio wizard Philippe Saisse is magical. "Palm Strings" continues upward momentum with added support from KBZN-Salt Lake City. 13 12 STEELY DAN - Two Against Nature (Giant) 36 ۵ 468 -9 KIM WATERS - One Special Moment (Shanachie) 32 0 468 -72 8 13 KENNY G - Classics In the Key of G (Arista) 29 0 463 -67 10 14 URBAN KNIGHTS - Urban Knights III (Narada) 452 16 15 41 0 +13DAVID BENOIT - Professional Dreamer (GRP) 33 0 430 -13 15 16 17 17 BOB JAMES - Joyride (Warner Bros.) 42 1 414 +19 37 0 18 18 PAUL TAYLOR - Undercover (N-Coded Music) 368 +3 STEVE COLE - Stay Awhile (Bluemoon/Atlantic) 20 19 27 1 330 -13 THE JAZZMASTERS f/ P. HARDCASTLE - Jazzmasters III (Hardcastle Records) 0 -27 19 20 28 328 25 21 RONNY JORDAN - A Brighter Day (Blue Note) 31 4 313 +33 22 GERALD VEASLEY - Love Letters (Heads Up) 25 0 312 -8 22 21 23 JOYCE COOLING - Keeping Cool (Heads Up) 31 7 311 -29 BRIAN McKNIGHT - Back At One (Motown) 23 24 20 0 270 -23 24 25 CHUCK LOEB - Listen (Shanachie) 23 0 266 -19 26 26 ALEX BUGNON - As Promised (Narada) 23 0 254 +7 31 SAMANTHA SIVA - Identity (Genie Entertainment) 23 3 244 +45 27 27 28 KIRK WHALUM - For You (Warner Bros.) 21 2 236 +5Notable this week: After many weeks idle, KKSF-San Francisco adds a song to their playlist! Kirk Whalum breaks their dry spell with his cover of "Same Ole Love." SANTANA - Supernatural (Arista) 19 0 228 28 29 +3 46 30 TOM GRANT - "Tune It In" (Windham Hill Jazz) 23 5 205 +81 29 31 LEO GANDELMAN - Brazilian Soul (Jazzica/Push) 0 202 -17 18 +20 37 32 FATTBURGER - Fattburger.com (Shanachie) 20 1 179 30 33 PETER WHITE - Perfect Moment (Columbia/CRG) 13 0 176 -25 BRIAN TARQUIN - Soft Touch (Instinct) 32 34 19 3 163 -32 33 35 DWIGHT SILLS - Easy ((Monarch/City Lights)) 17 0 162 -9 157 40 36 KOMBO - The Big Blast (Verve Music Group) 18 0 +7 BRIAN HUGHES - Shakin' Not Stirred (Higher Octave) 39 37 16 3 153 -4 EARL KLUGH - Peculiar Situation (Windham Hill Jazz) 149 38 38 15 0 -10 DENNY JIOSA - Among Friends (1201 Music) 34 39 14 0 148 -14 45 40 STEVE OLIVER - First View (Native Language) 0 136 +11 18 41 41 'N SYNC feat. GLORIA ESTEFAN - Music Of My Heart (Epic) 0 135 0 8 43 CRAIG CHAQUICO - Four Corners (Higher Octave) -1 42 16 ß 128 GROVER WASHINGTON, JR. - "The Night Fantastic" (Columbia/CRG) 36 43 14 0 127 -33 35 44 SPECIAL EFX - Masterpiece (Shanachie) 11 0 127 -34 50 45 TOM SAVIANO - Crossings (Miramar) 14 1 121 +13 47 46 SPYRO GYRA - Got the Magic (Windham Hill Jazz) 12 0 115 +3JONATHAN BUTLER - Story Of Life (N-Coded Music) 42 47 10 0 111 -23 44 48 BONA FIDE - Royal Function (N-Coded Music) 12 0 109 -16 SHAKATAK - Magic (Instinct) 104 -7 48 49 11 0 D 50 COUNT BASIC - Trust Your Instincts (Instinct) 11 ۵ 92 new

