november 23 1985

n e w s p a p e r



COLUMBIA RECORDS THANKS THE AMUSEMENT AND MUSIC OPERATORS ASSOCIATION FOR ITS 1985 AMOA JUKEBOX (JB) AWARDS

BEST ROCK RECORD OF THE YEAR

• "BORN IN THE U.S.A." • BRUCE SPRINGSTEEN

BEST POP RECORD OF THE YEAR

• "WE ARE THE WORLD" • USA FOR AFRICA

BEST COUNTRY RECORD OF THE YEAR

• "SEVEN SPANISH ANGELS" • RAY CHARLES

MOST POPULAR ARTIST OF THE YEAR

• BRUCE SPRINGSTEEN •



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EDITORIAL

THE INTERNATIONAL MUSIC / COIN MACHINE / HOME ENTERTAINMENT WEEKLY

NAB and NRBA: In-Tune Over National Conference

In an industry where communication is the key to success and exchange of ideas is the vehicle of future existence and growth, it is a pleasure to know that the National Association of Broadcasters (NAB) has decided to continue its partnership with the National Radio Broadcasters Association (NRBA) in sponsoring a joint Radio Management and Programming Conference in 1986. Since September, the fate of a future convention had been up in the air as the NAB re-evaluated its participation in a joint venture. In statements released by both the NAB and NRBA, they agreed they would recommend to the NAB and NABA, they agreed they would recommend to their respective boards that they, "jointly participate in a 1986 Radio Management and Programming Conference in New Orleans September 10-13." In addition, both the NAB and NRBA informed the industry that they, "have agreed to discuss and to seek areas of common interest which they can jointly pursue for the betterment of the radio industry."

NAB president Eddie Fritts indicated that the decision was subject to ratification by NAB radio directors at the January '86 board meeting. However, he indicated he expected approval. Fritts also added the radio conference, "may be broadened to include other players." NRBA president Bernie Mann felt that industry response to the 1985 conference had much improved and that it was in fact a very good meeting.

Mann said, "I would have been disappointed if we didn't do it again."

Before making a decision to recommend a joint meeting. NAB conducted a survey to weigh negative and positive feedback on the conference as well as comparative feedback between the 1984 and 1985 conferences. Those surveyed were those attendees from both conferences, also included were non-attendees and exhibitors. The results showed large support for continuing a radio only meeting and the continued cooperation between NAB and NRBA. Overwhelming positive feedback was given to the agenda of the 1985 conference as was the one in 1984. Overall feedback showed strong support for a conference aimed at management, programming and sales as the priority agenda for the New Orleans, 1986 con-ference. As we enter a new and exciting era for radio's future, look for an exciting conference in New Orleans in 1986 as the NAB and NRBA gear up to put their best foot forward for a fruitful exchange of new ideas and better communications.

Cash Box endorses the decision by both these groups. The time for harmony and cooperation among broadcasters is now and efforts by the NAB and NRBA only demonstrate that broadcasters themselves are the strongest believers in unity.

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TOP POP DEBUTS

SINGLES

55

IT'S ONLY LOVE - Bryan Adams/Tina Turner - A&M

*A*LBUMS

56

THE BROADWAY ALBUM — Barbara Streisand — Columbia

POP SINGLE

#1

WE BUILT THIS CITY Starship RCA

B/C SINGLE

#1

CARAVAN OF LOVE sley/Jasper/Isley CBS Associated

COUNTRY SINGLE

I'LL NEVER STOP LOVING YOU Gary Morris Warner Bros

JAZZ

BLACK CODES (FROM THE UNDERGROUND Wynton Marsalis Columbia

COMPACT DISC

BROTHERS IN ARMS Dire Straits Warner Bros

WINNER'S CIRCLE

Cash Box research from both radio and retail activity indicates the following record exhibits Top Ten potential.



POP ALBUM

MIAMI VICE Original Soundtrack MCA

B/C*A*LBUM

#1

ROCK ME TONIGHT Freddie Jackson

COUNTRY ALBUM

GREATEST HITS VOL. 2

Ronnie Milsap

RCA #1

MUSIC VIDEO

#1

PERFECT WAY Scritti Politti Warner Bros.

12" SINGLE

WHO'S ZOOMIN' WHO Aretha Franklin Arista

THE CASH BOX TOP 100 SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.

November 23, 1985

	11/16	On Chai
WE BUILT THIS CITY STARSHIP (Grunt/RCA FB-14170)	1	12
2 SEPARATE LIVES (LOVE THEME FROM WHITE NIGHTS)		
PHIL COLLINS AND MARILYN MARTIN (Atlantic 7-89498)	5	8
3 YOU BELONG TO THE CITY GLENN FREY (MCA 52651)	4	11
4 "MIAMI VICE" THEME JAN HAMMER (MCA 52666)	2	12
5 BROKEN WINGS MR. MISTER (RCA PB-14136)	8	10
6 HEAD OVER HEELS TEARS FOR FEARS (Mercury 880 899-7)	3	11
7 PART-TIME LOVER STEVIE WONDER (Tamla/Motown 1808TF)	6	12
8 TAKE ON ME A-HA (Warner Bros. 7-29011)	7	18
9 NEVER HEART (Capitol B-5512)	13	11
LAY YOUR HANDS ON ME THOMPSON TWINS (Arista AS1-9396)	11	10
BE NEAR ME ABC (Mercury 880 626-7)	12	14
12 WHO'S ZOOMIN' WHO		_
ARETHA FRANKLIN (Arista AS1-9410) 3 SLEEPING BAG	14	9
2Z TOP (Warner Bros. 7-28884) 14 ALIVE & KICKING	16	6
SIMPLE MINDS (A&M/Virgin AM-2738) 15 YOU ARE MY LADY	18	6
FREDDIE JACKSON (Capitol B-5495) 16 ELECTION DAY	17	12
ARCADIA (Capitol B-5501) ONE OF THE LIVING	21	5
TINA TURNER (Capitol B-5518) 18 SAVING ALL MY LOVE FOR	19	8
YOU WHITNEY HOUSTON (Arista AS1-9381)	9	15
19 MONEY FOR NOTHING DIRE STRAITS (Warner Bros. 7-28950)	10	20
20 PERFECT WAY SCRITTI POLITTI (Warner Bros. 7-28949)	25	11
21 LOVE THEME FROM ST.	25	
DAVID FOSTER (Atlantic 7-89528)	24	14
22 WRAP HER UP ELTON JOHN (Geffen 7-28873)	27	5
23 SOUL KISS OLIVIA NEWTON-JOHN (MCA 52685)	28	8
24 SAY YOU, SAY ME LIONEL RICHIE (Motown 1819MF)	32	3
25 SISTERS ARE DOIN' IT FOR THEMSELVES		
EURYTHMICS AND ARETHA FRANKLIN (RCA PB-14214)	29	6
26 SO IN LOVE ORCHESTRAL MANOEUVRES IN THE	26	12
DARK (A&M/Virgin AM-2746) SMALL TOWN	26	12
JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 202-7)	31	4
28 PARTY ALL THE TIME EDDIE MURPHY (Columbia 38-05609)	37	8
29 I MISS YOU KLYMAXX (Constellation/MCA 52606)	33	9
30 GIRLS ARE MORE FUN RAY PARKER JR. (Arista AS1-9352)	30	8
RUNNING UP THAT HILL KATE BUSH (EMI America B-8285)	35	12
TONIGHT SHE COMES THE CARS (Elektra 7-69589)	36	4
33 WALK OF LIFE DIRE STRAITS (Warner Bros. 7-28878)	38	4
34 I'M GONNA TEAR YOUR PLAYHOUSE DOWN		
PAUL YOUNG (Columbia 36-05577) 35 BURNING HEART	15	12
CLIDVIVOR (Cook) Brothers (ODC 204 05000)	20	

		Weeks On Chart
36 DO IT FOR LOVE SHEENA EASTON (EMI America B-8295	43	5
37 EMERGENCY KOOL & THE GANG		
(De-Lite/PolyGram 884 199-7) 38 OBJECT OF MY DESIRE	44	5 9
STARPOINT (Elektra 7-69621)	42	
WINNER'S CIRCLE TALK TO ME STEVIE NICKS (Modern/Atlantic 7-99582	2) 48	2
40 LOVE IS THE SEVENTH WAVE	47	2
STING (A&M AM-2787) YOU'RE A FRIEND OF MIN CLARENCE CLEMONS AND JACKSON		3
BROWNE (Columbia 38-05660) 42 THAT'S WHAT FRIENDS	45	5
ARE FOR DIONNE & FRIENDS (Arista AS1-9422) 43 OH SHEILA	49	3
READY FOR THE WORLD (MCA 52636) 44 LOVIN' EVERY MINUTE OF	23	19
LOVERBOY (Columbia 38-05569)	20	14
45 ONE NIGHT LOVE AFFAIR BRYAN ADAMS (A&M AM-2770) 46 TO LIVE AND DIE IN L.A.	22	11
WANG CHUNG (Geffen 7-28891) 47 THE NIGHT IS STILL	51	7
YOUNG BILLY JOEL (Columbia 38-05657)	34	8
48 AND SHE WAS TALKING HEADS (Sire 7-28917)	50	9
49 EVERYBODY DANCE TA MARA & THE SEEN (A&M AM-2768) 50 SIDEWALK TALK	58	5
JELLYBEAN (EMI America B-8297) TEARS ARE FALLING	74	2
KISS (Mercury 884 141-7) 52 GOODBYE	56 66	6 3
NIGHT RANGER (MCA 52729) 53 HURTS TO BE IN LOVE GINO VANNELLI		
(CBS Associated ZS4 05586) 54 CONGA	53 7) 61	8
MIAMI SOUND MACHINE (Epic 34-0545)		
CHARTBREAKER IT'S ONLY LOVE BRYAN ADAMS/TINA TURNER (A&M AI 2791)	M- DEB	υτ
56 SUN CITY ARTISTS UNITED AGAINST APARTHEI	n	
(Manhattan/Capitol B50017) SPIES LIKE US	65	4
PAUL McCARTNEY (Capitol B-5537) 58 FREEDOM POINTER SISTERS (RCA PB-14224)	DEB 63	UT 4
59 TOO YOUNG JACK WAGNER (Qwest/Warner Bros. 7-	03	
60 FACE THE FACE	64	5 3
61 GO HOME STEVIE WONDER (Tamia/Motown 1817T		
62 AMERICA PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 7-28999)	46	6
63 SMALL TOWN GIRL JOHN CAFFER I'Y AND THE BEAVER BROWN BAND (Scotti Brothers/CBS ZS/		3
05668) SEX AS A WEAPON PAT BENATAR (Chrysalis VS4 42927)	DEB	
65 AND WE DANCED HOOTERS (Columbia 38-05568)	40	16
66 BOY IN THE BOX COREY HART (EMI America B-8287)	41	11
67 CHERISH KOOL & THE GANG (Ded its/PolyGram 890 860-7)	52	21

	Weeks On 11/16 Chart
68 I'LL BE GOOD	F4 0
RENE & ANGELA (Mercury 884 009-7) EVERYDAY JAMES TAYLOR (Columbia 38-05681)	54 8 76 3
70 TARZAN BOY BALTIMORA (Manhattan/Capitol B50018)	72 6
COUNT ME OUT NEW EDITION (MCA 52703)	79 3
72 FORTRESS AROUND YOUR HEART	SS 44
STING (A&M AM-2767) 73 DANCING IN THE STREET MICK JAGGER/DAVID BOWIE	55 14
(EMI America B-8288) 74 DANGEROUS	57 13
LOVERBOY (Columbia 38-05711) 75 I'M GOIN' DOWN BRUCE SPRINGSTEEN	82 2
(Columbia 38-05603) 76 SUNSET GRILL	59 12
DON HENLEY (Geffen 7-28906) 77 LIKE TO GET TO KNOW	60 13
YOU WELL HOWARD JONES (Elektra 7-69598)	62 9
78 CHARM THE SNAKE CHRISTOPHER CROSS (Warner Bros. 7-28864)	68 5
79 LONELY OL' NIGHT JOHN COUGAR MELLENCAMP	
(Riva/PolyGram 880 984-7) 80 AFTER THE FIRE	67 15
ROGER DALTREY (Atlantic 7-89491) 81 THE BIG MONEY	71 10
RUSH (Mercury 884 191-7) 82 A LOVE BIZARRE SHEILA E. (Paisley Park/Warner Bros. 7-	89 2
28890) 83 THE OAK TREE	90 2
MORRIS DAY (Warner Bros. 7-28899) 84 DRESS YOU UP	73 7
MADONNA (Sire 7-28919) 85 ST. ELMO'S FIRE (MAN IN	75 15
MOTION) JOHN PARR (Atlantic 7-89541)	77 22
86 EVERYTHING MUST CHANGE PAUL YOUNG (Columbia 38-05712)	DEBUT
87 DISCIPLINE OF LOVE (WHY DID YOU DO IT)	
ROBERT PALMER (Island/Atlantic 7-99597) 88 STAND BY ME	DEBUT
MAURICE WHITE (Columbia 38-05571) 89 THIS TIME	78 11
INXS (Atlantic 7-89497) 10 LOVE GRAMMER JOHN PARR (Atlantic 7-89484)	DEBUT
91 WELCOME TO PARADISE JOHN WAITE (EMI America B-8278)	81 4
92 HOME SWEET HOME MOTLEY CRUE (Elektra 7-69591)	84 5
93 FOUR IN THE MORNING (I CAN'T TAKE ANY MORE)	•
NIGHT RANGER (MCA 52661) 94 QUE TE QUIERO	80 14
KATRINA AND THE WAVES (Capitol B-5528) 95 COMMUNICATION	83 6
THE POWER STATION (Capitol B-5511) 96 WE DON'T NEED ANOTHER	85 12
HERO (THUNDERDOME) TINA TURNER (Capitol B-5491)	86 21
97 THE WAY YOU DO THE THINGS YOU DO/MY GIRL	
DARYL HALL/JOHN OATES (RCA PB-14178)	87 13
98 WEIRD SCIENCE OINGO BOINGO (MCA 52633) 99 SHOCK	88 13
THE MOTELS (Capitol B-5529) 100 TONIGHT IT'S YOU	91 5
CHEAP TRICK (Epic 34-05431)	93 17

SANDY GALLIN

OF

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PLEASED

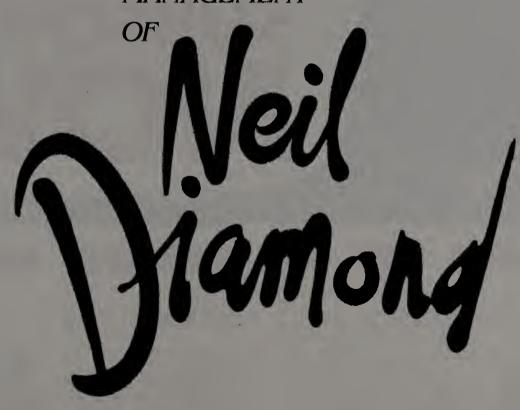
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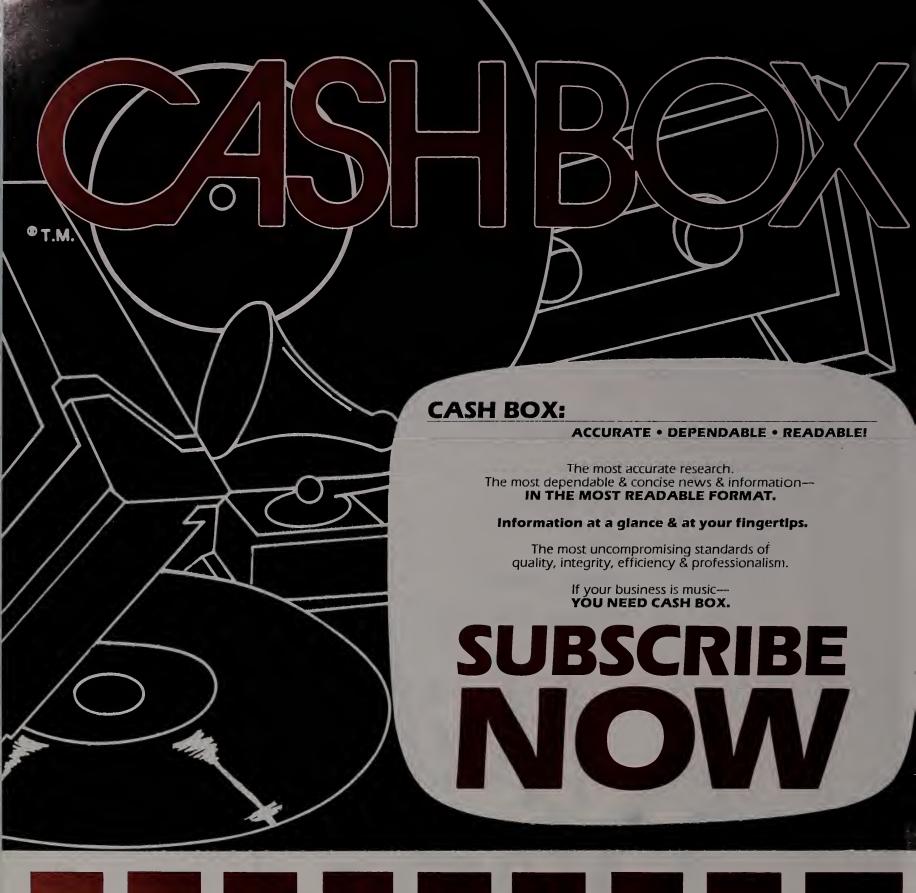
ANNOUNCE

THE

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NATURE OF BUSINESS

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- ☐ RECORD COMPANY
- RADIO

- ☐ ARTIST
- ☐ JUKEBOXES
- ☐ AMUSEMENT GAMES
- □ VENDING MACHINES
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 ☐ RADIO CONSULTANT
- ☐ INDEPENDENT PROMOTION
- ☐ INDEPENDENT MARKETING
- OTHER:

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MOVERS & SHAKERS — Island Records' recent signees. The Prime Movers, did a showcase at Club Lingerie, where the Island crew turned up in force. Pictured (I-r): Lionel Conway, president, Island Music; Curt Licheter, Gary Putman and Severs Ramsey, Prime Movers; Stan Layton, T.L.C. (management); Charly Prevost, president, Island Reords; Greg Markel, The Prime Movers; and Stuart Love, T.L.C.

CMJ Conventioneers To Industry: We Want the Airwayes

By Paul Iorio

NEW YORK — New music of the obscure and uncommercial kind was discussed and performed at this year's CMJ Music Marathon and New Music Awards November 7-9. Twenty-four panel discussions yielded little agreement over what new music is or how and where to get it played, though most hailed the flexible formats of college radio as key to breaking new artisfs.

The maverick tone of the convention was set by keynoters Bob Guccione, Jr. and Laurie Anderson. Guccione, whose Spin Magazine won an award for Best Consumer Magazine at the awards ceremony, spoke about his journal. "I wanted to start a magazine that went out and discovered what was truly new and exciting," he said. "Rockers have always had a sense of humor along with a sensitivity and that's what I wanted to do journalistically." Anderson spoke on subjects ranging from astronauts and contact lenses to mass media and new music. "I've never understood the concept of mass media. Nobody knows what the 'mass' refers to," she said. Anderson also played an untitled song she wrote the night before, that exhibits greater accessibility than her previous work.

"You college radio people are as restrictive in your formats as AOR programmers. How many of you would really take chances and play, say, a cut off the new Barbara Streisand album or some esoteric jazz?" said Mike Harrison, the moderator of the "Music and Radio's Role in Society" panel. Harrison was referring in part to the convention's nearly uniform embrace of such minor label bands as the Del Fuegos and their nearly uniform distaste for major label bands like ZZ Top. Most of the panels addressed this 'mavericks versus moguls' theme. "I don't know one maverick who wouldn't rather be a mogul," said one CMJ attendee.



BOBBY ZOOMS ARETHA — Bobby Womack presented Aretha Franklin with a floral "pink cadillac." The two recently shared a bill at Chicago's Arie Crown Theatre.

"Yesterday's mavericks like the Police are tomorrow's moguls," said another.

The artists panel provided a comic break in the otherwise serious discussions. Buster Poindexter, aka David Johansen, moderated the panel which included Dan Zanes of the Del Fuegos, Anton Fier, Richard Lloyd and Rat Scabies of the Damned. When asked why there were no black panelists, Poindexter replied, "None would come. They didn't want to be seen with us." The panel addressed the subjects of censorship, the decline of rock clubs and their inability to get radio play.

to get radio play.

The New Music Awards presentation capped the three-day conference with performances by the Del Fuegos, Run D.M.C., Stanley Jordan, R.E.M., comedian Steven Wright and a new band from Nashville called In Pursuit. The Del Fuegos turned in the best performance of the evening with an irresistable five-song set of songs from their "Boston, Mass." L.P., including a scorching "Don't Run Wild" and "Shame." Run-DMC, who won an award for Best Street L.P. played a scratch version of "King of Rock." R.E.M. played a garage-folk mix of electric and acoustic tunes after Les Paul presented them with the Album of the Year Award.

CD Group Goes The Way Of The Eight Track

By David Adelson

LOS ANGELES — The Compact Disc Group, the information clearinghouse established in March of 1984 to assist retailers, manufacturers and consumers with Compact Disc related information, materials and feedback, will officially cease operation December 31.

"This configuration is so successful that we didn't feel the need to promote it," said Leslie Rosen, executive director of the group. "There isn't a company that is a member of this organization that isn't back ordered, so what do we have to talk about? We'll just sell everything."

The group was officially established in

The group was officially established in early 1984 under the banner of the RIAA. It was granted its "independence" in March of that year with a due structure set up for both hardware and software manufacturers.

The group had met with some success, particularly in the area of consumer information. Last summer it set up a toll free Compact Disc Hotline for consumers. According to Rosen, the hotline worked so well it was costing the organization over \$5,000 per month. "That would have

been cut off regardless of our decision," she said, adding the number will no longer be operative as of December 17.

The group supplied retailers with generic point of purchase materials, and various related brochures as well as acting as a liaison for hardware and software manufacturers. Most recently the group was effective in supplying consumer feedback, garnered through the 800 number, to hardware and software manufacturers.

Rosen credited the organization with helping achieve an industry wide agreement on compact disc packaging. "The cassette packaging issue took nine years," she stated. "The CD issue took only three months."

The executive director noted that she personally believes there is more work the organization could effectively do especially in the fields of indexing, interactive software and video Compact Discs.

The general feeling among compact disc group members was, why promote a configuration that easily promotes itself? As one label executive simply put it, "Who needs it?"

McEntee Cash Box Director Of Nashville Operations

LOS ANGELES — George Albert, president and publisher of Cash Box Magazine has announced the appointment of Tom McEntee to the position of director of Nashville operations, effective immediately

immediately.

McEntee served as country editor and associate editor of Cash Box from 1965 to 1969. He was most recently president of Aquarius Productions, an independent marketing firm.

McEntee has held the position of national country promotion director for such labels as ABC, GRT and MGM. He is the originator of the Country Radio Seminar and served as its chairman for 10 years.

According to George Albert, "It's great



Tom McEntee

to have Tom back at Cash Box. His background and knowledge make him ideally suited to help plan and implement the major changes in our Nashville chart and editorial methodology. Nashville's importance to contemporary music has never been greater and with Tom on the team, the Cash Box commitment to Nashville has never been stronger."

McEntee commented, "After working in many facets of the music industry for the last decade and a half, it's great to come back to a position where I can effectively utilize my experience. I am extremely excited about our commitment to growth and expansion and I'm looking forward to being back out in the Nashville community as a representative of Cash Box."



BOY RACERS — Christopher Cross (right) is pictured with Indy 500 winner Danny Sullivan. Cross was the focus of a Warner Bros. luncheon in honor of the release of his latest album "Every Turn of The World."

Mr. Mister Flies On Broken Wings

By Stephen Padgett

RCA Records act Mr. Mister scores its first Top 5 single this week as "Broken Wings" jumps from 8 to 5 bullet. The single is the first lifted from Mr. Mister's LP, "Welcome To The Real World." The album is creating quite a stir in its own right, leaping six spots into the Top Thirty of the Pop LP chart, 33 to 27 bullet.

A large percentage of Cash Box radio reporting stations have already got "Broken Wings" Top Five or better. The following CHRs are experiencing huge growth with the record, jumping it five or more places on their playlists: Q107 (14-7); WPLJ (14-9); WCIR (14-9); WXKS (15-10); WPRO (15-8); WGTZ (17-9); Q102 (10-4); WZPL (21-14); WGRD (18-13); WVSR (18-11); WTYX (10-5); KJYO (15-10); K98 (11-4) KOFM (12-6) I KWOD (13-5); KLUC (23-14); KWSS (8-3) and KPKE (20-13).

Driving the album are a dozen Top 20 retail reports this week. Great American Music/Wax Museum, which has the record in their Top Ten, is joined by Mainstream Records, Milwaukee; CML One-Stop, St. Louis; Musical Sales, Baltimore; Camelot Music, Canton, OH; Gary's, Virginia; The Record Bar, Durham, NC; Peaches, Cincinnati; Homer's Records, Omaha, Seaport One-Stop, Portland, OR; City One-Stop, Los Angeles; and Round-Up Records, Seattle, who all have the album Top 20 or better. "Welcome To The Real World" is Top 30 or better at Peaches, Kansas City; Karma Records, Indianapolis; Turtles Records, Atlanta and Benson Records, Los Angeles.

The charts are very hot right now, as would be expected with the holiday buying season just around the corner. The all important Thanksgiving weekend, a traditional boon for retailers, should be very good for record retailers. Competing for gift dollars this year are a number of best selling LPs (and their CD counterparts) that have been strong all year like Dire Straits (#2 this week), John Cougar Mellencamp (#3), Heart (#4 bullet), Stevie Wonder (#5), Tears For Fears (#6) and Sting (#9). A surge of hot new releases will also get their share. "Afterburner" by ZZ Top jumps 12 to #8 bullet and looks to be the #1 stocking stuffer.



SIRE SIGNS TIREZ TIREZ — Seymour Stein, president of Sire Records, has announced the signing of Tirez Tirez to the label. Tirez Tirez is the creative nom de plume of gifted New York-based composer/performer Michael Rouse. Tirez Tirez's debut release for Sire Records will be a 12" version of two Rouse originals, "Set The Timer" and "Uptight." Pictured from (I-r): Julie Baer of Club Soda Music; Michael Rouse; Sire Records' Suzanne Emil and Shirley Divers; Seymour Stein; Sire's Jean-Michael Coletti and Michael Lozuao of Club Soda Music.

BUSINESS NOTES

CBS Inc. Suffers Third Quarter Losses-Records Down 24%

LOS ANGELES — Contributing to CBS Inc.'s third quarter loss of \$114 million, the CBS Records Division reported income of \$12.5 million, a decline of 24 percent. There were few bright spots coming from top recording artists — an exception is Bruce Springsteen's long-running "Born In The U.S.A." CBS Records has already responded to the corporation's significant losses with cutbacks in staff.

CBS Inc.'s third quarter losses are due in past to battles it had to undertake to stave off a takeover bid by TV entrepreneur Ted Turner. Various other divisions also accounted for major losses. The loss leader was the toy division and unexpected losses come from its broadcast division and contributed heavily to what is CBS' first quarterly deficit in 32 years. The multi-faceted corporation, in order to further cut its biggest financial drains, has made plans to discontinue the three divisions in which losses were most concentrated: CBS Toys, CBS Theatrical Films and CBS Software. The three divisions accounted for losses of \$143 million.

Viacom Finalizes MTV, Showtime/TMC Purchase

LOS ANGELES — In the final stage of Viacom's laborious MTV and Showtime/The Movie Channel (TMC) buyout, the company has completed a cash transaction valued at \$500 million. The purchase, which was announced in August of this year, includes 50 percent of Showtime/TMC and 66 percent of MTV, bought from Warner Communications Inc. Additionally, Viacom plans to purchase all 15.2 million of MTV's outstanding shares, valued at \$33.50 each. Viacom now owns Showtime/TMC, MTV: Music Television, VH-1 and Nickelodeon, making it the owner of five of the largest satellite cable TV programming networks. Viacom's position is the result of a long struggle to acquire the holdings sold off by WCI and American Express, in which Viacom was victorious over several major competitors, including MTV executives.

Two Groups Praise PMRC/RIAA Pact

NEW YORK — The Songwriters Guild of American and the National Association of Broadcasters have come out in support of the agreement reached by the RIAA and the PMRC on explicit lyric labelling.

Songwriters Guild president George Davis Weiss said that the Guild "applauds and supports the compromise."

NAB president Edward O. Fritts called the agreement, "a good example of private citizen groups working constructively with the industry to resolve a controversy in the public interest, negating the necessity of seeking a legislative opinion." He also said that "the printing of song lyrics is an action NAB has long sought and should help the public as well as broadcasters make responsible decisions on what is appropriate for children's consumption."

T-I-C-K-E-R-T-A-P-E

NEW YORK — Composer Charles Strouse has been elected to serve as an alternate on ASCAP's Board of Review, replacing Billy Taylor who resigned due to extensive touring commitments . . . The N.Y. State Broadcasters Assoc. has named Arthur Angstreich, vice president, tax administration, NBC, as the recipient of its 1985 Delaney-Cuneen Award "in recognition of his tireless efforts to improve the tax climate of the broadcast industry in New York State" . . . Ticket World has opened outlets in five Manhattan American Video Express stores . . . Performance Magazine holds its 6th annual Summit Conference, Jan. 23-25 at Miami's Fontainebleau Hilton; call Melanie Long at (800) 433-5569 for details . . . John Denver has been awarded a NASA public service medal for helping increase "awareness of space exploration by the peoples of the world"

EXECUTIVES ON THE MOVE









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Greer

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Jordan Appointed — Abbey Konowitch, vice president, video & artist development, Arista Records, has announced the appointment of Traci Jordan to the newly created position of director, R&B artist development & publicity. She will be located in Arista's New York office, and report to Melani Rogers, director, national publicity. Jordan will be responsible for the day-to-day national publicity activity for Arista's R&B roster, and will also act as artist development director for a number of the label's R&B artists. In this capacity, she will develop artist development plans and coordinate promotional and personal appearance tours.

Blumer Joins RCA — Lee Blumer has been appointed east coast publicity manager for RCA Records. The announcement was made by publicity director Pat Baird-Taylor, to whom she will report. Blumer's responsibilities will be the implementation of publicity campaigns for a number of artists including Nona Hendryx, The Nails

and Modern Talking, as well as the Tim Rice "Chess" project.

ASCAP Names Richard — Frances Richard has been appointed director of the symphonic and concert department of the American Society of Composers, Authors and Publishers, it was announced by ASCAP president Hal David. Her duties will include acting as ASCAP's liaison to its serious music composer and publisher members, as well as administering various ASCAP grant and scholarship programs, including the grants to young composers. She will be reporting directly to managing director. Gloria Messinger.

Richard has extensive experience in the arts, education and public policy, and has long been an advocate for composers. Before joining the staff of ASCAP, Richard was vice president and a founding board member of Meet the Composer, Inc., an organization which promotes and supports living American composers and their music. Prior to that, she was executive director of the National Council for Arts and Education. She has also served as a panelist for the New York State Council for Arts, the New York City Department of Cultural Affairs, the American Symphony Orchestra League, the New York Foundation for the Arts and Chamber Music America. Current affiliations include serving on the boards of directors of Meet the Composer, Inc. and the New York Foundation of the Arts. In addition, she is a commissioner, appointed by Governor Mario Cuomo, on the Northeast Queens Nature and Historic Preservation Commission.

Petersen Promoted — Dr. Barbara A. Petersen has been appointed assistant vice president, Concert Music Administration, effective immediately. She succeeds James G. Roy who is now a BMI consultant in the area of concert music. The announcement was made by BMI president Edward M. Cramer who said, "I'm proud to have a person with such a wealth of background in this key post." Petersen joined BMI in 1977 and was manager of Concert Music Research before being named to her new job.

Sparrow Names Two — Tommy Greer has been named manager, copyright development/special projects for Sparrow Records' Nashville office. In his new position, Greer assumes responsibility for all copyright development activities in Nashville, including the supervision of demo production, music promotion and song placement. Lucy Diaz has been named children's product marketing manager for Sparrow Records, according to Bill Hearn, senior vice president, marketing. In her new position, Diaz assumes responsibility for the implementation and coordination of marketing strategies and product development for Sparrow's broad children's music lines.

Guzman Named — Pete Guzman has been named vice president of engineering at Coin Acceptors, Inc., based in St. Louis. The appointment was announced by Jack Thomas, president of the firm, which is the leading manufacturer of coin handling equipment for the vending industry under the tradename "COINCO." Guzman will direct the development of Coinco's new electronic product line and

assume engineering department management functions.

Schreiber Promoted — Renee Schreiber has been promoted to the position of manager of artist relations/television for Atlantic Records, based at the company's New York headquarters. The announcement was made by Atlantic vice president of artist relations & media development Perry Cooper. Schreiber's artist relations responsibilities include supervising the dissemination of artist tour itineraries and travel information. She works closely with other departments to coordinate overall artist schedules for promotional/media activities.

artist schedules for promotional/media activities.

SIms Appointed — Jack Sims, a pioneer in the compact disc industry who handled the first compact disc packaging production in the United States, has joined Queens Group Indiana, according to Richard Roth, senior vice president for Queens Group, Inc. As product manager of compact disc packaging, Sims will be working out of Queens Group Indiana, based in his hometown of Indianapolis, and will be packaging for compact disc.

packaging for compact disc.

Stelger Joins — Susan J. Steiger has become associated with the New Yountertainment law firm of Mayer, Katz, Baker & Leibowitz. She was most recent with Colton, Weissberg, Hartnick, Yamin & Sheresky and prior to that with Skadde Arps, Slate, Meagher & Flom.



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ALBUM RELEASES

CATCHING UP WITH — Depeche Mode — Sire 1-25346 — Producer: Daniel Miller-Gareth Jones-Depeche Mode — List: 8.98 — Bar Coded

A blending of old, new, and sort of new, "Catching Up With" is a good sampler of Depeche Mode material which should consolidate the British band's fast growing audience. With "Shake The Disease," the first single from this disc-one of several tracks available only on import previously. Look for radio and retail to get behind this disc.





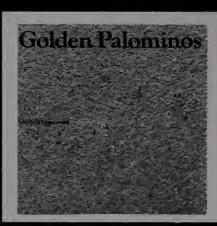
FORBIDDEN FRUIT — The Blow Monkeys — RCA MFL1-8527 — Producers: Peter Wilson, The Blow Monkeys — List: 5.98 — Bar Coded

The Blow Monkey's Dr. Robert will remind some of Morissey, but the group and the singer are cutting their own path. This mini-LP contains four songs from the band's current UK 12" in addition to two tracks from their UK-only debut LP, "Limping For A Generation." Combining acoustic guitars, horns and ringing melodies, the Blow Monkeys are right in step with the folk-rock revival spearheaded by groups like the Smiths, Aztec Camera, Lloyd Cole and Del Amitri. A very inventive, promising debut.

HERO — Clarence Clemons — Columbia 40010 — Producer: Narada Michael Walden — List: no list — Bar Coded

Aside from being a hallmark of the Boss' live show and recorded outings, Clarence Clemons proves to be a formidable solo act as well. With the first single from this LP, "You're A Friend Of Mine," already taking off and other tracks like "I Wanna Be Your Hero" waiting in the wings, the saxophonist/singer seems set to make his own assault on the charts.





VISIONS OF EXCESS — Golden Palominos — Celluloid 6118 — Producer: Anton Fier — List: 8.98

This amorphous group headed out of NY by drummer Anton Fier has done sporadic club dates, but this Celluloid release teams vocalists Michael Stipe, Johnny Lydon and others with musicians Richard Thompson, Chris Stamey, Bill Laswell, Carla Bley, Bernie Worrell and many others for an amazingly varied and evocative package. Moody R'n'R, blazing thrash rock and a strange cohesion mark this eclectic disc.

CUT THE CRAP — The Clash — Epic 40017 — Producer: Jose Unidos — List: 8.98 — Bar Coded

With a return to the group's original themes and (sometimes) the same energy, "Cut The Crap" features several cuts which regain something of the first spark, including "This Is England," "Three Card Trick" and "Life Is Wild."

ASTRA — Asia — Geffen — 24072 — Producer: Mike Stone — List: 8.98 — Bar Coded

Pre-fab rock'n'roll with some of the best players around, "Astra" moves in a more adventurous vein than past Asia efforts, but still retains a solid AOR sound.

ICE ON FIRE — Elton John — Geffen 24077 — Producer: Gus Dudgeon — List: 8.98 — Bar Coded

Teaming with Bernie Taupin on a set of rich, narrative tunes, "Ice On Fire" features John at his best vocally interpreting a batch of often politically slanted though always pop-oriented songs. "Nikita" and "Soul Glove" stand out.

MASON RUFFNER — CBS Ass. 40191 — Producer: Rick Derringer — List: 8.98 — Bar Coded

With blues chops to fall in step behind those of Stevie Ray Vaughan and a voice which can range from the husky romanticism of Mark Knopfler to the blues growl of some of the best, Ruffner is definitely one to watch with this impressive LP.

THE SOLOS — Yes — Atco 90474-1-Y — Producer: Yes — List: 8.98 — Bar Coded Long a superior group in live performance and with individual virtuosity, this live LP features outakes from the group's 1984 that shows off instrumental sparks. Highlights are Trevor Rabin's "Solly's Beard" and Chris Squire's "Amazing Grace."

ZOMBIE — Fela Anikulapo Kuti and Afrika 70 — Celluloid 6116 — Producer: Fela Anikulapo Kuti — List: 8.98

Long an import favorite, this American reissue of one of Fela's classic discs is a searing African/funk workout sans the helping hands of Bill Laswell and Material. A modern classic.

STATE OF OUR UNION — The Long Ryders — Island 90459-1 — Producer: Will Birch — List: 8.98 — Bar Coded

Longtime L.A. club favorites now signed to Island here deliver a solid package of American country/roots oriented rock which makes good use of the myths and legends as well as the sound of the American western heritage. Cleanly produced and performed with heart.

LOVE — The Cult — Sire 25359-1 — Producer: Steve Brown — List: 8.98 — Bar Coded

Sixty's psychedelia meets hard rock power chords? U.K.'s the Cult does have something of a different slant on things than many groups, and the tracks on this Sire LP do sport a sort of angst-ridden power. Set to be a big college radio fave

IT TAKES TWO — Juicy — Private I 40098 — Producer: Eumir Deodato — List: 8.98 — Bar Coded

Juicy's first CBS effort combines the innate soulfulness of brother/sister duo Jerry and Katreese Barnes and the slick production of Eumir Deodato for an engaging B/C album with crossover potential.

