





WE LIKE WHAT WE HEAR



© 1986 Warner Bros. Records

THE INTERNATIONAL MUSIC / COIN MACHINE / HOME ENTERTAINMENT

VOLUME XLIX - NUMBER 52 - June 14, 1986

CASHBOX

GEORGE ALBERT

MARK ALBERT Vice President and Genaral Manager	
CRENCE REDI AND	

SPENCE BERLAND Vica President

J.B. CARMICLE

DAVID ADELSON Managing Editor

ROBERT LONG Director Bleck/Urban Merketing

KEITH ALBERT	
Maneger, Cherts And Raseerch	

Research DARRYL LINDSEY RON ROSENTHAL STEVEN ZAP

Los Angeles Editorial GREGORY DOBRIN PETER BERK STEPHEN PADGETT NADEEN TOOMEY

New York Editorial LEE JESKE, Bureau Chiaf PAUL IORIO

TOM MCENTEE

ector Neshvilla Oparations Nashvilla Editoriel/Resaarch RICHARD F. D'ANTONIO MARY KUJAWA AMY LAVELLE

PUBLICATION OFFICES NEW YORK 330 W. 58th Streat, (Suite 5D) New York NY 10019 Phone: (212) 586-2640 Ceble Address: Cesh Box NY Cisculation

Circuletion NINA TREGUB, Manager

HOLLYWOOD 6363 Sunset Blvd. (Suite 930) Hollywood CA 90028 Phone: (213) 464-8241 TELEX: 6711051 CASBX UW NASHVILLE

21 Music Circle East, Nashville TN 37203 Phone: (615) 244-2898

CHICAGO CAMILLE COMPASIO, Coin Machina, Mgr. 1442 S. 61st Ave., Cicero IL 60650 Phone: (312) 863-7440

WASHINGTON, D.C. EARL B. ABRAMS 3518 N. Uteh St., Arlington VA 22207 Phone: (703) 243-5664

ARGENTINA — MIGUEL SMIRNOFF Leveile 1569, Pico 4, Of. 405 1048 Buenos Aires, Argentine Phone: 45-6948

AUSTRALIA — ALLAN WEBSTER 37 Shelley Street Elwood, Austrelie Phone: 0305315026

BRAZIL — CHRISTOPHER PICKARD Av. Borges de Mederios, 2475 Apt. 503, Legoe Rio de Jeniero, Brezil Phone: 294-8197

CANADA — GRANT LAWRENCE 173 Alfred St. 173 Alfred St. Kingston, Onterio Cenede K7L 3R8 (613) 549-2119

ITALY — MARIO DE LUIGI "Musica e Dischi" Vie De Amicis.47 201233 Milen, Itely Phona: (902) 839-18-37/832-79-37

JAPAN — Adv. Mgr., SACHIO SAITO Editoriel Mgr., KOZO OTSUKA 3rd Floor of Chuo-Tetemono bldg. 2-chome, 11-1, Shinbeshi, Mineto-ku, Tetra Jong, 105 Tokyo Jepan, 10 Phone: 504-1651 105

UNITED KINGDOM — CHRISSY ILEY Flet 3, 51 Clevaland Straet London W1P 5PO England Phone: 01-631-1626 HILARY BRIGHT Flet 3, 162 Bathune Road London N16 5DS England Phone: 01-809-1067

CASH BOX (ISSN 0008-7289) is published weekly by Cash Box, 330 W. 58th Streat, New York, N.Y. 10019 for \$125.00 par yaar. Sacond class postaga paid at Naw York, N.Y. and additional mailing officas. ©Copyright 1986 by tha Cash Box Publish-ing Co., Inc. All rights rasarvad. Copyright undar Univarsal Copyright Convantion. POSTMASTER: Send addrass changas to Cash Box, 330 W. 58th Street, New York, N.Y. 10019.

GUEST EDITORIAL Amnesty International Is On The Road

By John G. Healey

"Conspiracy of Hope" is on the road this week. The road stretches from Cow Palace in San Francisco to Giants Stadium in the New York metropolitan area. The conspiracy extends around the world.

Amnesty International's "Conspiracy of Hope" is a rock

concert series. There's nothing clandestine about the concerts, but the series has a lot to do with locked doors and muffled voices. Governments in every region of the world imprison citizens who peacefully express opinions or happen to have ethnic origins that authorities don't like. Governments want the world to forget about the prisoners of conscience they jail and sometimes torture and kill. Amnesty is in the business of making sure that the world does not forget. We publicize prisoners' names and the facts about governments that abuse their citizens.

Members of the music industry, long-time supporters of the Amnesty International movement to protect human rights worldwide, have offered their talents and time to mark Amnesty's 25th Anniversary by helping to spread the word about "forgotten" prisoners. After 25 years of international experience, we know that getting out the message can inspire action which saves

lives. The pressure of public opinion, Leven to a few personal letters or a rock concert, can render human rights abuses a liability to governments which commit them. Then the abuses stop.

U2 gave a performance, magnificent as both a rock event and statement of respect for human rights, in New York last year. The group was so good that I decided to see if it would be interested in doing something else to address our mutual concerns. Manager Paul McGuinness and Bono asked what I had in mind, and I answered, "About two weeks." Within 10 minutes I left the U2 office with a letter of agreement for many days of the group's time.

Bill Graham, whose friendship with Amnesty spans several years, agreed to produce the concert series. Then Sting said he'd join us, and our conspiracy was hatched. It grew stronger every day.

By the time the conspiracy reached maturity, we had a concert series beginning in San Francisco on June 4, then traveling to Los Angeles on June 6, Denver on June 8, Atlanta



John G. Healey is executive director, Amnesty International USA.

on June 11 and Chicago on June 13. The finale will be an 11-hour concert on June 15 in Meadowlands' Giants Stadium. Early support from Gil Friesen, president of A&M Records, and Bob Pittman, president of MTV, was vital to the project. The music and the message will reach a new generation of

Americans. By adding its concern and its voice to the struggle for human rights protection, this generation will penetrate the cells of "forgotten" prisoners with a new burst of life-sustaining hope.

"Conspiracy of Hope" is not just a 10-day event. One event won't change a landscape replete with human rights abuses. The musicians and concert coordinators who have joined our conspiracy are part of the music industry's continuing, persistent efforts to mobilize free people on behalf of those who are not free.

When a government quashes peaceful self-expression, we all suffer. Perhaps because musicians have always understood this reality, they have played a central role in human rights advocacy. Fela Anikulapo Kuti, who will perform in the 'Conspiracy" tour, has personal experience of human rights activism and human rights abuse. Nigerian authorities subjected him to unfair trial proceedings, then jailed him. Amnesty International "adopted" Fela as a

prisoner of conscience, and Amnesty volunteers throughout the world worked for his release. With great joy, we welcome his release from prison; with gratitude, we welcome him to our conspiracy.

Ensuring fair trials, stopping torture and executions, and helping to free prisoners of conscience is what Amnesty does. We're now a half million volunteers working in 150 countries, and the only ideology to which Amnesty subscribes is one universal human rights standard: All people in all places and at all times have the right to be free from unjust imprisonment, torture and execution.

"Conspiracy of Hope" is many voices speaking to rock fans — and through the fans, to countless others — about what they can do to help "forgotten" prisoners. Silence nourishes oppression. In Amnesty's 25th Anniversary year, we hope to combat silence with the voices of 25,000 new members. The prisoners need all the help they can get. Join us.

DEBUTS P SINGLES 77 SWEET FREEDOM (Theme From Running Scared) - Michael McDonald - MCA ALBUMS 94 EL DeBARGE - El DeBarge - Gordy/Motown POP SINGLE POP ALBUM ON MY OWN WINNER'S WHITNEY HOUSTON Patti LaBelle and Michael McDonald #1 #1 Whitney Houston CIRCLE Arista MCA **B/C SINGLE** B/C ALBUM Cash Box research from both radio and retail activity indicates the following WINNER IN YOU NASTY #1 #1 Janet Jackson A&M Patti LaBelle MCA record exhibits Top Ten potential. COUNTRY SINGLE COUNTRY ALBUM LIVING IN THE PROMISELAND **ROCKIN' WITH THE RHYTHM** #1 #1 The Judds RCA/Curb Willie Nelson PETER CETERA Columbia JAZZ MUSIC VIDEO Sile ON MY OWN LOVE WILL FOLLOW George Howard TBA #1 V Patti LaBelle and #1 Michael McDonald MCA 12" SINGLE COMPACT DISC GLORY OF LOVE WHITNEY HOUSTON MY ADIDAS #1 #1 Whitney Houston Arista Run D.M.C Profile

THE CASH BOX TOP 100 SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES. June 14, 1986

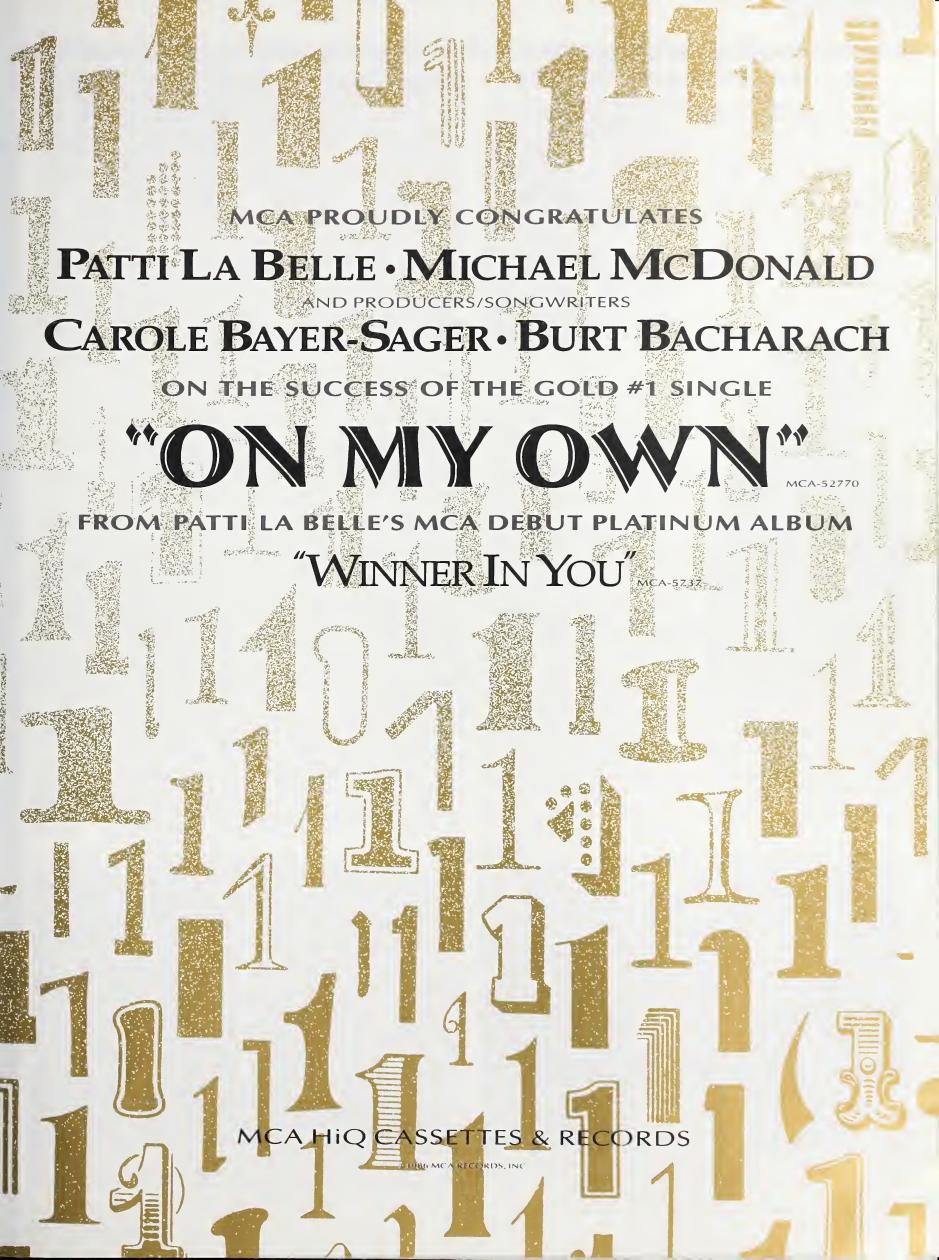
Title Artist, Label, Number Producer (Songwriter

writer)		

	Label, Number cer (Songwriter)	6/7	Weeks On Chart
	ON MY OWN PATTI LABELLE and MICHAEL McDONALD (MCA 52770) B. BACHARACH, C.B. SAGER (B. BACHARACH, C.B. SAGER)	2	13
2	LIVE TO TELL MADONNA (Sire/Wamer Bros. 7-28717) MADONNA P. LEONARD (MADONNA P. LEONARD)	1	10
3	I CAN'T WAIT NU SHOOZ (Atlantic 7-89446) J. SMITH, R. WARITZ (J. SMITH)	4	15
	GREATEST LOVE OF ALL WHITNEY HOUSTON (Arista AS1-9466) MASSERI (MASSERI, L CREED) THERE'LL BE SAD SONGS	3	12
5	(TO MAKE YOU CRY) BILLY OCEAN (Arists JS1-9465) B EASTMOND, W BRATHWAITE (W. BRATHWAITE, B EASTMOND, B OCEAN)	7	9
6	WHY CAN'T THIS BE LOVE VAN HALEN (Warner Bros. 7-28740) VAN HALEN, M. JONES, D. LANDEE (M. ANTHONY, S. HAGAR, A. VAN HALEN, E. VAN HALEN	5	14
7	WEST END GIRLS PET SHOP BOYS (EMI America B-8307) S. HAQUE (TENNANT, LOWE)	6	16
8	SOMETHING ABOUT YOU LEVEL 42 (Polydor/PolyGram 883 362-7) W. BADAROU, LEVEL 42 (M. LINDUP, P. GOULD, R. GOULD, M. KING, W. BADAROU)	8	18
9	A DIFFERENT CORNER GEORGE MICHAEL (Columbia 38-05888) G. MICHAEL (G. MICHAEL)	12	8
	NO ONE IS TO BLAME HOWARD JONES (Elektra 7-69549) P. Collins, H. PADOHAM (H. JONES) COLLINS, H. PADOHAM (H. JONES)	13	11
	CRUSH ON YOU THE JETS (MCA 52774) D. POWELL, D. RIVKIN, J. KNIGHT, A. ZIGMAN (J. KNIGHT, A. ZIGMAN)	15	10
U	HOLDING BACK THE YEARS SIMPLY RED (Elektra 7-89564) S. LEVINE (HUCKNALL, MOSS)	17	10
	ALL I NEED IS A MIRACLE MIKE & THE MECHANICS (Atlantic 7-89450) C. Neil, (M. RUTHERFORD, C. NEIL)	9	13
	NOTHIN' AT ALL HEART (Capitol B-5572) R. NEVISION (M. MUBLLER)	16	9
	WHÜ'S JOHNNY (SHORT CIRCUIT THEME) EL DeBARGE (Gordy/Motown 1842GF) e. wolf: F. Wolf., Wolf.	19	8
16	BE GOOD TO YOURSELF JOURNEY (Columbia 38-05889) S. PERRY (S. PERRY, J. CAIN, N. SCHON)	10	10
-	I WANNA BE A COWBOY BOYS DON'T CRY (Profile PRO-5084) BOYS DON'T CRY (CHATTON, RAMSDEN, RICHARDS, SEOPARDI)	21	9
18	IS IT LOVE MR. MISTER (RCA PB-14313) MR. MISTER P. DEVILLERS /R. PAGE S. GEORGE, LLANGE P.	11	12
19	MASTELLOTTO) VIENNA CALLING FALCO (A&M AM-2832) R. BOLLAND (R. BOLLAND, F. BOLLAND, FALCO)	22	8
20	MOVE AWAY CULTURE CLUB (Virgin/Epic 34-05847) L HAHN, A. MARDIN (CULTURE CLUB, P. PICKETT)	14	11
21	IF YOU LEAVE ORCHESTRAL MANOEUVRES IN THE DARK (AAM/(Imple AM-2811)		
22	(A&M/Virgin AM-2811) omo. T. LORO-ALCE (O.M.D.) INVISIBLE TOUCH GENESIS (Attantic 7-89407)	18	15
23	OENESIS, H. PÅDGHAM (P. COLLINS, M. RUGHERFORD, A. BANKS) TUFF ENUFF THE FABULOUS THUNDERBIRDS	30	3
24	(CBS Associated ZS4 05838) D. EDMUNDS (K. WILSON) LIKE NO OTHER NIGHT	29	8
25	36 SPECIAL (A&M AM-2831) K. OLSEN (D. BARNES, J. BETTIS, J. VALLANCE, J. CARLIS) YOUR WILDEST DREAMS THE MOODY BLUES	27	7
26	(Polydor/PolyGram 883 906-7) T. VISCONTI (J. HAYWARD) DANGER ZONE	31	8
2	KENNY LOGGINS (Columbla 38-05893) G. MORODER (D. MORODER, T. WHITLOCK) SLEDGEHARRER	33	6
28	PETER GABRIEL (Geffen/Warner Bros. 7- 28718) D.LANOIS, P. OABRIEL (P. OABRIEL) WHAT HAVE YOU DONE	36	6
20	FOR ME LATELY JANET JACKSON (ARM AM-2812) J. JAM. T. LEWIS (J. HARRISHI, T. LEWIS, J. JACKSON)	20	17
29	LIKE A ROCK BOB SEGER & THE SILVER BULLET BAND (Capitol B-9697) B. Seger, PUNCH (B. SEGER)	35	4
30	WHEN THE HEART RULES THE MIND GTR (Arista AS1-9470)		-
31	G DOWNES (HACKETT, HOWE) NASTY JANET JACKSON (A&M AM-2830) J.JM.T. LEWIS (J. HARRIS III, T. LEWIS, J. JACKSON)	34 38	6 5
32	THE LOVE PARADE	50	5
33	(Reprise/Warmer Bros. 7-28750) A. TARNEY (LAIRD-CLOWES, GABRIEL) DREAMS VAN HALEN (Warner Bros. 7-28702)	32	8
	VAN HALEN (Warner Bros. 7-28702) VAN HALEN, M JONES, D. LANDEE (E. VAN HALEN, S. HAGAR, M. ANTHONY, A. VAN HALEN)	37	4

		Weeks On Chart
MOUNTAINS	0//	Chart
PRINCE AND THE REVOLUTION (Palaley Park/Warmer Bros. 7-28711) PRINCE AND THE REVOLUTION (PRINCE AND THE		
REVOLUTION)	40	4
45 LOVE TOUCH (THEME FROM LEGAL EAGLES) ROD STEWART (Warmer Bros. 7-28668) M. CHAPMAN (M. CHAPMAN, H. NINOHT, B. BLACK)		
M. CHAPMAN (M. CHAPMAN, H. KNICHT, B. BLACK)	41	3
MODELS (Gaffen/Warnar Bros. 7-28782) M. OPITZ (J. FREUD)	39	8
37 BAD BOY MIAMI SOUND MACHINE (Epic 34-05805) E ESTEFAN, JR. (L. DERMER, J. GALDO, R. VIOIL)		
ONE HIT (TO THE BODY)	23	15
THE ROLLING STONES (Rolling Stones/CBS 38-05906) S. LILLIWHITE, OLIMMER TWINS (M. JAGGER, RICHARDS, R.		_
MODERN WOMAN	42	5
BILLY JOEL (Epic 34-06118) P. RAMONE (B. JOEL)	47	2
U IF SHE KNEW WHAT SHE WANTS		
BANGLES (Columbia 38-05886) D. KANNE (J. SHEAR)	45	6
DIGGING YOUR SCENE THE BLOW MONKEYS (RCA PB-14325) P. WILSON (DR. ROBERT)	46	6
42 OPPORTUNITIES (LET'S MAKE		-
LOTS OF MONEY) PET SHOP BOYS (EMI America B-8321) J.J. JECZALIK, N. FROOME (N. TENNANT, C. LOWE)	48	3
WINNER'S CIRCLE		
FROM THE KARATE KID PART		
II) PETER CETERA (Full Moon/Warner Bros. 7- 28662)		
28662) M. OMARTIAN (P. CETERA, D. FOSTER, D. NINI)	59	2
B HINE (CURNIN, WEST-ORAM, WOODS, GREENALL, BROWN,		
45 MAD ABOUT YOU	50	4
BELINDA CARLISLE (I.R.S./MCA 52815) M. LLOYD (P. BROWN, J. WHELAN, M.Y. EVANS)	55	5
46 ADDICTED TO LOVE ROBERT PALMER (Island/Atlantic 7-99570)	24	21
B. EDWARDS (R. PALMER) 47 RAIN ON THE SCARECROW	24	21
JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 635-7) LITTLE BASTARD, O. OEHMAN (J. MELLENCAMP, O.M. GREEN)	28	8
48 TAKE ME HOME		
PHIL COLLINS (Atlantic 7-89472) P. COLLINS, H. PADGHAM (P. COLLINS) 49 MOTHERS TALK	25	14
TEARS FOR FEARS (Mercury/PolyGram 884 638-7) C. Hughes (orzabal: Stanley)	26	10
50 TOMORROW DOESN'T MATTER		
TONIGHT STARSHIP (Grunt/RCA FB-14332) P. WOLF, J. SWITH (S. CRISTOL, R. RANDALL)	43	11
51 ALL THE THINGS SHE SAID		
SIMPLE MINDS (A&M AM-2828) J. IOVINE, B. CLEARMOUNTAIN (SIMPLE MINDS) 52 YOUR LOVE	44	11
THE OUTFIELD (Columbia 38-05796) W. WITTMAN (J. SPINKS)	49	8
53 YOU SHOULD BE MINE (THE WOO WOO SONG)		
JEFFREY OSBORNE (A&M AM-2814) P. PERRY (A. OOLDMARK, B. ROBERTS) 54. NEVED AS COOD AS THE	60	4
54 NEVER AS GOOD AS THE FIRST TIME		
SADE (Portrait/CBS 37-05846) B. ROGAN, SADE, MILLAR, PELA (ADU, A. MATTHEWMAN) 55 THE FINEST	51	12
J. JAM, T. LEWIS (T. LEWIS, J. HARRIS III)	62	5
HEADED FOR THE FUTURE		
NEIL DIAMOND (Columbia 38-05889) N. DIAMOND, T. HENSLEY, A. LINDREN (N. DIAMOND, T. HENSLEY, A. LINDREN) 57 LISTEN LIKE THIEVES	65	4
57 LISTEN LIRE THIEVES INXS (Atlantic 7-89429) C. THOMAS (INXS)	58	6
58 TAKE IT EASY ANDY TAYLOR (Atlantic 7-89414) R.T. BAKER (A. TAYLOR, S. JONES)	70	2
WE DON'T HAVE TO TAKE OUR	70	3
CLOTHES OFF JERMAINE STEWART (Arista AS1-9424) N.M. WALDEN (P. OLASS, N.M. WALDEN)	73	4
60 KISS	10	-
PRINCE AND THE REVOLUTION (Palsiey Park/Warner Bros. 7-28751) PRINCE & REVOLUTION (PRINCE & REVOLUTION)	53	17
61 PETER GUNN THE ART OF NOISE FEATURING DUANE		
EDDY (CRINA/CRIVERIIS VS4 42388) THE ART OF NOISE (H. MANCINI)	68	4
62 ROUGH BOY ZZ TOP (Warner Bros. 7-28733) B. HAM (OIBBONS, HILL, BEARD)	52	12
63 ONE STEP CLOSER TO YOU GAVIN CHRISTOPHER (Manhattan B-	52	
50028) C. STURKEN, E. ROGERS (ROGERS, STURKEN, PESCETTO,	69	4
64 I MUST BE DREAMING	03	-
GIUFFRIA (Camel/MCA 52794) G. OIUFFRIA, D.G. EISLEY (M. DEVILLE) HYPERACTIVE	61	7
B. EDWARDS ID. NELSON, T. HAYNES, R. PALMER	79	2

66 THE HEAT OF HEAT	Weeks On 6/7 Chart
PATTI AUSTIN (Qwest/Warner Bros. 7- 28788) J. JAM, T. LEWIS (T. LEWIS, J. HARRIS, III)	57 7
67 PRETTY IN PINK THE PSYCHEDELIC FURS (A&M AM-2826) PSYCHEDELIC FURS, C. HARROWELL (MORRIS, ASHTON, KILBURN, ELY, BUTLER, BUTLER)	54 10
68 WHERE DO THE CHILDREN GO HOOTERS (Columbia 38-05854) R. CHERTOFF (R. HYMAN, E BAZILIAN)	56 11
69 DON QUICHOTTE MAGAZINE 60 (Baja/TSR 001) JL DRION (JL DRION D REGIACONTE)	71 5
ALL THE LOVE IN THE WORLD WE WITHAN (LI SPINS) 71 HAS ANYONE EVER WRITTEN	80 2
ANYTHING FOR YOU STEVIE NICKS (Modern/Atlantic 7-99532) R. NOWELLS (S. NICKS, K. OLSEN)	63 5
72 DIVIDED HEARTS KIM CARNES (EMI America B-8322) V. OARAY (K. CARNES, K. KURASCH, D. WEISS, E. ELLINGSON)	72 4
73 HARLEM SHUFFLE ROLLING STONES (Rolling Stones/CBS 38-05802) S. LILLYWHTE, OLIMMER TWINS (RELF, NELDON)	64 14
S. LILLYWHITE, OLIMMER TWINS (RELF, NELDON) 74 ROCK ME AMADEUS FALCO (A&M AM-2821) R. BOLLAND, F. BOLLAND, F. BOLLAND, F. BOLLAND, FALCO)	66 19
1. BOLLAND, F. COLAND, F.	86 2
76 WHAT (COUPER M. BROLE) INXS (Atlantic 7-89460) C. THOMAS (A. FARRISS M. HUTCHENCE)	67 22
CHARTBREAKER SWEET FREEDOM (THEME FROM "RUNNING SCARED") MICHAEL McDONALD (MCA 52857) I. TEMPERIOL, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON)	DEBUT
HIGHER LOVE STEVE WINWOOD (Island/Warner Bros. 7-28710)	DEBUT
R. TITELMAN, S. WINWOOD (S. WINWOOD, W. JENNINGS)	
TRANS-X (Atco/Atlantic 7-99534) 0. BERNIER (P: LANGUIRAND) VOICE OF AMERICA'S SONS JOHN CAFFERTY AND THE BEAVER BROWN BAND (Scotti Brothers/CBS ZS4 06048)	81 5
06048) K. VANCE (J. CAFFERTY) I STILL WANT YOU THE DEL FUEGOS (Slash/Warner Bros. 7-	DEBUT
28822) M. FROOM (D. ZANES, T. LLOYD) 82 FEEL THE HEAT FEAL BEALWOID (Columbia 28 05004)	87 2
JEAN BEAUVOIR (Columbia 38-05904) JEAN BEAUVOIR (Columbia 38-05904) JEAN BEST OF ME DAVID FOSTER AND OLIVIA NEWTON-	89 2
JOHN (Atlantic 7-89420) D. FOSTER, H. GATICA (D. FOSTER, J. LUBBOCK, R. MARX) 84 FEMALE INTUITION	90 2
MAI TAI (Critique 100) E VAN TIJN, J. FLUITSMAN (E VAN TIJN, J. FLUITSMAN) 85 HANGING ON A HEART	88 4
ATTACK DEVICE (Chrysells VS4 42996) M. CHAPMAN (H. KNIGHT, M. CHAPMAN)	DEBUT
BUMORS TIMEX SOCIAL CLUB (Jay/Macola 001) J. KING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL) JUNGLE BOY	DEBUT
B. DRESCHER (J. EDDIE) 8. DRESCHER (J. EDDIE) 8. LAND OF LA LA	DEBUT
STEVIE WONDER (Tamla/Motown 1848TF) s. WONDER (S. WONDER) B) IN THE SHAPE OF A HEART	DEBUT
JACKSON BROWNE (Asylum 7-69543) J. BROWNE (J. BROWNE) WITH YOU ALL THE WAY	DEBUT
NEW EDITION (MCA 52829) G. TOBIN (C. WWRTZ) SAY IT, SAY IT E.G. DAILY (A&M AM-2825) JELLYBEAK (E.O. DAILY, S BRAY, TON C.)	DEBUT
92 FIRE WITH FIRE	93 6
WILD BLUE (Chryselis VS4 42985) C. SANDFORD (C. SANDFORD) 93 RIGHT BETWEEN THE EYES WAX (RCA PB-14306)	75 4
WAX (RCA PB-14306) P. THORNALEY (A GOLD, & GOLDMAN) 94 MANIC MONDAY BANGLES (Columbia 38-05757) D. KANNE (CHRISTOPHER)	76 13
95 FEEL IT AGAIN HONEYMOON SUITE (Warner Bros. 7-	74 21
28799) B. FAIRBAIRN (R. COBURN) 96 STICK AROUND IIII I AN LENNON (Atlantic 7-89437)	77 15
JULIAN LENNON (Atlantic 7-89437) P. RAMONE (J. LENNON) 97 I THINK IT'S LOVE JERMAINE JACKSON (Arista AS1-9444)	78 13
JERMAINE JACKSON (Arista AS1-9444) M. OMARTIAN (J. JACKSON, M. OMARTIAN, S. WONDER) 98 AMERICAN STORM BOB SEGER & THE SILVER BULLET BAND	82 17
(Capitoi B-5532) B. SEGER, PUNCH (B. SEGER) 99 VANITY KILLS	83 14
ABC (Mercury/PolyGram 884 714-7) M. FRY, M. WHITE (M. FRY, M. WHITE) 100 LET'S GO ALL THE WAY SI Y FOY (CONNEL B F469)	85 5
SLY FOX (Capitol B-5463) T. CURRIER, D. SPRADLEY (G. COOPER)	84 22





Bell, Frio Form Edge Records

LOS ANGELES - Industry veterans Rick Frio and AI Bell have formed Edge Records, a contemporary music label with headquarters in Los Angeles.

Frio, who will serve as chief operating officer, is a 25 year industry veteran who served as vice president, sales and vice president, marketing for MCA Records. During his tenure at MCA, Frio was involved in the career development of such acts as Elton John, Neil Diamond, Lynyrd Skynyrd and Olivia Newton-John. He also worked on various soundtrack projects including, American Grafitti, The Sting, Jaws, Car Wash, and Coal Miners Daughter, among others.

Frio most recently headed Carousel Records, which he said would be merged into Edge.





Rick Frio

Bell, who holds the title of president, is also a 25 year industry veteran and was founder and president of the groundbreaking Stax Records. Credited with establishing the "Stax sound," Bell was instrumental in the careers of Wilson Pickett, Rufus Thomas, Booker T. And The MGs, Sam And Dave, the BarKays, the Staple Singers and Isaac Hayes. He has produced or marketed recording artists who collectively to date have sold over 55 million units.

Bell was also involved in the motion pictures Uptight, Shaft and Wattstax. In 1985 he was voted fifth among the "30 all-time greatest executives in black music" (USA Today).

Edge Records has established headquarters at 9034 Sunset Blvd., Suite 107, Los Angeles, Calif. 90069; (213) 274-5577.

Journey T.V. Campaign Launched

LOS ANGELES - Columbia Records is professionals.

Radio" theme.

releasing a Journey television commercial as part of its top 20 market and cable marketing campaign in support of the group's most recent album, "Raised On Radio," according to Bob Willcox, vice president of product marketing, west coast. The "Raised On Radio" album cover is brought to life in a three dimensional story concept directed by Paul Boyington, produced by Trip Gruver, whose credits include special effects on The Ewok Adventure for LucasFilms and a recent Expo '86 special effects exhibit, and assisted by a team of effects

According to the label, the 30-second spot creates an environment of altered reality and uses advanced techniques of motion control camera work, detailed miniature models and effects animation. Filmed at Boyington Film Production's special effects studio, in Berkeley and Hollywood, California, the national commercial spot utilizes a detailed 20x40 foot model of a deserted valley town and it's surrounding landscape which were built to carry through the recurrent "Raised On



BRICKS MORTAR TO SUTRA — Sutra Records in New York has just signed the group Bricks Mortar to the label. The first single "Firecracker" will be released in June. On hand at the signing are (I-r): Charles Collins, Bricks Mortar's drummer; Chuck Dembrak, manager; Joanne Cordero, national promotion director, Sutra Records; Vladimir Sevcenko, bass guitar, Bricks Mortar; Glen McClelland, keyboards, Bricks Mortar; Ricky Collins, lead singer, Bricks Mortar; seated Art Kass, president of Sutra Records.

EXECUTIVES ON THE MOVE



Hale

Prevost To Chrysalis - Chrysalis Records has appointed Charly Prevost as vice president, marketing and creative services. In this position he will oversee all areas of merchandising, sales, promotion, publicity and creative services for the label. Prevost was most recently president of Island Records for two years. Prior to Island, he was the head of CPI Management Co.

Melina Promoted - Alan Melina has been named vice president of the Famous Music Publishing Companies, a unit of Paramount Pictures Corporation. In his new position, Melina is responsible for overseeing all talent acquisition for writer and artist development, and for song and catalog promotion. He will continue to head Famous Music's west coast office in Hollywood.

MCA Appointments - MCA Records has expanded and restructured its special markets and products department. The expansion and restructuring involves the appointments of Kathy Hale as associate director, special markets; Steve Hoffman as the department's A&R manager, and Jeff Hart as coordinator, film and TV licensing.

Sullivan To PolyGram - Nancy Sullivan has been named west coast director, press and artist relations for PolyGram Records. Sullivan joins the company from the west coast office of Rogers & Cowan, where she was a senior account executive. She had been with the public relations firm for close to five years.

Pirner Named - Peter Pirner has been named president of Media Home Entertainment, the marketing subsidiary of Heron Communications Inc. Pirner's appointment at MHE is effective immediately. He replaces John Turner, who returns to the London headquarters of Heron International, where he will assume new responsibilities

Changes At A&M — Charlie Minor, A&M Records' senior vice president in charge of promotion, has announced significant changes in the label's national promotion staff. Effective immediately, J.B. Brenner becomes senior director of album promotion, based in Los Angeles. Al Cafaro becomes national director of album promotion, based in New York, while Craig Lambert joins the A&M promotion staff in the same position, based in Chicago. Charlie Lake becomes national director of singles promotion, also based in Chicago. Brenner, an 11-year A&M employee, was most recently national album promotion director. Lake, a two year A&M employee who has also been vice president of Bartel Broadcasting and national director of promotion for Warner Bros., was most recently A&M's local promotion representative in Kansas City. Cafaro, a 10-year A&M veteran, was the label's associate director of national album promotion. Lambert, the new addition to the A&M staff, comes to the label after seven years with New Avenues Music, a Chicagobased independent promotion firm; Lambert's background also includes promotion experience for the Warner Bros., Capitol and Arista labels on the local, regional and national levels.

Piazza To A&M - A&M Records has appointed Vivian Piazza as east coast publicity director. She will be responsible for helping conceive and implement publicity campaigns for A&M artists with national and regional print, TV and syndicated radio contacts. Piazza will be based at A&M's New York office and will report to Audrey Strahl, co-director, national publicity. **McGuffey Promoted** — Danny McGuffey has been promoted to national sales

director of the Sparrow Corporation. McGuffey was previously Sparrow's sales manager for its northeast territory. In his new position, McGuffey assumes responsibility for the administration and direction of Sparrow's sales operations, which includes the company's field and telemarketing sales staff.

Biegel Named VP At UA

LOS ANGELES - Irv Biegel has been named vice president of sales and marketing for United Artists Records.

"Irv Biegel brings over 20 years of experience and expertise in the record industry," said Jerry Greenberg, president of the company. "He has been involved from the inception in many successful companies, including Motown, Bell Records (now Arista), Casablanca Records and Boardwalk Records and we're proud to welcome him to our United Artists Records team."

Just prior to his appointment at United Artists, Biegel was president of Boardwalk Records, a company he co-founded with Neil Bogart in 1980. He was instrumental in the signing of Joan Jett and the Blackhearts and Night Ranger to the label.

Biegel began his career as the local record promotion man in Detroit for Dot Records. He gradually rose to regional manager before joining Motown, where he eventually became vice president of sales. At Bell Records, Biegel served as exec-

utive vice president and general manager



and was responsible for the signings of Barry Manilow, Melissa Manchester and Tony Orlando and Dawn to the label. He was also instrumental in the acquisition of the "Godspell" soundtrack album.

NEWS



MCA MUSIC GOES FISHING — Leeds Levy, president of MCA Music, recently announced the signing of the CBS recording group Fishbone to a worldwide copublishing agreement. Pictured here are (**seated**, I-r): Kendall Jones, "Dirty Watt" Kibby; (**standing**, I-r): Rick Shoemaker, vice president, MCA Music; Angelo Moore; John Norwood Fisher; Roger Perry, manager of Fishbone; Chris Dowd; Fish; and Levy.

Graham Sees Sustained Amnesty Focus As Key To Caravan's Success

By Paul Iorio

NEW YORK — Bill Graham, the promoter of The Caravan For Human Rights, says that the aim of the six-city concert series

Preston Settles In At BMI Helm

NEW YORK — Less than two months after being promoted to executive vice president and chief operating officer of BMI, Frances Preston — a 30-year veteran of the performing rights organization — last week spent her first full week as BMI's new president and chief executive officer. Ed Cramer, BMI's president for the past 18 years, spent his first week as legislation consultant to the organization.

"Preston is known and respected worldwide as a music industry leader," said William Faber, BMI's chairman of the board, in making the appointment. "In over a quarter of a century with BMI, she has become thoroughly familiar with all aspects of BMI's day-to-day functions. She brings to the job experience, integrity, enthusiasm and excitement and this (conlinued on page 48) is to sustain a national focus on Amnesty International. "We want to raise public awareness about the work that Amnesty International has done for the last 25 years," Graham told Cash Box.

Graham suggests that the Caravan might prove more effective than Live-Aid. "It's a longer stretch of attention given to Amnesty as opposed to having a one-day shot," says Graham. "By going to six parts of the country there's ongoing coverage over a two-week period as opposed to just one day," Graham says, adding that "a two-week awareness program is certainly better than a one-day awareness program."

Graham says that Island recording group U2 was the first band to join the Caravan. "U2 had been committed for a two-week period in the early part of June to support Amnesty International in any way Amnesty saw fit," said Graham. "And (then) Sting joined on voluntarily and many of the others began calling. The end result is that all these great artists are playing all the dates and some additional artists will be performing in New York on (conlinued on page 48)

Album Insert Leads To L.A. Felony Charge

By David Adelson

LOS ANGELES — Five people, including Dead Kennedys' lead singer Jello Biafra, have been charged by the Los Angeles City Attorney's office with distributing harmful matter to minors as a result of a poster packaged with the band's recent release on Biafra's San Francisco-based label.

The poster, included in the sleeve of the Dead Kennedys' "Frankenchrist" album, is a 20x24 inch reproduction of a painting by swiss artist H.R. Giger. On the front of the record there is a label that reads: "The inside fold-out to this record cover is a work of art by H.R. Giger that some people may find shocking, repulsive or offensive. Life can sometimes be that way."

Biafra, 27, whose real name is Eric Boucher, was charged June 3 after a San Fernando Valley mother filed a complaint with local authorities after her teenage daughter had bought the album for her 11-year old brother at a Wherehouse outlet last December.

Responding to the charge, Biafra told Cash Box, "We are going to fight this charge tooth and nail on First Amendment grounds. In other words, we're talking freedom of speech. This is not a pornography issue, it is a political issue because censorship is a political act. If we felt that the poster inside 'Frankenchrist' was harmful to minors, we would have censored ourself and not included it to begin with."

According to a statement that appeared in the Los Angeles Times (6/4), deputy city attorney Michael Guarino said, "We're not proceeding against the album... That is clearly protected by the First Amendment. But the poster is not a communication of anything of value and I think it would be beyond arguing that the average adult Californian would consider this material highly inappropriate for minors." (conlinued on page 48)

Van Halen/Black Sabbath Cop Heavy Metal: Gold And Platinum

NEW YORK — Van Halen and Black Sabbath — the two veteran heavy metal bands that underwent recent facelifts topped the RIAA's list of gold and platinum album awards for May. Van Halen's "5150" was simultaneously certified gold and platinum, with "We Sold Our Soul To Rock 'N' Roll and "Heaven and Hell" earning platinum honors.

Multi-platinum albums were also awarded to "Whitney Houston" and Dire Straits' "Brothers In Arms" (five million each), and Chicago's "17" (four million).

Platinum albums also went to "Like a Rock," Bob Seger & The Silver Bullet Band (also certified gold); "The Concert in Central Park," Simon & Garfunkel; "The B-52's"; "Freedom of Choice," Devo; and "Richard Pryor's Greatest Hits."

Other gold album winners for May were "Hank Williams Jr.'s Greatest Hits — Volume 2," the Pet Shop Boy's "Please," Julian Lennon's "The Secret Value of Daydreaming," "Mike & The Mechanics," and Scorpions' "Lovedrive." In addition, two singles were certified gold: Prince & The Revolution's "Kiss," and Patti LaBelle and Michael McDonald's "On My Own."

In an unusually light month for video certifications, only two videos - both in

the theatrical category — were certified in May: Sweet Dreams, which won simultaneously gold and platinum awards, and American Flyers, which was certified gold.



JOINING FORCES FOR A NOBLE CAUSE — During a recent City Of Hope luncheon held at the Bistro in Beverly Hills, Cash Box president and publisher George Albert (center) was on hand to greet senior vice president of MCA Home Video, Jerry Sharell (I) and chairman of A&M Records, Herb Alpert (r), who will be receiving City of Hope's "Spirit Of Live" award during a special dinner ceremony the charity organization is staging in Los Angeles on June 13.



ASCAP SERVES UP DINNER AND POP — Many of the most respected and successful musicians in the industry were treated to a night of dinner and music at the Beverly Wilshire Hotel in Beverly Hills recently when ASCAP held its third annual Pop Awards



Dinner. Pictured here in photo 1 (I-r) are: Newly elected ASCAP president Morton Gould; honoree Prince; and ASCAP's managing director, Gloria Messinger. In photo 2 (I-r) are: Stevie Wonder; Barbra Streisand; Gould; and Lionel Richie.

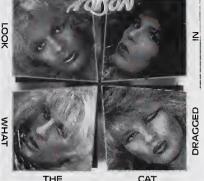
ALBUM RELEASES

GENESIS - Invisible Touch - Atlantic 81641 - Producers: Genesis-Hugh Padgham - List: 9.98 - Bar Coded

The platinum touch appears to have landed once again in Genesis' latest. Led by the current hit in the title track, "Invisible Touch" will spawn several hit singles and greatly improve retail's summer prospects. The songwriting and production are typically first class with Phil Collins' trademark drum sounds and vocals featured.



BAND



CAT

POISON - Look What The Cat Dragged In — Enigma ST-73202 — Producer: Ric Browde - List: 8.98 - Bar Coded

One of the first releases via Enigma's new pact with Capitol is this glitzy, powerpop effort from Poison. The band is already creating quite a stir on the underground as word of its glam-rock, made-up outrage spreads. An eighties New York Dolls/Sweet revival.

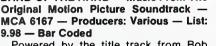
BAND OF THE HAND — Music From The

Powered by the title track from Bob



DAVID DIGGS — Right Before Your Eyes — TBA TB 213 — Producer: David DIggs - List: 8.98 - Bar Coded

The big break has got to be just around the corner for Diggs. Emerging from L.A.'s jazz scene, he has here combined his considerable force as a keyboardist and arranger to create a balanced, modern and listenable pop/R&B/fusion record. With a nod to Paul Hardcastle and Jeff Lorber, Diggs is poised to move in on their turf.



Dylan, this soundtrack, which features cuts from Shriekback and Andy Summers, should out-perform the film's disappointing box office run.

MICHAEL C FORD — Language Commando — Freeway/New Alliance 024 — Producer: Harvey Robert Kubernik - List: 8.98

The latest in the series of Harvey Kubernik's spoken word projects is this powerful project from Michael C Ford. Sophisticated prose on a variety of subjects for a rapidly expanding market.

