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editori*a*l Vanilla Radio

Has radio programming at the Top 40 and AOR levels become increasingly bland over the past few years? Has the increased emphasis placed on ratings stunted innovation and the creative role of program directors? Has radio, in fact, become similar to network TV programming by aiming at the lowest common denominator?

Radio has been labeled by many of its own people as "jukebox radio" or "vanilla radio." Musically speaking, much of what goes out over the airwaves has become bland, characterized by a sameness that is dangerously boring. Driving across country, it has become possible to feel that the same station is playing everywhere.

While the finger can be pointed in many directions, one of the most significant culprits has been the general economic situation. In the midst of a recession, radio seems to have retrenched, pared its playlists and instituted programming for the book.

Most industry leaders acknowledge that competiton for ratings and ad dollars tends to curb the creativity of programmers, but does it have to be that way? Shouldn't the excitement of competition whet the creative instincts of those involved?

It's a given fact that most programmers are creative or they wouldn't be in the positions they currently occupy. However, too many have apparently forgotten what got them there in the first place. Hopefully, creativity and innovation will reemerge as radio's top priority. When creative, energetic programming is permitted to prosper, so too will the radio station.

HIGHLIGH EWS

- Court grants modified Goody subpoena of RIAA documents (page 7).
- RIAA says Goody subpoena will imperil pending probes (page 7).
- Ratings, ad competition serve to damen creativity in radio (page 7).
- MCA negotiates with indie labels for distribution pacts (page 7).
- "Playing For Keeps" by Eddie Money and the soundtrack to "McVicar" are the top Cash Box Album Picks (page 13).
- "Don't Ask Me Why" by Billy Joel and ELO's "All Over The World" are the top **Cash Box** Singles Picks (page 18).

		TOP POP DEBUTS							
SINGLES	SINGLES ⁵³ ALL OVER THE WORLD — Electric Light Orchestra — MCA								
ALBUMS	130	JOY AND PAIN — Maze featuring Frankie Beverly — Capitol							
POP SINGLE		NUMBER	POP ALBUM						
MAGIC Olivia Newton-John MCA		ONES	EMOTIONAL RESCUE The Rolling Stones Rolling Stones/Atlantic						
B/C SINGL	E	UNES	B/CALBUM						
ONE IN A MILLION YOU Larry Graham Warner Bros.			DIANA Diana Ross Motown						
COUNTRY SINC	GLE	a - M	COUNTRY ALBUM						
TRUE LOVE WAYS Mickey Gilley Epic			URBAN COWBOY Original Soundtrack Full Moon/Asylum						
JAZZ			GOSPEL						
RHAPSODY AND BLUE The Crusaders MCA	S		TRAMAINE Tramaine Hawkins Light						
		Mickey Gilley							

August 2, 1980

MILEN COUNTY PUBLIC LIBR	N	eeks	
FORT WAYNE, INDIANA 7/2		On	
MAGIC OLIVIA NEWTON-JOHN (MCA-41247) 2 IT'S STILL ROCK AND	3	11	
BILLY JOEL (Columbia 1-11276)	1	1.1	
3 LITTLE JEANNIE ELTON JOHN (MCA-41236)	4	14	
4 THE ROSE BETTE MIDLER (Atlantic 3658) 5 CUPID/I'VE LOVED YOU	2	20	
FOR A LONG TIME SPINNERS (Atlantic 3664)	5	12	
TIRED OF TOEIN' THE LINE ROCKY BURNETTE (EMI-America P-8043)	7	13	
7 SHINING STAR MANHATTANS (Columbia 1-11222) 8 TAKE YOUR TIME (DO IT RIGHT)	8	15	
PART I THE S.O.S. BAND (Tabu/CBS ZS9 5522) 9 COMING UP (LIVE AT	10	10	
GLASGLOW) PAUL McCARTNEY AND WINGS (Columbia 1-11263)	6	15	
10 IN AMERICA THE CHARLIE DANIELS BAND (Epic 9-50888)	11	10	
ROLLING STONES (Rolling Stones/Atlantic 20001) 12 LET'S GET SERIOUS	17	5	
JERMAINE JACKSON (Motown M1469F)	9	20	
14 SAILING CHRISTOPHER CROSS	15	10	
(Warner Bros. WBS 49507) 15 STEAL AWAY	21	9	
ROBBIE DUPREE (Elektra E46621) 16 GIMME SOME LOVIN'	12	17	
BLUES BROTHERS (Atlantic 3666)	16	10	
GENESIS (Atlantic 3662) 18 ALL NIGHT LONG	20	11	
JOE WALSH (Full Moon/Asylum E-46639) 19 ONE FINE DAY	18	12	
CAROLE KING (Capitol 4864)	19	12	
LET MY LOVE OPEN THE DOOR PETE TOWNSHEND (Atco/Atlantic 7217)	22 25	8	
22 JO JO BOZ SCAGGS (Columbia 1-11281)	23	8	
23 BOULEVARD JACKSON BROWNE (Asylum E-47003)	27	5	
4 EMPIRE STRIKES BACK (MEDLEY) MECO (RSO RS 1038)	29	8	
25 TAKE A LITTLE RHYTHM ALI THOMSON (A&M 2243)	30	8	
26 STAND BY ME MICKEY GILLEY (Full Moon/Asylum E-46640)	28	12	
27 ALL OUT OF LOVE AIR SUPPLY (Arista AS 0520)	32	9	
28 INTO THE NIGHT BENNY MARDONES (Polydor PD 2091)	31	9	
29 OLD-FASHION LOVE COMMODORES (Motown M 1489F)	35	7	
30 CAN'T LET GO LINDA RONSTADT (Asylum E-46654)	33	6	
31 MAKE A LITTLE MAGIC DIRT BAND (United Artists UA-X1356) 32 I'M ALIVE	34	8	
ELECTRIC LIGHT ORCHESTRA (MCA-41246)	14	11	
33 YOU'RE THE ONLY WOMAN AMBROSIA (Warner Bros. WBS 49508)	39	4	
ALPH	AB	ETIZ	ED

7/2		eeks On hart
ONE IN A MILLION YOU LARRY GRAHAM (Warner Bros. WBS 49221)	40	6
IRENE CARA (RSO RS 1034)	46	6
36 FUNKYTOWN LIPPS INC. (Casablanca NB 2233)	24	19
37 GIVE ME THE NIGHT GEORGE BENSON		
(Qwest/Warner Bros. WBS 49505) 38 PLAY THE GAME	43	5
QUEEN (Elektra E-46596)	38	6
ERIC CLAPTON (RSO RS 1039)	42	8
FRED KNOBLOCK (Scotti Bros./Atlantic SB600)	44	5
41 DRIVIN' MY LIFE AWAY EDDIE RABBITT (Elektra E46656)	45	7
42 LOOKIN' FOR LOVE JOHNNY LEE (Asylum E-47004A)	47	4
43 LET ME LOVE YOU TONIGHT PURE PRAIRIE LEAGUE (Casablanca NB 2266)	13	3
HOT ROD HEARTS ROBBIE DUPREE (Elektra E-47005-A)	54	3
45 AGAINST THE WIND BOB SEGER (Capitol 4863)	26	14
DIANA ROSS (Motown 1494F)	62	4
47 FREE ME ROGER DALTREY (Polydor PD 2105)	51	5
48 BIGGEST PART OF ME AMBROSIA (Warner Bros. WBS 49225)	37	18
49 CARS GARY NUMAN (Atco/Atlantic 7211)	36	25
50 ONE MORE TIME FOR LOVE BILLY PRESTON & SYREETA (Tamia/Motown T54312F)	52	8
YOU'LL ACCOMPANY ME BOB SEGER (Capitol 4904)	68	2
52 WALKS LIKE A LADY JOURNEY (Columbia 1-11275)	41	10
ELECTRIC LIGHT ORCHESTRA (MCA- 41289)	_	1
54 SHE'S OUT OF MY LIFE MICHAEL JACKSON (Epic 9-50871)	48	17
55 SOMEONE THAT I USED TO LOVE NATALIE COLE (Capitol 4869)	60	6
56 LOVE THAT GOT AWAY FIREFALL (Atlantic 3670)	61	6
57 CALL ME BLONDIE (Chrysalis CHS 2414)	49	25
58 I'M ALRIGHT (THEME FROM "CADDYSHACK"		
KENNY LOGGINS (Columbia 1-11317) 59 UNDER THE GUN	65	4
60 SHOULD'VE NEVER LET YOU GO	69	4
NEIL AND DARA SEDAKA (Elektra E-46615)	50	19
ROBERT JOHN (EMI-America 8049) 62 DON'T ASK ME WHY	70	3
BILLY JOEL (Columbia 1-11331) 63 KING OF THE HILL	-	1
RICK PINETTE & OAK (Mercury 76049)	53	12
PAT BENATAR (Chrysalis CHS-2450) 65 HE'S SO SHY	71	2
POINTER SISTERS (Planet P-47916)	73	2
CARLY SIMON (Warner Bros. WBS 49518) 67 YEARS FROM NOW	_	1
DR. HOOK (Capitol 4885) 68 DON'T MISUNDERSTAND ME	72	5
ROSSINGTON COLLINS BAND (MCA-41284)	74	2
TOP 100 SINGLES (INCLUDING PUBLISHE	٩S	AN
n & Weill/Braintree/Snow — Lookin' For Love (Southern 		

ks rt 7/26		eeks On hart
69 BEYOND		
6 HERB ALPERT (A&M 2246) 6 70 THE ROYAL MILE (SWEET DARLIN')	58	6
(United Artists UA-X1366-Y) 71 HOW DOES IT FEEL TO BE BACK	76	3
5 DARYL HALL & JOHN OATES (RCA PB-12048)	77	3
6 KISS (Casablanca NB 2282)	56	7
8 73 LET'S GO 'ROUND AGAIN AVERAGE WHITE BAND (Arista AS 0515)	57	8
74 FIRST BE A WOMAN LENORE O'MALLEY (Polydor PD 2055) 5 75 YOU'RE SUPPOSED TO KEEP	83	3
7 YOUR LOVE FOR ME JERMAINE JACKSON (Motown M1490F)	81	3
4 76 THAT LOVIN' YOU FEELIN' AGAIN ROY ORBISON & EMMYLOU HARRIS		
Warner Bros. WBS 49262) 77 LANDLORD GLADYS KNIGHT & THE PIPS	59	7
3 (Columbia 1-11239) 78 ASHES BY NOW	63	9
4 RODNEY CROWELL (Warner Bros. WBS 49224) 4 79 THEME FROM NEW YORK,	<u>5</u> 5	14
5 FRANK SINATRA (Warner Bros. RPS-49233)	64	14
8 JUST CAN'T WAIT THE J. GELS BAND (EM I-America P-8047)	80	3
5 B1 NO NIGHT SO LONG DIONNE WARWICK (Arista AS 0527)	89	2
82 FIRST TIME LOVE LIVINGSTON TAYLOR (Epic 9-50894) 8 83 DARLIN'	-	1
² 84 STRANGER IN MY HOME TOWN	—	1
FOGHAT (Bearsville BSS 49510) 85 FOOL FOR YOUR LOVING	-	1
WHITESNAKE (Mirage/Atlantic 3672)	_	1
PETER GABRIEL (Mercury 76063) 7 (CALL ME) WHEN THE SPIRIT	-	1
MOVES YOU TOUCH (Atco/Atlantic 7222)	92	2
6 88 SHIVER & SHAKE THE SILENCERS (Precision ZS9 9800)	90	2
6 ROCK IT LIPPS. INC. (Casablanca NB 2281) 90 WHATEVER YOU DECIDE	1	1
P RANDY VANWARMER (Bearsville BSS 49258)	95	2
4 THE MANHATTAN TRANSFER (Atlantic 3649)	67	18
SOUTHSIDE JOHNNY & THE ASBURY JUKES (Mercury 7-6014)	-	1
3 93 I GET OFF ON IT TONY JOE WHITE (Casablanca West 4503)	75	5
1 94 SAVE ME DAVE MASON (Columbia 1-11289)	78	5
2 95 MY MISTAKE THE KINGBEES (RSO RS-1032)	79	6
2 96 I HEAR YOU NOW JON & VANGELIS (Polydor 2089)	1	1
97 A LOVER'S HOLIDAY CHANGE (Warner Bros./RFC RCS 49208)	82	10
98 ON THE REBOUND RUSS BALLARD (Epic 9-50883)	84	7
99 SWEET SENSATION 5 STEPHANIE MILLS (20th Century/RCA TC-2449)	86	8
2 100 CLONES (WE'RE ALL) ALICE COOPER (Warner Bros. WBS 49204)	87	13

60

55

26

15

84 99 25

8

76

70 79 6

39 91

87

40

ASCAP/April/Kiddio — BMI) Someone That (Screen Gems-EMI/Prince Street/ Arista — BMI/ASCAP) Stand By Me (Rightsong/ADT/Trio — BMI) Steal Away (Big Ears/Chrome Willie/Gouda/Oozle Finch — ASCAP) Stranger In My (Riff Bros. — ASCAP) Sweet Sensation (Frozen Butterfly — BMI) Take A Little (Rondor/Almo — ASCAP) Take A Little (Rondor/Almo — ASCAP) Take Your Time (Avant Garde — ASCAP/Interior/Sigidi's — BMI) That Lovin (Acutf/Rose — BMI) - ASCAP) A Lover's Holiday (Little Macho — ASCAP) Against The Wind (Gear — ASCAP) All Over The (Jet/Unart — BMI) All Night (Wow & Flutter — ASCAP) All Out (Arista/BRM/Riva — ASCAP) Ashes By Now (Jolly Cheeks — BMI) Beyond (Chappell — ASCAP) Biggest Part (Rubicon — BMI) Boulevard (Swallow Turn — ASCAP) Call Me (Ensign — BMI/Rare Blue — ASCAP) Call Me (Ensign — BMI/Rare Blue — ASCAP) Clones (Mount Hope — ASCAP) Coming Up (MPL — ASCAP) Coming Up (MPL — ASCAP) Cupid (Kags/Sumac — BMI) Darlin' (Irving — BMI) Darlin' (Irving — BMI) A Lover's Holiday (Little Macho ASCAP) 97 He's So Shy (ATV/Mann 42 Love That Got (Warner – Tamerlane/El Sueno BMI) Love The World (Southern Nights – ASCAP) Magic (John Farrar – BMI) Make A Little (De-Bone-Aire/Vicious Circle – 45 BMD DMI) Hey There (Famous — ASCAP) Hot Rod (Captain Crystal/Blackwood/Dar Jan — BMI) 65 53 18 27 78 61 56 20 1 How Does It (Hot Cha/Six Continents - BMI) 71 30 I Can't Let I Go (Blackwood – BMI) I Can't Let I Go (Blackwood – BMI) I Get Off (Tennessee Swamp Fox – ASCAP) I Hear You (WB/Spheric B V. – ASCAP) I'm Alive (Jet/Unart/Blackwood – BMI) I'm Alight (Milk Money – ASCAP) In America (Hat Band – BMI) Into The Night (Papa Jack – BMI) I's Still Bock (Impulsive(April – ASCAP) 69 48 ASCAP) 31 ASCAP) Misunderstanding (Hit & Run – ASCAP) More Love (Jobete – ASCAP) My Mistake (Short Fuse – BMI) No Night (Irving – BMI) Old Fashion Love (Jobete/Commodores Ent. – 93 17 23 96 13 57 49 32 95 81 58 10 100 That Lovin' (Acuff/Rose - BMI) 28
 ASCAP)
 29

 One Fine Day (Screen Gems/EMI — BMI)
 19

 One In A Million (Irving/Medad — BMI)
 34

 One More Time (Golden Conflake — BMI)
 50

 On The Beach (Amunda/Dangerous — ASCAP)
 92

 On The Rebound (April/Russeli Ballard — ASCAP)
 92

 On The Game (Beechwood/Queen — BMI)
 38

 Pork II (Brick) (Store Graphere - BMI)
 88
 ASCAP) 29 The Rose (In Dispute) It's Still Rock (Impulsive/April — ASCAP) . Jesse (Quackenbush/Redeye — ASCAP) . The Royal Mile (Screen Gems-EMI – BMI) The Royal Mile (Screen Gems-EMI — BMI) Theme From New York (Unart — BMI) Tired OI Toein' (TRO-Cheshire — BMI) Tuisa Time (Bibo — ASCAP) Twilight Zone (Blackwood/Garden Rake/Yellow Dog Music — BMI/Heen — ASCAP) Under The Gun (Tarantula — ASCAP) Upside Down (Chic — BMI) Walks Like (Weed High Nightmare — BMI) Whatever (Fourth Floor — ASCAP) Who The Spiril (Thames Talent — ASCAP) Who Not Me (Flowering Stone/UA — ASCAP) Whitsett/Churchill — BMI) Years From Now (Roger Cook/CookHouse — BM 2 83 66 Jesse (Quackenbusn/Heueye — ASCAP/Foster Frees/Irving Don't Ask Me (Impulsive/April - ASCAP) 62 Don't Misunderstand (Moonpie – BMI) Don't Misunderstand (Moonpie – BMI) Drivin My Life (Debdave/Briarpatch – BMI) Emotional Rescue (Colgems/EMI – ASCAP Empire (Fox Fanfare/Bantha – BMI) First Be A Woman (Sea Coast – BMI) First Time Love (Bait & Beer – ASCAP) Eool For Your (Suphyset/Whitegata(Dumo 68 41 11 24 74 Play The Game (Beechwood/Queen – BMI) ... Rock It (Rick's/Steve Greenberg – BMI) ... Saiting (Pop 'N' Roll – ASCAP) ... Save Me (Blackwood/Bruiser – BMI) ... Shandi (Kiss – ASCAP/Mad Vincent – BMI) ... She's Out (Fiddleback/Peso/Kidada – BMI) ... Shining Star (Content – BMI) ... Shiver (Cactus – ASCAP) ... Should've Never Let You Go (Kirshner – 89 14 82 94 72 54 Let My Love (Towser Tunes — BMI) Let's Get Serious (Jobete & Black Bull (TM) — ASCAP) Fool For Your (Sunburst/Whitesnake/Dump-Eaton 21 ASCAP) .85 47 Free Me (April/Russell Ballard — ASCAP) 12 73 Free Me (April/Russell Ballard — ASCAP) Fame (MGM — BMI). Funkytown (Rick's Adm. by Rightsong/ Steve Greenberg — BMI) Games Without (Cliofine/Hidden — BMI) Gimme Some Lovin' (Island — BMI). ASCAP) Let's Go Round (Average/Ackee – ASCAP) Little Jeannie (Jodrell – ASCAP) 35 88

 Years From Now (Roger Cook/CookHouse – BMI) 67
 40

 Years From Now (Roger Cook/CookHouse – BMI) 67
 64

 You'll Accompany (Gear – ASCAP)
 64

 You're Supposed (Jobelte/Black Bull – ASCAP)
 51

 You're The Only (Rubicon – BMI)
 33

 . 3 36 86 = Exceptionally heavy radio activity this week 🛛 🛞 = Exceptionally heavy sales activity this week 16 Give Me (Rodsongs - ASCAP) 37

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X 724230

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Roddy Shashoua, President and Chairman Anne Stephenson, Director of Operations

CASH BOX NEWS



ONE SONG TO GIVE - Television's Wayne Massey, who portrays the country-rock superstar Johnny Drummond on ABC-TV's One Life To Live, has been signed to an exclusive recording contract by Polydor Records. Massey's first release will be a single "One Life To Live." Pictured celebrating the pact in the top row are (I-r): Randy Roberts, national singles sales manager Polygram; Bill Cataldo, national promotion director, Polygram; Stu Fine, director of east coast A&R, Polydor; and Jerry Jaffe, vice president artist development Polygram. Pictured seated are (I-r): Eileen Garrish, director legal and business attairs. Polydor: Fred Haaven, president, Polydor; Wayne Massey; Dick Kline, executive vice president, Polygram; Harry Anger, senior vice president product development, Polydor; Joel Diamond, Massey's producer; and Jim Collins, vice president promotion, Polygram.

Ratings, Ad Competition Serve To Dampen Creativity In Radio

by Marc Cetner and Mark Albert

LOS ANGELES - One of radio's biggest problems today at the Top 40 and AOR levels is an almost total lack of different program styles. With tighter playlists - in many cases including only national hits radio has come to sound the same almost everywhere. For Bob Seger or a Led Zeppelin classic, turn to AOR, any AOR; and for Billy Joel or a Beatles chestnut, turn to Top 40, anywhere, anytime.

Stiff competition for ratings has spawned massive cloning of successful formats, while emphasis upon clinical market research analyses has significantly

SBA Asked To Drop Loan Restrictions For Disc Industry

by Earl B. Abrams

WASHINGTON - Citing inconsistencies in the Small Business Assn.'s (SBA) present policy towards record merchandisers, National Assn. of Recording Merchandisers (NARM) counsel Charles B. Ruttenberg last week urged passage of Senate bill S-2873, which would specifically authorize the agency to guarantee small business loans to the record and tape industry.

Testifying before the Senate Select Committee on Small Business at a hearing on S-2873, Ruttenberg noted that the SBA's 27-year-old policy forbidding loans or guarantees to businesses that were perceived to "influence or mold public opinion" has not been applied equally to all who sell records. He pointed out that general merchandisers, for example, are exempt from the ban and that some specialty record stores have been granted loans by the agency.

Ruttenberg said that just as radio and television and cable TV had been removed from the prohibition in order to help minorities, so should the recording industry and its allied businesses. Minorities, he emphasized, are significant members of the music industry.

The proposed legislation submitted by Sen. Robert Morgan (D-N.C.) would prohibit the SBA from denying a loan or loan guarantee to any small business con-"solely because its primary business cern is book, newspaper, magazine, greeting (continued on page 12)

narrowed many radio stations' target audiences. Under such circumstances, creativity and the willingness to "take a chance" have diminished. New music, new acts and creative, but commercially unattractive approaches have all but disappeared, especially at stations competing in large metropolitan markets.

I haven't spoken to anyone on this sub-Ject in a year that wouldn't agree that radio is obviously boring," says Gil Friesen, A&M Records president. "Competition for ratings shares has gone beyond its own value and importance to the point where radio people have lost sight of creativity and entertainment in the same manner that TV network programming has."

Echoing this point, Les Garland, Atlantic Records west coast general manager and formerly the program director at KFRC/San Francisco, adds, "It's the Arbitron ratings that seem to motivate radio to program for the books and the dollars that come with high ratings, rather than to program for the audience. However, I'm not so sure that the two go hand-in-hand so well."

Thus, the crux of the problem is the subordination of creative and adventurous programming to the demands of the ledger. Consultants that can be obtained for a fee and automated stations are, ultimately, easier on the budget.

"I think radio is real bland because of the way many owners choose to run their stations," says Tony Berardini, program director at WBCN/Boston. "Innovative, creative radio is expensive, especially in stations outside of the Top 10 market."

Low Overhead

Berardini went on to explain that a manager in a secondary market can hire a consultant and get a 3 or 4 share with DJs who can just read cards and play records.

"Once he minimizes the money he puts out, shows a profit and accrues a value for the station," adds Berardini, "all he has to do is wait for the money to pour in."

Further emphasizing the trend toward the clinical and cost-cutting vogue is the rise of the automated station. Steve Smith, general manager of WKTI/Milwaukee, a station that until just recently had been automated for four years with stereo rock, pointed out that automated stations are a budgetary idea with profits in mInd. "You can run a much leaner station without programming and air talent overhead," says Smith. "One thing an automated (continued on page 19)

Court Grants Modified Goody Subpoena Of RIAA Records

by Richard Gold

NEW YORK - Federal District Court Judge Thomas C. Platt ruled July 25 that defense attorneys for Sam Goody, Inc. and its executives could have access to the documents they have been seeking from the RIAA (see separate story). The judge granted the Goody subpoena with a "confidentiality" stipulation that the names of Recording Industry Assn. of America (RIAA) anti-counterfeiting undercover operatives and informants would be struck from the documents.

In a related matter, Judge Platt rejected four motions by convicted tape counterfeiter George Tucker, president of Super Dupers, Inc. of Hasbrouch Heights, N.J., to have his outstanding indictments for perjury and obstruction of justice thrown out (Cash Box, Feb. 16; June 7).

Judge Platt said that he hoped to be able to commence with the Tucker perjury trial, as well as the trial of Goody, George Levy, its president and Samuel Stolon, its vice president, for trafficking in counterfeit tapes, on Sept. 2 as originally scheduled. This deals a further blow to efforts by the Goody defense to block the Federal prosecution's attempts to link the two cases

Judge Platt cautioned all parties that a very heavy calendar of criminal cases, combined with a shortage of judges in the United States District Court for the Eastern District of New York, could force a delay in beginning the trials. John H. Jacobs, the government prosecutor told the judge that he expected the trial to take "less than two months."

However, defense attorney Kenneth Holmes said that two months would be the "minimum" time required for his side, and expressed concern that the trial would suffer "sporadic" interruptions if Judge Platt had to try other cases simultaneously. The judge told all parties to prepare for a Sept. 2 or Sept. 10 trial.

Judge Platt has not yet ruled on outstanding Goody motions to have four felony counts in the 16-count indictment reduced to misdemeanors (Cash Box, June 21). Defense attorneys told Cash Box that the Judge would probably issue that ruling after he returned from vacation on Aug. 25.

MCA Negotiating With Indie Labels For Distrib Pacts by Michael Martinez

and Chip Stern

LOS ANGELES - MCA Distributing Corp. president Al Bergamo last week confirmed that the company is currently negotiating to distribute smaller independent labels.

MCA is now trying to close a deal with a "predominantly jazz label with a substantial catalog," according to Bergamo.

While Bergamo declined to identify the jazz label, Cash Box learned from an informed source that the label MCA is negotiating with is Artists House, a New York City-based company.

MCA joins CBS as the second major branch operation to explore distribution of independent labels. The MCA arrangement, according to the source, resembles the CBS contract drawn with Midsong Records earlier this year in that MCA will provide no label funding while Artists House maintains responsibility for basic marketing and promotion chores. Pressing and other manufacturing arrangements

RIAA Says Goody Subpoena Will Imperil Pending Probes

by Richard Gold

NEW YORK - The Recording Industry Assn. of America (RIAA) recently warned that unless a subpoena of documents requested by defense attorneys for Sam Goody, Inc. and its executives was modified, disclosure of the contested material would, "jeopardize other unrelated, pending investigations of the RIAA relating to possible other instances of criminal activity, by other individuals engaged in piracy and counterfeiting of phonorecording at various levels.

In a motion filed on July 14 in the United States District Court for the Eastern District of New York, the RIAA also cautioned that a successful subpoena of daily field reports from RIAA investigators working as undercover anti-counterfeiting operatives would, "in all likelihood, compromise the safety of the RIAA investigators and any informants developed by them.'

Vital To Defense

The defense in the Federal government's prosecution of Goody, George Levy, its president, and Samuel Stolon, its vice president, for allegedly dealing in counterfeit tapes (Cash Box, March 8; March 22; May 10) is contending that access to the RIAA reports and related material dating back to Jan. 1, 1977 is "vital" to its case. In an opposition memorandum filed on July 21. Goody attorneys restated their previously spelled-out line of defense that access to the contested documents will not be used to disprove that the recordings in question were counterfeit, but rather, "will be

probative of a separate and equally crucial issue, namely the defendants state of with respect to the nature of the recordings." In pre-trial arguments before U.S. Judge Thomas C. Platt, Goody attorneys have already contended that their clients believed that the tapes listed in the government's indictment were promotional and discounted goods.

In its strongly worded motion and supporting legal memorandum, the RIAA contended that it has "voluntarily complied with" previous subpoenas "to the fullest ex-tent possible." Judge Platt has allowed Goody to subpoena documents from the RIAA, the Polygram Corp. (Cash Box, May 10) and, most recently, RSO Records (Cash Box, July 5) as part of the pre-trial process known as "discovery." On at least two occasions, however, Judge Platt has expressed doubts as to the admissibility of the already subpoenaed documents as trial evidence

The RIAA has cited rule 17(c) of the Federal Rules of Criminal Procedure in its move to modify the latest Goody subpoena. The rule stipulates in part that the court "may quash or modify the subpoena if compliance would be unreasonable or oppressive." Referring to the Supreme Court test cases of United States vs. Nixon (1974) and United States vs. Iosia (1952), the RIAA argued that the Goody subpoena is "overbroad" because it has failed to demonstrate that the contested documents meet the criteria, established in those cases of being "evidentiary, relevant, ad-(continued on page 40)

12" Disco Records Still Rack Up Heavy Sales, Say Indies

by Leo Sacks

NEW YORK — Twelve-inch configurations of "disco" or "dance music" records continue to sell upwards of 100,000 records for small independent labels, according to a **Cash Box** survey of northeastern-based manufacturers and distributors. In addition, "club play" was frequently cited as a key marketing tool. Both revelations come at a time when most major labels have nearly eliminated the configuration for consumers and have reduced service to clubs as a means of selling records.

Distributors interviewed cited the success of several records which broke at the inner-city club and retail levels before they received any radio support. For example, Vaughn Mason's "Bounce, Rock, Skate, Roll" has sold approximately 225,-000 copies, according to a label spokesman, while Young & Co.'s "I Like What You're Doing To Me" (also on Brunswick) is nearing the 100,000 unit plateau. In addition, Rhyze's "Just How Sweet Is Your Love" sold 72,000 copies for

Handshake Establishes Offices, Unveils Logo

NEW YORK — Handshake Records, the new company headed by Ron Alexenburg, has moved into the company's permanent headquarters in the penthouse of 25 West 56th St., New York, N.Y. 10019. Phone number is (212) 245-3600.

Handshake's West Coast office, headed up by Joel Newman, director of West Coast operations, has been established at 8304 Beverly Boulevard, Los Angeles, CA, 90048. Phone number is (213) 852-0771.

Alexenburg has also bowed the Handshake logo, which features two hands gripping. According to Alexenburg, they "symbolize the trust and sincerity in our relations with our artists, the industry, and the public. We want the logo to say to everyone in the music industry, 'we're reaching out to you and we're only a Handshake away'."

Chrysalis Ups Tape, LP Wholesale Prices

LOS ANGELES — Chrysalis Records raised its wholesale prices three percent on all LPs and tapes, effective July 1, according to retail sources. Chrysalis singles remained unaffected by the wholesale price hike. Chrysalis joins RSO and Arista as in-

Chrysalis joins RSO and Arista as independents which have upped their wholesale prices within the three to 3½% range. Also hiking their wholesale prices this year have been RCA, CBS, WEA, Capitol/EMI/UA, MCA and Polygram. Sam Records; Rod's "Shake It Up" for Prelude recently surpassed sales of 50,000 units; and Kano's "I'm Ready" for Emergency Records has topped the 60,000 unit mark.

While major label 12-inch releases have been less frequent, sales have been equally impressive. Earlier this month, the S.O.S. Band's "Take Your Time" album and single (including 250,000 12-inch sales) for Tabu/CBS were certified gold, and are expected to reach platinum. In another instance, "The Breaks" by Kurtis Blow on Mercury has already sold 400,000 copies since its release in May. Its predecessor, "Christmas Rappin'," reached sales of 350,000 units earlier this year.

Why do 12-inch records continue to sell? In most instances, the extended version of the song in only available in the 12-inch configuration.

Why are 12-inch discs still popular? "In the urban areas especially, where the money is tightest, consumers aren't buying albums — they're buying 12-inches," said Danny Glass, vice president of promotion for Sam Records. "Another reason is that extended play can't be found on a seveninch single. Also, the mix is generally hotter in a 12-inch pressing. And, they just make for good dance music."

Breaking Product Regionally

Interviews with a number of independent manufacturers and distributors last week explored some of the reasons why the indies had success in sustaining 12-inch sales. The most important factor, they stressed, was the labels' ability to concentrate on regional breakthrough, including such markets as New York, Boston, Philadelphia, Baltimore/Washington, D.C., Miami, Chicago, and Detroit. The next step was a three-pronged attack on the radio, club, and inner city store level. Radio, of course, often resists unknown artists, so that clubs then become the principal outlet.

Club play, said J.B. Moore, co-producer (continued on page 11)

Boardwalk Moves Into New West Coast Offices

LOS ANGELES — The Boardwalk Entertainment Co. has moved into interim offices in Century City. The offices, located at 2029 Century Park East, suite 1595, Los Angeles, Calif. 90067, will serve as the company's headquarters until the Fall.

Boardwalk president Neil Bogart, promotion vice president Scott Kranzberg, creative services vice president Ellen Wolff and business affairs vice president David Shein will operate from the new offices. The telephone number is (213) 557-2628.

Boardwalk's East Coast general manager, Irv Biegel, can be contacted at (212) 879-3786.



Jeff Aldrich Aldrich Named To New VP Post At Chrysalis Records

LOS ANGELES — Jeff Aldrich, formerly east coast manager of A&R, has been named to the newly created position of vice president of A&R and artist development for Chrysalis Records.

In his new position, Aldrich will be responsible for overseeing all label operations in the areas of A&R, artist development and product development. Each department will maintain its present structure and will now report directly to Aldrich.

Aldrich, who has been based in Chrysalis' New York office, will relocate to the label's headquarters here while maintaining his office in New York.

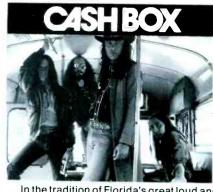
Aldrich will report to Chrysalis president Sal Licata.

Song Supplies Exceed Demand, Expert Tells CRT by Earl B. Abrams

WASHINGTON, D.C. — Testifying at the ongoing hearings before the Copyright Royalty Tribunal (CRT) to raise the mechanical royalty rate, an economist who supervised a survey of the economic health of the recording industry said last week that the present 2.75 cents rate per song must be fair since there are more songs being written than there are records being released.

David B. Kiser, vice president of the Cambridge Research Institute, testifying for the Recording Industry Assn. of America (RIAA), commented, "Since songwriters continue to produce songs that are in excess of demand, this must mean that the return he gets is fair."

Kiser noted that compositions registered with the Copyright Office of the Library of Congress rose from 95,000 in 1973 to 104,-500 in 1974 to almost 115,000 in 1975 to over 118,000 in 1976 to over 131,000 in (continued on page 14)



In the tradition of Florida's great loud and proud bands, Blackfoot stands alongside such established acts as Lynyrd Skynyrd and Molly Hatchet. The Atco recording group has just put out its second Southern fried, ear splitting affair, and after only six weeks on the **Cash Box** Pop LP chart, the Jacksonville-based quartet's new "Tomcattin'" LP has jumped to #34 bullet.

Like so many of its Southern neighbors, Blackfoot makes a good case for corn liquor heavy metal as the logical extension to the Mississippi delta blues. That vintage Southern sound can be heard on such bayou stompers as "On The Run" and "Everyman Should Know (Queenie)." The roots even run deeper on "Fox Chase" and "Spendin' Cabbage," a classic front porch bottleneck guitar song.

The Blackfoot story begins with Ricky Medlocke, who was brought up musically in Jacksonville by Shorty Medlocke, a wellknown local personality, storyteller, and bluesman. Ricky learned to play instruments quickly, and by the time he was ten, he formed his first rock 'n' roll band with neighborhood friends Jackson Spires (drums) and Greg T. Walker (bass). They are still in Blackfoot today.

Like so many of its contemporaries, Blackfoot began to emerge on the Jacksonville scene in the late '60s. A club called the Comic Book was the epicenter of the musical hotbed as The Allman Brothers, Lynyrd Skynyrd and The Atlanta Rhythm Section were all nurtured at the club. At this time, Blackfoot took on guitarist Charlie Hargrett and became a local favorite.

However Ricky and granddad Shorty befriended Ronnie Van Zandt and Allen Collins of Lynyrd Skynyrd, and not long after, Ricky joined the platinum destined band as a drummer. But Medlocke was a guitarist, and in '72, he reformed Blackfoot. The band went to Muscle Shoals and recorded two unrecognized LPS, "No Reservations" and "Flying High" by 1976.

But it wasn't until 1979, after becoming a favorite in the bars of the South and Texas, that Atco inked the foursome, and they released the gold selling "Strikes" LP. It looks as though "Tomcattin'," which has been embraced warmly by AOR programmers, is the debut album's worthy successor.

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Motown Budgets \$13 Million For TV Production

by Richard Imamura

LOS ANGELES — Motown Productions last week announced a major commitment to television production, unveiling a \$13 million slate of projects to feature Lynda Carter, Lindsay Wagner, Jaclyn Smith and Jean Stapleton. Motown will work with all three national television networks and has already arranged product for each.

"We could have made the announcement four months ago," said Mike Roshkind, Motown executive vice president and chief operating officer, "but we wanted to wait until we had everything set. Everything that we are announcing is set." Motown's television production commitment, which includes four television shows and three films in addition to the made-for-TV films to star Carter, Wagner, Smith and Stapleton, will, at various times, call upon the services of the corporation's other interests, particularly the record company and Jobete Music, its publishing arm.

Tap Music Talent

"We, of course, will try to work our music talent into the productions," Roshkind explained, "but we're not going to force it. Records will only be used when it fits the situation.

"Still, in every film, we will be looking for musical opportunities," Roshkind added. "Every production has the potential for a title song, plus there can be night club scenes or maybe concert scenes. We will also use our Jobete writers." The initial television project, *The Last* Song starring Carter, has already been completed and will air in the fourth quarter of 1980 on CBS. The title song was written by Jobete's Ron Miller and Ken Hirsch.

Callie & Son, starring Wagner, will begin production Sept. 29, and is set for airing on CBS. The Gene Tierney Story, starring Smith, and The Rag Bag Clan, starring Stapleton, are set for production early next year. The Gene Tierney Story will air on ABC, with The Rag Bag Clan set for CBS.

Also in preparation for production on or around Dec. 1 is *Teenage Sexuality*, a fourhour, two-part miniseries for NBC.

Other television productions planned include The Devil's Alternative, a 10-hour (continued on page 11)

www.americanradiohistory.com



The Statler Brothers are celebrating their 10th anniversary with Mercury records with a brand new album of 10 perfect songs, including "Charlotte's Web,"57031 the hit single from the movie, "Smokey & the Bandit 2." "The Statler Brothers 10th Anniversary." It's one album that's a perfect 10.



'The Statler Brothers 10th Anniversary'





Produced by Jerry Kennedy

NEW FACES TO WATCH



Rocky Burnette

EMI America recording artist Rocky Burnette feels it was no exaggeration to title his hot new LP, "The Son Of Rock And Roll." The 27-year-old son of singer Johnny ("You're Sixteen") Burnette and nephew of Dorsey ("Tall Oak Tree") Burnette was raised in Memphis as the heir to a rich rock 'n roll tradition. "I don't mean to sound conceited calling myself the son of rock 'n' roll, but of all the early rockers, Elvis never had a boy and the others all died before they could have any kids."

Burnette's monicker was coined by Gene Vincent who, with Elvis Presley, Bill Black and Scotty Moore was a regular visitor at Rocky's childhood home. "My dad and uncle always had a gang of us kids around, and Gene Vincent would say, 'Ok, let's get these little sons of rock 'n' roll into the car."

In 1963, when Rocky was 11, his dad was killed in a freak boating accident in California, and he went to live with his uncle Dorsey. At the age of 14, Burnette was signed to a publishing deal writing songs for Acuff-Rose. He entered Bible school at the age of 18, but left before the end of his final term. After working with Mike Curb and ATV, where he recorded a few singles, Burnette went to London.

Burnette's luck began to change in England. "Bert Berman, who was with Essex Publishing, had invited me to audition some songs for him. When I got there, he put me together with this rockabilly group, The Pirates and Johnny Spence, whose lead singer was a little hoarse. They wanted me to gig with them that night, and I said that I'd love to but there's no time to rehearse, I don't know the tunes. Bert said, "Don't worry, your dad wrote all of them."

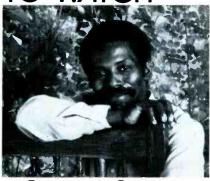
As Burnette tells it, the show at London's Marquee Club went down so well with the punk crowd that Berman signed him at once to Essex Publishing. "The first track we cut was 'Clown In Outer Space.' We cut 'Tired Of Toein' The Line' as the B-side, and then we switched it around. Three days later it was on the charts in England, and it's already sold over a million copies and been Top Five in 15 different countries."

Burnette co-wrote "Tired Of Toein' The Line" with Ron Cole, a Canadian who had worked with the Everly Brothers prior to meeting Burnette. One night driving home from a country honky tonk club in L.A.'s San Fernando Valley, the police pulled them over for "driving a little swervy." The police interrogated the pair and then let them go. "When the cops left, I told Ron, "Man I thought you were goin' to tell those cops you were tired of toein' the line.' Then we went back and wrote the song."

Owing to the song's international success, Burnette was signed to EMI America earlier this year. "The European import was being played in New York and Boston, and Bob Curry from EMI in New York really got behind it. He told the label, 'You better sign this guy up right now because he's got a hit record."

Burnette signed his American deal in the same room in the EMI building where his father signed with the company 21 years ago. EMI today owns the entire Johnny Burnette catalog.

Burnette is ecstatic about his newfound success. "I'd have had a fork stuck in my rump just to get a Top 10 record. I'm living in a dream world now."



George Cables An upward metamorphosis and a multi-

based musical experience are apt descriptions of Contemporary Records artist George Cables and his work, which has progressively reflected his personal qualities through each music endeavor.

It is clear from his current LP offering, "Cables' Vision," which is #37 on the **Cash Box** Jazz chart, that the pianist has accumulated a broad range of sound dynamics hailing from his initial training in the classics and his improvisational acumen, which he grasped while playing with some of the most familiar names in contemporary jazz.

After listening to music from his current LP, cuts like "Morning Song," "Voodoo Lady," "Inner Glow" and others, some of which have appeared on LPs by other artists, it's easy to believe Cables has played with such a diverse set of artists.

Born in New York in 1944, Cables was a student at the High School of Performing Arts and later spent two years at Mannes College of Music. His early music experience in music was through classical forms, but the rich New York jazz culture bubbled and perked up his interest in jazz, which became his main avenue of music expression during his late teens.

Hanging out in the New York City jazz club scene, Cables became part of a band that included, among others, Billy Cobharn, Clint Houston, Lenny White and Steve Grossman, all known then as the Jazz Samaritans. The band went on to develop its music skills in and around the New York club scene, which eventually led to Cables playing with Art Blakey and the Jazz Messengers. Moving to California, Cables eventually continued his collection of music experience through gigging with Sonny Rollins, Joe Henderson and Freddie Hubbard. Though the keyboardist had already started his recording career - through work on an album by tenorist Paul Jeffrey, two LPs with trumpeter Woody Shaw and another three with Henderson --- his compositions and playing became more fluent when he began touring and recording with Hubbard. Some compositions he contributed to Hubbard product include "Ebony Moonbeams," "Camel Rise" and "Lost Dreams." It was in Japan, while on tour with Hubbard, that Cables recorded his first LP for Trio Records.

Many of those explorations came in handy when Cables lent his skills to the work of vibist Bobby Hutcherson. The relationship between Cables, Hutcherson and Hubbard has prevailed as Cables appeared on Hutcherson's last LP, "Un Poco Loco," and both Hubbard and Hutcherson contributed to Cables' debut Contemporary LP.

Dexter Gordon, during the late '70s, was another musician who contributed to Cables' music entity, through extensive touring and his resurrection in the use of the acoustic piano innovations.

He said that the LP done in Japan, "Why Not?" with Carl Burnett and bassist Tony Dumas, was just a "glimmer of what I wanted to do," but that the current LP, which also includes Dumas, drummer Peter Erskine, sax man Ernie Watts, Hubbard, Hutcherson and Vince Charles on percussion is closer to what he would like to say.

PRODUCER PROFILE

George Tobin: Creating Mass Appeal Records Is His Goal

by Michael Glynn

LOS ANGELES — Los Angeles-based record producer George Tobin is not likely to engage in conversation about the "high art" of record making. Nor is his name likely to be mentioned in the same breath as such contemporaries as, say, Ted Templeman, Quincy Jones or Mike Chapman at this point. After more than 15 years in the music business, the tanned, salt-and-pepperhaired, 37-year-old Tobin has few illusions about his craft. His business, he will tell you, is to "come up with mass appeal single records," and he's been doing just that with such artists as EMI-America's Robert John and Kim Carnes.

"Sure, I'd love to get the chance to produce a Barbra Streisand," said Tobin recently in his office at Studio Sound Recorders in North Hollywood, which he owns and operates. "But, ideally, I'd most like to work with the type of artist who would say, 'I'd love to get a hit,' and not too much else."

Straight forward, opinionated, but not arrogant, Tobin relishes the fact that he helped give Robert John his first #1 single since "The Lion Sleeps Tonight" in 1972, last year's "Sad Eyes." He is equally pleased with the fact that John's most recent single, and cover, which he produced, "Hey There Lonely Girl," is bulleting up the **Cash Box** Top 100 Singles chart at #61 in its third week, and that Kim Carnes' cover of Smokey Robinson's "More Love" is still bulleting at #13.

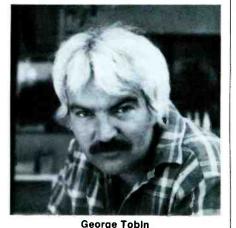
"I feel that the best service I can give is to make hits for great singers who are not particularly big or well known at this time," said Tobin with pride. "It's also nice when I rerecord an oldie for someone and it does better than the original record. Many people tend to get overly clinical, or critical, when it comes to re-recording oldies, but the housewife in Van Nuys doesn't care. If she likes it, she'll buy it."

In keeping with his approach to recording, Tobin states flatly that the records which he makes are "totally controlled product." He explains that from the inception of a production project, "I know exactly what I want because I've come to realize that most things don't happen by themselves in the studio."

Clash Of Egos

On the other hand, Tobin is equally quick to note that with larger recording acts, such an attitude toward production could easily result in a clash of egos within the studio.

"I think if you sit down with an artist who is also very opinionated, the best you can hope to come up with is a co-production," he added. "My temperament is such that I



need full control. If I can't get that control, then I don't want to do the act."

Strong words, perhaps, for a producer who re-entered the business in 1978 after a five-year hiatus, but Tobin is fully committed to both his work and his artists, as well as the business. He maintains that he has (continued on page 16)

Video Category Added To Grammy

LOS ANGELES — The 23rd Annual Grammy Awards will cover a record total 60 categories including, for the first time, a Best Video Disc category. The divisions of Best Jazz Vocal Performance into male and female segments will be new additions as well. The category for Best Arrangement for Vocal Groups will also be reinstituted.

Two sets of semi-annual entering forms were mailed to record companies last week. The National Academy of Recording Arts and Sciences (NARAS) has requested the companies to enter on these forms a limited number of what they consider their outstanding creative product released during the first half of the Grammy Awards eligibility period, Oct. 1, 1979 through March 31, 1980. The forms must be sent to the Academy by Aug. 8.

Record companies will be mailed a second set of forms to cover the second half of the eligibility period. At the same time, all Academy members will be mailed their annual entry forms to cover the full eligibility period of Oct. 1, 1979 through Sept. 30, 1980.

Any record companies that have not received their forms are urged to contact the Recording Academy's national office at 4444 Riverside Drive, Burbank, Calif. 91505 or call (213) 843-8233.



CASABLANCA SIGNS GILDER — Nick Gilder has signed with Casablanca Records and will release his first single and album for the label in late summer. Pictured at the signing are (*l*-*r*): Bruce Bird, Casablanca president; Ken Mansfield, Gilder's co-producer; Gilder; Lloyd Segal, Gilder's co-manager; and Barry Samuels, Gilder's co-manager.

12" Discs Still Racking Up Sales

(continued from page 8)

of Kurtis Blow, was chiefly responsible for breaking "Christmas Rappin'." He said that long before Blow had signed a recording contract with Phonogram, his management had 100 copies of the tune distributed to discos and mom and pop stores in upper Manhattan, the Bronx, Brooklyn and Queens. "The Breaks," he said, was promoted exactly the same way. And when Blow's album is released next month, "the first place we'll go is back to the key discos and one-stops in the city."

In contrast, a rap record called "Raptivity" by Ronnie Gee (on the Reflection label) was broken "exclusively in-store," according to Tom Rogan, vice president of sales and promotion. "First we brought the record around to retail," he explained. "At the same time, our distributor in the area was soliciting key black one-stops. Soon, the in-store play started to build, and we were getting orders of 15 and 25 a shot. Several DJs who hang out at key retail stores picked up on the response, and that's how the clubs became aware of it." Rogan said that without airplay, the single had sold 18,500 units since its release in July. "If radio would go on the record, I'm sure our sales would quadruple, and we're already geared to press an edited seveninch version."

"We often find ourselves in a Catch-22 situation," remarked Curtis Urbina, vice president of Emergency Records. "First you're in the position of having to convince your distributor to go on a record, and even then, he's not always convinced that you (continued on page 40)

MCA Negotiating With Indie Labels

(continued from page 7)

have not been firmly decided, according to the source.

Details To Be Worked Out

Partial advertising budget and some merchandising support might also be extended by the distributor, but details of such provisions were yet to be settled, the source said.

John Snyder, owner of Artists House, had no comment.

Bergamo said that developing a distributing arrangement with a jazz label would "highlight MCA's own jazz product."

"It's obvious that jazz is selling well right now, and we feel that we have an opportunity to do well distributing an independent jazz label," Bergamo said.

But he stressed that labels supporting other types of music were also being considered. Industry sources have speculated that MCA may also be seeking a distribution pact with a country-oriented label, which would augment MCA's already substantial involvement in country music.

Bergamo said that MCA would eventually like to distribute between five and six labels, depending on their size.

According to the source, Artists House catalog LPs tentatively scheduled for September re-release by MCA includes product from Dave Leibman, Jim Hall, Ornette Coleman, Thad Jones, Andrew Hill, Wayman Reed, Mel Lewis, Ornette Coleman and Charlie Haden, James Blood (Ulmer) and Paul Desmond.

