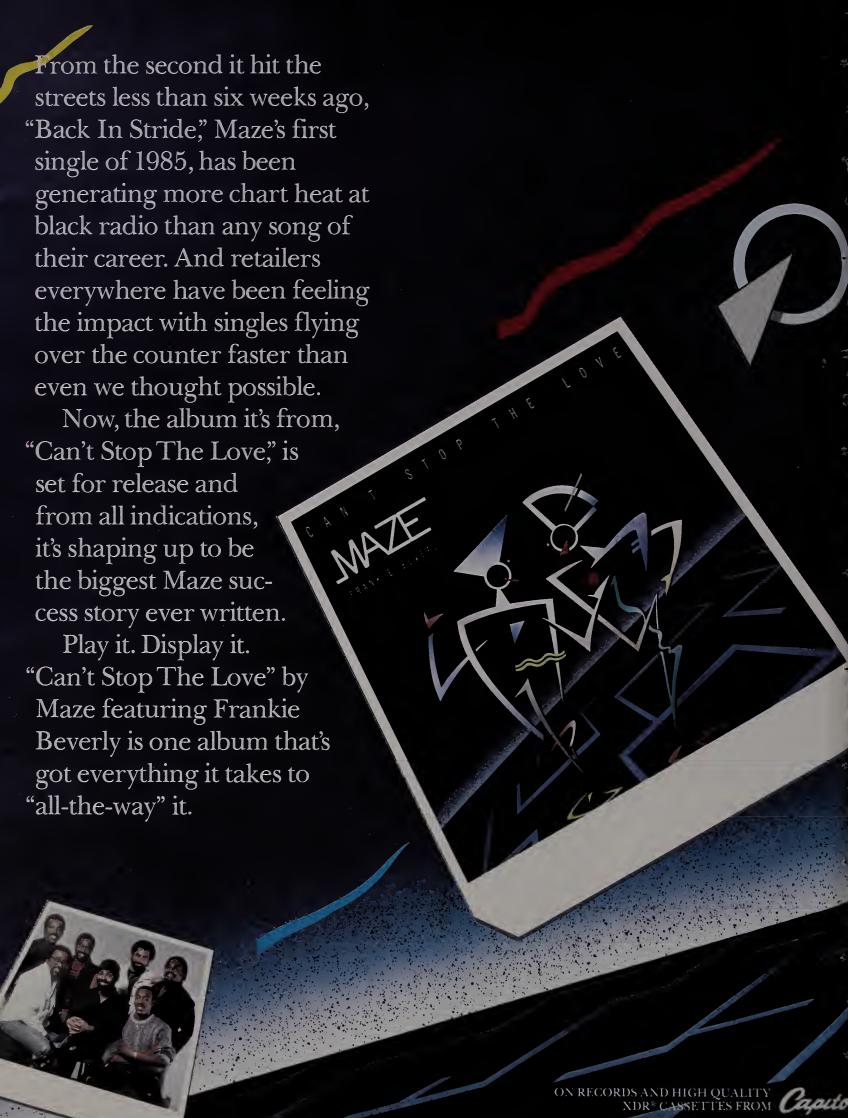


An amazing success story.



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EDITORIAL

Reflections On ASI '85

On March 1, 2, and 3 Chicago will once again play host to the annual Amusement Showcase International, which is among the newest of the industry's trade conventions. Last year's event drew a respectable attendance (considering the fact that it was a first time effort) and a great deal of praise for its content, organization and educational program.

ASI '85 will offer an equally productive format, including an expanded seminar schedule of some thirty or more hours of sessions dealing with a full scope of topics, geared to provide the essentials for improving business practices and operating profitably under present conditions.

The timing of the show is on target, particularly with respect

to the exhibit portion, in that spring is not so far off and what better time is there for manufacturers to display their new spring wares and operators to examine the merchandise and decide what to buy for the coming season. Besides which, there's the added bonus of all of the fine seminars that are being presented and, of course, the opportunity for dialogue with manufacturers, distributors and fellow operators.

What remains to be seen is how many trade people will take advantage of all ASI '85 has to offer and come in to

Chicago for the show. The manufacturers will be there in good numbers, as evidenced by the preliminary exhibitor list. Distributors were well represented in '84 and have displayed equal enthusiasm this year. But what about the operators? Operator attendance at trade conventions has been slackening off, despite the efforts of exhibitors and show officials who provide the incentive and all of the ingredients that should guarantee a successful turnout.

Granted, the industry has been experiencing hard times. Money is tight. Over the past several months some major manufacturers have shut down and others have cut back in factory personnel and production. Operators are not exactly beating down the doors to buy new equipment. But this does not necessarily translate into doom for the entire coin machine business. What is needed is some readjustment of business practices that would be compatible with today's market climate. As one veteran tradester put it, "things are tough....but I'm not going to lie down and play dead-....there has to be a turnaround, but we're all going to have to pull a little to get started.'

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ON THE COVER

Greg Kihn is becoming a rock and roll veteran. After a recording career that has spanned nearly a decade and has seen the release of nine LPs and a number one single, Kihn has signed with EMI America and released his first "solo" LP, "Citizen Kihn." The first single of the LP, "Lucky," is already bulleting up the Cash Box pop Singles chart and it is still in its infancy.



With The Greg Kihn Band, the singer had a record of success, including "Jeopardy," his first number one single (1983) from the "Kihnspiracy" LP). His first EMI release promises to follow in that winning tradition.

Greg Kihn has the perserverance and the patience to reach both the artistic and commercial goals he seeks. With a new label and new approach, those goals may not be that far away. See the cover story on page 11.

TOP POP DEBUTS

SINGLES 45 CRAZY FOR YOU - Madonna - Geffen/Warner Bros.

*A*LBUMS 54 THE FIRM - Atlantic

POP SINGLE

#1

CARELESS WHISPER

B/C SINGLE

#1

MISSING YOU Diana Ross RCA

COUNTRY SINGLE

#1

BABY BYE BYE Warner Bros

J*A*ZZ

STRAIGHT TO THE HEART #1 David Sanborn Warner Bros.

COMPACT DISC

#1

LIKE A VIRGIN

WINNERS CIRCLE

Cash Box research from both radio and retail activity indicates the following record exhibits Top Ten potential.



POP AI BUM

#1

MAKE IT BIG Wham! Columbia

B/CALBUM

#1

SOLID Ashford & Simpson Capitol

COUNTRY ALBUM

#1

WHY NOT ME The Judds RCA/Curb

MUSIC VIDEO

#1

CARELESS WHISPER Wham! Columbia

12" SINGLE

#1

SUGAR WALLS Sheena Easton EMI America

March 2, 1985

Weeks On 2/23 Chart

1 CARELESS WHISPER		
WHAM (FEATURING GEORGE MICHAEL) (Columbia 38-04691)	1	11
2 EASY LOVER PHILIP BAILEY (DUET WITH PHIL COLLINS) (Columbia 38-04679)	2	15
3 CALIFORNIA GIRLS DAVID LEE ROTH (Warner Bros. 7-29102)	5	7
4 LOVERBOY BILLY OCEAN (Jive/Arista JS 1-9284)	4	14
T CAN'T FIGHT THIS FEELING REO SPEEDWAGON (Epic 34-04713) SUGAR WALLS	8	7
SHEENA EASTON (EMI America B-8253) 7 I WANT TO KNOW WHAT LOVE IS	7	11
FOREIGNER (Atlantic 7-89596) THE HEAT IS ON	3	13
9 MR. TELEPHONE MAN	13	13
NEW EDITION (MCA 52484) 10 THE OLD MAN DOWN THE ROAD	11	11
JOHN FOGERTY (Warner Bros. 7-29100) NEUTRON DANCE POINTER SISTERS (Planet/RCA YB-13951)	10	15
12 THE BOYS OF SUMMER (AFTER THE BOYS OF SUMMER HAVE GONE)	12	13
DON HENLEY (Geffen/Warner Bros. 7-29141)	6	17
KOOL & THE GANG		
(De-Lite/PolyGram 880 431-7) 14 TOO LATE FOR GOODBYES	15	15
JULIAN LENNON (Atlantic 7-89589) 15 METHOD OF MODERN LOVE	18	7
DARYL HALL & JOHN OATES (RCA PB-13970)	9	12
ASHFORD & SIMPSON (Capitol B-5399)	14	16
TEENA MARIE (Epic 34-04619)	20	11
MADONNA (Sire 7-29083) 19 JUST ANOTHER NIGHT	25	4
MICK JAGGER (Columbia 38-04743) ONE MORE NIGHT	22	4
PHIL COLLINS (Atlantic 7-89588) 21 YOU'RE THE INSPIRATION	23	4
CHICAGO (Warner Bros. 7-29126) 22 LIKE A VIRGIN	16	16
MADONNA (Sire 7-29210) ONLY THE YOUNG	17	16
JOURNEY (Geffen/Warner Bros. 7-29090) RELAX	27	6
FRANKIE GOES TO HOLLYWOOD (ZTT/Island 7-99805) PRIVATE DANCER	26	7
TINA TURNER (Capitol B-5433) 26 SAVE A PRAYER	28	7
DURAN DURAN (Capitol B-5438) SOMEBODY	30	5
BRYAN ADAMS (A&M 2701) 28 ROCKIN' AT MIDNIGHT	34	5
THE HONEYDRIPPERS (Es Paranza/Atlantic 7-99686)	29	7
SURVIVOR (Scotti Bros./CBS ZS4 04685) NAUGHTY, NAUTHTY	32	6
JOHN PARR (Atlantic 7-89612) KEEPING THE FAITH	33	11
BILLY JOEL (Columbia 38-04681) I'M ON FIRE	35	6
BRUCE SPRINGSTEEN (Columbia 38-04772) TURN UP THE RADIO	41	3
AUTOGRAPH (RCA PB-13953)	38	11

Weeks On 2/23 Chart

THIS IS NOT AMERICA DAVID BOWIE/PAT METHENY GROUP		
35 OOH OOH SONG (EMI America B-8251)	40	
PAT BENATAR (Chrysalis VS4 42843) SMALLTOWN BOY	36	
BRONSKI BEAT (London/MCA 52494) 37 I WANNA HEAR IT FROM YOUR LIPS	39	י
ERIC CARMEN (Geffen/Warner Bros. 7-29118)	37	
TAKE ME WITH U PRINCE AND THE REVOLUTION (Duet With		
APOLLONIA) (Warner Bros. 7-29079) 39 OPERATOR	42	
MIDNIGHT STAR (Solar/Elektra 7-69684) OBSESSION	19	1
ANIMOTION (Mercury 880 266-7) 41 WHY CAN'T I HAVE YOU	46	,
THE CARS (Elektra 7-69657)	45	
42 NIGHTSHIFT COMMODORES (Motown 1773 MF)	51	1
JEFFNEY OSBORNE (A&M 2695)	47	
44 BEAT OF THE HEART SCANDAL FEATURING PATTY SMYTH		
(Columbia 38-04750) 45 CRAZY FOR YOU •	48	
MADONNA (Geffen/Warner Bros. 7-29051) 46 ALONG COMES A WOMAN	_	
CHICAGO (Full Moon/Warner Bros. 7-29082) RHYTHM OF THE NIGHT	59	
DeBARGE (Gordy/Motown 1770GF) 48 MISSING YOU	56	
DIANA ROSS (RCA PB 13966) 49 JUNGLE LOVE	53	1
THE TIME (Warner Bros. 7-29181) PLAYING TO WIN	21	1
LRB (Pasha/Capitol B-5411) ALL SHE WANTS TO DO IS DANCE *	55	ı
DON HENLEY (Geffen/Warner Bros. 7- 29065)	68	
52 RAIN FOREST	E-7	
PAUL HARDCASTLE (Profile PRO-7059) THE WORD IS OUT	57	
JERMAINE STEWART (Arista AS 1-9256) 54 TENDERNESS	60	
GENERAL PUBLIC (I.R.S./A&M IR-9934) 55 FOOLISH HEART	24	1
STEVE PERRY (Columbia 38-04693) 56 TRAGEDY	49	1
JOHN HUNTER (Private i/CBS ZS4 04643)	31	1
GREG KIHN (EMI America B-8255) 58 ALL I NEED	69	
JACK WAGNER (Qwest/Warner Bros. 7-29238)	43	2
59 WHEN THE RAIN BEGINS TO FALL JERMAINE JACKSON/PIA ZADORA		
60 RESTLESS HEART (Curb/MCA 52521)	65	
JOHN WAITE (EMI America B-8252) 61 YO'LITTLE BROTHER	61	
NOLAN THOMAS (Emergency/Mirage 7-99697)	58	
62 SECOND NATURE DAN HARTMAN (MCA 52519)	73	
63 CALL TO THE HEART GIUFFRIA (Camel/MCA 52497)	44	1
THE FIRM (Atlantic 7-89586)	76	
65 RUN TO YOU BRYAN ADAMS (ARM 2666)	50	1

Weeks On 2/23 Chart

66	LOVE LIGHT IN FLIGHT		
67	STEVIE WONDER (Motown 1769 MF) HOLYANNA	52	14
68	TOTO (Columbia 38-04752) KISS AND TELL	64	5
69	ISLEY, JASPER, ISLEY (Magic Sound/CBS ZS4 04741) I WOULD DIE 4 U	75	3
	PRINCE AND THE REVOLUTION (Warner Bros. 7-29121)	54	12
TO	LET'S TALK ABOUT ME ALAN PARSONS PROJECT (Arista ASL 9282)	81	2
71	BORN IN THE U.S.A. BRUCE SPRINGSTEEN (Columbia 38-04680)	62	18
73	SAY IT AGAIN SANTANA (Columbia 38-04758) IF I HAD A ROCKET LAUNCHER	82	2
FA.	BRUCE COCKBURN (Gold Mountain/A&M GS 82013) WE CLOSE OUR EYES	71	5
75	GO WEST (Chrysalis VS4 42850)	-	1
Ä	THE TIME (Warner Bros. 7-29094) NEW ATTITUDE	84	2
Ä	PATTI LaBELLE (MCA 52517) ONE NIGHT IN BANGKOK	85	2
78	MURRAY HEAD (RCA PB-13988) DON'T YOU (FORGET ABOUT ME)	88	2
79	SIMPLE MINDS (A&M 2703) COOL IT NOW	87	2
80	NEW EDITION (MCA 52455) BONGO BONGO	63	23
81	STEVE MILLER BAND (Capitol B-5442)	80	3
82	THE VELS (Mercury 880 547-7) MONEY CHANGES EVERYTHING	90	2
83	CYNDI LAUPER (Portrait/CBS 37-04737) TREAT HER LIKE A LADY	66	11
	THE TEMPTATIONS (Gordy/Motown 1765 GF)	67	11
84	ONE NIGHT IN BANGKOK ROBEY (Silver Blue/CBS ZS4 04774)		1
85	DO IT AGAIN THE KINKS (Arista ASI-9309)	70	11
86	KIM CARNES (EMI America B-8250)	72	6
87	GO FOR IT KIM WILDE (MCA 52513)	74	6
88	SMOOTH OPERATOR SADE (Portrait/CBS 37-04807)	_	1
89	JOHN WAITE (Chrysalis VS4 42606)	_	1
90	SEA OF LOVE THE HONEYDRIPPERS		
91	(Es Paranza/Atlantic 7-99701) DO WHAT YOU DO	77	21
92	JERMAINE JACKSON (Arista AS 1-9279) THE WILD BOYS	78	19
93	DURAN DURAN (Capitol B-5417) JAMIE	79	18
94	RAY PARKER, JR. (Arista AS 1-9293) DO THEY KNOW IT'S CHRISTMAS	83	16
95	BAND AID (Columbia 38-04749) THIS IS MY NIGHT	86	11
96	CHAKA KHAN (Warner Bros. 7-29097) MISTAKE NO. 3	89	7
97	CULTURE CLUB (Virgin/Epic 34-04727) WE BELONG	91	12
98	PAT BENATAR (Chrysalis VS4 42826) CENTIPEDE	92	19
99	REBBIE JACKSON (Columbia 38-04547) 20/20	93	22
100	GEORGE BENSON (Warner Bros. 7-29120) I FEEL FOR YOU	94	12
	CHAICA KHAAL (Managar Daga 7 00405)	OF	00

ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

Invitation (Moonwindow/Zomba/April—ASCAP)86
I Wanna Hear (E.C.B./Safespace Adm. by Warner-Ta-
merlane/Pitchford—BMI)37
I Want (Somerset/Evansongs—ASCAP)7
I Would Die (Controversy—ASCAP)69
Jamie (Raydiola—ASCAP)
Jungle Love (Tionna—ASCAP)49
Just Another (Promopub B.VPRS)19
Keeping The Faith (Joel—BMI)31
Kiss And Tell (April/IJI—ASCAP)68
Let's Talk (Wolf Songs Adm. by CareersBMI) 70
Like A (Billy Steinberg/Denise Barry—ASCAP)22
Look My (April/Velsongs—ASCAP)
Loverboy (Zomba/Willesden)4
Lovergirl (Midnight Magnet—ASCAP)17
Love Light (Jobete/Black Bull—ASCAP)66
Lucky (Lexy Girl/Well Received—ASCAP)57
Material Girl (Minong—BMI)
Method Of (Hot-Cha/Unichappell—BMI)
Misled (Delightful—BMI)13
Missing You (Brockman—ASCAP)48
Mistake No. 3 (Virgin—ASCAP)96
Money Changes (ATV—BMI)82
Mr. Telephone Man (Raydiola—ASCAP)9
Naughty, Naughty (CarlinBMI)30
Neutron Dance (Off Backstreet/Streamline Mo-
derne—BMI/Unicity—ASCAP)11
New Attitude (Unicity/Robinhill/Off Backstreet/Brass
Heart/Rockomatic—ASCAP/BMI)76
* - Indicatos Minnaels Circle

X	ndicates winners Circle
2	= Exceptionally heavy radio activity this week

Nightshift (Walter Orange ASCAP/Tuneworks/Rightsong/Franne/Golde BMI)	Smalltown Boy (Bronski/William A. Bong)
Obsession (Pacific Island c/o Careers—BMI/Makiki	Somebody (Adams Comm./Calypso Toonz—PROC/
c/o AristaASCAP)	Irving—BMI)27
One More Night (Pun—ASCAP)20	Sugar Walls (Tionna—ASCAP)
One Night (MCA—ASCAP)	Take Me With U (Controversy—ASCAP)38
One Night (MCA—ASCAP)84	Tenderness (IN General/I.R.S.—BMI)54
Only The Young (Twist and Shout, Div. of Weed High	The Bird (Tionna—ASCAP)
Nightmare Adm. by ColgernsEMI—ASCAP) 23	The Borderlines (WB/ZubaidahASCAP)43
Ooh Ooh (Big Tooth/Neil Geraldo/Rare	The Boys Of Summer (Cass Country/Wild
Blue—ASCAP)	Gator—ASCAP)12
Operator (Hiptrip/Midstar—BM!)39	The Heat (Famous Music Corp.—ASCAP) 8
Playing To Win (Australian Tumbleweed—BMI)50	The Old Man Down (Wenaha-ASCAP)10
Private Dancer (Straitjacket Adm. by	The Wild Boys (Tritec)92
Almo—ASCAP)25	The Word (10 Music Ltd. Adm. by Nymph—BMI/
Radioactive (pub. not listed—ASCAP)64	Warner Bros.)53
Rain Forest (Oval Music Ltd.)	This Is My (CBS Songs/Science Lab—ASCAP)95
Relax (Perfect Adm. by Island—BMI)24	This Is Not (Donna-Dijon/Jones/Pat-Meth/OPC ad-
Restless (The Hudson Bay/Paperwaite—BMI)60	min. by Buttermilk Sky Assoc.—BMI/ASCAP) 34
Rhythm (Edition Sunset Adm. by Arista—ASCAP) 47	Too Late (Charisma/Chappell—ASCAP)14
Rockin' At (Fort Knox—BMI)	Tragedy (Poetic License/American League—BMI) 56
Irving—BMI)	Treat Her (Jobete/Tall Temptations—ASCAP) 83
• •	Turn Up The (Hatabrr—BMI)
Save A Prayer (Tritec)	20/20 (April/Random Notes/Stephen A. Kipner/Adm.
Say It Again (Black Mountain RoadBMI)72	by April—ASCAP)
Sea Of Love (Fort Knox—ASCAP)90	We Belong (Screen Gems/EMI Music—BMI)97
Second Nature (Blackwood/Multi-Level/	We Close (ATV—BMI)
Janiceps—BMI)62	When The Rain (Edition Sunrise/Edition Sunset Adm. by Careers/Arista—BMI)/ASCAP)59
	Why Can't (Ric Ocasek—ASCAP)41
• = Indicates Highest Debut	VIII Out (Inc Ocaser ASOAT)

= Exceptionally heavy sales activity this week

Smooth Operator (Adu./St. JohnMCPS)88
Solid (Nick-O-Val-ASCAP)16
Somebody (Adams Comm./Calypso Toonz—PROC/
Irving—BMI)27
Sugar Walls (Tionna—ASCAP)6
Take Me With U (Controversy—ASCAP)38
Tenderness (IN General/I.R.S.—BMI)
The Bird (Tionna—ASCAP)
The Borderlines (WB/ZubaidahASCAP)43
The Boys Of Summer (Cass Country/Wild
Gator—ASCAP)12
The Heat (Famous Music Corp.—ASCAP) 8
The Old Man Down (Wenaha-ASCAP)10
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This Is My (CBS Songs/Science Lab—ASCAP)95
This Is Not (Donna-Dijon/Jones/Pat-Meth/OPC ad-
min. by Buttermilk Sky Assoc.—BMI/ASCAP) 34
Too Late (Charisma/Chappell—ASCAP)14
Tragedy (Poetic License/American League—BMI) 56
Treat Her (Jobete/Tall Temptations—ASCAP)83
Turn Up The (Hatabrr—BMI)33
20/20 (April/Random Notes/Stephen A. Kipner/Adm.
by April—ASCAP)99
We Belong (Screen Gems/EMI Music—BMI)97
We Close (ATV—BMI)
When The Rain (Edition Sunrise/Edition Sunset Adm. by Careers/Arista—BMI)/ASCAP)59
Why Can't (Ric Ocasek—ASCAP)41
Yo' Little (Jobete/Not Fragile—BMI)61
You're (Double Virgo—ASCAP/Foster Frees—BMI) 21

WB Record And Publishing Div. Post Impressive Fourth Qtr. Gain

LOS ANGELES — Warner Communications Inc.'s (WCI) Recorded Music and Music Publishing divisions combined to post an impressive 30 percent increase in operating income for the fourth quarter of 1984.

The two divisions posted an operating income of \$32.2 million in 1984, up from \$24.7 million 12 months earlier.

WCI's success with such acts as Madonna, Ratt, Twisted Sister, Van Halen, Chicago and the Cars was cited as contributing to the strong gain but it was the release of Prince's "Purple Rain," now approaching the 10 million unit mark domestically, that significantly boosted the division's figures, setting a single year sales mark.

The division reported full year operating income of \$89.6 million, compared to \$60.7 million the previous year.

According to the company, "results from the Broadcast and Cable Commun-

ications Group showed improvement." Operating losses declined in the fourth quarter to \$5.0 million from \$19.5 million the preceeding year. Operating losses for the entire year dropped to \$40.8 million from 63.6 million in 1983. The company reported that "Showtime/The Movie Channel and MTV Networks Inc. showed substantial improved operating profits in 1984"

WCI reported fourth quarter income from continuing operations of \$21,298,000 and a loss from discontinued operations of \$225,000,000 resulting in a net loss for the quarter of \$203,702,000 or \$3.07 per share according to the company. "The loss from discontinued operations for the quarter resulted from a change in the basis of accounting for the notes from Atari Corp., previously carried on WCI's balance sheet at \$150 million, as well as a \$75 million reserve for the carrying values of other discontinued operations."



MARTELL FOUNDATION TO HONOR MARTELL — The T.J. Martell Foundation for Leukemia and Cancer Research has selected Tony Martell, founder and president of the organization, to receive its 1985 Humanitarian Award, in celebration of the Foundation's 10th anniversary. Martell will be honored at the Foundation's annual dinner May 18. The announcement was made at the Foundation's 1985 campaign kick-off luncheon February 12 in New York. Pictured at the luncheon are (from left, standing): Walter Yetnikoff, general chairman of this year's campaign and the Foundation's 1984 honoree; Dr. James F. Holland, chairman, department of neoplastic diseases, Mt. Sinai Medical Center and scientific director of the T. J. Martell Foundation; Floyd Glinert, 1985 dinner chairman; and (seated) Vicky and Tony Martell.

Lady Pank: MCA's Venture Into Eastern Bloc Talent

by Gregory Dobrin

LOS ANGELES — The universal language of Rock'n'Roll is making a dent in the Iron Curtain with the recent signing of Polish rock group Lady Pank to the American MCA Records label. It is the first time an eastern bloc act has entered a U.S. recording contract, a move that signals the loosening of east-west cultural exchange.

Likened in popularity to a Polish Rolling Stones, Lady Pank has been a top selling eastern supergroup since its debut LP shot to number 1 on the Polish pop charts in early 1983. Intensive eastern bloc touring (over 300 dates in one year), radio play and publicity on the order of the most popular western acts have made the band the most successful ever on the considerable Polish rock scene (For one eighteen-week period, the top position on the Polish Gazeta Mlodych charts was occupied by a Lady Pank tune).

The world-wide MCA deal, excluding eastern bloc nations, came about through the persistance of New Jersey based Kee Management, whose president Brian Kee was given one of the band's tapes at the 1984 MIDEM conference in Cannes, and in turn approached the west coast MCA A&R staff. Kee sparked the interest of MCA vice president of A&R Steve Moir, who assigned east coast director of MCA A&R Mike Rosenblatt to go to Poland and catch Lady Pank's Poznon rock festival performance.

A deal was struck with the Polish management firm Pagart, the largest of the three state-owned Polish artist agencies, who saw that passports were obtained for the band to make an initial promotional tour of the U.S., something that few eastern bands would ever be allowed. One reason for compliance, according to Brian Kee, is the money. "Pagart realizes the fame of Lady Pank, and the greatness of the opportunity to have a record released in the U.S." said Kee. "Then there are the dollars they can expect to receive out of it too, which I am sure is also appealing." A large percentage of the band's earnings will go to the Polish government.

Aside from the money, it is Lady Pank's eastern bloc status that caused them to be permitted to make a promotional visit to the US. Little difficulty was encountered with the Polish government. "They've been more than cooperative," Kee explained.

Government intervention is felt mostly on radio airplay, for which some of the supergroup's material has been deemed too controversial (such as the near subversive lyrics to "The Zoo That Has No Keeper.")

Considerable leeway, however, has developed in the eastern bloc rock world since the rise and fall of the Polish Solidarity movement. Songs that would have been banned altogether can now be heard in concert, though not on radio. Rock concerts themselves, once a symbol of western sensibilities, are now a common fixture in eastern bloc entertainment.

(continued on page 28)

David Delivers ASCAP Financial Rpt.

LOS ANGELES — The American Society of Composers, Authors and Publishers held its Los Angeles membership meeting at The Beverly Hilton Hotel on February 20. Included in the meeting, chaired by ASCAP president Hal David, were a slide and film presentation recapping the past year's events as well as the financial report

delivered by ASCAP's managing director, Gloria Messinger.

According to the report which covered the year 1984, receipts from licensees (including symphonic and concert) were \$176,639,000. Receipts from interest on investments were \$4,625,000 and receipts from membership dues were \$587,000, for a total of \$181,851,000. Foreign Societies brought in an additional \$26,832,000 (total receipts were \$208,683,000).

In addition the report stated, "The salaries for the home office and the 21 branch offices amounted to \$18,220,000. At December 31, 1984, the society employed 752 of which 500 were at the home office and 252 were at the branch offices. Home office and branch office expenses amounted to \$22,518,000. Total salaries and expenses amounted to \$40,738,000.

According to the report, "the percentage absorbed by the cost of operating the society for the year 1984 based on domestic and foreign receipts amounted to 19.52 percent.

"The balance available for domestic distribution after deducting salaries and expenses amounted to \$141,113,000. During the year 1984, we distributed to our members and set aside for foreign societies a total of \$136,800,000."

The Society broke down the quarterly amount as follows: first quarter, \$26,500,000; second quarter, \$28,000,000; third quarter, \$33,000,000; fourth quarter \$49,300,000.

According to the report, "the remainder of the funds available for domestic distribution, \$4,313,000, consists mainly of interest earned which was included in the foreign distribution and other adjustments."

The meeting's slide presentation was "ASCAP: 7 Decades of America's Music," an exhibit at the New York Public Library at Lincoln Center (February 6-March, 1985) inaugurating the recent establishment of a permanent ASCAP archives there.

There were also film clips from ASCAP's First Annual Pop Awards Dinner; "Oscar Salutes ASCAP" as well as other events.

Attending the membership meeting were ASCAP board members: Stanley Adams, Leon J. Brettler, Arnold Broido, Sammy Cahn, George Duning, Sammy

(continued on page 30)

Behind The Bullets

Diverse Acts Continue Chart Climb

by Stephen Padgett Cash Box Research Staff

The big movers on the Pop LP chart this week are a diverse collection. David Lee Roth, Alabama, Sade and Commodores would seldom be lumped together in any list except one dealing with success on the charts. These four acts and their current hit LPs are creating a lot of excitement around the nation, on the radio, in the record stores and on the charts.

Crazy From The Heat, the first solo venture for Van Halen frontman David Lee Roth, jumps from 27 to 17 bullet. The phenomenal success of this EP, in only its third week on the chart, is notable in that Roth has chosen to cover material completely dissimilar to that of his band, Van Halen. From John Sebastian's "Coconut Grove" to the swing sound of "Just A Gigolo/I Ain't Got Nobody," there is hardly a trace of the bone crunching metalic assault of Van Halen. But Roth's commercial appeal is undeniable, as "California Girls," the Beach Boys classic and his first single, bullets to 3 on the pop singles chart. The single garners top five radio reports at WMEE, KEYN, KJYO, KWOD, WKRZ, WNYS, WPRO, WBSB, Q101, WBBQ, WWKX, WANS, KHTR, WHTX, WPXY, WCIR, KLUC and KUBE

(continued on page 30)



MOORE LUNCH! — Capitol Recording artist Melba Moore was feted at a luncheon by label executives recently to celebrate the completion of her latest album "Read My Lips." The album contains nine tunes, seven of which, including the title single, were produced by studio ace Keith ("Caribbean Queen") Diamond. The remaining songs were produced individually by Paul Laurence and Richard Burgess. Pictured at the luncheon are: (I-r) seated: Keith Diamond, Melba and Don Grierson; Capitol vp of A&R. Standing: Don Zimmermann, Capitol president; Andy Fuhrmann, manager of talent acquisition, Capitol and Varnell Johnson, Capitol vp of black music, A&R.



BAM, WHAM! THANKS JAPAN — CBS recording artists Wham! played two SRO shows at Tokyo's Budokan Hall. After the final show, Wham! was presented with platinum albums for "Make It Big," the fastest selling record by a non-Japanese artist in Japan's history. Pictured at the presentation are (I-r): Jazz Summers, Nomis Management; Wham! members George Michael and Andrew Ridgeley; Yowhikatsu Inoue, president, Epic/Sony Records; and Terry Tsutsumi, general manager, international A&R Epic/Sony Records.

BUSINESS NOTES

U.S. Court Upholds BMI, ASCAP Victory in Buffalo Broadcasting Case

LOS ANGELES — THE U.S. Supreme Court has sided with two performing rights societies, BMI and ASCAP, by upholding the previous Appeals Court decision which affirmed the legality of their issuance of blanket licenses to local TV stations. The battle over this practice has been in the courts for over six years. The first decision favoring the broadcasters, which was in 1982, was overturned two years later, at which time the broadcasters appealed to the U.S. Supreme Court. With the denial of that application for a new hearing, the Supreme Court has seemingly now closed the case once and for all.

In a prepared statement, ASCAP president Hal David said, "The Supreme Court refusal to grant certiorari to the Buffalo Broadcasting Company affirms and confirms the ASCAP position that the blanket license was and is a proper and legal way to license our music to the local television stations. We look forward to sitting down and working out our business arrangements at the bargaining table rather than in the court room."

Despite the Supreme Court's decision, the All Industry Television Music Licensing Committee, as well as other petitioners, will likely continue to pursue an alternative resolution to the case.

CBS Files Copyright Complaint

NEW YORK — CBS Records has filed a complaint against Reminisce-by-This Inc. (a/k/a The Tape Connection), a Chicago-based foreground music company, and its owner, Tony Paxton, for the unauthorized use of CBS recordings on foreground music tapes.

The complaint, filed January 25, 1985 in U.S. District Court, Northern District of Illinois, Eastern Division, states that CBS Records is seeking to enjoin and restrain the defendants from all future infringement of CBS copyrights. According to the complaint, the defendants made and distributed foreground music tapes without authorization by or payment to CBS. The tapes included sound recordings by Earth, Wind & Fire, Billy Joel, Eddie Money, Steve Perry and other artists. In addition to the injunction, CBS is seeking to recover damages and attorney's fees.

Foreground music companies rent tapes of various styles of music to restaurants, clothing stores and the like. CBS Records has been licensing such companies for the past three years.

T-I-C-K-E-R-T-A-P-E

NEW YORK - Norby Walters Assoc. has signed New Edition, Teena Marie, and Fat Boys for worldwide presentation . . . Michael Levine Public Relations has signed Air Supply, Bruce Cockburn, and Keel . . . The Musicians National Hot Line Assoc. is a non-profit membership organization that helps bands and musicians find each other; write to them at Box 7733, Salt Lake City, UT 84103 or call (801) 268-2000 for info "International Aspects and current Developments in U.S. Copyright Law" is the Federal Bar Assoc.'s title for its 8th annual Copyright Law Conference, scheduled Mar. 7 at Washington's Mayflower Hotel; call them at (202) 638-0252 for details Sparkomatic has penned Laura Branigan, Chaka Kahn, John Waite and Judas Priest for television commercials to promote its car sound products in '85 . . . The 34th Israel Folk Dance Festival and Festival of the Arts will get N.Y.'s Town Hall hopping, Mar. 24 . . . The day before, Mar. 23, Symphony Space will play host to "Wall to Wall Richard Rodgers," 12 hours of performances of the late composer's music, all free of charge . . . It's not too soon to make your plans for Musexpo and Videxpo '85, being held Oct. 16-18 in London . . . Jamaica's World Youth Fesival of Arts will be held April 1-9 in Kingston; write to the Office of the Prime Ministers; Kingston, Jamaica for details . . . The World's Largest Concert — that's right, the World's Largest Concert — will involve a million or so schoolchildren from around the country. On Mar. 20 they will raise their voices together linked by PBS - for seven numbers. The Music Educators National Conference is sponsoring the whole shebang; call them at (703) 860-4000 for info . . . Tuesday Productions has just released a Total Music Package that will be available to all stations for one price — \$8,100 — regardless of the size of the market in which it will be licensed; the package covers "every day part and every program segment with the same melodic line" and is available from Tuesday Productions; 4429 Morena Blvd.; San Diego, CA 92117 . . . "The Home Videotape Production Association's Feb. 26 seminar at N.Y.'s National Video Center, 460 W. 42nd St.

EXECUTIVES ON THE MOVE









Jackson

Pacheco

Saporiti

ti Spielbe

Jackson Appointed — Chuck Jackson has recently become the national director A&R Solar/Constellation Records and professional manager HipTrip/Spectrum VII Music Publishing.

Pacheco Appointed — Gary Pacheco has been appointed director, marketing development, CBS Records. In this new role he will be responsible for maintaining and updating the Nice Price and Christmas lines and development of new budget lines. In addition, he will continue to assist the vice president of marketing development in the planning activities for compact disc and ancillary product opportunities.

Two Named At Warner Bros. — Jim Ed Norman, executive vice president, Nashville division, Warner Bros. Records has announced the addition of Bob Saporiti and Neal Spielberg to the label's Nashville offices. Saporiti becomes national promotion director, a position he will share with Nancy Solinski. The Boston native moved to Nashville in 1980 and has headed up Bob Saporiti Promotions prior to joining Warner Bros. During the '70s Saporiti was involved in the San Francisco music scene in both promotion and production. Neal Spielberg becomes national sales coordinator leaving his position as Nashville local sales representative for Warner/ Elektra/Atlantic.

Paige Forms Co. -- Beverly J. Paige has announced the formaton of Paige One Public Relations with offices at 231 West 58th Street, New York, New York 10019 (212) 541-7022.

Trust Resigns — Samuel S. Trust has announced his resignation as chief executive officer of the ATV Music Group. Although contracted through March 31, 1985, Trust will be taking an early leave having previously advised ACC, ATV Music's parent company, of his decision not to continue for another term.

Durchin Named — David Durchin has been promoted to the position of director of national credit for MCA Records. In his new position, Durchin will be responsible for establishing credit lines and for the collection of all MCA distributing activities as well as directing the activities of the company's four regional credit offices

Man Appointed — Holden Man has been appointed manager of financial administration, PolyGram special projects. Man prevously held the position of senior financial analyst with PolyGram's finance department.

Baldi Named — John Baldi has been named professional manager of the Arista Music Publishing Group. Baldi comes to Arista from Bug Music where he was director of professional activities.

Ringe Joins — Bob Ringe has been hired as an agent in the contemporary music department at APA where he started Feb. 4, 1985. He spent 10 years as an agent with William Morris before getting involved in management in 1981.

with William Morris before getting involved in management in 1981.

Caprice Reactivated — Gerry Granahan, president of Caprice Records has announced the reactivation of his label under the new corporate name of Caprice International Records. The label was founded in New York during the mid-'60s. The new offices for Caprice Records International are housed at Welz's Estate Recording Studio at 2338 Fruitville Pike, Lancaster, PA 17601.

Pike, Lancaster, PA 17601.

Blanck Named — Stephen A. Blanck has been named national entertainment manager of Caesars World Productions. In his new position, Blanck's responsibilities will include the booking of entertainment for the main showrooms an the coordination of lounge acts at Caesars hotel/casinos.