THE FOUNTAINHEAD — The Burning Touch — China/Chrysalis BFV 41522 — Producer: Brlan Tench — No List — Bar Coded

The Fountainhead is a British duo that specializes in a very modern breed of dance music. A reasonable and controlled Frankie, perhaps.

WILD BLUE - No More Jinx - Chrysalis BFV 41510 - Producers: Gary Stevenson-Chas Sandford-Michael Rondelli-Wild Blue — No List — Bar Coded A hard-hitting debut from rock unit Wild Blue features Renee Varo's sassy vocals.

COMMANDOS — Edge Of Town — Austin ARLP 8503 — Producer: Vince McGarry - List: 8.98

Texas band's debut is an engaging, crafty outing, full of local color.

DIO - intermission - Warner Bros. 25443 - Producer: Ronnie James Dio -List: 6.99 — Bar Coded

This live mini-LP (plus one studio cut) is evidence of this band's hard-driving metalic sound. Should score big with headbangers.

JEFFREY OSBORNE — Emotional — A&M SP-5103 — Producers: Various — List: 8.98 — Bar Coded

Osborne is back with a slick and shimmering set of pop R&B. Charmed ballads and punchy dance tunes provide the foundation for his expressive vocals.

JO JO DANCER YOUR LIFE IS CALLING — Original Motion Picture Soundtrack - Warner Bros. 25444 — Producers: Various — List: 9.98 — Bar Coded

The soundtrack to Richard Pryor's film features some classic great songs from Muddy Waters, Gladys Knight and The Pips, Marvin Gaye, The Spinners and Jr. Walker and The All Stars. In addition, Chaka Khan checks in with a torrid new cut, "My Destiny,"

ALLAN HOLDWORTH — Atavachron — Enigma ST-73203 — Producer: Allan Holdsworth — List: 8.98 — Bar Coded

NEW AND DEVELOPIN

Guitar virtuoso Holdsworth finds a new voice in the MIDI-guitar SynthAxe. The progressive rock/jazz fusion guitarist has accomplished a masterful blend of compositional beauty and technical achievement.

DANGEROUSLY CLOSE - Original Motion Picture Soundtrack - Enigma SJ-73204 — Producers: Various — List: 9.98 — Bar Coded

This soundtrack features an eclectic collection of off beat offerings: The Smithereens, Black Uhuru, Green On Red, TSOL, Lords Of The New Church, Lost Pilots and Michael McCarty.

MATT BIANCO — Atlantic 81659 — Producers: Mark Relliy-Mark Fisher-Phil Harding — List: 8.98 — Bar Coded Cool and breezy, sometimes tropical, other times Latin, Matt Bianco is the

potpourri progeny of Mark Reilly and Mark Fisher. Kid Creole sits down with the Girl From Ipanema on the Manhattan Transfer.

ROY BUCHANAN — Dancing On The Edge — Alligator AL 4747 — Producers: Roy Buchanan-Bruce Iglauer-Dick Shurman — List: 8.98

Here's a set of tear-your-head-off blues rock done the way only Buchanan can - straight up. Features gutsy vocals from Delbert McClinton.

KENNY AND JOHNNY THE WHITEHEAD BROTHERS - Philadelphia International/Manhattan ST-53028 — Producers: Kenneth Gamble-Leon A. Huff — List: 8.98 — Bar Coded

Good, clean-cut fizzy pop/R&B in the Jackson Five/New Edition tradition.

GAVIN CHRISTOPHER -- One Step Closer -- Manhattan ST-53024 -- Producers: Carl Sturken-Evan Rogers — List: 8.98 — Bar Coded Christopher's winning voice crosses the boundaries of pop and R&B. Solid songs

and sparkling production are highlights on this soulful set.

GLASS TIGER — The Thin Red Line — Manhattan ST-53032 — Producer: Jim Vallance — List: 8.98 — Bar Coded Canada's Glass Tiger makes its U.S. debut a bright one. Energetic, crafty songs

RDS TO

served up with passion.

ME AND MY GIRL -- The Lambeth Walk Musical -- Manhattan PV 53030 --Producer: Norman Newell — List: 8.98 — Bar Coded

THE TURN - Inside Out! - Taboo TR-1010 - Producer: The Turn - List: 8.98

RICK JAMES - The Flag - Gordy 6185GL - Producer: Rick James - List: 8.98 - Bar Coded

ROCKWELL — The Genle — Motown 6178 ML — Producers: Rockwell-Kerry Ashby -- List: 8.98 -- Bar Coded

CLASS OF '55 — Memphis Rock & Roll Homecoming — America Smash/PolyGram 830 002-1 M-1 - Producer: Chips Moman - List: 8.98 - Bar Coded

L.A. STREET -- Greenworld/Rockcity GWD90519 -- Producer: Louie (Vee) Vetere - List: 8.98

LADYKILLERS — Greenworld/New Renalssance GWD 90541 — Producers: Various - List: 8.98

THE METROS - MTM Music Group ST 71054 - Producers: Tommy West-Warren Peterson — List: 8.98 — Bar Coded

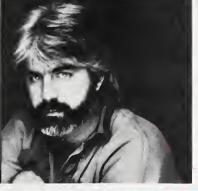
SINGLE RELEASES

UT OF THE DOW

STEVE WINWOOD (Island 7-28710) Higher Love (4:08) (F.S. Limited/PRS-Willin' David-Blue Sky Rider/BMI) (Steve Winwood-Will Jennings) (Producers: Russ Titelman-Steve Winwood)

Emerging from a nearly three-year silence, Winwood bursts back onto the scene with this celebration of a single. A stripped-down and tight track uses economical horns for punch and sets up an exciting soulful chorus. A strong candidate for a big hit. The single and forthcoming LP finish out Island's obligation to Warner Bros.





MICHAEL McDONALD (MCA 52857) Sweet Freedom (3:58) (Rodsongs-April-MGM-UA adm. by Almo/ASCAP) (R. Temperton) (Producers: Rod Temperton-Dick Rudolph-Bruce Swedien)

McDonald applies his skill as a singer in this memorable theme to the film *Running Scared*. Temperton, the song's writer and co-producer, appears to have captured the essential elements that contributed to so many of McDonald's hits with the Doobie Brothers — a sensational chorus, hooky chords and rhythms and welcome vocal harmonies

STEPHANIE MILLS (MCA 52843) Rising Desire (4:30) (WB-Zubaidah/ ASCAP) (R. Jones) (Producer: George Duke)

This rich and beautiful ballad is a real winner. A strong melody, powerful production and Mills' rangy voice are near perfection. With so many R&B ballads crossing to pop and hitting big, this is a good bet to be the next chart-topper.





DEVICE (Chrysalis VS4 42996) Hanging On A Heart Attack (4:02) (Makiki adm. by Arista/ASCAP) (H. Knight-M.

Chapman) (Producer: Mike Chapman) Songwriter par excellence Holly Knight now has her own vehicle for her songs. Device debuts with this tough and eery rocker that has immediate appeal. Strong production and vocals from Paul Engeman highlight this latest Knight gem.

BODEANS (Slash/Warner Bros. 7-28682)

Fadeaway (4:06) (Lla-Mann/ASCAP) (Llanas-Neumann) (Producer: T-Bone Burnett) Unquestionably one of the brighter exponents of the new American rock sound, BoDeans combines a sense of lyrical depth and taut musicality in this debut single. Burnett's production lifts the best out of the band.

DEPECHE MODE (Sire 7-28697)

A Question Of Lust (3:45) (Emile/ASCAP) (M.L. Gore) (Producers: Depeche Mode-Gareth Jones-Daniel Miller)

Growing steadily from cult status to mass appeal, Depeche Mode has not yielded any of its subtance on the upward climb. "Lust" is another example of the synth wizards' undiluted pop tonic.

ROARING BOYS (Columbia 38-06114)

House Of Stone (3:54) (pub. pending) (Michell-Osadzinski) (Producer: Glyn Johns) In contrast to its name, this single from Roaring Boys has a gentle and emotional Roxy/Bowie flavor with a decidedly European feel.

BERLIN (Columbia 38-05903)

Take My Breath Away (Love Theme From Top Gun) (4:13) (GMPC-Famous/ASCAP) (G. Morodor-T. Whitlock) (Producer: Giorgio Morodor)

A lengthy absence for Berlin is ended with this film song from current top grosser *Top Gun.* Teri Nunn's voice has a charming innocence here, and the lush ballad has an appealing romanticism. Look for a strong CHR reaction.

JOAN ARMATRADING (A&M 2837)

Kind Words (and a Real Good Heart) (3:59) (Irving/BMI) (Joan Armatrading) (Producer: Joan Armatrading)

Always uncompromising and vigilant, Armatrading creates important records. Her new single is a sophisticated, technically challenging up-tempo track that features her passionate vocals and ultra-modern synth textures.

EMERSON, LAKE AND POWELL (Polydor 885 101)

Touch And Go (3:35) (PRS) (Keith Emerson-Greg Lake) (Producers: Tony Taverner-Greg Lake)

The first single from the reincarnate ELP is this thunderous, large scale rock drama.

PIECES OF A DREAM (Manhattan B-50038)

Say La La (4:11) (Screen Gems-EMI-Bernard Wright-Mchona/BMI) (B. Wright-C. Campbell) (Producer: Lenny White)

This very catchy, uptempo R&B single is starting to take off at BC radio. Features sparkling production and a solid groove.

SPECIAL EFX (GRP SP-3015)

Uptown East (3:32) (Cheili-Turtle Creek/ASCAP) (Chieli Minucci) (Producer: Chieli Minucci) A bright and zesty bit of instrumental fusion perfect for Quiet Storm and easy jazz/

R&B formats.

MICHAEL JONZUN (A&M 2840)

Burnin' Up (3:46) (Boston International-T-Boy/ASCAP) (Michael Jonzun) (Producer: Michael Jonzun)

From "Money Isn't Everything," this subtle, grooving funk record has certain BC earmarks and some CHR crossover possibilities.

STAN MEISSNER (A&M 2841)

One Chance (4:32) (Almo/ASCAP) (Stan Meissner-Fred Mollin) (Producer: Stan Meissner)

Meissner has managed to create a sumptuous and sultry ballad that combines an interesting lyric and a captivating hook. Good radio appeal.

MELBA MOORE & KASHIF (Capitol B-5577)

Love The One I'm With (A Lot Of Love) (4:15) (Music Corporation of America-Kashif-Rare Blue/BMI—ASCAP) (Kashif) (Producer: Kashif)

This single pairs Moore and Kashif in a vocal workout that promises to capture tons of BC airplay. Mellow but punchy.

DENISE STEWART (Satellite 009)

Victim (3:40) (Pacm Int'l/ASCAP) (D. Stewart-B. Parker-M. Stokes) (Producers: Craig Cooper-Harold Green)

A striking and full throttle dance track from Stewart, whose ample vocal skills soar throughout.

RECORDS TO WATCH

BALDING BROTHERS (Success)

Big Girls (4:23) (Pub. not listed) (R. Lusson) (Producers: Bob Owsinski-Larry Menshek-Butch Balding)

SHIRLEY MURDOCK (Elektra 7-69539)

Truth Or Dare (3:50) (Troutman-Saja adm. by Saja/BMI) (Gregory Jackson-Shirley Murdock-Roger Troutman) (Producer: Roger Troutman)

CHRISTINE LAKELAND (Comet CR-0222-1)

Billy Mulholland (3:14) (Zygote/BMI) (J., Allison) (Producers: J.J. Cale-Christine Lakland)

TONY BENNETT (Columbia 38-06138)

Why Do People Fall In Love (4:02) (Lambert & Potter/BMI-Natural/ASCAP) (D. Lambert-B. Potter) (Producers: Ettore Stratta-Danny Bennett)

TIME BANDITS (Columbia 38-05885) DancIng On A String (4:08) (April/ASCAP) (A. Hidding) (Producers: William Ennes-Alides Hidding)

POINTS WEST

SWAMP ROCKIN' WITH THE TAIL GATORS - Yet another highly touted Austin, Texas band converged on Los Angeles last week, and much in the tradition of the True Believers, Dharma Bums, Zeltgelst, Timbuk 3 and others, the Tail Gators won 'em over. Playing the Club Lingerle, the powerful trio filled the small room with a sound far fuller than what you'd imagine could come from the three unassuming bodies who took the stage. Singer/guitarist Don Leady (formerly of the LeRol Brothers), bassist Keith Ferguson (formerly of the Fabulous Thunderbirds) and Gary "Mudcat" Smith are veterans of smokey bars and they've perfected their

formula for top notch, blues based, guitar dominated, good time rock and roll, best described as "Swamp Rock." Leady stands alone, up front, cranking out some stinging leads, while maintaining a constant, rich guitar sound. Ferguson and Smith hang back and pound out the powerful rhythm that kept the Lingerie crowd dancing. It is apparent the Tail Gators are not a band to be seen. They're there to be felt. The band has just released an EP, "Rock 'N' Roll Till The Cows Come Home," on Wrestler Records and there is an LP "Mumbo Jumbo," due in about five weeks. So, the Austin invasion continues and the Tail Gators have proved to be powerful artillery.



David Adelson, Los Angeles

THE TAIL GATORS - Sizzling swamp rock from Austin has them up and dancing in Los Angeles.

ROYALTY AT THE WILTERN -

What do Raquel Welch, Rosanna Arquette, Eddle Murphy, Jermaine Jackson, Ray Parker Jr., Herble Hancock, Judd Nelson, Muhammad Ali, Demi Moore, Emilio Estevez and Lionel Richle have in common? They all scored tickets to Prince's surprise appearance at Bill Graham's Wiltern Theatre (2,200 seats), last Friday. The show was a potpourri of old — "Head," "Controversy," and new — "Raspberry Beret," "Mountains," "Kiss," with some terriffic jams thrown in. Detractors claimed there was too much of this, or not enough of that, but they'd have probably said the same regardless what he played. For our money, it was a hot show which brought the performer into a more personal light than we've ever seen him before. Prince at the Wiltern was a real treat.

KOOL GETS COOLER - At one time it was billed as Kool Jazz Festival in San Diego. After a while the acts had little to do with jazz and now it's simply the Kool Festival. It is also simply one of the most important and popular events of the summer. The two day event, to be held June 20 and June 21 at San Diego's Jack Murphy Stadium features (day one): Sly Fox, Jennifer Holliday, Rene & Angela, Cherrelle with Alexander O'Neal, Ready For The World and New Edition. (day two): Tease, Starpoint, Klymaxx, Midnight Star, Stephanie Milis and Kool & The Gang.

SIGNED BABY - Hey, baby, did ya' know Barry White, one of the most popular recording artists of the 70s and the master of what can only be referred to as the "Barry White Sound," has been signed to **A&M.** The ink's still drying but we can expect fresh product from Barry in the

near future . . . yea, baby. WHO ARE THE HINDU LOVE GODS? — From I.R.S. we get the word that the Hindu Love Gods, an all-star lineup of music personalities will be releasing a 7" single, "Narrator" b/w "Gonna Have A Good Time Tonight," on June 16. According to the label, there will be no album, no video and if there is a concert, "we're not going to know about it until the morning after." The group features **Mike Mills**, bass, **Peter Buck**,



SHE LIKES SHEROCK - After announcing it was the first band ever invited to record and tour in the People's Republic Of China, SheRock performed a showcase concert at Los Angeles' Roxy. On hand to greet the band was actress Lisa Hartman. Pictured (I-r): Gerre Edinger and Edie Robertson of SheRock, Hartman and Kimmi Freeman, Meta Vanroe, Lisa Lichtenstein of SheRock.

guitar and BIII Berry on drums all from R.E.M. - handling vocal duties is Bryan Cooke, an Athens, GA veteran who has played in such bands as Club Gaga, Time Toy and OH-OK. Handling keyboard duties will be Warren Zevon. When asked what the purpose of this project is, the label responded, "To disseminate music. Happy, simple raw rock 'n' roll music for those who can deal with it. Our prediciton is that this one will not break at Adult Contemporary." R.E.M. will be releasing an album this summer.

SHORT CUTS — Commander Cody has a new record coming out on Blind Plg Records (San Francisco). It's called "Let's Rock" and

it features members of his original Lost Planet Alrmen. Said Cody, "Most fun l've had in ten years"... . After seeing one of the two sold out Nylons' shows at the Roxy two weeks ago, a booker for the Johnny Carson Show signed the band on the spot for an appearance.

NEW FACES TO WATCH

Columbia's Johnny Kemp is a new face with a vocal style that falls somewhere between Michael Jackson and Stevie Wonder, and his self-titled debut LP gives that style full reign. With energized rock/funk compositions clearing the way, Kemp's sound is a soaring urban blend of the most commercial cross-over to the most street-based funkadelia.

Kemp is a veteran of such funk acts as Der Kinky Fox (originally Fox Fire) and Change, for whom he sang a lead vocal on the "Sharing Your Love" album, and he was commissioned to write four tunes on the BBQ Band's "All Night Long" LP. He's also an actor, having studied at the Lee Strasberg Institute, but his musical background stems all the way back to singing Gospel with his family in his native Nassau, Bahamas, where he and his brothers had a Gospel singing group. His father, Johnny Kemp, Sr., was a well-known Bahamas entertainer, and it was in the showrooms of the island's many tourist hotels and casinos that Johnny Kemp found his ticket to mainland success with Fox Fire, who brought him to New York.

The last several years in Kemp's career have been spent "getting ready," he says, polishing his skills in virtually all areas of estatements. virtually all areas of entertainment, and assimilating the knowledge he'd gleaned from his stateside periods of recording and touring. "During most of this time I was storing all these experiences in my mind, cross-filing everything with what I had done in the Bahamas. I've been very fortunate to have worked in both places. It has widened my scope and made me appreciate cultural differences and similarities."

Kemp was, in fact, something of a child star back in the Bahamas. He became known as 'Little Johnny' and from age 13 on, he was in demand in island nightspots. As a featured vocalist for the Mighty Makers, an oldies cover band, the young singer sang a variety of songs, from Tom Jones to Michael Jackson.

Comparisons between Kemp and



Johnny Kemp

the hit makers he's covered have been inevitable, especially Jackson and Wonder. "I guess Stevie Wonder and Michael Jackson were heavy influences on me, but then so was Marvin Gaye," Kemp commented. "I really respected him also." But Kemp's appetite for music extended far beyond just those artists, and his stylistic influences are varied. "I grew up listening to almost everybody." he says. For his debut Columbia LP, Kemp recruited the talents of songwriter/producer Kashif, who served as musical director on the album, along with producers Brian Morgan, Shelley Scruggs and Jeff Smith. He's confident about the final product, which incorporates what he considers his best efforts, finely honed over the years. "It's been a long time coming," he adds.

Aside from the long hours, daily frustrations and the general angst that go into the making of any album, the project was an enjoyable one for Kemp, primarily because of the special group of recording artists he found himself working with. "Kashif, Jeff Smith and the team of Brian Morgan and Shelley Scruggs made doing this album a lot of fun," says Johnny Kemp, who is indeed a 'new face' we'll be keeping an eye on, one for whom the fun has just begun.



THE OUTFIELD FLIES IN - In New York recently for a promotional visit, British trio The Outfield were feted by Columbia Records in honor of the success of the group's debut album "Play Deep." Admiring the band's gold LP were (I-r, In front) The Outfield members Alan Jackman, John Spinks, Tony Lewis; (In back) Marc Benesch, director, national singles promotion, Columbia; Amy Strauss, manager, product marketing, Columbia; Paul Rappaport, vice president, album promotion, Columbia; Steve Ralbovsky, director, A&R, Columbia; Mickey Eichner, senior vp, A&R, Columbia Records; Al Teller, president, CBS Records Division; Bob Sherwood, senior vp, marketing, Columbia; Jack Rovner, director, product marketing, Columbia; Phil Sandhaus, director, product development, Columbia.

Cover Story



The S.O.S. Band: Right On Course And Sailing To The Top

By Peter Berk

LOS ANGELES - There's a musical neutral zone which lies between high-tech sophistication and wide-eyed innocence, and that's where you'll find The S.O.S. Band. Listen to the group's latest album, "The Sands Of Time" (Tabu/CBS), and you can't help but be impressed by the musical virtuosity and state-of-the-art production values which pervade every track. Far more striking, however, is the readily apparent ingenuousness and warmth at work in each and every song. The music is '80s all the way; the simple lyrical themes of love and sharing are timeless.

Like any durable group, The S.O.S. Band (which goes back about nine years) is built on a firm conceptual foundation. For lead vocalist Mary Davis; keyboardist Jason Bryant: trumpet player, percussionist and vocalist Abdul Raoof; guitarist Bruno Speight; background vocalist Freddie Grace; and bassist Kurt Mitchell, the overriding idea is to project an unwavering optimism about life and relationships. The S.O.S. Band isn't out to stir political passions, preach heavy messages, or motivate people to rush out and change the world. If its romantic music moves you even a little, physically and emotionally, this group has accomplished all it set out to accomplish.

For those who may think The S.O.S. Band is currently enjoying overnight success: the group has not only been together almost a decade, but boasts three gold albums and a hit crossover single, "Take Your Time (Do It Right)." Given such a formidable track record, it seems S.O.S. could well stand for "secret of success." In fact, the band got its name before its fame, while playing the club circuit in its native Atlanta. Although the group's members generally thought of S.O.S. as standing for 'satisfaction on stage' or 'sounds of (the) south,' they probably couldn't avoid at the time calling to mind its original meaning, 'save our ship!' And maybe this once-struggling band did need to send out a distress signal starting out back then, but the 'ship' is

obviously sailing full steam ahead now. "This is all bringing back a lot of real good memories," Davis commented last week about her band's current prominence. "It's like 1980 again the way the album is charting and the way it's been accepted, just the way our first (self-titled) album was." In the realm of singles, history is also repeating itself for the S.O.S. Band, as "The Finest," off the new LP, is on its way to becoming the band's

latest pop hit. "In fact," Davis continued, 'this time we went back to the basic concept of the first album, although we added newer ingredients, like drum machine tracks.'

With the techniques of recording so advanced now, and with studios looking more and more like sets from 2001, sometimes the hardware can be overwhelming. As a result, some artists wind up with music that offers lots of 'special effects' but very little heart and soul. For The S.O.S. Band, though, the goal has been and still is to avoid that happening at all costs. "We know everything changes," Davis remarked. "The world changes, life changes . . . and we try to keep up with those changes. But we are about substance, and we've all held on to our basic musical and philisophical beliefs. I think it comes across in this album."

Just what are those beliefs, then? According to Davis, "The fact is that the music industry has a lot of entertainers whose work is based on sex and violence. We are about positive things, things that happen in everyday life. There's too much of the other stuff going around, and we feel that with our music, we can afford to show people a more upbeat approach.' While this might suggest an album full of mindlessly zippy, paper thin tunes and lyrics, such is definitely not the case with The Sands Of Time." Most of the songs are actually surprisingly laid-back and moody, and all are skillful agglomerations of jazz, pop and R&B (no doubt due to the typically eclectic influence of producers Jimmy Jam and Terry Lewis).

While most of the songs The S.O.S. Band writes and records do revolve around the ups, downs and constant intricacies of personal relationships, the group's members do have other subjects on their minds. For Davis, one issue always worth addressing is the often artificial deliniation between 'black' and 'white' music. "I think that kind of cate-gorization is really terrible," she said. "It can rob people of their ability to choose what they want to hear. I've always felt it was wrong. Either music is good or bad, period. It shouldn't be labeled just by virtue of what color the artists are . . . For example, our band, I think, is very versatile. We have musicians who've been brought up and trained in very different ways, musically speaking, from gospel to jazz to rock. When we come together, we bring a variety of styles.'

(continued on page 48)

EAST COASTINGS

Paul Iorio, New York

lacking, when you get down to it, is sex... I tried hard on this record to have a diversity of the emotional palate that ranges from ecstasy to sorrow to carnal lust (so that) each song communicates some kind of special emotional tug on the heart or groin or somewhere." "Rage To Live" 's 10 songs rock-out with unusual intelligence and disarm-

ing originality. Who, besides perhaps Ray Davies, could write a

song about learning to swim ("Swimmer") and turn it into a

metaphor for experience itself? Or

sum up the mood of an entire

decade (the '70s) with a song like

BENDING THE TOPS OF THE TREES - I'm no good at being noble but it doesn't take much to see that the '80s hasn't been a very sexy decade. The songs in the top 20 are full of self-directed affection ("Be Good To Yourself"), romantic distance ("Move Away"), and romantic images associated with IV drug use ("Addicted To Love," "One Hit To The Body"). Contrast this with chart toppers from the summer of love ('67): "Light My Fire," "I Was Made To Love Her," "Higher and Higher." Night and day, eh? Well, Glenn Morrow will not go gentle into that good night. Glenn Morrow has a "Rage To Live" (Bar/None Records). "I think there's a real carnality missing these days and people are starting to react against that," Morrow told East Coastings. "The thing that's really



GLENN MORROW - Glenn Morrow's "Rage To Live" LP (Bar/None Records 201-795-4785) features songwriting collaborations with ex-Waitress Chris Butler.

"Nobody Hitchhikes Anymore"? Morrow has recently moved back to Hoboken, where he lived in the '70's. "It's funny moving back to Hoboken," says Morrow. "The last place I lived I didn't even know the people in my building. But I was at the supermarket the other day and a couple of Yo La Tengo's were checking out, and there was a Bongo here and a Cucumber there, all in the course of 15 minutes." Things are stirring in Hoboken again, in no small part because of Morrow's intense Rage To Live.

GRAHAM NASH, ONE OF THE GOOD GUYS - Talk about a rage to live: Graham Nash recently kicked off a new phase of his career with a solo album, his first in several years, called "Innocent Eyes" (Atlantic). 'It's like I'm starting again after all this time," Nash told EC. Nash recounted some favorite moments from his 'previous' careers: "The CSN&Y Roosevelt Raceway show in 1974 (the night Nixon resigned), Woodstock, No Nukes, Live-Aid, cutting 'Ohio,' recording 'Bus Stop' in one hour and 15 minutes. But I'm much more interested in what's going on tomorrow." Nash is one veteran who need not look back. "I Got A Rock," for which Nash borrowed **Neil Young's** vocoder ("He didn't charge me"), and "See You In Prague" (penned by Davitt Siegerson and Richie Zito) rank with the best songs he's recorded. Nash will perform July 25 at Pier 84 in N.Y.

THIS AND THAT - Lisa Herman, the vocalist who sang wonderful harmony with The Golden Palominos on tunes like "Buenos Aires," has her own band now called The Longhouse (newly signed to Warner Bros.). Herman's 11-piece band sports six female vocalists (paired as sopranos, second sopranos, and altos) who allow musical possibilities that the group is just beginning to discover. At the Bitter End May 28, the Hermananchored vocal orchestra rolled a cool wind over the white heat generated by drummer Anton Fier and guitarist Larry Saltzman in such songs as 'Come Back." And there were moments of pure magic as Herman sang a figure and the other vocalists followed with variations. This is one new

face to really watch . . . ERRATUM: Andy Schwartz, former publisher and editor-in-chief of New York Rocker, writes to correct inaccuracies in my profile of Steve Fallon (CB, 5/31): NYR was not a Hoboken-based publication but a Manhattan-based paper which started publishing in 1976, a full two years before Fallon booked bands into Maxwells. Also, he says, Beat Rodeo is not from Athens, Ga. but was formed in N.Y. in 1982. My apologies . . . Martee LeBow's "Crimes Of The Heart" EP (Atlantic) is one of the most undeservedly overlooked albums of the year. Too bad because LeBow is a strongly emotive singer who shines on interpretive material (Springsteen's "Hearts Of Stone") and breaks your heart on



JUPITER JETS - Album releases by Jupiter Jets, Rude Buddha, The Connotations, and Ludichrist kicked off CBGB's "Off The Board" record label May 29. Distribution is by Caroline Records.

original tunes ("Love Just Ain't Enough"). "That's one straight from the heart through a box of tissues," says LeBow of the latter song.

ADIO NEWS



GTR HITS ROCKLINE - The crew of the Global Satellite Network's "Rockline" gather with Arista reps and Steve Howe and Steve Hackett of GTR after a recent broadcast. Pictured (I-r, top row): Tom Ennis, director of artist development, Arista Records; Bob Coburn, host; Tina Zimring, promotion director, Global Satellite Network; Howe; Cindy Tollin, "Rockline" producer; Hackett; Rachel Perkoff, general manager, Global Satellite Network; Jeffrey Shulman, director of west coast AOR promotion, Arista Records. (**Bottom row**): Mark Felsot, associate producer of "Rockline," Sharron Sanchez, executive assistant, Global Satellite Network.



UNITED STATIONS GIVES YOKO A CHANCE - Yoko Ono, taking a break from her Starpeace Tour, was recently interviewed for an upcoming show on the United Stations Programming Network. Pictured (I-r) are: Joni Silverman, director of artist relations, U.S.P.; Ed Salamon, executive V.P. of programming, U.S.P./U.S.R.N.; Ono and Kevin Rider, V.P. of program operations, U.S.P.



RADIO GOES TO BELINDA - Belinda Carlisle, former Go-Go's lead singer and now a solo act, debuted her new band and show at three sold-out shows at the Roxy Theatre in Los Angeles. Former Go-Go's keyboardist/guitarist Charlotte Caffey led the otherwise all male band, who received cameo guitar solos on all three performances from Duran Duran axeman Andy Taylor. Seen backstage after the first performance (I-r): Rodney Bingenheimer, KROQ-FM and emcee of the Roxy dates; I.R.S. V.P. promotion, Michael Plen; I.R.S. president Jay Boberg; KIIS-AM/FM music director Gene Sandbloom; Carlisle, Michael Lloyd, producer; and managers Danny Goldberg and Ron Stone.

AIRPLAY

STOCK IN THE FUTURE - There was a time, and it was not too far back, that many laughed at the thought of the leading producer and distributor of national radio programs being anyone outside the majors (CBS, NBS, ABC, RKO). Well, last week (May 28), Westwood One once again confirmed its dominance of the radio kingdom by completing its third successful public offering since going publ ic just a little over two years ago. A spokesman for the company noted that 2,012,260 shares were sold at \$28 per share. The offering included 1,090,260 new shares of stock. According to Westwood One chairman and CEO Norm Pattiz, the approximately \$30,000,000 in gross proceeds to the company will be used to make Westwood One

'essentially debt-free, acquire additional satellite distribution equipment, expand facilities and for other general purposes." Pattiz noted, "We're very pleased with this, our third successful offering since going public 27 months ago. We appreciate the confidence that our shareholders and the financial community have placed in our company and look forward to a long and profitable relationship with both."



L.A.'S BIG CHILL ON AM - On June 2, the new KGFJ took to the air with its new "heart and soul" format that station executives say, 'is the answer for pleasant listening and reflecting on those happy

PAUL MEETS THE MASTER Albert Collins (r) talks with Paul Shaffer before appearing on a recent version of NBC's "Live From The Hard Rock Cafe."

moments." According to Bill Shearer, vice president and general manager of the station, "KGFJ, like most other radio stations, is looking for a void in the market. We are very pleased that a format has come along that we feel will appeal to a large segment of Southern California. Many Hollywood observers were deeply impressed with the tremendous success of the film, The Big Chill. It was a box office smash and the soundtrack proved to be one of the real great surprises in recent memory. The heart and soul format will contain much of the same flavor and will allow each KGFJ listener to relive the real bright moments of his or her life." Though it's true that the station did establish itself, at one time, as the premiere R&B station in the market, the station has suffered in the past due to its AM position and not its playlist. Whether the heart and soul format lifts KGFJ out of the cellar of the AM dial remains to be seen. One thing is sure, The Big Chill generation now has a place to turn to in L.A.

A STATION DILEMMA - Hats off to WFBR, Baltimore for its tasteful handling of a promotion that encountered unforseen and tragic circumstances. What was originally termed, the "Welcome Home Pride" promotion, turned into a fundraiser to honor the memory of The Pride Of Baltimore and its crew members who had been lost at sea. Listeners had been keeping up with the trans-Atlantic voice of the Baltimore Clipper ship with frequent on-air reports from its captain. The ship, Baltimore's most renowned, sank off Bermuda in a sudden "White Squall" after a goodwill tour of European ports. The station's initial promotion was to collect 15,000 cans to be strung together by school students to spell out 'Welcome Home Pride" on the banks of Federal Hill at a public celebration slated for June 14. The station has continued to collect the cans for recycling and plans to use the proceeds for a Pride Of Baltimore Memorial Fund. It was an appropriate and thoughtul move by the station in an awkward and tragic event.

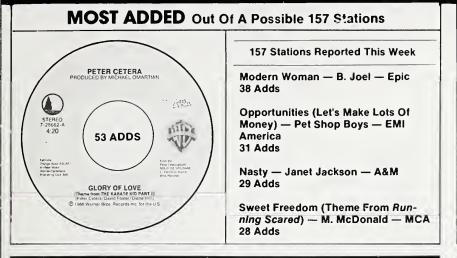


WESTWOOD ONE PRODUCES PSAs -Westwood One has produced a series of public service announcements detailing Amnesty International's message and including many of the personalities who are lending their time and talents to the cause. Pictured recording a PSA are (Ir): Vicki McCarty, who'll co-host the concert broadcast with Westwood One's London Correspondent Roger Scott, and Pat Benatar.

WKSG, Detroit has a new program director. He's Paul Christy and he'll be doing mornings as well.

SEGUES - Looking to avoid a \$25 per share hostile takeover by MacFadden Hoidings, John Biair and Co. has agreed to be pur-chased by Reliance Capital Group L.P., an investment firm, for \$27 per share plus incentives for shareholders ... Cari Dickens, news and programming director at WBBM, Chicago is jumping to CBS co-owned KRQR, San Francisco as v.p./g.m. No replacement has been named . . . Bob Griffith, general manager of KJOi, Los Angeles has added the title of vice president. He's managed the station since 1984 ... WVEE music research director, Ray Boyd has been promoted to program director for the Atlanta urban outlet. He succeeds Scotty Andrews, who died April 19 of lung cancer ... **David Adelson**

OP RADIO/RE



MIDWEST

KBEQ — KANSAS CITY, MO — KAREN BARBER — MD — 1-1 MADONNA JUMPS: (5-4) The Jets, (13-6) El DeBarge, (11-8) Mike & The Mechanics, (15-12) TV Toones, (18-14) Starpoint, (21-17) Janet Jackson, (23-19) H. Jones, (24-21) Genesis, (28-22) W. Houston "All At Once." DEBUTS: (X-31) P. Gabriel. ADDS: New Edition, K. Loggins, P. Cetera, Pet Shop Boys.

WKDD — AKRON, OH — REED KITTRIDGE — MD — 2-1 HEART JUMPS: (4-2) H. Jones, (5-3) 38 Special, (19-5) Genesis, (12-10) K. Loggins, (20-11) Van Halen, (23-13) B. Ocean, (18-14) GTR, (29-17) Giuffria, (22-19) The Jets, (26-20) G. Michael, (27-21) Simply Red, (34-23) Wild Blue, (37-24) G. Christopher, (33-28) P. LaBelle & M. McDonald, (38-35) P. Cetera, (39-36) Pet Shop Boys, (40-37) J. Cocker. DEBUTS: (X-25) Models, (X-27) J. Beauvoir, (X-34) The Fixx. ADDS: Jackson Browne, M. McDonald, The Outfield, N. Diamond, B. Carlisle, ELP, The Blow Monkeys. (38-35) 27) - L

KKRD — WICHITA, KS — GREG WILLIAM — MD — 1-1 MADONNA JUMPS: (3-2) Nu Shooz, (5-3) B. Ocean, (8-4) Heart, (9-5) P. LaBelle and M. McDonald, (10-7) G. Michael, (13-8) The Jets, (15-9) 38 Special, (17-10) Simply Red, (18-14) Boys Don't Cry, (19-15) Ei DeBarge, (20-16) Bangles, (21-17) H. Jones, (22-18) Prince, (23-19) Van Halen, (24-20) K. Loggins, (25-21) Rolling Stones, (26-22) Genesis, (28-25) Krokus, (29-26) R. Stewart, (30-27) B. Seger, (32-28) Fabulous Thunderbirds, (33-29) Moody Blues. DEBUTS: (X-30) B. Joel, (X-31) Janet Jackson, (X-32) Models. ADDS: P.Gabriel, P. Cetera, B. Carlisle.

WLOL — MINNEAPOLIS, MN — GREG SWEDBURG — MD — 4-1 — LIMITED WARRANTY JUMPS: (3-2) H. Jones, (6-3) Nu Shooz, (7-4) The Jets, (11-7) Heart, (14-8) B. Ocean, (12-10) Falco, (16-12) G. Michael, (17-13) Suburbs, (18-14) K. Loggins, (20-15) El DeBarge, (19-16) Moody Blues, (23-17) Pet Shop Boys, (27-18) Genesis, (25-19) Boys Don't Cry, (24-20) 38 Special, (26-21) Fabulous Thunderbirds, (30-23) B. Joel, (28-24) Blow Monkeys, (29-25) Models, (31-26) R. Stewart, (32-27) J. Stewart, (35-29) Simply Red, (33-30) Prince, (36-31) B. Seger. DEBUTS: (X-28) P. Cetera, (X-33) P. Gabriel, (X-35) G. Christopher. ADDS: Bangles, B. Carlisle.

Midwest Retail Breakouts

Mountains — Prince And The Revolution — Paisley Park/Warner Bros.

The Finest — The S.O.S. Band — Tabu/CBS

Love Touch (Theme From Legal Eagles) - R. Stewart - Warner Bros.

WEST

KIIS-FM — LOS ANGELES, CA — GENE SANDBLOOM — MD — 2-1 MADONNA JUMPS: (8-4) Janet Jackson, (23-7) J. Stewart, (27-19) B. Carlisle, (25-22) El DeBarge, (29-23) Boys Don't Cry. DEBUTS: (X-26) Prince, (X-29) Van Halen, (X-31) Genesis, (X-33) Moody Blues, (X-35) Fabulous Thunderbirds. ADDS: Timex Social Club, The Art Of Noise, Trans-X, The S.O.S. Band, K. Loggins, R. Stewart, Rolling Stones, The Fixx.

KIMN — DENVER, CO — GLORIA PREZ — MD — 3-1 P. LaBELLE & M. McDONALD JUMPS: (6-4) H. Jones, (11-8) Simply Red, (12-9) B. Ocean, (21-18) Falco, (25-21) El DeBarge, (26-22) 38 Special, (27-23) Genesis, (29-25) The Jets. DEBUTS: (X-27) K. Loggins, (X-28) B. Joel, (X-30) B. Seger. ADDS: Fabulous Thunderbirds, P. Cetera, Pet Shop Boys, Bangles. KIMN -

KMJK — PORTLAND, OR — STEVE NAGANUMA — MD — 1-1 W. HOUSTON JUMPS: (3-2) G. Michael, (4-3) Boys Don't Cry, (6-4) P. LaBelle and M. McDonald, (11-7) The Jets, (10-8) B. Ocean, (13-9) H. Jones, (14-10) Simply Red, (20-12) Genesis, (17-13) El DeBarge, (21-17) K. Loggins, (22-18) 38 Special, (23-19) Van Halen, (32-21) Janet Jackson, (25-22) GTR, (26-23) Prince, (29-25) B. Seger, (33-30) Blow Monkeys. DEBUTS: (X-20) P. Cetera, (X-24) B. Joel, (X-31) P. Gabriel, (X-32) Pet Shop Boys. ADDS: Moody Blues, Double, Depeche Mode, J. Stewart, Device.

KMEL — SAN FRANCISCO, CA — KEITH NAFTALY — MD — 5-1 JANET JACKSON JUMPS: (6-2) H. Jones, (8-3) El DeBarge, (19-5) Timex Social Club, (11-6) Blow Monkeys, (14-8) P. Gabriel, (17-14) The S.O.S. Band, (20-16) G. Clinton, (21-17) Boys Don't Cry, (22-19) J. Stewart, (23-20) Pet Shop Boys, (24-21) Genesis, (26-22) J. Osborne, (27-24) B. Carlisle, (31-26) Bangles, (33-30) Heart. DEBUTS: (X-29) J. Eddie, (X-31) Yarbrough & Peoples, (X-35) 38 Special. ADDS: Depeche Mode, Midnight Star, M. McDonald.

West Retail Breakouts Mad About You — B. Carlisle — I.R.S./MCA Mountains - Prince and the Revolution - Paisley Park/Warner Bros. Digging Your Scene — The Blow Monkeys — RCA

RETAIL PICK

Retaller — Caron Vikri Store — Tower Records Market - Sacramento

Single: "Your Wildest Dreams" Artist: The Moody Blues Label: Polydor/PolyGram

Comments:

"It's still doing really well. Now that it's getting airplay the sales have really picked up. It's at Number 14 this week and still climbing."

RADIO PICK

Programmer — Gene Baxter Station - WAVA Market - Washington, D.C.

Single: "With You All The Way" Artist: New Edition Label: MCA

Comments:

"We picked up phones from the play on our urban competitor; we put it on and got instant reaction. It's our Number One teen record, and it's spreading to other departs also. We really believe in this one.

SOUTH

WHYI — MIAMI, FL — FRANK AMADEO — MD — 1-1 MADONNA JUMPS: (3-2) P. LaBelle and M. McDonald, (9-5) Mike & The Mechanics, (16-8) Genesis, (12-10) E.G. Daily, (21-16) B. Carlisle, (28-20) Simply Red, (31-21) K. Loggins, (30-27) Van Halen, (36-29) P. Gabriel, (35-32) A. Taylor, (40-35) Krokus, (39-36) R. Stewart. DEBUTS: (X-39) B. Joel. ADDS: Janet Jackson, Miami Sound Machine, Moody Blues, S. Wonder, P. Cetera, J. Cafferty.

KRBE-FM — HOUSTON, TX — HELENE PENA — MD — 1-1 P. LaBELLE & M. McDONALD JUMPS: (6-2) Boys Don't Cry, (7-3) The Jets, (10-6) Simply Red, (12-7) El DeBarge, (18-12) H. Jones, (20-14) Janet Jackson, (19-15) Heart, (25-19) Timex Social Club. DEBUTS: (X-27) R. Stewart, (X-30) P. Gabriel. ADDS: J. Stewart, Rolling Stones, Prince, P. Cetera, B. Joel, Rene & Angela.

WNOK-FM — COLUMBIA, SC — FRANK FOX — MD — 1-1 MADONNA JUMPS: (4-2) P. LaBelle and M. McDonald, (5-4) Nu Shooz, (13-9) The Jets, (14-10) B. Ocean, (15-12) G. Michael, (25-21) El DeBarge, (26-22) 38 Special, (28-23) Dream Academy, (29-24) Fabulous Thunderbirds, (30-25) Blow Monkeys, (31-26) GTR, (32-27) Atlantic Starr, (33-28) P. Gabriel, (35-29) J. Stewart, (36-30) Bangles, (37-31) Moody Blues, (40-32) Genesis, (39-33) Giuffria. DEBUTS: (X-34) R. Stewart, (X-35) P. Cetera, (X-36) Van Halen, (X-37) K. Loggins, (X-38) Janet Jackson, (X-39) Models, (X-40) The Fixx. ADDS: B. Joel, S. Winwood, Device, Trans-X.

WAPI – BIRMINGHAM, AL – JIMAD WOOD – MD – 1-1 MADONNA JUMPS: (5-2) P. LaBelle and M. McDonald, (9-5) H. Jones, (11-6) Nu Shooz, (16-9) The Jets, (12-10) Heart, (14-11) J. C. Mellencamp, (15-12) Boys Don't Cry, (22-15) El DeBarge, (21-16) 38 Special, (26-18) Falco, (29-23) K. Loggins, (36-28) Prince. DEBUTS: (X-26) R. Stewart, (X-29) Van Halen, (X-30) B. Seger. ADDS: Moody Blues, Janet Jackson, Gabriel, B. Joel, The Outfield.