New product that would be distributed by MCA includes albums from Chet Baker and Art Pepper.

Musexpo '80 Panels Are Set

NEW YORK — The Musexpo '80 convention, which will be held from Sept. 26-30 at the Americana Bal Harbour Hotel in Miami Beach, will feature seven seminars of interest to audío/video and music industry personnel.

On Sept. 26 there will be a Video Programming and Marketing Seminar. Panelists include: Henry Brief, president of the International Tape Association (ITA); Richard Childs, president of Paramount Pictures Home Entertainment; Austin Furst, president of the Time Life Video Division of Time-Life Films Inc., and others. On the same day, there will be a Lawyers Meeting/International Licensing Seminar which includes Marty Olivek, VP, business affairs for RCA Records and others.

On Sept. 27, there will be a Presidential Panel. Panelists will include: Bruce Bird, president of Casablanca Records; Larry Depte, president of Philadelphia International Records; Jeff Franklin, chairman of American Talent International; Peter Gallo, president of Gallo (Africa) Ltd. (South Africa); Bruce Lundvall, president of the CBS Records Division; Jim Mazza, president of EMI-America/United Artists Records; Doug Morris, president of Atlantic Records; Robert Siner, president of MCA Records; and Robert Summer, president of RCA Records.

On Sept. 28 there will be a Promotion and Marketing Seminar. Panelists include: Harold Childs, Sr., vice president of A&M Records; Tom Draper, vice president of marketing, Warner Bros. Records; Mike Lushka, vice president of sales and general manager of Motown Records, and others. On the same day there will also be a seminar on Radio Programming and the

Record Industry, which will include Frankie Crocker, PD, WBLS-FM; Richard Olegasi, VP sales & marketing, Hibichn, and others.

On Sept. 29, there will be an A&R Seminar. Panelists will include: Ed de Joy, vice president of A&R, RCA Records; Jordan Harris, vice president and general manager of A&R, A&M Records; Denny Rosencrantz, vice president of A&R for MCA Records; and Don Wasley, director of A&R, Casablanca Records.

On Sept. 30 there will be a Music Publishing Seminar. Panelists will include: Marvin Cane, chief executive of Famous Music Publishing Co.; Chuck Kaye, president of Irving/Almo/Rondor Music; Lester Sill, president of Screen Gems-EMI Music; Heinz Voight, president of Intersong Int'l Music Group (Germany); and Jonathan Simons, managing director, Chappel Music (U.K.)

Motown TVBudget

miniseries; *Libby*, a two-hour television feature; and *A Class Act*, an eight-hour miniseries.

Motown's feature film projects include Noel Coward's *Blithe Spirit*; a comedy called *A Kansas Affair* and *Happy Endings*, another comedy.

"We look at this as developing a bank of soft goods," Roshkind noted. "We're getting prepared for the future of the entertainment business."

Still, while the production commitments mark a new direction for Motown, Roshkind was quick to add that the record company was still a major priority. "The record company is still our main business," he said.



ww.americanradiohistory.com

Magnetic Video Will License 250 UA Films

LOS ANGELES - United Artists has agreed to license some 250 of its major motion picture to Farmington, Mich. based Magnetic Video Corp., a subsidiary of 20th Century-Fox and a leading supplier of videocassette software, for exclusive videocassette rights and non-exclusive videodisc rights in the U.S. and Canada. The deal, which must be signed by the end of September, is for a reported \$40-45 million in guarantees against royalties to be paid over the course of a seven-year period.

Under the terms of the agreement, signed in principle, Magnetic Video will not only have the rights to such top-grossing UA films as West Side Story, Woody Allen's Annie Hall, Rocky and Rocky II, the James Bond and Pink Panther films and Fiddler On The Roof, but first option on pre-1950 Warner Bros. features and musicals.

The deal will not only up Magnetic Video's catalog of feature movies on videocassette, already one of the largest in the business, considerably, but according to trade reports it is also expected to make the company market leader in shares by the end of this year.

Magnetic Video has also obtained licenses to 88 theatrical and made-for-TV releases from ABC Video Enterprises for distribution, on videocassette and disc including The Miracle Of Lake Placid, featuring highlights of the 1980 Winter Olympic Games, and 20 David O. Selznick features, such as Alfred Hitchcock's Notorious, Spellbound and The Paradine Case. Other Selznick classics included in the deal are Intermezzo and The Spiral Staircase.

Contemporary feature films in the distribution agreement include Woody Allen's Take The Money And Run, Straw Dogs, They Shoot Horses Don't They, and Charly, among others.

Title Wave Relocates

LOS ANGELES - Title Wave Talent, the management outfit for acts such as The Elevators, The Plasmatics, the Feelies and Sylvain Sylvain, has moved to new offices at 527 Madison Ave., Suite 700, New York.

NARM Urges SBA To **Drop Loan Restrictions** ed from page 7)

card or history calendar publication or distribution; radio or television broadcasting; film, record or video tape production or distribution; instruction or tutoring of academic subjects, or any similar operation.

In 1978, the prohibition on loans to radio or television broadcasters or cable television operators was repealed as part of a campaign to widen broadcast and cable TV ownership by minorities. Recently a pilot program has opened SBA help to motion picture producers.

The theory for putting communications media under SBA ban was to avoid any semblance that the government was attempting to control editorial freedom or to influence the publication or nonpublication of controversial issues or to exercise reprisal or favor through the withholding or the assisting in financial matters.

The SBA is already moving to revise the communications regulation, Harold A. Theiste, SBA association deputy administrator for programs, told the hearing. The policy, he acknowledged, is inconsistent in many ways and the agency was studying changes from a legal viewpoint and might be able to put them into effect by Sept. 1. He said SBA favored a regulatory revision rather than a blanket approach undertaken by S-2873, which, he added, might have unforeseen effects - such as forcing the SBA to fund religious enterprises

MJS Corp. Opens New One-Stop In L.I.C.

NEW YORK — MJS Entertainment Corp., a Miami-based independent distribution and one-stop, opened a new one-stop in Long Island City, N.Y. last week. According to Michael J. Spector, president of MJS, the new operation, which will be headed by Joe Stanzione, will initially employ from 15-20 staffers. Full operations could employ as many as 75 workers at the new location, Spector said.

According to Spector, MJS is contemplating expansion into California next year.

ATI Equities Undergoes Divisional Restructuring; New Video Wing Set

NEW YORK - ATI Equities, the umbrella organization which encompasses American Talent International Ltd., a leading U.S. artist booking agency, has undergone a major restructuring and diversification with the formation of a new company to produce and sell video programming (ATI Video Enterprises).

Jeff Franklin, formerly president of ATI Equities and all subsidiaries, becomes chairman of the board and chief executive officer of the parent company. Mark Phillips, formerly president of finance for American Talent International Ltd., assumes the post of ATI Equities president. Phillips remains as chief financial officer for all subsidiary companies.

The newly-created video programming arm, ATI Video Enterprises, will be headed by Wally Meyrowitz, previously senior vice president of American Talent International Ltd. Meyrowitz will remain actively involved with the booking agency as senior vice

president and responsible agent for clients Bob Seger, Rod Stewart and Kiss, as well as continuing to administer American Talent International Ltd.'s international booking operations. Michael Grossman, formerly head of business affairs of NBC. will serve as vice president of ATI Video Enterprises.

Other Changes

In other sectors of ATI Equities' restructuring, William Elson assumes the post of president of American Talent International Ltd., taking over the day to day operations of the booking agency. Elson was formerly vice president of ATI Ltd.

Franklin noted that the divisional restructuring of ATI Equities and American Talent International Ltd. will now allow him to devote more time to corporate clients, whereas up to this point the majority of his time has been spent in negotiating deals for record companies, recording artists and various executives.



EXECUTIVES ON THE MOVE



Plen

Carpin

Smith

Deutch

Powell Appointed At Columbia Records — CBS Records Division has announced the appointment of Terry Powell as vice president, A&R, contemporary music, west coast, Columbia Records. Since 1978, he was director, A&R, west coast, Columbia Records. He joined Columbia in 1967 as local manager, Los Angeles market, and subsequently was promoted to western regional promotion manager. In 1976, he was named director, A&R, talent acquisition, west coast, Columbia Records.

Sherman Appointed At Korvettes — Michael Sherman has been appointed vice president, financial operations and treasurer of Korvettes Department Stores. A certified public accountant, he had been employed for eight years by Coopers and Lybrand. In this capacity he had worked with Korvettes since 1977.

Carpin Joins RCA - David Carpin has been appointed A&R producer for RCA Records. Previously, he headed his own firm, Dancer Productions, in Washington, D.C. He began his music business career in 1976 as an entertainment lawyer, moving from there to artist management and production.

Plen Named At I.R.S. — The International Record Syndicate has announced the appointment of Michael Plen as national director of promotion. He comes to the I.R.S. from A&M Records where he held the post of regional promotion man for the Buffalo/Upstate New York area

Smith Promoted At E/A — Bill Smith has been promoted to director of national singles promotion for Elektra/Asylum Records. He joined E/A in March 1979 as the label's Atlanta-based regional promotion director. Since 1977 he was promoted to regional southern promotion director for ABC Records, a post he held until joining E/A.

Changes At PIR - Philadelphia International Records has announced the appointment of Valerie Hampton as assistant to the national promotion director and Terri Rossi to disco coordinator. Hampton was previously with Philadelphia's WDAS radio station in an administrative capacity. Before that, she was regional promotion manager with Ariola Records in California. Rossi has been with the PIR family of music for a year in the R&B promotion department. Before joining Philadelphia International, Rossi was project director in Marketing Research at Colonial Penn Group. Also announced was the appointment of William Hendricks to local promotion manager for the label. Hendricks joins PIR/TSOP after a stint with the Philadelphia based TEC Records. Before coming to TEC, he served as northeast regional promotion manager for Buddah Records in New York for five years.

Changes At E/A — Kevin Knee has been named Los Angeles promotion representative for Elektra/Asylum Records. Previously, he was E/A's Denver promotion representative. Ray Gmeiner has joined E/A as the label's Denver promotion representative, filling the slot vacated by Knee's move to Los Angeles. Knee had been E/A's Denver promotion rep since 1978. Gmeiner was head buyer for Mile Hi One Stop in Denver and then joined MCA Records as the label's Denver sales rep.



Peeples Finnegan Pender Arista Appoints Three - Arista Records has announced three new appointments to the label's promotion department. Lana Dengrove has been named Arista's director, national secondary promotion. Prior to joining Arista, she worked for Start Promotions, and she has also held a promotion position for Anti-Muscolo. Dave Loncao was named as the label's midwest album promotion director and will be based in Cleveland. He comes to Arista from A&M Records. Peter Schwartz has been appointed to Los Angeles promotion director for Arista. Schwartz joins Arista from RSO Records, and has held promotion positions at Infinity Records and Epic/CBS Associated Labels. Deutsch Named At RCA — Didier C. Deutsch has been appointed administrator, pop

publicity for RCA Records. Prior to his RCA appointment, he had pursued a number of freelance activities, including producing a series of Broadway original cast repackages for CBS Records.

Changes At WEA - Warner/Elektra/Atlantic Corporation has announced the following appointments: Alan Benjamin as video sales representative; and Orlando W. Brown as sales representative. Benjamin has been with WEA for the past 21/2 years as a sales rep. Prior to joining WEA, he was a retailer and promotion man for ten years. Brown, a graduate of the University of Miami with a degree in Music Merchandising, comes to WEA from United Records & Tapes.

Peeples Joins E/A - Stephen Peeples has been named editorial manager for Elektra/Asylum Records. Prior to joining E/A, he held the same post at Capitol Records. He'd started there as junior editorial copywriter in October 1977, following two years as a nationally-published freelance music journalist and a 1975 associate editorship with Cash Box magazine.

FInnegan Named By Shure — Shure Brothers Inc., Evanston, III., has announced that William P. Finnegan has joined the company as vice president of marketing. He comes to Shure from Quasar Company where he was director of marketing.

TDK Appoints Pender - TDK Electronics Corp., has announced the appointment of Jack Pender to assistant midwest regional sales manager. Prior to joining TDK, he was regional sales manager for Fuji Magnetic Tape in New York.

Mattls To BMI - Marv Mattis has joined the staff of Broadcast Music, Inc. and assumed duties as director, performing rights west, in BMI's Hollywood office. He has served in executive posts with Screen Gems-Columbia; Robbins, Feist & Miller; as vice president of creative affairs of April/Blackwood and as head of the music publishing and royalty departments of Segal & Goldman, the business management firm.

REVIEWS



PLAYING FOR KEEPS — Eddie Money — Columbia FC 36514 Producer: Ron Nevison - List: 8.98

Mr. Money is truly "Playing For Keeps" on this LP, and it should head him down the golden road toward super stardom. Money tries a little bit of everything on this effort - reggae, ballads, up-tempo pop - but it's his hot rockers that steal the limelight here. Sizzling rave-ups, such as "The Wish," "Get A Move On" and "Satin Angel" are cuts that FM programmers should be blasting for the rest of the summer, and he should gain some Top 40 attention with "When You Took My Heart," as well. Four stars for this classy pop effort.

FULL MOON — The Charlie Daniels Band — Epic FE 36571 – Producer: John Boylan — List: 7.98 — Bar Coded

The CDB is back with one of its most patriotic and downhome efforts yet. Daniels has taken on the role of the musical sage of the South, and he lives up to that reputation with full tilt fiddleoriented rockers like "In America" and "Lonesome Boy From Dixie." His folk tales and remembrances of his youth show that he is also becoming a master storyteller, as "The Legend Of Wolley Swamp" and "Carolina (I Remember You)" are as Southern fried as the burly fiddler gets. For AOR and Country. XOO MULTIPLES — Yellow Maglc Orchestra — A&M SP-4813 Producer: Haruomi — List: 7.98 — Bar Coded

Japan's notorious synthesizer band returns with more of its nuclear age electronic fantasies, and songs such as "Nice Age" could even gain the group some Top 40 acceptance. Yellow Magic Orchestra's atomic version of Lennon and McCartney's "Day Tripper" will send FM programmers for a loop, and other voyages such as "Solid State Visitor" are as neurotic and listenable as Eno's "Before And After Science." The strange and wondrous band from the land of sushi also introduces synthesized reggae on "X00 Multiples.

GOING DEAF FOR A LIVING - Fischer-Z - United Artists LT-1048 — Producer: Mike Howlett — List: 7.98

While the cover of this album would be the perfect visual metaphor for a heavy metal band, it does not accurately represent the sound of Fischer-Z's second album. This fine British pop-rock outfit is one of the most pleasant surprises to come out of Jolly Old since the Police. Melodic, witty and heavily influenced by light new wave and reggae stylings, the band is already in favorite in its homeland. The foursome should make fast friends with inventive FM programmers.

POP ART — Elton Motello — Passport Records PB 9846 -Producer: Elton Motello and Mike - List: 7.98

One glance at this interesting new pop artist's name, and the immediate reaction is 'you must be joking!' But Motello is in reality one of the freshest things to come out of London since the ska boom. Motello reminds one of what early Roxy Music would have sounded like if they were aiming toward an AM audience. Strange, quirky, aloof, but immediately listenable, "Pop Art" is one of the most amusing efforts of the young 1980s. "RISING SUN" — Alan Price — Jet NJZ 36510 — Producer: Bones Howe — List: 7.98 — Bar Coded

The old Animal sounds more alive and aggressive than he has in years with "Rising Sun." The title track, a bluesy, Dylanesque dirge-type version that made him his first bread and butter, is amusing, but a song with the engaging music hall sound of "Mr. Sunbeam" is more familiar Price turf. The first two numbers on side one are reminiscent of his "Oh Lucky Man!" days, but the calypso-like clip of "Music In The City" makes it the album's most charming and exciting performance.

INNER SLEEVE - The Shirts - Capitol ST-12085 Producer: Georg Wadenlus and John Palladino - List: 7.98 -**Bar Coded**

This is the third LP from the New York-based septet, and it continues The Shirts' movement further and further from its tough CBGB's roots on each successive outing. Annie Golden, who first gained fame as one of the stars of Hair, has a fine girl group style vocal in the tradition of Debby Harry, but the band plays a thinner more frantic organ/guitar-styled new wave music than burrough neighbors Blondie. Top tracks on The Shirts most commercial effort yet are "Pleasure In The Pain' and "I Don't Wanna Know.

WON'T LET GO - Brooklyn Dreams - Casablanca NBLP 7226 — Producer: Brooklyn Dreams — List: 7.98

The Dreams started out, like so many bands, as a threesome singing on the street corners of Brooklyn, and the group's third LP for Casablanca finds them working with a lot of modern genres, but faring best with glossy blue-eyed soul tunes. While the easy moving title track is the album's premier song, two rock-oriented numbers, "Lover In The Night" and "Back On The Streets," should not go unnoticed. For R&B and pop lists

LEPS AND OTHER NEW WORDS - The Rabble - M-80 M-801 — Producer: Kathryn Brody — List: 5.98 L.A. bands on indie labels, which seem to come out of

nowhere like so many pesky mosquitoes, are usually subject to all manner of justified derisive comments. The Rabble, however, is an eye-opening exception to a scene seemingly intent on sending out pilots into battle before they even understand the basic rudiments of soaring solo. With "Leps," there is finally an album from an L.A. rock band that begs to be flipped over (literally and figuratively).

































GRAHAM GOLLDMAN



McVICAR — Roger Daltrey -– Polydor PD-1-6284 — Producer: Jeff Wayne for J.W.M. Productions Ltd. -List: 7.98

Brazen, gritty rock, full of hip hooks and raw popability, this original soundtrack material from the Who Film Presentation starring lead vocalist Roger Daltrey aptly depicts the tension of the McVicar prison yarn. Songs like the eclectic rock of "Escape (parts I & II)" the slickly produced Who music special on "Free Me" and the frantic but danceable "My Time Is Gonna Come" best characterize the score musically while "Just A Dream Away" and "White City Lights," best illuminate the albums lyrical power.

VOICES — Daryl Hall and John Oates — RCA AQL1-3646 — Producers: Hall and Oates - List: 7.98

With the return to a more rhythmic approach in the music, this Hall and Oates LP is full of surprises, primarily supplied by Hall's writing and Oates' vocals. The music on this album is decidedly more soulful and should interest Top 40, AOR and some B/C programmers, especially on "How Does It Feel To Be Back," the quite lyrical "Kiss On My List," the bluesy ballad "Everytime You Go Away," and the new wavish "Africa." This album should ferret out old Hall and Oates aficionados and create some new ones.

MAN'S BEST FRIEND — Livingston Taylor — Epic JE 36153 — Producers: John Boylan and Jeff Baxter - List: 7.98 - Bar Coded

This is by far Taylor's most engaging effort yet. His honey dipped, mellow voice has found two understanding producers in Baxter and Boylan, and fans of people like Kenny Loggins and brother James should find it just their meat. The lilting "First Time Love" and the easy moving, pop-oriented "Sunshine Girl" should find him immediate Top 40 acceptance. The jazzy "Pajamas" and the patois-flavored "Face Like Dog" are other highpoints on this well crafted work.

SUDDENLY ... - The Sports - Arista AB 4266 - Producer: Pete Solley - List: 7.98 - Bar Coded

Last year's "Don't Throw Stones" illustrated to Yank audiences that there was more to Australia's pop scene than either AC/DC's throat slashing brutality or the Little River Band's koala bear cuddliness. The Sports' latest is rife with wellcrafted pop tunes that defy mundane comparison with not only their Aussie contemporaries, but also any number of other bands currently working the over-populated "Britrock" circuit. NO RESPECT — Rodney Dangerfield — Casablanca NBLP 7229 — Producer: Estelle Endler — List: 7.98

The legendary comic, who is always complaining how hot it is and that he gets "No Respect," proves why crowds in Vegas, New York and L.A. consider him to be one of the great masters of the stand-up routine with his first waxing for Casablanca. While his subject matter is always predictable - his wife, New York and the state of the world today - and the jokes are old, Dangerfield's patter never fails to create hysteria. Recorded live at his famous Dangerfield's club in New York, this is a must for students of the classic one-liner.

CAMERON — Salsoul SA-8535 — Producer: Randy Muller -List: 7.98

This band's inventive synthesized disco sound and clever vocal arrangements recall the work of Quincy Jones and Michael Jackson, aimed directly at the dancing crowd. While the layered sequencer style is in the vein of early Moroder and McCoy, the six-piece brings a freshness to the sound that makes it almost seem unique. Special mention should be made of the vocal harmonies and the bridgework on "Magic Of You" and "Funkdown.

ANIMALYMPICS — Graham Gouldman — A&M SP 4810 -Producer: Graham Gouldman - List: 7.98

The latest product from London's famed Strawberry Studios is the soundtrack to the upcoming film, which is based on animals competing in Olympic competition. It is a sometimes brilliant ("Underwater Fantasy"), sometimes ridiculous ("Go For It"), but always amusing work. The 10cc member has always been able to write excellent love ballads, and "Away

From It All" and "Love's Not For Me (Rene's Song)" are two of his best. Gouldman keeps up his old band's tradition of playing prog rock with a pure pop sound.

ROCK THERAPY — Colln Winski — Takoma TAK 7083 — Producer: Denny Bruce — List: 7.98 — Bar Coded Three years ago Ray Campi and His Rock abilly Rebels erup-

ted upon the scene and, in no uncertain terms, put lesser pretenders to Presley's Sun Records throne in their place. They played the real thing, and they played it better than maybe even the originals. The most extroverted member of Campi's crew on lead hip-shake was Colin Winski, who's now out on his own with a truly brilliant hell's-a-poppin' album. This isn't quaint revivalism, this really is rock therapy.

LOVE AFFAIR - Radio Records RR204 - Producers: P. Schekeryk and Love Affair — List: 7.98

While the name of this fivesome from Cleveland is as mundane as they come, its music is not. The boys have a masters degree in the field of harmony-laden, straight-ahead, hard rock. Fans of REO and other head-banging bands from America's heartland should find Love Affair exactly their cup of tea



EAST COASTINGS

FCC Schedules Hearings To Adopt Exceeds Demand, **FM Quad Criteria**

LOS ANGELES - The Federal Communications Commission (FCC) recently filed a notice of intent to develop rules and equipment standards for FM quad broadcasting, which has set the stage for public comment. The commission's action ends nearly 10 years of research, debate and deliberations toward adoption of quadraphonic broadcasting.

Basically the FCC is highlighting two alternatives. One is to approve discrete (4-4-4) and semi-discrete (4-3-4) quad broadcasting, similar to the systems developed by the San Francisco-based Quadracast System, Inc. and a system designed by the RCA Corp. The other alternative offered by the commission is to permit the marketplace to decide which system is best, including new systems submitted for marketplace testing.

CBS, according to FCC sources, has already had a quad system test request denied. Other companies that have developed quad broadcast systems are General Electric and Zenith.

During the public hearings focusing on FM quad, which could begin in two weeks, aside from general comment the FCC will specifically be seeking answers to questions concerning the expected selling price and installation cost, how much consumers may have to pay for quad receivers and what manufacturers' attitudes are toward marketing the systems.

The FCC's recent decision follows two previous inquiries to determine the level of public interest in quad broadcasting and channel interference factors. The public interest inquiry started in 1977, later followed by inquiries on how quad broadcasting could effect adjacent channel interference or how it might affect proposals to reduce channel spacing, which is a plan contemplated and supported by the FCC.

Albert Jarrat, staff engineer with the FCC's Broadcast Bureau, Rules and Policy division, said that the commission's data, in part, was compiled by the National Quadraphonic Radio Committee, which was a panel of broadcast systems experts that researched each proposed system and developed a report on each.

Jarrat said that if a decision to take the marketplace approach is adopted, any system would be eligible for testing, "provided it met interference criteria.

Supply Of Songs Expert Tells CRT

(continued from page 8)

1977. But, he added, the number of album releases declined by 23% in the 1972-79 period.

There is an imbalance currently between the supply of tunes and the supply of record releases, he said, and also between the risks and returns of copyright users compared to those "enjoyed" by copyright owners. "Increasing the mechanical rate," he said, "would only exacerbate this imbalance and would not be sensible on economic terms."

In a rebuttal to comments by economist Robert Nathan, who testified earlier on behalf of the National Music Publishers Assn (NMPA) that the recording industry was fairly stable, Kiser noted that pre-tax returns on sales for the recording industry averaged 2.6% in 1978-79; 6.2% in 1977-79, and continuing back, to 9.2% in 1967-79. This indicates a steady decline, Kiser said, not stability.

Kiser listed four key factors in the economics of the recording industry: demand, risks, supply and costs and prices.

As to demand, he said the recording business operates in a "fickle" environment, "dependent on a volatile public." The life of the average album, he said, is from six to nine months, and the industry is geared to a "blockbuster" attitude. And, he continued, demand has become highly affected by the singer-songwriter position. "The public," Kiser commented, "seems to want more than just music" when it buys an album. Stars are the biggest resource of a record company, he said.

The CRI study, submitted to the royalty tribunal at the start of the hearings, contends that the recording industry is in difficulty and that any increase in mechanical royalties could push many of the smaller companies to the brink. Both the American Guild of Composers and the NMPA, have asked that the CBI study be stricken from the record on the ground that its findings cannot be tested without the submission of questionnaires, returns, working papers, etc. This the RIAA has declined to do. The tribunal has not vet ruled on this motion.

Songwriters and music publishers are asking that the royalty tribunal increase the present mechanical royalty fee of 2.75 cents a song to a flat six percent of the suggested retail price of an album or tape.



RKO HOSTS PUBLICISTS - The RKO Radio Network recently hosted a group of New York area publicists. Pictured standing are (I-r): Margaret Digan Sinclair, director of affiliate and creative services for RKO Radio Network; Fay Stein, the Press Office; Freddie Salzberger, Chrysalis Records; Carol Ross, The Press Office; Beth Landman, the Press Office; Raleigh Pinsky, The Raleigh Group; Audrey Strahl, Sire Records; Nancy Goldstein, Elektra/Asylum Records; and Ellen Smith, Howard Bloom Organization. Pictured sitting are (I-r): Barbara Pepe, RCA Records, and Jo Interrante, program director, RKO Radio Network

STICKS 'N' STONES A New York Post report on Rolling Stones activities has Mick Jagger recording a solo album, Ron Wood reforming the New Barbarlans, and BIII Wyman forming his own band . . . Elton John's contract is up . . . There will be a sequel to the Blues Brothers movie . . . Ringo Starr is in France recording an album for Epic. Rumors have Paul McCartney helping out... George Harrison is in England recording . Reports have Grace Slick rejoining the Jefferson Starship his next for Warner Bros. . for their next studio date in September Bruce Springsteen is doing some recording and mixing in digital . . . Rumors have the production of "Elephant Man," starring David Bowle, coming to New York after the Chicago dates . . . Billy Joel did two benefit concerts at Nassau Coliseum on July 24 and 25. Tickets were \$25 each across-the-board Jimmy Ferrar is Molly Hatchet's new

lead singer. Their album will be called

"Buttin' the Odds" ... Graham Parker will replace Roxy Music at the Doctor

Pepper Festival. Parker is also set to

marry Jolle Drummond of Bavside.

Queens ... Virgin Records has signed

neo-psychedelic group, Echo and the

Bunnymen . . . Columbia will release an

Elvis Costello LP in the fall consisting

mostly of material previously un-released on any American LP.

WHERE ARE THEY NOW - The Left

Banke have reformed and have signed

with Camerica. The group includes

original members Steve Martin, Tom

Finn, and George Cameron, and may

be joined by founding member, the in-

imitable Mike Brown ... The Chi-lites



NO NUKES OPENS - "No Nukes" - the feature length film comprised of concert footage from the 1979 MUSE Concerts at Madison Square Garden and Battery Park, plus documentary footage on nuclear energy, premiered in New York this past week. Pictured together at the film's opening are (I-r): Graham Nash, Bonnie Raitt, Jesse Colin Young and John Hall.

have reunited with lead singer Eugene Record and will record for Chi-Sound . . . Sergeant Barry "Ballad of the Green Beret" Sadler, was sentenced to 4-5 years in prison on voluntary manslaughter charges in Nashville ... Shirley Brown, whose recording of "Woman To Woman" was one of the most soulful records of the '70s, is cutting demos in Memphis, with Allen Jones (the Bar-kays) producing . . . Bubble gum moguls Jerry Kasenetz and Jeff Katz return with Speedway Boulevard, who are signed to Epic . . .

SEX 'N' DRUGS 'N' ROCK 'N' ROLL - Wilko Johnson has joined the lan Dury band . Chrysalis will release a Two-Tone sampler in late August ... Polish records has just shipped the first solo album by Ronnie Spector, the voice of the Ronnettes. Titled "Siren," it features playing by ex-Dead Boy Cheetah Chrome, on guitar and Willy DeVille's bass player and drummer, Tommy Price and Joe Vasta ..., Epic is set to sign Garland Jeffrles, who's just come back from a successful European tour . . . A&M is set to come with a 10" record on Regina Richards and Red Hot ... John Davis continues to document the Irish new wave scene. He's supplemented his Shell Shock Rock movie . Wally Roker of with a ten minute short of Protex's Saint Patrick's Day gig at Hurrah . . Joe Jackson Productions is reviving new material by the semi-legendary Jerry . Marty Thau's Red Star Records is set to release a self-"Swamp Dogg" Williams . . titled album by Walter Steding. Produced by Blondie's Chris Stein, the LP features performances by Robert Fripp and Richard Lloyd. It's available through Jem, who're also set to come with a Brian Eno-produced album on Editions EG by Larauji, a Washington Square-based autoharp player.

WHO WAS THAT MASKED MAN — Though we at "East Coastings" have never been accused of being long on humility, we have to say that it was a privilege to spend some time with "the masked producer," Joel Dorn, who previewed us some tunes from the Lou Rawls album he is producing for Philadelphia International. The album has a return-to-the-roots concept, and considering the increasingly upwardly mobile style with which Messrs. Kenny Gamble and Leon Huff have produced Lou, we tip our hat to them for their loosening of the reins of control. We heard Rawls performing a series of blues and torch songs like **Jimmy Reed**'s "You Got Me Runnin' " to **Ruth Brown**'s "Be Anything But Be Mine," backed by combos that variously included the Albert Collins Band, Roomful of Blues, and session-folk like Clssy Houston, Ron Carter, and Bucky

Pizzarelli. The results were uniformly exciting and add a whole new dimension to Rawls' vocal personality, and we applaud everyone involved for this most creative experiment.

BLINDED BY THE LIGHT - It's not every group who could get us to make the trek to Asbury Park, N.J., but the Iron City Houserockers are special. Not only that, after seeing them rushed through a shortened set at Central Park, we felt that their club date at the Fast Lane would not only provide them with a chance to loosen up and stretch out, but would be enhanced by a town that has produced the Asbury Jukes and the E-Street Band, bands whose music is most sympathetic to the hard-edged American rock and roll of the Houserockers. When we hit Asbury



BLACKFOOT RETURNS HOME -Atco recording group Blackfoot returned home to Jacksonville, Fla. after spending a year of touring which was capped with 15 dates with the Who. Blackfoot leader Ricky Meldocke (I) is seen presenting a gold record for the group's "Strikes" album to his grandfather Shorty Meldocke who plays on the group's albums and occasionally joins them on stage.

Park at midnight we were definitely blinded by the light. Juke boxes in bars were blasting out songs like "Moondance" by Van Morrison and "The Wanderer" by Dion, and as we looked out at the boardwalk, the ferris wheel and the tin can alleys, we felt that we understood Springsteen just a little bit better. But it was the Houserockers who were uppermost in our minds, and it was the Houserockers who turned in ninety solid minutes of some of the best rock and roll we've heard this year. Relentlessly attacking tune after tune from their two MCA LPs, the group transformed a casually interested group of hangers-out into a spellbound audience. After they'd exhausted their album material they returned to their bar band roots, and the group ripped through classics like "Shout," "Whole Lotta Shakin' Goin' On," and "Brown Sugar." The latter unveiled the group's secret weapon, keyboardist GII "Duke" Snyder, who, as front man, provided an exciting complement to Joe Gruscheky. The group will be back in town on Aug. 11 to play The Bottom Line, and needless to say, the gig is not to be missed aaron fuchs

MERCHANDISING

SINGLES BREAKOUTS-

Peaches — Orange KURTIS BLOW DIANA ROSS Record World, T.S.S. -Northeast CHANGE ROBBIE DUPREE

Waxle Maxle Washington IRENE CARA ROBBIE DUPREE MICKEY GILLEY FRED KNOBLOCK JOHNNY LEE POINTER SISTERS DIANA ROSS

Handleman — Atlanta MICKEY GILLEY LARRY GRAHAM FRED KNOBLOCK BENNY MARDONES

Lieberman - Dallas HERB ALPERT JACKSON BROWNE COMMODORES FRED KNOBLOCK FRED KNOBLOCK JOHNNY LEE QUEEN ROLLING STONES LINDA RONSTADT S.O.S. BAND

JEFF BECK ALICE COOPER PURE PRAIRIE LEAGUE

THE ENGLISH BEAT

POCO THE SHIRTS

Oz - Atlanta CHIPMUNKS FRED KNOBLOCK S.O.S. BAND Galgano — Chicago IRENE CARA CHIC COMMODORES ROGER DALTREY DIRT BAND RICK JAMES CHAKA KHAN Harmony House — Detroit AIR SUPPLY BOB SEGER National Record Mart -Pittsburgh JACKSON BROWNE IRENE CARA PB One-Stop — St. Louis PAT BENATAR ROBBIE DUPREE Peaches — Columbus GEORGE BENSON DIRT BAND JOHNNY LEE DIANA ROSS All Record Service -Oakland

City One-Stop - Los Angeles PAT BENATAR ROGER DALTREY J. GEILS BAND HALL & OATES HOTEL BOBERT JOHN POCO ROCKIE ROBBINS DIANA ROSS ZZ TOP

D.J.'s - Seattle S.O.S. BAND PETE TOWNSHEND

Tower — Campbell ROBBIE DUPREE ROBERT JOHN DIANA ROSS WHITESNAKE

Tower - Los Angeles JOYCE COBB JERMAINE JACKSON LENORE O'MALLEY FRANKIE VALLI

Tower - Seattle ROBBIE DUPREE ROBERT JOHN DAVE MASON

ALBUM BREAKOUTS

CAROLE KING BENNY MARDONES

Bee Gee — Albany **Discomat** — New York BILLY SQUIER BARRY WHITE 1812 Overture -

Peaches — Philadelphia HERB ALPERT CHIPMUNKS AL JARREAU KERRY LIVGREN Strawberries - Boston HERB ALPERT DELEGATION DYNASTY "FAME" KISS NEW ADVENTURES ROSSINGTON COLLINS BAND "WINNERS" "XANADU"

Gary's — Virgir HERB ALPERT JEFF BECK JACKSCN BROWNE ROCKY BURNETTE CHIC "FAME" CAPPUE Gary's - Virginia CAROLE KING

QUEEN DIANA ROSS ALI THOMSON "XANADU"

Lieberman's - Dallas MAZE featuring FRANKIE BEVERLY EDDIE RABBITT

Oz — Atlanta DAVE DAVIES THE ENGLISH BEAT THE RECORDS

Port O'Call — Nashville BLACK SABBATH CHIPMUNKS BOB DYLAN BENNY MARDONES POCO SCORPIONS

R.D.M. — Memphis JEFF BECK LARRY GRAHAM EDDIE RABBITT

Specs — Miami IERB ALPERT ROSSINGTON COLLINS BAND

Wilcox - Oklahoma City "ANIMALYMPICS" "BARNUM" JOHN HIATT ALAN PRICE THE SHIRTS SOUTHSIDE JOHNNY & THE ASBURY JUKES

Discount — St. Louis HERB ALPERT BRICK CHIPMUNKS BRUCE COCKBURN CURTIS MAYFIELD RONIN RONIN ROSSINGTON COLLINS BAND SKATT BROTHERS

Milwaukee MIIWAUKEE HERB ALPERT BREAKWATER TOM BROWNE JAY FERGUSON STACY LATTISAW JAMES LAST BAND MAZE featuring FRANKIE BEVERLY JENRY PALIL BAND BEVERLY HENRY PAUL BAND JOHNNY GUITAR WATSON

Father's & Suns -Indianapolis HERB ALPERT CHIC DAVE DAVIES JAY FERGUSON PETER GABRIEL IOHN KLEMMER MAZE featuring FRANKIE BEVERLY HENRY PAUL BAND POCO DIANA RO**S**S

Harmony House — Detroit JAY FERGUSON POCO

Music Stop — Detroit JACKSON BROWNE "FAME" AL JARREAU OUEEN DIANA ROSS "XANADU"

Peaches - Indianapolis HERB ALPERT BRICK CHARLIE DANIELS BAND DIRT BAND PLEASURE Peaches - Pittsburgh HERB ALPERT Radio Doctors -Milwaukee

MIIwaukee A TASTE OF HONEY AIR SUPPLY BLACKJACK CHIC THE DELLS DYNASTY JOHN KLEMMER KERRY LIVGREN MAZE featuring FRANKIE REVERLY BEVERLY PAUL WARREN & EXPLORER Rose Records — Chicago JEFF BECK CRUSADERS DYNASTY BOB JAMES KISS SPINNERS BARRY WHITE "XANADU" Sounds Unlimited -Chicago

Chicago CAMERON CHIC CHIPMUNKS "FAME" JAY FERGUSON JUSTIN HAYWARD KERRY LIVGREN POCO DIONNE WARWICK TIM WEISBERG All Record Service -

Oakland CRUSADERS DIANA ROSS Big Apple — Denver "FAME POCO Charts - Phoenix

UITS - Phoe RUSS BALLARD DIRT BAND "FAME" JUSTIN HAYWARD GRACE JONES MOTELS QUEEN ROSSINGTON -ROSSINGTON COLLINS BAND ROXY MUSIC

City One Stop - Los Angeles A TASTE OF HONEY BRICK DAVE DAVIES RICK JAMES HICK JAMES MAZE featuring FRANKIE BEVERLY MOTELS NIGHTHAWKS JUDIE TZUKE BARRY WHITE "XANADU"

Independent - Denver HERB ALPERT "BLUES BROTHERS" TOM BROWNE

DIRT BAND DIATI BAND CHAKA KHAN CAROLE KING PLAYER ROSSINGTON COLLINS BAND SPIDER Licorice Pizza — Los Angeles

Aligetes HERB ALPERT JOAN ARMATRADING CAMEO KIM CARNES COMMODORES DAVE DAVIES

TOP SINGLE BREAKOUT OF THE WEEK HOT ROD HEARTS - ROBBIE DUPREE - ELEKTRA TOPALBUM BREAKOUT OF THE WEEK

BEYOND — HERB ALPERT — A&M

WHAT'S IN-STORE

THE PRICE IS RIGHT - CBS Records has introduced a new name for its \$5.98 midline catalog - "Nice Price." CBS will attach a brightly-colored sticker to every \$5.98 list LP that leaves the factory to help the customer identify these particular albums. There will also be a die-cut logo that can fit the waterfall bin or be attached to a wall. The advertising support consists of TV spots filmed in an actual record store, featuring 30- and 25-second spots with testimonials from customers paying special attention to the "Nice Price" sticker; radio spots with a 60-second version with a 10-second open tag for dealer customization; and print ads telling the reader to look for the stickers on over 350 albums and listing the big names

RECORD BAR ACTIVITY - A number of promotions were held throughout the chain recently: At the Morrow, Ga. store, All Thomson, currently on a national promotour in support of his "Take A Little Rhythm" album and hit single of the same name on A&M, stopped for an in-store . . . At the Cedar Rapids, Iowa store, "Bloodline," a special blood drive at the Lindale Mall, was held offering a low sale price on any LP or tape to every blood donor . . . At the Atlanta store, "20 Years Of Happy Ears" was the theme of a Motown-Record Bar 20th Anniversary promotion. For every purchase of \$20 or more and every 20th purchase, customers were entitled to a free album . . . Stores in Maplewood and Burnsville, Minn. celebrated "20 UnbeWEAvable Years" with a promotion of jazz titles on the Warner Bros. and Elektra labels. Titles included **Patrice Rushen's** "Pizzazz" and **Roberta Flack's** latest LP... At the Albuquerque, N.M. store, two 47-second record runs were among the prizes at the Record Bar/KRKE-FM "Roll Into The '80s Birthday Skating Party." CBS LPs by Russ **Ballard, Judas Priest** and **Boz Scaggs** were on sale for the promotion ... Finally, in Atlanta, the grand prize in a **Tommy Tutone** promotion at the Northlake and Southlake stores was a two-tone paint job for the winner's car. DOG EAR RECORDS — Phonogram/Mercury Records, WLUP/Chicago, United Way, and

Dog Ear record stores are all joining forces in a "Rock Brigade" for area youth to get involved with. Any youngster who signs up at a Dog Ear location for more information on how to help the community in social services will receive a free special edition single featuring **Def Leppard**'s "Rock Brigade," as well as tunes by the **Scorplons** and the **Brains**. Publicity on the campaign is currently going on at the LUP and the response has been positive... Another promotion, Dog Daze Sale, features all \$7.98 list LPs and tapes at \$4.99, all \$8.98 list LPs and tapes at \$5.99, all multiple LPs and tapes at one dollar off, plus many other deals on video product, posters, record care accessories and blank tapes.

LAFF TRACKS — There has been a distributor change in New York, with Laff moving from Alpha To Malverne Record Distributors. "Everyone is hoping for a long and happy relationship," according to Laff's Shelby Meadows Ashford. PEACHES PROMO — A&M's Rockie Robbins recently made an in-store appearance at

the Atlanta outlet, where he signed posters and albums for his fans. He is currently in the midst of a cross-country promo tour in support of his "You And Me" album.

LICORICE PIZZA PEOPLE - Steve Macon Lessinger has been promoted to buyer manager. He now oversees the WEA, Polygram, MCA and Capitol buying for the Licorice chain. In addition, he will buy new releases and supervise the buying of singles . . . Chris **Doucette**, who has been with Licorice since 1974, left her store manager position to become the new singles buyer ... **Mike Brown** is the new general merchandise buyer, which makes him responsible for all non-music items. Prior to this, he was working in warehouse operations.

WAXIE MAXIE — A true legend in the business, Max "Waxie Maxie" Silverman, chairman of the Washington, D.C.-based chain, recently celebrated his 70th birthday.

WEA NEWS - A national display contest featuring 10 grand prizes, 50 second place winners and 74 third place winners highlighted the spring marketing campaign launched by WEA and Elektra/Asylum to promote the Eagles' latest LP, "The Long Run." Entitled the "Get Into Shape For The Long Run" display contest, the 10 grand prize winners each received merchandise valued at \$500 - a Nishiki Olympic 10-speed bicycle and a custom made Eagles jogging outfit. The \$200 jogging outfits were also awarded to the 50 second place winners, and T-shirts plus shorts were awarded to the 74 third place winners. NO RESPECT — Rodney Dangerfield did an in-store at Tower Sunset July 21 and signed

posters and albums for a full house of fans. The store reported sales of over 125 albums while Dangerfield was there.

REGIONAL BREAKOUTS - Poco breaking out everywhere . . . Jay Ferguson and Kerry Livgren in the Midwest ... Maze in the West and South ... and oddly enough, Barnum (Columbia's latest Broadway musical) is breaking out solely in the West.

FOR QUICK COVERAGE - Send items and photos for What's In-Store to Cash Box, 6363 Sunset Blvd., suite 930, Los Angeles, Calif. 90028. linda arditi



LOCK AND KEY — The legions of fans anxiously awaiting RCA's release of the limited edition, 8-record Elvis Presley album will find it tough going if they try to steal copies of the set. The first batch of copies, being moved from the Indianapolis pressing plant to a warehouse, was transported in a Brinks armored truck with armed guards. The Presley package is being released to celebrate the 25th anniversary of Preseley's signing with the label. Shown handing one of the first copies of the albums to the Brinks guard is Joan Deary, who produced the album for RCA.

www.americanradiohistory.com

POINTS WEST

George Tobin: Creating Mass Appeal Records Is His Job

continued from page 16)

brought every project he has begun "right in on budget," even if he has had to absorb additional time and studio expenses for overcutting himself to insure that the job is a satisfactory one.

Tobin stresses the fact that his introduction to the music industry and the studio came when, as a guitarist and songwriter, he learned engineering "because I couldn't afford to pay for one ... I think it's important to have an engineer with a background in music."

Came To California

Coming out to California from his home in New York in 1968, Tobin had written and played on the hit single "Cinnamon" by Derek (aka Johnny Cymbal) on the Bang label and came west to seek his fame and fortune. He took a staff producer's position for A&M Records in 1970, where he first met and recorded Robert John. But, according to Tobin, the job did not last long.

"I knew my days were numbered there when I came out to the parking lot one day and they painted over my name in my space and put in Karen Carpenter's," he mused.

From A&M, Tobin took a similar position at Motown in 1973. Ostensibly hired "to produce a Supremes record," Tobin wound up cutting the first tracks for a new group named The Commodores, one of which, "I Feel Sanctified," became an R&B hit. However, Tobin's career at Motown was even more short-lived than his previous job at A&M and he left to build his first studio, The Music Machine on Sunset Blvd. in Hollywood.

After the completion of that facility,

BMI Sues Nine Firms

NEW YORK - BMI (Broadcast Music, Inc.), the music licensing organization, has instituted actions in the United States District Court alleging that copyrighted songs were performed without authorization and in violation of the U.S. Copyright Act. Among those named in the suits were: Park Ridge Tavern Inc., Audobon, Pennsylvania; Snoopy's Supper Club, Nacogdoches, Texas; Patches Lounge, Baton Rouge, Louisiana; Viking Lounge, Hickory, North Carolina; Loose Goose Saloon, Katy, Texas; County Seat Stores, Houston, Texas; Trails West, Anaheim, California; Media Inn Motor Lodge, Media, Pennsylvania; and Regal Broadcasting Station WHRL/FM, Corporation, Rensselaer, New York

Tobin was asked to build another Music Machine in Las Vegas, which he termed "a fiasco.

"I think it was gone before the paint had a chance to dry on the building," said the droll Tobin. "There was a train track no more than 100 feet from the room and these long freight trains would come through right in the middle of a session. Eventually, we had a nearby train master let us know when a train was approaching so we could shut down. On top of that a radio station would come over the RF."

Tobin returned to L.A. to build his first Studio Sound Recorders on Ventura Blvd. in Studio City, which was sold in March of this year. Meanwhile, Tobin's new Studio Sound Recorders in North Hollywood has been under construction since fall of 1979 and the two-room facility has already been utilized to record John, Carnes, Ariola artist Herman Brood and RCA acts John Valenti and Chocolate Milk, among others.

Why did Tobin return to producing after such a long stretch of time?

"I was simply very frustrated," he said. "I'd walk into the studio and try to help other producers. It wasn't very fulfilling just running a studio after awhile."

Compact Staff

Studio Sound Recorders operates with a compact staff of five people, including engineer Mark Wolfson, writers Gary Goetzman and Mike Piccirillo and session coordinator Lisa Marie. Tobin also produces the locally broadcast *Radiovision* music-video TV show with Goetzman, which the latter describes as "the TV equivalent of an FM radio station." The show is hosted by KMET-FM music director and radio personality Jack Snyder.

Despite the size of the staff, Tobin thinks big and he already has RCA recording artist Thelma Houston booked for upcoming sessions, among others. But dealing with artists, Tobin notes, means dealing with record labels and he ultimately aims to please both.

"I make the kind of records that record companies will like, as well as radio," summarizes Tobin. "My biggest gratification comes from getting a label excited about a record because no record makes it by itself it takes that excitement. I'm interested in having a relationship with a company of people rather than a building. But I know you can't please everyone. Some people might dismiss my records as disposable, but I don't care. My job is to deliver hits."



20TH PACTS HORNSBY Singer/songwriter Bruce Hornsby has signed an exclusive writer's pact with 20th Century-Fox Music. Hornsby, who is affiliated with David Foster's Foster Frees Productions, will soon begin recording his debut album with Foster producing. Pictured **standing** are (*I*-*r*): Herb Eiseman, president, 20th Century-Fox Music; Jaymes Foster and Steve Nelson of 20th's creative staff; and 20th vice president Ronnie Vance. Shown **seated** are (*I*-*r*): Foster and Hornsby.

STREET SURVIVORS - Like the fiery bird pictured on the cover of its debut LP, The Rossington Collins Band has risen from the ashes of Lynyrd Skynyrd in Phoenix-like fashion. When Skynyrd members Ronnle Van Zant and Steve and Cassle Galnes were killed in a plane crash in August of 1977, fans of the loud and proud band from Jacksonville, Fla. despaired that the "Free Bird" flag would never fly again. However, the renowned band's determined guitar players, Gary Rossington and Allen Collins, have ralled their forces since that fatal summer day and formed a tough, rocking seven-piece unit that carries much of the southern smoke flavor of its predecessors. While an act that produced eight gold and seven platinum albums is a hard one to follow, The Rossington Collins Band is off to a nice start. It is currently in the midst of a successful national tour, and its "Anytime, Anywhere, Anyplace" album has bulleted to #17 on the Cash Box Pop LP chart faster than a shot from a "Saturday Night Special. Although pretty female lead singer Dale Krantz is not exactly stepping into the shoes of the enigmatic Ronnie Van Zant ("No one could ever replace him," she states) as the group's front person, she does have the responsibility of maintaining the band's Sweet Home Alabama" image. On a recent stopover in Los Angeles, Krantz, who began her musical career as the background singer for Leon Russell and .38 Special, had time to talk about her quickly blossoming career. "Don't think I didn't have nightmares about having things thrown at me just before we went out on the road," said Krantz in reference to the Skynyrd fans who are noted to be about the most hardcore in rock 'n' roll. "But the flags and banners have been out there from the outset of the tour, and the crowd was singing our lyrics back to me from the front row." Krantz went on to say that she was intimidated at first when she joined the band, but not by the prestigious past of rowdy Ronnie. "I couldn't believe it when Allen and Gary told me they wanted me to sing out front, instead of in the background," said a wide-eyed and



IN MEMORY OF... — Los Angeles mayor Tom Bradley (r) recently proclaimed July "Minnie Riperton Month" in memory of the late singer and her fight against cancer. Pictured is the mayor presenting a commemorative plaque to Dick Rudolph, the late singer's husband.

watchful Krantz. "I was in such awe of them as musicians and had trouble overcoming my shyness as a lead vocalist. But they put me on a pedestal and have been nothing but encouraging from the start." Krantz has adapted beautifully to the band, as she helped pen eight of the debut LP's nine songs, and lends her gutsy vocal style to all of the tunes. "The album's opening track is my song to the boys and to the fans," explains Krantz. "That's me jumping in and saying I'm just as tickled to be there as everyone else." Aside from the Southern Comfort-soaked spirit, The Rossington Collins Band is maintaining allegiance to its predecessor by including an instrumental version of "Freebird" as the encore on all of its gigs. The group, which also consists of

Billy Powell (keyboards), Leon Wilkeson (bass), Barry Harwood (lead guitar) and Derek Hess (replacing the still-injured Artemus Pyle on drums), will be on tour through August and pay a two-week visit to the U.K. in September before settling down to recording its next effort.