Morris Appointed At PolyGram Intl.

LONDON — After seven years as managing director of Polydor Records UK, A.J. Morris is being promoted to regional director of PolyGram International.

His replacement at Polydor will be former marketing director John Preston. Before achieving his position at Polydor, Morris headed Phonogram UK for five years. His knowledge of both companies

thus puts him in a unique position to contribute to the activities of PolyGram International.

Vice president of PolyGram International David G. Fine commented: "We are delighted Tony has joined us — his experience and talents will be of great value in the international sphere of PolyGram operations."

Gordy Named Exec. VP At Jobete

LOS ANGELES — Robert L. Gordy, Sr., executive vice president of Jobete Music Company, Inc., has been promoted to the newly created position of Vice Chairman of the publishing company, it was announced by Berry Gordy, Chairman of the Board.

"Robert has been at the helm of our world-wide music publishing operation almost from the inception of the company and his contribution has helped build it into the preeminent position it enjoys today in the industry," Gordy said.

"The promotion," said Gordy, "is in

"The promotion," said Gordy, "is in keeping with the company's policy of meeting change with change. The new position will allow Robert L. Gordy to concentrate on expanding our over all



Robert L. Gordy Sr.

music base in the area of the advanced technologies of home entertainment. As a member of the board of directors, he will also be involved in diversification, acquisitions and new ventures."



This listing of records outside the national Top 20 showing steady or upward movement is designed to keep retailers abreast of the latest regional sales trends.

NATIONAL BREAKOUTS

- THE FIRM
- SADE
- 3 TEENA MARIE
- **GEORGE BENSON**
- ALABAMA
- **GEORGE THOROGOOD**
- **ASHFORD & SIMPSON**
- 8 AUTOGRAPH
- 9 LOS LOBOS
- 10 RUN D.M.C.
- 11 SURVIVOR
- 12 VISION QUEST
- **13 BRONSKI BEAT**
- 14 COMMODORES
- **15 JOHN PARR**

NORTHEAST

- THE FIRM
 TEENA MARIE
- **ASHFORD & SIMPSON**
- **AUTOGRAPH**
- RUN D.M.C.
- GEORGE BENSON
- BRONSKI BEAT
- SADE
- LOS LOBOS
- STEVE PERRY

SOUTHEAST

- GEORGE BENSON
- ALABAMA
- RUN D.M.C.
- THE FIRM
- **AUTOGRAPH COMMODORES**
- TEENA MARIE
- SADE
- **GEORGE THOROGOOD**
- **JOHN PARR**

BALTIMORE/ WASHINGTON

- SADE
- THE FIRM
- **GEORGE BENSON**
- TEENA MARIE BRONSKI BEAT
- ALABAMA
- LOS LOBOS RUN D.M.C.
- **GEORGE THOROGOOD**

DENVER/PHOENIX 7.

10 JOHN PARR

WEST

- SADE
- TEENA MARIE
- **ASHFORD & SIMPSON**
- **LOS LOBOS**
- THE FIRM
- **GEORGE BENSON**
- **BRONSKI BEAT**
- **GEORGE THOROGOOD**
- **RUN D.M.C**
- 10 STEVE PERRY

MIDWEST

- 1 THE FIRM
- ALABAMA
- VISION QUEST SURVIVOR
- GEORGE THOROGOOD
 TEENA MARIE
- **AUTOGRAPH**
- SADE
- **GEORGE BENSON** 10 LOS LOBOS

NORTH CENTRAL 6.

- THE FIRM
- SURVIVOR
- **GEORGE BENSON**
- ASHFORD & SIMPSON AUTOGRAPH ALABAMA

- SADE **GEORGE THOROGOOD**

10 TEENA MARIE

- RUN D.M.C.
- RUN D.M.C.
 - SADE

1 THE FIRM

SURVIVOR

GIUFFRIA

LOS LOBOS

- **GEORGE THOROGOOD**
- **VISION QUEST**
- **GEORGE BENSON** 10 TEENA MARIE

SOUTH CENTRAL

- 1 GEORGE BENSON
- **TEENA MARIE**
- **ASHFORD & SIMPSON**
- **ALABAMA**
- AUTOGRAPH BRONSKI BEAT
- SURVIVOR
- RUN D.M.C. LOS LOBOS 10 THE FIRM

TOP 30 OMPACT

2 25

Weeks On 2/23 Chart LIKE A VIRGIN 15.98 MADONNA (Sire 25157-2) WEA THE DARK SIDE OF THE MOON

PINK FLOYD (Capitol CDP-46001) CAP CHICAGO 17 15.98 CHICAGO (Warner Bros. 25060-2) WEA **SPORTS**

HUEY LEWIS AND THE NEWS (Chrysalis VK 41412) CBS **BORN IN THE U.S.A.** BRUCE SPRINGSTEEN (Columbia CK 38653) CBS CENTERFIELD

PRINCE AND THE REVOLUTION (Warner Bros. 25110-2) WEA 8 15.98 FOREIGNER (Atlantic 81999-2) WEA

BUILDING THE PERFECT BEAST SHE'S SO UNUSUAL 10

11 **BIG BAM BOOM CAN'T SLOW DOWN**

Title, Artist, Label, Number, Distributor

RECKLESS 13 **HEARTBEAT CITY**

WHO'S NEXT

5 25 JOHN FOGERTY (Warner Bros. 25203-2) WEA 12 **2** 3 25 14 3 DON HENLEY (Geffen 24026-2) WEA CYNDI LAUPER (Portrait RK 38930) CBS DARYL HALL & JOHN OATES (RCA PCD1-5336) RCA 11 7 LIONEL RICHIE (Motown 6059MD) MCA BRYAN ADAMS (A&M CD-5013) RCA 13 5

15.98 THE CARS (Elektra 60296-2) WEA 8 25

THE WHO (MCA MCAD-37217) MCA 15 6

17 VALOTTE 18 20 TIME WARP 21

ROCK 'N SOUL PART 1

- On 2/23 Chart **BREAK OUT** POINTER SISTERS (Planet PCD1-4705A) RCA 17 19 PRIVATE DANCER TINA TURNER (Capitol CDP-46041) CAP 16 22 15.98 JULIAN LENNON (Atlantic 80184-2) WEA 19 3 WHAM! (Columbia CK 39595) CBS 22 2

 THE BIG CHILL SOUNDTRACK PLUS ADDITIONAL CLASSICS —
 VARIOUS ARTISTS (Motown 6120MD) MCA 18 10 CINCINNATI POPS ORCH. (KUNZEL) (Telarc CD-80106) IND 24 6 ARISTA'S PERFECT 10 22 VARIOUS ARTISTS (Arista ARCD-8268) RCA 23 2
 VOICES IN THE SKY — THE BEST OF THE MOODY BLUES —
 THE MOODY BLUES (Threshold 820 155-2) POL — 1 WHEELS ARE TURNIN' **GREATEST HITS** 25
- REO SPEEDWAGON (Epic EK 39593) CBS 25 SIMON & GARFUNKEL (Columbia CK 31350) CBS 26 **AMADEUS** 29.98 ORIGINAL SOUNDTRACK (Fantasy FCD-900-1791-2) INC SAMPLER III 10.98
 VARIOUS ARTISTS (American Gramaphone AGCD-366) MCA 28 TROPICO 28 PAT BENATAR (Chrysalis VK 41471) CBS 26 12 THE WOMAN IN RED ORIGINAL SOUNDTRACK (Motown 6108MD) MCA 20 7

DARYL HALL & JOHN OATES (RCA PCD1-4858) RCA 30 25

ash Box/March 2, 1985

15

Weeks

ALBUM REVIEWS

SHE'S THE BOSS — Mick Jagger — Columbia 39940 — Producers: Mick Jagger-Bill Laswell-Nile Rodgers — List: 8.98 — Bar Coded

This long awaited and star-studded debut solo LP from Stone alone Mick Jagger lives up to all the many expectations and more. Hard rocking with Jeff Beck and Eddie Martinez on guitar, "Lonely At The Top," "Running Out Of Luck" and the humorous "She's The Boss" are meaty R'n R while the tender "Hard Woman" and the desperate single "Just Another Night" provide some tempered moments.





FIONA — Fiona Flanagan — Atlantic 7 81242-1 — Producer: Peppi Marchello --List: 8.98 — Bar Coded

This debut disc from Fiona merges the hard rocking intensity of Patty Smyth and the sheer gutsy balladry of Bonnie Tyler into an appealing collection of tunes which should succeed on both AOR and CHR. Featuring a crack band including a blistering Bobby Messano on guitar, Fiona's vocal phrasing is often powerful and the bulk of the material which was penned by producer Peppi Marchello stands up with some of the best on the air today. An excellent debut.

OUT OF THE T

40 HOUR WEEK — Alabama — RCA AHL1-5339-A — Producers: Harold Shedd-Alabama — List: 8.98 — Bar Coded

Alabama continues to embody the very best of country music. Yet the group is also able to crossover into strains of pop and therein lies its greatest asset. By mixing styles, Alabama never seems predictible or musically limited and this latest album is further evidence of that. The title song, "There's No Way" and "Down On Longboat Key" are perfect showcases for the group's vocal and instrumental abilities. Looks like yet another top-seller for this talented foursome.





DROP EVERYTHING — Lady Pank — MCA 5558 — Producers: D. Leaper, Lady Pank — List: 8.98 — Bar Coded

Poland's Lady Pank makes its debut MCA recording with this LP, under the first U.S. recording contract for a Polish act. A fresh techno-rock sound permeates the LP (the band's first english recording) accompanying a cutting edge vocal lead. With obvious Eastern European influences, Lady Pank melds that bouncy sound with Police-like guitar artistry. AOR and alternative rock fare with CHR leanings.

13 17 8 - 273

BEST OF THE GAP BAND — The Gap Band — Total Experience 824-343-1 — Producer: Lonnie Simmons — List: 8.98 — Bar Coded

Some of the best cuts from one of the top R&B bands. From "Party Train" to "You Dropped A Bomb On Me" to "Burn Rubber."

VULTURE CULTURE -- The Alan Parson Project -- Arista 8263 -- Producer: Alan Parsons -- List: 8.98 -- Bar Coded

High-tech pop from the masterful Parsons which includes cuts such as "Let's Talk About Me," "Sooner or Later" and "Somebody Out There."

SO DELICIOUS — Fatback — Cotillion 7 90253-1 — Producer: Bill Curtis-Gerry Thomas — List: 8.98 — Bar Coded

Excellent new set from the longtime funk band, which on this LP takes a jazzy danceable slant. Special help from David Sanborn and Ben E. King.

TENSION — Pablo Moses — Alligator 8311 — Producer: Pablo Moses — List: 8.98 — Bar Coded

Legendary roots rocker Moses turns in a superior collection of reggae tunes with an especially vital political tone.

LIFE PART II — Bang-Bang — Epic BFE 39623 — Producers: R. Margouleff, B. Salvay.

Bang-Bang makes its Epic debut with this waxing of R&B influenced hardline progressive rock. Certain to gain rock and alternative radio airplay.

ONLY FOR YOU — Mary Jane Girls — Gordy 6093 — Producer: Rick James — List: 8.98 — Bar Coded

Sultry pummeling funk from one of Motown's brightest hopes. Pure dance material from producer Rick James and a quartet of versatile vocalists.

SECRET SECRETS — Joan Armatrading — A&M 5040 — Producer: Mike Howlett — List: 8.98 — Bar Coded

Longtime critic's favorite Armatrading delivers — as always — consistently challenging songs with a somewhat harder edge. Moving vocals and spicy arrangements also should propel "Secret Secrets."

THE DIFFERENCE IS. . . — Mood Six — Psycho 33 — Producers: Tony Conway — Ian Shaw — List 6.98

Somber and sometimes exhilirating pop from one of Britian's cult bands. Good new music potential.

SUNDOWN ON VENUS — The Jet Black Berries — Enigma 1117 — Producer: Steve Pross — Duane Sherwood — The Jet Black Berries — List: 6.98

Sometime punkish, sometimes sixties, always cutting, The Jet Black Berries deliver a full set of ingratiating underground pop.

STATEMENT — Ini Kamoze — Mango 9800 — Producers: Sly Dunbar-Robbie Shakespeare — List: 8.98

Prophetic vocalist/lyricist Ini Kamoze hailed by many as the next Marley gets assistance from Siy & Robbie and Willie Lindo on this solid reggae LP.

RECORDS TO WATCH

WHITE WINDS — Andreas Vollenweider — CBS FM 39963 — Producer: Andreas Vollenweider — List 8.98 — Bar Coded

STRICTLY FOR LOVERS — Reggae Greats — Island MLPS 9788 — Producer: Various List — 8.98 — Bar Coded

REGGAE GREATS — Linton Kwesi Johnson — Island MLPS 9786 — Producer: Linton Kwesi Johnson — List 8.98 — Bar Coded

DECODE YOURSELF — Ronald Shannon And The Decoding Society — Island 7-90247 Producer: Bill Laswell — List 8.98 — Bar Coded

CONTRABAND — The Crackers — Edison ER 1002 — Producer: The Crackers — List 8.98 — Bar Coded

PLASTICLAND -- Plasticland -- Enigma 72011-1 -- Producers: Glenn Rehse And John Frankovic -- Listed 8.98 -- Bar Coded

INSTANT EXCITEMENT — Chris Stamey — Coyote 007 — Producer: Don Dixon — Listed: 8.98 — Bar Coded

VOICES IN THE SKY --- The Moody Blues -- PolyGram 820 155-1 R-1 -- Producer: Various -- Listed 8.98 --- Bar Coded

REBEL SOULS — Aswad — Mango 9780 — Producer: Aswad-Mike Cambell — List: 8.98

AURAL SCULPTURE — The Stranglers — Epic 39959 — Producer: Laurie Latham — List: 8.98 — Bar Coded

SINGLE REVIEWS

WADONNA (Geffen 7-29051)

Crazy For You (4:08) (WB Music Corp. ASCAP/Warner Tamerlane-BMI) (Bettis-_ind) (Producer: John "Jellybean"

Taken from the soundtrack to Vision Quest, Madonna enters the charts with this her third single, a mid-tempo crooner. Though less infectiously danceable than her other two current singles, "Crazy For You" displays Madonna's voice in a different context, one that is more mature and ultimately marketable. Lyrically, "Crazy For You" fits well into the context of *Vision Quest* and Madonna is the perfect vehicle to take this ballad to the top of the pop charts





SADE (Portrait 37-04807)

Smooth Operator (3:57) (Adu/St. John/ MCPS) (Adu-St. John) (Producer: Robin

The second single off her debut album "Diamond Life," this song perfectly demonstrates Sade's absorbing, sensual, rich and versatile vocal technique. Also, she has particularly good material to work with, as "Smooth Operator" is a consistently rich and romantic song which features very well performed instrumental tracks as well. It seems more than likely that Sade will have both CHR and B/C success.

KOOL & THE GANG (De-Lite 880 623-

Fresh (3:49) (Delightful Music/BMI) (Taylor-Linzer-Kool & The Gang) (Producer: Jim Bonnefond-Ronald Bell-Kool & The Gang)

While "Misled" is still holding strong in the clubs and on the B/C charts, the bouncing upbeat step of "Fresh" should again capture a strong crossover audience. "J.T." sounds as good as ever and the Kool & The Gang rhythm section is as tight as a drum. In their 20th year, this group is one of the most consistent ever and "Fresh" is another testament to the band's uncanny knack for hooks and hits.



ROBEY (Silver Blue ZS4 04774) One Night In Bangkok (3:35) (MCA Music/ ASCAP) (Anderson-Rice-Ulvae) (Produc-

er: Joel Diamond)

From the "Chess" score, "One Night In Bangkok" is a highly compelling and thoroughly unique song. Robey offers a dynamic and captivating vocal which entails a bit of rap as well, and the instrumental tracks are consistently powerful. The tune is dance oriented and may well make its way up the CHR charts. Refreshingly original, this one's definitely worth checking out.

LINDA RONSTADT (Asylum 7-69653)

When I Fall In Love (2:21) (Intersong USA-Chappell & Co./ASCAP) (Heyman-Young) (Producer: Peter Asher)

Ronstadt does this classic melody wonders and Riddle's arrangement is at once traditional and fresh. Expect immediate A/C adds.

BONNIE POINTER (Private I ZS4 04819)

The Beast In Me (3:39) (April Music-Kaz Music/ASCAP) (Kaz-Morrow) (Producer: Mike Piccirillo-Gary Goetzman)

High-tech synth dance rocker features departed Pointer sister Bonnie in a sultry cut from the Heavenly Bodies soundtrack. Dance crossover potential.

BANG-BANG (Epic 34-04712)

This Is Love (4:10) (Violent Films Music/ASCAP) (J. Raymond) (Producers: R. Margouleff, B. Salvey)

A rhythmic rock tune with an R&B feel, "This Is Love" features a harmonic backup vocals and a smooth guitar. Alternative rock radio fare, certain club appeal.

JOHN WAITE (Chrysalis VS4 42606)

Change (3:14) (Land of Dreams Music Inc, Arista Music/ASCAP) (H. Knight) (Producer: N. Geraldo)

A heavy rocker re-release from Waite's 1982 "Ignition" LP, "Change" is included on the soundtrack of the Warner Bros. film Vision Quest.

THE NYLONS (Open Air 0008)

Silhouettes (2:46) (Regent Music-BMI) (Slay-Crewe) (Producer: Peter Mann-the

Canadian vocal doo-woppers overcome novelty sound on this class cut. Amazing harmonies and minimal musical backing make this one a standout.

THE TEMPTATIONS (Gordy 1782GF)
My Love Is True (Truly For You) (4:23) (Jobete Music Co., Inc.-Tall Temptations Music/ASCAP/Stone Diamond Music Corp.-Ahamay Music-Ensign Music/BMI) (Williams-Tyson-Carstarphen) (Producers: Albert Philip McKay-Ralph Randolph Johnson)

A lush, tender and melodic song which should have a wide appeal and prove another winner for this deservedly durable group.

ALISON MOYET (Columbia 38-04781)

Invisible (3:56) (Beau-di-o-do Music-All Boys Music/ASCAP) (Dozier) (Producer: Tony Swain-Steve Jolley)

European vocal sensation Moyet has power and stylish phrasing which shines on this broken heart ballad. Pure pop potential with a world of songwriting integrity.

TRIUMPH (MCA-52540)

Follow Your Heart (3:21) (Triumphsongs/CAPAC) (Emmett- Moore-Levine) (Producer: Triumph)

Relentlessly dynamic and energetic from Canada's premier heavy-metalists. Looks like a big AOR hit for this exciting band.

THOMAS McCLARY (Motown 1779MF)

Man In The Middle (4:16) (Macawrite Music/ASCAP; Muffin Music, Zip Ya Lip Music, Rightsong Music, Spookloozy Music/BMI) (T. McClary, M. Dunlap, S. Shifrin) (Producer: T. McClary)

Former Commodores guitarist Thomas McClary waxes heavy funk on this thoroughly danceable first solo effort. A B/C, Urban radio must.

JIMMY BUFFETT (MCA 52550)

Who's The Blonde Stranger (3:44) (Coral Reefer Music/Cocnutley Music/Warner Tamerlane Music/Blue Sky Rider Songs — ASCAP/BMI) (J. Buffett-M. Utley-W. Jennings-J. Leo) (Producer: Jimmy Bowen)

PROCESS AND THE DOO RAGS (Columbia 38-04825)

Stomp And Shout (3:46) (Stone City Music) (R. James) (Producer: Rick James)

GABRIEL (Slack)

This Is My Island (3:33) (Black Music Pub. - BMI) (G. Maciocia) (Producer: G. Maciocia)

ROY AYERS (Columbia 38-04832)

Poo Poo La La (Roy Ayers Ubiquity - ASCAP) (Roy Ayers) (Producers: Stanley Clarke & Roy Ayers)

THÉ VELS (Mercury 2-57929)
Look My Way (3:57) (April Music Inc./Velsongs Inc. -- ASCAP) (A. DeSoto/C. Hanson/C. Larkin) (Producer: Steven Stanley)

PETER KING (International Records 2094B) Lately (Not Listed)

THE REDDINGS (Polydor 881-767-7)

Where Did Our Love Go (4:07) (Artee Three Music/Charlton Singles Publishing - BMI (Producer: Charlie Singleton)

SWITCH (Total Experience TES1-2408)

I'm So Satisfied (5:01) (Tx Pub. Co. -- ASCAP) (Producer: Oliver Scott)

ULTIMATE CHOICE (Heat HS2023A) Little Red (3:30) (Jimi Mac Music — BMI) (L. Gibson, E. Glen) (Producers: Mac & Mac Productions)

PRESTIGE (Urban Rock UR777)

Night People (4:00) (Terryplace Music Inc.) (Ed Terry) (Producers: Ed Terry & Ian Cossin)

COLORS (Power Light Records PL900)

L.O.S. (Love On Sight) (3:58) (Head Cheese Pub. -- BMI) (Producers: N. Heldman, F. Abel, R. Thomas)

THE MANHATTANS (Columbia 38-04754)

You Send Me (3:50) (ABKCO Music/BMI) (S. Cooke) (Producers: M. Eichner, M.

POINTS WEST

THE CIRCUS COMES TO TOWN — More bad than The Jacksons, more spectacular than The Boss, it's, it's . . . The Tour. Many had thought that they had already seen Prince in concert — after all, what is Purple Rain really, but a concert film? And from early reports of The Tour, it seemed that Minneapolis' reigning royalty did stick rather close to the album/film's repertoire. Yet, somewhere along the way, word got through to pay a little homage to past glories — whether they were glories in the commercial sense or not. Lo and behold, the Prince show which came to the Los Angeles Forum last week for six dates (and the Long Beach Auditorium for three) had a healthy dose of just about everything you could want. Pure hard rock 'n' soul — "Delirious," "1999," "Little Red Corvette" — an indulgent but revealing solo piano foray which



HAVE YOU GOT A MINUTE-MEN? -- The Minutemen will be one of five SST groups making the rounds next weekend on the west coast.

but revealing solo piano foray which included the ethereal "God" and set the stage for Prince's morality play, and finally the substance of "When Doves Cry," "I Would Die 4 U" and a 15-minute workout on Purple Rain. With dashs of Jimi — "Will you listen to me play my guitar?" — James Brown — "Somebody call me a doctor!" — Little Richard and all the rest, Prince is ultimately an original who put on an exhilirating though sometimes meandering performance which spanned the range of experience, from pornography to religion, life to death. What more

ASTAR IS BORN — Also on the streets last week was Mick Jagger's "She's The Boss" LP out on Columbia. The list of contributors to the LP is well

known, but put Jagger together with Bill Laswell, Nile Rodgers, Jeff Beck, Herbie Hancock, Sly Dunbar and Robbie Shakespeare, Tony Thompson, Pete Townshend, Carlos Alomar and others, you know something exciting will come out of it verdad? It is vintage Jagger on vocals from the opening "Lonely At The Top" co-written with Keith Richards to "½ A Loaf" with Rodgers on some mean rhythm guitar to Beck's myriad pyrotechnical phrasings to just about everything else on the record. Sure, Charlie's drums are missing as are Keith's barely-on-key harmonies, but for a solo album, this one ranks very high.

THE TOUR, PT. II — No, this isn't about Prince . . . this is The alternative Tour. And though it's short, only four dates — Feb. 28 - March 3 — it should be one of the more explosive on tap for the coming week if you are on the west coast. SST Records together with BAM Magazine are presenting Husker Du, The Minutemen, The Meat Puppets, Saccharine Trust and SWA in The SST Tour. All of the groups save for SWA are well known on the alternative music scene and all have albums charting highly on the college radio charts. SWA is a new band formed by ex-Black Flag member Chuck Dukowski and should carry on L.A.'s hardcore heritage. The tour will start at the Keystone in Paio Alto then move to the Stone in S.F., UCLA's Ackerman and end at San Diego's Carpenters Hall. In the same family of performers, Exene Cervenka and Henry Rollins are set to perform a benefit spoken word/reading show March 9. The proceeds from the reading will go to the Lhasa Club, where Cervenka and Rollins will perform. Contact Jean-Pierre Boccara at the Lhasa for further details. The title of Cervenka's album of spoken words recorded live earlier this month with Wanda Coleman will be "Two Sisters" and will be released by Freeway and Rhino Records

Sisters" and will be released by Freeway and Rhino Records.

GRAHAM SIGNINGS — Bill Graham, whose first Los Angeles venture with the Wiltern Theatre is currently under construction, has signed on two artists to Bill Graham Management. John Hiatt, whose recently released Geffen LP "Warming

Up To The Ice Age" is gaining a critical and commercial head of steam and Marc Anthony Thompson with Warner Bros. both signed to Graham's mangement arm. Bill Graham Productions also will be handling the booking for Northern California's Concord Pavillion which is currently undergoing acoustic and logistical adjustments in preparation for its summer season

tion for its summer season.

MANGO GREATS PT. II — RIPE
REGGAE — Mango Records first
series of "Reggae Greats" compilation
discs released last year and including
collections of Steel Pulse, Toots & The
Maytals and others, was an excellent
re-introduction to some classic reggae,
much of which had been stored in
Island's vaults for some time. Four new
discs are hitting the stores this week,



BILLY & MAMIE — Billy Vera of Billy and The Beaters recently stopped by the Palomino to catch the legendary Mamie Van Doren's showcase at the club.

and these four are even more interesting for their historical and musical value. Burning Spear, Linton Kwesi Johnson and Sly & Robbie are all represented, and there is also a "Lovers Rock" disc which is highlighted by cuts from Winston Reedy, Aswad, Tamlins and One Blood. Sly & Robbie's entry is an especially tasty collection of dub material. Excellent LPs with attractive cover designs from Tony Wright and good liner notes in the fashion of jazz LPs.

CLOSE TO THE EDIT — Let's Active, who recently played a benefit with fellow Winston-Salem, N.C. locals The dB's and Chris Stamey for the Ethiopian Relief Fund will be back in town at the Palace on Feb. 28. Let's Active's debut disc on IRS was one of that label's surprise successes in 1984 and the band's last appearance in town at the Music Machine was riveting . . . Michael Levine PR has signed Bruce Cockburn, Keel and Air Supply. Cockburn's single "If I Had A Rocket Launcher" is the Canadian artist's strongest commercial effort . . . the Replacements final Twin/Tone release is a live cassette called "The **** Hits The Fans." The set is a live one-off of a show in Oklahoma City, Oklahoma . peter holden

NEW FACES TO WATCH

Simon and Verity have some very definite ideas about the direction of their career, but the first thing they make clear is that their act is, and will always be, a duet. "Verity and I more or less grew up as brother and sister," said Simon, "We will never perform individually no matter who offers what—we never have." The couple met while Simon was building a reputation as an entertainer in their native England. Verity's parents encouraged his efforts and invited him to stay in their home as a guest. Eventually, the two feli in love and were married, and their two-part harmony style began to develop.

The couple toured British dance halls and clubs in the '70's and '80's, becoming one of the most popular live shows available. They played to tough audiences in the U.K., especially in the northeastern sector, where, according to Simon, "they sort of go out with the attitude, 'I bet you can't entertain us' If they don't like you, they stamp their feet, hiss and throw things. The saying goes 'if you can survive there, you can survive anything," The duo did more than survive: they became popular enough with a blend of music and comedy for the BBC to offer them a television show. They turned that chance down, however, in favor of an attempt to establish a strictly musical career in America.

They visited the U.S. in 1978, traveling to the west coast to investigate the entertainment business there, but Simon said, "the music we had been singing for years didn't seem to fit in with what was happening musically in Los Angeles." On a later American visit, the couple began to look in a different direction. "We made a trip across the continent," related Simon, "and along the way we tuned in the radio, picked up a country station and really started listening. It was the sort of music we'd been performing in England for years. We stopped in Nashville and one of the very first persons we met was Terry Choate, who



Simon And Verity

ended up producing us." Soon, they also met Lynn Shults, vice-president of A&R for EMI/America, who was impressed by the couple's determination and considerable experience in the day-to-day workings of the British entertainment industry. A recording contract was signed after Shults heard a tape that Simon had produced, and the act entered the studio to record their first single, "We've Still Got Love." The resulting 45 is a contemporary country love song delivered as sincerely as only a couple in love can sing.

Simon and Verity's EMI/America album is presently being readied for release this spring, depending on the success of the current single. They reportedly listened to some 6,000 songs with co-producers Choate and Dennis Wilson in order to arrive at their final selections for the LP; "one or two" originals will also be on the album, said Simon. Personal appearances and television work are being handled by McFadden Artists Corp., of which Simon commented, "I like the fact that Jack McFadden is from the old school. as we say in England, which means somebody who's got a lot of experience and has been able to turn that experience into success and still keep his feet on the ground. The thing that counts in the end is a hit record," Simon summarized, and the selfconfidence, talent and tenacity of Simon and Verity will propel them inevitably toward that goal.

Atkins Previews New Jazz Album

by Bill Fisher

NASHVILLE - CBS Records and the Nashville Music Association presented a program Feb. 13 at the Vanderbilt Plaza Hotel which showcased the playing of some of the most talented guitarists in the country. George Benson, Earl Klugh, Larry Carlton and Brent Mason were on hand to duet with Chet Atkins, the legendary Nashville guitar ace who has influenced the playing styles of profes-sional musicians worldwide and who has been a prominent industry executive and producer for nearly 30 years. The occasion was both a benefit for the NMA and a preview of Atkins' new album, "Stay Tuned," a pleasing melange of new jazz released this week. The record is Atkins' third for CBS, the label ne signed with

ALL TUNED UP — CBS Records artist Chet Atkins rehearses with Warner Bros.' George Benson in preparation for the Nashville preview of Atkins' new jazz LP, "Stay Tuned." as an artist some three years ago, after his long tenure with RCA.

Following a pre-performance champagne reception, music business leaders and supporters of the NMA (who paid \$20 each to attend) were treated to a 12-song set from Atkins and the others, backed by a band containing several respected instrumentalists from the country, popand jazz fields. David Hungate, producer of the new LP and former member of Toto, played bass; Larrie Londin, one of the most sought-after session players in Nashville, was on drums; Clayton Ivey and Darryl Dybka handled the keyboard work; Terry McMillan played percussion and harmonica, and young Mark O'Conner, a 23-year-old fiddling champion, proved that he also has a feel for jazz.

The show began with a welcome by Rick Blackburn, CBS/Nashville VP and his observation that the new record is a combined effort of CBS Records in Nashville, Los Angeles and New York. Blackburn then introduced Dr. George Butler of the CBS jazz division in New York, who called the musicians on the album "giants in their respective areas of music." Butler, who supervised the remix of "Stay Tuned," also said, "It is no easy task to pull musicians like this together... only a person like Chet Atkins could do it."

The set was structured around the

(continued on page 26)



Cover Story

Greg Kihn: New Label, Enthusiasm

by David Adelson

"This is the honeymoon album," said Greg Kihn of his first EMI America release "Citizin Kihn." The project represents a departure for Kinn, who is now without The Greg Kihn Band. According to the composer/performer it is virtually a solo

"In many ways I feel like this is my first album," said the Northern California resident. "It's a little more wide open than the old band albums used to be and I feel that I'm writing songs more naturally

Kihn has reteamed with Steve Wright, cofounder of the original Greg Kihn Band, to compose a varied collection of songs that may depart slightly from his estab-lished style but retain the elements that have established him as an artistic and commercial success. "In the old days I used to write for the band and then you have to write within certain parameters. I think if there is a new style, it's a free onefree to do a ballad or reggae or a Latin sounding tune. I think in the old days we were inclined to make each song fit in a band context 1

Kihn's new found freedom has resulted 'Lucky," the first single from the new LP. The song is currently at 57 bullet on

the Cash Box singles chart with radio only beginning to pick it up in some regions.

In his nine year recording career Kihn has released ten albums (including the new EMI project). "Greg Kihn," in 1976; "Greg Kihn Again," 1977; "Next Of Kihn," 1978; "With The Naked Eye," 1979; "Glass House Rock," 1980; "Rockihnroll," 1981; "Kihntinued," 1982; "Kihnspiracy," 1983; "Kihntagious," 1984. All of the albums were released on Beserkley Records, distributed by Elektra/Asylum.

Kihn had his first hit single with "The Breakup Song," off the "Rockihnroll" LP but really rose to national attention with the number one single "Jeopardy," from

Kihnspiracy.

Kihn's fans have come to expect an ear catching title as much as they have good music. "The new one, 'Citizen Kihn,' is the first I ever thought of," he stated. "I was trying to come up with a decent name and it came to me while watching the late show. It's more literate than the last ones and my mom thinks its great.'

Greg Kihn is adamant about making his mark as a composer. "I've been a rock and roll musician for the last 13 years and I guess I've played about three or four thousand gigs," he remarked. "But when

-IN THE STUDIO-

WEST COAST

Over at Lion Share studios Quincy Jones is producing the, "USA For Africa single co-writers on the project include Lionel Richie, Stevie Wonder & Michael Jackson. Enginering the session work is Humberto Gatica and John Guess with assistance from Larry Fergusson and Khalig Glover ... Motown has Dennis Edwards at Soundcastle studios . Michael Lovesmith has been at the Village Recorder handling overdubs for his next release, producing is Steve Barri and engineering work is being done by Roger Nichols assisting is Tom Nist ... The Waters are in recording their LP. Producing the project is Brian Potter and Steve Barri, at the controls are again Roger Nichols . . . The Emotions are recording their first LP for Motown, also Rick James, who's presently riding off the release of the Mary Jane Girls, is tracking material for his own album . . . Columbia records reports that later on in the year Maurice White, Eddie Murphy, Fishbone, Bill Withers, Johnny Mathis, Andre Cymone and Roseland Cash will be releasing albums for the label.

EAST COAST

Over in Brooklyn's Sound Height's studios UTFO is laying tracks for its first album for Select records. The LP is following the huge success of the 12" "Roxanne Roxanne." Quester Welsh is at the board and Full Force is back in the producer's chair. Executive producer is Fred Munaco, completion date is expected sometime in mid- March . . . across at the Power Play in Long Island City Ron Miller was in producing the upcoming LP for Nuance featuring Vikki Love. Julian Herzfeld engineered and the assistant was Frank Blades . . . at Quadrasonic sound systems David Breskin is in the studio laying down tracks for his jazz album. This is an independent production of Bill Frisell and Vernon Reid, engineering was handled by Ron St. Germain . . . Lou Christie is in the studio now working on his next album with engineer Dave Orgrin ... at Normandy Sound, Phil Greene has been producing and engineering a new LP for Bermudian Band The Sharx.

Please submit all studio listings to: Cash Box Magazine 6363 Sunset Blvd #930 Hollywood, Ca. 90028 darryl lindsey

EAST COASTINGS

VAGABOND SHOES DEPT. — Well, it's official. On February 19, Mayor Ed Koch declared John Kander and Fred Ebb's "New York, New York" the official song of New York City, passing up such gems as "Manhattan Madness," "Slumming On Park Avenue" and "My Best Girl's A New Yorker (Corker)." Not to mention Leonard Bernstein, Betty Comden and Adolph Greene's "New York, New York," which served upstart Frank Sinatra well enough in 1949's On The Town. But, a good song is a good song, and as Hizzoner put it, "'New York, New York' is a world class song," although it never received proper credit in its original form (from the Martin Scorcese film of the same name, which starred Robert DeNiro and Liza Minelli, who first recorded it.) The song is now one of the few real



OFFICIAL, OFFICIAL - Mayor Edward I. Koch named "New York, New York" as the City's official song. The writers of the work, composer John Kander and lyricist Fred Ebb, attended the conference and received Certificates of Appreciation from the Mayor. Immediately following the press conference, BMI hosted a reception. Shown are (I-r): Fred Ebb, Ed Cramer and John Kander.

contemporary standards, such as "Just The Way You Are," by Billy Joel ("New York State of Mind," 1976). At the ceremony, BMI president **Ed Cra-**mer presented the Mayor with a specially prepared "New York, New York" manuscript signed by the authors, and the Mayor in turn presented Kander and Ebb certificates of appreciation. The two writers, who have churned out consistently great work, including songs from the scores of Cabaret, Chicago, Funny Lady, and The Rink, are truly a team with class, in the tradition of, say, Rogers and Hart ("I'll Take Manhattan," 1925).

CALLING ROCK AND ROLL — Co-

mutel, Inc., an entertainment communications company specializing in telecommunications and telephone

programming, has announced the formation of 976-ROCK (976-7625), a rock'n'roll phone-in information line currently serving Miami, Baltimore and Philadelphia (in Philadelphia the number is 9-ROCKIN or 976-2546). Plans are underway to initiate service in Pittsburgh and Denver with national service forthcoming. "There's an immediacy and a depth we can provide by constantly changing programs with bulletins," says vice president **Paul Levine.** We can make updates nationwide within minutes remotely.

AROUND TOWN - English cult favorite Richard Thompson will hit New York twice in coming months to support his new PolyGram LP "Across A Crowded Room." Thompson will show up March 13 for a date at the Bottom Line. He will Mexico, California, Colorado, Missouri, Iowa, Wisconsin, Illinois, Minnesota, Wisconsin, Michigan, Minnesota, Ohio, Massachusetts, Vermont, Connecticut and Pennsylvania before returning to New York's Beacon Theater April 20... U2's spring tour, which begins in Dallas this Monday (25), will bring the Irish band to Madison Square Garden April 1, Nassau Coliseum April 3 and the Meadowlands April 12. The three-month junket marks the first time the band will be playing all arena shows . . . The **Dixie Cups**, now known for some reason as the **Dixi-Kups**, made their first New York appearance since 1968 February 15 and 16 at the Bottom Line. The club also played host to first-time Big Apple visitor

Ricky Skaggs last week.

