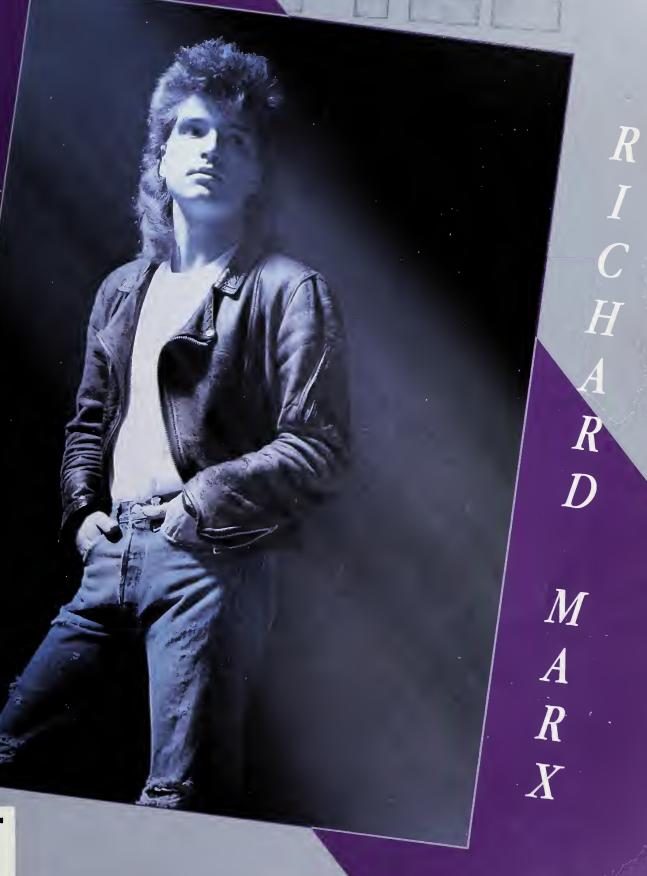
CASH BE

AUGUST 1, 1987

NEWEPAPER \$3.50

THE MOST COMPREHENSIVE ANALYSIS OF CURRENT HITS
THE CASH BOX RADIO REPORT
CENTER SECTION







ANOTHER SMASH PRODUCED BY JIMMY JAM & TERRY LEWIS

ALEXANDER O'NEAL

A HIT RECORD FOR MULTI-FORMATS!

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92X	99 KG	KITY	WYKS
WLOL	PWR 99.7	KTUX	KSMB
KDWB	WBBQ	WDLX	KNAN
WGTZ	WINK	WCGQ	

CASH BOX BLACK CONTEMPORARY SINGLES



CASH BOX 12" DANCE SINGLES



CASH BOX TOP 100 SINGLES





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Vew York Editorial EE JESKE, Bureau Ch JESKE, Bureau Chief

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DECIL HOLMES III, TOM CHANG BILL JACKSON, GREGORY WELDON

Radio Report FOM DE SAVIA Manager, Pop 30B LONG, Manager, Black Contemporary 3ANDY DAENS, Manager, Country

RICHARD F. D'ANTONIO

Vashville Editorial/Research OE HENDERSON, Editor **KEVIN HUGHES**

ANDY DAENS ANDY FIDUCCIA

UBLICATION OFFICES

IOLLYWOOD

tew York
30 W. 58th Street (Suite 5D)
few York, NY 10019
hone: (212) 586-2640
able Address: Cash Box NY
2irculation
INA TREGUB, Manager

464 Sunset Blvd. (Suite 605)

follywood, CA 90028

hone: (213) 464-8241

VASHVILLE 11 Music Circle East, Nashville TN 37203 hone: (615) 244-2898

CHICAGO
CAMILLE COMPASIO, Coin Machine, Mgr. 442 S. 61st Ave., Cicero IL 60650
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WASHINGTON, D.C. LARL B. ABRAMS 1518 N. Utah St. Arlington VA 22207 Phone: (703) 243 5664

NRGENTINA — MIGUEL SMIRNOFF aveille 1569, Pico 4, Of. 405 048 Buenos Aires, Argentina hone: 45-6948

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37 Shelley Street :lwood, Australia ?hone: 0305315026

3RAZIL – CHRISTOPHER PICKARD v. Borges de Mederios, 2475 vpt 503, Lagoa tio de Janiero, Brazil hone: 294 8197

TALY – MARIO DE LUIGI Musica e Dischi'' Via De Amicis 47 '01233 Milan, Italy

ne: (902) 839·18·37/832·79·37

APAN - Adv. Mgr., SACHIO SAITO ditorial Mgr., KOZO OTSUKA chome, 111, Shinbashi, Minato ku

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Editorial

Coattails Are Out There ... Right Now!

ne of the sales tools that our industry relies on is the synergistic theorem that states "anything that brings people into record stores is good for the whole industry." Well, here comes the rush. A new single by Michael Jackson, "I Just Can't Stop Loving You," has shipped. The album should ship in the next three to four weeks. If anyone is capable of alleviating the standard summer doldrums, this world acclaimed artist, along with the recent shipment of Whitney Houston's second album, should certainly be the ticket.

No one can really expect this album to match the world wide sales of "Thriller," but certainly, multi, multi, multi-platinum would be expected just on the artist's name value alone. And, by all reports, this album is at least as good as his previous effort, with some marvelous videos already shot.

We certainly hope that everyone keeps in mind the advantages of making some strong product available now. Coattails are a valid and valuable sales tool, and they are out there

Contents

Cover Story / 10 Executives On The Move / 7 New Faces To Watch / 10 Album Releases / 9 Single Releases / 8

RADIO REPORT Pop18-22 Black Contemporary23-25 Country26-28

COLUMNS Points West / 10 East Coastings / 11 On Jazz / 12

Audio/Video / 38 Nashville Notables / 30

DEPARTMENTS News / 6, 7, 16, 39 Black Contemporary / 13-15 Dance / 37 Video / 38

Country / 29-32 Coin Machine / 40-41 Classifieds / 42

CHARTS

Top 40 Jazz Albums / 12 Top 75 Black Contemp. Albums / 14

Top 100 Black Contemp. Singles / 15

Top 100 Singles / 4

Top 200 LP's / 33-34

Top 40 Videocassettes / 38

Top 40 Compact Discs / 36

Top 50 Country Albums / 29 Top 100 Country Singles / 31

Top 75 12" Dance Singles / 37

TOP POP DEBUTS

SINGLES

12 DIDN'T WE ALMOST HAVE IT ALL-Whitney Houston-Arista

ALBUMS

BORN TO BOOGIE-Hank Williams, Jr.Starship-Curb/WB

POP SINGLE

SHAKEDOWN (FROM BEVERLY HILLS COP II) Bob Seeger

#1

B/C SINGLE

#1

Alexander O'Neal Tabu/Epic

COUNTRY SINGLE

#1

SNAP YOUR FINGERS Ronnie Milsap RCA

JAZZ

#1

DUOTONES Kenny G. Arista

COMPACT DISC

#1

WHITNEY Whitney Houston Arista

WINNER'S **CIRCLE**

Cash Box research from both radio and retail activity indicates the following record exhibits Top Ten potential.



POP ALBUM

#1

WHITNEY Whitney Houston Arista

B/C ALBUM

#1

BIGGER AND DEFFER L.L. Cool J Def Jam/Columbia

COUNTRY ALBUM

ALWAYS AND FOREVER Randy Travis

MUSIC VIDEO

#1

I WANNA DANCE WITH SOMEBODY

12" SINGLE

#1

FAKE Alexander O'Neal Tabu/Epic

CASH BOX TOP 100 SINGLES

THE CASH BOX TOP 100 SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.

THE	CASH BOX TOP 100 SINGLES CHART IS BASED O	N A C	OMBINA	ON OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.		
Title	Lakel Number	L	W O	W L O		W
	t, Label, Number ucer (Songwriter)	W	c	w c	w	
1	SHAKEDOWN	2	11	LIVING IN A BOX LIVING IN A BOX (Chrysalis LIB 1) 39 6 JUMP START NATALIE COLE (Manhattan B 50073)	85	2
	(FROM BEVERLY HILLS COP II) BOB SEGER (MCA 53094) H. Faltermeyer, K. Forsey (H. Faltermeyer			R.J. Burgess (Vere, Piggot) R. Calloway, V. Calloway (R. Calloway, V. Calloway R. Calloway (R. Calloway, V. Calloway) R. Calloway (R. Calloway) R. Calloway (R. Calloway) R. Calloway (R. Calloway)	y) 56	17
2	H. Faltermeyer, K. Forsey (H. Faltermeyer, K. Forsey, B. Seger) I STILL HAVEN'T FOUND	4	8	Huey Lewis And The News (P. Cody, M. Duke) B. Fairbairn (J. Bon Jovi, R. Sanbora)		40
	WHAT I'M LOOKING FOR U2 (Island/Atlantic 7-99430)			36 HYPNOTIZE ME WANG CHUNG (Geffen 7-28359) P. Wolf (Wang Chung) WANG CHUNG (Geffen 7-28359) P. Wolf (Wang Chung) WANG CHUNG (Geffen 7-28359) P. Wolf (E. Holland, L. Dozier, B. Holland)	59	19
3	D. Lanois, B. Eno (U2) I WANT YOUR SEX	5	9	SINCE YOU'VE BEEN GONE 40 8 TO KISS AND TELL BREAKFAST CLUB (MCA 53128)	75	4
_	GEORGE MICHAEL (Columbia 38-07164) G. Michael (G. Michael)	1	12	W. Wittman (J. Spinks) M. Verdick, S. Bray (D. Gilroy) FAKE	81	3
4	ALONE HEART (Capitol B-44002) Ron Nevison (B. Steinberg-T. Kelly)	1	12	S HADAR (Geffen/Warner Bros. 7-28314) S Hadar F. Van Halen (S. Hadar) J Jam, T. Lewis (J. Harris III, T. Lewis)	77	4
5	I WANNA DANCE WITH	3	12	WHEN SMOKEY SINGS ABC (Mercury/PolyGram 888 604-7) M. Fry, M. White, B. Edwards WHEN SMOKEY SINGS ABC (Mercury/PolyGram 888 604-7) M. Fry, M. White, B. Edwards TWISTIN' THE NIGHT AWAY (FROM INNER SPACE) ROD STEWART (Geffen 7-28303)	"	"
-	SOMEBODY (WHO LOVES ME) WHITNEY HOUSTON (Arista ASI-9598) N.M. Walden (Merrill/Rubicam)			(M. Fry, M. White) 40 ALWAYS 20 19 73 HOLIDAY	65	6
6	HEART AND SOUL T'PAU (Virgin 7-99466) B.T. Baker (C. Doslor B. Bodoors)	9	14	ATLANTIC STARR (Warner Bros 7-28455) D. Lewis, W. Lewis (J. Lewis, D. Lewis, KOOL & THE GANG (Mercury/PolyGram 888 712) K. Bayvan, (R. Bell), I.B.M.C., Kool & The		
7	R.T. Baker (C. Decker, R. Rodgers) RHYTHM IS GONNA GET YOU GLORIA ESTEFAN AND MIAMI SOUND MACHINE	8	10	4/ 5 74 SOUL CITY	63	15
	(Epic 34-07059) Emilio, Jerks (G.M. Estefan, E.E. Garcia)			WHITESNAKE (Geffen 7-28339) K. Olsen (Coverdale, Marsden) DIDN'T WE ALMOST HAVE IT ALL DEBUT WHITESNAKE (Geffen 7-28339) V. Poncia (C. Partland, G.P. Partland) To SHOW ME THE WAY	" 80	3
8	POINT OF NO RETURN EXPOSE (Arista AS1-9579)	7	13	WHTNEY HOUSTON (Arista ASI-9616) M. Masser (Masser, Jennings) REGINA BELLE (Columbia 38-07080) N. Martinelli (W. Potts, Jr., J. Gallo, S. Pomerantz)		
9	L. A. Martinee (L.A. Martinee) CROSS MY BROKEN HEART THE JETS (MCA 53123)	13	9	WHO FOUND WHO JELLYBEAN (Chrysalis VS4 43120) 48 4 76 IN LOVE WITH LOVE DEBBIE HARRY (Geffen 7-28476)	74	5
10	S. Bray, M. Verdick (S. Bray, T. Pierce) SOMETHING SO STRONG	10	14	MARY'S PRAYER 49 8 77 JOHNNY B	82	3
	CROWDED HOUSE (Capitol B-5695) M. Froom (N. Finn, M. Froom)			D. Bascombe (G. Clark) 75 JAM TONIGHT 50 6 R. Chertoff (R. Hyman, E. Bazilián, R. Chertoff)	83	3
11	LUKA SUZANNE VEGA (A&M AM 2937) S. Addabbo, L. Kaye (S. Vega)	16	9	FREDDIE JACKSON (Capitol B-44037) P. Laurence (F. Jackson, P. Laurence) REO SPEEDWAGON (Epic 34-07255) K. Cronin, G. Richrath, A. Gratzer,		
12	SONGBIRD KENNY G. (Arista 1-9573)	6	17	46 LIES 51 6 D. DeVore (K. Cronin, T. Kelly) JONATHAN BUTLER (Jive/RCA 1038-7-RAA) B. Eastmond (J. Butler, J. Skinner) B. Eastmond (J. Butler, J. Skinner)	89	2
13	P. Glass (Kenny G.) WHO'S THAT GIRL	22	4	HEARD A RUMOUR BANANARAMA (London/PolyGram 886 165-7) BANANARAMA (London/PolyGram 886 165-7) BANANARAMA (London/PolyGram 886 165-7)	90	2
-14	MADONNA (Sire/Warner Bros. 28341-7) Madonna, P. Leonard (Madonna, P. Leonard)	44	17	Stock, Ailken, Waterman (Dallin, Fahey, Woodward, Stock, Ailken, Waterman) 38 SPECIAL (A&M AM 2955) J. Vallance, D. Barnes (Giraldo, Vallance, Adams)		
14	HEAD TO TOE LISA LISA AND CULT JAM (Columbia 38-07008) Full Force (Full Force)	11	17	48 ONE FOR THE MOCKINGBIRD CUTTING CREW (Virgin 7-99464) T. Brown, Cutting Crew (N. Eede) T. Brown, Cutting Crew (N. Eede) 46 ONE FOR THE MOCKINGBIRD EUROPE (Epic 34-07282) K. Elson (J. Tempest, M. Michaeli)	DE	BUT
15	THE PLEASURE PRINCIPLE JANET JACKSON (A&M AM-2927)	17	11	49 WHY YOU TREAT ME SO BAD 45 9 82 STAND BACK CLUB NOUVEAU (Warner Bros. 7-28360) THE FARI II OLIS THUNDERRINDS	73	4
16	M. Moir (M. Moir) GIRLS, GIRLS	14	10	J. King, T. McEiroy, D. Foster (J. King, T. McEiroy, D. Foster) D. Foster) D. Edmunds (K. Wilson)		
457	MOTLEY CRUE (Elektra 7-69465) T. Werman (Lee, Sixx, Mars) WOT'S IT TO YA?	19	10	GOOD TIMES 54 / 83 THAT'S FREEDOM (From The Lost Boys) INXS AND JIMMY BARNES (Atlantic 7-89237) B. Szymczyk (T. Kimmel, J.A. Chapman)	64	7
17	ROBBIE NEVIL (Manhattan B 50075) A. Sadkin (R. Nevil, B. Walsh)			M. Opitz (G. Young, H. Vanda) 51 JUST TO SEE HER 35 18 LOST IN EMOTION LISA LISA AND CULT JAM (Columbia 38-07267)	DE	BUT
18	BACK IN THE HIGH LIFE AGAIN STEVE WINWOOD (Island/ Warner Bros. 7-28472) R. Titelman, S. Winwood (S. Winwood, W. Jennings	21	10	SMOKEY ROBINSON (Motown 1877) P. Bunatta, R. Chudacoff (J. George, L. Pardini) Full Force (Full Force) 85 ENDLESS NIGHTS	69	17
19	DON'T MEAN NOTHING RICHARD MARX (Manhattan B-50079)	25	8	52 THESE TIMES ARE HARD FOR 53 7 LOVERS ICHIN WAITE (FMI/America B43018) 53 THESE TIMES ARE HARD FOR 53 7 EDDIE MONEY (Columbia 38-07035) R. Zito, E. Money (J. Cesario, M. Collyer, S. Mullen)		
20	R. Marx, D. Cole (R. Marx, B. Gaitsch) ROCK STEADY	24	9	D. Child, F. Fillinetti, J. Waite (D. Child, J. Waite) 86 STILL A THRILL	70	7
	THE WHISPERS (Solar/Capitol B-70006) L.A., Babyface (Babyface, L.A., D. Ladd, B. Watson		_	THE CURE (Elektra 7-69474) D. Allen, R. Smith (Smith, Gallup, 87 LESSONS IN LOVE	61	18
21	LA BAMBA LOS LOBOS (Slash/Warner Bros. 7-28336) M. Froom (R. Valens)	31	5	Thompson, Williams, Tolhurst) 54 EVERY LITTLE KISS BRIDGE HOPN CRAFT AND THE PANCE (PCA 5165 7 P) W. Badarou, Level 42 (M. King, W. Badarou, Level 42 (M. King, W. Badarou, R. Gould)		
22	ONLY IN MY DREAMS DEBBIE GIBSON (Atlantic 7-89322)	28	11	B. Hornsby, E. Scheiner (B.R. Hornsby)	DE	BUT
23	F. Zarr (D. Gibson) HAPPY	23	11	FAT BOYS (Tin Pan Apple/PolyGram 885 960-7) A Coborn T Maran (Latin Bassale Share) S. Levine (Curiosity, T. Anderson)	-	
	SURFACE (Columbia 38 06611) D. Conley, D. Townsend, B. Jackson (D. Townsend B. Jackson, D. Conley)	,		The Surfaris) The Surfaris AND MATCH 1897 ME) MONTEGO BAY AMUZULU (Mango 121) A. HÜLL (Mango 121) A. HÜLL (Mango 121)	DE	BUT
24	KISS HIM GOODBYE	15	13	P. Bunetta, R. Chudacoff (S. LeGassick, B. Ray) 7. Bunetta, R. Chudacoff (S. LeGassick, B. Ray) 7. DIAMONDS JON ASTLEY (Atlantic 7-89258)	92	3
25	THE NYLONS (Open Air/A&M OS-0022) B. Henderson(D. Frashuer, G. DeCarlo, P. Leka) SEVEN WONDERS	26	8	HERB ALPERT (A&M AM 2929) J. Jam, T. Lewis (J. Jam, T. Lewis) J. Astley (P. Chapman, A. Macpherson) 91 THE LADY IN RED 91 THE LADY IN RED	71	24
200	FLEETWOOD MAC (Warner Bros. 7-28317) L. Buckingham, R. Dashut (S. Stewart, S. Nicks) I'D STILL SAY YES	29	12	58 I WANT ACTION 55 8 CHRIS De BURGH (A&M AM 2848) POISON (Enigma/Capitol B 44004) P. Hardiman (C. De Burgh) R. Browde (B. Dall, C.C. DeVille) 92 ROCK THE NIGHT	78	14
20	Fenderella (K. Edmonds	2.3	, -	59 IN TOO DEEP 44 15 K. Elson (J. Tempest)		
27	G. Scelsa, Fenderella) IT'S NOT OVER ('TIL IT'S OVER)	30	6	Genesis, H. Padgham (A. Banks. P. Collins, M. Rutheford) 93 LOOKING FOR A NEW LOVE JODY WATLEY (MCA 52956) ACKNOWLED (MCA 52956) Watley (MCA 52956)	84	22
28	IT'S NOT OVER ('TIL IT'S OVER) STARSHIP (Grunt/RCA 5225-7-DCG) K. Olsen (R. Nevil, J.V. Tongeren, P.Galdston) HEARTS ON FIRE	27	8	60 MEET ME HALF WAY KENNY LOGGINS (Columbia 38-06690) G. Moroder, T. Whitlock (G. Moroder) A. Cymone, David Z. (A. Cymone, J. Watley) 94 SWEET SIXTEEN BILLY IDOL (Chrysalis VS4-43114)	87	15
	BRYAN ADAMS (A&M AM-2948) B. Adams, B. Clearmountain (B. Adams, J. Vallance	e) _		SHATTERED GLASS 67 5 K. Forsey (6. 1001) LAURA BRANIGAN (Atlantic 7-89245) 95 WITH OR WITHOUT YOU	86	20
29	FUNKY TOWN PSEUDO ECHO (RCA 5217-7-R) B. Canham (S. Greenberg)	12	12	Stock, Aitken, Waterman (B. Mitchell, S. Coe) SAY YOU REALLY WANT ME 72 3 U2 (Island/Atlantic ILD 99469) D. Lanois, B. Eno (U2)		
30	LOVE POWER DIONNE WARWICK & JEFFREY OSBORNE	38	4	KIM WILDE (MCA 53130) R. Temperton, D. Rudolph, B. Swedien (D. Sembello, D. Rudolph, D. Spancer, Jr.) T. DuBois, S. Hendricks, Restless Heart	91	17
	(Arista AS-9567) B. Bacharach, C. B. Sager			MAKING LOVE IN THE RAIN 76 3 (M.A. Kennedy, P. Bunch, P. Rose, T. Cerney) 97 NOTHING'S GONNA CHANGE	88	24
31	(B. Bacharach, C.B. Sager) DON'T DISTURB THIS GROOVE THE SYSTEM (Atlantic 7-89320)	18	17	J. Jam, T. Lewis (J. Jam, T. Lewis) 64 DREAMIN' 65 GLENN MEDEIROS (Amberst 311)		
30	The System (M. Murphy, D. Frank) CAN'T WE TRY DAN HILL (DUST WITH VONDA SHEDBARD	37	8	WILL TO POWER (Epic 34-07199) B. Rosenberg (B. Rosenberg) J. Stone, (M. Masser, G. Goffin) 98 WANT YOU FOR MY GIRLFRIEND	94	5
	DAN HILL (DUET WITH VONDA SHEPPARD (Columbia 38-07050) H. Medress, J. Capek (D. Hill, B. Hill)			65 FLAMES OF PARADISE 58 12 4 BY FOUR (Capitol B-5690) JENNIFER RUSH/ DUET WITH ELTON JOHN 99 UNDER THE BOARDWALK	95	7
33	MOONLIGHTING (THEME) AL JARREAU (MCA 53124)	33	9	(Epic 34-07119) A. Goldmark & B. Roberts, R. Kraft (A. Resnick, K. Young)		
	N. Rodgers (A. Jarreau, L. Holdridge)			E. John (B. Roberts-A. Goldmark) TOUCH OF GREY GRATEFUL DEAD (Arista AS1-9606) 79 2 100BIG LOVE FLEETINOOD MAC (Warner Bros. 7-28398) L. Buckingham, R. Dashut (L. Buckingham)	93	19
				GRATEFUL DEAD (Arista AS1-9606) J. Garcia, J. Cutler (Garcia, Hunter) L. Buckingham, R. Dashut (L. Buckingham)		



"CAN'T WE TRY" CAN WE EVER...

HEAT UP RADIO REQUEST LINES.

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"CAN'T WE TRY"

On Columbia Records, Cassettes and Compact Discs.



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KEITH RICHARDS SIGNS WITH VIRGIN-Pictured celebrating the signing of Keith Richards to a long-term, multi-album worldwide solo recording deal with Virgin Records are: (l-r) Nancy Jeffries, vice president, A&R, Virgin Records; Jordan Harris, co-managing director, Virgin Records; Jane Rose, Richards' manager; Richards; and Richard Branson, chairman, Virgin Group.

W/E/A To Rollout Cassette Singles

LOS ANGELES - The Warner/ Elektra/Atlantic Corporation has announced the release of ten new titles in the cassette single configuration, joining RCA, A&M, Arista, MCA, and Motown in the initial rollout of the new format geared toward the teen and preteen consumer market.

In making the announcement, Russ Bach, executive vice president/marketing and development for the W/E/A Corporation, commented "this new format is not only designed to address the issue of the declining sale of 7-inch singles, it is a move designed to fill the changing needs of young or casual music consumers. This is the age of the Walkman and the car radio/tape player. It is a time where for many younger consumers the turntable is not a part of their playback equipment. Producing

and marketing cassette singles is the industry's way of keeping the younger consumer involved in our business."

Titles to be released in this latest wave include new or current product from Madonna, Motley Crue, Fleetwood Mac, Boy George, Atlantic Starr, Simply Red, Sammy Hagar, Stan Campbell, Randy Travis, and Dwight Yoakam.

The industry-wide push for acceptance of the new configuration appears to be beginning in earnest this month. To increase consumer awareness, Arista Records has designed a five-foot tall floor rack to be installed in the 1000 rollout stores participating nationwide. Leading retail chains involved include Wherehouse, Camelot, Tower, Record Bar, and many others.

Westwood One To Acquire NBC Radio Networks

LOS ANGELES-Westwood One Inc. and the National Broadcasting Company Inc. (NBC) recently entered into a letter of intent relating to the acquisition by Westwood One of the NBC Radio Networks and related matters.

Westwood One will acquire the three NBC Radio Networks (NBC Radio Network, The Source and Talknet), including the long-form program unit NBC Radio Entertainment.

"This transaction will create a strategic network radio alliance, which will combine our individual strengths," commented NBC Radio president Randall D. Bongarten, ding that Westwood One is a leade network radio, both in terms of innction and execution. Bongarten furremarked that this relationship will hance service to radio stations and vertisers.

Stated Norman J. Pattiz, chairmar Westwood One Inc., "We are proud this alliance with NBC and of the vait brings to both parties." Pattiz s the companies will be reviewing e other's operations and that he expethat contracts will be signed and necesary regulatory and board approvementations of the companies of the contracts will be signed and necesary regulatory and board approvementations of the companies of the contracts will be signed and necesary regulatory and board approvementations of the contracts will be signed and necesary regulatory and board approvementations.

Teller To Poe: Let Creative Juices Flow

(The following is an excerpt from CBS Records Division president Al Teller's keynote speech to the Bobby Poe Radio Convention on June 26. The focus of his speech is the difficulty inherent in trying to run a creative business from a "bottom-line" point of view. He also touches on the specific problems facing radio and record company policy makers.)

It is this struggle between the demands of our art and the demands of our business that I'd like to touch upon today.

Over the years of my own struggle to balance the analytical and creative demands of our business, I've reached a simple conclusion: the basic key to success in the music business - or any creatively-driven industry - is through total, unshakeable, unwavering dedication, devotion and commitment to the creative process.

Despite the elegant simplicity of the basic principle, I am concerned that too frequently we lose sight of it all then suffer for it.

Ladies and gentlemen, music is rocket science; it's not mathematit's not reducible to a precise set facts and figures from which absolute conclusions can be drawn. If we can tinue to insist that it is, we'll end with nothing more than some moded day version of medieval alchemy explete with wizards wielding maginal formulas guaranteed to solve problems and answer all questic. We'll also end up together in failure.

But we can all take heart, is nightmare is not about to unfold, twon't because music is an extraornary art form which ultimately deta and triumphs over all logic analysis. It unfolds and develops as

(continued on page 16)

NARAS Announces Lifetime Achievement And Trustees Awards

NEW YORK-NARAS has announced the recipients of ten Lifetime Achievement Awards, for artists who have made outstanding artistic contributions to the field of recordings, and three Trustees Awards, special Grammys voted for non-performing contributions "of a broader scope than generally comes within the framework of the Grammy Awards."

The Lifetime Achievement Awards will go to Roy Acuff, Benny Carter, Enrico Caruso (posthumously), Ray Charles, Fats Domino, Woody Herman, B.B. King, Isaac Stern, Igor

Stravinsky (posthumously) and Hank Williams (posthumously).

The Trustees Award winners, all deceased, are the composers Harold Arlen and Jerome Kern and inventor Emile Berliner, "the father of the recording industry."

NARAS is currently considering the possibility of a two-hour television special this fall, to be produced by Grammy show producer Pierre Cossette and aired by CBS, dedicated to the Lifetime Achievement and Trustees Awards.



GOFFIN SIGNS WITH CHAPPELL/INTERSONG – Lyricist Gerry Goffin h signed a publishing agreement between his Lauren Wesley Music (BMI) and t Chappell/Intersong Music Group-USA. Shown in Chappell/Intersong's N.Y. offi are (I-r): Irwin Z. Robinson, president of Chappell/Intersong Music Group-US Goffin; Ellen Goffin, manager for Goffin; and Ira Jaffe, senior vice president, cretive.



DING "ALL THE WAY"-Capitol recording artist Peggi Blu and husnd/band member Ted Pearlman stopped by BMI to let executives Dexter Moore d Gloria Hawkins take a listen to their new single, "All The Way." Pictured (l-Peggi Blu, Greek God Pan, Dexter Moore (executive writer/publisher relans, BMI), Ted Pearlman, and Gloria Hawkins (director writer administration,

Chrysalis Restructures

LOS ANGELES-Chrysalis Records s undergone restructuring following departure of former president Jack

Replacing Craigo is Mike Bone, rmerly senior vice president of arketing and promotion at Elektra cords. In a related move, Jeff drich was promoted to the new posin of senior vice president of rysalis Records International. In his w role, he will assume overall sponsibility for A&R on a worldwide sis for the label which recently estabhed companies in Germany, Holland

Both Aldrich and Bone will report jointly to Chris Wright, chairman of Chrysalis Group PLC, and Doug D'Arcy, president of Chrysalis Records International, who heads a newly created board of the international record company. Aldrich and Bone will both be members of the board of Chrysalis Records International alongside Roy Eldrige, managing director, Chrysalis Records UK; Mike Allen, international director Chrysalis Records Ltd.; and Nigel Butterfield, financial director of Chrysalis Group PLC, the overall Chrysalis parent company.

Elektra's Milgrim and Urso Promoted; Daniel Resigns

ilgrim and David Urso have been omoted to senior vice president arketing and senior vice president omotion at the company, respective-

. Meanwhile, Doug Daniel, a nine ear Elektra veteran, has resigned as ational director of special markets.

Milgrim was previously a vp of arketing and creative services and rso was a vice president of pop romotion. Milgrim joined the WEA rganization in 1974, and in 1977 loved to Warner Bros. as director of rerchandising. Milgrim joined lektra in '84 as vice president of creave services.

Urso joined the WEA organization

NEW YORK - Elektra's Hale in 1971 as promotion marketing manager for Warner Bros. in the Detroit market. In '72, relocating to Los Angeles, he was named WB's west coast regional promotion manager. Urso moved to Elektra in 1981 as vice president of Top 40 music, and in 1983 he was promoted to vice president of CHR promotion.

> Daniel's nine year career started in college promotion, and his various achievements brought him a rapid rise in the company and a number of awards, including: Pop Rookie of the Year '80; Promo Man Of Year, R&B '80 and '82; and the Special Achievement Award in 1981.



**HRYSALIS RESTRUCTURES—Key figures in Chrysalis Records restructuring repictured (l-r): Roy Eldridge, managing director, Chrysalis Records UK; Mike one, president, Chrysalis Records Inc.; Chris Wright, chairman, Chrysalis roup PLC; Jeff Aldrich, Senior vice Paccade International; and Days D'Assa provident Chrysalis Records International; nd Doug D'Arcy, president, Chrysalis Records International.

EXECUTIVES ON THE MC









Yates

Steffen Appointed-David Steffen has been appointed to the position of senior vice president sales and distribution for A&M Records, it was announced by Gil Friesen, A&M's president. Steffen most recently served as vice president, sales.

Yates Named-Brian Yates has been named director of European Operations for Capitol/EMI America-Manhattan, it was announced by Kick Van Hengel, vice president, international, Capitol/EMI America-Manhattan. Yates will be responsible for all aspects of marketing, promotion, and artist development for artists signed to the North American companies as relates to the European marketplace. He joins from his position as managing director of Arista Records, U.K.

Bergenfeld Appointed-Carole Bergenfeld has been appointed to the newly created position of director of special projects for Atlantic Records, it was announced by Atlantic executive vice president/general manager Dave Glew. In this capacity, Bergenfeld will centralize the company's execution of policy regarding its compact disc activities.

O'Connor Joins-Maureen O'Connor has joined Solters/Roskin/Friedman, Inc., as an account executive in the Los Angeles office. She will be involved in the publicity activities of the firm's motion picture, TV, music, personality, and corporate clients. O'Connor spent 14 years with Capitol Records, most recently as director, media and artist relations, west coast.

Atlantic Studios Realigns-Atlantic Studios has announced the following changes as part of its reorganization. Bob Schwall, formerly chief engineer of Right Track studio, has been appointed chief technical engineer; Pam Johnston, formerly assistant manager, has been promoted to studio manager; and Elloitt Federman, formerly quality control engineer, has been named manager of quality assurance for Atlantic and Elektra Records.

Stone Promoted-Steve Stone has been promoted to vice president, general manager, Lorimar Music, it was announced by Sam Trust, president, Lorimar Music. Stone will be handling administration of the Lorimar catalog and supervision of the recently acquired Silverline and Goldline publishing companies.

Fried Appointed-Mark Fried has been appointed to the position of executive, writer/publisher relations at BMI, it was announced by Frances Preston, president and CEO of BMI. Fried will be responsible for signing writers and strengthening ties with publishers and major and independent labels.

Robinson, Alexander Named-Carole Robinson has been named to the position of director, program publicity, MTV and VH-1, it was announced by Barry Kluger, vice president, press and public affairs. Robinson will be responsible for directing public relations and publicity efforts of the two music video networks. She was most recently manager, program publicity, MTV. Also at MTV, Linda Alexander has been promoted to manager, program publicity, Nickelodeon and Nick at Nite. She will be responsible for publicizing the day-to-day programming and on-air promotion activities of the channel. Most recently, she served as publicist, program publicity.

Cohen, Pfeiffer Named-Richard Cohen has been appointed to the new position of vice president Worldwide Home Video for Buena Vista Home Video, it was announced by Bill Mechanic, senior vice president, video, Walt Disney Pictures and TV. Cohen will oversee the domestic and international sales, marketing, operations and distribution of Walt Disney and Touchstone Home Video cassettes. Also at Buena Vista, Bill Pfeiffer has been appointed to the new position of director of video operations, Far East. He will be based in Tokyo and will be responsible for oversceing sales and operations for Japan and other markets in the Far East.

Gell Appointed-The Sony Video Software Company has appointed Ron Gell manager of acquisitions. Gell most recently held the post of manager of special projects. Prior to joining the New York based software manufacturer, Gell held positions with Atlantic Records and Polygram Records.

Richards Promoted-Dcan Richards has been promoted to operations manager of the Satellite Music Network's StarStation adult contemporary format. He has been an air personality on StarStation since December, 1985.

Magid Joins-Beverly Magid has joined Guttman & Pam Ltd. in the capacity of vice president and head of one of the firm's two Performing Artists Divisions. She was most recently senior account executive at Solters/Roskin/Friedman.

Becker Hired-Lauren Becker has been hired as vice-president of marketing of International Video Entertainment, Inc. a division of Carolco Pictures, Inc., it was announced today by Ralph King, sr. vice-president of marketing for the company. Prior to joining IVE, Becker spent two years as director of advertising for Record Bar, Inc.

Foster Appointed-Christine Foster has been appointed president of the motion picture and television division of the Walsh Communications Group, Inc., it was announced by Tom Walsh, chairman of the board.

SINGLE RELEASES

OUT OF THE BOX

WHITNEY HOUSTON (Arista AS1-

Didn't We Almost Have It All (4:56) (Prince Street/ASCAP-Willin' David -Blue Sky Riders/BMI) (Masser-Jennings) (Producer: M. Masser)

Second single from "Whitney" is an immediate follow-up to her #1 smash first single. This bittersweet torch song flows in a matter reminiscent of her mega-hit "The Greatest Love Of All" and should score as highly in the Top 40 and Adult Contemporary arenas.



OUT OF THE BOX



LISA LISA AND CULT JAM (Columbia 38-176141)

Lost In Emotion (3:59) (Forceful admin. by Willesden - Willesden - My! My! admin. by Careers/BMI) (Full Force) (Producers: Full Force)

This paean to the free, happy blithely romantic days of the mid 1960's starts with a simple "Under The Boardwalk" melody line, and slides smoothly into an upbeat, doo-wop cut of funky optimism. Perfect summertime sound - should challenge for the top of the Urban and Top 40 charts.

OUT OF THE BOX

EUROPE (Epic 34-07282)

Carrie (4:29) (Screen Gems-EMI/BMI) (J. Tempest-M. Michaeli) (Producer: K. Elson)

This follow-up to the Scandanavian "The band's first hit Final Countdown' showcases a slower, more introspective vein of songwriting. An 80's cross between Chicago and Styx, Europe is capitalizing on the newfound mainstream acceptance of heavier rock, without sacrificing their original vision.



OUT OF THE BOX



COCK ROBIN (Columbia 38-07123) Just Around The Corner (4:12) (Nurk Twins – Edwin Ellis admin. by Nurk Twins/BMI) (P. Kingsbery) (Producer:DonGehman)

Darkly ominous, brooding yet hopeful - a brilliant cut. The spare arrangement slides menacingly underneath Peter Kingsbery's emotive vocals, then explodes into a shimmering, dramatic chorus. Highly original sound, with the Call and Prefab Sprout possible reference points. Take a listen...

FEATURE PICKS

SURFACE (Columbia 38-07257)

Lately (4:05) (Colgems-EMI/ASCAP) (B. Jackson-D. Townsend-D. Conley) (Producer: D. Conley-D. Townsend-B. Jackson)

Urban flavored trio enjoyed surprise crossover success with "Happy." Luscious harmonies are the rage here, propelling this silky ballad forward.

THE POINTER SISTERS (MCA MCA-53120)

Be There (3:54) (Ensign - Off Backstreet - Franne Gee - Rightsong/BMI) (Willis-Golde) (Producer: Narada Michael Walden)

High-energy funk fire from The Pointers, courtesy of the "Beverly Hills Cop II" soundtrack. The same grooves that worked so well with "Neutron Dance" are reshaped here, contributed by the same writing and production teams.

EXPOSE (Arista AS1-9617)

Let Me Be The One (3:56) (Panchin/BMI) (L. Martinee) (Producer: L. Martinee) Dance sensations of the year are back after reaching the top of the charts with their previous single efforts. This time the divas are less frantic, more sensual and playful, and more controlled.

GOWEST (Chrysalis VS4 43141)

Don't Look Down - The Sequel (4:20) (ATV/BMI) (Cox-Drummie) (Producer: Gary Stevenson)

Keyboards alternately jab and cascade, and the overall treatment shines brightly throughout this sparkling cut. Glossy pop feel with rock edge recommends this to Top 40.

PEPSI AND SHIRLIE (Polydor 885 470-7 DJ)

Heartache (3:32) (Dejamus/ASCAP – Handle/PRS) (Fernando-Fernando-Brown) (Producer: P. Fearon-T. Fernando)

Former side-girls for Wham! step out on their own with this funky, glistening number. Already big in Britain, this duo has the right sound to score on the continental dance scene.

FROZEN GHOST (Atlantic 7-89225)

Promises (3:50) (I'm In The Money - Don Valley/BMI) (A. Lanni) (Producer: A.

Canadian rockers with flair for dramatic arrangement in their second single release. This swirling, evocative midtemop cut with echoes of The Fixx is a haunting, lonely song destined for strong AOR reaction.

STARPOINT (Elektra 7-69451)

The More We Love (4:00) (Philesto – Harrindur/BMI) (E. Phillips) (Producer: L.

The four Phillips brothers lay back on this powerful Urban ballad, and let vocalist Renee Diggs steal the show with a Whitney-styled performance of heartfelt love.

JOHN FARNHAM (RCA 5264-7-RAA)

Pressure Down (3:50) (Irving/BMI) (H. Bogdanovs) (Producer: Ross Fraser)

Farnham is Australia's leading domestic album seller, and it is easy to see why here. A summer's breeze of a pop tune, with razor-sharp production, muted power chords, Winwood-styled keyboards, and a step-down chorus to crank up and sing

STEVIE RAY VAUGHAN & DICK DALE (Columbia 38-07340)

Pipeline (2:58) (Regent/BMI) (B. Spickard-B. Carmen) (Producer: Gary Usher &

David Kahne)
The ''Back To The Beach'' soundtrack offers this smoking gem - a re-make of Dale's classic 60's surf smash. Vaughan adds lightning flashes of red-hot Texas blues to flesh out the instumental rave-up.

