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NEWSPAPER

Hack History Against



CASHBOX

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EDITORIAL

Recognizing Black History Month

"I don't think a lot of kids are into black history and they should be because it is a part of this country. It's just like people coming over on the Mayflower. You have to know where you come from before you know where you're going.

Vice President Promotion UC/Black Music Division PolyGram Records

"As people become more familiar with the contributions of black people, the society at large benefits and I think an enlightened society is a better functioning society.

Vice President Black Music Marketing Warner Bros. Records

"Black music is the root of all American music. I think you have to give the people the type of recognition that is due them after so many years.'

Willie Dixon

American Blues legend

"Black music has come to the forefront of today's music. Every act will tell you they were influenced by somebody and nine times out of ten it was a black artist."

Varnell Johnson

Vice President Black Music Marketing Manhattan Records

Cash Box's focus on Black History Month begins on page

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ON THE COVER

Phil Collins accomplishments as both a member of Genesis and a solo artist are almost becoming uncountable. Last week it was revealed that Collins is in line for yet another great honor: The Oscar.

His nomination is in the category of Best Original Song under the general heading of best achievements in music and



in connection with motion pictures. The song is called "Against All Odds" and it stands an excellent chance of earning Collins his first statuette

Collins' Oscar nomination on the heels of his triple Grammy nominations for the same song — Song Of The Year, Best Male Pop Performance and as part of The Best Album Of Original Score Written For A Motion Picture.

This week Atlantic Records released Collins' third solo record, "No Jacket Required." It has already spawned the hit single, "One More Night." For more on Phil Collins, see the Cover Story on page 13.

TOP POP DEBU

DIAMOND LIFE - Sade - Portrait/CBS

SINGLES

59 ALONG COMES A WOMAN - Chicago - Warner Bros

*A*lbums

POP SINGLE

#1

CARELESS WHISPER Columbia

B/C SINGLE

MR. TELEPHONE MAN New Edition MCA

COUNTRY SINGLE

BABY'S GOT HER BLUE JEANS ON Mel McDaniel Capitol

J*A*ZZ

STRAIGHT TO THE HEART David Sanborn Warner Bros.

COMPACT DISC

LIKE A VIRGIN Sire

WINNERS CIRCLE

Cash Box research from both radio and retail activity indicates the following record exhibits Top Ten potential.

1770GF (67184) TIME: 3:47 SIDE 1

POP ALBUM

#1

LIKE A VIRGIN

B/CALBUM

#1

SOLID Ashford & Simpson Capitol

COUNTRY ALBUM

WHY NOT ME The Judds RCA/Curb

MUSIC VIDEO

#1

EASY LOVER Philip Bailey Columbia

12" SINGLE

ROXANNE ROXANNE

February 23, 1985

Weeks On 2/16 Chart

CARELESS WHISPER WHAM (FEATURING GEORGE MICHAEL)		
(Columbia 38-04691) 2 EASY LOVER PHILIP BAILEY (DUET WITH PHIL COLLINS)	1	10
(Columbia 38-04679) 3 I WANT TO KNOW WHAT LOVE IS	2	14
FOREIGNER (Atlantic 7-89596)	3	12
BILLY OCEAN (Jive/Arista JS 1-9284) 5 CALIFORNIA GIRLS	5	13
DAVID LEE ROTH (Warner Bros. 7-29102) 6 THE BOYS OF SUMMER (AFTER THE BOYS OF SUMMER HAVE GONE)	7	6
DON HENLEY (Geffen/Warner Bros. 7-29141) SUGAR WALLS	6	16
SHEENA EASTON (EMI America B-8253)	8	10
REO SPEEDWAGON (Epic 34-04713) 9 METHOD OF MODERN LOVE	14	6
DARYL HALL & JOHN OATES (RCA PB-13970) 10 THE OLD MAN DOWN THE ROAD	9	11
JOHN FOGERTY (Warner Bros. 7-29100) MR. TELEPHONE MAN	10	10
NEW EDITION (MCA 52484) 12 NEUTRON DANCE	12	10
POINTER SISTERS (Planet/RCA YB-13951) THE HEAT IS ON	13	14
GLENN FREY (MCA-52512)	16	12
ASHFORD & SIMPSON (Capitol B-5399) MISLED	15	15
KOOL & THE GANG (De-Lite/PolyGram 880 431-7) 16 YOU'RE THE INSPIRATION	17	14
CHICAGO (Warner Bros. 7-29126) 17 LIKE A VIRGIN	4	15
MADONNA (Sire 7-29210) TOO LATE FOR GOODBYES	11	15
JULIAN LENNON (Atlantic 7-89589) 19 OPERATOR	21	6
MIDNIGHT STAR (Solar/Elektra 7-69684) LOVERGIRL	19	13
TEENA MARIE (Epic 34-04619) 21 JUNGLE LOVE	27	10
THE TIME (Warner Bros. 7-29181) JUST ANOTHER NIGHT	22	16
MICK JAGGER (Columbia 38-04743) ONE MORE NIGHT	25	3
PHIL COLLINS (Atlantic 7-89588) 24 TENDERNESS	26	3
GENERAL PUBLIC (I.R.S./A&M IR-9934) MATERIAL GIRL	24	15
MADONNA (Sire 7-29083)	28	3
FRANKIE GOES TO HOLLYWOOD (ZTT/Island 7-99805)	30	6
ONLY THE YOUNG JOURNEY (Geffen/Warner Bros. 7-29090) PRIVATE DANCER	29	5
TINA TURNER (Capital B-5433)	32	6
29 ROCKIN' AT MIDNIGH THE HONEYDRIPPERS (Es Paranza/Atlantic 7-99686)	33	6
SAVE A PRAYER DURAN DURAN (Capitol B-5438)	34	4
31 TRAGEDY JOHN HUNTER (Private I/CBS ZS4 04643)	31	12
HIGH ON YOU SURVIVOR (Scotti Bros./CBS ZS4 04685)	35	5
33 NAUGHTY, NAUGHTY JOHN PARR (Atlantic 7-89612)	36	10
34 SOMEBODY	27	

BRYAN ADAMS (A&M 2701) 37 4

Weeks On 2/16 Chart

35 KEEPING THE FAITH BILLY JOEL (Columbia 38-04681)	38	
36 OOH OOH SONG PAT BENATAR (Chrysalis VS4 42843) 37 I WANNA HEAR IT FROM YOUR	39	
LIPS		
ERIC CARMEN (Geffen/Warner Bros. 7-29118)	41	
38 TURN UP THE RADIO		
AUTOGRAPH (RCA PB-13953) SMALLTOWN BOY	42	1
BRONSKI BEAT (London/MCA 52494) THIS IS NOT AMERICA	43	
DAVID BOWIE/PAT METHENY GROUP (EMI America B-8251)	45	
1'M ON FIRE BRUCE SPRINGSTEEN (Columbia 38-04772)	47	
TAKE ME WITH U PRINCE AND THE REVOLUTION (Duet With		
APOLLONIA) (Warner Bros. 7-29079) 43 ALL I NEED	48	
JACK WAGNER (Qwest/Warner Bros. 7-29238)	18	1
44 CALL TO THE HEART GIUFFRIA (Camel/MCA 52497)	20	1
45 WHY CAN'T I HAVE YOU		
THE CARS (Elektra 7-69657) OBSESSION	49	
ANIMOTION (Mercury 880 266-7) THE BORDERLINES	56	
JEFFREY OSBORNE (A&M 2695)	53	
SCANDAL FEATURING PATTY SMYTH		
(Columbia 38-C4750) 49 FOOLISH HEART	54	
STEVE PERRY (Columbia 38-04693) 50 RUN TO YOU	23	1
BRYAN ADAMS (A&M 2686)	40	1
COMMODORES (Motown 1773 MF)	57	
52 LOVE LIGHT IN FLIGHT STEVIE WONDER (Motown 1769 MF)	44	
53 MISSING YOU DIANA ROSS (RCA PB 13966)	58	4
54 I WOULD DIE 4 U	Ž	
PRINCE AND THE REVOLUTION (Warner Bros. 7-29121)	46	1
PLAYING TO WIN I.RB (Pasha/Capitol B-5411)	61	
56 RHYTHM OF THE NIGHT *		
DeBARGE (Gordy/Motown 1770GF) TRAIN FOREST	78	
PAUL HARDCASTLE (Profile PRO-7059) 58 YO'LITTLE BROTHER	64	
NOLAN THOMAS		
(Emergency/Mirage 7-99697) ALONG COMES A WOMAN ●	59	
CHICAGO (Full Moon/Warner Bros. 7-29082) THE WORD IS OUT		
JERMAINE STEWART (Arista AS 1-9256) 61 RESTLESS HEART	69	
JOHN WAITE (EMI America B-8252)	68	
62 BORN IN THE U.S.A. BRUCE SPRINGSTEEN (Columbia 38-04680)	50	1
63 COOL IT NOW NEW EDITION (MCA 52455)	51	2
64 HOLYANNA TOTO (Columbia 38-04752)	65	
65 WHEN THE RAIN BEĞINS TO FALL JERMAINE JACKSON/PIA ZADORA		
(Curb/MCA 52521) 66 MONEY CHANGES EVERYTHING	73	
CYNDI LAUPER (Portrait/CBS 37-04737)	52	1
67 TREAT HER LIKE A LADY THE TEMPTATIONS		

Weeks On 2/16 Chart

2	68 69	DON HENLEY (Geffen/Warner Bros. 7-29065)	_	1
1	70	GREG KIHN (EMI America B-8255) DO IT AGAIN	80	2
	71	THE KINKS (Arista ASI-9309) IF I HAD A ROCKET LAUNCHER	60	10
		BRUCE COCKBURN (Gold Mountain/A&M GS 82013)	72	4
	72 B	KIM CARNES (EMI America B-8250)	62	6
	74	DAN HARTMAN (MCA 52519) GO FOR IT	83	2
	75	KISS AND TELL KIM WILDE (MCA 52513)	63	5
	76	ISLEY, JASPER, ISLEY (Magic Sound/CBS ZS4 04741) RADIOACTIVE	88	2
	77	THE FIRM (Atlantic 7-89586) SEA OF LOVE	85	2
	78	THE HONEYDRIPPERS (Es Paranza/Atlantic 7-99701) DO WHAT YOU DO	66	20
	79	JERMAINE JACKSON (Arista AS 1-9279) THE WILD BOYS	67	18
1	80	DURAN DURAN (Capitol B-5417) BONGO BONGO	70	17
	81	STEVE MILLER BAND (Capitol B-5442) LET'S TALK ABOUT ME	90	2
(82	ALAN PARSONS PROJECT (Arista ASL 9282) SAY IT AGAIN	_	1
	83	SANTANA (Columbia 38-04758) JAMIE RAY PARKER, JR. (Arista AS 1-9293)	71	1
-	84	THE BIRD THE TIME (Warner Bros. 7-29094)	_	15
4	85	NEW ATTITUDE PATTI LaBELLE (MCA 52517)	_	1
1	86 87	DO THEY KNOW IT'S CHRISTMAS BAND AID (Columbia 38-04749) DON'T YOU (FORGET ABOUT ME)	74	10
1	88	SIMPLE MINDS (A&M 2703) ONE NIGHT IN BANGKOK	-	1
	89	MURRAY HEAD (RCA PB-13988) THIS IS MY NIGHT	-	1
-	90	CHAKA KHAN (Warner Bros. 7-29097) LOOK MY WAY	75	6
	91	THE VELS (Mercury 880 547-7) MISTAKE NO. 3 CULTURE CLUB (Virgin/Epic 34-04727)	76	11
	92	WE BELONG PAT BENATAR (Chrysalis VS4 42826)	77	18
	93	CENTIPEDE REBBIE JACKSON (Columbia 38-04547)	79	21
	94	20/20 GEORGE BENSON (Warner Bros. 7-29120)	81	11
	95	CHAKA KHAN (Warner Bros. 7-29195)	82	2 5
	96 97	JULIAN LENNON (Atlantic 7~89609) BRUCE	84	2 3
	3,	RICK SPRINGFIELD (Mercury/PolyGram 880 405-7)	86	15
	98	UNDERSTANDING BOB SEGER & THE SILVER BULLET BAND		
	99	(Capitol B-5413) MAKE NO MISTAKE, HE'S MINE BARBRA STREISAND (DUET WITH KIM	87	16
	100	CARNES) (Columbia 38-04695) TENDER YEARS	89	11
		JOHN CAFFERTY & THE BEAVER BROWN BAND (Scotti Bros./CBS ZS4-04682)	91	15

ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

(Gordy/Motown 1765 GF) 55 10

All I Need (Yellowbrick Road/MCA-ASCAP/Art	li
StreetBMI)43	- 1
Along Comes A Woman (Double Virgo—ASCAP/	
MCA/Fleedleedle—BMI)	- 1
Beat Of (Blackwood/Just Friends/Pink Smoke/	- 1
Keishmack—BMI)48	J
Bongo (Sailor-ASCAP)80	J
Born In The U.S.A. (Bruce Springsteen-ASCAP) 62	Ĵ
Bruce (Vogue c/o Welk Music—BMI)97	K
California Girls (Irving—BMI)5	K
Call To (Herds of Birds/Gregg Guiffria/Kid Bird) 44	L
Can't Fight (Fate-ASCAP)8	L
Careless Whisper (Chappell—ASCAP)1	Ĺ
Centipede (Mijac, Adm. by Warner	Ĺ
Tamerlane—BMI)	L
Cool It Now (New Generation—ASCAP)63	L
Do It Again (Davray)70	L
Don't You (MCA-ASCAP/MCA-BMI)87	٨
Do They Know (Chappell—ASCAP)86	٨
Do What You Do (Unicity/Ra Ra La/	١
Aldente—ASCAP)78	N
Easy Lover (Sir & Trini/Phil Collins/Pun/New	N
East—ASCAP)2	٨
Foolish Heart (Street Talk Tunes/April/Random	٨
Notes—ASCAP)49	٨
Go For It (Rickim)74	N
High On You (Rude/WB/Easy Action—ASCAP)32	N
Holyanna (Hudmar/Cowbella—ASCAP)64	
I Feel For (Controversy—ASCAP)95	١
If I Had (Golden Mountain-BMI)71	
I'm On Fire (Bruce Springsteen—ASCAP)	

ALPHABETIZED TOP 100 SINGLES (INCI

Invitation (Moonwindow/Zomba/April—ASCAP) . 72

I Wanna Hear (E.C.B./Safespace Adm. by Warner-Tameriane/Pitchford—BMI) . 37

I Want (Somerset/Evansongs—ASCAP) . 3

I Would Die (Controversy—ASCAP) . 54

Jamie (Raydiola—ASCAP) . 83

Jungle Love (Tionna—ASCAP) . 21

Just Another (Promopub B.V.-PRS) . 22

Keeping The Faith (Joel—BMI) . 35

Kiss And Tell (April/IJI—ASCAP) . 75

Let's Talk (Wolf Songs Adm. by Careers—BMI) . 81

Like A (Billy Steinberg/Denise Barry—ASCAP) . 17

Look My (April/Velsongs—ASCAP) . 90

Loverboy (Zomba/Willesden) . 4

Lovergirl (Midnight Magnet—ASCAP) . 52

Lucky (Lexy Girl/Well Received—ASCAP) . 69

Make No Mistake (Moonwindow—ASCAP) . 99

Material Girl (Minong—BMI) . 25

Method Of (Hot-Cha/Unichappell—BMI) . 9

Misled (Delightful—BMI) . 15

Missing You (Brockman—ASCAP) . 91

Money Changes (ATV—BMI) . 66

Mr. Telephone Man (Raydiola—ASCAP) . 11

Naughty, Naughty (Carlin—BMI) . 33

Neutron Dance (Off Backstreet/Streamline Modern—BMI/Unicity—ASCAP) . 13

New Attitude (Unicity/Robinhill/Off Backstreet/Brass Heart/Rockomatic—ASCAP/Bins) . 55

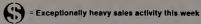
Indicates Winner's Circle = Indicates Winner's Circle

• = Indicates Highest Debut

Irving—BMI)	.34
Sugar Walls (TionnaASCAP)	
Take Me With U (Controversy-ASCAP)	
Tenderness (IN General/I.R.S.—BMI)	
Tender Years (John Cafferty-BMI)	
The Bird (Tionna—ASCAP)	
The Borderlines (WB/Zubaidah—ASCAP)	
The Boys Of Summer (Cass Country/Wild	
Gator—ASCAP)	6
The Heat (Famous Music Corp.—ASCAP)	
The Old Man Down (Wenaha-ASCAP)	.10
The Wild Boys (Tritec)	.79
The Word (10 Music Ltd. Adm. by Nymph—BMI/	
Warner Bros.)	
This Is My (CBS Songs/Science Lab-ASCAP)	.89
This Is Not (Donna-Dijon/Jones/Pat-Meth/OPC ad	
min. by Buttermilk Sky Assoc.—BMI/ASCAP)	
Too Late (Charisma/Chappell—ASCAP)	
Tragedy (Poetic License/American League—BMI)	
Treat Her (Jobete/Tall Temptations—ASCAP)	
Turn Up The (Hatabrr—BMI)	
20/20 (April/Random Notes/Stephen A. Kipner/Ad	
by April—ASCAP)	
Understanding (Gear Publishing—ASCAP)	
Valotte (Charisma/Chappell—ASCAP)	
We Belong (Screen Gems/EMI Music—BMI)	
When The Rain (Edition Sunrise/Edition Sunset Ac	
by Careers/Arista—BMI)/ASCAP)	
Why Car 4 (File Ocasek ASCAP)	
Yo' Little (Jobete/Not Fragile—BMI)	
You're (Double Virgo—ASCAP/Foster Frees—BMI)	16

Somebody (Adams Comm./Calypso Toonz—PROC/

= Exceptionally heavy radio activity this week

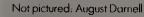


MIS HOT 100

Congratulations to all our Grammy nominees.











Wherever there's music, there's BMI.

YOUR WEEKLY SYNDICATED NEWSPAPER COLUMN*

JOIN THE MILLIONS **OF READERS WORLDWIDE!!**

FEATURING THIS WEEK.

BY GEORGE ALBERT, PUBLISHER, CASH BOX MAGAZINE **HILLARY KANTER**

Expect to hear more from RCA Nashville's newest star following the success of her debut LP



"Crazy In Love."

LOU REED

A new generation of fans can hear him in his days with The Velvet Underground thanks to PolyGram's new "VU," a cross section of works from the now legendary



GENERAL PUBLIC

Look for them to perform the previously unreleased, "Don't Cry On Your Own Shoulder," in the upcoming film "Head Office," scheduled for Summer release.



EACH AND EVERY WEEK, WATCH FOR HIGHLIGHTS OF THE POP, COUNTRY AND BLACK CONTEMPORARY CHARTS!

January RIAA Certifications Mark Continued Strong Sales

NEW YORK - The RIAA certified eight multi-platinum albums, 16 gold albums, 11 platinum albums, two gold singles, eight gold theatrical video awards, seven platinum theatrical video awards, 13 gold non-theatrical video awards and three platinum non-theatrical video awards for

the month of January.

Madonna's "Like A Virgin" was simultaneously certified gold, platinum and multi-platinum. Other multi-platinum winners were "Shout At The Devil," Motley Crue; "Rebel Yell," Billy Idol; Purple Rain, Prince & The Revolution; "The Outlaws" and "Greatest Hits," Waylon Jennings; "Waylon & Willie," Waylon Jennings and Willie Nelson; and "1984," Van Halen. Platinum albums were awarded to "Busybody," Luther Vandross; "Suddenly," Billy Ocean; "Arena" and "Duran Duran," Duran Duran; "Tropico," Pat Benatar; "Ice Cream Castles," The Time; "Controversy," Prince; "Lush Life," Linda Ronstadt; "New Edition," New Edition; and "Hooked on Swing," Larry Elgart. Gold albums were awarded to "Valotte," Julian Lennon; "Tropico," Pat Benatar; "Major Moves"

and "Man of Steel," Hank Williams, Jr.; "The Glamorous Life," Sheila E.; "Arena," Duran Duran; "Nuclear Furniture," Jefferson Starship; "2:00 A.M. Paradise Cafe," Barry Manilow; "Perfect Strangers," Deep Purple; "Sings Christmas Carols" and "Joy to the World," the Mormon Tabernacle Choir; "Planetary Invasion," Midnight Star; "Lush Life," Linda Ronstadt; night Star; "Lush Life," Linda Ronstadt; "Escape," Whodini; and "Building the Perfect Beast," Don Henley. Gold singles went to Madonna's "Like A Virgin" and New Edition's "Cool It Now."

Six titles achieved concurrent gold and platinum theatrical video awards: Dreamscape, The Philadelphia Experiment, Police Academy, The Neverending Story, Cloak and Dagger and The Woman In Red. A platinum award was also won by Duran Duran and a gold award by Sahara.

Non-theatrical gold and platinum awards, with cover titles that have not been exhibited in cinemas prior to their release as videos, are given for sales of 20,000 units or a value of at least \$800,000 in suggested retail value for a gold award

SUMMER HONORED — Robert D. Summer, president of RCA Records was recently honored by the Anti-Defamation League of B'nai B'rith when he was given the 1985 Human Relations Award. The annual ceremony of the ADL's Music and Performing Arts division took place at the Waldorf-Astoria in New York. Summer spoke out against government repression of artistic freedom and he saluted cellist-conductor MsTislav Rostropovich as an outstanding example of personal commitment to freedom.

Rostropovich was then presented with the ADL's Performing Arts Award by Summer. Pictured here are (I-r): Al Feilich, president, Music and Performing Arts Unit, B'nai B'rith; Cy Leslie, chairman of the event; Summer; Ira Moss, co-chairman; Walter R. Yetnikoff, president of CBS Records and honorary chairman of the ADL luncheon; and Henry Rosenberg, co-chairman. More pictures appear on page 39.

Ron Kramer On The Grammys: No Popularity Contest

By Gregory Dobrin

LOS ANGELES — As February 26 draws near, the recording industry gears itself once again for the annual Grammy Awards presentation at L.A.'s Shrine Auditorium. Final ballots were due February 11. What remains is the evening itself, scheduled to broadcast at 8 pm (PST) on CBS. Meanwhile, as with any annual awards ceremony, questions as to the voting process and the general scope of the awards circulate among the recording community as they have every year for the past 27.

Cash Box recently spoke with Ron Kramer, president of the Los Angeles chapter of the National Academy of Recording Arts and Sciences (NARAS) on this year's Grammys and the role of NARAS both in Grammy decisions and as a force in the music industry.

Kramer was elected president of NARAS in July of 1984, and has since busied himself with two points of primary concern: the integrity of the Grammy voting

process and the NARAS image. He is firm in his belief in the system of Grammy voting. "The Grammy Awards are certainly not supposed to be a popularity contest," Kramer told Cash Box. "Our voting process is screened more thoroughly than

Despite Initial Setback, Super Concert I To Be Held July 11

By David Adelson

LOS ANGELES - Despite the controversy that resulted from Elton John's sudden departure from Super Concert I scheduled for July 11 at Exhibition Stadium in Toronto, the concert appears to be on again with the announcement of Rod

Stewart as the new headliner. The show will also feature Culture Club and an opening act to be named at a later date.

John recently pulled out of the concert issuing an angry statement that con-demned the organizing capabilities of Trans World Concerts and its president Brad Borison.

Borison has arranged the broadcast of the concert to 200 closed circuit locations that, "will feature multi-track satellite sound mix at each location, providing a long awaited quality sound experience through satellite transmission.

In addition, the company claimed the concert would be broadcast to 150 payper-view outlets as well as simulcast on radio. No further details of those plans were revealed.

'I'm not involved in whatever the controversy was with Elton and I don't care," Arnold Stiefel, Rod Stewart's manager told Cash Box. Stiefel stated he

(continued on page 42)

Behind The Bullets

Crossover Continues Rapid Pace

By Stephen Padgett Cash Box Research Staff

In honor of Black History Month, Behind The Bullets, this week, highlights the achievements of black artists on the pop LP and singles charts. Of course, the black influence in popular music is undeniable and well documented. Indeed, both of this week's LP and singles charts stand as ample testimony to this influence.
Thirty two percent of the Top 100 Pop

LP's and 30 percent of the Top 100 Pop Singles are by black artists. In addition,

19 of this week's top 20 Black Conternporary albums are among the top 75 pop LPs. Also, six of the top 10 Black Contemporary singles are on the pop singles

Prince and Tina Turner continue their domination of the charts which began last year. Both Prince and Turner hold on to their top 10 berths, with Purple Rain and "Private Dancer," respectively. "Take Me With U," the fifth single from Purple Rain, and the title track from Turner's LP, both take impressive jumps on the singles

(continued on page 40)













INAUGURATION CEREMONIES - At a party at Palette in Los Angeles recently, Quincy Jones welcomed Harold Childs aboard as the new president of Owest Records. Childs, who's been a major force in the industry for many years, takes over as the president of Jones' label immediately. Pictured here: (Photo 1): Childs, Cash Box president and publisher George Albert; Jones; Warner Bros. chairman Mo Ostin and

singer James Ingram enjoy the festivities. (Photo 2): Childs cuts a huge cake brought in for the ceremony. (Photo 3): Jones welcomes the assembley and prepares to introduce Childs. (Photo 4): Mo Ostin, chairman of Warner Bros. Records, which distributes the Qwest label, makes some opening remarks. (Photo 5): Childs addresses



BMI, THE GANG'S ALL HERE - Kool & The Gang was recently feted by BMI during a visit to the music licensing organization's New York headquarters following a pair of benefit concerts at Avery Fisher Hall. The members of the band each received a Commendation of Excellence "for long and outstanding contribution to the world of popular music." Shown joining in the celebration are (I-r): drummer George Brown, BMI president Edward M. Cramer; trombone player Clifford Adams; keyboardist Curtis Williams and bass player Robert "Kool" Bell.

BUSINESS NOTES

CBS Reports Record Earnings

NEW YORK — 1984 was a record-setting year for CBS Inc. with income from continuing operations, net income and revenues all at new highs. Although net income was down for the fourth quarter, CBS reported a 28.2 percent rise in income from continuing operations, a 13.5 percent rise in net income and an 11.8 percent rise in revenues for the year over 1983. The Broadcast Group led in profit increase - 40 percent with the Records Group showing a 13 percent rise in profits and a 9 percent rise in revenue. The Record Group's gains were sparked by the solid results of its domestic CBS Records Division and its Columbia House Division. Although revenues for CBS Records International rose modestly, profits declined due partially to the effect of the strengthening dollar against foreign currencies. A profit decline in the CBS Songs Division reflected a non-recurring gain in 1983 on the sale of a print music unit. On February 13, the CBS Board declared a cash dividend of 75 cents per share on CBS common stock and 25 cents per share on CBS preference stock.

Walters Agency Forms Sports Division

NEW YORK -- Norby Waiters Associates, a leading music agency, has just formed a new sports division, World Sports and Entertainment, headed by Lloyd Bloom. The new company will represent athletes from all sports. In addition to negotiating their contracts, the company will begin, in Walters' words, "a major push for sponsorship and endorsements, similar to our music division, to develop the careers of the individual athletes. Walters also says, "WSE will be developing sports oriented special events for live or syndicated television programming." The first event will be an all-star basketball game featuring such professional football stars as N.Y. Giant Butch Woolfolk and members of the San Francisco 49'ers. The profits from the game, which will take place in N.Y. sometime in April, will be donated to the Ethiopian Famine Relief Fund. According to Norby Walters, "The blending of a music division and a sports division . . . will definitely help enhance the overall entertainment business for everyone."

T-I-C-K-E-R-T-A-P-E

NEW YORK - Famous Music has added three new signings: Ernesto Phillips and his Philesto Music, Eugene Redd of BMP and Chip Donelson, of Riza Records . The 3rd annual "Rock 'n' Bowl" tournament for the benefit of the T.J. Martell Foundation for Leukemia and Cancer Research will be held Sun., Mar. 10, at the South Bay Bowl, Redondo Beach, CA. ZZ Top, Hall & Oates, the Blasters and many others have already secured their lanes; for info. contact Jon Scott or Anita Webb at Music Vision (818) 906- 1995 . . . Thedore Presser Co. has been appointed sole selling agent for the publications of Carp Music, Inc . . . Pianist Leon Fleisher has been appointed artistic director of the Tanglewood Music Center, succeeding Gunther Schuller . . . Touring Entertainment Industry Assoc. (TEIA) has been formed to "gather together the divergent segments of the live entertainment touring industry into an organization which will raise the public consciousness regarding the responsibility and professionalism of the industry," according to Barry Molitch, chairman of the TEIA board of directors; for more info get in touch with them at 1022 Currie St.; Ft. Worth, TX 76101, or at (817) 870-9819 or (800) 433-5569 . . . Treasures from the N.Y. Public Library, which will run at the 42nd St. Central Research Library until May 24, includes autograph manuscripts of Mahler, Bach and Beethoven and other rare musical memorabilia . . . The 3rd annual Philip Morris/Miller High Life Reach For The Stars Country Music Competition, will get things hopping at the East Hall of the KY Fair and Exposition Center, Apr. 29, with the winner copping an opening spot on a Conway Twitty concert. It's not too late to enter: call (502) 245-5355 for info . . . Two musicrelated shows will air on PBS this and next week: More Than Music, which captures a concert in prison by pianist Mona Golabek (Feb. 20) and William Grant Still Trailblazer From The South, which profiles the "dean of American black composers" (Feb.25).

EXECUTIVES ON THE MOVE















Singleton

Kiernan Resigns - Jack Kiernan has resigned his position as executive vice president of sales and marketing, at PolyGram Records. He had been with the

lenner And Anderson Named — Don lenner has been promoted to the position of vice president, promotion for Arista Records. lenner's expanded responsibilities will include the direct supervision of the label's national promotion efforts in all areas, including pop, AOR, adult contemporary and R&B. Being named vice president, R&B promotion is Tony Anderson, joining the label from Motown Records, where for the past year and a half he'd been national director, R&B promotion. In this new capacity, Anderson will have responsibility for the direction of Arista's R&B promotion staff and the implementation of R&B campaigns at the national level. He will be based in New York.

MCA Announces ---MCA Music president Leeds Levy announces the following appointments in the Nashville office: Jerry Crutchfield has been named sr. vice president and general manager of the MCA Music Nashville office. He has been with MCA for over 20 years since its beginnings in 1964 and previously with Leeds Music. Pat Higdon is named vice president. He was previously director of creative services. Eugene Epperson becomes director of creative services. Marty Griffin is promoted to manager of creative and information services. Steve Day is appointed engineer and professional manager.

Freiser Appointed — Qwest Records has announced the appointment of Manny Freiser to the position of national director of marketing. Freiser was formerly an independent marketing consultant for various record labels including PolyGram and MCA, in addition to his tenure at A&M Records as executive assistant to the president and director of marketing administration.

Cooper Appointed -- Shelley Cooper has joined Atlantic Records in the position

of creative director/advertising & video, based at the company's New York headquarters. In this position, Cooper is responsible for the creative areas of print, radio and television advertising preparation. As a member of Atlantic's video department, she oversees the creative aspects of video production, working closely with directors ad producers. She is also involved in the development of various audio/video product presentations.

Ensenat Joins — Teresa Ensenat has joined the A&R staff at Geffen Records. Prior to her appointment, Ensenat was an A&R representative at Elektra Records, a post she held since July of 1984.

Goldstein Named - Mark Goldstein has been named regional west coast marketing manager for Warner Bros. Records. Goldstein began his career in the music industry 1 as a WEA sales representative, serving in, alternately, Seattle, Portland, San Francisco and San Diego. In 1979 he became Los Angeles WEA sales

representative, a post he held until his recent appointment.

Vickers Joins — Tom Vickers joins the staff of Almo/Irving/Rondor Music Inc. as a professional manager. He was working formerly as an independent A&R contractor for various labels including A&M, MCA, EMI and PolyGram. Prior to that he served as west coast director of publicity for A&M Records.

Singleton Appointed -- Steve Singleton has been appointed professional manager of Screen Gems/Colgems-EMI Music, Inc. Prior to joining Screen Gems, Singleton was co-owner and director of the OAS Music Group, OAS/Wild Tracks Recording Studio and Spirit Horse Productions & Songs.

Lewis Joins — Lenny Lewis has been appointed executive coordinator and head of national promotion for Jewel-Paula Records in Shreveport, Louisiana.

Morris Appointed — Prism Entertainment Corporation has appointed Chris Morris to the newly-created position of manager of publicity services. Morris will be responsible for the company's press liaison and publicity functions. Morris comes

Portnow Named A&R VP At EMI America

LOS ANGELES - Former 20th Century Fox Records president, Neil Portnow has joined EMI America Records as vice president of A&R. Portnow, who will oversee all EMI America talent acquisition and product evaluation, joins the label after serving for three years as vice president/west coast for Arista Records.

Jim Mazza, president of EMI America Records, commented on the appointment. We feel very fortunate that an executive of Neil's caliber was available to us when the position of head of A&R for our company opened up. Neil's integrity and stature bring to EMI the kind of professignalism that will help lead our company through the challenges that lie ahead.



Neil Portnow



This listing of records outside the national Top 20 showing steady or upward movement is designed to keep retailers abreast of the latest regional sales trends.

NORTHEAST

- DAVID LEE ROTH ASHFORD & SIMPSON
- THE TIME
 TEENA MARIE
 RUN D.M.C.
- GEORGE BENSON AUTOGRAPH
- **BRONSKI BEAT**
- 10 LOS LOBOS

SOUTHEAST

- DAVID LEE ROTH
- **GEORGE BENSON**
- THE TIME
- **ASHFORD & SIMPSON**
- **ALABAMA**
- AUTOGRAPH SURVIVOR
- **RUN D.M.C BRONSKI BEAT**
- BREAKIN' 2

BALTIMORE/ WASHINGTON

DAVID LEE ROTH

GEORGE BENSON

TEENA MARIE

LOS LOBOS 8 RUN D.M.C.

ASHFORD & SIMPSON

THE TIME

SADE

NATIONAL BREAKOUTS

- DAVID LEE ROTH
- SADE
- THE TIME
- TEENA MARIE BRONSKI BEAT
- **LOS LOBOS** STEVE PERRY
- RUN D.M.C.
- **GEORGE BENSON** 10 ASHFORD & SIMPSON

WEST

- SADE
- **GEORGE BENSON**
- **ASHFORD & SIMPSON**

9 GEORGE THOROGOOD

10 AUTOGRAPH

14 STEVE PERRY 15 DAVID SANBORN

12 SURVIVOR 13 ALABAMA

11 BRONSKI BEAT

- DAVID LEE ROTH TEENA MARIE
- LOS LOBOS
- THE TIME
- **BRONSKI BEAT**
- **GEORGE THOROGOOD**
- 10 STEVE PERRY

MIDWEST

- 1 DAVID LEE ROTH
- THE TIME
- **3 GEORGE BENSON**
- **ASHFORD & SIMPSON**
- AUTOGRAPH
- LOS LOBOS
- ALABAMA
- **DAVID SANBORN** SURVIVOR
- 10 GIUFFRIA

NORTH CENTRAL 6.

- THE TIME
- SURVIVOR
- GEORGE BENSON BRONSKI BEAT
- LOS LOBOS
- **GEORGE THOROGOOD**
- **DAVID LEE ROTH**
- **TEENA MARIE**
- 9 ASHFORD & SIMPSON 10 AUTOGRAPH

THE WHO (MCA MCAD-37217) MCA 16 5

DENVER/PHOENIX 7.

- **DAVID LEE ROTH**
- **GEORGE THOROGOOD**
- AUTOGRAPH SURVIVOR
- **GIUFFRIA**
- THE WHISPERS
- **GEORGE BENSON**
- TEENA MARIE
- 10 ASHFORD & SIMPSON

PRIVATE DANCER

BREAK OUT

SOUTH CENTRAL

- **AUTOGRAPH**
- 2 THE TIME 3 DAVID LEE ROTH
- **TEENA MARIE**
- BREAKIN' 2
- **JOHN PARR**
- RUN D.M.C.
- 8 ALARAMA
- 9 GEORGE BENSON
- 10 ASHFORD & SIMPSON

TINA TURNER (Capitol CDP-46041) CAP 9 21

15.98 JULIAN LENNON (Atlantic 80184-2)

TOP 30 OMPACT

17

18

19

20

Weeks On 2/16 Chart Title, Artist, Label, Number, Distributor **LIKE A VIRGIN** 15.98 MADONNA (Sire 25157-2) WEA THE DARK SIDE OF THE MOON PINK FLOYD (Capitol CDP-46001) CAP **PURPLE RAIN** 15.98 PRINCE AND THE REVOLUTION (Warner Bros. 25110-2) WEA 3 24 CHICAGO 17 15.98 CHICAGO (Warner Bros. 25060-2) WEA **BORN IN THE U.S.A.** BRUCE SPRINGSTEEN (Columbia CK 38653) CBS SHE'S SO UNUSUAL CYNDI LAUPER (Portrait RK 38930) CBS 6 24 **CAN'T SLOW DOWN** LIONEL RICHIE (Motown 6059MD) MCA 8 HEARTBEAT CITY 15.98 THE CARS (Elektra 60296-2) WEA 9 **SPORTS** HUEY LEWIS AND THE NEWS (Chrysalis VK 41412) CBS 14 3 BUILDING THE PERFECT BEAST 15,98 10 DON HENLEY (Geffen 24026-2) WEA 11 **BIG BAM BOOM** DARYL HALL & JOHN OATES (RCA PCD1-5336) RCA 10 6 **CENTERFIELD** 12 JOHN FOGERTY (Warner Bros. 25203-2) WEA 13 RECKLESS BRYAN ADAMS (A&M CD-5013) RCA **AGENT PROVOCATEUR** 14 15.98 FOREIGNER (Atlantic 81999-2) WEA 20 2

THE WOMAN IN RED ORIGINAL SOUNDTRACK (Motown 6108MD) MCA 21 **AMADEUS** 29.98
ORIGINAL SOUNDTRACK (Fantasy FCD-900-1791-2) IND 21 22 MAKE IT BIG WHAMI (Columbia CK 39595) CBS 23 **ARISTA'S PERFECT 10** VARIOUS ARTISTS (Arista ARCD-8268) RCA TIME WARP CINCINNATI POPS ORCH. (KUNZEL) (Telarc CD-80106) IND 24 5
WHEELS ARE TURNIN' REO SPEEDWAGON (Epic EK 39593) CBS **TROPICO** 26 PAT BENATAR (Chrysalis VK 41471) CBS 19 11 27 STOP MAKING SENSE 15.98
TALKING HEADS (Sire 25186-2) WEA 18 15 SAMPLER III 10.98 VARIOUS ARTISTS (American Gramaphone AGCD-366) MCA 29 MADONNA 15.98 (Sire 23867-2) WEA 27 24 **ROCK 'N SOUL PART 1** DARYL HALL & JOHN OATES (RCA PCD1-4858) RCA 29 24

POINTER SISTERS (Planet PCD1-4705A) RCA
THE BIG CHILL SOUNDTRACK PLUS ADDITIONAL CLASSICS —
VARIOUS ARTISTS (Motown 6120MD) MCA

WHO'S NEXT

Weeks On 2/16 Chart

ALBUM REVIEWS

NO JACKET REQUIRED — Phil Collins — Atlantic 781240-1 — Producers: Phil Collins—Hugh Padgham — List: 8.98 — Bar Coded

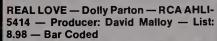
All that is required by anyone listening to this album is the time to enjoy it thoroughly. The endlessly productive Collins is very, very generous on this LP as writer, performer and producer, in providing consistently effective and original material. The songs are, by and large, more dance-oriented and upbeat than is usual for Collins and they all work well.





