Newspaper \$3.95



Inside:
Southern R&B and the
Blues Rise on Radio,
The Cash Box Retail Guide



Helping Grow Contemporary Christian Music





THE ENTERTAINMENT TRADE MAGAZINE

POP SINGLE

NUMBER ONES

You're Making Me High Toni Braxton (LaFace)

URBAN SINGLE

I Can't Sleep Baby R. Kelly (Jive)

RAP SINGLE

Elevators Outkast (LaFace)

COUNTRY SINGLE

Carried Away George Strait (MCA)

POP ALBUM

It Was Written Nas (Columbia)

R&B ALBUM

It Was Written Nas (Columbia)

JAZZ ALBUM

Q's Jook Joint **Quincy Jones** (Qwest)

COUNTRY ALBUM

Blue LeAnn Rimes (MCG)

POSITIVE COUNTRY

You Give Me Hope Jeff Silvey (Ransom)

LATIN ALBUMS

Voces Unidas Various Artists (EMI Latin)

BLUES ALBUMS

Good Love Johnny Taylor (Malaco)

Cover Story

Why not have your grungy rock and spiritual enrichment, too? Why not hear some unflinchingly honest rap while sharing with your children? Why not hear a country-flavored "she done done me wrong" song that also offers a ray of hope? There's no reason, as the seven-CD package Keep The Faith is proving with a direct through television marketing campaign that is unearthing and helping to unburden an untapped dominion of consumers desperately seeking solace and finding it through contemporary Christian music. The stylistically diverse offering was packaged by TVFirst in a unique partnership with 10 contemporary Christian labels. A 30-minute informercial touting the music and its valuebeyond the entertainment offered—has been airing on an abundance of stations on several networks (cable and broadcast, network and independent) nationwide. The net effect has been to expose the dimension of the consumer appetite. heighten consumer awareness and selling something that offers spiritual refuge. TVFirst's David R. Sams talks about the Keep The Faith TV campaign with Cash Box media maven John Goff, while editors Daina Darzin, Peter Miro and M.R. Martinez report on how the labels have benefitted from the campaign and how they are taking separate steps to grow the contemporary Christian market.

—see page 5

Also, the Cash Box Retail Guide

Check Out Cash Box on The Internet at HTTP://CASHBOX.COM. Also featured on CompuServe!

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Lead Story

MCA CC And Molson **Acquire BCL**

MCA CONCERTS CANADA LTD, and Molson Breweries have announced the completion of the acquisition of BCL Entertainment Corp.'s concert divisions, which includes certain assets of Concert Productions International (CPI). Perryscope Concert Productions, and Donald K. Donald Productions (DKD). This acquisition gives MCA CC a strong operating division in the Province of Quebec, strengthens the current operations in Vancouver and Toronto and positions them as the pre-eminent concert promoter in Maple Leaf country.

The purchase of the concert divisions of BCL from Labatt Breweries, a subsidiary of Interbrew, by MCA CC and Molson was finalized on July 26. The Canadian marketplace represents approximately 10% of the \$1 billion North American concert industry

Under the agreement, MCA CC's head office will continue to be located in Toronto. Donald K. Donald Productions in Montreal will now be known as DKD, an MCA Concerts Canada Company. Concert Productions International, Toronto, and Perryscope Concert Productions, Vancouver, will now be known as MCA Concerts Canada. Further information regarding the operating structure and executive staffing of the company will be announced shortly.

The acquisition of BCL assets provides a cornerstone in the development of the Molson/MCA Concerts tranchise and demonstrates our commitment in bringing Canadian concert-goers the best in live entertainment," said Jay Marciano. president, MCA Concerts Inc.

"MCA has been a terrific partner in Canada," said John Barnett, president, Molson Breweries. "And with what our consumers are telling us about the importance of music in their lives, this enhanced partnership will help us further deliver the best entertainment in Canada.

MTV Promotes Rosenthal

MARK ROSENTHAL HAS BEEN NAMED to the newly created position of president/COO for MTV Networks. Tom Freston MTVN ehairman/CEO made the announcement in L.A. Rosenthal, formerly executive vp, affiliate sales and marketing, will now be responsible for managing the overall business operations of MTV Networks on a day-to-day basis and will report directly to Freston.

Rosenthal will also oversee the finance, business and legal affairs, information services and human resources departments. In this capacity he will also create and direct several new departments within the company. These departments will include a company-wide Research operation, which will oversee the already established operations at the individual networks; a centralized department to manage and coordinate the company's On-Line businesses; a corporate Strategic Planning operation; and a New Business Development department, which will be responsible for leading the company to new levels of growth. He will also continue to have overall responsibility for U.S. network distribution.

"Over the past several years, MTV Networks has grown its businesses, revenues and leadership position at an extraordinary pace," Freston said. "In the last year alone, we have released two feature films, we have developed a premiere On-Line Services business and by August 1, will have launched two new networks. In addition, we have significantly expanded our international operations, with 14 separate network businesses outside the U.S. on top of the four network businesses we operate in the U.S.

For a long time Mark has been a key player in the growth of our company and is one of our most talented executives. He has built an affiliate sales and marketing group that is the envy of the industry and he surely has the skills needed to help us continue to grow and succeed."

Rosenthal said, "MTV Networks is not only one of the premiere global

entertainment companies in the world, but it has been home to me for years. I'm thrilled to have the opportunity to take on an expanded role within the leadership of MTV Networks as we continue to strengthen our core businesses and move into new areas of development

New Handle For Handleman

HANDLEMAN COMPANY. North America's largest supplier and merchandiser of music, video, books and personal computer software, announced that it has renamed its Core Business Group, the division responsible for distribution of the company's four principal product lines and servicing the customer's stores.











■ Jay W. Krugman has been named to the post of sr. vp of marketing for Arista Records, where he will be responsible for overseeing artist development and publicity departments, in addi-



tion to administering the creative services and video departments. Prior to joining Arista, Krugman was vp. of marketing at Columbia Records for six years. He joined Columbia in 1986 as a product manager.

Jeff Holder has been named vp of creative affairs for Sony Wonder, and in the newly-created position will be involved in acquisition, development and production of children's and family home video, and television product for the global market. He also will seek out and create both licensed and original programming for home video and TV. He joins the company after four years at Hanna-Barbera, where he served as vp of development and programming, and previously spent five years at the ABC-TV Network as director of children's programming.

Susan Lietz has been promoted to sr. dir. of corporate communications for BMG Entertainment, after joining the company 10 months ago as director of the department. She is credited with coordinating media coverage of BMG's growth in the Asia Pacific region and the launch of the company's TV programming in Latin America. Lietz had been sr. dir. of public relations and corporate communications for EMI Records Group North America prior to joining BMG. Wendy Washington has been appointed dir. of media relations for the black music department of Universal Records, and will now be responsible for developing and executing media campaigns for the label's black music artists, which include Kedar Entertainment, By Storm Entertainment and Uptown Records. Washington previously was the natl, dir, of publicity for Jive Records, and prior to that manager of publicity at Arista Records. Also at Uni

versal, Louis Romain has been named creative director for the black music department. Romain will create advertising campaigns. He most recently was a copyright consultant at Arista Records where he created advertising campaigns and spots for radio and television. He also has written articles for a variety of music-related magazines.

MCA Records has named Simon Collins manager of A&R, a job making him responsible for signing and developing new talent for the label. He comes to the job from a creative consultancy post with MCA Music Publishing.

Jennifer Looney has been promoted to assoc. dir. of advertising for Atlantic Records. She most recently was the label's manager of advertising, a post she had held since 1994. Atlantic's Tag Recordings has made a pair of appointments. Matthew Chook has been promoted to product manager. Chook began his career in 1992 as an assistant in Atlantie's artist relations department, where he was promoted to coordinator the following year. He joined Tag in 1995 as coordinator of production and marketing. And Leslie Chinea has been appointed natl, retail sales and marketing manager for Tag. Chinea was vp. of advertising and marketing for Compact Disc World prior to joining the label, and began her career in 1990 as a promotion assistant at Fairchild **Publications**

This division will now be called Handleman Entertainment Resources.

Peter Cline, Handleman's exec vp and president of HER said, "As we continue to implement our corporate strategy by defining and segmenting each of our major businesses, it is appropriate that we also name our core business. When we formed our proprietary product division we established the name North Coast Entertainment and later established Handleman's International Division. Handle man Entertainment Resources is a designation that underscores our commitment to our customers and the market place.

Handleman Company, with sales in excess of \$1 billion, is the largest supplier and merchandiser of music, video, books and personal computer software to North America's leading retail chains.



INDUSTRY BUZZ

By J.S. Gaer

EAST COAST



Third Stone/RCA recording act State of Grace recently debuted live in the United States when the Brit ambient pop performed a set at New York City's Vinyl, where they were joined by label execs backstage. Pictured are (I-r): Ron Poore, RCA natl. dir. of alternative promotion; Tom Maddison of the band; Dave Novik, sr. vp of international A&R; Benjamin Kosman, band manager; Sarah Simmonds of the band; Tony Fletcher, RCA A&R consultant; Antony Wheeldon of the band; Kaja Gula, RCA product manager; and Paul Arnall of State of Grace.

ROCKERS TO MAKE HELMS VANISH: This being an election year. it is only natural that musicians stake their political claim, which is exactly what happened in Durham on the 27th of July. Eleven bands from North Carolina joined together at the Old Durham Athletic Park (where the film Bull Durham was shot and right near tobacco warehouses of the Liggett Corporation) to help Voters Against North Carolina Incumbent Senator Helms (VANISH) raise funds for various organizations to oust U.S. Senator Jesse Helms from his seat. With so many favorites from the area featured, over 1,400 people paid to enjoy the day's music, all for what they considered a good cause. Local veterans Zen Frisbee had the infield filled while it played a set that sounded as though the band had just finished listening to a whole host of Fall albums, especially since the lead singer's voice was spot-on Mark E. Smith. Scene leader Superchank was the highlight of the afternoon as it played for the first time in many months and bounced around stage while playing its Emocore rock. As the evening wore on the last two bands of the event got the most enthusiastic response. Pipe blasted through a quick set that was almost over before it started. Archers of Loaf ended the whole event with enough fire to finally get the relatively young crowd to start slamming. With the help of William Christ Superstar, Eugene Chadbourne, Polvo, Capsize 7, June and the Flat Duo Jets the concert marks a good beginning for VANISH, which will continue to hold events throughout the campaign

NEWLY PAVED: The band that has been referred to more often than almost any other in the past few years. Pavement, has been recording its latest album in the Winston-Salem, North Carolina area at Mitch Easter's new studio. Faking these new tunes for a trial run the band played a sold-out show at the Cat's Cradle in Carboro on the 28th. Playing well over an hour of its latest compositions the audience greeted almost everyone as though they had known them for years. All of the songs have another band that they use as a reference point including Elastica, Stereolab, etc..., but most had that quintessential Pavement flair. A highlight of the night was percussionist Bob Nastonvich's tongue-in cheek poetry reading while other members tuned. No doubt the man could easily find work as orator or voice-over work. The LP should come out some time in early 1997 on Matador

DOG DAYS OF SUMMER MUSIC: The East Coast has enjoyed one of the mildest summers in recent memory, making outdoor shows less an endurance test than usual. The list at the Summer Stage in Central Park this month includes: on August 1st, Mutabaruka w/ Oku Onuora & Lillian Allen and AK7; 3rd, A Tribe Called Quest w/Bass Is Base; 4th, The Safari Boys w/DCS; 7th, New York Grand Opera doing Verdi's Masdieri. Also at Brooklyn's Prospect Park Bandshell: on the 3rd, Nona Hendryx w/Sepia: 9th. Don Byron: 16th. David Murray Octet w/Brooklyn Conservatory Jazz Ensemble. This should be enough cool music at cool gratis price to keep those air conditioners idle

By Daina Darzin

WEST COAST



Before its gig at L.A.'s El Rey Thea-ter. Dishwalla stopped by A&M Records' lot to meet the folks who worked their hit "Counting Blue Cars" single to radio so effectively. Pictured are (I-r): Rodney Browning. Dishwalla; Jack Isquith, A&M promotion; Sf. promotion, Rick

Stone: Scot Alexander, George Pendergast and J.R. Richards, Dishwalla: vp national promo JB Brenner and Rich Gall, sr. vp sales.

NOMINEES FOR THE MTV MUSIC AWARDS were just announced and The Smashing Pumpkins are the big winners with 8 nominations. including Video of the Year for "Tonight, Tonight" Best New Artist nominee Alanis Morissette picked up four other eategories, including Video of the Year for "Ironic" while the Foo Fighters, Bjork, Coolio, Bone Thugs N Harmony, Bush, Beck, The Fugees and George Michael all picked up multiple nominations.

THIS WEEK'S LAWSUIT: Court TV premiered Jennings v. The Black Crowes on What's The Verdict?" The one-hour show re-caps and analyzes real trials from a young person's perspective. Kevin Jennings sued for breach of contract, claiming the band excluded him from his rightful share of the group's profits. (The popular cable channel now also has its own website, http:"//www.courttv.com.)...Next week's lawsuit might be The Jesus Lizard v. the City of Scattle, which has banned the band from any future performance per the city's fire marshal, who insists lead singer David Yow's tendency to stage dive constitutes reckless endangerment of the public

MISCELLANEOUS SIGNS OF MUSICAL LIFE: The U.S. State Department denied **Donovan** a visa due to a misdemeanor marijuana conviction in the '60s, forcing the singer to cancel his U.S. comeback tour. By the time the visa was finally issued, logistics prevented rescheduling, but Donovan does plan to tour in the fall... America OnLine's musical guests for August include Melissa Etheridge, Hank Williams Jr. and De La Soul.

HOW MANY GUITAR HEROES DOES IT TAKE TO SCREW IN A LIGHTBULB? Steve Vai, Joe Satriani and Eric Johnson are about to find out. The three are joining forces this fall for a major U.S. tour titled "G3"

THIS WEEK'S BUTTHOLE SURFERS ITEM: Still hot with their #1 Modern Rock track, "Pepper," and their "Texaspalooza" tour with The Reverend Horton Heat and The Toadies, Gibby Haynes and cohorts recently dropped by the MTV Beach House to play substitute veejays for a day, as well as playing host for Alternative Nation, subbing for the vacation ing Kennedy.

Weird Al Yankovic and execs from his label, Scotti Bros./All American Music, celebrated success of his lates release, Bad Hair Day, after the first of two soldout shows last week at the Henry Fonda Theatre in Los Angeles. Pictured are (I-r): All American Communications CEO/chairman



Anthony J. Scotti; president/COO Myron Roth; All American Music Group dir., special projects Tad Down; Imaginary Entertainment's Jey Levey Weird Al Yankovic; All American Music Group President Chuck Gullo; and label general manager Johnny Musso.



Keep The Faith A TVFirst Landmark

By John Goff



David R. Sams

IN THE PAST when anyone thought of Christian music what leapt to mind would be "hymns, gospel music." Now there's contemporary Christian music and that means just what the word implies in the fullest sense: contemporary -current - now - 1996—and beyond, according to David R. Sams, chairman/CEO of Sams Communications Companies and general partner of TV First, production company of Keep The Faith.

Keep The Faith? That's a seven CD set of contemporary Christian music featuring 56 artists performing tunes containing positive themes, songs aimed at strengthening the listeners, inspiring and making them feel good, helping them cope with everyday life.

CCM's been around for a while; you just have to look for it. Well, maybe you

won't have to carry a lunch with you when you go looking for it again. Maybe you won't ever have to carry one with you ever again thanks to Sams, who is marketing Keep The Faith via the TV Infomercial highway.

Don't turn your nose up. Don't snicker up your sleeve. Listen first, to Sams: "We do not do slicer/dicer commercials. We do not do appliances. We do not do car wax. We do not do engine enhancers, or whatever you call that stuff. We do not do make-up. We do not do skin care. We do two things—and this is our specialty—We sell music and personalities. We are a personality marketing company who just happens to use television to get our points across."

And very successfully. As vice president of marketing and creative affairs for King World, Sams was instrumental in launching Wheel of Fortune, and with it personalities Pat Sajak and Vanna White, Jeopardy! and The Oprah Winfrey Show, before forming his own David Sams Industries, Inc., which owns TVFirst, production company of the 30-minute Keep The Faith infomercial. The list of projects created and marketed by Sams is not just impressive, it's overwhelming, beginning with the trio already mentioned through two Barbara De Angelis projects. Making Love Work and Making Love Work II to the current project. The De Angelis show has "done over \$50 million in revenues," reveals Sams. "That is an example of the kind of work that we've been doing in the last few years. And, what happens is that, as you get into that kind of programming you really come to realize the needs that people have..."

There's no need to go through the list further. Trust me, it's a profitable resume, very successful. And the *Keep The Faith* project is no exception, having logged unit sales of approaching 20,000 at \$100.00 each in the three months since the informercial has aired.

Each Keep The Faith CD addresses a need, a yearning or becomes a guide to necessary discovery, conceptualized to help the listener zone in on what might be bothering them at the time: "Finding The Time To Love and Surrendering Your

Heart," "Emotional Healing and Loving Again," "Celebrate Life!" etc. And we're not talking about hymns. What is contained here are tunes written by contemporary artists featuring current, sometimes trendy musical styles, able to settle into any musical format stylistically: rock, country, pop, etc. The only difference in these tunes and those usually inhabiting pop charts are the messages contained within the lyries—and the way they're being marketed at the present by TVFirst.

"Music," Sams says, "is such a powerful form of communication. And we hear all the time the negatives. We hear all the time about what certain styles and genres of music does. We hear all the time about what certain lyrics does..." He cites a recent case of the two teenagers who jumped to their death recently in Palos Verdes, CA, allegedly inspired by dark, satanic themed music. "We always hear the negative, but we never hear the positives...It's like, 'o.k., you've hit us over the head with the negatives and we buy off on a certain part of that," however, there's got to be another side to the coin, and this music...is not hit-'em-over-the-head religious music...Any of these artists, if they had the opportunity of crossing over into secular radio...95% of these artists could go up against anyone on the secular side of the business."

A truth in both talent and music and lyric content. But you don't find it at the popular retail level. Sams feels *Keep The Faith* and the marketing strategy of the infomercial, the TV approach will belo that along

"We are not," Sams emphasizes, "in any way, shape or form, the enemy when it comes to retail. We are the enhancer. We are the world's biggest bullhorn when it comes to retail. We can enhance retail beyond your wildest imagination...You've got to kind of say to yourself, 'you know what, this is 1996, and television, bar none, is the most powerful form of media that there is in this world. And, it is the most mass media. Radio is a niche medium. It's mass when you put it all together but (for example) if you're trying to get somebody who's a jazz enthusiast into another form of music...but he's always listening to the jazz radio station, how do you get to that person?...As long as you go on TV you're hitting a lot of people at one time, you're not only hitting a very small crowd."

Sams has placed *Keep The Faith* on over 160 local broadcast stations in 130 markets, incuding 19 of the top 20, covering 83.74% of the U.S. This is a representation of over 80,244,630 TV households and in addition to the show airing on a combined 25 national cable networks, primarily in late night and early morning time periods, a time Sams points out, his research shows people are vulnerable and in need of some bolstering. With his success, who's to dispute the findings.

"We believe in the music business," he continues. "However, we're children of the television age. We grew up watching Saturday morning cartoons, and the fact is, if you want to reach the world tomorrow morning or Saturday morning or Sunday morning, the best way to do it is to buy a television station at nine o'clock in the morning and open your door for business."

The Keep The Faith project began originally about three years ago when Sams went to a gospel music convention in Nashville where he was "blown away" by the amount of talent in the field. He returned to L.A. and went into a record store seeking those talents' product. They weren't there, in any of the secular retail outlets, all the major chains. "That's when the lightbulb went off," he says. "This music is so undermarketed and it deserves the attention of the mainstream

(Continued on page 17)

Faith Helps Grow Market

By Daina Darzin & Peter Miro with M.R. Martinez

THE GREENING OF THE CONTEMPORARY CHRISTIAN MUSIC MARKET has picked up momentum in recent months in conjunction with, and in many cases separate from, the airing of the Keep The Faith informercial, a direct to consumer marketing effort that offers a seven CD box set featuring more than 50 popular artists performing music from all hues of the genre spectrum and who hail from 10 of the top Christian music record labels in the country. The brainchild of TVFirst, headed by television industry veterans David R. Sams and Rence T. Kenneth-Sams, the informercial has blazed a trail in more than 160 markets (including 19 of the top 20) and not only has served as a sales tool, but also succeeded in providing potentially more long-range benefits for the participating labels.

The record companies contacted by Cash Box were drawn to the project because of the massive exposure generated for their artists, and cited the thematic as opposed to top hits approach of Keep The Faith as an astute marketing ploy. Most contacted added that research derived from those who called the Keep The Faith 800 number, which showed that 80% of those buying the package had never bought a Christian record before, as a significant statistic and provided incentives

to tap into an expanded market. They also mentioned they appreciated Sams sharing his research and considered that a valuable plus for the project.

"The thing that they sold us with was they were going to expose Christian and gospel music to an audience—the silent majority audience—that doesn't necessarily go into a Christian bookstore," commented George King, President, Diadem Music, a division of the Music Entertainment Group, which features singer Yolanda Admas, a co-host of the Keep The Faith informercial.

"The thing that has been really encouraging is that a lot of people out there had no idea this music even existed in the many different styles that they use. When you look at traditional television, like TBN, it gives a certain view of what Christian music is, and it comes out of Southern culture, it's very, very gospel. What they didn't realize is that they could hear the Christian message in a rock format, or a rap format, or a pop format. The public didn't realize there were all these flavors to Christian music."

Scott Hughes, vp of special markets for Sparrow Records, which is part of EMI Christian Music Group and the label home of *Keep The Faith* infomercial co-host Carman, said, "*Keep The Faith* is a tremendous opportunity to expand Christian Music awareness in a non-core audience. Millions of people are seeing the music."

(Continued on page 19)

CASH BOX TOP 100 POP SINGLES

AUGUST 10. 1996





I his I	/Veek's #1:
Toni	Braxton

To Watch The Tony Rich Project

1	YOU'RE MAKIN' ME HIGH/LET IT FLOW (LaFace 24161) Toni Braxton	1	10
2	YOU LEARN/YOU OUGHTA KNOW (Maverick 17644) Alanis Morissette	2	3
	MACARENA (BAYSIDE BOYS MIX) (A&M 581176) Los Del Rio	6	32
4	I LOVE YOU ALWAYS FOREVER (Atlantic 87072) Donna Lewis	24	6
5	I CAN'T SLEEP BABY (IF I) (Jive 42377) R.Kelly	4	6
6	HOW DO YOU WANT IT/CALIFORNIA LOVE		
	(Death Row/Interscope 854653) 2Pac Feat. KC & Jojo	3	8
7	CHANGE THE WORLD (FROM "PHENOMENON")		
	(Repnse/Warner Bros. 17621) Eric Clapton	7	2
8	C'MON 'N RIDE IT (THE TRAIN) (Big Beat/Atlantic 98083) Quad City DJ'S	8	23
9	WHO WILL SAVE YOUR SOUL (Atlantic 87151) Jewel	10	10
10	GIVE ME ONE REASON (Elektra 64346) Tracy Chapman	9	20
11	TWISTED (Elektra 66301) Keith Sweat	5	9
12	LOUNGIN (Def Jam/Mercury 75062) LL Cool J	17	5
13	JEALOUSY (Elektra 9471) Natalie Merchant	13	9
14	ONLY YOU (Bad Boy/Arista 9060)	18	10
15	COUNTING BLUE CARS (A&M 581462) Dishwalla	21	17
16	I LIKE (FROM "THE NUTTY PROFESSOR") (PMP/RAL) Montell Jordan	16	7
17	ELEVATORS (ME & YOU) (LaFace/Arista 24177) Outkast	35	2
18	CHILDREN (Arista 1-3006) Robert Miles	14	13
19	BECAUSE YOU LOVED ME (FROM "UP CLOSE AND PERSONAL")		
	(550 Music 78237)	19	23
20	MY BOO (So So Def/Columbia 78358) Ghost Town DJ's	20	5
21	IF I RULED THE WORLD (Columbia 78327) Nas	22	7
_	INSENSITIVE (A&M 581274) Jann Arden	11	31
23	KISSIN' YOU (Bad Boy/Arista 79056)	23	16
24	THAT GIRL (Virgin 38550) Maxi Priest Feat. Shaggy	27	6
	TONIGHT, TONIGHT (Virgin 38547) The Smashing Pumpkins	26	6
	STUPID GIRL (Almo Sounds 89004) Garbage	37	2
27	-	25	20
28	THA CROSSROADS		
	(Ruthless/Relativity 6335) Bone Thugs N Harmony	12	14
29	WHY I LOVE YOU SO MUCH (Rowdy/Arista 5072) Monica	29	9
30	SOMEDAY (FROM "THE HUNCHBACK OF NOTRE DAME")		
	(Walt Disney 64011)	30	6
31		32	19
32		28	14
33	NOBODY KNOWS (LaFace/Arista 24115) The Tony Rich Project	33	29
34	HAY (Pallas/Universal 56008) Crucial Conflict	15	11
35	TOUCH ME, TEASE ME (Def Jam 76552)	31	14
36	IRONIC (Mavenck 17698) Alanis Morissette TIL' I HEAR IT FROM YOU/FOLLOW YOU DOWN	36	21
3/		20	
20	(A&M 581380)	38	26
	WHERE DO YOU GO (Arista 3225) No Mercy	39	3
	TUCKER'S TOWN (Atlantic 6785) Hootie & The Blowfish	40	5
		50	5
41 42	BABY LOVE (Epic 8340) Groove Theory THEME FROM MISSION: IMPOSSIBLE	88	2
+4		24	40
	(Mother 576671) Adam Clayton & Larry Mullen	34	12
	YOU'RE THE ONE (RCA 64511)	42	16
	GET ON UP (Uptown/MCA 3695) Jodeci	41	14
	IT'S A PARTY (白ektra 64268) Busta Rhymes Feat. Zhane	45	4
46	SITTIN' UP IN MY ROOM (FROM "WAITING TO EXHALE")		