RECORDS TO WATCH

MONDO ROCK (Columbia 38-07260)

Boom Baby Boom (3:54) (Walsing admin. by Copyright Management – Eric McCusker – Doo Dah admin. by Copyright Management/BMI) (J.J. Hackett-E. Barry) (Producers: Jason Corsaro-A-ha-John Barry) McCusker-R. Wilson) (Producer: Bill Drescher)

DANFOGELBERG (Full Moon/Epic ZSS 176149)

Lonely In Love (4:07) (Hickory Grove adm by April/ASCAP) (Fogelberg) (Producers: Dan Fogelberg and Russ Kunkel)

UB40 (A&M AM2961)

Cherry Oh Baby (3:12) (Colgems-EMI/ASCAP) (Eric Donaldson) (Producers: UB40)

MASONRUFFNER (CBS Assoc. ZS4 07305)

Dancin' On Top Of The World (3:39) (Great South - Mike & Jules/ASCAP) (M. Warner Bros/ASCAP) (T. Allen-G. Jones) (Producer: T. Allen) Ruffner) (Producer: Dave Edmunds)

A-HA (Warner Bros. 7-28305)

The Living Daylights (4:05) (ATV - United Lion/BMI) (Pal Waaktaar-John

SKAGARACK(MCA MCA-53138)

I'm Alone (3:50) (Moonwalk/ASCAP) (T. Schmidt) (Producer: J. Eliasson-T. Schmidt-S.S.Short)

THE WINANS FEATURING ANITA BAKER (Qwest 7-28274-A)

Ain't No Need To Worry (4:12) (Marvin L. Winans/ASCAP) (Marvin Winans) (Producer: Marvin Winans)

GLENN JONES (Jive 1049-7-JAA)

We've Only Just Begun (4:51) (Willesden - Johnnie Mae/BMI - LuElla -

ALBUM RELEASES

OUT OF THE BOX

WHO'S THAT GIRL - Original Motion Picture Soundtrack - Slre/WB 25611-1 - Producers: Various -List:\$8.98 - Bar Coded

Madonna's latest vehicle coincides with her tour and single of the same name. The LP features four new cuts from the material girl, all of which will probably soar up the charts. The title cut is already flying high as the lead single, look for "Can't Stop" and the pretty ballad "The Look Of Love" to follow. LP also features Club Nouveau, Scritti Politti, and Coati Mundi.



OUT OF THE BOX



10,000 MANIACS - In My Elektra 960738-1 - Produc r: Asher - Llst:\$8.98 - Bar Code

Second LP from New York fulfills the destiny of their brillian debut collection. Vocalist Natalie Mychant is the star here - her uniquely transparent vocal style floats tantalizingly within reach of the shimmering melodies. Peter Asher's cohesive production has focused the sound slightly without compromising the airy

NEW AND DEVELOPING

SWING OUT SISTER - It's Better To Travel - PolyGram 832 213-1 Q-1 - Producer: Paul Staveley O'Duffy -List:\$8.98 - Bar Coded

The thickly textured sound is layered with horns to fill out the various moods. This record's glossy grooves flow like a waterfall under Corrine Drewery's brightly sensual alto tones. The overall treatment is dense, but the parts fit together seamlessly - check out the first single, "Breakout." Smooth, smooth, smooth.



EW AND DEVELOPING



ALEXANDER O'NEAL - Hearsay -Tabu FZ 40320 - Producers: Jimmy Jam & Terry Lewis - List:\$8.98 -Bar Coded

A true summertime party album from the Jam/Lewis FlyteTyme hit factory. O'Neal's satiny Urban stylings have already pushed "Fake" to the top of the black singles chart, and it is starting to cross to Top 40. Between-song party chit-chat lends an authentic air to the whole project.

FEATURE PICKS

& Tom Verlaine - List:\$8.98 - Bar Coded

First U.S. release in three years from former Television frontman. Quirky, demanding, wrenching, compelling. His far-ranging influence can be heard from Lou Reed and Tom Waits to Lloyd Cole, Tommy Keene, and Matt Johnson. These mind-sparking tales grab the listener by the forelock and force a closer listen - attention must be paid.

MICHAEL TOMLINSON – Still Believe – Cypress 661 116-1 – Producers: Daniel Bayes Deardorff & Michael Tomlinson – List:\$8.98 – Bar Coded

Young songwriter, big in Seattle, combines the vocal instincts of Christopher Cross with the lustrous pop feel of Michael McDonald. Clean, upbeat sensibility.

THE ICICLE WORKS - If You Want To Defeat Your Enemy Sing His Song -Beggars Banquet/RCA 6447-1-H - Producer: Ian Broudie - List:\$8.98 - Bar

Stately without being pretentious, The Icicle Works fly high on the strength of poignantly hopeful, and this LP features the glorious "Understanding Jane."

ELEANOR - Jungle Wave - Columbia FC 40822 - Producer: Eleanor Academia - List:\$8.98 - Bar Coded

Ambitious project seeking to fuse ancient non-Western and comtemporary wrote and arranged all (save one) of the quirky, eclectic, and occasionally fascinating songs.

JOHN WHITE - Night People - Geffen GHS 24152 - Producer: Rahni Song -Llst:\$8.98 - Bar Coded

Debut LP from 22-year old Pennsylvania native with roots in gospel, whose full, expressive voice belies his years. The first single, "(Can't) Get You Out Of My leaning stations. System' is starting to see some B/C action.

TOM VERLAINE - Flash Light - I.R.S. IRS-42050 - Producers: Fred Smith NEW MODEL ARMY - Capitol CLP-46928 - Producers: Sullivan/Heaton -Bar Coded

A seven song teaser in between full length LPs for this maniacal British trio. Politically conscious lyrics fold in over one of the strongest, most fluid rhythm sections in rock. Just might be Britain's best young band.

THIRD WORLD - Hold On To Love - Columbia FC 40400 - Producer: Third World/Kenneth Gamble & Leon Huff - List: \$8.98 - Bar Coded

Reggae-tinged pop, with production and songwriting help from the legendary team of Gamble and Huff.

THE SILOS - Cuba - Record Collect RC-22 - Producer: The Silos

Darkly tinted, full of fuzz guitar and backing strings. Tailor made for college radio, with promise of a bright future.

FORCE MD'S - Touch And Go - Tommy Boy TBLP 25631 - Producers: Various - List:\$8.98 - Bar Coded

This album is characterized by flawless harmonizing and oh-so-sweet arrange-Ian McNabb's energized songwriting and optimistic vocalizing. Tunes are often ments, deftly aided by quick splanes of pastel keyboard colors and light touches of percussion. Perfect for Urban and Quiet Storm formats.

DIO - Dream Evil - Warner Brothers 25612-1 - Producer: Ronnie James Dio List:\$8.98 - Bar Coded

Former Black Sabbath frontman proves he can still kick some scrious tail. His Western musical styles. Featuring the vastly talented Eleanor Academia, who distinctive and powerful voice immediately places this release above the glut of cloned dime-a-dozen metal mongers on the market today.

SKAGARACK - MCA MCA-42014 - Producers: J. Eliasson/T. Schmidt/S.S. Short - List:\$8.98 - Bar Coded

Quintet from Denmark leaps into the huge shoes of Bon Jovi and Europe with musclebound, yet brightly melodic songs. Could see some Top 40 response at rock-

RECORDS TO WATCH

GROVER WASHINGTON, JR. - Strawberry Moon - Columbia FC 40510 -Producer: Grover Washington, Jr. - List: \$8.98 - Bar Coded

FASTER PUSSYCAT – Elektra 60730-1 – Producer: Ric Browde – List: \$8.98 -Bar Coded

THE JOHNNY Z. BAND - Bring Back The Night - Cypress 661 113-1 -Producer: John Zambetti - List:\$8.98 - Bar Coded

THE CRIPPLES - Unfaithful Legends - Dr. Dream DDLP8704 - Producer: Bob Brown & Robert Smith

WILLIAM ORBIT - Orbit - I.R.S. IRS-42019 - Producer: William Orbit -List:\$8.98 - Bar Coded

WHAT IF - RCA 5909-1-R - Producer: What If/Mick Guzauski - List:\$8.98 -**Bar Coded**

GENERAL KANE - Wide Open - Motown 6238ML - Producers: Mitch McDowell and Curtis Anthony Nolen - List: \$8.98 - Bar Coded

UROY - Music Addict - RAS RAS 3024 - Producer: Prince Jazzbo -List:\$8.98 - Bar Coded

THE HENRY ROBINETT GROUP - Artful Balance ABI-7207 - Producer: R. Porter-D. Houston-H. Robinett - List:\$8.98 - Bar Coded

LOUDNESS - Hurricane Eyes - ATCO 90619-1 - Producer: Eddie Kramer -List:\$8.98 - Bar Coded

JUDY TENUTA – Buy This, Pigs – Elektra 9 60746-1 – Producer: Bob Kaminsky – List: \$8.98 – Bar Coded

DIMPLES - Tellin' It Like It Is - Columbia BFC 40859 - Producer: Dimples and Brenda Wilson - List: \$8.98 - Bar Coded

Cash Box August 1,1987

POINTS WEST

ACE-LIFT-Okay, so we've devoted an inordinate amount of ink to a building lately in this space, but it ain't just any ol' edifice, it's the Capitol Records Tower, the first major-label headquarters on the West Coast. Recently we mentioned the circular building's peculiar architecture (resembling a stack of records with a needle on top), and the way its awnings went crashing to the ground in that rully, rully fab sequence in the movie Earthquake (while also mentioning the fact that label artist Steve Miller recently got a star on the Hollywood Walk of Fame, which runs past the Capitol doorstep). Did we know, at the time, that Capitol was planning a party to celebrate the 31year-old building's renovation?



Indeed, we did not. Fact is, the company staged a bash at its freshly restored digs last week, where such celebs as Peggy Lee, Martha Davis, Ima Sumac, Duran Duran and Ella Mae Morse (who had the label's first hit single in 1942, a ditty called "Cow Cow Boogie") were expected, as of presstime, to be in attendance. Aside from a lot of new paint, both inside and out, the face-lift extends to the editing suites, which, among other things, have new consoles; the windows, which were tinted gray; the Capitol signs - re-lit at the party - for which new molds were made; and the Tower's beacon (meant to resemble a stylus), which has beeped out the word "Hollywood" in morse code to passing air traffic since 1956, has been fully restored (since going on the blink in recent months). As far as the cost, the restoration is on-going, and no current estimates were available from the label. Incidentally, the Capitol Tower, which cost \$2 million to build in 1955-56, was the first airconditioned high-rise office building in Hollywood. It's also said to be the first circular high-rise office building ever built. Class dismissed.

BLONDE **BOMBSHELL-Sire** recording artist Madonna has been getting darned good reviews for her

colossal "Who's That Girl" tour, which breezed into Anaheim last week like a hot Santa Ana wind from the nearby hills of the same name. And while most critics liked her others were equally concerned about the little Michigander's seemingly reckless request that some 50,000 fans, "Come here." I mean, she actually stood there on stage said "Could everyone, uh, come here? ... Those guys in the yellow jackets were just hired to annoy you." Annoy you, and keep you from trampling each other to death. Meanwhile, and might we say with perfect timing, the soundtrack to the Blonde One's perfectly titled film, Who's That Girl, has hit the streets. She co-produced, co-wrote and performs four of the album's nine songs. Also featured on the album are tunes from Club Nouveau, Scritti Politti, Coati Mundi, Duncan Faure and Michael Davidson. Numerous producers conparticularly Madonna partners-in-hits Patrick Leonard and Stephen Bray.



BEAT FARMERS-Just in from the Beat Farmers, "The Pursuit of Hap-piness" on MCA/Curb.

TARANTULA-Bob Dylan's 1966 cult classic novel, "Tarantula," opens as a play August 14 at Santa Monica's Powerhouse Theatre. Directed by Darrell Larson, the book has been adapted into a multimedia evening, featuring original music written by the play's eight cast members. According to the show's producer, Jeane Field, "Dylan is very interested in seeing a theatrical interpretation of Tarantula." So are we. The play will be in previews August 6 - 9, and again on August 13. Tickets are \$15 (plus service charge) and can be had in advance through Theatix (213) 466-1767, or at the box office on the night of the perfor-

IN PARTING-The Pandoras are in the studio at the Village Recorder, mixing their forthcoming Elektra LP with Bill Drescher producing, as are the Dickies, who are tracking at the Recorder with Jim Faraci producing ... The Monkees (the originals) release their first album in 18 years August 19. The album, released by Rhino Records, was produced by Britisher Roger Bechirian (Elvis Costello, Nick Lowe, Lena Lovich et. al.) ... Bye, y'all!

Gregory Dobrin

COVER STORY

Richard Marx Steps Into The Limelight

Gregory Dobrin

LOS ANGELES-"The irony of it all is that most of the songs on this record were on the demo tapes that I sent to every record company in the world, and they all said, 'You suck!'"

Richard Marx is on the phone from Cincinnati, one of the stops on his current club tour, discussing his self-titled debut Manhattan album, and addressing the crap shoot that most singer/songwriters are engaged in if they've got any aspirations toward

landing a recording deal.
"I know a lot of struggling writers and singers read Cash Box," he continues, explaining why he chose this particular forum for his observations."The idea that any one of those people should give up because they've been turned down - they should just remember that 90 percent of the people who make the decisions as to whether somebody gets signed could not hum a note of music if their lives depended on

Marx' words might have been an addendum to his current hit single, "Don't Mean Nothing," and its scathing view of Hollywood. Cynical stuff harsh, even - especially for a 23-yearold. But his remarks, meant to encourage, more than scold, are qualified by a surprising number of years in the recording business. Would you believe

Marx made his professional debut as a singer at age five, doing commercial jingles written by his father, Dick Marx, a Chicago jazz pianist-turnedjingle writer/producer (his mother, Ruth Marx, is also a singer). Singing spots for such products as Peter Pan Peanut Butter and Nestle's chocolate, he provided vocals for commercials until he was 17, when he began writing his own songs, and decided to get out of the jingle business.

A year later, Marx' demo tape caught the ear and interest of Lionel Richie. He then left his native Chicago

and moved to L.A., where Richie signed him on as a back-up singer on his debut solo album (he can be heard on such Richie hits as "You Are," "All Night Long" and "Running With The Night"). Marx then cowrote "Crazy" and "What About Me" with Kenny Rogers, ballads which both went #1. Chicago's "Good For Nothing," Philip Bailey's "Love Is Alive" and Durell Coleman's Is Alive" and Durell Coleman's "Somebody Took My Love" followed, and Marx' stature as a hit songwriter was established.

Trouble was, he had his own ambitions as a recording artist, but feedback from the labels was hardly positive. What he wanted to record was

rock'n'roll.

'It just happened that the kind of music that I was involved with before doing this record, in order to eat, was mostly pop/MOR kind of stuff, and it was a great way to pay the rent, you know, but it was frustrating for me because there's writing that kind of music to survive, and there's writing rock'n'roll for yourself. I was going home every night and writing my little rock'n'roll songs, hoping that someday I'd get a deal. Finally, after five years in L.A., it happened.

It was Bobby Colomby, founding member of Blood Sweat & Tears and a close friend of Marx, who introduced him to Manhattan Records president Bruce Lundvall, who signed him to the

label last year.

It was just the break Marx had been hoping for. "Bruce Lundvall didn't want me to change anything, he just wanted me to do what I did," he remembers. "There were no expectations as far as hit singles or anything like that. He just gave me the room to do what I wanted to do."

Colomby was also instrumental in bringing Marx together with David Cole, with whom he wound up co-producing the album. "I was originally

NEW FACES TO WATCH

That Petrol Emotion

That Petrol Emotion's "Babble" is turbulent, tuneful, angry, crashing, brooding, abrasive, and intelligent - in short, a smashing U.S. debut by one of the U.K.'s best bands.

The album captures the tension of oppression and political struggle on a personal level. Because most of the band members grew up in Northern Ireland, their battle-scarred view comes from the street, the bomb shelter, and even the morgue - not from the armchair or the academy.

"There were two people in my class at school who joined the I.R.A. and got killed in the last decade," says bassist Damien O'Neill. "It's very scary. You hear about it and say, 'jeez, I know him.' (pause) I knew him.'

"We became very politically aware at a young age. And British troops came in, so it was in front of me all the time - all this shit, this bombing and stuff," he says.



'Everybody has some sort of story to tell," says guitarist Reamann O'Gormain. "Like my friends, they joined the I.R.A. and were actually killed."

But because politics is such a personal matter for them, they don't see "It's more TPE as political. humanitarian,'' says O'Gormain. "There's no sort of subjective

"We just state the facts about strip



going to produce most of the album myself, and I was looking for an engineer. The more I hung with David, the more I thought, 'This guy's going to be a great engineer, but maybe I need somebody on the other side of the glass to really push me harder.' The best move I made was having him coproduce the record. We became a great team.'

The result is a pop-inflected rock album featuring Marx' melodically rough-edged vocals, and including the songwriting input of the likes of Fee Waybill and Michael Omartian. It's first single, "Don't Mean Nothing," (an Eagles-ish-sounding tune, featuring Joe Walsh on guitar and Timothy B. Schmidt and Randy Meisner on background vocals) is already taking the Cash Box pop singles chart by storm.

The album's second single, a dance rocker entitled "Should've Known Better," is slated for a mid-August

release. A video for the tune, directed by Dominic Sena, was recently completed.

Meanwhile, Marx is doing a series of national club dates - his first time ever performing live. "All I can tell you," Marx says with enthusiasm, "is that I have so much fun with this band, that the audience seems to have fun right along with us." On August 7, he begins opening for REO Speedwagon.

Are other label executives eating their previous remarks? Maybe so. Marx has, after all, proven that given the proper support, artists with some of the best and most unequivocal rejections in the business can make it.

Even so, Marx' interest lies mainly in perfecting his craft, rather than simply capitalizing upon it. "My only goal in this whole thing is that this album do well enough so that I can make another record," he maintains. "Anything else that happens is icing on the cake."

searching, about prevention of terrorism. Facts. About what's really going on," says Damien O'Neil, whose brother Sean is also in the band.

Adds O'Gormain: "There's a lot of sort of liberal-minded people (in Ireland) and they seem to leave, or they're forced out because their ideas don't fit in. There's a very conservative streak, especially because the country is dominated by the church as well."

TPE is as brave and strident as the Clash, as bristly as The Sex Pistols, and as brash as The Doors. And the band is anything but wimpy about its rock 'n' roll; as vocalist Steve Mack sings on "Creeping To The Cross," "I would rather be the devil than go creeping to the cross."

There's also an internationalist flavor to That Petrol Emotion evinced by their predilection for hip hop ("Big Decision") and the fact that they're an Irish-British band fronted by an American singer (Mack is from Seattle, Washington). It's this absence of cul-

tural coding that makes them prime contenders for breaking the U.S. market.

Their commercial prospects are promising. Their first album, "Manic Pop Thrill" (Demon) sold more than 30,000 copies, and was number one on the U.K. indie charts for six weeks. With Polydor's help, "Babble" may turn into the left field hit of '87. Indeed, they have already created a buzz in the U.K. and were perhaps the most-talked about band during the recent New Music Seminar in New York.

"Me and Steve went to the Cat Club last night and we didn't have our passes so we tried to get our way in," says O'Gormain. "We said, 'we're from That Petrol Emotion' and he said, 'yeah, great band, come on in.' So I think we're a bit known now. This is great."

That Petrol Emotion returns to the U.S. for an extended tour of club-sized venues in October.

Paul Iorio

EAST COASTINGS HE BEST PART of the arwe

tists panel at the New Music Seminar (see previous issue for full report on NMS8) was when Al Green sang the lyrics "Why am I a happy man?" into the mike. Otherwise it was a lackluster panel with lots of predictable talk, despite the best efforts of moderator Gary Gersh and some rousing comments by Clrcle Jerks' Keith Morris. Things heated up a bit (to lukewarm) when they started talking about success. Robbie Nevil said he waited ten years for his "big break." Morris said he's waited eleven and still hasn't gotten it. "What is the big break? And what happens once you get it? The big break: is that a crack in ceiling where the money falls down?" said Morris, cupping his hands for coins. "We made our first album on a pot deal. We don't sit around waiting for the big so-called break. We make our own breaks. We go out and bust our ass, pile all the equipment in the back of a van, and let's just go do it.' Gwen Guthrie remarked that getting a major label deal is just the start of a lot of hard work. "When you get your big break you still have to make things happen," she said. "The pressure to come up with a single like the one you came up with previously - I get that now. I'm in the studio mixing my upcoming album and the comments are like: if you could just find a nice song, like that 'Rent,' that 'Rent.'" Dion DiMucci, who first found fame as a teenager, gave a more sober view of stardom. of people have died over the last thirty years, never coming to a full knowledge of the truth," he said. 'They think music is gonna save them or being famous is going to be the magic. And I've seen people stand in the spotlight and get fried. There's more to it than just the big break." Censorship also came up on the panel, with DiMucci and Morris, whose band is targeted by the PMRC, making the most forceful points. "I found out as time went on that the more freedom I had, once



LONE STARS - That's Keith Richards greeting Hightone's Joe Ely after Ely's NMS gig at NY's Lone Star Cafe July 14. Opening was Webb Wilder and The Beatnecks.

I had the freedom to express myself anyway I wanted, it seemed like I became more responsible," said DiMucci. "But I needed that freedom." "My band has a problem with the PMRC at the moment," said Morris. "You've got to look at them as real plastic people, they're not even listening to what we're saying. We're just human beings expressing ourselves.....We all have brains and

we can establish better right; we don't need anylous that. Maybe a five year standard down the road they'll know "



GREEN IS BLUES – Al Green was one of the artist panelists at this year's New Music Seminar. Green stole the show when he sang the lyrics "Why am I a happy man?" into the mike.

Elsewhere on the censorship front, Charles M. Young's interview with PMRC topper Tipper Gore is in the current issue of *Musician*. At one point, Gore sounds a bit like *SNL's* Church Lady: YOUNG: What's wrong with a song like "Sugar Walls"? All it does is depict a woman in a high state of sexual arousal. GORE: Which you think is perfectly fine. And many people think is perfectly fine. What about all those other people who think, "Wow, that's going a bit too far in the public domain." And we all own a little bit of the public domain. YOUNG: Those people can turn off the radio and not buy the record.

Elsewhere in the article, Gore argues that it's not censorship if the government does it legally: YOUNG: ...the FCC contacts the radio station, and the radio station has to obey, or the FCC will vank its license. GORE: Of course. YOUNG: That's censorship. GORE: I would not agree with that. YOUNG: The definition of censorship is the government's power to restrict expression. So the FCC is empowered to restrict expression. That's censorship. GORE: No, I don't agree that that's censorship. In the first place, whatever action the FCC would take has to be legitimate legal action, which is not censorship....If the FCC has the responsibility to provide the oversight function to the broadcast industry, we should encourage them to do it in the public interest. That's legitimate.

TOURINGS - Those rockin' Replacements are doing another New York show, May 27 at the Ritz....Marshall Crenshaw plays the Ritz August 1, in support of his "Mary Jean And Nine Others" (Warner Bros.) album, and The Ramones do two nights there August 14 and 15....The Butthole Surfers are at the Cat Club July 28....Homestead's Phantom Tollbooth play Tramps July 30....Persian Gulf and the Whirling Dervishes are part of a triple bill at Maxwells' July 31, and Pussy Galore headlines there August 1....The Ned Sublette Band is at the Lone Star Cafe July 28, and The Radiators, newly signed to Epic, play there for three nights, July 30 thru August 1.

Paul Iorio

ON JAZZ

ASSING ON-Trumpeter Howard McGhee died July 17 in New York after a long illness. McGhee was a fiery first generation bebopper whose vigorous, keening attack graced hundreds of bandstands and record sessions. Although McGhee was inactive for a number of years, I remember attending a record session in the late-'70s in which he and Benny Bailey snarled through some fiery two-trumpet pieces. Howard McGhee, "Maggie" as he was frequently known, was 69.

Photographer Bob Parent died in New York June 5. Parent photographed the jazz scene from the 1940s until shortly before his death, amassing over 100,000 photos, some of them the most famous images ever taken of jazz musicians. Bob Parent was 63.

CALLING COLLECTORS-The International Association of Jazz Record Collectors will hold its 23rd convention August 12-15 at the Atlas Pacifica Hotel and Convention Center in Culver City, California. There will be concerts, speeches, films, records and books for sale, and a whole lot of talk about 78s, 10-inch LPs, maybe even CDs. For information about the event, contact the IAJRC at (213) 660-9061 or by mail to Box 1571, Glendale, CA 91209.



DOCTOR BUHAINA – Art Blakey (l) and Phil Ramone congratulate each other after copping honorary doctorates at this year's Berklee School Of Music commencement.

KEY NOTES-What could be better than the 21-record boxed set, "The Complete Keynote Collection," that PolyGram put out last that PolyGram put out last year? That's right, "The Complete Keynote Collection" on CD, and now, not surprisingly, PolyGram has begun releasing a good hunk of that collection on compact disc under the banner of "The Essential Keynote Collection." The first five sets have just been issued, with five more due in August. They are "The Complete Lester Young On Keynote" (which immediately takes its place as one of the most essential jazz CDs yet released), "The Complete Lennie Tristano On Keynote," "Early Bebop" (Red Rodney, Dave Lambert etc.), "Roy Eldridge and the Swing Trumpets" (dates by Roy, Charlie Shavers, Jonah Jones, Buck Clayton, Joe Thomas and Emmett Berry, and the only double-CD of the first issue) and "The Fabulous Ellingtonians" (dates by Johnny Hodges, Rex Stewart and other Ellington alumni). Much of this music, as I explained here last year in a review of the boxed set, is brilliant,

filled with a majesty and grace that is often breathtaking. The transfers (although, as always, when they crackled on record, *hoo-boy*, do they crackle on CD) are quite excellent.

Other recent jazz CD reissues include "For You For Me For Evermore," tracks by the Artie Shaw Orchestra with strings and a 21-year-old Mel Torme (Musicraft), and a pair of two-CD compilations from DRG's Disques Swing line: "Ridin' in Rhythm," featuring some exceptional early Coleman Hawkins and Benny Carter, and "Jazz in the Thirties," featuring, among others, Joe Venuti, Benny Goodman and Gene Krupa.

NAJ NOTES-The Los Angelesbased National Academy of Jazz, which is "dedicated to the advancement and artistry of jazz and to establishing chapters throughout the country so that we can become a major force in helping make more Americans aware of the complete spectrum of music we call jazz," has upped its two-year-old Board of Directors from 15 to 25 members. The NAJ brain trust now consists of Ray Avery, Frank Capp, Allyn Ferguson, Bob Florence, Terry Gibbs, Red Holloway, Phil Hulsey, Ralph Jungheim, Sandra Kimberling, Mauri Lathower, Luis Conte, Bernie Lewak, Mundell Lowe, Marty Morgan, Chuck Niles, Kirk Pasich, Dave Pell, Sue Raney, George Rappaport, Pancho Sanchez, Jim Shatz, Terri Tilton, Jim Washburn, LaRue Brown Watson and Jack Wheaton. The NAJ's next membership meeting will take place on July 30 at the Hollywood Musician's Union, 817 N. Vine St., and Bill Henderson, Jimmy Witherspoon and the Britt & Brown Sextet will perform.

ROUND MIDI-In one of the great ironies of the day, Dexter Gordon, in Europe on his first jazz tour in four years, was prevented from entering Paris earlier this month when the computers at immigration control turned up a 20-year-old drug rap. Ironic because not only has Dexter Gordon been in France numerous times since then but that, of course, is where he filmed "Round Midnight" and, to boot, where he was last year made a chevalier in France's Ordre des Arts et des Lettres, a highlyprized honor. In any case, after five hours of moping in the airport, Long Tall Dexter was loosed upon France. Dexter told the International Herald Tribune's Mike Zwerin that next time he comes to France, he's going to be wearing his chavlier medal.

BOPPING AROUND—In the hippest major label signing of the year, RCA Novus was pacted a deal with soprano saxophonist Steve Lacy, one of the towering giants of modern jazz...Bandleader Bob Florence was presented with the Los Angeles City College's "Outstanding Alumnus Award" at that school's recent graduationceremonies.

Lee Jeske

CASH BOX JAZZ ALBUMS

Tit	le, Artist, Label, Number, Distr	ibut	or			8
*=	Available on Compact Disc					
	Platinum (RIAA Certified)		W			
_	Gold (RIAA Certified)	L W	O C	DIGITAL DUKE DUKE ELLINGTON ORCHESTRA (GRP GR 1038)	21	6
1	DUOTONES¤ KENNY G.(Arista AL8 8427)	1	49	22 STILL LIFE (TALKING) PAT METHENY GROUP	22	2
2	A CHANGE OF HEART DAVID SANBORN (Warner Bros. 27479-1)	2	27	(Geffen GHS 24145) 23 WONDERLAND STANLEY TURRENTINE (Blue	23	13
3	FOUR CORNERS THE YELLOW JACKETS (MCA 5994)	3	10	Note BT 85140) 24 THE GOOD AND		
4	NAJEE'S THEME¤ NAJEE (ST 17241)	4	35	BAD TIMES¤ THE CRUSADERS (MCA 5781)	24	35
5	MICHAEL BRECKER (MCA/Impulse 5980)	5	13	25 BLUE MATTER¤ JOHN SCOFIELD (Gramavision 18-8702)	25	22
6	JONATHAN BUTLER (RCA/Jive 1032-1-J)	6	8	26 DISCOVERY LARRY CARLTON (MCA 42003)	26	3
7	COLLABORATION GEORGE BENSON/EARL KLUGH (Warner Bros. 25580)	7	5	27 CINEMAGIC DAVE GRUSIN (GRP GR 1037)	27	6
8	LIGHT YEARS THE CHICK COREA	8	9	THE STARTING FIVE JIMMY McGRIFF (Milestone 9148)	28	5
9	ELECTRIC BAND (GRP GR 1036) SPONTANEOUS			29 QUARTET WEST¤ CHARLIE HADEN	29	4
	INVENTIONS¤ BOBBY McFERRIN (Blue Note BT-85110)	9	49	(Verve/PolyGram 831 673-1) 30 IRRESISTIBLE FORCES	30	11
10	ROLES¤ JOE SAMPLE (MCA 5978)	[,] 10	12	JACK DEJOHNETTE (MCA Impulse 5992)		
11	THE OTHER SIDE OF ROUND MIDNIGHT FEATURING DEXTER GORDON (Blue Note BT 85135)	11	32	31ORNETTE IN ALL LANGUAGES ORNETTE COLEMAN (Caravan Of Dreams DDP 85008)	31	2
12	FREEDOM AT MIDNIGHT DAVID BENOIT (GRP 1035)	12	10	32 EARTHWORKS BILL BRUFORD (Edition EG ED 48)	32	3
13	A NICE PLACE TO BE¤ GEORGE HOWARD (MCA 5855)	13	35	33 THE HAMMER ANDY NAREL (Windham Hill Jazz WHO 107)	33	3
14	ROUND MIDNIGHT¤ VARIOUS ARTISTS (Columbia SC 40464)	14	42	34 MISTER CHIPS HANK CRAWFORD (Milestone 9149)	34	3
15	KEYS TO THE CITY RAMSEY LEWIS (Columbia FC 40677)	15	10	35 LAST NITE¤ LARRY CARLTON (MCA 5866)	35	26
10	LIVE THE MANHATTAN TRANSFER (Atlantic 81723)	16	10	36 BRIGHT MOMENTS MAX ROACH DOUBLE QUARTET (Soul Note/PSI SN 1159)	36	7
17	DOUBLE VISION¤ BOB JAMES/DAVID SANBORN (Warner Bros. 25393)	17	61	37 TUTU¤ MILES DAVIS (Warner Bros. 9 25490-1)	37	43
18	CIVILIZATION TONY WILLIAMS (Blue Note BT 85138)	18	16	38 MOONLIGHTING¤ THE RIPPINGTONS (Passport PJ 88019)	38	26
19	STANDARDS VOLUME #1¤ STANLEYJORDAN (Blue Note BT 85130)	19	35	39 ROYAL GARDEN BLUES¤ BRANFORD MARSALIS (Columbia FC 40363)	39	41
20	FORBIDDEN LOVE NANCY WILSON (Columbia FC 40787)	20	5	40 TO BIRD WITH LOVE EDDIE DANIELS (GRP GR 1034)	40	

JAZZ FEATURE PICKS

STILL LIFE (TALKING) – Pat Metheny Group – Geffen GHS 24145 – Producer: Pat Metheny

The popular guitarist returns to his Group for this strong effort, swept with Brazilian rhythms and highlighed by that unique, moody Metheny guitar.

STRAWBERRY MOON – Grover Washington Jr. – Columbia FC 40510 – Producer: Grover Washington Jr.

The fusion saxophonist's Columbia debut is a typically tuneful, easygoing album and includes a rare guest shot from B.B. King.

shot from B.B. King.

THE SUNDOWN SESSIONS –
The Terry Gibbs Dream Band –
Contemporary C-7652 – Producer:
Richard Bock

This follow-up to last year's smashing first volume of previously-unissued live sessions by Gibbs' smoking band of the late-'50s is somewhat less boisterous, but no less swinging or musical.

DANCE OF THE LOVE GHOSTS – John Carter – Gramavision 18-8704 – Producer: Jonathan F.P. Rose

The incisive modern clarinetist in the third beautifully written and played suite in this "Roots and Folklore: Episodes in the Development of American Music" series.

HIGH VOLTAGE – Maynard Ferguson – Intima SJ-73729 – Producers: Maynard Ferguson, Jim Exon

The honcho of the high notes and his seven-piece fusion band in a typically screaming, high-energy date.

TOGETHER AT LAST – Stephane Grappelli/Vassar Clements – Flying Fish FF 421 – Producer: Tim Yaquinto

It was only time before Stephane Grappelli, the master of the swing violin, went bow-to-bow with Vassar Clements, the master of the bluegrass violin. A fine jazzgrass blend.

THE BEAT

ENTERTAIN-MENT FORMED - Never limiting himself on any accomplishment, musical aristocrate H. B. Barnum, like cream always rises to the top. The multi-talented arranger, conductor and writer continues to score handsomely in the orchestration of any endeavor he undertakes.

His latest musical venture is the formation of Barnum Entertainment Enterprises and the release of Who's Got The Money by Jimmy Lee And The Contra-Tones a song written and produced by Barnum on Black Belt Records. The song deals with the present Iran-Contra Affair.

Barnum has scored many successes as a vocalist, but the most finanically and emotionally rewarding time came when the combination of H.B. Barnums' orchestral arrangements and Lou Rawls vocal talents began to make history. Black gold not from under the earth but from the body and soul of gifted artists. Barnum has contributed musically to the success of such greats as Frank Sinatra, Diana Ross, Don Ho, Sammy Davis Jr., The Osmonds, Marvin Gaye, Ann Margaret, Donna Summer, Johnny Mathis, Kenny Rogers, Dionne Warwick, Aretha Franklin, Nancy Wilson, Tennessee Ernie Ford, and Kay Starr, just to mention a few.

His life has touched upon every aspect of musical production, from award ceremonies to broadway productions, from commercial ads, to radio endorsements, from network television, to playing before royalty. H. B. has been involved in over 160 gold singles and 90 gold albums, and has a Grammy, A Tony and Drama Critics Award, H. B. Barnum, The Universal Music Maker For All Seasons.

THE ELECTRIC MAN - Singer, Composer, Pianist, Narrator, Comic and Actor, Lionel "The Electric Man" Davis a well rounded and very versatile entertainer is scoring some major musical activity in the south and the midwest with his latest single titled Ain't That Cold on Money Tree Records, produced by David Moses Jr. According to reports this song has the makings of being a potential hit record.

Davis, in addition to singing for the past fifteen years from coast to coast has appeared in some heavyweight films including Straight Time with Dustin Hoffman, Hit Man with Rod Steiger, Richard Roundtree and Jack Palance, The Champ with Jon Voight, The Great White Hope with James Earl Jones and Promises In The Dark with Patricia Neal, just to mention a few.

Lionel spoke very excitedly and graciously about the tremendous response the song has gotten in such a short period of time, as well as the support

company members, Barbara Thompson, Greg Fitze, Rene Hall and Mike Tell. Look for major activity from this gifted entertainer.

DRUM SUMMIT - Over 2000 people came out Sunday July 19 from 12noon to 4pm at The Guitar Center in Hollywood to lend and show their support for Mark Craney a veteran drummer for Jethro Tull, Gino Vannelli, Jean-Luc Ponty and Tower Of Power, Mark is seriously ill and in immediate need of a kidney transplant.

This call to action benefit, for assistance from the drumming and music community featured performances by Carmine Appice, Vinny Appice, Gregg Bissonette, Terry Bozzio, Vinnie Coliauta, Myron Grombacher, Ricky Lawson, Steve Smith, Rudy Richman, Michael Fischer and Casey Scheuerell

The event reportedly raised over 15,000 dollars with all proceeds going to the The Mark Craney Fund. To lend your support with future donations, send checks or money orders payable to Dulos Ministries, c/o The Haber Corporation, 16255 Ventura Blvd, Suite 401, Encino, California

MASON'S LOVE RAP - The results of a recent nationwide contest involving radio announcers' ability to create sassy, sexy and sensual voiceovers using the instrumental version of Tommy Boy/Warner Bros recording artists The Force MD's song I Wanna Know Your Name has a winner. Mason of Mason And Company, host of the full service morning show on WJLB(the number one radio station in Detroit) used a character he created called Dosee.

According to Mason, inspiration came by way of a junior high school group touring the station. "The kids reminded me of when I was growing up in Cleveland, Ohio," says Mason. "My buddies and I would take the bus to school, and we'd try to meet girls. We'd say things like, you're the pie without the crust, If we were lucky we got a name."

The radio announcer credits the rest of the crew, morning producer and music director, Lynn Briggs(recently featured in Ebony Magazine), news anchors Derrick Hill and Susan Hawkins, with the success of the voice over. "We work as a team, and support one another in every endeavor,"

RAPPER'S CONFAB - Just a few days remain before the 11th annual Jack "The Rapper" Gibson's Family Affair. The Family Affair 87 will be held at the Atlanta Airport Marriot Hotel in Atlanta, August 13-16.

As usual the family will gather from far and near for what has become the number one most talked about and attend musical gathering in the business. from BMI-OLMEC MUSIC LTD You can expect an educationally, enter-

tainingly, enjoyable time with some dynamic panel discussions and some top flight entertainment.

This legendary industry veteran has always been on the front line fighting for many causes to make the entertainment business the best it can be for all people. Don't miss The Rapper's confab in Atlanta August 13-16.

WWIN-FM IS HOT 95.9 - Recently Hot 95.9, formerly WWIN-FM in Baltimore cleared its schedule of commercials and announcers for 95.9 hours over a four day period to give listeners a massive sample of the new product. "It was important to make a strong musical statement by playing 1,422 songs in a row," declared HOT 95.9 operations manager Don Brooks. "Our phone lines were on fire with listener support," he said.

The format fuses contemporary and urban music with a strong dance and club flavor. Prospective listeners would be active, cosmopolitan young trendsetters, who generally have a hip taste in music. They are likely to be involved in clubs, enjoy city lifestyle and feel good about themselves.

Although the music is played in token amounts by several local stations, they are inclined to intrude into the music with too much talk and other interuptions. HOT 95.9 will feature the new Cosmopolitan Format 24 hours a day with few intrusions.

HOT 95.9 emerged as the result of a major study conducted by Indianapoli based Emmis Research. Emmis which operates a chain of highly successful stations, found a huge hole in the local radio market. They said many survey respondents would switch to a station that plays more of their lifestyle music with fewer interuptions.

GOSPEL CONCERT - Saturday, August 1, 1987 is the kick-off for Movin' Up To Higher Ground, a series of innovative, multi-media productions presented by LIFE(Love, Inspiration, Faith, Everlasting), a California Non-Profit Organization, three times a month throughout the California and Nevada area for the rest of the year.

The August 1 event will be held in the San Deigo area and the August 2 concert is slated for the Veterans Memorial Auditorium in Culver City with special guests A&M Recording Artist, Tramaine Hawkins and Norm Calvin And The Truthseekers, featuring the Life Choir and the world reknown H. B. Barnum conducting the 100 voice Life Choir. For more information contact Ruth Davis at 213-295-9721 or Lifeline at 213-467-LIFE.

BOBLONG



Lionel "The Electric Man" Davis

BLACK CONTEMPORARY



25 AND GROWING - A&M Records' 25th anniversary celebration brought together the entire staff and management team along with many of their hit making artist. L-R: Donnie Sellers, national east coast promotion director, Brenda Andrews vice president Irving Alamo Publishing, recently signed super talent, Barry White and recently appointed national west coast promotion director, Doug

Title, Artist, Label, Number, Distributor



A&M'S 25TH - Shown during the recent celebration of 25 years in the music business for A&M Records are L-R recently appointed vice president black music promotion Vernon Slaughter, Boo Frazier, A&M's national trouble shooter and recently signed A&M recording artist, the legendary Barry White, who has an absolute smash forthcoming.



