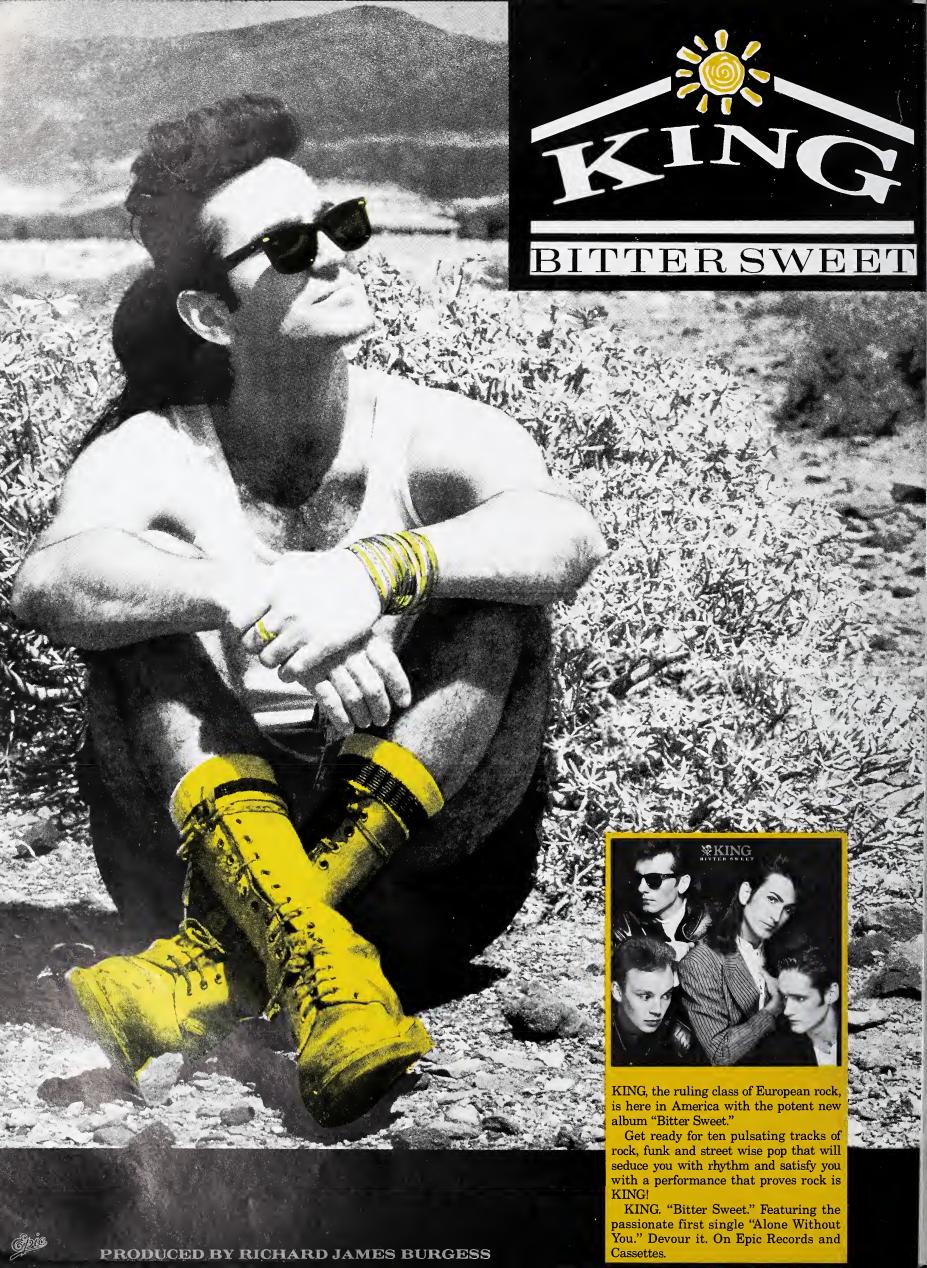
April 26, 1986 ® T.M. NEWSPAPER \$3.50 Portrait Of, A Singer



THE INTERNATIONAL MUSIC / COIN MACHINE / HOME ENTERTAINMENT WEEKLY

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CASH BOX (ISSN 0008-7289) is published weekly by Cesh Box, 330 W. 58th Street, New York, N.Y. 10019 for \$125.00 per yeer. Second cless postege peid et New York, N.Y. end edditionel mailing offices. *Copyright 1986 by the Cesh Box Publishing Co., Inc. All rights reserved. Copyright under Universel Copyright Convention. POSTMASTER: Send eddress chenges to Cesh Box, 330 W. 58th Street, New York, N.Y. 10019.

EDITORIAL It's Time To Look At Public Radio

Last week's meeting of the American Public Radio Conference and the National Public Radio Conference in San Diego represent far more than just a meeting of the minds that control the nation's "public" airwaves.

Public broadcasting is one of the last havens for free form programming this country has. Nowhere else is there the eclectic blend of music, news, information and education that represents all the facets of our culture. Unhindered by commercial considerations, the public radio outlet is able to offer the finest blend of every type of programming imaginable. It remains an essential element of the broadcast community, public or private.

There are a lot of problems facing public radio today. Most fall under the title of funding. Public radio outlets are facing increasing cuts in both state and federal support. Public radio outlets are facing increased costs for quality programs. Public radio outlets are facing a continuous search for seed money or underwriting funds to create and develop quality programs. Public radio outlets are finding a scarcity of available grants to sponsor existing programs on a continual basis. Public radio outlets are faced with increased number of quality programs that require "carriage fees." In short, public radio outlets are, in increasing numbers, becoming financial "beasts of burden" unto themselves. Public radio outlets are finding it increasingly more

difficult to replenish the fixed budget they are forced to work with.

We applaud CBS for its recent historic decision to form a partnership with the American Public Radio Network to bring public radio a new analytical program titled, "Business Update." By "breaking the mold," the partnership joins commercial and non-commercial radio in an endeavor that will be beneficial to many.

Just as unification of the National Association of Broadcasters (NAB) and the National Radio Broadcasting Association (NRBA) has become a reality, giving radio a powerful, united voice that will strengthen the entire commercial broadcasting industry, then too this same voice needs to pick-up the CBS lead to provide assistance, share ideas and draw out strategies that will enable public radio to create and develop programs that commercial radio can support and broadcast as well as help replenish the public radio funds.

Public radio must never be looked at as competition to commercial broadcasters, but as a partner to improve the quality of both public and commercial radio without compromising the high standards it has set on itself to truly serve the public with quality class programming.

It's a two-way street. Comraderie and harmony can only improve the educational strength and quality programming that the public demands and deserves from both public and commercial radio.

DEPARTMENTS CHARTS Top 100 Singles Top 200 Albums Bleck Contemporery Albums Bleck Contemporery Singles Country Albums Country Singles Gospel Albums Jazz Albums Top 40 Compect Discs Top 75 12" Singles Top 15 Music Videos. Top 40 Videocessettes CHARTS FEATURES 5 Behind The Bullets 5 Eest Coestings 11 Executives On The Move 6 Gospel 37 Points West 10

DEBUTS SINGLES A DIFFERENT CORNER — George Michael — Columbia 49 **ALBUMS** FROM LUXURY TO HEARTACHE - Culture Club - Virgin/Epic

POP SINGLE

ADDICTED TO LOVE #1 Robert Palmer Island

B/C SINGLE

I CAN'T WAIT #1 Nu Shooz Atlantic

COUNTRY SINGLE

#1

GRANDPA The Judds RCA/Curb

JAZZ

LOVE WILL FOLLOW George Howard TBA

COMPACT DISC

BROTHERS IN ARMS Dire Straits Warner Bros.

WINNER'S CIRCLE

Cash Box research from both radio and retail activity indicates the following record exhibits Top Ten potential.



POP ALBUM

5150 #1 Van Halen Warner Bros.

B/C ALBUM

CONTROL #1 Janet Jackson A&M

COUNTRY ALBUM

ALABAMA'S GREATEST HITS RCA

MUSIC VIDEO

ADDICTED TO LOVE #1 Robert Palmer Island

12" SINGLE

#1 Prince and the Revolution Warner Bros.

	4/19	Weeks On Chart
ADDICTED TO LOVE ROBERT PALMER (Island 7-99570)	2	14
2 KISS PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 7-28751)	1	10
3 MANIC MONDAY BANGLES (Columbia 38-05757)	3	14
WEST END GIRLS	7	9
PET SHOP BOYS (EMI America B-8307) 5 WHAT YOU NEED	4	15
INXS (Atlantic 7-89460) 6 HARLEM SHUFFLE	4	15
ROLLING STONES (Rolling Stones/ CBS 38-05802)	8	7
WHY CAN'T THIS BE LOVE VAN HALEN (Warner Bros. 7-28740)	11	7
8 ROCK ME AMADEUS FALCO (A&M AM-2821)	5	12
9 LET'S GO ALL THE WAY SLY FOX (Capitol B 5463)	9	15
10 TENDER LOVE FORCE M.D.'S (Warner Bros. 7-28818)	10	12
BAD BOY MIAMI SOUND MACHINE (Epic 34-05805)	14	8
TAKE ME HOME PHIL COLL!NS (Atlantic 7-89472)	17	7
13 THESE DREAMS HEART (Capitol B-5541)	6	15
YOUR LOVE THE OUTFIELD (Columbia 38-05796)	18	11
15 SO FAR AWAY DIRE STRAITS (Warner Bros. 7-28789)	16	9
WHAT HAVE YOU DONE		
JANET JACKSON (A&M AM-2812)	19	10
GREATEST LOVE OF ALL WHITNEY HOUSTON (Arista AS1-9466) B AMERICAN STORM	25	5
BOB SEGER & THE SILVER BULLET BAND (Capitol B-5532)	20	7
IF YOU LEAVE ORCHESTRAL MANOEUVRES IN THE		
DARK (A&M/Virgin AM-2811) 20 R.O.C.K. IN THE U.S.A. (A	24	8
SALUTE TO 60'S ROCK) JOHN MELLENCAMP	4.5	
(Riva/PolyGram 884 455-7) 21 I THINK IT'S LOVE	12	
JERMAINE JACKSON (Arista AS1-9444) 22 LIVE TO TELL	15	10
ALL I NEED IS A MIRACLE	31	3
MIKE & THE MECHANICS (Atlantic 7-89450 IS IT LOVE) 28	6
MR. MISTER (RCA PB-14313) 25 I DO WHAT I DO (THEME	30 -	5
FOR 91/2 WEEKS) JOHN TAYLOR (Capitol B-5551)	26	8
26 SOMETHING ABOUT YOU LEVEL 42 (Polydor/PolyGram 883 362-7)	29	11
I CAN'T WAIT NU SHOOZ (Atlantic 7-89446)	37	8
BE GOOD TO YOURSELF JOURNEY (Columbia 38-05869)	38	3
ON MY OWN PATTI LABELLE and MICHAEL McDONALD		
(MCA 52770) MOVE AWAY	39	6
CULTURE CLUB (Virgin/Epic 34-05847) ROUGH BOY	40	4
ZZ TOP (Warner Bros. 7-28733) NEVER AS GOOD AS THE	34	5
FIRST TIME SADE (Portrait/CBS 37-05846)	35	5
33 SATURDAY LOVE CHERRELLE with ALEXANDER O'NEAL		
(Tabu/CBS ZS4 05767)	33	11
34 I CAN'T WAIT STEVIE NICKS (Modern/Atlantic 7-99565)	13	9
35 SECRET LOVERS ATLANTIC STARR (A&M AM-2788)	21	18

			Weeks On
36	TOMORROW DOESN'T	4/19	Chart
a	MATTER TONIGHT STARSHIP (Grunt/RCA FB-14332) FEEL IT AGAIN	44	4
•	HONEYMOON SUITE (Warner Bros. 7-28799)	41	8
38	MOTHERS TALK TEARS FOR FEARS		
39	(Mercury/PolyGram 884 638-7) NIKITA	46	3
	ELTON JOHN (Geffen/Warner Bros. 7-28800)	22	15
40	NO ONE IS TO BLAME HOWARD JONES (Elektra 7-69549)	54	4
41	STICK AROUND JULIAN LENNON (Atlantic 7-89437)	45	6
42	SARA STARSHIP (Grunt/RCA FB-14253)	23	18
43	THERE'LL BE SAD SONGS (TO MAKE YOU CRY)		
44	BILLY OCEAN (Arista JS1-9465) FOR AMERICA	59	2
	JACKSON BROWNE (Asylum 7-69556)	27	9
	WINNER'S CIRCLE		
45	NOTHIN' AT ALL HEART (Capitol B-5572)	62	2
46	ALL THE THINGS SHE SAID		
	SIMPLE MINDS (A&M AM-2828)	58	4
47	WHITNEY HOUSTON (Arista AS1-9431)	32	21
48	THIS COULD BE THE NIGHT LOVERBOY (Columbia 38-05765)	36	15
	CHARTBREAKER		
49	A DIFFERENT CORNER GEORGE MICHAEL (Columbia 38-05888)	DEB	UT
50	KYRIE		
51	MR. MISTER (RCA PB-14258) OVERJOYED	42	19
	STEVIE WONDER (Tamla/Motown 1832TF)	43	10
	RIGHT BETWEEN THE EYES WAX (RCA PB-14306)	57	6
(1)	WHERE DO THE CHILDERN GO HOOTERS (Columbia 38-05854)	60	4
54	GREAT GOSH A'MIGHTY	47	8
55	RESTLESS	4/	
56	STARPOINT (Elektra 7-19910)	EF	
	CALLING AMERICA	55	6
	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766)	55 48	
9	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774)		6
9	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES)	48 71	6 13 3
58	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY	48 71 52	6 13 3
5 5 58 59	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768)	48 71 52 49	6 13 3 10 15
5 5 58 59	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816)	48 71 52	6 13 3
57 58 59 60 61	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810)	48 71 52 49	6 13 3 10 15
59 60 61 62	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS ASSOCIATED ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715)	48 71 52 49 61	6 13 3 10 15 6
59 60 61 62 63	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715) LIVE IS LIFE OPUS (Polydor/PolyGram 883 730-7)	48 71 52 49 61 50	6 13 3 10 15 6
59 60 61 62 63 64	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS ASSOCIATED ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715) LIVE IS LIFE OPUS (Polydor/PolyGram 883 730-7) ABSOLUTE BEGINNERS DAVID BOWIE (EMI America B-8308)	48 71 52 49 61 50	6 13 3 10 15 6 14 19
59 60 61 62 63 64	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715) LIVE IS LIFE OPUS (Polydor/PolyGram 883 730-7) ABSOLUTE BEGINNERS	48 71 52 49 61 50 51	6 13 3 10 15 6 14 19 13 5
59 60 61 62 63 64 65	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS ASSOCIATED ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715) LIVE IS LIFE OPUS (Polydor/PolyGram 883 730-7) ABSOLUTE BEGINNERS DAVID BOWIE (EMI America B-8308) RAIN ON THE SCARECROW JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 635-7) HOLDING BACK THE	48 71 52 49 61 50 51 53 65	6 13 3 10 15 6 14 19 13 5
57 58 59 60 61 62 63 64 65 66	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS ASSOCIATED ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715) LIVE IS LIFE OPUS (Polydor/PolyGram 883 730-7) ABSOLUTE BEGINNERS DAVID BOWIE (EMI America B-8308) RAIN ON THE SCARECROW JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 635-7) HOLDING BACK THE YEARS SIMPLY RED (Elektra 7-69564)	48 71 52 49 61 50 51 53 65	6 13 3 10 15 6 14 19 13 5
59 60 61 62 63 64 65	CALLING AMERICA ELECTRIC LIGHT ORCHESTRA (CBS ASSOCIATED ZS4 05766) CRUSH ON YOU THE JETS (MCA 52774) A LITTLE BIT OF LOVE (IS ALL IT TAKES) NEW EDITION (MCA 52768) KING FOR A DAY THOMPSON TWINS (Arista AS1-9450) CALL ME DENNIS DEYOUNG (A&M AM-2816) SANCTIFY YOURSELF SIMPLE MINDS (A&M/Virgin AM-2810) BEAT'S SO LONELY CHARLIE SEXTON (MCA 52715) LIVE IS LIFE OPUS (Polydor/PolyGram 883 730-7) ABSOLUTE BEGINNERS DAVID BOWIE (EMI America B-8308) RAIN ON THE SCARECROW JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 635-7) HOLDING BACK THE YEARS SIMPLY RED (Elektra 7-69564)	48 71 52 49 61 50 51 53 65	6 13 3 10 15 6 14 19 13 5

			Veeks On
68	(HOW TO BE A)	4/19 (nart
	MILLIONAIRE ABC (Mercury/PolyGram 884 382-7)	63	15
69	SILENT RUNNING MIKE & THE MECHANICS (Atlantic 7-89488)	64	22
70	I WANNA BE A COWBOY		
Õ	PRETTY IN PINK	85	2
	THE PSYCHEDELIC FURS (A&M AM-2626) NIGHT MOVES	79	3
	MARILYN MARTIN (Atlantic 7-89465)	66	15
73	ROBERT TEPPER	67	44
74	(Scotti Brothers/CBS Z54 05750) THE SWEETEST TABOO	67	14
75	SADE (Portrait/CBS 37-05713) RUSSIANS	68	22
73	STING (A&M AM-2799)	69	15
	VIENNA CALLING FALCO (A&M AM-2832)	DEB	UT
77	I'M NOT THE ONE THE CARS (Elektra 7-69569)	70	13
78	HAND ACROSS AMERICA VOICES OF AMERICA		
Ø	(EMI America B-8319) THE LOVE PARADE	80	3
W	THE DREAM ACADEMY (Reprise/Warner Bros. 7-28750)	DEB	UT
80	JOHNNY COME HOME FINE YOUNG CANNIBALS		
•	(I.R.S./MCA 52760)	81	3
W	WHO'S JOHNNY (SHORT CIRCUIT THEME)		
82	EL DeBARGE (Gordy/Motown 1842GF) ONCE IN A LIFETIME	DEB	UT
	TALKING HEADS (Sire/Warner Bros. 7-29163)	82	3
83	YOUR WILDEST DREAMS THE MOODY BLUES (Polydor/PolyGram		
0.4	883 906-7) LIVING IN AMERICA	DEB	UT
04	JAMES BROWN (Scotti Brothers/CBS ZS4 05682)	74	21
85	OUT OF MIND OUT OF		
	SIGHT MODELS (Geffen/Warner Bros. 7-28762)	DEB	UT
86	UNDER THE INFLUENCE VANITY (Motown 1833MF)	DEB	UT
(1)	TUFF ENUFF THE FABULOUS THUNDERBIRDS		
88	(CBS Associated ZS4 05838) MUTUAL SURRENDER	DEB	UT
•	(WHAT A WONDERFUL WORLD)		
_	BOURGEOIŚ TAGG (Island 7-99558)	DEB	UT
89	LEAD A DOUBLE LIFE LOVERBOY (Columbia 38-05867)	DEB	UT
90	SHOT IN THE DARK OZZY OSBOURNE		
91	(CBS Associated ZS4 05810) WHEN THE GOING GETS	DEB	UI
	TOUGH, THE TOUGH GET GOING		
00	BILLY OCEAN (Jive/Arista JS1-9432)	73	22
92	THAT'S WHAT FRIENDS ARE FOR	76	25
93	ANOTHER NIGHT	76	
94	ARETHA FRANKLIN (Arista AS1-9453) A LOVE BIZARRE	75	15
J-4	SHEILA E. (Paisley Park/Warner Bros. 7-28890)	7 7	24
95	DO ME BABY MELI'SA MORGAN (Capitol B-5523)	78	13
96	GOODBYE IS FOREVER		
97	ARCADIA (Capitol B-5542) THE POWER OF LOVE	83	13
	JENNIFER RUSH (Epic 34-05745) TARZAN BOY	84	11
	BALTIMORA (Manhattan/Capitol B 50018)	86	28
99	A GOOD HEART FEARGAL SHARKEY (A&M/Virgin AM-2804)	88	5
100	STAGES 77 TOP (Warner Bros. 7-28810)	87	15



WESTWOOD ONE PRESENTS DYLAN, PETTY — At the April 10 press conference announcing the dates and venues for the Bob Dylan and Tom Petty & The Heartbreakers' "True Confessions" concert tour, Dylan and Petty joined Westwood One Chairman and CEO Norman Pattiz at the company's headquarters in Los Angeles.

"We Got The Love," A Benefit Single, Features Springsteen

by Paul Iorio

NEW YORK — "We Got The Love," a single by Jersey Artists For Mankind '86, a non-profit organization of New Jersey-based musicians, will be released on May 16 by Arista Records. Net proceeds from the record will be distributed to charitable organizations that focus on the hunger problem.

"We Got The Love" features such New Jersey musicians as Bruce Springsteen and The E Street Band, Southside Johnny, Carolyne Mas, and others, including 450 singers and musicians who gathered at the Stone Pony in Asbury Park to record the song's choruses. Gary Tallent coproduced the song with Tim Ryan, and it was mixed by Bob Clearmountain. The flip side, "Save Love Save Life," features Franki Valli on vocals and Tal Farlow on guitar.

Activities planned for the J.A.M. band include a video of "We Got The Love," being filmed this week, as well as a series of concerts scheduled for May in New Jersey. The concerts will be taped for

possible inclusion in an upcoming J.A.M. album on Arista. The first concert takes place on May 25 in conjunction with Trenton radio station WPST and Hands Across America. On May 29, the J.A.M. band and other local bands will present a benefit concert in Freehold to aid workers who will lose their jobs when the city's 3-M plant closes down. And on May 30 in Asbury Park, the J.A.M. band will perform at a WNEW-FM (New York) beach party that will be broadcast live. Other concerts are being scheduled, and will be announced at a later date.

J.A.M. spokesman Lee Mrowicki stated, "The J.A.M. band will constantly fluctuate in terms of its members. Who plays in the band will be determined by who's free from commitments on the date in question."

Mrowicki also said, "At this moment, the plan is to give the proceeds for records sold in New Jersey to the Community Food Bank of New Jersey. The money earned for records sold in other states will go to food bank programs and related charities there."

New York Jazz Fest Lives; JVC Takes Over Sponsorship

By Lee Jeske

NEW YORK — Stating that "the costs of producing a great jazz festival have become so astronomical that ticket sales cannot generate enough income to meet expenses," jazz impresario George Wein officially announced last week that JVC would take over sponsorship of the annual 10-day New York Jazz Festival. The Festival, which was transplanted from Newport, RI in 1972 - it began there, as the Newport Jazz Festival, in 1954 - had been sponsored by Kool cigarettes between 1980 and 1985. JVC has, for the past two years, sponsored Wein-produced jazz festivals in England, France, Holland, and Newport, as well as a touring jazz program. The New York event will be called the JVC Jazz Festival/New York and will be held in various New York venues from June 20-29.

The festival schedule, which was released last week, shows little change in approach from Wein's previous New York events — many of the biggest names in jazz will be on hand, and such New York Festival traditions as early-evening solo piano concerts will continue. Avery Fisher Hall remains the major venue, with Town Hall, the Beacon Theatre, and Lincoln

Center's Bruno Walter Auditorium being used in place of the closed-for-renovations Carnegie Hall. (continued on page 40)

Retailers Cautious On Pricing

Some Cite Inevitable Increases

By Stephen Padgett

LOS ANGELES — The recent manufacturer price increases, which ranged from two to five percent, are being met with caution and a "wait and see" attitude by many retailers and wholesalers surveyed by Cash Box. Those who went on record about their plans were either in the process of deciding how much and when they would raise their prices or had recently completed changes in their pricing structure.

Representative of retail's response was Roy Imber's, president of 60-store The Record World. "We cannot afford to absorb the increase that was just placed on us without having a reaction to it. Shortly, within the next couple of weeks, we'll have worked out a scheme of what we want to do. There will be changes made."

Evan Laskey, president of Denverbased Dan Jay, operates as a wholesaler and a retailer. "On the wholesale side we basically passed through the increases. On the retailer side, among our fran-

chises, some of them went up and some of them are just taking it bits and pieces. It just depends on where they're at and what their competitive situation is," he said.

Many, who spoke off the record, concede that price increases are inevitable. They are waiting to get a consensus on what the competition will do.

Ned Berndt, president of Q Records in Florida flatly asserted "We raised our prices on LP and cassette." His usual shelf price for an \$8.98 is now \$8.97, up from \$8.57. His three-tiered sale pricing of \$5.79, \$6.98 and \$7.94 will also be affected. "We're probably not going to be running many at \$5.79," he said. Berndt appears to be holding the line on compact discs.

"The customer is still, in our opinion, getting music at a cheap price," commented Jack Eugster, president of The Musicland Group. His complaint is that the increase should have come in the form of an increased list price. "The spread between cost to list should be increased," he said, thus preserving a retailer's margin. He would welcome a general (continued on page 40)

The Music Business Symposium: Uphill Battle For Success

By David Adelson

LOS ANGELES — To term it a massive undertaking would be an understatement. Monumental seems more appropriate.

Nevertheless, the organizers and staff of The Second Annual Music Business Symposium are plowing full steam ahead to bring to Los Angeles, on May 2, 3, 4, the largest gathering of music industry professionals this city has ever known. Along with New York's New Music Seminar, now seven years old, this ambitious endeavor may become one of the most widely respected forums for the exchange of new ideas and opinions. Or it may not.

"There was a real show-me attitude at the beginning," said John Sutton-Smith, one of the event's organizers. "It's the first time we tried to put it together as a threeday convention and naturally it hasn't been easy."

Last year, Music Business Symposium founder William Gladstone held a series of panel discussions over a ten-week period. The turnout was successful and Gladstone became convinced a three-day symposium would work. Gladstone is a

respected manager in Los Angeles and his credibility has been a positive factor in attracting both panelists and attendees.

"He has a lot of integrity," Sutton-Smith remarked. "People trust him."

In contrast to the New Music Seminar, a comparison that organizers would like to downplay, the Music Business Symposium is being targeted primarily at industry professionals. With the exception of the NARAS-sponsored "Careers In The Music Industry," the 23 open- and closeddoor sessions are designed to provide an environment where industry professionals can network. "We went out and asked people in the industry what they wanted from an event like this," said Sutton-Smith. The result is panels ranging from independent labels to independent promotion. There are discussions scheduled on corporate sponsorship, the future of music video, several A&R panels, and many more diverse topics.

One of the most unique aspects of the symposium is the inclusion of several closed door meetings for A&R people and publishers. At one of the sessions, closed to the public, Malcolm MacLaren will address a gathering of A&R representatives from major and independent labels. At another, publishers will meet behind closed doors with A&R people for the simple purpose of being able to talk openly about the issues they have in common or the ones that keep them apart.

Organizers claim that attendance figures for the event are rising steadily, though they would not make specific numbers available. Sutton-Smith is quick to point out that, "the bottom line is looking fine," and "every day we're getting more and more people interested."

There is no shortage of skeptics however. There are the usual doubts about an untested product and some have complained that a \$205 fee (it was \$175 before April 6) is quite high for a first-time event. But Sutton-Smith insists that the cost of putting on such an event is enormous and that the price of registration is quite appropriate given the impressive line-up offered at the event.

One of the most interesting panels currently in the making is Sunday's (May 4) independent promotion panel. Already

(continued on page 40)





AMERICA/SMASH DEBUTS — Steve Popovich (I), sr. vice president, Nashville, PolyGram Records, recently announced the formation of the America/Smash label with the "Class Of '55" album. Carl Perkins (c) is feaured along with Jerry Lee Lewis, Roy Orbison, and Johnny Cash on the LP recorded in the original Sun Studio and American Studio in Memphis. Chips Moman (r) is the album's producer and president of America Records.

BUSINESS NOTES

PolyGram Pacts With America; 'Class Of '55' Debut Release

NEW YORK — Steve Popovich, PolyGram's senior vice president of Nashville Operations and Chips Moman, president of America Records, recently announced a licensing agreement between the two companies, to debut May 26 with the release of the album "Class of '55." This highly-anticipated recording will be distributed worldwide on the America/Smash label by the PolyGram group of companies. "Class Of '55" features the reunion of four legends of rock and roll: Johnny Cash, Jerry Lee Lewis, Roy Orbison and Carl Perkins. They returned to the birth of their careers — Sam Phillips' small Sun Studio in Memphis — to cut approximately half of the album's 10 tracks. The remainder of the songs were recorded at Memphis' American Studio.

Studio.

"'Class Of '55' marks the re-emergence of Memphis music, which has been so vital in shaping the last 30 years of contemporary music," said Popovich. "We're proud to present the greats who started it all and look forward to a long, productive relationship with Chips Moman and America Records." Moman called the album "the realization of a dream." "We are thrilled with our association with PolyGram," he continued, "and it is fitting that this project of rock and roll's great forefathers will have a label of such international prominence to spread the world around the world."

Injunction Against Perry Denied

LOS ANGELES — The Suffolk Superior Court of Massachusetts has denied Michael J. Striar's application for a preliminary injunction to prevent Joe Perry from performing with Aerosmith. In his suit, Striar alleges that Perry contracted in 1983 to perform exclusively for a corporation in which Striar had an interest. Striar claims that Perry's performances with Aerosmith constitute a breach of that contract and that as a result, Striar has not received his share of Perry's income, and lost a chance to further himself in his attempt to become a major concert promoter.

Finding that the only result from a preliminary injunction would be immeasurable harm to Aerosmith (currently in the midst of concert dates on the east coast) the court denied Striar's motion. After examining all the evidence the court concluded that Striar not only approved of and encouraged Perry's return to Aerosmith, but also promoted and profited from subsequent Aerosmith concerts.

T-I-C-K-E-R-T-A-P-E

NEW YORK — The Seton Hall University Entertainment Law Forum will hold a Songwriter Symposium on April 23 at the University's Newark Law Center; it starts at 4 p.m. and admission is free . . . On June 20, the Special Committee on Entertainmet Law of the New York State Bar Assoc. will sponsor a seminar entitled "Entering the Entertainment Law Industry"; registration info. can be had from their New York office, 575 Madison Ave., New York, NY 10022 . . . Optec Industries has announced plans to develop a compact disc plant in Georgia; the data systems company plans to focus on contemporary Christian and gospel labels . . . Profile Records has moved: they are now at 740 Broadway, New York, NY 10003, and their new phone number is (212) 529-2600 . . . ABKCO president Allen Klein is offering a \$10,000 reward for footage of Sam Cooke performing "Wonderful World" — the single is now on the charts in England . . . Harry Belafonte and Desmond Tutu have lent their names to "Toronto Arts Against Apartheid," a May 25-June 1 series of concerts and educational events to raise money for assistance for blacks in South Africa . . . The Institute for Graphic Communication will hold its second annual Video Publishing Conference, May 28-30 in Bedford, Mass.; contact them in Boston at (617) 267-9425 for details . . New in the bookstore: *Piece of My Heart: The Life, Times and Legend of Janis Joplin* by David Dalton (\$15.95, St. Martin's Press).