CHANGE NO CHANGE — Elliot Easton — Elektra 60393-1 — Producer: Stephen Hague-Jon Mathias — List: 8.98 — Bar Coded

A solo LP from The Cars' guitarist has been a long time coming and by the strength of the songwriting and musical performances on "Change No Change," its been worth the wait. From the opening "Tools Of Your Labor" with its Tom Petty arrangement and musical intensity to the moody "Shayla" and the pop rocking "Help Me," Easton and co-writer Jules Shear have put together a strong debut.



Dolly Parton has always been able to perfectly capture the essence of whatever style of music she's sung, and this latest album reinforces that convincingly. With such powerful cuts as "Real Love" (a duet with Kenny Rogers), "Don't Call It Love" and "I Can't Be True," Parton is an irresistible as ever. The consistently strong vocal and instrumental performances on this album make it another winner for Parton.





MEAT IS MURDER — The Smiths — List: 8.98 — Bar Coded

This new set from U.K.'s The Smiths features a "bonus cut" which is already a club and alternative radio hit. "How Soon Is Now?" was already included on a Smiths' import LP, and the cut is just one of many highlights on "Meat Is Murder." Lead vocalist Morrisey's lead vocals may drone to some, but the band builds a musical tension and excitement that is noteworthy.

FEATURE PICKS

THE FALCON AND THE SNOWMAN — Original Motion Picture Soundtrack — EMI America SV-17150 — Producer: Pat Metheny — David Bowie — List: 9.98 — Bar Coded

Though the hit "This Is Not America" is the only Bowie contribution, Pat Metheny and Lyle Mays create two sides full of excellent melodic fusion.

THE NATURE OF THINGS — Narada Michael Walden — Warner Bros. 25176-1 — Producer: Narada Michael Walden — List: 8.98 — Bar Coded

Walden's spiritual slant gets a healthy dose of pop arranging including help from Randy Jackson and a duet with Patti Austin.

JESSE JOHNSON'S REVUE — Jesse Johnson's Revue — A&M 6-5024 — Producer: J. Johnson — List: 8.98 — Bar Coded

With "Be Your Man" already taking off on the B/C charts and in the clubs, Jesse Johnson seems to have found a ready and waiting crowd for this precocious blend of Princely funk and stylish rock.

CHEMISTRY — Johnny Gill — Cotillion 7 90250-1 — Producers: Linda Creed-Dennis Matkosky-Bill Neale — List: 8.98 — Bar Coded

Only 18, Johnny Gill sounds like a veteran singer already. The songs are equally good also and just right for B/C with CHR potential.

IGNITION — John Waite — Chrysalis FV 41376 — Producer: Neil Geraldo — List: 8.98 — Bar Coded

Pulsating, unrelentingly energetic cuts dominate this latest winner from multitalented John Waite. "Change" and "I'm Still In Love" are the two featured singles. ACROSS A CROWDED ROOM — Richard Thompson — Polydor 825 421-1 — Producer: Joe Boyd — List: 8.98 — Bar Coded

Thompson's legendary songwriting and guitar playing which were nurtured as a solo artist and in Fairport Convention are true to form on this new collection. Thinking man's rock.

NEW DAY RISING — Husker Du-SST 031 — Producers: Spot-Husker Du — List: 8.98

Hardcore has never been so melodic, so lyrically touching. Minneapolis thrash phenoms Husker Du follow-up last year's acclaimed "Zen Arcade" with a blistering set.

THE BREAKFAST CLUB — Original Motion Picture Soundtrack — A&M 5045 – Producer: Keith Forsey — List: 9.98 — Bar Coded

Includes a number of strong singles, including Simple Minds "Don't You," Wang Chung's "Fire In The Twilight" and Karla DeVito's "We Are Not Alone" along with instrumentals.

THEY SAID IT COULDN'T BE DONE — Grandmaster Flash — Elektra 60389-1 — Producer: Grandmaster Flash — Gavin Christopher — List: 8.98 — Bar Coded LP's "Sign Of The Times" single is charting well, and while rap-dance cuts are in abundance — "Alternate Groove" is excellent — ballads also get attention. B/C immediate add.

RECORDS TO WATCH

NORMAN NARDINI & THE TIGERS — Norman Nardini & the Tigers — BFZ-39457 — Producer: Kurt Kinzel — List: 8.98 — Bar Coded

SPOT THE DIFFERENCE — Tupelo Chain Sex — Selma SRLP-003 — Producers: Tony Cahill and Dave Dahlson — List: 8.98 — Bar Coded

LIVE AT THE U CLUB — Cruisin' Ann Arbor II — Schoolkids Records 984 C2 — Producer: Ann Arbor Music Project: L. Berry, R.T. Bray, A. Goldsmith, M. Gould, P.J. Ryder Jr., T. Whitaker — List: 8.98 — Bar Coded

YUSEF LATEEF IN NIGERIA — Yusef Lateef — Landmark LLP-502 — Producer: Yusef Lateef — List: 8.98 — Bar Coded

NEW AFRICA — New Africa — Celluloid Cell 6110 — Producer: Oliver Hollard — List: 8.98 — Bar Coded

THIS IS KEITH MACDONALD — Keith MacDonald — Landmark LLP-503 — Producer: Helen Keane — List: 8.98 — Bar Coded

TRANSLUCENT WORLD — Terry Brooks & Strange — Psycho — 34 — Producers: Terry Brooks — List 8.98 — Bar Coded

ALIVE IN JAMAICA — The Blue Riddim Band — Flying Fish FF325 — Producers: Otis S. Taylor — List 8.98 — Bar Coded

STEP ON IT — BOSS — RCA NFL1-8044-A — Producer: Eddie Hansen & Boss — List: 8.98 — Bar Coded

AT THE FEET OF THE MOON — The Parachute Club — RCA-AFL15337 — Producers: Michael Beinhorn — List: 8.98 — Bar Coded

STAY HARD — Raven — Atlantic 7 81241-1 — Producers: Raven — List: 8.98 — Bar Coded

FRICTION — Coney Hatch — PolyGram 824 307-I M-1 — Producer: Max Norman — List: 8.98 — Bar Coded

DON HENLEY (Geffen 7-29065)

All She Wants To Do Is Dance (4:23) (Kortchmar Music — ASCAP) (Danny Kortchmar) (Producer: Don Henley-Danny Kortchmar-Greg Ladanyi) With "The Boys Of Summer" crack-

ing the top five this week, Henley is set for his second assault on the charts with this gritty rocker. Penned by longtime L.A. session guitar player Danny Kortchmar, "All She Wants To Do Is Dance" is a humorous and soulful vehicle for Henley's distinctive vocals.





GO WEST (Chrysalis VS4 42850)

We Close Our Eyes (3:48) (ATV Music — BMI) (Cox-Drummie) (Producer: Gary Stevenson)

We Close Our Eyes" is a perfect fusion of Frankie Goes To Hollywood production and ABC pop songwriting. With a patented chorus lyric and a solid dance beat, Go West is able to at once appeal to both CHR audiences and dance floor fanatics. An impressive debut from a band which should find success on CHR if given a chance.

BARBRA STREISAND (Columbia 38-04707)

Emotion (4:07) (Almo Music Corp./ ASCAP) (Bliss) (Producer: Richard Perry)

The title song from Streisand's latest album, "Emotion" is a strong and gripping cut. The song may not provide Streisand with the greatest vocal challenge of her career, but she's still tremendously effective as always. A top-notch production by Richard Perry also serves this melodically rich song well. Strong CHR action is likely.





KING KOBRA (Capitol B-5449)

Hunger (3:41) (Sasha Songs Pasha Music Co./BMI-ASCAP) (Proffer-Gillstrom-Gillstrom-Langen-Christon-Harvey) (Producer: Spencer Proffer)

Carmine Appice's latest outfit pulls no punches on this debut single, and King Kobra seems set to climb to the top of the heavy metal heap. Produced by Spencer Proffer, expect immediate AOR adds with "Hunger."

CHICAGO (Warner Bros. 7-29082)

Along Comes A Woman (3:47) (Double Virgo Music/ASCAP/Music Corp. of America, Inc./Fleedleedle Music/BMI) (Cetera/Goldenberg) (Producer: David

Harder-edged than Chicago's most recent cuts, this is a dynamic and melodic winner no doubt destined for a rapid ascent up the CHR charts.

BIG COUNTRY (Mercury 880 542-7)

Just A Shadow (3:59) (Virgin Music — ASCAP/Nymph Music — BMI) (Adamson-Brsezicki-Butler-Watson) (Producer: Steve Lillywhite)

Though Big Country's latest LP "Steeltown" has not taken off as expected, "Just

A Shadow" may re-instill AOR interest in this powerful group. Utilizing its signature bagpipe-mode guitar riffs, Big Country offers a lyric of depth and a driving beat, and vocalist Stuart Adamson is as always riveting in his delivery.

THE GAP BAND (Total Experience 1-2412)

I Found My Baby (3:50) (Temp Co. - BMI) (Calhoun) (Producer: Lonnie Simmons) A more sensuous and soulful effort from The Gap Band which is again finding success with the cut "Beep A Freak." Excellent vocals on the chorus should catapult

JENNY BURTON (Atlantic 7-89583)

Bad Habits (3:59) (Puff Publishing; Captain Keyboard/BMI) (A. George, F. McFarlane) (Producers: A. George, F. McFarlane)

Funky synthesizer, dance beat punctuates this strong B/C tune. Burton's vocal drive the cut with strong club appeal and certain B/C airplay.

ALEXANDER O'NEAL (Tabu ZS4 04718)

Innocent (4:43) (Flyte Tyme Tunes — Avante Garde Music Publishing/ASCAP) (Harris-Lewis) (Producers: Jimmy Jam-Terry Lewis)

Hardcore funk effort which has already gained a strong following in the clubs. Should do well on the B/C charts.

LUTHER VANDROSS (Epic 34-04760)

Till My Baby Comes Home (3:46) (April Music Inc.; Uncle Ronnie's Music Inc; Thriller Miller) (L. Vandross, M. Miller) (Producers: L. Vandross, M. Miller) A bright B/C tune with strong rhythms and a tight brass instrumentation, "'Til My Baby Comes Home" is danceable Vandross. Perfect B/C fare with possible CHR crossover.

MELBA MOORE (Capitol B-5437)
Read My Lips (3:58) (WB Music Corp./Bob Montgomery Music, Inc./Cross Keys Publishing Co., Inc./ASCAP) (Lorber-Stone) (Producer: Keith Diamond)

Animal tough with rock overtones, "Read My Lips" has a feline savage movement all its own. Definite material with rock radio possibilities.

THE FIXX (MCA-52589)

Less Cities, More Moving People (3:53) (Colgems-EMI, Music, Inc./ASCAP) (Curnin/West-Oram/Woods/Greenall/Brown) (Producer: Rupert Hien)

A fresh, techno-rock sound spearheads this nervous New Music tune. A progressive rock must with certain club attraction.

ISLEY, JASPER, ISLEY (CBS AE7-2004)

Kiss And Tell (Edited Version) (3:53) (April Music Inc./IJI Publishing Co. — ASCAP (C. Jasper, E. Isley, M. Isley) (Producers: Ernie Isley, Christopher Jasper, Marvin

MTUME (Epic — 34-04822)

I Simply Like You (3:54) (Mtume Publishing — BMI) (J. Mtume, R. Jackson, P. Fields) (Producers: James Mtumes)

STEVE EARLE (Epic 34-04784)
A Little Bit In Love (2:23) (Goldine Music Inc. — ASCAP) (S. Earle) (Producer: Emory Gordy Jr.)

NORMAN NARDINI & THE TIGERS (CBS ZS4 04780)

If You Don't Want Me (3:17) (Nardini Music - BMI) (N. Nardini) (Producer: Kurt

LOU RAWLS (Epic 34-04773)

Forever I Do (The Wedding Song) (3:46) (C'index Publishing Inc. — BMI) (D. Wansel, C. Biggs) (Producers: Dexter Wansel)

THE MONK FAMILY BAND (Royce Records U-12805)

Charlie's Theme (2:48) (Keith Stegall Music/April Music — ASCAP) (Charlie Monk) (Producer: Keith Stegall)

CAROL LYNN TOWNES (Polydor 84 NP 6844)
Believe In the Beat (Edit) (3:38) (Watch Hill Music & Unichappell Music Inc. — BMI) (L. Martine) (Producer: Ollie E. Brown)

RED ROCKERS (Columbia 38-04824)

Just Like You (4:00) (Squamish Music/Strangesongs) (D. Arnott) (Producer: Rick Chertoff/William Wittman)

KEVIN WELLS (Beverly Glen BG235)

Never Too Late (4:00) (Slimey Limey Chubu/Love Dogs — BMI) (K. Wells, J. Main, A. Pessis, M. Wilder) (Producers: Peter Bunetto, Rick Chudacoff)

DEODATO (Warner Bros. 7-29060) **Are You For Real** (4:00) (Kenya Music Inc. — ASCAP) (R. Suchow) (Producer: Emuir Deodato)

MODERN ROMANCE (RCA PB13990)

Burn It (3:42) (April Music Inc./Zomba Music Publishing LTD. — BMI) (D. Jaymes, Mullins, Jardim, Kyriacou) (Producer: Tony Viscoti)

GLENN JONES (RCA PB13999)

Bring Back Your Love (3:42) (Richer Music — ASCAP) (W. Potts, Jr. — Ricky Smith, Dana Marshall) (Producer: Louise C. West)

DIGNEY FIGNUS (Columbia 38-04759)

The Girl With The Curious Hand (2:53) (Figtone Music — BMI) (D. Fingus) (Producer: Leroy Radcliffe)

POINTS WEST

MAKING THE SCENE — Every local music scene has its share of hang-outs which oft times launch a handful of meaningful groups. Clubs such as the Whisky and the Troubador fell under that category for Los Angeles in the late sixties and early seventies. CBGB's in New York was famous for its local crowd in the late seventies, and The Cave in London played an influential role in the doom-style music which followed punk's fiery demise in the early '80s. More rarely, it is a studio which helps to shape a local scene. Such is the case with Radio Tokyo and its founder Ethan James. While you may not know the name, you probably know of some of the people he has worked with. James, and his tiny eight-track studio located in Venice, California have had a hand in many of the early recordings



RADIO TOKYO PILOT — Ethan James in the cockpit of Venice's Radio Tokyo. Note cover of Jane Bond and The Undercovermen in the background (photo by Suzan Carson).

of such L.A. groups as The Bangles, Rain Parade, The Last, The Unclaimed and others, yet Radio Tokyo may best be known for its compilation "Radio Tokyo Tapes" albums. With two volumes already released, James is set with "Radio Tokyo Tapes III." Set to be distributed by Jem, this collection of acoustic material from such local artists as The Minutemen, The Knitters, Phranc, Pop Art and Revolver, and James thinks that acoustic music and blues are the two musical idioms yet to be rediscovered by cutting edge rock groups. In speaking with Points West, James talked about Radio Tokyo and the music scene in Los Angeles. Radio Tokyo has been around for about six years. Glen and I had been doing recordings in my living room on

a four-track, and though it hadn't occurred to me to actually build a studio, Glen suggested it and we decided to do it. After we got it together, we started recording our friends and ourselves, and eventually through Gary Stewart I started working with The Unclaimed. Through them I met The Last and that's when the word of mouth thing started happening. From those people to The Bangles and Rain Parade it just sort of spread out." James, himself a long time professional musician as Ralph Kellog, James played on five Blue Cheer LPs in the late '60s and early takes pride that the recording studio has clients of all sorts, from jazz combos to small orchestras to spoken word recordings. James explains: "Basically, what we do is provide a good quality recording for a low price, and a lot of new bands need a place like that. When you come here, you're not taking a chance on getting a good sounding tape — I know I will do my part really well, whether its engineering or producing." White major labels have used Radio Tokyo extensively — EMI did have artist **Kasim Sultan** do some demo recording there bands that come out of James' studio often do get a shot of credibility right off the bat. James' own music is starting to make waves as well. His band Jane Bond and The Undercovermen is set with its second album which has been signed to Germany's Normal Records. "Politically Correct" should be available here as an import soon and James is looking for an American label. Until then, keep an ear out for the latest edition of the "Radio Tokyo Tapes" and for anything baring the name of Ethan James - it just might be the next stylistic wave of music's cutting edge

KING KOBRA READY TO STRIKE — The latest heavy metal outfit ready to assault the senses and the concert halls of America is **King Kobra**, headed up by veteran drummer **Carmine Appice**. Recently signed to Capitol, King Kobra's first single

"Hunger" is already gaining attention on AOR and the creatively filmed video produced by Jerry Kramer is also generating some hoopla. Appice is joined in the band by four young platinum blondes who should inject some energy into Appice's always explosive drum style.

FULL FLOWER — N.Y.C.'s Julie Budd put in an appearance recently at L.A.'s Backlot Theatre. The golden voiced songstress who wowed 'em at age 13 and has been wowing them ever since let loose with sheer vocal magic — the stuff that has made Budd the toast of Manhattan cabarets. Her act, which covered everything from R&B to Gershwin also included a video — a mid-'60s spot from the Merv Griffin Show featuring a "budding" Budd singing at the top of her lungs from her 8th grade classroom. Also in Budd's repertoire are a slew of her commercial voice-over the state of the state



WIEDLIN WITH ASHER — Jane Wiedlin, former member of the Go-Gos, has signed with Peter Asher Management for representation in all areas of her solo career. (I-r) Jane Wiedlin, Peter Asher.

are a slew of her commercial voice-over tunes, smoothly sung with tongue firmly in cheek.

CLOSE TO THE EDIT — Atlantic has signed S.F.'s Eddie and The Tide. The group was recently nominated for four Bammies, including Best Debut Album and Best Club Band and will be in the studio with Eddie Money starting March 4... Chuck Berry is set to do two benefits for Ethopian famine relief, both at the Hard Rock... Los Lobos was recently named Best Band by Rolling Stone in a tie with Bruce Springsteen. Good company ... playing with Los Lobos at the Palace Feb. 22-23 will be the Sir Douglas Quintet, also on the 23rd will be James Brown at the Beverly Theatre ... UB 40 is set to release a dub version of its latest LP "Geffery Morgan" with toasting to be done by seven of Birmingham, England's best toasters. Birmingham is the band's hometown. Look for the album as an import on UB 40's DEP label distributed by Virgin.

peter holden

NEW FACES TO WATCH

Eurogliders do not come gliding to these shores from Europe. Nope, they come from that Island — or "This Island" as their first Columbia LP refers to it — Australia. And they don't come from Sydney or Melbourne, the cultural capitals of that particular island, they come from Perth. And it's a long way from Perth, Australia to an extensive two-month tour of America (which began a week ago and will end April 9 in Florida). A very long way indeed.

"Let me tell you a little bit about Perth," says Eurogliders' Bernie Lynch. "In Perth the majority of bands play cover music, they play other peoples' songs. And people in the hundreds and thousands go out and watch these cover bands and prefer to watch cover bands than bands that play their own music; if you want to write your own music, it's very difficult. So a couple of us decided we were going to make a sincere effort to do something worthwhile with our own music in that town."

Voila — Eurogliders (which, Bernie Lynch points out, is not named after the Euro, a sort of rare Australian wallabee). "We were very successful in Perth playing original music, probably the most successful band yet to come out of Perth. We finally moved over to Sydney after about a year."

That was three years ago — three

That was three years ago — three years during which Eurogliders established themselves as one of the hottest bands in Australia, not an easy task. Now Eurogliders (Grace Knight, lead vocalist; Bernie Lynch, songwriter/vocalist; Amanda Vincent, keyboards; Crispin Akerman, guitar; John Bennetts, drums; and Ron Francois, bass) are ready to take on the rest of the world with their soul-inspired blend of a little of this and a little of that.

"Musically, I don't think we've really tried to follow any particular philosophy," says Bernie Lynch. "We've



Eurogliders

never been afraid to really try anything or any style of music. We're not the sort of band where you can pick up an album and you'll find two or three songs that were probably the singles and the rest of the album usually follows in that strain. When we as musicians, in this band, go out and buy albums, we get pretty annoved if we hear two or three songs and the rest of the album's like that. In some ways, we've made a very conscious effort to try and keep our interest up in the music we're playing - and the people who buy records' interest up -- by providing as much of a varied album as possible.

For many Americans, the first taste of the good-time, soulful, rock-and-rolling, high-tech Eurogliders came early on New Year's morning — the band glided in from Australia to play the closing spot on MTV's New Year's extravaganza. Now they're back, not for "Another Day In the Big World," as their new single says, but for a grueling two-month tour that should put Eurogliders on the map and make everyone glad that they didn't give in to popular demand and just cover Men

at Work hits in Perth.

After 22 Years The Chieftains Still Have That Magic

by David Adelson

LOS ANGELES — They have been together since 1963, released 13 albums (number 14 will be out March 1), travelled all over the globe, played before 1,350,000 people in their native Ireland, won an Oscar and remain the only band to ever play inside the United States Capital Building before a congressional audience. They have just returned from China where they teamed with Chinese musicians to meld two distinctly different styles into one. They are The Chieftains and while they remain a respected and popular band in the U.S., in Ireland they are a virtual institution.

"We've never compromised on a commercial basis," said the Chieftain's leader Paddy Moloney. Moloney is one of the best known and widely respected traditional Irish musicians around. He has scored numerous television shows (such as the upcoming Ballad Of The Irish Horse airing March 6 on PBS) and films (such as his Oscar winning effort for Barry Lyndon).



The Chieftains

In 1983 The Chieftains took their brand of traditional Irish music to China for a two and a half week tour that included performances in Beijing, Shanghai and The Heavenly City Of Suchow. During this trip the band became the first Western group to perform with a Chinese Folk Orchestra and filmed *The Chieftains in China*, produced and directed by Allan Wright. The record of the same name was just released on Shanachie.

The band has just embarked on its longest American tour ever, a 40-city sweep of the country, and has included a new member — Chen-Shi-Chuan, a Chinese erhu player. An erhu is a two-stringed violin used by traditional Chinese musicians and when blended with the traditional Irish instruments of the six-piece band, it becomes obvious that music is indeed a universal language.

"In China I was concentrating on the conservatories and the music itself," said Moloney, who related an interesting experience on the Great Wall. "We had lugged all the instruments up and began playing. We were playing for about five minutes when our guide came up to us and told us to stop playing because there was going to be a riot." The band put the experience on film.

Even if you're not Irish, The Chieftains will having you doing a jig and thinking of a lass back in Dublin. They are an enchanting group of powerful musicians that have mastered their craft to the fullest. The Chieftains will be around for a long time to come.



Cover Story

Phil Collins: Multi-Faceted Success

by Peter Berk

LOS ANGELES - You might call Phil Collins somewhat of a 'Renaissance man' in the music industry. At 34, he's already carved out a lofty niche for himself as a singer, drummer, writer and producer. Also, in what perhaps represents the most significant testament to the quality of his music and the extent of his following, Collins has succeeded both as a member of the band Genesis and as a solo performer. Many rock artists have abandoned soaring careers with established bands only to plummet to obscurity on their own. Collins, however, is among those who have instead attained more popularlity than ever before as a result.

Collins has been in show business almost all of his life. In 1956, only five years after his birth in Chiswick, England, he discovered a portentous pleasure in playing a small toy drum he had been given. That enthusiasm for music was enhanced when he finally received a complete drum set some seven years later. Nevertheless, the young performer's first taste of the entertainment business wasn't as a musician, but rather as an actor. In that capacity, he also achieved success, never more so than when he took on the role of the Artful Dodger in London's West End production of "Oliver!" Although the theatre had its allure, Collins was ready to march to a different drummer . himself.

In 1969, Collins and several other musicians formed the band Flaming Youth, but despite some critical acclaim and popular support, the group folded. Soon after, however, a routine perusal of the British music paper Melody Maker proved to be a key turning point in his career. Buried inside, the 19-year-old Collins saw an ad which read, 'Band seeking a drummer sensitive to acoustic The time was perfect, the audition was successful and the band was Genesis.

Since that time, Collins went on to take over the reigns as the band's lead vocalist, and with him at the helm, Genesis rose to the ranks of superstardom. Along the way, Collins' thirst for diversity led him to session work with such people as Brian Eno, Peter Gabriel and John Martyn, and from 1975 to 1982, he was with a jazz

fusion ensemble called Brand X.
"Face Value" was Collins' first solo album, which was released on Atlantic Records, with which Genesis and Collins are associated. The LP spawned the singles "In The Air Tonight" and "I Missed Again" and established his solo credentials. The following year, 1982, saw the release of "Hello, I Must Be Going," which contained the hit song, "You Can't Hurry Love." While stradling his two performing careers, Collins turned to producing to quench his thirst for change. In the past three years, he has produced for such artists as Adam Ant, Philip Bailey (of Earth, Wind and Fire) and most recently,

Although Phil Collins had known many years of success, it was last year's title song for the movie Against All Odds which proved the greatest boost to his career. As both writer and performer, he molded 'Against All Odds (Take A Look At Me Now)" into a number one single and a top contender for Grammy and Academy Award victories this year. Most recently, took part in the Band Aid recording of "Do They Know It's Christmas," and with Philip Bailey, wrote, performed and produced the current hit "Easy Lover."
Another chart climbing Collins cut is called "One More Night," which comes from his latest album, "No Jacket Required."

asserts that he is first and foremost a drummer. "I sing with Genesis and I sing my own things," he said, "but I don't think of myself as a singer as such, rather as a drummer. I've been playing since I was five and my ambition was to be respected by other musicians who might say, 'I like what you're doing'." Of his solo career, Collins commented that "the big difference between my work and the band's is that there is one person at work and it's just that individual dictatorship that's fun every now and again."

Regarding his style, Collins said he likes to "write about personal experiences, like personal relationships. I think most of my best songs have been about situations between people." Of the new album, Collins does however see some changes, as he mentioned when saying, "The songs are a lot harder and more danceable. I

(continued on page 40)

EAST COASTINGS

AIRWAYES AND WIRES — Manhattanites who will have suffered along for three months without video for old folks can look forward to March 1. That's the date VH-1 is scheduled to be available from Manhattan Cable. And not a moment too soon. Think how many people must have turned fifty-five in the three months since VH-1 premiered, thus aging themselves out of the target area. But no matter. The MTV offshoot actually offers a little something for everyone, although the general quality of the programming, which includes black and country videos as well as pop, has nowhere near the originality and inventiveness of the parent (MTV a parent?) service. This of course is not VH-1's fault. MTV Networks has provided the channel with the same high quality graphics and pacing of MTV, and has



ASCAP BRIDGES OCEAN — Billy Ocean (left) was welcomed to New York by ASCAP's Rick Morrison (right) at Ocean's February 1st performance at Radio City Music Hall. Ocean, a member of the British Performing Rights Society, licenses his music through ASCAP in the United

gone the rock channel one better by hiring established personalities as the on-air jocks. In fact, some people may be on the wrong channel. (A **Don Imus** J.J. Jackson trade would make perfect sense.) VH-1 will reach approximately 187,000 subscribers in Manhattan and will be seen on Channel R . . WNEW-FM broadcast live from the Heartbreak club last week. Personalities Richard Neer and Lisa Glasberg played host to live guests the Red Rockers and other acts. The broadcasts marked the beginning of a series of "breakfast broadcasts" slated for the last Friday of each month. It's another sign of how the hot New York drive time race is heating up, with Z-100's Scott Shannon and WNBC's Don Imus

States. leading the pack which also includes Paul Schaefer's Friday morning show on WAPP...And, "Jim Kerr and the Morning Crew" at WPLJ-FM have been looking for a great laugher to help wake up New York, New Jersey and Connecticut. The station asked people with the above qualifications to send in audition tapes. The position in the morning show became available when "Laughing Carl," a station engineer and WPLZ's on-air "laugh track' was promoted to an engineering position with the ABC Radio Networks. Five finalists will be selected from all tapes received. This Thursday, February 21, the finalists will join Kerr and crew in the studio for a final "laugh-off." Special celebrity judges will help select the new on-air personality, and the station's listeners can participate via a 900 number to be announced. Audition tapes can be mailed to Jim Kerr's Laugh Tracks, WPLJ Radio, 1330 Avenue of the Americas, New York, New York 10019. Cassettes are not returnable.

JOURNEY AND QUEST — "Only the Young," the first single release from the newly reunited supergroup **Journey** and the theme song of the Warner Bros./Guber-Peters feature Vision Quest, has moved up the charts quickly during its five week release, though not as quickly as "Material Girl," by Madonna, who also provided music for the film about a wrestler's first love and big challenge. In addition to creating two original songs for the film, Madonna also makes her screen debut in the role of (what else?) a rock singer. Other original songes on the Vision Quest soundtrack, released by Geffen, include John Waite's "Changes," Don Henley's "She's On A Zoom" (background by the Go Go's); Style Council's "Shout It To The Top;" Ronnie James Dio's "Hungry For Heaven:" Red Rider's "Lunatic Fringe:" and a Sammy Hagar single from his first Geffen album called "I'll Fall In Love Acrie"."

MCA IN THE PANK — Lady Pank, newly-signed to MCA, will be the first group from a Communist country to come to the United States for a promotional tour and to shoot a video. According to MCA president Irving Azoff, "Lady Pank is

a tremendous group by any standard, and we are confident that their meteoric success behind the Iron Curtain will continue on these shores." The group is made up of Janusz Panasewicz (vocals), Jan Borysewicz (lead singer), Edmund Stasiak (guitar), Pawel Mscis lawski (bass) and Jaroslaw Szlagowski (drums). The group was launched by Borysewicz and lyricist Andrzej Mogielnicki eighteen months ago when they wrote a song called "Lady Pank' (loosely translated "Lady Punk"), which was recorded and immediately rocketed to number one in Poland. according to publicists Solters and Roskin. The group took their name from the song, and subsequent singles, as well as their debut LP, "Drop Everything," also went number one.

LARRY "BUD": KING OF RAP - Profile continues to bring you the best in singing entertainment. Actually, label president Cory Robbins (left) and vice president Steve Plotnicki (right) pose with Late Night with David Letterman Larry "Bud" Melman, who cameos in Run-D.M.C.'s new video, "King of Rock.

The group has toured throughout Communist Eastern Europe, playing to soldout crowds of 10,000-20,000 at every stop. "Drop Everything" is set to be released on MCA February 27. The group also has the approval of the Polish government to come to the United States shortly thereafter for a promotional tour and to film

BET YOU COULDN'T WAIT DEPT. — Author Mark Bego, whose last two books Michael! and On The Road With Michael! sold over three million copies worldwide, is at work on his next project, Madonna! for Manhattan-based Pinnacle Press. Both Bego and his subject were born in Pontiac, Michigan and according to Bego, the book will be a candid and intimate look at one of '85's biggest media attractions. In addition to interviewing the "Lucky Star" herself, Bego has quotes from **John** "Jellybean" Benitez, DJ Mark Kamans, who originally discovered the singer, Susan Seidelman, the director of Madonna's forthcoming film Desperately Seeking Susan.

rusty cutchin

AUDIO/VIDEO

SOUND ADVICE — With the street date approaching, **MGM/UA Home Video** recently issued review copies of *Gone With the Wind* for inspection by the press. Good thing they did, too, because lo' and behold, just minutes into the film's florid prologue, *Washington Post* entertainment writer **Tom Shales** discovered what would have gone unnoticed by the layman: 45 seconds of the *wrong music*. Instead of what should have been peaceful, sentimental musical accompaniment during the film's rather flowery opening tribute to the anti-bellum South, there appeared raucus, battle music. Both pieces belong to **Max Steiner**'s original movie soundtrack, but the sentimental stuff was intended for domestic viewing and the other, scored to accompany a description of how the Civil War erupted, was meant only for



HIGHER EDUCATION — Slated to hit retail shelves March 27 is 1967's moneymaker The Graduate, a special "video event" from Embassy Home Entertainment.

the international version. An honest mix-up, but no small affair to film historians, buffs and the brass at MGM/UA Home Video. Forty-five seconds may not seem like much, but given the painstaking restoration MGM/UA performed in releasing the film on cassette, the mistake is a glaring flaw. The tape was made from a negative found in a vault in Kansas with quality so perfect that viewers, most of whom have witnessed nothing but shoddy prints, will be discovering Gone With the Wind all over again. MGM/UA spent a reported \$50,000 just in upgrading the sound (it was digitally remastered). In short, the biggest videocassette release ever was treated as such. After all the attention to detail, this 45-second boo-boo raised a panic.

"As soon as we were advised," said **Bill Gallagher**, executive vice president and general manager of MGM/UA Home Video, "we stopped all production at our duplicating facilites." Everything was scrapped, according to Gallagher, — 30,000 copies, in all. The correction was estimated to cost the company in the neighborhood of \$100,000. A delay in the March 1 ship date is expected, but not more than a few days. Pre-orders for the cassette have reportedly exceeded 200,000, and thanks to Mr. Shales, the most collossal release in all of Hollywood history makes its videocassette debut in top form.

SPEAKING OF CORRECTIONS — Under the caption "Criterion" in the February 9 Audio/Video laserdiscs were inaccurately described as having one playing side per disc, which is hardly the case (unless the program runs over onto a disc without filling it).

BEAN DEPARTS — As of February 28, **David Bean** will leave his post as president of **Pacific Arts Video Records**. No one has been appointed to replace him at press time, but the company says an announcement will be made soon. Bean, who has been with the company for nearly seven years, decided that with the forthcoming *Agatha Christie* series, PAVR is now fully equipped to be successful without him. Time for new challenges, says Bean.

TAX TAPES — Like death, a videocassette that tells you how to do your taxes is/was an inevitable commodity. RKO Home Video got wise to that idea recently and the result is a video guide to 1984 federal tax forms 1040A and 1040EZ. Also, there is a similar guide to 1040 federal tax forms and schedules A & B. Forget tax preparation companies. Forget reading all those aggravating instructions. (RKO Home Video deserves a medal for this one). The tapes went out to retail February 4. They can also be ordered (15840 Ventura Boulevard, Suite 303/305, Encino, CA, 91463). List price is \$19.95 for the short form; \$24.95 for the long form. Ya' know what else? They're tax deductible!

VIETNAM — A 60-minute documentary is being released by **Lion Recording Services** in Washington, D.C. The video was recorded on location at the Accuracy in Media conference in Washington and was produced to refute accounts of the Vietnam War made by the PBS special *Vietnam* — A Television History.

TAKE THAT! — A big music release will be coming from CBS/Fox Video Music in March. Wham!, the young British duo that is currently burning up every pop chart in creation, is soon to be available on longform videocassette. It's the first time a release of this kind has been made while the artist reigns as a chart topper. Seven conceptual videos from the band's two CBS LPs, "Fantastic" and "Make It Big" come in the package. They are Wham! Rap; Bad Boys; Club Tropicana; Wake Me Up Before You Go-Go; Last Christmas (not released domestically—ergo, exclusive to this program); Plus, a new video for a third single from "Make It Big" that will debut on MTV the same date that the videocassette makes it to the shops. (The title of this mysterious new single has yet to be announced. So has the exact street date). Wham! The Video will sell for the suggested retail price of \$19.95, and it will be available in VHS Hi-Fi and Beta Hi-Fi stereo.

JANUARY SALES STATS — As you might guess, VCRs continue to sell like hot cakes. Last month, sales of recorders took a 64 percent leap over January of 1984 — that's 638,000 units sold over last year's 388,000/ Color video cameras are up 14.5 percent from last year, with a total of 33,000 sold in January. Projection TV sales were up 13 percent over January of 1984, with 14,000 units sold last month. The increases do not, however, carry over into the color TV market: they've slipped 18 percent from last year, with a January total of 914,000 units — still nothing compared to black & white TVs, which plunged an estimated 57 percent in sales to approximately 168,000 units. The Electronics Industries Association's Consumer Electronics group predict that some 9.5 million VCRs will sell in 1985 (7.6 million sold last year). VCRs, by the way, were introduced into the U.S. market in 1975, and since then, 17 million have been sold to dealers.

GROSS-OUT — Gross meaning filmmaker John Water's grotesque (some just call it disgusting) film style, and out meaning Media Home Entertainment's decision to cancel its forthcoming set of four Water's . . . uh, classics. Female Trouble, Desperate Living, Mondo Trasho and Multiple Maniacs have been deemed too sleazy for MHE.

gregory dobrin

TOP 15 USIC IDEOS

		2/16	Weeks On Chart
1	EASY LOVER Philip Bailey (Duet with Phil Collins) (Columbia)	1	6
2	CARELESS WHISPER Wham! (Columbia)	2	5
3	MR. TELEPHONE MAN New Edition (MCA)	5	4
4	KEEPING THE FAITH Billy Joel (Columbia)	4	6
5	I WANT TO KNOW WHAT LOVE IS Foreigner (Atlantic)	3	6
6	CAN'T FIGHT THIS FEELING REO Speedwagon (Epic)	9	2
7	LOVE LIGHT IN FLIGHT Stevie Wonder (Motown)	8	6
8	CALIFORNIA GIRLS David Lee Roth (Warner Bros.)	62700	1
9	TENDERNESS General Public (IRS)	10	2
10	BORN IN THE U.S.A. Bruce Springsteen (Columbia)	7	6
11	LIKE A VIRGIN Madonna (Sire)	12	6
12	THE BOYS OF SUMMER Don Henley (Geffen)	6	4
13	MONEY CHANGES EVERYTHING Cyndi Lauper (Portrait/CBS)		1
14	FOOLISH HEART Steve Perry (Columbia)	_	1
15	MISLED Kool & The Gang (De-Lite/PolyGram)	14	3

Rockworld, Campus Vid Clip Service, Turns Profitable

by Lee Jeske

NEW YORK — "We've become profitable this semester," says Blake Herlick, vice president of Rockworld, the Albany-based company that distributes one-hour advertiser-supported video music shows to college campuses. "We are profitable on the books; when we receive all of our billings we'll be profitable in the bank."

Rockworld distributes its shows weekly to 500 college campuses, which play the tapes an average of 15 times before trading them in for new ones. The clips — which are provided by all the major record companies except Warner Bros. — make up 54 percent of the show's minutes, the other six are filled with commercials, which run in three two-minute blocks.

"Our positioning on college campuses is very well planned and thought out," says Herlick. "College students do not watch nearly as much television as any other segment of society. Consequently, even though there are things like Friday Night Videos on television, a good majority of the students either don't have access to television or are gone at that time. And cable, and things like MTV, have only reached about 20 percent of the campuses across the country. And since MTV doesn't have every cable system in the country, only about 12 percent of our campuses have MTV. So MTV, in reality, has helped us, because when the students go home on weekends or for the summer, they get accustomed to MTV, and then when they

come back to campus, lo and behold, the only program available to them is Rockworld. That has helped greatly."

So those students — hungry for music videos and, presumably, thirsty as well — head for the campus pub (or game room or whatever) and check in with the latest edition of Rockworld. Rockworld is just clips and commercials — no comedy bits, nothing that would not be welcome in repeated viewings. Last year at this time, the service counted 375 campuses in their network. The number now is 500. The saturation point is approaching.

"We feel that there are only about 600 campuses, right now, that would be profitable to send it to. Anything under 1,500 students is not profitable. We do send to some schools with between 1,000 and 1,500 students, only because the smaller schools have limited entertainment budgets and sometimes we're the only entertainment on campus, so we do that more as a public service," says Herlick.

Although the policy is currently on hold, Rockworld has outfitted several of the larger campuses with large-screen TV's at a discount. They've also held promotions with various advertisers — offering free trips and, at the moment, preparing to give away a pair of Sea & Ski Hobie Cat Sailboats, courtesy of Carter Wallace. Some of Rockworld's more active advertisers include Wrigley's, K-Mart, Bic Razors, Carter Wallace (makers of Sea & (continued on page 42)

Executive Monitor

Los Angeles — Embassy Home Entertainment (EHE) has announced the appointment of Robin Olson to the position of manager of marketing services. Olson moves into marketing from her previous post as manager of manufacturing, inventory control and customer services for the company. Denise Nakashima has been promoted to senior creative services coordinator for EHE. Her responsibilities will include design development for all packaging and point-of-purchase materials. Also at EHE, Diana Hariton has been promoted to senior copywriter. Hariton joined EHE as copywriter in July, 1984 . . . Robert McKinley has been named video product manager for BASF's video product area, where he has had extensive

sales experience . . . Vestron Video has appointed Kathey Callahan to the post of national marketing manager, a new position. Callahan previously served as Vestron's regional sales director for the south-central region. Based in Vestron's Stanford, Conn. headquarters, she will be responsible for conceiving and implementing marketing and promotional campaigns on a national basis for all Vestron and Vestron-distributed products . . . Prism Entertainment Corp. has announced the appointment of Chris Morris

as manager of publicity services . Morris comes to Prism from Dennis Davidson Associates, where he served as Prism's account representative during 1984.