GAVIN SMOOTH JAZZ & VOCALS

smooth jazz most added

Spin PREASE

TOM GRANT

CHRIS BOTTI

MAYSA

SAMANTHA SIVA

NORMAN BROWN

CLUB 1600 (N-Coded

SAM CARDON (Treble V)

Dropped: Hiroshima (#49)

MAYSA (N-Coded

ar Rill

NORMAN CONNORS (The Right Stuff)

JAY BECKENSTEIN (Windham Hill)

JAY BECKENSTEIN (12) Sunrise (Windham Hiil) MAYSA (10) All My Life (N-Coded) CHIELI MINUCCI (10) Sweet On You (Shanachie) CLUB 1600 (9) Club 1600 (N-Coded) JOYCE COOLING (7) Keeping Cool (Heads Up)

+81

+51

+45

+38

+38

Review Various Artists

Love trekked to

Cape Town,

Smooth Africa (Heads Up) Heads Up's Dave



South Africa with keyboardist Joe McBride for 1999's popular Jazzathon festival. Love was knocked out by the quality of the local jazz artists, and inspired to do this multicultural project. Three life-changing trips later, Love brings back a stirring collection of South African session recordings sweetened with solo turns by Jonathan Butler, Hugh Masakela, and McBride. For starters, spin the South African classic "Manenberg," featuring Butler and McBride, and the title track showcasing Masakela's flawless fluegelhorn.

-Blake Lawrence

SMOOTH JAZZ REPORTS Accepted Mondays 9 a.m.-2 p.m. Gavin Station Reporting Fax: (415) 495-2580 EMAIL: BLAKE@GAVIN.COM

ARTIST PROFILE Paul Taylor

Latest Project: "Undercover" (Peak/N-Coded)

Label: Peak/N-Coded

The story: Mile-high talent Paul Taylor grew up in Denver, taking up the sax at age seven. Typical school and marching band

settings gave him his practice, but playing in Mixed Company, a high school garage band, gave him his pleasure. The group would cover Top 40 hits of the day, but also delved into the fusion sound best defined by groups like The Crusaders.

The University of Nevada Las Vegas saw no gamble in awarding Taylor a full scholarship. After his studies, he settled there and paid his dues in club settings. L.A. was a quick trip, and Taylor made it there often to add to his résumé, sensing it all would become a ticket to a solo career.

Meeting his eventual producer Dino Esposito along the way

gained him entry to a session at keyboard legend Jeff Lorber's home studio. It was Lorber who recalled Taylor's playing and invited him to play in his band at the Catalina Island Jazz Trax Festival in '94. Keyboardist Keiko Matsui hired Taylor for two years of touring after witnessing his performance there. Taylor's sax work is featured on three of r, r albums. Matsui's husband, Kazu, produced Taylor's solo debut, *On The Horn*. Taylor's weil-received followup, *Pleasure Seeker*, and now *Undercover*,



finds his sax atop a more urban vibe. The new release was produced by a collection of studio wizards including Earth Wind & Fire's Maurice White, and the Rippingtons' Russ Freeman. —Blake Lawrence

gavin March 24, 2000 • 59

THE NEW SINGLE FROM MODER

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<u>Caeat Callout a:</u> WSSR/Tampa: Great overall callou: potential! WCPT/Albany: #3-callout 25-44 females! #6 Phones! KBBT/Portland: #14 Callout 22-27 females! Top 15 callout 27-32 females!

KVSR/Fresno: Top 15 overall callout! Open ng rotation to all dayparts! KNXB/Las Vegas: Good Early Phones!

"Souncs great on the ar!" ---Spott Chase, WSSF/Tampa

"The best Melissa Etheridge record to date" —Bob Walker, KCMB/Sal: Lake City

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	KSFZ 24x	WKEE 23x	KLLC 19x	KFMB 22x
	WP"E 19x	WZNE 18> +8	WMC 14x	* 0Z 401
40 EM	KCEA 34x	KUCD_34x	and many mo	re!

 Eary Pop Actior At: WSTF/Attanta (26)
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 WBFA/Columbus (13x)
 WZF.Y/Augusta (31x)

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