AUGUST 10, 1996											
This Week's		To Watch			48 49 50 51 52 53 54 55	FASTLOVE (DreamWorks 4874)	51 47 52 70 66 54 48 57	14 5 9 6 2 4 2 15 6 42			
Toni Brax		The Tony Rich Pro	iec	t		(Tommy Boy 7731)		10			
		W (LaFace 24161) Toni Braxton	1	10		MINT CAR (Fiction 64275)		3			
		laverick 17644) Alanis Morissette	2	3		FLOOD (Silvertone 42342)		13			
		8M 581176) Los Del Rio	6	32		WONDER (Elektra 61745) Natalie Merchant TRES DELINQUENTES (PMP/Loud 64526) Delinquent Habits		34			
I LOVE YOU ALWA	YS FOREVER (Atlan	wic 87072) Donna Lewis	24	6		I'LL NEVER STOP LOVING YOU (Hollywood 164008) J'Son		15 11			
	•	R.Kelly	4	6		THEY DON'T CARE ABOUT US (Epic 78212) Michael Jackson		9			
6 HOW DO YOU WA					64	BACK TO THE WORLD (Qwest 17629) Tevin Campbell	60	9			
(Death Row/Interscope CHANGE THE WO		2Pac Feat. KC & Jojo	3	8	65	ONE BY ONE (Reprise 17695) Cher	_	4			
	-	• • • • • • Eric Clapton	7	2		WHERE DO WE GO FROM (FROM "ERASER")					
		eat/Atlantic 98083) Quad City DJ'S	8	23		(Mercury 578102) Vanessa Williams	67	4			
		87151) Jewel	10	10	67	ALL ALONG (EMI 58576) Blessid Union Of Soul	68	4			
O GIVE ME ONE REA	ASON (Elektra 64346)	Tracy Chapman	9	20		YOU (Uptown 56001)		13			
1 TWISTED (Elektra 66	3301)	Keith Sweat	5	9		ALL I SEE (Kedai: 56003)	DEB	BUT			
		LL Cool J	17	5		(Arista 2976) Whitney Houston & Cece Winans	71	21			
=		Natalie Merchant	13	9		REACH (Epic 78286)		17			
			18 21	10 17	_	ANGELINE IS COMING HOME (Polydor 576412) The Badlees		3			
		OR") (PMP/RAL)Montell Jordan	16	7	73	BE MY LOVER (RCA 64446) La Bouche	59	37			
		24177) Outkast		2	74	AIN'T NO NIGGA/DEAD PRESIDENTS					
8 CHILDREN (Arista 1	-3006)	Robert Miles	14	13		(Roc-A-Fella/Priority 53233) Jay-Z Feat. Foxxy Brown		13			
9 BECAUSE YOU LO	VED ME (FROM "U	IP CLOSE AND PERSONAL")				YOU STILL TOUCH ME (A&M 581582) Sting		12			
		Celine Dion	19	23		ONE MORE TRY (RCA 64533) Kristine W.		11			
		Ghost Town DJ's	20	5		MACHINE HEAD (FROM"FEAR")(Trauma 98079) Bush WAITING FOR WEDNESDAY	78	14			
		27) Nas	22	7		(Geffen 19400) Lisa Loeb & Nine Stories	84	2			
		Jann Arden		31		PAPARAZZI (Loud 64565)		2			
		. Maxi Priest Feat. Shaggy		16 6	80	PEPPER (Capitol 58578) Butthole Surfers		2			
		. The Smashing Pumpkins	26	6	_	NEVER TOO BUSY (Columbia 78245) Kenny Lattimore	85	3			
6 STUPID GIRL (Almo	Sounds 89004)	Garbage	37	2		HOUSE KEEPER (MJJ 78274) Men Of Vizion		5			
		Mariah Carey	25	20		FOREVER MORE (Work Group 78297) Puff Johnson THE ONLY THING THAT LOOKS GOOD ON ME IS YOU	79	11			
8 THA CROSSROAD						(A&M 581578)	81	11			
		Bone Thugs N Harmony				THE BIZNESS/STAKES IS HIGH	٠.	•••			
O SOMEDAY (FROM		ista 5072) Monica	29	9		(Tommy Boy 730) De La Soul Feat.Common Sense	92	2			
		All-4-One	30	6		WISHES (FROM "KAZAAM")					
		La Bouche	32	19		(Perspective 587550)		2			
		int 17654) Color Me Badd	28			WRONG (Atlantic 87059) Everything But The Girl		9			
3 NOBODY KNOWS	(LaFace/Arista 24115)	The Tony Rich Project	33	29		IN THE MEANTIME (HIFF/Sire 64303) Spacehog		18			
4 HAY (Pallas/Universal	56008)	Crucial Conflict	15	11		SCARRED (FROM "EDDIE") (Luther Campbell/Island 164000) Luke KEEP ON, KEEPIN' ON (FROM "SUNSET PARK")	90	15			
5 TOUCH ME, TEASI	E ME (Def Jam 76552)	Case	31	14		(Flavor Unit/East/Vest/EEG 64302) MC Lyte Feat. Xscape	64	21			
			36	21		FOR THE LOVE OF YOU (Atlantic 87061) Jordan Hill		6			
7 TIL' I HEAR IT FRO					92	CLOSER TO FREE (FROM "PARTY OF FIVE")					
		Gin Blossoms 214) Whitney Houston		26 3		(Slash 17674)	77	23			
		No Mercy		3 5	93	1,2,3,4 (SUMPIN' NEW) (Tommy Boy 7721) Coolio	65	28			
		Hootie & The Blowfish		5		RELEASE ME (Upstairs 0115)		20			
_		Groove Theory		2		PLEASE DONT GO (MCA 55158)		12			
2 THEME FROM MIS						CAN'T GET YOU OFF MY MIND (Virgin 38535) Lenny Kravitz	95	20			
		dam Clayton & Larry Mullen				WOO-HAH! GOT YOU ALL IN CHECK (Flakts 66050) Rusta Phymas	o.c	22			
		SWV				(Dektra 66050)					
		Pueta Phymae Foat 7hans				DOWN LOW (NOBODY HAS TO KNOW)	J,				
5 IT'S A PARTY (Elekt 6 SITTIN' UP IN MY F		Busta Rhymes Feat. Zhane TING TO EXHALE")	45	4		(Jive 41579) R. Kelly Feat. Ronald Isley	98	24			
		Brandy	46	30		DOIN IT (Def Jam 76120) LL Cool J					
_, _ ,											



POP SINGLES INDEX L.3.3.4 (SUAPIN' NEW) A Ney JR. A Seat. (T. Boy/Boo Daddy ASCAP Screen Gerns EMI,BMI) APST NO NIGG ADEAD PRESHIPENTS N Carer D Willis. (Lal La La/Biggle,BMI) ALL ALONG E Stean J Prace, Enomal A. M. Sammenio. (EMI/Tosha/Stapiro Benniem & Co., ASCAP) ALL I SEE C. Carr, R. Jerkan, South Brow. (LMI,ASCAP/Stantan/Stopiro Benniem & Co., ASCAP) ALL I SEE C. Carr, R. Jerkan, South Brow. (LMI,ASCAP/Stantan/Stopir) Benniem & Co., ASCAP) ALL I SEE C. Carr, R. Jerkan, South Brow. (LMI,ASCAP/Stantan/Stopir) Benniem & Co., ASCAP) ALL I SEE C. Carr, R. Jerkan, South Brow. (LMI,ASCAP/Stantan/Stopir) Benniem & Co., ASCAP) ALL I SEE C. Carr, R. Jerkan, South Brow. Court of So. So. Let ASCAP/Stopiy/ATV Stongat/ATV/Rye,BMI) ANGELINE IS COMING HOME M. Naydock, The Badless. (Rostafarian Armets/Bretlee,ASCAP) BANG LUV N/A. (Stop/ATV Stonga LLZ/Atmo Music Cop./Groove 78, ASCAP/Jizop/Dream Team,BMI) BACK TO THE WORLD Jay M. Roderik, R. Panterion. (Pull Keel/Jamey) Jay/Ecasoul, ASCAP, Cabrielle's Song,BMI) BECAUSE YOU LOVED ME (PROM "UP CLOSE AND PERSONAL"). D Warren. (Realining, ASCAP) BE MY LOVER G. A Sarat.A. Brenner, M. Thornton, L. McCray. (PMP/Edition Beam,Warner Chappell) THE BIZNESS/STAKES IS HIGH K. Mencer, D. Jolkoour, V. Maiori, L. Laton. (Ephcy,ASCAP/Tee Gerl Dainy Age,BMI) BLACK BERRY. MOLASSES Organized Noize, M. Elizhenge. (Bell Str.,ASCAP/Organized Noize/Stiff Shin,BMI) CANT GET YOU OFF MY MIND L. Kravitz. (Musi Beane,ASCAP) CHANGE THE WORLD T Smis, G. Kennish, W. Krityntick. (Warner Chappell/Interscope/EMI Christian/Basses Londed/PolyGram Int'LASCAP/Careers-BMG,BMI). CAN'T GET YOU OFF MY MIND I. Kravitz (Mus Beane, ASCAP) CH NGE THE WORLD T Smill G Kennich, W Kirlaytinck (Warner Chappell'Intervope/EMI Christ han/Bases Louded/PolyGram Int*LASCAP/Careers-BMG, BMI) CHILDREN R, Comma. (Jeity, MCTS) CLOSER TO FREE S Labras, & Nacional (Ja Mand, ASCAP) CMON 'N RIDE IT C C Lemonhead, J McGowan, B White. (Coejai/Sa veite/Unickappell, BMI) COUNTING BLUE CARS Alexander, Browning, Kolanek, Richards, Penkengaat. (Mono Rau/Bigger Bran Feanad Butter, ASCAP) COUNT ON ME Baltylace, W Housin, M Houston. (Nippy/Aurianna, ASCAP/Emi/Sony/ATV/Fox Flim, BMD) THA CROSSROADS Bone, D J. P Seek, Tony C. (Ruthleas Attack Mo Thag, ASCAP/Dollart N Sense/Keenu/Donkhris, BMI) DOIN IT LOOL, B R Smith, G Jones. (Paulo Productions, ASCAP) DONN LOW NORODO PLAST TO KNOWN R Kello. (Zonda, BMI) THE EARTH, THE SUN, THE RAIN E Wolft, S herse. (Ellies Wolff/EMI Virgin, ASCAP/Stacy Persi/Cluysiaha, BMI) THE EARTH, THE SUN, THE RAIN E Wolft, S herse. (Ellies Wolff/EMI Virgin, ASCAP/Stacy Persi/Cluysiaha, BMI) FOR THE LOVE OF YOU'L R Rogers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R Rogers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R Rogers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R Rogers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R Rogers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R ROgers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R ROgers, C Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R ROgers, Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R ROgers, Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L R ROgers, Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L ROGERS, Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU'L ROGERS, Sturken. (Mus Corp. Of Amenica/Bayjun Beat, BMI) FOR THE LOVE OF YOU (Buck Hujsain, Suge Famou a, ASCAP Joulna's Dream Interacyce Pearl Warner Tamerlane, BMI) (CANT'S LEEP BABN'R Kelle) Zenabur Kelly BMI) (F I RULED THE WORLD N Jones J Olivier, S Barnes, I Parier K.Walker (II Will Zenabur/Slam U Well/Pank Groove/Kuwa, ASCAP/12 And Under, BMI) LLOVE YOU ALWAYS POREVER D Lewis (Donna Lewis/Warner Chappell, ASCAP/WBM) LLOVE YOU ALWAYS POREVER D Lewis (Donna Lewis/Warner Chappell, ASCAP/WBM) LLOVE YOU ALWAYS POREVER D Lewis (Donna Lewis/Warner Chappell, ASCAP/WBM) LLOVE YOU ALWAYS POREVER D Lewis (Donna Lewis/Warner Chappell, ASCAP/WBM) ITAL INVERS TOP LOVING YOU S Demond. J Banne (Dannard Chat/Zonha, BMI) INSENSATIVE A Lorge (Polycram/Frank) Sharley/PolyGram Ind [BMI] NYEM EMANTIME R Largeon (Hog (Space, ASCAP/MCA, BMI) ITS ALL THE WAY LLIVE A Dey JR. J. Lewis (Boo Daddy /T Boy/Sony Solar/D/B/A Portran ASCAP/ATV LLC BMI) JEALOUSY N Merchan (Indian Love Brole, ASCAP) KEEP ON, KEEPIN ON J Dapra, MC Lyte, M Jackson (So So Def/EMI April/Brooklyn Based/Top Billin', ASCAP Mija Warner (Luppell, BMI) KISSIN' YOU L Jackson, R Saado, J Jehnson, B James (Brisong Music, ASCAP/Jam Shack II/Tre) III Music, BMI) LIKE A WOMAN T Rah (1995 Onta Ontaba/Stiff Stur, BMI) LIKE A WOMAN T Rah (1995 Onta Ontaba/Stiff Stur, BMI) LIKE HEAD G Rousekale (Jame Mad Dog Winsten, BMI) MACHINE HEAD G Rousekale (Jame Mad Dog Winsten, BMI) MISSING T Thom, B Wati. (Sony Tree, BMI/IIL) MISSING T Thom, B Wati. (Sony Tree, BMI/IIL) 22 88 MACHINE HEAD G Rousdale. (Ann. Mad Dog Wintern, BMI) MISSING T Thorm, B Wat. (Sony Tree, BMI/HL). MISSING T Thorm, B Wat. (Sony Tree, BMI/HL). MISSING T Thorm, B Wat. (Sony Tree, BMI/HL). MIST CAR Smah, Gallap, Estanciae, Cosper, O Dornell. (Election, ASCAP). MY BOO R, Lerry, C. Mahnusy Jr. (Air Control, ASCAP Chostocom/Carl Mo, BMI). NEVER TOO BUSY D Hall, K. Inter. (WB Stone Jam/Ness Nony & Capine/Young Legend Souga Chrysalis Music, ASCAP). NOBOBY KNOWS J Rich, D Daloise. (Jee Stade/Stift Sturf). D (inter.) Young Legend Souga Chrysalis Music, ASCAP). ONE BY ONE A Griffitia. (Oblystram in ELASCAP). ONE BY ONE A Griffitia. (Oblystram in ELASCAP). ONE MORE TRY D Rollo, Kratine W. (Champou/BMG, BMI). ONLY HAPP WHEN IT RAINS Garbage. (Deadarm, ASCAP/Cubecrusher, Irving, BMI). ONLY YOU'S Cendis, S Jordan, N Scanstrick, Q Parler, M Kenth, D Jones, DJ Rogers, H. Cascy. (Justin Cendis 18M April/Amanin/Kevin Wates Sounds From The Stud, ASCAP/Langmake, BMI). PEPPER Buthole Surfers. (Latino Buggervis), LASCAP. PLEASE DON'T GO C Solves, C Cuern. (Hookinan, ASCAP/Zenita, BMI). REACH G Estefan, D Warren. (Realisings, ASCAP/Foreign Import Prod. /Publishing. Inc., BMI). REACH G Estefan, D. Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). STJ/PID GHR, Campbell, D. Johnson, M. Yonging. (LCM Deep South, BMI). SOMEDAY A Menken, S. Schwartz (Walt Disney, ASCAP Wonderhand, BMI) STIPPID GIRL Garbage, Strattment Jones (Deadam/Nineden/EMI Virgin ASCAP Vibecrusher/Irving, BMI) SWEET DEEAMS GA STRAI, M. Stratt, M. Thomton, R. Haynes (Songs Of Logic Warner Tamerlane 1941), BMI Neue Well, GEMAI THAT GIRL G. Benson, M. Elliott, R. Livingston, S. Pizzonin, O. Burrell, B. T. Jones, S. Cropper, L. Steinberg (Chrysalia Maza/Notting Hill LavingSting, ASCAP Trying, BMI) THEME FROM MISSION: MPDSSIBLE L. Schiffne (Bruin, BMI) THE ONLY THING... B Adains, R. J. Lange (Badams/Zoniba, ASCAP) THE ONLY THING... B Adains, R. J. Lange (Badams/Zoniba, ASCAP) THE THINGS THAT YOU DO R Jerkim. (EMI Blackwood/O BO/Jisell/Rodney Jerkim, BMI) TH. J. HEAR IT FROM YOU/PULLOW YOU DOWN J. Valerunela, R. Wilson, M. Crenataw, S. Johnson, B. Leen, P. Rhodes (Bouneville Sait Pairs (Rule Corps. WB/Arnalgamated Cristolishied, ASCAP/Bug/New Regency/New Enterprises/You Sound Bitter, BMI) TON GHT, TONIGHT B. Corgan. (Chrysalis/Cinderful, BMI) TOL CH ME, TEASE ME C. Worskarf, M. J. Blige, M. Hoveten, K. Kormegay, D. Young, Schooly D. (MCA/Chyma.) TO CH ME, TEASE ME, Wookstrik M, Blige, M. Housen, K. Komegay, D. Young, Schooly D. (MCA/Chyna. DOI CH ME, TEASE ME, V. Wookstrik M, Blige, M. Housen, K. Komegay, D. Young, Schooly D. (MCA/Chyna. DOII CHUM AC YA Warner Chappell/Zonola, ASCAP). TRES BELINDQUENTES I Martin. D. Thomas. A. Martinez, S. Zachoff. (Memory, Lout/Black Waz/Graveyani Shift/Almo, ASCAP). TWISTED K. Sweat, E. McCam, Kirk Klose. (Keith Sweat/E.A. WB Deep Sound, ASCAP Short Dolla, BMI). UNTIL IT SLEEPS Hetfield, Undir. (Croeping, Death, ASCAP). WAITING FOR WEDDESIAVY, Lack. (Parious, Rose, EMI). WHO WILL SAVE. YOUR SOUL, Lewel. (Wiggly Tooth, ASCAP). WHY LLOVE YOU SO, MICE D. Samona. (Warner, Toograps (Josepha Lee, BMI). WHY LOVE YOU SO MUCH D SHIBIND (Wagily Tooth, ASCAP) WHY LOVE YOU SO MUCH D SHIBIND (Warner Tamerlane/Boothe Loot,BMI) WONDER N Merchant (Indian Love Bride, ASCAP) WOO-HARE GOT YOU ALL BY THE 'K T Smith, R Smith (Tranh's Sadyaha,BMI) THEY BONT CARE AROUT US M JACKSON (Myazewarer Tamerlane,BMI) THEY BONT CARE AROUT US M JACKSON (Myazewarer Tamerlane,BMI) THEY BONT CARE AROUT US M JACKSON (Myazewarer Tamerlane,BMI) WHERE'S TOWN M BYOAD FEBER, D Ruker J Schefeld (Monica's Reductance to Love/EMI-April,ASCAP) WHEER'S TOWN M BYOAD FEBER, D SMITH (Monica's Reductance to Love/EMI-April,ASCAP) WHERE DO WE GO FROM HERE (ROM'ERASREP) D Foller, I Thoughwor, E Kopelom, D Pashley (One Four Three Peer Brandon Brosh Warner Tamerlane/Silk And Gravel Egg, BMI) WHERE DO YOU GO F Reuther, P Bhashor Fallensten (Far MA, "AMG, ASCAP) WHERE DO YOU GO F Reuther, P Bhashor Fallensten (Far MA, "AMG, ASCAP) WHERE IT'S AT B. Hansen, Simpson, Ning (Cyanide Breath Mint/BMG/Dust Brothers, ASCAP) WHY DOES IT MURT SO BAD W Hinsten, Baby Soc. (Earl/Scny, Singa, BMI) WRONG B WHURT SO BAD W HInsten, Baby Soc. (Earl/Scny, Singa, BMI) WRONG B WHURT SO (Son)) WHY DOES IT HURT SO BAD W. Housten, Baby face. (Ecat/Seny Singa, BMI). 87 WRONG B. Wait, T. Thom. (Son). 887 YOU Heavy D. R. Burrell, V. Herbert, C. King. (Soul for Soul/EMI April-Three Boyz From Newark Burrell Warner Chappell, ASCAP). 888 YOU FER MAKING ME HIGHLET IT FLOW Baby face, B. Wilson. (Groove 78/Almo/ASCAP/Ecat/Sony Songs, BMI). 189 YOU FER MACKING ME HIGHLET IT FLOW Baby face, B. Wilson. (Groove 78/Almo/ASCAP/Ecat/Sony Songs, BMI). 190 YOU FER MACKING ME HIGHLET IT FLOW Baby face, B. Wilson. (Groove 78/Almo/ASCAP/Ecat/Sony Songs, BMI). 100 Sailandra/One Ole Ghetto Ho WB Wonder Woman Singa, ASCAP-Warner Chappell, PRS). 301 YOU LEARN A Monuscite, G. Ballard. (Van Hearst Place, ASCAP-WCA, BMI). 202 YOU STILL TOUCH ME Sing. (Repatta/Irsing, BMI). 318

SINGLES REVIEWS By Daina Darzin

LINDA PERRY: "Freeway" (Interscope INT3P-6017)

A refugee from the multi-platinum 4 Non Blondes, Linda Perry returns with an eclectic, ethereal disc that's a change of pace from her previous work. "Free way" mixes a sweet, Tori Amos-style edgy ballad that metamorphoses into spare basic rock n' roll. An easy-going accessible track that could work on any number of rock formats.

■ THE GATHERING FIELD: "Lost in America" (Atlantic PRCD 6806)

Pittsburgh-based The Gathering Field has a huge, dedicated fan base in its home town and is using it to good effect with an East Coast tour, in-store appearance and record release parties for its major label debut, Lost In America. The title and first single is a deceptively simple, heartfelt rock track that recalls the likes of Tom Petty and Bruce Springsteen with its pure guitar chords and thoughtful lyrics about a life of Kerouae and wine. The single is going to alternative, AOR and AAA formats, but Pittsburgh's influential active rock station, WDVE, which essentially discovered The Gathering Field, has been playing it for months, with fine testing results.



■ YOUTH BRIGADE: "Spies For Life" (BYO 038CD)

Spirited, straightforward, fervently political melodic punk in the style of Bad Religion from this longtime L.A. band, with extra punch courtesy of new guitarist Johnny "Two Bags" Wickersham, formerly of Cadillac Tramps. Off *To Sell The*

Truh, the veteran punk band's first disc since 1994's Happy Hour, "Spies For Life" is currently being worked at college radio. The band recently toured nationwide and is due for another West Coast jaunt soon. The band also has a Japanese tour in the works. Earlier this year, Canada's Much Music added the video to its prime time rotation.

"Neverland" SKOLD: (RCA 078636657-2)

Industrial/rock/metal/dance guy Tim Skold is already getting top metal station adds with this dark but anthemic, Depeche Mode/Nine Inch Nails-y track, as well as alternative specialty showplace interest, which has gotten spins on Q101 in Chicago, 99X in Atlanta, and The Edge in Minnesota, among others. An atmospheric, creepy track that will be going to active rock soon.



PICK OF THE WEEK



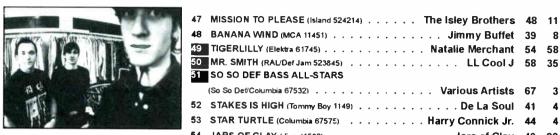
■ EELS: "Novocaine For The Soul" (DreamWorks DRMC-A-50001)

"Life is hard, and so am I, you better give me something so I don't die," breathes Eels frontman E in what is destined to be the next angst-and-depression anthem. Mournful, hypnotic guitar chords, as if tempered by Prozac, with a perversely jaunty, lilting rhythm as an undercurrent. Off the band's DreamWorks' debut Beautiful Freak. The band's rich, Beatles-y song constructions and glamorously depressed sound make it a Modern Rock natural.

CASH BOX TOP 100 POP ALBUMS

AUGUST 10, 1996





		r		47 MISSION TO PLEASE (Island 524214) The Isley Brothers		11
	THE PARTY AND THE	-	1	48 BANANA WIND (MCA 11451) Jimmy Buffet		8
		-	1	19 TIGERLILLY (Elektra 61745) Natalie Merchant		58
		-	- A	MR. SMITH (RAL/Def Jam 523845) LL Cool J	58	35
		M		SO SO DEF BASS ALL-STARS		
			- UF	(So So Del/Columbia 67532) Various Artists	67	3
				52 STAKES IS HIGH (Tommy Boy 1149) De La Soul	41	4
			-	53 STAR TURTLE (Columbia 67575) Harry Connick Jr.	44	4
	= 1111			54 JARS OF CLAY (Jive 41580) Jars of Clay	49	20
	To Watch:			55 SWEET DREAMS (RCA 66759) La Bouche		28
	Nada Surf			TIME MARCHES ON (Atlantic 82866) Tracy Lawrence		28
	This Week's #1:			57 OLDER (DreamWorks 50000) George Michael		11
	Nas			58 GREATEST HITS (Priority 50561) N.W.A.		4
				59 LIVE FROM THE FALL (A&M 540515) Blues Traveler		
1	IT WAS WRITTEN (Columbia 67015) Nas	1	4	60 FRESH HORSES (Capitol/Nashville 32080) Garth Brooks		4 34
	JAGGED LITTLE PILL	•	•			
	(Mavenck/Repnse/Mamer Bros 45901) Alanis Morrisette	2	54	The state of the s		
2	LOAD (Bektra 61923) Metallica	3	8	62 THE GREATEST HITS COLLECTION (Arista 18801) Alan Jackson		35
	BLUE (Atlantic 77821) LeAnn Rimes	6	-	CRACKED REAR VIEW (Atlantic 82613) Hootie & The Blowfish		91
_	E. 1999 ETERNAL	О	3	64 HIGH/LOW (Bektra/EEG 6191) Nada Surf		2
		_	40	MAXWELL'S URBAN HANG SUITE (Columbia 66434) Maxwell	73	2
_	(Ruthless/Relativity 5539) Bone Thugs N Harmony	5	49	66 X-GAMES VOL.I-MUSIC FROM THE EDGE		
	FALLING IN TO YOU (550/Epic 67541) Celine Dion	11	19	(Tommy Boy 1173) Various Artists		8
	SECRETS (Laface/Arista 73008) Toni Braxton	4	5	GAMES REDNECKS PLAY (Warmer Bros. 45856) Jeff Foxworthy	74	45
	THE SCORE (Ruffhouse/Columbia 67147) Fugees	7	22	68 WHAT THE HELL HAPPENED TO ME?		
	NEW BEGINNINGS (Elektra 61850) Tracy Chapman	9	34		68	24
	TRAGIC KINGDOM (Trauma/Interscope 92580) No Doubt	8	29	ROAD TO ENSENADA (MCA 11409) Lyle Lovett	60	6
11	THREE SNAKES AND ONE CHARM			70 18 TILL I DIE (A&M 551) Bryan Adams	71	8
	(American Recordings 43082) The Black Crowes	DEE	BUT	71 WAITING TO EXHALE (Arista 18796) Soundtrack	72	32
12	KEITH SWEAT (Elektra 61707) Keith Sweat	12	5	72 YOU WANTED THE BEST, YOU GOT THE BEST!		
13	PHENOMENON (Warmer Bros. 46360) Soundtrack	10	4	(Mercury 532741)	64	4
14	CRASH (RCA 66904) Dave Matthews Band	14	14	73 SUN SPLASHIN' 16 HOT SUMMER HITS		
15	THE NUTTY PROFESSOR (Def Jam 31911) Soundtrack	15	8	(Madacy 6802) Various Artists	61	4
16	GARBAGE (Almo Sounds/Geffen 80004) Garbage	18	22	74 WITHER BLISTER BURN + PEEL	٠.	•
	(WHAT'S THE STORY) MORNING GLORY? (Epic 67351) Oasis	13	44	(Columbia 66152) Stabbing Westward	83	5
	THE WOMAN IN ME (Mercury 522 86) Shania Twain	16	61	75 THE HITS (Liberty 29689) Garth Brooks		84
	ODELAY (Geffen 24823)	19	6	76 SUMMON THE HEROES (Sony Classical 62592)	-	- •
$\overline{}$	DOWN ON THE UPSIDE (A&M 40526) Soundgarden	17	10	John Williams & The Boston Pops Orchestra	DEE	3U T
	FAIRWEATHER JOHNSON (Atlantic 82886) . Hootie & The Blowfish			17 LIVING UNDER JUNE (A&M 540333) Jann Arden		
	, , , , , , , , , , , , , , , , , , , ,	20	14	78 NEW BEGINNING (RCA 07863)		13
	DAY DREAM (Columbia 66700, Mariah Carey	21	45	To Belle the terms of the terms	77	19
	EVIL EMPIRE (Epic 57523) Rage Against The Machine	23	14	80 HIGH LONESOME SOUND (MCA 114222) Vince Gill		9
	BLUE CLEAR SKY (MCA 11428) George Strait	26	13			
	311 (Capricom/Mercury 942041)		16	81 CLUB MIX '96 VOL 1 (Cold Front/K-Tel 6218) Various Artists		
	ELECTRICLARRYLAND (Capitol 29842) Butthole Surfers		11	82 WAX ECSTATIC (Columbia 67578) Sponge		4
27	FINAL TIC (Pallas/Universal 53006) Crucial Conflict	22	4	PET YOUR FRIENDS (A&M 540319) Dishwalla		3UT
28	PIECES OF YOU (Atlantic/AG 82700) Jewel	27	18	84 NEAL MCCOY (Atlantic 829072) Neal McCoy	76	8
29	BORDER LINE (Arista 18810) Brooks & Dunn	29	14	85 MERCURY FALLING (A&M 540483) Sting	86	19
30	MTV PARTY TO GO VOL. 9 (Tommy Boy 1134) Various Artists	24	3	86 WORDS (Laface/Arista 26222) The Tony Rich Project	87	28
31	MELLON COLLIE AND THE INFINITE SADNESS			87 BROKEN ARROW (Reprise/WB 46291) Neil Young With Crazy Horse	57	4
	Virgin 40861; Smashing Pumpkins	25	33	MOM - MUSIC FOR OUR MOTHER OCEAN		
	GETTIN' IT (ALBUM NUMBER 10) (Jive 41584) Too Short	30	10	(Surfdog/Interscope 90062) Various Artists	DEB	3UT
	TO THE FAITHFUL DEPARTED (Island 524234) The Cranberries		14	89 NOCTURNAL (Priority 50532) Heltah Skeltah	90	6
				90 NOW IN A MINUTE (Atlantic 82762) Donna Lewis		3UT
	DESTINY (Epic 67283)	35	8	91 WHATCHA LOOKIN' 4		
	BAD HAIR DAY (Rock n Roll/Scotti Bros.75500) Weird Al Yankovic	31	21	(Gospo Centric 72127) Kirk Franklin & Family	88	14
	THE HUNCHBACK OF NOTRE DAME (Disney 60893) Soundtrack	28	9	92 IT'S A MAN'S WORLD (Reprise/WB 46179)		4
37	ALL EYEZ ON ME (Death Row/Interscope 24204) 2Pac	38	23	OO LOE OBEAMAN		15
38	ROCKET (Columbia 67600) Primitive Radio Gods	37	6			15
39	SIXTEEN STONE (Trauma/Interscope 92531) Bush	36	73	- I a second		4
	LEGAL DRUG MONEY (Universal 53010) Lost Boyz	45	8	95 MISS THANG (Rowdy/Arista 37006)	91	51
	R. KELLY (Jive 41579)	42	36		97	37
	REASONABLE DOUBT (Priority 50592) Jay-Z	46	4	97 JOCK JAMS VOL I (Tommy Boy 1137) Various Artists	99	46
	TINY MUSIC (Atlantic 82871) Stone Temple Pilots	40	17	98 MISSION:IMPOSSIBLE (Mother 531682) Soundtrack	79	11
	GANGSTA'S PARADISE (Tommy Boy 1141) Coolio	43	35	99 THE CABLE GUY (Work 67654) Soundtrack	92	7
	TEN THOUSAND ANGELS (BNA 66806) Mindy McCready		4	100 INDEPENDENCE DAY (RCA Victor 68564) Soundtrack	89	4
	GET ON UP AND DANCE		•			

(Big Beat/Atlantic 82905) Quad City DJ's 50 4



ALBUM REVIEWS by Daina Darzin

■ D GENERATION: No Lunch (Columbia CSK 8193)

So you've been listening to that Sex Pistols record and you get this overwhelming feeling of, I WANT MORE FAST SLOPPY PUNK! In which case, D Generation is just the ticket. Produced by Ric Ocasek, D Generation takes off like an about-to-derail Amtrak train with the aptly-titled "Scorch" and never lets up. A volatile, raw-around-the-edges mix of the Ramones, old Faster Pussycat records and the New York Dolls, No Lunch is a record that comes exactly at the right time to catch the upsurge of good of late '70s punk

■ RED HOUSE PAINTERS: Songs for a blue guitar (Supreme/Island 162-531 061-

A longtime critically-acclaimed cult favorite, San Francisco's Red House Painters are a wonder of subtle, thoughtful songwriting, as the impeccable beauty of the title track so apty demonstrates. Tracks as wildly imaginative as a darkly ambient, soaring, 10 minute version of Paul McCartney &



Wings' "Silly Love Songs" make this an atmospheric gem that's sure to be a college campus favorite. Overall, Songs for a blue guitar is looser and more rocking than some of their other finely-crafted releases on their former label, 4AD. But cuts like "Priest Alley Song" maintain the band's trademark mix of fragile acoustic guitar and a melancholy air. Now the first release on Island's Supreme label, Red House Painters is a band with genuine credibility which deserves to be an alternative hit.