South Retail Breakouts

Mountains — Prince And The Revolution — Paisley Park/Warner Bros

One Hit (To The Body) — The Rolling Stones — Rolling Stones/ CBS

If She Knew What She Wants — Bangles — Columbia

EAST

WPLJ — NEW YORK, NY — LISA TORACCI — MD — 1-1 P. LABELLE & M MCDONALD JUMPS: (3-2) Madonna, (5-4) The Jets, (9-5) Mike & The Mechanics, (10-7) Level 42, (13-9) G. Michael, (24-11) Janet Jackson, (16-12) Simply Red, (18-14) The S.O.S. Band, (20-16), B. Ocean, (25-18) El DeBarge, (22-19) Heart. DEBUTS: (X-23) Genesis, (X-30) W. Houston "All At Once." ADDS: H. Jones, P. Gabriel.

WBZZ (B94) — PITTSBURGH, PA — LORI CAMPBELL — MD — 2-1 MADONNA JUMPS: (7-2) Level 42, (10-3) The Jets, (11-5) El DeBarge, (13-8) Janet Jackson, (14-10) B. Ocean, (16-11) Heart, (25-16) Genesis, (27-17) H. Jones, (24-18) B. Carlisle, (28-19) Van Halen, (26-23) Prince, (29-25) Bangles. DEBUTS: (X-26) R. Stewart, (X-27) P. Gabriel, (X-30) K. Loggins. ADDS: B. Seger, GTR, Blow Monkeys, Simply Red, M. McDonald.

WRQX (Q107) — WASHINGTON D.C. — RANDY LANE — PD — 1-1 MADONNA JUMPS: (9-7) Mr. Mister, (13-8) Level 42, (11-9) D. Ross, (25-20) Janet Jackson, (26-21) Simply Red. DEBUTS: (X-22) Genesis, (X-23) R. Stewart. ADDS: P. Cetera, K. Loggins, The Moody

WCAU-FM — PHILADELPHIA, PA — GLEN KALINA — MD — 2-1 MADONNA JUMPS: (4-3) G. Michael, (9-4) H. Jones, (8-5) The Jets, (12-7) Simply Red, (15-8) Nu Shooz, (11-9) Boys Don't Cry, (21-11) B. Ocean, (16-13) K. Loggins, (19-14) 38 Special, (18-15) The Moody Blues, (23-20) P. Gabriel, (39-25) R. Palmer, (40-37) G. Christopher. DEBUTS: (X-38) B. Seger, (X-39) N. Diamond, (X-40) K. Carnes. ADDS: P. Cetera, B. Joel, Pet Shop Boys.

WSTW — WILMINGTON, DE — NICOLE — MD — 1-1 P. LaBELLE & M. McDONALD JUMPS: (3-2) Madonna, (4-3) Nu Shooz, (8-4) B. Ocean, (11-5) The Jets, (13-6) H. Jones, (16-10) Simply Red, (17-12) Heart, (18-13) Boys Don't Cry, (23-17) El DeBarge, (24-18) Falco, (27-20) Fabulous Thunderbirds, (25-21) J.C. Mellencamp, (30-22) The Moody Blues, (31-23) 38 Special, (29-24) Dream Academy, (35-26) P. Gabriel, (32-28) GTR, (38-33) B. Seger. DEBUTS: (X-29) Janet Jackson, (X-34) Genesis, (X-38) Van Halen, ADDS: M. McDonald, Miami Sound Machine, R. Palmer, ELP, K. Carnes, The Outfield.



ONEWS

DIO VIDEO

Gregory Dobrin, Los Angeles PENCILING IN THE WINNERS - God. Can it really be that time of year again? Seems like we finished the third wave of MTV's Video Music Awards three-part voting procedure about a week ago, and here it is again stage one. It must be said that the ballot pamphlet is considerably more colorful this year, which may seem like no big doo-wop to you, but to me, well, last year's ballot kind of hung around the old Audio/Video desk unnoticed until about three days before the first deadline. This year's ballot will not get lost in the press release blizzard, I assure you. I'd have to go colorblind to forget about this one. Instead of last year's black on yellow (with a smattering of silver off in the cover's corner), this year's

has splashes of hot pink shrieking from the same canary yellow background, with several little bluish astronauts in attendance. They want the ballot by June 20. That means that between now and about a week from now I've got to come up with 80 videos from MTV's list of some 700 clips seen on the channel between May 2, 1985 and May 1, 1986 which seem like winners, divided among eight non-technical categories. I don't think I've seen all 700 (717 to be exact) videos. I honestly can't remember. But you know, I probably have, and that's a scary thought - not that I can't remember, but the idea of spending all that time glued to the tube.



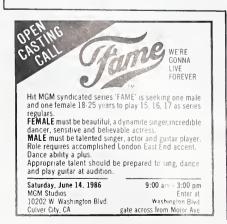
SIR PRICE - Mystery master Vincent Price hosts Prism Entertainment's new mystery anthology series of videocassettes, entitled Escapes.

Seven hundred videos, averaging about four minutes in length, works out to around 46 hours of just videos (now add MTV's many commercials, announcements, and other interstitial programming). There are lots of pleasant surprises on the list, videos you thought were over and done with as far as awards go, not the least of which is A-Ha's fantabulous Take On Me clip (I'm really sick of this video, so I have to take pains in dredging up the sincerity I felt last year). And then there's Julie Brown's Homecoming Queen's Got A Gun. I mean, this video's been around for 800 years! But it's a funny and nicely done clip. Glad it finally hit the list (I'm going to have to start capitalizing The List). Anyway, the awards themselves will be presented September 5 this year, but before that it's on to round two, a blissfully abbreviated version of The List.

HBO AND FUJI - HBO and Fuji Photo film have signed a promotional agreement. Beginning at the end of this summer, new subscribers to HBO and Cinemax will be given rebates on specially-marked Fuji videocassettes. And what are you expected to do with these bargain cassettes? Tape off HBO and Cinemax, of course! According to HBO's senior vice president of marketing, John Billock, "HBO has been a strong proponent of the VCR/cable compatibility strategy." Don't let Jack Valenti hear you say that, John (Jack's the president of the Motion Picture Association of America, and the MPAA doesn't take kindly to the cable industry's current "VCR friendly" stance). The rebates will amount to \$10 and \$20 when mailed with proof-of-purchase tags from the cassettes and copies of your first two or three cable bills. The promo ends in mid-November ... Speaking of Cinemax, next month the channel goes inside jam sessions with rocker Fats Domino in a special called Cinemax Sessions: Fats & Friends. The show was taped June 5 in Domino's home town of New Orleans, and other than Fats, there'll be performances by a few of his pals, such as Ray Charles, Jerry Lee Lewis and the Stones' Ron Wood.

The Release Beat

Paramount Home Video brings the legendary Bob Dylan to home video in July with Don't Look Back, D.A. Pennebaker's 1967 profile of Dylan's 1965 English concert tour. The film includes appearances by Joan Baez, Donovan, Marianne Falthful, Alan Price of The Animals and Alan Ginsberg. Suggested retail is \$39.95,



VHS and Beta Warner Home Video has an orgy of special effects, stunts and other thrills lined up for July with a series of disaster films from the era of disaster mania (the mid-70s). Beyond the Poseidon Adventure, Fire!, Flood! and When Time Ran Out are the pictures in question, each featuring a star-studded cast, and each selling for the suggested retail price of \$59.95, VHS and Beta ... July at CBS/Fox Video is ushered in by two films starring Oscar winner Louis Gossett, Jr. both recent theatrical releases. They are Iron Eagle, this year's box office letdown and Enemy Mine, last year's lost bet. Suggested retail on both titles is \$79.98, Hi-Fi Stereo, both VHS and Beta.

TOP 40 IDEOCASSETTES Weeks On 6/7 Chart Weeks 6/7 Chart WITNESS 21 KRUSH GROOVE 529 Home Video 1736 5 1 23 22 PRIZZI'S HONOR COCOON 2 Vestron Home Video VA 5106 HOWLING II 1476 16 21 2 CBS-Fox Video 1476 KISS OF THE SPIDER WOMAN 23 3 n/EMI/HBO Video TVA 3004 25 2 Charter Video 90001 INVASION U.S.A. 3 24 MY CHAUFFEUR 9 4 Vestron 5135 28 3 Video MB 800764 7 PEE-WEE'S BIG 5 25 5 COMMANDO Warner Home Video 11523 RAMBO: FIRST BLOOD PART II 4 10 17 14 RETURN OF THE JEDI 6 26 13 6 AGNES OF GOD 7 n/EMI/HBO Video TVA 3002 19 8 PLENTY Thorn/EMI/HBO Video TVA 3394 /Columbia Pictures Home Video 6-27 3 18 8 SWEET DREAMS SUMMER RENTAL Paramount Home Video 1785 8 28 Thorn/EM!/HBO Video TVA 3666 SILVERADO 9 14 29 9 ST. ELMO'S FIRE 29 RCA/Columbia Pictures Home Video olumbia Pictures Home Video 14 22 18 **BACK TO THE FUTURE** 10 THE SWORD IN THE STONE 30 20 2 24 10 11 THE GOONIES BEVERLY HILLS COP 31 o 11474 8 31 Warner Home Video 1 FRIGHT NIGHT 32 Paramount Home Video 1134 TRANSYLVANIA 6-5000 12 32 RCA/Columbia Pictures Home Video 27 New World Video 8515 10 8 33 MASK SILVER BULLET 13 Paramount Home Video 1827 DEATH WISH 3 21 MCA Dist. Corp. 80173 34 12 34 ELENI 14 Embassy Home Entertainment 7609 RE-ANIMATOR DEBUT MGM/UA Home Entertainment MV 35 3 AMERICAN FLYERS 35 15 Vestron Video 5114 NATIONAL LAMPOON'S EUROPEAN VACATION 36 15 5

- Warner Home Video ONCE BITTEN 16 Warner Home Video 11521 COMPROMISING POSITIONS 13 5 17 TO LIVE AND DIE IN L.A. 37 2 THE JOURNEY OF NATTY 30 Paramount Home Video 1829 18 38 21 5 MCA Dist. Corp 80200 TEEN WOLF
- Walt Disney Home Vide Home Video 400 19
- 31 YEAR OF THE DRAGON 20 11 10

THE CASH BOX TOP 40 VIDEOCASSETTES CHART IS BASED SOLELY ON RENTALS AT VARIOUS RETAIL OUTLETS.

39

40

nt Home Video 2350

THE BREAKFAST CLUB

MCA Dist. Corp. 80167

TO	P 15 USIC IDEOCASS	SET	TE	S
			Neeks On	
1	JOHN LENNON LIVE IN NEW YORK John Lennon (Sony Video 96W50128-00127)	•	Chart 14	
2	MADONNA LIVE — THE VIRGIN TOUR Madonna (Warner Music Video 38105)	2	27	
3	THE MAKING OF THE BROADWAY ALBUM Barbra Streisand (CBS-Fox Video 7101)	3	9	
4	PORTRAIT OF AN ALBUM Frank Sinatra (MGM/UA Home Video 400648)	7	10	
5	ALABAMA Alabama (MusicVision 6-20575)	5	8	
6	MOTOWN 25: YESTERDAY, TODAY, FOREVER (MGM/UA Home Video 300302)	4	26	
7	NO JACKET REQUIRED Phil Collins (Atlantic Video 50104)	6	30	
8	LIVE BY THE BAY Jimmy Buffet (MCA Dist. Corp. 80332)	DEB	UT	
9	LOOK TO THE RAINBOW Patti LaBelle (USA Home Video 312847)	11	9	
10	SO EXCITED The Pointer Sisters (Music Vision 6-20609)	DEB	UT	
11	THE BEST OF ELVIS COSTELLO AND THE ATTRACTIONS Elvis Costello And The Attractions (CBS-Fox Video 7093)	8	19	
12	PACK UP THE PLANTATION LIVE Tom Petty and the Heartbreakers (MCA Dist. Corp. 80328)	9	10	
13	WHITE CITY Pete Townshend (Vestron Music Video 1025)	10	18	
14	GRACE UNDER PRESSURE Rush (Music Vision 6-20607)	DEB	UT	
15	THE BEATLES LIVE — READY STEADY GO! (Sony Video 97W50091)	13	31	
Tł	HE CASH BOX TOP 15 MUSIC VIDEOCASSETTES CHART IS BAS ACTUAL PIECES SOLD AT RETAIL STORES	ED O	N	

37 14

36

38 1

40 16

39

36

MUSIC VIDEO

DEOS

2 4 5 1

7 4

9 8

3 7

12 3

15 2

16 3

11 5

> 5 6

18 3

22 2

MOST ADDED	Sheila E. J. Barnes	TOP 30 USIC ID
WOST ADDED WOST ADDED WOST ADDED With State of the sta	J. Barnes NIGHT TRACKS — Bill Brummel — Program Director — Los Angeles B. Carlisle P. Gabriel .38 Special J. Browne Everly Brothers Rene and Angela S. Vega P. Cetera Ozzy Osbourne Kip Adotta The Alarm J. Eddie Cactus World News RADIO 1990 — Nancy Henry — Assoclate Producer — New York City Krokus B. Carlisle G. Michael P. Gabriel Prince & the Revolution Pet Shop Boys .38 Special J. Beauvoir J. Kemp Blow Monkeys CATCH 22 — Richard Hadley — Music Director — Anchorage American Girls Madonna THE RECORD BUYERS GUIDE — Beth Comstock — Program Assistant G. Michael EI DeBarge Joe Cocker Suburbs GTR K. Carnes	 ON MY OWN Patti LaBelle and Michael McDonald (MCA) MOVE AWAY Culture Club (Epic) ALL THE THINGS SHE SAID Simple Minds (A&M) TUFF ENUFF Fabulous Thunderbirds (CBS Associated) THE GREATEST LOVE OF ALL Whitney Houston (Arista) CRUSH ON YOU The Jets (MCA) NO ONE IS TO BLAME Howard Jones (Elektra) THERE'LL BE SAD SONGS (TO MAKE YOU CRY) Billy Ocean (Arista) I WANNA BE A COWBOY Boys Don't Cry (Profile) IF YOU LEAVE Orchestral Manoeuvres In The Dark (A&M) SOMETHING ABOUT YOU Level 42 (PolyGram) WEST END GIRLS Pet Shop Boys (EMI America) IS IT LOVE Mr. Mister (RCA) LIVE TO TELL Madonna (Sire) HOLDING BACK THE YEARS Simply Red (Elektra) I CAN'T WAIT NU Shooz (Atlantic) BAD BOY Miami Sound Machine (Epic) NOTHIN' AT ALL Heart (Capitol) RAIN ON THE SCARECROW John Cougar Mellencamp (Riva) TOMORROW DOESN'T MATTER TONIGHT Starship (Grunt) VIENNA CALLING Falco (A&M) ALL I NEED IS A MIRACLE Mike and the Mechanics (Atlantic) HANDS ACROSS AMERICA Voices Of America (EMI America) A DIFFERENT CORNER George Michael (Columbia) OUT OF MIND, OUT OF SIGHT Models (Geffen) YOUR LOVE The Outfield (Columbia) YOUR WILDEST DREAMS The Moody Blues (Polydor) AMERICAN STORM Bob Seger & The Silver Bullet Band
VIDEO VISIONS Ric Martin Program Director El Segundo, CA Pre Replacements Sparks Phe Damned Keel Phe Pogues Phe Wooden Top	Hooters Janet Jackson B. Seger J. Siberry .38 Special Giuffria Heart	 Capitol) WHAT HAVE YOU DONE FOR ME LATELY Janet Jackson (A&M) HARLEM SHUFFLE Rolling Stones (Rolling Stones) THE CASH BOX TOP 30 MUSIC VIDEOS CHART IS BASED ON THE ROTATION AT VARIOUS STATIONS AND NETWORKS
e Bolshoi vris & Cosey gue Sigue Sputnick -69 — Thomas Zingale — Program	FRIDAY NIGHT VIDEOS — Bette Hisiger — Program Director — New York City J. Beauvoir Madonna	
Nirector — Gainesville Nig Audio Dynamite Iusker Du Niuffria Ne Firm C/DC Cook Of Love Trokus	HIT VIDEO USA — Mike Opelka — Program Director Krokus K. Carnes K. Loggins Craalt Rubber Rodeo	
J. Kemp Pet Shop Boys K. Loggins P. Gabriel A-HA	V-66 — Roxy Myzell — Program Director — Boston Icehouse Giutfria	

MDEO PROGRAMMER'S PICK

PD **Gabriel Dillon**

Program Video Times

Market Burlington, Vermont

Video: I Hear The Call Artist: The Unforgiven Label: Elektra

Comments:

"These guys are too much. It's a fun song and a great video that should go over well with the young female audience. Look for the Unforgiven to hit big!"

I CAN'T WAIT Nu Shooz (Atlantic)	DEB	
		UT
BAD BOY Miami Sound Machine (Epic)	6	5
NOTHIN' AT ALL Heart (Capitol)	DEB	UT
RAIN ON THE SCARECROW John Cougar Mellencamp (Riva)	25	2
TOMORROW DOESN'T MATTER TONIGHT Starship (Grunt)	19	3
VIENNA CALLING Falco (A&M)	DEB	UΤ
ALL I NEED IS A MIRACLE Mike and the Mechanics (Atlantic)	14	4
HANDS ACROSS AMERICA Voices Of America (EMI America)	27	2
A DIFFERENT CORNER George Michael (Columbia)	DEB	UT
OUT OF MIND, OUT OF SIGHT Models (Geffen)	29	2
YOUR LOVE The Outfield (Columbia)	4	9
YOUR WILDEST DREAMS The Moody Blues (Polydor)	DEB	UT
AMERICAN STORM Bob Seger & The Silver Bullet Band (Capitol)	24	3
WHAT HAVE YOU DONE FOR ME LATELY Janet Jackson	10	0
		8
And a state of the	-	
Care Care Care Care Care Care Care Care		
	TOMORROW DOESN'T MATTER TONIGHT Starship (Grunt) VIENNA CALLING Falco (A&M) ALL I NEED IS A MIRACLE Mike and the Mechanics (Atlantic) HANDS ACROSS AMERICA Voices Of America (EMI America) A DIFFERENT CORNER George Michael (Columbia) OUT OF MIND, OUT OF SIGHT Models (Geffen) YOUR LOVE The Outfield (Columbia) YOUR WILDEST DREAMS The Moody Blues (Polydor) AMERICAN STORM Bob Seger & The Silver Bullet Band (Capitol) WHAT HAVE YOU DONE FOR ME LATELY Janet Jackson (A&M) HARLEM SHUFFLE Rolling Stones (Rolling Stones)	TOMORROW DOESN'T MATTER TONIGHT Starship (Grunt)19VIENNA CALLING Falco (A&M)DEBALL I NEED IS A MIRACLE Mike and the Mechanics (Atlantic)14HANDS ACROSS AMERICA Voices Of America (EMI America)27A DIFFERENT CORNER George Michael (Columbia)DEBOUT OF MIND, OUT OF SIGHT Models (Geffen)29YOUR LOVE The Outfield (Columbia)4YOUR WILDEST DREAMS The Moody Blues (Polydor)DEBAMERICAN STORM Bob Seger & The Silver Bullet Band (Capitol)24WHAT HAVE YOU DONE FOR ME LATELY Janet Jackson (A&M)10HARLEM SHUFFLE Rolling Stones (Rolling Stones)21E CASH BOX TOP 30 MUSIC VIDEOS CHART IS BASED ON TELEVISI

THE RIGHT STUFF — RCA's Soviet rockers Autograph recently lensed a video to their single, "That's The Stuff," directed by Bob Small. Pictured on the set during the shoot are (I-r): Cameraman Tom Grubbs; Steve Plunkett, Keni Richards and Randy Rand of the band; and Small.

THE CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

June 14, 1986

★ = Available on Compact Disc = Platinum (RIAA Certified) □ = Gold (RIAA Certified)

 Gora	(ninn	Certified)

			Weeks On Chart
1	WHITNEY HOUSTON * 8.98 (Arista AL8-8211) RCA	1	64
2	5150 ★ 9.98 VAN HALEN (Warner Bros. 25394-1) WEA	2	10
3	WINNER IN YOU 8.98 PATTI LABELLE (MCA 5737) MCA	5	5
4	LIKE A ROCK 9.98 BOB SEGER & THE SILVER BULLET BAND		9
5	(Capitol PT 12398) CAP CONTROL ★ 8.98 JANET JACKSON (A&M SP-5106) RCA	4	9 16
6	RAISED ON RADIO *	3	6
7	PARADE * 9.98 PRINCE AND THE REVOLUTION (Paisley Park/		
8	Warner Bros. 25395) WEA	6	9
9	BILLY OCEAN (Jive/Arista JL8-8409) RCA	11 8	5 16
10	ORIGINAL SOUNDTRACK (A&M SP 5113) RCA PLEASE 8.98 PET SHOP BOYS (EMI America PW 17193) CAP	9	10
11	DIRTY WORK *	Ū	
12	(Rolling Stones OC 40250) CBS	10	10
13	THE OUTFIELD (Columbia BFC 40027) CBS	12	35
14	THE MOODY BLUES (Polydor 829-179-1) POL RIPTIDE * 8.98	16 13	6 28
15	ROBERT PALMER (Island 90471) WEA TUFF ENUFF — THE FABULOUS THUNDERBIRDS	13	20
16	(CBS Associated BFZ 40304) CBS	17	15
17	PETER GABRIEL (Geffen GHS 24088) WEA HEART ★■ 8.98	47	2
18	(Capitol ST-12410) CAP	14	49
19	FALCO (A&M SP 5105) RCA STRENGTH IN NUMBERS 8.98	15	16
20	38 SPECIAL (A&M SP 5115) RCA	21	5
21	JUDAS PRIEST (Columbia OC 40158) CBS NO JACKET REQUIRED * 9.98 PHIL COLLINS (Atlantic 81240-1) WEA	18 20	10 67
22	BROTHERS IN ARMS ★■ 8.98 DIRE STRAITS (Warner Bros. 25264-1) WEA	22	55
23	PROMISE *	19	28
24	AFTERBURNER * 8.98 ZZ TOP (Warner Bros. 25342) WEA	24	31
25	SCARECROW * 8.98 JOHN COUGAR MELLENCAMP		
26	(Riva 824 865-1) POL WELCOME TO THE REAL WORLD *	25	40
27	MR. MISTER (RCA NFL1-8045) RCA PICTURE BOOK * 8.98	27	43
28	SIMPLY RED (Elektra 60452-1) WEA	32	12
29	LEVEL 42 (Polydor 827 427-1) POL SANDS OF TIME	35	11
30	THE S.O.S. BAND (Tabu FZ 40279) CBS GTR 8.98 (Arists AI 8 8409) DCA	33	5
31	(Arista AL8 8400) RCA LISTEN LIK은 THIEVES □★ 8.98	34	5
32	BIG WORLD ★ 9.98 JOE JACKSON (A&M SP 6021) RCA	26 29	33 10
33	THE ULTIMATE SHA *	23	10
34	(CBS Associated OZ 40026) CBS MIKE & THE MECHANICS + 593		18
	(Atlantic 81287) WEA	30	26

	6/7	Weeks On Chart
35 PRIMITIVE LOVE * -	31	29
36 HEADED FOR THE FUTURE * NEIL DIAMOND (Columbia OC 40368) CBS	43	4
37 ALABAMA GREATEST HITS * 8.98 ALABAMA (RCA AHL1-7170) RCA		16
38 BACK IN BLACK 8.98 WHODINI (Jive/Arista JL8-8407) RCA		5
39 RAISING HELL. 8.98 RUN D.M.C. (Profile PRO 1217)		2
40 ACTION REPLAY 6.98 HOWARD JONES (Elektra 60466-1-Y) WEA	49	9
41 MASTER OF PUPPETS 8.98 METALLICA (Elektra 60439-1) WEA	36	13
42 POOLSIDE 8.98 NU SHOOZ (Atlantic 81647-1) WEA	55	3
43 TOP GUN – ORIGINAL MOTION PICTURE SOUNDTRACK		
(Columbia SC 40323) CBS 44 FROM LUXURY TO	105	2
HEARTACHE CULTURE CLUB (Virgin/Epic OE 40345) CBS	38	8
45 RAPTURE * 8.98 ANITA BAKER (Elektra 9-60444) WEA	45	11
46 THE JETS 8.98 (MCA 5667) MCA	53	10
47 THE SECRET VALUE OF DAYDREAMING 8.98	27	•
48 DIFFERENT LIGHT *		9 19
BANGLES (Columbia BFC 40039) CBS	40	
50 EMERSON, LAKE & POWELL -		25
(Polydor/PolyGram 827 297-1) 51 LIVES IN THE BALANCE 8.98	64 39	2 15
JACKSON BROWNE (Elektra 60457) WEA 52 NERVOUS NIGHT ★■ — HOOTERS (Columbia BFC 39912) CBS	48	56
53 AS THE BAND TURNS D* 8.98		37
ATLANTIC STARR (A&M SP-5019) RCA 54 BIG & BEAUTIFUL 8.98 FAT BOYS (Sutra SUS 1017) Sutra	63	5
55 KNEE DEEP IN THE	00	3
STARSHIP (Grunt/RCA BXLI-5488) RCA	44	36
56 STEPHANIE MILLS 8.98 (MCA 5669) MCA	57	10
57 IN VISIBLE SILENCE – THE ART OF NOISE (Chrysalis BFV 41528) CBS	51	8
58 THE BROADWAY ALBUM ★■ BARBRA STREISAND (Columbia OC 40092) CBS	52	30
59 ONCE UPON A TIME ★□ 8.98 SIMPLE MINDS (A&M/Virgin 5092) RCA	50	31
60 SONGS FROM THE BIG CHAIR ★■ 8.98		
TEARS FOR FEARS (Mercury 824 300-1) POL 61 MEAN BUSINESS 8.98	54	44
THE FIRM (Atlantic 7-81628) WEA	56	17
62 COCKER 8.98 JOE COCKER (Capitol ST 12394) CAP 63 ROCK A LITTLE ★■ 8.98	62	10
STEVIE NICKS (Modern/Atlantic 90479) WEA	61	28
65 THE BIG PRIZE ± 8.98	87	3
HONEYMOON SUITE (Warner Bros. 25293-1) WEA	65	14
66 CHANGE OF ADDRESS 8.98 KROKUS (Arista AL8 8402) RCA	66	7
67 IN SQUARE CIRCLE ★■ 9.98 STEVIE WONDER (Tamla/Motown 6134) MCA	59	36
68 LET'S GO ALL THE WAY SLY FOX (Capitol ST-12367) CAP	68	14

		6/7	Weeks On Chart
69 BLACK CELEBRA		0,1	onart
	DEPECHE MODE ner Bros. 25429-1) WEA	67	9
70 BORN IN THE U.S	A. *		
71 MISTRIAL	lumbia OC 38653) CBS 8.98	58	103
LOU REED	(RCA AFL 1-7190) RCA	72	4
	(Tabu BFZ 40094) CBS	60	17
73 FINE YOUNG CAI	(IRS-5683) MCA	70	22
74 UNDER LOCK AN	D KEY □★ 8.98 N (Elektra 60458) WEA	69	27
75 THE DREAM ACA	DEMY + 8.98 arner Bros. 25266) WEA	73	32
76 THE COLOUR OF	SPRING 8.98	71	13
77 LOVIN' EVERY MI OF IT ★■	America ST 17179) CAP NUTE	1	13
TRANSIDE OUT	olumbia FC 39953) CBS	74	40
PHILIP BAILEY (C	olumbia FL 40209) CBS	90	4
79 HOW TO BE A ZIL ABC (N	LIONAIRE ★8.98 fercury 824 904-1) POL	79	37
80 CROSSROADS ORIGINAL MOTION PIG (Warr	9.98 CTURE SOUNDTRACK her Bros. 25399-1) WEA	80	7
81 KING OF AMERIC THE COSTELLO S	HOW (Featuring ELVIS		
COSTELLO (Co 82 DIAMOND LIFE +	olumbia FC 40173) CBS	75	13
	ortrait BFR 39581) CBS	78	68
JERMAINE JACKSON	(Arista AL8-8277) RCA	83	15
84 RENDEZ-VOUS *	8.98 JEAN-MICHEL JARRE (Polydor 829 125-1 Y-1)	91	6
85 THE KNIFE FEELS		51	Ŭ
BRIAN SETZER (EMI A 86 LIVE IN NEW YOR	merica ST-17178) CAP	76	14
JOHN LENNON (Capitol SV-12451) CAP	81	13
	8.98 TION (MCA 6579) MCA	82	29
88 THE FINAL FRON KEEL (Gold Mou	TIER 8.98 Intain/MCA 5727) MCA	89	9
89 THE BLIND LEAD NAKED	ING THE 8.98		
	VIOLENT FEMMES her Bros. 25340-1) WEA	84	17
90 PICTURES FOR P	LEASURE + 8.98 TON (MCA 5629) MCA	86	25
91 WORKIN' IN BACI	(★ 8.98		
TEDDY PENDERGRASS 92 THEATRE OF PAIL	N ★■ 9.98	88	11
MOTLEY CRUE 93 LOVE	(Elektra 60418-1) WEA 8.98	92	49
	ULT (Sire 25359) WEA	85	21
CHARTBREAKER 94 EL DeBARGE (Gordy/	8.98 Motown 6181GL) MCA	DEE	BUT
95 GUITARS, CADILI	ACS, ETC.,		
ETC.	8.98 DWIGHT YOAKAM		
(Reprise/Warr 96 CHILLIN'	er Bros. 25372-1) WEA * 8.98	106	13
	DE MD'S (Tommy Boy/ er Bros. 1-25394) WEA	94	14
97 GREATEST HITS THE CAR	★ 8.98 S (Elektra 60464) WEA	97	31
98 CLASSICS LIVE *	umbia FC 40329) CBS	93	8
99 THE DREAM OF T TURTLES ★■	HE BLUE		
STIN	8.98 G (A&M SP 3750) RCA	98	52
100 SONGS FROM LIC PHILIP GLASS (CBS Maste		95	12

cashboxtopalbums/101to200

Weeks				Week
Chart	100		6/7	Char
3	168	ANIMAL MAGIC 8.98 BLOW MONKEYS (RCA NELI-8065) RCA	DE	BUT
49	169	CLUB NINJA ★ BLUE OYSTER CULT (Columbia FC 39979) CBS	135	15
5	170	GAP BAND VII 8.98	100	7
	171	(Total Experience TEL 8-5714) RCA CRUSH 8.98	189	'
8	-	ORCHESTRAL MANOEUVRES IN THE DARK (A&M/Virgin SP 5077) RCA	173	4
13	172	#7 8.98 GEORGE STRAIT (MCA 5750) MCA	DE	вит
26	173	ROCK ME TONIGHT * 8.98 FREDDIE JACKSON (Capitol ST 12404) CAP	152	47
16	174	LIVE! FOR LIFE 8.98		
36	175	VARIOUS ARTISTS (I.R.S. 5731) MCA MEASURE FOR MEASURE -		BUT
	176	WAVE ICEHOUSE (Chrysalis BFV 41527) CBS -		BUT
4	177	KATRINA AND THE WAVES (Capitol ST 12478) CAP PRIVATE DANCER + 8.98	142	7
25	170	TINA TURNER (Capitol ST-12330) CAP	172	104
14	178	MAGNETIC HEAVEN 8.98 WAX (RCA AFL 9546) RCA	176	7
5	179	MACALLA 8.98 CLANNAD (RCA NFLI 8063) RCA	171	12
19	180	SKIN ON SKIN 8.98 VANITY (Motown 6167 ML) MCA	166	11
6	181	THAT'S WHY I'M HERE ★■		
2	182	JAMES TAYLOR (Columbia FC 40052) CBS EMERGENCY * 8.98	154	31
34	183	KOOL & THE GANG (De-Lite 822 943-1) POL THE NEW ZAPP IV U 8.98	175	60
		ZAPP (Warner Bros. 25327) WEA	163	10
-11	184	MADONNA ★■ 8.98 (Sire 23867) WEA	180	42
81	185	VOCALESE * 8.98 THE MANHATTAN TRANSFER		
12	186	(Atlantic 81266-1) WEA THE FAT BOYS ARE BACK 8.98	179	45
14		THE FAT BOYS (Sutra 1016) IND	183	7
	187	FEARGAL SHARKEY 8.98 (A&M/Virgin SP-6-5108) RCA	161	16
30	188	SPORTS *		
13	189	(Chrysalis FV 41412) CBS ELIMINATOR ★■ 8.98	185	131
€	190	ZZ TOP (Warner Bros. 23774-1) WEA MAZARATI 8.98	189	163
8		(Paisley Park/Warner Bros. 25368) WEA	190	10
6	191	BOB DYLAN (Columbia C5X 38830) CBS	182	29
49	192	READY FOR THE WORLD * 8.98 (MCA 5594) MCA	167	51
BUT	193	MARILYN MARTIN 8.98 (Atlantic 81291-1) WEA	181	16
3	194	HOUNDS OF LOVE ★ 8.98 KATE BUSH (EMI America 17171) CAP	184	36
29	195	A WINTER'S SOLSTICE ★ 9.98		
	196	VARIOUS ARTISTS (Windham Hill 1045) RCA BORN YESTERDAY * 8.98	193	26
11		THE EVERLY BROTHERS (Mercury 826-142-1 M-1) POL	170	19
BUT	197	ALBUM 8.98 PUBLIC IMAGE LTD. (Elektra 60438) WEA	177	17
3	198	PACK UP THE PLANTATION -		
2		LIVE ★ 8.98 TOM PETTY AND THE HEARTBREAKERS		
BUT	199	STRANGE BEHAVIOR (MCA 8021) MCA 8.98	178	27
	200	ANIMOTION (Casablanca 826 691-1 M-1) POL MAKE IT BIG +	186	15
31	100	WHAM! (Columbia FC 39595) CBS	191	69

June 14, 1986

	-				
۱	Neeks				We
/7	On Chart			6/7	Cr
		133	LIGHTNING STRIKES 8.98 LOUDNESS (Atco/Atlantic 90512-1) WEA	160	
10	28	134	STREET CALLED DESIRE * 8.98		
99	38	135	RENE AND ANGELA (Marcury 824 607-1) POL RUSSIAN ROULETTE —	132	
96	50	136	ACCEPT (Portrait BFR 40354) CBS SECRET DREAMS AND	136	
01	53		FORBIDDEN FIRE – BONNIE TYLER (Columbia OC 40312) CBS	128	
02	39	137	BOURGEOIS TAGG 8.98 (Island/Atlantic 90496-1) WEA	134	
		138	FRIENDS * 8.98 DIONNE WARWICK (Arista AL8 8398) RCA	119	:
03	36	139	WON'T BE BLUE ANYMORE 8.98 DAN SEALS (EMI America ST-17166) CAP	127	
DEI	BUT	140	HERE'S TO FUTURE DAYS *		
9	6	141	THOMPSON TWINS (Arista AL8-8286) RCA SEAMLESS ★ 8.98	120	
23	3	142	NYLONS (Open Air/A&M OA 0304) RCA FACE VALUE ★■ 8.98	150	
00	30	143	PHIL COLLINS (Atlantic 16029) WEA SOMETHING TO TALK ABOUT 8.98	139	
DEI	BUT	144	ANNE MURRAY (Capitol SJ-12466) CAP COLONEL ABRAMS 8.98	124	
	BUT	145	(MCA 5682) MCA PREMONITION 8.98	144	
)7	13	146	PETER FRAMPTON (Atlantic 81290-1) WEA THE SOURCE 8.98	141	
16	17		GRANDMASTER FLASH (Elektra 60476-1) WEA	147	
54	2	147	SILK & STEEL 8.98 GIUFFRIA (Camel/MCA 5742) MCA	168	
04	47	148	COLOR OF SUCCESS * 8.98 MORRIS DAY (Warner Bros. 25320) WEA	131	
		149	GUILTY 8.98 YARBROUGH & PEOPLES		
11	30	150	(Total Experience TEL 8-5715) RCA RECKLESS ★■ 8.98	149	
14	13	151	BRYAN ADAMS (A&M SP-5013) RCA LOVE WILL FOLLOW -	137	
		152	GEORGE HOWARD (TBA-TB 210) IND JIMMY BARNES 8.98	140	
8	10	153	(Geffen GHS 24089) WEA ICE ON FIRE ★ 8.98	145	
18	2	154	ELTON JOHN (Geffen 24077) WEA SONGS FROM THE FILM -	138	1
15	31		TOMMY KEENE (Geffen GHS 24090) WEA	153	
		155	BITTER SWEET – KING (Epic BFZ 40322) CBS	155	
12	16	156	CASH FLOW 8.98 (Atlanta Artist/PolyGram 828 028-1) POL	151	
13	11	157	LYLE MAYS 8.98 (Geffen GHS 24097) WEA	156	
		158	HUNTING HIGH AND LOW * 8.98 A-HA (Warner Bros. 25300) WEA	146	
21	71	159	HEAR 'N AID 8.98 (Mercury/PolyGram 826-044-1) POL.	DE	BI
22	9	160	ANOTHER PLACE * –	162	
26	6	161	DECEMBER * 9.98 GEORGE WINSTON (Windham Hill 1025) RCA		
18	39	162	CANDY APPLE GREY 8.98	157	
17	20	163	HUSKER DU (Warner Bros. 25385-1) WEA OUT OF MIND OUT OF SIGHT 8.98	158	
		164	SONG X * MODELS (Geffen GHS 24100) WEA 8.98	DE	Вι
30	5	-	PAT METHENY/ORNETTE COLEMAN (Geffen/ GHS 24096) WEA	165	
25	9	165	JOHNNY KEMP (Columbia BFC 40192) CBS	174	
33	7	166	LOVE & HOPE & SEX & DREAMS 8.98 BODEANS (Slash/Warner Bros. 25403) WEA	DE	BI
13	4	167	THIS IS BIG AUDIO DYNAMITE * BIG AUDIO DYNAMITE		
29	33		(Columbia BCT 40220) CBS	159	:

			WCCK5	
		6/7	0n Chart	
101	ROCKIN' WITH THE RHYTHM *			l
102	THE JUDDS (RCA/Curb ALHI-7042) RCA LUXURY OF LIFE ★ 8.98	110	28	l
	FIVE STAR (RCA NFL 1-8052) RCA	99	38	l
103	OUT OF AFRICA ★ 9.98 ORIGINAL SOUNDTRACK (MCA 6152) MCA	96	50	
104	LITTLE CREATURES ★□ 8.98 TALKING HEADS (Sira 25305-1) WEA	101	53	
105	RESTLESS * 8.98			
106	STARPOINT (Elektra 60424) WEA	102	39	
	ORIGINAL TELEVISION SOUNDTRACK (MCA 6150) MCA	103	36	
107	WHO MADE WHO 8.98			
108	TINDERBOX AC/DC (Atlantic 7-81650) WEA 8.98	DE	BUT	l
	SIOUXSIE AND THE BANSHEES (Geffen 24092) WEA	109	6	
109	STANDING ON A BEACH 8.98 THE CURE (Elektra 60477-1) WEA	123	3	
110	WHITE CITY-A NOVEL *			
111	PETE TOWNSHEND (Atco 90473) WEA WALKABOUT 8.98	100	30	
112	THE FIXX (MCA 5705) MCA LITTLE MISS DANGEROUS 8.98	DE	BUT	
	TED NUGENT (Atlantic 81632-1 WEA	107	13	
113	DO ME BABY MELI'SA MORGAN (Capitol ST 12434) CAP	116	17	
114	DOUBLE VISION 8.98 BOB JAMES/DAVID SANDBORN			
115	(Warner Bros. 25393-1) WEA	164	2	
115	ARETHA FRANKLIN (Arista AS 8276) RCA	104	47	
116	ROCKY IV *			
117	(Scotti Bros. SZ 40203) CBS BRIEF ENCOUNTER 6.98	111	30	l
	MARILLION (Capitol MLP 15023) CAP	114	13	
118	ABSOLUTE BEGINNERS THE MUSICAL 8.98			ł
	ORIGINAL SOUNDTRACK (EMI America SV 17182) CAP	108	10	l
119	BELINDA 8.98	1 4 0	2	l
120	BELINDA CARLISLE (I.R.S. 5741) MCA STRENGTH 8.98	148		l
121	THE ALARM (I.R.S. 5666) MCA BALANCE OF POWER —	115	31	l
	ELECTRIC LIGHT ORCHESTRA			ł
122	(CBS Associated FZ-40048) CBS 91/2 WEEKS 8.98	112	16	
	ORIGINAL SOUNDTRACK (Capitol SV 12470) CAP	113	11	
123	LIKE A VIRGIN * 8.98 MADONNA (Sire 25157-1) WEA	121	71	
124	HOME OF THE BRAVE 8.98			l
125	LAURIE ANDERSON (Warner Bros. 25400-1) WEA RECONCILED 8.98	122	9	l
126	THE CALL (Elektra 60440) WEA THE HEAD ON THE DOOR 8.98	126	6	
	THE CURE (Elektra 60435) WEA	118	3 9	l
127	STEREOTOMY * 9.98 THE ALAN PARSONS PROJECT			
128	(Arista AL9-8384) RCA R&B SKELETONS IN THE CLOSET 8.98	117	20	
129	GEORGE CLINTON (Capitol ST 12481) CAP INNOCENT EYES 8.98	130	5	
	GRAHAM NASH (Atlantic 81633-1) WEA	125	9	
130	BIG PLANS FOR EVERYBODY 8.98 LET'S ACTIVE (I.R.S. 5703) MCA	133	7	
131	LOST IN THE FIFTIES TONIGHT 8.98 RONNIE MILSAP (RCA AHLI-7194) RCA	143	4	
132	BOSTON MASS. 8.98 THE DEL ELIEGOS (Slash/Warner Bros. 25339) WEA	129	33	
	THE DELEDESUS ISIASD/WARDER BROS 253391 WEA	124		r

THE CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

		- ALLINGETIZED FOR 20	0 AEDOMS (DI ANTIST) -		
ABC					
Accept	Cult, The	Hiroshima160	Lewis, Huay & Naws188	Osbourne, Ozzy	Taylor, Jamas 181
AC/DC107	Cultura Club44	Honeymoon Suite65	L.L. Cool J49	Outfiald12	Tears For Faars
Adams, Bryan50	Cura, The	Hooters52	Loudness133	Palmer, Robert14	38 Special
Aarosmith	Day, Morris	Houston, Whitney1	Loverboy	Parsons, Alan127	Thompson Twins
A-Ha158	Dal Fuegos	Howard, George151	Madonna	Pandargrass, Teddy91	Townshend, Pete
Alabama	Dapacha Moda69	Husker Du162	Manhattan Transfar	Pet Shop Boys 10	Turnar, Tina
Alarm, Tha	Diamond, Nail	Ica Housa175	Marillion	Petty, Tom	Tylar, Bonnie
Anderson, Laurie	Dira Straits22	Inxs	Martin, Marilyn	Princa7	Van Halen2
Animotion	Dokken74	Jackson, Freddia173	Mays, Lyla157	Public Image Limited	Vanity
Art Of Noise	Draam Academy75	Jackson, Janat5	Mazarati	Reed, Lou	Violant Fammes
Atlantic Starr	Dylan, Bob	Jackson, Jermaine	Mallencamp, John25	Ready For Tha World	Warwick, Dionne
Bailey, Philip	El DaBarge94	Jackson, Joe	Matallica41	Rene & Angela134	Wax
Baker, Anita45	Electric Light Orchestra 121	Jamas, Bob & Sandborn, David114	Modals	Rolling Stones11	Wham!
Bangles	Emarson, Lake & Powell50	Jarra, Jaan-Michal	Pat Mathany/Ornetta Coleman 164	Run D.M.C	Whodini
Barnas, Jimmy152	Evarly Brothers	Jats, Tha	Miami Sound Machina	Sada	Winston, Georga 161
Big Audio Dynamite	Fabulous Thundarbirds, The15	John, Elton	Midnight Star64	Saals, Dan	Wintar Solstice
Blow Monkays	Falco18	Jonas, Howard40	Mike & Mechanics	Segar, Bob4	Wonder, Stevie
Blue Oyster Cult	Fat Boys	Journay6	Mills, Staphania	Setzar, Brian85	Yoakum, Dwight
Bodaans166	Fina Young Cannibals73	Judas Priest	Milsap, Ronnie131	Sexton, Charlia90	Yarbrough & Peoples
Bourgeois Tagg137	Firm, Tha61	Judds, The101	Modals	Sharkay, Feargal	Zapp
Browna, Jackson	Fiva Star102	Katrina & The Waves176	Moody Blues13	Simpla Minds	ZZ Top
Bush, Kata194	Fixx, Tha111	Kaal	Morgan, Meli'sa113	Simply Red	
Call, Tha125	Forca M.D.'s	Kaana, Tommy	Motley Crua92	Siouxsia And Tha Banshees 108	
Carlisle, Belinda119	Frampton, Petar145	Kamp, Johnny 165	Mr. Mister26	Sly Fox	
Cars	Franklin, Aretha115	King	Murray, Anne143	S.O.S. Band	SOUNDTRACKS
Cash Flow	Gabriel, Patar 16	Kool & The Gang182	Nash, Graham129	Springsteen, Bruce	Absoluta Beginners
Cherralla72	Gap Band170	Krokus66	Naw Edition87	Starpoint	Crossroads
Clannad	Giuffria147	LaBella, Patti	Nicks, Stavia63	Starship	Miami Vice 106
Clinton, Gaorge	Glass, Philip 100	Lannon, John	Nugant, Ted112	Sting	9's Weeks
Cockar, Joa	Grandmastar Flash	Lennon, Julian	Nu Shooz42	Strait, George172	Out Of Afnca
Collins, Phil21, 142	GTR	Lat's Activa130	Nylons	Streisand, Barbra	Pretty In Pink
Colonel Abrams144	Hear'N Aid	Level 42	Ocean, Billy	Taik Taik	HOCKY IV
Costello, Elvis	Heart	Live For Life	O.M.D	Talking Heads	Top Gun



SHOP TALK

CITY-1-STOP BLACK MUSIC DAY - For the fifth time in as many years, Sam Ginsburg and his staff at City-1-Stop have thrown the doors open to their Alameda Street facility in Los Angeles for a "Black Music Day" party. According to Ginsburg, he didn't expect interest in the event to continue, but it just keeps getting bigger and bigger each year. City-1-Stop's many accounts are invited to come to the warehouse and mingle with a host of black music artists that are on hand. In addition to lunch and refreshments and a chance to meet peers on a more informal basis, celebrities like Patrice Rushen. George Duke, Michael Henderson, World Class Wreckin' Cru, Randy Crawford, Con Funk Shun, Damon Rentie, Lushus Daim, Tramaine, Billy Mitchell, Troy Johnson and E.G. Daily were on hand from 11 a.m. to 2 p.m., Friday, June 6.