EXECUTIVES ON THE MOVE







Hock



Master

Cohen To Columbia — Jamie Cohen has been appointed director, talent acquisition, west coast A&R, Columbia Records. Cohen will be responsible for seeking out and evaluating new talent acquisitions for the Columbia label as well as coordinating the A&R activities of select artists on the Columbia roster. He comes to Columbia from Arista Records where he was west coast A&R director.

Changes at Chrysalis - Chrysalis Records has announced a major expansion and strengthening of their promotion department. Charlie D'Atri is promoted to director national singles promotion based in New York. D'Atri was New England regional promotion manager. Jan Teifeld is named associate director singles/west coast. Teifeld comes from All-Pro Record Promotion, a west coast independent promotion firm. Jeff Laufer is appointed associate director albums/west coast. He was director of album promotion/west coast for Arista Records. Roger Mayer is named associate director albums/midwest. He is former operations manager/program director at WIZN Burlington, Vt. Jerry Blair is named New England regional promotion manager. Blair was a CBS college marketing manager in the New England region. Michael Van Orsdale is named central/Cleveland regional promotion manager. Van Orsdale joins Chrysalis from New Avenues Music, an independent album promotion firm. Greg Thompson moves from central region to Chicago to become midwest regional promotion manager. Ralph Carroll is named upper southeast regional promotion manager based in Charlotte, N.C. He was program director at WCGQ Columbus, GA. Geina Horton is named mid-central regional promotion manager based in Denver.

Hock Named — Randy Hock has been promoted to the newly created position of national director of album promotion/marketing for MCA Records. In this new position, Hock will expand his album promotion responsibilities to a national level while remaining based in New York.

Masters to VH-1 — Lee Masters has been named vice president of VH-1 Video Hits One. Masters is now the key programming executive for the channel, responsible for production, editorial content, and on-air promotion. Before joining MTV Networks Inc., Masters was general manager of KWEN, Katz Broadcasting's country music station in Tulsa, Oklahoma. Previously, he purchased and managed two radio stations in partnership with Henson Broadcasting of Louisville, Kentucky: KISO/KLOZ in El Paso, Texas and WAVE/WLRS in Louisville. From 1975 to 1977 Masters was program director for WLRS.

Changes At Arista — Arista Records has announced three promotions in the international department with Eliza Brownjohn being named senior director, international operations, Kevin Keenan being named associate director, international operations and Marck O'Connell being named manager, international operations. In her new capacity, Brownjohn will provide the overall direction for Arista's international operations, with primary responsibility for the territories outside of the United States and the United Kingdom. She will also coordinate and review the implementation of these plans with Arista's artists and foreign licensees.

NARM Changes — NARM has announced the promotion of Pam Cohen to executive director and the staff addition of Patrick Gorlick as director of creative services. Pam Cohen previously served as NARM's director of administration and association programs. She joined the Association in February 1985, following a 12-year stint with WEA, where she held various record and video sales positions and also created promotions for Atlantic Records. Rejoining the NARM staff is Patrick Gorlick, the new director of creative services. Gorlick returns to the Association's Cherry Hill offices after several years in Seattle, where he ran a marketing consulting firm.



BETANCOURT SIGNS NEW LONG-TERM AGREEMENT — In recognition of what the company terms the consistent promotional gains made by PolyGram recording acts, the label recently signed John Betancourt, its senior vice president of promotion, to a new long-term agreement. Betancourt, who will retain his current title, is pictured on the left with Dick Asher, president and chief executive officer of the company.

RCA Reports Record Sales And Higher Earnings For First Quarter

NEW YORK — RCA Corporation achieved record sales and a 13 percent increase in earnings for the first quarter of 1986. Earnings for the three months ended March 31, 1986 increased to \$73.4 million, equal to 77 cents per share, from \$65.0 million, or 58 cents a share, in the first quarter of 1985. Sales in the first quarter reached a record \$2.29 billion compared to \$2.07 billion a year earlier.

President and chief executive officer Robert R. Frederick said, "The first quarter

results exceeded expectations and reflected an outstanding performance by NBC and a strong performance by Aerospace and Defense. We are optimistic that our performance will also be good for the balance of the year."

In music and video, sales increased significantly, reflecting the merger with Ariola Records. Earnings increased mainly as a result of contnued strong performance by RCA's joint ventures with Columbia Pictures to distribute home video cassettes.

Simple Minds Outlines Support Of Amnesty International

By Peter Berk

LOS ANGELES — During a press conference held by A&M Records on April 15, Simple Minds' lead vocalist Jim Kerr and guitarist Charlie Burchill were on hand to detail the band's current and projected support of Amnesty International, the human rights organization geared toward preventing and resolving cases of unjustifiable imprisonment around the world. Also present were John G. Healey, executive director of Amnesty International (A.I.) in the United States; David Hinkley, director of the Western region of the organization; and Abdullahi An-Na'im, who spent 20 months in a Sudan prison without a trial several years ago before gaining freedom through the direct efforts of A.I.

Unlike many of the other cause-related activities in the music community of late, Simple Minds' support of A.I. will not come in the form of a charity single or album. Instead, the band will help, for an indefinite period of time, to inform and educate the public about the organization and its goals. Currently on tour, the group is encouraging the distribution of A.I. literature at all of its concert venues, and endorsing a postcard campaign on behalf of two young prisoners held in East Timor and Ethiopia, respectively. Furthermore, Simple Minds has already donated proceeds from two concerts (one in London on March 3, the other at Los Angeles'

Greek Theatre last week) to A.I. The money will be used to aid "prisoners of conscience," defined as those whose beliefs, religion, color, sex, ethic origin or non-violent personal stances have resulted in imprisonment.

At every U.S. Simple Minds concert location, as was the case when the band toured in Europe recently, those attending are being handed a three-part postcard containing information relative to A.I.'s work, as well as a previously adressed message to the powers that be in both East Timor and Ethiopia urging the release of the two prisoners in question. Booths with additional pamphlets are also being set up. Capping off the Simple Minds-A.I. connection, Kerr is dedicating a song (usually "Ghost Dancing") to the organization during each performance.

Speaking briefly at the outset of the press conference, A&M president Gil Friesen first mentioned that label founder and co-owner Herb Alpert himself has a history of donating to A.I. In an effort to keep that tradition going strong, Friesen therefore contacted Simple Minds' members. "Their immediate reaction," he recalled, "was, yes, they'd like to do something to help. In fact, they had already begun to think about it. A&M has a great deal of interest not only in this tour, but in Simple Minds and supporting their efforts with Amnesty International."

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COMING ATTRACTION — The Main Attraction has been signed to an exclusive worldwide contract with RCA Records. Their debut album, "All The Way," is preceded by their first single, "Reconsider." Shown here at RCA's New York headquarters are (seated, I-r): Elliot Goldman, president, RCA/Ariola International; The Main Attraction's Tony Black, Eric Shotwell and Roosevelt Nickleberry; Mike Omansky, RCA's vice president, marketing; the contemporary music product management; TMA's Jerry Askew. Standing (I-r): Basil Marshall, RCA's director, black music promotion; Tony Wells, RCA's director, black music, A&R; Gregg Geller, vice president, A&R; and Wayne Douglas, discoverer and producer of The Main Attraction.

Hear N' Aid Projects To Be Released

LOS ANGELES — Mercury/PolyGram Records Worldwide has released "Stars," the fund-raising single recorded by a consortium of heavy metal musicians under the name Hear 'N Aid. This will be followed shortly by the release of a Hear 'N Aid album of donated tracks. A promotional videoclip of the single will be serviced simultaneously with the record's release in a half-hour video documentary "Hear 'N Aid: The Sessions" will become available on the home video market via Sony Video Software at the end of April.

"Stars" was produced and arranged by Ronnie James Dio and co-written by Dio and Dio band members Vivian Campbell and Jimmy Bain, who also organized the project. The single is available in 12" and 7" configurations, the 12" featuring the full-length (7:20) version on one side and an edited (5:10) version plus a series of artist interviews entitled "The 4-½ Minute News" on the other. The 7" single contains

the 5:10 version of "Stars" plus "The 4- ½ Minute News."

"Stars" was recorded in Los Angeles during several sessions in the spring and summer of last year. "The 4-½ Minute News" consists of interviews conducted by Los Angeles radio personality Gayl Murphy during the "Stars" recording sessions with Dio keyboard player Claude Schnell playing a variation of "Stars" in the background.

The Hear 'N Aid album, including the full-length version of "Stars'," will contain tracks donated by eight other artists. It will be released by Mercury/PolyGram in late May.

Monies realized from the sale of the "Stars" single Hear 'N Aid album, video documentary and line of merchandise will be distributed through USA for Africa to fund famine relief projects around the world.













AT THE HAT AWARDS — Naomi Judd (I) and daughter Wynonna (r) are joined by the youngest member of the family, Ashley, as they accept the "Hat" award for Top Vocal Duet on the 21st annual "Academy of Country Music Awards." The special, which honored the past year's best in country music, was broadcast "live" from Knotts Berry Farm, Buena Park, Calif., on NBC-TV, April 14th. (Photo 2): Alabama and Reba McEntire display trophies they won. (Photo 3): Joe Casey (r), vice president of country promotion for CBS Records, Nashville, accepts a "Hat" award on behalf of the label

when "Highwayman" was named single record of the year. (Photo 4): Kitty Wells celebrates the Pioneer Award she received in recognition of outstanding and unprecendented achievement" in country music. (Photo 5): George Strait shows off the "Hat" trophy he won as Top Male Vocalist. (Photo 6): Randy Travis, who was named this year's Top New Male Vocalist, poses with Nicolette Larson, last year's Top New Female Vocalist. (Story On page 32)

ALBUM RELEASES

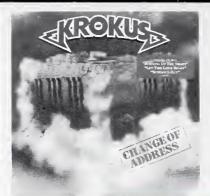
OUT OF THE BOX

KING — Bitter Sweet — Epic AL 40322 — Producer: Richard James Burgess — No List — Bar Coded

British band King, led by singer/writer Paul King, hit last year with "Love And Pride." Tuneful and danceable, "Bitter Sweet" will establish King as a heavy hitter in the pop stakes. Standout cuts are "Alone Without You," "I Cringed, I Died, I Felt Hot," "Won't You Hold My Hand Now" and "The Taste Of Your Tears."



OUT OF THE BOX



KROKUS — Change Of Address — Arlsta AL8-8402 — Producer: Tom Werman — List: 8.98 — Bar Coded

Metal on the melodic, made-for-MTV edge. Krokus figures to capture a significant portion of pop metal's die hards with "Change Of Address." Rock radio will grab a hold of "Burning Up The Night."

OUT OF THE BOX

THE MOODY BLUES — The Other Side Of Life — Polydor 829 179-1-Y-1 — Producer: Tony Visconti — List: 8.98 — Bar Coded

Combining the qualities which brought the band to prominence in the late 60's with the state of the art production values of the 80's, The Moody Blues have created the best of both worlds with this latest album. Midtempo, rich and evocative cuts such as "Your Wildest Dreams," "The Spirit," and the title song best exemplify just how skillfully the group still writes and performs powerful and distinctly memorable music.



NEW AND DEVELOPING

RUBBER RODEO — Heartbreak Highway — Mercury 422-826 886-1 M-1 — Producer: Ken Scott — List: 8.98 -- Bar Coded

This first waxing from Rubber Rodeo since their "Scenic Views" LP nearly two years ago follows in much the same "cow punk" vein. Distinct country influences are the prime calling card of this sound, driven by a cityfied rough-edged sensibility that gives it some street guts. A cover of the 1969 Harry Nillson hit, "Everybody's Talkin'" makes a surprise showing here with added bite and a galloping percussion. AOR and alternative radio is a must for "Heartbreak Highway," with possible CHR appeal.

FEATURE PICKS

RUBBER

RODEO

BIARTERIAR

THE TURTLES — The Battle Of The Bands — Rhino RNLP 70156 — Producer: Chip Douglas — List: 8.98 — Bar Coded

This '68 Turtles concept LP finds the band mocking trends of the time. Contains the classic "Elenore" and joins "Turtle Soup" as Rhino's latest and welcome Turtles reissues.

THE TURTLES — Turtle Soup — Rhino RNLP 70157 — Producer: Ray Davies — List: 8.98 — Bar Coded

The Kinks' Ray Davies produced this 1969 Turtles LP which signalled a transition for the band away from traditional pop and toward a more experimental bent. It is, like "The Battle Of The Bands," a welcome reissue.

ACCEPT — Russian Roulette — Portrait BFR 40354 — Producer: Accept — No List — Bar coded

German heavy metal outfit is back with another slamming collection. Its legions

of faithful fans will once again go for this one.

CROSSROADS — Original Motion Picture Soundtrack — Warner Bros. 25399-1 — Producer: Ry Cooder — List: 8.98 — Bar Coded

You don't have to love blues music to appreciate the quality and integrity of producer/arranger/composer Ry Cooder's work on this unique and decidedly memorable soundtrack.

BARBARA REED — This Was Meant To Be — Rare Sound RS101 — Producer: Rarbara Reed — List: 8.98

Southern California singer Reed has delivered a swinging, jazzy little gem chock full of her own compositions and captivating vocals. Very tasty for adult formats.

HOODOO GURUS — Mars Needs Guitars — Elektra 60485 — Producer: Charles Fisher — List: 8.98

Elektra will now distribute this already strong selling Big Time release. Hoodoo Gurus is a purveyor of good, solid guitar rock and roll with a slight "down under" feel. The re-package has only an Elektra sticker on the front, hence, original Big Time spine info and no bar code.

RECORDS TO WATCH

AUGUSTUS PABLO — Rising Sun — Shanachle/Message 1008 — Producer: Halle Selassie I — List: 8.98

RAIN PARADE — Beyond The Sunset — Restless 72086 — Producers: Jim Hill-Rain Parade — List: 8.98 — Bar Coded

GET SMART! — Swimming With Sharks — Restless 72111 — Producer: Iain Burgess — List: 8.98 — Bar Coded

VELVASCURGE — Human Element — Esync E-SY004 — Producer: DeLooch — No List

COMPUTER SEX — Body Electric — Eclectric — Producers: Patrick Keel-Computer Sex — No List

SINGLE RELEASES

OUT OF THE BOX

38 SPECIAL (A&M 2831)
Like No Other Night (3:59) (Rocknocker-John Bettis adm. by Warner Bros./AS-CAP—Irving/BMI-Calypso Toonz/PROC)

(Don Barnes-John Bettis-Jim Vallance-Jeff Carlisi) (Producer: Keith Olson)
The long-awaited 38 Special single

finds the guitar band attacking familiar turf. The teen love theme and melodic guitar will capture the hearts of middle America. Strong production and a good hook assure CHR.





KING (Epic 34-05843)
Alone Without You (3:34) (CBS-King adm by April/ASCAP) (P. King) (Producer.

Richard James Burgess)

This perky single from the just-released "Bitter Sweet" features a chant-like "na, na, na' refrain and King's earnest vocal. Should be a high charting CHR record and could signal the emergeance of this band as a real force.

OUT OF THE BOX

FALCO (A&M 2832)

Vlenna Calling (4:01) (Nada-Almo/AS-CAP-Manuskript/GEMA) (R. Bolland-F. Bolland-Flaco) (Producers: Rob Bolland-Ferdi Rolland)

Ferdi Bolland)
Falco's #1 "Rock Me Amadeus" is followed by this similar German rap that topped world charts like its predecessor. The U.S. re-mix has an English section that should help it get to the upper reaches of the chart.



NEW AND DEVELOPING



ANTHONY AND THE CAMP (Warner Bros. 7-28730)

What I Like (4:03) (Knot Sew-No Sox adm. by Lost In/ASCAP) (Anthony-Henley Goddard) (Producer: Jellybean)

"What I Like" is the debut single from Anthony And The Camp. It is an infectious, captivating dance track. Certain BC and should cross. Jellybean's production is crisp and focused, Anthony's singing is engaging and effervescent. This could become a surprise hit.

FEATURE PICKS

CLANNAD (RCA JK-14358)

Closer To Your Heart (3:29) (E.G.-Clannad/BMI) (C. Brennan) (Producer: Steve Nye)

Irish group Clannad has the interest of rock fans due to the vocal admiration of U2's Bono. This single has CHR and AC earmarks. This band could be the surprise hit of '86.

WILD BLUE (Chrysalis VS4 42985)

Fire With Fire (3:30) (Fallwater/ASCAP) (C. Sandford) (Producer: Chas Sandford) Newest Chrysalis rock act Wild Blue covers a similar pop/rock territory occupied by Heart and labelmate Pat Benatar.

JOHN MILES BAND (Valentino/Atlantic 7-99547)

I Need Your Love (4:00) (Blackwood/BMI) (Miles) (Producer: Trevor Rabin) Miles' stratospheric vocal soars above this rock ballad with possibilities on several formats.

THE DRAMATICS (Fantasy 967)

One Love Ago (3:59) (Idnyc-Derf-Pure Delite/BMI-Membership/ASCAP) (Pittman-Claytoven-Grace) (Producers: F.L. Pittman-Clayatoven)

This could mark a Dramatic comeback, the ballad is a classic

ARETHA FRANKLIN (Arista AS1-9474)

Ain't Nobody Ever Loved You (4:02) (Gratitude Sky/ASCAP-Polo Grounds/BMI) (Narada Michael Walden-Jeffrey Cohen) (Producer: Narada Michael Walden)

Coming from the most successful album of her illustrious career, Franklin's newest single is a fizzy bit of calypso with the Queen Of Soul's trademark remarkable vocal.

LUBA (Capitol B-5574)

The Best Is Yet To Come (3:58) (Chappell-Good Single Limited-Irving/ASCAP-PRS-BMI) T. Britten-G. Lyle) (Producer: Narada Michael Walden)

Soulful singer puts her polish on this grooving tune from the writer's of "What's Love Got To Do With It?"

ELECTRIC LIGHT ORCHESTRA (CBS Associated ZS4 05892)

So Serious (2:38) (April/ASCAP) (Jeff Lynne) (Producer: Jeff Lynne)

"So Serious" has a classic ELO melody hook. A serious shot for wide radio attention.

HOODOO GURUS (Elektra 7-695444)

Bittersweet (3:48) (Best Of All/ASCAP) (D. Faulkner) (Producer: Charles Fisher) With the help of Elektra, this deserving single might get the attention it should. A perfect alternative, rock and progressive CHR cut — Lou Reed meets INXS.

B.E. TAYLOR GROUP (Epic 34-05851)

Karen (4:10) (Miss Areal/ASCAP) (R. Witkowski-B.E. Taylor-J. Macre) (Producer: Rick Witkowski)

This ballad, in a Journey mode, could score for B.E. Taylor Group with its pleasant tune and strong vocal.

PRECIOUS WILSON (Jive/Arista JS1-9456)

I'll Be Your Friend (3:59) (Zomba Enterprises/ASCAP) (Jon Astrop) (Producers: Jon Astrop-Bryan 'Chuck' New)

This is contemporary sounding British R&B with hooks for BC radio.

POPS AND 'TIMER (Warner Bros. 7-28725)

Tell Me Something Slick (2:50) (Ensign/BMI) (Ry Cooder-Jim Dickinson) (Producer: Ry Cooder)

The latest Ry Cooder film tie-in has an insistent beat and funky vocals from Pops and 'Timer. The song is featured in the forthcoming film Blue City.

RECORDS TO WATCH

TOTAL CONTRAST (London 886 051-7 DJ)

What You Gonna Do About It (4:36) (Rare Blue/ASCAP) (Harvey) (Producer: Steve Harvey)

REGINA (Atlantic 7-89417)

Baby Love (4:06) (Black Lion/Regina Richards/Deutsch-Berardi/April Music/Maz Appeal/ASCAP) (Bray-Richards-Kessler) (Producer: Stephen P. Bray)

ROGER WHITTAKER (RCA JK-14333) The Genlus Of Love (4:12) (Dick James

The Genlus Of Love (4:12) (Dick James/BMI/Formula One (U.K.)) (Mitchell-Riley) (Producer: Bob Welch)

COMING ATTRACTIONS (Atlantic 7-99550)

Champagne (3:36) (Wedot/ASCAP) (P. Webb-Moore-Skinner-Harold-Harrison-J. Webb-Brown) (Producers: Joe Webb-Frank Fair-Dennis Williams)

JOHN DENVER (RCA JK-14366)

Flying For Me (5:37) (Cherry Mountain/ASCAP) (Denver) (Producer: Roger Nichols)

COLOUR (IPS 001)

Deeper (2:58) (Geogull/BMI) (Writers/Producers: Not Listed)

VANESSA JEAN MOULTON (Ebony EB005)

I Just Want Somebody (2:52) (Ebony Publishing) (Moulton) (Producer: Rich Dodson)

ROBBIE MacNEILL (Summer Salt SSS 863)

Long Distance Lover (3:04) (Doseydotes/Lazy Daisy) (Producer: Not Listed)

THE TRIPLETS (Elektra 7-69542)

Boys (3:59) (McTriplet/ASCAP) (Triplets) (Producer: Bernard Edwards)

LOVEBUG STARSKI (Epic 34-05882)

Amityville (The House On The Hill) (4:09) (Kuwa/Anacrusis/Broome Street/ ASCAP— (Loeb-Blow-Ryhmes) (Producers: Kurtis Blow-Steve Loeb-Rod Hui) THE DEAD ARE ALIVE — It was a regular Thursday press night for me. Home late from the printing plant, too wired to go to sleep, so it's out with the bicycle for a ride along Venice Beach. As I hit the Ocean Front Walk and looked onto the large grass lawns along the eastern edge of the sand, I saw about 150 young people partying, playing music and meandering along the beach. This was not the usual Venice street crowd. I soon realized the **Grateful Dead** were back in town. The Dead are unlike any contemporary band today. Their followers have an almost disciple-like affection and they go wherever the Dead goes. The majority of "Dead Heads" hate their albums. Those are only studio replications of a Dead

show. The Dead are known by what is perhaps the most extensive array of bootleg live cassettes in existence. Mingling among the Dead Heads last Thursday night, I heard "Box Of Rain" from a Capitol Theater (Passaic, New Jersey) 1974 show, as well as "Sugaree" from last year's Ventura County Fairgrounds (Southern California) "party." The Dead really don't do anything deliberate to inspire the type of fanatical following they have acquired. They take the stage, play their music, say very little to the crowd, and let their follower's minds do the rest. Last week's two shows at the Irvine Meadows Amphitheatre saw scores of drug related arrests



JERRY GARCIA OF THE DEAD — Who said tie-dye and LSD were out of fashion?

by an Orange County Police force that studies its tactics from the book of Rambo. According to one officer, "It hasn't been this bad since the last time they played here." Regardless, Dead fans raved about the shows, saying they were classic Jerry (Garcia), classic Bob (Weir), or classic Phil (Lesh). Take your pick. Last Thursday night on Venice Beach, two days before the show, the 100+ tie dyed and tripping Dead Heads were feeling no pain. The Dead were about to play and that was all that mattered. It seemed like 1969 in Venice again.

A STRAIGHT CROWD FOR THE MANIACS BUT MANIACS WENT TO STRAIT - It was like a coffee house at the Roxy last Friday night as 10,000 Maniacs returned to Southern California to play before a capacity audience on West Sunset. While the crowd was large in number, they were low on enthusiasm. Even though Natalle Merchant and co. delivered a tight, impressive and straight-from-the-heart set, the crowd only mildly showed their appreciation. Sure, there were applause and some hoots and hollers, but between each song there was an eerie silence. You could actually hear the waitresses spilling watered down beer on you. It's hard to explain, maybe it was the moon, maybe the real rowdies were down at the Palace partying at Elektra's other show, Simply Red (The Maniacs' show kind of took a back seat to the new darlings of the label). Anyway, it was a great set regardless if the band couldn't tell we thought so . . . Meanwhile over at the Wiltern on Saturday night, a bunch of crazies converged on the BIII Graham owned venue and raised hell. There was non-stop screaming, high pitched shreiks and women rushing the stage bearing gifts. I even thought I saw a couple of panties fly by. In between songs, the noise was almost deafening. The crowd was going crazy. It's funny, all George Strait did was calmly walk on stage, stand almost dead still and sing some of the purtiest darn love songs you'll ever hear. When George peers out from under his big white cowboy hat with those baby blues and sings, "You look so good in love," the women melt while the



GEORGE STRAIT — The women screamed, swooned and rushed the stage. The man has a bright future ahead of him.

men sing along. George Strait has so much charisma it bursts from his freshly pressed shirt and jeans. He is, without a doubt the greatest young star to grace the country scene in memory and from the reception he got from his newest single, "Something Special," it's apparent he'll be making them scream for a long time to come. SHORT CUTS — Congratulations to Bob and Barbara Reltman on the birth of their son Jack Andrew. She is advertising director for WEA. He is vice president of marketing for A&M Records . George Carlln will film an HBO special at the Beverly Theatre on May 2 and 3 . . . Animotion is just

back from Europe where they

appeared on the top rated Peter Illman TV in Germany. They're headed back for the Golden Rose Rock Festival in Montreaux, Switzerland.

NEW FACES TO WATCH

Simply Red is rare. You don't often hear a Manchester, England native — with brilliant red hair to boot — sing such convincing soul. What's more, Mick Hucknall, the key player in the Simply Red story, can at times be easily mistaken for one of his childhood favorites, Aretha Franklin.

Hucknall playfully put up his dukes at the suggestion he, a blue-eyed white boy from the north of England, sounds like one of America's best black female singers. But he admits to the influence, "particularly Aretha . . . I mean, I have most of her records for a start," he boasts.

There are many arguable sine qua non for a soul singer. One is certainly believable conviction. No one hearing the voice belonging to Mick Hucknall can doubt his conviction. No one hearing this voice wring its hands dry in songs like "Come To My Aid" or "Sad Old Red" has any trouble believing this guy means it. Hucknall looks up to James Brown in this respect. "That's what someone like James Brown does," Hucknall stated, "He's just so convicing that you believe every word."

"Picture Book," Simply Red's Elektra debut, is stylistically characterized by Hucknall as "a synthesis of all of the people I like to listen to. But I end up sounding like none of them really." And this is the key. Hucknall and his five compatriots — Tim Kellett, Sylvan Richardson, Tony Bowers, Fritz McIntyre and Chris Joyce — have managed to combine elements that are at once so familiar, yet in their hands become refreshingly novel. They avoid the cloying irritation of others who meddle in styles other than those which come naturally.

Soul and R&B is arguably the natural sound emerging from Manchester. According to Hucknall, obscure American soul music has for years been popular in the north of England. "A lot



Simply Red

of independent labels available as obscure American imports were very popular in the north," he said. This sound, known as Northern Soul, provided the earliest and strongest influence on Hucknall.

But he insists that Simply Red is not revivalist. "We're still very much a product of our home surroundings," said Hucknall, "(America) can be my influence, buy I'm fundamentally Mancunian"

Simply Red is currently on a promotional swing through the United States seeking to repeat its British and European successes here. "Picture Book" is #1 and platinum in Holland, #5 and gold in Italy and in Germany's Top 20 according to Hucknall. As for the U.S., things appear to be taking off as well. The album has cracked the Top 100, jumping from 117 last week to 95 bullet this week. "Holding Back The Years," the current single, has climbed from 72 to 66 bullet.

"All I've ever tried to do," claims Hucknall, "is make music that moves people. I'd like to get out of the music industry with maybe six to eight great, accomplished and progressive albums," he added. So, in addition to possessing one of the great new voices on the scene, Hucknall also possesses a level head. And these days, that is simply rare.

"America Rocks" Concert Set For May 18

LOS ANGELES — "America Rocks," a concert event which Eastman Kodak is set to present on May 18, will feature Huey Lewis and the News, Daryl Hall & John Oates, The Neville Brothers and The Hooters. The concert will serve as the grand finale to the 1986 Kodak Liberty Ride Festival, a day-long event celebrating the restoration of the Statue Of Liberty. Beyond its musical offerings, the festival will also entail picnics, balloon launches and non-competitive bicycle rides in over 100 U.S. cities.

"America Rocks" will take place in New Orleans' Superdome, and be beamed live via satellite to dozens of other major venues across the country. According to Pat Morrow, vice president and general manager of Nocturne Inc. (producers of the concert), "Our goal is to psychologically transport more than three quarters of a million Americans into the Superdome on May 18 through riveting special effects, dramatic sound and spectacular staging. A private satellite feed to this many major arenas has never been attempted before. In a way, we're pioneering a new kind of musical entertainment."

Speaking with equal enthusiasm, John M. Barr, director, Worldwide Events Group, Marketing Communications Services of Kodak, added, "We are excited that these artists have chosen to perform together in a history-making event in honor of restoration of The Statue Of Liberty (the concert will mark Hall & Oates' only joint continental U.S. perfor-

mance this year). Through the magic of satellite technology, they will entertain hundreds of thousands of fans in a single day, including those who live in cities not usually included on the concert circuit."

Tickets for the entire day's festivities will run \$26 in New Orleans, and \$5 less everywhere else (until May 1 when admission prices will go up to \$23). In Los Angeles, the event will be held in and around the Sports Arena, while the Snug Harbor will cater to those interested in the Festival in New York. ABC Radio Network will act as one of the co-sponsors of the event, proceeds from which will be directed by Eastman Kodak to The Statue Of Liberty/Ellis Island Foundation.



IN THE STUDIO — A-ha is currently in R.G. Jones Studio in Wimbleton, London, U.K., working on a follow-up LP with producer Alan Tarney. The as-yet unnamed album is set for release later this year and will coincide with a major world tour. Pictured (I-r): A-ha's Morten Harket, Mags, Pal Waaktaar.



Frank Sinatra At 70: Another Very Good Year

By Lee Jeske

NEW YORK — "I never met a lonelier person in my life," says Nancy Sinatra about her dad.

"Without a song...the day would never end... Without a song..."

The voice — **THE VOICE** — smooth yet rough, like aged whiskey. Twenty-thousand people in the Meadowlands' Byrne Arena sigh as one.

"It seems we stood and talked like this before . . . "

The tuxedo is crisp, the pleats razorsharp; the hands, ever holding that microphone chord, are soft, relaxed.

"For once in my life, I've got someone who needs me . . . "

"We love you Frank," a man's voice finds a moment of silence to bellow with a Bayonne brogue.

"You too, baby."

"He can't sing anymore. He's lost 'it'," they say.

Can't sing anymore? "It?" What the hell is "it?" Range? Control? Style? Dynamics? Who the hell are "they?"

"Let's take it nice 'n' easy . . ."

And so it goes. 21 songs — more songs than Ella Fitzgerald (five years younger) or Sarah Vaughan (eight years younger) or Billy Eckstine (one year older) has essayed in one set in years. Great songs, Sinatra songs — "April in Paris," "The Best Is Yet To Come," "Moonlight in Vermont." The voice is secure, the singing is terrific. Terrific! Lean, hard singing — holding that last "York" in "New York, New York" for dear life, singing the pants off it. Sure, there's some scratchiness - the "trees' in "April in Paris" wheeze, as does the rhyme, "reprise" — but when he botches the lyric - he botches "It's Alright With Me" - the lyric is botched in tune. He also displays some ugliness - making nasty, unfunny remarks about a pair of columnists.