SUGARSPOON: Sugarspoon (MCAD-11436-A)

Engaging, jangly power pop from a new band whose pretty, edgy swirls of sound may contain any number of hit singles. The lilting "Like Shine." the disc's first radio track, recently went to rock formats. Cuts from the unabashedly romantic and sweet "Down In Her Heart" to the sad-eyed "Wish You Were Here," replete with cry-in-your-beer lyrics and a driving, lushly powerful rock rhythm, could have impact as well. The Tampa, Florida-based group is currently on tour with Imperial Drag.

SCARCE: Deadsexy (A&M 31454 05612)

Though the band hails from Providence, Rhode Island. Scarce has already had a Single of the Week on Britain's influential Radio One with "All Sideways," in its demo form, no less. And no wonder: Scarce's tough, weirdly heavy sound is a genuinely original winner, with a wide variety of rock and alternative influences swirling



around in a thickly percolating, somehow ominous stew. This very cool new band has already gotten exposure through tours with Hole and Juliana Hatfield.

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PICK OF THE WEEK



THE SEX PISTOLS: Filthy Lucre Live (Virgin 7243 8 4196 24)

The crowd roar that goes up when The Sex Pistols launch into the sloppy. feral punk of "Bodies" makes it perfectly clear why their summer tour has been such an unprecedented success, playing stadium-sized venues in Europe and selling out their U.S. dates almost instantly. The godfathers of punk still pack the snarling punch that connected with sullen, dysfunctional teenage hearts around the world. Highlights include Johnny Rotten gleefully announcing, "fat, forty and back!" and raw new versions of Pistols classics such as "EMI," "Holidays In The Sun," and "Anarchy in the U.K." as well as a growly, ferocious version of the Monkees' "(I'm Not Your) Steppin' Stone Rush-released in only five weeks (they don't call it the Filthy Lucre Tour for nothing), this rough, very cool live album, recorded in front of a crowd of 30,000 at U.K.'s Finsbury Park, will serve as a piece of nostalgia for everyone who witnessed the tour, so retailers should buy lots.

CASH BOX TOP 100 URBAN SINGLES

AUGUST 10, 1996





45	PO PIMP (Creators Way 9604) Do Or Die	54	3
46	I'LL DO ANYTHING FOR YOU (Perspective 587542) Ann Nesby	48	10
47	FOREVER MORE (Work Group 78297) Puff Johnson	41	13
48	SCARRED (Luther Campbell/Island 164000) Luke	42	16
49	TELL ME (I'LL BE AROUND) (Motown 860410) Shades	51	3
50	COUNT ON ME (FROM "WAITING TO EXHALE")		
	(Arista 2976) Whitney Houston & Cece Winans	44	20
51	AIN'T NOBODY/KISSING YOU (Bad Boy/Arista 9055) Faith	45	18
-	GLORIA (Silas/MCA 55208) Jesse Powell	55	2
_	GOOD LOVE (Malaco 2525) Johnnie Taylor	60	2
54	CHANGE THE WORLD (FROM "PHENOMENON")		_
	(Reprise/Marner Bros. 17621) Eric Clapton	52	3
55	YOU SAID (Island 854630) Mona Lisa	46	7
56	THINGS WE DO FOR LOVE (Motown 86043) Horace Brown	49	4
57	DOWN LOW (NOBODY HAS TO KNOW)		
	(Jive 42373)	50	23
58	IT HURTS LIKE HELL (FROM "WAITING TO EXHALE")		
EO	(Arista 3222)	57	4
	MOVIN' ON (A&M 581656)	DE	3UT
60	I'LL MAKE YOUR DREAMS COME TRUE (FROM "KAZAAM")		
	(Perspective 58754) Subway	62	4
61	IT'S YOU THAT'S ON MY MIND (Virgin 38542) Quindon	58	13
	i CONFESS (Chrysalis 58437) Bahamadia	59	6
63	LETS LAY TOGETHER (Island 7165) The Isley Brothers	47	20
	HOME (Rip-lt 2711)	70	6
65	IT'S ALL THE WAY LIVE (NOW)(FROM "EDDIE")		
	(Tommy Boy 7731)	64	10
66	HANG 'EM HIGH (Loud/RCA 64561) Sadat X	53	9
67	, , , , , , , , , , , , , , , , , , , ,	82	2
68	LET ME CLEAR MY THROAT (CLR 5218) DJ Kool	65	19
69	THE BIZNESS/STAKES IS HIGH		_
	(Tommy Boy 730) De La Soul Feat.Common Sense	67	6
70	IF IT'S ALL GOOD (Vertex/JVC 8010) Colour Club	61	3
71	ONE FOR THE MONEY (Motown 860512) Horace Brown	66	19
72	RENEE (FROM "DONT BE A MENACE") (Island 854584) . Lost Boyz	68	20
73	PARTY 2 NITE (Motown 860514) Ladae!	69	11
74	SO FLY (Outburst/Def Jam 576508)	73	8
75 v/3	PAPARAZZI (Loud 64565)	77	4
	(Def Jam/Mercury 576552) Dos Of Soul	95	5
77	HE'S NOT GOOD ENOUGH (Perspective 587526) Solo	75	13
78	I'LL NEVER STOP LOVING YOU (Hollywood 164008) J'Son		12
	PLEASE DONT GO (MCA 55158) Immature	85	16
80	I WILL SURVIVE (RCA 64492)	56	25
81	OPERATION LOCKDOWN/DA WIGGY		
	(Duck Down/Priority 53232) Heltah Skeltah	81	9
82	A LIL' SOME'EM SOME'EM (EMI 58575) Rappin'4-Tay	80	2
83	DON'T WANNA LOSE YOU (Mercury 1578) Lionel Richie	78	38
84	SITTIN' UP IN MY ROOM (Atlantic 07822) Brandy	63	26
85	WISHES (FROM "KAZAAM") (Perspective 587550) Nathan Morris	71	5
86	BEING SINGLE (AIN'T EASY) (Motown 860528) Valerie George	86	2
87	SLOW JAMS (Qwest 8104) Quincy Jones	74	21
88	CAN'T HANG/DO YOU WANT TO (So So Del/Columbia 78263) Xscape	76	24
89	FOR THE LOVE OF YOU (Attantic 87061) Jordan Hill	83	12
	EVERYBODY (Loose Cannon/Island 578112) Skin Deep		BUT
91	WOO-HAH! GOT YOU ALL IN CHECK (Elektra 66050) Busta Rhymes	84	23
92	NOBODY KNOWS (LaFace/Arista 4115) The Tony Rich Project	87	30
93	WHERE DO WE GO FROM HERE (FROM "ERASER")		- •
	(Mercury 578102) Vanessa Williams	88	8
94	CAJUN MOON (Bluemoon/Atlantic 98071) Randy Crawford	93	11
95	OREGANO FLOW (Critique 15571) Digital Underground	94	13
96	TRES DELINQUENTES (PMP/Loud 64526) Delinquent Habits	92	13
97	SOMEDAY (FROM "THE HUNCHBACK OF NOTRE DAME")		
	(Walt Disney/Hollywood 64011)	97	5
98	WHO COULD IT BE		-
	(Island 531055) Luciano Feat. The Jungle Bros.	89	2
99	BRING IT ON (Columbia 78273) Kino Watson	99	16
100		96	6
			3

	This Week's #1	High Debut:		
	R. Kelly	Groove Theory	,	
	•	0.0010 1.11001		
	I CAN'T SLEEP BABY (Jive 42377) YOU'RE MAKIN' ME HIGH/LET IT FLOW	R.Kelly	3	6
•	(LaFace 24160)	Toni Braxton	2	10
3	TWISTED (Elektra 66301)		1	9
	ONLY YOU (Bad Boy/Arista 9060) 112 Feat.		6	10
	ELEVATORS (ME & YOU) (LaFace/Ansta 24177) .		5	3
_	HOW DO YOU WANT IT/CALIFORNIA LOVE			
	(Death Row/Interscope 854653)	Pac Feat. KC & Joio	4	8
7	WHY I LOVE YOU SO MUCH (Rowdy/Arista 5072)	•	7	10
_	LOUNGIN (Def Jam/Mercury 575062)		9	5
9			10	16
10	TOUCH ME. TEASE ME			
	(Def Jam/Mercury 854620) Cas	e Feat. Foxxv Brown	8	28
11	I LIKE (Def Jam/Mercury 575046)	•	12	7
12	THA CROSSROADS			٠
_	(Ruthless/Relativity 6635) Bor	e Thuas N Harmony	11	13
13	HAY (Pallas/Universal 56008)	,	14	13
	C'MON 'N RIDE IT (THE TRAIN)	Oraciai Commict	14	13
	(Big Beat/Atlantic 98083)	Quad City DJ'S	15	23
15	THE THINGS THAT YOU DO (Mercury 578159) .		27	5
16	GET ON UP (Uptown/MCA 3695)	Jodeci	13	13
17	IF I RULED THE WORLD (Columbia 78327)	Nas	18	8
18	NEVER TOO BUSY (Columbia 67125)	Kenny Lattimore	17	15
19	MY BOO (So So Def/Columbia 78358)	Ghost Town DJ's	22	5
20	BLACKBERRY MOLASSES (EastWest 64299) .	Mista	20	6
21	BACK TO THE WORLD (Qwest/VAB 17629)	Tevin Campbell	16	7
22	YOU (Uptown/Universal 56001)	Monifah	24	13
23	WHY DOES IT HURT SO BAD (Arista 13214)	. Whitney Houston	23	3
24	IN THE HOOD (LaFace 4127)	Donell Jones	34	10
25	BABY LUV (Epic 78359)	Groove Theory	DEF	3U T
26	HOUSE KEEPER (MJJ 78274)	Men Of Vizion	28	16
27	SO MANY WAYS (Atlantic 87056)	The Braxtons	33	2
28	ME AND THOSE DREAMIN' EYES OF MINE (EN	11 58570) D'Angelo	29	4
29	ALL THE THINGS (YOUR MAN WON'T DO)			
	(FROM "DONT BE A MENACE") (Island 854530)	Joe	25	26
30	ITS A PARTY (Elektra 64268) Busta i	Rhymes Feat. Zhane	21	4
31	WHERE DO WE GO FROM HERE (Arista 13223)	Deborah Cox	26	5
32	YOU'RE THE ONE (RCA 64511)	swv	19	18
33	THAT GIRL (Virgin 38550) Max	i Priest Feat.Shaggy	90	3
34	GIVE ME ONE REASON (Elektra 64346)	Tracy Chapman	36	5
35	THEY DON'T CARE ABOUT US (Epic 78212)	Michael Jackson	30	10
36	ALL MY LUV (Big Beat/Atlantic 95657)	Art N' Soul	31	3
37	ALWAYS BE MY BABY (Columbia 66700)	Mariah Carey	32	19
38	AIN'T NO NIGGA/DEAD PRESIDENTS			
	(Roc-A-Fella/Priority 53233)	Jay-Z	37	21
	ALL I SEE (Universal 56003)		72	2
40	LET'S STAY TOGETHER (FROM "A THIN LINE.	")		
_	(Jac-Mac 17656)		43	6
	LIKE A WOMAN (LaFace/Arista 4175) Tr	•	39	2
	KEEP ON, KEEPIN' ON (FROM "SUNSET PARK	•		
	(Flavor Unit/EastWest/EEG 64302) M	C Lyte Feat. Xscape	35	22
43	LADY (EMI 258543)	•	38	25
44	GET MONEY (Big Beat 98087)	Junior M.A.F.I.A.	40	28

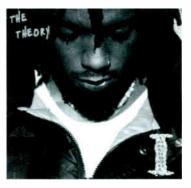


ANT NO NIGGADEAD PRESIDENTS N. CORE D. Willis. (Lat Lat Lat Darbage, BMI) ANT NORIGINALISM OF USE Exam. Characterism. Studies. Combo-SMI April ASS 'APYthyne Buby/Janis virial EMI Buckword/huft Niere Disease, EMI 1. 1. 1825. (Combo-SMI April ASS 'APYthyne Buby/Janis virial EMI Buckword/huft Niere Disease, EMI 1. 1. 1. 1825. (Combo-SMI April ASS 'APYthyne Buby/Janis virial EMI Buckword/huft Niere Disease, EMI 1. 1. 1825. (Combo-SMI April ASS 'APYthyne Buby/Janis virial EMI Emits of Emit **BLACK SINGLES INDEX** 61 Top,BMD LOUNGIN LL, Cool J.B.R. Smith. (LL. Cool J. Der Lain, ASC AP/Sadyah, BMD) ME AND THOS DREAMIN' EYES OF MINE D'Angelo. (Ah Choo/12 00 AM/PolyGram hid., ASCAP) MOVIN' ON D Hall. Cremson, G. Chambers. (WB/Ness, Nitry & Capetie-Stotie Jain/Blue Zephyt CeCe Pen PolyGram/Orthu, ASCAP) MOVING ON D Hall, C. Pennson, G. Chambers, 19/B/Neas, Nuty. & Capene Stone, Janu Blue, Zephyt CeCe, Pen Poly Grand Oribia AP. MY ROO R. Terry, C. Maltoney, Jr., (Air Centrol, ASCAP/Ghostown, Carl Mo, BM1). NEVER TOO BISY D Hall, K. Jones. (WB/Stone, Janu Neas Nity. & Capene, Yrung, Legend Songs, Chrysalis, Music, ASCAP). NOBODY KNOWS J. Rich, D. Dabose, G. dee, Shade-Sint, Sharifa Don, Blur M. Origone, Chrysalis, Music, ASCAP1. NOBODY KNOWS J. Rich, D. Dabose, G. dee, Shade-Sint, Sharifa Don, Blur D. Origone, G. Capene, C. Capene 71 27 TELL ME (P.L. BE AROUTIN) T Taylor C Partar B Wright, Wright, D Marcws, Cambridge M. Steren Gens-EMLBMI). THA CROSSROADS Brue, D.J. U Neck, Teny C. (Ruthless Attack/Mo Tlag ASCAP/Dollary N Sense/Keerin/Doublins, BMI). THAT GIRL G. Benson, M. Elliott, R. Lis higston, S. Pizzonia, O. Burrell, B. T. Jones, S. Cropper, L. Steinberg. (Chrysalis Maxi/Noting Hill/LouigNing, ASCAP/Irving, BMI). THEY DON'T CARE AROUT US M Jackson. (Mijac/Warner Tamerlane, BMI). THE TUNGS THAT YOU DO R Jerkins. (EMI Blackwood/O-B/O/Jusel/Rochiey Jerkins, BMI). THINGS WE DO FOR LOVE H Brown, E Ferrell. (Frank Nitty/Ness, Nitty & Capone Warner Chappell, ASCAP/Horace. Resear/Zendra BMI). THINGS WE DO FOR LOVE B Brown, E Ferrell. (Praik Nitty/Neas, Nity & Capone Warner Chappell, ASCAP/Borace Brown/Zonth, BMD) DIRCH ME, TEASE ME C Workhri, M. Blige, M. Hooten, K. Kornegay, F. Brown, D. Young, J.B. Weaver Jr. (Copyright ControlArCA Chynto Doll/Chimmin At. Ya Warner Chappell/Zontho, ASCAP) TWESTED K. Sweat, E. McCam, Kin Klose. (N. A.) TRES DELINQUENTES I Marin, D. Thounas, A. Marinez, S. Lake. (Memory Lond/Black Wax/Graveyard Shifl/Ahno, ASCAP) WHERE, DO WE GO FROM HERE I. Stephens, D. Cox. (Warner Tamerlane/EMB Blackwood/Deborath Cox, BMI) WHERE, DO WE GO FROM HERE (PROM "ERASER") D. Fonter, L. Thoupson, E. Kopelson, D. Pathley. (One Four Three/Perr/Brandon Brodo, Warner-Tamerlane/EMB And Grave/Rigg, BMI). WHO COULD IT BE J. McClymons, P. Burrell, Organized. Noize, R. Barnett, T. Burron, C. Gipp, W. Kinghion. (Goldplate/Organized Noize/Siff Shirt/Goodie Moh, BMI). WHY DOES IT HURT NO BAD W. Houtentn, Babybice. (Ecal/Sony Songa, BMI). WHY DOES IT HURT NO BAD W. Houtentn, Babybice. (Ecal/Sony Songa, BMI). WHY LOWE YOU SO MUCH D. Smithous. (Warner Tamerlane/Boobe. Loo, BMI). WHY HEART BLIT, Levay, N. Morrin, S. Shilb. (EMI April The Tyne Vaincherpool, ASCAP/Ensign/Coullion/Ten East Springalo/Richie Puray, BMI). WO, Harsy, D. R. Burrell, V. Herben, C. King. (Sond on Soul EMI April Three Boyr From Newark Burrell Warner Chappell, ASCAP). YOU/RE THE ONE Allstar, A. Marin, J. Matas, T. Johnson, C. Gamble. (Al's Street/Alino). 56 22 YOU'RE MAN'S ME HIGHNA, ON A) YOU'RE THE ONE Albitar, A Martin, I Matas, T Johnson, C Gamble (Al's Street/Almo-Salbinda, One Ole Ghetto Ho WB Wonder Wottan Sings, ASCAP/Warner Chappell, PRS) YOU SAID R Oden, Plex, S Supp. (Hope N.A. Hay & Hope Sha Na/Dowfurting sita WB Making, Musak, ASCAP)

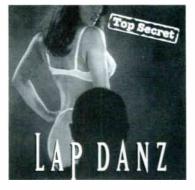
ALBUM REVIEWS By Peter Miro

INNERSOUL: The Theory (Mix-It-Up 1001-2) Producers: Michael D. Barbarise

A few spins of this CD are in order to divine the subtly nuanced, pianistic backdrop to this mellow hip hop project. Soft jazz flavor permeates this philosophical product. Initial single "It's About Time" is balanced by the "positivity" statements of "Jump On It." "What Is It (Jazz or Hip Hop?)," "All The Way To Music," exemplify a marriage of beats with R&B vocals



that are about peace instead of war. Stimulating insights about relationships are on "Young and Ready," while "The Theory Of Zen," by its very topic, reflects Innersoul's positive, wholistic ethic



TOP SECRET: Lap Danz (Buena V/Bellmark/Life 73020-2) Producers: Toombs McLendon, Kid Kurry, Marcos Thomas.

Bellmark wouldn't mind recapturing some of the Tag Team mania of "Whoot There It Is," which ex plains why this Atlanta-based group's CD is check full of variablespeed bass music grooves, with slow ballad arrangements, tossed in for variety. It's more intelligible than some of the product in this vein, but

the message is basically centered on the motion of hindparts. "Must Be jelly," "Money Maker," and "Lap Danz," all capitalize on the current craze for g-string clad beauties to ply their skill for tips, but they might pick alternative music to perform by.

PICK OF THE WEEK



A TRIBE CALLED QUEST: Beats Rhymes and Life (Zomba/Jive 01241-41587-2) Producer: The Ummah

Q-Tip, Ali Shaheed Muhammad and Phife sound off on rappers who can't rap, "East Vs. West," and other topics while preserving a smoky-lounged jazz flavor with soulfully voiced accent touches. One of the few rap CD's on the market that is playable end-to-end, simply to discover the compositional ascent of the rhythm track, with its generous keyboard/vibraphone colorings and spare drum kicks. "The Hop," is a good example of the way it all comes together. "Get A Hold," has an eclectic arrangement, that will invite continuous play. "Motivators" is just plain funky, as is "Baby Phife's Return," with its consciencious salute to the late Phyllis Hyman. Faith Evans on "Stressed Out" is a pleasant surprise, as is the consistent quality of production throughout.

19 18 92

35 15



TOP 75 URBAN ALBUMS

CASH BOX • AUGUST 10, 1996

1 IT WAS WRITTEN (Columbia 67015) Nas	
II VVAS VVRITTEN (COMMDIZO/015)	2 4
2 KEITH SWEAT (Elektra 61707) Keith Sweat	3 5
3 SECRETS (LaFace/Arista 26020) Toni Braxton	1 5
4 THE NUTTY PROFESSOR (Def Jam 31911) Soundtrack	4 8
5 THE FINAL TIC (Pallas/Universal 53006) Crucial Conflict	5 3
6 MISSION TO PLEASE (Island 524214) The Isley Brothers	10 11
7 THE SCORE (Ruffhouse/Columbia 67147) Fugees	6 24
8 E. 1999 ETERNAL (Ruthless/Relativity 5539) . Bone Thugs N Harmony	8 52
9 REASONABLE DOUBT(Priority 50592) Jay-Z	7 5
10 GETTIN'IT (ALBUM NUMBER 10) (Jive 41584) Too Short	9 10
11 WLD COWBOYS (Loud/RCA 66922) Sadat X	60 2
	12 4
12 STAKES IS HIGH (Tommy Boy 1149) De La Soul	
13 R. KELLY (Jive 41579)	
14 LEGAL DRUG MONEY (Universal 53010) Lost Boyz	11 8
SO SO DEF BASS ALL-STARS	18 7
(So So Det/Columbia 67532) Various Artists	18 7 17 6
GOOD LOVE (Malaco 7480) Johnnie Taylor	
17 ICE CREAM MAN (Priority 53978)	16 21
18 MAXWELL'S URBAN HANG SUITE (Columbia 66434) Maxwell	20 16
19 ALL EYEZ ON ME (Death Row/Interscope 24204)	13 24
20 GREATEST HITS (Ruthless/Priority 50561) N.W.A.	19 3
21 NOCTURNAL (Duck Down/Priority 50532) Heltah Skeltah	14 6
22 BACK TO THE WORLD (Qwest/Warner Bros. 46003) Tevin Campbell	21 5
23 WHATCHA LOOKIN' 4 (Gospo Centric 72127) . Kirk Franklin & Family	23 14
24 PEACE BEYOND PASSION	
(Maverick/Reprise/MB/46033) Me'Shell Ndegeocello	24 4
25 MOODSMOMENTS (Uptown/Universal 53004) Monifah	22 10
26 GET ON UP AND DANCE (Big Beat/Atlantic 82905) Quad City DJ's	26 4
27 MISS THANG (Rowdy/Arista 37006) Monica	25 49
28 NEW BEGINNING (RCA 66487)	28 15
29 KILLA KALI (Jive 41577)	27 13
30 MTV PARTY TO GO VOL. 9 (Tommy Boy 1164) Various Artists	37 2
31 DAY DREAM (Columbia 66700) Mariah Carey	29 38
32 AMERICA IS DYING SLOWLY (EastWest 61925) Various Artists	30 4
33 KENNY LATTIMORE (Columbia 67125) Kenny Lattimore	45 10
HORACE BROWN (Motown 530652) Horace Brown	38 5
35 TOTAL (Arista 73006)	31 24
36 THE RESURRECTION (Rap-A-Lot/Noo Trybe 41555) Geto Boys	32 17
37 MR. SMITH (Def Jam/Mercury 523845) LL Cool J	34 33
38 BROWN SUGAR (EMI 232629) D'Angelo	33 53
39 SOUL SURVIVOR (Sin-Drome 8910) Bobby Caldwell	35 9
40: Q'S JOOK JOINT (Qwest 45875) Quincy Jones	36 33
41 WAITING TO EXHALE (Arista 18796) Soundtrack	39 34
42 UNCLE LUKE (Luther Campbil/Island 61000) Luke	40 10
43 MAN WITH THE FUN (Virgin 41612)	41 2 DEBUT
45 MY HEART (Laface/Arista 26025) Donell Jones	42 7
	43 18
	43 10
	-
48 BETTER DAYS (Mojazz/Motown 530545) Norman Brown	46 5
TOTAL ALBERT A DI AV con a salament i sanon.	
49 IT AIN'T 4 PLAY (Sick Wid'It/Jive 45006) Funk Mobb	DEBUT
50 WORDS (LaFace/Arista 26222) The Tony Rich Project	DEBUT 49 28
50 WORDS (LaFace/Arista 26222) The Tony Rich Project GREATEST HITS (Right Stuff/Capitol 30800) AI Green	DEBUT
WORDS (LaFace/Arista 26222) The Tony Rich Project GREATEST HITS (Right Stuff/Capitol 30800) Al Green THE SHOW, THE AFTER PARTY, THE HOTEL	DEBUT 49 28 56 49
WORDS (LaFace/Arista 26222) The Tony Rich Project GREATEST HITS (Right Stuff/Capitol 30800) Al Green THE SHOW, THE AFTER PARTY, THE HOTEL (Uptown 11258) Jodeci	DEBUT 49 28 56 49 50 52
WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44
50 WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43
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50 WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15
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## WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15 48 18
## WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15
## WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15 48 18
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## WORDS (LaFace/Arista 26222) . The Tony Rich Project GREATEST HITS (Right Shtfl/Capitol 30800) . AI Green THE SHOW, THE AFTER PARTY, THE HOTEL (Uptown 11258) . Jodeci SOLO (Perspective 49017) . Solo MIND OF MYSTIKAL (Big Boy 41581) . Mystikal UNTOUCHABLE (Relativity 1505) . Mac Mal SUNSET PARK (Flavor Unit/EastNest/EEG 61904) . Soundtrack LET ME CLEAR MY THROAT (CLR 7209) . D.J. Kool A THIN LINE BETWEEN LOVE AND HATE (VArner Bros. 46134) . Soundtrack . Soundtrack 11-20-79 (Island 524244) . Mona Lisa T.A.P.O.A.F.O.M. (550 Music/Epic 57144) . George Clinton & The P-Funk All Stars CHAOS AND DISORDER (Valmer Bros. 46317) . A.F.K.A.P. FLED (Rowchy/Arista 37012) . Soundtrack FUTURE RHYTHM (Radikal/Critique 15452) . Digital Underground SOUL FOOD (La Face/Arista 26018) . Goodie Mob GANGSTA'S PARADISE (Tommy Boy 1141) . Coolio THE BEST OF SADE (Epic 66686) . Sade	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15 48 18 52 24 55 6 57 6 58 3 DEBUT 59 7 67 36 61 35
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## WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 48 18 52 24 55 6 57 6 58 3 DEBUT 59 7 67 36 61 35 62 66 71 15 64 86 65 7
## WORDS (LaFace/Arista 26222)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 48 18 52 24 55 6 57 6 58 3 DEBUT 59 7 67 36 61 35 62 66 71 15 64 86 65 7 68 15
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## WORDS (LaFace/Arista 26222) . The Tony Rich Project GREATEST HITS (Right Shtfl/Capitol 30800) . AI Green THE SHOW, THE AFTER PARTY, THE HOTEL (Uptown 11258)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15 48 18 52 24 55 6 57 6 58 3 DEBUT 67 36 61 35 62 66 71 15 64 8 65 7 66 15 69 30 63 2 70 41
## WORDS (LaFace/Arista 26222) . The Tony Rich Project GREATEST HITS (Right Shtfl/Capitol 30800) . AI Green THE SHOW, THE AFTER PARTY, THE HOTEL (Uptown 11258) . Jodeci SOLO (Perspective 49017) . Solo MIND OF MYSTIKAL (Big Boy 41581) . Mystikal UNTOUCHABLE (Relativity 1505) . Mac Mal SUNSET PARK (Flavor Unit/East/Vest/EEG 61904) . Soundtrack LET ME CLEAR MY THROAT (CLR 7209) . D.J. Kool A THIN LINE BETWEEN LOVE AND HATE (V/Arner Bros. 46134) . Soundtrack Unit-20-79 (Island 524244) . Mona Lisa T.A.P.O.A.F.O.M. (550 Music/Epic 57144) . George Clinton & The P-Funk All Stars CHAOS AND DISORDER (V/Amer Bros. 46317) . A.F.K.A.P. FLED (Rowchy/Arista 37012) . Soundtrack FUTURE RHYTHM (Radikal/Critique 15452) . Digital Underground SOUL FOOD (La Face/Arista 26018) . Goodie Mob GANGSTA'S PARADISE (Tommy Boy 1141) . Coolio THE BEST OF SADE (Epic 66686) . Sade THE LOST GENERATION (Virgin 41583) . Shyheim DELINQUENT HABITS (PMP/Loud/RCA 66929) . Delinquent Habits NAKED AND TRUE (Blue Moon/AG 92662) . Randy Crawford ON TOP OF THE WORLD (Suave/Relativity 1521) . Eightball & MJG TWENTY-TWO-LIFE (Inmate 1) . 20-2-Life FATHER & SON (Elektra 61859) . Eddie & Gerald Levert VI: RETURN OF THE REAL (Priority 53933) . Ice T	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15 48 18 52 24 55 6 57 6 58 3 DEBUT 59 7 661 35 62 66 71 15 64 8 65 7 68 15 66 3 70 41 72 7
## WORDS (LaFace/Arista 26222) . The Tony Rich Project GREATEST HITS (Right Shtfl/Capitol 30800) . AI Green THE SHOW, THE AFTER PARTY, THE HOTEL (Uptown 11258)	DEBUT 49 28 56 49 50 52 51 44 53 43 54 15 47 15 48 18 52 24 55 6 57 6 58 3 DEBUT 67 36 61 35 62 66 71 15 64 8 65 7 66 15 69 30 63 2 70 41