THE SMALL SCREEN SCENE - Phil Collins' latest album, "No Jacket Required," will be showcased on Cinemax's Album Flash show debuting Thursday, March 12 (9:30-10:00 p.m.) Other playdates include March 16, 20 26 and 31. The show was taped in London at the Royal Albert Hall The medium is the message, and videos, which eons ago were considered promotional material, are becoming more and more an end in themselves. A panel comprised of Gail Sparrow of MTV, Andy Warhol, Jonathon Demme and Scott Millaney of MGMMO Productions will judge a competition to create a video for Ze artist **John Cale**. The winner gets \$500.00 cash money, a chance to work with MGM on the next Ze video and

SUMMER CHAMPAGNE - RCA Records president Robert D. Summer is the recipient of The 1985 Human Relations Award presented at a lunch in his honor by the Music and Performing Arts Division of the Anti-Defamation League of B'nai B'rith at the Waldorf-Astoria Hotel in New York (I) Summer (right) is shown here with producer/singer Kashif and Evelyn "Champagne" King (c), who rendered a soulful a cappella version of our National Anthem.

his wares exhibited on MTV (news, not programming). Storyboards or written treatments are due by March 1. Anyone is eligible (film/video production houses, home video buffs). Finished tapes are due by May 1. Send to Ze Records, 850 Seventh Ave., Suite 1205, New York, New York 10019.

BIG EARS - Manhattan-based In One Ear Productions is a company on the move. The company, headed by president **Ken Levy**, has handled radio and print campaigns for PolyGram, Solar, Elektra, Arista, Atlantic and Profile. They are also responsible for the successful promotion of the minor hit scare-flick Nightmare on Elm Street. Creativity is the key word here. "When we developed the national campaign on the recent Deep Purple ads with PolyGram," says Levy, "we wanted a unified look. We utilized two teasers, 'Soon it will all come together' and 'Destiny brought them together again' in conjunction with their DP logo." One of the company's ads in the *L.A. Weekly* drew 500 calls in one day. This kind of success has aided the firm's move into TV campaigns. They will handle a PolyGram presentation at NARM. But their most interesting production at the moment is where the party will be, but have been sent bus passes and directions to the meeting place. Coming from the firm that advertised the tenth anniversary of *The Texas Chainsaw Massacre*, it's an interesting prospect.

rusty cutchin

MERCHANDISING



MANY THANKS — John Fogerty, whose career has once again soared to the top, recently stopped by Macey Lipman Marketing to call key retailers nationwide in order to thank them for their support of his Warner Bros. album "Centerfield" and the single "The Old Man Down The Road." Pictured from (I-r) are: MLM's Jan Teifeld, Barbara Firstman, Macey Lipman, Fogerty, Julie Freeman, Amy Zaret and Donnie Coleman.

WHAT'S IN-STORE

CD NEWS — Many retail outlets have had a hard time replenishing their compact disc stock. It is obvious to most observers that the demand for discs is on the rise and here's some good news on the supply situation. Digital Audio Disc Corporation, the CBS/Sony subsidiary that was the first U.S. compact disc manufacturing facility, recently announced plans to increase production capacity to one million discs per month by Fall, 1985. Jim Frische, vice president and general manager, said the decision to triple capacity was made necessary by the unexpectedly high level of demand for compact discs. According to Frische, sales of CD players have significantly outstripped predictions. He added that the average number of discs purchased per player also has exceeded forecasts. Frische noted



STORE YOUR DISCS — Hartzell's Dynasound Organizer Division recently introduced their first Compact Disc Storage Case (Model CD12). The unit, which stores 12 discs and can be used freestanding or wall mounted, is stackable one on top of another or side by side. Call (715) 463-2771 for info.

that plant capacity is expected to double by early summer as a result of the scheduled expansion. Equipment necessary to increase capacity to one million discs monthly is scheduled to be installed in time to meet year-end surging demands, he said. The facility, which opened in September of 1984, originally operated with a monthly capacity rating of 300,000 discs. "The initial start-up period for a high technology operation such as ours is typically difficult," explained Frische. he said that the American factory had experienced fewer start-up problems than its sister factory in Japan.

NARM CONVENTION — Independent

NARM CONVENTION — Independent distributors, one stops and rack jobbers will discuss new opportunities in home entertainment when they hold separate meetings during the first day of the 27th annual NARM Convention. "A

Gala Celebration of Music and Video," the convention will be held at the **Diplomat Hotel** in Hollywood, FL from March 29 to April 1, 1985. The meetings will take place between 2 p.m. and 5 p.m. on Friday. Other topics sla d for review include each group's successful conference last fall and its plans for 1985. Independent distributors face several issues, said advisory committee chairperson **Tony Dalesandro** of **M.S. Distributing.** "One topic will concern where we fit in with newer technology — video, the compact disc or whatever is on the horizon — as record stores become home entertainment centers," he said. Secondly, "It is important that the independent community obtain industry recognition as having the broad appeal that our actual sales reflect, and that we become increasingly involved in the mainstream pop business." The independents will also be assessing automation and the importance of maintaining personal contact with clients, he said. "How the contemporary one stop fits into the overall home entertainment merchandising scheme" will also be a prime topic faced by that group. Video and the holiday season just past will receive special attention, said advisory committee chairperson **Patricia Moreland** of **City One-Stop**. Also on tap are a review of the October conference and plans for the one in 1985, she said. At their meeting, rack jobbers will also pay attention to video and the compact disc. "Video is the honeymoon product. This will be the year of video," said advisory committee chairperson **Jerry Hopkins** of **Western Merchandisers**. "It will also be the real beginning of the compact disc as a growth product." In addition, "We'll have a quick recap of the October meeting, where we are now and what we see for the coming year."

AUTO-REVERSE TURNTABLE — A mid-size hi-fi component system with a turntable featuring auto-reverse and both sides record play capability now comes in sophisticated black, according to **Don LaDieu**, **Sharp Electronics Corporation**'s Audio Division general manager. "Black currently outsells other colors in all Sharp audio areas," LaDieu said. He pointed out that the auto-reverse, both sides play, linear tracking turntable featured in the **System-116 (BK)** adds convenience. "Users can relax and enjoy that second cup of coffee or keep dancing at a party without interruption," LaDieu commented. The System-116 (BK) includes a track search mode for both record and the built-in cassette tape player, an FM/AM stereo receiver, two-way bass-reflex speakers and a power supply of 25 watts per channel. Suggested retail price is \$649.95. Contact Don LaDieu at Sharp (201-265-5600) for more info

ron rosenthal

New On The Shelves Sony

The first component Digital-to-Analog Convertor for consumers and two compact Disc players were introduced by Sony Consumer Products Company. "It's no coincidence that the introduction of these high-end digital products follow our portable and automotive CD players," said Thomas J. Steckbeck, senior vice president of audio marketing. "We think these introductions reaffirm Sony's leadership in every aspect of the CD marketplace — including the high end."

The new products are the Sony CDP-520ES Compact Disc Player, the CDP-650ESD Compact Disc Player and the



companion DAS-702ES Digital-to-Analog Convertor. The convertor is the first to take advantage of the newly established digital audio interface format. The DAS-702ES converts the digital output signal of the CDP-650ESD into analog audio. All three models take their place in Sony's ES series of high fidelity components.

SA 90

TDK Electronic Corp.'s audiophilequality Super Avilyn "SA" tape, one of the premium-branded audio cassettes to boast a 10-year plus lifespan, now features improved specifications, an improved cassette shell, and a new high tech package, according to Rocky Kawakami, president

"TDK's SA has led the market, both in terms of sales and in terms of quality," observes Kawakami. "But TDK, at the forefront of newly emerging technologies, continues to refine its Super Avilyn

TDK

formulation and will continue to lead the way in bringing improvements to existing products as well.

"TDK's SA boasts one of the largest market shares in the high-bias, premium quality category, and we have many years of equity in this highly popular product," observed Kawakami. "Due to its local users, comprised largely of audiophiles, and general tapists alike, we felt it was important to continue our technical commitment to SA."

The SA audio tapes use an improved Laboratory Standard which is 35 percent stronger and more rigid than the previously used cassette shell. The increased rigidity helps to prevent resonance during recording and playback.

TDK has also given SA's packaging revised; modern graphics. SA's current suggested retail is \$3.70 or SA-90's and \$2.80 for SA-60's.

JVC

Customers who purchase six JVC Dynarec FI standard normal bias 90-minute audio cassettes will receive a 30-cassette storage device at no extra charge in a promotion by the Magnetic Tape Division of JVC COMPANY OF AMERICA. Six cassettes come packaged in a durable black injection molded plastic rack that can be wall or shelf mounted (Part #FI/ 90-PK 6).

The promotion was instituted following the success of a similar promotion for JVC's DA7 high bias 90-minute cassettes, according to Gary Schwartz, national marketing and sales manager of JVC's Magnetic Tape Divsion. Both offer the free storage unit and are available now at all



JVC Dynarec tape dealers.

JVC Magnetic Tape has a full line of audio and video cassettes. With its growth in sales and market share over the past two years, it has become a growing factor in the magnetic tape industry.



MULTI CD PLAYER — Technics' Multi Compact Disc Player Model SL-P15 is a versatile disc changer system which can load and program 51 CDs at a time (up to 50 discs can be programmed while one is playing). Optional equipment is available which allows users to program a total of up to 251 discs. The SL-P15 carries a suggested retail price of \$1,500.

TOP 15 USIC IDEOS

			Weeks On Chart
1	CARELESS WHISPER Wham! (Columbia)	2	6
2	MR. TELEPHONE MAN New Edition (MCA)	3	5
3	CALIFORNIA GIRLS David Lee Roth (Warner Bros.)	8	2
4	TENDERNESS General Public (IRS)	9	12
5	KEEPING THE FAITH Billy Joel (Columbia)	4	7
6	EASY LOVER Philip Bailey (Duet with Phil Collins) (Columbia)	1	7
7	THE BOYS OF SUMMER Don Henley (Geffen)	12	5
8	TOO LATE FOR GOODBYES Julian Lennon (Atlantic)	-	1
9	CAN'T FIGHT THIS FEELING REO Speedwagon (Epic)	6	3
10	I WANT TO KNOW WHAT LOVE IS Foreigner (Atlantic)	5	7
11	MATERIAL GIRL Madonna (Sire)	_	1
12	MONEY CHANGES EVERYTHING Cyndi Lauper (Portrait/CBS)	13	2
13	FOOLISH HEART Steve Perry (Columbia)	14	2
14	LOVE LIGHT IN FLIGHT Stevie Wonder (Motown)	7	7
15	MISLED Kool & The Gang (De-Lite/PolyGram)	15	4

Ronald N. Beck Named Pres., CEO At Premiere International

NEW YORK, February 18 — Ronald N. Beck has been named president and chief executive officer of Premiere International, the joint venture formed by Columbia Pictures International Pay Television, Home Box Office, Showtime/The Movie Channel, Thorn EMI Screen Entertainment, Twentieth Century Fox and Warner Bros. The new position is effective immediately.

As president, Beck will manage the partnership's participation in pay television services planned for Japan, Germany, Switzerland and Austria. Beck will also be responsible for determining opportunities

for the introduction of cable program services into additional countries. Beck will report to the board of directors of Premiere International.

Beck has been based in London since December 1983 as vice president and executive director of Home Box Office International.

Beck joined HBO as associate director of business affairs in November 1982. He was previously associated with the New York City law firm of Paul, Weiss, Rifkind, Wharton & Garrison. Beck holds a BA, as well as law and business degrees, from Stanford University.

Fred Willms New PMI President

LOS ANGELES, February 19, 1985 — Fred Willms has been named president of Picture Music International, succeeding Mark Levinson, who has resigned to pursue outside business interests. Willms is currently vice president of Capitol's music publishing and Magnetic Products interests.

Willms said, "These are exciting times for PMI, and I am delighted to be a part

of this vital, young company. PMI is currently in production on both sides of the Atlantic."

Recently completed products include two music videos for Atlantic recording artist Phil Collins, a video for former teen idol David Cassidy, and a television commercial for Chic Jeans. A commercial for Tender Vittles is on the production slate for later this month.

Executive Monitor-

LOS ANGELES - Gila Lewis has formed a full service creative agency, Gilar Lewis Productions. the agency will produce music videos, commercials, radio and print advertising, as well as graphic design projects. Lewis served most recently as creative director of advertising and video for Atlantic Records . . . William Simon has been appointed to the newly created position of assistant to the president of Heron Communications. Simon reports to Heron president Stephen Diener and will serve as liason between Heron and the Heron-owned Media Home Entertainment ... Philip Calaghan has been named vice president of finance and administration at Media Home Entertainment ... Entertainment has named Gary Jones as national sales manager, a new position . . . Que Spalding has been appointed president of Playboy Programming Distribution Co., Inc. Spaulding presently serves as senior vice president of sales and a member of the office of the President of Rainbow Programming Services. Also at Playboy, Rebecca Sive-Toashefsky has been promoted to vice president of public affairs and public relations for Playboy's video division. . . . New World Video has appointed Jan D'Amico as director of customer relations . . . Richard Kaufman has joined the VCA Teletronics staff as a videotape editior. Kaufman comes to VCA from National Video Recording Studio, where he served as editor . . . Vestron Video announces the promotion of Marilyn Di Girolamo to the post of administrative director; Ruth Clsero to manager of production; Rita Chiappetta to manager of corporate finance; Elaine Zecca to manager of international reporting; Nancy Haremier to manager of preproduction and Amy Knoller to manager of contract administration . . . CBS/Fox Video has named Jean Satti manager of program production.

AUDIO/VIDEO

NEW DIGS — You know what they say about growing things in California . . . "throw some seeds and run!" Well, Medla Home Entertainment is proving that the same may be said of video manufacturers here. Over the past year, MHE has expanded so quickly that president Ron Safinick once told Audio Video he's going to have about a hundred hands to shake at the next company party. It's no joke. MHE is hiring right and left (sometimes several a week, we're told), and they're turning out videocassettes like hotcakes. Larger quarters were needed badly, and so in January of this year, MHE left its sprawling 14,000 square foot home in West Hollywood, CA and moved to a truly mammoth abode in a new industrial park area in Culver City (on the southern rim of the L.A. basin). The new digs



EXPANSION — Some of the 16,000 duplicating machines Media Home Entertainment houses in its new location are seen being loaded. The company has doubled its production capacity.

offer 45,000 (count 'em) square feet of space, and that alone should give you some idea of the unthinkable rate at which MHE is expanding (Safinick has been quoted as saying the new facility may be out-grown in another year or two!). Except for advertising, every aspect of MHE's operation is done inhouse, having consolidated editing, production, duplicating, art design, acquisition, sales, marketing, warehousing, shipping and publicity all under one roof. Foreign film dubbing will soon be added to the list. The company currently employs 130 people, reflecting growth in all areas. But for an independent video manufacturer, the size of the new place is pretty amazing. MHE has doubled its produc-

tion capacity. This much is clear while wandering through the facility's seemingly endless rows of duplicators — all 16,000 of them. (I don't like to admit that the paltry, in comparison, 8,000 machines I saw at the West Hollywood location seemed like a lot to me at the time, but they did). MHE now produces 3 million tapes a year! That number will reportedly rise before the year is out. MHE, by the way, now offers the Nostalgla Merchant classic films catalogue, the Music Media music programming line, Snoopy's Home VIdeo Library children's programming and VCL. All of these took shape over the last year. Late last year, MHE branched into yet another line (in conjunction with New Line Productions) — its first feature-length production, A Nightmare On Elm Street. Several more MHE productions are scheduled to be released in the coming year. Business booms. The mind boggles. MHE is enjoying the fruits of the seemingly unbounded progress the video industry has been making, as in the days when the great film studios found their feet and took off. Competition is getting stiff. Other independent video manufacturers such as Vestron, Embassy Home Entertainment and Thorn EMI/HBO are also making breakneck advances and as the major independents take on the majors, the little guy has all he can do to avoid the squeeze. Video manufacturing has become big business. If MHE's gigantic new place — soon to be out grown — isn't the most blatant example, I don't know what is.

SPEAKING OF GROWTH — And of Media Home Entertainment, congratulations to Ron and Betty Safinick on the birth of their most recent addition to the family — Ashley Elizabeth Safinick, who weighed in at 7 lbs. at Santa Monica Hospital, Feb. 8, 1985

LOOK SHARP — Keep a lookout for *The Cutting Edge*, IRS Records answer to the *Andy Williams Variety Hour*. The show is returning for a new season at its usual slot in the MTV programming schedule: the last Sunday of every month, 11:30 p.m. EST and 8:30 p.m. PST. February's show includes footage of unsigned bands in the North Carolina rock'n'roll underground (clubs in Durham, Chapel Hill and Raleigh), Let's Active's Mitch Easter's tour of his Winston-Salem Drive-In Studio (with a special performance of MC5's "Shakin' Street" by Let's Active), the amazing Romweber family ("The veritable Von Trapps of Tobacco-Belt rock" says I.R.S.!), and the CMJ New Music Countdown given by host Peter Zaremba in-store in Chapel Hill. Also on the show are appearances by Devo, Jellybean Benitez, The Three O'Clock, James Brown and Africa Baambaata's *Unity* video and a rap record by that good 'ole rapmaster himself, Ronald Reagan. The show airs Feb., 24.

VIDEO CONTEST — The deal is called "John Cale Come Alive On Tape," and it is being presented by ZE Records. It's a New York based competition for a new video for John Cale. Details on this East Coast event can be had in the Cash Box East Coastings column.

RELEASE BEAT — Eric Clapton has lensed his first music video. It's a tune called "Forever Man" from his forthcoming LP "Behind the Sun." The video is a straight performance piece, shot in London Feb. 12, directed by the dynamic duo themselves: Godley & Creme ... Callner & Shapiro have just finished a new video for MCA recording artist Stone Fury entitled Life is too Lonely . . . Orlon Picture's The Falcon and the Snowman has been acquired for home video release by Vestron Video. U.S. and Canada will get the tape in mid-1985 . . . Oh, God! You Devil is slated for an April 15 release from Warner Home Video. . . . A&M Video has announced the release of .38 Special's Wild Eyed and Alive, 75 minutes of the band's Nassau (NY) Coliseum show during its 1984 tour. Retail price is \$29.95, VHS Hi-Fi and Beta Hi-Fi.

CLASS — California State University at Los Angeles declares it is now offering the very *first* academic course in music video ever offered in the U.S. The class is taught by two assistant professors of broadcasting, Alan Bloom and Robert Vianello, and concentrates on five specific areas: the history of music video (including shorts that date as far back as the 1920's), economics, aesthetics, the production process and the impact of music video on society in general. The focus is on music video as a further development in our television culture. As Vianello says, "Music video is simply the most recent development in television programming." The television advertising relationship is also explored. Trouble is, most of the reading material for a class of this sort is outdated almost as quickly as it is assigned.



THE FIRST TO MEET DEBORAH — RCA recording artist Deborah Allen stopped by WYNY-FM during a recent visit to New York City. Pictured (I-r) are: Denise Oliver, program director WYNY-FM; Allen; Maria DePalma, music director WYNY-FM; Jeff Mazzei, assistant program director.

ABC Names Two

LOS ANGELES — Daniel J. Forth, director of the ABC Rock Radio Network and Gloria Briggs, manager of the ABC Rock Radio Network, have taken on additional duties as director and manager, respectively, of the ABC FM Radio Network. The announcement was made by John Axten, vice president of the ABC Radio Networks. Forth and Briggs will be responsible for marketing the network to prospective affiliates and meeting the day-to-day needs of the network's roster of stations.

La Beau Named

LOS ANGELES — KFI 640 Los Angeles assistant program director and afternoon personality Steve La Beau has been promoted to program director effective immediately, it was announced by KFI vice president and general manager Don Dalton.

La Beau has been with KFI since 1982 as an air talent and holding various programming responsibilities. Prior to KFI, La Beau served as music director and afternoon drive personality at WDRQ in Detroit and worked at WLCY in Tampa, Florida.

New Blair CFO

LOS ANGELES -- Richard Leberman, treasurer of Metromedia, Inc., has been elected vice president and chief financial officer of John Blair & Company (NYSE-BJ), it was announced by Jack W. Fritz, president and chief exeuctive officer of the marketing and communications company.

Leberman assumes his new responsibilities immediately, succeeding James A. Jurist, who has retired.

KMGG Names Nelson

LOS ANGELES — Don N. Nelson has been named general manager of Emmis Broadcasting's Los Angeles outlet, KMGG/MAGIC 106FM.

Doyle Rose, who has served as the station's general manager since last October, will continue in his position as vice president and regional manager for Emrnis. Both announcements were made by Emmis Broadcasting president Jeff Smulyan.

Nelson comes to MAGIC 106FM from San Diego where he was general manager of KSON AM-FM since 1981.



SURFIN' DICK DALE — Surf guitarist Dick Dale and The Del Tones recently performed at the Palomino Club in North Hollywood. The show was hosted by KRLA's Jim Pewter. Pictured backstage after the show (I-r) are: Dick Dale, Pewter, Lance Carson, legendary west coast surfer and Davie Allan, of The Arrows.

AIRPLAY

CHANGES — The United Stations Radio Network has promoted Debbie Fradin to director/affiliate relations. She will continue to work in the Washington D.C. office where she has been a station clearance representative for the past two and a half years . . . WAPP in New York has tapped R.J. Harris as its morning man. Harris comes from WBTT in Milwaukee where he was both PD and morning drive . . . Dancin' Danny Wright has returned to Cleveland. He returned to his afternoon

drive slot on WGCL on Feb. 11... Ben Manilla has joined the RKO Radio Networks features department as a writer/producer. He is a former morning man for WLIR on Long Island... Consultant Jay Mitchell has renamed his company Jay Mitchell Associates, Broadcasting Consulting, and has moved his firm from Hartford, Conn. to Fairfield, Iowa... KHIT-FM in Seattle has tripled its broadcasting strength with



A MINUTE WITH AN EASY LOVER — Columbia recording artist Phillip Bailey (I) dropped by the studios of NBC Radio's Young Adult Network, The Source to chat with reporter Rona Elliot. The interview will be presented on the networks "Rock Report."

a 100,000-watt antennae . . . Newmark, Wechsler & Howard has appointed JoAnn Goldberg account executive. The company has also assumed representation of WEDR-FM (BC) in Miami and WLVK-FM in Charlotte, North Carolina . . . Georgette Thaler will join the media studies division sales staff of Simmons Market Research Bureau as account manager ... Drake Chenault has assumed representation of KBNY-FM (CHR) in Nampa-Boise, Idaho and KIIX (country) in Fort Collins, Colorado ... WFBR in Baltimore has promoted Joseph Brugh to local sales manager . Don Turner has been promoted to the newly created position of national/ regional sales coordinator for KWEN Tulsa, Oklahoma ...

Guild Radio has assumed representation of WTAC/KBRD in Seattle, Tacoma . . . Errol Rapkin has been appointed sales manager at Hearst's WBTT-FM in Milwaukee. He returns to the station after one year at WMGF . . . Donna Vanderschaff has been appointed promotions director at WISN/WBTT in Milwaukee. She will be assisted by Vincent Fellecia, Harry Marsh and Scott Sanders . . . Dennis Rainwater GM of KEBC-FM in Oklahoma City has been appointed to the eight member ABC Direction Radio Network Affiliate Advisory Board . . . Thomas E. Bolger, president of Forward Communications, has been named the recipient of the Broadcast Education' Association's 1985 Distinguished Educator Service Award .

KLOS FOR AFRICA - KLOS-FM. the ABC O&O in Los Angeles devoted its programming the weekend of February 22-24, 1985 to a 46-hour radiothon to benefit the American Red Cross African Relief Fund. Beginning at 5 p.m., Friday the 22nd, listeners were urged to phone the station to pledge donations to help aid the famine relief effort. Many celebrities from the fields of music, sports, politics and entertainment joined in live and pre-taped onair appearances with the KLOS air staff. Program director Tommy Hadges commented, "We have been greatly impressed by the recent activities of a number of musicians in England. The United States and Canada in donating their time and talents to projects that



celebrate their 25th year with ABC's WMAL in Washington, D.C. An all star gala is scheduled to be broadcast live from the Kennedy Center's grand foyer on March 7.

25 YEARS YOUNG --- Harden and Weaver

aim to alleviate the suffering in Africa. Now KLOS wants to bring this cause directly to the radio listeners of Southern California to demonstrate our support for this worthy cause."

david adelson

- THE JOB MART -

THE JOB MART — WFWQ needs air talent/production/creative services. Send T&R to Lee Tobin, 2260 Lake Ave., Suite 230, Ft. Wayne, Indiana 46805. (219) 423-3676 . . . WYLD-FM needs full time air staff, females are encouraged. Send photo, T&R to Dell Spencer, 2906 Tulane St., New Orleans, LA 70119 . . . Savannah's Z102 is accepting T&Rs for possible future openings. Production abilities, personality, appearances are necessary. Contact Brady McGraw, WZAT, Box 8247, Savannah, GA 31412 . . . KXOA seeks an "audio journalist" to fill street/feature reporter slot. Send T&R to Ken Hunt, Box 1677, Sacramento, CA 95808 . . . WNIR is looking for air talent. "If your talents lie somewhere between Joan Rivers and Walter Cronkite then we should talk," said Bob Klaus. Call him at (216) 673-2323 . . . KIK-FM a group owned country station in Orange County, CA is looking for an experienced PD. Salary is open, good benefits and possibility for national PD position. T&R to Jim Votaw, 2 City Blvd., East Orange, CA 92668 . . . AM/FM combo in South Central PA is seeking a news director to manage and direct. T&R to P.O. Box 479, Chambersburg, PA 17201 . . . WAMO in Pittsburgh is seeking T&R for all shifts. Females are encouraged. Contact Allen Harrison, 1500 Chamber of Commerce Building, Pittsburgh, PA 15219 . . . Part time entertainers are wanted for adult personality station in Syracuse market. T&R to WSEN, Box 1050, Syracuse, NY 13207 . . . WYST AM/FM seeks experienced morning news personality. T&R to Scott Harris, 1111 Park Ave., Baltimore, Maryland 21201 Country Information station is seeking morning personality. T&R to Clift Somers, KARS, Box 860, Belen, New Mexico 87002 . . . B94FM is seeking a crazy and zany personality to head up a morning team. T&R to Ron Haney, KEZB, 2501 N. Mesa Ave., El Paso, Texas 79902 . . . Stations wishing to post openings in this column should contact Darryl Lindsey, 6363 Sunset Blvd., Hollywood, CA 90028.



MOST ADDED SINGLES

WLLE, WATV, WCIN, WNOV, WZAK, KOKA, WLUM, V103, KHYS, WDAS, WPAL, WQKS, WENN, XHRM, WWDM, WEDR, WAMO, WAOK, WPEG

2. READ MY LIPS — MELBA MOORE — CAPITOL
WJLB, WLLE, WNOV, WZAK, KOKA, WDJY, V103, WDAS, WPAL, WENN, WEDR, WRAP, WRBD, WAOK, KPES

BRING BACK YOUR LOVE — GLENN JONES -WLLE, WILD, WBMX, WZAK, KOKA, WWIN, WGIV, KAYS, WENN, WRAP, WHRK, WPEG, WQMG

4. YOU SEND ME -- THE MANHATTANS -- COLUMBIA WNOV, WJLB, WATV, WDIA, WGIV, WWIN, WGCI, XHRM, WENN, WXYV, WQMG

5. (I GUESS) IT MUST BE LOVE — THELMA HOUSTON — MCA

- MCA WNOV, WBMX, WLUM, KHYS, WXYV, XHRM, WAOK, WTLC

RETAIL BREAKOUTS

- 1. METHOD OF MODERN LOVE DARYL HALL & JOHN OATES RCA
- 2. FREAKS COME OUT AT NIGHT WHODINI ARISTA
- 3. NEW ATTITIDE PATTI LABELLE MCA
- 4. BE YOUR MAN JESSE JOHNSON A&M
- 5. 'TIL MY BABY COMES HOME LUTHER VANDROSS EPIC
- 6. HEARTBEAT DAZZ BAND MOTOWN
- 7. A FORK IN THE ROAD REBBIE JACKSON COLUMBIA
- 8. ROXANNE'S REVENGE ROXANNE SHANTE POP ART

V103 — ATLANTA — SCOTTY ANDREWS, PD
HOTS: P. Labelle, T. Turner, N. Thomas, S. Easton, R. Shante, Klymaxx, UTFO, P. Bailey, Whodini, Commodores, Ashford & Simpson, G. Benson, Prince, K. Blow, Pointer Sisters, Rock Master Scott & The Dynamic 3, DeBarge, Dazz Band, L. Vandross. ADDS: M. Moore, Al Jarreau, Madonna, Nayobe, S. Mendes.

WAOK — ATLANTA — LARRY TINSLEY, PD — #1 — UTFO
HOTS: New Edition, S. Wonder, P. Bailey, P. Labelle, Pointer Sisters, C. Kahn, Ashford & Simpson,
C. Lynn, C. King, W. Felder, R. Jackson, Commodores, Whispers, G. Knight & The Pips, Prince,
L. Vandross, The Manhattans, Maze, DeBarge, ADDS: Shalamar, T. Houston, Run D.M.C., Al
Jarreau, Third World, M. Moore, G. Phillinganes, Magnum Force.

WATV — BIRMINGHAM — RON JANUARY, PD — #1 — J. OSBORNE
HOTS: Gap Band, P. Bailey, T. Turner, New Edition, The Controllers, Commodores, K. Blow,
Whodini, UTFO, Kool & The Gang, The Time, Rock Master Scott & The Dynamic 3, Isley, Jasper,
Isley, J. Johnson, S. Easton, D. Ross, C. Khan, Skyy, Champaign, Ready For The World. ADDS:
B.B. King, The Manhattans, Al Jarreau, Shalamar, Legacy.

B.B. King, The Manhattans, Al Jarreau, Shalamar, Legacy.

WUFO — BUFFALO — JEFF GRANT, PD — #1 — D. ROSS

HOTS: Frederick, S. Easton, P. Bailey, Klymaxx, G. Benson, Ready For The World, Pointer Sisters, Ashford & Simpson, T. Turner, Commodores, W. Felder, Hall & Cates, Wham!, C. Khan, Isley, Jasper, Isley, The Time, C. Lynn, The Controllers, Shalamar, L. Thomas. ADDS: DeBarge, N. Michael Walden, Gap Band, Whispers, Prince, Mary Jane Girls, Mikki, R. Johnson, J. Gill, Colors.

WPEG — CHARLOTTE — MIKE ROSSI, MD — #1 — P. BAILEY
HOTS: UTFO, Ready For The World, C. Khan, Isley, Jasper, Isley, Commodores, G. Knight & The Pips, C. Lynn, Champaign, D. Ross, New Edition, Ashford & Simpson, L. Vandross, W. Felder, Fat Boys, G. Benson, Jonzun Crew, R. Jackson. ADDS: Prince, Al Jarreau, K. Poole, G. Jones, B.B. King, Legacy, REO Speedwagon, A. Ribeiro, Gap Band, Cosmetic, J. Tacuma.

WPAL — CHARLESTON — DON KENDRICKS, PD
HOTS: D. Ross, Klymaxx, Ready For The World, Prince, Commodores, Kool & The Gang, S. Easton, W. Felder, Force MD's, P. Bailey, Ashford & Simpson, Fat Boys, T. Turner, E. King, R. Shante, Champaign, Whodini, G. Benson. ADDS: D. Sanborn, Midnight Star, Al Jarreau, M. Moore, Sylvers, Mtume, A. Stewart.

WBMX — CHICAGO — LEE MICHAELS, PD — #1 — D. ROSS
HOTS: P. Hardcastle, J. Osborne, Magnum Force, Rock Master Scott & The Dynamic 3, One
On One, Nuance featuring V. Love, Commodores, Wish featuring F. Rae, First Love, Klymaxx,
Jonzun Crew, T. Turner, Ray, Goodman & Brown, Ollie & Jerry, C. Khan, Ready For The World,
Grandmaster Flash, Dazz Band, Pointer Sisters, W. Felder, P. Bailey, P. Ford, K. Blow. ADDS:
Newcleus, Prince, T. Houston, A. O'Neil, G. Jones, J. Johnson, Third World, Midnight Star, Run
D.M.C., Intrigue.

WCIN — CINCINNATI — SID KENNEDY, MD
HOTS: D. Ross, Commodores, C. Khan, P. Bailey, C. Lynn, Isley, Japser, Isley, Prince, Ashford & Simpson, T. Turner, J. Gill, Whispers, W. Felder, S. Easton, Nuance featuring V. Love, A. Bofill, G. Knight & The Pips, E. King, Shalamar. ADDS: Run D.M.C., Robey, K. Blow, Al Jarreau, R.

Ayers.

WZAK — CLEVELAND — LYNN TOLLIVER, JR., PD — #1 — UTFO
HOTS: P. Bailey, Wham!, W. Felder, Whodini, Run D.M.C., D. Sanborn, D. Ross, Commodores, Prince, Federick, Hall & Oates, Dazz Band, Lavert, L. Vandross, T. Houston, T. Turner, Midnight, N.J. Mass Choir, DeBarge, D. Warwick & G. Jones, ADDS: Jermaine Jackson, W. Houston, Al Jarreau, Gap Band, The Temptations, G. Jones, Fat Back, M. Moore, Jermaine Jackson & P. Zadora, Magnum Force, J. Burton, Sade, R. Ayers, W. Felder, J. Johnson.

Zadora, Magnum Force, J. Burton, Sade, R. Ayers, W. Felder, J. Johnson.

WDRQ — DETROIT — MIKE STRATFORD, MD
HOTS: P. Bailey, Hall & Oates, J. Kennedy, New Edition, P. Hardcastle, S. Easton, UTFO, D. Ross, Madonna. ADDS: P. Hardcastle, Mary Jane Girls, LL. Cool Jay, Dazz Band.

WQMG — GREENSBORO — DOC FOSTER, PD — #1 — D. ROSS
HOTS: J. Osborne, Commodores, C. Khan, P. Bailey, Kool & The Gang, S. Easton, Klymaxx, The Time, New Edition, G. Guthrie, Pointer Sisters, G. Benson, Gap Band, Ashford & Simpson, T. Turner, Rock Master Scott & The Dynamic 3, N. Thomas, UTFO, Sade. ADDS: S.O.S. Band, Shakatak, Shalamar, Grandmaster Flash, Kashif, Mary Jane Girls, The Manhattans.

WQMG — GREENSBORO — DOC FOSTER, PD — #1 — D. ROSS
HOTS: J. Osborne, Commodores, C. Khan, P. Bailey, Kool & The Gang, S. Easton, Klymaxx,
The Time, New Edition, G. Guthrie, Pointer Sisters, G. Benson, Gap Band, Ashford & Simpson,
T. Turner, Rock Master Scott & The Dynamic 3, N. Thomas, UTFO, Sade. ADDS: S.O.S. Band,
Shakatak, Shalamar, Grandmaster Flash, Kashif, Mary Jane Girls, The Manhattans.

KMJQ — HOUSTON — BRUTE BAILEY, PD
HOTS: Ready For The World, N. Thomas, J. Osborne, New Edition, D. Ross, P. Hardcastle, S. Easton, P. Bailey, UTFO, Culture Club, Wham!, J. Gill, Whodini. ADDS: L. Vandross, N.J. Mass Choir, Hall & Oates, C. Khan, A. O'Neil, N. Michael Walden, C. Lynn Townes, S. Bostick.

Choir, Hall & Oates, C. Khan, A. O'Neil, N. Michael Walden, C. Lynn Townes, S. Bostick.

WTLC — INDIANAPOLIS — KELLY CARSON, PD — #1 — J. OSBORNE
HOTS: G. Benson, The Time, Ready For The World, Commodores, P. Ford, Fat Boys, C. Khan, Ashford & Simpson, Isley, Jasper, Isley, ADDS: Third World, Levert, Magnum Force, W. Felder, N. Michael Walden, J. Jackson & P. Zadora.

WJAX-FM — JACKSON — TONY MANN, PD
HOTS: The Time, Survivor, S. Easton, Pointer Sisters, P. Bailey, G. Frey, B. Ocean, Kool & The Gang, Klymaxx, UTFO, D. Lee Roth, T. Turner, Commodores, Wham!, REO Speedwagon, Culture Club, Ready For The World, ADDS: Klymaxx, Whodini, M. Jagger, Prince, R. Jackson, J. Gill.

KPRS — KANSAS CITY — DELL RICE, PD — #1 — SADE
HOTS: S. Wonder, T. Houston, Klymaxx, Kool & The Gang, G. Benson, P. Hardcastle, New Edition, Champaign, First Love, J. Osborne, Hall & Oates, P. Bailey, N. Thomas, Fat Boys, R. Laws, Commodores, J. Taylor, P. Ford, Skyy, D. Ross. ADDS: S. Lee Ralph, Legacy, M. Moore, Gap Band, P. Joy, David D., Robey.

KDAY — LOS ANGELES — GREG MACK, MD
HOTS: Ready For The World, Wham!, R. Shante, Klymaxx, Sade, S. Easton, Ashford & Simpson, UTFO, Grandmaster Flash, Pointer Sisters, J. Johnson, B. Jimmy, Run D.M.C., Ice T., The Time, W. Felder, Mtume, Prince, New Edition. ADDS: Gap Band, Klique, W. Houston, Madonna, R. Johnson, Sugarhill Gang.

WLOU — LOUISVILLE — BILL PRICE, MD — #1 — KOOL & THE GANG

WLOU — LOUISVILLE — BILL PRICE, MD — #1 — KOOL & THE GANG
HOTS: Wish featuring F. Rae, Rock Master Scott & The Dynamic 3, D. Ross, Madonna, G. Benson,
Sade, C. Khan, N. Thomas, Ashford & Simpson, Frederick, J. Osborne, L. Hill, Whodini, Gap
Band, R. Shante, Ready For The World, P. Ford, W. Felder, P. Bailey. ADDS: A. Bofill, Fat Back,
N. Michael Walden, C. Lynn Townes, A. O'Neil, Klique, J. Burton.

BLACK RADIO HIGHLIGHTS

te, Klymaxx, UTFO, P. Bailey, Whodini, low, Pointer Sisters, Rock Master Scott DDS: M. Moore, Al Jarreau, Madonna, W. Felder, L. Vandross, Maze, Madonna, T. Marie. ADDS: Midnight Star, S. Mendes, Gap Band, T. Turner, Klymaxx, D. Ross, Kool & The Gang, Gap Band, G. Frey, New Edition, The Time, Pointer Sisters, J. Gill, W. Felder, L. Vandross, Maze, Madonna, T. Marie. ADDS: Midnight Star, S. Mendes, Gap Band, The Lemptations G. Jones.

