

1/0

Joan Armatrading

**THE SOUND TRACK** 

## BANDS MAKE IT ROCK, BUT THE ROADIES MAKE IT ROLL.

side 1 Cheap Trick "Everything Works If You Let It"

> Pat Benatar "You Better Run"

> > Joe Ely Band "Brainlock"

Alice Cooper "Road Rats"

side 2 Teddy Pendergrass "Can't We Try"

Eddie Rabbitt "Drivin' My Life Away"

Stephen Bishop & Yvonne Elliman "Your Precious Love"

> Jay Ferguson "A Man Needs A Woman"

side 3 Styx "Crystal Ball"

Sue Saad And The Next "Double Yellow Line"

> Blondie "Ring Of Fire"

Alice Cooper "Pain"

Side 4 Roy Orbison & Emmylou Harris <u>"That Lovin' You Feelin'</u> Again"

Jerry Lee Lewis "(Hot Damn) I'm A One Woman Man"

> Hank Williams, Jr. "The American Way"

Asleep At The Wheel "Texas, Me And You"



Original Motion Picture Sound Track An Alive Enterprises/Slove Wax Enterprises Production On Warner Bros. Records & Tapes (2115 3441)

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Nashville Editorial/Research DON CUSIC — JENNIFER BOHLER DENISE MEEK — JOHN WEAVER

Art Director LARRY CRAYCRAFT

Circulation THERESA TORTOSA, Manager

PUBLICATION OFFICES

PUBLICATION OFFICES NEW YORK 1775 Broadway, New York NY 10019 Phone: (212) 536-2640 Cable Address: Cash Box NY Telex: 666123

CALIFORNIA 6363 Sunset Blvd. (Suite 930) Hollywood CA 90028 Phone: (213) 464-8241 NASHVILLE 21 Music Circle East, Nashville TN 37203 Phone: (615) 244-2898

CHICAGO CAMILLE COMPASIO, Coin Machine, Mgr. 1442 S. 6 Ist Ave., Cicero IL 60650 Phone: (312) 863-7440

WASHINGTON, D.C. EARL B. ABRAMS 3518 N. Utah St., Arlington VA 22207 Phone: (703) 243-5664

UNITED KINGDOM – NICK UNDERWOOD Flat 6, 196 Sussex Gardens, London W2 England Phone: 01-402-6779

MIGUEL SMIRNOFF Director Of South American Operations ARGENTINA — MIGUEL SMIRNOFF Belgrano 3252, Piso 4 "B" Buenos Aires, Argentina Phone: 89-6796 BRASIL Pandisc RVA Conselheiro Crispiniano, 344 4 Ander Sala 406 — Sao Paulo, Brasil Phone: 222-9312/223-8907 Sala 406 — Salo Paulo, Brasil Phone: 222-9312/223-8907 CANADA — KiRK LaPOINTE 34 Dorval Road Toronto, Ontario, Canada M6P 2B4 Phone: (416) 536-8824 HOLLAND — CONSTANT MEYERS P.O. Box 7485 1007 JL Amsterdam, Holland Phone: 020-767472 ITALY — MARIO DE LUIGI "Musica e Dischi" Via Carducci 8 20123 Milan, Italy Phone: (02) 870-015/869-0702 SPAIN — ANGEL ALVAREZ SPAIN – ANGEL ALVAREZ Lopez de Hoyos 178, 5 CD Madrid – 2 Spain Phone: 415 23 98 AUSTRALIA – ALLAN WEBSTER 699 Drummond Street Carlton, Victoria, Australia 3054 Phone: 699-3054 JAPAN – Adv. Mgr., SACHIO SAITO Editorial Mgr., KOZO CTSUKA 3rd Floor of Chuo-Tatemono bldg. 2-chome, 11-1, Shinbashi, Minato-ku, Tokyo Japan, 105 Phone: 504-1651

FRANCE — MS. DILEK KOC 12 Boulevard Exelmans Paris, France 75016 Phone: 524-4784

WEST GERMANY — GERHARD AUGUSTIN Octlingenstrasse 66 8 Munich 22 Phone: 089-221363 Telex: 5-29378 NORWAY — TORBJORN ELLINGSEN

Vollgt. 28 2000 Lillestrom, Norway Phone: 71-6515/67-9540

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# EDITORIAL Lessons Learned

With the summer season comes the good news that record companies have learned some of the lessons of 1979 and are refraining from massive summer discount programs. As the industry learned last year, it's not how many records in the store that counts, but how many are sold.

The massive returns and counterfeiting problems of 1979 were a direct result of overshipping by labels. With an overabundance of product in the stores, returns were inevitable and it was easy for counterfeits to get lost in the crowd.

This year, labels are exerting their energy in the

right direction - the sale of records. Instead of trying to put massive amounts of product into the stores, labels are working their records and trying to bring them home. These efforts are the very best the industry can ever do since the bottom line is what's in the grooves.

Cash Box is proud to be a part of an industry that can learn from adversity and turn the lessons into profit. This year's hesitation to pile up product into the stores and the determination shown to not repeat the mistakes of the past are the signs of a healthy and resiliant industry.



CASH

- WEA and Capitol/EMI America/United Artists announce wholesale price hikes for albums (page 7).
- Labels hold back on comprehensive summer dealer incentive programs (page 7).
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- Record pressers, LP jacket manufacturers predict stable prices for summer season (page 7).
- Korvettes' lowballing tactics trigger reaction among competitors (page 7).
- The soundtrack to Roadie and "diana" by Diana Ross are the top Cash Box Album Picks (page 15).
- Anne Murray's "I'm Happy Just To Dance With You" and "Bebe Le Strange" by Heart are the top Cash Box Singles Picks (page 20).



# June 7, 1980

5/3		art
1 FUNKYTOWN LIPPS INC. (Casablanca NB 2233)	1	11
2 BIGGEST PART OF ME AMBROSIA (Warner Bros. WBS 49225)	3	10
3 CALL ME BLONDIE (Chrysalis CHS 2414)	2	17
GLASGOW)		
CARS	8	7
GARY NUMAN (Atco/Atlantic 7211) 6 DON'T FALL IN LOVE WITH A DREAMER	6	17
KENNY ROGERS/KIM CARNES (United ArtIsts UA-X1345-Y)	4	11
THE ROSE BETTE MIDLER (Atlantic 3656)	10	12
8 LOST IN LOVE AIR SUPPLY (Arista 0479)	5	18
9 SEXY EYES DR. HOOK (Capitol 4831)	7	17
10 AGAINST THE WIND BOB SEGER (Capitol 4863)	16	8
11 STEAL AWAY ROBBIE DUPREE (Elektra E-46621)	14	9
12 LITTLE JEANNIE ELTON JOHN (MCA-41236)	17	8
13 HURT SO BAD LINDA RONSTADT (Asylum E-46624)	9	10
14 STOMP! THE BROTHERS JOHNSON (A&M 2216) 15 BRASS IN POCKET	12	13
(I'M SPECIAL) THE PRETENDERS (Sire SRE 49181) 16 RIDE LIKE THE WIND	13	16
CHRISTOPHER CROSS (Warner Bros. WBS 49184)	11	18
17 LET'S GET SERIOUS JERMAINE JACKSON (Motown M1469F)	20	12
18 IT'S STILL ROCK AND ROLL TO ME BILLY JOEL (Columbia 1-11276)	28	3
19 ANOTHER BRICK IN THE WALL (PART II) PINK FLOYD (Columbia 1-11187)	15	21
20 SHE'S OUT OF MY LIFE MICHAEL JACKSON (Epic 9-50871)	23	9
21 CUPID/I'VE LOVED YOU FOR A LONG TIME SPINNERS (Atlantic 3664)	31	4
22 I CAN'T HELP IT ANDY GIBB and OLIVIA NEWTON-JOHN (RSO RS-1026)	18	11
23 BREAKDOWN DEAD AHEAD BOZ SCAGGS (Columbia 1-11241) 24 LET ME LOVE YOU TONIGHT	19	11
PURE PRAIRIE LEAGUE (Casablanca NB 2266) 25 WITH YOU I'M BORN AGAIN	30	5
BILLY PRESTON & SYREETA (Motown M 1477)	21	24
26 SHOULD'VE NEVER LET YOU GO NEIL AND DARA SEDAKA (Elektra E-46615) 27 WONDERING WHERE	29	11
THE LIONS ARE BRUCE COCKBURN (Millennium YB-11786)	27	12
28 TRAIN IN VAIN (STAND BY ME) THE CLASH (Epic 9-50851)	24	12
29 PILOT OF THE AIRWAVES CHARLIE DORE (Island IS 49163)	25	17
30 TIRED OF TOEIN' THE LINE ROCKY BURNETTE (EMI-America P-8043)	37	5
31 WE LIVE FOR LOVE PAT BENATAR (Chrysalis CHS-2419)	34	10
32 SHINING STAR MANHATTANS (Columbia 1-11222)	40	7
33 GEE WHIZ BERNADETTE PETERS (MCA-41210)	33	11
OLIVIA NEWTON-JOHN (MCA-41247)	44	3

 A Lover's Holiday (Little Macho — ASCAP)
 80

 Against The Wind (Gear — ASCAP)
 10

 All Night Wow & Flutter — ASCAP)
 70

 All Night Thing (Ackee — ASCAP)
 43

 All Out (Arista/BRM/Riva — ASCAP)
 86

 All The Wey (Web IV — BMI)
 94

 And The Cradle (Van Halen — ASCAP)
 65

 Another Brick (PInk Floyd/Unicheppell — BMI)
 19

 Answering Mechine (WB/Holmes Line Of Music — ASCAP)
 53

 Any Wey You Want (Weed High Nightmare — BMI)
 71

 Ashes By Now (Joliy Cheeks — BMI)
 59

 Any Wey You Want (Weed High Nightmare — BMI) 71
 Ashes By Now (Joliy Cheeks — BMI)
 59

 Atomic (Rare Blue/Monster Islend — ASCAP)
 62

 Back Of My Hand (WB — ASCAP)
 96

 Back Together (Scereb — BMI)
 95

 Biggest Part (Rubicon — BMI)
 95

 Bress (Modern/Hynde/House of Hits/ATV U.K.)
 15

 Brekdown Deed Ahead (Boz Sceggs — ASCAP/
 7

 Foster Frees/Irving — BMI)
 23

 Cars (Beggars Banquet/Andrew Heeth — PRS)
 5

 Coming Up (MPL — ASCAP)
 4

 Cupid (Kags/Sumac — BMI)
 21

 Do Right (We I V Music — BMI)
 21

 Don't Fell in Love With A Dreamer
 (Applen/Almo/Oulxotic — ASCAP)
 6

 Don't Push It (JIm Edd — BMI)
 75
 5

	eeks On			eks		
		I CF	5/3	Dn hart	1 Ch	5/3
			35 TWO PLACES AT THE SAME TIME RAY PARKER, JR, & RAYDIO (Arista AS	11	1	NB 2233)
	12	41	0494)	10	3	S 49225)
	3	45	36 I'M ALIVE ELECTRIC LIGHT ORCHESTRA (MCA-41246)	17	2	IS 2414)
	Ū	40	37 NEW ROMANCE (IT'S A			
	8	38	MYSTERY) SPIDER (Dreamland/RSO DL 100)	7	8	WINGS
	9	39	38 LOVE STINKS J, GEILS BAND (EMI-America 8039)	17	6	tic 7211)
	8	42	39 LADY THE WHISPERS (Solar/RCA JH-11928)			
			40 THE SEDUCTION	11	4	CARNES
	11	26	(LOVE THEME) JAMES LAST BAND (Polydor 2071)	12	10	ic 3656)
	11	35	41 IT'S HARD TO BE HUMBLE MAC DAVIS (Casabianca NB 2244)	18	5	ta 0479)
			42 TWILIGHT ZONE (A & B) THE MANHATTAN TBANSFER	17	7	ol 4831)
	10	48	(Atlantic 3649)	8	16	ol 4863)
	4	50	JOE WALSH (Full Moon/Asylum E-46639) 44 YOU MAY BE RIGHT	9	14	-46621)
	13	22	BILLY JOEL (Columbia 1-11231) 45 WE WERE MEANT TO			
	10	46	BE LOVERS PHOTOGLO (20th Century/RCA TC-2446)	8	17	-41236)
	9	36	46 HEADED FOR A FALL FIREFALL (Atlantic AT 3647)	10	9	-46624)
	-		<b>47</b> THEME FROM NEW YORK,	13	12	M 2216)
	8	53	FRANK SINATRA (Warner Bros. RPS-49233)	16	13	E 49181)
	2	64	48 GIMME SOME LOVIN BLUES BROTHERS (Atlantic 3666)			CROSS
	2	66	49 MORE LOVE KIM CARNES (EMI-America 8045)	18	11	6 49184)
	12	32	50 HEART HOTELS DAN FOGELBERG (Full Moon/Epic 9-50862)	12	20	/1469F)
ł	4	67	51 ONE FINE DAY CAROLE KING (Capitol 4884)	3	28	11076
		•.	52 I DON'T WANT TO WALK	3	20	-11276)
	9	43	BARRY MANILOW (Ariste AS0501)	21	15	-11187)
	5	58	53 ANSWERING MACHINE RUPERT HOLMES (MCA-41235)	9	23	-50871)
	18	47	54 FIRE LAKE BOB SEGER (Capitol 4336)			
	14	49	55 DO RIGHT PAUL DAVIS (Bang/CBS ZS9 4808)	4	31	ic 3664)
	15	51	56 HOLD ON TO MY LOVE JIMMY RUFFIN (RSO RS-1021)	11	18	N-JOHN S-1026)
1			57 POWER THE TEMPTATIONS	11	19	<b>D</b> -11241)
	5	61	(Gordy/Motown G-7183F) 58 IS THIS LOVE		10	нт
	5	63	PAT TRAVERS BAND (Polydor PD 2080) 59 ASHES BY NOW	5	30	EAGUE IB 2266)
	8	65	(Warner Bros. WBS 49224)	24	21	REETA M 1477)
			60 DON'T SAY GOODNIGHT (IT'S TIME FOR LOVE) (Pts. 1 & 2)	11	29	UGO -46615)
	11	54	TIME FOR LOVE) (Pts. 1 & 2) THE ISLEY BROTHERS (T-Neck/CBS ZS9 2290)		29	-400 13)
			61 STAND BY ME	12	27	8-11786)
	4	70	62 ATOMIC (Full Mcon/Asylum E-46640)			
	4	69	BLONDIE (Chrysalis CHS 2410)	12	24	9-50851)
	3	74	GÉNÉSIS (Atlantic 3662)	17	25	5 49163) E
	2	80	THE CHARLIE DANIELS BAND (Epic 9-50888)	5	37	P-8043)
	4	71	65 ANGEL SAY NO TOMMY TUTONE (Columbia 1-11278)	10	34	IS-2419)
	5	72	66 CLONES (WE'RE ALL) ALICE COOPER (Warner Bros. WBS 49204)	7	40	1-11222)
			67 HAPPY TOGETHER (A	11	33	-41210)
	5	68	FANTASY) THE CAPTAIN & TENNILLE (Casabianca NB 2264)	3	44	A-41247)
LICEN	AND	RS	ZED TOP 100 SINGLES (INCLUDING PUBLISHE	BETI	HAE	ALP
MI/Dealeic	ar D	lond	cs (Adult RMI) csLet Me Love (Keptucky M	a Mar	uthing	- Ever

-	5/31	Cha	art
68	EVERYTHING WORKS IF		
	YOU LET IT		
69	CHEAP TRICK (Epic AE7 1206) SPECIAL LADY RAY, GOODMAN & BROWN	75	3
	(Polydor PD 2033)	52	20
5 70	ALL NIGHT THING THE INVISIBLE MAN'S BAND (Mango MS-103)	78	3
71	ANYWAY YOU WANT IT JOURNEY (Columbia 1-11213)	57	15
<b>(</b> )72	TAKE YOUR TIME (DO IT RIGHT) PART I		
	THE S.O.S. BAND (Tabu/CBS ZS9 5522)	86	2
73	WALKS LIKE A LADY JOURNEY (Columbia 1-11275)	82	3
74	AND THE CRADLE WILL ROCK VAN HALEN (Warner Bros. WBS 49501)	76	3
75	DON'T PUSHIT, DON'T FORCEIT LEON HAYWOOD (20th Century/RCA 2443)	60	9
76	LET ME BE THE CLOCK SMOKEY ROBINSON	50	12
77	(Tamla/Motown T54311F) IT'S NOT A WONDER LITTLE RIVER BAND	59	13
78	(Cepitol 4862) SOMETHIN' 'BOUT YOU BABY	62	8
	GLEN CAMPBELL & RITA COOLIDGE (Capitol 4865)	85	3
79	REAL LOVE THE CRETONES (Planet/Elektre P-45911)	79	4
80	A LOVER'S HOLIDAY CHANGE (Warner Bros./RFC RCS 49208)	88	2
81	THE VERY LAST TIME UTOPIA (Bearsville BSS 49247)	89	2
82	WORKING MY WAY BACK TO YOU/FORGIVE ME GIRL		-
	SPINNERS (Atlantic 3637)	55	26
83 84	LOVE AND LONELINESS THE MOTORS (Virgin/Atlantic VA67007) TAKE YOU TONIGHT	83	4
	OZARK MOUNTAIN DAREDEVILS (Columbia 1-11247)	84	5
85	TIME FOR ME TO FLY REO SPEEDWAGON (Epic 9-50858)	94	3
86	ALL OUT OF LOVE AIR SUPPLY (Arista AS 0520)	_	1
87	SLIPSTREAM ALLAN CLARKE (Elektra E-46617)	93	7
88	KING OF THE HILL RICK PINETTE & OAK (Mercury 76049)	90	4
89	SAILING CHRISTOPHER CROSS (Warner Bros. WBS		
90	49507) INTO THE NIGHT	-	1
91	BENNY MARDONES (Polydor PD 2091)	-	1
92	EAGLES (Asylum E-46608)	56	18
92	PINK FLOYD (Columbia 1-11265) HERE COMES MY GIRL	77	4
55	TOM PETTY & THE HEARTBREAKERS (Backstreet/MCA-41227)	73	7
94	ALL THE WAY BRICK (Bang/CBS ZS9 4810)	_	1
95	BACK TOGETHER AGAIN ROBERTA FLACK with DONNY HATHAWAY (Atlentic 3681)	96	2
96	BACK OF MY HAND (I'VE GOT YOUR NUMBER)		
97		81	4
98	GLADYS KNIGHT & THE PIPS (Columbia 1- 11239) OFF THE WALL		1
99	MICHAEL JACKSON (Epic 9-50838) SITTING IN THE PARK	87	17
100	GQ (Arista AS 0510)	-	1
	ANNE MURRAY (Cepitol 4848)	91	11
NSEES)		0	10-
ie League	Slipstream (Intersong/Timtobe Midsong — AS Sitting In (Chevis — BMI)		. 99
 	Something 'Bout You (Colgems-EMI — ASCAF Special Lady (H.A.B./Dark Cloud — BMI)	°)	. 78
12	Stand By Me (Rightsong/ADT/Trio - BMI)		
	Steal Away (Big Ears/Chrome Willie/Goude/O Finch — ASCAP)		. 11
38	Stomp (State Of The Arts/Brolay - ASCAP)		. 14
	Take You Tonight (Lost Cabin — BMI) Take Your Time (Avent Garde —		
	ASCAP/Interior/Sigidi's BMI) The Rose (In Dispute)		. 72
S. &	The Seduction (Ensign — BMI) The Very Last (Unearthly/Fiction — BMI)		. 40

Weeks On 5/31 Chart

 ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

 Everything Works (Adult – BMI)
 68

 Fire Lake (Gear – ASCAP)
 54

 Funkytown (Rick's Adm. by Rightsong/Steve
 68

 Greenberg – BMI)
 1

 Gee Whiz (East/Memphis – BMI)
 1

 Gew Miz (East/Memphis – BMI)
 1

 Gew Miz (East/Memphis – BMI)
 1

 Gimme Some Lovin '(Island – BMI)
 48

 Happy Together (Hudson Bay – BMI)
 67

 Headed For (Warner-Temerlane/El Sueno – BMI)
 48

 Headed For (Warner-Temerlane/El Sueno – BMI)
 56

 Here Comes (Skyhill – BMI)
 50

 Hood On To (Stigwood/Unichappell – BMI)
 56

 Hort So Bad (Vogue – BMI)
 50

 Hort You Why (Jeddreh/Cass County/Red Cloud – ASCAP)
 52

 Cloud – ASCAP)
 52

 I Can't Heip It (Stigwood Adm. By Unicheppell – BMI)
 56

 Nore Love (Jobete – ASCAP)
 90

 I Can't Heip It (Stigwood Adm. By Unicheppell – BMI)
 56

 I Can't Heip It (Stigwood Adm. By Unicheppell – BMI)
 56

 I Can't Heip It (Stigwood Adm. By Unicheppell – BMI)
 56

 I Can't Heip It (Stigwood Adm. By Unicheppell – BMI)
 <td

= Exceptionally heavy radio activity this week 🚯 = Exceptionally heavy sates activity this week

 The Rose (In Dispute)
 7

 The Seduction (Ensign — BMI)
 40

 The Very Last (Unearthly/Fiction — BMI)
 41

 Theme From New York (Unart — BMI)
 81

 Time For Me (Fate — ASCAP)
 85

 Tired Of Toein' (TRO-Cheshire — BMI)
 30

 Train In Vain (Riva — ASCAP)
 28

 Twilight Zone (Blackwood/Gerden Reke/Yellow
 28

 Dog Music — BMI/Meen — ASCAP)
 28

 Two Places At The Same (Raydiola — ASCAP)
 35

 Walks Like (Weed High Nightmare — BMI)
 73

 We Live For Love (Rare Blue/Neil Geraldo — ASCAP)
 35

 Walks Like (Weed High Nightmare — BMI)
 73

 We Were Meant (20th Century/Neary Tunes — ASCAP)
 45

 With You I'm Born Agaln (Check Out — BMI)
 25

 Wondering Where (Golden Fountain — PROCAN)
 27

 Working My Wey (Screen Gems-EMI/Seeson Four — BMI/Sumac — BMI)
 82

 You May Pe Right (Impulsive/April — ASCAP)
 44





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Labels, covers, posters, browser-dumps, print and radio campaigns-all have been especially created to draw attention to this Nu-line! The first wave of Nu-Disks includes releases by New Musik, Propaganda, The Continentals and something that'll really get them to line up-a special Nu-Disk of never before available collector's items by Cheap Trick!!!!!\* Nu-Disks. Sit up and take notice, they're going to be a big 10 inches!

\*Also includes the extra-special separate 7" bonus single "Everything Works If You Let It."

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# CASH BOX NEWS

## Labels Hold Back On Summer Incentive Programs For Retail

**By Michael Martinez** 

LOS ANGELES — Reflecting a general reluctance to flood the market with product, labels this year are holding back on comprehensive dealer incentive programs. Unlike previous years when large numbers of titles were offered with discounts and dating, programs this year are smaller in scope, often focusing on a particular event, subject or group of artists.

Most of the labels contacted — including WEA, RCA, A&M, Capitol/EMI America/United Artists, Polydor, Chrysalis, RSO and MCA — said that instead of offering extensive dealer discounts and dating terms, more aggressive promotion and advertising will be used to stimulate sales.

"Given the current retail climate, offering dealer discounts may not be the best solution," said Harry Anger, senior vice president of marketing for Polydor. "While discounting may create potential sales in some instances, discounting can make marketing a bigger problem."

In many cases, special retailer programs are being offered only on specific catalog items or to highlight a new artist. Many of those contacted said that the biggest promotion and marketing efforts will be aimed at existing catalog items and current sellers.

#### WEA Midline

During the summer of 1980, WEA, according to Rich Leonetti, vice president of sales/marketing at the company, said that a number of small dealer incentive programs are scheduled including introduction of the \$5.98 catalog line offering 128 titles (see separate story), a selected catalog dating programs to include most of the remainder of the WEA labels' catalogs and a five percent discount program to be tied to release of the upcoming Jackson Browne LP.

Leonetti also explained that heightened promotion and advertising campaigns will

be undertaken to support release of soundtracks to the films *Urban Cowboy*, *Bronco Billy*, *The Blues Brothers Movie* and *Roadie*.

In addition, WEA marketing personnel, reacting to the success of its country product, are currently developing a marketing campaign to stimulate further sale of country product.

With the \$5.98 catalog, WEA is offering, from May 27 to June 13, a one-time only five percent discount to retailers on purchases from the catalog, in allotments that do not exceed two times the dealer's purchases in the preceding 90 day period. WEA reported that all new orders and new approved return authorization requests will be billed and credited at the \$5.98 levels effective May 27. The company also reported that the current returns policy would continue to apply the \$5.98 line.

#### Catalog Dating Program

WEA's selected catalog dating program, which would cover much of the remaining catalog, excluding items currently charting and other unspecified product, provides retailers with an additional 30 days dating on orders taken between May 27 and June 27, making the billing due on Sept. 10.

Leonetti further said that new releases from Al Jarreau, Chic, Chaka Khan and the Spinners will also be highlighted in special promotions and through in-store merchandising.

Also placing a particular emphasis on black product during the summer is RCA Records, which will feature a campaign titled "Celebrate Black Music Month." The promotion includes 17 acts from RCA and associated labels, and will be offered in conjunction with the Black Music Association (BMA) and the National Association of Recording Merchandisers (NARM).

Scheduled for the promotion are The Whispers; "Big Fun" by Shalamar; (continued on page 44)

"We've taken this year's increases into

account and, as of June 1, we will put a five

percent price hike into effect," said Allen-

town controller Linda Maloney, "That works

out to about a 21/2 cent increase per album.



**FAME ON THE WAY** — Irene Cara, who stars in the film Fame, recently signed with RSO Records. Her first single for RSO will be the title song from the film, which is from the RSO soundtrack from Fame. Pictured are AI Coury, RSO Records president (I), and Cara

## WEA Introduces 128-Title \$5.98 Catalog Midline

LOS ANGELES — WEA has announced a new 128-title catalog midline series that will feature a \$5.98 suggested list for all but one of the titles (George Benson's "Livin' Inside Your Love" for \$6.98). To introduce the series, WEA has also offered a five percent discount on orders through June 13.

The new series features such top WEA acts as ABBA; AC/DC; Benson; Judy Collins; Alice Cooper; Devo; the Doobie (continued on page 38)

## WEA, Capitol To Hike Wholesale Prices For Albums

#### **By Richard Imamura**

LOS ANGELES — WEA and the Capitol/EMI America/United Artists Group will increase the wholesale price for albums and tapes at the end of the month. In addition, a price hike for singles and the budget Nonesuch line was also announced by WEA.

The WEA price hikes of three percent for albums and tapes, 13.3% for the base price of singles, 13.4% for the suggested list of singles and a one dollar jump in the suggested list for the Nonesuch line will take effect June 30. The price hike will apply to all product released after that date.

Under WEA's wholesale pricing structure, album prices for the racks will jump to \$4.24 from \$4.11 for \$7.98 product and to \$4.81 from \$4.62 for \$8.98 product.

Base price for retailers with volumes less than \$250,000 monthly will go to \$4.66 for \$7.98 product and to \$5.26 for \$8.98 product. For retailers with monthly volumes exceeding \$250,000 (hence qualifying them for a seven percent discount from the base price), LP prices will go to \$4.33 for \$7.98 product and to \$4.91 for \$8.98 product.

#### Singles Up

WEA's new singles list price will go to \$1.69, up from \$1.49, with the base (continued on page 44)

## Korvettes' Lowballing Tactics Begin To Affect Competition

#### by Leo Sacks

NEW YORK — The possibility of a price war in the New York market was introduced last week when Korvettes, the 36-unit department store chain, became the first major record retailer here to advertise selected \$7.98 and \$8.98 list product for \$3.96 and \$4.66, respectively, with advertisements in the Sunday and Thursday editions of *The New York Times, The Daily News,* and *The New York Post.* Among the featured titles were current albums by Graham Parker, The Pretenders, Boz Scaggs, Blondie, Van Halen, Air Supply, The Manhattan Transfer, Genesis, Dionne Warwick, Ambrosia, The Isley Brothers, and Pat Benatar.

The Korvettes move comes on the heels of the appointment of Joseph A. Ris as chairman of the chain (**Cash Box**, May 31). Ris' appointment had fueled speculation that he would attempt to re-establish Korvettes as New York's chief discounter.

Korvettes was not the only area retailer to



**POLYDOR PACTS ALIBI** — Polydor Records has signed the group Alibi for exclusive distribution in the United States. The group's first release will be a single, "Friends" b/w "Hands Off," to be followed by an album. Shown celebrating the signing are (I-r): Randy Roberts, director, national singles, sales, Polydor; Jim Collins, vice president, promotion, Polydor; Brian Reza, Magnet Records; Harry Anger, senior vice president, marketing, Polydor; Cynthia Cox, Polydor national secondaries promotion manager; Fred Haayen, president, Polydor; Michael Levy, managing director, Magnet; Jerry Jaffe, vice president, artist development, Polydor; and Allan Greenberg, associate counsel, Polydor.

price under the \$4 mark last week. Alexander's, the 15-unit department store chain, and Jimmy's Music World, the three-unit chain also launched a \$3.99 pricing policy on selected \$7.98 and \$8.98 list product. Jimmy's advertised specials in The Daily News included new LPs by such artists as Bob Seger, Kenny Rogers, Blondie, Ray, Goodman & Brown, and The Eagles for \$3.99. The company also featured "The Wall" by Pink Floyd for \$6.99 and "The Secret Life of Plants" by Stevie Wonder for \$4.99. Alexander's, which ran a Memorial Day special on the new Stephanie Mills disc for \$2.99, promoted current titles by Lipps Inc., Squeeze, and The Isley Brothers for \$3.99. In addition, "The Empire Strikes Back" soundtrack and Eric Clapton's "Just One Night," both of which list for \$13.98, were priced at \$6.99.