RIPTIDE — Robert Palmer — Island 90471-1 — Producer: Bernard Edwards — List: 8.98 — Bar Coded

Palmer's island paradise was somewhat interrupted by the massive media success of Power Station, and "Riptide" does feature Bernard Edwards behind the controls, yet the artist's quirky and probing style is left intact with gerns like "Trick Bag" and "Flesh Wound" standing out.

MIDDLE OF THE NIGHT — Taka Boom — Mirage 90290-1 — Producer: Billy Rush — List: 8.98 — Bar Coded

With a deeper voice than sister Chaka Khan but something of the same dynamic range, Taka Boom debuts this promising LP which taps a similar crossover dance rock market. Strong material like "Middle Of The Night" and "Love On The Side" adds to the market appeal.

JAKKY BOY & THE BAD BUNCH -- Atlantic 81289-1 -- Producer: Jakky Boy -- List: 8.98 -- Bar Coded

SIDEWAYS — The Front — Foam 027 — Producer: The Front — List: no list

DOUBLE TROUBLE LIVE — Molly Hatchet — Epic 40137 — Producer: Pat Armstrong — Andy deGanahl — List: 12.98 — Bar Coded

CHOPS NOT CHAPS — Roy Rogers — CNC 1 — Producer: Roy Rogers — List: none

ARMY ARRANGEMENT — Fela Anikulapo Kutl and Egypt 80 — Cellulold 6115 — Producer: Fela Anikulapo Kuti — List: 8.98

PIANO HITS WILLIE MURPHY-WILLIE MURPHY HITS PIANO — Willie Murphy — Atomic Theory 1001 — Producer: none listed — List: none

NOW WE'RE TOGETHER — Charles — Brofeel 112084 — Producer: Dale Kimberlin — List: none

YOU'VE GOT SOME...LOOSE CHANGE — Phil Lopez-Cygnet 8571 — Producer: Phillip A. Lopez-Carol K. Lopez — List: none

SINGLE RELEASES

SADE (Portrait 37-05713)
The Sweetest Taboo (4:24) (Silver Angel Music/ASCAP) (Adu-Ditcham) (Producer: Robin Millar)

The first single from Sade's follow-up to "Diamond Life" is a seamless and percussive pop/cool jazz track which makes excellent use of the British vocal-ist's breathy style. With horn accompaniment and a nicely staggered reggae/ calypso rhythm, "The Sweetest Taboo" should be a pop radio natural with enough of a groove to make for a top club track as well. A strong second effort for one of last year's brightest new stars.





A-Ha (Warner Bros. 7-28846)

The Sun Always Shines On T.V. (4:30) (ATV Music Corp./BMI) (P. Waaktaar) (Producer: Alan Tarney)

From Warner Bros. recently reinstituted Reprise label, A-Ha makes a smooth second showing here after the sensational "Take On Me," the first American single for this Norwegian act. With much of the same melodic vitality, "The Sun Always Shines On T.V." should define A-Ha's refreshing new sound as a future wave in American pop. It is, however, a more rhythmically powerful cut than its popular predecessor, with a strong percussive edge. Look for CHR and alternative adds.

PAT BENATAR (Chrysalis VS 4 42927) Sex As A Weapon (4:15) (Billy Steinberg Music-Denise Barry Music/ASCAP) (Kelly-Steinberg) (Producer: Neil Geraldo)

From the writing team which penned "Like A Virgin" and past Benatar hits comes this latest power-rocker from the vocalist and guitarist/producer Neil Geraldo. A booming rock sound and a lyric which lends itself well to a video interpretation as well as Benatar's always impressive vocal range makes this single a sure bet for CHR hit status.





TWISTED SISTER (Atlantic 7-89478) Leader Of The Pack (3:50) (Screen Gems-EMI Music/BMI) (Greenwich-Morton-Barry) (Producer: Dieter Dierks)

A supercharged version of this classic is perfect for the comic book rock of Twisted Sister. Dee Snyder's vocal interpretation is heartful and humorous, and the power-chord backing is sure to catch the ear of many CHR and rock radio programmers. Should lend itself excellently to the group's strong visual image via music video.

THE ALARM (I.R.S. 52736)

Strength (4:10) (Illegal Songs/BMI) (The Alarm) (Producer: Mike Howlett)
Mirroring the band's collective slant in politics and in life, "Strength" is a powerful
and straight ahead rocker which makes the best use of the band's slashing guitars, pounding rhythms and meaningful lyrics. A new music winner.

READY FOR THE WORLD (MCA 52734)

Digital Display (3:59) (Ready For The World Music — Excalibur Lace Music — Trixie Lou Music/BMI) (Potts) (Producer: Ready For The World)

The third single from Ready For The World's impressive debut is this wide open uptempo and sensual track. A myriad computer sounds complement the group's right on R&B groove.

CHARLIE SEXTON (MCA 5629)

Beat's So Lonely (3:35) (Swindle Music/ASCAP) (Sexton-Forsey) (Producer: Keith

With teen-star looks — in the Matt Dillon vein — a resonant voice in the manner of the Boss and production from Keith Forsey, Charlie Sexton has all the cards in his favor, and with "Beat's So Lonely" the young guitarist/singer deals an impressive hand to rock and pop radio.

CHEECH & CHONG (MCA 52732)

I'm Not Home Right Now (3:42) (Los Guys Music-Island Music-Fully Radical Music/ASCAP-BMI) (Cheech & Chong-J. Eyrich)
Cheech & Chong's amusing send up of the telephone answering machine situation has an infectious refrain. The tune is hummable, with the duo's usual comedic flair, though close listening is necessary to catch the song's storyline.

THE GAP BAND (Total Experience 2427)
Desire (3:59) (TEMP Co./BMI) (Ellis-Simmons) (Producer: Lonnie Simmons)

With something of a new sound for the Gap Band, "Desire" captures the rhythmic throb of the band's best work with stronger emphasis placed on a pop mix. A top DOR track.

CENTURY 22 (TBA 709)

Let's Go Out Tonight (3:35) (Century 22 Pu./ASCAP) (Shaw) (Producer: George Shaw)

A frenetic and sophisticated jazz/dance cut which combines pop song structure with wailing horn accents. Another nice fusion effort from the TBA label

JENNIFER HOLIDAY (Geffen 7-28845)
No Frills Love (3:52) (Unique-Shakin' Baker Music Inc.-Tina B. Written/BMI) (A. Baker-G. Henry-T.B.) (Producer: Arthur Baker)

This weighty high stepper harkens back to the disco days of yore with its rolling tambourine and rollicking vocal. Holiday delivers her hearty, full-bodied sound with charging vitality. This is sizzling dance music for the clubs

MATT BIANCO (Atlantic 7-89483)

More Than I Can Bear (3:55) (Matt/PRS) (Reilly-White) (Producer: Danny White-

Mark Reilly and Danny White write cool, Brazilian-influenced jazzy pop. "More Than I Can Bear" is perhaps the "Girl From Ipanema" for the hip kids of the '80s. A tango beat in a modern dress.

KLYMAXX (Constellation/MCA 52714)
Lock And Key (3:59) (Spectrum VII Music/ASCAP) (Cooper-Spino) (Producer:

Jimmy Jam-Terry Lewis)

Now the premier all-girl funk group in the country, Klymaxx releases its fourth single from the "Meeting In The Ladies Room" LP and "Lock And Key" features the same sensual groove music which has captured the group such a wide following.

THE DREAM ACADEMY (Warner Bros./Reprise 7-28841)
Life In A Northern Town (4:16) (Cleverite-Farrowise adm. by Warner Bros.) (N. Laird-Clowes/G. Gabriel) (Producer: David Gilmour-N. Laird-Clowes-G. Nicholson)

This brilliant record from the trio Dream Academy is filled with the magic and energy of great pop. Buoyant, joyous choruses sparkle and production, writing and singing are superb. A college radio certainty and ought to be given a chance to explode on CHR.

CONQUEST (Epic 34-05461)

Choose Me (3:59) (No publisher listed) (Phillips--Matthews-Conquest) (Producer: Amir Bayyan)

This rock solid crossover track from Conquest features a great singalong chorus and a wailing lead vocal which decorates a no-nonsense dance track.

JOHN DENVER (RCA JK-14227)

Dreamland Express (4:03) (Cherry Mountain/ASCAP) (Denver) (Producer: Roger Nichols)

Denver's clear-toned vocals lend themselves well to this simple and sweet A/ C winner.

BILL WITHERS (Columbia 38-05675)

We Could Be Sweet Lovers (3:30) (Bleunig Music/ASCAP) (Withers) (Producer: Bill Withers)

DAVID SANBORN (Warner Bros. 7-28924)

Straight To The Heart (3:50) (Thriller Miller Music-MCA Music/ASCAP) (Miller) (Producer: Marcus Miller)

JIMMY CLIFF (Columbia 38-05716)

American Sweet (3:31) (Amirful Music/ASCAP-LaToya Music/BMI) (Bayyan-LaToya) (Producer: Amir Bayyan)

LAST TANGO (21 Records 7-99594) Stone In Your Heart (3:30) (Irving Music/BMI) (Deluca-Tipton) (Producer: Sundance Lennard-Dana Tomas)

CARL CARLTON (Casablanca 884 274)
Slipped, Tripped (4:03) (Misc Minded Pub./BMI) (Jones) (Producer: Allen A. Jones)

HILLBILLY JIM (Epic 34-05686)

Don't Go Messin' With A Country Boy (2:15) (Uncle Bernie Music-Stazybo Music

— Tall Girl Music/BMI) (Pomus-Chapman-Dorn) (Producer: Joel Dorn)

SUSANNE JEROME TAYLOR (RCA 14211)
Static (3:52) (MCA Music-Diamond House Music/ASCAP-House Corp. of America/BMI) (Taylor-Taylor-Diamond) (Producer: Eliot Scheiner-Pat Taylor)

COLLAGE (Constellation 52698)

Winners And Losers (3:58) (no publisher) (White-Peters) (Producer: Dana Meyers-William Zimmerman-Larry White)

HUMAN BODY (Elektra 7-69582)

Wet (3:46) (Troutman's Music-Saja Music/BMI) (Degroat-Troutman) (Producer: Roger Troutman)

THE CHI-LITES with EUGENE RECORD (Nuance 752)

Hard Act To Follow (4:28) (Angelshell-Chappell Music/BMI) (Record-Butler) (Producer: Eugene Record-Donald Burnside-Archie Russell)

POINTS WEST

 $Peter\ Holden,\ Los\ Angeles$

"I AM A BLACK AND WHITE GHOST..." — While reports from both camps call the split "amicable," the reality of guitarist Billy Zoom leaving X — with Blaster Dave Alvin taking over temporarily on the band's upcoming live dates — signifies the passing of an era. Zoom reportedly left the band after its recent L.A. date of his own choosing, to work on two production deals that have been offered him as well as continuing his efforts on the construction of amplifiers, scooters, etc.

With pianist **Gene Taylor** leaving the Blasters, that group had already been put into a sort of limbo, and now with Alvin filling in for Zoom at least until February when X's extensive tour ends, it is unclear who

will stay and who will go. Friends of the group(s) say Alvin will tour and then decide whether to go with X permanently or not.

Even though Alvin has already been closely involved with X's John Doe, Exene Cervenka and D.J. Bonebrake on the Knitter's long round of club dates and LP "Poor Little Critter In The Road," he is worlds apart from Zoom's style of playing. The sharp posing and rather uncomfortable grin of Billy Zoom will be missed only a little less than his booming chording and rambunctious rhythm changes. This was the band that put L.A. on the musical map again back in the early days, and kept it there through personal and



ALARMING ENDURANCE — The Alarm's lead vocalist Mike Peters is seen prior to running — and completing — the New York Marathon. Now he and the band will test their endurance on upcoming west coast dates. The group's latest I.R.S. disc is called "Strength."

professional growth. All things must pass, and though this is but an evolutionary step, it is one marked with some sadness.

Look for the group's revamped line-up to perform a "break-in" date in Long Beach in early December with an upcoming New Year's Eve bash at the Santa Monica Civic also confirmed.

ROCK 'N' ROLL WALK — The new and massive Guitar Center on Sunset Blvd. — right across the street from the old Guitar Center — which is in the final stages of construction also sports a new attraction: the "rock walk." The opening was last Thursday with expected guests to include Pat Benatar, Kenny Loggins, Journey, Toto, Kool and the Gang and many others, and will feature the hand and foot prints of such living rock icons as Eddie Van Halen, Stevie Wonder and Robert Moog.

HIGH STRUNG — The recent pairing of Emily Remler and Larry Coryell at the Palace Court resulted in quite a display of speed, virtuosity, taste and soul. Though Coryell is the far better-known jazz guitarist — especially to non-jazz fans, it was Remler who constantly impressed. And while a two guitar jam session would easily deteriorate into a battle of the plectrums with many guitarists, the emphasis here was on melodic theme and embellishment around that theme. The pair have been working together, touring and recording a soon-to-be released LP for the last few months, and the result this night was a well-seasoned and exuberant set of jazz guitar at its best.

WHAT NEXT? — Well, we had traversed the territories of folk-punk, country punk... even jazz punk and funk punk. What else could be done? Polka. A bit left field, but the "polka war" of November 8 at the Club Lingerie gave L.A.'s own Rotondi and San Francisco's Polkacide a chance to sport their wares, and what wares! Though Points West only caught the residue of Rotondi, the crowd was obviously primed when Polkacide hit the stage. The group features some twelve members — various horns and accordians — and without a doubt they created the most frenetic oom pah pahing

CREATING TROUBLE AGAIN — Producer Michael Wagener has had a busy year, working on LPs for the likes of X, Dokken, Malice and Stryper. The producer is now set to work on the latest Accept LP in his mother country of Germany.

to be heard around here in a long time. When was the last time a band got a chain of twenty people dancing through the Lingerie?

HOLLYWOOD CALLING: THE ROCHES — After turning in a local performance that left just about everybody wide-eyed, the Roches are set to make a return engagement, only this time they'll be over in Burbank, on The Tonight Show of all places. It seems a member of Johnny Carson's staff caught the group's dynamic show in October at the Beverly Theater and arrived at Warner Bros. with Carson's calling card.

CLOSE TO THE EDIT — Tim Weisberg will be at the Roxy November 20 for two shows . . .

Joe Sample and Wilton Felder were in S.F.'s Independent Sound recording with Bill Rogers on the track "Slippery When Wet."

NEW FACES TO WATCH

"There is so much pastiche in what was great rock and roll," stated a Nehru-jacketed Gilbert Gabriel. "And," added Nick Laird-Clowes, "that's why this is not revivalist. This isn't psychedelic. This is now. This is 1985." Laird-Clowes and Gabriel, together with Kate St. John are collectively the Dream Academy. Their debut Warner Brothers/Reprise album is a pastiche to be sure.

From the soaring and thunderous moments of "Life In A Northern Town" to the jazz eclecticism of "Love Parade" one is constantly aware of sources, influences and inspirations. And the effect is intentional. Laird-Clowes had been in a band called the Act. He and fellow band member Gilbert began discussing what it was they really wanted to do in music. "We just decided that we had to do something more experimental," said Laird-Clowes.

"It all started with the synths. Now, at the press of the button, you can get a sound that maybe in the sixties you had to get an orchestra or sitar player to do. So the minute Gilbert would switch on a new pre-set when we'd be writing a song, we would think, 'What would happen if you augment that synthesized sound with the actual instrument or something very close to it?' So we formed this sort of acoustic versus midi-ed together mix with synthesizers. And we finally had put an eight-piece Dream Academy together," remembered Laird-Clowes.

Kate St. John and Nick Laird-Clowes had known each other growing up. St. John had gone on to a music college that specialized in a progressive way of thinking about music. She had formed a group called The Ravishing Beauties with Virginia Astley (recently signed to Elektra) and Nicky Holland (keyboardist with Tears For Fears). They combined their classical music training with a sort of punk aesthetic. "When you've been classically trained, it takes a while to sort of unlearn a



The Dream Academy

lot of that to get into rock and roll... it really took me a while to just be able to sort of say, 'Just let go! Just play, just improvise!,' "St. John said. While at college, St. John met lots of progressive-minded musicians which she introduced to Gabriel and Laird-Clowes. Said Laird-Clowes, "Basically, the ones (musicians) Kate introduced us to were more radical and very rock and roll. Like you've got this cellist who says, 'Wait till I get my fuzz box kicked in!'"

So the Dream Academy set out to create a new music using these new influences. Classical music, sixties folk rock (ala The Byrds, Buffalo Springfield, Love), jazz and avante garde all are in evidence. Their tapes came to the attention of Jeff Travis of the U.K.'s Blanco Y Negro Records (a label financed in part by Warner Bros. in the U.S.), who signed them.

"We've drawn on the whole of music history hopefully. I mean, I like Sibelius, and also of course, Dylan, Love, Buffalo Springfield," said Gilbert. "This is the key, really," stated Laird-Clowes, "that when the three of us sit in a room, whatever we play tends to sound like the Dream Academy. . . and it's so great, that, because all my life I've wanted an identity on a group. With the Act, I was trying to be like Elvis Costello meets The Byrds. With this it's like, we are what we are. So it has this real stamp on it."

Nona Hendryx: Still Applying 'The Heat'

By Lee Jeske

NEW YORK — "I have felt good for about six or seven years. I have felt very good, very positive — through ups and downs. I've realized that what I do, I'm going to be doing. And it can be successful or it can not be successful, or it can be whatever. But it's what I do and I enjoy doing it, and there's no reason to not feel good about my career, about my life."

So speaks Nona Hendryx, the funky diva of the dance floor who has managed to mix politics with a beat and remain a darling of the underground. With her latest RCA LP, "The Heat," and her participation in the "Sun City" project, Nona might, just might, break into the musical mainstream. With a legion of admirers that includes Yoko Ono, the



APPLYING THE HEAT TO APARTHEID

— Nona Hendryx (r) joins Bono (c) and
Kashif in the video of "Sun City."

Rolling Stones, Talking Heads, Material, and other astute movers and shakers, Nona Hendryx has been putting in the sweat and turning up the musical heat ever since LaBelle — Patti LaBelle, Sarah Dash and Nona — hung up the silvery

"When other people were doing their tour of America or tour of the world," says Nona about those first post-LaBelle days, "I was doing my Upper West Side tour — playing clubs like Hurrah's, CBGB's, and Trax — and doing a tour of the midwest in the winter when nobody else would do it.

"It was really a wonderful period. Because I'd come from where every time I walked out of the door there was a limousine to take me to the airport and people to do this and people to do that, to where I just did it myself — I carried my equipment and I got myself together and I got myself dressed and I even dealt with some of the business things on the road. When I did this I learned an awful lot in an intense period of time."

Nona also enrolled at the Mannes College of Music and studied music studied lyrics. Things came together, she says, "around 1980-81 when I had gor through part of the process of puttire together a band of musicians that nobod had ever heard of and woodshedding, jucreating music spontaneously, in a sens

(continued on page \$

Cover Story



For A-ha, The Sun Always Shines On TV — And How!

By Lee Jeske

NEW YORK — Imagine the reaction you would have gotten last year at this time if you ambled up to some gambling man and said you wanted to wager that three unknown guys from Norway who had never played together in public would end up with a number one pop single in America. Of course, the reaction you would have gotten, as your front money was eagerly grabbed, would have been something like: "Ha-ha." Well, your pockets would now be lined with krone. "Take On Me," the first single from A-ha's now-gold Warner Bros. LP, "Hunting High and Low," rocketed to the top of the charts, thanks to a catchy riff and an eyepopping half-animated video extraganza. "The Sun Always Shines on TV" is the new single from A-ha — with the same video production team handling the visual end. In 1985, the sun always shone for Pal Waaktaar, Mags Furuholem, and Morten Harket everytime the "Take On Me" video was shown on TV which, for a time, seemed to be every seven minutes

or so.
"It's a boring story," says keyboardist
Furuholem about the formation of A-ha. "Pal and I have been together for a long time, since we were about ten years old. Morten was in other bands, but we knew about each other. So, in the end, we decided to get together and try to go from Oslo to London to get a record deal.

"We decided right away that we wanted to leave Norway," says guitarist/keyboardist Waaktaar, "and it was like, 'Try the big one — try London.' And that's what we did — we bought a one-way ticket to London and started doing demos in a studio we just chose from a magazine.

That was in '83."

"We'd been to London the year before that for six months," chimes in Furuholem, "but it didn't work out, so we went back to Norway and got Mort."

'We stayed in Norway about four or five months and got some songs together and 'adds vocalist Harket.

If this was a Hollywood movie, the three guys would spend their last pence on the demo tape — recorded at the magazinepicked studio - which would then be picked up by some forward-thinking producer and — voila! — two years later they'd have the hottest song in America. Sometimes truth is just as banal as fiction.

"We're completely naive, that's our strength," says Harket.

"Actually we thought we'd be rock stars in '83," says Waaktaar. Furuholem adds: "There's one main wall

missing until we can gig.'

Well the guys have never gigged but, by jingo, they expect to be plugging away on the road next spring. In the meantime, they are still on the promotional trail and they expect that the team that took on airwaves with the "Take On Me" video (Simon Fields, producer; Steve Barron, director; Michael Patterson and Candace Reckinger, animation directors; John Beug, animation producer — credit must be given where it's due) will shine once again with their effort for "The Sun Always Shines on TV.'

And how does Norway feel about its three sons of Oslo taking on the rock and

"They didn't know how to take it, I think," says Furuholem. "They don't believe what's going on here, that's one thing. And we'll just have to show them - invite 'em over to see American TV."

EAST COASTINGS

Paul Iorio, New York

MAHVELOUS MARTI - "When you tell me you love me, say it like an accountant," said a woman to a man during intermission at the Marti Jones/Don Dixon concert at Folk City November 6. The remark was awkward, yes, but it made strange sense: if you're already saying something emotionally charged, don't attitudinize on top of that. A&M's Marti Jones is a master of that principle as she creates perfect pitch and balance by singing juicy things dryly and dry things juicily. Name another singer who could encore as she did with "To Sir With Love" — yes, "To Sir With Love" — and skirt sentimentality and irony while still injecting enough humor to make the song work? East Coastings could rave on

about how she never hit a bad note during her country medley ("I Go To Pieces," "Stand By Your Man") or how her "Unsophisticated Time" songs sound mahvelous even without electric backing, but suffice it to say that Jones is the second best thing on A&M (after Ai Green). Prediction: one year from today Marti Jones will show the first signs of becoming as big as Joni Mitchell was at her peak or else I buy lunch for the entire publicity staff at a competing record company. Jones and the incredible **Don Dixon** play the Bottom Line November 25.

PARR FAVOR — When somebody is under the gun, as everybody is everyday, miracles can happen.



HAIRCUT ONE HUNDREDTH Rowland of PolyGram's Dexy's Midnight Runners flew from London to New York to get his hair cut by Paul (I) at Arcade Hair Styling. Then he flew back.

Atlantic recording artist John Parr was certainly under the gun when his producer came into the studio and told him he had two hours to come up with the title track for the film St. Elmo's Fire. "We literally wrote the song between two o'clock and four o'clock on Friday," says Parr. But midway through writing the lyrics Parr was blocked. Enter hockey player Wayne Gretzky who inspired Parr to finish the song by telling him the triumphant story of athlete Rick Hansen. "Hansen broke his back in a car crash," explains Parr. "He thought he'd be confined to a wheelchair for the rest of his life but he trained himself to wheel 26,000 miles around the world." Hansen's already wheeled across the U.S. and Canada and is now taking on the Swiss Alps. He recently sent Parr a letter saying: "Your song has helped me so much along the way. I'm trying to cross this mountain range now and it's the worst. I ripped my shoulder muscles and so I'm only doing 50 miles a day. I've got two guys behind me and whenever we get fed up we put on the walkman and play "St. Elmo's Fire (Man In Motion)" and it charges us up to get back on the road." Hansen finishes his 26,000 mile trek October 1986 at the Vancouver World's Fair. Will Parr be on hand to greet Hansen? "Am I going to be there?" asks Parr. "Am I going to be there?!"

VEGA AND SMELL THE COFFEE - Suzanne Vega has this way of capturing the first whiff of November chimneys and colored trees and the soursweet feeling that you're on the wrong end of summer. It's the music of white wine in long glasses and light coffee in wide mugs and Bennington College dorm shut-ins and morning mirrors that show facial lines that weren't there before last night's argument. Vega's lucid, articulate presence captivated an SRO Folk City crowd November 8 as she sang songs from her debut A&M LP accompanied only by an acoustic guitar. As effective as she is, Vega denies she's spearheading a folk revival. "I'm only considered at the forefront of the folk scene because I was lucky enough to get a record deal," she remarked at the last New Music Seminar.

MAD ABOUT THE GIRL - Whitney Houston (c) was congratulated by Eddie Murphy (l) and Arista's Clive Davis (r) after Houston's debut performance at Carnegie

THE RED HOOT WASHINGTON
TRICK BONE — Musical magic was a-brewin' Halloween night in NYC. At Radio City, Cheap Trick mixed old faves like "Dream Police" with songs from their new Epic LP "Standing on the Edge." At a Carnegie Hall benefit, the **Washington Squares**, newly signed to Gold Mountain Records, did a fine mini-set which included strong original tunes like "You Can't Kill Me." Funk met punk later that night at the Ritz with shows by the Red Hot Chili Peppers and Fishbone. Next night, same venue, Columbia's the Hooters played a tight, professional show spotlighting chancey covers like "Lucy in the Sky . . ." and ". . . Peace, Love

and Understanding" as well as ace renditions of songs from their "Nervous Nights" LP

POP RADIO

MOST ADDED



STRONG ADDS

Spies Like Us - P. McCartney -Capitol Go Home — S. Wonder — Motown Sidewalk Talk — Jellybean — EMI

STATION ADDS

Q107 — Washington D.C. — Randy Lane ABC S. Nicks Jellybean

Q106 — York — Bob Spence **Klymaxx** E. Murphy

Dionne & Friends WMKR - Baltimore - Ralph Wimmer

Kool & The Gang Sting S. Nicks

WPLJ - New York - Larry Berger Simple Minds

J. Cougar Mellencamp

WAVA — Washington D.C. — **Smokey Rivers** Sting

B. Adams/T. Turner

P. McCartney

P. Benatar

B94 — Pittsburgh — Nick Bazoo Night Ranger

P. Townshend McCartney

WGRD - Grand Rapids - Swart/

B. Adams/T. Turner P. McCartney P. Benatar

KKRD - Wichita - Oliver/Williams Dionne & Friends Ta Mara & The Seen

J. Cafferty

B. Adams/T. Turner
P. McCartney

WHOT — Youngston — Dick

Jellybean Loverboy A-Ha

WKDD — Akron — Mick Anthony

Kool & The Gang Jellybean

B. Adams/T. Turner P. Benatar

WLOL — Minneapolis — Tal Hammer

E. Murphy S. Easton

A-Ha

WZLD — Columbia — Hunter Herring E. Murphy

S. Nicks Talking Heads Jellybean B. Ádams/T. Turner

McCartney D. Ross

S. Wonder P. Benatar

WANS - Gensville - Rod Metts

Kool & Trie Gang J. Cafferty

Jellybean B. Adams/T. Turner

McCartney

D. Ross R. Palmer

KKBQ — Houston — John Lander

J. Wagner **Baltimora** Sly Fox

Y100 - Miami - Robert W. Walker

B. Adams/T. Turner

McCartney

Young D. Ross

S. Wonder

P. Benatar

KHTX — Reno — Ken Carson

C. Clemons and J. Browne

B. Adams/T. Turner McCartney

S. Wonder

KSKD — Salem — Len E. Mitchell

B. Adams/T. Turner

McCartney

S. Wonder P. Benatar

R. Palmer

J. Parr

KKRZ — Portland — Gary Bryan

C. Clemons and J. Browne

B. Adams/T. Turner

P. McCartney

POP PROGRAMMER'S PICK

Programmer Bill Sheridan

Station WKRZ

Market Wilkes-Barre

Song: "Face The Face" Artist: Pete Townshend Label: Atco/Atlantic

"Great early reaction; Townshend deserves a Top 10 hit, and this one is it. After only one week, Top 10 night-time phones.

THE JOB MART

KNBA AM in Vallejo is looking for a production director and a creative copy writer, 3 to 5 years of experience is needed for the position along with previous radio writing. Send tapes and resume to Programming Dept., KNBA Radio, 3267 Sonoma Blvd., Vallejo, CA 94590 EOE/MF . . . Radio is looking for a "communicator," format of the station is Hit Country. Send resume and tape to **Ken Silva**, P.O. Box 330, Lewiston, ME 04240. No calls and no beginners please. EOE/MF . . . **WCLY-FM/WPGC-AM** is in the market for a conversational news anchor. "If your blessed with an interesting voice, serious about news, and not bound by traditional definitions of what is news, you're ready to work for WCLY," says Allan Hitlen, PD, T&R to Classy 95, P.O. Box 10239, Washington, D.C. 20018 EOE/FM...an adult CHR in Ellsworth, ME is looking for a stable seasoned professional. No calls or beginners please. T&R goes to **Tim Moore**, P.O. Box 9494, Ellsworth, ME 04605 EOE/MF... **WFNR** in Virginia is looking for full and part-time announcers for it's AM station. WFNR is one of the, "powerhouses in the market," states **Rick Colby**, PD. Call (604) 723-9300 . . . WTWE country radio is looking for an afternoon drive talent. Station is located near lake resort area in Manning, SC. Applicant must also know production. T&R to, Les Gardener, WTWE Radio, P.O. Box 400, Manning, SC 29102 EOE/MF... WOMU is seeking a production/copy writer person, it's a station located in a small market atmosphere on the eastern coast. T&R goes to P.O. Box 210, Pokomoke City, MD 21801. No calls please EOE/MF... WEBR is seeking a program manager, prefers candidates that have, or had experience at successful service stations, whether major or medium market. "This is a challenging position, and we require at least two years of experience, women and minorities are encouraged to apply," says Mike St. Peter, director of news and programming. WEBR Radio, 23 North Street, Buffalo, New York 14202. No calls please EOE/MF... WDBX is looking for a news director/morning anchor, position is available immediately. T&R goes to Don Spencer, WDBX-FM P.O. Box 79, Waterville, ME 04202... KAMP in California is looking for a oldies jock for its golden oldies formatted station in El Centro. Send T&R plus a current photo to: P.O. Box 1018, El Centro, CA 92244, or call station at (619) 352-2277. EOE/MF... KLSC is looking for AM drive announcers for the station. Format is A/C send T&R to David Allen, 1776 Grant Street, Denver, CO 80203. EOE/MF . . . KEXO radio is looking for an experienced program director that has experience in programming AM radio. T&R goes to general manager, KEXO, P.O. Box 2450, Grand Junction, CO 81150. EOE/MF . . . KBIU is currently seeking a news director. "Applicant must live for the news" says **Don Rivers**, PD. T&R to Don Rivers, KBIU Radio, 311 Alamo, Lake Charles, LA 70601. EOE/ **Darryl Lindsey**



MAMA, THEY'RE CRAZY — In true Halloween spirit the folks from NBC Radic Entertainment and Walt Disney World surprised The Judds, stars of the first "Live From Walt Disney World" radio concert, by donning Judd masks after the show Pictured (I-r): Wynonna Judd; Frank Cody, director of programming; Naomi Judd and those party animals from NBC Radio Entertainment and Walt Disney World. Not that the pumpkins spell out "Judds!"

RADIO NEWS



Miss Helen Hayes during a recording session of "The Best Years." The daily radio commentary is heard across America on over 200 stations.

Syndicators In Review

Golden Years Delight

By Jimi Fox

LOS ANGELES - They call the golden years the greatest years of one's life.
However, more often then not we find our senior citizens neglected and pushed aside. As we look around most sectors of our society, we find that this is not an uncommon dilemma. But for those who are insensitive to the wealth of wisdom generation, there are those who care and it's those who care in the broadcasting industry that I wish to direct your attention towards. Lets focus on this perhaps not unique, but certainly commendable program for the older set. A program thats wisdom would certainly be an asset to any age. This package by itself is sensational, and radio has reached out and given it an additional dimension of success. The program, "The Best Years," is produced by Gladney Communication Ltd. and syndicated by the Independent Radio Network. It airs on more than 200 radio stations. It is a two minute public affairs radio vignette series that runs five days a week and is hosted with commentary by that wonderful lady of radio, television, theatre and the silver screen-Helen Hayes The U.S.A. has always been "youth oriented" and as a result, has tended to treat older Americans as being over-thehill. "The Best Years" team believes these people have a lot to live for. The show encourages them to believe in themselves and to fight for recognition. "The Best Years" scripts are up-beat and cover such subjects as how to start a new career after retirement; how to take up new sports; ripoffs and relationships; dancing and dieting and how to stay healthy and active in later years. The audience, in their middle 40's on up, are the focus of the wisdom of Helen Hayes, the "First Lady of the American Theatre," whose career has spanned 78 years. Hayes has starred in 70 stage productions and countless films (winning 2 Oscars for her work). Also, her "Helen Hayes Theatre," "The Electric Theatre," and NBC's, "The New Penny" are now among radio's classics. It is a radio career that dates back to 1935.

Along with this wonderful program we

Along with this wonderful program we can really stand tall with pride and salute

those that carry this program. Now senior citizens in a number of communities can get words of encouragement whenever they like. It works like this: At the end of every two weeks, stations donate the (already aired) tapes to local nursing homes and other adult facilities, to be heard over their own internal audio system. Example, one station, KWNO, Winona, Minnesota takes the trouble to transfer the commentaries, (sponsored by Mutual of Omaha), onto cassettes and then the local sponsor, (Giltz Pharmacy), delivers these to a number of concerns serving "maturians" in the area.

Among the many stations which are involved in the program include WICY, Malone, N.Y.; WBTA, Batavia, N.Y.; WRV, Hudson, N.Y., and KSIL, Silver City, N.M. and the number is growing weekly. In all cases, the program has received additional support from local newspapers.

"The program is timely," said Norman Gladney, producer of "The Best Years." Today, one person in four is 50 years of age and over and we therefore have recognized that America is graying, for these statistics involve someone close to us.

The fact is that many people will be facing 30 years of retirement and be part of five generation families in the near future." Here is a program that should find a home on "Beautiful Music" formats, "Music of Your Life" formats and "Talk and/or News" formats. In fact it is a wonderful public affairs addition to any format that appeals to an older generation. The additional endeavor by those radio stations to reach out with a caring hand is a demonstration of responsibility to our senior citizens who have given so much to us and of whom eventually we will become a part of. Here in its purest form is what the F.C.C. meant as "Serving the Public Interest." What an incredible boost to the stations image in the eye of the public. Thank-you Miss Hayes, Thank-you Gladney Communications and all concerned and Thank-you RADIO for caring!

AIRPLAY

Jimi Fox, Los Angeles

November 10 as they hosted a benefit concert and Cowboys watching party, all the proceeds went to the Veterans Memorial Fund. The program included Vietnam vets Michael J. Martin and Tim Holiday with folk music written for and about the men and women who served our country in Vietnam. Other entertainment included Les Cash & the Dividends, Bowley and Wilson, Kenny & the Casuals and Texas Music Awards winner Robert Lee Kolb. Oh yea and "The Cowboys Whipped Them Redskins Good!" as they say in Texas. Those two morning crazies, Stevens and Pruett from 97.1 KEGL, Dallas, (better known as THE EAGLE), are the officials

and official radio station for Halley's Comet in the metroplex. A special invitation only-black tie optional affair is planned for Nov. 21 at the Top of The Dome club at the Hyatt Regency Dallas. Now if I know Stevens and Pruett they'll try to stretch this whole celebration until the year 2061. Before we flee Texas altogether, Cash Box Congratulations are in order to Brenda Adriance who slipped out as sales manager of KLIF-AM/ KPLX-FM, Dallas to take on similar duties at KTRH-AM/KLOL-FM, Houston. Heading into the city built by Starship, Cash Box tips its hat to KKCY-FM, San Francisco, that now has a special CITY 99 FM switchboard as a clearing



YANK ON — Z-Morning Zoo coup as Weird AI Yankovic saunters in for show time at Z-100. Clockwise from top left: Jonathan B. Bell, Claire Stevens, Weird AI, Scooter the man Shannon, Columbia Record's Ray Free and multiple voice talent and writer David Kolin.

house for information which runs the gamut from where to find immediate crisis counseling to who's playing at "The Other Cafe" - or where to find the best brass doorknobs, or which transit lines run after midnight. This magnificent "Public Service" program already contains information on over 300 community resources with more data projected to expand the present computer data base. Back in the California's megalopolis, L.A., the world renown bass fisherman and super celebrated morning air personality Robert W. Morgan from L.A.'s Magic 106 raised \$62,413 for the Permanent Charities. This foundation was established in 1940 by Samuel Goldwyn to distribute contributions to 38 major local and national charities including the March of Dimes, Cystic Fibrosis Foundation and Crippled Children's Society of Los Angeles. The magic man Morgan also served as the organization's grand marshall at their 18-kilometer Walk-A-Thon in Burbank. While all this transpired, the ever breathtaking beauty of the "Good Morgan Team," news personality Joni Caryl presided as chairperson of the annual "Bowl For Breath" sponsored by the Greater Los Angeles/Orange County Chapter of Cystic Fibrosis Foundation. Caryl, along with countless other bowlers raised funds to support the Cystic Fibrosis research and treatment programs. In the mean time Global Air Hero, Bob Flahrety was recently rumored to be overheard, high in the skies of L.A., while monitoring the traffic flow for the Magic Morgan Team repeatedly mumbling to himself, what is a "Cockpit?" Across town at **KFWB**, Los Angeles-plans are under way for their annual "Fight Leukemia Day" on November 20. Last year the station's one day affair raised well over \$16,000. KNX Newsradio, Los Angeles was named recipient of the 1985 Gabriel Award for outstanding achievement by a radio station in this year's nationwide competition — of which over 500 entries competed in the judging. Cash Box salutes George Nicholas, G.M. and Roger Nodel, executive news producer for a super job at KNX-AM. The ACE is on the case as Ace Young returns after a two year absence to KMET, The Mighty



LEGENDARY VOLUNTEER — San Francisco's KFRC morning air personality Dr. Don Rose was recently named "Volunteer of the Year" by the Bay Area Chapter of the March of Dimes. Dr. Don poses with poster child Mary Kerr.