FILMUSIC

STREET TALK — As one of the creators of Sesame Street, and its head writer and composer/lyricist on and off over the last 15 years, **Jeffrey Mo**ss has already piled up four Emmys, an equal number of Grammy awards and two gold records. Now, in recognition of his song score to the feature film The Muppets Take Manhattan, Moss is nominated this year for a Grammy in the children's field category and an Academy Award in the original song score category. Julie Andrews, Johnny Cash and the Boston Pops orchestra are just a few of the humans who have performed his material over the years as well.

In a recent conversation, Moss discussed his musical beginnings. "I took classical

music lessons when I was six, but 10 years later, I went to parties where the other



ANOTHER HIT — Planet Records artists the Pointer Sisters have made it to the top of the charts yet again with "Neutron Dance," one of the enormously successful singles from the Beverly Hills Cop teen-aged kids didn't exactly want to hear Chopin and Beethoven. So what I started doing was writing songs myself and they went for that." Moss' compositional leanings came to full fruition in college, where he wrote his first complete musical, including the book.

In 1963, fresh out of college, Moss was offered a job as a production assistant at CBS and was given a choice between working in the news department or on the Captain Kangaroo show. Looking for a challenge, he chose the latter. Around 1970, after working as a writer on the Captain Kangaroo show, Moss was offered a position by the people who were developing Sesame Street. Although not inclined to tackle another children's

show, he relented when he realized what the show was trying to do and the room for creativity inherent in public television programming.

Aside from his extensive involvement with the writing of the show, Moss wound up providing the music and lyrics as well. "There weren't going to be original songs, but because, I believe, of the complex licensing rights involved with public stations, we decided it would make more sense if we wrote our own material." Of his approach to children's music, Moss commented that "lyrically, we took the children into mind as much as we could. Even though we often covered adult subject matters, the first goal was that the children like what we did. Yet almost as important was that we like what we were doing. So, even though the vocabulary had to be a bit narrower, if anything, it would be the opposite of writing down

One of the most appealing aspects of working on Sesame Street for Moss has been the creative freedom which public TV affords. As he put it, "We didn't come pre-sold, we weren't on a network, we didn't have big stars, and we didn't have sponsors looking over our shoulder. Everybody was there because they wanted to be there." Moss left the show six years ago, but returned recently and now is involved with its everyll menths a year. is involved with it several months a year. He's also produced all the Sesame Street albums, the first of which was on Columbia, the second on Warner Bros. and the rest on the show's own label.

Regarding his work for The Muppets Take Manhattan, Moss feels that it's oriented more toward the whole family, in as much as an adult usually accompanies a child going to the movies. "It's almost as vital that the adults like it, and so the songs from it don't, I hope, necessarily sound like they only belong in a children's movie." Instead, Moss feels he took a slightly more sophisticated approach on that project since the Muppets have a broad appeal. Warner Bros. releases the

Moss is working on a feature Sesame Street film presently, titled Follow That Bird, which will feature his songs.

ODDS AND ENDS — James Horner,

whose credits include the last two Star Trek films, is set to score 20th Century Fox's Cocoon ... George S. Clinton and his company GEO Music, have been signed to compose and perform original music for the film The Boys Next Door, a New World release starring Maxwell Caulfield. Also, Stephen E. Smith was named music executive producer for the film. Clinton has several screen and TV credits and was a staff song writer for Warner Bros. for six years. He also has four solo albums as a singer-songwriter for Arista, ABC, Elektra and MCA. Among those who have recorded his songs are



IN HIGH GEAR — Director Sidney Poitier is seen here with actor Don Franklin on the set of his new dance musical, Fast Forward. The Columbia Pictures feature has a score written by Tom Scott and Jack Hayes and includes many pop songs. Quincy Jones served as the executive music producer and his Qwest label is releasing the soundtrack.

Michael Jackson, Dlana Ross, Three Dog Night and Johnny Mathis. In addition to Clinton's original material, Smith, who has served in a similar capacity on such films as Avenging Angel and The Party Animal, will supply pre-recorded songs, mostly in the hard rock genre . . . Caribou Records, through CBS/Epic, will release

the **Beach Boys** latest album by May which was produced by **Steve Levine... STRIKING GOLD** — The soundtrack of *Beverly Hills Cop* is keeping pace proportionately with the enormous popularity of the film itself. The LP, on MCA Records, has just been certified gold by the Recording Industry Association of America for sales exceeding 500,000 units. Two hit singles have already come from the soundtrack: "Nautron Dance" by the **Printer Sisters** and "The Heat Is from the soundtrack; "Neutron Dance", by the Pointer Sisters and "The Heat Is On," by Glenn Frey. The other tracks feature such artists as Harold Faltemeyer, Junior, Shalamar, The System, Rockie Robbins, Danny Elfman and Patti LaBelle. Maybe Eddie Murphy should take advantage of the timing and record a song of his own. peter berk

TOP 30 IDEOCASSETTES

			eks In				eeks On
1	TIGHTROPE Warner Home Video 11400	2710 61	3	17	EVIL THAT MEN DO RCA/Columbia Pictures	2/10 0	ilait
2	POLICE ACADEMY Warner Home Video 20016	1	7	18	Home Video 620407 MOSCOW ON THE HUDSO!	-	1
3	THE NATURAL Columbia/RCA Pictures				RCA/Columbia Pictures Home Video 60309	12	15
4	Home Video 60380 DREAMSCAPE	2	10	19	PHILADELPHIA EXPERIMENT Thorn/EMI 2547 Home Video	13	13
5	Thorn/EMI 2722 PURPLE RAIN	6	7	20	RHINESTONE	13	13
6	Warner Home Video 11398 THE NEVERENDING STORY	4	12	21	CBS/Fox 1438 Video AGAINST ALL ODDS RCA/Columbia Pictures		
7	Warner Home Video 11399 CLOAK & DAGGER	9	5	22	Home Video 60077 MUPPETS TAKE	14	19
8	MCA 80124 Distribution Corp. ROMANCING THE STONE	18	3		MANHATTAN CBS/Fox 6731 Video		1
9	CBS/Fox 1358 Video BEST DEFENSE	7	21	23	ROBINHOOD Disney Home Video 228	22	5
10	Paramount 1587 Home Video ALL OF ME	20	3	24	OF TARZAN, THE LORD OF		
11	THE EMPIRE STRIKES	-	1		THE APES Warner Home Video 11375	15	17
	BACK CBS/Fox 1425 Video	3	12		ELECTRIC DREAMS MGM MV 800487 Home Video	_	1
	Orion VA 5055	-	1		NEVER CRY WOLF Disney Home Video 182 VS	19	13
	THE LAST STARFIGHTER MCA 80087 Distribution Corp.	5	10	27	MCA 80085 Distribution Corp.	16	10
	MCA 80079 Distribution Corp.	10	12		BOLERO USA 217-468 Home Video	25	7
	MIKE'S MURDER Warner Home Video 20015	23	3		SIXTEEN CANDLES MCA 80076	21	7
16	SPLASH Touch Stone 213	11	20	30	BREAKIN' MGM/UA 80044 Home Video	17	5

Dean Pitchford: A Lyricist's **Rhymes and Reasons**

by Peter Berk

LOS ANGELES - He found Fame a relatively short time ago, but since that film's Oscar winning song was first heralded by the critics and the public, lyricist Dean Pitchford has amassed a lifetime's worth of acclaim and success. In addition to winning an Academy Award in 1980, Pitchford also won a Golden Globe award and the BMI Film Music Award for his work with composer Michael Gore. In addition, he's written top selling songs for such artists as Diana Ross, Kim Carnes and Dolly Parton, among many others, and co-wrote with Tom Snow the Melissa Manchester hit, "You Should Hear How She Talks About You." Pitchford then moved on to writing the script and lyrics for Footloose. The soundtrack to that film has gone multi-platinum, and accounts for two of this year's five Oscar contending songs. Additionally, the songs have garnered a Golden Globe nomination and six Grammy nominations.

Despite his current status as a lyricist and writer, Pitchford started as a performer, as he discussed in a recent interview. "I had a whole life on Broadway, working with a band, working off-Broadway, doing rock musicals and singing in clubs. I happened to hook up with Rupert Holmes," he continued, "and he was interested in me not only as a singer but as a possible lyricist. I had been writing poetry, but I didn't realize that what I was writing were actually long lyrics.

When Holmes had to leave for England Pitchford, enthused about a potential career as a writer, contacted the only other notable musician he knew, Peter Allen. When Allen responded to his lyrics enthusiastically, Pitchford was on his way. Together the two wrote the successful stage show "Up In One," which wound up playing across the U.S. and in Australia. The next turning point in Pitchford's career came during the run of that show when, "One night Michael Gore was dragged in by his sister Leslie, who's an

old friend of Peter's, to see the show. Michael had just been contacted to do the music on a new film called Hot Lunch, which eventually became Fame.

The immense popularity of the score to that film secured Pitchford a place on the highest plateaus of the industry. He very quickly proved to have the consistent commerciality and impressive level of quality he had previously demonstrated. You Should Hear How She Talks About You" was a smash hit for Melissa Manchester, and soon after, Pitchford moved on to writing the screenplay and the lyrics for Footloose, for which he co-wrote songs with such composers as Gore, Kenny Loggins, Tom Snow and Eric Carmen. The score to Footloose, released last year on Columbia Records, contained Let's Hear It For The Boy" and "Footloose," both of which are up for Academy Awards this year, and the hit "Almost Paradise," among others.

Regarding his approach toward writing for film as opposed to records, Pitchford said, "They're both equally difficult. With a motion picture, there are certain things the song can say and some it just can't. With a pop tune, it can say just about anything you want it to, but that freedom sometmes can be more taxing. When the concept is already established, as it is in connection with a film, the process is easier, but if I just have a melody to work on, it may take weeks of drifting back and forth before finding the approach.

The seemingly inexhaustible trend toward utilizing commercially oriented songs in film soundtracks has of course proven to be a welcome one for Pitchford. Nevertheless, he still recognizes how frequently songs are simply thrown in out of context. As the writer of the screenplay to Footloose, he had the insight into the story and characters which enabled him to keep the lyrics apropos to the film. For Pitchford, that made "the film experience and the record experience so much the

(continued on page 40)



PARR AT WNEW-FM - Atlantic Recording artist John Parr recently arrived in the U.S. to start his cross-country promotional tour. The first stop for Parr was in New York, where he stopped in at radio station WNEW-FM and did a live on-the-air interview with WNEW-FM air personality Dave Herman. Pictured (I-r) are: Bruce Tenenbaum, Atlantic Records local promotion representative; Maxanne Sartori, WNEW-AM air personality; Parr, John Wolf, Parr's manager; Herman and Danny Buch, Atlantic Records associate director of national album promotion.

Elliott Named

LOS ANGELES -- Mike Elliott has been named program director for WISN radio in Milwaukee. In making the announcement, Steve Downes, vice president/general manager of WISN/WBTT said, "We're extremely fortunate to have Mike joining our team. He has a wealth of experience and expertise very few people in this industry can match and we're very glad he was available. We have high expectations."

Cox Reports Record Earnings

LOS ANGELES -- Cox Communications reported for the year ended December 31, 1984 operating revenues of \$742,855,000, a 21 percent increase over \$614,623,000 for 1983. Operating income was \$169,645,000, up 20 percent over \$141,082,000 for 1983. Net income totaled \$87,292,000, or \$3.09 per share, a 12 percent gain over last year's \$77,950,000, or \$2.75 per share.

Reporting fourth quarter results, Cox president William A. Schwartz said operating revenues were \$202,401,000 up 17 percent over \$172,631,000.

Finalists Selected

LOS ANGELES - Finalists have been selected in preliminary judging for the 10th Annual Big Apple Radio Awards it was announced by E. Patrick McNally, vice president and general manager of WAPP and chairman of the event. The awards ceremony held by the New York Market Radio Broadcasters Association (NYMRAD) will take place on Wednesday, March 13, at a luncheon in the Sheraton Centre's Imperial Ballroom where agency, advertiser and radio nominees along with industry leaders will be welcomed by NYMRAD Chairman, Lee Simonson, vice president and general manager of WOR Radio. Presentations of top awards will be made by chief executives of radio station group opertions.

Holiday Named

LOS ANGELES - Harvey Holiday has been named program director at WFIL-AM. The appointment comes to Holiday following his work at WDAS-FM since 1968. "I am truly excited about this opportunity," said Holiday. "Working at WFIL is a tremendous challenge for me."



WNBC-AM'S HOUSE PARTY WNBC-AM New York had a contest promising afternoon personality Howard Stern would do a live remote broadcast and hold a live house party from the winner's home. The high point of the event was when a psychic that attended the broadcast not only predicted that Stern's daughter would be a brain surgeon but also predicted that Stern would have a highly successful T.V. career. Pictured (I-r) are: Alison Stern, Howard's wife; Emily, Howard's daughter; Robin Quivers, The Psychic; Howard Stern. Pictured in the rear (I-r) Are: Greg Aull, engineer; and Fred Norris, Stern's producer.

AIRPLAY

CHANGES — Randy West has been named director of program services/marketing for the Creative Radio Network of Woodland Hills, Calif. He was most recently production director for KMGG-FM in Los Angeles . . . Arbitron Ratings has promoted Andrew J. Morris to manager, marketing research services. He will be based in the company's Laurel, Maryland office . . . KYUU in San Francisco has tapped Doug Hansen as account executive. He was MOOR. where he was an account executive for KCBS and KROR . . . The United Stations has appointed Joni Silverman director of creative serives. She was previously with D.I.R. . . . Barry Martin has been named sales manager at KLUV-FM in Dallas-Ft. Worth . . . Blair Radio's Atlanta office has promoted Glen R. Woosley to sales manager and Ashley Holding to account executive . . . Tom McCoy has



BUCKINGHAM AND SCHEERER-Scheerer (r) scored a rare interview with Lindsey Buckingham for The ABC Radio Network. The interview was held the day after the press conference announcing the U.S.A. For Africa project.

WPST in Trenton, New Jersey. Both stations are owned by Nassau Broadcasting Co. . . . Jim Gallagher has been added as producer for "Morning Report," heard on WCAU-AM in Philadelphia . . . The Nashville Area Radio Association (NARA), a newly formed organization of Nashville area radio stations, has introduced the region's first annual radio commercial competition. The commercial must be 30to-60 seconds in length and have been run on one or more Nashville area radio stations after July 1, 1984 and before June 30, 1985. Entries should be sent to P.O. Box 860, Murfreesboro, Tennessee, 37133 . . . Phil Pepe of the Daily News in New York has joined the Harry Harrison Show on WCBS-FM in New York. He

will be heard four times each morning. RKO IS MAD OVER MADDEN - RKO Two has expanded John Madden's sports commentary to include a Saturday morning broadcast due to what the station said was "overwhelming audience and client demand." newly added Saturday show will be the same two-minute format and will be fed at 6:15 a.m. (ET) with refeeds at 8:15 and 9:15.

WJMO AND BLACK HISTORY MONTH — WJMO in Cleveland Heights Ohio will be presenting 60-second vignettes in conjunction with Black History Month, "on the people, places and events that helped mold America.

The spots are in house and produced standard time. by the WJMO staff. In addition the station will also focus on in depth black issues in special news reports during the rest of the month.

MORE ON RELIGIOUS RADIO — The new 1985 Directory of Religious Broadcasting

includes the states with the largest number of religious radio stations. The winner is North Carolina with 54; California, 52; Texas, 49; Pennsylvania 47 and Georgia 46. The director reported an additional 101 new radio listings.

joined the National Association of Broadcasters as vice president, broadcaster congressional relations, government relations department. He was formerly executive vice president and general manager of the NRBA... The NAB has also named Eugenia Hull as a 1985-86 legal fellow . . . Tony Gray has been named music director at WUSL, Power 99FM in Philadelphia. He was most recently PD at WOWI-FM in Norfolk, Virginia . . . WZKS in FM in Norfolk, Virginia ... WZKS in Nashville has promoted Howard Schwartz to general sales manager of the station. He was most recently

assistant sales manager . . . Judith K. Brenna has been named local sales manager for radio stations WHWH and

BELL TALKS -- ABC news anchor Steve Bell (I) was a recent guest on AP's the Ed Busch Talk Show. The show is a four-

hour talk and call-in show on Saturday's and Sunday's from 4 to 8 p.m. eastern

david adelson

– THE JOB MART –

THE JOB MART - WNIR is looking for air talent. "If your talents lie somewhere between Joan Rivers and Walter Cronkite then we should talk," said Bob Klaus. Call him at (216) 673-2323 . . . KSTC in Sterling, Colorado is looking for, "the special person who makes listeners feel excited, happy and enthusiastic about his fun radio station." Exceptional pay for the exceptional person. T&R to **Dennis Brown, KSTC**, Sterling, Colorado 80751... **KIK-FM**, a group-owned country station in Orange County, California is looking for an experienced PD. Salary is open. Good benefits. Possibility for national PD position. T&R to Jim Votaw, 2 City Blvd., East Orange, CA 92668 . . . Gannett's KS103 has an afternoon drive position open now. Rare opportunity for a personality oriented pro at the #1 CHR in San Diego. Overnight tapes, resumes and references to Mike Preston, KS103 FM, P.O. Box 103, San Diego, CA 92104 ... FOX 97, WFOX is looking for high profile, warm, fun, morning person for uptempo A/C. Tapes and resume to **Dennis Winslow**, program manager, 2000 Riveredge Parkway, Suite 797, Atlanta, GA. 30328 . . . KHOO-FM is looking for experienced 10-3 midday air talent with good production ANOU-FM is tooking for experienced to-3 midday air talent with good production skills. Send T&R: John Elliott, Box 21088, Waco, Texas 76702 EOE M/F... KOIL-AM 1290 has an opening for a top-flight News/anchor. T&R Terry Mason, 300C Farnam St., Omaha, NB. 68131 ... Stereo Country needs drive talent. Females are encouraged for rave opening in great location. T&R/photo: Chuck Gilespie, KFMR, 1120 San Juaquin, Stockton, CA 95202... KIOA/Des Moines wants a sharp, take-charge programmer with AM savvy & track record, T&R: General Manager, 215 Keo Way, Des Moines, Iowa 50309 . . . Morning news/anchor reporter needed for central Texas station. News experience a must! Call **Don Quinn** at (817) 699-9937 EOE M/F. Stations wishing to post job openings in the column should contact Darryl Lindsey,6363 Sunset Blvd., Hollywood, CA 90028.





PLAYTOWN

NARADA MICHAEL WALDEN "GIMME, GIMME, GIMME"

Produced and Arranged by Narada Michael Walden for Perfection Light Productions • From the Warner Bros. album **THE NATURE OF THINGS** 1/4-25176

SIEDAH GARRETT "DO YOU WANT IT RIGHT NOW"

Produced and mixed by John "Jellybean" Benitez for Jellybean Productions, Inc. • From the Qwest sound track album FAST FORWARD 1/4-25263

DAVID SANBORN "LOVE & HAPPINESS"

Produced by Marcus Miller • Executive Producer: Russ Titelman • From the Warner Bros. album **STRAIGHT TO THE HEART** 1/4-25150



WARNER BROS. RECORDS SALUTES BLACK HISTORY MONTH







MOST ADDED SINGLES

- 1. BACK IN STRIDE MAZE FEATURING FRANKIE BEVERLY CAPITOL WAOK, WHUR, WDRQ, WZAK, WLLE, WPAL, FM108, WCIN, V103, WDJY, WWIN, WJLB, XHRM, WATV, WILD, WEDR, WQKS, WRAP, WJAX, WQMG, WDAO, WXYV, WENN, WHRK, WDAS, WUFO, WPLZ, WGIV, KDAY, WBMX, KSOL

 2. RHAVEM WILLIAM WORDS WERE MOTOWN
- WAOK, WHUR, WDRQ, WZAK, WLLE, WPAL, FM108, WDJY, WWIN, WJLB, WATV, WILD, WXYV, WNOV, WHRK, V103, WWDM, KGFJ, KDAY, WBMX, WRAP, W.IAX
- 3. YOU SEND ME THE MANHATTANS COLUMBIA
 KOKA, WAOK, WHUR, WZAK, WLLE, V103, WAMO, WILD, WEDR, WQKS, WHRK, WDAS, WWDM, WRAP, WGCI
- 4. SCIENTIFIC LOVE MIDNIGHT STAR— SOLAR/ELEKTRA
 WDRQ, WCIN, WRBD, WQKS, WNOV, WDAS, WQMG, WGIV, KDAY, WGCI, WDAO
- 5. RAINBOW EUGENE WILDE PHILLY WORLD/ATLANTIC KOKA, WPAL, WAMO, XHRM, WATV, WILD, WWDM, KDAY

RETAIL BREAKOUTS

- 1. THE BIRD THE TIME —WARNER BROS.
- 2. PRIVATE DANCER TINA TURNER CAPITOL
- 3. (NO MATTER HOW HIGH I GET) I'LL STILL BE LOOKING UP TO YOU -WILTON FELDER — MCA
- 4. METHOD OF MODERN LOVE DARYL HALL & JOHN OATES RCA
- 5. OUT OF CONTROL EVELYN "CHAMPAGNE" KING RCA
- 6. NEW ATTITUDE PATTI LABELLE MCA
- 7. ROXANNE'S REVENGE ROXANNE SHANTE POP ART
- 8. 'TILL MY BABY COMES HOME LUTHER VANDROSS EPIC

BLACK RADIO HIGHLIGHTS

WXYV — BALTIMORE — MARK WILLIAMS, MD HOTS: D. Ross, The Commodores, N. Thomas, Klymaxx, G. Benson, C. Khan, Pointer Sisters, N.J. Mass Choir, S. Easton, Gap Band. ADDS: Mary Jane Girls, Grandmaster Flash, Run D.M.C., L. Hill, Midnight Star, T. Marie, Kool & The Gang.

WWIN — BALTIMORE — KEITH NEWMAN, PD
HOTS: Nuance featuring V. Love, D. Ross, M. McClaren, Commodores, N. Thomas, Gap Band, New Edition, J. Osborne, G. Guthrie, G. Benson, T. Turner, UTFO, Pointer Sisters, The Time, P. Bailey, Dazz Band, Ready For The World, N.J. Mass Choir, C. Khan, Fat Boys. ADDS: Run D.M.C., P. Labelle, G. Knight & The Pips.

WATY — BIRMINGHAM — RON JANUARY, PD — #1 — GAP BAND
HOTS: J. Osborne, New Edition, Kool & The Gang, P. Bailey, The Controllers, The Time, K.
Blow, Rock Master Scott & The Dynamic 3, Champaign, D. Ross, Skyy, Whodini, T. Turner,
Commodores, Ready For The World, G. Benson, C. Khan, Jonzun Crew, P. Hardcastle, E. King.
ADDS: S.O.S. Band, Mary Jane Girls.

ADDS: S.O.S. Band, Mary Jane Girls.

WENN — BIRMINGHAM — MYCHAEL STARR, MD
HOTS: Gap Band, New Edition, D. Ross, Klymaxx, Kool & The Gang, J. Osborne, P. Bailey, The Time, P. Ford, S. Easton, Cashmere, S. Brown, T. Turner, The Controllers, L. Hill, C. Khan, Champaign, Ready For The World, Whodini, UTFO. ADDS: Fat Boys, J. Burton.

WILD—FM — BOSTON — ELROY SMITH, PD — #1 — NEW EDITION
HOTS: S. Wonder, Kool & The Gang, N. Thomas, Pointer Sisters, Sade, J. Osborne, Ready For The World, G. Benson, B. Ocean, UTFO, G. Guthrie, C. Khan, Ashford & Simpson, Wham!, The Time, Commodores, Force MD's, T. Turner, W. Felder. ADDS: J. Burton, Klymaxx.

WUFO — BUFFALO — JEFF GRANT, PD
HOTS: P. Hardcastle, Kool & The Gang, D. Ross, S. Wonder, Prince, P. Ford, S. Easton, J. Osborne, P. Bailey, G. Benson, Klymaxx, G. Guthrie, K. Blow, Nuance featuring V. Love, Wish featuring F. Rae, Ready For The World, Whodini, Janet Jackson. ADDS: P. Labelle, R. Robbins, D. Warwick & G. Jones, L. Vandross, Sade.

WZAK — CLEVELAND — LYNN TOLLIVER, JR., PD
HOTS: UTFO, P. Bailey, Wham!, Whodini, New Edition, W. Felder, Run D.M.C., Hall & Oates, Gap Band, Fat Boys, T. Turner, Commodores, Dazz Band, L. Vandross, S. Easton, G. Benson. ADDS: D. Ross, N.J. Mass Choir, Man Parrish, G. Phillinganes, J. Lorber, R. Robbins, D. Warwick & G. Jones

FM108 — CLEVELAND — DEAN DEAN, PD
HOTS: S. Easton, UTFO, Whodini, P. Hardcastle, Klymaxx, D. Ross, Ready For The World, New
Edition, R. Shante, T. Turner, Gap Band, E. Wilde, Hall & Oates, Wham!, Rock Master Scott &
The Dynamic 3, Run D.M.C., Fat Boys, Dazz, Time, Force MD's. ADDS: J. Gill.

WPAL — CHARLESTON — DON KENDRICK, PD
HOTS: D. Ross, Klymaxx, Kool & The Gang, Gap Band, G. Guthrie, Skyy, UTFO, N. Thomas, S. Easton, C. Khan, W. Felder, Jonzun Crew, Ashford & Simpson, New Edition, Prince, Champaign, R. Shante, E. King, T. Turner, P. Bailey, Whodini.

WGIV — CHARLOTTE — MARSHA BURTON, PD — #1 — ASHFORD & SIMPSON
HOTS: Whispers, G. Guthrie, J. Osborne, P. Bailey, Commodores, C. Khan, W. Felder, Gap Band, P. Labelle, S. Easton, P. Hardcastle, G. Benson, G. Knight & The Pips, D. Ross, Kool & The Gang, N. Michael Walden, Jonzun Crew, L. Thomas, Dazz Band. ADDS: S.O.S. Band, L. Vandross, E. King, J. Johnson.

E. King, J. Johnson.

WBMX — CHICAGO — LEE MICHAELS, PD — #1 — KOOL & THE GANG

HOTS: E. Wilde, P. Hardcastle, Madonna, Rock Master Scott & The Dynamic 3, D. Ross, Klymaxx, Prince, R. Parker, Jr., B. Ocean, G. Guthrie, Sade, J. Osborne, N. Thomas, Nuance featuring V. Love, Pointer Sisters, Jonzun Crew, Ready For The World, R. Laws, Ollie & Jerry, UTFO. ADDS: J. Burton, Shakatak, Mary Jane Girls, Hall & Oates, S.O.S. Band, N.J. Mass Choir.

WGCI — CHICAGO — GRAHAM ARMSTRONG, PD

HOTS: Ready For The World, J. Osborne, D. Ross, UTFO, P. Bailey, N. Thomas, T. Turner, Champaign, Dazz Band, The Time, Shakatak, Klymaxx, R. Jackson, Gap Band, Rock Master Scott & The Dynamic 3, First Love, Wham!, Commodores. ADDS: L. Vandross, Lavert, Debarge, Whodini, The Manhattans, Midnight Star, Mtume, Man Parrish, D. Sanborn, H. Faltermeyer, B. Rachabare.

WCIN — CINCINNATI — SID KENNEDY, MD
HOTS: D. Ross, Commodores, C. Khan, T. Turner, New Edition, P. Bailey, C. Lynn, Isley, Jasper, Isley, Ashford & Simpson, Prince, G. Guthrie, Gap Band, R. Flack & S. Watanabe, Kashif. ADDS: L. Hill, J. Burton.

WDAO — DAYTON — LANKFORD STEPHENS, PD — #1 — P. BAILEY
HOTS: Ready For The World, N. Thomas, Klymaxx, Gap Band, D. Ross, New Edition, Time, Roger, Ashford & Simpson, Commodores, G. Guthrie, E. King, Kashif, J. Osborne, T. Turner, C. Khan, C. Lynn, Rockwell, Grandmaster Flash, J. Gill. ADDS: Midnight Star, Maze, T. Houston, Shalamar, Magnum Force, J. Johnson.

WJLB — DETROIT — JAMES ALEXANDER, PD HOTS: P. Bailey, S. Easton, P. Hardcastle, D. Ross, UTFO, E. Wilde, J. Johnson. ADDS: Run D.M.C., G. Knight & The Pips.

WDRQ — DETROIT — MIKE STRATFORD, MD — #1 — S. EASTON
HOTS: D. Ross, UTFO, P. Bailey, New Edition, P. Hardcastle, Madonna, T. Marie, Gap Band, The Temptations, Hall & Oates, E. Wilde, Koo! & The Gang, J. Kennedy, Whodini, Wham!, W. Felder, N. Thomas, Sade. ADDS: Roger, Run D.M.C., Man Parrish.

WRBD — FT. LAUDERDALE — CHARLES MITCHELL, PD
HOTS: The Temptations, D. Ross, Klymaxx, New Edition, G. Benson, B. Ocean, Pointer Sisters, The Controllers, T. Turner, Man Parrish, J. Osborne, S. Easton, J. Gill, Ashford & Simpson, Roger, K. Blow, The Time, R. Shante, UTFO. ADDS: Klique, L. Vandross, D. Warwick & G. Jones, W. Felder, Shakatak.

KMJQ — HOUSTON — BRUTE BAILEY, PD
HOTS: N. Thomas, New Edition, J. Osborne, Ready For The World, S. Easton, D. Ross, P. Bailey, UTFO, Culture Club, Fat Boys, Wham!, E. King, Fat Back, Run D.M.C. ADDS: Kool & The Gang, A. Bofill, Midnight Star, Full Force with UTFO, G. Knight & The Pips.

WJAX-FM — JACKSONVILLE — TONY MANN, PD
HOTS: P. Bailey, B. Ocean, G. Frey, Pointer Sisters, The Time, S. Easton, Kool & The Gang, C. Lauper, Survivor, T. Turner, R. Shante, Hall & Oates, D. Lee Roth, Wham!, REO Speedwagon, Culture Club, Ready For The World. ADDS: Madonna, Dazz Band, Debarge, Maze, Frankie Goes To Hollywood.

KGFJ — LOS ANGELES — KEVIN FLEMING, PD HOTS: D. Ross, Klymaxx, Ready For The World, Gap Band, S. Easton, Wham!, P. Bailey, Ashford & Simpson, W. Felder, P. Labelle, C. Khan, J. Johnson, Pointer Sisters, T. Turner, L. Vandross, Commodores, R. Jackson, G. Knight & The Pips, Grandmaster Flash, Whispers, Shalamar, C. Lynn, Mtume, G. Guthrie, Cashmere, Force MD's, A. O'Neil, Dazz Band, J. Kennedy, Run D.M.C., Hall & Oates, S.O.S. Band. ADDS: Isley, Jasper, Isley, Klique.

WLOU — LOUISVILLE — BILL PRICE, MD — #1 — MADONNA HOTS: Kool & The Gang, E. Wilde, Janet Jackson, Wish featuring F. Rae, S. Easton, G. Benson, Rock Master Scott & The Dynamic 3, L. Hill, D. Summer, Champaign, P. Ford. ADDS: Ray, Goodman & Brown, Mary Jane Girls, Dazz Band, Run D.M.C.

WHRK — MEMPHIS — JIMMY SMITH, MD — #1 — P. BAILEY
HOTS: D. Ross, Wham!, Kool & The Gang, S. Easton, T. Turner, B. Ocean, N. Thomas, Klymaxx,
The Time, Ready For The World, C. Khan, Hall & Oates, Gap Band, New Edition, Madonna,
G. Guthrie, J. Osborne, UTFO. ADDS: Man Parrish.

WEDR — MIAMI — GEORGE JONES, PD
HOTS: Kool & The Gang, Gap Band, New Edition, G. Benson, D. Ross, Klymaxx, R. Laws, Janet
Jackson, Man Parrish, J. Osborne, P. Bailey, UTFO, C. Khan, Commodores, Grandmaster Flash,
N. Thomas, P. Labelle, Ashford & Simpson, Pointer Sisters. ADDS: Gladys Knight & The Pips,
Isley, Jasper, Isley, R. Robbins, R. Shante, L. Thomas, Sade, R. Havens.

WNOV — MILWAUKEE — BOB COLLINS, PD — #1 — D. ROSS
HOTS: Ready For The World, New Edition, UTFO, Commodores, Whodini, Klymaxx, Gap Band, G. Benson, Vanity, R. Shante, Run D.M.C., Fat Boys, Rock Master Scott & The Dynamic 3, C. Khan, G. Guthrie, Stylistics, W. Felder, J. Burton, Grandmaster Flash. ADDS: R. Shante with

WNHC — NEW HAVEN — JAMES JORDAN, PD — #1 — KOOL & THE GANG
HOTS: Madonna, Gap Band, T. Marie, Sade, G. Benson, Hall & Oates, Pointer Sisters, New Edition,
D. Ross, Ray, Goodman & Brown, Prince, Skyy, Commodores, G. Guthrie, Culture Club, P.
Hardcastle, J. Osborne, W. Felder, J. Gill. ADDS: S.O.S. Band, K. Blow, Whispers, Mary Jane

WDAS — PHILADELPHIA — JOE TAMBURRO, PD — #1 — UTFO HOTS: Klymaxx, Rock Master Scott & the Dynamic 3, N. Thomas, S. Easton, P. Bailey, The Time, R. Shante, Ready For The World, Vanity, P. Hardcastle, New Edition, J. Osborne, Gap Band, C. Khan, D. Ross, K. Blow, P. Ford, G. Benson, P. Labelle, G. Guthrie. ADDS: Isley, Jasper, Isley, Shakatak.

WAMO — PITTSBURGH — ALLAN HARRISON, PD — #1 — NEW EDITION
HOTS: P. Labelle, Pointer Sisters, Gap Band, The Commodores, T. Turner, C. Khan, G. Benson,
Culture Club, P. Hardcastle, Isley, Jasper, Isley, Ready For The World, Rockwell, S. Easton,
Champaign, G. Guthrie, Ashford & Simpson, Klymaxx, UTFO, Whodini. ADDS: L. Vandross, UTFO,
Wham!, Whispers.

WHATE A STREET ARTHUR -- DOUG DAVIS, MD
HOTS: New Edition, Gap Band, Kool & The Gang, E. Wilde, P. Hardcastle, Klymaxx, S. Wonder, P. Bailey, Prince, J. Osborne, Sade, G. Benson, G. Guthrie, Ready For The World, S. Easton, Rock Master & the Dynamic 3, Pointer Sisters, Jermaine Jackson, Ashford & Simpson, L. Hill. ADDS: Hall & Oates, Fat Boys, Whodini, Rockwell, Force MD's, Dazz Band, Whispers, G. Knight & The Pips, J. Osborne, T. Houston, D. Sanborn.

WPLZ — RICHMOND — HARD JAY LANG, PD — #1 — UTFO
HOTS: D. Ross, S. Wonder, Prince, R. Shante, Klymaxx, P. Bailey, C. Khan, New Edition, N. Thomas, Force MD's, S. Eastori, G. Benson, Madonna, Wham! ADDS: J. Johnson, Fat Boys, Whodini, P. Labelle, D. Warwick & G. Jones.

XHRM — SAN DIEGO — DUFF LINDSEY, PD — #1 — KLYMAXX
HOTS: Ready For The World, D. Ross, J. Osborne, G. Guthrie, G. Benson, Kool & The Gang, New Edition, P. Bailey, S. Easton, N. Thomas, Pointer Sisters, P. Hardcastle, Champaign, Nuance, E. Wilde, Commodores, Sade, E. King, Wham! ADDS: R. Robbins, Mary Jane Girls, Run D.M.C., L. Vandross.

KSOL — SAN FRANCISCO — MARVIN ROBINSON, PD — #1 — KOOL & THE GANG HOTS: Klymaxx, J. Osborne, Pointer Sisters, P. Bailey, S. Easton, G. Benson, D. Ross, Commodores, P. Hardcastle, Rock Master Scott & the Dynamic 3, R. Laws, Rockwell, T. Turner, C. Khan, The Time, Whispers, Ashford & Simpson, Ready For The World, Debbie Deb, C. Lynn. ADDS: S.O.S. Band, R. Robbins, Force MD's, J. Burton.

KOKA — SHREVEPORT — B.B. DAVIS, MD — #1 — J. OSBORNE
HOTS: P. Bailey, D. Ross, S. Easton, Gap Band, C. Khan, Ashford & Simpson, Wham!, G. Benson, Commodores, N. Thomas, Pointer Sisters, Ready For The World, Hall & Oates, W. Felder, T. Turner, Isley, Jasper, Isley, C. Lynn, R. Jackson, J. Gill. ADDS: J. Burton, Whispers, Whodini, D. Warwick & G. Jones, Sade.

WWDM — SUMTER — TONY HART, MD

HOTS: D. Ross, E. Wilde, UTFO, P. Bailey, Ready For The World, New Edition, N. Thomas, Wham!, Klymaxx, G. Guthrie, T. Turner, S. Easton, G. Benson, Ashford & Simpson, C. Khan, L. Vandross, K. Blow. ADDS: Mary Jane Girls, Dazz Band.

WHUR — WASHINGTON, D.C. — MIKE ARCHIE, MD — #1 — KLYMAXX
HOTS: S. Easton, Commodores, R. Shante, UTFO, Sade, P. Bailey, T. Turner, Hall & Oates, Madonna, D. Ross, Wham!, New Edition, Rock Master Scott & The Dynamic 3, B. Ocean, N. Thomas, G. Benson, P. Hardcastle. ADDS: Dazz Band, R. Jackson, Whodini, Klique, Ready For The World.

WDJY — WASHINGTON, D.C. ← DAN O'NEIL, PD
HOTS: C. Khan, J. Osborne, Wham!, P. Labelle, T. Turner, Prince, Pointer Sisters, S. Easton, Hall & Oates, Commodores, Madonna, N. Thomas, Whodini. ADDS: L. Vandross, Whispers.

WQKS — WILLIAMSBURG — STEVE CRUMBLEY, MD — #1 — S. EASTON
HOTS: Wham!, P. Bailey, UTFO, Gap Band, D. Ross, Hall & Oates, G. Benson, J. Osborne, G. Guthrie, Ready For The World, P. Hardcastle, Kool & The Gang, Nuance featuring V. Love, Pointer Sisters, C. Khan, T. Turner, Sade, Ashford & Simpson, Force MD's. ADDS: J. Burton, N. Michael Walden, L. Thomas.