#### **Retail Reaction Mixed**

Local retail reaction to the Korvettes move was mixed. Elliot Gorlin, advertising director for the Record World/TSS chain, said that "if the situation persists, eventually we're going to have to get competitive. We'd like to remain where we are in terms of our pricing, but if we have to, we'll also feature a handful of numbers as loss leaders. We probably won't go down as low as \$3.99, but we would come down considerably from our sale prices." The chain's current sale price for \$7.98 list product is \$4.99 and \$5.49 for \$8.98 list goods.

Other retailers, such as Ben Karol, president of King Karol, said that while his chain would "disregard Korvettes completely since we've been through this so many times before," the company definitely bears watching. "Anytime you have an institution like Korvettes that's been around for 20 years and which most people use as a barometer for record prices, how can they not be a factor?" he asked. "The average consumer doesn't have to know that Korvettes is in financial trouble as long as they find goods in the stores." Fortunately, said *(continued on page 38)* 

### Record Pressers, Jacket Manufacturers Predict Stable Prices During Summer

#### by Marc Cetner

LOS ANGELES — In a year that so far has been marked by slow business and rising prices for the raw materials required in the production of records, vinyl suppliers, record pressers and album jacket manufacturers are predicting that the market will remain soft through summer and take an upturn with the advent of fall's new releases.

Besieged by rising costs in both the paper and petroleum industries in the first five months of 1980, record pressers have seen the price of PVC (the polyvinyl chloride used in the compound to manufacture records) jump five percent in January and six percent in April, as well as inflation in the costs of corrugated, nickel, shrink wrap and labor. In addition, album jacket manufacturers were subject to a seven percent paperboard increase in March.

However, despite the price increases, pressers and jacket manufacturers, who are not faced with the shortage of raw materials as in the years past, are approaching summer with a cautious optimism, and the hope that material prices (always subject to the unpredictable cost/supply problems of international, energy politics) will stabilize.

While many pressing plants up their production prices with each raw material cost increase, others stagger their price hikes. One such presser is Allentown Records of Allentown, Penn. **Direct Action** A presser that acted more directly to the six percent PVC price hike of April was Precision Records of Nashville, which after a close scrutiny of accounts, upped its price per album 2½ cents.

(continued on page 16)

## Audiophile Labels Unaffected By CBS'Entry Into The Market

#### by Michael Glynn

LOS ANGELES — CBS Records' entry into the audiophile record market via its new Mastersound series will have little impact on the distribution and marketing policies of existing audiophile labels, according to a **Cash Box** survey.

The companies surveyed were confident that the present mix of distribution channels — including factory direct, subdistributors. hi-fi audio representatives and independent record distributors — is sufficient to meet the challenge posed by the CBS branch system.

## Tucker Perjury Count Hearing Is Postponed

#### by Richard Gold

NEW YORK — Federal District Court Judge Thomas C. Platt last week granted a delay to prepare evidence after hearing oral arguments to drop perjury proceedings against George Tucker, president of Super Dupers Inc. of Hasbrouch Heights, N.J. Defense attorney Richard Abrahamson argued that his client, who pleaded guilty in August to one count of wire fraud and one count of criminal copyright infringement (**Cash Box**, Feb. 16), had recanted the allegedly perjurous grand jury testimony in a timely manner in accordance with recantation provisions set out in Federal statutes.

Tucker's attorney also argued that the same grand jury which had heard Tucker's testimony about his association with Norton Verner in counterfeit tape trafficking later indicted him for perjury, in spite of a Federal grant of immunity. In addition, the defense requested that John H. Jacobs, the government prosecutor, be disqualified from the case on the grounds that "the evidence here is presented in an affidavit filed by an attorney with personal knowledge of the case."

Judge Platt expressed skepticism about the defense arguments. "A recantation is good, but not when everything is changed," Judge Platt remarked. "You can't recant after the prosecution discovers that the testimony was false." The Judge also said that the immunity granted to Tucker had no bearing on the motion to drop the perjury proceedings.

The defense request to disqualify Jacobs was called "pretty farfetched" by the Judge. "If you were to disqualify every lawyer who files an affidavit on the grounds that they have personal knowledge of a case you'd have no lawyers left at all," Judge Platt commented.

"Our business is not making a better phonograph record, it is making an audiophile record," stated Herb Belkin, president of Mobile Fidelity Sound Lab, a leading supplier of half-speed mastered recordings. "Better phonograph records should be marketed through record retailing channels, but audiophile records are designed for demonstrating performance capabilities of high end hi-fi equipment and that's the market we're geared towards."

Joe Overholt, president of Direct Disk Lab of Nashville agreed, adding, "Ours is a specialty product and, as such, does not fit into the normal record manufacturers' promotional and sales techniques. I don't see us deviating from our normal course of business."

#### Three-Step Distribution

Overholt explained that Direct Disk Lab operates with a three-step distribution process, which entails selling directly to audio reps, who, in turn, sell product to audio hardware stores, retail accounts and distributors, who also cover additional retailers and one-stops.

"Our three-step system insures us the best deal possible for our product," noted Overholt, who added that while Direct Disk product does not carry a suggested list price, retailers generally sell Direct Disk recordings (which include a growing number of half-speed mastered pop and rock titles) for \$14-\$17. Overholt also indicated that "our wholesale price is contingent upon volume."

Baxter Boyington, marketing director for Nautilus Recordings, noted that while his

### Restrictions On Clear Channels Open 125 AMs

LOS ANGELES — The FCC voted on May 29 to drop a special class of "clear channel" radio stations, which will make room for up to 125 new AM stations. Many of these new stations are expected to be owned by minority groups.

Because of the FCC's action, about 2,000 applications are expected to be filed for these new stations. It is also likely to spark last ditch legal action against the decision.

Preference is expected to be given to applicant organizations that are least 50% minority owned, as well as to those who will be providing the first full time radio service in their communities and to those who plan non-commercial operations.

Presently, black, Spanish-speaking and other minorities combined own less than two percent of the nation's 10,000 radio and television stations.



**SOULD IN** — Motown recording artist Smokey Robinson recently appeared at the Greek Theatre where he played to sold out audiences both nights he appeared. Pictured backstage following the show are (Ir): Shelly Berger, Motown's vice president of artist relations; Robinson; and Alan Bregman, of Nederlander offices.

## A&M Set To Release 5" Disc By Squeeze

NEW YORK — A&M Records will commercially release a 5" disc on June 25. The disc, "If I Didn't Love You," b/w "Another Nail In My Heart" by Squeeze, is packaged in a full color sleeve and has a list price of \$1.99. The initial pressing, according to a label representative, was approximately 7,000, and will not exceed 15,000.

The single will be subject to A&M's normal return percentages, and, although the sleeve contains a disclaimer that "tiny records may not play on 'automatic' turntables," a label spokesman noted that because of the record's collectability, he foresaw almost no returns. The single is a "one-off" for which no merchandising aids have been provided.

A&M has achieved notable success recently with unusual record configurations. Both a 10" Squeeze LP and a multisingle Joe Jackson box experienced sellthroughs, according to an A&M sales representative.

#### Garland To Replace Greenberg At Atlantic?

LOS ANGELES — Pending an official announcement this week, it appears that Les Garland, program director at radio station KFRC in San Francisco, will be named to replace Bob Greenberg as west coast general manager of Atlantic Records.

When contacted by **Cash Box** last week, Garland would not confirm the appointment, but did say that he has resigned from KFRC. Greenberg and his brother Jerry, who was president of Atlantic, recently resigned to form a new Atlantic-distributed record company.



A&M recording artist Joan Armatrading's unique music collage, which incorporates jazz, blues, reggae, folk and rock influences, has continually evolved from album to album and has spawned a growing success. The music on the musician/singer/songwriter's current A&M release, "Me Myself I," which debuted this week #133 bullet on the **Cash Box** Pop Album Chart, is a more direct offering of her reggae and rock influence, and also an abstraction from the folk-rock sound that distinguished her first album, "Whatever's For Us."

The black English woman by way of the West Indies first captured worldwide attention on her second LP, "Back To The Night," which featured the title track and gained enthusiatic kudos. Her follow up, the "Joan Armatrading" album, fueled even greater popular and industry accolades, with the single from the LP, "Love and Affection," fanning the fires of even greater enthusiasm.

Armatrading's fourth LP, "Show Some Emotion," firmly established her as a talent to respect and to reckon with.

But the hub-bub created by her burgeoning world-class success leaves the quiet artist unaffected, and, in her own terms, seeing herself as a songwriter originally, success for her "would be a lot of people recording the songs I've written."

Born in the Caribbean, Armatrading, one of six children, moved with the family to Birmingham at age seven, where she shifted her career interests from law to music after exposure to artists like Marianne Faithful, Jim Reeves, Tommy Steele and Nat King Cole. She taught herself early to play both piano and guitar and spent a great deal of time composing songs. Following encouragement of her brother, Armatrading began performing, which led to collaborations with poet/lyricist Pam Nestor. The Nestor/Armatrading writing duo lasted through the first two LPs before the music became more totally an Armatrading entity.

On her current LP with producer Richard Gottehrer, the music continues to unveil the depth and clarity of her music perceptions. But always, the totally human quality exuding from her music attests to the power of music, in the right hands, as a translator of experiences:

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**STUFF AND COREA CONVERGE ON BERKELEY JAZZ** — Warner Bros. recording artists Stuff and Chick Corea and friends stirred up the music juices during Saturday's set at the four-day Berkeley Jazz Festival. The open air festival featured a variety of jazz styles ranging from the root-laden be bop of the Heath Brothers and Art Blakey and the Jazz Messengers to the transcendental jazz-funk fusions of John McLaughlin. Pictured are (I-r): Richard Tee, Gordon Edwards, Cornell Dupree, Eric Gale and Steve Gadd of Stuff; Bunny Brunel; and Chick Corea. (Cash Box photos by Michael Martinez)



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On United Artists Records & Tapes

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## NEW FACES TO WATCH



### Arrogance

Although Warner Bros./Curb recording group Arrogance is considered the favorite son of North Carolina's Chapel Hill-Raleigh area, the five member band has eschewed the indigenous southern roots sound of the Allman Bros. and The Marshall Tucker band for a more high powered, straight ahead rock approach.

"When we were coming around as a band we were more heavily influenced by British bands like Free, Spooky Tooth and other import bin favorites like Taste and early Fleetwood Mac," said Arrogance vocalist/guitarist Robert Kirkland. "Nothing in the states really compared as far as we were concerned."

That Anglo blues-rock sound has been wed to a distinctive hard driving, harmony laden style on Arrogance's Warner Bros. debut, "Suddenly." And despite the album's title there is nothing spur of the moment about the band's highly refined rock or its musical evolution.

Arrogance originally formed in 1969 when Kirkland met up with bass player Don Nixon while attending the University of North Carolina in Chapel Hill. Kirkland soon called on friends that he made while playing in garage bands in his hometown of Winston-Salem, and the band became a favorite on the local concert circuit.

The group underwent a myriad of changes musically and personnel-wise until 1976 when the present day line up coalesced. Arrogance now consists of Kirkland and Nixon (Arrogance's only remaining original members), Scott Davison (drums/vocals), Marty Stout (keyboards/vocals) and Rod Abernethy (guitar/vocals).

Kirkland touts the fact that the band has five vocalists and maintains that it is the strong suit in Arrogance's unique sound. "Ever since the present band has formed, we've concentrated heavily on singing and written songs that emphasize heavy vocal arrangements," says Kirkland.

Aside from vocals, another of Arrogance's main assets is that all of the members write songs. Although Kirkland, and Nixon wrote the bulk of the material on "Suddenly," each member contributed a song to the album.

"Since we all write songs, coming off with a finished product is that much easier," explains Kirkland. "We all compose at home on our own tape machines, and then it's a pretty democratic situation from that point on."

When Arrogance had finally refined its hard rocking sound and started circulating demo tapes, Warner/Curb producer Michael Lloyd immediately became enamored with thé five North Carolinans. However, prior commitments led him to turn his find over to Phil Gernhard, whose production credits include Lobo and Dion.

"Suddenly" is the result, and it boasts such energized, full throttle rock 'n' roll numbers as "Burning Desire," the tale of a *menage* a *trois*; "I'm Not Your Taxi;" "City Woman" and the album's first single, "It Ain't Cool To Be Cruel."

"I've been waiting ten years for a deal like this," maintains Kirkland, who is eagerly anticipating the group's first national tour.



## Lipps Inc.

With the chart-topping success of "Funky Town," Steve Greenberg, known popularly as Lipps Inc., joins a select group of artists like Prince and Robin "M" Scott who are literally one-man hitmaking operations in the studio.

For Greenberg, who wrote, arranged, and played nearly all the instruments on the hit session, "overnight success" comes on the heels of nearly a decade of contributing to the Minneapolis music scene. His achievement is all the more remarkable in the light of the fact that he was a lifelong R&B fan in a city without an R&B scene. "I love R&B," says Greenberg, "and I don't get to hear any of it around here. So the only solution has been to play it myself."

The 28-year-old Greenberg first started playing drums at age 15 and, within three years, had produced his first studio session. A trip to L.A. did not result in a deal being made for the record. Undaunted, he returned to Minneapolis, and for six years was half of a local duo, Atlas and Greenberg.

Greenberg next launched the Discomobile, a state-of-the-art travelling disco system, and later became a partner in a production company that produced over 20 albums featuring regional talent. But Greenberg's first taste of creativity in solitude came after he broke his leg in a serious car accident: While convalescing, he wrote about 20 songs. The culmination of this activity came in March, 1979, when Greenberg recorded a tune called "Rock It," in which he played all the instruments. : He pressed the record himself and watched it hit the top of the charts locally. Armed with retail and radio statistics. Greenberg again shopped around the majors and this time, after several close encounters with other labels, he struck a deal with Casablanca.

"They immediately jumped on the record and asked me if I had any more tunes," recalls Greenberg. "Even though I didn't, I said 'sure', after which I went home and wrote four more." One of those was "Funky Town," which featured Greenberg on drums, percussion, all keyboards and synthesizers, and guitar. Capping the session was the singing of Cynthia Johnson, whose exciting vocals offer ample evidence of her experience with both pop and gospel groups.

What happened from there is evident from a glance at the uppermost regions of the charts were "Funky Town" is number one. Lipps Inc., however, will not tour immediately on the strength of the hit. Greenberg, by mutual agreement with Casablanca, will devote the next couple of months to putting a second album in the can and will ready a touring band by September.

According to Greenberg, "The material will be in the same vein, with somewhat more of a leaning towards rock and jazz. But I brought a tape home of some of the tracks we've just finished working on, and I get the same feeling of excitement that I got when I first played "Funky Town" back. And, like 'Funky Town,' these tracks are turning out to be exactly as I heard them in my head."

## Young Resigns From Executive VP, Retail, Post At Pickwick International

LOS ANGELES — Scott Young resigned May 23 from his post as executive vice president in charge of retail at Pickwick International, Inc. Young's resignation marked the second high level change at Pickwick in one month, following the resignation of Dave Ehlen, executive vice president in charge of rack jobbing and wholesale, on May 9.

Jack Eugster was named to replace Young, effective June 2, and James Moran, executive vice president in charge of operations, has assumed Ehlen's responsibilities.

The resignations of Ehlen and Young mean that two of the three executive vice presidents named in the corporate realignment in the wake of the January resignation of president Chuck Smith (**Cash Box**, Jan. 19) have left their posts. The only executive vice president left from the January realignment is Moran.

George Port, vice president of legal counsel, denied that the resignations

### Wein Granted Injunction Against Film Distributor NEW YORK – The United States District

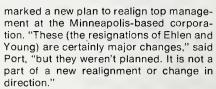
New YORK — The United States District Court in New York recently entered a permanent injunction on behalf of Festival Productions, Inc. and George Wein, the producers of the Newport Jazz Festival against Charles Arden and his Visiondisc Corp., the distributors of a television film that was originally sold as *Newport Jazz* '79. The court upheld Wein's contention that Arden's film documented a Rhode Island concert bearing no relation to the Newport Jazz Festival.

Arden's film was initially aired in New York by Showtime, a nationwide paytelevision distributor that has since withdrawn from the case after changing the title and format of the contested film.

Wein's lawsuit charged that the defendants were infringing on his Newport Jazz Festival and Newport Jazz trademarks while misleading the public into believing that the film depicted the 1979 Newport Jazz Festival.

The injunction order, which was signed by Judge Constance Baker Motley, permanentiy enjoins Arden, Visiondisc and "all those in active concert or participation with them from making any use whatsoever of the various Newport Jazz Festival trademarks." The issue of damages will be heard at a later date.

The 1980 Newport Jazz Festival will begin in New York City on June 27, and will continue with events scheduled in Saratoga, N.Y., Waterloo Village, N.J., Los Angeles, London, Nice and other cities around the world.



Young and Ehlen were unavailable for comment.

Young, Ehlen, Moran, Port, president and chief executive officer Ted Deikel, finance vice president Dave Monaghan and operations vice president Tom Worthen all served on the management committee for the corporation following the January realignment.

In another development, Pickwick has confirmed that it is also reorganizing its warehousing system. "It's not so much a physical change, but a change in philosophy," said Port. "It has been designed to make the whole organization more accountable."

Under the new system, the main warehouse in Minneapolis will be deemphasized. While it will still handle the bulk of the product for the rack services division, responsibility for retail will be divided on a regional basis. Warehouses in Los Angeles, Atlanta and Fall River, Mass., as well as the Minneapolis warehouse, will handle product for retail.

#### New Managers Group Formed In New York

NEW YORK — A new organization for music industry personal managers, called "The Managers Alliance," held its initial meeting here recently. The new organization plans to sponsor weekly meetings, seminars and workshops for personal managers and industry executives, in order to help both new and established managers in dealing with the complexities of the music business.

Gerard Purcell, president of the Conference of Personal Managers East, said that he did not feel that The Managers Alliance would be competing directly with his own established organization, because membership in the new group was open to non-managers. However, Andrew Tilson of Ariel Artists, an official of The Managers Alliance steering committee, denied this, saying, "as far as we're concerned, any member of The Managers Alliance must be actively involved in the personal management of a musical act."

#### **Country Show Bowed**

LOS ANGELES — The inaugural Country and Western Show will be held from Oct. 2-5 at the International Centre, 6900 Airport Road, Toronto, Canada. The show will feature exhibits, square dancing, contests and country music.



**MICHAEL JACKSON GOES QUAD PLATINUM** — Epic recording artist Michael Jackson's latest LP, "Off The Wall," recently surpassed the four million sales mark. Shown at a special presentation marking the achievement are (I-r): AI Gurewitz, Ron Weisner and Fred DeMann, Jackson's managers; Jackson; Don Dempsey, senior vice president and general manager, E/P/A; Lennie Petze, vice president, A&R, Epic; Frank Rand, vice president, west coast A&R, Epic; and AI DeMarino, vice president, artist development, E/P/A.







# These four superb musicians are playing for the greatest rock 'n' roll band they've ever played for. Their own.



SRM-1-3832

Over the years, Waddy Wachtel, Dan Dugmore, Stanley Sheldon and Rick Marotta have contributed their musical talents to such diverse artists as James Taylor, Peter Frampton, Linda Ronstadt, David Sanborn, Bryan Ferry, Carly Simon and Warren Zevon. Now this formidable foursome has joined together to form a great new rock 'n' roll band—Ronin. The name is Japanese for "lordless wandering samurai." And the music, in any language, will make you wish these guys had gotten together sooner.











### **Bob** Feiden **Feiden Named VP Of Arista's Film Division**

NEW YORK - Arista Records has appointed Bob Feiden vice president of creative development for Arista-Davis-Ariola (ADA) films, a division of Arista Records. According to Clive Davis, president of Arista, Feiden will continue to serve as the label's vice president of east coast A&R. and will spend at least half of his time in that capacity. In his new position with ADA Films, Feiden will be involved in seeking and development properties for motion picture production.

Feiden's background in film includes stints as story editor for Jalem Production and for Cannon Films, and as assistant to the producer of the film Love Story. Feiden served in the A&B department of BCA Records in 1973 and joined Arista upon its formation in 1974

### **RIAA, NMPA WIII** Survey Home Taping

NEW YORK — The RIAA and the National Music Publishers Assn. (NMPA) are jointly sponsoring a new recording industry survey of home taping behavior and its relationship to consumer purchases of records and pre-recorded tapes.

The survey, which will involve a final sample of over 2,300 respondents, is being conducted by National Analysts, a division of Booz, Allen & Hamilton, as part of a larger nationwide survey of the pre-recorded music industry. Results are anticipated before the end of the year, according to the RIAA

This is the second study of home taping practices co-sponsored by the RIAA and the NMPA. The initial survey, which was conducted by the Roper Organization in the Spring of 1979, was published last December

### ABKCO Revenues Up

NEW YORK - ABKCO Industries, Inc. last week reported that revenues for the six months ended March 31 rose to \$5.7 million from \$3.9 million in the comparable period last year. The company also said that its net income jumped to \$50,014 from a loss of \$121,042 in the corresponding 1979 period. For the second quarter ended March 31, the company reported revenues of \$2.4 million and net income of \$14,149. This compares to revenues of \$1.7 million and a net income loss of \$106,395 for the same period in 1979.

## **Glotzer Signs Hagen**

LOS ANGELES - CBS International recording artist Nina Hagen has signed an exclusive contract with Glotzer Management, which will oversee all aspects of the artist's career worldwide. Hagen is currently in the states pulling together a band for touring and recording her first Englishlanguage LP.

Carnes Promo Set LOS ANGELES - To coincide with the June 2 release of her "Romance Dance" LP, EMI America/United Artists Records has announced a comprehensive marketing, merchandising, promotion campaign for singer Kim Carnes, best known for her Top Five duet with Kenny Rogers ("Don't Fall In Love With A Dreamer.")

EMI/UA promotion vice president Charlie Minor took Carnes to ten major markets for meetings with radio personnel. In addition, two different size posters will be sent to the retail and radio communities. At least 15,000 easels (die-cuts of the record jacket) will also be shipped to the field. Ad mats and LP covers will be available for display at point of purchase, and a special press kit will be available to press around the country.

Phase II of the ÉMI/UA campaign will focus on Carnes' planned mid-August tour.

### MUSEXPO Names Canadian Area Reps

NEW YORK - Dominique and Michel Zgarka have been named Canadian area representatives for MUSEXPO's sixth annual International Record/Video and Music Industry Market, scheduled for Sept. 26-30 in Miami

Dominique Zgarka, responsible for the Toronto area, can be reached at 85 Thorncliffe Park, Suite 815, Toronto, Ontario. The telephone is (416) 429-4973.

Michel Zgarka, responsible for the Quebec area, can be reached at 1421 Crescent St., Suite 6, Montreal, Quebec H3G 2B2. The telephone is (514) 843-4189.

### Final Round Set For Songwriters Contest

NEW YORK — The final round of the New York Music Task Force songwriter's contest will be held on June 23 at The Grand Finale, which is located at 210 W. 70th Street

Judges for the event include singersongwriter Carolyn Mas; Carol Miller and Pat St. John of WPLJ; Dan Neer of WNEW; producers Jimmy Iovine, Jerry Love and Michael Zager; and A&R executives Paul Atkinson of Columbia Records and Don Sliver of Arista Records.

The finals are being sponsored this year by Chappell Music Co., and are being held in conjunction with the American Guild of Authors and Composers

### **Croce Widow Amends** Suit Against Cashwest

NEW YORK - Ingrid Croce, the widow of songwriter Jim Croce, recently filed amended complaints in Los Angeles and New York, in the latest actions in her longrunning lawsuit against Cashwest Publications, Inc. Mrs. Croce has charged Cashwest with multiple breaches of its personal management, songwriting, and recording contracts with the late performer, and is seeking relief from the contract as well as monetary damages.

According to Cashwest, Mrs. Croce's action, which was initiated in 1978, "has no foundation whatsoever." The company is hoping to have the case dropped before it can be brought to trial

## Simon Named To New NCCJ Post

NEW YORK - Jerry Simon has been appointed the national chairman of the nominating committee for the newlyformed Music and Allied Industries division of the National Conference of Christians and Jews (NCCJ). Simon, a music producer and publisher, along with other NCCJ national lay leaders, is currently selecting a recipient for the association's National Brotherhood Award, according to NCCJ President Dr. David Hyatt.

# EXECUTIVES ON THE MOVE



Humphrev

LeVine

Humphrey Joins Ariola Ariola America has announced the appointment of Fred Humphrey as director national promotion. He comes to Ariola America from Columbia Records, where his last position was as director national promotion-albums. Rappaport Named At Columbia - Paul Rappaport has been appointed director,

national album promotion, Columbia Records. In 1975 he was regional album promotion manager, west coast, Columbia Records. He was named associate director, national album promotion in 1979.

LeVine Appointed At CBS - Barry LeVine has been appointed manager, college program, CBS Records. He began his career with CBS Records as the college representative at Albany State University in Albany, New York. In 1979 he moved to New York City and took on the position of supervisor, college program, CBS Records.

Musso And Bourke Promoted — Chrysalis Records has announced the joint promotions of Fran Musso to national advertising manager and Brendan Bourke to merchandising manager. Previously they served as coordinators in their respective depart-

Reilly Appointed At Epic - Doreen Reilly has been appointed associate director, A&R, east coast for Epic Records. Since 1978 she was manager, A&R, east coast, Epic Records. She joined Epic Records in 1973.

Grasberg Names At 20th - Wendy Grasberg has been promoted to coordinator, national secondary promotion for 20th Century-Fox Records. Prior to her appointment she had worked in the pop and R&B promotion departments at 20th.

Rhone Named To E/A — Sylvia Rhone has been named east coast regional promotion director/special markets for Elektra/Asylum Records. She comes to E/A from Ariola Records, where she was responsible for northeast regional promotion for two years. She had previously spent two years in the same position with ABC Records.



Roberts Appointed At CBS - Rita L. Roberts has been appointed associate director, product management, east coast, jazz/progressive marketing, at CBS Records. She joined CBS Records in 1977 as manager, administration, black music marketing. In 1978 she was named product manager, jazz/progressive music marketing, CBS Records

ASCAP Names Lintgen — Charles Lee Lintgen has been appointed ASCAP station relations representative for the southeast. He served as general sales manager for KWNT Radio in Iowa; and general sales manager for WTHI Radio in Indiana. He has been based in Arizona for the past four years where he was self-employed as owner and publisher of TV Roundup.

Almo/Irving Promotes Chelgren — Almo/Irving Music has announced the promotion of Linda Chelgren to manager of Almo Publications. She most recently worked in the licensing department of Almo Publications.

Cohan Joins American Talent - American Talent International has announced that Ronnie Cohan has joined the company as a booking agent. He was formerly with ICM, where for six years he worked with many of their top acts.

Ehrman Leaves MCA - Michael Ehrman has left his post as executive director of MCA/Songbird Records and has opened new offices at 10585 Missouri Avenue, Los Angeles, California 90025 (213) 475-6391.

Howarth Joins Chappell And Intersong - Jamie Howarth has joined Chappell and Intersong Music in New York as the engineer for the publishing companies' in-house 16track recording studio. Most recently, he worked at Howard M. Schwartz Recording in New York doing sessions.

Myers Joins Decca International - Decca has announced that Paul Myers is joining Decca International as manager, symphonic productions, based in London. This appointment marks the end of Myers' eighteen-year career with CBS Records, which he joined in New York as a producer in 1962.

Shore Named At Music Matters - Donna Shore has joined Music Matters as account executive for the company's jazz music department. She will work from the firm's office at 6470 Gaviota Ave., Van Nuys, Calif. 91406, Tel: (213) 781-1975.



**CRUSADING AT CARNEGIE** — MCA recording group The Crusaders recently performed at Carnegie Hall in New York. The group's new LP, "Rhapsody & Blues," will ship in late June. Shown at a reception following the performance are (I-r): Barry Goodman, New York promotion manager, MCA; Jan Barnes, national R&B director, MCA; Stix Hooper, drummer for the band; MCA recording artist Billy Falcon; and Neil McIntyre, associate national promotion director, MCA

# FONE MORE TIME

# The new single from BILLY PRESTON & SYREETA

is the first single from Syreeta's new album.



On Motown Records & Tapes

## Audio, Video Tape Recorder Imports Increase Significantly In First Quarter

NEW YORK — In spite of a decline in United States unit imports of many consumer electronics products, imports of video and audio tape recorders and players increased during the first quarter of 1980.