"He isn't the Washington Monument," says Nancy Sinatra by phone from her California home, "he isn't the Statue of Liberty, even though he's an American institution. He's a human being with feelings and he suffers the pain of this public humiliation and embarrassment and he keeps hoping — I think we all hope — that eventually a new generation will grow up just hearing his music and knowing of him because of his talents."

When Nancy Sinatra is reached she's busy composing a letter to the New Republic, which has once again tied the Sinatra name to unsavory doings. The

Sinatras battle hard.

"You never get used to it," says the woman who, 20 years to the day from our conversation, had the number one pop hit in America, "These Boots Are Made For Walking." "Put yourself in our place, with the name, and imagine what it would be like to be publicly embarrassed all the time."

Indeed, Frank Sinatra is an American institution. The institution turned 70 years old a couple of months ago — an anniversary that passed uncharacteristically quietly: no big TV specials, no concert in front of the Sphinx, no nothing. Just Sinatra on the road — singing very well, tossing off benefits with a shrug of his tuxedoed shoulders, fighting the world.

"I see more and more sadness in him as he gets older," says Nancy Sinatra. "And, to be perfectly honest, it worries

Sadness, Ioneliness? Mr. Rat Pack, Mr. Ring-A-Ding-Ding, Mr. Vegas — sad and Ionely? The Greatest Roman of Them All — certainly, since the election of a Polish Pope, the most famous Italian in the world — the man who hangs out with presidents and kings?

"What people forget," says his daughter, "is that, between presenting himself in January and presenting himself in March, there is a lot of private time, there is a lot of time spent with very simple people, very basic people, a very quiet life."

The state of Frank Sinatra, at age 70:

Two books about the man have recently been published: Frank Sinatra, My Father by Nancy Sinatra (Doubleday), a warm, beautifully put-together book that is not schmaltzy, does not swoon - it paints a daughter's picture and it paints it very well. The sadness, the melancholy of both father and daughter are on every page. It's a coffee table book - the beauty of the thing will obscure the text - but it's about to come out as a rack-sized, virtually-pictureless paperback. It opens the eyes. And Frank Sinatra, A Celebration by Derek Jewell (Little, Brown) - a standard biography with the viewpoint clear in the title.

Columbia is about to release a sixrecord boxed set of the post-RCA, pre-Capitol Sinatra. RCA put all its Sinatra the sessions with Dorsey — into several attractive LPs a couple of years ago. Capitol, which has the cream of the

(continued on page 40)

EAST COASTINGS

Paul Iorio, New York

IF IT'S NOT FAST, IT'S NOT LOVE — Some guy at the Irving Plaza bar the other night was joking about how he would like to hear John Lydon sing The Mary Tyler Moore Show theme ("Love Is All Around"). He imitated Lydon singing positively lurid renditions of such innocent lines as "you're gonna make it after all," "who can take a nothing date...," and (especially) "... and every little movement you show it." (Indeed, tone is one thing the PMRC can't sticker.) Husker Du didn't exactly do that at Irving Plaza April 12, though they did play the song and they do share the same town as Ms. Richards. "We're from the St. Paul side," says Husker Du singer, songwriter, and guitarist Bob Mould. "We used to go over to Minneapolis



HUSKER WHO? — Husker Du, who hails from Mary Richards' town of Minneapolis-St. Paul, encored with the "Theme From The Mary Tyler Moore Show" at Irving Plaza April 12. (Moore currently stars in Orion Film's Just Between Friends — soundtrack on Warner Bros.)

to play because that's where the gigs were. When we came around they had nothing better to do than argue about whether they were from Minneapolis or St. Paul. Out of sheer boredom, rivalry is created." To those who say 'enough of this Hometown-Smalltown-Born In The U.S.A. schtick,' hold on: these guys are authentic specimens of '80s Americana. Mould has this just-rolled-out-of-bed, Walter Mondaleish pizz-zazz about him, drummer/singer Grant Hart looks like he's about to leak confidential information, and bassist Greg Norton is a perky bachelor-type who could "probably make it all seem worthwhile" for a Ms. Richards. At their in-concert

best, when they weren't just blindly thrashing, they sent up a cumulus mass of sonic boom eight miles high. Highlights of the 90-minute set included the thrilling "Don't Want To Know If You Are Lonely," "Sorry Somehow," and a 15-minute noise jam that evolved into the melancholy "Hardly Getting Over It" (all from "Candy Apple Grey"/Warner Bros.). Loud and fast rules with Husker Du, and though they may not be the best practitioners of the style, all indications say they're probably gonna make it after all

KISS! KISS! KISS! — Kiss! They played their home turf! The Meadowlands in New Jersey! April 11! Lots of amps! Amps loud enough to break your lease! They jumped off the amps! Gene Simmons in shocking red! Guitar solos! Drum solos! Flames shooting from drums! They did "Uh! All Night" ("Asylum" LP/PolyGram)! Sounded like "Misty Mountain Hop"! They even encored with "Whole Lotta Love"! Everyone's a Zep! Pinwheels of sparks twirled from the ceiling! Ravenous applause! They played "I Wanna Rock 'N Roll All Night (And Party Everyday)"! They played "Love Gun"! But no "Christine Sixteen"! No "Back In The N.Y. Groove"! Nobody minded! Smoke! Sparks! Cheers! Fists! It's loud! It's 1986! It's the 1970's!

HONEST MAN — Sometimes you just get a feeling about a person. Bruce Springsteen, Walter Cronkite, Woody Allen: somehow you just know they're honest. Though Dan Stuart, Green On Red's singer and songwriter, isn't nearly as well known, he does have a solid sense of musical integrity. In fact one of the standout cuts on Green On Red's debut PolyGram album, "No Free Lunch," is called "Honest Man." "I love the way 'Honest Man' came out," Stuart told Cash Box. "That was an (acoustic) experiment that worked." The song and the album both have an offhand, casual appeal — and no wonder: Stuart knocked off "No Free Lunch" in less than a week. "I just think that rock stars are being financially irresponsible — I mean you don't have to spend a lot of money to make a good record," he says. "No Free Lunch" is honest proof.

EAST CLUBBINGS (AND OTHER THINGS) - Dwight Yoakam played a fine and consistent set of pure backwater country rock songs from his Warner Bros. LP "Guitars, Cadillacs, Etc. Etc.," at Irving Plaza April 12 (opening for Husker Du) . . . British cult faves Gene Loves Jezebel (Beggars Banquet) headlined Irving Plaza April 11 in an engaging show that positively captivated their fanatical audience. Best songs: "Rooftops" and "Desire" . . . Joe Jackson played "Right and Wrong" and "Soul Kiss" ("Big World" LP/A&M) on NBC's Saturday Night Live April 12 . . . Allen Klein, president of ABKCO Industries, is offering a \$10,000 reward to anyone who



OH LORD! — Everyone's favorite Dead Boy, Stiv Bators, and his band, The Lords Of The New Church (I.R.S.) play the Ritz April 25 and 26.

can find film or video footage of Sam Cooke singing "Wonderful World" . . . The Golden Palominos (Celluloid) are at NY's Radio City Music Hall Studios recording tracks for their next album .

AIRPLAY

Jimi Fox, Los Angeles

BEACH BOOGIE BOUNCES BACK — The Greensboro-High Point airport is real interesting. It's not your typical airport. You really need to be here to grasp what it is I'm feeling. Oh well, before I leave this North Carolina haven, let me tell you about old Don Davis, program director of WEAL, the official Greensboro "block" programming station. Neal is now fusing golden oldies known in the Carolinas as beach music. The music will include groups like the Clovers, the Drifters, and the Tam. I'm sure you've got the idea. Don is real excited about the musical restructuring. Ohoh, it's that time again, plane's ready, see you on board . . . We've got a long flight, so I'll fill you in on some hot info floating about that you



GOLDEN OLDEN DON DRIVES WEAL-AM — To the countless industry peers who have appealed, pleaded and just plain begged for a Cash Box glimpse of what the real Don Davis, program director, WEAL, looks like . . . knock yourself out.

should know. The wild women of L.A.'s airwaves are getting restless. Shana from KLOS may be heading to the farm club to make room for KISS-FM's Rachael Donahue, placing Dees in a dilemma (Oh I can hear Wally groaning now). Newly acquired KLOS weekender Dusty Street is being entertained by KRLA's Humble Harve. Dr. Toni Grant slides into the 6-8 p.m. Monday through Friday slot at **KFI.** I don't believe the rumor that Dr. Grant is there to help Steve La Beau resolve any personal conflicts he is supposed to have. I happen to know that the gentleman is real stable and well adjusted. Ask his chiropracter. I find myself, more often than not,

looking around the plane to see if I recognize any "kamikaze characters," known in the high skies as "blastin' packin' bombers." That reminds me that my buddy and super air talent Chris Lane, the voice of Armed Forces Radio and Television Service, would like all of you to record on a cassette a personality salute, for the great guys and gals who are serving our country. The cassette or old cart should include a greeting, personal ID, followed with your station and city ID and a short message of appreciation. Send that to AFRTS, 1016 McCadden Place, North Hollywood, California 90038. Make it to the attention of Chris Lane. Your voice will be heard by 250 to 500 million people worldwide, Armed Forces Radio outlets are located in Alaska, Belgium, Bermuda, Cuba, Diego Garcia, (in the Indian Ocean), Germany, Greece, Iceland, Japan, Korea, Netherlands, Norway Panama, Philippines, Portugal, Spain, Turkey, Puerto Rico, Guam, as well as hundreds and hundreds of ships. In these anxious times, "a touch of home" can go a long way. So get those cassettes in the mail. Cash Box congratulations to WEEI, Boston; WBBM, Chicago; KEZW, Denver; KCMO, Kansas City; KNX, Los Angeles; WHBQ, Memphis; WQXR, New York City; WCAU, Philadelphia; WHAM, Rochester; and KMOX, St. Louis, who will all be broadcasting 52 hours of the original Jack Benny Show and the Burns and Allen show — a total of 104 hours of great golden radio programming from Charles Michelson on the west coast and Robert Michelson on the east coast. On the subject of syndicators a couple of notes from our friends over at WW1. Thom Ferro, WW1 vice president/ general manager selected former KMET-FM, Los Angeles program director Rich Piombino as marketing director. Piombino will work closely with WW1's station sales department assisting local affiliates in setting up promotions around WW1 programs. The second item of importance, is that WW1 obtain a preliminary injunction enjoining Amway Corporation

and its subsidiary, Multicomm Telecommunications Corp., from transmitting radio programs or utilizing advertising related to such radio programs in violation of agreements under which WW1 had purchased the principal assets and name of Mutual Broadcasting System, Inc. My suggestion to both Jay Van Andal and Richard V De Vos is that they stick to drawing circles . . . "Ain't it Great!" Finally those of you concerned as to the whereabouts of Brother Bill from KISS-FM, fear not, he's a restin' dot in the Bahamas sunshine. To where he shall return is the question. Also, will good humor end Paraquat Kelley's career at KMET-FM?



PIX PICKS WONDER TO WANDER — Stevie Wonder joined WPIX's Tim Byrd in New York to reach out across the air waves. Pictured (I-r): Byrd; music director, Wendy Silvershein; promotion director, Jane Shayne and of course, Stevie Wonder.

Details on this and other radio phenomenons upcoming soon . . . Oh flight attendant, may I have a pillow?

Public Radio — A San Diego Adventure

By Jimi Fox

LOS ANGELES — While commercial radio was celebrating its unity and reaching for the future in the "Lone Star" arena of Dallas, public radio was striving to achieve similar goals in the "Gem by the Sea" arena of San Diego.

At the Hyatt Islandia Hotel, the American Public Radio Conference was exchanging ideas, expanding its horizons, discussing its policies and most importantly, making HISTORY!

On the other hand, the National Public Radio Conference was meeting at the Town and Country Hotel under the guise of "Hear The Future" and forging an uncomplimentary stance towards the press. In my 25+ years of attending and participating in broadcasting conferences, I was amazed to witness the blatant repression of the constitutional guarantees of freedom of the press. National Public Radio was more concerned with charging for breathing, walking and bleeding, than for good media coverage of what its programs and policies are concerning an alternative to the American

public as a service to the American public.

Perhaps I viewed a glimpse of why the

present administration wishes to make

deeper cuts into the federal funding of

NPR for the sake of "balancing the

budget." Enough said!
Across town, the American Public Radio Conference which is not federally funded and has to fight, claw and continually search for underwriting seed money for its programs and grant assistance for producers, was by virtue of its openness, a refreshing experience to be exposed to.

In taking a closer look at the APR network, a mere child compared to its older cousin, the NPR network, I found that it began its existence in January 1982. Its purpose was to acquire quality radio programming and to distribute and market this programming to affiliate stations nationwide.

APR is an independent, private, non-profit corporation governed by a board of 13 directors. There are currently 311 APR affiliate stations serving 258 different communities. Thirty-seven communities are served by more than one affiliate station and represented by 78 stations. The affiliates cover 98% of the communities in which a public radio station exists and there is an affiliate station in every major radio market in the U.S.

As of November 1984, APR provided more programming to the public radio system than any other source. Two hundred and ninety programs or series have been distributed to date.

Approximately 33% of the programming distributed by APR is produced by independent producers, foreign broadcasting organizations and affiliate stations. The remainder comes from five public radio national production centers: WYNC, New York; WGBH, Boston; WGUC, Cincinnati; Minnesota Public Radio; and KUSC, Los Angeles. It should be pointed out here that the number of affiliate stations and independent producers contributing original programming to the system has risen from 19 in the first year, to a current total of 48 with more to come.

APR programming falls into the following program categories: (A) classical music and performance programming, 70%; (B) Public Affairs and Documentaries, 20%; (C) Non-classical music, 10%.

Before we glance at some of the sensational programs provided by APR, allow me to shed some light on the funding and operating finances of the network that create some tough decisions and nightmares for spawning new programs. APR has established a program fund to provide financial support to producers to stimulate the development, production and distribution of radio programs. Sixty-nine percent of that fund provided by grants has been allocated directly to program producers. That program fund was generated by several matching grants including major grants for the Ford Foundation, The Andrew W. Mellon Foundation and Peu Foundation.

Affiliate stations pay annual fees for administrative services of APR. In addition, some series distributed by APR require a "carriage fee." Keep in mind, of the 290 programs and series distributed to date, 14 have a "carriage fee." Remember, APR receives NO federal funding from the Corporation for Public

Broadcasting.

Now, a thumbnail mention of programs distributed by the APR network: "A Prairie Home Companion," is the banner leader of all the APR programs and features host and creator Garrison Keillor. This is an in-depth story time and song of cultural flavoring that has given public radio a new luster. This phenomenonal program has graced the cover of *Time* magazine, (November 5, 1985), an indisputable

testimony to public radio's potential as a front-ranking cultural force.

"MONITORADIO Weekend Edition" is an award-winning one-hour weekend news and information program, including a unique analysis of the past week's major events. After five or six highly produced, entertaining news and feature segments from around the nation and the world, the editors return afterwards with a brief preview of the next week, where they pinpoint emerging trends and events to watch for

watch for.

"Saint Paul Sunday Morning" is celebrating its fifth anniversary. This series has become a landmark because its producer, Grammy award winner Tom Voegelis, has insisted that a radio performances program must possess characteristics which are very different from those of a concert hall performance. Therefore, Bill McGlanghlin has brought together the world's great classical, folk and jazz artists-sharing both outstanding performances and enlightening conversation. The list of programs is most amazing and too numerous to mention.

The history-shattering event for public radio came in the joint announcement that CBS (Commercial media), and APR had reached a partnership where CBS News will produce and APR will distribute "Business Update," a solid and up to the minute daily business report designed to go beyond the numbers to tell the inside story of the market and business world. The program will feature CBS News correspondent Frank Settipani as anchor.

To show the CBS commitment to public radio (as not being a competitor but a healthy alternative and a seed bed for better innovative future broadcasting programs) both Richard Brescia, senior vice-president, CBS radio networks and Joseph Dembo, vice-president, CBS Radio News, were present with William Kling, president of APR to make the announcement.

FOR A GOOD TIME, CALL

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POP RADIO/RETAIL

STEREO 3:57 GEORGE MICHAEL A DIFFERENT CORNER United Streets by Construction of Construction

STRONG ADDS

There'll Be Sad Songs (To Make You Cry) — B. Ocean — Arista

Nothin' At All -- Heart -- Capitol

Rain On The Scarecrow — J. Cougar Mellencamp — Riva/PolyGram

No One Is To Blame — H. Jones — Elektra

RETAIL PICK

RADIO PICK

Retailer — Howard Krumholtz Store — Tower Records (Sunset) Market — Los Angeles

Album: "Crossroads — Original Soundtrack"

Artist: Ry Cooder Label: Warner Bros.

Comments:

"Its release has been eagerly anticipated by our customers. We've had strong in-store requests; it should do really well now that it is out." Programmer — Hank Nevins Station — WBEN Label — Arista

Song: "Greatest Love Of All" Artist: Whitney Houston Label: Arista

Comments:

"It went 24 to 7 on the chart. It's getting top requests and great retail support. It blew off the competition and went to Number One on our daily rating feature."

MIDWEST

WHYT — DETROIT, MI — MARK JACKSON — MD — 2-1 PET SHOP BOYS

JUMPS: (4-3) R. Palmer, (5-4) INXS, (11-6) Van Halen, (20-10) Rolling Stones, (15-11) O.M.D.,
(16-12) Sly Fox, (23-13) B. Seger, (22-15) P. Collins, (28-17) W. Houston, (21-18) John Taylor,
(27-20) Dire Straits, (25-21) The Outfield, (32-23) P. LaBelle, (35-29) Madonna. DEBUTS: (X-30) Culture Club, (X-31) The Jets, (X-32) Sade, (X-35) B. Ocean. ADDS: Julian Lennon, Tears
For Fears, Heart, G. Michael.

WGCL — CLEVELAND, OH — BUMPER MORGAN — MD — 1-1 PRINCE
JUMPS: (6-5) Bangles, (8-6) Pet Shop Boys, (14-9) Rolling Stones, (15-10) Van Halen, (1612) Jermaine Jackson, (18-13) Miami Sound Machine, (21-15) O.M.D., (20-16) B. Seger, (2817) W. Houston, (23-19) Level 42, (26-22) Madonna. ADDS: Janet Jackson, Mike & The Mechanics, Mr. Mister, Nu Shooz.

WBBM-FM — B96 — CHICAGO, IL — JOE BOHANON — MD — 2-1 R. PALMER
JUMPS: (5-2) Pet Shop Boys, (8-5) Bangles, (10-8) Sly Fox, (15-9) W. Houston, (14-11) Janet
Jackson, (17-13) B. Seger (24-20) Culture Club, (28-22) Starship, (32-23) Mike & The Mechanics,
(31-26) Journey, (30-27) D. Bowie, (33-30) Tears For Fears, (35-31) J.C. Mellencamp, (3932) Heart, (40-37) Models. DEBUTS: (X-38) Madonna. ADDS: Nu Shooz, G. Michael, Falco.

WMMS — CLEVELAND, OH — KID LEO — MD — 1-1 R. PALMER

JUMPS: (5-2) Prince, (6-5) Pet Shop Boys, (10-7) Van Halen, (12-8) P. Collins, (17-10) The
Outfield, (40-37) J. Barnes. DEBUTS: (X-39) Hooters, (X-40) Psychedelic Furs. ADDS: J. Cougar
Mellencamp, Bob Dylan, G. Michael, The Moody Blues, Giuffria, Models, Boys Don't Cry,
Janet Jackson, Cats Can Fly.

WZOK — ROCKFORD, ILL — LISA DENT — MD — 3-1 R. PALMER
JUMPS: (5-2) Pet Shop Boys, (10-4) Van Halen, (8-5) P. Collins, (9-6) Rolling Stones, (17-9) Miami Sound Machine, (18-10) O.M.D., (14-11) The Outfield, (15-12) W. Houston, (19-15) Level 42, (20-16) Janet Jackson, (24-17) Mr. Mister, (28-18) Madonna, (23-20) Mike & The Mechanics, (25-21) Honeymoon Suite, (27-24) ZZ Top, (30-26) Sade. DEBUTS: (X-25) Julian Lennon, (X-27) Starship, (X-28) Journey. ADDS: Heart, Culture Club, P. LaBelle and M. McDonald, Nu Shooz, H. Jones, Falco.

Midwest Retail Breakouts

CRUSH ON YOU — The Jets — MCA

ABSOLUTE BEGINNERS — D. Bowie — EMI America

RIGHT BETWEEN THE EYES — Was — RCA

SOUTH

WINZ-FM — MIAMI — MARK SHANDS — MD — 4-1 W. HOUSTON
JUMPS: (9-4) Bangles, (19-6) Madonna, (14-7) O.M.D., (20-9) P. Collins, (31-10) P. LaBelle
(21-15) Culture Club, (23-19) Level 42, (24-20) Rolling Stones, (33-24) Sade, (34-25) Mr. Mister.
DEBUTS: (X-17) The Outfield, (X-22) Mike & The Mechanics, (X-23) Journey, (X-27) Psychedelic
Furs, (X-29) Starship, (X-30) Dire Straits. ADDS: Tears For Fears, Wax, G. Michael, Dream

WOKI — KNOXVILLE, TN — GARY ADKINS — MD — 4-1 R. PALMER
JUMPS: (8-3) Pet Shop Boys, (6-5) Rolling Stones, (10-6) Dire Straits, (12-7) Van Halen, (1411) Level 42, (16-12) The Outfield, (18-14) Miami Sound Machine, (20-15) P. Collins, (1916) John Taylor, (24-18) W. Houston, (23-19) Honeymoon Suite, (27-22) ZZ Top, (26-23) Mike
& The Mechanics, (29-24) Janet Jackson, (28-25) Julian Lennon, (31-26) Mr. Mister, (32-27)
Sade, (33-28) Starship, (36-29) Simple Minds, (39-34) Journey, (40-36) Nu Shooz. DEBUTS:
(X-37) Heart, (X-38) Madonna, (X-39) H. Jones, (X-40) Tears For Fears. ADDS: Culture Club,
Dream Academy, Loverboy, El De Barge, Wax, D. Bowie.

WBJW — ORLANDO, FL — DAVE WRIGHT — MD — 1-1 PET SHOP BOYS
JUMPS: (6-3) R. Palmer, (7-5) Miami Sound Machine, (9-6) Van Halen, (10-7) Janet Jackson,
(11-8) The Outfield, (12-9) Eliot & LaTour, (14-11) John Taylor, (18-12) Cherrelle, (20-13)
W. Houston, (17-14) Rolling Stones, (22-17) Nu Shooz, (28-19) O.M.D., (23-20) Starpoint, (2721) Madonna, (26-22) Mr. Mister (29-26) H. Jones, (30-27) Mike & The Mechanics, (31-28)
ZZ Top, (34-29) Journey, (35-30) Tears For Fears. DEBUTS: (X-32) Sade, (X-33) J. Wagner,
(X-34) B. Ocean, (X-35) Level 42. ADDS: G. Michael, Heart, P. LaBelle, Hooters.

KKYK — LITTLE ROCK, AR.— RON WHITE — MD — 1-1 PRINCE JUMPS: (4-2) Force MDs, (6-5) R. Palmer, (11-6) Van Halen, (12-7) Pet Shop Boys, (15-10) P. Collins, (17-11) The Outfield, (26-16) W. Houston, (25-17) Dire Straits, (22-19) B. Seger. ADDS: O.M.D., Journey.

West Retail Breakouts

PRETTY IN PINK — The Psychedelic Furs — A&M
HOLDING BACK THE YEARS — Simply Red — Elektra
NOTHIN' AT ALL — Heart — Capitol

WEST

KIIS-FM — LOS ANGELES, CA — GENE SANDBLOOM — MD — 1-1 PRINCE JUMPS: (3-2) Pet Shop Boys, (4-3) R. Palmer, (6-5) Rolling Stones, (17-8) Miami Sound Machine, (18-12) Psychedelic Furs, (22-13) Madonna, (29-16) Bronski Beat, (20-17) Simply Red, (30-25) Sade, (32-27) Culture Club, (34-31) Mr. Mister. DEBUTS: (X-34) Journey. ADDS: G. Michael, Tears For Fears, B. Ocean, Heart, Falco.

KMEL — SAN FRANCISCO, CA — KEITH NAFTALY — MD — 1-1 PET SHOP BOYS JUMPS: (5-2) R. Palmer, (4-3) Nu Shooz, (6-4) O.M.D., (8-5) The Outfield, (12-7) Starpoint, (10-8) Van Halen, (14-10) Simply Red, (16-12) Sade, (19-15) Psychedelic Furs, (24-19) Culture Club, (27-23) Madonna, (28-25) Vanity, (29-26) E.G. Dailey, (33-27) H. Jones, (31-28) ZZ Top, (35-30) Mr. Mister. DEBUTS: (X-31) Tears For Fears, (X-32) Journey, (X-35) Blow Monkeys. ADDS: Falco, El DeBarge.

KZZP — PHOENIX, AZ — STEVE GODDARD — MD — 1-1 PET SHOP BOYSJUMPS: (3-2) R. Palmer, (8-3) W. Houston, (12-8) Bangles, (20-11) Janet Jackson, (24-17) Nu Shooz, (27-21) H. Jones. DEBUTS: (X-10) Madonna (X-23) Journey, (X-30) Wax. ADDS: Heart, G. Michael, Falco.

KWSS — SAN JOSE, CA — ROBIN KIPPS — MD — 1-1 — INXS JUMPS: (8-3) R. Palmer, (7-5) Van Halen, (10-6) O.M.D., (11-7) Janet Jackson, (13-9) Rolling Stones, (17-10) P. Collins, (19-11) W. Houston, (18-13) Miami Sound Machine, (26-17) Simply Red, (24-18) Mike & The Mechanics, (23-20) Starpoint, (25-21) Dire Straits, (28-23) Nu Shooz, (29-26) B. Seger, (30-27) Wax. DEBUTS: (X-24) Madonna, (X-28) P. LaBelle, (X-29) Sade, (X-30) Mr. Mister. ADDS: Culture Club, Heart, G. Michael, El De Barge.

East Retail Breakouts

CRUSH ON YOU — The Jets — MCA

CALL ME — D. DeYoung — A&M

NO ONE IS TO BLAME — H. Jones — Elektra

EAST

WAVA — WASHINGTON, D.C. — GENE BAXTER — MD — 2-1 BANGLES JUMPS: (8-3) Van Halen, (5-4) INXS, (6-5) Janet Jackson, (11-7) R. Palmer, (14-8) P. Collins, (15-10) Outfield, (21-12) W. Houston, (18-15) Miami Sound Machine, (19-16) Rolling Stones, (20-17) O.M.D., (22-18) Level 42, (29-19) Madonna, (30-20) H. Jones, (27-21) Mr. Mister, (26-22) ZZ Top, (28-25) P. LaBelle. DEBUTS: (X-26) Nu Shooz,, (X-27) Tears For Fears, (X-28) Hooters, (X-29) Journey, (X-30) The Jets. ADDS: El DeBarge.

WBSB — B104 — BALTIMORE, MD. — AMY KRONPHAL — MD — 2-1 PRINCE JUMPS: (4-3) Bangles, (8-4) Sly Fox, (7-5) Janet Jackson, (9-6) P. Collins, (10-7) W. Houston, (11-9) R. Palmer, (15-11) Miami Sound Machine, (16-13) Van Halen, (19-15) Pet Shop Boys, (21-18) B. Seger, (23-19) O.M.D., (25-21) Madonna, (26-23) Tears For Fears, (30-24) Nu Shooz, (28-25) Journey, (29-26) B. Ocean. DEBUTS: (X-27) Outfield, (X-28) Sade (X-30) Hooters. ADDS: Mike & The Mechanics, Culture Club, Heart, G. Michael, El DeBarge.

WXKS-FM — BOSTON, MA. — JERI DONAGHEY — MD — 1-1 PRINCE
JUMPS: (4-2) Pet Shop Boys, (5-3) Nu Shooz, (10-4) Janet Jackson, (6-5) R. Palmer, (9-7) The Outfield, (12-8) Miami Sound Machine, (13-9) Cherrelle, (14-10) Honeymoon Suite, (16-11) Van Halen, (20-12) P. Collins, (17-13) B. Seger, (21-14) W. Houston, (23-15) Level 42, (24-18) Dire Straits, (26-19) Mike & The Mechanics, (27-22) D. Bowie, (29-23) Culture Club, (31-24) P. LaBelle, (32-25) Madonna, (30-27) O.M.D., (33-28) The Jets, (35-30) Wax. DEBUTS: (X-31) Simply Red, (X-32) Hooters, (X-33) Boys Don't Cry, (X-34) Mr. Mister, (X-35) ZZ Top. ADDS: Simple Minds, G. Michael, R. Tepper, Fabulous Thunderbirds, Bourgeois Tagg, Del Fuegos.

WPHD — BUFFALO, N.Y. — MINDY MICHAELS — MD — 1-1 PET SHOP BOYS JUMPS: (5-4) Rolling Stones, (6-5) Prince, (11-8) Honeymoon Suite, (12-9) P. Collins, (13-10) ZZ Top, (15-11) B. Seger, (19-14) Journey, (24-19) O.M.D., (34-24) Madonna, (31-27) Mike & The Mechanics, (39-33) Wax, (40-36) Sade. DEBUTS: (X-38) Hooters, (X-39) Hooters, (X-40) Heart. ADDS: Culture Club, J.C. Mellencamp, G. Michael, Models, Falco, E.L.O., Fire Corporation, Giuffria, Moody Blues, Dream Academy, Bourgeois Tagg, B. Dylan & The Heartbreakers.