ZOWIE MORE BOWIE — In addition to the prestIgious personnel (including Messrs. **Townshend, Fripp, Verlaine, Bittan, Clark** and **Visconti**), **David Bowie's** "Scary Monsters" LP, which ships Sept. 19, will contain some other surprises. For instance, on a song called "Ashes To Ashes," we find out that the Major Tom of "Space Oddity" fame is in reality a junkie: "Ashes to ashes/funk to funky/We know Major Tom's a junkie/Strung out on heaven's high/Hitting an all time low." And if that isn't enough to intrigue the Thin White Duke's throngs, the album begins and ends with a song called "It's No Game." The difference between the two tracks, however, is the fact that the first version is sung in Japanese. The album's startling graphics, conceived by Bell, Bowie and Duffy, feature David rendered in a painting behind which is a photograph of his silhouette.

ON THE BEAT — Screamin' **David Lee Roth** of Pasadena's most famous head bangers, **Van Halen**, has been dismissed of all charges levelled against him by an Ohio court for urging the crowd to "light up" during an April concert at Cincinnati's Riverfront Coliseum. The singer had been accused of inciting the audience to smoke during his performance, which is in violation of an obscure Ohio law. He had been freed on a \$5,-000 bond. Judge **Ralph Winkler** of the Hamilton County MunicIpal Court dismissed the charges on the advice of the city prosecutor, who said that, after a review of the charging documents, the proof and the law, the prosecution could not proceed... It looks as though the **Police's** own **Sting** has landed a role in the next James Bond movie. The blonde bass player/patois singer is unofficially going to play the role of the villain in *For Your Eyes Only*, which begins filming in September.... Long Island's own **Billy Joel** will be appearing at the L.A. Forum on Aug. 3-4.... Lovely **Kim Carnes** will be joining **James Taylor** for his August concerts in the Midwest and South ... **Richle Havens** recently won several advertising awards for his vocal performance of the song "Morning Glory." which was the central theme of the highly successful McDonald's ad. The most notable awards that the commercial garnered are first place in the coveted Clio Awards competition; first place for the ANDY (Advertising Club Of New York) awards and first place for the U.S. Television Commercials Festival.

YOU KNOW MY NAME, LOOK UP MY NUMBER — Rocket Records, which released the successful compilation album featuring unsigned British acts in the U.K. last year, is hot on the trail of producing the follow up to "499-2139," the label's London office phone number. This time the rocket has landed in L.A. and has already garnered **The Spollers, Neo Parls And The Futures, Andy & The Rattlesnakes, The Makers, Modern Music, The Receivers** and **The Spears** for an album that is scheduled for a Sept. 15 release date. The label has to find one more local act from The City of Angels before it begins mastering the LP. In the tradition of its precursor, the album will be named after Rocket's L.A. office number, "851-9886." LATEST IRS FILINGS — Sinister International Record Syndicate (IRS) recording

LATEST IRS FILINGS — Sinister International Record Syndicate (IRS) recording group The Stranglers, members of which were arrested three weeks ago for allegedly inciting a riot in the south of France, are out on \$25,000 bail and back on tour in Britain. They'll have to return to a French courtroom later in the year, but not before IRS releases the band's "Who Wants The World" album in late August. The label will also be releasing an EP by L.A.'s Olngo Boingo Aug. 19 and a single by Tom Robinson's S. 27 in September. The back to school month will also bring the second album from Chelsea and a mini-album from a Canadian group called Payola.

JATT

TOP 40 📕 LBUMS

							_
	7/26	C	eks In lart		7/2		eks In hart
1	RHAPSODY AND BLUES THE CRUSADERS (MCA 5124)	2	5	20	NATURAL INGREDIENTS RICHARD TEE (Tappan Zee/Columbia JC 36380)	20	4
2	THIS TIME AL JARREAU (Warner Bros. BSK 3434)	1	7	21	DREAM COME TRUE EARL KLUGH (United Artists LT 1026)	18	17
3	" H" BOB JAMES (Tappan Zee/Columbia JC 36422)	5	4	22	TAP STEP CHICK COREA (Warner Bros. BSK 3425)	22	13
4	CATCHING THE SUN SPYRO GYRA (MCA 5108)	4	20	23	THERE AND BACK JEFF BECK (Epic FE 35684)	-	1
5	ROCKS, PEBBLES AND SAND STANLEY CLARKE (Epic JE 36506)	3	8		EVERY GENERATION RONNIE LAWS (United Artists LT-1001)	23	26
6	WIZARD ISLAND			25	TIM WEISBERG (MCA 5125)	-	1
_	(Arista AL 9516)	6	12	26	(Arista AB 4252)	26	33
	ONE BAD HABIT MICHAEL FRANKS (Warner Bros. BSK 3427)	8	13	27	EMPIRE JAZZ VARIOUS ARTISTS (RSO RS-13085)	28	3
8	A BRAZILIAN LOVE AFFAIR GEORGE DUKE (Epic FE 36483)	7	10	28	FUN AND GAMES CHUCK MANGIONE (A&M SP-3715)	24	24
9	MONSTER HERBIE HANCOCK	10	17	29	LIVE IN NEW YORK STUFF (Warner Bros. BSK 3417)	25	10
10	(Columbia JC 36415) SKYLARKIN'	10	-17	30	ANGEL OF THE NIGHT ANGELA BOFILL (GRP/Arista 5501)	27	39
	GROVER WASHINGTON, JR. (Motown M7-933R1)	9	22	31	UNLOCK THE FUNK LOCKSMITH (Arista AB 4274)	34	2
11	HIDEAWAY DAVID SANBORN (Warner Bros. BSK 3379)	11	23	32	DO THEY HURT? BRAND X (Passport PB 9845)	32	4
12	SPLENDIDO HOTEL AL DI MEOLA (Columbia C2X 36270)	12	6	33	HORIZON McCOY TYNER (Milestone/Fantasy M-9094)	29	9
13	LOVE APPROACH TOM BROWNE (GRP/Arista 5008)	16	3	34	1980 GIL SCOTT-HERON AND BRIAN JACKSON (Arista AL 9514)	30	22
14	INFLATION STANLEY TURRENTINE (Elektra 6E-269)	15	7	35	LOVE IS THE ANSWER LONNIE LISTON SMITH (Columbia JC 36373)	31	15
	DETENTE THE BRECKER BROTHERS (Arista AB 4274)	13	7	36	ONE ON ONE BOB JAMES AND EARL KLUGH (Tappan Zee/Columbia FC 36241)	35	40
16	BEYOND HERB ALPERT (A&M SP 3717)	21	2	37	CABLES' VISION GEORGE CABLES (Contemporary 14001)	37	5
17	RODNEY FRANKLIN (Columbia NJC 36122)	14	19	38	SKAGLY FREDDIE HUBBARD (Columbia FC 36418)	33	12
18	BODY LANGUAGE PATTI AUSTIN (CTI/CBS JZ 36503)	19	5	39	NUDE ANTS KEITH JARRETT (ECM-2-1171)	36	15
19	PRIME TIME ROY AYERS/WAYNE HENDERSON (Polydor PD-1-6276)	17	6	40	AMERICAN GARAGE PAT METHENY GROUP (ECM 1-1155) 40	37
		-		•	1/77	/	D

ON JAZZ

MAKING BOOK ---- Expatriate drummer Art Taylor returned to New York recently to play a gig at the Tin Palace after an absence of 15 years. In the interim he worked extensively throughout Europe with people like Dexter Gordon, Kenny Drew and Johnny Griffin. His distinctive drum style - crisply etched cymbal beats punctuated by staccato accents and off-beats - has deepened, and by week's end his cohorts, pianist Walter Davis Jr., bassist Larry Ridiey and altoist C Sharpe had welded into a furiously swinging band. The urbane Mr. Taylor is also a provocative journalist as his controversial book Notes And Tones demonstrates. It's a revealing series of musician-to-musician interviews with people like Miles Davis, Max Roach, Don Byas, Ornette Coleman, Betty Carter, Dizzy Gillespie and many others. Because the musicians respect Taylor as a player and a man (certainly not



WORDS AND MUSIC - Drummer Art Taylor has compiled a masterful piece of music history with his book of interviews "Notes And Tones." And his brief return to America shows that he's still among the kings of straight-ahead, hard swinging.

always the case when jazzmen meet some hackeroo critic), there is substantially more musical insight than one finds in the usual jazz interview; and some of the sociological observations on sex, drugs, racism, dignity and the music business are incredibly frank. This kind of personal expression doesn't get into print very often, and those who want a feeling for the hurt and pride that make up American music must read Art Taylor's Notes And Tones. If you'd like a copy, address your inquiries to Art Taylor/21, Quai des Ardennes/4020 Liege Belgium ... Another valuable jazz book has been re-issued by Da Capo Press, 227 West 17th St., N.Y.C. 10011), who have an extensive catalog of important music books. Jazz Masters Of The 50s by Joe Goldberg is among the most lucid and reasoned overviews on this important

period, when bop was experiencing growing pains, free jazz was making its first inroads and R&B began having a serious impact on jazzmen. Goldberg is able to get into detailed analyses of the musicians' personae without being obsequious or cutting, and his musical analysis flows in a literary manner that is more akin to good movie criticism than the kind of self-important swill that often passes for music journalism. Goldberg's book is a fine reference and skeleton key to the works of Miles Davis, Thelonious Monk, Sonny Rollins, Ray Charles, Paul Desmond, Cecil Taylor and John Coltrane among others.

COMINGS AND GOINGS — Big upcoming event will be a George Benson appearance at Radio City Music Hall on September 4 . . . Defunkt has added a new drummer, J.T. Lewis, who has tightened up the groove considerably. Defunkt looks like they could get over to the same audience that digs on Parliament/Funkadelic. Now all someone has to do is convince Joe Bowle to pick up his trombone again and limit his singing . . . Pianist Cecil Taylor keeps refining his music all the time, finding new ways of focusing his remarkable energy into collective statements of almost symphonic gravity. His recent week at Fat Tuesday's ranks with his best playing ever. He appeared with an octet composed of drummers **Sunny Murray** and **Jerome Cooper**, reedmen **Jimmy Lyons** and **Henry** ThreadgIII, bassist Fred Hopkins, violinist Ramsey Ameen and cellist Muneer Abdui Fatah. The music felt as if it were composed on the spot - somewhere in between the most daring forms of modern ballet, and the darkest underside of the blues experience. Fury was balanced by passages of unusual delicacy. Hopefully this group will appear on record in the near future. Columbia is still dickering for the rights to the Max Roach-Cecil Taylor duets, but no firm word on any final decisions . . . Acoustic bassist Art Davis, best known for his work with John Coltrane and Max Roach, was joined by drummer Eddie Blackwell and trumpeter Olu Dara for a free-wheeling, churchy set at the cozy Jazzmania loft chip stern

SOMETHING DIFFERENT - Dexter Gordon - SteepleChase JAZZ ALBUM PICKS

SCS 1136 — Producer: Nils Winther — List: 8.98 "Something Different" is a glowing recollection of the great tenorist's European glory years. Drummer Billy Higgins has a light, musical touch and ears quick enough to translate Dexter's every utterance into rhythm. Guitarist Phillip Catherine and bassist Niels Pedersen provide thick, shadowy chording, contributing immensely to the album's dream-like quality. Some great blues ("Winther's Calling" and "Freddie Freeloader"), ballads ("Polkadots And Moonbeams") and latin ("Invitation"),

plus a crystalline recorded sound, make this a must buy BURN BRIGADE — Nick Brignola — Bee Hive BH 7010 -Producers: Susan and Jim Meumann — List: 7.98

Nick Brignola brings a very special velocity to the baritone saxophone, combined with a varnished, crackling sound. On this hard-bopping session, Brignola is joined by fellow baritonists Cecil Payne and Ronnie Cuber. The ensembles are dark and robust, and the improvisations maintain melodic integrity throughout - no empty chopsmanship here. With an irrepressibly happy rhythm section composed of Walter Davis Jr., Walter Booker, and Jimmy Cobb, how can you lose? SPIHUMONESTY — Muhal Richard Abrams — Black Saint BSR 0032 — Producer: Giacomo Pellicciotti — List: 9.98

Although this is willfully experimental music, the structures communicate a playful spirit and the sounds are surprisingly lyrical and varied. Abrams is dealing with the organization of pure sound, acoustic vs. electric, horns vs. voice. Altoist Roscoe Mitchell and trombonist George Lewis can think on their feet, and contribute spare, vaulting counterpoint and vocal unisons. Jay Clayton's wordless singing out-does a synthesizer, and Abrams pits his quicksilver piano against Amina Myers electric keyboards on an Arabian-flavored exchange.



HAND TO HAND — George Adams and Dannie Richmond Soui Note SN 1007 - Producer: Giovanni Bonandrini - List: 8.98

Robust, but well-tempered trombone/tenor harmonies, tight, polyrhythmic drumming and well-conceived vamping on bass and piano give this mutated collection of Mingus Dynasty alum a hard bopping sound, which is as at home on uptempo scorcher's like "The Clocker," and the Latin-laced "For Dee J." as it is on more textural, lyrical material such as "Yamani's Passion." Tenorist George Adams stands out in comping clarity, while pianist Hugh Lawson is as melodic as he is funky. Richmond's rangy percussive skills need no illumination, just listen. MOON AND SAND — Kenny Burreli — Concord Jazz CJ-121 Producers: Frank Dorritie - List: 8.98

Personal and exotic, Burrell's music on this LP would be most aptly applied to circumstances reflecting the above description of his music from this LP. Always lyrical, always succinct, the guitarist's flourishes make for a full-bodied sound. With bassist John Heard supplying tenacious counterpoint theme on many compositions, Burrell is allowed the luxury of soloing while setting a rhythmic groove. The music is best on the exotic and intense "Moon Sounds," the acoustic bite of "For Once In My Life," Kenny Dorham's classic "Blue Bossa" and on the delicate "Stolen Moments."

CALLING - Noel Pointer - United Artists LT-1050 Producers: Noel Pointer and Richard Evans - List: 7.98

The high level of orchestration and production work on this LP amply contributed to this symphonic offerings of gospel, pop, jazz, R&B and disco. Pointer's multi-music approach is not new, but here, the overall tone of the LP is kept intact. Attesting to his poly-expression are cuts like "Take A Look," "Precious Pearl, 'As Long As I Know" and "Tween The Lines."

FEATURE PICKS

SINGLES

ELECTRIC LIGHT ORCHESTRA (MCA MCA-41289)

All Over The World (4:04) (Jet Music, Inc. or Unart Music Corp. — BMI) (J. Lynne)

Opening with crowd sounds and a "1-2-3-4" kickoff, the second ELO single from the Xanadu soundtrack (and follow-up to the Top 15 "I'm Alive") is souped up '50s and '60s pop at its best. Rushes of crisp ELO string orchestration augment the sparkling (and memorable) hook, with handclaps reinforcing the smooth beat.

STEPHANIE MILLS (20th Century TC-2460) Never Knew Love Like This Before (3:29) (Frozen Butterfly Publishing Co. - BMI) (J. Mtume, R. Lucas)

Sparkling electric piano intro punches into a vibrant mid-tempo dance beat, leaving plenty of room for little Miss Mills' multi-octave vocalizing on the follow-up to the title track from the "Sweet Sensation" LP. Brass, string and tambourine accents fill out the lush sound, with excellent female backup singing on this surefire choice.

CRUSADERS (MCA MCA-41295)

Soul Shadows (3:25) (Four Knights Music Co./Blue Sky Ryder Songs/Irving Music, Inc. -BMI) (J. Sample, W. Jennings)

Bill Withers gives a perfectly understated, yet strong, vocal assist on this smokey jazz/blues reminiscence of the jazz greats of yesteryear from the Crusaders' "Rhapsody And Blues" LP. Wilton Felder's haunting, blazing sax is punctuated neatly by Stix Hooper's crack drum and high hat work. A groovin' sleeper for pop, B/C.

ALBERICI (MSR MS 500)

England's Children (3:45) (Linda Alberici Song ASCAP) (L. Alberici)

A blistering electronic rhythm, aided by some slicing electric lead guitar licks and thundering drum work, takes this cut by the female duo known as Alberici into a rock-dance mold. The echoed singing, which stays primarily in the background, is taut and aggressive, and the lyrics are compelling. Pop, dance and AOR lists might do well to give this a shot.

LE ROUX (Capitol 4907)

Roll Away The Stone (3:50) (Screen Gems-EMI Music, Inc. - BMI) (J. Pollard)

Formerly known as Louisiana Le Roux, the southern unit has overhauled its sound a bit, coming up with this very pretty country pop/rocker from the "Up" LP. Layered rock orchestration builds throughout, but the focal point is the full harmonies. A sleeper for AOR, pop formats

YIPES! (Millennium YB-11791)

Darlin' (2:28) (Irving Music, Inc. - BMI) (M. Love, B. Wilson)

Yipes! punch out a rave-up version of the Beach Boys '60s hit with new rock rhythmic energy, plunging headlong with poppy, passionate vocals and harmonies. Pure pop/rock dynamite, this is quickly garnering healthy pop adds. From the "A Bit Irrational" LP. ARTFUL DODGER (Ariola OS-806)

She's Just My Baby (2:42) (Garbil Music - ASCAP) (B

Paliselli, G. Herriwig) While Artful Dodger has long been a Midwest fave, particularly in Cleveland, they've yet to achieve national recognition. The band's first single for Ariola could help change that, with its early Byrds country cum pop/rock approach and ringing harmonies. AOR, be on the

lookout for this. JEREE PALMER (Reflection CBL-11)

Baby How Long (3:57) (Silver Blue Music - ASCAP) (A. Bernstein, R. Adams)

Palmer offers a top-notch vocal on this powerful ballad entry from the Reflection label, as ace sax man David Sanborn's stirring sax solo adds just the right touch. Programmers looking for mature A/C and R&B material should consider this one

DEVO (Warner Bros. WBS 49524)

Girl U Want (2:56) (Devo Music/Nymph Music, Inc. -BMI) (M. Mothersbaugh, J.V. Casale)

Devo has graduated from being labeled as a quirky new wave group to being a cute, sorta fun pop/rock outfit. Oh, they're still a little quirky, but this is the '80s and it's okay to dance to quirky pop/rock. Pop programmers, don't be too surprised if you get a few requests for this.

BILLY JOEL (Columbia 1-11331) Don't Ask Me Why (2:56) (Impulsive Music/April

Music Inc. - ASCAP) (B. Joel)

with a crisp pop/Latin/rock rhythm, utilizing maracas and various percussives with a shakin acoustical guitar and stout beat. Joel's pointed lyrics, dealing with his favorite themes of success and chance, provide more pleasure for Top 40.



PAUL McCARTNEY (Columbia 1-11335) Waterfalls (3:22) (MPL Communications Ltd., admin. by MPL Communications, Inc. - ASCAP) (P. McCartney)

Floating electric piano and electronic synthesizer glissando back this whimsical ballad from the "McCartney II" LP, as Paul juxtaposes an almost dirge-like melody with such lines as "Don't go jumping waterfalls/Please keep to the lake." A brief acoustical guitar passage also punctuates this love ditty for Top 40 and A/C.



PEACHES & HERB (Polydor PD 2115) Funtime (Part I) (3:33) (Bull Pen Music, Inc. BMI/Perren-Vibes Music, Inc. - ASCAP) (K. St. Lewis, F. Perren)

Peaches & Herb get into a Donna Summer-ish dance groove, reminiscent of her "Bad Girls," with a bouncy bass beat, handclaps and horn shots creating the up-tempo party feel of this summertime selection from the duo's forthcoming, as-yetuntitled LP. Look for heavy B/C and dance action to take this across to pop lists.

Į. SINGLES

ROBERTA FLACK (Atlantic 3753) Lola/Celluloid Heroes (3:56/4:34) (Davray Music Ltd./-Only Heaven Can Walt (For Love) (4:00) (Teaincense

P.R.S.) (R. Davies)

THE KINKS (Arista AS 0541)

A double A sided single from the live "One For The Road" LP, most of the pop airplay is centering on the veteran English band's former Top 10 '60s hit. Tremen-dous crowd interaction sparks the rockin' "Lola," while Davies' reading of "Celluloid Heroes" is tender and ultimately endearing. Super combo.

KITTYHAWK (EMI-America 8051)

Islands (3:21) (Carnegie Hall Music/Al-Bari Music/Mereco Music — BMI) (D. Bortz, P. Edwards, C. Edwards)

Kittyhawk, which utilizes the Chapman Stick, takes the instrument on a sprightly pop/rock/jazz fusion trip on this tropical tune from its self-titled debut. Tasty use of mellifluous sax vamps ties it all together for jazz, and perhaps pop, play.

FRANKIE MILLER (Chrysalis CHS 2451)

Why Don't You Spend The Night (3:15) (Hall-Clement Publications — BMI) (B. McDill) Scottish blues/rocker Miller ventures into a country-

pop vein on his first single from the "Easy Money" LP, covering the McDill-penned Ronnie Milsap country hit of earlier this year. This could be the pop breakthrough for the veteran.

JERRY KNIGHT (A&M 2248)

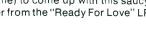
Joy RIde (3:29) (Almo Music Corp./Crimsco Music -ASCAP) (J. Knight)

Ex-Raydio member Jerry Knight rides a hot, rockin' bass-drum groove on this cut from his self-titled debut LP, with steady high hat embellishments and multitracked harmonies backing electric piano, guitar and swiftly paced rhythm.

GRACE JONES (Island IS 49531)

The Hunter Gets Captured By The Game (3:49) (Jobete Music Co., Inc. — ASCAP) (W. Robinson)

The fashionable Ms. Jones turns in a funk/rock cover of the Smokey Robinson cut, with some captivating synthesized "jungle" effects and a heavy beat that's just made for dancing. Sinewy and snappy, from the "Warm Leatherette" LP



Music - BMI) (R. Black, E. Mercury) Flack teams up with sometime Stevie Wonder

collaborator Eric Mercury, penning this blissfully easy track from the gold "Roberta Flack Featuring Donny Hathaway" LP. Flack steps out front with a prominent bass beat and a synthesized sheen on this multi-format choice

THE RECORDS (Virgin VA 67008)

Hearts In Her Eyes (3:20) (Off-The-Peg Songs) (W. Birch, J. Wicks)

A truly "Americanized" English group, the melodic Records borrows its pop/rock influences from such a diverse range of sources as The Byrds and The Monkees. Jangling guitars and sweet, but not sugary, hooks mark this pop, AOR pleaser from the "Crashes"

EDMUND SYLVERS (Casablanca NB 2270)

That Burning Love (3:38) (Algre Music, Inc./More & Moore Music - BMI) (R. Moore, A. Winbush)

Sylvers steps into an ultra-polished pop/R&B bag on his first single from the newly released "Have You Heard" LP. Very much in the vein of Michael Jackson, Sylvers glides over a big, slick bass groove with female vocal assists

THE JONES GIRLS (Philadelphia Int'l ZS9 3111) Dance Turned Into Romance (3:29) (Assorted Music -BMI) (K. Gamble, L. Huff)

From a soft opening of muted electric piano, The Jones Girls get into a jumpy dancer with clean, glossy production values. A sweet string section balances out the elastic bass and drum work. Already casting a spell on B/C

THE MAIN INGREDIENT featuring CUBA GOODING (RCA PB-12060)

Spolled (3:50) (Smiling Clown Music/Newborn Music/Richcar Music Co. — BMI) (J.R. Bailey, B.E. King) Gooding has switched from Motown to RCA after a

brief solo stint and re-formed the Main Ingredient (of "Have You Seen Her" fame) to come up with this saucy, slightly jazzy R&B number from the "Ready For Love" LP

www.americanradiohistory.com







Recorded during the "Live At Budokan" ses-

sion, but released on the Nu-Disk "Found All The

REVIEWS

No stranger to the street himself, Joel infuses his third single from the #1 "Glass Houses" LP

RADIO

AIR PLAY

CANINE PROMOTION — In one of the most unusual promotions to come along in weeks, **CFNY-FM**/Toronto teamed up with the local CBS branch and a Record On Wheels retail store for some real howls on July 26. Inspired by **Russ Ballard** and his latest album "Barnet Dogs," a contest was staged to find the ugliest dog in Toronto. Listeners simply had to bring their hopeful four legged friends to the store where the judging was held. Dog lovers, please don't be offended. This is not a cruelty to animals story. The winning dog was taken by limousine for a week's vacation at a Dog Resort, where lodging for the winner included an air conditioned room complete with TV and AM/FM radio, gourmet food and an indoor doggie training room complete with fire hydrants and personalized pampering including backrubs, baths and grooming. In addition, dog and owner were awarded a years supply of Dr. Ballard's dog food and the owner was also treated to dinner with Russ Ballard. **RUMBLE IN BEANTOWN** — **WBCN**/Boston, the *Boston Phoenix* and various local and

RUMBLE IN BEANTOWN — WBCN/Boston, the Boston Phoenix and various local and national merchants recently completed the second annual rock 'n' roll Rumble at the Rat, a local rock club. The "Rumble" was created to spotlight local bands who deserve more on-air and public attention, and, as **David Bleber**, WBCN creative services director, said, "To return some of the energy into the local rock 'n' roll scene which helps to keep WBCN exciting and alive." Twenty-four bands competed nightly between June 26 and July 4. The winning band this year, **Pastiche**, was awarded \$1,000 cash, \$5,000 worth of Maxell recording tape and five nightly appearances on **WQTV's** (Channel 68) Boston . . . Live program. Second place finisher **France** received \$500 cash, plus four hours of recording time at Longview Farms and one reel of two-inch recording tape. There were other cash prizes, as well as various instruments, gift certificates and advertising in the Boston Phoenix newspaper. Besides on-air promotion of the local event by WBCN, the Boston Phoenix enclosed an advertising insert that featured all of the bands



BEACH DANCING — During a show sponsored by KIIS-FM/Los Angeles and Hawaiian Tropic, which was hosted by Andy Gibb (I) and KIIS-FM DJ/program director Mike Wagner, Peaches and Herb, 20/20, the Kingbees, Player and the KIIS-FM Dance Company performed. participating, complete with pictures and bios of the groups. CRONKITE'S GOT NOTHING ON GARY JOHNSON — KEZY AM & FM/Anaheim assistant news director Gary Johnson recently scooped the world on two major news events. When Radio Teheran made the announcement on June 10 that hostage Richard Queen would be released due to an undisclosed illness, Johnson decided not to wait for the State Department's official release. In two separate phone

calls, a determined Johnson made contact with Iran and spoke with an emergency room physician who explained that Queen was in neurology. In a second conversation, an Iranian Foreign Ministry spokesman told Johnson that Queen had just taken off

on a Swiss Air Jet for Zurich, Switzerland. That spokesman also told the energetic reporter that an announcement to that effect would be made shortly in Teheran. Before all of that was reported over Radio Teheran, or anywhere else, news of Queen's condition and his flight to Zurich beamed out over the KEZY airwaves. TV network news confirmed all of Johnson's reporting later that night. His second scoop involved the recent skyjacking attempt in Seattle. Miraculously, equipment was somehow hooked up to the plane and the actual live events and conversations between the skyjacker and the FBI were broadcast live over KEZY with Johnson reporting. And that's the way it was in Anaheim.

BBC ROCK HOUR UPDATE — The BBC Rock Hour Artist line up for August includes **Def Leppard** and **The Jags** on Aug. 3; **Todd Rundgren** on Aug. 10; a **Rolling Stones** special on Aug. 17; the **Undertones** and **Wreckless Eric** on Aug. 24; a two-hour **Paul McCartney** special on Aug. 31; **The Tourists** and **Chris Rea** on Sept. 7; and **Dire Straits** and **Graham Parker** on Sept. 14.

ARTISTRY IN RADIO SPOTS — "The record business, with a few exceptions, doesn't understand radio advertising," says **Joe Klein**, whose L.A. Trax production house recently had seven of its radio spots named as finalists in the 1980 Clio Awards competition. "Although promotion, merchandising and print ad campaigns are now being planned several months in advance of release by teams of experts," Klein explained, "radio spots are still being thrown together, often being written in the studio by people who hold other jobs and then are just shipped out to radio without pretesting. Radio is a very powerful selling tool, but I feel that too many record execs take it for granted because they get so much free airtime." Four out of the seven of Klein's "Platinum Promos" took first place in the Record Ad field. They were **Donna Summer**'s "Hot Stuff," the **Village People's** "Go West," **Cher's** "Take Me Home" and **Robin Williams'** "Reality, What A Concept." Klein has been the exclusive producer for Casablanca radio spots and L.A. Trax has recently added several new clients with spots for **Alice Cooper**, **Van Halen, Public Image** and **Anne Murray** already on the air. Klein has just finished a spot for the **Vapors** single "Turning Japanese," which was a #1 single in Australia.

NEW JOBS — Chuck Helser, general manager at KYA/Philadelphia, is leaving for Dallas where he accepted the position of vice president/general manager at KOAX... Gary Berkowitz has resigned as program director of WROR/Boston and will return to Providence as operations manager of WPRO AM & FM. Berkowitz was the PD at WPRO prior to taking the WROR job last year. He will be acting PD at WPRO-AM and plans to work closely with Jack O'Brien, the FM's PD. WPRO-AM PD Dave Macnamee resigned last week... Bob Bolton, operations manager and PD at WKIX/Raleigh for the past five years, has resigned that post. Bolton is seeking a general manager position in a small or medium market ... Jan Jeffries, PD at WLCY/Tampa, has become the new PD at WBSB/Baltimore, replacing Joel Denver who has left the station ... Mike McVay has resigned as program director at WAKY/Louisville... Randy Miller takes over the AM drive shift on WRVQ/Richmond on July 28, replacing Mike Bell who moved to 96X/Miami ... Also joining WRVQ, is Steve Kelly in the noon-3 p.m. slot. Kelly was previously PD at WDAK/Columbus, Ga.

mark albert

Ratings, Ad Competition Serve To Dampen Creativity In Radio

(continued from page 7)

system will provide you with is consistency in programming," Smith adds. "However, you tend to sacrifice the personality of the station and the overall identity of the station in that community."

Summing up the current businessoriented side of programming was Bob Sherwood, vice chairman of Polygram Records East. Sherwood compared the sacrifice of programming innovation for revenue to record labels cutting back on tour support and the acquiring of new acts.

"Radio's bottom line approach of sacrificing creativity for a little seed money is akin to what's happening in the record business," stated Sherwood. Last year we rolled a fortune into tours for smaller acts such as Scorpoins and John Cougar, because they are strong live acts, and we figured we'd gain a lot of record sales. But a few years ago we could have done the same for 10 such acts."

While the business attitude is at an alltime high, there is a great wealth of programming talent, and creative radio that still can be found in certain pockets all over the country. Dave Forman, program director at KEZY, Anaheim Calif., explains that being rated scientifically and mathematically causes an inequity. He insisted that it causes programmers to water down what they do.

"If something is not proven a success as rated by Arbitron," says Forman, "then people are afraid to try it. People always laugh at the creator, but, If you're brave and are willing to let people laugh at you in the process of proving yourself, then you'll have the last laugh."

One radio executive who insists that his station will have the last laugh is Richard Neer, assistant program director at WNEW/New York. "We take chances and don't stay in the pop mainstream," says Neer. "Our station and the WMMSs and WBCNs are not afraid to try a change of pace. So we'll put in a 'Chipmunk Punk' song occasionally to spice things up."

On the other hand, Lee Bayley, vice president of TM, which consults 300 stations across the nation and 20 stations in the Top 25 Markets, is a little more wary of the creative approach. He feels that many people confuse the term "bland" with consistency, and that some stations that consider themselves to be creative actually have cluttered programming.

Agreeing with Bayley's premise was Bob Sherman, vice president and general manager of WNBC/New York, who sided with program directors who took the path of least resistance by playing the hits and not being innovative. "The history of our business is rife with the regularity of PDs to be the first to take the heat in a failing system. History is filled with GMs who have bought themselves some time by changing the sales manager or the program director."

He added that he empathized with program directors who had correctly analyzed who they were working for and had chosen the safe route, but mentioned that they would never become good programmers without taking some risks.

The majority of radio and record executives polled seemed to feel that one of the main roadblocks for creative programming was the inability to identify with its audience. The problem is two-pronged in nature — community involvement and the correct musical mix.

While many consulting firms have been chastised for homogenizing radio stations because they program from a national center and are not attuned to the community, Kent Burkhart, president of Burkhart-Abrams, a consultant of more than 150 stations across the country, had some harsh words for program directors.

Don't Know The Facts

"Many program directors don't know their own city," says Burkhart. "Two new shopping malls and 48,000 people could have moved in across town, and they still aren't able to understand what it takes to secure that audience. We make it our business to understand such things and how to draw those people in."

Kate Hayes, music director at KSAN/San Francisco, strongly emphasized the importance of knowing the community, "We're sitting in a town that doesn't accept Vanilla rock 'n' roll," insists Hayes. "So we are very much San Francisco and take the attitude of the radio station that is "the" place to be."

Hayes continued by saying that KSAN was part and parcel of its audience, and tries to bring them into the fold as friends. She added that all the personalities were very visible at community events and that by sponsoring a "Rising Stars" program, a show that broadcasts live performances by local unsigned rock acts from a local club, the station had created a whole new musical scene in San Francisco.

Tony Berardini and Marty Sobol, music director at WWWM/Cleveland, believe that the current Bob Seger/Billy Joel stigma that AOR and pop radio is faced with can be avoided by an inventive musical mix that is targeted at a broad audience spectrum.

"Audiences are older now, but you can appeal to a wide variety of people with the correct musical blend," opines Sobol. "You can hit the older folks with a Yardbirds song and tie in the teens by telling them how the group is tied to Led Zeppelin. You can't picture your audience. When you go to the phones, you talk to all ages and all sizes from brains to burnouts. It's just a matter of presenting the music in the right form."

Echoing Sobol's statements was Berardini, who, like his Cleveland contemporary, doesn't feel that a station has to be pinned down to either a heavy metal or a superstars format. "One style aimed at one demographic is not enough to work with," says Berardini. "It wears thin after a while. You have to emphasize the similarities in the music, not the differences. You can program something new like The English Beat, follow it up with a Motown song and tie it all together with a Seger cut. It all flows together if you approach if from the right perspective."

While the majority of those polled agreed that radio over the past few months has, indeed, become bland, the finger can be pointed in many directions for the current malaise.

However, perhaps today's preoccupation with the dollar is best summed up WKTI's Smith, who says, "There may be a trend toward gearing programming to suit ad agencies rather than the the public. But, you should sell what you program, not program what you sell. If you do that in a large market filled with competition, it's one of the quickest ways to go right down the tubes."



ROCK ALBUM PROGRAMMER

AUGUST 2, 1980

Chart Position

47 JOAN ARMATRADING • ME MYSELF I • A&M ADDS: WKDF. HOTS: WBAB, WAAF, WRNW, KNCN, WIOQ, WBLM, WNEW. MEDIUMS: KOME, KZAM, KMGN, WBCN, WSHE, WOUR, KREM, WCCC. PREFERRED TRACKS: Title. SALES: Moderate in East and West; weak in others.

158 RUSS BALLARD • BARNET DOGS • EPIC ADDS: None. HOTS: WMMS, KBPI. MEDIUMS: KZEL, WBCN, WAAF, WSHE, WCCC. PREFERRED TRACKS: Rebound. SALES: Moderate in West; poor in others.

18 JEFF BECK • THERE AND BACK • EPIC ADDS: None. HOTS: WLVQ, WGRQ, WORJ, WLIR, KZEL, WMMS, KBPI, WCCC. MEDIUMS: KZOK, WWWM, KWST, WABX, WBLM, KNCN, KSJO, WBAB, KROQ, KLOL, KMGN, WBCN, WAAF, WKLS, WSHE, WOUR, KREM, WKDF. PREFERRED TRACKS: Star Cycle, Pump, El Becko. SALES: Good to moderate in all regions.

32 BLACK SABBATH • HEAVEN AND HELL • WARNER BROS. ADDS: None HOTS: KWST WI VO WEAR KMGN WSHE

BROS. ADDS: None. HOTS: KWST, WLVQ, WBAB, KMGN, WSHE, WCCC, KYTX, KNCN, WGRQ. MEDIUMS: KZOK, WORJ, KROQ, KOME, KLOL, WMMS, WBCN, WKLS, WKDF, KSJO, WNEW. PREFERRED TRACKS: Lady Evil, Lonely, Title. SALES: Moderate in all regions; weakest in East.

34 BLACKFOOT . TOMCATTIN' . ATCO

ADDS: None. HOTS: WLVQ, KNCN, WORJ, WCOZ, WBAB, KLOL, WMMS, WKLS, WSHE, KBPI, WKDF. MEDIUMS: KZOK, WWWM, KSHE, WAAL, WYDD, WGRQ, WBLM, KROQ, KOME, KMGN, WAAF, WOUR, KREM, WCCC, KYTX, KRST. PREFERRED TRACKS: Fox Chase, On The Run, Every Man. SALES: Moderate to fair in all regions; weakest in East and West.

40 BLUE OYSTER CULT • CULTOSAURUS ERECTUS • COLUMBIA

ADDS: None. HOTS: KZOK, WGRQ, WORJ, WBAB, KLOL, KZEL, KMGN, WBCN, KREM, WCCC, KRST. MEDIUMS: WWWM, WLVQ, WAAL, WNEW, KNCN, KSJO, KROQ, KOME, WMMS, WAAF, WKLS, WSHE, WIBZ, WOUR, WKDF. PREFERRED TRACKS: Monster, Devine Wind, Black Blade, Fallen Angel. SALES: Moderate to fair in all regions; weakest in Midwest.

7 THE BLUES BROTHERS • ORIGINAL SOUNDTRACK • ATLANTIC

ADDS: None. HOTS: KZOK, WWWM, KMEL, WAAL, WGRQ, WNEW, WBAB, KROQ, WMMS, WBCN, WRNW, WIBZ, KBPI, WOUR, KYTX, KSJO, KNCN. MEDIUMS: WINZ, WBLM, WORJ, KOME, KMGN, WKLS, WCCC, WKDF. PREFERRED TRACKS: Gimme, Katy, Think, Jailhouse. SALES: Good to moderate in all regions.

■#2 MOST ACTIVE 🖛

3 JACKSON BROWNE . HOLD OUT . ASYLUM



ADDS: None. HOTS: KZOK, WWWM, KWST, KMEL, KSHE, WABX, WLVQ, WAAL, WYDD, WINZ, WGRQ, WNEW, WBLM, WIOQ, KNCN, KSJO, WKDF, KRST, KYTX, WCCC, KREM, WOUR, KBPI, WIBZ, WRNW, WORJ, WLIR, KNX, WCOZ, WBAB, KROQ, KOME, KZAM, KEZY, KLOL, KZEL, WMMS, WAAF, WKLS, KZEW, WSHE MEDIUMS: KMGN, WBCN,

PREFERRED TRACKS: Boulevard, Disco, Title. SALES: Good in all regions.

70 ROCKY BURNETTE • THE SON OF ROCK AND ROLL • EMI-AMERICA ADDS: None. HOTS: WBAB, WMMS, WBCN, WRNW,

WAAL MEDIUMS: KOME, WIBZ, KSJO, WEIW, PREFERRED TRACKS: Toein' The Line, Like A Wheel. SALES: Moderate in East and West; fair in others.

- CADDYSHACK ORIGINAL SOUNDTRACK COLUMBIA ADDS: WIOQ, KYTX, KBPI, WKLS, WAAF, WBAB, WCOZ. HOTS: KZEW. MEDIUMS: None. PREFERRED TRACKS: I'm Allright. SALES: Just shipped.
- 76 CHEAP TRICK FOUND ALL THE PARTS EPIC (10") ADDS: None. HOTS: WCOZ, WBAB, KROQ, KOME, WAAF, KBPI, KYTX, KNCN, KZOK. MEDIUMS: WMMS, KMGN, KZEW, KREM, WCCC, KRST, WBLM. PREFERRED TRACKS: Day Tripper. SALES: Fair in all regions; weakest in West.

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- 97 THE CHIPMUNKS CHIPMUNK PUNK EXCELSIOR ADDS: KSHE, WAAF, KLOL. HOTS: None. MEDIUMS: WLIR, WBLM, WNEW. PREFERRED TRACKS: My Sharona, Refugee, Crazy Little Thing, May Be Right. SALES: Good in all regions.
- 8 ERIC CLAPTON JUST ONE NIGHT RSO ADDS: None. HOTS: KMET, KSHE, WORJ, KOME, WMMS, KMGN, WRNW, KYTX, KNCN, WBLM, WGRQ, WYDD. MEDIUMS: KMEL, KROQ, KEZY, KREM, WCCC, WKDF, WNEW, WINZ. PREFERRED TRACKS: Cocaine, Tulsa Time, Blues Power. SALES: Good to moderate in all regions; weakest in East.
- 198 THE CLASH LONDON CALLING EPIC ADDS: None. HOTS: WLIR, KROQ, KNAC, WBLM. MEDIUMS: KOME, KSJO. PREFERRED TRACKS: Title, Clampdown. SALES: Fair in East; poor in others.
- 100 ALICE COOPER FLUSH THE FASHION WARNER BROS.

ADDS: None. HOTS: KROQ, KMGN, KZEW, WGRQ, WABX. MEDIUMS: KNAC, KRST, WWWM. PREFERRED TRACKS: Clones, Talk, Dance. SALES: Fair in all regions; weakest in East.

#3 MOST ADDED

THE CHARLIE DANIELS BAND • FULL MOON • EPIC



ADDS: KZOK, WWWM, KSHE, WLVQ, WAAL, WYDD, WGRQ, WBLM, KNCN, KRST, KYTX, WCCC, KREM, WOUR, KBPI, WIBZ, WSHE, WKLS, WAAF, WMMS, KZEL, KOME, WBAB, WORJ, WLIR, WRNW, WNEW, HOTS: WLIR, WKDF. MEDIUMS: WWWM, WRNW, WNEW, KMEL. PREFERRED TRACKS: In America. SALES: Breakouts in East and Midwest.

118 DAVE DAVIES • AFL1-3603 • RCA

- ADDS: KMET, WSHE, KMGN. HOTS: WGRQ. MEDIUMS: WORJ, WLIR, KROQ, KOME, KEZY, KLOL, WMMS, WBCN, WAAF, WOUR, KYTX, WLVQ, WABX, WWWM, KZOK. PREFERRED TRACKS: Where Do You, Dreamer, Move Over, Nothing More, Changing Hands. SALES: Moderate in all regions; weakest in East.
- 73 DEVO FREEDOM OF CHOICE WARNER BROS. ADDS: WINZ. HOTS: KROQ, KNAC, KLOL, WBCN, WCCC. MEDIUMS: KOME, KZEL, WAAF, WSHE, KNCN, WBLM, WNEW, WABX. PREFERRED TRACKS: Title, Whip It. SALES: Moderate in East and West; poor in others.
- 95 THE DIRT BAND MAKE A LITTLE MAGIC UNITED ARTISTS ADDS: KWST, WAAF. HOTS: KNX, KZAM, KBPI, KYTX, WAAL. MEDIUMS: WWWM, KSHE, WORJ, KROQ, KOME, KEZY, KLOL, WKLS, WSHE, KREM, WKDF, KNCN, WGRQ, WLVQ. PREFERRED TRACKS: Badlands, Title. SALES: Good to moderate in all regions; weakest in East.
- 24 BOB DYLAN SAVED COLUMBIA ADDS: WCCC. HOTS: KZAM, KNCN. MEDIUMS: WCCC, WBAB, KROQ, KOME, KEZY, WMMS, WKLS, WKDF, WGRQ, WAAL, WLVQ, KMEL, KWST, KZOK. PREFERRED TRACKS: Solid Rock, Title. SALES: Good to moderate in all regions.
- 162 JAY FERGUSON TERMS AND CONDITIONS CAPITOL ADDS: KWST, KSHE, WAAL, WNEW, WKDF, KYTX, WOUR, WRNW, KZEL, WABX. HOTS: WABX. MEDIUMS: None. PREFERRED TRACKS: Open. SALES: Breakouts in Midwest.
- FOGHAT TIGHT SHOES BEARSVILLE ADDS: None. HOTS: WCOZ, KROQ, KMGN, KBPI, KRST, KSHE. MEDIUMS: WORJ, KOME, WAAF, WKLS, KSJO, WGRQ. PREFERRED TRACKS: Home Town, Fulltime Lover, Baby Can I. SALES: Fair in West; poor in others.
- 39 PETER GABRIEL MERCURY ADDS: WKDF. HOTS: WAAL, WGRQ, WLIR, WBAB, KROQ, KOME, WMMS, WBCN, WAAF, WIBZ, WOUR, WCCC, KSJO. MEDIUMS: WWWM, WLVQ, WNEW, KNAC, KLOL, WRNW, KYTX, KNCN, WBLM. PREFERRED TRACKS: Games, Intruder. SALES: Moderate in East and Midwest; fair in others.

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22 GENESIS · DUKE · ATLANTIC

ADDS: None. HOTS: KZOK, WWWM, KWST, KSHE, WLVQ, WYDD, WGRQ, WNEW, WBLM, WIOQ, WORJ, WLIR, WCOZ, WBAB, KROQ, KOME, KEZY, WMMS, WKLS, KZEW, WSHE, WIBZ, KBPI, WOUR, WCCC. MEDIUMS: KMEL, WINZ, KNCN, KSJO, WKDF, KRST, KLOL, KMGN, KREM. PREFERRED TRACKS: Misunderstanding, Turn It On. SALES: Good to moderate in all regions.

79 GRATEFUL DEAD • GO TO HEAVEN • ARISTA ADDS: None. HOTS: KWST, KROQ, KOME, KEZY, KMGN WOUR, WCCC, KYTX, KRST, KNCN, WIOQ, WBLM WNEW. MEDIUMS: KSHE, WORJ, WLIR, KZEL, KREM WKDF. PREFERRED TRACKS: Alabama, Ease Me, Sailor SALES: Moderate in East and Midwest; poor in others.

- GUS CONVICTED NEMPEROR/CBS
 ADDS: WNEW, KRST, KREM, WSHE, KZEW. HOTS: None
 MEDIUMS: KZEL, WMMS, WWWM, KZOK. PREFERRED
 TRACKS: Busted Paul McCartney. SALES: Breakouts in West
- 101 SAMMY HAGAR DANGER ZONE CAPITOL ADDS: None. HOTS: KOME, KMGN, KRST, KSJO, KSHE, KMET, KZOK. MEDIUMS: WORJ, KEZY. PREFERRED TRACKS: Iceman, Bad Reputation. SALES: Fair in South and Midwest; poor in others.
- 191 IRON CITY HOUSEROCKERS HAVE A GOOD TIME BUT ... GET OUT ALIVE • MCA ADDS: KLOL. HOTS: WMMS, WYDD. MEDIUMS: KMGN, WBCN, KREM, WNEW. PREFERRED TRACKS: Open. SALES: Moderate in Midwest.
- 2 BILLY JOEL GLASS HOUSES COLUMBIA ADDS: None. HOTS: WBAB, KOME, WMMS, WAAF, WIBZ, KBPI, WCCC, WIOQ, WBLM, WNEW, WINZ, WWWM. MEDIUMS: WORJ, WLIR, KZAM, KEZY, KMEL. PREFERRED TRACKS: Rock And Roll, Fantasy, Ask Me Why. SALES: Good in all regions.
- 20 ELTON JOHN 21 AT 33 MCA ADDS: None. HOTS: KOME, KZAM, WIBZ, KNCN, WIOQ. MEDIUMS: WBAB, KEZY, WMMS, KMGN, KSHE. PREFERRED TRACKS: Crown, White Lady. SALES: Moderate in all regions; weakest in West.
- 58 JUDAS PRIEST BRITISH STEEL COLUMBIA ADDS: None. HOTS: WCOZ, WBAB, WMMS, KMGN, KBPI, KNCN, WGRQ. MEDIUMS: WORJ, KOME, KREM, KSJO, WWWM. PREFERRED TRACKS: After Midnight, Breaking The Law. SALES: Fair in all regions.

#5 MOST ADDED

THE KINGS . ARE HERE . ELEKTRA



ADDS: KZOK, KMET, WABX, WLVQ, WNEW, KSJO, KBPI, KMGN, KZEL, KLOL, WCOZ, WORJ. HOTS: KMET, WORJ, WMMS. MEDIUMS: KROQ, WAAF, WWWM, WKDF, KWST, PREFERRED TRACKS: Switchin' To Glide. SALES: Just shipped.