Met and teams up with Jeff Gonzer and the Mighty Met Morning Zoo. At KLOS, the Los Angeles-director of advertising and promotion Steve G. Smith has tagged Ann Cerussi as his new assistant and Ava Hubbard promotions coordinator of Steve's department. Dashing to the Great Northwest, a super treat was in store for the many who attended the Oregon Association of Broadcasters Convention in Eugene, Oregon. The Keynote speaker was none other than Ben Hoberman, ABC Radio president. He spoke on the topic of "Radio: Adapting to the Age of Acquisitions." Hoberman focused in on efficient, yet less costly methods of operations, while maintaining a

high level of the essential element of broadcasting success ... PROGRAMMING! Here, Here! and BRAVO!

BLACK CONTEMPORARY

TOP 75 LBUMS

ľ								
Į	Title	e, Artist, Label, Number, Distrii	buto	r				Nee
I	* =	Available on Compact Disc				1	1/16	On
ı		Platinum (RIAA Certified) Gold (RIAA Certified)			38	LISA LISA AND CULT JAM WITH FULL FORCE	.,	Ulla
ı	J	dold (IIIAA Gertilled)		eeks	39	(Columbia BFC 40135) THE NEW ZAPP IV U	38	13
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	U	ROCK ME TONIGHT ■ FREDDIE JACKSON			40	SUDDENLY ★■ BILLY OCEAN		
ľ	,	(Capitol ST 12404)	2	29	41	(Jive/Arista JL8-8213) MODERN MAN	40	73
ı		IN SQUARE CIRCLE ★ STEVIE WONDER (Tamla/Motown				CHARLIE SINGLETON (Arista AL 8-8389)	35	40
ı	3	6134TL) WHITNEY HOUSTON ★■	1	7	42	SIX SILVER STRINGS		10
ı	4	(Arista AL8-8212) SO MANY RIVERS	3	32	43	B.B. KING (MCA 52675) DIAMOND LIFE ★■	43	6
ı		BOBBY WOMACK (MCA 5617)	4	12	44	SADE (Portrait/CBS 39581) MEMBERS ONLY	41	40
ı		(MCA 5594)	5	27		BOBBY BLAND (Malaco-7429) MR. WRIGHT	45	4
I	6	COLOR OF SUCCESS ★ MORRIS DAY (Warner Bros, 1-25320)	6	6	45	BERNARD WRIGHT (Manhattan/		
ı	7	SINGLE LIFE ★ CAMEO (Atlanta Artists/PolyGram 824			46	Capitol ST-53014) ALL FOR LOVE	49	4
ı		546-1)	7	16	47	NEW EDITION (MCA 5679) ALEXANDER O'NEAL	DEE	3UT
ı	8	CARAVAN OF LOVE ISLEY, JASPER, ISLEY			48	(Tabu/CBS FZ 39331) ELECTRIC LADY ★	44	33
ı	9	(CBS Associated BFZ 40118) PATTI LaBELLE	15	6	••	CON FUNK SHUN	40	
I	10	(Philadelphia Int'I/CBS FZ 40020) STREET CALLED DESIRE	9	17	49	(Mercury/PolyGram 824 345-1 M-1) CONDITION OF THE	46	29
ı		RENE & ANGELA (Mercury/PolyGram 824-6071 M-1)	10	23		HEART KASHIF (Arista AL8 8385)	DEE	BUT
ı	11	THE NIGHT I FELL IN	10	23	50	A.C. ANDRE CYMONE		
ı		LOVE ★■ LUTHER VANDROSS (Epic FE 39882)	8	35	6	(Columbia FC 40037) HIGH PRIORITY	50	11
ı	12	SHEILA E. IN ROMANCE			М	CHERRELLE (Tabu/CBS BFZ 40094)	61	2
ı	13	(Paisley Park/Warner Bros. 25317-1) WHO'S ZOOMIN' WHO ★□	13	11	32	WE COME IN PEACE WITH A MESSAGE OF LOVE		
ı		ARETHA FRANKLIN (Arista AL8-8286)	12	19	53	CURTIS MAYFIELD (CRC 2001) A LITTLE SPICE ★	51	9
ı		MAURICE WHITE (Columbia FC 39883)	11	10	54	LOOSE ENDS (MCA 5588) A LONG TIME COMING, A	48	28
ı	15	AS THE BAND TURNS ATLANTIC STARR (A&M SP-5019)	14	29	3	CHANGE IS GONNA COME EVELYN "CHAMPAGNE" KING		
ł	16	MIAMI VICE ★ ORIGINAL TELEVISION				(RCA AFLI-7015)	62	2
1	1	SOUNDTRACK (MCA 6150) KRUSH GROOVE	18	7	55	SEX AND THE SINGLE MAN		
ı	W	MUSIC FROM ORIGINAL			56	PRIVATE PROPERTY	52	5
l		SOUNDTRACK (Warner Bros. 1- 25295)	23	6		CARL CARLTON (Casablanca/ PolyGram 422 822 705-1 M-1)	55	6
ı	18	THE FAMILY (Paisley Park/Warner Bros. 25322-1)	17	13	1	HAVEN'T YOU HEARD		
ı	19	RESTLESS ★ STARPOINT (Elektra 9-60424)	16	14	58		63	-
ı	20	TA MARA & THE SEEN				HANDLE LUSHUS DAIM & PRETTY VAIN		
ı	21	BANGING THE WALL *	22	′	59	(Conceited/Motown 6150) FANTASY	58	3
I		BAR-KAYS (Mercury/PolyGram 824 727-1)	21	13	60	RAMSEY LEWIS (Columbia FC 40108) FULL FORCE	64	2
ı	22	CITY LIFE THE BOOGIE BOYS			6	(Columbia FC 40117)	65	5
I	23	(Capitol ST 12409) EMERGENCY ★■	19	15	W	WANNA PLAY YOUR GAME		
I	2.0	KOOL & THE GANG	-		62	THE JETS (A&M SP 5073)	DEB	UT
1	24	(De-Lite/PolyGram 822 943-1 M-1) LUXURY OF LIFE	20		63	MEETING IN THE LADIES	DEB	UT
ı	25	5 STAR (RCA NFL 1-8052) CONTACT ★■	24	16		ROOM KLYMAXX (Constellation/MCA 5529)	60	48
ı	26	POINTER SISTERS (RCA AFL 1-8056) WORKIN' IT BACK	25	18	64	RHYTHM OF THE NIGHT		
١	40	TEDDY PENDERGRASS (Asylum 60447-1)	34	3	e E	DeBARGE (Gordy/Motown 6123GL) STRANGER IN THE NIGHT	53	36
ı	27	9.9			03	OSBORNE & GILES (Red Label/		
I	28	(RCA NFL 1-8049) HOW COULD IT BE	27	16	66	Capitol ST-73103) COOLIN' OUT	.56	4
1	29	EDDIE MURPHY (Columbia FC 39952) SAY YOU LOVE ME	33	4		DENNIS EDWARDS (Gordy/Motown 6148GL)	54	17
ı		JENNIFER HOLLIDAY (Geffen GHS/Warner Bros. 24073)	20	12	67	DURELL COLEMAN (Island/Atlantic 7-90293-1)	66	11
ı	30	AMERICA	2.5	'-	68	KING OF ROCK ★□		
ı		KURTIS BLOW (Mercury/PolyGram 826 141-1)	30	7	69	RUN D.M.C. (Profile PRO 1205) DARK GABLE	68	47
ı	31	THE FAT BOYS ARE BACK THE FAT BOYS (Sutra St.) 1016)	26	15	70	DIMPLES (RCA AFL 1-5482) ONLY FOUR YOU ★	57	4
ı	32	EATEN ALIVE ★ DIANA ROSS (RCA AFL1-5422)	28	7		MARY JANE GIRLS (Gordy/Motown 6092GL)	69	38
	33	LOVE FOREVER			71	THE DREAM OF THE BLUE TURTLE *	00	
		O'JAYS (Philadelphia Int'l./Manhattan ST 53015)	31	12		STING (A&M SP 3750)	74	19
	34)	GETTIN' AWAY WITH MURDER			/2	DANCIN' IN THE KEY OF LIFE		
		PATTI AUSTIN (Qwest/Warner Bros. 1-25276)	42	4		STEVE ARRINGTON (Atlantic 7-81245-1)	72	3 3
	35	AROUND THE WORLD IN A DAY ★■			73	THE VISION HOWARD JOHNSON (A&M SP-4982)	75	14
		PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 25286-1)	20	24	74	QUE PASA?		
	36	JESSE JOHNSON'S REVUE	32	24	75		59	4
		(A&M SP 6-5024)	36	36		OATES LIVE AT THE APOLLO WITH DAVID		
	37	CAN'T STOP THE LOVE MAZE featuring FRANKIE BEVERLY				RUFFIN & EDDIE KENDRICKS		
		(Capitol ST 12377)	37	37		(RCA AFL 1-7035)	73	9
erii)			-		-			

THE CASH BOX TOP 75 BLACK CONTEMPORARY ALBUM CHART IS

THE BEAT

Darryl Lindsey, Los Angeles

EXCITEMENT IS BREWING IN NEW JERSEY - New label Greyfox Records is about to debut with new product by Platinum Hook. Heading the label is Bob Durdin, chairman. Industry veteran Buzzy Willis will serve

VENTURA HAPPENINGS - Ventura County could be on the verge of some big radio happenings. KMYX in Ojai, California, programmed by Howard "H.T." Thomas, has brought in an exciting morning man from Colorado, Jed Kelly, who keeps Ventura County entertained with his wit and information about social happenings. Kelly's morning crew does birthday announcements daily, but the uniqueness of it is that he plays

'Happy Birthday" by Stevie Wonder each day, which in this writer's mind keeps the listeners aware of the significance of the day and the person it was written for, Dr. Martin Luther King, Jr. Afternoon drive is anchored solidly by H.T., the Body Rocker, who convinced (dad) Mike Thomas, G.M., to go with a dance music format in Ventura County. Teen idol Jeff Gill handles the entertainment chores from 6-12 with his "Loveline" and Marcel Marshall handles all nights. **BEAT IN PHILLY — Alan Reubens,** executive vice president, of the Philly-based Omni Records indicated to us that Brandi Wells' new single entitled "S" has begun to



STANDING BY -Ben E. King (left), composer of "Stand By Me," and Maurice White (right), who chose the song as the first R&B/Pop/AC crossover single from his debut solo album, entitled "Maurice White.

pick up some major radio activity around the country. Also from Omni Records, look for a new single from the talented five-piece self-contained Phillytown group Stroke entitled "Take Me Back."

AND THE BIG APPLE - Industry veterans resurface at BR-Roma Distributors. Matt Parsons, C.E.O., and Bruce Clark, president, have formed BR-Roma Distributors, working primarily with independent labels who otherwise may not get national exposure for their product. Toni Fante and Bob Riley are handling sales and promotions, currently working the new release on industry veterans O.C. "Little Green Apples" Smith, as well as gospel, pop, dance, country and R&B. For the complete story, contact Matt Parsons at BR-Roma Dist., (718) 739-1600.

IDEAL AIRSHIFT (ONE HOUR LONG) — Brian Castle at WBLZ announces the appointment of Joe Demma as morning show producer. Joe will produce the 6-9 a.m. Brian Castle Show, then work the 9-10 a.m. airshift, followed by Mike Motley, 10 a.m.- 2 p.m., Daryl Mitchell, 2-6 p.m., Linda Shane, 6-10 p.m., music director Gary Weiler, 10 p.m.-2 a.m., and Steve Sloane, 2-6 a.m. How well will WBLZ-FM do rating-wise being the only urban FM'er in the Cincinnati-Hamilton-Dayton area?

INDUSTRY MOVEMENT — Veteran radio and promotion executive Reggie Barnes has departed his position with Philly-based Omni Records, reportedly due to philisophical differences. No immediate plans have been announced . . . departing her position at A&M Records is **Pam Whitaker**. Could she be heading for Total Experience? ... West coast industry promotion veteran **Jimmy Brooks** is applying his many years of promotional experience to the newly formed Brotherly Feelings (BROFEEL) Records owned by Kirk and Joanne Tyler. The first release "Groove" by Charles, who has done some writing for the likes of Barry White and Bobby "What you won't do for love" Caldwell (which he cowrote) has begun to pick up some significant adds around the country. Brooks serves as v.p. of promotion and also announced the signing of

THEY'RE NOT SELFISH - Yarbrough & Peoples are all smiles as they chatted with Total Experience Records' Pattie Howard during a break from the filming of her video, Selfish. Pictured (I-r): Cavin Yarbrough, Patti Howard, Alisa Peoples.

Twana Hill. Louisville native Dale Timberland handles the engineering chores for Brofeel Records. The company is looking for artists and product. For more information contact Jimmy Brooks at (213)

THE LONDON FESTIVAL OF **BLACK MUSIC** — Kennedy Street Enterprises and Identity Management out of England has announced that the London Festival of Black Music is to become an annual event. Next years festival will take place at Hammersmith Odeon, for one week during the month of September. As of press time 14 major acts such as Patti Labelle, Grace Jones, Kool and The Gang, James Brown, King Sunny Ade, Grover Washington and Randy Crawford have agreed to

perform.

This week's Beat - was written by Bob Long.

TOP 100 BLACK CONTEMPORARY SINGLES

Weeks On 11/16 Chart

THE TOP 100 BLACK CONTEMPORARY SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.

November 23, 1985

Weeks On 11/16 Chart

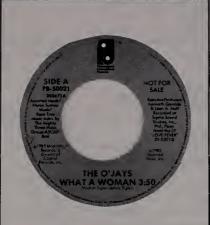
	11/16	Weeks On Chart
CARAVAN OF LOVE ISLEY, JASPER, ISLEY (CBS Associated ZS4 05611)	5	10
2 PART-TIME LOVER STEVIE WONDER (Tamla/Motown 1808TF)	1	12
3 WHO'S ZOOMIN' WHO ARETHA FRANKLIN (Arista AS1-9410)	4	10
4 EVERYBODY DANCE TA MARA AND THE SEEN (A&M AM 2766)	6	11
5 THE OAK TREE MORRIS DAY (Warner Bros. 7-28899)	3	11
6 A LOVE BIZARRE SHEILA E (Paisley Paisley/Warner Bros. 7-	12	6
7 YOU ARE MY LADY	2	16
FREDDIE JACKSON (Capitol B 5495) 8 I WISH HE DIDN'T TRUST ME SO MUCH		
9 YOU WEAR IT WELL	7	16
EL DEBARGE with DeBARGE (Gordy/ Motown 1804GF) DON'T SAY NO TONIGHT	9	11
EUGENF, WiLDE (Philiy World/Atlantic 7- 99608)	20	7
WAIT FOR LOVE LUTHER VANDROSS (Epic 34-05610)	13	8
12 I'LL BE GOOD RENE & ANGELA (Mercury/PolyGram 884 009-7)	8	12
13 EATEN ALIVE DIANA ROSS (RCA PB-14181)	14	9
FALL DOWN (SPIRIT OF LOVE)		
TRAMAINE (A&M AM 2763) YOU LOOK GOOD TO ME	21	8
CHERRELLE (Tabu/CBS 34-5608) 16 MIAMI VICE THEME	22	9
JAN HAMMER (MCA 52666) PARTY ALL THE TIME	17	9
EDDIE MURPHY (Columbia 38-05609) 18 (KRUSH GROOVE) CAN'T	19	11
STOP THE STREET CHAKA KHAN (Warner Bros. 7-28923)	18	11
19 COUNT ME OUT NEW EDITION (MCA 52703)	26	4
THIS IS FOR YOU THE SYSTEM (Mirage/Atlantic 7-99607)	27	7
SAY I'M YOUR NO. 1 PRINCESS (Next Plateau 50035)	25	8
GIRLS ARE MORE FUN RAY PARKER, JR. (Arista AS1-9352)	24	7
CURIOSITY THE JETS (MCA 52682)	31	7
24 THINKING ABOUT YOU WHITNEY HOUSTON (Arista ASI-9412) 25 NEVER FELT LIKE DANCIN'	29	6
TEDDY PENDERGRASS (Elektra 7-69595)	33	6
26 I CAN'T BELIEVE IT MELBA MOORE (Capitol B-5520) WHO DO YOU LOVE?	28	10
BERNARD WRIGHT (Manhattan/Capitol B 500	11) 32	8
PATTI AUSTIN (Qwest/Warner Bros. 28935) 29 SAY YOU, SAY ME	34	6
LIONEL RICHIE (Motown 1819MF) 30 BABY I'M SORRY	41	3
R.J.'S LATEST ARRIVAL (Atlantic 7-89510) 31 EMERGENCY	30	10
KOOL & THE GANG (De-Lite/PolyGram 884 199-7)	40	5
32 ONE OF THE LIVING TINA TURNER (Capitol B 5518)	35	6
33 SINGLE LIFE CAMEO (Atlanta Artists/PolyGram 884-010-7) 34 STAND BY ME	10	13
34 STAND BY ME MAURICE WHITE (Columbia 38-05571) 35 SEDUCTION	11	15
VAL YOUNG (Gordy/Motown 1795GF) 36 COLDER ARE MY NIGHTS	42	6
THE ISLEY BROTHERS (Warner Bros. 7-28860)	55	3

37	ALICE, I WANT YOU JUST FOR ME! FULL FORCE (Columbia 38-05623)	49	5
38	IT DOESN'T REALLY MATTER		
39	ZAPP (Warner Bros. 7-28879) DIGITAL DISPLAY	51	6
	READY FOR THE WORLD (MCA 52734)	56	3
40	YOUR PERSONAL TOUCH EVELYN "CHAMPAGNE" KING (RCA JK- 14201)	57	4
4	WHAT YOU BEEN MISSIN' STARPOINT (Elektra 7-5101)	64	3
42	THE SHOW DOUG E. FRESH and THE GET FRESH CHEW (Reality/Dana/Fantasy D-242)	16	13
43	AMERICA PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 7-28999)	63	3
44	SILVER SHADOW		
45	OH SHEILA	15	14
46	READY FOR THE WORLD (MCA 52636) SHE'S NOT A SLEAZE	23	19
47	PAUL LAURENCE (Capitol B-5507) STOP PLAYING ON ME	36	9
	VIKKI LOVE (4th & Broadway/Island 418)	37	10
48	THE SCREAMS OF PASSION THE FAMILY (Paisley Park/Warner Bros. 7- 28953)	38	18
49	SLIP N' SLIDE		
50	HARD TIMES FOR LOVERS	54	5
	JENNIFER HOLLIDAY (Geffen/Warner Bros. 28958)	39	15
51	MAKE YOUR MOVE ON ME BABY	42	10
52	MORE THAN YOU CAN HANDLE	43	12
	LUSHUS DAIM & THE PRETTY VAIN (Conceited/Motown 1801MF)	53	6
53	HAVEN'T HEARD THAT LINE BEFORE		
A	GENE CHANDLER (Fast Fire 7003)	58	5
54	TELL ME TOMORROW ANGELA BOFILL (Arista ASI-9414)	60	6
55	TELL ME WHAT (I'M GONNA DO) CON FUNK SHUN (Mercury/PolyGram	61	4
56	YOU AIN'T FRESH		
57	THE BOOGIE BOYS (Capitol B 5522) ALWAYS AND FOREVER	62	4
58	NICOLE (Portrait/CBS 37-05434) THAT'S WHAT FRIENDS ARE FOR	59	5
(FI)	DIONNE & FRIENDS (Arista AS1-9422)	75	2
59	CONDITION OF THE HEART KASHIF (Arista ASI-9415)	66	3
(1)	GORDY'S GROOVE CHOICE MC'S featuring FRESH GORDON (Tommy Boy TB 817)	67	3
61	SUN CITY ARTISTS UNITED AGAINST APARTHEID (Manhattan/Capitol B 50017)	74	3
62	MR. D.J. THE CONCEPT (Tuckwood TW 105)	68	4
63	THE SHOW STOPPA		
64	SUPERNATURE (Pop Art 1413) LET MY PEOPLE GO	70	4
65	THE WINANS (Qwest/Warner Bros. 7-28874) I LIKE THE WAY YOU DANCE	73	3
ee.	9.9 (RCA JB-14203)	86	2
00	MORE THAN FRIENDS, LESS THAN LOVERS ONE WAY (MCA 52699)	50	8
	CHARTBREAKER		
67	WHAT A WOMAN O'JAYS (Philadelphia Int'l./Capitol B 50021)	DEB	UT

68	IF I RULED THE WORLD KURTIS BLOW (Mercury/PolyGram 884-269-7)	77	2
69	FREEDOM THE POINTER SISTERS (RCA JK-14224)	87	2
70	A BROKEN HEART CAN MEND	0.	Ī
6	ALEXANDER O'NEAL (Tabu/CBS ZS4 05646)	79	3
0	SHANNON (Mirage/Atlantic 7-99602)	78	3
72	HURTS BOBBY WOMACK (MCA 52709)	83	2
13	SAY YOU WILL RAY, GOODMAN & BROWN (Panoramic PRI	81	3
74	HOLD ON (FOR LOVE'S	. 01	3
	JOYCE KENNEDY (A&M AM 2790)	85	2
15	DO YOU REALLY LOVE YOUR BABY THE TEMPTATIONS (Gordy/Motown 1818GF)	DEBU	UT
76	RAP IS HERE TO STAY	76	4
a	SPIDER D (Profile-Pro 7078) ROUND AND ROUND	76	4
78	JAKI GRAHAM (Capitol B 5516) LET ME BE THE ONE	84	2
79	FIVE STAR (RCA PB-14229) I'LL MAKE YOU AN OFFER	DEB	UT
	OSBORNE & GILES (Red Label/Capitol B 71010)	DEBU	JT
80	PEANUT BUTTER GWEN GUTHRIE (Garage/Island 72002)	89	2
(1)	SLAVE TO THE RHYTHM GRACE JONES (Manhattan/Capitol-B- 9535)	DEBU	JT
82	BREAK IT UP MARY JANE GIRLS (Gordy/Motown 1816GF)	90	2
83	MIDDLE OF THE NIGHT TAKA BOOM (Mirage/Atlantic 7-99628)	DEBU	JT
84	COULD IT BE LOVE LONNIE HILL (Urban Sound 785)	72	5
85	THIS AIN'T NO FANTASY RAMSEY LEWIS (Columbia 38-05640)	DEBU	JT
86	SOMEBODY TOOK MY LOVE DURELL COLEMAN (Island/Atlantic 7-99605)	45	9
87	SECRET LOVERS ATLANTIC STARR (A&M AM 2788)	DEB	UT
88	CAN YOU FEEL THE BEAT LISA LISA and CULT JAM with FULL FORCE (Columbia 38-05669)	DEBI	JТ
89	SISTERS ARE DOIN' IT FOR THEMSELVES	220	
	EURYTHMICS and ARETHA FRANKLIN (RCA PB 14214)	DEB	UT
90	BANGING THE WALLS BAR-KAYS (Mercury/PolyGram 884-232-7)	DEB	UT
91	OBJECT OF MY DESIRE STARPOINT (Elektra 7-96921)	46	18
92	BIG BOSS MAN B.B. KING (MCA 52675)	52	7
93	ALL FALL DOWN FIVE STAR (RCA PB-14108)	48	18
94	SPEND THE NIGHT WITH ME RICK JAMES (Gordy/Motown 1806GF)	47	10
95	COOLIN' OUT DENNIS EDWARDS (Gordy/Motown 1805GF)	44	12
96	SHAKE 'EM DOWN DIMPLES (RCA PB-14157)	65	10
97	I WANT TO FEEL I'M WANTED		
00	MAZE featuring FRANKIE BEVERLY (Capitol B 5510)	69	11
98	SOMEONE ELSE'S GIRL LEGACY (Private I/CBS ZS4 05630)	71	5
99	STILL SMOKIN' TROUBLE FUNK (Island/Atlantic 7-99613)	80	4
100	TRAPPED	22	14

BLACK/URBAN RADIO

MOST ADDED



STRONG ADDS

Do You Really Love Your Baby - The Temptations — Gordy/Motown
Sun City — Artists United Against
Apartheid — Manhattan/Capitol
What You Been Missing — Starpoint

Slave To The Rhythm — Grace Jones - Manhattan/Capitol

STATION ADDS

WLOU - Louisville - Bill Price -

K. Blow Bar-Kays L. Richie

Yarbrough & Peoples

W. King O'Jays Taka Boom 99

Osborne & Giles Betty Wright

WLLE - Raleigh - Cash Michaels -PD

L. Richie Pointer Sisters J. Johnson's Revue P. Moore East Coast K. Blow

Al Green K104 - Dallas - Terri Avery - MD

Atlantic Starr The Temptations Starpoint

KMJM — St. Louis — Mike Stradford

J. Johnson's Revue Osborne & Giles LA Dream Team Heartbreakers Krush Groove All-Stars WDJY — Washington, D.C. — Brute Balley — PD Fat Boys

Juicy Shannon Givens Family

Full Force Lisa Lisa and Cult Jam Bar-Kavs

LL Cool J

WPAL — Chariston — Don Kendricks - PD

Temptations O'Javs Mai Tai Starpoint Kiara W. Kina

Yarbrough & Peoples

WCIN - Cincinatti - Steve Harris -

Pointer Sisters New Edition Betty Wright K. Blow S. Wonder

KMJQ -- Houston -- Ron Atkins --

Ray, Goodman & Brown

WHUR-FM — Washington, D.C. —

Mike Archle - PD E. King L. Richie Supernature V. Young R. Avers V. Love

Artists United Against Apartheid

5 Star LJ Reynolds L. Rawls M. White

Jocelyn Brown DeBarge

Network KDAY 1580-AM Stereo — Greg Mack

K. Blow T. Pendergrass Pretty Tony Klymaxx, Grace Jones D. Ross

Yarbrough & Peoples

Artists United Against Apartheid Dionne & Friends Run DMC

WRBD - Ft. Lauderdale - Charles Mitchell - PD

Artist United Against Apartheid W. King Krush Groove

Fat Boys O'Jays **Klymaxx Total Contrast**

G. Shore

URBAN PROGRAMMER'S PICK

Programmer Jay Johnson

Station KDKO

Market Denver

Song: "Sweetest Taboo"

Artist: Sade

Label: Portrait/CBS

"Because of the Success of 'Smooth Operator' and 'Hang On To Your Love' on black radio as well as CHR, KDKO took the record out of the box and added it to the station playlist. From listening to the overall arrangements and vocals, I predict that this will be a pure hir." be a sure hit.



O'JAYS IN BALTIMORE — The O'Jays stopped by the WXYV/V-103, Baltimore to promote their recent Philly World records recording "Just Another Lonely Night." Standing (I-r): are O'Jays' Sammy Strain and Walter Williams; V-103's public affairs director, Jean Ross; Roy Sampson, program director with O'Jays' Eddie Levert and Jack Wellman, promotion representative for Capitol Records.

WAOK - Atlanta - Larry Tinsley -

O'Jays M. White

L. Rawls Ready For The World The Temptations

Givens Family Alisha Nayobe

WDAO — Dayton — Lankford Stevens - PD

Gap Band I Richie Starpoint Loose Ends Yarbrough & Peoples Princess Osborne & Giles T. Boom

KDKO — Denver — Jay Johnson —

The Temptations M. White Con Funk Shun Shannon **Brass Construction** Ray, Goodman & Brown

WQMG - Greensboro - Doc Foster

A. Cymone Pointer Sisters 99 The Temptations L. Richie Isley Brothers Prince The Winans Dionne & Friends Bar-Kays

WBMX-FM -- Chicago -- Marco Spoon - PD

Starpoint S. Wonder L. Richie A. O'Neal Dionne & Friends

WNHC — New Haven — James Jordan — PD

The Temptations Choice MD's featuring Fresh Gordon Grace Jones Mai Tai Taka Boom

WHRK "K97" — Memphis — Jimmy Smith - MD

Grace Jones Gap Band R Womack Mr. Mister

KHYS - Port Arthur - Doug Davis

L. Richie

Artists United Against Apartheid

Atlantic Starr

O'Jays Ray, Goodman & Brown Starpoint

The Winans A. O'Neal Pointer Sisters

W. King

WGCI -- Chicago -- Graham Armstrong - PD

S. Wonder Dionne & Friends Ready For The World Zapp

The Winans

XHRM — San Diego — Duff Lindsey -- MD

K. Blow M. White

Krush Groove All Stars

WEDR - Miami - George Jones -

Base Fat Boys O'Jays

Artists United Against Apartheid
The Winans Yarbrough & Peoples

B. Womack Aleems Prince B. Withers

V103 - Atlanta - Scotty Andrews -

Ready For The World S. Watanabe G. Knight & The Pips

Kiara Labyrinth Con Funk Shun

KPRS-FM — Kansas City — Dell Rice

Pretty Tony Boogie Boys Fat Boys Collage K Davis Grace Jones S. Wonder

Yarbrough & Peoples M White O'Jays

BLACK/URBAN RETAIL

HOT NEW SELLER



Teddy Pendergrass

STRONGEST SALES

F. Jackson — Capitol S. Wonder — Tamia/Motown Isley, Jasper, Isley — CBS Associated Rene & Angela — Mercury/PolyGram

STORE REPORTS

Barney's One-Stop — Chicago — **Nellie Thomas**

S. Wonder

F. Jackson P. LaBelle

Rene & Angela W. Houston

Webb's Department Store — Philadelphia — Bruce Webb

S. Wonder

B. Womack M. White

P. LaBelle

Atlantic Starr

Piatter Shack — Oriando — Della Wiggins

F. Jackson

Isley, Jasper, Isley Sheila E.

M. White

S. Wonder

Sikhulu's Record Shack -- New York -- Sikhulu Shange

New Edition

Isley, Jasper, Isley Rene & Angela

W. Houston

Shazada Enterprises — Charlotte —

Tim Taylor

Atlantic Starr

S. Wonder

B. Womack A. Franklin

Benson's House Of Music — Los Angeles — Robert Palacios

B. Womack

W. Houston

F. Jackson M. Day

VIP Records — inglewood, CA —

John Chism F. Jackson

Krush Groove Atlantic Starr

Ready For The World

Rene & Angela

Gil's Records And Tapes — Houston
— Gil Buitron

Sheila E.

Kashif

New Edition

K. Blow

Karma Records — indianapolis — Mike Smith

S. Wonder

Isley, Jasper, Isley

F. Jackson W. Houston

Cameo

Fortune Records — inglewood, CA — **Timmy Fortune**

S. Wonder

F. Jackson

A. Franklin W. Houston Cameo

Tower Records — Sacramento — Jeanle Banvaar

New Edition

F. Jackson

A. Franklin

Kashif M. Day

Delicious Records — Inglewood, CA

Tommy Johnson

Isley, Jasper, Isley Krush Groove

Atlantic Starr

Music Liberated — Baltimore — Larry

Jeter S. Wonder

F. Jackson

Ready For The World

Starpoint

Atlantic Starr

Hill's Stereo — Norwalk, CT — Mary Ann Saracino

Isley, Jasper, Isley A. Franklin Kashif

E. King

T. Pendergrass

Churchiil's — Richmond — Joe

Turnage S. Wonder

Cameo

B. Womack

M. White

Atlantic Starr

Massachusetts One-Stop — Boston - Ron Heaps

S. Wonder

Rene & Angela

F. Jackson Kool & The Gang

URBAN PROGRAMMER'S PICK

Retailer

Store

Market

Tim Taylor

Shazada Enterprises

Charlotte

Album: "All For Love" Artist: New Edition

Label: MCA

"It's a good in store album. It attracts a lot of attention and produces immediate sales. The album has been out about a week and it's already in our Top 20."



OHDICK — MCA recording group, Ready For The World, surround Dick Clark following their recent appearance on Dick Clark's Nitetime syndicated late-nite TV show. On the show, the group performed their recent Top 10 hit, "Oh Sheila."

Penny Lane Records — Tacoma — Debbie Schierman

M. Day

B. Womack

S. Wonder

M. White

Isley, Jasper, Isley LaGreen's — Detroit — Steve Hoisey

Krush Groove

S. Wonder

F. Jackson

Sheila F

P. LaBelle

Jemini II Records — Chicago —

Alonzo King

Vandross

S. Wonder

The Temptations Sheila E.

Birdland Records — Baitimore —

Beverly Burston F. Jackson

Atlantic Starr S. Wonder

L. Vandross

T. Pendergrass

Skippy White's — Boston — Marc Slegel

Krush Groove

F. Jackson

Rene & Angela Isley, Jasper, Isley S. Wonder

Music Master - Chicago - Yvonne Mason

S. Wonder

F. Jackson P. LaBelle

L. Vandross A. Franklin

Scott's Wholesale - Indianapolls -**Cheryl Gregory**

Rene & Angela

T. Pendergrass W. Houston Isley, Jasper, Isley

Importes Etc. -- Chicago -- Paul

Sheila E. S. Wonder

P. Austin

Bedford Records — Stanford, CT —

Ta Mara & The Seen

Larry Perna Isley, Jasper, Isley A. Franklin

Kashif

E. King T. Pendergrass

Record Theatre — Cincinnati — Marianne Morgan

Isley, Jasper, Isley Miami Vice

W. Houston

Zapp Record Boutlque - Winston-Saiem

- Archie Torain

Isley, Jasper, Isley

B. Wright Atlantic Starr Cherrelle

Jones & Harris — Richmond, CA — Robin Harris S. Wonder

Ready For The World B. Womack M. Day F. Jackson

Greensboro Record Center -Greensboro — Susie Chandler

Atlantic Starr P. LaBelle M. Dav

Starpoint L&M Sound Center — Lumberton, NC — Maicoim McCallum

F. Jackson

S. Wonder

M. Day Isley, Jasper, Isley

TOP 75 12" SINGLES

Weeks

On 11/16 Chart WHO'S ZOOMIN' WHO (DANCE MIX)/8:36
ARETHA FRANKLIN (Arista ADE-9411) 8 7
PART-TIME LOVER (SPECIAL REMIX)/8:20
STEVIE WONDER (Tamis/Motown 4548TG) 1 6
THE SHOW/LA-DI-DA (EXTENDED VERSION)/8:40 8
4:40 DOUG E. FRESH AND THE GET FRESH CREW
(Reality/Denya/Fentasy D242) 5 15

4 MIAMI VICE THEME (EXTENDED REMIX)/8:52

JAN HAMMER (MCA 23575) 4 7

7:25 & 5:25 RENE & ANGELA (Marcury/Po/yGram 884009-1) 5 12

6 EVERYBODY DANCE/LONELY HEART (EXTENDED VERSION)/5:41 & 4:47 MORRIS DAY (Wernar Bros. 0-203/9) 7 9
FALL DOWN (SPIRIT OF LOVE) OH SHEILA (EXTENDED VERSION & DUBSTRUMENTAL)/8:48 & 4:00 11 NEEDLE TO THE GROOVE/JAMMING ON THE GROOVE (CLUB & DUB VERSION)/6:27 & 4:45

MANTONIX (Sleeping Rag SLX-00015X) 12 13

12 CONGA (EXTENDED VERSION & INSTRUMENTAL)/ 6:00 & 4:52

MIAMI SOUND MACHINE (Epic 49-05253)

13 DRESS YOU UP/SHOO-BEE-DOO (REMIX & INSTRUMENTAL)/8:15 & 4:36

MADONNA (Sire/Warner Bros. 0-20369)

14 BE NEAR ME (MUNICH & ECSTASY MIX)/5:48 & 4:45

15 STOP PLAYING ON ME (EXTENDED MIX)

VIKKI LOVE (4th & Brwey/Island 418)

16 THE SHOW STOPPA (IS STUPID F RESH)/5:42

SUPERNATURE (Pop Art PA 1613)

19 4 17 TRAPPED COLONEL ABRAMS (MCA 253568) 15 18

18 SAY I'M YOUR NUMBER ONE(EXTENDED VERSION)
PARTY ALL THE TIME (EXTENDED & INSTRUMENTAL VERSION)/7:04

20 SINGLE LIFE (EXTENDED VERSION)/8:30
21 PERFECT WAY (WAY PERFECT MIX)/5:28
SCRITTI POLITITI (Warnar Bros. 0-20363) 26 4

22 BABY TALK (SPECIAL REMIX)/5:26

ALISHA (Vanquard SPV 89) 32 4

23 HONEY FOR THE BEES (EXTENDED VERSION)/6:40

24 PATTI ALISTIN (Comments) 24 EXPOSED TO LOVE (EXTENDED VERSION)/8:10
Expose (Ariste ADI-9426) 49 2 CARAVAN OF LOVE ISLEY, JAS. ER, ISLEY (CDS Astoc. ZSB 05205) 38 8