PRESERVING MISS LIBERTY -Americans by the millions have been contributing to the preservation of the Statue Of Liberty. They will want to preserve, as well, the spectacular drama and moment of the unveiling of Miss Liberty's refurbished state on videocassette. At least this is the hope of Maxell Corp. as they have revealed an aggressive summer merchandising plan targeting the millions they hope will want to preserve on tape the many festivities surrounding this July Fourth's rededication ceremonies. The tie-in promotion is

called "Capture History." With some 72 hours of scheduled television coverage including the official reopening of the Statue by President Reagan, a tall ships parade and the most elaborate fireworks display in American history, consumers will want to record these 'live' events and replay them in years to come, according to Maxell video marketing manager Gerry Ghinelli. The June launch of "Capture History" will include pre-printed, pressure sensitive label kits with the purchase of Maxell HGX T-120 twopacks. The kit allows the consumer to adorn the spine of the video cassette with a special red, white and blue color label that distinguishes the rededication tape from the rest of a collection. Special retail merchandising efforts including handsome floor display bins housing the two-packs and containing a dispenser for the label kits will further attract consumer attention. According to Ghinelli, "Capture History" gives dealers an excellent opportunity to increase sales of videocassettes during June and July, a traditionally slow sales period. "Last year the Live Aid performance spurred a tremendous demand for blank tape, proving a major TV event can translate into major demand for blank videotape,' he pointed out. Lots of eye-catching display material is available from your supplier.

MONKEE BUSINESS — Rhino Records intends to maximize the impact of this summer's Monkees

Stephen Padgett, Los Angeles



REBA IN CAMELOT — MCA Recording artist Reba McEntire meets Camelot Music's Jim Cox (c) and Chris Monbourne (I) during her recent visit to the retailer's home offices and Distribution Center in North Canton, OH.

reunion tour by re-issuing four of TV-pop sensation's LPs. The occasion is the 20th anniversary of the formation of The Monkees. In June, Rhino will have out "More Of The Monkees" and "Headquarters." These will be followed in July by "The Monkees" and "Pisces, Aquarius, Capricorn & Jones LTD." Rhino already has a barrel full of Monkees records in its catalog with "The Birds, The Bees & The Monkees," "Head (Original Motion Picture Soundtrack,)" "Instant Replay" and "Present." And just so you won't think you've missed anything, they also have "Monkee Flips" (a collection of mostly non-LP cuts) and "Monkee Business" (a picture disc with B-sides, rarities and alternate versions). That's 10 Monkees records, folks! Most importantly, says **Toby Mamis**, director of publicity for Rhino, the titles are now available, for the first time ever, on cassette.

TC	DP 40 C	С		MPACT DISCS					
3 DIRTY WORK THE ROLLING ST 4 RAISED ON RADIO 5 PROMISE 6 THE DARK SIDE OF THE MOON 7 NO JACKET REQUIRED 8 5150 9 HEART 10 THE OTHER SIDE OF LIFE 11 PARADE 12 THE BROADWAY ALBUM 13 SCARECROW	(Arista JRCD-8221) RCA 15.98 DIRE STRAITS (Warner Bros. 25264-2) WEA TONES (Rolling Stones/CBS CK 40250) CBS JOURNEY (Columbia CK 39936) CBS SADE (Portrait RK 40263) CBS PINK FLOYD (Capitol CDP-46001) CAP 15.98 PHIL COLLINS (Atlantic 81240-2) WEA VAN HALEN (Warner Bros. 25394-1) WEA HEART (Capitol CDP-46157) CAP NOODY BLUES (Polydor 829-179-2) POL PRINCE (Warner Bros. 25395) WEA BRA STREISAND (Columbia CK 40092) CBS COUGAR MELLENCAMP (Riva 824 865) POL MR. MISTER (RCA PCD 1-7180) RCA JOE JACKSON (A&M CD 6021) RCA 15.98 THE CARS (Elektra 60464) WEA 15.98 ZZ TOP (Warner Bros. 25342) WEA 22.98 U2 (Island/Atlantic 90127-2) WEA	6/7 (1 3 2 5 4 6 7 11 9 15 14 8 10 12 13 18 16 17 19	53 10 5 22 92 58 3 19 3 3 25 34 21 5 6 22 29	21 NIGHT MOVES BOB SEGER and the SILVER BULLET BAND (Capitol CDP-7-81628-2) WEA 22 WORLD MACHINE LEVEL 42 (Polydor 827 487-2) POL 23 MEAN BUSINESS THE FIRM (Atlantic 7-81628-2) WEA 24 THESECRET VALUE OF DAYDREAMING JULIAN LENNON (Atlantic 7-81628-2) WEA 25 CHRONICLE CREEDENCE CLEARWATER REVIVAL (Fantasy FCD 623-CCR2) IND 26 A DECADE OF STEELY DAN STEELY DAN (MCA MCAD-5570) MCA 27 PLAY DEEP THE OUTFIELD (Columbia CK 40027) CBS 28 BOY 1598 29 LITTLE CREATURES 1598 20 PRETTY IN PINK CRIGINAL SOUNDTRACK (A&M CD-1048) RCA 29 NINDAM HILL RECORDS SAMPLER '86 1598 21 MUNDAM HILL RECORDS SAMPLER '86 1598 31 BORN IN THE U.S.A. BRUCE SPRINGSTEEN (Columbia CK 30653) CBS 1598 34 WHITE CITY-A NOVEL 1598 1598 35 CONTROL JANET JACKSON (A&M CD-5166) 1598 36 INT HROUGH THE OUT DOOR JANET JACKSON (A&M CD-5166) 1598 37 IN THROUGH THE OUT DOOR LED ZEPPLIN (Atlantic 2-16002) WEA 1598 </th <th>6/7 (22 DEB 23 24 21 27 28 25 26 33 30 34 29 32</th> <th>SUT 5 40 16 4 7 45 2 4 19 92 20 2 14 20 2 14 5 5 5 40 7 4 92 20 2 14 5 5 5 6 7 7 7 8 92 20 2 92</th>	6/7 (22 DEB 23 24 21 27 28 25 26 33 30 34 29 32	SUT 5 40 16 4 7 45 2 4 19 92 20 2 14 20 2 14 5 5 5 40 7 4 92 20 2 14 5 5 5 6 7 7 7 8 92 20 2 92			
│ ★ INDICATES FULL DIGITAL RECORDING									

INTERNATIONAL

A Japanese Success Story In The United Kingdom

By Chrissy lley

LONDON - The latest music success story in the U.K. comes from Japan. Early in 1986 a new operation was established to release compact discs, chrome cassettes and albums solely of Japanese product.

LOE Entertainment launched three labels - LOE Records for mainstream music, East Rock for heavy metal, and Pan East for New Age. It is the latter of these that has proved the most successful.

"Lisa" by The first four releases -Masahide Sakuma, "Morning Picture" by Uoshio Suzuki, "Ichiko" by Ichiko Hashimoto, and "Seigen" by Seigen Ono were marketed fiercely by label manager John Pearson. He distributed his cassettes wherever he could, including to a chain of hairdressers whose clients filled in questionnaires. The questionnaire is proving useful for future marketing.

Pearson claims his policy of being very selective has won him a great response. He commented, "I think people have more taste than we give them credit for. It is always better to overestimate the buyer's intelligence. The discerning afternoon radio listeners love our New Age catalogue. Housewives are tired of being treated like morons — after all, New Age is light classical and very easy to listen to

Pearson is an admirer of most things Japanese. "I like their moral structure,

LONDON — Yet another mega-store with 15,000 square feet of retailing space is to open in London's Oxford Street.

This is one of four new London superstore launches this year all in prime West End sites.

This shop is to be run by Music Makers a subsidiary of language course specialist, Bond Street Music. It will be followed in July by Tower's opening at Piccadilly Circus and some time later by HMV and Virgin stores at the other end of Oxford Street.

If all the projects come to fruition record floor space in the West End will have been tripled in twelve months. This will obviously lead to greater competition which HMV's MD, Ian Duffell, reckons only his company will survive.

Despite inexperience in record retailing, Music Maker's executive director, Carole Simmonds, is confident of success. She says "With CDs there is enough for everyone - and it is the consumer who will benefit, because the record companies will be able to put out a larger range of less commercial music."

"Our philosophy of retailing will be that

Italy

PTEN 45s
Live To Tell — Madonna — WEA/Sire
You Can Leave Your Hat On — Joe Cocker — EMI/Capitol
One Step — Kissing The Pink — RCA
Run To Me — Tracy Spencer — CBS
A Different Corner — George Michael — CBS/Epic
Absolute Beginners — David Bowie — EMI/Virgin
We Need Protection — Picnic At The White House — CBS/

TOP TEN LPs 1 Don Giovanni – Lucio Battisti – RCA/Numero Uno 2 Cocker – Joe Cocker – EMI/Capitol 3 9 SetImane e % – Original Soundtrack – EMI/Capitol 4 Soggetti Smarriti – Renato Zero – RCA/Zerolandia 5 Dirty Work – Rolling Stones – CBS/Rolling Stones 6 Freeway – Various – WEA 7 Cock Robin – Cock Robin – CBS 8 Rispetto – Zucchero – PolyGram/Polydor 9 Absolute Beginners (Complete) – Original Soundtrack – EMI/ Virgin

Virgin 10 Rocky IV — Original Soundtrack — CBS/Scotti Bros. —Musica e Dischi

8 No One is To Blame — Howard Jones — WEA
9 Too Much — Hong Kong Syndikat — CGD/Teldec
10 Lei Verra' — Mango — Ricordi/Fonit Cetra

they are honorable men . . but most important, for the first time they are seen through new music to be innovators, not imitators.

Later in the summer Pan East will launch a New Age video label. Videos will be 40 minutes and work in concert with soundtrack albums/CDs. The first re-leases will be "Sorekara" The song is taken from an ancient Samurai love story and set in modern times, the music is by Sakuma. The other release will be "Worlds In A Small Room" by members of the now disbanded U.K. group Japan, Steve Jansen and Richard Barbieri (brother of sax player, Gato). The accompanying video is "Visions of the Space Shuttle," which, although it uses NASA footage, was made entirely in Japan.

Pearson is committed to CDs and hopes to phase out album releases within the next few years. He is also very committed to Japanese New Age music — so much so that he has persuaded In Flight Radio to run a special New Age program on British Caledonian, Virgin Atlantic, Cathay Pacific and Singapore Airlines. Keith Jones, who runs In Flight said "Our job is to follow trends, not set them - and clearly there is a demand for this New Age stuff. I chose Suzuki's music because it was so tuneful and relaxing — much better than anything else in the New Age category.

United Kingdom

of a specialist store with a specialist staff who are able to communicate their love of music to the customer in great depth."

Music Makers' store will be open seven days a week - providing the new law makes Sunday shopping legal. The building will house a vegetarian restaurant as well as a specialist hi-fi department.

The financial backing for the venture has come from the sale of the Skincraft chain, which Simmonds and her husband used to own.

HMV's Duffel does not believe they have a great chance of success.

He says, "Tower has apparently done its homework — so has this new company, but HMV have been around a long time and would claim to be fairly professional in the area of record retailing. "Richard Branson said last week that

there was room for Virgin and one other, and that other is HMV.

"We understand the UK market and you cannot say the same for Tower and this new company. We and Virgin will finish

up being the only survivors ... HMV's plans to open the world's largest

PLAYED IN JAPAN - CBS recording artist Paul Young recently completed his second concert tour of Japan. While in Tokyo, Young was presented with a platinum award by Epic/Sony Records for this second album, "The Secret Of Association." Pictured at the presentation are (I-r): Andy Stephens, director, International Marketing, CBS Records U.K.; Paul Young, Yoshikatsu Inoue, president, Epic/Sony Inc.; Mult Windwood, senior director, A&R, CBS Records U.K.; and Ged Doherty, Paul Young's manager.

record store are being delayed by the legal action of some of the sitting tenants in Oxford Walk.

Meanwhile, Tower's Steven Smith is gaining experience and knowledge of the UK market through his sizeable store in London's Kensington High Street. He is also planning to develop an international branch of NARM from his UK base.

Chrissy lley

Argentina

BUENOS AIRES - RCA/Ariola International Latin American toppers Ramon Segura and Tato Luzardo have been in Buenos Aires discussing business with local execs. Segura and Luzardo are well known in this country and have been here several times before the RCA and Ariola merger, in some cases related to visits by top Spanish artist, Joan Manuel Serrat.

RCA/Ariola was also present at the Maria Bethania press conference and cocktail party at the Le Club nitery. Although, as we reported before, Poly-Gram has been releasing Bethania's recordings, news at the party was the recent signing of a contract between the lark and her new recording label in Brazil. Bethania is one of the top female voices in her country, and her visit has been promoted by local impresario Felix Marin, during a season of economic uncertainty and few foreign stars coming to Buenos Aires

CBS creative director Norberto Tejero

reports strong work on the second album by melodic chanter Fernando de Madariaga, who made an impressive comeback with his first LP for this company after several years of absence from the recording studio. It is interesting to remark that, although it has been demonstrated that most of the record buyers in this market prefer to acquire product in Spanish, there are few artists working in the melodic field. Thus, de Madariaga has seemingly filled a gap, with sales exceeding 60,000 units in a few months.

EMI has set a campaign to develop new artists which includes several Mexican artists like Tatiana, female trio Pandora, chanteuse Yuri and the already well established chanter Emilio Jose. Alberto Caldeiro, commercial director of the company, reports that the Beatles com-pilation, "20 Great Hits," has reached triple platinum status, meaning 180,000 units sold; the point is remarkable and shows that the British group continues impressing the new generations after so many years.

PolyGram marketing director Leo Bentivoglio is happy about the excellent initial sales of the new album by chanteuse Teresa Parodi, which exceeded the 20,000 mark. Parodi was launched last year during a serious market slump but managed to sell more than 60,000 units of her first effort. The trade expects this new work to sell very well in the near future.

Miquel Smlrnoff

INTERNATIONAL BESTSELLERS

United Kingdom

- Mercury 8 Set Me Free Jaki Graham EMI 9 The Chlcken Song Spitting Image Virgin 10 Why Can't This Be Love Van Halen Warner Bros.

- **TOP TEN LPs 1 So —** Peter Gabriel Virgin **2 Streetille** 20 Greatest Hits Bryan Ferry & Roxy Music
- EG
 Brothers in Arms Dire Straits Vertigo
 Love Zone Billy Ocean Jive
 The Cure Standing On The Beach Fiction
 World Machine Level 42 Polydor
 Whitney Houston Whitney Houston Arista
 Bangs and Crashes Go West Chrysalis
 Sands of Time S.O.S. Band Tabu
 Picture Book Simply Red Elektra

- - - -Melody Maker

TOP TEN 45s

- Argentina
- **TOP TEN 45s**

- TOP TEN 45s 1 Se Comenta Daniel Magal RCA 2 Esa Mujer Dyango EMI 3 Los Muchachos De Hoy Luis Miguel EMI 4 Eddle Espanol Laura Branigan WEA 5 Llaname De Luz Monica Posse RCA 6 Cantare, Cantaras Hermanos CBS 7 Contractura Metropoli Interdisc 8 I Want Rock Twisted Sister WEA 9 Small Town Boy Bronski Beat PolyGram 10 Lobo Hombre Ne Parls La Union WEA

- TOP TEN LPs 1 Locura Virus CBS 2 Tango Charly Garcia CBS 3 Cludad Catrunica Viuda e Hijas Interdisc 4 Git Git CDA/DBN 5 El Idolo Juan Ramon Micorfon 6 FMRA Various Artists CBS 7 17 Top Hits 86 Various Artists PolyGram 8 Live In New York City John Lennon EMI 9 Nada Personal Soda Stereo CBS 10 Mensaje Miquel Mateos EMI

-Prensario

TOP TEN 45s 1 Sledgehammer — Peter Gabriel — Virgin 2 Holding Back The Tears — Simply Red — WEA 3 Spirit in The Sky — Dr. And The Medics — IRS 4 Addicted To Love — Robert Palmer — Island 5 On My Own — Patti LaBelle & Michael McDonald — MCA 6 Lessons in Love — Level 42 — Polydor 7 Everybody Wants To Run The World — Tears For Fears — Mercury

	ITRV
Contraction of the second	

	TOP 5	0		LBUMS		
		-				_
	e, Artist, Label. Number, Distr	ibutor				
	Available on Compact Disc				We	ek
	Platinum (RIAA Certified)				0)n
U =	Gold (RIAA Certified)	Wee Or			6/7 Ch	ar
		6/7 Cha		GREATEST HITS VOL. 2 *		
-	ROCKIN' WITH THE			HANK WILLIAMS, JR		
U	RHYTHM *D		07	(Warner Bros./Curb 1-25328)	22	2
	THE JUDDS (RCA/Curb AHL1-7042)	2 2	9 27	THERE'S NO STOPPING YOUR HEART		
2	WHOEVER'S IN NEW			MARIE OSMOND		
	ENGLAND REBA MCENTIRE (MCA 5691)	1 1	4	(Capitol/Curb ST-12414)	27	3
3	FIVE-O *D		28	PARDNERS IN RHYME		
	HANK WILLIAMS, JR.			THE STATLER BROTHERS (Mercury 422-824 420-1)	29	
	(Warner Bros./Curb 1-25267)	3 3	8 29	GREATEST HITS *	23	
4	ALABAMA GREATEST		1	GEORGE STRAIT (MCA 5567)	31	ε
	HITS *	4 1	6 30	BORN YESTERDAY		
5	WON'T BE BLUE			THE EVERLY BROTHERS		
	ANYMORE		0.4	(Mercury 826 142-1)	32	1
-	DAN SEALS (EMI America ST 17166)	530	6 31	I HAVE RETURNED RAY STEVENS (MCA 5635)	28	
6-)	GUITARS, CADILLACS,		32	LIFE'S HIGHWAY	20	`
-	ETC. ETC. DWIGHT YOAKAM			STEVE WARINER (MCA 5672)	30	2
_	(Warner Bros./Reprise 25372-1)	7 2	6 33	THE FORESTER SISTERS		
7)	LOST IN THE FIFTIES			THE FORESTER SISTERS (Warner		
-	TONIGHT *		. 24	Bros. 1-25314) GREATEST HITS VOL. 2	34	•
•	RONNIE MILSAP (RCA AHLI-7194)	11 1	0 34	RONNIE MILSAP (RCA AHL 1-5425)	36	
ø	THIRTEEN EMMYLOU HARRIS		35	HANG ON TO YOUR	00	
	(Warner Bros. 9-25352-1)	8 1	•	HEART *		
9	A FRIEND IN CALIFORNIA			EXILE (Epic BFE 40000)	33	;
	MERLE HAGGARD (Epic FE 40286)	ິງ 9 1	2 36	OLD FLAME *		
10)	THE PROMISELAND	*		JUICE NEWTON (RCA AHL1-5493)	35	4
	WILLIE NELSON (Columbia FC 40327) 13	B 31	HIGHWAYMAN W. NELSON, K. KRISTOFFERSON, J.		
17		6 1		CASH, W. JENNINGS		
12		0 1		(Columbia FC 40056)	39	ł
	GEORGE STRAIT (MCA 5605)	10 3	9 38	GEORGE STRAIT #7		
3)	WILL THE WOLF SURVIVE		30	GEORGE STRAIT (MCA 5750) THE HEART OF THE	DEB	Ľ
	*	45.4		MATTER *D		
4	WAYLON JENNINGS (MCA 5688)	15 1	• ·	KENNY ROGERS (RCA AFLI 7023)	37	;
-	SAWYER BROWN		40	LOOKING AHEAD		
	(Capitol/Curb ST-12438)	12 3	4	BILLY JOE ROYAL		
15	GREATEST HITS *			(Atlantic America 7-90508) TWENTY YEARS OF DIRT	41	
	EARL THOMAS CONLEY			THE NITTY GRITTY DIRT BAND		
	(RCA AHL1-7032)	14 3		(Warner Bros. 25382-1)	DEB	L
6	SEASONS ★ OAK RIDGE BOYS (MCA 5714)	18	8 42	THINK ABOUT LOVE		
17	LIVE IN LONDON *	10		DOLLY PARTON (RCA AHLI-9508)	42	
	RICKY SKAGGS (Epic FE 40103)	16 2	8 43	PORTRAIT OF A SINGER	43	
18	WHO'S GONNA FILL		44	RAY PRICE (Step One SOR-0009) ANYTHING GOES	43	
		17.0		GARY MORRIS		
0	GEORGE JONES (Epic FE 39598)	17 3		(Warner Bros. 1-25279)	38	
3	LEE GREENWOOD (MCA 5622)	20 3	8 45	GUITAR TOWN		
20	SOMETHING TO TALK	20 0		STEVE EARLE (MCA 5713)	45	
	ABOUT		46	ME & THE BOYS * THE CHARLIE DANIELS BAND		
	ANNE MURRAY		-	(Epic FE 39878)	50	:
	(Capitol/EMI ST-12466)	19 1	47	CLASS OF '55 *		ĺ
	HARMONY JOHN CONLEE (Columbia FC-40257)	23 1		C. PERKINS, J.L. LEWIS, R.		
22	NEW MOVES	20 1		ORBISON, J. CASH (America/Smash		
2	DON WILLIAMS (Capitol ST 12440)	24 1	3 48	830 002-1-M-1) I TELL IT LIKE IT USED	DEB	i L
23.)	GIRLS LIKE ME			TO BE		
-	TANYA TUGKER (Capitol ST-12474)	25	8	T. GRAHAM BROWN (Capitol ST-		
24)	RABBITT TRAX	00		12487)	DEB	íL,
25	EDDIE RABBITT (RCA AHLI-7041) RHYTHM AND ROMANCE	26	6 49	HOWARD AND DAVID		
- 3	*			THE BELLAMY BROTHERS (MCA/Curb-5586)	40	
	ROSANNE CASH		50	JUDY		ĺ
	(Columbia FC-39463)	21 5		JUDY RODMAN (MTM ST-71050)	DEB	

HOT CUTS

DWIGHT YOAKAM — Guitars, Cadillacs — (Guitars, Cadillacs, Etc., Etc.,)

GEORGE STRAIT — Stranger Things Have Happened — (#7) MICHAEL MARTIN MURPHEY — Fiddlin' Man — (Tonight We Ride) REBA MCENTIRE — Little Rock — (Whoever's In New England) ROBIN LEE — You Shouldn't Know Her That Well — (Robin Lee) JERRY LEE LEWIS — Sixteen Candles — (Class of '55) ROY ORBISON — Coming Home — (Class of '55) WILLIAM LEE GOLDEN — Let There Be Love — (American Vagabond) ALABAMA — The Fans — (Alabama's Greatest Hits) OAK RIDGE BOYS — Seasons — (Seasons)

SOUTHERN PACIFIC — Killbilly Hill — (Killbilly Hill) WILLIE NELSON — Pass It On — (The Promiseland) TANYA TUCKER — Daddy Longlegs — (Girls Like Me)

NASHVILLE FORUM

Tom McEntee, Nashville

"Yes, Mr. Jones is in. Did you want to talk to him? . . . "????? "Don't tell me it's good if you don't really think so. I want your honest opinion . . . "

R-i-i-i-g-g-h-h-t!

Or how about this one:

"Hey, man, the reason I haven't taken you to lunch in the past couple

of years is because I didn't know where you were at. I sure am glad you finally got a phone number where I can reach you"

And then there's always:

"Boy, I just know you're gonna give my record a great review, 'ol buddy" (which also works as): "Boy, I just know you're gonna give my record a good move up the charts, ol' buddy"

But, still, one of my favorites is:

"Well, it's a bad mix, and we're gonna change the lyrics in the second verse, and I'm not sure about the melody in the bridge, and of course, Twinkie had a cold the day we cut this and it wasn't really in her key, and this is kind of a poor quality tape, y' know ... but whaddya think?

Got any of your own Favorite Frases (Phavorite Phrases??) You want to tell the world about? Send 'em on in to The International Megaphone and we'll blab 'em around the globe. (If we print yours you might win a free weekend at the Ryman Auditorium with the Phantom of the Opry. Or . . . two free tickets to the 1986 Old Faces Show) It's first come, first served.

Some heavy duty congratulations are in order this week, not the least of which are extended to Frances Preston, for her supersonic trip to the top of the BMI ladder.

As the new pres, Ms. Preston is probably *the* most successful (and/ or powerful) businesswoman in Nashville, if not the entire South. Now *that* calls for some applause, don't you think???

Additional congrats are due to Molly Lunnie who chose Laurie and WOKQ's Dan Lunnie as parents on May 29. The 5 lb., 2 oz. production is the Lunnie's "Debut Baby."

While we're at it and since we've just wrapped up our first six months at *CB*, the Staff of Four has some half-year plaudits to throw out A tip of the hat to Saporiti and the rest of the Bugs Bunny gang for bringing in two beauties of their own in the first half of '86 — Travis and Yoakam. Travis and Yoakam??? Is that WB's answer to Lum 'n' Abner??

No, it's just two of the hottest new faces in <u>country</u> music these days. In fact, you may have noticed that their names come up quite a bit in our pages and wonder why. (Here's a clue: if you check Warners' ad budget with *CB*, you'll know for certain that it's not a hype)...

Not to be outdone, the Terrible Trio of the Tower (that's Fogelsong, Shults and Lovelace) have put together a few neat scoring plays since we got here — the neatest of which, of course, was the launching of Mean Dan Seals (one of my heroes, by the way) . . .

A few other interesting things have gone down in just a half year, and they'll show up in our Directory Issue, coming up in a few weeks. Stay tuned . . .

Footnote: If I had given credit when it was originally due, I might have saved a lot of folks the trouble of having to ask who did the gaw-jus cover for our Ray Price special a few weeks back. The fact is, it was a reproduction of an original oil painting by Hawaii's brush-and-canvas master, Ameriko Maak. And a beautiful piece of work it is.



COMMERCIAL SERIES SET — Bob Farnsworth, president of Hummingbird Productions (I), is shown with singer/stylist/storyteller Arlo Guthrie as they prepare to record a new series of commercials for Dodge Trucks. The upcoming ads will feature Guthrie telling tales about a make-believe "Uncle Jake." All the spots were created by the Hummingbird Production Company and recorded here in Nashville.

CASH BOX COUNTRY SINGLES

			Week
		6/7	On Chai
D	LIVING IN THE		
	PROMISELAND WILLIE NELSON (Columbia 38-05834)	1	12
2	EVERYTHING THAT GLITTERS (IS NOT GOLD) DAN SEALS (EMI Amarica B-8311)	3	11
3	HONKY TONK MAN DWIGHT YOAKAM (Warner Bree (Baprice 7, 29703)	2	16
4	(Warnar Bros./Raprisa 7-28793) LIFE'S HIGHWAY STEVE WARINER (MCA 52786)	5	10
5	MAMA'S NEVER SEEN THOSE EYES THE FORESTER SISTERS		
3	(Warnar Bros. 7-28795) DRINKIN' MY BABY GOODBYE	6	14
7	THE CHARLIE DANIELS BAND (Epic 34-05835) REPETITIVE REGRET	9	12
Ć	EDDIE RABBITT (RCA PB-14317) HEARTS AREN'T MADE TO BREAK (THEY'RE MADE TO	8	12
9	LOVE) LEE GREENWOOD (MCA 52807) WHOEVER'S IN NEW	11	9
	ENGLAND REBA MCENTIRE (MCA 52786)	4	17
) 1	MARIE OSMOND (Capitol/Curb B-5563) HAPPY, HAPPY BIRTHDAY	14	11
	BABY RONNIE MILSAP (RCA PB-14286)	7	15
2	ONE LOVE AT A TIME TANYA TUCKER (Capitol B-5533) ON THE OTHER HAND/	10	18
,	CAN'T STOP NOW RANDY TRAVIS (Warner Bros, 7-28962)	20	8
L	AIN'T MISBEHAVIN' HANK WILLIAMS, JR. (Warner/Curb 7-28794)	12	17
)		17	10
)	UNTIL I MET YOU JUDY RODMAN (MTM B-72065)	18	11
,	GRANDPA (TELL ME 'BOUT THE GOOD OLD DAYS) THE JUDDS (RCA/Curb PB-14290)		18
	NOBODY IN HIS RIGHT MIND WOULD'VE LEFT HER GEORGE STRAIT (MCA 52817)	23	5
)	LOVE KENNY ROGERS (RCA PB-14298)	15	16
)	PARTNERS, BROTHERS AND FRIENDS THE NITTY GRITTY DIRT BAND		
)	(Warnar Bros. 7-28780) RENO BOUND SOUTHERN PACIFIC (Warnar Bros. 7-28722)	16 28	16 9
)	YOU'RE THE LAST THING I NEEDED TONIGHT	33	9 5
	JOHN SCHNEIDER (MCA 52827) ONCE IN A BLUE MOON EARL THOMAS CONLEY (RCA PB-14282)	33 19	э 19
	TIL I LOVED YOU RESTLESS HEART (RCA PB-14282)	22	13
	NIGHTS ED BRUCE (RCA PB-14305)	26	9
	SUPER LOVE EXILE (Epic 34-05860)	27	10
	LOVE AT THE FIVE & DIME KATHY MATTEA (Mercury 884 573-7)	30	9
)	ROCKIN' WITH THE RHYTHM OF THE RAIN THE JUDDS (RCA/Curb PB-14362)	40	4
)	HOLD ON ROSANNE CASH (Columbia 38-05794)	21	18
)	I WISH THAT I COULD HURT THAT WAY AGAIN T. GRAHAM BROWN (Capitol/Curb B-5571)		7
	1982 RANDY TRAVIS (Warnar Bros. 7-28828)	24	
)	ALL TIED UP	-	

	June 14, 1986		
		6/7	Weeks On Chart
33	FEELIN' THE FEELIN' THE BELLAMY BROTHERS (MCA/Curb MCA-52747)	25	19
34	SOMEBODY WANTS ME OUT OF THE WAY GEORGE JONES (Epic 34-05862)	36	8
35	I'LL TAKE YOUR LOVE ANYTIME ROBIN LEE (Evargreen EV-1039)	29	12
36	TIE OUR LOVE (IN A DOUBLE KNOT) DOLLY PARTON (RCA PB-14297)	41	6
37	WORKING WITHOUT A NET WAYLON JENNINGS (MCA 52776)	31	18
38 39	SHAKIN' SAWYER BROWN (Capitol/Curb B-5585) NOW AND FOREVER (YOU	42	6
-	AND ME) ANNE MURRAY (Capitol B-5547)	32	20
4 0 41	SAVIN' MY LOVE FOR YOU PAKE MCENTIRE (RCA PB-14336) WHEN IT'S DOWN TO ME &	48	5
	YOU CHARLEY McCLAIN & WAYNE MASSEY (Epic 34-05842)	35	10
42	BACK WHEN LOVE WAS ENOUGH MARK GRAY (Columbia 38-05857)	39	9
43	HARMONY JOHN CONLEE (Columbia 38-05778)	37	17
44 45	STRONG HEART T.G. SHEPPARD (Columbia 38-05905) COUNT ON ME	50	5
~	THE STATLER BROTHERS (Mercury/PolyGram 884-721-7) ANYTHING GOES	51	4
4 5 47	GARY MORRIS (Warner Bros. 7-28713)	52	4
48	JAN GRAY (Cyprass CYP 8510) WILL THE WOLF SURVIVE	43	8
49	WAYLON JENNINGS (MCA 52830) I'VE GOT A NEW HEARTACHE	54	4
50	RICKY SCAGGS (Epic 34-05898) BOARDWALK ANGEL	55	3
61	BILLY JOE ROYAL (Atlantic Amarica 7-99555) HEARTBEAT IN THE	53	7
52	DARKNESS DON WILLIAMS (Capitol B-5588) ROLLIN' NOWHERE	56	2
63	MICHAEL MARTIN MURPHEY (Warnar Bros. 7-28694) A FRIEND IN CALIFORNIA	58	4
54	MERLE HAGGARD (Epic 34-06097)	59	2
55	JOHNNY PAYCHECK (Marcury 884-720-7) THE LIGHTS OF ALBUQUERQUE	57	5
56	JIM GLASER (MCA/Nobla Vision 52808) DOCTOR'S ORDERS	44	7
đ	MEL McDANIEL (Capitol B-5587)	62 63	2
58	THE WHITES (MCA 52825) GOTTA LEARN TO LOVE WITHOUT YOU MICHAEL JOHNSON (RCA PB-14294)	45	7
59	WISHFUL DREAMIN' MICHAEL SHAMBLIN (F&L 549)	61	5
60	TWO TOO MANY HOLLY DUNN (MTM B-72064)	66	4
61	A CÔUNTRY BOY (WHO ROLLED THE ROCK AWAY) DAVID ALLAN COE (Columbia 38-05876)	65	4
62	I'M GOING CRAZY KENNY DALE (BGM 30186)	68	4
63	TOUCH ME BANDANA (Warner Bros. 7-28721)	64	5
64 65	GUILTY EYES DARLENE AUSTIN (CBT-4146) HONKY TONKER	71	3
65 66	MARTY STUART (Columbia 38-05897) MIDNIGHT FLYER CARLTON MOODY & THE MOODY BROS.	67	3
67	ALL THE WAY RAY PRICE (Step One SOR 355)	72 73	

			Weeks On Chart
68	NEW SHADE OF BLUE PERRY LaPOINTE (Door Knob DK 86-249)	75	3
69	ANYTHING A STRANGER CAN DO		
	RANDY WAGNER (Door Knob DK-86-248)	70	4
	SOMETIMES A LADY EDDY RAVEN (RCA PB-14319)	DEB	UT
0	DANGER LIST (GIVE ME SOMEONE I CAN LOVE		
12	LEON EVERETTE (Orlando ORC 112) ROCKIN' MY ANGEL	78	3
73		79	2
	THE BLUES JOHNNY CASH & WAYLON JENNINGS	74	Į.
74		74	5
	BLUE HOUSE PAINTED WHITE NORMAN WADE (NCR 327)	82	2
75	COUNTRY STATE OF MIND HANK WILLIAMS JR.	02	2
76	(Warner Bros./Curb 7-28691) TRUE LOVE (NEVER DID	DEB	UT
	RUN SMOOTH) TOM WOPAT (EMI America B-8316)	69	6
D	ALWAYS GONNA BE YOUR GIRL		
18	DESPERADO LOVE		2
79	CONWAY TWITTY (Warnar Bros. 7-28692) BIRTH OF ROCK & ROLL		
80	CARL PERKINS (America Smash 884-760-7) CUMBERLAND RIVER LONEY HUTCHINS (ARC-0003)	81	2
81	HOLDING MY OWN BOBBI LACE (BGS 734)	83	3
82	THE THINGS I'VE DONE TO		Ū
83	ME (BECAUSE OF YOU) JIM COLLINS (TKM 111216) THAT'S HOW YOU KNOW	84	2
•	WHEN LOVE'S RIGHT NICOLETTE LARSON (MCA 52839)	DEB	UT
84	MY GOOD LUCK CHARM TECIA (Rustic R-1031)	DEB	UT
85	SWEET LOVE BANDIT JOHN WALTER MORRISON (CH 201)	DEB	UT
86	WASH IT JUST THE WINE VERN GOSDIN (Complaat CP-155)	DEB	UT
87	TODAY I STARTED LOVING YOU AGAIN		
88	EMMYLOU HARRIS (Warner Bros. 7-28714)		6
89	GLEN CAMPBELL (Atlantic America 7-99559) BED OF ROSES	47	7
90	JIM MARTIN (Soundwaves SW-4771-NSD)	90	2
01	BILLY SWAN (Marcury 884-6687)	60	6
91 02	SHE'S THE ONE CODY MICHAEL (Comstock COM 1805) THE WRONG KIND	77	4
92 93	HEY DOLL BABY	76	6
30	SWEETHEARTS OF THE RODEO (Columbia 38-05824)	80	10
94	YOU'RE SOMETHING SPECIAL TO ME		
95	GEORGE STRAIT (MCA 52764)	49	22
	BRING THE WINE) TRACY WILSON (GBS 732)	87	3
96	SHE AND I ALABAMA (RCA PB-14281)	86	21
97	MAKIN' LOVE ON THE RADIO BLANE GAUSS (Saturn S 45 861)	88	3
98	OAK RIDGE BOYS (MCA 52801)	89	13
99	BORN YESTERDAY EVERLY BROTHERS (Marcury 884 428-7) WHEN YOU GET TO THE	91	16
100	HEART BARBARA MANDRELL (MCA 52802)	92	11

ALPHABETICAL LISTING ON INSIDE BACK COVER

COUNTRY RADIO

Tom Wopat

Wayne Kemp & Bobby G. Rice Dark Horse: Don Grantham

WTHI-FM - Terre Haute - Barry

Johnny Cash & Waylon Jennings

WMML — Mobile — Joe Davis The Osmond Brothers

Don Williams (Pick)

Dark Horse: Leon

Little David Wilkins Girls Next Door

Mike Snider

Ben Sanders

G. Roddell

Steve Ricks

Ernie Bivens

Don Williams

Rick Nelson

Carl Perkins

Billy Parker

The Parrots

Donato

Jan Grav

Ricky Skaggs

Gary Morris

Don Williams

Jack Franzen

Merle Haggard

Eddy Raven (Pick)

Leona Williams

Conway Twitty (Pick)

Tommy Thomason

Everly Brothers

Dark Horse: None

Vince Gill (Pick) Carl Perkins

Dark Horse: Narvel Felts

Dark Horse: Leon Everette

WSEL — Pontotoc — Mark Price

WJLM — Roanoke — David Hurst

Kenny Rogers & Nickie Ryder (Pick) Nitty Gritty Dirt Band

WSCG - Corinth - Stan Edwards

Wayne Kemp & Bobby G. Rice

Dark Horse: Ray Lynch & Lorrie

WKTY - La Crosse - Jim Crowley

Johnny Cash & Waylon Jennings

Michael Martin Murphey

Tecia

Kent

RECORDED RECORDED PODUCED BY PAULWOP PODI AND EDDY RAVEN RECORDED AND EDDY RAVEN RECORDED RECORD

STRONG ADDS

Country State of Mind — Hank Williams, Jr. — (Warner/Curb) Desperado Love — Conway Twitty — (Warner Bros.) Birth of Rock & Roll — Carl Perkins — (America/Smash) That's How You Know When Love's Right — Nicolette Larson — (MCA) Heartbeat In The Darkness — Don Williams (Capitol) A Friend in California — Merle Haggard — (Epic)

STATION ADDS

KJUN — Puyallup — John Clark Holly Dunn Conway Twitty (Pick) Rick Nelson Patsy Marie Indiana Dark Horse: Ray Price

KVGB — Great Bend — Randy Hooker Don Williams (Pick) Ricky Skaggs Carl Perkins

DJ Disc-Covery-

DON GRANTHAM (Southern Tracks ST 1055) Saying Goodby Is Never Easy (3:26) (Brother Bills—ASCAP) (D. Grantham) (Producers: K. Carlile, D.F. Grantham)

It's hard to tell who started on this Deejay Disc-covery first, since we got shots from several different directions all at once. Anyway, among the first were Ken Carlile at WPNX, Clyde Beaver at WSDS and Randy Hooker from KVGB. And almost simultaneously were KCTI, KIXZ, WMTZ, WOPY, WKKN, KFQX, KPQX, WVAM, KINO, KFGO, WICO, WSCG, KTOM, WKJA, KBSF. Outa state, guys!



HOT PHONES

EVERYTHING THAT GLITTERS (IS NOT GOLD) - DAN SEALS - (EMI/ AMERICA)

LIVING IN THE PROMISELAND — WILLIE NELSON — (COLUMBIA) ON THE OTHER HAND/CAN'T STOP NOW — RANDY TRAVIS (WARNER BROS.)

Nobody In His Right Mind Would've Left Her — George Strait — (MCA) Honky Tonk Man — Dwight Yoakam — (Warner/Reprise) Drinkin' My Baby Goodbye — The Charlie Daniels Band — (Epic) Reno Bound — Southern Pacific — (Warner Bros.)

Dark Horse: Randy Wagner

KSO — Des Molnes — Billy Cole Ricky Skaggs Michael Martin Murphey The Whites Mel McDaniel (Pick) The Judds Lewis Storey Dark Horse: None

KSGM — St. Genevieve — Bob Scott Waylon Jennings The Judds (Pick) Gary Morris The Statler Brothers Ricky Skaggs Michael Martin Murphey Holly Dunn Michael Shamblin Dark Horse: Narvel Felts

KRDR — Gresham — Mark Wade Wayne Kemp & Bobby G. Rice Norman Wade Billy Swan Tom Wopat Steve Ricks Dark Horse: None

KYYX — Las Vegas — Johnny Steele Billy Joe Royal Eddy Raven Vince Gill Conway Twitty (Pick) Hank Williams, Jr. Dark Horse: None

WQST — Forest - Wayne Sheffield Hank Williams, Jr. Merle Haggard Eddy Raven The Whites John Conlee Randy Travis John Walter Morrison Dark Horse: None WSDS — Ypsilantí — Clyde Beaver Razzy Bailey Lacy J. Dalton The Everly Brothers Carl Perkins Conway Twitty (Pick) Dark Horse: Jim Martin

WATZ — Apena — Elaine Wils Billy Walker Wild Choir Mac Davis John Conlee Lacy J. Dalton Conway Twitty Dark Horse: Narvel Felts

WOWW-FM — Pensacola — Kris O'Kelley David Allan Coe Hank Williams, Jr. (Pick) Wild Choir Con Hunley Dark Horse: None

WICO — Salisbury — C.R. Hook Don Grantham Dark Horse: Cariton Moody & The Moody Brothers

WPNX — Columbus — Ken Carille Hank Williams, Jr. Gerry Baze & Touch of Country Don Williams John Conlee Girls Next Door Dark Horse: Kemp & Rice

WVAM — Altoona — Rocky McCumbee Ray Lynch & Lorrie Donato Don Grantham Ben Sanders Eddy Raven Don Williams Mel McDaniel Ricky Skaggs



LACY VISITS MONTANA'S KPQX — Lacy J. Dalton recently made a concert stop at Northern Montana College and talked with KPQX Radio about her views on country radio. Joining Dalton on her bus after the show are (from I-r): Bill Wright, p.d. and Mike Counter, assistant m.d. of KPQX.

