September 29, 1984

NEWSPAPER \$3.0

JDGE OVERTURNS BUFFALO BROADCASTING DECISION TV HANDS OUT FIRST VIDEO AWARDS HR SEMINAR HIGHLIGHTS NAB/NRBA CONVENTION CA TO INITIATE MAJOR ELVIS PRESLEY CAMPAIGN ULING IN FAVOR OF CREATIVITY (Ed.)

# Complete your musical education. Listen to

ROMAN

THE ORIGINAL SOUNDTRACK FROM THE MOTION PICTURE FEATURES 10 BRAND NEW RECORDINGS

Turketul to Baladada Calabadad

专口居

EREDIK UR MKRUR

SPECIAL

AVAILABLE ON RECORDS AND HIGH-QUALITY XDR\* CASSETTES FROM CAPITOL

Capitol

Jon Hunter

THE INTERNATIONAL MUSIC / COIN MACHINE / HOME ENTERTAINMENT WEEKLY

VOLUME XLVII -- NUMBER 17 -- September 29, 1984

# CASHBOX

GEORGE ALBERT

MARK ALBERT General Manage

J.B. CARMICLE

JIM SHARP it. Nashville

Marketing

HOWARD DRUCKER, East Coast

Research KEITH ALBERT SKIP HARRIS DARRYL LINDSEY RON ROSENTHAL

Editorial DAVID ADELSON, Managing Editor PETER HOLDEN, Wost Coast GREGORY DOBHIN, West Coast LEE JEEKE: East Coast RUSTY CUTCHIN, East Coast

Nashviile Editorial/Research JOHN LENTZ BRENNA DAVENPORT-LEIGH

Art Director ANTHONY VAN DUNK

PUBLICATION OFFICES

Circulation

NINA TREGUB, Manager

HOLLYWOOD 6363 Gunset Blvd, (Suite 936) Hoityweed CA 90028 Phone. (213) 464-8241 TELEX 6711051 CASBX UW TELEX 10/11031 CM NASHVILLE 21 Music Circle East, Nashville TN 37203 Phone: (615) 244-2898 Phone: (615) 299-2002 CHICAGO CAMILLE COMPASIO, Coin Machine, Myr. 1442 S. 61st Ave., Cicero IL 60650 Phone: (312) 863-7440 WASHINGTON, D.C. EARL B. ABRAMS 3518 N. Utah St. Arlington VA 22207 Phone: (703) 243 5664 GENERAL COUNSEL GITTLER & WEXLER GREGG J. GITTLER GARY A. WEXLER

## MIGUEL SMIRNOFF

Director of South American Operation ARGENTINA — MIGUEL SMIRNOFF Lavalle 1569, Piso 4, Of, 405 1048 Buenos Aires, Argentina Phone: 45-6948 AUSTRALIA — ALLAN WEBSTER 37 Shelley Street Elwood, Australia PH: 0305315026 Avenue 15026 BRAZIL — CHRISTOPHER PICKARD Av. Borges de Mederios, 2475 Apt. 503, Lagoa Rio de Janeiro, Brazil Phone: 294.8197 CANADA Phone: 294-8197 CANADA — JAN PLATER 98 Geoffrey Street Toronto, Ontario, Canada, M6R 1P3 Phone: (416) 537-1137 ITALY — MARIO DE LUIGI "Musica e Dischi" Via De Amicia.47 20123 Milan, Italy Phone: (02) 839-18-37/832-79-37 IDRAN JAPAN — Adv. Mgr., SACHIO SAITO Editorial Mgr., KOZO OTSUKA 3rd Floor of Chun-Tatemono bldg. 2-chome, 11-1, Shinbashi, Minato-ku, Tokyo Japan, 105 Phone: 504-1651 NETHERLANDS - CONSTANT MEIJERS Nº THERLANDS - CONST P O. Box 1807 1200 BV Hilversum Phone: 035-19841 SPAIN - ANGEL ALVAREZ Lopez de Hoyos 1/8, 5 CD Madrid - 2 Spain Phone: 415 23 98 UNITED KINGDOM — CHRISSY ILEY 54A Cambridge Gardens London W10 England Phone: 01-960-2736 HILARY BRIGHT Flat 3, 162 Bothune Road London N16 5DS England Phone: 01-809-1067

SUBSCRIPTION RATES \$125 per year enywhere in the U.S.A. Published weekly by CASH BOX (ISSN 0008-7289), 330 W 58th Street, Nrw York, N.Y. 10019, Printed in the U.S.A. Socond class postagu paid at New York, N.Y. and additional mailing offices. <sup>6</sup>Copyright 1984 by the Cash Box Publishing Co, Inc. All rights reserved, Copyright under Universel Copyright Convention. POSTMASTER: Send form 3579 to CASH BOX, 330 W 58th Street, New York, N.Y. 10019.

# **EDITORIAL**

The ruling by the U.S. Second Circuit Court of Appeals to overturn the two-year-old Buffalo Broadcasting decision should be heralded by every facet of the creative community.

The August 1982 decision by Judge Lee P. Gagliardi, ruling that blanket licensing of syndicated television shows was an unlawful restraint in trade, was met with outrage by the performing rights societies which vowed to fight to the end to see that their members received fair and equitable compensation for their labor.

The broadcasters seeking "source licensing," cannot be scorned for attempting to better their own financial situation. But those same broadcasters should not attempt to do so at the expense of the members of BMI

and ASCAP. The annual loss of an estimated \$80,000,00 in music licensing fees that would have resulted had Gagliardi's decision been upheld, could be considered nothing less than blatant robbery.

We agree with ASCAP president Hal David and BMI president Ed Cramer in believing that the value of the blanket license will continue to grow as new technologies create new ways to perform music. We at Cash Box are ecstatic over the court's decision and hope it serves as a warning to other groups seeking to infringe on the rights of authors, composers and all other facets of the creative community. To deny these people their just due is to stifle creativity.

## CONTENTS

| DEPARTMENTS               |   |    |
|---------------------------|---|----|
| Black Contemporary        |   | 24 |
| Classifieds               |   |    |
| Coin Machine              |   |    |
| Country                   |   |    |
| Jazz                      |   |    |
| Merchandising             |   |    |
| Radio                     |   |    |
| Video.                    |   |    |
| FEATURES                  |   |    |
| East Coastings            |   | 10 |
| Editorial                 |   |    |
| Executives On The Move    |   |    |
| Filmusic                  |   |    |
| New Faces To Watch        |   |    |
| Points West               |   |    |
| Talent On Stage           |   |    |
| 3                         | • |    |
| CHARTS                    |   |    |
| Top 100 Singles           |   |    |
| Top 200 Albums            |   |    |
| Black Contemporary Album  | \$                                      |    |
| Black Contemporary Single | S                                       |    |
| Country Albums            |   |    |
| Country Singles           |   |    |
| Jazz Albums               |   |    |
| Jukebox Programmer        |   |    |
| Top 30 Compact Discs      |   |    |
| Top 30 12" Singles        |   |    |
| Top 15 Music Videos       |   |    |
| Top 30 Videocassettes     | • |    |
| REVIEWS                   |   |    |
| Albums And Singles        |   |    |
|                           |   |    |

## ON THE COVER

Ruling In Favor Of Creativity

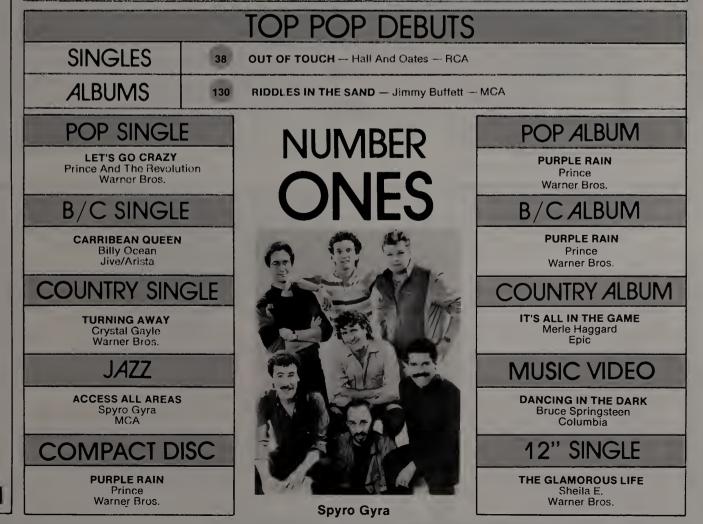
Since her debut on EMI America in 1981 with the hit single 'Morning Train," Sheena Easton has been a consistent chart winner and has wowed audiences internationally with her amazing live performances. With this issue, **Cash Box** sa-lutes the Scottish vocatist with a special which covers her life and recording history. This extensive coverage marks the



coming of age for one of the brightest recording artists to grace the airwaves.

This month also marks the release of a new Sheena Easton LP. On EMI, "Private Heaven" will be in the stores shortly and marks the return of Greg Mathieson as Sheena's producer. Another LP released recently was a Spanish language disc called "Todo Me Recuerda A Ti" and has already gone gold in Mexico and several other latin American countries and marks Easton's first foray into the foreign language market.

Both of these projects reflect Easton's ambitious desire and virtually unlimited talent and give international audiences the chance to hear Sheena Easton at her absolute best.



# September 29, 1984

| 9/2   | On<br>2 Chart | 9,  | (<br>22 Cl | On<br>nart |              |
|---|---------------|---|------------|------------|--------------|
| LET'S GO CRAZY  |               | 35 I FEEL FOR YOU   |            |            | 68           |
| PRINCE AND THE REVOLUTION<br>(Warner Bros. 7-29218)   | 29            | CHAKA KHAN (Warner Bros. 7-29195)<br>36 WAKE ME UP BEFORE YOU GO-<br>GO                           | 48         | 4          | 69           |
| 2 MISSING YOU<br>JOHN WAITE (EMI America B-8212)<br>3 SHE BOP                               | 1 14          | WHAM! (Columbia 38-04552)<br>BETTER BE GOOD TO ME   | 46         | 4          |              |
| CYNDI LAUPER (Portrait/CBS 37-04516)<br>4 WHAT'S LOVE GOT TO DO WITH                        | 4 11          | TINA TURNER (Capitol B 5387)<br>38 OUT OF TOUCH<br>HALL AND OATES (RCA JK-13916)                  |            | 3          | 71           |
| TINA TURNER (Capitol B-5354)  | 3 19          | 39 (WHAT) IN THE NAME OF LOVE<br>NAKED EYES (EMI America B-5219)                                  |            | 8          | 72           |
| 5 DRIVE<br>THE CARS (Elektra 7-69706)<br>6 IF THIS IS IT                                    | 79            | 40 SHINE SHINE<br>BARRY GIBB (MCA 52443)  | 40         | 5          | 73           |
| HUEY LEWIS AND THE NEWS<br>(Chrysalis/CBS VS4 42083)<br>I JUST CALLED TO SAY I LOVE         | 6 11          | 4) STRUTT<br>SHEENA EASTON (EMI AMERICA B-8227)<br>42 WHAT ABOUT ME                               | 45         | 6          | 15           |
| YOU<br>STEVIE WONDER (Motown 1745 MF)   | 10 7          | KENNY ROGERS with KIM CARNES<br>and JAMES INGRAM (RCA PB-13899)<br>43 YOU TAKE ME UP              | 49         | 3          | Ĩ            |
| 8 THE WARRIOR<br>SCANDAL featuring PATTI SMYTH  | 5 44          | THOMPSON TWINS (Arista AS 1-9244)<br>44 THE LAST TIME I MADE LOVE                                 | 43         | 6          |              |
| (Columbia 38-04424)<br><b>9 THE GLAMOROUS LIFE</b><br>SHEILA E. (Warner Bros. 7-29285)      | 5 14<br>12 15 | JOYCE KENNEDY & JEFFREY OSBORNE<br>(A&M 2656)<br>45 LIGHTS OUT                                    | 44         | 7          | 78           |
| 10 COVER ME<br>BRUCE SPRINGSTEEN (Columbia 38-  | 44 0          | PETER WOLF (EMI America PB 8208)<br>46 A GIRL IN TROUBLE  | 13         | 12         | 79           |
| 04561)<br>CRUEL SUMMER<br>BANANARAMA (London 810 127-7)                                     |               | (IS A TEMPORARY THING)<br>ROMEO VOID (Columbia 38-04534)<br>47 ROCK ME TONIGHT                    | 50         | 5          | 80           |
| 12 HARD HABIT TO BREAK<br>CHICAGO (Warner Bros. 7-29214)<br>13 GHOSTBUSTERS                 |               | BILLY SQUIER (Capitol B-5307)<br>48 ALL OF YOU  | 22         | 13         | 81           |
| RAY PARKER, JR. (Arista AS 109212)<br>A CARIBBEAN QUEEN (NO MORE                            | 9 16          | JULIO IGLESIAS & DIANA ROSS<br>(Columbia 38-04507)<br>49 STRUNG OUT                               | 24         | 13         | 82           |
| BILLY OCEAN (Jive/Arista JS 1-9199)   | 23 7          | STEVE PERRY (Columbia 38-04598)<br>50 WHEN DOVES CRY  | 55         | 4          | 83           |
| 16 STUCK ON YOU   | 19 7          | PRINCE AND THE REVOLUTION<br>(Warner Bros. 7-29286)<br>51 I CAN DREAM ABOUT YOU                   | 30         | 18         |              |
| LIONEL RICHIE (Motown 17466 MF)<br>17 TORTURE   |               | DAN HARTMAN (MCA-52378)<br>52 IF EVER YOU'RE IN MY ARMS<br>AGAIN                                  | 38         | 22         | 85<br>86     |
| JACKSONS (Epic 34-04575)<br>18 WE'RE NOT GONNA TAKE IT<br>TWISTED SISTER (Atlantic 7-89641) |               | PEABO BRYSON (Elektra 7-69728)  | 36         | 20         | 87           |
| 19 WHEN YOU CLOSE YOUR EYES<br>NIGHT RANGER (MCA 55420)                                     |               | THE EVERLY BROTHERS (Mercury/Poly-  |            |            |              |
| 20 DYNAMITE<br>JERMAINE JACKSON (Arista AS 1-9190)  | 20 11         | Gram 880213-7)<br>Gram 880213-7)<br>SURVIVOR (Scotti Bros./CBS ZS4 04603)                         |            | 4          | 88           |
| 21 SUNGLASSES AT NIGHT<br>COREY HART (EMI America B-8203)<br>ARE WE OURSELVES?              | 15 <b>19</b>  | 55 ROUND AND ROUND<br>RATT (Atlantic 7-89693)   |            |            | 90           |
| THE FIXX (MCA 52444)  |               | 56 BODY ROCK<br>MARIA VIDAL (EMI America B-8233)<br>57 ONLY WHEN YOU LEAVE                        | 68         | 3          | 91           |
| LAURA BRANIGAN (Atlantic 7-89636)<br>24 GO INSANE<br>LINDSEY BUCKINGHAM (Elektra 7-89714)   |               | SPANDAU BALLET (Chrysalis VS4 42792)<br>58 RIGHT BY YOUR SIDE                                     |            | 10         | 92           |
| 25 THERE GOES MY BABY   |               | EURYTHMICS (RCA PB-12695)<br>59 DANCING IN THE DARK<br>BRUCE SPRINGSTEEN                          | 51         | 11         |              |
| ROD STEWART (Warner Bros. 7-29215)  |               | (Columbia 36-04463)<br>60 SEXY GIRL   | 54         | 19         | 93           |
| DAVID BOWIE (EMI America B-8231)  | 42 <b>3</b>   | GLENN FREY (MCA-52413)<br>61 IN THE NAME OF LOVE<br>RALPH MACDONALD with vocals by BILL           | 56         | 14         | 95           |
| JOHN CAFFERTY & THE BEAVER BROWN<br>BAND (Scotti Bros./CBS 4-04594)                         | 32 6          | WITHERS (Polydor/PolyGram 881221-7)<br>62 17  | 89         | 4          |              |
| POINTER SISTERS (Planet/RCA YB 13857)<br>BOP 'TIL YOU DROP                                  | 33 9          | RICK JAMES (Gordy/Motown 1730 GF)   |            | 12         | 96 97 1      |
| 31 WHO WEARS THESE SHOES?   | 31 <b>7</b>   | BARBRA STREISAND (Columbia 38-04605)<br>64 SAD SONGS (SAY SO MUCH)<br>ELTON JOHN (Geffen 7-29292) |            | 17         | 57           |
| ELTON JOHN (Geffen 7-29189)<br>32 DESERT MOON   |               | 65 COOL IT NOW<br>NEW EDITION (MCA 52455)   |            | 1          | 98           |
| DENNIS DEYOUNG (A&M 2666)<br>SWEPT AWAY<br>DIANA ROSS (RCA PB-13864)                        |               | 66 INFATUATION<br>ROD STEWART (Warner Bros. 7-29256)<br>67 LAYIN' IT ON THE LINE                  | 62         | 19         | 99 (         |
| 34 FLESH FOR FANTASY<br>BILLY IDOL (Chrysalis VS4 42809)                                    |               | JEFFERSON STARSHIP (Grunt/RCA FB<br>13872)  | 73         | 4          | 100 1        |
| ALP   | НАВЕ          | I<br>TIZED TOP 100 SINGLES (INCLUDING PUBL(SH   | ER         | S AN       | D LICENSEES) |

A Girl in Trouble (Talk Dirty, Adm. by Bug/See Squared—BMI) Alibis (Snow-BMI/T. Mac-PRS/Bibo/Welk/





68 GIRLS WITH GUNS

Weeks On 9/22 Chart

98 EYES WITHOUT A FACE BILLY IDOL (Chrysalis/CBS VS4-42786) 93 22 99 SELF CONTROL

LAURA BRANIGAN (Atlantic 7-89676) 91 25 100 HERE SHE COMES BONNIE TYLER (Columbia 38-04548) 92 6

= Exceptionally heavy radio activity this week

 EUDING PUBL(SHERS AND LICENSEES)

 Lucky (W.B./Bleu Disque/Webo Girl)
 15

 Mara Weer Ali (Barn/Slade--ASCAP)
 89

 Midnite Maniaj (Geffen Warner-Tamerlane Krokus-BMI)
 82

 Missing You (Hudson Bay/Paperwaite/Fallwater/ Markmeen-BMI-ASCAP)
 2

 My Oh My (Whilo John)
 33

 New Girl Now (Screen Gems--EMI/ Autotunes-BMI)
 77

 Oniy Wnen You (Reformation--BMI)
 57

 On The Dark (Aurora/John Cafferty--Adm. by Warner-Tamerlane--BMI)
 88

 On The Vings (MPL Communications-ASCAP)
 53

 Out Of Touch (Hot-Cha/Unichappell-BMI)
 38

 Panama (Yan Halen-ASCAP)
 58

 Pretty Mess (Jobete/Wolftoons-ASCAP)
 58

 Rock Me (Songs Of The Knight-BMI)
 47

 Round And Round (Time Coast/Rightsong-BMI)55
 58

 Sard Songs (Intersong-ASCAP)
 59

 Set Control (Edition sunise, adm. by Careers-BMI)
 99

 Sexy Girl (Night River/Red Cloud-ASCAP)
 60

 17 (Stone City-ASCAP)</

 Struing Out (Street Taik—ASCAP/Phosphene/Bill

 M.—BMI).
 49

 Strut (Not listed)
 41

 Stuck On You (Brockman--ASCAP)16
 41

 Sugar Don't (Broozer Toones/Donna Weiss—BMI) 89
 50

 Sunglasses (Cresent/Harco-ASCAP).
 21

 Swept Awar (Unichappel/Hot Cha/Fust
 33

 The Allnighter (Red Cloud/Night River--ASCAP)
 33

 The Allnighter (Red Cloud/Night River--ASCAP)
 9

 The Last Time (Dyad/Steeple Chase-BMI)
 44

 He more You
 84

 The Glamorous (Girl's Song--ASCAP)
 .9

 The Last Time (Dyad/Steeple Chase – BMi)
 .44

 The more You
 .84

 The ONly Flame (CBS/Makiki/Arista/ Admiral-ASCAP)
 .8

 There Goes (Unichappell/Jot--BMI)
 .25

 Torture (Siggv--BMI/Lady of the Lake, Adm. by April--ASCAP)
 .17

 Turn To You (Daddy-Oh/Lipsync-ASCAP)
 .96

 Two Sides (WB/The Nine-ASCAP)
 .96

 Wake Me Up (Cahppell-ASCAP)
 .36

 We're Not Gonna Take It (Atlantic)
 .36

 What About Me? (Lionsmate/Security Hogg/Foster Frees-BMI)
 .22

 (What) In The Name (ALMO-ASCAP)
 .36

 What The Big (Warner-Tamerlane/Writer's House/ Duck Songs-BMI)
 .4

 What The Big (Warner-Tamerlane/Writer's House/ Duck Songs-BMI)
 .78

 When Doves Cry (Controversy-ASCAP)
 .50

 Who Wacrs (Intersong-ASCAP)
 .31

 You Take Me Up (Not Listed)
 .31

Your customers will be demanding their DTV. The hottest, hippest Disney programs ever. On videocassette. From Walt Disney Home Video.

DTV. It's original. It's classic. It's Disney animation. It's clips from your favorite Disney cartoons set to hit tunes.

It's Donald Duck losing his tailfeathers to "Tutti Frutti." It's Pluto puttin'on the dog.

It's Pop & Rock, with Elvis Presley, Little Richard and Jan & Dean. Golden Oldies, with Annette Funicello, The Beach Boys, and Lena Horne.



WALT DISNEY

D.M.

Rock, Rhythm & Blues, with Hall and Oates, Stevie Wonder, The Supremes. And more. Each only **\$29.95**.\* And all, as hip as you can get on videocassette! To make sure your customers demand DTV, we've created advertising that's really in tune with the market. Including ads in national magazines. And jazzy p.o.p. So call your Walt Disney Home Video Distributor today. Demand DTV! And before long, your customers WRAPPED AND READY TO GIVE will be rockin' to it. While you're rollin' in it.

Prebook is Oct. 1, 1984.

© MCMLXXXIV Walt Disney Productions. Walt Disney Home Video distributed by Walt Disney Telecommunications and Non-Theatrical Company, Burbank, CA 91521. \* Suggested retail price

# REMEMBER GREAT ISSU





In 1978, CASH BOX published the most comprehensive and authoritative Country Musi Special in the history of the most try—and each year out the most highly accl

# THE BE

**This year,** in step spectacular impact of films and records, C the ultimate salute

Music's sion, ants

**COUNTRY** A stunning to labels, publicourse, so history in

## 1984

COUN 198 is the plant of the pl

Reser for ban al COUNTEEK In Nasimile Granue

Advertisity Dee<mark>dline:</mark> September 28

Issilie Date: Driober 13



۲

۲

۲

## CONTACT

8 . 4

JIM SHARP 21 Music Circle East Nashville, TN 37203 615 • 244-2898 **J.B. CARMICLE** 6363 Sunset Bouleva Suite 930 Hollywood, CA 90028 213 • 464-8241

 Los Angeles
 No

 J.B. Carmicle
 Ho

 213-464-8241
 212

**New York** Howard Drucker 212-586-2640 **Nashville** Jim Sharp 615-244-2898

# NEW'S

# Judge Overturns Buffalo Broadcasting Decision

## by David Adelson

LOS ANGELES — The United States Court of Appeals for the Second Circuit has reversed the 1982 decision by District Judge Lee P. Gagliardi in the Buffalo Broadcasting V. ASCAP and BMI law suit On August 19, 1982 Judge Gagliardi decided in favor of Buffalo Broadcasting and approximately 750 other local broadcasters who had asked for cessation of blanket liscensing "in order to permit competition for performing rights."

The broadcasters had sought a system of "source licensing," where television producers of syndicated programming would pay for performing rights "at the source." A transitional blanket fee has been in effect since Gagliardi's ruling pending appeal by both performing rights societies. In handing down the decision, Judge Jon O. Newman wrote, "we conclude that the evidence is insufficient to show that the blanket license is an unlawful restraint of trade in the legal and factual context in which it currently exists." Newman later added, "the evidence does not establish that barring the blanket license as to syndicated programs', would add any significant price competition among songs that the blanket license allegedly prevents."

ASCAP president Hal David stated, "This is a great day for all songwriters and music publishers throughout the world. The unanimous decision by the Second Circuit attirms a system which has always served our industry and the public as well. I believe that the value of the blanket

# MTV Hands Out First Video Awards In New York

By Lee Jeske

NEW YORK — In a star-studded, confettifilled ceremony at Radio City Music Hall, MTV handed out its "1st Annual MTV Video Music Awards" Sept. 14. Herbie Hancock's "Rockit" took top honors, copping five of the 15 space-suited trophies in the General and Professional Categories (Best Concept Video, Best Special Effects, Best Art Direction, Best Editing, and Most Experimental). Michael Jackson's "Thriller" won two regular awards (Best Overall Performance, and Best Choreography) and the special Viewer's Choice Award. ZZ Top videos won two awards — Best Direction, for "Sharp Dressed Man"; and Best Group Video, for "Legs." David Bowie, whose "China Girl" won for Best Male Video and who was awarded a special Video Vanguard award, was the only other multiple winner.

The two-and-a-hall hour show was broadcast live over MTV and is now in syndication. Although structured like the many other awards shows on television two hosts (Dan Aykroyd and Bette Midler) introduced appropriate celebrities who read brief remarks off cue cards before being handed envelopes with the winners - there were several off-beat touches, such as circus acts performing in the aisles during commercial breaks, fake beards being handed out to the first ten rows in preparation for ZZ Top's appearance, Roger Daltrey destroying a quitar in imitation of his longtime partner Pete Townsend, and the cannon booms of confetti that covered many members of the audience.

Despite the domination of "Rockit," the Cars' "You Might Think" won the award

MAKING A CULTURAL CAMEO — Pictured here in a buddy-buddy embrace are Cameo's Larry Blackmon and Culture Club's Mikey Craig, who met in London. Cameo recently toured the United Kingdom, performing in venues such as London's Hammersmith Odeon where the group appeared before sold out audiences. for Best Video of the Year. Other winners were Cyndi Lauper, "Girls Just Want To have Fun" (Best Female Video); Van Halen, "Jump" (Best Stage Performance in a Video); the Eurythmics, "Sweet Dreams Are Made Of This" (Best New Artist in a Video); and the Police, "Every Breath You Take" (Best Cinemato-

(continued on page 13)



**UN-GODLEY SUCCESS, CREME OF THE CROP** — Kevin Godley (I) and Lol Creme pose with statuettes garnered at the MTV Video Awards ceremony. Godley and Creme were the directors of the Herbie Hancock video "Rockit," which won awards in five categories.

# RCA To Initiate Major Campaign For Elvis' 50th

## by Lee Jeske

NEW YORK — In order to celebrate the 50th anniversary of Elvis Presley's birth, which will be January 8, 1985, RCA is about to launch an extensive year-long campaign, which will see the release of a number of Presley compilations and reissues. First up will be *Elvis Presley* — *A Golden Celebration*, a six-record, numbered box set made up largely of never-before-released live performances, including airchecks from the Ed Sullivan and Dorsey Brothers television shows. The extensively-annotated set will be shipped Sept. 26 and will carry a suggested list price of \$49.95.

Also due before the end of the year are mono re-issues of four of Presley's earliest albums — *Elvis Presley, Elvis, Elvis' Golden Records* and *50,000,000 Elvis Fans Can't Be Wrong* — which have, for years, only been available in electronically reprocessed stereo (they will also be made available in Compact Disc); a greatest hits compilation, **Rocker**, from which "Blue Suede Shoes" will be issued as a video produced by Martin Kahan Productions (also available in CD); and two singles "six packs" — *Elvis'* Greatest *Hits: Golden Singles Volumes I and II*, each featuring six double-sided hit singles, pressed on gold-colored discs.

The campaign, which has been in the planning stages since last January, is under the direction of Don Wardell, RCA's west coast director of merchandising, who is the project's marketing director and Gregg Geller, RCA's division vice president for A&R, who is the project's A&R director.

The worldwide campaign will feature numerous merchandising aids, including a 36"x36" poster which highlights all the releases, a 22"x36" poster devoted to the *Golden Celebration* set, and a black and gold die-cut of the 50th anniversary logo for use as a display centerpiece.

(continued on page 28)



**CAPITOL REMEMBERS** — Ella Mae Morse, who sang "Cow Cow Boogie," Capitol records' first hit single, recently took a walk down memory lane when she sang a few classics at Hollywood's Vine Street Bar & Grill. Pictured here presenting Morse with a plaque for her participation in the birth of the company are (I-r): Bill Burkes, vice president, merchandising; Walter Lee, senior vice president marketing/promotion; Morse, Pete Goyak, vice president, administration; Sam Citro, vice president, sales; and Don Zimmermann, president, Capitol Records.

# CHR Inspires Big Seminar At NAB/NRBA Convention

## **By Russell Reid**

LOS ANGELES — The strong resurgence and popularity of "Contemporary Hit Radio" (CHR) was a prime topic among program directors and other attendees of last week's NAB-NRBA convention in Los Angeles. In fact, CHR accounted for one of the convention's best-attended seminars as an overflow crowd of 200-plus jammed the Biltmore Hotel's Music Room to hear a panel of CHR program directors from across the country discuss 1984's hottest format.

Pop radio has seemingly come full circle since the brash days of Top-40 programming in the '50s and '60s. Hit parades, flamboyant air personalities, big cash giveaways and contests, flashy slogans and jingles and even reverb are back. And with a surprising number of stations, primarily in large markets, now completing an evolution from "Album Oriented Rock" to a "Hot Hits" format, listeners are claiming deja vu. The return to Top-40 has been excep-

The return to Top-40 has been exceptionally well received in most markets. Seminar panelist John Lander, program director at Houston's KKBQ, claimed that CHR helped his station climb out of a two share to the number one ranking in that large market. A similar advance was reported by Tim Fox of KPKE in Denver, where his station rode a CHR format out of 15th place in the market to number two. Other position gains attributed to CHR were reported for stations in New York, Boston, Milwaukee, Washington D.C., Miami and Jackson. And Los Angeles of course is the home of phenomenally successful KIIS, generally accepted as the country's leading CHR station.

Most of the broadcasters speaking at the CHR seminar maintained that the format appeals to a broad audience segment, from teens to upper '30s, even though the format is designed and paced primarily for the mid-'20s segment. But with more stations adopting the format, some broadcasters foresee increasing difficulty for CHR stations to maintain distinct identities.

"Yes, with all the stations playing hits these days, it is harder to have a distinct musical identity and promotional identity," said Ed Scarborough of L.A.'s KKHR. "One week in L.A., nine different stations were giving away Billy Joel concert tickets. That's just embarrassing."

Several of the panelists wondered whether the sudden and heavy shift of stations to the CHR format might cause (continued on page 18)



JULIO WITH BRASS — Following one of his week-long series of SRO concerts at Radio City Music Hall, Columbia recording artist Julio Iglesias was visited backstage by CBS executives. Pictured from (I) are AI Teller, senior vice president and general manager, Columbia Records; Walter Yetnikoff, president, CBS/Records Group; Julio Iglesias; Mrs. Thomas Wyman; and Thomas Wyman, chairman and CEO, CBS Inc.

# **BUSINESS NOTES**

## Warner/PolyGram Deal Stalls

LOS ANGELES — A Washington federal appeals court reversed a lower court's ruling last week and granted the Federal Trade Commission's request for a preliminary injunction that will temporarily block the proposed merger between Warner Bros. and PolyGram. Though the case will ultimately be decided by an administrative judge in a trial in Washington, D.C. that also began last week, the FTC looked on this decision as an "actual victory."

At the U.S. 9th Circuit Court of Appeals in San Francisco, the judge ruled that a U.S. District Court had "applied an incorrect legal standard" when he originally refused to grant the FTC's request last April.

## **CBS To Raise Selected List Prices**

NEW YORK — CBS Records will release "selected superstar product," by such artists as Barbra Streisand, Billy Joel, Paul McCartney and Culture Club, at a \$9.98 retail price, due to "steadily-rising cost of manufacturing and marketing records and tapes." The company stresses that the list will apply "only to selected superstar releases for the foreseeable future." Cassette versions of each of these titles will be released exclusively on chromium oxide tape.

# **BMI To Present Symposium**

NEW YORK — Broadcast Music, Inc. (BMI) will present "The Songwriters Symposium" on October 2 and October 3 for all interested songwriters and musicians in the Salt Lake City area. Two three-hour sessions are scheduled: 7 p.m. to 10 p.m. on October 2 and 1 p.m. to 4 p.m. on October 3. The Symposium will be held at Snowbird Ski and Summer Resort, Snowbird, Utah. Both sessions will feature panel discussions as well as Q & A segments. There will be no song evaluations or critiques. Admission is free and no registration is required. The following panel of prominent music business personalities will participate in the two sessions: Stephen Dorff, record producer and writer of "Every Which Way But Loose," "Through The Years," others; Ann Munday, publisher, senior vice president, Chrysalis Music; Neil Portnow, vice president, A&R, west coast, Arista Records; Gary Roth, BMI staff attorney; and panel moderator Bobby Weinstein, BMI executive and writer of "Goin' Out Of My Head," "Hurts So Bad," others.

# **ASCAP Rep Devany Dies**

NEW YORK — ASCAP Senior Station Relations Representative Jack Devany died Sept. 11 at the age of 68 following complications due to heart surgery. He had been with the Society for 37 years and was well known throughout the radio broadcast industry in the middle Atlantic states. On behalf of ASCAP, he was responsible for dealing with radio stations in that area, assisting them with problems relating to licensing activities. Devany was born in Philadelphia, Pennsylvania on December 9, 1915. He joined the American Society of Composers, Authors and Publishers in 1947, working in the Philadelphia office prior to the creation of a Station Relations Division. In this new division, he handled radio broadcasting relations, and his territory included North and South Carolina, Delaware, Maryland, Virginia and West Virginia and the District of Columbia.

He is survived by his wife Lorraine and a son, John Michael.

# Lembo, Heckman Collaborate

LOS ANGELES — Continuing it's relationship with MCA Music as artist development consultants, Mike's Artist Management LTD. has announced that Michael J. Lembo and Eric Heckman will collaborate in expanding the firm's business opportunities, including it's publishing interests. Heckman is currently serving as tour administrator for Hall & Oates' Pontiac-sponsored tour and plans to join with Lembo in developing various corporate sponsorship arrangements.

## EXECUTIVES ON THE MOVE



Olin Named — Milton Olin has been appointed to the newly-created position of vice president of business development for A&M. Olin will be primarily involved in development and coordination of business opportunities which cut across A&M's involvement in records, films, video and emerging technologies. In this capacity, Olin will work closely with A&M Records, A&M Films, Almo/Irving Music Publishing and A&M's international affiliates.

**Gray Named** — Johnny Gray has been appointed as regional marketing coordinator. Gray comes to Warner Bros. from five years as program manager of WPLO Radio, Atlanta. He will work out of the Warner/Elektra/Atlantic sales office in Atlanta.

**Bindell Appointed** — Barry Lee Bindell has been appointed technical sales representative-pacific region for the magnetic tape division of Agfa-Gevaert, Inc. Bindell had previously been an account representative for the Technics division of Panasonic Company.

Larkin Joins — Famous Music/Ensign Music Publishing companies has announced the addition of Nelson Larkin to the Nashville staff as creative director. Under the agreement with Larkin, Famous will administer his Blue Moon Music (ASCAP) and Red Ribbon Music (BMI) catalogues.

Bass Named — Claire Bass has been named to the position of membership assistant for the membership department of the Country Music Association. Bass was formerly research assistant for NBC/Television Burbank. Bass' new duties include handling membership processing and recordkeeping, as well as assisting the director of membership development and services. Columbla Appointments — Jeff Jones has been named director, product

**Columbla Appointments** — Jeff Jones has been named director, product marketing, east coast, Columbia Records and Jane Berk has been appointed associate director, product marketing, east coast, Columbia Records, as announced by Phil Sandhaus, director, product development, Columbia Records. Jeff Jones will be responsible for the planning and execution of marketing programs for selected east coast Columbia artists. Since 1983, he has been associate director of the customer merchandising department. Jane Berk will be responsible for assisting the director, product marketing in the planning, development and followthrough of marketing programs. She will also be responsible for the planning and execution of marketing programs for an assigned group of artists herself. She will report to Jones. Since 1982, Berk has been a product manager. From 1980 to 1982, Berk was an associate director, east coast publicity. She joined Columbia Records in 1978 as manger, east coast tour publicity. Lightstone Appointed — James F. Lightstone has been appointed director, business

Lightstone Appointed — James F. Lightstone has been appointed director, business affairs, CBS Songs. In this position he will negotiate administration, co-publishing and songwriter agreements for CBS Songs as well as agreements involving the compositions controlled by the CBS catalog partnership. Prior to joining CBS Songs, Lightstone was director of business affairs for the Playboy Cable Network Inc.

**Moreno Named** — Brian Moreno has been named vice president of sales and marketing for Active Home Video. Moreno, former director of marketing for the computer software division of SEGA Toys, Inc., will supervise all phases of domestic and foreign sales for the rapidly-growing video manufacturer.

**Tierney Promoted** — Blair Television has announced the appointment of John J. Tierney as assistant sales manager of its independent blue sales team in New York. Tierney has been an account executive with this independent station sales team since 1982. Prior to joining Blair he was an account executive with Seltel.

de Florio Named — Blair Television has announced the appointment of Alan de Florio as an account executive with the ABC sales team in Los Angeles. de Florio joins Blair from HRP in Los Angeles, where he has been an account executive since 1982. Prior to that he was with KUSI-TV, San Diego, as a local, sales person. Solomon Named — David Solomon, a veteran of more than a decade in the home entertainment industry, has joined International Video Entertainment as national sales manager. Solomon comes to his new IVE post after serving as branch manager of ZBS Industries, a home video distributing company. Solomon also was both branch manager and regional sales manager with Commtron, based in Illinois, responsible for distribution sales in Illinois, Indiana and Wisconsin.

## Gaspar Promoted At PolyGram

LOS ANGELES — Jerome Gasper has been named vice president, A&R, urban contemporary/black music division at PolyGram Records, it was announced by Harold Childs, senior vice president of the division. Starting his career in the music business in 1960 as a recording engineer, Gasper worked in that capacity through 1974, with such artists as Aretha Franklin, Wilson Pickett, King Curtis, Dionne Warwick and Barry Manilow. He became director of A&R at RCA in 1976 and then held a similar position with CBS in 1979, working with such artists as Mtume, Patti Labelle and others. He also signed Luther Vandross to the label. In 1981 Gasper became director of A&R at A&M, in charge of Jeffrey Osborne, The Brothers John-



son and Joyce Kennedy. Gasper came to, PolyGram as director of A&R, urban contemporary black music division in 1982.

## POINTS WEST

ONCE MORE, WITH FEELING - Making his second appearance in the Los Angeles area this summer, Elvis Costello brought his band the Attractions this time around as well as a saxophone player to help fill things out. Not that they weren't filled out at last June's performance when Costello played to a packed house with only out at last June's performance when Costello played to a packed house with only his acoustic guitar. There, the British songwriter shined as never before, treating cuts like "Allison," "Shipbuilding" and "The Only Flame In Town" with sensitivity and urgency. Where that marathon show was intimate and soul-baring, this show rocked and rolled in true Costello fashion. Seeming very at ease as R&B shouter as well as melodic innovator, Costello and the Attractions powered their way through such classics as "Lipstick Vogue," "Clubland" and "Watching The Detectives." Yet



NEW RELEASE The long-awaited Slash debut from the Del Fuegos is in the stores and rattling speakers as you read this. Strong material and excellent production from this young Boston band. Seen are (I to r): Brent Giessmann, Tom Lloyd, Dan Zanes, Warren Zanes.

for all of the show's straight-ahead power, Costello still challenged his audience with a ballad version of his current hit "The Only Flame" which caught many people by surprise. Though he did return during one of the encores to perform the upbeat rendition found on his Columbia LP "Good-Bye Cruel World," the spark of adventurousness was still apparent at many points during the show. As with June's performance, Costello did an solo encore of the moving "Shipbuilding" which moved the crowd to a thoughtful hush. As always, Elvis Costello and the Attractions delivered the goods with a set of inspired and often breathtaking music that proved why they are considered one of the leading groups in contemporary pop music.