According to a study prepared by the Electronic Industries Association Consumer Electronics Group, color and monochrome video tape recorder player imports totaled 207,197 during the first quarter. This represents a jump of 81.6% over the 114,073 units that were brought into the U.S. in the same quarter last year.

Imports of audio tape recorder player units were up 17.9% to 3,990,504 units, compared with the 3,383,932 units that landed in the U.S. in the same period of 1979. Phonograph-combination imports dur-

#### ing the first quarter declined 24.3% to 446,-NARM Sets Regionals For 16 U.S. Cities

NEW YORK — The establishment of local NARM chapters and the implementation of the "Give the Gift of Music" campaign on a grass roots level will highlight the NARM regional meetings in 16 U.S. cities during August and September.

The concept of the local chapters, according to Joe Cohen, executive vice president of NARM, was approved at a recent meeting of the organization's board of directors.

Each chapter will direct a local media campaign to implement the "Gift of Music" program, which will be outlined at the forthcoming regional meetings. A slide presentation will be shown of in-store displays and promotions, and a manufacturer merchandiser panel will field questions from the audience at each gathering. Last year's meetings reached more than 3,000 persons in the industry, Cohen said.

"The NARM regional meetings will see the kick-off of the local chapter concept as a means of responding to the different needs of each marketplace," Cohen said. "We feel they will encourage the active participation of many individuals, some of whom could be valuable additions to the organization's board of directors. In addition, the local chapters will enhance the importance of the various NARM programs by effectively communicating their value."

The regional meetings, which are open to both members and non-members of NARM, open in Cleveland on Aug. 12. Other dates include: Detroit, Aug. 13; Chicago, Aug. 15; Philadelphia, Aug. 19; New York City, Aug. 20; Washington, D.C., Aug. 22; Cincinnati, Aug. 26; St. Louis, Aug. 27; Nashville, Aug. 28; Seattle, Sept. 16; San Francisco, Sept. 17; Los Angeles, Sept. 18; Dallas, Sept. 23; Atlanta, Sept. 25; Miami, Sept. 26; and Boston, Sept. 30. 705 units, compared with the 589,967 brought to this country in the initial period of 1979. Imports of record players, changers and turntables were 1,079,760 units in the first quarter of 1980, a decrease of 20.5% from the total of 1,358,791 units landed in same interval a year ago. However, phonograph-only imports leaped 226.1% during the first quarter to 211,295 units, from the 64,804 units imported last year.

#### Government Figures

The study, which was based on figures provided by the U.S. Department of Commerce, also said that home radio imports in the first period were 5,761,223 units, a drop of 9.1% from the 6,339,840 units imported during 1979's first quarter. Auto radio imports of 900,155 units in the first quarter this year were 21.2% below the 1,141, 732 units landed in the same period last year.

Auto eight-track tape player imports in the first three months of 1980 were 2,036,-703 units, down 16.2% from the 2,430,878 units imported in the same period a year ago. Home eight-track tape players imported in the first quarter totaled 558,464 units, a fall-off of 20.8% from the 705,444 units brought into the U.S. during the same period of 1979.

### BMI Gives Composer Awards To 12 Students

NEW YORK — Twelve young American composers shared in the 28th annual BMI Awards to Student Composers, which were presented at the St. Regis-Sheraton Hotel on May 15. Edward M. Cramer, president of BMI, said that this year's awards brings to 258 the number of young people in the Western Hemisphere who have been presented BMI cash grants to be applied toward their musical education.

The 1979-80 student awards winners are: Donald R. Davis, 22, of Reseda, Calif.; Corey Field, 23, of Hollywood, Calif.; Mark Gustavson, 20, of Arlington Heights, III.; Rebecca Hammann, 16, of Orrtanna, Pa.; Charles N. Mason, 24, of Savoy, III.; Friya Mayadas, 10, of Miami, Fla.; William Neil, 25, of Ann Arbor, Mich.; Larry Polansky, 25, of Urban, III.; Thomas M. Sergey, 24, of Arlington Heights, III.; Ray Shattenkirk, 25, of Plantation, Fla.; David Snow, 25, of Waltham, Mass.; and Jeffrey Wood, 25, of Centereach, N.Y. Bruno Deschenes, 24, of Montreal, was awarded honorable mention.

At the same ceremonies, composer William Schumann was presented with a Commendation of Excellence "for long and outstanding contribution to the world of concert music." Schumann has served as chairman of the BMI Awards judging panel for 28 years.



**OLD AND NEW HORIZONS** — The new 19,000 seat Rosemont Horizon Hall in Chicago hosted its first opening show with George Burns, Kenny Rogers and Dottie West. Pictured are (I-r): Rogers; Burns and West.

# EAST COASTINGS

THIS MUSIC OF BUSINESS — Columbia Records has signed a distribution deal with George Clinton's Uncle Jam Records ... now that the ink is finally wet on the CBS-Philadelphia International deal, expect Kenny Gamble and Leon Huff to release no less than 10 LPs between now and September ... ex-Ode and Dunhill boss Lou Adler will produce a sequel to the Rocky Horror show (which has grossed \$25 million since its 1973 release. It'll be called "Shock Treatment"... John Lennon told a reporter that his interests in Apple Records are for sale. The former Beatle, who claims to be worth \$125 million, said that he wanted to divest himself of any connection with his old group. Lennon is also rumored to be negotiating with Epic Records ... THE DOCTOR PEPPER PICKLE — This Tuesday when WPLJ breaks the news of the



STANLEY PACTS WITH REGENCY — Singer/songwriter James Lee Stanley recently signed with Regency records and is set to release his first Regency LP in June. The album will be distributed by Ovation Records. Pictured are Lloyd Segal, president of Regency Records (I), and Stanley. sday when WPLJ breaks the news of the Doctor Pepper summer concert schedule, they'll also announce that this will be the last year that Central Park will be used as the site. Although the Pepper people are willing to maintain the 15 year tradition of the park series, the Park Department is going ahead with renovation plans that will see the Wollmasn Skating Rink, the site of the concerts, turned into a lake. The firm has asked promoter **Ron Delsener** to find another venue. Delsener, meanwhile, will keep things interesting in this town this summer. In addition to the park concerts, he is promoting a series of general admission concerts at the 25,000 capacity Battery Park, beginning on June 6 with **Tom Petty**.

HERE NOW THE SHMOOZ — Sources at Rolling Stones Records report that

the Rolling Stones' "Emotional Rescue" LP will be in the stores by June 23. The LP may ship platinum. Producers Mick Jagger and Keith Richards edited a single late last week . . Chrysalis has dropped Pere Ubu. The group is now in Cleveland recording their next for Rough Trade Records . . . Five of **Jimi Hendrix**'s gold albums were stolen from Electric Lady, the local studio Hendrix built . . . **Richard Gottehrer** will produce **Tim** Curry for A&M ... Jerry Wexler seen checking out Little Queenie and the Percolators at S.I.R. Studios . . . Tomato Records will squeeze three albums out of those Albert Goldman-produced Professor Longhair sessions, and after releasing them separately, will release the three as a boxed set for Christmas... Virgin Records has signed ex-Deep Purple **Ian Gillan**. Gillan, who turned down an offer to join Deep Purple's reformation, will come with an album called "Glory Road," in August. Virgin has also set a July release for "Metro Music," an album by DOR favorites Martha and the Muffins . . . ABC TV brought down cameramen and a remote 24 track to tape a Fleetwood Mac performance for a 20/20 segment. The soundtrack may be used for a live album. Ken Calliat, the Mac's producer, oversaw the recording. Meanwhile, Modern Records is set to bow the Stevie Nicks solo LP . . Ex Ariola Germany has signed Fire Department, a new band fronted by ex-Animal Eric Burdon . . . Debby Harry, Willy DeVille, and members of the Selector, B-52's, and Romantics, checked out James Brown's stunning performance at the Irving. Brown now knows exactly what he needs to give the rock audience, and his lean, tight show, now stripped of its Vegas-style trappings is one of the most physically exciting in the business today... Frank Zappa, who is about to embark on a 40-city European tour, is huddling with several majors for a domestic deal ... Ian Copeland's Frontier Booking International (F.B.I.) has pacted with Robin Lane and the **Chartbusters** ... **Little Roger and the Goosebumps**, the San Francisco-based group whose send up of "Stairway To Heaven," was sued off the air by Led Zeppelin's management has come up with a spoof of Neil Young's "Cinammon Girl." The song's punch line is "I want to sleep with a Kennedy girl."

MITCH RYDER'S ROUGH RIDE — A couple of weeks ago, just prior to an appearance at Asbury Park's Stone Pony, rock legend Mitch Ryder experienced what was described as "severe chest pains" and had to be placed in intensive care at a local hospital. Despite rumours that Ryder had suffered a mild heart attack, we're glad to hear that Ryder's management reports that it was merely a bad case of exhaustion. It seems that Ryder had just returned from a grueling tour of Europe, and was attempting to return to the road here after only four days rest. While in Berlin, the report continues. Ryder recorded a live album which will be released here in October, and received an offer from Nick Lowe to produce. Ryder is now choosing between Lowe and returning to the studio under the helm of his old-time producer Bob Crewe. Those up on their rock

history know that this would be an incredible reunion since Ryder and Crewe parted bitter company some years back

**TROUBLE IN PEPPERLAND** — Molly **Gibb**, wife of Bee Gee Robin, says that their marriage is over. "The more successful the Bee Gees became," she told a reporter, "the more our marriage went down the tubes."

MANHATTAN MARDIS GRAS — It'll be New Orleans in New York, the second week in June. In addition to the **Neville Brothers, Wild Tchoupitoulas** gig at the Bottom Line on the 10th & 11th, My Fathers Place will have the Nevilles and native son **Doctor John** on the 13th, while The 80's will bring in New Orleans veteran **Earl King** with **the Radiators** on the 14th. If you're as infatuated with New Orleans rock and roll as Lam. Lercom

Orleans rock and roll as I am, I recommend sending for the catalog of Down Home Music in El Cerrito, California. This firm, a role model for a deep catalog roots of rock retail operation, offers a complete line of records, like King's UK-Sonet album, and literature, like Pelican Press' *Walkin' To New Orleans* book. Finally, **Quint Davis**, who produces the New Orleans festival for **George Wein**, reports that there will be a similarly-oriented festival in Memphis the weekend of August 30-31. Davis claims that the Memphis scene is even richer with indigenous talent than that of New Orleans. Quite a claim.



**MAAZEL TO CBS** — Conductor Lorin Maazel has signed a long-term recording contract with CBS Masterworks. Maazel will continue to be music director of the Cleveland Orchestra until 1982, when he will become general manager and artistic director of the Vienna State Opera. Pictured at the signing are Maazel (I) and Joe Dash, vice president and general manager, CBS Masterworks.

## REVIEWS

#### ROADIE - Various Artists - Warner Bros. 2HS 3441 -Producers: Alive Enterprises and Steve Wax - List: 15.98 -**Bar Coded**

This is the motion picture soundtrack to the upcoming film that follows the exploits of truck driver turned roadie Travis C Redfish (Meatloaf). The album is filled with strong material by the likes of Cheap Trick, Alice Cooper, Blondie and Styx. However, the album is made even more of a treat by the fact that acts such as Joe Ely and Roy Orbison & Emmylou Harris turn in stunning performances. Suited to a variety of formats

#### FOR MEN ONLY - Millie Jackson - Polydor/Spring SP-1-- Producers: Millie Jackson and Brad Shapiro - List: 6727 7.98

Jackson has hit big the last two times out with her Issac Hayes duet "Royal Rappins" and her outrageous double live extravaganza "Live And Uncensored." This time out Gritty Miss Millie brings her engaging brand of stage rap to the studio. The result is her most consistently appealing album yet. Jackson fans will find themselves in fits of laughter while listening to "This Is Where I Came In" and "This Is It." B/C programmers will go on "If That Don't Turn You On.

#### VOLUME --- Ray Gomez --- Columbia NJC 36243 --- Producer: Ray Gomez - List: 7.98 - Bar Coded

Gomez has gained a reputation as one of the hottest session guitar players in the business through his work with Stanley Clarke and Michael Walden, and on "Volume" he proves that he is as versatile a player as Jeff Beck or the late Tommy Bolin. Gomez moves deftly from searing rock 'n' roll numbers to galloping jazz to grinding blues and doesn't miss a lick on the way. "Volume" is simply the best guitar LP since "Blow By Blow

#### THIS TIME - Al Jarreau - warner Bros. BSK 3434 -Producer: Jat Graydon - List: 7.98 - Bar Coded

Al Jarreau can truly be called a vocal superman, as his resonant, jazz-inspired singing voice leaps octaves with a single bound. However, on "This Time," Jarreau makes his bid for commerciality as he, for the most part, eschews his scatting acrobatics for a pop sound. Producer Jay Graydon is primarily responsible for the direction toward a mass appeal sound, and for all intents and purposes he has succeeded beautifully. Top tracks on the album include "Never Gin' Up" and "Spain.

#### MAGIC - Sylvia St. James - Elektra 6E-268 - Producers: Larry Dunn and Lenny White — List: 7.98 St. James first gained national attention as the lead vocalist in

the critically acclaimed Side Effect. With "Magic," she should be able to build upon the following she garnered in years before as she sings with a verve and energy that few women in contemporary music possess. St. James is capable of singing with a shimmering, breathy urgency as well as adopting the more familiar funk tigress delivery. Top tracks on the album include "Can't Make You Mine," "Let Love Groove Me" and "Motherland."

#### DAKOTA — Columbia NJC 36261 — Producers: Danny Seraphine and David "Hawk" Wolinski — List 7.98 — Bar Coded

Dakota comes from the pomp and rock school that bands such as Styx founded. However, Dakota puts enough jazz hooks and time changes in its material to escape being pigeonholed as just another clone. The sextet is powered by two guitar player/vocalists, Jerry Hudzik and Bill Kelly, and is one of the strongest harmony bands to come out of the midwest in a long time. The LP's strongest cuts are "You Can't Live Without It' "One Step" and "Lady.

#### SPY — Kirschner NJZ 36378 — Producers: Brian Christian and Spy - List: 7.98 - Bar Coded

This sextet's debut LP has much of the same appeal that has made high falutin' midwestern rock bands like Styx and Kansas household words. David Nelson has a strong lead vocal stance, and the band harmonizes beautifully together. However, the band's strong suit is its ability to marry a hard rocking guitar/keyboard sound with classical influences. Top cuts on this melodic first waxing are "Can't Complain," "Easy Street" and "Love's There."

#### PATTIE BROOKS -- Casablanca NBLP 7219 -- Producer: Michael L. Smith - List: 7.98

Brooks has a strong following in Europe, and she is sure to pick up a strong following stateside with her new LP. Most of the material on this album is dance oriented and mixes Brooks' incendiary singing style with breathy background vocals. "I'm On A Winning Streak" and "It's Party Time" should pleases the dancin' crowd, and ballads like "Need To Be Back With You" and "You Can't Love Somebody In Love" will find friends at the B/C and A/C levels

STRANGE PARADISE - Chris Williamson - Olivia F 921 Producer: June Millington -- List: 7.98

This is the finest waxing yet from the label that makes a stand for women's rights. Williamson is a versatile performer who can handle folk, rock and A/C ballads with equal ability. Most of the material leans toward the harmony oriented Southern California singer/songwriter approach, and friends such as Bonnie Raitt and ex-Fanny leader June Millington make sure that Williamson goes down that mellow road in style. A brilliant debut.

RAY GOMEZ











DIANA - Diana Ross - Motown M8-936 - Producers: Bernard Edwards and Nile Rodgers - List: 8.98

Last time out Ms: Ross mined the compositional and production talents of Ashford & Simpson, and this time around the Chic brain trust of Edwards & Rodgers get the call. Ross lends her platinum vocals to such Le Freakers as "I'm Coming Out" and "Upside Down" and also takes time out for lilting ballads like "Friend Of Friend." The Chic/Ross marriage won't break ground musically, but it's a combination that should be a winner Pop and A/C wise. Top tracks also include "Have Fun (Again)" and "Give Up."

# HAVIN' A PARTY WITH SOUTHSIDE JOHNNY — Southside Johnny & The Asbury Jukes — Epic JE 36246 — Producer: Steve Van Zandt — List: 7.98 — Bar Coded

Southside Johnny & The Asbury Jukes keep the idea of the old fashioned house party alive with this greatest hits package culled from the albums this racous blue eyed soul band recorded for Epic. The high flying, galloping horns and racous vocals that people have come to expect from this ten-man dynamo are featured in full tilt fashion on the LP. Such Atlantic city boardwalk and east coast barroom classics as "Broke Down Piece Of Man" and "Havin' A Party" highlight the LP.

#### TONIGHT YOU'RE MINE - Eric Carmen - Arista AL 9513 -Producer: Harry Maslin - List: 7.98

This former Raspberry tasted success briefly a few years ago with the brooding "All By Myself," but has never reached star status. While he has been the critics' pick to click for years, he might finally gain Top 40 acceptance with "Tonight You're Mine." Carmen's best material fuses straight ahead rock with pop stylings, and that sound comes through best on "Inside Story" and the title track, Ballads such as "Sleep With Me" and

"All For Love" should also get plenty of A/C and pop play. THE SON OF ROCK AND ROLL — Rocky Burnette — - EMI America — SW-17033 — Producers: Bill House and Jim Seiter List: 7.98

Rocky is the son of rock 'n' roll godfather Johnny Burnette, and he carries on dad's rockabilly tradition as he injects his appealing '50s-styled music with an energized '80s sound. Bill House and Jim Seiter's slick production makes these Sun catalog sound alikes contemporary and ripe for AOR play. Top tracks on this LP that keeps the old and rings in the new are the hiccuping "Anywhere Your Body Goes" and "You're So Easy To

#### Love NEW ADVENTURES - Polydor PD-1-6278 - Producer: George Kooymans - List: 7.98

New Adventures play an energized brand of heavy metal cum new wave rock 'n' roll. On their debut LP for Polydor, under the wing of Golden Earring founder George Kooymans, they throw their hat into the raging heavy metal ring. Both 999 and Judas Priest fans should find pleasure in New Adventures' frantic sound. Top tracks on this brilliantly produced LP are "Come On," "Back To The Pit" and "Backdoor Lovers."

#### WHITE MUSIC --- Crack The Sky --- Lifesong LS 8208 -Producers: Terence P. Minogue and Rich Witkowski - List: 7.98

This prog-rock trio impressed a lot of people with its fine live LP and last year's version of Lennon & McCartney's "I Am The Walrus." However, Crack The Sky should finally crack the AOR market with "White Music." The band plays a progressively tinged style of heavy metal that FM programmers should im-mediately find to their liking. Radio should jump on "Skin Deep," "The Radio Cries (It's Singles Time)." A quirky and original winner

## BIG BOY --- Mark Andrews And The Gents --- A&M SP 4812 -

Producer: Simon Boswell -- List: 7.98 Fans of Elvis Costello's hollow guitar/calliope-like organ sound will thrill to the sound of Mark Andrews And The Gents. The fivesome has an interesting new wave meets the '50s sound, and Andrews has the perfect rock with angst vocal stance. While Andrews is the focus of the band, Brian "Jag" Kemp's twilight zone-like keyboards are the group's anchor Best cuts on this consistently amusing LP are "Talking With Your Body" and "Big Boy."

#### BLACK RUSSIAN - Motown M7-942R1 -– Producers: Kapustin, Kapustin, Shneider, and Costa - List: 7.98

This multi-talented trio defected from Russia to the U.S. in 1976, and its debut on Motown is a grab bag of musical virtuosity. The band blends elements of Stevie Wonder-influenced R&B, rock, classical and euro-pop, and the result is a unique, contemporary sound. The R&B/dance-oriented songs such as "Move Together" and "Cause I Love You" and the ambitious, ecelectic "Emptiness" highlight the album. Black Russian is a something for everybody LP, and the threesome should have a bright musical future.

#### HEGEL -- Rob Hegel -- RCA AFL1 -- Producer: Ed Freeman - List: 7.98

This former record promotion man makes a respectable debut on vinvi with his first RCA effort. Hegel possesses a pleasant pop/AC-oriented voice, and his tunes will remind folks of the likes of Lobo and Toby Beau. While the first side of the LP is devoted to up-tempo adult contemporary tunes, the second side focuses on dynamic rock 'n' roll tunes like the Framptones-que "I Want You" and the lively "Out Of My Mind."

## Record Pressers, Jacket Manufacturers Predict Stable Prices During Summer

ontinued from page 7)

"It's difficult to predict what's going to happen during the summer, because you never know when a raw material price hike will be announced, said Precision president Joe Talbot. "It's all so closely tied to the volatile mideast situation."

Roger Gouldstone, vice president of manufacturing for Pickwick International and general manager of manufacturing for Keel (Pickwick's pressing plant), assessed the current state of PVC from a different tac. "PVC also has many other uses, especially in the area of piping for houses," said Gouldstone. "Because America's economic situation is currently in a state of turmoil, housing is off, and there is a plentiful supply for the record industry. So, prices probably won't be increased."

Gouldstone went on to say that the rate of PVC escalation would probably slow down for the summer because of the current recession, and that there would probably be a stabilization of prices.

#### Summer Stabilized

Tom Arboit, the recently appointed plant manager for Capitol's pressing plant, and Dwight Doerr, manufacturing manager for the Columbia Records pressing plant, agreed that because of the series of increases over the past four months, pressers would probably not see another PVC increase for the rest of the summer. They also concurred on the fact that the second quarter has pretty much always been soft business-wise.

"There is usually a bit of slowdown in product after the first of the year," said Arboit. "Business should probably level off, pick up in August and show a nice upturn by fall when the big releases come out."

The raw materials situation has been met with a similar reaction by vinyl suppliers. One supplier that is approaching summer with a cautious optimism is Tenneco Inc.

"Since business is slow, there is an abundance of raw materials. So, there probably won't be an increase in prices on raw materials," explained Guy Disch, director of marketing/polymers for Tenneco Inc., one of the largest suppliers of vinyl compound. "However, there is always the possibility of an increase based on the oil situation. As long as there is no increase in the price of petrochemical feedstock, we won't up our prices."

However, Howard Hill, president of the Keysor Corp., another vinyl compounds supplier, took a more matter-of-fact approach to the raw material dilemma. "Just as all oil-based products are going up, expect the prices of PVC to inflate."

#### Sluggish Season

In direct relation to the slow summer business period for pressing plants, album jacket manufacturers have also entered into a sluggish season. To combat this slowdown, jacket manufacturers have diversified into other areas outside the record industry and considered making less expensive packaging configurations.

"I think most record companies have come to grips with current conditions," said Floyd Glinert, executive vice president of Shorewood Packaging, one of the top four jacket manufacturers. "They're not keeping the back jacket prints like they used to, and it's become pretty much of a hand-tomouth situation between them and us. In addition, record companies have become more sophisticated in inventory management planning and are ordering quantities that are set for short term requirements."

Glinert went on to say that one of the positive sides of the soft business picture was that it gave manufacturers, distributors, suppliers, rack jobbers and retailers a chance to improve efficiency and operate their businesses more effectively. "Because of the downturn in business," stated Glinert, "people have become more involved in professional management."

The escalation of pricing on paperboard has become of increasing concern to album jacket manufacturers of late. While manufacturers were subjected to a seven percent paperboard increase in March, they were also faced with another increase by a major supplier until recently.

"A price increase of seven percent was to be effected by June 1," explained Glinert. "However, we met with the company and told them it would be disastrous and counterproductive to our current economic situation. They considered our complaints, as well as other jacket manufacturers, and they ended up rescinding their increase."

On a more conservation-oriented note, Glinert maintained that Shorewood was considering, in the face of rising prices, manufacturing thinner and less expensive album jackets.

#### Softer Market

"It's a much softer market now in contrast to 1979," said Glinert, and because of this we are diversifying into other areas and (continued on page 19)



**GOLD BAR-KAYS** — Mercury recording artists, The Bar-Kays were recently presented with gold records for the certification of their latest album, "Injoy." Pictured above **standing** are (I-r): Harvey Henderson, Bar-Kays; Bill Haywood, vice president, R&B product for Phonogram, Inc./Mercury Records; Lloyd Smith, Frank Thompson, Michael Beard, James Alexander, Sherman Guy, Mark Bynum, Winston Stewart and Charles Allen, Bar-Kays; and Deke Atkin, regional R&B promotion manager for Phonogram/Mercury. **Kneeling** are (I-r): a local radio personality; Vail Coleman, WBMX-FM/Chicago; Tommy Young, national promotion manager, R&B for Phonogram/Mercury; and Larry Dodson of the Bar-Kays.

# POINTS WEST

- A revival of Crosby, Stills and Nash and an appearance by BLOWIN' IN THE WIND three stray Eagles (Tim Schmit, Joe Walsh and Don Felder) highlighted Survival Sunday III, held May 25 at the Hollywood Bowl. This year's event served as a benefit for the anti-nuke organization Alliance For Survival, as well as a rallying point for those who wanted to stop the draft and a possible World War III. Social-political literature, outlining the philosophies of seemingly every equal rights movement in creation, was passed out to concert attendees. And the '60s time warp factor was intensified even more by the presence of day-glow painted faces, peace flags and dove banners. At a backstage press conference folk great Peter Yarrow maintained that events such as this and similar upcoming rallies in California and Maine signaled a new political activism the likes of which he has not seen since the 1960s. "People have stopped being overwhelmed by the powers that be," said Yarrow. "They are realizing that they do have some control over their own lives." Yarrow and bookend Mary Travers performed old classics (sans Paul Stookey) and were later joined by Graham Nash for a version of John Hall's antinuke anthem, "Power." After numerous no nuke speakers, Nash played his own set and introduced David Crosby for two old favorites - "Carry Me" and "Lady Of The Island." The twosome was then joined by late addition Stephen Stills, and a spellbound crowd was treated to "Just A Song Before I Go," "For What It's Worth" and "Teach Your Children." "You approach political issues in a pretty sophomoric way when you in your 20s," explained David Crosby in post-set interview. "But when you hit 30, you think a lot harder and you realize that you are responsible for the future, and that the issues at hand should be fought for within the system." Speakers such as Bella Abzug, Dr. Helen Caldicott and physicist Michio Kaku, as well as commedienne Lily Tomlin, expounded on their philosophies in the interim between each musical act. New Orleans' own Dr. John, who was a member of Survival Sunday III's house band along with guitarist David



**A BROAD VIEW** — Atlantic recording artist Bette Midler recently signed autographs for her book A View From A Broad, which details accounts of the singer's recent world tour. Her only west coast autograph session was held at Hunter's Bookstore in Westwood, California. Midler is shown signing her autograph for a fan.

Bromberg and bassist Freebo, performed "Right Place" and other gumbo favorites, and Holly Near, Steve Goodman and Japanese folksinger Danny Ishio also performed during the day-long event. However, the greatest musical surprise of the concert/conclave was an appearance by Eagles Schmit, Walsh and Felder, who performed "I Can't Tell You Why" with the house band before they were joined by Stills for a hot jam that included the Beatles' "Get Back." The 61/2 hour concert, which mixed musical celebration with sobering political philosphy, culminated with a majority of the musical guests returning to center stage for the obligatory people's anthem, "Blowin' In The Wind." ... Political activism, which seems to be finding a

musical resurgence of late, is approached more objectively on Peter Gabriel's third self-titled LP, which ships this week on the Mercury label. Gabriel sings about the plight of student activist Stephen Biko in "Biko." The six-minute ode uses African folk chants and synthesizer for a haunting musical backdrop to the anti-apartheid lyrical theme. Another song on side two of Gabriel's latest opus, "Not One Of Us," discusses the mechanics of racial prejudice, and the single "Games Without Frontiers" questions the premise behind war. "Peter Gabriel" is the former-Genesis leader's most uncompromising and musically austere work yet. And while there isn't a song as commercial as "Solisbury Hill" on the LP, it incorporates a plethora of exotic musical influences, and stands as one of the most artistically rewarding albums of the year. ... Bass player Scott Roskin and his band Prairie Fire are pretty much taking the bull by the horns when it comes to the advancement of political ideas through music. When Roskin delivered the Bay Area-based band's single To Cash Box last week, he also dropped by the latest edition of the American Communist Party's newspaper. The Revolutionary Worker. the self-described rock-revolt band cops a "Mad as Hell and we're not going to take it anymore" attitude in its lyrics. And when performing live. Prarie Fire guitarist Greg Coon brandishes a guitar that is made in the shape of an M-16 rifle.

**BENEFITS** — Genesis (and still there are three) brought its "Duke" tour to L.A. last week and capped its stay here by performing a surprise benefit concert at the Roxy on May 25. Michael Rutherford, Phill Collins and Tony Banks made the last minute date even more special by working the ticket booth at The Roxy on noon the day before the show. The show sold out in a matter of hours, and the three benevolent gentlemen pleased their fans by autographing LPs and pictures and rapping with the folks in line. Later, just before going onstage for its May 26 Greek Theatre performance, the art rock trio presented all the money it garnered from Roxy sales to the directors of Los Angeles-based St. Judes Hospital and Children's Hospital ... Bonnie Raitt, Charlie Daniels, Mickey Gilley and Johnny Lee, four of the artists who have material on the soundtrack to the upcoming *Urban Cowboy* film, will appear at a special private party at Gilley's bar in Houston on June 5 as part of a world premiere gala benefit. A mere \$125 will procure a seat at the Galynn Theatre and round trip bus ride to the party, which gets underway at midnight. Proceeds will go to the Houston Child Guidance Center.