WDIA — MEMPHIS — BOBBY O'JAY, PD
HOTS: J. Osborne, Run D.M.C., New Edition, T. Turner, G. Knight & The Pips, B. Pointer, Pointer
Sisters, UTFO, P. Bailey, D. Ross, Ashford & Simpson, Commodores, C. Khan, S. Easton, K.
Blow, W. Felder, L. Vandross, Force MD's, Ready For The World, J. Gill. ADDS: Magnum Force,
B. B. King, The Manhattans, C. Lynn Townes, Gap Band, Intrigue, S.O.S. Band, War, J. Leslie

WEDR — MIAMI — GEORGE JONES, PD
HOTS: New Edition, G. Benson, D. Ross, Klymaxx, J. Osborne, P. Bailey, C. Khan, Commodores, Grandmaster Flash, N. Thomas, Pretty Tony, P. Labelle, Ashford & Simpson, Pointer Sisters, L. Vandross, Shalamar, W. Felder, K. Blow, Midnight Star. ADDS: Intrigue, J. Blackfoot, Al Jarreau, Legacy, T. Paris, UTFO, Force MD's, Ray, Goodman & Brown, V. Holmes, J. Leslie Holmes, Fat Back, Whispers, Prince, M. Moore, G. Philinganes, A. Ribeiro, W. Felder, Cashmere.

WLUM-FM -- MILWAUKEE -- DAVE MAX PD
HOTS: Wham!, D. Ross, Foreigner, REO Speedwagon, P. Bailey, Pointer Sisters, Chicago, Commodores, G. Frey, J. Osborne, S. Easton, B. Ocean, P. Hardcastle, J. Wagner, Ready For The World, New Edition, Madonna, Prince, Hall & Oates, G. Benson. ADDS: L. Vandross, J. Johnson, Al Jarreau, T. Houston, Klique, Jazzman, G. Knight & The Pips.

WYLD-FM — NEW ORLEANS — DELL SPENCER, PD — #1 — WHAMI
HOTS: C. Khan, D. Ross, P. Bailey, Hall & Oates, Sade, G. Guthrie, Ready For The World, Ashford & Simpson, Klymaxx, New Edition, J. Osborne, The Time, J. Gill, S. Easton, G. Benson, P. Labelle, Whispers, L. Vandross, W. Felder, R. Jackson, J. Johnson. ADDS: DeBarge, Nuance featuring V. Love, N. Michael Walden, E. King.

WRAP — NORFOLK — CHESTER BENTON, PD
HOTS: Gap Band, D. Ross, P. Bailey, G. Benson, J. Osborne, Nuance featuring V. Love, The Time, K. Blow, W. Felder, Commodores, Ray, Goodman & Brown, T. Turner, Pointer Sisters, R. Shante, J. Gill, Ashford & Simpson, P. Labelle, Cici, Force MD's, C. Khan, Fat Boys. ADDS: G. Jones, M. Moore, W. Houston, S. Bostich, Reds & The Boys, E. Wilde.

WOKB — ORLANDO — WILLIE CLARK, PD — #1 — GAP BAND HOTS: P. Bailey, Hall & Oates, Kool & The Gang, Klymaxx, S. Easton, UTFO, Wham!, Pointer Sisters, J. Osborne, ADDS: G. Knight & The Pips, Maze, J. Gill, REO Speedwagon, Dazz Band, R. Jackson, G. Frey, J. Johnson.

WDAS — PHILADELPHIA — JOE TAMBURRO, PD — #1 — P. BAILEY
HOTS: Ready For The World, N. Thomas, S. Easton, The Time, UTFO, R. Shante, Klymaxx, D.
Ross, C. Khan, P. Labelle, Whaml, Commodores, W. Felder, K. Blow, G. Benson, T. Turner, Fat
Boys, Ashford & Simpson, L. Vandross, Lavert. ADDS: M. Moore, Nayobe, N.J. Mass Choir, Al
Jarreau, Fat Back, Klique, J. Blackfoot, B.B. King, A. Ribeiro.

WAMO — PITTSBURGH — ALLEN HARRISON, PD — #1 — POINTER SISTERS
HOTS: P. Labelle, Gap Band, Commodores, T. Turner, Frederick, C. Khan, S. Easton, A. O'Neil,
J. Gill, Dazz Band, Ready For The World, Isley, Jasper, Isley, P. Hardcastle, G. Knight & The
Pips, G. Guthrie, New Edition, J. Johnson, D. Ross, Champaign, Rockwell. ADDS: Maze, A. Ribeiro,
Al Jarreau, J. Burton, Kool & The Gang, R. Robbins, DeBarge, Sade, N. Michael Walden.

KUKQ — PHOENIX — JAY STONE, PD — #1 — P. BAILEY
HOTS: Whaml, P. Hardcastle, Nuance featuring V. Love, W. Felder, N. Thomas, UTFO, Commodores,
Mary Jane Girls, S. Easton, D. Ross, Sade, Madonna, G. Guthrie, P. Labelle, Fat Boys, Shakatak,
Whodini, C. Khan, Rock Master Scott & The Dynamic 3, T. Marie. ADDS: J. Burton, Maze, J.
Lorber, Ready For The World.

KHYS — PORT ARTHUR — MARK PETRY, PD — #1 — NEW EDITION
HOTS: Gap Band, D. Ross, Kool & The Gang, Klymaxx, P. Bailey, J. Osborne, E. Wilde, S. Easton, P. Hardcastle, Prince, Sade, G. Benson, G. Guthrie, Pointer Sisters, Commodores, Ashford & Simpson, Rock Master Scott & The Dynamic 3, T. Turner, L. Hill. ADDS: G. Jones, L. Vandross, N. Michael Walden, Al Jarreau, Sylvers, Jermaine Jackson & P. Zadora, Intrigue, J. Blackfoot, T. Houston

WLLE — RALEIGH — DOC HOLLIDAE, PD HOTS: Wham!, C. Khan, Commodores, T. Turner, S. Mills, Hall & Oates, Whispers, Ready For The World, W. Felder, The Time, Whodini, UTFO, Champaign, G. Knight & The Pips, Ashford & Simpson, Wish featuring F. Rae. ADDS: S. Lee Ralph, Colors, Mtume, Cici, Gap Band, C. Lynn Townes, Al Jarreau, B. Wright, G. Jones, M. Moore, Mass Production, D. Diggs.

Townes, Al Jarreau, B. Wright, G. Jones, M. Moore, Mass Production, D. Diggs.

WPLZ — RICHMOND — HARDY JAY LANG, PD — #1 — UTFO

HOTS: D. Ross, S. Wonder, Gap Band, Klymaxx, P. Bailey, C. Khan, N. Thomas, Force MD's, G. Benson, Wham!, Commodores, Pointer Sisters, The Time, Ready For The World, W. Felder.

ADDS: N.J. Mass Choir, K. Blow, R. Jackson, S.O.S. Band, D. Warwick & G. Jones, Run D.M.C., DeBarge, R. Robbins, P. Labelle, E. King, Al Jarreau, Nuance featuring V. Love, Whodini.

XHRM — SAN DIEGO — DUFF LINDSEY, MD — #1 — READY FOR THE WORLD

HOTS: D. Ross, J. Osborne, S. Easton, Klymaxx, G. Benson, P. Bailey, C. Khan, N. Thomas, Pointer Sisters, G. Guthrie, Commodores, Ashford & Simpson, T. Turner, New Edition, Champaign, Wham!, E. King, W. Felder, The Time, Kool & The Gang. ADDS: Shalamar, The Manhattans, N.J. Mass Choir, Animotion, S.O.S. Band, Isley, Jasper, Isley, T. Houston.

N.J. Mass Choir, Animotion, S.O.S. Band, Isley, Jasper, Isley, T. Houston.

WWDM — SUMTER — TONY HART, MD

HOTS: Wish featuring F. Rae, D. Ross, C. Khan, Wham!, L. Vandross, T. Turner, Free Style, Ashford & Simpson, Commodores, Foreigner, W. Felder, G. Guthrie, Midnight Star, N. Michael Walden. ADDS: Grandmaster Flash, B.B. King, G. Philinganes, S. Lee Ralph, Sade, Al Jarreau, Shalamar, Third World, Sade, Grandmaster Flash, K. Blow, Midnight Star, Ashford & Simpson, T. Turner, C. Khan, Prince, Isley, Jasper, Isley, Madonna.

WHUR — WASHINGTON, D.C. — MIKE ARCHIE, MD

HOTS: Wham!, P. Bailey, Sade, Hall & Oates, D. Ross, Commodores, T. Turner, R. Shante, UTFO, S. Easton, Klymaxx, J. Osborne, Prince, L. Vandross. ADDS: E. Wilde, Santana, N. Michael Walden, Magnum Force.

WQKS — WILLIAMSBURG — STEVE CRUMBLEY, PD — #1 — WHAMI
HOTS: P. Bailey, UTFO, D. Ross, Commodores, W. Felder, Whodini, S. Easton, Hall & Oates,
K. Blow, N. Thomas, REO Speedwagon, C. Khan, Ashford & Simpson, The Time, G. Benson,
T. Turner, Frankie Goes To Hollywood, Force MD's, G. Knight & The Pips, L. Vandross. ADDS:
M. Jagger, A. O'Neil, DeBarge, D. Hartman, P. Collins, Sylvers, Al Jarreau, S. Lee Ralph.

BLACK CONTEMPORARY

TOP 75 4 LBUMS

_		7	
	Artist, Label, Number, Distri	buto	r
	vailable on Compact Disc latinum (RIAA Certified)	We	eks
□ = G	old (RIAA Certified)		n (
1	SOLID		
	ASHFORD & SIMPSON (Capitol ST-12366)	1	18
2	NEW EDITION ■		_
3	(MCA 5515) PURPLE RAIN ★■	2	21
4	(Warner Bros. 25110-1)	3	33
	FAT BOYS (Sutra SUS 1015)	5	15
5	STARCHILD TEENA MARIE (Epic FE 39528)	6	13
6	THE WOMAN IN RED ■ ORIGINAL SOUNDTRACK		
7	(Motown 6108 ML) PLANETARY INVASION	4	24
	MIDNIGHT STAR (Solar/Elektra 9 60384-1)	7	13
8	EMERGENCY KOOL & THE GANG (De-Lite/		
9	PolyGram 822 943-1 M-1)	8	13
9	TRULY FOR YOU THE TEMPTATIONS		00
10	(Gordy/Motown 6119 GS) CHINESE WALL	9	22
•	PHILIP BAILEY (Columbia BFC 39542)	10	17
W	PRIVATE DANCER ★■ TINA TURNER (Capitol ST-12330)	16	4
12	ESCAPE ☐ WHODINI (Arista JL 8-8251)	11	18
13	EUGENE WILDE (Philly World/Atlantic 7 90239-1)	12	12
14	SO GOOD THE WHISPERS		
15	(Solar/Eiektra 60382-1) 20/20	14	15
	GEORGE BENSON (Warner Bros. 9 25178-1)	15	6
16	GAP BAND VI	15	
0	THE GAP BAND (Total Experience/ RCA TEL 8-5705)	13	17
W	BEVERLY HILLS COP ORIGINAL SOUNDTRACK		
13	(MCA-5547) NIGHTSHIFT	19	6
19	COMMODORES (Motown 6124 ML) MEETING IN THE	28	4
	LADIES ROOM KLYMAXX (Constellation/MCA		
20	5529) MAKE IT BIG ★■	21	10
a	WHAM! (Columbia FC 39595) SWEPT AWAY ★□	23	7
22	DIANA ROSS (RCA AFL 1-5009) ICE CREAM CASTLES	26	25
	THE TIME (Warner Bros. 9 25109-1)	24	32
23	LIKE A VIRGIN ★□ MADONNA		
24	(Sire/Warner Bros. 9-25157-1) I FEEL FOR YOU ★□	18	7
	CHAKA KHAN (Warner Bros. 9 25162-1)	17	15
25	KING OF ROCK RUN D.M.C. (Profile PRO-1205)	35	4
26	SUDDENLY BILLY OCEAN		
27	(Jive/Arista JL8-8213) DON'T STOP ★□	22	36
	JEFFREY OSBORNE (A&M SP 5017)	27	14
28	CAN'T SLOW DOWN ★■ LIONEL RICHIE		
29	(Motown 6059 ML) BREAK OUT ★■	25	69
	POINTER SISTERS (Planet/RCA BEL 1-5410)	34	8
30	EGO TRIP KURTIS BLOW	•	Ĭ
31	(Mercury/PolyGram 822 420-1 M-1) BREAKIN' 2 ELECTRIC	33	25
	BOOGALOO * ORIGINAL SOUNDTRACK		
32	(Polydor/PolyGram 823 696-1 Y-1) FINESE	20	8
33	GLENN JONES (RCA NFL 1-8036) JUKEBOX	32	18
34	DAZZ BAND (Motown 6117 ML) QUALIFYING HEAT	29	19
35	THELMA HOUSTON (MCA 5527) STRAIGHT TO THE	30	10
	HEART ★ DAVID SANBORN		
36	(Warner Bros. 9 25150-1) DIAMOND LIFE	43	4
37	SADE (Portrait/CBS 39581) ON THE NILE	51	2
	EGYPTIAN LOVER (Egyptian	21	

			eeks On
38	JUST THE WAY YOU	2123 6	nan c
	LIKE IT THE S.O.S. BAND		
39	(Tabu/CBS FZ 39332) HIGH CRIME	42	27
33	AL JARREAU	0.0	46
40	(Warner Bros. 9 25106-1) SECRETS	36	16
41	CLASSIC MASTER	47	2
42	BROADWAY'S CLOSER	5) 45	4
	TO SUNSET BLVD. ISLEY, JASPER, ISLEY		
43	(CBS Associated FZ 39873) HEART BREAK	37	13
	SHALAMAR (Solar/Elektra 9 60385-1)	38	13
44	BIG BAM BOOM ★■ DARYL HALL & JOHN OATES		
45	(RCA AFL 1-5309) CENTIPEDE	44	15
Ĭ	REBBIE JACKSON (Columbia BFC 39238)	40	21
46	YOU, ME AND HE MTUME (Epic FE 39473)	46	27
47	WILD ANIMAL		
48	VANITY (Motown 6102ML) BEST OF THE OLD AND	39	23
	THE NEW JOHNNY TAYLOR		
49	(Beverly Glen BG 10004) IN THE DARK	41	19
50	PENNYE ROY AYERS (Columbia FC 38991)) 49	4
	PENNYE FORD (RCA/Total Experience TEL 8-5704)	50	3
51	I'VE GOT THE CURE ★ STEPHANIE MILLS (Casablanca/		
52	PolyGram 822-421-M1-1) FINDER OF LOST	48	22
•	LOVES DIONNE WARWICK		
53	(Arista AL8-8262) THE GLAMOROUS LIFE	57	2
54	SHEILA E. (Warner Bros. 1-25107)		41
	ALICIA MYERS (MCA 5485)	53	27
55	LET ME BE THE ONE ANGELA BOFILL (Arista AL8-825)	8) 56	10
56	A PRIVATE HEAVEN SHEENA EASTON		
57	(EMI America ST-17132) CHARTBUSTERS	_	1
	RAY PARKER, JR. (Arista AL 8-8266)	52	19
58	WAKING UP WITH THE HOUSE ON FIRE		
	CULTURE CLUB (Virgin/Epic OE 39881)	60	15
59	RUN D.M.C. (Profile PRO-1202)	58	43
60	MADONNA ★■ (Sire/Warner Bros. 9 23867-1)	61	75
61	LOVE LETTERS		
	THE FORCE M.D.'S (Tommy Boy TBLP 1003)	62	16
62	THE WORD IS OUT JERMAINE STEWART		
63	(Arista AL8-8261) JERMAINE JACKSON ★□		12
64	(Arista AL8-8203)	64	42
	DREAMBOY (Qwest/Warner Bros 25163-1)	. 9 65	18
65	LOVE LANGUAGE ★□ TEDDY PENDERGRASS		
	(Asylum 60317-1)	59	32
66	SEND ME YOUR LOVE ★ KASHIF (Arista AL 8 8205)	66	35
67	INSIDE MOVES ★ GROVER WASHINGTON, JR.		
68	(Elektra 9 60364-1) APOLLONIA 6	67	15
69	(Warner Bros. 9 25108-1) ALL OF YOU	69	20
70	LILLO THOMAS (Capitol SF-1234 VICTORY ★■	6) 71	29
	JACKSONS (Epic QE 38946)	68	33
71	THOMAS McCLARY (Motewn 6121ML)	63	6
72	LOOKIN' FOR TROUBLE JOYCE KENNEDY (A&M SP-4996		30
73	SO ROMANTIC EVELYN "CHAMPAGNE" KING		
74	(RCA AFL 1-5308) WOMAN IN FLAMES	72	20
75	CHAMPAIGN (Columbia FC 3936) SOMETHINGS NEVER	5) 75	17
	CHANGE	70	12
	STYLISTICS (Streetwise 3304)	70	12



KJLH HOSTS JESSE JOHNSON — The release of Jesse Johnson's debut solo album was recently celebrated by A&M Records a listening party which was simulcast by L.A. radio station KJLH. In addition to interviewing the former Time guitarist/composer, KJLH personality Rico also interviewed guests Jeffrey Osborne, Janet Jackson and Joyce Kennedy. Johnson is currently touring the country promoting his album, which is titled "Jesse Johnson's Revue," as well as his single, "Be Your Man." Pictured at A&M Studios are (I-r): Rico; Osborne; Jackson; Step Johnson, national director of R&B promotion, A&M Records and Jesse Johnson.

Teena Marie: The Starchild Succeeds

by Rusty Cutchin

NEW YORK - In the wake of last year's black superstar exodus to the pop charts and the renewed question of terminology for what throughout the history of modern pop music has been called race music, rhythm & blues, soul and, currently, black music, as well as other names (New Musical Express calls it, simply, funk, which probably wouldn't apply to Richard "Dimples" Fields), a comparatively rare occurence has been overlooked: the appearance of white artists on what we shall call the black contemporary charts. Currently, Phil Collins, Sheena Easton, Madonna, Wham!, Paul Hardcastle, Nolan Thomas and Hall & Oates are all in the top 50 and this points out the continuing breakdown of barriers as well as the appearance of Prince, Michael Jackson, Lionel Richie and other black superstars on the top 100. But one artist who has consistently had a place on the black charts, always made serious funk, and always, as far as she knows, been white, is Teena Marie. Now the longtime Rick James collaborator is seeing her biggest hit to date "Lovergirl," rocket up the top 20 even as it descends the black charts. Marie, who had black airplay from day one, is now a countercrossover artist.

"It wasn't an intentional thing," says Marie, who made her national performing debut as a young girl on The Beverly Hillbillies. "It wasn't an intentional thing where I sat down and said I want a crossover record. I was raised on all kinds of music, that spans from Led Zeppelin to the Four Tops, Sarah Vaughan, Nancy Wilson, Deep Purple, Janis Joplin, Rodgers and Hammerstein, Mozart. I think all of it just came out in the music. I love

rhythm and blues, I love rock, I love jazz."

Marie had a chance to develop her tastes early. Her mother had her a social security card by the age of eight. She made her singing debut with a 37-piece orchestra soon after, did the Hillbillies gig (Granny thought she was a nervous child. Her character was a gymnast.) and even performed at the wedding of Gary Lewis (of Playboys fame). Sounds like a Hollywood movie, but Marie got in with the right crowd eventually, taking drama courses at Santa Monica College, which also spawned Rickie Lee Jones and Jay Graydon. She left college for a contract at Motown. Initially was signed for a TV show Orphanage Children, which was shelved. Marie, however, was signed as a recording artist.



UNHARRIED WHODINI GETS GOLD - Jive recording artists Whodini recently celebrated the success of their newest LP "Escape" which has been certified gold by the RIAA. Before going on the road with New Edition, the group was presented with their gold discs by members of the Jive and Arista Record staffs. Shown are (top row, I-r): Ken Reynolds, director, product management, R&B, Arista; Ann Carli, associate director, publicity and artist relations, Jive Records; Barry Weiss, director, artist development, Jive; Dave Jurman, director, modern music promotion, Arista; Grandmaster Dee, Whodini; Larry Smith producer of "Escape"; (bottom row, I-r): Jean Pierre, R&B promotion, Arista; Jalil, Whodini; Ecstasy, Whodini; and Jane Palmese, director, album & single sales, Arista.

TOP 100 BLACK CONTEMPORARY SINGLES

March 2, 1985

		eks n
2/23	3 Ch	
1 MISSING YOU		
DIANA ROSS (RCA PB-13966) 2 MR. TELEPHONE MAN	2	13
NEW EDITION (MCA 52484) 3 GOTTA GET YOU HOME TONIGHT	1	13
EUGENE WILDE (Philly World/Atlantic 7-99710) 4 EASY LOVER	3	21
PHILIP BAILEY (DUET WITH PHIL COLLINS) (Columbia 38-04679)	5	12
5 TONIGHT READY FOR THE WORLD (MCA 52507)	8	12
6 TREAT HER LIKE A LADY THE TEMPTATIONS (Gordy/Motown 1765 GF) 7 THE MEN ALL PAUSE	6	18
KLYMAXX (Constellation/MCA 52486) SUGAR WALLS	7	1 5
SHEENA EASTON (EMI America B-8253) NIGHTSHIFT	11	10
COMMODORES (Motown 1773 MF) 10 THE BORDERLINES	15	7
JEFFREY OSBORNE (A&M 2695) 11 BEEP A FREAK	10	11
THE GAP BAND (Tota! Experience/ RCA TES1-2405)	4	14
12 20/20 GEORGE BENSON (Warner Bros. 7-29120) 13 MISLED	13	12
13 MISLED KOOL & THE GANG (De-Lite/PolyGram 880 431-7) 14 ROXANNE, ROXANNE	9	1 5
UTFO (Select FMS 62254) 15 NEUTRON DANCE	14	4
POINTER SISTERS (Planet/RCA YB-13951) 16 CARELESS WHISPER	17	11
WHAM! (featuring GEORGE MICHAEL) (Columbia 38-04691) THIS IS MY NIGHT	22	7
CHAKA KHAN (Warner Bros. 7-29097) 18 OUTTA THE WORLD	19	7
ASHFORD & SIMPSON (Capitol B 5435) 19 PRIVATE DANCER	24	7
TINA TURNER (Capitol B 5433) 20 HANG ON TO YOUR LOVE	26	6
SADE (Portrait/CBS 37-4664) 21 LIKE A VIRGIN	12	21
MADONNA (Sire/Warner Bros. 7-29210) (NO MATTER HOW HIGH I GET) I'LL STILL BE LOOKIN' UP TO YOU WILTON FELDER (featuring BOBBY WOMACK and	18	14
introducing ALLTRINNA GRAYSON) (MCA 52462) 23 I WOULD DIE 4 U	29	6
PRINCE AND THE REVOLUTION (Warner Bros. 7-29121)	20	6
24 LOVE IN MODERATION GWEN GUTHRIE (Island/Atlantic 7-99685) 25 LOVE LIGHT IN FLIGHT	16	13
STEVIE WONDER (Motown 1769MF) 26 THE BIRD	23	13
THE TIME (Warner Bros. 7-29094) THEAKS COME OUT AT NIGHT	27	6
WHODINI (Jive/Arista JSI-9302) 28 METHOD OF MODERN LOVE	30	10
DARYL HALL & JOHN OATES (RCA PB-13970) NEW ATTITUDE	35	10
PATTI LaBELLE (MCA 52517)	34	5
PAUL HARDCASTLE (Profile PRO-7059) 31 REQUEST LINE	2 5	14
ROCK MASTER SCOTT AND THE DYNAMIC 3 (Reality/Fantasy 230) 7TILL MY BABY COMES HOME	21	23
LUTHER VANDROSS (Epic 34-04760) BE YOUR MAN	48	3
JESSE JOHNSON (A&M 2702)	38	4

		eks In
2/2	3 CF	
34 YO' LITTLE BROTHER		
NOLAN THOMAS (Emergency/Mirage 7-99697) HALF CRAZY	32	14
JOHNNY GILL (Cotillion/Atlantic 7-99671) 36 AT LAST YOUR MINE	42	6
CHERYL LYNN (Private I/CBS ZS4 04736) ROXANNE'S REVENGE	40	6
ROXANNE SHANTE (Pop Art 1406)	41	4
GLADYS KNIGHT & THE PIPS (Columbia 38-04761) HEARTBEAT	43	4
DAZZ BAND (Motown 1775MF)	46	4
FAT BOYS (Sutra Sud 029) 41 OPERATOR	44	6
MIDNIGHT STAR (Solar/Elektra 7-69684) 42 CITY GIRL	37	17
RONNIE LAWS (Capitol B 5421) 43 A FORK IN THE ROAD	33	14
REBBIE JACKSON (Columbia 38-04765) 44 WHO'S GONNA MAKE THE FIRST MOVE	47	5
RAY, GOODMAN & BROWN (Panoramiv FRI-201A) 45 KISS AND TELL	45	10
ISLEY, JASPER, ISLEY (Magic Sound/CBS ZS4 04741-3)	49	6
EVELYN "CHAMPAGNE" KING (RCA PB 13980) BACK IN STRIDE	51	6
MAZE featuring FRANKIE BEVERLY (Capitol B 5431)	57	2
48 KING OF ROCK RUN D.M.C. (Profile PRO-5064)	56	6
49 SIGN OF THE TIMES GRANDMASTER FLASH (Elektra 7-69677)	54	6
50 SOME KINDA LOVER WHISPERS (Solar/Elektra 7-69658) 51 HARD TIMES	58	4
I.ONNIE HILL (Urban Song 779)	53	7
52 FORGIVE ME GIRL FORCE M.D.'s (Tommy Boy TB 851-7) 53 WE BELONG TOGETHER	62	5
33 WE BELONG TOGETHER ROCKIE ROBBINS (MCA 52516) 54 BOOGIE DOWN	59	5
MAN PARRISH (Sugar Scoop SS 430) 55 GIMME, GIMME, GIMME	60	6
NARADA MICHAEL WALDEN (Duet with PATTI AUSTIN) (Warner Bros. 7-29077)	66	4
56 BAD HABIT JENNY BURTON (Atlantic 7-89583)	65	3
57 FINDER OF LOST LOVES DIONNE WARWICK & GLENN JONES (Arieta AS 1-9281)	62	4
(Arista AS 1-9281)	63	4
PRINCE AND THE REVOLUTION (Duet With APOLLONIA) (Warner Bros. 7-29079) 89 RHYTHM OF THE NIGHT	80	2
DeBAGE (Motown 1770GF)	73	2
60 IN MY HOUSE MARY JANE GIRLS (Gordy/Motown 1741GF) BE READY FOR LOVE	70	3
BE READY FOR LOVE KLIQUE (MCA 52483) 62 LOVERIDE	68	4
NUANCE featuring VIKKI LOVE (4th & B'way/Island BWAY 409)	52	14
MY GIRL LOVES ME SHALAMAR (Solar/Elektra 7-69660)	78	2
64 YOU SEND ME THE MANHATTANS (Columbia 38-04754)	82	2
65 I WANT TO KNOW WHAT LOVE IS NEW JERSEY MASS CHOIR (featuring DONNIE HARPER, DONALD MALLOY & SHERRY McGEE)		
(Savoy SCS 0004)	79	3

66	WEEKEND OID!		
X	WEEKEND GIRL THE S.O.S. BAND (Tabu/CBS ZS4 04776)	75	3
	SCIENTIFIC LOVE MIDNIGHT STAR (Solar/Elektra 7-69659)	84	2
60	RAINBOWS EUGENE WILDE (Philly World/Atlantic 7-99675)	83	2
69	JUST FOR YOU THE CONTROLLERS with VALERIE DENECE (MCA 52511)	71	4
70	SETTLE DOWN LILLO THOMAS (Capitol B-5440)	77	3
71	BASKETBALL	•	•
12	KURTIS BLOW (Polydor/PolyGram 880 529-7) COOL OUT	28	11
13	MAGNUM FORCE (Paula 1244) DOWN ON THE STREET	86	2
M	SHAKATAK (Polydor/PolyGram 881-064-7) (I GUESS) IT MUST BE LOVE	81	3
n	THELMA HOUSTON (MCA 52489) RAGING WATERS	-	1
76	AL JARREAU (Warner Bros. 7-29091) SENSE OF PURPOSE	-	1
	THIRD WORLD (Columbia 38-04733)	-	1
77	CHANGE YOUR WICKED WAYS PENNYE FORD (Total Experience/RCA TES 1-2404)	31	17
	B.B. KING (MCA 52530)	-	1
19	ALEXANDER O'NEIL (Tabu/CBS ZS4 04718)	_	1
	NEVER TOO LATE KEVIN WELLS (Beverly Glen Music BG2019-A)	88	2
81	LET ME BE THE ONE ANGELA BOFILL (Arista SL 9312)	90	2
82	MADONNA (Sire/Warner Bros.7-29803)	_	1
83	LOVERBOY BILLY OCEAN (Jive/Arista JS 1-9284)	55	16
84	CAROLYNN TOWNES (Polydor/PolyGram 881		
85	READ MY LIPS		1
86	MELBA MOORE (Capitol B 5437) NOT TOO YOUNG (TO FALL IN	_	'
	ALFONSO RIBEIRO (Prism/Atlantic 7-99661)	-	1
87	THIS TIME CHAMPAIGN (Columbia 38-04721)	36	11
	BRING BACK YOUR LOVE GLENN JONES (RCA PB 13999)	-	1
89	BEHIND THE MASK GREG PHILLINGANES (Planet/RCA YB-13943)	_	1
90	J. BLACKFOOT (Sound Town ST 0011-A)	_	1
91	STEPHANIE MILLS		
92	(Casablanca/PolyGram 880 445-7) BELINDA	64	12
93	GRADY HARRELL (Constellation/MCA 52485) HE'S A COBRA	74	8
94	ROCKWELL (Motown 1772MF) TOUCH ME (ALL NIGHT LONG)	93	18
95	WISH feature FONDA RAE (Personal 1001) SOLID	72	7
96	ASHFORD AND SIMPSON (Capitol B-5399) CAN I	61	23
97	CASHMERE (Philly World/Atlantic 7-99682) LOVIN'	67	12
98	JONZUN CREW (Tommy Boy TB 850-7) CONTAGIOUS	39	13
99	WHISPERS (Solar/Elektra 7-69683) THIN WALLS	76	18
100	THOMAS McCLARY (Motown 1768MF) DANCIN' TO BE DANCIN'	69	13
	SKYY (Salsoul/RCA S7 7077)	98	11

Weeks On 2/23 Chart

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Warner-Tamerlane)84
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Can I (Philly World—BMI/Persembre—ASCAP) 96
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n My (Stone City-ASCAP Adm. Jay Warner)	. 60
nnocent (Flyte Tyme Tunes/Avant	
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Ltd.—ASCAP)	
Would Die 4 U (Controversy-ASCAP)	.23
Jamie (Raydiola—ASCAP)	
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_ovin' (Boston Int'l./T-Boy—ASCAP)	.97
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INC DUDI IQUEDO AND LICENCEEC
ING PUBLISHERS AND LICENSEES) — Mechanical (Jobete/Wolf Toons—ASCAP)
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Unichappel—BMI)28
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No Matter (ABKCO/Ashtray—BMI)22
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Private Dancer (Straitjacket/Almo Music—ASCAP) 19
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Raging Waters (Aljarreau/Garden Rake/Welbeck/
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Rainbows (Not Listed)68
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The Borderlines (WB/Zubaidah-ASCAP) 10	1
The Men All Pause (Spectrum VII—ASCAP)7	
The Word (10 Music Ltd. Adm. by Nymph—BMI/	
Warner Bros.)96	1
Thin Walls (Sookloozy/Rightsong/Pomer	
Rants—BMI/Macawrite/ASCAP)99	
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You Are My Lover (Crystal Eyes/David	
Hart—ASCAP)99	
Yo' Little Brother (Jobete/Not Fragile-BMI)34	
You Used To (Flyte Time Tunes—ASCAP)87	

DANCE ACTION

OPERATIC METAMORPHOSES — Where does one go after managing the New York Dolls, having an integral hand in the Sex Pistols and "discovering" Bow Wow Wow and Adam Ant. Well, first there is the merging of the sound of the street with traditional square dance music which resulted in the major B/C dance hit "Buffalo Gals" and the Island LP "Duck Rock." What is the latest, almost perverse concoction of the classic "rock 'n' roll" swindler Malcolm McLaren? Opera. And amazingly enough, McLaren's Latest LP "Fans," which merges "a K-TEL package of opera's greatest hits" with bare bones break dance beats is causing a stir in a number of areas. The LP's first 12" "Madam Butterfly" has already made a run in the clubs and now names like Joseph Papp (A Chorus Line, Pirates of Penzance), Columbia Pictures and Geffen are popping up. While the idea of an album which combines operatic melodies with strictly dance grooves sounds strange at the very least, what else could you expect from McLaren? "The idea came from a gag actually," says the British entrepreneur. "After Trevor Horn and I had worked on 'Duck Rock,' he had asked me what I was going to do next. As I thought he



VICE GUYS — Coatimundi aka Andy Henandez from Kid Creole & The Coconuts guested in a recent episode of NBC's Miami Vice, entitled "Smuggler's Blues." Seen during a break on the set in Miami, are, (I-r): Vice's Don Johnson, Coatimundi and Vice's Philip Michael Thomas.

was already pilfering some of my ideas and sounds, I said 'opera' just to put him off. I had never considered doing it until I had to do one last album for Island. They had handed me songsheets of 'Foggy Day In Londontown,' hired out Ric Ocasek's studio in Boston and a bunch of studio musicans to try and make these old songs sound modern. I just felt very mercenary and then I got word from a friend that Trevor was actually going ahead with the opera thing and so I fired the musicians and immediately went to New York." Envisioning a classic meeting of the uptown girl and the downtown boy, the marriage of operas which McLaren and musical cohort Robbie Kilgore found an operatic hits package and the funk rhythms

which Kilgore engineered resulted in a unique package. While "Madame Butterfly" as a 12" single has already had a play on the Cash Box's dance chart, Island is only now starting to get behind the single and the album "Fans." McLaren has his sights on other goals. In Los Angeles to shop his services to major film and record labels, McLaren notes that today there must be a strong visual image — he knows, look at Bow Wow Wow and Adam Ant and since McLaren has no interest in touring, he feels his place is in film and video. With so many successes in a variety of fields, it is certain McLaren will find some one to buy his ideas, no matter how off the wall they are.

peter holden

THE RHYTHM SECTION

JAZZ WITH SOUL — It's an ongoing battle: Is it jazz or is it pop (or is it Memorex)? And the answer is yes, and no. But the important thing is to judge for yourself, and TB&P productions will give east coast fans another chance Saturday, March 2 in Newark with the New York Jazz Festival at Symphony Hall. The show will feature Roy Ayers, Tom Browne, Lonnie Liston Smith, Jean Carn and Noel Pointer. Such multi-artist shows with established R&B-oriented fusion performers have been scarce of late, as some critics and fans have dismissed the form as a relic of the seventies. The show should provide a taste, though, of the cool edge missing from black music as it's become more rock- oriented in the eighties. The show is a collaboration between promoters Teddy Powell and Chuck Brownley.



HALL & STOKES — Daryl Hall and Lakeside producer/lead vocalist Otis Stokes discuss the fine art of songwriting at a recent L.A. bash.

BLOW FAST BREAKS FOR NBA Bass lines and base lines finally got together in a big way recently when the Atlanta Hawks signed Kurtis Blow, not to a multi-year, no-cut contract but to a one-shot make-good tryout after a recent game with the Cleveland Cavaliers. After the Hawks announced Blow's post-game show 17,000 fans showed up for the game, getting more bang, ball and Blow for their buck. Now the Philadelphia 76ers are bidding for Blow's services, and the rap star is juggling other projects as well. He's just been signed to do a special rap for a major soft drink commercial. And he's about to begin work on his first starring film role in Kings of Rap. Kurtis actually made his film debut in the new Leon Isaac Kennedy movie Cry of the

City, but Kings of Rap is his first starring role. Blow will also write the soundtrack to the film, which will feature performances by such rap artists as Run-DMC, Melle Mel and the Fat Boys.