POWERFUL PARTY - Shown following a big party in the city of brotherly love are: Tony Q, WUSL program director, The Force MD's, Melba Moore and Marc Rayfield, WUSL promotion director. The festivities reportedly drew over 500,000

CASH BOX TOP BLACK CONTEMPORARY ALBUMS

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	= Gold (RIAA Certified)					
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71	DICCED AND DEEEED	1	7	MALL BY MYSELE		_
1	BIGGER AND DEFFER	-	1	20 ALL BY MYSELF	22	7
0	L.L. COOL J (Def Jam/Columbia FC 40793) WHITNEY		7	REGINA BELLE (Columbia BFC 40537)	40	
2		2	7	21 RAPTURE•	19	70
3	WHITNEY HOUSTON (Arista AL-8405)	•	10	ANITA BAKER (Elektra 9-60444-1)		
3	JUST GETS BETTER	3	12	22MARVIN SEASE	23	20
	WITH, TIME			(London/PolyGram 830794-1)		
	THE WHISPERS (Solar/Capitol ST-72554)		_	23 DON'T DISTURB THIS	24	20
4	SMOOTH SALIN'	4	7	GROOVE		
	THE ISLEY BROTHERS (Warner Bros. 9 25586-1)			THE SYSTEM (Atlantic 81691)		
E	IF I WERE YOU WOMAN	9	6	24 A LOT OF LOVE	20	48
J	STEPHANIE MILLS (MCA 5996)	J	U	MELBA MOORE (Capitol ST-1247)		
6	JUST LIKE THE FIRST	6	39	25NAJEE'S THEME	21	29
0	TIME	U	33	NAJEE (EMI-America ST 1724)	_	
				264 BY FOUR	27	5
7	FREDDIE JACKSON (Capitol ST 12495) CRUSHIN'	11	0	(Capitol ST 12569)		
4	FAT BOYS (Tin Pan Apple/Polydor 831 94)		8	27 HOT, COOL & VICIOUS	28	13
Ω	KEEP YOUR EYE ON ME	7	19	SALT-N-PEPA (Next Plateau PL 1007)		_
0	HERB ALPERT (A&M SP 5125)	1	19	28 COLLOBORATION	34	3
0	ONE HEARTBEAT	0	40	GEORGE BENSON/EARL KLUGH		
9	SMOKEY ROBINSON	8	18	(Warner Bros. 25580-1) 29 SHIRLEY MURDOCK!¤	0.5	20
	(Motown 6626 ML)			SHIRLEY MURDOCK (Elektra 9 60433)	25	36
10	JODY WATLEY¤	5	20	30 WORD UP•	00	40
	(MCA 5898)	٠	2.0	CAMEO (Atlanta Artists/	29	46
15	DUOTONES	12	8	PolyGram 830-265-1)		
	KENNY G (Arista AL 88427)		•	31CONTROL.	30	76
12	SPANISH FLY	10	11	JANET JACKSON (A&M SP 3905)	30	, 0
-	LISA LISA AND CULT JAM		• • •	32 LET ME TOUCH YOU	32	6
	(Columbia FC 40477)			THE O'JAYS (Philadelphia International/	-	•
13	JONATHAN BUTLER	17	7	EMI ST 53036)		
	(Jive/RCA 1032-1-J)			33FEMALE TROUBLE	31	12
14	SIGN "O" THE TIMES.	15	15	NONA HENDRYX (EMI America ST-172)	48)	
	PRINCE (Paisley Park/Warner Bros.			342 LIVE CREW IS WHAT	33	21
4.5	25577-1)	40	40	WEARE		
15	ALL IN THE NAME	13	16	2 LIVE CREW (Luke Skywalker XR-100)		
	OF LOVE			35 LIVING ALL ALONE	37	45
	ATLANTIC STARR (Warner Bros. 25560-1)			PHYLLIS HYMAN (Manhattan/EMI		
16	GIVE ME THE REASON.	4 /	40	ST-53029)		
10	LUTHER VANDROSS (Epic FE 40415)	14	42	36 SEXAPPEAL	40	14
47	'LILLO	00	4.4	GEORGIO (Motown 6229 ML)		
17	LILLO THOMAS (Capitol ST-12450)	20	14	37KLYMAXX	38	34
10	BSURFACE	10	17	(MCA 5832)		
10	(Columbia 40374)	10	17	38GOT TO BE TOUGH	39	9
10	LIFE, LOVE & PAIN	16	22	MC SHY D (Luke Skywalker XR-1004)		
15	CLUB NOUVEAU	10	33	39 ON FIRE	41	9
	(Warner Bros 9 25531-1)			STETSASONIC (Tommy Bou TB 1012)		

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		L	0
		W	С
	40 LICENSED TO ILL.	35	36
	BEASTIE BOYS (Def Jam/Columbia		
	BFL 40238)		
	41KOOL MOE DEE	36	20
ı	(Jive/RCA 10251-J)	40	43
	42ZAGORA LOOSE ENDS (MCA-5745)	42	43
	43 ROCK THE HOUSE	12	24
	DJ. JAZZY JEFF AND THE FRESH	43	
	PRINCE (Jive/RCA 1026-1-J)		
	44 RED HOT RHYTHM	44	9
	AND BLUES		
	DIANA ROSS (RCA 6388-1-R)		
	45 LOVERS	51	6
	BABYFACE (Solar/Capitol ST 72552)		
	46 YO! BUM RUSH	47	12
	THE SHOW		
	PUBLIC ENEMY (Def Jam/Columbia		
	BFC 49658)		_
	47 DIFFERENT DRUMMER	46	9
	ISLEY, JASPER, ISLEY (CBS Assoc. /Epic FZ40409)		
	48 VISCIOUS RUMORS	53	25
	THE ALBUM	00	
	TIMEX SOCIAL CLUB		
	(Dayna/Fantasy F9645)		
	49LA LA	49	4
	(Arista AL 8403)		
	50 WELCOME TO MY DREAM	55	3
	THAWATHA (Epic BFE 40355)		
	511 COMMIT TO LOVE	45	46
	HOWARD HEWETT (Elektra 60487)		
	52STRONG PERSUADER¤	52	27
	ROBERT CRAY (Mercury/PolyGram 830 568-1)		
	53WATER UNDER	48	10
	THE BRIDGE	70	
	DENIECE WILLIAMS (Columbia FC 494	86)	
	54 VICTORY•	54	35
	KOOL & THE GANG		-
	(Mercury/PolyGram 830398-1)		
	55 BEVERLY HILLS COP II		
	(ORIGINAL MOTION PICTURE SOUND	TRA	CK)
	(MCA 6207) 56WATCH OUT!	50	10
	PATRICE RUSHEN (Arista AL-8401)	30	13

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6	57 EVERLASTING NATALIE COLE (Manhattan ST 5309)	64	2
	58ARETHA¤	56	38
)	ARETHA FRANKLIN (Arista AL-8442)	00	-
	59 DANCING ON THE	57	47
3	CEILING.		
4	LIONEL RICHIE (Motown 6158 ML)	CDI	
•	ERIC B. & RAKIM (4th & B'way/Island	EBU	
	61 SOUL SURVIVOR	63	
•	AL GREEN (A&M SP 5150)		•
	62 EXPOSURE¤	62	21
:	EXPOSÉ (Arista AL 8441)	EBL	
	63 U-TURN J BLACKFOOT (Edge EDLP-001)	EBL	,,
2		EBL	JT
	CHERYL LYNN (Manhattan/EMI ST-530	035)	
	65MUSIC MADNESS	65	2
)	MANTRONIX (Sleeping Bag TLX 8) 66 BRING THE BEAT BACK	58	10
	STEADY B (Jive/RCA 1020-J)	30	19
5	67 VESTA	67	4
3	VESTA WILLIAMS (A&M SP 5118)		
	68 COME SHARE MY LOVE	68	28
	MIKI HOWARD (Atlantic 81688) 69SENSATIONAL	59	21
	STARPOINT (Elektra 60722)	33	21
	70 ONE WAY XI	70	36
	ONE WAY (MCA 5823)		
3	71 BOYS NIGHT OUT FIRST CIRCLE (EMI America ST 17268)	71	9
7	72 THE FINER THINGS	69	13
′	IN LIVE		
	CHUCK STANLEY (Def Jam/		
)	Columbia 40514)	64	4.5
	73 POWER LAKESIDE (Solar/Capitol	61	15
5	ST-72553)		
,	74 TAKE IT TO THE LIMIT	66	29
	RAY, GOODMAN & BROWN (EMI-America ST 17235)		
	1217)		
)	75 RAISING HELL.	72	61
•	RUN D.M.C. (Profile PRO- 74		

THE CASH BOX TOP 75 BLACK COMTEMPORARY ALBUM CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

CASH BOX TOP BLACK CONTEMPORARY SINGLES

TH	E CASH BOX BLACK CONTEMPORARY SINGLES CH	IART	S BASE	D ON A	COMBINATION OF RADIO AIRPLAY AND ACTUA	L PIEC	CES SOLI	D AT RETAIL STORES.		
Tit	le ist, Label, Number	Ĺ	W			L	W		1	0
	ducer (Songwriter)	w	Č			W	C		w	
1	FAKE	2	10		TELL IT LIKE IT IS	38	4		80	3
2	ALEXANDER O'NEAL (Tabu/Epic ZS4 07100) J. Jam and T. Lewis (J. Harris III, T. Lewis) SHOW ME THE WAY	1	13		DIMPLES (Columbia 38-07188) Dimples, B. Wilson (L. Diamond, G. Davis.) CIRCUMSTANTIAL EVIDENCE	43	7	CLAUDJA BARRY (Epic 34-07198) J. Korduletsch, J. Evers (J. Korduletsch, C. Barry) 68 I CAN DO BAD FOR MYSELF	64	6
	REGINA BELLE (Columbia 38-07080) N. Martinelli (W.Potts Jr., J. Gallow, S. Pomerantz)	_	4.4		SHALAMAR (Solar/Capitol B-70008) L. A., Babyface (Babyface)			JESSE JAMES (T.T.E.D.3026) H. Scales (H. Scales, J. Mills, G. Robinson, G. McCle	lland)	
3	THE PLEASURE PRINCIPLE JANET JACKSON (A&M AM-2927) M. Moir (M. Moir)	5	11		JAMMING TO THE BELLS CHUCK STANLEY (Def Jam/Columbia 38-07184) V.F. Bell, R. Simmons (V.F. Bell, F. Gordon)	39	6	69 WHY SHOULD I CRY NONA HENDRYX (EMI America B-8382) J. Johnson, S. Bernard (J.	66	17
4	I'M BAD L.L. COOL J (Def Jam/Columbia 7-28385-A)	4	11	37	I'M NOT GONNA LET YOU GO MELBA MOORE (Capitol B-44012)	41	7	Johnson, N. Hendryx, L. Keith) 70 I COMMIT TO LOVE	67	15
5	D. Pierce, D. Simon, (J. T. Smith, B. Erving, D. Pierce, D. Simon) JAM TONIGHT	10	7	38	P. Laurence (P. Laurence, O. Dawkins) I THINK I'M OVER YOU MINI CURRY (Total Experience/RCA 2707-7-T)	45	6	HOWARD HEWETT (Elektra 7-69477) H. Hewett, G.J. Barbee (L.F. Sylvers III, H. Hewett, G. Dozier)		
	P. Laurence (F. Jackson, P. Laurence)	,	44	39	M.J. Powell (M. Curry, M.J. Powell, V. Fails) IF I WAS YOUR GIRLFRIEND	27	10	71 7-11 RAMSEY LEWIS (Columbia 38-07220)	74	5
6	I'M IN LOVE LILLO THOMAS (Capitol B-5698) P. Lawerence (P. Lawerence, T. Allen)	7	11		PRINCE (Paisley Park/Warner Bros. 7-28334-A) Prince (Prince) CROSS MY BROKEN HEART	48	4	M. Stewart (M. White, R. Smith) BULLSEYE LAKESIDE (Solar/Capitol B-70010)	DEB	UT
7	THIGH RIDE TAWATHA (Epic 34-07117)	9	11		THE JETS (MCA 53123) S. Bray, M. Verdick (S. Bray, T. Pierce)			S. Shockley (K. Nolan) 73 WHATEVER SATISFIES YOU	82	3
8	J. Mtume (J. Mtume, T. Agee) JUMP START NATALIE COLE (Manhattan/EMI B-50073)	13	8		DIVAS NEED LOVE TOO KLYMAXX (Constelation/MCA 53117) B. Bacharach, C. Sager (Bacharach, Sager)	47	4	JOCELYN BROWN (Warner Bros. 7-28322) Jellybean (S. Cutler, G. Gollin) 74 ANYTHING CAN HAPPEN	84	2
9	R. Calloway, V. Calloway (R. Calloway, V. Calloway) I REALLY DIDN'T MEAN IT	11	8	42	WANT YOU FOR MY GIRL FRIEND	31	14	PATRICE RUSHEN (Arista AS1 9604) J. Knight, A. Zigman (Jay, Golden, Scott)	0.0	0
1	LUTHER VANDROSS (Epic 34-07201) L. Vandross, M. Miller (L. Vandross, M. Miller) J FEEL GOOD ALL OVER	6	14		4 BY FOUR (Capitol B5690) C. Jackson, C. Dixon (C. Jackson, C. Dixon) HOW SOON WE FORGET	62	2	75 OOH BABY BABY ROMEO (Tripe T 706) M. Crump, D. Burnside (W. Robinson, W. Moore)	86	2
	STEPHANIE MILLS (MCA-53056) N. Martinelli (Gabriel, A. Hardeman)	16	11		COLONEL ABRAMS (MCA 23763) Colonel Abrams (C. Abrams, M. Freeman)			76 LOST IN EMOTION LISA LISA & CULT JAM (Columbia 38-07267) Full Force (Full Force)	UT	
	TINA CHERRY GEORGIO (Motown 1892 MF) Georgio (Georgio)	16	11		NO ONE IN THE WORLD ANITA BAKER (Elektra 7-69456) M. Sharron, G. Skardina (Hirsh, Sharron)	59	3	77 POUR IT ON MASON (Elektra 7-69471)	79	5
T.	ONE HEARTBEAT SMOKEY ROBINSON (Motown 1897 MF) P. Bunetta, R. Chudacoff (S. LeGassick, B. Ray)	15	8	45	I WANT YOUR SEX GEORGE MICHAEL (Columbia 38-07164)	44	8	K. Williams Jr., (K. Williams Jr., T. Mason) 78 SPRING LOVE COVER GIRLS (Fever/Sutra SF 816)	78	3
1	CASANOVA LEVERT (Atlantic 7-89217)	22	5	46	G. MICHAEL (G. MICHAEL) JUST THE FACTS PATTI LaBELLE (MCA 53110)	49	5	R.J. Burgess (P. Gurvitz, N. Trevisick) 79 I.O.U. ME	85	3
1	R. Calloway (R. Calloway) I WANNA DANCE WITH SOMEBODY	8	12	47	J. Jam, T. Lewis (J. Jam, T. Lewis) ALL THE WAY WITH YOU	50	6	B.B. & C.C. WINAN (Capitol B-400) K. Thomas (Winans, Thomas, Sprague, Rapp, Hemb	y) 88	2
	(WHO LOVES ME) WHITNEY HOUSTON (Arista AS1-9598) N. M. Walden (Merrill, Rubican)				PEGGI BLU WITH BERT ROBINSON (Capitol B-44014) C. Jackson, C.F. Dixon (C. Jackson, C.F. Dixon)			SLAVE (Ichiban 87-120) K. Nash, M. Adams, C. Carter (K. Nash, W. Beck,	00	2
1	LET'S TALK IT OVER VANEESE THOMAS (Gelfen/Warner Bros.	21	8	48	MAKING LOVE IN THE RAIN HERB ALPERT (A&M AM 2949)	58	3	D. Webster, F. Miller, M. Adams) SUMMER NIGHTS GROVER WASHINGTON, JR. (Columbia 38-07240)	DEE	3UT
1	7-28365-A) E. Poccia, V. Thomas, W. Warnecke (V. Thomas, E. Poccia) LOVE IS A HOUSE	32	5	49	J. Jam, T. Lewis (J. Jam, T. Lewis) DANCE ALL NIGHT DEBARGE (Stripped Horse SH 7004)	53	3	M. Miller (M. Miller) 82 LIVING IN A BOX	89	2
	FORCE MD'S (Tommy Boy/Warner Bros. 7-28300) M. Lascelles, J. Geossgurd (M. Lascelles, J. Geossgurd, G. Foster)				C. Nasi, DeBarge (R. Benetar, H. Payne, L. Pryor, G. Senogles)		_	LIVING IN A BOX (Chrysalis 4-43104) R. Burgess (Vere, Piggot) 83 I'M STILL WAITING	90	2
1	7 SMOOTH SAILIN' TONIGHT ISLEY BROTHERS (Warner Bros. 7-28385-A)	3	11		MOONLIGHTING (THEME) AL JARREAU (MCA 53124) N. Rodgers (A. Jarreau, L. Holdridge)	51	6	GIVENS FAMILY (PJ/Macola 546) J. Pass, D. Booth, A. Bayyan (J. Pass, D. Givens,	30	2
1	R. Isley, R. Isley, A. Winbush (A. Winbush) B IF YOU WERE MINE CHERY LYNN (Manhattan/EMI R.50074)	19	8	51	GIRL PULLED THE DOG GENERAL KANE (Motown 1901MF)	56	4	A. Givens, A. Givens, A. Givens) A. Givens, A. Givens, A. Givens) HEART ON THE LINE JENNIFER HOLIDAY (Geffen/Warner Bros. 7-28298	DEE	BUT
1	CHERYL LYNN (Manhattan/EMI B-50074) C. Lynn, C. Sturken,, E. Rogers (Sturken, Rogers, S HOLIDAY	mith)	5		M. McDowell, C. Nolen (M. McDowell, N. Whitfield Jr., M. Whitfield) SATISFIED	33	11	P. Glass, A. Glass (P. Glass, A. Glass) 85 CAN WE DO IT AGAIN	DEE	3UT
	KOOL & THE GANG (Mercury/PolyGram 888 712-7 K, Bayyan, I.B.M.C., Kool & The Gang (C. Williams, J.Taylor, Kool & The Gang)	7)			DONNA ALLEN (21//Atco 90548-1) L. Pace (L. Pace, D. Atlen, W. English)	26	44	JAMES ROBINSON (Tabu/Epic ZS4 7122) F. A. Haag, P. Lord, J. Robinson (Fareed) 86 RESCUE ME	81	6
2	ONE LOVER AT A TIME ATLANTIC STARR (Warner Bros. 7-28327-A)	23	7		DIRTY LOOKS DIANA ROSS (RCA 5172-7-RAA) T. Dowd (Scher, Golden)	36	11	FAMILY DREAM (Motown 1894MF) Dreamteam (R. Pardee, M. Perison, V. Brooks)		
2	D. Lewis, W. Lewis, J. Lewis (R. Feldman, J. Scott) NIGHTTIME LOVER	25	6		LOVE ME RIGHT MILLIE SCOTT (4th & B'way 7443) B. Nazarian, D. Bradley (B. Nazarian, A. Cascone)	40	8	87 WITHOUT YOU TOUCH (Supertronics RYS017) Touch (E. McCain)	7 7	10
	SYSTEM (Atlantic 7-89232) System (M. Murphy, D. Frank)	20	6	55	MERCURY RISING POINTER SISTERS (RCA 5230-7-RAA)	42	7	88 OUT OF MY SYSTEM JOHN WHITE (Geffen/Warner Bros. 7-28332-A)	DEE	3UT
	BABYFACE (Solar/Capitol B-70009) L.A., Babyface (Babyface)	28		56	R. Perry (A. Goldmark, B. Roberts) DON'T BLOW A GOOD THING VESTA WILLIAMS (A&M AM-2926)	46	12	R. Song (R. Song) 89 AIN'T YOU HAD ENOUGH LOVE PHYLLIS HYMAN (P.I.R./Manhattan B-50070)	68	12
2	TEAR JERKER J. BLACKFOOT FEATURING AND ANN HINES	26	9	57	B. Loren, B. Valentine (B. Loren) WHY YOU TREAT ME SO BAD	52	14	N. Martinelli (Eugene, Macintosh, Nichol) 17'S EASY WHEN YOUR ON FIRE ELLA BROOKS (OMI/MCA 530095)	DEE	BUT
2	(Edge 7-007) H. Banks (H. Banks, L. Snell) 4 MIXED UP WORLD	18	11		CLUB NOUVEAU (Warner Bros. 7-28360-A) J. King, T. McElroy, D. Foster (J. King, T. McElroy, D. Foster)			N. lyras (N. Lyras, C. Blanchard, D. Thomas) 91 NEVER SAY NEVER	69	17
	TIMEX SOCIAL CLUB (Dayna/Fantasy D-274) J. Logan (M. Marshall) 5 FALLING IN LOVE	17	9	58	DIAMONDS HERB ALPERT (A&M AM-2929)	54	16	DENIECE WILLIAMS (Columbia 38-07021) S. Leviene (M. Jeffries, M. Boyd, D. Williams) 92 HEY THERE LONELY GIRL	70	13
1	FAT BOYS (Tin Pan Apple/Polydor 885 766-7) V. Gibbs, E. Electrik, (Robinson,	.,	J	59	J. Jam, T. Lewis (J. Jam, T. Lewis) ROCK STEADY WHISPERS (Solar/Capitol B-70006)	55	15	GERRY WOO (Polydor/PolyGram 885 720-7) V. Faster, T. Nazarian (E. Schuman, L. Carr)		
2	Wirnley, Morales, Gibbs, Sainsbury) LIFETIME LOVE JOYCE SIMS (Sleeping Bag LX-24YB)	30	8		L.A., Babylace (Babylace, L.A., D. Ladd, B. Watson)	83	2	93 WOT'S IT TO YA ROBBIE NEVIL (Manhattan/EMI B-50075) A. Sadkin (R. Nevil, B. Walsh)	71	7
2	Mantronik (J. Sims) COME BACK TO ME LOVER	29	6		JUST CALL SHERRICK (Warner Bros. 7-28380-A) Sherrick, M. Stokes (Sherrick, R. Hawkins, Jr.)	03		94 WHAMMY ONE WAY (MCA 53005)	72	12
,	MIKI HOWARD (Atlantic 7-89232) L. Humes (M. Howard, K. Philips, K. Harris) 8 LIES	12	15		IF YOU (LOVE ME JUST A LITTLE)	57	13	E. Deodato (A. Hudson, D. Dudley, C. Gregory) 95 DO YOU REALLY LOVE ME JANICE BULLOCK (WRC/Wilbe 87-206)	73	8
	JONATHAN BUTLER (Jive/RCA 1038-7-JAA) B.J. Eastmond (J. Butler, J. Skinner)				LA LA (Arista 7080) N. Martinelli (W.Potts Jr., J. Gallow, S. Pomerantz) RHYTHM METHOD	60	16	W. Bell, A. Burroughs (A. Burroughs) 96 LATE NIGHT HOUR	75	12
2	DIONNE WARWICK & JEFFREY OSBORNE (Arista AS1-9567) B. Bacharach,	34	4		RJ'S LATEST ARRIVAL (Manhattan/ EMI B-50071) THE WIZ (THE WIZ, D. Leitta)			KATHY MATHIS (Tabu/Epic ZS4-07046) S. Hanley, S. Perry (S. Hanley, S. Perry, S. Henders 97 LONG TIME COMING	on)	9
3	C. Sager (Bacharach, Sager) ROCK-A-LOTT	24	11	63	PRINCE (Paisley Park/Warner Bros. 7-28289-A) PRINCE (PRINCE)	DE	BUT	READY FOR THE WORLD (MCA 53099) R.F.T.W., G. Spaniola (G. Potts,		
2	ARETHA FRANKLIN (Arista AS1-9574) N. M. Walden (Walden, Johnson, Glass) LAST TIME	35	6	64	KOO KOO	61	9	M. Riley Jr., J. Eaton) 98 HEAD TO TOE LISA LISA AND CULT JAM (Columbia 38-07008)	87	18
	THERESA (RCA 5229-7-RAA) D. Foster, T. McElroy (J. King, D. Foster, T. McElroy	y)		65	SHEILA E. (Paisley Park/Warner Bros. 7-28348) Sheila E., David Z. (Sheila E.) BETTER WAY	65	4	99 YOU CAN'T STOP THE RAIN	91	15
	2 STILL A THRILL JODY WATLEY (MCA 53081) A. Cymone, David Z. (A. Cymone, J. Watley)	14	14		JAMES INGRAM (MCA 53125) A. Cymone (A. Cymone) PRIVATE CONVERSATION	63	8	LOOSE ENDS (MCA-53060) N. Martinelli (McIntosh, Nichol, Eugene) 100I DON'T WANT TO LOSE	92	20
3	GIVIN' YOU BACK THE LOVE ISLEY, JASPER, ISLEY (CBS Assoc / Epic ZS4 07254) Isley, Jasper, Isley (Isley,	37	5		VAL YOUNG (Amherst AM-312) R. James (R. James)	00	J	YOUR LOVE FREDDIE JACKSON (Capitol B-5680)		
	Jasper, Isley)							G. McFadden (McFadden, Vitali, Whitehead, McKinney)		

13

BMG's First Fiscal Year Revenues Pass \$1 Billion

NEW YORK-The Bertelsmann Music Group's first fiscal year, which ended June 30, produced net revenues exceeding \$1 billion. BMG, part of Bertelsmann A.G., was formed after the purchase last September of the 75% interest in RCA/Ariola held by General Electric/RCA and the RCA Records Club from G.E.

BMG Music posted a second half revenue increase of more than 18%, with the RCA/Arista/A&M Distribution divison posting the biggest 12 months in its history, and BMG International up 27% over the same period last year.

Scheduled for fiscal '88 is a continuation of the restructuring and reevaluation of the non-creative and administrative systems of the company via the commencing of a productivity analysis in conjuction with McKinsey & Company. The analysis, which will run through the first quarter, will in-

volve studying all aspects of the Bertelsmann Music Group, including BMG Music, its RCA Records and Red Seal labels, BMG Direct Music Marketing, Arista Records and the home office functions of BMG Music International. The goal of the study is to "free up dollars presently tied to overhead."

In commenting on the fiscal '87 results, Michael Dorneman, co-chairman of BMG, said, "Bertelsmann has made a long-term, worldwide commitment to the music business. It is our belief that music represents strong, long-term profitability as well as being an exciting, vital and timeless art form. Our acquisition of RCA last year becomes the cornerstone for the Bertelsmann Music Groups' global activities which, with all divisions in place, puts us in the forefront of the industry for the years ahead."

GLOBAL PACIFIC SIGNS GEORGIA KELLY-New age harpist Georgia Kelly has signed a multi-album recording deal with Global Pacific Records. Pictured (l-r) are: Howard Sapper, president and chief executive officer and chairman of the board, Global Pacific; Kelly; and Howard Morris, executive vice president, chief operations officer and controller, Global Pacific.

ASCAP, BMI And SESAC To Host CISAC Committee Meetings

NEW YORK-ASCAP, BMI and SESAC will host the inaugural meeting of the CISAC Working Committe on Public Relations, as well as the annual meetings of the BIEM/CISAC Technical Committees. The sessions will be held in New York and Nashville, respectively, in September.

CISAC is the International Confederation of Societies of Authors and Composers of which ASCAP, BMI and SESAC are members. BIEM is the International Bureau of the Societies Administering Recording and Mechanical Reproduction Rights.

The CISAC Working Committe on

Public Relations, a new entity, will hold its first meeting at New York's Parker Meridien Hotel, September 9-11. Chief among the topics to be discussed is public and media awareness of copyright.,

The BIEM/CISAC Technical Committees are the Documentation, Distribution and Data Processing Committees and the Dramatic and Literary Rights Committee. They will be at Nashville's Opryland Hotel, September 15-17. Among the topics to be discussed will be data processing cooperation between performing rights organizations.

TWENTYFIVE YEARS AGO IN CASHBOX

August 4, 1962-Newcomer Picks of the Week: "Sherry," The 4 Seasons (Vee Jay). The sounds here are right up the teeners' alley. "Sherry" is a catchy 'slop-a-cha-cha' that's chock-full of those teen-appealing vocal and instrumental gimmicks. "Stubborn Kind of Fellow," Marvin Gaye (Tamla). Look for Marvin Gaye to crash thru in a big way. Artist's probable 'stepping stone' is a captivating rock-a-cha-cha opus, dubbed "Stubborn Kind of Fellow," that's loaded with coin-pulling potential. Great instrumental and vocal assist (from the Vandellas-especially on the 'say yeh yeh yeh' gimmick)...Chappell-Styne Music Company, of which producer-composer Jule Styne is president, has announced the signing to long-term contracts of six outstanding composers and lyricists, all of whom will turn over to Styne various segments of new musicals for Broadway which Styne will produce over the next two seasons. The new cleffers are Sammy Fain, Marilyn Keith and Alan Bergman, Stanley Styne, son of the composer, Ketti Frings, and Bob Merrill...Nesuhi Ertegun, veep of Atlantic Records, returned last week to Gotham after several weeks in California, where he was engaging in a series of recording sessions and contract signings. Ertegun supervised the recording of Mel Torme's second Atlantic album. While on the coast, Ertegun also recorded the first sides by Jerry "Leave It to Beaver" Mathers under his new Atlantic record contract...The Ford Motor Company will exhibit a "concert hall on wheels" automobile at the New York High Fidelity Music Show, Oct. 2-6. The new car utilizes a rear-seat speaker called a reverberator to produce a stereophonic-type sound in car-radio music. The new unit simulates lives music by compensating for the absence of reflected sound in a car...Top ten records in R&B locations: 1. "I Can't Stop Lovin' You," Ray Charles. 2. "Loco-Motion," Little Eva. 3. "You'll Lose a Good Thing," Barbara Lynn. 4. "Twist and Shout," Isley Brothers. 5. "I Need Your Lovin'," Don Gardner & Dee Dee Ford. 6. "The Wah-Watusi," Orlons. 7. "Party Lights," Claudine Clark 8. "Bring It On Home To Me," Sam Cooke. 9. "Make It Easy on Yourself," Jerry Butler. 10. "Having a Party," Sam

TICKERTAPE

NEW YORK-The Songwriters Hall of Fame has begun a drive to raise \$37,500 of new funding on behalf of the Abe Olman Fund, from which scholarship awards are made annually to young songwriters...REO Speedwagon will perform a benefit concert at Clemson University's Littlejohn Coliseum in Clemson, SC, August 14, to raise money money toward the rebuilding of Woodruff High School in Woodruff, SC, which destroyed by an arsonist's fire in January...American Gramaphone Records has signed a license agreement with A&M Records of Canada...New on the bookshelves: *The Great Pianists* by Harold Schoenberg (\$20.95 cloth, \$12.95 paper, Simon & Schuster) and *Elvis InPrivate*, edited by Peter Haining (\$3.50, St. Martin's Press).

Al Teller (continued from page 6)

changes in its own time and in its own way. It does so despite all attempts to pigeonhole it, categorize it, or format it.

Artists will always be driven by their musical visions, not by the demands of record companies or radio stations. But we have the clear and basic responsibility to see that it does keep moving along, and then to follow it wherever it may lead.

Because of this responsibility, record companies and radio stations must not be held captive by one another. Each must exercise its own musical vision.

If we each hold true to our course, if we each pursue our own musical vision, our future will be assured; because by challenging each other creatively, we will foster growth and change. We will enable the musical cutting edge of today to emerge as the musical mainstream of tomorrow.

Let the bond which unites us be our love for the music. If we make that our bottom line, the other will surely follow.

For any of you who don't love the music; for any of you who don't truly get off on great artists and great records, I have bad news. You are doomed to a career as an imitator rather than an innovator, and you'll always be denied the thrill of winning big in this arena.

I'd like to close with a few words for the younger players in the room. You are fortunate to be part of the most exciting business in the world. It's a very open, very fair, and very level field of play.

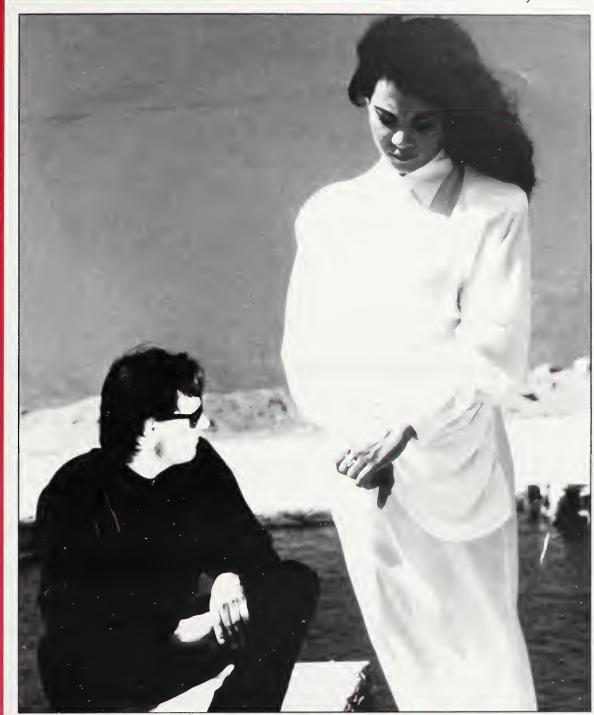
And since life can only be understood by looking backward, but can only be lived going forward, I urge you to learn everything you can about our business, to study its history well, and then to give us your best shot. Let your imagination and creative juices flow freely; be aggressive; take chances; push hard at all the creative boundaries; question all the conventional wisdoms.

Finally, and most importantly, always, always remember to listen to the music. Because the music is what the magic of this business is all about. And all true believers, all true music people, know in their hearts that they wouldn't want it any other way.

CASH BOX Radio Report

AN IN DEPTH ANALYSIS OF THE MARKETS

AUGUST 1, 1987



COCK ROBIN

Cock Robin's single "Just Around The Corner" is already Top 10 in Germany, Switzerland and Italy. This strong upper demo song with proven worldwide appeal is the latest offering from Peter Kingsbery and Anna Lacazio, the driving forces behind Cock Robin. Their first album generated the Top 40 hit "When Your Heart Is Weak."

MARKET AT A GLANCE

MOST ADDED Out Of A Possible 110 Stations

104 Stations Reported This Week



Carrie Europe-Epic

20 Adds

Jump Start Natalie Cole-Manhattan 19 Adds

Lost In Emotion Lisa Lisa—Columbia 15 Adds

I Heard A Rumour Bananarama-Mercury/PG 14 Adds

I Need Love LL Cool J-Def Jam/Col. 13 Adds

#1 SINGLES



RETAIL



I Wanna Dance With Somebody (Who Loves Me) Whitney Houston-Arista

I Want Your Sex George Michael-Columbia

I Still Haven't Found What I'm Looking For U2-Island

Shakedown Bob Seger-MCA

Rhythm Is Gonna Get You G. Estefan & M.S.M.-Epic

REQUESTS



Who's That Girl Madonna-Sire/WB

Shakedown Bob Seger-MCA

Wipeout Fat Boys-Tin Pan Apple/PG

Luka Suzanne Vega-A&M

Heart And Soul T'Pau-Virgin

ALBUM ALLEY

IN MY TRIBE-10,000 Maniacs-Elektra

Formats: Primarily AOR with Top 40 and A/C crossover.

Single: A cover of Cat Stevens' 1971 Top 5 classic, "Peace Train."

Comments: Band's second outing for Elektra is highlighted by production from veteran Peter Asher (Linda Ronstadt, James Taylor, et al). Lead singer Natalie Merchant is in top form, singing every note as if her life depended on it. AOR and A/C will probably discover first, hopefully Top 40 will follow suit.

WHO'S THAT GIRL - ORIGINAL MOTION PICTURE SOUNDTRACK-

Various Artists-Sire

Formats: Tailor-made for Top 40.

Single: Madonna's "Who's That Girl," the advance single, bullets to #13 in it's fourth chart week.

Comments: Madonna's latest film outing is preceded by this LP suure to garner tremendous Top 40 air-play. The material girl contributes three new cuts, the aformentioned title cut, "The Look Of Love," and "Can't Stop." Also featured are new tunes from the likes of Scritti Politti and Club Nouveau.

CROSSOVER POTENTIAL

Lost In Emotion-Lisa Lisa-Columbia

T40-B/C-A/C

Carrie-Europe-Epic

AOR-T40

T40-B/C-A/C

Lately-Surface-Columbia

B/C-A/C-T40

Don't Look Down (The Sequel)-Go West-Chrysalis

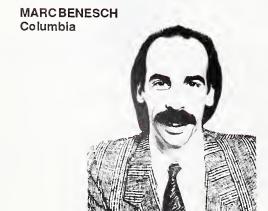
T40-A/C

World Where You Live-Crowded House-Capitol

Didn't We Almost ... - Whitney Houston - Arista

T40-AOR-A/C

HIGH PRIORITY



Columbia's continuing commitment to break new talent opens the second half of 1987 with the stunning release of songstress **Regina Belle**, whose single "Show Me The Way" crosses over from the #1 slot of *Cash Box's B/C* chart onto the playlists of some of America's hottest tastemakers. Including KZZP, KMEL, KKBQ, KRBE, Y100, KS 103, FM 102, KROY & KWOD.

Onward and upward go the chart moves on the **Outfield's** "Since You've Been Gone," whose LP "Bangin' " breaks into the Top 25 this week.

All it takes is one spin to blow the phones off the hook on both **Lisa Lisa's** "Lost In Emotion" and *Cash Box's* July 25 cover star **LL Cool J's** "I Need Love." Both of which boast heavy rotation, Top 15 playlist debuts.

In the "second album is even better than the first" category, **The Hooters** "One Way Home" is now in stores - and their single "Johnny B" cracks the 75 station market Top 40. And I'm taking bets now as to how fast **Cock Robin's** "Just Around The Corner" (First release from the "After Here Through Midland" LP) will go to the #1 slot - it's already Top 10 overseas.

See you on the charts ...