Cash Box/February 23, 1985

BLACK CONTEMPORARY

TOP 75 1 LBUMS

Title,	Artist, Label, Number, Dist	ribu	tor
* = A	Available on Compact Disc		Weeks
	Platinum (RIAA Certified)		On
	Gold (RIAA Certified)	2/16	Chart
0	SOLID		
	ASHFORD & SIMPSON	4	
2	(Capitol ST-12366) NEW EDITION ■	4	17
	(MCA 5515)	1	20
3	PURPLE RAIN ★■		
	PRINCE AND THE REVOLUTION (Warner Bros. 25110-1)	2	32
4	THE WOMAN IN RED		32
	ORIGINAL SOUNDTRACK		
5	(Motown 6108 ML)	3	23
V	FAT BOYS (Sutra SUS 1015)	6	14
6	STARCHILD	·	
	TEENA MARIE (Epic FE 39528)	7	12
7	PLANETARY INVASION MIDNIGHT STAR (Solar/Elektra 9		
	60384-1)	5	12
8	EMERGENCY		
	KOOL & THE GANG (De-Lite/		
	PolyGram 822 943-1 M-1)	8	12
9	TRULY FOR YOU THE TEMPTATIONS		
	(Gordy/Motown 6119 GS)	9	21
10	CHINESE WALL		
	PHILIP BAILEY		
	(Columbia BFC 39542)	10	16
11	ESCAPE		17
12	WHODINI (Arista Jl. 8-8251) EUGENE WILDE	11	17
14	(Philly World/Atlantic 7 90239-1)	12	11
13	GAP BAND VI		
	THE GAP BAND (Total Experience/	13	16
14	RCA TEL 8-5705) SO GOOD	13	10
•	THE WHISPERS		
15	(Solar/Elektra 60382-1)	14	14
U	20/20 GEORGE BENSON		
6	(Warner Bros. 9 25178-1)	17	5
16	PRIVATE DANCER ★■		
17	TINA TURNER (Capitol ST-12330)	21	3
17	I FEEL FOR YOU ★[] CHAKA KHAN		
	(Warner Bros. 9 25162-1)	15	14
18	LIKE A VIRGIN □★		
	MADONNA (Sire/Warner Bros. 9-25157-1)	16	6
19	BEVERLY HILLS COP		· ·
•	ORIGINAL SOUNDTRACK		
20	(MCA-5547) BREAKIN' 2 ELECTRIC	22	5
20	BOOGALOO*		
	ORIGINAL SOUNDTRACK		
21	(Polydor/PolyGram 823 696-1 Y-1)	20	7
W	MEETING IN THE LADIES ROOM		
	KLYMAXX (Constellation/MCA		
	5529)	23	9
22	SUDDENLY BILLY OCEAN		
	(Jive/Arista JL8-8213)	19	3 5
23	MAKE IT BIG *		
0	WHAM! (Columbia FC 39595)	26	6
24	THE TIME		
	(Warner Bros. 9 25109-1)	27	31
25	CAN'T SLOW DOWN ★■		
	LIONEL RICHIE (Motown 6059 ML)	24	68
26	SWEPT AWAY *	24	00
	DIANA ROSS (RCA AFL 1-5009)	30	24
27	DON'T STOP □★		
	JEFFREY OSBORNE (A&M SP 5017)	18	13
(28)	NIGHTSHIFT	10	13
	COMMODORES (Motown 6124 ML)	44	3
29	JUKEBOX		40
30	QUALIFYING HEAT	25	18
	THELMA HOUSTON (MCA 5527)	31	9
31	ON THE NILE		
	EGYPTIAN LOVER (Egyptian Empire DMSR 0663)	35	5
32	FINESE	-00	J
	GLENN JONES (RCA NFL 1-8036)	32	17
33	EGO TRIP		
	KURTIS BLOW (Mercury/PolyGram 822 420-1 M-1)	36	24
34	BREAK OUT ★■		
	POINTER SISTERS		
35	(Planet/RCA BEL 1-5410) KING OF ROCK	38	7
	RUN D.M.C. (Profile PRO-1205)	39	3
36	HIGH CRIME		
	AL JARREAU (Warner Bros. 9 25106-1)	29	15
37	BROADWAY'S CLOSER	23	
	TO SUNSET BLVD.		
	ISLEY, JASPER, ISLEY (CBS Associated FZ 39873)	28	12
			-

4	LBUMS		
		٧	Veeks On
38	HEART BREAK	2/16	
	SHALAMAR (Solar/Elektra 9 60385-1)	33	12
39	VANITY (Motown 6102ML)	40	22
40	CENTIPEDE REBBIE JACKSON (Columbia BFC 39238)	34	20
41	BEST OF THE OLD AND THE NEW JOHNNY TAYLOR		20
42	(Beverly Glen BG 10004) JUST THE WAY YOU LIKE IT	41	18
43	THE S.O.S. BAND (Tabu/CBS FZ 39332) STRAIGHT TO THE HEART *	43	26
44	DAVID SANBORN (Warner Bros. 9 25150-1) BIG BAM BOOM ** DARYL HALL & JOHN OATES	52	3
45	(RCA AFL 1-5309) CLASSIC MASTER	46	14
	RONNIE LAWS (Capitol ST-12375)	51	3
46	MTUME (Epic FE 39473)	45	2 6
48	SECRETS WILTON FELDER (MCA 5510) I'VE GOT THE CURE ★	_	1
40	STEPHANIE MILLS (Casabianca/ PolyGram 822-421-M1-1)	47	21
49	IN THE DARK ROY AYERS (Columbia FC 38991)	54	3
50	PENNYE PENNYE FORD (RCA/Total		ľ
51	Experience TEL 8-5704) DIAMOND LIFE	55	2
52	SADE (Portrait/CBS 39581) CHARTBUSTERS		1
	RAY PARKER, JR. (Arista AL 8-8266)	37	18
53	ALICIA MYERS (MCA 5485)	50	2 6
54	THE GLAMOROUS LIFE (SHEILA E. (Warner Bros. 1-25107)	56	40
55	THE WORD IS OUT JERMAINE STEWART		
56	(Arista AL8-8261) LET ME BE THE ONE	42	11
A	ANGELA BOFILL (Arista AL8-8258) FINDER OF LOST	48	9
U	LOVES DIONNE WARWICK (Arista AL8-		
58	8262) RUN D.M.C. □		1
59	(Profile PRO-1202) LOVE LANGUAGE ★□	49	42
	TEDDY PENDERGRASS (Asylum 60317-1)	53	31
60	WAKING UP WITH THE HOUSE ON FIRE CULTURE CLUB	0.4	
61	(Virgin/Epic OE 39881) MADONNA ★■ (Sirg/Marrier Bros. 9.23867-1)	61	74
62	(Sire/Warner Bros. 9 23867-1) LOVE LETTERS	57	14
00	THE FORCE M.D.'S (Tommy Boy TBLP 1003)	62	15
63	THOMAS McCLARY (Motown 6121ML)	60	5
64	JERMAINE JACKSON ★□ (Arista AL8-8203)	64	41
65	CONTACT DREAMBOY (Qwest/Warner Bros. 9		
66	25163-1) SEND ME YOUR LOVE ★	67	17
67	KASHIF (Arista AL 8 8205) INSIDE MOVES ★ GROVER WASHINGTON, JR.	58	34
68	(Elektra 9 60364-1) VICTORY ★■	65	14
69	JACKSONS (Epic QE 38946) APOLLONIA 6	59	32
70	(Warner Bros. 9 25108-1) SOMETHINGS NEVER CHANGE	69	19
71	STYLISTICS (Streetwise 3304) ALL OF YOU	63	11
72	LILLO THOMAS (Capitol SF-12346 SO ROMANTIC) 72	28
73	EVELYN "CHAMPAIGN" KING (RCA AFL 1-5308) DANGEROUS BAR-KAYS (Mercury/PolyGram 818	71	19
74	478-1 M-1) LOOKIN' FOR TROUBLE	66	46
75	JOYCE KENNEDY (A&M SP-4996) WOMAN IN FLAMES	74	29
	CHAMPAIGN (Columbia FC 39365)	75	16



CIRCUITRY PLUGS INTO ATLANTIC - Atlantic Records recently announced the signing of vocalist/composer/multi-instrumentalist Sam Bostic, hailing from the northern California town of Richmond. The unit's debut Atlantic album is entitled "Circuitry — Starring Sam Bostic." Produced by Harold Beatty M.D.A.P., with Edward Holland, Jr. serving as executive producer, the LP features the new single, "Cold Tears." Shown celebrating the signing of Sam Bostic (seated) by Atlantic Records are, from left: Standing: Brian Holland, Edward Holland, Atlantic A&R rep Kenny Ostin, producer Harold Beatty, Atlantic president Doug Morris and attorney Richard Davis.

Motown Record Corporation Wins **Pickwick Distribution Lawsuit**

LOS ANGELES - A Federal District Court jury in Los Angeles returned a verdict for Motown Record Corporation against Pickwick International Inc. awarding Motown \$250,000 in damages. The jury rejected Pickwick's pricing claims against Motown and also returned a verdict for

Motown on Pickwick's counterclaim.

According to Motown the suit arose out of Pickwick's termination of distribution without notice. Motown filed suit in 1983 claiming Pickwick breached a written distribution agreement when, without any notice it closed the distributorship doors in late March, 1983, stating that it was conducting a "normal" inventory. This was at the time Arista announced it was withdrawing from independent distribution and going to RCA.

According to Motown, Pickwick had, in fact, locked its warehouses, sent its employees home and never resumed independent distribution. Pickwick was then the distributor of Motown product principally in the Atlanta and Miami areas and in Los Angeles and on the west coast. Motown claimed that it was some time before it could arrange replacement distribution in those areas and was damaged as a result.

The jury found that Pickwick breached the distribution agreement and awarded damages. Motown presented evidence that it has reduced the damages by obtaining replacement distribution and limiting the time it was not represented in those markets.



SIMON "COMPLEATS" DEAL - R&B recording artist, Joe Simon, recently signed with Compleat Records. (See the Rhythm Section). Shown left to right are: Charles Fach, Compleat Records president; John Cerami, Simon's manager; Joe Simon; Skip Scarborough, Simon's producer; Henning Jorgensen, Compleat Records vice-

TOP 100 BLACK CONTEMPORARY SINGLES

February 23, 1985

		Weeks On
2	/16	Chart
1 MR. TELEPHONE MAN		
NEW EDITION (MCA 52484)	1	12
DIANA ROSS (RCA PB-13966) 3 GOTTA GET YOU HOME TONIGHT	5	12
EUGENE WILDE (Philly World/Atlantic 7-99710)	2	20
4 BEEP A FREAK THE GAP BAND (Total Experience/		
RCA TES1-2405)	4	13
PHILIP BAILEY (DUET WITH PHIL COLLINS)	_	
(Columbia 38-04679) 6 TREAT HER LIKE A LADY	7	11
THE TEMPTATIONS (Gordy/Motown 1765 GF) THE MEN ALL PAUSE	3	17
KLYMAXX (Constellation/MCA 52486)	8	15
8 TONIGHT READY FOR THE WORLD (MCA 52507)	12	11
9 MISLED		44
KOOL & THE GANG (De-Lite/PolyGram 880 431-7) THE BORDERLINES	6	14
JEFFREY OSBORNE (A&M 2695)	11	10
11 SUGAR WALLS		
SHEENA EASTON (EM! America B-8253) 12 HANG ON TO YOUR LOVE	14	9
SADE (Portrait/CBS 37-4664)	13	20
GEORGE BENSON (Warner Bros. 7-29120)	15	11
14 ROXANNE, ROXANNE		_
UTFO (Select FMS 62254)	16	7
COMMODORES (Motown 1773 MF)	21	6
16 LOVE IN MODERATION GWEN GUTHRIE (Island/Atlantic 7-99685)	17	12
NEUTRON DANCE PO(NTER SISTERS (Planet/RCA YB-13951)	19	10
18 LIKE A VIRGIN		
MADONNA (Sire 7-29210) THIS IS MY NIGHT	9	13
CHAKA KHAN (Warner Bros. 7-29097)	24	6
20 I WOULD DIE 4 U PRINCE AND THE REVOLUTION		
(Warner Bros. 7-29121)	10	5
21 REQUEST LINE ROCK MASTER SCOTT AND THE DYNAMIC 3		
(Reality/Fantasy 230)	22	22
CARELESS WHISPER WHAM! (featuring GEORGE MICHAEL)		
(Columbia 38-04691) 23 LOVE LIGHT IN FLIGHT	26	6
STEVIE WONDER (Motown 1769MF)	18	12
24 OUTTA THE WORLD ASHFORD & SIMPSON (Capitol B 5435)	27	6
25 RAIN FOREST		
PAUL HARDCASTLE (Profile PRO-7059) PRIVATE DANCER	20	13
TINA TURNER (Capitol B 5433)	33	5
THE TIME (Warner Bros. 7-29094)	32	5
28 BASKETBALL. KURTIS BLOW (Polydor/PolyGram 880 529-7)	29	10
(NO MATTER HOW HIGH I GET)		
VILL STILL BE LOOKIN' UP TO YOU WILTON FELDER (featuring BOBBY WOMACK and		
30 FREAKS COME OUT AT NIGHT	35	5
WHODINI (Jive/Arista JSI-9302)	34	9
31 CHANGE YOUR WICKED WAYS PENNYE FORD (Total Experience/RCA TES 1-2404)	31	16
32 YO' LITTLE BROTHER NOLAN THOMAS (Emergency/Mirage 7-99697)	23	13
	I P	HABE

	2/16	Week On Char
33 CITY GIRL		
RONNIE LAWS (Capitol B 5421		
PATTI LaBELLE (MCA 52517 METHOD OF MODERN LOVE DARYL HALL & JOHN OATES		. 4
(RCA PB-13970		9
CHAMPAIGN (Columbia 38-04721) 37	10
37 OPERATOR MIDNIGHT STAR (Solar/Elektra 7-69684 38 BE YOUR MAN) 25	16
JESSE JOHNSON (A&M 2702) 43	3
JONZUN CREW (Tommy Boy TB 850-7 40 AT LAST YOUR MINE) 39	12
CHERYL LYNN (Private I/CBS ZS4 0473641) ROXANNE'S REVENGE) 44	5
ROXANNE SHANTE (Pop Art 1406) 47	3
JOHNNY GILL (Cotillion/Atlantic 7-99671) 48	5
GLADYS KNIGHT & THE PIPS (Columbia 38-04761) 52	3
FAT BOYS (Sutra SUD 029) 50	5
45 WHO'S GONNA MAKE THE FIRST MOVE RAY, GOODMAN & BROWN (Panoramic PRI-201A) 46	. 9
46 HEARTBEAT DAZZ BAND (Motown 1775MF) 61	3
47 A FORK IN THE ROAD REBBIE JACKSON (Columbia 38-04765		
48 'TILL MY BABY COMES HOME		
KISS AND TELL ISLEY, JASPER, ISLEY (Magic Sound		
CBS ZS4 04741-3		5
ROCKWELL (Motown 1772MF) 51	5
EVELYN "CHAMPAGNE" KING (RCA PB 13980) 52 LOVERIDE	56	5
NUANCE featuring VIKKI LOVI (4th & B'way/Island BWAY 409		13
HARD TIMES LONNIE HILL (Urban Sound 779		
54 SIGN OF THE TIMES GRANDMASTER FLASH (Elektra 7-69677		
55 LOVERBOY BILLY OCEAN (Jive/Arista JS 1-9284		
56 KING OF ROCK		
BACK IN STRIDE MAZE featuring FRANKIE BEVERLY (Capitol B		3
58 SOME KINDA LOVER		1
WHISPERS (Solar/Elektra 7-69658 WE BELONG TOGETHER) 67	3
ROCKIE ROBBINS (MCA 52516) 65	4
MAN PARRISH (Sugar Scoop SS 430) 66	5
ASHFORD AND SIMPSON (Capitol B-5399) 38	22
62 FORGIVE ME GIRL. FORCE M.D.'S (Tornmy Boy TB 851-7) 69	4
63 FINDER OF LOST LOVES DIONNE WARWICK & GLENN JONES		
64 EDGE OF THE RAZOR		3
STEPHANIE MILLS (Casablanca/PolyGram 880 445-7		11
65 BAD HABIT JENNY BURTON (Atlantic 7-89583	75	2
66 GIMME, GIMME NARADA MICHAEL WALDEN (Duet with PATT		

		Week On
2	/16	Char
67 CAN I CASHMERE (Philly World/Atlantic 7-99682)	49	11
68 BE READY FOR LOVE KLIQUE (MCA 52483)	76	
69 THIN WALLS THOMAS McCLARY (Motown 1768MF)		
IN MY HOUSE MARY JANE GIRLS (Gordy/Motown 1741GF)	83	2
JUST FOR YOU THE CONTROLLERS with VALERIE DENECE		
72 TOUCH ME (ALL NIGHT LONG) WISH featuring FONDA RAE (Personal 1001)		
73 RHYTHM OF THE NIGHT	57	6
DeBARGE (Motown 1770GF) 74 BELINDA	_	1
GRADY HARRELL (Constellation/MCA 52485) WEEKEND GIRL THE S.O.S. BAND (Tabu/CBS ZS4 04776)		7
76 CONTAGIOUS WHISPERS (Solar/Elektra 7-69683)	84 60	17
7 SETTLE DOWN		
MY GIRL LOVES ME SHALAMAR (Solar/Elektra 7-69660)	86	
79 I WANT TO KNOW WHAT LOVE IS	_	1
NEW JERSEY MASS CHOIR (featuring DONNIE HARPER, DONALD MALLOY & SHERRY McGEE) (Savoy SCS 0004)	88	22
PRINCE AND THE REVOLUTION (Duet With APPOLLONIA) (Warner Bros. 7-29079)	_	1
81 DOWN ON THE STREET SHAKATAK (Polydor/PolyGram 881 064-7)	90	2
82 YOU SEND ME THE MANHATTANS (Columbia 38-04754)	_	1
83 RAINBOWS EUGENE WILDE (Philly World/Atlantic 7-99675) 84 SCIENTIFIC LOVE	_	1
MIDNIGHT STAR (Solar/Elektra 7-69659) 85 JAMIE	-	1
RAY PARKER, JR. (Arista AS 1-9293)	62	14
87 YOU USED TO HOLD ME SO TIGHT		1
THELMA HOUSTON (MCA 52491) 88 NEVER TOO LATE	63	16
KEVIN WEI.LS (Beverly Glen Music BG2019-A) 89 DO WHAT YOU DO		1
JERMAINE JACKSON (Arista AS1-9279) 90 LET ME BE THE ONE		
91 MECHANICAL EMOTION		1
92 OOH LOVE VANITY (Motown 1767MF)	73	12
93 LOVERGIRL		
94 SHOW ME		
GLENN JONES (RCA PB-13873) 95 ELECTRIC BOOGALOO OLL!E & JERRY (Polydor/PolyGram 881 461-7)		
96 THE WORD IS OUT		
JERMAINE STEWART (Arista AS 1-9256) 97 COOL IT NOW NEW EDITION (MCA 52455)		
98 DANCIN' TO BE DANCIN' SKYY (Salsoul/RCA S7 7077)		
99 YOU ARE MY LOVER BLACK IVORY (Panoramic PRI 200A)		
100 FAST GIRLS JANET JACKSON (A&M 2693)		
,		

ALPHABETIZED TOP 100 B/C (INCLUDING PUBLISHERS AND LICENSEES)

A Fork in the Hoad (Jobette—ASUAP)47	
At Last (April/Is Hot Music/Wilbet—ASCAP)40	
Basketball (Neutral Gray/MoFunk/Original JB/Moko	
JumbiASCAP/BMI)28	
Back In Stride (AmazmentBMI)57	•
Bad Habit65	
Beep A Freak (Temp Co.—BMI)4	
Belinda (Petite Papa-ASCAP Juby Laws-BMI) 74	•
Be Ready (Temp—BMI)	
Be Your Man (Crazy People/Almo—ASCAP)38	•
Boogie Down (Not Listed)60	ŀ
Can I (Philly WorldBMI/Persembre-ASCAP) 67	
Careless Whisper (Chappel—ASCAP	ì
Can You Feel (Amber Pass/Kuwa/Green Ogre/Stuck-	ш
ey-ASCAP/Fools Pray-BMI)44	
Change Your Wicked Ways (TX Pub.—ASCAP/	
Temp—BMI)31	
City Girl (Colgems-EMI/Sweetbeat—ASCAP)33	٠,
Contagious (Hip Trip/Midstar—BMI)76	
Cool It Now (New Generation—ASCAP)97	
Cool Out (Su-Ma/Two Starr-BMI)86	
Dancin' To Be (One to One—ASCAP)98	
Do What (Unicity/Ra Ra La/Aldente-ASCAP) 89	
Down On The Street (Skratch-PRS)81	
Easy Lover (Sir & Trini/Phil Collins/Pun Music/New	
East—ASCAP)5	
Edge of the Razor (Screen Gems-EMI/Snow-BMI) 64	
Electric Boogaloo (Ollie Brown Sugar Music/Go	
GIO—ASCAP)95	
Fast Girls (Almo/Crazy People—ASCAP)100	
Finder Of Lost (Spelling Ventures/New Hiddeen Val-	
ley—ASCAP/SVO/Carole Bayer Sager—BMI) 63	
Forgive Me Girl (T- Boy—ASCAP)	
Freaks Come Out At Night (Not Listed)30	

Gimme, Gimme (Gratitude SkyASCAP/Bellboy/ Polo GroundsBMI)
Half Crazy (De CreedBMI/Large JarASCAP)42 Hang On To Your Love (ADU/MATTEW MAN/
MCPS)12
Hard Times (Hills Hideaway—BMI/Variena—BMI) 53 Heartbeat (Jobete/Dazzberry Jam/J.
Regg—ASCAP)46
He's A Cobra (Jobete—ASCAP)
In My (Stone City—ASCAP Adm. Jay Warner) 70 I Want (Sommerest Songs/Evan Songs
LtdASCAP)79
Would Die 4 U (Controversy—ASCAP)20
Jamie (Raydiola—ASCAP)
King Of Rock (Protoons/Rush-Groove—ASCAP)56
Just For You (Nick Johnson/Tower High—BMI)71
Kiss And Tell (April/IJI PublishingASCAP)49
Let Me Be The One (Not Listed)
Like A Virgin (Billy Steinberg/Denise
BarryASCAP)18
Love In Moderation (Kenya—BMI)
Love Light (Jobete/Black Bull—ASCAP)23
Lovin' (Boston Int'l./T-Boy—ASCAP)39
Loverboy (Zomba/Willesden)55
Lovergirl (Midnight Magnet—ASCAP)93
Loveride (Fresh Ideas—ASCAP)52
Mechanical (Jobete/Wolf Toons—ASCAP)91 Method of Modern Love (Hot-Cha/
Unichappel—BMI)35

Missing You (Brockman—ASCAP)
Neutron Dance (Off Backstreet/Streamline Modern/Unicity, Inc./BMI—ASCAP)
Ooh Love (Kashif/Music Corp. of America—BMI) .92 Operator (Hip Trip/Midstar—BMI) .37 Out Of Control (MCA—ASCAP) .51 Outta The World (Nick-C-Val—ASCAP) .24
Private Dancer (Straitjacket/Almo Music—ASCAP) 26 Rain Forest (Oval Music LTD.)
Scientific Love (Hip Trip/Midstar—BMI)84 Settle Down (Bush Burnin'/Johnnie MaeASCAP—BMi)

JANET JACKSON (A&M 2693)	80	12
Sign Of The Times (Flash-O-Matic—ASCAP) Solid (Nick-O-Val—ASCAP)	6 5	61 68
Take Me (Controversy—ASCAP) 'Til! My Baby (April/Uncle Ronnie's/Thriller Mille Adm. by MCA) The Bird (Tionna—ASCAP) The Borderlines (WB/Zubaidah—ASCAP) The Men All Pause (Spectrum VII—ASCAP) The Word (10 Music Ltd. Adm. by Nymph—BMI Warner Bros.) Thin Walls (Sookloozy/Rightsong/Pomer Rants—BMI/Macawrite/ASCAP) This Is My (CBS Songs/Science Lab—ASCAP) This Time (Walkin'/BMI) Tonight (Ready For The World—BMI) Touch Me (Personal/Memory Lane—ASCAP) Treat Her (Jobete/Tall Temptations—ASCAP)	er/ 4 1 9 6 1	8707 6 99682
20/20 (April/Random Notes/Stephen A. Kipner / min. By April—ASCAP) We Belong Together (Fire Horse/Rainbow Horse adm. by Bug—ASCAP—BMI) Weekend (Flyte Time Tunes/Avant GardeASCAP) Who's Gonna Make (Goody/Dark Cloud—BMI) You Are My Lover (Crystal Eyes/David Hart—ASCAP) Yo' Little Brother (Jobete/Not Fragile—BMI) You Used To Hold Me So Tight (Flyte Time Tunes—ASCAP) You Send (ABKCO—BMI)	1	9 5 5 9 2 7

NEW EDITION MR. TELEPHONE MAN COOL IT NOW SOON TO BE RELEASED LOST IN LOVE

PATTI LA BELLE NEW ATTITUDE

KLYMAXX THE MEN ALL PAUSE
SOON TO BE RELEASED MEETING IN THE LADIES ROOM

ROCKIE ROBBINS WE BELONG TOGETHER

MCA-35570 CKIE ROBBINS WE BELONG TOGETHER

MCA-35571 THE WORLD TONIGHT

MCA-35572 POR THE WORLD TONIGHT

MCA-3510 TONIGHT HE WORLD TONIGHT

I'LL STILL BE LOOKING UP TO YOU

THELMA HOUSTON (I GUESS) IT MUST BE LOVE

TOP 50 2" SINGLES

		NV.				14	looks
	2	(eeks On				/eeks On `bart
	ANNE, ROXANNE/5:09	/16 CI		27	COLOR MY LOVE (VOCAL & IN		Hall
	.O. (Select FMS 62254) AR WALLS (RED & DANCE	1	10		STRUMENTAL)/7:40 & 6:07 FUN FUN (TSR 836)	28	4
MIX)	/5:26 & 7:01 NA EASTON (EMI America			28			
STRO	0-9313)	5	5		3:56 & 4:24		
	I FOREST/5:12 . HARDCASTLE				FRANKIE GOES TO HOLLYWOOD (ZTT Island DM 45796-AB)	33	3
(Profi	le PRO 7059)	3	9	29	WE ARE THE YOUNG (CLUB		
ROCH	UEST LINE/6:46 (MASTER SCOTT AND THE				VERSION)/6:52 DAN HARTMAN (MCA-23517)	20	13
	AMIC 3 (Reality/Fantasy D 230) G ON TO YOUR LOVE/6:00	4	12	30	YOU USED TO HOLD ME SO TIGHT (VOCAL & DUB)/5:37 &		
SADE	(Portrait/CBS 4R-05122)	6	6		6:39		
	ERBOY (EXTENDED CLUB IX)/8:08			0	THELMA HOUSTON (MCA-23520) FREAKS COME OUT AT NIGHT		15
BILL.Y	/ OCEAN (Jive/Arista 9280-SA)	2	15	(1)	(INSTRUMENTAL)/4:45		
THE	MEN ALL PAUSE (VOCAL			32	WHODINI (Jive/Arista JDP 9303) BEEP A FREAK (SPECIAL	40	2
	JB)/7:10 & 7:08 IAXX (Constellation/MCA 23526)	8	11	U	DANCE MIX, INSTRUMENTAL		
S EASY	Y LOVER/WOMAN (DUET				& BACKWARDS FREAK MIX)/ 7:47, 4:16 & 1:14		
5:04	H PHIL COLLINS)/6:18 &				THE GAP BAND (Total Experience/RCA TEDI 2616)	38	2
	P BAILEY (Columbia 44-05160)	19	3	33	CHANGE YOUR WICKED WAYS		
	BORDERLINES (SPECIAL IX DUB)/6:52 & 7:57			М	(SPECIAL DJ MIX & DUB VER- SION)/5:07 & 4:41		
	REY OSBORNE (A&M 121116) ANNE'S/REVENGE (VOCAL	13	6		PENNYE FORD (Total Experience/RCA TEDI-2605 RE1)	_	1
& MI	X)/4:52			34			
	NNE SHANTE (Pop Art PA 1406) HOD OF MODERN LOVE/	16	5		FAT BOYS (Sutra 027)	32	17
BAN	K ON YOUR LOVE (VOCAL			35	EROTIC CITY/LET'S GO CRAZY/7:24 & 7:35		
% DC 7:50	JB VERSION)/6:18, 4:37 &				PRINCE AND THE REVOLUTION	0.4	-00
	/L HALL & JOHN OATES PW 13971)	11	6	36	(Warner Bros. 20246) OUTTA THE WORLD (DUB VER-		23
	A VIRGIN/6:07				SION & LP VERSION)/6:16 & 6:05		
4400	ONNA (Warner Bros. 20339) IS MY NIGHT/CAUGHT IN	7	14		ASHFORD & SIMPSON (Capitol V-		
THE	ACT (EXTENDED VER-			37	8623) BAD HABITS/LET'S GET BACK	_	1
	N)/6:11 & 3:47 (A KHAN (Warner Bros. 20296)	18	3	W	TO LOVE (LONG VERSION &		
14 OPE	RATOR/7:40				LP VERSION)/5:32 & 4:51 JENNY BURTON (Atlantic 0-86909)	_	1
(Sola	IIGHT STAR r/Elektra ED 5018)	9	14	38	I FEEL FOR YOU/7:12		
	ERGIRL (DANCE MIX & IN- UMENTAL)/5:53 & 6:10			39	CHAKA KHAN (Warner Bros. 20249) BE YOUR MAN/SPECIAL LOVE	30	20
TEEN	IA MARIE (Epic 49-05100)	10	18	w	(SPECIALLY REMIXED VER- SION)/7:05 & 4:25		
	WORD IS OUT (DUB RT & EXTENDED)/7:04,				JESSE JOHNSON'S REVUE (A&M		
	& 6:52) MAINE JACKSON			40	SP12122) JUST ANOTHER NIGHT (AL-	_	
(Arist	a ADP 9273)	12	7	9	BUM & EDITED VERSION)/5:13		
	ILLTOWN BOY/9:00 NSKI BEAT (London/MCA 23521)	14	11		& 4:39 MICK JAGGER (Columbia AS 1991)	_	1
	TRON DANCE/4:59			41			
(Plan	TER SISTERS et/RCA JR-13952)	15	10		DEODATO (Warner Bros. 20287)	26	12
	REAL ROXANNE/ROX- IE'S BACKSIDE (SCRAT-			42	SEXCRIME (NINETEEN EIGHTY-FOUR) (EXTENDED		
CHIT	Γ) (BLEEPED & UNCEN-				AND SINGLE VERSION)/7:55 &		
ROXA	ED VERSION)/4:39 & 4:58 ANNE with U.T.F.O. (Select FMS				3:56 EURYTHMICS (RCA PW-13957)	37	13
62256 20 SOL		29	3	43	GOTTA GET YOU HOME TO-		
ASH	ORD & SIMPSON	17	18		NIGHT/5:10 EUGENE WILDE (Philly World/Atlantic	3	
	OULD DIE 4 U/ANOTHER	.,			0-96919)	42	13
	ELY CHRISTMAS (EX- DED VERSION)/10:00 &			44	LOVERIDE/6:45 NUANCE featuring VIKKI LOVE (4th &		
6:47				45	B'way/Island 409) BORN IN THE U.S.A. (DUB, RA-	44	12
	CE AND THE REVOLUTION ner Bros. 0-20291)	21	6		DIO & FREEDOM MIX)/7:36,		
	/ ATTITUDE/AXEL-F (EX- DED VERSION)/6:14 & 7:09				6:10 & 7:20 BRUCE SPRINGSTEEN		
PATT	I Labelle & HAROLD FALTER-	0.4	2	46	(Columbia 44-05147) THE BELLE OF ST. MARK/TOO	36	6
	ER (MCA 23534) ENDS/FIVE MINUTES OF	34		-10	SEXY (DANCE REMIX & IN-		
	K/4:40 & 5:20 DINI (Jive/Arista JD 1-9227)	23	24		STRUMENTAL)/7:43 & 5:03 SHEILA E. (Warner Bros. 0-20285)	35	6
	LITTLE BROTHER (DUB	20		47	BIG IN JAPAN/7:25	40	12
MIX))/ 5:21 AN THOMAS			48	SAY YEAH (VOCAL & INSTRU-	46	13
(Eme	rgency EMDS 6546)	31	12		MENTAL)/5:24 & 5:05 THE LIMIT (Portrait/CBS 4R9-05106)	39	10
	AT HER LIKE A LADY JB MIX & DUB)/6:10 & 3:45			49	BOOGIE DOWN (BRONX &	39	10
TEMI	PTATIONS (Motown PR 163)	25	5		DUB)/5:10 & 5:47 MAN PARRISH (Sugar Scoop SS 430)	47	7
REBE	ITIPEDE/5:58 BIE JACKSON			50	LET IT ALL BLOW/6:45		
(Colu	ımbia 44-05067)	27	2 5		DAZZ BAND (Motown 4524 MG)	43	26

12" REVIEWS

MADONNA (Sire 0-20304)

Material Girl (6:06) (Brown Rans) (Minong Publishing-BMI) (Producer: Nile

Rodgers) (Remix: John "Jellybean" Benitiez)

This remix of Madonna's second single from the "Like A Virgin" LP is one of Jellybean's most creative. Inventive and effective intro for DJs and a funloving outro which adds some nice vocal effects are the highlights, yet Madonna's lead is still the star here. Guaranteed to be a club hit. MARY JANE GIRLS (Motwon 67174)

In My House (5:00) (James) (Stone City Music/ASCAP) (Producer: Rick James)

A completely sensuous groove dominates "In My House," and while the label says Mary Jane Girls, this cut is pure Rick James. The simple and effective arrangement and lyrics are James' signature.

THE RHYTHM SECTION

THE GILL-DED THROAT — Lots of people were surprised at the power of Johnny Gill's voice when the then-16 year old singer gained wide attention two years ago via his duet with Stacy Lattislaw, "Perfect Combination." Now that the debonair Mr. Gill has blossomed to a manly 18, it's good to know he's taken his voice with him. His new Cotillion/Atlantic LP "Chemistry" showcases that voice well, through the efforts of veteran producer Linda Creed, Bill Neale and Dennis Matkoski. The first single "Half Crazy" is a typically lush soul ballad made memorable by Gill's firm command of the pop melody, but the follow-up "Can't Wait 'Til Tomorrow" is the real winner, wherein Gill displays the full power of his Luther Vandross silkiness and Stevie Wonder finesse. Gill clearly is going to be a singer to be



JOHNNY GILL - The young man with the big voice and three albums already under his belt.

reckoned with for some time to come. It's a happy but not particularly surprising development for Atlantic, which also raided Gill's homebase of Washington D.C. for the likes of Roberta Flack, Donny Hathaway and Gill's "mentor" Lattislaw. It was Lattislaw who brought former schoolmate Gill to the attention of Henry Allen. then president of Cotillion Records. Impressed with Gill's voice, Allen secured another D.C. veteran Freddie Perren (Jackson 5, Sylvers, Spinners) to produce Gill's first solo album. The Lattislaw/Gill LP followed, and Johnny began building a youth following. That base is bound to expand with the new LP, and Atlantic publicity has hinted at attempts to broaden Gill's audience through subtle image modification

(see black-tie Johnny, above). Despite such images of adulthood, Gill asserts, "The lyrics in my songs give me a clean-cut image. I'm like the average teenager. I don't smoke, I don't drink - call me a square - like the rest of the teenagers, I like girls, I like cars." Gill will probably have plenty of both as that voice becomes more widely known. The attention is not that new to Gill, who has been the focal point of the family gospel group **Johnny Gill and the Wings of Faith.** Gill will be out on a promotional tour this May. He hopes to translate his current success into an acting career. Another collaboration with Lattislaw is also in his future.

THE COMPLEAT JOE SIMON — The veteran Joe Simon has signed with Nashville's Compleat Records. Simon is perhaps best known for his 1969 Grammy awardwinning single "Choking Kind," and the hits "Power of Love" and "Drowning In The Sea of Love." Simon's first release for Compleat will be "It Turns Me Inside Out." The song was a major hit for country artist Lee Greenwood but has never been released to black radio. Simon's version was produced by veteran Skip Scarborough at Nashville's Bullet Recording, Release date is March 1. Compleat is distributed by PolyGram in the U.S.

RICHIE IN PRINT — The new Dell biography of Lionel Richie has been released.

The book, by entertainment journalist Roberta Pluzik, includes interviews with Richie and wife Brenda, who consented to answer questions and allow the author to interview friends and associates even though for legal reasons the book is labeled 'unauthorized.'

WHERE ARE THEY NOW DEPT. - The Village People are on a three week promotional tour of Europe to support the release of their new album "Sex Over (the LP has no distributor in the U.S. as yet, but French imports, on CBS-distributed Black Scorpio, have been seen in the stores.) The promo tour includes the San Remo Song Festival in Italy and TV appearances in France,

Germany, Italy and England, where the group will headline a Hippodrome show this Thursday (21). The title track from the LP has already made top 40 in England, despite being banned by the BBC.

After a three-year-hiatus the group, one of the major acts of the disco period with the hits "San Francisco," "Macho Man," "YMCA" and "In The began recording last Sep-Navy," tember, following a successful tour of Australia. "The album is a mixture of contemporary pop and dance music with some R&B flavor," says Jacque Morali, the group's longtime producer. "Besides the album track, we decided to rush release a special 12-inch dance version of "Sex," which was entirely re-recorded last week." The group's



THE VILLAGE PEOPLE -- "Macho Men still on the move, on the continent,

live show, according to Can't Stop Productions, now includes new choreography and costumes with most songs taken from the new album. They still, however perform their hits in a revamped medley.

NOTES IN THE NIGHT - The cable channel service for kids, Nickelodeon, is holding a "Yours Truly Michael Jackson" contest this week. Grand Prize winners, to be announced on the channel's *Nick Rocks: Video to Go program March 21*, will receive either a "Billie Jean" hat, an autographed photo from Michael's private collection, a personalized signed letter or a Michael Jackson multi-platinum album, customized for the winner. The promotion is officially authorized by Jackson's manager, Frank Dileo... Kool & The Gang will be the first act available on product for Pioneer's new combo CD/Laserdisc player. The disc is a digitally recorded production of the group's recent New Orleans concert . . . Bob Schwaid's Sight and Sound Management has acquired Tabu/CBS artists the S.O.S. Band for representation. THe band joins Evelyn "Champagne" King, Switch and Jonathan Fearing on the Sight and Sound roster. rusty cutchin

Black

History Month 1985

The Musical Importance Of Black History Month

By David Adelson

LOS ANGELES - "The idea of Black History Month goes all the way back to 1926," explained Spencer Weston, assistant executive director for the Afro-American Historical and Cultural Museum in Philadelphia. "It was started by a man named Carter G. Woodson who established Negro History Week. His idea was to raise the level of recognition of the accomplishments and contributions that black people have made to American society

Weston explained the evolution of Woodson's idea as the decades passed. "What happend in the late '60s and early '70s was the black consciousness movement began and flourished and the week was expanded to a month. Today you'll find all types of celebrations, tributes and programs that are aimed at some aspect of the black experience.

One aspect of the black experience that has left its indelible mark on American culture is music.

"Black artists and entertainers have made an incredible impact or contribution to western music that has been enjoyed and appreciated by people all over the world." said Tom Draper vice president, black music marketing for Warner Bros. Records. "I think there has been an awakening, a tearing down of barriers and I think as we become more homogenized as people, black music will become even more of an influence on society."

Draper cited the educational importance of Black History Month. He stated "this is an imperfect world that we live in and I don't know if we'll ever achieve a level of utopia so that all will receive a similar level of recognition and compensation. All we can do is work to right these wrongs. The important thing is to try to overcome

Willie Dixon reflected a moment on the countless number of artists that have covered his tunes, many of them finding fortune through those recordings. The legendary blues composer/

Chuck Berry

performer and founder of the Blues Heaven foundation (an organization dedicated to furthering and protecting the blues and blues musicians) claimed he doesn't get angry when he thinks of the many black artists that never received just compensation for their musical contributions. "I don't get angry because I feel time will change it all any way," said Dixon. "People take advantage of others because of their ignorance. It means that people haven't

been exposed to the true facts."
"Black History Month is important because the more people look at it, the better recognition and respect the art will get," said Dixon. "When you've given your proper attention to something, you get deeper into it. Subsequently you get a deeper respect.'