South Retail Breakouts

WHERE DO THE CHILDREN GO — Hooters — Columbia CRUSH ON YOU — The Jets — MCA NOTHIN' AT ALL — Heart — Capitol

BLACK RADIO/RETAIL

MOST ADDED

STRONG ADDS



Nasty - Janet Jackson - A&M

State Of The Heart - P. Bailey -Columbia

Who's Johnny — El Debarge — Gordy/Motown

Tell Me (How It Feels) - 52nd Street

MIDWEST

WCIN — CINCINNATI — STEVE HARRIS — MD
HOTS: Prince, Nu Shooz, Gap Band, The Jets, S. Wonder, Colonel Abrams, Falco, F. Jackson, P. LaBelle, Sade, LL Cool J, J. Kemp, M. Morgan. ADDS: Atlantic Starr, 5 Star, Aleems, A. O'Neal, S. Arrington.
WDMT "FM108" — CLEVELAND — DEAN DEAN — PD — #1 JANET JACKSON
HOTS: Falco, Prince, Pet Shop Boys, Nu Shooz, S. Mills, Full Force, LL Cool J, P. LaBelle, Cash Flow, Janet Jackson, The Jets, F. Jackson, The Controllers, S.O.S. Band, Rene & Angela, Vanity, S. Wonder, E.T. (E. Towns), Aleems. ADDS: 52nd Street, M. Day, O'Chi Brown, T. Johnson, Magazine 60, TKA, Rose Brothers.
WBMX — CHICAGO — MARCO SPOON — PD
HOTS: New Edition, E. Wilde, Prince, Gap Band, T. Pendergrass, Juicy, Nu Shooz, S. Wonder, Vanity, V. Young, Colonel Abrams, Falco, The Jets, F. Jackson, Aleems, Isley Brothers, Starpoint, Ready For The World, Whistle, E.C. King. ADDS: B. Ocean, Rene & Angela, P. Laurence, Janet Jackson, J. Flenoy.
WDAO — DAYTON — LANKFORD STEPHENS — PD
HOTS: S. Mills, Atlantic Starr, Isley Brothers, F. Jackson, D. Warwick, W. Badarou, Junior, A. Baker, M. Morgan, P. LaBelle, J. Holliday, M. White, B. Womack, S.O.S. Band, W. Houston, Sade, The Controllers, Colonel Abrams, Rose Brothers, M. Gaye.
WGPR — DETROIT — JOE SPENCER — PD

WGPR — DETROIT — JOE SPENCER — PD
HOTS: Prince, T. Pendergrass, S. Mills, The Jets, Nu Shooz, Colonel Abrams, A. Baker, Sade,
S. Wonder, ET (E. Towns), W. Badarou, S. Murdock, Falco, Chapter 8, Devina, Brenda &
The Big Dudes, Cash Flow, V. Young, Vanity, Fox. ADDS: S.O.S. Band, Janet Jackson, Full
Force, M. Morgan, W. Houston, Master Don Committee.

Force, M. Morgan, W. Houston, Master Don Committee.

WTLC — INDIANAPOLIS — JAY JOHNSON — PD — #1 PRINCE
HOTS: Gap Band, Nu Shooz, Jermaine Jackson, Cash Flow, The Jets, Falco, S. Wonder, Starpoint, Art of Noise, Glenn Jones, E.C. King, M. Henderson. E.T. (E. Towns), P. Austin, Tata Vega, Colonel Abrams, Vanity, S. Mills, P. LaBelle. ADDS: W. Houston, Janet Jackson, Rene & Angela, Yarbrough & Peoples, Ruth Dawes, Paul Hardcastle, Voltage Brothers.

WLUM — MILWAUKEE — BERNIE MILLER — PD — #1 NU SHOOZ
HOTS: Pet Shop Boys, Starpoint, Colonel Abrams, Rolling Stones, R. Palmer, P. LaBelle, Miami Sound Machine, S. Mills, Level 42, Sade, Cash Flow, OMD, Prince, F. Jackson, Van Halen, M. Henderson, The Jets, P. Collins, L. Richard. ADDS: B. Ocean, Talking Heads, Rene & Angela, Janet Jackson, P. Bailey, A. O'Neal, TKA.

Midwest Retail Breakouts

- 1. Funky Beat Whodini Jive/Arista
- 2. Rock The Bells LL Cool J Def Jam/Columbia 3. West End Girls Pet Shop Boys EMI America

WEST

KDKO — DENVER — JAY JOHNSON — PD — #1 NU SHOOZ
HOTS: P. Austin, S. Mills, Falco, Prince, Starpoint, F. Jackson, Colonel Abrams, S. Wonder, Aleem, P. LaBelle, S.O.S. Band, S. Murdock, Vanity, Jermaine Jackson, Cash Flow, Full Force. Sade, E.C. King, M. Henderson. ADDS: B. Ocean, G. Clinton, Fat Boys, Timex Social Club.
KACE — PAM ROBINSON — PD — LOS ANGELES
HOTS: P. LaBelle, T. Pendergrass, S. Wonder, S. Mills, E. Wilde, Jermaine Jackson, P. Austin, Juicy, W. Badarou, Sade, A. Baker, F. Jackson, S.O.S. Band, Starpoint, G. Howard, The Temptations, Atlantic Starr, Stylistics. ADDS: Madonna, D. Coleman, Culture Club, G. Christopher, Dizzy Gillespie, T. Lee, P. Bailey, Rose Brothers.
KDAY — LOS ANGELES — GREG MACK — MD — JACK PATERSON — PD
HOTS: Prince, Nu Shooz, LL Cool J. Trinere, Joeski Love, P. LaBelle, Falco, Janet Jackson, Whistle, W. Houston, Mazarati, Vanity, S. Wonder, Jermaine Jackson, E.C. King, Sade. S.O.S. Band, Cash Flow, The Jets, Lisa-Lisa. ADDS: Janet Jackson, Atlantic Starr, A. O'Neal, S. Arrington, Rene & Angela, Janice, Ice Tee, Skinny Boy, B. Ocean.

Band, Cash Flow, The Jets, Lisa-Lisa. ADDS: Janet Jackson, Atlantic Starr, A. O'Near, S. Arrington, Rene & Angela, Janice, Ice Tee, Skinny Boy, B. Ocean.

KDIA — OAKLAND — BARRY POPE — PD

HOTS: P. LaBelle, Jermaine Jackson, E.C. King, FDR, Cash Flow, M. Day, Simply Red, Prince, Colonel Abrams, G. Clinton, The Jets, T. Johnson, Chapter 8, Nu Shooz, Zapp, Atlantic Starr, T. Pendergrass, A. O'Neal, P. Austin. ADDS: Junior, Janet Jackson, B. Ocean, W. Houston, N. Frank, Anthony The Camp.

XHRM-FM — SAN DIEGO — DUFF LINDSEY — PD — #1 NU SHOOZ

HOTS: Falco, Prince, Cash Flow, The Jets, Magazine 60, P. Austin, S. Wonder, P. LaBelle, Starpoint, E.C. King, Jermaine Jackson, S.O.S. Band, S. Mills, Vanity, W. Badarou, Joeski Love, Sade, F. Jackson, W. Houston. ADDS: B. Ocean, Fat Boys, Janet Jackson, P. Bailey, The Controllers, Timex Social Club.

KRIZ — SEATTLE — FRANK BARROW — PD

HOTS: Prince, New Edition, T. Pendergrass, Gap Band, E. Wilde, Jermaine Jackson, Janet Jackson, Nu Shooz, The Jets, Juicy, Isley Brothers, Full Force, S. Robinson, F. Jackson, S. Wonder, S. Murdock, S. Mills, B. Wright, P. Austin, E.C. King. ADDS: P. Bailey, B. Ocean, Whodini, W. Collins, Colonel Abrams, Force MDs, The Controllers, S. Arrington.

KSOL — SAN FRANCISCO — MARVIN ROBINSON — PD

HOTS: Prince, Jermaine Jackson, New Edition, Nu Shooz, P. Austin, T. Pendergrass, The Jets, Cash Flow, Gap Band, Falco, V. Young, Starpoint, M. Henderson, P. LaBelle, Vanity, F. Jackson, S. Mills, G. Clinton, Atlantic Starr, Colonel Abrams. ADDS: Janet Jackson, Culture Club, P. Bailey, G. Christopher, Diane, 5 Star, Junior, Zapp, Timex Social Club.

West Retail Breakouts

- 1. Firestarter Tease Epic
- 2. What's Missing A. O'Neal Tabu/CBS
- 3. Funky Beat Whodini Jive/Arista

RETAIL PICK

Retailer - Keith Hudson Store — Hudson's Embassy Market - St. Louis

Song — "Vicious Rumors" Artist — Timex Social Club

Label — Jay Records

Comments:

"Good up-tempo rap record, not your typical beat box rap. They really added some class to rap music. I would call this uptown rap with class."

RADIO PICK

Programmer — Phil Daniels Station — WPLZ Market — Richmond, VA.

Song — "Just Buggin' " Artist — Whistie Label: Select

Comments:

"A Really Surprising Record. It's not your typical rap record that's reaching teens only. We are getting very strong response from males and females in the 18-34 demos. There is a very positive message for all."

SOUTH

WWWZ — CHARLSTON — CLIFF FLETCHER — PD
HOTS: Prince, Nu Shooz, The Jets, S. Miils, Faico, S. Wonder, Starpoint, Colonei Abrams, Cash Flow, P. Austin, F. Jackson. T. Pendergrass, Aleems, P. LaBelle, Sade, Vanity, S. Murdock, S.O.S. Band, W. Badarou, M. Henderson. ADDS: The Controllers, G. Clinton, 5 Star, West Coast Crew, S. Arrington, M. Day, J. Kemp.
WJLD — BIRMINGHAM — DICK LUMPKIN — MD — #1 JANET JACKSON
HOTS: S. Mills, Prince, The Controllers, Rene & Angela, Nu Shooz, Gap Band, Cash Flow, Force MDs, S. Murdock, ET (E. Towns), The Temptations, Full Force, Yarbrough & Peoples, P. LaBelle, S.O.S. Band, Vanity, T. Graham, Junior, Tease. ADDS: Force MDs, B.B. & Q. Band, Ish, Total Contrast, E.C. King, S.O.S. Band, J. Flenoy, Christine, W. Collins.
WZAZ — JACKSONVILLE — MARK PICUS — PD — NAT JACKSON — MD
HOTS: Prince, Gap Band, ET (E. Towns), Nu Shooz, Junior, L. Rawls, Jermaine Jackson, Cash Flow, Sade, Falco, S. Wonder, Rose Brothers, Trinere, P. LaBelle, Isley Brothers, Rene & Angela, B. Mitchell, Alfie, P. Austin, TKA. ADDS: Rene & Angela, B. Mitchell, S.O.S. Band, C. Clinton, B. Ocean.

Angela, B. Mitchell, Allie, P. Austin, TKA. ADDS: Hene & Angela, B. Mitchell, S.O.S. Band, G. Clinton, B. Ocean.

WHYT "HOT 105" — MIAMI — COLLEAN CASSIDY — MD
HOTS: F. Jackson, Prince, New Edition, Atlantic Starr, Trinere, 5 Star, TKA, T. Pendergrass, A. Franklin, Miami Sound Machine, Janet Jackson, Cherrelle, Nicole, E.G. Dailey, S. Wonder, Aleems, Joyce Sims, A. O'Neal, Nu Shooz, Vanity. ADDS: Madonna, Force MDs, S. Arrington, B.B. & Q. Band, Janet Jackson, Culture Club, 911.

WOOK — NASHVILLE — J.C. FLOYD — PD
HOTS: New Edition, Falco, Prince, Cash Flow, S.O.S. Band, Sly Fox, Full Force, Janet Jackson, Atlantic Starr, Jail Bait, Ta Mara & The Seen, Brenda & The Big Dudes, Fat Boys, Starpoint, The Jets, Nu Shooz, Ready For The World, J. Kemp, Gap Band, LL Cool J. ADDS: P. Bailey, 5 Star, G. Christopher, M. Day.

WORL — ORLANDO — EARL HARVEY — MD — #1 PRINCE
HOTS: New Edition, Nu Shooz, The Jets, S. Mills, T. Pendergrass, Gap Band, Janet Jackson, Vanity, S. Wonder, E. Wilde, Atlantic Starr, Starpoint, Cash Flow, Sade, E.C. King, A. O'Neal, F. Jackson, Colonel Abrams, ADDS: Rene & Angela.

KDKS — SHREVEPORT — C. ERWIN DANIELS — PD
HOTS: S. Murdock, Timex Social Club, Prince, Force MDs, New Edition, Juicy, Starpoint, J. Jackson, Colonel Abrams, Fox, F. Jackson, Ivy, T. Pendergrass, Gap Band, M. Morgan, Betty Wright, G. Howard, Lisa-Lisa, G. Clinton, E.C. King, ADDS: M. Gaye, Janet Jackson, J. Blackfoot, P. Bailey, Force MDs, W. Collins, Tease, Grandmaster Flash.

South Retail Breakouts

- 1. The Finest S.O.S. Band Tabu/CBS
- 2. I Get Off On You Rose Brothers Music Shoals Sound
- 3. Party Freak Cash Flow Atlanta Artist/PolyGram

EAST

WXYV "V103" — BALTIMORE — ROY SAMPSON — PD
HOTS: The Jets, Vanity, Prince, Aleems, Sade, P. LaBelle, Nu Shooz, S. Wonder, Falco, S. Mills, E.C. King. T. Jackson, Jr, Tramaine, Cash Flow, W. Badarou, S.O.S. Band, Jimmy G, B.B. & O. Band, P. Austin, ADDS: Rose Brothers, M. White, P. Hardcastle, Timex Social Club, J. Flenoy, W. Houston, B. Ocean.
WILD-FM — BOSTON — ELROY SMITH — PD
HOTS: Prince, Nu Shooz, Colonel Abrams, Falco, Whistle, S. Mills, W. Badarou, The Jets, P. LaBelle, V. Young, Cash Flow, S. Wonder, E.C. King, Starpoint, P. Austin, Atlantic Starr, Janet Jackson, S.O.S. Band, W. Houston, F. Jackson. ADDS: 52nd Street, Larry Wu, B.B. & O Band, B. Ocean, Junior.
WWIN-AM — BALTIMORE — KEITH NEUMAN — PD
HOTS: Nu Shooz, Prince, P. LaBelle, Aleems, S. Mills, T. Pendergrass, P. Austin, S. Wonder, Colonel Abrams, Full Force, Vanity, W. Badarou, Sade, A. Baker, S.O.S. Band, Starpoint, LL Cool J, F. Jackson, A. O'Neal, M. Morgan. ADDS: Force MDs, Rene & Angela, Precious Wilson, B. Ocean, Marz, Yarbrough & Peoples.
WUFO — BUFFALO — JEFF GRANT — PD — #1 PRINCE
HOTS: Gap Band, E.C. King, Nu Shooz, ET (E. Towns), Jermaine Jackson, The Jets, Falco, S. Wonder, Colonel Abrams, F. Jackson, Starpoint, Aleems, P. Austin, B.B. & Q. Band, S. Mills, Vanity, Atlantic Starr, LL Cool J. ADDS: B. Ocean, Rene & Angela, S. Arrington, P. Bailey, Jamaica Girls.
WAMO — PITTSBURGH — CHUCK WOODSON — PD
HOTS: D. Warwick, P. Austin, 5 Star, S. Mills, Vanity, Janet Jackson, M. Henderson, Rose Brothers, Sade, E.C. King, S.O.S. Band, Brenda & The Big Dudes, W. Houston, Starpoint, Hands Across America, Atlantic Starr, P. LaBelle, M. Gaye, Prince, Nu Shooz, ADDS: B. Ocean, Tease, R. Davis, J. Kemp.
WHUR-FM — WASHINGTON D.C. — MIKE ARCHIE — PD

Hands Across America, Atlantic Starr, P. LaBelle, M. Gaye, Prince, Nu Shooz. ADDS: B. Ocean, Tease, R. Davis, J. Kemp.

WHUR-FM — WASHINGTON D.C. — MIKE ARCHIE — PD

HOTS: J. Jackson, S.O.S. Band, Starpoint, Nu Shooz, The Jets, Gap Band, Junior, P. Austin, Prince, Janet Jackson, D. Warwick, W. Mills, Tamara & The Seen, W. Houston, A. Baker, Total Contrast, New Edition, Aleems, P. Bailey, Precious Wilson. ADDS: R. Ayers, C. Mangione, J. Sims, Timex Social Club, Janice, Mai Tai.

WDJY — WASHINGTON D.C. — BRUTE BAILEY — PD — TONY HARRIS — MD

HOTS: Colonel Abrams, A. Franklin, Tamara & The Seen, Zapp, Janet Jackson, Connie, Cherrelle, EBO, Nu Shooz, Prince, New Edition, S. Mills, Vanity, A. Baker, Whistle, Starpoint, Davina, Rose Brothers, The Jets, Simply Red. ADDS: W. Houston, Junior, Fat Boys, T. Johnson, R. Ayers, S. Arrington, The Controllers, Joeski Love.

East Retail Breakouts

- 1. Let's Get Started W. Collins Capitol
- 2. Just Another Lover J. Kemp Columbia
- 3. Do You Still Love Me M. Morgan Capitol

4/19 Chart

TOP 75 12" SINGLES

			eks
	4/19		n art
	7113	0.,	
Q	KISS (REMIX)/LOVE OR MONEY PRINCE (Paisley Park/Warnar Bros. 0-20442)	1	6
2	WEST END GIRLS (DANCE MIX)/6:31 PET SHOP BOYS (EMI Amarica V 19206)	5	,
3	WHAT HAVE YOU DONE FOR ME LATELY (EXTENDED MIX)/7:00		
	JANET JACKSON (A&M SP 12167)	3	11
4	I CAN'T WAIT (EXTENDED VERSION) NU SHOOZ (Atlantic 0-86828)	4	10
(ROCK THE BELLS (ORIGINAL VERSION)/7:11 LL COOL J (Daf Jam/Columbia 44-05349)	7	5
6	ROCK ME AMADEUS/VIENNA CALLING FALCO (A&M SP-12170)	2	10
O	(YOU ARE MY) ALL AND ALL JOYCE SIMS (Sleeping Bag SLX-17)	8	9
8	THE FINEST (SPECIAL DANCE MIX)/6:38 S.O.S. BAND (Tabu/CBS 4Z9 05364)	17	4
9	I'M NOT GONNA LET (EXTENDED VERSION) COLONEL ABRAMS (MCA 23612)	6	7
10	SATURDAY LOVE (REMIX) CHERRELLE with ALEXANDER O'NEAL (Tabu/CBS 4Z9-05332)	9	13
0	CRUSH ON YOU (EXTENDED VERSION)/6:35	16	5
Ā	ON MY OWN (EXTENDED VERSION)/7:13		
13	PATTÌ LaBELLE and MICHAEL McDONALD (MCA 23607) : HARLEM SHUFFLE (REMIX)	25	4
<u> </u>		13	4
U		26	3
15	I'LL BE ALL YOU EVER NEED TRINERE (Jampackad/Music Specialists JPI-2001)	10	10
16	COMPUTER LOVE (EXTENDED VERSION) ZAPP (Warnar Bros. 0-20442)	12	5
17	(NOTHING SERIOUS) JUST BUGGIN' WHISTLE (Salact FMS 62267)	11	10
0	BAD BOY (REMIX)/6:11 MIAMI SOUND MACHINE (Epic/CBS 49-05338)	20	4
19	A LITTLE BIT OF LOVE (IS ALL IT TAKES)	14	8
20	HIT THAT PERFECT BEAT		-
2	BRONSKI BEAT (MCA 23605) FUNKY BEAT (EXTENDED VERSION)/5:02	18	7
22		34	3
a	SLY FOX (Capitol V-15222)	22	7
W	FULL FORCE (Columbia 44-05333)	32	5
24	ANOTHER NIGHT (EXTENDED VERSION) ARETHA FRANKLIN (Arista ADI 9454)	15	11
4	HIGH HORSE (REMIX) EVELYN "CHAMPAGNE" KING (RCA PW-14309)	27	5
26	PARTY FREAK (EXTENDED VERSION) CASH FLOW (Marcury/PolyGram 884-454-1)	29	5

	4/1	9 C	nart
27	IF YOU SHOULD EVER BE LONELY (REMIX) VAL YOUNG (Gordy/Motown 4557GG)	19	10
28	DO FRIES GO WITH THAT SHAKE/10:15 GEORGE CLINTON (Capitol V-15219)	31	4
29	LATOYA/PUT THAT RECORD BACK ON/4:28 JUST ICE (Frash FRE-003)	37	4
30	YOUR SMILE RENE & ANGELA (Mercury/Polygram 884-271-1)	24	14
3	LOVE'S ON FIRE (EXTENDED VERSION)/6:01 ALEEM faaturing LEROY BURGESS (Atlantic DMD 924)	35	5
3	WHENEVER YOU NEED SOMEBODY (PULL IT OFF MIX)/7:40	00	
	O'CHI BROWN (Marcury/PolyGram 884572-1)	40	3
33	CAN YOU FEEL THE BEAT (EXTENDED VERSION)/ 6:50		
24	LISA LISA and CULT JAM with FULL FORCE (Columbia 44-05295)	33	23
34	HOW WILL I KNOW (DANCE REMIX)/6:35 WHITNEY HOUSTON (Arista AD1-9449)	21	15
35	LIVING IN AMERICA (R&B DANCE VERSION)/6:15 JAMES BROWN (Scotti Bros/CBS 4Z905310	23	15
36	WHO NEEDS LOVE LIKE THAT/HEAVENLY ACTION ERASURE (Sire/Warner Bros. 0-20404)	28	9
37	RESTLESS (EXTENDED REMIX VERSION)/4:43 STARPOINT (Elektra ED 5127)	39	5
38	MOVE AWAY (REMIX)/SEXUALITY/7:24 CULTURE CLUB (Virgin/Epic 49-05360)	DEI	BUT
39	PLAYERS BALL (EXTENDED VERSION)/8:10 MAZARATI (Paislay Park/Warner Bros. 0-20438)	30	5
40	DON'T YOU WANT MY LOVE NICOLE (Portrait/CBS 4R9-05331)	36	8
41	I ENGINEER (REMIX VERSION)/5:53 ANIMOTION (Casablanca/PolyGram 884 433-1)	43	7
42	SAY IT, SAY IT E.G. DAILY (A&M SP 12175)	DE	BUT
43	SUGAR FREE (SUPER DANCE MIX)/6:50 JUICY (Private I/CBS 4Z9 05337)	44	5
44	DON QUICHOTTE/6:29 MAGAZINE 60 (Baja/TSR B-54)	41	20
45	SHELL SHOCK NEW ORDER (A&M SP 12174)	50	2
46	ONE WAY LOVE TKA (Tommy Boy TB-866)	54	2
47	BEST FRIENDS (SUPER MIX)/7:55 ET (EDDIE TOWNS) (Total Expariance/RCA TED 1-2433)	47	4
48	UNDER THE INFLUENCE (REMIX) VANITY (Motown 4558MG)	52	3
49	WE DON'T HAVE TO TAKE OUR CLOTHES OFF (DANCE REMIX)/5:45		
	JERMAINE STEWART (Arista AD1-9423)	49	3
50	HOLD IT, NOW HIT IT/3:30 BEASTIE BOYS (Daf Jam/Columbia 44-05369)	57	2
-	PUNISH LIBERT PROPERTY OF MERCALOR		

27	IF YOU SHOULD EVER BE LONELY (REMIX) VAL YOUNG (Gordy/Motown 4557G0	G) 19	9 10	0		42	28
	DO FRIES GO WITH THAT SHAKE/10:15 GEORGE CLINTON (Capitol V-1521)	9) 3	1 .	. 68		59	2
29	LATOYA/PUT THAT RECORD BACK ON/4:28 JUST ICE (Frash FRE-00)	3) 3	7	4 54		46	8
30	YOUR SMILE RENE & ANGELA (Mercury/Polygram 884-271-	1) 24	4 1	. 55		62	2
1	LOVE'S ON FIRE (EXTENDED VERSION)/6:01 ALEEM faaturing LEROY BURGESS (Atlantic DMD 92	4) 35	5 9	5 56	LET ME BE THE ONE (EXTENDED VERSION) FIVE STAR (RCA PWI 4230)	51	23
32	WHENEVER YOU NEED SOMEBODY (PULL IT OFF	, -		6	WHAT I LIKE (EXTENDED DANCE MIX)/6:36		
V	MIX)/7:40 O'CHI BROWN (Marcury/PolyGram 884572-	1) 40	o :	3 58		DEB	UI
33	CAN YOU FEEL THE BEAT (EXTENDED VERSION)/ 6:50			30	TOTAL CONTRAST (London/PolyGram 886 032-1)	45	9
	LISA LISA and CULT JAM with FULL FORCE (Columbia 44-0529	5) 33	3 2	3 5	SEX MACHINE (EXTENDED VERSION)/4:46 FATBOYS (Sutra SUD 045)	DEB	OIT
34	HOW WILL I KNOW (DANCE REMIX)/6:35 WHITNEY HOUSTON (Arista AD1-944)	9) 2	1 1:	5 60			•
35	LIVING IN AMERICA (R&B DANCE VERSION)/6:15 JAMES BROWN (Scotti Bros/CBS 4Z9053*	0 23	3 1:	5 61	BILLÝ OCEAN (Jiva/Arista JDI 9431)	48	15
36	WHO NEEDS LOVE LIKE THAT/HEAVENLY ACTION			"		60	14
	ERASURE (Sire/Warnar Bros. 0-2040	4) 28	В 1	° 62			
37	RESTLESS (EXTENDED REMIX VERSION)/4:43 STARPOINT (Elektra ED 512	7) 3	9 :	5	4:30	DEB	UT
33	MOVE AWAY (REMIX)/SEXUALITY/7:24 CULTURE CLUB (Virgin/Epic 49-0536	O) D	EBU.	T 63		53	10
39	PLAYERS BALL (EXTENDED VERSION)/8:10 MAZARATI (Paislay Park/Warner Bros. 0-2043)	3) 30	o :	5 64		55	9
40	DON'T YOU WANT MY LOVE NICOLE (Portrait/CBS 4R9-0533	1) 36	5 1	, 65		DEB	UT
41	I ENGINEER (REMIX VERSION)/5:53 ANIMOTION (Casablanca/PolyGram 884 433-		3 7	7 66	DO ME BABY (INTERLUDE)/4:59	56	20
42	SAY IT, SAY IT E.G. DAILY (A&M SP 1217:		EBUT		HOT (REMIX) ROY AYERS (Columbia 44-053330)	58	
42	SUGAR FREE (SUPER DANCE MIX)/6:50	, 0	LBO	. ea	· · · · · · · · · · · · · · · · · · ·	30	,
43	JUICY (Privata I/CBS 4Z9 0533	7) 44	4 9	5	RAINY DAVIS (Supertronics RU 013)	61	8
44	DON QUICHOTTE/6:29 MAGAZINE 60 (Baja/TSR B-5-	4) 4	1 21		VERSION)/6:45		
45	SHELL SHOCK				(**************************************	63	14
<u>A</u>	NEW ORDER (A&M SP 1217- ONE WAY LOVE	4) 5() ;	2 70	EXPOSED TO LOVE (EXTENDED VERSION)/6:10 EXPOSE (Arista ADI-9426)	68	24
V	TKA (Tommy Boy TB-86	5) 54	4 :	2 71	INXS (Atlantic 0-86832)	69	
47	BEST FRIENDS (SUPER MIX)/7:55 ET (EDDIE TOWNS) (Total Expariance/RCA TED 1-243:	3) 47	7 (4 72	LIKE YOU (EXTENDED VERSION)/5:05	03	
48	UNDER THE INFLUENCE (REMIX) VANITY (Motown 4558MC	a) 52	2 ;	3	PHYLLIS NELSON (Carrera/CBS 4Z9-05268)	66	25
49	WE DON'T HAVE TO TAKE OUR CLOTHES OFF (DANCE REMIX)/5:45				I CAN'T LIVE WITHOUT MY RADIO/I CAN GIVE YOU MORE		
_	JERMAINE STEWART (Arista AD1-942)	3) 49	9 :	3	L.L. COOL J. (Daf Jam/Columbia 44-05291)	65	22
50	HOLD IT, NOW HIT IT/3:30 BEASTIE BOYS (Daf Jam/Columbia 44-0536)	9) 57	7 :	2 74	S SIDEWALK TALK (REMIX) JELLYBEAN (EMI America V-19204)	64	9
51	FUNKY LITTLE BEAT (EXTENDED VERSION)		3 19		LIFE'S WHAT YOU MAKE IT (REMIX) TALK TALK (EMI America V-19203)	67	8
	CONNIE (Sunnyviaw 302)	J) 30			TAEN TAEN (EINT ATTRICE V-19203)	01	0

THE CASH BOX TOP 75 12" SINGLES CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

New 12" Releases-

CHICK HEARN (Outpost 040186A)

Rap-Around (4:12) (Hearn, Gillerman, Blume) (Crazy Creek/ASCAP) (Producers: David Blume, David Gillerman)

THE MAIN ATTRACTION (RCA JD-14322)

Reconsider (5:59) (Douglas, Jones) (Wysteria, Music Minded/BMI) (Producers: Wayne Douglas Jr.)

KING MC (Street Talk 1006-A)

What Have I Done For You Lately? (6:00) (Perry, Quinney, Marshall, Tolbert) (Audio Music, Drumatik/ASCAP) (Producer: Lloyd Tolbert)

THE DAMNED (MCA 23625)

Eloise (5:10) (Ryan) (Publisher pending) (Producer: Jon Kelly)

ROBERT PALMER (Island 827)

Addicted To Love (6:01) (Palmer) (Bungalow, AcKee/ASCAP) (Producer: Bernard

BOYS DON'T CRY (Profile 7084)

I Wanna Be A Cowboy (6:05) (Chatton, Ramsden, Richards, Seopardi) (Copyright control) (Producer: Boys Don't Cry)

SYLVIA SMITH (Qwest O-20418)

Don't Wanna Be A Sometime Lover (5:08) (Sjith, Schuller, Tavie) (Sylvia Music, Schuller Music/BMI) (Producers: Sylvia Smith, Fred Jenkins, Jimmi Mayweather)

ARTISTS FOR AMERICAN YOUTH (Knobhill D-257)

Welcome Back America (5:07) (Pittman) (Idnyc-Derg/BMI, Membership/ASCAP) (Producers: F.L. Pittman, Claytoven)

MOST ACTIVE



West End Girls - Pet Shop Boys -(EMI/America)

STRONG ACTIVITY

Kiss - Prince & The Revolution -(Palsley Park/Warner Bros.) Rock The Bells — LL Cool J — (Def Jam/Columbia) (You Are My) All And All - Joyce Sims — (Sleeping Bag) The Finest — S.O.S. Band — (Tabu/ CBS)

CLUB PICK

'Move Away/Sexuality" — Culture Club — (Virgin/Epic) D.J.: Arnold Greerson Club: Crazy Horse Location: South Bend

Comments:

"Sexuality seems to be the most popular on the dance floor. A strong 12". Should hit the top of most formats."

RETAILER'S PICK

"Maybe God is Trying To Tell You Something" — Ta Ta Vega — (Qwest/ Warner Bros.) Store: Skippy White's

Manager: Skip White Location: Boston

Comments:

"This song is from the motion picture The Color Purple. In fact, this is probably the song that is selling the album. Should be a number one

VAN HALEN PLUS - Music Plus is winding down a contest tie-in with

KKHR-FM Los Angeles. The con-

test, which began Mar. 27 and ended April 14, will send a lucky

winner to see Warner Bros. act Van

Halen in concert in Chicago. A ballot box and entry blanks were

available in Music Plus stores. The

winner was announced on the air

April 17 at 5 p.m. KKHR promoted

the contest over four consecutive weekend mentions during the con-

test. The prize includes airfare for

two, concert tickets and hotel accommodations. In addition, the

winner will get to meet the band.