FOP 40 PLAYLIST SCOREBOARD

Record Rank Title	Lst. Wk.	Ttl. Wks.	12-17	Populari 18-24	ty Factor 25-34	•34	Station	Request Rank	Sales Rank	Vid. Rot Rank	Current	Curre	TII
1 Bob Seger—Shakedown—MCA	2	11		X	X	χ.	95%	3	5	1	1001	Wk	W
2 U2—I Still Haven't Found Island/Atlantic	4	7	×	X		,	95'	8	4		-	2	-
3 G. Michael—I Want Your Sex—Columbia	5	9	χ.	X	×		70%	1	3		-	12	-
4 Heart—Alone—Capitol	1	12	X/F	X/F	X/F	≠/F	92	9	1		,	3	
5 Whitney Houston—I Wanna Dance — Arista	3	12	×	X	×	X	70%	14	2	1	-	1	
6 T'Pau—Heart & Soul—Virgin	9	14	X	X	X		89°r	6	10	4	Y	85	
7 G Estetan & M.S.M.—Rhythm Is Gonna — Epic	8	10	X	×	X	 X/F	78%	18	6	34		28	
8 Expose—Point Of No Return—Arista	7	13	X	X			51%		7			38	2
9 The Jets—Cross My Broken Heart—MCA	13	9	X	X	X/F		88%	17	11		y -	12	-
10 Crowded House—Something So Strong—Capitol	10	14	X	×	×	X/F	69%		8		1	•4	2
11 Suzanne Vega—Luka—A&M	16	9	X	×	×	X	97%	5	9	16	Y		1
12 Kenny G.—Songbird—Arista	6	17		X	×	×	40%	20	18		-	8	1 2
13 Madonna—Who's That Girl—Sire/WB	22	4	×	×	X	X	98%	2	14	-		hiet	0
14 Lisa Lisa and Cult Jam—Head To Toe—Columbia	11	17	X/F	X/F	X		31%	15	17	5	Y	Just 13	
15 Janet Jackson—The Pleasure Principle—A&M	17	11	×	×	X		74%	22	32	9		43	
16 Motley Crue—Girls, Girls, Girls—Elektra	14	10	X/M	X/M			50%	7	13	1 - 3	Y	6	'
17 Robbie Nevil—Wot's It To Ya Manhattan	19	10	X7141	×	X		71%	16	24	1	<u> </u>	87	1
18 Sleve Winwood—Back In The High Life—Island	21	10	×	×	X	×	84%	1	31	1		21	
18 Richard Marx—Don't Mean Nothing—Manhattan	25	8		×	×	X	81%	21	37	35	-	58	+
20 The Whispers—Rock Steady—Solar/Capitol	24	9		×	×	X	75%	12	30	33	-	-	1
21 Los Lobos—La Bamba—Slash/WB	31	5	X	×	×	×	97%	10		26		28	
	28	11	-^-	×	^	×	80%	11	19	25		79	+-
22 D. Gibson—Only In My Dreams—Atlantic	+		X			_ ^	49%	- ''	23	10	-	-	+
23 Surface—Happy-Columbia	15	11		×	×	×	49%		16	-	Y	35	
24 The Nyions—Kiss Him Goodbye—Open Air/A&M	+	8	x		X	×		23	29		Y	45	H
25 Fleetwood Mac—Seven Wonders—Warner Bros	26	12			^		63%	23		+		11	1
26 Klymaxx—I'd Still Say Yes—Constellation/MCA	29		X	X			64%	-	25			-	+
27 Starship—It's Not Over . — RCA	30	6	×	X	X	X	71%	-	15	-		23	-
28 Bryan Adams—Hearts On Fire—A&M	27	8		X	X	X	60%	-	27	-	Y	19	-
29 Pseudo Echo—Funkytown—RCA	12	12	×	X			34%		20	14	Y	56	-
30 D. Warnick/J. Osborne—Love Power—Arista	38	4	X/F	X	X	X/F	85%		21	-		-	-
31 The System—Don'l Disturb This Groove—Atlantic	18	17	X	X			66%	-	12	6		63	1
32 Dan Hill—Can't We Try—Columbia	37	8	X/F	X	X	X/F	59%	13	43	-		-	
33 Al Jarreau—Moonlighting Theme—MCA	33	9	X	Х	X	Х	30%		39			Just	C
34 Living In A Box—Living In A Box—Chrysalis	39	6	X	Х	X		65%	ļ	42	<u></u>		Just	0
35 Huey Lewis—Doing It All For My Baby—Chrysalis	43	3	X	X	Х	×	77%				Y	113	-
36 Wang Chung—Hypnotize Me—Geffen	39	9	×	X	X		47%		38			123	1
37 Oulfield—Since You've Been Gone—Columbia	40	8	Х	Х	×	×	50%		36		Y	24	-
38 Sammy Hagar—Give To Live—Gellen	42	5	X/M	Х	X		49%	ļ	40			20	.
39 ABC—When Smokey Sings—Mercury/PG	46	5	×	X	X		63%		48				-
40 Atlantic Starr—Always—Warner Bros	20	19		×	×	Х	31%	24	35			26	

*MTV-Exclusive

NV-No Video

TEST RECORDS

(CONSENSUS BY REGION)

NORTHEAST

- 1. AVA CHERRY-Good Intentions-Capitol
- 2. NOEL-Silent Morning-4th & B'WAY/Isl.
- 3. SYSTEM-Nighttime Lover-Atlantic

SOUTHEAST

- 1. B. MEDLEY/J. WARNES-(I've Had) The Time Of My Life-RCA
- A-HA-The Living Daylights-Warner Bros.
 GO WEST-Don't Look Now (The Sequel)-Chrysalis

SOUTHWEST

- 1. AUTOGRAPH-She Never Looked That Good ... RCA
- ALISHA-Into My Secret-RCA
 LEVERT-Casanova-Atlantic

MIDWEST

- 1. SILENCERS-Painted Moon-RCA
 2. DAVID HALLYDAY-He's My Girl-Scotti Bros.
 3. THE POINTER SISTERS-Be There-MCA

WEST

- 1. ROCK & HYDE-I Will-Capitol
- 2. GREAT WHITE-Rock Me-Capitol
- 3. LEVEL 42-Lessons In Love-Polydor/PG

WPRO in Providence addin, from "Picture Me" LP Picking up adds steadily, this week at WBLI/Long Island. Hartford's WTIC adding the follow-up to "Don't Disturb This Groove."

WBBQ in Augusta adding from soundtrack to "Dirty Dancing. WRNO/New Orleans playing the living daylights out of this one - ha-ha. WQUT & WNOK adding. Off "Dancing On The Couch" - just out.

Dallas' KEGL adding newest from "Loud And Clear" LP. KKBQ in Houston picking up dance diva's latest offering. WKXX/Birmingham adding. LP - "The Big Throwdown" just out.

WMMS in Cleveland adding - from "A Letter From St. Paul" LP Title song from forthcoming film added at Chicago's WYTZ. WKDD/Akron adding latest single off "Beverly Hills Cop II."

KCPX in Salt Lake City on the follow-up to "Dirty Water." Melodic hard rock crossing from AOR at KPLZ/Seattle. Spokane's KZZU now adding the title cut off Level 42's latest.

ON DECK ___

Re	cord nk Title	Lst. Wk.		12-17	Popularity 18-24		+34	Station %	Req. Rank	Sales Rank	Day Parts
41	WHITESNAKE-Here I Go Again-Geffen	47	5	x	Х	х		56%	.19	.34	.3p - mid
42	WHITNEY HOUSTON-Didn't We AlmostArista		Debut	X	X	X	Х	79%			.all
43	JELLYBEAN-Who Found Who-Chrysalis	48	4	X	X			58%			.–
44	DANNY WILSON-Mary's Prayer-Virgin	49	8		X	X		41%			.10a - 6p
45	FREDDIE JACKSON-Jam Tonight-Capitol	50	6		X	X	Х	42%		.45	.3p - mid
46	JONATHAN BUTLER-Lies-RCA	51	6		Х	Х	Х	42%		.50	.3p - mid
47	BANANARAMA-I Heard A Rumour-London/PG	62	4	Х	X	Х		47%	•		
50	INXS & J. BARNES-Good Times-Atlantic	54	7	Х	X	X	X/N	1 34%		.49	.3p - mid
53	THE CURE-Why Can't I Be You-Elektra	57	6	X	X			28%		.47	.6p - 6a
55	FAT BOYS-Wipeout-Tin Pan Apple/PG	60	4	Х	X			33%	.4	.44	
56	SMOKEY ROBINSON-One Heartbeat-Motown	68	3	X/F	Х	Х	X/F	40%			.all
61	LAURA BRANIGAN-Shattered Glass-Atlantic	67	5		Х	Х		26%			.10a - 6p
62	KIM WILDE-Say You Really Want Me-MCA	72	3	Х	Х	Х		31%			.10a - 6p
63	HERB ALPERT-Making Love In The Rain-A&M	77	3	X/F	X	X/F		32%			
66	GRATEFUL DEAD-Touch Of Grey-Arista	79	2		Х	Х	Х	31%	•		.all
67	NATALIE COLE-Jump Start-Manhattan	85	2	Х	Х	Х	X/F	31%			.3p - 6a
70	BREAKFAST CLUB-Kiss And Tell-MCA	75	4	Х	X	Х		20%			-
71	ALEXANDER O'NEAL-Fake-Tabu/Epic	81	3	Х	Х	Х		21%	•		.3p - mid
72	ROD STEWART-Twistin' The Night Away-Geffen	79	4		X	X	Х	13%			.all
75	REGINA BELLE-Show Me The Way-Columbia	80	3		Х	Х	Х	14%			.all

MULTI FORMAT PLAYLIST -

		Format Per	etratio	n		Station	Ret.	Req.	
Title	Top 40	Country Urban	AC	AOR	Dance	%	Rank	Rank	Comments
1 Whitney Houston-I Wanna DanceAris	ta 70%	37%	85%		73%	44.2%	2	14	New single just out.
2 D. Warwick/J. Osborne-Love Power-Arist	ta 85%	82%	98%			44.1%	21		Jumps 8 to #30, pop
3 Suzanne Vega-Luka-A&M	97%		93%	42%		38.6%	9	5	Top 10 next week
4 Janet Jackson-The Pleasure Principle-A8	kM 74%	88%			53%	35.8%	32	22	#3 B/C this week
5 Smokey Robinson-One Heartbeat-Motow	n 40%	87%	80%			34.5%			Moves #68 - #56, pop
6 Los Lobos-La Bamba-Slash/WB	97%		37%	63%		32.8%	19	10	Movie out soon
7 Jonathan Butler-Lies-Jive/RCA	42%	60%	88%			31.6%	50		Crossover smash
8 George Michael-I Want Your Sex-Columb	oia 70%	37%			83%	31.6%	3	1	Number One next week
9 Heart-Alone-Capitol	92%		97%			31.5%	1	9	Still hot at A/C
10 Madonna-Who's That Girl-Sire/WB	98%	12%	73%			30.5%	14	2	#13 pop in 4 weeks
11 Al Jarreau-Moonlighting (Theme)-MCA	30%	54%	96%			30%	39		Former U.K. #1
12 Fleetwood Mac-Seven Wonders-WB	63%		84%	30%		29.5%	29	23	New single coming
13 U2-I Still Haven't FoundIsland/Atl.	95%		52%	24%		28.5%	4	8	#1 pop this week
14 Starship-It's Not OverRCA	71%			81%		25.3	15		Still Gaining
15 Sammy Hagar-Give To Live-Geffen	49%			85%		22.3%	40		AOR smash
16 Freddie Jackson-Jam Tonight-Capitol	42%	91%				22.1%	45		Top 5 B/C
17 Natalie Cole-Jump Start-Manhattan	31%	87%			11%	21.5%			Triumphant return
18 Grateful Dead-Touch Of Gray-Arista	31%			95%		21%			Crossing T40 well
19 Herb Alpert-Making Love In The Rain-A&	M 32%	62%	22%			19.3%			#63 pop, #48 B/C
20 ABC-When Smokey Sings-Mercury/PG	63%		28%			15.1%	48		Ode to Mr. Robinson

PLAY BY PLAY

EAST

MOST ADDED - EAST

1. WHITNEY HOUSTON-Didn't We Almost Have It All-Arista
2. NATALIE COLE-Jump Start-Manhattan/EMI
3. ALEXANDER O'NEAL-Fake-Tabu/Epic
4. BANANARAMA-I Heard A Rumour-Mercury/PG

5. LISA LISA-Lost In Emotion-Columbia

Q100 (WQQQ) Allentown, PA Mark Clifford-MD #1 B. Seger ADDS; W. Houston, Jellybean, INXS/J. Barnes, Bananarama, J. Butler REQUESTS: 1. B. Seger 2. Heart 3. G. Michael

WCIR Beckley, WV Bob Spencer-PD Ann Kelly-MD #1 B. Seger ADDS: W. Houston, Europe, D. Wilson, Outfield REQUESTS: 1. B. Seger 2. U2 3. T'Pau

KISS 108 (WXKS) Boston, MA Sonny Joe White-PD Susan O'Connell-MD #1 Janet Jackson

#1 Janet Jackson ADDS: Los Lobos, Grateful Dead, LL Cool J, Curiosity Killed The Cat, Depeche Mode, W.

KISS 98 (WKSE) Buffalo, NY Boom Boom Cannon-PD Dave Gillen-PD

#1 T'Pau ADDS: H. Alpert, K. Wilde, N. Cole, INXS/J. Barnes, Ladyfire REQUESTS: 1. G. Michael 2. Madonna 3. G. Medeiros

103 WPHD Buffalo, NY John Hager-Op.Dir. Bob Richards-MD

#1 U2 ADDS: Ladyfire, Grateful Dead REQUESTS: 1. Bon Jovi 2. U2 3. Madonna

REQUESTS: 1. Bon Jovi 2. U2 3. Madonna

KC 101 (WKCI) New Haven, CT Stef Rybak-PD

#1 B. Seger
ADDS: N. Cole, W. Houston, Pointer Sisters, R. Marx
REQUESTS: 1. B. Seger 2. Whispers 3. Madonna

POWER 95 (WPLJ) New York, NY Larry Berger-PD Andy Dean-MD

#1 W. Houston
ADDS: D. Warwick/J. Osborne, Los Lobos, LL Cool J
REQUESTS: 1. G. Michael 2. Madonna 3. TPau

106FM (WBLI) New York, NY Bill Terri-PD Ruth Tolson-MD

#1 Heart ADDS: G. Michael, W. Houston, Living In A Box, Noel B94 (WBZZ) Pittsburgh, PA Jim Richards-PD Lori Campbell-MD #1 S. Winwood ADDS: W. Houston REQUESTS: 1. Fat Boys 2. Madonna 3. Whispers

92 PRO FM (WPRO) Providence, RI Tom Cuddy-Ops. Man. Vic Edwards-MD

#1 B. Seger ADDS: W. Houston, Fat Boys, Europe, A. Cherry, Hooters REQUESTS: 1. B. Seger 2. D. Hill 3. Jets

SOUTH

MOST ADDED - SOUTH

1. WHITNEY HOUSTON-Didn't We Almost Have It All-Arista
2. EUROPE-Carrie-Epic
3. LISA LISA-Lost In Emotion-Columbia
4. ABC-When Smokey Sings-Mercury/PG
5. BANANARAMA-I Heard A Rumour-Mercury/PG

WBBQ Augusta, GA Bruce Stevens-PD #1 B. Seger ADDS: W. Houston, Bananarama, A. O'Neal, Europe, N. Cole, LL Cool J, B. Medley & J. Warnes, Whitesnake, Lisa Lisa REQUESTS: 1. Heart 2. Club Nouveau 3. Motley Crue

KZZB Beaumont, TX Chris Baker-PD J.J. Jackson-MD

#1 Heart
ADDS: The Cure, Amazulu, L. Branigan, R. Belle, Living In A Box, Los Lobos, ABC, J. Butler, S. Robinson, Prince
REQUESTS: 1, G. Michael 2, Motley Crue 3, S. Vega

KXX106 (WKXX) Birmingham, AL Catfish Jim Prewitt-PD

#1 Heart
ADDS: Levert, Pepsi & Shirley, U2, W. Houston, Lisa Lisa, Prince, Curiosity Killed The Cat, Atlantic Starr

95 X (WSSX) Charleston, SC Brian Phillips-PD Dave Allen-MD #1 Motley Crue
ADDS: Whispers, Whitesnake, W. Houston, 38 Special, Jets
REQUESTS: 1. G. Michael 2. Fat Boys 3. Motley Crue

WSKZ Chattanooga, TN Scott Chase-PD Jay Scott-MD

#1 B. Seger ADDS: D. Wilson, Europe, Jellybean, K. Wilde, W. Houston REQUESTS: 1. B. Seger 2. U2 3. TPau

WNOK Columbia, SC Leo WIndham-PD Robin King-MD

ADDS: Go West, H. Alpert, Breakfast Club, Jellybean, LL Cool J, W. Houston REQUESTS: 1. Fat Boys 2. S. Vega 3. Madonna

WANS Greenville, SC Tommy Smith-PD #1 B. Seger ADDS: G. Michael, D. Gibson, Whispers REQUESTS: 1. G. Michael 2. S. Vega 3. Los Lobos

POWER95 (WAPE-FM) Jacksonville, FL Bill Cahill-PD Kandy Klutch-MD

#1 Heart
ADDS: ABC, W. Houston, Lisa Lisa, N. Cole
REQUESTS: 1. LL Cool J 2. Fat Boys 3. G. Michael

WQUT Johnson City, TN Marc Potter-PD Steve Taylor-MD #1 B. Seger ADDS: W. Houston, Europe, D. Gibson, Go West REQUESTS: 1. B. Seger 2. Motley Crue 3. Jets

Y100 (WHYI) Miami, FL Rick Stacy-PD Frank Amadeo-Asst. PD/MD #1_Heart

ADDS: Europe, H. Alpert, W. Houston, Curiosity Killed The Cat REQUESTS: 1. Europe 2. Fat Boys 3. LL Cool J

WEST

1. WHITNEY HOUSTON-Didn't We Almost Have It All-Arista
2. NATALIE COLE-Jump Start-Manhattan/EMI
3. LISA LISA-Lost In Emotion-Columbia
4. HERB ALPERT-Making Love In The Rain-A&M
5. LL COOL J-I Need Love-Def Jam/Col

KYNO-FM Fresno, CA Sue Ryan-PD Rich Cartter-MD #1 G. Michael
ADDS: W. Houston, Lisa Lisa, S. Robinson, F. Jackson, Amazulu, The Cure REQUESTS: 1. Madonna 2. TPau 3. Lisa Lisa

KLUC Las Vegas, NV Jerry Dean-PD Scott Campbell-Asst.PD Jay

Taylor-MD
#1 G. MIchael
ADDS: Go West, W. Houston, LL Cool J, Prince, S. Robinson, H. Lewis
REQUESTS: 1. G. Michael 2. D. Hill 3. Madonna

KZZP Phoenix, AZ Guy Zapolean-PD Kevin Weatherly-MD #1 G. Michael ADDS: Cover Girls, W. Houston, D. Warwick/J. Osborne, Lisa Lisa

Z100 (KKRZ) Portland, OR Gary Bryan-PD Chet Buchanan-MD
#1 B. Seger
ADDS: Depeche Mode, The Silencers, The Cure, Fat Boys, H. Alpert, REO Speedwagon

KHTZ-FM Reno, NV "The Ninja"-PD/MD #1 G. Michael ADDS: Bananarama, W. Houston, J. Astley

KWOD Sacramento, CA Tom Chase-PD #1 B. Seger ADDS: W. Houston, D. Hill ABC, Whitesnake, Jellybean, H. Alpert

KCPX Salt Lake City, UT Lou Simon-PD Evan Lake-MD

ADDS: Europe, W. Houston, G. Medeiros, LL Cool J, S. Robinson, Go West, Hooters, Rock & Hyde, Fat Boys REQUESTS: 1. S. Vega 2. Depeche Mode 3. REO Speedwagon

#1 D. Gibson
ADDS: Fat Boys, N. Cole, W. Houston, LL Cool J, Lisa Lisa REQUESTS: 1. LL Cool J 2. G. Michael 3. Fat Boys

KMEL San Francisco, CA Keith Naftaly-PD #1 Whispers ADDS: Curiosity Killed The Cat, W. Houston, Lisa Lisa REQUESTS: 1, LL Cool J 2, Madonna 3, Curiosity Killed The Cat KUBE 93FM Seattle, WA Gary Bryan-PD Wendy Christopher-MD #1 B. Seger ADDS: W. Houston, Whitesnake, ABC Prince, Europe, The Silencers, L. Branigan

MIDWEST

MOST ADDED - MIDWEST

1. WHITNEY HOUSTON-Didn't We Almost Have It All-Arista
2. EUROPE-Carrie-Epic
3. GRATEFUL DEAD-Touch Of Grey-Arista
4. LISA LISA-Lost In Emotion-Columbia
5. NATALIE COLE-Jump Start-Manhattan/EMI

WKDD Akron, OH Nick Anthony-PD

#1 T'Pau
ADDS: Europe, ABC, Whispers, W. Houston, Pointer Sisters, K. Wilde, Bananarama, The Other

B 96 (WBBM-FM) Chicago, IL Buddy Scott-PD Joe Bohannon-MD #1 G. Michael ADDS: W. Houston, H. Lewis, N. Cole, Prince, Lisa Lisa

WLS-AMChicago, IL John Gehron-Op.Mgr. Rich MacMillan-Asst.PD&MD #1 Kenny G.
ADDS: M. Jackson, Los Lobos, S. Robinson, Grateful Dead

WMMS Cleveland, OH Kid Leo-Ops. Man. Brian Phillips-PD

#1 U2 ADDS: W. Houston, Curiosity Killed The Cat, Prince, Go West, The Silencers REQUESTS: 1. T'Pau 2. S. Vega 3. G. Michael

WXGT Columbus, OH Adam Cook-PD Kevin Haines-MD #1 G. Michael ADDS: Bananarama, A. O'Neal, W. Houston, LL Cool J

REQUESTS: 1, G. Michael 2. Whispers 3. Madonna

WGTZ Dayton, OH John Robertson-PD/MD #1 G. Michael ADDS: W. Houston, Prince, A. O'Neal, ABC REQUESTS: 1. G. Michael 2. T'Pau 3. Los Lobos

WCZY Detroit, MI Brian Patrick-PD Kathy Means-MD #1 G. Michael ADDS: W. Houston, Prince, LL Cool J, A. O'Neal, N. Cole, Los Lobos, ABC REQUESTS: 1. G. Michael 2. S. Vega 3. Madonna

WDTX Detroit, MI Jim Harper-PD Mike Bradley-MD #1 B. Seger ADDS: W. Houston, Los Lobos, H. Lewis, D. Warwick/J. Osborne REQUESTS: 1. B. Seger 2. T'Pau 3. U2

WGRD Grand Rapids, MI Mat Clenott-PD Michelle McCormick-MD

#1 Heart
ADDS: Madonna, Hooters, J. Butler, Europe
REQUESTS: 1. Motley Crue 2. Whitesnake 3. G. Michael

WZPL Indianapolis, IN Jim Flotiman-PD Steve Stiles-MD #1 T'Pau ADDS: Go West, Jellybean, S. Robinson, INXS & J. Barnes, 38 Special REQUESTS: 1, G. Michael 2, Motley Crue 3, R. Nevil

WLOL 99 1/2 St. Paul, MN Gregg Swedburg-PD Karen Wong-MD #1 S. Winwood ADDS: Europe, Grateful Dead, A. O'Neal, N. Cole, LL Cool J REQUESTS: 1, G. Michael 2. S. Vega 3. Motley Crue

WSPT Stevens Point, WI Jay Bouley-PD Jerry Steffen-MD

#1 Heart

ON THE CIRCUIT ..

WESTWOOD ONE TO AC-QUIRE NBC RADIO NETWORKS ... On Monday (20), Westwood One Inc. and the National Broadcasting Company Inc., a subsidiary of General Electric Company, announced that they have entered into a letter of intent relating to the acquisition by Westwood One of the NBC radio networks and related matters. Westwood One will acquire the three NBC Radio Networks (NBC Radio Network, The Source and Talknet), including the long-form program unit NBC Radio Entertainment. In the transition, Westwood One would pay a total of \$50 million and issue to National Broadcasting Company Inc. 5-year warrants to purchase one million shares of Westwood One common stock for \$36.40 per share. "This transaction will create a strategic network radio alliance, which will combine our individual strengths." stated Randall D. Bongarten, president, NBC Radio. He continued "We believe this will allow us to broaden the exposure of our news product in the marketplace. In addition, both companies will benefit from the efficiency and flexibility of a combined organization that is totally focused on radio." Norman J. Pattiz, chairman of Westwood One Inc. commented "We are proud of this alliance with NBC and of the value it brings to both parties. It allows us to provide the quality and tradition of NBC news to radio stations and advertisers." He added, "The NBC Radio Networks will maintain their identities in much the same way as the Mutual Broadcasting System. We look forward to working with the excellent people at the NBC Radio Networks and expect that they will play important roles in the success of this new enterprise."

KOY/PHOENIX SHIFTS TO TOP 40 ... On Friday, July 10, A/C formatted KOY AM & FM in Phoenix shifted it's direction to evolve as "The New Y95" targeted at adult Top 40. Currently, Bill Heywood remains the only live on-air personality for the FM outlet, no personal changes have been slated for the AM side as of yet.

THE WAVE MAKES A SPLASH IN LATEST RATINGS ... Los Angeles' infant 94.7 KTWV "The Wave" (... you remember, the station that caused a furor after abandoning it's staple AOR format as KMET), is proving extremely successful in it's relatively short time on the air. KTWV scored a 2.5 in it's first full ratings book, a healthy jump over it's beginning 1.9 Winter score. Congratulations to all ...

MORNING *z*00 **KSHF** DOESN'T WANT YOUR SEX ... The KSHE Morning Zoo (John Ulett, Mark McCain, Steve Mitchell and Bob Buttery), have recently announced the formation of the "U-Man Celibacy Club." Upon joining the club, the member receives an official membership card proclaiming his or her vow of abstinence - be warned: the card notes that it expires "when you screw up." Aside from it's obvious purpose, the card entitles the barer to admissions and discounts at KSHE events as well as discounts

on KSHE "Schtuff," the station's clothing line. "Everybody should be in a club," stated Ulett, "and it might as well be mine. Remember just say no to sex."

TEN YEARS AND COUNTING ... August 17, 1987 will mark the ten-year anniversary of Elvis Presley's death, and to pay tribute, Clayton-Webster corporation will present "Ten Years and Counting" on it's "Country Calendar Weekly Special." The broadcast, hosted by Craig Scott, will be heard on over 175 radio stations nationwide and feature an exclusive interview with producer George Klein, the debut of the Bellamy Brothers singing "Miss Misunderstood" (a tune Elvis began recording shortly before his death), as well as tributes from a bevy of country artists including Ronnie Milsap and Larry Gatlin.

NEWLY DISCOVERED STEREO 78's TO PREMIER ... On September 6, radio listeners will be treated to an hour of newly discovered 78rpm stereo recordings. Included are recordings from classic performers including Duke Ellington and Leopold Stokowski, dating from 1929 through 1932. The special can be heard on the syndicated "Audiophile Audition" show, which is heard on over 185 public radio and commercial classical stations nationwide. For more information, contact John Sunier at (415) 457-2741.

IT'S "PICK HIT" TIME!!! ... Hi boys & girls - it's that time again ... The time when I get to modestly hype some new product that I especially enjoy, (and hope and pray

that you do too!). Get set adventurous programmers - grab your pens and note pads, here we go ... Listen to the new 10,000 Maniacs album "In My Tribe" (Elektra), the LP was produced by veteran Peter Asher and features the first single, a cover of the Cat Stevens classic "Peace Train." You with me so far? Good. AOR stations are already hot on Steve Earle's "I Ain't Ever Satisfied" (MCA) off his "Exit 0" LP, check it out! Rosanne Cash has a new LP out, "King's Record Shop" (Columbia), it features the single "The Way We Make A Broken Heart" (written by John Hiatt) also check out "Rosie Strike Back" and "Green, Yellow and Red," the album features all-star help from the likes of Steve Winwood, Patty Smyth, and the Heartbreakers' Bentmont Tench - GREAT album! Speaking of John Hiatt, and we were, A&M recently released "Thank You Girl" off his "Bring The Family" LP - it's doing well on AOR and should cross well. Crowded House have just released "World Where You Live" (Capitol) off their smash debut LP, I know I don't have to twist your arm on this one -I just like it. Also give a listen to new LP's by In Vitro (Manhattan) and Swing Out Sister (Mercury/PG). But enough about me ... do you have your own fabulous pick hit? Send it to me c/o CASH BOX, 6464 Sunset Blvd. Ste. 605, Hollywood, CA, 90028.

Until we meet again ...

Tom De Savia

FLASH BOX



Z100 Gets Poisoned ... Bret Michaels and Rikki Rockett, members of Enigma/Capitol recording artists Poison, are pictured on their recent stop by the New Jersey studios of Z100 for an on-air visit with air personality Jack The Wack, (Jack The What?!?!). The band is currently on tour in support of their platinum debut release "Look What The Cat Dragged In." Pictured (from Left to Right) are: Steve Kingston, Z100 Operations Manager; Z100 Music Director Frankie Blue; Bret Michaels and Rikki Rockett of Poison; Arthur Field, Capitol's New York Promotion Manager; Jack The Wack; and Z100 Promotion Coordinator Mary Barnett.



Robert Cray Visits USP ... Musician Robert Cray is shown here on his recent visit to the USP studios. Cray joined USP's director of Artist Relations, Janice Ginsberg, to discuss his hit album "Strong Persuader," the rigors of touring, and his career. Note: Mercury/PolyGram has just released "Nothin" But A Woman," the new single off the aforementioned LP.

BLACK CONTEMPORARY

AN IN DEPTH ANALYSIS OF THE MARKETS

MARKET AT A GLANCE

MOST ADDED Out Of A Possible 72 Stations



68 Stations Reported This Week

U Got The Look Prince-Paisley Park/Warner Bros. 17 Adds

Lost In Emotion Lisa Lisa & Cult Jam-Columbia 17 Adds

Making Love In The Rain Herb Alpert-A&M 14 Adds

We've Only Just Begun Glen Jones-RCA 13 Adds

#1 SINGLES



RETAIL

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Sari



I Feel Good All Over Stephanie Mills-MCA

Show Me The Way Regina Belle—Columbia

I'm Bad L. L. Cool J-Def Jam/Columbia

I Wanna Dance With Somebody Whitney Houston-Arista

REQUESTS



Show Me The Way Regina Belle-Columbia

I'm Bad L. L. Cool J-Def Jam/Columbia

Pleasure Principle Janet Jackson-A&M

Jump Start
Natalie Cole-Manhattan/EMI

ALBUM ALLEY

Hearsay-Alexander O'Neal-Tabu The summer of 87' finds Alexander O'Neal in fine Form. "Fake" his current single is #1 on Both The B/C singles and Dance Chart. Produced by Grammy Award winning Producers Jimmy Jam & Terry Lewis, "Hearsay" contains several future hit singles, "(What Can I Say) To Make You Love Me", "Critcize" and "Crying Overtime" among others. The next single hasn't been decided yet and Tabu Records' V.P. of Marketing & Promotion George Lakes welcomes feedback from Progam & Music Directors.

NEW AND HOT 45'S

Didn't We Just Have It All-Whitney Houston-Arista
Lost In Emotion-Lisa Lisa & Cult Jam-Columbia
Come Over-4 By Four-Capitol
Lately-Surface-Columbia
Do You Have To Go-Garry Glen-Motown
We've Only Just Begun-Glen Jones-RCA

HIGH PRIORITY



A HIGH PRIORITY SALUTE TO DICK GRIFFEY CHAIRMAN OF THE BOARD DGP/SOLAR RECORDS

A high priority salute to Dick Griffey who has combined his icredible street savvy with corporate business acumen. The powerful combination of talents have for many years kept DGP/Solar Records at the forefront of the music industry. Having discovered and nutured many gifted artists to the status of major recording artists. Dick comes from a very rich musical background. His mother being a very popular gospel artist. Some of the artists who have benefitted from his ability to discover those diamonds in the rough are The Whispers, Midnight Star, The Deele, Shalamar, Klymaxx, Lakeside, Babyface and Cat Miller, just to mention a few. Certainly one of the most well known and respected record executives in the business, Dick we salute you for your untiring efforts in excellence.

BOBLONG

BLACK CONTEMPORARY SCOREBOARD

Reco Rank			Ttl. Wks.	Req. Rank	Rotat.	Sales Rank	Video	Current Tour			Hot Cuts
Al	exander O'Neal-Fake-TABU/Epic	2	10	1	Н	1	Υ	Υ			
	egina Belle-Show Me The Way-Columbia	1	13	2	H	3	Ý	,	20	5	
Ja	anet Jackson-Pleasure Principle-A&M	5	11	4	H	8	Ý	Υ	31	75	
	L. Cool JI'm Bad-Columbia	4	11	3	H	4	Ý	Ý	1	7	
	eddie Jackson-Jam Tonight-Capitol	10	7	6	H	10	Ý	Ý	6	39	
	Ilo Thomas-I'm In Love-Capitol	7	11	21	Н.	7	Ý	Ý	17	14	
	awatha-Thigh Ride-Epic	9	11	7	H	9	Ý	Ý	50	3	
	atalie Cole-Jump Start-Manhattan	13	8	5	H	13	Ý		50		
	ther Vandross-I Really Didn't Mean It-Epic	11	8	8	H	11	Ý	Υ	14	40	
	ephanie Mills-I Feel Good All Over-MCA	6	14	20	H	2	Ý	Ý	5	6	
	eorgio-Tina Cherry-Motown	16	11	10	H	15	Ý	·	36	13	
	nokey Robinson-One Heart Beat-Motown	15	8	9	H	14	Ý	Υ	9	18	
	evert-Casanova-Atlantic	22	5	11	Н	25	Ý	Ý			
	hitney Houston-I Wanna Dance-Arista	8	12	25	Н	5	Ý		2	7	For Love of You
₫ Va	aneese Thomas-Let's Talk It Over-Geffen	21	8	16	Н	19	Υ				
7 Isl	ley BrosSmooth Sailing-Warner Bros.	3	12	13	Н	6	Υ		4	9	A Good Woman
5 Fo	orce MD's-Love Is A House-Tommy Boy	32	5	28	Н	29	Υ	Υ			
8 CI	neryl Lynn-If You Were Mine-Manhattan	19	8	14	Н	16	Υ		64	D	
	ool & The Gang-Holiday-Mercury	20	5	15	Н	20	Υ		54	35	
	tlantic Starr-One Lover At A Time-WB	23	7	12	Н	21	Υ	,	15	16	
	stem-Nighttime Lover-Atlantic	25	6	19	M	22	Υ	Υ			
2 Ba	abyface-I Love You Babe-Solar/Capitol	28	6	18	M	26	Υ	Υ			
	Blackfoot/A. Hines-Tear Jerker-Edge	26	9	17	M	24		Υ	63	D	
4 Ti	mex Social Club-Mixed Up World-Dayna/Fantasy	18	11	24	M	23	Υ				
	it Boys-Falling In Love-Tin Pan/Polydor	17	9	23	M	18	Υ		7	7	
Jo	yce Sims-Lifetime Love-Sleeping Bag	30	7	27	M	28	Υ	Υ			
	ki Howard-Come Back-Atlantic	29	6	34	M	27	Ý				
8 Jo	nathon Butler-Lies-Jive/RCA	12	15	22	M	12	Y		13	27	
D.	Warwick/J. Osborne-Love Power-Arista	34	4	29	M	30	Υ				
	etha Franklin-Rock-A-Lot-Arista	24	11	36	M	36	Y		58	51	
1 Th	neresa-Last Time-RCA	35	6	30	M	31	Υ	Υ			
	dy Watley-Still A Thrill-MCA	14	14	26	M	17	Υ		10	19	
	ley, Jasper, Isley-Givin' You-CBS	37	5	31	M	32	Υ	Υ			
4 Di	mples-Tell It Like It Is-Columbia	38	4	32	M	33	Υ				
	nalamar-Circumstantial Evidence-Solar	43	7	38	M	37	Υ	Υ			
Cł	nuck Stanley-The Bells-Def Jam	39	6	33	M	34	Υ	Υ			
	elba Moore-I'm Not GonnaCapitol	41	7	40	M	38	Υ	Υ			
8 Mi	ni Curry-I Think I'm Over You-Total Experience	38	6	37	M	39	Υ	Υ			
9 Pr	ince-If I Were Your Girlfriend-WB	27	10	35	M	35	Υ	Υ	14	14	House Quake
0 Th	e Jets-Cross My Broken Heart-MCA	48	4	39	M	40	Υ	Υ			

INDIE TOP 20 =

	Title		Ttl. Wks	. Stations	
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	DeBarge-Dance All Night-Striped Horse Debbie Deb-I'MSearchin'-Jampacked Microphone Masters-Francine-Eclipse Touch-Without You-Supertronics J.E. The P.C. From D.CHello Rochelle-Alasam Cover Girls-Spring Love-The Fever/Sutra	1 3 2 5 4 11 12 9 8 6 17 10 15 7 13 19 18	11 9 8 7 10 4 4 8 10 10 3 8 4 11 6 2 4	AddedWHUR,WBLZ,WNHC,WQIM,KQXL,WKGN,WJJS,&WAL-Heavy Rotation WAMO,WFXC,&WHYZ Added At WTMP & WCIN Adds Continue to grow-Heavy Rotation WTLC Heavy Radio Activity-Major label Interest. Radio Activity Continues to Grow-Bulleted In Cash Box KMJQ-WPAL-WFXC-WKXI-WZAZ-KJCB-WQIS-WALT-WEDR WOWI-KPRS-WENN-JET94-WQFX-WPDQ-KPRW-KRNB-WPA WDIA-WFXC-WCIN-Z103-WGPA-K104-WENN-WPAL-KOKY KSOL-WTMP-WZAK-KJAM-WLNR-WTLC-WDUR-WCKX WYLD-WHRK-WXOK-KQXL-KOKY-KDKS-WKXI-WZAZ WXYV-WHUR-WVEE-WOWI-WZAK-WJIZ-WENN-WPAL-WDIA WDIA-WTMP-KPRS-KMJM-WJIZ-WHYZ-WKXI-WZAZ-WANM XHRM-KDAY-KBCE-KSOL-WRAP-WJIZ-WTMP-WANM-WTLC KQXL-WPDQ-WORL-WWIN-FM-WAMO-WDJY-WNHC-WANM WANN-WFKX-KCOH-KOKY-WVOL-WUSS-WEAL-WDKS-KXZZ WBMX-WKXI-WQIS-WALT-WQQK-WORL-Z103-KDKO-K104	AL.
18 19	War-Low Rider-Priority	20	D D	WHUR-WQQK-WDAS-WHRK-WEDR-XHRM-JET94-WALT-KDK WEDR-KPRS-WJIZ-WENN-WFXC-WZAZ-WWWS-KDKO-K104. WZAK-WENN-WQFX-WDAS-KRNB-WTMP-KPRS-WPEG-WBL	

B/C PLAY BY PLAY =

EAST

MOST ADDED - FAST 1. GENERAL KANE—Girl Pulled The Dog—Motown
2. KLYMAXX—Divas Need Love Too—Constellation/MCA
3. COLONEL ABRAMS—How Soon We Forget—Edge
4. WARRICK/OSBPOURNE—Love Power—Arista
5. PATRICE RUSHEN—Anythihng Can Happen—Arista

WDJY Washington, D.C. Brute Bailey PD Chris Barry-MD #1 J. Jackson
ADDS: A. Starr, Dimples, A. Baker, War, Lakeside, Madam X, New Edition, Chill. REQUESTS: 1.LL Cool J 2.LL Cool J(LP) 3.D.C.Scorpio WDKX Rochester, NY Andre Marcel-PD Clint Works-MD #1 R. Belle
ADDS: D. Dane, W. Pickett, Madonna, Madam X, Prince, Surface, G. Jones.
REQUESTS: 1. LL Cool J 2. R. Belle 3. Levert WHUR Washington, DC Bobby Bennett-PD Mike Archie-MD #1 ADDS: REQUESTS: 1. 2. 3.

WILD Boston, MA Elroy Smith-PD Tonya Pendleton-MD #1 A. O'Neal
ADDS: Georgio, D. Warwick/J. Osborne, Whispers, Liz Torrez.
REQUESTS: 1. S. Mills 2. LL Cool J 3. Levert WNHC New Haven, CT Hector Hannibal-PD David Dickenson-MD #1 A. O'Neal ADDS: H. Alpert, A. Baker, Col Abrams, Prince, Lisa Lisa, G. Jones, Princess, Madam X. W.

REQUESTS: 1. LL Cool J 2. A. O'Neal 3. L. Vandross

WUSL Philadelphia, PA Frank Cerami-PD #1 Stephanie Mills
ADDS: G. Jones, W. Houston, Col Abrams, Georgio, Davy D, Will To Power, A. Baker, Lisa Lisa. REQUESTS: 1. 2. 3.

MIDWEST

MOST ADDED - MIDWEST

1. STEPHANIE MILLS—You're Puttin' A Rush On Me–MCA
2. WHITNEY HOUSTON–Didn't We Almost Have It All–Arista
3. LAKESIDE–Bullseye–Solar
4. PRINCE–U Got The Look–Paisley Park.
5. SHERRICK–Just Call–Warner Bros

KMJM St. Louis, MO Mike Stradford-PD ADDS: REQUESTS: 1, 2, 3, KPRS Kansas City, KS Dell Rice-MD
#1 LL Cool J
ADDS: Salt & Pepa.
REQUESTS: 1. LL Cool J 2. S. Mills 3. W. Houston

WBLZ Hamilton, OH Brian Castle-PD
 #1 Isley Brothers
 ADDS: J. Blackfoot/A. Hines, Isley-Jasper-Isley, DeBarge, C. Stanley, Col Abrams.

WBMX Oak Park, IL Lee Michaels-PD
#1 Regina Belle
ADDS: Col. Abrams, Sherrick, Tramaine, M. Curry, A. Baker.
REQUESTS: 1. Club Nouveau 2. Prince 3. S. Murdock

WCKX Columbus, OH Rick Stevens-PD #1 Alexander O'Neal ADDS: Lakeside, Rose Royce, Shalamar, C. Corby, H. Hewett, W. Pickett, E. Brooks, Jessie's

Gang, N. Hendryx.
REQUESTS: 1.Levert 2.Dimples 3.LL Cool J

WCIN Cincinnati, OH Steve Harris-PD ADDS: Winans, Lisa Lisa, S. Mills, Starpoint, Col Abrams, A. O'Neal. REQUESTS: 1.A. O'Neal 2. Georgio 3. N. Cole

WAWA Elm Grove, WI Bob Collins-PD ADDS: Rose Royce, I. Foster, J. Holiday, Prince, Col Abrams. REQUESTS: 1. 2. 3.

WGC/Chicago, IL Sonny Taylor-PD #1 Isley Brothers ADDS: M. Howard, Theresa, R. Lewis, A. Baker, N. Hendryx. REQUESTS: 1.Isley Brothers 2.R. Belle 3.A. O'Neal

WGPR Detriot, MI Joe Spencer-PD #1
ADDS: G. Jones, H. Alpert, Sherrick, Tramaine, J. Blackfoot/A. Hines, I. Foster, Slave.
REQUESTS: 1. 2. 3.