COUNTRY

SINGLE FEATURE PICKS

KENNY ROGERS WITH NICKIE RYDER (RCA PB-14384)

The Pride Is Back (2:51) (Kool Koala—BMI) (M. Blatte, L. Gottlieb, A. Monde) (Producers: Rich Look and Marc Blatte)

You'll recognize Kenny's new single right away as being the song for Chrysler Corporation commercials. With some help from Nickie Ryder, Kenny delivers "The Pride Is Back" with hard-driving, pop appeal.

THE EVERLY BROTHERS (Mercury 884-694-7)

I Know Love (2:37) (Warner-Tamerlane/Nearysong—BMI) (B. Neary, J. Photoglo) (Producer: Dave Edmunds)

The Everlys' popularity among country radio listeners should increase with their '50s-flavored follow-up to "Born Yesterday," titled, "I Know Love." What a feel!

KEITH WHITLEY (RCA PB-14363)

Ten Feet Away (3:10) (WB/Two Sons/Algee/Blue Lake— ASCAP/BMI) (T. Seals, B. Sherrill, M. Barnes) (Producer: Blake Mevis)

With some radio still hanging on to "Miami, My Amy," Whitley has released another treat, "Ten Feet Away." Expect this effort to do well also.

RICK NELSON (Epic 34-06066)

Dream Lover (3:11) (Screen-Gems-EMI/Hill & Range/Hudson Bay/Alley/Trio-BMI) (B. Darin) (Producer: Steve Buckingham) Taken from the "Memphis Sessions" LP, fans will appreciate this offering from

Laken from the "Memphis Sessions" LP, fans will appreciate this offering from the late Ricky Nelson. Nelson presents Bobby Darin's "Dream Lover" in an enjoyably mellow way.

CON HUNLEY (Capitol B-5586)

Blue Suede Blues (3:21) (Music City/Combine—ASCAP/BMI) (J. Fagan) (Producer: Kyle Lehning)

Hunley sings from the heart in this gutsy, bluesy number.

THE KENDALLS (MCA-52850)

Too Late (3:24) (Chriswald/Hopi/Silver Rain/Chappell—ASCAP) (T. Cerney, N. Montgomery) (Producer: Terry Skinner and J.L. Wallace)

MICHAEL-ROY CROFT (EMI/America-PB-8328)

Diamonds Are Forever (3:39) (Irving/Chappell/Chriswald/Hopi—BMI/ASCAP) (K. Robbins, T. Cerney) (Producer: Don Goodman)

SINGLE RELEASES

OUT OF THE BOX

THE NITTY GRITTY DIRT BAND (Warner Bros. 7-28690)

Stand A Little Rain (3:39) (Don Schlitz/ MCA/Sheddhouse—ASCAP) (D. Schlitz, D. Lowery) (Producers: Marshall Morgan and Paul Worley)

Celebrating two decades in the "biz," the Dirt Band releases a new single off their anniversary LP, "Twenty Years Of Dirt, The Best Of The Nitty Gritty Dirt Band." "Stand A Little Rain" is a strong contender to top the charts with its powerful vocals and deep, meaningful lyrics. Already receiving favorable repsonse from music directors.



20 Years Of Dirt

NASHVILLE — The Nitty Gritty Dirt Band, celebrating 20 years together, has been honored by the Governor of Colorado, Richard Lamm, who proclaimed June 10, "Nitty Gritty Dirt Band Day" throughout the state.

Lamm cited the group's "substantive and far-reaching contributions to music." The group celebrated on June 10 with a concert for 9,000 fans at the Red Rocks Amphitheatre, near Denver. Special guests included Ricky Skaggs, Emmylou Harris, John Denver, Rosanne Cash, Vince Gill, Marty Stuart and others.

Coinciding with the group's anniversary, the Dirt Band's first greatest hits album, "Twenty Years of Dirt" has been released and features the group's signature song, "Mr. Bojangles" along with "American Dream," "Make A Little Magic," "Long Hard Road" and their current single, "Partners, Brothers and Friends."



COUNTRY

NDIE ALBUM REVIEW

STAND AND CAST A SHADOW Jerry Dale McFadden — Reptile RR1010A — Producer: Scott Tutt Well, we've been saying that a new, youth-oriented branch would be opening up under the overall country music family tree, and this album is tangible evidence of the type of product that will be perfect for an "alternative country" format. It's different, it's homegrown (much like the non-sophistication of early rock) and in spots, its humorously irreverent.

Promotion

Chuck Dixon/Craig Morris



2

5

6

9

12

The Whole World's in Love with Radio . . . and so are we —

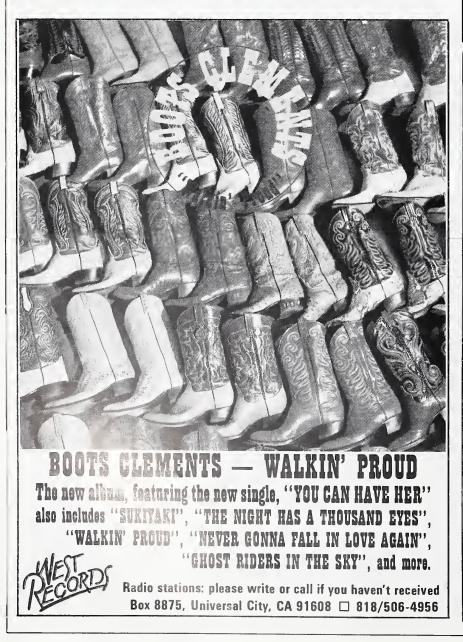
for makin' "Makin' Love On The Radio"

a Fun Promo for your station!

Radio People are Fun People!!!

. . . just ask

Blane Gauss & Saturn Records 311 Church St., Ste. 300 Nashville, TN 37201 (615) 747-4565



TOP INDIE SINGLES Weeks Weeks On 6/7 Chart 6/7 Chart I'M GOING CRAZY **13 BIRTH OF ROCK & ROLL** KENNY DALE (BGM 30186) Contact: (512) 654-8773) GUILTY EYES CARL PERKINS (America Smash 884 4 5 760-7) Contact: (615) 244-3776 ALWAYS GONNA BE YOUR GIRL PATSY MARIE (NV 1001) Contact: (714) 946-1115 DEBUT DARLENE AUSTIN (CBT-4146) ontact: (615) 367-1823 6 3 **MIDNIGHT FLYER** 17 2 CARLTON MOODY AND THE

15 THE THINGS I'VE DONE TO ME (BECAUSE OF YOU) JIM COLLINS (TKM 111216) MOODY BROTHERS (Lamon LR MOODY BROTHERO (2010) 10121) Contact: (704) 537-0133 **ALL THE WAY** RAY PRICE (Step One SOR 355) Contact: (615) 255-3009 7 4 16 2 16 MY GOOD LUCK CHARM TECIA (Rustic R-1031) Contact: (615) 292-9343 SWEET LOVE BANDIT JOHN WALTER MORRISON (Charta 8 4 I'LL TAKE YOUR LOVE DEBUT 17 ROBIN LEE (Evergreen EV-1039) Contact: (615) 327-3213 WISHFUL DREAMIN' 1 12 CH 201) Contact: (615) 255-2175 **18 HOLDING MY OWN** BOBBI LACE (GBS 734) Contact: (615) 242-5001 **19 WAS IT JUST THE WINE** DEBUT MICHAEL SHAMBLIN (F&L Records MICHALL FL 549) Contact: (615) 329-2278 19 3 3 5 **7 NEW SHADE OF BLUE** VERN GOSDIN (Compleat CP-155) Contact: (615) 255-8655 ONE MORE TIME AROUND PERRY LaPOINTE (Door Knob DK-86-DEBUT 20 Contact: (615) 383-6002 8 CROSS MY HEART 93 BOBBY G. RICE and WAYNE KEMP (Door Knob DK 86-250) Contact: (615) 383-6002 CROSS MY HEART JAN GRAY (Cypress-CYP8510) Contact: (615) 297-2820 ANYTHING A STRANGER CAN DO RANDY WAGNER (Door Knob DK-86-248) Contact: (615) 282 6002 28 DEBUT -Up and Coming Contact: (615) 383-6002 5 4 COOL IN THE DAYLIGHT FIRE IN THE DARK Billy Walker (Tall Texan) 10 DANGER LIST (GIVE ME SOMEONE I CAN LOVE) LEON EVERETTE (Orlando ORC 112) FREEWAY BABY (615) 451-3920 12 3 ROCKIN' MY ANGEL NARVEL FELTS (Evergreen EV 1041) Contact: (615) 327-3213 Gerry Baze & Touch of Country (OL Records OLR-45-114) SAYING GOODBYE IS NEVER EASY 13 2 IF THAT AIN'T COUNTRY/ BLUE HOUSE PAINTED WHITE Don Grantham (Southern Tracks ST 1055) LADY IN DISTRESS Little David Wilkins (Jere 1003) NEW BABY REDNECK NORMAN WADE (NCR 327)

INDIE SPOTLIGHT

15 2

TOMMY OVERSTREET (Silver Dollar SD7-70002)

Contact: (615) 824-8025

Next To You (Hitop/MCA-BMI) (J. Fuller) (Producers: Bob Milsap and Rodney Dillard)

Silver Dollar seems to be latching onto a number of guys who know where the goal line is, so it's no wonder that the high score of the week goes to veteran pointgrabber Tommy Overstreet. Have you noticed how many indie labels are coming out with major-label-quality product lately?



Ernie Bivens 3rd (GBS Records 733)

INDIE SINGLE PICKS

TOPEL AND WARE (RCI R 2399-2)

Children Of America (3:58) (Ware-BMI) (M. Topel) (Producer: Michael Topel) (RCI Records, P.O. Box 126, Elmsford, NY 10523) (914-592-7983) Fine production highlights this Liberty tribute.

HAROLD DEAN (Artisan AR 8307)

The Night Heaven Went All To Hell (2:32) (Keith Stegall/Bibo/Welk-ASCAP) (K. Stegall, T. Rocco) (Producer: Ed Keeley) (Artisan Records, P.O. Box 21249, Nashville, TN 37221) (615-646-9999) Tunesmiths Keith Stegall and Tommy Rocco put together a cleverly written

number. Harold Dean does a nice job delivering it!

DANIEL TAYLOR (Green Leaf NR16560)

Pictures Fade With Time (2:30) (Doug's/BMI) (D. Taylor, P. Taylor) (Producer: Doug Jernigan)

Taylor paints a picturesque image of lost love.

CUT-UP CUT-

CLARENCE JOJOLA & ISLETA POOR BOYS (Ross-RR 2005)

Something About A Fat Girl (2:20) (Little Richie Johnson/Anoka—BMI) (L. Brittan) (Producer: Little Richie Johnson) (Sounds of Music, Box 3, Belen New Mexico 87002) (505-864-7441)

There are nine million gimmicks, gadgets and pills on the market to help you skinny up quick, and this guy wants a fat girl. Whether you drop it in for some drive time yocks or for weekend jo-jollies, this is one for you and your audience to have lots of fun with.

GOSPEL



GOSPEL PICKS

BETTER THAN BLESSED — Louise "Candy" Davis and Faith — Malaco MAL-4405 — Producer: Franklin Williams

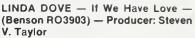
GREATEST HITS — The Sensational Nightingales — Malaco MAL 4414

GOSPEL ALBUM REVIEWS



STEVE FRY — Steve Fry — Sparrow SPR-1122 — Producer: Steven V. Taylor

Steve Fry's self-titled debut album as a solo performer is a dramatic, compelling piece of product with top-notch production. All songs were written by Fry and the themes are a central focus on Christ and a call to evangelism. Songs such as "We Can Change The World," the reflective "Looking In The Eyes Of Love" and the renewing "First Love" ballad make this a joy to listen to. Others sure to get you going are "To Live Is Christ" and "We Lift Up A Shout."



"If We Have Love," Linda Dove's new release, is a praise-filled LP showing some pretty vocals. The title cut is a thought-provoker directed to the church while "I'm Not Gonna Take Anymore," "Holy Lord Most High" and a special version of "Psalm 139" are also highlights.



CANDI V STATON

It's more than a song, it's a ministry of love, commitment and revival to the Body ... to humanity. This prism of contemporary pop to inspirational music reflects the electric, anointed voice of Candi Staton. The gift ... the song committed to Jesus Christ. A new song and a new release that will make your heart "Sing A Song"!



Sing A Song Candi Staton Produced by John M. Sussewell Available wherever fine Christian records and tapes are sold.

A Division of Beracah Ministries, Inc. PO Box 1243 Decatur, GA 30031-1243 (404) 373-8470 LP #7-900-54022-9 BRI-2001 Cassette #7-90054-029-0

Look for New Directions — a 30 minute program of ministry in song hosted by CANDI STATON on Trinity Broadcasting Satellite Network, Check local schedule.

AT 33^{1/3} RPM THE PLEASURE

BILLY JOEL x "Modern Woman" 34-06118

MICK JAGGER "Ruthless People"

BRUCE SPRINGSTEEN "Stand On It"

LUTHER VANDROSS "Give Me The Reason"_{34.06129}

> DAN HARTMAN "Waiting To See You"34.06130

PAUL YOUNG "Wherever I Lay My Hat (That's My Home)"

> MACHINATIONS "No Say In It"

NICOLE "Don't You Want My Love"

MICHEL COLOMBIER "Neighborhood Watch"

KOOL & THE GANG "Dance Champion"

Rillar

IS RUTHLESS

"RUTHLESS PEOPLE." THE ORIGINAL MOTION PICTURE SOUNDTRACK.

The hi-powered hit list is set to shatter radio at all formats with the simultaneous explosion of *three* new singles from Billy Joel, Dan Hartman and Luther Vandross!

The ruthless release schedule promises relentless market penetration with Mick Jagger's title cut, written by Jagger with Daryl Hall and Dave Stewart; plus Paul Young's "Wherever I Lay My Hat (That's My Home)" and "Stand On It," the razor sharp cut from Bruce Springsteen.

Beware of "Ruthless People." The Soundtrack. Ten killer cuts that just won't let up! On <u>Spic</u> Records, Cassettes and Compact Discs.

"Ruthless People." The Motion Picture. Starring Danny DeVito, Judge Reinhold, Helen Slater and Bette Midler.

TOUCHSTONE FILMS presents in association with SILVER SCREEN PARTNERS 11 A ZUCKER, ABRAHAMS, ZUCKER FILM "RUTHLESS PEOPLE" A WAGNER / LANCASTER PRODUCTION tarring DANNY DeVITO JUDGE REINHOLD HELEN SLATER and BETTE MIDLER as Barbara Stone Director of Photography JAN DeBONT Executive Producers RICHARD WAGNER and OANNA LANCASTER and WALTER YETNIKOFF Produced by MICHAEL PEYSER Written by DALE LAUNER Directed by JIM ABRAHAMS, DAVID ZUCKER and JERRY ZUCKER Coine by DE LUXE' Distributed by BUEXA VISTA DISTRIBUTION CO., INC.

Musical Supervision: Tommy Mottola, Champion Entertainment Organization, Inc. Dan Hartman appears courtesy of MCA Records, Inc. Kool & The Gang appear courtesy of Delite/Polygram Records. Album Cover Photograph: © 1986 Touchstone Films, All Rights Reserved. 🏂 is a trademark of CBS Inc. © 1986 CBS Inc.

BLACK CONTE/IPORARY

LBUMS TOP 75 Title, Artist, Label, Number, Distributor ***** = Available on Compact Disc = Platinum (RIAA Certified) Gold (RIAA Certified) Weeks On 6/7 Chart Weeks 6/7 Chart WINNER IN YOU 39 POOLSIDE POOLSIDE NU SHOOZ (Atlantic 9-81647)
 BEDTIME STORIES MICHAEL HENDERSON (EMI America ST 17181)
 PRECIOUS MOMENTS * PATTI LaBELLE (MCA 52770)
 CONTROL ★□
 JANET JACKSON (A&M SP 5106)
 PARADE ★ 3 5 43 3 1 17 33 10 PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 9-25395) WHITNEY HOUSTON ★■ JERMAINE JACKSON Arista AL8-8277) 2 9 34 14 4 42 RESTLESS * AI 7-8212 4 59 ARPOINT (Elektra 9-60424) PROMISE * 35 41 5 SADE (Portrait/CBS FR 40263) SANDS OF TIME S.O.S. BAND (Tabu/CBS FZ 40279) THE SOURCE 43 6 **26** GRANDMASTER FLASH (Elektra 9-60476) 44 9 9 6 LUXURY OF LIFE * 44 STEPHANIE MILLS STAR (RCA NFL 1-8052) 37 43 8 23 45 IT TAKES TWO 8 RAPTURE * ANITA BAKER (Elektra 9-60444-1) DO ME BABY I/Epic ZS4 05694) 45 16 JUICY (Private I/ SERENADE 7 11 46 9 EUGENE WILDE (Philly World/MCA-5743) LOVE WILL FOLLOW MELI'SA MORGAN (Capitol ST-12434) WORKIN' IT BACK ★ 5 18 46 26 10 47 EDDY PENDERGRASS GEORGE HOWARD (TBA/Palo Alto TB 210) ylum 9-60447-1) 10 30 47 13 LOVE ZONE * CONNIE 48 CONNIE (Sunnyview SUN 4905) WHERE YOU GONNA BE TONIGHT WILLIE COLLINS (Capitol ST-12442) MASTERPIECE THE ISLEY BROTHERS (Warner Eng 1-25347) BILLY OCEAN (Jive/Arista JL8-8409) 15 5 48 4 RAISING HELL * RUN D.M.C. (Profile Pro-1217) BIG & BEAUTIFUL 49 36 2 49 5 FAT BOYS (Sutra SUS 1017) HEADLINES * 14 6 50 (Warner Bros. 1-25347) JOHNNY KEMP MIDNIGHT STAR 50 27 (Solar/Elektra 9-60454) (51) 18 3 (Columbia BFC 40192) 52 EL DeBARGE 56 **15** BACK IN BLACK 2 WHODINI (Jive/Arista Jla-8407) 16 AS THE BAND TURNS ★□ ATLANTIC STARR (A&M SP-5019) 17 HIGH PRIORITY ★ CHERRELLE (Tabu/CBS BFZ 40094) 18 STREET CALLED DESIRE ★□ BENNE & ANGELA 17 5 DEBUT (Gordy/Motown 6181GL) CARAVAN OF LOVE ★ 53 ISLEY, JASPER, ISLEY (CBS Associated BFZ 40118) (CBS Associated BFZ 40118) (CHILDREN OF THE NIGHT * 52nd STREET (MCA 5738) 55 PLEASE 11 56 51 33 12 29 DEBUT RENE & ANGELA (Mercury/PolyGram 824-6071 M-1) RADIO ★□ PET SHOP BOYS 13 50 (EMI Am erica ST-17193) 53 7 19 THE FLAG RICK JAMES (Gordy/Motown 6185GL) DEBUT COOL J (Columbia BFC 40239) 16 20 20 CHILLIN' FORCE MD'S SKYY (Capitol ST-12480) PICTURE BOOK ★ DEBUT (Tommy Boy/Warner Bros. 1-25394) 19 22 58 21 GUILTY SIMPLY RED (Elektra 60452-1) DEBUT ARBROUGH & PEOPLES 59 Park/Warner Bros 1-25368) (Total Experience/RCA TEL 8 5715) 22 11 54 10 22 R&B SKELETONS (IN THE CLOSET) GEORGE CLINTON (Capitol ST-12481) 23 ALL FOR LOVE ★□ ACQUIRED TASTE * JUNIOR (London/PolyGram 828 001-1) 7 61 61 BEST FRIENDS ET (EDDIE TOWNS) Total Experience/ 24 5 RCA TEL 6-5717) 62 FALCO 3 * DEBUT 21 27 COLONEL ABRAMS 24 FALCO (A&M SP 5105) 52 12 20 25 25 **CA\$H FLOW** (Atlanta Artist/PolyGram 826 028-1) THE JETS (MCA 5667) PAULI CARMEN (Columbia BFC 23 11 DEBUT 64 FULL FORCE 28 28 (Columbia FC 40117) LISA LISA AND CULT JAM WITH FULL FORCE * 55 29 27 ROCK ME TONIGHT * 65 FREDDIE JACKSON (Capitol ST 12404) 25 56 64 40 (Columbia BFC 40135) 66 IN VISIBLE SILENCE 28 GAP BAND VII (Total Experience/RCA TEL 8-5714) THE NEW ZAPP IV U 27 24 THE ART OF NOISE (Chrysalis BFV 42528) KEEP YOU SATISFIED 29 65 25 ZAPP (Warner Bros, 9-25327-1) 26 30 67 IN SQUARE CIRCLE * 30 NANCY WILSON STEVIE WONDER 66 4 (Tamla/Motown 6134TL) CASUALLY FORMAL 29 29 68 GETTIN' AWAY WITH MURDER PATTI AUSTIN (Qwest/Warner Bros, 1-25276) 31 ALEEM featuring LEROY BURGESS (Atlantic 9-81622) 69 10 SHEILA E. IN ROMANCE 30 32 1600 ★ 🗆 32 SKIN ON SKIN VANITY (Motown 6167ML) 33 COLOR OF SUCCESS *□ (Paisley Park/Warner Bros. 9-25317-1) SOMEWHERE IN TIME 57 38 70 31 13 THE DRAMATICS (Fantasy F-9642) THE COLOR PURPLE ★ 71 9 MORRIS DAY (Warner Bros. 1-25320) INSIDE OUT'★ 71 32 25 ORIGINAL SOUNDTRACK (Qwest/Warner Bros. 9-25389-1) 72 SHIRLEY MURDOCK PHILIP BAILEY (Columbia AL 40209) 62 16 40 26 35 ROSE BROTHERS 73 12 cle Shoals Records 2201) 38 14 TOTAL CONTRAST 73 36 TEASE (London/PolyGram 828-002-1) WHO'S ZOOMIN' WHO ★□ ARETHA FRANKLIN (Arista AL8-8286) YOU MIGHT BE SURPRISED (Epic BFE 40091) STAY 67 **13** 7 39 74 37 59 46 THE CONTROLLERS (MCA 5681) 41 6 75 ALEXANDER O'NEAL (Tabu FZ 39331) 42 62 ROY AYERS (Columbia FC 40022) 63 27

THE CASH BOX TOP 75 BLACK CONTEMPORARY ALBUM CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

THE BEAT

Bob Long, Los Angeles

LINDSEY EXITS XHRM — Duff Lindsey recently promoted to P.D. at XHRM, has accepted the P.D. position at WHQT, Miami, Fla. according to Daryi Cox, G.M. at XHRM and Dan Valley V.P. programming for EZ Communications. Lindsey replaces veteran P.D. Bill Tanner. Cox will assume the programming for XHRM until a successor is named. Does this mean that recently promoted music director L.D. McCollum is in line for the P.D. stripes in San Diego?

HARRISON JOINS MTM — Spider Harrison, veteran programmer and one of the top ranked radio announcers for years at WTLC, Indianapolis and WLAC Nashville has joined the MTM Music Group in charge of national

promotion for urban music. Prior to joining MTM, Spider worked as an independent consultant for various companies. His current project is the Voltage Brothers, an 11 piece group that literally sizzles with excitement. Their chart climbing single is "Love Is A Criminal." WGIV OPENING — Ken Murphy, music director of WGIV, Charlotte, N.C. informed Cash Box that program director Don Cody is looking for an experienced news person with production skills. If you have the qualifications, send your tape and resume to: Don Cody, program director, WGIV, 2520 Toomey Ave. Charlotte, N.C. 28210 WAMO'S HOT TRACKS — Chuck



UNIVERSAL MESSAGE — The West Coast Crew is busy spreading the message of their latest single titled, "Put The Pipe Down," an anti-drug message on KMA Records. The Crew just completed a concert date as the opening act for ZAPP.

Woodson, program director of highly rated **WAMO**, Pittsburgh told us that his station has the hottest promotion to hit that city in years. Joyce Ellis, a professional dancer has been working with WAMO's Hot Tracks Dancers, who attend and perform at various station sponsored events around Pittsburg (most recently Hands Across America), and the response has been absolutely great. The whole crew will be out in full force this Sunday, June 8, 1986 for a free station concert featuring **Rene & Angela.** Chuck is expecting a crowd of 50,000 to 60,000 people. Now that is a WAMO-powerful promotion. Best wishes for continued success to Chuck and staff.

GEORGE DOES T.V. — **Big George Threatt,** program director of **WIBB,** Macon, Georgia began hosting a new dance t.v. show on June 2. The show will air three times per week on **Cox** cable channel six. George didn't give us a name for the show, but we have a suggestion: "Making Middle Georgia Dance-A-Long with Big George." Seriously, George, we hope that the show will become enormously successful for you.

ATLANTA GOSPEL — WVEE/WAOK, Atlanta will present a special Gospel concert in conjunction with the Atlanta Chapter of the NAACP Friday June 20 at 7:00 pm at the Atlanta Civic Center. Proceeds will go to the ACT-SO program which is sponsored each year by the NAACP and will be used to send Atlanta students to the national convention in Baltimore. The evening's program will be produced by Larry Tinsley, program director of WAOK.

O-O-O-OLD PRO RETURNS – J.L. Wright, a 22-year veteran of the entertainment industry has returned. Wright, who once programmed WABQ andWJMO in Cleveland, has joined Northern Entertainment Corporation as director of R&B promotions. Wright joins the company headed by Joe Simone, board chairman and Bob Skaff, president, Northern Entertainment Management Division. J.L. expressed optimistic enthusiasm about various unreleased pieces of product. Prior to joining Northern,



WILDE SERENADES KDAY — Philly World/MCA recording artist Eugene Wilde recently stopped by KDAY radio during a visit to L.A. to promote his latest album, "Serenade." Shown (I-r): Greg Mack, music director KDAY; Sara Melendez, west coast regional R&B promotion manager, MCA Records; Wilde; Jack Patterson, program director, KDAY.

Larry Lewis, director of syndication programming stated, "I'll put *StreetBeat* up against any other urban syndicated program as far as the quality of production and timeliness of artist presentation.

Wright held various positions with different major labels as well as working as an independent consultant for several labels. By the way, J.L. is not really tha-a-a-at old. Welcome back to a real pro. STREETBEAT - StreetBeat, one of urban radio's syndicated music magazine shows, will be featuring some interesting segments in the weeks ahead. Host Steve Woods interviews current charting artists while they're bulleting up radios playlist, along with a featured rhythm report, and an inside look at music news before it happens. This week's featured guests are: Meii'sa Morgan, Janet Jackson, Teena Marie and television's number one father, Biil Cosby.

BLACK RADIO/RETA



WDGS — CLARKESVILLE, IN — KEITH LANDECKER — PD HOTS: Janet Jackson, SOS Band, Rene & Angela, P. LaBelle, B. Ocean, Tease, 5 Star, 52nd Street, Yarbrough & Peoples. ADDS: T. Marie, S. Wonder, A. Toussiant, Con Funk Shun, S. Mills, O.C. Smith, P. Hardcastle.

WDMT "FM108" — CLEVELAND, OH — DEAN DEAN — PD — #1 JANET JACKSON HOTS: Joeski Love, B. Ocean, Rene & Angela, Tease, Run DMC, Timex Social Club, SOS Band, Controllers. ADDS: Cherrelle, S. Mills, Full Force, S. Arrington, A. Baker, Millie Jackson,

WZAK "93 FM" — CLEVELAND, OH — LYNN TOLLIVER, JR. DEE PERRY — MD — #1 TIMEX SOCIAL CLUB
 HOTS: Joeski Love, Run DMC, B. Ocean, Whodini, Janet Jackson, Tease, 52nd Street, Midnight Star, Fat Boys. ADDS: A. Baker, Melba Moore, M. McDonald, Juicy, S. Jones, M. Jamison.
 WBMX-FM — CHICAGO, IL — MARCO SPOON — PD
 HOTS: Janet Jackson, Pet Shop Boys, A.O'Neal, Tease, Rene & Angela, M. Day, B. Ocean, Junior, W. Houston. ADDS: S. Arrington, Main Attraction, S. Wonder, Simply Red, S. Mills, Jermaine Jackson, M. Moore, Nicole.
 WGCI — CHICAGO, IL — LEE MICHAELS — PD
 HOTS: B. Ocean, 52nd Street, Janet Jackson, Tease, Midnight Star, M. Morgan, Yarbrough & Peoples, 5 Star, SOS Band, Mtume. ADDS: S. Mills, Skyy, J. Carne, S. Wonder, Ready For The World.

WGPR – DETROIT, MI – JOE SPENCER – PD HOTS: P. LaBelle, W. Houston, SOS Band, M. Morgan, Dramatics, 5 Star, P. Hardcastle, Fat Boys, Janet Jackson. ADDS: UTFO, J. Carne, Timex Social Club, Con Funk Shun, S. Wonder, Colonel Abrams, Whodini, Rockwell. WJLB "FM98" – DETROIT, MI – JAMES ALEXANDER – PD – CECILIA WHITMORE –

MD

HOTS: Dramatics, 52nd Street, J. Kemp, Midnight Star, New Edition, M. Morgan, Janet Jackson, Prince, B. Ocean. ADDS: Con Funk Shun, S. Jones, Regina, World Class Wrecking Crew. S. Mills.

WNOV — MILWAUKEE, WI — ROB HARDY — PD HOTS: Janet Jackson, Midnight Star, 5 Star, Tease, Fat Boys, Timex Social Club, SOS Band, Whodini, The Key. ADDS: P. Gabriel, T. Marie, Freestyle, R. James. WLUM-FM — MILWAUKEE, WI — BERNIE MILLER — PD HOTS: Janet Jackson, P. LaBelle, SOS Band, Midnight Star, El DeBarge, Yarbrough & Peoples, ABC, A. O'Neal. ADDS: Genesis, Mazarati, Mtume, Con Funk Shun, Whodini, A. Taylor.

Midwest Retail Breakouts

Over And Over — Colonel Abrams — MCA Do You Remember Me — Jermaine Jackson — Arista Sweet Love — Anita Baker — Elektra

WEST

KDKO — DENVER, CO — RON ASH — PD — #1 JANET JACKSON HOTS: Midnight Star, B. Ocean, Rene & Angela, Timex Social Club, P. Bailey, 5 Star, Yarbrough & Peoples, El DeBarge. ADDS: A. Baker, P. Gabriel, Blow Monkeys, Nicole.

KACE — LOS ANGELES, CA — PAM ROBINSON — PD — PAUL PARRODINE — MD HOTS: P. LaBelle, Simply Red, Tease, Juicy, J. Carne, Rene & Angela, B. Ocean, S. Robinson. ADDS: A. Baker, Miami Sound Machine, Nicole, Yellowjackets, Betty Wright, Cash Flow, Pieces of a Dream, Colonel Abrams

KDAY-AM STEREO – LOS ANGELES, CA – GREG MACK – MD HOTS: Timex Social Club, Janet Jackson, M. Morgan, El Debarge, Joeski Love, Five Star, W. Houston, SOS Band, Cherrelle. ADDS: R. Crawford, S. Arrington, Spider D, UTFO, Pieces of a Dream, Rockwell, G. Christopher, S. Mills, J. Reese.

KJLH — LOS ANGELES, CA — DOUG GILMOUR — PD #1 TIMEX SOCIAL CLUB HOTS: P. LaBelle, Janet Jackson, E.G. Daily, Joeski Love, Atlantic Starr, Midnight Star, SOS Band, M. Morgan, Cherrelle. ADDS: Full Force, S. Mills, 5 Star, Krystal.

KDIA — OAKLAND, CA — BARRY POPE — PD HOTS: J. Taylor, P. Carmen, Skyy, Magazine 60, Midnight Star, A. Baker, Con Funk Shun, Janet Jackson, El DeBarge. ADDS: M. Moore, S. Mills, Colonel Abrams, Juice, Gap Band, E.C. King, Beastie Boys, S. Murdock, Spider "D", Artist For American Youth.

XHRM-FM — SAN DIEGO, CA — L.D. McCOLLUM — MD — DUFF LINDSEY — PD #1 TIMEX SOCIAL CLUB HOTS: Midnight Star, B. Ocean, Tease, Force MDs, Rene & Angela, Yarbrough & Peoples, 52nd Street, J. Osborne. ADDS: S. Wonder, Full Force, S. Jones, Anthony & The Camp, S. Mills.

West Retail Breakouts

Rising Desire — Stephanie Mills — MCA Do You Get Enough Love - Shirley Jones - Philly International/Manhattan Experience — Connie Sunnyview

RETAIL PICK

Retailer — Clarence Kendricks Store — Kendricks Records Market — Detroit

Song: "Do You Get Enough Love" Artist: Shirley Jones Label: Philadelphia International

Comments:

"A very strong record. The industry could use more ballads like this one. It takes us back musically, but keeps us in the present. This will be a hit."

Label: Jay Records Comments: "One of the hottest records in this area. This could be a very strong record nationwide, going into the summer. The cut is getting heavy radio, club and party play in

RADIO PICK

Programmer — Dick Lumpkin

Station — WJLD Market — Birmingham, Al

Artist: Timex Social Club

Song: "Rumors"

Birmingham."

SOUTH

WTKL – BATON ROUGE, LA – E. RODNEY JONES – PD HOTS: P. LaBelle, W. Houston, Atlantic Star, Janet Jackson, Mazarati, Midnight Star, Tease, 52nd Street. ADDS: M.C. Chill, S. Robinson, S. Arrington, Juicy, LL Cool J, Joeski Love. KKDA "K104-FM" – DALLAS, TX – TERRI AVERY – MD – MICHAEL SPEARS – PD #1 JOESKI LOVE

JOESKI LOVE HOTS: Rene & Angela, Midnight Star, Mazarati, Timex Social Club, New Edition, Whodini, Ivy, Ready For The World, P. LaBelle, ADDS: Boggie Boys, Starpoint. WRBD – FT. LAUDERDALE – FL. CHARLES MITCHELL – PD – #1 P. LaBELLE HOTS: W. Houston, Janet Jackson, Midnight Star, M. Morgan, Rene & Angela, B. Ocean, W. Collins, SOS Band. ADDS: Joeski Love, Rockwell, T. Dancer, Full Force, LL Cool J. KDLZ – FT. WORTH, TX – KELLY McCANN HOTS: B. Ocean, Rene & Angela, P. LaBelle, 5 Star, SOS Band, Janet Jackson, Midnight Star, J. Kemp. ADDS: Pieces of a Dream, S. Murdock, Rockwell, S. Arrington, Jermaine Jackson, M. Moore.

Star, J. Kemp. ADDS: Pieces of a Dream, S. Murdock, Rockwell, S. Arrington, Jermaine Jackson, M. Moore. WOMG – GREENSBORO, NC – DOC FOSTER – PD #1 JANET JACKSON HOTS: B. Ocean, Midnight Star, Rene & Angela, Tease, M. Morgan, Joeski Love, Yarbrough & Peoples, J. Kemp, Force MDs. ADDS: Fizzy Quick, S. Wonder, Pieces of a Dream, R. Crawford, S. Arrington, T. Pendergrass. WZAZ – JACKSONVILLE, FL – NAT JACKSON – PD HOTS: P. LaBelle, W. Bell, Rene & Angela, Yarbrough & Peoples, El DeBarge, Dramatics, Tease, W. Collins. ADDS: A. Franklin, Nicole, New Edition, Midnight Star, Fat Boys, Con Funk Shun, Rockwell, Betty Wright, Slave, B. Williams. WHRK "97" – MEMPHIS, TN – JIMMY SMITH – PD – #1 P. LaBELLE HOTS: B. OS Band. ADDS: Antony & The Camp, Aleem, Level 42. KDKS – SHREVEPORT, LA – C. ERWIN DANIELS – PD HOTS: Midnight Star, Janet Jackson, Timex Social Club, Lovebug Starsky, P. Austin, B. Newberry, Rene & Angela, Whodini. ADDS: Richie Rich, Prince, E. Towns, E.C. King, Gap Band.

Band. KAPE — SAN ANTONIO, TX — MIKE KELLY — PD — #1 B. OCEAN HOTS: Midnight Star, Rene & Angela, J. Osborne, Yarbrough & Peoples, M. Morgan, 52nd Street, New Edition, Janet Jackson, M. Henderson. ADDS: Jermaine Jackson, Prince, Ready For The World, Con Funk Shun, R. James, Fizzy Quick, O.C. Smith. WWDM — SUMTER, NC — TONY DEAN — PD — JEFF McHUGH — PD #1 W. HOUSTON HOTS: Nu Shooz, B. Ocean, Joeski Love, 5 Star, Prince, Timex Social Club, Con Funk Shun, Run DMC, Skyy. ADDS: Mazarati, W. Bell, The Temptations, Janice, S. Wonder.

South Retail Breakouts

Ceramic Girl — Ready For The World — MCA Let Me Be Closer — Teddy Pendergrass — Elektra I Don't Want To Wake Up - W. Bell & J. Bullock - Wilbe

EAST

WXYY — BALTIMORE — MD — ROY SAMPSON — PD
HOTS: Midnight Star, Janet Jackson, P. Bailey, Controllers, Rene & Angela, M. Morgan, J. Kemp, S2nd Street, B. Ocean. ADDS: Ivy, E. Wilde, CashFlow, Rockwell.
WWIN-AM — BALTIMORE, MD — KEITH NEUMAN — PD
HOTS: Janet Jackson, Rene & Angela, Timex Social Club, S.O.S. Band, W. Houston, P. LaBelle, 52nd Street, M. Morgan. ADDS: Full Force, Jermaine Jackson, Pieces of a Dream, Nicole, Aleem, A. Baker, R. Davis, D. Braxton, Rockwell.
WILD — BOSTON, MA — ELROY SMITH — PD — ANGELA THOMAS — MD #1 S.O.S. BAND
HOTS: P. LaBelle, Atlantic Starr, M. Morgan, Janet Jackson, J. Sims, B. Ocean, 5 Star, Midnight Star, Force MDS: ADDS: Regina, W. Houston, Timex Social Club.
WNHC — NEW HAVEN, CT — JAMES JORDAN — PD #1 A. O'NEAL
HOTS: S.O.S. Band, Janet Jackson, J. Kemp, Force MDS, M. Morgan, Atlantic Starr, Junior, Skyy, R. Davis. ADDS: E. Towns, A. Baker, Full Force, P. Hardcastle, Jermaine Jackson, Yang. Con Funk Shun.
WRKS — NEW YORK, NY — TONY GRAY — PD — #1 P. LaBELLE

Skyy, R. Davis. ADDS: E. Towns, A. Baker, Full Force, P. Hardcastle, Jermaine Jackson, Yang, Con Funk Shun.
WRKS – NEW YORK, NY – TONY GRAY – PD – #1 P. LaBELLE
HOTS: W. Houston, Janet Jackson, S. Mills, Prince, R. Davis, S.O.S. Band, The Jets, Atlantic Starr, Run DMC. ADDS: Timex Social Club, Billie.
OC-104-OCEAN CITY, MD – DAVID ALLEN – PD
HOTS: P. LaBelle, Janet Jackson, El DeBarge, New Edition, Midnight Star, J. Osborne, A. Franklin, E.G. Daily, Prince. ADDS: Starpoint, S. Mills, Mtume, R. Stewart, Miami Sound Machine.
WDAS-FM – PHILADELPHIA, PA – JOE BUTTERBALL – PD #1 P.LaBELLE
HOTS: Janet Jackson, Run DMC, Midnight Star, Fat Boys, Whodini, Joeski Love, J. Kemp, B. Ocean, Tease. ADDS: 5 Star, Lisa-Lisa, Jermaine Jackson, Aleem, R. Crawford, Dramatics, Ready For The World, Real Roxanne.
WUSL "POWER 99" – PHILADELPHIA, PA – TONY 'Q' – PD – #1 P. LaBELLE
HOTS: S. Mills, B. Ocean, Atlantic Starr, Force MDs, Midnight Star, SOS Band, Run DMC, Janet Jackson, Prince. ADDS: J. Carne, Anthony & The Camp, Timex Social Club.
WAMO – PITTSBURGH, PA – CHUCK WOODSON – PD
HOTS: El DeBarge, P. Carmen, New Edition, B. Ocean, Precious Wilson, Midnight Star, Rene & Angela, J. Osborne, Timex Social Club. ADDS: E.G. Daily, S. Jones, Regina, Nicole.
WDX – ROCHESTER, NY ANDRE MARCEL – PD
HOTS: Widnight Star, B. Ocean, Janet Jackson, M. Morgan, Run DMC, R. Davis, P. LaBelle, SOS Band, Whodini, Cherrelle. ADDS: Pieces Of A Dream, CashFlow, Full Force, Joeski Love.

East Retail Breakouts

You Can't Hide From Love — Juice — Def Jam/Columbia **Do You Remember Me** — Jermaine Jackson — Arista Let Me Be Closer — Teddy Pendergrass — Elektra

CASH BOX BLACK CONTEMPORARY SINGLES

SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.