By Peter Miro





Atlantic Records artists The Braxtons pose with video director Cameron Casey and Bryant Reid, Atlantic's vp A&R, on the video set of their first single "So Many title track of their August 20 debut album. Pictured are (I-r): Tamar Braxton; Reid; Towanda Braxton; Casey; and Trina Braxton.

TLC REQUIRES SAME: Responding to a previous column item, longstanding business partners Brad Johnson and retired LA Laker guard Norm Nixon asserted that "no shady past or secret agendas" influenced their July 2 signing of beleaguered LaFace recording artists TLC to their yet-to-benamed entertainment/talent management company. At present, the popular trio faces twin perils, being beset with bankruptcy proceedings, and mired at an impasse with LaFace over their existing contract. "We think that they're extremely talented, creative and caught up in an unfortunate situation." Nixon responded. "We don't think (the recent LA Times piece on TLC/LaFace) was a negative article. It's no secret that artists are treated a peculiar way. For a record label to mistreat an artist that brings in revenues is shooting yourself in the foot. If you look at TLC, their videos have won every award imaginable. They've been the top selling R&B group, top selling pop group. and had the top selling album ever for a female group. A lot of their steps are their own creation. From our perspective, there's a need for guidance in and out of the music business." Nixon reports that name acts in urban music have quietly lauded the pair for their intervention, reinforcing a lingering need for concerned R&B management. In their view, vast international potential remains in TLC's career, so the Nixon/Johnson team is attempting to close out this episode in the young ladies' lives, while diversifying them into other entertainment media

Filling in some seams a bit, during his stellar NBA career, Nixon proved his hands capable and his eye true in many clutch situations. He was pivotal off the court as well, as an NBA Players Association officer, negotiating the standardized players contracts now in force. A busy agent since then, he negotiated all of rap star LL Cool J's recording industry contracts, tends several clients, and quietly manages the career of his singer/actress/director/choreographer wife Debbie Allen. He and Johnson once ran the Roxbury Club in West Hollywood, and are the main partners of another upscale venture in the area, plush southern style restaurant/bar Georgia on Melrose Ave. Major black entertainment industry executives, performing artists and aspirants congregate there. "We have a living room that entertains the music says Nixon with a hint of irony. Resucitating TLC's career will business. be a major coup for the pat-handed partners.

ADDRHYTHM:Atlantic Records R&B trio Art N' Soul promoted their home-concocted brand of black pop during a five-song set at B.B. King's in Universal City, July 27. Band members Tracy, Dion and Lattrel, are part of a five week, multi-city, 100-night performance state assembled by Club Benson & Hedges. Zapp & Roger hits the venue August 2...The black celebrity-fleeked Fourth Annual Little Miss African American Scholarship Pageant took place July 28 at The Universal Sheraton Hotel. Actresses Sallie Richardson, Dawn Lewis and Suzanne Douglas presided over the Lisa Ruffin-produced event, won by a nine-year-old's distinguished oratory under pressure... Elektra Entertainment Group donated over \$50,000 in proceeds from a July 10 benefit concert in Atlanta to aid church fire relief efforts for the National Council Of Black Churches. Afterwards, EEG Chairman Sylvia Rhone received a proclamation signed by President Bill Clinton promoting unity, healing and tolerance.



By Peter Miro

THE RHYME



Universal and Pallas Records executives gather at the album release party for Chi-town rap group Crucial Conflict, proud parents of #1 hit single & video "Hay, off The Final Tic LP Pictured are (standing, I-r): Fab 5 Freddy, co-COO, Pallas; group members Coldhard and Kilo; Shorty Capone, manager; Jean Riggins, pres Black Music at Universal Records which distributes Pallas; Never, group member; Dino Delvaille, dir. of A&R, Universal; Doug Morris, chairman/CEO, MCA Music Entertainment Group; (front row I-r): Daniel Glass, president Universal; Wild Style, group member; Jocelyn Cooper-Gilstrap, sr. vp & special asst to the chairman. MMEG; Mel Lewinter, co-chairman/COO, MMEG

MAD ABOUT MILK: EMI dancehall artist Mad Cobra, dispenser of a reggae toaster style referred to as smoovamuffin, follows up his platinum single "Flex" with "Big Long John," an innuendo-laced tune about sagging boxer shorts under soccer garb from his upcoming LP Milkman, due August 20. Cobra says the way to be noticed over the sudden U.S. influx of artists vying for dancehall market share is to stand out with new trends and styles. It's not what you do, it's how you do it. My producer, Mr. Clifton Dillon. to whom I give much respect, said 'We have to come different. Everyone is doing this. We need a variety.' So with Milkman we touch on different topics: sex, guns, unity, which is reality. I'm here to try to please everyone. I'll work with any flavor of music. Whether it's hip hop or R&B flavors, music has no boundaries. The bottom line is social consciousness. When I do a show, I leave my stage with consciousness, unity and love." This summer, Cobra is intent on reaching out in "an extra push" to U.S. ghetto youth in urban areas he feels were neglected by the marketing campaign for his last product. "Not everyone has the sense to do proper promotion. I plan to go to the slums, sign autographs, visit urban radio. Leave no stone unturned. Bouncy track Milkman derives its title from Cobra's encounter with a bodacious waitress, who stated that her customers should be serving her the milk. Reading between the lines, Cobra had the inkling to fill her requestmusically

M.A.D. ABOUT LIFE: Basil a.k.a M.A.D. is a former lead rapper with Grammy-recognized Hollywood Basic Records rap collective, The Lifers Group, comprised of inmates at New Jersey's Rahway State Prison. Created under the aegis of prison officials who shared in the project's royalties, their EP's The Real Deal and Living Proof contained remarkably honest, (though censored) hard-edged material, and strong production values. M.A.D. was recently released from his 20-year robbery sentence, and is now an entrepreneur with his new Newark-based Strickly Streets Records label. M.A.D. formed his label as a response to the censorship he experienced, and with the idea of giving something back. "I'm trying to compensate for the tears that I caused in my life. I ain't trying to relive none of that prison thing. If all of these rappers were hard core for real doing these things they do on their records, this world would be in trouble." M.A.D. plans to have his artists deal with peer awareness, and attempt to deter youth from criminal ways. "I'd rather have him rap about it than be in the streets doing it," M.A.D. remarks. Also in the offing, a Lifers Group sequel project, requiring M.A.D. to pass through prison walls again, a scenario reminiscent of the Nick Nolte film Weeds. "I ain't got no problem going back inside to get that done." he says. "There's always new Lifers Group members because there's always new inmates doing life." M.A.D.'s solo LP Fatal Thoughts, co-produced by D.J. Alize, drops in late September. Dynamic advance single, 'Prison or Streets' is circulating through the underground, whetting consumers for the mother lode to come

TOP 25 RAP SINGLES

CASH BOX • AUGUST 10, 1996		
1 ELEVATORS (LaFace/Arista 24177) Outkast 2 HOW DO YOU WANT IT/CALIFORNIA LOVE	2	4
(Death Row/Interscope 854653) 2Pac Feat. KC & Jojo	1	8
3 LOUNGIN (Def Jam 575062) LL Cool J 4 C'MON 'N RIDE IT (THE TRAIN)	4	5
(Quadrasounds/Big Beat/AG 98083) Quad City DJ'S	5	21
5 HAY (Pallas 56008) Crucial Conflict	3	12
6 DEAD PRESIDENTS (Roc-A-Fella 53233) Jay-Z	8	21
7 THA CROSSROADS (Ruthless 6335) Bone Thugs N Harmony	6	15
8 IT'S A PARTY (Elektra 64268) Busta Rhymes	7	5
9 PO PIMP (Virgin 38559) Do Or Die Feat. Twista	15	2
10 ALL I SEE (Kedar/Universal 56003)	DE	3UT
11 CLONES/SECTION (DGC/Geffen 19402) The Roots	13	2
12 GET MONEY (Big Beat 98087) Junior M.A.F.I.A.	11	30
13 PAPARAZZI (Loud 64565) Xzibit	16	4
14 SCARRED (Luther Campbell/Island 164000) Luke	9	16
15 I CONFESS (Chrysalis/EMI 58437) Bahamadia	12	6
16 IT'S ALL THE WAY LIVE (NOW) (FROM "EDDIE")		
(Tommy Boy 7731)	14	10
17 IF I RULED THE WORLD (Columbia 78327) Nas	22	7
18 HANG EM' HIGH (Loud/RCA 64561)	10	9
(Flavor Unit/EastWest 64302) MC Lyte Feat. Xscape OPERATION LOCKDOWN/DA WIGGY	19	22
(Duck Down/Priority 53232) Heltah Skeltah	20	6
21 A LIL' SOME'EM SOME'EM (EMI 58575) Rappin' 4-Tay	17	2
22 TRES DELINQUENTES (PMP/Loud/RCA 64526) Delinquent Habits	18	13
23 RENEE (FROM "DONT BE A MENACE") (Island 854584) . Lost Boyz	21	19
24 WOO-HAHII GOT YOU ALL IN CHECK		
(⊟ektra 64335)	23	22
ANYTHING GOES (Priority 53219) Ras Kass	DEE	BUT

Urban Singles Reviews

By Peter Miro

M.A.D: "Prison Or Streets" (Strickly Streets) Producers: Al "D.J. Alize" Hannah, M.A.D.

An impressive debut single from former Lifers Group rapper M.A.D., who's now rolling out a label of his own. Solo LP Fatal Thoughts is set to drop late September.. M.A.D shares the things he figured out during his stretch at Rahway State Prison, wising up listeners to a compelling, explosive groove by producer D.J. Alize. At press time, a distribution deal for the label's product is being discussed with Larry Davis of INDI. Vinyl 12" singles are being promoted on the street level in Chicago, California, Philadelphia, New Jersey, and New York. Advance cassettes are available from Double XXposure Publicity (212)

WRECKX-N-EFFECT: "Top Billin" (MCA MCA5P-3782) Prodiacers: Aqil "A-Plus" Davidson, Chris Smith, Markell Riley, Wayne T. Barrow

Relying on vigorous funk hooks from a Funkadelic culture dish, and freestyle rapping boldness. Wreckx-N-Effect offer a radio-friendly party vibe for the masses faithful to the artisans of "Rump Shaker." Four versions reinforce the competitive spirit of this rap contingent.

YELLA f/TRACI NELSON: "Send 4 Me" (Street Life/All American SBCD 78087-2) Producer: Antoine "Yella" Carraby for Yella Muzick, Donavan "Tha Dirt Biker"

Traci Nelson exudes soulful warmth on an old school, keyboard-laced slow ballad urban programmers won't find ojectionable, given its romantic flavor. She emotively whispers, then belts out her plea to find a message in her bottle she can respond to.



Blues News And Notes

By John Rhys

SOUTHERN R&B AND BLUES REGAINING NATIONAL PROMINENCE. As major labels continue to release unparalleled quantities of new product, smaller blues and R&B labels quietly have been expanding their marketplace and income

Blues, gospel and R&B, the building blocks of American popular music, started taking a backseat in terms of airplay during the '80s and '90s crush of rap and hip hop. Reduced to one or two hours a week, Southern R&B and blues are returning with a vengeance, wreaking havoc with many urban formats specifically in the Southeastern quadrant of the United States.

"We had heard there was some kind of backlash from people, both black and white, over the last couple of years," remarked Lenny Lewis of Jewel/Paula Records located in Shreveport, Louisiana. "We thought then it was because of the lyric content, and partially that was true, but we also found that rap and hip hop are selling to a very narrow age margin and that older listeners have always preferred more musically structured product."

Stations from Ohio to Louisiana and all areas in between have found that their numbers are doing as well or better, without public outery, by giving the black and white baby boomers what they want to hear.

A perfect example of this is E.Rodney Jones, now located at WXOK-AM in Baton Rouge, Louisiana. For two decades, Rodney was one of the major influences on R&B radio in Chicago. Now with Jones on the air, WXOK's numbers are running between 4th and 5th in the marketplace. When asked why he was supporting R&B so strongly, Mr. Jones quoted, "You cannot deprive African Americans of their heritage. All stations aimed at the black marketplace should educate young black Americans by playing their birthright which is blues, gospel and R&B, not necessarily in that order."

Tommy Couch. Jr. of Malaco Records of Jackson, Mississippi, related, "Folks are wanting to get back to real music, something to which they can relate. Music with stories, melodies and real singers. Music that makes them feel better, not depressed." At this point in time, Malaco Records is by no means depressed. Not with sales of Johnnie Taylor's CD going through the roof, selling well over 100,000 units through, plus an added bonus of Bobby Rush's One Monkey Don't Stop No Show, which is also doing very well at retail.

Over at Ace Records in Pearl, Mississippi, Johnny Vincent said. "Four years ago, I was lucky to sell 100 pieces a week. Now, due to the rise in blues and R&B play and a lut artist, we are moving upwards of 10 to 15 thousand units a week when we can get them pressed. Especially hot for Ace right now is *Equal Opportunity* by Willy Clayton. Thanks to the small retailers and our great distributors we are just over 75,000 pieces and the sales don't seem to be stopping."

Down in Shreveport, Louisiana, Stan Lewis, owner of Jewel/Paula Records relates to the upward trend of Southern R&B in this manner. "Most of the R&B labels and distributors that were established during the '50s and '60s sold out to the majors in the '70s and '80s. The original companies were bought up then shut down, leaving a large void in the production of that type of music. By the late '80s, what had been considered blues before was now being played by the pop stations and artists like Luther Vandross and Patti LaBelle were no longer thought of as blues artists. Blues was relegated to week-ends and in general, put on a back burner. But you can't kill the roots of American music. The people asked for it, and now they're getting some music they can understand and be proud of. You know B.B.King once made the statement that he couldn't get his records played and it seemed as though black music programers were ashamed of the blues. It's a sad commentary when the tree denies its roots." says Stan. "A man's heritage is something to be proud of. We're Italian and we're darn proud of that." At Jewel/Paula they have believed in blues, gospel and R&B since 1948 and occasionally they get a big hit such as they have now with Carl Sims' House Of Love, which after a year and a month since it's initial release has sold upwards of 100,000 units without any AAA radio support whatsoever. Stan says, "Something's happening out there. The cycle's starting to turn again."

Top 25 Blues Albums

ICHET 40 4000

		AUGUST 10, 1990
8	2	1 GOOD LOVE (Malaco 7480) Johnny Taylor
14	3	2 PLEASE TAKE ME (Jive 41585 Marvin Sease
24	1	3 LEDBETTER HEIGHTS (Giant 24621) Kenny Wayne Shepherd
24	6	4 GREATEST HITS (Epic EK-66217) Stevie Ray Vaughan
22	7	5 ACE IN THE HOLE (Ace 2006) Willy Clayton
12	6	6 ALLIGATOR 25TH ANNIVERSARY (Alligator 1101) Various Artists
20	4	7 PHANTOM BLUES (Private 82139) Taj Mahal
14	8	8 THE REAL DEAL LIVE (Silventone 41543) Buddy Guy
2	9	9 JUST LIKE YOU (Epic 67316) Keb Mo
12	11	10 ONE MONKEY DON'T STOP NO SHOW (Waldoxy 2813) . Bobby Rush
		11 SLAMMIN' ON THE WEST SIDE
10	14	(Telarc 83389) Luther Guitar Jr. Johnson
14	13	12 A LONG WAY HOME (Verve 529465) Clarence "Gatemouth" Brown
26	12	13 KEB MO (Epic 57863)
10	10	14 YA THINK I'D KNOW BETTER (Blind Pig 5033) Coco Montoya
8	17	15 A MAN AMONGST MEN (Code Blue 82896 AG) Bo Diddley
6	22	16 TORNADO (Rounder 3140) Rory Block
6	20	BEST OF IN THE MOOD (Columbia 64831) Tyrone Davis
10	19	18 HOUSE OF LOVE (Paula 9005) Carl Sims
6	21	19 I'M SERIOUS (Serious Sound 7295) Mel Waiters
6	18	20 OLD FASHIONED LOVE (MTE 5053) Kenne' Wayne
24	16	21 SAD STREET (Malaco MCD 7478) Bobby Blue Bland
		22 A ASS POCKET OF WHISKEY
BUT	DE	(Matador 215)
2	25	23 SITTIN' AND WAITIN' (Black Top BTOP 1134) Rusty Zinn
2	24	24 CLEANING HOUSE(Alkigator 4840) Saffire
22	23	25 TURN IT ON (Bullseye 9566) Roomful Of Blues

IN OTHER NEWS: The Malibu Kiwanis Club will be holding its 15th annual Chili Cook Off this Labor Day weekend. Saturday, August 31 and Sunday, September 1st from 12 noon 'till 10pm. There will be a number of activities offered besides eating, including live music to be performed throughout the event by artists such as Ron Thompson And The Resistors, King Cotton, Gashouse Dave, Theresa James And The Rhythm Tramps, Malcolm Cecil and Pete Bardens, Bill Lynch, House Of Blues Artists and Gospel Choir, Soultones, Jodi Segal and Danny Timms plus many surprise guest stars.

For more information please call: 310-589-9266

Cash Box wishes to welcome on board our group of radio reporters, James "Super" Cooper of radio sation KRUS 1490 AM located in Ruston, Louisiana, and extend our thanks to all the radio folk who take the time to report their top fifteen blues and R&B playlists every week. You are the tie-breakers, Remember...The Gods love the blues.

TRetail Guide

Indie News

By Dick Ishbun



Miki Howard recently signed with newly-bowed label Alibi Records, which is headed by industry veteran LeMel Humes. Howard and Terence Trent D'Arby were joined by the illustrious Chaka Khan who supplied backing vocals for the track "I Love Every Little Thing About You," a track on the forthcoming Redwood album that is due out in September. Pictured in the studio are (standing, I-r): Kenneth Crouch, producer; Khan, who co-produced and arranged; and Lisa Fairchild-Jones, former Alibi president/general manager; (seated) LeMel Humes, Alibi chairman/CEO; D'Arby; and Howard.

NO EXCUSES FOR ALIBI: Having taken time off to repair personal matters and re-energize that spiritual facility that permits her to deliver soulful song, singer Miki Howard has returned through a deal with Alibi Records, the label started by long-time collaborator LeMel Humes. Howard, who earned solid kudos from the industry and a solid fan base with albums for Atlantic Records and even for her collection of Billie Holiday tunes released on Giant Records, will be releasing the single "Something I Never Had," co-written by Howard with LeMel and featuring guest vocals by rising star trio Brownstone. Another all-star turn comes on the single "I Love Every Little Thing About You," which features a duet with Terence Trent D'Arby and backing vocals (backing vocals?) by Chaka Khan.

But Howard's entire album (due out in the fall) features a cornucopia of assisting talent paying homage in music to the singer's influence and esteem in contemporary soul music. The album, Redwood also features helping hands from Stevie Wonder and the Goo Goo Dolls. "I am really excited about this project," Howard says. "After being semi-retired for the last three years, it is pretty incredible [considering] all the superstars involved."

LeMel, who wrote and produced Howard hits such as "Come Share My Love" and "Ain't No Body Like You," says of working with Howard again: "Miki and I have always had an incredible working relationship, and I respect her musical talents."

During a recent visit to Cash Box, Howard and LeMel said that the first single would be worked nationally, region by region, although a distributor for the planned August release is not yet set. LeMel is reportedly in talks with several distribution companies-both indie and major-but at press time no deal had been set.

Indie Execs







■ Del Costello has been named general manager over JVC Music and sibling label Vertex Music, as part of several changes at the company. Costello comes to his new job after being a consultant to JVC since mid-1995. He also served as regional vp of marketing for CBS Records for 10 years. Dan Davis has been named vp of sales & distribution for the labels. The thirty year veteran began his career at Capitol Records, and immediately prior to arriving at JVC, Davis was Western region manager for American Gramaphone Records. Filling the newly-created post of vp of artist development is Jeff Neben, who has worked as a variety of labels including Atlantic, Rhino, Island, A&M. Columbia, among other companies. David Kunert is now the national promotion dir. for JVC Music, and most recently was owner of Future Groove Music Promotion. He also has served at promotion posts at CTI Records and California Record Distributors. Paul Perrodin will be joining national promotion dir. Eric Tillman at Vertex. Tillman has worked at Motown Records and the trade paper Urban Network, while Perrodin comes from an extensive radio background. **Paradigm Music Entertainment** has announced a pair of executive appointments. Billy Gentzsch has been named dir. of marketing, coming to the job after a stint as natl. dir. of sales & marketing on the East Coast for Zoo Records. He also spent four years at Island Records. Kim Zonca has been named marketing

Records. She has served as marketing dir. at Imago Records and was promotion rep for EMI Records. Mauricio Buendia has been named dir. of domestic Spanish markets for the Handleman Company. He will be responsible for expanding departments, purchasing, developing cross promotions and coordinating all media advertising and marketing programs. Buendia has held posts in both the domestic and Latin American markets for companies like Vestron Video. Full Moon Entertainment and the company he started—Latin Vision.

Kim Terrell has returned to Rip-It Records to assume her old duties as promotions manager. She had left to handle regional promotion duties in New Orleans for MCA Records. ■ Ayana Gooden has been named A&R rep for Robbins Entertainment, L.L.C., for whom she will play an active role in signing and developing new artists. Gooden, considered by some an accomplished rapper in her own right. was working as an assistant at Parabola Magazine and Books before joining Robbins in March as receptionist. Harry D. Poloner has been named an assoc. dir. of A&R for EMI Music Publishing, where he will be responsible for signing new songwriting talent and assisting in the development of the company's writers Poloner, who will also oversee marketing funds for EMI Music artists, joins EMI from Sony Music Publishing.

The Mitchell Schneider Organization (MSO) has named Kristine Ashton a sr. account executive, a promotion from her recent posts of acct, exec and tour press director. She has worked with Mitchell Schneider since 1992 and has handled a number of major press campaigns.

manager for the company and most recently was A&R coordinator at Relativity

In commemoration of the 30th anniversary of interna-tional jazz showcase, the Montreux Jazz Festival, Rhino Records has entered an agreement with Claude Nobs, founder/producer/director of the jazz fest, to release audio and video packages of performances by Atlantic Records artists. The first releases under the deal is an anniversary edition of the platinum-selling Swiss Movement live album by Les McCann and Eddie



by Les McCann and Edgie
Harris, and I, Eye, Aye featuring the 1972 festival performance by unique reedman Rahsaan Roland Kirk. Both titles are accompanied by companion videos. The Atlantic Legends At Montreux featuring various artists on CD and video, is planned for later in the year. Pictured celebrating the deal are (I-r): Montreux's Nobs; Rhino exec. vp Bob Emmer; Ahmet Ertugun, chairman/CEO, Atlantic; and Richard Foos, Rhino president.