"SOLID" SUCCESS — "I must say I feel very blessed and very satisfied with what we've accomplished and the way we've accomplished it," says Nickolas Ashford. Adds his wife and partner Valerie Simpson, "We still haven't reached our peak and have yet to record our best music." Whew. If this is true, music fans should get ready for a bombshell. Not only have Ashford and Simpson created their most successful recording project to date, their live show, currently on tour is one of the happiest celebrations of a long, illustrious career to be seen.

rusty cutchin

TOP 50 2" SINGLES

ı					4	4			
ı					eks				leeks
ı	_	ACUCAR WALLO		3 Ch		25	SOLID/6:12	2/23 C	On hart
ı	U	SUGAR WALLS (I MIX)/5:26 & 7:01 SHEENA EASTON (I				23	SOLID/6:12 ASHFORD & SIMPSON (Capitol V-8612)	20	19
ı	2	STRO-9313) ROXANNE, ROXA		2	6	26	RELAX (LONG & EDIT VER- SION & INSTRUMENTAL)/7:20		, 13
ı		U.T.F.O. (Select FMS	S 62254)	1	11		3:56 & 4:24 FRANKIE GOES TO HOLLYWOOD	,	
ı	3	PAUL HARDCASTLI (Profile PRO 7059)		2	10	27	(ZTT Island DM 45796-AB) TREAT HER LIKE A LADY	28	3 4
ı	4	EASY LOVER/WO		3	10		(CLUB MIX & DUB)/6:10 & 3:45 TEMPTATIONS (Motown PR 163)	; 25	
1		WITH PHIL COLL 5:04				28	FREAKS COME OUT AT NIGHT		
ı	5	HANG ON TO YO	UR LOVE/6:00	8	4	20	WHODINI (Jive/Arista JDP 9303)	31	1 3
ŀ	6	SADE (Portrait/CBS THE MEN ALL PA	USE (VOCAL	5	7	29	BEEP A FREAK (SPECIAL DANCE MIX, INSTRUMENTAL		
ı	0	& DUB)/7:10 & 7:0 KI_YMAXX (Constella		7	12		& BACKWARDS FREAK MIX)/ 7:47, 4:16 & 1:14		
ľ	U	ROXANNE'S REV & MIX)/4:52	ENGE (VOCAL			30	THE GAP BAND (Total Experience/ RCA TEDI 2616)	32	2 3
ı	R	ROXANNE SHANTE		10	6		MISLED (REMIX)/3:59 & 5:35 KOOL & THE GANG (De-Lite/ Polygram)		
ı	V	THE ACT (EXTEN SION)/6:11 & 3:47	NDED VER-			31	CHANGE YOUR WICKED WAY (SPECIAL DJ MIX & DUB VER-		
ł	q	CHAKA KHAN (Ware	ner Bros. 20296)	13	4		SION)/5:07 & 4:41 PENNYE FORD (Total Experience/R		
1	3	REMIX DUB)/6:52 JEFFREY OSBORNE	2 & 7:57		,	22	TEDI-2605 RE1) COLOR MY LOVE (VOCAL & IN	33	2
ı	10	REQUEST LINE/	5:46	9	7	32	STRUMENTAL)/7:40 & 6:07 FUN FUN (TSR 836)		, ,
ı		POCK MASTER SCO DYNAMIC 3 (Reality	/Fantasy D 230)	4	13	33	BE YOUR MAN/SPECIAL LOVI (SPECIALLY REMIXED	27 E	3
ı	11	LOVERBOY (EXT REMIX)/8:08					VERSION)/7:05 & 4:25		
I.	a	BILLY OCEAN (Jive/ JD 1-9280-SA)		6	16	34	JESSE JOHNSON'S REVUE (A&M SP12122) FRIENDS/FIVE MINUTES OF	39	2
ľ	W	LOVERGIRL (DAI STRUMENTAL)/5	:53 & 6:10			-	FUNK/4:40 & 5:20	00	
ŀ	13	THE REAL ROXA	NNE/ROX-	15	19	35	TONIGHT/4:58	23	25
ı		ANNE'S BACKSIE CHIT) (BLEEPED	& UNCEN-			36	READY FOR THE WORLD (MCA-23527)	_	- 1
ı		ROXANNE with U.T.				W	JUST ANOTHER NIGHT (AL- BUM & EDITED VERSION)/5:13	3	
K	1	62256) NEW ATTITUDE/		19	4		& 4:39 MICK JAGGER (Columbia AS 1991)	40	2
ı		PATTI LaBELLE & H	AROLD FALTER-			37	WE ARE THE YOUNG (CLUB VERSION)/6:52		
ı	15	METHOD OF MO		22	3	38	YOU USED TO HOLD ME SO	29	14
И		BANK ON YOUR & DUB VERSION	LOVE (VOCAL				TIGHT (VOCAL & DUB)/5:37 & 6:39		
ı		7:50 DARYL HALL & JOH				39	SCIENTIFIC LOVE/6:18	30	16
I	16	(RCA PW 13971) NEUTRON DANC		11	7		MIDNIGHT STAR (Solar/Elektra ED 5035)	_	1
n		POINTER SISTERS (Planet/RCA JR-139	52)	18	11	40	'TIL MY BABY COMES HOME (DANCE & ALBUM VERSION)/		
1	17	SMALLTOWN BO BRONSKI BEAT (Lo		17	2		7:37 & 5:30 LUTHER VANDROSS (Epic 49-05159) —	- 1
ı	18	THE WORD IS OU SHORT & EXTEN	JT (DUB			41	JAILHOUSE RAP/7:50 FAT BOYS (Sutra 027)	34	18
II		8:30 & 6:52) JERMAINE STEWAR				42	EROTIC CITY/LET'S GO CRAZY/7:24 & 7:35		
ı	40	(Arista ADP 9273)		16	8		PRINCE AND THE REVOLUTION (Warner Bros. 20246)	35	24
ı	19	OPERATOR/7:40 MIDNIGHT STAR (Solar/Elektra ED 50	10)	14	42	43	CENTIPEDE/5:58 REBBIE JACKSON		
K	20	YO' LITTLE BROT		14	19	44	(Columbia 44-05067) LOVERIDE/6:45	26	26
ı		NOLAN THOMAS (Emergency EMDS 6	546)	24	12		NUANCE featuring VIKKI LOVE (4th B'way/Island 409)	& 44	13
K	21	BAD HABITS/LET	'S GET BACK		••	45	SEXCRIME (NINETEEN EIGHTY-FOUR) (EXTENDED		
ı		LP VERSION)/5:3	2 & 4:51	27	2		AND SINGLE VERSION)/7:55 & 3:56		
	22	JENNY BURTON (At LIKE A VIRGIN/6:	07	37	15	46	EURYTHMICS (RCA PW-13957) S.O.S., FIRE IN THE SKY (DIS-	42	14
1	23		/ANOTHER	12	15		ARMAMIX)/6:45 DEODATO (Warner Bros. 20287)	41	13
1		LONELY CHRISTI TENDED VERSIO	N)/10:00 &			47	I FEEL FOR YOU/7:12 CHAKA KHAN (Warner Bros. 20249)	38	21
		6:47 PRINCE AND THE RI (Warner Bros. 0-2029		21	7	48	SAY YEAH (VOCAL & INSTRU- MENTAL)/5:24 & 5:05		
1	24	OUTTA THE WOR	LD (DUB VER-	21		49	THE LIMIT (Portrait/CBS 4R9-05106) BIG IN JAPAN/7:25	48	11
		6:05					AL PHAVILLE (Atlantic 0-86947) LET IT ALL BLOW/6:45	47	14
L		ASHFORD & SIMPSO (Capitol V-8623)	A	36	2		DAZZ BAND (Motown 4524 MG)	50	27

12" REVIEWS

DREAMBOY (Qwest 0-20303)

Contact (7:09) (Stewart) (Rashida Music/BMI) (Producer, Virgil Taylor-Dreamboy) (Remix: Kit James)

Smooth and seductive groove propelled by some tasty synth lines and a snaking bass make this first single from Dreamboy's second LP a sure club pick.

SADE (Portrait AS 2013)

Smooth Operator (8:47) (Adu-St. John) (Adu/St. John- MCPS) (Producer: Robin Millar)

This original European dance mix features Sade's sultry opening rap as well as a Rhodes dominated jazzy jam on the outro. This cut broke her internationally.

ON JAZZ

EL REY — The King of latin music is upset. **Tito Puente** feels that NARAS has gerrymandered him out of a Grammy Award, certainly a Grammy nomination. Last year, Tito Puente walked off with the trophy for "On Broadway," the Concord Picante album that was voted best Latin Tropical album of the year. This year, the follow-up album, "El Rey," was not only not nominated for a Grammy, but, according to Puente, was not even considered in the Latin Tropical category.

"It was submitted this year in the same category, but somebody up there in a committee took it and put it into a jazz category. Imagine a person who's involved with latin music being put into a category against great jazz — **Grover Washington**, **Wynton Marsalis**, all the way down the line. Even if I had won a nomination, if



El Rey

I was a jazz artist I wouldn't be happy to see a latino in there. Just like I wouldn't be happy to see a jazz artist winning a nomination in the latin department; he doesn't belong there. So I think these people blew my chances of getting a nomination this

The King has a point. But the King's two nominations came for his Latin Jazz Ensemble, which combines the rhythms and instrumentation of salsa with the harmonies and improvisations of jazz. Certainly, the Latin Jazz Ensemble is as much jazz as it is latin. Then again, that certainly was the case last year with "On Broadway," which copped the latin prize. And Puente's labelmate, Poncho Sanchez, was nom-

for his latin jazz effort. The answer, of course, is that NARAS needs a Latin Jazz category, though there wouldn't be enough albums every year to fill it (Puente says somebody at NARAS actually told him that if the song titles were printed in Spanish the LP would have been considered in the Latin category). In any case, Puente has already won a pair of Grammys, and his kingdom seems secure. His inability to be classified is, in a sense, a compliment to the man who has been banging his timbales in front of his own band since 1949.

Ernest Puente, Jr. was born in 1923 in New York City; Spanish Harlem to be precise. He was, he says, "born with talent. At a very young age I was always playing around with cans and boxes. I was playing rhythm configurations and singing, playing on windowsills. So some neighbors of my parents said, 'You know, your kid seems to have a lot of talent, why don't you put him into music school?' So that's how it started, at about the age of five or six I was going to music school at 25 cents a lesson and I developed my talents that way, more or less." At the age of 13, the King (at that time just a prince) made his first professional appearances. In 1949, Tito Puente, the bandleader, was born.

'By 1950 I was involved in actually playing and performing around the New York area. There used to be a strip in Long Beach, Long Island," we used to play a lot there in the summers, and we played up in the mountains, the Catskills, during the years of the rhumba, the mambo, the cha-cha; we had a lot of people that followed that kind of music.

"Of course we also performed at the Palladium, in the city. During the '50s and '60s, all the young people used to come up there, there were no ethnic groups at that time. Everybody used to come up there for the music, and if you didn't know how to dance, you would listen to it, or you watched the dancers performing. And the Palladium, which was located at 53rd and Broadway, was right near Birdland, which was 'The Jazz Corner of the World,' so there was always an interchange — jazz musicians coming up to the Palladium to hear our latin music and latin musicians going down to Birdland to listen to jazz or to perform."

Through the years, Puente has always managed to maintain his salsa dance band while keeping his fingers in the jazz pie. It has, he feels, kept him successful and kept his audience expanding. He is heartened, he says, by the increasing appreciation around the world for salsa. Certainly, rock audiences became very much aware of Puente through Santana's cover version of Puente's "Oye Como Va." Now, it seems, those audiences are going to hear Puente themselves

"I keep up with the times," says The King, "and my music is more or less international. I do play the typical latin music, but I can commercialize it, too. If I get some big American gig, like we do during the week, playing out at places on the Island, in Brooklyn, on Staten Island, and then on the weekend go uptown and play in a strictly latin ballroom, I switch my book around. And then I can go to the Village Gate on a Monday and play with my Latin Jazz Ensemble, which ou can't dance to, really. And then the following month I'll play down at the Gate with my big band and play yet another type of music, using a lot of vocals. I think it's interesting and it widens our music's scope.'

Tito Puente is very active as a clinician and is a frequent performer on the college circuit. He considers himself to be a pioneer, bringing latin music to areas that, perhaps, are not that familiar with it, that still consider it to be strictly simple dance music. "If you maintain your organization," he says, "sounding right and good all the time, every time you present yourself personally, it's very rewarding — hearing people tell you how wonderful it sounds, how wonderful the show was, and how the music sounds better than on the recordings. Any kind of a reaction that way means you're opening up that type of music for other bands to go through that area and play.

Tito Puente will not win a Grammy Award this year. He will also not have to have the following scenario from last year recreated: "Just before I was leaving the house," he says, "I had my tuxedo on, a beautiful tux, and just as I was walking out my wife tells me, 'Hey King, throw out the garbage!'

lee jeske

TOP 40

AVAILABLE ON COMPACT DISC

					ATTAILED BELLE OF COMM ATOT	510	
		141					ı
			eeks: On			W	
		2/23 C			2/3	23 CI	Or ha
							Ĭ
1	STRAIGHT TO THE			20	COUNTRY		
	HEART*			20	COUNTRY* ORIGINAL SOUNDTRACK		
	DAVID SANBORN (Warner Bros. 9 25150-1)		5		(Windham Hill/A&M WH-1039)	20	ı,
2	20/20		•	21	RENDEZVOUS		
_	GEORGE BENSON				SADAO WATANABE (Elektra 60371-1)	13	1
	(Warner Bros. 9 25178-1)	2	6	22	AUTUMN*		
3	FIRST CIRCLE				GEORGE WINSTON		
	PAT METHENY GROUP			23	(Windham Hill/A&M WH-1012) ALBUM ALBUM	19	Ш
4	(ECM 25008-1) HOT HOUSE FLOWERS*	3	22	23	JACK DEJOHNETTE'S SPECIAL		
-	WYNTON MARSALIS				EDITION (ECM 1280)	21	1
	(Columbia FC 39530)	4	21	24	ONE OF A KIND		
5	INSIDE MOVES*				DAVE GRUSIN (GRP-A-1011)	26	
	GROVER WASHINGTON, JR.			25	STEP BY STEP		
	(Elektra 9 60318-1)	5	21	000	JEFF LORBER (Arista AL8-8269)	_	
6	OPEN MIND*			26	LUSH LIFE* LINDA RONSTADT WITH NELSON		
	JEAN-LUC PONTY (Atlantic 7 80185-1)	6	18		RIDDLE & HIS ORCHESTRA (Asylum		
7	HIGH CRIME*	ŭ			9 60387-1)	23	
	AL JARREAU			27	WINTER INTO SPRING*		
	(Warner Bros. 9 25106-1)	7	16		GEORGE WINSTON		
8	BOP DOO-WOPP			-00	(Windham Hill/A&M WH-1019)	27	
	MANHATTAN TRANSFER			28	ISLAND*		
0	(Atlantic 81233) DECEMBER*	8	7		SCOTT COSSU (Windham Hill WH-1033)	25	١,
3	GEORGE WINSTON			29		20	П
	(Windham Hill/A&M WH-1025)	9	18		ROY AYERS		
10	THE DREAMS OF				(Columbia FC 38991)	30	1
	CHILDREN*			30	THE GIRL FROM		
	SHADOWFAX				IPANEMA/THE BOSSA NOVA YEARS		
11	(Windham Hiii/A&M WH-1038) NIGHTSONGS	10	17		STAN GETZ (Verve 823 611-1)	28	
	EARL KLIJGH (Capitol ST-12372)	11	21	31	THE TWO OF US		
12	CLASSIC MASTER	•			RAMSEY LEWIS & NANCY WILSON		
	RONNIE LAWS (Capitol ST-12375)	12	10		(Columbia FC 39326)	29	2
13	12			32	FIESTA		
	BOB JAMES (Tappan Zee/Columbia				VICTOR FELDMAN (Palo Alto PA8066)	21	
4.4	FC 39580)	14	18	33	RENAISSANCE MAN*	31	П
14	WINDHAM HILL RECORDS SAMPLER '84*			- 00	JAMAALADEEN TACUMA		
	VARIOUS ARTISTS				(Gramavision GR 8308)	33	1
	(Windham Hill/A&M WH-6-1035)	15	23	34	MAHAVISHNU		
15	CAVERNA MAGICA ((Warner Bros. 9 25190-1)	34	1
	UNDER THE TREE IN			35	AERIAL BOUNDARIES*		
	THE CAVE)				MICHAEL HEDGES (Windham Hill/A&M WH-1032)	36	,
	ANDREAS VOLLENWEIDER (CBS FM 37827)	16	11	36	DEEDLES*	30	1
16	WHITE WINDS	, ,	•••		DIANE SCHUUR (GRP-A-1010)	32	
W	ANDREAS VOLLENWEIDER			37	THE INTRODUCTION		
	(CBS FM 39963)	24	2		STEVE MORSE BAND		
17	NIGHT LINES*			20	(Musician/Elektra 60369-1)	37	2
40	DAVE GRUSIN (GRP-A-1006)	17	37	38	ACCESS ALL AREAS	20	
18	PUT SUNSHINE IN IT ARTHUR BLYTHE			30	SPYRO GYRA (MCA 2-6893) MAKOTO OZONE	38	3
	(Columbia FC 39411)	18	5	0.5	(Columbia BFC 39624)	35	1
19	SECRETS			40			ľ
~	WILTON FELDER (MCA-5510)	22	2		TOM BROWNE (Arista AL8-8249)	40	1

FEATURE PICKS

THE THIRD DECADE — The Art Ensemble of Chicago — ECM 25014-1E —

Producer: Manfred Eicher — List: 9.98 — Bar Coded

The Art Ensemble, the band that plays through jazz genres with complete aplomb, has added a synthesizer to its vast arsenal of instruments and, of course, it fits like a charm. Lester Bowie, Joseph Jarman, Roscoe Mitchell, Malachi Favors Maghostut, and Famoudou Don Moye, after all these years, play together like they're each a different finger on the same hand; what's not to like? A terrific album from a great - yes, great - band.

GOOD BAIT — Bobby Hutcherson — Lankmark LLP-501 — Producer: Orrin Keepnews — List: 8.98 — Bar Coded

Good jazz! Orrin Keepnews' new label is out of the chute with a fine, driving effort from vibesman Hutcherson. All the players — George Cables, Ray Drummond, Philly Joe Jones, and Branford Marsalis — are red hot, and Hutcherson steers them through the seven originals and jazz standards with his usual panache. The pots, here, are on!

LISTEN HERE — Lisa Rich — Discovery DS-908 — Producers: Lisa Rich, David Kane, Sandra Krause Trupp — List: 8.98

What is a jazz singer? Lisa Rich is a jazz singer: she has a flexible, smokey voice and she toys gently with the beat; she interprets a wide range of material (from a Bulgarian folk song to "Can't Buy Me Love," to tunes by Steve Kuhn, Bob Dorough, Dave Frishberg, and the like); and her back-up band is blithe, swinging, and, well, jazzy. A fine debut from the D.C.-based vocalist.

THEORETICALLY — Tim Berne/Bill Frisell — Empire EPC 72K — Producers:

Bill Frisell, Tim Berne, Jon Rosenberg — List: 8.98
Seven unique and provocative duets by a pair of unique and provocative players. Altoist Berne and guitarist Frisell are in command of a wide variety of sounds and they're both wily improvisers and clever writers. They frequently travel into the hinterlands on this LP, but they each keep both feet on the ground. Some fresh and thoughtful new music; another fine release from Berne's Empire Records.

CASH BOX TOP TOO ALBUMS

	March 2, 1985		
Title, Artist, Label, Number, Distributor ★ = Available on Compact Disc ■ = Platinum (RIAA Certified)	Weeks On 2/23 Chart	Week On 2/23 Char	
☐ = Gold (RIAA Certified) Weeks On 2/23 Chart	34 SIGN IN PLEASE 6.98 AUTOGRAPH (RCA NFL1-8040) RCA 40 12	68 STAY HUNGRY ★■ 8.98 TWISTED SISTER (Atlantic 7 80156-1) WEA 52 36	
1 MAKE IT BIG ★■ — WHAM! (Columbia FC 39595) CBS 2 4	35 TROPICO ★■ — PAT BENATAR (Chrysalis FV 41471) CBS 31 15	69 1100 BEL AIR PLACE ★■ — JULIO IGLESIAS (Columbia QC 39157) CBS 53 27	
2 LIKE A VIRGIN ★■ 8.98 MADONNA (Sire 9 25157-1) WEA 1 14	36 SPORTS ■ HUEY LEWIS AND THE NEWS	70 AMADEUS * 19.98 ORIGINAL SOUNDTRACK RECORDING	
3 BORN IN THE U.S.A. ★■ — BRUCE SPRINGSTEEN (Columbia QC 38653) CBS 3 37	(Chrysalis FV 41412) CBS 37 74 37 THE WOMAN IN RED ■ 8.98 ORIGINAL SOUNDTRACK	(Fantasy WAM-1791) IND 68 17 71 DON'T STOP ★□ 8.98 IEEEDEV OSBORNE (ARM SP-5017) RCA 63 20	
4 CENTERFIELD ★ 8.98 JOHN FOGERTY (Warner Bros. 9 25203-1) WEA 5 6	(Motown 6108ML) MCA 26 24 38 LUSH LIFE ★■ 8.98	JEFFREY OSBORNE (A&M SP-5017) RCA 63 20 72 EMOTION ★■ BARBRA STREISAND	
5 AGENT PROVOCATEUR ★ 9.98 FOREIGNER (Atlantic 81999-1) WEA 4 10	LINDA RONSTADT WITH NELSON RIDDLE & HIS ORCHESTRA (Asylum 9 60387-1) WEA 39 13 39 FAT BOYS 8.98	(Columbia QC 39480) CBS 69 18 73 STRAIGHT TO THE HEART ★ 8.98	
6 CHICAGO 17 ★■ 8.98 CHICAGO (Warner Bros. 9 25060-1) WEA 6 34	(Sutra SUS 1015) IND 36 12 40 I FEEL FOR YOU ★■ 8.98	DAVID SANBORN (Warner Bros. 9 25150-1) WEA 85 4 74 1984 (FOR THE LOVE OF BIG	
7 PRIVATE DANCER ★■ 8.98 TINA TURNER (Capitol ST-12330) CAP 8 38	CHAKA KHAN (Warner Bros. 9 25162-1) WEA 38 20 41 VITAL SIGNS * -	BROTHER) ★ 8.98 ORIGINAL SOUND TRACK/ EURYTHMICS (RCA ABL1-5349) RCA 71 11	
8 BUILDING THE PERFECT BEAST ★ 8.98 DON HENLEY (Geffen GHS 24026) WEA 9 13	SURVIVOR (Scotti Brothers FZ 39576) CBS 46 18 42 THE UNFORGETTABLE	75 NIGHTSHIFT 8.98 COMMODORES (Motown 6124ML) MCA 133 4	
9 PURPLE RAIN * PRINCE AND THE REVOLUTION	FIRE 8.98 U2 (Island 7 90231-1) WEA 42 20 43 THE AGE OF CONSENT 8.98	76 BOP DOO-WOPP ★ 8.98 MANHATTAN TRANSFER (Atlantic 81233) WEA 75 11	
(Warner Bros. 25110-1) WEA 7 35 10 RECKLESS ★ 8.98	BRONSKI BEAT (London/MCA-5538) MCA 47 7	77 ISOLATION *	
BRYAN ADAMS (A&M SP-5013) RCA 10 15 11 CHINESE WALL	WHODINI (Jive/Arista JL8-8251) RCA 43 14 45 STOP MAKING SENSE ★ 9.98	78 GAP BAND VI GAP BAND	
PHILIP BAILEY (Columbia BFC 39542) CBS 12 16	TALKING HEADS (Sire 9 25121-1) WEA 41 24 46 MADONNA ★■ 8.98	(Total Experience TEL8-5705) RCA 80 11 79 WAKING UP WITH THE HOUSE	
12 SHE'S SO UNUSUAL ★■ — CYND! LAUPER (Portrait BFR 38936) CBS 11 62 13 VALOTTE ★□ 8.98	(Sire 9 23867-1) WEA 45 75 47 2:00 AM PARADISE CAFE ★□ 8.98 BARRY MANILOW (Arista AL8-8245) RCA 44 13	ON FIRE CULTURE CLUB (Virgin/Epic QE 39881) CBS 67 15	
13 VALOTTE * 8.98 JULIAN LENNON (Atlantic 7 80184-1) WEA 15 17 14 WHEELS ARE TURNIN' *	48 ALL I NEED 8.98 JACK WAGNER	80 IN THE EYE OF THE STORM ★8.98 ROGER HODGSON (A&M SP-5004) RCA 76 18	
REO SPEEDWAGON (Epic QE 39593) CBS 17 15 15 NEW EDITION ■ 8.98	(Qwest/Warner Bros. 9 25089-1)WEA 48 15 49 40 HOUR WEEK★ 8.98	81 1984 ★■ 8.98 VAN HALEN (Warner Bros. 9 23985-1) WEA 77 62 82 WORD OF MOUTH ★ 8.98	
(MCA-5515) MCA 13 20 16 BEVERLY HILLS COP 8.98	ALABAMA (RCA AHL1-5339) RCA 74 3 50 HOW WILL THE WOLF	THE KINKS (Arista AL8-8264) RCA 66 13	
ORIGINAL SOUNDTRACK (MCA-5553) MCA 19 10	SURVIVE? 8.98 LOS LOBOS (Slash/Warner Bros. 9 25177-1) WEA 58 7	83 CHARTBUSTERS 8.98 RAY PARKER, JR. (Arista AL8-8266) RCA 78 11	
17 CRAZY FROM THE HEAT 5.99 DAVID LEE ROTH (Warner Bros. 9 25222-1 B) WEA 27 3	51 GIUFFRIA 8.98 (Camel/MCA 5524) MCA 56 12	84 REBEL YELL ★■ — BILLY IDOL. (Chrysalis FC 41450) CBS 81 66	
18 SUDDENLY ■ 8.98 BILLY OCEAN (Jive/Arista JL8-8213) RCA 16 27	52 HEARTBEAT CITY ★■ 8.98 THE CARS (Elektra 9 60296-1) WEA 49 49	85 THE BIG CHILL. ★■ 8.98 ORIGINAL SOUNDTRACK (Motown 6062ML) MCA 82 72	
19 BREAK OUT ★■ 9.98 POINTER SISTERS (Planet BEL 1-5410) RCA 18 67	53 KING OF ROCK 8.98 RUN D.M.C. (Profile PRO-1205) IND 72 4 54 THE FIRM 8.98	86 AN INNOCENT MAN ★■ — BILLY JOEL (Columbia QC 38873) CBS 88 82	
20 BIG BAM BOOM ★■ 9.98 DARYL HALL & JOHN OATES (RCA AFL 1-5309) RCA 14 19	54 THE FIRM 8.98 (Atlantic 81239) WEA 1 55 BREAKIN' 2 ELECTRIC	87 TONIGHT ★■ 8.98 DAVID BOWIE (EMI America SJ-17138) CAP 83 21	
21 CAN'T SLOW DOWN ★■ 8.98 LIONEL RICHIE (Motown 6059ML) MCA 21 69	BOOGALOO * 8.98 ORIGINAL SOUNDTRACK (Polydor 823 696-1 Y-1) POL. 55 8	88 NO BRAKES 8.98 JOHN WAITE (EMI America ST-17124) CAP 89 34	
22 PERFECT STRANGERS ★□ 8.98 DEEP PURPLE (Mercury 824 003-1 M-1) POL 20 14	56 SWEPT AWAY ★□ 8.98 DIANA ROSS (FICA AFL 1-5009) RCA 57 24	89 WHAT ABOUT ME? ★■ 8.98 KENNY ROGERS (RCA AFL 1-5043) RCA 84 23	
23 ICE CREAM CASTLES ■ 8.98 THE TIME (Warner Bros. 9 25109-1) WEA 23 32	57 DIAMOND LIFE	90 WARRIOR ★□ _ SCANDAL (Columbia FC 39173) CBS 91 31	
24 A PRIVATE HEAVEN SHEENA EASTON (FALL ATTAINS) CAR - 21 - 21	58 HIGH CRIME ★ 8.98 AL JARREAU	91 GIVE MY REGARDS TO BROAD STREET ★□	
(EMI America ST-17132) CAP 22 21 25 20/20 8.98	(Warner Bros. 9 25106-1) WEA 51 16 59 STREET TALK ★■ — STEVE PERRY (Columbia FC 39334) CBS 65 45	PAUL McCARTNEY (Columbia SC 39613) CBS 73 17 92 JERMAINE JACKSON ★□ 8.98	
GEORGE BENSON (Warner Bros. 9 25178-1) WEA 28 6 26 VOLUME ONE ■ 5.98	60 EDDIE AND THE CRUISERS ★■ ORIGINAL SOUNDTRACK	(Arista AL 8-8203) RCA 86 42 93 ONCE UPON A	
THE HONEYDRIPPERS (Es Paranza 90220-1-B) WEA 24 20	(Scotti Bros. BFZ 38939) CBS 50 30 61 SO GOOD ★ 8.98	CHRISTMAS ★■ 9.98 KENNY ROGERS & DOLLY PARTON (RCA ASL-1-5307) RCA 79 12	
27 ARENA ★■ 9.98 DURAN DURAN (Capitol SWAV-12374) CAP 25 14	THE WHISPERS (Solar/Elektra 60382-1) WEA 61 12 62 MAVERICK 8.98	94 OUT OF THE CELLAR ★■ 8.98 RATT (Atlantic 7 80143-1) WEA 93 51	
28 PLANETARY INVASION ★□ 8.98 MIDNIGHT STAR (Solar/Elektra 9 60384-1) WEA 29 13	GEORGE THOROGOOD AND THE DESTROYERS (EMI America ST-17145) CAP 87 3	95 RUN D.M.C. 8.98 (Profile PRO-1210) IND 94 44	
29 STARCHILD TEENA MARIE (Epic FE 39528) CBS 33 12	63 JOHN PARR 8.98 (Atlantic 80180) WEA 70 11	96 VOA ★□ 8.98 SAMMY HAGAR (Geffen GHS 24043) WEA 92 29	
30 EMERGENCY * 8.98 KOOL & THE GANG (De-Lite 822 943-1 M-1) POL 30 12	64 TRULY FOR YOU THE TEMPTATIONS (Gordy/Motown 6119ML) MCA 62 13	97 WHY NOT ME ★ 8.98 THE JUDDS (RCA/Curb AHL1-5319) RCA 95 11	
31 SOLID ASHFORD & SIMPSON (Capitol ST-12366) CAP 35 12 32 WELCOME TO THE	65 THUNDER SEVEN 8.98 TRIUMPH (MCA-5537) MCA 60 13	98 A GOLDEN CELEBRATION 49.95 ELVIS PRESLEY (RCA CPM6-5172) RCA 97 13	-
PLEASUREDOME 12.98 FRANKIE GOES TO HOLLYWOOD	66 STEALING FIRE BRUCE COCKBURN	99 VISION QUEST , 9.98 ORIGINAL SPLINDTRACK (Geffen GHS 24063 E) WEA — 1	1
(ZTT/Island 7 90232-1-H) WEA 32 16	(Gold Mountain/AeM GM 60012) RCA 64 17	100 THRILLER ★■ -	

67 ANIMALIZE ★■ 8.98
KISS (Mercury 822 495-1 M-1) POL 54 22

33 ALL THE RAGE ★ 8.98
GENERAL PUBLIC (I.R.S./A&M SP-70046) RCA 34 20

100 THRILLER ★■ MICHAEL JACKSON (Epic QE 38112) CBS 98 115

cash box top albums/101 to 200

	March 2, 1985	
Weeks On 2/23 Chart	Weeks On 2/23 Chart	Weeks On 2/23 Chart
101 ROLL ON ★■ 8.98	135 FACE VALUE ★□ 8.98	169 VICTORY ★■ _
ALABAMA (RCA AHL 1-4939) RCA 101 57 102 CENTIPEDE	PHIL COLLINS (Atlantic 16029-1) WEA 137 18 136 COUNTRY ★ 9.98	JACKSONS (Epic QE 38946) CBS 147 33 170 A VALENTINE GIFT FOR YOU 8.98
REBBIE JACKSON (Columbia BFC 39238) CBS 99 18 103 ELIMINATOR ★■ 8.98	ORIGINAL SOUNDTRACK (Windham Hill/A&M WH-1039) RCA 125 14	ELVIS PRESLEY (RCA AFL1-5353) RCA 180 2
Z.Z. TOP (Warner Bros. 9 23774-1) WEA 100 99 104 REAL LIVE —	137 FANS 8.98 MALCOLM McLAREN (Atlantic 90242) WEA 138 5	BRUCE SPRINGSTEEN (Columbia JC 33795) CBS 164 8
BOB DYLAN (Columbia FC 39944) CBS 90 11 105 THE DREAMS OF CHILDREN ★ 9.98	138 ITALIAN X RAYS 8.98 STEVE MILLER BAND	172 BREAKING HEARTS ★□ 8.98 ELTON JOHN (Geffen GHS 24031) WEA 154 33
SHADOWFAX (Windham Hill/A&M WH-1039) RCA 103 18 WHITE WINDS —	(Capitol SL-12339) CAP 139 16 139 TEASES & DARES 8.98	173 PRIMITIVE — — NEIL DIAMOND (Columbia QC 39399) CBS 158 29
ANDREAS VOLLENWEIDER (CBS FM 39963) CBS 136 2 107 SAM HARRIS 8.98	KIM WILDE (MCA-5550) MCA 150 4 140 SELF CONTROL ★□ 8.98	174 DUNE ★ 0RIGINAL SOUNDTRACK
(Motown 6103ML) MCA 104 21 108 GIRLS WITH GUNS ★ 8.98	LAURA BRANIGAN (Atlantic 7 80147-1) WEA 131 45 141 EGO TRIP 8.98	(Polydor 823 770-1 Y-1) POL 153 11 175 YOU, ME AND HE
TOMMY SHAW (A&M SP 5020) RCA 108 20 109 THE GLAMOROUS LIFE 8.98	KURTIS BLOW (Mercury 822 420-1 M-1) POL 142 14 142 PLAYING TO WIN 8.98	MTUME (Epic FE 39473) CBS 159 27 176 FOOTSTEPS IN THE DARK GREATEST HITS VOLUME TWO * 8.98
SHEILA E. (Warner Bros. 1-25107) WEA 111 32 110 HOT HOUSE FLOWERS *	LRB (Capitol SJ-12365) CAP 162 3 143 FIRST OFFENSE 8.98	CAT STEVENS (A&M SP-3736) RCA 160 11
WYNTON MARSALIS (Columbia FC 39530) CBS 102 20 111 INSIDE MOVES ★ 8.98	COREY HART (EMI America ST-17117) CAP 132 50 144 MEAT IS MURDER 8.98	177 READ MY LIPS 8.98 FEE WAYBILL (Capitol ST-12369) CAP 170 16
GROVER WASHINGTON, JR. (Elektra 9 60318-1) WEA 106 21	THE SMITHS (Sire 9 25269-1) WEA — 1 145 ANIMOTION 8.98	178 APOLLONIA 6 8.98 (Warner Bros. 9 25108-1) WEA 177 20
112 JUKEBOX 8.98 DAZZ BAND (Motown 6117ML) MCA 113 19	(Mercury 822 580-1 M-1) POL. 165 2	179 BANANARAMA * 8.98 (London 820 165 R-1) POL 168 39
113 POWERSLAVE ★□ 8.98 IRON MAIDEN (Capitol SJ-12321) CAP 110 24	JOHN HUNTER (Private I BFZ 39626) CBS 155 4 147 SIGNS OF LIFE ■ 8.98	180 LIVE
114 1999 ★■ 11.98 PRINCE (Warner Bros. 9 23/20-1) WEA 114 122	BILLY SQUIER (Capitol SJ-12361) CAP 134 31	181 AMOUR — RICHARD CLAYDERMAN (Columbia BFC 39603) CBS 174 15
115 THE MAGAZINE ★ RICKIELEE JONES	MARTIN BRILEY (Mercury 822 423-1 M-1) POL 167 2 149 THE WORD IS OUT 8.98	182 NIGHTSONGS 8.98 EARL KLUGH (Capitol ST-12372) CAP 171 19
(Warner Bros. 9 25117-1) WEA 105 22 116 FIRST CIRCLE 9.98	JERMAINE STEWART (Arista AL8-8261) RCA 149 5	183 WINDHAM HILL RECORDS SAMPLER '84 * 9.98
PAT METHENY GROUP (ECM 25008-1) WEA 116 22 117 THE COTTON CLUB 9.98 ORIGINAL SOUNDTRACK	150, MTV'S ROCK 'N ROLL TO GO 8.98 VARIOUS ARTISTS (Elektra 60399) WEA — 1	VARIOUS ARTISTS (Windham Hill/A&M WH-6-1035) RCA 184 17
(Geffen GHS 24062 E) WEA 126 6	151 THIS ISLAND EUROGLIDERS (Columbia BFC 39588) CBS 151 6	184 SO-LO 8.98 DANNY ELFMAN (MCA-5535) MCA 175 10
BIG COUNTRY (Mercury 822 831-1 M-1) POL. 104 15	152 A SENSE OF WONDER VAN MORRISON (Mercury 822 895-1 M-1) POL — 1	185 FOOTLOOSE ★■
GETTIN' ODD 8.98 THE J. GEILS BAND	153 ERIC CARMEN 8.98 (Geffen GHS 24042) WEA 173 2	(Columbia JS 39242) CBS 185 55 186 KNIFE 8.98
(EMI America SJ-17137) CAP 112 14	154 TOOTH AND NAIL 8.98 DOKKEN (Elektra 9 60376-1) WEA 163 21	AZTEC CAMERA (Sire 9 25183-1) WEA 178 22 187 CYPRESS 6.98
THE S.O.S. BAND (Tabu FZ 39332) CBS 119 27 121 DESERT MOON * 8.98	155 PUT IT WHERE THE MOON DON'T SHINE RICK DEES (Atlantic 7 81231-1) WEA 130 12	LET'S ACTIVE (I.R.S./A&M SP-70648) RCA 176 13 188 GHOSTBUSTERS ■ 8.98
DENNIS DeYOUNG (A&M SP-5006) RCA 123 24 122 TEACHERS □ 8.98	156 MORE SONGS FROM THE ORIGINAL SOUNDTRACK OF THE BIG CHILL 8.98	ORIGINAL SOUNDTRACK (Arista AL8-8246) RCA 189 35
ORIGINAL SOUNDTRACK (Capitol SV-12371) CAP 107 18	(Motown 6094) MCA 135 44	189 THE WARNING 8.98 QUEENSRYCHE (EMI America ST-17134) CAP 190 21
123 CAMOUFLAGE ★■ 8.98 ROD STEWART (Warner Bros. 1-25095) WEA 122 36	ELVIS PRESLEY (RCA AFM1-5182) RCA 156 10 158 FOREVER YOUNG 8.98	190 AEROBIC SHAPE-UP III 8.98 JOANIE GREGGAINS (Parade/Peter Pan 112) IND 179 6
124 WHO'S LAST 11.98 THE WHO (MCA 2-8018) MCA 115 13	ALPHAVILLE (Atlantic 80186) WEA 152 5	191 THIEF OF HEARTS ★ 8.98 ORIGINAL SOUNDTRACK
125 UNITED STATES LIVE 29.98 LAURIE ANDERSON (Warner Bros. 25192-1) WEA 124 10	159 ON THE NILE 8.98 EGYPTIAN LOVER (Egyptian Empire PMSR 0663) IND 169 2 160 W.A.S.P. 8.98	(Casablanca 822 942-1 M-1) POL 183 11 192 UNDER WRAPS —
126 GEFFREY MORGAN 8.98 UB40 (DEP/Virgin/A&M SP-5003) RCA 118 18	(Capitol ST-12343) CAP 141 22	JETHRO TULL (Chrysalis FV 41461) CBS 181 18 193 BEHIND THE GARDENS - BEHIND
127 DOES FORT WORTH EVER CROSS YOUR MIND 8.98	MOLLY HATCHET (Epic FE 39621) CBS 140 17 162 HEART OVER MIND 8.98	THE WALL - UNDER THE TREE — ANDREAS VOLLENWEIDER (CBS FM 37793) CBS 186 6
GEORGE STRAIT (MCA-5518) MCA 128 18 128 PHANTOMS ★□ THE FIXX (MCA-5518) MCA 128 18 18 18 19 18 19 18 18 18 18 18 18 18 18 18 18 18 18 18	ANNE MURRAY (Capitol SJ-12363) CAP 161 16 163 CHRISTMAS 8.98	194 UNIVERSAL RHYTHM ★ 8.98 RALPH MACDONALD (Polydor 823 323-1 Y-1) POL 188 15
THE FIXX (MCA-5507) MCA 129 26 129 OPEN MIND * JEAN-LUC PONTY (Atlantic 80185-1) WEA 121 18	MANNHEIM STEAMROLLER (American Gramaphone AG 1984) IND 157 10	195 EB 84 ★ 8.98 THE EVERLY BROTHERS
130 CAVERNA MAGICA (UNDER THE TREE—IN THE CAVE)	164 BEAUTIFUL FEELINGS ★ 8.98 RICK SPRINGFIELD (Mercury 824 107-4 M-1) POL 146 12	(Mercury 822 431-1 Y-1) POL 187 22
ANDREAS VOLLENWEIDER (CBS FM 37827) CBS 120 11	165 THE FALCON AND THE SNOWMAN 8.98 ORIGINAL SOUNDTRACK/PAT METHENY GROUP	196 ALL OVER THE PLACE BANGLES (Columbia BFC 39220) CBS 182 28
131 '74 JAILBREAK 6.98 AC/DC (Atlantic 80178-1-Y) WEA 117 16	(EMI America SV-17150) CAP — 1	197 INSTINCTS — ROMEO VOID (Columbia BFC 39155) CBS 191 25
132 HEARTBREAK ★ 8.98 SHALAMAR (Solar/Elektra 60385) WEA 127 11	166 WILD ANIMAL 8.98 VANITY (Motown 6102ML) MCA 166 23 167 LEGEND 8.98	198 SHOUT 8.98 DEVO (Warner Bros. 9 25097-1) WEA 192 19
133 THE BALLAD OF SALLY ROSE ★ 8.98 EMMYLOU HARRIS (Warner Bros. 9 25205-1) WEA 143 4	BOB MARLEY AND THE WAILERS (Island 7 90169-1) WFA 145 28	199 THE BLITZ ★□ 8.98 KROKUS (Arista AL8-8243) RCA 193 26
134 HE THINKS HE'S RAY STEVENS 8.98 RAY STEVENS (MCA-5517) MCA 144 4	168 MIDNIGHT MADNESS ★■ 8.98 NIGHT RANGER (MCA-5457) MCA 148 68	200 GREATEST HITS 2 8.98 OAK RIDGE BOYS (MCA-5496) MCA 194 25
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TALENT ON STAGE



THE FIRST SHOW'S OVER — Emmylou Harris is pictured above following the debut performance of her "Sally Rose" concept album Feb. 8 in Nashville. To her left is Merlin Littlefield, associate director of ASCAP; to her right, artist/songwriter Rodney Crowell.