TURNING ANOTHER TRICK — After a several year/album stint with late 70's melodic-metal kings Cheap Trick, Tom Petersson has recently struck out on his own with an album of surprisingly danceable pop-rock. With such cuts as "Lose Your Mind" and "My Car" gaining airplay on a variety of radio stations-from "alternative music" beams such as **KROQ** to more mainstream AOR stations such as **KMET** — Petersson is quickly gaining a foothold in markets where his former band used to reign supreme. *Points West* recently spoke to Petersson about the project: "We finished the album around this time last year, and since then its really been a question of choosing which songs would be on it. It's an EP and so we were only able to pick five, but we had many. My wife Dagmar sings lead on the LP; we had worked together for a long time, working on demos and ideas for Cheap Trick and ourselves, and finally we've got the album out! People didn't really know what to think, but so far the response has been really good." Petersson is also noteworthy because of his involvement on the upcoming solo Mick Jagger album. "I had worked with the engineer on the album Dave Gerdin many times before, and through him I met the producer Bill Laswell of Material. He had heard about my experimentation with multi-string basses, and for him, its the stranger the trument the better! They asked me if I would do some overdubs with the twelve and eighteen string bass... most of the songs are island-Motown-reggae influenced and I think that Bill just wanted some new sounds. But a couple of the tracks are very hard rock, and with Sly & Robbie playing, the sound wasn't quite what they wanted, so I ended up doing the bass on the heavier rock tracks." Petersson is currently rehearsing his band for some live dates support his Engima LP.

WHAT ARE WORDS FOR - Harvey Kubernik's final installation in The Freeway Trilogy — a series of spoken word packages — is set for release in mid-October. Entitled "Neighborhood Rhythms (Patter Traffic)," the double album includes participants from the previous two packages "Voices Of The Angels" and "English

As A Second Language" such as Black Flag's Henry Rollins, Wanda Coleman, X's John Doe and Exene Cervenka, the Blasters' Dave Alvin, Charles Bukowski, Kim Fowley, Shredder and many, many others. Also on tap from Free-way/SST is the "Family Man" LP, which will be marketed as a Black Flag disc with one side of Rollins spoken word pieces and one side of Black Flag instrumentals. Freeway is also pres-enting Allen Ginsberg at McCabe's on

Friday, Oct. 5. CLOSE TO THE EDIT — Reggae dub poet Mutabaruka will be in support of his latest Shanachie LP "Outcry" with **Eek-A Mouse** and others at a reggae dub fest on Oct. 4 at the Palladium. Mutabaruka will also be appearing in Santa Barbara and San Francisco on



IN SYNC - New England Digital's Synclavier threw a gala reception to announce the opening of their west coast offices. Shown here at the Syncla-party are (I to r): Quincy Jones and Oscar Peterson, who was the host of the party.

the following evenings . . . . Melissa Manchester has just signed to MCA following an announcement by Irving Azoff at Manchester's NAB/NRBA performance at the Biltmore Sept. 18. Manchester's debut for the album includes production by Giorgio Moroder, Quincy Jones, George Duke and others. Bernie Taupin is also among the collaborators on the songs for the album ... Ken Kragen will address the luncheon meeting of the Harvard-Radcliffe Club Tuesday, September 25. Graduate of Harvard Business School and head of the personal management company Kragen and Company, Kragen will speak on management techniques ... Sy Richardson, and Company, Kragen will speak on management techniques ... of intenation, seen in the recent *Repo Man* motion picture has been recently signed by **Fandel Management** along with music acts **Bartock-Lansky** and **Push. Americom** has been retained for public relations and marketing ... congratulations to **Alvin "Skip" Miller** and **Karen Miller** on the birth of a baby boy, **Dominique Joseph** on September 17. Skip Miller is senior vice president and director of operations at Motown. **peter holden** 

## NEW FACES TO WAT

One of the brightest and most spirited new artists to arrive this summer has been Sheila E. Her "The Glamorous Life" single and LP on Warner Bros. have taken the dance clubs and B/C charts by storm with ' single and the album climbing the 7 in to the top ten, and the 12" version topping the Cash Box 12" chart. Her distinctive sound is a combination of Prince's The Starr Company produc-tion and Sheila E.'s own amazing musical talent-she plays everything on the album.

Sheila Escovedo began her involvement with music through her father's band The Escovedo Brothers as she was growing up in Oakland. From that time until now Sheila has been prim-arily a drummer. "They had the Escovedo Brothers when I was little and even before I was born, and they used to rehearse at our house because they couldn't afford a rehearsal hall. They played all the time, and whenever they took a break I'd hop up onto the drums, and from there I just picked it up." Obviously, she picked it up quickly and proficiently as she was soon touring with the band around the States and in Latin America.

While Sheila is still in her midtwenties, her early experience on the drums soon led her to gigs with Herbie Hancock and George Duke as well as playing drums on Marvin Gaye's last tour and playing with Lionel Richie on a tour which ended in February. Yet her most influential and pivotal connection has been with Prince. While Sheila explained that the two had been friends for quite awhile, the musical relationship between them has become more visible and concrete lately. 'After the tour with Lionel, Prince was doing the Purple Rain film and soundtrack, and he asked me if I would do some work with him on the song "Erotic City" which is the b-side of the "Let's Go Crazy" single. I also played drums on the Apollonia 6 album. He



Sheila E.

introduced me to his management company and the Starr Company, and ended up doing my album we together.'

By listening to "The Glamorous Life" album, the techniques and sound of Prince are unmistakable. Sheila explained, "The sound is similar to Prince's because, like him, I play everything. When you hire musicians to come in and play certain parts, they play with their feeling. That's why you might call someone like Paul Jackson Jr. to come in and play guitar-you want his sound. But all of it is me, and all of it is Prince when he does his stuff."

This connection with Prince also led to her first solo live show which took place at the Palace in Hollywood after the premiere of Purple Rain. Sheila and her band opened for Prince at the event which was covered extensively MTV, and had a chance to test the waters which she will explore more fully in the next few months. "Playing with Prince was real fun, but it was also scary! It was the first time I'd done anything alone, and I felt a lot of pressure with all the record company people being there and the stars. But it turned out real nice." Sheila is now rehearsing her band and is set to begin touring later this month, but you won't see her behind her trap set. Remember, this is the glamorous life, and Sheila E. is leading it!

## **TV Shows Spotlight Music** With In-Studio Performances by Rusty Cutchin

NEW YORK - MTV may have the image, the ratings and the press, but television producers are not giving up on the time-honored variety show format just yet in their quest to develop new music-oriented programming. In fact three variations on classic pop music shows will figure prominently on the fall viewing schedule. The straight live performance revue associated for years with the Ed Sullivan Show is the format for Showtime's Rock of the Eighties, entering its second year on the pay cable channel. Dick Clark proved that people could be entertained simply by watching others dance as well as witnessing live performers, and the snydicated This Week's Music will provide the same service, in addition to airing videos. Even that classic of classics, Your Hit Parade proved that a viewer didn't have to have the original artist to enjoy a song, and this premise is the foundation for Clark's new Puttin' On The Hits, which, like Solid Gold's man-on-the-street segment, will feature everyday people performing their favorite hits.

Rock of the Eighties has remained in the forefront of music programming by consistently featuring an eclectic mix of the best new pop artist, from the September 1983 pilot, with Stray Cats, A Flock of Seagulls, Berlin, Chequered Past and Chain Reaction to more recent episodes showcasing international superstars like



THIS WEEK'S WAITE - John Waite (I) poses with Livingston Taylor, host of the nationally syndicated show "This Week's Music," one of the new series offering alternatives to non-stop video programming this fall.

Culture Club and up-and-coming new muxic bands like Oingo Boingo and Madness. Other shows during the past year have featured artists as diverse as Spandau Ballet, Stevie Ray Vaughan, Sparks, Cyndi Lauper, The Alarm, Greg Kihn, Herbie Hancock, the Phychedelic Furs, Berlin, Shalamar, Adam Ant, King Crimson, R.E.M., Nona Hendryx, Human League and INXS.

Rock of the Eighties tapes two shows over a three day period, utilizing seven cameras to capture the eight bands, which include two established bands and two emerging groups for each show. The (continued on page 14)

## **STUDIO PROFILE Mobile Fidelity Sound Labs: Mastering The Classics**

LOS ANGELES-When former ABC Re-cords executive Herb Belkin joined thenfledgling Mobile Fidelity Sound Labs in the late '70s, he knew that there was a small but dedicated consumer market of audiophiles for high-quality original master recordings. When Mobile Fidelity released "The Beatles — The Collection" in 1982-half-speed master recording of the Beatles' complete catalog-Belkin and his associates knew they were in the market to stay. That collection — there were only 25,000 numbered packages manufactured — sold out in just over a year and now goes for as much as \$1,000 on the collectors market, up from an original retail price of \$325.

Therein lies one of the pleasant sur-prises Mobile Fidelity has encountered with each of its releases. Even with a relatively stiff price -- \$15-\$17 for each single LP --and fundamentally old catalog, Mobile Fidelity has tapped a collectors market as well as its original audiophile market. Both groups of consumers - in many cases overlapping are certain to be intrigued by Mobile Fidelity's lastest historical package, which has just been released: the Rolling Stones collection. This 10-album limited edition chronicles the band from its debut album "The Rolling Stones" through "Let It Bleed" and the compilation double LP set "Hot Rocks." As with Mobile Fidelity's Beatles collection and its other package of Frank Sinatra albums, The Rolling Stones collection includes extensive liner notes and interviews with the engineers and producers of the sessions. This set of classic LPs, like much of Mobile Fidelity's catalog, is sure to sell out quickly, which will only add to the strength of the product's marketability.

Starting out as a small but sophisticated sound lab in Washington state, Mobile

In The Studio-

LOS ANGELES . . . producers Jimmy Jam and Terry Lewis are at Larrabee Sound mixing CBS artist Alexander O'Neil and MCA artist Thelma Houston with engineer Steve Hodge; assisted by Fred Howard . . .

Solar recording group Shalamar tracking with producer Howard Hewett, engineer at the board Dave Rideau and assistant engineer Toni Greene . . . producer Louis Silas, Jr. mixing Rocky Robbins for MCA records, engineer Maavi Mote, assistant Toni Greene . . . Geffen recording artist Edmund Sylvers mixing with Leon Sylvers III, engineer Norman Whitfield, Jr. assisted by Sabrina Buchanek . . . at Group IV, Dolly Parton laying vocal tracks on the Kenny Rogers & Dolly Parton Christmas Special with Bob Giraldi for Bob Giraldi Productions... composer Mike Post scoring Hill Street Blues segment with engineer Dennis Sands, assisted by Andy D'Addario, for MTM Enterprises... over at Hit City West producer/arranger Patrick Henderson and engineer Joel Moss

Fidelity from that time to the present deals only with the original master recordings of landmark albums and LPs that have unique sonic characteristics. Using a halfspeed master recording technique which enhances the nuances of the music, the company initially manufactured albums like Steely Dan's "Can't Buy A Thrill" and Pink Floyd's "Dark Side Of The Moon."

While these are two of the long-sold-out recordings -- Mobile Fidelity never ma-nufactures more than its original number of pressings - it is difficult to understand the appeal of these high-priced discs unless you have heard one. Executive vice president for Mobile Fidelity Mark Wexler remarked, "We are basically producing an after-market product. All of the music that we are dealing with has already been on the market for some time, and as a result the sound and packaging quality of our records, tapes and compact discs must be superior in all respects. The proof of our customers' satisfaction is in the fact that an average customer who buys a Mobile Fidelity product has on the average of 10 titles

"We feel we are on the leading edge of software technology and our main principle is that of quality. If we are interested in doing a master recording of a certain album and the original master tape is in poor condition, we simply will not do the album. All of our albums are pressed in Japan with virgin vinyl and are packaged in rice paper sleeves with the best covers." Along with the Stones best covers." Along with the Stones package, Mobile Fidelity is also releasing such single Beatles LP as "Rubber Soul, 'Abbey Road," "Magical Mystery Tour' "The Beatles" white album and "Revolver" -- on cassette only -- and albums from Spandau Ballet, Linda Ronstadt and the Allman Brothers are in the works.

recently completed tracks for Mr. T's debut album on CBS Records ... Wall of Voodoo was in working on a selfproduced project, Avi Kipper engineer, assistant Bruce Rockwell ... in Capitol Studios, Tom Petty in studio "A" laying strings, producer Jack Nitzsche, engineering is Don Smith assisted by Hugh Davies.

NEW YORK .... Remixer John "Jellybean' Benitez currently mixing "It's Your Night" by James Ingram, producer Quincy Jones for Qwest Records; engineer John "Tokes" Potoker at The Hit Factory across town at Sigma Sound Studios, Maria Vidal is recording for EMI Records. At the console Michael Hutchinson assisted by Melanie West . . .

All material for In The Studio should be sent to Cash Box, 6363 Sunset Blvd. #930, Hollywood, CA 90028.

darryl lindsey

## Warner's Regehr Dies

LOS ANGELES - Bob Regehr, senior vice president of artist development and publicity for Warner Bros. Records died of cancer in his New York City home Sunday, September 16. Regehr, 52, moved from Los Angeles in 1983 to oversee the company's New York operations.

In an announcement, chairman of Warner Bros. Mo Ostin said, "Bob pioneered a brilliant combination of artist development and publicity, not just for Warners but for the record business as a whole. His vision, leadership, creative talent, and his humor and intelligence will be missed by Warners and all of those who knew him." Regehr joined Warner Bros, in January of 1971 to head the label's A/R department and worked with many of the label's top artists as well as establishing Warner's current video department.

Services were held September 21 at the New York Society for Ethical Culture in Manhattan. Los Angeles services are pending.

# EAST COASTINGS

TOO MUCH IS ENOUGH - Leave it to Joe Piscopo and Eddie Murphy to save the day. The MTV Awards, an admirable concept and appropriate tribute to the creative forces which have broadened the horizons of the music business, owes a debt to the newly-liberated Saturday Night Live stars. Clearly undecided whether to parody or emulate the much-maligned TV awards-show genre, the MTV effort suffered through a surprising number of embarassing moments, including Rod Stewart and Ron Wood's giggling-churchboys routine during Quincy Jones' speech, Nina Blackwood's backstage interview with Carly Simon (which would have looked perfectly normal on the following evening's "Miss America" telecast) and the endless spray of confetti on the audience (it was funny the first time). Murphy and Piscopo



MARRIAGE UNDER STARS(HIP) --- Jefferson Starship lead singer Mickey Thomas recently performed an onstage marriage ceremony for fellow band member David Frieberg and his bride Janabeth Logan at the group's September 12 New York City appearance on Pier 84. The Starship will be touring the U.S. through November. On stage are (I-r) bride J.B. Logan, groom David Freiberg, Craig Chaquico and "minister" Mickey Thomas.

illustrated what the show could have been by spontaneously producing the technician responsible for the confetti spray and inviting the audience to help beat the hell out of him after the show. It was the most telling moment of a paradox of a production which, in contrast to the above oddities, featured a show-stopping performance by Tina Turner, a neat bearded-audience participation bit with Z.Z. Top, Peter Wolf's presentation with Cynthia Gregory of the choreography award to Michael Peters (co-winner with Micheal Jackson for Thriller), who promptly thanked by name every dancer in the video "because no one ever does it," the reading of the voting and tabulation procedures by Cyndi Lauper, who is only a couple of good

writers away from becoming a serious multi-media superstar, and Bette Midler's unswerving professionalism, which throughout the show elevated the unexpectedly typical awards-show rap to a status befitting her own material. MTV's cartoon graphics, which look super after school and on Saturday, seemed underdressed amid the black-tie Video (nee Radio) City Music Hall Crowd, and the entire production walked a thin line between cool and kitsch, but if nothing else, the show gave audiences a sobering dose of Dale Bozzio, and that should be enough to keep the video crowd guessing until next year, when, with a little luck, the MTV Awards will be just as fresh as the channel's daily fare.

JULIO, ARE YOU LISTENING? - A well-kept secret, we are told, is that many of Laura Branigan's hits, including "Gloria" and some tunes from the "Self Control album were originally written and sung in Italian by Umberto Tozzi, the "Bruce Springsteen of Italy." Tozzi's itinerary was unavailable to Cash Box at press time, but Branigan will turn up later this year on *This Week's Music*, the nationally syndicated music/video/dance series taped in New York. The show will premiere eptember 24 on New York's WPIX.

WAILER WAILS LATER - Reggae star Bunny Wailer, in a "good news, bad news" announcement, canceled his October 13 show at Madison Square Garden because of conflicts in his recording schedule, which will result in his first ever 12-inch dance single to be released in the U.S. The new cut, entitled "Jump," features a remix by Francois K. A 7-inch version will be released by Shanachie Records, which will also be manufacturing and distributing Wailer's "Live" LP on behalf of Solomonic Productions. The newly-mastered recording of his "Youth Consciousness Concert" will be widely available in the U.S. for the first time. VID STARS OF THE FUTURE — Chances are, if you were to guess the host of

the latest music TV show featuring videos and live performers and geared to the

youth market, the name Livingston Taylor would not leap to mind. But Taylor (of the musical Massachusetts Taylors) feels completely comfortable as the host of This Week's Music, the syndicated strip and hourly (a la Entertainment Tonight, Solid Gold) show set to debut in over 60 markets September 24. For many, Taylor is associated with the soft rock explosion of the early 70s when a wealth of acoustic performers, including Livingston's brother James, emerged at the forefront of the post-60s acoustic music scene. Livingston's solo career began on Capricorn in 1970. Eventually, he released six albums and achieved a cult following but never achieved the notoriety of his brother, despite a distinctive style underneath



THERE HE IS, COATI MUNDI -Creole and the Coconuts' Andy Hernandez (aka Coati Mundi) found himself surrounded by beautiful women recently at Manhattan's Jerry's Supper Club, including recently-crowned and-retired Miss America Suzette Charles (r). On the left is Charles' mom, another beauty queen.

the vocal similarities. Liv, as he's known, however, realistically settled into the business, becoming a staple on the college circuit and a successful commercial writer and singer, working on spots for Hershey's, A-1 Sauce, Maxwell House, Tender Vittles and others. Although seemingly out of character on This Week's Music, he brings no cynicism to the host's job, which makes him sort of a preppie **Dick Clark**. "I expect this show to be on the air for 25 years, and I expect to be with it for 25 years," he said in an interview recently. "But will you look as good as Dick Clark in 25 years," I asked him. "Well, I would be a fortunate man indeed," Taylor replied, not missing a beat. "I consider him my role model for this show." And how will the show affect Liv's own aims as a singer/songwriter. 'I'm not recording now. I do write all the time, and I plan to record again. I frankly don't have tremendous enthusiasm to record alone. I want to record with somebody else. You know, when you're young, you can be self-centered and actually think you have something important to talk about. Now my life becomes less interesting to me and I've become more interested in other sounds and what other people rusty cutchin are doing.'

# **MERCHANDISING**

1

j

| Title, Artist, Label, Number,<br>1 PURPLE RAIN<br>2 BORN IN THE U.S.A<br>3 THE DARK SIDE OF | 15<br>PRINCE AND THE REVOLUTION (Warner Bros. 25110-2) W                               | Weeks<br>On<br>9/22 Chart<br>.98 |      | ACT  | *not available<br>Weeks   |
|---|--|----------------------------------|------|--|---|
| 1 PURPLE RAIN<br>2 BORN IN THE U.S.A  | 15<br>PRINCE AND THE REVOLUTION (Warner Bros. 25110-2) W                               | On<br>9/22 Chart<br>.98          |      |  | Weeks   |
| 2 BORN IN THE U.S.A   | PRINCE AND THE REVOLUTION (Warner Bros. 25110-2) W                                     |                                  |      |  | On<br>9/22 Chart  |
|   |  | 'EA 1 3                          | 16 S | SHE'S SO UNUSUAL   | CYNDI LAUPER (Portrait RK 38930) CBS 18 3   |
| 3 THE DARK SIDE OF  | BRUCE SPRINGSTEEN (Columbia CK 38653) C  | <br>BS 2 3                       | 17 0 | DIGITAL DOMAIN   | 15.98<br>VARIOUS ARTISTS (Elektra 60303-2) WEA 21 3   |
|   | ,  | .98                              | 18 9 | 90125  | 15.98<br>YES (Atco 90125-2) WEA 12 3  |
| 4 THRILLER  |  | _                                | 19 M | MADONNA  | 15.98   |
| 5 ELIMINATOR  | MICHAEL JACKSON (Epic EK 38112) C<br>15  | BS 4 3                           | 20 A | AUTUMN   | (Sire 23867-2) WEA 20 3   |
| 6 CAN'T SLOW DOWN   | Z.Z. TOP (Warner Bros. 23774-2) W  |                                  |      | GENESIS  | GEORGE WINSTON (Windham Hill/A&M WD 1012) RCA 22 3  |
|   | LIONEL RICHIE (Motown 6059 MD) M   | CA 9 3                           |      | the state of the s | 15.98<br>(Atlantic 80116-2) WEA – 1   |
| 7 HEARTBREAK CITY   | 15<br>THE CARS (Elektra 60296-2) W   | .98<br>/EA 8 3                   | 22 ⊮ | HEAR THE LIGHT VOLU  | VARIOUS ARTISTS (PolyGram 816054-2) POL - 1   |
| 8 SYNCHRONICITY   | THE POLICE (A&M CD 3735) R   | <br>CA 5 3                       | 23 1 | THE NIGHTFLY   | 15.98<br>DONALD FAGEN (Warner Bros. 23696-2) WEA — 1  |
| 9 WHAT'S NEW  | 15   | .98                              | 24 1 | тоисн  | 15.98   |
| 10 FOOTLOOSE  | LINDA RONSTADT (Asylum 60260-2) W  | _                                | 25 1 | THE WILD, THE INNOC  | EURYTHMICS (HCA PCD1-4917) RCA 26 2   |
| 11 1984   | ORIGINAL SOUNDTRACK (Columbia CK 39242) C  | BS 11 3                          | 26   | MEDDLE   | BRUCE SPRINGSTEEN (Columbia CK 32432) CBS 23 2<br>21.98   |
|   | VAN HALEN (Warner Bros. 23985-2) W   |                                  |      |  | PINK FLOYD (Capitol CDP-46034) CAP 17 3   |
| 12 ROCK 'N SOUL PAR   | T 1<br>DARYL HALL - JOHN OATES (RCA PCD1-4858) R                                       | .98<br>CA 16 3                   | 27 4 | AVALON   | 15.98<br>ROXY MUSIC (Warner Bros. 23686-2) WEA 19 3   |
| 13 AN INNOCENT MAN  |  |                                  | 28 F | RUMOURS  | 15.98   |
| 14 IN THE DIGITAL MO  | BILLY JOEL (Columbia CK 38837) C<br>19<br>THE GLENN MILLER ORCHESTRA (GRP GRPD 9502) i | .98                              | 29 E | BARBARA STREISAND  | FLEETWOOD MAC (Warner Bros. 3010-2) WEA 29 3<br>'S GREATEST HITS VOL. 2 —<br>BARBARA STREISAND (Columbia CK 35679) CBS 27 3 |
| 15 STAR TRACKS  | CINCINNATI POPS ORCH. (KUNZEI.) (Telarc CD-80094) !                                    | ND 13 3                          | 30 H |  | OZART: TRUMPET CONCERTOS  |

# REGIONAL ALBUM ANALYSIS

# NATIONAL BREAKOUTS

| 1 | IRON | MAID | EN |
|---|------|------|----|
| 2 | CHIC | AGO  |    |

- 3 WOMAN IN RED 4 DIANA ROSS
- 5 TALKING HEADS 6 BANANARAMA
- **7 DONNA SUMMER**
- **8 KROKUS**
- **9 BILLY OCEAN 10 BOB MARLEY** 11 JIMMY BUFFET 12 ROMEO VOID 13 KENNY ROGERS 14 THE S.O.S. BAND 15 MTUME

This listing of records outside the national Top 20 showing steady or upward move-ment is designed to keep retailers abreast of the latest regional sales trends.

8.

6.

3.

2.

| NORTHEAST 1.   | SOUTHEAST 2.  | BALTIMORE/ 3.<br>WASHINGTON   | WEST 4.  |
|--|---|---|--|
| 1 IRON MAIDEN<br>2 DIANA ROSS<br>3 TALKING HEADS<br>4 BANANARAMA<br>5 BILLY OCEAN<br>6 DONNA SUMMER<br>7 ROMEO VOID<br>8 KENNY ROGERS<br>9 WOMAN IN RED<br>10 BOB MARLEY | 1 CHICAGO<br>2 IRON MAIDEN<br>3 BANANARAMA<br>4 WOMAN IN RED<br>5 BILLY OCEAN<br>6 DIANA ROSS<br>7 THE S.O.S. BAND<br>8 KENNY ROGERS<br>9 KROKUS<br>10 BOB MARLEY | 1 IRON MAIDEN<br>2 WOMAN IN RED<br>3 TALKING HEADS<br>4 JIMMY BUFFET<br>5 CHICAGO<br>6 BANANARAMA<br>7 KROKUS<br>8 DIANA ROSS<br>9 MTUME<br>10 BOB MARLEY | 1 WOMAN IN RED<br>2 DIANA ROSS<br>3 TALKING HEADS<br>4 DONNA SUMMER<br>5 IRON MAIDEN<br>6 BANANARAMA<br>7 CHICAGO<br>8 BOB MARLEY<br>9 ROMEO VOID<br>10 JIMMY BUFFET |
| MIDWEST 5.   | NORTH CENTRAL 6   | DENVER/PHOENIX <sup>7.</sup>  | SOUTH CENTRAL *  |
|  |   |   |  |

4.

7.

## MERCHANDISING

3

3

5

3

1

3

13

3

3

3

|        |   |             |                      |                 | MER  | č                 |
|--------|---|-------------|----------------------|-----------------|--|-------------------|
|        | TOP 50  |             | ľ                    |                 | " SINGLE   | S                 |
|        |   | V<br>9/22 ( | Veeks<br>On<br>Chart |                 | 9  | W(<br>()<br>(22 C |
| 1      | THE GLAMOROUS LIFE/<br>6:33<br>SHEILA E. (Warner Bros. 20251)                                   | 1           | 6                    | 27              | WOOD BEEZ (PRAY LIKE<br>ARETHA FRANKLIN)/AB-<br>SOLUTE/5:57 & 6:11                   |                   |
| 2      | JUST THE WAY YOU LIKE<br>IT/9:40<br>THE S.O.S. BAND (Tabu/CBS 429                               | '           | Ū                    | 28              | SCRITTI POLITTI (Warner Bros.<br>20225)<br>CRUEL SUMMER/9:00                         | 29                |
| 3      | CARIBBEAN QUEEN/(SPE-<br>CIAL MIX)/7:53   | 2           | 9                    | 29              | BANANARAMA (London/PolyGram<br>81029-1)<br>THE LUCKY ONE/5:04                        | 32                |
| 4      | BILLY OCEAN (Arista JSL-9199)<br>WHAT'S LOVE GOT TO<br>DO WITH IT/3:49                          | 4           | 12                   | 30              | LAURA BRANIGAN (Atlantic DMD 779)<br>COMPUTER AGE (PUSH<br>THE BUTTON)/VOCAL &       | 30                |
| 5      | TINA TURNER (Capitol V-8597)<br>SHE BOP (SPECIAL<br>DANCE MIX/INSTRUMEN-                        | 3           | 13                   |                 | INSTRUMENTAL)/6:26 &<br>5:16<br>NEWCLEUS (Sunnyview SUN 416)                         | 22                |
|        | TAL)/6:29 & 5:45<br>CYNDI LAUPER (Portrait/CBS 49-<br>05011)                                    | 7           | 8                    | 3               | IN THE EVENING/6:17<br>SHERYL LEE RALPH (New York Music<br>Co. NYM-11A)              | 33                |
| 6      | YOU GET THE BEST<br>FROM ME/8:00<br>ALICIA MYERS (MCA 23511)                                    | 8           | 5                    | <b>32</b>       | MISSING YOU (EX-<br>TENDED VERSION)/16:59<br>JOHN WAITE (EMI America V-7833-1)       | _                 |
| 7<br>8 | YOU, ME AND HE/5:56<br>MTUME (Epic 49-05024)<br>THE MEDICINE SONG                               | 6           | 9                    | <b>33</b><br>34 | SLIPPERY PEOPLE/5:30<br>THE STAPLE SINGERS (Private I/CBS<br>429 05078)              | 35                |
| -      | (VOCAL & DUB)/6:30 &<br>5:49<br>STEPHANIE MILLS (Casablanca/Poly-<br>Gram 8801801)              | 9           | 4                    | 34              | DANCING IN THE DARK<br>(BLASTERS & DUB MIX)/<br>6:09 & 5:30<br>BRUCE SPRINGSTEEN     | 27                |
| 9      | WHEN DOVES CRY/5:54<br>PRINCE AND THE REVOLUTION<br>(Warner Bros. 20228)                        | 10          | 13                   | 35              |  |                   |
| 10     | DON'T STAND ANOTHER<br>CHANCE (REMIX & DUB<br>VERSION)/6:52                                     |             |                      | 36              |  | 31                |
| 1      | SION)/6:23  | 11          | 5                    |                 | & 4:15<br>AFRIKA BAMBAATAA & JAMES<br>BROWN (Tommy Boy TB 847)                       | 36                |
| 2      | TEMPER (MCA-25306)<br>SWEPT AWAY (VOCAL &<br>DUB)/7:37 & 7:14                                   | 13          | 9                    | 37              | WITH CARE/12:12<br>CHERRELLE (Tabu/Epic 4Z9 05069)                                   | 38                |
| 3      | DIANÁ ROSS (RCA JD-13865)<br>TWO TRIBES/7:55<br>FRANKIE GOES TO HOLLYWOOD (Is-<br>land DMD 760) | 18          | 2                    | 38              | PARTYLINE (PARTY MIX<br>& DUB)/6:07 & 5:10<br>BRASS CONSTRUCTION<br>(Capitol V-8608) | 39                |
| 4      | LET'S GO CRAZY/EROTIC<br>CITY/7:35 & 7:24<br>PRINCE AND THE REVOLUTION                          | 14          | 4                    | 39              | FLESH FOR FANTASY/<br>7:00 & 4:37<br>BILLY IDOL (Chrysalis AS 1901)                  | 40                |

| ZY/EROTIC          |    |    | 39   | FLESH FOR FANTASY/<br>7:00 & 4:37                  |    |
|--------------------|----|----|------|--|----|
| REVOLUTION         |    |    |      | BILLY IDOL (Chrysalis AS 1901)                     | 40 |
| 3)                 | 17 | 2  | (40) | I'M GIVIN' ALL MY LOVE                             |    |
| 15                 |    |    |      | (VOCAL & INSTRUMEN-                                |    |
| DN (Arista AD1-    |    |    |      | TAL)/6:33 & 6:02                                   |    |
| FVT                | 16 | 6  |      | TERRI WELLS (Philly World 0-96924)                 |    |
| EXT.               |    |    | 41   | NIGHTIME (DANCE MIX &                              |    |
| DUB MIX)/          |    |    |      | DUB)/5:35 & 3:45                                   |    |
| America V-7834-1)  | 5  | 5  |      | PRETTY POISON (Svengali Records                    | 40 |
| ABOUT              | 5  | 3  | 40   | SR 8403 B)   | 43 |
| ABOUT              |    |    | 42   | I NEED A MAN IN MY<br>LIFE/6:43                    |    |
| CA 3946)           | 15 | 16 |      | KATIE KISSOON (Jive/Arista JD 1-                   |    |
| VOCAL &            | 10 |    |      | 9247)  | 42 |
| 00                 |    |    | 43   | SEE IT OUT (VOCAL: &                               | 72 |
| A 23515)           | _  | 1  | 40   | FUNKY BREAKDOWN                                    |    |
| /7:50              |    |    | ¥.,  | MIX)/6:35 & 6:16                                   |    |
| TSR TSR833)        | 21 | 8  |      | MIDWAY (Personal P 49811)                          | 34 |
| /8:44              |    |    | 44   | SING YOUR OWN SONG/                                |    |
| merica V-7831-1/2) | 12 | 7  |      | TIME BOMB/5:10 & 7:09                              |    |
| ORIES/7:45         |    |    |      | JEANIE TRACY (Megatone MT 125)                     | 41 |
| rcury/PolyGram     |    |    | 45   | UNDER THE GUN (DANCE                               |    |
|                    | 23 | 3  |      | & CLUB MIX)/7:01 & 8:38                            |    |
| MINUTES            |    |    | 1.1  | FACE TO FACE (Epic 49-05033)                       | 46 |
| & 5:20             |    |    | 46   | 30 DAY\$/5:45                                      |    |
| sta JD 1-9227)     | 24 | 3  |      | RUN D.M.C. (Profile PRO-7051A)                     | 19 |
| OULD/5:52          |    |    | 47   | STATE OF SHOCK                                     |    |
| (Vinyl Dreams/Pre- |    |    |      | (DANCE MIX)/5:35                                   |    |
|                    | 26 | 3  |      | JACKSONS (Epic 49-05022)                           | 20 |
| OCAL)/7:07         |    |    | 48   |  |    |
| S (Columbia 44-    |    |    |      | HERBIE HANCOCK (Columbia 44-                       |    |
|                    | 25 | 3  | 1    | 05027)   | 37 |
| :58                |    |    | 49   |  |    |
| (Columbia 44-      | 28 | 4  |      | MENTAL)/6:40 & 5:30                                |    |
| оор то             | 20 | 4  | 50   | RICK JAMES (Motown 4522 MG)<br>HONEY TO A BEE (VO- | 44 |
| 00010              |    |    | 50   | CAL & DUB)/7:39 & 7:19                             |    |
| oitol V-8609)      |    | 1  |      | TINA B (Elektra ED 5005)                           | 45 |
|                    | -  |    |      | THE DICKNALD SOUS                                  |    |
|                    | -  |    |      |  |    |

## 12" REVIEWS

CULTURE CLUB (Epic 49-05107)

15 DYNAMITE/7:

JERMAINE JACKS

LIGHTS OUT DANCE MIX & 6:16 & 7:17 PETER WOLF (EMI

CAN DREAM (OU/7:31

N HARTMAN

19 HIGH ENERG

18 COOL IT NOW DUB)/6:00 & 9

20 THE MEXICAN

21 8 MILLION ST

KURTIS BLOW (Me 880 170-1) FRIENDS/FIVE OF FUNK/4:40

23 WHODINI (Jive/Ari

25 CENTIPEDE/5 REBBIE JACKSON 05047)

20 BETTER BE G ME/7:40

TINA TURNER (Ca

JOCELYN BROWN Iude VND DJ3) 24 NEXT LOVE (V DENIECE WILLIAM

The War Song (6:51) (Culture Club) (Producer: Steve Levine)

The first release from the Culture Club's upcoming "Walking Up In A Burning House" LP, "The War song" is a pounding anti-war treatise which retains the upbeat melodies that Boy George is known for. An adventurous mix which combines the roll of marching drums with a dance beat, the track also plays off of an island groove. Big sound, great vocal and ultimately another big dance hit for Culture Club.

TERRI WELLS (Philly World DMD 770)

I'm Givin' All My Love(6:33) (Wells-King-Williams) (Philly World Music-BMI/Heart To Heart Music/ASCAP) (Producer: Nick Martinelli)

Some randy piano riffing marks the opening of this Wells dance mix which features an irresistible dance/disco groove. Wells' soaring vocal ranges from a sexy coo to a growl and helps to make this track a real mark of progress for the Philly World recording artist. Excellent keyboards throughout and strong backing vocals.



**BANANAS AND LICORICE** — London/PolyGram recording group Bananarama were met by over 1,000 fans at a recent in-store appearance at Licorice Pizza's Sherman Oaks Galleria store. Pictured at the store are (I-r): Jean McDonald, Los Angeles local promotion and national trade liaison, PolyGram; Bill Follet, regional vice-president, sales, PolyGram; Randy Gerston, marketing director, Licorice Pizza; Siobhan Fahey, Sarah Dallin and Keren Woodward of Bananarama; Jack Lombardo, PolyGram salesman; Gary Cruse, PolyGram merchandiser, Sal Pizzo, purchasing director, Licorice Pizza, and Roy Anton of Licorice Pizza's art department.

## WHAT'S IN-STORE

NARM NEWS — Repeating the back-to-back conference format of last year, the National Association of Recording Merchandisers will hold its annual Rack Jobbers Conference from October 29 to 31, followed by a One Stop Conference on October 31 to November 2. The site of the conferences will again be La Posada in Scottsdale, Arizona. The chief marketing excutives of major record manufacturing companies again will be in attendance, and a major focus of both conferences will be oneon-one meetings. Speakers for the Rack Jobbers Conference include: chairman Jerry Hopkins, Western Merchandisers; the Compact Disc Group; and Egil Juliussen, chairman of Future Computing, a market research firm. Speakers for the One Stop Conference include: Paul Smith, CBS Records; Randall Davidson, Central South Music Sales, and Patricia Moreland, Show Industries/City One Stop, chairman of the One-Stop Advisory Committee. For more information about the Rack Jobbers and One Stop Conferences, contact Pat Daly at NARM, (609) 424-7404.



A NEW TOUCH --- Standard with every Synclavier Digital Music System is a 76 note velocity and independent aftertouch user programmable keyboard. Manufactured by New England Digital Corp., it is one of the primary instruments used by Pat Metheny among others. STOCK FOR SALE — Crazy Eddie Inc. recently announced it is making its initial offering of two million common shares at \$8.00 dollars each. Proceeds from the sale will be used to repay debt and for expansion. Up to 200,000 shares of the total will be reserved for officers, directors and employees of the company and its suppliers. Crazy Eddie sells home-entertainment and consumer-electronic products through a chain of 13 retail stores in New York, New Jersey and Connecticut. **Oppenheimer & Co.** is managing the underwriting.

VIVA LA PROMO — In conjunction with CBS Records, Audio Environments Inc. (AEI) has created a monthlong promotion and contest at EI

Torito and La Fiesta restaurant chains. The promotion will highlight vocalist Julio Iglesias. Throughout the month of September, Iglesias' music will be played during dinner hours. El Torito expects a listening audience of 600,000. Beginning September 10, AEI arranged with CBS Records for restaurant patrons to be offered coupons for discounts off the price of Iglesias' two latest albums, "1100 Bel Aire Place" and "Julio." The coupons are redeemable at any Wherehouse record store. "Celebrate Julio Iglesias Day" will be held October 2. Patrons will be eligible to enter drawings for prizes to take place every half hour in the bar area at each location. Prizes include Iglesias albums, posters and free dinners. Those in attendance will also have the opportunity to enter a grand prize drawing. Those in national grand prize winner will be awarded a free trip for two to any El Torito or La Fiesta restaurant in the country. The package includes airfare, hotel room for two nights, \$200 cash and 10 Iglesias albums. According to Ellen Neitlich, director of promotions at AEI, the event was designed to further expose and increase sales of Iglesias' two latest albums, as well as provide an entertaining evening for restaurant customers. Twenty-nine El Torito and La Fiesta restaurants in Southern California will participate in the promotion. AEI is located in Seattle, Washington (206) 329-1400.

LABEL WATCH — Pausa Records announced that it will release its first compact disc, "Rob McConnell & The Boss Brass, Vol. 1". Rob McConnell, this years' winner of the big band "grammy," plays a selection including: "Confirmation" by Charlie Parker, "Everytime We Say Goodbye" by Cole Porter, "The 4,679,385th Blues in Bb" by Rob McConnel, and "My Ship" by Kurt Weill and Ira Gershwin. The disc, which is being manufactured by Digital Audio Disc Corp., has no list price.

ron rosenthal

# **VIDEO**

# AUDIO/VIDEO

THE FIRST AND THE ONLY — "Video" City Music Hall, that's what New York's Mayor Koch dubbed Radio City Music Hall, to be known henceforth as such only on the annual occasion of the MTV Video Music Awards. Gadzooks! What a glittering event, and certainly (as Bette Midler so aptly quipped) the hippest mainstream crowd ever assembled. Rivaling the Grammys in glitterati, the 1st Annual MTV Video Awards proved once and for all that whether or not anyone is making any money from them, the music videos have definitely arrived, and the legions of pop royalty (who, if not actually in attendance, either phoned themselves in or sent a proxy) were evidence enough of a rampant reverance for the medium among industry biggies. The awards themselves came as little surprise (for a complete

rundown, see page five), the major cleanups being Herbie Hancock, Michael Jackson and ZZ Top. It was the levity of the hosts which, though certainly expected, was unusually slick for an awards ceremony. Of course, Bette Midler and Dan Aykroyd are probably funny in their sleep. Add the scripted genius of Midler's own barbed camp writer Jerry Blatt (et. al.) and you've got some really interesting stuff. The presenters paled in comparison (with the exception of Cyndi 's odd rules reading, in ancient Babylonian, no less). Acceptance

speeches were less inspired, but

considering the number of stand-ins.

this was easily understood (Diana Ross should have been given a special



LAUGH LEADERS - Dan Aykroyd and Bette Midler pose backstage after burning up Radio City Music Hall with their scathing wit at the 1st annual MTV Video Awards

seat stage left, to save her all those schlepps back and forth in that big, silver dress accepting for Michael Jackson. Anyone accepting awards for Michael Jackson should be allowed to wear running shorts to the ceremony). All in all, responsibility was well taken by MTV for presenting the new (reasonably new) medium as such. Addressing such questions as "How Is A Video Made" (a burning one, recalling Midler's glib remark, like that of Madonna's virginity) and including a short on special effects. Though hardly explanatory, these shorts were an attempt at least at shedding light on the craft of video making. Interviews with top directors, though fleeting, cast some attention in their direction. The show in general, though certainly not brief, had a fleeting quality one associates with music videos, reflecting the medium well. The only bits that lasted more than a minute or two were the live performances, of which David Bowie's London beaming and Tina Turner's in-the-flesh strut were the highlights. For its initial launch, the MTV Video Awards came off considerably well. A little sparse on the academic angle, but intelligently humorous in spots, and executed with few technical flaws. Next year maybe we'll see more depth (and maybe we won't) but this 1st Annual MTV Video Awards was everything it should have been — fun and light.