14 THE KINKS • ONE FOR THE ROAD • ARISTA

THE KINKS • ONE FOR THE ROAD • ARISTA ADDS: None. HOTS: WWWM, KWST, KMEL, WLVQ, WGRQ, WNEW, WBLM, KSJO, KYTX, WCCC, WBAB, KROQ, KOME, KNAC, KZEL, WMMS, KMGN, WBCN, WAAF, WSHE, WRNW, WIBZ, KBPI, WOUR. MEDIUMS: WYDD, KNCN, KEZY, KLOL, WKLS, WIBZ. PREFERRED TRACKS: Celluloid Heroes, Got Me, Lola, Low Budget, 20th Century, Sobbing. SALES: Good to moderate in all regions.

- 139 KROKUS METAL RENDEZ-VOUS ARIOLA/ARISTA ADDS: None. HOTS: KMGN, KRST. MEDIUMS: KROQ, KOME, KLOL, WAAF, KYTX, WKDF, WLVQ, WABX. PREFERRED TRACKS: Heatstrokes. SALES: Fair in West and Midwest; poor in others.
- 197 LE ROUX UP CAPITOL ADDS: WKDF, WSHE, WORJ. HOTS: None. MEDIUMS KMGN, KYTX, WBLM, KSHE. PREFERRED TRACKS Open. SALES: Breakouts in South.
- HUEY LEWIS & THE NEWS CHRYSALIS
 ADDS: KWST, KZAM. HOTS: None. MEDIUMS: KROC KOME, KLOL, KYTX, KSJO, WBLM, WABX, WWWM KZOK. PREFERRED TRACKS: Some Of My Lies. SALES Just shipped.

20RI

ROCK ALBUM PROGRAMMER

AUGUST 2, 1980

KERRY LIVGREN . SEEDS OF CHANGE . 156 KIRSHNER/EPIC

ADDS: KZOK, KSHE, WYDD, WGRQ, WBLM, KEZY, KOME. HOTS: WCCC. MEDIUMS: KZEL, WKLS. PREFERRED TRACKS: Open. SALES: Breakouts in all regions

- LOVE AFFAIR . RADIO RECORDS ADDS: WBLM, KNCN. HOTS: WMMS, WWWM. MEDIUMS: WLVQ, WABX. PREFERRED TRACKS: Mama Sez. SALES: Moderate in Midwest.
- PHILIP LYNOTT SOLO IN SOHO WARNER BROS. ADDS: None. HOTS: WBAB. MEDIUMS: KROQ, WAAF, WSHE, WCCC, WGRQ, KZOK. PREFERRED TRACKS: King's Call, Tattoo, Lonely Hearts. SALES: None.
- BENNY MARDONES . NEVER RUN NEVER HIDE . 149 POLYDOR ADDS: None. HOTS: WMMS, WIBZ, WGRQ, WWWM. MEDIUMS: WKDF, KSJO, WAAL. PREFERRED TRACKS:
 - Into The Night. SALES: Fair in all regions; weakest in East
 - BOB MARLEY & THE WAILERS . UPRISING . ISLAND ADDS: WAAL, WNEW, KNCN, WCCC, WIBZ, WRNW, KMGN, KZEL, WBCN. HOTS: None. MEDIUMS: WBCN. PREFERRED TRACKS: Open. SALES: Just shipped.
- 16 PAUL MCCARTNEY . MCCARTNEY II . COLUMBIA ADDS: None. HOTS: KOME, WINZ. MEDIUMS: KEZY, WMMS, KZEW, KNCN, WNEW, KMEL, WWWM. PREFERRED TRACKS: Coming Up, Waterfalls, Secretary. SALES: Good to moderate in all regions; weakest in South and West.

🖛 #1 MOST ADDED 🚥

MCVICAR . ORIGINAL SOUNDTRACK . POLYDOR



ADDS: KZOK, WWWM, KMET, KWST, KSHE, WLVQ, WAAL, WYDD, WGRO, WNEW, WBLM, WIOO KNON KSJO KRST KYTX. WIOQ, KNCH, KSJO, KHST, KTTX, WOUR, WIBZ, WRNW, WSHE, KZEW, WKLS, WAAF, WMMS, KZEL, KEZY, KROQ, WLIR, WBAB, KLOL, WBCN. HOTS: KRST, WLIR, WBAB, KLOL. MEDIUMS: WNEW, WBCN. PREFERRED TRACKS: Free Me. SALES: Just shipped.

#2 MOST ADDED



ADDS: WWWM, KWST, KSHE, WABX, WLVQ, WAAL, WYDD, WARA, WEVG, WARA, WHD, WGRQ, WNEW, WBLM, KNCN, KRST, KYTX, WCCC, WOUR, KBPI, WKLS, WBCN, KMGN, WMMS, KZAM, KOME, WBAB, WCOZ, WORJ, WLIR, KSJO, KMEL. HOTS: WLIR, WMMS, KSJO, KMEL. MEDIUMS: KEZY KZEW, WKDF. PREFERRED TRACKS: Running Back, Trinidad. SALES: Breakouts in

West and Midwest

THE MOTELS . CAREFUL . CAPITOL 93

ADDS: WWWM, KMEL, WYDD. HOTS: WLIR, KNAC, WBCN, WAAF, KWST. MEDIUMS: WORJ, WBAB, KROQ, KLOL, KZEL, WCCC, WBLM, WNEW, KZOK. PREFERRED TRACKS: Danger, Bonjour, Envy. SALES: Moderate in East and West; poor in others.

- TED NUGENT SCREAM DREAM EPIC ADDS: None. HOTS: KMGN, WAAF, WSHE, KRST, WLVQ, WABX. MEDIUMS: WORJ, WBAB, KOME, WOUR, KREM, WCCC, KWST, WWWM. PREFERRED TRACKS: Wango Tango, Terminus, Title. SALES: Moderate to fair in al. regions; weakest in East.
- GRAHAM PARKER & THE RUMOUR . THE UP 87 ADDS: None. HOTS: KOME, KNAC, KMGN, KSJO, WBLM, WNEW, KMET. MEDIUMS: WORJ, WLIR, WBCN, WRNW, WOUR, KREM, KYTX, KRST, KNCN. PREFERRED TRACKS: Endless Night, Sidewalk, Another Heart. SALES: Fair in all regions.
- HENRY PAUL BAND FEEL THE HEAT ATLANTIC ADDS: WLVQ, WBCN. HOTS: WORJ, WLIR, WBAB, KBPI, 119 WCCC, KSJO. MEDIUMS: WWWM, KSHE, WABX, WYDD, WGRQ, WBLM, KOME, KLOL, KMGN, WAAF, WSHE, WIBZ, WOUR, KYTX, WKDF, KNCN. PREFERRED TRACKS: Title, SALES: Moderate in all regions.

84 POCO • UNDER THE GUN • MCA

ADDS: WIOQ, WOOZ. HOTS: KSHE, WLVQ, WAAL, WGRQ, KNCN, KYTX, KREM, KBPI, WORJ, KNX, KZAM, KEZY, KZEL, WMMS, WKLS, KZEW, WIBZ. MEDIUMS: KZOK, WWWM, KWST, WYDD, WBLM, WKDF, WCCC, WBAB, KROQ, KOME, KLOL, KMGN, WBCN, WAAF, WSHE, WRNW, **PREFERRED TRACKS:** Reputation, Everlasting, Still Young, Title. SALES: Good in all regions.

PRETENDERS • SIRE 43

ADDS: None. HOTS: WLIR, KROQ, KNAC, WMMS, KMGN, KWST, KMET, KZOK. MEDIUMS: KSJO, WBLM. PREFERRED TRACKS: Mystery, The Wait, Sobbing, Tattooed. SALES: Moderate in all regions; poor in South.

🖬 #4 MOST ACTIVE 📟

6 QUEEN • THE GAME • ELEKTRA



WWWM, KMET, KMEL, KSHE, WABX, WLVQ, WAAL, WINZ, WGRQ, WNEW, WBLM, KNCN, KSJO, WKDF, KRST, KYTX, WCCC, KREM, WORJ, WCOZ, WBAB, KROQ, KOME, KEZY, KLOL, KZEL, WMMS, KMGN, WAAF, WKLS, KZEW, WSHE, WIBZ, KBPI. MEDIUMS: WYDD, WLIR, WOUR. PREFERRED TRACKS: Play The Game,

ADDS: KBPI. HOTS: KZOK,

Another One, Suicide, Rock It, Save Me. SALES: Good in all regions.

- 182 THE RECORDS . CRASHES . VIRGIN/ATLANTIC ADDS: WWWM, WBCN. HOTS: None. MEDIUMS: WBCN, WBAB, KMGN, WAAF, WSHE, KTYX, KSJO. PREFERRED TRACKS: Spent A Week, Hearts, Girl Proof. SALES: Fair in South and East; poor in others.
- ROADIE ORIGINAL SOUNDTRACK WARNER BROS. ADDS: None. HOTS: WBAB, KROQ, KOME, KEZY, WIBZ, WOUR, KYTX, KRST, KSJO, WBLM, WABX. MEDIUMS: WMMS, WSHE, KNCN, WAAL, KMEL, KWST. PREFERRED 109 TRACKS: Everything Works, You Better Run. SALES: Fair in South; poor in others.

THE ROLLING STONES . EMOTIONAL RESCUE . 1 ROLLING STONES/ATLANTIC



ADDS: None. HOTS: KZOK, WWWM, KMET, KWST, KMEL, KSHE, WABX, WLVQ, WAAL, WYDD, WINZ, WGRQ, WARL, WYDD, WINZ, WGRQ, WNEW, WBLM, WIOQ, KNCN, KSJO, WKDF, KRST, KYTX, WCCC, KREM, WOUR, KBPI, WIBZ, WORJ, WLIR, WCOZ, WBAB, KROQ, KOME, KEZY, KNAC, KLOL, KZEL, WMMS, KMGN, WBCN, WAAF, WKLS, KZEW, WSHE, WRNW. MEDIUMS: None

PREFERRED TRACKS: Title, Boys Go, Dance, In The Hole, Indian Girl. SALES: Good in all regions

#5 MOST ACTIVE

ROSSINGTON COLLINS BAND • ANYTIME ANYPLACE 17 ANYWHERE • MCA

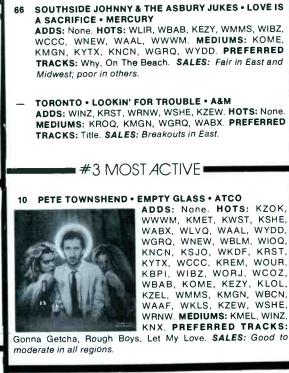


ADDS: None. HOTS: KZOK, KWST, WLVQ, WYDD, WGRQ, WNEW, WBLM, KNCN, KSJO, WKDF, KRST, KYTX, WCCC, WORJ, WLIR, WBAB, KROQ, KOME, KLOL, KMGN, WAAF, WKLS, WSHE, WIBZ, KBPI, WOUR. MEDIUMS: WWWM. WAAL, KZEL, WMMS, WBCN, KREM. PREFERRED TRACKS: Misunderstand, Prime Time, Opportunity, Getaway. SALES:

Good in all regions.

ROXY MUSIC . FLESH AND BLOOD . ATCO 44

ADDS: None. HOTS: WWWM, WAAL, WNEW, WBLM, KSJO, WBAB, KEZY, WMMS, WBCN, WIBZ, WOUR, WCCC. MEDIUMS: KZOK, KWST, WLVQ, WGRQ, KNCN, KRST, WORJ, KROQ, KOME, KNAC, KLOL, KMGN, WSHE, WRNW, KREM, KYTX. PREFERRED TRACKS: Eight Miles, Midnight Hour, SALES: Moderate in East and Midwest; poor in others.



81 SCORPIONS • ANIMAL MAGNETISM • MERCURY

Fair in all regions; poor in East.

THE WIND . CAPITOL

reaions.

ADDS: None. HOTS: WCOZ, KOME, KMGN, KRST, KSJO, KZOK. MEDIUMS: KROQ, WMMS, KREM, KYTX, WKDF,

KNCN, WGRQ. PREFERRED TRACKS: Zoo, Title. SALES:

13 BOB SEGER & THE SILVER BULLET BAND • AGAINST

ADDS: None. HOTS: KZOK, WWWM, KMET, KWST, KSHE,

WABX, WYDD, WIOQ, KSJO, WKDF, KROQ, KOME, KEZY, WMMS, KMGN, WAAF, WRNW, WIBZ, WOUR, WCCC. MEDIUMS: WBLM, WORJ, WLIR, KZAM, KZEL, KZEW,

KREM. PREFERRED TRACKS: Her Strut, Horizontal,

Accompany Me, Title. SALES: Good to moderate in all

URBAN COWBOY . ORIGINAL SOUNDTRACK . FULL MOON/ASYLUM

KSHE.

ADDS: None. HOTS: KWST, KMEL, WABX, WLVQ, WYDD, WBLM, KNCN, WORJ, WCOZ, WBAB, KOME, WHD, WKLS, KZEW, WIBZ, KYTX, KRST, WKDF. **MEDIUMS:** WINZ, WNEW, KZEL, WOUR, KREM, WCCC, KSJO. **PREFERRED TRACKS:** All Night Long, Nine Tonight, Hello Texas. SALES: Good to moderate in all regions

- VAN HALEN . WOMEN AND CHILDREN FIRST . 28 WARNER BROS. ADDS: None HOTS: KMET, KWST, KOME, KMGN, WAAF,
 - WKLS, WCCC, KRST, WKDF, KSJO. MEDIUMS: WNEW, WORJ, WLIR, KROQ, KZEL, WBCN, KZEW, KREM, WBLM. PREFERRED TRACKS: Cradle, Whiskey. SALES: Moderate to fair in all regions.
 - THE VAPORS NEW CLEAR DAYS UNITED ARTISTS ADDS: KSJO, KZEL, KOME, KBOO, WBAB, WCOZ, WBCN. HOTS: WBCN. MEDIUMS: WRNW. PREFERRED TRACKS: Turning Japanese. SALES: Breakouts in East and West.

#4 MOST ADDED

READY AN' WILLING .



WHITESNAKE

ADDS: KZOK, KMET, KWST, KSHE, WABX, WYDD, WNEW, WBLM, KNCN, KSJO, KRST, WBLM, NICH, KSJO, KHSI, KYTX, KREM, WOUR, KBPI, WIBZ, WSHE, KZEW, WKLS, WAAF, WMMS, KZEL, WBAB, KROQ, WLIR, KLOL. **HOTS**: KLOL. MEDIUMS: KMGN, WKDF, WWWM. PREFERRED TRACKS: Fool For Your Loving. SALES: Just shipped.

SCOTT WILK & THE WALLS . WARNER BROS. ADDS: KZOK, WBLM, KREM, WRNW, WSHE, WBAB. HOTS: None. MEDIUMS: WMMS, WIBZ. PREFERRED TRACKS: Radioactive. SALES: None.

#1 MOST ACTIVE

<u>TOP. 100 SINGLES</u> AUGUST 2, 1980



LAST WEEK	WEEK	NEEK
3	MAGIC OLIVIA NEWTON-JOHN	CHAR 11
1	2 IT'S STILL BOCK AND	
- 1	ROLL TO ME BILLY JOEL	11
4	LITTLE JEANNIE ELTON JOHN	14
2	4 THE ROSE BETTE MIDLER	20
5	5 CUPID/I'VE LOVED YOU FOR A LONG TIME SPINNERS	12
7	TIRED OF TOEIN' THE LINE ROCKY BURNETTE	13
8	SHINING STAR MANHATTANS	15
10 6	TAKE YOUR TIME (DO IT RIGHT) 9 COMING UP (LIVE	10
0	9 COMING UP (LIVE AT GLASGOW) PAUL McCARTNEY	15
11	10 IN AMERICA THE CHARLIE DANIELS BAND	10
17	EMOTIONAL RESCUE ROLLING STONES	5
9	12 LET'S GET SERIOUS JERMAINE JACKSON	20
15	13 MORE LOVE KIM CARNES	10
21	14 SAILING CHRISTOPHER CROSS	9
12	15 STEAL AWAY ROBBIE DUPREE	17
16	16 GIMME SOME LOVIN' THE BLUES BROTHERS	10
20	MISUNDERSTANDING GENESIS	11
18	18 ALL NIGHT LONG JOE WALSH	12
19	19 ONE FINE DAY CAROLE KING	12
22	20 LOVE THE WORLD AWAY KENNY ROGERS	8
25	21 LET MY LOVE OPEN THE DOOR PETE TOWNSHEND	8
23	22 JO JO BOZ SCAGGS	8
27	23 BOULEVARD JACKSON BROWNE	5
29	24 EMPIRE STRIKES BACK	
30	(MEDLEY) MECO 25 TAKE A LITTLE RHYTHM ALI THOMSON	8 8
28	26 STAND BY ME MICKEY GILLEY	12
32	27 ALL OUT OF LOVE AIR SUPPLY	9
31	28 INTO THE NIGHT BENNY MARDONES	9
35	29 OLD FASHIONED LOVE COMMODORES	7
33	30 I CAN'T LET GO LINDA RONSTADT	7
-		
34	31 MAKE A LITTLE MAGIC DIRT BAND ADDS: WBBF, B100, KFI, JUMPS: WRFC 22	8

 ADDS:
 WBBF, B100, KFI.
 JUMPS:
 WBFC 22

 To
 19, WHHY
 24 To
 19, WISM
 29 To
 24,

 WFLB
 28 To
 25, WAPE
 13 To
 8, KEEL
 39 To
 34,

 XHLB
 28 To
 25, WAPE
 13 To
 8, KEEL
 39 To
 34,

 XHLB
 28 To
 25, WAPE
 13 To
 8, KEEL
 39 To
 34,

 XHLB
 28 To
 25, WAPE
 13 To
 8, KEEL
 39 To
 34,

 YMAXY
 11 To
 7, WSPT
 18 To
 13,
 14Q
 28 To

 23, WTRY
 26 To
 23, WOKY
 12 To
 10, WICC
 19 To
 16,
 10,
 WICC
 19 To
 16,
 10,
 WICC
 19 Po
 20,
 KOPA
 24 To
 20, WOL2
 10 Po
 20,
 XCOPA
 24 To
 20, WCO19
 23 To
 20,
 KYY
 21 To
 18, KXOK
 14 To
 8, WSGN
 33 To
 29, WRJZ
 20, F105
 19 To
 13, WRKO
 16
 <t 14 32 I'M ALIVE ELECTRIC LIGHT ORCHESTRA 11

39 33 YOU'RE THE ONLY WOMAN AMBROSIA ADDS: Q102-32, WFLB, Y100-37, KEEL, KFI, WTIX, WOW, 92X-25, KC101-30, JB105-35, KXOK-23, F105 JUMPS: WBEN-FM 37 To 30, WHHY 23 To 17, WKBO EX To 29, WRVQ 25 To 19, WDRQ EX To 29, WISM EX TO 27, WAPE EX TO 26, WFOM 11 TO 5, WGCL EX TO 30, B100 21 TO 16, KCPX EX TO 26, KENO 27 TO 24, WNOE 30 TO 23, KTLK EX TO 38, KERN 30 TO 27, WNCI EX TO 25, 94Q 12 TO 9, WQXI 26 TO 22, WAXY EX TO

s LAST THIS WEEK WEEK WEEKS LAST THIS WEEK WEEK CHART CI 30, KRTH 30 To 27, WBBQ Ex To 28, KBEQ 16 To 8, WSPT Ex To 27, WTRY Ex To 29, WSEZ Ex To 39, WANS Ex To 38, WWKX 26 To 23, KMJC Ex To 21, KRQ 9 To 5, WICC Ex To 26, KSTP-FM Ex To 20, Q105 Ex To 28, WGSV 34 To 30, Y103 Ex To 35, WKBW Ex To 30, WNDE 19 To 16, WLAC Ex To 23, WTIC-FM 29 To 25, KOFM Ex To 30, CKLW Ex To 25, Z93 28 To 25, BJ105 31 To 28, KOPA Ex To 29, KYYX Ex To 29, KJRB 21 To 17, KGW 28 To 24, KROY 25 To 21, KFMD Fx 17, KGW 28 To 24, KROY 25 To 21, KFMD Ex To 24, WSGN 26 To 18, WCUE Ex To 40, WFIL Ex To 29, KRBE 18 To 15, WEFM Ex-28. SALES: Slight response in the West and South 17, WRVQ 11 To 8, WCAO 6 TO 2, WKBO 21 TO 17, WRVQ 11 To 8, WDRQ 20 To 14, WFLB EX TO 32, WAPE EX TO 25, WMC-FM EX TO 15, WANS EX TO 34, WSGA 3 TO 1, WWKX 17 TO 9, WGSV EX TO 31, WLAC 23 TO 14, CKLW 8 TO 5, KC101 29 TO 26, WAYS 19 TO 10, 94Q 24 TO 20, WQXI 18 TO 10, KHJ EX TO 23, WGH 15 TO 10, WSCH 14 TO 10, KHJ EX TO 23, WGH 15 To 10, WSGN 14 To 9, WCUE 23 To 19, Z93 27 To 21, KRBE 29 To 26, Q105 29 To 23, WXLO Ex To 19, KILT 37-22. SALES: Good in the East and South, Slight response in the West and Midwest ADDS: WCAO, WRFC, KENO-28, WMC-FM-24, WABC-17, KVIL, WICC, KOFM, KC101-28, WFIL, WXLO-28, WZUU-28. Day-part WOW. JUMPS: WBEN-FM 30 To 46 35 6 5, WHHY 30 To 26, WKBO Ex To 30, WRVQ To 34, WDRQ 28 To 18, WFLB 30 To 26, 25. Ex To 34, WDRQ 28 To 18, WFLB 30 To 26, WAPE 30 To 20, KEEL Ex To 39, KCPX 21 To 12, KENO Ex To 28, KTLK 38 To 33, KJR 27 To 24, KERN Ex To 30, WQXI 29 To 25, KHJ 14 To 7, WTRY 23 To 16, WSEZ Ex To 37, KFI 11 To 7, WSGA 26 To 23, WWKX Ex To 29, WTIX 26 To 22, WGSV 29 To 23, WKBW Ex To 28, WLAC 30 To 20, CKLW Ex To 23, KJRB Ex To 29, WAYS Ex To 29, WPGC Ex To 29, F105 29 To 15, WRKO 30 To 19, KRBE Ex To 29, WPRO-FM Ex-28. SALES: Good in the West East and SALES: Good in the West, East and 1idwest FUNKYTOWN LIPPS, INC. GIVE ME THE NIGHT GEORGE BENSON ADDS: WPEZ, WSGA-32, WNDE-22, CKLW, KNUS-40, KLEO-33, F105, KIMN, KVIL. JUMPS: WRFC Ex To 29, WBEN-FM 28 To 11, WHHY Ex To 27, WKBO Ex To 26, WRVQ Ex To 35, WKXX 19 To 13, WFLB Ex To 33, WKIX Ex To 23, WDOQ Ex To 37, KTLK 35 To 28, WQXI 25 To 21, WHBQ Ex To 30, KHJ 29 To 26, KRTH 24 To 21, WANS 36 To 32, WABC 24 To 14, WTIX Ex To 37, WICC 29 To 23, WGSV 32 To 26, Y103 40 To 22, WKBW 25 To 18, WTIC-FM 30 To 24, KOPA 29 To 26, KC101 28 To 23, KYYX Ex To 27, KJRB Ex To 27, KGW 30 To 27, WAYS 20 To 17, WSGN 29 To 24, WCUE Ex To 35, WPGC 21 To 18, Z93 30 To 27, WRKO 24 To 18, WXLO 26 To 20, KFRC Ex To 27, BJ105 24 36 FUNKYTOWN LIPPS, INC 43 37 5 18, WXLO 26 To 20, KFRC Ex To 27, BJ105 25 To 22, WPRO-FM Ex-29. 25 To 22, WPRO-FM Ex-29. SALES: Good in the West and the East. PLAY THE GAME QUEEN TULSA TIME ERIC CLAPTON ADDS: KCPX, WHBQ, KFI. JUMPS: WRFC 12 To 8, Q102 6 To 1, WHHY 15 To 12, KEEL 26 To 21, KERN 26 To 23, WMC-FM 24 To 17, WSEZ 16 To 9, WANS 7 To 5, KRQ 23 To 18, WTIX 37 To 33, WGSV 20 To 16, KELI Ex To 15, KFMD 15 To 11, WAYS 24 To 18, WCUE 38 To 28, BJ105 32 To 29. SALES: Slight response in the East and 62 46 38 42 38 6 8 SALES: Slight response in the East and Midwest WHY NOT ME ADDS: WMC-FM, KHJ, KMJC, WTIC-FM, KSTP-FM. JUMPS: WCAO Ex To 30, WHHY 44 40

28 To 25, WKBO Ex To 28, WRVQ 35 To 29, WKKX 21 To 14, WAPE Ex To 27, WFOM 7 To 4, KEEL Ex To 20, KCPX Ex To 27, KENO To 30, WPEZ Ex To 20, KCPX Ex To 27, KENO Ex To 30, WPEZ Ex To 30, KERN 29 To 26, 94Q 22 To 17, WQXI 13 To 7, KRTH 18 To 15, WSPT 25 To 20, 14Q Ex To 28, WSGA 27 To 24, WOKY 26 To 23, WWKX Ex To 27, KRQ 22 To 19, WTIX 36 To 24, WAKY 23 To 18, WICC 27 To 22, WGSN 16 To 9, Y103 Ex To 39, WNDE 22 To 17, KOFM 30 To 27, KC101 30 To 27, KGW 27 To 23, JB105 29 To 23, WSGN 34 To 28, WCUE Ex To 39, Z93 26 To 23, KSLQ 19 To 16, WPRO-FM 28-25. DRIVIN' MY LIEE AWAY

23, KSLQ 19 To 16, WPRO-FM 28-25.
41 ORIVIN' MY LIFE AWAY EDDIE RABBITT ADDS: WFLB, WKIX, Y103, WLAC, KDWB-23, KSTP-FM, KLEO-34, WZUU-24, JUMPS: WRFC 28 To 25, WKBO Ex To 27, B100 27 To 17, KERN 28 To 25, 94Q 18 To 15, KRTH 28 To 25, WSPT 16 To 8, WSEZ 27 To 23, WANS 34 To 26, KRQ 21 To 14, KOFM 29 To 24, KOPA 20 To 14, KGW 29 To 26, KROY Ex To 29, KNUS Ex To 32, WAYS Ex To 28, WSGN 25 To 20, WCUE 40 To 32, WFIL Ex To 30, WRJZ 30 To 26, Z93 29 To 24, WHB 7 To 5, KRBE 7 To 4.
SALES: Slight response in the South.
47 42 LOOKIN' FOR LOVE IOT 16, WAYS EX TO 20, WAYS EX TO 26, Z93 29 TO 24, WHB 7 TO 5, KRBE 7 TO 4.

SALES: Slight response in the South. LOOKIN' FOR LOVE JOHNNY LEE ADDS: KFYE, B100, KEEL, WNOE-25, KTLK, WMC-FM, WOKY, KMJC, WNDE-21, KC101-29, KROY, KXOK-25, WXLO, KVIL JUMPS: WCAO Ex To 29, WRFC Ex To 23, WHHY Ex To 28, WRVQ 3 To 1, WKXX Ex To 28, WDRQ Ex To 20, WFLB 19 To 14, WAPE 24 To 17, WFOM 12 To 6, WKIX 23 To 19, KERN Ex To 29, 94Q 6 To 3, WQXI 9 To 2, WHBQ 26 To 22, KRTH 23 To 19, WTRY 25 To 19, WSEZ 32 To 27, WANS 29 To 23, KFI Ex To 28, WSGA 15 To 7, WWKX 29 To 26, WAKY 20 To 14, WICC Ex To 28, F105 Ex To 28, WLAC Ex To 22, WTIC-FM Ex To 26, KOFM 22 To 15, CKLW 25 To 20, KOPA Ex To 28, KYYX Ex To 26, KNUS Ex To 25, 47 42 To 28, KYYX Ex To 26, KNUS Ex To 25, KFMD Ex To 25, WHB 25 To 16, JB105 Ex To 30, WAYS 27 To 20, WSGN 30 To 23, WCUE Ex To 38, WRJZ 21 To 12, WPGC Ex To 30, Z93 18 To 10, KSLQ 22 To 15, KRBE 10 To 6. SALES: Good in the South.

SALES: Good in the South.
13 43 LET ME LOVE
YOU TONIGHT PURE PRAIRIE LEAGUE ADDS: WKBO, KFYE, KENO, WPEZ, KERN, WMC-FM-25, WCUE, WRJZ, WZUU-29, WSPT, KFI, WTIX, WAKY-29, WLAC-25, WTIC-FM-27, KJRB, KFMD. JUMPS: WCAO 24 To 21, WRFC Ex To 30, WHHY Ex To 20, 96KX 28 To 22, WKXX Ex To 25, WFOM 35 To 22, KTLK 39 To 34, 94Q 17 To 13, WQXI 19 To 13, WHBQ Ex To 28, KRTH Ex To 29, WTRY Ex To 30, WANS 25 To 18, WSGA 29 To 26, WOKY Ex To 30, WWKX Ex To 28, KRQ 17 To 11, Y103 Ex To 36, KYXX 30 To 22, KROY Ex To 30, WSGN 35 To 30, Z93 20 To 17, KRBE 23 To 18, KFRC Ex To Z93 20 To 17, KRBE 23 To 18, KFRC Ex To 29, BJ105 38 To 34.

SALES: Breaking out in the East and 26 45 AGAINST THE WIND BOB SEGER

CASH SMASH UPSIDE DOWN ADDS: WRFC, WAPE, Y100-35, WCUE, 293-26, BJ105, WSPT, WANS-29, WSGA-33, WWKX, WGSV, CKLW, JB105-34, WAYS-30, KILT-37. JUMPS: WFLB 33 To 24, WFOM 39 To 33, WKIX 24 To 17, WNOE 31 To 28, WQXI 20 To 15, KRTH 25 To 11, WGH EX To 24, WTIX EX To 25, Y103 39 To 30, WPGC EX TO 27, KRBE 28 To 20, WXI 0 30, WPGC Ex To 27, KRBE 28 To 20, WXLO 23 To 14.

SALES: Good in the East and West, moderate in the Midwest and South.

120

FREE ME ROGER DALTREY ADDS: Q102-33. Day-part 92X. JUMPS:



On Motown Records

R&R

POF

ADIO CHART

TOP 100 SINGLES AUGUST 2, 1980

LAST			WEITER		-					_			VEEKS
WEEK	WEE	ĸ	WEEKS ON CHART	WEEK	WEEK			WEEKS ON CHART	WEEK	WEEK			ON CHART
		WHHY Ex To 30, WKXX Ex To 30, W To 30, WAPE Ex To 30, WFOM 34		50		SHOULD'VE NEVER	NEIL & DARA SEDAKA	19	64		THEME FROM NEW YORK	(, FRANK SINATRA	14
		WTIX 35 To 31, KROY 29 To 22, WCL 29, BJ105 28 To 25, WEFM 23-20.		70	61	HEY THERE	ROBERT JOHN		80			HE J. GEILS BAND	3
		SALES: Good in the West. Star Midwest and the South.	rting in			ADDS: WKBO, WKXX WBBQ, KHJ, WGH, V	, WKIX, KENO, KERN,		89	81	NO NIGHT SO LONG ADDS: WAPE, WBBQ,	WAXY, WGSV.	2
37	48		BROSIA 18			KFMD, WRJZ. JUMP WFOM 33 To 28, KRT	S: WFLB Ex To 35,				KIMN. JUMPS: WQXI Ex 1 To 29, KMJC Ex To 27, WS	To 30, WOKY Ex	_
36 41			NUMAN 25 OURNEY 10			To 34, KOPA Ex To 30, Ex To 29, JB105 33 To	, KYYX Ex To 30, KGW		-	82		INGSTON TAYLOR	1
	_		B SEGER 2		-	KFRC Ex To 28.					ON: KFI, WRKO Ex To 29.	, ME1 40.	_
		30, KOPA, KYYX, KROY, WSGN, KSTP-FM, Q105-30, WRFC, Q	WCUE,		S.	ADDS: WXLO, KFRC, 33, KRBE, WLS, Y10	KYYX, KNUS, JB105-		-	9	DARLIN' ADDS: KSLQ. JUMPS: W		1
		WKBO, WRVQ, WKXX, WISM, KCPX, WSPT, 14Q-27, WSEZ,	WFLB,			14Q-26, KTLK, KMJK- To 30, WSGA 32 To	-FM. JUMPS: F105 Ex		l.		WFOM 40 To 34, WPEZ Ex ON: WZUU, 96KX.	To 28.	
		WTIX, WICC, WGSV, Y103, WXLO, WPRO-FM. JUMPS: WDRQ Ex	WEFM,			Q105 Ex To 27, WRV(Ex To 23, B100 23 To	Q Ex To 33, WMC-FM		-		STRANGER IN MY	FOOLIAT	
		WFOM 36 To 31, WDOQ Ex To 40, V To 29, WIFI Ex To 30, WSGA 31 To 2	VQXI Ex			ON: WBBF. SALES: Just shipped					HOME TOWN ADDS: WBBQ, KFRC. ON: WLAC, 96KX, WPEZ, F	FOGHAT	1
		27 To 21, KJRB Ex To 30, JB105 32 WAYS Ex To 25, F105 Ex To 29, W	2 To 25,		-	KING OF THE HILL	RICK PINETTE & OAK		_	85	FOOL FOR YOUR LOVING	WHITESNAKE	1
55	52	To 21, BJ105 40 To 36, KILT 40 To ONE MORE TIME		/1	64	YOU BETTER RUN ADDS: WKXX, KEEL, WTIX-39, Y103. JUM		,			ADDS: WGCL. JUMPS: WS ON: WIFI, WEFM, KTSA, K		1.5
		FOR LOVE &S	RESTON SYREETA 8			KCPX Ex To 28, WIFI 28.			-		GAMES WITHOUT FRONTIERS	PETER GABRIEL	1
		-HIT BOUND-		72	GE	SALES: Breaking out HE'S SO SHY	in the West. POINTER SISTERS	2			ADDS: WLS-24, WIFI. JUM 29.	PS: WEFM Ex 10	
	53	ALL OVER THE WORLD ELECTRIC LIGHT ORC	HESTRA 1	73		ADDS: WCAO, WHH WICC, Y103, KOPA, K	Y, WFOM-36, WPEZ,	,	92		(CALL ME) WHEN THE SE MOVES YOU	TOUCH	2
		ADDS: WTIC-FM-29, WKBW, Y103, KFI, WTRY, KNUS, JB105-32, WFIL KFRC, BJ105-40, WIFI, WBBQ, KM	, KIMN,			Q105. JUMPS: 94Q E 17, WGSV Ex To 32, V	x To 29, WQXI 21 To				ADDS: WHHY, WAPE, KEE JUMPS: KCPX 26 To 23,		
		KCPX, KENO, KERN, KEEL, WFLB WRVQ, WKBO, WBEN-FM-40,	, WISM,	-	66	JESSE ADDS: WAXY, WO	CARLY SIMON		90	88	BJ105 39 To 35. SHIVER & SHAKE	THE SILENCERS	2
		WPRO-FM. JUMPS: KBEQ 23 To 1 12 To 6, WPEZ Ex To 26, 94Q 30	8, 96KX			WDRQ, WKBO, WI WRJZ, WRKO-28,	CC, WGSV, WSGN	,		80	SALES: Slight response in ROCK IT	LIPPS, INC.	
		WSPT 27 To 22, 14Q 30 To 24, WSG 30, WWKX Ex To 30, KRQ 7 To 3, V	A 33 To			WWKX, WOKY, WA	ANS, WSEZ, WXLO	1		S	ADDS: WGH, KRTH, W WWKX. JUMPS: WFLB Ex	GCL, DayPart	
		To 29, KOPA Ex To 25, Q105 Ex To ON: KRTH, KTLK, WKXX, Day-Part		72	67	SALES: Just shipped YEARS FROM NOW	DR. HOOK	(5			To 39. ON: KCPX.		_
40	54	SALES: Just shipped.				ADDS: WOKY, KDW WFLB 12 To 9, WFOM	B, KILT-39. JUMPS		05	00	SALES: Slight response in WHATEVER YOU	the West.	
	-		ACKSON 17	74	68	DON'T MISUNDERS	TAND) 2	55	50		NDY VANWARMER	2
60	55	SOMEONE THAT I USED TO LOVE NATAL ADDS: WGCL, KEEL, KFI, JB	IE COLE 6			ADDS: WSPT, Day- WBBQ Ex To 30, KBE	Part Q105. JUMPS:	:	_		То 20.		
		WCUE. JUMPS: WCAO Ex To 28, W To 29, WKBO 30 To 25, WFOM 32	HHY Ex			To 31, WANS 31 To 2			67		(A & B) THE MANH	ATTAN TRANSFER	18
		KCPX 30 To 25, KRTH 27 To 24, WG 23, WICC Ex To 30, WGSV Ex To 33,	H Ex To		-	BEYOND THE ROYAL MILE	HERB ALPERT	6	-	92		UTHSIDE JOHNNY IE ASBURY JUKES	-
		To 38, WRKO 9 To 7, WPRO-FM Ex SALES: Slight response in the Wes	с То 30.		0	(SWEET DARLIN') ADDS: WISM, WIFI, 1		2	ŝ., .		ADDS: BJ105, WBBQ. ON: WDRQ, WGCL, WANS	3.	
61	56	LOVE THAT GOT AWAY ADDS: WISM, WKIX, B100, WN	IREFALL 6			To 14, 94Q 27 To 24, 29 To 23, Y103 38 To		2	75	93	I GET OFF ON IT	TONY JOE WHITE	5
	-	WNCI, WTIX. JUMPS: WKBO 29 WKXX 22 To 18, KEEL 30 To 25, KTL	To 24,	77	71	HOW DOES IT FEEL TO BE BACK	UARYL HALL &	8	78		SAVE ME	DAVE MASON	
		39, WPEZ 29 To 25, WOKY 27 To 24, To 16, WGSV 28 To 24, Y103 30	KRQ 20			ADDS: WAPE, WFO WTRY, WANS, KNI			79 —		MY MISTAKE I HEAR YOU NOW	THE KINGBEES	6
		WCUE 39 To 34, KLEO 28 To 25, B To 16.				KCPX Ex To 24, 94Q 13, Y103 Ex To 37.					ADDS: KTSA. JUMPS: KB ON: WHB 24 To 17.	EQ 9 To 3.	
49	57		BLONDIE 25	56	72	SHANDI	KISS	5 7	82	97	A LOVER'S HOLIDAY	CHANGE	10
65	58	FROM "CADDYSHACK") KENNY L ADDS: WKXX, WDRQ, 94Q-28,	OGGINS 4	57	73	LET'S GO 'ROUND AGAIN	AVERAGE WHITE BAND	28	84 86		ON THE REBOUND SWEET SENSATION	RUSS BALLARD	7
		WAKY-30, KJRB, KFMD. JUMPS: 9	96KX 22	83	74	FIRST BE A WOMAN	LENORE O'MALLE	Y 3			CLONES (WE'RE ALL)	ALICE COOPER	13
		To 16, KFYE Ex To 30, WGCL Ex KTLK Ex To 40, KJR Ex To 25, WQ	XI Ex To			ADDS: WFOM-39, WRKO. JUMPS: WXL		,		_	LOOKING A		_
		26, KBEQ 11 To 6, WSPT 29 To 24, To 29, WSEZ Ex To 33, KYYX 23 KROY 30 To 25, WCUE 36 To 31, F1	3 To 20,	81	75	YOU'RE SUPPOSED YOUR LOVE FOR MI		N 3	EVE	ERYT	HING IS ALRIGHT		PIDER
		26, KRBE Ex To 28,WEFM Ex To 30				ADDS: WTIX. JUMPS SALES: Breaking out	5: KTLK 40 To 36.				3BQ, WFOM-36, WFLB. 5, KCPX, Day-Part KCPX.		
69	59	UNDER THE GUN ADDS: WBEN-FM-39, KENO, KERN WIFI, WOKY, WTIC-FM-28, KOPA		59	76	THAT LOVIN' YOU FEELIN' AGAIN	ROY ORBISON 8				PPER APE, KJR.	CHEAP	TRICK
		WCUE, WEFM, WPRO-FM, Day-P JUMPS: 96KX 27 To 23, WKXX 3	art 92X.				EMMYLOU HARRIS	S 7		KCPX			
		WISM Ex To 29, WAPE Ex To 29, W To 23, WPEZ 28 To 23, KJR Ex To 26	FOM 38	63	77	LANDLORD	GLADYS KNIGH & THE PIPS				NIGHT APE. JUMPS: WDOQ Ex To 36.	ENGLAND DAN S	SEALS
		To 22, WSPT Ex To 28.		55	78	ASHES BY NOW	RODNEY CROWELI	L 14	ON:	96KX.			- 1977
		From the hotte	est sellin	ig a	lb	um on the s	treets -			ŧ.	Reseination Collins Bund		
		ANYTIME	AN)	PI		CE. AN	YWHER	E			(And)		
						2	MC	A-5130					
		Rossington	_				-	gle-			Lea #		
		DON'T M	ISUN	DE	R	STAND	ME (MCA-411 2004)				1 Tak	a Ho.	
			BB CB	<u>RW</u>		The flight o	of the				i it	CA Record	
		The Single The Album	767 68 217 (17)	75 23		Free Bird o	continues		1	The second	This and	01980 1	
		THE ADDALL				Produced by Carv	Rossington Allen C	olline .	and R	arry	Harwood MCA DECOD	ne	

COUNIRY

WEA Bows Three-Label Country Promo, Offers 25 Titles In Special Package

By Jennifer Bohler

NASHVILLE — Warner/Elektra/Atlantic Corp. (WEA) has implemented a threelabel country promotion involving some 25 titles from the Warner Bros., Elektra and Atlantic labels.

Called "Country Music Festival," the promotion runs from July 28 to Aug. 22. Special incentives include a five percent continuous discount with the normal 60day terms. According to WEA, the decision to launch such a comprehensive program resulted from a study of the national country charts, where it was noted the corporation controlled a substantial percentage of the positions on both the country singles and albums charts.

Chart Strength

This week, combined tallies from Elektra/Asylum and Warner Bros. reflect that the two labels account for 22% of the Top 100 positions on the Cash Box Country Singles Chart. Further study shows the combined labels claim 14 of the 75 positions on the Cash Box Country Albums chart, including four of the five top places.

Noted WEA vice president/marketing and sales Richard G. Lionetti, "This undertaking marks the first national three-label country promotion ever implemented in the corporation's nine-year history.

"The purpose of the WEA Country Music Festival," added Lionetti, "is to increase our catalog sales and penetration of as many retailers and rack-serviced outlets as practical. With our increased chart activity and the promising outlook for several upcoming releases already scheduled, the time has come for us to increase the dealer and public perception that WEA is definitely an up and coming force in country music."

According to Nick Hunter, director of marketing, Elektra/Asylum, Nashville, the label will be augmenting the overall WEA program in a number of ways. E/A will be shipping a couple of albums from each artist represented in the special promotion, as well as a current single and poster, to approximately 400 radio stations to inform them of the program. The label also will be working with radio stations in give-away contests featuring albums involved in the WEA program.

"The union of the three labels will give WEA a more effective marketing cam-

Monkey Music Acquires Chest Of Drawers Music

NASHVILLE — Neil Signer, general manager of Monkey Music, a Nashvillebased publishing operation, announced last week the acquisition of administration for Chest of Drawers Music, a Milton Brown and Travis Turk company.

Chest of Drawers Music, with offices in Nashville and Mobile, Alabama, includes Top Drawer, Middle Drawer and Bottom Drawer Music. Contributing writers include co-owner Brown, Hal Newman, Hank Martin and Claire Cloninger.

While Brown's primary writing thrusts focus upon collaboration projects with Steve Dorff and Snuff Garrett of Garrett Music Ent., Los Angeles — a teaming that has resulted in the soundtracks *Every Which Way But Loose* and *Bronco Billy* his Chest of Drawers operation offers an outlet for Brown with up and coming writers.

As its own entity, Monkey Music's operation oversees an expansive catalogue mixture of country, pop and MOR material in its Ape's Hit and Deaf Monkey Music holdings. In addition, the company has six exclusive writers, two of whom, Anthony Crawford and Michael Bird, are developing toward songwriter/artist situations. paign," noted Ewell Roussell, general manager, E/A, Nashville. "They will have a good deal more so far as product to offer the consumer."

'Double Impact'

"Combining all the country product gives WEA double the impact," added Hunter. "On a campaign like this, you must be able to go in and sell quite a few titles. Instead of just selling Eddie Rabbitt, Mel Tillis and Sonny Curtis, they can also throw in the Bellamy Brothers, Willie Nelson and Emmylou Harris."

Stan Byrd, national sales and promotion director for Warner Bros. Nashville, agreed that the union of the three labels would give WEA added strength. "Individually, we have been very successful in exposing our artists," said Byrd.

Warner Bros. will be kicking in additional support through scheduled promotional tours in four primary retail regions by many of the artists involved in the program. Em-mylou Harris and T.G. Sheppard will each be touring the Midwest (broken into the Cleveland and Chicago areas), the Southwest and the Southeast during the special promotion. Rodney Crowell will be working the Southeast, while John Anderson will concentrate on the Southwest and Southeast. Additionally, the Bellamy Brothers, Margo Smith and Rex Allen Jr. are scheduled to appear on the Lone Star (New York) live broadcasts, which are fed to a number of radio stations across the country.

According to Alan Perper, WEA national director of advertising, the WEA advertising package will be broken into two phases; the first aimed at country radio and the second at print media. The country radio blitz initially will involve 27 key country radio stations across the country. Special multiproduct spots with multiple-tag time are currently in preparation. Phase two will concentrate on print campaigns allocated for specific promotions warranting newsprint support.

Artist posters, 1X1s and empty album jackets will be available to retailers, according to Bob Moering, WEA national director of marketing services. "WEA has created a thematic four-color centerpiece display poster, featuring our highly identifiable Roadrunner character dressed in "Urban Cowboy" acth "acid Macrine."

'Urban Cowboy' garb," said Moering. Warner Bros. albums included in the special program are: "Smooth Sailing" and "¾ Lonely" by T.G. Sheppard; "Fargo" by Donna Fargo; "Profile," "Blue Kentucky 3irl" and "Roses In The Snow" by Emmylou Harris; "You Can Get Crazy" and "The Two And Only" by the Bellamy Brothers; "But (continued on page 29)



COOKIN' UP A STORM AT JERRY LEE'S PLACE — RCA artists Razzy Bailey recently signed with Top Billing, Inc. of Nashville. Bailey kicked off the new association with a showcase at Jerry Lee Lewis' Country Showplace in Nashville, which was followed by a twoweek, cross-country promotional tour arranged by RCA. Joining Bailey for a taste of the country cooking are (I-r): Pam Zimmerman, RCA manager, adult/contemporary promotion; Joe Galante, RCA division vice president/marketing, Nashville; Georgeann Galante, No-Big Productions; Bailey; Dave Wheeler, RCA director of marketing development; and Andrea Smith, senior vice president, Top Billing.

ASCAP Nashville Office Announces First Country Songwriter's Workshop

NASHVILLE — The American Society of Composers, Authors and Publishers (ASCAP) will hold its first Country Songwriter's Workshop beginning Sept. 9, according to ASCAP president Hal David. Limited to 30 participants, the workshop is the first in Nashville of the ongoing series of ASCAP Songwriter's Workshops.

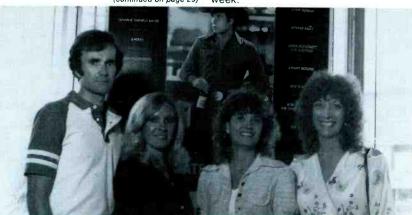
Under the auspices of Buzz Cason, Jerry Foster and Bill Rice, the workshop will meet every Tuesday evening from 7-9 p.m. at the society's Nashville building.

"The ASCAP Country Workshop will provide a much needed opportunity for the established composers to evaluate the efforts of aspiring writers and share their ex-

NMPA Board Meet Set For Nashville, Oct. 15

NASHVILLE — The board of directors of the National Music Publisher's Assn. (NMPA) will meet in Nashville Oct. 15, according to NMPA president Leonard Feist. Major publishing executives from New York, Los Angeles, Atlanta and Nashville will assemble at the Hyatt Regency here for discussions of current problems and programs.

The meeting will coincide with Country Music Week, and the NMPA board members plan to attend the various awards programs which will take place during the week.



SONGWRITERS 'LOOKIN' FOR LOVE' WITH ASCAP — Songwriters Wanda Mallette and Patti Ryan, co-writers of "Lookin' For Love" with Bob Morrison, recently signed with ASCAP. The single, which is featured in the Urban Cowboy movie as well as on the Elektra soundtrack (recorded by Johnny Lee), is Mallette and Ryan's first release as songwriters. Pictured in front of an Urban Cowboy display are (I-r): Bob Morrison, songwriter, Southern Nights Music; Connie Bradley, ASCAP; Ryan and Mallette.

perience and expertise," noted Cason, himself a writer, publisher, recording artist and performer, as well as owner of the Creative Workshop Studio complex.

Foster and Rice are also songwriters, producers and recording artists.

Guest panelists, who will be invited to field questions and analyze the participants' material, will include representatives from all phases of country music, including writers, publishers, arrangers, performers and A&R staffers.

The ASCAP workshop is free of charge and open to all songwriters, regardless of performing rights affiliation or nonaffiliation. Participants will be selected on the basis of a resume and cassette tape submitted to the workshop panel. The tape should be properly marked with name, address and phone number and should contain two original songs. Deadline for entries is Aug. 21, 1980. Send resume entries to:

ASCAP Country Workshop, Two Music Square West, Nashville, Tenn. 37203.