June 14, 1986

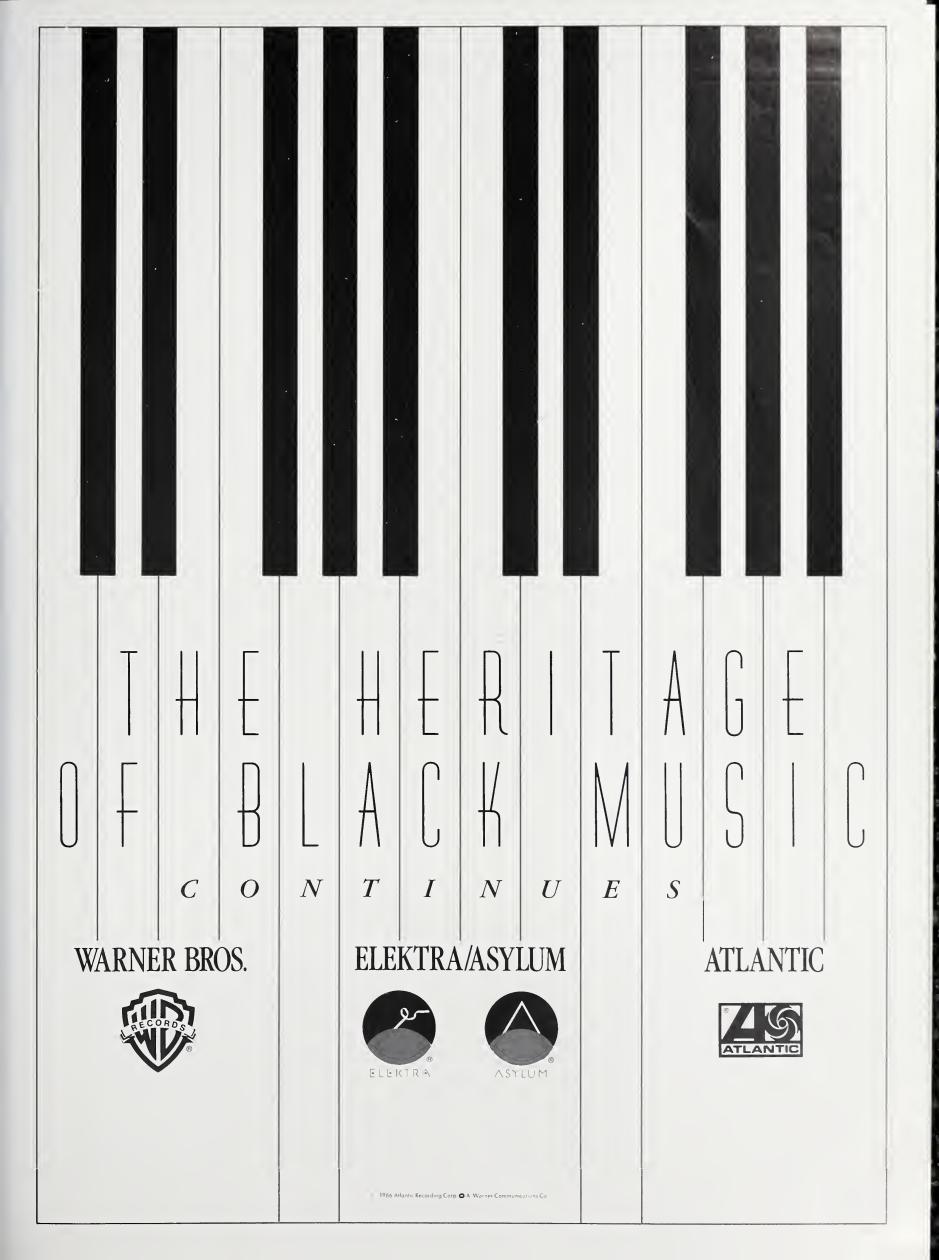
Title Artist, Label, Number Producer, (Songwriter)

Weeks

		6/7	On Chart
1	NASTY JANET JACKSON (A&M AM 2830) J. JAM. T. LEWIS (J. HARRIS, III, T. LEWIS, J. JACKSON)	1	9
2	ON MY OWN PATTI LaBELLE and MICHAEL McDONALD		
3	(MCA 52770) B. BACHARACH, C.B. SAGER (B. BACHARACH, C.B. SAGER) YOU DON'T HAVE TO CRY RENE & ANGELA (Mercury/PolyGram	2	12
	884-587-7) B. WATSON, B. SWEDIEN, RENE & ANGELA, (R. MOORE, A. WINBUSH)	5	9
4	THE FINEST THE S.O.S. BADN (Tebu/CBS ZS4-05901) JAM.T. LEWIS (T. LEWIS, J. HARRIS, III) THERE'LL BE SAD SONGS	3	12
	(TO MAKE YOU CRY) BILLY OCEAN (Arista JS1-9465) B EASTMOND, W. BRATHWAITE (W. BRATHWAITE, B. EASTMOND, B. OCEAN)	7	9
6	HEADLINES MIDNIGHT STAR (Solar/Elektra 7-69547) R CALLOWAY, MIDNIGHT STAR (B. SIMMONS, V. CALLOWAY, BELINDA, R. CALLOWAY, B. GENRY, B. LOVELACE)	8	7
7	GREATEST LOVE OF ALL WHITNEY HOUSTON (Arista AS1-9486) M. MASSER (M. MASSER, L. CREED)	4	11
8	DO YOU STILL LOVE ME MELI'SA MORGAN (Capitol B 5567) Li WILSON, M MORGAN) RUMORS	9	11
10	J. KING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL)	12	9
0	5 STAR (RCA JB-14323) B. GATTES, R. VAN SCHACK (B. GATTES, R. VAN SCHACK) FIRESTARTER	10	7
12	TEASE (Epic 34-05789) s. shockley (s. shockley) I WOULDN'T LIE	13	12
13	YARBROUGH & PEOPLES (Total Experience/RCA TESI-2437) L SIMMONS, J. HAMILTON (L. SIMMONS, J. HAMILTON, R. ADAMS) WHO'S JOHNNY (SHORT	17	7
	CIRCUIT THEME) EL DeBARGE (Gordy/Motown 1842GF) P. WOLF (P. WOLF.)	15	8
14	IF YOUR HEART ISN'T IN IT ATLANTIC STARR (A&M AM 5204) D. LEWIS, W. LEWIS (H. STUART)	6	14
15	JUST ANOTHER LOVER JOHNNY KEMP (Columbia 38-05353) New Music Group, J. Smith (Kashif, J. Smith)	16	10
16	HERE I GO AGAIN FORCE MDs (Tommy Boy/Warner Bros. 7-28742) R HALPIN (R HALPIN A. LUNDY)	18	9
0	R HALPIN (R. HALPIN, A. LUNDY) TELL ME (MCA 23623) N. MARTINELLI (T. HENRY)	19	9 8
18	WITH YOU ALL THE WAY NEW EDITION (MCA 52829) G. TOBIN (C. WURTZ)	21	5
19	STATE MURTHE HEART PHILIP BAILEY (Columbia 38-05861) N. ROGERS (M. MURPHY, P. PESCO)		-
20	N. ROGERS (M. MURPHY, P. PESCO) MY ADIDAS RUN D.M.C. (Profile Pro 5102) RUSSELL SIMMONS (J. SIMMONS, D. MCDANIELS, R. RUBIN)	20	9
21	HUSSELL SIMMONS, CI. SIMMONS, D. MCDANIELS, R. RUBIN) SEX MACHINE FAT BOYS (Sutra SUD 045) D. OGRIN (J. BRÖWN, B. BYRD, R. LENHOFF, M. MORALES, D. WIMBLEY, D. ROBINSON)	25	4
22	PEE-WEE'S DANCE	22	9
23	JOESKI LOVE (VIntertainment/ Elektra ED S147) V DAVIS (V DAVIS, J. ROPER, JR.) YOU SHOULD BE MINE (THE WOO WOO SONG)	24	8
24	JEFFREY OSBORNE (AAM AM 2814) RICHARD PERRY (A. GOLDMARK, B. ROBERTS)	31	4
	THE POWER OF LOVE STEPHANIE MILLS (MCA 52799) R. KERSEY (A. WINBUSH, R. MOORE)	11	15
25	BREATHLESS MTUME (Epic 34-05899) MTUME (J. MTUME)	28	6
26	SWEET AND SEXY THING RICK JAMES (Gordy/Motown 1844GF) RICK JAMES (RICK JAMES)	30	5
	DIAL MY MURBER PAULI CARMAN (Columbia 38-05865) D. FRANK, M. MURPH) (O. FRANK, M. MURPHY)	29	7
28	MOUNTAINS PRINCE AND THE REVOLUTION (Palaty Part/Watter Bros. 7-28711) PRINCE AND THE REVOLUTION (PRINCE AND THE REVOLUTION	39	3
29	AIN'T NOBODY EVER LOVED YOU ARETHA FRANKLIN (Artsta ASI-0474)		
30	ARETHA FRANKLIN (Arista ASI-9474) NM. WALDEN (I.M. WALDEN, J. COHEN) FUNKY BEAT WHODINI (Jive/Arista JS 1-9461)	32	7
31	WHODINI (Jive/Arista JS 1-9461) J.SMITH (REETCHER, HUTCHINS, CARTER SMITH) STAY THE CONTROLLERS (MCA 52704) B. EASTMOND (B. EASTMOND, VJ. SMITH)	35	8
32	B. EASTMOND (B. EASTMOND, V.J. SMITH) GIVIN' IT (TO YOU) SKYY (Capitol B-5560) RANDY MULLER & SOLOMON ROBERTS (RANDY MULLER)	14	13
33	RANDY MULLER & SOLOMON ROBERTS (RANDY MULLER) LET'S GET STARTED WILLIE COLLINS (Capitol B 5544) B. NICHOLS, W. COLLINS (B. NICHOLS)	38	6
	B. NICHOLS, W. COLLINS (B. NICHOLS)	36	8

			Veeks On Chart
	MOST ACTIVE		
34	CLOSER THAN CLOSE JEAN CARNE (Omnl/Attantic 7-99531) G. WASHINGTON, JR. (T. PRICE, B. WEILS)	46	4
35	I CAN'T WAIT NU SHOOZ (Atlantic 7-89446) J. SMITH, R. WARITZ (J. SMITH)	23	18
36	I'LL BE YOUR FRIEND PRECIOUS WILSON (Arista JPI 9457) J. ASTROP, B. NEW (J. ASTROP)	40	9
37	SWEETHEART RAINY DAYS (Supertronics 13) P. WARNER, U. KESLER, D.R. DAVIS (D.L. DAVIS, R. WARINER)	41	8
38	100 MPH MAZARITI (Palsley Park/Warner Bros. 7-28705) BROWN MARK, DAVID Z. (PRINCE)	45	6
39	ONE STEP CLOSER TO YOU GAVIN CHRISTOPHER (Manhattan/Capitol 50028) C STURKEN, E. ROGERS, (ROGERS, STURKEN, PESCETTO,	43	8
40	GRANT) KISS PRINCE AND THE REVOLUTION (Palaley Park/Warner Bros. 7-28751)	43 26	16
41	ARTIFICIAL HEART CHERRELLE (Tabu/CBS ZS4-05901) J.J.M.T. LEWIS (J. HARRIS, III.T. LEWIS)	51	5
42	3. JAN, I LEWIS (J. HAMHIS, III, I'L LEWIS) BURNIN' LOVE CON FUNK SHUN (Mercury/PolyGram 884-762-7) Attala zake gliesa billy osborne (a zane gilesa b.		
43	ATTALA ZANE GILËS A BILLY OSBORNE (A ZANE GILES A B. OSBORNE) SLEEPLESS NIGHTS SMOKEY ROBINSON (Tamia/Motown 1839) s. BARRI, T. PELUSO (A GEORGE, M. MUGRAGE)	59	3
44	S. BARRI, T. PELUSO (A. GEORGE, M. MUGRAGE) DON'T WASTE MY TIME PAUL HARDCASTLE (Chrysells 4V942983) P. HARDCASTLE (P. HARDCASTLE)	44	7
45	P. HARDCASTLE (P. HARDCASTLE) A FINE MESS (TITLE SONG) THE TEMPTATIONS (Motown 1837MF) P. BUNETTA, R. CHUDACOFF (H. MANCINI, D. LAMBERT)	49 50	7
46	P. BUNETTA, R. CHUDACOFF (H. MANCINI, D. LAMBERT) LIPS TO FIND YOU TEENA MARIE (Epic 34-05872) T. MARIE (T. MARIE/BENDIX)	62	3
47	RECONSIDER THE MAIN ATTRACTION (RCA-PB 14321) W. DOUGLAS, JR. (W. DOUGLAS, JR., N. JONES)	47	6
48	BABY LOVE REGINA (Atlantic 7-89417) STEPHEN P. BRAY (STEPHEN BRAY, REGINA RICHARDS, MARY KESSLER)	56	5
4 9	MINE ALL MINE CASH FLOW (Atlanta Artist/PolyGram) L.BLACKMON/M. BURNETT (K. BECK)	60	3
50	EXPERIENCE CONNIE (Sunnyview SUN 438) A. LARKINS, II. (J. LARKINS, II. J. STONE)	55	5
51 52	FEMALE INTUITION MAI TAI (Critique 100) E VANTUN, J. FLUITSMAN (E. VAN TIJN, J. FLUITSMAN) DO YOU GET ENOUGH LOVE	33	10
	SHIRLEY JONES (Philly International/ Manhattan B 5003) B. SIEGLER (B. SIEGLER/K. GAMBLE)	65	3
53	STRUNG OUT PAUL LAURENCE (Capitol B 5564) P. LAURENCE (P. LAURENCE)	42	9
54 55	OH LOUISE JUNIOR (London/PolyGram 886 037-7) JUNIOR (JUNIOR, SMITH)	22	13
56	NOBODY BUT YOU JUICY (CBS Associated ZS4-05891) E DEODATO (K. BARNES) RISING DESIRE	61	5
57	STEPHANIE MILLS (MCA 52843) George Duke (M. JAY, M. WATSON) TAKE A PIECE OF ME	69	2
	BOOKER T. NEWBERRY (Omnl/Atlantic 0-96820) T. PRICE (T. PRICE, L. BARRY, J. MADARA)	64	5
58	WHAT'S MISSING ALEXANDER O'NEAL (Tabu/CBS 4-05850) J. JAM, T. LEWIS (T. HARRIS, III, T. LEWIS)	34	11
59	I JUMPED OUT OF MY SKIN KENNY & JOHNNY (Philly International/Capitol) BUINNY SIEGLER R. GRIFFIN (B. SIEGLER, M. MITCHELL, J. SIEGLER B. BUICH	68	4
60	SIEGLER, R. FINCH) BYE BYE JANICE (4th B'way/Checkpoint/Island 424) I. LEE (I. LEE)	71	3
61	WHAT'CHA GONNA DO O.C. SMITH (Rendevous IBR-ROMA-1019) CHARLES WALLER (L. WELCH-D. FRANK)	63	5
62	30 MINUTES TO TALK EUGENE WILDE (Philly World/MCA-52824) D. ROBINSON, M. FORTE (R. BROOMFIELD, M. HORTON, D. ROBINSON).	70	4
63	EVELYN "CHAMPAGNE" KING (RCA PB 14373) HAWK (PL CONADOX CARTER)	73	
64	LET ME BE CLOSER TEDDY PENDERGRASS (Asylum 7-89538) T. PENDERGRASS/B. NEALED, MATKOSKY/L. CREED (T.		3
65	WHAT YOU GONNA DO ABOUT	75	3
66	TOTAL CONTRAST (London 886 051-7) STEVEHARVEY (S. HARVEY) DO YOU REMBER ME JERMAINE JACKSON (Arteta ASI-9502)	66	4
67	JERMAINE JACKSON (Arista ASI-9502) M. OMARTIAN (J. JACKSON, M. OMARTIAN, B. SUDANO) TELL ME IVY (HEAT HS-12 2032)	77	2
	IVY (HEAT HS-12 2032) IVY (S. McCANTS)	67	4
ALPH	ABETICAL LISTING ON INSIDE BA	CK C	OVEF

			eek On har
-	CHARTBREAKER		
68	CARME ROCKWELL (Motown 1845MF) ROCKEWELL, K. ASBY (ROCKWELL, J.K. TUNNELL)	DEBL	JT
69	ONE LOVE AGO THE DRAMATICS (Fantasy 967) DRAMATICS (FITTMANYCLAYTON/GRACE)		-
Ō	LAND OF LA LA	76	3
Õ	STEVIE WONDER (Tamia/Motown 1846) s. wonder (S. wonder) LOVE'S A CRIMINAL	86	2
n	VOLTAGE BROTHERS (MTM 2001) T. WEST (P. SCOTT, D. KNYGHT) SWEET LOVE	78	2
B	ANITA BAKER (Elektra 7-89557) M.J. POWELL (A. BAKER, L. JOHNSON, G. BIAS)	87	2
-	YOU CAN'T HIDE FROM LOVE JUICE (Def Jam/Columbia 38-05870) R. SIMMONS, V. BELL (V. BELL)	29	2
74	ALL CRIED OUT LISA LISA AND CULT JAM WITH FULL FORCE Fasturing PAUL ANTHONY & BOW		
15	FORCE Faaturing PAUL ANTHONY & BOW LEGGED LOU (Columbia 38-05894) FULL FORCE (FOLL FORCE) HOLDING BACK THE YEARS	81	3
-	SIMPLY RED (Elektra 7-89564) S LEVINE (HUCKNALL MOSS)	82	2
76	HOLD IT, NOW HIT IT BEASTIE BOYS (Def Jam/Columbia 38-05864) RICK RUBIN (a HORIVITZ, A. VAUCH, N. DIAMOND)	74	
0	RICK RUBIN (A. HORIVITZ, A. VAUCH, N. DIAMOND) BANG ZOOM LET'S GO GO! THE REAL ROXANNE WITH HITMAN HOWIE	74	4
Ð	TEE (Select-FMS 62269) FULL FORCE (FULL FORCE, HOWIE TEE, REAL ROXANNE)	DEBL	JT
-	OVER AND OVER COLONEL ABRAMS (MCA 52847) COLONEL ABRAMS, R. BURGESS (COLONEL ABRAMS, M. FREEMAN)	89	2
79	I CAN'T WAIT (TO ROCK THE MIKE)		-
_	SPYDER D. (featuring D.J. DOC) (Profile PRO 7103) E. MATTHEW (J. SMITH)	DEBL	т
80	CERAMIC GIRL READY FOR THE WORLD (MCA 5317) READY FOR THE WORLD (M. RILEY, JR., G. STROZER)	88	2
81	TIN SOLDIER MICHAEL HENDERSON		-
82	(EMI America B-8324) M. HENDERSON, (M. HENDERSON) I DON'T WANT TO WAKE UP	90	2
-	(FEELIN' GUILTY) WILLIAM BELL & JANICE BULLOCK		
83	(WILBE 86-202) W. BELL, M. STEWART (W. BELL, H. THIGPEN, J. BANKS) WHAT ABOUT ME	83	2
84	NICOLE (Portrait 37-06044) L. PACE (N. MGCLOUD, L. PACE, R. BUIE) HOMEBOY	DEBL	JT
	STEVE ARRINGTON (Atlantic 7-89397) K. JOHNSON, W. RAGLIN (S. ARRINGTON, I. ARRINGTON)	DEBL	JT
0	FINE YOUNG TENDER ALEEM featuring LEROY BURGESS (Atlantic 7-89401) T. ALEEM (T. ALEEM, L. BURGESS, TUNDA ALEEM)		
86	T. ALEEM (T. ALEEM, L. BURGESS, TUNDA ALEEM) YOU'LL ROCK LL COOL J (Def Jam/Columbia 38-06061)	DEBU	
87		DEBL	т
88	FULL FORCE (Columbia 38-06118) FULL FORCE, J.B. MOORE (FULL FORCE) TIL THE END OF TIME	DEBL	JT
89	STARPOINT (Elektra 7-69534) K. DIAMOND, L. JOB (K. DIAMOND) GIVE ME UP	DEBL	JT
-	BEAU WILLIAMS (Capitol B 3580) McFADDEN, WHITEHEAD, R. ARIES (McFADDEN, WHITEHEAD, VITALI, WILLIAMS)	DEBL	Л
90	HANGIN' OUT FIZZY QWICK (Motown 1838MF) ROMEO MCCALL, G. CROCKETT, W. BILLY (R. McCALL)	DEBL	т
91	HOMED MECALL, G. CHOCKETT, W. BILLY (H. MECALL) SAY IT, SAY IT E.G. DAILY (A&H AM-2825) JELYBEAN (E.G. DAILY, S. BRAY, TONIC.)		
92	JELLYBEAN (E.G. DAILY, S BRAY, TONÍ C.) DO FRIES GO WITH THAT SHAKE	72	6
	GEORGE CLINTON (Capitol B 5558) G. CLINTON, S. WASHINGTON (S. WASHINGTON, S. WASHINGTON, G. CLINTON)	37	12
9 3	PROGRAMMED FOR LOVE ROY AYERS (Columbia 38-05874) J. MTUME (D. FEARSON, D. FRANK)	48	8
94	I GET OFF ON YOU THE ROSE BROTHERS	-10	0
95	(Music Shoals Sound 102 Malaco) R. CASON, J. LEWIS (C.R. CASON)	52 ·	11
	FREDDIE JACKSON (Capitol B-5585) B. EASTMAN (F. JACKSON, B. EASTMAN)	53 ·	14
96	WATCH YOUR STEP ANITA BAKER (Elektra 7-69554) MJ. POWELL (A BAKER)	54	13
97	THE CHARACTER MORRIS DAY (Warner Bros. 7-28729) M. DAY (M. DAY)	57 ·	10
98	(YOU ARE MY) ALL AND ALL JOYCE SIMS (Sleeping Bag 17) MANTRONIK, R. WATSON (J. SIMS)	58	7
99	THE HEAT OF HEAT PATTI AUSTIN		•
100	(Qwest/Warner Bros. 7-28788) J. JAM, T. LEWIS (T. LEWIS, J. HARRIS,III) NEVER AS GOOD AS THE FIRST	80 1	15
	TIME SADE (Portrait/CBS 37-05846) 8. ROGAN, SADE (ADU, A. MATTHEWMAN)	84 1	12
	D. RUGAN, SADE (ADU, A. MATTHEWMAN)	04	~



TOP 75 12" SINGLES

Weeks On 6/7 Chart

0	MY ADIDAS/PETER PIPER/4:10 RUN D.M.C. (Profile Pro 7102)	7	4
2	ON MY OWN (EXTENDED VERSION)/7:13 PATTI LeBELLE and MICHAEL McDONALD (MCA 23607)	2	11
3	THE FINEST (SPECIAL DANCE MIX)/6:38 S.O.S. BAND (Tabu/CBS 4Z9 05364)	3	11
4	NASTY (EXTENDED MIX)/6:00 JANET JACKSON (A&M SP 12178)	4	7
5	PEE-WEE'S DANCE/4:29 JOESKI LOVE (Vintertainment/Elektra ED5147)	1	10
6	RUMORS/VICIOUS RUMORS (EXTENDED VERSION) TIMEX SOCIAL CLUB (Jey 001)	11	5
7	I CAN'T WAIT (EXTENDED VERSION) NU SHOOZ (Atlentic 0-86828)	6	17
8	SAY IT, SAY IT E.G. DAILY (A&M SP 12175)	8	8
9	HEADLINES (EXTENDED MIX)/7:49 MIDNIGHT STAR (Soler/Elektra ED 51337)	21	3
10	JUMP BACK (SET ME FREE) DHAR BRAXTON (Sleeping Beg SLX-19)	10	8
11	(YOU ARE MY) ALL AND ALL JOYCE SIMS (Sleeping Bag SLX-17)	5	16
12	THE HEAT OF HEAT PATTI AUSTIN (Owest/Warner Bros. 0-20462)	12	6
13	LIVE TO TELL (EXTENDED VERSION)/5:49 MADONNA (Sire/Werner Bros. 0-20461)	13	6
14	SEX MACHINE (EXTENDED VERSION)/4:46 FATBOYS (Sutra SUD 045)	14	8
15	TELL ME (HOW IT FEELS) (EXTENDED VERSION) 52nd STREET (MCA 23623)	24	5
16	BYE-BYE (EXTENDED VERSION)/7:47 JANICE (4th & Broedwey/Islend PRO-424)	16	5
17	FUNKY BEAT (EXTENDED VERSION)/5:02 WHODINI (Jive/Arista JDI 9462)	15	10
18	EXPERIENCE (EXTENDED VERSION)/5:26 CONNIE (Sunnyview SUN 438)	18	6
B	WHAT I LIKE (EXTENDED DANCE MIX)/6:36 ANTHONY AND THE CAMP (Warner Bros. 0-20449)	22	8
20	BAD BOY (REMIX)/6:11 MIAMI SOUND MACHINE (Epic/CBS 49-05338)	9	11
2	I WANNA BE A COWBOY/6:05 BOYS DON'T CRY (Profile Pro 7084)	27	2
22	PETER GUNN (REMIX) ART OF NOISE feeturing DUANE EDDY (Chrysalis 4V9-42992)	25	5
23	HOLD IT, NOW HIT IT/3:30 BEASTIE BOYS (Def Jam/Columbia 44-05369)	19	9
24	KISS (REMIX)/LOVE OR MONEY PRINCE (Peisley Park/Werner Bros. 0-20442)	17	13
25	CRUSH ON YOU (EXTENDED VERSION)/6:35 THE JETS (MCA 23613)	20	11
26	WEST END GIRLS (DANCE MIX)/6:31 PET SHOP BOYS (EMI Americe V 19206)	26	14
	ET SHOL BOTS (EM AMERICE V 19200)	20	

DANCE

		w	eeks
	(6/7 C	0n hart
21	SLEDGEHAMMER (EXTENDED DANCE REMIX)/7:20 PETER GABRIEL (Geffen/Werner Bros. 0-20456)	53	2
28	MOVE AWAY (REMIX)/SEXUALITY/7:24 CULTURE CLUB (Virgin/Epic 49-05360)	23	8
29	WHAT HAVE YOU DONE FOR ME LATELY (EXTENDED MIX)/7:00		
200	JANET JACKSON (A&M SP 12167)	30	18
30	VIENNA CALLING (EXTENDED MIX)/7:38 FALCO (A&M SP-12182)	33	4
31	SOMETHING ABOUT YOU (REMIX) LEVEL 42 (Polydor/PolyGrem 883 957-1)	31	8
32	LOVE TAKE OVER (REMIX) FIVE STAR (RCA PW 14324)	35	3
33	I'LL BE ALL YOU EVER NEED TRINERE (Jampecked/Music Specielists JPI-2001)	32	17
34	I LOVE MY RADIO (MIDNIGHT RADIO) TAFFY (Emergency EMDS 6561)	37	5
35	JANE, GET ME OFF THIS CRAZY THING (LATE	37	5
	NIGHT DANCE MIX)/THE JETSONS THE TEE VEE TOONS MASTER MIX (Tee Vee Tunes TVT 5005)	36	6
36	I'LL BE YOUR FRIEND/6:15 PRECIOUS WILSON (Jive/Ariste JD19457)	5 8	2
37	ONE WAY LOVE TKA (Tommy Boy TB-866)	38	9
38	BABY LOVE (EXTENDED VERSION)/6:30 REGINA (Atlentic DMD 939)	41	3
39	ALONE WITHOUT YOU (STREET MIX)/5:10		•
40	KING (Epic/CBS 49-05366) SHADOWS OF YOUR LOVE	39	3
Ă	J.M. SILK (D.J. Internationel D.J. 777) I CAN'T WAIT (TO ROCK THE MIKE)/6:20	43	6
	SPYDER-D (feeturing D.J. DOC) (Profile Pro 7103)	45	4
42	ROCK THE BELLS (ORIGINAL VERSION)/7:11 LL COOL J (Daf Jam/Columbie 44-05349)	28	12
43	SWEETHEART RAINY DAVIS (Supertronics RY013)	46	4
44	ROCK ME AMADEUS/VIENNA CALLING FALCO (A&M SP-12170)	29	17
45	BANG ZOOM LETS GO-GOI		_
46	REAL ROXANNE with HITMAN HOWIE TEE (Select FMS 62269) WHENEVER YOU NEED SOMEBODY (PULL IT OFF	54	2
	MIX)/7:40 O'CHI BROWN (Mercury/PolyGrem 884572-1)	34	10
41	THE BRIDGE/BEAT BITER M.C. SHAN (Bridge 001)) 51	3
48	RUNNING	40	
49	INFORMATION SOCIETY (Tommy Boy TB 868) FIRESTARTER (EXTENDED VERSION)/5:32	48	5
50	TEASE (Epic/CBS 49-05339) ALL PLAYED OUT	47	4
	L.I.F.E. (Dence-Sing DS-802)	50	2
NG	LES CHART IS BASED SOLELY ON ACTUA		ECE
-		-	-

		١	Neeks
		6/7	On Chart
51	I'LL TAKE YOU ON/HUNGRY FOR YOUR LOVE/7:18 HANSON AND DAVIS (Fresh FRE-005X)	56	2
52	JOCK BOX (AMERICA LOVES THE SKINNY BOYS)/ 4:30		
	SKINNY BOYS (Werlock WAR002)	44	8
53	I'M YOUR MAN (CLUB MIX)/6:10 BARRY MANILOW (RCA JD-14330)	DE	BUT
54	I'M NOT GONNA LET (EXTENDED VERSION) COLONEL ABRAMS (MCA 23612)	40	14
55	OH L'AMOUR (RE-MIX)/5:55 ERASURE (Sire/Werner Bros. 0-20471)	62	2
56	UNSELFISH LOVER FULL FORCE (Columbie 44-05333)) 42	12
57	LIVING ON VIDEO (REMIX)/5:30 TRANS-X (Atco/Atlentic DMD 941)	DE	BUT
58	LATOYA/PUT THAT RECORD BACK ON/4:28 JUST ICE (Fresh FRE-003)		11
59	LET'S GO ALL THE WAY (EXTENDED BLIX MIX) SLY FOX (Capitol V-15222)) 49	14
60	STYLE (PETER GUNN THEME)/5:12 GRANDMASTER FLASH (Elaktra ED 5134)	60	9
61	NEVER AS GOOD AS THE FIRST TIME SADE (Portrait/CBS 4R9-05375)) 61	6
62	DO FRIES GO WITH THAT SHAKE/10:15 GEORGE CLINTON (Cepitol V-15219)) 55	11
63	STATE OF THE HEART (DUB MIX)/14:15 PHILIP BAILEY (Columbia 44-05372) 57	7
64	THE DREAM TEAM IS IN THE HOUSE/5:07 L.A. DREAM TEAM (MCA 23627)) 64	35
65	HARLEM SHUFFLE (REMIX) ROLLING STONES (Rolling Stones/Columbie ZSS 17945)) 59	11
66	HIT THAT PERFECT BEAT BRONSKI BEAT (MCA 23605) 67	14
67	SHELL SHOCK NEW ORDER (A&M SP 12174)) 66	11
68	SATURDAY LOVE (REMIX) CHERRELLE with ALEXANDER O'NEAL (Tebu/CBS 4Z9-05332)) 63	20
69	HIGH HORSE (REMIX) EVELYN "CHAMPAGNE" KING (RCA PW-14309)	65	12
70	I GET OFF ON YOU/FREAKY LOVER (EXTENDED MIX)		
71	THE ROSE BROTHERS (Muscla Shoels Records 3001)) 68	7
	WHAT'S MISSING (REMIX) ALEXANDER O'NEAL (Tebu/CBS 4Z9-05361)) 69	7
72	WE DON'T HAVE TO TAKE OUR CLOTHES OFF (DANCE REMIX)/5:45 JERMAINE STEWART (Ariste AD1-0423) 72	10
73	TAKE ME HOME/6:10		
74	PHIL COLLINS (Atlentic 0-86821) LOVE'S ON FIRE (EXTENDED VERSION)/6:01		7
75	ALEEM featuring LEROY BURGESS (Atlentic DMD 924) DON'T YOU WANT MY LOVE		12
	NICOLE (Portreit/CBS 4R9-05331)	75	15

THE CASH BOX TOP 75 12" SINGLES CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

New 12" Releases	MOST ACTIVE	CLUB PICK
SPARKS (Curb MCA-23640) Music That You Can Dance To (club mix) (6:29) (Ron Mael-Russell Mael) (Avenue Louise/ASCAP) (Producers: Ron Mael-Russell Mael)		"Living On Video" — Trans-X —
BERLIN (Columbia 2369) Take My Breath Away (Love Theme From Top Gun) (4:13) (Moroder-Whitlock) (GMPC/Famous Music/ASCAP) (Producer: Giorgio Moroder)		(Atco/Atlantic) D.J. Ron Miller Club: Metro Location: Los Angeles
HUMPE-HUMPE (Warner Bros. A-2498) Yama-Ha (imported remix) (5:14) (Humpe) (Warner Bros. Music/ASCAP) (Producer: Roma Baron)		Comments: "This 12" works great on the dance
ROCKWELL (Motown 67544) Carme (7:05) (Rockwell) (Jobete Music/ASCAP) (Producers: Rockwell-Kerry Ashby)		floor. The record makes a great bridge for all music formats. A good crossover record and a great dub."
THE GAP BAND (Total Experience TED-1-2636-DJ) Automatic Brein (club mix) (7:40) (C. Wilson-R. Wilson-Walker-Young-Williams) (Temp Co./BM() (Producers: Lonnie Simmons-Charlie Wilson)	My Adidas — Run D.M.C. — (Profile)	RETAILER'S PICK
SHIRLEY MURDOCK (Elektra ED 5142) Truth Or Dare (3:55) (Jackson-Murdock-Troutman) (Troutman Music/Saja Music/ BMI) (Producer: Roger Troutman)	STRONG ACTIVITY	"Nobody's Business" — Billie — (Fleetwood)
MICHELLE GOULET (Island DMD 943) Stop & Think (5:49) (O'Conner-Cox-Purse-Mace) (O'Conner Songs/ASCAP/ Michael O'Conner Music/EMAI) (Producer: Jim White)	Headlines — Midnight Star — (Solar/ Elektra)	Store: 12" Dance Records Manager: Wresch Dawidjian Location: Washington D.C.
MANTRONIX (Sleeping Bag SLX-0018X) Bassline (club mix) (6:00) (Mantronik/MC Tee) (Beach House/ASCAP) (Producer: Mantronix)	Rumors/Vicious Rumors — Timex Social Club — (Jay) I Wanna Be A Cowboy — Boys Don't	Comments: "A fabulous record. It's strong in the clubs due to the piercing vocals and
STACEY Q (On The Spot NRS 116) Two Of Hearts (dance mix) (6:00) (Mitchell-Gatlin-Green) (On The Note Pub./ BMI-Tim Green Music/ASCAP) (Producers: Jon St. James-Jeff C. Fishman)	Dry — (Profile) 1'il Be Your Friend — Precious Wilson — (Arista)	great mix. A big underground record. Sales have been great. In fact, one of my biggest selling records ever!"

BLACK MUSIC IS

BM

BMI THE WORLD'S LARGEST PERFORMING RIGHTS ORGANIZATION NEW YORK 212-586-2000 NASHVILLE 615-259-3625 LOS ANGELES 213-465-2111



ON JAZZ

Lee Jeske, New York

WAY OUT WEST — You say you want to hit a jazz festival this summer but you're afraid of being blown to bits *en route* to the European extravaganzas? Fear not — point your nose westward (or eastward, depending on whether or not you're currently westward).

The 10th annual Telluride Festival brings jazz to the mountains of Colorado, July 18-20. Already lined up are the **Crusaders, Dave Grusin,** Al DiMeola, Ramsey Lewis, Les McCann, the NevIlle Brothers, Dianne Reeves, Lee Ritenour, Billy Childs, the Morning Star Band, the Reed Family, and **Congueros del Alma**. For info on tickets, accommodations, transportation and the like, call (800) 525-3455. Leave your skis at home.

If you like it up there in the American Alps, just stick around an extra week and mosey from Telluride to Winter Park, Colorado, for, yes, the second annual Winter Park Jazz Festival, July 26 & 27. Scheduled there are Rob Mullins, John Blake, Special EFX, Tom Grant, Stanley Clarke, Skywalk, Wynton Marsalis, Rare Silk, Larry Carlton and a group of Windham Hill-ers (Darol Anger, Mike Marshall, Barbara Higble, Michael Manring and Andy Narell). For the lowdown, call (303) 691-6000.



THAT'S DOCTOR DR. TAYLOR — Billy Taylor (1) here receives an honorary doctor of fine arts degree from David C. Knapp, president of the University of Massachusetts/Amherst, in recognition of the pianist's significant contributions to the arts.

Then, if you aren't over-musicked or sick of the thin air, just head up and over, to Mt. Hood, Oregon, for the fifth annual Mt. Hood Eestival of lazz August 2

Hood Festival of Jazz, August 2 & 3. There you'll find Ella Fitzgerald, Oscar Peterson, Sadao Watanabe, Yellowjackets, Dave Brubeck, Stan Getz, Dizzy Gillespie, Michael Franks, McCoy Tyner and Robert Cray. Their number is (503) 665-1131.

After that you can skip a couple of weeks before heading south to the 20th annual Berkeley Jazz Festival, August 29-31. You'll be in good company — also in attendance will be **Sarah Vaughan, Sonny Rollins, Ahmad Jamal, Tania Maria**, the **Leaders, Pete Escovedo** and Rare Silk. A call to (415) 642-7477 will fill in the details.

BOPPING AROUND — The jazz tours are humming: **Will Ackerman**, **Michael Hedges** and **Shadowfax**, billed as "Windham Hill — The Summer Concerts" — celebrate that label's 10th anniversary by hitting large-scale venues throughout the U.S., beginning June 15; **Spyro Gyra**, in support of their new "Breakout" LP, are already on a busy slate of U.S. onenighters, as are **Azymuth**, **Paquito D'Rivera**, and the **Manhattan Transfer**

... The National Academy of Jazz has picked up a sponsor: Anheuser-Busch ... OAO/Celluloid has just released, from the Douglas Records catalogue, a pair of important 1963 **Eric Dolphy** LPs: "Conversations" and "Iron Man"... **Frank Foster** has taken over the helm of the Count Basie Orchestra from **Thad Jones** — another good choice if you ask me

. . Speaking of Basie, Junior High School 72 in Jamaica, Queens is now the Catherine and Count Basie Junior High School ... Dave Pell and Roy Harte are now in the process of leasing and/or selling the 70 LPs that made up the catalogues of Pacific Jazz and Nocturne - important west coast jazz labels of yesteryear . . . Newark's WBGO-FM - the New York area's jazz radio home - is the highest rated public radio station in the land . . . Island Records has signed the Lounge Lizards - "Big Heart," out in early summer, is the first release . . . The Hunchback of Notre Dame — a musical, based on the Hugo book, of course, with music by Butch Morris — is currently playing at New York's Washington Square Church . . . Rob McDonnell & The Boss Brass — that Canadian big band powerhouse - makes a rare stateside visit, when they pull in at North Hollywood's Donte's, June 16-21; last time they were there you couldn't get near the place . . . Max Roach's percussion ensemble, M'Boom, makes their own rare U.S. appearance when they settle down at New York's S.O.B.'s, June 25 & 26 ... Pepsico Summerfare, which brings arts of all sorts to Westchester County, is offering a free, late-night jazz series: look for Steve Kuhn (7/12), Harvie Swartz (7/19), Leroy Jenkins and Sting (7/26), and Chico Freeman (8/2) . . . New York's Symphony Space hosts a pair of upcoming jazz concerts: the Barry Harris Jazz Ensemble (6/ 13) and the **Bob Mintzer Big Band** (6/20) . . . Hey, remember all that fuss about the Brooklyn Bridge a couple of years ago? Well, it's still there - the bridge, not the fuss - and in the anchorage on the Brooklyn side there will be a quartet of June jazz concerts: Thulani Davis/Joseph Jarman (6/8), Oliver Lake & Blue Star/Marion Brandis, Myra Melford, Leroy Jenkins (6/15), David Peaston/Geri Allen (6/22) and Lester Bowie's Brass Fantasy (6/29).

100 40		f		LBUMS		
* AVAILABLE ON COMPACT DISC	~	-			-	
	w	leeks			w	eeks
	6/7 C	On				0n
LOVE WILL FOLLOW	0// 0	mart	0	DA-DA	011 0	inari
GEORGE HOWARD (TBA-TB 210)	1	13	6	ARTHUR BLYTHE		
2 MAGIC TOUCH *			0.0	(Columbia FC 40237)	24	5
STANLEY JORDAN (Blue Note BT 85101)	2	66	23	WINDHAM HILL RECORDS SAMPLER '86		
3 SONG X 🛨				*		
PAT METHENY/ORNETTE COLEMAN		-	24	(Windham Hill/A&M WH-1048) DOUBLE TAKE	18	11
(Geffen/Warner Bros. GHS 24096) 4 SCHUUR THING ★	3	7	24	FREDDIE HUBBARD/WOODY SHAW		
DIANE SCHUUR (GRP-1022)	4	29		(Blue Note BT 85121)	22	9
5 THE CHICK COREA ELEKTRIC BAND ★			25	BOB JAMES/DAVID SANBORN		
(GRP-A-1026)	5	11		(Warner Bros 25393)	DEB	ит
6 LYLE MAYS			26	ROAD HOUSE SYMPHONY		
(Geffen/Warner Bros. GHS 24097) 7 FLOPPY DISK	7	7		HANK CRAWFORD		
KIRK WHALUM (Columbia FC 40221)	6	18		(Milestone M-9140)	26	15
8 ANOTHER PLACE *			22	SCOTT COSSU with EUGENE		
HIROSHIMA (Epic BFE 39938) CLOSER TO THE	8	32		FRIESEN (Windham Hill/A&M WH-		
CLOSER TO THE SOURCE					29	3
DIZZY GILLESPIE (Atlantic 81646-1)	10	7	28	CHET ATKINS (Columbia FC 40256)	30	3
BOSSITER ROAD			29	DECEMBER *		•
AHMAD JAMAL (Atlantic 81645-1) 11 BLACK CODES (From The	11	9		GEORGE WINSTON		
Underground) ★`			30	(Windham Hill/A&M WH-1025) ON THE COOL SIDE ★	28	84
WYNTON MARSALIS (Columbia FC 40009)	9	36		BEN SIDRAN (Magenta/Windham Hill		
12 THE BOHEMIANS	Ŭ		31	MA 0204) DESIGNATED HITTER	25	8
SKYWALK (Zebra/MCA ZEB 5715)	12	11		DAMON RENTIE (TBA TB 212)	31	6
13 PARKER'S MOOD SADAO WATANABE LIVE AT			32	NITE STREET		
BRAVAS CLUB '85 (Elektra 60475)	13	13	33	ROB MULLINS (RMC 1006) RIGHT ON THE MONEY	DEB	UT
14 ALONE/BUT NEVER				CABO FRIO (Zebra/MCA ZEB 5685)	33	17
ALONE LARRY CARLTON (MCA 5689)	14	12	34	A HOUSE FULL OF LOVE/ MUSIC FROM THE BILL		
15 THIS SIDE UP *	1-4			COSBY SHOW		
DAVID BENOIT	10			GROVER WASHINGTON JR./		
(Spindle Top STP 104) 16 CELEBRATE	16	17		VARIOUS ARTISTS (Columbia FC-40270)	34	14
PERRI (Zebra/MCA ZEB 5684)	15	18	35	EXPLOSION		
				PAQUITO D'RIVERA (Columbia FC 40156)	27	17
JOHN SCOFIELD (Gramavision 18-8508)	19	13	36	BREAKTHROUGH	21	"
18 DIALECTS				EDDIE DANIELS (GRP-A-1024)	32	10
JOE ZAWINUL (Columbia FC-40081) KEEP YOU SATISFIED	17	14	37	HARLEQUIN ★ DAVE GRUSIN & LEE RITENOUR		
NANCY WILSON				(GRP 1015)	37	62
(Columbia FC 40330)	21	5	38	ACOUSTICITY		
20 INTRODUCING JONATHAN BUTLER ★				DAVID GRISMAN (Zebra/Acoustic ZEA 6153)	38	21
(Jive/Arista JL8-8408)	20	10	39	VOCALESE *		
SEVEN STANDARDS 1985, VOLUME II				THE MANHATTAN TRANSFER (Atlantic 81266-1)	20	AE
ANTHONY BRAXTON (Magenta/			40	GRP LIVE IN SESSION *	39	45
Windham Hill MA-0205)	23	6		(GRP-1023)	40	20

ACTUAL PIECES SOLD AT RETAIL STORES.

FEATURE PICKS

LIVE: MARDI GRAS IN MONTREUX — The Dirty Dozen Brass Band — Rounder 2052 — Producers: Quint Davis, the Dirty Dozen Brass Band

To capture the high-stepping, fun-loving, butt-shaking qualities of the Dirty Dozen Brass Band — one of the most enjoyable live acts in jazz — is no easy task, but this live LP does it beautifully. If this whirligig of a brass band doesn't get your feet to tapping, your fingers to snapping, and your face to smiling, go for a checkup. Not many bands can play tunes by Professor Longhair and Thelonious Monk with equal panache. "Mardi Gras In Montreux" indeed.

POINT OF VIEW — Cassandra Wilson — JMT 860004 (dist. by PolyGram Special Imports) — Producers: Steve Coleman, Stefan F. Winter

It's always refreshing to hear a jazz vocalist with a different point of view. Cassandra Wilson has a husky, pliable voice and she uses it here in a bright, contemporary context — ably blending in with a brisk quintet featuring the fine solo voices of Steve Coleman's alto, Grachan Moncur III's trombone and Jean-Paul Bourelly's guitar.

BUMP THE RENAISSANCE — Robert Previte Quintet — Sound Aspects SAS 008 — (dist. by PolyGram Special Imports) — Producer: Robert Previte

An impressive debut LP from a leader and composer who deserves attention. Drummer Previte displays an excellent sense of jazz composition — the pieces sound written — and he has either tailored the pieces for the players or found exactly the right musicians to get across his fresh, modern approach — sort of like 1986 "cool jazz." Lenny Picket, Tom Varner, Richard Shulman and David Hofstra round out this intriguing ensemble.