"Black History Month is very important," said PolyGram's vice president of promotion, urban contemporary/ black music division, Rowena Harris. 'Music is a way of life whether it's for baptizing people, singing in a choir, weddings or whatever."
"However horrible the middle pas-

sage was, a lot of slaves found time to sing," Harris explained. "During slavery when people were picking cotton in the fields there was always music whether it was music of sorrow or happiness. It has always been a part of our lives."

Harris reflected on the black influence on rock and roll. "You have your Chuck Berry's, your Little Richard's, your Sam Cooke's and your Jackie Wilson's. Every now and then you can hear these people in the new stars we have today.

"In the past they called them race records," said Harris. "The only way they were going to get mass appeal was to have somebody white cut it. I can't get angry about it. It upsets me but I just keep hoping that the black artists that are coming up today learn

from the past."
"Black History Month gives us the opportunity to explore the history of black music, from the early days up until the present time," said Manhattan Records vice president of black music marketing, Varnell Johnson. "From the Paul Robeson days to the present days of Michael Jackson you have to have a chance to educate the young and this affords us that opportunity on a national level. It gives everyone a

chance to reemphasize black music."
"Recognizing the musical aspect of
Black History Month is important
because a lot of artists were not given their just due and black music probably influences every form of music today including some country." said Johnson. "I see the month as a vehicle to educate the young on the history of black music and its influence.'

And the future of black music? "I think it will be up there where it should be -- at the forefront of the music industry, not taking a back seat to any musical form but being a leader," replied Johnson. "It's already started to happen," he added. "it's music plain and simple. There's no way Michael Jackson's last album could have been a black music album and this one pop. It's the same artist, it's music. All of a sudden now Prince is a rock and roller, it's what Prince has been doing all along. Now Tina's a pop artist. Tina has always been a pop artist. Those

are the kind of things that are being recognized now.'

Johnson concluded, "I'll look at the top three or four artists - Michael Jackson, Lionel Richie, Prince - and then I'll say top black artist. well, they're not just making great black music. They're making great music period. So the fusion is definitely coming together. It's music and it's working.

The Afro-American Museum's Weston stated plainly, "we must retain, maintain and project that tradition of black music and its importance to the culture of this country. It's crucial.



The "Victory" Tour

PHILLY WORLD RECORDS PROUDLY SALUTES BLACK HISTORY MONTH AND

SAYS A BIG THANK YOU TO BLACK RADIO FOR THE SUCCESS OF **EUGENE WILDE'S**

#1 HIT "GOTTA GET YOU HOME TONIGHT"



Black History Month 1985

In The Jazz Of '85, The Present Is The Past

by Lee Jeske

In 1959, Ornette Coleman — at the time the avante-gardiest of the avante-garde — boldy titled an album "Tomorrow Is The Question." To the jazz musicians of 1985 — young and old alike — it seems that an apt title for any one of a hundred records is "Yesterday Is The Question." The entire history of jazz is being utilized and evaluated, indeed other forms of black music — rhythm and blues, gospel, reggae, blues — are being employed by



Branford Marsalis

musicians who can only be categorized by their refusal to be categorized.

Many of today's younger musicians grew up listening to what their peers were listening to - soul music, rock and roll, pop. They weren't born into the jazz world, they chose the jazz world. Many of them also went to music schools, so while they were studying Ellington and Monk by night, they were concentrating on Bartok and Mozart during the day. The result is that today's musician is well versed in all sorts of music, is interested in all sorts of music, and approaches jazz without prejudice or awe. In other words, while many of the older jazz players remember the trial by fire that Charlie and Dizzy Gillespie went through in putting bebop across, or that Ornette Coleman and Cecil Taylor went through in advancing the avant-garde, to players born in the 50s and 60s, it is all part of history. They didn't necessarily hear Louis Armstrong before Roy Eldridge; their study of jazz wasn't necessarily chronologically ordered. In many cases, they just let their ears fall where they would.

Saxophonist Branford Marsalis, one of the musicians born in the 60s, used to giggle with his brother Wynton over how old the records in his father's collection were — Branford was an Earth, Wind and Fire man. When he did start listening to jazz saxophonists, he did so higgledy-piggledy. First he became enamored of Cannonball Adderley — learning Adderley's solos by rote — then he dipped heavily into Wayne Shorter ("I was scared to deal with John Coltrane," he says, "because everybody who tried to sound like him failed and they just get locked into a cheap sound"), before becoming interested in Ornette Coleman.

"I had to learn something about Wayne to get into Ornette," he says. "Ornette was just too far advanced, you can't just jump into Ornette. When I was with Blakey's band . . . I'd decide, "Well, who do you want to play like today?" So I'd bring a couple of Ornette tapes on the gig and some Lester Young tapes on the gig. And I would just sit there and dissect that music."

Cannonball Adderley to Wayne Shorter to Ornette Coleman to Lester Young. A circuitous route, history-wise, but a perfectly logical route to somebody just getting involved in playing jazz.

At the same time, many of the musicians who were part of the 60s avante-garde have delved into the history of the music. Drummer Barry Altschul says, "There are a bunch of people now who for many years have been what would be called avant-garde musicians and who are now finished with that period of experimentation and are now open to use the history as well as what they discovered. This would do what bebop did for the music—progess it."

While jazz eclecticism is certainly omnipresent here in the 80s, there were always players who emphasized and utilized, their musical pasts. Charles Mingus, Rahsaan Roland Kirk, Mary Lou Williams, Sun Ra and others played music that combined foresight with hindsight all through their careers. And the Association for the Advancement of Creative Music in Chicago, one of the prime forces in the music of the past two decades, always emphasized history — Muhal Richard Abrams, one of the AACM's leading lights, would play Willie "The Lion" Smith compositions back-to-back with raucous improvisations.

So how does all this stack up in 1985? Well, directly, it can be seen in such living repertory bands as the Mingus Dynasty (which concentrates on the music of Charles Mingus), the vibration Society



Charles Mingus

(Rahsaan Roland Kirk), Bob Wilber's Bechet Legacy (Sidney Bechet), Sphere (Thelonious Monk), Panama Francis and the Savoy Sultans, (The Savoy Sultans) Old and New Dreams (Ornette Coleman), Django's Music (Django Reinhardt), and the Duke Ellington Orchestra led by Mercer Ellington.

It can be seen in albums of Amina Claudine Myers playing Bessie Smith, Air playing Jelly Roll Morton and Scott Joplin, Arthur Blythe playing Thelonious Monk, and Wynton Marsalis, Keith Jarrett, Larry Coryell and many others, playing standards (David Murray, one of the top young saxophonists, recorded "Body and Soul," the oldest saxophone warhorse, on his last album). It can be seen in concerts like one Frank Low did of the music of W.C. Handy

It can be seen in collaborations like "Clarinet Summit" (which brought Jimmy Hamilton, the great Ellington clarinetist, together with John Carter, Alvin Batiste and David Murray, "Pieces of Time" (which united bebop drum pioneer Kenny Clarke with Don Moye, Andrew Cyrille and Milford Graves), the James Newton



Art Ensemble Of Chicago

Flute quartet (which includes Frank Wess, who helped bring the flute to the forefornt with the Count Basie Band), the recent teaming of violinists L. Subramaniam and Stephanie Grappelli and the various projects of drum great Max Roach (including duets with Cecil Taylor and Anthony Brayton)

But this ability to encompass the entire history of jazz into one contemporary element can be best seen in the bands and players who blend their influences into a giant stewpot and indelibly season it all as their own. The Henry Threadgill Sextet, Olu Dara and his Okra Orchestra, the David Murray Octet, the Craig Harris Aquastra and the veteran Art Ensemble of Chicago, all seamlessly meld bebop, free jazz, the blues, gospel, rhythm and blues, and who-knows-what-else into an original olio. Growling, plunger-muted trumpets, stride pianos, tailgating trombones and everthing else is employed -nothing is old-fashioned, nothing is too corny, nothing is impossible. Alto saxophonist Oliver Lake, for example, can lead two separate bands -- a contemporary jazz ensemble and Jump Up, a reggae/

jazz dance band — and still be part of the World Saxophone Quartet. And Lester Bowie, when he's not part of the Art Ensemble, leads both the Brass Phantasy, which includes "In the Still of the Night" and other r'n'b classics in its repertoire, and the well-named From the Root to the Source Band, which has little trouble in moving from "He's Got the Whole World in His Hands" to a free inprovisation to "Let the Good Times Roll" to "Everything Must Change," with three r'n'b/gospel singers singing up a storm every step of the way.

And that's not all. Anthony Davis and many other players are blending classical music in with their jazz — making the composition as important as the playing of the composition. Violinist Billy Bang and a few others are even mixing country music into their portfolios — who'd ever have thought that a contemporary jazz album would include a version of "Skip to My Lou?" And many players are delving even further back — Craig Harris performs on the didjeridoo, an Australian aboriginal instrument, Jay Hoggard performs on the balafon, an African precursor of the vibes and other instruments of the ancient world are finding their ways to the modern jazz stage

The Art Ensemble sometimes uses the slogan, "Great Black, Ancient to the Future," and that about sums it up.

Says Craig Harris, "Through my travels, a big influence over me has been Africa and Australia. At a festival in Africa I heard a couple of representatives from every country in Africa, from every country in Africa, from every country in the world. You could see the African diaspora — like I'd go into one room and I'd see an Algerian orchestra playing violins, cellos and basses, and I' go into another room and see a ceremony with chicken heads being cut off and drums and stuff. So you really get to see how broad this thing is — it's broad, it's broad, it's an endless reservoir to draw from. It's just getting back to the root. That's pretty much it."



Craig Harris



PHILIP BAILEY



THE MANHATTANS.



GLADYS KNIGHT AND THE PIPS



MILES DAVIS

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Black History Month 1985

Memphis Sings The Blues

Remembering Their Black Roots

by Sharon Raiford Crews

Editor's Note: Sharon Raiford Crews is a freelance writer who has spent the past few months talking with those who helped establish Memphis as an innovator of American music styles. She talks candidly with those offsprings of the blues, both black and white, who share a common bond: their black roots.

MEMPHIS — Ever since W.C. Handy first pushed his distinctive sound through a cornet in P. Wee's Saloon on Beale Street, Memphis has had a phenomenal impact on all types of music. The blues — in its rhythmic raw form — was a sultry, mournful tune born from the guts of Southern black slaves and nurtured by Handy, a talented black composer, who popularized blues music in the early 1900s.

The blues grew at an infectious and sassy pace, positively contaminating the music world — an industry eager to modify an original art form. By the time the 20th century had reached its 50th birthday, the blues had given transcendent birth to quintuplets: jazz, country, rhythm & blues, rockabilly and rock 'n' roll.

For those like rock 'n' roller Elvis Presley and pioneer country recording ace Jimmie Rodgers, it was the blues that gave them a propulsive shot at becoming legends.

"They, like most of the blues babies, were influenced by black music and they never hid that fact from anybody," says mellow-speaking bluesman B.B. King, who's credited with introducing the blues to white America almost single-handedly.

While King, best know for "The Thrill Is Gone," was inspiring a new generation of blues/rock guitarists, including Eric Clapton and Jimi Hendrix, Memphis and Sun Records were cultivating a hybrid of blues.

By the mid-50s, rockabilly's Carl Perkins ("Blue Suede Shoes") and Jerry Lee Lewis ("Whole Lotta Shakin""), country's Johnny Cash ("I Walk The Line"), jazz pianist/ songwriter Charlie Rich ("Lonely Wee-



Fats Domino

kends"), and rock 'n' rollers Roy Orbison ("Ooby Dooby") and Presley ("That's All Right") were taking their bows.

In the 1960s, a high-revving marriage of R&B and gospel resulted in Stax, one of the hottest soul labels in the country. Memphis disc jockey Rufus Thomas and his daughter, Carla ("King and Queen"), Booker T. and the MGs ("Green Onion"), Sam and Dave ("Hold On, I'm Coming"), Otis Redding & the Bar-Kays ("These Arms of Mine") and Wilson Pickett ("In the Mid-night Hour") quickly became household names.

"I was actually groomed for stardom by Sun Records," says Thomas, recalling his 10 year climb to fame. "Back in '52, I made an R&B single called 'Bearcat,' becoming one of the first black singers on the Sun label. The studio always tried to push the black sound."

In fact, when Sun Records was yet off the ground, it brought Jackie Brenston (country/western) and Ike Turner (boogie blues) together to produce a hit ("Rocket 88") that gave America its first taste of rock 'n' roll. It worked out fine because few people were aware that the Ike Turner band was black.

"But when 'Bearcat' was released, many white-owned radio stations refused to play it," recalls Thomas, "because the voice was obviously that of a black man."

So Sam Phillips, founder of Sun Records, searched for another singer, a white man, who could comfortably blend country with R&B. "I discovered Elvis and the rest is history. Elvis probably would have been just as popular had he gone straight country," believes Phillips. "But it was his black-influence that made him extraordinarily unique. Elvis always referred to his black musical roots."

Elvis' first hit, "That's All Right," was a traditional blues number written by Arthur "Big Boy" Crudup.

"Big Boy" Crudup.

As the blues babies reached individual fame, the popularity of the music that helped put them in the limelight began to fade. Memphis' big-named recording luminaries migrated. Orbison and Rich switched to Nashville's country. Even some of the high-stepping traditional blues artists packed their bags for a more lucrative climate.

Alberta Hunter carried on the blues/jazz tradition in New York, while world-famous Peter "Memphis Slim" Chatman moved to Chicago and eventually to Paris. It was a musical exodus that left Memphis hungry for a tangible taste of its wholesome heritage.

Today, only a handful of artists record in the city as lingering musicians find it difficult to make ends meet.

"There just ain't enough places for us old-timers to play," explains a frustrated "Uncle" Ben Perry, who is often seen wailing the blues in Beale Street's Handy park during the tourism season. "Those who pay good aren't interested in us. I guess it's because we can't draw local crowds like we use to."

Another artist, literally singing the blues

in Memphis, is 76-year-old "Little" Laura Dukes. "My daddy (drummer Alex Dukes) played in Handy's band. He put me on the stage when I was five years old. He would have done it sooner, but mama wouldn't let him," she recollects with the same wide grin that won her the heart of the blues world 71 years ago.

"Before I became a teenager, I was making \$25 a week (and) singing with all the hot numbers. I even did gigs with Bessie Smith," she continues, straightening her posture to a proud stance.

Ms. Smith, considered one of the greatest blues singers of all time, began touring the south at the age of 11 with the Rabbit's Foot Minstrel Show. Before Ms. Dukes was even old enough to cross the street by herself, she and the Chattanooga (TN) native were singing about sex, money and booze.

Ms. Dukes currently performs at Beale St. East, a nightclub which hired her and the Blues Alley All Stars following the abrupt closing of Blues Alley, once a famous tourist attraction. The group is one of the last threads of hope for Memphis' lingering blues traditionalists.

"It was a pity to see gems like that thrown out in the cold," comments Joe Savarin, founder of the Memphis-based National Blues Foundation. "Singing the blues is the only thing some of them know how to do. Look at them," he emphasizes, pointing to a band whose members range in age from 50 to 76. "Did you know they haven't practiced together in eight years? They don't have to. They're pros."

They perform for pocket change. They work in the parks for donations. They whine their blues into the wee hours of the morning. They work because they want to just as much as they have to. They dream of seeing a rebirth of the music they know so well.

Their dream could soon come true, thanks to a major effort made by a group of blues descendants. King, Rich, Thomas, Texas blues guitarist Stevie Ray Vaughan and country crooner Willie Nelson have agreed to participate in the 1985 National Blues Music Awards November 17. The show, designed to commemorate Handy's birthday, raises money for the city's ailing blues community.

"I'd give my all for the blues any day

"I'd give my all for the blues any day because it made me what I am today," says soft-spoken Rich, who resides in Memphis. "The person who taught me how to play the piano was a black man, C.J., who worked in a nearby cotton field.

"I became a white boy with an ear for black music. To some of my white friends, I was different. To some of my black friends, I was unique." And to his promoters, Rich, another white musician propelled by black culture, was destined for fame.

When I was a kid, I wanted to grow up to be another B.B. King," says Vaughan, who, at age 29, was named blues entertainer of the year at last year's blues awards. He also became the first non-



Willie Dixon

black to receive the show's highest recognition. "I studied the blues until I could smell it. I practiced it until I could cradle it. Now when I play to audiences, my mind can drift freely to the point in time when it all began."

Like Rich, Vaughan was reared in a closed environment where blues music was painted with no color, just shaded with inspiration.

"Whether we're country, jazz or pop, we're still the children of the blues," reminds Thomas, who now performs his high-powered, soulful "Funky Chicken" routine for conventions and other large groups. "We may have eased down separate roads, but, in essence, we came from the same homestead."

It's a Tuesday night and the streets are icy. No one expects Beale St. East to overflow with people. But the show goes on. For 30 minutes, the Blues Alley All Stars bellow out rapid-fire blues tunes, breaking only to briefly remind the audience to "feed the kitty," an old bucket used to collect donations.

At the end of the band's first set, Ms. Dukes, who never grew taller than 4'6", bounces down a set of stairs as energetic as a high school cheerleader.

She sits down at a table next to the stage and sips a cup of warmed coffee, constantly peering over an amplifier that's blocking her view of the band. She's as eager to step on the stage tonight as on the night the spotlight first found her in 1914.

"I sang with the best of them, you know," she says, not wanting to miss her cue. "I didn't walk away when times got rough back then and I don't plan on stepping down anytime soon. The thrill ain't gone nowhere."



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PolyGram Records and the entire PolyGram family of artists salute the pride and spirit of Black History Month.

PolyGram Records

Black History Month 1985



"People used to turn off when they would see somebody in a big zoot suit, pompadour hair style and make up. Now it's an old thing — men wear make up and get their hair styled. It's not odd anymore."

> **Rowena Harris** Sr. VP Promotion **PolyGram Records**

Reggae: Its Influence And Future

LOS ANGELES -- Since the introduction of reggae music, as we know it today, to western pop culture through the film/ soundtrack The Harder They Come in 1972 and the first shimmerings of Bob Marley and The Wailer's influence through such albums as "Catch A Fire" and "Natty Dread," reggae has had an undeniable force and presence in popular music throughout the world. The unforgettable performance of Jimmy Cliff in The Harder They Come as an aspiring vocalist strug-



Bob Marley

gling against oppression and poverty struck a chord among musicians and fans which rings to this day. Marley, who, had he not died of cancer in 1981 would have been 40 years old two weeks ago, turned gentle reggae melodies into battle crys for all humanity. The work of these artists and others such as Peter Tosh, Black Uhuru and Linton Kwesi Johnson have transformed reggae from a cultural musical style into a universal beat which has been echoed in the music of many of the world's most popular artists.

Derivative of Kingston, Jamaica specifically, and gaining a strong foothold in the United Kingdom due in part to the large Jamaican and West Indian population there, reggae is most often associated with the rastafarian culture and religious beliefs. Yet, as most reggae artists and music fans will tell you, the goals of rastafarians are universal in scope. As a result, the distinctive sound of reggae has been easily adopted by believers and nonbelievers alike. Artists such as the Rolling Stones picked up on the infectious reggae groove relatively early — after traveling and recording in the West Indies, reggae influenced songs showed up on the albums "It's Only Rock 'n' Roll," "Black And Blue," "Love You Live" and "Emotional

Yet, as reggae artists became more highly profiled through American tours, projects with major British and American

more and more major artists began including reggae-tinged songs and arrangements on their albums. Paul Simon scored a number one single in 1973 with the energetic gospel-reggae workout "Mother And Child Reunion," and John Lennon incorporated signature reggae bass lines on cuts from the "Mind Games" LP. More recently, the influence of the reggae sound has been apparent on Tina Turner's smash "What's Love Got To Do With It" and Billy Joel's "Keeping The ' And while these major recording artists have consistently made nods to reggae, the new music revolution that was created along with the fiery punk music scene in London in the late 70s resulted in the most firm commitment to reggae and that music's more upbeat cousin, ska.

At a time when racial clashes were reighing heavy in various parts of the U.K., many youths turned to ska music originally a reggae/calypso hybrid made popular by the Skatalites and others in the late 50s and early 60s of exemplifying racial integration and equality, and emphasizing dancing over street combat. The "Two-Tone" sound as it was known was featured by such groups as The Specials, The Selector, Madness, English Beat, Bad Manners and others. For the most part, these groups were interacial, and while most found it difficult to sustain that initial musical spark, the

music continues to be popular in America and offshoots of those original groups are still at the fore of the music scene. General Public and Jerry Dammer's Special A.K.A. are examples of those offshoots which still incorporate parts of ska music. That British musical period also spawned what is one of the most commercially accepted reggae groups, UB40, whose more traditional sound has built up a loyal following.

Unfortunately, the passing of Bob Marley, the recent break-up of one of reggae's most powerful group's, Black Jhuru, and other incidents such as the break-up of Sunny Ade's group and the jailing of African music fountainhead Fela Anikalaputi have all decreased reggae and African music's visibilty. Groups such as Steel Pulse and Third World still enjoy the luxury of major label backing, yet for the most part they are only nods by the industry to a seemingly limited consumer base. Even Island Records, which has by far the largest reggae catalog has considerably lessened its commitment to signing reggae acts. Though Sly Dunbar and Robbie Shakespeare, the premier reggae rhythm section, continue to enjoy immense demand as session players for everybody from Mick Jagger to Bob Dylan, their group Black Uhuru has splintered. Ini Kamoze seems the label's last hope for new success

As a result of this abandonment by the



ON EPIC, PORTRAIT AND THE CBS ASSOCIATED LABELS.

TOP 40 4 LBUMS

AVAILABLE ON COMPACT DISC

			eeks On				eeks On
	:	2/16 C				2/16 CI	hart
1	STRAIGHT TO THE			20	COUNTRY*		
	HEART* DAVID SANBORN (Warner Bros. 9				ORIGINAL SOUNDTRACK (Windham Hill/A&M WH-1039)	23	13
	25150-1)	1	4	21			
(2	20/20 GEORGE BENSON				JACK DEJOHNETTE'S SPECIAL EDITION (ECM 1280)	18	13
	(Warner Bros. 9 25178-1)	4	5	(22)	SECRETS		
3	PAT METHENY GROUP			23	WILTON FELDER (MCA-5510) LUSH LIFE*		1
	(ECM 25008-1)	3	21		LINDA RONSTADT WITH NELSON		
4	HOT HOUSE FLOWERS* WYNTON MARSALIS				RIDDLE & HIS ORCHESTRA (Asylu 9 60387-1)	m 22	6
	(Columbia FC 39530)	2	20	24	WHITE WINDS		ŭ
5	INSIDE MOVES*			9	ANDREAS VOLLENWEIDER		
	GROVER WASHINGTON, JR. (Elektra 9 60318-1)	5	20	25	(CBS FM 39963) ISLAND*	_	
6	OPEN MIND*				SCOTT COSSU		
	JEAN-LUC PONTY (Atlantic 7 80185-1)	6	17	90	(Windham Hill WH-1033) ONE OF A KIND	21	10
7	HIGH CRIME*	ŭ		26	DAVE GRUSIN (GRP-A-1011)		1
	AL JARREAU (Warner Bros. 9 25106-1)	7	15	27	WINTER INTO SPRING*		
8	BOP DOO-WOPP	′	10		GEORGE WINSTON (Windham Hill/A&M WH-1019)	28	5
·	MANHATTAN TRANSFER			28	THE GIRL FROM		
9	(Atlantic 81233) DECEMBER*	10	6		IPANEMA/THE BOSSA NOVA YEARS		
9	GEORGE WINSTON				STAN GETZ (Verve 823 611-1)	24	5
10	(Windham Hill/A&M WH-1025)	9	17	29	THE TWO OF US RAMSEY LEWIS & NANCY WILSON	,	
10	THE DREAMS OF CHILDREN*				(Columbia FC 39326)	29	28
	SHADOWFAX		40	30	IN THE DARK		
11	(Windham Hill/A&M WH-1038) NIGHTSONGS	11	16		ROY AYERS (Columbia FC 38991)	31	14
	EARL KLUGH (Capitol ST-12372)	8	20	31	FIESTA		
12	CLASSIC MASTER RONNIE LAWS (Capitol ST-12375)	12	9		VICTOR FELDMAN (Palo Alto PA8066)	25	12
13	RENDEZVOUS	12	3	32	DEEDLES*		
14	SADAO WATANABE (Elektra 60371-1) 13	28	22	DIANE SCHUUR (GRP-A-1010) RENAISSANCE MAN*	30	5
14	BOB JAMES (Tappan Zee/Columbia			00	JAMAALADEEN TACUMA		
	FC 39580)	14	17	24	(Gramavision GR 8308) MAHAVISHNU	34	13
15	WINDHAM HILL RECORDS SAMPLER '84*			54	(Warner Bros. 9 25190-1)	26	17
	VARIOUS ARTISTS			35	MAKOTO OZONE		
16	(Windham Hill/A&M WH-6~1035) CAVERNA MAGICA (16	22	36	(Columbia BFC 39624) AERIAL BOUNDARIES*	27	13
10	UNDER THE TREE — IN				MICHAEL HEDGES		
	THE CAVE)			37	(Windham Hill/A&M WH-1032) THE INTRODUCTION	36	23
	ANDREAS VOLLENWEIDER (CBS FM 37827)	17	10	3,	STEVE MORSE BAND		
17	NIGHT LINES*			20	(Musician/Elektra 60369-1)	35	2 8
18	PUT SUNSHINE IN IT	15	3 6	36	ACCESS ALL AREAS SPYRO GYRA (MCA 2-6893)	38	35
	ARTHUR BLYTHE (Columbia FC			39	WHY NOT?		
10	39411) AUTUMN*	19	4		PAQUITO D'RIVERA (Columbia FC 39584)	32	10
19	GEORGE WINSTON			40	TOMMY GUN		
	(Windham Hill/A&M WH-1012)	20	9		TOM BROWNE (Arista AL8-8249)	33	16
							-

FEATURE PICKS

WE'LL BE TOGETHER AGAIN — Joe Pass/J.J. Johnson — Pablo 231-911 Producer: Norman Granz — List: 9.98

An excellent idea: a teaming of trombonist Johnson, whose playing is the very essence of elegance, with guitarist Pass, who serves very well as both soloist and rhythm section. Nothing else. The playing is often brilliant, always warm, and never less than casually sublime; as Pass lays down the boundaries and Johnson covers his instrument like Brooks Robinson used to cover third base.

HARTFORD, 1953 — Norman Granz' Jazz at the Philharmonic — Pablo Live 2308-240 — Producer: Norman Granz — List: 9.98

A mixed grille of unreleased JATP performances; there's 11 minutes of fine Lester Young (perhaps the greatest jazz improviser ever), 20 minutes of quite-good Oscar Peterson Quartet, and 15 minutes of typically rowdy JATP jamming — with excellent bits of tooth-and-nail battles between Charlie Shavers and Roy Eldridge, Ben Webster and Flip Phillips, and Benny Carter and Willie Smith.

SILENT WITNESS — Skywalk — Zebra ZR 5004 — Producers: Graeme Coleman, Skywalk — List: 8.98

Light-as-a-souffle jazz fusion from north-of-the-border. Graeme Coleman produced it, wrote most of it, and plays the keyboards on it. He is an eloquent jazz-rock player, as are his fellow bandmembers --- especially guitarist Harris Van Berkel. "Silent Witness" bears witness to the fine sounds available in Canada.

DARK ORCHID — Sammy Nestico — Palo Alto PA 8081 — Producers: Sammy Nestico, John Higgins, Stan Ross — List. 8.98

Nestico was one of the best of Count Basie's composer/arrangers in recent years.

Side two here includes three of the Basie charts and the sound is decidedly Basieish; Side one is in more of a contemporary big band vein, complete with synthesizers and vocals. On both sides, the players are some of the best in the west — Pete Christlieb, Bud Shank, Bill Watrous, Louie Bellson, Pete Jolly, Conte Candoli, etc. Something for everyone!

ON JAZZ

COUNTLESS BAND — When the Count Basie Orchestra — minus, of course, Count Basie, who died last April — rolled into New York recently for a week at the Blue Note, I stayed home. I did not want to see the band without Count Basie, I didn't want to know about the band without Count Basie. When Stan Kenton died several years ago, it was revealed that his will specifically stated that there would be no "Stan Kenton Orchestra led by Whomever." I respected Kenton for that. Ghost bands serve a purpose — a nostalgic purpose: for the people who loved that music and still get misty-eyed over those old arrangements. The thing that has kept the **Glenn Miller** and **Tommy Dorsey** bands in business is nostalgia, pure and simple. The name "ghost" band is apt -- they are not living orchestras,



IMAGES OF A DEAL — Jazz Images Inc., which is about to begin releasing video-tapes covering the history of jazz. Here, doing the penning, are (I-r) Jun Norisugi, attorney; Jeffrey L. Graubart, vice president & general counsel, Jazz Images; Osamu Takasugi, director, Toei Video; and Shinichie Majima, manager, Toei Video.

they resurrect, or rather keep alive, the dead. That is why I similarly didn't rush to hear the Artie Shaw Orchestra led by Dick Johnson. In this case the ghost Shaw - is still living and breathing, (though no longer playing), and I have great respect for Johnson's saxophone and clarinet work, but it's still a ghost band, it's still peddling nostalgia. I can't say the Shaw band is bad - I've never seen them.

Now that's not to say that all ghost bands are bad or that jazz repertory is invalid. There's the point repertory band will utilize the repertory, but will present it as a living, breathing organism open to the individual stamps the musicians involved. The Duke Ellington Orchestra led by Mercer

Video. Ellington is a fine example of a ghost band that has found its own very important niche. When Duke Ellington died, in 1974, the band didn't know which way to turn. At first it actually updated some of Duke's hits to jazz/rock versions — heresy of the most blatant sort — before it fell into the usual ghost band rut, strolling down Nostalgia Lane. But then, around the time Sophisticated Ladies was on Broadway, it found its purpose the music of Duke Ellington alive. And I'm not just talking about "Mood Indigo" and "Caravan," I'm talking about the extended works, the early works, the $infrequently-heard\ pieces.\ Nobody\ else\ on\ Earth\ was\ playing\ this\ magnificent\ music$ regularly, and this band - filled with interesting soloists - had a place. Sure, it still does the nostalgia gigs, but it accepts the challenge of Ellington's large body of work when it has to.

Which brings us back to the Basie band. Basie wasn't a composer like Ellington the band mainly played easy-going arrangements of blues' and pieces based on "I've Got Rhythm," it was a blowing band. Anchored by Basie's plink-plank piano playing and Freddie Green's chuck-chuck guitar chords, the band swung like no other and provided a base for soloists like no other. In the years before Basie died, the band was spotty — at times it was inspired, at times it went through the motions. But when it was fired up, the band sparkled. Personally, I didn't see much reason in the band surviving the bandleader; after all, in the last decades Basie rarely even played those great old charts from the band's book — "Shorty

"Every Tub," etc.

Okay, here's the point: From all accounts the Basie band was on fire at the Blue Note — playing, according to some accounts, with more spark than they had when the sly, old fox was still at the piano. They were "hungry," according to those same accounts, and playing like they had something to prove. Now word comes that Thad Jones has just assumed full-time leadership of the band. This is very interesting: Jones played trumpet with Basie's classic 1950's band and is one of the finest composer/arrangers in jazz. In fact, Jones co-led the best big band of the past 20 years, the Thad Jones-Mel Lewis Orchestra, before he abruptly left the band in 1978 to move to Denmark (the band, now in its 20th year, continues under the stewardship of Lewis). In Denmark, Jones kept writing and performing, though an accident left him unable to play the trumpet for awhile. So now what happens to the Count Basie Orchestra? Jones is an accomplished bandleader, but he's much too talented a composer and arranger to just front a ghost band. On the other hand, if he starts retooling the Count Basie band into his own image, is it still going to be the Count Basie band? All very interesting questions that, in time, will be answered.

The Count Basie Orchestra, which is now on tour, is still booked by Willard Alexander and, from April 21, will be based at Kansas City's New Vista Hotel.

Kansas City, of course, is where the band began more than 50 years ago.

BOPPING AROUND — The Jay Hoggard Quintet will be hitting the road Feb. 7 for a six-week tour of Morocco, Egypt, Sudan, Syria, Jordan, and India sponsored by the State Department Cultural Exchange Program of the U.S.I.A. . . . Annual Sarasota Jazz Festival will pay tribute to bassist Milt Hinton. Bud Freeman, Ralph Sutton, Dick Hyman, Al Grey, and many other swing greats will be on hand, May 8-10, at Sarasota, FL's Van Wezel Performing Arts Hall . . . Palo Alto is getting ready to release its first compact discs. Product from Maynard Ferguson, the Generation Band, Lalo Schifrin, Victor Feldman, and Rare Silk will be out as soon as the CD crunch eases up ... The 13th Annual New York Brass Conference will be tooting up a storm at the Roosevelt Hotel, Feb. 22-24, as Jon Faddis, Red Rodney, and many others tote their valve grease and expertise by . . . Alan Dawson, the drummer who is to jazz in Boston what **Wade Boggs** is to the Red Sox, will be honored at a testimonial dinner, Apr. 21, thrown by the Boston Jazz Society at Anthony's Pier 4 (P.O. Box 178; Boston, MA 02134 for details) . . . **Eddie Thompson**, one of England's finest pianists, will be performing at N.Y.'s Greene Street Cafe, Feb. 20-23, in tandem with Roger Kellaway, and at the New School, Feb. 22, all by his lonesome, in a rare visit to these shores . . . Jazztrack '85, the excellent concert series at N.Y.'s Greenwich house, continues with the **David** Murray/Jaki Byard duo (3/23), Olu Dara's Natchezsippi Dance Band (4/13), and the Fred Houn Asian American Art Ensemble (5/18).

MERCHANDISING



Available from Sound Accessories Corporation, North VIDEO ACCESSORIES -Hollywood, CA is the VEX-10 Video Storage System which includes a hi-tech wire rack and 10 plastic boxes for shelving Beta or VHS tapes. The boxes provide dustproof protection, and an attractive way for organizing a collection of tapes. Retailing for approximately \$35, the storage system is available in an assortment of colors.

WHAT'S IN-STORE

AT THE NAMM SHOW — The NAMM Winter Market was once again a huge success and a lot of fun as well. Held at the Anaheim Convention Center, Anaheim, California, the show included over 450 manufacturing companies showing products ranging from pianos and band instruments to top-of-the-line synthesizers and recording gear. Celebrity appearances are the norm at a NAMM show, and this year was no exception. While at the show this observer saw many either walking around demonstrating equipment, including Al DiMeola demoing Paul Reed Smith Guitars, Don Muro and keyboardist Chuck Leavell demoing Korg Synthesizers, Eddie Van Halen presenting a Kramer Guitar to the winner of a national drawing, and Rod Morgenstein showing Premier's drum line. Also seen were ex-Doobie Brothers Jeff "Skunk" Baxter and

Patrick Simmons, George Duke, and

Frank Zappa band members Ike Willis

and Bobby Martin. Concerts one

evening featured "An Evening with

Adrian Belew," who amazed a packed house with his unique guitar work on

a Roland Guitar Synthesizer, and at another location Allan Holdsworth and

Al DiMeola were the featured artists.

that features the latest developments

The NAMM show is an annual event



Digital II loudspeaker system from SFI-Sawafuji America Corp., Torrance, CA (213-373-0620) features Dynapleats tranducers instead of cones and horns. The model is only 11/4 inches thin and has a suggested retail price of \$1,200 per pair.

from major and smaller manufacturers. FLAT SPEAKERS - The Design Series Of the smaller companies, The Singing Machine Company, Inc. had one of the more interesting inventions. Each "Singing Machine" comes with background tapes so the user can sing along with his favorite hits of yesterday

and today. Both music and voice come from one speaker, so the microphone level and music level can be "mixed." Also, to help the singer, "echo" can be used to enrich the vocals and the pitch control can adjust the key of the music to singer's voice. This device would be great for parties and family get-togethers, and in fact is already a very popular pastime in Japan. For more info call Gary Bale, national field sales manager of The Singing Machine Company, Inc., at (213) 850-0525.

Another of the smaller companies displaying its wares at the show was Castalia **Publications** selling *The Rock Guitar Poster*, its third poster featuring instructional reference for the musician. Along with The Keyboard Poster and the acoustic Guitar Poster, this latest wall mount for the rock guitarist contains rock scale patterns for playing lead, rock scales with passing tones to add flash to leads, power chords, harmonics, instructions for hammerons, tremelo arm and much more, diagrammed and explained all on one 24" x 36" poster. These beautiful art prints are the kind of product that should interest instrument retailers the most, carrying a suggested list of only \$6.95 and having a great visual appeal. Contact Scott Morrison, president, at (707) 778-7635.

DISC FIVER — More compact discs are on the way from Warner/Elektra Atlantic DISC FIVER — More compact discs are on the way from Warner/Elektra Atlantic Corp., with the following 10 selections slated for a February release: Emmylou Harris "The Ballad of Sally Rose;" Jimi Hendrix "Kiss The Sky;" Midnight Star "Planetary Invasion;" Shalamar "Heartbreak;" Whispers "So Good;" and the five previously solicited titles of John Fogerty "Centerfield;" Foreigner "Agent Provocateur;" Manhattan Transfer "Bop Doo-Wopp;" Linda Ronstadt "Lush Life;" and Grover WashIngton, Jr. "Inside Moves." Each carrying a suggested retail price of \$15.98, these discs can be obtained from WEA.

MORE ON POSTERS - New from Hal Leonard Publishing is Poster sheet Music, with the first release being Duran Duran's "the Wild Boys." The sheet music features a piano/vocal/guitar arrangement of the hit song which then unfolds into a 24" x 26" full-color poster of the band. Mary Bultman, publications director for the company, said "Since sheet music sales have slowed down a bit over the last couple of years, the unique fold-out poster concept will be an important stimulus to sheet music sales. We developed the gatefold sheet music concept four years ago and finally other print publishers are starting to follow suit. We hope they also utilize the idea. A healthy sheet music market can only help all of us." Currently in the works at Hal Leonard is Poster Sheet Music for two other top pop groups: Hall & Oates' "Method Of Modern Love" and Wham's "Carless Whisper." All retail at \$3.50 each and interested retailers cna contact a Hal Leonard, sales representative at (414) 774-3630.

ron rosenthal

JVC's Schwartz On Video Tape: A Seller's Market By Fall

LOS ANGELES - The blank video tape industry should become more of a "seller's by fall, despite 1984's cutthroat competition, eroding profits and continuing proliferation of new tape brands on the market, according to Gary Schwartz, national marketing and sales manager of the magnetic tape division of JVC Company of America.

'It may not look like it now, but by this fall demand is going to overwhelm the industry's capacity to supply and we will see prices firming up. Accordingly, industry profits will begin to climb from the low levels to which they have sunk,' Schwartz said.

To buttress his forecast, Schwartz, who has carved out a 10 percent share of the blank VHS videocassette market for JVC Tape in just two years' time, projected that "By 1990 it is expected that 45 percent of all homes will own a VCR. Multiply that by an average of 10-15 blank tapes per owner per year and the figures are staggering. In 1985 the industry will sell twice as many blanks as we did in 1984 and in 1986 I think we'll double what we sell in 1985. Demand is fast outstripping the industry's ability to produce.'

"We are looking at a new, different VCR buyer," said Schwartz. "There will be a shift away from the currently typical VCR buyer whose average annual income exceeds \$30,000 to a lower income, blue collar buyer. The change is due to the infiltration of low-cost, non-Japanese VCRs into the U.S. market, coupled with the natural leveling-off of prices that's occurring on Japanese units.

According to Schwartz, it is the combination of these two factors that will eventually make VCRs a common household item.

"As the prices go down, VCRs will become more accessible to all, causing the buyer shift that will bring VCRs to middle America. Concurrently," he added, blank videocassette sales will soar to meet the demand."

NAMM Endorses MTV Promotion

LOS ANGELES - The National Association of Music Merchant's board of directors has recently endorsed a plan to test market a national promotion for the music industry with advertisements on MTV. Due to MTV's immense popularity, NAMM felt it to be the perfect vehicle for such a test.