Patsy Cline Bio Scheduled For Spring Release

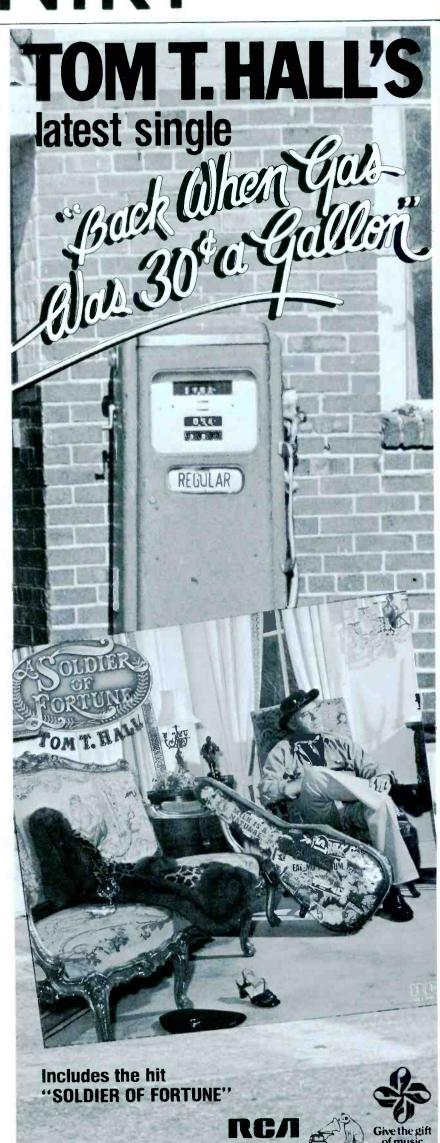
NEW YORK — Tower Books of New York is slated to publish a biography on the late Patsy Cline, which is tentatively titled *Remembering Patsy: The Untoid Story.* Scheduled for a March release, the book is being authored by Ellis Nassour, who is also credited with *Rock Opera: Creation of Jesus Christ Superstar.*

The paperback biography will trace the life of Cline through interviews with family, close friends and business acquaintances. Among those to be featured include husband Charlie Dick, Loretta Lynn, Dottie West, Jeanne Pruett, Kitty Wells, Jimmy Dean, Minnie Pearl, Barbara Mandrell, Ralph Emery, Porter Wagoner, Brenda Lee, Faron Young, Bill Anderson, Owen Bradley and Roy Clark.

Interest in Cline, who was killed in the plane crash in 1963 that also took the lives of Grand Ole Opry stars Cowboy Copas and Hawkshaw Hawkins, has grown with the publication of Loretta Lynn's autobiography, *Coal Miner's Daughter* and Universal Pictures' movie release based on the book.

COUNTRY

	TOP 7	5	/		LBUMS	
	101 /	-	ſ		LUCITIC	
		-				147
	7/26	Wee Or Cha	n		7/26	W C
1 L		on		39	THE BEST OF	
0	DRIGINAL SOUNDTRACK Full Moon/Asylum DP-90002)	1	12		JERRY JEFF WALKER (MCA MCA-5128)	41
	BRONCO BILLY DRIGINAL SOUNDTRACK			40	GEORGE JONES & JOHNNY	
	Elektra 5E-512) ROSES IN THE SNOW	2	7		PAYCHECK (Epic JE 35783)	56
C	EMMYLOU HARRIS Warner Bros. BSK 3422)	3	11	41	GARY STEWART (RCA AHL 1-3627)	
¥	SAN ANTONIO ROSE WILLIE NELSON & RAY PRICE	5	8	42	THE BEST OF EDDIE RABBITT	
5 H	Columbia 36476) HABITS OLD AND NEW	5		43	EDDIE RABBITT (Elektra 6E-235) NEW YORK WINE,	34
(HANK WILLIAMS JR. Elektra/Curb 6E-278) GREATEST HITS	9	8		TENNESSEE SHINE DAVE & SUGAR (RCA AHL 1-3623)	36
١	WAYLON JENNINGS (RCA AHL 13378)	7	67	44	HEART & SOUL CONWAY TWITTY (MCA 3210)	38
71	MY HOME'S IN ALABAMA ALABAMA (RCA AHL 1-3644)	10	5	45	THE PILGRIM LARRY GATLIN (Columbia PC-36541)	48
8	GIDEON		1	46	ENCORE JEANNE PRUETT (IBC 1001)	46
	KENNY ROGERS (United Artists LOO-1035)	8	17	47	WITH LOVE MARTY ROBBINS	
	MUSIC MAN WAYLON JENNINGS	6	9	10	(Columbia JC 36507) DOWN & DIRTY	49
10	(RCA AHL 1-3602) THERE'S A LITTLE BIT	0			BOBBY BARE (Columbia 36323) TEN YEARS OF GOLD	42
	OF HANK IN ME CHARLEY PRIDE (RCA AHL 1-3548)	11	23	43	KENNY ROGERS (United Artists UA-LA 835-H)	4:
	GREATEST HITS LARRY GATLIN & THE GATLIN			50	WHISKEY BENT AND HELL BOUND	
	BROTHERS BAND (Columbia JC 36488)	12	6		HANK WILLIAMS, JR. (Elektra/Curb 6E-237)	4
	HORIZON EDDIE RABBITT (Elektra 6E-276) COAL MINER'S DAUGHTER	2 2	4	51	SHRINER'S CONVENTION RAY STEVENS (RCA AHL 1-3574)	5
	ORIGINAL SOUNDTRACK (MCA-5107)	13	20	52	3/4 LONELY	
14	LACY J. DALTON			50	T.G. SHEPPARD (Warner/Curb BSK-3353)	52
	(Columbia JC-36322) FRIDAY NIGHT BLUES	16	19	53	THE BEST OF DON WILLIAMS: VOL. II	
-	JOHN CONLEE (MCA MCA-3246) IT'S HARD TO BE HUMBLE	17	5 .	54	DON WILLIAMS (MCA 3096) MAKE A LITTLE MAGIC	53
	MAC DAVIS (Casablanca NBLP 7207)	4	21	A	THE DIRT BAND (United Artists LT-1042)	
	THE OAK RIDGE BOYS (MCA 3220)	18	23	55	JOHN ANDERSON JOHN ANDERSON	
	THE CHAMP MOE BANDY (Columbia JC 36487)	19	5	56	(Warner Bros. BSK 3459) PORTRAIT DON WILLIAMS (MCA-3192)	4
	MILSAP MAGIC RONNIE MILSAP (RCA AHL 1-3563) ASK ME TO DANCE	14	18	57	ED BRUCE	
	CRISTY LANE (United Artists LT-1023)	15	13	58	ED BRUCE (MCA MCA-3242) ORION COUNTRY	4
	STARDUST WILLIE NELSON (Columbia JC 35305)	24	118	59	OBION (Sun 1019) RIGHT OR WRONG	6
22	ONLY LONELY SOMETIMES				ROSANNE CASH (Columbia JC-36155)	5
23	TAMMY WYNETTE (Epic JE 36485) SOMEBODY'S WAITING	26	4	60	GREATEST COUNTRY HITS OF THE '70s	
	ANNE MURRAY (Capitol SOO-12064)	23	14		VARIOUS ARTISTS (Columbia JC 36549)	6
24	YOUR BODY IS AN OUTLAW	00	10	61	SOMETHIN' BOUT YOU BABY I LIKE	
25	MEL TILLIS (Elektra 6E-271) A LEGEND AND HIS LADY	20			GLEN CAMPBELL (Capitol SOO-12075)	6
26	EDDY ARNOLD (RCA AHL 1-3606) STRAIGHT AHEAD	25 28		62	AFTER HOURS JOE STAMPLEY (Epic JE 36484)	5
27	LARRY GATLIN (Columbia JC 36250)	20	42	63	CLASSIC CRYSTAL CRYSTAL GAYLE	
-	KENNY ROGERS (United Artists UA-LWAK-979)	21	45	64	(United Artists LOO-982) MISS THE MISSISSIPPI	5
28	THAT'S ALL THAT MATTERS TO ME				CRYSTAL GAYLE (Columbia JC-36203)	6
	MICKEY GILLEY (Epic JE 36492)		1	65	THE BEST OF RIDES AGAIN STATLER BROTHERS	5
29	THE GAMBLER KENNY ROGERS			66	(Mercury SRM 1-5024) JUST GOOD OL' BOYS	5
30	(United Artists UA-LA 934-H) DALLAS	29			MOE BANDY & JOE STAMPLEY (Columbia JC 36202) A RUSTY OLD HALO	5
31	FLOYD CRAMER (RCA AHL 1-3613) DOLLY, DOLLY, DOLLY DOLLY BARTON (PCA AHL 1-3546)	30 31			HOYT AXTON (Jeremiah JH-5000)	5
32	DOLLY PARTON (RCA AHL 1-3546)	31	23	68	THE OAK RIDGE BOYS HAVE ARRIVED	
-	OLYMPICS! JERRY CLOWER (MCA MCA-3247)	33	5		THE OAK RIDGE BOYS (MCA-AY-1135)	6
33	WHERE DID THE MONEY GO?			69	LOVE HAS NO REASON DEBBY BOONE	~
. .	HOYT AXTON (Jeremiah JG 5001)	40	2	70	(Warner/Curb BSK 3419) M-M-MEL LIVE	6
34	I'VE GOT SOMETHING			71	MEL TILLIS (MCA 3208) WILLIE AND FAMILY LIVE	/
_	DAVID ALLAN COE (Columbia JC 36489)	37	5		WILLIE NELSON (Columbia KC-2-35642)	7
	ONE MAN, ONE WOMAN JIM ED & HELEN (RCA AHL 1-3562)	35	7	72	MILLION MILE REFLECTIONS	
36	THE ELECTRIC HORSEMAN				THE CHARLIE DANIELS BAND (Epic JE 35751)	6
	ORIGINAL SOUNDTRACK (Columbia JS 36327)	27	39	73	BLUE KENTUCKY GIRL EMMYLOU HARRIS	
37	BUT WHAT WILL THE NEIGHBORS THINK			74	(Warner Bros. BSK-3318)	7
	RODNEY CROWELL			4	LORETTA LYNN (MCA 3217)	7



		eks
TRUE LOVE WAYS 7/26 MICKEY GILLEY (Epic 9-50876)		On hart 13
2 TENNESSEE RIVER ALABAMA (RCA PB-12018)	4	10
3 IT'S TRUE LOVE CONWAY TWITTY and LORETTA LYNN		
4 STAND BY ME (MCA-41232) MICKEY GILLEY	3	13
(Asylum/Full Moon E-46640) 5 DANCIN' COWBOYS BELLAMY BROTHERS	5	10
(Warner/Curb WBS 49241)	6	10
7 CLYDE WAYLON (RCA PB-12007)		7
B LOVE THE WORLD AWAY KENNY ROGERS	7	10
9 THE BLUE SIDE	11	6
CRYSTAL GAYLE (Columbia 1-11270) COWBOYS AND CLOWNS/ MISERY LOVES COMPANY	9	13
RONNIE MILSAP (RCA PB-12006) WAYFARING STRANGER	13	7
12 IN AMERICA	15	10
13 SAVE YOUR HEART FOR ME	12	9
	14	11
CONWAY TWITTY (MCA MCA-41271)	19	6
	16	8
CRACKERS BARBARA MANDRELL (MCA MCA-41263) 1 17 IT'S OVER	8	7
REX ALLEN, JR. (Warner Bros. WBS 49128) 1 18 BAR ROOM BUDDIES	7	10
MERLE HAGGARD & CLINT EASTWOOD (Elektra E-46634) 19 (YOU LIFT ME) UP TO HEAVEN	1	12
20 OVER		7
LEON EVERET TE (Orlando ORC-107) 2 21 SURE THING		10
FREDDIE HART (Sunbird S110) 2 MISERY AND GIN		9
MERLE HAGGARD (MCA MCA-41255) 2 THAT LOVIN' YOU FEELIN' AGAIN	:4	5
ROY ORBISON & EMMYLOU HARRIS (Warner Bros. WBS 49262) 2 MAKING PLANS	5	6
PORTER WAGONER & DOLLY PARTON (RCA PB-11983) 2 25 FRIDAY NIGHT BLUES	6	7
JOHN CONLEE (MCA MCA-41233) 26 WHEN YOU'RE UGLY LIKE US	8	14
(YOU JUST NATURALLY GOT TO BE COOL) GEORGE JONES & JOHNNY PAYCHECK (Fpic 9-50891) 3		
27 I'M GONNA LOVE YOU TONIGHT		7
(IN MY DREAMS) JOHNNY DUNCAN (Columbia 1-11280) 2 LOOKIN' FOR LOVE	7	10
23 I'M HAPPY JUST TO DANCE WITH YOU	0	3
ANNE MURRAY (Capitol P-4878) 3 30 TRY IT ON	9	6
STEPHANIE WINSLOW (Warner/Curb WBS 49257) 3. 31 A HEART'S BEEN BROKEN	3	6
DANNY WOOD (RCA PB-11968) 3: 32 THAT'S WHAT I GET FOR	5	7
EDDY ARNOLD (RCA PB-12039) 3	7	6
JEANNE PRUETT (IBC IBC 00010) 38		6
ALPHABETIZE		

A Heart's Been Broken (Hall-Clement/Upstart -BMD Bar Room Buddies (Peso/Warner-Tamerlane Bronco - BMI Bronco – BMI) Beggin' For Mercy (Tree – BMI/Cross Keys – ASCAP) Bring It On Home (Al Gallico/Metaphor – BMI) Kidada - BMI) 53 Cactus And A Rose (Baby Chick - BMI) 54 Crackers (Pi-Gem - BMI) Crackers (PI-Gem — BMI) Dancin' Cowboys (Famous/Bellamy Bros. — ASCAP) Do You Wanna Go (Tree/Cross Keys — ASCAP) Don't Promise Me Anything (Goldline — ASCAP) Drivin' My Life Away (DebDave/Briarpatch — BMI) Even Cowgirls Get The Blues (Visa — ASCAP) Fallin' For You (Kelley & Lloyd — ASCAP) Frae To Be Longhy Action (Brichtenter (Structure) - ASCAP) 5 58 I've Never Seen (Hall-Clement/Maplehill/ Voque - BMI)

 Vogue — BMI)
 14

 Just Give Me What You Think Is Fair (Window — BMI) 91

 Kaw-Liga (Milene — ASCAP)
 93

 Land Of Cotton (Galleon — ASCAP)
 77

 Leavin's For Unbelievers (Chappell/Sailmaker/ Welbeck/Blue Quill — ASCAP)
 37

 Let Me Be The One (Goldline — ASCAP)
 88

 Let's Keep It That Way (Tree — BMI)
 42

 Long Drop (WB — ASCAP)
 67

 Ord Ling Of Empting (ATMAdal Lod — EMI)
 74

 . 81 Facilin For You (Kelley & Lloyd – ASCAP) 81 Free To Be Lonely Again (Brightwater/Strawberry Patch – ASCAP) 59 Friday Night Blues (Cross Keys/Tree – ASCAP/BMI)25 Gone Away (Milene – ASCAP) 61 Good Lovin' Man (Dickerson/Beechwood/ Sister John - BMI). 39 Haven't I Loved (Brandwood/Mullet – BMI) Long Line Of Empties (ATVMad Lad - BMI) Lookin' For Love (Southern Nights - ASCAP) 47 Heart Mender (United Artists — A Heart Of Mine (Silverline — BMI) - ASCAP)

August 2, 1980 Weeks CHARLOTTE'S WEB 7/26 Chart ry 57031) 42 CANDLE TO YOU CANDLE TO YOU DOLLY PARTON (RCA PB-12040) 41 36 YOU'VE GOT THOSE EYES EDDY RAVEN (Dimension DS-1007) 36 37 LEAVIN'S FOR UNBELIEVERS THE BEDROOM JIM ED BROWN & HELEN CORNELIUS (RCA PB-12037) 43 39 GOOD LOVIN' MAN GAIL DAVIES (Warner Bros. WBS 49263) 44 40 YOU WIN AGAIN CHARLEY PRIDE (RCA PB-12002) 28 HEART OF MINE THE OAK RIDGE BOYS (MCA MCA-41280) 51 LET'S KEEP IT THAT WAY MAC DAVIS (Casablanca NB 2286) 50 43 NATURAL ATTRACTION BILLY JO SPEARS (United Artists UA-X1358-Y) 47 44 THE LAST COWBOY SONG ED BRUCE (MCA MCA-41273) 49 45 SUE TOMMY OVERSTREET (Elektra E-46658) 48 46 THANK YOU, EVER-LOVIN' KENNY DALE (Capitol P-4882) 52 HAVEN'T I LOVED YOU SOMEWHERE BEFORE JOE STAMPLEY (Epic 9-50893) 53 48 DO YOU WANNA GO TO HEAVEN T.G. SHEPPARD (Warner/Curb WBS-49515) 76 49 EVEN COWGIRLS GET THE BLUES LYNN ANDERSON (Columbia 1-11296) 55 50 HE'S OUT OF MY LIFE JOHNNY DUNCAN & JANIE FRICKE (Columbia 1-11012) 55 51 THE EASY PART'S OVER STEVE WARINER (RCA PB-12029) 57 52 HELLO DADDY, GOOD MORNING DARLING MEL MCDANIEL (Capitol P-4886) 58 (Columbia 1-11312) 56 53 BRING IT ON HOME BIG AL DOWNING (Warner Bros. WBS-49270) 60 54 CACTUS AND A ROSE GARY STEWART (RCA PB-11960) 54 55 MY GUY MARGO SMITH (Warner Bros. WBS-49250) 62 MARGO SMITH (warner bros. the fact, 1 55 YESTERDAY ONCE MORE MOE BANDY (Columbia 1-11305) 77 MOE BANDY (Lolumbia 1-1305) // 2 57 LOVING UP A STORM RAZZY BAILEY (RCA PB-12062) 84 2 58 DON'T PROMISE ME ANYTHING (DO IT) BRENDA LEE (MCA MCA-41270) 65 4 59 FREE TO BE LONELY AGAIN DEBBY BOONE (Warner/Curb WBS-49281) 73 60 LOVE IS ALL AROUND SONNY CURTIS (Elektra E-46663) 67 3 PUT IT OFF UNTIL TOMORROW/ GONE AWAY THE KENDALLS (Ovation OV-1154) 81 2 UNE GOES TO HELL WHEN IT DIES WAYNE KEMP (Mercury 57023) 66 62 63 RAISIN' CAIN IN TEXAS GENE WATSON (Capitol P-4898) 79 IF THERE WERE NO MEMORIES JOHN ANDERSON (Warner Bros. WBS-49275) 71 65 ONE MAN'S TRASH (IS ANOTHER MAN'S TREASURE) MARTY ROBBINS (Columbia 1-11291) 68 5 66 MAY I BORROW SOME SUGAR FROM YOU JOHN WESLEY RYLES (MCA MCA-41278) 69 4 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND LICEN Hello Daddy (Blackwood/Magic Castle/Con Brio/Wiljex — BMI/ASCAP) He Stopped Loving Her Today (Tree — BMI) He's Out Of My Life (Fiddleback/Peso/ Lost Love Affair (HitKit - BMI) Love Goes To Hell When It Dies (Tree — BMI) (Love Is All Around (Mark Three — BMI) (Love Is All Around (Mark Three — BMI) (Deve The World Away (Southern Nights — ASCAP) (Loving Up A Storm (House Of Gold — BMI) (Marke A Little Magic (De-Bone-Aire/ Vicious Circle — ASCAP) (May I Borrow Some Sugar (Vogue — BMI) (Minght Rider (No Exit — BMI) (Misery And Gin (Peso/Bronco — BMI) (Deolight And Magnolia (WB/Chappell — ASCAP) (Migu (Jobete — ASCAP) (Souther AscAP) (Midnight The Rain (Sabal/Sawgrass — ASCAP/BMI) (Natural Attraction (Combine — BMI) (Del Fight Acade (Right Song — BMI)) (Del Fight Acade (Right S Love Goes To Hell When It Dies (Tree 95 Here Comes That (Blackwood/Vector - BMI) 98 Here Comes That (Blackwood/Vector – BMI) Honky Tonk Stuff (Chesnut House – BMI) How Far Do You (Tree/Strawberry Lane – BMI) If There Were No Memories (Sawgrass – BMI) I'm Gona Love You (Maplehil/Vogue – BMI) I'm Happy Just To Dance (Maclen – BMI) 97 29 In America (Hat Band – BMI) It Don't Get Better Than This (Plum Creek – BMI) It Was Time (A TV/Mann & Weil Songs – BMI) It's Over (Boxer – BMI) It's Too Late (Chappell – ASCAP) It's True Love (Chappell/Salimaker – ASCAP) 12

3

Exceptionally heavy radio activity this week

Save Your Heart For Me (Hall Clement - BMI)

= Exceptionally heavy sales activity this week

 Save Your Heart For Me (Hail Clement — BMI)
 13

 Sea Cruise (Cotilion — BMI)
 90

 Sexy Ole Lady (Red Barn/Buzzherb — BMI)
 92

 Stand By Me (Rightsong/Trio/ADT — BMI)
 4

 Sue (Sea Dog — ASCAP)
 45

 Sure Thing (Merilark/Blue Moon/April — ASCAP)
 69

 Take Me, Take Me (Serendipity — BMI)
 69

t 2, 1980				
	141		1	
	Wee Or	n	Weel On	
	Cha		67 LONG DROP 7/26 Cha	rt
BROTHERS (Mercury 57031)	42	4	ROY HEAD (Elektra E-46653) 70	6
D YOU			HEART MENDER CRYSTAL GAYLE	~
LY PARTON (RCA PB-12040)	41	3	(United Artists US-X1362-Y) 75 69 TAKE ME, TAKE ME	3
T THOSE EYES RAVEN (Dimension DS-1007)	36	8		10
OR UNBELIEVERS	30	0	70 THE FRIENDLY FAMILY INN	
(United Artists UA-X-1352-Y)	21	9	JERRY REED (RCA PB-12034) 74	4
NOC			SLIM WHITMAN (Epic 9-50912) -	1
ROWN & HELEN CORNELIUS (RCA PB-12037)	43	4	72 MOONLIGHT AND MAGNOLIA	
IN' MAN	40		BUCK OWENS (Warner Bros. WBS-49278) 78	3
S (Warner Bros. WBS 49263)	44	6	73 MIDNIGHT RIDER WILLIE NELSON (Columbia 1-11257) 30 1	4
GAIN			LONG LINE OF EMPTIES	4
RLEY PRIDE (RCA PB-12002)	28	14	DARRELL McCALL (RCA PB-12033) -	1
MINE IGE BOYS (MCA MCA-41280)	51	3	75 NAKED IN THE RAIN	
PIT THAT WAY	51	3		9
DAVIS (Casablanca NB 2286)	50	3	B.J. WRIGHT (Soundwaves SW-4610) —	1
TTRACTION				
BILLY JO SPEARS (United Artists UA-X1358-Y)	47	7	(Warner Bros. WBS-49514) —	1
COWBOY SONG	41	1	78 ROLLIN' IN YOUR SWEET	
D BRUCE (MCA MCA-41273)	49	5	SUNSHINE	
				3
ERSTREET (Elektra E-46658)	48	7	79 BEGGIN' FOR MERCY LOUISE MANDRELL (Epic 9-50896) 83	5
J, EVER-LOVIN' ENNY DALE (Capitol P-4882)	52	7	80 IT WAS TIME	
OVED YOU		<u> </u>	LA COSTA (Capitol P-4899) -	1
RE BEFORE			81 FALLIN' FOR YOU	
E STAMPLEY (Epic 9-50893)	53	7		2
NNA GO TO HEAVEN T.G. SHEPPARD			82 WORKIN' MY WAY TO YOUR HEART	
(Warner/Curb WBS-49515)	76	2	DICKEY LEE (Mercury 57027) 85	3
GIRLS			83 THE BOOK OF YOU AND ME	
UES			PAM ROSE (Epic 9-50906) 86	3
DERSON (Columbia 1-11296) F MY LIFE	55	4		1
Y DUNCAN & JANIE FRICKE			85 MAKE A LITTLE MAGIC	
(Columbia 1-11312)	56	4		3
PART'S OVER E WARINER (RCA PB-12029)	E 7	-	86 THERE'LL BE NO TEARDROPS	
DY, GOOD	57	5	VASSAR CLEMENTS (Flying Fish FF-4004) 88 4	1
ARLING			(37) WHILE I WAS MAKIN'	
McDANIEL (Capitol P-4886)	58	5	LOVE TO YOU SUSIE ALLANSON	
NHOME			(United Artists/Curb UA-X1365-Y) — 1	1
BIG AL DOWNING (Warner Bros. WBS-49270)	60	3	88 LET ME BE THE ONE	
ID A ROSE			BILLY WALKER & BARBARA FAIRCHILD (Paid PAD-102) 91 2	2
STEWART (RCA PB-11960)	54	8	89 WHAT GOOD IS A HEART	
Marpar Bras WRS (0050)	c 2		DEAN DILLON (RCA PB-12003) 34 10)
1 (Warner Bros. WBS-49250)	62	3	90 SEA CRUISE BILLY "CRASH" CRADDOCK	
BANDY (Columbia 1-11305)	77	2	(Capitol P-4875), 45	3
A STORM		- I	91 JUST GIVE ME WHAT YOU	
ZY BAILEY (RCA PB-12062)	84	2	THINK IS FAIR	
MISE ME ANYTHING			REX GOSDIN & TOMMY JENNINGS (Sabre ZSL 4520) 46 10)
NDA LEE (MCA MCA-41270)	65	4	92 SEXY OLE LADY	
LONELY AGAIN			PAT GARRETT (Golddust GD-101) — 1	ļ
(Warner/Curb WBS-49281)	73	2	93 KAW-LIGA HANK WILLIAMS, JR.	
AROUND	67	3	(Elektra/Curb E-46636) 59 12 94 THE LAST FAREWELL	1
UNTIL TOMORROW/	07	°	MIKI MORI (NSD NSD-49) — 1	
r			95 HE STOPPED LOVING	
ENDALLS (Ovation OV-1154)	81	2	HER TODAY	
TO HELL		- 3	GEORGE JONES (Epic 9-50867) 61 17 96 IT DON'T GET BETTER	
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N IN TEXAS			SHEILA ANDREWS (Ovation OV-1146) - 1	
E WATSON (Capitol P-4898) 7	79	2	97 HONKY TONK STUFF	
ERE NO MEMORIES JOHN ANDERSON			JERRY LEE LEWIS (Elektra E-46642) 63 11 98 HERE COMES THAT	
(Warner Bros. WBS-49275) 7	71	2	FEELING AGAIN	
TRASH (IS		- 1	DON KING (Epic 9-50877) 64 11	
IAN'S TREASURE) OBBINS (Columbia 1-11291) 6		5	99 HOW FAR DO YOU WANT TO GO	
OW SOME SUGAR	00	2	RONNIE McDOWELL (Epic 9-50895) 73 5	
on dome source		- 1	100 COWBOYS ARE COMMON AS SIN	
Y RYLES (MCA MCA-41278) 6	69	4	MAX D. BARNES (Ovation OV-1149) 80 4	
INCLUDING PUBLISH	FRS	ς ΔI		
Lost Love Affair (HitKit — BN Love Goes To Hell When It E	VII) . Dios (Troo		
Love Is All Around (Mark Th	ree -	- BN	1)	
Love The World Away (South	hern	Nigh	ts - ASCAP) 8 That Lovin' You Feelin' Again (Acuff-Rose - BMI), 23	
Loving Up A Storm (House C Making Plans (Sure-Fire — I	or Go BMN	ud —	- BMI) 57 That's What I Get (House of Gold — BMI)	
Make A Little Magic (De-Bor	ne-Ai	re/	The Blue Side (Almo/Irving - ASCAP/BMI) 9	
Vicious Circle — ASCAP)				
May I Borrow Some Sugar (Midnight Rider (No Exit — B			BMI)	
Misery And Gin (Peso/Brond	co —	BMI	73 The Friendly Family Inn (Guitar Man — BMI) 70 9 22 The Last Cowboy Song (Tree/Gingham —	
Misery Loves Company (Low	very -	- BM	MI)	
Moonlight And Magnolia (WI My Guy (Jobete — ASCAP)	B/Ch	appe	ell — ASCAP) 72 The Last Farewell (Baby Bun — BMI)	
Naked In The Rain (Sabal/Sa	wgra	ss –	ASCAP/BMI)75 True Love Ways (Wren/MPL Communications -	
Natural Attraction (Combine	BI	MI) .	43 BMI/ASCAP)	
Old Flames Can't Hold A Can One Man's Trash (Mariposa	Idle (I	Righ	t Song – BMI)35 Try It On (Chinnichap/Careers – BMI)	
Over (Jack & Bill — ASCAP)			20 We're Number One (Larry Gatlin - BMI) 15	
Put It Off Until Tomorrow (Co	ombir	ne —	BMI) 61 What Good Is A Heart (Pi-Gem - BMI)	
Raisin' Cain In Texas (Joe Al Rollin' In Your Sweet (Music	len –	- BN	 When (Burning River/Company Of The Two Peters. 	
Save Your Heart For Me (Hal	U CIO	- M:	SCAP)	

13

We're Number One (Larry Gattin – BMI) What Good Is A Heart (Pi-Gem – BMI) What Good Is A Heart (Pi-Gem – BMI) When (Burning River/Company Of The Two Peters, B.V./Blue Moon, B.V. – BMI) When You're Ugly Like Us (Pi-Gem – BMI) While I Was Makin' Love To You (Tree – BMI) Workin' My Way To You'r Heart (Bay Stoyaos – BMI) 26 87 Workin' My Way To Your Heart (Ray Stevens – BMI) 82 Yesterday (Baray – BMI/Honeytree – ASCAP) 56

— ASCAP/BMI). You Win Again (Fred Rose — BMI) You've Got Those Eyes (Milene — ASCAP)



TO,

Mickey Gilley's world, and the people who frequent it, are getting plenty of national publicity these days.

But "Urban Cowboy" is, after all, just a movie.

Here's what's real. A new Mickey Gilley album, including his gongeous interpre-tation of Budcy Holty's "True Love Ways," the beautiful title cut, "That's All That Matters," and much more of the mellow honky-tonk sound that's all that matters to Gilley's fans.

Spic

MICKEY GILLEY. THAT'S ALL THAT MATTERS TO ME." INCLUDING THE SINGLE, "TRUE LOVE WAYS." ON EPIC RECORDS AND TAPES. 5-50876 Produced by Jim Ed Norman for Hin Jen Productions, Book ng Agency The William Morr's Agency 151 E Camino Drive Beverly Hills, California 50212 (213)274-7451 "Enc." (Statis, are: rademarks of CBS Inc. © 1980 CBSInc.

"Ep-c: Chille are rademarks of CBS Inc. @ 1980 CBSInc.

Give the gift of n

COUNTRY

SINGLES REVIEWS

TAMMY WYNETTE (Epic 9-50915)

Starting Over (3:07) (Hall-Clement - BMI) (B. McDill)

Wynette has come up with a well-produced, slow-paced number that features lush strings behind her emotion-charged vocals. The Bob McDill tune is an excellent choice for a singer of Wynette's calibre — someone with the ability to wring the most out of such a melancholy tune.

CHET ATKINS (RCA PB-12064)

I Can Hear Kentucky Calling Me (4:11) (House of Bryant — BMI) (Boudleaux and Felice Bryant)

Though some programmers might gripe at its length, this single should gain immediate acceptance with the general public. Atkins' guitar pickin' has never been better, and though his vocals might not be as confident as his guitar work, producer Ray Stevens has managed to coax a very appealing performance out of a world-renowned artist. Jew's harp gives the record that extra touch.

CON HUNLEY (Warner Bros. WBS 49528)

They Never Lost You (2:34) (Chess Music Inc. — ASCAP) (David Wills-Charles Quillen) A cocktail lounge-like piano and atmosphere lays the groundwork for Hunley's latest single, a torchy number that allows the singer to layer on some very nice vocals. A must for juke-boxes and radio, Hunley fans should be quite satisfied with the follow-up to "You Lay A Whole Lot Of Love On Me."

WILLIE NELSON AND RAY PRICE (Columbia 1-11329)

Faded Love (3:48) (Rightsong Music — BMI) (B. Wills-J. Wills)

A mournful fiddle opens this first single from the "San Antonio Rose" album. Price and Nelson trade verses and combine with guest Crystal Gayle to do backing vocals. Considering the initial success of the album, this single should do quite well at both radio and retail. **DAVE ROWLAND AND SUGAR** (RCA PB-12063)

A Love Song (2:45) (Duchess Music Corporation/Red Angus Music - BMI) (Jan Crutchfield)

The strongest point on any Davie Rowland and Sugar release is the crisp, clear, piercingly beautiful vocals, and this single is no exception. The two ladies in Sugar sound a lot like the two ladies in ABBA on this release.

CHARLY McCLAIN (Epic 9-50916)

Women Get Lonely (2:46) (Warner-Tamerlane/Bill Black Music/Partnership Music Co. — ASCAP) (L. Rogers-R.C. Bannon)

The title track from McClain's current album should be an excellent follow-up to her last single, "Let's Put Our Love In Motion." Solid vocals set against a light string and heavy punctuating drum background makes for an interesting combination. A must for jukeboxes.

SINGLES TO WATCH

LARRY G. HUDSON (Mercury 57029) I'm Still In Love With You (2:38) (ATV Music — BMI/Welbeck Music — ASCAP) (Byron Hill/Chick Rains)

TOM T. HALL (RCA PB-12066)

Back When Gas Was Thirty Cents A Gallon (3:55) (Hallnote Music — BMI) (Tom T. Hall) CHUCK HOWARD (Warner/Curb WBS 49509)

I've Come Back (To Say I Love You One More Time) (3:32) (Jeffrey's Rainbow — BMI) (Chuck Howard)

THE COWBOY SONG (Rounder 4530)

Riders In The Sky (3:00) (Buck Music - ASCAP) (Woody Paul)

FARON YOUNG (MCA MCA-41292)

Tearjoint (2:45) (Dan Penn Music — BMI) (Dan Penn/Donnie Fritts) ROY ROGERS AND THE SONS OF THE PIONEERS (MCA MCA-41294)

ROY ROGERS AND THE SONS OF THE PIONEERS (MCA MCA-41294) Ride Concrete Cowboy, Ride (2:55) (Peso Music/Duchess Music — BMI) (C. Drofford/J. Durrill/S. Garrett)

ALBUM REVIEWS

FULL MOON — Charlie Daniels Band — Epic FE-36571 -Producer: John Boylan — List: 7.98 — Bar Coded

The sextet from Mt. Juliet, Tenn. is one of those unusual ensembles that seems to transcend musical boundaries. This follow-up to the million-seller, "Million Mile Reflections," follows in Daniels' grand ol' boy tradition by having something for everyone — southern-bred rock, purest country and even a tip of the hat to Pablo Cruise with "South Sea Song." Though there's no outstanding fiddle tune like last year's "The Devil Went Down To Georgia," "Dance, Gypsy, Dance" is an interesting number that allows Daniels to display his prowess. COUNTRY COMFORT — Earl Scruggs Revue — Columbia JC-36509 — Producer: Larry Butler — List: 7.98 — Bar Coded

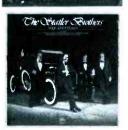
Any group that can put a banjo arrangement on such pop classics as George Harrison's "Here Comes the Sun," Elton John and Bernie Taupin's "Country Comfort" and Christine McVie's "Say You Love Me," as if the songs were written expressly for banjo, has got to have a hit album. And who better to put a banjo to these tunes than Mr. Banjo himself.

10TH ANNIVERSARY — Statler Brothers — Mercury SRM1-5027 — Producer: Jerry Kennedy — List: 7.98

Even if everyone else in the country goes pop, the Statler Brothers are going to be staunch holdouts. They have been country singers for more than two decades, and they will probably still be country singers two decades from now. The Statlers' solid harmonizing is in top form, and their original tunes are once again the highlights of an extremely good waxing, which is a celebration of the group's 10-year association with Mercury Records. Choice cuts include "We Got Paid By Cash," "Nobody Wants To Be Country" and their current single, "Charlotte's Web."







THE COUNTRY COLUMN

CAMPBELL AND TUCKER ON HBO — Look for **Glen Campbell** and current flame **Tanya Tucker** in a 60-minute music special, which is scheduled to air this fall on the Home Box Office network. Aptly titled, *Glen Campbell With Tanya Tucker*, the Paul Block/Anthony Eaton produced special was filmed on location at Harrah's in Reno.

FOR THE RECORD — Our gravest apologies to to House of Gold songwriter Larry Keith, who was incorrectly identified in one of the House of Gold picnic photos in last week's issue.

HOT COMMODITY — That's what young singer **John Anderson** is. He will be making his first trip to Europe Aug. 21 to appear at the first annual Scottish Country Music Festival. One of Anderson's earlier singles, "Lying Blue Eyes," is currently riding high in the charts in



the U.K., even though the single has not been officially released. BBC DJ **Bryan Chalker** is so hot on Anderson, he is single handedly pushing the single to Top 10 status through the heavy airplay he is giving it. **IS IT BECAUSE SHE LOOKS A LITTLE LIKE JOHNNY'S FIRST**

Glen Campbell

WIFE? — Maybe. And maybe it's because she's a very talented singer. Whatever the reason, **Barbara Mandrell** will be making her second appearance on **Johnny Carson's** *Tonight Show* Aug. 6. She made her first appearance on the show in May. Congratulations to **Heather Moore** and **Gary Eaton**, who will be

married Aug. 3 in Wilton, Conn. Heather is daughter of **Thurston Moore**, the man who originated *The Country Music Who's Who* in 1959.

Century VII of Nashville has moved its offices to 38 Music Square West. In addition to the move, **Vicki Lampkins** has joined the company. She will head operations along with **David Heavener**.

Bill Anderson was back in New York a couple of weeks ago, taping yet another One Life To Live segment. Before leaving for the Big Apple, Anderson and the **Po' Folks** were treated to a surprise visit from Anderson's duet partner of six years, **Jan Howard**. The group was appearing at the Old Saw Mill Theatre in Branson, Mo., when Howard walked on stage. After a few moments of surprise, the reunited duet broke into tunes that neither had performed in seven years. Remarked Anderson, "Things get a little rusty after seven years, but after a couple of songs, it was like old times."

Denise Haas of the Shorty Lavender Talent Agency has been promoted from Administrative Assistant to Office Manager. In other news from the Lavender Agency, Warner/Curb artist **Stephanie Winslow** is slated to appear in several major venues with such artists as **Ray Price, Bobby Bare** and **Johnny Paycheck**.

MORE CONGRATULATIONS — **Brian Kunze**, general manager of the Tennessee Theatre, New Vaudeville Inc. for the Sound 70 Corp. of Nashville will marry **Cindy Williams**, bookkeeper for the Les Hart Agency in Nashville Aug. 9 in Owensboro, Ky. And a belated congratulations to **Connie** and **Rich Blum** on the birth of their daughter **Sarah Melissa**. Father is an account exec with **WWKX**, Nashville; mother is with Centra-Tix.

Hank Williams Jr. will appear with the Marshall Tucker Band at the Alpine Valley Music Theater in East Troy, Wisc. on Aug. 24. The event is expected to draw more than 25,000 people.

A 'LITE' WORK WEEK? — What began as "Lite" work a few weeks ago has turned into a heavy load for Warner/Curb artists **The Bellamy Brothers**. The Miller Brewing Company was so pleased with the results of the Bellamy's first Lite commercials, they have extended their contract relationship. The Bellamys and band will be featured on Miller Beer commercials until the end of the year. The commercials were taped in Nashville's Sound Shop July 27-28. CHARLIE'S RABBITT? — Elektra artist Eddie Rabbitt has been of-



fered a guest starring role on ABC's Charlie's Angels. **Billie Jo Spears Roy Clark** will begin his two-week headlining stint at Harrah's, Lake Tahoe Aug. 8.

Epic artist **Charly McClain** is in Memphis this week with producer **Larry Rodgers** finishing up on her fourth album, which is set for release in October. The release will be in conjunction with the CBS-Top Billing coordinated tour of the western United States, which has emerged as one of McClain's hottest retail areas.

LAST MINUTE REMINDER — Don't forget the Nashville Music Assn. (NMA) open forum July 31, 5:00 p.m. at Cactus Jacks in Nashville.

WORKING ON 19 — United Artists' **Billie Jo Spears** recently finished recording the 19th album of her singing career, which was produced by **Larry Butler** and recorded at the Sound Emporium in Nashville.

jennifer bohler



SUN-NY DAY FOR BMI — In traditional Joe Sun fashion, the singer/songwriter joined Broadcast Music Inc. (BMI) executives Del Bryant (I), and Frances Preston (c) in a "fruit jar" toast following the renewal of his writer pact with BMI. Sun's new single, "Bombed, Boozed And Busted," is scheduled to ship this week.

COUNTRY RADIO

THE COUNTRY MIKE

KYNN BOASTS TWO NOMINEES - Program director Chris Taylor and music director Billy Cole, both of KYNN/Omaha, have earned the distinction of being two of the five nominees for the coveted disc jockey of the year award for the above-500,000 population market, Country Music Assn. (CMA) members each select an air personality in the three categories according to market size, and the top 30-40 are then narrowed to the top five by their peers. Then, each of the five submit a tape of their shows to the CMA to be judged in October. The winner in each category will be announced at the CMA awards Oct. 13. Congratulations to Chris Taylor, Billy Cole and KYNN for their nominations, and their contribu-

tions to country music. **MD PROFILE — Dave Beadles** is currently music director at **KSSS**/Colorado Springs. He



began work in radio in college - WESW, the station at Illinois Wesleyan where he earned a Bachelor of Science degree in Speech. Though primarily interested in news programming, Dave was once asked to substitute for an absent jock. From there, Beadles traveled the AOR radio circle until working his way to a PD position at WPRC in Lincoln, Neb. Then after a brief stint at KRDO in Colorado Springs, he gained the MD position at KSSS and has been there for four years. He is currently finishing Pikes Peak Community College, where he will gain an electronics degree.

Dave Beadles

A change of scenery is in store for MD Buddy Van Arsdale, formerly with WIL/St. Louis. Van Arsdale has joined the ranks at KJJJ

in Phoenix, having recently been named program director . . . And speaking of WIL, the St. Louis AM-FM station recently co-sponsored the fifth annual "Great Meremac River Raft Float," which drew over 5,000 floaters to the water and more than 20,000 spectators viewing the show from the banks. RCA's Alabama began the "Summer In The Country" promotional festivities with a free concert the night before.

Congratulations goes to Tony George, a former jock with WWOK/Miami. George has found a home in Montgomery, Al. as the morning man for WBAM as a result of the Miami station changing its format from country to Cuban-oriented recently

Dale Miller of KZIP/Amarillo, Tex. has been promoted from within to the position of music director. Miller, a one-and-a-half year veteran at the station, will ease the burden of Dugg Collins, who formerly handled both the MD and PD chores. Collins will remain as program director.

WLAS/Jacksonville, N.C. will sponsor a radiothon Aug. 2-3, according to program director Willis Williams. The Carolina country station hopes to raise \$25,000 for the American Cancer Society.

The professionals were in Pittsburgh last weekend, July 17-19, for WEEP Day at the Rodeo. While WEEP air personalities gave away hundreds of tickets over the air, thousands watched the pro bronc busters, as well as program director Joel Raab and assistant PD Barry Mardit fly from the back of Brahma bulls. Only minor bumps and bruises were reported

country mike

PROGRAMMERS PICKS

Country Joe Flint	KSOP/Salt Lake City	Do You Wanna Go To Heaven — T.G. Sheppard — Warner/Curb
Cathy Hahn	KLAC/Los Angeles	The Last Cowboy Song — Ed Bruce – MCA
Dale Turner	WSAI/Cincinnati	Lookin' For Love — Johnny Lee — Asylum
Dan Williams	WCMS/Norfolk	Natural Attraction — Billy Jo Spears – United Artists
Andy Witt	WTSO/Madison	Heart Of Mine — Oak Ridge Boys — MCA
Dale Eichor	KWMT/Fort Dodge	Yesterday Once More — Moe Bandy – Columbia
Rick Stewart	KRAK/Sacramento	Do You Wanna Go To Heaven — T.G. Sheppard — Warner/Curb
John Stevens	KCKN/Kansas City	Heart Of Mine — Oak Ridge Boys — MCA
Steve Halbrook	WKSJ/Mobile	Love Is All Around — Sonny Curtis — Elektra
Bill Warren	KNOE/Monroe	Yesterday Once More — Moe Bandy – Columbia
Dayton Todd	KIXZ/Amarillo	Heart Mender — Crystal Gayle — United Artists
Dennis Bookey	KGA/Spokane	Lookin' For Love — Johnny Lee — Asylum
Dick Buchanon	KHEY/EI Paso	It Was Time — La Costa — Capitol
Tim Rowe	WMNI/Columbus	Yesterday Once More — Moe Bandy – Columbia
Terry Black	KJJJ/Phoenix	Lookin' For Love — Johnny Lee — Asylum

MOST ADDED COUNTRY SINGLES

- 1. DO YOU WANNA GO TO HEAVEN T.G. SHEPPARD WARNER/CURB -
- 25 REPORTS 2. LOVING UP A STORM RAZZY BAILEY RCA 22 REPORTS 3. YESTERDAY ONCE MORE MOE BANDY COLUMBIA 21 REPORTS 4. PUT IT OFF UNTIL TOMORROW/GONE AWAY THE KENDALLS OVATION 20 REPORTS
- OVATION 20 REPORTS WHEN SLIM WHITMAN -- EPIC - 18 REPORTS
- WHEN SLIM WHITMAN EPIC 18 REPORTS
 LOVE IS ALL AROUND SONNY CURTIS ELEKTRA 15 REPORTS
 RAISIN' CAIN IN TEXAS GENE WATSON CAPITOL 14 REPORTS
 LONG LINE OF EMPTIES DARRELL McCALL RCA 14 REPORTS
 LAST LOVE AFFAIR B.J. WRIGHT SOUNDWAVES 13 REPORTS

- 10. LAND OF COTTON DONNA FARGO WARNER BROS. 13 REPORTS

MOST ACTIVE COUNTRY SINGLES

- 1. I'VE NEVER SEEN THE LIKES OF YOU CONWAY TWITTY MCA -50
- REPORTS MISERY AND GIN MERLE HAGGARD MCA 49 REPORTS THAT LOVIN' YOU FEELIN' AGAIN ROY ORBISON AND EMMYLOU HARRIS WARNER BROS. 46 REPORTS LOVE THE WORLD AWAY KENNY ROGERS UNITED ARTISTS 40 3.
- REPORTS
- LOOKIN' FOR LOVE JOHNNY LEE ELEKTRA 39 REPORTS DRIVIN' MY LIFE AWAY EDDIE RABBITT ELEKTRA 38 REPORTS CHARLOTTE'S WEB THE STATLER BROTHERS MERCURY 37
- MAKING PLANS PORTER WAGONER AND DOLLY PARTON RCA 35
- REPORTS I'M HAPPY JUST TO DANCE WITH YOU - ANNE MURRAY - CAPITOL -
- 10. CRACKERS BARBARA MANDRELL MCA 32 REPORTS

Six-Hour Jim Reeves Radio Show Available

NASHVILLE - A special six-hour radio show on the life of Jim Reeves is now available through Blue Sky Productions. Written and produced by Rick Driver, the special ties in with the 16th anniversary of Reeves' death.

The story, which will be aired in four 11minute segments per hour, is based on interviews with Reeves' personal friends, business associates and family, including Reeves' widow, Mary Reeves Davis. The program will be interspersed with different Reeves' songs and dialogue.

Haggard Set To Host **Country Music TV Pilot**

NASHVILLE - Youngstreet Productions will begin filming Nashville Palace, a pilot special for ABC-TV, Sept. 9-11 at Opryland's 1,600-seat Roy Acuff Theatre.

Hosted by Merle Haggard, the country music variety program will be based on the old Hollywood Palace program that aired on ABC nearly a decade ago. Nashville Palace, which is the brainchild

of Nick Vanoff, the man who produced the original Hollywood Palace, will feature top country music performers, as well as local Nashville talent. Hee Haw producer Sam Lovullo will be responsible for the special, which may evolve into a winter series, while John Aylesworth and Frank Teppiatt will serve as executive producers.

WEA Unveils Trl-Label Promo. **Offers 25 Titles**

(continued from page 24)

What Will the Neighbors Think" by Rodney Crowell; "John Anderson" by John Anderson; "The Game" by Gall Davies; "Love Has No Reason" by Debby Boone; and "Oklahoma Rose" by Rex Allen, Jr. Elektra/Asylum LPs include: "Family Tradition," "Whiskey Bent And Hell Bound" and "Habits Old and New" by Hank Williams Jr.; "Variations," "Love Line," "Best Of," "Rocky Mountain Music" and "Horizon" by Eddie Rabbitt; "Me and Pepper" and "Your Body Is An Outlaw" by Mel Tillis; and "Love Is All Around" by Sonny Curtis

Also included in the program is "Phases And Stages" by Willie Nelson on Atlantic.

Agenda Committee Of **Country Radio Seminar** To Meet Sept. 12-13

NASHVILLE — The Agenda Committee of the Country Radio Seminar will meet in Nashville Sept. 12-13. The exact time and meeting place will be announced at a later date. Sandi Smith of the seminar will be contacting participants soon to plan hotel reservations.



LIFE IN THE FAST LANE — When in Wrangle, Wyo., do as the Wranglers. That's just what RCA artists Dean Dillon and Steve Wariner did when they slowed the pace a bit to visit with Wrangle's own country radio station, KVOC. The two artists are currently on a promotional tour in support of their current singles. Pictured (I-r) is KVOC MD Don Claunch giving Dillon, Carson Schreiber, RCA manager country promotion, western region; and Wariner a typical KVOC country welcome.