WJLB Detroit, MI James Alexander-PD #1
ADDS: Prince, Will To Power, Fat Boys.
REQUESTS: 1. 2. 3.

WLUMEIm Grove, WI Jimmy Smith-PD #1 W. Houston ADDS: Jellybean, Levert, Bananarama, Prince, Lisa Lisa, A. Baker. REQUESTS: 1. 2. 3.

#1 Isley Brothers
ADDS: LL Cool J, Babyface, Force MD'S, Theresa.
REQUESTS: 1.Isley Bros 2.J. Butler 3.R. Belle

WVOI Toledo, OH Paul Brown-PD ADDS: J. Holiday, Theresa, Madam X, D. Day, J. Kee, Sherrick, P. Rushen, N. Hendryx, H. Alpert, Norwood. REQUESTS: 1. 2. 3.

#ZAK Cleveland, OH Lynn Tolliver-PD
#1 Stephanie Mills
ADDS: M. Moore, Isley-Jasper-Isley, Klymaxx, Jesse James, The Jets, DeBarge.
REQUESTS: 1.S. Mills 2. Levert 3.LL Cool J

SOUTH

1. LISA LISA—Lost In Emotion—Columbia
2. ANITA BAKER—No One In The World—Elektra
3. GLEN JONES—We've Only Just Begun—Jive
4. WHITNEY HOUSTON—Did't We Almost Have It All—Arista
5. HERB ALPERT—Making Love In The Rain—A&M

KDKS Shreveport, LA C. Erwin Daniels-PD #1 N. Cole ADDS: LaBelle, General Kane, H. Alpert, G. Washington Jr., J. White, N. Hendryx. REQUESTS: 1. 2. 3. KKDA Grand Prarie, TX Terry Avery-PD #1 Babyface ADDS: Michael Jackson, Spare Parts, A. Baker, Col Abrams, N. Hendryx, G. Jones. REQUESTS: 1. 2. 3. KOKY Little Rock, AK Bobby Earl-PD

#UDDS; S. Mills, Lakeside, M. Jackson, Winans, A. Baker, Sherrick, Spare Parts. WANM Tallahassee, FI Joe Bullard-PD Jehryl Tooks-MD #1 ADDS: REQUESTS: 1, 2, 3,

WDIA Memphis, TN Bobby O'Jay-PD

#1 ADDS: REQUESTS: 1. 2. 3.

WEDR Miami, FI George Jones-PD #1 R. Belle ADDS: Babytace, Force MD's, General Kane, H. Alpert, A. Baker, W. Houston. REQUESTS: 1.R. Belle 2.J. Jackson 3. L. Thornas

WENN Birmingham, AL Dave Donnell-PD Roe Bonner-MD
#1 A. O'Neal
ADDS: D. Warwick, M. Scott, G. Washington Jr., Third World, Lisa Lisa, W. Houston, G. Jones,
New Edition, Jesse James.
REQUESTS: 1.A. O'Neal 2.D. Warwick 3.Georgio

WGOK Mobile, AL Madhatter-PD

#1 R. Belle
ADDS: Surf M. C., Klique, Norwood, Madam X, Klymaxx.
REQUESTS: 1.Fat Boys 2.N. Cole 3. J. Jackson WHRK Memphis, TN Pam Wells-PD

#1 ADDS: UTFO, 5th Avenue, M. Curry, Sherrick, J. Holiday, Lisa Lisa, G. Jones. REQUESTS: 1.A. O'Neal 2.N. Cole 3. Levert

WHYZ Greenville, SC Wayne Walker-PD #1 W. Houston ADDS: A. Baker, Sherrick, H. Alpert, LaBelle, Col. Abrams. REQUESTS: 1.LL Cool J 2.Stephanie Mills 3.Fat Boys

WJTT Chattanooga, TN Frank St. James-PD Jeff Daniels-MD #1 LL Cool J
ADDS: Madam X, The Deele, New Edition, Lakeside, D. Dane, I. Foster, P. Rushen. REQUESTS: 1.Isley Brothers 2.R. Belle 3.A. O'Neal

WJYL Louisville, KY Phillip David March-MD #1 Alexander O'Neal ADDS: E. Brooks, New Edition, LaBelle, Lakeside, H. Alpert, Prince, Dimples, Surface, Lisa

WEST

MOST ADDED - WEST 1. ANITA BAKER-No One In The World-Elektra
2. WHISPERS-Just Gets Better With Time-Solar
3. WHITNEY HOUSTON-Didn't We Almost Have It All-Arista
4. LISA LISA-Lost In Emotion-Columbia
5. PRINCE-U Got The Look-Paisley Park

KDAY Los Angeles, CA Jack Patterson-PD Greg Mack-MD #1 Heavy D & The Boys ADDS: B. Brown, New School, Kool * The Gang.

KDKO Englewood, CO Ron Ash-PD #1 A. O'Neal ADDS: Lisa Lisa, 4 X 4, The Deele, Prince, Lakeside.

KACE Los Angeles, CA Pam Robinson-PD

ADDS: W. Houston, Whispers, Winans, Starpoint, H. Hewett. REQUESTS: 1. 2. 3.

#1 F. Jackson
ADDS: Madam X, DeBarge, Whispers, Madonna, Lisa Lisa, S. Mills, Dimples, Sherrick.
REQUESTS: 1. 2. 3.

KMYX Howard 'HT' Thomas-PD Ojai, CA

ADDS: A Column of the column o

Houston.
REQUESTS: 1. LL Cool J 2. Fat Boys 3.Will To Power

KRIZ Renton, WA Frank Barrow-PD

ADDS: REQUESTS: 1. 2. 3.

KSOL San Francisco, CA Bernle Moody-PD #1 Regina Belle ADDS: A. Baker, J. Holiday, Surface, Madam X, General Kane, Lakeside, G. Jones, Rose Royce, A. Cherry, Surf MC, D. Dane. REQUESTS: 1.R. Belle 2. S. Mills 3. LL Cool J

KKFX Seattle, WA
#1 A. O'Neal
ADDS: Lisa Lisa, Klymaxx, Col Abrams, W. Houston, H. Alpert, J. Blackfoot/A. Hines, A. Baker.
2

COUNTRY

AN IN DEPTH ANALYSIS OF THE MARKETS

MARKET AT A GLANCE

MOST ADDED Out Of A Possible 119 Stations

ALPINE PROMOTION NOT FOR SALI 36 **ADDS** RESTLESS ANGEL TIM MALCHAK

101 Stations Reported This Week

Love Me Like You Used To Tanya Tucker-Capitol 30 Adds

Little Ways

Dwight Yoakam-Reprise/Warner Bros. 27 Adds

You Haven't Heard The Last Of Me Moe Bandy-MCA/Curb 26 Adds

First Time Caller

Juice Newton-RCA 25 Adds

Your Love Tammy Wynette-Epic 22 Adds

#1 SINGLES



RETAIL



One Promise Too Late Reba McEntire-(MCA) Whiskey, If You Were A Woman Highway 101-(Warner Bros.) Born To Boogie Hank Williams, Jr.-(Warner Bros./Curb) Telling Me Lies Parton/Ronstadt/Harris-(Warner Bros.) Love Someone Like Me Holly Dunn-(MTM) Why Does It Have To Be (Wrong Or Right)

Restless Heart-(RCA)

REQUESTS



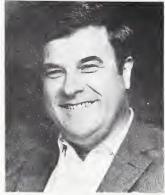
Snap Your Fingers Ronnie Milsap-(RCA) One Promise Too Late Reba McEntire-(MCA) Love Someone Like Me Holly Dunn-(MTM) Why Does It Have To Be Restless Heart-(RCA) Make No Mistake, She's Mine Kenny Rogers/Ronnie Milsap-(RCA) The Hand That Rocks The Cradle Glen Campbell-(MCA) A Long Line Of Love Michael Martin Murphey-(Warner Bros.)

HOT CUTS

George Strait-Hot Burning Flames-(Ocean Front Property) The Judds-Turn It Loose'(Heartland) Randy Travis-Good Intentions-(Always And Forever) Highway 101-Cry, Cry, Cry -(Highway 101) Hank Williams, Jr.-Young Country-(Born To Boogie)

Vince Gill-Everybody's Sweetheart-(The Way Back Home) Highway 101-Good Goodbye-(Highway 101) Holly Dunn-Small Towns (Are Smaller For Girls)-(Cornerstone) Dwight Yoakam-Smoke Along The Track-(Hillbilly Deluxe) Steve Earl & The Dukes-Sweet Little '66-(Exit 0)

RADIO NEWSLINE



CRAIG SCOTT

Country Calendar Weekly Special, a nationally syndicated country music radio show now airing on 175 radio stations, pays tribute to Elvis Presley on the one-hour program for the broadcast week of August 10. "Ten Years And Counting", hosted by Craig Scott, coincides with the anniversary of Elvis' August, 1977 death.

According to Clayton Webster

Corporation's Publicity Coordinator, Ken Deutch, the program will feature an exclusive interview with producer George Klein, a close personal friend of Elvis; the debut of the Bellamy Brothers singing "Miss Misunderstood", a song Elvis wrote and began recording just before his death; and special memories from major recording artists, including Ronnie Milsap, Eddie Rabbitt,

David Bellamy and Larry Gatlin.

A tribute to Elvis will also be featured in the daily 90-second Country Calendar, heard on more than 400 stations across America. Both Country Calendar Weekly Special and Country Calendar are offered via an exclusive licensing agreement with Clayton Webster Corporation.

COUNTRY TOP 40 PLAYLIST

Reco			Ttl. Wks.	Req. Rank	Rotat.	Sales Rank	Video	Current Tour	This	ent LP Ttl. Wks.	Hot Cuts
	tonnie Milsap-Snap Your Fingers-RCA	3	10	2	Hot	1	N	Υ	-	-	
2 R	leba McEntire-One Promise Too Late-MCA	2	10	3	Hot	2	N	Υ	-	-	-
	Iolly Dunn-Love Someone Like Me-MTM	1	14	4	RC	6	Υ	Υ	9	7	Why Wyoming
	lighway 101-Whiskey, If You Were A Woman-WB	6	10	10	Hot	3	Ν	Υ	31	2	Cry, Cry, Cry
	lichael Martin Murphey-A Long Line Of Love-WB	7	10	8	Hot	11	Υ	Υ	20	17	
	lestless Heart-Why Does It Have To BeRCA	8	8	5	Hot	7	Υ	Υ	4	28	Wheels
Н	lank Williams, JrBorn To Boogie-WB/Curb	10	8	1	Hot	4	N	Υ	16	D	Young Country
3 V	Vaylon Jennings-Fallin' Out-MCA	9	11	34	Hot	12	N	Υ	46	22	Chevy Van/Baker St.
) P	arton/Ronstadt/Harris-Telling Me Lies-WB	11	9	9	Hot	5	N	N	5	19	Those Memories
0 S	teve Wariner-The Weekend-MCA	4	15	RC	RC	13	Υ	Υ	27	20	Hey Alarm Clock
1 T	. Graham Brown-Brilliant Conversationalist-Cptl.	15	9	11	Hot	9	Υ	Υ	14	6	RFD 30529
2 K	athy Mattea-Train Of Memories-Mercury	14	10	26	Hot	16	N	Υ	25	36	-
D	on Williams-I'll Never Be In Love Again-Capitol	17	8	22	Hot	23	N	Υ	_	-	-
1 T	he Judds-I Know Where I'm Going-RCA/Curb	5	12	RC	RC	8	N	Υ	7	24	Turn It Loose
5 V	ince Gill-Cinderella-RCA	13	13	17	RC	32	N	N	44	D	Sweetheart
3 E	xile-She's Too Good To Be True-Epic	18	8	13	Hot	16	N	Υ	-	_	-
	enny Rogers/Ronnie Milsap-Make No MistakeRCA	24	6	6	Hot	10	N	N	_	_	-
	he Oak Ridge Boys-This Crazy Love-MCA	20	8	18	Med.	21	N	Υ	45	21	Rainbow At Midnight
	ilen Campbell-The Hand That Rocks The Cradle-MCA	21	9	7	Med.	22	N	N	_	_	-
	he Statler Brothers-I'll Be The One-Mercury	22	8	27	Med.	24	N	Υ	_	_	_
	udy Rodman-I'll Be Your Baby Tonight-MTM	23	7	28	Med.	34	N	Υ	28	15	What's A Broken Hea
	an Seals-Three Time Loser-EMI America	29	6	15	Med.	26	N	Υ	_	_	On The Front Line
	ee Greenwood-Someone-MCA	12	12	RC	RC	17	N	Υ	49	2	Touch And Go Crazy
	he Forester Sisters-You Again-Warner Bros.	32	6	29	Med.	30	N	Υ	_	_	-
-	yle Lovett-Why I Don't Know-MCA/Curb	28	8	30	Med.	29	N	Ϋ́	34	36	
	teve Earle & The Dukes-Nowhere Road-MCA	30	8	35	Med.	33	Y	Ý	11	7	Sweet Little '66
		31	7	39	Med.	36	N	Ý	-		-
,	lichael Johnson-Ponies-RCA	34	6	31	Med.	35	Y	Ý	21	17	
	he O'Kanes-Daddies Need To Grow Up Too-Columbia	35	5	12	Med.	39	N	Ý	-	-	
	darbara Mandrell-Child Support-EMI America	36	6	20	Med.	37	N	N	37	D	Rosie Strike Back
	losanne Cash-The Way We Make A Broken Heart-Col.	27	10	19	RC	20	N	Y	17	18	Boogie Back To Texa
	sleep At The Wheel-House Of Blue Lights-Epic	40	4	14	Med.	31	N	Ý	15	13	Joe Knows How To L
	he Nitty Gritty Dirt Band-Fishin' In The Dark-WB	37	5	23	Med.	38	N	Ϋ́	-	-	Dancin' Shoes
	irls Next Door-What A Girl Next DoorMTM		5				Y	Ϋ́			
	he Kendalls-Dancin' With Myself Tonight-Step One	39	-	41	Med.	40	Y N	Ϋ́Υ	-	-	The Rhythm Of Roma
	onna Fargo/Billy Joe Royal-Members Only-Mercury	41	6	16	Med.	42		Y Y	3		Hot Duraing Flames
	eorge Strait-All My Ex's Live In Texas-MCA	16	14	RC	RC	14	Y			26	Hot Burning Flames
	/illie Nelson-Island In The Sea-Columbia	44	4	32	Med.	47	N	Y	40	2	-
	oster & Lloyd-Crazy Over You-RCA	43	3	45	Med.	45	N	N	-	-	
	ohn Conlee-Mama's Rockin' Chair-Columbia	45	4	42	Med.	41	N	Y	-	-	American Faces
R	icky Skaggs/Sharon White-Love Can't EverEpic	19	14	RC	RC	18	N	Υ	33	18	Walkin' In Jerusalem

ON DECK ___

Rec	eard	Lst	Ttl	Req.		Sales		On	Curren This	t LP Ttl.	
Rar	nk Title	Wk.	Wks	Rank	Rot.	Rank	Vid	Tour	Wk	Wks	Hot Cuts
	Conway Twitty-I Want To Know You BeforeMCA The Desert Rose Band-Love Reunited-MCA/Curb	46 48	4	24 36	Lite Lite	44 43	N N	Y Y	39 38	13 2	SnakeBoots/Borderline He's Back And I'm Blue
43	Charley Pride-If You Still Want A Fool16th Ave Patty Loveless-After All-MCA	49 47	3 5	21 33	Lite Lite	-	N Y	Y Y	24	9	-
46	Dwight Yoakam-Little Ways-Reprise/Warner Bros.	57	2	37	Lite	46	Ν	Υ	2	12	Always Late With Kisses
48	Crystal Gayle-Nobody Should Have To LoveWB Marie Osmond-Cry Just A Little-Capitol/Curb	53 56	2	-	Lite Lite	-	N	Y	-	-	
50	Juice Newton-First Time Caller-RCA Shurfire-Bringin' The House Down-Air	64 54	2 6	38	Lite Lite	-	N N	N Y	-	-	
53	John Schneider-When The Right One Along-MCA Emmylou Harris-Someday My Ship Will Sail-WB	61 58	2 5	-	Lite Lite	48 -	N	Y	30 -	8 -	Anyone Else But You -
57	Johnny Russell/David Wilkins-Butterbeans-16th Ave Jeanne Pruett-Rented Room-MSR	65	3 4	43 40	Lite Lite	-	N Y	N Y	-	-	-
	Tammy Wynette-Your Love-Epic Joe Kenyon-Hymne-Mercury	67 68	2 3	- 25	Lite Lite	-	N Y	Y	-	-	-
	Cheryl Handy-Will You Still Love MeCompleat Tim Malchak-Restless Angel-Alpine	70 D	3 D	44 -	Lite Lite	-	Υ	Υ	-	-	
65	Tanya Tucker-Love Me Like You Used To-Capitol George Highfill-Waitin' Up-Warner Bros.	D 74	D 2	-	Lite Lite	-	N N	Y Y	-	-	-
	Moe Bandy-You Haven't Heard The LastMCA/Curb	D	D	-	Lite	43	N	Υ	-	-	-

COUNTRY PLAY BY PLAY -

NORTHWEST

KICE Bend, OR Rick Marshall

#1 Lyle Lovett

ADDS: Ernie Bivens 3rd (DH), Juice Newton, Moe Bandy, Tanya Tucker, Savannah, Willie Nelson, Johnny Cash

KMMJ Grand Island, NE Johnny Steele

#1 Ronnie Milsap

ADDS: John Schneider (P), Dwight Yoakam, Charley Pride, Crystal Gayle, Juice Newton, Tucker, The Osmond Bros., Marie Osmond, Durelle Ames, Cheryl Handy (DH) REQUESTS: 1. Hank Williams, Jr. 2. Waylon Jennings 3. Barbara Mandrell

KRKT Albany, OR H. David Allan

#1 Holly Dunn ADDS: Nanci Griffith, Earl McCowan, Allen Pace, Dan Willis

REQUESTS: 1. Tanya Tucker 2. The Desert Rose Band 3. Joe Kenyon

NORTH CENTRAL

KWRE Warrenton, MO Jody James

#1 Ronnie Milsap

ADDS: Tom Horner, Razorback, Johnny Russell/Little David Wilkins, Steven Silver, A.J. Masters REQUESTS: 1. Girls Next Door 2. Willie Nelson

WCCN Neillsville, WI Kevin Grap

#1 Holly Dunn

ADDS: Johnny Russell/Little David Wilkins, Ernie Bivens 3rd, Juice Newton, Noel Cash, Kathy Tim Malchak (DH), Eddy Raven, Rusty Wier, Marie Osmond (P), Herb Ryals REQUESTS: 1. Ronnie Milsap 2. Holly Dunn

WPAY Portsmouth, OH Timothy Shepherd #1 Ronnie Milsap

ADDS: Garland Frady, Kenny Blair, Easy Money (DH), LaDonna Andre, Liz Lynn Metz, Donna Fargo/Billy Joe Royal, Willie Nelson, Foster & Lloyd, Conway Twitty, The Desert Rose Band, John Conlee, Dwight Yoakam (P), Gene Stroman, Patty Loveless, Jeff Stevens & The Bullets REQUESTS: 1. Hank Williams, Jr. 2. Don Williams 3. The Nitty Gritty Dirt Band

WUSN-FM Chicago, IL Sam Weaver

#1 Ronnie Milsap

ADDS: Steve Earl & The Dukes, Charley Pride (P)

REQUESTS: 1. Ronnie Milsap 2. T.Graham Brown 3. Reba McEntire

NORTHEAST

WCAV Brockton, MA Mark Burns

Ronnie Milsap

ADDS: Dwight Yoakam (P), Denny Bacon, A.J. Masters (DH), Don Williams, Kathy Edge, Tanya Tucker, Jeff Stevens & The Bullets, Joni Bishop, The Wyatt Bros., Moe Bandy REQUESTS: 1. Restless Heart 2. Hank Williams, Jr. 3. The Oak Ridge Boys

WCMX Leominster, MA Dan Sanders

#1 Holly Dunn

ADDS: The Desert Rose Band (DH), Dwight Yoakam, John Schneider, Judy Lindsey, Shurfire, The Osmond Bros. (P), Juice Newton, Jerry Clymer, Crystal Gayle REQUESTS: 1. Holly Dunn 2. Reba McEntire 3. Ronnie Milsap

WDLW Waltham, MA Nina Ryder

#1 Steve Wariner

ADDS: Juice Newton, Moe Bandy REQUESTS: 1. Dwight Yoakam 2. Barbara Mandrell

NDIE TOP 20

SOUTHWEST

KINO Winslow, AZ Fred Fifield

#1 SKO

ADDS: Dwight Yoakam, The Osmond Bros., Juice Newton, Eddy Raven, Tim Malchak (DH), Ogden Harless, Earl Thomas Conley, A.J. Masters, Gene Stroman, Nanci Griffith REQUESTS: 1. Rosanne Cash 2. T.Graham Brown

KUUX Hobbs, NM Bob Wood

#1 Reba McEntire

ADDS: John Schneider, Eddy Raven, Earl Thomas Conley (P), The Diamonds, Chuck Gray, Harless, A.J. Masters (DH), Gene Stroman

REQUESTS: 1. Restless Heart 2. Hank Williams, Jr. 3. The Nitty Gritty Dirt Band

SOUTH CENTRAL

KXAL Pittsburg, TX Bobby L. Williams #1 Ronnie Milsap

ADDS: Dusty Martin, LaDonna Andre, Denny Bacon, Sammy Sadler, Victoria Hallman

REQUESTS: 1. George Strait 2. Randy Travis 3. The Judds

WACO Waco, TX Bob Kirby

#1 The Judds

ADDS: John Conlee, The Desert Rose Band, Johnny Paycheck, Tammy Wynette, Charley Pride, Gene Stroman, John Schneider, Craig Southern, Suzi Deveraux, Gerry Baze, Liz Lynn Metz REQUESTS: 1. Randy Travis 2. George Strait 3. Jeanne Pruett

KLRA Little Rock, AR Jessica James

#1 Ronnie Milsap

ADDS: The Nitty Gritty Dirt Band (P), The Girls Next Door, Barbara Mandrell, Donna Fargo/Billy Joe Royal, The Kendalls (DH)

REQUESTS: 1. Ronnie Milsap 2. Parton/Ronstadt/Harris 3. Restless Heart

KWKK Dardanelle, AR Rick Davis

#1 Holly Dunn

ADDS: The Nitty Gritty Dirt Band, Willie Nelson, Conway Twitty, Larry Dalton, A.J. Masters, Tim Malchak, Shurfire (DH), Jeff Stevens & The Bullets

REQUESTS: 1. Ronnie Milsap 2. Hank Williams, Jr. 3. Exile

SOUTHEAST

WGSQ Cookeville, TN Ron Malone

#1 Holly Dunn
ADDS: Tanya Tucker, Moe Bandy, Kaylee Adams, Tim Malchak, Bobby Garrett, A.J. Masters, The Wyatt Bros., Jeff Stevens & The Bullets, Kenny Blair, Morgan Ruppe, Joni Bishop, Linda Deah, Steven Silver, Judy Lindsey, Cathy Hollar REQUESTS: 1. Highway 101 2. Hank Williams, Jr. 3. The Oak Ridge Boys

WKCW Warrenton, VA Tom "Cat" Reeder

#1 George Strait

ADDS: Chuck Gray, Gene Stroman, Jeffrey Lee, A.J. Masters, Jeff Stevens & The Bullets, Tim Malchak, Kenny Blair, Bruce Odom, Rick Stone, Durelle Ames, Bill Harrell

WKDY Spartenburg, SC Tony M. Pearson

#1 Reba McEntire

ADDS: Kenny Blair, Kathy Edge, A.J. Masters, Tim Malchak, Larry Dalton, Rosemary Sharp, Bonnie Leigh, Margo Smith, Herb Ryals, Joni Bishop, Bill Harrell REQUESTS: 1. Reba McEntire 2. Barbara Mandrell 3. Kenny Rogers/Ronnie Milsap

WPNX Columbus, GA Ken Carlile #1 Ronnie Milsap

ADDS: Shenandoah (P), Kenny Blair, Kathy Edge (DH), Paul Daniel, Hollie Hughes, Benji

Wilhoite, Garland Frady, Craig Southern, Herb Ryals
REQUESTS: 1. Donna Fargo/Billy Joe Royal 2. Hank Williams, Jr. 3 The Statler Bros

	Title			W	k Wks.	Stations
				Ls	st Ttl.	

1	The Kendalls-Dancin' With Myself Tonight-Step One	1	3	WSDS 37/29, WLSA 40/26, KJUN 24/20, KEED 32,26, KBFS 33/24
2	Charley Pride-If You Still Want A Fool Around-16th Ave.	2	3	WKKN 42/38, WCVR 43/39, KRKT 48/34, WQST 43/39, WWQM 40/37
3	Shurfire-Bringin' The House Down-Air	3	6	KWRE 25/20, WKCW 29/26, WSDS 32/28, WPCM 38/32, KBFS 38/29
4	Johnny Russell & David Wilkins-Butterbeans-16th Ave.	5	3	WKDY 36/30, WPAY 19/15, WSCP 32/28, WCVR 42/38, WJJC 44/40
5	Jeanne Pruett-Rented Room-MSR	6	4	WSCP 20/16, WSDS 30/25, WICO 20/18, WSCG 36/21, KIXZ 32/29
6	Cheryl Handy-Will You Still Love Tomorrow?-Compleat	7	3	WLSA 48/37, KPOW 44/33, KUUX 44/42, WMMK 40/31, WTVR 48/44
7	Tim Malchak-Restless Angel-Alpine	D	D	WCAW 50/48, WLSA D/46, WWQM 47/44, WPNX D/50, WPCM A/50
8	Perry LaPointe-The Power Of A Woman-Door Knob	11	3	WKCW 32/27, WVAR 42/37, KCTI 44/38, WPAY 39/33, KRKT 50/36
9	Leon-That Big Pink Truck-Stargem	8	4	WPAY 42/39, KCTI 45/39, KRKT 44/38, WKDY 42/38, WKCW 45/35
10	Sammy Sadler-What A Memory You'd Make-Evergreen	12	2	WKCW 46/43, KMOO D/40, KCTI 50/44, WPAY D/45, WGVM D/45
11	Gerry Baze & Touch Of Country-Bell Cow Creek-OL	9	3	KMOO 39/36, WSDS 41/35, WKDY 43/40, KRKT 45/39, KWRE 45/41
12	A.J. Masters-255 Harbor Drive-Bermuda Dunes	D	D	KFRD D/48, WQTE D/50, WCAW A/50, WTVR-A, WSCG-A, WOFF-A
13	Rosemary Sharp-Real Good Heartache-Canyon Creek	15	4	KSO D/37, WKCW 43/39, WPAY 46/42, WGSQ 46/43, KMOO 47/44
14	Paul Proctor-Ain't We Got Love-19th Avenue	16	2	WSCG 49/41, KINO 36/29, WICO 49/47, WSDQ 48/46, KPOW 48/47
15	Allen Pace-Everybody I Know's Got An Ex-Art Prò	13	4	KHOC 46/40, WVAR 47/44, KBFS D/45, KTTS D/48, WDSD-A
16	Victoria Hallman-Next Time I Marry-Evergreen	18	2	WJJC 26/23, KRKT 33/25, KMOO 35/32, WKCW 37/34, WPAY 38/34
17	Billy Western-Sittin' On Top Of The World-Empire	17	2	KBFS 39/30, KMOO 36/33, WLSA 44/41, WQTE 46/42, WSCP D/46
18	Randy Anderson-I've Got A Thing For You-Comstock	20	2	KBFS 36/28, WLSA 34/32, WKCW 44/32, KHOC 36/33, WSDS 35/34
19	Bonnie Leigh-That's WhenR.C.P.	D	D	KRKT 33/24, WVAR 44/40, KINO 47/46 WGSQ D/46, KMOO D/49
20	Dan Willis-Makin' It Up To You-LS	19	2	WKCW 48/40, KCTI D/49, WVAR D/39, KMOO 50/47, WMTZ D/50

EDDIE RABBITT TO GUEST FOR SONGWRITING CONTEST



Superstar Eddie Rabbitt has been named the 1987 guest artist of the 11th Annual Kentucky Fried Chicken Amateur Songwriting Contest. Rabbitt, a veteran songwriter and performer, who has recorded more than 25 number one singles and received a host of awards for his songwriting and recording talents, will choose the top two winning songs in the nationwide contest. And, he will record the songs for national distribution.

The contest, designed to inspire and reward talented amateur songwriters all over the country, is co-sponsored by cable television's The Nashville Network and more than 500 radio stations from Alaska to Florida. It offers a dream-come-true to any songwriter hoping to be discovered in the music business...the chance to travel to Nashville and see a major star record and release his/her song for national airplay.

"I know exactly what songwriters are going through," says Rabbitt. "All my life I only wanted to write and play music, but it took a long time to make a go of it.. and I was one of the lucky ones! I hope that through the Kentucky Fried Chicken Amateur Songwriting Contest, I can help some talented people realize their dreams."

Other great artists who have joined in this effort to honor America's songwriters include Sylvia, Charly McClain and Wayne Massey, Brenda Lee, Johnny Lee and Barbara Mandrell.

The contest officially runs from August 1 to 31, and is open to any amateur songwriter who has never had a song distributed nationally. To participate, entrants must submit an audio cassette recording of an original song, including both music and lyrics, that is less than three and one half minutes long. Entrants may submit as many different songs as they wish, but each entry must be recorded and mailed on a separate tape. Entries must be postmarked by September 2, 1987.

Entry cassettes must be rewound before mailing and marked clearly with the composer's name, address, phone number and song title. A written version of the lyrics, as well as a signed statement affirming that the song is original and composed by an amateur, must be included with the entry. In addition, an entry sheet with title of song, composer's name, address and telephone number (both work and home), must be wrapped around the cassette and secured.

Songwriters may enter through their local radio stations co-sponsoring the contest or send entries directly to KFC Songwriting Contest '87, Dept. N, 3688 Beverly Blvd., Los Angeles, CA 90004. No tapes can be returned. Composers of the ten winning songs will be notified by November 16, 1987.

The contest was initiated by Colonel Harland Sanders in 1976. The Colonel's vision, kept alive by the Kentucky Fried Chicken family, has become a reality for many past contest winners who have gone on to successful music careers.

CASH BOX COUNTRY ALBUMS

Title, Artist, Label, Number, Distributor ★ = Available on Compact Disc = Platinum (RIAA Certified) ☐ = Gold (RIAA Certified) C 1 ALWAYS AND FOREVER RANDY TRAVIS (Warner Bros. 25568-1) 2 HILLBILLY DELUXE 2 DWIGHT YOAKAM (Reprise/Warner Bros. 25567 3 OCEAN FRONT*¤ 3 26 PROPERTY GEORGE STRAIT (MCA 5193) WHEELS *
RESTLESS HEART (RCA 5648) 6 28 TRIO * ¤ 4 19 D.PARTON, L.RONSTADT, E.HARRIS (Warner Bros. 25491-1) 6 GREATEST HITS* 5 11 REBA McENTIRE (MCA 5979) **≯** HEARTLAND * ¤ 7 24 THE JUDDS (RCA/Curb 5916-1) STORMS OF LIFE*. 9 59 RANDY TRAVIS (Warner Bros. 25435-CORNERSTONE 14 7 HOLLY DUNN (MTM ST-71063) 10 HANK LIVE * 8 24 HANK WILLIAMS JR. (Warner Bros./ Curb 9-25538-1) 11 7 STEVE EARLE & THE DUKES (MCA 5998) 125WEETHEARTS OF THE * 12 50 RODEO SWEETHEARTS OF THE RODEO (Columbia FC 40406) 13HARMONY 10 9 ANNE MURRAY (Capitol ST-12562) BRILLIANT CONVER-SATIONALIST 19 6 T. GRAHAM BROWN (Capitol ST 12552) 15HOLD ON 16 13 NITTY GRITTY DIRT BAND (Warner Bros. 25573-1) 16BORN TO BOOGIE DEBUT HANK WILLIAMS, JR. (Warner Bros./Curb 1-25593) 17 ASLEEP AT THE 18 18 WHEEL X
ASLEEP AT THE WHEEL (Epic FE 40681) 18 YOU HAVEN'T HEARD 20 17 THE LAST OF ME MOE BANDY (MCA 5914) 19 WINE COLORED ROSES * 17 40 GEORGE JONES (Epic FE 40413) 20 AMERICANA 27 17 MICHAEL MARTIN MURPHEY (Warner Bros. 25500-1) 21THE O'KANES 23 28 THE O'KANES (Columbia BL 4059) 22GUITARS, CADILLACS, 21 85 ETC., ETC. DWIGHT YOAKAM (Warner Bros./ Reprise 25372-1)

1			
		L	W O
		W	С
	24 AFTER ALL THIS TIME CHARLEY PRIDE (16th Avenue ST-70	15 550)	9
7	25WALK THE WAY THE WIND BLOWS	13	36
	KATHY MATTEA (Mercury 830 405-1) 26TOO MANY TIMES *	26	39
	EARL THOMAS CONLEY (RCA 5619-	1-R)	
	27HT'S A CRAZY WORLD * STEVE WARINER (MCA 5926)	29	20
	28 A PLACE CALLED LOVE JUDY RODMAN (MTM ST-71060)	28	15
	29 RIGHT HAND MAN EDDY RAVEN (RCA 5728-1)	30	24
	30 YOU AIN'T SEEN * THE LAST OF ME	31	8
	JOHN SCHNEIDER (MCA 5973) 31 HIGHWAY 101	39	2
	HIGHWAY 101 (Warner Bros. 1-25608	3)	
	32 CRACKIN' UP RAY STEVENS (MCA 42020)	38	5
	33 AMERICAN FACES JOHN CONLEE (Columbia FC 40442)	32	18
	34 LYLE LOVETT * LYLE LOVETT (MCA/Curb 5748)	34	37
	35 THE TOUCH * • ALABAMA (RCA 5649)	35	40
	36 ANGEL BAND EMMYLOU HARRIS (Warner Bros. 25583-1)	36	3
	37KING'S RECORD SHOP D		JT
	ROSANNE CASH (Columbia FC 4077 38 THE DESERT ROSE BAND		3
	THE DESERT ROSE BAND (MCA/Cui		13
	CONWAY TWITTY (MCA-5969)		
	40 ISLAND IN THE SEA WILLIE NELSON (Columbia FC 40487		2
	41HOLLY DUNN HOLLY DUNN (MTM ST-71052)	24	
	4280'S LADIES K.T. OSLIN (RCA 5924-1)]	44	2
	43 AFTER MIDNIGHT JANIE FRICKIE (Columbia C 40666)	41	9
,		EBU	JT
)	45WHERE THE FAST LANE*	40	21
	THE OAK RIDGE BOYS (MCA 5945)		
	46 HANGIN' TOUGH* WAYLON JENNINGS (MCA 5911)	37	22
	47 STILL I STAY CHARLY McCLAIN (Epic FE 40534)	33	13
	ACTUAL KIND THE LINE	40	0

ALBUM REVIEWS

CRYSTAL GAYLE AND GARY MORRIS- What If We Fall In Love-Warner Bros. 1-25507

Two beautiful voices blending in perfect harmony on some great songs. Who could ask for more?! The outstanding vocal talents of Crystal Gayle and Gary Morris take the listener to the peak of country music enjoyment. The album features "Another World", the hit single from the LP, written as the new theme song for the soap opera of the same name. But, listen on, my friends.



GIRLS NEXT DOOR- What A Girl Next Door Could Do- MTM ST-71062

23 WILD EYED DREAM

RICKY VAN SHELTON (Columbia FC 40602)

The title cut leads "the girls" into a fine LP product. This talented group can blend harmonics to perfection. "Easy To Find" is an intriguing song as presented by the Girls Next Door. But, "I Can Hear My Heart Begin To Cry" is so different that it has to be the highlight of the album!



48 WALKING THE LINE

50 GUITAR TOWN *

22 18

LEE GREENWOOD (MCA 5999)

STEVE EARLE (MCA 5713)

MERLE HAGGARD/GEORGE JONES/WILLIE NELSON (Epic FE 40821)

49IF THERE'S ANY JUSTICE* 50 2

47

49 2

43 62

COUNTRY .

OUT OF THE BOX

EARL THOMAS CONLEY (RCA 5226-7-R-A) Right From The Start (3:06) (Ensign, Red Ribbon-BMI) (B. Herzig, R. Watkins) (Producers: N. Larkin, E. T. Conley) ETC keeps 'em coming! This RCA superstar simply chooses great material to fit his style. "Right From The Start" is an outstanding song for Conley. Smooth, easy, and flowing, it appeals to country fans of all ages. ETC's vocal is highlighted by great production and arranging. Seems like Earl Thomas Conley just can't miss. Well, get braced for yet another hit from "Mr. Magic,"... Earl Thomas Conley.



FEATURE PICKS

GENE WATSON (Epic 34-07308) Everybody Needs A Hero (3:04) (W.B., Two Sons-ASCAP; Tree-BMI) (T. Seals, M. D. Barnes) (Producer: B. Sherrill)

Maybe the greatest *pure* country singer in the business, Gene Watson has picked a "hero" of a song to curl his voice around. This is a very interesting story on record. Chart bound, for sure! Everyone has a hero in his/her life. Gene Watson is one of mine!

LARRY, STEVE, AND RUDY: THE GATLIN BROTHERS (Columbia 38-07320) Changin' Partners (3:12) (Larry Gatlin-BMI) (L. Gatlin) (Producer: C. Young)

Acoustics! Instruments and vocals have that beautiful acoustic sound. Naturally, the harmonies are superb! Good strong beat to the mid-tempo song. Strong, too, is the lyric content but, then, it's a Larry Gatlin song. What a congregation of talent these brothers have!

SUZY BOGGUSS (Capitol B-44045) Love Will Never Slip Away (3:40) (Desert Rose, Millhouse-BMI) (S. Munsey, Jr.) (Producer: W. Waldman)

Suzy is one *fine* new artist for Capitol. I first met her when she was singing "demos." Now, she has *earned* the front microphone. This release has a different arrangement and approach. Both the song and Suzy are refreshing changes. Keep your eyes on this young lady.

BOOTS CLEMENTS

is back on the national charts with

"The Night Has A Thousand Eyes"
West single #W-728 from the lp "WALKIN' PROUD"



Promotion team: Uncle Fred Benson, Jerry Duncan & Wade Pepper West Records • Box 8875 • Universal City, CA 91608 • (818) 506-4956

NASHVILLE NOTE-ABLES



GUITAR PULLERS FOR THE SUE BREWER FUND were (l. to r.) Vince Gill, Guy Clark, John D. Loudermilk, Rosanne Cash, and Rodney Crowell.

PASS IT ON!

On July 22nd, there was a real "guitar pull" at the Belcourt Theater in Nashville. It was not just another writer's night show. It was a night of super performances by some of Nashville's finest recording artists and songwriters. Literally "passing the guitar" were Rosanne Cash, Guy Clark, Rodney Crowell, Vince Gill, John Hiatt, John D. Loudermilk, Lyle Lovett, and Pat McLaughlin.

Each writer honored the peer who inspired them artistically and creatively during their careers. That, in itself, made a beautiful show. But, add to that the fact that the proceeds go into the Sue Brewer Fund of The Songwriters Guild Foundation to be used to fund scholarships for one Belmont College student and one Blair School of Music student.

The Sue Brewer Fund was started by Waylon Jennings, and is administered by the Songwriters Guild Foundation. It is used to benefit needy songwriters as a tribute to the memory of Sue Brewer. A songwriter's guardian angel, Sue Brewer befriended and supported Waylon, and many others, when they were struggling writers early in their careers. Sue Brewer passed away in 1981.

The theme of the guitar pull was "Pass It On!" This slogan was adopted from the song of the same name written by Diane Dickerson, Charlie Williams, and Steve Bivins. They weren't only "passing on" the guitar. They were passing on love and compassion.

Diane, Charlie, and Steve wrote the song because of an inspiration from an act of benevolency. You see, Diane had become a friend of a young songwriter named Steve Bivins. Steve was trying to make it in the music business and working as a local delivery truck driver. His wife had just had their second child. Rent and utilities were high. Medical expenses were extreme, and Steve's small wage just wasn't enough.

Steve Bivins was usually smiling and happy. When he wasn't himself one day, Diane asked what was wrong. After much prodding and questioning, she got Steve to admit that there was no food at his house for the babies, his wife and himself. Next day, Diane Dickerson called Steve Bivins under pretense of having him pick up a package on his route. When he arrived, Diane escourted him to her auto, which just happened to be loaded down with groceries of all kinds. Steve, near tears, told Diane that there was no way he could repay her. To that statement, Diane answered, "Pass it on!" Steve replied, "What an idea for a song."