A&M VIDEO -The video arm of A&M Records is, as you might guess, known as A&M Video. The division was formed last year, and is directed by Laura Reitman and managed by Z. Zimmermann. Its talent roster is a heavy one, with The Police, The Carpenters, Styx, Joan Armatrading and Joe Jackson just a few of the names on the list. A&M Video is distributed by RCA/Columbia Pictures Home Video (The Police' Synchronicity concert, though distributed by RCA/Columbia Pictures Home Video (The Police' Synchronicity concert, though distributed by RCA/Columbia, is actually an A&M Video product) A&M Video is currently promoting its latest release, Styx "Caught In The Act" — Live, which hit retail stores last week. **RICHIE CLIP — Lionel Richie's** "Can't Slow Down" LP for Motown has sold over

11 million copies. With sales like that you can afford to spend \$275,000 on a video, which is the production cost released for Richie's lensing of his latest single from the LP (the largest selling in Motown history) "Penny Lover." The clip was directed by Bob Giraldi, and shot entirely in an L.A. soundstage.

gregory dobrin

# MUSIC VIDEO REVIEWS-

## I'LL PASS • GUS HARDIN • 3:04 • RCA RECORDS • HOGAN ENTERTAINMENT

RCA country recording artist Gus Hardin gets physical in this humorous video of her popular single "I'll Pass." Revenge is sweet here as Hardin shows us her own forceful way of getting even. When the lover she wants out of her life comes knocking, Hardin lets him in for some hard knocks. The beating is complete when the singer releases a few guard dogs to deliver the final message. Deft stuntwork and Hardin's no-nonsense performance are noteworthy.

## TORTURE • THE JACKSONS • 6:10 • EPIC RECORDS • PICTURE MUSIC INTERNATIONAL

Jackie Jackson embarks on a hellish odyssey in this thoroughly stylized conceptualization of The Jacksons' "Torture." Tormented by nimble beings of every description and tempted by a gyrating Delilah, Jackie makes his way through a bizarre underworld as several of the brothers Jackson appear intermittantly in emsemble. Superb special effects (a breakdancing skeleton especially) and masterful choreography lend particular spark to the complex imagery of this ornate clip.

TWO TRIBES . FRANKIE GOES TO HOLLYWOOD . 3:30 . ISLAND RECORDS GODLEY & CREME PRODUCTIONS

East meets west in the ring to slug out the big one in this heavily political clip from Britian's top-selling Frankie Goes to Hollywood. As the nations of the world place bets, chief executive stereotypes of Soviet and U.S. appearance play dirty in a nasty one on one, while vocalist Holly Johnson sings his broadcast journalist report from the sidelines followed by the band posing as location techicians. Black humor, or a complete lack thereof, gives Two Tribes macabre overtones beside the basic anti-war statement.

| TC |  |             |                      |
|----|--|-------------|----------------------|
| IC | DP 15 USIC IDI   | EC          | 12                   |
|    |  |             |                      |
|    |  | W<br>9/22 ( | /eeks<br>On<br>Chart |
| 1  | DANCING IN THE DARK Bruce Springsteen (Columbia)                             | 2           | 7                    |
| 2  | LET'S GO CRAZY Prince (Warner Bros.)   | 5           | 4                    |
| 3  | SHE BOP Cyndi Lauper (Portrait)  | 6           | 3                    |
| 4  | CRUEL SUMMER Bananarama (London/PolyGram)                                    | 8           | 4                    |
| 5  | MISSING YOU John Waite (EMI America)   | 1           | 8                    |
| 6  | WHAT'S LOVE GOT TO DO WITH IT Tina Turner (Capitol)                          | 3           | 9                    |
| 7  | DRIVE The Cars (Elektra)   | 9           | 4                    |
| 8  | CARIBBEAN QUEEN Billy Ocean (Jive/Arista)                                    | 11          | 2                    |
| 9  | IF THIS IS IT Huey Lewis & The News (Chrysalis)                              | 4           | 8                    |
| 10 | THE LUCKY ONE Laura Branigan (Atlantic)                                      | -           | 1                    |
| 11 | THE MORE YOU LIVE (THE MORE YOU LOVE) A Flock of Sea-<br>gulls (Jive/Arista) | 10          | 4                    |
| 12 | GO INSANE Lindsey Buckingham (Elektra)                                       | 14          | 2                    |
| 13 | ONLY WHEN YOU LEAVE Spandau Ballet (Chrysalis)                               | 7           | 6                    |
| 14 | YOU TAKE ME UP The Thompson Twins (Arista)                                   |             | 1                    |
| 15 | RIGHT BY YOUR SIDE Eurythmics (RCA)  | 12          | 5                    |
|    |  |             |                      |

# MTV Awards Held In New York

## (continued from page 5)

graphy). The Video Vanguard awards, given to "the real visionaries of our young industry" went to the Beatles and Richard Lester, director of "Hard Day's Night" and "Help," as well as Bowie. And Quincy Jones was given a Special Recognition award for his "overall contribution to the entire music universe.

In order to have been eligible for awards, a video had to have been first programmed on MTV between May, 1983 and May, 1984. Presenters included many performers whose videos are heavily-played on the network --- Peter Wolf (who was joined by American Ballet Theatre ballerina, Cynthia Gregory), Ron Wood, Cyndi Lauper, Dale Bozzio, Roger Daltrey, Herbie Hancock, Ric Ocasek, Grace Slick & Mickey Thomas, and members of the Police, Duran Duran, and the Go-Go's and there were stage performances, some of them apparently pre-recorded, by Madonna, ZZ Top, Rod Stewart, Huey Lewis & The News, and Tina Turner, who received the evening's only standing ovation. David Bowie was seen in a videotape from London, performing his latest single, "Blue Jean."

On hand to accept their trophies were

Herbie Hancock (and his video directors, Kevin Godley and Lol Creme), Cyndi Lauper, the Cars (and director Jeff Stein), ZZ Top (and director Tim Newman), "Thriller" director John Landis (and choreographer Michael Peters), Van Halen's David Lee Roth and Quincy Jones

Backstage, Herbie Hancock summed up the feelings of many of the winners and participants. "I feel so happy," he said simply.

# **ATV Pacts Taylor**

LOS ANGELES - ATV Music Corporation has announced the signing of singer/ songwriter/producer Chip Taylor to an exclusive, long-term publishing contract. Taylor was signed in New York by Jerry Teifer, ATV's vice president and general manager, Nashville.

As an artist, Taylor has recorded albums for Buddah, Warner Brothers, Columbia and Capitol Records and also served as creative head of PolyGram Records for two years. He currently resides in New York where he works out of his Chip Taylor Productions office.



WHOSE SHOES? - Elton John runs through a scene during the shooting of his single "Who Wears These Shoes?," directed by Just Jaekin for Picture Music International.

# TOP 30 IDEOCASSETTES

|    |   |     | Weeks                   |              |  | ٧                            | /eeks                |
|----|---|-----|-------------------------|--------------|--|------------------------------|----------------------|
|    |   |     | On<br>Chart             |              |  | 9/22(                        | On<br>Chart          |
| 1  | THE BIG CHILL<br>RCA/Columbia 10021   | 1   | 9                       | 16           | HOTEL NEW HAMPSHIRE  | 17                           | 4                    |
| 2  | BLAME IT ON RIO<br>Vestron 5040   | 3   | 10                      | 17           | RECKLESS<br>MCA 600421   | 18                           | 4                    |
| 3  | UNFAITHFULLY YOURS<br>CBS/Fox 1340  | 6   | 6                       |              | VERTIGO<br>MCA 80032   | 12                           | 8                    |
|    | THE RIGHT STUFF<br>Warner Home Video 20024  | 4   | 13                      |              | CHILDREN OF THE CORN<br>Embassy Home Ent. 4039                         | 16                           | 11                   |
| -  | LASSITER<br>Warner Home Video 11372   | 2   | 8                       |              | ROMANTIC COMEDY<br>CBS/Fox 4722  | 9                            | 6                    |
| 6  | TERMS OF ENDEARMENT<br>Paramount Home Video 1407  | 5   | 16                      |              | HARRY AND SON<br>Vestron 5037  | 13                           | 6                    |
|    | <b>TANK</b><br>MCA 80072  | 10  | 9                       |              | PURPLE HEART<br>Warner Home Video 20018                                | -                            | 1                    |
|    | ROMANCING THE STONE<br>CBS/Fex 1358   | -   | 1                       |              | ALL THE RIGHT MOVES<br>CBS/Fox 1299                                    | 15                           | 15                   |
|    | FOOTLOOSE<br>PARAMOUNT 1589   | ~~~ | 1                       |              | SUDDEN IMPACT<br>Warner Home Video 11341                               | 19                           | 24                   |
|    | SPLASH<br>Touch Stone 213   |     | 1                       |              | CHRISTINE<br>RCA/Columbia VH 10141<br>GORKY PARK                       | 21                           | 16                   |
|    | EDUCATING RITA<br>Embassy Home Ent. 10189   | 7   | 12                      |              | Vestron 5053   | 22                           | 19                   |
|    | SWING SHIFT<br>Warner Home Video 11376  | 11  | 5                       |              | RCA/Columbia 10184<br>HARD TO HOLD                                     |                              | 1                    |
|    | SILKWOOD<br>Embassy Home Ent. 1377  | 14  | 16                      |              | MCA 80073  | 20                           | 5                    |
|    | SCARFACE<br>MCA 80047   | 8   | 16                      |              | UNCOMMON VALOR<br>Paramount Home Video 1657<br>RAIDERS OF THE LOST ARE | 24                           | 21                   |
| 15 | ICE MAN<br>MCA 80074  |     | 1                       | 30           | Paramount Home Video 1376  | 26                           | 41                   |
| -  | The second se |     | No. of Concession, name | den anno 100 |  | Charles and the state of the | CARDING THE OWNER OF |

## **New TV Shows Debut**

show pays careful attention to detail and spends a lot of money on post-production, ironing out audio discrepancies with a 48track recorder, often with the band's participation. Tickets to the show's tabing are distributed via radio station KROQ. where the original Rock of the Eighties format was developed by show co-producer Martin Schwartz. The ticket giveaway generally results in audiences as colorful as the performers.

Much of the credit for the show's success must go to Schwartz and Rick Carroll, who successfully marketed their "Rock of the Eighties" concept after forming an entertainment consultancy in 1982. Schwartz had served at Elektra/ Asylum as National Album Promotions Director. Besides working such artists as The Eagles, Linda Ronstadt, The Cars and Queen, Schwartz handled motion picture projects such as Urban Cowboy, Fast

Times at Ridgemont High, Heavy Metal and Diner. After adopting the "Rock of the Eighties" format KROO became the number one station in the country, turning Carroll and Schwartz (and partner Larry Groves) into the hottest programmers in the business. Carroll, Schwartz and Groves now program stations in ten markets in the U.S. and one in Australia. They also are music consultants to MTV.

"We want to showcase new bands," says Schwartz, "We're trying to stay away from the corporate sound." Schwartz feels that despite the proliferation of "concept" videos, the live showcase is here to stay. "Rock has always been alive genre," he says. "Because the market is inundated with video, the bands and the kids enjoy it. I think it complements a video clip show.

This Week's Music is being launched this week by The Entertainment Com-(continued on name 28)



PREVIEWING LA CAGE - RCA Records and Allan Carr held a champagne reception to kick off the opening preview of "La Cage Aux Folles" at the Pantages Theatre in Hollywood. Pictured from (I-r) are: Allan Carr, producer of "La Cage Aux Folles;" Walter Charles, who portrays Albin; Gene Barry, who plays Georges; Jim Bego, RCA Los Angeles branch manager; and Dickey Zwirn, RCA advertising and marketing administrator.

## FILMUSIC



PARTY AT METROPOLIS -- Pictured (I-r) at the Academy of Motion Picture and Sciences recent west coast premiere and benefit for the restoration of old films are: Donny Osmond; Pat Benatar; actress Shawn Southwick and Giorgio Moroder, who restored the film Metropolis. Moroder also produced the film's Columbia Records soundtrack.

FILM HONORS MUSIC -- As special tribute to ASCAP, the Academy of Motion Picture Arts and Sciences has prepared a rare evening of entertainment to be held at the Academy's Samuel Goldwyn Theatre in downtown Beverly Hills, California. A banquet is slated, along with a show (featuring some of the industry's most legendary performers) and a preshow reception. Opening the program will be a song medley created especially for the event by Bill Conti. Oscar-winning song writers such as Marvin Hamlisch, Burt Bacharach, Sammy Cahn and Sammy Fain will be featured, plus film clips from Oscar-winning movies and past Academy Awards ceremonies. The program was written by Rod Warren, with Howard Koch serving as executive producer and it will include such tunes as "Three Coins In

The Fountain," "The Entertainer," "Summer of '42," "Since You Went Away," and "Gigi," among others, some of which will be accompanied by screenings of clips from the films in which they appeared. Approximately 40 seats of the Goldwyn Theatre have been removed to accomodate a large orchestra. Tickets are available to the public at \$75 each.

STRONG NUMBERS - Six of the top 10 box office draws for the past week are accompanied by soundtracks, including four of the top five. The top 10 are: 1. Ghostbusters; 2. Indiana Jones/Temple Of Doom; 3. Gremlins; 4. Star Trek III; 5. The Karate Kid; 6. Purple Rain; 7. The Natural; 8. Tightrope; 9. Bachelor Party; 10. Red Dawn.



SLUGGERS SOUNDTRACK While shooting the music video of "Oh Jimmy," a song from Columbia Pictures' Sluggers Wife Rebecca De Mornay (center) poses with Jeff Abelson (left) of Parallax Productions and Doug Dowdle (right).

IN TV FILMUSIC - Carole Bayer Sager and Burt Bacharach have been signed by producer Aaron Spelling to co-write and produce the theme for the ABC-TV ries, Finders of Lost Lov

Dionne Warwick and Luther Vandross will perform the song in the series which premieres on the network September 22, 9:30 - 11 p.m. and continues weekly in the Saturday night 10 - 11 p.m. slot.

The teaming of Bacharach and Warwick marks a reunion for the writer and singer who, together, for 10 years, were responsible for 39 chart records in the '60s and '70s, including "Walk On By," "I Say A Little Prayer" and "Promises, Promises."

THE RIVER RAT FLOATS - The River Rat, a Rickman Production starring Tommy Lee Jones, will be released by the Motion Picture Group of Paramount Pictures Corporation in a regional platform playdate pattern beginning in September, it was announced today by Barry London, president, Domestic Distribution for the Group

On Thursday, September 13, The River Rat had its world premiere at the Columbia Amusement's Arcade theatre in Paducah, Kentucky, with the stars and filmmakers in attendance, among them Tommy Lee Jones and Martha Plimpton, who makes her debut in the movie, producer Bob Larson and writer-director Tom Rickman. On Friday, September 21, The River Rat will begin its first wave of playdates, opening in 322 locations in the southern region of the nation in such markets as Dallas, Houston, Nashville, Memphis, St. Louis, New Orleans, Baton Rouge, Shreveport, Little Rock, Fort Worth, San Antonio, Pensacola, Austin and

Albuquerque, along with the Kentucky area and Cincinnati. *The River Rat* will be distributed in the U.S. and Canada by The Motion Picture Group of Paramount Pictures Corporation, a member of The Entertainment and Communications Group of Gulf + Western Industries, Inc. The soundtrack is available on RCA and features such artists as Alabama, Earl Thomas Conley, Deborah Allen, Bill Medley, Autograph, Mike Post and Joey Scarbury. The LP was produced and arranged by Mike Post.

ON THE CHARTS — Soundtracks charting this week include Prince's Purple Rain holding firm at #1. Followed by Ghostbusters, #15; Eddie And The Cruisers, #18; The Woman In Red, #40; Stop Making Sense, #45; Breakin', #49; Footloose, #51; Big Chill, #70; Beat Street, #78; Streets Of Fire, #90; More Songs From The Big Chill, #106; Flashdance, #121; Hard To Hold, #135; Metropolis, #139; Against All Odds, #150; Indiana Jones and the Temple of Doom, #162; Star Trek III: The Search For Spock, #191.

david adelson

# REVIEWS

## ALBUMS

THE MAGAZINE - Rickie Lee Jones Warner Bros. 25117-1 - Producers: James Newton Howard-Rickie Lee Jones - List: 8:98 - Bar Coded

OUT OF THE BOX

EE ONES

ICKIE

After a lengthy hiatus from studio recording, emotional and groundbreaking vocalist-songwriter Rickie Lee Jones returns with this album of varied aural landscapes. Always a writer of considerable depth, Jones seems to have found a firm focus on cuts such as the image-laden "It Must Be Love" and the upbeat and question-ing "The Real End" and "Runaround." Subtly complex arrangements and layered harmonies point to Jones' sophistication as a musican and vocalist, while the whole of "The Magazine" hits home most powerfully at the heart.

1

he

, bia ers kes an.

tes,

els

ige. and

ture and k IS Hey:



I'VE GOT THE CURE -Stephanie - Casablanca 422-822 421-1 M-Mills -- Producer: George Duke - List: 8:98 - Bar Coded

Stephanie Mills' latest LP for Casabalanca/PolyGram, "I've Got The Cure," is another in this sensational vocalist's list of outstanding recordings. Mills is as at home with a sultry ballad as she is with wall-pounding dance tunes, a vocal agility reaffirmed with each cut on this LP. Plenty here for the clubs as well as the B/C and CHR airwaves, "I've Got The Cure" has already shown considerable chart action with the popular single "The Medicine Song.

## FEATURE PICKS

## LIKE THIS - The dB's - Bearsville 25146-1 - Producers: Chris Butler - The dB's - List:8.98 - Bar Coded

Longtime critical and cult favorites The dB's have lost one time leader Chris Stamey yet have put together another pop LP that could break them to the audience they deserve. Jangling guitars and well-crafted rhythms flow throughout. "Amplifier," "She Got Soul" and "Love Is For Lovers" all are singles candidates as lead vocalist Peter Holsapple delivers the goods on every cut. Solid rock material consistently delivered with impeccable pop intuition.

## THE LONGEST DAY - The Del Fuegos - Slash 25174-1 - Producer: Mitchell Froom --- List:8.98 --- Bar Coded

This debut from Boston's highly touted Del Fuegos resonates with the best core rock & roll in history. Though the group is young, its writing, performances and most importantly, its spirit is right on target from the opening rouser "Nervous And Shakey" to the upbeat romanticism of "I Should Be The One" and the soulful growl of "Anything You Want." Producer Froom's treatment is also excellent with healthy doses of echo and early rock drumming. This is straight-ahead rock that would make the Boss proud. Look for new music stations out of the box with AOR on its heels.

## DEAL WITH IT - Comateens - Mercury 822 422-1 M-1 - Producer: Pete Solley List:8.98 - Bar Coded

While the Comateens are a fairly standard blend of new wave and dance music, their delivery and punch make them unique. Vocal trade-offs among Lyn Byrd, Oliver North and Nic North accent the group's expert musicianship and provide a broad-based sound. Synth-oriented dance rockers like the first single "Resist Her" and "Satin Hop" should break this New York band to an ever-broadening new music audience. First rate modern rock.

## JUST LIKE DREAMIN' - Terri Wells - Philly World 90189-1 - Producer: Nick Martinelli — List: 8.98 — Bar Coded

Vocalist Terri Wells makes her case as an artist to be reckoned with on this LP for the Philly World label. This slick production displays Wells' unique versatility and vocal adaptability with strong R&B cuts like "I'm Giving All My Love" to the jazzy melody of "Who's That Stranger." Other tunes like the poppy "Can't Stop" are indicative of Wells' potential CHR appeal. Destined to become a B/C and Urban Contemporary favorite.

## VANISHING POINT TWO - Baxter Robertson - RCA NFL-8039 - Producer: Tony Peluso - List:8.98 - Bar Coded

This follow-up to Baxter Robertson's debut EP shows a knack for melody and guitar-oriented rock that should gain the Los Angeles artist a solid following. Such upbeat pounders as "Sleeping Dogs" and the Stones-ish "Connect With You" are highlighted by classic guitar-work and gleaming vocal harmonies. Power rock at its melodic best that should capture the ear of CHR and AOR audiences.

## SINGLES

## OUT OF THE BOX



OUT OF THE BOX

DARYL HALL & JOHN OATES (RCA JK13916)

Out Of Touch (3:55) (Hot Cha Music-Unichappel Music/BMI) (Hall-Oates) (Producers: Daryl Hall-John Oates-Bob Clearmountain)

Taken from their upcoming "Big Bam Boom" LP, Hall & Oates continue in their successful multi-format tradition with "Out Of Touch" featuring typically heavy bass/drums and a melodic and bittersweet chorus. Spotlighting the spectacular voice of Daryl Hall and the group's usual flawiess arrangement, the cut is a sure CHR hit that should also work in the dance clubs as did their last hit "Adult Education." Another in an endless string of pop gems from this prolific blue-eyed soul duo.



38 SPECIAL (Capitol P-B-5405) Russo production Teachers. The .38 Inc.; Adams Communications Inc.; Calypso Toonz/BMI) (Adams, Vallance) (Producer: A. Russo) Stiff percussion rocks this title track

from the soundtrack of the Aaron Russo production Teachers. The 38 Special specialty of good time rock'n-'roll is brought out full force on this cut, driven by hard-line rock musicianship. A potent vocal and racing guitars electrify the tune, making it a first-class rocker of party status. Good rock dance music for the clubs, "Teacher Teacher" is certain rock radio fare with definite CHR appeal.

## FEATURE PICKS

## COREY HART (EMI America B-8236)

It Ain't Enough (3:28) (Cresent Music-Harco Music/ASCAP) (Hart) (Producers: Jon Astley-Phil Chapmen)

This follow-up to the surprise smash "Sunglasses At Night" should establish Corey Hart as a true songwriting and vocal find. Lighter feeling and more midtempo, "It Ain't Enough" has a smokey jazzy feeling that will help to open a more sophisicated audience for the EMI artist. Hart's voice is restrained and sultry on this track that is spiced up by tasty sax fills and some intriguing guitar runs. CHR will add this immediately as Hart seems here to stay as a new vocal breaker.

ASHFORD & SIMPSON (Capitol B-5397) Solid (3:46) (Nick-O-Val Music/ASCAP) (Ashford-Simpson)(Producers: Nickolas Ashford-Valerie Simpson)

This latest single from classic vocal duo Ashford & Simpson is another testament to their inimitable knack for soulful and appealing hits. Professing the solidarity of a loving relationship, "Solid" is a joyous and meaningful track that has both a dance-oriented groove and a melodic chorus. Out-of-the-box cut for B/C and urban stations that should easily cross to CHR and bring Ashford & Simpson once again to the fore of the music scene.

RATT (Atlantic 7-89618) Wanted Man (3:38) (Time Coast Music/BMI) (Crosby, Pearcy, Cristofanilli) (Producer: B: B. Hill)

Following the smash "Round and Round," Atlantic recording artist Ratt comes back strong with this hard-driving rocker. With all the expert guitar heard on "Round and Round," "Wanted Man" takes up where that single left off, putting forth a razor sharp cut of scorching vocals and grinding riffs. A heavily rolling percussion furthers the momentum, letting go with the full Ratt heavy metal sound. Prime rock radio material with plenty of CHR crossover potential.

## DAZZ BAND (Motown 1760MF)

Let It All Blow (3:55) (Jobete Music/Dazzle Music-ASCAP) (Harrison-Harris) (Producers: Reggie Andrews-Bobby Harris)

The Dazz Band enters the Fairlight-break derby with this single from their upcoming Motown disc "Jukebox" which features the group's trademark vocals. Featuring a popping bass line which propels a nasty groove, "Let It All Blow" is also highlighted by a sing-along rap lyric. Excellent dance material for all audiences that is also sure to gain quite a radio following from urban stations. Look for a big album with "Jukebox."

## JOCELYN BROWN (Vinyl Dreams D72 AS)

I Wish You Would (3:58) (Trumar Music-Jocelyn Brown Music/BMI) (Brown-Bennett) (Producer: Fred McFarlane-Allen George)

With this single already gaining Brown dance club play, it is sure to make quite a splash on the B/C singles chart. Swaying dance beat is accented by melodic steel drum fills and Brown's seductive and powerful vocals. Covering the timeless "Want Your Love" theme, the tune's irresistible groove captures the ears and feet, fusing for a top dance and urban track.

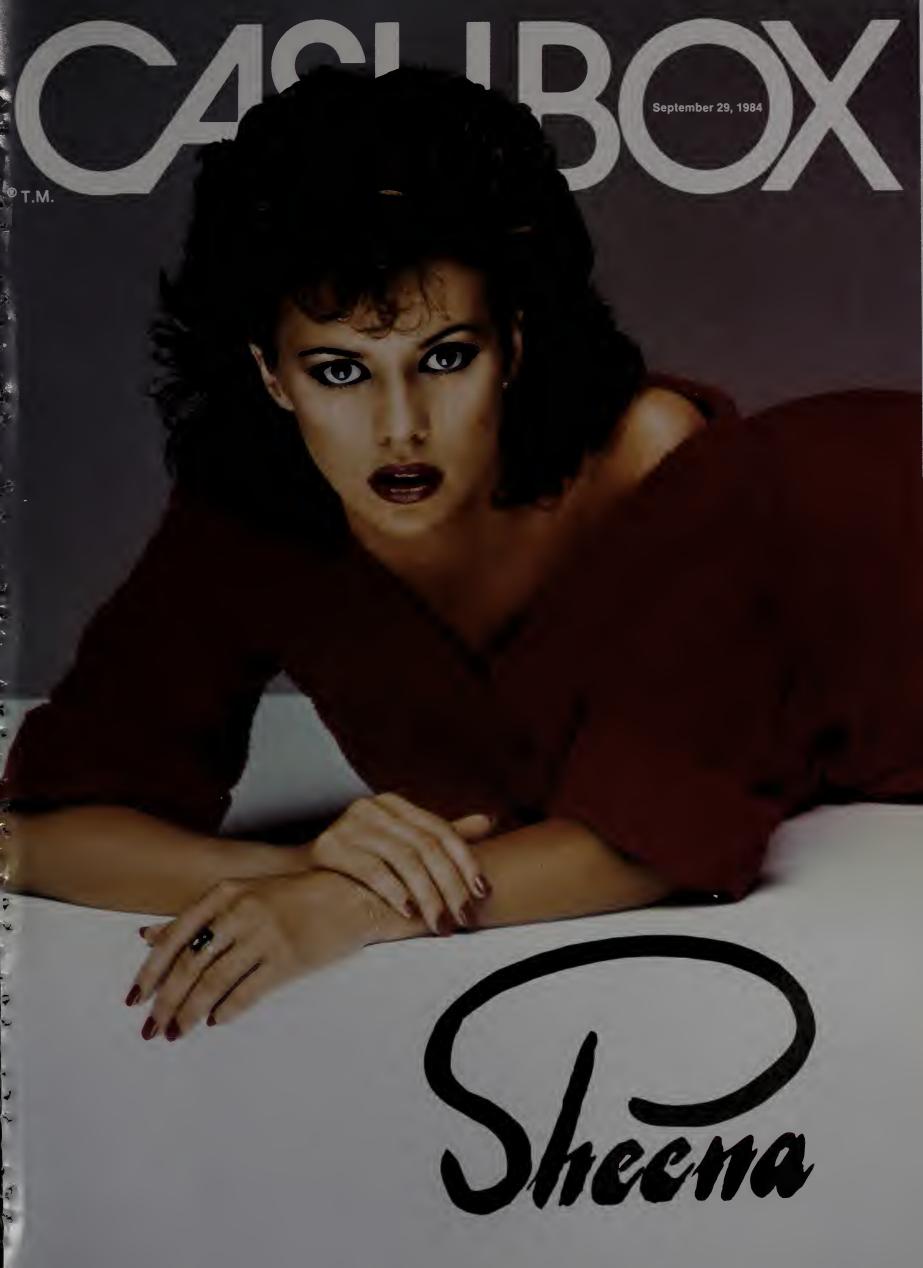
CASH BOX TOPTOO ALBU/VS September 29, 1984

## Title, Artist, Label, Number, Distributor

|          |   |      | Weeks<br>On |
|----------|---|------|-------------|
| -        |   | 9/22 | Chart       |
| 1        | PURPLE RAIN 8.98<br>PRINCE AND THE REVOLUTION (Warner Bros.<br>25110-1) WEA                                     | 1    | 13          |
| 2        | BORN IN THE U.S.A. –<br>BRUCE SPRINGSTEEN (Columbia OC 38653)<br>CBS  | 2    | 15          |
| 3        | PRIVATE DANCER 8.98<br>TINA TURNER (Capitol ST-12330) CAP   | з    | 16          |
| 4        | SPORTS –<br>HUEY LEWIS AND THE NEWS<br>(Chrysalis FV 41412) CBS   | 4    | 52          |
| 5        | 1100 BEL AIR PLACE  | 5    | 5           |
| 6        | HEARTBEAT CITY 8.98<br>THE CARS (Elektra 9 60296-1) WEA   | 6    | 27          |
| 7        | CAN'T SLOW DOWN 8.98<br>LIONEL RICHIE (Motown 6050ML) MCA   | 7    | 77          |
| 8        | SHE'S SO UNUSUAL -<br>CYNDI LAUPER (Portrait BFR 38930) CBS<br>NO BRAKES 8.98                                   | 8    | 40          |
| 9<br>10  | NO BRAKES         8.98           JOHN WAITE (EMI America ST-17124) CAP           OUT OF THE CELLAR         8.98 | 9    | 12          |
| -        | RATT (Atlantic 7 90143-1) WEA   | 11   | 29          |
| 11       | PHANTOMS 8.98<br>THE FIXX (MCA-5507) MCA  | 17   | 4           |
| 12       | BREAK OUT 8.98<br>POINTER SISTERS (Planet BXL 14705) RCA<br>WARRIOR -   | 13   | 45          |
| an week  | SCANDAL (Columbia FC 39173) CBS   | 14   | 9           |
| 14       | SIGNS OF LIFE 8.98<br>BILLY SQUIER (Capitol SJ-12361) CAP   | 10   | 9           |
| 15<br>16 | GHOSTBUSTERS 8.98<br>ORIGINAL SOUNDTRACK (Arista AL8-8246) RCA<br>STAY HUNGRY 8.98                              | 12   | 13          |
| 17       | TWISTED SISTER (Atlantic 80156-1) WEA   | 15   | 14          |
| 18       | (Sire 9 238867-1) WEA   | 18   | 53          |
| -        | ORIGINAL SOUNDTRACK<br>(Scotti Bros. BFZ 38929) CBS   | 21   | 8           |
| 19       | ICE CREAM CASTLES 8.98<br>THE TIME (Warner Bros. 9 25109-1) WEA   | 20   | 10          |
| 20       | REBEL YELL  | 19   | 44          |
| 21       | JACKSONS (Epic QE 38946) CBS  | 16   | 11          |
| 22       | BREAKING HEARTS 8.98<br>ELTON JOHN (Geffen GHS 24031) WEA   | 22   | 11          |
|          | CHICAGO 17 8.98<br>CHICAGO (Warner Bros. 9 25060-1) WEA   | 28   | 12          |
| 24       | THE LAST IN LINE 8.98<br>DIO (Warner Bros. 9 25100-1) WEA   | 23   | 11          |
| 25       | MIDNIGHT MADNESS 8.98<br>NIGHT RANGER (MCA-5457) MCA  | 26   | 46          |
| 26       | AN INNOCENT MAN   | 25   | 60          |
| 27       | BANANARAMA 8.98<br>(London 820 036-1 R-1) POL   | 31   | 17          |
| 28       | ELIMINATOR 8.98<br>Z.Z. TOP (Warner Bros. 9 23774-1) WEA  | 27   | 77          |
| 29       | PETER WOLF (EMI America ST-17121) CAP   | 24   | 8           |
| 30       | CONDITION CRITICAL –<br>OUIET RIOT (Pasha QZ 39516) CBS   | 29   | 9           |
| 31       | IN THE GLAMOROUS LIFE 8.98<br>SHEILA E. (Warner Bros. 1-25107) WEA  | 32   | 10          |
| 32       | PRIMITIVE   | 30   | 7           |
| 33       | THE BLITZ 8.98  |      |             |
| 34       | KROKUS (Arista AL8-8243) RCA<br>SELF CONTROL 8.98   | 42   | 4           |
|          | LAURA BRANIGAN (Atlantic 7 80147-1) WEA   | 33   | 23          |

|  | 9/22 | On<br>Cha |
|--|------|-----------|
| 35 PARADE  | 36   | 7         |
| 36 CAMOUFLAGE 8.98<br>ROD STEWART (Warner Bros. 1-25096) WEA           | 37   | 14        |
| <b>37 1984</b> 8.98 VAN HALEN (Warner Bros. 9 23958-1) WEA             | 34   | 40        |
| 38 POWERSLAVE 8.98<br>IRON MAIDEN (Capitol SJ-12321) CAP               | 92   | 2         |
| 39 GO INSANE 8.98<br>LINDSEY BUCKINGHAM (Elektra 60363-1) WEA          | 40   | e         |
| 40 THE WOMAN IN RED 8.98<br>ORIGINAL SOUNDTRACK (Motown 6108ML)        |      |           |
| 41 LEGEND 8.98   | 88   | 2         |
| BOB MARLEY AND THE WAILERS<br>(Island 7 90169-1) WEA                   | 44   | e         |
| 42 VOA 8.98<br>SAMMY HAGAR (Geffen GHS 24043) WEA                      | 41   | 8         |
| 43 REFLECTIONS 8.98<br>RICK JAMES (Gordy/Motown 6095GL) MCA            | 35   | e         |
| 44 SWEPT AWAY 8.98<br>DIANA ROSS (RCA AFL1-5009) RCA                   | 90   | 2         |
| 45 STOP MAKING SENSE 9.98<br>TALKING HEADS (Sire 9 25121-1) WEA        | 75   | 2         |
| 46 FIRST OFFENSE 8.98<br>COREY HART (EMI America ST 17117) CAP         | 43   | 28        |
| 47 SUDDENLY 8.98<br>BILLY OCEAN (Jive/Arista JL 88213) RCA             | 57   | 5         |
| 48 COULDN'T STAND THE<br>WEATHER                                       |      |           |
| STEVIE RAY VAUGHAN & DOUBLE TROUBLE<br>(Epic FE 39304) CBS             | 38   | 15        |
| 49 BREAKIN' 8.98<br>ORIGINAL SOUNDTRACK<br>(Polydor 821 919-1 Y-1) POL | 39   | 18        |
| 50 LOVE LANGUAGE 8.98<br>TEDDY PENDERGRASS (Asylum 60317-1) WEA        | 47   | 16        |
| 51 FOOTLOOSE<br>ORIGINAL SOUNDTRACK                                    |      |           |
| (Columbia JS 39242) CBS  | 45   | 33        |
| MICHAEL JACKSON (Epic QE 38112) CBS<br>53 THE SWING 8.98               | 53   | 93        |
| INXS (Atco 90160-1) WEA<br>54 LOVE AT FIRST STING 8.98                 | 49   | 19        |
| SCORPIONS (Mercury 814 961-1 M-1) POL<br>55 INTO THE GAP 8.98          | 48   | 29        |
| THOMPSON TWINS (Arista AL 8-8200) RCA<br>56 GOODBYE CRUEL WORLD        | 52   | 29        |
| ELVIS COSTELLO AND THE ATTRACTIONS<br>(Columbia FC 39429) CBS          | 46   | 13        |
| 57 JUST THE WAY YOU LIKE IT -<br>THE S.O.S. BAND (Tabu FZ 39332) CBS   | 69   | 5         |
| 58 SLIDE IT IN 8.98<br>WHITESNAKE (Geffen GHS 4018) WEA                | 50   | 12        |
| 59 CITY OF NEW ORLEANS   | 59   | Ę         |
| 60 NEW SENSATIONS 8.98<br>LOU REED (RCA AFL 1-4996) RCA                | 61   | 15        |
| 61 YOU, ME AND HE<br>MTUME (Epic FE 39473) CBS                         | 67   | Ę         |
| 62 L.A. IS MY LADY 8.98<br>FRANK SINATRA WITH QUINCY JONES AND         |      |           |
| ORCHESTRA (Qwest 9 25145-1) WEA 63 IN ROCK WE TRUST 8.98               | 62   | e         |
| Y&T (A&M SP-5007) RCA<br>64 CATS WITHOUT CLAWS 8.98                    | 63   | e         |
| DONNA SUMMER (Geffen GHS 24040) WEA<br>65 TALK SHOW 8.98               | 96   | 2         |
| GO-GO'S (I.R.S./A&M SP-70041) RCA<br>66 BOX OF FROGS 0.96              | 51   | 26        |
| (Epic BFE 39327) WEA<br>67 STREET TALK –                               | 54   | 13        |
| STEVE PERRY (Columbia EC 30334) CBS                                    | 55   | 22        |

|  |     | Weeks<br>On<br>Chart |
|--|-----|----------------------|
| 68 JERMAINE JACKSON 8.98<br>(Arista Al.8 8203) RCA                                     | 56  | 20                   |
| 69 NUCLEAR FURNITURE 8.98<br>JEFFERSON STARSHIP (Grunt BXLI-4921-A)<br>RCA             | 58  | 16                   |
| 70 THE BIG CHILL 8.98<br>ORIGINAL SOUNDTRACK (Motown 6062ML)<br>MCA                    | 72  | 50                   |
| 71 SEVEN AND THE RAGGED<br>TIGER 8.98<br>DURAN DURAN (Capitol ST-12310) CAP            | 60  | 44                   |
| 72 THE ALLNIGHTER 8.98<br>GLENN FREY (MCA-5501) MCA                                    | 64  | 10                   |
| 73 RUN D.M.C. 8.98<br>(Profile PRO-1201) IND   | 65  | 22                   |
| 74 STRAIGHT FROM THE<br>HEART 8.98   |     |                      |
| PEABO BRYSON (Elektra 60362-1) WEA 75 TOUCH 8.98                                       | 68  | 16                   |
| EURYTHMICS (RCA AFL 2-4927) RCA<br>76 SEND ME YOUR LOVE 8.98                           | 66  | 35                   |
| KASHIF (Arista AL8 8205) RCA<br>77 SHOUT AT THE DEVIL 8.98                             | 70  | 13                   |
| MOTLEY CRUE (Elektra 9 60289-1)WEA 78 BEAT STREET 8.98                                 | 76  | 51                   |
| ORIGINAL SOUNDTRACK<br>(Atlantic 7 80154-1) WEA  | 78  | 17                   |
| 79 DIFFORD & TILBROOK 8.98<br>(A&M SP 4985) MCA  | 71  | 13                   |
|  | 120 | 3                    |
| 81 ACCESS ALL AREAS 8.98<br>SPYRO GYRA (MCA 2-6893) MCA                                | 79  | 12                   |
| 82 ALL FIRED UP –<br>FASTWAY (Columbia FC 39373) CBS                                   | 73  | 11                   |
| 83 OUTRAGEOUS 8.98<br>LAKESIDE (Solar/Elektra 60355) WEA                               | 84  | 10                   |
| 84 POINTS ON THE CURVE 8.98<br>WANG CHUNG (Geffen GHS 4004) WEA                        | 74  | 32                   |
| 85 RECKONING 8.98<br>R.E.M. (I.R.S./A&M SP-70044) RCA                                  | 85  | 22                   |
| 8.98 PATRICE RUSHEN (Elektra 60360-1) WEA  | 83  | 16                   |
| 87 JAM OF REVENGE 8.98<br>NEWCLEUS (Sunnyview 4901B) IND                               | 77  | 12                   |
| 88 SOUND-SYSTEM<br>HERBIE HANCOCK (Columbia FC 39478) CBS                              | 89  | 5                    |
| 89 LEARNING TO CRAWL 8.98<br>THE PRETENDERS (Sire 9 23980-1) WEA                       | 81  | 35                   |
| 90 STREETS OF FIRE 8.98<br>ORIGINAL SOUNDTRACK (MCA-5492) MCA                          | 80  | 16                   |
| 91 ROLL ON 8.98<br>ALABAMA (RCA AHL 1-4939) RCA  | 91  | 35                   |
| 92 COLOUR BY NUMBERS   | 82  | 48                   |
| 93 BODY AND SOUL 8.98<br>JOE JACKSON (A&M SP-5000) RCA                                 | 86  | <b>2</b> 6           |
| 94 MIRROR MOVES  | 87  | 19                   |
| 95 BUSY BODY   | 93  | 41                   |
| 96 THE SAGA CONTINUES 8.98<br>ROGER (Warner Bros. 1-23975) WEA                         | 94  | 18                   |
| 97 WHAT'S NEW 8.98<br>LINDA RONSTADT (Asylum 9 60280-1) WEA                            | 95  | 53                   |
| 98 JULIO   | 97  | 80                   |
| 99 BE MY LOVER 590<br>O'BRYAN (Capitol ST-12332) CAP                                   | 98  | 21                   |
| 100 NO PARKING ON THE DANCE<br>FLOOR 8.98<br>MIDNIGHT STAR (Solar/Elektra 9 60241) WEA | 99  | 65                   |



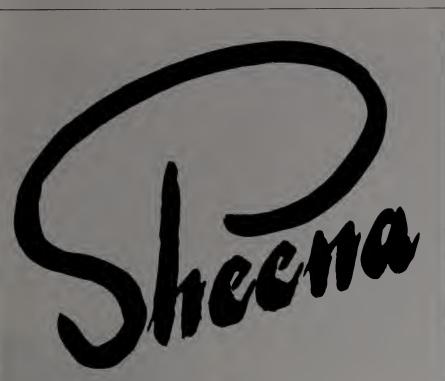
# SHEENA <u>Strutting</u> with You is "A PRIVATE HEAVEN" and this is just the beginning.