DOUBLE VISION — Bob James/David Sanborn — Warner Bros. 25393-1 — Producer: Tommy LiPuma

This LP marks Bob James' debut on Warner Bros., where he finds himself a labelmate with fellow fusion superstar David Sanborn. Fans of the two won't be disappointed with this effort — a typically funky/pretty fusion package that finds the gentlemen in the company of Marcus Miller, Steve Gadd, Paul Milton Jackson Jr., Paulinho Da Costa, and, in cameo spots, Eric Gale and Al Jarreau.

Black Music Month

Majors: Black Music Alive And Well And Doing Better Than Ever

By Paul Iorio

NEW YORK — A survey of executives at the major record labels indicates that black music is alive and well and perhaps healthier than it has ever been. With Prince's "Parade" (Paisley Park/Warner Bros.) in the stores, Epic preparing to release the new Michael Jackson album in September, and Motown readying Lionel Richie's new album, the labels have every reason to be optimistic about the state of black music.

Still, there is much talk about a fragmentaion of the black audience into Quiet Storm and Deep Funk factions. Though groups like The Force MDs (Tommy Boy/ Warner Bros.) have been able to bridge that gap somewhat, there still exists a polarity in the black audience and a hunger by black artists to cross over to the pop charts.

Prince's success represents an exceptional example of a black music act crossing over to the top of the pop charts. "Prince is pretty much an across-theboard crossover act," says Tom Draper, vice president of black music marketing for Warner Bros. "Our thrust (with him) has been across the board." But the success on the pop chart of a handful of black acts still does not obscure the divisions in B/C music itself.

"In direct trends with radio, I see black radio as being divided between the Quiet Storm format and your funk music," says Ronnie Jones, vice-president of black music promotion at Capitoi Records. "You've got quiet storm format stations that will not play rap or funk oriented music. As an example, we won't be able to get George Clinton played on those radio stations. We won't be able to get a Boogie Boys played on Quiet Storm format stations."

Some see this division as healthy. "There's obviously a distinction between the two formats and I think that's all very healthy," says Draper. "If you look at



Prince

consumer taste, it's pretty eclectic and runs the gamut across the board. I think there's room for a Quiet Storm format and I think there's room for a format that involves more street music. It's a very healthy sign that radio is attempting to reach all the parts of the marketplace."

Most agree that — as popular as Quiet Storm artists like Luther Vandross and Cherrelle are — rap music is more popular than ever. Run DMC's "King Of Rock"

<image>

Five Star

ince

(Profile) LP is but a stone's throw from platinum and their new album, "Raising Hell," is the first rap album to ship gold. CBS's Def Jam label has had great success with LL Cool J whose album "Radio" has spent 20 weeks in the CB B/ C Top 20 and, according to CBS, is expected to go platinum. "LL Cool J was a Def Jam discovery," says Larkin Arnold, senior vice-president of CBS Records, "and those people are very, very close to the street."

"But I don't see (CBS) emphasizing, as we've never really done, any one particular kind of music," says Larkin. "I hope and feel that we'll continue to try to provide any type of music that's acceptable and desirable by the public. We try to cover the gamut. From The Wrecking Crew to Gregory Hines, from Def Jam to Johnny Mathis is a good example of what we're trying to do."

Other labels are in one way or another responding to the success CBS has had with Def Jam and Warner Bros. has had with Tommy Boy. "We discussed the possibility of starting up a new label that would have those kinds of artists on it but it hasn't gone further up to be discussed by the chairman of the board or the board of directors. But it has been discussed," says Jones.

PolyGram's vice president of promotion/artist relations Leroy Little, though, asserts that "rap and funk are already integrated into the labels we have in house." (PolyGram's roster includes Kurtis Blow, an original rapper.) RCA A&R director Tony Wells says that "rap is much more accepted today. It just happens to be in again at pop retail and pop radio. That's the vogue right now and everyone wants to capture that and be successful with it."

MCA's new entry in the rap realm is a Los Angeles band called the LA Dream Team and their first single is "Nursery

Rhyme." "We're making inroads right now into rap," says MCA A&R director Louil Silas, Jr. MCA's black roster is currently topped by Patti LaBelle's "Winner In You" LP which Silas says, "we've only begun to scratch the surface of." But MCA is also expecting big things from Gladys Knight and The Pips (who it recently signed) and from the soundtrack from the film *Running Scared* which Silas says he thinks "will be bigger than *Beverly Hills Cop* soundtrack." Silas also expects three new MCA acts — Body, Robert Brookins, and Giorgio — to hit big across all formats when they release their albums later this summer. "We try to have something on an album for every format," he says.

At Tommy Boy/Warner Bros., their biggest success has been with the Force MDs' "Chillin'." "Tommy Boy/Warner Bros. will continue to develop (emerging) acts until they reach a certain level in sales or just until we feel they're ready to move on as album artists. At that point we'll sit down and discuss it or make a mutual decision as to whether they'll continue with Tommy or go to Warner," said Draper.

In all sectors of the music industry, the outlook for black music is unusually bright. Capitol's Ronnie Jones sums up the prevailing attitude: "We're really going after the marketplace to increase our share and we want to be as bullish as we possibly can."



Stephanie Mills



Patti LaBelle

Black Music Month

Reissues Keep The Jazz Masters Alive

By Lee Jeske

NEW YORK — This could be a banner year for Charles Mingus. Although the great bassist/composer/leader died in early 1979, it's likely that his music will be available — freshly-minted — on four major labels before year's end. Atlantic, MCA (via Impulse), RCA and Columbia are rich in Mingus holdings, and they are all talking about the possibility of a Charles Mingus reissue or two in 1986. And Mingus is not the only one: Sonny Rollins, Duke Ellington, Coleman Hawkins and several others are likely to be the subject of multiple reissues from multiple labels before the dawn of 1987.

This is, of course, good news: Good news, because these, and many, many others, are monumental musicians who made a remarkable number of magnificent recordings; Good news because, one year ago at this time, three of the major labels — MCA, RCA, and W/E/A — had virtually no active jazz programs. Now all six of the majors have jazz divisions, and all six are digging into their vaults for items to reissue or, in some cases, issue for the first time. There is, of course, an irony here: most jazz musicians shunted from label to label due to poor sales. Yet those albums continue to sell - 20, 30, 40 years after they were recorded - every time they're dusted off for reissue (an interesting montage could be made of the numerous issues, many with changing covers, of certain jazz LPs). Here, in no particular order, is what we can expect from the major labels - in terms of reissued or previously-unissued jazz albums - before the end of the year:

MCA. MCA, whose holdings include the catalogues of Impulse, Decca, Argo/ Cadet and Chess, will begin an Impulse reissue program at the end of June. First up - with simultaneous release in LP, cassette, and CD - are Impulse reissues from Charles Mingus, Sonny Rollins, John Coltrane, John Coltrane/Johnny Hartman, Duke Ellington/Coleman Hawkins, Benny Carter, Gil Evans, Count Basie, Art Blakey, Ahmad Jamal, Oliver Nelson and Quincy Jones. October will see another set of Impulse reissues, with reissues from the Decca vaults due in the winter. Impulse, which used to bill itself with "The New Age of Jazz is on Impulse," has large amounts of '60s avant-garde jazz and it will be interesting to see how much of it holds up in this conservative era.

RCA. RCA will revive the Bluebird imprint for reissues beginning this fall. Most of the reissues will be available as two-record sets, and although definite titles were not yet available, the first batch of Bluebirds is likely to include issues by at least some of the following: Charles Mingus, Coleman Hawkins, Bunny Berigan, Louis Armstrong, Sonny Rollins and Duke Ellington (with the possibility of an Ellington boxed set). RCA also promises to continue a Bluebird reissue series of some years ago, which began complete chronological issues of the likes of Fats Waller and Tommy Dorsey (several of the series were completed). **PolyGram.** PolyGram has led the way

PolyGram. PolyGram has led the way in reissues for several years already: putting out massive amounts of reissues from such catalogues as Verve, Emarcy, MGM and MPS, including several comprehensive boxed sets. In the works for



Charles Mingus



Duke Ellington

the fall are, albumwise, "The Complete Keynote Collection," a 21-record boxed set documenting everything recorded by that early independent label (including important recordings of Lester Young, Coleman Hawkins, Cozy Cole, Charlie Shavers and Lennie Tristano), and double-LP reissues of Ella Fitzgerald's "Irving Berlin Songbook" and Dinah Washington's "Bessie Smith Songbook." "It's a CD world," says PolyGram's Rich Sidel, and the label will be introducing its "Alpha Plus" CD series in the fall — jazz reissues, all with extra tracks, of sessions by, among others, Rahsaan Roland Kirk, Max Roach and Milt Jackson — and will issue several CDs by artists not yet represented in the new medium: artists like Anita O'Day, Tal Farlow and Lee Konitz.

Atlantic. Atlantic's big project for the fall is "Atlantic Jazz," an 18-record set which will be available as a boxed set and as single or double albums — surveying the history of jazz at Atlantic, which has rich holdings of such artists as Charles Mingus, Rahsaan Roland Kirk, Ornette Coleman, Duke Ellington (including a couple of albums worth of unissued material), the Modern Jazz Quartet, Shorty Rogers and Ray Charles. In addition, September will see the release of six new reissues in the Jazzlore series: albums by Phil Woods, Ornette Coleman, Charles Mingus, John Lewis/Svend Asmussen, Phineas Newborn Jr., and Jimmy Witherspoor/Ben Webster. Blue Note. Blue Note, of course, holds down the jazz fort at the Capitol labels, and it will continue to merrily release vast amounts of reissued and previouslyunissued jazz. Mid-July will see the release of previously-unreleased sessions by Leo Parker, Stanley Turrentine, Horace Parlan, John Patton, Lou Donaldson, and Sam Rivers, with an October set of reissues to include albums by Jimmy Smith, Grant Green, Ike Quebec, Duke Pearson, Lou Donaldson, Stanley Turren-(continued on page 46)



Sonny Rollins

EEK AFTER WEEK WE WIN!

E/P/A HAS THE LARGEST CHART SHARE THIS WEEK-AND EVERY WEEK IN 1986!

> THE S.O.S. BAND CHERRELLE SADE ALEXANDER O'NEAL TEASE TEENA MARIE JUICY MTUME KRYSTOL NICOLE PHYLLIS NELSON LUTHER VANDROSS

"SANDS OF TIME" "HIGH PRIORITY" "PROMISE" "ALEXANDER O'NEAL" "TEASE" "EMERALD CITY" "IT TAKES TWO" "THEATER OF THE MIND" "PASSION FROM A WOMAN" "WHAT ABOUT ME?" "I LIKE YOU" "THE NIGHT I FELL IN LOVE" FE 40362

FR 40015

FZ 40236

What About Me

like

LUTHER VANDR

E/P/A URBANITES. IN STEP WITH TOMORROW.

ARB

Teena Marie

F2 40094

FR 40263

3933

Whatever Label You Give It, Black Radio Is Thriving

By Peter Berk

LOS ANGELES — When they're relegated to cartons and envelopes, labels are just fine. When they're artificially attached to styles, trends or people, that's when the trouble begins. One of the predominant labels being employed within the music industry right now, for example, is "urban contemporary," a term applied to what is supposedly a wildly revolutionary and amazingly bold format concept for black radio.

In actuality, though, many in the field see "urban" as no more than a very slightly altered incarnation of the standard B/C or R&B format. The changes, in fact, are widely considered to be purely cosmetic and the term itself no more or less accurate or all-encompassing than any of the original ones slapped onto black radio programming. The increasing use of the "urban" label, it would appear, may have less to do with the emergence of some radical new format than it does with the effort to stop branding music as being either "black" or "white."

While those who've cringed at the blatant color barriers in music terminology may find this apparent rejection of racial categorization a positive move, they should be warned there's a bit more to it than that. According to many of the people who should know, formats are often deemed to be "urban contemporary" in order to combat the ongoing ignorance (and perhaps prejudice) which station sales people come up against frequently when trying to sell advertising time. It would appear, in other words, that more than a few advertisers still have a problem dealing with the thought of a *black* station with (for the most part) a *black* audience.

There are those, however, who nevertheless maintain there *is* a significant inherent difference between the "urban contemporary" and "black contemporary" formats, feeling it comes down to far more than a question of semantics. Certainly, it seems "urban" stations on the whole do tend to lean more toward playing crossover material. Yet, that, of course, still doesn't necessarily mean they've lost sight of black radio's basic original concept; to showcase the best music by the best black artists, know the market and remain open to quality work from other musical sources.

Is "urban" merely a new name for an old radio format, or is it a daring recent phenomenon in the world of black radio, then? Predictably, there isn't one definitive answer to be found, only interesting observations from experts working for diverse black stations around the country. Each station calling itself "urban," after all, has adapted the label for its own unique reasons, some to usher in a format change, some to appease stubborn advertisers.

In any case, there is *no* disagreement within the industry that black radio (and black music in general) is flourishing like never before these days. The executives feel this way, and the national Abritron ratings prove them out, with black stations particularly strong in such key cities as New York, Memphis, Chicago, Philadelphia and Washington. In an effort to gauge the definition and role of "urban" radio, as well as the overall health of black music, *Cash Box* spoke to program and music directors from several of the leading black radio stations. Here are some of their comments:

L.D. McCollum, assistant music director, XHRM-FM, San Diego: "Back east, a couple of years ago, they came up with the term 'urban contemporary' to give black music radio stations a better label for advertising purposes. There's really no difference in the formats, though. In the beginning, the 'urban' stations did offer more crossover material than black stations had in the past, but not so much today. They would play cuts from people like Madonna and Wham!, songs from the pop Top 40, but we're not sharing as much of an audience now since the black music itself is so much more popular than ever before. A year or so ago, we were looking to some of the CHR stations to see what they were playing, and now that's entirely turned around; they're looking at us and locking into our playlists . . . (Black radio and black music) are very, very healthy right now, stronger than ever before, think. And it shows in the Arbitrons all over the country."

James Alexander, program director, WJLB-FM, Detroit: "Whether it's called 'black contemporary' or 'urban contemporary,' I think both play basically the same music. I do, though, without a doubt



Kool & The Gang



Run D.M.C.

consider this station to be 'black contemporary,' because I do distinguish the difference, at least to some extent, so far as commitment to one's audience is concerned. We are very committed to our audience, and there's a degree of involvement with public and community affairs which 'urban' stations may not always offer. The B/C stations often are more oriented toward those things, but I also think the 'urban' format is very strong. And a lot of the stations that call themselves 'urban' do it for various reasons. Many of them do actually have the commitment of a B/C station, but for reasons known to them are afraid to say the word 'black.' We are not ... I think black radio in general is extremely healthy right now, when its programmed right. If the content equals the presentation, and both are great, then there should be no problem . . Only the people listening can decide, and any smartly-run station will research its audience carefully."

Bernie Miller, program director, WLUM-FM, Milwaukee: "I think 'urban' more or less denotes the area you cover, and that you have to gear your station toward that group. The main goal, of course, is to always satisfy that core audience and, for us, that sometimes means playing some of the pop songs our listeners might like on CHR, while of course playing the best black product. That way, you'll not only appeal to black, but also to white listeners ... This is an ideal time for our station, in fact, and everywhere that there is qualitative research done, black radio has

qualitative research done, black radio has surpassed all expectations. I think that's because it offers such an earthy sound. If anything, I regard black music as being like the heartbeat of the world."

Jay Michaels, music director, WMJQ-FM, Houston: "We, like many other black radio stations, call ourselves 'urban' for advertising and sales related reasons. That, for some people, is more comforting. But we are, plain and simple, a black station. 'Urban' may be the term these days, and we've adopted it, but we play very few crossover tracks. On the other hand, if a white artist has something that sounds right for us, something that's funky enough, we will play it ... I think black music on radio is at its highest peak right now. I'm really happy to see that a lot of CHR stations are playing so much music by black artists, especially in this market. I guess they really have no choice, though, since we're number one A lot of stations don't hesitate now to jump on a black record and that's a real prominent trend across the country. I'm very glad a lot of the pop stations have become so aggressive in that sense . . . I think we're one of the more successful black stations in the country, and have stayed number one for so long, because we give our listeners what they want - we just play the best music, we have a lot of fun, and we're really into the streets."

Jeff Wyati, program director, KPWR-FM, Los Angeles: "I think that there's a tremendous difference between black radio and 'urban contemporary,' and I don't think it's just a matter of semantics. I think that 'urban' started as a sales term, but has evolved into a format that offers basically top-40 packaging and slick presentation, which black radio doesn't usually have. It's run on the basis of good competitive mass appeal. It's not a format that has given itself up to say, 'all we want is the black audience, that's all we care about, and so we're going to talk about black issues and nothing else.' That's black radio, and entirely different from 'urban.' WJLB in Detroit is an 'urban contemporary' radio station. Listen to WDIA in Memphis and tell me it's also 'urban.' No way."

Dean Rufus, program director, WDMT-FM, Cleveland: "I think an 'urban' radio station is a black radio station, but maybe geared a little more toward the masses. (continued on page 46)



Cherrelle

SUMMERTIME AND THE MUSIC

IS SMOKING...



COLUMBIA RECORDS **SALUTES BLACK MUSIC MONTH!** PAULI CARMAN DIAL MY NUMBER LISA LISA AND CULT JAM WITH FULL FORCE JUICE FC 40307 FC 4033 NANCY WILSON THU YTH R L JOHNN KEMP = FULL OF LOVE KEEP YOU SATISFIED FC 4023

AND WATCH FOR: GREGORY ABBOTT ROY AYERS BEASTIE BOYS* RAY CHARLES ANDRÉ CYMONE D TRAIN DAVINA EARTH, WIND & FIRE HERBIE HANCOCK DONALD HARRISON/TERENCE BLANCHARD ISAAC HAYES REBBIE JACKSON KENT JORDAN JUNKYARD BAND* RONNIE LAWS RAMSEY LEWIS THE MANHATTANS- BRANFORD MARSALIS WYNTON MARSALIS JOHNNY MATHIS MISSION CINDY MIZELLE EDDIE MURPHY NEW KIDS ON THE BLOCK PROCESS AND THE DOO RAGS WAYNE SHORTER CARL SMITH SONYA SURFACE THIRD WORLD MAURICE WHITE DENIECE WILLIAMS BILL WITHERS

Crossover Still The Key To Retail Success

By Stephen Padgett

LOS ANGELES — The impact of black music is being felt by retailers in degrees comparable to the impact it had in the sixties' heyday of the Motown sound. This bullish estimate emerged as *Cash Box* surveyed a sample of America's top retailers.

There has been, in some retailer's estimates, a significant upturn in the power of black music at the cash register. In recent years the top slots on most sales reports have been reserved for black acts. Half of the Top 10 for some retailers is dominated by black artists. Whitney Houston, Patti LaBelle, Janet Jackson, Run DMC, Whodini and Billy Ocean are among the acts most often cited as responsible for the current surge.

Crossover. That is the word upon most lips. "The importance of black music is based on what's happened with black crossover," stated David Lieberman, president of Lieberman Enterprises, the giant rack. Most retailers have responded to the mass appeal of black music by doing away with segregated sections for pop, soul and rock. Now, there is generally just one section in these stores into which goes all popular music.

Radio has played an important part in the return of black music into the American mainstream. With black acts contributing 30 percent (and more) to the playlists of most CHR stations and the emergence of "urban" formats that appeal to whites and blacks alike, black music is gaining an ever-increasing share of radio exposure.

The mass market, mass appeal approach that these black artists are taking is resulting in a truly color blind consumer. "I'll tell you," said Bob Delanoy, Southern California/Hawaii regional manager for Tower Records, "If it's a Top 40 record, everybody buys it." Ned Berndt, president of Q Records in South Florida, agreed, "I think that what you're dealing





RAISING HELL — Run-DMC (Profile) and Aerosmith have joined forces for Run-DMC's new album "Raising Hell." Pictured (I-r): Steve Tyler (Aerosmith), D.M.C., Jam Master Jay, Run and Joe Perry (Aerosmith).

Ready For The World

Whitney Houston

with is, if you've got a pop hit record like 'Walk This Way' for Run DMC, then it really doesn't make any difference what color the skin is. If they like the record, they'll buy it."

What has begun to happen, say some retailers, is that the black crossover hit determines the success of their business. The trend started with Michael Jackson and continued with Lionel Richie, Prince and now Whitney Houston. "Black music is carrying the load," according to Bob Varcho, music buyer for Camelot music based in North Canton, OH.

Following are selected comments of retailers as they spoke with Cash Box last week in response to a range of questions: Has the impact at retail of black music

changed in the recent past?

Susan Thom, director of advertising, Harmony House, Detroit, MI — "Well, we're selling a lot of it right now. You know, in Detroit we sell a lot of it anyway. But, we still see a lot of really strong sales in black music. Whitney Houston has been the hottest album for us so far this year. For the first five months of '86 Whitney Houston has been even over Van Halen."

Houston has been even over Van Halen." **Bob Delanoy**, Tower Records, Los Angeles, CA — "I'd say that the business has been in that transition (increased impact of black music) since about the late '70s."

John Unger, Jr., general manager, Laury's Discount Records, Des Plaines, IL — "I would say in the last few years there's just been pretty much a disappearance of the category. It's not 'black' music and 'pop' music (as separate categories) now."

Anita Ortiz, purchasing manager, Licorice Pizza, Los Angeles, CA — "Yes, we have. We've noticed it especially in the crossover artists, in your Whitney Houstons, Janet Jacksons and Patti LaBelles. Out of our Top 10 alone, four are crossover artists."

David Lieberman, president, Lieberman Enterprises, Minneapolis, MN — "Our consumers are getting exposed to black music through crossover. Obviously, our No. 1 album is Whitney Houston. The movement of black music . . . towards more ballads, towards more, really, an updated version of what went down in the sixties, is what is important as far as our segment is concerned. Which is really great, because there's such a wellspring of musical talent in the black musical community, and our consumer is really

being more broadly exposed." Bob Varcho, music buyer, Camelot Music, North Canton, OH — "Black music is carrying the day right now. Oh, it's incredible. Our top four records this week are all black. Whitney Houston, Janet Jackson, Run DMC — which is just exploding — and Patti LaBelle. And beyond that, in the Top 15, we've got Whodini, Billy Ocean, Fat Boys and S.O.S. Band. So, half of our Top 15 is black music."

Has the impact of black music altered your marketing strategies, buying patterns or store operations?

John Unger, Jr. — "Not really. For about the last eight years we have done away with a separate rock section and soul section and incorporated them into one pop music section. We broke down those barriers a long time ago. We just promote (black music) as pop product."

David Blaine, vice president/general manager, Waxie Maxie Quality Music, Washington, D.C. — "Well, we play a lot of it. We also do a tremendous amount of disc jockey business, which helps us by word of mouth. And we have major section identifications with key items highlighted."

Anita Ortiz — "Yeah. Like I mentioned, since so many of these have crossed over into the pop area, when you segregate the two, it's hard for the customer to find that piece of product. What we've done is incorporate pop, rock and R&B into the same section. That seems to be doing very well."

David Lieberman — "No, not really, because the consumers we see are still basically the same. The nice thing about it is, to the extent that there's black crossover but that it's still black, we're making a better, more meaningful offering to our black customers who happen to be in our geographic area. It was difficult for us to try and merchandise black music before because they weren't enough of a mix and they (blacks) would feel we wouldn't have their music. Now, with the strong presence of black conssover, we're saying to the black consumer, "We've got your music, too."

your music, too." **Bob Varcho** — "Well, I don't think we're treating them any differently than any other major record, like Van Halen, for instance. I mean, Whitney Houston is to us a major selling record and that's just how we're dealing with it."

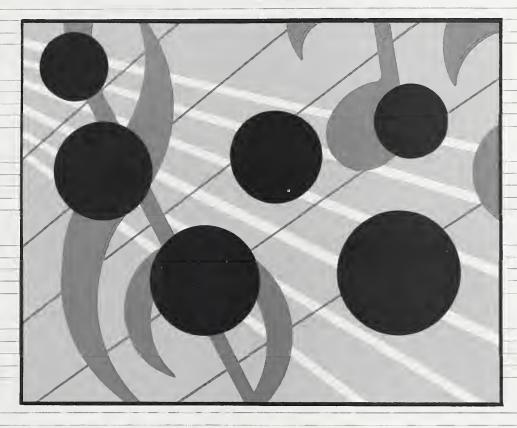


The Neville Brothers



Ashford and Simpson

POLYGRAM RECORDS CELEBRATES BLACK MUSIC MONTH AND SALUTES OUR FINE ROSTER OF BLACK ARTISTS.



BAR-KAYS • LARRY BLACKMON • KURTIS BLOW • O'CHI BROWN • OLLIE BROWN CAMEO • CASHFLOW • THE COMMODORES • CON FUNK SHUN • FEARLESS 4 GWEN GUTHRIE • CONNIE HARVEY • JUNIOR • KOOL & THE GANG • KWICK BARBARA MITCHELL • THE REDDINGS • RENE & ANGELA • THE RITZ • SHAKATAK TOTAL CONTRAST • CINDY VALENTINE

> PolyGram Records WE GIVE OUR STARS THE WORLD

Blues Labels Find Something To Smile About

By David Adelson

LOS ANGELES — Blues explosion? Skyrocketing sales? Roots revival? No, it's not really happening. It seems that every two years or so, there's a whole lot of talk of the resurgence of the blues' popularity. There's speculation that the American public will recognize and embrace the music that's a direct descendant of today's Top 40. Well, in the words of one small blues label president, "It just ain't there."

Ironically, the acts that have found success are the new generation of young, white blues artists. Most blues label executives contacted made constant reference to the popularity of Stevie Ray Vaughan, and the Fabulous Thunderbirds, two acts that have made inroads into AOR and CHR playlists. The popularty of such acts and their blues-based mainstream songs have given some roots labels a boost. One in particular, Chicagobased Alligator Records, is experiencing extremely rapid growth.

"We've tripled our gross in the last two years," said Mindy Giles, Alligator's national director of marketing. Alligator, known for its marketing of such contemporary blues acts as Albert Collins, Son Seals, Lonnie Brooks, James Cotton, and Koko Taylor, has made huge gains through its release of new product from Lonnie Mack, Johnny Winter and Roy Buchanan (the Mack project was produced by Stevie Ray Vaughan).

"The artists that we've signed in the last two years have solidified our position as filling a niche that we found to be enormous," said Giles. "It was like an itch that wasn't being scratched."

So Alligator, which has had success with its releases from Collins, Seals, Taylor, etc., is now, ironically, getting its greatest chart success from the product of Mack, Winter and Buchanan ("Show-down," featuring Collins, Robert Cray and Johnny Copeland also had some chart success). "There are a lot of people out there that want to support blues rock or roots rock," Giles noted. "They're people that grew up on progressive radio people that are still active record buyers and want to support artists they supported a decade ago. The problem was that they weren't able to get records by these guys. Now they're finding that not only are there records available but it's some of the best music these artists have ever made."

Giles cited the consumer information cards inserted in every Alligator album as excellent indicators of the Alligator buyer. "Basically it's a he," she said. "Probably 90 percent of the buyers are male, white, approximately 28 years old and pretty evenly divided between white and blue



Buddy Guy, Junior Wells



Robert Cray

collar. It's really a music that seems to appeal to a broad socio-economic base even though it's a fairly detailed age profile."

So the blues-based mainstream artists are making inroads into radio and seeing increased sales. But what about the more traditional urban blues and traditional blues labels?

"Every so often I hear talk about a blues revival and I never quite see it," said Edward Chmelewski, president of San Francisco's Blind Pig Records. "Catalog sales have been pretty steady but I wouldn't say there's been a dramatic increse or anything." Blind Pig, distributed by Flying Fish, features catalog product like Buddy Guy and Junior Wells, Walter Houston, Roosevelt Sykes and Boogie Woogie Red. "As far as who buys Blind Pig Records,

"As far as who buys Blind Pig Records, well, I'm not sure," said Chmelewski. "I'd say college age, into the '30s. There are people who will simply go out and look for Blind Pig Records and buy what's on the label."

Despite relatively small sales in comparison to pop releases, Chmelewski is enthusiastic about the chances of a blues label in today's business environment. "There's a very good market for these blues releases," he noted. "If you put out a rock album, it's dead in six months. Put a blues record in the bin and it keeps selling and selling. It's small numbers but it keeps going every month. That can go on for years."

The label president noted what he perceives as a growing awareness of blues on the part of the consumer but stopped

short of acknowledging a trend that would spur major label interest. "It's a small percentage of the pie but it's out there and the majors don't want to deal with it," he remarked. "But when I look at the T-Birds and Stevie Ray Vaughan, I think their success may be a reflection of a wider awareness of roots music. I hope so, because that's going to help us too."

Perhaps best indicative of the traditional blues' slow but steady pace are the Yazoo/Blue Goose labels in New York. Label president Nick Perls noted that his product, Charlie Patton, Blind Willie Johnson, Big Bill Broonzy, Blind Willie McTell — to name just a few, will never really find a mass audience. "There's not really a market out there," he noted. "Most of these artists are long since deceased so there's no tours. Radio won't touch it and the majors don't want anything to do with it."

Scott Billington, a producer and executive at Rounder Records noted that the label was experiencing steady sales of its blues artists with no real rapid increases. According to Billington, "The biggest increase we noticed is with some of the more soul oriented records that are really close to some of the things we are doing in blues. With artists like Solomon Burke and Johnny Adams we are actually starting to sell records to a popular black audience.

"We started to get airplay on these records in places like New Orleans, Baton Rouge and even Philadelphia," Billington continued. "It was a whole new ball game for us to see that we could actually sell records to an older, black, popular market. We seemed to have made this transition into a more comtemporary black, blues related sound without realizing we were doing it and that seems to be where we are seeing the most activity." Billington noted the live Solomon Burke album the label released at the beginning of the year has sold 50,000 copies, mostly as the result of airplay.

As for the label's roster of blues artists, (John Copeland and Gatemouth Brown to name two) Billington cited a younger, white, male audience which he describes as "your basic public radio, college radio blues market." According to the label executive, "with that exposure we may be able to sell 10,000 copies." Michael Bayler of Streetlevel, distribu-

Michael Bayler of Streetlevel, distributors of U.K. based Charly Records which reissues many old blues records, noted that sales are up "by 100 percent since the beginning of the year." He noted the company, which is a little over one year old, has expanded its marketing effort and helped put more Charly product in the stores. "The independents that do well with our product have an established market that was there long before we arrived. The large, more straight jacketed chains, with the exception of Tower, don't seem to be too confident about carrying our product. We still believe we can change that situation by increased marketing and high profile."

Still, the story is radio and until blues begin to receive the airplay that contemporary music has, sales will continue to be slow. As one label executive noted, "without radio, blues always will be the bastard child."



BLUES BROTHERS (AND SISTER) — Shortly before Carnegie Hall closed for a face-lift, it was filled with the sound of the blues, including Johnny Copeland. Stanley Catron, BMI's vice president, performing rights, (I) visited backstage where he is seen with Johnny Copeland and his daughter.



Gatemouth Brown



Beyond MTV: Health, Growth And Success For Black Music Video

By Gregory Dobrin

LOS ANGELES — In the early days of MTV, critics derided the new channel for its lack of black music and videos by black artists. And then came Michael Jackson. When Jackson's "Thriller" LP and attendant videos exploded in 1983-84, exposure for black artists on video took an upswing, not only on MTV, but with such programs as Black Entertainment Television's Video Soul and New York Hot Tracks, shows which directly tapped the large black video market.

As the calender pushes mid-year 1986, programmers of black music video face issues that didn't even exist several years ago. Some of these issues involve the video industry in general, while others are peculiar to the black shows, and some of them, as in payment to the record labels for clips, affect urban and black programmers somewhat differently than their pop and rock counterparts.

And while the issues become problems and the problems turn into headaches for video programmers of all genres, black and urban shows rest a little easier, because in this year of transition when the very fate of music video is at question, the crossover trend set in motion by Michael Jackson nearly three years ago continues full force in the video arena.

New York Hot Tracks producer David Novarro has felt the growing demand for B/C and urban videos first hand, and often compares the playlists of pop/rock oriented shows with his own. "It's very interesting to watch the trend that has taken place and how close their stacks have come to ours," he said, "while we have pretty much maintained the same type of programming we always have.

"There was a time," Novarro continued, "when I would look at the stack for a *Friday Night Videos* and then look at our stack, and I would know that they would never play this or that video — they would never play a Five Star when they first started. And then all of a sudden they found that we were doing really well with that kind of a format and they began to play those kinds of people, who then, of course, began to cross over. And so you're finding more black artists who are in the Top 40 than ever were there before." While witnessing the success of the black and urban format, many of its programmers try to stay as closely within those genres as possible while others, such as Video Soul, are after much more than just a slice of the video pie. In fact, Video Soul, which reaches some 13 million households, has set its sights on seducing the MTV audience by mixing certain rock, dance and pop clips with the black and urban fare.

Video Soul producer Jeff Newman said that the given label for the show's format is Urban Contemporary, and described his programming as reflecting the urban and black Top 50. But he also looks at the pop charts, and while an estimated 80 percent of Video Soul's videos do target a black audience, there is room left over in which to compete with the pop/rock programs.

"When I program music videos," Newman explained, "I'm programming number one for my audience, which is the reason why 80 percent of the content of my show is black video. I'm also aware of the fact that we're beating MTV and VH-1 in a lot of markets and I'm going to try to combat with some of the more popular videos that people may be turning to MTV for, such as a Phil Collins or a Sting."

Although black and urban videos are seen in increasing numbers on pop/rock oriented shows, and exposure for these clips has grown considerably, that exposure remains limited compared to pop/ rock and AC. Among the more than 100 national and local video programs in this country, black and urban videos still have only two major national outlets - Video Soul, which is a two-hour show seen five days a week in 590 cities on the BET cable network, and New York Hot Tracks, until recently a nationally syndicated 90minute program (the show goes back into national syndication in September with a new syndicator. The previous syndicator was dropped in April).

The comparative lack of exposure for black and urban videos has caused concern over record labels' policies of charging for their music videos. *New York Hot Tracks*' Novarro said that while the



ONE FROM THE HEART — Columbia recording artist Philip Bailey is pictured in a sequence from his latest video, State of Heart, the first single from his third solo LP, "Inside Out." The video was directed by Bud Scheatzel of High Five Productions.



DANCE LESSSONS — Sutra recording artists The Fat Boys try to teach director Zbigniew Rybzcynski how to "get on up-a" during the shoot for their Sex Machine video. Pictured (I-r) are: Darren "The Human Beat Box" Robinson of the band; Rybzcynski; Damon "Kool Rock-Ski" Wimbley and Mark "Prince Markie-Dee" Morales of the band.



COMMODORE COMMOTION — PolyGram Records recently welcomed the newlysigned Commodores at a press conference and luncheon held at Le Bel Age Hotel in Hollywood, California. The renowned touring and recording group is currently at work on their Mercury label debut album. Pictured at the reception are (I-r): J.D. Nicholas, Commodores; Jerome Gasper, vice president, A&R, Urban/Black Music, PolyGram; Milan Williams, William King and Walter "Clyde" Orange, Commodores; Dick Asher, president and chief executive officer, PolyGram; and Dan Cleary, manager of the group.

program does not currently pay for the clips it airs, negotiations with the record labels are under way, and the spectre of video payment spells trouble for the show.

"The video payment thing is going to hurt us," he commented. "What happens is when you have an outlet like us, featuring artists who might never get played anywhere else, then they (the record companies) could be hurting themselves in the long run. You know, the stations will stop creating shows like this when they stop being cost effective, when the costs become prohibitive.

"If we're one of the only black and urban shows and they knock us out," Novarro continued, "that leaves very little left. And that will happen very easily unless they make an exception for people like us."

On the record label end, such worries were called "absurd" by at least one major label video executive, who stressed that there was an awareness on the part of the label when it comes to individual circumstances of the video outlets. The deals are flexible, the executive said, and part of that flexibility involves the amount of outlets for a given format. The executive did not, however, feel that limited outlets for black and urban videos was enough reason to give the shows a "free ride."

Meanwhile, the number of black and urban videos being produced has risen considerably, and Video Soul's Jeff Newman said he's receiving an average of twice as many videos per week over last year. "Not only has the number increased," he told Cash Box, "but the quality as well." Newman presently averages roughly six new videos per week.

As for the amount of black and urban outlets, there has been a drop in the number of local shows, just as local video shows in general have experienced a shake-out over the last year. But with BET alone, which currently reaches some 513 cable markets nationally, black and urban videos are given a strong exposure base beyond MTV and the loosening pop/rock video playlists.

OOO REBELS SE

5000 of the world's most talented and successful misfits, troublemakers, revolutionaries, malcontents, movers and shakers from the cutting edge of modern music have brazenly commandeered the Marriott Marquis in Manhattan. From July 13 to 16, they'll be reviewing the past year's upheavals in the music business, and planning a new series of outrages. Their latest plan for world domination is revealed below. You'd better register now even if you're a defender of the status quo—after all, don't you want to know what's going to happen next? It's only \$225 dollars to join the revolutionary forces, and you can charge

SUNDAY, JULY 13 12:00 PM REGISTRATION OPENS 2:00 PM BATTLE OF THE OJS & MCS, PRELIMINARIES 5:30 PM SONGWRITERS—Bill Flanagan

(Musician Magazine)—Mod. Don Dixon Jim Steinman La La Marshall Crenshaw Jules Shear DJS & REMIXERS—Craig Kostich (Warner Bros.)—Mod. Panelists to be announced. AMERICAN ROCK INCEPENDENTS-AMERICAN ROCK INDEPENDENT Bill Horwedel (Mb/3)—Mod. Paul Stark—Twin/Tone Spaceman—SST Steve Sinclair—Relativity Chuck Warner—Throbbing Lobster Fred Bestall—Big Time INTERNATIONAL MEDIA— INTERNATIONAL MEOIA— Hans Kruger—Mod. Kaz Utsuomiya—Ten, Japan Lothar Meinrtzhagen—EMI, Germany Herman Van Laar—Himalaya, Benelux Frank Marstokk—Mega, Denmark Neil Ferret—Ferret, UK Bob Elms—Face/Times, UK MUSIC/FILM/VIOEO Persomanor Garrell—Phillips, Niarr, et al Rosemary Carroll—Phillips, Nizer, et al. Bert Berman—Universal Brian Loucks—CAA

9:00 PM WELCOME PARTY—The Palladium

MONDAY, JULY 14 9:00 AM REGISTRATION OPENS 10:30 AM KEYNOTE AOORESS— Rob Dickins (WEA UK) & Tony Berardini (GM, WBCN) 2:30 PM A&R—Joel Webber (Island)—Mod. Benny Medina—Warner Bros. Carol Wilson—Polydor, UK Mark Deane—MDM, UK Geoff Travis—Rough Trade, UK Dirk Wingate—Phygram

Panelists to be announceo. NEW AGE—Jonathan Rose NEW AGE—Jonathan Kose (Gramavision)—Mod Steve Backer—RCA Vera Brandes—Verabra Barrie Bergman—Record Bar John Sebastian—EOR Jeff Charno—Vital Body Lee Abrams—Burkhart/Abrams Lee Abrams—Burkhart/Abrams A MILLION OOLLARS WORTH OF MISTAKES—Tom Silverman (Tommy Boy)—Mod. Henry Stone—Sunnyview Bruce Iglauer—Alligator Alan Rubens—Omni Records Duble (Ada Log Ence Offer Bick Dutl

5:30 PM INDIE/MAJOR FACE OFF —Rick Dutka (Tommy Boy)—Mod. Dave Berman—Warner Bros. Dave Marsh-Rock & Roll Confidential

Dave Robinson—Stiff Phil Jones—Fantasy Cory Robbins—Profile JAZZ—Bruce Lundvall (Manhattan/ Blue Note)—Mod. Dr. George Butler—CBS Larry Rosen/GRP Christine Martin—Manager Christine Wartin—Wanager Stanley Jordan POP RAOIO—John Fagot (CBS)—Mod. Chris Collins—KSFM, Sacramento Scott Shannon—Z100, NY Sonny Joe White—WXKS, Boston Jim Morrison—940, Atlanta MARKET SURVEY: UK, Germany, Tonaca & Banaluw France & Benelux Panelists to be announced. VIDEO PROGRAMMING—Mitchell Rowen (CVC Video Report)—Mod. Howen (LVC Video Heport)—Mod. Stuart Samuels—ATI Video Celia Hirschman—Vis-Ability Bette Hisiger—Friday Night Videos Roxy Myzal—V-66 (WVJV-TV) Steve Leeds—U-68 (WWHT-TV) Mike Opelka—Hit Video U.S.A. Tima Surmelioglu—Sound & Vision 7:30 PM WOMEN IN MUSIC MEETING— Kim Freeman (Billbaard)—Mod Kim Freeman (Billboard)—Mod. 8:00 PM SHOWCASE—The Felt Forum 11:00 PM SHOWCASE—The Saint

TUESDAY, JULY 15 9:00 PM TALENT AND BOOKING WORKSHOP—Frank Riley—Mod. Mark Pratz—Lunch Money Mark Pucci—Press Chuck Dukowski—Global Curt Scheiber—School Kids Joe Nick Patoski—Manager David Ayers—Twin/Tone MERCHANOISING WORKSHOP— Elliott Hoffman (Beldock, Levine & Bergin Munzibai—Motown Danny Beard—DB PRESS—Bob Guccione, Jr. (Spin)—Mod. Hoffman)—Mod. Alvin Ross—Virgin Merchandising Int'l Rob Franklin—Madison Square Garden 11:00 AM INOEPENDENT LABELS—Mod. to be announced Hoffman)-Mod. announced Steve Gottlieb—Tee Vee Toons Bill Nowlin-Rounder Jean Karakos-Celluloid Will Sokolov-Sleeping Bag Pat Monaco-Landmark STARMAKERS-Raleigh Pinskey (The Raleigh Group)—Mod. Merle Ginsberg—Rolling Stone Frank Radice—CNN Sandra Furton—Late Night Clay Smith—Entertainment Tonight ALBUM RAOIO PROGRAMMING Doug Clifton—KBCO, Denver Lin Brehmer—WXRT, Chicago Denis McNamara—WLIR, NY Oedipus—WBCN, Boston Chris Miller—KROR, San Francisco

it on your Visa, MasterCard, or American Express Card. To register, call

212-722-2115, Telex 6971684FUNK, or Fax 212-289-3708. Fly TWA to NMS7 and save 45% off standard coach fare, 5% off SuperSaver and Apex fares. Call toll free 800-325-4933. In Missouri 800-392-1673. In St. Louis 314-291-5589. When making your reservation, give the NMS7 account #: 9910157. European registrants should act now to take advantage of special low cost NMS7 charter flights form London. Contact Platinum Travel, London— 01 794 0166/1051

INTERNATIONAL TALENT AND BOOKING—Steve Hedges (The Station Agency UK)—Mod. Herman Scheurmans—VZW Altsien, Belgium Peter Rieger-Peter Rieger Concerts, Germany Jan Gille—EMA Telstar, Scand. Tim Parsons—MCP, UK Alain Lahana, Scorpio Productions, France MUSIC PUBLISHING MOCK NEGOTIATION—Michael Sukin (Berger, Steingut)—Mod. Panelists to be announced. 12:30 PM Lunch Break RATE A RECORD----Haoui Montaug--Mod. Jellybean-Producer/DJ Peter Reichardt—Warner Music UK Mad Max—91X, San Diego Butterball—WDAS, Philadelphia George Clinton Monica Lynch—Tommy Boy Anita Sarko—DJ Howard Thompson—Elektra 2:30 PM MANAGERS-Ed Rosenblatt-Mod. Hugo Burnham—Shriekback Eric Gardner—Panacea Charles Stettler—Tin Pan Apple NIGHTCLUBBING-Rudolf (Palladium/ Danceteria)—Mod. Philip Salon—Mudd Club, UK Jerry Girard-DV8, SF Mario Oliver—Vertigo, LA Steve Rubell—Palladium Arthur Weinstein—The World RHYTHM RADIO—Mod. to be announced. Lyn Tolliver—WZAK, Cleveland Lee Michaels—WGCI, Chicago Ron Atkins—KMJQ, Houston Sylvia Rhone—Atlantic Ronnie Jones—Capitol BREAKING RECOROS AT RETAIL-1 om Silverman (Tommy Boy)-Mod. Panelists to be announced. COLLEGE RADIO—Mark Josephson (Rockpool)—Mod. Scott Byron—CMJ Mark Williams—A -A&N 5:30 PM TALENT AND BOOKING Jeff Rowland (ICM)—Mod. Ian Copeland—FBI Barry Fey—Feyline Rob Light—CAA John Scher—Monarch Entertainment RECORD DEAL MOCK NEGOTIATION—Stu Silfen—Mod. Steve Ralbovsky—CBS Jonathan Haft—Chrysalis

Richard Leher-Mitchell, Silberberg & Knupp Ted Green—Polygram INTERNATIONAL DJS —James Hamilton (Record Mirror/Music Week)—Mod

Robert Levy—France Jay Strongman—UK Steve Walsh—UK Chris Hill—UK Danny Pucciarelli—US/UK Chris Sheppard—Canada URBAN/POP CROSSOVER-Mod. to be announced. Larry Berger—WPLJ, NY Tony Gray—WRKS, NY Keith Naftaly—KMEL, San Francisco 8:00 PM SHOWCASE—Felt Forum 11:00 PM SHOWCASE—Ritz

WEDNESDAY, JULY 16 9:00 AM RECORD DEAL WORKSHOP-

Don Friedman (Grubman, Indursky et al.)—Mod. Kendall Minter Mark Trilling—Slash PUBLICITY WORKSHOP—Raleigh Pinskey (Raleigh Group)—Mo Susan Koontz—MCA Carol Ross—The Press Office Howard Bloom—HBA -Mod

11:00 AM PROOUCERS-Nancy Jeffries (A&M)-Mod Kashif Sly & Robbie

Keith Diamond T-Bone Burnett **HEAVY METAL**----Mike Bone

HEAVY METAL—Mike Bone (Elektra)—Mod. Jimmy Christopher—KNAC, LA Peter Mensch—Manager Brian Slagel—Metal Blade Walter O'Brien—Concrete Mgt. & Mkt. Ben Leimer—Circus Magazine Geoff Barton—Kerrang Dave Mustane—Megadeath VIOEO DIRECTORS AND

VIOEO OIRECTORS ANO PRODUCERS—Kris P.—Mod. Panelists to be announced. MARKET SURVEY: Australia, Japan,

Canada, Italy & Scandinavia DANCE MUSIC ISSUES—Stephanie

Shepherd (Dance Music Report)—Mod. Brian Chin—Billboard Dennis Wheeler—Warner Bros Lou Possenti—Miami/Ft. Lauderdale Report Pool

2:30 PM BATTLE OF THE DJS AND MCS, FINALS BRITISH INDEPENDENTS—Ruth

Polsky (Suss, Ltd.)—Mod Panelists to be announce PUBLISHING WORKSHOP

MUSIC AND SOCIAL CHANGE Danny Schechter (20/20 sts to be announce

5:30 PM ARTISTS -- Gary Gersh (Geffen)-Mod Panelists to be announced 8:00 PM SHOWCASE —Felt Forum 11:00 PM SHOWCASE--Bitz

These are only partial listings. Full listings of all moderators, panelists and showcases will be announced shortly

NEW MUSIC SEMINAR JULY 13-16 NYC 212-722-2

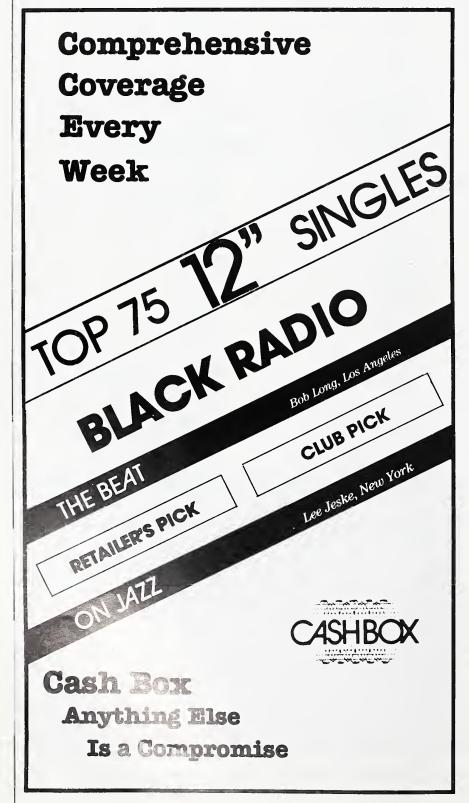
1747 FIRST AVENUE, NEW YORK, NY 10128 = TELEPHONE: (212) 722-2115 = TELEX: 6971684FUNK FOR MARKETING AND PROMOTIONAL INFORMATION CALL MARGARET LO CICERO

Black Radio (continued from page 38)

We play black music which appeals to blacks first of all, but we also try to play music which appeals to an even wider audience. We're not going to play Pat Benatar or someone like that, though. The bottom line, I believe, is that each market is different, and sometimes there *is* a distinct difference between 'urban' and black contemporary, and sometimes there *isn't*. It's like AOR, are those stations pop or *always* strictly AOR? For us, we have a core audience that is black, and that audience is our primary concern...Black music as a whole is stronger than ever, the way it should have been years and years ago."