On July 22nd, the guitar pull ended with Steve Bivins stepping on stage to sing the first few lines of "Pass It On" by himself. Soon, the rest of the writers and artists joined him. What an inspiring moment it was! Too, it was a constant reminder to those of us who witnessed it...Diane Dickerson surely knew, like Sue Brewer, that help and thanks come from the heart...not from the pocketbook!!

Joe Henderson



WHO'S TELLING THE JOKES HERE! MCA recording artist Reba McEntire obviously slipped in a good one on the king of comedy, Bob Hope, when she recently guested on Gary Collin's "Hour Magazine." Judging from the list of Reba's honors, Bob has nothing to worry about concerning Reba turning into a stand-up comic. Reba is currently CMA Entertainer of the Year, and three time Female Vocalist of the Year, as voted by the CMA, the Academy of Country Music, and the readers of Music City News. Pictured (l. to r.) are Collins, Hope, and McEntire.

CASH BOX COUNTRY SINGLES

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	Title Artis	t, Label, Number	L W	W O C			L	W O C			L W	v. O C
	1	SNAP YOUR FINGERS RONNIE MILSAP (RCA 5169-7)	3	10	35	MEMBERS ONLY	41	6	67	YOU HAVEN'T HEARD THE LAST OF		Ü
l	2	ONE PROMISE TOO LATE	2	10		DONNA FARGO/BILLY JOE ROYAL (Mercury 888-680-7)				ME MOE BANDY (MCA/Curb 53132)	DEB	UT
ŀ	3	REBA McENTIRE (MCA 53092) LOVE SOMEONE LIKE ME	1	14	36	ALL MY EX'S LIVE IN TEXAS GEORGE STRAIT (MCA 53087)	16	14	68	SHINE, SHINE, SHINE EDDY RAVEN (RCA 5221-7)	DEB	UT
ŀ	4	HOLLY DUNN (MTM B-72082) WHISKEY, IF YOU WERE A WOMAN	6	10	37	ISLAND IN THE SEA WILLIE NELSON (Columbia 38-07202)	44	5	69	THE POWER OF A WOMAN PERRY LAPOINTE (Door Knob DK 87-821)	75	3
l		A LONG LINE OF LOVE	7	10	38	CRAZY OVER YOU FOSTER & LLOYD (RCA 5210-7)	43	4	70	THAT BIG PINK TRUCK LEON (Stargern SG2408)	71	4
		MICHAEL MARTIN MURPHEY (Warner Bros. 7-283) WHY DOES IT HAVE TO BE	o) 8	9	39	MAMA'S ROCKIN' CHAIR JOHN CONLEE (Columbia 38-0723)	45	4	71	HEART OUT OF CONTROL JONI BISHOP (Columbia 38-07225)	76	2
-		(WRONG OR RIGHT) RESTLESS HEART (RCA 5132-7)			40	LOVE CAN'T EVER GET BETTER THAN THIS	19	14	72	WHAT A MEMORY YOU'D MAKE SAMMY SADLER (Evergreen EV 1056)	77	2
Ì	7	BORN TO BOOGIE HANK WILLIAMS, JR. (Warner Bros./Curb 7-28369)	10	8		RICKY SKAGGS & SHARON WHITE (Epic 34-07060)			73	BELL COW CREEK GERRY BAZE & TOUCH OF COUNTRY	73	4
ſ	8	FALLIN' OUT WAYLON JENNINGS (MCA 53088)	9	11		I WANT TO KNOW YOU BEFORE WE DVE	MAI 46	KE 4	74	(OL OLR 45-119) 255 HARBOR DRIVE	DEB	RI IT
	9	TELLING ME LIES DOLLY PARTON, LINDA RONSTADT,	11	9	42	CONWAY TWITTY (MCA 53134) LOVE REUNITED	48	4		A.J. MASTERS (Bermuda Dunes C117)		
	10	EMMYLOU HARRIS (Warner Bros. 7-28371) THE WEEKEND	4	15		THE DESERT ROSE BAND (MCA/Curb 53142) IF YOU STILL WANT	49	3		GERONIMO'S CADILLAC JEFF STEVENS AND THE BULLETS (Atlantic Ame		99433)
ŀ		STEVE WARINER (MCA 53068)	·			A FOOL AROUND CHARLEY PRIDE (16th Avenue PB-70402)				REAL GOOD HEARTACHE ROSEMARY SHARP (Canyon Creek CCR 87-0401	80	4
	11	BRILLIANT CONVERSATIONALIST T. GRAHAM BROWN (Capitol P-B-44008)	15	9	44	AFTER ALL PATTY LOVELESS (MCA 53097)	47	5	77	AIN'T WE GOT LOVE PAUL PROCTOR (19th Avenue NA-1009)	81	2
	12	TRAIN OF MEMORIES KATHY MATTEA (Mercury 888-574-7)	14	10	45	80'S LADIES	25	13	78	EVERYBODY I KNOW'S GOT AN EX ALLEN PACE (Art Pro U-19048)	78	4
	13	I'LL NEVER BE IN LOVE AGAIN DON WILLIAMS (Capitol P-B-44019)	17	8	46	K.T.OSLIN (RCA 5154-7) LITTLE WAYS	57	2	79	NEXT TIME I MARRY VICTORIA HALLMAN (Evergreen EV 1055)	83	3
	14	I KNOW WHERE I'M GOING THE JUDDS (RCA/Curb 5164-7)	5	12	47	DWIGHT YOAKAM (Reprise/Warner Bros. 7-28310) NOBODY SHOULD HAVE TO LOVE 1			80	SITTIN' ON TOP OF THE WORLD BILLY WESTERN (Empire NR 17035)	82	2
	15	CINDERELLA VINCE GILL (RCA-5131-7)	13	13	W	AY CRYSTAL GAYLE (Warner Bros. 7-28409)	53	2	81	I'VE GOT A THING FOR YOU RANDY ANDERSON (Comstock COM 1849)	85	4
	16	SHE'S TOO GOOD TO BE TRUE EXILE (Epic 34-07135)	18	8	48	CRY JUST A LITTLE MARIE OSMOND (Capitol/Curb PB 44044)	56	2	82	SIXTEEN TONS JOHNNY CASH (Mercury 888-719-7)	DEB	IUT
c	17	MAKE NO MISTAKE, SHE'S MINE KENNY ROGERS/RONNIE MILSAP (RCA 5209-7)	24	6	49	FIRST TIME CALLER JUICE NEWTON (RCA 5170-7)	64	2	83	THAT'S WHEN (YOU CAN	88	3
	18	THIS CRAZY LOVE THE OAK RIDGE BOYS (MCA 53023)	20	8	50	BRINGIN' THE HOUSE DOWN SHURFIRE (Air CP-173)	54	6		BONNIE LEIGH (R.C.P. 016)		
Ì	19	THE HAND THAT ROCKS	21	9	51	WHEN RIGHT ONE COMES ALONG JOHN SCHNEIDER (MCA 53144)	6	12		MAKIN' IT UP TO YOU DAN WILLIS (LS 150)	84	3
ı		THE CRADLE GLEN CAMPBELL (MCA 53108)			52	ANOTHER WORLD CRYSTAL GAYLE & GARY MORRIS	26	14		DANCE CRAIG SOUTHERN (Royal Master RM 8705)	DEB	UT
I	20	I'LL BE THE ONE THE STATLER BROTHERS (Mercury 888-656-7)	22	8	53	(Warner Bros. 7-28373) SOMEDAY MY SHIP WILL SAIL	58	5		I'M NOT JUST ANOTHER CHEATIN'	DEB	UT
	21	I'LL BE YOUR BABY TONIGHT JUDY RODMAN (MTM PB-72089)	23	7		EMMYLOU HARRIS (Warner Bros. 7-28302) CRIME OF PASSION		16	87	KATHY EDGE (NSD 233) THE NIGHT HAS A	90	3
	22	THREE TIME LOSER DAN SEALS (EMI America P-B-43023)	29	6		RICKY VAN SHELTON (Columbia 38-07025)				THOUSAND EYES BOOTS CLEMENTS (West W-728)		
ŀ	23	SOMEONE LEE GREENWOOD (MCA 53096)	12	12		FOREVER AND EVER, AMEN RANDY TRAVIS (Warner Bros. 7-28384)		15		LOVE'S SLIPPIN' UP ON ME KIM GRAYSON (Soundwaves SW 4787)	91	2
	24	YOU AGAIN THE FORESTER SISTERS (Warner Bros. 7-28368)	32	6	56	BUTTERBEANS JOHNNY RUSSELL & LITTLE DAVID WILKINS (16th Avenue PB-70401)	63	3		KEY TO MY HEART DENNY BACON (Rockin' Country Music RCM-102)	DEB	UT
		WHY I DON'T KNOW LYLE LOVETT (MCA/Curb 53102)	28	8	57	RENTED ROOM JEANNE PRUETT (MSR 1956)	65	4		PICK UP THE PIECES SUZI DEVERAUX (MSR 1956)	DEB	UT
		NOWHERE ROAD STEVE EARLE & THE DUKES (MCA 53103)	30	8	58	YOUR LOVE TAMMY WYNETTE (Epic 34-07226)	67	2	91	'TILL THE OLD WEARS OFF THE SHOOTERS (Epic 34-07131)	52	9
	27	PONIES MICHAEL JOHNSON (RCA 5171-7)	31	7	59	HYMNE	68	3	92	I TURN TO YOU GEORGE JONES (Epic 34-07 107)	55	11
	28	DADDIES NEED TO GROW UP TOO THE O'KANES (Columbia 38-07187)	34	6	60	JOE KENYON (Mercury 888-642-7) OH HEART	50	14	93	TAKE A HEART LIKE MINE BENJI WILHOITE (Playback PL 1109)	DEB	UT
	29	CHILD SUPPORT BARBARA MANDRELL (EMI America PB-43032)	35	5	61	BAILLIE AND THE BOYS (RCA 5130-7) ARE YOU STILL IN LOVE WITH ME	42	12	94	THE FIRST CUT IS THE DEEPEST RIDE THE RIVER (Advantage CP169-1)	59	7
	30	THE WAY WE MAKE A BROKEN HEART	36	6	62	ANNE MURRAY (Capitol B-44005) WILL YOU STILL LOVE ME TOMORROW?	70	3	95	MAKE A LIVING OUT OF LOVING YOU RAZORBACK (Compleat CP-174)	62	7
	31	HOUSE OF BLUE LIGHTS	27	10	63	PUT ME OUT OF MY MISERY	51	12	96	BETWEEN THE SUN	69	8
	32	ASLEEP AT THE WHEEL (Epic 34-07125) FISHIN' IN THE DARK THE NITTY GRITTY DIRT BAND	40	4	64	TOM WOPAT (EMIP-B-43010) RESTLESS ANGEL THA MAI CHAY (Albino ARS 007)	DE	BUT		AND SAN ANTONE TIM JOHNSON (Sundial SR 123) I GROW OLD TOO FAST	72	4
	20	(Warner Bros. 7-28311)	37	5	65	TIM MALCHAK (Alpine APS-007) LOVE ME LIKE YOU USED TO	DE	BUT		JOHNNY PAYCHECK (Mercury 888651-7)		4
	33	WHAT A GIRL NEXT DOOR COULD DO GIRLS NEXT DOOR (MTM PB-72088)	37	3	66	TANYA TUCKER (Capitol B 44036) WAITIN' UP	74	2		IN THE ARMS OF A WOMAN MARTY MITCHELL (Door Knob DK 87-278)	79	5
	34	DANCIN' WITH MYSELF TONIGHT	39	5		GEORGE HIGHFILL (Warner Bros. 7-28312)				EVEN NOW MARIE LESTER (Mosnite M-504-L1)	87	4
		THE KENDALLS (Step One SOR-374)								MEMORY REMOVER GEARY HANLEY (Kansa KA 634)	89	2

COUNTRY INDIES

INDIE SPOTLIGHT

TIM JOHNSON (Sundial SR 135) (Hard-Headed Heart (2:23) (Radio-Active-ASCAP; Allisong's-BMI) (D. J. Chauvin, J. Allison) (Producer: D. Day)

Tim Johnson could easily be the finest young country singer around This Pennsylvania native today. must have cut his teeth on country music. A fine song by Daniel J. Chauvin and Jim Allison adds to the total success, along with a strong production in the current "mode" of hits. Tim did well with his first single release, but you ain't heard nothin', yet! It's up-tempo, and country all the way!



NEW PLAYERS

Bonnie Leigh...Long Island **Country Girl!**

Any of you readers under the impression that female country music singers are all farm girls or mountain maidens..think again! Undoubtedly, you haven't met Bonnie Leigh, if you think that way.

Bonnie records on the R.C.P. Records label. Her current single, "That's When," has done very well on the charts. But, Bonnie doesn't live down on the farm. Bonnie Leigh is from Northport, New York. Northport is located close to the city on Long Island. However, Northport is a small fishing village where, as Bonnie says, "You can still go to the movie for ninety-nine cents!'

She gives her mother credit for being the greatest influence on her career. "My mother traveled and sang all over the country. She traveled with the shows of such well-known country entertainers as Gene Autry and the Sons Of The Pioneers. She never got the chance to record, but she was a professionalsinger."

Bonnie Leigh had a natural talent and love for music. At age seven, her mother taught her to sing harmony in addition to lead. "About the first or second grade, other people started to approve of my singing. The encouragement strengthened my interest. I got a spot on Ted Mack's Original Amateur Hour when I was seven. At age nine, I was on The Italian American Hour television show. At fourteen, I started my own rock 'n roll band, I met, and was on the same venue with Bobby Vinton and Johnny Tillotson at WPRO in Providence. It was on a 'Bandstand' type show. And, we did a lot of Hootenanny shows at universities, on radio, etc.."

"My mother and father (who was the toughest boss Bonnie ever had) encouraged me, but they taught me the important things as I progressed. They taught me to be humble. They taught



me to work with and learn from others. And, they taught me that the audience deserves my best effort, no matter how I feel, personally, at the time!'

Bonnie Leigh loves to sing, but she is a very intelligent and businessminded individual. Along with working for her father, Bonnie has had great success at other positions. In fact, Bonnie was the secretary for the chairman of the board of Allstate!

In response to a question concerning why she chose to be a country artist, "Mother sang Bonnie replied, country. My grandfather played fiddle. The family had weekend gatherings, which were filled with country music! I was allowed to stay up and be a part of it. Rock 'n roll was a part of being 'cool' with my age group. But, country and the blues have always been my first loves. Stations in life have nothing to do with it; country music is for all people!"

Bonnie Leigh has done well. Bonnie Leigh will do better. She lcarned her lessons and her craft from excellent teachers with foresight. And, Bonnie Leigh has a country heart!

Joe Henderson

DARK HORSE CONSENSUS

A. J. MASTERS- 255 Harbor Drive- Bermuda Dunes C 117 A A. J. received the support of the radio reporters from around the country for the Dark Horse Pick. The Cash Box Indie Male Artist Of The Year keeps coming up with hit material, and the vote total proves he can add another to his hit list. A few of the stations voting for A. J. were: KSGM, WCAV, KUUX, KFEQ, WMTZ and WQTE.

INDIE FEATURE PICKS

THE MAINES BROTHERS BAND (Texas Soul TSS-05687) River Of Love (3:25) (Duchess, MCA-BMI) (Moore) (Producers: The Maines Brothers Band)

Kinda funky country music works well for The Maines Brothers on this release. It's a movin' beat that you can't resist. Positive lyrics fit well into this melody and arrangement. Good product for the group.

THERESA STREET (SST SST-24 A) You're The Reason (2:45) (Vogue-BMI) (F. Henley, I. Edwards) (Producer: R. Smith)

Fine cut of a good feelin' song. Theresa Street has one of those pleasing voices, and this song fits her style perfectly. Good easy-going production with an excellent harmony arrangement.

CARMEN WESTPHAL (Reba RR45-1007) You're An Angel (3:00) (Calabogie-ASCAP) (L. Gibson) (Producer: D. Burt)

This is a Canadian label submission, and we're happy they sent it! Carmen sounds great. She has a quality voice and gives a fine performance on this song. Song flows and builds solidly. Could ba a big song for airplay. SLEEPER SELECTIONS: TERRY SMITH AND JANA CASH- Love And War-(B-Back BB 7187) SARAH-Lyin' Eyes-(Hub HR-45A)



MY SINCERE THANKS TO **ALL CASH BOX RADIO** REPORTERS FOR MY

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"WHAT A MEMORY YOU'D MAKE"

SAMMY SADLER ON



EVERGREEN RECORDS



Bonnie Leigh

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CASH BOX TOP 100 ALBUMS

THE CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

Title, Artist, Label, Number, Distributor

■ = Platinum (RIAA Certified)
□ = Gold (RIAA Certified)

] =	Gold (RIAA Certified)		
		L W	w c
1,	WHITNEY 9.98 WHITNEY HOUSTON (Arista AL-8405)RCA	1	7
2	THE JOSHUA TREE 9.98 U2 (Island/Atlantic 90581)WEA	2	18
3.	BAD ANIMALS 8.98 HEART (Capitol PJ 12546)CAP	3	9
4	WHITESNAKE 8.98 (Geffen 24099)WEA	4	16
5	BIGGER AND DEFFER L.L. COOL J (Def Jam FC 40793) CBS	5	7
6	GIRLS, GIRLS, GIRLS 8.98 MOTLEY CRUE (Elektra 60725-1)WEA	6	9
7	DUOTONES 8.98 KENNY G (Arista AL8 8427)RCA	7	26
8	SOLITUDE STANDING 8.98 SUZANNE VEGA (A&M SP 5136)4)RCA	10	12
9	SLIPPERY WHEN WET• 8.98 BON JOVI (Mercury 830 264-1M-1)POL	8	48
10	GRACELAND • 9.98 PAUL SIMON (Warner Bros. 25447) WEA	11	47
11	TANGO IN THE NIGHT 9.98 FLEETWOOD MAC (Warner Bros., 25471-1)WEA	9	14
12	BEVERLY HILLS COP II 9.98 ORIGINAL MOTION PICTURE SOUNDTRACK (MCA 6207)MCA	13	8
13	SPANISH FLY- LISA LISA AND CULT JAM (Columbia 40477)	12	13
14	CROWDED HOUSE 8.98 (Capitol ST-12485)CAP	15	25
15	KISS ME, KISS ME, KISS ME 9.98 THE CURE (Elektra 60737-1)WEA	17	7
16	LOOK WHAT THE CAT- 8.98 DRAGGED IN POISON (Enigma ST 12523)CAP	16	50
17	IN THE DARK 9.98 GRATEFUL DEAD (Arista AL-8452)RCA	46	2
18	LET ME UP (I'VE HAD ENOUGH)8.98 TOM PETTY AND THE HEARTBREAKERS (MCA 5836)MCA	18	13
19	INTO THE FIRE 9.98 BRYAN ADAMS (A&M SP 3907)RCA	19	16
20	SAMMY HAGAR 8.98 (Geffen 24114))WEA	24	4
21	BACK IN THE HIGH LIFE• 8.98 STEVE WINWOOD (Island/Warner Bros. 25448-1) WEA	20	55
22	INVISIBLE TOUCH 9.98 GENESIS (Atlantic 81641) WEA	22	58
23	NO PROTECTION 9.98 STARSHIP (RCA 6413-1-G-A)RCA	38	2
24	BANGIN' THE OUTFIELD (Columbia OC 40619)CBS	28	5
25	LICENSED TO ILL. BEASTIE BOYS (Def Jam BFL 40238)CBS	25	37
26	ALL IN THE NAME OF LOVE 8.98 ATLANTIC STARR (Warner Bros. 25560-1)WEA	23	16
27		27	7
28	IT JUST GETS BETTER 8.98 WITH TIME WHISPERS (Solar ST-72554)CAP	31	13
29	LET IT LOOSE GLORIA ESTEFAN AND MIAMI SOUND MACHINE (Epic OE 40769)CBS	32	7
30	TRIBUTE OZZY OSBOURNE/RANDY RHOADS (Epic ZX2 40714)CBS	14	13
31	KEEP YOUR EYE ON ME 8.98 HERB ALPERT (A&M SP 5125)RCA	21	20
32	ALWAYS & FOREVER¤- 8.98 RANDY TRAVIS (Warner Bros. 25568-1)	30	11
33	CRUSHIN' 8.98 THE FAT BOYS (Tin Pan Apple 831 948-1)POL	36	8

		L W	w C
34	THE WAY IT IS • 8.98 BRUCE HORNSBY & THE RANGE (RCA NFL1-8058) RCA	26	57
35	SURFACE- (Columbia BFC 40374)CBS	35	12
36	ONE VOICE- BARBARA STREISAND (Columbia OC40788)	37	13
37	RADIO K.A.O.S. ROGER WATERS (Columbia FC 40795) CBS	41	5
38	EXPOSURE 8.98 EXPOSÉ(Arista 8441) RCA	29	23
39	JODY WATLEY 8.98 (MCA 5898)MCA	33	20
40	JONATHAN BUTLER 8.98 (Jive/RCA 1032-1-J)RCA	48	8
41	FREHLEY'S COMET 8.98 ACE FREHLEY (Megaforce/ Atlantic 81749-1)WEA	39	11
42	RAPTURE• 8.98 ANITA BAKER (Elektra 9-60444) WEA	40	69
43	CONTROL. 9.98 JANET JACKSON (A&M SP-3905) RCA	44	75
44	RUNNING IN THE FAMILY 8.98 LEVEL 42 (Polydor 831-593-1)POL	45	16
45	HAPPY TOGETHER 8.98 THE NYLONS (Open Air OA 0306)RCA	47	12
46	COLLABORATION 8.98 GEORGE BENSON & EARL KLUGH (Warner Bros. 25580)WEA	52	5
47	INTO THE LIGHT 8.98 CHRIS De BURGH (A&M SP 5121)RCA	42	19
48	SIGN "O" THE TIMES 15.98 PRINCE (Paisley Park/Warner Bros. 25577-1)WEA	34	16
49	LIFE, LOVE & PAIN¤ 8,98 CLUB NOUVEAU (Warner Bros. 9-25531)WEA	43	29
50	WARREN ZEVON 8.98 (Virgin 90603)WEA	51	5
51	IF I WERE YOUR WOMAN 8.98 STEPHANIE MILLS (MCA 5996)MCA	56	6
52	EXILES DAN FOGELBERG (Full Moon/Epic OE 40271)CBS	50	7
53	THE FINAL COUNTDOWN- EUROPE (Epic BFE 40241)CBS	53	29
54	STRONG PERSUADER¤ 8.98 ROBERT CRAY (Mercury 830 568-1) POL	54	34
55	SMOOTH SAILIN' 8.98 THE ISLEY BROTHERS (Warner Bros. 25586)WEA	57	62
56	LOVE AN ADVENTURE 8.98 PSEUDO ECHO (RCA 5730)RCA	49	18
57	HOT NUMBERS THE FABULOUS THUNDERBIRDS (CBS Associated FZ 40818)CBS	68	2
58	RICHARD MARX 8.98 (Manhattan ST 53049)CAP	63	6
59	ONE HEARTBEAT 8.98 SMOKEY ROBINSON (Motown 6226 ML)MCA	60	14
60	ANOTHER STEP 8.98 KIM WILDE (MCA 5903)MCA	61	14
61	CONTAGIOUS 8.98 Y & T (Geffen GHS 24142)WEA	66	6
62	TRUE BLUE • 9.98 MADONNA (Sire 25442-1) WEA	62	55
63	DON'T DISTURB THIS 8.98 GROOVE THE SYSTEM (Atlantic 81691)WEA	64	28
64	JUST LIKE THE FIRST TIME 8.98 FREDDIE JACKSON (Capitol ST 12495)CAP	65	39
65	LIFE 8.98 NEIL YOUNG & CRAZY HORSE (Geffen 24154)WE	83 A	3
66	ELECTRIC 8.98 THE CULT (Sire 25555-1)WEA	55	15
67	NIGHT SONGS • 8.98 CINDERELLA (Mercury 830 076-1M-1)POL	67	52

		L W	w O C
68	BROADCAST 8.98 CUTTING CREW (Virgin/Atlantic 90573)WEA	58	20
69	NEVER LET ME DOWN 9.98 DAVID BOWIE (EMI America PJ 17267)CAP	59	13
70	COMING AROUND AGAIN 8.98 CARLY SIMON (Arista AL-8443)RCA	70	15
71	TRIO 9.98 DOLLY PARTON, LINDA RONSTADT, EMMYLOU HARRIS (Warner Bros. 25491)WEA	69	20
72	MECHANICAL RESONANCE 8.98 TESLA (Geffen GHS 24120)WEA	71	25
73	MIDNIGHT TO MIDNIGHT- PSYCHEDELIC FURS (Columbia FC 40466)CBS	73	22
74	RAINDANCING ALISON MOYET (Columbia BFC 40653)CBS	75	7
75	READY OR NOT 8.98 LOU GRAMM (Atlantic 81728)WEA	76	23
76	SEE HOW WE ARE 8.98 X (Elektra 60492)WEA	78	4
77	GYPSY BLOOD MASON RUFFNER (CBS Associated BFZ 40601)CBS	82	6
78	GIVE ME THE REASON LUTHER VANDROSS (Epic FE 40415) CBS	80	42
79	LA BAMBA 9.98 Original Motion Picture Soundtrack (Slash/Warner Bros. 25605)WEA	93	3
80	PLEASED TO MEET ME 8.98 THE REPLACEMENTS (Sire 25557-1)WEA	74	12
81	2 LIVE CREW 8.98 (Luke Skywalker XR100IND	79	15
82	MEN AND WOMEN 8.98 SIMPLY RED (Elektra 60727)WEA	81	19
83	GLENN MEDEIROS 8.98 (Amherst AMH 3313)IND	85	8
84	DEAD LETTER OFFICE/ 8.98 B-SIDES COMPILED R.E.M.(IRS/A&M SP 70054)RCA	72	12
85	BRIDGE OF SPIES 8.98 TPAU (Virgin 90595)WEA	95	6
86	CAN'T HOLD BACK¤- EDDIE MONEY (Columbia FC 40096) CBS	86	48
87	ROBBIE NEVIL 8.98 (Manhattan/EMI ST 53006)CAP	84	33
88	RAISING HELL• 8.98 RUN D.M.C. (Profile PRO 1217) IND	90	61
89	RED HOT RHYTHM & BLUES 8.98 DIANA ROSS (RCA 6388-1-R)RCA	77	10
90	BREAKFAST CLUB 8.98 (MCA 5821)MCA	87	19
91	LES MISERABLES 17.98 ORIGINAL BROADWAY CAST RECORDING (Geffen GHS 24151)WEA	88	7
92	ROCK THE HOUSE 8.98 D.J. JAZZY JEFF AND THE FRESH PRINCE (Jive 1026-1-J)RCA	92	15
93	HILLBILLY DELUXE 8.98 DWIGHT YOAKAM (Reprise 25567)WEA.	91	12
94	REACT 8.98 THE FIXX (MCA 42008)MCA	99	3
95	BIG LIFE 8.98 NIGHT RANGER (MCA 5839)MCA	94	17
96	I'M NO ANGEL- THE GREGG ALLMAN BAND (Epic FE 40531)CBS	89	22
97	ARETHA¤ 8.98 ARETHA FRANKLIN (Arista AL-8442) RCA	97	39
98	SO• 8.98 PETER GABRIEL (Geffen GHS 24088) WEA	98	61
	FREEDOM-NO COMPROMISE 8.98 LITTLE STEVEN (Manhattan ST 53048)CAP	96	8
100	SKYLARKING 8.98 XTC (Gelfen/Warner Bros. GHS 24117)WEA	100	32

CASH BOX TOP ALBUMS/101 to 200

		W	
	W	O C	
101 LOUDER THAN BOMBS-12.98	101	16	
THE SMITHS (Sire/Warner Bros. 25569-1)WEA 102 AMONG THE LIVING 8.98	104	15	
ANTHRAX (Megaforce/Island 90584-1)WEA GOT ANY GUM 8.98	125	2	
JOE WALSH (Full Moon 25606) WEA 104 ROVER'S RETURN 8.98	129	3	
JOHN WAITE (EMI America 46332)CAP 105 ELTON JOHN LIVE IN	131	2	
AUSTRALIA WITH THE MELBOURN SYMPHONY ORCHESTRA	1E		
ELTON JOHN (MCA 2-8022)MCA 106 JOIN THE ARMY 8.98	107	11	
SUICIDAL TENDENCIES (Caroline CAROL 1336)IND	107	•••	
107 HARD TIMES IN THE LAND	114	7	
OF PLENTY OMAR AND THE HOWLERS			
(Columbia BFC 40815)CBS 108 FOREVER¤ 8.98	105	36	
KOOL & THE GANG (Mercury 830 398-1)POL 109 WHITNEY HOUSTON 8.98	110	123	
(Arista AL8-8211) RCA 110 KOOL MOE DEE 8.98	103	15	
(Jive 1025-1-J)RCA 111 WISHES 9.98	109	14	
JON BUTCHER (Capitol ST 12542)CAP 112 LIFE AS WE KNOW IT-	108	22	
REO SPEEDWAGON (Epic FE 40444)CBS	102	47	
HUEY LEWIS AND THE NEWS (Chrysalis OV 41534)CBS			
114 WHIPLASH SMILE- BILLY IDOL (Chrylalis OV 41514) CBS	106	39	
115 THE RETURN OF BRUNO 8.98 BRUCE WILLIS (Motown ML 6222)MCA	113	25	
116 PERFECT TIMING 8.98	116	18	
DONNA ALLEN (21 Records/Atco 90548)WEA 117 EXIT 0 8.98	119	6	
STEVE EARLE (MCA 5998)MCA 118 FEMALE TROUBLE 8.98	115	12	
NONA HENDRYX (EMI America ST 17248)CAP 119 DANCING ON THE CEILING 8.98	112	49	
LIONEL RICHIE (Motown 6158ML)MCA 120 FROZEN GHOST 8.98	111	13	
(Atlantic 81736)WEA 121 COME AS YOU ARE 8.98	118	17	
PETER WOLF (EMI America ST 17230)CAP 122 NAJEE'S THEME 8.98	117	22	
NAJEE (EMI-America ST 17241)CAP 123 MOSAIC-	123	39	
WANG CHUNG (Geffen GHS 24115) WEA 124 DIFFERENT LIGHT	120	78	
BANGLES (Columbia BFC 40039) CBS 125 A CHANGE OF HEART 9.98			
DAVID SANBORN (Warner Bros. 27479)WEA	124	25	
(MCA/Gold Mountain 420025)MCA	137	5	
127 SHIRLEY MURDOCK!- 8.98 SHIRLEY MURDOCK (Elektra 9 60433)WEA	121	29	
128 THIRD STAGE 9.98 BOSTON (MCA 6188) MCA	126	43	
129 GOT TO BE TOUGH 8.98 MC SHY D. (Luke Skywalker XR-1004)	128	8	
130 BRING THE FAMILY 8.98 JOHN HIATT (A&M SP 5158)RCA	132	6	
131 WHEELS 8.98 RESTLESS HEART (RCA 5648-1-R)RCA	127	12	
BORN TO BOOGIE 8.98 HANK WILLIAMS, JR (Curb 25593) WEA	DE	BUT	
133 INTO THE WOODS 8.98	135	4	
THE CALL (Elektra 60739)WEA 134 5 TO 1 8.98	142	2	l
TOM KIMMEL (Mercury 832 284-1)POL			

		w	Č
	THE CAMERA NEVER LIES 9.98 MICHAEL FRANKS (Warner Bros. 25570)WEA	149	2
	136 ALL BY MYSELF REGINA BELLE (Columbia BFC 40537)CBS	150	3
	137 LET ME TOUCH YOU 8.98	136	8
	THE O'JAYS (Philadelphia International/EMI ST 5 138 MARY JEAN & 9 OTHERS 8.98 MARSHALL CRENSHAW (Marry Pro. 25592)WEA	130	6
	(Warner Bros. 25583)WEA 139 AUGUST 9.98	122	34
	ERIC CLAPTON (Duck/Warner Bros. 25476-1) WI 140 DIFFERENT DRUMMER ISLEY, JASPER, ISLEY (CBS Associated FZ 40409)CBS	134	10
	141 PRIVATE REVOLUTION 8.98	133	26
Ì	WORLD PARTY (Ensign/Chrysalis BFV 41552)CE ECHO & THE BUNNYMEN 8.98 (Sire 25597)WEA	DEE	BUT
	143 OPERA SAUVAGE 8.98 VANGELIS (Polydor 829 663-1)POL	139	20
	144 4 BY FOUR 8.98 (Capitol ST-12560)CAP	140	6
	145 TELL NO TALES 8.98	143	10
	T N T (Mercury 830 979-1)POL 146 CLUTCHING AT STRAWS 8.98	155	3
ı	MARILLION (Capitol ST-12539)CAP 147 STORMS OF LIFE 8.98	146	58
	RANDY TRAVIS (Warner Bros. 25435-1) WEA IN THE CITY OF LIGHT 16.98	172	2
	SIMPLE MINDS (Virgin/A&M SP 6850)RCA 149 DRAGNET 9.98	DEE	BUT
l	ORIGINAL MOTION PICTURE SOUNDTRACK (MCA 6210)MCA 150 BY THE LIGHT OF THE MOON 8.98	145	26
	LOS LOBOS (Slash/Warner Bros.25523-1)WEA) 145	20
	151 LITTLE AMERICA 8.98 (Geffen GHS 24113)WEA	144	8
	152 TO HELL WITH THE DEVIL¤- STRYPER (Enigma PJAS 73237)CAP	147	37
	153 BREAK EVERY RULE • 9.98 TINA TURNER (Capitol PJ 12530)CAP	148	45
	154 THUNDER 8.98	141	18
	ANDY TAYLOR (MCA 5837)MCA 155 ESPECIALLY FOR YOU 8.98	152	48
	THE SMITHEREENS (Enigma ST-73208)CAP 156 WORD UP• 8.98	138	46
	CAMEO (Atlanta Artists 830 265)POL 157 LOVE IS FOR SUCKERS 8.98 TAUSTED SISTER (Atlanta ATL DISTRIBUTE)	DE	BUT
	TWISTED SISTER (Atlantic ATL 81772)WEA 158 DANCE BITTEN	167	2
	GREAT WHITE (Capitol ST 12565)CAP 159 PHANTOM OF THE OPERA 8.98	153	10
	ORIGINAL CAST (Polydor 831 273-1)POL 160 GEORGIA SATELLITES 8.98	151	38
	(Elektra 60496-1) WEA 161 WORLD FRONTIER 8.98	158	6
	GARY MOORE (Virgin 90588)WEA 162 STAND BY ME 9.98	159	15
	ORIGINAL MOTION PICTURE SOUNDTRACK		
	(Atlantic 81677-1-E)WEA 163 CLOSE TO THE BONE 8.98	154	15
	THOMPSON TWINS (Arista AL 8449)RCA 164 HEARTLAND 8.98	157	15
	THE JUDDS (Curb/RCA 5916-1-R)RCA 165 TOP GUN•-	160	61
	ORIGINAL MOTION PICTURE-	100	01
	SOUNDTRACK (Columbia SC 40323) CBS		
	166 UNDER THE VOLCANO 8.98 ROCK AND HYDE (Capitol ST 12569)CAP	161	12
	167 SOLD 8.98 BOY GEORGE (Virgin 90617)WEA	170	2
	, •		

	w	С
168 BLOW YOUR COOL 8.98	156	14
HOODOO GURUS (Elektra 60728-1)WEA 169 PASSION 8,98	163	23
ROBIN TROWER (GNP 2187)GNP 170 LIVE 9.98	166	8
THE MANHATTAN TRANSFER (Atlantic 81723)WEA		
171 TRUE COLORS CYNDI LAUPER (Portrait OR 40313) CBS	165	44
172 THE OTHER ONES 8.98 (Virgin 90576)WEA	162	10
173 KEEPER OF THE 7 KEYS, 8.98	DEE	BUT
PART I HELLOWEEN (RCA 6399-I-R)RCA		
174 UN HOMBRE SOLO JULIO IGLESIAS (Discos DJL 50337) CBS	164	5
175 BETTER THAN HEAVEN 8.98 STACEY Q (Atlantic 81676-1)WEA	173	44
176 LILLO 8.98 LILLO THOMAS (Capitol ST 12450)CAP	171	12
177 THE JETS 8.98	168	25
(MCA 5667)MCA 178 CHICAGO 18¤ 8.98	176	43
CHICAGO (Warner Bros. 25509-1) WEA 179 WATCH OUTI 8.98	169	19
PATRICE RUSHEN (Arista AL-8401)RCA 180 BOI-NGO 8.98	174	17
OINGO BOINGO (MCA 5811)MCA 181 LOUD AND CLEAR 8.98	179	17
AUTOGRAPH (RCA 5796-1-R)RCA 182 NEVER ENOUGH-	177	19
PATTY SMYTH (Columbia FC 40182)CBS		
183 THE HOUSE OF BLUE LIGHT 8.98 DEEP PURPLE (Mercury 831 318-1)POL	180	27
184 SHAKE YOU DOWN¤- GREGORY ABBOTT (Columbia BFC 40437) CBS	178	39
185 RIPTIDE 8.98 ROBERT PALMER (Island 90471) WEA	181	87
186 7800 DEGREES FAHRENHEIT 8.98 BON JOVI (Mercury 824 509-1)POL	184	29
187 POWER 8.98	175	15
LAKESIDE (Solar ST-72553)CAP 188 SENSATIONAL 8.98	185	20
STARPOINT (Elektra 60722)WEA 189 ZAGORA 8.98	187	22
LOOSE ENDS (MCA 5745)MCA 190 WEAPONS OF LOVE 8.98	182	11
THE TRUTH (I.R.S. 5981)MCA 191 LIVING ALL ALONE 8.98	189	42
PHYLLIS HYMAN (Manhattan ST 53029) CAP 192 WATER UNDER THE BRIDGE	186	10
DENIECE WILLIAMS (Columbia FC 40486)CBS		
193 THE COST OF LIVING 8.98 STYLE COUNCIL (Polydor 831 443-1)POL	190	15
194 ROCKIN' WITH THE RHYTHM 8.98 THE JUDDS (Curb/RCA AHL1-7042)RCA	192	22
195 SHE WAS ONLY A 8.98 GROCER'S DAUGHTER-	183	15
THE BLOW MONKEYS (RCA 6246-1-R)RCA	404	00
196 HIPSWAY- (Columbia BFC 40522)CBS	191	23
197 PLATOON 9.98 ORIGINAL MOTION PICTURE	188	17
SOUNDTRACK (Atlantic 81742)WEA		
198 LIVE ALIVÉ-	195	35
STEVIE RAY VAUGHN AND DOUBLE TROUBLE(Epic-E240511)CBS	100	04
199 SHEILA E. 8.98 (Paisley Park 25498-1)WEA	193	21
200 A NICE PLACE TO BE 8.98 GEORGE HOWARD (MCA 5855)MCA	194	27

THE CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

ALPHABETIZED TOP 200 ALBUMS (BY ARTIST)	
2 Live Crew 81 The Call	.163 Winwood, Steve 21
Four By 4 144 Cameo	32,147 Wolf, Peter 12:
Abbott, Gregory . 184 Chicago 178 Fogelberg, Dan 52 Iglesias, Julio 174 Los Lobos 150 Howlers 107 Simon, Carly 70 Trio	71 World Party 14:
	169 X 76
	190 XTC 100
	153 Y&T 61
	157 Yoakam, Dwight 93
	2 Young, Neil 65
Atlantic Starr 26 Crowded House 14 Genesis 22 John, Elton 105 Mc Shy D	. 78 Zevon, Warren 50
Autograph	
Baker, Anita 42 The Cure 15 Gramm, Lou 75 The Judds 194,164 Miami Sound Pseudo Echo 56 Starpoint 188 Vaughn, Stevie R.	
Bangles 124 Cutting Crew 68 Grateful Dead 17 Keel	8 Beverly Hills Cop II 12
Beastle Boys 25 D.J. Jazzy Jeff 92 Great White	104 Dragnet149
	103 La Barnba 79
	123 Les Miserable 91
	37 Phantom Of The
	· · 39 Opera · · · · · · 159
	28 Platoon
Bowie David 69 Europe 53 Hoodoo Gurus 168 Level 42 4 Najee 122 Rock And Hyde 166 T'Pau 85 Whitesnake	
Boy George	
Breakfast Club	
Butcher, Jon	
Butler, Jonathan 40 Fat Boys 33 Hyatt, John 130 Little Steven	115

TALENT ON STAGE

he Cruzados

THE MUSIC MACHINE, L.A. - It was hotter inside than out, just after nidnight on a muggy summer night in Los Angeles. Sitting nursing a Heineken, smoke from a Camel curling azily back into my face, watching toadies break down some faceless hairbut band. Waiting, waiting for the hottest young band of L.A. nativos this side of Los Lobos to blow me away yet again.