INDEPENDENT DISTRIBUTORS TOP

Action Music Sales Inc. ph: 216.243.0300

Various Artists

De La Soul

LOBB MTV PARTY TO GO VOL. 9

STAKES IS HIGH HUNCHBACK OF NOTRE DAME

4. GOOD LOVE

x GAMES VOL. 1

THE SPOKES/KILLAZ IN DA PARK

BEST OF VOL. 1

IL HALF THANG

9. DJ MIX '96 VOL.

10. JOCK JAMS VOL. 1 11. TURNIN' UP THE MOOD 12. CARNIVAL OF CARNAGE
13. YOLANDA LIVE IN WASHINGTON

14. BEST OF ELECTRIC SLIDE

15 VERY BEST OF

16 MYSTIC STYLEZ 17 THAT HIGH LONESOME SOUND

18 SAVE THE WORLD 19 REGGAE GOLD 1996

20 GANGSTA'S PARADISE

DARK HERO 2. PORTRAIT OF A SILK THREAD 3. PLAYING WITH FIRE 4. ENNIO MORRICONE FILM TRACKS

5. PHANTOM & OTHER MUSICAL HITS 6. ANDREW LLOYD WEBBER SONGBOOK

7. 20 VERY BEST TV THEMES 8. PNO SONATAS #13, 27 & 53

9. MUSICAL EVENINGS WITH CAPTAIN...

10 RE-UNITED TRUMPET SUMMIT

12 HARMONY HILL IN A FAR AWAY LAND

14 CRESCENTE MON 15. SONGS OF THE CAUCASUS

16 FACING WES

17. SONGS FROM LES MISERABLES

18. THE FIRST RECORDINGS 19. THE ITALIAN LUTE SONG

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Tommy Boy 1141

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2. CALLING UP SPIRITS
3. MUSIC FOR A JILTED GENERATION

5. BROKEN ARROW EARS TO THE WALL

7. RETURN OF THE FROG QUEEN

DELUXE

9. HOUSE OF GVSB 10. RAILROAD

11. WHORN
12. WHEN SQUIRRELS PLAY CHICKEN

13. EVERYTHING 14. STARS ON E.S.P. 15. MARTIN & ME 16. IN SEARCH OF.

17. BETTY PICKUP

19. MOOG COOKBOOK

18 SONGS OF THE COWS

Squirrel Nut Zippers The Prodigy Nirvana Neil Young w/Crazy Horse The Dirty Dozen Jeremy Enigk Better Than Ezra

Mintzer, Bob Big Band

Girls Vs. Boys Dakoda Motor Co

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1. DO YOU MISS ME 2. LITTLE CAR BLUES 3. MOVE ON

4. 39/SM00TH 5 LONESTAR 6. KERPLUNK! 7 PILIS 3

8. AROUND TOWNES

9. CHRONICLE 10. FEED THE FIRE 11. ENRIQUE IGLESIAS 12. VIVA LOS STRAITJACKETS

13. NOW THAT I'VE FOUND YOU 14 CLEANING HOUSE 15. KLASSICS WITH A K 16. YA THINK I'D KNOW BETTER

17. LYRICALLY POTENT 18. ASS POCKET OF WHISKEY 19. BLUES & BALLADS

Sister Carol Ronnie Farl 20. V.I. GREATEST HITS Chicago

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2 CONQUERS THE WORLD 3. DEDICATED 4. IT MEANS ESCAPE 5. JUST LIKE A QUEEN 6. TUMBA LA CASA 7 BEST OF FARTHA KITT 8. LOVE DISCO STYLE 9. POPSCAPE

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Various Artists Electric Frankenstein Murphy's Law Cowboy Mouth Junior Vasquez Various Artists Fartha Kitt Various Artists Ralph Covert/Bad Examples God Street Wine

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11. OPEN SEASON 12. CANDY SNATCHERS BACK WITH A BONG 14. BEST OF AMILISTEWART

15. GAY CLASSICS, VOL. 2 16 CONTINENTAL DRIFTERS

17. YOU DON'T KNOW ME 18 LAST GOSPEL

19. DITCH DIGGIN 20. STRANGER THINGS HAVE HAPPENED Candy Snatchers Murphy's Law Amri Stewart Various Artists Continental Drifters Adam Chester The Shines So. Cutture On The Skids

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9. PUMP THA PARTY

10. CC WATER BOUND 11. VOODOO GANGSTA FUNK 12. GHETTO MAIL 13 UNDERTAKER

14. DEDICATING IT TO YOU 15 HARD AS THAT F**K 16. WHATEVER 17. LET ME GET THAT OUTCHA

18. SIRCLE OF SIN 19. A CLEAR DARK NIGHT

20 MORO CLICK

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11. XORCIST 12. DR. OCTAGON
13. PORTRAIT OF A SERIAL PLAYA 14. FIRST LOVE 15. HALF THANG 16. GAME4USUCKAZ 17. ALL TOO CRITICAL 18. GOOD DAY TO DIE 19. LONG LASTING

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Sister Camil

Various Artists

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4 THEY SPENT THEIR WILD YOUTH

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13 DEATH II DANCE 14, 16 VALVE HATE

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NEGATIVE EXPLAST RIGHTS

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19 CRASH AND BURN

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William Parker

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Total Chaos

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10 BACK 2 THA OLD SCHOOL 11. SPIRIT OF DAVID

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13. NASTY

14. LIVE IN WASHINGTON DC

15. WATCH GOD MOVE

16. FEEL HIM MOVIN

17. THE MASTERPIECE

18. TAKE A TRIP

19. I'VE GDT A TESTIMONY

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12. LOVE IN SLOW MOTION

13. HIGHLANDER III

14. HEY FOLKS IT'S

15. I LOVE YOU PERFECT

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18. STATE FAIR

1 ICE CREAM MAN

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6. 2 PACALYPSE NDW

9. THUG LIFE VOL. 1

11. TO DA BEAT CH'ALL

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19. DOWN SOUTH HUSTLERS

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7. DANCE MIX USA VOL. 4

8. ECHOES OF OUR HEROES
9. DMA DANCE VOL. 2;EURODANCE

10. GODD LOVE

11. PAIN & PARADISE

12. BLUE CURVE 13. ALL OF ME JOHNNY HATMAN

15 JOCK BOCK VOL 2

16. DANCE MIX USA

17. EARLY MORNIN STONED PIMP

18. CHRONICLES 19 LOVELY

20. TOUGH TRIP THROUGH PARADISE

Soundtrack Tia Henderson Bugs Shufflekings FLA 105 Michel Legrand Trio Cyrus Chestnut Tno Various Artists Manhattan Projects Johnnie Taylor Nighthawks Johnny Hartman Peter Criss Various Artists Various Artists

Operation lvy

Mr. T Experience

Dead Kennedys

Dead Kennedys

Dead Kennedys

Couch Of Eureka

Dead Kennedys

Satum's Flea Collar

Negativland

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DJ Enne

Kenki

Stevie B.

Kitaro

CCR

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Various Artists

Various Artists

Various Artists

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Various Artists

Various Artists

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Loreena McKennit

Ottmar Liebert

Nnenna Freelon

Pamela Williams

Kitaro's World Df Music

Engelbert Humperdinck

Man Dingo

Voodoo Glow Skulls

Screeching Weasel

Screeching Weasel

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Cub

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I.C.P

Dale

Mia X

x Members

MC Breeo

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Various Dance Artists

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Lookout 62

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Doctor Strange 43

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2. KERPLUNK

39/SM0DTH

4. NIGHT SHIFT . BOX OF HAIR . WHO IS, THIS IS

8. FRESH FRUIT 9. MACHD GRANDE

10. BDOGADA

11. KILL THE MUSICIANS

12. IN GOD/PLASTIC 13. DVER THE EDGE V. 2

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14. TRIP HOP TEST PART 3
15. DLD SCHOOL LOVE SONGS VOL. 3

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(Continued On Page 7)

World Radio History

ONE STOP SINGLES CHART

.	.	_		CHART			UNIVERSAL ONE STOP 800.523.0834	CENTRAL SO, MUSIC SALES, INC 800.251.3052	SOUTHWEST WHOLESALE 800.275.4799	ANGOTT MUSIC SALES 313.341,7053	ATM DISTRIBUTING 800.321.3592	BAKER AND TAYLOR ENTER 708,965,8060	MUSIC CITY RECORD DIST. INC 615.255.7315	SMASH RECORDS DIST 602 278 9285	BARNEY'S ONE STOP
. ORE	D. TW 1	1	SONG TITLE YOU'RE MAKING ME HIGH	RECORD LABEL LAFACE/ARISTA	CAT. # 24160	ARTIST TONI BRAXTON	20	10	16	1	6	1	22	1	
	2		I CAN'T SLEEP	JIVE	42377	R. KELLY	8	1	3	10	9	2	1		
	3	1 -	TWISTED ELEVATORS	EAST WEST/EEG LAFACE/ARISTA	64282		7		5	4	8	11	6	11	1
	6			ROWDY/ARISTA		MONICA	11	3	1 14	7	25	23	33	18	
	6	8	ONLY YOU	ARISTA	79060	1	12	28	21	19	13	16	33	"	
	7	5		DEF JAMMERCURY	854620	CASE	21	12	18	8	10	30	24		
	8	1	KISSING YOU LOUNGIN	ARISTA/BAD BOY DEF JAMMERCURY	1	TOTAL	16	27	19	12	11	22	28	28	
	10	1	1	RCA	64407	LL COOL J LOS DEL RIO/MATRIX	6	5 2	10	2	16	17	3	3	
	11	11	GIVE ME ONE REASON	EAST WEST/EEG	64346		19	-	13	16	20	6	23	4	
	12	1	C'MON N' RIDE IT	ATLANTIC	98083		5	4	7			5	7		
	13	14	HOUSE KEEPER HOW DO YOU WANT IT	MJJ/EPIC DEATH ROW	1	MEN OF VIZION	37	14	23	11	14	26			-
	16	21	PO PIMP	CREATORS WAY	854653 38559	DO OR DIE	30	19	17	17	5	13	36		
	16		WITH YOU	WARNER BROTHERS	17681	SOMETHING FOR THE PEOPLE	23	6	12	"	"		5		
	17	1	BLACKBERRY MOLASSES	EAST WEST/EEG	64299	MISTA	18	18	24				27		
	18	1	CHANGE THE WORLD	UNIVERSAL/PALLAS REPRISE/WARNER BROTHERS	56008		l		4		17	36	9		ı
	20	25		VIRGIN	17621 38550	MAXI PRIEST FEAT. SHAGGY	14	9	34		15	37	17	38	1
	21	30	BACK TO THE WORLD	QUESTAWARNER BROTHERS	17629	TEVIN CAMPBELL			37	23		39	10	23	ļ
	22	31	IT'S A PARTY	ELEKTRA	64268	BUSTA RHYMES	35	20	38	22	22				
	23	28 24	NEVER TOO BUSY	UPTOWN/MCA	78245		41	44	33	9		31	38		ł
	26	1		LUTHER CAMPBELL RECORDS	56001 164000	MONIFAH LUKE	10		20	5	18	44	11		ł
	26	NEW	JUMP ON IT	AMERICAN	17626		45	17	20	27	24		13	41	
	27	39		ATLANTIC	85507	DONNA LEWIS	1		15			19	31		١
	28 29	29 32		MAVERICK/WARNER BROTHERS UNTOUCHABLES/LAFACE/ARISTA	17644		25	38	39			3	41	31	1
	30	16		DEF JAMMERCURY	24 127 575046	DONELL JONES MONTELL JORDAN	29	31 49	27 49			50	29		1
	31	49	PAPARAZZI	LOUD/RCA	64565		25	45	73	13		14			l
	32		I	MALACO	2525	JOHNNIE TAYLOR		26	8				15		1
	33	NEW	THEY DON'T CARE ABOUT US	MJJ/EPIC TOMMY BOY	78264	MICHAEL JACKSON ABOVE THE LAW		.				28		46	ŀ
	36	NEW	SHAKE A LIL' SOMETHING	LIL JOE	87739 890	2 LIVE CREW	38	35 7		14	2		8		
	36	1	REDNECK GAMES	WARNER BROTHERS	17648	JEFF FOXWORTHY		13		'			25	19	ĺ
	37		5 O'CLOCK WU WEAR THE GARMENT	MCA		NONCHALANT									
Ì	39		WHO WILL SAVE YOUR SOUL	GEFFEN	i	GZA FEAT. METHOD MAN JEWEL	15 44	24	40		19		26		
	40		KEEP ON, KEEPIN' ON	ELEKTRAEEG		MC LYTE	44	21	48	24	23	8	43		
	41	1	WHERE DO WE GO FROM HERE	ARISTA	1	DEBORAH COX		43			-			İ	l
	42 43	ı		ATLANTC	1	THE BRAXTONS	24		29						
	44	ı	l .	UNDEAS/BIG BEAT/ATLANTIC UNIVERSAL	95668 56003	JUNIOR M.A.F.I.A./NOT. B.I.G.	3	23		28	21				
	45	NEW	TOUCH MYSELF	ROWDY		T-BOZ		23			7		20		ĺ
	46	1	SLIP N SLIDE GET ON UP	DEATH ROW/UNIVERSAL	1	DANNY BOY		15					41		ı
	48	40		MCA/UPTOWN GIANT/REVOLUTION	1	JODECI COLOR ME BADD	43	37	35	26		27		0.5	
	49			PMP/LOUD/RCA		DELINQUENT HABITS		3/	31			18 33		25	
	60	l I	MR. ICE CREAM MAN	PRIORITY	1	MASTER P									l
	61 52	ł .	THA CROSSROADS SLOW JAMS	RUTHLESS/RELATIVITY QWEST/WB	1	BONE THUGS N HARMONY			2						
	63		IT'S ALL THE WAY LIVE	TOMMY BOY	1	QUINCY JONES COOLIO	48	42	43			9		45	
	54		WORLD IS A GHETTO	NOO TRYBE/VIRGIN	1	GETO BOYS	40	42	43	29		9			
	66		BLUE	CURB/MCG	76959	LEANN RIMES			46			43		2	ĺ
	66 67		MORE THAN YOU'LL EVER KNOW ALL THE THINGS THAT YOU DO	WARNER BROTHERS		TRAVIS TRITT		22					18		
	68		YOU'RE THE ONE	RCA	64516	GINA THOMPSON	4	36		30					ŀ
	69	RE	AIN'T NOBODY	BAD BOY/ARISTA		FAITH EVANS				30					
	60		I CONFESS	CHRYSALIS/EMI	58437	Bahamadia	46								
	61		IT'S ALL COMING BACK WHO ARE YOU	550 MUSIC EPIC		CELINE DION	31						13		
		1 1	OPERATION LOCKDOWN	PRIORITY		PEARL JAM HELTAH SKELTAH	34						11		
	64	NEW	WHY CAN'T YOU	COLUMBIA		LARRY STEWART		11					40		
	66		PLEASE DON'T GO	MCA	1 1	IMMATURE									
			REACH BABY LUV	EPIC	1	GLORIA ESTEFAN	40					38	_ [16	
	68	i I	ME & THOSE DREAMING EYES OF	EMI	1 1	GROOVE THEORY D'ANGELO	13	50		18		47	47		
	69		BLUE CLEAR SKY	MCA	1	GEORGE STRAIT				~				5	
	70		LIKE A WOMAN	LAFACE/ARISTA	1 1	TONY RICH		46	41	20					
	72		GLORIA IT'S DOWN LOW	SILAS/MCA JIVE	1 1	JESSE POWELL								_	
	1 1		DEAD PRESIDENTS			R. KELLY							(I	6	
1	73	MEAA	DE-DI REGIDERTS	PRIORITY	53233	JAY Z		- 1	- 1	- 1	1 1		1 1		1

Spreadsheet is composed of each individual One-Stop's rankings (listed vertically) as they pertain to corresponding title (listed horizontally). The Top 75 One-Stop Singles Chart is an accumulation of reports from the panel members.

PEARL MUSIC, INC 718 965,6628 SKIPPY WHITE'S ONE STOP 617,524,4500 SUN STATE MUSIC DIST 213.383,4137

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	43	34	27	36			15 5	28	22	26 25 50	10 8	14	16	45 9 18	19	6 2 3	4 1 20
	14			15	20	23	21 26	13		22 12	5	16 18	10	17	19	9	2 6 1 8 4

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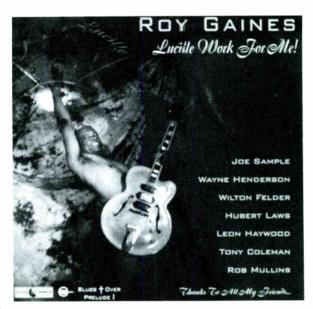
PICK OF THE WEEK



NNENNA FREE-LON: Shaking Free (Concord Jazz CCD-4714) Producer: John Burk.

Already widely re spected by her peers and the solid fan base she has built up over albums released on Columbia Records and through prodigious touring, this debut album for Concord could be the springboard to wider audience acceptance and an introduction to the regard earned by

some of her contemporary vocalist sisterhood. Freelon's flexible vocal skills and interpretive growth, makes the album a delightful, multifacted adventure. The introspective ambience of "Black Is The Color of My True Love's Hair" (featuring a tasty sax texture by labelmate Ricky Woodard), the bopping, uptempo brightness of Stevie Wonder's "Visions," the funky bop of title track "Shaking Free," the scat magic of "Out Of This World, the ethereal moodiness of "What Am I Here For?" and the free-form romp of "Nature Boy" are all given unique treatment by this budding diva. Freelon will be out on an extensive U.S. tour in support of the album starting in early September on the West Coast and closing in the Midwest after Thanksgiving. The touring group will be comprised of many of the players on this album, including Bill Anschell (piano). John Brown (bass) and drummer Woody Williams. The label also has prepared in-store POP for retail. M.R. Martinez



■ ROY GAINES: Lucille Work For Me (Black Gold BG1166-2) Producers: Roy Gaines and Wayne Henderson.

"She's a six-fingered woman, knows just when to make her move." The opening line of Roy Gaines' new release tells the story of his life. Roy's ability to manipulate that six-fingered woman has had him on stage and in the great studios of the world with the likes of Billie Holliday, Bobby "Blue" Bland and Chuck Willis to name a few. On this new CD, Gaines has pulled together some of his favorite songs and favorite players. Co-produced by Wayne Henderson, this remarkable piece of work is most definitely a blues cross-over and eombines the best of the Blues. R&B and Jazz. "See And Don't See" a stone blues with jazz overtones, is the recipient of Gaines' dynamic guitar work. Noticeable on several songs is the use of the marimba, trademark of Chuck Willis who was Gaines' boss for many years. Featured players on this CD are Joe Sample, Wayne Henderson, Wilton Felder, Hubert Laws, Leon Haywood, Tony Coleman and Rob Mullins. As Roy Gaines would say, "This is the bomb." This CD, however, should be no bomb in the marketplace. Four stars for this one. John Rhys

ONE STOP ALBUMS CHART

UNIVERSAL ONE STOP 800 523 0834 CENTRAL SOUTH MUSIC SALES, INC. 800,251,3052 PACIFIC COAST 805,579,2500 SOUTHWEST WHOLESALE 800,275,4799 ANGOTT MUSIC SALES 313,341,7053

										N N	CEN	PACI	SOU
A INV.	CA ORD.	CD INV.	CD ORD.	TW	lw	ALBUM TITLE	RECORD LABEL	CAT.#	ARTIST	1			V.
				1		IT WAS WRITTEN	COLUMBIA/CRG	67015		2	3	1	4
				2		KEITH SWEAT	ELEKTRAVEEG	61707		9	15	6	3
				3		SECRETS	LAFACE/ARISTA	26020		8	12	22	13
				4		THE SCORE	RUFFHOUSE/COLUMBIA	67147		11	1	5	1000
				6		THE NUTTY PROFESSOR	6257 (1880) (1880) (1880) (1890) (1890)			1	8	3	15
							DEF JAM/MERCURY		SOUNDTRACK	20	28		16
				6		JAGGED LITTLE PILL	MAVERICK/REPRISE/WARNER BRO	45901	TOTAL CONTROL	15	1	4	29
				7		E. 1999 ETERNAL	RUTHLESS/RELATIVITY	5539	BONE THUGS-N-HARMONY	16	2	16	12
				8		NEW BEGINNING	ELEKTRAVEEG	61850	TRACY CHAPMAN	36	11	20	25
				9	13	TRAGIC KINGDOM	TRAUMA/INTERSCOPE/AG	92580	NO DOUBT	13	4	8	33
				10	15	THE FINAL TIC	PALLAS/UNIVERSAL	53006	CRUCIAL CONFLICT		24		6
				11	NEW	THREE SNAKES & ONE CHARM	AMERICAN/WARNER BROTHERS	43082	BLACK CROWES	5	42	i d	
				12	9	LOAD	ELEKTRA/EEG		METALLICA	24	5	7	23
				13		BLUE	ATLANTIC	77821		17	1	27	
				14		GETTIN' IT(ALBUM NUMBER 10)	JIVE		MATERIAL MATERIAL STATES	''	6	21	8
				16		ENGECTOONS.			TOO SHORT	l	16		11
				100		ALL EYEZ ON ME	DEATH ROW	524204		29	18		24
				16		EVIL EMPIRE	EPIC	57523	RAGE AGAINST THE MACHINE	39	10	23	34
				17	22	R. KELLY	JME	41579	R. KELLY	42	25		36
				18	17	ODELAY	GEFFEN	24823	BECK	22	22	14	45
				19	NEW	BEATS, RHYMES AND LIFE	JIVE/ZOMBA	41587	A TRIBE CALLED QUEST	1 1	İ		
				20	8	STAKES IS HIGH	TOMMY BOY	1149	DE LA SOUL	34	45		38
				21	20	FALLING INTO YOU	550/EPIC	67541		ı i	9	25	-
				22		REASONABLE DOUBT	FREEZE/ROC-A-FELLA/PRIORITY	50592		21	9	25	
				23			52/310			6		33	50
				100000		MTV UNPLUGGED	COLUMBIA/CRG	67703		3			
				24	_	MISSION TO PLEASE	ISLAND/PLG	524214	ISLEY BROTHERS	43			14
				26	30	311	CAPRICORN/MERCURY	42041	311	10	21		49
				26	7	CHAOS AND DISORDER	WARNER BROTHERS	46317	PRINCE			18	10
				27	34	PHENONENON	REPRISE/WARNER BROTHERS	46360	SOUNDTRACK		19	15	
				28	NEW	THE CROW:CITY OF ANGELS	MIRAMAX/HOLLYWOOD	62047	SOUNDTRACK	7			
				29	27	WHAT THE STORY, MORNING	EPIC	67351		28	7	12	
				30		WILD COWBOYS	LOUD/RCA	66922		1			
				31	_	ELECTRICLARRYLAND	CAPITOL		TO STATE OF THE PARTY OF THE PA	18		19	44
				32				29842		23	13		47
						GET ON UP AND DANCE	QUAD SOUND/BIG BEAT/ATLANTIC	82905			23	24	32
				33		MAXWELL'S URBAN HANG SUITE	COLUMBIA	66434	MAXWELL	30			
				34	36	SO SO DEF BASS ALL-STARS	SO SO DEF/COLUMBIA	67532	VARIOUS ARTISTS		34		17
				35	24	MTV PARTY TO GO VOL. 9	TOMMY BOY	1164	VARIOUS ARTISTS	12	33	10	22
				36	26	ROCKET	COLUMBIA	67600	PRIMITIVE RADIO GODS	19	44	39	
				37	52	MOODSMOMENTS	UPTOWN/UNIVERSAL	53004					
				38		GREATEST HITS	PRIORITY	50561		2.	40	24	24
				39			MALACO	Control Control	and a second sec	31	48	34	21
				40					JOHNNIE TAYLOR		31		2
					40	ICE CREAM MAN	NO LIMIT/PRIORITY		MASTER P		37		20
				41		LEGAL DRUG MONEY	UNIVERSAL/UPTOWN	530 10	LOST BOYZ	37			
				42	47	AMERICA IS DYING SLOWLY	EAST WEST/EEG	61925	VARIOUS ARTISTS				
				43	50	DOWN ON THE UPSIDE	A&M	526	SOUNDGARDEN	47	26		
				44	42	NEW BEGINNING	RCA	66487	swv				
				45	28	GARBAGE	ALMO SOUNDS/GEFFEN	80004	GARBAGE	41	20	21	
				46	59	ESCAPE FROM LA	LAVA/ATLANTIC		SOUNDTRACK			12	
				47	32	THE WOMAN IN ME	MERCURY NASHVILLE		SHANIA TWAIN		32	"	
				48	1000	TOTAL	BAD BOY/ARISTA		Salatini of the Control of the Contr	1	32		
				49		CRASH			TOTAL				
				50			RCA	1 1000000000	DAVE MATTHEWS BAND		36		
				1,1,2	5-000	NOCTURNAL	DUCK DOWN/PRIORITY		HELTAH SKELTAH	32	49		
				61		TO THE FAITHFUL DEPARTED	ISLAND	100000	CRANBERRIES		27		
				52		PIECES OF YOU	ATLANTIC	82700	JEWEL		29		
				3.00		HIGH/LOW	ELEKTRA/EEG	61913	NADA SURF	33	39		
				54	RE	GANGSTA'S PARADISE	TOMMY BOY	1141	COOLIO			9	46
				66	53	DAYDREAM	COLUMBIA		MARIAH CAREY		14		
				56	74.44	SHAPE	WHITE/MAMMOTH/ATLANTIC		FRENTE		'	2	
				67		Q'S JOOK JOINT	QUEST/WARNER BROS.					4	
- 4				58			-750,000,000		QUINCY JONES				
					RE	SIXTEEN STONE	TRAUMA/INTERSCOPE/AG		BUSH		17		
				59		WAITING TO EXHALE	ARISTA		SOUNDTRACK				
				60		STAG	MAMMOTH/ATLANTIC	82878	MELVINS			3	
				61	64	BACK TO THE WORLD	QUEST/WARNER BROTHERS	46003	TEVIN CAMPBELL				
				62	70	12 GOLDEN COUNTRY GREATS	ELEKTRA	61909	WEEN			11	
				63	NEW	BRINGING DOWN THE HOUSE	INTERSCOPE		WALLFLOWERS				
				2.0		MISTA	EAST WEST/EEG		MISTA	25			
				65		OUTPOST	MCA		SAMPLES	2.3		4.7	
				13.5	\$1600M0168	NOW IN A MINUTE						17	
				CC		11044 III V IMINO I E	ATLANTIC		DONNA LEWIS				26
				66			EDIO		LOLODIA COTECĂM				
				67	67	DESTINY	EPIC		GLORIA ESTEFAN				
				67 68	67 NEW	DESTINY SUPERCOP	INTERSCOPE		SOUNDTRACK	27			
				67 68 69	67 NEW 49	DESTINY SUPERCOP TINY MUSIC		90088		27			
				67 68 69	67 NEW	DESTINY SUPERCOP TINY MUSIC	INTERSCOPE	90088 82871	SOUNDTRACK	27			
				67 68 69	67 NEW 49 NEW	DESTINY SUPERCOP TINY MUSIC	INTERSCOPE ATLANTIC	90088 82871 37012	SOUNDTRACK STONE TEMPLE PILOTS SOUNDTRACK	27	43		
				67 68 69 70	67 NEW 49 NEW 74	DESTINY SUPERCOP TINY MUSIC FLED FAIRWEATHER JOHNSON	INTERSCOPE ATLANTIC ROWDY/ARISTA ATLANTIC	90088 82871 37012 82886	SOUNDTRACK STONE TEMPLE PILOTS SOUNDTRACK HOOTIE & THE BLOWFISH		43		
				67 68 69 70 71 72	67 NEW 49 NEW 74 NEW	DESTINY SUPERCOP TINY MUSIC FLED FAIRWEATHER JOHNSON SUBLIME	INTERSCOPE ATLANTIC ROWDY/ARISTA ATLANTIC MCA	90088 82871 37012 82886 11413	SOUNDTRACK STONE TEMPLE PILOTS SOUNDTRACK HOOTIE & THE BLOWFISH SUBLIME	27			
				67 68 69 70 71	67 NEW 49 NEW 74 NEW RE	DESTINY SUPERCOP TINY MUSIC FLED FAIRWEATHER JOHNSON	INTERSCOPE ATLANTIC ROWDY/ARISTA ATLANTIC	90088 82871 37012 82886 11413 523845	SOUNDTRACK STONE TEMPLE PILOTS SOUNDTRACK HOOTIE & THE BLOWFISH		43		28

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22	22 19	42 16	32 48	36 25	31 9	17	29		6	31	33	15	
26 50	37	27	24	39 38	4	43	6			5	9	12	8
2	43	12 32	22	5	15	2			14		1		18
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20 36	16 40	6 34		18 40	19	4 24	50	41					
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23		30	12		33	10						7	
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45	23						38	15		14			
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28												49	