Marvin Robinson, program director, KSOL-FM, San Francisco: "'Urban' is just a label for sales purposes and absolutely no different than traditional R&B...Black radio is alive and well now, so much so that the majority of CHR stations have steadily been incorporating more and more black product. Black radio is pri-

marily dominating the marketplaces around the country, with the exception perhaps of Los Angeles, where the black stations have relatively weak signals . . . Black radio is a trend-setter, it always has been, and I'm predicting that many CHR stations will go back to their original format concepts, like A/C or MOR, because the stations which aren't specialized will go face to face with the black stations and lose out . . . I see a continued growth in black radio, and believe these so-called copy-cat stations, the imitators of black product waving the banner of CHR, may find they can't occupy the niche they once thought they could ... Black radio hasn't deviated from its original concept, it may play the elite crossovers, but you'll find very few on any really successful black station, as where CHR stations are playing 40, 50 or 60 percent black product. In any case, the bottom line is that black radio is alive and well, no matter what you call it."





LUTHER'S A WINNER — Congratulating Epic recording artist Luther Vandross at the completion of his recent 10-week SRO U.S. tour are (I-r): Ron McCarrell, vp marketing, Epic/Portrait/CBS Associated Labels; Shep Gordon of Alive Enterpises; Ray Anderson, E/P/A senior vp, marketing; Vandross; Cecil Holmes, vp, east coast, Black Music A&R; Al Teller, president, CBS Records Division; Larkin Arnold, senior vp, CBS Records; and Jimi Starks, E/P/A vp, Black Music & Jazz Promotion.

Jazz Reissues

(continued from page 36)

tine, Lonnie Smith, Donald Byrd, Horace Silver, The Three Sounds and "The Best of Blue Note Soul."

Columbia. Columbia, which has always been at the forefront of major label jazz recording, has lagged behind in the reissue business recently. Well, September will see the introduction of "Columbia Jazz Masterpieces," the new imprint under which Columbia will release a projected 100 titles - digitally-remastered recordings, both reissued and previously-unissued, from the extensive Columbia catalogue — over a single year. Everything will be simultaneously available in LP, cassette and CD and, in some cases, unreleased material will be paired with reissued material. Twelve titles are due in September, including sessions by Louis Armstrong, Miles Davis (previously unissued), Billie Holiday, Count Basie and Duke Ellington. In addition, Columbia is planning to finally release "Jazz Masterpieces" - 15 compilations (sorted by style and decade) which have been on the shelf for over three years - in early 1987.

Of course, the major labels aren't the only sources of jazz reissues. Fantasy Records, for example, still has the largest available catalogue — some 1,000 reissues from the catalogues of Milestone, Riverside, Prestige, Contemporary and several other labels. On deck from Fantasy is "The Complete Fantasy Recording of Bill Evans," a 12-record boxed set, due in the fall. Fantasy has pioneered the practice of reissuing jazz LPs in their original packaging and its Original Jazz Classics series continues: 15 Limited Edition OJCs are out this week - LPs by Claire Austin, Gil Melle, Barbara Lea, Bill Hardman, Teo Macero, Webster Young, the Prestige Blues-Swingers, Betty Roche, Lem Winchester/Benny Golson, Budd Johnson, George Lewis, Ernie Henry, Rene Thomas and others with 30 regular OJCs — of recordings by, among others, Art Farmer, Zoot Sims, John Coltrane, Eric Dolphy, Pat Martino, Elvin Jones and Milt Jackson - due in the fall.

Muse Records, which owns the Savoy catalogue, is planning imminent issues of unissued sessions by Sonny Stitt and Herbie Nichols (the latter paired with a rare Thelonious Monk date), and reissues later this year of albums by Big Maybelle, Cecil Payne, Oscar Pettiford, and Duke Jordan, and an unreleased Art Pepper date. Landmark Records will continue reissuing albums in "The Cannonball Adderley Collection." And further reissues of all sorts can be expected from such labels as DRG, VSOP, Mosaic, GNP, Pausa and others.

Jazz musicians have, historically, been mistreated, abused and neglected: the best of them create art, and artists usually have a hell of a time surviving out there in the cold, cruel, capitalistic world. Yet the art they created — the great jazz recordings — never stales. A&R men come and go, major label presidents come and go, small labels get gobbled up by bigger labels, pop musicians go from golden boys to golden oldies, the world marches on. Yet jazz recordings by such giants as Mingus, Miles Davis, Ellington, Charlie Parker, Billie Holiday and the rest — records that were usually made too quickly, too cheaply, with too little record company support — are here to stay. If you don't catch them during this up cycle, don't worry — they'll be reissued again, and again, and again, and again...



A-MAZE-ING SIGNING — Frankie Beverly & Maze have signed with Norby Walters Associates, artists representatives. Here, at the signing are (I-r): Clarance Jones, manager, Frankie Beverly; Beverly; Jerry Ade, vice president, Norby Walters; and Herman Cowan Jr., attorney, Frankie Beverly.



BIRTHDAY VJ — Patti LaBelle celebrated her birthday with VH-1 vice president Lee Masters (r) recently. LaBelle was a VH-1 guest VJ from June 2-6.

EFERENCE TOOLS OR THE INDUSTRY



YEARS OF CHARTS AT YOUR FINGERTIPS TWO CUMULATIVE VOLUMES

Two cumulative volumes, one devoted to Cash Box popular music singles charts from 1950 through 1981. The other devoted to Cash Box country singles charts from 1958 through 1982. Both Volumes are valuable resources to anyone whose business is the music business.

15% savings off list price for CASH BOX subscribers

COUNTRY SINGLES CHARTS ONLY \$37.50 SINGLES CHARTS ONLY \$41.50 LIST PRICE \$49.50

Both volumes contain the main artist and song-title indexes including a week-by-week listing of song chart positions. Also compiled in these spectacular volumes are: the "Top Ten" records of each year, the most chart hits by an artist, the most #1 hits by an artist, the most weeks at #1 by an artist, the most weeks at #1 by a single record, the records with the longest chart run, and a chronological list of #1 records.

THE CASH BOX SINGLES CHARTS 1950-1981 and THE CASH BOX COUNTRY SINGLES CHARTS 1958-1982

CLASSIFIEDS

CLASSIFIED AD RATE 35 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$10.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If each or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$203 Classified Advertisers (Outside USA add \$78 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of one full year, 52 consecutive weeks. You are allowed to change your Classified each week if you so desire. All words over 40 will be billed at the rate of 355 per word. Please count words carefully. Be sure your Classified Ad is sent to reach the Los Angeles publication office. 5151 Surset BIWC. Los Angeles. CA 2002 by Tuesday. 12 noon. of priceding week to appear in the following week's issue.

Classified Ads Close TUESDAY

COIN MACHINES

FOR SALE: INDIANA JONES \$1395, PAPERBOY \$1395, EMPIRE STRIKES BACK \$895, COMMANDO \$895, SHOOT OUT \$1195, GHOSTS N GOBLINS \$1395, CATCH 22 \$1025, COMBAT \$995, RUSH N ATTACK \$795, PACLAND \$895, SARGE \$1095, ARM WRES-TLING \$1095, CHOPLIFTER \$1495, CHOPLIFTER COCKTAIL TABLE \$1595, 1942 \$795, GUNSMOKE \$895, GRIDIRON FIGHT \$1595, EIGHT BALL CHAMP \$1095, BEAT THE CLOCK \$1195, COMET \$1425, HELICOPTER \$1395, ROBERT E. LEE \$1895, KITS: BALLY SENTE: GIMME A BREAK \$165, STOCKER \$145, MINI GOLF \$ 195, TRIVIAL PURSUIT \$165, MARBLE MADNESS \$295, PACK RAT \$295, EXPRESS RAIDER \$395, ALL NINTENDO KITS INCLUDING GOLF, TENNIS, EXCITEBIKE, PINBALL, HOGANS ALLEY, DUCK HUNT, SUPER PUNCH OUT AND MACH RIDER. CALL EDDIE OR ROSE IN SALES OF LEP OR HAROLD IN PARTS FOR REPAIRS. CALL OR WRITE NEW ORLEANS NOVELTY CO., 3030 NO. ARNOULT ROAD, METAIRIE, LA 70002 TELE: (504) 888-3500.

SEEBURG Jukeboxes and Used Amusement Games for Sale. Old Style Electro-Mechanical Pin Balls available. Videos, Shuffle Alleys and your specific requests are our Command. JUKEMUSIK and Games, Box 262, Hanover, Pennsylvania 17331 — Telephone (717) 632-7205.

ATTENTION JUKEBOX OPERATORS — Sunbelt Music, Texas leading supplier to Jukebox Vendors, has the best selection of 45s at the best price! With PREPRINTED TITLE STRIPS for all new releases, and over 5,000 oldie titles, all orders shipped the same day. Use our toll free # USA-1-800-527-5137 ... Texas 1-800-442-3136.

For The Record

In last week's issue (6/7), Peter Gabriel's LP, "So," was incorrectly attributed to Warner Bros. Records. "So" is released through Geffen Records.

L.A. Pornography Charge Filed

(continued from page 7)

This action is apparently the first one of its kind in Los Angeles and there is no indication that it is part of a larger, sweeping action against music and artwork.

In past weeks, Biafra has told Cash Box that he suspected some sort of government investigation against him and his band and on more than one occasion expressed the opinion that his shows were being surveyed by people seeking to disrupt the band.

According to the singer's housemate, Suzanne Stefanac, on April 15 six San Francisco police officers and three Los Angeles authorities arrived at Biafra's home which serves as headquarters for his Alternative Tentacles label. According to Stefanac, "The search warrant said they could take three albums and three posters and any information or materials that dealt with distribution. What that allowed them to do was search the whole house."

Also charged in the complaint are: Michael Bonanno, listed as general manager of Alternative Tentacles, though Stefanac claims he is no longer involved in the company; 'Debra Ruth Schwartz, general manager of Mordham Records; Steve Boudreau, prosident of Greenworld Distributors of Torrance, GA, and Salvatore Alberti, who owns the Gron that placed the posters into the album covers.

According to Stefanac, Greenworld was raided by authorities one week prior to the San Francisco raid, but failed to alert Biafra and his staff.

The arraignment is currently scheduled for July 3.

DYNAMO POOL TABLES 4x8-51,000 each 1/3 deposit 8 balance C.O.D I want to buy 22 Crownline Cig Machines in good condition. Henry Adams Amusement Co 114 South 1st, P.O. Box 3644, Temple, TX 76501

CAPCOM CO., LTD., the designers of "1942," "Commando," "Ghosts 'N Goblins," "Gunsmoke" and the newly released "Section Z," has opened a new U.S. sales office. We invite you to contact us for the name of your nearest distributor. CAPCOM USA INC. (408) 745-7081.

nearest distributor. CAPCOM USA INC. (408) 745-7081. MATA HARI-\$695; Evel Knivel-\$495; Strikes & Spares-\$595; Airborne Avenger-\$295; Atarians-\$225; Dolly Parton, Getaway-\$395; Thunderbolt-\$395; Nugent-\$695; Hot Tip-\$495; Wheels II-\$395; Sheets-\$295; Racer-\$295; M-4-\$495; Anti Aircraft-\$295; MICKEY ANDERSON, INC. P O BOX 6369 ERIE, PA 16512 PHONE (814) 452-3207

Po Box 6369 ERIE, PA 16512 PHONE (814) 452-3207 Payphones \$65 as extensions. Add kit to require coins \$98. Requiring coins with free 911, timed calls or not, genuinely FCC registered \$295 one (\$235 quantity). Expecting soon long-distance touch-call under \$400. Since '82 custom circuit board manufacturerss for other payphone makers. Call 608-582-4124

payphone makers. Call 608-582-4124 FOR SALE — Blue Chip Stock Market Wall Street tickertapes, Hi-flyers, Dixielands & uprights. We also carry a complete line of Bingo & Upright parts. Antique slots for legal areas. Draw 80 Pokers. Call Wassick Dist., Morgantown, West Virginia (304) 292-3791.

WANTED — Rowe Wall Boxes WRD-E-F. Cannady Amusement Co., 2819 Detroit Rd., Niles, MI 49120. Phone: 616-683-5913.

ATTENTION JUKEBOX OPERATORS — SUNBELT MUSIC, TEXAS LEADING SUPPLIER TO JUKEBOX VENDORS, HAS THE BEST SELECTION OF 45S AT THE BEST PRICE! WITH PREPRINTED TITLE STRIPS FOR ALL NEW HELEASES, AND OVER 5.000 OLDIE TITLES, ALL ORDERS SHIPPED THE SAME DAY, USE OUR TOLL FREE # USA-1-800-527-5137 ... TEXAS 1-800-442-3136.

Frances Preston

(continued from page 7)

appointment is in recognition of her capabilites and creativity.

Ed Cramer, in announcing his resignation, said, "After 18 years as president of BMI, it is now time for me to think about new frontiers, something everyone experiences in his career. However, I wish to continue the fight against current legislation in Washington because it is something I believe in deeply. I am comforted by the fact that I can turn the stewardship of this organization over to a person of Frances Preston's caliber." WANTED: Miss Pac Man Cocktails, Whac-a-mole, Skeeball, Lucky Craine. For Sale: Shopped Regular Pac Man \$395, Miss Pac Man \$800, Frogger \$295. Call Mike or Phil (717) 848-1846).

SLOT MACHINES FOR SALE — World's largest Manufacturer of Video Slots — in stock 1000 assorted Bally-Jennings-IGT-must be sold now! Si Redd, IGT. 520 So. Rock, Reno, NV 89502, (702) 323-5060.

ATTENTIONI Join the Illinois Coin Machine Operators Association Now! United We Stand Tall. For further information call 312-369-2406.

Lucky Distributing Company. Distributords for: I.G.T. Credit Plays — Rock-Ola Phonographs — Irvine Kaye Pool Tables. (If It Takes Coins We Got It). 2179 Nolensville Rd., Nashville, TN 37211. (615) 242-3621. Steve Shacklett, owner.

WANTED — Quarter Horses Lasers — Kenos — Mach III — Dragons Lair Pole Position — Spy Hunter — Punchout — Crossbow — Paperboy — Hangons — Gauntiets — Will exchange for Belgian Cranes — Five Line Crisscross — Pokers — Bingos, etc. A&P Amuse, Hillside, New Jersey (201) 926-0700.

WANTED — Man to service Poker Boards and Bingos. Must be married. Call (304) 292-3791.

MERCHANDISE

SIGHT-READ WITH CONFIDENCEI Finally, an innovative, step-by-step program for keyboard players that really works. "Super Sight-Reading Secrets" (book) is guaranteed to help students, teachers, and professionals alike. Only \$9.50, postpaid, (CA residents add 52¢ tax) to: SOUND FEELINGS PUBLISHING, Suite 40-C6, 24266 Walnut St., Newhall, CA 91321. Dealer Inquiries Invited.



JUKEBOX OPERATORS — We will buy your used 45 s — John M Aylesworth & Co., 9701 Central Ave. Garden Grove. Calif 92644 (714) 537-5939.

FOR EXPORT: All labels of phonographic records, cartridges, case-ties. Also excellently priced selections of close-outs. Nearly 40 years of personalized service to importers world over. Wholesale only. DARO EXPORTS, LTD 1468 Coney Island Avenue, Brooklyn, NY 11230 Cable EXPODARO. NEW YORK

Graham On Caravan

(continued from pege 7)

the last date," he said referring to the Giants Stadium show this Sunday in east Rutherford, N.J.

Surprise appearances by other bigname acts "might happen," according to Graham, though he says that there are "none that I know of right now." The finalized roster of artists performing at all six shows includes U2, Sting, Peter Gabriel, Bryan Adams, Lou Reed, The Neville Bros. and Joan Baez. The Giants Stadium show will feature additional performances by Jackson Browne (also scheduled for Los Angeles and San



PET SHOP BOYS SAY "HEY" TO L.A. — EMI America recording act the Pet Shop Boys recently stopped off at their label's Hollywood offices to greet some of the brass. Pictured surrounding an EMI America sofa are (I-r): Mark Berger, vice president, business affairs; Colin Stewart, vice president, marketing; Pet Shop Boys Chris Lowe and Neil Tennant; Neil Portnow, vice president, A&R; and Frenchy Gauthier, vice president, merchandising/creative services.

FREE CATALOG: New York's largest and most complete one-stop specializing in Oldles But Goodles - retail and cheins only. Write to: Paramount Records Inc., Dept CB, 81 Sheer Plaza, Plainview, N.Y. 11803.

Hear the brand-new EUROPEÅN RECORDS first on EURO-TRAX a 10-cut compilation album containing the best new releases by European artists. Limited American Edition. For your copy send \$12.99 to C.M.R. Service, 94 Wright Ave, Box 117 Staten Island, New York 10303 (718) 816-5456.

SERVICES

ACE LOCKS KEYED ALIKE. SEND LOCKS AND THE KEY YOU WANT THEM MASTERED TO: \$1.65 EACH PLUS UPS SHIPPING, RANDEL LOCK SERVICE, 61 ROCKAWAY AVENUE, VALLEY STREAM, NY 11580. (516) 825-6216. OUR 49th YEAR IN VENDING.

SONGWRITERS

SONGWRITER'S MONTHLY NEWSLETTER, 1626 N. Wilcox, #940, Hollywood, CA. 90028. For current issue send: \$1.00. Every Songwriter should have a copy!!

VERSATILE COMPOSER NEEDED to collaborate on share basis with talented Chicagoland lyricist. Send resume in confidence to: P.O. Box 1414, Barrington, Illinois 60010.

REAL ESTATE

GOVERNMENT HOMES from \$1 (U repair). Also delinquent tax property. Call 805-687-6000 Ext. GH-4415 for information.

Entertainer's estate, located south of the Blvd., in the secluded hills of Sherman Oaks. Upgrades throughout! This custom home features sound studio, control room, 2 fireplaces, custom wood interior, polished brick flooring, security system, electric gate, wet bar, pool & much more! Sellers Motivated. Ask for Judy or Jan. \$415,000. Century 21 LWL Realtors, (818) 368-4981.

EMPLOYMENT

GOVERNMENT JOBS \$16,040 - \$59,230/yr. Now Hiring. Call 805-687-6000 Ext. R-4415 for current federal list.

Francisco dates), Peter Townshend and Ruben Blades.

Graham claims that the Amnesty shows have already been a success. "We already know it's a success because it sold out way in advance." Still, he points to the bigger job of creating national awareness of the issues Amnesty International is involved with. "They wanted to go across America and create local awareness in some of the cities, in six cities. We'll get great national coverage out of the whole tour (especially with) the last day being on television and radio," he says.

The Caravan "will not go on after" the six scheduled dates have been completed and "there will be no dates outside the United States." according to Graham. "We have over 160 people on the road and you just can't keep going on with artists and soundmen and technical people and so on. It will not go on after that," he says.

"Amnesty International has to raise some money from these six concerts but more than that they would like to make our society aware of the existence of Amnesty International," says Graham. He calls Amnesty "the only organization on an international basis that will seek freedom for (the) politically oppressed. If you can imagine a loved one going in as a tourist to the middle east or South America and he's put into a prison because of a statement he makes, Amnesty is the only organization that will go in and attempt to have him released."

S.O.S. Band

(continued from pege 11)

Overall, this is, needless to say, a banner year for The S.O.S. Band, and next year is likely to be even better. No matter what the future brings, though, you can bet Davis speaks for the rest when she says, "The most rewarding part of all this has been, and will always be, being on stage and projecting love and happiness to an audience of people who've come together with just one thought in mind, and that's to enjoy what's being presented to them."



Around The Route

By Camille Compasio

Bill Cravens, formerly of Nintendo, joined Capcom as of June 1, in the position of vice president-sales. Firm's Paul Jacobs, who was director of sales & marketing, now becomes vice president of new product development. But these aren't the only changes at Capcom. Cash Box spoke with Jacobs just prior to his departure for the CES show in Chicago and he advised that Capcom will be getting much more involved in the consumer market and, in this regard, will be manufacturing and selling their own disks for both the Commodore 64/128 and Apple II systems. In addition, they will be designing and marketing cartridges for the Nintendo Entertainment System. Upon his return from Chicago, Jacobs will head right out to Japan to join Cravens and Capcom prexy George Nakayama for corporate meetings at company headquarters, to discuss both coin-op products (a driving kit is forthcoming) and firm's entry into the consumer market.

With the recent resignation of Gene Lipkin (Cash Box 6/7/86), the presidency of Sega's U.S. division remains vacant. Until a replacement is chosen, the board chairman **David Rosen** will (continued on page 50)

Two Sentenced On Counterfeit Games Charges

CHICAGO — Robert C. Fay, director of affairs and enforcement for AAMA, announced that Carmen Galloi and Alfred Melchiorre of Buffalo, New York were sentenced on May 8, 1986 by Federal Judge John T. Curtin in Buffalo. Fay stated that both Gallo and Melchiorre pleaded guilty to charges of conspiracy to infringe on copyrights and to copyright infringement.

Gallo and Melchiorre had been indicted for distributing counterfeit video games that were imported from Taiwan to Buffalo, New York. Fay further advised that Gallo and Melchiorre both received a sentence of three years probation and will be required to perform a total of 600 hours of community service work each year. He pointed out that if either of the two violate the terms of their probation they could be sentenced to serve the full three years in a federal prison.

Kathleen Mehltretter, the United States Attorney who prosecuted Gallo and Melchiorre, stated that Judge Curtin considered incarceration, but due to the defendants' age and the fact that they are no longer in business, the court felt that probation was an appropriate sentence. U.S. Attorney Mehltretter praised AAMA for its assistance during this investigation.

Bob Lloyd, president of AAMA, stated that the conviction of Gallo and Melchiorre, again illustrates that AAMA has made a major commitment to the elimination of counterfeit and parallel video games from the industry.

Lloyd added that the association will

.50

continue to cooperate with the FBI, U.S. Customs Service, the Department of Justice and other law enforcement agencies in order to see that individuals that profit illegally from copyright and trademark infringement are vigorously prosecuted.

Parallel Imports

In a related announcement from AAMA, reference was made to two recent court decisions in Canada and the United States which could have major impact on the fight against counterfeit and parallel video games entering the United States.

Robert Fay stated that on May 1, 1986 the Federal Court of Canada ruled that Canada's copyright laws, created 50 years ago to protect artistic works such as music and literature also now cover computer programs. Madame Justice Barbara Reed ruled in favor of Apple Canada who sued a large number of defendants involved in the assembly and selling of computers identical to the Apple II.

Fay added that the ruling stated that the programs, encoded electronically on silicone ships, are considered to be "literary works." The decision further stated that computer programs are entitled to copyright protection.

He further advised that this decision could affect Canadian Customs policy in stopping and seizing counterfeit and parallel pc boards entering Canada and being exported to the United States. He said he has already been in contact with the officials at the Royal (continued on page 50)

Industry News

COIN MACHINE

Coin Machine

Around The Route

(continued Irom page 49)

be on hand, along with execs **Tom Pet**it and Jolly Backer — with everyone taking on added responsibilities at this time.

As reported by Atlas Dist.'s Jerry Marcus, pins are really going great at the Chicago-based distributorship. Williams' "High Speed" has been, and still is, a "super seller" for them and Jerry anticipates that the new Premier "Hollywood Heat" should measure up very closely to it. A couple of the latter models are on test and the results have been outstanding — so, needless to say, they're anxiously awaiting delivery. A newcomer to the Atlas sales team is 25-year-old Scott Lippman. Welcome aboard!

A record breaker! Ninetendo's "VS Super Mario Bros." has become the best selling VS Pak since the System was introduced at the 1984 AMOA convention. Total sales are rapidly approaching 20,000 units, reports Nintendo — and that's an astounding number in today's market. The game was originally developed for the Japanese home market, selling over 3 million cartridges; and was also the subject of a best selling"how to" book in Japan last year, that sold over a million copies. The book is not offered in the U.S. However, Nintendo is offering Super Mario Bros. t-shirts of bright red, showcasing Mario, the game's hero, through distributors at a minimal cost.

School Days. Loewen America has certainly been doing a lot of factory service schools these past weeks. Prexy **Rus Strahan** just conducted a session at Sammons Pennington in Nashville while firm's **Mike Jablonski** covered the distrib's Memphis office. Mike's next school will be presented at Lawson Music Florida — and, we understand, a number of sessions have been scheduled during the month of June.

Another sizeable installation of Rowe Video Jukeboxes is currently in progress, as noted by Rowe's veepee Joel Friedman. Bally's Aladdin's Castle nationwide arcade chain has given the go ahead to install the models in its locations from coast to coast. Arcades are excellent locations for video jukeboxes, said Joel. "They generate long-term steady income, attract more new customers to the arcade and keep old customers coming back and spending more money, thereby increasing total arcade revenue," he explained. Can't argue with that. "Our experience," he added "indicates that approximately 50% of the revenue comes from video plays and the balance from straight audio plays." Bally began placing the Rowe Video Jukeboxes in March and expects to continue arcade placement over the next two years.

Atari Announces Distrib Appointments

CHICAGO — Atari Games Corporation has announced the official appointment of several well-established distributorships to represent their video line. The announcement comes in the wake of various changes in ownership and management, on the distributor level, that have occurred over the past few months. Banner Specialty Co. (formerly Bally

Banner Specialty Co. (formerly Bally Banner— of Pittsburg, PA continues to carry Atari's line. Sonny Queck, president, heads up the company along with vice presidents Doug Wilson and Don Brenner, with Lou Abate as service manager and George Mackey as parts manager.

State Sales & Service Corp of Baltimore, MD, will handle the Atari line. Company principals Steve Koenigberg and Ed Kucharski have over 30 years of combined experience in the coin-op business and their distributing firm represents a full line of amusement and vending equipment.

New England Coin-Op (NECO) of Nor-

wood, MA will represent Atari in their market. Vice president Rick Kirbym, who served eight years at Bally Northeast, heads up the NECO office as a full line distributor of amusement and vending equipment. Key personnel include Dick Donlan, Dave Tucker and Robert Donnelly. C.A. Robinson & Co., of So. San Fran-

C.A. Robinson & Co., of So. San Francisco, CA will continue to carry the Atari line, serving the Northern California market. This is the former Bally Advance office which was purchased by the Los Angeles-based Robinson organization. Ira Bettelman is principal and Ron Carrara continues as general manager.

Another appointee is 50th State Coin-Op of Ewa Beach, Hawaii, which recently entered the coin-op distributing business under the leadership of Linda Fernandez and Warren Asing. The new firm will be representing Atari's line in the Hawaiian Islands.

GREETINGS & SALUTATIONS! IDEA (Industrial Design Electronic Associates, Inc.) gathered its employees together outside its Sycamore (Illinois) Park facility recently to send a photo greeting to its European distributor, NSM-Lowen. IDEA manufacturers the "Royal Darte" game which it supplies to the German-based firm. NSM-Lowen, located in Bingen, West Germany, is among the most prominent distributors of coinop equipment in Europe. The IDEA people pictured here are holding the NSM-Lowen flag, featuring the familiar NSM lion (Lowen is German for lion), which was sent to IDEA as a gift! Danke Schon!

On The Green

CHICAGO — "Big Event Golf," a new concept in golf games, is the latest kit from Taito America Corp. As noted by company president Paul Moriarity, "Big Event Golf" is the first stop on the Taito Championship Tour. It's the first in what will be a continuous series of realistic and challenging tournaments with appeal to both amateurs and pros alike."

An 18-hole course designed as two separate games, the front nine and the back nine, Big Event Golf requires a minimum of two coins to play all 18 holes. The player may select a straight nine holes or go for three with the challenge of being awarded extra holes for each par, birdie, eagle, double eagle or holein-one that is made. After completing the front nine, the player may continue to the back nine by inserting additional coin(s) and again selecting three or nine hole play.

No matter which choice is opted, the player must watch wind direction and speed and break of the green. If the timer reaches zero, a penalty stroke is given and the player is also penalized for hitting out-of-bounds or in the water. If the stroke total reaches twice par on a hole, that hole is forfeited.

The deluxe kit converts any vertical raster

A Mighty Pin

CHICAGO — A 3-dimenensionl replica of a lizard's head literally rules over the playfield with a mighty roar, flashing eyes and sinister tongue that serves as a ramp to direct game play. This is "Grand Lizard," the latest pinball from Williams, and the game comes to life with the sounds of the jungle. Drum beats, the rhythm of native chants and the squawking, chattering and trumpeting of wild animals intensify play action. Additionally, there are features such as multi-ball, mystery score and magna-save to captivate player interest.

Grand Lizard has appeal for operators as well, in terms of reliability and quality assurance. Each game's circuit boards have gone through 24 hours of continuous burnin. Each complete game has been up and running for a minimum of 4 hours and a team of 40 quality assurance experts has tested each and every facet, according to the factory.

The pivoting playfield reveals intelligent software such as automatic switch testing which can identify a malfunctioning switch, automaticaly re-program play around it and spell out on the alphanumeric display exactly which switch needs repairs. The display also



monitor and includes PC board, track ball, control panel overlay, monitor cover plexiglas, marquee, wiring harness, instructions, control stickers, drilling template, buttons, FCC cage and PCB mounting brackets.

Further information may be otained through factory distributors.



provides the player with instructions and the operator with adjustable feature information. Automatic replay percentaging is offered.

Counterfeit Charges (continued from page 49)

Canadian Mounted Police headquarters and with Canadian Customs officials in Ottawa, Canada and will be meeting with these officials to set up a program for Canadian Customs to offer the same protection to audio-visual games as currently exists for music and literature.

In another recent court decision in the United States, the court of appeals in Washington, DC, on May 6, 1986 overturned a lower court decision and stated that current U.S. Customs regulations that permit gray market goods to enter the United States violates Section 526 of the Tariff Act of 1930. This ruling only pertains to foreign goods bearing trademarks identical to the American Trademark. Section 526 states "it shall be unlawful to import into the United States any merchandise of foreign manufacturers if such merchandise on the label, sign, print, package, wrapper, or reciprical bears a trademark owned by a citizen or by a corporation or association created or organized within the United States and registered in the patent and trademark office." The statute further states that any such merchandise imported into the United States is in violation of this section subject to seizure and forfeiture and shall be liable to damages and profits. The Court of Appeals has remanded this case to the district Court in Washington, D.C. with instructions to issue a declatory judgment that American Customs regulations are contrary to Section 526 of the Tariff Act of 1930 and hence unlawful. Currently the U.S. Customs service is reviewing this decision.

Fay stated that if this decision is not appealed and Customs regulations are changed and the Customs Service enforces the Tariff Act of 1930, seizure of parellel boards could take place by Customs in the near future.

CHART INDEX

A Fine Mess (Golden Touch-ASCAP/Gold Horizon/ 45

Breethless (Mtume CoBMI)25
Bye Bye (Irvin Lee-BMI)60
Cermei (Jobete Co-ASCAP)
Ceremic Girl (Music Corp. of America/OEE Back-

street/Welk On Moon/Reedy ForThe World/Trixie

Skeletel—BMI)92 Do You Get (Assorted/Henry Suma/Adm. by Mighty

 Digging YoUr (Bide Network—ASCAP)
 41

 Divided Heerts (Moonwindow/Kathy Kuresch/Andie-mo—ASCAP/Donne Weiss—BMI)
 72

 Don Quichotte (RKM—ASCAP)
 69

 Dreems (Yessup—ASCAP)
 33

 Feel It (Screen Gems—EMI/Auto Tunes—BMI)
 95

 Feent In (Hot Boy — ASCAP)
 82

 Female Intuition (Intersong/Solid Smesh—ASCAP) 84
 92

 Glory of (Feil Line Orange — ASCAP/Air Beer/ Werner-Temerlene—BMI)
 93

 Greetest Love (Golden Torch—ASCAP/Gold Horizon—BMI)
 34

 Heriem Shuffle (Marc-Jean edm. by Bug/ Keymen—BMI)
 73

 Hes Anyone (Welsk Witch—BMI/ Popolog—ASCAP)
 71

 Heded For (Stonebridge—ASCAP)
 56

 Higher Love (F.S.—PRS/willin' David/Blue Sky Rider—BMI)
 78

ALPHABETIZED TOP COUNTRY SINGLES

Door Knob Music-BMI) ... 68 1982 (Grend Alliance Publ. ASCAP/Grand Coalitio

. 15

Moon-BMI) Partnars, Brothers (Unami Music, Inc./Le Boneaire 12

Sometimes A (Raven Song Music, Inc./Michael H
 Goldsen, Inc./Collins Court Music,
 Inc.—ASCAP)
 Torong Heart (Chappel Music/MCA Music/Chriswald

Sweet Love (April Music, Inc./Keith Stegall Music—ASCAP)

ALPHABETIZED TOP B/C SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

ALPHABETIZED TOP 100 SINGLES

 Lend Of (Jobeta/Black Bull—ASCAP)
 .88

 Let's Go (Llfo—BMI)
 .100

 Like A (Geer—ASCAP)
 .29

 Lika No (Rocknocker/John Bettis edm. by Werner Bros.—ASCAP/Irving—BMI/Calypso Toonz—PROC)
 .24

 Listen Like (MCA—ASCAP)
 .57

 Live To (WB/Bleu Disque/Webo Girl edm. by WB—ASCAP/Johnny Yume—BMI)
 .2

 Living On (Lerry Spier—ASCAP/New Image—CAPAC)
 .79

 Love Touch (Makiki/Arista—ASCAP)
 .35

 Mad About (Publisher Pending)
 .45

 Oh Louis (Junior EMI/MCA—ASCAP)
 .54

 100 MPH (Controversy—ASCAP)
 .38

 On My Own (New Hidden Valley/Carol Bayer Sager—BMI/ASCAP)
 .2

 Over And Over (MCA e Division of MCA/Unicity/ Moonwelk—ASCAP)
 .78

 Pee Wee's (Vinterteinment—ASCAP)
 .22

 Progremmed For Love (Mtume—ASCAP)
 .93

 Reconsider (Wysteria/Minded—BMI)
 .47

 Rising Desire (WB Music Corp./
 .47

Rising Desire (WB Music Corp./

(INCLUDING PUBLISHERS AND LICENSEES)

 AIND LICEINSEES)

 Mothers Telk (Virgin/10 edm. by Nymph—BMI)
 49

 Mountains (Controversy—ASCAP)
 34

 Move Awey (Virgin—ASCAP/Werner-Temerlene—BMI)
 20

 Nasty (Flyte Tyme—ASCAP)
 31

 Never As (Silver Angel c/o Femous—ASCAP)
 54

 No One (Howerd Jones edm. by Werner-Temerlene/ Warner Bros.—BMI)
 10

 Nothin' At (Music Corp. of Americe — BMI)
 10

 Nothin' At (Music Corp. of Americe — BMI)
 11

 One Hit (Promopub B.V.—PRS)
 38

 One Step (Music Corp. of America/Beyjun Beet/Reshi-da/MCA—BMI/ASCAP)
 38

 Opportunities (Cege/Ten edm. by Virgin—ASCAP)
 63

Opportunities (Cege/Ten edm. by Virgin—ASCAP) 42
Out Of (Mushroom-APRA)
Pater Gunn (Northridge/Ariste-ASCAP)61
Pretty In (Bleckwood-BMI)67
Rein On (Riva—ASCAP/PRS)47
Right Between (Sluggo Songs/Men-Ken-BMI)93
Rock Me (Colgems-EMI-ASCAP)74
Rough Boy (Hamstein-BMI)62
Rumors (J. King IV-BMI)86
Say It (Baby Topri/House of Euro PMI/Pleak

 Tapadero Music (a div. of Merit Music

 Corp.)—BMI)

 Mhen You Get (April Music, Inc./Ides of March Music/ Silverline Music, Inc.—ASCAP/BMI)

 Moever's (Silverline/W.B.M.—BMI/SESAC)

 Will The Wolf (Davince Music/No K.O. Music-Adm.

 Will The Wolf (Davince Music/No K.O. Music-Adm. by Bug Music-BMI).
 48

 Wishful Dreaming (Bobby Fischer music, ASCAP) 59

 Working Without (Tree-BMI/Cross Keys/Tree Group-ASCAP).
 37

 You Bring (GBS Music-SESAC).
 95

 You Wast Be (Sherman Oaks Music-BMI).
 90

 You're Something (Jack & Bill Music/Cowdaddies Music/Reba McEntire Music/Co' The Welk Music Group/ASCAP).
 94

 League)
 BMI
 81

 Watch Your Step (Beker's
 BMI)
 96

 What About Me (Living Disc
 BMI
 81

 Whet'cha Gonna Do (Rare Blue Inc.
 ASCAP)
 61

What Ye Gonna Do About (Not Listed)15

 What Ye Gonna Do About (Not Listed)
 15

 What's Missing (Flyte Tyme/Avante Garde—ASCAP)
 58

 Who's Johnny (Petwolf/Chappell—ASCAP/Kikiko/ Unicheppell—BMI)
 13

 With You All The Wey (George Tobin—BMI)
 13

 With You All The Wey (George Tobin—BMI)
 18

 You Are My (Beech House/Smokin' Amigos/Tewenne Lamont—ASCAP)
 98

 You Can't Hide From (Def Jem—ASCAP)
 73

 You Doo't Have To Crig Lie Mode edm by
 73

Gefede—ASCAP). The Love (Clevarite/Ferrowise—PRS/Warner-Tamerlene—BMI). There'll Be (Zomba—ASCAP). Tomorrow Doesn't (Trademere—ASCAP). Tuff Enuff (Fab Bird edm. by Bug—BMI). Vanity Kills (Nautron/10 adm. by Nymph—BMI). Vianne Calling (Neda/Almo—ASCAP). Manuskript—GEMA). Voice of (John Cafferty—BMI) We Don't (Bellboy—BMI/Cheppell—ASCAP). West End (Cage/Virgin—ASCAP). Whet Heve (Flyte Tyme—ASCAP). Whet You Need (MCA—ASCAP). Whet Heve (Flyte Tyme—ASCAP). Whet Heve (Flyte Tyme—ASCAP). When The Heert (Besedown—PRS/W B.—ASCAP). Kid Glove—BMI/Steve Hackett). Who's Johnny (Petwolf/Cheppell—ASCAP). Who's Johnny (Petwolf/Cheppell—ASCAP). Who's Johnny (Petwolf/Cheppell—ASCAP). Why Cen't (Yessup—ASCAP). With You (George Tobin—BMI). You Should (Nonpareil—ASCAP/ Broozertoones—BMI).

You Don't Have To Cry (A Le Mode edm. by

Tin Soldier (Shannon/Latiese/America

.94

.22

32 .5

> 15 90

.53

MICHAEL MCDONALD SWEET FREEDOM NEAS2857

THE MOTION PICTURE SOUNDTRACK

ZD)

The First Single Release KLYMAXX

MA

LOVE NCA-52841

Coming Th ALSO MUSIC BY: PATTI LA BELLE READY FOR THE WORLD NEW EDITION FEE WAYBILL KIM WILDE Produced by Rod Temperton, Dick Rudolph and Bruce Swedien

Week