And of course they did... The Cruzados hit the stage with the fury of a midwestern thunderclap, the flash of the Lone Ranger's silver bullet. The crowd, mostly mid-20ish, surged to the front and stayed there all night long, clapping, singing, dancing. It was a supreme rock and roll party for the late night crowd.

The set started with "Last Ride," an appropriately dangerous tribute to the band's outlaw style. The single, "Bed Of Lies," from their latest Arista LP "After Dark," also came early, and sounded tighter, louder, and harder than it does jumping off your radio dial in the dead of night. Vocalist Tito Larriva tucked his long black mane into a ponytail to get down to serious business.

"Flor De Mal," from their first (selftitled) LP, was the next highlight. Slow, atmospheric, building to the evening's first triumphant climax. Guitarist Marshall Rohner was spotlighted here, snaking his lead under and around Larriva's heartfelt tale of woe. Then came the anthemic "Young and On Fire," a balls-out rocker showcasing the guts of a truly tight group of musicians honed to each other's subtleties.

Rohner, leaning way back under the wide brim of his black hat, broke bad on a scaring, bluesy solo that segued into "Rising Sun," a potent, aggressive cut from the first album. Drummer

The Cruzados hit the stage with the fury of a midwestern thunderclap, the flash of the Lone Ranger's silver bullet.

Chalo Quintana never faltered, carrying the brunt of the action with his dynamic sense of timing and power. He is a masterful drummer, the thunder to Rohner's lightning, his deadly chops combining dexterous speed with the creative force necessary to anchor the rock solid sound.

The last song of the set was the tourde-force "Motorcycle Girl," the band's energy coalescing with the crowd's spirit. Bassist Tony Marsico played off Rohner behind Larriva's tough, backstreet fronting, providing the two axemen a fertile substructure



GARDEN GHOSTS-Atlantic recording group Frozen Ghost recently completed their first concert tour with a date at New York City's Madison Square Garden. Shown backstage after the show are (l-r): David Fleischman, director, album promotion, Atlantic; Don Maggi, Atlantic local promotion rep; Lou Sicurezza, vice president of field operations, Atlantic; Joe lanello, national secondary promotion manager, Atlantic; Andrea Ganis, senior director of singles promotion, Atlantic; Marc Nathan, director of national singles promotion, Atlantic; Judy Libow, vice president of national promotion, Atlantic; Vince Faraci, senior vice president, Atlantic; Frozen Ghost's Wolf Hassel, Arnold Lanni and Buddy Love; Jackie Tesman, national college and alternative promotion coordinator, Atlantic; and Frozen Ghost's manager Rob Lanni.

from which to create their alternately melodic and menacing guitar stylings.

With the encores came time for a little fun with the hometown fans, as the band raunched their way through a bilingual massacre of "Secret Agent Man" and an all-hands-on-stage romp with "La Bamba." But the true message of this remarkable band is the incandescence of their black and white hell-fire, all jagged edges, sly smiles, and bootheels flying. They look good, they move well, they sound great.

Catch them if you can...

Rob Yardumian

ew Music Seminar Week

VARIOUS VENUES, NY – There were more than two hundred acts playing New York area clubs during the week of the New Music Seminar (10 – 15), and a number of them stood out.

The first major show of the Seminar week was Mojo Nixon and Skid Roper's at CBGB's (7/11), which also featured Zeitgeist and Fetchin' Bones. Nixon played songs from his new album, "Bo-Day-Shus" (Enigma), his previous LP, "Frenzy," and assorted other gems. In the background was a picture of Elvis Presley, the inspiration behind "Bo-Day-Shus"'s first single, "Elvis Is Everywhere." Nixon electrified the packed club, thundering Confucius and McNuggets and various forms of American marginalia, and even getting everyone to sing along to the anarchic "Burn Down The Malls" and the spirited "We Gotta Have More Soul." And this was just with an acoustic guitar and washboard; no telling what they could do with a full band.

Zeitgeist's gig was an ear-opener for anyone who had seen their showcasc last year at the Cat Club and written them off as a mere rough draft of a real band. This time, there was something more definite and better defined about their sound, as they played with a force and energy that should make their Capitol debut (due September 9) even better listening than "Translate Slow-ly"

Before I review Marti Jones and Don Dixon's show at the Bottom Line (7/15), I should say up-front that Marti Jones was kind enough to wish me happy birthday from the stage and to later present me with the official international t-shirt of Canton, Ohio (her hometown). So if this affects my journalistic neutrality, let's say right off that I've never been neutral on the subject of Jones and Dixon: Jones is simply the best female interpretive singer of the '80's, and Dixon is one of the decade's great singer/songwriters. got Together they've amazing chemistry, an even more amazing batch of songs, and a pair of voices that held this SRO crowd rapt. Backed only by acoustic guitars, the purity of Jones' vocals came through - every whisper and understated ache and sob as she sang a haunting "Crusher" ("Match Game"/A&M), a sensual "Walk Away," and a version of Dixon's "Inside These Arms" impassioned enough to evoke an extended ovation. Dixon meanwhile played it soulful and gritty, growling "Dreams To Remember" and Stax-popping his



SOLD-OUT IN ENGLAND—As part of the European leg of her "Break Every Rule" summer tour, Capitol recording artist Tina Turner enjoyed eight soldout dates in Wembley, England. On the last night of her S.R.O. run, Turner was joined backstage by Bhaskar Menon, chairman & chief executive officer, EMI Music worldwide (I), and Rupert Perry, managing director, EMI Records, U.K., to celebrate the ongoing success of her tour.

way through "Southside Girl" and the title track to "Most Of The Girls Like To Dance (But Only Some Of The Boys Like To)" (Enigma). They also showed a wonderful sense of humor on stage, with Jones doing a imitation of Dixon's singing, and Dixon stopping in the middle of "Praying Mantis" to joke about the song's hooks and chord changes. Dixon is so refreshingly playful and experimental, one senses it's only a matter of time before he writes Jones a song that's going to make her as big as Linda Ronstadt was in the seventies. Her voice is a thing of real beauty, capable of killing softly without hardly trying, and her time is gonna come.

Steve Earle, on a quadruple bill with K.D. Lang and The Reclines, Dave Alvin, and Mark Brine at the Cat Club (7/14), played one of the best rock 'n' roll shows of the Seminar week. Though Earle calls his music country. he captures the edge and beat and soul of rock 'n' roll better than most rockers, and sings about an America that has more to do with Springsteen and Mellencamp than Waylon and Willie. He opened the show with "Nowhere Road" ("Exit Zero"/MCA), which is sort of like an '80's version of "Lost Highway," and then sang a verse of Springsteen's "Racing In The Street" before breaking into "Sweet Little 66." Indeed, Earle's U.S.A. is a land of cars and highways that lead to the heartland towns where dreams run out of gas and love is a fleeting thing. On 'Getting Tough,' he sang, "I was born in the land of plenty/now there ain't enough." On "The Rain Came Down," he sang from the point of view of a dispossessed farmer telling a sheriff "you can have the machines but you ain't taking my land." And the way he plays that song on stage is quite when the defeated synthstrings of the chorus come in, Earle throws back his hair and hunches over like an exhausted farmer. The filmic element in his music is further enhanced by his actorish vocal sensibility, typified best by his had-it-upto-here delivery of the last chorus in the melodramatic "Goodbye's All We Got Left'' (not performed here). Earle ended his 75 minute set with The Rolling Stones "Dead Flowers" and an encore of "Guitar Town" that reaffirmed his status as one of the most promising rockers of his generation.

Catching the tail end of Scruffy The Cat's show at Nirvana Club One, as part of the Relativity Records showcase, reminded me of how magically the elements of this band mesh together, particularly the vocal harmonies. An extended review of Scruffy's show with the Replacements will appear in the next issue.

Also of note, was the debut performance of Hege V (pronounced Heggy Vee), who played with his four piece band at the Manhattan Brewery (7/12). Doing songs from his Mitch Easterproduced "House Of Tears" album (MTM), Hege's set of rhythmic folkrock marked him as a debut act to track.

Paul Iorio

SHOP TALK

ECORD BAR'S FIND-INGS - The South-Eastern based 130-store chain Record Bar has announced their new summer advertising and promotional campaign. It's called "The Latest Findings in Music and Video," and it will be running from July 9 until August 19.

The chain will be conducting a contest in conjunction with everyone's favorite video network MTV, featuring a "latest findings" music trivia game. Prizes awarded to winners of the trivia fest include a trip to the 1987 MTV Awards in Los Angeles, compact disc players, and Record Bar/Tracks gift certificates.

The six-week promotion will be backed up by extensive TV, radio, 'and print ads.

WRAPIT UP, I'LL TAKE IT...- News from RCA/Columbia Pictures Home Video: They have announced that starting August 18, 36 of their best-selling titles will be available to consumers at the midrange price of \$29.95. These titles will sell under the banner of "The Wrap Up Hollywood Collection."

Many classic movies are among the titles listed, including "The Big Chill," "From Here To Eternity," "Kramer Vs. Kramer," "Monty Python and the Holy Grail," "On the Waterfront," "Tootsie," and "The Way We Were." More titles will be added at a later date.

Look for this to impact your sellthrough efforts this summer, as studios make a concerted effort to increase sales vis-a-vis rental. The midrange pricing structure should allow retailers to enjoy more profit than the \$19.95 low-ball pricing announced by most suppliers for their holiday promotions. Also, permanently pricing these titles at \$29.95 will give some much needed stability to retailers stocking their shelves for the rest of the year.

... AND FROM PARAMOUNT – Paramount Home Video has announced their holiday promotion for this year, leading with a \$29.95 pricing of "Star Trek IV: The Voyage Home." Also involved: the sixth group of the Star Trek TV episodes at \$14.95, and a "20/20" promotion entitled "20 Great Video Gifts Under \$20."

The "20/20" deal includes two family-aimed classics previously unreleased on video: "The Red Shoes," and "Nutcracker: The Motion Picture." These are joined by some popular titles from last year's "20/20" promotion, including "Beverly Hills Cop," "48 Hrs." and "Raiders of the Lost Ark," plus new titles like "Indiana Jones and the Temple of Doom," "Gung Ho," and "Pretty In Pink."

Paramount had such phenomenal success with the initial "20/20" program last Christmas season that it was a given for this year. According to Tim Clott, senior vice president and general manager of Paramount Home Video, last year's combined

promotion generated over 3.7 million units sold, leading with "Indiana Jones" at \$29.95 and backing up with the "20/20" price scheme. So, "This year we're bringing back our '20/20" promotion and expanding it by offering more new releases and the repricing of great classics."

Paramount will be supporting retailers' efforts with a wide variety of P.O.P materials, as well as a multimillion dollar ad campaign. Among the items you can have gracing your store this holiday season are an inflatable Star Trek "USS Enterprise"

mobile, posters for the movie and the TV shows, a permanent display rack holding 60 cassettes, two life size toy soldiers standing guard over the precious cargo, and a neon-like Paramount Home Video electric sign measuring 18" by 20".

Order cut-off date for the program is September 2. The "20/20" titles will be made available on September 23, and the Star Trek group will hit the stores September 30.

Rob Yardumian



SUPERDUPER STORE – The 85-store East coast chain Wall to Wall recently opened up number 86 in Binghamton, NY, and it is anything but just another video store. It is the chain's first superstore, featuring one of the city's largest selections of records, tapes, and CDs, as well as video movies. An extensive array of brand-name audio and video equipment are also offered, including color and black and white TVs, stereo components and systems, portable stereos, VCRs, and camcorders. For the first time in Wall to Wall's history, microwaves, telephones, electronic typewriters and calculators will also be sold. Shown here is the extensive video library at the superstore.

CASH BOX TOP 40 COMPACT DISCS

		_				_						
			W			W			W			W
		L W	O C		L W	O C		W	O C		w	0
1	WHITNEY HOUSTON (Arista ARCD-5732)	1	8	10 BACK IN THE HIGH LIFE STEVE WINWOOD (Island/Warner		49	21 INVISIBLE TOUCH GENESIS (Atlantic 816412)WEA		53	32 LET ME UP (I'VE HAD ENOUGH)		9
2	SGT. PEPPERS LONLEY HEARTS CLUB BAND BEATLES (Capitol	2	9	Bros. 25448-2)WEA 11 LIVE AT WINTERLAND THE JIMI HENDRIX EXPERIENCE	11	8	22 COLLABORATION GEORGE BENSON/EARL KLUGH (Warner Bros. 2-25580)	22	3	TOM PETTY AND THE HEARTBREAKERS (MCA 27479-2)MCA		
3	27479-2)CAP THE JOSHUA TREE	3	18	(Rykodisc RCD 20038) 12 RUBBER SOUL BEATLES (Capitol CDP-46440)	12	12	23 SLIPPERY WHEN WET BON JOVI (Mercury/PolyGram 830 264-2)POL	23	33	33 TRIO DOLLY PARTON, LINDA RONSTADT, EMMYLOU HARRIS (Warner Bros.	33	19
4	U2 (Island 2-90581) DUOTONES KENNY G (Arista ARCD 8427)	4	18	13 RADIO K.A.O.S. ROGER WATERS (Columbia CK 40795)	13	4	24 REVOLVER BEATLES (Capitol CDP-46441)	24	12	2-25491)WEA 34AUGUST ERIC CLAPTON (Warner Bros. 25476-2)	34	15
5	BAD ANIMALS HEART (Capitol CDP-46676)	5	6	14SAMMY HAGAR (Geffen 24099-2)	14	4	25 THE WAY IT IS BRUCE HORNSBY AND THE RANGE (RCA PCD 1-8058)RCA	25	36	35LOOK WHAT THE CAT DRAGGED IN	35	11
6	GRACELAND PAUL SIMON (Warner Bros. 2-25447) WEA	6	41	15 STRONG PERSUADER ROBERT CRAY (Mercury/PolyGram 830 568-2)POL	15	24	26 CROWDED HOUSE (Capitol CDP 12485)	26	14	POISON (Enigma CDE-73202) 36 CLOSE TO THE BONE	36	14
7	WHITE SNAKE	7	15	16 LOUDER THAN BOMBS THE SMITHS (Sire/Warner Bros. 2-25569)		5	27SO PETER GABRIEL (Geffen 24088)	27	55	THOMPSON TWINS (Arista ARCD-8449)		
8	WHITE SNAKE (Geffen 24099-2) TANGO IN THE	8	13	17 ONE VOICE		11	28 NEVER LET ME DOWN DAVID BOWIE (EMI Americal 46677)	28	11	37 DEAD LETTER OFFICE R.E.M. (I.R.S./A&M CD70054)	37	10
	NIGHT FLEETWOOD MAC			BARBRA STREISAND (Columbia CK 40788)			29 BANGIN'	29	2	38 COMING AROUND AGAIN CARLEY SIMON (Arista ARCD-8443)	38	11
0	(Warner Bros. 25471-2)WEA	_		18 GIRLS, GIRLS, GIRLS MOTLEY CRUE (Elektra 60752-2)	18	6	THE OUTFIELD (Columbia CK 40619) 30 HELP!	30	12	39 CONTROL	39	13
3	KISS ME, KISS ME KISS ME	9	5		19	12	BEATLES (Capitol CDP-46439)	30	12	JANET JACKSON (A&M CD 3905)		
	THE CURE (Elektra 2-60737)			SUZANNE VEGA (A&M CD-5136) 20 RAPTURE ANITA BAKER (Elektra 60444-2)WEA	20	27	31 INTO THE FIRE BRYAN ADAMS (A&M CD 3907)RCA	31	16	40 A CHANGE OF HEART DAVID SANBORN (Warner Bros. 27479-2)WB	40	20
	THE CASH BOX TOP 40 COMPACT DISCS CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES											

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CASH BOX TOP 12" DANCE SINGLES

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FAKE 1 ALEXANDER O'NEAL (Tabu/Epic 429-06788		STRANGELOVE (REMIX) (Sire/Warner Bros. 0-20696)	22	3	41 I'M SEARCHIN DEBI DEB (Jam Packed 2008)	41	16	FUBLIC ENEMY (Def Jam/Columbia 44-0	3S 06861	6.2
2 RESPECTABLE 2 MEL & KIM (Atlantic 0-86703)	12	23 STILL A THRILL JODY WATLEY (MCA 23747)	23	7	42I KNOW YOU GOT SOUL	42	12	61 LA ISLA BONITA		16
3 I WANT YOUR SEX GEORGE MICHAEL (Columbia 44 06814)	5	24WHY CAN'T I BE YOU (REMIX)	24	4	ERIC B. (Island/4th & B'way 438) 20711-0)			MADONNA (Sire/Warner Bros. 0-20633) 62CAN'T GET ENOUGH LIZTORRES	62	12
4 RHYTHM IS GONNA 4 GET YOU GLORIA ESTEFAN AND MIAMI	7	THE CURE (Elektra 0-66810) 25 WHO FOUND WHO JELLYBEAN (Chrysalis 4V9 43089)	25	3	MAKE IT FUNKY ICE-T (Sirc/Warner Bros. 9-20711-0)	43	2	(State Street SSR 1002) 63 MY HEART GETS ALL THE BREAKS	63	11
SOUND MACHINE (Epic 49-06772)	10	26IF I WAS YOUR GIRLFRIEND	26	8	44 BACK & FORTH CAMEO (Atlanta Artists/PolyGram 888 385-1)	44	15	MONET (Ligosa LIG 501 Warlock) 64 LET'S WORK	64	14
6 THE PLEASURE 6	10	PRINCE (Paisley Park/Warner Bros. 0-20697)			45 THREE TIME LOVER BARDEUX (Syntheide 71300-0)	45	3	IT OUT SADIE NINE (Omni/Atlantic 0-967774)		
PRINCIPLE JANET JACKSON (A&M SP-12230)		27HEARTACHE PEPSI & SHIRLEY (Polydor/PolyGram 885 929-1)	27	3	46 AIWAYS ATLANTIC STARR (Wartier Bros.	46	11	65 JAM TONIGHT FREDDIE JACKSON (Capitol V-15317)	65	2
PSEUDO ECHO (RCA 6431-1)	8 15	28 COMMUNICATE FULL HOUSE (Epic 49-04632)	28	2	0-20660) 47 INTO MY SECRET ALISHA (RCA 6432-1-RD)	47	4	66ONLY IN MY DREAMS (REMIX) DEBBIE GIBSON (Atlantic O-86744)	66	13
LISA LISA & CULT JAM (Columbia 44 06757)		29 YOU'RE THE ONE SANDEE (Atlantic 0-86711)	29	12	48 TOUCH NOHO (Epic 49-06817)	48	3	67 DIRTY LOOKKS DIANA ROSS (RCA 6416-1 RD)	67	7
9 INSECURITY 9 STACEY Q (Atlantic 0-86716)	8	30WHY YOU TREAT ME SO BAD	30	10	49IT AIN'T RIGHT SIMPHONIA FEATURING CARMEN	49	4	68 MACHO MOZART LATIN RASCALS (Tin Pan	68	10
10 DIAMONDS 10 HERB ALPERT (A&M SP-12231)	12	CLUB NOUVEAU (Tommy Boy 895) 31FALLING IN LOVE	31	8	BROWN (Atlantic 0-86700)	50	2	Apple 885 567-1 69 WITHOUT YOU	60	17
SOMEBODY(WHO LOVES ME)	10	FAT BOYS (Tin Pan Apple/Polydor 885 766-1)			50 CROSS MY BROKEN HEART THE JETS (MCA 4399)	50	3	TOUCH (Supertronics RY-017) 70 SOMETHING IN		17 14
WHITNEY HOUSTON (Arista AD1-9599) 12 LIFTIME LOVE 12	7	32 RIGHT ON TRACK BREAKFAST CLUB (MCA 23684)		20	51 I'M IN LOVE LILLO THOMAS (Capitol 4399)	51	3	MY HOUSE DEAD OR ALIVE (Epic 49-06750)	70	1-4
JOYCE SIMS (Sleeping Bag SLX 0024) 13 DON'T DISTURB THIS 13	16	33 ONLY IN THE NIGHT THE VOICE IN FASHION (Atlantic 0-86719)	33	17	52 LET ME BE THE ONE SA-FIRE (Cutting Cr 212)	52		71 SOMETIMES ERASURE (Sire/Warner Bros. 0-20614)	71	8
GROOVE SYSTEM (Atlantic 0-86741)	10	Chrysalis 429 4319)	34	5	53 SMOOTH SAILIN' TONIGHT ISLEY BROTHERS (Warner Bros. 0-2067	53	2	72DON'T BLOW A GOOD THING	72	7
14 SHY BOYS ANNA (Parc/CBS 4Z9-06771)	7	35 MOVE OUT NANCY MARTINEZ (Atlantic 0-6734)	35	20	SPRING LOVE COVER GIRLS (Fever/Sutra SF 816)	54	3	VESTA WILLIAMS (A&M SP 12229) 73 SIGN "O" THE TIMES	70	00
WHISPERS	12	36EACH TIME YOU BREAK MY HEART	36	15	55 CASSANOVA LEVERT (Atlantic 0-86673)	55	_	SIGN "O" THE TIMES PRINCE (Paisley Park/Warner Bros. 0-20648)	/3	20
	15	NICK KAMEN (Sire/Warner Bros. 0-20632)	07	4.4	56 LOOKING FOR A NEW LOVE JODY WATLEY (MCA 23689)	56	25	74 LAY IT ON THE LINE ELAINE CHARLES (Atlantic AD1-9539)	74	9
SURFACE (Columbia 44-06739) 17 FEEL GOOD ALL OVER 17 STEPHANIE MILLS (MCA 23740)	3	37 BIG LOVE (REMIX) FLEETWOOD MAC (Warner Bros. 0-20683)	3/	11	57 HAVE A NICE DAY ROXANNE SHANTE (Cold Chillin CC 3	57	2	75 WHAT'S GOING ON CYNDI LAUPER (Portrait/Epic	75	15
18 DREAMIN' 18 WILL TO POWER (Epic XS9-06830)	5	38 YOU KEEP ME HANGING ON	38	24	58CERTAIN THINGS ARE LIKELY	58	12	4R9-06740) RM250		
19 HEART & SOUL T'PAU (Virgin 0-96779	7	XIM WILDE (MCA 23717) 39 WHY SHOULD I CRY	39	10	K.T.P. (Magnet/Mercury/PolyGram 885-722-1)					
20 IN LOVE WITH LOVE DEBBE HARRY (Geffen 0-20654	11	NONA HENDRYX (EMI-America V-19235/CAP)	40	-	59 MOVIN' ON CAROLYN HARDING (Emergency 7145)	59	8			
21 TINA CHERRY 21 GEORGIO (Motown 4586 MG)	4	40 POINT OF NO RETURN EXPOSE (Arista ADI-9580)	40	5	(Emergency /145)					

THE CASH BOX TOP 75 12" SINGLES CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

New 12" Releases

E. G. DAILY(A&MSP-12246)

Mind Over Matter (Remix)(7:06)(Ensign BMI/Famous/Cavesson ASCAP) (M. Jay, R. Palombi)(Producer: Stock Aitken Waterman)

MADONNA(Sire/Warner Bros. 9-20692-0)

Who's That Girl (Extended Version) (4:45) (WB/Bleu Disque/]Webo Girl adm. by WB ASCAP/Johnny Yuma BMI)(Madonna/P. Leonard)(Producers: Madonna/Patrick Leonard)

DANA DANE (Profile Pro-7151)

Cinderfella Dana Dane (5:24) (Protoons/Turn Out Bros. ASCAP) (D. McClesse, H. Azor) (Producer: Hurby Luv Bug)

CHUCKSTANLEY(Def Jam/Columbia 44 06874)

Jammin' To The Bells (Remix)(5:16) (Def Jam ASCAP/First Impulse BMI) George Michael-I Want Your Sex-(V.F. Bell, F. Gordon) (Producers: Vincent F. Bell, Russell Simmons)

HOWARDHEWETT(Elektra ED 5244)

Say Amen (4:35)(WB/E A/Make It Big admin. by WB ASCAP) (Hewett, Scward) (Producers: H. Hewett, M. Seward)

DOUG WAIN(T.C. 7012)

How's Your Head) (4:28)(Wain Wave ASCAP) (WainWave ASCAP) (Producer: Jam/Columbia

MOST ACTIVE



AlexanderO'Neil-Fake-Tabu/Epic

STRONG ACTIVITY

Columbia

Lisa Lisa And Cuit Jam-Head To

Toe-Columbia

Gloria Estefan And Miami Sound Machine-Rhythm Is Gonna Get You-Epic

Cooi L.L. J-I'm Bad-Def

Pseudo Echo-Funky Town-RCA Whispers-RockSteady-Solar

CLUB PICK

Secret Affair-Claudja Barry-Epic D.J: Mike Zito

Club: Secrets

Location: Syosset, New York

Comments:

"It's gonna be the hottest record for the end of the summer. It grabs you and pulls you on the Dance floor.'

RETAILER'S PICK

NighttimeLover-System-Atlantic Webb's Records

Manager: Bruce Webb Location: Philadelphia

Comments:

"Great follow up to "Don't Disturb This Groove'', terrifc remix, should go top five on the Dance Chart.'

VIDEO NEWS -

CASH BOX TOP 40 VIDEOCASSETTES

			W			
		L	0	20 SOUL MAN	20	9
		W	С	New World Picture Home Video 1736		
1	CHILDREN OF A LESSER	1	7	21FIREWALKER	21	- (
-	GOD			Cannon Films Media Home		
	Paramount Home Video 1839			Entertainment M895	~~	
2	THE MORNING AFTER	2	3	22SID & NANCY	22	•
_	Tri-Star Pictures CBS-Fox Video 3800			Zenith/Initial Pictures Embassy Home Entertainment 1309		
3	LITTLE SHOP OF	3	3	23 ASSISINATION	23	•
	HORRORS			Media Home Entertainment M 928		
	Warner Bros. Home Video 11702			24 MONA LISA	24	-
4	HANNA & HER SISTERS	4	3	HBO Video TVR 9955		
	HBO Canon Video 3897			25 TOUGH GUYS	25	9
5	MOSQUITO COAST	5	6	Touchstone Home Video 6915		
_	Warner Bros. Home Video 11711		_	26 ONE CRAZY SUMMER	26	9
6	HEARTBREAK RIDGE	6	7	Warner Bros. Home Video 11602		
_	Warner Bros. Home Video 11701	_	_	27 ALIENS	27	•
-/	FERRIS BUELLER'S	7	9	CBS Fox Video 1504		
	DAY OFF			28 BACK TO SCHOOL	28	,
_	Paramount Home Video 1890	•	_	(HBO/Carmon TVA2988)	00	
8	PEGGY SUE GOT	8	9	29 ABOUT LAST NIGHT RCA Home Video 20735	29	•
	MARRIED Tri-Star Pictures CBS Fox Video 3380			30SOLARBABIES	30	
•	THE COLOR OF MONEY	9	7	MGM/UA Home Video 801027	30	•
9	Touchstone Home Video 513	9	′	31 NIGHT MOTHER	31	
10	WANTED DEAD	10	3	MCA Home Video 80542	31	•
10	OR ALIVE	10	3	32RUNNING SCARED	32	
	NEW WORLD PICTURES			MGM Home Video 801-0083	-	
	HOME VIDEO 86230			33FROM BEYOND	33	9
11	STAND BY ME	11	9	Emprie Picures Vestron		
	RCA/Columbia Pictures Home			Home Video 5182		
	Video 20736		_	34 NAME OF THE ROSE	34	•
12	PLEGAL EAGLES MCA Home Video 80479	12	9	Twentieth Century Fox Embassy H.E. 1342		
40	BJUMPIN' JACK FLASH	13	3	35TAI PAN	35	
13	CBS Fox Video 1508	13	3	DEG INC, Vestron Video 5180	33	
1/	BLUE VELVET	14	9	36 FLIGHT OF THE	36	9
- 17	Lorimar Home Video 399	17	3	NAVIGATOR		
15	TOP GUN8	15	9	Walt Disney Home Video 499		
	Paramount 1692		•	37THE BOY WHO COULD	37	9
16	NOTHING IN COMMON	16	9	FLY		
	HBO Carmon Video TVR9960			Lorimar Home Video 351		
17	'A ROOM WITH A VIEW	17	9	3852 PICK-UP	38	•
	CBS Fox Video 6915			Cannon Film Home Entertainment M892		
18	RUTHLESS PEOPLE	18	9	39SHORT CIRCUT	39	9
	Touchstone Home Video 485			CBS-Fox Video 3724		
19	THE FLY	19	9	40KARATE KID II	40	
	CBS Fox Video 1503			RCA/Columbia Pictures 6-2071719		

THE CASH BOX TOP 40 VIDEO CASSETTES CHART IS BASED SOLEY ON RENTAL REPORTS AT RETAIL STORES.



VIDEO LA BAMBA-Los Lobos recently shot a new video for their latest single, the title song to La Bamba, featured on the Slash/Warner Bros. Records soundtrack album to the Columbia Pictures Richie Valens biopic. The La Bamba soundtrack also features additional tracks from the L.A. band, as well as selections by Marshall Crenshaw, Brian Setzer and Howard Huntsberry. On hand for the video shoot, (l-r): Los Lobos' Louis Perez, Conrad Lozano and Cesar Rojas; La Bamba producer Taylor Hackford and director Luis Valdez; Joel Sill of New Visions; Los Lobos manager Linda Clark; (partially obscured) Columbia Pictures' Tom Andrews; Los Lobos' David Hidalgo; Rick Bates of Los Lobos management; and Steve Berlin of Los Lobos.

AUDIO/VIDEO

AB FOUR FROM SONY –
Sony Video Software has
the Beatles waiting in the
wings for its holiday promotion, set to commence
November 6 (October 5, pre-order).
Five titles - two of them new - are included in the promotion, which has
been dubbed "Sony Salutes The Beatles."



BE HER BABY-Ronnie Spector is featured along with a multitude of top female recording stars from the 60's and 70's in The Legendary Ladies, on Cinemax this month.

The first of the two new titles is The McCartney Special, obtained by Sony in a recent deal with Miramax Films. The tape is an hour-long retrospective of Paul McCartney's career A.B. (after the Beatles), and features rare performance footage of such tunes as "Jet," Maybe I'm Amazed," My Love," I Saw Her Standing There," and, from his most recent album, "Press." Also included are interviews, covering such topics as his musical roots, why the Beatles were successful, and why the band broke up. Suggested list price is \$29.95. Second of the new titles is An Orchestral Tribute to the Beatles, an hour-long tape featuring the Royal Philharmonic and the Royal Choral Society performing Beatles classics at Royal Albert Hall - with Her Majesty Queen Elizabeth in attendance, no less. The tape is hosted by Dynasty queen Joan Collins, and includes such Beatles standards as "Penny Lane," Eight Days A
Week," Got To Get You Into My Life,""I Want To Hold Your Hand" and "Norwegian Wood." Suggested retail price on this one is \$19.95. From the Sony Beatles catalog, the promotion further includes The Beatles Live, the RIAA Platinum-Certified concert tape, reduced from \$16.95 list to \$14.95 for the promotion's duration; John Lennon: Live In New York City, another Platinumseller (previously released concurrently with a Capitol Records album, a Showtime special and a Pioneer

lazerdisc), reduced from \$29.95 to \$19.95 during the promotion; and finally, John Lennon: Imagine, a Gold-selling companion video to the famed John Lennon album, also reduced from \$29.95 to \$19.95 during the promotion. Needless to say, Sony is planning a major push, including a volume incentive program for the company's rackjobber, distributor and direct accounts, plus cooperative advertising opportunities, not to mention merchandising one sheets, brochures and ad slicks for in-store promotion. OLLIE ON VIDEO-MPI Home

Video appears to have gotten a jump on everyone else in the business in capitalizing on the Iran/Contra hearings - specifically those most eagerly awaited and voraciously watched segments, the testimony of Oliver North. Barely two weeks have passed since Ollie was on live, and this company's got the goods! The tape is called Oliver North: Memo to History, and not only does it include North's pivotal responses to questioning from the Select Committee, it also features testimony from other witnesses, previous testimony by North, and background material about key figures and events. Mind you, this is an edited version of North's days in court - 90 minutes out of a week's worth of testimony - but it's sure to sift through to the good stuff. While many may have programmed their VCRs to capture North's appearances before the Congressional Committee, the tape is sure to come in handy for those who didn't, and those who want an encapsulated version. Preorders for the tape happened faster than we could go to print with this item (July 22), and the tape hits the street July 30. Suggested retail price is \$19.95.

SHOWTIME GOES TO MOS-COW-This fall, Showtime will air the July 4 Soviet Rock Concert, held at Moscow's Ismaikovo Stadium in celebration of the International Peace Walk. The concert features performances by Santana, The Doobie Brothers and several other Soviet and American bands, but also included in the special will be the band's arrivals in the USSR, backstage footage, and footage of the Peace Walk Marchers (some 400 of whom completed the walk from Lenigrad to Moscow around the time of the show). The event was organized by Bill Graham Presents and produced by Robert Guenette Productions

Gregory Dobrin

THE RELEASE BEAT

From RCA/Columbia Pictures Home Video in September comes Blind Date, the box office hit comedy starring Bruce Willis and Kim Basinger. Suggested retail price is \$89.95, HiFi stereo Dolby surround VHS and Beta ... From A&M Video this month comes three clip compilation videos, Janet Jackson: Control - The Videos - Part II (\$12.95), History Never Repeats - The Best of Split Enz (\$19.98), and Y&T: Summertime Girls & All American Boys (\$14.98). Each tape is available in HiFi VHS and Beta.

NEWS



ITZY-Atlantic recording group Bad Company recently performed at The Ritz in 'ew York City. Shown backstage at The Ritz are, (l-r) standing: Bad Company's lick Ralphs; Atlantic senior director of album promotion Danny Buch; Phil Carm, the band's co-manager; Simon Kirke, Bad Company; Vince Faraci, senior ice president, Atlantic; Brian Howe, Bad Company; Dan Weiner, president, lonterey Peninsula Artists; and Bad Company co-manager Bud Prager; (sitting) ad Company's Greg Dechert and Steve Price; Rich Totoian, ESP Management; and Atlantic director of album promotion, David Fleischman.



HEY WANNA DANCE—The sounds of Whitney Houston filled BMI's west coast fices recently when the performing rights organization hosted a #1 party for BMI riters George Merrill and Shannon Rubicam's current hit, "I Wanna Dance With omebody." The twosome also nabbed a recent BMI Pop Award for co-writing ouston's hit, "How Will I Know." Pictured (l-r): Lance Freed, Almo-Irving Jusic; Martin Kirkup, manager; Rubicam; Merrill; Dexter Moore, executive riter/publisher relations, BMI; Ron Anton, vice president, BMI West Coast; and renda Andrews, Almo-Irving Music.



LEASURE KINGS – Duke Robillard and The Pleasure Kings recently wrapped p sessions for their new Rounder Records album in Austin, Texas. Pictured (l-): engineer Rob Feaster, Pleasure Kings drummer Tommy DeQuattro; pianist lac Rebennack (Dr. John); keyboardist Ron Levy; producer Scott Billington; uest guitarist Jimmy Vaughan; Pleasure Kings bassist Thomas Enright; and uitarist Duke Robillard.



DEF JAMMIN' – Direct from a European tour, the Def Jam Soul Songs Tour played New York's Bottom Line. Pictured are (1-r): Russell SImmons, co-owner Def Jam Recordings; DJ/Columbia artist Tashan; Al Teller, pres, CBS Records division; DJ/Columbia artists Chuck Stanley and Oran 'Juice' Jones; Bob Sherwood, sr vp mkt'g, Columbia; and (seated) DJ/Columbia artist Alyson Williams.



THEY'VE GOT THE CURE-Pictured here backstage after The Cure's second consecutive sold out performance at the L.A. Forum are Roger Smith, ElA A&R rep; David Urso, ElA senior vice president, promotion; Wayne Forte, ITG; Chris Parry, Cure manager; Simon Gallup, Porl Thompson, and Robert Smith of The Cure; Joel Denver, CHR editor, Radio & Records; and Ray Carlton, national director of CHR promotion, ElA.



KATT CLUB – CBS/Tabu recording artist Kathy Mathis was surrounded by the big guys during a promotional tour for her debut album ''Katt Walk.'' Pictured (1-r): George Lakes, vp of promo and mkt'g for Tabu; Ray Anderson, sr vp of mkt'g, E/P/A; Kathy Mathis; Tony Martell, vp and gen'l mgr of CBS Associated labels, Don Eason, dir of black music promo.

COIN MACHINE **—**

Atari 'APB'

and shoot-outs are brought to life, with a touch of humor, in Atari's new 'APB" video game, where the player portrays Officer Bob in his action-packed pursuit of common lawbreakers and hardened criminals. By definition, an APB or All Points Bulletin, is released to alert all police officers to be on the lookout for a particularly dangerous criminal and to use any means necessary to bring said criminal to justice.



As play begins, Officer Bob is driving his police car in hot pursuit of lawbreakers. The levels of game play are measured in days and, in order to progress to the next game level, the player must arrest a daily quota of law breakers or arrest the APB criminal of the day and return to the police station.

There are multiple objectives to challenge both novice and experienced players and these include making the Atari's distributor network.

High speed chases, dangerous arrests daily quota by arresting the offenders (litterbugs, drunks, dopers, honking taxis, hitchhikers, bikers, speeders and others); sending APB criminals (Sid Sniper, Juan Fingers, Freddy Freak, Hans Oop and many more) to jail; or collecting bonus time, extra fuel and police car enhancements.

> Demerits are given for not arresting the day's quota of criminals, for shooting innocent vehicles and for crashing the police car and running out of gas; and when the player obtains too many demerits, the game is over.

> Numerous detailed animation sequences, such as the antics of Officer Bob and the various APB criminals, add humor to the game while involving the player with the many characters portrayed throughout play.

> Multidirectional scrolling allows the player to drive in all directions on the screen and players are encouraged to explore the streets and back roads of Bob's beat during the constant, actionpacked pursuit of the law breakers.

> Controls consist of a 360-degree steering wheel, a siren button, a fire button and gas pedal, for making the arrests, maneuvering the vehicle, firing upon the criminals, etc.

> "APB" features a unique upright cabinet configuration with a compact jump seat for player comfort, along with a dynamic overhead attract panel display, complete with flashing lights. Atari's game options, self-test and game statistics package is also in-

The new model is available through

(Pictured above: the Nintendo Entertainment System)

Home Market Update: Nintendo Continues To Lead The Way

By Roger Sharpe

CHICAGO-If the recently past Summer Consumer Electronics Show in Chicago accomplished nothing else, it dramatically reaffirmed the forecasts that home video is, indeed, back; and that Nintendo is still dominating the growing market. In fact, Nintendo announced during the proceedings that its sales results during the first quarter of this year were approaching an unbelievable 300 percent increase in unit/volume sales compared to 1986. And this is during a traditionally slow sales period for consumer electronics in general.

In regards to current conditions and projections for the coming months, Minoru Arakawa, president of Nintendo of America, stated that "the industry is healthy. We estimate that 4.5 million home video game units will be sold in the U.S. in 1987, as compared to 1.4 million units in 1986.'

Even industry experts and analysts, who are quickly discovering that the home market is once again on the upswing, have come up with their own estimates regarding the size of the "new generation" home video game systems. In 1986 this category brought in \$430 million at the retail level. And Nintendo alone was estimated to have realized sales of \$300, or approximately a 70 percent market share. Projections for 1987 sales are conservatively estimated to reach more than \$825 million, with Nintendo's share approximating \$650 million.

In putting the numbers into a perspective of actual product movement, Peter Main, Nintendo's vice president of marketing offered that 'the sales of three million Nintendo Entertainment Systems we are predicting to sell for 1987, will be complemented by sales of nine million Game Paks for the system." And it is in this

support for the system, via quality titles and products, that Nintendo is reinforcing its leadership role and creating some extremely strong licensing relationships in the process.

With an impressive booth at CES Nintendo was able to showcase its growing line-up of companies producing software for the NES (Nintende Entertainment System). Many of the names are going to be extremely familiar to those in the coin-operated amusement game business; as are the titles which have been announced fo release during the summer and early

Some of the leading licensees in clude Capcom, which has come of with a vengence in the coin-op and i now parlaying its hits for the hom market. The library from this company alone is filled with some very recog nizable names such as Trojan, Com mando, 1942, Ghosts 'N Goblins and Section Z. Upcoming from Capcom is Speed Rumbler, Side Arms and Gunsmoke.