# SHEENA EASTON TOUR

Love,

H.

| September | City                 | October  | City              | Novembe | or City  | December   | City                       |
|-----------|----------------------|----------|-------------------|---------|--|--|----------------------------|
| 22        | Las Vegas            | 12       | Los Angeles       | 2       | St. Louis                                      | 2  | Sapporo                    |
| 25        | Yakima               | 13       | Los Angeles       | 3       | Milwaukee                                      | 4  | Tokyo                      |
| 27        | Vancouver            | 14       | Costa Mesa        | 4       | Lansing  | 6  | Fukuoka                    |
| 28        | Portland             | 16       | Albuquerque       | 7       | Toledo   | 7  | Yokohama                   |
| 29        | Seattle              | 18       | Norman, OKLA      | 8       | Indianapolis                                   | 8  | Kyoto                      |
| 30        | Spokane              | 20       | New Orleans       |         | Merryville, IN                                 | 10   | Osaka                      |
|           |                      | 21       | Dallas            | 10      | Cleveland                                      | 11   | Nagoya                     |
|           |                      | 22       | Austin            | 12      | Washington D.C.                                | 13   | Tokyo                      |
|           | •••                  | 23       | Waco              | 14      | Boston   | 14   | Tokyo                      |
| October   | City                 | 25       | Ruston            | 16      | Atlantic City                                  | 15   | Ťokyo                      |
| 2         | Eugene               | 26       | Cleveland, Miss.  | 17      | Atlantic City                                  |  |                            |
| 4         | Tahoe                | 27       | Birmingham        |         |  |  |                            |
| 5         | Tahoe                | 28       | Nashville         |         | ALBUM RI                                       | ELEASES  |                            |
| 6<br>10   | Tahoe<br>Concord, CA | 30<br>31 | Memphis<br>Joplin |         | A Private Heav                                 | en - 9/21/84   |                            |
|           |                      |          | oopnin            |         | Todo Me Recu                                   | erda A Ti • 7/84   |                            |
|           |                      |          |                   |         | TV APPE/                                       | ARANCES  |                            |
|           |                      |          |                   |         | BO Cinemax "Album Flash"<br>irs September 1984 | SOLID GOLD<br>Airs Week of                                   | Sept. 21, 1984             |
| Harriet   | Wasserman I          | Manageme | nt. Inc.          |         |  |  |                            |
|           |                      | 9        |                   |         |  | 5954 WILKINSC<br>NORTH HOLLY<br>818/980-3157<br>818/980-3169 | N AVENUE<br>WOOD, CA 91607 |





## Sheena Easton "Strutts" To New Heights For EMI

## By Lee Jeske

"I think that she has had an audience in the past that has gone anywhere from 18 years old on up to 35," says Frenchy Gauthier, vice president, marketing, EMI/ America, about Sheena Easton, "perhaps even 45. That started with 'Telefone,' that was a record that gave her a whole new audience — the dance clubs, a younger audience. On this new album, with "Strutt," a lot of things are appealing to a younger audience, a much more upbeat audience, if you can call it that. Without even sacrificing the rest of her audience, her last couple of records have allowed her to expand that audience to

## a great extent."

It seems that Easton can not help expand her audience. As she grows, she takes on new challenges and gets heard by new ears. Sure, there's the balladeer — the For Your Eyes Only girl, who wows 'em in the Atlantic City showrooms. Then there's the country-pop singer — the one who does duets with Kenny Rogers and sings at the Grand Ole Opry. And the international crooner, whose Spanishlanguage album is selling faster in Mexico than frijoles. And the TV star — who charms the pants off Johnny Carson with her adorable Scottish burr. But all of those are about to be pushed aside, as Sheena (continued on page SE-11)

# Sheena Easton Talks About Sheena Easton

## by David Adelson

In late 1979, a young Scottish drama student named Sheena Easton received a phone call from a friend who heard the BBC was looking for young singers to audition with EMI/England for a recording contract. The BBC planned to document a young woman's rise from virtual obscurity to professional performer. The documentary was called The Big Time and because of it, Sheena Easton's life took on a "fairy tale" quality that has yet to subside. Sheena Easton's rise to international notoriety continues with the release of her newest EMI/America release, "A Private Heaven." Although her beginnings have proved a tough act to follow, Sheena Easton is looking forward to what promises to be an eventful and successful future.

The year 1979 was a good year for Sheena Easton. "I was 19 going on 20 and in my final year at the Royal Academy of Music and Drama in Glasgow. At the time I was singing with a resident hotel trio. We did dinner dances, weddings, Bar Mitzvahs — anything they had. I did material from what was in the charts that week to what was in the charts in 1940. If I didn't know it, I'd lie and make it up. I was basically just plugging away doing that, thinking once I was finished with college I'd leave Glasgow and go to London. I'd then try to join a band, gig around, send tapes to record companies and do the usual stuff you have to do to get a recording contract."

It was at the height of Sheena's "career" as a hotel crooner that she received a phone call from a man who had taught drama occasionally at the college. He had been contacted by a researcher from the BBC who said it was looking for talented teenagers who would be interested in auditioning for a project the BBC was planning. "So he gave me this phone number which I called, not having any idea what I was calling about." From that conversation Sheena learned the details of The Big Time and managed to secure herself an audition. "They wanted to film a young singer who was just about to break into the professional world. They wanted to document all the things that go into launching a singer — from choosing the material for the first single to the various promotions." The singer learned that the BBC would also film the audition. "It was tricky, because if I didn't get the recording contract, there would be nothing to film.

Sheena met with the woman from the BBC the following day. "We went up to the hotel room and she said, 'O.K. sing to me.' I said, 'what?' She said, 'sing to me.; So she sat at the end of the bed and I stood by the window singing to her. I'll never forget it, I was awful. But when I was finished she told me to come down to London next week to sing for the producer of the show."

The following week, Sheena found herself in a London office facing a group of BBC executives. "First I had to talk to them, they wanted to see what my personality was like and then I had to sing. But this time they gave me a piano. After I finished they told me that I had made it to the final six girls that they would send to EMI." The producer told her to return to Scotland and to expect a phone call detailing the next step in this somewhat bizarre process. "So I went home, got off the plane, went to my mother's house where I found a message telling me to call the producer tomorrow. When I called they told me, 'we changed our minds, we're not going to send six girls, we're only going to send you." The young drama student was getting closer to becoming a recording artist.

A little over two months after that phone call, Sheena headed to London to audition in front of the top executives at EMI. Besides the pressure of this unusual audition, the hum of the BBC cameras would represent an undeniable presence in the room. "It was very unusual. They agreed to take 10 minutes out of their day and sit down in a room and audition me. If they didn't think I was worth investing the hundreds and thousands of dollars needed to launch an act, they would just say sorry, and give the BBC another 10 minutes at a later date, when they found another girl. If they never found anybody worth a long term commitment, they wouldn't do it.

"So I went on with just a piano that was too low for me and sang, "You Light Up My Life," "Feelings," and "I Got The Music In Me." Now, when I look back, those are the three most overdone songs by Top 45 bands."

Sheena performed for the executives and BBC cameras and then left the room for the studio's control booth. She sat behind the soundproof window watching as the EMI executives pondered her future. The whole time the BBC cameras were rolling. "I could see them talking but

(continued on page SE-4)



"Sheena Easton" February 1981



"You Could Have Been With Me" October 1981

## Sheena Talks About Sheena

(continued from page SE-3)

I couldn't hear what they were saying. Then they came in and told me I got it." To say the reaction was ecstatic would be a definite understatement. "My en-trance into EMI Records is totally on tape. It's not set up or rehearsed. It was 100 percent genuine."

Following the audition, Sheena went into the office of Brian Shepard who was then working A&R for the company. "He shut the door and told me, 'from now on forget *The Big Time*. If that documentary comes off, great — if it doesn't forget about it, we're not interested in it. We're interested in you as an artist. The Big Time is a big bonus but now you have to concentrate on the fact that you're an EMI artist that happens to be doing a documentary, not someone who is doing a documentary who happens to have a recording contract'."

EMI recording artist Sheena Easton headed back to Scotland to take her final exams and graduate from the Royal Scottish Academy of Music and Drama. She was the only graduating student that also had to get an attorney to negotiate a recording contract. "I spoke to my attorney on the phone. I couldn't go see him in person since I was studying for the finals for my teaching degree. He negotiated my contract before I ever met the man. We did it on the telephone. By the time my contract was signed, I had spent hours on that phone.

The day I got my degree I didn't have to worry about a job because I had the recording contract and I had the first EMI advance. I went from being a drama student, deeply in debt — to having enough money to move to London, rent

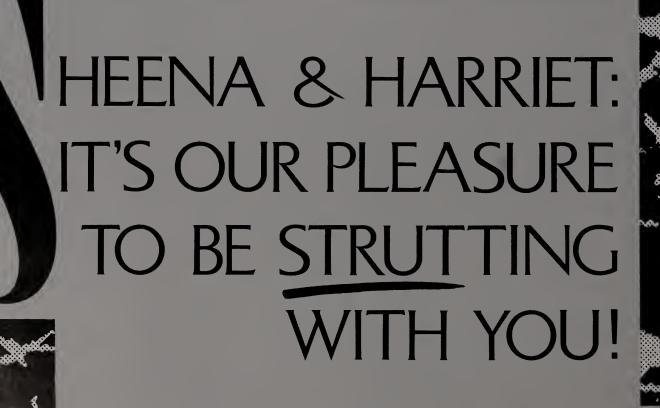
an apartment and buy a couple of outfits.

Sheena Easton was beginning a new life. The debut single for EMI, "Morning Train (9 to 5)," was released before the first airing of *The Big Time*. "It took them a year and a half to complete the film. They edited it down to 50 minutes. By the time it finally came on --- my hairstyle changed 1,000 times, I gained weight, I lost weight, I got married, I got seperated — my life changed."

Prior to the airing of that documentary, "Morning Train" remained firmly ens-conced in the mid-60s on the British charts. The second single, "Modern Girl," was released April 14, 1981. "The documentary was shown and "Morning Train" jumped 20 places in the charts the day after. "Modern Girl" shot up because the kids went to buy the single and when they

(continued on page SE-8)





DREAMER L.A. INC., TOUR MERCHANDISING NASHVILLE 615.822.5563 LOS ANGELES 818.996.5563

# Dean Sheema, we salute you!

# All your friends at



INTERNATIONAL CREATIVE MANAGEMENT, INC. New York • Los Angeles • NASHVILLE • LONDON • PARIS • ROME

A MEMBER OF THE JOIE MIN TALENT AGENCY GROUP

# SHEENA EASTON. Featuring the new single

# "I et me take you somewhere you've never been... A PRIVATE HEAVEN.""





nd Arranged by Greg Mathieson. Available on EMI America Records and High-Quality XDR\* Cassette

# Sheena On Sheena

(continued from page SE-4)

were asked which one, they ended up buying both. At the same time they released "Modern Girl" in Japan and it went to number one." EMI released the two singles in various regions of the world, encountering great success everywhere. "Morning Train" went to number one in the states, eventually being certified gold. The debut LP "Sheena Easton," released internationally in February of 1981, also went gold. Sheena Easton was an international star.

Though her ascension to stardom certainly has "fairy tale" qualities, not everything was perfect for the overnight sensation. "All of a sudden I went from being a student to being a professional. I couldn't make mistakes, I was so visible. I really feel sorry for the people who work for 10 years and release seven albums before they have a hit. But in a sense I envy them because they were able to make their mistakes and learn their craft before the spotlight was on them. The spotlight was on me making mistakes all over the world. I still make mistakes now, but I appreciate the fact that I've paid my dues."

The personal adaptation to the new lifestyle and the pressures it brought with it was tough on the artist. The quick rise to success carried a double edge. "I wasn't healthy. I had an ulcer and I suffered under the pressure. But I knew there was an alternative to the same amount of success and that is the same amount of failure. I could handle a lot of success better than I can handle a lot of failure."

On Sheena's first American tour, she did not play small clubs and venues. The young sensation from Scotland was introduced to American audiences in 5,000 seat arenas and on national television programs. As word of *The Big Time* spread, so did the public's perception of Sheena Easton. "Although the documentary helped me, it also had a negative effect. It looked like I had people saying — 'sit here, have your hair cut, go here, sing this' — which I didn't. So it was the biggest boost of my career, but it also took me two years to show people that anything that comes out of my mouth is because I'm saying it. The wrong things are from me as are the right things. There was a lot of stuff written in the press at the time about me being manipulated and someone telling me what to do. There was no one."

After nearly four years and five albums, Sheena Easton has learned how to deal with the pressures of commercial success. "I don't have an ulcer any more, I'm healthy and I've learned to say no which is the thing I value the most. I know how much I can take. I know how many days a year I can work. I take a week off here and a week off there. It used to be that I wouldn't take a weekend off. Now when I'm on tour I don't play five nights in a row without a day off. I have learned a lot at the same time."

The artist readily admits that as a child she often dreamed about reaching her current level of success but acknowledges that they were only dreams. "When I was 15 I dreamed about standing at the Greek Theatre receiving an ovation. Although it happened to me, I know it just as easily couldn't. Dreams are only called plans when they come true."

A seasoned, more mature Sheena Easton released the LPs "You Could Have Been With Me," in October of 1981; "Madness, Money And Music," September of 1982; "Best Kept Secret," August of 1983 and "A Private Heaven" in September of 1984. Her charted singles include (excluding "Morning Train (9 to 5)" and "Modern Girl"), "For Your Eyes Only," June 1981; "You Could Have Been With Me," November 1981; "Machinery," August 1982; "I Wouldn't Beg For Water," October 1982; "Telefone," August 1983; "Almost Over You," November 1983 and the latest "Strutt," September 1984.

In addition to these domestic releases, the artist has released "Todo Me Recuerda A Ti" a compilation of hit songs with lyrics written in Spanish. There are also three original cuts on the LP. Accompanied by



strong tour and television support, the album has gone gold in Mexico and appears headed for similar success in Chile and Venezuela.

"I don't listen to my own albums," "I don't listen to my own albums," Sheena remarked. "I only really listen to my older stuff whenever I'm choosing material to go on tour. The early songs are much more self-conscious. My performances are much more contained. I never really took a chance."

The artist has great respect for her former producer Christopher Neil. "Chris Neil became one of my dearest friends. He was a godsend to me during those times. He really helped me in the studio. He gave me an awful lot of guidance." Neil is responsible for Sheena discovering her current single, "Strutt." "When I was back in England I had dinner with him and he said 'here's a song I've found that's great and there's no one I'm working with now that can sing it. Take it, play it to Greg (Greg Mathieson, Sheena's current producer), he could do wonders with it.' So I played it to Greg, who liked it and added his own style to it. Chris isn't producing me any more but he's still thinking about me and I'm sure if he finds a song in Britain that he thinks would be good for me, he'll send that one, too."

If ever there was an example of an excellent producer/artist relationship it is Greg Mathieson and Sheena Easton. Mathieson's past production credits include Toni Basil's "Mickey" and Laura

(continued on page SE-9)

RIAA



"Madness, Money & Music" September 1982

# Sheena Easton Discography Singles Released Highest Chart Position

| "Morning Train"                    | 1-30-81  | # 1 | 4-18-81  | Gold |
|------------------------------------|----------|-----|----------|------|
| "Modern Girl"<br>"For Your Eyes    | 4-14-81  | #15 | 8-1-81   |      |
| Only"<br>"You Could Have           | 6-18-81  | # 3 | 10-31-81 |      |
| Been With Me"                      | 11-9-81  | #12 | 2-27-82  |      |
| "When He Shines"                   | 3-15-82  | #24 | 6-12-82  |      |
| "Machinery"                        | 8-20-82  | #61 | 9-29-82  |      |
| "I Wouldn't Beg                    |          |     |          |      |
| For Water"                         | 10-12-82 | #66 | 11-27-82 |      |
| "Telefone (Long                    |          |     |          |      |
| Distance Love                      |          |     |          |      |
| Affair)"                           | 8-5-83   | # 8 | 11-5-83  |      |
| "Almost Over You"                  | 12-1-83  | #23 | 3-24-84  |      |
|                                    |          |     |          |      |
|                                    | Alb      | ums |          |      |
| "Sheena Easton"<br>"You Could Have | 2-9-81   | #30 | 5-23-81  | Gold |
| Been With Me"<br>"Madness, Money   | 10-30-81 | # 4 | 4-12-82  |      |
| & Music"                           | 9-14-82  | #67 |          |      |
| "Best Kept Secret"                 | 9-19-83  | #51 |          |      |
| "A Private Heaven"                 | 9-7-84   |     |          |      |
|                                    | 0.0.     |     |          |      |

## Sheena Talks About Sheena

## (continued from page SE8)

-

13

14

3

1

1

13

22

-

7

5

3

Branigan's "Gloria." "Greg is like Chris in a lot of ways," said Sheena. "They both shine as producers but they let the artist shine through as well. Greg has let me get younger in the material."

Mathieson commented, "the thing I like about Sheena is that we think the same way. Sometimes you meet people and your minds are going in the same direction and you don't have to say a whole lot." Mathieson pointed out that the artist is one of the most dedicated he has ever worked with. "She burns hard for hours. When we're looking for tunes, she's very involved, listening to demos everyday. It's nice not to have someone who is wishywashy. With Sheena, she knows what she wants, she knows how she wants to do it — real clear like it should be."

it — real clear like it should be." Both the artist and the producer are enthralled with the sound of their latest collaboration, "A Private Heaven." According to Sheena, "I think we both got hungry for dance music after the success of "Telefone," which was a Top 10 dance hit. We wanted to keep it young, spikey and aggressive. We wanted to have pop, rock, dance and ballads in there. Greg fought in my corner to get me songs that normally wouldn't be sent to me, songs with a more adult lyric but a younger feel. Songs that people may have sent to Pat Benatar or to Donna Summer before they would have sent it to me." According to Matheison, the new LP "is

According to Matheison, the new LP "is more agressive than she has ever been. We've made an album that is fun and danceable and we haven't sacrificed a thing musically by doing that. It is not a laid back album." Sheena remarked that she doesn't fear alienating her audience with a slightly different musical approach. "They'll see the new look and they'll hear the new sound and some people might say, 'aren't you scared you've departed too much and totally left your AC base?' My answer is no, because when you hear the LP you'll know there are still AC tracks -- the ballads are still there. I feel my musical progression has slowly brought the public with me. Of course you'll always lose fans but you'll always gain fans along the way as well. I'm trying my best to keep my audience, as well as broaden it."

The new LP represents another facet of the musical and lyrical maturation of Sheena Easton. "The evolution has been gradual. There have never been any drastic changes. There has always been the ballad side of me which is very prominent on all the albums and there has always been a couple of tracks which have had strong Pop and rock influences. It has just gradually evolved that the more aggressive side of me has come out."

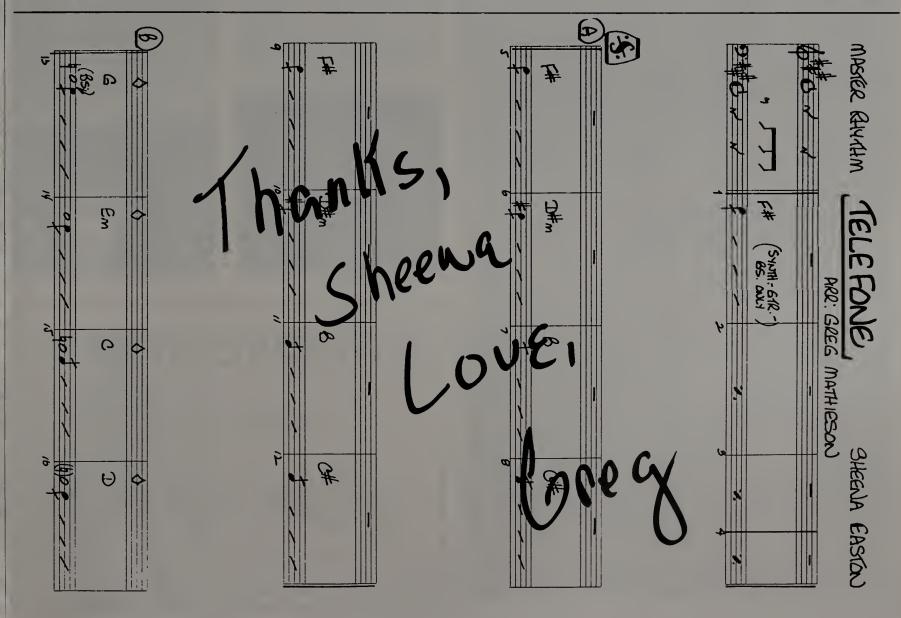
The artist's musical evolution has crossed onto a variety of musical styles. "Yes, I've dallied into country music and I'd like to do it again." Her duet with Kenny Rogers led to a number one single and exposed the artist to a whole new audience. "I want to open up my marketplace. I'm not just a recording artist, I'm a performing artist. I tour every year and I can see my audience getting wider and wider with each new style of music I do. My audience now has kids who go to the clubs, people who listen to country stations as well as a pop audience. The crowds have grown from 3,000 people to 10,000 people because I've tried different musical styles. I would love to have an R&B album, or do a duet with someone



to get into the R&B charts."

In addition to expanding her musical styles, the artist wants to expand internationally. "I'd love to record in French, Italian and German at some point. Recording in Spanish has opened up a new market for me. My English product was selling in South America and people told me if I recorded in Spanish I would open myself up to millions of other people. Thats what I did and that's what happened.

happened. "I took three months out of my year with Greg and recorded the Spanish album as meticulously as we would if we were recording in English. We didn't compromise on the quality of the sound. Some artists just throw a couple of foreign tracks down and they don't take the time to do it right. They go down, do one TV show and hope it sells a million. We did it properly. We went down, promoted it, worked it. If I ever did an album in Italian or French I would do it exactly the same way. You have to take the time out to show the audience they mean as much to you as the English audience does. It is really a commitment." *(continued on page SE10)* 





"Best Kept Secret" August 1983

To Your Continued Success . . . .

## Thanks For Letting Us Be A Part



SUNSET SOUND FACTORY + 6357 Selma Ave. + Hollywood, CA. 90028 + (213) 467-2500

## Sheena On Sheena (continued from page SE9)

commed nom page SE9)

What about the risk of burnout or fatigue? "I have to work hard, especially when I see the work Harriet puts in every day — coordinating, making decisions. It's tough for the manager to make decisions about what's good for the artist."

Harriet is Harriet Wasserman, Sheena's personal manager and friend. She is the tireless force who collaborates with the artist on all the things that go into making the artist's career run smoothly. According to Wasserman, whose seemingly endless source of energy is only matched by the artist's tireless work habits, "because Sheena is an international celebrity, the day-to-day responsibilities go from talking to EMI in England to setting up promos in Japan, to planning the Japanese tour, to arranging the Mexican itinerary. I oversee everything from personal appearances to costumes, etc."

Harriet Wasserman has been involved in the artist's career since she first came to the United States. She was Sheena's agent at ICM for years and formed her own management company last May when she was asked to become Sheena's personal manager. "It wasn't even a decision. She asked me and I said yes. I think that you only get the opportunity to work with an artist like this once in a lifetime. I knew that I could always do what I was doing, and do it well, but the challenge and excitement of working for someone who has the potential to be as big of a superstar as anyone around now, can not be passed up. She has a career that's going to last for many, many years."

It was Sheena and her manager that created and designed the "new look" that is graphically documented in the 1984 tour book. According to Wasserman, "The image in the book varies. Up until this tour book there weren't many pictures of Sheena smiling. She has a fabulous smile and I wanted some of that to be

> We think you're the best and we love you...

Lady, Snuffy, Sparky, Nellie, Gizmo, Chicki, S.C.P. Ewok & F F shown. The album has a harder edge so we tried projecting that in the pictures. She now has longer hair — I think it's a hipper look, a younger look. When I look at some of the stuff from when she first came over here, she looks much older. Now she looks younger and her music is younger."

The manager is concerned that only quality pictures and concert merchandise be associated with her artist. "Sheena and I looked at lots of merchandise, approved everything, chose everything, chose the colors for everything, and decided not to have as much as we did on the last tour. We cut down the number of concert items to leave just the high quality merchandise. We want the public to perceive her in the proper way. She is a top quality artist and the public deserves top quality merchandise."

What about the future? What's next for Sheena Easton? "I want to do more and more of what I'm doing now," she remarked. "I want to do more albums, videos, concerts and TV specials. It's important to me to have longevity more than anything else. I want to be doing this for however long I want to do it, whether its 50 years, 10 years or five years. The audience has to see you come again and again and again with good quality shows, good quality videos and good quality TV specials.

And what about the prospect of a film career? "Eventually there will be movies. When I say eventually, it could be next year, or it could be in 10 years. We are being very careful not to jump into the first movies that are being offered to us." A concerned Harriet Wasserman agreed. "We are going to be very cautious about what we choose, because Sheena is very special and she has to be dealt with in a very special way."

So Sheena Easton continues with her seemingly relentless schedule. There will be more tours, albums, videos and television specials and maybe even a feature film. As Harriet Wasserman pointed out, "Sheena has grown so much as an artist -- in both her performance and her attitude. There is still so much more to do and more areas to conquer. I think the potential for the future is unlimited."



"LOOKING GREAT"

THANKS, LOVE,



FOR HAIR

## Sheena Easton "Strutts" To New Heights For EMI

Easton straps on her rock and roll shoes and prepares for her film career.

"Sheena has taken a new direction on this album," says Dick Williams, vice president, promotion, EMI/America. "I think she felt, as did a lot of programmers, that her image was predominantly 'pop adult' and that limited her exposure to radio and television. This new approach, however, will expand her demographics and open a few doors that would have ordinarily remained closed. "Telefone," the first single off the last LP, received a lot of dance club play. "Strutt" has followed the same pattern and has enabled us to get some play on urban contemporary stations. When you make a decision to change direction, some of the sacrifices that are made — in this particular case — is that we'll probably be losing the more staunch, conservative 'pop adult' stations, but we've made some significant gains with CHR radio and MTV.

"I can't really take a 'pop adult' ballad and run it the distance at Top 40; right now they absolutely refuse to play ballads. Her old image limited her exposure, but now that she's taken this new stance, I think that the opportunity to really secure all the 250 Top 40 stations that are out there exists. I think that in this album there's really enough diversity where we can come back and give them a 'pop adult' ballad at some point, because there are certainly songs that stand up from that side. But the real focus of attention is going to be to try and secure her Top 40 and maybe a little R&B exposure."

"The master plan was always to have it that way," says Gauthier. "We knew that we'd take it from here to there, and it's happening. She always comes up with better and better product with each album and this time she has gone into a somewhat different area, which was nervy to do. She proved that she also understands the marketplace very well, because she did this thing at a time when it was pertinent to. So she's definitely very intelligent about not only her own career, but she has a very good understanding of what the world marketplace is about. She understands her audience and what she needs to do to reach a bigger audience."

Like recording in Spanish, for example. "When she puts her mind to it, she's one of the most sincere and dedicated artists that we have," says Geoff Bywater, international marketing manager, EMI/ U.K. "If she puts her mind to it, and she has one goal in mind, she goes after it. Anytime an artist, particularly an artist with a Scottish accent, is asked to sing in Spanish, everybody's leery. Other artists have tried to make Spanish-



speaking records and it hasn't worked, because people can always detect the difference in the accents. But her diligence really paid off, because her Spanish album is doing really big business in South America. Where everybody thinks of Sheena and puts her success to North America or to Japan, she's really become an international star because now she's got South American under her belt as well."

Films seem to be the next step in Easton's conquering of the world's entertainment media.

'You know, when she won the Grammy Award for Best New Female Vocalist, she sort of won the hearts of America and ever since then she's had a continuous string of hit records that have given her some prominence," says Jim Mazza, president, EMI/America. "She's somewhat between an Olivia Newton-John and a Barbra Streisand, as far as an artist is concerned and film is the direction that we're moving in. We don't believe that you can make music anymore without some sort of picture relationship, some sort of film or visual relationship and be successful and compete in the top league of this industry. For artists like Sheena, who have a visual appeal, film has to be a consideration. It's in the program because that's where this business is going. There are too many screens in people's homes today not to recognize that vehicle as a principal area of exposure for a recording artist.

"And not just elongated videos — that's a pretty mundane process. You have to incorporate some plot and dialogue in whatever you do in that regard. Sheena's a big, big star and that's where we're at, that's where we're headed and we're out to make sure that it happens."

Sheena Easton, though a novice at acting, is no stranger to the big screen.

"One of the really interested things we did in the initial stages of development for this artist," says Mazza, "is to put her in the James Bond film For Your Eyes Only. We had a song especially written in collaboration with her and, for the first time ever, they used her, visually, in the opening credits of a James Bond film --it had never been done before. And that also helped connect the name, the music and the face for Sheena Easton. That's what sort of projected her image."

Her image was further enhanced by the bubbly personality she displayed on various television shows soon after the James Bond film was released.

"Artists that have that extra benefit of being intellectually stimulating in terms of talk shows and things like that just add to their overall broad perspective and appeal," says Mazza. "Artists like Kenny Rogers definitely projected a tremendous amount of warmth and humility that was commercial, commercially attractive and appealing. And Sheena has a lot of those similar characteristics — she's charming and she's humble. I remember when she did that Grammy show that night and she said that everyone had told her not to worry if she didn't win, that it was okay. And she said, 'I didn't think it was okay, because I wanted to win.' And it was honest and they just took it as being honest. America just indulged her then.

"Sheena's a tremendously talented and dedicated artist and she's going to make it in a lot of different entertainment media; it's not like she just makes records. She cuts it live — she's out there making things happen."

"Sheena Easton is a class act," says Bobby Brooks of ICM, Easton's booking agents, "and this tour we're playing the nice halls in town, we're playing the class halls. I think she's got the potential to be a monumental act, you know the next step



## "A Private Heaven" September 1984

could be to go to the arenas. She's going the whole gamut of our business — from starting off at the bottom to working up as high as you can go. Her demographics are younger and younger, she's reached the whole spectrum. And, right now, we're putting her in the class halls, the stature halls."

The word "class" comes up again and again in discussions about Sheena Easton. Even her tour merchandise is what Ricky Barlowe, executive vice president of Dreamer L.A., who makes the tour items, calls "designer tour merchandise."

"It's really nice merchandise," he continues, "really hip colors, like you'd find in Westwood. We have padded sweatshirts, we have reversible t-shirts with the necks cut out, we have more sweat material that the older audience would really buy and look at. The garments are done a lot nicer than you see at rock shows and the book is done in a very classy way. And it was mostly Sheena's decisions — she picked out the colors, she went to the press checks, she was really in there. It was really important to her, it was like her little baby.

"She's great, she's a great person — she knows just what she wants and it's been a piece of cake."

"She's just one of the easiest persons

in the world to work with," says Geoff Bywater. "If you call her up and say, 'Sheena, I need you to do this television show or this radio show,' she'll say, 'Fine, where do I have to go and when do I have to be there?' She just works real hard and she deserves every penny she makes."

"I must tell you," says Bobby Brooks, "that Sheena as a person is an absolute pleasure to deal with."

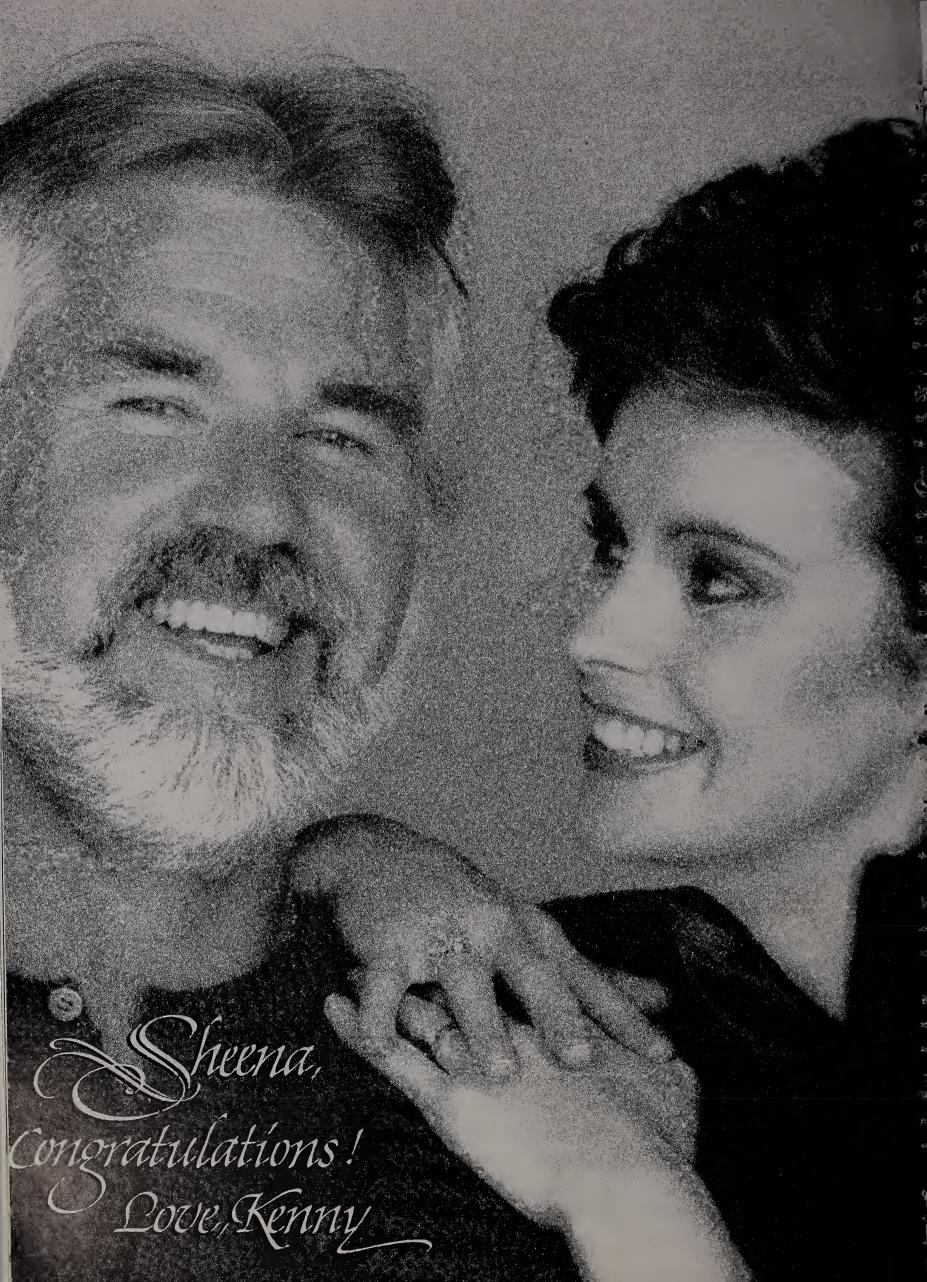
"She's a wonderful person, she really is," says Frenchy Gauthier. "And she has a lot of input, especially now. She always wants to know what goes on and what she's supposed to do. She has input into everything she does — videos, recordings, whatever.

"She was the act that EMI needed a good-looking, very beautiful woman with a good voice. Her music was somewhere in between, but now it's progressed. So Sheena definitely filled the void, without any doubt, for this label and for the EMI companies worldwide for that matter. She's incredibly successful."

At the age of 25, Sheena Easton's audience is expanding, her career is "Strutt"ing to new heights and she's got every entertainment form laid out at her feet. Not bad for somebody who, just over five years ago, was singing in the pubs of Scotland.



**MORNING TRAIN TO STARDOM** — In March of 1981 EMI America recording artist Sheena Easton stopped by the Los Angeles EMI offices where label executives toasted the success of her debut LP and Single "Morning Train." Pictured were (I-r): Dick Williams, vice president, promotion EMI/Liberty Records; David Budge, manager, publicity EMIA/Liberty; Joe Petrone, vice president marketing EMIA/Liberty; Jim Mazza, president EMIA/Liberty; Chris Neil, Easton's producer; Deke Arlon, Easton's manager; Easton; and Bhaskar Menon, chairman, Capitol/EMI America/Liberty Music Group.