DISTRIBUTOR SALES RANKINGS (Continued From Page 3)

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e CIVE
7 NOCTURNAL
8 ICE CREAM MAN
9 WICKED STREETS
10 BEST OF
11 FREE FLIGHT
12 ESCARS Caughing Hyena 2009 Priority 50532 No Limit 53978 leff roxwerthy Herran Skeltan Master P He Bit C BC Soio 6997 Awol 7199 Planet Earth 2408 Palomino Duck 12. ESCAPE 13. TORCHES Bill Evans Brewer & Mccandles Escapade 63650 Access 700 13 TORCHES
14 EYES OF MOBROW
15 LAST ARRIVAL
16 CHILDREN OF MORNING
17 BLUES DON'T BOTHER ME
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5. ICE CREAM MAN	Master P	No Limit 53978
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7 STOP HALF-LOVING THESE WOMEN	Johnnie Taylor	Paula 9010
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20. HIGHER OCTAVE EVOLUTION:1986-1996	Various Artists	Higher Octave 7086

Cash Box New Releases Guide

The Braxtons So Many Ways **ARTIST** TITLE LABEL MISC Dubee TBD Young Black Bro./Atl lennifer Love Hewitt TBD Atlantic High School High Soundtrack Big Beat/Atl. **AUGUST 6** TBD Rush Atlantic Fireside Do Not Tailgate American D.B.A. Flip D.B.A. Flip WORK/Columbia Flaming Demonics James White Infinite Zero/American Leon Parker Belief Skyscraper/Columbia Troublefunk Troublefunk Live Infinite Zero/American Kinfolk Each & Every Day Wild West/American Satchel The Family Epic Dave Koz Off the Beaten Path Capitol Molly McGuire Lime Еріс Taral Hicks Motown Tina Turner "Missing You" Virgin Smokin loe Kubek... I Got My Mind Back Bullseye One Shade "I Luv You" Virgin Jeff White The White Album Rounder Beautiful Side of Madness Terrell Virgin Watch Me Play Wayman Tisdale Molazz Pod Epic Gonna Take You Downtown Beau Jocque & The... Rounder Thanks for the Ether Rasputina Columbia Various Artists Run Rhythm Run Rounder Whodini So So Def/Columbia LADAE! LADAE! Motown Return of the Bumpasaurus Sir Mix-A-Lot American Kepone/Pegboy Touch and Go Neurotic Outsiders Neurotic Outsiders Maverick Edge of the World Mekons Touch and Go Six Finger Satellite **Paranormalized** SubPop Elevator To Hell Parts 1-3 SubPop **AUGUST 27** Purple Knight Slayer/TSOL "Abolish Government" SubPop Scrawl Travel On, Rider Elektra Kristen Barry The Beginning, the... Shawn Colvin Virgin A Few small repairs Columbia Sam Philips Omnipop Virgin Kulcha Don Ruffhouse/Columbia Brendan Benson One Mississippi Virgin Rock and Roll Hall... Columbia John Lee Hooker lealous Virgin **limmie Rodgers Tribute** Columbia John Hammond Nobody But You Virgin Talking To Animals **TBD** Q Division/Columbia Raw Deal Big U., Alexia Miles Davis/Gil Evans TRD Columbia Jazz Legacy Can't Stop The Rock DJ Kizzy Rock Black Label Xhibit (8/30) At The Speed Of Life Loud/BMG Krazy-K Krazy Radio New Life Comm.Choir Xmas LP Blackberry Jamz Various Artists Tales From the Crypt... Mercury Real Trues... Payday Mass 187 A Tribute To Stevie R. Vaughan Epic Various Artists Zhane Motown Sugarspoon Jeru The Damaja Sugarspoon MCA Sun Rises... Payday "Let's Get The Mood Right" Johnny Gill Motown Various Artists The Germs (Tribute) Grass Howie B Music For Babies Island Independent L. Claypool & Holy... Highball With The Devil Interscope New Kingdom Paradise Don't Come Cheap Gee Street Travis Tritt The Restless Kind Warner Bros. Various Artists Pop Fiction Quango Dogstar TRD Zoo Various Artists Journey Into the Ambient ... Leah Andreone Quango Veiled RCA. Various Artists Bordello of Blood Soundtrack Mercury FroSTed Cold DGC Tricky Iricky Presents Grassroots Payday/ **AUGUST — NO DATE SET AUGUST 13** Crows TRD Geffen Wesley Willis Fabian Road Warrior American White Zombie Astro-Creep (remixes) Geffen Mank. St Preachers Everything Must Go Original Bway cast rec. **Epic** Rent Geffen MCA Sugarspoon Sugarspoon Pere Ubu Geffen Rox set Chalk Farm Not Withstanding Columbia The Dear Janes TBD Geffen Kaycee Grogan What Girls Are Made of Columbia No Skin TBD Geffen Eleanor McEvoy What's Following Me? Columbia Dovle Brainhall II TRO Geffen Journey Catalog/Various Columbia 60 Ft. Dolls TBD Geffen David Sanchez Street Scenes Columbia The Big Three TBD Geffen Jason Falkner ...Presents Author Unknown Elektra For Real Like I Do Rowdy/Arista Chosen Self-titled live Whodini So So Def/Sony Al Tariq **God Connections** What Kind Of Man... Correct Mint Condition Perspective II D Xtreme From 1 Extreme... MCA Girls Town Soundtrack Various Artists Mercury Mass 187 Real Trues Paying Dues Payday Drawz U Da 1 Warner Bros. Queer: Latifah TRID Motown Various... Urban Compilation **RCA**

AUGUST 20

. Wayman Tisdale

Robyn Hitchcock

Tears For Fears

Wild Colonials

Rosemary Clooney

Chosen

Linda Perry

Downset

Better Than Ezra Friction, Baby Elektra Type O Negative October Rust Roadrunner Willi One Blood Sicker Than Water RCA. 1.T.Harding Camaro Town **EMI** Virgin Sebadoh Harmocy SubPop

Watch Me Play

Saturnine, Martial & Lunatic

Do We Speak A Dead...

This Can't Be Life

White Christmas

Self-utled

Moss Elixir

In flight

Molazz

Verity/Zomba

Warner Bros.

Concord Jazz

Interscope

Mercury

Mercury

Geffen

SEDTEAADED 2

SEPTEMBER 3		
Eric Johnson	Venus Aisle	Capitol
Stir	TBD	Capitol
Alice In Chains	Video	Columbia
Cypress Hill	Video	Ruffhouse/Columbia
Lauren Hart	TBD	Columbia
Lincoln Center Jazz	TBD	Columbia
The Planet Sleeps	TBD	Columbia
Tribe	TBD	Columbia
Elvita	TBD	Epic
Firehouse	TBD	Epic
Pusherman	Hoored	Epic
Sweetback	TBD	Epic
The Dear Janes	No Skin	Geffen
Chesky Recording Arts	s. 10th Anniversary	Chesky



News From The United Kingdom, Ireland & Europe

By Hal Levy

TOP UK SINGLES: Hanging onto number one spot is Spice Girls' "Wannabe" still keeping Fugees' "Killing Me Softly" on two. Moving up is Peter Andre/Bubbler Ranx's "Mysterious" now on three and with a big jump to four is Los Del Rio's "Macarena." Debuting is Manic Street Preachers' "Everything Must Go" arriving on five pushing Underworld's "Born Slippy" to six. Alanis Morksette joins the charts with "Head Over Feet" at seven pushing Wink's "Higher State of Consciousness 96 Remixes" to eight. Nench Cherry's "Woman" pushes in at nine and Gary Barlow's "Forever Love" drops down to ten

The top album in the UK is Alanis Morissette's Jagged Little Pill and Bill Whelan's Riverdance: The Show is again on top in the music video field. Top video sales is The Swan Princess and heading the video rental list is still Seven. Mega Drive and Super Nintendo report Allanta '96 Olympic Games top rentals. At the boxoffice Paramount/UIP's Mission: Impossible is piling up the pounds of the state of the s

Sweeping Europe in the single sweep is Fugees' "Killing Me Softly," top seller in Germany, Italy, Yugoslavia, Macedonia, Holland, Sweden, Denmark, Norway, Ireland, Finland and Austria. Los Del Rio's "Macarena" is sweet in Belgium and Croatia while the Backstreet Boys' "Get Down" are in Lithuania, Livin' Joy's "Don't Stop Movin'" hits in Iceland, Bette Midler is deservedly on top in Israel with "To Deserve You" while the Irish-American group, The Kelly Family visits Switzerland with "I Can't Help Myself." In the European album field Fugees' *The Score* is moving out of the stores in Switzerland, Germany, Belgium and Norway and Alanis Morissette's *Jagged Little Pill* is winning support in Denmark and Ireland. Aside from Bette Midler's *Experience The Divine* in Holland, the rest of the European market's top album is by a local group.

What are the musicians reading in the UK? Well, there's Norman Lebrecht's When The Music Stops (Simon & Schuster), which tells you what the top stars are earning together with lots of gossip. The men might want to miss the next book, as it is cut off from their experience, but women singers who want to hit the high notes might learn something from Patrick Barbier's The World of the Castrati (Souvenir Press) dealing with—castrati.

Moving into first place in the non-fiction hardback bestseller list is Brian Scovell's Dickie (Partridge Press), and Terry Pratchett's Feet of Clay (Gollanez) is fiction leader. Margaret Forster's Hidden Lives: A Family Memoir (Penguin) is non-fiction paperback number one and back on top is fiction's The Horse Whisperer by Nicholas Evans (Corgi).

DOWN DOWN DOWN as Thorn EMI's £16.90 is down 0.8% while Rank Organization's £4.60 is down 0.6% and PolyGrant's NLf 96.40 (£34.10) joins them on the bear side at a loss of 1.1%.

IT'S IN THE NET: Net income, that is, as PolyGram reported an increase of 1% in net income to £163 million for the first half of 1996. However, chairman Alain Levy (no relative) said that the poor results were expected given the lack of top selling albums carrying over from last year and the 1996 hits from Bryan Adams and Soundgarden came out late in the six-month period. The Music Division increased sales by 4% as the company's five top albums sold more than 13 million units. Results are expected to improve since the second half of 1996's releases call for new albums by U2, Cecilia Bartoli and Sheryl Crow. Other causes for the unimpressive increase in profit was copyright piracy, discounting in the U.S. and the weakness of Japan's yen currency.

MEANWHILE at the movies, PolyGram reports increased revenues of 32% credited to successes like Mr. Holland's Opus, Dead Man Walking and Trainspotting. Coming up are the Nicole Kidman-starrer Portrait Of A Lady and Robert De Niro and Brad Pitt's Sleeper, both expected to hit in the autumn market. And Trainspotting, with an "American" dub, is expected to duplicate breaking records in the U.S. as it has done in the UK.

WANNA BET? Then fly Swissair. As of November the airline will have in place on all its overseas jets an \$80 million in-flight entertainment system that will enable passengers to gamble without leaving their seats. Credit card losses will be limited to \$100 and winnings will pay out a maximum of \$1,000. However, winners could always re-swipe their eards and start all over again. The games, at first will be bingo-type, with the option of upgrading the gambling at a later date. Interactive Flight Technologies, a U.S. company, is paying for the system and will recoup its investment from the gambling revenues while operating the system under a management contract. British Airways is currently running trials on their own system, with losses limited to \$15.00 and winnings based on the cost of a passenger's flight ticket. So, the bigger the discount on the ticket, the less you can win. Virgin Atlantic is standing on the sidelines, waiting to see if gambling in the air proves popular before committing themselves to a system.

FASTEN YOUR SEATBELTS and try landing at Holland's Schipol Airport, which is the first airport to have its own casino. The 75 slot machines are joined by a roulette table together with three blackjack tables plus a loudspeaker and gigantic clock to make sure you won't miss your flight.

YOU GOTTA PAY THE PIPER says the Stockholm Business Affairs Court in Sweden. Earlier in July, the government's Board of Competition said that commercial and cable television stations would have to pay 2% of advertising revenue to the Swedish International Performing Rights Society. The commercial television stations said they will appeal the decision.

WHAT'S PLAYING: Well, on most Irish screens you'll see the latest American film. Usually five of every five cineplex screens are showing the latest Hollywood hit. In Cork, the Cinema World cineplex has donated one of its five screens for a week to the Irish Film Institute for the screening of Irish-produced films that, although of commercial quality, are usually only seen at film festivals. Owner Andy Beasley hopes to make some money.

IT'S LIKE MONEY IN THE BANK says the UK's Mechanical Copyright Protection Society in announcing a new plan under which royalties collected by MCPS can be paid directly to sub-publishers in European countries, provided rights have not already been given to another collecting group. Members will now receive royalties not only faster, but also receive higher net royalties since commission deductions will be made by only one collecting society, bringing charges down from 8% or more to about 6%. PolyGram is the first record company to sign up under the new plan.

HAVE A PINT and enter the 1996 Tetley Great Universal Leeds Pub Piano Competition in September where the top prize will be awarded to the world's best pub pianist. And if you're into the longhaired stuff, try the Leeds International Piano Competition, however, you won't find any beer there.

HOOKED? Well, the Independent Television Commission says that by the year 2000 the UK cable base should be doubled, reaching some 3.1 million homes. In October 1990 only half a million households had access to cable in the UK and five years later the number rose to 5.6 million with subscribers coming from 117,000 to 1.6 million, some 21% of the footpath.

GIRL, CAN YOU PLAY A HARP? Then you stand a chance of getting a job with Austria's Vienna Philharmonic, since that's the only job a woman musician has ever held with the orchestra (and it took 20 years before her name was put in the program listings). And the only reason she got the job was there aren't too many male harpists around. The Austrian government says it will withdraw subsidies if sex discrimination is not ended, but orchestra officials say that taking on women will cost millions of dollars, for things like toilets and maternity payments plus they've heard that women find world tours too stressful and gruelling.

RAVE ON: But it's gonna cost more money in the UK. Rock festival organizers say the police have raised charges for security more than 65% over last year and are threatening to ban events if they don't pay up in advance. The UK's Glastonbury Festival expects next year's police bill to come to more than \$600,000 (aside from their own security costs) and this year's Big Green Gathering's bill went from last year's \$10,000 to more than \$16,000, adding an estimated \$4.00 to a \$50 ticket for the weekend event.

WELCOME TO THE SILVER SCREEN at Virgin Cinema. The nine-screen Kent venue will have floor-to-ceiling screens and digital sound and tickets will go for \$8.50. That is, for eight of the nine cinemas. Number Nine is The Silver Screen where a \$15.00 ticket will offer a check-in coat room and patrons will have gournet snacks and prestige drinks served at their seats by uniformed waiters. In the cheaper seats, you'll have to carry your own, but the menu, in addition to the usual coke (Virgin, of course) and popcorn will include pancakes and beer and going out you can always stop at the Virgin Megastore branch in the lobby to pick up a CD or a video.

AUGUST 8, 1969 AT 11:35 A.M. is when The Beatles crossed Abbey Road and had their picture taken for their album cover and since then thousands of people from all over the world have crossed that street and stopped to have their pictures taken in the exact spot. And if they're not killed by a speeding car, they usually go to the walls of the EMI Studios and leave a message on the walls. Every so often the company whitewashes the wall to cut down on the graffitti, but within a couple of days, it starts all over again.

SHALL WE DO A 2-MINUTE WALTZ? Written by Franz Liszt, the piece has just been discovered in the UK. Liszt was noted for giving away little pieces of the music he wrote, especially to pretty women he fancied.

DON'T BOTHER DRESSING when you go to a concert on the Internet. Last week, UK music fans were able to access the Phoenix Music Festival, which was sponsored by the UK vodka company, Vladivar Vodka (made in the UK in spite of the name). Acts in the 24-hour-a-day transmission included David Bowie, Neil Young, Bjork and The Sex Pistols. Last March Vladivar sponsored a Supergrass concert which was advertised as the first-ever worldwide Internet rock concert. Other liquor companies are reported coming onto the Internet concert scene in the same fashion as most countries have strict laws regarding advertising and marketing of alcohol on television, radio and print, and Internet, as of now, is free of these restrictions.



20th's Chain Reaction A Good Looker

By John Goff



Keanu Reeves running ahead of the latest digital blast rollout burn FX.

THE CHAIN REACTION SET OFF by 1993's *The Fugitive* has made its way, now, down to 1996's *Chain Reaction*. Well, if you're going to do a fugitive-type thriller that particular film is about the best overlay a filmmaker could use and, considering that *Chain Raction* director Andrew Davis also made *The Fugitive*, one can't really call it pilfering, huh?

Another chain reaction seems to be in the FX department whereas the circular pebble-in-a-brook type city blasting *Independence Day* achieved via wiping out whole cities. Davis uses here to clear only an eight block area (smaller budget) of frozen Chicago and again in the hidden halls of deep underground secret Section

What's that?

Don't ask. Just consider it's an ultra secret government experimental wing. Nuff said.

Don't get the idea all of Chain Reaction is bad. Davis is a helluva director and the action and movement he achieves, partnered up with some excellent camera work from both first DP Frank Tidy and 2nd Unit DP Michael A. Jones on wintertime Chicago and Wisconsin locales, is damned near worth the price of admission. Chicago comes alive on the screen, from all angles, street level, helicopter and on a river bridge. These guys make you feel it in the marrow of your frozen bones. And you simply cannot—I don't believe—computer generate or digitize a frozen Lake Geneva. Splash all that on screen with a relentless and penetrating Jerry Goldsmith score, without blood and gore, and you can be glad you came into the theatre. What all that really proves is that: for fine toe-curling, arch-aching visual thrills and excitement, you really do not need all the SFX for a thriller; simply men with cameras who know what the hell they're doing.

You don't even need much of a script. Credited with that here are producer-writer Arne L. Schmidt; screenplay, J.F. Lawton and Michael Bortman; story by Schmidt, Rick Scaman and Josh Friedman. How that sorts out on screen breakdown via plot, structure, character, dialogue perhaps the sceret WGA board knows. I don't and it's doubtful even the participants can agree on each page. Plot's simplistic and purposely muddled, structure is chase, character is run, and dialogue is some of the most basic class 101 you're liable to stumble across this season, tossed in to give you a breather. This will make its bundle within its alloted fifteen minutes. Right in the commercial groove with a terrific look

Keanu Reeves is a student machinist engaged with some scientists in a hi-tech water-to-hydrogen power conversion which will clean up the pollution of the world. No, Reeves isn't a scientist, he's a simplistic schlub who gets framed for a murder and goes on the run with female scientist, Rachel Weisz. He's not called upon to utter a lot of lines but, like the Harrison Ford character in Fugitive, he's clusive by being terrific at riding motorbikes ahead of a firestorm, driving a swamp skimmer over a frozen lake, running through the streets of Chi-town and eluding the FBI, CIA and Chicago's finest. Morgan Freeman and Brian Cox, as feuding secret government power heads, along with Fred Ward (the Tommy Lee Jones character) who is the stalwart FBI guy out to get his man, have the bulk of the dialogue and each actor delineates the character admirably thereby making the action down-time fun to watch. Weisz pretty much just goes along for the ride.

Richard D. Zanuck executive produced. Davis and Schmidt produced.

Top 15 Weekly Film Grosses

RANK/TITLE	DISTRIBUTOR	WEEK	SCREENS	WKND TOTAL	AVG	TOTAL
1. A Time To Kill	Warner Bros.	1	2,123	\$14,823,159	\$6,982	\$19,628,271
2. Independence Day	20th Century Fox	4	2,977	\$13,799,097	\$4,635	\$223,114,893
3. Phenomenon	Buena Vista	4	2,028	\$6,320,995	\$3,117	\$72,284,747
4. Courage Under Fire	20th Century Fox	3	1,880	\$5,730,594	\$3,048	\$35,341,622
5. Kingpin	MGM/UA	1	1,956	\$5,582,079	\$2,854	\$5,582,079
6. Supercop	Miramax	1	1,406	\$5,503,176	\$3,914	\$5,503,176
7. The Nutty Professor	Universal	5	2,177	\$5,333,650	\$2,450	\$102,737,215
8. The Adventures of Pinocchio	New Line	1	1,779	\$3,832,551	\$2,154	\$3,832,551
9. Multiplicity	Columbia	2	2,134	\$3,514,657	\$1,647	\$13,423,014
N). I-Ted	MGM/UA	2	2,104	\$3,108,024	\$1,477	\$11,016,867
11. The Frighteners	Universal	2	1,675	\$2,788,880	\$1,665	\$10,791,115
12. Kazaam	Buena Vista	2	2,019	\$2,576,356	\$1,276	\$12,664,768
13. Eraser	Warner Bros.	6	1,865	\$2,191,472	\$1,175	\$90,940,535
14. The Hunchback Of Notre Dame	Buena Vista	6	1,324	\$1,942,049	\$1,467	\$88,717,017
15. Joe's Apartment	Warner Bros.	1	1,512	\$1,854,490	\$1,227	\$1,854,490

Domestic box-office, which includes USA and Canada for the weekend of July 26-28, totaled \$78,901,229, breaking down to a \$2,724 per-screen average off a total of 28,959 screens, giving a combined total of \$697,432,360. (Courtesy Entertainment Data, Inc.)



Col/TriStar's Matilda, A Razored Comedy

By J.G.



Mara Wilson is Matilda, curled up with a...Book!?...In spite of her parents stronger love of TV.

ROALD DAHL WROTE his books for children with integrity and a respect toward his targeted audience, which very few others in that very special field can claim to have spiced their output. At the most, he considered his readership intelligent human beings; at the least he gave them credit for rational thought. Too bad the majority

qualities with the passage of time and evolve into ignorant adults with only narrow corridors of rationale, most of which are blocked by barricades of self absorption, examples of which can be found in this sparkling, sharp-edged transference to screen.

Danny DeVito, through his Jersey Films production company, produces-directs-stars in Matilda with a screenplay by husband and wife team Nicholas Kazan and Robin Swicord, all three of whom have retained the Dahl spirit for the project; elements of fantasy, wishes and reality, and concern, respect and integrity.

In construction it's not totally unlike another DeVito film, War Of The Roses.

with its narrator-guided (DeVito in both films but without character connection here) darker elemented comedy with observations along the way spotlighting present day human conditions and participants' approach to coping and "getting theirs." What comes through here is that education and the desire to learn can give those willing to pursue a higher level a way out from ignorance and stupidity—can't change those with those qualities, but one's interior brightness can separate, at the very least, illumination from murkiness. Children pick up on these elements and tearn. Never doubt that, Jersey Films, DeVito and team don't. thank fully

Matilda is Mara Wilson, whose superior intellect is obvious almost from birth to all but her own family-father DeVito, mother Rhea Perlman, brother Brian Levinson. She is endowed with a hungry mind, also with a brain that can generate power to move objects, all of which she uses to cause good. Her crooked used car dealer father strikes a deal with horrific Crunchem School principal Trunchbull, Pam Ferris, who sees a compatriot in the scam artist father, to send Matilda to school where the young girl meets teacher- saviour Embeth Davidtz and between the pair of them they bolster each other for the good of all-education shall not die.

DeVito and Perlman make a wonderful team. Boorish parents, yes; selfish and self-absorbed, true, but still they manage to make the audience like them. (DeVito perfected that ability on TV's Taxi.) Mara Wilson, remembered from Mrs. Doubtfire, was a wonderful choice for the title role, able to bridge the more devilish elements of her character with a winning smile and attitude so that what she does is cheered. The same goes for Pam Ferris as the child-throwing headmistress of the school. The elements of Ferris' role run to the edge of nightmarish caricature but, here again, she and director DeVito manage to humanize her away from hard hatred to a type of grudging pity. Embeth Davidtz is a delight as Miss Honey, the teacher with a conscience and a longing past Without becoming simpering or a superior conqueror she evokes sympathy and support with an inner beauty that is amazing. Her performance levels are varied and solid. Paul Reubens and Tracey Walter provide a couple of laughs as hapless FBI men surveilling the house

Of note is Bill Brzeski's production design and Stefan Czapsky's ground level cinematography while David Newman's music is spirited with whimsy and

Executive producers are Michael Peyser and Martin Bregman. DeVito, Jersey partner Michael Shamberg, Stacey Sher and Licey Dahl produced. Swicord and Kazan co-produced

Cover Story (Continued from page 5)

audience, not just the audience that go into Bible book stores...As a result, I called Jimmy Bowen who was the head of Liberty Records in Nashville. Its parent company. EMI, had just bought Sparrow Records and Jimmy put me immediately in touch with Bill Hearn (now president/CEO of EMI Christian Music) and Bill and I immediately saw eye to eye....Bill understood this is a way of marketing his music to the broad audience...All genres of music have a major problem right now and that is 'how do I get my music exposed? How do I stand out from the elutter? How do I stand out on all of those shelves on retail.

The kind of marketing that we do, by taking the music directly to the public, is a way to make it stand out from the crowd...Another problem is that new albums, new releases get very limited, if any, air play because there are only so many slots. So, if you are at the mercy of a radio consultant and you don't win over a radio consultant and/or, in the case of contemporary Christian music, you have limited outlets to begin with, what do you do? Do you give up? Do you keep putting them in a very small number of stores and say, 'well, our business just can't grow beyond that?'. Bill realizes this is a great way to get our product out before the people.

Hearn and Scott Hughes, head of special markets for Sparrow Records, opened other doors for Sams in Nashville. All the other labels, he says, saw the potential. 10 labels, all of which are record partners on this project and include: Benson, Forefront, Gospo Centric, Myrrh, Reunion Records, Sparrow, Star Song, Tribute, Warner Alliance and Word Records (see sidebar story this page). TVFirst is also partnered with the Kushner-Locke Company, which is involved in major motion picture production, in the production of the project

Does he see Keep The Faith and contemporary Christian music going into mainstream stores?

Absolutely. The beauty of what we do is 'we whet the appetite'," Sams says and relates the fact that they've been airing almost every day in New York for about three weeks

New York? An interesting market for CCM. What's the response?

'It's been nothing short of phenomenal. This is a market where there's really no outlet for contemporary Christian music but New York's a big place and there are a lot of people who are interested not only in Christian music but in positive positive music, and they're buying the compilation... We are almost daily in New York and many times twice to three times a day.

What we do is, the infomercial is like a big calling card. When you go into a major market let's say you pay several thousand dollars for 30 minutes of air time. And of course, we're wanting to not only get that back but we're also wanting to get all of our cost of goods back, a cost of our telemarketing bill, a eost of fulfillment and customer service, a credit card merchant percentage, and then of course we want to make a profit

"But in addition to that we're building an incredible data base of our customers. We know exactly who our customers are, we know their birthdates. We know how many kids they have. We know their marital status. Now, that is something that mainstream retail does not get. You know, 'who is my customer?'...So, of course, then we tailor and model future projects after those people who respond to our earlier projects.

So, how will that affect the purchasing at the retail level for the future?

"The beauty of it is that, in the end result: For every one out of five people who will buy off a television, there'll be four who will buy a retail... Basically 20% of the people will buy from TV, the other 80% will buy at retail. "One out of five people who sees this infomercial on TV will make the phone call via the number on the screen. The other five will then go out to a mainstream retail store and ask for the product.

"Mainstream retail," Sams says, "at the end of a promotion such as this, is still where you will make the majority of your sales." Therefore, the appetite has been whetted, the enhancer has illuminated, and mainstream retail has been informed and picked up on the message of what is being asked for in the market

As an example of the success he's talking about, Sams cites the Andy Griffith Christian music album being handled by Bill Hearn. The marketing for that began on TV. "That has sold several hundred thousand units on TV, but because of the TV exposure it has gone to mainstream retail and it has sold several hundred thousand (there) and on (some industry charts) it has consistently been in the (top 100 pop albums lists)...Now, who would have ever thought that Andy Griffith would be on the pop charts? But it's because of the TV exposure...You know Andy Griffith doesn't get radio airplay, so what else is it?...And the last time I checked, Andy Griffith didn't have a video on MTV." Sams laughs and concludes, however, that that would probably work "because he's a pretty cool guy.