**BETTE FETE** — Bette Midler appeared at Hunter's Book Store in L.A.'s Westwood Village May 21 to sign copies of her new book, *A View From A Broad*. The hardback is an account of The Divine Miss M's first world tour, and more than a thousand fans showed up to view the Diva of dish. Midler autographed several hundred copies of the book, which is currently on the nation's non-fiction best seller list.

**TIES THAT BIND** — *Tonight* show band leader **Doc Severinsen** married TV writer/story editor **Emily Marshall** on May 17. The ceremony was held poolside at Severinsen's home in Hollywood ...**Cash Box** sends its best wishes to Mercury westcoast publicity head **Eileen Schneider**, who is recovering from the rheumatoid il-Iness that sidelined her for several weeks.

OPEN AIR JAZZ — The 1980 Berkeley Jazz Festival, which recently concluded in the California bay area village, hosted a full spectrum of jazz interpreters, ranging from the tasteful bebop of Art Blakey to the frantic funk-fusion musings of the ensemble of Herbie Hancock, Stanley Clarke, Carlos Santana, Jon Lucien and Alphonzo Mouzon. Though the Art Ensemble of Chicago was also scheduled to appear, delays while in transit from Europe prevented the avante garde outfit from showing. Saturday's show was highlighted by the appearance of an all-star band composed of Freddie Hubbard, Hubert Laws, Ronnie Laws, Abraham Laboriel, Lee Ritenour, Harvey Mason, Ralph McDonald and Jorge Dalto.

# A//

#### TOP 40 LBUMS

#### Weeks On 5/31 Chart CATCHING THE SUN 1 12 SKYLARKIN' GROVER WASHINGTON, JR. (Motown M7-933R1) 14 2 WIZARD ISLAND rista AL 9516) 10 ONE BAD HABIT MICHAEL FRANKS (Warner Bros. BSK 3427) MONSTER 5 HERBIE HANCOCK (Columbia JC 36415) 5 DREAM COME TRUE EARL KLUGH (United Artists LT 1026) З HIDEAWAY DAVID SANBORN (Warner Bros. BSK 3379) 6 15 YOU'LL NEVER KNOW (Columbia NJC 36122) 8 11 FUN AND GAMES 16 4 EVERY GENERATION RONNIE LAWS (United Artists LT-1001) 10 18 TAP STEP CHICK COREA (Warner Bros. BSK 3425) 11 12 1 A BRAZILIAN LOVE AFFAIR (12) GEORGE DUKE (Epic FE 36483) 17 13 ANGEL OF THE NIGHT ANGELA BOFILL (GRP/Arista 5501) 13 3 14 1980 GIL SCOTT-HERON AND BRIAN JACKSON (Arista AL 9514) 15 LOVE IS THE ANSWER 15 olumbia JC 36373) 11 **16 HIROSHIMA**

We				We	
0 1 Ch			5/31	O Ch	
1	12	21	ONE ON ONE BOB JAMES & EARL KLUGH (Tappan Zee/Columbia FC 36241)	16	32
2	14	22	AMERICAN GARAGE PAT METHENY GROUP (ECM 1-1155)	22	29
10	4	23	LIVE IN NEW YORK STUFF (Warner Bros. BSK 3417)	28	2
7	E	24	BARTZ GARY BARTZ (Arista AB 4263)	26	7
7	5	25	LIVE AT THE PUBLIC THEATRE THE HEATH BROS. (Columbia FC 36374)	23	9
5	0	26	RISE HERB ALPERT (A&M SP-4790)	25	34
3	9				
6	15	27	UN POCO LOCO BOBBY HUTCHERSON (Columbia FC 36402)	27	3
		28	NITE RIDE DAN SIEGEL (Inner City IC 1046)	29	6
8	11 16	29	OCEANLINER PASSPORT (Atlantic SD 19265)	24	10
		30	HORIZON McCOY TYNER (Milestone/Fantasy M-9094)		1
9	18	31	KITTYHAWK (EMI America/Capitol SW 17029)	31	8
12	5	32	IN PERFORMANCE OREGON (Elektra 9E 304)	30	8
17	2	33	NO STRANGER TO LOVE ROY AYERS (Polydor PD-1-6246)	33	26
13	31	34	THE DANCE OF LIFE NARADA MICHAEL WALDEN (Atlantic SD 19259)	34	25
15	14	35	FOR SURE! WOODY SHAW (Columbia FC 36383)	35	6
11	7	36	WITHOUT RHYME OR REASON		
14	25	7	SCOTT JARRETT (GRP/Arista 5007)	32	6
18	7	37	WE WILL MEET AGAIN BILL EVANS (Warner Bros. HS 3411)	-	1
21	4	38	GENETIC WALK AHMAD JAMAL (20th Century-Fox/RCA T600)	37	18
		39	FULL FORCE THE ART ENSEMBLE OF CHICAGO (ECM 1-1167)	_	1
19	11	40	8:30		
20	22		WEATHER REPORT (ARC/Columbia PC2 36030)	39	<b>3</b> 7

### JAZZ ALBUM PICKS THE OTHER SIDE OF THE SUN - Sun Ra - Sweet Earth SER

1003 — Producer: Sun Ra — List: \$7.98

NUDE ANTS KEITH JARRETT (ECM-2-1171)

20 8 FOR THE 80's WEBSTER LEWIS (Epic NJE 36197)

SKAGLY FREDDIE HUBBARD (Columbia FC 36418)

NOMAD CHICO HAMILTON

(Elektra 6E257

17

18

Stellar arrangements, brilliant soloing and colorful contrasts from the intergalactic master of sound, rhythm and celebration. Tenorist John Gilmore (one of the unsung masters of the saxophone), young trumpet ace Michael Ray and keyboardist Ra are in fine spirits throughout, from the chirpy "Sunny Side of the Street" to the mysterious voyage of "Manhattan Cocktail." An atmospheric, funky version of the Arkestra's anthem, "Space Is The Place," with vocalist June Tyson is even a good bet for airplay. All in all, this is the place to start for those who've never experienced Sun Ra

#### GROUP 87 - Columbia NJC 36338 - Producer: Ed E. Thacker List: \$7.98

Group 87 is composed of Mark Isham (brass, electronics, keyboards), Peter Maunu (guitar, keyboards, violin) and Patrick O'Hearn (electric bass) and they've developed a keyboard-rich music that falls somewhere in the cracks between Zappa, Jean Luc Ponty, Weather Report and Genesis. Their progressive sound can be rhythmically vigorous ("Future Of The City"), mysteriously funky ("Sublime Feline" and "The Bedouin") or delicately reflective ("Hall Of Glass"). With strong drumming from Terry Bozio, elegant arrangements and streamlined improvisations, this is an impressive jazz-rock debut

SHINE THE LIGHT OF LOVE - Googie & Tom Coppola -Columbia NJC 36194 — Producer: Jerry Peters — List: 7.98

The husband and wife team of Googie & Tom Coppola com-bine vocal music, pop, R&B and jazz in fresh new ways. Calling upon years of experience on the New York jazz scene with people such as Herbie Mann, the Coppolas have created a provocative sound centered on Googie's airy, urgent stylings,

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# NJALL

- There's jazz in them thar hills, too, if I may briefly point you in the **COUNTRY KITCHEN** -direction of an impressive recent release by the folks at Arhoolie Records. The western swing movement swept the south during the 1930s and '40s, and people like Bob Wills were stars on a level that might make the Rolling Stones jealous. With a steady rolling 4/4 beat, chunka-chunka guitars, and the sweet rising sounds of violins (and mandolins, steel guitars, banjos, accordions, pianos, even horns), western swing combined the rhythmic syncopations of post-Louis Armstrong American music with rural strains of square dances, blues and the varied churches. Guitarist Eldon Shamblin, a white man, and guitarist Charlie Christian, a black man, grew up within 50 miles of each other in



PLAYING FROM THE SOUL Gordon Edwards (I) and Cornell Dupree of Warner Bros. recording group Stuff engaged the audience, during a recent performance at the Berkeley Jazz Festival, in a set of lively gut-bucket blues/jazz. The open air fourday concert was sold out each day.

Oklahoma, were unaware of each other, yet developed remarkably similar (and influential) electric guitar styles. You can hear strains of the olden days in the work of modern masters like Merle Haggard, Buddy Emmons and Norman Blake. Volume 4 of "Western Swing" (Old Timey-119) features seminal bands from the 1930's like the Washboard Wonders; Modern Mountaineers, and the Tune Wranglers, while Volume 5 (Old Timey-120) features the Light Crust Doughboys, Milton Brown, Ocie Stockard and the Universal Cowboys, among many others. "Adolph Hofner 'South Texas Swing'" (Arhoolie 5020) features the pivotal recordings of an early steel guitar master from the 1930's to the '50s; Dick Oxtot's Golden Age Jazz Band "Down In Honky Tonk Town' (Arhoolie 4010) features modernists dipp-

ing into the old timey swing musics, led by banjoist Dick Oxtot and Terry Garthwaite (of the Joy of Cooking band), Pamela Poland, and Rita Black . . . Still interested? Well, CNP-Crescendo Records has got several vital releases by a man who, in a way, is a godfather of western swing — the great gypsy guitarist Django Reinhardt. With only two working fingers on his chording hand, Reinhardt created a virtuoso acoustic guitar style that has never been equalled. The bouncing 4/4 of the two rhythm guitars and string bass, and the ex-quisitely urbane improvisations of violinist **Stephane Grapelli** had an enormous influence on western swing and bluegrass, to which it bears more than a superficial resemblance. "Django 1935" (GNP 9023), featuring his first recordings, "The Legendary Django Reinhardt" (GNP 9039), "Django/The Quintet of the Hot Club of France" (GNP 9019) and "Django Reinhardt & Stephane Grappelli With The Quintet of the Hot Club Of France" (GNP 9019) are highly recommended . . . Not guite through yet. The people at Flying Fish records put out a lot of progressive country and bluegrass product, and my absolute favorite among the past year's releases is "Slumberin' on the Cumberland" (FF-095) by John Hartford (banjo), Pat Burton (acoustic guitar) and Benny Martin (ukulele and fiddle), with some of the best Buddy Emmons (pedal steel guitar) on record, as well as Sam Bush on mandolin and Larrie London on drums. It's brisk, droll, atmospheric and very happy. Primo stuff... Oh, yes, one more rarity, if I may wax esoteric for a second — and why not? Hawaiian guitar shares a lot of the broad, slurring inflections of country music, and "Sol Hoopii/Master of the Hawaiian Guitar" (Rounder 1024) is a masterful portrait of one of the most sophisticated steel players in music from the '20s and '30s.

VINYL PIPELINE — The big news this week is a fantastic new release from Columbia's Contemporary Masters Series, Volume five of the Lester Young Story, "Evening of a Basieite" features rare material and unissued masters from 1940-41 with Count Basie and Billie Holiday & Her Orchestra, prime cuts from one of the most influential tenor saxophonists and improvisers in history. From the fountainhead of modern jazz comes Louis Armstrong - 1956" with pianist Billy Kyle, bassist Dale Jones, drummer Barrett Chicago Concert -Deems, trombonist Trummy Young and clarinetist Edmond Hall. The album contains excellent trumpet stylings from the man who practically invented the modern jazz solo. The legendary jazz singer. Betty Carter, is showcased in sessions from 1955-56 with planist Ray Bryant, drummer Philly Joe Jones and a big band including Hank Jones on piano and Milt Hines on bass. It's called "Social Call" and is a valuable addition to a disgracefully small catalog. Drummer Max Roach is generally considered to be the greatest of all jazz percussionists, but he's also a provocative composer, as the re-release of "The Freedom Now Suite" demonstrates. Falling about halfway between post-bop and free music, this passionate record features vocalist Abbey Lincoln, tenor saxophone legend Coleman Hawkins, the late, great trumpeter Booker Little and Olaiunji, Ray Mantilla and Tomas du Vall on African percussion. "I Remember Bebop" consists of brand new recordings from the reigning masters of bop piano (Al Haig, Duke Jordan, John Lewis, Sadik Hakim, Walter Bishop Jr., Barry Harris, Tommy Flanagan and Jimmy Rowles), each man playing a program dedicated to the compositions of bop masters like Charlie Parker. Dizzy Gillespie, John Lewis, Miles Davis, Thelonious Monk and Bud Powell. The series closes with a killer R&B album from the great singer Chuck Willis, "Chuck Willis - My Story," which contains some essential big beat music from the early '50s . . . Also worth noting are three vintage releases from Arnold Caplin's Biograph Records, featuring music from the Dawn catalog of the 1950's. The African-inflected bebop of pianist Ahmed-Abdul Malik, trumpeter Ray Copeland and baritone saxophonist Cecil Payne. The spirit of Lester Young hovers approvingly over the tenor stylings of Paul Quinichette on "The Kid From Denver" (with Freddie Greene on guitar, Sonny Payne on drums, and Thad Jones and Jo Newman on trumpets) and Zoot Sims on "The Big Stampede" with Gus Johnson on drums

. From Passport Records comes the newest and most accomplished album from the European progressive jazz-rock band, Brand X, entitled "Do They Hurt?" Finally, from some independents, the excellent singer, Nanette Natal, checks in with "My Song Of Something" on Benyo Music. "Blues From Chicago" on Violet Records features some of the Windy City's best players, like Willie Anderson, Detroit Jr., Jimmy Lee Robinson, Eddie Taylor and Odie Payne. And from Empire Productions comes "7 x" by altoist/composer Tim Berne, one of the most impressive new voices in jazz. Joining him are some rising innovators, drummer Alex Cline, guitarist Nels Cline, baritone saxophonist Vinny Golia, bassist Roberto Miranda and trombonist John Rapson. Whew, that's all for now. chip stern

# MERCHANDISING

# WHAT'S IN-STORE

SINATRA PROMOTION - A Frank Sinatra promotion is currently under way in the Chicago area in support of the new "Trilogy" album. The activity has been undertaken by the local WEA office, working with the local Lieberman one-stop and WFYR radio. Participating outlets include 22 Venture, 12 Wilholdts and 20 Sears stores. The outlets have set up entry boxes for a drawing to be held in early June. Grand prize of the contest will be a round-trip weekend visit to New York to see Sinatra at his upcoming June 14 Carnegie Hall concert, as well as \$200 for meals and \$100 for spending money. In addition, WFYR will be awarding a complete 34 album Sinatra catalog, (compliments of WEA), to the second place winner. WEA will also supply 100 "Trilogy" albums to the radio station for on-air giveaways. As part of the promotion, participating stores have all put up Sinatra displays to highlight the contest.

HARMONY HUT ACTION - A number of contests have been launched recently by Schwartz Bros. and the 21-store Harmony Hut chain of Washington, D.C., Maryland, New Jersey, Pennsylvania and Virginia: An *Empire Strikes Back* art competition recently took place at the eight Hut Washington, D.C. outlets, supported by RSO Records and WPGC radio. Entrants were asked to submit a picture of a Star Wars character, with each participant given a free "Star Wars Theme" single and a Harmony Hut "Art Certificate of Merit." There were 70 entries, and the grand prize winner was awarded two tickets to the world premiere of the film at Kennedy Center, a visit to NASA Headquarters in Houston and lunch with the stars of the movie. The runner-up received a pair of tickets to the Washington, D.C. premiere ... Another RSO promotion is being held at the Washington, D.C. Huts in support of the Eric Clapton "Just One Night" LP. Here participants must submit a five-minute audition tape of their own guitar-playing to radio station WHFS or to one of the stores. Grand prize in this "Eric Clapton Talent Find" will be a Gibson guitar and a six hour recording session at Omega Sound Studio. The runner-up will be given a four-hour recording session at the studio . . . A unique contest was a recent "Miss Piggy Look-alike Contest" promoted through radio station WPGC. This "beauty" competition, held April 26 at the Forestville, Md. outlet, received much local media coverage and was attended by nearly 700 people. First prize was a Superscope stereo unit, with second prize a Kodak Instamatic camera and third prize a cassette playback unit. Each of the 17 entrants received a "Kermit the Frog" doll.

**RECORD BAR NEWS** — Some new activity has been reported out of the **Record Bar** chain: The North Hill Mall outlet in Raleigh, N.C., was the scene of an in-store appearance by the Embers on May 10. This was part of a promotion for "beach music" undertaken by the Raleigh, Durham and Raleigh Hills stores. To coincide with the push, a week-long sale was Spyro Gyra stopped by the Atlanta outlet on May 6 to see a window display done in held support of the group's latest album. Several Atlanta Bars were part of a ticket give away for the group's local appearance . . . Another Atlanta promotion took place at three outlets in conjunction with a May 20 Warren Zevon concert in the area. To bolster the "Gorilla, You're A Desperado" theme, gorillas handed out coupons at each of the stores, good for one dollar off the price of the Zevon LP . . . Finally, the Glen Burrie, Md. outlet, along with CBS Records and WLPL-FM, held a Heart promotion coinciding with the May 21 appearance of the group at the Capitol Center. A drawing was held with grand prize being two tickets and a limo ride to the show, a Heart catalog and a \$50 gift certificate.

P.R.T. ACTIVITY - A series of lan Hunter display contests has been undertaken by the Seattle-based P.R.T. office and Chrysalis Records: In one competition, the Everybody's chain will be pitted against the D.J.'s chain with first prize \$150 and the second prize \$50. The five Eucalyptus stores are holding their own contest between the Spokane, Seattle and Tacoma outlets. Another chain-wide competition is underway in the five Music Market stores. Here the Portland outlet will participate, as well as the Washington-based Lynwood, Seattle, Bellevue and Burien stores. Finally, the Lieberman one-stop in Portland will hold a competition between its 15 accounts. In all of the contests, twenty jackets, a 4x4 and five posters will be provided . . . In a new promotion, the P.R.T. office reports an Air Supply display contest at the D.J.'s chain. First prize will be \$200, second prize \$100.

IN-STORES - The Oak Ridge Boys, May 15, at Record Bar, Springfield, Mo., in an appearance co-sponsored by KTTS-FM ... Selecter, May 22, at Orpheus Records, Washington, D.C.... Robin Trower, April 26, at Harmony Hut, Baltimore ... Kittyhawk, May 31, at Charts, Phoenix . . . Cristina Monet, May 10, at Stairway to Heaven, Boston . . . Ian Hunter, May 31, at Licorice Pizza, Bellflower, Ca.

CUSTOMER QUOTE OF THE WEEK - "No, I wasn't trying to rip-off this cassette. I was just taking it out to my car to see if it was the right size for my tape deck!" **REGIONAL ACTION** — New **Waylon Jennings** breaking out of the midwest and south . .

Latest Devo strongest in the east ... New Joan Armatrading strongest in the midwest and west ... Latest Black Sabbath with best sales action in the east and west. Ies honig



BABYS BOOM IN NEW JERSEY — Chrysalis recording group The Babys was recently in New Jersey and conducted an in-store appearance at the Peaches store in Cherry Hill. Besides signing autographs, the band selected two winners who received autographed British flags. Pictured above are (I-r): Steve Paganno, manager, Peaches; Jon Cain, of the group; Angela Stevens, contest winner; Ricky Philips, John Wait and Wally Stocker of the group; J.D. Haas, promotion director, Peaches; Claudia Schwimmer, contest winner; Chuck Oliner, promotion director, Universal Record Distrib,; Al Twamno, regional promotion, Chrysalis

## SINGLES BREAKOUTS Pickwick - Midwest HERB ALPERT BLUES BROTHERS GLEN CAMPBELL AND RITA COOLIDGE KIM CARNES CHEAP TRICK CHEAP THICK CHARLIE DANIELS BAND CAROLE KING OZARK MOUNTAIN DAREDEVILS Peaches — Columbus CHANGE CHEAP TRICK CHEAP TRICK ROBBID DUPREEE ROBERTA FLACK AND DONNY HATHAWAY BILLY JOEL FRANCE JOLI PURE PRAIRIE LEAGUE S.O.S. BAND **Tower — Seattle** ROCKIE BURNETTE BILLY JOEL BILLY JOEL JOE WALSH Bee Gee --- Albany BLUES BROTHERS SPINNERS Record Dept. Merch. ---Memphis BLONDIE ELO RUPERT HOLMES BILLY JOEL OLIVIA NEWTON-JOHN

National Record Mart — Pittsburgh ROCKY BURNETTE ALICE COOPER INVISIBLE MAN'S BAND BILLY JOEL NEIL AND DARA SEDAKA BOB SECED BOB SEGER SPINNERS Lieberman -- Denver J. GEILS BAND MICHAEL JACKSON PAUL McCARTNEY NEIL AND DARA SEDAKA Richman Bros. ---Philadelphia CAMEO CHEAP TRICK ISAAC HAYES OLIVIA NEWTON-JOHN

Handleman - Atlanta BILLY JOEL JAMES LAST BAND PETER MCIAN P.B. One-Stop - St. Louis

BLUES BROTHERS ELECTRIC LIGHT ORCHESTRA BILLY JOEL Tower -- Los Angeles IRENE CARA PETER GABRIEL LANI HALL ISAAC HAYES BILLY JOEL

BLUES BROTHERS ROCKY BURNETTE ROBERTA FLACK AND DONNY HATHAWAY HATHAWAY GLADYS KNIGHT AND THE PIPS MOTORS PAT TRAVERS BAND TWO TONS O' FUN

King Karol --- New York

Lieberman — Dallas MICKEY GILLEY MANHATTANS PAUL MCCATNEY BETTE MIDLER PURE PRAIRIE LEAGUE NEIL AND DARA SEDAKA SPINNERS

Record Theatre ---Cleveland ROCKY BURNETTE BILLY JOEL CAROLE KING

Charts - Phoenix BILLY JOEL FRANK SINATRA FRANK ZAPPA

Waxie Maxie ----Washington BLUES BROTHERS ROCKY BURNETTE CHEAP TRICK ELECTRIC LIGHT ORCHESTRA BILLY JOEL CAROLE KING

## ALBUM BREAKOUTS-

Korvettes — National AIR SUPPLY AMBROSIA AMBROSIA CHANGE MANHATTANS TEENA MARIE RAY PARKER JR. AND RAYDIO REO SPEEDWAGON FRANK SINATRA TEMPTATIONS "URBAN COWBOY" Galgano's — Chicago AVERAGE WHITE BAND RANDY CRAWFORD INVISIBLE MAN'S BAND JUDAS PRIEST POINT BLANK JIMMY RUFFIN NELL SED KA

SPINNERS JOE WALSH

NEIL SEDAKA Tower — Campbell ALICE COOPER SAMMY HAGAR GERRY RAFFERTY

King Karol — New York JOAN ARMATRADING BLACK SABBATH ELTON JOHN GRAHAM PARKER AND THE RUMOUR "URBAN COWBOY"

1812 Overture ---Milwaukee JOAN ARMATRADING CAMEO DEVO "THE EMPIRE STRIKES BACK" FLASH AND THE PAN SAMMY HAGAR CAROLE KING GRAHAM PARKER AND THE DUMOUD PRAIRIE LEAGUE SYREETA

Licorice Pizza — Los

Angeles BLACK SABBATH ALICE COOPER DEVO GRATEFUL DEAD GHATEFUL DEAD ELTON JOHN EMMYLOU HARRIS TED NUGENT JUDAS PRIEST GRAHAM PARKER AND THE RUMOUR PETE TOWNSHEND

Bee Gee — Albany AIR SUPPLY ALICE COOPER ELTON JOHN TED NUGENT "URBAN COWBOY"

Peaches — Atlanta BRUCE COCKBURN GLADYS KNIGHT AND THE PIPS GRAHAM PARKER AND THE RUMOUR

Handleman — National Handleman — Natio AIR SUPPLY PEABO BRYSON ERIC CLAPTON "EMPIRE STRIKES BACK" FATBACK ISAAC HAYES JERMAINE JACKSON LIPPS INC. PETE TOWNSHEND "URBAN COWBOY" Record Theatre

Cleveland Cleveland AIR SUPPLY ALICE COOPER MAC DAVIS GRATEFUL DEAD KINGBEES BENNY MARDONES PURE PRAIRIE LEAGUE SOUTHSIDE JOHNNY AND THE ASBURY JUKES (MERCURY)

Big Apple — Denver ALICE COOPER MAC DAVIS INVISIBLE MAN'S BAND SCORPIONS SPIDE SPIDER

**Record And Tape Collec**tor - Baltimore LINDA CLIFFORD "EMPIRE STRIKES BACK" ELTON JOHN STACY LATTISAW

Sound Warehouse - San Antonio JOAN ARMATRADING BLACK SABBATH GENE CHANDLER CHOCOLATE MILK DEVO FLASH AND THE PAN SAMMY HAGAR CAROLE KING PRISM Antonio

Music Stop — Detroit ADC BAND ADC BAND ALICE COOPER JERMAINE JACKSON ELTON JOHB KINGBEES GLADYS KNIGHT AND THE PIPS TED NUGENT

FRANK SINATRA PETE TOWNSHEND Tower — Seattle JOAN ARMATRADING BLACK SABBATH DEVO "THE LONG RIDERS" GERRY RAFFERTY SOUTHSIDE JOHNNY AND THE ASBURY JUKES (MERCURY)

Spec's — South Florida BRUCE COCKBURN DEVO "THE ROSE"

#### Peaches --- Philadelphia JOAN ARMATRADING BLACK SABBATH DEVO GRAHAM PARKER AND THE RUMOUR

Pickwick --- National AIR SUPPLY CAMEO ALICE COOPER MAC DAVIS MAC DAVIS GENESIS GRATEFUL DEAD EMMYLOU HARRIS ISAAC HAYES MANHATTAN TRANSFER STEPHANIE MILLS PETE TOWNSHEND "URBAN COWBOY"

Port 'O' Call -- Nashville BLACK SABBATH ALICE COOPER SAMMY HAGAR INVISIBLE MAN'S BAND BILLY SOUIER

Streetside --- St. Louis Streetside — St. Louis JOAN ARMATRADING FLASH AND THE PAN LEVON HELM GRAHAM PARKER AND THE RUMOUR LOU REED RONIN MIKE RUTHERFORD SOUTHSIDE JOHNNY AND THE ASBURY JUKES (MERCURY)

#### Alta --- Phoenix

Alta — Phoenix CHANGE BRUCE COCKBURN ALICE COOPER DIXIE OREGS MICHAEL FRANKS GLASS MOON EMMYLOU HARRIS LEON HAYWOOD PURE PRAIRIE LEAGUE TOMMY TUTONE "URBAN COWBOY"

Soul Shack -Sour Snack ---Washington, D.C. GENE CHANDLER GEORGE DUKE RODNEY FRANKLIN VAUGHN MASON AND CREW ROCKIE ROBBINS

RDM — Memphis AMBROSIA TED NUGENT

Great American Music -Minneapolis ALICE COOPER TED NUGENT GRAHAM PARKER AND THE RUMOUR

TOP SINGLE BREAKOUT OF THE WEEK IT'S STILL ROCK AND ROLL TO ME — BILLY JOEL — COLUMBIA TOP ALBUM BRE AKOUT OF THE WEEK FLUSH THE FASHION --- ALICE COOPER --- WARNER BROS.



# Genesis

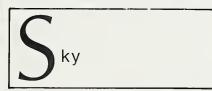
LONG BEACH ARENA — While the critics have often sounded the death knell for progressive rock within the last few years, neither the trio of demure British gents known as Genesis nor the vocal capacity crowd here had obviously paid any heed to those portents of doom.

With their ranks bolstered by the expert musical assistance of two noted L.A. session personalities — guitarist Daryl Stuermer and drummer Chester Thompson — Genesis, now consisting of front man/drummer Phil Collins, bassist/guitarist Michael Rutherford and keyboardist Tony Banks, trumpeted their entrance with a regal flash of synthesizers and a slick instrumental brew....

Let it be known that in the eyes of this audience the artrockers could do no wrong; Phil Collins' enjoyably impish romping about the stage drew squeals of glee, especially during an audience participation tune in which he alternately played a "villain" and a "hero." The crowd responded right on cue with appropriate hissing and hurrahs.

Ocassionally, Genesis came off with the odd rouser, such as "Dance On A Volcano," "Behind The Lines," and a short bit from "The Lamb Lies Down On Broadway," but, in general, the longish set suffered from a sameness which tended to dull the melodies under the bombastic instrumental overkill. All too often, one song seemed to blur into the next and not even the intricate lighting effects and smoke machines could disturb a good snooze.

To Genesis' credit, they are an affable bunch capable of writing fine art/pop tunes, such as the plaintive "Misunderstanding" (from the loosely-based concept LP "Duke"), "Follow You, Follow Me" and "Ripples." But the definitive highpoint of the performance came during the encores, as they knocked into "I Know What I Like" from "Selling England By The Pound." As the electricity flowed and the crowd swayed to the sing-song chorus, it was easy to believe that this band is more than up to inspired playing. michael glynn



HAMMERSMITH ODEON, LONDON — With its second Ariola double LP "Sky 2" at #2 in the U.K. album charts, plus a recent Top Ten single, "Toccata," to its credit and a reputation for playing some of the finest classic-rock sounds around today, Sky took to the London stage recently and gained unanimous approval from a capacity audience for two-and-a-half hours.