# cashboxtopalbums/10110200

September 29, 1984

.

|      |   | Weeks<br>On    |   | /eeks<br>On |
|------|---|----------------|---|-------------|
| 404  | GRACE UNDER PRESSURE 8.98   | 9/22 Chart     | 9/22 Chart 9/22 C<br>134 1999 11.98 168 FACE TO FACE –  | Chart       |
|      | RUSH (Mercury 818 476-1 M-1) POL  | 100 <b>22</b>  | PRINCE (Warner Bros. 9 23720-1) WEA 144 100 (Epic BFE 38857) CBS 161<br>135 HARD TO HOLD 8.98 169 DEFENDERS OF THE FAITH -  | 15          |
|      | SHANNON (Mirage/Atco 7 90134-1) WEA   | 102 <b>34</b>  | ORIGINAL SOUNDTRACK featuring RICK SPRING- JUDAS PRIEST (Columbia FC 39219) CBS 160   | 35          |
|      | MAN ON THE LINE 8.98<br>CHRIS DE BURGH (A&M SP-5002) RCA                      | 101 <b>11</b>  | 136 BE A WINNER 8.98 BOBBY WOMACK (Beverly Glen BG 10003) IND 165   | 29          |
|      | 8.98 (Mercury 814 962-1 M-1) POL  | 103 32         | (Total Experience TEL8-5700) RCA 127 21 DIRE STRAITS  |             |
|      | LET'S HEAR IT FOR THE BOY -<br>DENIECE WILLIAMS (Columbia FC 39366) CBS       | 104 17         | CAMEO (Atlanta Artists 814 984-1 M-1) POL 128 29 172 ICICLE WORKS 6.98  |             |
| 106  | KEEP YOUR HANDS OFF MY POWER<br>SUPPLY –                                      |                | 138       JANE FONDA'S WORKOUT RECORD       (Arista AL 6-8202) RCA 166         NEW AND IMPROVED       –       173 NO PARLEZ       –   | 22          |
| 107  | SLADE (CBS Associated FZ 39336) CBS<br>MORE SONGS FROM THE ORIGINAL           | 105 24         | (Columbia CX2 39287) CBS         139         5         PAUL YOUNG (Columbia BFC 38976) CBS         168           139 METROPOLIS   | 24          |
|      | SOUNDTRACK OF THE BIG CHILL - (Motown 6094) MCA                               | 106 22         | CRIGINAL SOUNDTRACK DAVE EDMUNDS (Columbia FC 39273) CBS –<br>(Columbia JS 39526) CBS 149 3 175 DISCUISE  | 1           |
| 108  | THE STORY OF A YOUNG HEART 8.98<br>A FLOCK OF SEAGULLS                        |                | 140         IT'S MY LIFE         8.98         TALK TALK (EMI America ST-17113) CAP         129         29         CHUCK MANGIONE (Columbia FC 39479) CBS         –           141         00125         176         PEOPLE ARE PEOPLE         8.98           | 1           |
| 100  | (Jive/Arista JL8-8250) RCA<br>REWIND 8.98                                     | 110 6          | 141 90125 DEPECHE MODE (Mute/Sire 9 25124-1) WEA 176  | 11          |
| 109  | THE ROLLING STONES<br>(Rolling Stones/Atlantic 7 90176-1) WEA                 | 108 10         | 142 ABOUT FACE II// WHAT A FEELIN 8.98<br>IRENE CARA (Network/Geffen GHS 4021) WEA 170  | 43          |
| 110  | MAJOR MOVES 8.98  | 100 10         | 143 STAY WITH ME TONIGHT 8,98<br>JEFFREY OSBORNE (A&M SP-4904) RCA 135 59<br>HERB ALPERT/TIJUANA BRASS  |             |
|      | HANK WILLIAMS, JR.<br>(Curb/Warner Bros. 1-25088) WEA                         | 107 18         | 144         AMMONIA AVENUE         8.98         (A&M SP-5022) RCA         180           THE ALAN PARSONS PROJECT (Arista AL8-9204)         179         GHETTO BLASTER         8.98  | 2           |
| 111  | VOICE OF AMERICA 8.98<br>LITTLE STEVEN AND THE DISCIPLES OF SOUL              | 400 47         | RCA 138 29 CHUSADERS (MCA-5429) MCA 172   | 23          |
| 112  | (EMI America ST-17120) CAP<br>(WHO'S AFRAID OF?) 8.98                         |                | VAN STEPHENSON (MCA-5482) MCA 137 19<br>(Eull Moon/Epic OF 39004) CBS 171   | 33          |
| 113  | ART OF NOISE (Island/Atco 7 90179-1) WEA<br>HUMAN'S LIB 8.98                  | 111 12         | WIERD AL YANKOVIC 181 IT'S YOUR NIGHT 8.98  |             |
|      | HOWARD JONES (Elektra 9 60346-1) WEA  | 113 28         | 147 SYNCHONICITY 808 (Owest/Warner Bros. 9 23970-1) WEA 173   | 47          |
|      | OUTFIT  | 112 15         | THE POLICE (A&M SP-3735) RCA         141         66         182         BREAKING CURFEW         8.98           148         CONFETTI         8.98         RED RIDER (Capitol ST-12317) CAP         174   | 14          |
| 115  | HYSTERIA 8.98<br>HUMAN LEAGUE (Virgin/A&M SP-4932) RCA                        |                | SERGIO MENDES (A&M SP-4984) RCA 143 14         183 JOYSTICK         8.98           149 WALKIN' THE RAZOR'S EDGE         8.98         DAZZ BAND (Motown 6084ML) MCA 177  | 41          |
| 116  | MY EVER CHANGING MOODS 8.98   |                | High WALKIN THE RAZ ON S LOCIL  | 44          |
| 117  | THE STYLE COUNCIL (Geffen GHS 4029) WEA<br>DON'T LOOK ANY FURTHER 9.98        |                | ORIGINAL SOUNDTRACK 185 DECEMBER 8.98   |             |
| 118  | DENNIS EDWARDS (Gordy/Motown 6057GL) MCA<br>THE OFFICIAL MUSIC OF THE XXIIIRD | 116 31         | 151 WISHFUL THINKING 8.98 (Windham Hill/A&M WH-1025) RCA 178  | 44          |
|      | OLYMPIAD LOS ANGELES 1984 —<br>VARIOUS ARTISTS (Columbia FC 39145) CBS        | 117 8          | EARL KLUGH (Capitol ST-12323) CAP 145 29 186 ESSAR 8.98<br>152 FUTURE SHOCK - SMOKEY ROBINSON (Tamla/Motown 6098TL) MCA 181   | 5           |
| 119  | THE PROS AND CONS OF<br>HITCHHIKING –   |                | HERBIE HANCOCK (Columbia FC 38814) CBS         147         57         187 PATTI AUSTIN         8.98           153 MEANT FOR EACH OTHER         8.98         (Owest/Warner Bros. 9 23974-1) WEA         182  | 28          |
| 120  | ROGER WATERS (Columbia FC 29290) CBS<br>UH-HUH 8.98                           | 119 <b>20</b>  | BARBARA MANDRELL & LEE GREENWOOD 188 AEROBIC SHAPE-UP III 8.98<br>(MCA-5477) MCA 163 3 JOANIE GREGGAINS   |             |
| 12.0 | JOHN COUGAR MELLENCAMP<br>(Riva RVL 7504) POL                                 | 118 35         |   | 49          |
| 121  | FLASHDANCE 9.98   | 118 55         | 155 DECOY - (Capitol ST-12340) CAP 183  | 5           |
| -    | ORIGINAL SOUNDTRACK<br>(Casablanca 811-1 M-1) POL                             | 123 75         | 156 OFF THE WALL - CHANGE (Atlantic 7 80151-1) WEA 185  | 23          |
| 25   | ALL OVER THE PLACE –<br>BANGLES (Columbia BFC 39220) CBS                      | 150 <b>6</b>   | MICHAEL JACKSON (Epic FE-35745) 151 37<br>157 THE CLOSER YOU GET 8.98<br>157 SPOCK 9.98   |             |
| 123  | GREATEST HITS 2 8.98<br>OAK RIDGE BOYS (MCA-5496) MCA                         |                | ISO I M IN LOVE AGAIN -   | 13          |
| 124  | FAREWELL MY SUMMER LOVE 8.98<br>MICHAEL JACKSON (Motown 610ML) MCA            | 122 7          | PATTI LABELLE (Philadelphia Int'I, FZ 38539) CBS 154 41 192 HUMAN RACING 6.98   | 19          |
| 125  | RIGHT BY YOU 8.98<br>STEPHEN STILLS (Atlantic 7 80177-1) WEA                  |                | DENNIS DEYOUNG (A&M SP 5006) RCA 169 2 193 BANDED TOGETHER 8.98   | 14          |
| 126  | THE INTRODUCTION 8.98<br>STEVE MORSE BAND                                     |                | DAVE GRUSIN (GRP-A-1006) IND 162 15 194 THE WORKS 8.98  |             |
| 107  | (Musician/Elektra 60369-1) WEA  | 136 4          | ONE WAY (MCA-5479) MCA 155 19 195 BACKSTREET 8.98   |             |
| 127  | GEORGE ORIGINAL CAST RECORDING  |                | 162 INDIANA JONES AND THE TEMPLE OF<br>DOOM       DAVID SANBORN (Warner Bros. 23906-1) WEA       188         196 PULLING RABBITS OUT OF A HAT       8.98  |             |
| 128  | (Red Seal/RCA HBC1-5042) RCA<br>LOVE LIFE 8.98                                |                | ORIGINAL SOUNDTRACK (Polydor 821 592-1 Y-1)<br>POL 157 17 197 WHITE KNUCKLE RIDE 8.98   | 7           |
| 129  | BERLIN (Geffen GHS 4025) WEA<br>GOING FOR BROKE –                             |                | 163 ORION THE HUNTER       —       DUKE JUPITER         (Portrait BFE 39239) CBS       156       41       (Morocco/Motown 6097) MCA       190   | 19          |
| 130  | EDDY GRANT (Portrait FR 39261) CBS<br>RIDDLES IN THE SAND                     | 125 15         | 164 WILD ANIMAL 8.98 198 REJOICING 8.98<br>VANITY (Motown 6102ML) MCA - 1 PAT METHENY with CHARLIE HADEN & BILL   |             |
| 100  | JIMMY BUFFET (MCA-5512) MCA<br>DANGEROUS 8.98                                 |                | 165 THE TWO OF US<br>RAMSEY LEWIS & NANCY WILSON 192 199 WHERE THE BEAT MEETS THE   | 21          |
|      | BAR-KAYS (Mercury 818 478-1 M-1) POL<br>OCEAN RAIN 8.98                       | 126 <b>2</b> 5 | (Columbia FC 39326) CBS 175 2<br>166 STEPPING OUT 8.98 BOBBY & THE MIDNITES   |             |
| 100  | ECHO & THE BUNNYMEN (Sire 25084-1) WEA  | 132 17         | GEORGE HOWARD (TBA TB 201-N) IND 164 20 (Columbia BFC 39276) CBS 193  | 5           |
| 133  | WHAT ABOUT ME? 8.98<br>KENNY ROGERS (RCA AFL1-5043) RCA                       |                | 167         SOMEBODY'S WATCHING ME         8.98         200         CAUGHT IN THE ACT         11.98           ROCKWELL (Motown 6052ML) MCA         158         33         STYX (A&M SP-6514) RCA         195  | 24          |
|      |   |                | ALPHABETIZED TOP 200 ALBUMS (BY ARTIST)   |             |
|      | ock Of Seagulls   |                | Jackson, Joe  |             |
| Art  | ert, Herb   |                | Jacksons         21         O'Bryan         99         Sanborn, David         195         Williams, Hank Jr.         1           James, Rick  | 65          |
| Aus  | tin, Patti  |                | Jefferson Starship  | 29          |
|      | gles122 Eurythmics<br>Kays131 Face to Face                                    |                | John, Elton         22         One Way         161         Shannon         102         Womack. Bobby         113           Jones, Howard         113         Orion The Hunter         163         Sinatra, Frank         62         Y&T         Y&T         |             |
|      | in  |                | Judas Priest         169         Osborne, Jeffrey         143         Slade         106         Vanity         106           Kashif         76         Parsons, Alan         144         S.O.S. Band         57         Yankovic, Weird Al         144      |             |
| Bon  | Jovi         104         Fogelberg, Dan           Of Frogs                    |                | Kershaw, Nik         192         Pendergrass, Teddy         50         Spandau Ballet         35         Yarbrough & Peoples         12           Klugh, Earl         151         Perry, Steve         67         Sparks         196         Yes         14 | 36          |
| Bra  | nigan, Laura  |                | Krokus  | 73          |
| Buc  | kingham, Lindsey  | 142            | Lakeside  |             |
| Can  | a Irene   |                | Lewis, Huey & News  | 78          |
| Car  | nge   |                | Little Steven         111         Ratt         10         Style Council         116         Breakin'         4           Lowe, Nick         114         Red Rider         182         Styx         200         Eddie And The Cruisers         11            | 49          |
| Chi  | tello, Elvis  |                | Madonna         17         Reed, Lou         60         Summer, Donna         64         Flashdance         12           Mandrell, Barbara         153         R.E.M.         85         Talking Heads         45         Footloose         55              | 21          |
| Cru  | saders  |                | Mangione, Chuck   | 15          |
| Dav  | is, Miles   |                | Mellencamp, John Cougar   |             |
| DeE  | Burgh, Chris  | 172            | Mendes, Sergio         140         Hockweit         16         Hornest         30         Dooln         17           Metheny, Pat et al.  | 39          |
| Del  | Young, Dennis   | 5,98           | Morse, Steve  | 1           |
| Diff | ord & Tilbrook  |                | Mtume   | 27          |
|      | e Straits   |                | Nelson, Willie         59         Ross, Diana         44         Wang Chung         84         Streets Of Fire           Newcleus         87         Run D.M.C.         73         Waters, Roger         119         The Women In Red                       |             |
|      |   |                |   |             |

# **RADIO**

# **CHR Seminar Heats Up Convention**

(continued Irom page 5)

an eventual burnout among listeners.

"I don't think you can burn out the hits," said Denver's Fox, "but with all the stations turning toward this format, I hope we don't end up copying each other. We shouldn't do a top hits format or adopt KIIS-type terminology just for the sake of keeping up. Call letters and slogans do not make a radio station. Packaging your station, coming up with innovative ideas, beating everyone to the punch is what makes a successful station."

One issue debated by the panel was CHR's relationship with video. The panel was divided in its opinion on whether MTV and other video programs are competitive or compatible with radio programming.

"I've never viewed MTV as competition," remarked KKBQ's John Lander. "We mix in MTV songs, we've had VJ Martha Quinn on our station, we even do simulcasts and we feel like it is complimentary to our approach. That type of association can help establish your image as youthful, hip and so on. We have never found our association with MTV to hurt our numbers in any way."

Rick Peters of WHTT in Boston took a different view on MTV's attributes. "We don't ever mention MTV. I don't work for the cable companies and don't feel the need to promote their product. We have our own video program and we do feel that MTV is, in fact, a competitor."

"It is hard to ignore a medium that gets as much exposure and hype as MTV," said Dallas Cole of WKTI in Milwaukee. "For instance, USA Today ran a big article on the MTV Video Awards. We don't go out of our way to mention MTV, but at the same time, if there is something pertinent or newsworthy involved, radio stations should not shy away from that."

Air personalities play an important role in the development and subsequent success of CHR stations and most critical according to the panel members, are the morning personalities. In fact, some CHR stations have gone so far as to incorporate up to seven voices in their morning segments.

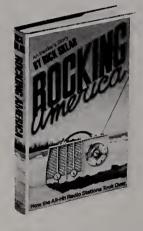
segments. "With the wide variety of listeners that we have in the morning, I think it's necessary to have a morning team of personalities," explained WKTI's Cole. "Those listeners want the information, but they also want the zaniness and off-thewall stuff that happens in the morning."

Although WZUU in Milwaukee features a morning team, program director Kat Michaels did not feel that a team was absolutely necessary. "As long as you have at least one person who can work within the format, weave in and out of the music and still be entertaining, I don't think you have to have a team. It can be one person or five."

Houston's John Lander hosts a morning show that features up to seven other voices. "We have an anchor, a sidekick, a sports guy, a news girl and several other voices that help us in a variety of ways," Lander explained. "It sounds crazy, but the chemistry works. I wouldn't recommend it for anytime other than morning though."

Other issues discussed by the panel included promotions and audio processing. Promotional tie-ins, contests and giveaways, are generally a fundamental (continued on page 28)

His programming attracted the largest audience in radio history, and changed the sound of radio in America forever. His book will tell you how he did it



\$13.95 hardcover with photographs and year by year playlists

"Without question, Rick Sklar is the Dean of Contemporary Radio Programmers, and the man most responsible for making the term 'Top 40' a household word. The man who set the standard for 'Top 40' has written the fascinating autobiography of the most respected programmer ever to walk into a radio station."

a radio station." —Michael L Eskridge, President, NBC Radio "Thanks to its rich subject matter and Sklar's insider's perspective, ROCKING AMERICA is a natural for the radio and record industries." —Radio & Records

• •

In the decade of its supremacy, WABC was the most profitable, most popular, and most imitated radio station in the country. Now, Rick Sklar, the man whose name was synonymous with "Top 40" radio recalls those chart topping years at WABC, and the development of Contemporary Hit Radio.

Rick Sklar is a vice-president of ABC Radio and is a consultant for ABC-TV's music video programs. He has been program director at New York radio stations WINS, WMGM, and at WABC, which he built into "the most listened-to station in the nation."

| - |   |
|---|---|
|   | Please send mecopies of ROCKING AMERICA @\$15.50 each (includes postage).                                       |
|   | Name  |
|   | Address   |
|   | City  |
|   | StateZip  |
|   | Payment must accompany order. Return cou-<br>pon to: Cashbox, 6363 Sunset Blvd, Ste 930,<br>Hollywood, CA 90028 |



**HOWARD HONORED** — During the recent NAB/NRBA radio convention and programming conference in Los Angeles Howard Cosell was presented with The Radio Award for his long-term involvement and continuing contribution to radio. Pictured are (I-r): Michael Jackson, air personality for ABC talkradio, Cosell and Ben Hoberman, president, ABC Radio.

## AIRPLAY

WESTWOOD ONE'S ON THE RECORD — Record third quarter and nine-month revenues, net income and earnings-per-share for the period ended August 31, 1984 were reported by Westwood One, the nation's largest producer and distributor of nationally sponsored radio programs, concerts and specials. For the three-month period ended August 31, 1984 revenues rose to \$3,897,000 from \$2,837,000 in 1983, representing an increase of 37 percent. Net income for that period increased to \$825,000 from \$476,000, representing an increase of 73 percent. Earnings per share increased to \$,31 from \$.24 as average outstanding shares during that period increased to 2,644,000 from 2,000,000. Revenues for the nine-month period ended August 31, 1984 rose to \$9,103,000 from \$6,915,000 in 1983, representing an increase



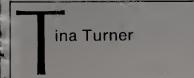
**STAYIN' ON THE AIR** — After a recent interview for "The Hot Ones" Robin Gibb (r) is seen with IS Inc president Jo Interrante. IS Inc. produces the show which is broadcast over 300 RKO radio stations nationwide.

KCRW LABOR DAY DRIVE --- KCRW, 89.9 FM, the NPR affiliate licensed to Santa Monica College crossed the finish line on Labor Day completing its 10-day marathon fundraiser with more than 7,000 subscriptions. The record-breaking pledge total was raised by a paid station staff of only eight full-time employees and more than 100 volunteers. General manager **Ruth Hirschman** attributes part of the success of the drive to the station's innovative approach to music programming. "KCRW has premiered an eclectic format that combines jazz, classical, reggae, African, folk, salsa and new music, sometimes all within the same hour. Our music programming reflects the dynamic diversity and innovative energy that makes southern California the music capital of the world." Hirschman also believes that KCRW's commitment to provide National Public Radio news and special event coverage is crucial to the station's importance. "You can't read the newspaper while driving a car. National Public Radio's news magazines "All Things Considered" and "Morning Edition" are becoming Southern California's newspapers of the air." In an unusual feature, KCRW premiered BBC radio drama as part of the drive's special programming. "The BBC is delighted that it's found an unlikely home in Hollywood. KCRW plans to continue BBC radio theatre on an exclusive basis, "Ms. Hirschman announced. Hirschman credits the phenomenal success of this year's subscription drive to a strong daily program schedule. "This is the payoff for a year of hard work dedication and innovation." KCRW's signal area covers Los Angeles and Orange Counties. The station is a community service of Santa Monica College.

**96 ROCKS CHARITY** — 96 Rock, **WKLS** Atlanta wrapped up it's successful "Home Cookin' III" album, sponsored by 96 Rock, Turtles Records and Tapes and Miller High Life, featured 12 Atlanta bands performing original material. 96 Rock plans a similar project this year, with profits again going to Atlanta area charities.

of 32 percent. Net income during that period increased to \$1,393,000 from \$723,000, representing an increase of 93 percent. Earnings per share in-creased to \$.61 from \$.36, as average outstanding shares increased to 2,286,000 from 2,000,000. Arthur E. Levine, executive vice president and chief financial officer, attributed the company's strong financial performance to several factors, including "a significant increase in the number of radio stations that broadcast our programs and our ability to attract more national advertisers at higher average rates. These higher average rates are spread over a relatively stable cost base providing the Company with substantial operating leverage.

# TALENT ON STAGE



THE BEVERLY THEATRE, L.A. — The LP has sold fantastically and Tina Turner, Capitol's "Queen of Rock 'n' Roll" is burning up the airwaves like never before. The public at large — most of which has been recruited to Turner fanaticism in recent months — has been waiting for a Turner solo tour (which they got, beginning in July). Winding up at the Beverly Theatre in downtown Beverly Hills, California, Turner's show had the art deco plasterwork of the fabled venue trembling in accordance to her worldwide success.

The show was a lesson in energy. From Turner standards like "Valley Deep, Mountain High," to cuts from the latest LP, the lady never lost a beat. Though shy on banter (a welcome relief from the generally awkward palaver most acts seem bent on mouthing these days,) Turner's communication with the Monday audience seemed real and immediate, like an extension of the preshow electricity that radiated from the assembling crowd. It was obvious that Turner audiences were not your average group of listeners. Most everyone was dressed for the event (tight leather skirts were de riguer), with a certain rock sophistication pervading. When the wild haired "queen of rock and roll" finally appeared, charging in with her cover of Prince's "Let's Pretend We're Married," exhileration peaked, if the wideeyed transfixed expressions of the assemblage were to be trusted.

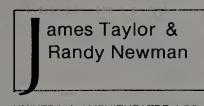
Turner's voice was in high gear, despite the fact that this was the second show of the evening of the last day of a touring schedule that began last spring and has continued unabated (with brief pauses to make videos) since then. Overcoming some weak spots in the band, Turner's vocals were gritty and sweeping. With unparalleled poise, Turner used every inch of the stage, maundering with catlike intensity around outsized feline images, each with flared teeth and glowing yellow eyes.

Entering to the mellow bluesness of "Private Dancer," Turner returned from a brief absence (energetically handled by the crowd rousing of keyboardist Kenny Bolin) stunningly swathed in a satin slip and trademark heels and sensuously swayed atop a center stage staircase. Not to mention Turner's legendary gams is like failing to acknowledge a ninth wonder of the world. Strutting or standing, they're better than ever. Enough said.

Of special note in the Monday show was the saxaphone wizardry of Tim Capella. Resounding solos during various tunes were received with uninhibited appreciation, especially on "Private Dancer," which met with the largest response.

With all of the characteristic Turner dynamicism, more than abundant in the Monday show, Turner still managed to include some downtempo tunes aside from the expected "Private Dancer." Delivering a surprisingly gospel rendition of the Beatles' "Help," Turner explored the most soulful and gut-felt piece of the evening.

Still, raging R&B and rock rhythms prevailed, finishing with ZZ Top's "Legs." "People ask me when I'm going to slow down," declared the veteran performer earlier in the show, "I tell them I'm just getting started!" Getting started, maybe. Getting perfected is probably more accurate and Turner's Monday night audience was treated to the rarity of a world-class performer who has come into her own. gregory dobrin



UNIVERSAL AMPHITHEATRE, LOS AN-GELES — In what was one of the most complimentary double-bills of the summer, Randy Newman and James Taylor brought the fine art of songwriting to the fore in a series of concerts here. Co-headlining the show with the more pop-oriented Taylor, Newman opened the show and ultimately provided the more substantial of the two sets.

Performing alone with his piano, Newman was able to achieve an intimacy and rapport with the audience which Taylor only approached briefly in the first few songs of his hour and a half show. While Newman may be best known for his tonguein-cheek hit "Short People" and more recently with what has turned into Los Angeles' informal anthem "I Love L.A.," it was all the music in between that best captivated the crowd. Through such sensitive and insightful vignettes as "Baltimore" and the hilarious/frightening "Political Science," Newman painted lyric



**YES TO NEW YORK** — As part of a North American Tour 84, Atco recording group Yes recently played a sold-out show at the Forest Hills Tennis Stadium in New York City. Shown backstage at Forest Hills are from (1): Yes' Trevor Rabin, Atco general manager Margo Knesz, Yes' manager Tony Dimitriades, Atlantic senior vice president of promotion Vince Faraci, and Yes' Tony Kaye.



**EVERLY BROTHERS CLOSE U.S. TOUR** — The Everly Brothers are joined by Steve Perry backstage at the Concord Pavilion after the close of the final show of their national reunion tour. The Everlys' September 11 show was their last U.S. appearance before the September release of "EB 84," an album of new material, and the start of a European tour scheduled for later this year. Pictured (I-r) backstage are: Don Everly, Steve Perry and Phil Everly.

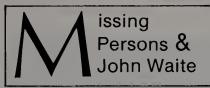
and aural portraits of America and the Arnerican attitude.

The shy demeanor which often seems to consume Newman on stage, was less in evidence this time around as he often broke into his musical intros with off-thecuff remarks. This more open stage personality might well be a result of the incredible popularity of "I Love L.A." which this night gained Newman over a minute-long standing ovation. One couldn't help but feel good for the pianist/ songwriter, as such a resounding popular response for Newman has been long overdue.

Taylor's set started out with the same sort of emotional intensity; the veteran of hits like "Fire and Rain" and "How Sweet It Is" accompanying himself on acoustic guitar. Starting off with such classics as "You Can Close Your Eyes" and "Sweet Baby James," Taylor proved that the magic of his flawless vocal and guitar work still captures the imagination.

This magic was somewhat diffused when Taylor introduced his backing band. Though the group was decidedly first-rate and featured a host of seasoned players including Lee Sklar on bass, Bill Payne on keyboards and Rosemary Butler on backing vocals, the nuances of Taylor's songsmanship were often lost through sheer volume and instrumental muscle. Though hits like "Mexico" and a doo-wop version of "Traffic Jam" were well performed and received, the highlights of Taylor's set were clearly in the opening minutes of pure James.

peter holden



UNIVERSAL AMPHITHEATRE, L.A. — High-tech technopop personified — that was what Capitol recording artist Missing Persons' recent Sunday evening show here was made of. Lights that were truly computer age, with bizarre instruments and moon-age getups to match, gave this evening with one of rock's most progessive popular acts the complete veneer of cutting edge neo new wave showmanship.

The glitter and dazzle of lead vocalist Dale Bozzio was an obvious, if ostentatious focal point. Equally highlighted, however, both in stage presence and positioning was the other Bozzio, percussionist husband Terry. Highs of the Sunday show were reached with the dynamic solos of this exuberant musician, who handled his Simmons percussion set with such charismatic nonchalance as to make the odd, high-techish set seem familiar.

His downstage platform was the perfect placement for such artistry, showcasing one of the act's strongest elements for use as a vivid performance piece, separate from the music. Initially stunning was Dale Bozzio's colorfully avante-garde appearance — her day glow pink and white crimped coif especially, which flittered in the breeze driven by two strategically placed floor fans. Also fluttering in the draft was Terry Bozzio's jacket, shoulders piled high with silver tinsel. A spectacle, to be sure, which together with her space rock hiccup vocals spotlighted Dale Bozzio as one of pop's more unusual femmes.

Tight, if a bit over-amplified rendering of all of the band's hits were covered, including songs from the recent "Rhyme And Reason" LP for Capitol. Making her first trek from the windy upstage band set, Dale Bozzio took to the apron for some uproarious audience contact during "Right Now," a gesture that was all the more enthusiastically received for its delayed occurance and for the popularity of the tune.

John Waite's opening was a hard act for anyone to follow, due particulary to the energy and understated rock "persona" he presented. It was, however, the music that gave Waite his greatest strength. His No. 1 hit "Missing You" was delivered to an audience which wasted no time in getting on its feet. Though "Missing You" was the undisputed high point in Waite's set, such power rockers from Waite's Babies days as "Midnight Rendevous" were handled with a powerfully sustained energy. Though still somewhat lacking as a solo artist, Waite tightened his act with such premium musicianship as that of veteran David Bowie guitarist Earl Slick. What with Waite's recent chart-topper and his vital performance, Waite was an opener who is also a real contender for a headlining position.

gregory dobrin



MILLION-AIR "MAGGIE" — BMI recently presented Rod Stewart with a "million-air" award while the rock n' roll star was in New York for a series of concerts. The award was given in recognition of Stewart's song "Maggie May" attaining over 1,000,000 broadcast performances. Pictured here are Stewart (r) and BMI's Stanley Catron, vice president, Performing Rights, New York.

# COUNTRY

## **Nashville Booking Agency Undergoes Expansion, Changes**

NASHVILLE - Barbara Lavender, chairman of the Lavender Agency, announced the restructuring and expansion of the Nashville-based booking agency and the additions of John McMeen and Louie Dunn to the company. The company will focus on an overall objective of increasing personal attention to the artists and expanding the number of agents within the agency. More staff additions are pending and will be announced at a later date.

John McMeen joins as general manager of the Lavender Agency. McMeen is a 25year veteran of the music industry. His first experience in booking came in the '60s when he was working for the Wilburn Agency. In the '70s he worked for the Shorty Lavender Agency for seven years and later for the Lavender/Blake Agency. He then formed his own booking agency, McMeen/Lynch, and most recently has been working with George Jones. Louie Dunn is joining the Lavender Agency as an agent. Dunn worked as the tour coordinator for the late Marty Robbins, and has been working with Lavender Sonabook.

Since the death of her husband Shorty Lavender in 1982, Barbara Lavender has headed up the company. She said of the changes, "We have always prided ourselves in the fact that our company has had a strong personal relationship with the artists we present. We are committed to an ongoing presence in the Nashville music community and we are looking forward to strong company growth in the months and years ahead.

The Lavender Agency has moved to a new location in conjunction with the restructuring. The address is 1008 18th Ave., South, Nashville, TN 37203 and the telephone number remains unchanged at (615)327-9595.

## Columbia Gears Up Promotions For New Willie Nelson Album

NASHVILLE - Columbia Records will begin a month-long campaign, which includes radio, television and outdoor advertising buys for a 10-market area in the Southeast, Southwest and Mid-Central regions, toward Willie Nelson's latest album, "City Of New Orleans.

The program will be highly visual, based on the package's artwork and will extend to supplemental print advertising by CBS Branches and point-of-purchase materials for in-store displays in the initial target cities. Indianapolis, Cincinnati, Louisville, Nashville, Atlanta, Little Rock New Orleans, Dallas/Ft.Worth, Houston and Oklahoma City. In these 10 cities the multi-media campaign involves 200, 30sheet, outdoor posting running from mid-Sept. to mid-Oct.; 180, 60-second radio buys, scheduled for the end of Sept.; and 30-second television purchases on The Nashville Network and WTBS's Night Tracks. A 10-day program for The Nash-ville Network will involve an initial 40-spot buy beginning Oct. 8. A weekend slot for WTBS, running Oct. 12 and 13, will include an eight-spot buy during the channel's Night Tracks, a video-oriented program. Point-of-purchase materials available include 12" x 24" two-sided, album flats, which features on one side

"City Of New Orleans" front cover artwork and a Willie Nelson logo on the other; a 19" x 38" poster layout of front/back cover artwork: a two-sided flat with the album's inner sleeve artwork; and a two-sided, double-bin, die-cut, header card.

The campaign will be launched at the Branch level with 125 numbered fine art litho prints of "City Of New Orleans" artwork which are individually autographed by Nelson; in addition, some 500 unsigned prints will be offered to branch offices for promotional utilization.

## CMA Membership Meeting Set

NASHVILLE - The annual membership meeting of the Country Music Assoc. (CMA) will be held Oct. 11, during the Grand Ole Opry Birthday Celebration, at 9 a.m. in the Knoxville Room of the Opryland Hotel. In addition to the President's annual address, the agenda will include an election of new directors, a vote on bylaws amendments and the presentation of several awards. Although CMA members only may participate in the voting, non-members are invited to attend the meeting.



MEDLEY IN ORANGE - RCA Recording Artist, Bill Medley recently stopped by KIKF-FM, Orange, California to check to progress on his RCA mini-album, 'I Still Do. Pictured (I-r): Chris Adams, air personality, KIKF-FM; Medley; John Dzima, RCA manager regional west coast promotion.

## LBUMS TOP 75 Weeks On 9/22 Chart Weeks On 9/22 Chart I IT'S ALL IN THE GAME **36 DELIVER** MERLE HAGGARD (Epic FE-39364) CITY OF NEW ORLEANS WILLIE NELSON (Columbia FC 39145) ROLL ON ALABAMA (RCA AHL1-4939) MAJOR MOVES HANK WILLIAMS, JR. (Warner/Curb 9-25088-1) THE OAK RIDGE BOYS (MCA-5455) WHAT ABOUT ME? 1 15 39 47 37 38 KENNY ROGERS (RCA AFL1 THE FIRST WORD IN MEMORY 2 8 58 2 4 35 JANIE FRICKE (Columbia FC 39338) PICTURES 49 39 39 PICTURES ATLANTA (MCA-5463) 40 CAN'T WAIT ALL NIGHT JUICE NEWTON (RCA AFL1-4995) 41 IN MY EYES 5 16 35 23 **RIGHT OR WRONG** 5 GEORGE STRAIT (MCA-5450 ONE MORE TRY FOR LOVE 3 46 36 10 6 JOHN CONLEE (MCA-5434) THERE IS A SEASON VERN GOSDIN (Compleat CPL-1-38 53 PONNIE MILSAP (RCA AHL1-5016) EYE OF A HURRICANE JOHN ANDERSON (Warner Bros. 1-6 17 42 37 19 30/114 ADDENSON (Waller Dids. 19 25099) 3 THE JUDDS (RCA/Curb MHL1-8515) 3 GREATEST HITS 2 OAK RIDGE BOYS (MCA-5496) 10 DON'T MAKE IT EASY FOR ME FOR ME FOREVER YOU 10 10 43 THE WHITES (MCA-549 5490) 40 13 9 31 44 , tol \$J-12353) JUICE NEWTON (C 45 0 THE BEST OF VOL. III DON WILLIAMS (MCA-5465) 12 6 45 46 30 WILLING RONNIE McDOWELL (Epic FE-39329) TOO GOOD TO STOP NOW EARL THOMAS CONLEY (RCA AHL1-4713) 46 48 15 7 64 47 11 CLEAN CUT BARBARA MANDRELL (MCA-5 DON'T CHEAT IN OUR HOME TOWN MICKEY GILLEY (Epic FE 39324) THE HEART NEVER LIES MICHAEL MURPHEY (Liberty LT-51150) 47 11 22 48 RICKY SKAGGS (Epic FE 38954) NEVER COULD TOE THE MARK 42 13 17 48 49 TODAY 13 STATLERS (Mercury/PolyGram 812 184-1) MAN OF STEEL HANK WILLIAMS, JR. (Warner/Curb 9-23924-1) 51 46 WAYLON JENNINGS (RCA AHL1-50 13 10 YOU'VE GOT A GOOD LOVE COMIN' 50 48 LOVE COMIN' LEE GREENWOOD (MCA-5488) IT TAKES BELIEVERS MICKEY GILLEY & CHARLY MCCLAIN (Epic FE 39292) MEANT FOR EACH OTHER BARBARA MANDRELL & LEE GREEN-WOOD (MCA-5472) 51 **PROFILE II** 14 16 MMYLOU HARRIS (Warner Bros. 9-15 59 2 WITHOUT A SONG 52 19 24 bia FC 39110) 43 45 (16) POWER OF LOVE 53 AHL1-5031) 53 4 54 TWENTY GREATEST HITS 22 6 WOOD (MCA-5477) KENNY ROGERS (Liberty LV-51152) GREATEST HITS VOL. II EDDIE RABBITT (Warner Bros. 9-41 48 CAFE CAROLINA 17 55 DON WILLIAMS (MCA-5493) CAGE THE SONGBIRD 8 16 18 CRYSTAL GAYLE (Warner Bros. 9-23958-1) 57 56 GREATEST HITS HANK WILLIAMS, JR. (Elektra/Curb 9-56 15 45 **19 HOUSTON TO DENVER** 52 103 LARRY GATLIN & THE GATLIN BROTHERS BAND (Columbia FC MAGIC 57 MARK GRAY (Columbia B6C 39143) JUST A LITTLE LOVE REBA MCENTIRE (MCA-5475) 54 18 16 18 58 PLAIN DIRT FASHION NITTY GRITTY DIRT BAND (Warner Bros. 9-25113-1) 20 55 21 59 ANGEL EYES 18 9 ILLIE NELSON (Columbia FC 39363) 56 16 THE MAN IN THE MIRROR 21) 60 SAN ANTONE DAN SEALS (EMI America ST-17131) GREATEST HITS JIM GLASER (Noble Vision 2001) BY HEART 31 41 61 22 CONWAY TWITTY (Warner Bros. 9-25078-1) 60 76 THE GREAT PRETENDER 62 23 21 250/8-1) 23 A LITTLE GOOD NEWS ANNE MURRAY (Capitol ST-12301) 24 ATLANTA BLUE THE STATLERS (Mercury/PolyGram 919.652.1) DOLLY PARTON (RCA AHL1-4940 I'M NOT THROUGH LOV-ING YOU YET LOUISE MANDRELL (RCA AHL1-62 33 63 20 51 63 17 818-652-1) 21 19 **GREATEST HITS** 64 CHARLY McCLAIN (Epic FE 39425) ALIVE AND WELL MOE BANDY & JOE STAMPLEY (Co-lumbia FC 39426) TOO GOOD TO STOP NOW CHARLY G. SHEPPARD (Warner/Curb 9-3841-1) 25 25 6 64 71 26 LETTER TO HOME 65 GLEN CAMPBELL (Atlantic America 7 90164-1) PANCHO & LEFTY WERLE HAGGARD & WILLIE NEL-24 11 61 7 27 66 JOHN SCHNEIDER (MCA-5495) I COULD USE ANOTHER YOU 29 6 SON (Epic FE 37958) 66 68 DUETS KENNY ROGERS (Liberty LO-51154) THE CLOSER YOU GET... 28 67 65 24 EDDY RAVEN (RCA AHL1-5040) 28 13 68 29 EXILE ALABAMA (RCA AHL1-4662) GREATEST HITS DOLLY PARTON (RCA AFL1-4422) ALL THE PEOPLE ARE TALKIN' EXILE (Epic FE 39154) JUST DIVORCED 26 40 68 81 30 69 DAVID ALLAN COE (Columbia FC 69 84 30 18 70 RHINESTONE ORIGINAL SOUNDTRACK (RCA 31 IOHN ANDERSON (Warner Bros. 9-70 48 ABL1-5032 32 10 23912-1) 71 SURPRISE RESTLESS 32 SYLVIA (RCA AHL1-4960) SHINING 71 22 THE BELLAMY BROTHERS (MCA/ 72 27 16 B.J. THOMAS (Cleveland/Columbia 33 FRIENDSHIP RAY CHARLES (Columbia FC 39415) 34 YOU'VE STILL GOT A PLACE IN MY HEART GEORGE JONES (Epic FE 39002) FADED BLUE 67 18 34 7 MOUNTAIN MUSIC 73 ALABAMA (RCA AHL1-4229) 74 CHEAT THE NIGHT DEBORAH ALLEN (RCA MHL 75 MOTEL MATCHES MOE BANDY (Columbia FC 3) 73 134 33 17 . MHL1 6514) 72 46

bia EC 39275)

74 18

September 29, 1984

Weeks On 9/22 Chart

|   |                          | 9/22     | Chart   |
|---|--------------------------|----------|---------|
|   |                          | J/ 22    | Undit   |
| CRYSTAL GAYLE (Warner Br<br>2 EVERYDAY                                    | os. 7-29254)             | 2        | 13      |
| OAK RIDGE BOYS (I   | MCA-52419)               | 3        | 11      |
| 4 LET'S CHASE EACH OTHER<br>AROUND THE ROOM                               |                          | 4        | 11      |
| 5 TO ME   | ic 34-04512)             | 1        | 12      |
| BARBARA MANDRELL/LEE GF   | MCA-52415)               | 6        | 10      |
| DIF YOU'RE GONNA PLAY IN<br>ALABAMA (RC/<br>THE LADY TAKES THE COV        | A PB-13840)              | 7        | 9       |
| EVERYTIME<br>LARRY GATLIN & THE GATLIN<br>(Columb                         | BROTHERS<br>ia 38-04533) | 8        | 11      |
| B I DON'T KNOW A THING AE   | BOUT                     |          |         |
| 9 I COULD USE ANOTHER YO  | DU                       | 9        | 10      |
| EDDY RAVEN (RC)   |                          | 10<br>13 | 11<br>7 |
| WILLIE NELSON (Columb<br>SECOND HAND HEART<br>GARY MORRIS (Warner Br      |                          | 12       | '<br>10 |
| 12 WHAT WOULD YOUR MEMO   |                          | 12       | 10      |
| VERN GOSDIN (Compl<br>13 GIVE ME ONE MORE CHAN                            | CE                       | 14       | 11      |
| 14 YOU'RE GETTIN' TO ME AG  |                          | 15       | 7       |
| JIM GLASER (Noble   |                          | 17       | 17      |
| DAN SEALS (EMI Americ<br>PLEDGING MY LOVE<br>EMMYLOU HARRIS (Warner Br    |                          | 17<br>18 | 10<br>8 |
| 17 I'VE BEEN AROUND ENOUG   | эн то                    |          |         |
| JOHN SCHNEIDER (1<br>18 SHE SURE GOT AWAY WITH<br>HEART                   |                          | 19       | 9       |
| JOHN ANDERSON (Warner Br<br>19 WAY BACK                                   | os. 7-29207)             | 20       | 7       |
| JOHN CONLEE ()<br>20 TENNESSEE HOMESICK BL                                | UES                      | 11       | 15      |
| DOLLY PARTON (RC/<br>21 WOMAN YOUR LOVE                                   |                          | 16       | 17<br>8 |
| MOE BANDY (Columb<br>22 ROCK AND ROLL SHOES<br>RAY CHARLES WITH B.J. THON |                          | 23       | 0       |
|   | ia 38-04531)             | 24       | 8       |
|   |                          | 30       | 7       |
| THE STATLERS (Mercur<br>25 I'VE ALWAYS GOT THE HEA<br>SING THE BLUES      | y 880 130-7)<br>ART TO   | 31       | 7       |
| BILL MEDLEY (RC.  | A PB-13851)              | 27       | 9       |
| THE WHITES (<br>27 GOODBYE HEARTACHE                                      |                          | 32       | 6       |
| LOUISE MANDRELL (RC.<br>28 YOU COULD'VE HEARD A B<br>BREAK                |                          | 29       | 7       |
| JOHNNY LEE (Warner Br<br>29 PRISONER OF THE HIGHW                         | AY                       | 34       | 6       |
| RONNIE MILSAP (RC.<br>30 TONIGHT I'M HERE WITH S<br>ONE ELSE              | OME-                     | 35       | 5       |
| KAREN BROOKS (Warner Br<br>31 EVENING STAR                                |                          |          | 11      |
| KENNY ROGERS (RC<br>32 MAGGIE'S DREAM                                     |                          | 21       | 14      |
| DON WILLIAMS (<br>33 CHANCE OF LOVIN' YOU<br>EARL THOMAS CONLEY (RC       |                          | 40<br>43 | 5       |
| 34 YOUR HEART'S NOT IN IT<br>JANIE FRICKE (Columb                         |                          | 43       | 4       |
|   |                          |          |         |