Weeks On 11/16 Chart

7	20			
k	۷0	ELECTION DAY (EXTENDED MIX)/4:30 ARCADIA (Capitol V-5501)	41	
	27	YOU WEAR IT WELL (CLUB & DUB MIX)/8:55 & 5:06		
4	28	EL DaBARGE (Gordy/Motown 4545GG) SEDUCTION (EXTENDED MIX)	17	7
	*	VAL YOUNG (Gordy/Motown 4544GG)	35	:
L	Z Y	PHYLLIS NELSON (Cerrere/CBS 4Z9-05268)	48	
	30	YOU & ME (EXTENDED VERSION)/6:15	40	ì
4	31	THE FLIRTS (CBS Associated 4Z9-05284) ALICE, I WANT YOU JUST FOR ME/6:09	30	
١		FULL FORCE (Columbia 44-05282)	58	;
	32	I'M GONNA TEAR YOUR PLAYHOUSE DOWN (SPECIAL YA YA MIX)/8:15		
4	60	PAUL YOUNG (Cotumbie XSM 174580)	21	•
k	<u> </u>	AMERICA (REMIX)/GIRL/21:46 & 7:36 PRINCE (Peisley Perk/Warnar Bros. 0-20389)	38	
	34	(KRUSH GROOVE) CAN'T STOP THE STREET	30	Ì
		(EXTENDED DANCE MIX & INSTRUMENTAL)/5:15 & 8:01		
4	1	CHAKA KHAN (Warner Bros. 0-20367)	22	1
L	33)	COUNT ME OUT (EXTENDED VERSION)/8:25 NEW EDITION (MCA 23595)	50	,
(36	CAN YOU FEEL THE BEAT (EXTENDED VERSION)/	-	ľ
ì	•	6:50 LISA LISA and CULT JAM with		
		FULL FORCE (Columbia 44-05295)	DEB	u٦
	37	POP LIFE/HELLO (FRESH DANCE MIX)/8:18 & 8:38 PRINCE AND HE REVOLUTION		
		(Peisiay Park/Warnar Bros. 0-20357)	25	14
	38	EATEN ALIVE (HOT EXTENDED DANCE MIX)/5:51 DIANA ROSS (RCA PB-14183-1)	27	
	39	ALL FALL DOWN (EXTENDED DANCE MIX)		ľ
	40	FIVE STAR (RCA PW-14109) THE SCREAMS OF PASSION/YES (EXTENDED	28	1!
		VERSION)/8:45 & 4:27		
1	41	THE FAMILY (Peisley Perk/Warner Bros. 0-20360) THE BOY WITH THE THORN IN HIS SIDE	29	1
ľ	•	THE SMITHS (Sire/Warnar Bros. 0-20392)	47	
4	42	HEAD OVER HEELS (EXTENDED VERSION) TEARS FOR FEARS (Marcury 880-929-1)	31	
	43	SUB CULTURE/SUB VULTURE (RE-MIX)/7:26 & 7:57		
	44	YOU AIN'T FRESH (MORNING DEW MIX/4:22 & 7:53	DEB	U
		BOOGIE BOYS (Capito! V-15207)	33	-
	45	CONDITION OF THE HEART (EXTENDED VERSION)/ 5:58		
		KASHIF (Ariste AD19419)	45	1
	46	ONE OF THE LIVING (EXTENDED VERSION) TINA TURNER (Capitol V-15205)	46	
	47	LOVER COME BACK TO ME (EXTENDED REMIX)/		
4	_	5:50 DEAD OR ALIVE (Epic 49-05278)	39	
	48	IN BETWEEN DAYS (EXTENDED VERSION)	50	
	49	THE CURE (Elektra 0-66882) TARZAN BOY (EXTENDED DANCE VERSION)/6:16	52	ľ
1	50	BALTIMORA (Manhattan/Capitol V-56011)	60	:
b	50	FEEL THE SPIN (EXTENDED DANCE VERSION)/6:50 DEBBIE HARRY (Geffan/Warner Bros. 0-20391)	DEB	u.
(51	YOUR PERSONAL TOUCH		
-		EVELYN "CHAMPAIGN" KING (HCA PW-14202)	50	

Weeks On 11/16 Chart

52	THE DREAM TEAM IS IN THE HOUSE/5:07			
53	LA DREAM TEAM (Dream Team DRT-631) GIVE IT UP (EXTENDED VERSION)	59	2	
-	EVELYN "CHAMPAGNE" KING (Privata I/CBS 4Z9-05283)	53	3	
54	BEAT OF THE STREET/GORDY'S GROOVE (Mayberry Mix)/4:25			
55	WHO DO YOU LOVE? (EXTENDED VERSION)/5:20	65	2	
56	BERNARD WRIGHT (Manhattan/Capitol 56007) SLAVE TO THE RHYTHM (EXTENDED VERSION)/4:20	DE	UT	
57	GRACE JONES (Menhattan Island/Capitol SPRO 9533) YOU ARE MY LADY (SPECIAL THEME VERSION)/4:42	DEE	TUE	
3,	& 4:35			
6	FREDDIE JACKSON (Capitol V-8650) LET ME BE THE ONE (EXTENDED VERSION)	37	13	
58	FIVE STAR (RCA PWI 4230)	DEE	UT	
59	RUNNING UP THAT HILL (EXTENDED VERSION)	42		
60	YOU LOOK GOOD TO ME (EXTENDED VERSION)/	42	•	
W	9:30			
61	CHERRELLE (Tebu/CBS 4Z9 05279) SOUL KISS (EXTENDED DANCE MIX)/8:38	DE	UT	
82	OLIVIA NEWTON-JOHN (MCA 23593) ONE LOVE (EXTENDED VERSION)	DEE	TUE	
	JANICE CRISTIF (Supertronics RY-09)	54	4	
63	DON'T SAY NO TONIGHT (EXTENDED VERSION)/ 5:20			
64	EUGENE WILDE (Philly World/Atlantic DMD 885) HARD TIMES FOR LOVERS (EXTENDED DANCE	DEE	UT	
	REMIX)/7:00 & 8:45			
65	JENNIFER HOLLIDAY (Gefen/Werner Bros. 020368) TAKES A LITTLE TIME (DUB VERSION)5:58	43	0	
•	TOTAL CONTRAST (London/PolyGram 886-004-1)	DE	UT	
86	ALL OF YOU FOR ALL OF ME (REMIX VERSION)/4:57 & 7:05 9.9 (RCA W14083)	44	12	
67	STAND BY ME (EXTENDED VERSION)	~	12	
68	MAURICE WHITE (Columbia 44-05262) DON'T STOP THE DANCE/SLAVE TO LOVE (SPECIAL REMIX)/5:52 & 5:57	34	6	
	BRYAN FERRY (Warner Bros. 0-20385)	40	5	
89	SILVER SHADOW (EXTENDED VERSION) ATLANTIC STARR (A&M SP 12148)	57	6	
70	STAND UP/SO TUFF (SPECIALLY REMIXED VERSION)/8:26 & 4:50	31	Ů	
71	HOWARD JOHNSON (A&M SP-12137) THE DANCE ELECTRIC/RED LIGHTS (LONG	66	11	
′'	VERSION)/5:31 & 4:57			
72	SOME PEOPLE (EXTENDED VERSION)	51	15	
73	BELOUIS SOME (Capitol V-8649) FLY GIRL/CITY LIFE EXTENDED VERSION)/4:38 & 5:48	55	7	
	THE BOOGIE BOYS (Capitol V-8645)	64	24	
74	TOO TURNED ON (EXTENDED & DUB VERSION)/ 8:17 & 3:00)			
75	ALISHA (Vanguard SPV-82) THE ROOF'S ON FIRE (SCRATCHIN' & JIVIN')/3:16 &	69	22	
,,	3:13)			
	ROCK MASTER SCOTT AND THE DYNAMIC 3 (Heality/Fantasy D 239)	62	80	
	(modify/rantasy 0 205)	0,	-	

THE CASH BOX TOP 75 12" SINGLES CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

12" REVIEWS

THE DANSE SOCIETY (Arista 9393)

Say It Again (6:35) (Chappell Music/ASCAP) (The Danse Society) (Producer: Stock-

High energy and hard rocking dance track which takes up where Dead Or Alive's "You Spin Me Round" left off and doesn't stop. Already getting good club play and radio attention on new music stations, look for "Say It Again" to be a top Christmas retail mover.

FAT BOYS-RUN DMC-SHEILA E.-KURTIS BLOW (Warner Bros. 2391)

Krush Groovin (6:15) (Simmons-Blow-Rubin-Simmons-McDaniels-Morales-Robinson-Wimbley) (Def Jam-Kuwa Music/ASCAP) (Producer: Russell Simmons-Kurtis Blow)

This slow tempoed rap effort featuring some of the country's best rappers is already a top charting single, and this extended version gives more words per minute and more musical interludes to mix.

MINISTRY (Sire 0-20401)

Over The Shoulder (6:44) (Jourgenson) (Ministry Affairs/BMI) (Producer: Adrian Sherwood)

With a heavy-handed drum machine intro, Ministry debuts on Sire with the thickly layered synth-rock version of "Over The Shoulder." Monumental in mix and electronic musicality, the single should be a rock club favorite.

SATISFACTION (Soul Heart & Mind 001)

Fantasy Love (5:15) (Walker) (Music SHM Music/ASCAP) (Producer: none listed)
This tasteful crossover track from indie Soul Heart & Mind combines light B/ C songwriting with a distinctive pop arrangement and delivery.

MOST ACTIVE



STRONG ACTIVITY

Who's Zoomin' Who — Aretha Franklin (Arista) Caravan Of Love — Isley, Jasper, Isley (CBS Assoc.) Everybody Dance — Ta Mara & The Seen (A&M) Baby Talk - Alisha - (Vanguard)

CLUB PICK

"Do It For Love" Sheena Easton (EMI-America) Club: The Soundworks (Mobile) Pool: Resource Disc Jockey: Tony Avina Location: Glendora, CA

"Great response at the clubs and parties. The song is now getting substantial airplay but was big with us weeks before its release."

RETAILER'S PICK

"Soul Kiss" — Olivia Newton-John (MCA) Store: Peaches Manager: Larry Jordan Location: Indianapolis

"Sales on this 12" are great. Olivia is very popular in this area and this single should do well. Should go Top

FILM MUSIC

FILMUSIC

Peter Berk, Los Angeles

Tiger," and the new film, in response no doubt to this golden era of soundtracks, not only contains

those songs, but several other pop

cuts as well. Between the new

musical material and the likely success of Rocky IV at the box

office, it's no wonder Scotti Bros.

Records, which is releasing the

soundtrack, is confident it has a

knockout winner on its hands. The

album contains "Eye Of The Tig-

er," and a new song from Survivor

titled "Burning Heart," which is the

first single. Other tracks were contributed by **John Cafferty**; new

artist Robert Tepper; Kenny Log-

ROUND FOUR — If you're interested in the score, it's *Rocky IV-Rambo II*. Yes, it's that time again, and **Sylvester Stallone's** other internationally famous character is back; back for more training sessions, more soulsearching and more showdowns with seemingly unbeatable adversaries. Inevitably, Rocky and Rambo should meet in some kind of cosmic confrontation, but for the time being, though, Rocky is pitted against a *Soviet* foe. If this installment is anything like its three predecessors, we're in for another tremendously effective, skillfully crafted, and intensely exciting outing with the Italian Stallion. Somehow, even when the outcome is as predictable as Halley's Comet, the *Rocky* films are riveting, and *music* has always played a significant part in furthering that quality. The series has already produced two top hits, including **Bill Conti's** original theme and **Survivor's** "Eye Of The



FALTERMEYER COPS DOUBLE PLATINUM — ASCAP director of TV and Film Repertoire, Lynn Jackson, ASCAP membership representative, Loretta Munoz, and ASCAP western and regional executive director, Todd Brabec, congratulate Harold Faltermeyer on his double platinum selling record "Axel F" (the theme to Beverly Hills Cop). Faltermeyer wrote, produced and performed the record. Pictured (I-r) are: Jackson, Munoz, Faltermeyer and Brabec.

Pictured (I-r) are: Jackson, Munoz, Faltermeyer and Brabec.

James Brown, Touch and Go West. Commenting on the soundtrack,
Johnny Musso, president of Scotti Bros. Records, said, "It was Stallone's
idea to have a lot of music in Rocky IV right from the top. He wants
this picture to be in tune with all people, especially his young audience
... All the songs were written specially for [the film] ... [Stallone] has
a great instinct for what works."

MORE HELP IS ON THE WAY -- It's sad, but probably accurate to say that a lot of people are feeling oversaturated with charitable projects involving top musical artists. With all the work that still needs to be done, and all the money that still needs to be raised, however, we can't tune them out. Hoping to reach those who remain willing to be touched, Canada's Northern Lights For Africa Society, that country's version of U.S.A.For Africa, is behind a new documentary theatrical film based on the recording of the David Foster-Bryan Adams-Jim Vallance song, "Tears Are Not Enough." The film, which has the same title, chronicles the 16hour recording session of that song (which met with success as a single earlier this year in both Canada and the U.S.). Such artists as Adams, Bruce Cockburn, Gordon Lightfoot, Joni Mitchell, Oscar Peterson, Mike Reno and Neil Young participated in the recording, which took place in February. So far, Northern Lights (through the song and a subsequent telethon) has raised over \$2 million for the African relief cause. The current documentary (which will be released by the Canadian Broadcasting Corp. on home video later this year) was directed by John Zaritsky, who previously won an Oscar for another documentary, Just Another Missing Kid. Speaking from Canada recently, the director recalled "there was some nervousness about having a documentary crew running around (but) it was extremely together really. Everybody did truly leave their egos at the door and everybody got along extremely well, especially considering the calibre of the people involved." Although Zaritsky was forced to prepare and coordinate his seven camera crews very shortly before the actual recording got under way, he didn't mind the pressure under the circumstances. "Like all the others," he commented, "I could hardly say no to such a worthwhile project." During the 16 hours the vocals were being completed (the instrumentals had been recorded earlier on), Zaritsky et al filmed interviews with the involved artists and, of course, shot footage of the singers at work. "By the end," the director said, "we had a tremendous amount of what I think is unusual material, a unique look at how a recording is made and what a producer and artists contribute to the final product. With its Dolby sound and many split-screen effects, it was felt Tears Are Not Enough would work as a theatrical feature, and thus was recently released here and in Canada. As with all other Northern Lights efforts, profits will wind up with the needy in Africa.

ODDS AND ENDS — Speaking of Rocky's road to musical success, it was Paul Williams and Steve Dorff who wrote "Double Or Nothing," the Loggins-Knight cut from Rocky IV... Talking Heads' head, David Bryne, is currently at the helm of True Stories, marking his feature film directorial debut. He also co-wrote the script and wrote the music, which he and Talking Heads will record and feature on their next album... What Comes Around, a new feature starring Jerry Reed, Bo Hopkins and Arte Johnson and revolving around the country music world, includes nine new Reed tunes, eight of which he performs.



TURNER'S MAN IN MOTION — Atlantic artist John Parr recently completed an extensive North American tour as Tina Turner's special guest. Parr's single, "St. Elmo's Fire (Man In Motion)" was a chart-topper earlier in the year. Pictured backstage after a recent performance at L.A.'s Universal Amphitheatre (I-r) are: Columbia Pictures Music senior vice president Gary LeMel; Turner, and Parr.

Television: Changing Its Sound And Marching To A Different Drummer

By Peter Berk

First Of Two Parts

LOS ANGELES - First, there were only soundtracks, standard orchestral albums which at their best evoke a film's particular images and also stand on their own musically. Then, not so long ago, a new breed evolved; 'poptracks,' decidedly non-orchestral compilations of contemporary songs which at their best capture the spirit of the times and reach out to that huge youth market. Now, with the success of the music from Miami Vice, we may be on the threshold of another trend, the 'tubetrack,' a similar pop collection, but of cuts written for and featured on television. Even if there are no further such albums, though, it's plainly obvious contemporary music is now a vital aspect of weekly programming. How did the sound of music on television come to be what it is, and what lies ahead? Those are two of the key questions Cash Box asked several experts in the field recently.

Launching into a survey story on this topic, the obvious first subject was Miami Vice itself. "This was the show that really started the trend," commented Fred Lyle, the hit NBC series' associate producer and music coordinator. For him, the show particularly helped forge the current trend by commissioning original songs and recordings and by acquiring original masters of known songs instead of creating 'soundalikes.' "What you pay for a master, you sometimes have to pay for an actor," he observed. "TV producers in the past never thought it was worth the money, but people in the audience have shown they know the difference and sure do care."

While Miami Vice certainly wasn't the first program on television to incorporate contemporary music, its music video slant has quickly spawned a number of similar prime time shows. When asked how the whole trend could conceivably be misused, Lyle remarked, "That could definitely happen if songs are just thrown in by people who think what makes kids happy is just rock, without realizing viewers know the difference between gratuitous placement of music and necessary plotoriented placement of music."

Steven Meyer, senior vice president of promotion for MCA Records, which has had such incredible success with the Miami Vice soundtrack, also praised the show's use of music. "On a lot of shows coming on this year," he said, "the pop music is just thrown in, but on Miami Vice it always fits in with what's going on visually. The soundtrack's success is

certainly not a fluke." Are the labels apt to be releasing other "tubetracks" in the future, then? According to Meyer, "I think if something happens on TV in the next year or so which generates the same kind of audience interest and ties in with the same quality of music as *Miami Vice*, then it could happen again."

For many, however, Miami Vice, while still praiseworthy for its high quality and skillful use of pop music, isn't actually the lone creator of television's new sound. Instead, they feel the show more accurately represents the latest step in the ladder-like evolution of television music. Leonard Hill, executive producer of ABC's The Insiders (which features a Genesis song as its main theme as well as many other rock tracks) feels pop invaded TV long before Miami Vice. He first recalled the impact of two films he was in charge of as head of movies for ABC in 1978 which "heralded the importance of music on television;" namely Elvis and The Jericho Mile (which was directed by Miami Vice creator Michael Mann).

For Hill, the current preoccupation with contemporary music on TV is also due to commercials (which have often employed popular music) and more significantly, is due to music video. "MTV played a major part in promoting the trend because it allowed for a much more visual, non-linear, non-narrative form of storytelling," he said. "What we're doing now is taking episodic TV, a form that was stodgy and had failed to evolve to any large extent, and bringing it to the '80s, using the technology we've learned about from both commercials and music video."

The bottom line is that TV has become a credible medium in the eyes of pop artists. On *The Insiders*, cuts from ZZ Top, Bob Seger and the Rolling Stones, among many others, have already been used. For Hill, the key is to consider the music before editing the footage, instead of "subscribing to the after-the-fact varnishing style of throwing songs in." On other shows, such top artists as Natalie Cole (who sings *Hollywood Beat's* theme) and Stewart Copeland (who writes for *The Equalizer*) have joined the ever-increasing group which recognizes television's incomparable creative, financial and promotional power.

Patricia Jones, executive producer of Fame, the syndicated series which offers stories in which music and dance are frequently the emotional highlights, feels TV is primarily following in the footsteps of film in its use of pop songs. "I think TV often takes its cues from features," she

continued on page 38

Weeks On 11/16 Chart

★ = Available on Compact Disc
 ■ = Platinum (RIAA Certified)
 □ = Gold (RIAA Certified)

Weeks On 11/16 Chart

2 BROTHERS IN ARMS ★■	1	MIAMI VICE * 9.98 ORIGINAL TELEVISION SOUNDTRACK (MCA-6150) MCA	1	7
3 SCARECROW ★	2	BROTHERS IN ARMS ★■ 8.98		26
4 HEART ■ (Capitol ST-12410) CAP 5 20 5 IN SQUARE CIRCLE ★ 9.98 STEVIE WONDER (Tamla/Motown 6134) MCA 4 7 6 SONGS FROM THE BIG CHAIR ★ 8.98 TEARS FOR FEARS (Mercury 824 300-1 M-1) POL 6 33 7 WHITNEY HOUSTON ★ 8.98 AFTERBURNER ★ 8.98 ZZ TOP (Warner Bros. 25342) WEA 20 9 THE DREAM OF THE BLUE TURTLES ★ 8.98 STING (A&M SP 3750) RCA 9 2: 10 NO JACKET REQUIRED ★ 9.98 PHIL COLLINS (Altantic 81240-1) WEA 11 3: 11 BORN IN THE U.S.A. ★ 11 BORN IN THE U.S.A. ★ 12 BOWER WINDOWS 8.98 A-HA (Warner Bros. 25300) WEA 12 2: 12 HUNTING HIGH AND LOW ★ 8.98 A-HA (Warner Bros. 25300) WEA 14 LITTLE CREATURES ★ 12 8.98 ARETHA FRANKLIN (Arista AS 8296) RCA 18 1 15 WHO'S ZOOMIN' WHO ★ 12 8.98 ARETHA FRANKLIN (Arista AS 8296) RCA 18 1 16 ROCK ME TONIGHT ■ 8.98 ARETHA FRANKLIN (Arista AS 8296) RCA 18 1 17 KNEE DEEP IN THE HOOPLA ★ 8.98 STARSHIP (Grunt/RCA BXLI-5488) RCA 19 1 18 LOVIN' EVERY MINUTE OF IT LOVERBOY (Columbia FC 399 53) CBS 10 1 19 READY FOR THE WORLD 8.98 KATE BUSH (EMI America 17171) CAP 26 20 RECKLESS ★ 8.98 MORRIS DAY (Warner Bros. 25302) WEA 27 21 EMERGENCY ★ 8.98 KATE BUSH (EMI America 17171) CAP 26 22 COLOR OF SUCCESS ★ 8.98 MORRIS DAY (Warner Bros. 25302) WEA 27 23 HOUNDS OF LOVE ★ 8.98 KATE BUSH (EMI America 17171) CAP 26 24 ASYLUM ★ 8.98 KATE BUSH (EMI America 17171) CAP 26 25 GREATEST HITS VOLUME I & II ★ 8.14 BILLY JOEL (Columbia 40121) CBS 22 1 26 SOUL TO SOUL STEVIE RAY VAUGHAN AND DOUBLE TROUBLE (Epic FE 40036) CBS 24 27 WELCOME TO THE REAL WORLD MR. MISTER (RCA NFL1-8045) RCA 33 10 THEATRE OF PAIN ★ 9.98 MOTLEY CRUE (Epic FE 40036) CBS 24 28 HERE'S TO FUTURE DAYS 8.98 ABC (Hercury 824 904-1) POL 27 29 HOW TO BE A ZILLIONABE 8.98 ABC (Mercury 824 904-1) POL 28 30 THEATRE OF PAIN ★ 9.98 MOTLEY CRUE (Elektra 604 18-1) WEA 29 31 NERVOUS NIGHT ★ 9.98 MOTLEY CRUE (Elektra 604 18-1) WEA 29 32 ONCE UPON A TIME 8.98 33 ONCE UPON A TIME 8.98 34 ONCE UPON B E A ZICHORD B POL 2	3	SCARECROW ★ 8.98 JOHN COUGAR MELLENCAMP	2	44
5 IN SQUARE CIRCLE ★ 9.98 STEVIE WONDER (Tamla/Motown 6134) MCA 6 SONGS FROM THE BIG CHAIR ★■ 8.98 TEARS FOR FEARS (Mercury 824 300-1 M-1) POL. 6 7 WHITNEY HOUSTON ★■ 8.98 AFTERBURNER ★ 8.98 ZZ TOP (Warner Bros. 253421) RCA 7 STING (A&M SP 3750) RCA 8 AFTERBURNER ★ 8.98 ZZ TOP (Warner Bros. 25304) WEA 9 THE DREAM OF THE BLUE TURTLES ★■ STING (A&M SP 3750) RCA 10 NO JACKET REQUIRED ★■ 9.98 PHIL COLLINS (Atlantic 81240-1) WEA 11 BORN IN THE U.S.A. ★■ 8.98 A-HA (Warner Bros. 25300) WEA 12 HUNTING HIGH AND LOW ★ 8.98 A-HA (Warner Bros. 25300) WEA 13 POWER WINDOWS 8.98 RUSH (Mercury 826 098) POL 14 LITTLE CREATURES ★□ 8.98 FREDDIE JACKSON (Capitol ST 12404) CAP 15 WHO'S ZOOMIN' WHO ★□ 8.98 FREDDIE JACKSON (Capitol ST 12404) CAP 16 ROCK ME TONIGHT ■ 8.98 FREDDIE JACKSON (Capitol ST 12404) CAP 17 KNEE DEEP IN THE HOOPLA ★ 8.98 STARSHIP (Grunt/RCA BXLI-5488) RCA 18 LOVIN' EVERY MINUTE OF IT LOVERBOY (Columbia FC 399 S3) CBS 10 PREADY FOR THE WORLD 8.98 KOOL & THE GANG (De-Lite 822 943-1) POL 20 RECKLESS ★■ 8.98 MORRIS DAY (Warner Bros. 25320) WEA 21 EMERGENCY ★■ 8.98 KATE BUSH (EMI America 171717) CAP 22 COLOR OF SUCCESS ★ 8.98 MORRIS DAY (Warner Bros. 25320) WEA 23 HOUNDS OF LOVE ★ 8.98 KATE BUSH (EMI America 171717) CAP 24 ASYLUM ★ 8.98 KATE BUSH (EMI America 171717) CAP 25 GREATEST HITS VOLUME I & II ** BILLY JOEL (Columbia 40121) CBS 26 SOUL TO SOUL STEVIE RAY VAUGHAN AND DOUBLE TROUBLE (Epic FE 40036) CBS 27 WELCOME TO THE REAL WORLD MR. MISTER (RCA NFL1-8045) RCA 30 THEATRE OF PAIN ★■ 9.98 MOTILEY CRUE (Elektra 60418-1) WEA 31 NERVOUS NIGHT ★ HOOTERS (Columbia BFC 39912) CBS 32 ONCE UPON A TIME 3.98 35 ONCE UPON A TIME 3.98 36 ONCE UPON A TIME 3.98 37 TORDER COLUMBIA BAB 3.98 3.98 3.10 3.10 3.10 3.10 3.10 3.10 3.10 3.10	4	HEART ■ 8.98		20
CHAIR ★■	5	IN SQUARE CIRCLE ★ 9.98	4	7
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STEVIE RAY VAUGHAN AND DOUBLE TROUBLE (Epic Fe 40036) CBS 24 27 WELCOME TO THE REAL WORLD MR. MISTER (RCA NFL1-8045) RCA 33 1 28 HERE'S TO FUTURE DAYS THOMPSON TWINS (Arista 8276) RCA 31 29 HOW TO BE A ZILLIONAIRE 8.98 ABC (Mercury 824 904-1) 30 THEATRE OF PAIN ★■ 9.98 MOTLEY CRUE (Elektra 60418-1) WEA 23 2 31 NERVOUS NIGHT ★ 29 HOOTERS (Columbia BFC 39912) CBS 29 2 32 ONCE UPON A TIME 8.98	23	* -	22	1
27 WELCOME TO THE REAL WORLD MR. MISTER (RCA NFL1-8045) RCA 28 HERE'S TO FUTURE DAYS THOMPSON TWINS (Arista 8276) RCA 29 HOW TO BE A ZILLIONAIRE ABC (Mercury 824 904-1) 30 THEATRE OF PAIN ★■ MOTLEY CRUE (Elektra 60418-1) WEA 31 NERVOUS NIGHT ★ HOOTERS (Columbia BFC 39912) CBS 32 ONCE UPON A TIME 8.98	26	STEVIE RAY VAUGHAN AND DOUBLE	24	
28 HERE'S TO FUTURE DAYS THOMPSON TWINS (Arista 8276) RCA 29 HOW TO BE A ZILLIONAIRE ABC (Mercury 824 904-1) 30 THEATRE OF PAIN ★■ 9.98 MOTLEY CRUE (Elektra 60418-1) WEA 31 NERVOUS NIGHT ★ HOOTERS (Columbia BFC 39912) CBS 32 ONCE UPON A TIME 8.98	27	WELCOME TO THE REAL	-	
29 HOW TO BE A ZILLIONAIRE 8.98 ABC (Mercury 824 904-1) 28 30 THEATRE OF PAIN ★■ 9.98 MOTLEY CRUE (Elektra 60418-1) WEA 23 2 31 NERVOUS NIGHT ★ — HOOTERS (Columbia BFC 39912) CBS 29 2 32 ONCE UPON A TIME 8.98	28	MR. MISTER (RCA NFL1-8045) RCA HERE'S TO FUTURE DAYS 8.98		1
30 THEATRE OF PAIN ★■ 9.98 MOTLEY CRUE (Elektra 60418-1) WEA 23 2 31 NERVOUS NIGHT ★ HOOTERS (Columbia BFC 39912) CBS 29 2 32 ONCE UPON A TIME 8.98	29	HOW TO BE A ZILLIONAIRE 8.98		
31 NERVOUS NIGHT * — HOOTERS (Columbia BFC 39912) CBS 29 2 32 ONCE UPON A TIME 8.98	30	THEATRE OF PAIN ★■ 9.98		2
	31	NERVOUS NIGHT * -	29	2
	32	ONCE UPON A TIME 8.98	53	
		(Atlantic 81261-1) WEA	32	2

34 LIKE A VIRGIN ★■ 8.98 MADONNA (Sire 25157-1) WEA 30 42

Weeks On 11/16 Chart

2		
35 UNDER A RAGING MOON 8.98 ROGER DALTREY (Atlantic 81269) WEA	40	7
36 MAKE IT BIG ★m		42
37 COSI FAN TUTTI FRUTTI 8.98	34	
	38	10
38 THE SECRET OF ASSOCIATION ★□ PAUL YOUNG (Columbia BFC 39957) CBS	35	27
39 DARYL HALL & JOHN OATES	33	2.1
LIVE AT THE APOLLO with DAVID RUFFIN & EDDIE		
KENDRICK ★ 8.98 (RCA AFL1-7035) RCA	36	10
40 HOW COULD IT BE EDDIE MURPHY (Columbia FC 39952) CBS	45	6
41 SACRED HEART ★ 8.98	37	13
42 BE YOURSELF TONIGHT ★■ 9.98 EURYTHMICS (RGA AJL 1-5429) RCA	43	27
43 CRUSH 8.98	75	~.1
ORCHESTRAL MANOEUVRES IN THE DARK (A&M/Virgin SP 5077) RCA	44	19
44 LIVE AFTER DEATH 11.98 IRON MAIDEN (Capitol SABB-12441) CAP	75	3
45 MAURICE WHITE (Columbia FC 39883) CBS	48	9
46 SO MANY RIVERS 8.98 BOBBY WOMACK (MCA 5617) MCA	46	12
47 EATEN ALIVE * 8.98 DIANA ROSS (RCA AFLI-5422) RCA	47	6
48 SHEILA E. in	٠,	O
ROMANCE 1600 ★ 8.98 (Paisley Park/Warner Bros. 25317) WEA	49	11
49 WHITE NIGHTS 8.98 ORIGINAL SOUNDTRACK (Atlantic 81273) WEA	66	4
50 CONTACT ** 9.98 POINTER SISTERS (RCA AFL 1-8056) RCA	50	17
51 BOY IN THE BOX [] 8.98 COREY HART (EM! America 17161) CAP	41	19
52 LISTEN LIKE THIEVES 8.98 INXS (Atlantic 81277) WEA	60	4
53 SOUL KISS 8.98 OLIVIA NEWTON-JOHN (MCA 6151) MCA	58	4
54 MISPLACED CHILDHOOD 8.98 MARILLION (Capitol ST-12431) CAP	55	12
55 THE HEAD ON THE DOOR 8.98 THE CURE (Elektra 60435) WEA		
THE CORE (Elektra 00433) WEA		
CHARTBREAKER		
56 THE BROADWAY ALBUM BARBARA STREISAND (Columbia OC 40092) CBS I	DEB	UT
57 GREATEST HITS 8.98		
THE CARS (Elektra 60464) WEA 58 WORLD WIDE LIVE ★□ 8.98	70	2
SCORPIONS (Mercury 824 344-1) POL 59 INVASION OF YOUR PRIVACY	42	20
★■ RATT (Atlantic 81257-1) WEA	39	23
60 AROUND THE WORLD IN A DAY		
PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 25286-1) WEA	52	29
61 BACK TO THE FUTURE ★□ 9.98 ORIGINAL SOUNDTRACK (MCA 6144) MCA	51	17
62 7 WISHES ★□ 8.98 NIGHT RANGER (MCA 5593) MCA	62	25
63 RESTLESS ★ 8.98 STARPOINT (Elektra 60424) WEA	68	12
64 BUILDING THE PERFECT		
BLAS I ** 8.98	57	50

65 THAT'S WHY I'M HERE -- JAMES TAYLOR (Columbia FC 40052) CBS 91

THE NIGHT I FELL IN LOVE ★■ - LUTHER VANDROSS (Epic FC 99892) CBS 65 34
SUN CITY 8.98
ARTISTS UNITED AGAINST APARTHEID (Manhattan ST-53019) CAP 93 2
DONE WITH MIRRORS 8.98 AEROSMITH (Geffen GHS 24091) WEA DEBUT
CUPID & PSYCHE '85 8.98 SCRITTI POLITTI (Warner bros. 25302) WEA 80 17
MASK OF SMILES JOHN WAITE (EMI America ST 17164) CAP 54 14
STAGES TRIUMPH (MCA 2-8020) MCA 86 3
PRIVATE DANCER ★■ 8.98 TINA TURNER (Capitol ST-12330) CAP 72 76
B MARCHING OUT ★ 8.98
YNGWIE J. MALMSTEEN'S RISING FORCE (Polydor 825 733-1) POL 63 13
VOCALESE ★ 8.98 THE MANHATTAN TRANSFER 70.46
(Atlantic 81266-1) WEA 79 16 NO LOOKIN' BACK 8.98
MICHAEL McDONALD (Warner Bros. 25291-1) WEA 56 13
SADE (Portrait BFR 39581) CBS 77 39
THAT'S THE STUFF AUTOGRAPH (RCA AFLI-7009) RCA DEBUT
S SOLDIERS UNDER COMMAND - STRYPER (Enigma 72077) IND 78 8
9 SPORTS ★■ HUEY LEWIS AND THE NEWS
(Chrysalis FV 41412) CBS 71 103
JONI MITCHELL (Geffen GHS 24074) WEA 98 2
MAVERICK ■ 8.98 GEORGE THOROGOOD AND THE DESTROYERS (EMI America ST-17143) CAP 73 41
2 A CAPPELLA TODD RUNDGREN (Warner Bros. 25128) WEA 82 8
THE LAST COMMAND 8.98
W.A.S.P. (Capitol 12435) CAP 148 2 STANDING ON THE EDGE * —
CHEAP TRICK (Epic FE 39592) CBS 61 15 SWEET DREAMS 9.98
ORIGINAL SOUNDTRACK (MCA 6149) MCA 131 3 5 FLY ON THE WALL ★□ 8.98
AC/DC (Atiantic 81263) WEA 64 19
PHANTOM, ROCKER & SLICK8.98 (EMI America 17172) CAP111 4
PHANTOM, ROCKER & SLICK8.98
PHANTOM, ROCKER & SLICK8.98 (EMI America 17172) CAP 111 4 KRUSH GROOVE 9.98 ORIGINAL SOUNDTRACK (Warner Bros. 25295) WEA 116 3 ICE ON FIRE 8.98
PHANTOM, ROCKER & SLICK8.98 (EMI America 17172) CAP111 4 KRUSH GROOVE 9.98 ORIGINAL SOUNDTRACK (Warner Bros. 25295) WEA 116 3 ICE ON FIRE 8.98 ELTON JOHN (Geffen GHS 24077) WEA DEBUT LUXURY OF LIFE 8.98
PHANTOM, ROCKER & SLICK8.98 (EMI America 17172) CAP 111 4 KRUSH GROOVE 9.98 ORIGINAL SOUNDTRACK (Warner Bros. 25295) WEA 116 3 ICE ON FIRE 8.98 ELTON JOHN (Geffen GHS 24077) WEA DEBUT LUXURY OF LIFE 8.98 5 STAR (RCA NFL 1-8052) 90 9 LITTLE BAGGARIDDIM 6.98
PHANTOM, ROCKER & SLICK8.98 (EMI America 17172) CAP 111 4 KRUSH GROOVE 9.98 ORIGINAL SOUNDTRACK (Warner Bros. 25295) WEA 116 3 ICE ON FIRE 8.98 ELTON JOHN (Geffen GHS 24077) WEA DEBUT LUXURY OF LIFE 8.98 5 STAR (RCA NFI. 1-8052) 90 9