Sky has been in existence for a little more than a year, in which time they have proved to the cultural skeptics, perhaps once and for all, that rock music can truly be treated in a classical context quite successfully on both a commerical and aesthetic level. Commercially, the band's appeal transcends age and class barriers, whilst the music itself pulls down traditional boundaries of content, form and style, between classical music and electronic rock sound. This appears to be due to the classically trained presence of guitarist John Williams and keyboardist Francis Monkman, mixed with the rock talents of bassist Herbie Flowers (the man who put the bass hook on Lou Reed's "Walk On The Wild Side"), guitarist Kevin Peek and drummer Tristan Fry. Whatever the cultural nuances, this highly explosive combination is a potent force, appealing to both classically tuned ears and rock fans alike.

Sky's instrumental show mixed pieces from its first LP, "Sky," with a full rendition of the band's latest LP, "Sky 2." Highlights from its first record included the fast rolling "Where Two Opposites Meet," while vigorous offerings from the latest LP included rock-inflamed interpretations of J.S. Bach's "Toccata," some Vivaldi pieces and two of Sky's own compositions, "Hotta" and "Sahara."

Like uninhibited session musicians, they charge each other with a whole range of moods and inspiration, allowing the audience a glimpse into the dynamics of what makes some music seem almost mystical.

After working solidly for two-and-a-half hours, Sky culminated the show with several encores leaving a satiated, but satisfied crowd, to wend its way home.

nick underwood

# he Cretones

THE WHISKY, L.A. — Loc singer/songwriter Mark Goldenberg may be best known as the author of several cuts (including the title track) on Linda Ronstadt's "Mad Love" LP, but his real occupation is leader of peppy Planet recording group The Cretones.

In the band's first label showcase here, the four-member group came off as a scrappy bunch of power poppers who are long on energy and enthusiasm but still short on technique and polish. In performance, the group's songs yearn for the full, slick sound they are imbued with on the debut LP "The Thin Red Line." All too often during the band's set here, the same tunes seemed thin and ragged by comparison and Goldenberg's reedy voice often cracked as he grasped for the high note.

It's hard not to like the naive joy of songs such as "Real Love," "Girls, Girls, Girls" and "I Just Wanna Connect." Even Goldenberg's between-song patter was endearing, such as the opening to "Mad Love" ("Let's do one that you-know-who made a hit!"). And drummer Steve Beers, bassist Peter Bernstein and keyboardist Steve Leonard all seem like likable chaps, but they are hardly charismatic stage figures at this point.

Goldenberg and crew are moving in the right pop/rock direction — now, if only they can work out the stage kinks, get a few more gigs under their belts and coalesce into a dynamic stage combo.

michael glynn



## Audiophile Labels Unmoved By CBS Entry Into Market

#### ontinued from page 7)

label recently instituted a new pricing structure, shifting what he termed the "price break" from lots of one to 24 units to one to 99 units, boosting the cost 25 cents per record in the process, he has encountered little resistance from dealers.

"Over the years, we've tried to achieve a measure of price stability or maintenance on our product," said Boyington. "We've maintained an average wholesale price of approximately \$11 per record, or \$10.50 for 100 plus units, and most dealers have found there is no need to discount on our product. That way, they can make their profit margins."

As record retailers are awakening to the sales potential of audiophile product and competition grows among audiophile labels for a share of the market, many companies are now devoting a major part of their marketing activities to attaining greater in-store merchandising visibility.

In particular, Nautilus has enjoyed what Boyington termed "a rapid increase in our portion of sales in the record retailing market" within the past year and the company is currently "gearing up for heightened instore merchandising effectiveness" by shipping a series of four-color posters to retail outlets across the country.

"We have been working towards the instore merchandising end all along, and it's an area I feel personally agressive in," added Boyington.

Direct Disk's Overholt indicated that his company is also beefing up in-store merchandising activities at present, introducing a new floor-standing display in June, as well as new posters and hanging album jacket displays. However, like Mobile Fidelity's Belkin, Overholt felt that Direct Disk's sales were still primarily restricted to audio hardware stores.

"Our market is more hi-fi oriented than record retail outlet oriented," stressed Overholt. "We'll be waiting until the fall and winter months, which are our best sales seasons, and until we accumulate more titles before we begin a major retail marketing thrust."

Mobile Fidelity's Belkin noted that, currently, his company's business is divided into "80% hi-fi equipment outlets and 20% record retailers." He also pointed out that the company does not presently have plans to change its sales and marketing policies to accomodate record retailers and move into more of those outlets.

#### Jimmy's Settles Debts

NEW YORK — Jimmy's Music World and its parent company, Sutton Distributors, which filed for bankruptcy in 1977, have resolved all but approximately \$100,000 of the \$8 million in claims filed against them, according to a source close to the chain's Chapter 11 proceedings. The source also said that the company expects to return to profitability during the summer.

Jimmy's major creditors, which included WEA, RCA, ABC, Capitol, MCA, CBS, and Polygram, were offered a choice of two settlement plans in April of 1979. Most of the creditors, and all of the major record companies, chose a plan whose formula provided for the settlement of their claims in one year's time. The source said that 92 of these claims have already been settled, while eight other claims are being contested in the U.S. District Court for the Southern District of New York. The source added that the claims would probably be settled within the next 30 days.

Elliot Sutton, president of Jimmy's, told **Cash Box** that his company will be taking an inventory on June 30 in order to apply for a new credit rating. "You might say its a rebirth." Sutton remarked.

"We have created some terms of doing business more akin to the hi-fi industry than the record manfacturers," said Belkin. "The most obvious example of this is that we don't allow returns. We necessarily have to be more conservative in our business because of our high production and manufacturing costs and because we're small. We prefer to continue, and will continue, to build volume through accounts we now work with."

Because companies like Mobile Fidelity, Nautilus, Direct Disk and others license product from major labels for half-speed mastered recordings, Belkin stated that it was his firm's approach "to stay out of the record companies' way in terms of marketing.

"We do not take away from (a major label's) sales, we enhance them," continued Belkin. "All of our records are valid audiophile recordings and they all sell. We are not in the business of creating hits."

Belkin indicated that his company's major marketing thrust at this point will involve two newly-acquired classical titles from the EMI-Angel catalog. Sir Adrian Boult's "Falstaff: A Symphonic Study" and Andre Previn and the London Symphony Orchestra's "1812 Overture/Romeo and Juliet/March Slave" albums. In the jazz realm, the label will be highlighting two Gryphon catalog titles, Don Sebesky's "Three Works For Jazz Soloists and Symphony Orchestra'' and Michel LeGrand and Company's "Le Grand Jazz," as well as the previous Takoma release, "Citadels Of Mystery" by Bernie Krause, and an LP by Seawind, "Light On Light."

"We intend to continue to build and broaden our repertoire, and with these classical and jazz titles we believe we have a firm base from which to grow," said Belkin. "That is our prime goal at this point."

For all audiophile record companies, product "quality" is the key in maintaining a consistent share of the market.

"I think in the long run, our place in the market will be determined by the quality of our product and not by competition," said Michael Kellman, director of marketing for Telarc Recordings, a major independent supplier of classical audiophile recordings. "When you pay the higher prices for these records, you're buying a bit of a guarantee. People know they are getting a known quantity in terms of quality on each record."

#### Raw Materials Demand Soft For Summer Months (continued from page 16)

testing lower cost jackets."

Another jacket manufacturing company that is diversifying into other areas as a result of the soft business period is Album Graphics Inc., another of the top four jacket manufacturers in the country. "Because of the sluggish market," said Album Graphics marketing vice president Richard Block, "we have begun to manufacture cosmetic packaging, greeting cards, wrapping paper and entered into an agreement with Wrigley's whereby we have been producing miniature album jackets that are similar to baseball cards."

However, Block did say that he was somewhat optimistic about the album jacket manufacturing business overcoming its current slump. "We're looking at some big soundtrack jobs like *Urban Cowboy*, *Fame*, *The Empire Strikes Back*, *The Blues Brothers Movie* as well as the Jackson Browne album," said Block. "And if they are any indication of the kind of product that we can expect in the near future, then business is due to warm up soon."

# SINGLES

## FEATURE PICKS HEART (Epic 9-50892) Bebe Le Strange (3:39) (Strange Euphoria

#### ANNE MURRAY (Capitol 4878) I'm Happy Just To Dance With You (3:51) (Maclen

Music, Inc. - BMI) (J. Lennon, P. McCartney) Murray slows down The Beatles' early pop hit to ballad pace and the result is a cheek-to-cheek slow dance that should waltz its way onto a number of pop, A/C and country formats. A bouncy pop chorus moves delicately into a warm, intimate sax solo, as a deep bass beat and gliding strings carry Murray's rich, dulcet vocal.

REVIEWS



SMOKEY ROBINSON (Tamla T 54313F) Heavy On Pride (Light On Love) (3:54) (Bertam Music Co. - ASCAP) (W. Robinson)

treat.

Smokey's high, shimmering vocals, along with a nicely complementary crew of female backup singers, are right in step with the funky rhythm guitar march, lush string orchestration and fluid sax work on this dancer from the "Warm Thoughts" LP. The contagious cadence of the song should have pop, B/C and dance audiences alike "givin' it up



BILLY, PRESTON & SYREETA (Tamla T-54312F) One More Time (3:52) (Golden Cornflake Music -BMI) (J. Peters)

The team that produced the Top 5 hit "Born Again." from Preston's "Late At Night" LP, is reunited for a silky, sumptuous duet from Syreeta's new self-titled LP. Composer Jerry Peters' production and arrangements find the perfect romantic balance between the heartbeatlike woodblock rhythm and gossamer strings and



#### PRETENDERS (Sire SRE 49506)

Stop Your Sobbing (2:40) (Jay Boy Music Corp. -BMI) (R. Davies)

Presently riding a hot streak with a Top 15 single ("Brass In Pocket") and LP, the Pretenders turn to the first British Invasion for this obscure Kinks track from the Band's first Beprise LP, "You Really Got Me." Nick Lowe's production captures the jangling guitars perfectly and Chrissie Hynde's vocals are confident yet sensual. A pop, AOR



bell chimes. A multi-format monster

# BOZ SCAGGS (Columbia 1-11281) Jo Jo (4:09) (Boz Scaggs Music/Almo Music Corp.

convincing punch

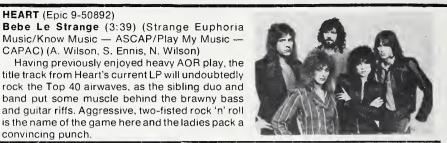
ASCAP/Foster Frees Music, Inc./Irving Music, - BMI) (B. Scaggs, D. Foster, D. Lasiey) Inc. -

Music/Know Music - ASCAP/Play My Music -

CAPAC) (A. Wilson, S. Ennis, N. Wilson)

Fans of Scaggs' creamy Philly soul-influenced 'Silk Degrees" sound will welcome this second single from the "Middle Man" LP with open arms. The slick, swaying rhythm guitar line is reminiscent of Toto's "Georgy Porgy" and this cut could well enjoy the same B/C crossover acceptance that tune did. Top 40, dance take note





**REVIEWS** 

CHRISTOPHER CROSS (Warner Bros, WBS 49507) Sailing (4:04) (Pop'n' Roll Music - ASCAP) (C.

Cross) Cross has been one of the surprise successes of the year, pulling into the Top 5 with his last single "Ride Like The Wind," and should continue to broaden his audience with this gentle ode to the sea. Riding an easy rhythmic current of bell chimes, woodblock and maracas, coupled with breezy guitar and piano. A pop, A/C dream.

THE ISLEY BROTHERS (T-Neck ZS9 2291)

Here We Go Again (Part 1) (4:14) (Bovina Music, Inc. — ASCAP) (E. Isley, M. Isley, C. Jasper, R. Isley, O. Isley, R. Isley) More than a few people will be able to relate to

the Isleys' lyrical message here about the ups and downs of love, and the fluid, steady musical groove is sure to bring plenty of crossover activity. Luscious harmonies and a beat you can bank on will take this all the way up pop, B/C lists.

#### STONEBOLT (RCA PB-12023)

Price Of Love (3:54) (Dunbar Music Canada Ltd./Deepcove Music — PROC) (R. Roper)

High, glistening synthesizer is nicely balanced by a thick, heavy bass beat on this brooding, diamond-hard rocker from Stonebolt's "Keep It Alive" LP. High harmonies and blistering lead guitar are right up there with Styx. Maximum AOR, pop impact.

#### **GRATEFUL DEAD** (Arista AS 0519)

Alabama Getaway (3:29) (Ice Nine Publishing Co., Inc. --ASCAP) (Garcia, Hunter)

The enigmatic Grateful Dead, behind the distinctive vocal and guitar work of Jerry Garcia, take the blues/rock boogie road to the south and its smooth sailing all the way on this track from the "Go To Heaven" LP. A tasty AOR, pop slice.

#### OFF BROADWAY usa (Atlantic 3668)

Bad Indication (3:06) (Screen Gems-EMI Music, Inc./Modern Fun Music -BMI) (C. Johnson)

Drums roll like ominous thunder in the appropriate intro to this snappy followup to "Stay In Time" from Off Broadway usa. Cliff Johnson's lead vocals are sinewy and strong, keeping the crackling pop flavor here intact on this AOR, pop sleeper

TAVARES (Capitol 4880) I Don't Want You Anymore (4:03) (Cotaba Music/JSH Music — BMI/ASCAP) (D. Foster, B. Champlin) The hit songwrifing team that produced "After The

Love Has Gone" for E, W&F create a sleek, funky strut for the Tavares brothers that is sure to stir up B/C activity. A totally effective fusion of rock and funk, this is a killer. AIR SUPPLY (Arista AS0520)

All Out Of Love (3:41) (Arista Music, Inc./BRM Publishing - ASCAP/Riva Music Ltd. - PRS) (G. Russell, C. Davis)

The plaintive vocals of Air Supply tugged on the heartstrings of America with "Lost In Love" (which climbed to the #2 position on the Top 100) and this bittersweet followup will most likely do the same A dynamite chorus and swelling crescendo insure hit status

SORROWS (Pavillion ZS9 6406) Teenage Heartbreak (2:35) (Mixed Up Music, Inc. -ASCAP) (A. Alexander)

This axe propelled power popper is literally bristling with youthful energy, harkening back to a mix of '50s and '60s rock influences. The stutter hook and handclaps are reminiscent of The Knack, which makes for raucous, rowdy and rambunctious rock for pop, AOR BRICK (Bang ZS9 4810)

All The Way (4:10) (Web IV Music - BMI) (P. Davis)

Brick clicks here with a nice mix of R&B rhythmic polish and pop-oriented vocalizing that recalls SIV & The Family Stone at their accessible best. Jumping to #94 in its first week out on the Top 100, keep an eye on this track to hit on pop and B/C lists.

#### TWENNYNINE featuring LENNY WHITE (Elektra E-46651)

Citi Dancin' (3:27) (Mchoma Music, Inc./Light On The Way Music, Inc. Black Neon Music — BMI) (L. White, B. Johnson)

Few can find the right percussive groove better than instrumentalist par excellence Lenny White, as he proves here with a non-stop, infectious rock/bop from the "Best Of Friends" LP. Brass blasts and the sounds of the street merge on this slightly salsafied B/C choice. JOE BATAAN (Salsoul S7 2123)

Sadie (She Smokes) (3:30) (Bataan Music/Lucky Three Music — BMI) (J. Bataan)

Bataan had a major overseas hit with his last single, "Rap-O, Clap-O," but unfortunately didn't make much of a dent on the charts here. This funky, hot dancer could change that, with sexy, scintillating female vocals and Chic-like rhythm, A B/C, dance sure shot.

#### **GRAHAM NASH** (Capitol 4879)

Magical Child (3:40) (Putzy Putzy Music-ASCAP) (G. Nash)

A placid piano-acoustical guitar instrumental is joined by light string arrangements on Nash's wondrously touching ode to a parent's view of childbirth from the "Earth & Sky" LP. A harmonica solo gives a folk feel to this A/C. pop contender.

SUZANNE FELLINI (Casablanca NB 2263) Permanent Damage (3:07) (Liedela Music-ASCAP)

(Fellini, DAS, Waxman, Futterman) Fellini's high, sexy vocal twists crackle through this barreling pop-rocker from her self-titled debut LP, as rock steady power chording and sharp cymbal slashes perforate the intriguing melody. Gutsy power pop, this will catch the ears of AOR and pop programmers.

THE GAP BAND (Mercury 76062) Party Lights (3:55) (Total Experience Music Publ. Co.-BMI) (C. Wilson, L. Simmons, R. Taylor)

The Gap Band move to an infectious, repetitive vocal groove line, bolstered by the rhythmic support of handclaps, bass and assorted percussives, on this third single from "The Gap Band II" LP. Charting on B/C this week, look for increased radio and dance line activity. TERENCE BOYLAN (Asylum E-46631)

Tell Me (3:46) (Steamed Clam Music-BMI) (T. Boylan) Boylan's rich, full voice is matched perfectly by thick, floating electric plano accents and complementary harmony track on this stylish mid-paced pop outing from the "Suzy" LP. Both A/C and pop lists should pick up on this one, which could easily break the singer/songwriter

#### BROOKLYN DREAMS (Casablanca NB 2272)

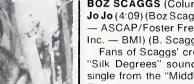
Hollywood Knights (3:09) (Starrin Music Publ. Corp./Earborne Music-BMI) (E. Hokenson, J. Esposito, B. Sudano)

The theme song from the top-grossing motion picture comedy is an updated sock hop bopper, with catchy dowop harmony references and a '50s boogie piano that will surely attract pop attention. Funky bass and horn blasts make this a novel pleasure.

#### BILLY SQUIER (Capitol 4877)

You Should Be High Love (3:33) (Songs of the Knight/Desmobile Music Company, Inc.-BMI/ASCAP) (B. Squier, D. Child)

Taped guitar effects provide an unusually dramatic opening to this stone rocker, penned by Squier and label mate Desmond Child, from "The Tale Of The Tape" LP. A scrappy boogie riff provides the cutting edge for this AOR fave.



SINGLES TO

# RADIO



**PROGRAMMER'S DELIGHTS** — Marty Maxwell, WTIX/New Orleans music director, is getting Top 10 requests for "Feelin' Free," by Jermaine Jackson. Jackson's album is currently #1 in New Orleans and, while it is unlikely (according to Motown) that "Feelin' Free" will become a single in the future, Maxwell strongly urges programmers to give it a listen. He's had great success with it... Top three requested songs at BJ105/Orlando are "It's Still Rock And Roll To Me," by Billy Joel, "Answering Machine" by Rupert Holmes and "The Rose," by Bette Midler ... KFMD/Dubuque music director, Steve Sesterhenn has nothing but raves for the Irene Cara single "Fame," and Couchois' "Visibility Zero." from the group's new "Nasty Hardware" album.

"Visibility Zero," from the group's new "Nasty Hardware" album. **THE ABC'S OF PROMOTION** — In an effort designed to remind people that radio is very much alive and well, and very much an integral part of everyone's lives, the ABC Radio Network put on a multi-media presentation at a May 28 luncheon at the Plaza Hotel in New York City. Between 450 and 500 people, comprised of media buyers, researchers, ad agencies, press and record companies, were on hand as **Ed McLaughlin**, president of the ABC Radio Network, explained the way networks operate and predicted the vast changes that are imminent, and more complete services that will be made available to the public in the future as a result of improved satellite and other technological advances. The overall presentation was intended to sell generic radio first, networks second, and ABC third, all commendable and necessary, when you consider that despite its immediacy in news, information and music and its lower advertising rates, agencies tend to miss the radio boat and invest in television and newspapers first.

**STATION TO STATION — WBCN**/Boston recently concluded its "Win a Troy Pound of Gold" contest and gave away the gold worth more than \$6,000. The wild contest was a promotion to help Boston celebrate its 350th birthday. The winner of the contest was



**WIZARD EATS MICROPHONE** — Todd Rundgren and Utopia were recently in Philadelphia where they performed at the Spectrum. WMMR broadcast the concert live on its "Weekend of Philadelphia Favorites" feature. Getting crazy after the show are WMMR's Mark Goodman (I) and Rundgren. James Flynn who is sporting a fourcolor tattoo from his neck down to his waist that features a detailed design of the Boston skyline, the tall ships, a Boston birthday greeting and (if you can believe the fanaticism) the WBCN logo

... Speaking of tattoos, last year's Disco Demolition at Comiskey Park in Chicago hasn't deterred Chicago White Sox owner **Bill Veeck** from inviting radio stations out to the ballpark to stage special events. Outfitted in a white sox uniform, **Herve Villechaize**, better known as Tattoo on the ABC-TV Fantasy Island, recently acted as host, and **Duane Dow** of **WKQX**, helped listener **Mike Ostronski** win the "Suit Up With The White Sox Fantasy Island Night Contest," before a scheduled game with Seattle. Veeck said that Villechaize was

the smallest person to ever put on a White Sox uniform, but he had the highest number, Actually, Veeck is probably a rock 'n' roller at heart as he joined a host of 101 celebrities who called W-ROCK personnel (formerly WDAI) to wish them well with their new rock format ... It would appear that Lillian G. Carter is a latent rock 'n' roller also. During an interview on Cleveland AOR WMMS, she candidly said that she wasn't that impressed with Franklin D. Roosevelt and that she didn't know that Harry S Truman was a good president until he was dead. Such a "Heart of Stone".... Attention record companies, Cindy Crook, music director at WTAW/Bryan, Texas needs your help. The Top 40 station is slowly moving to an AOR format, and although WTAW is a college station, it has been showing up in the Houston ARBs. In order to reach more listeners, she says she needs your product. Why not help her out. WTAW, P.O. Box 3008, Bryan, Tex. 77801... Many stations took advantage of the Memorial Day Weekend to air special music features. In Los Angeles, KRTH presented a salute to the American and British music of the '60s, complete with interviews with many of the artists that contributed so heavily to that period. KLOS/Los Angeles ran a "Memorial 500" featuring the Top 500 hits of all time. WRQX-FM/Washington D.C. aired a "Summer Gold Weekend," capping off the affair by giving away a sail boat. And finally, WRIF-FM/Detroit spotlighted Motor City Music Weekend with, you guessed it, music by Bob Seger, Ted Nugent, Mitch Ryder and dozens of new local bands.

NETWORK NEWS - WWWW (W4)/Detroit recently became an affiliate of NBC's The Source. W4 will carry the network's news and feature programming and will have first dibs on The Source's recorded concert broadcasts . . . KMO/Tacoma will become an affiliate of the NBC Radio Network, effective June 23 Two more stations, KGMS/Sacramento and KXRX/San Jose, have joined the Woodruff Pacific Network, which will begin service June 2 with coverage of the California Primary Election WBAP/Dallas has joined the ABC Information Network effective June 23... WTWR-FM/Detroit has joined the ABC Entertainment Network as of June 2... In a recent news broadcast on the ABC-FM Network, anchor man Nick Alexander reported that in Shanghai, China, a newspaper launched a moral crusade among its readers condemning rock music, as it was causing young people to do themselves up in an evil way singing strange tunes while rocking themselves up and down. The paper called rock a kind of "moral pollution." The report ended with Alexander asking the question, "I wonder what they'd think of Devo in Shanghai?!"

SYNDICATION INDICATIONS — Westwood One's "Great American Radio Show," hosted by Mike Harrison, now has 175 stations with the addition of KNUS-FM/Dallas. The syndication company now has 150 stations carrying its "Spaces And Places" with the additions of KLOL/Houston, KOPA/Phoenix and WQXI/Atlanta. KHTZ/Los Angeles morning personality Charlie Tuna and host of Weedeck's radio network program "Inside Rock" will be the announcer for the new nationally syndicated Mike Douglas TV show.

NEW JOBS — Ronald Grubbs, general sales manager at WRTH/St. Louis has become the general manager at KSLQ/St. Louis replacing Ted Smith ... Phil Irons has left KSLQ for Kansas City, where he is music director at KBEQ ... John Reed, MD at WSGN/Birmingham has left the station, and Walt Brown, formerly with WKXX and before that WERC in Birmingham, will take over as MD... Alan Sneed has been named program director at WKLS-FM & AM/Atlanta. mark albert

## Programmers Stress Content, Music Mix To Create Identity

#### by Mark Albert

LOS ANGELES — Recent years have found Top 40 radio caught in the dilemma of competing with increased FM penetration in all markets regardless of size, and in the process, losing identity. Many broadcasting experts around the country feel that the problem stems from lack of good quality content — what goes on between the music.

On the other hand, there are those who, because of personal successes, are of the opinion that music is the key to programming. They have been able to convince station owners that more music is the key to a station's success in ratings and profits.

In a recent survey taken by **Cash Box**, those who support the theory of strong content cited consistency and the ability to communicate as the two most important factors in creating a positive image with listeners.

"Most stations play about 80% of the same music," said Bob Sherman, vice president and general manager of WNBC/New York City. "Content is the whole tone of the radio station. It is what sets your station apart from the others. You have to have good communicators who can establish one to one relationships with the listeners.

"Another key is consistency," Sherman added. "Listeners come to expect and anticipate certain things from the station; even something as simple as the news guy wishing them good morning in a warm, friendly manner."

The art of communicating with a radio audience is in providing pertinent information on a one-to-one basis that relates to the listeners.

WICC/Bridgeport, Conn. faces competition from New York and Long Island. "Although we can be heard in other states, we present as much local content as we can," said MD Bob Mitchell. "Local traffic, news stories and weather are important to our listeners. We are consistent in serving our community this way, and the listeners have come to expect this."

Steve Sesterhenn, music director at KFMD/Dubuque agreed that programming

## Hattrick Named Group PD For Doubleday Chain

LOS ANGELES — Bobby Hattrick, current program director at KWK-WWWK/St. Louis, was named group program director/Contemporary Stations for the Doubleday chain. While continuing to program the St. Louis stations, Hattrick will also work with Doubleday's KDWB-AM & FM/Minneapolis and the firm's Detroit outlet, which is changing its call letters from WBFG to WLLZ ("Wheels") and move into a similar direction like KWK's AOR-slanted Top 40 format.

"Bobby has demonstrated his programming strength," said Doubleday president Gary Stevens, who confirmed the WLLZ plans, "and I want to see him capitalize on it in all the markets where we're pursuing a similar programming course."

Said Hattrick after being notified of his new duties, "I am excited about my new appointment with our company. My first order of business will be finding a program director for our Detroit acquisition. We need to attract more aggressive, market-oriented programmers. I'm receptive to hearing from anyone who is willing to work hard and has a broad and progressive view of our industry." should be oriented to the community. "Telephone work on the air is a great way to get the listeners involved in your station."

Robert Linder, vice president and general manager of AOR formatted WDHA/Dover, N.J., shares the same problem that faces Mitchell at WICC. His competition is based primarily in New York and Philadelphia. "We are very active with the community in a way that a big city station can't be. We have had hot air balloon races, and in a couple of weeks, about 100 listeners are joining us for a canoe trip down the rapids. We recently had an open house here at the station and the turnout was outstanding."

Everyone surveyed agreed that communicating to an invisible audience requires warmth, humor and the ability to stay topical in discussion — in short, the ability to make the audience think. This ability of relating to listeners on a one-to-one basis falls on the shoulders of a radio station's heart and soul, its personalities.

However, the majority of programming experts in the country are alarmed at the dearth of young personalities available to them in the various markets. (**Cash Box**. Feb. 2, 1980).

"The problem with many of the jocks today is that they don't read enough," stated Peter McLane, program director at WCCO-FM/Minneapolis. "They can't be effective communicators if the don't have anything topical to relate to the audience. If they are up on their community and the listeners get tuned in, the ratings will eventually follow."

Pat Martin, program and music director at WSPT/Stevens Point, Wisc. said, "What's wrong with many stations, is that the jocks can't ad lib between time and temperature. They don't make the listeners think. If they can make the listeners think, it would help with the ratings, because they will think of you when they are filling out the diaries."

To be sure, ratings play a major role in radio. McLane offered this: "The cloning of radio is due in great measure to having only one ratings service. In dealing with Arbitron, most stations choose the path of least resistance and do what everybody else does."

"With the sameness of many stations musically, a good DJ can offer continuity and style that can change the perception of the station," added Bob Henabery of Bob Henabery Associates. "Anyone can (continued on page 38)

#### New Heftel Syndication Arm Inks LUP's Dahl

LOS ANGELES — Heftel Broadcasting president Tom Hoyt has announced the formation of a Syndication and Special Projects Division. The first project, according to Hoyt, will be the Alternative Radio Network and the syndication of "The Steve Dahl Breakfast Club." The program originates in Chicago and will continue to be the morning show on WLUP, but will expand its format, including a number of special guests.

"We are not exactly getting into the full service network business, but we are certainly taking advantage of the technology available to us to provide innovative radio concepts and the continuing industry leadership our company is known for," said Hoyt.

Hoyt went on to say that Heftel Broadcasting had also reserved satellite channels, and will soon be able to offer the "Breakfast Club" and "other special programming features to a quality list of participating stations." The first station lined up will be announced next week.