3

35 I GOT A MILLION OF 'EM RONNIE MCDOWELL (Epic 34-04499) 25 15 36 FAITHLESS LOVE GLEN CAMPBELL (Atlantic America 7-99768) 26 15 37 P.S. I LOVE YOU 

 TOM T. HALL (Mercury 880 216-7)
 46

 38
 TOO GOOD TO STOP NOW

 MICKEY GILLEY (Epic 34-04563)
 47

 39
 DREAM ON TEXAS LADIES

 REX ALLEN JR. (Moonshine MS 3030)
 39

 40
 RIDE 'EM COWBOY

 JUICE NEWTON (Oct 1010 Continue Data)

 JUICE NEWTON (Capitol P-B-5379)
 42
 6

 ADIO LAND
 MICHAEL MARTIN MURPHEY (Liberty P-B 10
 6
 1523) 49 5 ANNE MURRAY/DAVE LOGGINS (Capitol P-B-5401) 51 4 43 GOD WON'T GET YOU DOLLY PARTON (RCA PB-13883) 53 3 44 ONLY A LONELY HEART KNOWS BARBARA MANDRELL (MCA-52397) 22 17 45 A SWEETED LOVE BARBARA MANDRELL (MCA-52397) 22 17 45 A SWEETER LOVE BRENDA LEE (MCA-52394) 48 6 46 HE BROKE YOUR MEM'RY LAST NIGHT REBA MCENTIRE (MCA-52404) 33 15 47 TELL 'EM I'VE GONE CRAZY ED BHUCE (MCA-52433) 38 8 48 KNOCK ON WOOD RAZZY BAILEY (MCA-52421) 41 9 BANDANI BANDANA (Warner Bros. 7-29226) 52 5 50 IT'S GREAT TO BE SINGLE AGAIN DAVID ALLAN COE (Columbia 38-04553) 59 6 51 GOOD NIGHT FOR FALLING IN LOVE HILLARY KANTER (RCA PB-13835) 54 4 52 NEVER COULD TOE THE MARK WAYLON JENNINGS (HCA PB-13827) 36 16 SOME HEARTS GET ALL THE BREAKS CHARLY McCLAIN (Epic 34-04586) 61 3 54 WISHFUL DRINKIN' ATLANTA (MCA-52452) 66 4 55 SHE'S MY ROCK GEORGE JONES (Epic 34-04609) 71 2 FRIZZELL & WEST (Viva 7-29187) 68 3 LIONEL BIOLUTE 
 57
 STUCK ON YOU

 LIONEL RICHIE (Motown 1746 MF)
 37
 10

 58
 THE POWER OF LOVE
 6
 6

 CHARLEY PRIDE (RCA PB-13821)
 45
 16

 59
 TURN ME LOOSE
 6
 10
 VINCE GILL (RCA PB-13860) 67 3 WORLD'S GREATEST LOVER THE BELLAMY BROTHERS (MCA-52446) 74 2 TOGETHER GEORGE STRAIT (MCA-52392) 50 18 GEORGE STRAIT (MCA-52392) 50 18 I LOVE ONLY YOU THE NITTY GRITTY DIRT BAND (Warner Bros. 7-29203) 77 2 G3 STRAIGHT FOR YOUR LOVE 64 LOVE ON A BLUE RACKWATER (A.M.I. 1917) 72 5 64 LOVE ON A BLUE RAINY DAY BUZZ CASON (Evergreen EV-1024) 65 5 65 DON'T YOU GIVE UP ON LOE STEVE WARINER (RCA PB-13768) 81 2 66 WE JUST GOTTA DANCE KAREN TAYLOR-GOOD (Mesa NSD/M-1117) 78 2 67 JOY TRAIN WARNER MACK (Bridgewood Music Co BR416) 70 4 68 DOES FORT WORTH EVER CROSS GEORGE STRAIT (MCA-52458) -

A Constant A Constant

Exceptionally heavy radio activity this week

1

 Hide Em Cowpow (Webb IV—BMI).
 40

 Rock And Roll Shoes (Good Single Ltd./
 Irving—BMI).
 22

 Second Hand Heart (Warner-Tammerlane/Daticabo/
 Irving—BMI).
 11

 Send My Body Home On A Freight Train (Charlie
 Monk/Three Story/ASCAP)
 96

 She's My Body Home On A Freight Train (Charlie
 Monk/Three Story/ASCAP)
 96

 She's My Rock (Famous/Chappell—ASCAP)
 18
 58

 She's My Rock (Famous/Chappell—ASCAP)
 95
 50

 Solose (Hoosier—ASCAP)
 92
 92

 Some Hearts Get All The Breaks (Tapadero—BMI)
 95
 50

 Sometimes Love Is A Pain (Music City—ASCAP)
 .79

 Somewhere Down The Line (Old Friends—BMI/
 60
 61

 Golden Bridge—ASCAP
 .85
 50
 51

 Speculation (Brothers Bills/Andmore—ASCAP)
 .90
 51

 Still Losing You (Lodge Hall—ASCAP)
 .94
 51

 Stuck On You (Brockman—ASCAP)
 .57
 71

 Tell 'Em Ive Gone Crazy (Tree/Sugarplum—BMI).
 .40

.....57 -BMI)...47 Tell 'Em I've Gone Crazy (Tree/Sugarplum—BMI)...47 Tennessee Homesick Blues (Velvet Apple—BMI) ...20

Exceptionally heavy sales activity this week

| 69 GETTIN' OVER YOU<br>MASON DIXON (Texas TX 5557)<br>70 LONG HARD ROAD                        | 73 | 5  |
|--|----|----|
| THE NITTY GRITTY DIRT BAND (Warner<br>Bros. 7-29282)   | 55 | 19 |
| 71 ATTITUDE ADJUSTMENT<br>HANK WILLIAMS, JR. (Warner Bros. 7-<br>29253)                        | 56 | 16 |
| WAYLON JENNINGS (RCA PB-13908)   | 00 |    |
| 73 MAMA SHE'S LAZY<br>PINKARD & BOWDEN (Warner Bros. 7-  | -  | 1  |
| 29205) 74 IT'S YOU ALONE   | 76 | 2  |
| GAIL DAVIES (Warner Bros. 7-29219)<br>15 I'M GLAD YOU COULDN'T SLEEP<br>LAST NIGHT             | 57 | 9  |
| NARVEL FELTS (Evergreen EV-1025)<br>76 THE RIGHT STUFF   | -  | 1  |
| CHARLY McCLAIN & MICKEY GILLEY (Epic<br>34-04489)<br>77 MIDDLE OF THE ROAD                     | 58 | 15 |
| LOIS JOHNSON (EMH-0034)<br>78 IT'S TIME TO GO  | 80 | 3  |
| RAMSEY KEARNEY (Safari SR 111)<br>SOMETIMES LOVE IS A PAIN IN<br>THE HEART                     | 79 | 6  |
| CATHY BUCHANAN (Rustic R-1022)<br>80 WHEN THE WILD LIFE BETRAYS                                | -  | 1  |
| JIMMY BUFFETT (MCA-5512)<br>81 COUNTRY MAN, COUNTRY LADY<br>STEVE AND DEBBIE BROWN (Charta CH- | -  | 1  |
| 82 THANKFUL  | 82 | 2  |
| CHARLIE ALBERTSON (Hilltop HTS 164)  | 83 | 3  |
| TOM JONES (Mercury 880 173-7)  | 91 | 2  |
| KATHY MATTEA (Mercury 880 192-7)   | 94 | 2  |
| 85 SOMEWHERE DOWN THE LINE<br>T.G. SHEPPARD (Warner bros. 7-29369)<br>JAGGED EDGE OF A BROKEN  | 60 | 18 |
| GAIL DAVIES (RCA PB-13912)<br>87 DADDY'S MEMORY  | -  | 1  |
| J. W. THOMPSON (USA-Country USAC-<br>1005)<br>88 THE FIRST TIME                                | 90 | 2  |
| McGUFFEY LANE (Atlantic-America 7-<br>99717)   | 89 | 2  |
| 89 FORGET ABOUT ME<br>THE BELLAMY BROTHERS (MCA/Curb<br>MCA-52380)<br>90 SPECULATION           | 62 | 19 |
| BILL ANDERSON (Southern Tracks ST<br>1030)   | 63 | 5  |
| 91 I HURT FOR YOU<br>DEBORAH ALLEN (RCA PB-13776)<br>92 SO CLOSE                               | 64 | 19 |
| THE WRIGHT BROTHERS (Mercury 880<br>055-7)   | 69 | 3  |
| 93 THAT'S THE THING ABOUT LOVE<br>DON WILLIAMS (MCA-52389)                                     | 75 | 20 |
| 94 STILL LOSING YOU<br>RONNIE MILSAP (RCA PB-13805)  | 84 | 20 |
| 95 SHOT IN THE DARK<br>LEON EVERETTE (RCA PB-13834)  | 85 | 13 |
| 96 SEND MY BODY HOME ON A<br>FREIGHT TRAIN<br>EARL CLARK (Universal Artists UAR 1-1029)        | 86 | 6  |
| 97 I BROKE DOWN AND CRIED<br>BOBBY G. RICE (Door Knob DK84-218)                                | 87 | 3  |
| 98 FIRST TIME BURNED<br>JOHNNY RODRIGUEZ (Epic 34-04562)                                       | 88 | 4  |
| 99 CHANGE OF PACE<br>DOUG PETERS (Comstock COM 1751)   | 92 | 4  |
| 100 LOVE SO LONELY<br>RICK LANE (Bronco BRI 7702)  | 93 | 3  |
| es)  |    | -  |

Weeks On Chart

 Thankful (Javic-BMI)
 82

 That's Easy For (Welbeck-ASCAP/ATV-BMI)
 84

 That's The Thing About Love (April/Lion-Hearted/ Cross Keys-ASCAP)
 93

 The First Time (McGuffey Lane/Intuit-BMI)
 93

 The First Time (McGuffey Lane/Intuit-BMI)
 84

 The Lady Takes The Cowboy (Larry Gatin-BMI)
 7

 The Right Stuff (Dejamus/8. Fisher/ASCAP)
 58

 The Right Stuff (Dejamus/8. Fisher/ASCAP/My Queen Elizabeth-BMI)
 76

 To Weild Side Of Me (Pink Pig-BMI)
 15

 To Me (Collins Court/Lodge Hall-ASCAP)
 5

 Tonight I'm Here (Leeds (MCA)/ Patchwork-ASCAP)
 30

 Too Goord To Stop Now (Hall-Clement-BMI/
 30

 Patchwork—ASCAP) ..... Too Good To Stop Now (Hall-Clement—BMI/ Chappell—ASCAP) ..... Turm Me Loose (Benefit—BMI) ..... Turning Away (Combine Music—BMI) .... Uncle Pen (Rightsong—BMI) ..... Way Back (ATV/Wingtip—BMI) .... We Just Gotta Dance (Somebody's—SESAC) ... What Would Your Memories Do (Tree—BMI) .... 59 ...66 

 World's Greatest Lover (Bellamy Brothers—ASCAP)
 60

 You Could've Heard (Songmaker—ASCAP)
 28

 You're Gettin' To Me Again (Music City Music—ASCAP)
 14

 Your Heart's Not In It (Tree/O'Lric—BMI/ Crosskeys—ASCAP)
 34

## COUNTRY RADIO

# MOST ADDED COUNTRY SINGLES

- 1. WORLD'S GREATEST LOVER The Bellamy Brothers MCA -
- I LOVE ONLY YOU The Nitty Gritty Dirt Band Warner Bros. 22 Adds DOES FORT WORTH EVER CROSS YOUR MIND George Strait MCA
- 20 Adds
- 4. DON'T YOU GIVE UP ON LOVE Steve Warnier RCA 20 Adds 5. I'M GLAD YOU COULDN'T SLEEP LAST NIGHT Narvel Felts Evergreen - 20 Adds

# MOST ACTIVE COUNTRY SINGLES

- 1. I DON'T KNOW A THING ABOUT LOVE -- Conway Twitty Warner Bros. 71 Reports
- I COULD USE ANOTHER YOU Eddy Raven RCA 66 Reports
- IF YOU'RE GONNA PLAY IN TEXAS Alabama RCA 66 Reports EVERYDAY The Oak Ridge Boys MCA 65 Reports THE LADY TAKES THE COWBOY EVERYTIME Larry Gatlin & The Gatlin
- Brothers Columbia 65 Reports

## THE COUNTRY MIKE

STATION CHANGES AND ANNOUNCEMENTS -**KRZY**/Albuquerque has appointed Chuck Logan as the station program director. Jerry Hardin is the music director ... WPAP/Panama City has added Eric Owen for the 7 p.m. - midnight shift. Owen is formerly of WRGA/Rome. Rick Miller will move from 7 p.m. - midnight to the 10 a.m. - 3 p.m. slot ... Bob Meyer has joined WAKY/Oklahoma City as general manager replacing Irene Runnels. He is the former general manager of WSM/Nashville and has been general sales manager for WAKY and WLRS/ Louisville. Sandra Kennedy has replaced Meyer and assumed direction of WSM radio sales. Kennedy is joined by John Padgett, who has been named WSM national

MZQ

E X

raised for various charities.

M. MAIS . I A

MONEY RAISING AUCTIONEERS WMZQ AM/FM's morning team, Jim

London and Mary Ball, auctioned off baked goods to benefit the March Of

Dimes. The team raised \$600 in two hours,

making a total of \$75,000 that they've

sales manager... The United Stations Radio Network has promoted Lori Pinkerton to the newly-created post of director/program operations. She will oversee the technical production of the network's five weekly shows and specials ... Arbitron Ratings Company will now survey the northern section of San Diego county as a separate metro area for the first time during the fall, 1984 survey period. Arbitron will also begin conducting an additional survey for the Sacramento, CA and Portland, OR markets. The added ratings report will begin for the winter, 1985 book and will bring the total surveys for each market to three annually

## MOUNTAINEER STATION RECEIVES AWARD - The Radio and Television

News Directors Association (RTNDA) has announced that WWVA/Wheeling radio has been awarded its northeastern Regional award for best continuing coverage of a story. The station is now eligible for the International Award which is chosen from the regional winners. The station received the award for its ongoing coverage of the economic conditions in the Upper Ohio Valley. The entry included two segments from the August, 1983 documentary "The Graveyard Shift," which dealt with the area's high unemployment rate and future prospects. Also reported was the employee purchase of Weirton Steel as well as various related reports on the issue.

john lentz

## PROGRAMMERS PICKS

| Curtis<br>King                   | WKKN/Rockford                     | Does Fort Worth Ever Cross Your Mind<br>George Strait MCA          |
|----------------------------------|-----------------------------------|--|
| Mark<br>Andrews                  | KWJJ/Portland                     | Mama She's Lazy — Pinkard & Bowden —<br>Warner Bros.               |
| David<br>Hurst                   | WJLM/Roanoke                      | America — Waylon Jennings — RCA                                    |
| Tex<br>Bagshaw                   | CKLY/Lindsay                      | Leona — Sawyer Brown — Capitol                                     |
|                                  |                                   |  |
| Kirk McCal                       | KTON/Belton                       | Does Fort Worth Ever Cross Your Mind —<br>George Strait — MCA      |
| Kirk McCal<br>Willis<br>Williams | IKTON/Belton<br>WLAS/Jacksonville | George Strait — MCA  |
| Willis                           | WLAS/Jacksonville<br>WVAM/Altoona | George Strait — MCA<br>Jagged Edge Of A Broken Heart — Gail Davies |

# SINGLES REVIEWS

## OUT OF THE BOX



STENMARK-MUELLER BAND (Envelope NV-7001)

Strangers To Lovers To Strangers (3:55) (Al Galico--BMI) (K.J.Stenmark) (Producer: Jerry Fuller)

'Strangers To Lovers To Strangers" is the debut single of a new country duo - Lindy Mueller and Ken Stenmark as the Stenmark-Mueller Band. Each has clear, pure vocals that both interchange and harmonize extremely well on this smooth country ballad, written by Stenmark. A fresh duet sound is created which should bring attention to these newcomers.

## FEATURE PICKS

BARBARA MANDRELL (MCA-52465)

Crossword Puzzle (3:32) (Tom Collins/Collins Court-BMI/ASCAP) (S. Dean, F. J. Myers) (Producer: Tom Collins)

MOE BANDY & JOE STAMPLEY (Columbia 38-04601)

The Boys' Night Out (2:42) (Mullet/Ban-Ron—BMI) (J. Stampley, D. Rosson) (Producer: Blake Mevis)

WILLIE NELSON & HANK WILSON (Paradise PR-629) Wabash Cannonball(2:46)(Young Carney—ASCAP)(A. P. Carter) (Arrangement: Leon Russell) (Producer: Leon Russell)

SHAUNA SMITH (Buckboard 114)

Wishing It Was You (2:47) (Eden/TimeSquare-BMI) (C. Otis, B. Johnson) (Producer: Darrell Glenn)

VICTORIA SHAW (MPB-5011) I've Changed My Mind (2:59) (Chapel---BMI) (D. Steen) (Producer: Ray Taylor)

BONNIE NELSON (Door Knob DK 84-221) Ladies Man (3:12) (Tappan/Ronzomatic-ASCAP/Johnnys Dad's-BMI) (Tappan, Roth, Grazier)

ROY CLAYBORNE (Challenge C-110) Little Boys Lie (2:40) (Tessitura-BMI) (R. Clayborne) (Producer: Tom De Vito, A. Gottschalk) (G. Gentry, G. Ray) (Producer: Mark Sherrill)

MICKEY GILLEY (Paula 441) She Cheats On Me (3:40) (Su-ma--BMI) (M. Gilley) (Producer: Mickey Gilley)



| JA | Z | Z |
|----|---|---|
|    |   | - |

|    | TOP 3C                                |             | LBUMS   |         |            |
|----|---------------------------------------|-------------|---|---------|------------|
| _  | IOF JC                                |             | LDUIVIS   |         | _          |
|    |                                       |             |   |         |            |
|    |                                       | Weeks<br>On |   |         | eeks<br>On |
|    | 9                                     | /22 Chart   |   | 9/22 Cł |            |
| 1  | ACCESS ALL AREAS                      |             | 16 CHANGES  |         |            |
| •  | SPYRO GYRA                            |             | KEITH JARRETT (ECM 1-25007)                                       | 18      | 4          |
| 0  | (MCA 2-6893)                          | 1 14        | 17 TIME EXPOSURE  |         |            |
| C  | DAVE GRUSIN                           |             | STANLEY CLARKE (Epic FE 38688)<br>18 THAT'S THE WAY I FEEL        | 17      | 23         |
| 0  | (GRP-A-1006)                          | 3 15        | NOW   |         |            |
| 3  | THE TWO OF US                         |             | A TRIBUTE TO THELONIOUS MONK                                      |         |            |
| -  | RAMSEY LEWIS & NANCY WILSON           | e 7         | (A&M SP-6600)   | 19      | 13         |
|    | (Columbia FC 39326)<br>RENDEZVOUS     | 67          | 19 REJOICING  |         |            |
| -  | SADAO WATANABE (Elektra 60371-1)      | 5 7         | PAT METHENY with CHARLES HAD-<br>EN & BILLY HIGGINS (ECM 25006-1) |         | 22         |
| 5  | DECOY                                 |             | 20 SUNDANCE   | 15      | 22         |
|    | MILES DAVIS                           |             | KEVIN EUBANKS (GRP-A-1008)  | 22      | 7          |
| c  | (Columbia FC 38991)<br>STEPPIN' OUT   | 2 15        | 21 FLAME  |         |            |
| 0  | GEORGE HOWARD (TBA TB 201-N)          | 4 17        | AZYMUTH (Milestone M-9128)  | 24      | 2          |
| 7  | THE INTRODUCTION                      |             | AERIAL BOUNDARIES   |         |            |
|    | STEVE MORSE BAND (Musician/Elek-      |             | (Windham Hill/A&M WH-1032)  | 25      | 2          |
|    | tra 60369-1)                          | 8 7         | 23 WINDHAM HILL RE-   |         |            |
| 8  | WISHFUL THINKING<br>EARL KLUGH        |             | CORDS SAMPLER '84   |         |            |
|    | (Capitol ST-12323)                    | 7 30        | VARIOUS ARTISTS (Windham Hill/                                    |         | 1          |
| 9  | MODERN TIMES                          |             | A&M WH-6-1035)<br>24 RE-RON                                       |         |            |
|    | STEPS AHEAD (Musician/Elektra         |             | GIL SCOTT-HERON (Arista AD1-                                      |         |            |
| 10 | 60351-1)<br>DISGUISE                  | 9 14        | 9216)   | _       | 1          |
| 10 | CHUCK MANGIONE (Columbia FC           |             | 25 GHETTO BLASTER   |         |            |
| -  | 39479)                                | 11 5        | CRUSADERS (MCA-5429)  | 20      | 24         |
| W  | SOUND-SYSTEM                          |             | 26 BULLISH<br>HERB ALPERT/TIJUANA BRASS                           |         |            |
|    | HERBIE HANCOCK<br>(Columbia FC 39478) | 14 5        | (A&M SP-5022)   | 27      | 2          |
| 12 | JAMMIN' IN MANHATTAN                  | 14 5        | 27 EAST COAST OFFERING  |         |            |
|    | TYZIK (Polydor 821 605-1 Y-1)         | 13 13       | (MCA-5494)  | 21      | 11         |
| 13 | BACKSTREET                            |             | 28 THE VOICE  |         |            |
|    | DAVID SANBORN (Warner Bros. 9         | 10 10       | BOBBY McFERRIN (Musician/Elektra                                  |         |            |
| 14 | 23906-1)<br>THINK OF ONE              | 10 46       | 60366-1)<br>29 NOW  | 23      | 8          |
| 14 | WYNTON MARSALIS                       |             | PATRICE RUSHEN (Elektra 60360-1)                                  | 28      | 14         |
|    | (Columbia FC 28341)                   | 12 66       | 30 'CALL OF THE WILD  |         |            |
| 15 | BANDED TOGETHER                       | Sec. Total  | GENERATION BAND   |         | -          |
|    | LEE FITENOUR (Elektra 60356-1)        | 16 16       | (TEA TE 207-N)  | 26      | 12         |

## FEATURE PICKS

## KANSAS CITY STYLE — Count Basie with the Bennie Moten Orchestra — RCA AFMI-5180 — Producer: uncredited — List: 8:98 — Bar Coded

Some essential and mightily-swinging sides from Bennie Moten's Orchestra. Waxed by Victor in 1929 and '32, it shows us — in glorious detail — the seeds of the soon-to-be "swingingest band in the land," the Count Basie Orchestra. The Kid From Red Bank is there on piano, of course, and there is bristling work from "Lips" Page, Jimmy Rushing, Ben Webster, and other masters of American music (there's even a Basie scat vocal on "Somebody Stole My Gal").

## BIG DAY AT OJAI — BUELLGRASS — K2B2-2369 — Producers: Buell Neidlinger and Marty Krystall — List: 9.98

Buellgrass is bassist Buell Neidlinger's *meshuganeh* combination of swing and bluegrass, with noted jazzers (drummer Peter Erskine, saxophonist Marty Krystall) having a hoe-down with noted bluegrassers (violinist Richard Greene, mandolinist Andy Statman) and a couple of crossover eclectics (harmonicaist Peter Ivers, leader Neidlinger). How many other groups can convincingly cover both Charlie Parker's "Billie's Bounce" and "Tennessee Waltz?" A breath of fresh air.(K2B2; 3112 Barry Ave.; Los Angeles, CA 90066).

A WELL KEPT SECRET — Beaver Harris/Don Pullen 360° Experience —Shemp HWSI 2701 — Producer: Hal Willner — List: 8.98

Willner, who gave us the fine tribute albums to Nino Rota and Thelonious Monk, has started this new label, named after a Three Stooge (Shemp's puss is the logo), with a bang — a rollicking set by Harris and Pullen and their inside/outside cohorts (Ricky Ford, Hamiet Bluiett, Buster Williams, steel drum player Francis Haynes, and guest Candido, Sharon Freeman, Willie Ruff, and others). There's a stunning trip to Africa ("Goree"), a bit of calypso (Double Arc Jake"), and other fine sounds; there's also a hair-raising cover by Ralph Steadman. This shouldn't be a well kept secret for long.

## KALAHARI — Dave Valentin — GRP A-1009 — Producer: Dave Valentin — List: 8.98

Valentin has assembled a fine band (Bill O'Connell, keyboards; Lincoln Goines, bass; Robert Ameen, drums) for his electronic jazz-meets-salsa purposes. With guests Dave Grusin, Kevin Eubanks, and Roger Squitero tossed in for a little added spice, Valetin gives us an assured, full-bodied date — rhythmic, honest, and musical — turning in some of his best flute-tooting on wax.

## **Trombonist Trummy Young Dies**

NEW YORK — Trombonist James Osborne "Trummy" Young, who played in the bands of Earl Hines, Jimmie Lunceford, Charlie Barnet and, for 12 years, Louis Armstrong, died Sept. 11 of a stroke at the age of 72. Mr. Young, who was a composer ("Tain't What You Do...") and singer as well as instrumentalist, lived in Hawaii and frequently toured Europe with aggregations of Swing era musicians.

## ON JAZZ

LICENSE TO IMPROVISE — In a commendable move, BMI has set aside Oct. 16 to "celebrate BMI Jazz Pioneers, men and women who have been affiliated with (BMI) for 20 years or more." That's 219 people — ranging from Miles Davis and John Coltrane to Carla Bley and Thelonious Monk to Mongo Santamaria and Charlie Parker to Lionel Hampton and Lester Young — who will be honored at an invitation-only fete at the Copacabana. "Jazz is internationally recognized as one of America's unique contributions to the 20th century," says BMI president Edward M. Cramer. But somehow these musical giants — national treasures are relatively unheralded here at home. Jazz is an important American art, and these BMI Jazz Pioneers include many world class talents. both as head of BMI



**KOINONIA-ING A PHRASE** — Guitar great Larry Carlton (right), makes a guest appearance with the jazz band Koinonia, during a recent concert at North Hollywood, CA's popular jazz club, The Baked Potato. The event was held to kick off the release of Koinonia's second LP, "Celebration," on Breaker Records.

Id class talents, both as head of BMI and a longtime jazz fan myself, I'm proud that we'll be celebrating their ongoing and special contributions." Hear, hear! **MVP** — Another fall gala will take place

**MVP** — Another fall gala will take place Oct. 26 as NARAS' NY Chapter hands out its Most Valuable Player Awards to deserving studio talent. At the same time, they'll be honoring one of the most valuable players (actually, composer, arranger and bandleader) of all

- Gil Evans, who has been responsible for some of Miles Davis' greatest recordings - "Sketches of Spain," "Porgy and Bess," and others - and has led his own on-again, off-again big band for decades. Gil, in his 70s, shows no sign of slowing down, in fact his big band has been more active over the past couple of years than it has

bration," on Breaker Records. the past couple of years than it has in ages (they'll be at Sweet Basil, where they just recorded live, Sept. 24, and at Lush Life Oct. 15,22, and 29). He has always drawn heavily from New York's studio players for his personnel and a more apt person could not be found for an honor at such an event (after all, without arrangers and composers, studio players would have to improvise their beer commercials and TV themes).

JAZZ ON A WIM — It's good to see Zebra Records issuing the fruits of Wim Wigt's admirable labors — Timeless Records. Timeless is a European anomaly, because while most continental labels have primarily recorded jazz of the more adventurous variety (Black Saint/Soul Note, HatHut, FMP, Moers, etc.), Wim Wigt has spent time at Timeless recording the best of the modern day beboppers (Cedar Walton, Art Blakey, Benny Golson, George Coleman, etc.), with some swing (Lionel Hampton), salsa (Machito), and more thrown in for good measure. Based in Wageningen, Holland, Timeless has had a spotty time here in America, while amassing a hefty catalogue of some 100 titles. For awhile they were affiliated with Muse Records, but that fizzled. Then they were handled by Joanne Jimenez in Brooklyn, but that, too, fizzled. Then it was on the rounder records. You guessed it — phhht. Well, now, Wim Wigt and his label have fallen into the hands of Ricky Schultz and his Zebra Records. Time will tell what will be the outcome, but as of now, Zebra has 57 titles available by mail order only (Zebra Marketing; 17735 Collins St.; Encino, CA 91316) and 22 titles in the stores (including new issues by Chet Baker, the Timeless All-Stars, Cedar Walton, and Eugene Cicero). Amazingly, the list price is being kept down to an unimportlike \$8.98. There will be four new releases before the end of the year (including a JoeFarrell/Louis Hayes LP, and a George Adams/Don Pullen date).

**EASTERN KEYBOARDS (AND HORNS AND STRINGS AND**...) — The Jazz Center of New York — the shiny loft of Lafayette St. run by the Universal Jazz coalition and their venerable leader, Cobi Narita — has come up with a blue-chip idea: an Asian-American Jazz Festival. Slated for Oct. 19-21, the Festival will be a good chance to explore the various cross-breedings that have been going on between the musics of Asia and the jazz of the U.S. Already signed up to strut their musical stuff are **Kyo Kawasaki, Akira Tana, Shunzo Ono, Fred Houn, Jason Hwang, Kuni Mikami, Shikuzo, Yokoyama, Fukushi Tainaka, Harudo Nara, Sumi Tanooka, Masuo, Bobby Enriquez, Ho Young Kim,** and **Ted Lo**, with others to be announced. Write to the UJC at 156 Fifth Ave., Rm. 434; New York, Ny 10010; or call them at (212) 924-5026, for details.

**BOPPING AROUND** — Speaking of the Jazz Center of New York, the splendid, but rarely-seen-in-New-York, **Ran Blake** performed an interesting solo piano concert there recently. An extremely personal, and somewhat edgy, pianist, Blake performed a program that featured such varied material as traditional Sephardic songs; pieces by **Thelonious Monk**, **Jerome Kern**, **Bernard Hermann**, and **John Phillip Sousa**; and original material dedicated to, and/or inspired by, **Alfred Hitchcock**, **Edith Piaf**, and **Barbara Monk**. In all cases, Blake dissected the material with his own skeletal, dissonant approach, though without a lot of warmth or humor. Blake spends his time as a professor of music at the New England conservatory and it's always a pleasure to here him live; he is completely unique at the keys.

A few nights later I fell by the Village Vanguard to hear the Randy Brecker/ Elaine Elias group. Brecker, of course, is the fiery trumpeter who has managed to divide his time between the studios and the clubs; Elias, a fine Brazilian pianist who was formerly with Steps Ahead, is his wife. Together, you should pardon the expression, they make beautiful music. For this engagement Randy was joined by his former bandmate, and current brother, Michael (another Steps Ahead alumnus, as was bassist Eddie Gomez — Drummer Adam Nussbaum and percussionist Steve Thornton rounded things out) and it was clear that the brothers still inspire each other and have only improved as players over the years. Randy and Michael Brecker — no matter what they do — are not to be taken lightly.

Another concert worth mentioning was the double bill of **Dewey Redman** and **Olu Dara** at the Village gate, as part of the "On Time" series. Redman was inspired — playing long, twisting tenor lines with that nice warm tone of his. Dara led his **Okra Orchestra** through its eclectic paces (including a vocal version of "You Send Me"), with the trumpeter/leader, and saxophonist **Henry Threadgill**, turning in fine solos, but the band seemed to miss the **oomph** given to it by its absent regular trombonist, **Craig Harris**.

## MPORARY SINGL () () ()()

September 29, 1984

art

art

|   | 9/22 C   | 0<br>h |
|---|----------|--------|
| CARRIBEAN QUEEN (NO MORE  |          |        |
| BILLY OCEAN (Jive/Arista JS 1-9199)   | 3 1      | 14     |
| 2 YOU, ME AND HE<br>MTUME (Epic 34-04505)<br>3 WHAT'S LOVE GOT TO DO WITH           | 2 1      | 14     |
| IT<br>TINA TURNER (Capitol B-5343)  | 11       | 18     |
| PRINCE AND THE REVOLUTION (Warner Bros.<br>7-29216)                                 | 8        | 7      |
| 5 THE LAST TIME I MADE LOVE<br>JOYCE KENNEDY & JEFFREY OSBORNE (A&M<br>2656)        | 6 1      | 10     |
| <b>b</b> JUST THE WAY YOU LIKE IT<br>THE S.O.S. BAND (Tabu/CBS ZS04523)             | 7 -      | 12     |
| 7 GHOSTBUSTERS<br>RAY PARKER, JR. (Arista AS 109212)<br>I JUST CALLED TO SAY I LOVE | 4 1      | 14     |
| 8 I JUST CALLED TO SAY I LOVE<br>YOU<br>STEVIE WONDER (Motown 1745 MF)              | 10       |        |
| 9 17<br>RICK JAMES (Gordy/Motown 1730MF)  |          | 12     |
| U YOU GET THE BEST FROM ME<br>(SAY, SAY, SAY)                                       |          |        |
| ALICIA MYERS (MCA 52425)  | 16 1     | 10     |
| 11 YOUR LOVE'S GOT A HOLD ON<br>ME  |          |        |
| LILLO THOMAS (Capitol B-5357)<br>12 DYNAMITE  |          | 14     |
| JERMAINE JACKSON (Arista 1-9190)<br>13 STUCK ON YOU                                 |          | 10     |
| LIONEL RICHIE (Motown 1746 MF)<br>14 WHEN DOVES CRY                                 | 12 1     | 1:     |
| PRINCE AND THE REVOLUTION (Warner Bros.<br>7-29286)                                 | 9 1      | 1      |
| 15 THE GLAMOROUS LIFE<br>SHEILA E. (Warner Bros. 7-29285)                           | 14       | 1      |
| JACKSONS (Epic 34-04575)  | 18       |        |
| DIANA ROSS (RCA PB-13864)   | 23       |        |
| 18 30 DAYS<br>RUN D.M.C. (Profile PRO-7051)   | 15       | 10     |
| 19 I FEEL FOR YOU<br>CHAKA KHAN (Warner Bros. 7-29195)                              | 40       |        |
| 20 DON'T STAND ANOTHER<br>CHANCE<br>JANET JACKSON (A&M 2660)                        | 25       |        |
| 21 YOU KEEP ME COMING BACK<br>THE BROTHERS JOHNSON (A&M 2654)                       | 17       | 1      |
| 22 STATE OF SHOCK<br>JACKSONS (Epic 34-04503)                                       | 19       | 1<br>1 |
| 23 THE MEDICINE SONG<br>STEPHANIE MILLS (Casablanca/PolyGram                        | 19       |        |
| 880-180-7)<br>24 I'VE BEEN WATCHING YOU<br>(JAMIE'S GIRL)                           | 31       | 1      |
| RANDY HALL (MCA 52405)<br>25 ICE CREAM CASTLES                                      | 21       | 12     |
| THE TIME (Warner Bros. 7-29247)<br>26 THERE GOES MY BABY                            | 20       | 14     |
| DONNA SUMMER (Geffen 7-29291)<br>27 TAKE A CHANCE                                   | 29       |        |
| NUANCE featuring VIKKI LOVE (4th & B'Way/Is-<br>land 0403)                          | 28       | 10     |
| 28 DIRTY DANCER<br>BAR-KAYS (Mercury/PolyGram 880 045-7)                            | 22       | 1:     |
| 29 FRAGILEHANDLE WITH CARE<br>CHERRELLE (Tabu/CBS ZS4 04556)                        | 37       |        |
| 30 IN THE NAME OF LOVE<br>RALPH MACDONALD with VOCALS BY                            |          |        |
| 31 GET OFF (YOU FASCINATE ME)<br>PATRICE RUSHEN (Elektra/Asylum 7-69702)            | 35<br>34 |        |
| 32 COOL IT NOW<br>NEW EDITION (MCA 52455)   | 42       |        |
|   |          |        |

|  | 9/22        | Ch |
|--|-------------|----|
| 33 MIDNIGHT HOUR—PART I<br>ROGER featuring THE MIGHTY CLOUDS OF JOY                                  |             |    |
| (Warner Bros. 7-29331)<br>34 991/2<br>CAROL LYNN TOWNES (Poly der(Dely Crem                          | 24          | 37 |
| CAROL LYNN TOWNES (Polydor/PolyGram<br>881-088-7)  | 26          | 11 |
| 35 CENTIPEDE<br>REBBIE JACKSON (Columbia 3-04547)  | 48          | 4  |
| 36 YOUR TOUCH<br>BONNIE POINTER (Private I/CBS ZS4 04449)<br>37 NEXT LOVE                            | 32          | 11 |
| DENIECE WILLIAMS (Columbia 38-04537)<br>38 YOU'RE MY CHOICE TONIGHT                                  | 27          | 10 |
| <ul> <li>CHOOSE ME)<br/>TEDDY PENDERGRASS (Asylum 7-69696)</li> <li>39 AM I STILL THE ONE</li> </ul> | 46          | į  |
| STAR POINT (Elektra/Asylum 7-69711)  | 41          | 1  |
| PEABO BRYSON (Elektra/Asylum 7-69699)<br>41 BULLISH  | 45          | į  |
| HERB ALPERT/TIJUANA BRASS (A&M 1655)   | 43          | 8  |
| LA TOYA JACKSON (Private I/CBS ZS4 04572)  | 47          | 1  |
| CAMEO (Atlanta Artists 880 169-7)  | 44          | 1  |
| THE CONTROLLERS (MCA 52450)  | 49          | į  |
| 45 PARTYLINE<br>BRASS CONSTRUCTION (Capitol B-5382)  | 51          | į  |
| 46 TENDERONI<br>LEON HAYWOOD (Modern/Atlantic 7-99708)   | 54          |    |
| 47 PRETTY MESS<br>VANITY (Motown 1752 MF)<br>48 COMPUTER AGE (PUSH THE                               | 57          |    |
| NEWCLEUS (Sunnyview Sun 3013)  | 53          |    |
| 49 I OWE IT TO MYSELF<br>PRIME TIME (Total Experience/RCA Tes 1-2407)                                | 61          | ļ  |
| 50 FAST LIFE<br>DR. JECKYLL & MR. HYDE (Profile PRO-7048)  | 55          |    |
| 51 TIME IS RUNNING OUT<br>JONZUN CREW (Tommy Boy 845)  | 56          | -  |
| 52 SLIPPERY PEOPLE<br>THE STAPLE SINGERS (Private I/CBS ZS4  |             |    |
| 04583)<br>53 I CAN'T FIND  | 65          |    |
| SMOKEY ROBINSON (Tamla/Motown 1756 TF)<br>54 8 MILLION STORIES (BLEEPED)                             | 58          | 1  |
| KURTIS BLOW (Mercury/PolyGram 880 170-7)<br>55 BETTER BE GOOD TO ME                                  | 60          |    |
| TINA TURNER (Capitol B 5387)<br>56 I WISH YOU WOULD  | 68          |    |
| JOCELYN BROWN (Vinyl Dreams/Prelude D 72)<br>57 MAKE MY DAY  | 62          |    |
| LAKESIDE (Solar/Elektra 7-69695)<br>58 JUNGLE LOVE   | 64          |    |
| 59 FRIENDS   | 70          |    |
| 60 ALL TIME LOVER  | 67          | 1  |
| 61 SOLID   | 52          |    |
| ASHFORD AND SIMPSON (Capitol B-5399)   | _           |    |
| CHAMPA:GN (Columbia 38-04600)<br>63 MR. GROOVE   | 75          | 1  |
| ONE WAY (MCA 2409)<br>64 RE-RON  | 38          | 14 |
| GIL SCOTT-HERON (Arista JS 1-9226)<br>65 SHOW ME   | 66          |    |
| GLENN JONES (RCA PB-13873)   | 83          |    |
| KASHIF (Arista AS 2-9263)<br>67 BREAKIN' TOGETHER  | 74          |    |
| O'BRYAN (Capitol B-5376)<br>68 NO FAVORS   | 33          |    |
| TEMPER (MCA 52412)<br>ED TOP 100 B/C (INCLUDING PUBLISHERS   | 59<br>S A N |    |
| LD I OF 100 D/O (INCLUDING FUBLISHERS  |             | -  |

|  |      | Week        |
|--|------|-------------|
|  | 9/22 | On<br>Charl |
| 69 I WONDER  | 76   | E           |
| RODNEY SAULSBERRY (Allegiance 3919)<br>70 BE A WINNER                                  | 76   | 5           |
| YARBROUGH & PEOPLES (Total Experience/<br>RCA TES1-2403)                               | 30   | 11          |
| MIKKI (Pop Art PA 1404)  | 78   | 3           |
| 72 SHE BOP<br>CYNDI LAUPER (Portrait/CBS 37-04516)<br>73 A NIGHT WITH THE BOYS         | 72   | 6           |
| LINDA CLIFFORD (Red Label RS 7000-S)   | 80   | 3           |
| TO LUCKY STAR  | 82   | 3           |
| MADONNA (Sire 7-29177)<br>76 STRIKE ON COMPUTERS                                       | 86   | 2           |
| JOHNNY "GUITAR" WATSON (Valley Vue VV<br>769)  | 77   | 6           |
| 77 FOX TRAPPIN'<br>NUMONICS (Hodisk/Allegiance H 8009)                                 | 79   | 3           |
| 78 TODAY'S YOUR LUCKY DAY<br>HAROLD MELVIN & THE BLUE NOTES (Philly                    |      |             |
| World/Atlantic 7-99735)  | 81   | 4           |
| HEART<br>THE EMOTIONS (Red Label RSLG-001-3A)  | 87   | 2           |
| BU I CAN DREAM ABOUT YOU<br>DAN HARTMAN (MCA 52378)                                    | 89   | 2           |
| JUNIOR (London/PolyGram 882 008-7)   | _    | 1           |
| 82 MR. T'S COMMANDMENT<br>MR. T (Columbia 38-04589)                                    | 90   | 2           |
| 83 PHOTOGENIC MEMORY<br>PHILIP BAILEY (Columbia 38-04607)                              |      | 1           |
| 84 BABY DON'T BREAK YOUR BABY'S<br>HEART<br>KASHIF (Arista AS1-9200)                   | 36   | 20          |
| 85 SEX SHOOTER<br>APOLLONIA 6 (Warner Bros. 7-29182)                                   |      | 1           |
| 86 HARMONY<br>R.J.'S LATEST ARRIVAL (Golden Boy BG-7122X)                              | _    | 1           |
| BLOODSTONE PARTY<br>BLOODSTONE (T-Neck/Epic ZS4 04592)                                 |      | 1           |
| 88 YOU ARE THE ONE<br>BEAU WILLIAMS (Capitol B-5395)                                   |      | 1           |
| 89 TEARS<br>FORCE M.D.'S (Tommy Boy TB 848-7)  | _    | 1           |
| 90 WE DON'T WORK FOR FREE<br>GRANDMASTER MELLE MEL AND THE FUR-                        |      |             |
| IOUS FIVE (Sugar Hill SH-92011)<br>91 WE NEED SOME MONEY                               | -    | 1           |
| CHUCK BROWN AND THE SOUL SEARCHERS<br>(T.T.E.D. TDE 83004)                             | 50   | 12          |
| 92 IF YOU'RE NOT HERE (BY MY<br>SIDE)  | 39   | 10          |
| MENUDO (RCA PB-13771)<br>93 HARDROCK<br>HERBIE HANCOCK (Columbia 38-04565)             | 69   | 8           |
| 94 SUGAR BABY  | 00   | Ū           |
| (Sound of New York/CBS ZS4 04543)<br>95 CLOSE TO ME                                    | 73   | 8           |
| BOBBY KING featuring ALFIE SILAS<br>(Motown 1747 MF)                                   | 63   | 8           |
| 96 BREAKIN' THERE'S NO STOP-<br>PING US  |      |             |
| OLLIE & JERRY (Polydor/PolyGram 821-708-7)<br>97 ALL I DO                              | 71   | 17          |
| 98 HOLD ME   | 88   | 6           |
| TEDDY PENDERGRASS with WHITNEY HOUS-<br>TON (Asylum 7-69701)<br>99 SOMEBODY ELSE'S GUY | 85   | 18          |
| JOCELYN BROWN (Vinyl Dreams/Prelude VND<br>D71)  | 84   | 22          |
| 100 SHOOT THE MOON<br>PATTI AUSTIN (Qwest/Warner Bros. 7-29234)                        | 70   |             |
| (  | -    |             |