REVIEWS By Hector Resendez



3-2 GET FUNKY: Funky Business (SoHo Latino/RMM, 82017) Producer: Edward Reyes, SALSA-URBAN,

As their label counterparts Tres Equis (Triple X), the group 3-2 Get Funky takes on the traditional rhythms of salsa and interjecting their unique brand of reggae, hip-hop, funk and house. One very interesting aspect of the group, however, are the salsa tunes. For example, on "Cuando Aprenda de los Maestros," the vocalist suddenly sounds a lot like Angel Canales who turned heads, and ears, more

than a decade ago. Hip salseros will enjoy the reggae treatment by DJ King Karlo on the sensual number "Ayúdame" and on the Mike Perfecto composition "Te Necesito." The only criticism here is the group's name and how it may limit their reach to a wider audience. They are funky, but offer much more.

CAL TJADER: Here and There (Fantasy, 24743) Producer: Cal Tjader, JAZZ-TROPICAL-SALSA.

One of the most successful non-Latino musicians to interpret Latin jazz is the late Cal Tjader. The album *Here and There* serves as a great tribute to Tjader's legendary style of mixing jazz with authentic Afro-Cuban rhythms. Afficionados of this genre will embrace all eleven tracks that offer enduring testimony of this artist's unique contribution to Latin jazz. Tjader's mastery on the vibraphone is evident as well



as his keyboardist Clare Fischer and conguero Poncho Sanchez. The album contains insightful and personal liner notes from jazz journalist Mark Holston. Another collector's item from the folks at Fantasy.



■ EL JOROBADO DE NOTRE DAME: *El Jorobado de Notre Dame* (Walt Disney, 67893) Producer: Renato López & Javier Ponton. SOUNDTRACK-POP.

El Jorobado de Notre Dame is Walt Disney Records' release of The Hunchback of Notre Dame soundtrack and bilingual read-along to the Hispanic market. The excellent theme song "Sueña" ("Someday") by pop icon and Grammy Award winner, Luis Miguel, sounds incredibly powerful in Spanish. The song was produced by Renato López,

Kiko Cebrian and Gerardo Flores and has been distributed to Spanish radio stations nationwide. Miguel also completed a music video in support of the song, which will be serviced to Spanish TV and music video outlets.

PICK OF THE WEEK

VIEJA TROVA SANTIAGUERA: Vieja Trova San-

vieja Trova Santiaguera (Nubenegra/Intuition, 31822) Producer: Manuel Domínguez. TROPICAL-CUB

With rich musical roots tracing back to the 19th Century, the members of the Cuban quintet, Vieja Trova Santiaguera, are living legacies. The group was formed two years ago as a result of jam sessions in Santiago de Cuba. They



were first recorded as a group for a film documentary about Caribbean music, and shortly thereafter were invited to Spain, which resulted in this recording for the Nubenegra label. All except one member was retired at that time. Now they are playing to new audiences worldwide and introducing them to exquisite boleros, sones, guarachas, and chachachas are traditionally performed. Listen and remember the genuine feel of "traditional trova" as can only be interpreted by these five outstanding musicians.

News From U.S. & Latin America

By Hector Resendez



SOUTHWEST WHOLESALE HITS THE RIGHT NOTE: The creative folks at Houston-based Southwest Wholesale Records & Tapes continue to show that they have the right stuff. The July 22 issue of the company's newsletter, Notas Musicales, not only offered the usual line-up of best selling artists, but a complimentary Select Trax double-CD to boot! A new idea? Not actually, it's Volume 7. But for those of us who were unaware of Southwest Wholesale's savvy history in innovative marketing, we're still impressed.

The double CD features a total of 29 new singles, the majority of which are tejano and norteño artists, but also international, salsa/tropical and newly recorded talent too. The artwork design is ingeniously humorous. Each song features the artist's name, title of song, a brief well-written descriptive paragraph, as well as the name of the CD and selection number.

The four-color glossy-covered 12-page newsletter itself is quite snazzy and informative. As with Cash Box, more space is dedicated to news and editorial content than ads. You can find the top 100 Latin hits in addition to the top 50 in tejano, norteño, international and salsa/tropical categories. A list of new material and one for upcoming releases with street dates is also included. Of course, the last two pages are convenient order forms with the special selections of the week ready to be FAXed to the company's sales office.

Kudos to Southwest Wholesale! May they never cease to amaze us! For more information, call toll-free at 1-800-275-4799. Tell them Tex Hec sent ya!

A NEW VISION FOR L.A.: On the consumer side of the information byways, literally thousands of Angelenos, and some chosen few beyond, have been picking up on Latin music and other types of entertainment. Their source is a relatively new monthly magazine called Visia en L.A. Created by veteran publisher Manny González, and his associate Humberto Vinasco, the publication serves to draw an eelectic picture of the multi-cultural canvas that characterizes this colorful city.

For example, the lastest issue's cover story (July 1996) focused on an interesting interview with legendary Mexican einematographer Alfonso Arau. There are a number of quite diverse topics in each issue. They range from a celebrity gossip column (where no one is spared - Hispanic or not), to an insightful column on the great singer-composer, Julio Jaramillo of Ecuador. Vista en L.A. virtually covers any subject of importance or trivia, for that matter. It also does a great job of identifying newsworthy items and upcoming events on the overall entertainment seene.

For this writer, however, the best can be found in the opening and penetrating editorial column by editor María Elena Piedra called "Desde mi ventana." (Are they really going to boycott BMG?) Then again, there's the always controversial "Satire" column by Manny González. One thing for sure, there's lots of mindful entertainment within the 32 wonderful pages of Vista en L.A. For more information, call 1-213-383-5808.

ALL FOR A WORTHY CAUSE: BMI writer/recording artist Bobby Ross Avila, recently took some time off from completing his new album to do a good deed. Avila flew to San Francisco where he made an appearance at the Juvenile Arthritis National Conference. More than 500 children afflicted with this condition were in attendance.

RMM RELEASES TWO NEW BUMS: From the desk of Debbie Mercado, national director of publicity at RMM Records and Video in New York, comes word of new material from salsa vocalists Michael Stuart and Miles Pena. Puerto Rican Michael Stuart's album Cuentos de la Vecindad (street release date: 8-6-96) is



Rear: (I-r) Manager Nick Martinez, co-chairs Helen Emery, MD and Lynn Managan, flank Boby Ross Avila. Front: Group of attendees who rushed stage to join Avila.

kicking off with the single "Yo Te Amo." The debut song first appeared on RMM's Recordando A Selena. The album was produced by Angel Fernandez who has collaborated with David Byrne and Ray Barretto.

Cuban singer Miles Pena will soon be releasing his third album for RMM on August 13th. Entitled *Torbellino de Amor*. The Humberto Ramirez production packs a strong selection of varied material including a Spanish version of the Boyz H Men hit, "No Dejemos Que Muera El Amor." Aside from the fiery and swinging salsa tunes, there's Pena's first romantic ballad called "Tengo Sueno." The latter has crossover potential written all over it.

An album review and interviews with both Pena and Stuart will soon be forthcoming.

LATIN/NEWS

TOP 40 LATIN ALBUMS

CASH BOX * AUGUST 10, 1996

ART	rist	TITLE	CATEGORY	LABEL
1	Enrique iglesias	Enrique Iglesias	Pop	Fonovisa
2	Angel y Demonio	Mi Tonto Amor	Pop	Fonovisa
3	Jorobado de Notre Dame	Musica Orig de Película	Pop	Disney
4	Voces Unidas	Various Artists	Pop	EMI Latin
6	Gloria Estefan	Abriendo Puertas	Tropical	Sony
6	Marc Anthony	Todo A Su Tiempo	Salsa	Soho Latin
7	Los Sabrosos	P'Aqui Y Pa' Lievar	Merengue	MP
8	Ricky Martin	A Medio Vivir	Pop	Sony
9	Thalia	En Extais Pop	EMI	Capitol
10	Luis Miguel	En Concierto	Pop	WEA Latina
11	Sexta Entrega	De Premios Eres	Pop	Fonovisa
12	José Jose	Mujeriego Pop	BMG	
13	Julio Iglesias	La Carretera	Pop	Sony
14	Los Temerarios	Camino Del Amor	Regional	AFG Sigma
16	David Lee Garza	Algo Diferente	Tejano	EMI Latin
16	Soda	Stereo Suenos Stereo	Rock	BMG
17	Mana	Cuando Los Ang ele s Lloran	Rock	WEA
18	Mazz	Sólo Para Tí	Tejano	EMI Latin
19	Soraya	En Esta Noche	Pop	Polydor
20	Donato y Estefano	Mar Adentro	Pop	Sony
21	Manny Manuel	Rey de Corazones	Merengue	Merengazo
22	Willie Crespo	Tres en el Amor	Salsa	BMG
23	Rocio Durcal	Hay Amores	Pop	BMG
24	Bobby Pulido	Desvelado	Tejano	EMI Latin
26	Tito Nieves	Un Tipo Común	Salsa	RMM
26	Los Tucanes de Tijuana	Mundo de Amor	Mexican	EMI Capitol
27	Grupo Niche	Etn ia	Salsa	SDI
28	Bronco	Rompiendo Barreras	Regional	Fonovisa
29	Lorenzo Antonio	Tributo 2 Pop	WEA Latina	u.
30	Pedro Fernandez	Pedro Fernandez	Regional	y ∘ Polygram
31	llegales	liegales	Tropical	BMG
32	Giro	Loco Corazón	Salsa	SDI
33	Yolandita Monge	Tú,Tú,Tú,Tú	Pop	WEA Latina
34	Puerto Rican Power	El de mas poder	Salsa	MP
36	Boys II Men	Yo Te Voy A Amar	Pop	Polygram
36	Domingo Quiñones	Mi Meta	Salsa	RMM
37	Juan Gabriel	El Mexico Que Nos Fue	Pop	BMG
38	Jennifer y Los Jetz	Dulzura	Tejano	EMI Capitol
39	Oscar D'Leon	El Sonero del Mundo	Salsa	RMI
40	Fobia	Amor Chiquito	Rock	BMG

Chart composed from rankings received from panel members (all not listed). Southwest Whole sale -800-275-4799; Susy Records -909-627-6327; Reyes Records-306-541-6686; Manhattan Latin Music-212-563-4508: Abbey Road-310-404-5661; Latino Jukebox-714-895-3200; A&A Music Enter prises-213-266-4678; Lobo Prods.-416-468-4642.

Faith (Continued from page 5)

While noting that it's too early in the project to really quantify results. Loren Balman, sr. vp of Word Records says, "The early results bode really well. (Sams is) doing a lot in terms of exposure for all the artists. He's reaching a market we don't normally touch. He's already demonstrated this is an alternative channel to

Many of those contacted said that the Keep The Face project complemented their



Reunion's Ben Howard.

own marketing efforts to expose their Christian artists to a wider audience. Most of the Christian companies having been recently acquired by majors, and that, combined with the crossover hits of Jars of Clay, DC Talk. and others etc., was eited as the primary reason contemporary Christian records have earned improved shelf space and merchan dising presence at mainstream retail outlets.

'For the last five years, we've been very involved with (mainstream) retail channels. said Ben Howard, vp of sales and marketing for Reunion Records, which is distributed through BMG. "BMG came in and bought our company, which has basically happened to all Christian record companies (except Word), which not only gives us a direct channel but partners in the mainstream market.

Like King, several labels also noted that more contemporary sounding Christian rock, pop and rap artists, and better-quality recordings, are other factors in Christian music's recent success. "We've been actively involved since the late '80s," says Reunion's Howard, noting that before BMG bought the company the label's product

in 1991 began to be distributed through Geffen, which handled their radio promotion for Reunion artists, resulting in Michael W. Smith's crossover pop hit, "My Place In This World."

Greg Ham, vp of marketing for Forefront Communications, whose artists de Talk, Audio Adrenaline, Big Tent Revival, Rebecca St. James and Geoff Moore & The Distance participated in Keep The Faith, says, "The appeal of the project is that it's not just one style. It's not a genre per se, but it's a big macro that encompasses a lot of micros-metal Christian, country, rock pop. It's a pretty good gamut. Christian music is the only genre not categorized by its musical content.

At Diadem, there has been an effort to appeal to "urban Christians.



Forefront Communication's

"From the marketing point of view, we spent considerable resources this year really exploring the urban market with some success," says King. "Hezekiah Walker and Yolanda Adams have both had success at urban. We have a deal with Rev. Run, from Run-D.M.C., they have records that are going to be hitting the

street in the next couple of months that are going to be really, really targeting a more urban audience, urban Christians. More rap and R&B.

While the record companies generally heaped kudos on Keep The Faith and were enthusiastic about their participation in the project, their own marketing plans for their individual artists are designed separately from Keep The Faith.

King pointed out that Diadem has been doing smaller-scope infomercials on BET and the Family Channel for Yolanda Adams all year, and has been very successful. "One of the side issues for us has been, for every one that (Keep the Faith) sells, we sell 20 in the stores. That has to do with the money that Music Entertainment Group has commit-



Danny McGuffey of Star Song Communications

ted to Yolanda and her marketing plan, and our other artists. We look at this Keep the Faith deal as kind of a test—we looked at their commitment and the number of cities, and they have kept their word. We're looking at a general opening of doors in the secular marketplace. You'll see a much broader selection of Christian music at Tower Records. There used to be one little bin, A-Z, with 20 records. Now there might be several hundred. Our partners in the mainstream are finding they

CASH BOX TOP 100 COUNTRY SINGLES

AUGUST 10, 1996





This Week's #1: Highest Debut: George Strait Travis Tritt		
CARRIED AWAY (MCA 55204) George Strait	5	7
2 DON'T GET ME STARTED (Decca 11424) Rhett Akins	2	18
3 ON A GOOD NIGHT (Columbia)	6	13
4 THAT'S WHAT I GET FOR LOVIN' YOU (Arista) Diamond Rio	4	14
5 ONLY ON DAYS THAT END IN "Y" (Giant 8195) Clay Walker	7	11
6 THEN YOU CAN TELL ME GOODBYE (Atlantic) Neal McCoy	8	14
7 DADDY'S MONEY (Columbia 67223) Ricochet	3	15
8 I AM THAT MAN (Arista 3018) Brooks & Dunn	8	7
9 SHE NEVER LETS IT GO TO HER HEART (Curb) Tim McGraw	11	7
10 IT'S MIDNIGHT CINDERELLA (Capitol Nashville) Garth Brooks	12	5
IDON'T THINK ! WILL (Epic 67069) James Bonamy	14	12
[2] GIVIN' WATER TO A DROWNING MAN (Career) Lee Roy Parnell	15	12
13 TREAT HER RIGHT (Curb) Sawyer Brown	1	19
14 RUNNIN' AWAY WITH MY HEART (BNA 66642) Lonestar	18	10
GUYS DO IT ALL THE TIME (BNA 66806) Mindy McCready	19	6
16 LEARNING AS YOU GO (Columbia 78329) Rick Trevino	22	10
THERE'S A GIRL IN TEXAS (Capitol Nashville) Trace Adkins	17	16
18 IT'S LONELY OUT THERE (Arista) Pam Tillis	21	9
19 BIG GUITAR (Arista) Black Hawk	20	8
THAT GIRL'S BEEN SPYIN' ON ME (Capitol Nashville) Billy Dean	25	6
SO MUCH FOR PRETENDING (Asylum 61880) Bryan White	26	5
22 A THOUSAND TIMES A DAY (Epic 67269) Patty Loveless	9	16
LIVING IN A MOMENT (Epic 67564) Ty Herndon	29	6
ARE WE IN TROUBLE NOW (Warner Bros. 17619) Randy Travis	24	7
YOU CAN'T LOSE ME (Warmer Bros. 45872) Faith Hill	32	4
4 TO 1 IN ATLANTA (MCA 11242) Tracy Byrd	28	11
JACOB'S LADDER (Mercury 532116) Mark Wills	31	9
LOVE REMAINS (Epic 67033) Collin Raye	33	4
WORLDS APART (MCA 11422) Vince Gill	34	3
YOU'RE NOT IN KANSAS ANYMORE (Curb 77820) Jo Dee Messina	35	5
BELIEVE ME BABY (I LIED) (MCA 11477) Trisha Yearwood	37	4
32 A WOMAN'S TOUCH (A&M 531192) Toby Keith	39	4
33 SUDDENLY SINGLE (Mercury 526991) Terri Clark	38	4
WHOLE LOTTA GONE (Epic 67405) Joe Diffie	36	6
35 THE MAKER SAID TAKE HER (RCA 66525) Alabam a	40	3
36 STARS OVER TEXAS (Atlantic)	42	2
37 VIDALIA (Mercury 528893) Sammy Kershaw	47	2
38 NO ONE NEEDS TO KNOW (Mercury 522886) Shania Twain	13	13
39 CHANGE MY MIND (Capitol Nashville) John Berry	50	2
40 ME AND YOU (BNA 66908) Kenny Chesney	48	3
11 I DO (Reprise 8276)	45	2
42 BY MY SIDE (BNA 66847) Lorrie Morgan & Jon Randall	23	16
43 MISSING YOU (MCA)	43	6
MORE THAN YOU'LL EVER KNOW (Warmer Bros. 17606) . Travis Tritt	DEB	
45 WHY CAN'T YOU (Columbia 67410) Larry Stewart	46	. 5 .
THE ROAD YOU LEAVE BEHIND (MCA 11423) David Lee Murphy	DEB	
THAT WAS HIM (THIS IS NOW) (A&M) 4 Runner	51	6

48 HURT ME (MCG/Curb 77821) LeAnn Rimes DEBUT

•	10	J, 1996		
]	49	WRONG PLACE, WRONG TIME (Decca 11261) Mark Chesnutt	30	11
ı	50	NOBODY'S GIRL (Arista) Michelle Wright	57	4
ı	51	I NEVER STOPPED LOVIN' YOU (River North 1172) Steve Azar	55	6
	52	MY HEART HAS A HISTORY (Reprise 46180) Paul Brandt	16	20
1	53	HOME (Arista)	49	16
1	54	BLUE (MCG/Curb) LeAnn Rimes	41	10
ı	55	HEAVEN HELP MY HEART (Curb/MCA 11090) Wynonna	27	15
ı	56	EVERY TIME I GET AROUND YOU (MCA 11423) David Lee Murphy	53	20
ı	57	YOU STILL GOT ME (Giant 8219) Doug Supernaw	44	7
J	58	_	DE	BUT
	59	REDNECK GAMES (Warmer Bros. 17648) Jeff Foxworthy	59	8
	60	TIME MARCHES ON (Atlantic) Tracy Lawrence	60	18
	61	ONCE I WAS THE LIGHT OF YOUR LIFE		
		(Epic 66877) Stephanie Bently	DE	зит
	62	MEANT TO BE (Mercury 528893) Sammy Kershaw	52	20
	63	HONKY TONKIN'S WHAT I DO BEST		
		(MCA 11429) Marty Stuart & Travis Tritt	54	16
	64	EVERYTHING I OWN (RCA 66740) Aaron Tippin	56	10
	65	TANGLED UP IN TEXAS (Decca 11303) Frazier River	61	7
	66	PHONES ARE RINGIN' ALL OVER TOWN	٠.	•
		(RCA 66509) Martina McBride	58	17
	67	DANCIN' WITH THE WIND (Magnatone) Great Plains	63	9
	68	HOLDIN' ONTO SOMETHING (MCG/Curb) Jeff Carson	62	21
	69	EVERY TIME SHE PASSES BY (Capitol Nashville) George Ducas	64	8
	70	DOES THAT BLUE MOON EVER SHINE ON YOU	04	٥
		(A&M Nashville 531192)	66	22
	71	I'M NOT SUPPOSED TO LOVE YOU ANYMORE (Asylum) Bryan White	65	22
	72			
	73	IF I WERE YOU (Mercury 526991) Terri Clark	67	22
		TEN THOUSAND ANGELS (BNA) Mindy McCready	71	25
	74	BLUE CLEAR SKY (MCA 11428) George Strait	72	18
	75	THINK ABOUT YOU (Epic 67033) Collin Raye	73	21
	76	STARTING OVER AGAIN (MCA 11264) Reba McEntire	69	19
	77	MY KIND OF CRAZY (BNA 66810) John Anderson	75	5
	78	REAL DEAL (RCA 66834) Keith Gattis	70	4
	79	MY MARIA (Arista) Brooks & Dunn	78	18
	80	LOVE STORY IN THE MAKING (Arista) Linda Davis	68	16
	81	SAY I (RCA 66525)	77	13
	82	HIGH LONESOME SOUND (MCA 11422) Vince Gill	80	17
	83	GIVE ME SOME WHEELS (Capitol Nashville) Suzy Bogguss	74	10
	84	CIRCLE OF FRIENDS (Warner Bros. 17639) David Ball	83	13
	85	SEE YA (Atlantic 82911) Confederate Railroad	79	11
	86	WORKIN' IT OUT (Giant 17650) Daryle Singletary	76	12
	87	CHECK PLEASE (Almo 80007) Paul Jefferson	81	11
	88	THE CHANGE (Capitol Nashville 32080) Garth Brooks	82	18
	89	SOMEONE ELSE'S DREAM (Warmer Bros. 45872) Faith Hill	86	24
	90	ALMOST A MEMORY NOW (Arista) BlackHawk	87	24
	91	IT'S WHAT I DO (Capitol Nashville) Billy Dean	88	27
	92	CIRCUS LEAVING TOWN (Curb) Philip Claypool	85	9
	93	ALL I WANT IS A LIFE (Curb) Tim McGraw	89	23
	94	WILD AT HEART (RCA 66742) Lari White	93	10
	95	BACK IN YOUR ARMS AGAIN (BNA 66906) Kenny Chesney	90	17
	96	LONG AS I LIVE (Atlantic) John Michael Montgomery	97	23
	97	•		
		STRANGER IN YOUR EYES (Epic 66965) Ken Mellons	96	12
	98	C-O-U-N-T-R-Y (Epic 67405) Joe Diffie	98	22
		I THINK WE'RE ON TO SOMETHING (Capitol Nashville) Emilio	94	11
	100	FREEDOM (Caption/Curb) Ray Hood	95	14

COUNTRY MUSIC

COUNTRY SINGLES INDEX

- 4-TO 1-18 ATLANTA Bill Kenner, 1 Russell Brown (Torn Collins Corp /Brownsmith, Inc. ; BMI) 4 ITIOHNAND TIMES A DAY Gary Surr. Gary Nicholson (MCA Misse, Pub /Gary Burr Music, Inc. /Sony Cross Keys Pub. Co.;

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 RENNY AWAY WITH MY HEART Michael Britt, Sam Hogin, Mark D. Sinders (Suny Tree Pub. Co., Inc., Kay's Rainboy, BMI Statistical Water's Group in Mark D. Music, ASCAP)

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 SO IMENI FOR PRETENDING Byan White, Derbit Govern, John Turro (Seventh Son, Inc., ASCAP)/New Court, BMI)

 SOMEONE ELSE'S DREAM C. Wateriam T. Brice (Alma-Music, Cop./Daddy Rabbit Music/Big Tractor Music, CMP)

 MARK OVER TEXAS Larry Boxne, Paul Nelson, Tracy Law rence (Song Cross Keys Pub. Co., Inc., St. Martin, Govern Adams, Ada

Single Reviews By Wendy Newcomer

■ JOHN BERRY: "Change My Mind" (Capitol 7243-8-35464-2-8V)

Berry's first release from Faces is what he excels at-emotional pleas and intense deliveries. The production of "Change My Mind" is similar to Berry's past hits—starting spare in the first verse and chorus and developing into an all-out blister of passion by the end.



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■ LINDA DAVIS: "Walk Away" (Arista ASCD-3037)

Davis further establishes her own identity and sound with "Walk Away." She puts stinging pride and strength into the third single from Some Things Are Meant To Be.

■ THRASHER SHIVER: "Goin," Goin," Gone" (Asylum 61929-2/4)

This duo with the odd name has an exciting sound that's unlike anything currently on the radio. Neil Thrasher and Kelly Shiver both have soaring voices that harmonize in a heavenly manner. Their song about the disappearing of small town America reveals an honest regret without self-pity.





52

■ THE MAVERICKS: "Missing You" (MCA C-11257)

The warm vibrato of Raul Malo permeates "Missing You," from the album with the mis leading title, Music For All Occasions. Strings. tinkly piano and languid guitar complete a romantic song for sure, but one that tends to seep into the background.

PICK OF THE WEEK



SHANIA TWAIN: "Home Ain't Where His Heart Is (Anymore)" (Mercury MNCD-123)

By now The Woman In Me is one of the best buys in the store. Shania & Co. have released six singles from the album, and this ballad looks like lucky seven. Country-tinged, melancholy writing and lush production provide a supportive backdrop for Twain's outstanding sultry vocals.

Gill Tapped For CMA Awards

By Wendy Newcomer



Vince Gill

VINCE GILL WAS ONCE AGAIN asked to host the Country Music Assn,'s annual awards show. "The 30th Annual CMA Awards" will be telecast live (8-11 p.m. EST) Wednesday, October 2 on CBS from the Grand Ole Opry House in Nashville.

Gill has been host of the show for several years running and is well-known for his off-the-cuff, unrehearsed humor. 'I just try to the best I can and not take it too seriously. I'm not above making fun of someone else or even myself. You have to be able to make fun of yourself before you slam someone like the Postmaster General.' Gill said.

"I don't know what I intend to do or what I mean to say. It's not planned. When something strikes me as funny, it's funny. If it's not, it's not. I'm just out there being me. Most people find I'm exactly the same without a camera going."

"The CMA Awards host selection process is something that CMA and everyone involved with the telecast takes very seriously," said Ed Benson, CMA executive director. "Each year that Vince has hosted, there has been overwhelmingly positive response from the viewers. It is CMA's pleasure to work with an artist such as Vince whose unique talent, professionalism and sincere love of his craft have substantially elevated the excitement and enjoyment of the CMA Awards telecast," he said.

Although Gill has won more CMA awards than any other performer, he downplays his success. "I am just really thankful that I have accomplished what I have accomplished," said Gill. "I don't feel any different than when I was 18 and left home and made 50 dollars to pay the rent. I just play and sing...That's still the motivating factor. It's not how many awards you win or how much money you make."

CMA Announces Broadcast Noms

IN RELATED CMA NEWS, the association released the list of nominees for the 1996 Station of the Year and Broadcast Personality of the Year awards. The winners will be recognized during "The 30th Annual CMA Awards." The following stations are finalists:

SMALL MARKET—KEAN. Abilene, TX: KEKB, Grand Junction, CO; WLWI, Montgomery, AL; WQCB, Bangor, ME; WTCR, Huntington, WV.

MEDIUM MARKET—KKCS. Colorado Springs, CO; KSSN, Little Rock, AR; WSSL, Greenville, SC; WUSY. Chattanooga, TN; WZZK, Birmingham, AL.

LARGE MARKET—WFMS, Indianapolis, IN; WSIX, Nashville, TN; WSOC, Charlotte, NC; WTQR, Winston-Salem, NC; WWKA, Orlando, FL.

MAJOR MARKET—KILT, Houston, TX; KKBQ, Houston, TX; KMLE, Phoenix, AZ; KMPS, Seattle, WA; WUBE, Cincinnati, OH.

The following broadcast personalities are finalists:

SMALL MARKET—A.J. McCloud. WQXK, Youngstown, OH; Charlie James & Co., WKXC. Augusta, GA; Gary Lee Love, KYKR, Beaumont, TX. Dana Lawrence & Mike Lawrence, KGEE, Odessa, TX; Terry Bell, KKAJ, Ardmore, OK

MEDIUM MARKET—Barry "the bear" Smith, KCKT, Ft. Myers, FL; Bill "Dexter" Poindexter, WUSY, Chattanooga, TN; Bob Cole & Sammy Allred, KVET, Austin, TX; Bob Robbins, KSSN, Little Rock, AR; Jim Diamond & Kim Gold, KDRK, Spokane, WA.