In other Music Plus news, custo-

mers are being enticed to "Discover

Windham Hill" and in so doing

receive a coupon worth a free video

rental. The promotion runs through

April 30 and is good on the purchase

of any Windham Hill Cassette, LP

or Compact Disc. In connection

with the video offer, "Windham Hill

Records Sampler '86" is sale priced

at 6.99 and is guaranteed. "If you

don't love it, we'll give you your money back," claims the ad in Plus'

NARM PROMOTES COHEN, WEL-

COMES BACK GORLICK — NARM

executive vice president Mickey

Granberg has announced the pro-

motion of Pam Cohen to executive

director and the staff promotion of

Patrick Gorlik as director of creative

services. Cohen previously served

as NARM's director of administra-

tion and association programs. She

ioined the association in February

1985, following a 12-year stint with

Video News newspaper.

SHOP TALK

WEA, where she held various record and video sales positions and also created promotions for Atlantic Records. As the new number two person within NARM, her continuing responsibilities include staff liaison with the NARM Operations Committee and the joint NARM/ VSDA Security Device Committee, chairmanship of the NARM Merchandising Committee, supervision of all the NARM Merchandising campaigns, planning and execution of Convention programming, and supervision of the ongoing NARM internship program. Rejoining the NARM staff is Patrick Gorlick. Gorlick returns to the association's Cherry Hill offices after several years in Seattle, where he ran a successful marketing consulting firm. Gorlick will supervise all publications, press releases, Convention programs and other communications. Other NARM staff changes include the movement of receptionist Carolyn Baker to the position of membership coordinator, where she will help Lynn Lindsley, promoted to director of member services, process new NARM members and answer questions about programs and services. In the accounting department, new staff members Debbie Sees and Donna-

CHANGES AT HARMONY HOUSE · Carl Thom, president of Harmony House Records and Tapes, Inc., has appointed Gerald Adams to the position of executive vice president. Adams' responsibilities in this po-

Jean Verde work with controller

Stephen Padgett, Los Angeles



ANIMOTION MOVES MUSIC PLUS — It was no April Fool's Day joke when on April 1, Casablanca recording act Animotion stopped in to the Pasadena, CA Music Plus store to meet with fans and sign autographs. KROQ DJ Richard Blade was also on hand. Being fooled by no one (I-r): Animotion's Bill Wadhams, Gregory Smith, Charles Ottavio, Jim Blair and Don Kirkpatrick.

sition are chief financial officer and director of corporate planning.

SIMPLE MINDS CARE — Scottish rock group Simple Minds have for a long time been vocal about their support for world peace and their opposition to politically motivated torture or imprisonment. They have thrown their support behind Amnesty International by helping that organization distribute literature during the U.S. leg of their world tour. Retailers should support these efforts by helping Simple Minds with in store merchandising along the tour route and by supporting the band's product. For more information on Amnesty International and Simple Minds' campaign, contact Amnesty International at 322 Eighth Avenue, New York, NY 10001.

Frank Muoio.

TOP 40 OMPACT ISCS

			W 4/19 C	/eeks On
1	BROTHERS IN ARMS ★	15.98	4/19 (лап
•		DIRE STRAITS (Warner Bros. 25264-2) WEA	1	48
2	WHITNEY HOUSTON	— (Arista JRCD-8221) RCA	3	31
3	PROMISE	(Alisia JACD-0221) ACA	3	31
4	THE BROADWAY ALBUM	SADE (Portrait RK 40263) CBS	2	15
*	THE BROADWAT ALBUM	BARBRA STREISAND (Columbia CK 40092) CBS	5	18
5	NO JACKET REQUIRED	15.98		
6	SCARECROW	PHIL COLLINS (Atlantic 81240-2) WEA	4	51
-		JOHN COUGAR MELLENCAMP (Riva 824 865) POL	6	27
7	DIRTY WORK THE ROL	LING STONES (Rolling Stones/CBS CK 40250) CBS	11	3
8	THE DARK SIDE OF THE MO	ON –		
9	HEART	PINK FLOYD (Capitol CDP-46001) CAP	9	85
40		HEART (Capítol CDP-46157) CAP	7	12
10	AFTERBURNER	15.98 ZZ TOP (Warner Bros. 25342) WEA	10	22
11	GREATEST HITS	15.98	10	
12	THE DREAM OF THE BLUE T	THE CARS (Elektra 60464) WEA	12	15
		STING (A&M CD 3750) RCA	13	39
13		— EARWATER REVIVAL (Fantasy FCD 623-CCR2) IND	16	33
14	LITTLE CREATURES	15.98	10	33
15	WELCOME TO THE REAL WO	TALKING HEADS (Sire 2-25305) WEA	14	38
		MR. MISTER (RCA PCD 1-7180) RCA	8	14
16	BORN IN THE U.S.A.	PRINCE CORRINGCETTEN (Columbia OK 2005) ORG	45	o.e
17	DIAMOND LIFE	BRUCE SPRINGSTEEN (Columbia CK 38653) CBS	15	65
18	ROCK A LITTLE	SADE (Portrait RK 39581) CBS	18	51
10		15.98 STEVIE NICKS (Modern/Atlantic 90479) WEA	19	13
19	WHITE CITY-A NOVEL	15.98	414	
20	KNEE DEEP IN THE HOOPLA	PETE TOWNSHEND (Atco 90473) WEA	21	13
		STARSHIP (Grunt/RCA 5488) RCA	20	23

				Weeks On Chart
21 STERE	OTOMY ★	HE ALAN PARSONS PROJECT (Arista ARCD-8384) RCA	17	10
22 MIAMI V	/ICE	· –		
23 IN SQU	ARE CIRCLE *	L TELEVISION SOUNDTRACK (MCA MCAD-6150) MCA	22	23
24 BIG NO	TES	STEVIE WONDER (Tamla/Motown TAMD 06134) MCA	25	25
25 RECKLI		LIM AND THE BB'S (Digital Music Products CD454) IND	27	10
	TIMATE SIN	BRYAN ADAMS (A&M CD-5013) RCA	23	65
		OZZY OSBOURNE (CBS Associated ZS4 05810)	DE	TUB
	ENT LIGHT	BANGLES (Columbia CK 40039) CBS	29	4
28 THE BE	ST OF ELVIS COS	TELLO — ELVIS COSTELLO (Columbia C2K 40121) CBS	28	6
29 SONGS	FROM THE BIG C	HAIR TEARS FOR FEARS (Mercury 824 300-2) POL	24	54
30 RIPTIDI	! ★	15.98 ROBERT PALMER (Island 90471-2) WEA	31	12
31 THE MA	N AND HIS MUSIC	·		
32 TAPEST	RY	SAM COOKE (RCA PCD1-7127) RCA	32	3
33 STRANG	GER IN TOWN	CAROLE KING (Epic EK 34946) CBS	35	2
34 LISTEN	LIKE THIEVES	BOB SEGER (Capitol CDP7-46074) CAP 15.98	26	5
	P THE PLANTATIO	INXS (Atlantic 81277-2) WEA	34	7
	TOM PETTY	AND THE HEARTBREAKERS (MCA MCAD2-8021) MCA	38	4
	DE OF STEELY DA	STEELY DAN (MCA MCAD-5570) MCA	30	9
37 ZOSO		LED ZEPPELIN (Atlantic 2-19129) WEA	36	6
38 GREAT	EST HITS VOLUME		37	24
39 POWER	WINDOWS ★	Assessment and the second		
40 DECEM	BER	HUSH (Mercury 826 098) FOL	33	15
		GEORGE WINSTON (Windham Hill CD 1025) RCA	40	25

CASH BOX TOP 700 ALBU/IS

THE CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

April 26, 1986

* =	Available on Compact Disc
=	Platinum (RIAA Certified)
_ =	Gold (RIAA Certified)

	4/19	Wee On Cha
1 5150 9.98 VAN HALEN (Warner Bros. 25394-1) WEA	3	3
2 WHITNEY HOUSTON ★■ 8.98 (Arista AL8-8211) RCA	1	57
3 HEART ★■ 8.98 (Capitol ST-12410) CAP	2	42
4 PROMISE ★■ — SADE (Portrait FR 40263) CBS	4	21
5 PRETTY IN PINK 9.98 ORIGINAL SOUNDTRACK (A&M SP 5113) RCA	6	9
6 PARADE 9.98 PRINCE AND THE REVOLUTION (Paislay Park/		
Warner Bros. 25395) WEA 7 FALCO 3 8.98	16	2
FALCO (A&M SP 5105) RCA 8 DIRTY WORK	7	9
ROLLING STONES (Rolling Stones OC 40250) CBS	15	3
9 BROTHERS IN ARMS ★■ 8.98 DIRE STRAITS (Warnar Bros. 25264-1) WEA	5	48
10 THE ULTIMATE SIN OZZY OSBOURNE	•	44
(CBS Associated OZ 40026) CBS 11 WELCOME TO THE REAL	9	11
WORLD ★■ 8.98 MR. MISTER (RCA NFL1-8045) RCA	8	36
12 RIPTIDE ★ 8.98 ROBERT PALMER (Island 90471) WEA	14	21
13 NO JACKET REQUIRED ★■ 9.98 PHIL COLLINS (Atlantic 81240-1) WEA	12	60
14 LISTEN LIKE THIEVES 8.98 INXS (Atlantic 81277) WEA	13	26
15 SCARECROW ★■ 8.98 JOHN COUGAR MELLENCAMP	4.0	
(Riva 824 865-1) POL 16 DIFFERENT LIGHT —	10	33
BANGLES (Columbia BFC 40039) CBS 17 CONTROL 8.98	17	12
JANET JACKSON (A&M SP-5106) RCA 18 PLAY DEEP ★	26	9
THE OUTFIELD (Columbia BFC 40027) CBS 19 LIVES IN THE BALANCE 8.98	21	28
JACKSON BROWNE (Elaktra 60457) WEA 20 AFTERBURNER ★■ 8.98	19	8
ZZ TOP (Warner Bros. 25342) WEA 21 LIKE A ROCK 9.98	20	24
BOB SEGER & THE SILVER BULLET BAND (Capitol PT 12398) CAP	48	2
22 TURBO	31	3
23 KNEE DEEP IN THE HOOPLA ★■ 8.98		
STARSHIP (Grunt/RCA BXLI-5488) RCA 24 AS THE BAND TURNS 8.98	11	29
ATLANTIC STARR (A&M SP-5019) RCA 25 ALABAMAGREATEST HITS ★□ 8.98	18	30
ALABAMA (RCA AHL1-7170) RCA 26 THE BROADWAY ALBUM ★■ —	23	9
BARBRA STREISAND (Columbia OC 40092) CBS	22	23
27 MASTER OF PUPPETS 8.98 METALLICA (Elaktra 60439-1) WEA	30	6
28 PLEASE 8.98 PET SHOP BOYS (EMI America PW 17193) CAP	52	3
29 NERVOUS NIGHT ★■ - HOOTERS (Columbia BFC 39912) CBS	25	50
30 MEAN BUSINESS 8.98 THE FIRM (Atlantic 7-81628) WEA	24	11
31 ROCK A LITTLE ★■ 8.98		21
STEVIE NICKS (Modarn/Atlantic 90479) WEA 32 THE SECRET VALUE OF	20	21
DAYDREAMING 8.98 JULIAN LENNON (Atlantic 81640) WEA	37	3
33 LIVE IN NEW YORK CITY 9.98	22	

		4/19	Weeks On Chart
34	IN SQUARE CIRCLE ★■ 9.98 STEVIE WONDER (Tamla/Motown 6134) MCA	34	29
35	RADIO ★■ — L.L. COOL J (Daf Jam/Columbia BFC 40239) CBS	35	18
36	MIKE & THE MECHANICS 8.98 (Atlantic 81287) WEA	32	19
37	HIGH PRIORITY — CHERRELLE (Tabu BFZ 40094) CBS	42	10
38	KING OF AMERICA — THE COSTELLO SHOW (Featuring ELVIS		
39	COSTELLO) (Columbia FC 40173) CBS LOVIN' EVERY MINUTE OF IT	27	6
40	LOVERBOY (Columbia FC 39953) CBS TUFF ENUFF	39	33
	THE FABULOUS THUNDERBIRDS (CBS Associated BFZ 40304) CBS	49	8
41	PRIMITIVE LOVE * — MIAMI SOUND MACHINE (Epic BFE 40131) CBS	43	22
42	BORN IN THE U.S.A. * BRUCE SPRINGSTEEN (Columbia QC 38653) CBS	38	96
43	ONCE UPON A TIME * 8.98 SIMPLE MINDS (A&M/Virgin 5092) RCA	29	24
44	SONGS FROM THE BIG		
45	TEARS FOR FEARS (Marcury 824 300-1 M-1) POL	41	57
45	ROCKY IV ** 8.98 ORIGINAL SOUNDTRACK (Scotti Bros. SZ 40203) CBS	40	23
46	BIG WORLD 9.98 JOE JACKSON (A&M SP 6021) RCA	64	3
47	THE DREAM OF THE BLUE TURTLES ★■ 8.98		
48	STING (A&M SP 3750) RCA GREATEST HITS ★■ 8.98	36	45
49	THE CARS (Elaktra 60464) WEA THE DREAM ACADEMY * 8.98	44	24
50	(Reprisa/Warner Bros. 25266) WEA LET'S GO ALL THE WAY 8.98	46	25 7
51	SLY FOX (Capitol ST-12367) CAP WHO'S ZOOMIN' WHO * ARETHA FRANKLIN (Arista AS 8276) RCA	59 45	40
52	THE KNIFE FEELS LIKE JUSTICE 8.98	43	40
53	BRIAN SETZER (EMI Amarica ST-17178) CAP UNDER LOCK AND KEY 8.98	58	7
	DOKKEN (Elektra 60458) WEA OUT OF AFRICA 9.98	54	20
55	ORIGINAL SOUNDTRACK (MCA 6152) MCA LITTLE CREATURES ★□ 8.98	62	13
56	TALKING HEADS (Sira 25305-1) WEA	51	46
	SADE (Portrait BFR 39581) CBS ALL FOR LOVE ★□ 8.98	53	61
	NEW EDITION (MCA 6579) MCA HOW TO BE A ZILLIONAIRE * 8.98	57	22
	ABC (Marcury 824 904-1) POL BALANCE OF POWER	55	30
	ELECTRIC LIGHT ORCHESTRA (CBS Associated FZ-40048) CBS	56	9
60	HUNTING HIGH AND LOW ★■ 8.98 A-HA (Warner Bros. 25300) WEA	47	42
61	THE COLOUR OF SPRING 8.98 TALK TALK (EMI Amarica ST 17179) CAP	61	6
62	PRECIOUS MOMENTS 8.98 JERMAINE JACKSON (Arista AL8-8277) RCA	68	8
63	PICTURES FOR PLEASURE ★ 8.98 CHARLIE SEXTON (MCA 5629) MCA	50	18
64	WHITE CITY—A NOVEL ★□ 8.98 PETE TOWNSHEND (Atco 90473) WEA	63	22
65	THE BLIND LEADING THE NAKED 8.98	C.F.	40
66	VIOLENT FEMMES (Slash 25340-1) WEA FRIENDS ★□ 8.98	65	10
67	DIONNE WARWICK (Arista AL8 8398) RCA LUXURY OF LIFE 8.98	60	19
	FIVE STAR (RCA NFL 1-8052) RCA	69	31

			Weeks On
68	ICE ON FIRE ★ 8.98	4/19	Chart
69	ELTON JOHN (Gaffen 24077) WEA	66	23
70	THE CULT (Sire 25359) WEA READY FOR THE WORLD ★■ 8.98	70	14
71	(MCA 5594) MCA DO ME BABY 8.98	67	44
72	MELI'SA MORGAN (Capitol B ST 12434) CAP THEATRE OF PAIN ★■ 9.98	71	10
73	MOTLEY CRUE (Elaktra 60418-1) WEA STEREOTOMY ★ 9.98	75	42
	THE ALAN PARSONS PROJECT (Arista AL9-8384) RCA	73	13
74	HERE'S TO FUTURE DAYS ★□ 8.98 THOMPSON TWINS (Arista AL8-8286) RCA	72	29
	CHARTBREAKER		
75	FROM LUXURY TO HEARTACHE		
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79	FREDDIE JACKSON (Capitol ST 12404) CAP FINE YOUNG CANNIBALS 8.98	77	40
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81	CHILLIN' 8.98 FORCE MD'S (Tommy Boy/		7
82	Warner Bros. 1-25394) WEA RESTLESS ★ 8.98		32
83	STARPOINT (Elektra 60424) WEA BLACK CELEBRATION 8.98	00	32
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87	PETER FRAMPTON (Atlantic 81290-1) WEAFEARGAL SHARKEY 8.98		
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188 FRANK ZAPPA MEETS THE MOTHERS
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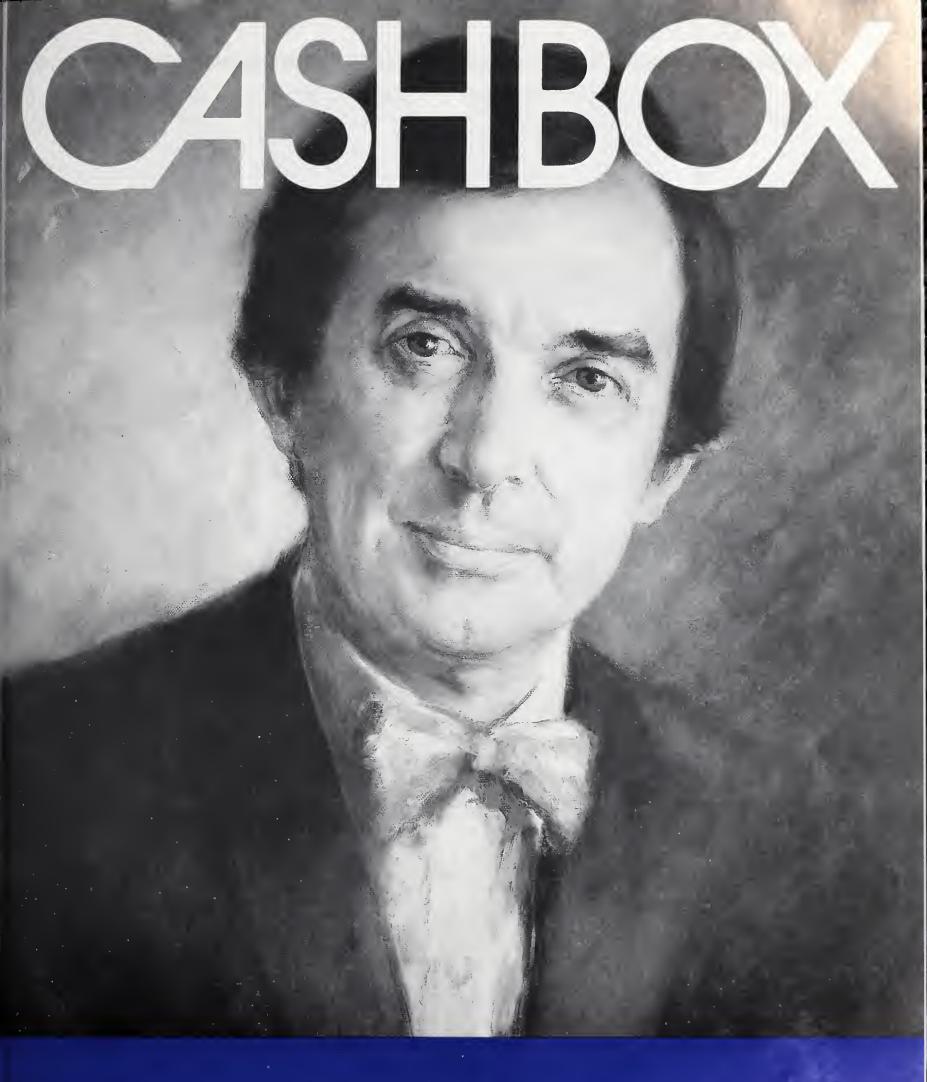
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Ray Price Portrait Of A Singer

RAY PRICE















Portrait Of A Singer: The Legendary Ray Price

By Mary Kujawa

It's been said that no one can sing a song quite like Ray Price. Though legions of aspiring singers have tried to adopt his form and style, few have achieved that "certain something" that Ray possesses — that uniqueness that has elevated him to the status of a living legend in country music.

It's a status evidenced by a multitude of album releases, his long list of accomplishments and an inventory of awards too numerous to mention. Though he is true to his country roots, Price's superstar status is not limited to country music, but, in truth, encompasses the entire music world.

What continues to bolster that status is a rock-steady legion of fans who have admired and supported him for close to 30 years — fans that bought his first LP in the early '50s and have just added his latest, "Portrait Of A Singer," to their record collections.

Looking back over his own collection of credits-awards, hit records, appearances, Ray Price says he's happy. If there's been any man in the country music business who has expanded its popularity and sound it has been Ray Price. He has taken his show to concert stages with symphonies to ballrooms at plush hotels on the Las Vegas strip, to the rural communities for fairs and shows and to foreign venues.

It's been almost four decades since Price decided that country music was where he would make his mark. Born in Perryville, Texas, he spent much of his time in Dallas on a farm with his grandfather. "I got a taste of both the city and the farm life," Ray recalls. "I remember growing up on the farm and listening to the likes of Jimmy Rodgers and Ernest Tubb. I was always a big fan of country music."

But it seemed that the idea of a career in country music hadn't really crossed his mind yet. In fact, he was planning on studying to become a veterinarian. "While I was in school I started hanging out at Roy's House Cafe in Dallas with my friends. They had impromptu shows there. So we started a small group and would get up there and perform. A buddy of mine, who wrote songs and wanted to get them published asked me to sing a demo. The people at a local recording studio heard the demo and signed me to Bullet Records in 1949."

That was the end of Ray's veterinarian career, but the beginning of a long and fullfilling love affair with music. While in the studio cutting his first single "Jealous Lies," Ray met Lefty Frizzell. "Lefty was doing a session and he had cut four songs but needed another one," Ray explains. "He told me to write him a song. So I sat down to write one and in 15 minutes he was singing 'Give Me More, More, More Of Your Kisses.' Then I got a contract from Columbia Records because at the time they were looking for guys who could write as well as sing. At the time I was about 21 or 22."

Ray was later befriended by Hank Williams and given the opportunity to play in Hank's band, The Drifting Cowboys. After Hank died in 1953, The Drifting

Cowboys became Price's band and traveled with him for almost two years.

For the next decade or so, he seemed to dominate the country charts, releasing hit after hit, many of which soared to the number one spot, while some leaped into the pop charts as well. From "Release Me" to "Crazy Arms" and "Heartaches By The Number," he kept his string growing while continually increasing his legion of fans.

"I just tried to give the listeners good, honest songs that they could relate to. I was on the road working 300 dates a year and at that time a singer needed to work that much just to make that number one spot on the charts."

Songwriting was still a talent Ray would use throughout his career, rewriting many of the songs he recorded. It was in 1955 he sat down with Hal Smith who made him an offer to run Pamper Music Co. Within seven years the publishing house was turned into a multi-million dollar operation, signing such writers and newcomers as Willie Nelson, Mel Tillis and Roger Miller, who Ray befriended and hired to play in his band, the Cherokee Cowboys.

It was in the latter part of the '50s, Ray says, that he began to initiate a new sound in his music. "I was experimenting with a lot of strings," he says. "I used a lot of different strings in a gospel LP I recorded called 'Faith' in 1957. It became a standard and then later I used 47-piece strings on 'Danny Boy.' People in the country music industry weren't sure what I was doing to the country sound, but later some used those same methods and they

managed to do well."

For a while, Ray met with opposition to this new sound and says he went through a period when some of his material wasn't receiving airplay. But that didn't last long. In 1970, no one could argue about playing "For The Good Times," which sold over 11 million units. The LP by the same name stayed on the charts for over two years while the single won a Grammy for Best Country Vocal Performance, Male.

During these years Ray made the move from Nashville back to Texas where he bought a farm just 25 miles from where he was born. He left Columbia Records in 1972 and signed with ABC — a short-lived venture and later recorded for Dimension, before signing with Step One Records in 1984. "I was very happy to sign with Step One" Ray says. "Ray Pennington (vice president of Step One), and I had been friends for years and I liked the direction that Ray wanted to take with my music. I'm happy that Step One has given me this opportunity to record new material for my fans."

"I'd like to have another number one record and to see a lot more top selling records in the years to come," Ray adds. "I tried semi-retirement once before and it just didn't work. I have to keep busy and do the things I love the most."

"I've been in this business for 37 years," Ray concludes. "And I'm still gonna be here as long as I can cut good songs and just as long as I can touch people with my music."

Letters



MARK WHITE

STATE OF TEXAS OFFICE OF THE GOVERNOR AUSTIN, TEXAS 78701

April 1, 1986

Dear Mr. Price:

As Governor of Texas, I am pleased to join your family and many friends and associates in congratulating you on $\underline{\text{Cash Box}}$ magazine's tribute to you.

Your talents as a songwriter and recording artist have made you known throughout the world. You are continuing Texas' long tradition of outstanding country music performers.

I know you must derive a deep sense of personal pride and satisfaction from the fact that your work and unique style has touched the lives of so many people.

You have my sincere best wishes for continued success in all your future endeavors.

Yours truly,



mark mide



State of Tennessee.

April 8, 1986

Mr. Ray Price c/o Cash Box Magazine Nashville, Tennessee

Dear Ray.

On behalf of the citizens of Tennessee, I am pleased to participate in this special tribute to you and your outstanding musical career.

During the past 35 years, you have been an innovator who has brought a sophistication to country music that has expanded its appeal and entertained millions. Your abilities as a performer and recording artist have been recognized by numerous awards and honors, including a dozen gold records, a Grammy Award and selection as the nation's top country singer eight times. Certainly, these honors are well deserved by one who has had such an

We Tennesseans join your other fans around the nation and world in saying thanks "for the good times." I send you my very best regards for continued success and happiness.

Sincerely,

our anjady



RICHARD FULTON, MAYOR

METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 8, 1986

Mr. Ray Price c/o Cashbox Magazine Nashville, Tennessee 37203

Your exceptional talent and dedicated hard work as a country music entertainer has earned you a permanent place in the hearts of music lovers the world over and brought distinction not only to you and the country music industry but, the city of Nashville as well.

The admiration and esteem in which you are held by your peers and fans is apparent on this memorable which you so richly deserve.

Congratulations and best wishes for your continued health, happiness

RICHARD H.





CITY OF MOUNT PLEASANT

April 1, 1986

From the rolling-hills of Northeast Texas, legendary singer Ray Price draws

Here in Titus County, just 60 miles from Louisiana, Arkansas and Oklahoma, and just outside the City of Mount Pleasant, Ray Price chooses to retreat and enjoy the green trees and flowers that surround his hilltop farm.

All of us in the Mount Pleasant area are pleased to have Ray as a part of our eommunity. Mount Pleasant is a quiet but progressive community of 12,000 people, and we pride ourselves in providing a haven for Ray and others who want privacy and relaxation in a quiet and beautiful setting. Lakes, trees and hills are our specialty.

It is our pleasure here in the Mount Pleasant area to salute Ray Price, our neighbor who brings so much enjoyment to people around the world, in this special issue.

Jerry Boatner, Mayor City of Mount Pleasan

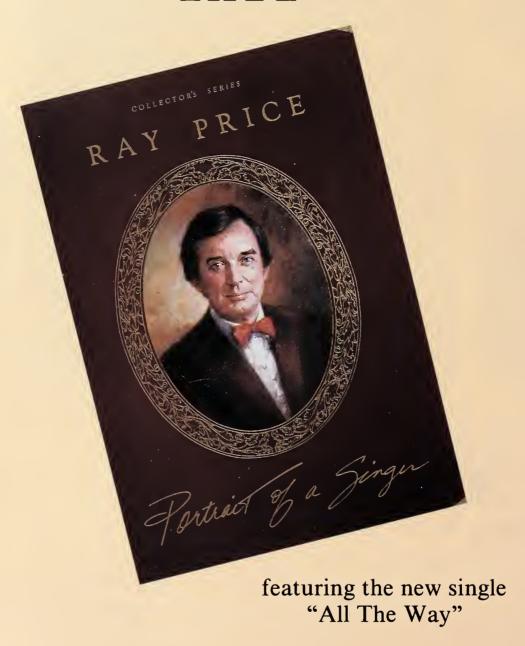
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RAY PRICE

Speaking Of Ray



Willie Nelson

"Ray Price is one of my favorite singers, but he is also a close friend, so anything I say about him will be highly prejudiced His singing talent has never been questioned. His voice is considered by many millions as being the finest in country music — I agree. His ability to pick songs, also his knack of putting together good bands has always been excellent. In 1962 I was privileged to be a member of Ray Price's Cherokee Cowboys. It was a highlight in my life as I was honored to be on stage with the likes of Jimmy Day (steel guitar), Pete Wade (guitar), Shorty Lavender and Buddy Spiker (fiddles) and Tootsie's son Steve Best (drums). I played bass and fronted the band. These were definitely some of the best times in my life. Ray Price was great then and he still

Dom Helms (Former member of the Drifting Cowboys)

"I first met Ray Price when I played for Hank Williams and Hank brought Ray to Nashville and got him started on the Grand Ole Opry and on Columbia Records. Hank would take Ray on several road trips to get him used to singing in front of crowds. After Hank died, The Drifting Cowboys stayed with Ray Price and we worked about a year and half together. I always said he was the ultimate in a male singer. I think he's the greatest there is. Ray was always a real pal and I enjoyed being with him but he lives in Texas now and I live here in Tennessee so we don't see each other as often as we'd like. I just want to add that he's a singer that a great many artists have copied over the years. His style is beautiful."



Mel Tillis

"I've known Ray Price for about 30 years and he's still the best damned singer around!"



Jo Walker-Meador Country Music Association

"Ray Price was already a major country music artist when the CMA was founded in 1958. Ray's wonderful voice, singing style and his ability to entertain made him a much sought after talent. He was one of the very first country music stars to use multiple strings on his records and concerts. I recall very well that the producer of some of the CMA's shows would say, 'If you want Ray Price, you'll increase your music costs. He'll probably want 11 strings. Believe me, he was more than worth the increases in our budget."

Ray contributed greatly to the CMA's programs for selling country music to record merchandisers in Los Angeles when he appeared on CMA's first presen-

tation to the members of NARM during its annual convention in March, 1967 and again in New York in October, 1967, where he appeared on a sales presentation CMA made to the advertising community. Ray has also appeared on CMA Banquet shows, as well as the Awards Show.

Ray continues to 'sell' country music

Ray continues to 'sell' country music through his public appearances and his chart records. He's a great example of the 'staying power of country music.' CMA is proud to join the legion of fans and peers in saluting Ray on his long and illustrious career."

Waylon Stubblefield (Former member of Price's band)

"I met Ray Price for the first time in Austin Texas in 1958 while I was doing sales and promotions for Columbia Records in central and south Texas. I had set up some radio interviews for him. I remember asking him what his goals were. His reply was, 'I would like to be known as a great country singer.' He definitely has acheived and surpassed it. He has one of the finest voices I've ever heard."