The promotion, which was presented to the board by its Combo Segment Committee, will consist of a series of ads which will focus on persuading young people to get involved with music. Up to \$150,000 in matching funds have been approved by the board for research, development and implementation of the test campaign. Dealers and manufacturers affiliated with the combo segment of the music products industry will be solicited for other contributions.

NAMM president Jim Kleeman said of the promotion, "We want to emphasize that this test market promotion is designed to be a cooperative industry effort. NAMM hopefully will serve as the catalyst, with additional support and ideas coming from a committee of dealers and manufacturers. Certainly, if the MTV promotion proves to be successful in the selected test site. or sites, we will all be taking a hard look at ways and means of expanding to a national campaign."

Talking further on the campaign, Kleeman added, "We feel that a significant step forward has been taken in our search for the best way to promote music and our products to the public. Our MTV test market campaign is only the beginning of what we envision as a total industry effort to create a revitalized marketplace.

Wherehouse Inc. Files Statement

LOS ANGELES - Wherehouse Entertainment, Inc. (ASE-WEI) announced that it has filed a Registration Statement on Form S-2 with the Securities and Exchange Commission relating to a proposed public offering of 750,000 shares of the company's common stock, excluding shares subject to over-allotment options. 700,000 shares will be offered by the company and 50,000 shares will be sold by certain selling shareholders.

The company will use its net proceeds from the offering to finance its new store

openings and expansion program, increase inventories of home video movies and compact discs and pay off indebtedness under its bank line of credit.

Merrill Lynch Capitol Markets and Furman Selz Mager Dietz & Birney Incorporated will co-managee the proposed underwriting.

Wherehouse Entertainment, Inc. operates 134 stores in California and neighboring states and is a major specialty retailer of home entertainment and information software.



A PURPLE ROW IN TEXAS — Deep Purple, not the first "Perfect Strangers" to blow into Texas, penned some of their recent Poly Gram discs during an in-store at Houston's Texas; Tapes 'N Records. Here (I-r) are Ian Gillian, Jon Lord, Roger Glover and Ian

February 23, 1985

	February 23, 1985		
Title, Artist, Label, Number, Distributor ★ = Available on Compact Disc		Weeks On	
■ = Platinum (RIAA Certified) □ = Gold (RIAA Certified)	34 ALL THE RAGE ★ GENERAL PUBLIC (I.R.S./A&M SP-70046) RCA		68 AMADEUS ★ ORIGINAL SOUNDTRA
1 LIKE A VIRGIN ★■ 8.98 MADONNA (Sire 9 25157-1) WEA 1 13	35 SOLID 8.98 ASHFORD & SIMPSON (Capitol ST-12366) CAP		(Fantas
2 MAKE IT BIG ★■ — WHAM! (Columbia FC 39595) CBS 3 3	36 FAT BOYS 8.98		BAR (Columbi
3 BORN IN THE U.S.A. ★■ BRUCE SPRINGSTEEN (Columbia QC 38653) CBS 2 36	(Sutra SUS 1015) IND 37 SPORTS ■ HUEY LEWIS AND THE NEWS		70 JOHN PARR
4 AGENT PROVOCATEUR ★ 9.98 FOREIGNER (Atlantic 81999-1) WEA 4 9	(Chrysalis FV 41412) CBS 38 FEEL FOR YOU ★■ 8.98	29 73	71 1984 (FOR THE LOVE BROTHER) *
5 CENTERFIELD ★ 8.98 JOHN FOGERTY (Warner Bros. 9 25203-1) WEA 7 5	CHAKA KHAN (Warner Bros. 9 25162-1) WEA 39 LUSH LIFE ★■ 8.98		ORIGINAL EURYTHMICS (RCA
6 CHICAGO 17 ★■ 8.98 CHICAGO (Warner Bros. 9 25060-1) WEA 6 33	LINDA RONSTADT WITH NELSON RIDDLE & HIS ORCHESTRA (Asylum 9 60387-1) WEA		RUN D.M.C. (Profi
7 PURPLE RAIN ★■ 8.98 PRINCE AND THE REVOLUTION (Warner Bros. 25110-1) WEA 5 34	40 SIGN IN PLEASE AUTOGRAPH (RCA NFL1-8040) RCA 41 STOR MAKING SENSE	55 11	STREET * PAUL McCARTNEY (Columb
8 PRIVATE DANCER ★■ 8.98 TINA TURNER (Capitol ST-12330) CAP 8 37	41 STOP MAKING SENSE ★ 9.98 TALKING HEADS (Sire 9 25121-1) WEA 42 THE UNFORGETTABLE 8.98	36 23	74 40 HOUR WEEK ★ ALABAMA (RCA
9 BUILDING THE PERFECT BEAST * 8.98	FIRE U2 (Island 7 90231-1) WEA 43 ESCAPE □ 8.98	40 19	75 BOP DOO-WOPP ★ MANHATTAN TRANSFER (Atl
DON HENLEY (Geffen GHS 24026) WEA 10 12 10 RECKLESS ★ 8.98	WHODINI (Jive/Arista JL8-8251) RCA 44 2:00 AM PARADISE CAFE ★□ 8.98	45 13	76 IN THE EYE OF THE S ROGER HODGSON (A
BRYAN ADAMS (A&M SP-5013) RCA 11 14 11 SHE'S SO UNUSUAL ★■	BARRY MANILOW (Arista AL8-8245) RCA 45 MADONNA ★■ 8.98	42 12	77 1984 ★■ VAN HALEN (Warner Bro
CYNDI LAUPER (Portrait BFR 38930) CBS 9 61 12 CHINESE WALL	(Sire 9 23867-1) WEA 46 VITAL SIGNS ★	43 74	78 CHARTBUSTERS (Aris
PHILIP BAILEY (Columbia BFC 39542) CBS 14 15	SURVIVOR (Scotti Brothers FZ 39578) CBS 47 THE AGE OF CONSENT 8.98		79 ONCE UPON A CHRISTMAS ★■
13 NEW EDITION ■ 8.98 (MCA-5515) MCA 13 19 14 BIG BAM BOOM ★■ 9.98	BRONSKI BEAT (London/MCA-5538) MCA 48 ALL I NEED 8.98		KENNY ROGERS & (RCA
9.98 DARYL HALL & JOHN OATES (RCA AFL 1-5309) RCA 12 18	JACK WAGNER (Qwest/Warner Bros. 9 25089-1) WEA 49 HEARTBEAT CITY ★■ 8.98	47 14	(Total Experience
15 VALOTTE ★□ 8.98 JULIAN LENNON (Atlantic 7 80184-1) WEA 15 16	49 HEARIBEAI CIIY ★■ 8.98 THE CARS (Elektra 9 60296-1) WEA 50 EDDIE AND THE CRUISERS ★■-		81 REBEL YELL ★■ BILLY IDOL (Chrysa
16 SUDDENLY ■ 8.98 BILLY OCEAN (Jive/Arista JL8-8213) RCA 16 26	ORIGINAL SOUNDTRACK (Scotti Bros. BFZ 38939) CBS		82 THE BIG CHILL ★■ ORIGINA (Moto
17 WHEELS ARE TURNIN' * REO SPEEDWAGON (Epic QE 39593) CBS 22 14	51 HIGH CRIME ★ 8.98 AL JARREAU (Warner Bros. 9 25106-1) WEA		83 TONIGHT ★■ DAVID BOWIE (EMI Ameri
18 BREAK OUT ★■ 9.98 POINTER SISTERS (Planet BEL 1-5410) RCA 19 66	52 STAY HUNGRY ★■ 8.98 TWISTED SISTER (Atlantic 7 80156-1) WEA		84 WHAT ABOUT ME? * KENNY ROGERS (RCA
19 BEVERLY HILLS COP 8.98 ORIGINAL SOUNDTRACK (MCA-5553) MCA 24 9	53 1100 BEL AIR PLACE ★■	44 26	85 STRAIGHT TO THE H DAVID SANBORN (Warner Bros
20 PERFECT STRANGERS ★□ 8.98 DEEP PURPLE (Mercury 824 003-1 M-1) POL 18 13	54 ANIMALIZE ★■ 8.98 KISS (Mercury 822 495-1 M-1) POL		86 JERMAINE JACKSON (Arist
21 CAN'T SLOW DOWN ★■ 8.98 LIONEL RICHIE (Motown 6059ML) MCA 21 68	55 BREAKIN' 2 ELECTRIC BOOGALOO ★ 8.98		87 MAVERICK GEORGE THORC
22 A PRIVATE HEAVEN [] 8.98 SHEENA EASTON (EMI America ST-17132) CAP 23 20	ORIGINAL SOUNDTRACK (Polydor 823 696-1 Y-1) POL 56 GIUFFRIA 8.98		(EMI Americ
23 ICE CREAM CASTLES ■ 8.98 THE TIME (Warner Bros. 9 25109-1) WEA 25 31	56 GIUFFRIA 8.98 (Camel/MCA 5524) MCA 57 SWEPT AWAY ★□ 8.98		BILLY JOEL (Columb
24 VOLUME ONE ■ 5.98 THE HONEYDRIPPERS	DIANA ROSS (RCA AFL 1-5009) RÇA 58 HOW WILL THE WOLF		89 NO BRAKES JOHN WAITE (EMI Americ
(Es Paranza 7 90220-1-B) WEA 20 19 25 ARENA ★■ 9.98	SURVIVE? 8.98 LOS LOBOS (Slash/Warner Bros. 9 25177-1) WEA		90 REAL LIVE BOB DYLAN (Columb 91 WARRIOR ★□
DURAN DURAN (Capitol SWAV-12374) CAP 17 13 26 THE WOMAN IN RED 8.98	59 ISOLATION ★ _ TOTO (Columbia QC 38962) CBS	58 14	SCANDAL (Columb
ORIGINAL SOUNDTRACK (Motown 6108ML) MCA 26 23 27 CRAZY FROM THE HEAT 5.99	60 THUNDER SEVEN 8.98 TRIUMPH (MCA-5537) MCA		SAMMY HAGAR (Geffen
2/ CRAZY FROM THE HEAT 5.99 DAVID LEE ROTH (Warner Bros. 9 25222-1 B) WEA 51 2	61 SO GOOD ★ 8.98 THE WHISPERS (Solar/Elektra 60382-1) WEA		93 OUT OF THE CELLAR RATT (Atlanti
28 20/20 8.98 GEORGE BENSON (Warner Bros. 9 25178-1) WEA 35 5	62 TRULY FOR YOU 8.98 THE TEMPTATIONS (Gordy/Motown 6119ML) MCA	63 12	94 RUN D.M.C.
29 PLANETARY INVASION ★□ 8.98 MIDNIGHT STAR (Solar/Elektra 9 60384-1) WEA 28 12	63 DON'T STOP ★□ 8.98 JEFFREY OSBORNE (A&M SP-5017) RCA	52 19	95 WHY NOT ME * THE JUDDS (RCA/Curb 96 DIAMOND LIFE
30 EMERGENCY * 8.98 KOOL & THE GANG (De-Lite 822 943-1 M-1) POL 31 11	64 STEALING FIRE BRUCE COCKBURN (Gold Mountain (ASM CM 80012) BRO		96 DIAMOND LIFE SADE (Portrain 97 A GOLDEN CELEBRA
31 TROPICO ★■ — PAT BENATAR (Chrysalis FV 41471) CBS 27 14	(Gold Mountain/A&M GM 80012) RCA 65 STREET TALK ★■ — STEVE PERRY (Columbia FC 39334) CBS		ELVIS PRESLEY (RCA
32 WELCOME TO THE PLEASUREDOME 12.98	66 WORD OF MOUTH ★ 8.98 THE KINKS (Arista AL8-8264) RCA		MICHAEL JACKSON (Epi
FRANKIE GOES TO HOLLYWOOD (ZTT/Island 7 90232-1-H) WEA 32 15 33 STARCHILD —	67 WAKING UP WITH THE HOUSE ON FIRE ■		REBBIE JACKSON (Columbia 100 ELIMINATOR ★■
TEENA MARIE (Epic FE 39528) CBS 37 11	CULTURE CLUB (Virgin/Epic QE 39881) CBS	54 14	Z.Z. TOP (Warner Bros

		Weeks On
68 AMADEUS ★ 19.98	2/16	Chart
ORIGINAL SOUNDTRACK RECORDING (Fantasy WAM-1791) IND	68	16
69 EMOTION ★■ _		
BARBRA STREISAND (Columbia QC 39480) CBS	59	17
70 JOHN PARR 8.98		
(Atlantic 80180) WEA	77	10
71 1984 (FOR THE LOVE OF BIG BROTHER) * 8.98		
ORIGINAL SOUNDTRACK/ EURYTHMICS (RCA ABL1-5349) RCA	69	10
72 KING OF ROCK 8.98	447	_
RUN D.M.C. (Profile PRO-1205) IND 73 GIVE MY REGARDS TO BROAD	117	3
STREET ★□	65	16
74 40 HOUR WEEK * 8.98	03	10
ALABAMA (RCA AHL1-5339) RCA	119	2
75 BOP DOO-WOPP ★ 8.98 MANHATTAN TRANSFER (Atlantic 81233) WEA	76	10
76 IN THE EYE OF THE STORM * 8.98		
ROGER HODGSON (A&M SP-5004) RCA	73	17
77 1984 ★■ 8.98 VAN HALEN (Warner Bros. 9 23985-1) WEA	71	61
78 CHARTBUSTERS 8.98		
(Arista AL8-8266) RCA	74	10
79 ONCE UPON A CHRISTMAS ★■ 9.98		
KENNY ROGERS & DOLLY PARTON (RCA ASL-1-5307) RCA	72	11
80 GAP BAND VI 8.98		
GAP BAND (Total Experience TEL8-5705) RCA	80	10
81 REBEL YELL ★■		
BILLY IDOL (Chrysalis FC 41450) CBS 82 THE BIG CHILL ★■ 8.98	79	65
82 THE BIG CHILL ★■ 8.98 ORIGINAL SOUNDTRACK (Motown 6062ML) MCA	82	71
83 TONIGHT ★■ 8.98	-	
DAVID BOWIE (EMI America SJ-17138) CAP	83	20
84 WHAT ABOUT ME? ★■ 8.98 KENNY ROGERS (RCA AFL 1-5043) RCA	85	22
85 STRAIGHT TO THE HEART * 8.98		
DAVID SANBORN (Warner Bros. 9 25150-1) WEA 86 JERMAINE JACKSON ★□ 8.98	111	3
(Arista AL 8-8203) RCA	86	41
87 MAVERICK 8.98 GEORGE THOROGOOD AND THE		
DESTROYERS (EMI America ST-17145) CAP	127	2
88 AN INNOCENT MAN ★■		
BILLY JOEL (Columbia QC 38873) CBS	90	81
89 NO BRAKES 8.98 JOHN WAITE (EMI America ST-17124) CAP	89	33
90 REAL LIVE		
BOB DYLAN (Columbia FC 39944) CBS 91 WARRIOR ★□ —	78	10
SCANDAL (Columbia FC 39173) CBS	92	30
92 VOA ★□ 8.98 SAMMY HAGAR (Geffen GHS 24043) WEA	81	28
02 OUT OF THE OFILIAD .		
93 OUT OF THE CELLAR ★■ 8.98 RATT (Atlantic 7 80143-1) WEA	84	5 0
94 RUN D.M.C. 8.98 (Profile PRO-1210) IND	88	43
95 WHY NOT ME ★ 8.98		
THE JUDDS (RCA/Curb AHL1-5319) RCA	93	10
96 DIAMOND LIFE — SADE (Portrait BFR 39581) CBS	-	1
97 A GOLDEN CELEBRATION 49.95 ELVIS PRESLEY (RCA CPM6-5172) RCA	97	12
98 THRILLER ★■ —	91	12
MICHAEL JACKSON (Epic QE 38112) CBS	87	114
99 CENTIPEDE — REBBIE JACKSON (Columbia BFC 39238) CBS	91	17
100 ELIMINATOR ★■ 8.98		
Z.Z. TOP (Warner Bros. 9 23774-1) WEA	95	98

12TH ANNUAL

AMERICAN (M) USIC (AWARDS

#1...AGAIN
FOR
3 HOURS*
65,000,000 VIEWERS**

Our Thanks to:



* LIONEL RICHIE...HOST *

* THE MUSIC SUPERSTARS WHO WON, PERFORMED and ATTENDED *

* LORETTA LYNN...RECIPIENT OF THE A.M.A. SPECIAL MERIT AWARD *

and...OUR PRODUCTION STAFF...THE BEST...Producer, AL SCHWARTZ...Co-Producer, LARRY KLEIN Director, JEFF MARGOLIS...Writer, ROBERT ARTHUR...Executive-in-Charge-of-Production, FRAN LA MAINA

Cick clark television productions, inc.

*Neilsen - 1 28/85 - 25 8 Avg Rating - 37% Share - **ABC Network Research Estima

cash box top albums/101 to 200

February 23, 1985

Weeks Weeks On On 2/16 Chart 2/16 Chart	Wee On 2/16 Cha
101 ROLL ON ★■ 8.98 134 SIGNS OF LIFE ■ 8.98 169 ON THE NILE	8.98
ALABAMA (RCA AHL 1-4939) RCA 99 56 BILLY SQUIER (Capitol SJ-12361) CAP 131 30 EGYPTIAN LOVER (Egyptian En	8.98
WYNTON MARSALIS (Columbia FC 39530) CBS 103 19 103 THE DREAMS OF CHILDREN ★ 9.98 SOUNDTRACK OF THE BIG CHILL 8.98 (Motown 6094) MCA 130 43 171 NIGHTSONGS	Capitol ST-12369) CAP 159 1 8.98
SHADOWFAX (Windham Hill/A&M WH-1039) RCA 102 17 104 SAM HARRIS □ 8.98 EARL KLUGH (C ANDREAS VOLLENWEIDER (CBS FM 39963) CBS — 1 172 LIVE	Capitol ST-12372) CAP 162 1
(Motown 6103ML) MCA 94 20 137 FACE VALUE ★□ 8.98 JOHNNY MATHIS (Col	lumbia FC 38699) CBS 163 1
	effen GHS 24042) WEA —
106 INSIDE MOVES * 8.98 139 ITALIAN X RAYS 8.98 RICHARD CLAYDERMAN (Colu	mbia BFC 39603) CBS 66 1 8.98
(Elektra 9 60318-1) WEA 100 20 (Capitol SL-12339) CAP 140 15 DANNY ELFM	MAN (MCA-5535) MCA 167
ORIGINAL SOUNDTRACK MOLLY HATCHET (Epic FE 39621) CBS 132 16 176 CYPRESS	6.98 6./A&M SP-70648) RCA 169 1
108 GIRLS WITH GUNS ★ 8.98 (Capitol ST-12343) CAP 139 21 177 APOLLONIA 6	8.98 r Bros. 9 25108-1) WEA 176 1
109 STEELTOWN ★ 8.98 KURT¦S BLOW (Mercury 822 420-1 M-1) POL 143 13 178 KNIFE	8.98 A (Sire 9 25183-1) WEA 170
110 POWERSLAVE ★□ 8.98 EMMYLOU HARRIS (Warner Bros. 9 25205-1) WEA 153 3 179 AEROBIC SHAPE-UP III	8.98
IRON MAIDEN (Capitol SJ-12321) CAP 108 23 144 HE THINKS HE'S RAY STEVENS 8,98 JOAN!E GREGGAINS (Para 111 THE GLAMOROUS LIFE □ 8,98 THINKS HE'S RAY STEVENS (MCA-5517) MCA 155 3 180 A VALENTINE GIFT FOL	R YOU 8.98
112 YOU'RE GETTIN' EVEN WHILE I'M BOB MARLEY AND THE WAILERS 181 UNDER WRAPS	(RCA AFL1-5353) RCA —
THE J. GEILS BAND 146 BEAUTIFUL FEELINGS ★ 8,98	nrysalis FV 41461) CBS 171 1
(EMI America SJ-17137) CAP 104 13 RICK SPRINGFIELD (Mercury 824 107-4 M-1) POL 135 11 182 ALL OVER THE PLACE 113 JUKEBOX 8.98 147 VICTORY ★■ 182 ALL OVER THE PLACE	 mbia BFC 39220) CBS 172 2
DAZZ BAND (Motown 611/ML) MCA 114 18 JACKSONS (Epic QE 38946) CBIS 142 32 183 THIEF OF HEARTS *	8.98 GINAL SOUNDTRACK
PHINCE (Warner Bros. 9 23/20-1) WEA 115 121 NIGHT HANGER (MCA-5457) MCA 144 67 (Casablance Casablance Casablan	ca 822 942-1 M-1) POL 174 1
THE WHO (MCA 2-8018) MGA 106 12 116 FIRST CIRCLE THE WHO (MCA 2-8018) MGA 106 12 150 TEASES & DARES 184 WINDHAM HILL RECOR 184 *	9.98
PAT METHENY GROUP (ECM 25008-1) WEA 105 21 KIM WILDE (MCA-5550) MCA 161 3 (Windham Hill/	VARIOUS ARTISTS A&M WH-6-1035) RCA 185 1
AC/DC (Atlantic 80178-1-Y) WEA 107 15 EUROGLIDERS (Columbia BFC 39588) CBS 151 5 ORIG	GINAL SOUNDTRACK
UB40 (DEP/Virgin/A&M SP-5003) RCA 110 17 ALPHAVILLE (Atiantic 80186) WEA 152 4 186 BEHIND THE GARD	lumbia JS 39242) CBS 184 5 ENS - BEHIND
THE S.O.S. BAND (Tabu FZ 39332) CBS 112 26 ORIGINAL SOUNDTRACK ANDREAS VOLLENWEIDER	(CBS FM 37793) CBS 175
	8.98 E EVERLY BROTHERS
(CBS FM 37827) CBS 116 10 155 FAMOUS AT NIGHT — 188 UNIVERSAL RHYTHM ★	
JEAN-LUC PONTY (Atlantic 80185-1) WEA 120 17 156 ROCKER ★ 8.98	lor 823 323-1 Y-1) POL 178 1
122 CAMOUFLAGE ★■ 8.98 ELVIS PRESLEY (RCA AFM1-5182) RCA 154 9 189 GHOSTBUSTERS ■ ROD STEWART (Warner Bros. 1-25095) WEA 123 35 157 CHRISTMAS 8.98	8.98 GINAL SOUNDTRACK
DENNIS DeYOUNG (A&M SP-5006) RCA 122 23 (American Gramaphone AG 1984) IND 146 9 190 THE WARNING	(Arista AL8-8246) RCA 188 3 8.98
LAURIE ANDERSON (Warner Bros. 25192-1) WEA 124 9 NEIL DIAMOND (Columbia QC 39399) CBS 148 28 191 INSTINCTS	merica ST-17134) CAP 191 2
9.98 159 YOU, ME AND HE ROMEO VOID (Colui	mbia BFC 39155) CBS 180 2 8.98
(Windham Hill/A&M WH-1039) HCA 118 13 160 FOOTSTEPS IN THE DARK — DEVO (Warner 126 THE COTTON CLUB 9.98	Bros. 9 25097-1) WEA 182 1
ORIGINAL SOUNDTRACK CAT STEVENS (A&M SP-3736) RCA 149 10 193 THE BLITZ ** (Geffen GHS 24062 E) WEA 136 5 161 HEART OVER MIND 8.98	8.98 (Asima AL 8.8343) BCA 181 3
ANNE MUHHAY (Capitol SJ-12363) GAP 160 15 194 GREATEST HITS 2	(Arista Al.8-8243) RCA 181 2 8.98
128 DOES FORT WORTH EVER CROSS YOUR MIND 163 TOOTH AND NAU LRB (Capitol SJ-12365) CAP 173 2 195 LOVE AT FIRST STING	
GEORGE STRAIT (MCA-5518) MCA 128 17 DOKKEN (Elektra 9 60376-1) WEA 164 20 196 LOVE LANGUAGE ★□	ry 814 961-1 M-1) POL 186 5
THE FIXX (MCA-5507) MCA 129 25 BRUCE SPRINGSTEEN (Columbia JC 33795) CBS 157 7 TEDDY PENDERGRASS ((Asylum 60317-1) WEA 189 3
SHINE 8.98 165 ANIMOTION 8.98 197 NEW SENSATIONS	8.98 RCA AFL 1-4996) RCA 187 3
131 SELF CONTROL ★□ 8.98 166 WILD ANIMAL 8.98 198 I'VE GOT THE CURE ★	8.98 blanca 822 421-1) POL 190 1
132 FIRST OFFENSE 8.98 167 DANGEROUS MOMENTS 8.98 199 SOUND-SYSTEM *	 lumbia FC 39478) CBS 192 2
133 NIGHTSHIFT 8.98 168 BANANARAMA ★ 8.98 200 THE LAST IN LINE ★□	8.98 Bros. 9 25100-1) WEA 193 3
ALPHABETIZED TOP 200 ALBUMS (BY ARTIST)	
AC/DC	an Halen
Alabama	nity
	186 agner, Jack48
Animotion	aite, John89 ashington, Grover Jr106
Astrof & Simpson	A.S.P
Bailey, Philip	ham!

Adams, Bryan10	Diamond, Neil158
Alabama	Dio200
Alphaville152	Dokken163
Anderson, Laurie124	Duran Duran25
Animotion165	Dylan, Bob90
Apollonia 6	E, Sheila111
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4	RICKY SKAGGS (Epic FE 39410) KENTUCKY HEARTS	3	19		GENE WATSON (MCA/Curb-5520)	44
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10	STEVENS	47	15	54	SONGS	
19	RAY STEVENS (MCA-5517) MEANT FOR EACH	17	15	55	TEN YEARS OF HITS	56
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21	MY KIND OF COUNTRY REBA MCENTIRE (MCA-5516)	23	14	30	FIRST 10 YEARS DAVID ALLAN COE (Columbia KC2	
22	LADIES' CHOICE GEORGE JONES (Epic FE 39272)	21	12	50	39585) LONG, LONG AGO	61
23	CONWAY'S LATEST CONWAY TWITTY (Warner Bros. 1-			33	MARTY ROBBINS (Columbia KC2 39575)	60
24	25170) THE BEST YEAR OF MY	20	18	60	SAN ANTONE	
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25	25151) GREATEST HITS VOL. 2	26	17	62	TOM JONES (Mercury 422-822 701-1) FOREVER YOU	58
23	WAYLON JENNINGS (RCA AHL1- 5325)	24	15	63	GOLDEN DUETS	59
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27	ATLANTA BLUE THE STATLERS (Mercury/PolyGram			65	DARLIN', DARLIN' DAVID ALLAN COE (Columbia FC	
28	818-652-1) THE BEST OF	32	39	66	39617) 19 HOT COUNTRY	-
	MICHAEL MARTIN MURPHEY (EMI America ST-17143)	34	9		REQUESTS VARIOUS ARTISTS (Epic FE-39597)	6 8
29	HIS EPIC HITS — THE FIRST 11 — TO BE			67	WHERE IS A WOMAN TO	
	CONTINUED MERLE HAGGARD (Epic FE 39545)	27	18		GAIL DAVIES (RCA AHL1-5187)	66
30	GREATEST HITS			08	CONWAY TWITTY (Warner Bros. 9-	
24	JOHN ANDERSON (Warner Bros. 9- 25169-1)	28	17	69	GREATEST HITS	67
31	THE MAN IN THE MIRROR				HANK WILLIAMS, JR. (Elektra/Curb 9-60193-1)	71 1
32	JIM GLASER (Noble Vision 2001) MUSIC FROM	33	61	70	NEVER COULD TOE THE MARK	
	SONGWRITER WILLIE NELSON & KRIS KRISTOF-				WAYLON JENNINGS (RCA AHL1- 5017)	69
33	FERSON (Columbia FC 39531) EB84	30	17	71	RARE TAKES AND RADIO CUTS	
	THE EVERLY BROTHERS (Mercury 822 431-1 M-1)	29	14		HANK WILLIAMS (Polydor 422-823 695-1)	70
	BY REQUEST GEORGE JONES (Epic FE 39546)	36	18	72	RESTLESS THE BELLAMY BROTHERS (MCA/	
35	THIS OL' PIANO MARK GRAY (Columbia FC 39518)	35	10	73	Curb-5489) ALIVE AND WELL	73
36	EYE OF A HURRICANE JOHN ANDERSON (Warner Bros. 1-				MOE BANDY & JOE STAMPLEY (Co- lumbia FC 39426)	72
37	25099) HOUSTON TO DENVER	37	30	74	GREATEST HITS JUICE NEWTON (Capitol SJ-12353)	75
	LARRY GATLIN & THE GATLIN BROTHERS BAND (Columbia FC			75	IT TAKES BELIEVERS MICKEY GILLEY & CHARLY	
	39291)	38	37		McCLAIN (Epic FE 39292)	55

RCA Execs Pleased With Progress Of Parton, Alabama LPs

By Bill Fisher

NASHVILLE - Joe Galante, RCA vicepresident and Nashville division chief, commented Feb. 12 on the label's new Alabama and Dolly Parton albums: "At this point we've already had A/C reaction from the Alabama LP, and we're anticipating strong A/C reaction from Dolly's. Both albums are doing very well for us, and we're very pleased with the acceptance we've gotten from radio and retail so far.' Alabama's "40-Hour Week" and Parton's "Real Love" are expected to result in at least six singles releases between them, according to David Wheeler, director of marketing, RCA Nashville.

"We're anticipating at least four or five singles," Wheeler said of the Alabama

Music Row Studio Closes

NASHVILLE - Fat Tracks, a 16-track demo studio here, was forced to close in the middle of January. "The real situation was just the economics of trying to keep the rates at \$30 an hour and paying the rent on Music Row at the same time, according to Bob Krusen, former operator of the facility.

The studio had been in business for less than five years and had done recent recording work for Ray Sawyer (formerly of Dr. Hook) and songwriter Austin Roberts. Krusen said that when Fat Tracks closed he had been conducting some 24track sessions from a remote truck parked in back of the building. He said that half of the studio is now in his living room, but adds that he is "looking into a computer system" to strengthen the recording capabilities of his next studio, which he plans to open at an as-yetundetermined location as soon as his upgraded equipment has been assembled.

disc, including the currently 34-bullet "There's No Way." He also said that Parton's first single from "Real Love," the bulleting "Don't Call It Love," is likely to be followed by the LP's title song, a duet with Kenny Rogers.

Alabama's album, which shipped near

platinum, is supported by a video of the title tune that Wheeler said was serviced to about 75 video outlets the last week of January. Galante said that a Home Box Office production featuring Parton and Rogers will be aired in April and May; in addition to the television exposure, he noted that both acts have been touring and promotional materials for their records are now in stores.

Lynn To Re-sign With MCA

NASHVILLE - David Skepner of Loretta Lynn Enterprises confirmed that the country superstar is very close to sealing a new pact with MCA Records. The label is making no comment on the subject, but a re-signing appears to be imminent; in Skepner's words: "The contract is technically not signed, but we're proceeding as if it were.

Lynn, who has been recording on the MCA label since 1972, has begun planning for her first studio album since 1983's "Lyin', Cheatin', Honky-Tonkin', Whiskey-Drinkin' You. "According to Skepner, Lynn and Don Lanier, MCA's director of A&R, "went to every major [publishing] house in town saying, "show me your material." The singer will be produced by MCA label chief Jimmy Bowen. "She will be in the studio with him most of the month of March," Skepner said, adding, "I'm glad she's with Bowen and the people he has around him.'

Smith To Resume Recording Career

NASHVILLE - Plans which began late last year have culminated in the signing of singer Connie Smith to the Epic label. Smith, who charted 45 singles between 1964 and 1979, including 18 top tens, has formerly recorded with RCA, Columbia and Monument.

Sessions for Smith's first Epic LP began on Feb. 14, produced by Jerry Kennedy. Musicians include Johnny Gimble on fiddle; Weldon Myrick, steel; Chip Young, guitar, and Gene Chrisman, drums.

Gimble and Myrick have had much

previous experience working with Smith: Myrick played steel guitar on her biggest hit, "Once A Day," which spent 27 weeks on the singles chart in 1964-65, including four weeks at the top. Gimble has added his trademark fiddle lines to many of Smith's earlier tunes. Producer Kennedy (who, incidentally, also played guitar on 'Once A Day") says that the recordings at Nashville's Music Mill will be of material that is "a little light-hearted good little, positive songs-uptempo songs."



REASONS TO SMILE - For the players in Capitol's Sawyer Brown, touring with Dolly Parton and Kenny Rogers was one; the release of their first album, "Sawyer Brown," during the three-month concert schedule was another. Pictured (I-r) are: Jim Scholten, Gregg Hubbard, Dolly, Mark Miller, Joe Smyth, Bobby Randall.

TOP 100 COUNTRY SINGLES

February 23, 1985

0.1	10.0	0n
	16 C	hart
BABY'S GOT HER BLUE JEANS ON MEL. McDANIEL (Capitol B-5418)	7	15
2 ONE OWNER HEART T.G. SHEPPARD (Warner Bros./Curb 7-	2	15
29167) 3 YOU TURN ME ON ED BRUCE (RCA PB-13937)	4	16
4 AIN'T SHE SOMETHIN' ELSE	3	15
BABY BYE BYE GARY MORRIS (Warner Bros. 7-29131)	8	13
DAN SEALS (EMI America B-8245)	9	13
ALL TANGLED UP IN LOVE GUS HARDIN (RCA PB-13938) 8 MAKE MY LIFE WITH YOU	10	15
OAK RIDGE BOYS (MCA-52488) 9 MY ONLY LOVE	1	15
THE STATLERS (Mercury 880 411-7) CRAZY FOR YOUR LOVE	12	11
EXILE (Epic 34-04722)	13	11
GLEN CAMPBELL (Atlantic America 7- 99691)	14	12
MICHAEL MARTIN MURPHEY (EMI America B-8243)	16	12
WHAT I DIDN'T DO STEVE WARINER (MCA-52506)	18	11
IF THAT AIN'T LOVE LACY J. DALTON (Columbia 38-04696)	17	13
15 SOMETHING IN MY HEART RICKY SKAGGS (Epic 34-04668)	5	16
COMIN'	22	
LEE GREENWOOD (MCA-52509) SLOW BURNING MEMORY VERN GODSIN (Compleat CP-135)	19	9
18 SHE'S GONNA WIN YOUR HEART EDDY RAVEN (RCA PB-13939)	6	15
19 EYE OF A HURRICANE JOHN ANDERSON (Warner Bros. 7-29127)	20	11
20 CRAZY KENNY ROGERS (RCA PB-13975)	24	9
21 SEVEN SPANISH ANGELS RAY CHARLES (Columbia 38-04715) 22 WALKIN' A BROKEN HEART	25	10
DON WILLIAMS (MCA-52514) 23 COUNTRY GIRLS	27	7
JOHN SCHNEIDER (MCA-52510)	26	8
EARI. THOMAS CONLEY (RCA PB-13960) 10 PARILELUJAH, I LOVE YOU SO	28	7
GEORGE JONES WITH BRENDA LEE (Epic 34-04723)	29	9
26 LET ME DOWN EASY JIM GLASER (Noble Vision NV-107) HIGH HORSE	11	15
THE NITTY GRITTY DIRT BAND (Warner Bros. 7-29099)	33	6
THE FIRST WORD IN MEMORY IS ME		
JANIE FRICKE (Columbia 38-04731) 29 ROLLIN' LONELY	31	8
30 SHE USED TO LOVE ME A LOT DAVID ALLAN COE (Columbia 38-04688)	32	7
31 I NEED MORE OF YOU THE BELLAMY BROTHERS (MCA/Curb	J4	12
MCA-52518)	37	6
HANK WILLIAMS, JR. (Warner Bros./Curb 7-29095)	38	6
ANNE MURRAY (Capitol P-B-5436) THERE'S NO WAY	39	6
ALABAMA (RCA PB-13992)	40	3
NARVEL FELTS (Evergreen EV-1027)	36	7

	2/15	Char
THE COWBOY RIDES AWAY		
GEORGE STRAIT (MCA-52526) 42	4
WAYLON JENNINGS (RCA JK-13984 38 DON'T CALL IT LOVE) 43	6
DOLLY PARTON (RCA PB-13987) 45	5
THE JUDDS (RCA-PB-13991		4
SHELLY WEST (Viva 7-29106 41 A PLACE TO FALL APART		6
MERLE HAGGARD (Epic 34-04663) 15	16
MICKEY GILLEY (Epic 34-04746) 48	4
RESTLESS HEART (RCA PB-13969 44 ME AGAINST THE NIGHT) 47	5
CRYSTAL GAYLE (Warner Bros. 7-29151 45 IT SHOULD HAVE BEEN LOVE BY NOW) 21	17
BARBARA MANDRELL/LEE GREENWOOD (MCA-52525		4
46 MISSISSIPPI SQUIRREL REVIVAL RAY STEVENS (MCA-52492) 23	11
47 FIRE IN THE NIGHT ALABAMA (RCA PB-13926		15
48 BIG TRAIN JOHN FOGERTY (Warner Bros. 7-29100) 50	5
JOHN CONLEE (MCA-52470 SOMEBODY SHOULD LEAVE) 35	18
REBA McENTIRE (MCA-52527) 62	2
51 STEP THAT STEP SAWYER BROWN (Capitol P-B-5446 WHEN YOU'RE IN LOVE		3
THE FORESTER SISTERS (Warner Bros. 7 29114 53 WHEN SHE WAS BY MY SIDE		5
YOUNGER BROTHERS BAND (ERP ERP 4502		8
54 I'M SAVING UP MY PENNIES ORION (Kristal KS-2292) 54	7
55 DADDY'S HONKY TONK MOE BANDY AND JOE STAMPLEY (Colum		
56 WINO THE CLOWN) 58	6
BILL ANDERSON (Swanee DKD-SW-4013 57 GOT NO REASON NOW FOR GOIN' HOME) 57	4
GENE WATSON (MCA-52457 58 HOW BLUE) 41	16
REBA McENTIRE (MCA-52468 59 I NEVER GOT OVER YOU		19
JOHNNY PAYCHECK (A.M.I. 1322		12
EDDIE RABBITT (Warner Bros. 7-29089 61 EVERYBODY NEEDS LOVE ON SATURDAY NIGHT		1
MAINES BROTHERS BAND (Mercury 880 536-7		3
CHAPLY McCLAIN (Epic 34-04777) 69	2
63 FALLIN' IN LOVE SYLVIA (RCA PB-13997	71	2
64 I FORGOT THAT I DON'T LIVE HERE ANYMORE		
DARRELL CLANTON (Warner Bros. 7: 29185) 65 RUNNING DOWN MEMORY LANE		7
REX ALLEN, JR. (Moon Shine MS-3034)) 55	13
JIM COLLINS (F&L FL-544)	75	2
SIERRA (ASM-110)	70	4