LARGE MARKET—C.C. McCartney, WSIX, Nashville, TN; Dixie Lee/Skip Mahaffey, WCOL, Columbus, OH; Paul Franklin & Aunt Eloise, WTQR, Winston-Salem, NC; Tony Stevens & Dena Michaels, KFKF, Kansas City, MO, T.J. McEntire, KBEQ, Kansas City, MO.

MAJOR MARKET—Mac Hudson & Irv Harrigan, KILT, Houston, TX; Jim Fox & Bubba Bo. WUBE. Cincinnati, OH; Jim Mantel/Erin Weber, WGAR. Cleveland, OH, Moby in the Morning, WKHX, Atlanta, GA; Tom Rivers. WQYK, Tampa, FL.

In Other News...



Following in his father's footsteps, 16-year-old Shooter Jennings, son of Waylon Jennings, recently signed a songwriter's agreement with performing rights organization BMI in Nashville. Waylon is currently part of the lineup for the '96 Lollapalooza tour, with Shooter playing keyboards in the band. Pictured are (I-r): Waylon Jennings; Shooter Jennings; and Mark Mason, BMI assoc, dir., writer/publisher relations.

CLEVE FRANCIS FULFILLED a lifelong dream recently when he performed on the stage of the Grand Ole Opry for the first time. Francis was invited by Bob Whittaker, gen. mgr. of the Opry, and introduced onstage by longtime friend, Ray Pillow

JERRY JEFF WALKER WILL HOST the first annual Luckenbach Laborfest on September 1. The outdoor show will also feature performances by Junior Brown, Jack Ingram, Robert Earl Keen, Charlie Robison and Todd Snider.

TNN WILL SPOTLIGHT GUITAR GREATS in its primetime programs the week of August 12. Vince Gill, Marty Stuart, Steve Wariner and Chet Atkins are among those honored.

WILLIE NELSON ANNOUNCED that Farm Aid 1996 will take place October 12 in Columbia, S.C., the hometown of top-selling band Hootie & the Blowfish. In addition to Nelson and Hootie & the Blowfish, Farm Aid will feature John Mellencamp and Neil Young.

TRACY LAWRENCE WILL HOST the Academy of Country Music's annual celebrity golf tournament on October 21. Proceeds will be divided between the T.J. Martell Foundation for cancer, AIDS and leukemia research for children, and its West Coast division, Neil Bogart Memorial Laboratory; and the Los Angeles Shriners Hospital for Crippled Children.

THE CANADIAN COUNTRY MUSIC ASSN, will hold "Country Music Week '96" Sept. 6-9 at the Calgary Convention Center in Alberta, Activities include the Kick Off Party, artist performances, the President's Dinner, and the CCMA Awards Show and Post Awards Gala Reception.

COUNTRY RADIO BROADCASTERS ARE gearing up for the third annual CRS MidWest, scheduled for Sept. 20-21 at the Doubletree Kansas City Airport Hotel. According to CRB exec. dir. Paul Allen, the Midwest seminar will tackle issues such as the effects of merger mania and finding an ally in technology.

RCA ANNOUNCED THE APPOINTMENT of Katherine E. Woods to vice president, legal and business affairs. Woods has been practicing entertainment law in Nashville since 1984. The RCA Label Group RLG/Nashville also announced the addition of Tom Banks as administrator, finance.

THE COUNTRY GENTLEMEN AND PETER V. KUYKENDALL will be inducted into the International Bluegrass Music Assn. Hall of Honor Thursday, Sept. 26 as a part of the IBMA Awards Show held at the RiverPark Center in Owensboro, KY. The Country Gentleman have been entertaining audiences since 1957; Kuykendall has been publisher and editor of Bluegrass Unlimited for 30 years.

FILM DIRECTOR CLAUDIA CASTLE has signed with Notorius Pictures. Castle has directed and produced over 60 music videos internationally, and has won numerous video awards.



RADIO PLAYLISTS

Some of what's playing in heavy rotation:

WKVS\Lenoir, NC

RHETT AKINS-"Don't Get Me Started"

DIAMOND RIO-"That's What I Get For Lovin' You"

WADE HAYES-"On A Good Night"

NEAL MCCOY-"Then You Can Tell Me Goodbye"

SAWYER BROWN—"Treat Her Right"

WHAK\Rogers City, MI

SHANIA TWAIN—"No One Needs To Know"

SAWYER BROWN-"Treat Her Right"

WYNONNA-"'Heaven Help My Heart"

RHETT AKINS-"Don't Get Me Started"

DIAMOND RIO-"That's What I Get For Lovin' You"

U. S. COUNTRY\Englewood, CO

GARTH BROOKS-"It's Midnight Cinderella"

RHETT AKINS-"Don't Get Me Started"

DIAMOND RIO-"That's What I Get For Lovin' You"

NEAL MCCOY-"Then You Can Tell Mc Goodbye"

WADE HAYES-"On A Good Night"

WPIK\Summerland Key, FL

LEANN RIMES-"Blue"

LEE ROY PARNELL—"Givin' Water To A Drownin' Man"

CLAY WALKER-"Only Day's That End In Y"

WADE HAYES-"On A Good Night"

GEORGE STRAIT-"Carried Away"

KBJM\Lemmon, SD

SHANIA TWAIN-"No One Needs To Know"

RHETT AKINS—"Don't Get Me Started"

TRACY BYRD-"4 To 1 In Atlanta"

RICOCHET-"Daddy's Money"

LEE ROY PARNELL—"Givin' Water To A Drownin' Man"

WAAC\Valdosta, GA

RICOCHET-"Daddy's Money"

SAWYER BROWN-"Treat Her Right"

LEE ROY PARNELL-"Givin' Water To A Drownin' Man"

DIAMOND RIO-"That's What I Get For Lovin' You"

SHANIA TWAIN-"No One Needs To Know"

KFTX\Corpus Christi, TX

TRACE ADKINS—"There's A Girl In Texas"

RHETT AKINS—"Don't Get Me Started"

BLACKHAWK-"Big Guitar"

JAMES BONAMY-"I Don't Think I Will"

GARTH BROOKS-"It's Midnight Cinderella"

Cash Box COUNTRY RADIO

High Debuts

1. TRAVIS TRITT-"More Than You'll Ever Know''-(Warner Bros.)-#44

2. DAVID LEE MURPHY—"The Road You Leave Behind"-(MCA)-#46

3. LEANN RIMES—"Hurt Me"—(MCG/Curb)—#48

Most Active

- 1. JOHN BERRY—"Change My Mind"—(Capitol)—#39
- 2. SAMMY KERSHAW—"Vidalia"—(Mercury)—#37
- 3. KENNY CHESNEY—"Me And You"—(BNA)—#40
- 4. FAITH HILL—"You Can't Lose Me"—(Warner Bros.)—#25
- 5. TOBY KEITH—"A Woman's Touch"—(A&M)—#32
- 6. MICHELLE WRIGHT—"Nobody's Girl"—(Arista)—#50

POWERFUL ON THE PLAYLIST— The Cash Box Top 100 Country Singles chart is led by the George Strait single "Carried Away." This week's chart displays six big movers and three debuts breaking into the Top 50. Leading the way in the most-movement category is John Berry and "Change My Mind," which jumped 11 spots to #39. Sammy Kershaw and "Vidalia" took a 10-spot jump to #37. Kenny Chesney's "Me And You" moved eight to #40. Three songs moved seven spots-"You Can't Lose Me" by Faith Hill jumped to #25; "A Woman's Touch" by Tohy Keith moved to #32; and Michelle Wright's "Nobody's Girl" to #50. As for debuts, three artists made it to this week's Top 50. Travis Tritt leads the way for the highest debut position with the single "More Than You'll Ever Know" at #44; "The Road You Leave Behind" by David Lee Murphy comes in at #46; and "Hurt Me" by LeAnn Rimes debuted at #48.

Songwriters Of The Week: Congratulations to Steve Bogard and Jeff Stevens, writers of George Strait's #1 hit, "Carried Away."

CMT Top Twelve Video Countdown

1. WADE HAYES "On A Good Night" (Columbia/DKC)
2. NEAL MCCOY "Then You Can Tell Me Goodbye" (Atlantic)
3. LEANN RIMES "Blue" (MCG/Curb)
4. TRACE ADKINS "There's A Girl In Texas" (Capitol)
5. JAMES BONAMY "I Don't Think I Will" (Epic)
6. BLACKHAWK
7. RICOCHET
8. TY HERNDON "Living In A Moment" (Epic)
9. HAL KETCHUM "Hang In There Superman" (Curb)
10. JEFF FOXWORTHY "Redneck Games" (Warner Bros.)
11. BRYAN WHITE "So Much For Pretending" (Asylum)
12. RICK TREVINO "Learning As You Go" (Columbia)

-Compliments of CMT video countdown, week ending July 31, 1996.



COUNTRY / POSITIVE COUNTRY

TOP 75 COUNTRY ALBUMS

	AUGUST 10, 19	96	Ž	
	e square bullet indicates upward chart movement i) = Gold (RIAA) Certified (P) Platinum (RIAA) Certified	Last Week Tota	ıl Wee	ks
1	BLUE (MCG/Curb 77821)	LeAnn Rimes	1	3
2	THE WOMAN IN ME (Mercury 522886)			–
4	BUUE CLEAR SKY (MCA 11428)		_	
5	TEN THOUSAND ANGELS (BNA 66806)	Mindy McCready		
6 7	TIME MARCHES ON (Atlantic 82866)			
8	THE GREATEST HITS COLLECTION	Lyle Lovell	0	•
_	(Arista 18801)		_	
9 10	GAMES REDNECKS PLAY (Warner Bros. 45856) NEAL MCCOY (Atlantic 82907)			
11	HIGH LONESOME SOUND (MCA 114222)	Vince Gill		7
12 13	FRESH HORSES (Capitol Nashville 32080) THE HITS (Capitol Nashville 29689)(P5)			
14	RICOCHET (Columbia 67223)			
15	CALM BEFORE THE STORM (Reprise 46180)			_
16 17	ON A GOOD NIGHT (Columbia 67563)			
18	BLUE MOON (A&M 531192)			14
19 20	ALL I WANT (Curb 77800)			
21	GREATER NEED (BNA 66847)			_
22	POLITICS, RELIGION AND HER (Mercury 528893)	Sammy Kershaw	21	
23 24	IT MATTERS TO ME (Valence Bros. 45872)			
25	SPIRIT (Island 5242422)			
26	TERRI CLARK (Mercury Nashville 52699)(P)	• · · · · ·		
27 28	REVELATIONS (Curb/MCA 11090)	•		
29	SOUVENIRS: GREATEST HITS (MCA 11394)	Vince Gill	28	33
30 31	TENNESSEE MOON (Columbia 67382) , NOT A MOMENT TOO SOON (Curb 77659)(P3)			22 119
32	I THINK ABOUT YOU (Epic 67033)			
33	HYPNOTIZE THE MOON (Giant 24640)	•		
34 35	STARLITE LOUNGE (Warner Bros. 46244)		35 36	108
36	PURE COUNTRY (Original Motion Picture Soundtrack	k)	30	100
37	(MCA 10651)(P3)		40 37	192 66
38	BRYAN WHITE (Asylum 61642)			52
39	GREATEST HITS-FROM THE BEGINNING (Warner Bros. 46001)	Travis Tritt	39	43
40	NOW THAT I'VE FOUND YOU - A COLLECTION			
41	(Rounder 0325)			74 4
42 43	LONESTAR (BNA 66642)	Lonestar	42	27
45	THIS THING CALL WANTIN' AND HAVIN' IT ALL (Curb 77785)	Sawver Brown	43	35
44 45	SUPER HITS (Columbia 64184)		51	99
43	(MCA 11429)	Marty Stuart	34	4
46	YOU MIGHT BE A REDNECK IF(Warmer Bros. 45314)(P) Jeff Foxworthy	44	97
47 48	THE TROUBLE WITH THE TRUTH (Epic 67269) WILD ANGELS (RCA 66509)		45 48	28 39
49	STRAIT OUT OF THE BOX (MCA 11263)		47	43
50	NO ORDINARY MAN (MCA 10991)(G)		49	109
51 52	STRONG ENOUGH (Arista 18792)		55 50	42 39
53	GREATEST HITS VOLII (MCA 11201)(P3)		52	142
54 55	OUT WITH A BANG (MCA 11044)		53	46
56	GREATEST HITS III (RCA 07863)(G)		54 58	90 4
57	THE HITS (MCG Curb 77797)	Hal Ketchum	57	9
58 59	BRAND NEW MAN (Arista 18658)(P4)		60 61	252 53
60	SUPER HITS (Epic 64182)	•	62	83
61	WE ALL GET LUCKY SOMETIMES (Career 18790)	•	64	43
62 63	SEMI CRAZY (MCG Curb 77843)		59 65	8 21
64	HIT COUNTRY '96 (K-Tel 6220)	. Various Artists	56	14
65 66	JO DEE MESSINA (Curb 77820)		63 69	15
67	GONE (Reprise 46051)		66	4 36
68	WHAT A CRYING SHAME (MCA 10961)(P)	. The Mavericks	67	125
69 70	WAITIN' ON SUNDOWN (Arista 18765)(P)		70 72	92 50
71	TOOLBOX (RCA 66740)	Aaron Tippin	68	41
72	SUPER HITS (RCA 66848)		71	68
73 74	GREATEST HITS (Warner Bros. 46017)	Little Texas	73	39
	(Razor Tie 2819)			BUT
75 —	HARD WORKIN' MAN (Arista 18716)	Drooks & Dunn	74	164

RADIO PLAYLISTS

Some Of What's Playing In Heavy Rotation:

KSJY\Lafayette, LA

ELAINE ANDERSON—"Home Missionary"

BETSY CRAIG—"Living Straight"

JEFF SILVEY-"You Give Me Hope"

BRENT LAMB-"True Love"

DAVID WILLS-"Mama Prayed For Us"

WSSA\Lake City, GA

BETSY CRAIG-"Living Straight"

ALBERT E. BRUMLEY-"The Love Of The Lord"

DAVID WILLS-"Mama Prayed For Us"

ELAINE ANDERSON—"Home Missionary"

JEFF MCKEE-"Do It For The Love"

WODC\Virginia Beach, VA

JEFF SILVEY-"You Give Me Hope"

BRENT LAMB-"True Love"

PAUL OVERSTREET-"My Rock"

WILCOX & PARDOE—"To Keep The River Running"

BRIAN BARRETT-"I Know Where I'm Going"

WCVC\Tallahassee, FL

MICAH BRANDON BLACK—"It Ain't Gone"

ROXANNE NICOLE—"Your Love Whispers"

JIM CARRUTHERS—"Give Yourself Up"

DAVID WILLS--"Mama Prayed For Us"

JEFF SILVEY-"You Give Me Hope"

KQTY\Roger, TX

SCOTT BROWN—"A Little Love"

TODD HERVEY—"Borrowed Time"

JEFF MCKEE—"Do It For The Love"

DINAH & THE DESERT CRUSADERS—"Good Seeds"

ELAINE ANDERSON—"Home Missionary"

KNEO\Neosho, MO

DON RICHMOND-"What Would Hc Say"

TODD HERVEY-"Borrowed Time"

STEADFAST—"No More Tomorrows"

RIVERS & OWENS—"Money Can't Buy"

ELAINE ANDERSON—"Home Missionary"

WIKX\Punta Gorda, FL

RIVERS & OWENS—"Money Can't Buy"

SENECA—"Real True Love Can Wait"

ELAINE ANDERSON—"Home Missionary"

MARTY RAYBON-"Show 'Em Your Sermon'

JEFF SILVEY—"You Give Me Hope"

POSITIVE COUNTRY RADIO

This Week's Debuts

- I. KEN HOLLOWAY—"Not Enough
- Amazing Grace' -(Ransom)-#22
- 2. DOUGLAS CLARK—"Let It Happen To You"—(Nightlite)—#35
- 3. WILCOX & PARDOE—"To Keep The River Runnin""—(Light)—#37

Most Active

- 1. PAUL OVERSTREET-"My Rock"-(Scarlet Moon)-#10
- 2. GATLIN BROTHERS—"Chop Wood, Carry Water"—(Arrival)—#22
- 3. FORRESTER SISTERS—"Hammer & Nail"—(Warner Reprise)—#29
- 4. BUDDY HYATT—"Where Would I Be"—(Gateway)—#6

Powerful On The Playlist

Leading the Cash Box Positive Country singles chart this week is Jeff Silvey's "You Give Me Hope" on Ransom. "True Love" by Brent Lamb jumps two spots to #2, and Elaine Anderson's "Home Missionary" drops to #3. Betsy Craig's "Living Straight" moves to #4, followed by labelmate Jeff McKee's "Do It For The Love" at #5. Buddy Hyatt's "Where Would I Be" jumps a big seven spots to #6, David Wills moves up to #7 with "Mama Prayed For Us," and "Borrowed Time" by Todd Hervey follows at #8. Steadfast moves one to #9 with "No More Tomorrows." Finishing off the Top 10 with a 12 spot leap is Paul Overstreet and "My Rock."

LOOKING AHEAD

Singles that are still gaining ground at radio this week include: "Random Acts Of Kindness" by A.J. Angelo, Tom Devoursney with "Feed My Lambs." and "Temptation" by Marvell and W.C Taylor.



The Fox Brothers gathered for a crowd-pleasing a cappella version of "Children Go Where I Send Thee." The Fox Brothers entertained at the annual Bending Chestnut Outdoor Concert. Pictured are (I-r): Roy Fox; Randy Fox; Lynn Fox; and Jerry Porterfield.

POSITIVE COUNTRY

	AUGUST 40 4000		
	AUGUST 10, 1996	2	_
1	YOU GIVE ME HOPE (Ransom)	2	6
2	TRUE LOVE (Word Nashville) Brent Lamb	4	7
3	HOME MISSIONARY (Amberlane) Elaine Anderson		10
4	LIVING STRAIGHT (Mountainview) Betsy Craig		10
5	DO IT FOR THE LOVE (Mountainview) Jeff McKee	5	12
6	WHERE WOULD I BE (Gateway) Buddy Hyatt	13	5
7	MAMA PRAYED FOR US (Recon) David Wills	9	6
8	BORROWED TIME (Rite Records) Todd Hervey	6	11
9	NO MORE TOMORROWS (Mountainview) Steadfast	10	8
10	MY ROCK (Scarlet Moon) Paul Overstreet	22	3
11	THE LOVE OF THE LORD		
	(Memory Valley) Albert E. Brumley Congregation	11	11
12	GOOD SEEDS (Gateway) Dinah & The Desert Crusaders	18	3
13	SHOW 'EM YOUR SERMON (Columbia) Marty Raybon	15	5
14	THROW THE STONE (Gateway) Paula McCulia	20	5
15	YOUR LOVE WHISPERS (Gateway) Roxanne Nicole	16	5
16	I KNOW WHERE I'M GOIN' (Starsong) Brian Barrett	7	9
17	IT AIN'T OVER 'TIL YOU LET IT GO	_	_
	(Mountainview) Micah Brandon Black	8	10
18	THE REAL TRUE LOVE CAN WAIT (Ransom) Seneca	19	7
19	LEAD ME, GUIDE ME (Crossties) Kathy Yoder Treat	12	6
20	WITHOUT YOU (Gateway) Deborah Kay	23	4
21	NOT ENOUGH AMAZING GRACE (Ransom) Ken Holloway	DEB	
22	CHOP WOOD, CARRY WATER (Arrival) Gatlin Brothers		2
23	GIVE YOURSELF UP (Mountainview) Jim Carruthers	14	8
24	IT RAINED (Ealmur)	25	6
25	UNSEEN HANDS (Mountainview) Steve Hughes	26	8
26	WALK IN YOUR WAYS (Sait) Lori Loza	21	8
27	TURN MY LIFE AROUND (Sierra) Fox Brothers	34	2
28	MONEY CAN'T BUY (Mark Five) Rivers & Owens	24	9
29	HAMMER & NAIL (Warmer Resound) Forester Sisters	37	2
30	I'LL BE THERE (Mountainview) Ginger Weeks	31	5
31	HOME WHERE I BELONG (Warmer Bros.) B. J. Thomas	28	12
32	NO ME WITHOUT YOU (Psalm) Laura Danielle	29	4
33	FISHING POLE (Gateway) Rick Revell	33	3
34	WHAT WILL HE SAY (Emperor) Don Richmond	35	13
35	LET IT HAPPEN TO YOU (Night Light) Douglas Clark	DEE	BUT
36	HANDS OF LOVE (Gateway) Thad Christopher	36	2
37	TO KEEP THE RIVER RUNNING (Light) Wilcox & Pardoe	DEE	BUT
38	ONE GOD (Cross Peace)	17	9
39	LITTLE PEOPLE (Door Knob) Christina Dawn	38	4
40	LAST CALL (Cheyenne) Bruce Haynes	39	17

Key Management Changes At Valley



Mark Schiller

CHICAGO-The board of directors of Valley Recreation Products announced a number of key management appointments to foster the company's plans for expansion and growth.

Valley president Dick Shelton, a thirtyyear veteran of the company, was elevated to the position of chairman and will continue as chief executive officer. In a related move, past president and chairman Chuck Milhem. who is scheduled to retire next year, agreed to continue his management relationship with Valley as vice-chairman and member of the board, maintaining an important role in industry relations and strategic planning.

In his first appointment as chairman and

chief executive officer, Dick Shelton named Mark Schiller, a seasoned sales and distribution executive, company president. Schiller comes to Valley from the sales and distribution arm of Snapple and Gatorade beverages. His experience includes eleven years at Quaker, and contributions to several brands such as Kibbles-n-Bits, Aunt Jemima, Gravy Train and Quaker Oat

Schiller holds a Masters Degree in Business Administration from Columbia University.

'I am delighted to have someone of Mark Schiller's capability and experience joining Valley's management," stated Shelton. "Mark's extensive sales and marketing experience with Snapple, utilizing like distribution channels, lends well to achieving the goals and objectives of Valley. I expect he will immediately develop the full potential of our recent Tornado Table Sports acquisition as well as assist in identifying other opportunities that will contribute to the growth of Valley's business both domestically and interna-

Schiller and his wife, Sally, are the parents of sons, Mason, six; Jake, four; and Austin, two; and newborn daughter. Gwenn, three months. The family will be relocating near the company's Bay City. Michigan corporate headquarters.

Faith (Continued from page 19)

can make money and justify their floor space. Half of our sales come from the mainstream Keep the Faith reinforces that, it gives it a national vibe.

But there is no effort to alienate those who shop for music at the nation's Christian Bookstores or who hear about product on the country's Christian radio web and through extensive touring. "Christian Radio and touring are our catalysts," said Danny McGuffey, vp of marketing for Starsong Communications, whose artist Twila Paris was among those featured in the Keep The Faith box set. "Customarily, our artists are marketed to a fiercely loyal fan base built through touring & Christian retail, and via 1,200 Christian radio stations (nationwide). That's the marketing that drives our sales.

But McGuffey also recognizes that certain developments have broadened the marketing horizons and sales for contemporary Christian artists. He pointed out that previously, the sales measuring system SoundScan had only reported general market sales of Christian music until the Christian Booksellers Assn. lobbied to create an ancillary system in Christian bookstores a year or so ago. Close to 500 stores are on Christian SoundScan at Christian retail. Such artists began to penetrate the top 20 once these sales were reflected and tallied with general market

He noted that the Christian retailing industry wavers between a \$4 bil-\$7 bil industry, with stores largely offering an inventory mix of books. Bibles, tapes, music, gifts, t-shirts, "all kinds of things,"

McGuffey, though, acknowledged the tremendous ancillary benefits of the Keep The Faith marketing campaign when he said, "This (Christian music infomercial concept) should have been done a long time ago. Sams has used his vast experience in shaping the informercial. Premise being, 'If you want hope, this CD set will give you hope.

Fun Expo Set For Oct. 9-12 In Vegas

CHICAGO—Fun Expo, sponsored by the International Association of Family Entertainment Centers, will be staged at the Sands Expo Center in Las Vegas. Nevada during the period of October 9-12. This year's event, with an anticipated 1000 or more exhibits, is expected to be the biggest ever since the show's inception

Among the major attractions is the comprehensive educational program, consisting of twenty-five general industry sessions focusing on a variety of pertinent topics. The individual seminars will begin on Thursday morning and continue, daily, through Saturday. In addition there will be a three-hour professional workshop, for pre-registration only, covering the topics of Bowling Centers, Skating Rinks, Concession Go-Karts and Amusement and Party Rental.

A series of three customized learning programs—FEC Leadership Forum. Maintaining Your Market Share and Team Building For Success and Successsion—designed strictly for owners and managers will be available to attendees. Additional fees will apply

A number of social activities have been scheduled including an invitation only Coin-Op Connection Cocktail Party on Wednesday (call 914-993-9219 for advance ticket information), and a Welcome Party at the Hard Rock Hotel and Casino (order tickets in advance). A free Children's Hospitality Center, providing free supervised children's activities, will be available for all pre-registered children only

Advance registration applications must be submitted by September 16. Please direct all inquiries to Bellwether Expositions, Inc., 242 Central Ave., White Plains, New York 10606. FAX number is 914-993-9210. Phone number is listed above.

Coin People On The Move

CHICAGO—Joe Franta, formerly of Just For Fun in Northbrook, Illinois. has joined the Chicago staff of Atlas Distg...Drew Maniscalco was appointed eastern regional sales manager for Capcom Coin-Op, Inc...Mary Hermanson, who most recently served as sales/marketing manager at Jaleco U.S.A. and previously held a marketing coordinator post at Konami, has been named marketing manager at Island Design...Frank Schulz, vice president-sales for Antique Apparatus/Rock-Ola Mfg., has retired after almost five decades in the coin machine business. During his lengthy tenure with the Rock-Ola organization, Frank was a familiar figure at all of the major trade conventions and made a multitude of friends in the coin-op industry. We wish him all the best in his retirement

IMA '97 Expands Hours

CHICAGO-Based on a survey taken at the 1996 IMA trade show in Frankfurt, Germany, exhibitors and visitors alike requested that exhibit hours be extended at next year's convention.

IMA's sponsor, the German Industry Association for Amusement and Vending Machines (VDAI) and organizer, Blenheim Heckmann GmbH in Dusseldorf endorsed the addition of four more hours to the 1997 schedule.

On opening day, the doors at the Frankfurt Fairgrounds will open two hours earlier, namely at 9 a.m. Up to now, the first two hours of the day were reserved for an opening ceremony featuring distinguished guests from the fields of politics, administration, trade and industry. Under the new schedule. this event will take place during the new time span.

Two hours will also be added to the closing day format

The dates of the 1997 IMA are January 22-25.



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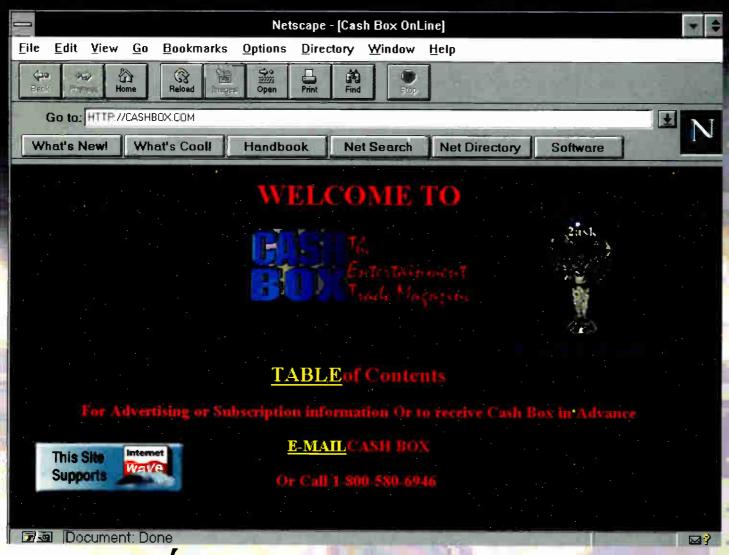
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