93 THE HEART OF THE MATTER --KENNY ROGERS (RCA AJLI-7023) RCA 106 3

94 DO YOU 8.98 SHEENA EASTON (EMI America 17173) CAP DEBUT

97 THE POWER STATION ★■ 8.98 (Capitol SJ-12380) CAP 81 33

98 FACE VALUE ★■ 8.98
PHIL COLLINS (Atlantic 16029) WEA 99 56

100 FABLES OF THE RECONSTRUCTION * 8.98 R.E.M. (IRS-5592) MCA 84 22

96 TA MARA & THE SEEN 6.98 (A&M SP 6-5078) RCA 107

8.98 (Sire 23867) WEA **92 114**

8.98 MARSHALL CRENSHAW (Warner Bros. 25319) WEA **100**

95 MADONNA ★■

99 DOWNTOWN

cash box top albums/101 to 200

Weeks On 11/16 Chart	Weeks On 11/16 Chart	Weeks On 11/16 Chart
101 BLACK CODES (From The Underground)- WYNTON MARSALIS (Columbia FC 40009) CBS 101 7	135 OLD WAYS NEIL YOUNG (Geffen GHS 24068) WEA 97 13	168 COCK ROBIN * (Columbia BFC 39582) CBS 146 16
102 DREAM INTO ACTION ★ 8.98 HOWARD JONES (Elektra 60390-1) WEA 87 33	136 MAD MAX-BEYOND THUNDERDOME 9.98 ORIGINAL SOUNDTRACK (Capitol SWAV-12429) CAP 125 15	169 THE NEW ZAPP IV U ZAPP (Warner Bros. 25327) WEA DEBUT 170 HALF NELSON
103 THE FAT BOYS ARE BACK THE FAT BOYS (Sutra 1016) IND 69 15 104 LIGHTING UP THE NIGHT 8.98	137 BOSTON, MASS. THE DEL FUEGOS (Slash/Warner Bros. 25339) WEA 145 4	WILLIE NELSON (Columbia FC 39990) CBS 144 5
JACK WAGNER (Qwest 25318) WEA 113 7 8.98 THE ALARM (IRS-5666) MCA 151 2	138 RAIN DOGS TOM WAITS (Island 90299) WEA 147 4 139 STREET CALLED DESIRE ★ 8.98	171 WIDE AWAKE IN AMERICA 4.98 U2 (Island 90279-1-A) WEA 155 24 172 TAO ★ 9.98
108 ALONG THE AXIS THE JON BUTCHER AXIS (Capitol ST-12425) CAP 118 8	RENE AND ANGELA (Mercury 824 607-1) POL 139 20 140 FLASH ★	RICK SPRINGFIELD (RCA AJ1-5370) RCA 149 31 173 GETTIN AWAY WITH MURDER 8.98
107 7800 FAHRENHEIT ★ 8.98 BON JOVI (Mercury 824 509-1) 104 29 108 PLAY DEEP -	JEFF BECK (Epic 39483) CBS 137 19 141 HOLD ME LAURA BRANIGAN (Atlantic 81265) WEA 88 16	PATTI AUSTIN (Qwest 25276) WEA DEBUT 174 KATINA AND THE WAVES (Capitol ST-12400) CAP 153 31
THE OUTFIELD (Columbia BFC 40027) CBS 109 6	142 BANGING THE WALL ★ 8.98 BAR-KAYS (Mercury 824 727-1) POL 89 13 143 THE HISTORY MIX VOL. I ★ 8.98	175 EMPIRE BULESQUE ★ — BOB DYLAN (Columbia FC 40110) CBS 169 23 176 VITAL SIGNS ★■ —
AMY GRANT (A&M SP 5060) RCA 108 24 110 CARAVAN OF LOVE ISLEY, JASPER, ISLEY	143 THE HISTORY MIX VOL. I ★ 8.98 GODLEY & CREME (Polydor 825 981-1) POL. 102 14 SEX AND THE SINGLE MAN	SURVIVOR (Scotti Brothers FZ 39578) CBS 157 56 177 LOW LIFE 8.98
(CBS Associated BFZ 401180) CBS 122 6 111 GO WEST ★ — (Chrysalis FC 41496) CBS 103 33	RAY PARKER JR. (Arista AL8-8280) RCA 152 3 145 RHYTHM ROMANCE THE ROMANTICS	NEW ORDER (Qwest/Warner Bros. 25289-1) WEA 167 26 178 OPEN FIRE 8.98
112 JANE WIEDLIN 8.98 (IRS-5638) MCA 124 4	(Nemperor/CBS FZ 40106) CBS 110 10 146 DEAD MAN'S PARTY 8.98	Y&T (A&M SP 5076) RCA 163 19 179 ELIMINATOR ★■ 8.98
CLARENCE CLEMONS (Columbia BFC 40010) CBS DEBUT	OINGO BOINGO (MCA 5665) MCA 160 3 147 SHOCK 8.98 THE MOTELS (Capitol SJ-12378) CAP 112 15	ZZ TOP (Warner Bros. 23774-1) WEA 182 135 180 KING OF ROCK ★□ RUN D.M.C. (Profile PRO-1205) IND 164 34
114 LISA LISA AND CULT JAM WITH FULL FORCE (Columbia BFC 40135) CBS 74 13	148 JESSE JOHNSON'S REVUE ★□	181 THE DREAM ACADEMY (Reprise/Warner Bros. 25265) WEA 184 3
115 MAHVELOUS! 8.98 BILLY CRYSTAL (A&M 5096) RCA 76 11 116 FABLES 8.98	JOHN CAFFERTY AND THE BEAVER BROWN BAND (Scotti Bros. FZ 39405) CBS 114 25	182 CENTERFIELD ★■ 8.98 JOHN FOGERTY (Warner Bros. 25203-1) WEA 165 44 183 FREAKY STYLEY 8.98
JEAN LUC PONTY (Atlantic 81276) WEA 121 5	150 TWO WHEELS GOOD PREFAB SPROUT (Epic BFE 40100) CBS 156 3 151 SONGS YOU KNOW BY HEART ★ 8.98	THE RED HOT CHILI PEPPERS (EMI America 17168) CAP 161 8 184 BACK INTO BLUE ★ 8.98
JENNIFER HOLLIDAY (Geffen GHS 24073) WEA 117 12 118 THE FAMILY 8.98 (Paisley Park/Warner Bros. 25322) WEA 83 13	JIMMY BUFFETT (MCA 5633) DEBUT 152 SOME GREAT REWARD ★ 8.98 DEPECHE MODE. (Sire 25194) WEA 126 38	QUARTERFLASH (Geffen GHS 24078) WEA 162 6 185 U.T.F.O. 8.98
119 DOWN FOR THE COUNT Y&T (A&M SP 5101) RCA DEBUT 120 GREATEST HITS VOL. 2 8.98	153 THE BEST OF ELVIS COSTELLO AND THE ATTRACTIONS	(Select SEL 21614) IND 166 24 186 BORN TO RUN ★ BRUCE SPRINGSTEEN (Columbia JC 33785) CBS 187 14
RONNIE MILSAP (RCA AHL1-5425) RCA 120 7 121 DURELL COLEMAN 8.98	(Columbia FC 40101) CBS DEBUT 154 THIS IS THE SEA THE WATERBOYS (Island 90457) WEA 154 4	187 MAD NOT MAD 8.98 MADNESS (Geffen GHS 24079) WEA 173 5
(Island 90293) WEA 119 10 122 WHAT IF TOMMY SHAW (A&M SP 5097) ROA 135 4	155 VOICES CARRY ★ TIL TUESDAY (Epic BFE 39458) CBS 128 34 156 AIN'T LOVE GRAND 8.98	188 HOT SPOT 8.98 DAZZ BAND (Motown 6149 ML) MCA 176 13 189 PURPLE RAIN ★■ 8.98
123 MEETING IN THE LADIES ROOM 8,98 KLYMAXX (Constellation/MCA 5529) MCA 123 36	X (Elektra 60430) WEA 133 16 157 SUDDENLY ★■ 8.98	PRINCE AND THE REVOLUTION (Warner Bros. 25110-1) WEA 189 74 190 SKIN DIVE 8.98
DEAD OR ALIVE (Epic BFE 401190) CBS 85 21 125 GET OUT OF MY ROOM 8.98	BILLY OCEAN (Jive/Arista JLB-8213) RCA 132 63 158 THIS IS BIG AUDIO DYNAMITE BIG AUDIO DYNAMITE	MICHAEL FRANKS (Warner Bros. 25272-1) WEA 186 24 191 FIVE-O ★ 8.98
CHEECH & CHONG (MCA 5640) MCA 94 5 126 SINGLE LIFE * 8.98 CAMEO (Atlantic Artists 824 546-1) POL 95 21	(Columbia BCT 40220) CBS 168 2 159 CITY LIFE 8.98 THE BOOGIE BOYS (Capitol SF-12409) CAP 127 13	HANK WILLIAMS JR. (Curb/Warner Bros. 25267-1) WEA 191 28 192 THE BIG CHILL ★■ 8.98
127 TIM 8,98 THE REPLACEMENTS (Sire 25330) WEA 138 3	160 DARE TO BE STUPID ★ — "WEIRD AL" YANKOVIC	ORIGINAL SOUNDTRACK (Motown 6062ML) MCA 192 108 193 SHAKEN 'N' STIRRED ★□ 8.98
128 PATTI LaBELLE	(Rock'n' Ro!! Records FZ 40003) CBS 130 21 161 BEHAVIOUR	ROBERT PLANT (Es Paranza 90265-1) WFA 170 25 194 1999 ★■ 8.98
ORIGINAL SOUNDTRACK (Scotti Bros. SZ 40203) CBS DEBUT 130 BOYS AND GIRLS ★ 8.98	162 BEVERLY HILLS COP ** 9.98 ORIGINAL SOUNDTRACK (MCA 6143) MCA 136 48	PRINCE (Warner Bros. 23720-1) WEA 193 112 195 AN INNOCENT MAN ★■ — BILLY JOEL (Columbia QC 3673) CBS 195 119
BRYAN FERRY (Warner Bros. 25082) WEA 105 23 131 CRUZADOS 8.98	163 RHYTHM OF THE NIGHT ★■ 8.98 DeBARGE (Gordy/Motown 6123GL.) MCA 141 36	196 CAN'T SLOW DOWN ★■ 8.98 LIONEL RICHIE (Motown 6059ML) MCA 197 12
(Arista AL8-8383) RCA 150 3 132 BLACK CARS — GINO VANNELLI (HME 40077) CBS 140 24	164 ANOTHER PLACE HIROSHIMA (Epic BFE 39938) CBS 175 2 165 LIBRA ★ —	197 STEPS IN TIME — KING (Epic BFE 40061) CBS 172 17 198 LONE JUSTICE ★ 8.98
133 THE ROSE OF ENGLAND — NICK LOWE AND HIS COWBOY OUTFIT	JULIO IGLESIAS (Columbia FC 40180) CBS 159 13 166 AL JARREAU IN LONDON ★ 8.98	(Geffen GHS 24060) WEA 174 30 199 40 HOUR WEEK ★■ 8.98
(Columbia FC 39958) CBS 134 9 134 TO LIVE AND DIE IN L.A. 8.98 WANG CHUNG (Geffen GHS 24081) WEA 158 3	(Warner Bros. 25331) WEA 143 10 167 9.9 8.98 (RCA NFL 1-8049) RCA 142 9	ALABAMA (RCA AHL 1-5339) RCA 185 39 200 A LITTLE SPICE 8.98 LOOSE ENDS (MCA 5588) MCA 171 20
THE CASH BOX TOP 200 A	I ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES ALPHABETIZED TOP 200 ALBUMS (BY ARTIST)	SOLD AT RETAIL STORES.
ABC	Iglesias, Julio	Ross, Diana
Adams, Bryan .20 Dazz Band .188 Aerosmith .68 Dead Or Alive .124 A-Ha .12 DeBarge .163	Iron Maiden	Run D.M.C. 180 Waite, John 70 Rush 13 Waits, Tom 138 Sade 76 Wang Chung 134
Alabama 199 Del Fuegos 137 Alarm 105 Depeche Mode 152 Artists United .67 Dio .41	Jarreau, Al 166 New Order 177 Joel, Billy 25, 195 Newton-John, Olivia 53 John, Elton 89 Night Ranger 62	Saga .161 W.A.S.P. .83 Scorpions .58 Waterboys .154 Scritti Politti .69 Wham! .36
Austin, Patti 173 Dire Straits 2 Autograph .77 Dream Academy .181	Johnson, Jesse 148 9.9 142 Jones, Howard 102 Ocean, Billy 157	Shaw, Tommy
Bar-Kays 142 Dylan, Bob 175 Beck, Jeff 140 E, Sheila 48 Big Audio Dynamite 158 Easton, Sheena .94	Katrina And The Waves .174 Oingo Boingo .146 King .197 O.M.D. .43 Kiss .24 Outfield .109	Springfield, Rick
Bon Jovi 107 Eurythmics .42 Boogie Boys 159 The Family .118 Branigan, Laura .141 Fat Boys .103	Klymaxx .123 Palmer, Robert .92 Kool & The Gang .21 Parker, Ray Jr. .144 LaBelle, Patti .128 Phantom, Rocker & Slick .87	Starpoint 63 X 156 Starship 17 Yankovic, "Weird Al" 160 Sting 9 Young, Neil 135
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Cruzados 131 Hooters 31 Crystal, Billy 115 Houston, Whitney 7 The Cure 55	Milsap, Ronnie 120 Rogers, Kenny 96 Mitchell, Joni 80 Romantics 145	U.T.F.O
		Write Nights

HOT NEW SELLER



Afterburner — ZZ Top — Warner

STRONGEST SALES

Miami Vice — MCA
Dire Straits — Warner Bros.
J. Cougar — Riva/PolyGram
Heart — Capitol

STORE REPORTS

CML — St. Louis J. Cougar Miami Vice W. Houston Sting

Record Bar — S.C. ZZ Top Miami Vice Iron Maiden W.A.S.P. Rush

Heart

Record Theatre — Cincinnati

S. Wonder J. Tyzik J. Taylor ZZ Top Miami Vice

Cameiot — Cieveland

ZZ Top Miami Vice Heart Loverboy Dire Straits

Peaches — Cincinnati

Miami Vice J. Cougar Dire Straits B. Springsteen Heart

Homers — Omaha

Miami Vice J. Cougar Rush R.E.M. A-Ha

Harvard Coop - Boston

Del Fuegos J. Taylor Talking Heads J. Mitchell Dire Straits

Musicai Saies — Baltimore

ZZ Top Iron Maiden B. Streisand Aerosmith Starship

Greensboro - N.C.

Dire Straits Loverboy P. Young Tears For Fears Sting

Turties — Atlanta

F. Jackson ZZ Top Miami Vice S. Wonder B. Streisand

Seaport - Portland

Miami Vice J. Cougar Dire Straits Loverboy S. Wonder

Licorice Pizza — Los Angeles

Miami Vice Dire Straits ZZ Top B. Streisand Heart

Tower Records - Fresno

ZZ Top Rush Heart Miami Vice Iron Maiden

Tower Records — San Diego

Dire Straits
J. Cougar
Miami Vice
Oingo Boingo
J. Mitchell

Benson — Los Angeles

J. Cougar Starship Cheech & Chong W. Houston Tears For Fears

Gary's — Virginia Miami Vice

Miami Vice J. Cougar Heart W. Houston Starship

Mainstream — Milwaukee

Iron Maiden ZZ Top Rush S. Ray Vaughan Heart

Karma — Indianapolis

Miami Vice J. Cougar Dire Straits Heart Stina

J&R Music World - New York

Sting Talking Heads Dire Straits S. Wonder Miami Vice

Peaches — Kansas City

Miami Vice ZZ Top J. Taylor

RETAILER'S PICK

Retailer

Store

<u>Market</u> Cincinnati

Kim Lemon

Peaches

Album: Mike & The Mechanics Artist: Mike & The Mechanics Label: Atlantic

Comments.

"A very strong LP from some very strong artists, especially on the non-Genesis sounding cuts. This album should get Mike Rutherford some of the recognition he's long deserved."

Stephen Padgett, Los Angeles

THE RECORD BAR — There's more going on at The Record Bar than the sale of stores. The nine stores sold to The Musicland Group as reported in Cash Box last week (11-16) ended The Record Bar's presence in Chicago and St. Louis. The sale has freed the retail giant to focus on other areas of more pressing concern. The first move by Record Bar has been to open Tracks, a retail store in Virginia Beach, VA. The Tracks store is a departure for Record Bar because of its large business in video sale and rental. In addition, Tracks is located in a strip center, with easy drive-up access to accommodate video rental. Most Record Bar stores are more heavily involved in prerecorded music sales and are located in malls. This

Tracks marks Record Bar's second, the other located in Norfolk, VA. **Bev Gwinn**, a Record Bar district sales supervisor from the Chicago area will move to Virginia Beach to manage Tracks.

STORE WARS — Any casual observer of the Los Angeles record retailing community is aware that there is a race underway to cash in on the L.A. home entertainment dollar. A major announcement of new store openings is made almost weekly. Music Plus has announced the opening of four new stores located in Redondo Beach, Torrance, Valencia and Woodland Hills. A Grand Opening sale featuring a giveaway trip for two to San Francisco is being



NEW DISPLAY — Meadowlark Records, the new all-instrumental label formed by the Los Angeles based Sparrow Corporation, has developed a 14" x 12" x 54" floor display for use in retail outlets across the country. The merchandising aid holds up to 30 cassettes (six titles face out) and 15 albums (in a "browser bin").

heavily promoted in the press. Not to be out done, The Wherehouse opens two new stores of their own, the latest in a flurry of store openings for the chain. Promoted with the current expansion slug, "New Stores Galore," The Wherehouse opened stores in Hermosa Beach and Bellflower. Word from both companies is that these are just the beginning. Music Plus now boasts 41 stores, while the Wherehouse has 43 in the L.A. market.

U.S. CD PLANTS — A constant concern for most retailers is lost revenue due to poor supplies of CD software. The new technology is taking the world by storm. Plans for manufacturing plants in North America are sketchy, but according to at least one label representative, there is light at the end of the tunnel. Denon, who operates a CD plant in Japan, will be unveiling plans for a CD plant in the U.S. shortly. WEA, RCA and Capitol all are studying the feasability of opening their own plants. Because of the high cost in building a CD plant, there is a low return on investment. This is causing some labels to proceed with great caution. If a number of the major labels get into CD manufacture, this will dramatically cut in to the custom pressing dollar. Custom pressing holds out a viable means of producing a good return on investment, but not if the market is flooded with competing CD manufacturers. Lou Dennis, vice president sales Warner Bros. Records, expects supply to catch up to demand by the fourth quarter 1986. With CD hardware ownership expected to double in the next year, manufacturers who wait too long will be far behind the pack, making it very difficult to catch up. Latest reports from PolyGram's Hanover plant show the plant working around the clock, seven days a week. Hanover expects to produce 44 million discs in the next year.

INTERACTIVE CD — While we're speaking about CDs, did you know that CDs are capable of more than reproducing music? Any information that can be stored digitally has a potential CD application. In the years to come this will dramatically effect not only entertainment, but business, publishing and education, to name a few. While best known as a medium

YOKO ONO — With a timely message and an all-star cast of players, Yoko Ono delivers her first record in two years just in time for the Holidays. "Starpeace: An Earth Play For Sun And Air" hits the stores this week.

for music, a compact disc has an immense capacity for any digital information, including sound, text, video, graphics, computer language or a combination of all of these. A compact disc so programmed can be run through a home computer much the same way as a music disc can be programmed by a standard CD player. This makes the information carried on the disc interactive, that is, responding to the input of the person operating the terminal in a dialogue fashion. Since CD drives for home computers can also play standard audio CDs, it is not surprising that the initiative for interactive CD is coming from the record industry. PolyGram and

Warner Communications are co-sponsors of a joint venture called The Record Group. The Record Group is helping to foster development of hardware and software for interactive CD.

MERCHANDISING

TOP 40 OMPACT ISCS

_					
	Title	e, Artist, Label, Number, Distributor		11/16	Weeks On Chart
	1	BROTHERS IN ARMS ★	15.98	11710	Ullait
	2	NO JACKET REQUIRED	DIRE STRAITS (Warner Bros. 25264-2) WEA	1	26
	_		PHIL COLLINS (Atlantic 81240-2) WEA	2	29
	3	BORN IN THE U.S.A.	BRUCE SPRINGSTEEN (Columbia CK 38653) CBS	3	6 3
	4	SCARECROW	JOHN COUGAR MELLENCAMP (Riva 824 865) POL	5	5
	5	THE DARK SIDE OF THE MO		4	63
	6	SONGS FROM THE BIG CHA	JR		
	7	WHITNEY HOUSTON	TEARS FOR FEARS (Mercury 824 300-2) POL	6	32
	Q	LITTLE CREATURES	(Arista JRCD-8221) RCA 15.98	7	9
	•		TALKING HEADS (Sire 2-25305) WEA	9	15
	9		— FEVIE WONDER (Tamla/Motown TAMD 06134) MCA	16	3
	10	GREATEST HITS VOLUME I	& II BILLY JOEL (Columbia J2K 40121) CBS	8	12
	11	RECKLESS	` <u>-</u>		
	12	THE DREAM OF THE BLUE T		12	42
	13	SPORTS	STING (A&M CD 3750) RCA	11	17
	14		Y LEWIS AND THE NEWS (Chrysalis VK 41412) CBS	10	23
	14		EURYTHMICS (RCA PCD1-5429) RCA	14	17
	15	PRIVATE DANCER	TINA TURNER (Capitol CDP-46041) CAP	17	60
	16		ORIGINAL SOUNDTRACK (MCA MCAD-6144) MCA	13	5
	17	CHRONICLES	_		
	18		EARWATER REVIVAL (Fantasy FCD 623-CCR2) IND 15.98	15	11
	19	MAKING MOVIES	MADONNA (Sire 25157-2) WEA 15.98	18	5 2
			DIRE STRAITS (Warner Bros. 3480) WEA	21	4
	20	BUILDING THE PERFECT BE	DON HENLEY (Geffen 24026-2) WEA	20	43
			★ INDICA	TES	FULL

ı					Weeks On
١	04	HOLINDS OF LOVE		11/16	Chart
ı	21	HOUNDS OF LOVE	KATE BUSH (EMI America 17171) CAP	26	4
ı	22	MIAMI VICE	EVIDION COUNTRICE CONTRACTOR CASCOLARION	0.5	DUT
1	23	ATLANTIC SOUL CLASSICS	LEVISION SOUNDTRACK (MCA MCAD-6150) MCA 15.98	DE	BUT
ı	24	VOCALESE	S ARTISTS (Warner Special Product 2-27601) WEA 15.98	22	5
Į	24	THE	MANHATTAN TRANSFER (Atlantic 81266-2) WEA	24	3
ı	25	HUNTING HIGH AND LOW	15.98 A-HA (Warner Bros. 25300) WEA	28	2
	26	DIAMOND LIFE	` -		
	27	KNEE DEEP IN THE HOOPLA	SADE (Portrait RK 39581) CBS	29	29
	28	DECEMBER	STARSHIP (Grunt/RCA 5488) RCA	DE	вит
	20		GEORGE WINSTON (Windham Hill CD 1025) RCA	31	3
	29	ALTERNATING CURRENTS	SPYRO GYRA (MCA MCAD 5606) MCA	30	4
ı	30	ONE SIZE FITS ALL	` -	30	
	31	THE SECRET OF ASSOCIATION	E NYLONS (Open Air/Windham Hill OAO 301) RCA	27	4
ı	•		PAUL YOUNG (Columbia CK-39957) CBS	23	16
1	32	A DECADE OF STEELY DAN	(MCA MCAD-5570) MCA	33	24
	33	MAKE IT BIG			
	34	WORLD WIDE LIVE ★	WHAM! (Columbia CK 39595) CB\$	37	39
	35	DIRE STRAITS	SCORPIONS (Mercury 824 344-2) POL	35	4
			15.98 (Warner Bros. 2-3266) WEA	36	6
	36	FRESH AIRE III	MROLLER (American Gramaphone AGCD-365) IND	34	8
	37	7 WISHES	WINDELER (American Granaphore AGCD-300) IND	34	•
į	38	THE WALL	NIGHT RANGER (MCA MCAD 5593) MCA	19	9
			PINK FLOYD (Columbia C2K 36183) CBS	25	2 5
	39	HARLEQUIN	DAVE GRUSIN & LEE RITENOUR (GRP 1015) IND	39	9
	40	THE UNFORGETTABLE FIRE	15.98		
ı			U2 (Island 2-90231) WEA	32	15

FULL DIGITAL RECORDING

WHAT'S IN-STORE

CLASSICAL NEWS — Look for three great new releases from **Phillips Records**. First is **Neville Marriner's** stunning rendition of **Dvorak's** "New World" Symphony No. 9 performed with his Minnesota Orchestra (412 224-1, -4). Always a best-seller, this record of well-known classical music should do well. Indeed, this release follows Marriner's debut recording with the Minnesotians of Symphony No. 8 which was a best-seller. A special two-CD set is available which includes Symphonies 7, 8 and 9 (412 542-2). Next, the new Los Angeles Philharmonic leader Andre Previn is the featured pianist and conductor with the Pittsburgh Symphony Orchestra as they perform three of George Gershwin's most famous works Rhapsody In Blue, the Piano Concerto In F, and An American In Paris (412 611-

1). Previn is highly qualified to interpret the jazz-flavored works of Gershwin as he is well known for his jazz piano performances with the likes of Itzhak Perlman and others. This recording, and the "New World" recording, should do well over the holiday season when patriotism is high. Lastly, Neville Marriner is again featured, this time with the Academy Of St. Martin-In-the-Fields along with SIr Colin Davis conducting the BBC and Royal Opera House Orchestras on the compilation album "More of the Best of Wolfgang Amadeus Mozart." This fine best-of collection features the above mentioned artists working with star soloists

Jessye Norman, Alfred Brendel and

Mirella Freni. An assured best-seller,
the album (416 273-1, -2, -4) includes



CORDLESS WONDER — New from Nady Systems, Inc., Oakland, CA is the Stereo Infrared Headphone and Transmitter. With full frequency response (50 - 15,000 Hz) and a system range of about 35 feet, the pair retails for \$119.95.

selections from some of Mozart's best-loved operas, symphonies and piano concerti.

In-store play of these fine classical releases is highly recommended.

ALL-IN-ONE — Retail sales of camcorders, lightweight color video cameras that feature a built-in video cassette recorder, should generate \$500 million by the end of the year, according to a forecast made recently by Stephen A. Stepnes, division vice president, marketing, at RCA Consumer Electronics in Indianapolis. "VCRs currently represent one of the fastest growing consumer electronic product categories overall, with 1985 unit sales expected to increase some 50 percent over last year. Within the product category, camcorder sales will account for some 12 percent of the total sales picture, and will certainly be the most important consumer electronic product of the 1985 holiday sales season," said Stepnes. According to Stepnes, the product concept of a one-piece video recording system, designed for optimum use both indoors and outdoors, will immediately appeal to two major buying groups: the consumer market and a business audience that is increasingly using video in presentations.



VIDEO NEWS

TOP 40 IDEOCASSETTES

						141	
			eeks On	ı			eeks On
	1	1/16 C				11/16 C	
1	GHOSTBUSTERS			20	MISSING IN ACTION		
	RCA/Columbia Pictures Home Video				MGM/UA Home Video MV 800557	19	24
	60413	3	3	21	MRS. SOFFEL		
2	BEVERLY HILLS COP			ł	MGM/UA Home Video MV800600	20	22
	Paramount Home Video 1134	10	2	22	THE PURPLE ROSE OF		
3	THE BREAKFAST CLUB				CAIRO Vestron Home Video 7082	15	10
ш	MCA Dist. Corp. 80167	1	10	23	THE SLUGGER'S WIFE	15	10
4	AMADEUS			23	RCA/Columbia Pictures Home Video		
ш	Thorn/EMI/HBO Video TVA 2997	2	7		60486	18	8
5	POLICE ACADEMY 2, THEIR			24	CAT'S EYE		
	FIRST ASSIGNMENT Warner Home Video 20020	5	8		Key Video 4731	DE	BUT
	warner Home Video 20020	5	•	25	UP THE ACADEMY		
6	MISSING IN ACTION 2 - THE			26	Warner Home Video 11313	30	2
	BEGINNING			20	THE TERMINATOR Thorn EMI Video TVA 2535	23	40
и	MGM/UA Home Video MB 800658	6	8	27	STICK	23	40
7	THE KILLING FIELDS				MCA Dist. Corp. 80139	27	13
ш	Warner Home Video 11419	4	11	28	STARMAN		
8	DESPERATELY SEEKING				RCA/Columbia Pictures Home Video		
ш	SUSAN				20412	31	22
	Thorn/EMI/HBO Video TVA 2992	7	11	29	RUNAWAY		
9	LADYHAWKE				RCA/Columbia Pictures Home Video 60469	25	17
	Warner Home Video 11464	16	2	30	THE FLAMINGO KID	25	- 17
10	PORKY'S REVENGE!			30	Vestron Home Video VA 5072	28	18
	CBS/Fox Video 1463	9	6	31	PINOCCHIO		
11	FRIDAY THE 13TH, PART V -				Walt Disney Home Video 239V	34	16
111	A NEW BEGINNING			32	TURK 182		
	Paramount Home Video 1823	8	6		CBS/Fox Video 7082	26	10
	THE OURS THEN			33	HEAVENLY BODIES		
12	THE SURE THING Embassy Home Entertainment	12	10	34	Key Video 6844 BLOOD SIMPLE	32	4
13	GOTCHA!	12	10	34	MCA Dist. Corp. 80190	29	13
''	MCA Home Video 80188	22	4	35	FALCON & THE SNOWMAN		
14	THE KARATE KID		·		Vestron Home Video VA 5073	35	17
	RCA/Columbia Pictures			36			
ш	Home Video 60406	14	26		STREET		
15	SECRET ADMIRER				Media Home Entertainment M 790	37	18
	Thorn/EMI/HBO Video TVA 2990	24	2	37		-	
16	THE COMPANY OF WOLVES			38	New World Video 8509 2010 THE YEAR WE MAKE	DE	BUT
	Vestron Video 5092	17	3	"	CONTACT		
17	A PASSAGE TO INDIA				MGM/UA Home Video MB 800 591	38	22
	RCA/Columbia Pictures Home Video	11	9	39	PLACES IN THE HEART		
18	BARY SECRET OF THE		11		CBS/Fox Video 6836	36	17
1.0	BABY, SECRET OF THE LOST LEGEND			40	PARIS, TEXAS		
	Touchstone Home Video 269	21	3		CBS/Fox Video 1457	33	8
19				THE	CASH BOX TOP 40 VIDEOCASSET	TES CH	ART
	RCA/Columbia Pictures Home Video	40	45		IS BASED SOLELY	20 011	
	60408	13	17) (ON RENTALS AT VARIOUS RETAIL O	UTLETS	5.
L							

TOP 15 USIC IDEOCASSETTES

	10000 10000			
1	PRINCE AND THE REVOLUTION LIVE! Prince And The Revolution (Warner Music Video 38102)	1	15	
2	TINA LIVE-PRIVATE DANCER TOUR Tina Turner (Sony Video 97W 50090)	2	14	
3	WHAM! THE VIDEO Wham! (CBS-Fox Video Music 3048)	3	19	
4	RATT THE VIDEO Ratt (Atlantic Video 50101)	5	10	
5	MADONNA Madonna (Warner Music Video 3-38101)	4	19	
6	THE BEATLES LIVE — READY STEADY GO! (Sony Video 97W50091)	7	3	
7	THE HEART OF ROCK'N'ROLL Huey Lewis And The News (Warner Home Video 30409)	8	4	
8	NO JACKET REQUIRED Phil Collins (Atlantic Video 50104)	10	2	
9	WE ARE THE WORLD - THE VIDEO EVENT USA For Africa (MusicVision 6-20475)	6	19	
10	SADE: DIAMOND LIFE VIDEO Sade (CBS-Fox Video Music 7091)	9	14	
11	JUDAS PRIEST LIVE Judas Priest (Media Home Entertainment M450)	11	6	
12	PRIVATE DANCER Tina Turner (Sony Video 97W50066-7)	12	19	
13	U2 LIVE AT RED ROCKS U2 (MCA Dist. Corp. 80067)	14	19	
14	WORLD WIDE LIVE Scorpions (MusicVision 6-20412)	13	6	
15	DANCE ON FIRE The Doors (MCA Dist. Corp. 80157)	15	14	
Т	HE CASH BOX TOP 15 MUSIC VIDEOCASSETTES CHART IS BAS ACTUAL PIECES SOLD AT RETAIL STORES	ED C	N	



WE TALK TO PEOPLE THAT COUNT

AUDIO/VIDEO

Gregory Dobrin, Los Angeles

As the video industry matures, so do the catalogs. It's interesting to note that two years ago labels were dishing out whatever they could acquire to an insatiable market. It was a fast-food mentality, characterized by product of generally fast-food quality — as high in gratuitous sex and gore as fast-food is in calories, and as low in educational and cultural significance as fast-food is in nutritive value. As the suppliers find their legs, so to speak, the consumer has been defining certain tastes. These tastes go beyond the generic, rehashed T.V. movies and decidedly "B" product of decades old filmdom. In fact, as the business refines its crudities, so its patrons have refined their taste. Certain companies have taken careful note of this trend toward a new, discriminating audience, and they've cultivated an entire industry unto itself of progeny with classy



AT PRAYER - Warner Bros. recording artist Madonna performs her hit single "Crazy For You" in the film Vision Quest, a new release from Warner Home Video.

logos and, or so the hype would have it, quality product. The newest of these is Embassy Home Entertainment's The international Collection. This label arm, similar in intention to Media Home Entertainment's Cinematheque Collection, brings the foreign films of both the Janus and Quartet/Films catalogs to home video, which is nothing to sniff at. Works by such lionized filmmakers as Fellini, Lang, Pabst, Cocteau and Bergman are among those being presented, and, unlike some of the less than desirable films in the Cinematheque Collection (most of which are French), Embassy's line is imbued with undeniable quality. Nevertheless, in terms of progres-

sion, The International Collection is only a further step in the direction dictated by a maturing market. The label's opening list of titles includes six films, including the Japanese Rashomon, directed by Akira Kurosawa, Fellini's La Strada (starring his wife, Giulietta Masina), Luís Buneul's That's Obscure Object of Desire, Lang's M, Dutch filmmaker Marleen Gorris' A Question of Silence, and Frenchman Claude Lelouch's Happy New Year. The International Collection will have a release package monthly. Evidently, this year's best has been spent on the opener (understandably). Year-end releases aren't nearly so interesting. However, Embassy's new line can be credited with substantiating its high-brow marketing scheme with actual quality releases. For independent labels, who don't have a back-log of classic film titles to capitalize upon, efforts in the foreign film area are well advised. And while Embassy's foreign line is of a higher quality (though, to be fair, this first package is no guarantee that the same level will ever be reached again), Media's films are newer, and considering the American cultural inferiority complex, will probably be considered classics in another 10 years!

MTV AND ART — And continuing along with this trend toward everyone becoming awfully, awfully high brow, MTV, that purveyor of the 3-minute thrill, has taken to treating, and in some cases educating, its viewers with 10 to 30 second "Art Breaks." Yuppie! (I mean, yippie! But you catch my drift). Six contemporary artists have been commissioned to create short video pieces. In announcing these new spots, MTV will host a "gala" benefit with profits going to Artists Space, a non profit center and gallery for contemporary art located in trendy lower Manhattan. Well, who would have guessed? But don't think the mega music channel has traded in its studded leather gauntlets for a smock entirely. Heavy Metal Mania airs Saturday, November 21, hosted by Iron Maiden's Bruce Dickson.

The Release Beat

Playboy Video has announced its release of Dorothy Stratten: The Untold Story, which hit retail November 14. This documentary-style acrount of the ill-fated Playboy model's rise to stardom is highlighted by film clips and tapes, providing a full photo essay of the acclaimed beauty's short-lived career. Her death at age 20 at the hands of boyfriend Paul Snyder is also chiefled. The tape retails for \$39.95 in VHS and Beta. . . . November at Vestron Musicvideo means music from two rather dissimilar recording artists, Liberace and The Who's Pete Townshend, each in their own one-hour tape. (They have not, to our knowledge, taken to performing together as yet). Liberace, known to his fans as "Mr. Showmanship," comes to home video with Liberace Live, featuring more than a million dollars in furs and jewelry, and, we're told, music too. Townshend's tape, titled White City: Pete Townshend, is a complete music movie in which the musician portrays, guess what? — A musician. This home video release coincides with Townshend's new Atco LP of the same name. **Richard Lowenstein** directed. Both tapes retail for the list price of \$29.95 in both VHS and Beta HiFi . . . The Nostalgla Merchant, Media Home Entertainment's classic films arm, brings The Magnificent Ambersons to home video this month. One of Orson Well's most inspired cinematic efforts, The Magnificent Ambersons is based on the Booth Tarkington novel, and features performances by Joseph Cotton, Agnes Moorhead, Tim Holt, and a very youthful Anne Baxter. A true classic for collectors, retailing for the suggested price of \$19.95.

MUSIC VIDEO

MOST ADDED



I Burn For You — Sting — (A&M)

STRONG ADDS

It's Only Love - B. Adams and T. Turner — (A&M) Say You, Say Me — Lionel Richle — (Motown) Sun City — Artists United Against Apartheid — (Manhattan) Don't Run Wild - The Del Fuegos -(Warner Bros.)

PROGRAM ADDS

HEART LIGHT CITY - Janet Williams - Associate Producer M. McDonald B. Joel Motels F. Valli A. Grant Spandau Ballet

B. Adams & T. Turner

THE RECORD BUYERS GUIDE -Beth Comstock -- Program Director

J. Beck G. Frey O.N. John Beastie Boys G. Vanelli F. Jackson The Adventures Loverboy Mr. Mister Starship T. Turner F. Valli The Outfield

CATCH 22 — John Frost — Program Director - Anchorage

Del Fuegos F. Valli C. Sexton REM J. Lynn Turner T. Shaw Omar & The Howlers

Motels

S. Wonder

V66 — Roxy Myzal — Producer: Framingham, MN

J. Hammer Starpoint Mass B. Adams & T. Turner Simple Minds J. Lynn Turner P. Townshend Scorpions Sting B. Dylan Black & Blue R. Parker, Jr.