Billy Deaton (Billy Deaton Talent)

"My association with Ray Price goes back to the '60s. I was a booking agent in San Antonio, Texas, and the first time I ever made a \$1,000 in one night, it was on a date I booked with Ray Price. Ray Price not only possesses one of the finest voices in country music, he's also one of the nicest people I've ever met. I admire him not only as an entertainer but as a businessman. He knows what he wants to do and does it!"

I wish to say thank you to all the people that have helped me in my life long desire to do the best I could, with all the ability I had.

> Love you all, Ray Price

> > Ray Price Enterprises P.O. Box 1986 Mt. Pleasant, TX 75455 (214) 572-1881

Discography

1953 — Faith — Columbia — B-14941
1953 — Ray Price — Harmony -1768
1956 — Four Hits — Columbia — B-2218
1957 — I'll Be There — Columbia — B-2809
1957 — Crazy Arms — Columbia — B-2809
1957 — Ray Price Sings Four Hits — Columbia — B-2137
1957 — Ray Price Greatest Hits — Volume II — Columbia — CS 9470
1957 — Ray Price Greatest Hits — Volume II — Columbia — B-10052
1957 — Ray Price Greatest Hits — Volume III — Columbia — B-10052
1957 — Ray Price Greatest Hits — Volume III — Columbia — B-10053
1957 — Ray Price Sings Heart Songs — Columbia — CL1015
1958 — Talk To Your Heart — Columbia — B-11481
1958 — Talk To Your Heart — Columbia — CL1148
1960 — Faith — Columbia — CS8285
1960 — Faith — Columbia — B-14942
1960 — Faith — Columbia — B-14943
1961 — Ray Price Greatest Hits — Columbia — CL1566
1962 — Ray Price Sings San Antonio Rose — Columbia — CL8556
1963 — Night Life — Columbia — CS8771
1963 — Ray Price Greatest Hits — Columbia — CS8866
1964 — Lovelife — Columbia — CS8989
1965 — Burning Memories — Columbia — CS9089
1965 — Western Strings — Columbia — CS9139
1965 — The Same Old Me — Columbia — CS9328
1966 — Ray Price Collector's Choice — Harmony — HL7312
1966 — Another Bridge To Burn — Columbia — CS9328
1967 — Danny Boy — Columbia — CS9477
1967 — Touch My Heart — Columbia — CS9477
1968 — She Wears My Ring — Columbia — CS9733
1968 — Take Me As I Am — Columbia — CS9406
1969 — Ray Price Christmas Album — Columbia — CS9861
1969 — Sweetheart of the Year — Columbia — CS9881
1969 — Sweetheart of the Year — Columbia — CS981170

1970 — The World Of Ray Price — Columbia — GP281970 1970 — You Wouldn't Know Love — Columbia — CS9918 1970 — Make The World Go Away — Harmony — KH30272 1970 — For The Good Times — Columbia — C30106

Ray,
You're really
SOMEBODY!

Peer—Talbot Music Group

For The Good Times — Columbia — CQ30106 1971 — I Won't Mention It Again — Columbia — C3051 1971 — Release Me — Harmony — KH30919 1971 — Welcome To My World — Columbia — G30878 1972 — The Lonesomest Lonesome — Columbia — KC31546 1972 — Ray Price All Time Greatest Hits — Columbia — KG31364 1972 — Somewhere in Texas — Dimension — 5006 1973 — Another Bridge To Burn — Columbia — LE10028 1973 — Faith — Columbia — LE10141 1973 — Nightlife — Columbia — LE10061 1973 — Ray Price Sings San Antonio Rose — Columbia — LE10021 1973 — She Wears My Ring — Columbia — LE10060 1973 — She's Got To Be A Saint — Columbia — KC3033 1974 — Like Old Times Again — Myrrh — 6538 1974 — You're The Best Thing That Ever Happened To Me — Columbia — KC32777 1975 — For The Good Times/I Won't Mention It Again — Columbia — CG3633 1975 — Say I Do — ABC/Dot — DOSD2037 1976 — Precious Memories — Word — WST8723 1976 — The Best of Ray Price — Columbia — 1976 — Hank And Me — ABC/Dot — DO2062 1976 — Hank And Me — ABC/Dot — DO2062

1976 — Rainbows and Tears — ABC/Dot — DOSD2053

1977 — The Best of Ray Price — Columbia — P14229

1977 — Help Me — Columbia — KC34710

1977 — How Great Thou Art — Word — 8780

1977 — Reunited With The Cherokee Cowboys — ABC/Dot — DOS2073

1978 — The Best of Ray Price — Columbia — PC34160

1978 — Ray Price All Time Greatest Hits — Columbia — KG31364 1978 — Ray Price Greatest Hits — Columbia — PC8866 1978 — The World of Ray Price — Columbia — CG28 1979 — There's Always Me — Monument — MG7633 1979 — This Time Lord — Myrrh — MST6532 1979 — Born To Lose — Columbia — LE10569 1981 — History of Country Music Presents Ray Price — Radiant — RC2001 1981 — Town and Country — Dimension — 5003 1981 — Town and Country — Dimension — 5003 1981 — Tribute to Willie And Kris — Columbia — JC3 1982 — Loving You — Columbia — P16489 1983 — Master of The Art — Warner Bros. — 1-23782 — JC37061 1983 — Ray Price Happens To Be The Best — Columbia — P217599 1983 - Reunited With The Cherokee Cowboys - MCA-72073 1984 — Loving You — Columbia — Q16489 1985 — Priceless — Columbia — P217599 1985 — Portrait of a Singer — Step One — SOR0009 1985 — Welcome To Ray Price Country — Step One -SOR0007 (Compiled by Eva Gosnell, Olney, TX)

"Hang in Hoss,"
Congratulations!
Boudleaux & Felice

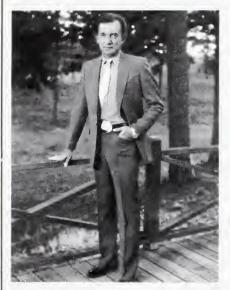
A New Direction

By Mary Kujuwa

"We're trying to showcase his talents in as many ways as we can. We want to show the world he's not only a great country singer but a singer of all types of music. He can do pop, the big bands or the blues as well as anyone and I want to show the versatility of his talent".

That, according to Ray Pennington, vice president of Step One Records in Nashville, who is sharing his ideas on the new directions he hopes to take with the legendary Ray Price's career.

Among the efforts Step One has already



put behind Price, most noticeably is what some dub a "masterpiece," the "Portrait of a Singer" album which was released late last year. The Hawaiian oil painting of Price on the LP cover highlights the product but what is more surprising is what's inside the package.

"'Portrait of a Singer' includes numbers from the dance band era, a mixture of melodies from the past and tunes that just haven't lost that flavor" says Leslie Elliot of Step One. "This LP is a dream come true for Ray. He says he's always wanted to do something like it."

"Putting together such an elaborate product is a real challenge for an independent label. If marketing strategies go as planned, the album should do well," Elliott said in a recent interview.

Marketing strategies have indeed gone well, according to Pennington who says he's very excited and happy about the recognition that "Portrait of a Singer" has already received. "I feel we're doing great. We're making strong inroads with this release," Pennington says. "We're marketing it on television and though independent distribution and selling well."

Not only is the "Portrait" LP doing well but Step One's other Price LP, titled "Welcome To Ray Price Country" is also reported to be generating strong response.

"With both of these albums, I feel we're

"With both of these albums, I feel we're giving the listeners and fans the opportunity to continue to hear the type of music they want to hear," Pennington said. "We are hoping to do a lot more

things with Ray. He has the talent and the following to be able to do it all, so naturally we're going to promote that," he added.

Besides the television promotion on the album, Step One has managed to get into over 125 retail stores across the country with the LPs and Price is taking the project on the road with him too. Through inhouse promotion and some outside work, radio and retail execs are noticing.

Pennington hasn't been promoting Ray Price just at Step One, however. Their friendship and partnership, so to speak, started when Pennington came to town in the middle '60s. Price helped Pennington get a start just as he had many other country music aspirants. Pennington worked for Price as a songplugger at Pamper Music and through the years has always gathered the material for Price's projects. Over that period they developed a close friendship and Pennington says that's one reason they work so well together in the studio and one of the reasons Price was happy to join Step One Records in 1984

"Ray was on a label distributed by Warner Bros and owned by Snuff Garrett and Clint Eastwood," Pennington explains. "Earlier — in 1981 — I got him to sign with Dimension Records where we were working together for about three years until the record company went out of business. So he went to Garretts' label. I called Ray as soon as I got over here to Step One and said 'C'mon back and we'll discuss some more records'. He said he had to wait until his contract was up.



STEP ONE — Shown (I-r) are: Ray Pennington, vice president, Step One Records; Ray Price and Mel Holt, president of Step One.

Well, as soon as it ended, he came over here and we went to work!"

Their work has certainly paid off for all parties involved. "I'm real happy with what Ray and I are doing," Price expanded. "We're cutting some good records. We've got good promoters and we're getting on the charts. The most satisfaction I get from my association here is that everyone loves the songs I am doing and we want to keep doing them until the well runs

Dear Ray,
Thanks for all the help you've been to Kris and all the other Nashville writers through the years.

Combine Music Bob Beckham, president Ray —
Congratulations
for a brilliant career
and
the biggest hit
of all times —

"For The Good Times"

Marijohn Wilkin Buckhorn Music



REJOINED THE THE STUDIO — In 1980 Ray Price and one of his former band members, Willie Nelson, went to work on a duet LP titled "San Antonio Rose" for CBS Records. Shown (I-r) are: Nelson, Norm Anderson, CBS recording studio mgr.

Songs That Ray Wrote

"I'll Be There (If You Ever Want Me)"/Ray Price/Rusty Gabbard

"You Done Me Wrong"/Ray Price/Shirley Jones

"Talk To Your Heart"/Ray Price/C.M. Bradley/L. Ulrich

"I Know I'll Never Win Your Love Again"/Ray Price/Helms
"You Lone Me Wrong"/Ray Price/Shirley Jones

"I'll Be There"/Ray Price/Rusty Gabbard

"I Say My Castle Fall Today"/Ray Price/R. Griffin

"I'm Tired"/Ray Price/Mel Tillis

"The Twenty-Fourth Hour"/Ray Price

"I Don't Feel Nothing"/Ray Price/Leroy Fowley

"Each Time"/Ray Price

"LII Liza Jane"/Arr./Ray Price



PRICE MEETS PRESIDENT - In 1968, Ray Price was asked to perform at a party held at former Texas Governor John Connelly's ranch. After the Cherokee Cowboy's show, Ray was greeted by (I-r) Connelly, Lady Bird Johnson and President Lyndon

Thanks Ray, for making the songs come alive!

Joe Allen Hank Cochran Tex Davis **Buddy Emmons**

Dave Kirby Ray Pennington Jesse Shofner Leona Williams

Alabama Makes It Number Five Band Takes Entertainer Of The Year Again

By Mary Kujawa

NASHVILLE — Superstar group Alabama continued its success story by being named Entertainer of The Year for the fifth time in a row by the Academy of Country Music last week. The boys from Fort Payne also received Vocal Group Of The Year honors.

Other awards went to the following: Male Vocalist of the Year — George Strait/ Female Vocalist of the Year McEntire/New Male Vocalist of the Year - Randy Travis/New Female Vocalist of the Year - Judy Rodman/Duet of the Year

- The Judds/Song of The Year - Lost In the Fifties (recorded by Ronnie Milsap)/
Single of the Year — The Highwayman (recorded by The Highwaymen)/Album of the Year - Does Fort Worth Ever Cross Your Mind (recorded by George Strait)/ Video of the Year — Who's Gonna Fill Their Shoes (George Jones)/ACM's Tex Ritter Award for Country Film of the Year - Sweet Dreams/Pioneer Award - Kitty Wells/ACM DeeJay of the Year — "Crazy Eddie Edwards - WSIX-Nashville/ACM Radio Station of the Year - WAMZ -Louisville.

NASHMLLE FORUM

Tom McEntee, Nashville

Chart Chatter

Notice anything different about the country charts in the last few months? (Besides the fact that the Number One record is sometimes anonymous, that is). A different feel, maybe, to the way the records stack up against one another? The difference is subtle, to be sure, but it's there, nonetheless.

Now, if you're one of those "I-just-wanna-see-my-name-in-print" kind of guys, then you probably haven't noticed a thing (except, possibly, when your name is misspelled.) But if you're a genuine chart connoisseur your discerning eye has picked up on a couple of interesting tidbits.

First of all, naturally, you've seen a new attitude towards the BULLET that fickle little critter whose presence (or lack of it) we often view as being the life or death of our records. What a powerful character! A little too powerful, methinks. And much too prolific for the good health of the chart and the country music industry in general. Out of the 100 records on the chart last November, when the new staff was moving into CB's Nashville offices, 72 had bullets!! It seemed as if every record that wasn't ready for the undertaker had a bullet.

Some of us thought that was a bit much, y'know? Heck, there weren't that many bullets fired at the OK Corral! But over the weeks the surplus bullets were systematically weeded out, until the amount was much more manageable. (49 this week, or a reduction of over 30 percent).

Does that mean that potential hits are being assassinated? Not by a long shot! What it does mean is that the chart is now a lot more reflective of what's really going on out there in radioland (for the most part). Records showing superior strength or unusual growth are still being flagged with bullets, while one that shows average growth can continue to climb the charts week after week without benefit of a bullet. In other words, records aren't "dead" just because they've lost their bullets. (A fact which we're quick to point out to our reporting stations).

Another thing you've probably noticed is that records aren't "over" as soon as they hit Number One. In fact, we feel that, when it hits Number One on the Cash Box chart, a record becomes King-of-the-Hill, so to speak, and it files a claim on that spot until a stronger record comes along. Kind of like the way a championship prizefighter retains his crown until someone takes it away. As a result, we've had a number of records, already this year, with multiple weeks in the top spot.

Dan Seals kicked off '86 with his two-week champ, "Bop," and a short time later Steve Wariner held off all contenders for three weeks with "You Can Dream Of Me." Alabama pulled a pair with "She And I," to be followed immediately by Randy Travis' double-weeker, "1982." And on the current chart, Naomi and Wynonna and "Grandpa" are flexing their muscles as they hold down the top for the second straight week. (But lookout, ladies, Hank, Jr. is mounting a heck of an assault.)

The charts sure are getting a lot more interesting, aren't they?

On the indie front, Billie Jo Royal (off and running with "Broadwalk Angel") received such a strong response to his oldies medley at the recent Country Radio Seminar that we were prompted to ask radio the question: "What would you think if he were to recut 'Down In the Boondocks' for release in the near future?" Of the 25 stations polled, all voted an enthusiastic 'Yea!," which represents the first time we've ever seen a record get 25 adds before it was even cut . . . a tip of the hat to Jan Gray, whose "Cross My Heart" single rounded up a whopping 27 Dark Horse picks last week. According to chart editor Tony "D," her promotion team had their Wittes about them . . . Lots of energy to Anne J. Morton, recuperating from last week's surgery.

TOP 50 LBUMS

Title, Artist, Label. Number, Distributor

= Available on Compact Disc

Weeks

	Available on Compact Disc			
	Platinum (RIAA Certified)			2
=	Gold (RIAA Certified)			_
		W	/eeks	2
		4/19 0	On Chart	
0	ALABAMA GREATEST			2
U	HITS ★			١.
_	ALABAMA (RCA AHLI-7170)	1	9	
2	ROCKIN' WITH THE			2
	RHYTHM ★□ THE JUDDS (RCA/Curb AHL1-7042)	2	22	1
3	SHAKIN'	-		2
Ť	SAWYER BROWN			1
	(Capitol/Curb ST-12438)	3	27	
4	A MEMORY LIKE YOU			١.,
6	JOHN SCHNEIDER (MCA 5668) SOMETHING SPECIAL ★□	4	11	2
Y	GEORGE STRAIT (MCA 5605)	6	32	3
6	WON'T BE BLUE	·		1
	ANYMORE			3
-	DAN SEALS (EMI America ST-17166)	7	29	L
7	GREATEST HITS EARL THOMAS CONLEY			3
	(RCA AHL1-7032)	5	23	
	WHO'S GONNA FILL	_		3
	THEIR SHOES			
	GEORGE JONES (Epic FE 39598)	9	31	١.
9	SOMETHING TO TALK ABOUT			3
	ANNE MURRAY			з
	(Capito!/EMI SJ-12466)	10	10	"
10	LIVE IN LONDON ★			3
0	RICKY SKAGGS (Epic FE 40103)	8	21	
w	WHOEVER'S IN NEW ENGLAND			
_	REBA McENTIRE (MCA 5691)	16	7	3
12	OLD FLAME *			"
A	JUICE NEWTON (RCA AHL1-5493)	13	20	
U	FIVE-O ★			3
	HANK WILLIAMS, JR. (Warner Bros./Curb 1-25267)	15	31	_
14	I HAVE RETURNED		٠.	3
	RAY STEVENS (MCA 5635)	11	26	7
15	STREAMLINE *			4
4.0	LEE GREENWOOD (MCA 5622)	12	31	
16	RHYTHM AND ROMANCE ★■			(
	ROSANNE CASH			4
	(Columbia FC-39463)	17	44	
17	GREATEST HITS VOL. 2 ★			4
	HANK WILLIAMS, JR.	14	21	4
18	(Warner Bros./Curb 1-25328) ANYTHING GOES	14	21	۳
	GARY MORRIS			
	(Warner Bros. 1-25279)	18	34	
B	THIRTEEN			4
	EMMY LOU HARRIS (Warner Bros. 25352)	22	7	4
20	HANG ON TO YOUR	22	•	
	HEART *			4
	EXILE (Epic BFE 40000)	21	26	
21	THERE'S NO STOPPING			4
	YOUR HEART MARIE OSMOND			
	(Capitol/Curb ST-12414)	20	31	4
22	THE HEART OF THE	20		
	MATTER ★□			4
00	KENNY ROGERS (RCA AFLI 7023)	19	23	
23	PARDNERS IN RHYME THE STATLER BROTHERS			5
	(Mercury 422-824 420-1)	24	51	ا
				-

		4	/19 C	un hart
	24	GEORGE STRAIT (MCA 5567)	25	57
3	(3)	LIFE'S HIGHWAY STEVE WARINER (MCA 5672)	27	19
	26	HIGHWAYMAN W. NELSON, K. KRISTOFFERSON, J.		
	,	CASH, W. JENNINGS (Columbia FC 40056)	23	49
	27	THE FORESTER SISTERS THE FORESTER SISTERS		
	23	(Warner Bros. 1-25314) GUITARS, CADILLACS,	28	31
	•	ETC. ETC. DWIGHT YOAKAM (Warner Bros./		
	29	Reprise 25372-1) HALF NELSON	30	19
	30	WILLIE NELSON (Columbia FC 39990 A FRIEND IN CALIFORNIA) 26	27
	31	MERLE HAGGARD (Epic FE 40286) NEW MOVES	35	5
		DON WILLIAMS (Capitol ST 12440) LOST IN THE FIFTIES	32	6
	32	TONIGHT		_
	33	HOWARD AND DAVID	34	3
		THE BELLAMY BROTHERS (MCA/Curb-5586)	31	40
	34	HARMONY JOHN CONLEE (Columbia FC-40257)	36	5
	35	WILL THE WOLF SURVIVE WAYLON JENNINGS (MCA 5688)	37	3
	36	PARTNERS, BROTHERS AND FRIENDS		
		THE NITTY GRITTY DIRT BAND (Warner Bros. 1-25304)	33	35
i	37	WHEN LOVE IS RIGHT CHARLY McCLAIN & WAYNE		
	38	MASSEY (Epic FE-40249) ME & THE BOYS *	38	5
		THE CHARLIE DANIELS BAND (Epic-39878)	29	19
	39	THE PROMISE LAND		
	40	WILLIE NELSON (Columbia FC 40327 GREATEST HITS VOL. 2 RONNIE MILSAP (RCA AHL 1-5425)	39	48
	3	GIRLS LIKE ME TANYA TUCKER (Capitol ST-12474)		
	42	40 HOUR WEEK ★■ ALABAMA (RCA AHL1-5339)	40	63
	43	SEASONS OAK RIDGE BOYS (MCA 5714)	DEE	
	44	SWEET DREAMS (MUSIC FROM THE MOTION	DEC	
		PICTURE SOUNDTRACK)		
	45	PATSY CLINE (MCA MCA-6149) TONIGHT WE RIDE	41	25
	40	MICHAEL MARTIN MURPHEY	43	5
	46	(Warner Bros. 1-25369) STAND UP	43	
	47	MEL McDANIEL (Capitol ST-12437) BORN YESTERDAY	44	26
		THE EVERLY BROTHERS (Mercury 826 142-1)	46	7
	48	GREATEST HITS ★□ LEE GREENWOOD (MCA 5582)	42	51
	49	CHASIN' RAINBOWS CONWAY TWITTY		
	50	(Warner Bros. 25294) STEP ON OUT ★	45	20
۱		THE OAK RIDGE BOYS (MCA 5555)	50	51

HOT CUTS

THE JUDDS - ROCKIN' WITH THE RHYTHM OF THE RAIN - (ROCKIN' WITH THE RHYTHM)

TANYA TUCKER -- I'LL COME BACK AS ANOTHER WOMAN -- (GIRLS LIKE ME)

JOHN SCHNEIDER — WHO CARES — (A MEMORY LIKE YOU)

DWIGHT YOAKAM - Guitars, Cadillacs - (Guitars, Cadillacs, etc., etc.,)

MERLE HAGGARD — A Friend in California — (A Friend in California)

GEORGE STRAIT — In Too Deep — (Something Special)
REBA MCENTIRE — Don't Touch Me There — (Whoever's In New England)

DON WILLIAMS — Then It's Love — (New Moves)

SAWYER BROWN - Shakin' - (Shakin')

CONWAY TWITTY - Lay Me Down Carolina - (Chasin' Rainbows)

MICHAEL MARTIN MURPHEY - Rollin' Nowhere - (Tonight We Ride) JAMES TAYLOR — The Man Who Shot Liberty Valance — (That's Why I'm Here)

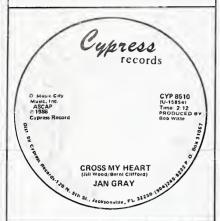
REBA McENTIRE — Can't Stop Now — (Whoever's in New England)

CASH BOX COUNTRY SINGLES

and the second second			•		•
		April 26, 1986			
	Weeks On		Weeks On		Weeks
4/1	19 Chart		4/19 Chart	67 RENO BOUND	4/19 Chart
1 GRANDPA (TELL ME 'BOUT	THE	PROMISELAND WILLIE NELSON (Columbia 38-05834)	43 5	SOUTHERN PACIFIC (Warner Bros. 7	*
GOOD OLD DAYS)	34	JULIET	70 0	HEARTS AREN'T MADE TO BREAK (THEY'RE MADE	
THE JUDDS (RCA/Curb PB-14290)		OAK RIDGE BOYS (MCA 52801)	41 6	LOVE) LEE GREENWOOD (MCA	52807) 77 2
2 AIN'T MISBEHAVIN'		BORN YESTERDAY EVERLY BROTHERS (Mercury 884 428-7)	38 9	69 YOU'RE NOBODY TILL	02001)
HANK WILLIAMS JR.	5 10 36	YOU'LL NEVER KNOW HOW		SOMEBODY LOVES YOU RAY PRICE (Step One St	
3 ONCE IN A BLUE MOON		MUCH I NEEDED YOU TODAY		10 BACK WHEN LOVE WAS	
EARL THOMAS CONLEY (RCA PB-14282) 4 1982	4 12	CONWAY TWITTY (Warner Bros. 7-28772) REPETITIVE REGRET	36 9	ENOUGH MARK GRAY (Columbia 38	i-05857) 78 2
	3 18	EDDIE RABBITT (RCA PB-14317)	47 5	71 MODERN DAY COWBOY	
5 NOW AND FOREVER (YOU AND ME)	38	SWEETER AND SWEETER THE STATLER BROTHERS		JAY CLARK (Concorde CR 30 LOVE AT THE FIVE & DIN	
ANNE MURRAY (Capitol B-5547)	2 13	(Mercury 884 317-7)	32 15	KATHY MATTEA (Mercury 884	
6 TOMB OF THE UNKNOWN LOVE	39	I THINK I'M IN LOVE KEITH STEGALL (Epic 34-05815)	39 9	73 LET ME DOWN EASY MALCHAK & RUCKER (Alpine Al	PS-002) 76 3
KENNY ROGERS (RCA PB-14298)	11 9 40	YOU CAN'T KEEP A GOOD		74 OH YES I CAN	
THE BELLAMY BROTHERS		MEMORY DOWN JOHN ANDERSON (Warner Bros. 7-28748)	45 6	75 THE SECOND TIME ARO	·
	8 12	TIL I LOVE YOU RESTLESS HEART (RCA PB-14292)	48 6	DEL REEVES (Playback P	
TANYA TUCKER (Capitol B-5533)	13 11 42	IN OVER MY HEART	40 0	CHARTBREAKER	
9 YOU'RE SOMETHING		T.G. SHEPPARD (Columbia 38-05747)	35 18	5 SOMEBODY WANTS ME OF THE WAY	OUT
	6 15	DRINKIN' MY BABY GOODBYE		GEORGE JONES (Epic 34	-05862) DEBUT
10 SHE AND I ALABAMA (RCA PB-14281)	7 14	THE CHARLIE DANIELS BAND (Epic 34-05835)	49 5	TO CAN'T STOP NOW/ON T	HE
11 HAPPY, HAPPY BIRTHDAY		I COULD GET USED TO		OTHER HAND RANDY TRAVIS (Warner Bros. 7	7-28962) DEBUT
RONNIE MILSAP (RCA PB-14286)	14 8	YUOU EXILE (Epic 34-05699)	29 21	78 CROSS MY HEART	
12 WE'VE GOT A GOOD FIRE	45	I'LL TAKE YOUR LOVE		JAN GRAY (Cypress CY THE LOOK OF A LADY IN	
GOIN' DON WILLIAMS (Capitol B-5526)	9 15	ROBIN LEE (Evergreen EV-1039)	50 5	LOVE	
13 100% CHANCE OF RAIN	46	EVERYTHING THAT		JOHNNY DUNCAN (Pharoah F	R 2502) 87 2
GARY MORRIS (Warner Bros. 7-28823) 1 WHOEVER'S IN NEW	10 16	GLITTERS (IS NOT GOLD) DAN SEALS (EMI America B-8311)	55 4	STEVE DOUGLAS (Banka B	A-2186) 88 2
ENGLAND		HILLBILLY HIGHWAY STEVE EARLE (MCA 52785)	52 6	81 WE DON'T DO THAT ANYMORE	
REBA MCENTIRE (MCA 52767) 1 15 I HAD A BEAUTIFUL TIME		BACK HOME	"	BIG ERNIE GIBSON (MSF	19838) 85 3
MERLE HAGGARD (Epic 34-05782)	16 13	A.J. MASTERS (Bermuda Dunes Records C112)	44 8	TOWN	
16 DON'T UNDERESTIMATE MY LOVE FOR YOU	49	WHEN YOU GET TO THE		MICHAEL JOHNSON (RCA PE	-14239) DEBUT
LEE GREENWOOD (MCA 52741) 1	12 17	HEART BARBARA MANDRELL (MCA 52802)	54 4	83 I KNOW IT'S NOT OVER CAL SMITH (Step One S	OR 353) 86 2
17 CAJUN MOON RICKY SKAGGS (Epic 34-05748)	15 15 50	CARMEN GENE WATSON (Epic 34-05817)	42 9	84 HEARTACHE THE SIZE ()F
18 WORKING WITHOUT A NET WAYLON JENNINGS (MCA 52776) 2	2 11	OLD FLAME	72 9	TEXAS THE BEGA BROTHERS (MCA	52777) DEBUT
19 HOLD ON	F2	JUICE NEWTON (RCA PB-14295)	59 3	85 LIVIN' ON LOVE AGAIN DON MALENA (Maxima MR	C-1111) 72 4
ROSANNE CASH (Columbia 38-05794) 2 20 EASY TO PLEASE	24 11 52	FAST LANES AND COUNTRY ROADS		COME IN PLANET EART	·
JANIE FRICKE (Columbia 38-05781)	21 13	BARBARA MANDRELL (MCA 52737) READ MY LIPS	37 21	(ARE YOU LISTENIN') KAREN TAYLOR-GOOD (Mesa NSD/	M-2011) DEBUT
PARTNERS, BROTHERS AND FRIENDS	•	MARIE OSMOND (Capitol/Curb B-5563)	61 4	87 TOBACCO ROAD	
THE NITTY GRITTY DIRT BAND (Warner Bros. 7-28780) 2		THAT'S ONE TO GROW ON DOBIE GRAY (Capitol B-5562)	57 5	ROY CLARK (Silver Dollar SD7	-70001) DEBUT
22 WHAT'S A MEMORY LIKE		YOUR MEMORY AIN'T WHAT		MICHAEL MARTIN MU	JRPHEY 7-28797) 58 12
YOU (DOING IN A LOVE LIKE THIS)		IT USED TO BE MICKEY GILLEY (Epic 34-05744)	40 10	89 COUNTING MY MEMORI	, ,
JOHN SCHNEIDER (MCA 52723) 1	17 19	WHEN IT'S DOWN TO ME &	40 13	LANIE Mo (Soundwaves SW-NS	
HONKY TONK MAN DWIGHT YOAKAM		YOU CHARLY McCLAIN & WAYNE MASSEY		90 THERE'S NO STOPPING	
(Warner Bros./Reprise 7-28793) 2		(Epic 34-05842)	62 4	YOUR HEART MARIE OSMOND (Capitol/Curb	B-5521) 56 25
24 THINK ABOUT LOVE DOLLY PARTON (RCA PB-14218) 1	9 19	SUPER LOVE EXILE (Epic 34-05860)	63 3	91 SUKIYAKI (MY FIRST	
25 LOVE WILL GET YOU THROUGH TIMES WITH NO	58	BABY WANTS		LONELY NIGHT) BOOTS CLEMENTS (West	W-719) 89 8
MONEY		THE OSMOND BROS. (EMI America/Curb B-8313)	51 7	92 TAKIN' THE GIVIN' AWA' MELISSA BRISTLE (TAM TR	
GIRLS NEXT DOOR (MTM B-72059) 2 26 LIFE'S HIGHWAY	26 13 59	NIGHTS ED BRUCE (RCA PB-14305)	68 2	93 SURE FEELS LIKE LOVE	3 0003/ DEDO 1
STEVE WARINER (MCA 52786) 3	1 7 60	UNTIL I MET YOU		TONIGHT FRED J. HORRELL (Capetown C	T-0123) 83 3
27 HEART DON'T FALL NOW SAWYER BROWN (Capitol/Curb B-5548) 2	20 13 61	JUDY RODMAN (MTM B-72065) I NEED SOME GOOD NEWS	66 4	94 RITA BALLOU	
28 MIAMI, MY AMY		BAD		JIM CHRISTOPHER (Skyway 95 CELEBRITY	S 2002) 92 2
KEITH WHITLEY (RCA PB-14285) 3	10 11	CHANCE (Mercury 884 545-7) I COULD GET USED TO THIS	64 4	DAVID FRIZZELL (Nashbille America	A1002) 65 6
JOHN CONLEE (Columbia 38-05778) 3		JOHNNY LEE & LANE BRODY (Warner Bros. 7-28747)	69 3	96 MY HEART'S IN THE COUNTRY	
30 YOU SHOULD HAVE BEEN GONE BY NOW	63	SURROUNDED		EARL ADKINS (Jege-	10-836) 95 2
EDDY RAVEN (RCA PB-14250) 2	23 20	GLENN ENGLISH (CBT-12095) HEY DOLL BABY	70 5	97 SHOE STRING MEL McDANIEL (Capitol	B-5544) 60 14
MAMA'S NEVER SEEN THOSE EYES	•	SWEETHEARTS OF THE RODEO (Columbia 38-05824)	71 3	98 EVERY NIGHT	14220) 67 14
THE FORESTER SISTERS (Warner Bros. 7-28795) 3	4 7 65	YOU CAN DREAM OF ME		PAKE MCENTIRE (RCA PE	
32 NOTHING BUT YOUR LOVE		STEVE WARINER (MCA 52721)	46 24	LOVER TONIGHT TONY CHANCE (Motion MC)	
MATTERS LARRY GATLIN & THE GATLIN BROTHERS	65	WHAT MY WOMAN DOES TO ME		100 7 AMERICAN HEROES	
(Columbia 38-05764) 2	27 14	RAY GRIFF (RCA JB-50846)	73 4	JACK STRONG (C	NN 101 81 3

COUNTRY RADIO

MOST ADDED



STRONG ADDS

Somebody Wants Me Out Of The Way

George Jones — Epic
Can't Stop Now — On The Other
Hand — Randy Travis — Warner
Bros.
There's A New Kld In Town —
Michael Johnson — RCA
Hearts Aren't Made To Break (They're
Made To Love) — Lee Greenwood —
MCA
Reno Bound — Southern Pacific —
Warner Bros.