2.	/16	Chart
69 AM I GOING CRAZY (OR JUST OUT OF MY MIND)		
LOBO (Evergreen EV-1028) ONLY LOVE WILL MAKE IT RIGHT	-	1
NICOLETTE LARSON (MCA-52528) 71 IN A NEW YORK MINUTE	79	3
RONNIE McDOWELL (Epic 34-04816) SOMETIMES WHEN WE TOUCH MARK GRAY and TAMMY WYNETTE (Co-	_	1
73 LOST BUCKAROO KATHY LYNN SACRA (Rustic R-1026)	- 78	1
74 THE FIRST IN LINE THE EVERLY BROTHERS (Mercury 880 423-	,,,	Ů
75 UNTIL I FALL IN LOVE AGAIN	66	5
MARIE OSMOND (Capitol/Curb P-B-5445) 76 I'M THE ONE WHO'S BREAKING UP	83	2
TARI HENSLEY (Mercury 880 424-7) YOU BRING OUT THE LOVER IN ME	_	1
ZELLA LEHR (Compleat CP-136)	84	2
78 THERE'S A LOT OF GOOD ABOUT GOODBYE	77	6
JUDY BAILEY (White Gold—WG 22249 A) NOTHING CAN HURT ME NOW GAIL DAVIES (RCA PB-14017)		1
80 TAKE YOUR MEMORY WHEN YOU GO	-	3
MARGO SMITH (Bermuda Dunes C-105) 81 I CAN SEE HIM IN HER EYES	82	3
ADAM BAKER (Signature SIG-4522484-3) STATE OF THE UNION	85	3
BOBBY G. RICE (Door Knob DK85-228) 83 DON'T TALK TO ME	-	1
WENDEL ADKINS (Delux DE 1001) 84 YOU AND ME CRAZIES TABBY CRABB & TENNESSEE DELUXE (Dr.	87	3
85 SIDE STEPPIN' THE BLUES STONEWALL JACKSON (Universal Artist	86	2
UAR 1036) 86 THIS BED'S NOT BIG ENOUGH	-	1
87 TEXAS	56	11
ROYD ASHTON (Player PI-109) 88 WALTZING ON AIR		1
SABRINA FISHER (Motion MOT-1012) 89 TILL DAWN DO US PART	88	3
BOYD CHISUM (F&L:-543)	72	7
91 WHAT DO YOU TAKE FOR A HEARTACHE	93	2
KATIE McKENZIE (Poverty POV-41337) 92 LOVESHINE	74	7
LOIS JOHNSON (EMH-0036) 93 PARDON ME, BUT THIS HEART'S	59	7
TAKEN TERRY GREGORY (Scotti Bros./ZS4 04735) 94 ALL ALONE	96	2
	94	2
	61	8
	73	9
DAVID FRIZZELL (Viva 7-29158) 98 ACRES OF DIAMONDS	64	11
BENNY WILSON (Columbia 38-04724) 99 ALL AMERICAN COUNTRY BOY	98	5
CON HUNLEY (Capitol B-5428) 100 ONE MORE GOOD LOVIN'	67	10
IIM PASSION (Sun Divo SD 140 A)	100	

ALPHABETICAL TOP 100 COUNTRY SINGLES (including publishers & licensees)

A Lady (BrightSky/C. Monk—ASCAP/Stegall Sng	
Blackwood—BMI)	
A Place To Fall (Mount ShastaBMI)	
A Simple (Warner-Tammerland/Rumble Seat/Bat	
bling Brks—BMI)	
Ain't She Sornethin' (Jack & Bill—ASCAP)	
All Alone (Super Sport)	
All American Country Boy (Blackwood/Screen G	
EMI-BMI)	99
All Tangled Up (Hall-Clement—BMI/Bright Sky/C	Jnar-
lie Monk—ASCAP)	
Am I (Boo/Log Jam—ASCAP)	
Baby Bye Bye (Warner Bros./Gary Morris—ASCA	
Baby's Got (Hall-C'ement—BMI)	
Big Train (Wenaha—ASCAP)	
Big Women (Little Bill—BMI)	96
Country Girls (Warner-Tammerland/WB/Two	
Sons—ASCAP)	23
Crazy (Lionsmate/Security Hogg—ASCAP)	20
Crazy (Pacific Island/Tree—BMU)	10
Daddy's Honky Tonk (Royalhaven/First lady	
Songs—BMI)	
Do What (Tree/Naomi Martin—BMI)	
Don't Call (Pzazz/Snow-BMI)	
Don't Talk (ALMO—ASCAP)	
Everybody Needs (Hall-Clement—BMI)	
Eye (ATV/Wingtip—BMI)	19
Fallin' In Love (April/Random/Welbeck/Blue	
Quill—ASCAP)	
Fire (Sabal—ASCAP)	47
Girls Night Out (Welbeck/Blue Quill-ASCAP) .	39
Got No Reason (Vogue/Sunflower Country	
SongsBMI)	57

Nothing Can (Rondor/Irving/Hall-ClementBMI)79
Now There's You (Southern Nights/Music
CityASCAP)40
One More (Cypress Music-ASCAP)100
One Owner Heart (Rick Hall/Almost Songs/Tom
Bransfield—ASCAP)2
Only Love (Hall-ClementBMI)70
Pardon Me (Lionsmate/Songcastle—ASCAP)93
Radio Heart (Tapadero/Tom CollinsBMI)62
Rollin' Lonely (Music Corp. of America/Dick
JamesBMI)
Running Down (RavenSong/Michael H.
Goldsen—ASCAP)
Seven Spanish Angels (Warner-TamerlandBMI/
Warner Bros./Two SonsASCAP)21
She Used To (Hall-Clement—BMI/Jack &
Bil!—ASCAP)30
She's Gonna Win (Welbeck/Dorsey/
Cavesson—ASCAP)18
Side Steppin' (Blue LakeBMI)85
Slow Burning (Hookit/Blue Lake—BMI)
Somebody Should Leave (Tree/Choskee/Cross
KeysASCAP)50
Something (Jack & Bill/Amanda-lin—ASCAP)15
Sometimes When (Welbeck—ASCAP/ATV/Mann &
WeilBMI)
State Of The Union (Chip 'N' Dale—ASCAP)82
Step That Step (G. I. D.—ASCAP)51
Take Your Memory (Jack & Bill/Rebel
HeartASCAP)80

No Way Jose (Welbeck/Lockhill—Selma—ASCAP) 97

Texas (Light-Switch-BMI)	.87
The Almighty (Alan Cartee Music-BMI)	.67
The Cowboy (Cross Keys/Tightlist-ASCAP)	.36
The First In Line (Irving-BMI)	.74
The First Word (Irving/Love Wheel-BMI)	.28
There's No Way (Alabama Band-ASCAP)	.34
There's A Lot (Baray-BMI/Chappell/Robin	
Hill—ASCAP)	.78
This Bed's (Charlie Monk/April—ASCAP)	.86
Till Dawn (Sacatone-BMI/Front Music-ASCAP)	89
Time Don't Run (Screen Gems-EMI-BMI/	
Elerac—ASCAP)	.33
Until I Fall (Silverline/SunpringBMI)	.75
Walkin' A Broken (Combine—BMI)	22
Waltz Me (Velvet Apple Music—BMI)	
Waltzing On Air (Hall-Clement—BMI)	
Warning Sign (DebDave/Briarpatch—BMI)	
What Do You Take (United Artist—BMI)	
What I Didn't Do (Warner House- BMI/Warner Bro	
Gold—ASCAP)	
What She (Voque/Padre Hotel -BMI)	
When She Was (Old Friends—BMI/Kieran	
Kane—ASCAP)	.53
When You're In Love (Hall-Clement—BMI)	.52
Wino The (Tree-BMI/Cross Keys-ASCAP)	
Years After You (DebDave/Briarpatch—BMI)	
You And Me (Tree—BMI/Petewood—ASCAP)	.84
You Bring Out (Chappell—ASCAP/Unichappell/	
Watch Hill—BMI)	
You Turn (Hall-Clement—BMI/Bright Sky—ASCAI	2) 3
You've Got A Good (Warner House—BMI/WB	
Gold—ASCAP)	.16
You've Got Her Eyes (Maplehill/Hall	
Clement—BMI)	.66

Exceptionally heavy radio activity this week



xceptionally heavy sales activity this weel

MOST ADDED COUNTRY SINGLES

- WARNING SIGN Eddie Rabbitt Warner Bros. 29 Adds
 AM I GOING CRAZY Lobo Evergreen 20 Adds
 SOMETIMES WHEN WE TOUCH Mark Gray and Tammy Wynette 17 Adds
 IN A NEW YORK MINUTE Ronnie McDowell Epic 17 Adds
- 5. NOTHING CAN HURT ME NOW Gail Davies 15 Adds

MOST ACTIVE COUNTRY SINGLES

- MY ONLY LOVE The Statlers Mercury 62 Reports
 CRAZY FOR YOUR LOVE Exile Epic 62 Reports
 BABY BYE BYE Gary Morris Warner Bros. 60 Reports
 WHAT I DIDN'T DO Steve Wariner MCA 58 Reports
- YOU'VE GOT A GOOD LOVE COMIN' -- Lee Greenwood -- MCA 58 Reports

THE COUNTRY MIKE

NRBA Looks At AM Stereo — The National Radio Broadcasters Association has announced the results of its examination of the state of AM stereo. The NRBA questioned all major manufacturers of auto and home receivers and tuners and found that all have plans to include AM stereo-capable equipment in their 1985 product line. All major auto makers (including Chrysler, General Motors, Ford, and Volkswagen) also plan to market AM stereo equipment, and some plan to actively promote the new equipment either as an option or as standard equipment. There are currently 168 AM stereo stations in the United States.

PERSONNEL CHANGES — WMZQ/Washington,D. C. recently announced several changes within its management and sales staff. **Frank Byrne** has been named vice president and general manager, leaving his position as general sales manager. Byrne has been with WMZQ since 1982, and has also served in positions at WQAL/Cleveland, WFLT/Ft. Lauderdale, and WWDC/Washington, D. C. Paul Wilensky has accepted a new position as general sales manager at WMZQ. Wilensky served as media buyer for Goldberg/Marchesano and Associates and as regional buyer for the J. Walter Thompson Agency before moving into a position in radio sales. Wilensky was the national sales manager at **WASH**/Washington, D. C. immediately preceeding his move to WMZQ. Peggy Terrell, who has been with WMZQ since 1982, has assumed her duties as national sales manager. Terrell was formerly an account executive with the Washington station KBRQ/Denver also has had some staff changes. Frank Gunn was recently appointed to the position of sales executive ... Billy Cole, music director for KSO/Des Moines is celebrating his 25th anniversary in the radio industry during the month of February. Cole began his radio career on Armed Forces Radio while stationed in Anderstrom, Greenland with the United States Air Force . . . Main Street Records and Boxcar Willie recently awarded three color televisions to three of MCA Distribution's top sales offices for their successful promotion of Boxcar Willie's albums. Main Street reported that each of the three branches (Cleveland, Dallas/Houston, and Seattle) had more than doubled sales of Boxcar Willie's product during the promotional period.

PROGRAMMERS PICKS

i		
Rob Ryan	KKAT/Salt Lake City	Let The Heartache Ride — Restless Heart — RCA
Jay Davis	KCJB/Minot	Step That Step - Sawyer Brown - Capitol
Dave Hurst	WJLM/Roanoke	Sometimes When We Touch Mark Gray and Tammy Wynnette — Columbia
Jim Stricklan	KBRQ/Denver	Warning Sign — Eddie Rabbitt — Warner Bros.
Larry Byers	KFYO/Lubbock	Side Steppin' The Blues — Stonewall Jackson — Universal Artist
Mason Dixon	KRDR/Greshanm	Country Music Love Affair — David Frizzell — Viva
Nina Ryder	WDLW/Waltham	Nothing Can Hurt Me Now — Gail Davies — RCA
Alan Bailey	WLAS/Jacksonville	Warning Sign — Eddie Rabbitt — Warner Bros.
Jim Murphy	WOKQ/Dover	Fallin' In Love — Sylvia — RCA
Jim Andrews	WVAR/Richwood	Warning Sign Eddie Rabbitt — Warner Bros.
Randy Stanley	CHOW/Welland	Fallin' In Love — Sylvia RCA
Marc Hahn	KTOM/Salinas	Warning Sign — Eddie Rabbitt — Warner Bros.

SINGLES REVIEWS

OUT OF THE BOX



JOHN CONLEE (MCA-52543) Working Man (3:47) (Tapedero—BMI) (J. Hurt, B.R. Reynolds) (Producer:

Bud Logan)

John Conlee's second single release from last year's "Blue Highway" LP is a criticism of abusive authority from a working man's boss to the federal government, along with some observations about the American economy. While the song offers no solutions, Conlee's voice is as distinctively believable as over singing "they're making it hard on the working on/ trying to take a living any way he can." This single will perform well on radio and in retail, and Conlee certainly won't be "making ends meet on the installment plan" as a result.

FEATURE PICKS

GENE WATSON (MCA/Curb MCA-52533)

One Hell Of A Heartache (2:47) (Cavesson-ASCAP) (K. Palmer, J. White) (Producer: Russ Reeder, Gene Watson)

T.G. SHEPPARD (Warner/Curb 7-29071)

You're Going Out Of My Mind (3:19) (CBS-U/Ides of March—ASCAP) (J. McBee, W. Holyfield) (Producer: Jim Ed Norman)

Is There Anything That I Can Do (3:49) (Cross Keys/April/Ides of March—ASCAP) (G. Nicholson, W. Holyfield) (Producer: Mark Wright)

MIKE MARTIN (Compleat CP-139)

Temptation (3:10) (Blue Lake/Terrace-BMI/ASCAP) (M. Martin, M. Johnson) (Producer: Robert John Jones)

GARY WOLF (Mercury 880 564-7)

It's My Life (2:30) (Galleon-ASCAP) (G. Wolf, R. Doyle, R. Shepherd) (Producer: Mark Sherrill)

KATHY RITCHIE (BFI FRI 45001)

What's Left Of My Heart (2:48) (Fancy Pants--BMI) (B. Faulkner) (Producer: Bernie Faulkner)

OUT OF THE BOX

THE KENDALLS (Mercury 880 588-7) Four Wheel Drive (2:42) (Anbern—ASCAP) (M. Watkins) (Producer: Brien Fisher)

This song could have been titled "Four Wheel Overdrive," because it kicks in hard from the opening baritone sax notes to the last wail of the Kendalls' vocals, pushed throughout by a rocking guitar and a hot horn section. The duo is back with Brien Fisher, producer of their 1979 "Heart Of The Matter" LP, and this single (written by Jeannie Kendall's husband) is the first release from their upcoming "Two Heart Harmony" album. "Four Wheel Drive" sales will be brisk, accompanied by heavy rotation on country radio.



ALBUM REVIEWS

DARLIN', DARLIN' — David Allan Coe — Columbia FC 19617 — Producer: Billy Sherrill - List: 8.98 - Bar Coded

There are only two Coe-written songs on this album, but David Allan Coe not only knows how to pick his covers, he sings them like no one else. If you don't have one of his records, start with this one.

- Sawyer Brown — Capitol/Curb ST 12391 — Producer: Randy L. Scruggs — List: 8.98 — Bar Coded

This is an excellently produced first outing which has ready yielded two hits: "Leona" and the current "Step That Step." The fresh sound of this highly visible new group promises solid sales, especially with younger buyers.

WALL OF TEARS — Gus Hardin — RCA CPL 1-5358 — Producer: Mark Wright -List: 8.98 — Bar Coded

The songs on this album are as strong as any new artist could hope for, and Ms. Hardin's voice, gruff and powerful, is bound to garner a lot of attention.

TALENT ON STAGE



ANIMOTION IN LOS ANGELES — Mercury/PolyGram group Animotion recently performed two sold-out shows at The Roxy in their hometown L.A. Pictured backstage after the show are (kneeling I-r): Bill Follett, regional vice president, sales, PolyGram Records; Bill Wadhams and Astrid Plane of Animotion, and Russ Regan, senior vice president, pop music division, PolyGram. (Standing I-r): Emiel Petrone, senior vice president, compact disc, PolyGram; Kyle Hetherington, west coast regional promotion manager, PolyGram; Guenter Hensler, president and chief executive officer, PolyGram; Frenchy O'Brien, Charles Ottavio, and Don Kirkpatrick of animotion; Larry Ross of Johnson/Ross Management, the group's manager; Greg Smith of Animotion, and Lindsey Feldman, attorney for the band.

ueen Ida & The Bon Temps Zydeco Band

THE MUSIC MACHINE, L.A. — Zydeco music is a blend of Creole, Black and Cajun music. The term "zydeco" evolved from the French "haricot," or snapbean and is used to denote a snappy dance. Zydeco has been described as a gumbo, an organic synthesis of culture and musical styles that has been cooking for years and is distinctly unique for all its diverse seasonings.

"Cook," is exactly what Queen Ida Guillory and her band did last Friday night at the Music Machine.

The house was packed for the Southern California Blues Society sponsored show and from the first notes out of Ida's accordian, there was little room on the dance floor. Queen Ida brought a reputation for good time shows to Los Angeles, it was obvious she was intent on leaving with that reputation in lact.

Backed by a band of ace musicians-Danny Geyer on guitar, Markie Sander on bass, Longo McShane on drums, Pierre Allen on fiddle, Wilbert Lewis percussion and Myrick Guillory (Ida's son) sitting in-Queen Ida whipped into "Back Door," a hopping tune that got the crowd on their feet. From that point on the place was jumping.

After more good time tunes such as "Rosa," "Bon Temps," "Josephine," "Negress" and a great old fiddle tune called "Cotton Eye Joe," it was readily apparent to first time listeners that many elements of zydeco can be found in much of today's popular music. Queen Ida may not currently be bulleting up the charts but elements of her craft are, and pop stars in the audience like Kenny Loggins seemed more than willing to convey their respect to the diminutive 50+ year old performer.

Queen Ida and her band were nominated for a Grammy in 1980 and won it in 1983 for "Queen Ida On Tour." This year she has been nominated again for "On A Saturday Night" (GNP/Crescendo GNPS 2172).

After playing two sets to a packed house, Queen Ida and her band looked as tired as the audience that followed every note with their feet. It was obvious tearing down the house was no easy task. That fact will undoubtedly not deter her and her powerhouse band the next time they take the sounds of Louisiana on the road.

david adelson

hitney Houston

SWEETWATERS, N.Y.C. - Although cabaret is a seemingly anachronistic style through which to showcase a contemporary pop performer, this was not Whitney Houston's problem at Sweetwaters recently. Houston, a beautiful and experienced veteran of both the modeling and recording professions, handled the intimate setting, at which she has appeared before with her Gospel and disco veteran mom, Cissy, with the ease, style and grace of a much more experienced performer. No mean feat, with such tops-in-their-field artists as Patti Austin and Gregory Hines in attendance. The problem is that the stylish and well-appointed Sweetwaters is just too small to contain a talent of Whitney Houston's proportions, like a perfect body in a pair of designer jeans that are, alas, too tight. Luckily for us, Whitney is destined for the concert stage very soon. Luckily for Sweetwaters, they got to keep her for a week.

Coming from good musical stock always puts a performer one up on the competition. Some don't rise to the occasion, others take the musical experience to the next plateau. Whitney is one of these. Her show, which starts with a tasteful version of Michael Masser's "The Greatest Love of All," and follows with a rousing "Solid," features some of the most powerful and controlled singing to be heard anywhere in the business. The appreciative nods and encouragement of Austin should be more persuasive than anything from the reviewer. Houston eases into a medley of her recorded duets (two with Jermaine Jackson, one with Teddy Pendergrass) with brother filling in admirably for the male stars. Other songs from her justreleased Arista solo album indicate material has been found that appropriately showcases her extraordinary voice.

With a tight rhythm section that never lost sight of the room's limitations, Whitney Houston is a wonder to look at and listen to. From a table directly in front of the star, the intimacy of the club

allowed a view of Houston that will be lost on patrons who will fill the arenas her music will eventually bring her to. Those listeners will have to content themselves with photo spreads and the memory of a phenomenally expressive and able voice washing over them. If this show is any indication, Whitney Houston stands alone in the forefront of new talents to emerge in the '80s.

rusty cutchin

orgy and Bess

METROPOLITAN OPERA, N.Y.C. took 50 years for Porgy and Bess to end up on the stage of the Metropolitan Opera. 50 years of, "Is it or isn't it an opera?" Although it has played on countless opera stages in Europe — including La Scala — Porgy and Bess was treated in its homeland as a piece of musical theatre and as a vehicle for countless pop and jazz performances (Miles Davis, Ella Fitzgerald & Louis Armstrong, Cleo Laine and Ray Charles, and others, recorded entire albums of the music, and, goodness knows, there isn't a singer on this planet who hasn't intoned "Summertime"). Beginning with the Houston Grand Opera's production in 1976 (which played in New York on Broadway and, in 1983, at Radio City Music Hall). George Gershwin, Ira Gershwin and DuBose Heyward's opera about the doings on Catfish Row finally began to be treated as an opera. Now it has the final imprimateur: a fullblown production on the Great Stage of the Met, with Grace Bumbry singing Bess, Simon Estes singing Porgy and James

Levine at the podium.

Porgy and Bess is certainly an opera. Virtually nothing is spoken and the recitatives are quite strong musically. The score itself is usually magnificent "Bess, You Is My Woman Now," "I Loves You Porgy," "Summertime," "I Got Plenty Of Porgy," "Summertime," "I Got Plenty Of Nuttin'," "It Ain't Necessarily So," "Dere's A Boat Dat's Leavin' Soon For New York,"
"Oh Lord, I'm On My Way." Magnificent! However, opera or not, it's not an opera in the Verdian sense; that is to say, the score is American, it's brassy and bluesy and the singing it requires needs voices that are both operatic and sensitive to Gershwin's sources - the blues, the musical theatre, etc. It's also an overblown piece - it needs some trimming and the two full productions I've seen this one and the Houston Grand Opera's I found the piece to be far less moving than it should be. Porgy and Bess are not fully-developed dramatic characters, we don't become as emotionally involved with their relationship as the opera clearly expects us to be. It's the smaller roles the various residents of Catfish Row -who come most to life. And in this production it is those performances

Gregg Baker as Crown, Bruce Hubbard as Jake, Priscella Baskerville as Lily, Charles Williams as Sportin' Life, Isola Jones as the Strawberry Woman — that are the most indelible. For all the purity in the voices of Grace Bumbry and Simon Estes, and notwithstanding their robust dramatic performances, they don't have that sassy edge to do the roles justice.

Does this sound like carping? Well, the music — ah, that Gershwin music — is wonderful; the dance sequences, staged by Arthur Mitchell and performed by members of the Dance Theatre of Harlem, are delightful; the sets, by Robert O'Hearn, are breathtaking; and this is as handsome and authentic a production of Porgy and Bess as anybody's ever going to get. But I can't help thinking the opera would be better served by a production that better balances all the elements that George Gershwin and DuBose Heyward (who also wrote the novel, Porgy, on which the opera is based) drew from.

lee jeske

eep Purple

LONG BEACH AUDITORIUM, LONG BEACH—Comeback trys from bands that have long since splintered from their original line-up rarely find success on either the artistic or commercial level. And while Deep Purple may not get any rave reviews from rock critics, the enthusiasm displayed at this performance by the audience should give the group new heart. Performing in support of their PolyGram LP "Perfect Strangers," the original members of this seminal '70s hard rock band gave the crowd a healthy mixture of old and new, which resulted in a thoroughly satisfying evening of music.

With classic musical signatures such as Ritchie Blackmore's electrifying lead guitar and Jon Lord's powerful organ, Deep Purple did not necessarily turn back the clock for this primarily young crowd many of whom were simply not old enough to enjoy the classic Purple LPs like "Machine Head" the first time it came around - rather, the band simply showed the audience where the music of groups like Quiet Riot and others came from originally. Always a melodic group of songwriters, Deep Purple showed off some of its strongest material from the new LP, including "Knocking At Your Back Door" and "Perfect Strangers" while also reaching back for such classics as "Highway Star."

While Deep Purple may not be breaking any new musical ground with its reformation, it proved this night to have more than enough musical talent and sheer popularity to give the comeback an enthusiastic boost. Heavy metal is here to stay

ron rosenthal



HUEY ON HOME PLATE — Huey Lewis And The News performed "So In Love" at home plate while playing a special 3 inning game to benefit the Special Olympics. The baseball game was played at Baseball Fantasies Fulfilled in Tempe Arizona.



ARCHIVAL TUNESMITHS — ASCAP recently held a luncheon to celebrate the installation of the ASCAP Archive at the N.Y. Public Library for the Performing Arts at Lincoln Center. Pictured at the gala are (I-r): ASCAP members Jacob Druckman and Irving Caesar; singer Tony Bennett; ASCAP member Jules Styne; chairman of Lincoln Center Martin E. Segal; ASCAP president Hal David; and ASCAP members Johnny Marks, Betty Comden and Adolph Green.

-IN THE STUDIO-

WEST COAST

Over at Larrabee Sound Studios the group Kiss's new video Animalize was mixed by engineer Dave Whittman, assistant was by Brad Coker. Producer John "Jellybean" Benitez and engineer Michael Hutchinson mixed dance version of new singles by Donna Summer on Geffen, and Kenny Loggins, Barbra Streisand and Santana all on CBS records; Sabrina Buchanek assisted the sessions. Motown recording artist DeBarge was in mixing with engineer Steve Hodge, assistant was Fred Howard, producer/re-mixer Louil Silas, Jr. and engineer **Taavi Mote** have been in mixing Klymaxx's next release from the LP, "Meeting In The Ladies Room." Rockwell is also in with Louil Silas and crew remixing for Motown records; assisting all session work is Toni Greene . . . across at Group IV recording engineer Andy D'Addarrio is behind the board with producer Frosty Horton mixing "The Velveteen Rabbit" LP, narrated by Merle Streep with piano solo by George Winston, for Dancing Cat Productions. Composer Mike Post is scoring another segment for Hill Street Blues for MTM Enterprise. Dennis Sands is handling the engineering ... at Skip Saylor recording percussionist King Erlcsson is in mixing tracks for Nassau Music. Sklp Saylor is engineering and Tom McCauley is assisting the sessions. Marie Todd and Partners in Crime, is in cutting tracks with Marie Todd producing the project; Saylor is engineering . . . producers Dan Seigel and John Colby are in recording music for cable channel ESPN. Skip Saylor is again at the controls . . . over at Sound Image recording CBS artist Deneice Williams is tracking

with co-writer Monte Seward and engineer Elliott Peters...it has been rumored that Warner Bros. recording group Prince and the Revolution may be releasing a new LP early in the spring. For PolyGram Records The Bar-kays and Cameo are in redcording their next LP's that are set for a possible spring release.

EAST COAST

In Philadelphia producers, Nick Martinelli, Mike Forte, Donald Robinson andBobby Eli are working with Philly World records' artist Joanna Gardner on her debut album for that label. Remo Leomporra is at the controls, along with Al Albertini being assisted by Steve Pala and Richard Welter. The studio they are currently at is Alpha International studios. The popular British recording group called Animal Night Life is working on an album for Island Records. Producers are Robinson/Forte/Eli. Bruce Weeden is in mixing tracks for the band Five Star, producing is Nick Martinelli . . . in Maryland at Sheffield Audio-Videoproductions The Graingers are working on their new LP, Bill Mueller is engineering. The band **Bootcamp** has just finished recording their new release with Mueller engineering. Congratulations to their chief engineer, Bill Mueller who has been nominated for a Grammy Award for best engineered album, non-clasical . . . up in New York at **Atlantic** studios **Arif Mardin** is in producing Elektra artist Peabo Bryson; engineering is Lew Hahn, assisting is Michael O'Reilly.Cheap Trick is also in mixing with producers Jack Douglas and Bill Dooley. Arista's artist/producer Kashif is in producing tracks for upcoming darryl lindsey

New Music A&R: Signing The New, The Crossover, The Cutting Edge

2nd Article Of A Series by Peter Holden

LOS ANGELES - When Cash Box spoke to A&R people in various label's black contemporary departments, certain parameters and informal characteristics were apparent. Most new B/C acts seem to be found through tapes rather than in the local club. Vocals were consistently mentioned as a pivotal strong point when looking for a new signing, yet songs for black groups and black artists were often acquired through publishers and independent writers, a task that is central in the role of these A&R representatives. In speaking with A&R people more aligned with the pop music field and with "new music" bands, a number of differences arose. It seems evident that labels looking for new signings in these areas are looking for more finished product and more selfcontained units, and that many more acts were signed from live performances and through independent releases.

The concept of an artist or a band who can take advantage of the multi-media possibilities that have arisen in the 1980s was also emphasized by Arista's Jamie Cohen. Formerly national director of A&R with EMI America, Cohen recently joined Arista and explained this notion. "A&R is traditionally a very reactionary business: you wait and see what comes across your desk, you go out and see the latest bands, etc. But my background is very eclectic musically, and I see myself as very cross-media oriented. I see myself now as reacting less - you have no time to create when you are reacting - and more looking for artists to take advantage of the rampant cross pollination of ideas and media. I'm looking to nurture artists in that area and also to help them develop and reach their own dreams and grand desians.'

Obviously, an artist such as Prince has broken the traditional boundaries of the industry and taken advantage of the available media which Cohen speaks of, yet other labels must go about such goals more modestly. IRS A&R representative and international licensing director John Guarnieri profiled a more immediate A&R philosophy: "At IRS we really don't have the capacity to nurture along a songwriter or singer for two or three albums. At a larger label, they can do that, but look at the bands on our roster — REM, The Go-Go's, The Alarm, Let's Active -these bands were very active before we signed them. Obviously, we get loads of cassettes from people looking to get signed, and to be honest, most of them don't have a chance. People are always saying, 'listen to this, why don't you sign me and put out my album? I tell them, 'put it out yourself!' If they want it badly enough they will put out their album independently, and that's the kind of people were looking for.

"We feel that all of our bands have a certain integrity. They are all bands that were working hard when we signed them. The relationship between this label and the artists on our roster is definitely a two-way street. We have a relatively small staff, and we work very hard for our artists and we expect them to do the same in terms of touring and doing interviews or whatever." Needless to say, the groups on IRS, for the most part, write their own material and are integrally involved in the recording process of their product.

Michael Rosenblatt defines his role and the role of A&R at MCA more traditionally."Each person on the staff defines his position himself, but we are small enough that I am able to get involved with other aspects than just the signing of bands. I work with some acts in selecting songs, selecting the producer and on up to the promotion and marketing of the product. But the bottom line for me is listening to a lot of tapes, taking in a lot of meetings and traveling a lot." Since Rosenblatt joined MCA in New York last April, he has brought two bands to the label. One, Bronski Beat, had an established reputation from its success in the U.K., and delivered a finished album from its British label, London Records. Yet the other band, Space Monkey, has been a project which Rosenblatt has been more integrally

"With Space Monkey, my role has been one of sitting down and listening to the songs, choosing the ones which are in the direction which we want to take the band, and then choosing a producer which fits in with the overall image which we are trying to portray. It all has to be cohesive. And when we look at the producers, we really have to have a good idea about how solid the band is musically and how set the band is with the arrangements of its songs. If the band is very competent, you basically need a producer who is closer to an engineer, someone who is simply able to get the group's sound on to tape. But if the band needs some help, you look for a producer who is more musical and who will be able to come up with some ideas if they are needed." Cohen also made the point that "the cornerstone of A&R is knowing how a recording studio works as well as knowing the whole process of manufacturing records: from the minute you mike somebody in the studio to the actual pressing of the discs. Understanding the whole process is essential.'

Like many A&R representatives, Cohen also believes that an intimate working relationship with the label's marketing and promotional method and staff is particularly important. "There is a lot Jogistically involved with A&R — there is the sheer volume of tapes that come in, the sheer amount of talent to be seen in clubs, and you have to sift through all that to find (continued on page 42)







MORE FROM THE ADL AWARDS — Photo 1: Robert D. Summer (center) embraces Mstislav Rostropovich (right), who holds his ADL Performing Arts Award, as Cy Leslie, chairman of the ADL of B'nai B'rith's annual luncheon, looks on. Photo 2:

Rostropovich treats guests to a surprise cello performance in gratitude for his having been honored. Photo 3: RCA recording artist Evelyn King sings the "Star Spangled Banner" at the opening of the luncheon ceremonies.

Northern Lights, Canada's Charity Relief Effort, Is Under Way

by Grant Lawrence and Gregory Dobrin

LOS ANGELES — In the tradition of the British "Band Aid" and U.S. "USA For Africa" Ethiopian famine relief projects, the Canadian recording industry recently recorded its own addition to these charitable tracks. Organized by manager Bruce Allen, a Canadian collection of top recording artists, calling themselves the Northern Lights, assembled at Manta recording studios in Toronto, February 10.

The tune, "Tears Are Not Enough," was co-written by Bryan Adams and Jim Vallance, with music composed by David Foster. Foster produced the tune, with Quincy Jones acting as executive producer.

There is a possibility that the tune may appear on the U.S. "We Are The World" LP, according to sources at the Allen management agency in Vancouver. The single, "Tears Are Not Enough," will be released in Canada by CBS Records.

The session began at 12 noon, Sunday,

February 10 and lasted approximately 14½ hours. An impressive list of top Canadian talent turned out, including Anne Murray, Gordon Lightfoot, Bryan Adams, Joni Mitchell, Neil Young, Paul Anka, Corey Hart, Geddy Lee, John Candy, Paul Schaffer, Oscar Peterson, Ian Thomas, Burton Cummings, Dan Hill, Zappacosta and many others.

Like its British and U.S. counterparts, the Northern Lights project will also include a video, plus a television special, both of which are currently in post production. Canadian-based Concert Production International and Global Television provided services for the video and TV programs. A documentary is also planned, to be handled by CVS in Canada.

Proceeds from the record, video and TV productions will go to an unspecified charity, most likely UNICEF, sources say. Possible American proceeds will be included among the total "We Are the World" funds, distributed in parcel sums to the Ethiopian famine relief project.



WILDE ABOUT EUGENE — Philly World/Atlantic recording artist Eugene Wilde recently performed at the Red Parrot in New York City. Shown backstage at the Red Parrot are, from left: Pat Jones of Atlantic/Cotillion Records, Philly World sales director Ernie Pep, WBLS air personality Diana King, Eugene Wilde, and Atlantic Vice President of Field Operations Lou Sicurezza.

Reggae's Influence And Future

(continued from page 30)

major labels, the grass roots network of fans, independent labels, musicians and radio shows have begun to take up the slack in finding, recording and breaking new reggae artists. Such labels as the Washington D.C. based Ras Records, Shanachie Records, Alligator, Night Hawk, Sonic Boom and others have become instrumental in this process. Independent labels traditionally can sell relatively few records in comparison to the major labels, yet Ras, Shanachie and Alligator have found a steadily increasing audience which has been helped in part by the willingness of its artists to tour. Also, tours such as last year's Bob Marley Tribute tour

which featured the Wailers and Marley's son Ziggy have helped drum up enthusiasm. It is in these independently backed projects that the future of reggae music lies.

One new development is the plan of Sunsplash promoter Tony Johnson to bring his highly successful concert series to the United States for an extended tour. The Sunsplash festival has always been a pilgrimage for people from around the world to come to Jamaica to hear the finest reggae, that plan has now been altered to bring the music to the people — a philosophy which can only heighten reggae's overall popularity.

Behind The Bullets Crossovers Continue Rapid Pace

(continued from page 7)

chart. Prince bullets to 42, on the strength of heavy new radio adds and top 20 sales reports at various retail outlets, including Harmony House in Detroit, Music Merchandisers in Phoenix and the Big Apple in Denver. The Turner single gets a boost to 28 this week, a result of very strong sales reports, with top 15 or better at Musicland in St. Louis, Tower Records in San Diego.

Other big performers on the LP chart are New Edition, Billy Ocean, Pointer Sisters, Lionel Richie, Stevie Wonder, Midnight Star, Kool & The Gang, Fat Boys, Chaka Khan and Whodini. The popsingles chart finds Jeffrey Osborne, Commodores, Diana Ross, DeBarge, Nolan Thomas, Jermaine Stewart, Jermaine Jackson, The Temptations, Isley, Jasper, Isley, Ray Parker, Jr. and Patti LaBelle all going strong.

This extraordinary overall performance is highlighted by several phenomenal individual success stories. Notable among these are Philip Bailey, George Benson, The Time, Ashford & Simpson and Run D.M.C.

Philip Bailey's "Chinese Wall" LP, at 12 bullet, continues to receive excellent sales reports of top 10 or better at the Cameiot Stores in Ohio, Homer's in Nebraska, Big Apple in Denver, Sound Unlimited in Chicago, Record Theatre in Cincinnati, CML in St. Louis and Western Merchandisers in Amarillo. Bailey's single, "Easy Lover," holds at 2 this week with number one radio reports at Q102, K107, Y100 and WCZY and number one retail reports at Harmony House in Detroit, Homer's in Omaha and The Wherehouse in Los Angeles

Also looking very strong is "20/20" by George Benson, which jumps seven places to 28 bullet. The album shows regional diversity, racking up impressive sales reports throughout the nation, including a number one at Record Theatre in Cincinnati.

The Time continues to charge up the charts. "Ice Cream Castles," their third Warner Bros. LP, bullets to 23 this week.

The appearance of Morris Day and Co. in Prince's *Purple Rain* movie, no doubt, has contributed to the success of the LP. The Time has enjoyed 31 weeks on the chart with "Ice Cream Castles" and will enjoy many more, if it continues to garner top sales reports like the top five or better it received this week from The Record Bar in Durham, North Carolina, Camelot in Ohio, Downtown Records in Chicago, Record Theatre in Cincinnati, NRM in Pittsburgh, Musicland in St. Louis and Homer's in Omaha. The first single, "Jungle Love," has peaked at 21, and the new single, "The Bird," debuts this week at 84 on the pop singles chart.

"Solid," the second Capitol album by veterans Ashford & Simpson, takes an impressive leap to 35 bullet on the pop LP chart and hits the summit at 1 on the Black Contemporary chart. The LP exhibits solid, across-the-board sales, with top 20 reports at Crazy Eddie's in New York, Richman Bros. in Philadelphia. Central One Stop in Connecticut, Oz Records in Atlanta, Sound Unlimited in Chicago, Show Industries (Music Plus) in Los Angeles. The Wherehouse in Los Angeles, Tower Records in San Diego and Tower Records in Seattle. "Solid," the first single from the LP, reaches its peak this week at 14, the highest pop outing to date for the duo.

Perhaps the most surprising success among black artists on the pop chart is that of Run D.M.C. Their second LP for independent Profile Records, "King Of Rock," bullets to 72 this week. The record debuted three weeks ago at 159. The next week it took a 42-point leap to 117. This week finds "King Of Rock" jumping 45 points. Pop radio has yet to discover the infectious rap beat of groups like Run D.M.C., Whodini and Kurtis Blow, but their LP's continue to sell well among white record buyers. "King Of Rock," this week, exhibits cross-regional strength, with top 30 reports at Record Bar in Durham, Crazy Eddie's in New York, Central One Stop in Connecticut, Record & Tape Collectors in Baltimore, Show Industries in Los Angeles, Port-O-Call in Nashville and Tower Records in Seattle. "Run D.M.C," the groups first Profile LP spends its 43 week on the chart at 94

Dean Pitchford On Lyrics

(continued from page 15)

same. That interplay between songs in a film and the rest of the film itself is what's so often missing in current soundtracks, he added. "Fortunately, the public recognizes a 'greatest hits' package from a true soundtrack."

Regarding soundtracks, this year's Oscar contending five songs were all number ones hits, which clearly illustrates the Academy's new-found acceptance of pop songs as viable material for inclusion in a film. In the past, such films as Saturday Night Fever have been neglected musically by the Academy. Now, resistance to contemporary music in film seems to have vanished. "The industry is recognizing the contribution of songwriters," Pitchford said. "The distinction the Academy has always made most of all, though, is between songs that are just in pictures and songs that are written directly for the screen," he added. According to Pitchford, there is less occasion now to listen to the Academy

Award nominated songs and wonder what film they came from. "There's an acceptance now of the marriage of music and film."

Currently, Pitchford's songs "I Want To Hear It From Your Lips" and "Don't Call It Love," performed by Eric Carmen and Dolly Parton respectively, are climbing the charts. He just finished a song with Marvin Hamlisch for a new film called Darvl, which will be released over the summer. No artist has been set as of now for that song. Also, Pitchford is hard at work on a very unusual project, a stage musical version of Stephen King's "Carrie." Michael Gore is composing the music, and Larry D. Cohen, who wrote the screen version, is writing the book. Pitchford described it as a 'rock-opera.' Other projects are in the works, and if the last few years are any indication, Dean Pitchford, who's only in his early thirties, has a long and highly productive creative

Phil Collins

(continued from page 13)

wanted to change just to see if I could change, just to see if I could write different types of songs and I think I've succeeded in that. There are still a lot of things in the album that are typical of me, but there are a few things that aren't. The album is lyrically happier and it's just more of an 'un' album.