# ROCK ALBUM PROGRAMMER

JUNE 7, 1980



63 ALICE COOPER . FLUSH THE FASHION . WARNER BROS

ADDS: WKDF, WYFE. HOTS: WCCC, KROO. WCOZ, WGRO, KYTX, KNAC, KMET. MEDIUMS: KZEL, WSHE, WOUR, WMMS, KOME, KREM, WBCN, KSJO, KZOK, WAAL, WWWM, WLVO. PREFERRED TRACKS: Clones, Model, Dance. SALES: Good in all regions; fair in East.

- AMBROSIA ONE EIGHTY WARNER BROS. 28 AMBROSIA • ONE EIGHTY • WARNER BAOS. ADDS: None. HOTS: WCCC, WINZ, KZAM, KEZY, WMMS, WIBZ, KOME, KNX, WWWM. MEDIUMS: KBPI KREM, WAAL, WBLM, WIOO, KNCN. PREFERRED TRACKS: Biggest Part, Hard Place. SALES: Good in all regions: best in West and Midwest
- 116 ANGEL CITY • FACE TO FACE • EPIC ADDS: None. HOTS: KROO, WOUR, KSJO, KZOK, WWWM, WLVO. MEDIUMS: WCCC, WORJ, KZEL, KBPI, KOME, KREM, KMET. PREFERRED TRACKS: Marseilles. SALES: Good in West and Midwest; moderate in others.
- JOAN ARMATRADING . ME MYSELF I . A&M 133 ADDS: KREM, WIBZ, WIOO, KSJO. HOTS: KZEL, WBCN, KNCN, WHFS. MEDIUMS: WCCC, WCOZ, WAAL, WBLM, WNEW, PREFERRED TRACKS: Title. SALES: Breakouts in all regions
- RUSS BALLARD BARNET DOGS EPIC ADDS: WTKX. HOTS: KZEL, KBPI, KREM, MEDIUMS: WCCC, WORJ, WSHE, KSJO, WWWM. PREFERRED TRACKS: Rebound. SALES: Moderate in West.

■#5 MOST ADDED ■ 112 BLACK SABBATH • HEAVEN AND HELL • WARNER BROS.



ADDS: KNCN, WYFE, KSHE KWST, WNEW, KYTX, KOME, WOUR, KZEL, WINZ. HOTS: WLIR, WGRO, WLVO. MEDIUMS: WORJ. WCCC. KSJO PREFERRED TRACKS: Open. SALES: Breakouts in all regions; strongest in West.

THE BRAINS . MERCURY ADDS: None. HOTS: WHFS. MEDIUMS: WCCC, WRNW, WCOZ. WBCN, KSJO, PREFERRED TRACKS: Money Changes. SALES: Moderate in South.

**ROCKY BURNETTE • SON OF ROCK AND ROLL • EMI-**AMERICA

ADDS: WBLM, WTKX, WLIR, WMMS, WINZ, WRNW. HOTS: WCCC, WCOZ, WBCN. MEDIUMS: WWWM. PREFERRED TRACKS: Toein' The Line. SALES: Breakouts in Midwest and West.

CATS • ELEKTRA

ADDS: WHFS, WYFE, WAAL, WMMS, WOUR, WCCC. HOTS: None. MEDIUMS: None. PREFERRED TRACKS: Open. SALES: None

CHEAP TRICK • FOUND ALL THE PARTS • EPIC (10") ADDS: KNCN, KYTX, KREM, KOME, HOTS: WCCC, KROO, KBPI, WCOZ, WLVO, WYFE. MEDIUMS: WORJ, WINZ, WSHE, WLIR, WYDD, KSJO, KZOK, WAAL, WBLM, KMET, WKDF. PREFERRED TRACKS: Open. SALES: Good in West and Midwest; breakouts in all others.

#### 🚥 #3 MOST ACTIVE 🚥

#### 4 ERIC CLAPTON • JUST ONE NIGHT • RSO



ADDS: None. HOTS: WHFS, WKDF, KNCN, KSHE, KWST, WLVO, KMET, WWWM, WBLM, WLVO, KMEI, WWWM, WDELM, KYTX, WAAL, KZOK, WCCC, WRNW, WORJ, WINZ, KROO, WSHE, WOUR, WMMS, WLIR, WIBZ, KOME, KREM, WCOZ, WYDD, WGRO, KSJO. MEDIUMS: KEZY, KZEL, WKLS. PREFERRED TRACKS: Cocaine, Tulsa Time, Blues Power, Sally, SALES: Strong in all regions.

57 THE CLASH • LONDON CALLING • EPIC ADDS: None. HOTS: WJKL, KROO, WLIR, KOME, WCOZ, WYDD, WGRO, WBCN, KSJO, WAAL, KYTX, KNAC, WNEW, KMET, MEDIUMS: WKDF, WMMS, KREM, KZOK, WBLM, KNCN. PREFERRED TRACKS: Train, Clampdown, Title. SALES: Moderate in West, East and Midwest; fair in South

#### Chart Position

- 85 BRUCE COCKBURN . DANCING IN THE DRAGON'S JAW • MILLENNIUM/RCA ADDS: WCCC. HOTS: KZAM, WLIR, WAAL MEDIUMS: WMMS, WWWM, WIOO. PREFERRED TRACKS: Where The Lions Are. SALES: Moderate growth in all regions.
- ELVIS COSTELLO & THE ATTRACTIONS . GET HAPPY!! • COLUMBIA ADDS: None. HOTS: WCOZ, WBCN, KNAC, WNEW. MEDIUMS: KROQ, KEZY, KSJO, KMET, KWST. PREFERRED TRACKS: Amsterdam, Stand Up, High, Beaten. SALES: Moderate in West and East, fair in others.
- CRACK THE SKY WHITE MUSIC LIFESONG ADDS: WWWM, WYDD, WIBZ, WMMS, WRNW. HOTS: None. MEDIUMS: None. PREFERRED TRACKS: Open. SALES: Breakouts in East and Midwest
- 121 THE CRETONES • THIN RED LINE • PLANET/ELEKTRA ADDS: WKLS. HOTS: None. MEDIUMS: WINZ, WSHE, KNAC, WWWM, WHFS. PREFERRED TRACKS: Open. SALES: Moderate in South, Midwest and East.
- 13 CHRISTOPHER CROSS • WARNER BROS. ADDS: None. HOTS: WINZ, WMMS, KWST. MEDIUMS: KZAM WKLS WBCN WIOO PREFERBED TRACKS: Sailing, Ride. SALES: Good in all regions; fair in East.
- D B COOPER BUY AMERICAN WARNER BROS. ADDS: WKDF, KSHE, WLVO. WGRO. HOTS: KZOK. MEDIUMS: WCCC, WORJ, KROO, WSHE, KBPI, KREM. KSJO, KYTX, WBLM, WWWM, WHFS. PREFERRED TRACKS: Open. SALES: Breakouts in West.
- 79 DEF LEPPARD . ON THROUGH THE NIGHT . MERCURY ADDS: None. HOTS: WCCC, WMMS, KOME, KSJO, KYTX, WWWM, WYFE, KNCN, MEDIUMS: WORJ, KROO, KZEL, WSHE, WYDD, WGRO, WAAL, WBLM, WLVO, KWST, PREFERRED TRACKS: Rock Brigade. SALES: Good in South, Midwest and West.
- 128 **DEVO • FREEDOM OF CHOICE • WARNER BROS** ADDS: WNEW, KZOK, WTKX, WIBZ, WLIR, WOUR, KZEL, WBCN, HOTS: KROQ, WBCN, KNAC. MEDIUMS: WCOZ, WBLM, WHFS. **PREFERRED TRACKS:** Title, Whippets. SALES: Breakouts in all regions; best in the West.
- FIREFALL UNDERTOW ATLANTIC 83 ADDS: None. HOTS: KZAM, KEZY, KBPI, WIBZ, KOME, WKLS, KREM, WGRO, KNX, WAAL, WBLM, WIOO, WLVO. MEDIUMS: WCCC, WORJ, WSHE, WWWM, KNCN, WKDF. PREFERRED TRACKS: Headed, Title. SALES: Fair in all regions.
- FLASH AND THE PAN LIGHTS IN THE NIGHT EPIC ADDS: WYFE, WGRQ. HOTS: WJKL, WHFS. MEDIUMS: WORJ, KROQ, WSHE, KREM, WCOZ, WBCN, KSJO, WAAL, WBLM, KNAC, WWWM. PREFERRED TRACKS: Universe, Media Man. SALES: Breakouts in East and West.

#### ■#4 MOST ACTIVE 🖛

14 GENESIS • DUKE • ATLANTIC



ADDS: WKDF. HOTS: WJKL, WYFE, KSHE, KWST, WLVO, WYFE, KSHE, KWST, WLVO, WIOO, WWWM, WNEW, KNAC, WBLM, KYTX, WAAL, WCCC, WRNW, WORJ, WINZ, KROO, KEZY, KBPI, WOUR, WMMS, WIBZ, KOME, WKLS, KREM, WYDD, WGRO. **MEDIUMS:** WHFS, KNCN, KZOK, KZEL, WLIB, WCOZ, WBCN, WCOZ, WBON WLIR. PREFERRED Misunderstanding, Turn It On

SALES: Good in all regions.

#### 143 GLASS MOON • RADIO RECORDS

ADDS: None. HOTS: KBPI. MEDIUMS: WORJ, KEZY, KREM, WGRO, WAAL, KYTX, WWWM, KSHE, KNCN. PREFERRED TRACKS: Open. SALES: Fair in West and Fast

**GRATEFUL DEAD • GO TO HEAVEN • ARISTA** ADDS: None. HOTS: WHFS, WJKL, KNCN, KSHE, KWST, WIOO, WNEW, WBLM, KYTX, WAAL, WBCN, WCCC, WRNW, WORJ, KEZY, KBPI, WOUR, WMMS, WLIR, WIBZ, KOME, WCOZ, WGRO, MEDIUMS: WKDF, WLVQ, KMET, WWWM, KZOK, KSJO, KROO, KZAM, KZEL, WSHE, KREM, WYDD. PREFERRED TRACKS: Alabama, Stranger, Ease Me. SALES: Good in all regions; fair in

- SAMMY HAGAR DANGER ZONE CAPITOL ADDS: WJKL, WNEW, WBCN. HOTS: KEZY, KZEL, KSJC KYTX, KSHE. MEDIUMS: WORJ, KROQ, KOME, KREM WCOZ, KZOK, WBLM, KWST, KNCN, WKDF PREFERRED TRACKS: Open. SALES: Breakouts in Wes and Midwest
- HEART BEBE LE STRANGE EPIC 46 KOME, KREM, WBLM, KMET, KNCN, WKDF, MEDIUMS WMMS, WKLS, KZOK, WNEW. PREFERRED TRACKS Even It Up, Silver Wheels, Rockin'. SALES: Moderate i Midwest; fair in all others.
- HUMBLE PIE ON TO VICTORY ATCO 72 ADDS: None. HOTS: WIBZ, KOME, KZOK, WYFE MEDIUMS: WCCC, KROO, KBPI, WMMS, KSJO, WBLN WWWM, KMET, KNCN. PREFERRED TRACKS: Foo SALES: Fair in Midwest.
- IAN HUNTER WELCOME TO THE CLUB CHRYSALI ADDS: None. HOTS: WYFE, KMET, WMMS, WIBZ, KSJC WWWM. MEDIUMS: KWST, WCCC. WOUR, KOME KREM, WCOZ, WYDD, WGRO. WBCN, WAAL, KYT WBLM, KNAC, WNEW. PREFERRED TRACKS: Out C Here, Young Dudes, Cleveland, SALES: Fair in West an East
- INTERVIEW VIRGIN/ATLANTIC ADDS: WAAL. HOTS: None. MEDIUMS: KZEL, WIB2 KREM, WBCN, KSJO, WBLM, WWWM. PREFERE TRACKS: Adventurers, To The People, Gift, Hold He SALES: Breakouts in East and West.
- THE J. GEILS BAND + LOVE STINKS + EMI-AMERICA 25 ADDS: None. HOTS: WSHE, WMMS, WLIR, WIBZ, KOME WCOZ, WYDD, WBCN, KSJO, WNEW, KMET, WLVC MEDIUMS: WINZ, KROO, WBLM, WWWM, PREFERRE TRACKS: Title, Can't Wait, Come Back. SALES: Good i all regions; fair in South.
- THE JAGS EVENING STANDARDS ISLAND ADDS: None, HOTS: WRNW, WIBZ, WGRO, KSJC MEDIUMS: WCCC, KROQ, WSHE, KOME, KREM (45 WCOZ, WBCN, WAAL, KNAC, WLVQ, WHES PREFERRED TRACKS: Back Of My Hand. SALES Moderate in East.
- JO JO ZEP & THE FALCONS SCREAMING TARGETS COLUMBIA ADDS: KREM. HOTS: WHFS. MEDIUMS: KZEL. WLIF KSJO, KYTX, WBLM, WWWM. PREFERRED TRACKS Open. SALES: Breakouts in West and East.
- 36

ELTON JOHN • 21 AT 33 • MCA ADDS: KOME. HOTS: WCCC, WRNW, WINZ, KZAN KEZY, WIBZ, KNX, WWWM, WIOO, KNCN, MEDIUMS WMMS, KREM, WBCN, KSJO, KZOK, KYTX, WBLM KSHE, PREFERRED TRACKS: Jeannie, SALES: Good i all regions

#### ■#5 MOST ACTIVE ■

2 BILLY JOEL • GLASS HOUSES • COLUMBIA



ADDS: None. HOTS: WKDF KNCN, WYFE, KWST, WIOC KNCN, WYFE, KWST, WIOC WWWM, WBLM, WCCC, WINZ KZAM, KEZY, WSHE, KBP WMMS, WLIR, WIBZ, KOME WKLS, KREM, WYDD, WGRC KZOK, WAAL, KYTX. **MEDIUMS** KSHE, WNEW, KNX PREFERRED TRACKS: Roc And Roll, Be Right, Fantasy Leyna. SALES: Good in a regions; strongest in East.

- JOURNEY DEPARTURE COLUMBIA 22
  - ADDS: None. HOTS: WKDF, KNCN, WYFE, KSHE, KWS WLVQ, WCCC, WORJ, KROQ, WOUR, WMMS, WIB KOME, KREM, WYDD, WGRQ, WAAL, KYTX, WWW KMET. MEDIUMS: KEZY, KBPI, KSJO, KZOP PREFERRED TRACKS: Lady, Any Way, Where, Lin SALES: Good in all regions; fair in East.
- JUDAS PRIEST BRITISH STEEL COLUMBIA 67 ADDS: None. HOTS: KNCN, WYFE, WMMS, WGR(KSJO, KZOK, KYTX, WLVQ. MEDIUMS: WKDF, WCC WORJ, KZEL, WSHE, WOUR, WLIR, KOME, KREM WYDD, WWWM, KSHE. PREFERRED TRACKS: Afte Midnight. SALES: Good in all regions; moderate in Eas
- CAROLE KING . PEARLS: SONGS OF GOFFIN AN 164 KING • CAPITOL ADDS: WJKL, WIOQ (45), WBLM. HOTS: WRNW, KNCI MEDIUMS: KEZY, WBCN. PREFERRED TRACKS: Or CALLED: Brockouts in Fast. South and Midwes

Fine Day, SALES: Breakouts in East, South and Midwes



# 

HPONAL.

155

190

122

BROS.

POLYDOR

Midwest

JAVE-MASON

lld Crest an

123

27

167

65

THE

VIRGIN/ATLANTIC

Open, SALES: None,

a New Wave

## ROCK ALBUM PROGRAMMER

JUNE 7, 1980



ADDS: WINZ. HOTS: WHFS, WJKL, WYFE, KMET,

KYTX, WWWM, WLVO. PREFERRED TRACKS: Zoo, Title SALES: Moderate in West, Midwest and South

SOUTHSIDE JOHNNY & THE ASBURY JUKES • LOVE IS ADDS: WHFS, WJKL, WKDF, KNCN, WYFE, WIOO, WNEW, KNAC, WBLM, WAAL, KZOK, WCOZ, KREM, WIBZ, WLIR, WMMS, WOUR, KZEL, KEZY, WRNW, WCCC, KSJO, WBCN, WYDD. HOTS: WNEW, WLIR, WRNW. MEDIUMS: None. PREFERRED TRACKS: Open SALES: Breakouts in East, West and Midwest.

ADDS: None. HOTS: WSHE, KBPI, WKLS, WGRO, WWWM, WYFE. MEDIUMS: KOME, KREM, WYDD, KSJO, WAAL, WBLM, WLVO, WKDF. PREFERRED TRACKS: New Romance. SALES: Moderate in West and Midwest.

- ADDS: WGRQ. HOTS: WRNW, WLIR, WNEW, WJKL. MEDIUMS: WCCC, WOUR, KOME, WBCN, KSJO, WWWM. PREFERRED TRACKS: Nail, Separate Beds. SALES: Moderate in East; fair in West.
- BILLY SQUIER THE TALE OF THE TAPE CAPITOL ADDS: None HOTS: WRNW. MEDIUMS: WORJ, KROQ. WSHE, KBPI, KOME, KYTX, WWWM, WKDF. PREFERRED TRACKS: Open. SALES: Moderate in East
- VAN HALEN . WOMEN AND CHILDREN FIRST .

ADDS: None. HOTS: WKDF, KNCN, WYFE, KWST, WLVO, KMET, WCCC, WORJ, WINZ, KROQ, KZEL, WSHE, WOUR, WMMS, WIBZ, KOME, WKLS, KREM, WYDD, WGRO, KSJO, KYTX, WBLM. MEDIUMS: KSHE, WLIR, WCOZ. PREFERRED TRACKS: Cradle, Whiskey Home. SALES: Good in all regions; moderate in East

#### #2 MOST ACTIVE

11 PETE TOWNSHEND . EMPTY GLASS . ATCO

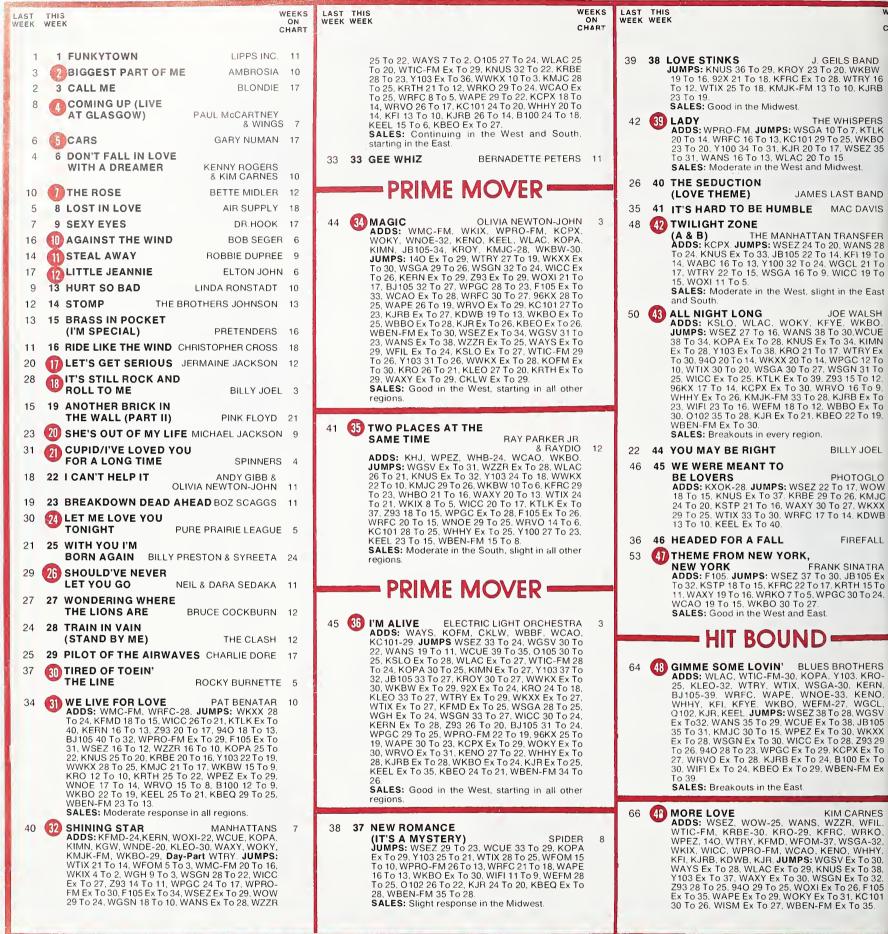
ADDS: None. HOTS: WHFS, WKDF, WYFE, KSHE, KWST, WLVO, KMET, WIOQ, WWWM, WNEW, KNAC, WBLM, KYTX, WAAL, KZOK, KSJO, KNX, WBCN, WBRO, WCCC, WRNW, WDDL WHNZ KEZY, KZEL KEDI WORJ, WINZ, KEZY, KZEL, KBPI WORJ, WINZ, KEZT, KZEL, KZEL, KEFI, WOUR, WMMS, WLIR, WIBZ, KOME, WKLS, KREM, WCOZ, WYDD, **MEDIUMS:** WJKL, KNCN, WSHE. **PREFERRED TRACKS:** Rough Boys, A Little, Get Ya,

- PAT TRAVERS BAND CRASH AND BURN POLYDOR ADDS: None. HOTS: WKDF, KNCN, KWST, WLVQ, KMET, WBLM, WORJ, KROO, KZEL, KOME, KREM, WGRO, WAAL, KYTX. MEDIUMS: WCCC, WSHE, KBPI, WMMS, WLIR, WKLS, WCOZ, WBCN, KZOK, PREFERRED TRACKS: Is This Love, Whiskey, Title
- 33 URBAN COWBOY ORIGINAL SOUNDTRACK FULL

ADDS: None, HOTS: WHFS, KNCN, WYFE, WLVO, KMET ADDS: None HOTS: WHFS, KNCN, WYFE, WEVO, KWIET, WWWM, WCCC, WORJ, WINZ, KBPI, WMMS, WIBZ, KOME, WKLS, WGRO, KSJO, KZOK, WAAL, KYTX, WBLM, MEDIUMS: WKDF, WNEW, KZEL, WLIR, KREM, WCOZ, WBCN, PREFERRED TRACKS: All Night Long, Nine Tonight, Times Like, SALES: Good in all regions

## TOP. 100 SINGLES JUNE 7, 1980

# CASH BOX R



ELTON IS HOT The single "Little Jeannie" from the album "21 At 33". ELO IS HOT

The single "I'm Alive" from the soundtrack "Xanadu".

**DLIVIA IS HOT** 

The single "Magic" from the soundtrack "Xanadu".

RUPERT IS HOT

The single "Answering Machine" from the album "Partners In Crime"

MCA IS HOT! HOT! HOT! HOT!

MCA RECORDS

# ADIO CHAR

## TOP 100 SINGLES JUNE 7, 1980

ACT	тни		WEEKS		-		
	WEE	K	ON CHART	LAST WEEK		WEEKS LAST THIS ON WEEK WEEK CHART	WEEKS ON CHART
32	50	HEART HOTELS DAN FOGELBERG	à 12	80	64	ADDS: 96KX-29, WAPE, KMJK-FM, KBEO, KRQ- 26, WSEZ, WOW-26, WGSV, WAXY-30, V103, 19105 25, WTPX, WUTX 39, WSGN, WGC, 940	NY WAY BACK TO IVE ME GIRL SPINNERS 26
	-					28. WOXI, BJ105-38, WPGC, Day-Part O105, 92X. JUMPS: WBEN-FM Ex To 40, WANS Ex To 26.	LONELINESS THE MOTORS 4
67	51	ONE FINE DAY CAROLE KING				WLAC Ex To 26. WTIC-FM 30 To 27. WWKX Ex To 84 84 TAKE YOU 1 20. WPEZ Ex To 24. WFOM 36 To 20. WSGA 31 To	TONIGHT OZARK MOUNTAIN DAREDEVILS 5
		ADDS: WZUU, WXLO, WPEZ, WZZR, WAKY-32, WFIL, KSLO, WTIC-FM, KOPA, KNUS, WKBO, 14Q, WFOM-39, KERN, Z93, WCAO, WOKY, WKBO, WGCL, WBBO, WISM, Day-Part WTRY, 940 JUMPS: WSEZ Ex To 38, WOW 26 To 23, WGSV		71	65	ANGEL SAY NO TOMMY TUTONE 4 ADDS: 140, ADDS: WOKY, KFYE. WLAC, Y103, KFRC, WTIX, WGH, JUMPS	<b>AE TO FLY</b> REO SPEEDWAGON 3 KSLQ, KRQ-27, WISM, <b>Day-Part</b> S: WKXX 27 To 23, 94Q 25 To 21.
		33 To 27. KXOK 23 To 13. WCUE Ex To 40. WAYS Ex To 26. KIMN 24 To 21. Y103 32 To 28. JB105 Ex To 33. KRO 30 To 24. WAXY 25 To 12. WRKO 28 To 18. WICC Ex To 29. WPRO-FM Ex To 27. F105 22 To 17. WRFC Ex To 29. KCPX 22 To 19. WHHY E3	2	72	66	CLONES (WE'RE ALL) ALICE COOPER 5 KILL. JUMPS	FLOVE AIR SUPPLY 1 S. WZUU, I/higlgtg'gwsgn, KYYX. : 94Q 30 To 27.
		SALES: Initial response in the Midwest.	*			ADDS: KRBE, Y103, KROY, WRVQ, KMJK-FM, WEFM, JUMPS: JB105 28 To 22, WKXX 12 To 4, GERN 28 To 24. SALES: Good in the West	M ALLAN CLARKE 7 WFQM-38. Day-Part WTRY, 94Q.
43	52	I DON'T WANT TO WALK WITHOUT YOU BARRY MANILOW	V 9	68	67	A FANTASY) THE CAPTAIN & TENNILLE 5 90 88 KING OF TH	HE HILL         RICK PINETTE & QAK         4           ., WICC.         JUMPS:         WRKQ 29 To 21,         7,           ., WGH Ex To 25, WPRO-FM 11 To 8,         11 To 8,         11 To 8,
58	53	ADDS: KOFM, KLEO-35, WCAO, JUMPS: WSEZ Ex To 36, WANS 27 To 22, WZZR 30 To 26, WAYS	<u>7</u> 5	75	68	To 18, WSGN 22 To 18, WBEN-FM 36 To 29. EVERYTHING WORKS	CHRISTQPHER CROSS 1
		24 To 19. KNUS 27 To 19. WZUU Ex To 20. CKLW Ex To 30. KFMD 25 To 17. WFOM 19 To 13. KTLK 36 To 30. WQX124 To 19. BJ105 19 To 12. KCPX 25 To 26. KENO Ex To 27. WHHY 23 To 19. KMJK-FM Ex To 32. WKBO Ex To 28. KEEL 37 To 33. SALES: Slight initial response in the West	< 9 1			ADDS: KBEQ, WANS, WKBW, KRQ-30, 14Q, <pre><pre><pre>KFMD. JUMPS: 96KX 32 To 27, WAPE Ex To 28, WRVQ Ex To 30, WIFI Ex To 21, WEFM 27 To 16,</pre> <pre></pre></pre></pre>	
		Midwest and South.		52		SPECIAL LADY BAY, GOODMAN & BROWN 20 56 91 I CAN'T TEL	
		FIRE LAKE BOB SEGER		78	70	ALL NIGHT THING THE INVISIBLE 77 92 RUN LIKE H MANS'S BAND 3 73 93 HERE COM	
49 51		DO RIGHT         PAUL DAVIS           HOLD ON TO MY LOVE         JIMMY RUFFIN				ADDS: KMJC, WSGA-31. JUMPS: KFRC 27 To 21, KRTH 18 To 8, KFI Ex To 29, KEEL Ex To 34. W1IX Ex To 28.	THE HEARTBREAKERS 7
61	57	POWER THE TEMPTATIONS JUMPS: WSEZ Ex To 39. SALES: This record continues to bullet due to		57		South. ON: WAPE, W ANYWAY YOU WANT IT JOURNEY 15 96 95 BACK TOGE	
63	58	strong sales reports from every region. IS THIS LOVE PAT TRAVERS BAND ADDS: KEEL, 940. WCUE, KRQY, Day-Part WAYS JUMPS: WFOM 33 To 25, KNUS EX To 35 WAPES TA 64 WK FM 44 To 01, KIP 10 To 15	t Ə			AGAIN ADDS: KTSA.	RQBERTA FLACK & DONNY HATHAWAY 2 JUMPS: WRKO 24 To 20. ng in the East and South.
65	<b>5</b> 9	WAPE 28 To 21, KMJK-FM 24 To 21, KJR 19 To 16.         ASHES BY NOW       RODNEY CROWELL	. 6	86	12	TAKE YOUR TIME (DO IT RIGHT) PART 1 THE S.Q.S. BAND 2 GOT YOUR GOT YOUR	
		ADDS: WCUE, WSGN, WRVQ, JUMPS: WGSV 16 To 12, WANS 14 To 9, WAYS 14 To 10, WLAC Ex To 30, WKXX 11 To 5, WFOM 16 To 11, WSGA 32 To 29, Z93 6 To 4, WOXI 16 To 11, WRFC 27 To 22, WAPE Ex To 25, WHHY 28 To 23. SALES: Slight initial response in the West.	2			SALES: Good in the East, moderate in the South CKLW.	GLADYS KNIGHT 1 IC 31 To 27, WKIX Ex To 22. <b>ON:</b> I in the South.
54	60	DON'T SAY GOODNIGHT		82	13	WALKS LIKE A LADY JOURNEY 3 87 98 OFF THE W ADDS: WISM, KNUS, KRBE, Y103, KFRC, KFMD,	ALL MICHAEL JACKSON 17
70	A	(IT'S TIME FOR LOVE) (PTS. 1 & 2) THE ISLEY BROTHERS STAND BY ME MICKEY GILLEY				JUMPS: WEFM Ex To 22, KBEQ 21 To 18, WSEZ	
	•	ADD: CKLW. WHBQ. WFIL. WSEZ. KDWB. WKIX Day-Part WKXX, JUMPS: WFOM 37 To 22. WSGN 29 To 26, Z93 25 To 22. 94Q 23 To 19. WQXI EX To 25. WRFC EX To 30. WAPE EX To 24. KJRB 29 To	1 2	76	74	AND THE CRADLE         VAN HALEN         91         100         LUCKY ME           WILL ROCK         VAN HALEN         3         91         100         LUCKY ME           JUMPS:         KMJK-FM 29 To 23, WIFI 16 To 12, WEFM         16 To 9, Q105 Ex To 28.         91         100         LUCKY ME	ANNE MURRAY 11
		22. WGSV 32 To 26. WAYS Ex To 30. KNUS Ex To 35. SALES: Initial sales response coming out of Phoenix area.		60	75	DON'T PUSH IT, DON'T FORCE IT LEQN HAYWQOD 9	
69	62	ATOMIC BLONDIE	= 4	59		LET ME BE THE CLOCK SMQKEY RQBINSQN 13 LET'S GO ROUND AGA	AIN AVERAGE WHITE BAND
00	Ű	ADDS: KNUS, KTLK, WGCL, JUMPS: WANS 37 To 32, KRBE Ex To 27, Y103 30 To 25, WKBW 38 To 24, KRQ 27 To 23, WICC Ex To 30, WPRO-FW 15 To 11, WNOE 32 To 29, WIFI Ex To 28, WISM 17	7 D 1	62 85		IT'S NOT A WONDER LITTLE RIVER BAND 6 ADDS: WGSV, WKXX, WA	KIX, WSGN-29, WAPE, WBBO.
74	63	To 13, WBEN-FM Ex To 28. SALES: Starting in the West, East and South.					HM ALITHOMPSQN APE, WBBQ, <b>Day-Part</b> WGSV, WAYS.
1 4		ADDS: 96KX, KFI, KEEL, Y103, WKBW, WPEZ 14Q, WKXX, WBBF, WPGC, Day-Part KJRB JUMPS: WCAO Ex To 29, WAPE Ex To 30, KCPX	K	79 88			JOESUN VFQM-40, Day-Part WQXI. ON: KCPX.
		28 To 25, WQKY 28 To 24, WHHY Ex To 29, WIF1 13 To 4, WEFM 23 To 15, KBEQ 28 To 24, WBEN-FM Ex To 32, WANS 32 To 27, KSLQ 26 To 21, KNUS Ex To 30, KRQ 29 To 22, 94Q 21 To 16, WPRQ-FM	1 5			ADDS: KHJ. JUMPS: KRBE 27 To 21, WRKQ 12 To 7, WKIX 22 To 16. SALES: Slight response in every region.	ODETENDED
		28 To 25. SALES: Breaking out in the Midwest.		89	61	THE VERY LAST TIME UTOPIA 2 STOP YOUR SOBBING ADDS: KCPX, WGCL, KEEL. ADDS: WPEZ, WANS, WC	
-				9	2 (	HARTED R&B HITS	
		STEPHANIE MILLS Sweet Sensation	5			ANT FOR EVERYONE	ndler '80
							2
			S			E'S CHARTED R & B SMASH EET SENSATION''	