STATION ADDS

Nights — Ed Bruce — RCA

KRDR — Gresham — Mark Wade Randy Travis Jim Glaser (pick) Barbara Mandrell John Anderson Michael Johnson Australia Karen Taylor-Good Exile Andy Carr Jan Gray Dark Horse: Bill Thornbury

WCAO — Baltlmore — Johnny Dark T. Graham Brown (pick) Malchak & Rucker Johnny Duncan Billy Joe Royal Glen Campbell Southern Pacific Dark Horse: None

WDZO — Decatur — Dale Jones Osmond Brothers Juice (pick) McClain/Massey Lee & Brody Ed Bruce

WDSY-FM — Pittsburgh — Mary Jo Kacsan Southern Pacific Everly Brothers John Anderson

WMMK-FM — Destin — Skip Davis T. Graham Brown (pick) Billy Swan Ronnie McDowell EmmyLou Harris Vega Brothers Glen Campbell Dark Horse: Jan Gray

KJBS-FM — Bastrop — Kim Cox Jesse Wells Charleston Express Sam Thompson Sam Crenshaw Billy J. Burnete Andy Carr David Walsh Australia Dana Hudson Nicolette Larson (pick) Mark Allen Harlan Helgeson Dark Horse: Jan Gray

WQTE-FM — Adrian — Ron Alian Keith Stegall McClain/Massey Dan Seals (pick) Tom Wopat Johnny Travis Sam Thompson Dark Horse: Jan Gray

WTHI-FM - Terre Haute - Barry

KYKX-FM — Longview — Bill McClain Dan Seals The Wrays Tony Chance Sam Thompson Dark Horse: Jan Gray

Kent Lee Greenwood (pick) Ed Bruce Southern Pacific Kathy Mattea Dark Horse: None

KFQX — Abilene — Don Register Australia Harlan Helgeson Jim Glaser (pick) David Walsh Andy Carr Mark Allen Mason Dixon Sam Thompson Dark Horse: Jan Gray

WDXE — Lawrenceburg — Dale Jones Randy Travis Michael Johnson Tom Wopat Vega Brothers T. Graham Brown (pick) Australia Earl McCowan Dark Horse: Jan Gray

WMML — Mobile — Joe Davis Billy Joe Royal Carlette Australia Carlton Moody Sam Thompson Willie Nelson (pick) Vega Brothers Dark Horse: Jan Gray

KSO — Des Moines — Billy Cole Dan Seals Exile Steve Earle Robin Lee Willie Nelson (pick) Dark Horse: Kathy Mattea

KKAL — Arroyo Grande — Mike David Jim Glaser Lee Greenwood Randy Travis Johnny Rodriguez George Jones (pick) Dark Horse: Roy Clark

KRRV — Alexandria — B. Mitchell Mark Gray Michael Johnson Tari Hensley Lee Greenwood (pick) George Jones Cal Smith Dark Horse: Jan Gray

WCCN — Neillsville — Nancy Stewart Barbara Mandrell

HOT PHONES

GRANDPA (TELL ME 'BOUT THE GOOD OLD DAYS) — THE JUDDS — RCA/CURB
AIN'T MISBEHAVIN' — HANK WILLIAMS JR. — WARNER BROS.
HAPPY, HAPPY BIRTHDAY BABY — RONNIE MILSAP — RCA
Whoever's In New England — Reba McEntire — MCA
Tomb of the Unknown Love — Kenny Rogers — RCA
One Love At A Time — Tanya Tucker — Capitol
1982 — Randy Travis — Warner Bros.

Ray Griff
Steve Earle
Cal Smith
Earl Adkins
Mike Arnett
Australia
Lee Greenwood (pick)
Dark Horse: Jan Gray

WOWW-FM — Pensacola — Kris O'Kelly Exile Charlie Pride Mark Gray Kathy Mattea (pick) Tari Hensley Lee & Brody
Dark Horse: Roy Clark

KFGO — Fargo — Don Roberts
The Vega Brothers
Billy Joe Royal (pick)
T. Graham Brown
Jim Glaser
Michael Johnson
Randy Travis
Bobby Bare
Ray Griff
Billy Swan
Lisa Childress
David Walsh
Andy Carr
Dark Horse: Jan Gray



SAWYER BROWN MEETS MICKEY MOUSE — Sawyer Brown headlined NBC Radio Entertainment's live via-sattelite country concert series, "Live From Disney World," recently. The band performed a one-hour concert from the resort's Tomorrow Land. Standing from (I-r) are: WHN's Dan Taylor, Minnie Mouse, band members Mark Miller and Jim Scholten, Mickey Mouse, NBC Radio Entertainment vp/gm Willard Lochridge, band member Gregg Hubbard and WMAQ's Nancy Turner. Kneeling from (I-r) are: band members Joe Smyth and Bobby Randall.

COAST TO COAST



INDUSTRY NEWS REVIEWS



BARBARA RECEIVES BELT AWARD - Barbara Mandrell received a 14-karat gold "Saved By The Seat Belt Award" necklace and a plaque from the American Seat Belt Council recently. Making the presentation during Mandrell's concert stop in Phoenix were (I-r): Ruth Pulliam, coord. of the Arizona Coalition for Seat Belt Use and Chuck Pullet, ASBC pres. Mandrell survived a head-on collision on Sept. 11, 1984 because she was wearing a seat belt. Although she was injured, two of her children who were also in the car escaped uninjured.

ALBUM RELEASES

CAJUN COUNTRY - Jimmy C. Newman — MCA/DOT-39047 — Producer: Stan Cornelius

Cajun comes alive in Jimmy C. Newman's compilation of spicy-flavored music. From the "Cochon De Lait" cut that kicks off the effort to the slow, waltzy "Louisiana, The Key To My Soul," the LP is packed with an array of New Orleans-styled treats. "The Ragin Cajun (Scattin' Cajun)" is a fun number and the LP wraps up with the favorite "My Toot Toot." Almost as good as a trip to the Cajun Country itself!





SO FAR SO GOOD - John Jarvis MCA-5168 — Producers: John Jarvis and Ray Kennedy

Sit back, relax and melt into the music when you put this John Jarvis instrumental LP from MCA's Master Series on the turntable. The offering is done with taste and sophistication all the way through. The first three cuts, all penned by Jarvis, are especially pleasing. ("Some Kind of Sunrise," "A Month of Seasons" and "Best Of Both Worlds"). Jarvis' control on the keyboards is superb as he flows from a soft, soothing numbers to highenergy cuts. The LP is rounded out by Bill Monroe's "Blue Moon Over Kentucky.

NEW AND DEVELOPING

HEY DOLL BABY (Columbia 38-05824)

Sweethearts Of The Rodeo (2:30) (Rightsong—BMI) (T. Turner) (Producers: Steve Buckingham and Hank

The Sweethearts of the Rodeo, Kristine and Janis Oliver, have been performing together since they were in grade school and say they always knew that a life devoted to music was what they wanted. The Southern California sisters sang together through their high school years and later, built up a strong L.A. following.

In fact, their steady pizza parlor gig back-fired on them because of their popularity. "We played there for two years until we got fired. There were too many people coming in to see us and they couldn't handle the crowd,' Janis recalls.

It was Janis who was the first to land in Nashville with husband Vince Gill and later convinced Kristine to make the move too. It took about a year and half before things started to happen for the duo and last November their singing career really took hold when the Sweethearts were chosen as the national winners in the annual Wrangler Country Showdown talent showcase. A CBS Record deal had been signed and now their first effort



"Hey Doll Baby" has hit radio and is being well-received.

The sound is a bit different from that of other duo groups that are popping up on the country music scene today. "It's western in musical flavor," the Sweethearts say. "We're bringing the west coast sound of American Music to Nashville." Their "Hey Doll Baby" is full of energy and tight, smooth harmonies, with some fine guitar pickin'. The effort has made the Sweethearts one of the most popular artists in CBS's "Horizon '86" series and landed them touring dates with George Jones and other top artists.

SINGLE RELEASES

OUT OF THE BOX

RANDY TRAVIS (Warner Bros. 7-28962) On The Other Hand/Can't Stop Now (3:05) (3:36) (Writers/Scarlet Moon/Don Schiltz/MCA-BMI/ASCAP)(Screen Gems-EMI/Moon and Stars/Cross Keys—BMI/ASCAP) (P. Overstreet/D. Schlitz) (W. Waldman/G. Nicholson) (Producers: Kyle Lehning/Keith Stegall) (Producer: Kyle Lehning)

Although Warners is pushing the "A" side ballad, "On The Other Hand," lots of our early radio reports have strongly favored the uptempo "B" side, "Can't Stop Now." Here in the CB offices, the nod also goes to "Can't Stop Now," but only by the slimmest of margins. Which side to choose, which side to choose? What a beautiful dilemma. Whatever side you go with, you're a winner! (And if you go with both sides, it's a win-win situation.)



FEATURE PICKS

T. GRAHAM BROWN (Capitol B-5571)

I Wish That I could Hurt That Way Again (2:57) (Tree/Cross Keys—BMI/ASCAP)
(VanHoy, Putman, Cook) (ProducerL Bud Logan)

This single could take T. to the top of the charts. It's packed with strong emotion and delivered with his usual raw feeling. Besides the tune's sound which fits Brown's style to a "t," the production and lyrics just couldn't be any better than they are. This is HOT!

RONNIE MCDOWELL (MCA/Curb-52816)

All Tied Up (2:55) (Tree/Strawberry Lane—BMI) (R. McDowell, B. Killen, J. Meador) (Producer: Buddy Killen)

Ronnie McDowell's moved to MCA and this is his first offering from the new home. Not much has changed in his style. The upbeat, catchy phrasing that made him so popular with radio is still there and "All Tied Up" stands a good chance of continuing McDowell's appeal.

DENNIS ROBBINS (MCA-52809)

Hard Lovin' Man (2:53) (Corey Rock/Diablo Lobo-ASCAP) (D. Robbins, B. McTaggart, W. Haynes) (Producers: Eddie Kilroy, Dennis Robbins)

Produced, penned and performed by Dennis Robbins, his new single off the The First Of Me" hints of that raw, honky-tonk sound. Easy to like with nice fiddle accompaniment.



"CHECKING THE PEC DEC" — Earl Thomas Conley (left) and Eddy Raven (right) work out at KNIX Radio's employee fitness center. The artists crossed paths in Phoen x during concert tours.

TOP INDIE SINGLES

			Wee	n
0	I'LL TAKE YOUR LOVE	/19	Cha	art
	ROBIN LEE (Evergreen EV-1039) Contact: (615) 327-3213		1	5
2	SURROUNDED GLENN ENGLISH (CBT-12095) Contact: (214) 586-0967		3	5
3	WHAT MY WOMAN DOES TO ME RAY GRIFF (RCA JB 50846) Distr: 2245 Markham Rd., Scarborough, Ontario, Canada M1B 2W3		4	4
4	BACK HOME A J. MASTERS (Bermuda Dunes C112) (Distr: 40655 Jefferson, Bermuda Dunes CA 92201)		2	8
5	MALCHAK & RUCKER (Alpine APS- 002)			
6	Contact: (615) 327-2227 MODERN DAY COWBOY		5	3
7	JAY CLARK (Concorde CR-301-NSD) Contact: (615) 385-2704 THE LOOK OF A LADY IN		7	3
ľ	LOVE JOHNNY DUNCAN (Pharoah PR 2502) Contact: (615) 321-4460	1	2	2
8	YOU'RE NOBODY TILL SOMEBODY LOVES YOU RAY PRICE (Step One SOR 352) Contact: (615) 255-3009		8	7
9	I KNOW IT'S NOT OVER CAL SMITH (Step One SOR 353) Contact: (615) 255-3009	1	1	2
10	CROSS MY HEART JAN GRAY (Cypress-CYP8510) Contact: (815) 297-2820	DE	BU	Ŧ

ľ				
	11	THE SECOND TIME AROUND		
١		DEL REEVES (Playback PL 1103)		
١		Distr: 1790 Broadway, New York, NY		
ı		10019	15	3
l	12	LIL RED RIDING HOOD		
l		STEVE DOUGLAS (Banka 2186)		
l		Contact: (713) 682-3760	13	2
	13	COME IN PLANET EARTH (ARE YOU LISTENIN')		
l		Karen Taylor-Good (Mesa NSD/M-		
I		2011)		
		Contact: (615) 269-0593	DEB	uТ
	14	TOBACCÓ ROAD		
		DOV OLADIC (03) D-II OD 7		

Karen Taylor-Good (Mesa NSD/M-2011)
Contact: (615) 269-0593

14 TOBACCO ROAD
ROY CLARK (Silver Dollar SD 7-70001)
Contact: 2400 Fall Creek Road,
Branson, Missouri
15 I'VE CHANGED MY MIND
THE BAMA BAND (Compleat CP-152)

Up and Coming

I'LL BE THERE
Jack Fox (Dale DR

Distr: PolyGram

Jack Fox (Dale DR 34)
Contact: (614) 258-0197

BACK ON THE RADIO AGAIN

James & Michael Younger (Air 00102)

Contact: (615) 822-1081

THIS TIME IT'S YOU Lisa Childress (A.M.I. 1941)

Contact: (615) 822-6786
FALLING FOR YOU

Sami Jo & Sammy Johns (Southern Tracks ST 1054)

Contact: (404) 325-0832

WHEN I LAY YOU GENTLY DOWN

Australia (Bear Creek 101)

Contact: Bear Creek Records, 47 Music Sq. E., Nash. TN 37203



"WISHFUL DREAMIN" FL549 COMES TRUE WITH A GREAT RECORD FOR MICHAEL SHAMBLIN ON

Produced By RAY BAKER AND BOBBY FISCHER Exec. Prod. RAY BAKER

RAY BAKER

Artist Management
GENE COOPER

(205) 556-3999



Nat'l Record Dist. & Promo. FISHER & LUCUS INC. 50 Music Sq. W. Ph. 329-2278 Nashville, TN 37203

INDIE SPOTLIGHT

Cumberland River (3:46) (Appalachia—BMI) (L. Hutchins) (Producers: L. Hutchins, C. Tatz) (ARC Records, 425 S. Water, Gallatin, TN 37066) "Cumberland River" seems to be a

"Cumberland River" seems to be a song that you never get tired of hearing. Penned and sung by Hutchins, the production and quality of the single is near-perfect and Hutchins' pleasant vocals add to the appeal of the record. Let it take a few spins around the turntable. It'll hook you!



INDIE SINGLE PICKS

DON GRANTHAM (Southern Tracks-ST 1055)

Saying Goodbye is Never Easy (3:26) (Brother Bills-ASCAP (D. Grantham) (Producers: K. Carlile, D. F. Grantham) (Southern Tracks, 3051 Clairmont Rd. N.E. Atlanta, GA 30329)

A refreshingly different voice and sentimental lyrics go hand in hand to make this single very appealing.

DUSTY MARTIN (Marquis MQ-1012-S)

Jesus Is The Star (2:51) (Baray—BMI) (J. Henderson, D. Mitchell) (Producer: Gene Miller) (Marquis Group, 50 Music Square West, Nashville, TN 37203)

A beautiful and inspiring tribute.

GEARY HANLEY (Kansa KA-626)

Big City Woman (2:39) (Great Leawood/Twinsong—ASCAP/BMI) (J. Covert, J. Pistotnik, R. Zackery, E. Morgan) (Producers: Kit Johnson, Ronny Light) (Kansa Records, 1300 Division St. Suite 106, Nashville, TN 37203)

Traditional country with an easy, uptempo beat.

GENE STROMAN (AIM)

Texas Proud (AIM GS21185) (2:34) (Denny—BMI) (T. Allen, L. Lee) (Producer: Tommy Allsup) (214-288-4036)

Another tribute to the Lone Star State.

INDIE ALBUM PICK



ROBIN LEE — Robin Lee — Evergreen EV-1001 — Producer: Johnny Morris

Robin Lee was a nominee for the Academy of Country Music's New Female Vocalist of the Year award recently and after listening to her new LP you'll understand why. The self-titled work highlights her appeal as an upcoming artist, from her previous hit "Safe In The Arms of Love" to her current chart-climber "I'll take Your Love Anytime." Robin pours deep emotion into "You Shouldn't Know Her That Well" and gives it her all on cuts such as "Jilted" and "If You're Anything Like Your Eyes." We're bound to hear a lot more from Robin Lee.

Consensus Dark Horse-

JAN GRAY — CROSS MY HEART — CYPRESS RECORDS Dark Horse Picks at: WACO, KWOC, WDXE, WMML, WIXZ, WMMK, KJBS, KFRD, WQTE, WMTZ, WELE, WVAM, WCMX, WJZM, KIXZ, KTOM, KRRV, KYKX, KBRQ, WLAS, WCCN, KNSS, KFGO, KFH, WKKN, KFDI, KCTI

*POP

*. JAZZ

*COUNTRY

*GOSPEL

CASHBOX

NEWS & REVIEWS

COAST TO COAST

GOSPEL ALBUM REVIEWS

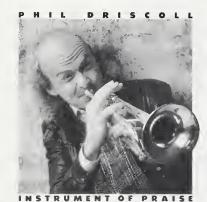


PETRA — Captured in Time and Space — Star Song 7-102-06586-8 — Producer: Jonathan David Brown

This collection of Petra numbers recorded live is truly a treasure. Their greatest hits are on this four-sided LP, along with a few new ones, such as the instrumental, "The Race" and "The Great I Am." The high energy of their performance is captured — in time and space — and in the heart of the listener.

INSTRUMENT OF PRAISE — Phil Driscoil — Benson RO 3915 — Producers: Phil Driscoil, Lari Goss, Ken Pennell

There sure is power in this instrument. A particular treat on this album is listening to Phil's trumpet-playing on the award-winning song, "I've Just Seen Jesus." Other highlights include "Great is the Lord," "How Great Thou Art" and "Up Where We Belong." A classic instrumental LP.





MICHAEL PETERSON — Michael Peterson — Sparrow SPR 1119 — Producer: Brad Westering

Pure poetry is exemplified on this soothing, yet eye-opening LP, the first release from Michael Peterson. Almost all the songs are based on Scripture and all are written or co-written by the artist. Particularly good ones are: "Nail Without a Carpenter," "Autumn Falls," "Give it Up" and "Faith Is."

ELIM HALL — THINGS BREAK — Reunion 701-0012-121 — Producers: Gary Chapman and Tim Marsh

This first album from Canadian group Elim Hall is filled with innovative guitar leads, driving percussion and lyrics that speak in the language of today's youth. Songs such as "Erosion," "Hyperthermia" and the title cut reflect their talent and their desire to improve the world.



GOSPEL PICKS

WATCH THE LAMB — Ray Boitz — Heartland HR 38660 — Producer: Steve Millikan REVIVED — Heaven Bound — Riversong RO3914 — Producer: Billy Smiley

Amy Grant Named Artist Of The Year At Dove Awards

NASHVILLE — Amy Grant proved her ever-increasing popularity and musical acceptance by capturing the highest honor, Gospel Music Artist of the Year, at the 17th annual Dove awards held here last week.

Other awards went to the following: Billy Sprague and Niles Borop, writers of "Via Dolorosa," voted Song of The Year; Gloria Gaither, named Songwriter of the Year, Larnelle Harris, Male Vocalist of the Year and Sandi Patti, Female Vocalist of the Year.

Russ Taff walked away with Contemporary Album of the Year honors for "Medals," Larnelle Harris for "I've Just Seen Jesus" (Inspirational Album of the Year), The Hemphills for "Excited" (Traditional Album of the Year), the Winans, for "Let My People Go" (Contemporary Black Album of the Year), Shirley Caesar for "Celebration" (Traditional Black Album of the Year), Dino for "Regal Reign" (Instrumental Album of the Year), William Gaither for "I've Just Seen Jesus" (Worship and Praise Album of the Year), Neal Joseph and Don Marsh for "Come Celebrate Jesus" (Musical Album of the



Amy Grant

Year) and Tony Salerno, for "Bullfrogs and Butterflies Part II" (Children's Music Album of the Year.)

Mark Tucker, Kent Hunter and Thomas Ryan received awards for "Unguarded" (Best Designed Album), and Glen Campbell won the Secular Artist of the Year honor for his LP "No More Night."

NEW FACES TO WATCH

A new face seen during the GMA week was Kim Boyce, a contemporary Christian artist who recently signed with Myrrh Records.

Hailing from Winterhaven, Fla., Kim grew up listening to Gospel music because her father worked at a gospel radio station. "I listened to Gospel music more than anything, then I began listening to top 40 and rock," she said. She describes her music as "bright, upsounding, like the old Motown style." Kim plays the piano and writes a lot of her own material.

How did she get into Christian music? "About two years ago I needed some direction," she says. "I had to make decisions about my career. I always knew in my heart I was called by the Lord. Because of some miraculous occurrences and other confirmations, I came to know my calling for sure. Music can touch people where words can't."

Kim did a duet, "You're Not My Child," with Carmen on his album "The



Kim Boyce

Champion." She is now working on material for her debut album, scheduled for release in September. Upcoming plans include a "Youth For Church" tour in July and she will be opening for some of Myrrh's other acts next year. She is currently putting a band together and "looking forward to touring!"



LARNELLE HONORED — The Benson Company recently honored Grammy award winner Larnelle Harris in Nashville with a reception at the Maxwell House. Shown at the reception from (I-r) are: Greg Nelson, producer, William Traylor, exec. vp and gm of the Benson Company, Noran Spurr, booking agent, Thurlow Spurr, mgr., Larnelle Harris, Mitzy Harris, James Buick, chief exec. and pres. of the Zondervan Corp. and Robert Jones, pres. of the Zondervan Music Group.

Lee Jeske, New York

GAG RULE -- If Cecil Taylor, Stanley Clarke, and Eddie Van Halen formed a trio, they could play at New York's longtime jazz club, the West End Cafe, because the instruments they play create "incidental music." But if Lee Konitz wanted to do a solo alto saxophone recital at the same venue, he'd be sent packing. This blatant absurdity is due to a bizarre cabaret rule which New York City is now busily enforcing. Basically, the law restricts unlicensed establishments from presenting any instruments but up to three strings or keyboards, or one voice and one stringed instrument or keyboard. And to get a cabaret license, some of the rooms have to stand on their heads and bark at the moon - or install expensive

equipment, like specific sprinkler systems, that seem to have little to do with whether a performer plays a trumpet or a Hammond organ. There are some 260 licensed cabarets in New York City and about six times as many spots to hear live music. The New York musicians' union feels that enforcement of this law discriminates against jazz musicians, many of whom have been known to make their livings by blowing into horns. The fight has been joined. In the meantime, rooms like the West End and the Angry Squire - where, among many others, people like Hank Mobley, Buddy Tate, Clifford Jordan, and Benny Waters have wet a reed -



ENGLAND SWINGS - Drum great Max Roach here stands in front of Max Roach Park, a newly-rechristened oasis in London's Brixton section. Roach's Double Quartet will park at New York's Blue Note next week.

play host to fewer players, hornless players. Makes you want to play the "West End Blues."

"X" MARKS THE SPOT - The most tantalizing jazz event yet this year - and I don't expect many jazz events to top it - is the reemergence of Ornette Coleman on the recording and concert scene. The free jazz genius, the maestro of harmolodics, has of late recorded infrequently - he hasn't made a record in the '80s; and has toured infrequently and then only in the context of his often-excellent electric band, Prime Time. Well Pat Metheny has lured Ornette out of his self-imposed coccoon to collaborate on "Song X" (see review this page), which features Ornette and Metheny in the riveting company of Jack De Johnette, Charlie Haden, and harmolodic offspring **Denardo Coleman**. That incredible — I use the word advisedly — ensemble is actually about to hit the road. "The 'Song X' Tour" will be in Providence, RI (5/2), Ithaca, NY (5/3), Syracuse, NY (5/4), Washington, D.C. (5/5), Philadelphia (5/7), New York City (5/8), New Haven (5/10), Boston (5/11), Springfield, OH (5/13), Urbana, IL (5/ 14), St. Louis (5/15), Evanston, IL (5/16), Ann Arbor, MI (5/17), and East Lansing, MI (5/18). See them!!!

THE ESSENCE OF SCAT — Essence, The Television Program, has put together a loving half-hour tribute to Ella Fitzgerald that includes bits of a delightful interview with the great lady (where she talks about how she was "too romantic" much of her life), several wonderful film clips, and brief interviews with some of Ella's associates. The show is too short putting a 50-year career into a half-hour is a thankless task - but it is a wonderful way to spend 30 minutes. It will be seen over the weekend of April 26 & 27 (Ella will be 66 on the 26th); check your local listings.

REISSUE TIME — Savoy has just chimed in with four LPs of vintage material: Charlie Parker, "Bird at the Roost, The Savoy Years — The Complete Royal Roost Performances, Volume Two" features the bebop great playing great bebop; Jack Teagarden, "Varsity Sides" is a big band LP that is long on vocals and short on trombone solos; Bill Hardman, "Saying Something" is a well-turned '61 album featuring the trumpeter with Sonny Redd and rhythm; and Wini Brown, "Miss Brown For You" is a disc of previously-unreleased material from the neglected vocalist. Landmark Records has reissued a landmark pair of LPs: Cannonball Adderley's "Jazz Workshop Revisited," live performances by one of the most popular jazz bands of its day; and Helen Merrill/Dick Katz's "A Shade Of Difference," continuing the current spate of fine Merrill product, past and present. Fantasy, which distributes Landmark, has dug up another good set of previously-unreleased Ellington; "The Intimacy of the Blues" is a set of swinging small group dates, recorded in '67 and '70, featuring the usual line-up of Ellingtonians.

SHORTER NO LONGER — Weather Update is the name Joe Zawinul will be using for the band that hits the road in July, with guitarist John Scofield in Wayne Shorter's spot in what was Weather Report.

JAZZ AID - The jazz community is quick to rally around an ailing colleague. Drummer Frankie Dunlop is ill and last week a panoply of talent turned out at New York's Blue Note to help raise some bread to pay his expenses. Contact the club if you'd like more information on how to pitch in for Frankie.

TOP 40

* AVAILABLE ON COMPACT DISC

11 GRP LIVE IN SESSION *

JOE ZAWINUL (Columbia FC-40081)

12 ALTERNATING

6

(1)

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Œ

14

15

18

LBUMS

TERENCE BLANCHARD/DONALD HARRISON (George Wein/Concord

Weeks On 19 Chart

15 46

18 38

25 55

29 2

3

2

35 10

32 **7**

DEBUT

36 29

26 21

37 52

38 14

		eeks On hart			4/
LOVE WILL FOLLOW GEORGE HOWARD (TBA-TB 210)	2	- 6	22	SKIN DIVE MICHAEL FRANKS	
2 MAGIC TOUCH ★ STANLEY JORDAN (Blue Note BT 85101)	1	59	23	(Warner Bros. 25275-1) VOCALESE ★ THE MANHATTAN TRANSFER	
3 BLACK CODES (From The Underground) ★ WYNTON MARSALIS			24	(Atlantic 81266-1) HARLEQUIN ★ DAVE GRUSIN & LEE RITENOUR	
(Columbia FC 40009) 4 ANOTHER PLACE		29	25	(GRP 1015) STATE OF THE ART	
HIROSHIMA (Epic BFE 39938) EXPLOSION PAQUITO D'RIVERA	4	25	26	JIMMY McGRIFF (Milestone M-9135) WINDHAM HILL	
(Columbia FC 40156)	6	10	8	RECORDS SAMPLER '86	

(Columbia FC 40156)	6	10	MECUNDS SAMPLER 00	
FLOPPY DISK			(Windham Hill/A&M WH-1048)	28
KIRK WHALUM (Columbia FC 40221)	7	11	ROSSITER ROAD	
FABLES			AHMAD JAMAL (Atlantic 81645-1)	29
JEAN LUC PONTY (Atlantic 81276)	5	27	23 INTRODUCING	
SCHUUR THING *			JONATHAN BUTLER	
DIANE SCHUUR (GRP-1022)	11	22	(Jive/Arista JL8-8408)	31
CELEBRATE			29 BREAKTHROUGH	
PERRI (Zebra/MCA ZEB5684)	10	11	EDDIE DANIELS (GRP-A-1024)	30
THIS SIDE UP			MI DOUBLE TAKE	
DAVID BENOIT			FREDDIE HUBBARD/WOODY SHAW	
(Spindle Top STP 104)	12	10	(Blue Note BT 85121)	33
GRP LIVE IN SESSION ★			DISCERNMENT	
(CDD 1022)	0	12	TERENCE DI ANCHARD (DOMAI D	

	CURRENIS			GW-3006)
	SPYRO GYRA			32 OASIS
	(MCA 5606)	8	44	JOE SAMPLE (MCA 5481)
ı	PARKER'S MOOD			33 SOUL SCAPE
	SADAO WATANABE LIVE AT			ROB MULLINS (RMC 1005)
	BRAVAS CLUB '85 (Elektra 60475)	17	6	34 A HOUSE FULL OF LOVE
	RIGHT ON THE MONEY			MUSIC FROM THE BILL
	CABO FRIO (Zebra/MCA ZEB5685)	14	10	COSBY SHOW
	DECEMBER ★			GROVER WASHINGTON JR./
	GEORGE WINSTON			VARIOUS ARTISTS (Columbia FC-
	(Windham Hill/A&M WH-1025)	13	77	40270)
	THE CHICK COREA			ON THE COOL SIDE
•	ELEKTRIC BAND			BEN SIDRAN (Magenta/Windham Hill
	(CDD-A-1026)	22	A	144 0004)

(GRP-A-1026)	22	4	MA 0204)
STILL WARM			36 ATLANTIS
JOHN SCOFIELD (Gramavision 18-			WAYNE SHORTER
8508)	19	6	(Columbia FC 40055)
ROAD HOUSE			37 A WINTER'S SOLSTICE
SYMPHONY			VARIOUS
HANK CRAWFORD			(Windham Hill/A&M WH-1045)
(Milestone M-9140)	20	8	38 DANCING IN THE SUN
THE DOLLEMIANC			CEORCE HOWARD (TRA TROOF)

THE BOHEMIANS SKYWALK (Zebra/MCA ZEB 5715) SEORGE HOWARD (TBA TB205) ACQUISTICITY 39 ALONE/BUT NEVER DAVID GRISMAN (Zebra/Acoustic ZEA 6153) LARRY CARLTON (MCA 5689) WHITE WINDS * 24 5 40 ANDREAS VOLLENWEIDER (CBS FM 39963) 21 DIALECTS

23 7

THE CASH BOX TOP 40 JAZZ ALBUM CHART IS BASED SOLELY ON **ACTUAL PIECES SOLD AT RETAIL STORES.**

FEATURE PICKS

SONG X — Pat Metheny/Ornette Coleman — Geffen GHS 24096 — Producer: Pat Metheny — Bar Coded

Incredibly, Pat Metheny has turned over his long-awaited Geffen debut to the great Ornette Coleman: Coleman plays alto on every track, wrote or co-wrote every composition, and has stamped his harmolodic imprint on every square inch of his LP. It's the first Coleman recording of the decade and with a blue-chip cast - Charlie Haden, Jack DeJohnette, Denardo Coleman, and, oh yes, Pat Metheny it succeeds brilliantly. An energetic, raucous, ear-bending LP. Kudos to Metheny for making it happen.