Data East is another coin-op giant in the Nintendo camp making the most o its arcade success with Tag Team Wres tling, Karate Champ and even the clas sic Burgertime providing the firs group of releases for this company However, before too long, Data Eas will be blitzing NES home owners wit. Ring King, Karnov, Breakthru and Ki-Niki; hoping to play off of the visibilit of these games on location with simila impact in the home.

Konami has been extremely visibly in the home market, going back to it strong support of the ill-fated MS. computer system of only three year ago. However, this time around this coin-op force is mobilizing some in

(continued on page 4

FIFTEEN YEARS AGO IN CASHBOX

Earl Ramsey succeeds Harry Martin as president of Rowe International. The official announcement is made at the factory's annual sales conference, held in Montreal, where the new Monte Carlo and Deauville jukeboxes are introduced to its distrib network...A new association, Kiddie Ride Operators of America, Inc. is formed "for the betterment of the kiddie ride industry", and a headquarters office is established in Natick, Massachusetts... The D. Gottlieb & Co. factory complex in Northlake, Illinois completes an expansion program that adds 7,000 sq. ft. of warehouse space in the rear of the plant...Williams intro's its new "Super Star" single player flipper game...Brunswick intro's "Air Hockey" and a key feature is the floating puck, which actually floats on a cushion of air for high speed action... Taito Trading Co. Ltd. of Tokyo, marking its 20th anniversary in the coin machine business as well as its extraordinary diversification over the past few years, officially changed its corportate name to Taito Corportation...Struve Distg. Co. of Los Angeles changes its name to See-West Distributors, Inc., as announced by company president Leo Simone. The firm, a branch of the Seeburg Corp., handles a wide line of amusement games in addition to Seeburg music and vending equipment...The coin-op trade is starting to gear up for the annual MOA Exposition, to be held Sept. 14-16 at the Conrad Hilton Hotel in Chicago...Midway intro's a small version of its "Bull's Eye" game, called "Dart Champ", which measures 29" wide, 26" high and 6" deep and comes with a pedestal base to provide a full size game in a compact cabinet...Shaffer hosts the first U.S. showing of the new Rowe phono line in Columbus and attracts 250 operators and guest, following which a similar event is held in Cleveland where 215 attended...Rowe International is now making a limited run of electronic dart games at its Grand Rapids plant, exclusively for the use of its distributors in this country...Wisconsin and Illinois ops jointly hold their second annual coin-op pool tournament finals at the Lake Geneva Playboy Club, which draws close to 3000 players and spectators. U.S. Billiards' Len Schneller served as tournament director.

COIN MACHINE

Konami's 'Boot Camp'

Anyone who has served in the nilitary can relate to this new, dediated upright video game from Konami and those who haven't were exposed nough via the movie and television creens to fully appreciate it.

The game, a 2-player, is called 'Boot Camp' and the player is an rmy recruit trying to make it through he grueling courses of boot camp. The ough drill sargent shows no mercy as to barks out orders and insults at the ecruits to provoke them into action.

In order to qualify as the best soldier, the player must complete the various phases of basic training includng the obstacle course (which means scaling walls and clearing the bars as quickly as possible), the firing range (which has the recruit shooting as many targets as possible within a time limit), the iron man race (where the player dodges mines and other obstacles that test strength and agility in order to reach a boat and row across the river, racing against time to reach



the goal), arm wrestling, a one on one physical confrontation with the drill sargent, and, finally, chin ups.

As if this isn't exciting enough, the player must also be prepared to face other unknown challenges in the game.

For control, the game employs 1 trackball and 2 buttons for attack and jump/shoot.

"Boot Camp" is available through Konami's distributor network.

Konami's 'WEC Le Mans 24'

The trade is familiar with this piece from Konami. It's the "WEC Le Mans 24", which is based on the internationally renowned 24-hour world endurance championship race, and in coin-op form it offers all of the challenge and thrills, both physically and emotionally, as the actual experience.

Player controls include steering wheel, gear shift, accelerator and brake. You can jump up and down, you can turn back and forth, you can even spin up to 180 degrees. Bear in mind that the player must accelerate, brake, and shift in order to excel in the Le Mans and there are realistic graphics and sounds to really give you the true feel. Day and night driving are among the challenges faced by the player and there is also counter steering to aviod spin-outs. Hills and curves have to be contended with and the game simulates the course so exactly that it has been approved by Automobile Club De



L'Quest (A.C.O.).

The model you see here is the upright version.

For further information contact your Konami distributor or the Konami factory direct at 815 Mittel Drive, Wood Dale, IL 60191.

Konami's 'Battlantis' Kit

"Battlantis" is the new 2-player, vertical monitor kit from Konami. The theme pits the player against an unusual assortment of adversaries who have his castle under siege.

A two-way joystick and shoot button are used by he player to defend the castle from the invasion of Asmodeus and his followers, which include Goblins, Ogres, Spined Devils, Gargoyles and many others. The player must stay alert at all times, because the enemies will attack in different formations in each stage of game play. All opponents as well as their leader must be destroyed in each stage before advancement to the next challenging

stage.

When the enemy who is carrying the "power box" is demolished, the player is awarded one of seven kinds of power-up items, including Nitro Bomb, Piercing Bullets, Time Freeze, Speed Up, Rapid Fire, Transparency or a Surprise item.

"Battlantis" contains 16 colorful stages to battle through and a continuation feature that will keep the players interested.

The new kit is available through Konami's distributor network. Further information may be optained by contacting Konami, Inc. at 815 Mittel Drive, Wood Dale, IL 60191.

ICECO's 'JBS' Juke box Switch

ICECO (Integrated Computer Equipment Company) announced the release of an improved JBS Automatic Jukebox Switch, which offers jukebox operators an economical way to compete at locations where stereo or background music system is in use.

During record play, the JBS automatically silences the stereo or BGM program, and can switch the speakers from the stereo or BGM amplifier to the jukebox, extending coverage without having to duplicate the speaker installation. A silent period (adjustable from 10 seconds to 3 minutes) after the last record encourages replays.

The JBS is easily field installed on



any make or model jukebox, according to the company. It electronically senses music from the jukebox and the only jukebox connection required is to the external speaker terminals.

Further information about the unit may be obtained by contacting ICECO at 8507 Natural Bridge Rd., St. Louis, MO 63121.

Update (continued from page 40)

pressive hits that have also begun to find a home in the Play Choice 10 and Vs. Systems across the country. These include the likes of Gradius, Track & Field, Rush 'N Attack, Castlevania and the soon to be available Double Dribble.

And if these three companies have tended to lead the way to date with product in support of Nintendo, they are far from being alone as evidenced by the presence of a dozen more toy and game giants. As Cash Box reported in an earlier feature on the home market explosion (Cash Box, 3/28/87) Bandai America has been very much involved with a number of projects specifically designed for the NES. However, above and beyond its initial Family Fun Fitness accessory system, Bandai has also released such game paks as M.U.S.C.L.E. (a very good wrestling game tied into the popular toy line), Ninja Kid and Chubby Cherub.

Also drawing considerable attention at the CES exhibit were a number of other familiar names from the coin-op world. Irem has joined the Nintendo bandwagon and is scheduling two releases, Sqoon and Kung-Fu II this fall and winter. SNK Corp. has readied Ikari Warriors as well as Athena, with Victory Road and Psyco Soldier coming by September to the home. Sun Corporation has an interesting title in the works, Spy Hunter, while Taito is lining up Elevator Action, Legend of Kage, Arkanoid and Renegade. Rounding out the arcade manufacturers in the Nintendo camp are Tecmo with Rygar, Mighty Bomb Jack, Solomon's Key and Star Force. Romstar, meanwhile, has been announced as a licensee, although the company has held off revealing any of their upcoming offer-

From other fields, specifically the software and toy arena, Nintendo is gaining great support from Broderbund with Lode Runner, Spelunker, Deadly Towers and Raid on Bungeling Bay. And LJN is coming with heavy movie

tie-ins, including Jaws-The Revenge, Gotcha and Karate Kid. But there's still more as Activision, a long time power in the homve market during the original video game boom, unveiled its plans for five titles by the fall for the NES.

But despite all of this activity, Nintendo hasn't diminished its own efforts to make the NES a more complete system. The company showcased six new titles of its already massive listing of games. These included The Legend of Zelda, Kid Icarus, Metroid, The Adventure of Link, Punch-Out!! and 3-D Racer. The latter is interesting in terms of its introduction of new 3-D glasses. There are two types planned for release; one utilizes LCD shutter-type 3-D technology, the other the more conventional blue-red lens method of 3-D optical simulation. All adding to the expectancy of some intriguing products for the future.

In addition, the company added to its peripheral line-up with something they are calling the NES Advantage joystick which features two turbo adjusters and rapid fire action buttons along with a slow-motion feature that will be incorporated on some upcoming games.

All in all, the Nintendo Entertainment System has risen from the pack of competitors to stake its claim on first place with an Action Series of games, Adventure Series, Arcade Classics, Educational, Light Gun, Programmable, Robot and Sports Series with more than three dozen home grown titles to go with the growing list of third party supporters that should poise Nintendo for a very strong third and fourth sales quarter in 1987.

Whether the success will have a complementary effect on the arcade-inspired games remains to be seen. But, for now, Nintendo is gaining more and more attention in the consumer marketplace as the new wave of home video game playing continues to make its mark and reawaken a long dormant sector of the leisure time electronics industry.

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CHART INDEX

ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

THE RELEASE A
lone (Billy Steinberg/Denise Berry-ASCAP)
ider-BMI)
nonz
SCAP)
arrie (Screen Gems-EMI-BMI)
ross My (Famous/Black Lion-ASCAP)
idn't We (Prince Street-ASCAP/Willin' David/Blue Sky iders-BMI)
omg It (Bibo/Zookini-ASCAP/V ogue/Lew-Bob-MI)
on't Disturb (Science Lab/April-ASCAP)
ndless Nights (Arista-ASCAP)
ake (Flyte Tymes/Avante Garde-ASCAP) 71 lames Of (Broozertoones-BMI/Nonpareil-ASCAP) 65
'unky Town (Intersong-ASCAP)
IMI)
bood Times (CBS Unart Catalog-BMI)
sead 10 (Porcetti adm. by willesden/Willesden) 14

•
Heard A Rumour (In A Bunch adm. By WB/Terrace-
ASCAP)47
Heart and Soul (Virgin-ASCAP) 6
Hearts On (Adams/Calypso-PROCAN/Irving-BMI) 28
Here I Go (Sea Breeze/C.C./WB-ASCAP)41
Holiday (Delightful-BMI)73
Hypnotize Me (Chong adm. by Warner Tamerlane-
BMI)
I'd Still (Hip Trip/Hip Chic/Mid Star-BMI/Klymaxx-
ASCAP)
I Knew (Gratitude Sky/Glass House/Irvine-ASCAP/
BM1
I Wanna (Irving/Boy Meets Girl-BM1)
I Want Action (Sweet Cyanide-BM1) 58
I Want Your (Chappell/Morrison Leahy-ASCAP) 3
I'll Still (Warner-Tamerlane/Love Wheel-
BMI/MCA/Chriswald/Hopi Sound/Chappell-ASCAP) . 96
In Love With (Tritone Tunes/Rare Blue/Prime Mate-
ASCAP)76
In My Dreams (Fate/Denise Barry-ASCAP) 78
In Too Deep (Anthony Banks/Phil Collins/Michael Ruther-
ford/Hit And Run-ASCAP)
It's Not Over (MCA-ASCAP/Tongerland/Kazzoom-
BMI)
Jam Tonight (Wavemaker-ASCAP)
Jane's Getting (A-Sharp-PRS)
Johnny B (Dub Notes/Human Boy/Hobbler-ASCAP) . 77
Jump Start (Calico-BMI)
Just To See (Unicity-ASCAP)
Kiss And Tell (MCA/Unicity/Short Order-ASCAP)70
Kiss Him (M.R.C./Unichappell-BMI)24
La Bomba (Ficture Our Music c/o Warner Tarner-
lane/Screen Gems-EMI-BMI)21

Ars USA-BMI)	The Lady (Almo-ASCAP)91
Living In (Empire/Brampton)	Lessons In Love (Level 42/Chappell-ASCAP/Island Visual
Living In (Empire/Brampton)	Arts USA-BMI)
Looking For (Rightsong-BMI)	Lies (Zooma-ASCAP/Willesdon-BMI)
Lost In Emotion (Forceful Music adm. by Willesdom/My My adm. by Carceres-BMI) My adm. by Carceres-BMI) Love Power (New Hidden Valley-ASCAP)Carol Bayer Sager-BMI)30 Luka (Waifersongs/AGF-ASCAP) 11 Making Love (Flyte Tyme Tunes-ASCAP) 63 Mary's Prayer (Copyright Control) 44 Meet Me (GMPC/Go-Glo-ASCAP) 60 Misfit (Curio Sounds/PolyGram/Warner-Tamerlane-BMI) 88 Motego Bay (not listed) 89 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 80 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 80 Monting's Gomna Change (Prince Street/Almo-ASCAP/Screen Gerns-BMI) 97 One For (Virgin-Nymph-BMI) 89 One Heartbeat (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) 97 Conly In My (Creative Bloc-ASCAP) 15 Point Of (Panchim-BMI) 15 Roythym Is (Forcign Imported-BMI) 17 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 18 Say You (Unicity/No Pain No Gain/Dickie Bird/Horey Look-BMI/-BMI) 16 26 Rock The Night (Screen Gems/EMI-NCB-BMI) 26 Rock-BMI/-BMI) 26 Rock The Night (Screen Gems/EMI-NCB-BMI) 26 Rock-BMI/-BMI) 26 Rock-BMI/-BMI) 26 Rock-BMI/-BMI) 26 Rock-BMI/-BMI	Living In (Empire/Brampton)
My adm. by Carceres-BMI) 84 Love Power (New Hidden Valley-ASCAP/Carol Bayer Sager-BMI)30 Luka (Waifersongs/AGP-ASCAP) 11 Making Love (Flyte Tyme Tunes-ASCAP) 63 Mary's Prayer (Copyright Control) 44 Meet Me (GMPC/Go-Glo-ASCAP) 60 Misfit (Curio Sounds/PolyGram/Warner-Tamerlane-BMI) 88 Motego Bay (not listed) 89 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 33 Nothing's Gonna Change (Prince Street/Almo-ASCAP/Serren Gerns-BMI) 97 One For (Virgin-Nymph-BMI) 97 One For (Virgin-Nymph-BMI) 88 MONI MART (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) 97 Only In My (Creative Bloc-ASCAP) 15 Point Of (Panchin-BMI) 87 Nothing Serren Gerns-BMI) 97 Nothing Serren Gerns-BMI) 97 Nothing's Grona Change (Prince Street/Almo-ASCAP) 15 Nothing's Grona Change (Prince Street/Almo-ASCAP) 15 Nothing Serren Gerns-BMI) 97 Nothing Serren Gerns-BMI) 98 Nothing Serren Gerns-BMI 99 Nothing Serren 99 Nothing Se	Looking For (Rightsong-BMI)
Love Power (New Hidden Valley-ASCAP/Carol Bayer Sager-BMI)30 Luka (Waifersongs/AGF-ASCAP)	
Saget-BMI)30 Luka (Waifersongs/AGF-ASCAP) 11 Making Love (Flyte Tyme Tunes-ASCAP) 63 Mary's Prayer (Copyright Control) 44 Meet Me (GMPC/Go-Glo-ASCAP) 60 Misfit (Curio Sounds/PolyGram/Warner-Tamerlane-BMI) 88 Motego Bay (not listed) 89 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 33 Nothing's Gomna Change (Prince Street/Almo-ASCAP/Screen Gems-BMI) 97 One For (Virgin Nymph-BMI) 48 One Heartbeat (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) 56 Only In My (Creative Bloc-ASCAP) 15 Point Of (Fanchim-BMI) 7 Rock To (Figure Imported-BMI) 7 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey 160 Look-BMI/-BMI) 62	My adm. by Careeres-BMI) 84
Luka (Waifersongs/AGF-ASCAP) 11 Making Love (Flyte Tyme Tumes-ASCAP) 63 Mary's Frayer (Copyright Control) 44 Meet Me (GMPC/Go-Glo-ASCAP) 60 Misfit (Curio Sounds/PolyGram/Warner-Tamerlane-BMI) 88 Motego Bay (not listed) 89 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 33 Nothing's Gonna Change (Prince Street/Almo-ASCAP/Screen Gerns-BMI) 97 One For (Virgin-Nymph-BMI) 48 One Heartbeat (Lee Cassick/Who-Ray/Chubu/Smokey-BMI) 56 Only In My (Creative Bloc-ASCAP) 12 The Pleasure (Flyte Tyme-ASCAP) 15 Point Of (Fanchin-BMI) 88 Rock The Night (Screen Gems/EMI-NCB-BMI) 97 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 22 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Roy Wu (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI) 66	Love Power (New Hidden Valley-ASCAP/Carol Bayer
Making Love (Flyte Tyme Tunes-ASCAP) 63 Mary's Prayer (Copyright Control) 44 Meet Me (GMPC/Go-Glo-ASCAP) 60 Misfit (Curio Sounds/PolyGram/Warner-Tamerlane-BMI) 88 Motego Bay (not listed) 89 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 33 Nothing's Gonna Change (Prince Street/Almo-ASCAP/Screen Gerns-BMI) 97 One For (Virgin-Nymph-BMI) 48 One For (Virgin-Nymph-BMI) 50 Only In My (Creative Bloc-ASCAP) 22 The Pleasure (Flyte Tyme-ASCAP) 15 Point Of (Panchin-BMI) 8 Rythun Is (Foreign Imported-BMI) 7 Rock Steady (Hip TripHip Sheik/Midstar-BMI/Hitwell-ASCAP) 22 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey 100-BMI/BMI/BMI/BMI/BMI/BMI/BMI/BMI/BMI/BMI/	Sager-BM1)30
Mary's Prayer (Copyright Control)	Luka (Waifersongs/AGF-ASCAP) 11
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Misfit (Curio Sounds/PolyGram/Warner-Tamerlane-BMI) 88 Motego Bay (not listed) 89 Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 33 Nothing's Gonna Change (Prince Street/Almo-ASCAP/BMI) 97 One For (Virgin-Nymph-BMI) 48 One Heartbeat (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) 56 Only In My (Creative Bloo-ASCAP) 22 The Pleasure (Flyte Tyme-ASCAP) 15 Point Of (Panchim-BMI) 15 Rytylm Is (Foreign Imported-BMI) 77 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 22 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI) 66	Mary's Prayer (Copyright Control)
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Moonlighting (American Broadcasting/ABC Circle-ASCAP/BMI) 33 Nothing's Gomna Change (Prince Street/Almo-ASCAP/BMI) 75 Groma Change (Prince Street/Almo-ASCAP/Screen Gems-BMI) 76 For (Virgin-Nymph-BMI) 87 One For (Virgin-Nymph-BMI) 88 One Heartbeat (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) 89 Only In My (Creative Bloo-ASCAP) 90 The Pleasure (Flyte Tyme-ASCAP) 91 The Pleasure (Flyte Tyme-ASCAP) 92 The Pleasure (Flyte Tyme-ASCAP) 93 Rhythm Is (Foreign Imported-BMI) 94 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 96 Rock The Night (Screen Gems/EMI-NCB-BMI) 97 Say You (Unicity/No Pain No Gain/Dickie Bird/Horsey Look-BMI/-BMI) 98 John Hong Hong Hong Hong Hong Hong Hong Hon	
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Nothing's Gonna Change (Prince Street/Almo-ASCAP/Screen Gerns-BMI) 97 One For (Virgin-Nymph-BMI) 48 One Heartbeat (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) 56 Only In My (Creative Bloc-ASCAP) 22 The Pleasure (Flyte Tyme-ASCAP) 15 Point Of (Panchin-BMI) 8. Rythm Is (Foreign Imported-BMI) 7. Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 20 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI) 62	
ASCAP/Screen Gems-BMI) 97 One For (Virgin-Nymph-BMI) 48 One Heartbeat (Lee Gassick/Who-Ray/Chubu/Smokey-BMI) . 56 Only In My (Creative Bloo-ASCAP) 22 The Pleasure (Flyte Tyme-ASCAP) 15 Point Of (Fanchin-BMI) . 8 Rhythm Is (Foreign Imported-BMI) . 7 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 20 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI) 66	
One For (Vir gin-Nymph-BMI) 48 One Heartbeat (Lec Gassick/Who-Ray/Chubu/Smokey-BMI) 56 Only In My (Creative Bloc-ASCAP) 22 The Pleasure (Flyte Tyme-ASCAP) 15 Point Of (Fanchin-BMI) 8 Rythm Is (Foreign Imported-BMI) 7 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP) 20 Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey 20 Look-BMI/-BMI) 62	Nothing's Gonna Change (Prince Street/Almo-
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The Pleasure (Flyte Tyme-ASCAP) 15	BMI)
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Rhythm Is (Foreign Imported-BMI) . 7 Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell- ASCAP) . 22 Rock The Night (Screen Gems/EMI-NCB-BMI) . 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI) . 62	
Rock Steady (Hip Trip/Hip Sheik/Midstar-BMI/Hitwell-ASCAP)	
ASCAP)	
Rock The Night (Screen Gems/EMI-NCB-BMI) 92 Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI)	
Say You (Unicity/No Pain No Gain/Dickie Bird/Honey Look-BMI/-BMI)	ASCAP)
Look-BMI/-BMI)	Rock The Night (Screen Gems/EMI-NCB-BMI) 92
Look-BMI/-BMI)	
Seven Wonders (MMA APRA/Welsh Witch-BM1) 25	Look-BMI/-BMI)
	Seven Wonders (MMA APRA/Welsh Witch-BM1) 25

2102110220)
Shakedown (Pamous/B, Gear/Adm. by Famous/Kilauca
adm. by Famous-ASCAP)
Shattered Glass (Panacho-ASCAP)61
Show Me The (Almo Music Corp./He Gave
Me/Pomerants/Don't You Know-BMI/-BMI) 75
Since You've (Warning Tracks(PRS) adm. by Warning
Tracks-ASCAP)
Something (Roundhead/Wyoming Flesh-BMI/ASCAP) 10
Songbird (Brence-BMI)
Soul City (Colgan Nites Div. of Partland BrosCAPAC) 74
Stand Back (Fab Bird-BMI)
Still A Thrill (Ultrawave/April/Intersong-ASCAP) 88
Sweet Sixteen (Boneidol/Rare Blue-ASCAP) 94
That's Freedom (Tom Kimmel/Atlantic/Warner-Tamer-
Iane/Magic-BMI)
These Times (April/Desmobile/Red Admiral/House of
Cards-ASCAP/BMI)
Touch Of Grey (Ice Nine-ASCAP)
Twistin' The (Abkeo-BMI)72
U Got The (Controversy-ASCAP)
Under The (Alley/Trio-BMI)99
Want You For (Baby Love-ASCAP/Clarity-BMI) 98
Wanted Dead (Bon Jovi/PolyGram-ASCAP) 68
When Smokey Sings (Virgin-Nymph-BMI)39
Who Found Who (Rare Blue-ASCAP)
Who's That (WB/Blue Disque/Webo Girl-ASCAP/Johnny
Yuma-BMI)13
Why Can't I (APB Ltd.)
Wby You Treat (Jay King IV-)
Wipcout (Miraleste/Robin Hood-BMI)55
With Or (Chappel/U2-ASCAP)
Wot's It (MCA-ASCAP)
You Keep (Stone Agate-BMI)

ALPHABETIZED TOP B/C SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

7-11 (Century City/MCA-ASCAP)
Ain't You (MCA/Brampton/Virgin-ASCAP) 8
All the Way (Baby Love/Clarity-BMI/ASCAP) 4
Anything Can (Ensign/Stone Diamond-
BMI/Maytak/MCA-ASCAP)
Better Ways (Famous/Ultra Wave/April-ASCAP) 6
Bullseve (Kermy Nolan-ASCA)
Bullseye (Kermy Nolan-ASCA)
Can't Get (Bush Burnin'/Vinewood-ASCAP 8
Cassinova (Calloco/Hip Trip-BMI)
Circumstantial Evidence (Hip Trip/Hip Chic/BMI) 3:
Come Back (Mardago-BMI)
Cross My (Famous/Black Lion-ASCAP)
Pance All Night (Zahra Diseased/Simula Sansa Da G)
Dance All Night (Zebra/Discord/Simple Songs-BMI) . 49
Diamonds (Flyte Tyme-ASCAP)
Dirty Looks (Black Lion/R.C./Matak-ASCAP) 52
Diva's Need (Specturm VII/Klymaxx-ASCAP) 41
Oo You Love (Wilbe/Oatie-BMI) 95
Oon't Blow (Whiz Kid/Irving-BMI) 56
Fake (Flyte Tyme/Avant Garde-ASCAP)
Falling In (Fat Brothers-BMI/Lami-Lam
Girl Pulled (Jobete/Gentle General/Church Out-
ASCAP/Mad Inspector-BMI)
Givin' You (UI adm. by WB-ASCAP)
lead To (Forceful adm. by Willesden) 98
Heart On The (Glass House/Irving-BMI) 84
Hey There (Famous-ASCAP)
Holiday (Delightful-BMI)
How Soon (MCA/Unicity/Moonwalk-ASCAP) 43
I.O.U. Mc (Sparrow Song/Word/Edware Grant/Skin Horse-
BMI-ASCAP)
1 Can Do Bad (Zee-Kidd/Triple Scale/Iwebbi-BMI) 68
Commit (Jobete/R.K.SASCAP/Stone Diamond/Lock
Series II BMI)

in 014.

825

I Feel (On The Move/Starlight/MCA-ASCAP 10
Love (Hip Trip/Hip Chic-BM1)
Really (April/Uncle Ronnie's/MCA/Sunset Burgundy-
ASCAP)
ASCAP)
I Think I'm (Monteque-BM1)
Wanna (Irving/Boy Meets Girl-BMI) 14
Want Your (Chappell/Morrison Leahy-ASCAP) 45
If 1 Was (Controvery-ASCAP)
If You (Little Tanya/MCA-ASCAP/Forceful/Willesden-
BMI)
If You Were (Music Corp. Of America/Bayjun Beat-
BMI/MCA-ASCAP)18
I'm Bad (Def Jam-ASCAP)
'm In Love (Bush Burnin'/Willesden/Johnnie Mae-
ASCAP-BMI)
'm Not Gonna (Bush Burnin'/ASCAP)
I'm Still (Wird-ASCAP) 83 Iam Tonight (Wavemaker/ASCAP) 5
am Tonight (Wavemaker/ASCAP)
amming To (Def Jam/First Impulse-ASCAP/BMI) 36
uicy-O (Lunch Money-BMI/Webster House/On Your
Mark-ASCAP)80
ump Start (Colloco-BMI)
ust Call (Hits 'N Mo'-BMI) 60
ust The Facts (MCA/Flyte Tyme-ASCAP)46
Koo Koo (Girl Song/Sister Fate-ASCAP) 64
ast Time (Jay King IV-BMI)
_ate Night (Avante Garde/Shee Shee/Interior/Aggam-
ASCAP/BMI)
et's Talk (Bush Burnin'/Kma-ASCAP) 15
Lies (Zomba-ASCAP/Willesden-BMI)
Lifetime Love (Beach House/Tawanne Lamont-
ASCAP)

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I Don't (Bush Burnin'-ASCAP)	Living In (WB-ASCAP/Brampton-PRS)
I Love (Hip Trip/Hip Chic-BM1)	Lost In (Forceful adm. by Willesden/My! My! adm. by
I Really (April/Uncle Ronnie's/MCA/Sunset Burgundy-	Careers-BMI)
ASCAP)	Love Is (Tee Girl-BMI)
It's Easy (Cotton Row/New Memphis-ASCAPO 90	Love Me Right (Ackee/Beezer-ASCAP/Island/Frustration-
I Think I'm (Monteque-BM1)	BMI)
I Wanna (Irving/Boy Meets Girl-BMI) 14	Love Power (New Hidden Vally-ASCAP/Carol Bayer
I Want Your (Chappell/Morrison Leahy-ASCAP) 45	Sager-BMI)
If 1 Was (Controvery-ASCAP)	Making Love In (Flyte Tyme Tunes-ASCAP) 48
If You (Little Tanya/MCA-ASCAP/Forceful/Willesden-	Mercury Rising (Nonpareil/ASCAP/Broozertoones/
BMI)	BMI)
If You Were (Music Corp. Of America/Bayjun Beat-	Mixed Up (Dancia-BMI)
BMI/MCA-ASCAP)18	Moonlighting (American Broadcasting-ASCAP/ABC
I'm Bad (Def Jam-ASCAP)	Circle-BMI)
I'm In Love (Bush Burnin'/Willesden/Johnnie Mac-	Never Say (Almo/Michael Jeffries/Gateway/House/Atomic
ASCAP-BMI)	Age-ASCAP/BMI) 91
I'm Not Gonna (Bush Burnin'/ASCAP)37	Nightime Lover (Science Lab-ASCAP) 21
I'm Still (Wird-ASCAP)	No One In (Hirsh/Sharron/Atv-BMI/Welbeck-ASCAP) 44
Jam Tonight (Wavemaker/ASCAP)	One Heartbeat (LeGassick/Who-Ray/Chubu/Somkey-
Jamming To (Def Jam/First Impulse-ASCAP/BMI) 36	BMI)
Juicy-O (Lunch Money-BMI/Webster House/On Your	One Lover At (Ocra/BMI/Sweet
Mark-ASCAP)80	Karol/ASCAP/Trinifold/BMI) 20
Jump Start (Colloco-BMI)8	Ooh Baby (Jobete-BMI)
Just Call (Hits 'N Mo'-BMI) 60	The Pleasure (Flyte Tyme-ASCAP)
Just The Facts (MCA/Flyte Tyme-ASCAP) 46	Pour It On (Fizzazz/Rightsong/Memphomaniac-BMI) . 77
Koo Koo (Girl Song/Sister Fate-ASCAP) 64	Private Conversations (Stone City adm. by National
Last Time (Jay King IV-BMI)	League -ASCAP)
Late Night (Avante Garde/Shee Shee/Interior/Aggam-	Reseue Me (Beblica-ASCAP)
ASCAP/BMI)	Rhythm Method (Arrival-BM1) 62
Let's Talk (Bush Burnin'/Kma-ASCAP) 15	Rock-A-Lott (Gratitude-ASCAP/Glass House/Irving-BMD
Lies (Zomba-ASCAP/Willesden-BMI)	Rock Steady (Hip Trip/Hip Chic/Midstar-BMI/Hitwell-
Lifetime Love (Beach House/Tawanne Lamont-	ASCAP)
ASCAP)	Satisfied (Triage/Living Dic-BMI)

Secret Affair (Any Kind Of Music-ASCAP) 67
Show Me The Way (Almo/He Gave/Pomerants/Don't You
Know-BMI/ASCAP)
Smooth (Angel Notes/USA Exotic-ASCAP) 17
Spring Love (W.B.M./Warner's Thunder/Rainy Song-
SESAC)
Still A Thrill (Ultra Wave/April-ASCAP/Right Song-
BMI)
Summer Nights (Sunset Burgundy/MCA-ASCAP) 81
Tear Jerker (A. Naga-BMI
Tell It Like (Conrad adm by Arc/Ol Rapp-BMI) 34
Thigh Ride (Mtume/Do Drop In-BMI)
Tina Cherry (Georgio's/Stone Diamond-BMI) 11
U Got The (Controversy-ASCAP) 63
Want You (Baby Love/Clarity-ASCAP/BMI) 42
Whammy (Ferk's/Duchess-BMI)
Whatever Satisfies (Screen Gems-BMI/Glory-ASCAP) 73
Why Should (Flyte Tyme-ASCAP/Eat Your Heart Out-
BMI)
Why You (Jay King IV-BMI)
Without You (Freddy/Eric-ASCAP)
Wot's It To (MCA/ASCAP)
You Can't (MCA Div. of MCA/Brampton-ASCAP) 99

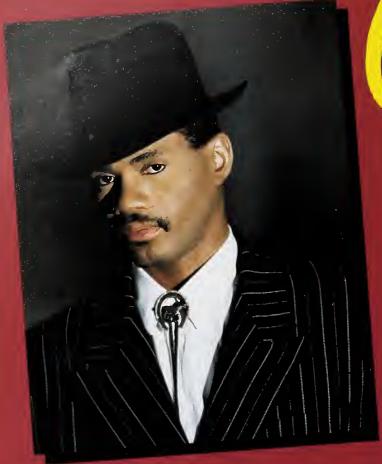
ALPHABETIZED TOP 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

į	A Long Line Of Love (Writers Group/Scarlet Moon/Beth-
ò	lebem-BMI)
ķ	After All (Goldline/Silverline-ASCAP/BMI) 44
À	Ain't We Got Love (Blackwood-BMI/April/Keith Stegall-
Ä	ASCAP)
À	All My Ex's Live In Texas (Acuff-Rose-Opryland-BMI) 36
Ä	Another World (Fountain Square-ASCAP) 52
į	Bell Cow Creek (Sherman Oaks-BMI/Music City-
Ā	ASCAP)
i	Between The Sun And San Antone (Brighter Day-BMI) 96
ì	Born To Boogie (Bocephus-BMI)
	Brilliant Conversationalist (Tree/Cross Keys-BMI/
ï	ASCAP)11
ĺ.	Bringin' The House Down (Hoosier-ASCAP/Trium-
	virate/New Clarion-BMI)
r	Butterbeans (Five Sisters-BM1)
ì	
	Child Support (Screen Gems/EMI/Writers Group/Beth-
	lehern-BM1)
	Cinderella (Englishtown-BMI)
	Crazy Over You (Uncle Artie/Lawyers Daughter-
	ASCAP/BMI)
	Crime Of Passion (Rick Hall/Beginner-ASCAP/BMI) . 54
	Cry Just A Little (Web IV-BMI)
	Daddies Need To Grow Up Too (Crosskeys/Tree/Kieren
	Kane-ASCAP)
	Dance (House Of Manor/Jaymy-BMI)85
	Dancin' With Myself Tonight (Almarie/Milestone-
	BMI/ASCAP)
	80's Ladies (Wooden Wonder-SESAC)
	Even Now (Fretboard-BMI)
	Everybody I Know's Got An Ex (Art Pro-BM1) 78
	Fallin' Out (Keith Sykes-BMI)
	First Cut Is The Deepest, The (Dutchess-BMI) 94
	First Time Caller (English Town-BMI) 49
	Fishin' In The Dark (Screen Gems-EMI/Moon And

Stars/Burger Bits-ASCAP/BMI)		
orever And Ever, Amen (Writers Group/Scarlet Moon-		
BMI/Don Schlitz-ASCAP)		
Geronimo's Cadillac (Mystery-BMI)		
land That Rocks The Cradle, The (Contention-SESAC) 19		
Heart Out Of Control (Galleon-ASCAP)		
House Of Blue Lights (CBS Robbins Catalog-ASCAP) 31		
Tymre (WB Music-ASCAP)		
Grow Old Too Fast (Buffet-BMI)		
Know Where I'm Going (Don Schlitz/Colgems-		
MI/April-ASCAP)		
Turn To You (Tree-BM1)92		
Want To Know You Before We Make Love (Irving/Be-		
karoo-BMI)		
f You Still Want A Fool Around (Irving-BMI) 43		
'Il Be The One (Statler BrosBMI)		
'll Be Your Baby Tonight (Dwarf-BMl) 21		
'll Never Be In Love Again (Sabal-ASCAP) 13		
'm Not Just Another Cheatin' Heart (Latter End-		
BMI/Kayteekay-ASCAP)		
n The Arms Of A Woman (Coyote Toones-BMI) 98		
sland In The Sea (Willie Nelson Music-BM1) 37		
Key To My Heart (Music Fountain-ASCAP) 89		
've Got A Thing For You (Randy Anderson-BM1) 81		
ittle Ways (Coal Dust West-BMI)		
ove Can't Ever Get Better Than This (Silver Rain/Jack		
N' Gordon-ASCAP)		
ove Me Like You Used To (Webb IV/Paul & Jonathan		
ongs/Rightsong/Attadoo-BMI)		
ove Reunited (Bar None)		
ove Someone Like Me (Lawyer's Daughter-BMI/Uncle		
Artic-ASCAP)		
ove's Slippin' Up On Me (Jack And Bill-ASCAP) 88		
Make A Living Out Of Loving You (Coal Miner's Music-		
IMD 95		

Make No Mistake, She's Mine (Moonwalk-ASCAP)	17
Makin' It Up To You (Cristy Lane-ASCAP)	84
Mama's Rockin' Chair (Music City Music/Intersong USA	
Dig-A-Bone-ASCAP)	
Members Only (Malco-BMI)	
Memory Remover (Twinsong-BM1) 1	00
Next Time I Marry (Warner BrosBMI)	79
Night Has A Thousand Eyes, The (Blen/Mabs-ASCAP)	87
Nobody Should Have To Love This Way (Bibo/Chap-	
pel/R.M.BASCAP)	47
Nowhere Road (Goldline-BMI)	
Oh Heart (Colgems-EMI/MCA/Don Schlitz-ASCAP) .	
One Promise Too Late (MCA/Patchwork/Don	-
Schlitz/Music Corp. of America)	. 2
Pick Up The Pieces (Tree-BMI)	
Ponies (April-ASCAP)	
Power Of A Woman, The (Chip 'N' Dale-ASCAP)	
Put Me Out Of My Misery (Jack & Bill/Ranger Bob/Mus	ic
Corp. of-America/Leighton-ASCAP/BMI)	63
Real Good Heartache (Tree/Crosskeys/Tree Group-	
BMI/ASCAP)	76
Rented Room (Jeanne Pruett-BMI)	
Restless Angel (Life Of The Record/Malchak-ASCAP)	C)=4
She's Too Good To Be True (Tree/Pacific Island/Careers-	10
BMD	TO
Shine, Shine, Shine (April/Butler's Bandits-ASCAP/Next	
O-Ken/Ensign-BMI)	80
Sittin' On Top Of The World (BMI)	
Sixteen Tons (Rightsong/Elvis Presley-BMI)	
Snap Your Fingers (Acuff-Rose/Opryland-BMl)	
Someday My Ship Will Sail (Jack Music-BMl)	53
Someone (Chappel/Chriswald/Hopi Sound/MCA-ASCAL	23
Take A Heart Like Mine (Channel-ASCAP)	93
Telling Me Lies (Chappel-ASCAP/Firesign Music Ltd.	
	- 0

· · · · · · · · · · · · · · · · · · ·
That Big Pink Truck (Kermet-ASCAP/News writers-BMI)7
That's When (You Can Call Me Your Own)
This Crazy Love (Tom Collins-BMI)
Three Time Loser (Pink Pig-BMI)
Till The Old Wears Off (Rick Hall-ASCAP) 9
Train Of Memories (Gold Line-ASCAP) 12
255 Harbor Drive (Ensign-BMI/Opryland/Acuff-Rose-
ASCAP/Tuggy-BMI)
Waitin' Up (Fandango-BMI)
Way We Make A Broken Heart, The (Bug/Bilt-BMI) . 30
Weekend, The (Screen Gems/EMI-BMI)
What A Girl Next Door Could Do (Uncle Artie-ASCAP) 33
Whiskey, If You Were A Woman (Southern Nights-
ASCAP)
Wby Does It Have To Be (Wrong Or Right) (Warner-
Tamerlane/Rumble Seat/Sheddhouse-BMI/ASCAP) (
Wby I Don't Know (Michael II. Goldsen/Lyle Lovett-
ASCAP)
Will You Still Love Me Tomorrow? (Screen Gems-EMI-
BMI)
You Again (MCA/Don Schlitz-ASCAP/Wnters
Group/Scarlet Moon-BMI)
You Haven't Heard The Last Of Me (Snow/April/Kaz-
BMI)
What A Memory You'd Make (Bibo/Chappel-ASCAP) 73
Your Love (Bibo-ASCAP/Screen Gems-EM1-BM1) 58



HOW SOON WE FORGET

The Colonel established himself as a major artist to contend with on his first album. Now, "How Soon We Forget," the first single from the new Colonel Abrams album "You And Me Equals Us" (MCA-42029) has exploded in every major market throughout the country. Watch for the album release August 10.

Produced by Ron "Have Mercy" Kersey and Colonel Abrams

Management: Steven Machat & Rick Smith

PEBBLES. "LOVE/HATE"

MCA is about to break another new artist, Pebbles, with her first release "Love/Hate" from the Beverly Hills Cop II Motion Picture Soundtrack (MCA-6207).

Produced by the hottest new producer in the industry, André Cymone
Management: George Smith in association with Pacific Cal Management