ALPHABETIZ LICENSEES)

 Caribbean (Willesden/Zomba)
 1

 Centipede (Mijac, Adm. by Warner Tamer-lane—BMI)
 35

 Close To Me (Jobete/Scaramanga/Rare Blue)
 95

 Computer (Wicked Stepmother/Wedot—ASCAP)
 48

 Cool It Now (New Generation—ASCAP)
 32

 Crushed (Platinum Star—BMI)
 44

 Dirty Dancer (Warner-Tamerlane/Bar-Kays—BMI)
 28

 Don't Stand (Vabritmar—BMI/Ram Wave—ASCAP)
 32

 Dynamite (Nonpareil/Broozer Toones—ASCAP)
 24

 B Million Stories (KUWA—ASCAP)
 54

 Fast Life (Protoons/Motunk/Funk Groove/
 54

 Sugar Baby (Cal-Gene—BMI)
 94

 Swept Away (Unichappell/Hot Cha/Fust
 17

 Buzza—BMI)
 17

 Take A Chance (Fresh Ideas—ASCAP)
 27

 Tears (F-Boy—ASCAP)
 99

 Tenderoni (Jim=Edd—BMI)
 66

 The Glamorous (Girl's Song—ASCAP)
 15

 The Last Time (Dyad/Steeple Chase—BMI)
 26

 30 Days (Prottons/Original J.B./Rush
 60

 Groove—ASCAP)
 18

 Time Is Hunning (Boston/T-Boy—ASCAP)
 51

 Today's Your (Philty World/Sullivan Perrier—BMI)
 78

 Torture (Siggy—BMI/Lady of the Lake, Adm. by
 16

 April—ASCAP)
 66

 We Don't Work (Sugar Hill—BMI)
 90

 What's Love (Chappell/Rondor/Good Single/
 17

 Tiving—ASCAP)
 34

 You Are The One (Screen Gems/EMI/Beau
 14

 You Keep (Chappell/Richer—ASCAP)
 14

 You Keep (Chappell/Richer—ASCAP)
 11

 Your Loves' (Bush Burnin/Johnnie
 11

 Your Loves' (Bush Burnin

# MOST ADDED SINGLES

- SOLID Ashford & Simpson Capitol KPRS, WPEG, WNHC, WRAP, KOKA, WZAK, WWIN, WJLB, WQMG, WATV, WUFO, WENN, WCIN, WTLC, WJAX, WNOV, WLLE, WPLZ, WAMO, WILD, WDRQ, WQKS, WXYV, WWDM, WHUR, FM108, WAOK, WRBD
   OFF AND ON LOVE Champaign Columbia WHUC WIDE KONDO KONDO KUYS W/II B. WCIV, WANDA WILD
- WNHC, WPEG, KPRS, WDIA, KMJQ, KHYS, WJLB, WGIV, WWDM, WILD, WPLZ, WLOU
- 3. SOMEBODY Junior PolyGram KUKQ, KGFJ, KPRS, WPEG, WNHC, WPAL, WGIV, WTLC, V103, KSOL, WDAS, WQKS
- SEX SHOOTER Apolionia 6 Warner Bros. KUKQ, KPRS, WPEG, WZAK, WQMG, WUFO, WENN, XHRM, KSOL, WWDM, 4. SEX SHOOTER -WHUR
- 5. SHOW ME Glenn Jones RCA WPEG, WPAL, WDAS, WJLB, WATV, V103, XHRM, WXYV, KSOL, FM108

- RETAIL BREAKOUTS
- 1. LUCKY STAR --- MADONNA --- WARNER BROS.
- 2. 8 MILLION STORIES KURTIS BLOW POLYGRAM
- 3. CENTIPEDE REBBIE JACKSON COLUMBIA
- 4. PRETTY MESS VANITY MOTOWN
- 5. FRIENDS WHODINI ARISTA
- 6. JUNGLE LOVE --- THE TIME --- WARNER BROS.
- 7. I CAN DREAM ABOUT YOU -- DAN HARTMAN --- MCA
- 8. YOU'RE MY CHOICE TONIGHT (CHOOSE ME) TEDDY PENDERGRASS ASYLU

# **BLACK RADIO HIGHLIGHTS**

V103 -- ATLANTA -- SCOTTY ANDREWS, PD HOTS: J. Kennedy & J. Osborne, Mtume, S. Wonder, B. Ocean, C. Khan, Prince, Jermaine Jackson, D. Summer, Sheila E., S. Mills, S.O.S. Band, Menudo, D. Hartman, S. Robinson, A. Myers, D. Ross, ADDS: Jazzy Jay, E. Thomas, Bar-Kays, J. Novelle, Junior, Brass Construction, J. Taylor, R. Saulsberry, Midway, Pretty Poison, G. Jones, Staple Singers, Grandmaster Melle Mel. WWIN -- BALTIMORE -- KEITH NEWMAN, PD -- #1 -- S.O.S. BAND HOTS: D. Hartman, A. Myors, B. Ocean, Nuance, Aleem, Prince, Jermaine Jackson, Menudo, Whadini, Mikki, K. Blow, J. Kennedy & J. Osborne, S. Wonder, D. Ross, C. Khan, Run D.M.C., Mtume, R. MacDonald, Temper, Jocelyn Brown, ADDS: J. Osborne, T. Turner, Ashford & Simpson, Staple Singers, Jazzy Jay, Midway, Kym.

WENN — BIRMINGHAM — MYCHAEL STARR, MD
 HOTS: R. Parker, Jr., B. Ocean, Mtume, Kashif, Bar-Kays, R. James, J. Kennedy, Run D.M.C., Roger, Brothers Johnson, L. Richie, S.O.S. Band, D. Williams, L. Thomas, Prince, Change, A. Myers, O'Bryan, R. Hall, C. Lynn Townes. ADDS: R. Jackson, Staple Singers, L. Haywood, Temper, New Edition, Janet Wright, B. Glover.

WUFO — BUFFALO — MARK VANN, MD — #1 — MTUME
 HOTS: Jermaine Jackson, Prince, Cherrolle, A. Myers, S.O.S. Band, D. Williams, Janet Jackson, Jacksons, S. Wonder, Windjammer, Jocelyn Brown, L. Holloway, S. Mills, Cameo, D. Summer, D. Ross, P. Rushen, Prime Time, I. Cara, Vanity. ADDS: Kagney, Apollinia 6, Temper, James Brown & Afrika Bambaataa, D. Simmons, R. J.'s Latest Arrival, P. Bailey, T. Comer, Newcleus, P. Bryson, Ashford & Simpson.

WPAL — CHARLESTON — DON KENDRICKS, PD — #1 — MTUME HOTS: S. Wonder, Newcleus, Prince, Dr. Jockyll & Mr. Hyde, Janet Jackson, Jacksons, New Edition, C. Khan, Cameo, B. Ocean, P. Austin, A Myers, P. Rushen, D. Harman, T. Pendergrass, Force MD's. Grandmaster Melle Mel, R. Jackson, L. Thomas. ADDS: The Time. D. Summer, T. Turner, J. Novelle, Goodie, Junior, G. Jones, Amusement Park.

WBMX — CHICAGO — LEE MICHAELS, PD — #1 — R. JAMES HOTS: Mtume, J. Kennedy & J. Osborne, Next Movement, R. Hall, S. Clarke, S.O.S. Band, The Time, Valentine Bros., O'Jays, L. Holloway, C. Lynn Townes, Jermaine Jackson, A. Myers, Cherrelle, D. Williams, Cameo, Yarbrough & Peoples, H. Melvin & The Bluenotes, H. Hancock, Shannon. ADDS: Dr. Jeckyll & Mr. Hyde, Nuance, Rose Royce, Jonzun Crew, T.H.S.

WCIN — CINCINNATI — SID KENNEDY, PD — #1 — S. WONDER HOTS: J. Kennedy & J. Osborne, P. Bryson, D. Ross, Nuance, Prime Time, La Toya Jackson, S. Watanabe, P. Rushen, D. Summer, R. MacDonald, S. Mills, Brass Construction, L. Clifford. ADDS: B. Lee Eagar, Ashford & Simpson, Bloodstone, Detroit, D. Lasley, T. Turner, Cerone, The Time, Whodini, R. "Dimples" Fields, Egyptian Lover, Palmer Force 2, Valentine Bros., D. Simmons.

WDAO – DAYTON – LANKFORD STEPHENS, PD – #1 – PRINCE HOTS: S.O.S. Band, J. Kennedy & J. Osborne, Whodini, H. Hancock, Nuance, Jacksons, T. Pendergrass, Roger, S. Wonder, Lakeside, Jermaine Jackson, D. Summer, Cameo, D. Williams, P. Bryson, P. Rushen, L. Thomas, Midnight Star, D. Ross. ADDS: H. Melvin & The Bluenotes, Jermaine Stewart, J. "Guitar" Watson, Jazzy Jay, Junior, L. Rawls.

Jermaine Stewart, J. "Guitar" Watson, Jazzy Jay, Junior, L. Hawis. WDRQ — DETROIT — MIKE STRATFORD, MD HOTS: C. Khan, Debbie Deb, J. Kennedy & J. Osborne, Midway, Newcleus, Prince, R. Hall, The Time, Whodini. ADDS: Ashford & Simpson, Dreamboy, Invisibles, Prime Time, R. Jackson. WRBD — FT. LAUDERDALE — CHARLES MITCHELL, MD — #1 — S. WONDER HOTS: Jacksons, New Edition, Prince, Mtume, S. Williams, Arthur Baker, Controllers, S. Brown, Pointer Sisters, Fatback, J. Kennedy & J. Osborne, Menudo, D. Summer, Starpoint, G. Scott-Heron, P. Bryson, Fast Lane, Grandmaster Melle Mel, R. MacDonald. ADDS: Force MD's, R. J.'s Latest Arrival, The Time, R. "Dimples" Fields, Ashford & Simpson, Cherrelle, Kleeer, T. Wells, J. "Jellybean" Benitez, C.O.D.

J. "Jellybean" Benitez, C.O.D.
 KMJQ --- HOUSTON -- BRUTE BAILEY, PD -- #1 -- J. KENNEDY & J. OSBORNE
 HOTS: B. Ocean, Jermaine Jackson, D. Williams, Jacksons, D. Ross, R. Jackson, Dr. Jeckyll
 & Mr. Hyde, Vanity, C, Khan, Grandmaster Melle Mel. ADDS: P. Bailey, Pretty Poison, Jazzy
 Jay, Champaign, P. Rushen, Krystol, Divine Sounds, T. Turner.
 WTLC -- INDIANAPOLIS -- KELLY CARSON, PD -- #1 -- B. OCEAN
 HOTS: J. Kennedy & J. Osborne, Amuzement Park Band, A. Myers, Prince, Janet Jackson, Starpoint, Cherrelle, Mikki, Jermaine Jackson, R. Hall, S. Mills, Newcleus, Kazu-Matsui, S. Wonder.

WYLD — NEW ORLEANS — DELL SPENCER — #1 — B. OCEAN HOTS: J. Kennedy & J. Osborne, Rose Royce, Prince, P. Austin, S.O.S. Band, Mtume, Jermaine Jackson, R. Parker Jr., S. Wonder, T. Turner, Yarbrough & Peoples, Jacksons, Dr. Jeckyll & Mr. Hyde, Run D.M.C., R. James, Nuance, R. Jackson, D. Williams, R. Lewis, D. Ross. ADDS: The Time, D. Williams, Madonna, D. Morgan.

WNHC — NEW HAVEN — JAMES JORDAN — #1 — L. THOMAS HOTS: R. James, B. Pointer, Miami Sound Machine, S. Lattisaw & J. Gill, S.O.S. Band, La Toya Jackson, Kleeer, Jermaine Jackson, C. Abrams, Prince, S. Wonder, New Edition. Sheila E., Jacksons, Change, The Dells, D. Williams, Pointer Sister, J. Kennedy & J. Osborne, Brothers Johnson. ADDS: Jermaine Stewart, Mr. T, G. Jones, T. Turner, Madonna, Sidney.

WRAP — NORFOLK — CHESTER BENTON, PD — #1 — B. OCEAN HOTS: R. James, S.O.S. Band, J. Kennedy & J. Osborne, Prince, Jermaine Jackson, L. Thomas, A. Myers, Run D.M.C., S. Wonder, Yarbrough & Peoples, R. Hall, D. Williams, C. Brown & The Soul Searchers, Nuance, Janet Jackson, Jacksons, D. Ross, B. Pointer, Menudo, D. Summer. ADDS: Ashford & Simpson, Force MD's, Circuit, T. Wells.

KDIA — OAKLAND — DIANE BROWN, MD — #1 — PRINCE HOTS: B. Ocean, New Edition, J. Kennedy & J. Osborne, S. Mills, Jocelyn Brown, S. Wonder, C. Khan, Jacksons, Madonna, Mtume, S.O.S. Band, Prince. ADDS: Lakeside, Kashif, Cherrelle, Vanity, Champaign, R. Saulsberry, Bar-Kays.

WDAS — PHILADELPHIA — JOE TAMBURRO, PD -- #1 -- S.O.S. BAND
 HOTS: B. Ocean, Mtume, J. Kennedy & J. Osborne, Jacksons, A. Myers, S. Wonder, Prince, C. Brown & The Soul Searchers, S. Mills, Newcleus, Madonna, R. Jackson, The Time, C. Khan, Cherrolle, Jermaine Jackson, Mikki, D. Ross, Temper, Dr. Jeckyll & Mr. Hyde. ADDS: P. Bailey, Jazzy Jay, Lakeside, T. Wells, G. Jones, T. Turner, J. Osborne, Staple Singers, R.J.'s Latest Arrival, Wrecking Crew, Dreamboy, Kagney.

KUKQ — PHOENIX — RICK NUHN PD — #1 — PRINCE HOTS: S.O.S. Band, J. Kennedy & J. Osborne, Mtume, Jermaine Jackson, C. Lauper, D. Summer, L. Thomas, Janet Jackson, S. Wonder, Jacksons, Menudo, B. Pointer, Cherrolle, La Toya Jackson, D. Williams, H. Hancock, Jacksons, L. Rawls, P. Austin, O'Bryan. ADDS: Apollonia 6, Jonzun Crew, Circuit, Kagney, Amuzement Park Band, E. Thomas, Junior, Wham! UK.

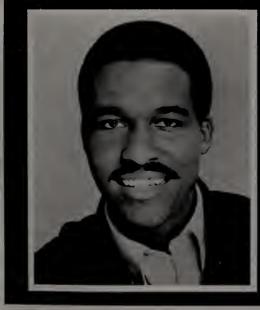
WAMO — PITTSBURGH — ALLEN HARRISON — #1 — PRINCE HOTS: R. James, Mtume, J. Kennedy & J. Osborne, D. Ross, S. Wonder, R. Lewis, Jacksons, A. Myers, S.O.S. Band, Run D.M.C., Prime Time, Whodini, D. Summer, D. Williams, P. Rushen, Madonna, C. Khan, Newcleus, S. Mills, The Time. ADDS: Prince, T. Turner, Ashford & Simpson, Circuit, L. Clifford, R.J.'s Latest Arrival, P. Bailey, K. Rogers & K. Carnes & J. Ingram, Bar-Kays.

KHYS — PORT ARTHUR — DOUG DAVIS, MD — #1 — B. OCEAN HOTS: Mtume, R. Parker, Jr., T. Turner, J. Kennedy & J. Osborne, R. James, S.O.S. Band, Jermaine Jackson, L. Thomas, L. Richie, S. Wonder, A. Myers, Sheila E., Bar-Kays, R. Hall, Yarbrough & Peoples, Jacksons, D. Williams, C. Brown & The Soul Searchers, Janet Jackson, Nuance. ADDS: E. Wilde, Prince, R. Jackson, C. Khan, Champaign, Kym, L. Clifford, R. Saulsberry, Amuzement Park Band, M. Love, Prime Time. LP ADDS: T. Turner, Jermaine Jackson, B. Ocean, A. Myers, R. Hall.

## RALEIGH - DOC HOLLIDAE, PD

WLLE — RALEIGH — DOC HOLLIDAE, PD HOTS: Madonna, Janet Jackson, Menudo, A. Myers, O'Bryan, S. Wonder, D. Summer, Jocelyn Brown, Brass Construction, D. Ross, Cameo, C. Lynn Townes, Anita Baker, S. Mills, K. Blow. ADDS: K. Rogers & K. Carnes & J. Ingram, Jocelyn Brown, Valentine Bros., Bar-Kays, Dreamboy, Ashford & Simpson, L. Haywood, B. Wofer, Mikki, D. Reeves, M. King, S. Harris, Michael Jackson, E. Wilde. LP ADDS: Janet Jackson, D. Reeves, Xavion, P. St. James, Beat Street Vol. 2, D. Summer.

WPLZ -- RICHMOND -- HARDY JAY LANG, PD -- #1 -- B. OCEAN
 WPLZ -- RICHMOND -- HARDY JAY LANG, PD -- #1 -- B. OCEAN
 HOTS: D. Hartman, R. Jackson, R. Hall, R. Lewis, S.O.S. Band, Prince, Janet Jackson, S. Wonder, R. James, Mtume, A. Myers, J. Kennedy & J. Osborne, D. Williams, C. Brown & The Soul Searchers.
 ADDS: Ashford & Simpson, S. Watanabe, Champaign, Madonna, Kashif. LP ADDS: S. Wonder.
 XHRM -- SAN DIEGO -- DUFF LINDSEY, PD -- #1 -- PRINCE
 HOTS: S.O.S. Band, B. Ocean, Nuance, A. Myers, J. Kennedy & J. Osborne, Jermaine Jackson, P. Rushen, Mtume, L. Thomas, R. James, Jacksons, Janet Jackson, D. Ross, S. Wonder, C. Khan, D. Williams, D. Summer, New Edition, S. Mills, R. Hall. ADDS: Prime Time, Apollonia 6, T. Turner, G. Jones, Grandmaster Melle Mel, R. Saulsberry.



With his new single, "I WONDER."

SAULSBERRY IS SIZZLING

From his soon-to-be released debut album

## **RODNEY SAULSBERRY.**

Produced by Stanley Clarke

and Benjamin F. Wright, Jr.



# BLACK CONTEMPORARY

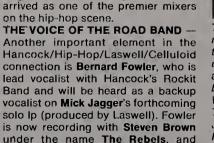
THE RHYTHM SECTION THE MIXER BEHIND THE MUSIC — In light of Herbie Hancock's five-award blitz at the MTV ceremony and his current 35-city tour, Hancock-watchers have been reminded of the irony, graciously acknowledged by Hancock himself, that this giant of jazz and fusion, who has contributed so much to the American musical scene in terms of composition, innovation and experimentation, owes his recent success in large part to outside forces, the English video production team of Godley and Creme and Bill Laswell, who with Michael Beinhorn created the "Rockit" sound under the production group name, Material. But the "Rockit" sound greatly benefitted from the efforts of another artist who reflects what has to be the surprise

| 2            |   |          |                    |    |   |          |     |
|--------------|---|----------|--------------------|----|---|----------|-----|
|              |   |          |                    |    |   | _        |     |
|              | TOP 7   | 5        |                    |    | LBUMS   |          |     |
|              |   | 7        |                    |    |   |          |     |
|              | 0/  |          | eeks<br>On<br>bart |    | 0/0   |          | n   |
| 0            | PURPLE RAIN   | 22 0     | inart              | 40 | DANGEROUS   | 22 Cł    | ia  |
|              | PRINCE AND THE REVOLUTION<br>(Warner Bros. 25110-1)                     | 1        | 13                 |    | BAR-KAYS (Mercury/PolyGram<br>818 478-1 M-1)                        | 38       | 54  |
|              | PRIVATE DANCER<br>TINA TURNER (Capitol P-B5354)                         | 2        | 16                 | 41 | CATS WITHOUT<br>CLAWS<br>DONNA SUMMER (GHS 24040)                   | 51       |     |
| 3            | SUDDENLY<br>BILLY OCEAN<br>(Jive/Arista JL 88213)                       | 3        | 14                 | 42 |   | 51       |     |
| 4            | ICE CREAM CASTLES   | Ū        |                    | 43 | (A&M SP 4989)<br>EGO TRIP   | 37       |     |
| 5            | (Warner Bros. 9 25109-1)<br>VICTORY                                     | 4        | 10                 |    | KURTIS BLOW<br>(Mercury 822 420-1 M-1)                              | 52       |     |
| 6            | JACKSONS (Epic QE 38946)<br>YOU ME AND HE                               | 5        | 11                 | 44 | YOU'VE GOT ME<br>LOVING YOU<br>BOBBY BLAND (MCA 5503)               | 45       |     |
| 7            | MTUME (Epic FE 39473)<br>THE GLAMOROUS<br>LIFE                          | 7        | 5                  | 45 | THRILLER<br>MICHAEL JACKSON (Epic QE                                |          |     |
| 8            | SHEILA E. (Warner Bros. 1-25107)<br>REFLECTIONS                         | 6        | 14                 | 46 | 38112)<br>ESSAR   | 43       | 24  |
| 9            | RICK JAMES (Motown 6095GL)  | 8        | 6                  |    | SMOKEY ROBINSON (Tamia<br>6098TL)                                   | 46       | Å., |
| -            | LIKE IT<br>THE S.O.S. BAND  |          | -                  | 47 | LEGEND<br>BOB MARLEY AND THE WAIL-<br>ERS (Island 79069-1)          | 48       |     |
| 10           | (Tabu/CBS FZ 39332)<br>LOVE LANGUAGE<br>TEDDY PENDERGRASS               | 10       | 5                  | 48 | DON'T LOOK ANY<br>FURTHER   | 40       |     |
|              | (Asylum 60317-1)<br>LOOKIN' FOR   | 9        | 11                 |    | DENNIS EDWARDS<br>(Gordy/Motown 6057GL)                             | 44       | 0.0 |
| •            | TROUBLE<br>JOYCE KENNEDY (A&M SP-4996)                                  | 14       | 5                  | 49 | SHE'S STRANGE<br>CAMEO (Atlanta Artists/PolyGram                    | 4-1      |     |
|              | SEND ME YOUR LOVE<br>KASHIF (Arista AL 8 8205)                          | 11       | 13                 | 50 | 814 984-1 M-1)<br>BEAT STREET<br>ORIGINAL SOUNDTRACK                | 47       |     |
| 13           | ALL OF YOU<br>LILLO THOMAS<br>(Capitol SF-12346)                        | 13       | 7                  | 51 | (Atlantic 7 80154-1)<br>BUSY BODY                                   | 39       | 1   |
| 14           | CAN'T SLOW DOWN   | 15       |                    |    | LUTHER VANDROSS (Epic FE<br>39196)                                  | 40       | 4   |
| 15           | (Motown 6059 ML)<br>THE WOMAN IN RED                                    | 15       | 52                 | 52 | TIME EXPOSURE<br>STANLEY CLARKE (Epic FE                            | 50       |     |
|              | ORIGINAL SOUNDTRACK<br>STEVIE WONDER (6108 ML-                          | 25       |                    | 53 | 38688)<br>INTIMATE CONNECTION<br>KLEEER (Atlantic 7 80145-1)        | 53<br>50 |     |
| 16           | Motown)<br>I APPRECIATE<br>ALICIA MYERS (MCA 5485)                      | 35<br>19 | 2                  | 54 | UNIVERSAL RHYTHM<br>RALPH MACDONALD                                 |          |     |
| 17           | BE MY LOVER<br>O'BRYAN (Capitol ST-12332)                               |          | 23                 | 65 | (Polydor 823 323-1 Y-1)<br>WILD ANIMAL                              | 59       |     |
|              | OUT OF CONTROL<br>BROTHERS JOHNSON                                      |          |                    | 56 | VANITY (6102ML Motown)<br>(WHO'S AFRAID OF?)<br>ART OF NOISE        |          |     |
| 19           | (A&M SP 496)<br>SWEPT AWAY  | 17       | 9                  | 57 | (island/Atco 7 90179-1)<br>I'M IN LOVE AGAIN                        | 54       | •   |
| 20           | DIANA ROSS (AFL-5009 RCA)<br>RUN D.M.C.<br>(Profile PRO-1202)           | 33       | 3<br>24            |    | PATTI LABELLE<br>(Philadelphia Int'I/CBS FZ 38539)                  | 56       |     |
|              | MADONNA<br>(Sire 9 23867-1)   |          | 53                 | 58 | LET THE MUSIC PLAY<br>SHANNON                                       | ~~       |     |
|              | JERMAINE JACKSON<br>(Arista AL8-8203)                                   | 20       | 20                 | 59 | (Mirage/Atco 7-90134-1)<br>PARTY<br>BLOODSTONE                      | 60       |     |
|              | BREAK OUT<br>POINTER SISTERS  |          |                    | 60 | (T-Neck/CBS FZ 39146)<br>RIGHT PLACE, RIGHT                         | 55       |     |
| 24           | (Planet/RCA BXL 1-4705)<br>STRAIGHT FROM THE<br>HEART                   | 22       | 44                 |    | TIME<br>DENISE LaSALLE (Malaco 7417)                                | 57       |     |
|              | PEABO BRYSON<br>(Elektra 60362-1)                                       | 16       | 12                 | 61 | BE A WINNER<br>YARBROUGH & PEOPLES (Total                           | 50       |     |
|              | GHOSTBUSTERS<br>ORIGINAL SOUNDTRACK                                     |          |                    | 62 | Experience/RCA TEL 8 5700)<br>STEPPIN' OUT<br>GEORGE HOWARD         | 58       | -   |
| 26           | (Arista AL8-8246)<br>OUTRAGEOUS   | 21       | 17                 | 63 | (TBA TB201-N)<br>I'M A BLUES MAN                                    | 63       | 14  |
| 27           | LAKESIDE (Solar/Elektra 560355)   | 24       | 11                 | 64 | Z.Z. HILL (Malaco 7415)<br>STAY WITH ME                             | 61       | -   |
|              | PATRICE RUSHEN<br>(Elektra 9-60360-1)<br>JAM ON REVENGE                 | 25       | 16                 |    | TONIGHT<br>JEFFREY OSBORNE (A&M SP<br>4940)                         | 66       |     |
|              | NEWCLEUS (Sunnyview 4901B)<br>RENEGADES                                 | 26       | 14                 | 65 | CHANGE OF HEART<br>CHANGE (Atlantic 7 80151)                        | 64       |     |
|              | BRASS CONSTRUCTION<br>(Capitol SJ-12348)                                | 31       | 10                 | 66 | LOVE WARS<br>WOMACK & WOMACK  |          |     |
| -            | CHERRELLE<br>(Tabu/CBS BFZ 39144)                                       | 28       | 16                 | 67 | (Elektra 9 60293-1)<br>THE POET II                                  | 62       |     |
|              | SOUND-SYSTEM<br>HERBIE HANCOCK<br>(Columbia FC 39478)                   | 34       | 5                  | 68 | BOBBY WOMACK<br>(Beverly Glen BG 10003)<br>NO PARKING ON THE        | 69       |     |
|              | BREAKIN'<br>ORIGINAL SOUNDTRACK   |          | -                  |    | DANCE FLOOR<br>MIDNIGHT STAR  |          |     |
| 33           | (Polydor 821 919-1 Y-1)<br>LADY   | 29       | 11                 | 69 | (Solar/Elektra 9 60241)<br>HEART DON'T LIE                          | 67       | e   |
|              | ONE WAY (MCA-5470)<br>LET'S HEAR IT FOR<br>THE BOY                      | 30       | 24                 | 70 | LA TOYA JACKSON<br>(Private I/CBS FZ 39361)                         | 72       | 1   |
| -            | DENIECE WILLIAMS<br>(Columbia FC 39366)                                 | 32       | 18                 | 70 | IT'S YOUR NIGHT<br>JAMES INGRAM<br>(Qwest/Warner Bros. 9 23 9970-1) | 70       | 4   |
| Y            | DREAM STREET<br>JANET JACKSON (A&M SP 4962)                             | 49       | 2                  | 71 | SINCERELY<br>THE EMOTIONS   |          |     |
| -            | THE SAGA CONTINUES<br>ROGER (Warner Bros. 9-23975-1)<br>I BELONG TO YOU | 27       | 31                 | 72 | (Red Label RTL LP-001-1)<br>CALL OF THE WILD                        | 73       |     |
| $\mathbf{X}$ | I BELONG TO YOU<br>RANDY HALL (MCA 5504)<br>THE TWO OF US               | 41       | 6                  | 73 | GENERATION BAND (TB 202N)<br>Mmm<br>RICHARD "DIMPLES" FIELDS        | 68       |     |
| -            | RAMSEY LEWIS & NANCY<br>WILSON (Columbia FC 39326)                      | 42       | 4                  | 74 | (RCA AFL 1-5169)<br>BRYAN LOREN                                     | 74       |     |
|              | LOVE AND MORE   |          |                    |    | (Philly World/Atlantic 7 90183-1)                                   | 71       |     |

# Tyzik was recently in New York to promote his recently-released Polydor/ PolyGram LP, "Jammin' In Manhattan, and to attend a party for the opening of Lillies Of The Field, a floral arrangement company. Pictured at the party are (I-r): Jeff Tyzik; Diane Curry of Lillies Of The Field; recording artist Mtume, and Yvonne Curry, of Lillies Of The Field. for Japanese DJs.

FLOWER CHILDREN - Trumpeter Jeff

has pushed D. St. to the forefront of a group whose contributions were only hinted at when disco made celebrities of record spinners in the late seventies. Now, the DJ has proven that his ability to motivate dancers and to enhance pre-recorded music can make him a stage star in his own right. D. St. has arrived as one of the premier mixers on the hip-hop scene.



74 7

71 5

75

(Philly World/Atlantic 7 90183-1) 75 KOKO-POP

Celluloid has released the group's first 12-inch, "You Can Make It." The single offers a little something for everyone, combining basic power-of-positive thinking rap ("As long as you believe in yourself/And you wake up in the morning and you have your health . . . you can make it") with a rock guitar power chord section, an infectious funk groove and some tight harmony singing. Brown and Fowler produced the track themselves and their experience shows. It's the kind of track that stays with you long after even a first listen, and one with tremendous crossover potential in a 7-inch format. Brown and Fowler have been collaborating since 1974 when they were both members of the band Total Eclipse. Later they were in the NYC Peech Boys, who had hits with "Don't Make Me Wait" and "Life is Something Special

**PUNCH IN (NEW YORK)** — At Quadrasonic ... **Pumpkin** is in the studio laying tracks for a new Profile LP called "Pumpkin Presents **Erroll Bedward**." This album features James Crab Robinson, Desiree Lindsey, Lenny Underwood and Pumpkin. who reveals his true identity . rusty cutchin

musical trend of the 80s in black music --- the role of the DJ/mixer in concert. The ear-catching scratch sound, which gained mass recognition with " was created for that record "Rockit." by D.ST. (formerly Grandmixer D. St.), who now tours with Hancock and records under his own name for Laswell's Celluloid Records. A complex procedure involving lightning cross-fades, instant edits and quick forward-backward spins, scratching has formally inducted the DJ in the ranks of the auteur. For D. St., it has brought a recognition in keeping with his importance as a formative influence on hip-hop. Born and raised in the Bronx, where he was an early break dancer (along with about 8,000 others, he notes), he grew up hanging out on Delancey Street — which accounts for his adopted stage name - and playing

drums in local bands - which explains his acute sense of time. In 1975 he traded in his drumsticks for a pair of turntables. Influenced by Kool DJ Herc, the Bronx's king spinner, known for his technique of toasting over and between records, D. St. began to advance his own ideas. In 1982 he became the original resident DJ at New York's Roxy. His agility with the turntables, supported by good taste and an encyclopedic knowledge of music, helped create the Roxy's international reputation as a take-off point for hip-hop. That same year, D. St. released his first 12-inch single, "Grandmixer Cuts It Up" on Celluloid. Co-produced by Material, the record won popular and critical acclaim, as did the follow-up, "Crazy Cuts,' which sold 100,000 copies in the U.S. alone. In 1983, Bill Laswell approached D. St. to work on sessions for Herbie Hancock's "Future Shock" LP. Typical of the Material collective's unorthodox match-making, the collaboration spelled success for Hancock. Besides performing on the cut "Earthbeat" and the Grammywinning, million-selling "Rockit," D. St. also co-wrote "Rough." Not content to be the prime exponent of scratching on record, he also became the first scratch DJ to perform on stage as part of a live band. Having already appeared live with Material at the Montreux Jazz Festival in the summer of 1983, D. St. went on to tour Europe and America as part of Hancock's road band. He also visited Japan with Laswell recently, performing on television, in discos and at a scratch clinic

After the success of "Rockit," D. St. put together "Mega Mix," an innovative mix of "Rockit" and other cuts from Hancock's "Future Shock" LP. He has just released "Mega Mix II (Why Is It Fresh?)" for Celluloid, utilizing some of the label's other releases for his turntable tricks. He also co-composed and is featured on Hancock's latest 12-inch, "Hard Rock," from the "Sound System" LP. It's been a dream association for the DJ from the Bronx. Hancock's new media visibility



recording artist Janet Wright was among the backstage visitors on hand to congratulate Tina Turner during her recent shows at The Ritz in New York City. Shown backstage at The Ritz are, from (I): Janet Wright, Capitol Records' Rod Butler, Tina Turner, WBLS music director Maye James, and Betty Bissram of Colette Productions.

THE O'JAYS (Philadelphia Int'L/CBS FZ 39367) 36 19

# INTERNATIONAL

# INTERNATIONAL DATELINE

## British Videos To Be Beamed To U.S. by Chrissey lley

LONDON - British music videos can now be instantly relayed to 500 TV stations across the United States thanks to a revolutionary new service. BrightStar Communications — jointly owned by Western Union and Visnews -- is provid-ing a satellite link specifically for music video. BrightStar Rockfeed offers mass distribution on a scale never before possible. Potential customers have the chance to be included in an hour-long broadcast-quality transmission relayed weekly from London to New York which can then be fed to US cable TV subscribers.

A spokesman for Bockfeed said, "With a potential US television audience of over

## United Kingdom

LONDON - WEA/UK has switched from a problem area to one of WEA International's best companies according to Nesuhi Ertegun, president of WEA International. Addressing the UK company's annual sales conference at the South Coast resort of Bournemouth, Ertegun -said he had witnessed a "fantastic change" over the past year. "What Rob Dickins (chairman WEA UK) has done is absolutely extraordinary. The English company is the talk of WEA International."

Using the analogy of the British soccer leagues Dickins said, "The past year has seen us go from being Third Division straight into the first. Artists and managers find us either a strong alternative or first choice, radio and TV take us more seriously and the press has never been better. But we're not league champions yet. There's still a lot to do and complacency now would be a disaster." Dickins said the company has broken

major acts in the UK such as ZZ Top, Wornack and Womack, Howard Jones, Everything But The Girl, Laura Branigan Van Halen, Echo and the Bunnymen and Prince. The conference also heard that the new Aztec Camera album "Knife," produced by Mark Knopfler, is a major priority. It will have a virtually simultaneous US and UK release. The group, led by young Scotsman Roddy Frame, is to commence a UK tour later this month to help promote the record.