EQUIPOISE — Larry Coryell — Muse MR 5319 — Producer: Joe Fields

Coryell continues in his straight-ahead jazz vein with a satisfying, '60s-ish, quartet LP, well-recorded by master engineer Rudy Van Gelder. Stanley Cowell, Buster Williams, and Billy Hart lay the cushion - the guitarist just slides into the groove and cooks.

BIRTH OF A NOTION — Shadow Vignettes — Sessoms 0001 — Producers: Shadow Vignettes Productions — List: 8.98

What a piece of work! Alto saxophonist, and AACM member, Edward Wilkerson is the mastermind behind this romping, stomping 25 piece ensemble — he composes and arranges the music — and he has whipped these Chicagoans into a band. This is a splendid LP which manages to incorporate a zillion elements - from rap to muzak to every kind of jazz you can name - into a cohesive whole that swings with an exhilarating urgency

LEGACY — Jon Faddls — Concord Jazz CJ 291 — Producer: Bennett Rubin

Yesterday's young phenom on the trumpet is today's studio veteran, yet Faddis still keeps several toes on the jazz side of things. This LP — his finest yet is a nod in the direction of some of the brass greats who've come before - Louis Armstrong, Roy Eldridge and Dizzy Gillespie for example -- and Faddis does them, and himself, proud.

MUSIC BUSINESS SYMPOSIUM

at the Ambassador Hotel, Los Angeles, Calif., May 2nd-4th

KEYNOTE SPEAKER: CLIVE DAVIS President, Arista Records

FRIDAY, MAY 2

A & R: TRENDSETTERS OR FOLLOWERS (BMI sponsored)

Moderator: Howie Klein — 415/Columbia Records Paul Atkinson — RCA Records Gary Gersh — Geffen Records Steve Moir-MCA Records William Hein – Enigma Records Eddie Lambert – Motown Records John Guarnieri – EMI Records Ron Oberman - Columbia Records Abby Galuten – producer Jeff Eyrich – producer

AGENTS & PROMOTERS

Moderator: Claire Rothman—The Forum Jay Marciano — Universal Amphitheatre Larry Larson - mgr., Kenny Loggins Steve Rennie – Avalon Attractions Alex Hodges – I.C.M. Alex Hodges—I.C.M.
John Baruck—mgr., R.E.O. Speedwagon, Survivor
John Huie—H-1 Agency
Andrew Hewitt—Nederlander
Ian Copeland—FBI

THE SONGWRITER/PUBLISHER RELATIONSHIP (BMI sponsored)

Moderator: Ron Anton – BMI Mel Bly – Bly Music Group Tony Haynes – songwriter Glenn Friedman - Music Umbrella Bruce Roberts – songwriter Tom Sturges – Chrysalis Music Allee Willis – songwriter
Dale Kawashima – Dale Kawashima Music Martin Page - songwriter

MERCHANDISING

Moderator: Mark Fleischer, Atty. Ira Socolof – Great Southern Al Ross – Virgin Merchandising Rob Biniaz – CBS Records, Business Affairs Larry Johnson - Nice Man Merchandising Wendy Dio—Niji Management Herbie Herbert—mgr., Journey John Lemke—FAME Inc. Del Furano-Winterland

PRODUCERS: ART versus COMMERCE (BMI sponsored)

Moderator: Alan McDougall - BMI Roy Thomas Baker Rick Derringer Skip Drinkwater Al Kooper Richard Gottehrer Tom Werman Richie Zito Bob Margouleff Michael Masser Michael Melvoin Michael Omartian

SMALL VENUE MARKET

Moderator: Spencer Davis Robert Stein – Beverly Theater John Harrington — Palace
Stann Findelle — Performance Magazine
Robert Biggs — Slash Records
Alan Oken — A & M Records Paul Goldman - Monterey Peninsula

WOMEN IN MUSIC

Opening meeting of the Los Angeles Women in Music Association addressing its new membership and setting an agenda for the future.

A & R PRIVATE MEETING

A closed door meeting for members of the A & R departments in the major and independent labels. - Malcolm McLaren, Guest Speaker

SATURDAY, MAY 3

CORPORATE SPONSORSHIP

Moderator: Gary Firth—Starstream Inc. Robin Rothman – Geffen Records James Vail – The Vail Company Curtis Shaw, Atty. Jim Halsey—The Jim Halsey Company Bob Friedman - MTV

RECORD MARKETING

Moderator: Spence Berland - Cashbox Harold Childs - Qwest Records Jeff Gold – A & M Records Sandra Gustchen – Enigma Records Walter Lee – Capitol Records Stix Hooper-Crusaders Shelly Heber-Image Consultants

INDEPENDENT LABELS

Moderator: Eric Greenspan, Atty. Billy James - Encore Records Lisa Fancher - Frontier Records Dave Roeder – JEM West Mark Kates - Big Time Scott Bergstein—Allegiance Records Harold Bronson—Rhino Records Craig Sussman – Cypress Records Fred Bourgoise – Bug Music

TOUR MANAGEMENT

Moderator: Miles Hurwitz — BAM Gary Smith — Pollstar Wade Perry — Fox Productions Fred Wolinsky – Laventhol & Horwath Steve Mendell – IMC Perry Leopold - PAN Howard B. Luckman George Travis - Tour Manager, Bruce Springsteen

INDEPENDENT LABEL ASSOCIATION -INTRODUCTORY MEETING

The first public meeting of those independent labels who are proposing the establishment of a trade association aimed at increased benefits and opportunities for the independent record

ALL-DAY SEMINAR: "MUSIC IN FILM" (Sponsored by ASCAP) Making The Music Work With The Film.

Moderator: Richard Kraft – Varese Sarabande Records Gary LeMel – Columbia Pictures, Senior V.P., Music Craig Safan – film composer Lee Holdridge — film composer Stephen Bishop-recording artist Making The Deal: A Different Kind of Creative Challenge. Moderator: Lynn Jackson - ASCAP Ron Gertz—The Clearing House, President Ross Schwartz, Atty. Al Bart - Bart/Milander Christie Barnes – ICM Keith Zajic – Columbia Pictures Case Study: The Anatomy Of A Soundtrack Moderator: Russ Regan – Polygram Records Steve Bedell – Paramount Pictures John Hughes - Producer, "Pretty in Pink" David Anderle - A & M Records Howard Deutsch - Director, "Pretty in Pink" Talking The Filmmaker's Language The Unique Demands of Writing For Film.

Moderator: Gaylon Horton—Indep. Music Supervisor Robin Garb - Disney Studio, V.P. Music Stan Milander — Bart/Milander Alan Silvestri — composer Ken Topolsky-Len Hill Films

CAREERS IN THE MUSIC INDUSTRY (Sponsored by the LA chapter of NARAS)

Michael Peyser - Producer, "Desperately Seeking Susan"

Kent Klavens, Attv. Al Schlesinger, Atty. Bob Monaco - author, "The Platinum Rainbow"

SUNDAY, MAY 4

RADIO: REACHING YOUR DEMOGRAPHIC

Moderator: Joel Denver – Radio & Records Lee Abrams – Burkhart/Abrams/Douglas/Elliot Harold Gandy-KUTE Gene Sandbloom – KIIS
Cynthia Fox – KMET
Tommy Nast – Album Network Lee Bailey – Radioscope Tom Yates – KKCY (The City) Richard Sands—KITS John Sebastian—J.S. Inc

MANAGERS: ISSUES IN THE ARTIST/MANAGER RELATIONSHIP

Moderator: Kim Guggenheim, Atty. Derek Sutton – Stardust Enterprises Dave Lumian - manager, Untouchables Eric Gardner - Panacea Entertainment Mgt. Ray Manzarek - artist/producer Peter Paterno, Atty. Ron Weisner-Weisner-DeMann Trudy Green – Frontline Paul Fishkin – Modern Records

PRESS & PUBLICITY

Moderator: Dave Adelson - Cashbox Cary Baker—IRS, Dir. Publicity
Clay Smith—Entertainment Tonight Jeff Silberman – BAM, Rockit Howard Bloom – Howard Bloom Co. Mikal Gilmore - L.A. Herald Examiner Danny Sugarman - author, "No One Here Gets Out Alive" Fran Musso-Chrysalis Records Laurie Gorman - Frontline

THE FUTURE OF MUSIC VIDEO

Moderator: Bob Emmer – MGM/UA Home Video Roberta Perry – Edwards Tech. Bill Brummel – Night Tracks Peter Facer – Video One Jerry Kramer – producer Glen Goodwin – producer Celia Hirschman – Vis-Ability
Michelle Peacock – Capitol Records Carl Grasso - Cutting Edge Jim Thompson — Thompson Network

THE ROLE OF MUSIC & MEDIA IN SHAPING CULTURE

Dennis Erokan - BAM publisher Bob Guccione, Jr. - SPIN publisher

INDEPENDENT PROMOTION

Ralph Tashjian - Isgro Enterprises Steve Meyer - MCA Records Lenny Bronstein-Heavy Lenny Promotion

A & R PUBLISHERS (All Day)

One of the services provided by the Symposium for professionals in the industry is the closed door meeting format, including this all-day series of meetings between A & R personnel and representatives from the major publishing companies.

A & R: WHAT THEY LOOK FOR

Co-Moderators: Kevin Odegard - NAS John Braheny-LASS Ritch Esra - Arista Records Neil Portnow - EMI Records Stephen Powers - Capitol Records Rodney Gordy – Jobete Music Alan Melina – Famous Music

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Classified Ads Close TUESDAY

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Frank Sinatra

material - 16 classic albums, 16 of the finest albums of popular music ever made - has its albums available in butchered, mid-line editions -- with two, sometimes as many as four, songs missing from many of the albums. English Capitol recently digitally remastered all of these records - including four Capitol singles collections - and they are available over there separately or in a gorgeous 20-record set; American Capitol has no plans to follow suit. For the well-heeled, there is a 16record audiophile collection available locally, at some \$300 or so a crack. Reprise, where the man has been for 25 years - he founded the company and sold it to Warner Bros. — has everything available, and Sinatra is reportedly look ing at the possibility of putting those albums into a box.

Frank Sinatra: Portrait of an Album, MGM/UA's home video of the making of "L.A. Is My Lady," went gold in one month and has spawned a couple of music videos currently in rotation on VH-1. It's ironic; "L.A. Is My Lady" is not a good album Sinatra is unfamiliar with the material and he strains ("Most of us were disappointed in the album," says Nancy Sinatra), so this popular video is only feeding the misconception that whatever "it" is, "it's" gone. Sinatra marches into the studio and - bam, bam - makes an

album. A few extra rehearsals, a couple of more takes, and a classic may have been achieved. It's one of the many dichotomies so clearly spelled out in Frank Sinatra, My Father - one day, a perfectionist; the next day, let's-get-itdone-and-get-the-hell-home.
"One For My Baby" and "It Was A Very

Good Year" ache at the Meadowlands the poignance hangs over them like the fumes over the Garden State Parkway. Sinatra is moved — clearly moved — at the love expressed on "my turf" and he promises his landsmen that he'll be back every year. He even takes the time to acknowledge a woman in the audience who sent a note backstage describing the time she played hooky from high school to see the skinny Hobokonian at a theatre in Newark.

Frank Sinatra — despite the battles public and private, he still fights - has triumphed. At age 70, the audiences come to him to hear him sing his songs. The dross — "Bad, Bad Leroy Brown,"
"Strangers in the Night," "My Way" — is gone; the songs he sings are timeless American songs, flawlessly arranged, and, despite the naysayers, beautifully sung.

"... So make it one for my baby ... And one more for the road . . . That long, long road."

Retailers Cautious On Pricing

(continued from page 5)

\$9.98 list provided the cost of a \$9.98 came down. He was unable to give details at this time as to just how Musicland will respond to the increases in their stores but conceded that discussions were ongoing.

According to Bill Golden, executive vice president of The Record Bar, the Durhambased retailer will have to go over list. "I'm sure nobody's happy about it," Golden aserted. "We're going \$8.49 or \$9.49," he

The 29-store Record Shop will soon see price increases. President Mary Ann Levitt told Cash Box, "We will have to raise our prices. We haven't exactly determined what we're going to do, but we're going to have to raise them. We're mall stores and we've been full list on front line for the last four years. So that's going to be a problem. We may have to go up on front line as well. I'm trying to find a way of avoiding it, but so far I haven't found it."

Citing her belief that Los Angeles-based Licorice Pizza was already a little ahead of the marketplace on shelf price, general manager Ruth Sims stated "In light of that, we are not, at this point, going to raise prices." Licorice Pizza's normal shelf price for \$8.98 list records is \$8.29, while new releases get tagged at \$5.99.

"The margins we're working on are slim enough already," said John Unger, Jr., general manager for Chicago-based Laury's Records in justifying price hikes at his four-store chain. "We had a twotiered price system before, with \$8.99 the catalog price for WEA and RCA and \$8.69 for CBS and Capitol and PolyGram. Basically, what we did was simplify the price structure and went to an \$8.99 catalog price across the board and a \$7.97 Top 100 price," Unger said, adding, "We absorbed the WEA price because we were already at list, and we raised everything else up to the same level."

Simple Minds

(continuad from page 7)

In an emotionally charged speech, Healey said of A.I., "In our time of 25 years, what we've seen is that governments, in efforts to control their people, work very severely and tenaciously to damage (them). That, to the people of Earth, is unacceptable . . . (Simple Minds' five members) are now part of our 500,000 volunteers around the world who will not accept the fact that people who should not be in prison, because of their race. or creed, have to sit in dirty, stinking cells for 5, 10, 15 or 20 years (and) face the torture, where their very persona is destroyed . . . It must be stopped by those

of us who care about other people. It's in that context we welcome the band Simple Minds. (What they're doing) has invigorated us in a brand new way. A&M is part of that effort also."

Music Biz Symposium

(continued from paga 5)

slated are: Ralph Tashjian, Isgro Enterprises; Steve Meyer, MCA, and Lenny Bronstein, Heavy Lenny Promotions. Organizers are expecting last minute additions to that panel and if all goes as planned, it could be the grand finale of the symposium.

JVC Festival

(continued from page 5)

Singers, as usual, make up the backbone of the schedule, with Avery Fisher Hall playing host to Ella Fitzgerald (6/20), Sarah Vaughan and Billy Eckstine (6/24). Mel Torme, George Shearing, and guests (6/26), and "The Legacy of Nat King Cole," with George Benson, Natalie Cole, Jon Hendricks, and others (6/28).

All-star tribute shows are also planned for Wild Bill Davison, who turned 80 in January (Town Hall, 6/22), the late Ellington saxophonists Ben Webster, Johnny Hodges and Harry Carney (TH, 6/25), and Jelly Roll Morton (TH, 6/28).

An international flavor will be lent to the festival by the first Festival appearances of Brazilian Milton Nascimento (Beacon Theatre, 6/26 & 27) and the Russian Ganelin Trio, on their first tour of the U.S. (TH, 6/21, co-billed with Lester Bowie's Brass Fantasy).

The solo piano series, which will be held at the Bruno Walter Auditorium, will

feature Barry Harris (6/20), Ellis Larkins (6/21), Dick Wellstood (6/23), Andy LaVerne (6/24), Mulgrew Miller (6/25), Steve Kuhn (6/26), Ray Bryant (6/27), and Dorothy Donegan (6/28). Other festival traditions returning are two days of allstar concerts at the Saratoga Performing Arts Center (6/28 & 29), two days of concerts - a "Piano Spectacular" and a picnic — at New Jersey's Waterloo Village (6/22 & 23), a jazz boat ride (The Count Basie Orchestra on a Hudson Day Liner, 6/20), and Dave Chertok's Jazz Legends on Film (92nd St. Y, 6/23).

Rounding out the schedule are Miles Davis (AFH, 6/21), the Herbie Hancock Quartet/OTB (AFH, 6/22), Chico Hamilton (St. Peter's Church, 6/24), George Howard (AFH, 6/25), B.B. King/Andre Crouch (AFH, 6/27), and John Scofield/ The Rochester-Veasley Band (6/27). Complete schedules can be obtained by writing JVC Jazz Festival, P.O. Box 1169, Ansonia Sta., New York, NY 10023, or by calling (212) 787-2020.

AROUND THE ROUTE

By Camille Compasio

Mondial International Corp. has opened a branch office in Carle Place, Long Island, to accommodate op customers in the Brooklyn, Queens and Long Island areas. The new facility is located at 45 Voice Road, Carle Place, NY 11514 and is managed by Monty Wilson who has covered the Long Island territory as a member of the firm's sales team. It will carry a complete assortment of coin-op and vending products, will provide parts and service as well as kit installations (with a 48 to 72 hours turnaround). Mondial's executive veepee Dick Sarkisian advised that arrangements are currently being made for a May 1 grand opening celebration.

The VS Challenge. Nintendo's special offer of a free VS Pak for any purchase of a VS UniSystem or VS UniKit ("buy the hardware, get the software free") has been going great guns but will be coming to an end soon. So, if you haven't taken advantage of it as yet, better contact your nearest distributor or Nintendo right now. Incidentally, the offer applies to all VS Paks, including the new VS Super Mario Bros.!

Business is very good! That's music to the ears nowadays — and it's coming from John Lotz of Betson Pacific in L.A. "April started out on a fantastic (continued on page 42)

Konami Promotes Jerry Korbecki

CHICAGO — Konami, Inc. has promoted Jerry Korbecki to the position of production manager. Korbecki had been technical service manager at Konami since joining the firm in April of 1984. His previous professional experience was in the area of technical service for Omron Electronics, Inc. and Bally Midway Mfo

In his new position, Korbecki will be responsible for the overall operation of Konami's parts department, technical service area and the assembly and packaging of the firm's uprights.

"As technical service manager, Jerry was able to maintain a 99 percent next-day repair record on any PCBs sent to his department," commented Konami president Ben Har-El. "We appreciate the excellent job he has done for us and we know he'll apply the same high standards to his new position."

Korbecki graduated from the DeVry



Jerry Korbecki

Institute of Technology in Chicago as an Electronics Technician. He currently resides in the Chicago suburb of Hoffman Estates.

AAMA Appoints New Executive V.P.

CHICAGO — David A. Weaver has been selected by the Board of the American Amusement Machine Association to be the association's executive vice president, ending a professional search which lasted several months. Weaver replaces former AAMA executive director, Glenn Brasweli, who resigned to become president of the Flexible Packaging Association.

Weaver brings a strong marketing, public relations and association management background to his new position. Prior to joining AAMA he was, for nine years, the director of the American Floral Marketing Council (AFMC), a 3.4 million dollar international

membership organization that provides marketing and promotion programs to 18,500 members. While at the AFMC Weaver increased the membership from 1,400 to its current level, initiated a television public service announcement program which brought that association 15 million dollars in free tv time, and developed film and video communications that received national recognition from the American Society of Association Executives.

Prior to his work, at AFMC he was manager of marketing services for DIGI-LOG Systems, a computer terminal manufacturer,

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Coin Machine

AROUND THE ROUTE

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note," said John. Advance orders on Romstar's "Trojan Kit" (a Capcom product) are in excess of anything they've seen in quite a while - and Williams "High Speed" pin just won't stop orders keep pouring in! John told us that the Betson Pacific San Francisco office is now the exclusive distributor in northern California and Nevada for Atari and Williams. The Atari "Super Spring" is "by far the greatest driving game we've ever seen," he said. "Test earnings are spectacular!" Current plans at BP call for major expansion in the San Francisco market . . . And welcome aboard to Al Peale who recently joined the distrib as a vending consultant

Promotional consultant Kathy Brainard (Major Events-Spokane), after two years of handling p.r. and organizing Dynamo's national tournament program, is no longer under contract to the firm. "We feel that we've done everything we can to help today's operator make money by operating soccer tables, but the industry just hasn't responded,' said Ms. Brainard. As executive director of the U.S. Table Soccer Assn., she will continue to promote the sport of table soccer, which has been attracting worldwide support. A Mexican/American/Canadian Challenge is on the planning board for '87 and the USTSA is arranging to charter Americans to the Brussels and Luxembourg tournaments this coming October. Brainard advised that Major Events will continue to offer its services to the coin-op industry. Firm is located at E. 3227 22nd Ave., Spokane, WA 99203.

Coming up soon. As previously mentioned in *Cash Box*, AMOA's first Government Affairs Conference will be held May 19-21 at the Hyatt Regency on Capitol Hill in Washington, D.C. This is an important industry event which will provide the opportunity for contact

with elected officials and discussions on key industry issues. AAMA will be participating fully in this conference and will be hosting a reception as well as an equipment display of the latest in coinop products along with antique equipment to add a little more flavor for the senators, congressional representatives and their families who have been invited to attend.

State association news. On Tuesdays, April 22, Monroe Distg. and OMAA the Ohio state association, will co-sponsor a Rock-Ola service school at the distrib's Cincinnati facility. Session will be conducted by factory rep Peter Zimmerman and will focus on the Rock-Ola 490 jukebox and previous models . . Incidentally, the upcoming OMAA annual convention (May 9-10, Hyatt Regency, Columbus) will feature a seminar by Frank "The Crank" Seminsky, noted industrywide for his technical/engineering expertise, who will elaborate on how ops can increase profits and cut expenses . . . FAVA, the Florida state organization, will hold its fifth annual 8ball pool tournament, under auspices of the Valley National Eight-Ball League Assn. (VNEA) Ma 16-18 at the Radisson Suite Hotel, Marco Island, Florida. For further info contact FAVA at P.O. Box 13089, Tallahassee, Florida 32317 . . . WAMO, Wisconsin's op association, is finalizing an agenda for its annual trade show to be held May 15-17 at Embassy Suites in Green Bay. This year's program is expected to be highlighted by a panel discussion on the "future of the amusement industry in Wisconsin." Liability insurance is another issue that will be addressed during this convention.

A hit! One of the most talked of pieces from the ACME convention is "Ikari Warriors" from Trade West. We're hearing all kinds of great things about this game, with many calling it the "hottest piece of the year"!

HIG.

SCHOOL IN SESSION — Tom Cahill, customer service manager of Williams Electronics Games, Inc. recently conducted a service school for Laniel Automatic Machines, Inc. at their facilities in Montreal, Canada. As you can see, the session was very well attended by some 44 technicians from the Quebec area who attentively listened and absorbed as Cahill (back to camera) explained the intricacies of the new System II which is being used for the first time on Williams' high-earning pingame "High Speed."

New Equipment

Heroic Venture

CHICAGO—"Legend Of Kage," a new video game from Taito America Corp., animates the mythical story of a brave young ninja and his attempts to rescue a beautiful princess from the forces of an evil warlord.

The main character, Kage, must survive the onslaught on fire-breathing enemies, castle guards and a host of deadly ninjas, armed only with a sword, star knives and heroic courage. His quest takes him through a dense forest, along with a secret passageway, up the steep castle wall and finally through the castle itself where Princess Kiri is being held captive.

As explaned by Taito president Paul Moriarity, "The Legend Of Kage" has the universal theme of good versus evil, of right versus wrong, of one man up against terrifying odds. It's this ever-popular storyline and brilliant graphics that make our newest game so strong on location after location."

The new model is available through factory distributors.

The "Super" Version

CHICAGO — "Super Sprint" — "the world's first 3-player video game" — has been released by Atari Games Corporation. Like its ancestor, "Super Sprint" offers intense head-to-head racing competition and has the same player appeal to attract a whole new generation of fans.

One, two or three players can start the game by choosing a car. A track select screen appears, allowing players to select one of eight unique tracks. At the starting line, a green flag indicates the race is on and each heat consists of four laps around the track. The appearance of a white flag signals that the last lap is on. At the end of each heat, players go to the Winner's Circle where racing statistics show each player's ranking, best lap time and average lap time. As long as players beat the computer-controlled cars, they get to continue on to the next track, however, losing players can stay in the game by adding another coin. A new player can enter the game whenever there is an open position. These are features that influence earnings since the combination of multi-player and add-a-coin have proven to bring in record collections.

During each race, players compete to collect gold wrenches, which appear randomly on each track, and these wrenches are a key element in the game as they can be traded in for custom car features. Players can



customize their cars according to their driving skills with options such as super traction, turbo acceleration and higher top speed. The new model has detailed animation, stereo music, sound effects and special operator options.

Further information may be obtained through factory distributors or by contacting Atari Games Corp., 675 Sycamore Drive, Milpitas, CA 95035.

AAMA Vice President

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and before that a sales representative for RCA's Computer Division.

AAMA president Robert Lloyd, in announcing Weaver's appointment, said "David is just what our association needs at this point in its development — a strong manager with successful association experience and, more importantly, a creative individual with a

marketing frame of mind that can help our industry grow."

Weaver, who starts his new job on April 14, 1986, holds a BA degree in Psychology from Eastern College and an MBA in marketing from Temple University.

He currently resides in Maryland with his wife and two sons.





BANNER GALA — Banner Specialty Co. of Pittsburgh hosted their Grand Opening Showcase on March 16 with more than 450 guests in attendance and a product spread of music, games and vending equipment representing some 15 manufacturing firms. The Banner guys were all decked out in full dress tuxedoes for the occasion, the facilities were colorfully decorated, there was an open bar and a tasty buffet of carved roast beef with all the trimmings for everyone to enjoy. In addition, (through the cooperation of several manufacturers) door prizes were continuously given out and two main prizes were awarded at the close of the show, the total value of which was in excess of \$10,000. As you can see in the accompanying photos, guests enjoyed the food (photo 1), the hospitality and (photo 2) the outstanding equipment display!

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Anothar Night (Colgems-EMI—ASCAP/Screen Gems-EMI—BMI)	I Think (Bleck Stellion edm. by Jobete/See This House/Bleck Bull/Jobete—ASCAP)	No Eesy (Flowering Stone/Haevy Breether—ASCAP)	Thet's What (Carole Beyar Sayer/Werner-Tamer-lane—BMI/Naw Hidden Velley/WB—ASCAP) .92 The Lova (Cleverite/Farrowise—PRS/Warnar-Tamerlane—BMI) .79 The Power (April—ASCAP) .97 Tha Sweetast (Silvar Angel edm. by Femous—ASCAP) .74 There'll Be (Zombe—ASCAP) .43 Thesa Dreams (Little Mole edm. by Intarsong U.S.A. Zomba—ASCAP) .13 This Could (Frisco Kid/Apni/Duka Reno/Mel-Dev—ASCAP/Bleckwood/Deen—BMI) .48 Tomorrow Doesn't (Trademarc—ASCAP) .36 Tuff Enuft (Feb Bird edm. by Bug—BMI) .87 Undar Tha (MCA/WB/Ertolajey—ASCAP, Music Corp ot Amarica/It's A Gonne Rein—BMI) .86
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Anothar Night (Colgems-EMI—ASCAP/Screen Gems-EMI—BMI)	I Think (Bleck Stellion edm. by Jobete/See This House/Bleck Bull/Jobete—ASCAP) 21 Wenne (Copyright / Jobete—ASCAP) 70 If You (Virgin/Femous—ASCAP) 19 I'm Not (Lido—ASCAP) 77 Is It (Warner-Tamerlena/Entente/Poppy-Due—BMI)24 Johnny Come (Virgin—ASCAP) 80 King For A Day (Zombe—ASCAP) 59 Kiss (Controversy—ASCAP) 20 Kyrie (Warnar-Temerlena/Entente—BMI) 50 Laed A (Bleckwood/Hendsome Two/Dean of Music—BMI/The Greet Theatre of Okiehoma/Almo/Mel-Deve/April/Duke Reno—ASCAP) 89 Let's Go (Lifo—BMI) 9 Life In (Cleverite Ltd./Farrowise Ltd. adm. by Warner Bros.—BMI) 67 Live Is (Menhettan/April—ASCAP) 63	No Eesy (Flowering Stone/Haevy Breether—ASCAP)	Thet's What (Carole Beyar Sayer/Werner-Tamer-lane—BMI/Naw Hidden Velley/WB—ASCAP) .92 The Lova (Cleverite/Farrowise—PRS/Warnar-Tamerlane—BMI) .79 The Power (April—ASCAP) .97 Tha Sweetast (Silvar Angel edm. by Femous—ASCAP) .43 There'll Be (Zombe—ASCAP) .43 Thesa Dreams (Little Mole edm. by Intarsong U.S.A. Zomba—ASCAP) .13 This Could (Frisco Kid/April/Duka Reno/Mel-Dev—ASCAP/Bleckwood/Deen—BMI) .48 Tomorrow Doesn't (Trademarc—ASCAP) .36 Tuff Enuff (Feb Bird edm. by Bug—BMI) .87 Undar Tha (MCA/WB/Ertolajey—ASCAP, Music Corp ot Amarica/It's A Gonne Rein—BMI) .86 Vianne Calling (Nada/Almo—ASCAP/
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