RADIO 1990 — Nancy Henry — Associate Producer — New York City Simple Minds

Platinum Blonde Motley Crue Scorpions H. Grethel

TV69 — Lisa Roach — Playlist Information — Atlanta

Marillion Sting Untouchables Wall of Voodoo YRT Artists United Against Apartheid

B. Adams & T. Turner J. Lynn Turner

Del Fuegos R. Parker Jr. C. Sexton **Baltimora** L. Richie

U68 — Steven Leeds — Program Director — New York City

Dionne & Friends T. Waits Princess Scorpions The Cult The Damned Sting Fishbone M. McDonald Long Riders Propaganda

TV5 — Houston HIt Video — Mike Opelka — Program Director Del Fuegos

B. Adams & T. Turner

NIGHT TRACKS -- BIII Brummel -Program Director -- Los Angeles

Simple Minds B. Dylan Sting

J. Cougar Mellencamp

MDEO PROGRAMMER'S PICK

PD Yaa Venson Program Rock On Market Chicago

Video: Sun City Artist: Artists United Against Apartheid

Label: Manhattan

"This video gives you a real feeling for what is really happening in the world. A lot of stars are involved in this video and I really feel the emotion of the cause. A real effective

TOP 30 USIC IDEOS

				s
			Weeks On	
	PEDEFOT WAY (Saith) Dalling (Manager Bross)	11/16		
1	PERFECT WAY Scritti Politti (Warner Bros.)	1	9	
2	BROKEN WINGS Mr. Mister (RCA)	4	8	
3	YOU BELONG TO THE CITY GLENN FREY (MCA)	5	4	
4	BE NEAR ME ABC (Mercury)	2	8	
5	SEPERATE LIVES (LOVE THEME FROM WHITE NIGHTS) Phil Collins and Marilyn Martin (Atlantic)	7	4	
6	TAKE ON ME A-HA (Warner Bros.)	6	22	
7	PART-TIME LOVER Stevie Wonder (Motown)	16	3	
8	RUNNING UP THAT HILL Kate Bush (EMI America)	8	7	
9	FORTRESS AROUND YOUR HEART Sting (A&M)	3	4	
10	THE OAK TREE Morris Day (Warner Bros.)	12	6	
11	SO IN LOVE Orchestral Manoeuvres in the Dark (A&M)	11	7	
12	SOUL KISS Olivia Newton-John (MCA)	19	2	
13	SAY YOU SAY ME Lionel Richie (Motown)	DEB	UT	
14	STAY UP LATE Talking Heads (Sire)	14	6	
15	OH SHEILA Ready For The World (MCA)	10	12	
16	EVERY STEP OF THE WAY John Waite (EMI America)	13	5	
17	WE BUILT THIS CITY Starship (Grunt)	20	4	
18	WALK OF LIFE Dire Straits (Warner Bros.)	23	3	
19	SAVING ALL MY LOVE FOR YOU Whitney Houston (Arista)	9	9	
20	YOU BELONG TO THE CITY Glenn Frey (MCA)	24	3	
21	TO LIVE AND DIE IN L.A. Wang Chung (Geffen)	22	3	
22	DANCING IN THE STREET David Bowie and Mick Jagger (EMI			
	America)	15	13	
23	ONE OF THE LIVING Tina Turner (Capitol)	DEB	UT	
24	LIFE IN A NORTHERN TOWN Dream Academy (Warner Bros.)	27	2	
25	I'LL BE AROUND What Is This (MCA)	25	2	
26	NEVER Heart (Capitol)	18	3	
27	AND SHE WAS Talking Heads (Sire)	29	2	
28	SUN CITY Artists United Against Apartheid (Manhattan)	DEB	UT	
29	AND WE DANCED Hooters (Columbia)	21	8	
30	VANZ CAN'T DANZ John Fogerty (Warner Bros.)	28	6	
ТН	F CASH BOX TOP 30 MUSIC VIDEOS CHART IS BASED ON TEL	EVISI	ON	

THE CASH BOX TOP 30 MUSIC VIDEOS CHART IS BASED ON TE ROTATION AT VARIOUS STATIONS AND NETWORKS. ELEVISION



CURB YOUR CAMERA — Island recording artist Tom Waits is pictured during the shoot for his new video Downtown Trains. Shot in lower Manhattan, the video was directed by Jean-Baptiste Mondino (Don Henley's The Boys Of Summer) in French new wave cinematic style. Boxer Jake LaMotta makes a cameo appearance. Pictured (I-r) are: Mondino; cinematographer Pascal Le Beque; and Waits

TOP 75

LBUMS

			_
* =	e, Artist, Label, Number, Distri Available on Compact Disc Platinum (RIAA Certified)	buto	or
	Gold (RIAA Certified)	\A/a	eeks
	11/		0n
0	GREATEST HITS VOL. 2		
2	RONNIE MILSAP (RCA AHL1-5425) FIVE-O ★ HANK WILLIAMS, JR. (Warner Bros.	1	31
3	1-25267) ANYTHING GOES	2	28
4	GARY MORRIS (Warner Bros. 1- 25279) PARDNERS IN RHYME	3	12
	THE STATLER BROTHERS (Mercury 422-824 420-1)	4	29
5	SOMETHING SPECIAL GEORGE STRAIT (MCA 5605)	6	10
6	RHYTHM AND ROMANCE ** ROSANNE CASH (Columbia FC-		
7	39463) STREAMLINE ★	5	22
8	THE FORESTER SISTERS	7	9
	THE FORESTER SISTERS (Warner Bros. 1-25314)	8	9
9	GREATEST HITS ★ GEORGE STRAIT (MCA-5567)	9	3 5
10	40 HOUR WEEK ★■ ALABAMA (RCA AHL1-5339)	10	41
U	THERE'S NO STOPPING YOUR HEART MARIE OSMOND (Capitol/Curb ST-		
12	12414) HIGHWAYMAN	13	9
	W. NELSON, K. KRISTOFFERSON, J. CASH, W. JENNINGS (Columbia FC		
13	PARTNERS, BROTHERS	12	27
	AND FRIENDS THE NITTY GRITTY DIRT BAND (Warner Bros. 1-25304)	11	13
14	HOWARD AND DAVID THE BELLAMY BROTHERS (MCA/		
15	WON'T BE BLUE ANYMORE	14	18
16	DAN SEALS (EMI-America ST-17166) ME AND PAUL	17	8
	WILLIE NELSON (Columbia FC 40008)	16	2 5
U	WILLIE NELSON (Columbia FC 39990)	22	6
18	WHO'S GONNA FILL THEIR SHOES GEORGE JONES (Epic FE 39598)	19	9
19	GET TO THE HEART BARBARA MANDRELL (MCA 5619)	20	7
20	SAWYER BROWN (Capitol/Curb ST-		_
21	HANG ON TO YOUR	27	5
22	' HEART EXILE (Epic BFE 40000) TURN THE PAGE	29	4
	WAYLON JENNINGS (RCA AHL1-5428)	18	17
23	JIMMY BUFFETT (MCA 5600)	15	18
24	WHY NOT ME THE JUDDS (RCA/Curb AHL1-5319)	25	54
25	KERN RIVER MERLE HAGGARD (Epic FE 39602)	26	32
26	MEL McDANIEL (Capito! ST-12437)	32	4
27	STEP ON OUT THE OAK RIDGE BOYS (MCA 5555) RESTLESS HEART	24	34
29	RESTLESS HEART (RCA CPL1-5369)	21	31
30	EXILE (Epic FE 39424) RADIO HEART	23	5 8
31	CHARLY McCLAIN (Epic FE 39871) SOUTHERN PACIFIC	30	24
32		31	9
33	JOHN ANDERSON (Warner Bros. 1-25211)	33	18
34	JOHN SCHNEIDER (MCA 5583)	34	29
35	LORETTA LYNN (MCA MCA-5613)	37	4
36	JANIE FRICKE (Columbia FC-39975)	35	18
37	RAY STEVENS (MCA MCA-5635) SAWYER BROWN	44	4
38	SAWYER BROWN (Capitol/Curb ST 12391) MY TOOT-TOOT	36	41
	DOOKINI OIDNEY : T.	0.0	

		(eeks On
39	GREATEST HITS ★	16 Ch	art
40	SWEET DREAMS (MUSIC FROM THE MOTION PIC-	39	29
41	PATSY CLINE (MCA MCA-6149) FRIENDSHIP	53	3
42	RAY CHARLES (Columbia FC 39415) THE HEART OF THE	41	68
43	MATTER KENNY ROGERS (RCA AJLI 7023) HIGH COUNTRY SNOWS	DEB	uT
44	DAN FOGELBERG (Full Moon/Epic FE 39616) HAVE I GOT A DEAL FOR	38	25
	YOU REBA MCENTIRE (MCA 5585)	40	13
45 46	GREATEST HITS * BARBARA MANDRELL (MCA 5566) DON'T CALL HIM A COWBOY	43	3 5
	CONWAY TWITTY (Warner Bros. 9-25207-1)	46	33
47	ONE GOOD NIGHT DE- SERVES ANOTHER STEVE WARINER (MCA 5545)	47	39
48	NOBODY WANTS TO BE ALONE CRYSTAL GAYLE		33
49	(Warner Bros. 1-25154) LET IT ROLL MEL McDANIEL (Capitol-EMI ST-	48	33
50	12402) MEMORIES TO BURN	42	37
51	GENE WATSON (Epic BFE 40076) GREATEST HITS EARL THOMAS CONLEY (RCA AHLI-	49	6
52	7032) MAYBE MY BABY LOUISE MANDRELL	DEB	uT
53	(RCA AHL1-5454) THE VERY BEST OF JANIE	51	25
54	JANIE FRICKE (Columbia FC 40165) LIVIN' ON THE EDGE	DEB	
55	T.G. SHEPPARD (Columbia FC 40007) #1'S EDDIE RABBITT (Warner Bros. 1-	46	22
56	25278) TIME STOOD STILL VERN GOSDIN (Compleat 671012-1)	50 52	20 2 5
57	LOVE IS WHAT WE MAKE	58	32
58	TILL I MADE IT WITH YOU MAC DAVIS (MCA 5590)	55	11
59 60	REAL LOVE DOLLY PARTON (RCA AHL1-5414) THE BALLAD OF SALLY	54	41
00	ROSE EMMYLOU HARRIS (Warner Bros. 9-	56	39
61	25205-1) THE THINGS THAT MATTER WINDER CHILL (PCA CPL 1.5348)		
62	VINCE GILL (RCA CPL1-5348) ONE STEP CLOSER SYLVIA (RCA AHLI-5413)	57 63	17 38
63	TREADIN' WATER EARL THOMAS CONLEY	62	57
64	(RCA AHL1-5175) HEART OVER MIND ★ ANNE MURRAY (Capitol SJ-12363) DOES FORT WORTH		57
65	EVER CROSS YOUR MIND		
66	GEORGE STRAIT (MCA 5518) COUNTRY BOY ★ RICKY SKAGGS (Epic FE 39410)	65 66	5 7 5 8
67	HE THINKS HE'S RAY STEVENS		
68	RAY STEVENS (MCA 5517) TWO HEART HARMONY THE KENDALLS (Mercury 824-250-1	64	30
69	M-1) BLUE HIGHWAY JOHN CONLEE (MCA 5521)	67	54
70	LANE BRODY (EMI-America ST- 17160)	60	11
71	FEELS SO RIGHT BRENDA LEE (MCA 5626)	68	7
72	THE BEST OF REBA MCENTIRE REBA MCENTIRE	00	
73	(Mercury 824-342-1 M-1) ATLANTA BLUE ★ THE STATLERS (Mercury/PolyGram	71	
74	818-652-1) YOU'VE GOT A GOOD LOVE COMIN'	72	79
75	LEE GREENWOOD (MCA 5488) KEITH STEGALL KEITH STEGALL (Egic AL 39892)	74 75	75

COUNTRY COLUMN

AMERICA'S MUSIC — The Academy of Country Music is planning a promotional campaign for 1986 which, according to executive director **Bill Boyd**, "is designed to create a positive attitude towards 'America's Music.' " (By that he means country, y'all.) ACM president **Gene Weed** and famed producer **Chips Moman** are planning to record PSA's for radio which will feature recording artists performing an original song, "America's Music," in a variety of styles and lengths. Boyd elaborated, "What Gene and Chips are hoping to accomplish is to generate a public awareness that will bring new fans to our music and rekindle the fire we enjoyed several years ago." Plans also call for a video of the full-length version of the song, compiled from the performances of the various artists. Primary recording for the project will be done at Moman's Memphis facilities.

AN MCA CHRISTMAS — MCA Records has sent a four-song holiday 45 to radio stations, pressed of course, in festive red vinyl. The disc contains Steve Warlner's rendition of Amy Grant and Gary Chapman's "Tennessee Christmas" (probably the most-recorded song this season, with versions by Alabama and Lee Greenwood also extant), "Christmas In The Carribean" by Jimmy Buffett, "One Bright Star" by Nicolette Larson and John Schneider singing "Please Come Home For Christmas."

BANDSTAND — When Dick Clark hosts his American Bandstand's 33 1/3 Celebration on Sunday, Dec. 1, sock hoppers and rock 'n' rollers won't be the only ones joining in the fun. Several country stars will be part of a 23-member "supergroup" that will jam on "Blue Suede Shoes" as a tribute to Elvis. Members of the mega-band will include Glen Campbell, John Schneider and Tom Wopat on guitars, Charlie Daniels, fiddle, and Ricky Skaggs, playing his mandocaster. The ABC-TV special, airing from 8-11 p.m. EST, will also feature filmed appearances (clips both old and new) by Johnny Cash, Crystal Gayle, Brenda Lee, Jerry Lee Lewis, Juice Newton, Marie Osmond, Kenny Rogers and many others.

STATLERS ON SCREEN — Two new Statlers videos are now in circulation: one is a clip of *Christmas Eve* from their "Christmas Present" album; the other is on the song "Sweeter And Sweeter" from "Pardners In Rhyme." Both videos were shot in Nashville and produced by **Jim Owens.**

NEWS FROM THE BROTHERS WARNER — Look for The Forester Sisters on Good Morning America on Tuesday, Nov. 26. The show's general theme is the strength of American families . . . Emmylou Harris's next album is currently being finished. It is set for release in January and will include a duet with John Anderson. Coproducing with Harris is Paul Kennerley . . . The forthcoming "Dallas: The Music Story" album, a collection of songs about characters on the television show, will include performances by Johnny Lee, The Foresters Sisters and Gary Morris, in addition to musical forays by cast members Howard Keel, Steven Kanaly and Jennllee Harrison . . . The artwork for Southern Pacific's debut album, created by Lori Lohstoeter, was recently cited for "outstanding achievement in graphic design for an album cover" by the Los Angeles Art Director's Club . . . New Warner signee Dwight Yoakam is to be featured in a forthcoming Rolling Stone article. This week, Yoakam will be taping an episode of Austin City Limits . . . "1982," the new single from Randy Travis is set for release this week . . . The first two weeks of December will see new singles from Gary Morris and Pam Tillis.

BRAND NEW AT THE BOX — Coming from Flint, Michigan, with experience in radio, television and print is Mary Kujawa, who has joined the Cash Box/Nashville editorial staff. As this is my final week in the writer's chair, her contributions have already begun. Space does not allow me to mention the names of all who have been so friendly and helpful to me over the past year, so let me just say a general thank-you to Cash Box and to everyone here in Nashville and on the Row. It's been a strange but invaluable education. Happy trails

Bill Fisher



NEIL AND NICOLETTE — Nicolette Larson (MCA) opened a recent series of concerts for Neil Young (Geffen) in support of her "Say When" album, also joining Young during his set for backing vocals on several songs. Larson (above right) is currently working on her next MCA album.

November 23, 1985

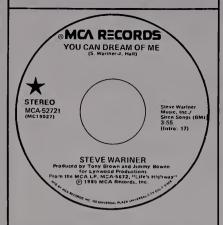
			Weeks On Chart		11.	/16 (Veeks On Chart		
0	I'LL NEVER STOP LOVING YOU			34		40	5	67	THE DEVIL'S ON WAYLON JENNING
	GARY MORRIS (Warner Bros. 7-28947)	2	14	36	THE LEGEND AND THE MAN CONWAY TWITTY (Warner Bros. 7-28866) 3 YOU'VE GOT SOMETHING	39	5	68	THE PART OF ME NEED YOU MOST B.J. THOMAS (C
2	TOO MUCH ON MY HEART THE STATLER BROTHERS (Mercury 884 016-7)	3	14	37	ON YOUR MIND MICKEY GILLEY (Epic 34-05460) 2 SHE TOLD ME YES			69	SHE'S LOVIN' ME TONIGHT DAVID HOUSTO
U	I DON'T MIND THE THORNS (IF YOU'RE THE ROSE) LEE GREENWOOD (MCA 52656)	5	12	38	CHANCE (Mercury 884 178-7) 4 WHO'S GONNA FILL THEIR SHOES		6	70	IN ANOTHER MIN JIM GALSER (MCA/Noble
4	HANG ON TO YOUR HEART EXILE (Epic 34-05580)	1	15	39	ВОР	27		W	MARK GRAY (C
5	LIE TO YOU FOR YOUR LOVE THE BELLAMY BROTHERS (MCA/Curb MCA			40	DAN SEALS (EMI America B-8289) STREEL THE COUNTRY CALLIN' ME		4	72	MEET ME IN MON MARIE OSMOND (DUET V (Ca
6	NOBODY FALLS LIKE A	8	12	41	MAC DAVIS (MCA 52669) 4 RIVER IN THE RAIN ROGER MILLER (MCA 52663) 4	47 42	9	73	I'M GONNA LEAV TOMORROW JOHN SCHNE
7	EARL THOMAS CONLEY (RCA PB-14172) THIS AIN'T DALLAS	9	11	42	I DON'T WANT TO GET OVER YOU THE WHITES (MCA/Curb 52697)	46	5		TWO HEARTS CA WRONG
8	HANK WILLAMS, JR. (Warner Bros./Curb 7-28912) THE CHAIR	7	12	43	(BACK TO THE) HEARTBREAK KID			75	SOME SUCH FOO
9	GEORGE STRAIT (MCA 52667) YOU MAKE ME FEEL LIKE A	12	10	4	RESTLESS HEART (RCA PB-14190) \$ I TELL IT LIKE IT U SED TO BE	53	4	76	BOURGON COW
113	MAN RICKY SKAGGS (Epic 34-05585) STAND UP	11	11	45	T. GRAHAM BROWN (Capitol B-5524) I WANNA HEAR IT FROM	48	6	77	QUIET NIGHTS O
0	MEL McDANIEL (Capitol B-5513) DONCHA			46	YOU EDCY RAVEN (RCA PB-14164) JUST IN CASE	29	16	78	IT'S FOUR IN THI
12	T. G. SHEPPARD (Columbia 38-05591) SOMEBODY ELSE'S FIRE JANIE FRICKE (Columbia 38-05617)				THE FORESTER SISTERS (Warner Bros. 7-28875)	57	4	79	SYLVIA & MICHAEL J
13	HAVE MERCY THE JUDDS (RCA/Curb PB-14193)		8	48	FEED THE FIRE KEITH STEGALL (Epic 34-05643) YOU CAN DREAM OF ME	52	5	80	I COULD LOVE Y
4	BETTY'S BEIN' BAD SAWYER BROWN (Capitol/Curb B-5517)	20	8	49	STEVE WARINER (MCA 52721) RUNAWAY GO HOME	67	2	81	TIMBERLINE EMMYLOU HARRIS (Wa
U	DESPERADOS WAITING FOR A TRAIN JENNINGS, NELSON, CASH,			50	LARRY GATLIN AND THE GALIN BROTHERS (Columbia 38-05632) \$\foating{\text{HEART OF THE COUNTRY}}\$	54	8	82	SHEETS OF FIRE BOBBY BORCHERS (Lo
16	KRISTOFFERSON (Columbia 38-05594) ME AND PAUL			61	KATHY MATTEA (Mercury 884 177-7) STHERE'S NO STOPPIN' YOUR	56	5		HERE COMES TH
17	WILLIE NELSON (Columbia 38 05597) CAN'T KEEP A GOOD MAN DOWN	10	"	52	HEART MARIE OSMOND (Capitol/Curb B-5521) HURT	59	3	84	EVERYBODY NEE ON SATURDAY N MAINES BROTHERS (
18	ALABAMA (RCA PB-14165) MORNING DESIRE	,	14	M	JUICE NEWTON (RCA PB-14199) A LONG AND LASTING LOVE	62	3	85	HOG WILD
19	KENNY ROGERS (RCA PB-14194) BREAK AWAY GAIL DAVIES (RCA PB-14184)		9	54	CRYSTAL GAYLE (Warner bros. 7-28963) 2 WOULDN'T IT BE GREAT			86	TWO HEART HAP
20	I WANNA SAY YES LOUISE MANDRELL (RCA PB-14151)		14	55	LORETTA LYNN (MCA 52706) 6 BURNED LIKE A ROCKET BILLY JOE ROYAL		3	87	DON'T NEED IT A
21	IF THE PHONE DOESN'TT RING, IT'S ME JIMMY BUFFETT (MCA 52664)	26	10	56	(Atlantic-America 7-99599) DOWN IN TENNESSEE JOHN ANDERSON (Warner Bros. 7-28855)		2	88	THE NIGHT HAS OF ITS OWN LACY J. DALTON (
22	SOME FOOLS NEVER LEARN STEVE WARINER (MCA 52644)			9	SAFE IN THE ARMS OF LOVE ROBIN LEE (Evergreen EV-1037)		3	89	FALLIN' IN LOVE
23	A WORLD WITHOUT LOVE EDDIE RABBITT (RCA PB-14192)	30	6	58	I SURE NEED YOUR LOVIN' JUDY RALMAN (MTM B-72061)	68	2	90	MERLE HAGGA
24	THE NITTY GRITTY DIRT BAND (Warner Bros. 7-28897)	31	7	59	CHARTBREAKER IT'S JUST A MATTER OF		_		THING ABOUT YOU SOUTHERN PACIFIC (Was LOST IN THE FIFT
	ANGEL IN YOUR ARMS BARBARA MANDRELL (MCA 52645)	15	14	•	TIME GLEN CAMPBELL (Atlantic America 7-99600) D	EBI	UT		RONNIE MILSA AMERICAN FARM
26	ROSANNE CASH (Columbia 38-05621) ONLY IN MY MIND	33	8	60	YOU MAKE ME WANT TO MAKE YOU MINE			94	I FELL IN LOVE A
28	REBA MCENTIRE (MCA 52691) THEY NEVER HAD TO GET	34	8	61	JUICE NEWTON (RCA PB-14139) (I'M GONNA HURT HER ON THE RADIO	36	19		NIGHT THE FO
29	OVER YOU JOHNNY LEE (Warner Bros. 7-28901) IT'S TIME FOR LOVE	32	8	62	DAVID ALLAN COE (Columbia 38-05631) SOMEONE MUST BE	71	3	95	UP ON YOUR LOV
30	DON WILLIAMS (MCA 52692) TOUCH A HAND, MAKE A	35	7	•	MISSING YOU TERRI GIBBS (Warner Bros. 7-28895)	65	3		RONNIE McDOWE
0.4	THE OAK RIGGE BOYS (MCA 52646)	21	17	63	MAKIN' UP FOR LOST TIME CRYSTAL GAYLE/GARY MORRIS (Warner Bros. 7-28856) D	EBU	JT	1	JOE STAMPL I KNOW THE WAY
31	TWO OLD CATS LIKE US RAY CHARLES (with HANK WILLIAMS, JR.) (Columbia 38-05575)	22	13	64	COFFEE BROWN EYES BILLY WALKER (Tall Texas TTR 59)			30	BY HEART VERN GOSDIN
32	MEMORIES TO BURN GENE WATSON (Epic 34-05633)	38	6	65	COME ON IN (YOU DID THE BEST YOU COULD DO) OAK RIDGE BOYS (MCA 52722) D	ERI	JT	99	HERE COMES TH HEARTACHE MOGOLLON (Rin
W	GET BACK TO THE COUNTRY NEIL YOUNG (Geffen 7-28883)	37	6	66	PERFECT STRANGER SOUTHERN PACIFIC (Warner Bros. 7-28870)			100	IT'S SUCH A HEA

67	THE DEVIL'S ON THE LOOSE WAYLON JENNINGS (RCA PB-14215)	78	2	
68	THE PART OF ME THAT NEED YOU MOST			
69	B.J. THOMAS (Columbia 38-05647) SHE'S LOVIN' ME HOME TONIGHT	75	2	
70	DAVID HOUSTON (CBT CBT-9205)	70	3	
70	JIM GALSER (MCA/Noblevision MCA-52672)	43	10	
W	PLEASE BE LOVE MARK GRAY (Columbia 38-05695)	DEB	UT	
72	MEET ME IN MONTANA MARIE OSMOND (DUET WITH DAN SEALS) (Capitol/Curb B-5478)	44	19	
73	I'M GONNA LEAVE YOU TOMORROW JOHN SCHNEIDER (MCA 52648)	45	16	
7	TWO HEARTS CAN'T BE WRONG TWO HEARTS (MDJ 5831)	DEB	UT	
75	SOME SUCH FOOLISHNESS TOMMY ROE (MCA 52711)			
76	BOURGON COWBOY JACK FOX (DALE DRIA)		3	
77	QUIET NIGHTS OF QUIET STARS	79	5	
13	TONY ALAMO (Alamo 333) IT'S FOUR IN THE MORNING TOM JONES (Mercury 884 252-7)			
79	I LOVE YOU BY HEART SYLVIA & MICHAEL JOHNSON (RCA PB			
80	I COULD LOVE YOU IN A	DEB	UT	
	MALCHAK & RUCKER (Alpine APS 001)	88	2	
	TIMBERLINE EMMYLOU HARRIS (Warner Bros. 7-28852)	DEB	UT	
82	SHEETS OF FIRE BOBBY BORCHERS (Longhorn LH-453001)	82	2	
83 84	HERE COMES THE NIGHT VICKI LEE (Rustic R-1029) EVERYBODY NEEDS LOVE	83	2	
	ON SATURDAY NIGHT MAINES BROTHERS (Mercury 880 536-7)	DEB	UT	
85	HOG WILD J.R. RICHARDS (Hog Wild)	DEB	UT	
86	TWO HEART HARMONY THE KENDALLS (Mercury 884 140-7)	49	7	
87	(IF YOU AIN'T GOT IT) I DON'T NEED IT ANYWAY BILL PITCOCK (Motion 1020)	DEB	UT	
88	THE NIGHT HAS A HEART OF ITS OWN LACY J. DALTON (Columbia 38-05644)	50	6	
89	FALLIN' IN LOVE IS FUN BETTY CARON (F&L 547)			
90	AMBER WAVES OF GRAIN MERLE HAGGARD (Epic 34-05659)	55	8	
91	THING ABOUT YOU SOUTHERN PACIFIC (Warner Bros. 7-28943)	58	16	
92	LOST IN THE FIFTIES RONNIE MILSAP (RCA PB-14135)	64		
93	AMERICAN FARMER THE CHARLIE DANIELS BAND (Epic 34-05638)	69	7	
94		03	•	
95	(Warner Bros. 7-28988) UP ON YOUR LOVE	73	22	
96	KAREN TAYLOR-GOOD (Mesa NSD/M-111) LOVE TALKS	74	8	
97	RONNIE McDOWELL (Epic 34-05404) I'LL STILL BE LOVING YOU	81	19	
98	JOE STAMPLEY (Epic 34-05592) I KNOW THE WAY TO YOU	80	9	
99	BY HEART VERN GOSDIN (Compleat CP-145) HERE COMES THE	84	11	
	HEARTACHE MOGOLLON (Rim Country MG-013)	83	7	
100	IT'S SUCH A HEARTACHE HILLARY KANTER (RCA PB-14185)	85	5	

Weeks On 11/16 Chart

COUNTRY RADIO

MOST ADDED



STRONG ADDS

Come On In (You Did The Best You Could Do) — Oak Ridge Boys —

Makin' Up For Lost Time — Crystal Gayle & Gary Morris — Warner Bros. (If You Aln't Got It) I Don't Need It Anyway — Motion Timberline — Emmylou Harris —

Warner Bros.

STATION ADDS

KRZK - Jay McFerra - Branson, MO

J.R. Richards

K. Burrows

T. Roe

P. Loveless

Jeremiah B. Pitcock

M. Grimes

KROW - Jim Crowe - Reno NV

J. Anderson

C. Gayle/G. Morris

S. Wariner

Oak Ridge Boys

KFH - Pete Brier - Wichita, KS

G Jones

J. Paycheck

J. Newton

KTTS — Rob Hough — Springfield,

B. Walker

E.L. Harris

C. McLain/W. Massey

M. Gray

M. Bandy

T. Jones

KCTI - Jim Perkins - Gonzalez, TX

J. Clark

E. Bivens

C. Farris

B. Pitcock

WOWW - Kris O'Kelly - Pensacola,

J. Anderson

The Whites

S. Curtis

M. Osmond J. Rodman

KRDR — Mark Wade — Gresham, OR

C. Gayle/G. Morris Oak Ridge Boys

Red Horse J. Clark

Malchack/Rucker

WOKQ — Jim Murphy — Dover, N.H.

W. Jenning

M. Gray Maines Bros.

S. West

McClain S. Wariner

KFRM — Randy Hooker — Salina KS

M. Osmond

The Whites

B. Caron S. Wariner

J.R. Richards

B.J. Royal

K. Burroughs

C. Farris

KSO — Billy Cole — Des Moines, IA

K. Mattea

S. Wariner

McLain

Oak Ridge Boys

J. Paycheck

G. Campbell

J. Rodman T. Jones

W. Jennings R. Miller

KWKH - Kitty Ledbetter -

Shreveport, LA

G. Campbell

G. Jones V. Gill

T. Roe

C. Gayle/G. Morris

J. Paycheck

WLWI — Greg Mazingo —

Montgomery, AL

Oak Ridge Boys

M. Grav

Two Hearts

C. Gayle/G. Morris

G. Campbell

V. Gill

B. Bare

WFMS — J.D. Cannon —

Indianapolis, IN C. Gayle/G. Morris

C. Campbell

G. Jones

KUSA — Georganne Harris — St. Louis, MO

J. Anderson

Southern Pacific

T. Row

C. McLain

Sylvia/M. Johnson V. Gill

M. Grav

G. Campbell

COUNTRY PROGRAMMER'S PICK

Programmer

Station

Market

Jim Strickland

KBRO

Denver

Song: "Everything Is Changing"

Artist: Johnny Paycheck Label: AMI

'A real pleaser for true-blue country radio."



ASCAP SWEETHEARTS — Artist/writers Kristine Arnold and Janice Gill (center), a.k.a. "Sweethearts of the Rodeo," have signed with ASCAP. Welcoming the MCA Music writers above are membership representative Bob Doyle and ASCAP southern director Connie Bradley.

WGTO — Henry Jay — Cypress Gardens, FL

J. Newton

J. Anderson

Sylvia/M. Johnson

C. Gayle/G. Morris Oak Ridge Boys

Z. Jones

G. Jones G. Campbell

R. Lee

WWWW - Kevin Heraing - Detroit,

Nitty Gritty Dirt Band C. Gayle/G. Morris

Oak Ridge Boys KRAK - Rick Stewart - Sacramento,

CA J. Conlee Restless Heart

Oak Ridge Boys C. Gayle/G. Morris

KKYX — Jerry King — San Antonio,

W. Jennings

G. Campbell

KVOX — Scotty Winston — Moorehead, MN S. Wariner G. Watson Oak Ridge Boys

J. Buffett KRZY — Jerry Hardin — Albuquerque, NM

G. Jones Restless Heart S. Wariner G. Campbell

KEED — Billy Pilgrim — Eugene, OR

Forester Sis.

J. Newton Oak Ridge Boys

C. Gayle/G. Morris J. Conlee

WHIM -- Jim O'Brien -- Providence,

S. Wariner G. Campbell

M. Gray

2 Hearts

L. Lynn E. Harris C. Hunley

KFGO - Don Roberts - Fargo, ND

Oak Ridge Boys C. Gayle/G. Morris

WQTE - Glenn Oswald - Adrian, MI Oak Ridge Boys

Sylvia/M. Johnson

M. Gray J. Anderson E. Harris G. Watson S. Wariner



ACUFF-ROSE/OPRYLAND SIGNS THREE — New to the Acuff-Rose/Opryland Mus songwriting family are (seated, I-r) S. Alan Taylor, David Chamberlain and Skip Ewin Overseeing the signing is Ronnie Gant, director of the publishing firm's profession

ALBUM RELEASES

THANK GOD FOR THE RADIO . . . AND ALL THE HITS — The Kendalls — Mercury 826 307-1-M-1 — Producers: Blake Mevis, Roy Dea, The Kendalls, Brien Fisher, Jerry Gillespie

Collection includes "Teach Me To Cheat," "Thank God For The Radio," "The Dark End Of The Street," "Cheater's Prayer" "Movin' Train," the recent single "If You Break My Heart" plus four more.

BIGGEST HITS — Charly McClain — Epic FE 40186 — Producers: Norro Wilson,

The Sneed Brothers, Larry Rogers, Chucko, Chucko II

"Dancin' Your Memory Away" and "Sentimental Ol' You" are the best vehicles for McClain out of the ten selections here, which also include the "Paradise Tonight" duet with Mickey Gilley and the recent McClain/Wayne Massey duet, "With Just One Look In Your Eyes."

TEXAS SATURDAY NIGHT — Gene Watson — MCA/Curb-5670 — Producers: Russ Reeder, Gene Watson

Warren Robb/Dave Kirby compositions predominate on this hits package (four of them, including the title song, are included), but the two songs that will more likely survive the test of time are Johnny Russell's "Got No Reason Now For Goin' Home" and "Drinkin' My Way Back Home," by Don and Ronny Scaife and Phil

Step One Issues Ray Price Collector's Album

By Mary Kujawa

NASHVILLE - Locally-based Step One Records has released a double LP by legendary Ray Price titled "Portrait of a Singer." The Hawaiian oil painting of Price on the album cover highlights the product which is dubbed a "collector's item" according to Leslie Elliott of Step One.

But what's inside the package is even more surprising than the concept." 'Por-traits of a Singer' includes numbers from the dance band era, a mixture of melodies from the past and tunes that just haven't lost that flavor," Elliott said. "It's a dream come true for Ray. He's always wanted to do something like this."

Price's voice flows easily through the 22 cuts which include "You're Nobody Til Somebody Loves You," "You'll Never Know" and "You Always Hurt the One You

Elvis Presley's "Love Me Tender" and Irving Berlin's "Always" show the diversity in the double album selections.

"Putting together such an elaborate product is a real challenge for a small label," Elliott said. "If marketing strategies go as planned the album will do well," she

"We've started marketing it on TV about three weeks ago," Elliott said. "We're averaging about 25 to 50 write-ins a day and about the same amount in phone calls. It's starting to pick up but being a small label and being an independent we've got an awfully big brick wall to go

over."

"We can't get into the big chain or explained. "The distributors won't bring anything into the big stores unless it's in the top 30 on the charts. We lose sales



every day because of that. So we deal directly with the consumer.

By dealing direct, sales are limited, Elliott said, so Step One is taking other avenues. "Besides television, we have managed to get into 125 retail stores across the country and Ray is taking the album on the road with him," she said.

Elliott said the main reason Step One decided to produce such an elaborate album was because the company felt the project had "universal appeal," and another similiar project had sold well on their label last year. "It was called 'Swingin' from the '40s to the '80s with Ray Pennington and Buddy Emmons and has sold about 20,000 copies so far," Elliott said.

'We're not just relying on TV, though, for the 'Portrait' album," she added. "We have in-house promotions and some outside too. We talk to disc jockeys every week on the phone and we mail to over 2,000 secondary radio stations.

"Portrait of a Singer" is a unique effort for Step One, and an album that shouldn't be ignored.

CASHBOX

Anything Else Is A Compromise

SINGLE RELEASES

OUT OF THE BOX



DOLLY PARTON (RCA PB-14218)
Think About Love (3:17) (Mallven/Cotton-patch/Bibo—ASCAP) R. Brannon, T. Campbell) (Producer: David Malloy)

A pulsating cut from the "Real Love" album, "Think About Love" has the rocksteady, synthesized sound also achieved by producer David Malloy on Rosanne Cash's latest material. The drum sound is big and authoritative, the guitars surge and recede in the mix and Parton's singing is hot and urgent.

EXILE (Epic 34-05723)
I Could Get Used To You (2:41) (Tree/ Pacific Island-BMI) (S. Lemaire, J.P.

Pennington) (Producer: Buddy Killen) "I Could Get Used To You" has bright and bouncy sound that Exile has practically patented. The keyboards lead the melodic instrumentaton and, as always, the vocal harmony is the strong selling point. The song should follow "Hang On To Your Heart" to the top of the chart with ease - if someone had saved the last ray of summer sunshine and put it on vinyl, it would sound like this.



FEATURE PICKS

THE CHARLIE DANIELS BAND (Epic 34-05699)

Still Hurtin' Me (3:55) (Fairydust—BMI) (B. Cadd) (Producer: John Boylan)

A funky guitar line leads into a song with good harmonies and a more controlled singing style than has been heard recently from Daniels.

RAZZY BAILEY (MCA-52701)

Old Blue Yodeler (3:22) (Razzy Bailey—ASCAP) (R. Bailey) (Producer: Chip Hardy) Razzy's latest self-penned single is a tribute to the legendary Jimmie Rodgers, who had a dramatic impact on American music and an influence on Razzy to pursue a music career. "Old Blue Yodeler" is an easy blend of country, jazz and

THE OSMOND BROTHERS (EMI-America/Curb B-8298)

Baby When Your Heart Breaks Down (3:23) (Goldenbridge—ASCAP) (K. Brooks) (Producers: Terry Choate, Dennis Wilson, Merrill Osmond)

This single grabs you right from the beginning with the first note of its strong harmony. The upbeat saga of guy-misses-girl and vice versa can unconsciously cause hands to clap and feet to stomp. A catchy sing-a-long that showcases the brothers' enthusiasm and talent in the country music area.

RAY STEVENS (MCA 52738)
Santa Claus Is Watching You (3:09) (Lowery-BMI) (R. Stevens) (Producer: Ray Stevens)

Another comical Ray Stevens tune designed to spread a little holiday cheer! cute number, and Ray makes it clear that under no circumstances should one do Santa wrong. Besides the outrageous descriptions of Ol' St. Nick (Ray's got him linked to the CIA these days), there's a real challenge. Recite the unconventional names of Ray's 24 or so reindeer. Cute fun.



REMEMBER, LARRY "BUD" IS NOT A LAWYER — But he is a country music fan. On a recent swing through Nashville, Late Night With David Letterman regular Larry "Bud" Melman, greeted guests on the set of TNN's Nashville Now, following an episode featuring CBS artists. Pictured (I-r) are: Keith Stegall; Diane Stegall; Jeffrey Beals (William Morris Agency); Larry "Bud;" Charly McClain; Wayne Massey; and B.J.