Prince

THE FORUM, L.A. — Sex, God, love and right vs. wrong. Prince came to Los Angeles with a message last week and with a religious fervor, swept a sold out arena into his emotion laden, often confusing purple world.

"Dearly Beloved," rang above the almost deafening roar of the crowd as a black silhouette appeared in front of a lit smokey background. Prince was ready to address his disciples and from the reaction of the crowd, it was obvious they would follow

For the first five songs, Prince and The Revolution practiced nothing less than brilliant showmanship and musical prowess. From the opening, "Let's Go Crazy," through "Delirious," "1999," "Little Red Corvette," and "Take Me With U," the dimunitive figure was all over the stage, jumping, twirling, playing his guitar, throwing flowers to the audience and working his congregation into a fitful frenzy.

Then it was time to talk. "What is the difference between life and death?" he asked the audience from behind a piano. "God," he quickly shouted. "I try to be good but you make me bad," he agonized as he contorted his body on the stage. "Would you like to take a bath with me?" he asked as he headed to the back of the stage to immerse himself in a smoke filled tub with flourescent green water crystals flowing down. Then with a sudden upward jerk of his body, the tub sunk below the stage much to the disappointment of those in the pews.

These theatrics may have seemed distracting from the musical head of steam which Prince and the five-member Revolution had built up, yet this graphic struggle between earthly temptation and spiritual bliss is at the core of the artist's music and songwriting. The often disjointed link between Prince's solo version of "God" and the pounding funk of "Head" may have seemed indulgent to some, but it is that element of struggle which made the celebration of "Computer Blue," "Darling Nikki" and finally "When Doves Cry" all the more breathtaking.

The elements of sex and religion, of rock energy and R&B soul which Prince has made his own, are in fact generations old. Most recently they have been dealt with by Jimi Hendrix, Al Green, James Brown and Little Richard. Yet Prince, on this tour has taken those themes, those dance moves and guitar riffs and created in himself a thoroughly modern and

adventurous performer. This was most apparent on this first encore "I Would Die 4 U," during which you felt that he indeed would ... and on "Purple Rain" on which Prince excorcised devils of both the spiritual and mortal kind with an extended guitar solo and used the hymnlike anthem to bring the audience together in one final flourish. "Purple Rain" may have indeed been the album of 1984, yet this show and tour should elevate Prince to the stature of an artist for all years.

peter david

hat Gospel Tradition

CARNEGIE RECITAL HALL, N.Y.C.—The American Folk Roots Series, sponsored by Carnegie Hall and the Alternative Museum, has been one of the blessings of this concert season, bringing performers to New York who do not usually get the chance to appear in New York. "The Gospel Tradition" gave us three different styles of Afro-American gospel music: the sweet, jubilee harmonies of the Fairfield Four; the exuberant call-andresponse patterns of the Carolyn Bryant Ensemble; and the spiky, solo jubilee performances of Daniel Womack.

Rev. Carolyn Bryant began the program with a long-metered solo rendition of "Amazing Grace," before 80-year-old Womack took the stage and, with his fierce, piercing, impassioned baritone leavened with an eerie, rafter-creaking falsetto, gave us blues-inspired, footstomping pieces with a rock of ages beat. Moving from finger-picked guitar to ragtime-inspired piano, Womack shouted out such pieces as "How Did You Feel When You Came Back From the Wilderness" like a non-secular Big Joe Turner.

A hard act to follow, Womack was followed by the Fairfield Four ("Soul-Soothing Harmonies from the Southland's Finest"), who were more than up to the challenge. In white ties and tails, the Fairfield Four (Five, really, Six if you count the guitarist) offered rich, calliope-like harmonies accompanied, frequently, by nothing but the slapping of their own thighs. The soulful, honey-dipped lead singing of 72-year-old Rev. Lawrence Richardson, the ocean-deep bass of Isaac Freeman, and the pinpoint-perfect harmonies from the rest of the group, got the Recital Hall rocking with "Sign Me Up for the Christian Jubilee," "Row, Children, Row" and other religious ditties. The Fairfield Four, which dates back in its original form to 1921 (there's even one founding member, Rev. Samuel McCrary, still present), and similar jubilee ensembles

are the obvious precursors of the black doo-wop groups of the '50s.

Rev. Bryant and her ensemble, mostly members of her family, sing a more contemporary style of gospel music — the more familiar call-and-response variety. She, in a strong, if a little rough, voice, did the belting which her Ensemble responded to with good, brisk harmonies backed by a splashing piano. Unfortunately, the Bryant Ensemble had to follow the one-two punch of Womack and the Fairfield Four and never caught the same fire. Still, the audience left the Recital Hall feeling, if not full of the annointed spirit, refreshed and uplifted.

B 40

UNIVERSAL AMPHITHEATRE, L.A.—Between Birmingham, England's UB40 and Los Angeles' own Untouchables, reggae may just find the measure of commercial success which it has long deserved. Though The Untouchables' high energy set of reggae and soul-influenced tunes sparked the partisan crowd and will work well with the band's Enigma/Twist release "Free Yourself" in breaking the band nationally, it was UB40's creative and soulful performance which satisfied the capacity audience.

The band's "Labour Of Love" LP released on A&M last year, yielded its first real "hit" single with "Red, Red Wine," and though the LP was a collection of reggae classics — UB40 co-leader Robin Cambell called it a "side-step" — it gained UB40 the crossover crowd which it has been striving for since its inception. "Red, Red Wine" gained one of the evening's biggest receptions, though other cuts from "Labor Of Love" also played well. "Sweet Sensations" and "Cherry Oh Cherry," while showing the group's fondness for its roots also showed that UB40 knows its music very well

The band's latest LP, "Geffery Morgan" features a return to the politically slanted original songwriting which has been its hallmark, and cuts such as the concert opening "Riddle Me" and "As Always You Were Wrong Again" displayed a new edge to its music as well as a continued hard line against the social, economic and political realities in the United Kingdom and the world.

Ali Cambell's lead vocals, always resonant and emotional, were a high point of the group's performance throughout, yet the band also proved a high degree of competence at moving from one instrumental formation to another. The five-piece Brass-o-matic horn section which accompanied the band on nearly half of its songs was also excellent. While UB40 writes primarily about social situations, they also made a nod to more traditional reggae themes on "Geffrey Morgan"s "D.U.B.," which gave vocalist Astro a chance to capture the crowd's enthusiasm.

The latter end of the show yielded a moving version of the band's strongest early cut, "Tyler" which also gave the band a chance to show off its appreciation for the dub sound. The set closed with a vigorous workout on the group's current single "If It Happens Again." The cut's shimmering horn arrangements and highly danceable groove make it one of UB40's most accessible tracks, and it gained the band a standing ovation from a crowd which had responded enthusiastically all evening, a response which proved out the viability of reggae on a commercial and cultural level.

peter holden

ichard Marx

THE MUSIC MACHINE, L.A. — Richard Marx is a successful songwriter who wants to be a successful recording artist. At age 21 he has attained more commercial success as a songwriter — Kenny Roger's number one "What About Me," to name just one credit — than many have dreamed of. Still, Richard Marx wants to be the front man.

Never mind that before the age of 20 he collaborated with such artists as Paul Anka, Boz Skaggs, Olivia Newton John, Dolly Parton and others. Forget about the fact that he sang back up vocals on Lionel Richie's "All Night Long" and "Running With The Night," as well as Chicago's "Chicago 17" LP (he also wrote a song for the band). Despite the stigma attached to all those credits as a team player, a behind-the-scenes mover, the backbone of a performance, etc., etc., — Richard Marx proved he can lead a band with the best of them when he took the stage at the Music Machine.

Marx's vocal style, personal appearance and stage manner are perfect AC fare. While he is hardly a head banger, he is hardly a crooner. His vocal range is good, though Billy Joel won't lose any sleep, and he knows how to interact with his audience. Marx has all the makings of a professional recording artist.

professional recording artist.

Opening up with "Should've Known Better," Marx immediately established the tone of the evening: no flash, no effects, just straight ahead melody. The rest of his 13 song set intermixed his compositions with a couple of others and continued to display how a songwriter is perhaps the best representative of his own work. The strongest selection of the evening was his "What About Me/Crazy" medley that Kenny Rogers parlayed into a commercial smash.

Richard Marx has plenty of time to establish himself as a performing artist in his own right. He's hardly over the hill. What is certain, following his performance at the Music Machine, is that he is a young man of sizable talent and drive that perhaps has only scratched the surface of his musical talents.

david adelson



"I'D GIVE IT A 95 AND YOU CAN DANCE TO IT" — Dick Clark talks to members of The Blasters during a recent American Bandstand appearance. The group performed "Colored Lights" from their forthcoming Slash/Warner Bros. album "Hard Line." The song was written by John Cougar Mellencamp. From (I-r): Blasters Phil Alvin, Bill Bateman, John Bazz, Clark and Blaster Gene Taylor.

COUNTRY

TOP 75 LBUMS

			4	- 2			
	2	We: 0 /23 Ch:	n		2	W 2/23 C	eek On hari
1	WHY NOT ME THE JUDDS (RCA/Curb AHL1-5319)	1 1	16	38	HEARTACHES, LOVE & STUFF		
2	COUNTRY BOY RICKY SKAGGS (Epic FE 39410)	3 2	20	39	GENE WATSON (MCA/Curb-5520) THE JUDDS	40	16
3	DOES FORT WORTH EVER CROSS YOUR MIND			40	THE JUDDS (RCA/Curb MHL1-8515) HIS EPIC HITS THE FIRST 11	3 8	52
4	KENTUCKY HEARTS		19 20	41	MERLE HAGGARD (Epic FE 39545)	29	19
5	GREATEST HITS 2 THE OAK RIDGE BOYS (MCA-5496)		27	42	GEORGE STRAIT (MCA-5450)	41	67
6	HEART OVER MIND ANNE MURRAY (Capitol SJ-12363)		19		ED BRUCE (RCA AHL1-5324) LET ME BE THE FIRST	42	10
7	TOO GOOD TO STOP			44	ONE MORE TRY FOR	44	10
8	JOHN SCHNEIDER (MCA-5495) PLAIN DIRT FASHION	6 2	27	45	RONNIE MILSAP (RCA AHL1-5016) CLEAN CUT	43	38
	NITTY GRITTY DIRT BAND (Warner Bros. 9-25113-1)	8 3	30		BARBARA MANDRELL (MCA-5474) FADED BLUE	48	43
	ALABAMA (RCA AHL1-5339)	39	3		GARY MORRIS (Warner Bros. 9- 25069-1)	49	43
10	MAJOR MOVES HANK WILLIAMS, JR. (Warner/Curb 9-25088-1)	11 (37	W	FAVORITE COUNTRY SONGS	54	
0	FRIENDSHIP RAY CHARLES (Columbia FC 39415)	16 2	28	48	RICKY SKAGGS (Epic FE-39409) RIDDLES IN THE SAND JIMMY BUFFETT (MCA-5512)	46	30
12	YOU'VE GOT A GOOD LOVE COMIN'	10 2		49	REAL LOVE DOLLY PARTON (RCA AHL1-5414)	57	3
13	HE THINKS HE'S RAY	12 3	37	50	DON'T MAKE IT EASY FOR ME EARL THOMAS CONLEY (RCA AHL1		
14	RAY STEVENS (MCA-5517) TREADIN' WATER	18	16	51	4713) PROFILE II THE BEST		85
	EARL THOMAS CONLEY (RCA AHL1-5175)		19		OF EMMYLOU HARRIS EMMYLOU HARRIS (Warner Bros. 9-		
15	BLUE HIGHWAY JOHN CONLEE (MCA-5521)	14	16	52	WORKIN' FOR A LIVIN'	45	
16	WHAT ABOUT ME? KENNY ROGERS (RCA AFL1-5043)	15 2		53	JOHNNY LEE (Warner Bros. 1-25125) DON'T CHEAT IN OUR HOME TOWN	47	19
	CITY OF NEW ORLEANS WILLIE NELSON (Columbia FC 39145)	10 2	29	54	RICKY SKAGGS (Epic FE 38954) THE BALLAD OF SALLY	52	69
	ALABAMA (RCA AHL1~4939)	13	56		ROSE EMMYLOU HARRIS (Warner Bros. 9-		
19	THE FIRST WORD IN MEMORY JANIE FRICKE (Columbia FC 39338)	20 :	25	55	25205-1) CAFE CAROLINA DON WILLIAMS (MCA-5493)		37
20	IT'S ALL IN THE GAME MERLE HAGGARD (Epic FE-39364)		36	56	THE BEST OF VOL. III DON WILLIAMS (MCA-5465)		51
21	MY KIND OF COUNTRY REBA MCENTIRE (MCA-5516)		15	57	ONE OWNER HEART T.G. SHEPPARD (Warner Bros. 9-		
22	MEANT FOR EACH OTHER			58	DARLIN', DARLIN'	50	17
00	BARBARA MANDRELL & LEE GREEN- WOOD (MCA-5477)		27	50	DAVID ALLAN COE (Columbia FC 39617) SAN ANTONE	65	2
23	LADIES' CHOICE GEORGE JONES (Epic FE 39272) ATLANTA BLUE	22	13		DAN SEALS (EMI America ST-17131) SAWYER BROWN	60	22
•	THE STATLERS (Mercury/PolyGram 818-652-1)	27	40		SAWYER BROWN (Capitol/Curb ST 12391)	64	2
25	THE BEST YEAR OF MY LIFE			61	MICKEY GILLEY (Epic KE2 39867)	55	16
	EDDIE RABBITT (Warner Bros. 9-25151)	24	18	62	FOR THE RECORD THE FIRST 10 DAVID ALLAN COE (Columbia KC2)		
26	CONWAY TWITTY (Warner Bros. 1-	00	40	63	39585) LONG. LONG AGO	58	18
27	25170) THE BEST OF MICHAEL MARTIN MURPHEY	2 3	19		MARTY ROBBINS (Columbia KC2 39575)	59	8
	MICHAEL MARTIN MURPHEY (EMI America ST-17143)	28	10	64	ONE GOOD NIGHT DE- SERVES ANOTHER STEVE WARINER (MCA-5545)		
28	GREATEST HITS VOL. 2 WAYLON JENNINGS (RCA AHL1-			65	WALL OF TEARS GUS HARDIN (RCA CPL1-5358)	_	
29	5325) CAGE THE SONGBIRD	25	16	66	GOLDEN DUETS FRIZZELL & WEST (Viva 9-25148-1)	6 3	18
30	CRYSTAL GAYLE (Warner Bros. 9- 23958-1) GREATEST HITS	26	66	67	19 HOT COUNTRY REQUESTS	66	
30	JOHN ANDERSON (Warner bros. 9- 25169-1)	30	18	68	VARIOUS ARTISTS (Epic FE-39597) LOVE IS ON THE RADIO TOM JONES (Mercury 422-822 701-1)	66	
31	THE MAN IN THE MIRROR			69	FOREVER YOU THE WHITES (MCA-5490)		34
32	JIM GLASER (Noble Vision 2001) MUSIC FROM SONGWRITER	31	62	70	WHERE IS A WOMAN TO GO		
	WILLIE NELSON & KRIS KRISTOF- FERSON (Columbia FC 39531)	3 2	18	71		67	' <u>g</u>
33	EB 84 THE EVERLY BROTHERS (Mercury			72	CONWAY TWITTY (Warner Bros. 9-25078-1) GREATEST HITS	68	42
34	822 431-1 M-1) BY REQUEST		15		HANK WILLIAMS, JR. (Elektra/Curb 9 60193-1)		124
35	GEORGE JONES (Epic FE 39546) EYE OF A HURRICANE JOHN ANDERSON (Warner Bros. 1-	34	19	73	NEVER COULD TOE THE MARK WAYLON JENNINGS (RCA AHL1-		
36	25099) HOUSTON TO DENVER	3 6	31	74	5017) ALIVE AND WELL	70	31
	LARRY GATLIN & THE GATLIN BROTHERS BAND (Columbia FC	-			MOE BANDY & JOE STAMPLEY (Co- lumbia FC 39426)		32
37	39291) THIS OL' PIANO MARK GRAY (Columbia FC 39518)		38 11	75	IT TAKES BELIEVERS MICKEY GILLEY & CHARLY MCCLAIN (Epic FE 39292)	75	5 44
	MARK GRAT (Columbia PC 39518)	35	"		McCLAIN (Epic FE 39292)	75	, 4

Grand Ole Opry Adds TV Coverage

by Bill Fisher

NASHVILLE — Officials of the Grand Ole, Opry and Opryland USA, Inc. have announced that The Nashville Network will begin weekly, live television broadcasts of 30-minute segments of the Opry's Saturday night shows, beginning April 13. Tom Griscom, senior VP of Opryland USA and Hal Durham, senior VP and general manager of the Grand Ole Opry, revealed that the show, called *The Grand Ole Opry* Live, will debut as a one-hour special produced to help mark the second anniversary of TNN, the 18-hour-a-day, country music cable service currently available to over 20 million homes nationwide. Both the debut special and the weekly series will air at 8 p.m., eastern time.

Previous live Opry shows seen on national TV have been limited to four annual specials shown by the Public Broadcasting Service from 1978-81. The high ratings of those programs and the continuing popularity of the Opry, which

attracts nearly one million fans each year, are reasons for optimism over the new project among the companies involved. Griscom called the combination of the Opry and TNN a "significant step forward" for both. Durham said that the format of the new TV series will conform to that of the 59-year-old show's successful programming tradition, featuring performances of one to three songs by country entertainers from the Opry's extensive roster.

Jerry Bailey, press information manager for Group W Satellite Communications, distributor of TNN, told Cash Box that the new show will be TNN's most expensive, explaining, "There will be five minutes of advertising sold for each 30-minute show," with rates set at "about \$6,300 for each 30-second spot." Bailey added that there will probably be two main sponsors for each show and three other "scatter buys" available during the broadcasts.

CBS, Radio City, Team For TNN Anniv.

NASHVILLE -- The Nashville Network will begin the celebration of its second anniversary with an all-CBS artist show at New York's Radio City Music Hall March 7. The concert will be taped for a two-hour telecast by TNN's 2,250 affiliates on April 6. Group W Cable and Manhattan Cable TV, NYC cable companies, will also air the special at times to be announced later.

Tickets to the show are being distributed free to the volunteers of the United Way of Tri-State, a band of 32 local United Way groups in New York, New Jersey and Connecticut. TNN is also donating three minutes of public service time during the telecasts to the United Way. The audience will view CBS artists Ricky Skaggs, Exile, Lacy J. Dalton, Mickey Gilley, Charly McClain, Mark Gray and others in performances hosted by one of the most

popular country singers ever, George Jones. The concert will be the Radio City debut of each artist on the bill.

The concert is the opening event of a week of special programming marking the start of the third year for TNN; the entertainment service will also bow three new program series. Video Country, a weeknight 30-minute video series, will debut April 8 along with another five-night per week show, Play It Again, Nashville, which TNN describes as a "nostalgia talk/ variety show." The third offering is Country Notes, which will cover a wide range of country music topics in the television news/magazine style and will be

shown on Saturdays.

TNN carries 18 hours of advertisersupported programming a day as a division of Opryland USA Inc.; the cable firm is distributed by Group W Satellite Communications, Stamford, CT.

Songwriter Symposium Scheduled

NASHVILLE-The Nashville Songwriters Association International (NSAI) will hold its seventh annual songwriting symposium March 15-17 in conjunction with its yearly achievement awards ceremony and dinner. The symposium will begin with a songwriters' showcase on Friday. Dave Loggins, Bobby Braddock, Lisa Silver, Dobie Gray, Paul Davis, Sammy Johns, Wayne Carson and Russell Smith are among the composers scheduled to perform. Saturday's activities start with the keynote address, "Knowledge Is The Key," by Bill Lowery of the Lowery Music Group in Atlanta. Panel discussions will follow, featuring publishers and managers talking about how to meet and deal with music publishers. Another panel, called "Concept To Completion," will have producers, songwriter/artists and those who record

material written by others in a discussion on record production. Artists participating include Epic's Keith Stegall and members of Warner Bros.' Nitty Gritty Dirt Band.

The awards program will be Saturday night, when the 18th annual honors for Song of the Year and Songwriter of the Year will be presented. The weekend will conclude Sunday with the chance for writers to have their work examined by industry professionals in a song critique session.

Maggie Cavender, NSAI director, said that the group is expecting to attract between 200 and 300 songwriters for this year's meeting. Registration for the full three days is \$125 for NSAI members and \$150 for non-members. Contact the organization at (615) 321-5004.



HOT NASHVILLE WRITER — Broadcast Music, Inc. welcomed 150 friends of songwriter Bob McDill at a "Hotter Than Hot" celebration Feb. 13 in recognition of his four simultaneous top 10 country singles. McDill received an entire "red hot" wardrobe at the affair, and he obligingly modeled several items, including the union suit shown above. Pictured (I-r): singer Mel McDaniel, Capitol records artist; McDill; BMI vp Frances Preston; Paul Kennerley, one of McDill's many co-writers.

TOP 100 COUNTRY SINGLES

March 2, 1985

	1	Weeks On
0.0000000000000000000000000000000000000	2/23	
BABY BYE BYE GARY MORRIS (Warner Bros. 7-29131)	5	14
2 MY BABY'S GOT GOOD TIMING DAN SEALS (EMI America B-8245)		14
3 YOU TURN ME ON		17
MY ONLY LOVE		12
THE STATLERS (Mercury 880 411-7) 5 CRAZY FOR YOUR LOVE		
6 ALL TANGLED UP IN LOVE		12
GUS HARDIN (RCA PB-13938) A LADY LIKE YOU		16
GLEN CAMPBELL (Atlantic America 7- 99691)		13
8 BABY'S GOT HER BLUE JEANS ON MEL McDANIEL (Capitol B-5418)	1	16
9 WHAT I DIDN'T DO STEVE WARINER (MCA-52506)	13	12
MICHAEL MARTIN MURPHEY (EMI America	ì	
11 YOU'VE GOT A GOOD LOVE	12	13
COMIN' LEE GREENWOOD (MCA-52509)	16	10
12 IF THAT AIN'T LOVE LACY J. DALTON (Columbia 38-04696)		14
13 SLOW BURNING MEMORY VERN GOSDIN (Compleat CP-135)		12
14 ONE OWNER HEART T.G. SHEPPARD (Warner Bros./Curb 7-		
(5) CRAZY		16
KENNY ROGERS (RCA PB-13975)	20	10
RAY CHARLES (Columbia 38-04715) WALKIN' A BROKEN HEART	21	11
DON WILLIAMS (MCA-52514)	22	8
JOHN SCHNEIDER (MCA-52510)	23	9
EARL THOMAS CONLEY (RCA PB-13960) ALLELUJAH, I LOVE YOU SO	24	8
GEORGE JONES WITH BRENDA LEE (Epic 34-04723)		10
21 AIN'T SHE SOMETHIN' ELSE		
CONWAY TWITTY (Warner Bros. 7-29137) THERE'S NO WAY		16
ALABAMA (RCA PB-13992)		4
THE NITTY GRITTY DIRT BAND (Warner Bros. 7-29099)		7
THE FIRST WORD IN MEMORY IS		
JANIE FRICKE (Columbia 38-04731) 25 ROLLIN' LONELY		9
JOHNNY LEE (Warner Bros. 7-29110)		8
THE BELLAMY BROTHERS (MCA/Curb MCA-52518)		7
SHE USED TO LOVE ME A LOT DAVID ALLAN COE (Columbia 38-04688)	30	13
28 SOMETHING IN MY HEART RICKY SKAGGS (Epic 34-04668)) 15	17
29 MAJOR MOVES HANK WILLIAMS, JR. (Warner bros./Curb 7-		
30 TIME DON'T RUN OUT ON ME		7
ANNE MURRAY (Capitol P-B-5436) GIRLS NIGHT OUT		7
THE JUDDS (RCA-PB-13991)	39	5
GEORGE STRAIT (MCA-52526) S WALTZ ME TO HEAVEN	36	5
WAYLON JENNINGS (RCA JK-13984) WAYLON JENNINGS (RCA JK-13984)	37	7
DOLLY PARTON (RCA PB-13987)	38	6
SHELLY WEST (Viva 7-29106)	40	7
AL.	PHA	BETI

	2/23	Cha
36 MAKE MY LIFE WITH YOU		
OAK RIDGE BOYS (MCA-52488) I'M THE ONE MAMA WARNED YOU ABOUT	8	16
MICKEY GILLEY (Epic 34-04746) 38 LET THE HEARTACHE RIDE	42	5
RESTLESS HEART (RCA PB-13969) SOMEBODY SHOULD LEAVE	43	6
REBA MCENTIRE (MCA - 52527) 40 IT SHOULD HAVE BEEN LOVE BY	50	3
BARBARA MANDRELL/LEE GREENWOOD (MCA-52525)		5
41 EYE OF A HURRICANE JOHN ANDERSON (Warner Bros. 7-29127) 42 STEP THAT STEP	19	12
SAWYER BROWN (Capitol P-B-5446) 43 SHE'S GONNA WIN YOUR HEART	51	4
EDDY RAVEN (RCA PB-13939) WHEN YOU'RE IN LOVE		16
THE FORESTER SISTERS (Warner Bros. 7- 29114)		6
JOHN FOGERTY (Warner Bros. 7-29100) WARNING SIGN	48	6
EDDIE RABBITT (Warner Bros. 7-29089) 47 HEY LADY	60	2
NARVEL FELTS (Evergreen EV-1027) 48 EVERYBODY NEEDS LOVE ON SATURDAY NIGHT	35	8
MAINES BROTHERS BAND (Mercury 880 536-7)		4
SYLVIA (RCA PB-13997) STADIO HEART) 63	3
CHARLY McCLAIN (Epic 34-04777) 51 DADDY'S HONKY TONK		3
MOE BANDY AND JOE STAMPLEY (Columbia 38-04756) 52 WINO THE CLOWN		7
BILL ANDERSON (Swanee DKD-SW-4013) 53 A PLACE TO FALL APART) 56	5
MERLE HAGGARD (Epic 34-04663 54 MISSISSIPPI SQUIRREL REVIVAL		17
RAY STEVENS (MCA-52492 55 ME AGAINST THE NIGHT		12
CRYSTAL GAYLE (Warner Bros. 7-29151 56 LET ME DOWN EASY JIM GLASER (Noble Vision NV-107		18
57 ONLY LOVE WILL MAKE IT RIGHT NICOLETTE LARSON (MCA-52528		4
58 IN A NEW YORK MINUTE RONNIE McDOWELL (Epic 34-04816		2
59 AM I GOING CRAZY LOBO (Evergreen EV-1028) 69	2
60 UNTIL I FALL IN LOVE AGAIN MARIE OSMOND (Capitol/Curb P-B-5445) 61 YOU'VE GOT HER EYES) 75	3
JIM COLLINS (F&L FL-544 62 I'M SAVING UP MY PENNIES) 66	3
ORION (Kristal KS-2292) 54	8
RAY GRIFF (RCA JB-13808 64 WHEN SHE WAS BY MY SIDE		3
YOUNGER BROTHERS BAND (ERP ERP. 4502 65 SOMETIMES WHEN WE TOUCH		9
MARK GRAY and TAMMY WYNETTE (Co lumbia 38-04782 56 THE ALMIGHTY LOVER		2
SIERRA (ASM-110) 67	5
67 WORKING MAN JOHN CONLEE (MCA-52543) —	1
68 FOUR WHEEL DRIVE THE KENDALLS (Mercury 880 588-7) 69 I'M THE ONE WHO'S BREAKING)	1
TARI HENSLEY (Mercury 880 424-7) 76	2

	2	., 20	Onare
70	YOU BRING OUT THE LOVER IN ME		
71	ZELAL LEHR (Compleat CP-136) LOST BUCKAROO	77	3
72	KATHY LYNN SACRA (Rustic R-1026) NOTHING CAN HURT ME NOW	73	4
73	GAIL DAVIES (RCA JK-10017) FIRE IN THE NIGHT	79	2
74	ALABAMA (RCA PB-13926) ONLY A DREAM AWAY	47	17
75	MASON DIXON (Texas TX-5558-NSD) HOW BLUE	-	1
76	REBA MCENTIRE (MCA-52468) I CAN SEE HIM IN HER EYES	58	20
77	ADAM BAKER (Signature SIG-4522484-3) STATE OF THE UNION	81	4
78	BOBBY G. RICE (Door Knob DK85-228) DON'T TALK TO ME	82	2
	WENDEL ADKINS (Delux DE 1001)	83	4
79	SIDE STEPPIN' THE BLUES STONEWALL JACKSON (Universal Artist		
80	ONE HELL OF A HEARTACHE	85	2
81	GENE WATSON (MCA/Curb MCA-52533) CALIFORNIA		1
82	YOU AND ME CRAZIES		1
00	TABBY CRABB & TENNESSEE DELUXE (Dr. Bob DB 8501)	84	3
83	COUNTRY MUSIC LOVE AFFAIR DAVID FRIZZELL (Viva 7-29066)	1,000-0	1
84	DO WHAT BONNIE NELSON (Door Knob DK-84-227)	90	3
85	BAD MOON RISING		
86	JOHN ROSS (Motion MOT-1013) TEXAS		1
87	BOYD ASHTON (Player PI-109) FREE TO BE DON CHERRY (Musicom MC 54701)	87	1
88	TAKE YOUR MEMORY WHEN YOU		
89	MARGO SMITH (Bermuda Dunes C-105) THERE'S A LOT OF GOOD ABOUT	80	4
	GOODBYE JUDY BAILEY (White Gold-WG 22249 A)	78	7
90	PARDON ME, BUT THIS HEART'S TAKEN TERRY GREGORY (Scotti Bros. ZS4 04735)	00	
91	I'M LEAVING YOU IN NASHVILLE DON SWIGGLESWAGGLE (Jewei JRC-	93	3
92	I NEVER GOT OVER YOU 8501)	-	1
	JOHNNY PAYCHECK (A.M.I. 1322)	59	13
93	I FORGOT THAT I DON'T LIVE HERE ANYMORE		
	DARRELL CLANTON (Warner Bros. 7- 29185)	64	8
94	RUNNING DOWN MEMORY LANE REX ALLEN, JR. (Moon Shine MS-3034)	65	14
95	WALTZING ON AIR SABRINA FISHER (Motion MOT-1012)	88	4
oc.			
96	THE EVERLY BROTHERS (Mercury 880 423-	7.	
97	GOT NO REASON NOW FOR GOIN' HOME	74	6
98	GENE WATSON (MCA-52457) YEARS AFTER YOU	57	17
99	JOHN CONLEE (MCA-52470) A SIMPLE I LOVE YOU	49	19
00	KAREN BROOKS (Warner Bros. 7-29154) ACRES OF DIAMONDS	95	9
	BENNY WILSON (Columbia 38-04724)	98	6

ALPHABETICAL TOP 100 COUNTRY SINGLES (including publishers & licensees) .