GOSPEL



GOSPEL COOKIN' AT WISHBONE — Canaan Record's Teddy Huffman recently took advantage of the wealth of musicians, producers and writers in the Muscle Shoals, Ala. music community by recording his next project for the label at Wishbone Studios. Producer Ken Harding and Jim Black, new member of the Muscle Shoals Music Assn., were responsible for the gospel session being recorded in Muscle Shoals. Pictured are (I-r): Harding, Huffman and Black.

12th Annual Dove Awards Presentation Set For First Live Telecast April 15

by Jennifer Bohler NASHVILLE — The gospel music Dove

Awards will be nationally televised for the first time in its 12 year history April 15, according to Gospel Music Assn. (GMA) director Don Butler.

The two-hour special will originate live from the Grand Ole Opry House and will feature a plethora of gospel music performers, as well as performers from other genres of music, who, according to Butler, "have deep roots in gospel or have some reason to be connected with gospel."

The special will be produced by Cates/Hagan Inc., the Nashville division of the Joseph Cates Co. in New York and Los Angeles. Among the company's past television credits are Johnny Cash television specials for CBS, *Fifty Years of Country Music* and *Country Night of Stars*. Chet Hagan and Barbara Hill will serve as producers of the special, while Joe Moscheo and Bud Wingard will act as the GMA liasons with the production firm. Cates will serve as executive director, and Bill Walker is tentatively set as musical director.

Thus far, the production company has not struck a deal with a national network for airing, or a sponsor for the program, but Butler says both prospects look "very good." He added that in the event a network deal is not consummated, the producers would pursue a special live syndication of the program.

The Dove Awards, which are presented annually by the GMA, will cover some 14 categories, including five for record of the year. During the show, a gospel artist will be inducted into the Gospel Music Hall of Fame, following last year's inductee Ira D. Sankey.

"I believe the time is right for a televised gospel music awards show," noted Butler. "There is greater interest now than there ever has been in gospel music. It's good news music. People are looking for something good, and we've got it."

Sparrow Bows Film Production Unit, Spanish Language Record Company

NASHVILLE — Billy Ray Hearn, president of Sparrow Records, recently announced the formation of two new Sparrow subsidiaries — Sparrow Productions and Sparrow Espanol.

Sparrow Productions will function as a Christian motion picture, television and videotape production outfit, as well as a distribution division for the company. The first project for the new company is *Barry McGuire, Inside Out*, a film by and featuring Barry McGuire. The company is also in preproduction with a number of projects. Hearn expects the distribution facilities provided by the company to attract outside film producers.

The new production arm will be represented at the Christian Film Distributors Convention in Dallas, Texas this month.

In addition to the production company, Sparrow Records has expanded to include Sparrow Espanol, a new label for Spanishlanguage product, which will be headed by Kenneth Pennell. A producer and artist, Pennell has been active in music ministries and as a missionary throughout South and Central America, and Florida. Additionally, Pennell has made a number of recordings for the Spanish language Christian market under the name Kent LeRoy.

The first Sparrow Espanol release will be LeRoy's self-produced album, titled "Quiero Decirles Que Yo Soy Feliz," which is set for release in October.

Womach Bows 24-Track Audio Recording Studio

SPOKANE, Washington — Merrill Womach, gospel recording artist and author, recently announced the opening of Womach Recording Studios here. The facility is a 24-track, fully automated audio recording unit and features an MCI 24/16 track recorder with Autolocator III.

"We are dedicated to producing the finest sound possible," noted Womach. "I hope many Northwest artists will take advantage of the facilities. Our 1,250 square foot studio has the finest equipment available and can accommodate any size orchestra or choir."

The new studio will also enable Womach to have in-house production of his own music under the New Life label.

Bob Zat, a 14-year veteran of the recording profession, will engineer the studio.

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19	SHOW ME THE WAY WILLIE BANKS & THE MESSENGERS			19	BULLFROGS AND		
20	(HSE 1532) IF YOU MOVE YOURSELF THEN GOD CAN HAVE	19	32	20	BUTTERFLIES CANDLE (Birdwing BWR 2010) THE VERY BEST FOR KIDS	13 1	0
	HIS OWN WAY DONALD VAILS (Savoy 7039)	13	8		BILL GAITHER TRIO	18 1	4







ALBUM REVIEWS

New Pax NP-33078 — Producer: Steve Aune — List: 7.98 Ed Raetzloff is not an unfamiliar name to rock connoisseurs. A few years ago, he and his band Blue Jug were playing with some of the big names in rock — Lynyrd Skynyrd, the Allman Brothers, the Charlie Daniels Band, etc. With this album, Raetzloff has made a total commitment to Christianity. It combines the best of two worlds — heavy duty rock 'n' roll with sincere, insightful lyrics. Some of the most innovative cuts include "Where He Goes," "Jesus Loves You" and the title track.

PEOPLE GET READY — The Supreme Angels — Nashboro NA-7226 — Producer: Shannon Williams — List: 7.98 Excellent music and the Supreme Angels are synonymous

terms. For many years, this group has been making some of the best Spiritual music around. The years have seasoned them both as performers and as disciples of the Christian message. The album is chocked full of excellent material — eight songs worth — but programmers should particularly note "All That I Want To Be," "I Just Want To Thank The Lord" and "Testify." **MELODIES — Terry Clark — Good News GNR—8111 — Producer: Joe Bellamy — List: 7.98** Not only does Clark display alarmingly insightful skills as a

Not only does Clark display alarmingly insightful skills as a composer — he wrote all 10 tunes on the album — he lets you know he has the vocal ability to deliver these tunes with forceful impact. Clark covers several musical genres in this exploration of the Christian belief — out and out rock and easy listening, as well as a touch of the blues. This album is truly an awarding endeavor for the California singer/songwriter. Notable cuts include "River," "Jesus Is At The Wheel" and "Following."

BLACK CONTEMPORA

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	C	JANA ROSS (Motown M8-936)	1	8		LAND OF MUSIC	55	3
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	1	E.O.S. FHE S.O.S. BAND abu/CBS NJZ 36332)	3	6		VAUGHAN MASON & CREW	40	8
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	7	LET'S GET SERIOUS			43	(Curtom/RSO RS-1-3077) SPECIAL THINGS	51	3
		(Motown M7-928R1) ABOUT LOVE	7	18		PLEASURE (Fantasy F-9600)	46	4
	-	GLADYS KNIGHT & THE PIPS (Columbia JC 36387)	5	10	44	ROCKS, PEBBLES AND SAND STANLEY CLARKE (Epic JE 36506)	38	6
	9	THE GLOW OF LOVE CHANGE (RFC/Warner Bros. 3438)	10	15	45	1980		
	10	AFTER MIDNIGHT MANHATTANS (Columbia JC 36411)	9	16		B.T. EXPRESS (Columbia JC 36333)	42	13
	11	THIS TIME AL JARREAU (Warner Bros. BSK 3434)	12	7	46	RELEASED PATTI LABELLE (Epic JE 36381)	44	17
	12	GO ALL THE WAY THE ISLEY BROTHERS			47	SHINE AVERAGE WHITE BAND (Arista AL 9523)	45	9
	40	(T-Neck/CBS FZ 36305)	11	16	48	AND ONCE AGAIN		
	-	LOVE TRIPPIN' SPINNERS (Atlantic SD 19270)	15	7		ISAAC HAYES (Polydor PD-1-6269)	39	12
	w	RHAPSODY AND BLUES THE CRUSADERS (MCA-5124)	17	5		WAITING ON YOU BRICK (Bang/CBS JZ 36262)	53	4
	15	'80 GENE CHANDLER (20th Century-Fox/RCA T-605)	16	9	50	NOW WE MAY BEGIN RANDY CRAWFORD (Warner Bros. BSK 3421)	48	10
	16	SWEET SENSATION STEPHANIE MILLS			51	BLOWFLY'S PARTY		
	6	(20th Century-Fox/RCA T-603) REAL PEOPLE	13	14		X-RATED BLOWFLY (Weird World/T.K. 2034)	56	5
	W	CHIC (Atlantic SD 16016)	37	2	52	JOY AND PAIN MAZE featuring FRANKIE BEVERLY	_	1
ŀ	18	TWO PLACES AT THE SAME TIME RAY PARKER JR. & RAYDIO			53	(Capitol ST-12087)	40	9
		(Arista AL 9515)	18	17	54	GEORGE DUKE (Epic FE 36483)	49	
ľ	19	LET ME BE YOUR ANGEL STACY LATTISAW (Cotillion/Atlantic SD 5219)	20	10		(Salsoul/RCA SA-8535)	62	3
	20	DON'T LOOK BACK NATALIE COLE (Capitol ST-12079)	14	8		(Solar/RCA BXL 1-3521)	43	32
ľ	21				1	SPLASHDOWN BREAKWATER (Arista AB 4264)	50	11
	22	(Spring/Polydor SP-1-6726)	19	18	57	WARM THOUGHTS SMOKEY ROBINSON (Motown T8-367M1)	47	21
	-	BARRY WHITE'S SHEET MUSIC BARRY WHITE			58			
	02	(Unlimited Gold/CBS FZ 36208) POWER	27	4	59	(Capitol ST-12089)	-	1
	23	TEMPTATIONS (Gordy/Motown G8-994M1)	22	13	5:	LINDA CLIFFORD/CURTIS MAYFIELD (RSO RS-1-3084)	54	5
	24	ROBERTA FLACK featuring DONNY HATHAWAY			60	LOVE APPROACH TOM BROWNE (GRP/Arista 5008)	_	1
		(Atlantic SD 16013)	21	19	6	1 CANDI STATON	63	2
	25	FOR MEN ONLY MILLIE JACKSON (Spring/Polydor SP-1-6727)	25	7	6	(Warner Bros. BSK 3428) 2 SKYWAY	57	
ł	26	LADY T TEENA MARIE			6	SKYY (Salsoul/RCA SA 8532) 3 YOU'LL NEVER KNOW	57	21
	27	(Gordy/Motown G7-992R1)	24	21		RODNEY FRANKLIN (Columbia NJC 36122)	58	17
	Y	AL HUDSON (MCA-5127)	33	6	6	4 NATURALLY LEON HAYWOOD (20th Century-Fox/RCA T-613)	61	12
	28	MOUTH TO MOUTH LIPPS INC. (Casablanca NBLP 7197)	23	3 18	6	5 WINNERS KLEEER (Atlantic SD 19262)	59	
	29	LOVE JONES JOHNNY GUITAR WATSON			6	6 BODY LANGUAGE PATTI AUSTIN (CTI/CBS JZ 36503)	7.1	
	20	(DJM/Phonogram-31) OFF THE WALL	30	8	6	7 JERRY KNIGHT		
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		PEABO BRYSON (Capitol SOO-12063) 28	3 14	6	(Tamia/Motown T7-3721) 9 SPECIAL EDITION	68	
	32	THE INVISIBLE MAN'S BAND (Mango MLPS 9537)	3.	1 12		FIVE SPECIAL (Elektra 6E-270)	64	•
	33	LIGHT UP THE NIGHT	5			GROVER WASHINGTON, JR. (Motown M7-933R1)	6	72
		(A&M SP-3716)	32	2 22	7	(EMI-America SW-17025)	69	9 1
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		THE BLUE NOTES (Source/MCA SOR-3197)	3	5 20	,	(United Artists LT-1026) 75 "C"	7	21
	37	YOU AND ME ROCKIE ROBBINS (A&M SP-4805)	4	1 9		JIMMY CASTOR (Long Distance LDR 1201)	-	-



Singing group Unity recently signed with EMI UNITED ARTISTS' UNITY America/United Artists Records. Pictured at the signing in New York are (I-r): Mark King, Larry Butler and Wanda Butler of the group; Terry Philips, Unity producer/manager; Varnell Johnson, director, talent acquisition, Capitol/EMI/UA; Don Mac, national R&B promotion manager, Capitol/EMI/UA; and an unidentified friend of the group

THE RHYTHM SECTION

RENAISSANCE MAN - Larry Graham's mother, Dell Graham, has watched her son through a complete 360 degree metamorphosis in his emphasis on music. Since the days Larry accompanied his mother singing pop ballads in the Dell Graham Trio, followed by the madcap, counterculture days when Graham was bassist with Sly and the Family Stone and then later head of Graham Central Station, Graham has returned to a mature, sensitive ballad approach to inaugurate his solo career, which has met with considerable acclaim, namely through the emergence of the title track from his debut solo Warner Bros. LP, "One In A Million You." The song is atop the Cash Box Top 100 Black Contemporary Singles chart and has reached #34 bullet on the Cash Box pop singles chart. The LP is #42 bullet on the Cash Box Pop Album chart. So it comes as no surprise when he comments that it is "my intention to take my music in this (ballad-oriented) direction. From my various experiences in music, I'm going to try and pull together the right elements to make it work. Currently on a 20-city tour with the Isley Brothers, which began recently in Baton Rouge, Graham has substantial acumen from which he might draw to achieve his goals. Music is no stranger to Graham, whose mother had built a following as a night club entertainer. Larry, at age five, began to express himself musically through dancing; then at age seven by playing piano, and at age 11, the guitar became his music vehicle. Since he had always sung and played drums, Graham had his first singing group at 12 and, a year later, his first band. By 15 he was in his mother's trio doing gigs near his home base of Oakland. It was during this period that he began to play the bass. When he and his mother began to perform as a duo, Larry had to absorb percussion chores, which led to his developing the now widely imitated thump-pluck bass playing style. It was his distinct bass playing and rich, deep baritone voice that landed him a job with the Stone, where he firmly distinguished himself and after his tenure with that band created his own, Graham Central Station. Graham said that as that band developed, the idea that he wanted a solo career grew more demanding. Now on tour to support his product, which holds strong positions on all of the Cash Box charts, it is fairly assured that Graham's idea is becoming concrete.

AIRWAVES - In a salute to Motown's 20 years in the industry, KIIS-FM, Los Angeles' dance radio outlet, recently held a "Motown Special Weekend" of hit music released during the label's tenure in the business. Also featured was a contest offering copies of Motown's "20/20" anniversary album as grand prize. The LP featured 20 cuts from previous Motown product that achieved #1 status. The weekend was capped with a historical presentation on Motown, titled The Motown Story, The First Ten Years, which aired on a Sunday from 9 p.m. . WBLS-FM in New York has maintained its #1 ranking in the latest Spring exto midnight... tended radio survey by Arbitron. A station with Inner City Broadcasting, WBLS, in one of the nation's largest markets, jumped from 7.5 to a 8.1 rating over the January/February book. This was the first time WBLS had been surveyed under the extended rating program, recently initiated in major markets by Arbitron . . . Reg Henry, formerly program director at WXEL-FM/New Orleans, has expanded his programming role to include KALO-FM/Beaumont, Texas and KALO-AM, which was formerly KTRM, a country/western station, and is now a 24-hour black music station. Henry, who will continue to program WXEL, in addition to both of the KALO outlets, is the morning drive air personality for the FM outlet and the evening drive DJ for the AM outlet. The stations are owned by Security Broadcasting ... Jim Maddox, former general manager at KMJQ/Houston, has accepted the same position with WBMX in Chicago effective Aug. 1. Maddox is considered the prime mover toward KMJQ's success in the Houston market and many of his innovations have set the pace for other progressive programming on black radio. Maddox was also program-mer at KDAY/Los Angeles before serving at KMJQ.

CHIC PAGEANT — The opulent pageantry of the 1980 Miss America contest, which is held annually in Atlantic City, this year in the Convention Hall there, will host special guests Chic during the contest. The program will be aired on NBC-TV, Saturday, Sept. 6. Joining Chic for the first time on the Miss America stage will be Ron Ely, who will be making his debut as master of ceremonies and host of the contest. The Atlantic recording group recently released its fifth LP, "Real People," and is currently on a major U.S. tour.

SHORT CUTS - Melba Moore is set to release her third LP on Epic Records, titled Closer," on Aug. 1. The new LP features Moore as a co-songwriter and co-producer with Bruce Hawes and Victor Carstarphen. The title track, "Shame," "Something On Your Mind" and "You Don't Know What You Do To Me" are products of this writing team, as is the first scheduled single release from the album, "Everything So Good About You" Alsoin the studio preparing her next LP for A&M Records is Brenda Russell, who hit a main line last year with "So Good, So Right," a single from her self-titled LP ... Funkateer George Clinton, who recently hung up his bop gun and will no longer tour with his Parliament/Funkadelic entourage, recently turned 39. Congratulations, Star Child!

OOOOPS - It was erroneously reported in an item on Freddie Perren featured in this column (Cash Box, July 19) that Peaches and Herb had only recently signed a contract with MVP Records. In reality, the duo has produced two LPs for the label, their debut, "2-Hot," and their second effort, "Twice The Fire." The project currently under way is the duo's third MVP LP

michael martinez

August 2, 1980

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THE ISLEY BROTHERS (T-Neck/CBS 259 229) 17 8 CHOCOLATE MILK (RCA PB-12030) 66 3 18 CAN'T WE TRY TEDDY PENGERGASS TEDDY PENGERGASS AVERAGE WHTE BAND (Arista AS 0515) 53 7 PREBELS ARE WE CHIC (Atianic 3665) 25 5 100 CAN'T WE TRY 85 HON 20 FUNKYTOWN CHIC (Atianic 3665) 25 5 100 MAKE IT FEEL GOOD ALFONZO SURRETT (MCA 41249) 60 4 20 FOR THOSE WHO LIPPS INC. (Casabianca NB 223) 16 20 20 MAKE IT FEEL GOOD ALFONZO SURRETT (MCA 41249) 60 4 65 86 86 86 21 FOR THOSE WHO LIPPS INC. (Casabianca NB 223) 16 20 20 20 MAKE IT FEEL GOOD ALFONZO SUBRETT (MCA 41249) 60 4 40 17 85 86 80 86 80 22 SHINING STAR MANHATTANS (columbia 1-1122) 14 21 21 21 21 21 21 21 21 21 21 21 21 21 21 21 21	17	HERE WE GO AGAIN (PART 1)	19	/	49		61	3		ROS
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20 FORT HORK TO ULIPPS INC. (Casablanca NB 223) 16 20 20 FORT THOSE WHO LIKE TO GROOVE RAY PARKER, JR. & BAYDIO (Arista AS0522) 28 6 53 MAGIC OF YOU (LIKE THE WAY) CAMERON (Salsou/RCA 57 2124) 58 6 21 FORT THOSE WHO LIKE TO GROOVE RAY PARKER, JR. & BAYDIO (Arista AS0522) 28 6 53 MAGIC OF YOU (LIKE THE WAY) CAMERON (Salsou/RCA 57 2124) 58 6 88 BALE 22 SHINING STAR MARATTANS (Columbia 1-11222) 14 21 55 PARTY LIGHTS 55 7 88 BALE 23 SOMEONE THAT I USED TO LOVE MATALLE COLE (Capitol P-4869) 20 10 56 1 LOVE THE WAY YOU LOVE PEABO BRYSON (Capitol P-4867) 59 59 90 SHA ROM 24 LOVE DON'T MAKE IT RIGHT NOBERTA FLACK with DONNY HATHAWAY (Ga Krista AS-0510) 13 12 58 CLOUDS 60 1 SHOULD BE YOUR LOVER MICHAEL HENDERSON (Buddah/Arista BDA 622) 69 4 4 80 80 29 GOTA GET MY HANDS ON SOME (MONEY) FATEACK (Spring/Polydor SP 3008) 23 20 57 57 58 53 56 10 55 57 57 57 58		CHIC (Atlantic 3665)	25	5	52		46	10	00	
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Music/Porter)

Behn. BMI) Conc

	7/26	Chart
33 RESCUE ME A TASTE OF HONEY (Capitol 4888)	39	6
34 I ENJOY YA SEVENTH WONDER (Chocolate City/Casablanca CC 3207)	36	7
35 ALL NIGHT THING THE INVISIBLE MAN'S BAND (Mango MS-103)	34	23
GIRL, DON'T LET IT GET YOU DOWN		
THE O'JAYS (TSOP/CBS ZS9 4790) 30 HEAVY ON PRIDE (LIGHT ON LOVE)	57	2
SMOKEY ROBINSON (Tamla/Motown T 54313F) 38 BY YOUR SIDE	47	6
39 I JUST WANNA DANCE WITH YOU	38	8
40 BEYOND (Chocolate City/Casablanca CC 3208)	45	5
HERB ALPERT (A&M 2246) 41 LOOKING FOR LOVE	41	6
CANDI STATON (Warner Bros. WBS 49240) 42 HOUSE PARTY	44	9
43 SOUTHERN GIRL	48	7
MAZE (Capitol P-4891)	49	4
RICK JAMES (Gordy/Motown G 7185F)	50	4
LOVE MAKIN' MUSIC	51	6
BARRY WHITE (Unlimited Gold/CBS ZS9 1418) 47 FIGURES CAN'T CALCULATE	52	4
WILLIAM DeVAUGHN (TEC 767 A) B PAPILLON	42	8
CHAKA KHAN (Warner Bros. WBS 49256) 49 HEY LOVER	61	3
CHOCOLATE MILK (RCA PB-12030) 50 LET'S GO 'ROUND AGAIN	56	3
AVERAGE WHITE BAND (Arista AS 0515) 51 LOVE JONES JOHNNY GUITAR WATSON	53	7
(DJM/Phonogram DJMS-1304) 52 MAKE IT FEEL GOOD	46	10
ALFONZO SUBRETT (MCA 41249) 53 MAGIC OF YOU (LIKE THE WAY)	60	4
CAMERÓN (Salsoul/RCA S7 2124) 54 DO YOU REALLY LOVE ME	58	6
RENE AND ANGELA (Capitol P-4851) 55 PARTY LIGHTS	55	7
THE GAP BAND (Mercury 76062) 56 I LOVE THE WAY YOU LOVE	40	9
PEABO BRYSON (Capitol P-4887) 57 BODY LANGUAGE PATTI AUSTIN (CTI/CBS ZS9 9600)	59	5
58 CLOUDS CHAKA KHAN (Warner Bros. 49216)	67	6
59 HE'S SO SHY POINTER SISTERS (Planet/Elektra P-47916)	26	15
60 I SHOULD BE YOUR LOVER HAROLD MELVIN & THE BLUE NOTES	73	3
(Source/MCA SOR-41231)	33	12
MICHAEL HENDERSON (Buddah/Arista BDA 622) 62 JAM (LET'S TAKE IT TO THE STREETS)	69	4
	32	13
64 YOU'RE SUPPOSED TO KEEP	63	5
YOUR LOVE FOR ME JERMAINE JACKSON (Motown M 1490F) 65 WE SUPPLY	72	3
	65	9
SHEILA & B. DEVOTION	54	11

		Weeks On
67 DOES SHE HAVE A FRIEND?	7/26	Chart
GENE CHANDLER (20th Century-Fox/RCA TC-2451) 68 SPACE RANGER (MAJIC'S	62	14
IN THE AIR) SUN (Capitol P-4873)	43	8
69 SHAKE YOUR PANTS CAMEO (Chocolate City/Casablanca CC 3209)	79	2
JUST LIKE YOU HEAT (MCA 41267)		
7 I HEARD IT IN A LOVE SONG	82	3
1 LOVE IT	-	1
TRUSSEL (Elektra E-46664)	85	2
CHANGE (RFC/Warner Bros. RCS 49512)	-	1
SHALAMAR (Solar/RCA JH-12049)	84	2
75 IF YOU'RE LOOKIN' FOR A NIGHT OF FUN (LOOK PAST ME, I'M NOT		
THE ONE) LEON HAYWOOD (20th Century-Fox/RCA TC-2454)	75	4
T6 LET ME BE YOUR ANGEL STACY LATTISAW (Cotillion/Atlantic 46001)		1
77 LAST NIGHT AT DANCELAND RANDY CRAWFORD (Warner Bros. WBS 49276)	78	2
SLOW DANCE		3
DAVID RUFFIN (Warner Bros. WBS 49277) 79 STRUCK BY LIGHTNING TWICE	88	2
THE TEMPTATIONS (Gordy/Motown 7188) 80 ONE MORE TIME FOR LOVE	87	2
BILLY PRESTON & SYREETA (Tamla/Motown T54312F)	81	3
GIRL OF MY DREAM MANHATTANS (Columbia 1-11321)	-	1
82 POP YOUR FINGERS ROSE ROYCE (Whitfield/Warner Bros. WHI 49274)	90	2
83 NO NIGHT SO LONG DIONNE WARWICK (Arista AS 0527)	_	1
84 FUNKIN' FOR JAMAICA (N.Y.) TOM BROWNE (GRP/Arista GS 2506)	_	1
85 HOW MUCH I FEEL BROTHERS BY CHOICE (ALA 110)	86	
86 SOMETHING ABOUT YOU BOBBI WALKER (Casablanca NB 2274)		5
87 TIGHT MONEY	89	3
LEON HUFF (Phila. Int'L/CBS ZS9 3109) 88 BADD BOY	-	1
B9 DANCE TURNED INTO A	91	4
ROMANCE THE JONES GIRLS (Phila. Int'L/CBS ZS9 3111)		1
90 SHANTE MASS PRODUCTION (Cotillion/Atlantic 45018)	80	5
91 SHAKE IT UP (DO THE		
BOOGALOO) ROD (Prelude PRL 8014)		1
92 HANGIN' OUT ADC BAND (Cotillion/Atlantic 45019)		1
93 HOLD ON SYMBA (Venture V-127)	94	2
94 BABY, WHEN LOVE IS IN YOUR HEART (IT'S IN YOUR EYES)		
JOE SIMON (Posse POS 5001) 95 SKYYZOO	-	1
SKYY (Salsoul/RCA S7 2121)	71	10
PATTI LaBELLE (Epic 9-50872)	66	14
97 ROLLER SKATE VAUGHN MASON & CREW (Brunswick B-550)	70	8
98 HONEY, HONEY DAVID HUDSON (Alston/T.K. ALSX 3750)	83	11
99 I'VE GOT MY SECOND WIND	74	5

-11287) 74

100 OVERNIGHT SENSATION JERRY KNIGHT (A&M 2215) 68

5

18

73

91 69 90

22 26

95 78

23

86

43

66

79 14

 ALPHABETIZED TOP 100 R&B (INC

 Give Me (Rodsongs – ASCAP)

 Gotta Get My Hands (Citta – BMI/Sign Of The Twins – ASCAP)

 Paragin' Out (Two Pepper – ASCAP)

 P Haay On Pride (Bertram – ASCAP)

 Here We Go Again (Bovina – BMI)

 Here We Go Schry (ATV/Mann & Weill/Braintree/Snow – BMI)

 Honey, Honey (Sherlyn/Lindseyanne – BMI)

 Howe Much I Feel (Rubicon – BMI)

 How Much I Feel (Rubicon – BMI)

 Barti Get Over (Mayfield – BMI)

 J Don't Go (Almo – ASCAP/Irving/Woolnough – BMI)

 BMI)

 5
 Just Like You (Koppelman/Bandier — BMI)
 70

 5
 Last Night (Four Knights/Irving — BMI)
 77

 92
 Last Night (Four Knights/Irving — BMI)
 77

 92
 Let Me Be (Walden/Gratitude Sky —
 77

 93
 ASCAP/Cotillion/Brass Heart — BMI)
 76

 17
 Let's Get (Jobete & Black Bull — ASCAP)
 13

 49
 Let's Go Round (Average/Ackee — ASCAP)
 50

 Light Up The Night (State Of The Arts/Brojay —
 26

 A Lover's Holiday (Little Macho — ASCAP) All Night Thing (All In All/Island — BMI) 11 Rolier Skate (Lena/Funky Feet — BMI) Searching (Little Macho — ASCAP) Shake It Up (Jessica & Jonathan/Ivan Moguli — ASCAP) Shake Your Pants 35 Baby, When Love (Little Jeremy/Window Music/Porter) Backstrokin' (Clita — BMI) Back Together (Scarab — BMI) Badd Boy (Ragmop — BMI) Behind The Groove (Jobete — ASCAP/Dickiebird – 25 88 31 59 ASCAP) Beyond (Chappell - ASCAP) 28 41 93 98 24

Sharke Your Pants Sharke (Two Pepper — ASCAP) Shining Star (Content — BMI) Sitting In The Park (Chevis — BMI) Skyzoo (Alligator — ASCAP) Slow Dance (Conquistador/Probe II — ASCAP) Someone That I Used (Screen Gems-EMI/Prince Street/Arista — BMI/ASCAP) Something About You (ATV/(Iving/Charleville/Pad ASCAP) Looking For Love (Hottips — BMI) Love Don't Make (Nick-O-Val — ASCAP) Love Jones (Vir-Jon — BMI) Love Makin' (Dandy Dittys/Me-Benish — ASCAP) Love Me (Mayfield — BMI) Magic Of You (One To One — ASCAP) Make It Feel (AOI E/Einish Line/Echo-Bama — Beyond (Chappell — ASCAP) Big Time (Stone City — ASCAP) Body Language (Duchess — BMI) By Your Side (Val-le-Joe — BMI) Can't We Try (Stone Diamond — BMI) Clouds (Nick-O-Val ASCAP) Cupid/I Loved You (Kags/Sumac — BMI) Dance Turned Into (Assorted — BMI) Does She Have (Rock Garden/Los Angeles Bullet — RMI) 42 85 32 57 51 38 Something About You (ATV/Irving/Charleville/Patm 46 18 63 - BMI) 58 Southern Girl (Amazement - BMI) 53 BMI) I Enjoy Ya (Finish Line — BMI) I Heard It (Assorted — BMI) Just Wanna Dance (Harrindur — BMI) Southern Girl (Amazement — BMI) Spacer (Chic — BMI) Struck By (Book — BMI) Struck By (Book — BMI) Sweet Sensation (Frozen Butterfly — BMI) 96 Make It Feel (AOLE/Finish Line/Echo-Rama -89 34
 BMI/ASCAP
 52

 Never Givin' Up (Aljarreau/Desperate – BMI)
 30

 No Night (Irving – BMI)
 83

 Old-Fashion Love (Jobete/Commodores – ASCAP)
 10

 One In A Million (Irving/Medad – BMI)
 1

 One More Time (Golden Contilake – BMI)
 80

 Overnight Sensation (Almo/Crimsco – ASCAP)
 10

 Paillon (Diamond Touch/Arista – ASCAP)
 48

 Party Lights (Total Experience – BMI)
 55

 Pop Your Fingers (May Twelfth/Warner – Tamerlane
 82

 Rebels Are We (Chic – BMI)
 82

 Rescue Me (Rhythm Planet/Conducive/Big One –
 19
 BMI/ASCAP) 52 71 39

 Just wanna Dance (Harrindur — BMI)
 39

 Love It (Ensign/Nikk's Dream/Cowcatcha — BMI)
 72

 Love The Way (WB Music/Peabo — ASCAP)
 56

 Owe You One (Spectrum VII/Rosy — ASCAP)
 74

 If You're Lookin' (Jim-Edd — BMI)
 75

 I Should Be Your (Assorted — BMI)
 60

 I've Got My Second (Lori Joy/Ace-Deuce-Trey — BMI)
 99

 Yee List Beguin (Spectrum VII/Musicde — 2000)
 99

 Sweel Sensation (Frozen Butterfly — BMI)
 14

 Take Your Time (Avant Garde —
 2

 ASCAP/Interior/Sigid's — BMI)
 2

 The Breaks (Neutral Gray/Funkgroove — ASCAP)
 3

 Tight Money (Piano — BMI)
 87

 Upside Down (Chic — BMI)
 7

 We Supply (Clarkee — BMI/Kodi — ASCAP)
 65

 We're Goin Out (Better Nights — ASCAP/Better Days — BMI)
 15

 For Those Who (Raydiola – ASCAP) Funkin' For Jamaica (Thomas Browne/Roaring Fork 21 BMD 84
 BMI)
 99

 I've Just Begun (Spectrum VII/Mykinda — ASCAP)
 27

 Jam (Baby Dump/Greenstreet — ASCAP)
 62

 Jojo (Boz Scaggs/Almo — ASCAP/Foster Frees/Irving — BMI)
 16
 Girl, Don't Let It (Mighty Three – BMI) Girl, Don't Let It (Mighty Three – BMI) Girl Of My (Content – BMI) 20 Wide Receiver (Electrocord - ASCAP)

 Wide Receiver (Electrocord — ASCAP)
 61

 Yearnin' Burnin' (Three Hundred Sixty — ASCAP)
 45

 You And Me (Chinnichap Adm. by Careers — BMI 12
 12

 You're Supposed To (Jobete & Black Bull — ASCAP)
 64

 36 Rescue Me (Rhythm Planet/Conducive/Big One BMI/ASCAP 81 33

BLACK CONTEMPORARY

- MOST ADDED SINGLES 1. GIRL, DON'T LET IT GET YOU DOWN THE O'JAYS TSOP/CBS WJMO, WENZ, WRBD, WSOK, WJLB, WEDR, WKND, WNHC, WWIN, WATV, KGFJ, WWDM, WGPR-FM, WAMO 2. NO NICHT SO LONG DIONNE WARWICK APISTA

- KGFJ, WWDM, WGPR-FM, WAMO
 2. NO NIGHT SO LONG DIONNE WARWICK ARISTA WWRL, WSOK, WDIA, WNHC, WWIN, WATV, WAOK, WCIN, WOL, WVKO
 3. I HEARD IT IN A LOVE SONG McFADDEN & WHITEHEAD TSOP/CBS KATZ, WENZ, WSOK, KDKO, WILD, WWIN, WLLE, WOKB, WGPR-FM
 4. SEARCHING CHANGE WARNER BROS. WJMO, WAWA, WRBD, WEDR, WILD, KMJQ, WATV, WAOK, KYAC
 5. LET ME BE YOUR ANGEL STACY LATTISAW COTILLION/ATLANTIC WAWA, WENZ, WSOK, KDKO, WWIN, WATV, WAOK, WTLC
 6. DANCE TURNED INTO A ROMANCE THE JONES GIRLS PHILADELPHIA INT'L./CBS KATZ, WENZ, WWIN, WAOK, WTLC, KPRS, WOI

- PHILADELPHIA INT'L/CBS KATZ, WENZ, WWIN, WAOK, WTLC, KPRS, WOL
 7. SOUTHERN GIRL MAZE CAPITOL WJMO, WKND, KOKA, WWIN, WGCI, WAMO
 8. PAPILLON CHAKA KHAN WARNER BROS. KMJM, WKND, KDAY, KGFJ, WWDM, WVKO
 9. FUNKIN' FOR JAMAICA (N.Y.) TOM BROWNE GRP/ARISTA WAWA, WMBX, KDAY, WTLC, KPRS, WWDM

MOST ADDED ALBUMS

- CAPITOL WEN7
- JOY AND PAIN MAZE FEATURING FRANKIE BEVERLY CAPIT. WWDM, WDAS-FM, WOL, WAOK, WILD, WLLE, OK100, WAWA, WEN;
 I TOUCHED A DREAM THE DELLS 20TH CENTURY FOX/RCA WWDM, WOL, WAOK, WNHC, WWIN, WATV, WKND, KATZ, KYAC
 TWICE AS SWEET A TASTE OF HONEY CAPITOL WOR FM WORL WORL WORLD WILD WILL FOR CONTRACT AND A CONTRACT.
- WDAS-FM, WGCI, WTLC, WILD, WLLE, KSOL, WAWA, WENZ

UP AND COMING

MAKING LOVE - HERBIE HANCOCK - COLUMBIA

JOY RIDE - JERRY KNIGHT - A&M

SHE BELIEVES IN ME - D.J. ROGERS - ARC/CBS

THAT BURNING LOVE -- EDMUND SYLVERS -- CASABLANCA

I TOUCHED A DREAM - THE DELLS - 20TH CENTURY FOX/RCA

BLACK RADIO HIGHLIGHTS

WAOK — ATLANTA — CARL CONNORS, PD HOTS: Fatback, K. Blow, L. Graham, D. Ross, T. Pendergrass, Commodores, TTF, Al Jarreau, J.G. Watson, Spinners, Seventh Wonder, Con Funk Shun, P. Bryson, P. Rushen/D.J. Rogers, Dynasty, F. Wesley, C. Mayfield, Chic, Taste of Honey, G. Benson, Ashford & Simpson, Maze, C. Khan, S. Clarke, Shalamar, M. Henderson, A. Surrett, Rene & Angela, B. White, G. Knight, O'Jays, McFadden & Whitehead, C. Staton, S. Robinson. ADDS: Pointer Sisters, D. Warwick, Change, Jones Girls, S. Lattisaw, Rick James, Delegation. LP ADDS: Dells, D.J. Rogers, Maze.

 WWIN — BALTIMORE — CURTIS ANDERSON, PD
 HOTS: Cameo, Ashford & Simpson, Al Hudson, G. Chandler, Fatback, Sugarhill Gang, J & A Simms, L. Graham, C. Khan, ADDS: S. Lattisaw, O'Jays, McFadden & Whitehead, Jones Girls, Maze, G & T Coppola, Rick James, Melba Moore, Jerry Knight, Breakwater, D. Warwick, Noel Pointer, H. Hancock, Sequence, E. Sylvers, Capt. Sky, Trussel. LP ADDS: J. Moore, J. Butler, Dells, Crusaders, Ramsey Lewis Lewis

Lewis. **WILD — BOSTON — BUTTERBALL, JR., PD — #1 — S.O.S. BAND** JUMPS: 43 To 38 — Taste Of Honey, 42 To 37 — Ecstasy, 44 To 36 — Ashford & Simpson, 45 To 35 — Chic, 41 To 34 — T. Pendergrass, 40 To 33 — R. Crawford, 37 To 32 — Commodores, 39 To 31 — M. Henderson, 36 To 30 — Choc. Milk, 38 To 30 — Starpoint, 32 To 27 — Booker T. Jones, 35 To 26 — Rhyze, 34 To 24 — B. Preston & Syreeta, 28 To 23 — Wm. DeVaughn, 31 To 22 — Cameo, 29 To 21 — Dynasty, 26 To 20 — B. Scaggs, 25 To 19 — TTF, 23 To 18 — N. Cole, 27 To 17 — G. Benson, 19 To 16 — Brick, 24 To 15 — Fatback, 18 To 13 — Five Special, 17 To 12 — V. Mason, 21 To 11 — Cameron, 13 To 10 — C. Staton, 12 To 9 — GQ, 11 To 8 — Skyy, 10 To 7 — Al Jarreau, Ex To 45 — Pleasure, Ex To 44 — Pointer Sisters, Ex To 43 — Two Tons Of Fun, Ex To 42 — F. Wesley, Ex To 44 1 — C. Khan, Ex To 40, Rick James, Ex To 39 — J. Browne. ADDS: McFadden & Whitehead, Kwick, Dells, Al Hudson, Change, G. Knicht & Fins. Bros. Johnson. LP ADDS: Maze, R. Lewis, Chic, Taste Of Honey, G. Benson. Knight & Fips, Bros. Johnson. LP ADDS: Maze, R. Lewis, Chic, Taste Of Honey, G. Benson

WGIV – CHARLOTTE – JO ANNE GRAHAM, MD HOTS: Cameo, Ritchie Family, P. Brown, Spinners, L. Graham, R. Robbins, S. Lattisaw, A. Surrett, Lattimore, K. Blow. ADDS: Ashford & Simpson, D. Ruffin, P. Austin, D. Ross. LP ADDS: S.O.S. Band.

WBMX — CHICAGO — STEVE HARRIS, PD HOTS: S.O.S. Band, Al Jarreau, L. Graham, G. Knight, G. Chandler, F. Hooker, Isley Bros., Fatback, Spinners, C. Khan, G. Benson, Al Hudson, Al Johnson, K. Blow, Choc. Milk, Change, Con Funk Shun, D. Ross, O'Jays, G. Knight, ADDS: Sugarhill Gang, Dells, Tom Browne, Joe Simon, Cameo. LP ADDS: Next Movement, Ghilib Ghilab, Manhattans, B.B. King, R. Crawford, Crusaders, Kwick, I. Hayes.

WGCI — CHICAGO — BARRY MAYO, PD HOTS: L. Graham, K. Blow, S.O.S. Band, Invisible Man's Band, Fatback, M. Franks, D. Ross, Spinners, Al Jarreau, GQ. ADDS: Maze, Choc. Milk, Jermaine Jackson. LP ADDS: Jimmy Castor, H. Alpert, Taste Of Honey, Tom Browne, Queen, Five Special.

WCIN - CINCINNATI - MIKE ROBERTS, MD

HOTS: Raydio, AWB, Cameo, Jermaine Jackson, Spinners, L. Graham, S.O.S. Band, Isley Bros., D. Ross, Fatback, K. Blow, Commodores, R. Robbins, G. Benson. ADDS: Pleasure, D. Warwick, Dynasty, Pointer Sisters.

WJMO – CLEVELAND – BERNIE MOODY, PD – #1 – L. GRAHAM JUMPS: 33 To 29 – Al Jarreau, 34 To 28 – C. Khan, 31 To 27 – Sister Sledge, 32 To 26 – Starpoint, To 25 – Gap Band, 27 To 24 – Cameo, 26 To 23 – R. James, 25 To 22 – Truth, 28 To 21 – T. Pendergrass, 24 To 18 – Ashford & Simpson, 19 To 15 – Chic, 14 To 9 – Raydio, 13 To 8 – Fatback, 12 To 6 – S. Lattisaw, 8 To 4 – K. Blow. ADDS: O'Jays, TTF, Manhattans, Change, Maze, Dynasty, J.G. Watson.

WJLB — DETROIT — TOM COLLINS, PD — #1 — L. GRAHAM JUMPS: 38 To 34 — R. Laws, 37 To 33 — Starpoint, 35 To 22 — D. Ross, 34 To 20 — K. Blow, 33 To 21 — Fatback, 32 To 26 — Isley Bros., 27 To 19 — S. Clarke, 26 To 23 — C. Staton, 25 To 18 — Commodores, 24 To 12 — T. Pendergrass, 20 To 11 — M. Henderson, 19 To 17 — Boz Scaggs, 17 To 7 — G. Benson, 16 To 14 — P. Bryson, 14 To 6 — Raydio, 13 To 10 — Five Special, 11 To 9 — Collins & Collins, 10 To 5 — Spinners, 9 To 4 — Sheila & B. Devotion, Ex To 39 — H. Alpert, Ex To 37 — C. Khan. ADDS: Taste Of Honey, O'Jays, RCR, Heat, B. Walker, D. Ruffin, LP ADDS: Omni, G & T Coppola.

WGPR-FM — DETROIT — GEORGE WHITE, PD — #1 — B. CALDWELL HOTS: G. Knight, Spinners, K. Blow, Cameo, M. Henderson, Collins & Collins, Ambrosia, Al Hudson, Hunt's Determination, Matumbi, Brick, Sheila & B. Devotion, H. Alpert, N. Cole, TTF, L. Graham, Fat-back. ADDS: O'Jays, RCR, Sylvia St. James, Heat, McFadden/Whitehead, R. Crawford, M. Franks, Love Committee, Con Funk Shun, Jones Girls, H. Hancock, Taste Of Honey, Booker T. Jones, D. Ross, Ashford & Simpson. LP ADDS: J. Taylor, Dynasty, Crusaders.

WRBD – FT. LAUDERDALE – JOE FISHER, OM – #1 – S.O.S. BAND JUMPS: 36 To 31 – Pointer Sisters, 34 To 28 – H. Alpert, 31 To 23 – Chic, 21 To 16 – G. Benson, 19 To 14 – Cameron, 16 To 11 – Sheila & B. Devotion, 15 To 10 – K. Blow, Ex To 40 – S. Lattisaw. Ex To 39 – Con Funk Shun. ADDS: O'Jays, B. White, Elaine & Ellen, L. Clifford, Southroad Connection, A. Surrett, Change, J. Knight, M. Reynolds. LP ADDS: H. Alpert, Brick, B. White, J. Taylor.

Surrett, Change, J. Knight, M. Reynolds, LP ADDS: H. Alpert, Brick, B. White, J. Taylor. WKND — HARTFORD — EDDIE JORDAN, MD — #1 — S.O.S. BAND JUMPS: 35 To 31 — Gayle Adams, 34 To 26 — Ashford & Simpson, 33 To 25 — Dynasty, 31 To 24 — Taste Of Honey, 29 To 22 — F. Wesley, 26 To 21 — Choc. Milk, 27 To 20 — T. Pendergrass, 24 To 18 — Sun, 23 To 17 — G. Benson, 25 To 15 — Chic, 21 To 14 — S. Robinson, 22 To 13 — Commodores, 20 To 12 — D. Hudson, 14 To 11 — C. Staton, 13 To 10 — Isley Bros., 15 To 9 — Breakwater, 12 To 8 — N. Cole, 0 To 7 — Fatback, Ex To 33 — P. Bryson, Ex To 32 — Tom Browne, ADDS: Raydio, C. Khan, P. Bryson, O'Jays, Maze. LP ADDS: Al Hudson, Wm. DeVaughn, Mayfield/Clifford, Dells, J. Moore, Five Special, Koko Taylor, Joey Jefferson.

KMJQ — HOUSTON — DEE ROQUEMORE, MD — #1 — FATBACK (OLD) JUMPS: 40 To 29 — Skyy, 39 To 27 — Maze, 38 To 22 — C. Khan, 31 To 23 — T. Pendergrass, 23 To 9 — Chic, 22 To 13 — GQ, 20 To 12 — Fatback, 18 To 11 — Cameron, 9 To 6 — Commodores, 8 To 5 — Invisible Man's Band, 7 To 4 — L. Graham, EX To 24 — S. Lattisaw. ADDS: Change, S. Turrentine, AWB.

KDAY -- LOS ANGELES -- STEVE WOODS, PD -- #1 -- K. BLOW HOTS: Commodores, Cameo, Fatback, G. Benson, D. Ross, 7th Wonder, Boz Scaggs, Chic, T. Pendergrass. ADDS: Don Covay, C. Khan, Tom Browne, Bros. Johnson.

KACE – LOS ANGELES – ALONZO MILLER, MD HOTS: T. Marie, Cameo, L. Graham, S. Mills, G. Chandler, G. Knight, Raydio, Al Jarreau, J. Jackson,

Fatback, Manhattans, H. Hancock, M. Franks, Con Funk Shun, Isley Bros., Commodores, Bros. Johnson, R. Crawford, D. Ross, S. Lattisaw. WDIA - MEMPHIS - MARK CHRISTIAN, PD

WDIA — MEMPITIS — MARK CHRISTIAR, PD HOTS: AI Jarreau, Boz Scaggs, Fatback, G. Benson, L. Graham, N. Cole, R. Crawford, Raydio, S.O.S. Band, F. Wesley, Syl Johnson, T. Pendergrass, D. Ross, AI Surrett, Ashford & Simpson, B. Preston/Syreeta, C. Khan, D. Hudson, D. Moore, GQ, Isley Bros., P. Bryson, TTF, S. Robinson, Magic Lady. ADDS: Choc. Milk, D. Warwick, Joyce Cobb, P. Austin, P. LaBelle, Pleasure, Hues Corp. LP ADDS: B. White, J. Klemmer.

WEDR — MEMPHIS — GEORGE JONES, MD — #1 — KANO JUMPS: 21 To 12 — Blowfly, 18 To 11 — Sun, 28 To 10 — V. Mason, Ex To 26 — G. Chandler, Ex To 25 — Starpoint, Ex To 17 — S. Lattisaw, Ex To 15 — K. Blow, Ex To 9 — M. Henderson. ADDS: Lenore O'Malley, L. Haywood, J. Taylor, O'Jays, Change, Elaine & Ellen, Spyro Gyra, Chi-Lites, Variations, Southroad Conn. LP ADDS: D. Hudson.

WAWA — MILWAUKEE — KING JAMES, MD — #1 — K. BLOW JUMPS: 36 To 26 — D. Ross. 24 To 21 — Maze, 26 To 19 — Ashford & Simpson, 22 To 13 — G. Benson, 18 To 12 — Don Covay, 10 To 5 — Fatback, 7 To 4 — Isley Bros., Ex To 38 — Raydio, Ex To 37 — Sister Sledge. ADDS: S. Lattisaw, Change, Magic Lady, Tom Browne, Hues Corp., Willie Clayton, Robert Thomas, Them. LP ADDS: G. Benson, Wm. DeVaughn, J. Butter, C. Staton, Taste Of Honey, Maze.

WYLD-FM — NEW ORLEANS — RON ASH, MD — #1 — J.G. WATSON JUMPS: 40 To 36 — ADC Band, 39 To 33 — R. James, 35 To 32 — Taste Of Honey, 34 To 30 — Choc. Milk, 38 To 27 — D. Hudson, 31 To 26 — Fatback, 30 To 25 — T. Pendergrass, 28 To 20 — D. Ross, 20 To 16 — Five Special, 21 To 15 — P. Bryson, 23 To 14 — A. Surrett, 19 To 12 — Al Jarreau, 22 To 9 — Chic, 13 To 8 — Isley Bros., 10 To 7 — G. Benson, 11 To 6 — N. Cole, 8 To 4 — Commodores, Ex To 40 — Crown Heights Affair, Ex To 39 — O'Jays, Ex To 38 — B.B. King, ADDS: J. Taylor, Shadow, High Energy, Pleasure, 7th Wonder, LP ADDS: Chic.

WWRL – NEW YORK – LINDA HAYNES, MD HOTS: Commodores, S. Robinson, T. Pendergrass, Ashford & Simpson, D. Ross, C. Khan, G. Benson, 7th Wonder, S. Clarke, J. Jackson, ADDS: D. Warwick, J. Mathis, L. Huff, Pointer Sisters, D.J. Rogers, Village Choir, Side Effect. LP ADDS: Tom Browne, D. Sanborn, Richard Tee, J. Klemmer.