"DOES SHE HAVE A FRIEND?" *TC 2451* 

FROM THEIR HIT ALBUMS

Manufactured and distributed by RCA Records



HOLE RECORD

T-603

# COUNTRY

## **Country Artists To Lend Hand** At Upcoming Benefit Concerts

#### By Jennifer Bohler

NASHVILLE — A number of recording artists, including some of the biggest names in country music, will be lending their names, time and talents to a variety of upcoming benefits, including two with proceeds going to the prevention of child abuse and one for the Nashville Chapter of NARAS.

The first of the child abuse benefits is scheduled for June 14 at Hermitage Landing here. Sponsored by WKDF and Wendy's Hamburgers, the fourth annual "One For the Sun" concert will feature RSO artists the Rockets, RCA's Mac McAnally, the Winter Brothers Band, Mac Gayden, the Dave Perkins Band, the Curtis Willis Band, the Bobby Bradford Blues Band, the Benjamin Waters Band and several surprise guests. Governor Lamar Alexander has proclaimed June 14 as "One For the Sun" Day throughout the state of Tennessee. All proceeds from the \$4 50-\$5 a ticket admission will go the the Hank Snow Foundation for the Prevention of Child Abuse.

The Oak Ridge Boys will sponsor their second annual Stars For Children (SFC) concert June 20 at the new Reunion Arena in Dallas, Tex. The concert, which will be part of the grand opening ceremonies of the 19 500 seat arena is expected to follow last year's pattern and be an SRO event. Promoters expect to raise in excess of \$100,000 to aid the campaign against child abuse and neglect.

SFC II is being held in conjunction with the Ft. Worth Association for Retarded Citizens. Proceeds from last year's show went toward the production of two educational films, along with nationally distributed brochures. Other portions of the monies were used for research and to aid already established day care centers and camps for abused and retarded children.

Entertainers scheduled to appear at the event include the Dallas Cowboy Cheerleaders, Roy Clark, Eddie Rabbitt, Lynn Anderson, Con Hunley, George Lindsey and the Oak Ridge Boys.

Joe Bonsall, chairman of Stars For Children and vocalist for the Oaks, noted, "We are all fathers and we have always loved children. We wanted to help those kids who could not help themselves. Our goal is not only to earn money for the cause, but to ultimately get the general public aware and involved. The amount of concerned letters and donations that have come into our offices during the past 12 months is incredible."

Finally, RCA artist Ronnie Milsap will donate his musical services to NARAS for a special benefit show June 16.

## Daniels And Band To Salute L'Amour At June 21 Grand Ole Opry Tribute

NASHVILLE — Through word and song, the Charlie Daniels Band will salute the world's best selling frontier storyteller, Louis L'Amour. The tribute to the author is scheduled for June 21 and will originate live from the stage of the Grand Ole Opry via WSM Radio's clear channel broadcast.

The Opry tribute will be one of several celebrations in June honoring L'Amour, who has passed a unique publishing milestone — more than one hundred million copies of his 75 books are in print worldwide. Included among the events will be the first publication by Bantam Books in paperback of *Yondering*, a special commemorative selection of short fiction in-

#### NARAS Elects '80-82 Board Of Governors

NASHVILLE — The local chapter of NARAS announced last week the election of members to its board of governors, who will be serving two year terms.

The newly-elected governors will join 13 incumbent governors on the board. Newlyelected directors and the membership categories they represent are as follows: Sheri Kramer (vocalists, singers); Shelley Kurland (leaders and conductors); Bob Montgomery (producers, A&R); Jerry Gillespie (songwriters, composers); Warren Peterson (engineers); Larrie Londin (instrumentalists, musicians); Bill Pursell (arrangers); Bill Ivey (art directors, annotators, designers, literary editors, photographers); Don Butler (spoken word, documentary, children's, comedy, etc.).

Governors at large inlcude Aaron Brown, Patsy Bruce, Joe Moscheo and Norro Wilson. John McCarthy was elected governor in the associate category.

The newly elected governors will be installed at the June 4 meeting, and will join incumbents Bob Beckham, Tom Brannon, John Denny, Moses Dillard, Chic Doherty, Charles Fach, Archie Jordan, Ronny Light, Merlin Littlefield, Brad McCuen, Bob Schanz, Roger Sovine and Gerry Teifer.

Officers of the chapter will be elected by the Board of Governors at the regularly scheduled montly meeting July 9.

spired by L'Amour's adventures, as well as the various men and women he came to know in his "yondering" days.

L'Amour and Daniels have long been mutual admirers, as well as friends. The title of the band's 1977 album, "High Lonesome," was borrowed from L'Amour's novel of the same name and was dedicated to the author. A recent Daniels' song, "Daybreakers," was inspired by L'Amour's most famous fictional characters, The Sacketts.

Following the Opry performance, L'Amour will continue the second leg of his 10-city promotional tour aboard the "Louis L'Amour Overland Express," a luxury custom touring bus chartered from Stagecoach V.I.P.



MURRAY MAKES NASHVILLE PREMIERE — Following a successful engagement at the Opry House in Nashville, Capitol artist Anne Murray was greeted by some Country Music Association (CMA) members during a reception in her honor. Pictured are (I-r): Jerry Seabolt, national director country promotion, Capitol/EMI A/UA; Mr and Mrs. Mike Milom, Country Music Association legal counsel; Lynn Shults, vice president, Capitol/EMI/UA, Nashville; Murray; Mrs. Phyllis Shults; Mr. and Mrs. Joe Talbot; CMA member; and Ed Benson, CMA associate executive director.

## Opryland Adds New Music Shows, Opry Artists To Summmer Schedule

NASHVILLE — Opryland U.S.A. has added four additional music shows to its summer line-up, as well as a concert series featuring performers from the Grand Ole Opry.

The concert series is titled "Opry Star Showcase" and will be performed in the Grand Ole Opry House. Every Monday through Thursday from June 16-Aug. 21, a different Opry member will appear in a onehour concert, the price of which will be included in the Opryland admission.

Opry artists scheduled for the concert series during June include Roy Acuff, Jean Shepard, Jim Ed Brown and Helen Cornelius, Hank Snow, Ernest Tubb, Bill Monroe and Wilma Lee Cooper, and Larry Gatlin and the Gatlin Brothers Band. July Schedule

Scheduled for July are Del Reeves, Roy Acuff, Bill Anderson, Skeeter Davis, the Four Guys, Grandpa Jones, Stu Phillips, Billy Walker, Marty Robbins, Osborne Brothers, Jerry Clower, Roy Drusky, Bill Monroe, Jack Greene and Jeannie Seely, and Charlie Walker and Justin Tubb. August will feature David Houston, Del

August will feature David Houston, Del Wood, Don Gibson, The Carlilses, Hank Snow, Jimmy C. Newman, Ernest Tubb, Roy Acuff, Stonewall Jackson, Brown and Cornelius, Ray Pillow, Lonzo and Oscar and Billy Grammer.

The shows Opryland has added include a Saturday night Rock 'n' Roll show, a Dixieland Band show, a Bluegrass show and a pop music show. These additions bring the number of music shows for the summer season to 15.

### CMA Announces Talent For Reunion Show

NASHVILLE — The CMA-produced Reunion Show, held during Fan Fair on Saturday, June 14 from 2:00 to 4:30 p.m., will feature several of the 100 Reunionnaires who will be attending the fair. They are: The Bailey Brothers, Jean Chapel, Zeke Clements, Smokey Dawson, Hank Garland and the Sugarfooters, Hard Rock Gunter, "Fiddling" Sid Harkreader, Paul Howard, Laura Lee McBride, Patsy Montana, Kitty Wells and Johnny Wright, Boxcar Willie, Doc and Chickie Williams, Lulu Belle and Scotty Wiseman, and the First Texas Troubador Reunion featuring Ernest Tubb and the Texas Troubadores from the past 40 years.

For the third consecutive year, the Reunion Show is being written and produced for CMA by veteran radio air personality and DJ Hall of Fame member Biff Collie. In addition to Collie, the other members of the DJ Hall of Fame acting as Masters of Ceremony are "Uncle Joe" Allison, Hugh Cherry, and Grant Turner.

### Wood Signs With RCA

NASHVILLE — Jerry O. Bradley, RCA Records Division vice president, Nashville Operations, announced that Texas-based singer/songwriter Danny Wood has been signed to an exclusive recording contract.

The newest member of RCA's country roster began his musical career in Texas dance halls, one of which is owned and operated by Danny's father, Deb Wood, who encouraged his son to try his talents on the honky-tonk stage.

Wood's first single for the label, released last week, is "A Heart's Been Broken," a song he co-wrote with Charles Stewart.



WILLIAMS WITH THE BANDIT — MCA artist Don Williams is currently working on his second film project with actor Burt Reynolds. Williams, who has a part in Smokey and the Bandit II, also co-wrote and performs the song "To Be Your Man" in the film. Pictured at the movie location in Florida are (I-r): Williams; Hal Needham, the film's director; and actor Dom DeLuise.

# UNTRY

TOP 7	5			LBUMS
	J			LDUIVIS
	We	eks	_	
5/3		Dn		
1 GIDEON KENNY ROGERS			38	TEN YEARS OF GOLD KENNY ROGERS
(United Artists LOO-1035) 2 COAL MINER'S DAUGHTER	1	9	39	(United Artists UA-LA 835-H) YOU CAN GET CRAZY
ORIGINAL SOUNDTRACK (MCA-5107) 3 GREATEST HITS	2	12	40	BELLAMY BROTHERS (Warner/Curb BSK 3408) LOVE HAS NO REASON
WAYLON JENNINGS (RCA AHL 13378)	4	59		DEBBY BOONE (Warner/Curb BSK 3419)
4 THERE'S A LITTLE BIT OF HANK IN ME			41	JERRY REED SINGS JIM CROCE JERRY REED (RCA AHL 1-3604)
CHARLEY PRIDE (RCA AHL 1-3548) 5 MILSAP MAGIC	3	15	42	THE BEST OF EDDIE
RONNIE MILSAP (RCA AHL 1-3563) 6 IT'S HARD TO BE HUMBLE	5	10	43	EDDIE RABBITT (Elektra 6E-235) THE OAK RIDGE BOYS
MAC DAVIS (Casablanca NBLP 7207) DOLLY, DOLLY, DOLLY DOLLY PARTON	6	13		HAVE ARRIVED THE OAK RIDGE BOYS (MCA-AY-1135)
(RCA AHL 1-3546) 8 TOGETHER	8	5	44	LOVE SO MANY WAYS RONNIE McDOWELL (Epic JE-363
SOMEBODY'S WAITING	7	15	45	BLUE KENTUCKY GIRL EMMYLOU HARRIS
ANNE MURRAY (Capitol SOO-12064) 10 SHRINER'S CONVENTION	14	6	46	(Warner Bros. BSK-3318) WOMEN GET LONELY
RAY STEVENS (RCA AHL 1-3574)	9	14	47	CHARLY McCLAIN (Epic JE 36408
HORSEMAN ORIGINAL SOUNDTRACK			48	WILLIE NELSON (Columbia KC-2-35642) JUST GOOD OL' BOYS
(Columbia JS·36327) 12 KENNY	11	31		MOE BANDY & JOE STAMPLEY (Columbia JC 36202)
KENNY ROGERS (United Artists UA-LWAK-979) URBAN COWBOY	12	37		A RUSTY OLD HALO HOYT AXTON (Jeremiah JH-5000)
13 URBAN COWBOY ORIGINAL SOUNDTRACK (Full Moon/Asylum DP-90002)	16	4		AUTOGRAPH JOHN DENVER (RCA AOL 1-3449)
14 WHISKEY BENT AND HELL BOUND			51 52	A COUNTRY COLLECTIC ANNE MURRAY (Capitol ST-12039 CHANGES
HANK WILLIAMS, JR. (Elektra/Curb 6E-237)	15	31		BILLY "CRASH" CRADDOCK (Capitol ST-12054)
15 THE WAY I AM MERLE HAGGARD (MCA MCA-3229)	17	7		<b>PORTRAIT</b> DON WILLIAMS (MCA-3192)
16 ROSES IN THE SNOW EMMYLOU HARRIS	20	3	54	3/4 LONELY T.G. SHEPPARD (Warner/Curb BSK-3353)
(Warner Bros. BSK 342?) 17 HEART & SOUL CONWAY TWITTY (MCA 3210)	10	15	55	· · · · · · · · · · · · · · · · · ·
18 LACY J. DALTON LACY J. DALTON			56	(Warner/Curb BSK 3406) THE GAME
(Columbia JC-36322) 19 THE GAMBLER	19	11	57	GAIL DAVIES (Warner Bros. BSK 3 FAMILY TRADITION HANK WILLIAMS, JR.
KENNY ROGERS (United Artists UA-LA 934-H) STRAIGHT AHEAD	13	78	58	(Elektra/Curb 6E-194) STANDING TALL
LARRY GATLIN (Columbia JC 36250) 21 ENCORE	24	35	50	BILLIE JO SPEARS (United Artists LT-1018) MANY MOODS OF MEL
JEANNE PRUETT (IBC 1001) 22 THE BEST OF RIDES AGAIN	21	24		MEL STREET (Sunbird S-1000) THE BEST OF DON
STATLER BROTHERS (Mercury SRM 1-5024)	18	21		WILLIAMS: VOL. II DON WILLIAMS (MCA 3096)
23 DALLAS FLOYD CRAMER (RCA AHL 1-3613)	30	4	61	CLASSICS KENNY ROGERS & DOTTIE WEST
24 WILLIE NELSON SINGS KRISTOFFERSON	22	21	62	(United Artists UA-LA-946-H) THE VERY BEST OF SLIM WHITMAN
WILLIE NELSON (Columbia JC 36188) 25 DANNY DAVIS and WILLIE NELSON	22	31		SLIM WHITMAN (United Artists LM-1005)
DANNY DAVIS and WILLIE NELSON (RCA AHL 1-3549)	25	15		I'LL ALWAYS LOVE YOU ANNE MURRAY (Capitol SOO-120
26 SPECIAL DELIVERY DOTTIE WEST (United Artists LT-1000)	36	11		M-M-MEL LIVE MEL TILLIS (MCA 3208) WHEN TWO WORLDS
27 ASK ME TO DANCE CRISTY LANE	00		05	<b>COLLIDE</b> JERRY LEE LEWIS (Elektra 6E-25)
(United Artists LT-1023) YOUR BODY IS AN	27	5	66	THE BEST OF THE STATLER BROTHERS
MEL TILLIS			67	(Mercury SRM 1-1037) MILLION MILE
(Elektra 6E-271) 29 STARDUST WILLIE NELSON (Columbia JC 35305)	41 29	2 110		REFLECTIONS THE CHARLIE DANIELS BAND (Epic JE 35751)
30 MUSIC MAN WAYLON (RCA AHL 1-3602)		1	68	GENE WATSON (Capitol ST-1194
31 CLASSIC CRYSTAL CRYSTAL GAYLE			69	I WISH I WAS EIGHTEEN AGAIN
(United Artists LOO-982) 32 WHAT GOES AROUND	33	33	70	GEORGE BURNS (Mercury SRM 1-5025)
COMES AROUND WAYLON JENNINGS (RCA AHL 1-3493)	28	31		THROUGH MY EYES JOHNNY RODRIGUEZ (Epic 36274 OL T'S IN TOWN
33 DOWN & DIRTY BOBBY BARE (Columbia 36323)	35	13		TOM T. HALL (RCA AHL 1-3459) TOGETHER WE
34 FAVORITES CRYSTAL GAYLE			70	DRIFTED APART FREDDY FENDER (Starflite 36284)
(United Artists LOO-1034) 35 MISS THE MISSISSIPPI CRYSTAL GAYLE	23	7		ONE OF A KIND MOE BANDY (Columbia JC 36228 DON'T LET ME
(Columbia JC-36203) 36 LOVELINE	31	37		CROSS OVER JIM REEVES (RCA AHL 1-3454)
EDDIE RABBITT (Elektra 6E-181) 37 LORETTA	37	2	75	JUST FOR THE RECORD BARBARA MANDRELL
LORETTA LYNN (MCA 3217)	26	11		(MCA MCA-3165)

#### EDDY Weeks On 5/31 Chart NOLD 32 121 34 16 38 9 4 39 42 32 43 62 40 9 336) 44 47 7 45 8) /E 47 48 51 35 44 46 48 14 ÓN 49 18 single 52 5 53 **32** 54 55 50 13 3395) 55 20 56 51 57 14 5**9** 13 TLLIC 58 56 FLSON 60 61 61 5 012) 62 **33** 63 18 64 12 65 128 with THE NASUVILLE BR Funny How Time 66 **56** 67 **34** the 68 18 69 13 single 29 71 70 13 72 30 73 38

## the album

EDDY ARNOLD / AHL1-3606 Featuring: Let's Get It While The Gettin's Good, My World Begins And Ends With You, That's What I Get For Loving You.

# the That's What I Get For Loving You PB-12039



## the

album DANNY DAVIS & WILLIE NELSON / AHL1-3549 Featuring: Night Life, Funny How Time Slips Away, Bloody Merry Morning

NELSO

Slips Away PB-11999 **ПСЛЕ** 

74 46

June 7, 1980

Weeks On 5/31 Chart

		eks )n
5/31		
DON'T FALL IN LOVE		
KENNY ROGERS/KIM CARNES (United Artists UA-X1345-Y) (United Artists UA-X1345-Y) (United Artists UA-X1345-Y)	2	10
BONNIE MILSAP (RCA PB-11952) 3 STARTIN OVER AGAIN	5	9
	3	12
THE OAK RIDGE BOYS (MCA 41217) 5 GOOD OLE BOYS LIKE ME DON WILLIAMS (MCA 41205)	8	8
HE STOPPED LOVING	'	
GEORGE JONES (Epic 9-50867) 7 IT'S HARD TO BE HUMBLE	9	9
MAC DAVIS (Casablanca NB 2244) <b>ONE DAY AT A TIME</b>	7	12
CRISTY LANE (United Artists UA-X1342-Y) 9 LUCKY ME	13	11
ANNE MURRAY (Capitol P-4848) 10 I'M ALREADY BLUE	10	10
THE KENDALLS (Ovation OV-1143) 11 SHE JUST STARTED LIKING CHEATIN' SONGS	12	11
JOHN ANDERSON (Warner Bros, WBS 49191)	11	13
12 SMOOTH SAILIN' T.G. SHEPPARD (Warner/Curb WBS 49214)	14	10
13 YOUR BODY IS AN OUTLAW MEL TILLIS (Elektra E-46628)	15	7
14 TOO OLD TO PLAY COWBOY RAZZY BAILEY (RCA PB-11954) TELL OLE I AIN'T HERE, HE	17	8
BETTER GET ON HOME MOE BANDY & JOE STAMPLEY (Columbia 1-11244)	16	9
<b>16</b> TAKE ME IN YOUR ARMS AND HOLD ME JIM REEVES & DEBORAH ALLEN		-
(RCA PB-11946)	19	9
GENE WATSON (Capitol P-4854)	18	9
MIDNIGHT RIDER	22	6
20 NEW YORK WINE AND	21	6
TENNESSEE SHINE DAVE & SUGAR (RCA PB-11947) YOU WIN AGAIN	20	10
CHARLEY PRIDE (RCA PB-12002) 100 HE WAS THERE WHEN I NEEDED YOU	25	5
TAMMY WYNETTE (Epic 9-50868)	24	8
(Elektra E-46634)	26	4
MICKEY GILLEY (Epic 9-50876)	27	5
(MCA-41232)	29	5
CRYSTAL GAYLE (Columbia 1-11270)	31	5
MOE BANDY (Columbia 1-11255)	30	7
28 LOVE, LOOK AT US NOW JOHNNY RODRIGUEZ (Epic 9-50859)	28	10
29 THE WAY I AM MERLE HAGGARD (MCA 41200) M DANCIN' COWBOYS	4	13
(Warner/Curb WBS 49241)	37	2
LOSING KIND OF LOVE LACY J. DALTON (Columbia 1-11253)	34	8
32 COAL MINER'S DAUGHTER SISSY SPACEK (MCA MCA-41221)	35	7
HANK WILLIAMS, JR. (Elektra E-46636)	41	4
<b>34</b> LET'S PUT OUR LOVE IN MOTION		
CHARLY McCLAIN (Epic 9-50873)		6 ОТ (
Real Good Cigar (Rodeo Cowboy — BMI) 77 He Wa	is Th	nere
Stranger In My Place (Devon/Amos/Flea Show — Here C BMI) 72 BMI		es T

35 TEQUILA SHEILA BOBBY BARE (Columbia 1-11259) 44 7 36 RODEO EYES ZELLA LEHR (RCA PB-11953) 39 37 TENNESSEE RIVER ALABAMA (RCA PB-12018) 52 ALABAMA (RCA PB-12018) 52 38 MAKE MINE NIGHT TIME BILL ANDERSON (MCA 41212) 38 SAVE YOUR HEART FOR ME JACKY WARD (Mercury 57022) 50 JACKY WARD (Mercur, 2017) I CAN SEE FOREVER LOVING YOU FOXFIRE (Elektra E-46625) 45 41 IT'S OVER REX ALLEN, JR. (Warner Bros. WBS 49128) 55 42 SHE'S MADE OF FAITH MARTY ROBBINS (Columbia 1-11240) 42 43 EVANGELINA HOYT AXTON (Jeremiah JH 1005) 46 44 IT DON'T HURT TO DREAM SYLVIA (RCA PB-11958) 48 THE WRONG MAN MUNDO EARWOOD (GMC GMC 109) 49 10 46 STAND BY ME MICKEY GILLEY (Asylum/Full Moon E-46640) 54 2 S CLYDE WAYLON (RCA PB-12007) 77 WAYFARING STRANGER EMMYLOU HARRIS (Warner Bros. WBS-49239) 56 49 LEAVIN'S FOR UNBELIEVERS DOTTIE WEST (United Artists UA-X1352-Y) 50 GONE TOO FAR EDDIE RABBITT (Elektra E-46613) 6 13 51 RIVER ROAD CRYSTAL GAYLE (United Artists UA-X1347-Y) 53 52 IN AMERICA THE CHARLIE DANIELS BAND (Epic 9-50888) **153 HONKY TONK STUFF** JERRY LEE LEWIS (Elektra E-46642) 59 54 FUNNY HOW TIME SLIPS AWAY DANNY DAVIS & WILLIE NELSON (RCA PB-11999) 58 55 LOST IN AUSTIN FREDDY WELLER (Columbia 1-11266) 61 56 MORNING COMENTO EARLY JIM ED BROWN/HELEN CORNELIUS (RCA PB-11927) 23 14 57 DIM THE LIGHTS AND POUR THE WINE RED STEAGALL (Elektra E-46633) 62 5 58 YOU FILL MY LIFE JUICE NEWTON (Capitol P-4856) 63 59 HERE COMES THAT FEELING AGAIN DON KING (Epic 9-50877) 64 60 J.R. B.J. WRIGHT (Soundwaves SW 4604) 66 61 THE ROCK I'M LEANING ON JACK GREEN (Frontline FLS-706) 67 62 SURE THING FREDDIE HART (Sunbird S110) -TAKE ME, TAKE ME ROSANNE CASH (Columbia 1-11268) 70 64 OVER 
 64
 OVER
 LEON EVERETTE (Orlando ORC-107)
 72

 65
 SATURDAY NIGHT IN DALLAS KENNY SERATT (MDJ MDJ 1003)
 68
 66 SOLDIER OF FORTUNE TOM T. HALL (RCA PB-12005) 69 67 IF YOU'RE SERIOUS ABOUT CHEATIN' R.C. BANNON (Columbia 1-11267) 71 3 63 WHAT GOOD IS A HEART DEAN DILLON (RCA PB-12003) 74 2 OP 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND NCLUDING PUBLISHERS AND L Midnight Rider (No Exit — BMI)... Morning Comes Too Early (Pi-Gem — BMI) My Heart (Chess/Pi-Gem — ASCAP/BMI) Naked In The Rain (Sabal/Sawgrass — ASC New York Wine And Tennessee Shine (Maplehill/Vogue — BMI)... No Way To Drown A Memory (Midstate — I One Day At A Time (Buckhorn — BMI)... One Good Reason (Limmo — BMI)... Over (Jack & Bill — ASCAP). Pass Me By (Hallnote — BMI)... River Road (Chappeli/Newtonville — ASCA (First Lady/Muscle Shoals — BMI) . 22 nat Feeling (Blackwood/Vector -. 59 . 53 