A Lady (BrightSky/C. Monk—ASCAP/Stegall Sngs/ Blackwood—BMI)
A Place To Fall (Mount Shasta—BMI)
Acres Of Diamonds (Fame—BMI)
All Tangled Up (Hall-Clement—BMI/Bright Sky/Charlie Monk—ASCAP)
Am I (Boo/Log Jam—ASCAP)59
Baby Bye Bye (Warner Bros./Gary MorrisASCAP) 1 Baby's Got (Hall-ClementBMI)
Bad Moon (Jandora—BMI)85
Big Train (Wenaha—ASCAP)
Stegall—BMI)81 Country Girls (Warner-Tammerland/WB/Two
Sons—ASCAP)18
Country Music (Tapadero/Merit/Maypop—BMI)83 Crazy (Lionsmate/Security Hogg—ASCAP)15
Crazy (Pacific Island/Tree—BMU)
Songs—BMI)51
Do What (Tree/Naomi Martin—BMI)
Don't Talk (ALMO—ASCAP)78
Everybody Needs (Hall-Clement—BMI)
Fallin' In Love (April/Random/Welbeck/Blue Quill—ASCAP)
Fire (Sabal—ASCAP)
Four Wheel (Anbern—ASCAP)
Girls Night Out (Welbeck/Blue Ouill—ASCAP)31

Got No Reason (Vogue/Sunflower Country
Songs—BMI)97
Hallelujah, I Love You So (Rightsong-BMI) 20
Hey Lady (Tapadero/Lynn Shawn—BMI)47
High Horse (Unami Music—ASCAP)23
Honor Bound (Chappell/Bibo/MCA/Chriswald/Hopi
SoundASCAP)19
How Blue (Songmedia/BugshootBMI)75
I can See (TreeBMI/Cross KeysASCAP)76
I Forgot (Tree/O'LyricBMI)93
I Need (Bellamy Brothers/Famous—ASCAP)26
I Never (Tomfran-BMI)92
I'm Leaving (SwiggleswaggleBMI)91
I'm Saving (I.S.P.D./TimestarASCAP)62
I'm The One (Sweet Karol-BM!/Sweet
GlennASCAP)37
I'm The One Who's (Music City—ASCAP/
Combine—BMI)69
If That Ain't Love (Flowering StoneASCAP)12
In a NY Minute (Tree/O'Lyric—BMI)58
It Should (Unichappell/Jan Crutchfield/
MCA—BMI)40
Let Me Down Easy (Tolloven/JidobiBMi) 56
Let The Heartache (WB/B. Montgomery—ASCAP/
Warner-T'lane/W. House—BMI)38
Lost Buckaroo (Four-TASCAP)71
Major Moves (Bocephus Music—BMI)29
Make My Life (Garwin/Sweet Karol—ASCAP)36
Me Against (Irving/Love Wheel—BMI)55
Mississippi Squirrel (Ray Stevens Music/BMI)54
My Baby's Got (Pink Pig/Hall-Clement/Bob
McDill—BMI)2
= Exceptionally heavy radio activity this week

Nothing Can (Rondor/Irving/Hall-Clement—BMI) 72
Now There's You (Southern Nights/Music
City—ASCAP)35
One Hell (Cavesson—ASCAP)80
One Owner Heart (Rick Hall/Almost Songs/Tom
Bransfield—ASCAP)14
Only A Dream (MDSASCAP)74
Only Love (Hall-Clement—BMI)
Pardon Me (Lionsmate/SongcastleASCAP) 90
Radio Heart (Tapadero/Tom CollinsBMI)50
Rollin' Lonely (Music Corp. of America/Dick
JamesBMI)
Running Down (RavenSong/Michael H.
Goldsen—ASCAF)94
Seven Spanish Angels (Warner-Tamerland—BMI/
Warner Bros./Two SonsASCAP)16
She Used To (Hail-Clement—BMI/Jack &
Bill—ASCAP)27
She's Gonna Win (Welbeck/Dorsey/
Cavesson—ASCAP)43
Side Steppin' (Blue Lake BMI)79
Slow Burning (Hookit/Blue Lake—BMI)
Somebody Should Leave (Tree/Choskee/Cross
Keys—ASCAP)39
Something (Jack & Bill/Amanda-lin—ASCAP) 28
Sometimes When (Welbeck—ASCAP/ATV/Mann &
Weil—BMI)
State Of The Union (Chip 'N' Dale—ASCAP)77
Step That Step (G. I. D.—ASCAP)
Take Your Memory (Jack & Bill/Rebel Heart—ASCAP)
Texas (Light-SwitchBMI)86
= Exceptionally heavy sales activity this week

The Almighty (Alan Cartee Music—BMI)66
The Cowboy (Cross Keys/Tightlist—ASCAP)32
The First In Line (IrvingBMI)96
the that in Eline (itting 'elin') that it is
The First Word (Irving/Love Wheel—BMI)
There's No Way (Alabama Band—ASCAP)22
There's A Lot (Baray-BMI/Chappell/Robin
HillASCAP)89
Time Don't Run (Screen Gems-EMI-BMI/
Elorac—ASCAP)30
Until I Fall (Silverline/SunpringBMI)60
Walkin' A Broken (CombineBMI)
Waltz Me (Velvet Apple Music-BMI)33
Waltzing On Air (Hall-Clement-BMI)95
Warning Sign (DebDave/Briarpatch—BMI)46
What I Didn't Do (Warner House—BMI/Warner Bros.
Gold—ASCAP)9
What She (Vogue/Padre Hotel—BMI)
KaneASCAP)
When You're In Love (Hall-Clement—BMI)
When You're the Love (Hair-Clement—Bivin)44
Wino The (Tree—BMI/Cross Keys-ASCAP)52
Working Man (TapaderoBMI)67
Years After You (DebDave/Briarpatch—BMI)98
You And Me (Tree—BMI/Petewood—ASCAP)82
You Bring Out (Chappell—ASCAP/Unichappell/
Watch Hill—BMI)70
Very Turn (Hell Clare et a. DMI (Delet a Cl
You Turn (Hall-Clement—BMI/Bright Sky—ASCAP) 3 You've Got A Good (Warner House—BMI/WB
Gold—ASCAP)11 You've Got Her Eyes (Maplehill/Hall
Clement—BMI)
Olomone Divily

MOST ADDED COUNTRY SINGLES

- 1. WARNING SIGN -- Eddie Rabbitt -- Warner Bros.
- 2. AM I GOING CRAZY Lobo Evergreen 20 Adds
 3. SOMETIMES WHEN WE TOUCH Mark Gray and Tammy Wynette 17 Adds
 4. IN A NEW YORK MINUTE Ronnie McDowell Epic 17 Adds
 5. NOTHING CAN HURT ME NOW Gall Davies 15 Adds

MOST ACTIVE COUNTRY SINGLES

- 1. MY ONLY LOVE The Statlers Mercury 62 Reports

- 1. MY ONLY LOVE The Statiers Mercury 62 Reports
 2. CRAZY FOR YOUR LOVE Exile Epic 62 Reports
 3. BABY BYE BYE Gary Morris Warner Bros. 60 Reports
 4. WHAT I DIDN'T DO Steve Wariner MCA 58 Reports
 5. YOU'VE GOT A GOOD LOVE COMIN' Lee Greenwood MCA 58 Reports

THE COUNTRY MIKE

KWEN AWARDS - KWEN/Tulsa creative director Scott Yates has been named the recipient of two awards from two different commercial production competitions. Yates was awarded the First Place Mobius Award from the United States Radio Commercial Festival for the best radio commercial of the year in the "Health Products/Professional Services" category. The Tulsa chapter of the American Advertising Federation presented Yates with his second award, which was an Addy for best campaign in the "Radio Under \$300 category. These two awards are additions to a large collection at K95 FM, which includes five Addy Catalons of Excellence, and awards from the International Radio Festival of New York and the Oklahoma Association of Broadcasters . . . KWEN/Tulsa also announced the

promotion of advertising consultant Don Turner to the newly-created position of national/regional sales coordinator. Turner is a 26-year veteran of broadcasting, having experience in announcing, sales, and management with stations in Texas, New Mexico, and Oklahoma. WPFR/Terre Haute, a station owned by The Oak Ridge Boys, has changed its format from beautiful music to contemporary country. The announcement was made by general manager Jerry Scott and Joe Bonsall, a member of the Oak Ridge Boys. And what was the first song played to kick off the new format? "Elvira," what else .. The United Stations Radio Network has named **Debble Fradin** director/affiliate relations. Fradin spent six

years with WMZQ/Washington, D. C.



MOE, JOE AND ED - The United Stations Radio Nework interviewed Moe Bandy and Joe Stampley recently, and USRN's programming VP Ed Salamon couldn't resist trying on a genuine "Where's The Dress" hat. Bandy was featured in a "Birthday Salute" on the network's "Solid Gold Country" Feb. 12. Pictured (I-r): Bandy, Salamon, Stampley.

as music director and as a member of the WMZQ research staff. She will continue to work in the Washington, D. C. office where she has been a station clearance

STATION PROFILE — KWOC AM-FM/Poplar Bluff, Missouri, has a coverage which includes portions of Missouri, Illinois, Kentucky, Tennessee and Arkansas. "Big Country" KWOC-AM 930 is a 5,000-watt station with an air line-up consisting of Dick Allen from 5:30 a.m. to 11 a.m., Dennis Casey from 11 a.m. to 5 p.m. and Tom Freeman from 5 p.m. to 11 p.m. Kickin' Kountry 94 is KWOC-FM 94.5. Williams also serves as general manager and program director for the FM side and **Rob Johnson** is the music director. Air shifts are manned by **Kelly Urich** from 6 a.m. to 12 p m., Lee Hendrix from 12 p.m. to 6 p.m. Rob Johnson from 6 p.m. to midnight and Allen Smith from 12 a.m. to 6 a.m. byron wynkoop

PROGRAMMERS PICKS

Gary Hightower	KFDI/Wichita	One Hell Of A Heartache — Gene Watson — MCA/Curb
Ed Phillips	WCII/Louisville	Step That Step — Sawyer Brown — Capitol
Jerry Hardin	KRZ/Albuquerque	Sometimes When We Touch — Mark Gray and Tammy Wynette — Columbia
Andy Carr	KVEG/Las Vegas	Am I Going Crazy — Lobo — Evergreen
Tim Mac	KCKN/Roswell	Pardon Me, But This Heart's Taken — Terry Gregory — Scotti Bros.
Dick Deno	WCCN/Neillsville	Nothing Can Hurt Me Now — Gail Davies — RCA
Steve Halg	WHUM/Reading	California — Keith Stegall — Epic
Billy Cole	KSO/Des Moines	Four Wheel Drive — The Kendalls — Mercury
BIII Berg	WWVA/Wheeling	Just Like That — Malchak & Rucker — Revolver

SINGLES REVIEWS

OUT OF THE BOX



CONWAY TWITTY (Warner Bros. 7-

Don't Call Him A Cowboy (2:33) (Southern Nights—ASCAP) (D. Hupp, J. MacRae, B. Morrison) (Producers: Conway Twitty, Dee Henry, Ron Treat)

Conway's advice to city women who spot men in boots and Stetsons is 'Don't call him a cowboy/Until you've seen him ride." This song is the title cut from Twitty's forthcoming album and the lyric's suggestive slant is emphasized excellently by the artist. This light-hearted tune is almost assured of chart-topping status, due to Conway's incomparable style and innumerable fans.

FEATURE PICKS

BARBARA MANDRELL (MCA-52537)

There's No Love In Tennessee (3:20) (Tom Collins/Tapadero-BMI) (D. Morgan, S. Davis) (Producer: Tom Collins)

THE WHITES (MCA-52535)

If It Ain't Love (2:48) (Acuff-Rose-BMI) (D. Frazier) (Producer: Ricky Skaggs, Marshall Morgan)

KATHY MATTEA (Mercury 880 595-7)
It's Your Reputation Talkin' (2:45) (Welbeck/Terrace—ASCAP) (M. Johnson, H. Shannon) (Producer: Allen Reynolds)

JIMMY BUFFETT (MCA-52550)

Who's The Blonde Stranger? (3:44) (Coral Reefer/Coconutley/Warner-Tammerlane/ Blue Sky Rider-ASCAP/BMI) (J. Buffett, M. Utley, W. Jennings, J. Leo) (Producer: Jimmy Bowen, Michael Utley, Tony Brown)

RAY STEVENS (MCA-52548)

It's Me Again, Margaret (3:26) (Acuff-Rose-BMI) (P. Craft) (Producer: Ray Stevens)

KATHY FORD (Sugarfoot SR 0019)

Let It Be Me Tonight (3:26) (Say It With Music/Lock Level—BMI) (T. Kirby, T. Douglas, R. Lee) (Producer: Ronnie Light)

NEW AND DEVELOPING

JUDY RODMAN (MTM P-B-72050) I've Been Had By Love Before (3:16) (Coal Miners—BMI) (T. Damphier)

(Producer: Tommy West)

Rodman is a five-year veteran of Nashville back-up and jingle work and the first artist signed by the new MTM Records label. Her experience shows on this up-tempo, debut single about a misused lover who refuses to be "had by love" again. The production is sharp, the sound is contemporary, and Judy Rodman's singing is too good for jingles alone - it should gain much more attention when radio hears this sona.





DON SWIGGLESWAGGLE Thank You Radio #91

Jewel Records

National Promotion Scott Borchetta 615-321-5080



CLEVELAND, COE AND CBS - CBS personnel joined with David Allan Coe in his recent headline performance at Cleveland's Front Row Theatre. Pictured (I-r) are: Mary Ann McReady, marketing director, CBS/Nashville; Jim Hawn, CBS/Cleveland, branch manager; Coe; Mark Benesch, CBS/Cleveland promotion manager; and CBS/ Cleveland sales manager, Pete Anderson.

Sue Brewer Fund Aids Writers

NASHVILLE - The Sue Brewer Fund of The Songwriters Guild Foundation has booked 42 songwriters into several Nashville studios since the work to aid unpublished composers by this means was begun in January. The fund was established late in 1984 by RCA artist Waylon Jennings, in memory of Brewer, who offered help to many struggling songw-

Distributed By SMA Music Co. Al Watkins 925 South Kerr Ave.

riters in Nashville over the years by giving them shelter, food and encouragement. In addition to the writers already assisted by the fund, more than 50 others have been placed on the Foundation's waiting

Unpublished songwriters register with Kathy Hyland, regional director of the Guild and the Foundation, to book one hour of two-track studio time. The result of the sessions for the writer are the receipt of a master tape and a critique of each song recorded by members of a music industry professional panel, including label and publishing representatives and independent record producers.

Money for the Brewer Fund was raised through private donations and ticket sales from a television special taped last October at the Grand Ole Opry House in Nashville. The show is syndicated by Multi-Media Entertainment of Nashville for a late summer release, and stars artists who all benefited from Sue Brewer's generosity, including host Waylon Jennings, George Jones, Willie Nelson, Hank Williams, Jr., Kris Kristofferson, Roger Miller and Jessi Colter.

Chet Atkins

(continued from page 10)

appearances of the guest soloists, beginning with Brent Mason, who joined Atkins for one of several songs performed from the new album, "Some Leather And Lace. Atkins introduced Larry Carlton, and the Californian showed the enthusiastic crowd his ability to play a sampling of styles from traditional country to jazz/ rock in one 40-second solo. Atkins then reappeared to play in his typically relaxed and controlled manner in the first of a series of duos with his fellow guitarists which attested to the artistic and technical debts owed to the master by the younger players. Soloists also stepped out from the band in the course of the evening: Terry McMillan played an animated blues solo on harp, and Mark O'Conner's fluid fiddle notes made Atkins smile as he listened from the wings.

Dr. Butler returned to the stage halfway through the program to introduce Earl Klugh, who played two numbers with the band before trading solos with Atkins on "Good-Time Charlie's Got The Blues." Both guitarists then urged George Benson, who was sitting in the audience, to come

(continued on page 30)

COUNTRY COLUMN

OAKS NAMED HONORARY CHAIRMEN — Linden E. Wheeler, president of the National Committee for Prevention of Child Abuse (NCPCA), has announced that the Oak Ridge Boys will serve as 1985 Honorary Chairmen of the group. Their role will be to promote the organization's national public service campaign, which includes print ads, posters and radio and TV spots all designed to promote awareness of the child abuse problem in the USA. The group has been involved in similar endeavors in the past; their annual "Stars For Children" concerts, held from 1979-83 in Dallas' Reunion Arena, raised over half a million dollars in ticket sales and corporate donations for the child abuse prevention cause. Joe Bonsall of the vocal group is quoted in an NCPCA release with the comment that the

appointment will enable the Oaks "to have more of a national impact on the In the words of Wheeler, 'NCPCA is very pleased with the appointment of The Oak Ridge Boys as the 1985 Honorary Chairmen because of their long-standing commitment to providing quality entertainment to both children and their families. This commitment is reflected in the music they sing, the concerts they perform, and their consistent desire to be of service to our nation's children, many of whom needlessly suffer the farreaching consequences of living in an atmosphere of abuse or neglect

with The Oak Ridge Boys' help, we will be able to carry our message further. BETTER REACH FOR THAT MINT JULEP, TOO - The 1985 Kentucky

THAT LOOKS BIG, JOHN Bros. Records recently signed John McEuen, of the label's Nitty Gritty Dirt Band, to a solo contract; an album will be released this month. If the book McEuen is holding above is his contract, both he and Warner Nashville chief Jim Ed Norman (standing) must be glad that all the details are settled.

Derby Festival in May includes a showcase for the winner of the third annual Philip Morris/Miller High Life Reach for the Stars Country Music Competition. Finalists in the competition are chosen from tape submissions to Star Drive of Louisville, KY, and will compete at the performance battle April 29 in the Kentucky Fair and Exposition Center for \$1,000 and the opening act gig for Conway Twitty and The Judds, appearing at the 30th Philip Morris Festival of Stars May 2 during Derby week. The contest entrants must submit a cassette of no more than 15 minutes, a photo and an entry form by March 22. Call Star Drive, Inc. at 502 245-

PERFORMING SEALS — (There is really only one, named Dan.) EMI/America artist **Dan Seal**s has been signed to appear on 19 dates, March through May, with MCA's **Lee Greenwood** on the latter's upcoming tour. Seals single, "My Baby's Got Good Timing," is 2 bullet this week; Greenwood's "You've Got A Good Love Comin'" is poised to break top 10 at 11 bullet. Those spring concerts should

RELEASED — Terri Gibbs' first Warner Bros. single, produced by label chief Jim Ed Norman, titled "A Few Good Men" — the song is being shipped Wednesday . Atlantic America Records has released Leon Raines' second single, "It Happens Every Time" . . . and Keith Stegall's "California" video has been released in support

of the Epic artist's single, which debuts this week at 81 bullet.

SOON TO BE RELEASED — Ronny Robbins' second CBS single, "Night Magic," March 4. The writer is Alan Rhody . . . Kathy Mattea, with Mercury/PolyGram, is scheduled to release her second album this month, with production by Allen Reynolds. The first single is out: "It's Your Reputation Talkin.' "The Kendalls album," "Two Heart Harmony," delayed for a month, will be released in March, also on Mercury. The record's first single, "Four Wheel Drive," scrambled to a 68 bullet debut this week . . . Vince Gill's second RCA LP, "The Things That Matter," is a planned spring release . . . Ronnie Milsap has a "Greatest Hits" collection, also on RCA, scheduled for shipment this quarter.

YOU CAN DRESS 'EM UP, BUT YOU CAN'T TAKE 'EM ANYWHERE -- Unless you happen to be Hank Williams, Jr., of course. The Warner Bros. star was set at press time to bring several of his "rowdy friends" to the Grammy Awards show for the performance of his song, "All My Rowdy Friends Are Coming Over Tonight," but he won't say who'll be there. Bigger news is that Hank will be touring this spring on headline dates sponsored by Marlboro. Cities confirmed are St. Louis, Memphis, Indianapolis, Lexington and Birmingham.

BROADCASTING CONVENTION - The National Broadcasting Society, Alpha Epsilon Rho, is bringing Roy Danish to Nashville for the group's 43rd annual convention March 27-31 at Opryland Hotel. The keynote speaker is a member of the board of directors of the International Radio and Television Society. The theme of the meeting, which brings together professional and student members of the organization, is "Nashville Bound" and emphasis will be placed on local job market discussions and the country music industry. For further information contact Sue Rozman at ABC-TV public relations: (212) 887-6085.

SPEAKING OF SPEAKERS - MCA recording artist John Schneider and product development VP for the label, Kent Crawford will be the speakers for the third Academy of Country Music luncheon March 5 at the Los Angeles Press Club. The luncheon is open to Academy members, media and the public, but prior reservations are required through ACM's Hollywood office.

NEW AND MOVED -- Saba Record Co. has been formed by C. A. Broussard in Houston, planning to market country, black and gospel music . . . M&H Productions has relocated company headquarters from Orlando, FL to Nashville. Douglas P. Maravolo's firm is a concert promotion/artist management operation, now located on 19th Ave. South with Beverly Groover joining Marvolo as assistant.

SUNDAY SPECIAL -- A 30-minute St. Patrick's Day special titled "Ireland Country," hosted by Bobby Lord will be shown on The Nashville Network March 17. The program takes viewers to Ireland to examine the influences of Irish folk music on America. Lord asks, "how can you not like a country where the people toast you and say 'May you be in heaven a half-hour before the devil knows you're For those in doubt, the Sunday morning broadcast will also be repeated in the afternoon and evening, in plenty of time to get to church and back.

bill fisher

AL WATKINS & CRIPPLE CREEK "THE FIRES OUT AT MY HOUSE

NTERNATIONAL CC/SMA-4509

GOSPEL COLUMN

RADIO SEMINAR — In conjunction with spring's Gospel Music Week, the National Gospel Radio Seminar has announced its opening day reception. The second annual event, an opportunity for DJ's to meet and talk with gospel artists on an informal basis, will be held March 31 at Nashville's Radisson Hotel beginning at 3:30. Over 25 top gospel artists have agreed to attend the affair, according to Tana Lonon of the NGRS. The reception is just the beginning of the three-day seminar, which will be held concurrently with the Gospel Music Association's week of special activities, including a church music workshop at the Hyatt Regency Hotel Monday, April 1. The GMA's Dove Awards will be a nationally televised event of Wednesday,

April 4. The theme for Gospel Music Week is "Catch The Spirit," and other highlights will be a concert at the Tennessee Performing Arts Center on opening night, featuring artists on the Word distributed labels such as Amy Grant, Kathy Troccoli, Michael W. Smith, Mylon LeFevre, Leon Patillo, Morgan Pryor and Charlie Peacock. The show starts at 7:30 but will conclude in time for a songwriters showcase in the Radisson lounge. The next day's keynote address will be at TPAC's Polk Theatre. The radio seminar, in its 13th year, will will conduct sessions for owners, managers and salesmen and also for air personalities and program directors. Registration information on the events above follows: GMA "Catch The Spirit" and



NORWOOD SIGNS WITH ATLANTA INTERNATIONAL — Gospel singer Dorothy Norwood, formerly of The Caravans, is now an exclusive artist with Atlanta International Records. She is shown above with Ron Freeman, president of the Atlanta-based label.

church music workshop seminars Sunday, March 31, 12-5 p.m. at the Radisson; NGRS registration — March 31, 2 p.m. Radisson. Full cost for registering is \$160 for the first company representative and \$110 for each additional person from the same group.

the same group.

OH HAPPY DAY — Edwin Hawkins is busy making plans for his third annual Music and Arts Seminar, April 8-12, in Oakland, CA. Joy Productions, Inc., a west coast p.r. firm, has released a preliminary schedule which calls for workshops providing information on songwriting, piano and vocal techniques, ministries and careers in gospel music and road management. All sessions are to be held at the Oakland Hyatt Regency. There will also be nightly concerts at Love Center Church featuring talent from many parts of the country; additionally, a Mass Choir performance at the Henry J. Kaiser Convention Center will mark the seminar's close on Friday, April 12. The Seminar Mass Choir live recording from last year is currently on the Cash Box chart and plans have been made to release this year's performance on LP also.

year's performance on LP also.

SONGWRITING WORKSHOP — The Songwriters Guild Foundation of Nashville is sponsoring a workshop to aid Christian songwriters. The workshop will be held April 4 at the Guild offices at 50 Music Square West, United Artist Tower. Designed to improve the craft of writing gospel and Christian songs for the present market, the event will include a study of lyrics and melody, a discussion of the state of the industry and a song critique. The fee for the workshop is \$130 for Guild members and \$175 for non-members. Contact Tony Falzano Wednesday and Friday only at the Songwriters Guild, (615) 329-1782 for additional information.

RECENTLY RELEASED — On Lamb & Lion: Debby Boone, "Choose Life," (LLR

RECENTLY RELEASED — On Lamb & Lion: Debby Boone, "Choose Life," (LLR 3008), album; Wendell Burton, "Heart Of Eternity," (LLR 3006), album . . . Sparrow radio singles: "The Time Is Now," Debby Boone; "Arise Shine," Wendell Burton; "Each Day He Gives Me"/"To Worship You," Michele Pillar; "Angel Song"/"Magnify The Lord," Cruse; "Builder Of Bridges"/"The Prayer," Andrus & Blackwood; "Known By The Scars"/"Why," Michael Card; "Heaven Is Being With You" and "In Time," Harry Browning/"When I Run To You," Laury Boone . . . On Morada Records: "I Love Jesus Better Than Ice Cream," a children's album produced and performed by The Goads . . . On RiverSong/LoveSong: "Rejoicing," The Speers, album, and "City Coming Down," single; "Choose To Be Happy," Cheryl Prewitt, album and "The Right Place," single . . . On the Brentwood label: "A Fresh New Touch," Bridge, album.

MORE ON MORADA — The Nashville-based Morada Records has signed The Smith Brothers Quartet of Calvert City, KY; a re-release of their LP, "Southern Style," is to be distributed nationally . . . The label has also signed "bluegrass-gospel" group, The Easter Brothers, from Mt. Airy, NC; the group, which has been performing for more than 20 years, will debut on Morada with the album "Wake Up, America" . . . and finally, Morada has signed the southern gospel group, Delegation. The octet from Arab, Alabama are calling their first album "No Other Way."

IF YOU KNOW YOUR GOSPEL — You will want to attend the final of the third annual Kentucky Fried Chicken Gospel Music Competition, to be held Sunday.

IF YOU KNOW YOUR GOSPEL — You will want to attend the final of the third annual Kentucky Fried Chicken Gospel Music Competition, to be held Sunday, July 14 at Washington, D.C.'s Kennedy Center. The finalists of a series of preliminary auditions held in Baltimore and Washington area churches this spring will win trophies and a total of \$9,000 in cash donations for their sponsoring churches. Entry deadline is midnight, March 31, and forms are available at participating KFC restaurants; the Baltimore and Washington Afro-American newspapers; WEBB radio, Baltimore; WBGR radio, Baltimore; the Discount Record Hut, Washington, or by sending a SASE to KFC Gospel Music Competition, Box 28604, Washington, D.C. 20011.

PETRA SIGNS MERCHANDISING AGREEMENT — Petra Productions, Inc. recently signed an exclusive merchandising agreement with Road Star Productions of Boston for the duration of the band's "Beat The System" tour. Road Star personnel will be traveling from market to market, handling virtually all product-sales concerns for the Star Song recording group.

For the Star Song recording group.

PREWITT IN CONCERT — Former Miss America Cheryl Prewitt (see RiverSong/LifeSong item above), will debut songs from her new album at the Tennessee Performing Arts Center in Nashville on March 8. The concert takes the album's title "Cheese To Be Happy" as a thomas

title. "Choose To Be Happy," as a theme. a release that Prewitt will "showcase the full range of her entertaining capabilities."

TOP 15

LBUMS

Spiritual

Weeks On 2/23 Chart NO TIME TO LOSE ANDRE CROUCH (Light LS 5863) 1 23 WHAT HE'S DONE FOR ME REV. CLAY EVANS (Savoy St. 4762) God Said He Would" SAILIN' SHIRLEY CAESAR (Myrrh SPCN 7-01-673206-1) 3 31 TRUST IN GOD AL GREEN (Myrrh SPCN 7-01-678306-5) 5 CHOSEN VANESSA BELL ARMSTRONG (Onyx 3825) "What He's Done 6 WE SING PRAISES SANDRA CROUCH (Light-5825) 6 70 NO TEARS IN GLORY REV. F.C. BARNES & REV. JANICE BROWN (Atlanta Intl. AIR 10077) 7 29 8 PERFECT PEACE KEITH PRINGLE (Onyx RO 3784) 11 5 ANGELS WILL BE SINGING EDWIN HAWKINS & THE SEMINAR MASS CHOIR (Birthright BRS 4045) 9 19 ROUGH SIDE OF THE MOUNTAIN F.C. BARNES & REV. JANICE BROWN (Atlanta Intl. 10059) PSALMS RICHARD SMALLWOOD SINGERS (Onyx 3833) Open 10 95 8 23 TOMORROW THE WINANS (Light 5857) MADE IN MISSISSIPPI JACKSON SOUTHERNAIRS Maiaco 4372) No Tears In Heaven" 14 LOVE ALIVE III WALTER HAWKINS (Light LS 5857) 15 I'M GONNA HOLD OUT THE GEORGIA MASS CHOIR (Sa

Inspirational

	0/22 (On
1 KINGDOM OF LOVE	2/23 (mart
SCOTT WESLEY BROWN (Sparro	W	
1081) Open	1	15
2 MICHAEL W. SMITH 2 MICHAEL W. SMITH 2 (Reunion		·
MICHAEL W. SMITH 2 (Reunion 000412-9)		
"Hosanna"	2	16
3 STRAIGHT AHEAD		
AMY GRANT (Myrrh 675706-4) "Angels"	3	51
4 THE SKY'S THE LIMIT		
LEON PATILLO (Word 677106-7) "I've Heard The Thunder"	4	45
5 SONGS FROM THE HEART	_	75
SANDI PATTI (Impact RO3884)	_	
None 6 HEART & SOUL	7	11
KATHY TROCCOLI (Reunion SPC	N	
7-01-000512-5) Open	5	21
7 MORE THAN WONDERFUL	,	•
SANDI PATTI (Impact R3818)		
Open THE WARRIOR IS A CHILD	6	87
TWILLA PARIS (Milk & Honey MH		
1048) Title Cut	8	37
9 MAN IN THE MIDDLE		٥,
WAYNE WATSON (Milk & Honey		
MH 1049) Open	9	40
10 CHOICES		
FARRELL & FARRELL (StarSong SPCN 7-10-205386-X)		
"Give Me Thy Words"	10	37
11 PERSON TO PERSON LENNY LEBLANC (Hartland HR		
38653)		
"He is The One"	13	5
12 TIM MINER TIM MINER (Nissi EMR-4607)		
Open	12	15
13 TENDER HEART		
MICHAEL JAMES MURPHY (Milk and Honey MH 1055)		
"Believers"	-	1
14 LOOK WHO LOVES YOU NOW		
MICHELLE PILLAR (Sparrow SPR 1095)		
Title Cut		1
15 THE WONDERS OF HIS LOVE PHILLIP BAILEY (Myrrh SPCN 7-		
PHILLIP BAILEY (Myrrh SPCN 7- 01-679609-X)		
"No Wise Cast You"	_	1

GOSPEL PICKS

LET THE WIND BLOW — Imperials — Myrrh SPCN 7-01-682006-8 — Producer: Brown Bannister

REJOICING — The Speers — River Song ZLP8501 — Producer: Lari Goss

THE FRONT — The Front — Refuge R84006 — Producer: Bob Wilson, Tommy Funderburk

CHOOSE TO BE HAPPY — Cheryl Prewitt — Love Song ZLP8502 — Producer: Lari Goss



ESPECIALLY FOR YOU — That's the title of the forthcoming Riversong LP from the Cathedral Quartet, now in its 21st year of concert ministry. Pictured (I-r): Danny Funderburk, tenor; Mark Trammell, baritone; producer Lari Goss; Glen Payne, lead; George Younce, bass.

Music Infringement Probed By Panel

by Peter Berk

LOS ANGELES - Responding to the many queries about music infringement from within the music community, the Association of Independent Music Publishers recently held a luncheon seminar to shed light on the subject. The panel consisted of Al Schlesinger, Esq., a partner in the Schlesinger and Guggenheim law firm: Irwin C. Coster of Coster Music Research; and Averill C. Pasarow,

Schlesinger spoke first, and offered a description of music infringement by saying that in the U.S. a copyright holder carries exclusive worldwide rights to all usages of that music and anyone who usurps any of those rights is guilty of infringement. "In order for someone to bring an infringement action," Schlesinger said, "there have to be two situations that exist. The allegedly infringing composition has to be similar and the infringing party has to have had access to the 'original' work." Without access, he asserted, there can be no case. "There's a rule of thumb, the stronger the access, the less stringent the test of the similarity is and vice versa."

'Access' entails the various opportunities which exist for a piece of music to be heard and then ultimately stolen from. This may occur as a result of the direct submission of musical material to virtually anyone to whom demo tapes or lead sheets would normally be sent. Conversely, access may also involve a hit song which has clearly been heard widely enough to warrant suspicion if another party attempts to copy it and claim it as their own. Additionally, if it can be proven that a musical work has had sufficient exposure on TV or in a film, it may constitute access as well. Copyright laws, however, do allow for the fact that purely coincidental similarities frequently do crop up between songs.

Schlesinger also pointed out an erroneous belief in the music community, when he said "There is a fiction in the business of another song, usually thought to be eight. In fact, you can't take anything." He added that a hook chorus or vital verse melody is particularly protected, as opposed to an incidental line or chordal pattern. The first and most important test, according to Schlesinger, of whether enough of a similarity exists between two songs to warrant a trial, comes when "lay hear the songs in a pre-trial. "If the judge or jury can't hear similarities initially, you've got a big problem," he concluded.

Coster spoke of his 'ten commandments' in determining infringement violations. These are access; form; timber and tone (on recordings only); melody; harmony; rhythm; uncommon melodic, lyrical or chordal changes or variations; circumstantial evidence; and general similarities. Elaborating, Coster stated, "this applies to the overall structure of both tunes. Very important also, particularly in contemporary songs, are the bass lines," he also said. You may find them in the introduction, the instrumental solos and possibly in the hook." Coster also stressed that he examines both songs' vocal subtleties, keys, moods, orchestral colors, solo parts and overriding tempos and styles when working on infringement cases.

Pasarow discussed the remedies available to a plaintiff, first citing the possiblity that exists to get an injunction against the release or continued sale of a potentially stolen song or musical work. "In order to get those temporary injunctions, or ones which will last until the actual trial (which may be years down the line), you must prove initially that you are likely to prevail in the lawsuit," he said. He also delved into the legalities of suing for damages or profits derived from the 'stolen' work of music.

The laws involved are certainly complex, but the AIMP's seminar clearly helped to solve some of the mysteries about infringement to a large extent.



WINSTON-SALEM CAVALCADE IN FUNDRAISER FOR ETHIOPIA hometown acts — Let's Active, the dB's and Chris Stamey — recently filled the auditorium of their alma mater, R.J. Reynolds High School in Winston-Salem, N.C., to raise \$5726.90 for the Red Cross Relief Fund for Ethiopia. Despite the worst snowstorm to hit the Southeast in years, fans from the Carolinas and surrounding environs flocked to catch the show. Shown, left to right, are Faye Hunter of Let's Active, Ted Lyons (Stamey's Drummer), dB Will Rigby, Mitch Easter of Let's Active and dBs Peter Holsapple, Gene Holder and Chris Stamey. All are Reynolds graduates.

Capitol/Manhattan To Release 'Treasured Master XDR Series'

LOS ANGELES -- Capitol/EMI recently announced the creation of a new product line of XDR (Expanded Dynamic Range) cassettes entitled the "Treasured Master SDR Series." This series will consist of previously released and unreleased "classic" recordings which have been digitally re-mastered from the original two-track master insuring that the fidelity of the original recording is restored while not altering the original sound quality.

Duplication through the XDR process dramatically improves the dynamic range of the cassette. All "Treasured Master XDR Series" cassettes incorporate the Dolby B Noise Reduction and the HX Pro systems minimizing tape noise and significantly increasing the overall signal-tonoise ratio.

The first series carrying the "Treasured Master" logo will be the February release of Manhattan/Blue Note's classic jazz series. Noteworthy selections include John Coltrane's "Blue Train," Herbie Hancock's "Maiden Voyage," Horace Silver's "Song For My Father," Jimmy Smith's "The Sermon" and Art Blakey's "A Night At Birdland."

Lady Pank: Iron Curtain Talent (continued from page 5)

According to Kee, Lady Pank performed for a full year without playing to audiences of less than roughly 5,000 (10,000 to 20,000 is the norm).

Record pressings are a major limitation to a band's possibilities in Poland, "In America," said Kee, "a record company might press 25,000 records when they're taking a shot on an act. What nobody buys goes into the garage. Over there they make sure every record they press is going to get sold, and a band must have a certain level of popularity before a certain number of pressings are allowed. When they press 300,000 - they sell 300,000. Lady Pank may be able to sell a million, but they won't get that many records because there just aren't the facilities, the man-power or the materials."

The band's first MCA release is scheduled to appear February 27. Titled "Drop Everything," the LP is Lady Pank's first english recording. It was recorded in Poland and mixed in England. According

to Mike Rosenblatt, MCA is counting on some immediate interest from the unprecedented nature of the release, but that the Polish factor will not be a major marketing angle. "I think we will gain some attention from the fact that they're Polish," said Rosenblatt, "but that certainly makes no difference if the music isn't any

From an A&R standpoint, the deal could mean more communication between eastern record labels and U.S. companies. which means hope of a broader audience for eastern bands. "I don't think they (eastern bands) will feel as limited to just an eastern audience," commented Ro-senblatt. "By seeing Lady Pank getting signed to a worldwide deal through an American company, they can feel they can go for it if they've got the goods."

Lady Pank makes its first visit to the U.S. when it arrives for an initial press gathering and a video shoot in New York

Greg Kihn's New Enthusiasm

I'm dead and gone, I don't want to be remembered as a guitar player or sweaty singer. I want to be remembered as someone who really created something. In this business, if there is no song than there is no band and there is no record and there's no hit. So to me, everything begins with the song.

It has become standard to remark that a rock and roll musician has remained untainted and amazingly down to earth despite all the trappings of the rock and roll lifestyle. Despite the cliche, this is exactly the case with Greg Kihn. "Most artists take themselves too seriously," he claimed. "To me this job is a privilege. I enjoy my work and when I go on the radio or in the studio, to me it's fun. I'd rather be there than anywhere else."

From the initial success of Kihn's debut EMI effort, he'll be there for a long while

Teena Marie Finds Success

Although she may be busy for some time promoting her current Epic album "Starchild," Marie will continue working with Rick James, who produced some of her best Motown albums. The singer left the label in a dispute that was only resolved last year and which resulted in a two-year absence from recording. James and Marie are trying to put together a film, Alice In Ghettoland, based on the classic book and starring Marie in the title role. Marie's performing background should serve her well in the adaptation, in which a white girl is absorbed into the world of black culture. "I don't like labels," she says, "but it's an amazing feeling to go on stage and see 17,000 black people and know that they didn't come to the concert for any other reason than they like my voice. That's the whole reason I got into the business, to try to unite nations through my music. So, that's like my dream come true. You can talk about pop sucess or R&B sucess and people ask me 'how do you feel now that your record's crossing over?' I think that's wonderful because it's another way to get to more people, to bring attention to what I'm trying to do. But I don't judge success in terms of dollars and cents. I judge successs in terms of how many friends

you attain and how much growth you have how much you can bring people together. If my records hadn't been a big pop success, I wouldn't have died. It's like I didn't plan it that way, it just happened, and it's great and I love it and I thank God it did happen, but I'm happy that people buy my records. I'm just blessed that I can do what I want to do."



BRYAN ADAMS DAY IN L.A. — Bryan Adams is "Somebody," or so says Mayor Tom Bradley, who proclaimed February 1, 1985 Bryan Adams Day in the city of Los Angeles. In town for two sold out shows, Bryan stopped by KMET and received an official copy of the procla-mation from Wendy Trevel of Mayor Tom Bradley's office.

INTERNATIONAL DATELINE

BPI Awards Held In London; Sade, Wham!, Prince Honored

by Chrissy lley

LONDON -- This week saw the arrival of the long awaited BPI awards. Politicians and celebrities packed into London's Grosvenor House Hotel while millions watched the proceedings live on BBC TV.

The audience heard how one in four hit records throughout the world had a British connection. And during the awards week British acts topped the charts in the USA, UK and several European countries.

Ironically enough, then, the most revered guest was Prince, who made a brief appearance to collect his award for Best International Artist and Best Film Soundtrack. As his bodyguards escorted him out of the hotel, dozens of Fleet Street photographers chased his limousine

The title of Best Male Artist went to Paul Young and Best Female Artist went to Alison Moyet, who performed her hit single "All Cried Out" live on stage.

Honors for best British group went to Wham! who announced a six month sabbatical from the business. Not surprisingly Best Single was Frankie Goes To Hollywood's "Relax." They also collected the awards for Best British Newcomer. Duran Duran's "Wild Boys" video collected the Best Video Award.

Best British LP was Sade's "Diamond Life," and Trevor Horn collected the Best Producer Award for his work with Frankie Goes To Hollywood and The Art Of Noise.

Nik Kershaw and Howard Jones provided more live entertainment with renditions of their hit singles, but the classiest performance of the evening came from Tina Turner, currently in the UK for a series of dates.

The awards were presented by the most well known and well loved industry figures including Pete Townshend, who received

the warmest reception, Sting and Meatloaf.