WOKB — ORLANDO — BRETT LEWIS, PD — #1 — LARRY GRAHAM
 HOTS: Spinners, K. Blow, D. Hudson, G. Knight, G. Benson, S. Lattisaw, Brick, TTF, Fatback, Switch, Wm. DeVaughn, Sheila & B. Devotion, Commodores, Chic. ADDS: ADC Band, S. Robinson, McFadden & Whitehead, Pointer Sisters. LP ADDS: Chic, Dells, Pleasure.

W WINtenead, Pointer Sisters, LP ADDS: Chic, Delis, Pleasure.
 WDAS-FM — PHILADELPHIA — JOE TAMBURRO, PD — #1 — L. GRAHAM
 HOTS: G. Benson, K. Blow, Dynasty, Spinners, N. Cole, Commodores, Isley Bros., T. Pendergrass, G. Knight, D. Ross, Wm. DeVaughn, S.O.S. Band, Skyy, G. Chandler, Brick, Boz Scaggs, C. Staton, D. Hudson, B. Preston, J. Jackson, Chic, C. Khan, P. Bryson, Taste Of Honey, C. Mayfield/L. Clifford, R. James, Maze, TTF, Pleasure, Sun, O'Jays, Ashford & Simpson, L. Huff, B. Walker, ADDS: Symba, Rod, J. Moore, A. Surrett, Village Choir, S. Lattisaw, Heat, Solaris, Jones Girls, McFadden & Whitehead, Interlude, C. Khan, Maze, R. James, D. Mason, F. Wesley, Starpoint, J. Mathis, O'Jays, Lenore O'Malley, Rolling Stones, Pure Energy, Pointer Sisters, Shalamar, Sun, LP ADDS: Voyage, P. Austin, Delis, C. Mayfield, Bob James, R. Lewis, Truth, Dynasty, Change, T. Browne, Kwick.

WAMO — PITTSBURGH — KEN ALLEN, PD — #1 — S.O.S. BAND JUMPS: 38 To 30 — T. Pendergrass, 36 To 29 — Chic, 35 To 28 — Starpoint, 34 To 26 — Commodores, 33 To 25 — Sun, 27 To 22 — Boz Scaggs, 22 To 15 — Fatback, 18 To 12 — Con Funk Shun. ADDS: O'Jays, C. Staton, Cameron, Maze, L. Huff, F. Wesley.

WLLE — RALEIGH — CAESAR GOODING, MD — #1 — K. BLOW
 HOTS: S.O.S. Band, D. Ross, G. Benson, V. Mason, M. Henderson, Delegation, Ashford & Simpson, Cameo, L. Graham, Lipps, Inc., Manhattans, Dynasty, Whispers, Taste Of Honey, High Inergy, Maze, McFadden & Whitehead, C. Khan. ADDS: Joe Tex, McFadden & Whitehead, I. Hayes, Jeanie Hollins, Kwick, A. Surrett, LP ADDS: B. Walker, Maze, Taste Of Honey.

WEAR — RICHMOND — HARDY JAY LANG, PD — #1 — SOS. BAND JUMPS: 20 To 16 — T. Browne, 19 To 14 — K. Blow, 17 To 13 — Ashford & Simpson, 16 To 10 — Dynasty, 11 To 7 — Fatback, 9 To 6 — L. Graham, 6 To 3 — G. Benson, Ex To 17 — D. Ross. ADDS: O'Jays, S. Lattisaw, Kwick, McFadden & Whitehead, D. Ruffin, Windstorm, Jones Girls. LP ADDS: Taste Of Honey, Maze.

KMJM — ST. LOUIS — CLIFF WINSTON, MD — #1 — MANHATTANS JUMPS: 29 To 24 — Ashford & Simpson, 28 To 22 — Chic, 11 To 5 — G. Benson, 6 To 3 — L. Graham, 12 To 7 — D. Ross, Ex To 29 — K. Blow. ADDS: C. Khan, Starpoint, Heath Bros., B. White, Cameo, Fatback, Con Funk Shun, Skyy. LP ADDS: G. Chandler, R. Lewis, L. Graham, J.G. Watson.

KATZ — ST. LOUIS — EARL PERNELL, MD — #1 — TTF JUMPS: 30 To 24 — B. White, 28 To 21 — Fatback, 26 To 20 — G. Benson, 25 To 19 — Chic, 24 To 18 — Raydio, 20 To 13 — D. Ross, 19 To 12 — M. Henderson, 17 To 10 — K. Blow, 13 To 9 — Pleasure, 11 To 7 — C. Mayfield, 12 To 5 — S. Robinson, 9 To 4 — L. Haywood, Ex To 30 — O'Jays, Ex To 27 — Heat. ADDS: McFadden & Whitehead, Jones Girls, D.J. Rogers, C. Carlton, D. Mason, H. Hancock, Seventh Wonder, Sugar Hill Gang, B.T. Express, Dynasty, Windstorm. LP ADDS: Brick, S.O.S. Band, Dells, C. Mavfield Mayfield.

KSOL — SAN FRANCISCO — JJ JEFFRIES, PD — #1 — L. GRAHAM JUMPS: 20 To 10 — Fatback, 13 To 9 — Commodores, 10 To 7 — R. Robbins, 9 To 5 — K. Blow. ADDS: D. Ross, Gap Band, Con Funk Shun, Ashford & Simpson, TTF, 7th Wonder, AWB, S. Robinson, H. Alpert. LP ADDS: Taste Of Honey, P. Austin, Dynasty, P. Austin, P. Bryson, Starpoint, Choc. Milk, G. Chandler, Heat.

KOKA — SHREVEPORT — BB DAVIS, MD — #1 — S.O.S. BAND HOTS: Joe Simon, Benson, Fatback, Commodores, K. Blow, F. Wesley, L. Graham, J.G. Watson, D. Hudson, ADDS: D. Ross, Whispers, Meco, Flakes, Manhattans, Ashford & Simpson, H. Alpert, Pleasure, P. Austin, Alphonso Surrett, Choc. Milk, Maze, LP ADDS: C. Khan, Spinners, C. Mayfield, H. Alpert.

OK100 — WASHINGTON — DWIGHT LANGLEY, MD HOTS: D. Ross, Spinners, Commodores, Dynasty, Isley Bros., L. Graham, S.O.S. Band, Chic, C. Khan, G. Benson, K. Blow, S. Lattisaw, G. Knight, ADDS: Cameron, Trussel. LP ADDS: Maze.

INTERNATIONA



TOZZI WINS WORLDWIDE — CGD Dischi recording artist Umberto Tozzi was recently awarded the Golden Globe for his worldwide sales of over 22 million records. The ceremony, which was held at the Michaelangelo Congress Center in Milan, was sponsored by the Italian Chamber of Commerce for Foreign Trade. Pictured at the ceremony are (I-r): Tozzi; Dott. N. Fudoli, chamber vice president; Deputy A. Tesini, chamber president; and Count R. Caputo, chamber general director.

INTERNATIONAL PROFILE Francis Lai: Quietly Composing For Millions Around The World by Dilek Koc

PARIS - A Man And A Woman . Love ... Vivre pour vivre (Live For Life) Story . and many, many others . In a plush studio overlooking the Eiffel tower, Cash Box visited with the soft-spoken man who has stirred the hearts of millions all over the world with his music . . . an incognito face to most of his fans, partly because of his natural shyness, partly because of his im-

mense fear of flying . . . Francis Lai. Born in Nice on April 26, 1932, it was from his cousin who played the accordion that Lai first acquired a taste for that instrument. After a stint with a local band he left Nice for Marseilles, discovered jazz and teamed up with Claude Goaty. He traveled with her to Paris, became her accompanist and made his home in Montmartre.

Lai's songs were already being sung by Juliette Greco, Yves Montant and many others. He was performing one evening along with Michel Magne when he made the most significant encounter of his career. He met Edith Piaf and became her accompanist. For three years he played with her and wrote for her - "That Dirty Little Fog" ... "Take Me With You" 'The Right To Love" and many others.

His life is shot through with fateful encounters. His meeting with Pierre Barouh, who in turn introduced him to Claude Lelouch, was another.

A new chapter in his life began with the film A Man And A Woman, which was to

TOP TEN 45s

TOP TEN LPs

Argentina

P TEN 45s Funkytown — Lipps, Inc. — Phonogram Can't Stop The Music — Village People — RCA Tu Tambien Me Haces Falta — Angela Carrasco — Microfon Moskow Diskow — Telex — Phonogram Enamorate De Mi — Camilo Sesto — Microfon Carta A Mi Hermano — Laurita — CBS Crazy Little Thing Called Love — Queen — EMI Somos Locos Del Amor — Valeria Lynch — Phonogram La Danza De Los Mirlos — Los Mirlos — Microfon Wedding Song — Demis Roussos — Phonogram Date Los

Bienvenidos - Camilo Sesto/Angela Carrasco -

Bienvenidos — Camilo Sesto/Angela Carrasco — Microfon/ATC Show Fantastico — various artists — ATC Ricordi ... — various artists — K-Tel/ATC Mouth To Mouth — Lipps, Inc. — Phonogram Superdisco 10 — various artists — RCA The Game — Queen — EMI 40 Boleros Con Amor — Maracaibo Ensemble — Music Hall/ATC

Cumbia Amazonica — Los Mirlos — Microfon Rinaldi/Plazzolla — Rinaldi-Piazzolla — ATC Gracias Por La Musica — ABBA — RCA



Francis Lai

make film history and break longestablished records, until even that seemingly unbeatable sucess was overtaken by the music of Love Story.

In addition to composing the score for over 60 films, he has written over 500 songs, all of which have been recorded by top stars and orchestras all over the world.

In 1971, he cut his first LP singing his own songs and made his film debut in Smic Smac Smoc, again directed by Claude Lelouch. In 1974, he played at the Royal Albert Hall in London with his electronic accordion, some of his best film scores with Royal Philharmonic Orchestra conducted by Christian Gaubert.

He leads a quiet life with his wife and two children, remains faithful to his old habit of working at night and hates to be awakened before 1 p.m

INTERNATION AL DATELINE Argentina

BUENOS AIRES — Five of the major com-panies decided to start a joint action in favor of a reduction of the price of singles from \$4.56 to \$3.49, while Microfon chose to remain, at least for this time, at the old level. One of the reasons for the move has been the sharp decline in singles sales, which last April were 60% below the 1979 level for the same month. Since many of the companies now have budget line cassettes priced around \$7.50, customers have obviously chosen them instead of buying singles. A promotional campaign to publicize the new price begins this week.

Spanish chanter Pedro Marin arrived a few days after lark Mari Trini. also for TV appearances. Sicamericana staged a strong promo campaign in behalf of both, and is releasing their latest recordings. Luis Calvo, A&R manager of Hispavox, came from Madrid with the artist and reported to Cash Box his happiness for the success of both efforts.

RCA's promo manager Carlos Illiana reports the arrival of group The Ritchie Family for the premiere of the film Can't Stop The Music, opening this week here. The movie stars the **Village People**, who are appearing in a TV special taped recently. In September, RCA is expecting visits by Spanish chantress Rocio Jurado and Argentinian singer Jairo, currently living in Spain and France.

Phonogram's Leo Bentivoglio reports that his company is staging a press meeting to introduce the new albums by percussionist Domingo Cura and folk artists Antonio Tarrago Ros and Miguel Angel Morelli. The new album by Susana Rinaldi, recorded here, is also ready.

CBS arranged a cocktail party in behalf of Los Manseros Santiaguenos, the folk group that is credited with the popularity of 'chacarera" rhythm on a national level. The group has recorded a new LP, and recently waxed another one with Leo Dan, a pop star who lived several years in Mexico and returned here.

Ignacio Janer Valenti of Belter Records from Barcelona reported his satisfaction regarding the campaign held by Tonodisc in behalf of kiddie group Parchis. Janer explained to Cash Box that several other artists will be coming in the future, and that Argentinian artists will be promoted in Spain as part of an exchange program.

Microfon is launching the Discoteca del amor album, with the soundtrack of the movie starring Monica Gonzaga and Ricardo Darin. The movie features several of the local pop artists of the company, and also international names whose promotion through cinema has proven to be successful. The flick is the fourth in a series, with the first three having turned into box office smashes. miguel smirnoff

Germany

MUNICH - Klaus Ebert, head of A&R at Metronome for the past seven years, has resigned to assume the same position with Polydor in Hamburg. Ebert's move is one of the many upper echelon changes currently occurring at Polydor . Bellaphone Records has gone into active partnership with the American Scotti Brothers label. Artists lan Lloyd, Larry Gatlin and label mainstay Lelf Garrett will have subsequent releases shortly.

Teldec's Claudja Barry's latest LP release will feature the single "Banana Boat Song." Her version of the Harry Belafonte classic has already garnered sizable media attention

EMI-Electrola is currently scoring big with **Peter Kent**'s LP, "Dream Machine." Following on the heels of the chart-topping single "You Are All I Need" is second track from the album "It's A Real Good Feeling."

As is the case nearly everywhere on this planet, the **Rolling Stones**' "Emotional Rescue" is currently Germany's top selling I P ... American expatriate Peggy March, whose "I Will Follow Him" was a #1 smash in 1963, is scheduled to release her first U.S. LP in over 10 years shortly, with a simultaneous German language single entitled "Dreh die Uhr zuruck zum anfang" ("Turn The Clock Back To The Beginning") to be released domestically.

Speaking of German language releases, pro-rocker Peter Gabriel has rendered his latest album in German with the help of TV script writer Horst Konigstein. His rationale: "Rhythmically speaking, German is a fascinating language. The vocal harshness of the language gives the lyrics a phonetically mechanical flair.

Deutsche Grammophon is slated to distribute Mike Chapman's Dreamland label. A major marketing and promotional campaign is currently underway Teldec's new bright hope, The Days, were introduced to the public via the all-important television circuit on the highly rated Musikladen program.

Now that Hamburg's James Last Band has finally made a dent in the U.S. charts, German recording vet Udo Lindenberg is presently recording an album in New York Lipps Inc.'s "Funkytown" is currently in its fourth week as the #1 single in Germany.

Just released is Ramona Wulf's latest LP, produced by Horst Hornung. Plans for finally cracking the international market are currently underway . . . Despite the instant success of the Rolling Stones' latest effort, Roxy Music's "Flesh And Blood" has been earmarked as the country's top critical favorite for the month.

The summertime biz is off by at least 50% from last year. Single sales of 150,000 are considered good, whereas "good" once in the neighborhood of 600,000. was gerhard augustin & haraid taubenreuther

INTERNATIONAL BESTSELLERS

Australia

- AUGITAIIA 1 Can't Stop The Music Village People RCA 2 Turning Japanese The Vapors United Artists 3 You've Lost That Lovin' Feelin Long John Baldry & Kathi Mac-
- You've Lost That Lovin' Feelin Long John Baldry & Donald EMI America Coming Up Paul McCartney Parlophone Call Me Blondie Chrysalis Tired Of Toein' The Line Rocky Burnette EMI Funkytown Lipps, Inc. Casablanca Cheap Wine Cold Chisel WEA Love At First Night Kim Hart EMI The Rose Bette Midler Atlantic

- 10
- TOP TEN LPs

-Prensario

- TOP TEN LPs

 1 Can't Stop The Music Village People RCA

 2 East Cold Chisel WEA

 3 The Magic Of Boney M. Atlantic/Hansa

 4 Glass Houses Billy Joel CBS

 5 Unmasked Kiss Casablanca

 6 Dark Room The Angels Epic

 7 Stardust Willie Nelson CBS

 8 True Colours Split Enz Mushroom

 9 The Rose Soundtrack/Bette Midler Atlantic

 10 21 At 33 Elton John Rocket

 Kent Mage

- - -Kent Music Report

Canada

- TOP TEN 45s 1 Funkytown Lipps, Inc. Casablanca 2 It's Still Rock And Roll To Me Billy Joel CBS 3 The Rose Bette Midler Atlantic 4 Cars Gary Numan Beggars Banquet 5 Coming Up Paul McCartney Columbia 6 It's Hard To Be Humble Mac Davis Casablanca 7 Little Jeannie Elton John MCA 8 Fine State Of Affairs Burton Cummings CBS 9 Echo Beach Martha & The Muffins Virgin 10 Magic Olivia Newton-John MCA

TOP TEN 45s

- TOP TEN LPs

 1 Emotional Rescue The Rolling Stones Rolling Stones

 2 Glass Houses Billy Joel Columbia

 3 Empty Glass Pete Townshend Atco

 4 The Game Queen Elektra

 5 Agginst The Wind Bob Seger Capitol

 6 Duke Genesis Atlantic

 7 Flesh And Blood Roxy Music Atco

 8 Peter Gabriel Polygram

 9 In The Heat Of The Night Pat Benatar Chrysalis

 10 The Wall Pink Floyd Columbia

INTERNATIONA

INTERNATIONAL DATELINE

Spain

MADRID - The Jam (Polydor) came to Spain to tape television shows. Their "Going Underground" is getting heavy airplay

Tequila's (Zafiro) third LP, "Viva Tequila," has just been released amidst much anticipation from critics and fans after the success of their earlier LPs. "Dime que me quieres" is the first single from this LP and has had strong initial sales ... Georges Moustaki (Polydor) gave a series of recitals that included old and new repertoire to packed houses. In Madrid, he was held over a day due to the demand for tickets .

Premiere of The Rose, starring Bette Midler (Hispavox), was quite an event in Madrid with many pop stars present . Zombles (RCA) and Radio Futura (Hispavox) are the two new wave bands with heaviest promotional backing at this Radio Futura recently completed a time... promotional tour throughout Spain along with Lelf Garrett, Chan y Chevl, Pedro Marin and Mabel Pending her debut in Evita, announced for September, Rocio Jurado (RCA) has reinforced promotion of her LP "Senora" with night club performances accompanied by the famous pop group of the 60's, Los Pekenikes.

La Orquesta Mondragon is one of the most visually exciting groups around. After the excellent sales of their first LP, "Muneca Hinchable," the group is currently secluded in the new studios of Ibiza Sound recording their new LP . Marl Trini's (Hispavox) presentation in Madrid was well-received by the critics in the capital. "A mi aire," her latest LP, has signalled a freshening of image and style for the singer/songwriter ... Surprising sales for the **Bruce Cockburn** album (RCA), "Danc-ing In The Dragon's Jaws," boosted by air-play of the single "Wondering Where The Lions Are." This Canadian singer is especially popular with FM programmers.

Jose Luis Perales has the best selling LP of recent months with "Tiempo de Otono," which has been on the bestseller list for over nine months.

Bob Marley & The Wallers (Ariola) was the concert most anxiously awaited by Spanish fans. This group performed June 30 in the Barcelona bullring, preceded by Average White Band, who played a tight one-hour set. Demand for the new Bob Marley LP is heavy. His song "Three Little Birds" from the album "Exodus" has been selected for a TV spot by a jeans company

Andy Gibb (Polydor) is planning a promotional tour of Spain following top sales action on his "After Dark" LP and "Desire" single. His "I Can't Help It" with Olivia Newton-John was also just released A heavy marketing campaign has been

announced in conjunction with film The Empire Strikes Back for summer's end angel alvarez

Germany

Die schonsten Melodien ... - Orchester Anthony Ventura -

United Kingdom

LONDON - Despite the deep recession facing the industry in general, Paul McCartney seems unaffected. His album "McCartney II" seems set to equal sales of the Wings album "Band on the Run." According to figures available, "McCartney II" is one of the world's largest selling albums. "Waterfalls," the second single from the album, is already high in the U.K. charts and is set for Stateside release later this month. Brian Southali, EMI Records U.K. publicity executive, commented, "We are obviously delighted with the success and the sales achieved." John Reid has announced the appoint-

ment of John Hall as the managing director of Rocket Records. Formerly general manager of the company, the appointment took effect immediately . . . WEA has con-firmed that by the Autumn it will have made cuts of 100 people. Of those going in the cuts are Richard Robinson, Stuart Hornell, and Nigel Molden of the management

team. A late addition to the new executive team at EMI is Cliff Busby, who becomes responsible for all stock control and dis-tribution at the EMI record factory on the EMI Music outskirts of London . Publishing has announced that from Sept. 1, Peter Ende will be managing director of Francis Day & Hunter of Hamburg. Current MD, Gerd Muller, expects to move elsewhere in EMI Music's worldwide operations from Oct. 1.

Only 10 weeks after releasing the first solo album by PIL's bass player, Jah Wobble, comes a second album, "Blueberry Hill." Originally conceived as a follow-up single to the title track "Betrayal" single from the first album, Wobble came out of the studios with 34 minutes of music. Virgin Records decided to defy the traditonal delay between releases. The album retails at the old-fashioned price of 2.25 pounds.

Following the tragic death of Ruts vocalist Malcolm Owen last week, a few days after the rest of the band had decided to discontinue working with him, Virgin records has decided to go ahead with the release of a Ruts single scheduled before the group's split. Owen was found unconscious in his parents's Middlesex home. The rest of the band is said to be stunned by the death and its future plans are thrown into confusion as a result. The single, entitled "West One," may be the last

to bear the band's current name. WEA announced details of an Autumn tour by heavy rock band AC/DC. The tour, 20 dates throughout October and November, will be the band's first in the U.K. to feature new lead singer Brlan Johnson. The tour will feature material from the paul bridge group's latest album.



Paul Bridge Bridge Named To Head Cash Box U.K. Office

LOS ANGELES - Paul Bridge has been named Cash Box correspondent for the U.K., effective Aug. 1. Bridge, who has worked as a songwriter, lyricist and freelance writer, will be in charge of all Cash Box operations in the U.K.

Bridge will be located at 608 Kings Road, London SW6. His telephone number will be 01 731-2452.

Bridge succeeds Nick Underwood, who served with Cash Box for two years.

Radio Stations Set **To Appeal New** U.K. Royalty Rate

LONDON - The Assn. of Independent Radio Contractors, a group of 21 commercial sound studios throughout the country, has announced that it might appeal the new royalty payments formula for on-air use of recorded music.

The new formula was devised by the Performing Right Tribunal, which convened hearings after the radio stations officially requested a reduction of the current rate from seven percent of net annual revenue to approximately one percent.

The new formula will take effect Oct. 1. Under the new system, radio stations will pay four percent of the first 750,000 pounds (\$1.8 million) six percent of the next 750,000 pounds, eight percent of the next 1.5 million pounds and 10% of further revenues.

The new formula will provide a more favorable royalty situation for small- and mid-sized stations. The nation's largest stations will be hit the hardest by the new formula, with estimates going as high as a possible nine percent of total revenues for some of the biggest.

TOP TEN 45s

TOP TEN LPs

10.

CRI, A&M Set **Licensing Pact** For Latin America

NEW YORK — CBS Records International (CRI) and A&M Records have set a new three-year licensing agreement for A&M Records product in all territories of Latin America, including the entire continent of South America, all of Central America and Mexico. The pact was reached between Allen Davis, CBS Records International president, and Gil Friesen, A&M Records president.

"CBS Records places great importance in the growth potential of Latin America and in the position we foresee Latin America assuming in the worldwide music business community," commented Davis at the sign-ing of the agreement. "And we feel that A&M Records will be a very important part of it all. We have enjoyed considerable success with A&M in continental Europe, and due to a number of critical factors, including the complementary nature of the respective artist rosters and the individual working relationships we've established over time, we fully expect that success to spread to Latin America and flourish there.'

'Extraordinary Success'

Added Friesen, "In light of A&M's extraordinary success in our affiliate relationship with CBS in Europe, we're looking forward to duplicating that success with our new CBS affiliate contract for Latin America. The caliber of people working for CBS, and in particular the A&M label managers, are the kind of people we enjoy working with. We foresee a significant expansion and exciting potential in Latin America, and I am delighted with the new arrangement.



MAGIC GOLD - Epic/Sony recording artist Dick St. Nicklaus was awarded a gold certification for the single "Magic," which reached the #1 spot on the Japanese charts recently. Pictured at the gold presentation are Epic/Sony managing director Shuga Matsuo (I) and St. Nicklaus.

Spain

P TEN 458 Funkytown — Lipps Inc. — Fonogram Morir De Amor — Miguel Bose — CBS Dime Que Me Quieres — Tequila — Zafiro Rapo Clapo — Joe Bataan — RCA La Quiero A Morir — Francis Cabrel — CBS Another Brick In The Wall — Pt. II — Pink Floyd — EMI Destre — Andy Gibb — Polydor

DP TEN LPs Hey! — Julio Iglesias — CBS Miguel — Miguel Bose — CBS Fans — Various Artists — Hispavox Un Encuentro — Triana — Movieplay Flesh & Blood — Roxy Music — Polydor Viva Tequila — Tequila — Zafiro Radio Stars — Various Artists — Fonogram The Wall — Pink Floyd — EMI Rock It To Mars — Rocky Sharpe & Replays — Movieplay After Dark — Andy Gibb — Polydor Cash Box of Spain

Identify Bick in Gibb — Polydor
 It's Still Rock And Roll To Me — Billy Joel — CBS
 Over You — Roxy Music — Polydor
 Un Paso Adelante — Madness — Columbia

INTERNATIONAL BESTSELLERS

New Zealand

- P TEN 45s Funkytown Lipps, Inc. Casablanca D.I.S.C.O. Ottawan Carrere Der Nippel Mike Kruger EMI No Doubt About It Hot Chocolate RAK Sexy Eyes Dr. Hook Capitol Take That Look Off Your Face Marti Webb Polydor Bobby Brown Frank Zappa CBS Boat On The River Styx A&M Aloha-Oe, Until We Meet Again Goombay Dance Band CBS What's Another Year Johnny Logan Epic
- Traumereien Richard Clayderman Unmasked Kiss Casablanca Cornerstone Styx A&M Flesh & Blood Roxy Music Polydor Sky 2 Sky Ariola

-Der Musikmarkt

TOP TEN LPs 1 Stardust — Willie Nelson — CBS 2 Space Race — Mi-Sex — CBS 3 The Magic of Boney M — WEA 4 Off The Wall — Michael Jackson — CBS 5 Just One Night — Eric Clapton — Polygram 6 The B-52's — WEA 7 True Colours — Spilt Enz — Polygram 8 Graffiti Crimes — Mi-Sex — CBS 9 Damn The Torpedos — Tom Petty & The Heartbreakers — Polygram Arcade Viva Italia — Adriano Celentano — Ariola The Wall — Pink Floyd — Harvest Zauber der Karibik — Goombay Dance Band — CBS Der Nippel — Mike Kruger — EMI Traumerelen — Richard Clayderman — Telefunken

- 10 A Lifetime Of Music 1905-1980 Mantovani
 - -Record Publications Ltd.

TOP TEN 45s

TOP TEN LPs

10

10

- New Zealand 1 Stomp The Brothers Johnson Festival 2 Coming Up Paul McCartney EMI 3 Funky Town Lipps Inc. Polygram 4 I Plege My Love Peaches & Herb Polygram 5 I'm In The Mood For Dancing Nolan Sisters CBS 6 She's Out Of My Life Michael Jackson CBS 7 Fly Too High Janis Ian Festival 8 Crusin' Michael Nesmith WEA 9 Call Me Biondie Festival 10 People Mi-Sex CBS

INTERNATIONAL

PLAYLISTS

INTERNATIONAL

ARGENTINA

ARGENTINA BUENOS AIRES – RADIOACTIVE Dame, Dame, Dame – ABBA – RCA Funkytown – Lipps Inc. – Phonogram Enamorate De Mi – Camilo Sesto – Microfon Tu Tambien Me Haces Falta — Angela Carrasco

Tu Tambien Me Haces Falta — Angela Carrasco — Microfon Llamame — Bradbury — Music Hall Un Sentimental — Julio Iglesias — CBS Buen Amor — Rafaella Carra — Epic Cosita Loca Llamada Amor — Queen — EMI Can't Stop The Music — Village People — RCA Moskow Diskow — Telex — Phonogram La Danza De Los Mirlos — Los Rirlos — Microfon Salta — Blue Man — Music Hall Llora La Nina — Los Moros — RCA Dudo Lo Que Pasa — Maria Marta Serra Nima — CBS

Noches Calidas De Verano — Night — EMI Yo Que No Vivo Sin Ti — Dyango — EMI Si Me Dejas Ahora — Jose Jose — Microfon Somos Los Locos Del Amor — Valeria Lynch — Si Me Dejas Ahora -

Somos Los Locos Dei Amor — valeria Lynch — Phonogram Mi Emor — Eddie Grant Llamame — Blondie — RCA Cancion De Boda — Demis Roussos —

Phonogram He Venido A Pedirte Perdon — Juan Gabriel —

Microfon Juego De Computadores — Mi-Sex — CBS

La Carta — Jose Augusto — EMI Carancho Asau — Hnos. Cuestas — Microfon Noche De Mujeres — Kool & The Gang — RCA Contacto — Edwin Starr — Phonogram Locomotion — Ritz — CBS Como Yo Te Amo — Raphael — Music Hall Lo Sabra El Silencio — Gian Franco Pagliaro — FMI

FMI

Que Malo Es Amarte - Robert Palmer -Microfon

Leon Herido — Ruben Amado — CBS

AUSTRALIA AUSTRALIA MELBOURNE – RADIO 3XY Tired Of Toein' The Line – Rocky Burnette – EMI Turning Japanese — The Vapors — United Ar-

tists Together We Are Beautiful — Fern Kinney —

Captain Beakey — Keith Michell — Polydor Crying — Don McLean — Interfusion In Your Car — The Dugites — RCA

Amor Meu Grande Amor — Angela Ro-Ro — Bandolins — Oswaldo Most Polygram Bandolins — Oswaldo Montenegro — WEA Please Don't Go — K.C. & The Sunshine Band –

WEA Can't Stop The Music — Village People — RCA The Rose — Bette Midler — Atlantic Space Invaders — Plaver One — WEA Coming Up — Paul McCartney — Parlophone Call Me — Blondie — Chrysalis I Only Want To Be With You — The Tourists — Lono

Logo No Secrets — The Angels — Epic Skinny Girls — Alan O'Day — Pacific Funkytown — Lipps Inc. — Casablanca Working My Way Back To You — The Spinners —

Atlantic Atomic — Blondie — Chrysalis Cheap Wine — Cold Chisel — WEA You've Lost That Lovin' Feelin' — Long John Baldry — EMI There Ain't No Age For Rock 'n' Roll — The

Veterans – Avenue Brass In Pocket – The Pretenders – Real

Brass In Pocket — The Pretenders — hear Records People — Mi-Sex — CBS Rockabilly Rebel — Major Matchbox — Magnet We Are Glass — Gary Numan — WEA Come Back — J. Geils Band — EMI I Hope I Never — Split Enz — Mushroom Ride Like The Wind — Christopher Cross — War-ner Bros

ner Bros. It's Still Rock And Roll To Me — Billy Joel — CBS

The Boys Light Up — Australian Crawl — EMI An Englishman Lives In New York — Godley & Creme — Polydor Can't Help Myself — Flowers — Regular Love Is Enough — Linda George & Paul McKay —

Full Moon I Got You — Split Enz — Mushroom Don't Let Go — Isaac Hayes — Polydor Little Jeannie — Elton John — Rocket I Can't Help Myself — Bonnie Pointer — Motown Shandi — Kiss — Casablanca Rock Lobster — B-52's — Warner Bros. Space Race — Mi-Sex — CBS All I Wanna Do — Jo Jo Zep & The Falcons — Mushroom

Atlantic

Full Moon

Mushroom

Please Don't Go — K.C. & The Sunshine Band — CBS Alo Alo Marciano — Elis Regina — WEA Me Esqueci De Viver — Jose Augusto — Odeon Aquela Nuvem — Gilliard — RGE Menino Do Rio — Baby Conselo — WEA Toada — Boca Livre — Boca Livre Cheiro De Amor — Maria Bethania — Polygram Toda Menina Baiana — Gilberto Gil — WEA Frevo Mulher — Amelinha — CBS Put A Little Love In Me — Delegation — Ariola Massa (A) — Raimundo Sodre — Polygram Babe — Styx — Odeon Grito De Alerta — Maria Bethania — Polygram Babe — Styx — Odeon Grito De Alerta — Maria Bethania — Polygram D.J.S.C.O. — Ottawan — Top Tape Just When I Needed You — Tony Wilson — K-Tel Love Of My Life — Queen — Odeon Vinte E Poucos Anos — Fabio Jr. — Som Livre Ships — Barry Manilow — Ariola Desabafo — Roberto Carlos — CBS Partilha — Roberto Ribeiro — Odeon Get Up — Vernon Burch — Polygram Get Up To Get Down — Brass Construction — Capitol One Drop — Bob Marlev & The Wailers — Ariola

Capitol One Dr

One Drop — Bob Marley & The Wailers — Ariola Another Brick In The Wall — Pink Floyd — CBS Do You Love What You Feel — Rufus & Chaka

Khan — Ariola The Second Time Around — Shalamar — RCA Rap-O Clap-O — Joe Bataan — RCA Nao Tem Mais Jeito — Fevers — Odeon

Abri A Porta — Dominguinhos & Gilberto Gil — RCA Crazy Little Thing Called Love - Queen -

Odeon Filho Por Acaso — Fernando Mendes — Odeon Spacer — Sheila & B. Devotion — Top Tape

Filho Por Acaso — Fernando Mendes — Odeon Spacer — Sheila & B. Devotion — Top Tape Stomp! — Brothers Johnson — Odeon Desesperar Jamais — Simone — Odeon Sol De Primavera — Beto Guedes — Odeon Testemunho De Um Povo — Delcio Carvalho — Polygram Bye Bye Brasil — Chico Buarque — Polygram Vai Voltar — Lilian — RCA Do That To Me One More Time — Captain & Ten-

nille – Polygram Rasta Pe – Jorge Alfredo & Chico Evangelista –

Copacabana

Copacabana GERMANY NATIONAL — MEDIA CONTROL Boat On The River — Styx — A&M Theater — Katja Ebstein — Ariola What's Another Year — Johnny Logan — Epic Der Nippel — Mike Kruger — EMI Weekend — Earth & Fire — Vertigo Call Me — Blondie — Chrysalis Sun Of Jamaica — Goombay Dance Band — CBS Take Good Care Of My Baby — Smokie — RAK Another Brick In The Wall, Pt. II — Pink Floyd — Harvest Harvest

Tim Alive — Electric Light Orchestra — Jet (CBS) Cinema — Paola — CBS I See A Boat (On The River) — Boney M. — Hansa

International Pan — Costa Cordalis — CBS

Der Wilde, Wilde Westen – Truck Stop – Nature Take That Look Off Your Face – Marti Webb – Polydor Leben So Wie Ich Es Mag – Volker Lechtenbrink

Polydor Sexy Eyes — Dr. Hook — Capitol Wenn du nicht weiBt, wohin — Suzanne Klee — EMI

EMI Verzeih'n Sie, Madame — Stefan Waggershausen — Ariola Rom — Dschinghis Khan — Jupiter — Ariola Iche warte hier unten — Hanne Haller — Ariola Freu' dich Bloß nicht zu fruh — Gitte — Global Aloha-Oe, Until We Meet Again — Goombay Dance Band — CBS The Beild Of Livey Lorden — Mariagne Faithfull

The Ballad Of Lucy Jordan — Marianne Faithfull — Island Funkytown - Lipps, Inc. - Casablanca Ja, horst du denn nie Radio? - Peter Rubin

Polydor

Little Jeannie — Elton John — Rocket Wolkenreise — Eroc — Metronome Eine Liebe ist viele Tranen wert — Karel Gott —

Polydor Coming Up — Paul McCartney — EMI Denk doch auch mal an dich — Peter Alexander

Denk doch auch mar an uich – r eise Diseanas. – Ariola January, February – Barbara Dickson – Epic No Doubt About It – Hot Chocolate – RAK Que sera mi vida – Gibson Brothers – Polydor Stein um Stein – Vierzehn – Polydor Wenn ich dich verlier – Hoffmann & Hoffmann – Global

Global Over You — Roxy Music — Polydor Pilot Of The Airwaves — Charlie Dore — Island It's A Real Good Feeling — Peter Kent — EMI Ride Like The Wind — Christopher Cross — War-

Hide Like The Wind — Smoke — RAK San Francisco Bay — Smokie — RAK Toccata — Sky — Ariola Spiel das nich mal — Ireen Sheer — EMI Wenn and're schlafen — Bernhard Brink — ITALY

ITALY MILAN – RADIO MILANO The Girl You Want – Devo – WEA I'm Alive – Electric Light Orchestra – CBS Echo Beach – Martha & The Muffins – Polygram I'm The Living – Jimmy Cliff – WEA I'm The Living — Jimmy Cliff — WEA The Talk Of The Town — Pretenders – EMI

PLEASE!

P.O. BOX 507

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I Like It — Young & Co. — Brunswick Steal Away — Robbie Dupree — WEA Take What You Find — Helen Reddy — EMI Torpedo Girl — Kiss — Casablanca Back To Normal — John Hiatt — MCA Rock Lobster — The B-52's — WEA Hands Off She's Mine — The Beat — Arista

JAPAN JAPAN TOKYO – JOKR Coming Up – Paul McCartney You May Be Right – Billy Joel Call Me – Biondie Lost In Love – Air Supply Breakdown Dead Ahead – Boz Scaggs Him – Rupert Holmes All Night Long – Boinbow All Night Long — Rainbow Ride Like The Wind — Christopher Cross Anyway You Want It — Journey Can't Stop The Music — Village People 99 — Toto 99 — Toto Sexy Eyes — Dr. Hook Second That Emotion — Japan Island Nights — Tony Sciuto Save Me — Queen Come Back — J. Geils Band Another Brick In The Wall, Pt. II — Pink Floyd Everything Works If You Let It — Cheap Trick She Waits For Me — Air Play Do Right — Paul Davis

THE NETHERLANDS AMSTERDAM – HILVERSUM THREE We Gotta Get Out Of Here – Ian Hunter – Ariola Ik weet niet hoe – Benny Neyman – CNR Late At Night – Maywood – EMI Rock Me Up A Mountain – Anita Meyer – Ariola Hollywood Seven – Alides Hidding – Polydor The Groove – Rodney Franklin – CBS Maar ja – Lenny Kuhr – CBS Jimmy – Renee – CNR I Wanna Get Married – Cilinders – CNR Xanadu – Olivia Newton-John/E.L.O. – CBS So Long – Fischer Z – EMI Memories Of France – Margriet Markerink – Corduroy Vemories Of France — Margriet Markerink – Corduroy Everybody's Got To Learn — The Korgis – Dureco New York, New York — Frank Sinatra — WEA Power — Temptations — WEA Midnite Dynamos (alarmschijf) - Matchbox -EMI EMI No Doubt About It — Hot Chocolate — EMI The Drunken Sailor — Babe — Phonogram World At War — Dr. Pop — CNR Working My Way Back — Spinners — WEA Don't Be A Fool — Peter Marsh & Vangelis Polyder Working My Way Back — Spinners — WEA Don't Be A Fool — Peter Marsh & Vangelis - Polydor Could You Be Loved — Bob Marley — Ariola Let's Get Serious — Jermaine Jackson — EMI There Ain't No Age — The Veterans — Telstar Against The Wind — Bob Seger — EMI Emotional Rescue — Rolling Stones Lost In Lost — Demis Roussos — Phonogram Wondering Where The Lions Are — Bruce Cockburn — RCA Funkytown — Lipps, Inc. — Phonogram Shooj shooj sugar — Champagne — Ariola Play The Game — Queen — EMI Container Song — Henk Wijngaard — Telstar You'll Always Find Me — Jona Lewie — Dureco I Don't Want You Anymore — Tavares — EMI Cara Mia — Jay & The Americans — EMI Over You — Roxy Music — Polydor Pierrot — Bonnie St. Claire — Phonogram Easy Livin' — Shirley Zwerus — Ariola Backdoor Lovers — New Adventures — Polydor Shandi — Kiss — Phonogram I's You — Suzanne Michaels — WEA Media Man — Flash & The Pan — Phonogram It's You — Suzanne Michaels — WEA Media Man — Flash & The Pan — Phonogram Relight My Fire — Dan Hartman — CBS Zondag — Rob de Nijs — EMI The Letter Song — Z Tips — Ariola Rosie — Joan Armatrading — CBS Crazy Guitar — Hank The Knife — Phonogram Alles is anders — Ben Cramer — WEA The Harder They Come — Joe Jackson — CBS Cupid — Spinners — WEA

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COIN MACHINE

Stern-Sponsored AHA Fundraiser

CHICAGO - Eighteen fraternities and sororities have been named top prize winners in a nationwide fund-raiser sponsored last spring to benefit the American Heart Assn. The three-day event was sponsored by Stern Electronics and National Lampoon magazine. Greek organizations at some 700 campuses were invited to enter the competition by staging a three-day fun-draising activity on their local campus.

Fraternities and sororities raising the most money and receiving Stern "Muhammad Ali" pinball games were: Sigma Alpha Mu, Towson State University, Towson, Md.; Sigma Phi Epsilon, University of Vermont, Burlington, Vt.; Zeta Beta Tau, University of Georgia, Athens, Ga.; Sigma Chi, Dickinson College, Carlisle, Pa.; Sigma Phi Epsilon, College of William and Mary; Pi Kappa Alpha, West Georgia College, Carrollton, Ga.; Sigma Chi, University of North Dakota, Grand Forks, N.D.; Sigma Nu, Pi Beta Phi, Beta Theta Pi, The Greek Senate, Sigma Chi, Gamma Phi Beta, Chi Phi, Kappa Sigma, Sigma Alpha Epsilon, Delta Delta Delta, and Phi Kappa Tau, all at UCLA, Los Angeles.

An additional pinball game was awarded to members of Zeta Beta Tau fraternity at the University of Georgia for sponsoring a 72-hour pinball marathon - judged the most original fund-raiser event by the publishers of National Lampoon magazine.

Winners Named In Atari's 'Missile Command' **Heralds 50¢ Play For Videos**

SUNNYVALE, CA — With the introduction of "Missile Command," Atari becomes the first manufacturer to ship a production video game set on straight 50 cents per single play.

In making the announcement, Frank Ballouz, Atari's Director of Marketing, said "Fifty cent play has been needed by the industry for some time to help offset rising cost of manufacturing and to help increase location revenues. Missile Command is a dramatic response to that need. It's the first game with the kind of play appeal to warrant 50 cent play.

"Extensive location testing has proven that players in most locations will play the game just as many times for 50 cents as they would for 25 cents.

"We hope operators will take advantage of this increased profit opportunity and be aggressive about trying it and staying with it," he added.

Attract New Locations

"The potential for higher return from 50 cent play will also help to place the game in more street type locations as well."

For added versatility, Atari's regular coinage options are also included. Atari's marketing experts advise that these options are best utilized if the location proves unsuitable for 50 cent play because of environmental and player factors, or if a secondary earnings booster seems necessary later in the life of the game.

THE JUKE BOX PROGRAMMER TOP NEW POP SINGLES

- 1. JO JO BOZ SCAGGS (Columbia 1-11281)
- PLAY THE GAME QUEEN (Elektra E-46596) 2.
- OLD-FASHION LOVE COMMODORES (Motown M1489F) 3.
- 4. EMOTIONAL RESCUE THE ROLLING STONES (Rolling Stones/Atlantic 20001)
- ICAN'T LET GO LINDA RONSTADT (Asylum E-46654) 5.
- HOT ROD HEARTS ROBBIE DUPREE (Elektra E-47005) 6.
- HEY THERE LONELY GIRL ROBERT JOHN (EMI-America 8049) 7.
- UPSIDE DOWN DIANA ROSS (Motown 1494F) 8.
- FAME IRENE CARA (RSO RS 1034) 9.
- 10. HE'S SO SHY POINTER SISTERS (Planet P-47916)

TOP NEW COUNTRY SINGLES

- NAKED IN THE RAIN LORETTA LYNN (MCA-41250)
- 2. SONG OF THE PATRIOT JOHNNY CASH (Columbia 1-11283)
- 3. CLYDE WAYLON (BCA PB-12007)
- STAND BY ME MICKEY GILLEY (Asylum/Full Moon E-46640) 4.
- LOVE THE WORLD AWAY KENNY ROGERS (United Artists UA-X1359Y) 5.
- COWBOYS AND CLOWNS RONNIE MILSAP (RCA PB-12006) 6.
- MAKING PLANS PORTER WAGONER & DOLLY PARTON (RCA PB-11983)
- 8.
- IT'S TOO LATE JEANNE PRUETT (IBC 00010) LET'S KEEP IT THAT WAY MAC DAVIS (Casablanca NB 2286) 9.
- DO YOU WANNA GO TO HEAVEN T.G. SHEPPARD (Warner Bros. WBS-49515) 10.

TOP NEW R&B SINGLES

- SUPERWOMAN SIDE EFFECT (Elektra E-46637)
- BY YOUR SIDE CON FUNK SHUN (Mercury 76006)
- WE SUPPLY STANLEY CLARKE (Epic 9-50890) BACK STROKIN' FATBACK (Spring/Polydor SP 3012) 3.
- 4.
- GIVE ME THE NIGHT GEORGE BENSON (Warner Bros. WBS 49505) 5.
- RESCUE ME A TASTE OF HONEY (Capitol 4888) 6.
- REBELS ARE WE CHIC (Atlantic 3665) 7.
- 8.
- BEYOND HERB ALPERT (A&M 2246) SHAKE YOUR PANTS CAMEO (Chocolate City/Casablanca CC3210) GIRL, DON'T LET IT GET YOU DOWN THE O'JAYS (TSOP/CBS ZS9 4790) 9. 10.

TOP NEW DANCE SINGLES

- ROLLER SKATE VAUGHN MASON & CREW (Brunswick B 550) 1.
- MAGIC OF YOU (LIKE THE WAY) CAMERON (Salsoul/RCA S7 2124) 2.
- PARTY ON PURE ENERGY (Prism PFF-311)
- ILOVE IT TRUSSEL (Elektra E-46664) 4.
- 5. SEARCHING CHANGE (BEC/Warner Bros BCS 49512)



'Missile Command (Cabaret)'

Missile Command is a one or two-play full-color missile defense game. Players must protect cities by destroying successive waves of invading ICBM missiles. The game also includes unique Trak Ball control, four operator-adjustable game lengths, and eight adjustable extended (continued on page 38)

Stern Enters Video Market With Release of 2-Player 'Astro Invader' into its first video game a number of in-

CHICAGO - Stern Electronics, Inc. is entering a new dimension of electronic amusements with the announcement that the factory has scheduled production of its first video game, "Astro Invader." The new solid state two-player machine will be on the market in late July and available, worldwide, through Stern's distributor network

Since its inception in 1976, Stern has emerged as a major manufacturer of pinball machines and other coin-operated amusement games, capturing a reported 20% of the world pinball market. In May of this year, Stern entered into an agreement. for the purchase of various assets of Seeburg Corp. (Cash Box, May 31). Upon finalization of the plan, the firm will com-mence production of Seeburg jukeboxes at the Stern facilities on Diversey Parkway in Chicago. The completion of this acquisition along with the factory's entry into the video game market will serve to further diversify the Stern product line to include pinball machines, shuffle alleys, video games and iukeboxes.

'Cosmic Wartare'

Astro Invader has already proven popular in selected test markets, according to the factory. It features explosive non-stop play action and is designed in the Stern tradition with bold striking backglass art dramatically depicting the game theme of cosmic warfare.

At 25 cents per play, the game challenges "earthling" players to defend against an on-screen invasion of UFOs and other supersonic enemy craft. Players are provided with a sliding "laser base defense" and firing button to attack and destroy invading craft before they attack, destroy and eventually annihilate Earth.

As a further enhancement Stern has built

Alexandra Palace Fire Forces ATE To Relocate Show

CHICAGO — The 1981 Amusement Trades Exhibition (ATE) will be held Jan. 26-29 at the Olympia Exhibit Hall in London.

Alexandra Palace, the perennial site for this noted international event, was gutted by fire in early July, resulting in severe damage to the roof and external walls, as well as considerable internal destruction. The landmark structure was in the final stages of renovation when the fire struck and it is uncertain at this point what the next step will be, although there is talk about rebuilding it.

Undergoing Renovation

England's first television broadcasts were made from Alexandra Palace and the historic old building was the original site of the BBC television studios. It is most familiar to Americans in the coin machine trade as the longstanding location of the annual ATE convention.

Ironically, the extensive reconstruction and rejuvenation the Palace was undergoing at the time of the fire, was expected to create a reduction in space for the 1981 ATE exhibits. Alternate space was being provided by management, however, to help alleviate the situation as an accommodation for regular exhibitors and new applicants.

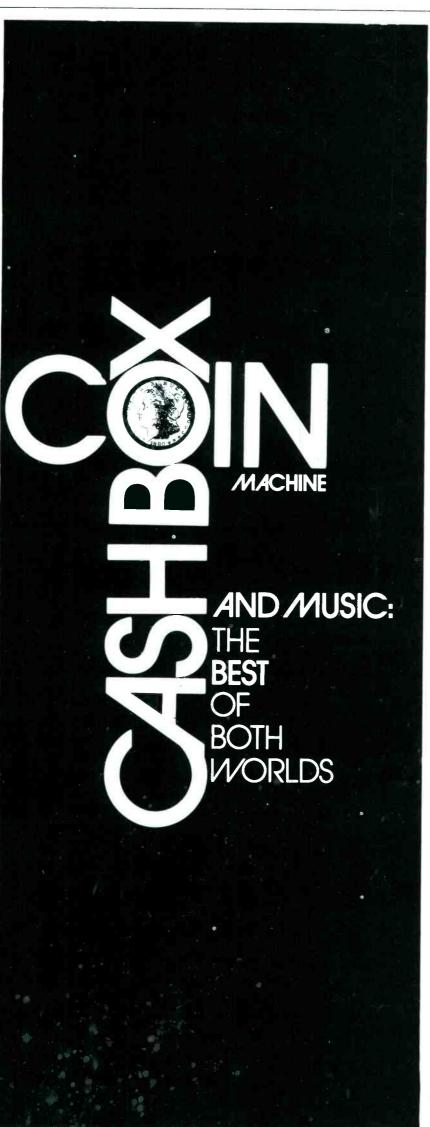
Under sponsorship of the British Amusement Catering Trades Assn., the 1981 show will mark ATE's 37th annual exhibition. A prospectus mailing was issued by the management firm in late June and subsequent information is forthcoming. Exhibitors may contact Amusement Trades Exhibitions Limited at 122 Clapham Common North Side, London, SW4 9SP (phone: 01-228-4107) for further details.

novative scoring features. In the play process each invader craft destroyed in the attacking channel scores 10 points; each craft destroyed while attacking scores 20 points. Additionally, each UFO destroyed scores 100-800 points, depending on the attacking mode and the level of difficulty increases in correlation with the player's score. The 10 highest scores to date are registered on the screen and every player's final score is displayed for comparison purposes, as an inducement to stimulate the competitive spirit.