Although the dates haven't been set at this point, Collins will begin a solo tour shortly which will take him from Europe to Japan to Australia and then throughout the U.S. After a short break, he'll assume his role as Genesis' lead singer and drummer when the band goes on a major tour of its own, details of which will be announced in the coming weeks.

Anyone as driven and unwilling to become creatively dormant as Collins is will likely remain an important force in music indefinitely.



MEN WITH HATS — During the recent recording of the Victor Feldman — Palo Alto album, "Fiestal," Chuck Mangione (r) guesting on the title cut, takes a break and is shown here exchanging hats with Victor Feldman.

INTERNATIONAL DATELINE

BBC Facing Chart Competition From ILP - Set To Move Air Date

by Chrissy Iley

LONDON -- The battle of the music chart shows between the BBC and Independent Local Radio seems to have reached a fever pitch this week.

The chiefs at Broadcasting House are so concerned at the success of the independent network show, hosted by former to Radio One DJ, David Jensen on Sundays they want to bring forward the BBC chart to the same day. Until now Radio One has always an-

nounced the new chart on Tuesday mornings from information gathered the previous Saturday. That has meant the Sunday Top 40 show is more than a week out of date. In direct competition, the Network show which goes out at the same time, is compiled from information just a few days old.

The fact that the Network show's information is more up-to-the-minute was highlighted by the Band Aid single.

After a few days of release it was number one on the Network show and had not yet charted on the BBC chart compiled by Gallup. At the end of the BBC program the DJ played "Feed The World" commenting that this was going to be a big selling record next week.

The BBC's request to bring forward their chart is being considered by the

British Phonographic Industry at present.
A BBC spokesman confides, "The ILR do have an advantage, their chart is more up to date. We want to be completely on The BBC/Gallup chart is based on retail sales at 256 shops around the country. The Network chart, compiled by Media Research and Information Bureau, is based on the returns from 300 shops. But it also takes into account the playlist from its 48 ILR stations. This airplay element is responsible for a vital 10 percent swing in chart positions.

Brian West, director of ARIC (Association of Radio Independent Contractors) is delighted with the success of the Network Show. "Everyone at ARIC is bouyant. The show has quadrupled our listeners. We have gone from a very low base and we are delighted. There is no doubt that the Network chart is more up to date. The BBC is thinking of investing millions to change their system -- competition is good and we are thrilled about

BPI managing director Peter Scapling comments, "We are certainly considering bringing the date forward - but it will cost thousands of pounds."



JULIO SAYS G'DAY -- CBS recording artist Julio Iglesias recently completed a SRO concert tour of Australia. At a VIP celebration for the artist after his appearance at the Sydney Opera House, CBS presented Julio with an array of awards: Gold albums for "In Concert," "Julio," "Begin The Beguine" and "Innamorarsi Alla Mia Eta" and a Double Platinum album for "1100 Bel Air Place." Pictured in front of the awards with Julio are CBS Records Australia executives (I-r): Chris Moss, national marketing manager; Tim Prescott, national sales manager; Julio Iglesias; Bob Jamieson, managing director; Vivienne Hudson, manager, publicity and international artist relations; Michael Newman, product manager; Denis Handlin, newly named managing director; and Andy Yavasis, product manager.

On AM and TV, the labels have been showing alternate feelings of enthusiasm and recession, angering the radio producers who would prefer to see a steady flow of advertising instead of somewhat unpredictable efforts. The fact that Grinbank is also a record producer may guarantee, at least, that this station will understand more the needs of the record people, although is also a deterrent for some to advertise.

miguel smirnoff

Argentina

BUENOS AIRES — The opening of a new FM radio station in Buenos Aires, under the "Rock & Pop 106.3" banner, has been one of the issues being discussed at the executive level in the record industry. In Argentina, although the radio system works in a way much like the U.S. system, there are still a few stations in every city which record produce's feel devote too little time to music. Audience research listings have favored, for many years, news, sports and other types of programming to the point that there is no Top 40 station in Buenos Aires nor in other important cities

The new radio wave is managed by Daniel Grinbank and it belongs to the owners of LS6 Radio Buenos Aires. formerly a station devoted, on AM, to programming aimed at minority groups. The station was given to private owners some time ago and was allowed to launch

FOR THE RECORD

Last week's issue (2/16/85) erroneously listed the author of the Rock In Rio piece that appeared on page seven. The actual author was Christopher Pickard.

an FM station. "Rock & Pop 106.3" will compete with Radio del Plata, the only local station aimed at the 12-24 audience (with a mix of local and foreign pop, some soft rock), and Radio Colonia, a station coming from Uruguay, a neighbor country, but tailored to the needs of the population living in the outskirts of Buenos Aires with plenty of melodic and regional music.

For the local record comanies, the new station may be a blessing if it manages to catch a good share of the audience. There are several other FM stations in Buenos Aires (Mundo, Splendid, Continental) and two or three more will appear in the near future (Mitre, America, Argentina); however, these stations are usually oriented towards the use of music as filler instead of being a tool capable of gaining an audience by itself.

The labels, which advertise heavily on Del Plata and Colonia, have started doing the same on the new station, while awaiting the audience response. To some observers, the format of the new station is too specialized to gain a strong hold among record buvers, while others voice the feeling that it will be necessary to wait

United Kingdom

LONDON -- Virgin Records tycoon Richard Branson -- no stranger to controversy -- has been looking into the possibility of becoming involved in pirate radio North Sea Radio station, Laser 558, seems to be the one he has in mind, yet Branson refuses to admit any precise details at the moment.

"I've bumped into people from Laser but any link with them seems unlikely for legal reasons." he says. "I have had lawyers looking at the whole situation of radio stations outside of territorial waters to find out what is possible."

Laser spokeswoman Jane Norris is more forthcoming -- "We have had talks with Branson. He owns the airline that flies

to New York -- that makes us have a lot in common. "He was interested in some sort of marketing association and we would be keen to do a deal.'

Meanwhile, Laser is expanding and hoped to start an easy-listening channel on a different frequency. Owners also plan to launch two more ships, with one off the French Mediterranean coast.

chrissy iley

Pattiz To Keynote U.K. Radio Conf.

LOS ANGELES — Norm Pattiz, chairman of the board and president of the Westwood One Radio Network, will deliver the keynote closing address on March 1 at the inaugural U.K. Music Radio Conference, presented in London by the British Radio Academy.

The convention will encompass all commercial, non-commercial and government owned stations in the United Kingdom with representatives from the BBC, Capital Radio, Viking Radio, Piccadilly Radio and others addressing a variety issues concerning the international radio community.

Pattiz' address, entitled "Music Radio — The American Experience," will focus on the past, present and future of American radio and how that relates to the international radio community at large.

Argentina

- TOP TEN 45s

 1 EI Pecado Originai INXS PolyGram

 2 Self Control Laura Branigan WEA

 3 Ahora Decide Pimpinela CBS

 4 Tentacion Jose Luis Perales Music Hall

 5 Palabra De Honor Luis Migues EMI

 6 Buenos Dias Corazon Dyango EMI

 7 Amor Supernatural Donna Summer WEA

 8 Thrillier Michael Jackson CBS

 9 Some Guys Rod Stewart WEA

 10 La Noche Y Tu Sheena Easton EMI

- TOP TEN LPs

 1 Ghostbusters Soundtrack RCA

 2 Pateando Tachos Facundo Cabral Interdisc

 3 First in The World Various artists CBS

 4 Amaneclendo En It Jose Luis Perales Music Hai

 5 Lernetres Alejandro Lerner Interdisc

 6 Convivencia Pimpinela CBS

 7 Al Fin Solos Dyango EMI

 8 Cada Dia Mas Valeria Lynch RCA

 9 Sera Posibie El Sur? Mercedes Sosa PolyGram

 10 Los Patitos Feos Nacha Guevara CBS - Music Haii

- - Prensario

- WFA

United Kingdom

INTERNATIONAL BESTSELLERS

- Love And Pride King CBS I Know Him So Well Elaine Page & Barbara Dickson

- RCA
 3 I Want To Know What Love Is Foreigner Atlantic
 4 1999 Prince Warner Bros.
 5 Solld Ashford & Simpson Capitol
 6 Dancing In The Dark Bruce Springsteen CBS
 7 Shout Tears For Fears Mercury
 8 Yah Mo Be There (Re-mix) James Ingram Owest
 9 Since Yesterday Strawberry Switchblade Korova
 10 Atmosphere Russ Abbott Spirit

- TOP TEN LPs

 1 Agent Provocateur Foreigner Atlantic

 2 Aif-Alison Moyet CBS

 3 Eliminator Z.Z. Top Warner Bros.

 4 Born In The U.S.A. Bruce Springsteen CBS

 5 20/20 George Benson Warner Bros.

 6 Hits Out Of Hell Meatloaf Epic

 7 Age Of Consent Bronski Beat Forbidden Fruit

 8 The Collection Ultravox Chrysalis

 9 Make It Big Wham! Epic

 10 Welcome To the Pleasuredome Frankie Goes To Hollywood ZTT

 Meiody Maker Meiody Maker

Italy

- TOP TEN 45s 1 Do They Know It's Christmas? Band Aid PolyGram/ TOP TEN 45s

 1 Do They Know It's Christmas? — Ballu Alla Mercury

 2 Carless Whisper — George Michael — CBS/Epic

 3 The Neverending Story — Limahl — EMI

 4 Last Christmas — Wham! — CBS/Epic

 5 I Just Called To Say I Love You — Stevie Wonder — Ricordi

 6 The Wild Boys — Duran Duran — EMI/Parlophone

 7 Ghostbusters — Ray Parker Jr. — CGD/Arista

 8 I Should Have Know Better — Jim Diamond — CBS

 9 Crilu — Heather Parisi — PolyGram/Polydor

 10 Freedom — Wham! — CBS/Epic

- TOP TEN LPs

 1 Make It Big Wham! CBS/Epic

 2 I Miel Americani Adriano Celentano CGD/Clan

 3 The Woman In Red Stevie Wonder Ricordi/Motown

 4 Brooklyn Various Artists CGD

 5 Arena Duran Duran EMI/Parlophone

 6 Odissea Veneziana Rondo Veneziano Baby

 7 Oro Puro 5 Various Artists CBS

 8 Mix Time Various Artists EMI

 9 Catene Mina PDU

 10 The Unforgettable Fire U2 Ricordi

 Musica e Di

Musica e Dischi

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INFORMATION

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Kramer On The Grammy Awards

(continued from page 7)

the sand on a beach where people look for coins." Kramer described the initial nomination system as a set of two sessions of severe scrutiny through which each entry must pass and be catagorized or be ousted altogether. Aside from Academy members, working people from within the industry (who are not necessarily members, but qualify in voting because of their expertise) are brought in to vote. "There is so much criteria for a record to be even eligible for a Grammy nomination," Kramer said, (such as its category, time of release and where.) "When the final determination is made as to where that record belongs and how it qualifies, it's really gone through so many listening ears that we feel we've gone as far as we can go with it."

In response to the much publicized raised eyebrows concerning the nomination of Pia Zadora as a competitor to the title of Best Rock Vocal Performance, Female, for the MCA single "Rock It Out," Kramer supports the infalibility of the voting system. "It (the record) went through not just the screening committee, it got to the final five nominations by being voted there by Academy members at large (some 6,000)," Kramer said. He also explained that on this year's ballot for the female rock vocal catagory, there were only 18 entries'in all, five of which were Tina Turner.

In more specified categories, such as classical, jazz, producer of the year, etc., the voting is more selective. Each of the 7 NARAS chapters has its own craft committee, each of which is responsible for nominating its own representative from within a select craft. "Everybody can vote on something like Record of the Year or Song of the Year . . . the public at large certainly qualifies to vote," said Kramer, "but in certain areas we must be more selective"

The image of NARAS as an institution is something Kramer hopes to build. "We're related in the public mind just with the Grammy Awards," Kramer commented. "We need to create a further awareness of the performers and the members of the

music industry to the entertaiment industry at large and to the public. We need to let them know what we're all about, and that we're concerned with achievement. We still haven't accomplished that which perhaps the Academy of Motion Picture Arts and Sciences has. There is a mystique about the organization that I would like to see opened up."

A step in that direction has been made with the annual National Association of Record Merchandisers Grammy push at the retail level, which advertises nominees and winners on product packaging in much the same way theatre marquees display Oscar designations. "We are very, very careful about lending our name to any commercial endeavor," said Kramer. "but (The NARM Grammy push) has been a great boon to us.'

Meanwhile, as the big night approaches and tensions mount, Kramer looks forward to making this year's program, produced by Pierre Cossette Productions, every bit as entertaining as last year. A new category has been added — reggae — but no others. "We have so many categories now," Kramer said, "the last thing we want to do is expand them."

An obvious area for expansion is video, but nothing new was added there either. The videos nominated this year, long and short form," said Kramer, "are strictly music videos. There will be no other categories, but," he stated, "just as the market itself is so unclear as to where it's goingnothing definitive has been arrived at."

Last year's Grammy presentation rated an average 30.8, with a 45 share, the largest ratings in the show's history. It was the seventh-ranked special of the year, seen in nearly 26 million U.S. homes an event that reflected the sudden upsurge in fortunes for a once badly ailing industry, a celebration of such sell-through LPs as Michael Jackson's "Thriller" and Lionel Richie's "Can't Slow Down." It remains to be seen," said Kramer, "but we feel that this year we've also got a strong show. Like anything else, it's hard to follow a smash success. You work that much

RIAA

and double that for a platinum award. Simultaneous gold and platinum awards went to Do They Know It's Christmas?, Twist Of Fate and Neil Diamond: Love at the Greek. Gold awards went to Raquel: Total Beauty and Fitness, David Bowie, Duran Duran, Duran Duran - Dancing On the Valentine, Olivia in Concert, Mr. T's Be Somebody Or Be Somebody's Fool, The Cars: Heartbeat City, My Little Pony, Rainbow Brite, and Ziggy's Gift.

In addition to certifying awards, or course, the RIAA has an anti-piracy unit that assists the FBI and other law enforcement agencies combat record and tape piracy. In 1984, their assistance resulted in the confiscation of over \$78 million worth of illegal sound and video recordings and related manufacturing equipment.

New Music A&R

what fits into your company circumstantially, what figures into the culture, what figures into your life and the life of the artist and finally the subsequent marketing and promotion of the product within your company. In some ways, an A&R person is simply a salesperson, but a creative sales person. You have to interact closely with your own staff because that's where the product goes. They have to know about what you are doing and they have to stand behind the projects that you are

While none would try and predict the next "wave" or musical trend, each seems to have a common goal of finding something new: although "new" in this case is clearly a relative term. The Go-Go's were not a new concept and they were not doing any truly groundbreaking music when "Beauty And The Beat" came out on IRS in 1981. Yet the success of that album and of the group over the years has proven them to have been new enough to capture the imagination of the record buying public. And only time will tell who will be the next sensation, but it is certain that someone in an A&R department has already started the ball

Super Concert

was originally interested in doing Super Concert I but would be unable to do so due to Stewart's studio obligations. John's withdrawl coincided with a change in Stewart's studio dates and an agreement in principle was reached.
"So we said we'll see if this is real or

not and if they come up with the needed deposit," said Stiefel. "And they did"

There was no comment on the amount of the deposit or the details of the contract.

Stiefel claimed that Stewart and Boy George of Culture Club are considering writing some new material for the show and stated the two would probably perform together at the end of the

"People have tried these things before and they haven't happened," said Stiefel. This seems to have all the elements to cause it to be a genuine event."

On the subject of the financial credibility of the promoter Stiefel remarked, "as it turns out they had financial backing and the show seems solid as a rock."

Rockworld

Ski, Nair, Arid and other similar items) and Oars Rafting Trips. Other advertisers have included American Express, Warner Bros. films and Playtex Tampons.

"It's not only growing," says Herlick, "but we're extremely encouraged at the receptiveness of the corporate sponsors to an alternate entertainment medium. And because this is our third year — and a lot of schools have been with us from the beginning — you get put into a position on campus where people are now looking forward to the Rockworld program on a weekly basis as a regular part of their



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INDUSTRY NEWS

AROUND THE ROUTE

(continued from page 43)

opment expressed positive vibes that this is a good move that could have a stimulating impact on the industry.

As to the persistent rumor in Chicago regarding the purchase of Atlas Music Co. by Jerry Marcus and Ed Pellegrini, we have nothing definite to report at this point. However, our sources tell us negotiations are still in progress and, who knows, it could happen — in the not-too-distant future.

In time for AMOA Expo '85. The Hyatt Regency in Chicago, site of the annual AMOA convention, has planned a \$12 million renovation of its West Tower, which is expected to be completed in time for Expo '85. Beginning in March, the 970 guest rooms in the West Tower will be redone with newly designed furniture, two phones in every room and such extras as hair dryers, make-up mirrors and marble floors in baths. Sounds elegant, right? A com-

puterized locking system that changes with each guest will be installed to provide the highest possible degree of security, which is another plus factor. Completion date for this renovation is August of this year, which will enable AMOA Expo '85 guests who are assigned rooms in the West Tower to fully enjoy the benefits of these new accommodations. Since the dates of AMOA Expo '85 are October 31-November 2, the timing of these improvements at the Hyatt Regency are right on target!

Bally Midway's service chief Andy Ducay was in Las Vegas February 8 for his annual stint as guest instructor at the Nevada Gaming School. Right now there are over 200 students currently enrolled at the school in preparation for careers in coinbiz. While in Vegas, Andy had a chance to visit with long-time friend Tom Hata (former Bally service engineer) who's been living out there since his retirement and his working at the MGM Grand Hotel.









AT THE HANSON SHOOTOUT — The accompanying photos depict some of the activities that took place during the finals of Hanson's \$10,000 English Mark Darts Shootout, January 11-13, at the Radisson Hotel Metrodome in Minneapolis. Pictured in photo 1 (I-r) are Hanson's Dave Gabrielli (asst. Torn. dir.) and Kirk McKennon (tourn. dir.), at their busy desk; (photo 2) Open Singles winner Rick Brinkman, with his trophy; (photo 3) Millie Smith with trophies for Women's Singles and Mixed Doubles; (photo 4) and first place Open Doubles winners (I-r) Lane Helgeson and Rick Brinkman. More than 600 shooters from five states participated in the finals.

NAMA Expects Record Turnout

(continued from page 43)

lead off with the premier showing of a new audio-visual training presentation on coffee vending, titled "Coffee Cops." Produced by the Vending Task Force of the Coffee Development Group, the training visual is aimed at route personnel and supervisors who service coffee vending machines. It is modeled on the famous *Dragnet* television series.

Consultant Billy Burden will teach his systematic approach to becoming a "Memory Master," which proved very successful at the 1984 convention and 1985 chairman John Darden III will highlight industry developments and directions in the Chairman's Address to conclude the Friday sessions.

The Saturday program will feature roundtable discussions on retaining present clients and accounts, an operator panel presentation on methods of communicating successfully with the customer, and a keynote feature on "Gaining The Competitive Edge," starring Pat Lynch, chairman of MarketShare, a Boulder, CO marketing consulting firm.

The Sunday program will deal with "the wrong and the right way to motivate employees," based on a successful program to be presented by Josh Patrick of Patrick Vending of Plattsburgh (Plattsburgh, NY).

Tansey advised that social events and the ladies' activities will also be appealing to showgoers. A "Welcome to Reno" Reception

at the Convention Center from 5:30 to 6:30 pm on Friday will be sponsored by the Reno Convention Bureau and the Saturday highlight will be a "Big Night In Reno" reception and buffet party at the famous MGM Grand Hotel from 6:30 to 8:00 pm.

Complimentary bus service will be offered during the morning and late afternoon hours between the MGM Grand Hotel and the Convention Center on each of the convention days.

As usual, NAMA members will be able to register free of charge, while the non-member registration fees will be \$30 per person for operator visiotrs and for non-member distributors. Non-member manufacturer and supplier personnel will be required to pay a registration fee of \$75 for the first person and \$50 each for any additional firm members. March I is the deadline for advance registrations.

NAMA will again offer hotel reservations at the MGM Grand Hotel through the NAMA Housing Bureau at 7 South Dearborn St., Chicago Illinois 60603.

George Lane (Servomation Corp. — Long Beach, CA) is general chairman of the convention; Mrs. Andy Bevilacqua (Andy's Vending Service — Seattle) is chairperson of the Ladies' Activities Committee; and Lynn Bump (Automatic Products Co. — St. Paul) is chairman of the Trade Show Advisory Committee.

Hanson Hosts \$10,000 Darts Shootout

CH1CAGO — Finals in the recently held \$10,000 English Mark Darts Shootout, sponsored by Hanson Distributing Co. (Bloomington, MN) took place January 11-13 at the Radisson Hotel Metrodome in Minneapolis. Event marked the culmination of 64 five-event location tournaments and featured the first and second place finalist from each of the participating locations.

"Forty-eight brand new English Mark Darts boards performed flawlessly for the more than 600 shooters representing five states at this three-day event," commented Kirk McKennon of Hanson, who served as tournament director. "Hanson has run hundreds of tournaments, at least a dozen major tournaments in pool and foosball, and I've never worked with a better group of people than we had at the English Mark Darts Shoout finals."

All events consisted of best two out of three game matches, double elimination, 301 single in-single out.

Rick Brinkman of St. Paul, MN took first place in two events. In Open Singles, he collected \$300 by defeating second place finisher Mike Minter of St. Paul and third place finisher Lane Helgeson of St. Paul. Brinkman and Helgeson teamed up in Open Doubles and took a \$350 first place prize with the aid of a Six-Dart-Out by Brinkman in the championship match. Mike Minter and Stan Wartman of St. Paul received \$250 for second place and the third place award of \$200 went to Bill Pelisher and Craig Barlement, both of Green Bay, WI.

Millie Smith of Rockford, 1L won \$250 for

Millie Smith of Rockford, 1L won \$250 for first place in Women's Singles. Second place and \$200 went to Linda Mudget of St. Paul and 16-year-old Julie Weeks of St. Paul collected \$150 for third place finish in this category.

The Green Bay, WI team of Mary Aredt and Carol Kruse won \$300 for first place in Women's Doubles. A mother-daughter team from St. Paul, Pat and Julie Weeks, took \$225. for second place with Debbie Eggers and Nancy Marx of Prescott, WI collecting \$175 for third place.

In the Mixed Doubles category, Craig Barlement and Carol Stein from Green Bay, WI won \$300 for first place. Steve Johnson of Rockford teamed up with Milled Smith to take second place and \$225. Third place award of \$175 went to Ken McMahon and Mary Arndt of Green Bay.

"We're already planning for next year's Shootout," said Hanson's Kirk McKennon, who hinted that prize money could go as high as \$15,000 in 1986. "We've got a super crew," he added. The crew consists of Dave Gabrielli, assistant tournament director; Jody McKennon, Scott Nelson, Rusty Gieske, Scott Gieske, Lairy Aamodt, Joe Cain, Ed Truedson, Tammy Schmidt, Chip Isaacson and Debbie Nelson, who "really worked hard and ran a fine torunament."

Steve Dahlin and Pat O'Connor of Dahlco Music and Vending rate special mention for running approximately 100 qualifying tournaments in the Twin Cities area. Other operators holding qualifying tournaments included Aberdeen Amuse. (Aberdeen, SD), Advance Carter Co. (Minneapolis, MN), C&N Sales (Mankato, MN), Dakota Music (Bismarck, ND); Dean Vending (Minneapolis, MN), Denmark Coin (Green Bay, Wl), Funtronics (Hermantown, MN), Jubilee Music (St. Paul, MN), Krueger Novelty (St. Cloud, MN), MFP (Minneapolis, MN), On Target (St. Paul, MN), Rainbow (Menomonee, Wl), Red's Novelty (Milwaukee, Wl), Sweeny (Birginia, MN), TBI Games (Rockford, IL), Theisen Vending (Minneapolis, MN), Twin City Novelty (Minneapolis, MN), TWK (Chippewa Falls, WI) and W&W Novelty (Hastings, MN).

Coors Beer also contributed to the tournament by providing banners and number posters for the English Mark Darts Boards.

CALENDAR

Mar. 1-3; ASI annual trade convention: Expocenter/Downtown; Chicago.

Mar. 22-24; NAMA Western Convention; MGM Grand Hotel; Reno, Nevada.

Mar. 26; Amusement and Music Operators of Tennessee; Hermitage Hotel; Nashville; state convention.

June 21-23; Illinois Coin Machine Operators Assn.; Holiday Inn Holidome; Springfield; state convention.



GETTING TOGETHER — Minoru Sastani of Irem of Japan (left) and Mike Macke, chairman of the board of Digital Controls, Inc., are pictured at the 1984 Japanese Amusement Machine Show. Digital Controls manufactures and markets Irem's "Lode Runner" throughout North America after purchasing rights from Taito America. Lode Runner has been on the top 10 chart in Japan since early summer of 1984, after establishing itself with American players as the most successful home computer game of 1984.

PINBALL MACHINES

BALLY

Grand Slam (4/83) Goldball (10/83) X's and O's (1/84) Kings of Steel

GOTTLIEB (see MYLSTAR)

Sharp Shooter II (10/83) Attila The Hun (2/84) Agents 777 (10/84) Captain Hook (2/85) Lady Sharpshooter

MYLSTAR

MYLSTAH
Q*bert's Quest (2/83)
Super Orbit (4/83)
Royal Flush Deluxe (4/83)
Amazon Hunt (5/83)
Rack 'Em Up (7/83)
Ready, Aim, Fire (8/83)
Jack's To Open (11/83)
Alien Star (4/84)
The Games (5/84)
Touchdown (12/84) Touchdown (12/84) Eldorado (1/85)

WILLIAMS

WILLIAMS
Defender (2/83)
Warlok (2/83)
Joust, 2-pl. (3/83)
Time Fantasy (4/83)
Firepower II (8/83)
Laser Cue (4/84)
Pennant Fever (6/84)
Starlight (9/84) Space Shuttle (11/84)

ZACCARIA/BHUZAC

Soccer King Pinball Champ (5/83) Time Machine (6/83) Farfalla (10/83) Devil Riders (2/84)

VIDEO GAMES (upright)

ATARI

Crystal Castles (6/83) Star Wars (7/83) Firefox, laserdisc (1/84) Major Havoc (1/84) TX-1 (3/84) I, Robot (6/84) Return Of The Jedi (9/84)

BALLY/MIDWAY

BALLY/MIDWAY
Bump 'N Jump (2/83)
Journey (4/83)
Mappy (6/83)
Discs of Tron (9/83)
Granny & The Gator (10/83)
Astron Belt, Laserdisc (10/83)
NFL Football (12/83)
Spy Hunter (1/84)
Tapper (2/84)
Galaxy Ranger Laser (3/84)
Up 'N Down (4/84)
Two Tigers (7/84)
Big Bat — elec. mech. (8/84)
Pac-Land (1/85)
Timber (1/85)

BALLY SENTE

Chicken Shift (11/84)
Goalie Ghost (11/84)
Hat Trick (11/84)
Off-The-Wall (11/84)
Sente Arcade Computér (SAC) Snacks N' Jaxson (9/84) Snakepit (12/83) Stocker (12/84) Trivial Pursuit (12/84)

BHUZAC INT'L

Love Meter (9/83)

CENTURI Gyruss (5/83) Konami/Centuri Hyper Sports (5/84) Konami/Centuri Hyper Sports (5/84) Konami/Centuri Track & Field (11/83)

CINEMATRONICS

Cosmic Chasm (4/83) Dragon's Lair, Laserdisc (7/83) Space Ace, laserdisc 4/84)

MANUFACTURERS EQUIPMENT

A compilation of music and games equipment (new and used) with approximate production dates included in most cases.

COMPUTER KINETICS

Super Monte Carlo, c.t. (10/83) You Pick It II, c.t. (1/84)

DATA EAST
Destiny, Non-Video Game (9/83)
Bega's Battle, Laserdisc (9/83)
Karate Champ (9/84)
Tag Team Wrestling (3/84)
Boomer Rang'r (4/84)
Cobra Command (6/84)

Fax (5/83) Crossbow (11/83) Max A Flex (5/84) Cheyenne (9/84) Vertigo (1/85)

FUNAI/ESP

Interstellar Laser (1/84)

GAME PLAN

Hold 'Em Poker (3/83) Agents 777 (10/84)

GOTTLIEB (see MYLSTAR)

INTERLOGIC, INC.

Roc 'N Rope (6/83)

MYLSTAR

Mad Planets (3/83) Krull (5/83) Juno First (7/83) M.A.C.H. 3, Laserdisc (10/83) Three Stooges (6/84)

NICHIBUTSU USA

Seicross (6/84) Tube Panic (11/84) Country Girl (II/84) Roller Jammer (1/85)

NINTENDO

Mario Bros. (6/83) Donkey Kong III (11/83) Punch Out (3/84) VS. Baseball (6/84) VS. Golf (9/84) VS. Pinball (9/84) VS. Tennis (3/84)

SEGA/GREMLIN

Star Trek (2/83) Star Trek, cockpit (2/83) Champion Baseball (6/83)

SIGMA ENTERPRISES

Stinger (12/83)

Lost Tomb (2/83)
Bag Man (2/83)
Mazer Blazer (3/83)
Cliff Hanger, Laserdisc (9/83)
Goal To Go, Laserdisc (1/84)
Great Guns (1/84)
Super Bagman (5/84)

TAITO AMERICA

Zoo Keeper (4/83) Elevator Action (7/83) Change Lanes (7/83) Ice Cold Beer (11/83) The Tin Star (3/84) Zeke's Peak (3/84) 10-Yard Fight (4/840

TECHSTAR

Spirit Casino, c.t. (12/83)

WILLIAMS

Sinistar (3/83) Sinistar, Cockpit (3/83) Bubbles (3/83) Bubbles-Mini-Upright (3/83) Motorace USA (7/83) Blaster (10/83) Star Rider, Laserdisc (11/83) Turkey Shoot (6/84)

ZACCARIA/BHUZAC

Money Money (7/83) Jackrabbit (2/84) Shooting Gallery (6/84)

COCKTAIL TABLES

AMSTAR

Phoenix

ATARI

Dig Dug (4/82)

BALLY/MIDWAY

Tron (8/82) Solar Fox (8/82) Blueprint (11/82)

CENTURI

Gyruss (5/83) Konami/Centuri Circus Charlie (3/84) Konami/Centuri Track & Field (11/83)

Fax (10/83)

GOTTLIEB (see MYLSTAR)

MYLSTAR

Q*bert (6/83)

SEGA/GREMLIN

Pengo (1/83) Champion (6/83)

WILLIAMS

Bubbles (3/83) Motorace USA (7/83)

PHONOGRAPHS

Lowen-NSM Consul Classic Lowen-NSM Prestige ES-2 Lowen-NSM 240-1 Lowen-NSM Satellite 200

Lowen-NSM, City II Lowen-NSM, Soundmaster Compact Rock-Ola 476, Furniture Model Rock-Ola 490 Rock-Ola 483 ('83) Rowe R-88 (9/83) Rowe R-89 (9/84) Rowe V-MEC (video jukebox) (9/83) Seeburg Victorian (11/84)
Seeburg Victorian (11/84)
Star Gaze, Video Jukebox
VMI Startime Video Jukebox
Wurlitzer Cabarina
Wurlitzer Tarock
Wurlitzer Atlanta
Wurlitzer Silhouette

POOL, SHUFFLE, TABLE GAMES, ETC.

Bally Midway, 10 Pin Deluxe shuffle alley (4/84)
Coin Computer, V-Back Shuffleboard Irving Kaye Silver Shadow Irving Kaye Lion's Head Dynamo Big D Pool Table (9/83) Dynamo Soccer Table Exidy Whirly Bucket (11/82) Exidy Tidal Wave (10/83) G.T.I., V-Back Shuffleboard I.C.E., Chexx I.C.E. Fire Escape TS Tournament Eight Ball U.B.I. Bronco Valley Tiger Cat Bumper Pool (6/82) Valley Cougar Cheyenne (8/82) Valley Cougar Cheyenne "New Yorker" (6/84) Williams Big Strike Shuffle Alley Williams Triple Strike Shuffle Alley (11/83)

CONVERSION KITS

(including interchangeable games & enhancement kits)
Atari Pole Position II (11/83)
Atari, Cloak & Dagger (2/84)
Atari, Crystal Castles (3/84)
Atari, Major Hayoc (3/84)
Atari, Millipede (3/84)
Bally Midway, Pac-Man Plus (12/82)
Bally Midway, Jr. Pac-Man (12/83)
Bally Midway 'Flicky' (1/85)
Bally Midway 'Flicky' (1/85)
Centuri, Gircus Charlie
Centuri, Circus Charli Intrepid Marketing, Encore Hetro-Kit (1/83)
Data East, Burger Time
Data East, Bump 'N Jump (2/83)
Data East, Multi Conversion Kit
Data East, Cluster Buster (7/83)
Data East, Pro Bowling (7/83)
Data East, Pro Soccer (9/83)
Data East, Boomer Rang'r (4/84)
Exidy Hardhat (2/83)
Exidy Retrofit
Exidy, Boulder Dash
Exidy, Flip & Flop
Exidy, Astro Chase
Exidy, Bristles
Konami, Gyruss
Konami, Time Pilot
Konami, Time Pilot '84
Mylstar/Gottlieb, Royal Flush Deluxe (5/83) Konami, Time Pilot '84
Mylstar/Gottlieb, Royal Flush Deluxe (883)
Interlogic Roc 'N Rope (6/83)
Nichibutsu, Rug Rats (3/83)
Nichibutsu, Radical Radial (10/83)
Nichibutsu, Skelagon (10/83)
Sega, Tac/Scan (9/82)
Sega, Monster Bash (11/82)
Sega, Super Zaxxon (1/83)
Stern, Lost Tomb (2/83)
Stern, Pop Flamer (3/83)
Stern, Pop Flamer (3/83)
Stern, Fast Draw (7/83)
Stern, Fast Draw (7/83)
Stern, Fast Draw (7/83)
Stern, Fast Draw (7/83)
Taito America, Elevator Action (7/83)
Taito America, Elevator Action (7/83)
Taito America, Tin Star (3/84)
Taito America, Zookeeper (10/83)
Universal, Lady Bug
Universal, Mr. Do
Universal, Mr. Do
Universal, Mr. Do's Castle (11/83)
Williams Aeroboto (12/84)
Williams, Mystic Marathon
Williams, Blaster

-ROX PROGRA

*indicates new entry

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POP

- **CARELESS WHISPER**
- WHAM! (featuring GEORGE MICHAEL) (Columbia 38-G4691) CALIFORNIA GIRLS
- DAVIOLEE ROTH (Warner Bros. 7-29102)
 THE BOYS OF SUMMER (AFTER THE BOYS OF SUMMER HAVE GONE)
 - DON HENLEY (Geffen/Warner Bros. 7-29141)
 THE OLD MAN DOWN THE ROAD

- LOVERBOY
- BILLY OCEAN (Jive/Arista JS 1-9284)
 CAN'T FIGHT THIS FEELING
- EDWAGON (Epic 34-04713) METHOD OF MODERN LOVE
- DARYL HALL & JOHN OATES (RCA PB-13970)
- **NEUTRON DANCE**
- GLENN FREY (MCA-52512)
- ITER SISTERS (Planet/RCA YB-13951)
- MR. TELEPHONE MAN 10
- NEW EDITION (MCA 52484)
- **EASY LOVER**
 - PHILIP BAILEY (DUET WITH PHIL COLLINS)
- SUGAR WALLS

RUN TO YOU

- SHEENA EASTON (EMI America B-8253)
 I WANT TO KNOW WHAT LOVE IS
- FOREIGNER (Atlantic 7-89596)
 YOU'RE THE INSPIRATION
- CHICAGO (Warner Bros. 7-29126) **ONE MORE NIGHT** 15
- PHIL COLLINS (Atlantic 7-89568)
- 16 SOLID
- SHFORD & SIMPSON (Capitol B-5389) JUST ANOTHER NIGHT 17
- MICK JAGGER (Columbia 38-04743) ONLY THE YOUNG
- JOURNEY (Gef
- 19 JULIAN LENNON (Atlantic 7-89589)
- PRIVATE DANCER 20
- TINA TURNER (Capitol B-5433)
- BRYAN ADAMS (A&M 2686) **ROCKIN AT MIDNIGHT**
- THE HONEYDRIPPERS (Es Paranza/Atlantic 7-99686)
- MISLED 23
- KOOL & THE GANG
- (De-Lite/PolyGram 880 431-7) **KEEPING THE FAITH**
- BILLY JOEL (Columbia 38-04681)
- I WOULD DIE 4 U
- HE REVOLUTION (Warner Bros. 7-29121) MATERIAL GIRL
- MADONNA (Sire 7-29083)
- LOVERGIRL* TEENA MARIE (Epic 34-04619)
- SAVE A PRAYER 28 **DURAN DURAN (Capitol B-5438)**
- **NAUGHTY, NAUGHTY**
- JOHN PARR (Atlantic 7-89612)
- HIGH ON YOU'
 - SURVIVOR (Scottl Bros./CBS ZS4 04685)

330 W 58th Street, New York, N.Y. 10019 (212) 586-2640

COUNTRY

- YOU TURN ME ON
- BABY'S GOT HER BLUE JEANS ON MEL McDANIEL (Capitol B-5418)
- BABY BYE BYE
 - GARY MORRIS (Warner Bros. 7-29131)
- ONE OWNER HEART
- er Bros./Curb 7-29167)
- MY BABY'S GOT GOOD TIMING
- DAN SEALS (EMI America B-8245) MY ONLY LOVE
 - THE STATLERS (Mercury 880 411-7)
- **MAJOR MOVES**
- HANK WILLIAMS, JR. (Warner Bros /Curb)
 ALL TANGLED UP IN LOVE
- GUS HARDIN (ROA PB-15938)
- **CRAZY FOR YOUR LOVE**
- HALLELUJAH, I LOVE YOU SO
- GEORGE JONES WITH BRENDA LEE (Epis 34-04724)
 A LADY LIKE YOU
- EN CAMPBELL (Atlantic America 7-99691) IF THAT AIN'T LOVE
- LACY J. DALTON (Columbia 38-04696)
 SHE USED TO LOVE ME A LOT
- DAVID ALLAN COE (Columbia)
- THE NITTY GRITTY DIRT BAND (Warner Bros.)
 YOU'VE GOT A GOOD LOVE COMIN'
- SEVEN SPANISH ANGELS
- RAY CHARLES (Columbia 38-04715) **COUNTRY GIRLS** 17
- JOHN SCHNEIDER (MCA-52510)
- HONOR BOUND 18
- EARL THOMAS CONLEY (RCA PB-13960) 19
- KENNY ROGERS (ROA PB-13975) WALKIN' A BROKEN HEART 20
- DON WILLIAMS (MCA-52514)
- WHAT SHE WANTS
- MICHAEL MARTIN MURPHEY (EMI America B-8243)
 THE FIRST WORD IN MEMORY IS ME
- JANIE FRICKE (Columbia 38-04731)
- WHAT I DIDN'T DO STEVE WARINER (MCA-52506)
- EYE OF A HURRICANE
- JOHN ANDERSON (Warner Bros. 7-29127)
- ALABAMA (RCA PB-13992) I NEED MORE OF YOUR LOVE
- THE BELLAMY BROTHERS (MCA/Curb) ROLLIN' LONELY

- WALTZ ME TO HEAVEN* ON JENNINGS (RCA JK-13984)
 - TIME DON'T RUN OUT ON ME*
 - ANNE MURRAY (Capitol B-5436) MAKE MY LIFE WITH YOU
 - OAK RIDGE BOYS (MCA-52488)

BLACK CONTEMPORARY

MISSING YOU

DIANA ROSS (RCA PB-13966)

- MR. TELEPHONE MAN
- NEW EDITON (MCA 52484)
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