TOP 30

LBUMS

Inspirational

Inspiration	
UNGUARDED AMY GRANT (Myrrh 7-01-680606-	On 11/16 Cha
Open	1 2
2 MEDALS RUSS TAFF (Myrrh 7-01-679206-4) Open 3 LET THE WIND BLOW	2 1
THE IMPERIALS (Myrrh 7-01-682006-8)	3 3
DAVID MEECE (Myrrh 7016812065	5) 5 1
5 CHOOSE LIFE DEBBIE BOONE (Lamb And Lion LLR 3008)	4 2
6 BEAT THE SYSTEM PETRA (Starsong 7012057881) 7 SONGS FROM THE HEART	6 3
SANDI PATTI (Impact RO3884) None	7 5
8 SHEEP IN WOLVES CLOTHING MYLON LEFEVRE & BROKEN HEART (Myrrh 7-01-6790-06-1/Word)	
Open 9 ON THE FRITZ STEVE TAYLOR	8 14
(Sparrow SPR-1105) Open	9 17
10 COMING ON STRONG CARMAN (Myrrh 7016807061)	10 35
11 HE HOLDS THE KEY STEVE GREEN (Sparrow SPR 1104	i) 11 1 9
12 HOTLINE WHITEHEART (Home Sweet Home 7010001391) Open	13 1 4
13 POWER OF PRAISE PHIL DRISCOLL (Sparrow SPR 1102)	14 17
14 COMMUNICATION DEGARMO AND KEY	14 17
(Benson 01073) BENNY FROM HERE BENNY HESTER (Word SPCN 9-01-638357-3S)	12 36
16 LOOK WHO LOVES YOU NOW MICHELLE PILLAR (Sparrow SPR 1095)	16 11
Title Cut 17 WHAT A WAY TO GO BILLY SPRAGUE	15 41
(Reunion SPCN 701008124) Open	17 35
18 HAVE YOURSELF COMMITTED BRYAN DUNCAN (Light LS 5871/Lexicon)	18 9
19 MICHAEL W. SMITH 2 MICHAEL W. SMITH (Reunion 000412-9) "Hosanna"	19 85
20 I'VE JUST SEEN JESUS LARNELLE HARRIS (Impact RO 3732)	
Open JESUS IS COMING SOON OUR BROTHERS KEEPERS	20 17
QUARTET (Alamo 1942) SHAKE ME TO WAKE ME STEVE CAMP (Sparrow SPR 1103)	22 8
23 DON'T HIDE YOUR HEART SHEILA WALSH (Sparrow 1101)	25 27 23 9
24 BY HIS SPIRIT SILVERWIND (Sparrow SPR 1097)	24 9
25 KINGDOM OF LOVE SCOTT WESLEY BROWN	24 9
(Sparrow 1081) Open 26 STRAIGHT AHEAD	21 55
26 STRAIGHT AHEAD AMY GRANT (Myrrh 675706-4) "Angels" 27 ALLIES	26 91
ALLIES (Light/Lexicon 5864) Open	27 5
28 WHAT YOU NEED THE ENGLISH BAND (Word 7-01-681306-1)	28 3
29 THE WONDERS OF HIS LOVE PHILIP BAILEY (Myrrh SPCN 7-01-679609-X)	
"No Wise Cast You" 30 MORE THAN WONDERFUL SANDI PATT! (Impact R3818)	29 41
Open (Implet risers)	30 126

Spiritual

	opinicaa.	w	eeks
_	11/	16 C	On
U	BLESSED THE WILLIAMS BROTHERS (Malaco 4400)	1	29
2	LOVE ALIVE III WALTER HAWKINS (Light LS 5857) "Battle's Over"	2	41
3	I GIVE MYSELF TO YOU THR RANCE ALLEN GROUP (Myrrh 7-01-678406-1)	3	17
4	TOMORROW THE WINANS (Light 5857) "Secret Place"	4	45
5	HEAVY LOAD REV. MARVIN YANCY (Nashboro NA 8656)	5	35
6	MAKING A WAY THE TRUTHETTES (Malaco 4397)	6	17
7	UNSPEAKABLE JOY DOUGLAS MILLER (Light 5876)	7	18
8	I AM GOING ON COMMISSIONED (Light 5861)	8	17
9	LIVE AT THE WASHINGTON TEMPLE C.O.G.I.C. TIMOTHY WRIGHT	-10	
10	(Gospearl PL-16021) NO TIME TO LOSE ANDRAE CROUCH (Light LS 5863) "Right Now"	10	13
11	"Right Now" CHOSEN VANESSA BELL ARMSTRONG	9	64
	(Onyx 3825) "What He's Done"	11	51
12	DEDICATED NICHOLAS (Command CRN 1003)	13	12
13	IS		
	NEW JERSEY MASS CHOIR (Prelude PRL 14113)	12	17
14	MADE IN MISSISSIPPI JACKSON SOUTHERNAIRS (Malaco 4372) "No 'Fears in Heaven"	14	61
15	REV. CHARLES NICKS	17	٠.
_	PRESENTS REV. CHARLES NICKS & THE WOL- FERINES CHOIR (Sound Of Gospel SOG 145)	19	7
16	HAVE MERCY EDWIN HAWKINS (Light 5887)		
17	Open DeLEON DeLEON RICHARDS (Word 7-01-680406-2)	20	7
18	GREATEST HITS JACKSON SOUTHERNAIRES	16	34
	(Malaco 4402) Open	21	5
19	HUMBLE THYSELF MATTIE MOSS CLARK (DME 7772)	18	35
20	WE SING PRAISES SANDRA CROUCH (Light-5825) Open	17	111
21	ANGELS WILL BE SINGING EDWIN HAWKINS & THE SEMINAR MASS CHOIR (Birthright BRS 4045)		
22	HOLD ON	15	59
	REV. F.C. BARNES & REV. JANICE BROWN (Atlanta Int'l 1099) Open	28	3
23	WE'RE WAITING SANDRA CROUCH		
24	(Light/Lexican 5855) SAILIN' SHIRLEY CAESAR	29	3
25	(Myrrh SPCN 7-01-673206-1) Open ROUGH SIDE OF THE	24	71
25	MOUNTAIN REV. F.C. BARNES & REV. JANICE BROWN (Atlanta International 10059)		
26	Open LIVE IN ATLANTA JAMES CLEVELAND & THE GMWA (Savoy 7090)	22.	135
27	Open WHEN THE GATES SWING	26	7
28	OPEN OTIS CLAY (Jewel 1200) THE WONDERS OF HIS LOVE PHILIP BAILEY	27	7
29	(Myrrh 7-01-67 9 606-X)	23	35
	WHAT HE'S DONE FOR ME REV. CLAY EVANS (Savoy SL 14762) "God Said He Would"	25	59
30	COME UNTO JESUS REV. CHARLES NICKS	DEB	LIT
	(Sound of Gospel 146)	UEB	uı

GOSPEL PICKS

THE BEST OF HARVEST — Harvest — Milk & Honey MH1069 — Producer: Wayne Watson

STATE OF THE HEART — Noei Paui Stookey and The Bodyworks Band — New Pax NP33135 — Producers: Warren Peterson, Noei Paui Stookey, Denny Bouchard

LIVE AT THE SECOND GOSPELRAMA EXPO — The Mighty Supreme Voices — Gospearl PL16027 — Producer: Timothy Moore



Elwyn Raymer's

Gospel News And Views

Good Radio Is Good Radio

By Brad Burkhart

(Editor's note: Brad Burkhart is the director of the Christian Music Division, Burkhart/Abrams/Michaels/Douglas and Associates, Inc., Atlanta, GA. In addition to consulting Christian radio stations, artists and Christian record companies, Burkhart is radio editor of the publication Music Line and a weekly contributor to Music Stream.)

Good radio is good radio. A simple and true statement. The term "good radio" does not reflect personal taste in music or programming. Rather, it refers to a technically pure sound and a researched format that is properly executed.

Good radio inevitably draws a large and

Good radio inevitably draws a large and loyal audience. Obviously, a large and loyal audience will result in sales for the station. And, if the station is a Christian one, a large number of individuals will hear and, we hope, understand the gospel.

A Christian who is an automobile mechanic can learn many techniques in his field by listening to and observing a more skilled mechanic. This is true whether the elder mechanic is a Christian or not. The tools and techniques of the business — the nuts and bolts, if you will — are the same for the Christian and the non-Christian.

Similarly, we in Christian radio can learn many things from our often more skilled secular counterparts. Once again, the tools and techniques of the business—the radio nuts and bolts—are the same for the believer and the non-believer. For instance, we both need microphones, turntables, transmitters, towers, etc.

Obviously, we can learn from our more experienced secular counterparts. Our hearts' desire must be to effectively



Brad Burkhart

communicate the good news of Jesus Christ to the dying world of the 1980s. If that is our motive, our desire, then we have no option but to use every tool and technique available to accomplish our uncompromising goal.

What I suggest is that we carefully analyze the tools and techniques that make up "good radio." If these tools and techniques have proven themselves on top secular stations, we must hold them up to be examined in the light of the gospel to determine their relevancy to Christian radio. If they pass this test and will give the gospel a greater platform, then we have no choice but to utilize them.

Good radio is good radio. We must strive for excellence! We must work toward being "good radio." Never for our purpose or our glory, but only for God's purpose and his glory!

Sparrow To Distribute R.K. Fraser LP

NASHVILLE — Sparrow Distribution has arranged with Kerygma Records to distribute R.K. Fraser's debut album, "Heroes," on the Brightstar label (KRR 5403), following the album's release this month

Fraser, a Viet Nam veteran who served in the Army's 173rd Airborne Brigade, has written songs for Eddy Arnold, Tom Jones and other artists. He recently performed for the American Coalition for Traditional Values at its annual convention in Washington, D.C. The group is reportedly endorsing Fraser's ministry throughout the nation.

According to a Sparrow release, the "Heroes" album expresses "Fraser's beliefs that America must return to the ideals and principles on which it was founded."



TERI'S TAPESTRY — The staff of DaySpring Records presented Teri DeSario with a copy of her new single, "Tapestry," in its special, four-color promotional jacket, following her tour-ending concert in Nashville. Above (I-r): Dennis Disney, publicit; Neal Joseph, executive director, DaySpring; DeSario; Barry Landis, director of marketing and development; and Mike Rapp, director of radio promotion.

TOP 40

* AVAILABLE ON COMPACT DISC

			eeks				eel On
	11/	16 0	On hart			11/16 C	
n	BLACK CODES (From The			21	AMERICAN EYES		
U	Underground)			21	RARE SILK (Palo Alto PA 8086)	21	3
	WYNTON MARSALIS			22	SOARING THROUGH A		
	(Columbia FC 40009)	1	7		DREAM		
2	AL JARREAU IN LONDON*				AL DI MEOLA (Manhattan ST-53011)) 22	1:
2	(Warner Bros. 25331) SKIN DIVE	2	10	23	YOU MIGHT BE		
3	MICHAEL FRANKS				SURPRISED ROY AYERS (Columbia FC 40022)	29	٠.
	(Warner Bros. 25275-1)	3	24	24	STAND UP	2.5	
4	DANCING IN THE SUN				STEVE MORSE BAND (Elektra 6044)	8) 25	3
_	GEORGE HOWARD (TBA TB205)	4	30	25	FANTASY		
5	ALTERNATING				RAMSEY LEWIS (Columbia FC 4010	8) DE8	3U
	CURRENTS ★ SPYRO GYRA			26		30	
	(MCA 5606)	5	22	27	HIROSHIMA (Epic BFE 39938) CHAMPION	30	
6	OASIS				JEFF BERLIN & VOX HUMANA		
	JOE SAMPLE (MCA 5481)	7	14		(Passport PJ 88004)	27	
\mathcal{L}	FABLES			28	DECEMBER ★		
	JEAN LUC PONTY (Atiantic 81276)	11	5	i	GEORGE WINSTON		-
8	MAGIC TOUCH ★ STANLEY JORDAN			20	(Windham Hill/A&M WH-1025) OPENING NIGHT★	28	5
	(Blue Note BT 85101)	6	37	25	KEVIN EUBANKS (GRP A-1013)	24	1
9	ATLANTIS	Ĭ		30	JUNGLE GARDEN★		
	WAYNE SHORTER				DAVE VALENTIN (GRP 1016)	31	2
	(Columbia FC 40055)	9	9	(31)	REJUVENATION		
10	VOCALESE *				LONNIE LISTON SMITH (Doctor Ja:		
	THE MANHATTAN TRANSFER (Atlantic 81266-1)	10	16	22	FW-40063) HIGH VISIBILITY	35	
11	HARLEQUIN *			32	VICTOR FELDMAN'S GENERATION		
•	DAVE GRUSIN & LEE RITENOUR				BAND (TBA TB208)		10
	(GRP 1015)	8	33	33	AUTÚMN ★		
12	DIGITAL WORKS *				GEORGE WINSTON		
12	AHMAD JAMAL (Atlantic 81258)	12	10	24	(Windham Hill/A&M WH-1012)	33	3
13	WHITE WINDS ★ ANDREAS VOLLENWEIDER			34	STRAIGHT TO THE HEART *		
	(CBS FM 39963)	14	40		DAVID SANBORN		
14	MAISHA				(Warner Bros. 25150-1)	34	32
	SADAO WATANABE (Elektra 60431-1)	1	19	35	WILD ROMANCE		
15	SLOW MOTION*			00	HERB ALPERT (A&M SP-5082)	26	13
	ANDY NARELL. (Hip Pocket HP-105)	19	4	36	SKY DANCE RODNEY FRANKLIN		
16	WARNING				(Celumbia FC 39962)	38	24
	BILLY COBHAM (GRP-A-1020)	16	7	37	HOT HOUSE FLOWERS ★		
17	SPECTRUM				WYNTON MARSALIS		
	AZYMUTH				(Columbia FCC 39530)	37	60
10	(Milestone M 9134)	18	4	38	GRAVITY		
10	YOU'RE UNDER ARREST ★ MILES DAVIS (Columbia FC 40029)	15	26		KENNY G & G FORCE (Arista Al.8-8282)	32	21
19	SODA FOUNTAIN	13	20	39		32	
	SHUFFLE *				ERNIE WATTS		
	EARL KLUGH				(Qwest/Warner Bros. 25283)	3 6	19
00	(Warner Bros. 25262-1)	17	31	40	20/20		
20	JUST FEELIN'	20	16		GEORGE BENSON	39	4
	McCOY TYNER (Paio Aito PA 8083)	20	16		(Warner Bros. 9 25178-1)	39	4.

THE CASH BOX TOP 40 JAZZ ALBUM CHART IS BASED SOLELY ON **ACTUAL PIECES SOLD AT RETAIL STORES**

FEATURE PICKS

MORE MISTLETOE MAGIC -- Various -- Palo Alto PA 8047 -- Producers: Various List: 8.98 — Bar Coded

Herb Wong, Palo Alto's former president, liked to finish off sessions by having Herb Wong, Palo Alto's former president, liked to finish off sessions by having a Christmas number recorded. This, the second volume of swinging holiday cheer, features such festive offerings as McCoy Tyner's "Silent Night," Chico Freeman's "The Christmas Song" and "God Rest Ye Swingin' Gentlemen," Dianne Reeves' "The Christmas Waltz," and Sheila Jordan/Harvie Swartz' haunting medley of "God Rest Ye..." and "We Three Kings." There are also appropriate offerings from Phil Woods, David Friesen, Rare Silk and others — not a humbug in the bunch.

I'M IN LOVE AGAIN — Keely Smith — Fantasy F-9639 — Producer: Richard Bock List: 8.98 — Bar Coded

Keely Smith? Yep, and in good voice and backed by a swinging bunch of west past vets, including Bud Shank, Bill Perkins, Bob Cooper, Monty Budwig and Bobby Shew. Classic American pop singing — with a jazz flavor — that displays, as William B. Williams' liner notes suggest, "taste, talent and class." A good choice of material (mostly standards) and a lot of solo space highlight this return by a former 52nd St. mainstay.

SEE THROUGH SPIRITS — Herbie Mann — Atlantic 7 81285-1 — Producer: Herbie

Mann — List: 8.98 — Bar Coded

Herbie Mann's relationship with Atlantic is once again revved up for this attractive, latin-tinged effort. Mann, a jazz/rock fusion pioneer, tootles his flute in the fine company of Dave Valentin, David Newman, Manolo Badrena, and other this-waythat players. Guitarist Odonel Levy, a longtime Mann man, contributes half the

ON JAZZ

Lee Jeske, New York

WHO NEEDS GENEVA? - It's not likely that the name Leo Feigin is going to come up this week in Geneva, where Reagan and Gorbachev are finally doing the yakety yak. But, for my money, Leo Feigin has done more to further the cause of Soviet/American understanding than any 10 diplomats. Feigin has, for the past several years, quietly been putting out terrific albums of contemporary jazz on his own London-based Leo Records: albums that are, for the most part, by avant-garde musicians of the Soviet Union. I may have found it hard to believe a number of years ago, but Leo Records has convinced me that some of the most vibrant contemporary jazz available today is being made in the land of Lenin. Leo has just issued five

worthwhile new LPs: "Arkhangelsk" by Arkhangelsk (an eclectic, good-humored Soviet ensemble), "Fortune-Teller" by Valentina Ponomáreva (a unique, wideranging Soviet singer), "Con Affetto" by the dynamic Ganelin Trio, "And Your Voice Sings" by American pianist Marilyn Crispell with Doug James, and "Nicols 'N' Nu" by the English vocal/piano duo of Maggie Nichols and Peter

Leo Feigin also has a book due any day from London's Quartet Books: Russian Jazz: New Identity, an anthology of pieces that should go even further in explaining the current jazz scene in the



HELLO, MY LOVELY - Robert Mitchum fell by N.Y.'s Blue Note recently to catch the rare club appearance of Cleo Laine and John Dankworth. Here the trio is shown jawing backstage.

Soviet Union (I have not yet seen the book). The book is meant to complement S. Frederick Starr's Red & Hot: The Fate Of Jazz In The Soviet Union, which paints the historical picture and, conveniently, has just been issued in paperback (\$9.95, Limelight Editions).

Leo Records are distributed stateside by New Music Distribution (N.Y.); their home address is 7 Clare Court, Judd St., London, W.C.1, England. Their product is more enlightening than anything that is likely to happen in Switzerland

VAULT POLLING -- I would like to quickly point out several items of previously-unissued material that have just now, decades after they were waxed, seen the light of release. Doctor Jazz, which plumbed the Ellington vaults earlier for the spectacular "All-Star Road Band," has dug back into the Ducal archive for the less-spectacular, but still quite marvelous, "Happy Reunion" (which features a septet and an unusual quartet — Paul Gonsalves, Ellington, Jimmy Woode, Sam Woodyard), and the two-LP "All Star Road Band Volume 2" (from a different live session than the first volume). And Contemporary, now under the Fantasy aegis, has finally released the beautiful "Ben Webster at the Renaissance" session, featuring the most gorgeous tenor of them all in the tasty company of Jimmy Rowles, Jim Hall, Red Mitchell and Frank Butler.

BOPPING AROUND, N.Y. — The Alvin Ailey Dance Theatre is bringing "For Bird With Love," a Charlie Parker-inspired ballet, to their City Center stint, Dec. 4-29; Max Roach will be on hand opening night to introduce the work . . . WKCR-FM is checking in with two of their annual birthday bashes: On Nov. 21, from 5 a.m.-9 p.m., Coleman Hawkins' music will be aired; then, from Nov. 28 at 6 p.m.-Nov. 30 at 9 p.m., the 100th birthday of the inimitable Jelly Roll Morton will be celebrated in style: 51 non-stop hours of the 'Whinin' Boy" on 89.9 FM. Give thanks! . . . Ran Blake, that unique and delightful pianist, will be playing the music of Stevle Wonder and Stan Kenton in a solo performance at UJC's Jazz Center of N.Y. (11/30), which will also be the site of a grant-writing seminar for musicians (12/4), and a pair of fundraising bazaars (12/1&15). Dean Pratt Big Band has a home — they're at the Jazz Hall of Fame, a new club in town, every Sun ... Pianist Ken Werner will offer "My Music," a Symphony Space concert (12/6) that will feature such guests as Chico Freeman, Bill Friseli, Joe Lovano, Jerome Harris and others The Village Gate, which has been on-again/off-again with its jazz bookings, brings in Jitterbug Jazz, a revue that features the Harlem Blues & Jazz Band and Mama Lu Parks & Her Savoy Lindyhoppers (weekends through Dec.).

BOPPING AROUND, THE WORLD — The Central Illinois Jazz Festival will bring a ton of traditionalists — including Marty Grosz, Dick Wellstood, Barrett Deems, Al Grey and Milt Hinton — to the Decatur, IL Holiday Inn Conference Resort, Jan. 24-26. The affair — the 11th — is this year dedicated to the late pianist Johnny Guarnieri; details can be had by phoning (217) 422-8800 . . . The Jazz Club of Sarasota, FL brings Spanky Davis, Johnny Mince, Major Holley and others to the Sunshine State for a "Dixieland Holiday," Dec. 28; Holley'll even be doing his "Tubby the Tuba" bit for the Sarasota kiddies . . . The Mid-America Dazz Festival will bring Jay McShann, Ralph Sutton, and many others to St. Louis, March 21-23; write to P.O. Box 28274, St. Louis, MI 63132 for the lowdown.

TALENT ON STAGE



TODD-OPHONIC — Warner Brothers recording artist Todd Rundgren is shown with his "11-voice Orchestra" during rehearsal in Woodstock, N.Y. The ensemble has just launched a national concert tour in support of Rundgren's latest LP, "A Cappella," and single, "Something To Fall Back On." Pictured (I to r): back row: Rundgren, Briz, Robert Redding, Bob Leinbach, Mary Lou Arnold. Middle: Doug Lacy, Shandi, Kasim Sulton, Michele Gray, Steve Petrone. Front: Doug Howard, Gary Window.



THE GREEK THEATRE, L.A. — L.A.'s own Oingo Boingo doesn't play any romantic ballads. There is nothing soft and sweet about Oingo Boingo, and those who weren't looking for a show that reeks of cynicism and computer age impatience were in the wrong place at Oingo Boingo's Saturday evening Greek Theatre show. Those in the mood for a speedball boost of biting lyrics and frenetic musicianship found that and much, much more.

The energy of Oingo Boingo could drive a turbine. If the lights at the Greek Theatre suddenly went off, Oingo Boingo would probably have glowed in the dark. Such was the level of excitement of Oingo Boingo, whose Saturday night audience did not cit down.

did not sit down.

Lead singer Danny Elfman's unmistakable charisma led the show. The manic thrill of Elfman's unusual vocal style drove this act's tunes with seemingly effortless punctuality. And while Elfman's unique vocal approach can be appreciated from recordings, the singer's live handling of The Greek Theatre stage was charged with vitality. Compared to last year's less satisfying appearance at L.A.'s Palace, Elfman works best in a larger space, and plays best to large crowds. A livelier, more genuine communication was the result.

And whether or not Elfman actually prefers a large space, the songs were in better shape technically. New tunes from the band's new LP for MCA Records, sardonically titled "Dead Man's Party, showed few new directions musically, (except for an increase in melodiousness with a less frantic new song "Stay"), though precision arragements and tight musicanship ruled. The faultless trumpet of Dale Turner gave a staccato brass edge to the evening, along with the burning saxaphone of Sam Phipps and Leon Schneiderman. The guitar wizardry of Steve Bartek was complimented by John Avila's churning bass, each lending a driving rock sound to Oingo Boingo's otherwise brassy ska and techno-jazz. Clocking the band's breakneck tempos were John Herhandez' strict drums and Mike Bacich's churning keyboards.

Elfman's high-energy stage presence included a frolicksome jig, danced to the action-packed "No One Lives Forever." The melding of musical styles was never more evidenced than on "Help Me," from the new LP, which featured an R&B

chorus with its thumping bass and grinding rock guitar. Back up vocalists Lynda Tucker Lawrence and Sundray Tucker filled out the Oingo Boingo sound on this and other tunes. Late in the show, and with a seeminly renewed zest for them, the band plowed through such early crowd pleasers as "Little Girls" and "Ain't This The Life" but not before a smooth delivery of "Weird Science," the movie soundtrack tune (also included on the new album) which has finally given this local L.A. act the kind of national attention it deserves.

Gregory Dobrin

ango Argentino

MARK HELLINGER THEATRE, N.Y.C. — What do you think of when you hear the word tango? Rudolph Valentino? "Hernando's Hideaway?" Last Tango in Paris? "It takes two to tango?" forget it. The tango, the real stuff, is a century old song and dance movement from Argentina that is not just a dance — and it's a wickedly torrid dance, not just a music — and it's a churning, heart-pumping music, but an attitude. An attitude of elegance, insouciance and raw sexual energy.

Tango Argentino, the revue that has just landed on Broadway, features a tango smorgasbord: seven riveting dance couples, four gut-wrenching singers and a sizzling stageband. Nothing is explained - the dancers come on and do their legtwisting, steamy thing, the singers come on and pour out their guts (I'm talking deep-rooted tsouris — "Balada Para Mi Muerte" is translated in the Playbill as "I'll toss the cloak of dawn around my shoulders, my next to last whiskey will age in its glass, my death, in love, will arrive on a tango step, and I will die precisely at six o'clock"), the orchestra, which is centered around several torrid bandoneons - a squeezebox - chugs out one glistening melody after another. That's it. Yet the evening snaps you up. The intense sensuality of the couples - none can be singled out, though the longest-in-thetooth couple, the overweight, yet graceful, Virulazo and Elvira, were particularly charming, and Naanin Timoyko was dazzling in a featured ballet; the woes of the vocalists - especially the small, tragic (in a Garland/Piaf sort of way) Alba Solis; and the utter commitment of the orchestra (an augmented version of the Sexteto Mayor) and its charismatic bandoneonist,

Jose Libertella, carry you away to a strange, dangerous world.

Tango Argentino is musically and terpsichorally breathtaking, enchanting and very, very hot.

Lee Jeske

onnie Francis

The BEVERLY THEATRE, L.A. — Comeback shows are risky at best to say that they are often frought with disaster is a generality to which Connie Francis' opening night show here proved no exception. It was a harrowing event. And while Francis' fans stayed with their faultering heroine 'til the last', there was little in the singer's Friday night show to satisfy listeners who came unarmed with nostalgic earplugs.

With humor, and with the poise of one of the largest selling female pop singers in the history of recorded music, Francis did much to boost her wobbly comeback show

Her efforts were prey to a series of fatal technical flaws which no amount of candor could remedy. A dead microphone, glicks in the amplifiers, a botched film clip cue — all were problems Francis' largely humorous banter could not ameliorate.

Nor was it a buffer for obvious vocal shortcomings. Her opener, Peter Cetera and David Foster's "You're My Inspiration," was off-key. Lyrics on many tunes were slured. And while several of the singer's high notes came off sounding tinny, Francis' voise is basically as good as it ever was.

Her full orchestra backing, under the direction of Vinnie Falcone, gave faithful accompaniment to the singer's seemingly ageless deliveries of such Francis standards as "Where The Boys Are," "Lipstick On Your Collar" and "Stupid Cupid." It was a sentimental show, brimming with video segments from Francis' heyday. In what could have been the nostalgic high point of the show, Francis sang her 1958 hit single "Whose Sorry Now," in its entirety, to a dead microphone. A disappointed audience loudly encouraged her to sing it again, which she did, but the effect was lost.

A highly dramatic rendition of "Memory," from Broadway's Cats, included comical wafts of steam and an odd synthesizer blast (intended as a wind sound effect), accompanied by an illadvised soprano backup vocal. The song itself proved beyond the Francis voice range.

Despite these, and other embarrass-

ments during Francis' opening of her two night engagement here, the singer has maintained a heartwarming relationship with a public that openly adores her. Friday's Connie Francis was a performer that, regardless of the evening's adversity, was eager to please. It was that eagerness, coupled with a pert sense of humor and her deft handling of old school show biz rhetoric which, if her show failed, helped enhance the mystique that has grown through her long absence from recording.

Gregory Dobrin

emphis Slim

McCABE'S, SANTA MONICA, CA — At the age of seventy, Memphis Slim is one of the few surviving first-generation bluesmen. Although he was a major influence on the blues scene in Chicago in the forties and fifties, somewhere around the sixties he got tired of hustling for small change and the lack of respect paid to him here, so he moved to Europe and never came back. He's settled in France now, where he's treated like a king, making the yearly round of Europe's major music festivals and basking in the recognition he so richly deserves. His performance at McCabe's marked his first Los Angeles appearance since a nearfatal illness last year which left him, despite several months' hospitalization, little the worse for wear.

The show was a triumph from beginning to end. Seated at a grand piano, Slim (and his accompanist, drummer George Collier) turned in over an hour of blues, playing an elegant, understated set that reflected his versatility. He sang his classic "Every Day I Have The Blues" early on, as if to get it over with, and then plunged into a set of standards, R&B classics and even a movie theme or two. He also led the audience in a blues singalong on the spur of the moment, teaching them the bass part while he played a pounding boogie accompaniment. His voice is rich and strong as ever, and his way with a slow blues ballad brought the capacity crowd to it's feet for the first of several encores. "I am the blues," he told them at one point, "and this is the REAL" THING you're hearing here.'

The evening was opened by a very different kind of piano blues from New Orleans genius Henry Butler. His set, which ranged from Professor Longhair-influenced R&B to some wildly experimental jazz and blues vocalizing, was recorded for possible future release by Dancing Cat Records.

Mary Katherine Aldin



ALL IN A NIGHT'S WORK — Epic recording artist Stevie Ray Vaughan took a mudeserved break following a recent sold-out SRV and Double Trouble performan at Los Angeles' Greek Theatre. Pictured (left to right); Alex Hodges, ICM: SRV a Double Trouble manager Chesley Milliken; Larry Douglas, vice president of marketin E/P/A west coast; Sue Sawyer, associate director, media relations, E/P/A west coast Stevie; Steve Einczig, associate director, product management, E/P/A west coast Maury Lathower, vice president, west coast CBS International; seated, Chris "Whippe Layton, Double Trouble drummer.

PolyGram To Adopt Video Charges

By Gregory Dobrin

LOS ANGELES — PolyGram Records plans to launch its own pay-for-play video clip policy, it has been confirmed by a source at the label, while the company remains mute on the terms of the policy, or exactly when it will be adopted. Apparently, all aspects of the plan have not as yet been fully developed.

PolyGram will be the third record label

PolyGram will be the third record label to adopt a pay for play policy, designed to charge TV video outlets for the use of music videos. PolyGram follows CBS. Records and WEA, who instituted policies earlier this year.

CBS was the first record label to announce pay for play plans, having paved the way for other labels last spring. In doing so, however, CBS was also the brunt of widespread criticism over its flat pay rate for all outlets. The company eventually revised its plan to stratify its

payment schedule comensurate to outlet visibility and popularity of artists. WEA's policy is equally stratified.

According to industry insiders, Poly-

Gram's silence over its new plan is the result of what was perceived as a public relations blunder on behalf of CBS Records in speaking too soon about their policy. PolyGram executives are making every effort to avoid any undercooked information in the media. Reportedly, PolyGram will introduce its new plan January 1, 1986, though sources at the label refused to confirm or deny that report. A source at the label said only that PolyGram's policy will be "nothing like" the policies of CBS and WEA, and that no written materials have been sent to the TV outlets, though many have been notified of the label's pending policy. An official announcement is said to be expected before the end of the year.

Pete Townsend Releases White City Album And Video

By Gregory Dobrin

LOS ANGELES — Until their appearance at this summer's Live Aid concert, The Who have all but disbanded since their "farewell tour" in 1982. Meanwhile, guitarist Pete Townshend, known for his guitar-smashing on-stage antics, has been busy developing a project of his own, a film and album centering thematically around Townshend's childhood home, the London district of White City.

With the concurrent release of Townshend's album, "White City" on Atco/Atlantic, and his home video, Pete Townshend: White City, from Vestron Music-Video, Townshend has tied the film, music video and record knot. The home video, rather than a mere compilation of videos from the album, or a loosely-scripted, vague storylined excuse for such a compilation, is a short feature film, an hour in length, in which Townshend performs only three songs from the album—and these being live performances that figure into the film's plot.

Produced by Midnight Films and The Callender Company, under the auspices of Townshend's own recording production company, Eel Pie, the film will be released by Vestron MusicVideo November 27. It's basic premise is the story of a working class couple (Frances Barber and Andrew Wilde) from White City whose marriage is on the rocks. Townshend, who plays a successful musician, tries to patch things up between them, while attempting to rediscover his roots.

"In the film I play very much myself," said Townshend of his role. "It's based on somebody my age (40) with my

THANKS — CBS/Records group president Walter Yetnikoff (I), 1984 honoree of the T.J. Martell Foundation for Leukemia and Cancer Research, greets Tony Martell, founder and president of the organization and its 1985 honoree, at a recent cocktail party to thank the Foundation's 1985 dinner committee. The 1985 campaign has raised \$3.6 million.

accomplishments. Somebody who has travelled around the world and come back to try and find, I suppose, some roots." The film is admittedly semi-autobiogra-

The film is admittedly semi-autobiographical. In dealing with such personal subject matter, Townshend chose Australian film director Richard Lowenstein after seeing the youthful director's first feature film, *Strikebound*. Lowenstein adapted Townshend's script early in the year, and had it before the cameras by summer.

The idea for White City came to Townshend in 1984, as a project to release along with an album. "I went back to White City on a summer's morning at dawn," said Townshend. "I walked around. When the children began to emerge to go to school the forbidding streets changed; bubbling with life and enthusiasm, black and white kids walked arm in arm. It seemed a better place to live than I remembered."

As the idea gelled, so did other ideas, such as going out on the road with it. "I thought about going out with a kind of video-music stage set of some sort," explained Townshend. And while multimedia live performances haven't been ruled out by the former Who member, he is contented with the way the White City project has evolved.

In describing how Lowenstein and company approached the making of White City, Townshend said, "Filmmakers in the past have predominately been interested in visual images telling a story, and not attending to the fact that music creates a tremendous emotional setting — and this should be considered very early in the process. I think some of the best filmmakers know this."

The project was worked on by a crew from varied media, each bringing his or her special insight to it. According to executive producer Colin Callender, it was this diversity that has made White City an innovative combination of influences. "For example," said Callender, "it was great to see sound engineers from different media working together to develop innovative recording techniques with live sound." Callender called the finished soundtrack "spectacular."

For Vestron MusicVideo, White City is

For Vestron MusicVideo, White City is another first for a company that has virtually paved the way for home music video with the success of *The Making of Michael Jackson's Thriller* in 1984. Townshend's album-movie home video has been called "exciting" by Vestron Music-Video's vice president Ian Ralfini, who realizes the newness of the format. "I hope we can talk to other artists about doing similar projects," he told *Cash Box*.



THE RIGHT HOUR — Papa John Creach (I), director, Stevenson J. Palfi (c) and George Winston (r) take a break during the shooting of Palfi's one hour video documentary on Creach. Tentatively titled, Setting The Record Straight, the video will be broadcast on PBS in Spring, 1986.

Palfi's Video Seeks To Set The Record Straight On Creach

By David Adelson

LOS ANGELES — More than likely, when the name Papa John Creach pops up, one's thoughts tend to turn to the charasmatic father figure who rose to international prominence through stints with such bands as Hot Tuna and the Jefferson Starship.

More likely than that, the average person would be hard pressed to recall the hundreds of projects the 68 year old fiddler has contributed to during his long and prestigious career.

Well, along comes "Video documentarian" Stevenson Palfi, a long time fan of Creach, and he decides that it's time to tell the whole story of a man who has successfully mastered virtually every form of popular American music.

The one hour video is tentatively titled Setting The Record Straight, and is currently scheduled for nationwide broadcast over PBS in the Spring of 1986. Some may remember Palfi as the creator of 1984's Piano Players Rarely Ever Play Together, a touching look at three generations of New Orleans piano masters Isadore "Tuts" Washington, Henry "Professor Longhair" Byrd and Allen Toussaint. That video documentary has run an unprecedented three times on PBS.

Piano Players looked at the influence of each generation on the other and it displayed a sensitivity and understanding of the life of a "Roots" musician. That video was to end with all three players gathering on the same stage to perform. Professor Longhair died three days before that performance.

Palfi has approached the Creach project in the same way. He has spent the last 18 months matching Creach with the best musicians in various areas of American music, thus demonstrating that the 68 year old musician is indeed a master in his own right, even if most people think of him as that old fiddler from Hot Tuna or the Starship.

"It's definitely an irony that he's known nationally and internationally for playing the least challenging music he's ever played," said Palfi. "Since the documentary's themes are expressed through the musician's own words, the only way I could address that irony is for Papa John to admit once and for all that it was the least challenging music he's performed. It took him a while but, yes, he has finally done that."

The video will feature performances

with such artists as George Winston and Jorma Kaukonen and will relate the artist's early history with such touring bands as the Chocolate Music Bars (yes, that's the name). "He came from the Parisian Room where blues musicians made very little money," Palfi remarked. "He may have packed houses but he earned little from his performances and records.

"From a philosophical standpoint, he is always learning," Palfi continued. "He always has the desire to learn new styles."

Palfi was faced with an interesting situation when he began the project. "The responsibility of a project such as this is overwhelming," he said. "How can you do justice to 68 years of a man's life and genius in one hour? I don't really try. I have sought to bring out the versatility of Papa John. To show a renaissance musician who has mastered many styles and continually has the desire to learn and expand.

"It's a question of whether I can present the right hour or the wrong hour. Palfi continued. "The wrong hour is less than worthless, it's detrimental. I'm not really interested in the negative part of his life. I'm interested in presenting the story of a man who everyone can learn from. It's an opportunity for Papa John to set the record straight."

Stevenson Productions is located at 3227 Banks Street, New Orleans, Louisiana 70119 (504)822-7678.

Geldof Launches Fund Raiser

LOS ANGELES — Recording artist Bob Geldof, founder of the USA For Africa famine relief project, recently launched a Christmas fund-raising campaign in London with the ceremonial switching on of traditional Christmas lights along that city's famed Oxford Street, it has been

The initial switch throwing was executed by Geldof's 2-year-old daughter, beginning a Christmas season campaign in the famed shopping district hoped to raise \$1 million from charitable shoppers. Geldof's efforts for Ethiopian famine relief are already said to have raised some \$80 million for the cause.

Frank Talk From Zappa On Politics And Music, Yesterday And Today

By Paul Iorio

NEW YORK — The following is an interview with Frank Zappa, conducted by Cash Box on November 4, 1985.

C.B.: How did you ever manage to get a record deal in 1965 with a double concept album?

Zappa: Torn Wilson, who was the produc-er of the "Freak Out" album, came to see us at the Whiskey A Go Go. Johnny Rivers used to play there for years and years but he was off on tour and he left his sign outside to draw people in the club. Surprise! Well we were playing this boogie number we used to play at the time and Tom Wilson walked in and said, "hey, a white blues band. Terrific. You're signed.' Our advance was \$2,500 to be divided between five guys. The biggest record advance at that time was for the Jefferson Airplane and you know what they got? \$25,000. The first song we recorded was "Anyway The Wind Blows." Wilson had no idea what the material was like because he'd heard only one song in the club. But he got into it. The double album was an accident. Wilson tried to educate the people that there was something other than Herman and the Hermits but to no avail. The album did about 40,000 units in the first year which is pretty much of a flop. But by the time of the second album they really put the screws to us. The reason "Absolutely Free" did better was because we moved to New York and promoted it there. And it was that LP that made the most impact at the time.

C.B.: Bob Dylan, the Rolling Stones and the Beatles — what did you think of them then and what do you think of them now? Zappa: There's two albums I like by Bob Dylan: "Highway Sixty One" and I don't remember what the other one was. And since that time he became a Christian and I was put off a little bit. In the '60s I really liked the Rolling Stones. In fact I liked them more than the Beatles. My favorite Stones album is "Between The Buttons." As far as the Beatles go, I've got three favorite Beatles songs: "I Am The Walrus," "Strawberry Fields," and "Paperback Writer." Other than that I was not a Beatles fan.

C.B: How about your relation to rock 'n' roll? Is there ever going to be a day when you get on stage and play "Johnny B. Goode"?

Zappa: Well listen, I was playing rock 'n' roll when "Johnny B. Goode" was released. I've already played "Johnny B. Goode."

C.B.: Do you think that a band that doesn't know how to play their instruments can create great musical art?

Zappa: Sure. I saw a group on MTV last night that was really terrific. I don't know if they'll ever make another record again but they were called The Pogues. I thought "Dirty Old Town" was a great song.

song.

C.B.: Why don't you do videos?

Zappa: Because one video costs as much to make as an entire album. Remember, I'm the guy who makes the record and then I have to pay to have it pressed and shipped. I have a limited budget to do what I do. Besides, my pictorial ideas may not meet the standards of MTV.

C.B.: Do you think that your political activities will stifle your music?

Zappa: Most people couldn't give a f**k what I'm doing musically anyway so it doesn't really matter. Secondly I'm about to make a three record deal with Angel to do some classical albums. At least half the material on the "Mothers of Prevention" album is instrumentals.

C.B.: You said on a recent radio talk show that you would not have participated in Live Aid. Why?



Mr. Zappa

Zappa: I don't like movements or organizations because ultimately I think they defeat themselves. A movement or committee winds up being for the glorification of the guy who runs it. And the theory that originally set the thing in motion usually goes by the wayside. If you want to fight what's going on now it has to be done on an individual basis. Also, where is the guarantee that the money went where it is supposed to go?

C.B.: How about your own funding — who is funding your political activities?

Zappa: I'll list all the donations I've

Zappa: I'll list all the donations I've received. I got a 50 dollar check from a guy in Ohio. A thousand dollar check from Jam Productions in Chicago. And so far I've spent maybe 40 thousand dollars of my own money for travel, phones, mailings and the rest. No Heritage Foundation. No union. No industry. No nothing.

C.B.: Have you ever considered running for office?