'Astro Invader'

COIN MACHINE



'Missile Command' By Atari Ushering In 50¢ Video Play

(continued from page 37) play score levels.

Missile Command is a missile defense strategy game. Players must defend their cities and missile bases as long as possible by guiding their missile to intercept and destroy waves of computer-controlled ICBM missiles, killer satellites and bombers for points. When all cities are destroyed, the game is over.

Increasing difficulty and skill challenge is built in. Wave One has MIRVs (branching attack missiles), Wave Two offers killer satellites, Wave Six, "smart" missiles. *Key Features*

Features include 19 inch color video display, rugged Trak-Ball target control, bonus scoring possibilities, four operatoradjustable game lengths, eight adjustable

adjustable game lengths, eight adjustable "bonus cities" extended play levels and adjustable coinage options. Missile Command will also be available from Atari distributors in three cabinet models: the upright style for game centers

and many street locations; the cabaret "mini" stand up version designed to fit into many types of sophisticated space-limited locations; and the new space-saving cocktail style designed for placements in lounge and restaurant environments as well as into the growing number of special "cocktail" areas within existing family game centers.

WMMA Convention Set

CHICAGO — The Wisconsin Music Merchants Assn. has confirmed the dates and location for the state organization's annual fall convention. As announced by association president Russell Dougherty, this year's event will be held the weekend of Oct. 10 at the popular Fox Hills Resort and Convention Center in Mishicot, Wisc.

The agenda will open with a 4:00 p.m. board of directors meeting on Friday, Oct. 10 and continue with a full weekend of business meetings and planned recreational activities for members and guests.

Bally Dividend Posted

CHICAGO — The Board of Directors of Bally Manufacturing Corp. has declared a regular cash dividend of 2½ cents a share on the company's Common Stock, payable Aug. 20, 1980, to stockholders of record, Aug. 1, 1980.



'Carnival'

Old Time Theme In Gremlin's New 'Carnival' Video

SAN DIEGO — Gremlin/Sega has gone into full production and distribution of its new video game, "Carnival," which was enthusiastically received at the recently held factory distributors meeting.

The play theme is based on the old time carnival shooting gallery but the new model incorporates the latest full color, fast-paced electronic action that is so appealing to the multitude of video game fans.

As Gremlin president Frank Fogelman explained, "Carnival's every bit as exciting as a real live shooting gallery, only more so. Players get lots of colorful moving targets to shoot at. And there are nine authentic shooting gallery sounds, including a metallic 'clang' each time a target is hit, ducks quacking, background calliope music, and more."

'Multi Phase' Game

Stressing also that Carnival is "on-target for replay profits," Fogelman pointed out that "the built-in ranking display makes players more competitive, for more repeat plays. Carnival also contains our exclusive MultiPhase, which makes each new round more difficult than the one before to keep challenging player skills, stimulating even more replays."

The new game is available through Gremlin/Sega distributors and further information may be obtained by contacting Gremlin Industries at 8401 Aero Drive, San Diego, Calif. 92123 or phoning (714) 277-8700.

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COIN MACHINE

EASTERN FLASHES

Rowe International-Albany is feeling the usual July Iull in business but June was a big sales month, as we heard from **Bob Catlin**. Rowe phonos are moving at a steady pace and video games continue in the fore, with emphasis on Atari's "Asteroids." Bob's awaiting delivery of Gremlin's "Astro Fighter" and looking forward to the release of Atari's "Missile Command." With respect to the latter piece, he said the 50 cent play price would probably prevail in the resort areas but will be rather difficult to move in the immediate area because of fierce competition among ops. As observed by Bob and other distribs **Cash Box** spoke with over the past couple of weeks, operators are continuing to resist the high cost of equipment and this, or dourse, is being reflected in sales.

ON BEHALF OF ALL THE GOOD PEOPLE at Mondial, **Tony Yula** of the Springfield branch expressed a sincere "welcome aboard" to **Jack Mittel**, new president and CEO of Taito America. "We wish him well," said Tony, who sees the appointment as "significantly beneficial to both Jack and the Taito organization." Aside from a heat wave and the accompanying discomforts, business is moving along nicely at the Springfield office. Gottlieb's "Circus" wide body has been a good seller and the factory's upcoming "Counterforce" is testing very well. The lineup of video hits includes Atari's "Asteroids," the new cabaret model, which has garnered great initial response; Gremlin's "Astro Fighter" and Taito's "Lunar Rescue."

SAID A QUICK HELLO to **Bob LeBlanc** over at Bally Northeast-Dedham. The resurgence of interest in cocktail tables is very much in evidence, Bob said. The distrib's been enjoying a lot of action with the Data East "Astro Fighter" table, along with such video uprights as "Galaxian," "Asteroids," Gremlin's "Astro Fighter" and Exidy's "Targ," to name a few.

CALIFORNIA CLIPPINGS

While the coin industry is in the midst of its summer lull (vacation) period and production of new games is slowing down until AMOA time draws near, two of the season's top games, Exidy's "Targ" and Cinematronics' "Rip Off," continue to enjoy great success. Lila Zinter of Exidy says that the manufacturer is producing and shipping about 100 games a day. Looking into her crystal ball, she predicts that the company will be going strong with Targ through September. Exidy is currently testing a "mini" version of Targ, and if it is met with acceptance, production will begin shortly. Meanwhile, Zinter maintains that although it is still unofficial, the Sunnyvale-based company will be licensing Allied-Leisure with the rights to produce a Targ cocktail table in all countries throughout the world except Japan. Zinter, who will be attending her 20-year high school reunion on Aug. 9 in her hometown of Johnstowm, N.Y., will be visiting distributors in the East and Midwest throughout the month of August.

OPERATIONS IN EL CAJON are moving smoothly for the Cinematronics people these days as sales manager **Dave Stroud** reports that "Rip Off is burnin' 'em up." They will be pushing the video-game strongly for the next few months. Cinematronics also held service schools for Targ recently at S.L. London and Pioneer Sales & Service in Milwaukee, Lieberman Music in Minneapolis and Rowe/Phoenix. All of the classes, which were well attended, were conducted by **Dan Wright**.

INDUSTRY CALENDAR

Sept. 19-21; North Carolina Coin Operators Oct Assn.; annual conv.; Radisson Hotel; C Charlotte. H

Oct. 7-9; Int'l. Wurlitzer Meeting; Aquitania

Hotel; Bordeaux (France).

Charleston.

ct. 10-11; Amusement and Music Operators of Virgìnia; annual conv.; Howard Johnson's; Richmond.

- Oct.
 10-12;
 Wisconsin
 Music
 Merchants

 Sept. 26-28;
 West Virginia Music & Vending
Assn.;
 Assn.;
 Fall Convention;
 Fox Hills Resort;

 Mishicot, Wis.
 Mishicot, Wis.
 Mishicot, Wis.
 Mishicot, Wis.
 - Oct. 23-26; NAMA National Convention-Exhibit; H. Roe Bartle Convention Hall; Kansas City, Missouri
 - Oct. 31-Nov. 2; AMOA, annual exposition; Conrad Hilton Hotel; Chicago.
- Oct.8-10; JAA (Japan Amuse. Trade Nov. 22-24; IAAPA annual convention; Assn.); annual conv.; Tokyo. Rivergate; New Orleans, La.

CHICAGO CHATTER

The Williams Electronics, Inc. factory will be closed for summer vacation beginning Monday, July 28 with production resuming on Aug. 18. Prior to vacation shutdown, two new pinball prototypes were shipped to factory distribs, namely, "Blackout," the conventional size model, and "Scorpion," Williams' latest wide body. Firm's marketing director **Ron Crouse** informed us that both models are scheduled for post-vacation production — sø, watch for them.

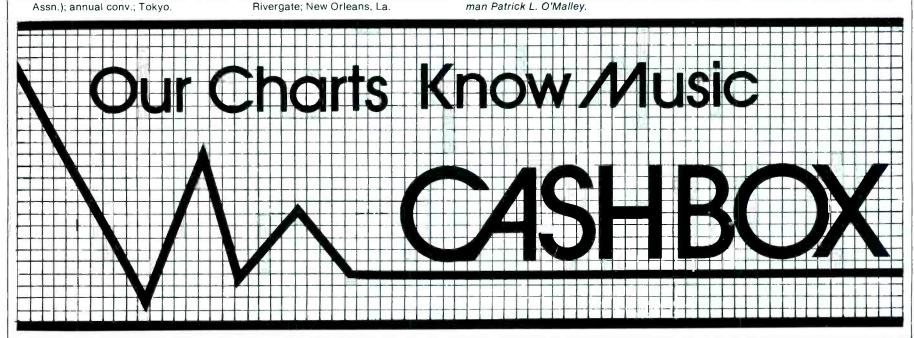
IT'S VACATION TIME AT Midway Mfg. Co. as well, starting the week of July 28. Plant reopens on Aug. 11, as the demand for "Galaxian" continues. Received a very positive response from marketing vice president **Stan Jarocki** on the subject of 50 cent video play which, he feels, is a must move in today's atmosphere of spiraling inflation. Present economic conditions demand that operators increase their pricing on games, he told **Cash Box**, adding "50 cent play is a positive move; something the industry needs, something the operator needs." Stan feels that street locations are a choice testing ground for this concept, since players at these spots would not be lured away by a lineup of other games at the lower play price. He also reminded us that, via the multiple coin choice, Midway games flip of a switch. The final decision, however, rests with the operator — and the player, of course.

DATELINE DE KALB, IL., U.S. headquarters for Wurlitzer's administrative and corporate offices along with completely rebuilt showroom facilities. Spoke with company exec **C.B. Ross** who's gearing up for the international Deutsche Wurlitzer distribs meeting in Bordeaux (Oct. 7-9) where the factory will be revealing its new line of jukeboxes and vending machines. C. B. is quite proud of the extensive Wurlitzer facilities in DeKalb. Has it really been three years since he relocated from No. Tonawanda?

"ASTRO INVADER," first video game produced by Stern, was scheduled for shipment to distribs this past week, as reported by **Tom Campbell**, factory's newly appointed national sales manager. The model was tested locally with "excellent" results, he said, against some of the toughest competition in the industry — and "we're very excited about it"... As we went to press marketing vice president **Stephen Kaufman** was due back from Australia where he represented Stern at the annual AMOA trade convention out there... Ditto vice president **Larry Slegel** and his lovely wife, **Louise**, only from not quite as distant a destination. The Siegel's had the pleasant task of traveling to Dallas to officiate at the presentation of a Stern pinball machine donated by the factory in conjunction with the recent nationwide college fundraising benefit for the American Heart Association.



SWANSON FETED — Charles Swanson, Sr. (r) president of W-I Canteen, was feted recently for forty years of outstanding service at a meeting in Boca Raton, Fla., attended by major Canteen Corporation distributors. Swanson, whose distriburship serves the state of Wisconsin, Illinois, Iowa, Missouri, Alabama and Arkansas, was presented with a ring containing four diamonds — one for each decade of service — by Canteen Corporation chairman Patrick L. O'Malley.



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Classified Ads Close WEDNESDAY

RECORDS-MUSIC

EXPORT ONLY. All brands phonograph records and pre-recorded audio and video tapes (NTSC and PAL). Also largest selection of attractive close-out offers. 33 years of specialized service to record and tape importers throughout the world. Overseas dealers and distributors only. ALBERT SCHULTZ, INC., 116 West 14th St., New York, N.Y. 1001. Cable: ALBYREP Telex: 236569 Telephone (212, 924-1122.

RARE RECORDS: We have many rare records not available anywhere else. Wholesale price to retail stores and dealers. For export only. Free list upon request to : AMBER LIGHT LTD., 120 E. Candlewyck, Suite #1114, Kalamazoo. Michigan 49001. U.S.A.

FOR EXPORT: All labels of phonograph records. car-tridges, cassettes. Also excellently priced selections of close-outs. Nearly 30 years of personalized service to im-porters world over. Wholesale only. DARO EXPORTS, LDT. 1468 Coney Island Avenue, Brooklyn. NY 11230. Cable: EXPODARO, NEW YORK.

OLDIES. Original American Labels, 45 R.P.M. mint to VG+ Condition Beatles, Beach Boys, Elvis Presley E.P.S., etc. 1955 - 1978. Everly Bros., Platters, Chuck Berry, Little Richard, Everything on original labels, many with Picture Sleeves. For Auction Lists write: Rick Bledsoe, Langen-felder St. 14A, 5090 Leverkusen, West Germany.

LEADING RECORD AND ACCESSORY DISTRIBUTOR Will sell current and cut-out merchandise, accessories, and blank tapes at lowest prices. Member of NARM. Send for free catalogs. CANDY STRIPE RECORDS, INC., 371 S. Main Street, Freeport, New York 11520. Outside New York state, call toll free, (800) 645-3747, (516) 379-5151, (212) 895-3930. Telex 126851 Canstripe Free.

HOUSE OF OLDIES: World headquarters for out of print 45's and LP's, catalog is \$1.50. Specials: First American EP & Cover by the Beatles in mint condition — \$20 Vee Jay EP 903 (2). Beatles Christmas Lp on Apple SBC100 — Sealed \$12. HQUSE OF OLDIES 276 Bleecker St., N.Y., N.Y. 10014.

FREE CATALOG: New York's largest and most complete One-Stop specializing in OLDIES BUT GOODIES. Retail stores and chains only. Write to: Paramount Records Inc., 1 Colonia! 3ate. Plainview, New York 11803.

FEMALE 1 TAD SINGER/MUSICIAN/COMPOSER look-ing for sol 3 .ecording minded group — 4 years with St. Regis Rock in the South — Great Harmony — 3½ octave range — can sing anything — just don't ask for opera. Jen-nifer (213) 839-4243.



HOUSE FOR SALE: at the top of the Hollywood Hills. Spectacular views from every room: Two bedrooms, 1% bathrooms. Convertible den with wetbar, built-ins, much storage, fireplace. Price: S206,006. Ask for FELLMAN: Days (213) 629-1137, Eves. (213) 466-5027 (Los Angeles).

HUMOR

FREE! Catalog of comedy material for deejays, comics, speakers, emcees and people who like to laugh. Need to be funny fast? Include \$10 and receive 11.000 classified one-liners with the catalog. Edmund Orrin. Box C-303, Pinedale, California 93650. . .

ATTENTION ANNOUNCERS! Let our total comedy ser-vice unlock bigger ratings for you! Established professionals offering subscription gagletter. Dee jay Handbooks. career-boosting Monologues. individualized Custom Gags and much more. Send for FREINFORMA-TION PACKAGE. PETER PATTER P.O. Box 402-C. nedale. Calif. 93650.



ELECTRONIC TECHNICIAN WANTED: Expanding Chicago area coin Machine Manufacturing company has an immediate opening for an experienced electronic repair technician that has good communication skills. Duties require that this person handle the customer hot-line as well as trouble shoot state of the art electronics. Coin machine experience desired. Reply to box #1107, Elk Grove Village, II. 60007.

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NEED A LAWYER? Call Law Offices of L. Rob Werner. (213) 705-0555, 462-1722, 6255 Sunset Bivd., 20th Floor, Hollywood. CA 90028 or 18075 Ventura Bivd., Encino, CA 91316. We desire to serve the legal needs of entertainers and the music industry.



FOR SALE: Well established Music and Game route on the East Coast of Virginia. Call (804) 787-4409.

ACE LOCKS KEYED ALIKE: Send locks and the key you 10% D/C in lots of 100 want them mastered to: \$1.25 each, 10% D/C in lots of 100 or more, RANDEL LOCK SERVICE, 61 Rockaway Ave., Valley Stream, N.Y. 11580 (516) 825-6216. Our 36th year in vending

Goody Subpoena Endangers RIAA's Pending Probes

(continued from page 7)

missible and specific."

In its opposition memoranoum, the Goody defense stated that the RIAA "is in no position to judge" the relevancy of the contested documents. The Goody attor-neys went on to argue that, "contrary to RIAA's assertions, the defendants need not show that the documents requested will be admissible at trial, and this court is not required to make any such finding of admissibility in order to direct compliance with the subpoena."

Gortikov Speech Cited

As part of their defense strategy, the Goody attorneys are focusing on a speech delivered by Stanley M. Gortikov, president of the RIAA to the National Assn. of Recording Merchandisers, Inc. (NARM) at its convention in Las Vegas on March 25.

In the third paragraph of his speech, which was titled, "Living With Counter-feiting ... And Loving It" Gortikov said: "Over the past six months, RIAA's eight investigators have been methodically shopping retail outlets in many parts of the nation chain stores' branches, malls, free standing shops, big ones, little ones. About 500 such retail locations have been checked out ... Out of those 500 outlets,

90% were found to be selling counterfeits. Sometimes LPs, sometimes tapes, sometimes both. Sometimes only a few, sometimes stock in depth."

In their memorandum in support of their subpoena of the contested documents, the Goody attorneys stated that the material in question, "might be used by the defense to examine Mr. Gortikov regarding his public statement." The Goody memorandum indicated that this would be part of an attempt to show that their clients were not alone in the "innocent" purchase of counterfeit product.

Gortikov, however, in an affidavit filed on July 14, stated that the figures quoted in his speech, "were not based on any scientific survey or study nor on any pre-planned attempt to gather information to make this claim. I obtained these figures in conversation with one of the attorneys in the RIAA Anti-Piracy Unit. He provided me with this estimate based upon his general knowledge and experience of findings in the field throughout the United States, and based upon verbal reportings from investigators and his awareness of various written reports from these field investigators. This counsel made no reference to any files, reports, surveys or

COIN MACHINES WANTED

WE WANT TO BUY: Seeburg Phonographs-201-161-AY-Q-DS-KD-R-J-G-LPC480-LPC1 - Electra Fleetwood SS 160-LS1-LS2-LS3-USC1-USC2 - Olympian - STD1 -SPS1-SPS2-STD2-STD3-STD4 - All Ami - Wurlit 3000-3100-3200-3700-3800 We pay cash and pickup in our own truck. United States Amusements. Inc. 2 W. Northfield, Livingston. New Jersey 03079 - Telephone 201-992-7813 or 201-926-0700.



FOR SALE: Space Invader Cocktail Tables. used but in distinguishable from brand new. 1 To 4 units. \$995.5 to 10 units. \$945. 10 and more, \$895. These machines actually look and operate like brand new. Contact us at our Hillside Warehouse phone number. (201) 926-0700. Ask for Sal. United States Amusements. 2 W. Northfield Road, Livingston. N.J. 07039. (201) 922-7813.

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FOR SALE USED MACHINES READY FOR LOCATION Williams Blue Chip Pinball I Player, \$600; Wms. Toledo, 2 player, 525; Wms. Triple action, Jolayer, 425; Wms. Triple Strike. 1 player, 425; Wms. Satin Doll, 2 player, 400; Got-tilieb King Kool, 2 player, 200; Gottlieb Strange World, T player, 425; Gottlieb King Pin, 1 player, 200; Gottlieb Doutron, 2 player, 350; Gottlieb Big Shot, 2 player, 325; Gottlieb Abra Ca Dabra, 1 player, 400; Bally Time Zone, 2 Player, 200; Allied Spooksville Pinball 250; Games Inc, Skill Race Pinball 150; Allied Super Shifter (as is) 100, Midway Maze T, V. 350; Williams pro Hockey T,V. 75; Mirco Block Buster T,V. 500; Atari Break Out, V. 75; Mirco Block Buster T,V. 500; United Cimmaron Shuffle Alley 300; C.C. American Shuffle Alley 250; Brunswick Rebound Air Hockey 200; Alied Leisure Knock Out Gun 500; Midway Wild Kingdom Gun 100; Midway Flying Saucer Gun 125; C.C. Satari Gun 150; Desert Fox 150; Midway Wheels 350; Smokeshop Starilie 18 Column Cigarette Vender, like new 125; National 222 Column Con-soline 225; Lotta Fun converted to a barrel O Fun 1100; SEND ½ DEPOSIT. GUERRINI VENDING, 1211 W. 4th St., Lewistown, PA, 17044 Tel; (717) 248-9611. FOR SALE USED MACHINES READY FOR LOCATION

FOR SALE: BALLY single-coin: Circus, Mustang, Las Vegas, Golden Wheel, Jokers Wild Can-Can and Super 7. BALLY multi-coin: Three in line. 5 coin Multi-player. 6 coin Super Continental. ACE: Casino Royale and Piccadily — look like new. 6 player Dennis Jezzard Super Multi Cascade. very much improved from original model. Whit-taker Autoroulette and Penny Falls. Aristocrat: Kingsway. Grosvenor. Nevada. Starlite 66 and Olympic models. 100.000 brand new 6b brass tokens. Will sell buy and ex-change HANSA MYNTAUTOMATER AB Box 300 41. 400 48 Gothenburg TEL: Sweden 31/41 42 00.

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MATA HARI-\$695: Evel Knivel-\$495; Strikes & Spares-\$595: Airborne Avenger-\$295: Atarrians-\$225; Dolly Parton, Getaway-\$395; Thunderboit-\$395; Nugent-\$695; Hot Tip-\$495; Wheels II-\$395; Sheels-\$295; Racer-\$295; M-4-\$495; Anti Aircraft-\$295. . . .

FOR SALE: Large selection of clean, late model games. Just acquired complete inventory of AMI parts from for-mer distriburor. Large selection available for older machines. COIN MACHINE DISTRIBUTORS. INC. 213 N Division, Peekskill, NY 10566. (914) 737-5050.

studies in giving me this figure and in fact,

no such surveys, studies or files on this

In an 18-point corroborative affidavit

filed on July 15, Joel M. Schoenfeld, the

RIAA attorney to whom Gortikov referred,

stated, "The daily reports and internal forms of the RIAA requested by the defen-

dants do not contain any references to the

type of transaction for which the defen-

Further on in his affidavit. Schoenfeld

warned that if the Goody subpoena were to

be allowed, the "credibility of the RIAA for

confidentiality of sources would be ruined

memorandum that the confidentiality of the

contested documents could be protected

by a "confidentiality agreement," similar to

the one suggested by Judge Platt when he

granted Goody's subpoena of data from RSO Records pertaining to that company's

distribution policies for discounted discs

July 24, the RIAA contended that the docu-

ments sought from it by the Goody defense

differed markedly from the type of material

But in a counter-memorandum filed on

The Goody defense argued in its

dants have been indicted."

point exist.

and tapes.

subpoenaed from RSO.

CONVERSION CARTRIDGES — Play stereo records on Seeburg monaural phonos B thru 201, No adjustments re-Seeburg monaural phonos B thru 201. No adjustments re-quired — just plug in — eliminate sound distortion, needle skipping, excessive record wear. S24.95 postpaid. Satisfaction guaranteed. Quantity discounts. C.A. THORP SERVI, 1520 Missouri, Oceanside, Ca. 92054.

Schrift, 1920 missouri, occanside, our secon.
FOR SALE: Roller Disco \$1295, Totem \$975, Incredible Hulk \$1025, Jungle Queen \$325, Genie \$1295, Big Hit (unshopped) \$150, Charlie's Angels \$725, Vulcan \$295, Rolling Stores \$1295, Future Say \$125, Kiss \$875, Evil Knieval \$495, Voltan \$995, Dolly Parton \$1075, Supersonic \$825, Harlem Globe Trotters \$550, Star Trek \$825, Lost World \$725, Silverball Mania \$1275, Paragon \$975, Strikes & Spares \$525, Eight Ball \$645, Playboy \$995, Mata Hari \$765, Foxy Lady \$660, Family Four \$725, Coney Island \$1050, World Cup \$495, Gorgar \$1295, Super Nova \$995, Star Kes Ball \$1275, Time Warp \$975, Hot Hand \$625, Stars \$575, Meteor \$995, Nugent \$495, Super Ball \$1275, June Yang \$195, Space Riders \$3135, Sea Wolf \$350, Sea Wolf \$250, Socore (lior sample) \$1325, Night Driver (sil-down) \$1250, Baseball \$695, Super Bug \$695, Warrior \$725, Fire \$1575, Star Fire (sil-down) \$1695, Tailgunner 2(sil-down) \$1825, Dozer (unshopped) \$255, Dotsall brand new in original crates \$475, Strike brand new in original crates \$475, Strike brand new in original crates \$475, Muto Lander \$425, Humpty Dumpty see-saw \$450, Toy Town Racer \$695, Nudo Cat \$675, Toy Town Store, Store, Store \$425, Call or write New Orleans Novelly \$400, Sung Boat \$425, Call or write New Orleans Novelly \$400, Sung Boat \$425, Call or write New Orleans Novelly \$400, Sung Boat \$425, Call or write New Orleans Novelly \$600, 1055 Dryades, New Orleans, LA 70113, Tel. \$(504) 529-7321.

FOR SALE: Bally Bingos, Mystic Gates, Hawaiis, Double-ups, Safaris, Bonus-7s, Silver Sails, Bonanzas, and others all priced for immediate sale. ISLAND COIN ENTER-PRISES, P.O. BOX 2583 AGANA, GUAM 96910. TEL: 477-

FOR SALE: 50 Seeburg 160 selection wall boxes \$25 each; 20.000 used 45 rpm records 1000 or less 10¢ each over 1000. 9c each. Watling 200 scale \$200; Rock-Ola Lowboy \$60. One-third down balance C O.D. CENTRAL MUSIC CO., Box 284, Killeen. Texas 76541.

Bingos for export market, or legal territories. Golden Gates. Bountys. Bikinis, Can Cans. Circus Queens, Roller Derby's. Laguna Beachs, Magic Rings. Big Wheels, Folies Bergers, Venices Bonus 7, Zodiacs, and Orients. Write for prices. D&P MUSIC CO., 658 W. Market St. P.O. Box 243 York, Pa. 17405. . . .

FOR SALE: Miss Universes, Bonanzas, Red Arrows, Wa Streets, Blue Chips, and Stock Markets, Also Swee Shawnees, Bally Super Jumbos Big Threes, Blue Spots Mountain Climbers, Antique Slots for Legal areas, Cali WASSICK NOVELTY, Morgantown, W. Va. (304) 292-3791 1 12

SEEBURG LPC 150, AMI 200, N 150, Johnson coin sorter & counter 295, Tennis Tourney 200, Electro Dart 100 BROWSER, 2009 Mott Ave., Far Rockaway, N.Y. . .

FOR SALE: Used and New Bally Bingos, Bally Slot machines. Flippers. Bowlers (new) Genuine Bally parts Contact: WILMS DISTRIBUTING 87 Boomse Steenweg, 2630 Aarstelaar — Belgium Tel: 031/87.68.00 — Telex:

FOR SALE: 50 Space Invader Cocktail Tables, used but excellent condition \$995 each. 20 Space Invaders, used excellent stand up models at \$1095 each. Goods manufactured in Japan. Contact us. UNITED STATES AMUSEMENTS, 2 W. Northfield Rd., Livingston N.J. 07039. Tel: (201) 992-7813.

Disco Singles Selling

(continued from page 8) can satisfy the pressing demands for the market if the record breaks. And retail isn't going to take your product because it's not on the air. Clubs are usually the only place we can turn."

Independents are not the only companies which rely on club exposure. Billy Smith, vice president of national promotion for Salsoul Records, stated that "clubs give me the response I need to take to radio. It's the only place I can get a true feel for what is really happening." At the same time, he noted, "radio is taking chances like never before, simply because they are getting wind of hit records sooner. They're doing what the clubs used to do."

T.C. Thompkins, director of black music promotion for E/P/A, said he concurred with the belief that 12-inch product can be detrimental to an album's sales, "particularly in those instances where the artist does not have a strong track record for selling LPs. The price of the disco-disc becomes too attractive to the consumer."

Defending the use of 12-inch records as a means of promoting an album, Smith cited the recent success of 12-inches by Sky and Instant Funk which helped the albums push past the 400,000 unit and 200,000 unit sales plateaus, respectively.

Cash Box/August 2, 1980

A BAR

www.americanradiohistory.com

pums/101102c JS

August 2, 1980

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				eeks On	
			7/26 C	hart	
101	DANGER ZONE SAMMY HAGAR (Capitol ST-12089)	8.98	97	7	1
102	SPLENDIDO HOTEL AL DI MEOLA (Columbia C2X 36270)	13.98	99	6	(1
103	ROCKS, PEBBLES AND SAND	7.98		_	1
104	STANLEY CLARKE (Epic JE 36506)	7.98	93	7	1
105	ROCKIE ROBBINS (A&M SP-4805)	7.98	104	10	1
	MILLIE JACKSON (Polydor SP-1-6727)		96	7	1
106	SPYRO GYRA (MCA-5108)	8.98	101	20	6
107	THE TEMPTATIONS (Gordy/Motown G8-994M		92	12	1
108	Columbia NJC 36372)	5.98	102	14	1
109	ORIGINAL SOUNDTRACK (Warner Bros. 2HS 3	15.98 441)	108	6	
110		13.98	107	40	1
111	REO SPEEDWAGON (Epic KE2 36444)	7.98	107	16	
112		12.98	109	23	
113	LYNYRD SKYNYRD BAND (MCA 2-11003) BARRY WHITE'S SHEET		113	34	
	MUSIC BARRY WHITE (Unlimited Gold/CBS FZ 36208)	7.98	126	4	
114	LOST IN LOVE AIR SUPPLY (Arista AB 4268)	7.98	119	12	
115	SYREETA (Tamla/Motown T7-3721)	7.98	1°16	11	
116	WARM LEATHERETTE GRACE JONES (Island ILPS 9592)	7.98	121	7	1
117	ARGYBARGY SQUEEZE (A&M SP-4802)	7.98	112	17	1
118	AFL1-3603 DAVE DAVIES (RCA AFL1-3606)	7.98	144	2	1
119	FEEL THE HEAT HENRY PAUL BAND (Atlantic SD 19273)	7.98	134	3	1
120	VAN HALEN (Warner Bros. BSK 3075)	7.98	111	133	
121	LOVE JONES JOHNNY GUITAR WATSON (DJM/Phonogram-	7.98	130	8	
122	FIRIN' UP PURE PRAIRIE LEAGUE (Casabianca NBLP 72	7.98	106	12	
123	ON THROUGH THE NIGHT DEF LEPPARD (Mercury SRM 1-3828)	7.98	105	16	1
124	HORIZON EDDIE RABBITT (Elektra 6E-276)	7.98	138	3	
125	HABITS OLD AND NEW HANK WILLIAMS, JR. (Elektra/Curb 6E-278)	7.98	123	7	1
125	ADVENTURES IN THE LAND		120	,	
	OF MUSIC DYNASTY (Solar/RCA BXL-3576)	7.98	147	3	
127	THE B-52's (Warner Bros. BSK 3355)	7.98	115	28	
128	ALL THAT JAZZ ORIGINAL SOUNDTRACK (Casabianca NBLP 7198)	7.98	124	22	
129	THE CARS (Elektra 6E 135)	7.98	129	109	
130	JOY AND PAIN MAZE featuring FRANKIE BEVERLY	7.98	129	100	
131	(Capitol ST-12087) SOMETHING TO BELIEVE IN	7.98	-	1	
132	CURTIS MAYFIELD (Curtom/RSO RS-1 3077) FLIRTIN' WITH DISASTER	7.98	142	3	1
132	MOLLY HATCHET (Epic JE 38110)	1.90	125	45	1
1313	ONE WAY featuring AL HUDSON	6.98	141	5	
	(MCA-5127)		141	5	L

				eeks On hart
134	LOVE APPROACH TOM BROWNE (GRP/Arista GRP 5008)	7.98	165	3
135	WINNERS VARIOUS ARTISTS (I&M Teleproducts/RCA 1-	9.98 017)	149	3
136	THE KINGBEES (RSO RS-1-3075)	7.98	137	11
137	NIGHT FLIGHT JUSTIN HAYWARD (Deram/Mercury DRL-1-48	7.98 01)	158	2
138	SEDUCTION JAMES LAST BAND (Polydor PD-1-6383)	7.98	139	5
139	METAL RENDEZ-VOUS KROKUS (Ariola/Arista OL 1502)	7.98	135	7
140	WAITING ON YOU BRICK (Bang/CBS JZ 36262)	7.98	151	4
141	SNAKES AND LADDERS GERRY RAFFERTY (United Artists LOO-1039)	7.98	140	7
142	ROBIN LANE & THE CHARTBUSTERS (Warner Bros. BSK 3424)	7.98	133	15
143	THE INVISIBLE MAN'S BAND	7.98		
144	(Mango/Island MLPS 9537) BLOWFLY'S PARTY X-RATED	7.98		12
145	BLOWFLY (Weird World/T.K. 2034) BRONCO BILLY ORIGINAL SOUNDTRACK (Elektra 5E-512)	8.98	143 145	9
146	AND ONCE AGAIN ISAAC HAYES (Polydor PD-1-6269)	7.96		12
147	MONSTER HERBIE HANCOCK (Columbia JC 36415)	7.98		14
148	TWICE AS SWEET A TASTE OF HONEY (Capitol ST-12089)	7.98	_	ĩ
149	NEVER RUN NEVER HIDE BENNY MARDONES (Polydor PD-1-6263)	7.98	150	9
150	TIGHT SHOES FOGHAT (Bearsville BHS 6999)	7.98	128	7
151	TAKE A LITTLE RHYTHM ALI THOMSON (A&M SP-4803)	7.98	159	6
152	THE BLUE ALBUM HAROLD MELVIN & THE BLUE NOTES (Source/MCA SOR-3197)	7.98	131	21
153	PHOENIX DAN FOGELBERG (Full Moon/Epic FE 35634)	8.98	136	36
154	STRANGER IN TOWN BOB SEGER & THE SILVER BULLET BAND (Capitol SW 11898)	7.98	146	115
155	RELEASED PATTI LaBELLE (Epic JE 36381)	7.98	132	18
156	SEEDS OF CHANGE KERRY LIVGREN (Kirshner/CBS NJZ 36537)	7.98	_	1
157	BOUNCE, ROCK, SKATE, ROLL	7.98		
158	VAUGHAN MASON & CREW (Brunswick BL 75 BARNET DOGS	4221) 5.98		8
159	RUSS BALLARD (Epic NJE 36186) ONE BAD HABIT MICHAEL FRANKS (Warner Bros. BSK 3427)	7.98	160 148	11 13
160	COAL MINER'S DAUGHTER	8.98		
161	ORIGINAL SOUNDTRACK (MCA 5107)	13.98	155	19
162	VARIOUS ARTISTS (Epic KE 238438)	7.98	163	5
163	JAY FERGUSON (Capitol ST-12083) THE STRANGER	7.98		1
164	BILLY JOEL (Columbia JC 34987)	7.98	152 166	146
165	FRANCE JOLI (Prelude PRL 12179) THE NIGHTHAWKS (Mercury SRM 1-3833)	7.98		5
166	PINK FLOYD (Harvest/Capitol SMAS 11163)	7.98		32
	LPHABETIZED TOP 200 ALBUMS	(BY		

				eeks On hart
167	THE TALE OF THE TAPE BILLY SQUIER (Capitol ST-12062)	7.98	164	12
168	AFTER THE ROSES KENNY RANKIN (Atlantic SD 19271)	7.98		7
169	NOW WE MAY BEGIN RANDY CRAWFORD (Warner Bros. BSK 3421)	7.98	156	10
170	THE HARD WAY POINT BLANK (MCA-5114)	8.98	161	11
171	AIRBORN MIKE OLDFIELD (Virgin/Atlantic VA 13143)	9.98		6
172	BODY LANGUAGE PATTI AUSTIN (CTI/CBS JZ 36503)	7.98	174	5
173	PARADISE PEABO BRYSON (Capitol SOO-12063)	7.98	157	14
174	PARTY OF ONE TIM WEISBERG (MCA-5125)	6.98	181	2
175	CAMERON (Salsoul/RCA 8535)	7.96	176	3
176	I JUST CAN'T STOP IT THE ENGLISH BEAT (SIRE SRK 6091)	7.98	-	1
177	MY HOME'S IN ALABAMA ALABAMA (RCA AHL 1-3644)	7.98	177	2
178	PARALLEL LINES BLONDIE (Chrysalis CHR 1192)	7.98	173	98
179	NO RESPECT RODNEY DANGERFIELD (Casablanca NBLP 72	7.98 29)	_	i.
180	SUN OVER THE UNIVERSE SUN (Capitol ST-12088)	7.98	178	4
181	WHERE DID THE MONEY GO? HOYT AXTON (Jeremiah JH5001)	7:98	182	2
182	CRASHES THE RECORDS (Virgin/Atiantic VA 13140)	7.98	186	2
183	MINUTE BY MINUTE THE DOOBIE BROTHERS (Warner Bros. BSK 3	8.98 193)	183	85
184	FRIDAY NIGHT BLUES JOHN CONLEE (MCA-3248)	7.98	179	3
185	KEEP THE FIRE KENNY LOGGINS (Columbia JC 38172)	7.98	184	42
186	(Warner Bros. BSK 3428)	7.98	189	2
187	LIVE BULLET BOB SEGER & THE SILVER BULLET BAND	7.98	171	18
188	(Capitol SKBB 11523) BARNUM ORIGINAL BROADWAY CAST	8.98		10
189	(CBS Masterworks JS 36576) CORNERSTONE	8.98	-	1
190	STYX (A&M SP 3711)	7.98	169	43
191	TEENA MARIE (Gordy/Motown G7-99281) HAVE A GOOD TIME BUT		153	22
	GET OUT ALIVE IRON CITY HOUSEROCKERS (MCA-5111)	8.98	193	2
192	KWICK (EMI-America SW-17025)	7.98	191	3
193	THE BEST OF THE DOOBIES THE DOOBIE BROTHERS (Warner Bros. BSK 3	7.98 112)	190	20
194	WARM THOUGHTS SMOKEY ROBINSON (Tamia/Motown T8 368M	8.98 1)	192	21
195	THE ADVENTURES OF LUKE SKYWALKER	7.98		
	ORIGINAL CAST with narration by MALACHI THRONE (RSO RS1-3081)		-	1
196	IAN HUNTER (Chrysalis CH2 1269)	11.98	197	16
197	LE ROUX (Capitol ST-12092)	7.98	199	2
198	LONDON CALLING THE CLASH (Epic E2 38328)	9.98	196	27
199	TONIGHT YOU'RE MINE ERIC CARMEN (Arista AL 9513)	7.98	194	7
200	THE ELECTRIC HORSEMAN ORIGINAL SOUNDTRACK (Columbia JS 36327	8.98)	172	30

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EMOTIONAL RESCUE 8.98 THE ROLLING STONES (Rolling Stones/Atlantic COC 16015)		1 3
2 GLASS HOUSES 8.98 BILLY JOEL (Columbia FC 36384)	-	2 20
3 HOLD OUT 8.98 JACKSON BROWNE (Asylum 5E-511)		5 3
4 URBAN COWBOY 15.98 ORIGINAL SOUNDTRACK (Asylum DP-90002)	ļ	4 12
5 HEROES 8.98 COMMODORES (Motown M8-939M 1)		6 6
6 THE GAME 8.98 QUEEN (Elektra 5E-513)	1	1 3
7 THE BLUES BROTHERS 8.98 ORIGINAL SOUNDTRACK (Atlantic SD 16017)	9	6
8 JUST ONE NIGHT 13.98 ERIC CLAPTON (RSO RS-1-4262)	, :	3 14
9 DIANA 8.98 DIANA ROSS (Motown M8-936)	12	2 8
10 EMPTY GLASS PETE TOWNSHEND (Atco SD 32-100)	8	3 12
11 LET'S GET SERIOUS 7.98 JERMAINE JACKSON (Motown M7-928R1)	10) 18
12 S.O.S. 7.98 THE S.O.S. BAND (Tabu/CBS NJZ 36332)	16	6 6
13 AGAINST THE WIND 8.98 BOB SEGER & THE SILVER BULLET BAND (Capitol SOO-12041)		7 21
14 ONE FOR THE ROAD 13.98 THE KINKS (Arista A2L 8401)	17	
15 OFF THE WALL 8.98 MICHAEL JACKSON (Epic FE-35745)	14	49
16 MCCARTNEY II 8.98 PAUL McCARTNEY (Columbia FC 36511)	13	8
17 ANYTIME, ANYPLACE, ANYWHERE ROSSINGTON COLLINS BAND (MCA-5130)	27	4
18 THERE AND BACK JEFF BECK (Epic FE 35684)	21	
19 THE EMPIRE	2.	
STRIKES BACK 13.98 ORIGINAL SOUNDTRACK (RSO RS 2-4201)	15	11
20 21 AT 33 8.98 ELTON JOHN (MCA-5121)	22	10
21 THE ROSE 8.98 ORIGINAL SOUNDTRACK (Atlantic SD 18010)	18	33
22 DUKE 8.98 GENESIS (Atlantic SD 16014)	20	16
23 MIDDLE MAN BOZ SCAGGS (Columbia FC 36196)	23	16
24 SAVED 8.98 BOB DYLAN (Columbia FC 36553)	24	4
25 CHRISTOPHER CROSS 7.98 (Warner Bros. BSK 3383)	19	27
26 FAME 7.98 ORIGINAL SOUNDTRACK (RSO RX-1-3080)	31	9
27 THE WALL 15.98 PINK FLOYD (Columbia PC2 36183)	25	34
28 WOMEN AND CHILDREN FIRST. 8.98 VAN HALEN (Warner Bros. HS 3415)	28	16
29 UNMASKED 8.98 KISS (Casablanca NBLP-7225)	26	7
30 SCREAM DREAM 8.98 TED NUGENT (Epic FE 36404)	29	10
31 MOUTH TO MOUTH 7.98 LIPPS INC. (Casabianca NBLP 7197)	30	23
32 HEAVEN AND HELL 7.98 BLACK SABBATH (Warner Bros. BSK 3372)	33	9
33 NAUGHTY 7.98 CHAKA KHAN (Warner Bros. BSK 3385)	32	7

34 TOMCATTIN' 7.98 BLACKFOOT (Alco SD 32-101) 37

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35 GIDEON 8.98 KENNY ROGERS (United Artists LOO-1035)	34	4 17
36 CAMEOSIS 7.98 CAMEO (Casablanca CCLP 2011)	35	5 13
37 THIS TIME 7.98 AL JARREAU (Warner Bros. BSK 3434)	4	
38 RHAPSODY AND BLUES 8.98 THE CRUSADERS (MCA-5124)	42	2 4
39 PETER GABRIEL 7.98 (Mercury SRM 1-3848)	40) 8
40 CULTOSAURUS ERECTUS 7.98 BLUE OYSTER CULT (Columbia JC 365550)	45	5 4
41 XANADU ORIGINAL SOUNDTRACK (MCA-6100)	53	3 4
42 ONE IN A MILLION YOU 7.98 LARRY GRAHAM (Warner Bros. BSK 3447)	48	
43 PRETENDERS 7.98 (Sire SRK 6083)	36	28
44 FLESH AND BLOOD 7.98 ROXY MUSIC (Atco SD 32-102)	47	6
45 SWEET SENSATION 7.98 STEPHANIE MILLS (20th Century-Fox/RCA T-603)	38	18
46 ABOUT LOVE 7.98 GLADYS KNIGHT & THE PIPS (Columbia JC 36387)	43	10
47 ME MYSELF I 7.98 JOAN ARMATRADING (A&M SP 4809)	44	9
48 MAD LOVE 8.98 LINDA RONSTADT (Asylum 5E-510)	39	22
49 AFTER MIDNIGHT 7.98 MANHATTANS (Columbia JC 36411)	46	16
50 THE LONG RUN THE EAGLES (Asylum 5E-508)	49	42
51 THE GLOW OF LOVE 7.98 CHANGE (RFC/Warner Bros. RFC 3438)	52	15
52 MUSIC MAN 7.98 WAYLON (RCA AHL 1-3602)	51	9
53 DEPARTURE 8.98 JOURNEY (Columbia FC 36339)	50	20
54 PEARLS: SONGS OF GOFFIN AND KING 7.98 CAROLE KING (Capitol SOO-12073)	57	9
55 MICKEY MOUSE DISCO 4.98 (Disneyland 2504)	54	24
56 REAL PEOPLE 7.98 CHIC (Atlantic SD 16016)	81	2
57 LOVE TRIPPIN' 7.98 SPINNERS (Atlantic SD 19270)	61	7
58 BRITISH STEEL 7.98 JUDAS PRIEST (Columbia JC 36443)	60	10
59 BEYOND 7.98 HERB ALPERT (A&M SP 3717)	86	2
60 H 7.98 BOB JAMES (Tappan Zee/CBS JC 36422)	67	4
61 GREATEST HITS 7.98 WAYLON JENNINGS (RCA AHL 1-3378)	55	67
62 SAN ANTONIO ROSE 7.98 WILLIE NELSON & RAY PRICE (Columbia JC 36476)	64	8
63 COME UPSTAIRS 8.98 CARLY SIMON (Warner Bros. BSK 3443)	68	5
64 DAMN THE TORPEDOES 8.98 TOM PETTY & THE HEARTBREAKERS (Backstreet/MCA-5015)	58	39
65 ONE EIGHTY 7.98 AMBROSIA (Warner Bros. BSK 3368)	56	16
66 LOVE IS A SACRIFICE 7.98 SOUTHSIDE JOHNNY & THE ASBURY JUKES (Mercury SRM 1-3836)	62	8
67 LOVE STINKS 7.98 THE J. GEILS BAND (EMI-America SOO 17016)	65	36
68 ROSES IN THE SNOW 7.98 EMMYLOU HARRIS (Warner Bros. BSK 3422)	59	11

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69 CAN'T STOP THE MUSIC 8.98	/20 0	
ORIGINAL SOUNDTRACK (Casablanca NBLP 7220)	72	8
70 THE SON OF ROCK AND ROLL 7.98 ROCKY BURNETTE (EMI-America SW-17033)	77	7
71 HOT BOX FATBACK (Spring/Polydor SP-1-6728)	70	18
72 ROMANCE DANCE 7.98 KIM CARNES (EMI-America SW-17030)	89	6
73 FREEDOM OF CHOICE 7.98 DEVO (Warner Bros. BSK 3435)	73	9
74 IN THE HEAT OF THE NIGHT 7.98 PAT BENATAR (Chrysalis CHR 1236)	66	45
75 GOALL THE WAY 7.98 THE ISLEY BROTHERS (T-Neck/CBS FZ 36385)	63	16
76 FOUND ALL THE PARTS 5.98 CHEAP TRICK (Epic 4E 36453)	69	7
77 DON'T LOOK BACK 7.98 NATALIE COLE (Capitol ST-12079)	76	8
78 '80 7.98 GENE CHANDLER (20th Century-Fox/RCA T-605)	80	9
79 GO TO HEAVEN 7.98 GRATEFUL DEAD (Arista AL-9508)	74	12
80 KENNY 8.98 KENNY ROGERS (United Artists LWAK-979)	75	45
81 ANIMAL MAGNETISM 7.98 SCORPIONS (Mercury SRM 1-3825)	78	12
82 ROBBIE DUPREE 7.98 (Elektra 6E-273)	91	7
83 THE GAMBLER 7.98 KENNY ROGERS (United Artists UA-LA 934)	84	85
84 UNDER THE GUN 8.98 POCO (MCA-5132)	114	2
85 TRILOGY: PAST, PRESENT & FUTURE 20.98		
FRANK SINATRA (Reprise 3FS 2300) 86 LIGHT UP THE NIGHT 7.98 BROTHERS JOHNSON (A&M SP-3716)	71	17
87 THE UP ESCALATOR 7.98 GRAHAM PARKER & THE RUMOUR (Arista AL 9517)	85	10
88 TWO PLACES AT THE SAME TIME 7.98 RAY PARKER JR. & RAYDIO (Arista AL 9515)	82	17
89 CRASH AND BURN 7.98 PAT TRAVERS BAND (Polydor PD-1-6262)	90	18
90 TEN YEARS OF GOLD 7.98 KENNY ROGERS (United Artists UA-LA 835-H)	88	46
91 LET ME BE YOUR ANGEL 7.98 STACY LATTISAW (Cotilition/Atlantic SD 5219)	98	9
92 ROBERTA FLACK		
featuring DONNY HATHAWAY (Atlantic SD-16013)	83	19
93 CAREFUL 7.98 MOTELS (Capitol ST-12170)	103	6
94 SPIRIT OF LOVE 7.98 CON FUNK SHUN (Mercury SRM 1-3806)	87	17
95 MAKE A LITTLE MAGIC 7.98 THE DIRT BAND (United Artlists LT-1042)	117	3
96 THE PLEASURE PRINCIPLE 7.98 GARY NUMAN (Atco SD 38 120)	95	27
97 CHIPMUNK PUNK 7.98 THE CHIPMUNKS (Excelsior XLP-6008)	95	27
98 ON THE RADIO GREATEST HITS		
VOLUMES I & II 13.98 DONNA SUMMER (Casablanca NBLP 2-7191)	94	40
99 SPECIAL THINGS 7.98 PLEASURE (Fantasy F-9800)	110	5
100 FLUSH THE FASHION 8.98 ALICE COOPER (Warner Bros. BSK 3436)	100	11