Bob Geldof and Midge Ure received a special award for the Band Aid single and their activities for Ethiopia famine relief. Geldof took the opportunity of live TV coverage to lambast governments for their lack of financial support to the starving nations. Possibly Geldof is going a bit too far these days with his comment that "the situation in Ethiopia make what happened in the concentration camps look like some kind of tea party." He received a standing ovation for his work.



BUENOS AIRES - Alberto Caldeiro. marketing director of EMI told Cash Box that top selling artists Luis Miguel and Dyango have once again received a priority status on promotion in all of Latin America and in Spain at the recent convention held in Rio de Janeiro, after the very good sales obtained by both in several countries. Well known chanteuse Rocio Jurado and recently contracted lark Yuri will deserve the same treatment; Rocio is now recording an album with Manuel Alejandro and Yuri is waxing an album that will be released in the second

RCA artist Jairo is once again in Buenos Aires and Channel 9 devoted one of its "Finalisima" programs to him, with several guest artists and plenty of music. Jairo was born in the province of Cordoba but several years ago established himself in France, where he has gained success; he comes to Argentina three or four times a year and RCA has been promoting his recordings with growing success.

The visit of British group Yes was abruptly terminated and their appearances in the cities of Rosario and Mar del Plata

cancelled after a wave of demonstrations against the group in spite of strict security measures. The visit had been considered negative by several members of the Parliament, in relation to the British attitude about the Malvinas Islands following the South Atlantic war and opposed by political activists. Their only appearance was at the Velez Sarsfield soccer stadium, in Buenos Aires.

PolyGram marketing manager Leo Bentivoglio reports that his company will be releasing the first LP cut by rock group Deep Purple for the company, as well as another LP by the group Big Country and the official launching of new regional music star Teresa Parodi. For Latin American music fans, there will be the second volume of the "Triptic" series recorded by Cuban poet and musician Silvio Rodriguez. There is also the return to activity of chanteuse Manuela Bravo, after an absence caused by an accident and further releases in the "Ciclos" budget

CBS has also released two albums devoted to the Cosquin Folk Song Festival, which this year celebrated its 25th anni-



THEY ONLY COME OUT AT THE BPIs - The BPI Awards brought out many of the United Kingdom's and the world's best known artists. Seen together after the ceremony held last week are presenter Meatloaf, special award winner Bob Geldof, presenter Pete Townshend and award winner Paul Young.

versary. The company is also working on the promotion of local rock and roll group Soda Stereo and International named Nina Hagen (who was one of the top names at the recent Rock in Rio Festival) and Roger Hodgsen.

miguel smirnoff

United Kingdom

LONDON - The Independent Labels Association — advisory service to the indie world — has gone into voluntary liquidation. It blames record industry complacency and lack of financial support for the collapse.

ILA directors Sabrina Rooles and Tricia O'Keefe have called in a firm of accountants and called a meeting of creditors at which an official liquidator will be appointed.

They insist that liquidation is not an indication of failure of the company or the impending collapse of the indie market. This decision is based solely on the fact that while both directors have devoted much time, effort, and money over the last three years in successfully establishing the ILA, the industry itself has complacently and blatantly ignored our efforts and allowed us to battle alone," comments O'Keefe.

It seems clear that a new representative body needs to be set up on behalf of all independent labels to cope with all the problems which exist.

Both directors intend to continue "to pursue forcing vital changes." The administration of the ILA's record labels register has been passed on to Gallup.

The UK record industry did £329m worth of business in 1984, a rise of 14 percent over the previous year. However, BPI general manager Peter Scaping has warned that this seemingly respectable figure should be seen in the light of turnover value in the recessionary years.

He comments: "In 1980 when sales dipped seriously in the face of rapid inflation, industry output was actually worth more in terms of today's prices than it is now.

The BPI's annual survey of the year's wholesale delivery figures shows that singles were up four percent in volume, LPs were down by one percent, but combined LP, cassette and CD volume were up by 11 percent.

Star areas of growth last year were cassettes and compact discs. Cassette unit deliveries rose by 27 percent and the value rose 24 percent from £84 million to £104 million. The CD trade deliveries rocketed by 220 percent from 250,000 units to 800,000, which meant an increase in value of 233 percent from £1.5 million

Japan

TOKYO JASRAC (Japan Association of Rights of Authors and Composers) has reached an agreement with broadcasting companies to raise broadcasting royalties after long negotiations. According to JASRAC, the new broadcasting royalties will be one percent of total revenues of the broadcasting companies. This rate will be effective after 1989. By the way, the present-broadcasting-royalties are percent for NHK (Japan National Broadcasting Association) and 0.76 percent for commercial broadcasting companies.

INTERNATIONAL BESTSELLERS

Japan

- TOP TEN 45s

 1 Tenshi No Wink Seiko Matsuda CBS Sony

 2 Glnga No Shinwa Toshihiko Tawara Canyon

 3 You Gotta Chance Koji Yoshikawa SMS

 4 Netsushisen Anzen Chitayi Kitty

 5 Stardust Memory Kyoko Koyizumi Victor

 6 Futaridake No Ceremony Yukiko Okada Canyon

 7 Soshite Bokuwa Tohoni Kureru Yoshiyuki Osawa Epic
- Sony

 8 Furarekibun De Rock 'N Roll Tom Cat Canyon

 9 Ribon Chiemi Hori Canyon

 10 Motto Sekkin Shimasho Hidemi Ishikawa RVC

- 10 Motto Sekkin Shimashio

 TOP TEN LPs

 1 9.5 Carat Yosuyi Inouye For Life
 2 Like A Virgin Madonna Warner Pioneer
 3 Make It Big Wham! Epic Sony
 4 Dakishimetayi Anzenchitayi III Kitty
 5 Confusion Yoshiyuki Ohsawa Epic Sony
 6 No Side Yumi Matsutoya Toshiba EMI
 7 Agent Provocateur Foreigner Warner Pioneer
 8 Thunder in The East Loudness Nippon Columbia
 9 Motto!! Checkers Checkers Canyon
 10 Silent Love Akina Nakamori Warner Pioneer
 Cash Box of Japan

United Kingdom

- TOP TEN 45s

 1 Love & Pride King CBS

 2 i Know Him So Well Elaine Page & Barbara Dickson RCA

 3 Solid Ashford & Simpson Capitol

 4 Dancing in The Dark Bruce Springsteen CBS

 5 i Want To Know What Love Is Foreigner Atlantic

 6 1999 Prince Warner Bros.

 7 Close (To The Edit) The Art Of Noise ZTT

 8 Sussudio Phil Collins Virgin

 9 A New England Kristy Malcoll Stiff

 10 Run To You Bryan Adams A&M

- OP TEN LPS
 Agent Provocateur Foreigner Atlantic
 Born in The U.S.A. Bruce Springsteen CBS
 Alf Alison Moyet CBS
 Hit Sounds Of Hell Meatloaf Epic
 The Age Of Consent Bronski Beat Forbidden Fruit
 20/20 George Benson Warner Bros.
 Ellminator Z.Z. Top Warner Bros.
 Make it Big Wham! Epic
 The Collection Ultravox Chrysalis
 0 Welcome To The Pleasuredome Frankie Goes To
 Hollywood ZTT
 - Hollywood ZTT

Argentina

- TOP TEN 45s

 1 El Pecado Roiginai INXS PolyGram

 2 Self Controi Laura Branigan WEA

 3 Tentacion Jose Luis Perales Music Hall

 4 Ahora Decide Pimpinela Music Hall

 5 Amor Supernaturai Donna Summer WEA

 6 Some Guys Rod Stewart WEA

 7 Palabra De Honor Luis Miguel EMI

 8 Thriller Michael Jackson CBS

 9 La Noche Y Tu Sheena Easton EMI

 10 Buenos Dias Corazon Dyango CBS

- TOP TEN LPs

 1 Ghostbusters Soundtrack RCA

 2 Pateando Tachos Facundo Cabral Interdisc

 3 First In The World Various Artists CBS

 4 Miguel Abuelo Miguel Abuelo Interdisc

 5 17 Top Hits 85 Various Artists PolyGram

 6 Ai Fin Soios Dyango EMI

 7 Sabado Fiesta Various Artists PolyGram

 8 Sera Posible El Sur? Mercedes Sosa PolyGram

 9 Convivencia Pimpinela CBS

 10 Lernetres Alejandro Lerner Interdisc

 —Pre

-Prensario

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INFORMATION

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Behind The Bullets

Diverse Acts Continue Climb

(continued from page 5)

and top five retail reports at Cavage's in Buffalo, Mobile One Stop in Pittsburgh, Camelot in Cleveland, Lieberman in Dallas and The Wherehouse in Los Angeles. The EP is strong in the east and west, but it shows tremendous momentum in the midwest with top 10 or better at The Flip Side in Chicago, NRM in Pittsburgh, the Karma stores based in Indianapolis and GAM in Minneapolis.

Country music and the pop charts have not exactly been on intimate terms recently. Alabama become the only country act to have a top 50 album, as 40 Hour Week takes a 25 point leap to 49 bullet. The LP is number one this week with Handleman and The Record Bar. It is doing top 10 or better at Musicland, Liberman and Camelot and shows the greatest regional action in the south and

One of the real surprises in England, Sade, brings her brand of jazzy, Getz-Gilberto influenced pop/soul to U.S. attention for the first time. Diamond Life. her debut LP, entered the chart last week at 96, the highest entry of the week. On the basis of a groundswell of retail activity in the east, midwest and west, including top five reports at the Harvard Co-op in Boston, Kemp Mill in Washington, D.C.,

Show Industries in Los Angeles and Tower Records in San Francisco, the album bullets to 57, a 39 point jump. The first single, "Hang On To Your Love," never entered the pop singles chart, but peaked at 12 on the Black Contemporary singles chart last week. However, the new single, "Smooth Operator," debuts this week at 88 on the pop chart.

The Commodores take the single largest jump on the LP chart this week, as **Nightshift** goes from 133 to 75 bullet. Undaunted by the absence of former member Lionel Richie, the veteran Motown act rack up impressive sales reports, including top 10 or better at the Record and Tape Collectors in Baltimore, Port-O-Call in Nashville and Record Theatre in Cincinnati. The title track from the LP continues its climb on the singles chart as it bullets 51 to 42. "Nightshift" is still gathering momentum in its sixth week on the chart, this week getting a fresh bunch radio adds around the nation, from WMEE in Ft. Wayne and WBCY in Charlotte to KIIS in Los Angeles. The Commodores' tribute to the late Marvin Gaye and Jackie Wilson is showing a surge in retail sales as well, with top around the country, including Hill Records in Norwalk, Connecticut, Record Theatre in Cincinnati and Port-O-Call in Nashville.

Sunsplash Festival Set For U.S.

LOS ANGELES - Tony Johnson, managing director of Synergy Productions and founder of the Jamaican Sunsplash Reggae Festival in association with Ben Morgan of Morgan Inc. and Richard Halen of E.J.H., Inc. have announced a fiftyseven date American tour which will bring of reggae's finest to America.

The Sunsplash Festival, held yearly in Kingston, Jamaica provided the impetus for the tour, and Johnson in speaking with Cash Box noted that, "we had planned to do a U.S. tour three years ago, but all of the elements were not right." Together with E.J.H. Inc. Johnson explained that the tour will feature Third World, Dennis Brown, Gregory Isaacs, Lloyd Parkes and We The People in a tightly orchestrated reggae entertainment package.

'I think we are playing the right size

halls - the largest will be only six thousand people - and this will give the audience and the promoters a chance to get intimate with reggae music. And since we are planning more than just a reggae concert, we think everybody will leave more than satisfied." Starting in Hartford, Conn. on March 28 stretching across the country, and ending in Ontario, B.C. sometime in late May, the tour is hoping to make inroads for reggae in general and for the solo artists involved.

Johnson also commented, "We have had a lot of interest from other big names that would like to join for one special date or for a portion of the tour, and we will do that, but we also want to keep the integrity of the tour. There will be special surprises in New York at Radio city and in Los Angeles at the Beverly Theatre."

ASCAP Financial Report

Fain, Ernest Farmer, Ron Freed, Morton Gould, John Green, Arthur Hamilton, Sidney Herman, Chuck Kaye, Buddy Killen, Irwin Z. Robinson, and Michael

Also attending from the New York office were the following members of ASCAP's

management: chief economist and director of special projects, Paul Fagan; controller, John LoFrumento; director of membership and distribution, Paul Adler; assistant to the president and director of public relations, Karen Sherry; and executive secretary to the office of the president, Toni Winter.



FORD ROCKS COUNTRY CLUB — Mercury/PolyGram rocker Lita Ford played to a sell-out crowd at L.A.'s Country Club recently. Before Lita's show, a special customdesigned guitar was given away by KLOS-FM, as part of an on-going promotion dubbed "Bonus Music Marathon." Pictured at the Country Club are (I-r): Pat Siciliano, of Lita Ford's management company; Lita Ford; Geno Mitchellini, air personality, KLOS; and Diane Morales, assistant director of advertising and promotions, KLOS.

Chet Atkins

and play. Benson took a swirling 32-bar introduction into a classically swinging version of "Misty," not singing, but doing his famous guitar/voice-synch standing well behind the microphone. Then Atkins, commenting, "you heard the greatest today," played "Sunrise," a duet with Benson from the new LP. Following that, Rick Blackburn took the stage to lead the standing ovation, shouting, "This is one of Nashville's finest hours!" Atkins was persuaded to return for another song, Don McLean's "Vincent," and he played it alone on his acoustic/electric, selfdesigned Gibson, hushing the room with beautiful, whispering harmonics.

Other guitarists playing on the album include Dire Straits' Mark Knopfler and Steve Lukather of Toto. With such a diversity of performers on one record, CBS marketing plans for "Stay Tuned" are necessarily a joint effort. According to Jim Carlson, CBS product manager, Nashville, marketing "will be handled primarily out of the N.Y. office in connection with Nashville - we'll be involved in everything." Carlson is reluctant to attach the "fusion" label to the LP, as did one Nashville newspaper, preferring, he told Cash Box, "urban contemporary — a smoother kind of jazz-oriented music." As such, the album has been shipped "to all the jazz formatted stations and also the A/C stations," said Carlson. He added that "Stay Tuned" will be sent to AOR stations.

AROUND THE ROUTE

by Camille Compasio The stage is set for ASI'85, the second annual Amusement Showcase International, which is taking place March 1-3 at Expocenter/Downtown in Chicago. As of early February there were about 80 exhibitor firms who had confirmed space for the show, with the strong probability of additional last minute sign-ups. For example, Sega, making its comeback in the industry, has just been added to the exhibitor list. Also, Rock-Ola, who originally planned to show product through its distributors, but very recently decided to host its own exhibit. Bally Manufacturing Corp. cancelled its large exhibit and will now be housed in combined space with Bally Sente. As to registration, AGMA executive director Glenn Braswell advised that "we have more pre-registered this year than at this time in '84." Last year's convention drew about 4,500 and ASI will be satisfied to match that figure, especially in view of current market conditions and the fact that the show is just into its second year. The pay phone people have been signing up for exhibit space and arrangements have been made for a seminar on the subject as part of the Coin-Op College program. Glenn tells us the blanket of rooms at the Holiday Inn are sold out, which is (continued on page 32)

Data East Holds Distribs Meeting

CHICAGO — Data East USA, Inc. hosted a highly successful new product presentation and business workshop for its distributor network at the Arizona Biltmore Hotel in Phoenix, January 25, 26 and 27. The purpose of the meeting was to introduce the firm's new "Kung Fu Master" as well as conduct an open workshop session where there could be an exchange of views on key issues as they were

Data East president Bob Lloyd presided over the official unveiling of "Kung Fu Master" and attending distribs were able to get a first hand impression of the new game via the bank of upright models that were placed around the meeting room

In discussing the new piece, Lloyd stressed that in Japan "Kung Fu Master" was earning as well as the historic "Space Invaders." He also gave a slide presentation demonstrating the machine's earning power in the domestic market. Distributors were obviously impressed, as evidenced by the number of orders that were taken by regional sales managers Jolly Backer and Steve Walton and vice president of sales Tom Petit. "Kung Fu Master" will be among the products featured in the Data East exhibit at the March 1-3 ASI '85



convention in Chicago.

"Karate Champ," the firm's current hit, and the top rated game in the industry, was the subject of a slide presentation conducted by vice president of sales Tom Petit, who pointed out that after 18 weeks the game's earnings were every bit as strong as they were when it was first put in the market.

Another highlight of the three-day gathering was the general workshop, which was set in a relaxed, informal atmosphere with president Bob Lloyd leading the discussion on a variety of pertinent topics including Operator Attitudes and Conditions, Distributor Incentive Programs, Territory Integrity, Laser Disc Business and Quality Control.

Everyone present was given the opportunity to express opinions and furnish suggestions on each of the various issues that were

Pictured in the accompanying photos are (photo 1) prexy Bob Lloyd, at the dais as he was preparing to unveil "Kung Fu Master"; (photo 2) a view of the general workshop session, which was arranged in a hollow square format, featuring a bank of upright machines along the wall.



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INDUSTRY NEWS-

AROUND THE ROUTE

another encouraging sign . . . Let us now appeal to the weatherman to improve the lousy weather Chicago has been having these past several weeks. There's still an abundance of snow all over the place; but take consolation in the promise that the February thaw is expected any time now!

Calamari joins IDEA. Paul Calamari, former Bally exec, has accepted a position as vice president of marketing for IDEA (Industrial Design Electronic Associates, Inc.) of Sycamore, Illinois. Firm is the manufacturer of a broad line of electronically-scored dart products. As stated by IDEA president Don DeVale, in announcing the appointment, "What is there to say about the qualifications of Paul Calamari? He has them all. We are extremely pleased and will rely on Paul to guide us in the industry on the sale of product and recommendations for new products."
Nice news about one of the industry's

Paul. Back in business. Gary Stern, who recently announced the close-down of Stern Electronics, Inc., has started a new company called Carrin Electronics, based in Elk Grove Village, Illinois. Hope to have more details later.

finest. Good luck in you new post,

Bob Sherwood, longtime member of the coin machine industry, has joined Glory USA and advised that the firm plans to host an exhibit at ASI '85, displaying their current line of coin counters and related products. Bob, who will holds board meeting every month, be manning the booth, is in charge of all retail accounts for the company in the Chicago area.

AOE '85, scheduled for march 29-31 at the Sheraton Downtown in New Orleans, is reportedly attracting a lot of exhibitors in the pay phone category of

equipment and association officials have scheduled a special seminar that will deal with this product. It is also anticipated that a number of distributors will be participating and showing current coin-op products. We don't have any projections at this point as to attendance but AOE expects a significant show of nearby ops who will be driving in for the convention and is hopeful that others will take advantage of some of the new reduced airfare rates to fly in for AOE '85

American Shuffleboard's Sol Lipkin reports that the firm's recent participation in the National Sporting Goods Show served to underscore the increasing popularity of shuffleboards. Their exhibit drew a lot of traffic and the show was a big success for them. As Sol further noted, there are shuffleboard leagues and clubs developing all across the country and a number of breweries are talking about national tournaments! The NSGS was held in Texas this year, which gave Sol the opportunity to visit with all of the good people at O'Connor

Ric Geraghty, past president of OA-MOA, the Oregon state association, advised that the group's January 18-20 winter meeting, which featured an equipment exhibit for the first time in about 10 years or so, was very successful. Event was held at the Valley River Inn in Eugene, Oregon and, among special guests in attendance were AMOA prexy John Estridge, executive veepee Leo Droste and first vice president Al Marsh. This is a very active state organization, as Ric pointed out. OAMOA general membership meetings every other month, along with annual winter and summer conventions, such as the January conclave. Since the equipment exhibit went over so well, it could very likely be repeated at the summer

Atari Taps Two New Distribs

CHICAGO — Atari Games, Inc. announced the appointment of two new distributors in the U.S. market.

Jerry Marcus and Ed Pellegrini, owners of J & E Distributing in Chicago, will represent Atari products in Illinois, as announced by Shane Breaks, vice president of sales for Atari

Games, Inc. "We are happy to have Jerry and Ed as Hanson Expands Its

CHICAGO - Minneapolis, Minnesota recently played host to the largest and most competitive coin-operated electronic dart tournament that has been held to date. The \$10,000 Dart Shootout (\$10,000 in cash plus \$10,000 in trophies) is a tournament program designed to promote electronic dart play at the location level and generate excitement among players and location owners.

The Shootout format was designed a few years back by Hanson Distributing Company of Bloomington, Minnesota, in conjunction with foosball and pool. It was recently resurrected to promote another rapidly growing game, electronic darts.

"We've been establishing dart leagues throughout the five state area with our customers for the past few years and Shootout part of our network of distributors," com-

In Texas, Atari has reinstated H.Z. Franz & Company of Houston as a factory distributor. "We are always re-evaluating our representation, and it was time to have Hoddy Franz back on the team," said Bob Harvey, sales director.

'Shootout' Program

seemed like a natural addition to our promotion repertoire with the darts," stated Kirk McKennon, tournament director.

The \$10,000 finals are the culmination of more than 300 on-location qualifying tournaments in five events held across the five state area. The top two finishers in each location tournament qualified for the \$10,000 finals. The on-location tournament kit used in the event was designed by Hanson Distributing and made available to their customers. Shootout is a Hanson trademark in conjunction with the tournament program.

Hanson brought in 48 brand new English Mark Dart games for the three-day Shootout finals, which were held January 11-13 at the Raddison Hotel Metrodome in Minneapolis. More than 600 shooters participated.

Larrainne Simon Is Honored

CHICAGO -- Larrianne Simon, a member of AMOA, has been named one of the 1984 Top 10 Business Women of ABWA by the American Business Women's Association.
The announcement came during the opening session of the ABWA National Convention, which attracted an attendance of over 3,000. Mrs. Simon is manager of pride Enterprises (Huntsville, Alabama) and has been its sole owner since 1976.

The Alabama business woman has been a member of AMOA since 1978 and a member of the ABWA since 1982. She has held various ABWA offices and chairmanships, including president for the 1984-85 term. Her election to last year's Woman of the Year for her ABWA chapter, qualified her for the national Top 10 judging.

An independent, three-judge panel selected Mrs. Simon for the national award from a field of more thant 2,100 business women and the selections were based on advancement in business with consideration given to continuing education and involvement in community

Mrs. Simon has formed two other corporations since 1982 and is the only woman owner of a full-line coin-operated amusement company in Alabama.

"For women there is room in the coin-op industry," she said. "There is excitement, there are opportunities offered far beyond the scope of other professions. There is a pride of ownership and there is the pride of providing a valuable service to the community. This is a great field for a woman if she is businessminded," Mrs. Simon added.

In its 36th year, the ABWA is a national association dedicated to the educational advancement of business women. Locally and nationally, the association provides more than \$3 million in scholarships each year. The ABWA currently has more than 2,100 chapters with over 110,000 members throughout the U.S. and Puerto Rico.

Bally Dist.'s Nat Fredman Retires

CHICAGO - Nathaniel Fredman retired from his position of president of G.L.A.C. and director of credit management for Bally Distributing Corp. on February 8 of this year. G.L.A.C. is a subsidiary of Bally Distributing Corporation, a subsidiary of Bally Manufacturing Corporation.

Fredman came to Bally in 1978 as president of G.L.A.C. His first major duty was to relocate G.L.A.C. from Detroit to Chicago, which he accomplished successfully. In Chicago, he was able to streamline the operation through the use of date processing and he also negotiated increased lines of credit with the financial community.

Fredman turned 65 in March of 1984 but has continued working while he was eligible for retirement. He will continue as a consultant during the transition period for the new

"We, as well as his many friends in the industry, will all miss Nat," stated Chuck Farmer, president of Bally Distributing Corp. "His expertise and experience in the amusement game industry has been invaluable to us, particularly during the recent industry decline when sound credit management is so important to both the distributor and the



Nathaniel Fredman Retired After Distinguished Career

CASHBOX CASH BOX THE INTERNATIONAL ★ MUSIC ★ **★** COIN MACHINE ★ HOME ENTERTAINMENT ★ WEEKLY

ASI 1985-

New Equipment

Marble Madness



software offering from Atari's revolutionary new System I Conversion system, was recently introduced by the factory and has been steadily gaining popularity in the trade.

As stressed by Atari officials, the new system is the result of listening to distributors, operators and players, and offers the right combination of high quality and low prices. The factory is putting the bulk of its design and engineering resources behind the games that go into the System I to insure support for years to come.

State-of-the-art technology has been implemented to custom-design a powerful, creative, non-restrictive hardware system than allows expandable software for long term flexibility. actually has more capability than any previous Atari dedicated game hardware.

Custom IC design, reduced overhead and efficient manufacturing techniques have also made it possible to pass on significant cost reductions, resulting in a powerful, low cost conversion system that is very affordable

The base unit consists of a durable, contemporary cabinet designed to accept a variety of game configurations, a monitor, generic side panel graphics and main electronics. Front access to all electronics is also a feature of the new cabinet layout to allow for

easy maintenance and easy conversion.

New games kits, scheduled to be available every three to four months, include a popin game board and attraction panel decal. Kits may also include a new fully assembled control panel with appropriate graphics.

System I has over one megabyte of program

and graphics memory, which is more than ten times the capacity of all other conversion systems, according to Atari. It also features the Motorola 68010 16 bit processor that can deliver faster processing speed for more screen action capability.

Comprehensive statistics in the self-test mode display data required for operators to select the best options for different locations and player skill levels.

Another significant feature of System I is the outstanding video graphics. Two hundred and fifty-six colors are available on any one screen; 56 motion objects are available (three times more than other systems) plus a 336 x 240 pixel screen resolution, resulting in more detailed graphics and higher quality animation.

The sound system employs three separate audio systems, which include a custom chip designed for special effects, an exclusive music synthesis chip capable of full orchestral reproduction, and a special voice chip for speech synthesis. For maximum effect, all sound is delivered through a 10-watt-perchannel hi fi stereo amplifier.

"Marble Madness," the first in the System I series is a refreshingly new and exciting design. It is a competitive two-player simultaneous marble race over three dimensional zig-zagging pathways. Single players play against the computer. A full stereo music score, written especially for Marble Madness, builds emotion and excitement as the intensity and challenge increases.

In the two-player mode, the losing player can buy into the next level to continue the two-player challenge. 3-D playfield scroll along with the rolling marbles provide a realistic feeling of motion and gravity.

The object of the game is simple but challenging. The player controls his marble with a Trak-Ball and races against time (and an opponent in a two-player game) to reach the goal line at the bottom of the playfield. Crashing or collision with a variety of humorous (and dangerous) characters and obstacles causes loss of time. There are six different waves, offering changing obstacles and colors with each, and including a "silly wave" where all previous rules and laws are backwards, to provide an entertaining change of pace for the player.

As stated by Shane Breaks, vice president sales for Atari Games, Inc., Madness is already a proven hit. Test collections are showing it to be a consistent top earner in both street and arcade locations. The record-breaking numbers will make you believe in video games again.

Marble Madness is available now from authorized factory distributors.

Revolutionary Bubble Memory System

CHICAGO - Konami, Inc. announced a breakthrough in coin-op game technology— the integration of bubble memory, which is expected to have a positive effect on the industry. The Konami Bubble System impacts three aspects of the video game business; copyright protection, software replacement and interchangeability of internal memory.

Each bubble memory, supplied in the form of a compact board enclosed in a metal housing measuring 6½" x 8½" x 1¼", has a unique internal structure which makes software counterfeiting extremely difficult. The individual nature of the bubble memory can best be compared to fingerprints where no two prints are identical.

Software replacement of interchangeability is of utmost importance in the rapidly changing world of the video arcade industry. The Konami Bubble System provides the fastest and most trouble-free system available. The bubble memory is simply replaced with a bubble module, a new header card is installed and the game is ready to play. The Konami Bubble System is also a most costefficient system. The cost of the conversion is significantly reduced when compared to that of a typical conversion kit presently on the



market. Costly hardware expenditures are completely eliminated.

The increased memory of the Konami Bubble System manifests itself in a number of important ways. It is capable of generating 2,048 individual colors compared to 256 colors that are possible with the present-day technology. The sound synthesizer contained in the system is capable of a greatly enhanced range of effects. Character animation is greatly refined because of the enhanced resolution offered by this new technology.

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Kung Fu Master

CHICAGO — "Kung Fu Master," which is just being released by Data East, is described as the firm's most exciting, fully interactive upright video product ever, according to company officials. It is currently the top earning video game in Japan and is testing extremely well in the United States.

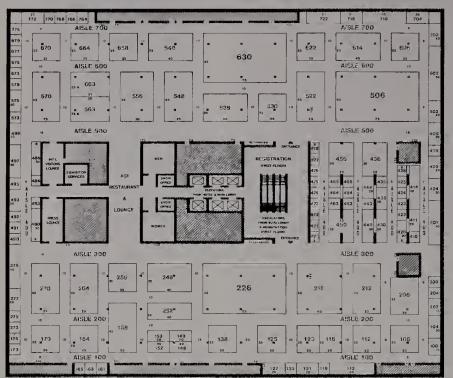
Kung Fu Master offers players a new dimension in competitive action sports games. The player is a Kung Fu Master and the theme focuses on the player's girlfriend who has been kidnapped by criminals and locked up on the fifth floor of their headquarters. The objective is to get to the fifth floor and save the girlfriend but this is not an easy task, since on the way up there are various enemies who will block the way. The player uses his Kung Fu techniques to defeat the enemies and by so doing advances through the various levels of

There are also energy and time restrictions to the game which further contributes to the challenge and excitement. Just as in the actual sport, the game offers a high level graphic



Kung Fu Master was successfully introduced to factory distributors at the recent Data East meeting in Phoenix, where it was enthusias-tically received. The game will be available in both dedicated upright and cocktail models and is among the exciting new products scheduled to be released by Data East this

Expocenter Floor Plan



ASI '85 Exhibitors List

Following is the lineup of exhibiting firms who will be participating in the March 1-3 Amusement Showcase International. As Cash Box went to press, negotiations were still under way for possible additions to this list.

American Lock Company Arachnid, Inc. Atari Games, Inc. Bally Midway Mfg. Co. Bally Sente Inc. Baton Hardware Co. Betson Enterprises Bhuzac International Inc. Cardinal Amusement Products Cash Box Magazine Cinematronics, Inc. Cleveland Coin International Coin Communications Coin Controls, Inc. Coin Mechanisms, Inc. The Colorado Game Exchange, Inc. Data East USA, Inc. Digital Contols Dynamo Corp. Electro Sport Entertainment Enterprises Ltd. Exidy Inc. Game Plan Inc. Geno III Pop-A-Shot Greyhound Electronics Inc.

IDEA (Industrial Design

Electronics Associates Inc.) Imperial International Kiddie Rides Klopp International Konami, Inc. M. Kramer Mfg. Co., Inc. Loewen-America Meltec Inc. Merit Industries Inc. Monroe Distg., Inc. Namco America, Inc. Nichibutsu USA Corp. Nintendo of America Inc. Nomac Limited Premier Technology Co. Replay Magazine Robo Vend Inc. The Robot Factory Rock-Ola Mfg. Corp. Roger Williams Mint Ron-Care Rowe International Inc. Seeburg Phonograph Corp. Skee-Ball, Inc. Status Game Corp. Stern/Kitkorp Sumnia Taito America Corp. Tehkan Ltd. U.S. Billiards, Inc./K Enterprises-Video Sound

Universal USA Inc. Universe Affiliated Intl. Inc.

Wico Corp.

Valley Company Wells-Gardner Electronics Corp

ASI '85 Exhibit Hours And Events

(Registration will be open on Thursday, February 28, from 12 noon until 5 p.m. at registration desk in Expocenter/ Downtown).

8 a.m.-4 p.m. 8:30 a.m.-12 noon

Registration Open ASI Coin-Op College Educational Sessions

Expocenter/Downtown Holiday Inn/Mart Plaza 14th Floor

Following are the times and titles of the March I sessions

Following are the times and titles of the March I sessions:

8:30 a.m.-9:30 a.m. — "Kits In Today's World" by Ben Har-El (Konami)
8:30 a.m.-9:30 a.m. — "Effective Strength Through State Associations" by Paul Corey (OMAA)
8:30 a.m.-9:30 a.m. — "Maximizing Emptoyee Productivity" by Steve Bodenztein (The Game Exchange)
8:30 a.m.-9:30 a.m. — "The Role Of The Distributor" (speaker to be announced)
8:30 a.m.-9:30 a.m. — "Servicing Non-Video Amusement Machines" (speaker to be announced)
8:30 a.m.-10:30 a.m. — "Managing Your Receivables" by F. Lee Beachler (Nat1 Revenue Corp.)
9:45 a.m.-10:45 a.m. — "Buying New Equipment To Diversify Your Amusement Machine Inventory" by Fred Skor (World Wide Dist.)
9:45 a.m.-10:45 a.m. — "Game Rooms Of The 80's" by Tom McAuliffe (Time-Out)
9:45 a.m.-10:45 a.m. — "Servicing The Conventional Video Game" (speaker to be announced)
9:45 a.m.-10:45 a.m. — "Top Locations Equal Top Profits" by Bill Cravens (Nintendo)
11 a.m.-12 noon — "How To Obtain Bank Financing" by Rich Babich (Colorado Game Exchange)
11 a.m.-12 noon — "Protecting Your Investments" by David Sterling (Sterling & Sterling)
11 a.m.-12 noon — "Protecting Your Investments" by David Sterling (Sterling & Sterling)
11 a.m.-12 noon — "Protecting Your Investments" by David Sterling (Sterling & Sterling)
11 a.m.-12 noon — "Private Pay Phones — Is There A Market" by Robert Albertson (Tonk-A-Phone)
10 a.m.-12 noon — "Private Pay Phones — Is There A Market" by Robert Albertson (Tonk-A-Phone)

Expocenter/Downtown

Expecenter/Downtown

12 noon-5 p.m. 7 p.m.(by ticket only)

ASI Exhibits Open
DISTRIBUTORS ONLY
ASI Exhibits Open
General Admission
Amusement Game Charitable
Foundation Reception
Amusement Game Charitable
Foundation Reception

Chicago Downtown Marriott Chicago Downtown Marriott

8 p.m.(by ticket only)

Foundation Dinner and Awards Banquet

Saturday, March 2 8 a.m.-4 p.m. 8.38 a.m.-12 noon

ASI Registration Open ASI Coin-Op College Educational Sessions

Exponenter/Downtown Holiday Inn/Mart Plaza 14th floor

Following are the times and titles of the March 2 sessions

8:30 a.m.-9:30 a.m. — General Session — "Ask The Experts" featuring a blue-ribbon panel of manufacturers and distributors (free admission)
9:45 a.m.-10:45 a.m. — "Computers and Increased Profits" by Charles Ross (Innovative Management)
9:45 a.m.-10:45 a.m. — "How To Obtain Bank Financing" by Rich Babich (Colorado Game Exchange)
9:45 a.m.-10:45 a.m. — "Servicing Non-Video Amusement Machines" (speaker to be announced)
9:45 a.m.-10:45 a.m. — "Tournaments And Leagues As Traffic Builders" by Kathy Brainard (Dynamo)
9:45 a.m.-10:45 a.m. — "Kitt In Today's World" by Ben Har-El (Konami)
9:45 a.m.-10:45 a.m. — "Dealing With Lawmakere and Regulations" by Peter Kopke (AGMA)
11 a.m.-12 noon — "Location Contracts — Why And How" (speaker to be announced)
11 a.m.-12 noon — "Buying New Equipment To Diversify Your Amusement Machine Inventory" by Fred Skor (World Wide Dist.)
11 a.m.-12 noon — "Video Monitor Repairs" (speaker to be announced)

Ha.m.-12 noon — "Video Monitor Repairs" (speaker to be announced)
Ha.m.-12 noon — "Jukeboxes Today and What They Mean To Operators" by Jerry Gordon (Rowe)
Ha.m.-12 noon — "Analyzing Arcade and Street Locations" (speaker to be announced)
Ha.m.-12 noon — "The Art of Traffic Building In Your Locations" by Maury Ferchen (Bally's Aladdin's Castle)

ASI Exhibits Open
DISTRIBUTORS ONLY
ASI Exhibits Open
General Admission Expocenter/Downtown

Expocenter/Downtown

12 noon-5 p.m.

Sunday, March 3

9 a.m.-4 p.m. ASI Exhibits Open Expocentes (Downtown General Admission

Exponenter/Downtown

CALENDAR

Mar. 1-3; ASI annual trade convention: Expocenter/Downtown; Chicago.

Mar. 22-24; NAMA Western Convention; MGM Grand Hotel; Reno, Nevada.

May 30-31; NCMI third annual seminar;

Summit Hotel; New York Mar. 26: Amusement and Music Operators

of Tennessee; Hermitage Hotel; Nashville; state convention.

June 21-23: Illinois Coin Machine Operators Assn.; Holiday Inn Holidome; Springfield; state convention.

NCMI Sets Seminar

CHICAGO - Arthur Fein, president of the National Coin Machine Institute, announced that the association of street vending operators has scheduled its third annual seminar in New York City. Dates are Thursday and Friday, May 30 and 31 at the Summit Hotel, in the heart of Manhattan.

The association will be issuing a mailing of reservation blanks within the next two

Further information may be obtained by contacting the NCMI office at 1-305-491-



FROX PROGRAMM

*indicates new entry

March 2, 1985

POP

- CARELESS WHISPER
 - RGE MICHAEL) (Columbia 38-04691)
- WHAM! (featuring GEO CALIFORNIA GIRLS
- DAVID LEE ROT
- REO SPEEDWAGG
 THE OLD MAN DOWN THE ROAD
- THE HEAT IS ON
- THE BOYS OF SUMMER (AFTER THE BOYS OF SUMMER HAVE GONE)
 DON HENLEY (Geffen/Warner Bros. 7-29141)
- METHOD OF MODERN LOVE
- DARYL HALL & JOHN OATES (RCA PB-13970)
 NEUTRON DANCE
- POINTER SISTERS (Planet/RCA YB-13951)
- SHEENA EASTON (EMI America B-8253)
- MR. TELEPHONE MAN NEW EDITION (MCA 52484)
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- 5
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