Zappa: What would be the desired objective of running for office? The office itself is not appealing. Who in the f**k wants to do that? I'm interested in having a better life for myself and for the rest of the people in the country. I think I can accomplish more by sitting around doing this than doing something in a political framework. To me this is better politics. The idea of running for office is really nauseating.

C.B.: Why did you choose to champion the anti-censorship cause?

Zappa: Because I'm a record company owner, a publisher, a songwriter and a performer and it's a frontal attack on the way I earn my living. It also has a deeper meaning in terms of its constitutional aspects.

C.B.: Do you believe the RIAA/PMRC agreement will resolve this problem?

Zappa: First of all there's no problem. The premise that they're working on is that this music causes bad things to happen and there's no science to support that. They're actively engaged in a propaganda move to convince parents who have never even listened to this music that the mere hearing of it causes death and suicide. There's no science to that.

C.B: Suppose your daughter were in her bedroom at 10 years old listening to "F**k Like A Beast." Would you find that objectionable?

Zappa: Well I wouldn't because at five and six years old they have these little books that have pictures in it that explain reproduction. Children should know how it works. So my kids are not sexually ignorant. If they hear "F**k Like A Beast" at least if you know what the basics of reproduction are you know that it's just a cartoon version of what the real deal is. It's nothing to be afraid of. Do you think that a 10 year old who hears "F**k Like A Beast" is going to go out and do that?

Capitol Moves To Pull American Edition Beatles LPs From the Shelves

LOS ANGELES — In a move which has reportedly been made to standardize the packaging of the Beatles' first 10 LPs, Capitol Records has announced that it is taking final orders for the label's earliest Beatles releases.

What will be available some time next year in their place will be the original British editions — seven complete albums. In a report which appeared in the November 13 edition of the Los Angeles Times, Capitol president Don Zimmermann explained that while the original U.K. Beatles albums were released on the Parlophone label, they were repackaged for various international territories. With that freedom, Capitol withheld three tracks from each new LP and compiled the "leftover" tracks onto other albums. "Help!," "Revolver" and "Rubber Soul" will

remain intact, while "Meet The Beatles,"
"The Beatles Second Album," "Something
New," "Beatles 65," "The Early Beatles,"
"Beatles VI" and "Yesterday . . . And
Today" will be replaced by "Please, Please
Me," "With The Beatles," "A Hard Day's
Night" and "Beatles For Sale."

Reports that Capitol is pulling thet American editions from the shelves for good to spur sales or that the move is being made as a corollary to Paul McCartney's recent signing to the label were denied by Zimmermann.

Capitol has also announced that it will be releasing the first domestic Beatles CDs very soon, with titles including "Abbey Road," "The White Album," "Sgt. Peppers Lonely Hearts Club Band," and "The Beatles' 1967-1970.

CBS Records Cuts Costs; Pinkslips 40

LOS ANGELES — In what has been termed by a CBS spokesman as "part of an on-going cost-effectiveness program," 40 CBS Records employees from the New York, Los Angeles and Nashville operations were given pinkslips on Friday, November 8.

While most positions terminated were of the "administrative nature," A&R, marketing and product development were among the departments hit, and the move seems to be in keeping with the relatively slow moving sales year the company has had. The Records Division is also suffering something of a backlash after banner years in 1983 and '84 which included income from Michael Jackson's "Thriller" LP which has sold over 50 million copies. The CBS Records parent corporation, CBS Inc., has cut staff in other areas, and while denials have been made as to more cuts, reports are that pinkslips will be handed out through the end of 1985.

The CBS spokesman also said, "the cuts

enable us to keep costs in line, and while it is regrettable to have to terminate some positions, certain jobs must go. Most involved in this cut were of the administrative, support nature."

While recent developments regarding Ted Turner's attempted takeover of CBS and the Records Division's pull-out from the Compact Disc manufacturing facility it initiated with Sony have pointed towards an overall tightening of the financial reins, a look at the LP and singles charts also shows a weak standing musically for the Division. With only two singles in the Top 20 and two albums — though one of them is Bruce Springsteen's top-selling "Born In The U.S.A." — in the Top 20 of Cash Box's Top 200 Albums chart, the Records Division is well below its normal chart standing.

While one label source reported that 25 more positions were to be cut last Friday, the c'ficial CBS spokesman said he was # "unaware" of this.

Wherehouse Reports Loss — Kwiker Cities Inventory Shrinkage

LOS ANGELES — Wherehouse Entertainment, Inc. (ASE-WEI) has announced results for the three month period ended September 30, 1985.

Revenues rose to a first quarter level of \$39,110,000 compared to \$29,171,000 in the same quarter a year ago, an increase of 34%. Net income was down, \$754,000 compared to \$1,054,000 in the prior year period. Earnings per share were 10 cents down from 17 cents a year earlier on 1,052,000 higher average shares outstanding.

Prior year numbers have been restated to reflect the 5-for-4 stock split to be paid November 13, 1985 to shareholders of

record Ocrober 11, 1985.

Louis A. Kwiker, president and chief executive officer, stated that, "Revenues continued strong through the quarter. Video rental and pre-recorded music revenues both registered substantial increases. With more video cassette recorders in American homes, the demand for movie rentals continues to increase. We have increased our selection and total movie inventory to satisfy this demand. Sales of compact discs are accelerating and are becoming a meaningful part of the pre-recorded music business."



BROTHERS IN LAW — Steve Perry, L. Lee Phillips, Jackson Browne and Jacrie Jackson recently got together at Jimmy's to help celebrate the addition of Phillips name to the law firm Manatt, Phelps, Rothenberg, Tunney & Phillips. Pictured (I-r) are: Perry; Phillips; Brown; and Jackson.

Adams, Hart Pick Up Top Junos

By Grant Lawrence

TORONTO -- The 1985 Juno Awards aired live on CBC Monday, November 4, from the Harbour Castle Convention Centre in Toronto. The Awards were presented by the non-profit Canadian Academy of Recording Arts and Sciences - CARAS - with sponsorship from a number of large corporations, particularly Molsons of Canada. The success of the Canadian music industry is the reason for the month-in-advance sellout.

Bryan Adams walked on stage for Best Album of the Year, "Reckless," composer of the year with Jim Valance and Best Male Vocalist. Acknowledged as the reigning king of Canadian rock, Adams performed with Tina Turner the duet "It's Only Love" after Turner strutted her stuff on "One of the Living." Early last month Adams and Valance were honored by the Performing Rights Organization of Canada for their writing.

Rob Quartly, of Champagne Productions, repeated last year's feat and took the Juno for Best Video — Larry Gowan's Criminal Mind while the Parachute Club was named Group of the Year. Lead singer Lorraine Segato was unable to attend because of an appendix operation. Most Promising Group went to the west coast band Idle Eyes, which is receiving airplay for their second release "Two Rivers."

Most promising Male and Female Vocalist went to Paul Janz and the zany K.D. Lang, who performed "Hanky Panky later accepted the award in a wedding gown, respectively. Luba accepted the award for Best Female Vocalist of the Year soon after her solo performance "Let It Go" from the "Secret and Sins" album.

Corey Hart was honored with "Never Surrender" taking Single of the Year. Hart was also nominated for Album of the Year with "Boy in the Box," Male Vocalist of the Year, and the Rob Quartly produced Never Surrender video.

In the R&B/Soul recording category Liberty Silver received the Juno for her talents on the single "Lost Somewhere Inside Your Love." Liberty Silver returned to the stage for Best Reggae/Calypso Recording Juno "Heaven Must Have Sent You," with collaborator Otis Gayle.

The highlight of the evening came when the Chairman of the Board for Northern Lights for Africa Society, David Foster, presented a special Juno from the music industry to Prime Minister Brian Mulroney. Prime Minister Mulroney accepted the award on behalf of all Canadians for their support and \$2.5 million contribution to Northern Lights. Foster, who accepted Producer of the Year for "Chicago 17," said, "in the past 9 months there has been more cooperative support from all those involved in the music and video industry than ever before.

Mr. Wilf Carter, a.k.a. Montana Slim, was named to the Canadian Music Hall of Fame for his singing and recording

career that spans more than fifty years.

Classical Recording of the Year for small ensemble and large ensemble went to the well-established Orford String Quartet, and Charles Dutoit and the Montreal Symphony Orchestra, respectively. Don Thompson's "A Beautiful Friendship" received the Jazz Album Juno, while The Canadian Brass won the Juno for Instrumental Artist(s) of the Year.

In the country world Murray McLauch-lan and Anne Murray were both honored as Country Vocalist of the Year. Ottawa's Family Brown received the Country Group of the Year Juno.

Engineer, Hayward Parrott, was re-warded for his work on "Underworld; The Front." Children's Album of the Year went to Robert Munsch.

International Single of the Year went to Foreigner for "I Want To Know What Love and International Record of the Year went to Bruce Springsteen for "Born in the U.S.A.'

Special mention should go to CBS recording artist Larry Gowan who was nominated for Album of the Year —
"Strange Animal," Single of the Year —
"A Criminal Mind," Male Vocalist of the Year, and second nomination for the video "(You're a) Strange Animal." The Album cover, designed and produced by Rob McIntyre and Dimo Safari, was awarded a Juno for Album Graphics of the Year.

United Kingdom

LONDON -- Last week ASCAP held its annual awards dinner to honour members of the PRS. London's Claridges Hotel was the venue, both president Hal David and managing director Gloria Messinger attended. Among those present receiving awards were Billy Ocean for "Caribbean Queen," Bananarama for "Cruel Summer," Jon Moss for Culture Club's "It's A Miracle" and "Karma Chameleon, and Chrissie Hynde for "Middle of The

PRS chairman Vivian Ellis gave a speech of appreciation. Tim Rice was guest of honour and gave a speech where he tried very hard to restrain his usual jokes about Andrew Lloyd Webber.

Former Who guitarist, now elder statesman of rock, Peter Townshend gave a magnificant charity performance in Brixton last weekend, with David Gilmour. The show featured tracks from his "White City" album — written by Townsend with some contribution from ex-Pink Floyd member, Gilmour. A full length video of "White



CLOSE TO THE SIGNING — Shown having a chat after signing their exclusive, long-term worldwide recording deal with China/Chrysalis Records are dance/rock trio Art Of Noise (backs to camera) and (facing front, left to right) Derek Green, founder/head of China Records, and Dai Davis, manager of Art of Noise. The band is comprised of Anne Dudley, Gary Langan and J.J. Jeczalik — we'll leave it to the viewer's imagination to sort out who's who!

City" accompanies the album.

WEA band Simply Red start their first full UK tour this week — certainly something to watch out for. Their debut album "Picture Book" is currently top fifty and well worth a listen. Chrissy llev

Argentina

BUENOS AIRES - Rock artist Roque Narvaja will be arriving next month in Argentina to stay here 'till the end of February it was reported. February, it was reported to Cash Box by impressario and manager Fernando Ibor-Three tours covering various parts of the country have been scheduled, and Narvaja will also appear at a TV Telethon in Santiago de Chile. In Cosquin, site of the well known Folk Song Festival, he will appear at the Musical Week that will follow this yearly event. EMI reports good sales for Narvaja's latest album, and a strong promotional campaign is being launched.

Joan Manuel Serrat will also come to

Argentina, to appear in Mar del Plata, Cordoba, Mendoza and other cities, usually performing at soccer fields. The last date will be in Buenos Aires, February 21, and RCA is rush-releasing his latest album, "El Sur Tambien Existe." diskery is also working hard on the new Miguel Gallardo LP, which is enjoying good sales in several provinces.

Miguel Smirnoff

Chrysalis Signs Pact With China Label

LOS ANGELES - Chris Wright, chairman of Chrysalis Group P.L.C., has announced that Chrysalis Records has entered into an exclusive, long term agreement to distribute and market China Records worldwide. China Records is a new, London-based venture formed by Derek Green, who was previously managing director of A&M Records U.K., and was responsible for signing some of that company's most stellar acts, including the Police, Joe Jackson and Supertramp.

The first Chrysalis/China signing to be released in the U.S. in an LP from Art of Noise. Comprised of Anne Dudley, Gary Langan and J.J. Jeczalik, Art of Noise's first U.S. single is a 12" entitled "Legs" (b/w "Hoops and Mallets") which will be released on November 20. Regarding the Chrysalis/China partnership Wright remarked: "It is a great pleasure to be associated with Derek Green, one of the most forward-thinking and talented record men in the business. Chrysalis has a long-standing tradition of finding and developing important new artists, and the opportunity to work with the China Records roster worldwide is a thrilling and rewarding one for our staff and licensees.

Italy

TOP TEN 45s

1 Into The Groove — Madonna — WEA/Sire

2 Part Time Lover — Stevie Wonder — Ricordi/Motown

3 We Don't Need Another Hero — Tina Turner — EMI/Capitol

4 Alive And Kicking — Simple Minds — Virgin

5 If You Love Somebody Set Them Free — Sting — PolyGram/

A&M

6 Live is 146 — Cours — CGD

Rock Me Amadeus — CGD
Rock Me Amadeus — Falco — CGD
Johnny Come Home — Fine Young Cannibals — PolyGram/

9 Marla Magdalena — Sandra — Virgin 10 Eaten Alive — Diana Ross — EMI/Capitol

TOP TEN LPs

1 La Vita E' Adesso — Claudio Baglioni — CBS

2 Sacchi E Tarocchi — Francisco De Gregori — RCA

3 Like A Virgin — Madonna — WEA/Sire

4 Cosa Succede in Citta' — Vasco Rossi — Carosello

5 In Square Circle — Stevie Wonder — Ricordi/Motown

6 Le Canzoni D'Amore Di Vasco Rossi — Targa

7 Asia Non Asia — Pooh — CGD

8 Bel Tempi — Roberto Vecchioni — CGD

9 The Dream Of The Blue Turtles — PolyGram/A&M

10 A Secret Wish — Propaganda — Ricordi/ZTT

—Musica 6

-Musica e Dischi

INTERNATIONAL BESTSELLERS

Japan

TOP TEN 45s

1 Koyini Ochite — Akiko Kobayashi — Fan House
2 Solitude — Akina Nakamori — Warner Pioneer
3 Kiri No Sophia — Alphy — Canyon
4 Aoyi Hitomi No Elice — Anzenchitayi — Kitty
5 Mou Aenayikamo Shirenayi — Momoko Kikuchi — Vap
6 Rain Dance Ga Kikoeru — Koji Yoshikawa — SMS
7 Lavender Lips — Nahoko Kawayi — Nippon Columbia
8 Ame No Nishiazabu — Tunnels — Victor
9 Namayiki — Miho Nakayama — King
10 Ushiroyubi Sasaregumi — Ushiroyubi Sasaregumi — Canyon

TOP TEN 45s

1 A Good Heart — Feargal Sharkey — Virgin

2 Nikita — Eiton John — Rocket

3 Take On Me — A-Ha — Warner Bros.

4 The Power Of Love — Jennifer Rush — CBS

5 Something About You — Level 42 — Polydor

6 Don't Break My Heart — UB40 — DEP International

7 Trapped — Colonel Abrams — MCA

8 Sisters Are Doin' It For Themselves — Eurythmics & Aretha Franklin — RCA

9 Stairway To Heaven — Far Corporation — Arista

10 Road To Nowhere — Talking Heads — EMI

United Kingdom

TOP TEN LPs

1 Kamakura — Southern All Stars — Victor

2 Kick Off — Onyanko Club — Canyon

3 Mellow Lips — Mariko Takahashi — Victor

4 Tropic of Capricorn — Momoko Kikuchi — Vap

5 Greatest Hits Volume i & II — Billy Joel — CBS Sony

6 Mayinichi Checkers — Checkers — Canyon

7 Spirits — Haund Dog — CBS Sony

8 D404ME — Akina Nakamori — Warner Pioneer

9 Esperanto — Ryuichi Sakamoto — Middy

10 Complete — Junyichi Inagaki — Toshiba EMI

— Cash Box of Japan

TOP TEN LPs

1 Atterburner — ZZ Top — Warner Bros.

2 Once Upon A Time — Simple Minds — Virgi

3 The Love Songs — George Benson — K-tel

4 Promise — Sade — Epic

5 Hounds Of Love — Kate Bush — EMI

6 The Singles 81-85 — Depeche Mode — Mute

7 Love — The Cult — Beggers Banquet

8 Power Windows — Rush — Vertigo

9 World Machine — Level 42 — Polydor

— Cash Box of Japan

10 Siave To The Rhythm — Grace Jones — ZT

-Melody Maker

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MAN IN MUCH MUSIC — Atlantic recording artist John Parr is pictured receiving his first ever Gold record for his #1 single "St. Elmo's Fire (Man In Motion)" from Larry Green of WEA (I) and Kim Cooke (r); the tune was written for Canadian wheelchair athlete Rick Hanson. Hanson is now one third of his way through his Man In Motion marathon for spinal research and expects to reach his home in Vancouver in time

Nona Hendryx

with a group of people. And then performing it and going through a period of having an audience that was in a sense left over from LaBelle, some of whom ran out of

the club screaming, 'What is she doing?!'

Nona's three RCA LPs — "Nona," "The
Art Of Defense," and "The Heat" — show
a mature artist with a keen sense of herself and her music. The music has a beat and you can dance to it, but it also speaks about political and social rights and

wrongs.
"I was talking to two people last night who were saying that entertainment is just entertainment, it should be just entertainment, and anyone who thinks of themselves as an artist, a serious artist, and thinks that they're saying anything with any depth is fooling themselves. I think the world is filled with variety — that's why we just don't have all roses. That's why we need all kinds of people, all kinds of

music. To say that music should just be one thing is ridiculous - it's like only eating potatoes all your life. So when people say that to me, that's my answer to them: something is borne out of a need, it doesn't just appear - it appears because there's a vacuum and it must be filled. I think you can, as an artist, have many parts to you. You can write a song that's purely frivolous and lighthearted, and it serves a purpose, or you can be angry and write a song about anger. It's

all food for the mind, of some sort."

That's why "The Heat" has rhythmic heat, melodic heat, and socio-political heat, and that's why Nona Hendryx has kept her place in a fickle and often frivolous business. Her work continues to grow, her reputation continues to grow, and her audience continues to grow. She may sweat going through the motions but the perspiration is backed with a solid base of inspiration.



LOOKS LIKE HE MADE IT — Barry Manilow (seated at piano) recontly took a broak from recording his debut RCA album to visit with his new label's executives. Pictured here surrounding Barry are (I-r): Garry C. Kief, president of Stilletto (Manilo v's management company); John Ford, vice president, RCA Records-U.S.A. and Cana ia; Steve Wax, president of Steve Wax Enterprises; and Jose Menendez, executive v.ce president, operations, RCA/Ariola International.

Television Music

remarked, citing the enormous success of so many recent soundtracks. "On Fame, music is used in many cases to drive the story forward, and songs are more important to us now than ever before. In fact, we're having twice as many written and recorded now as we did two years ago."
For Jones, like the others, "the danger is if too many songs are force-fed into shows

which don't call for that type of approach. If that occurs, the producers are depending too much on effects, and are likely to lose their show's vital emotional content."

Next week, the creator of Hollywood Beat; a top executive at Stephen Cannell Productions; and a partner in a leading music agency discuss the pop music on television trend, and its probable future.

AROUND THE ROUTE

By Camille Compasio

In the words of this observer and the many trade people we contacted both during and after the convention, AMOA Expo '85 was a terrific show in the sense that it succeeded in furthering the positive attitude that began to surface just prior to opening day. People came to the show with a good feeling. You could sense this as you toured the exhibit floor --- and it affected the entire atmosphere of the Hyatt Regency . . . Total attendance at this year's Expo came awfully close to 7500 (7438 was the exact count we received at presstime). This figure reflects a slight increase over last year, which is another important factor and, while an operator count was not yet available, AMOA officials reported a significant increase in operator attendance. The total number of exhibiting companies was 179, the total number of booths was 441 and, we understand, the Awards Banquet on Saturday night (11/2) drew a packed house. Smith Bucklin, the association's management firm that administered Expo '85, rates a giant salute for getting the show together so efficiently in the brief time span since their appointment ... The coin-op industry is undergoing a period of recovery and the prognosis

Springsteen Sweeps JB Awards

CHICAGO — Bruce Springsteen was the big winner of the annual Amusement & Music Operators Association's 1985 Jukebox (JB) Awards. He received top honors for "Born In The USA" as Rock Record of the Year and also won as Popular Artist of the Year. The awards presentation took place on Saturday evening (11/2) during the AMOA Awards Banquet, at the close of AMOA Expo '85 in Chicago.

Receiving the Most Played Video Game honor in the 1985 Games Award competition was Bally Midway's "Spy Hunter." Winner of the Outstanding Cigarette Vending Promotion Award was R. J. Reynolds Tobacco Co. (Winston-Salem, NC). And for the fourth consecutive year the Cougar Cheyenne Model 32 pool table, manufactured by The Valley Co. (Bay City, MI) received the Most Popular Pool Table honor in the Games Award competition.

All of the above awards are voted on by members of AMOA who are operators of

coin-operated amusement and music equipment in thousands of commercial locations and arcades across the country. Winners reflect top revenue producers in each award category.

The complete list of winners are: Best Rock Record of the Year — Born in the USA (Bruce Springsteen CBS); Best Pop Record of the Year — We Are The World (USA for Africa CBS); Best Country Record of the Year — Seven Spanish Angels (Ray Charles CBS); Best Soul Record of the Year — What's Love Got To Do With It (Tina Turner Capitol/EMI) and Most Popular Artist of the Year — Bruce Springsteen (CBS).

The Games Awards winners are: Most Played Video Game — Spy Hunter (Bally Midway); Most Played Pinball Game — Space Shuttle (Williams); Most Popular Pool Table — Cougar Cheyenne Model 32 (Valley); Most Popular Arcade Game — VS System (Nintendo) and Most Popular Route Game — Karate Champ (Data East).

Rowe Signs A&M For Video Jukebox Programs

CHICAGO — Rowe International, Inc. has signed a basic software agreement with A&M Records to provide video clips of A&M artists for the Rowe video jukebox.

"We have worked hard with the people at A&M in Los Angeles to make this deal happen, and want to express our sincerest gratitude to them for all of their help," stated Michael L. Reinart, director of video operations. "Bringing on artists such as Sting, The Police, Herb Alpert, Bryan Adams and Amy Grant only reinforces Rowe's position as the

front-runner in programming for video

jukeboxes," he continued. "To emphasize the importance of this addition, we will be featuring a great number of A&M clips on our December tapes."

Rowe currently offers three programs, each with 40 top video selections, for its video jukebox and these include a regular mixed (rock and pop) tape, a Country tape and an Urban Contemporary tape.

More than 450 Rowe video jukeboxes are reportedly in operation throughout the

*indicates new entry

November 23, 19

POP

- YOU BELONG TO THE CITY
- **BROKEN WINGS**

GLENN FREY (MCA 52851) MR. MISTER (RCA PB-14136)

- HEART (Capitol B-5612)
- WE BUILT THIS CITY
 - STARSHIP (Grunt/RCA FB-14170)
- 'MIAMI VICE" THEME
 - SEPARATE LIVES (LOVE THEME FROM WHITE NIGHTS)
- - PHIL COLLINS AND MARILYN MARTIN (Atlantic 7-89498) SLEEPING BAG
- **HEAD OVER HEELS**
- ZZ TOP (Warner Bros. 7-28884)
- - TEARS FOR FEARS (Mercury 880 899-7) **ELECTION DAY**
- **ALIVE & KICKING**

- LAY YOUR HANDS ON ME
 THOMPSON TWINS (Arista AS1-9398) YOU ARE MY LADY
- - FREDDIE JACKSON (Capitol B-5495) BE NEAR ME

ARCADIA (Capitol B-5501)

- PART-TIME LOVER
- STEVIE WONDER (Tamla/Motown 1808TF)
- - ONE OF THE LIVING
- PERFECT WAY
- TINA TURNER (Capitol B-5518)
- 18 TAKE ON ME
- 19
- SISTERS ARE DOIN' IT FOR THEMSELVES
- EURYTHMICS AND ARETHA FRANKLIN (RCA PB-14214)
 SMALL TOWN
- JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 202-7)
 SAVING ALL MY LOVE FOR YOU
 WHITNEY HOUSTON (Arista AS1-9381)
- TONIGHT SHE COMES
- THE CARS (Elektra 7-69589) WALK OF LIFE
- DIRE STRAITS (Warnar Bros. 7-28878)
- I'M GONNA TEAR YOUR PLAYHOUSE DOWN
- LOVE THEME FROM ST. ELMO'S FIRE
- DAVID FOSTER (Atlantic 7-89528)
- - OLIVIA NEWTON-JOHN (MCA 52885)
- MONEY FOR NOTHING
- DIRE STRAITS (Warner Bros. 7-28950) SAY YOU, SAY ME
- TALK TO ME
- LIONEL RICHIE (Motown 1819MF)
- STEVIE NICKS (Modern/Atlantic 7-99582)
 LOVE IS THE SEVENTH WAVE
- STING (A&M AM-2787

COUNTRY

- CAN'T KEEP A GOOD MAN DOWN
- I'LL NEVER STOP LOVING YOU
- GARY MORRIS (Warner Bros. 7-28947)
- TOO MUCH ON MY HEART

 - THE STATLER BROTHERS (Marcury 884 016-7)
 TOUCH A HAND, MAKE A FRIEND

EXILE (Epic 34-05580)

- THE OAK RIDGE BOYS (MCA 52646)
 HANG ON TO YOUR HEART
- ANGEL IN YOUR ARMS
 - BARBARA MANDRELL (MCA 52645)
- I DON'T MIND THE THORNS (IF YOU'RE THE ROSE)
- LEE GREENWOOD (MCA 52656) I WANNA SAY YES
- LOUISE MANDRELL (RCA PB-14151) THIS AIN'T DALLAS
- HANK WILLIAMS, JR. (Warner Bros./Curb 7-28912)
 WHO'S GONNA FILL THEIR SHOES
- GEORGE JONES (Epic 34-05439)
 LIE TO YOU FOR YOUR LOVE
- THE BELLAMY BROTHERS (MCA/Curb MCA-52868)
- RAY CHARLES (with HANK WILLIAMS, J A LONG AND LASTING LOVE
- E (Warner Bros. 7-28963)
- NOBODY FALLS LIKE A FOOL
- YOU MAKE ME FEEL LIKE A MAN
- I WANNA HEAR IT FROM YOU EDDY RAVEN (RCA PB-14164)
- THE CHAIR 18
- GEORGE STRAIT (MCA 52667)
- DONCHA 19
 - T.G. SHEPPARD (Columbia 38-05591)

 DESPERADOS WAITING FOR A TRAIN
 ININGS. NELSON, CASH. KRISTOFFERSON (Columbia 38-05594)

 SOMEBODY ELSE'S FIRE
- JANIE FRICKE (Columbia 38-05817) 22 STAND UP
- MEL McDANIEL (Capitol B-5513)
 YOU'VE GOT SOMETHING ON YOUR MIND
- MICKEY GILLEY (Epic 34-05460)
- ME AND PAUL
- WILLIE NELSON (Columbia 38-05597)
- HAVE MERCY
- THE JUDDS (RCA/Curb PB-14193)
- 26 **BREAK AWAY**
- GAIL DAVIES (RCA PB-14184)
- **BETTY'S BEIN' BAD**
- YER BROWN (Capitol/Curb B-5517)
- IN ANOTHER MINUTE
- MORNING DESIRE
- WORLD WITHOUT LOVE

ENNY ROGERS (RCA PB-14194) EDDIE RABBITT (RCA PB-14192)

BLACK CONTEMPORARY

- WHO'S ZOOMIN' WHO
- ARETHA FRANKLIN (Arista AS1-9410)
- ISLEY, JASPER, ISLEY (CBS ASS. ZS4 05611)
 EVERYBODY DANCE
 - TA MARA AND THE SEEN (A&M AM 2768)
- THE OAK TREE
- MORRIS DAY (Warner Bros. 7-28899) A LOVE BIZARRE
- E. (Paislay Paislay/Warnar Bros. 7-28890) WAIT FOR LOVE
- LUTHER VANDROSS (Epic 34-05610) PART-TIME LOVER
- STEVIE WONDER (Tamla/Motown 1808TF)
 DON'T SAY NO TONIGHT

- EUGENE WILDE (Philly World/Atlantic 7-99608
 YOU ARE MY LADY FREDDIE JACKSON (Capitol B 5495)
- EATEN ALIVE DIANA ROSS (RCA PB-14181)
- "MIAMI VICE" THEME JAN HAMMER (MCA 52668)
- PARTY ALL THE TIME
- EDDIE MURPHY (Columbia 38-0560 (KRUSH GROOVE) CAN'T STOP THE STREET CHAKA KHAN (Warner Bros. 7-28923)
- YOU LOOK GOOD TO ME CHERRELLE (Tabu/CBS 34-5608)
- YOU WEAR IT WELL FL DeBARGE with DeBARGE (Gordy/Motown 1804GF)
 FALL DOWN (SPIRIT OF LOVE)
 TRAMAINE (A&M AM 2763)
- **GIRLS ARE MORE FUN**
 - RAY PARKER, JR. (Arista AS1-9352)

 I WISH HE DIDN'T TRUST ME SO MUCH
 - BOBBY WOMACK (MCA 52624)
- COUNT ME OUT NEW EDITION (MCA 52703) SILVER SHADOW
- THINKING ABOUT YOU
- WHITNEY HOUSTON (Arista AS1-9412) THIS IS FOR YOU
- THE SYSTEM (Mirage/Atlantic 7-99607) I'LL BE GOOD
- RENE & ANGELA (Mercury/PolyGram 884 009-7) CURIOSITY 24
- THE JETS (MCA 52682)
- SINGLE LIFE
- CAMEO (Atlanta Artists/PolyGram 884-010-7)
 NEVER FELT LIKE DANCIN' TEDDY PENDERGRASS (Elektra 7-69595)
- ONE OF THE LIVING TINA TURNER (Capitol B 5518)
- STAND BY ME MAURICE WHITE (Columbia 38-05571)
- I CAN'T BELIEVE IT MELBA MOORE (Capitol B-5520)
 - **EMERGENCY** KCOL & THE GANG (De-Lite/PolyGram 884 199-7)

RECORDS TO WATCH

YOU'RE A FRIEND OF MINE — Clarence Clemons And Jackson Browne (Columbia)
DO IT FOR LOVE — Sheena Easton (EMI America)
WRAP HER UP — Elton (Geffen) BURNING HEART — Survivor (Scotti Bros./CBS)
EVERY DAY — James Taylor (Columbia)
FACE THE FACE — Pete Townshend (Atco/Atlantic)

HOME AGAIN IN MY HEART — Nitty Gritty Dirt Band (Warner Bros. ONLY IN MY MIND — Reba McEntire (MCA)
THE LEGEND AND THE MAN — Conway Twitty (Warner Bros.)
SPIES LIKE US — Paul McCartney (Capitol)
IT'S ONLY LOVE — Bryan Adams/Tina Turner (A&M)
SEX AS A WEAPON — Pat Benatar (Chrysalls)

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Coin Machine

Cash Box Tours The AMOA'85 Exhibits

Persons attending AMOA Expo '85, the association's 36th annual trade convention, which took place October 31-November 2 at was put to good use! This year's event saw

a splendid assortment of amusement equipment and a significant number of brand new pieces unveiled expressly for the AMOA

audience. Our Cash Box photographer was ever present on the convention floor trying to capture some of the excitement on film.

(photos by Joe Gino)



Sega's Jolly Backer (I-r), Cash Box prexy George Albert and Sega prexy Gene Lipkin pose amidst "Hang On," "Chop Lifter" and other attractions in the Sega



Is it a coffin? No, it's the Royal Corona coin-op tanning machine which company prexy Bo Hermanson (I) is demonstrating for op visitor Ross Freeman.



The "Pop-A-Shot" basketball game always a big attraction. Pictured is company prexy Ken Cochran (center) and the booth attendants who handed out caps to high scorers.



Bally Sente's "Stompin'," which plays by feet rather than hands, was a hit of the show, much to the delight of prexy Bob Lundquist (I), who is pictured with CB's George Albert (c), Bernie Powers and their lovely booth hostess.



No question about it, Seeburg did reveal the mechanism for their upcoming compact disc phono at a special showing during Expo. Bob Breither points to the sign in their exhibit which peaked evervone's curiosity.



Merit's "Trivia Whiz" was a hit before showtime and a popular attraction at Expo. Pictured are sales rep Charles Caplan (I-r), CB's George Albert and Frank Gumma Jr. of American Vending



Dynamo's exhibit featured pool, foosball, plus their new "Candy Crane," for the kiddies, which was a big attraction at Expo. Company prexy Bill Rickett (r) is pictured with op visitor Gary Bessette.



Game Plan's "Cyclopes" pin was among the most talked of pieces at the show and one of its biggest fans is Steve Epstein (r) of New York's Broadway Arcade, pictured here with CB's George Albert.



In addition to the "City II" and "Concert 240" phonos Loewen America showed a diverse assortment of equipment, including their first pool table, surrounded here by firm's Bob Lentz, Ulrich Schulze and CB's George Albert.



Atari's "Gauntlet" was a big hit at Expo. Pictured are co-designers of the game (Ir): Bob Flanagan and Ed Logg with CB's George Albert.



Rock" was one of the crowd pleasers in the Premier Technology exhibit. Monticello, NY operator William Nagoda proudly poses with the new pin.



The Digital Controls exhibit featured "Ghosts" N Goblins," of course, along with their new countertop card games and here we have company exec Tom Siemieniec (I-r) with op visitor Tony Ferrara.



lowe's V/MEC video jukebox was promnently displayed at Expo, along with the new R-90. Pictured is veepee Joel Friednan (r) with CB's George Albert.



Shuffleboards are doing just beautifully, thank you! And who could be more pleased about it than (I-r) American Shuffleboard's Dick Delfino, Nick Melone and Sol Lipkin.



The ever active Valley exhibit showcased their current line of pool tables, et al and, among members of the staff pictured here are (I-r) Tom Shelton, Dick Shelton, Darrell Lawless and Dick Lawless.



As you can see the fella on the far left is clad for "Russian Attack," which was among the attractions in the Konami exhibit. Pictured are (I-r) Konami's Jeff Murdock and Steve Kaufman with CB's George Albert.

Coin Machine





AND HERE THEY ARE - A highlight of the Williams distributor sales meeting, held in Chicago on October 30, was the introduction of a lineup of new products being prepared for market by the factory. Pictured here are closeups of four of the new models that were on display. "Alley Cat" (photo 1) is the new Williams shuffle alley which offers the unique choice of either pins or bottles. "4-In-One" (photo 2) is the wall mounted conversion game which is easily convertible to football, baseball, soccer or poker and is geared to the street location. "High Noon" (photo 3) is a mechanical





gun game with 36 programmable targets and lots of challenging features to attract player interest. The new 5000 pay phone, a first from Williams, (photo 4, I-r) is pictured with John Huddleston, national sales & marketing manager for Williams Telephone Co. Inc. (Wiltelco), the factory's new division, and Wally Smolucha, director of, operations-engineering. The factory also had service chief Tom Cahill available in their service booth at AMOA Expo '85 to assist operators and answer questions, regarding the new equipment on display at the show.

AROUND THE ROUTE

is encouraging (which was certainly in evidence at AMOA Expo '85), but you have to take it a step at a time. This convention provided an opportunity for manufacturers, distributors and operators to compare notes with their colleagues and what resulted was the realization that each of these levels has been experiencing slightly increased orders, sales and collections -- another important factor which helped to further uplift the industry's spirits! . . . There was much to see on the exhibit floor, besides which various factories hosted special presentations both before and during the convention. Seeburg did the next best thing to revealing a prototype of their upcoming compact disc jukebox by presenting the CD mechanism to their distributors at a special afterhours showing. There was a bit of a delay, as Murphy's law took over, but prexy Ed Blankenbeckler handled the situation beautifully and when the CD sound finally came through everyone

was most impressed. The room was packed solid for this showing. As Ed commented, the Seeburg family is larger than we thought! . . . The exhibit floor abounded in equipment, though there weren't as many brand new pieces as expected. There were lots of kits and about four or five that attracted special interest. Atari's "Gauntlet" was one of the most talked of and most popular games at the show. In querying conventioners two of the most frequently mentioned pins were Game Plan's "Cyclopes" and Premier's "Rock." Cinematronics had a bit of a legal setback with their new "World Series" game at the start of the show. Fortunately, the matter was cleared by Saturday - and we heard some favorable comments about this new game. Dynamo showed their "Candy Crane," which is built with a low control panel for children. It can vend either candy or little toys - and was among the big attractions in their booth, along with pool and foosball, of course. Another popular piece at Expo was Sega's "Hang 'which was a hit before the convention. Their new "Choplifter" kit was also a big attraction in their exhibit . . .

Loewen America got some strong feedback (and wrote orders) on their Video cabinet and also scored with their pin system, which is still down the road a bit. Latter will initially be sold as a complete game and subsequently backed up with kits. Firm showed their first pool table, which is at least six months away from production, as we learned from prexy Rus Strahan. "Our phonographs went over very well," he added . . Memetron and Kitcorp drew attention with their kits - and Konami's "Russian Attack" was a big crowd pleaser

. . Data East featured their new "Ring King" as a kit and also as a dedicated game . . . As for something different, Bally Sente's "Stompin'", which calls for foot control rather than hand control (you stomp on squares with your feet as the action is portrayed on the screen), drew a lot of attention . . There was a great deal to cover at Expo '85 and, as we go through more of our notes, we will have additional material in next week's column. Suffice to say, though, the key point that was consistently brought out even before the mention of products, was the positive environment and the optimism that prevailed throughout the run of the show! As one distributor put it, "It was refreshing to see so many smiling faces and to engage in conversation that was encouraging rather than depressing."

And now let's get caught up on other trade happenings. Atlas Dist. just welcomed three new members to the staff, namely, Jim LaRoux, who'll be covering western Michigan for the distrib; vet technician Kang Lee, who's the new chief video technician out there; and Alan Zeidman, who has developed a marvelous rapport with ops over the years and will put this to good use in Atlas' sales department. These gentlemen were formerly with the Bally organization . . . Understand Bernie Powers recently departed his post as market ng chief for Bally Sente . . . Also learned that the Bally Dist. branch in Indianapolis was recently sold to J & J Dist We wish a speedy recovery to Bally

Midwest's Bob Rondeau of Green Bay, who recently underwent surgery. Cash Box felicitations to Gus and Siaron Tartol of Singer One Stop For Ops, who are the proud parents of a 6 lbs 131/2 oz. baby boy named Daniel Wal-

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