David Bowie's new single "Blue Jean was released in the UK this week by EMI America. His album "Tonight" will be released on September 24. Recorded in Canada, it includes cover versions of Leiber and Stoller's "I Keep Forgetting" and "God Only Knows" by Beach Boy Brian Wilson.

The long-awaited video "David Bowie - Live" will be released by Videoform

## Argentina

- TOP TEN 45s 1 Caminando Al Sol Laid Back PolyGram 2 La Noche Y Tu Sheena Easton/Dyango EMI 3 Ya Nunca Mas Luis Miguel EMI 4 A Esa Pimpinela CBS 5 Corazon Magico Dyango EMI 6 A Todas Las Chicas Julio Iglesias CBS 7 Radio Ga Ga Queen EMI 8 Haclendo El Amor Maria Rosa Yorio Interdisc 9 Yo No Le Pido A La Luna Daniela Romo Music Hall 10 Che Angelo Sei Al Bano/Romina Power Music Hall TOP TEN LPs

- TOP TEN LPs 1 Breakdance Soundtrack PolyGram 2 Thriller Michael Jackson CBS 3 Soy Como Soy Sandra Mihanovich Microfon 4 Sound Explosion Various Artists Interdisc 5 14 Grandes Exitos Jose Velez Discosa/Interdisc) 6 No Puedo Aflojar Lionel Richie Interdisc 7 Ferrocabral Facundo Cabral Interdisc 8 FM USA Various Artists Music Hall 9 Hace 20 Anos Joan Manuel Serrat Microfon 10 Break Machine Break Machine Interdisc Prensari

- - -Prensario

200 million viewers, BrightStar Rockfeed is the best possible support record companies can give their US sales and promotion personnel -- especially when launching a new group on the market.

The service was due to come into operation on September 13 and there are already plans to extend it to Japan and Australia

Visnews' managing director Brian Quinn said, "We see this new service as one which will stimulate the total market for translantic vision traffic. It will open the gate to any company with a need for broadcast-quality visual communications between North America, the UK and beyond, as well as providing a fullymanaged service to broadcasters.

Music on September 26. The 60-minute tape was filmed during Bowie's "Serious Moonlight" Tour last year at the PNE Coliseum, Vancouver and includes an exclusive interview with the singer.

The UK's leading country music promoter Mervyn Conn has announced major expansion plans, including the launching of a new label and a move into music video. Conn, who will be presenting 160 live concerts between now and Christmas and plans 450 concerts next year, will include more jazz, MOR, nostalgia and contemporary acts. For the past 17 years he has promoted the UK's top country event, the Wembley Country Festival.

First signing to Conn's new record production division is Astrud Gilberto, whose "The Girl From Ipanema" enjoying a new lease on life on the charts. chrissy iley

## Japan

TOKYO --- K.K. Pony has decided to enter the video field in Japan as its main business after October of this year through a contract with Walt Disney and the BBC which the company has recently signed. Up to the present, K.K. Pony has been providing an excellent video catalogue to the market in the cooperation with MGM/UA home video and Vestron video. However, the new contracts with these two video manufacturers, the video catalogue of K.K. Pony will be greatly expanded.

Through a "Capitol EMI America Pres-Toshiba-EMI has introduced entation, many international artists to the Japanese media. Mr. Otsukotsu, managing director of Toshiba said "the company will pro-mote these American singers starting this autumn. In the international music field, the artists from the U.K. were predominant, however, we now see revivals of American artists, so we expect strong sales for all of them this fall." The main



FIRST DIGITAL DOWN UNDER - The first Sony multi-track recorder to be put into service in Australia has been purchased by AAV-Australia is Pty. Ltd. AAV, the largest Audio/Video production company in Australia has made the machine, a Sony PCM 3324, available in either of its two major music studios. Pictured with the Sony PCM 3324 is Ross Cockle, chief recording engineer at AAV-Australia.

artists the company introduced at the presentation were David Bowie, Diana Ross, J. Geils Band, Motels, America and Tina Turner.

Nippon Victor (JVC) will release VHD video-discs of movies from Columbia Pictures (USA) through a contract that the company signed with RCA Columbia Pictures Video K.K. This contract has been made as one of sales strategies of the company to expand its list of video disc movie titles. The main titles the company will release in this fall are Kramer vs. Kramer, Gandhi, Taxi Driver, China Syndrome, Funny Girl and The Deep. kozo otsuka

## Italy

MILAN - Revolution in the TV sector in Italy: Silvio Berlusconi, owner of the Canale 5 and Italia 1 networks, has also bought Retequattro (the network created by Mondadori group), becoming head of the greatest independent TV group on the Italian market. Two record companies are also interested in the operation: Five Record, which is connected to Canale 5 and Siglaquattro, created by Retequattro in a joint venture with Brazilian TV Globo.

PolyGram organizes its 14th Expo dedicated to record retailers throughout Italy from Sept. 2 in Pescara ending on Oct. 1 in Sanremo: it will reach 21 cities presenting the new autumn releases in

classical, pop rock and jazz. Singer-songwriter Paolo Conte, formerly with RCA, signed with CGD . . . clas-sical oriented label Laudis, previously distributed by WEA Italiana, is now with EMI... WEP signed a distribution agreement with CGD: formerly the label was with **BCA** 

Arrigo Polillo, the most important jazz critic and organizer in Italy, died in Milan on July 17, at the age of 65.

The 11th edition of Premio Tenco will take place in Sanremo from Oct. 11 - 13.

-Melody Maker

## company are selling strongly: Lionel Richie's album has exceeded the 80,000 mark, while a compilation of melodic hits by Jose Velez has sold around 60,000 albums and the "Sound Explosion" LP has

Argentina

BUENOS AIRES - CBS hosted a typical

'asado" party (a barbecue for nearly 140

people) to celebrate the 25th anniversary

of the Centro Cultural del Disco, one of

the leading retailers in this market. The

event was scheduled on Saturday to make

it possible for all the employees of the

seven branches of the Centro to attend.

The CCD was started by Rodolfo Gon-zalez in September 1959 as a discount

retailer, offering prices 26 percent less than usual prices at that time and has been

engaged lately in wholesaling and super-

Ruben Aprile of Interdisc reports that

seven of the lastest releases by his

market branch operation.

reached the 15,000 level. Another strong seller is the Facundo Cartal album, "Ferrocabral." Cabral recently had two SRO appearances at the Obras Stadium, after steady work at many smaller venues during the last several years. miguel smirnoff

## World Youth Festival Set For Jamaica '85

LOS ANGELES — Senator Olivia Grange, coordinator of Jamaica's cultural events. recently announced in Kingston that the island will be the sponsor and host to the inaugural World Youth Festival Of The Arts. The gathering will include an international pop music concert as well as a film festival and a Jamaican showing of its traditional music and dance.

Set to be held in Kingston from April 1-9 in 1985, the showcase is separate from a United Nations activity but it is "Jamai-ca's own salute to the U.N. International Year of the Youth, 1985."

Japan

Japan Aamotowa Chopin No Shirabe — Mami Kobayashi — CBS

Sony 8 Nagaragawa Enka/Ohan — Hiroshi Itsuki — Tokuma Japan 9 Miss Brand-New Day — Southern All Stars — Victor 10 Kuchibiru No Privacy — Nahoko Kawayi — Nippon Columbia

DP TEN LPs Ninkimono De Ido — Southern All Stars — Victor Footloose Sound Track — CBS Sony Zettayl CheckersII — Checkers — Canyon Cryptograph (Al No Shingo) — Mami Kobayashi — CBS Sony Hold Your Last Chance — Goh Nagabuchi — Toshiba EMI Big Wave — Tatsuro Yamashita — Alpha Moon E' — Eyikichi Yazawa — Warner Pioneer Michiga Oretachino Sewo Oshita — Iseyifubi Sebia — Tokuma Japan

# INTERNATIONAL BESTSELLERS Hoshikuzo No Stage — Checkers — Canyon Jikkayi (1984) — Akina Nakamori — Warner Pioneer Plnk No Mozart — Seyiko Matsuda — CBS Sony Momoylro Toylkl — Mariko Takahashi — Victor Kaonikaylta Renaylshosetsu — Toshihiko Tawara — Canyon Zenryaku Michlno Uyeyorl — Isseyi Fubi, Sebia — Tokuma Japan

## **United Kingdon**

- TOP TEN 45s 1 I Just Called To Say I Love You Stevie Wonder Moto 2 Careless Whisper George Michael Epic 3 Ghostbusters Ray Paker, Jr. Arista 4 Dr. Beat Miami Sound Machine Epic 5 Passengers Elton John Rockit 6 Madame Butterfly Malcolm McLaren Charisma 7 Master And Servant Depeche Mode Mute 8 Like To Get To Know You Well Howard Jones WEA 9 Agadoo Black Lace Flair 10 I'll Fly For You Spandau Ballet Reformation - Stevie Wonder — Motown ael — Epic

- TOP TEN LPs 1 Now That's What I Call Music 3 —Various Artists EMI/ 

   TOP TEN LPs

   1 Now That's What I Call Music — 3 —Various Artists

   Virgin

   2 Private Dancer — Tina Turner — Capitol

   3 Dlamond Life — Sade — Epic

   4 Legend — Bob Marley and the Wailers — Island

   5 Parade — Spandau Ballet — Reformation

   6 Purple Rain — Prince and the Revolution — Warner Bros.

   7 Break Out — Pointer Sisters — Planet

   8 Can't Slow Down — Lionel Richie — Motown

   9 Phil Feardon & Galaxy — Ensign

   10 The Works — Queen — EMI — Melody M

Japan 9 Victory — Jacksons — Epic Sony 10 Daydream Coast — Nahoko Kawayi — Nippon Columbia —Cash Box of Japan

mario de luigi

6

7

TOP TEN LPs

# **CLASSIFIEDS**

## DYNAMO POOL TABLES 4x8-\$1,000 each 1/3 deposi & balance C.O.D. I want to buy 22 Crownline Cig Machines in good condition. Henry Adams Amusemeni Co. 114 South 1st, P.O. Box 3644, Temple, TX 76501. **CLASSIFIED AD RATE 35 CENTS PER WORD** Count every word including all words in time name. Numbers in address count as one word. Minimum ad accepted \$10.00, CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for tollowing issue pending receipt of your check or cash. NOTICE—\$203 Classified Advertisers (Outside USA add \$78 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of one full year, 52 consecutive weeks. You are allowed to change your Classified each week it you so desire. All words over 40 will be billed at the rate of 35¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach the Los Angeles publication office. 6363 Sunset Blvd, Los Angeles, CA 90028 by Tuesday, 12 noon, of preceding week to appear in the billwing week's issue. **RECORDS-MUSIC** HUMOR JUKEBOX OPERATORS — We will buy your used 45's — John M. Aylesworth & Co., 9701 Central Ave., Garden Grove, Calif, 92644 (714) 537-5939. **Classified Ads Close TUESDAY** RADIOSTATIONS — Write on station letterhead for a free information package and free issue of the DJ Bulletin Radio Cornedy Service to: DJ Bulletin Service, PO Box 1,-7137 ZG Liavelde, the Netherlands. FOR SALE: Stock Markets, Ticker Tapes, and H: Flyers. We also carry a complete line of Bingos and Uprights. We are also Distributors for Cash and Free Play Poker machines, Antique slots for legat areas. Call Wassick Dist. area code 304 - 292-3791. Morgantown, W. Va. 16505. COIN MACHINES EXPORT CUSTOMERSI We have the best, the most unique doorway to U.S. product. Rock jewelry, patches, buttons. You need, we have. SQUARE DEAL RECORDS, Box 1002, Dept. CB, San Luis Obispo, CA 93406. PROFESSIONAL . NITE RECORDS OF AMERICA is seeking investor for participation in new independent labels release of first country artist, Bobby Blue. Masters and video available for perusal. Contact: Randy Nite, (213) 466-4707, 1585 Crossroads of the World, Suite 110, Hollywood, CA 90028. FOR SALE: Major Havoc \$1195, Track & Field Cocktail Table \$1225, Circus Charlie \$1595, Space Ace \$895, Crossbow Gun \$1925, CHEXX \$995, Up'N Down \$1595, Tapper \$1395, Discs Of Tron (Environmental Cabinet) \$895, 3 Stooges \$1525, 10 Yard Fight \$1295, Tin Star \$995, Brand new Digital Controls Counter Model FAX (original crates) \$895, Jacks To Open \$1345, Black Pyramid \$1395, Whirly Bucket \$795. Call or write New Orleans Novelty Co. 3030 No. Arnoult Road, Metairle, LA 70002, Telex: (504) 888-3500. FOR SALE — Hi Lo Pokers New \$1200 (1 to 4 pieces) \$1100 (5 to 9 pieces) \$1000 (lots of 10). Maxi-Dealer-King Pins \$1000. Mini Dealers \$700. Dixielands New-Bali's Used-Miss Americas 75,77,79 Winner Circles Cocktails and Uprights-Diamond Derbys Derby Kings-Quarter Horses-Call Monti-Video, Inc. 201-926-0700. FOR EXPORT: All labels of phonographic records, cartridges, cassettes. Also excellently priced selections of close-outs. Nearly 40 years of personalized service to importers world over. Wholesale only. DARO EXPORTS, LTD. 1468 Coney Island Avenue, Brooklyn, NY 11230 Cable: EXPODARO, NEW YORK. SERVICES COIN MACHINE WANTED: Miss Pacman ct. eight ball deluxe pinball, eight ball deluxe pinball limited edition, Sercoma draw 80 color or B&W. Have for sale at speciai prices Seeburg music USMC1, Sunburst, Vogue, Matador, Olympian, and Bandshell all shopped location ready. Call for special prices Mike or Phil (717) 848-1846. Also have a few antique winterbrook, challengers, draw bells and Mills Siots.

MATA HARI-\$695; Evel Knivel-\$495; Strikes & Spares-\$595; Airborne Avenger-\$295; Atarians-\$225; Dolly Par-ton, Getaway-\$395; Thunderbolt-\$395; Nugent-\$695; Hot Tip-\$495; Wheels II-\$395; Sheets-\$295; Racer-\$295; M-4-\$495; Anti Aircraft-\$295; MICKEY ANDERSON, INC, P.O. BOX 6369 ERIE, PA 16512 PHONE (814) 452-3207

## New TV Shows Debut

## (continued from page 14)

pany, headed by Charles Koppelman and Martin Bandier. The company's publishing arm boasts over 50,000 songs including the score to the Broadway musical Cats. The company has also registered successes in records (Eddie Murphy, Weathergirls), production (Endless Love, Guilty) and series music production (Fame).

The show, hosted by Livingston Taylor, will be seen as a half-hour daily show and a weekly, one-hour program. It will feature "hot 100" videos played every day of the week, in a rotation similar to Top 40 radio station programming. In addition, the show's studio audience and its core group of dancers are spotlighted against a background of videos projected on a 100foot screen. Some of the artists scheduled to appear on the initial episodes include Tina Turner, Scandal, Juice Newton, Southside Johnny, Laura Branigan, John Waite and Bon Jovi.

Taylor sees an important role for the show in terms of the so-called music video revolution. "My feeling about video is that it's inherently limited. What people really want to see is interaction between artist and audience. And frankly, how long can

you watch people go through a dream sequence in a video? It's music that moves people, and the important thing is that interaction between human beings."

Up a different alley altogether is Clark's Puttin' On The Hits, which debuted last week on 125 stations, including outlets in every major market. The show combines comedy with music, as contestants are judged on appearance, originality and lipsynching ability, the latest talent to reap the rewards of commercial television. MCA-TV, the show's distributor, is spon-soring local audition contests at shopping malls aroung the country to find potential performers. Among the top prizes in the local promotions is a chance for a trip to Hollywood and an appearance on the national show.

After pioneering the rock music television show with American Bandstand, still running once a week on ABC, Clark has spent the ensuing years exhibiting his staying power in the field of network television. With the success of last year's Star Search, the amateur show has made a decisive comeback, and by playing on the fantasies of music-crazy viewers, Clark may once agian have his finger on the popular pulse.

# **NAB/NRBA** Convention

## (continued from page 18)

part of the marketing strategy of CHR stations, just as they were two decades ago. "High Profile," "Aggressive Market-ing," and "On The Streets," were terms used frequently by the panelists in describing their promotional philosophies.

And Gary Berkowitz of WHYT in New York felt that audio processing is one of the most important things you can do to complete a successful CHR format," Berkowitz said. "CHR needs to be the

## **RCA To Initiate Elvis Promotion**

(Continued Irom page 5)

Various releases, including "many other collectors' items and historic repackages," will be released during the next year, a year which should see many tributes — such as HBO's January Elvis: One Night With You - to the widelyacknowledged "King" of rock and roll.

biggest, loudest sound on the dial. It has a psycho-acoustic effect on the listener. Put the reverb on the air chain, put 20dB of compression behind it and another 20dB on the microphone and go for it. There should be little finesse in CHR. It's got to crank."

Questioned as to how CHR will have evolved in five years, the panelists expressed optimism perhaps guarded by the gruel of too many format changes.

"Three or four years down the line I don't think there will be as many CHR competitors in each market," said WKTI's Cole. "I think the stations that are the most committed to the format are the ones that are going to make it. But I think there will always be room for at least one CHR station in each market."

Radio is show business," said Kat Michaels of WZUU. "Personality and entertainment are things that people are going to want and need all the time. If we can keep that entertainment and excitement alive in this format, CHR will last a long time."



PLATINUM IN "THE WORKS" - EMI executives present Queen with platinum albums for sales in the UK topping 300,000 units of the band's album, "The Works." Pictured here are (I-r, back row) Ken East, EMI music president and CEO, Europe and International; Mack, the group's producer; Peter Jamieson, managing director, EMI Records, UK; Queen's Brian May; Paul Prenter, the group's manager; Jim Beach, their business manager. In front are (I-r) Queen's John Deacon, Freddie Mercury and Roger Taylor, and Jill Wall, product manager, EMI Records.

# ASCAP, BMI Score Big Victory

## (continued from page 5)

license will continue to grow as new technologies create new ways of performing music

ACELOCKS KEYED ALIKE: Send locks and the key you want them mastered to: \$1.50 each, 10% D/C In lots of 100 or more, RANDEL LOCK SERVICE, 61 Rockaway Ave, Valley Stream, N.Y. 11580. (516) 825-6216. Our 49th year in vending.

BMI president Ed Cramer shared Dav-

id's happiness. "We are delighted with the courts decision in this matter, BMI's position once again being upheld. I believe that the court's decision was the right one, and one that to me, was never in doubt."

FREE CATALOG: New York's largest and most com-plete one-stop specializing in oldies but goodies. Retail stores and chains only. Write to Paramount Records Inc. Dept. CB, 81 Sheer Plaza, Plainview, N.Y. 11803.



MOTELS CHECK IN - PG Productions, weekly call-in show, Live From The Record Plant recently featured the Motels. Pictured are (I-r): Brian Glascock and Marty Jourard of The Motels; Lou Simon, host of the show, Martha Davis, Guy Perry and Michael Goodroe of the Motels.

# AROUND THE ROUTE

by Camille Compasio

At the recent Sept. 6-8 distribs conference held at the Hyatt Embarcaero Center in San Francisco (Cash Box, Sept. 22), Bally Sente mapped out its plans for the coming months with regard to product, marketing, advertising/promotion, research and development, parts and service, et al and its intent to fully address the needs of operators and, hopefully, create a turnaround in the ailing coin machine industry. This was the first such gathering held since the acquisition of Sente Technologies by Bally Mfg. Corp. in April of this year and it drew a full distrib turnout plus a good number of reps from Bally corporate, Bally Midway and Bally Distg. Eight new games were premiered at the meeting (some in completed form) and will be featured at the Oct. 24-27 AMOA convention in Chicago. In speaking to the group, prexy Bob Lundquist referred to the industry's current ailments (market saturation, decrease in player interest, reduced buying, etc.) and advised distribs that Bally Sente is "coming back to the marketplace with a 'library' of games," to appeal to a wide range of player tastes. "We will be build-ing to order," he said, adding that the company did not presently intend to en-(continued on page 30)

CHICAGO — Mike Shaw has been named director of public relations and communications for Digital Controls, Inc. of Atlanta, according to Mike Macke, chairman of the board.

**Digital Names Shaw; Klimek Promoted** 

"We are particularly pleased to have Mike Shaw on our staff," said Macke. "His understanding of the needs of the coin game operator and his dedication to the advancement of coin-op amusement are important to our goal of playing a leading role in ensuring success and strength in our industry.

Shaw has been researching and writing about the coin-op industry since 1980 in various editorial positions with Play Meter magazine.

In his new position, he will provide information and formulate advertising on Digital Controls' products. He will assume responsibility for maintaining the firm's reputation as the marketer and manufacturer of top selling counter-top video games.

"I am happy to be a part of the company that had the vision to conceptualize and develop the counter-top game," Shaw com-mented. "Digital Controls' understanding of the adult market is helping the recovery of our industry from its recent slump. I am especially pleased that Digital Controls wants me to continue writing and speaking on behalf of the entire industry." Klimek Promoted

Michael Pace, DCI's vice president/ engineering director, announced that David Klimek has been promoted to manager of research and development at Digital Controls. As an electronic engineer for the past two years, Klimek has been involved in design and quality control, helping develop DCI's 5-inl counter-top video card game "Little Casino II", conversion kit "Little Casino III", and the "Countercade" video game system.

September 29, 1984

"David will be the information source on all projects we are planning or working on in research and development," Pace noted. "Of particular importance will be his role as liason between our department and the DCI manufacturing division. His assistance in administrating this division enables both of us to contribute more effectively to the creative side of things, to get more products out, in essence to help Digital Controls keep its position as the leader of the counter-top amusement field," he concluded.

## Jerry Marcus **Departs** Atari

CHICAGO – - In a joint communique, John Farrand, president and CEO of Atari Games, Inc., and Jerry Marcus, vice president-sales of the Coin-Op division, announced Marcus' resignation.

Farrand stated that Marcus will remain on special assignment with the company for a period of time. Marcus has, however, relinquished any responsibility for Atari sales and marketing.

It was further announced that Shane Breaks, formerly vice president of international sales, will assume responsibility for worldwide sales.

Kevin Hayes, whose previous duties included financial controller and managing director of Atari Ireland, now takes on the role of chief financial officer of Atari Games, Inc.

CONTENTS 

COIN MACHINE

# INDUSTRY NEWS

## **Bally Sente Is 'Back On Track'**

CHICAGO - Bally Sente is aggressively charting a course that will result in the fall debut of seven new games, the revival of some old favorites and a fresh game marketing concept, as revealed to distributors during the company's September 6-8 conference in San Francisco

According to Bally Sente president Robert Lundquist, Bally's recent acquisition of Pizza Time Theatre's game subsidiary has given his firm the financial backing and stability to pursue the potential of the first generation Sente Arcade Computer (SAC) interchange able game system. The system gives arcade owners the latitude to change one game into an entirely new one by interchanging a handsized, 14-ounce cartridge, control panel and graphics panel.

"Bally acquired Sente because the company believes the interchangeable game system is the way of the future," Lundquist said. "We are in the process of building a design and engineering staff to produce a wide complement of games.

Lundquist, 34, said Bally Sente intends to create a library of software for its SAC 1 interchangeable video game systems and will also experiment with a new leasing program in which both the game frame and the software may be leased.

The impetus to create a "library" of software for the company's SAC I game system stemmed from a summer distributor's advisory council session (Cash Box, 9/22/84). Those participating agreed that Sente should not enter the marketplace until it has a large complement of games to offer distributors and operators.

This finding has resulted in a plethora of activity at the firm's Sunnyvale, Californiabased research and development complex. The recent acquisition of Imagic principal and award winning game designer Dennis Koble, combined with the talents of hardware designer Howard Delman, master programmer Ed Rothberg, senior vice president of engineering Roger Hector and others assembled under the direction of company chairman Nolan Bushnell make Bally Sente one of the most creative video game designing organizations in the industry, Lundquist said, "We still have some positions to fill," he added. "But we're only looking for the very

best game designers and programmers. At least 100 people apply for every job opening here.

Of the SAC II system, which is expected to be debuted at the upcoming AMOA convention in Chicago, Lundquist stated that this system will be the first game system to combine motion with screen graphics to create an entirely new dimension in video games. Bally Sente is also negotiating with licensees of former video game hits for the right to offer these proven performers as part of the Bally Sente software library.

Before the AMOA, however, the new games will undergo test marketing procedures not unlike those utilized in Hollywood. "The major movie studios wouldn't release a new film without advertising, publicity and test previews," Lundquist said. "We intend to experiment with all three marketing techniques in getting the word out about our games.

Backed by a strong parent company and what he feels is the most marketable product in the coin-operated video game industry, Lundquist feels encouraged and says that his sentiments are bolstered by Bally's enthusiasm for the SAC 1 interchangeable game system. "The industry is going through a shakeout situation that can be compared to the transition years of the movie or automobile businesses," he said.

"In the final outcome, what was once dozens of major manufacturers became a select handful. I believe we'll be one of those survivors in this industry and look forward to the challenges ahead.



Oct. 3-4; JAMMA; International Convention; Tokyo Ryutsu Center; Tokyo, Japan.

Oct. 11-14; NAMA National Convention; Georgia World Congress Center; Atlanta, GA.



PARTY TIME! The Bally Sente national distributors meeting in San Francisco offered a perfect combination of business and pleasure which was thoroughly enjoyed by everyone in attendance - and a good number of distributor wives were present to participate. Social activities began on Thursday evening with a western barbecue held at Bushnell Stables. Pictured (**photo 1**, I-r) are Will Laurie (Bally Advance), Bally Sente chairman Nolan Bushnell, Steve Palmer (Coin Machine) and Stan Larsen (Struve Dist.); (**photo 2**, I-r) Marianne (Mrs. Terry) Moss of Rowe-Moss, Vicki (Mrs. Bill) Kraft of Shaffer Dist., Mary Jo (Mrs. Steve) Shaffer of Shaffer Dist. and Nancy (Mrs. John) Shingler of Peach State; (photo 3, I-r) Nolan Bushnell, Bally Aladdin's Castle president Maury Ferchin, Bally Midwest's John Murnane and Bally Distg.'s Mike Rudowicz; (photo 4, I-r) Bally Sente's Shirley Dalton and Southwest's John Gatens. On Friday evening,

distribs and their wives were hosted to a San Francisco dining extravaganza which took them, via private cable cars, to four of the city's most notable dining establishments, each providing the specialties of the house (including the final stop for dessert and after dinner drinks). Pictured in the cable cars are (photo 5, I-r) Bally Dist. prexy Chuck Farmer, Mike Rudowicz (Bally Dist.), Maury Ferchen (Bally Aladdin's Castle) and John Murnane (Bally Midwest); (photo 6) Mary Jo and Steve Shaffer of Shaffer Dist.; (photo 7, I-r) Cash Box's Camille Compasio, Bally Corporate's Carol Mart Porth and Marianne and Terry Moss (Rowe-Moss Dist.); (photo 8) and here are the two motorized cable cars, decorated with the "Back On Track-Bally Sente" banner, which transported guests to Fisherman's Wharf for seafood, North Beach for pasta, Chinatown for chinese cuisine and Union Square for dessert!

## AROUND THE ROUTE large its distribution, its philosophy be-

Mike Shaw

ing "to keep the distributor network small and the territory large. We intend to disclose our test figures to distributors and will encourage them to do likewise with operators," he added. "We also intend to give our distributors full support in marketing, advertising, sales assistance and service assistance as well." Board chairman Nolan Bushnell focused on the company's newly debuted SAC II system which adds a new dimension to the Sente Arcade Computer by combining actual player movement with video game screen action. The first game created for this system, "Strike Avenger," is slated for premiere at AMOA Expo '84. He also discussed the current market and revealed some personal projections for the future. "I believe this fall will mark the start of an era which will see the industry beginning to heal," he told distribs, and the SAC II system will be a contributing factor. He stressed the need for more promotion on the part of manufacturers Jerry at the Bally Sente affair and he and operators as well, suggesting several merchandising ideas that could be em- and is now concentrating on settling ployed by both arcade and street opera- into his new residence.

tors. Contests are effective, he said, to generate play and create inter-active social situations. "We have not as yet addressed the currently prevailing health and physical fitness craze," in coin-op game design, he noted, and there should also be more emphasis on games that appeal to the player's sense of humor. The various holidays throughout the year are another source for game concepts, according to Bushnell. "We intend to start our holiday-related schedules with a Halloween game next year," he advised. The eight new Bally Sente games introduced at this conference ran the full gamut of themes from

**Digital's New Executives** 

**David Klimek** 

fun to sports to racing to trivia, the objective being to provide all of the essentials for bringing the players back . The Bally Midway facilities in Franklin Park, IL will be utilized for producing the SAC systems. First shipments of games from the new "library" will be out of Chicago in about October . .

Jerry Monday, longtime member of the Betson Pacific executive team, has departed the firm to join Circle International as vice president and general manager in Los Angeles. We bumped into told us he's settled into his new office

# $\mathcal{L}(\mathcal{L})(\mathcal{L})$ $\langle () \rangle$ September 29, 1984

5

6

7 8

9

10 11

12

13

14

15

16 17

18

19

20

2

22

23 24

25

26

27

28

29 30

## \*indicates new entry

COVER N

## POP

| 2  | SHE BOP                       | E SPRINGSTEEN (Columbia 38-04561   |
|----|-------------------------------|--|
| 3  | DRIVE                         | YNDI LAUPER (Portrait/CBS 37-04516   |
| 4  | LET'S GO CRAZY                | THE CARS (Elektra 7-69706  |
| 5  | PRINCE AND THE<br>MISSING YOU | REVOLUTION (Warner Bros. 7-29216   |
| 6  | IF THIS IS IT                 | JOHN WAITE (EMf America B-8212   |
| 7  | THE WARRIOR                   | THE NEW (Chrysalis/CBS VS4 42803   |
| 8  | SCANDAL featurin              |  |
| 9  | WHAT'S LOVE GOT               |  |
| 10 | THE GLAMOROUS                 | TINA TURNER (Capitol B-5354  |
| 11 | CRUEL SUMMER                  | SHEILA E. (Warner Bros. 7-29285  |
| 12 | ROUND AND ROUN                | BANANARAMA (London 810 127-7   |
| 13 | STUCK ON YOU                  | RATT (Atlantic 7-89693   |
| 14 | WE'RE NOT GONN                | LIONEL RICHIE (Motown 17466 MF<br>A TAKE IT                                  |
| 15 | ARE WE OURSELVE               | TWISTED SISTER (Atlantic 7-89641   |
| 16 | ROCK ME TONIGH                | THE FIXX (MCA 52444  |
| 17 | THE LUCKY ONE                 | BILLY SQUIER (Capitol B-5370   |
| 18 | LIGHTS OUT                    | LAURA BRANIGAN (Atlantic 7-89636   |
| 19 | STRUTT                        | PETER WOLF (EMI-America B-8208   |
| 20 |                               | EENA EASTON (EMI America B-8227  |
| 21 | WHEN DOVES CRY                | NIGHT RANGER (MCA 55420  |
| 22 |                               | REVOLUTION (Warner Bros. 7-29286   |
| 23 | GO INSANE                     | WHAM! (Columbia 38-04552   |
| 24 |                               | DSEY BUCKINGHAM (Elektra 7-69714   |
| 25 | SUNGLASSES AT N               | JACKSONS (Epic 34-04575  |
| 26 | FLESH FOR FANTA               | COREY HART (EMI America B-8203   |
| 20 | HARD HABIT TO BI              | BILLY IDOL (Chrysalis VS4 42809  |
|    |                               | CHICAGO (Warner Bros. 7-29214  |
| 28 | BLUE JEAN*                    | DAVID BOWIE (EMI America B-8231  |
| 29 | GHOSTBUSTERS                  | RAY PARKER, JR. (Arista AS 10912   |
| 30 | ON THE DARK SIDE<br>JOHN CAFE | E <sup>-</sup><br>FERTY & THE BEAVER BROWN BANI<br>(Scotti Bros /CBS 4-04594 |
|    |                               |  |

| COUNTRY   | BLACK CONTEMPORARY  |
|---|---|
| LET'S CHASE EACH OTHER AROUND THE   | 1 , CARIBBEAN QUEEN (NO MORE LOVE   |
| ROOM  | ON THE RUN)   |
| MERLE HAGGARD (Epic 34-04512) TURNING AWAY  | BILLY OCEAN (Jive/Arista JS 1-9199)<br>2 THE LAST TIME I MADE LOVE                                      |
| CRYSTAL GAYLE: (Warner Bros. 7-29254)   | JOYCE KENNEDY & JEFFREY OSBORNE (A&M 2656)<br>3 LET'S GO CRAZY  |
| BARBARA MANDRELL/LEE GREENWOOD (MCA-52415)  | PRINCE AND THE REVOLUTION (Warner Bros. 7-29216)  |
| EVERYDAY  | 4 YOU, ME AND HE  |
| OAK RIDGE BOYS (MCA-52419)  | MTUME (Epic 34-04504)   |
| UNCLE PEN   | 5 I JUST CALLED TO SAY I LOVE YOU   |
| BICKY SKAGGS (Epic 34-04527)  | STEVIE WONDER (Motown 1745 MF)  |
| IF YOU'RE GONNA PLAY IN TEXAS   | 6 17  |
| ALABAMA (RCA PB-13840)  | RICK JAMES (Gordy/Motown 1730GF)  |
| I COULD USE ANOTHER YOU   | 7 YOU GET THE BEST FROM ME (SAY, SAY, SAY)  |
| EDDY RAVEN (RCA PB-13839)   | ALICIA MYERS (MCA 52425)  |
| I DON'T KNOW A THING ABOUT LOVE<br>CONWAY TWITTY (Warner Bros. 7-29227)                       | 8 GHOSTBUSTERS<br>RAY PARKER, JR. (Arista AS 1-9212)<br>9 YOUR LOVE'S GOT A HOLD ON ME                  |
| CITY OF NEW ORLEANS   | LILLO THOMAS (Capitol B-5357)   |
| WILLIE NELSON (Columbia 38-04568)   | 10 JUST THE WAY YOU LIKE IT   |
| GIVE ME ONE MORE CHANCE   | THE S.O.S. BAND (Tabu/CBS ZS4 04523)  |
| EXILE (Epic 34-04567)   | 11 WHAT'S LOVE GOT TO DO WITH IT  |
| THE LADY TAKES THE COWBOY EVERYTIME<br>LARRY GATLIN & THE GATLIN BROTHERS (Columbia 38-04533) | TINA TURNER (Capitol B-5354)  |
| YOU'RE GETTIN' TO ME AGAIN<br>JIM GLASER (Noble Vision 105)                                   | LIONEL RICHIE (Motown 1746 MF)  |
| THE WILD SIDE OF ME   | JERMAINE JACKSON (Arista 1-9190)  |
| DAN SEALS (EMI America B-8220)  | 14 DON'T STAND ANOTHER CHANCE   |
| WHAT WOULD YOUR MEMORIES DO<br>VERN GOSDIN (Compleat CP-126)                                  | JANET JACKSON (A&M 2660)<br>15 YOU KEEP ME COMING BACK<br>THE BROTHERS JOHNSON (A&M 2654)               |
| PLEDGING MY LOVE  | 16 SWEPT AWAY   |
| EMMYLOU HARRIS (Warner Bros. 7-29218)   | DIANA ROSS (RCA PB-13864)   |
| I'VE BEEN AROUND ENOUGH TO KNOW   | 17 BREAKIN' THERE'S NO STOPPING US  |
| JOHN SCHNEIDER (MCA-52407)  | OLLIE & JERRY (Polydor/PolyGram 821 709-8)  |
| SECOND HAND HEART   | 18 IN THE NAME OF LOVE  |
| GARY MORRIS (Warner Bros. 7-29230)  | RALPH MacDONALD with VOCALS by BILL WITHERS (Polydor/   |
| ROCK AND ROLL SHOES<br>RAY CHARLES WITH B.J. THOMAS (Columbia 38-04531)                       | PolyGram 881221-7)<br>19 MIDNIGHT HOUR PART 1<br>ROGER featuring THE MIGHTY CLOUDS OF JOY (Warner Bros. |
| I'VE ALWAYS GOT THE HEART TO SING THE<br>BLUES<br>BILL MEDLEY (RCA PB-13851)                  | 20 THE MEDICINE SONG*   |
| PRISONER OF THE HIGHWAY   | STEPHANIE MILLS (Casabianca/PolyGram 880-180-7)   |
| RONNIE MILSAP (RCA PB-13876)  | 21 COOL IT NOW  |
| WOMAN YOUR LOVE<br>MOE BANDY (Columbia 38-04466)  | 22 BREAKIN' TOGETHER  |
| GOODBYE HEARTACHE<br>LOUISE MANDRELL (RCA PB-13850)   | O'BRYAN (Capitol B-5376)<br>23 IFEEL FOR YOU<br>CHAKA KHAN (Warner Bros. 7-29195)                       |
| PINS AND NEEDLES*   | 24 FRAGILE HANDLE WITH CARE*  |
| THE WHITES (MCA-52432)  | CHERRELLE (Tabu/CBS ZS4 04556)  |
| MAGGIE'S DREAM DON WILLIAMS (MCA-52448)   | 25 DIRTY DANCER<br>BAR-KAYS (Mercury/PolyGram 880 045-7)  |
| FOOL'S GOLD*  | 26 THERE GOES MY BABY*  |
| LEE GREENWOOD (MCA-52426)   | DONNA SUMMER (Geffen 7-2929-1)  |
| ONE TAKES THE BLAME*  | 27 IN THE NAME OF LOVE  |
| THE STATLERS (Mercury 880 130-7)  | RALPH MacDONALD with VOCALS BY BILL WITHERS (Polydor/   |
| I GOT A MILLION OF 'EM  | 28 TORTURE  |
| RONNIE McDOWELL (Epic 34-04499)   | JACKSONS (Epic 34-04575)  |
| EVENING STAR<br>KENNY ROGERS (RCA PB-13832)   | 29 CRUSHED THE CONTROLLERS (MCA 52450)  |
| JOHN CONLEE (MCA-52403)   | 30 I'VE BEEN WATCHING YOU (JAMIE'S GIRL)<br>RANDY HALL (MCA 52405)                                      |
| TENNESSEE HOMESICK BLUES<br>DOLLY PARTON (RCA PB-13819)                                       |   |

## **RECORDS TO WATCH**

PARTYLINE — Brass Construction (Capitol) SHINE SHINE — Barry Gibb (MCA) SOME GUYS HAVE ALL THE LUCK — Rod Stewart (Warner Bros.) BOP TILL YOU DROP — Rick Springfield (RCA) RIDE 'EM COWBOY — Juice Newton (Capitol) CHANCE OF LOVIN' YOU — Earl Thomas Conley (RCA)

CACHROX

eck Classification

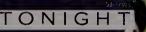
SEMENT GAMES ING MACHINES

ER STOP RIBUTOR JOBBER ISHER RD COMPANY JOCKEY

|   | scription Blank   |                           |                  |
|---|-------------------|---------------------------|------------------|
| 330 W 58th Street, New York, N.Y. 1                                   | · · /             |                           | Please Check Cla |
|   |                   |                           | DEALER           |
| COMPANY   |                   |                           | ONE-STOP         |
| ADDRESS BUSINESS C HOME C   |                   |                           | DISTRIBUTO       |
|   | STATE<br>PROVINCE |                           | C RACK JOBBI     |
| CITY  | OUNTRY            | ZIP                       | C PUBLISHER      |
| NATURE OF BUSINESS  |                   | T PAYMENT ENCLOSED        | C RECORD CO      |
|   |                   |                           | DISC JOCKE       |
| DATE SIGNATURE  |                   |                           | JUKEBOXES        |
| USA   | OUTSIDE USA       | FOR 1 YEAR                | AMUSEMEN         |
| 🗆 1 YEAR (52 ISSUES) \$125.00   | AIRMAIL \$        | AIRMAIL \$195.00          |                  |
| 1 YEAR FIRST CLASS/AIRMAIL, \$180.00<br>(Including Canada and Mexico) |                   | ASS STEAMER MAIL \$170.00 | OTHER            |

## **FEATURES** SI THF F >

PRODUCED BY DAVID BOWIE, DEREK BRAMBLE & HUGH PADGHAM.





AVAILABLE ON EMI AMERICA RECORDS & HIGH-QUALITY XDR® CASSETTES.

7