 BMI)
 59

 Honky Tonk Stuff (Chesnut House — BMI)
 53

 I Can Hear Kentucky Calling (House of Bryant — BMI)
 98

 I Can See Forever Loving You (Tuningfork — BMI)
 94

 I Wanna Do It Again (Iron Skillet — ASCAP)
 95

 If You're Serious About Cheatin' (Warner — Tamerlane — BMI/Chess — ASCAP)
 67

 I'm Already Blue (Hall-Clement — BMI)
 10

 I'm Gonna Love You (Maplehill/Vogue — BMI)
 69

 In America (Hat Band — BMI)
 52

 I Don'l Hurt To Dream (Chess/Pi-Gem —
 52

69	I'M GONNA LOVE YOU TONIGHT	
-	(IN MY DREAMS) JOHNNY DUNCAN (Columbia 1-11280)	84
70	TEMPORARILY YOURS JEANNE PRUETT (IBC 0008)	32
1	NO WAY TO DROWN A MEMORY STONEY EDWARDS (Music America MA-107)	80
72	A STRANGER IN MY PLACE ORION (Sun SI-1152)	73
13	NAKED IN THE RAIN LORETTA LYNN (MCA MCA-41250)	15
74	HAVE A GOOD DAY HENSON CARGILL	-
75	(Copper Mountain IRDA 589) CHANGING ALL THE TIME LA COSTA (Capitol P-4830)	75 76
76	JUST GIVE ME WHAT YOU THINK IS FAIR	70
77	REX GOSDIN & TOMMY JENNINGS (Sabre ZSL 4520) THE ARIZONA WHIZ/A REAL	81
78	GOOD CIGAR GEORGE BURNS (Mercury 57021) SOMETHIN' 'BOUT YOU	79
10	BABY I LIKE GLEN CAMPBELL & RITA COOLIDGE (Capitol P-4865)	86
79	ONE GOOD REASON MELISSA LEWIS (Door Knob DK-80-129)	83
80	THE MAN WHO TAKES YOU HOME	
81	BOBBY G RICE (Sunbird S-108)	85
82	TERRY BRADSHAW (Benson 2001) SONG OF THE PATRIOT	82
83	JOHNNY CASH (Columbia 1-11283) ROSES AIN'T RED	_
84	DIANE PHIFFER (Capitol P-4858) SHOTGUN RIDER	87
85	JOE SUN (Ovation OV-1141) PASS ME BY	33 1
86	JANIE FRICKE (Columbia 1-11224)	36 1
87	ED BRUCE (MCA 41201) BENEATH STILL WATERS EMMYLOU HARRIS	40 <b>1</b>
88	(Warner Bros. WBS 49164) WORKIN' AT THE CARWASH BLUES/AGE	47 <b>1</b>
89	ARE YOU ON THE ROAD TO LOVIN' ME AGAIN DEBBY BOONE	57 <b>1</b>
90	(Warner/Curb WBS 49176) LET'S GET IT WHILE THE GETTIN'S GOOD	57 1
91	EDDY ARNOLD (RCA PB-11918) FALLING TOGETHER	60 <b>1</b>
92	NIGHTSTREETS (Epic 9-50886) THE DIPLOMAT	_
93	ROGER BOWLING (NSD NSD-46)	-
94	SPRINGER BROTHERS (Elektra E-46622) DO THAT TO ME ONE MORE TIME	
95	STEPHANY SAMONE (MDJ MDJ 1004) I WANNA DO IT AGAIN BILL WENCE (Rustic R-1009)	_
96	WEIGHT OF MY CHAINS TOMPALL AND THE GLASER BROS.	
97	(Elektra E-46595) STAY UNTIL THE RAIN STOPS	65 78
98	KATHY CARLLILE (Frontline FLS-705) I CAN HEAR KENTUCKY CALLING ME	78
99	OSBORNE BROS. (CMH CMH-1524) LIKE STRANGERS	88
100	GAIL DAVIES (Warner Bros. WBS 49199) EVEN A FOOL WOULD LET GO CHARLIE RICH (Epic 9-50869)	
LICENSEE	S) Manual Andrews	
	Take Me In Your Arms And Hold Me (Rightson 8MI)	g — 1
l)	Take Me, Take Me (Serendipity — BMI) Tell Ole I Ain't Here (Tree — BMI)	6
	Temporarily Yours (Bobby Fisher — ASCAP/T BMI)	7
BMI) 71 8	Tennessee River (Buzzherb — BMI) Tequila Sheila (Horse Hair/Evil Eye — BMI)	
	The Arizona Whiz (WB/Warner Tamerlane — ASCAP/BMI)	7
AP)	The Blue Side (Almo/Irving — ASCAP/BMI) The Champ (Baray — BMI/Cross Keys — ASC	2 AP) 2
	The Diplomat (ATV/Welbeck — BMI/ASCAP) . The Man Who Takes You Home (Blue Moon/A	
— BM1) 65	ASCAP)	8
3MI) 39 11	The Way I Am (Cross Keys - ASCAP)	
	Too Old To Play Cowboy (House of Gold/ Cross Keys — BMI/ASCAP)	1
	True Love Ways (Wren/MPL Communications	-

Weeks On 5/31 Chart

River Road (Chappell/Newtonville — ASCAP) 51	The Champ (Baray — Bivil/Cross Reys — ASCA
Rodeo Eyes (Atlantic - BMI)	The Diplomat (ATV/Welbeck - BMI/ASCAP)
Roses Ain't Red (Brightwater/MCA - ASCAP) 83	The Man Who Takes You Home (Blue Moon/Ap
Saturday Night In Dallas (Saran/Millhouse - BMI) 65	ASCAP)
Save Your Heart For Me (Hall Clement - BMI) 39	The Rock I'm Leaning On (Window — BMI)
She Just Started Liking (Pi-Gems - BMI) 11	The Way I Am (Cross Keys — ASCAP)
She's Made Of Faith (Mariposa - BMI) 42	Too Old To Play Cowboy (House of Gold/
Shotgun Rider (House Of Gold - BMI) 84	Cross Keys — BMI/ASCAP)
Silent Night (Chess — ASCAP) 2	True Love Ways (Wren/MPL Communications -
Smooth Sailin' (Tree – BMI) 12	BMI/ASCAP)
Soldier Of Fortune (Hallnote/Shell Drake - BMI) 66	Trying To Love Two Women (Cross Keys - ASC
Somethin' 'Bout You Baby I Like (Colgems - EMI -	Until You (Duchess/Leeds — BMI/ASCAP)
ASCAP)	Wayfaring Stranger (Visa - ASCAP)
Song Of The Patriot (Kaysey/Mariposa —	Weight of My Chains (Tompalland/Clancy - BM
SESAC/BMI)	What Good is A Heart (Pi-Gem — BMI)
Stand By Me (Rightsong/Trio/ADT - BMI) 46	Workin' At The Carwash Blues (Blendingwell -
Startin Over Again (Rick's Adm. by Rightsong —	ASCAP)
BMI/Sweet Summer Night — ASCAP)	You Fill My Life (Sterling/Addison Street — ASC
Stay Until The Rain Stops (Screen Gems/	You Win Again (Fred Rose — BMI)
Colgems/INK — BMI)	Your Body Is A Outlaw (Sawgrass - BMI)
Sure Thing (Merilark/Blue Moon/April - ASCAP) . 62	You're In Love With The Wrong Man
	(Music Mest Of The Decos PMI)

88

21 13

AP) 58

11) 96 68

Age (Blendingwell — ASCAP) .... Are You On The Road (So. Nights -

Clyde (Johnny Bienstock – BMI)

BMI)

Bar Room Buddies (Peso/Warner-Tamerlane

Bar Hoom Buddies (Feso/Warner-Tameriane Bronco – BMI) Bedroom Ballad (Tree – BMI) Beneath Still Waters (Acuff-Rose – BMI) Cathy's Clown (Acuff-Rose – BMI) Changing All The Time (Chinnichap/Careers – BMI/ASCAP) Clude (Johnny Rienstock – BMI)

Dancin' Cowboys (Fámous/Bellamy Brothers -ASCAP) Diane (Newkeys/Sugarplum/Sister John — BMI) Dim The Lights And Pour The Wine (Music City — ASCAP)

Do That To Me One More Time (Moonlight & Magnolias

Coal Miner's Daughter (Sure Fire - BMI)

ASCAP)

89

23

93

47

32

57

Love, Look At Us Now (Acuff/Rose — BMI Lucky Me (Chappell & Co. — ASCAP) Make Mine Night Time (Tree/Cross Keys -BMI/ASCAP) 38 = Exceptionally heavy redio ectivity this week

– BMI)

It Don't Hurt To Dream (Chess/Pi-Gem -

ASCAP/BMI) 45 It's Hard To Be Humble (Songpainters — BMI) 7 It's Over (Boxer — BMI) 41 It's True Love (Chappell/Sailmaker — ASCAP) 25 J.R. (Hitkir — BMI) 60 Just Give Me What You Think Is Fair (Window — BMI) 76

Kaw-Liga (Milene – ASCAP) Leavin's For Unbelievers (Chappell/Sailmaker/ Welbeck/Blue Ouill – ASCAP) Let's Get It While (House Of Gold – BMI) Let's Put Our Love (Southern Nights – ASCAP) Like Strangers (House Of Bryant – BMI)

Losing Kind Of Love (Algee/Al Gallico — BMI) Lost In Austin (Buzz Cason/Young World —

ASCAP/BMD

ASCAP/BMI)

Sure Thing (Merilark/Blue I = Exceptionally heavy sales activity this week

River Road (Chappell/Newtonville - ASC

45

33

90 34

99

31

55

# COUNTRY

## THE COUNTRY COLUMN

CANADIAN SONGBIRD IN NASHVILLE - Following her concert at the Opry House May 21, Anne Murray participated in a "Meet the Press" type affair the next day in the local Capitol/EMI/UA building. Approximately 30 members of the local newspaper, trade and television press rapped with Murray for about half an hour. Among the many things dis-covered was Anne's secret ambition — to do films. She said she has looked at a few scripts, but nothing has yet to catch her fancy. Another interesting Murray quote. On the "Tomorrow Show," she revealed her main concern about opening nights and balancing show biz with motherhood to host Tom Snyder: "When I played the Riviera, my biggest opening night worry was . . . we had run out of diapers."



ONE LITTLE, TWO LITTLE, THREE LITTLE FOUR GUYS - When Gary Buck left the Four Guys to pursue a solo career about a month ago, the group began holding auditions to find a replacement. Well relax. They will not have to change their name to the Three Guys. A replacement has been found in 28-year-old Laddie Cain, who became the fourth guy May 27. Cain was selected from more than 100 auditioners.

> When Faron Young appeared at Jerry Lee Lewis' Printers Alley Club a few weeks ago, he was joined on stage by none other than the king of the road, Roger Miller and MCA artist Brenda Lee. Several MCA execs were in the audience, including Young's producer Ron Chancey. Mike Twitty, Conway's son, opened the show for Faron.

Rounder Records artists Riders in the Sky will be the special guests of the Houston Pops Orchestra June 14 at the Kennedy Center in Washington, D.C. Their appearance is part of a special salute to Texas, and since the group is so akin to the native Texas cowboys, it is only fitting that they be included in the festivities. They are scheduled to perform four songs with

the orchestra and two on their own. WHAT'S IN A NAME? Kenny Dale and Kenny O'Dell have been confusing people for years due to the similarity in their names. To further complicate the situation, Dale recently recor-ded one of O'Dell's tunes, "Thank You Everlovin'" as his next Capitol single. The record was produced by Bob Montgomery. Another O'Dell, song, "Why Don't We Go Somewhere And Love," was recorded by Bobby Vinton not long ago. The tune was previously a single by O'Dell and cut by Dottle West, Roy Clark, Bill Medley and Kenny Rogers. Vinton's project was produced by Larry Butler.

WELCOME BACK - Attorney Sy Rosenberg, who for 16 years managed the career of Charlie Rich, has given up his law practice in Memphis to put down roots in Nashville. Rosenberg's primary reason for returning to the music industry is to guide the career of singer/songwriter Gary Gentry, whom many have seen on the recent Hank Williams television tribute (Gentry was one of the Drifting Cowboys). Rosenberg's new address is 45 Music Square West.

Urban Cowboy performers Bonnie Raitt, The Charlie Daniels Band, Mickey Gilley and Johnny Lee will appear at a private party at Gilley's as part of the film's world premiere benefit in Houston June 5. Guests will pay \$125 for their seats at the Gaylynn Theatre, entitling them to a round-trip bus ride to the party, which kicks off at midnight. All proceeds go to the Houston Child Guidance Center. Well here it is . . . the list of winners in the annual Music City In-

vitational Tennis Tournament that took place a couple of weeks ago. The following is a list of categories and winners: Music Sharps Allen Dick and James Dick; Music Flats - Phil Ehart and Clay Schell; High Notes- Mick Lloyd and Jerry Klein; Open Sharps Dave Rowland and Gene Morris; Open Flats — David Skepner and Charlie Kates; Mixed Sharps — Margaret Ann Warner and Duard Sullivan; Mixed Flats — Julie Haley and Harold Bradley.



One of the stars of the TV series "The Dukes of Hazzard," John

Schneider, will be featured in his own CBS-TV special, "John Johnny Rodriguez Schneider Back Home." The special, which was shot on location in Atlanta, will air sometime in the Fall and will feature guest stars Barbara Mandrell, Ray Charles and Dom DeLuise. Al De Lory has been signed by Schneider to serve as musical director for his live concerts, as well as to work on the special.

Johnny Rodriguez better put on his traveling boots - he's got a busy summer ahead of him. The June itinerary starts in Pennsauken, N.J.; following with a West Coast jaunt to Knott's Berry Farm and Ventura, Calif.; an appearance at the new Mamma's Showcase in Decatur, Ga.; a concert in Salem, Va.; a trip to Toronto, Ontario to tape "Nashville Swings," and then stops in Little Rock, Ark.; Texarkana, Ark.; Independence, Ks.; Lake Charles, La.; Trinity, Tex. and Houston, Tex. iennifer bohler



ATKINS HONORED WITH PORTRAIT — To thank him for his support of the cancer fund raising campaign, Chet Atkins was presented with a portrait of himself, which was painted by ARS Nova artist Helen Halter. Ed Shea, regional director of ASCAP, presented Atkins with the portrait. Pictured are (I-r): Shea; Atkins; Minnie Pearl; and Roy Acuff.

# SINGLES REVIEWS

#### DANNY WOOD (RCA PB-11968-A)

A Heart's Been Broken (2:46) (Hall-Clement/Upstart, BMI) (C. Stewart-D. Wood) A brand new release from a brand new artist, this cut has all the elements to catch the ears of radio. Super production on this easy going up-tempo number and strong lyrics make it a programmers' delight.

#### LORETTA LYNN (MCA MCA-41250)

Naked In The Rain (2:39) (Sabal, ASCAP/Sawgrass — BMI) (B. Cannon-K. Starr)

Lynn's latest is a bit of a departure as she rocks out on an up-tempo number that drives and moves. The lyrics are catchy, and the title is more risque than the story. Another hit. **JOHN DENVER** (RCA PB-12017)

Dancing With The Mountains (3:21) (Cherry Lane - ASCAP) (J. Denver)

A catchy, haunting up-tempo tune from nature boy Denver. A nice hook, both lyrically and musically, will put him back at the top of playlists and charts everywhere.

GEORGE JONES & JOHNNY PAYCHECK (Epic 9-50891) When You're Ugly Like Us (You Just Naturally Got To Be Cool) (2:25) (Pi-Gem — BMI) (D.

Goodman-R. Schulman) These two legendary "characters" exchange barbs on this up-tempo, witty number about making up for a lack of looks with tons of charm. Programmers will find this record a beauty.

#### BILLY "CRASH" CRADDOCK (Capitol P-4875)

Sea Cruise (2:33) (Cotillion - BMI) (H.P. Smith-J. Vincent) Rockin' Crash Craddock brings out an oldie that'll get feet tappin' and hands clappin'. Up-tempo and perfect for Craddock's audience.

KEITH STEGALL (Capitol P-4874)

Goodbyes Don't Come Easy (3:34) (Blackwood - BMI) (Keith Stegall)

This new singer/songwriter comes with an easy-paced number about losing a love that's sure to garner requests. A bright future lies ahead for this artist and this is another step in the right direction.

EDDY RAVEN (Dimension DS/1007)

You've Got Those Eyes (3:12) (Milene - ASCAP) (E. Raven-D. Powelson) Raven's ballad talks about a love that's looking away. Strong chorus and tasteful production will make this a welcome addition to any playlist.

PENNY DE HAVEN (Elektra E-46645-A)

Bayou Lullaby (2:39) (Peso/Warner-Tamerlane/Bronco - BMI) (C. Croffort-S. Garrett) A Cajun/French chorus provides a unique hook for this up-tempo number about a Louisiana girl. Nice Cajun feel to this number the second single from Bronco Billy.

## SINGLES TO WATCH

BYRON GALLIMORE (Little Giant LG/MCSF 025) No OrdinaryWoman (3:54) (Kelly & Lloyd Music — ASCAP) (Byron Gallimore) NIGHTSTREETS (Epic 9-50886)

Falling Together (2:26) (Blue Lake Music/Plum Creek Music - BMI) (R.J. Jones/M.D. Barnes)

BILLY WALKER & BARBARA FAIRCHILD (Paid PAD 102)

Let Me Be The One (3:14) (Goldline Music — ASCAP) (Jimbeau Henson) JOHNNY CARVER (Equity ER 1902)

Caribbean Nights (3:36) (Sabal Music - ASCAP) (Bob Corbin)

ERNIE ASHWORTH (O'Brien OB-320)

Little Rosa (3:53) (Cedarwood Pub. — BMI) (Red Sovine/Webb Pierce) COWBOY RHYTHM BAND (Award AW 1046)

A Good Old Country Song (2:05) (Happy-Go-Lucky Music — ASCAP) (Maughn Horton) MAX D. BARNES (Ovation OV 1149)

Cowboys Are Common As Sin (3:34) (Pium Creek Music/Blue Lake Music - BMI) (Max D. Barnes)

JIM WEST (Macho MM-004)

When We're Makin' Love (2:45) (ATV Music - BMI) (Jim West) EDDIE BAY (Castle IBDA 585)

Whiskey Talkin Woman (3:12) (Eddie Ray Music — ASCAP) (Eddie Ray)



RICHARD LEIGH - Richard Leigh - United Artists LT-1036 Producer: Allen Reynolds — List: 7.98

An incredibly fine debut album from this young singer/songwriter who wrote "Don't It Make My Brown Eyes Blue." That song is not included here, but a number of other super compositions are, including "Too Good To Throw Away," "I've Come A Long Way," "That's What | Get For Loving You" and "In The Arms of a Pretty Girls." This sounds like the start of a superstar

#### HABITS OLD AND NEW - Hank Williams, Jr. - Elektra 6E-278 -- Producer: Jimmy Bowen -- List: 7.98

The cover has Hank, Jr. sitting on his father's old Cadillac with a picture of the legendary Hank on a poster in the background. Inside are two of Hank, Sr.'s songs "Move It On Over" and "Kaw-Liga" as well as a collection Hank, Jr. wrote. Honest, straightforward and emotional, the best cuts include "Old Habits," "The Blues Man," "All In Alabama" and "Won't It Be Nice."

#### ONE MAN, ONE WOMAN - Jim Ed & Helen - RCA AHL1-3562 - Producer: Tom Collins - List: 7.98

Jim Ed Brown and Helen Cornelius are one of the most successful duets in country music and this collection of their smooth vocals will enhance that reputation further. A very attractive, classy cover encases cuts such as "One Man. One Woman," "Emotions," "What A Friend I Have In You" and Woman." "Fools

ALBUM REVIEWS

# OUNTRY RAD

## MOST ADDED COUNTRY SINGLES

- LEAVIN'S FOR UNBELIEVERS DOTTIE WEST UNITED ARTISTS 40
- 2
- 3
- a.
- 6.
- REPORTS IN AMERICA THE CHARLIE DANIELS BAND EPIC 35 REPORTS SURE THING FREDDIE HART SUNBIRD 30 REPORTS CLYDE WAYLON JENNINGS RCA 25 REPORTS NAKED IN THE RAIN LORETTA LYNN MCA 17 REPORTS IT'S OVER REX ALLEN, JR. WARNER BROS. 15 REPORTS TENNESSEE RIVER ALABAMA RCA 13 REPORTS I'M GONNA LOVE YOU TONIGHT (IN MY DREAMS) JOHNNY DUNCAN COLUMPIA 13 REPORTS 8.
- COLUMBIA 13 REPORTS SONG OF THE PATRIOT JOHNNY CASH COLUMBIA 13 REPORTS STAND BY ME MICKEY GILLEY ASYLUM/FULL MOON 12 REPORTS

## MOST ACTIVE COUNTRY SINGLES

- 1. IT'S TRUE LOVE CONWAY TWITTY & LORETTA LYNN MCA 47
- IT'S TRUE LOVE CONWAY TWITTY & LORETTA LYNN MCA 47 REPORTS YOU WIN AGAIN CHARLEY PRIDE RCA 46 REPORTS BAR ROOM BUDDIES MERLE HAGGARD & CLINT EASTWOOD ELEKTRA 46 REPORTS TRUE LOVE WAYS MICKEY GILLEY EPIC 43 REPORTS FRIDAY NIGHT BLUES JOHN CONLEE MCA 41 REPORTS THE BLUE SIDE CRYSTAL GAYLE COLUMBIA 39 REPORTS DANCIN' COWBOYS BELLAMY BROTHERS WARNER/CURB 35 DEDORTS 2
- 5.
- 8.
- YOU BODY IS AN OUTLAW MEL TILLIS ELEKTRA 34 REPORTS TOO OLD TO PLAY COWBOY RAZZY BAILEY RCA 34 REPORTS TAKE ME IN YOUR ARMS AND HOLD ME JIM REEVES & DEBORAH
- 10. ALLEN - RCA - 34 REPORTS

### Plough Broadcasting To Buy WUBE/Cincinnati

LOS ANGELES - Plough Broadcasting has acquired country-formatted WUBE-AM & FM/Cincinnati from Kaye-Smith Enterprises for a reported \$3.9 million. If approved by the FCC, the sale would bring the number of Plough country stations to seven and make it one of the largest country-radio chains in existence.

The Memphis-based company currently outlets owns five country (WMPS/Memphis, WPLO/Atlanta, WJJD-

#### Willie Nelson Event Is Set For Ontario, Canada

SHELBOURNE, Ontario - Willie Nelson will make his first Canadian appearance in nearly eight years June 28 at Rock Hill Park, Shelbourne, Ontario. Nelson will headline a 12-hour country festival titled "The Willie Nelson Event."

Scheduled to join Nelson on the event are Barbara Mandrell, Mickey Gilley, John Conlee, Leon Russell, Joe Sun, Glory-Anne Carriere, Tom Bresh, Myrna Lorrie, the Nashville Swing Band, Cement City and New Grass Revival.

The event is expected to attract in excess of 50,000 people

A and WJEZ-FM/Chicago, and WSUN/Tampa), along with WCAO and WXYV/Baltimore, WQXM/Tampa, WHRK/Memphis and WVEE/Atlanta.

"All of us at Plough are very excited about getting into this market," said Plough VP/programming director Craig Scott. "We are going to be up there next week to do ascertainment and to get to know the area better. Plough is real happy, and we're looking forward to final approval of the sale. We should be in there by the first of 1981.'

#### **Mayor Declares June 14** As Johnny Cash Day

NASHVILLE --- Mayor T.W. Patterson of Hendersonville, Tenn. has proclaimed June 14 Johnny Cash Day. The announcement was made May 27, prior to the presentation of a framed proclamation to Roy Cash, Johnny's brother and representative for the evening.

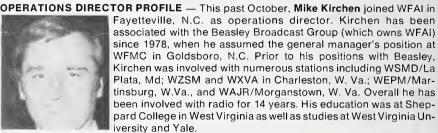
According to the official proclamation, the city will pay tribute to Cash in recognition of his 25 years in the entertainment business. The proclamation also cited June 14 as the issue date of the Cash Box special Silver Tribute to Cash.



WMC-AM SAYS IT'S HARD TO BE HUMBLE - Robbie Vogt with Polygram/Nashville (I) and Wade Conklin, Casablanca (r) recently presented Les Acree, PD at WMC-AM. Memphis with a framed salute in recognition of his station being the first in the country to go on the Mac Davis single, "It's Hard To Be Humble." The single made the Top 10 of the Cash Box Country Singles chart.

# THE COUNTRY MIKE

SURPRISE PARTY FOR LEE SHANNON - Last weekend, friends in Nashville held a surprise retirement party for Lee Shannon, who is retiring as music director of WIRE radio in Indianapolis. Shannon is leaving to operate his new hotel in Punta Gorda, Fla. The party was hosted by Mae Axton at her beautiful home in Hendersonville, Tenn. Those attending the festivities included Frank Mull, independent promotion; Jerry Seabolt, Capitol-EMI-UA; Tex Davis, Monument Records; Betty, Debbie and Joe Gibson, NSD; Helen Hudson, recording artist; Jack Pride, independent promotion; Waylon Stubblefield, independent promotion; Ken Woods, independent promotion; and Betty Cox, Music City News. We all wish Lee good luck in his new venture.



Fayetteville, N.C. as operations director. Kirchen has been associated with the Beasley Broadcast Group (which owns WFAI) since 1978, when he assumed the general manager's position at WFMC in Goldsboro, N.C. Prior to his positions with Beasley, Kirchen was involved with numerous stations including WSMD/La Plata, Md; WZSM and WXVA in Charleston, W. Va.; WEPM/Mar-tinsburg, W.Va., and WAJR/Morganstown, W. Va. Overall he has been involved with radio for 14 years. His education was at Sheppard College in West Virginia as well as studies at West Virginia University and Yale.

Mike Kirchen

Ken Holley, music director at WJQS, reports that Angela Jones has joined the staff as news director. Jones is from WHSY radio in Hattiesburg, Miss.

WMNI/Columbus will sponsor its first annual Central Ohio Country Jam and Picnic on Saturday, June 7 at 8 p.m. at the Ohio State Fairground Coliseum. Featured in concert will be Merle Haggard and Johnny Paycheck. Prior to the show, WMNI personalities and local entertainment will be on hand to entertain, starting at 5 p.m.

WHK/Cleveland recently gave away theatre tickets and sound track albums for the Cleveland premier of the new Bronco Billy movie.

KIKK radio in Houston recently hired Gary Harmon as production manager and morning announcer. Harmon was previously with KAUM in Houston.

KENR/Houston is now broadcasting live performances at Gilley's nightclub every Saturday night. The following artists are scheduled to perform in the coming months: Loretta Lynn, Carl Perkins, John Anderson, Brenda Lee and Johnny Bush.

Steve Gary, MD at KOKE/Austin, reports that the station will be giving away a trip to Nashville during Fan Fair week. Jim Little, an announcer at the station, will accompany the winner.

The line-up at WRCG/Columbus, Ga. is as follows: Jim Stevens Midnight-5 a.m., Dan Gates 5-10 a.m., Kirk Dorn 10-2 p.m., Sweet Charlotte 2-7 p.m. and Joe McClure 7midniaht

#### country mike

## PROGRAMMERS PICKS

Ray Sherwood	WAXX/Eau Claire	<b>Song Of The Patriot</b> — Johnny Cash — Columbia
Jim Randell	WMZQ/Washington D.C.	In America — The Charlie Daniels Band — Epic
Johnny Jobe	WSHO/New Orleans	<b>Goodbye Eyes</b> — Pebble Daniels — Elektra
Dugg Collins	KZIP/Amarillo	Here Comes That Feeling Again — Don King — Epic
Ken Johnson	WWOL/Buffalo	In America — The Charlie Daniels Band — Epic
Don Walton	KFDI/Witchita	Over — Leon Everette — Orlando
Barry Mardit	WEEP/Pittsburgh	<b>Kaw-Liga</b> — Hank Williams, Jr. — Eiektra
Fred Buc	WKDA/Nashville	In America — The Charlie Daniels Band — Epic
Tom Wayne	KXOL/Ft. Worth	Love You Right — David Rogers — Kari
Rick Stewart	KRAK/Sacramento	Clyde — Waylon Jennings — RCA
Dale Turner	WSAI/Cincinnati	<b>I'm Gonna Love You Tonight (In My Dreams)</b> — Johnny Duncan — Columbia
Sonny Victory	KXLR/Little Rock	We're Number One — Larry Gatlin — Columbia
Jeff King	WVOJ/Jacksonville	In America — The Charlie Daniels Band — Epic
Dianne Brennan	WBAM/Montgomery	Tennessee River — Alabama — RCA
Tim Rowe	WMNI/Columbus	Save Your Heart For Me — Jacky Ward — Mercury

# GOSPE

TOP 20 LBUMS									
								-	
	Spiritual		eks )n	Ir	nspiration	We	eks Dn		
1	5/24			0	5/24 ONE MORE SONG FOR YOU				
	TRAMAINE HAWKINS (Light LS-5760)	3	10	v	THE IMPERIALS (Dayspring DST-4015)	2	18		
	ANDRAE CROUCH (Light LS 5763)	1	30	2	GOT TO TELL SOMEBODY DON FRANCISCO (New Pax NP 33042)	1	30		
А	WALTER HAWKINS & THE LOVE CENTER CHOIR (Light LS 5735) PLEASE BE PATIENT	2	80	3	YOU GAVE ME LOVE B.J. THOMAS (Myrrh MSB 6574)	3	44		
	WITH ME ALBERTINA WALKER with JAMES			4	THE ROAR OF LOVE	5			
5	CLEVELAND (Savoy SL 14527) IT'S A NEW DAY	5	18		THE 2nd CHAPTER OF ACTS (Sparrow SPR-1033)	5	10		
	JAMES CLEVELAND & THE SO. CAL. COMMUNITY CHOIR (Savoy SGL 7035)	6	34	5	NEVER THE SAME EVIE TOURNOUIST (Word WSB 8806)	4	50		
6	AIN'T NO STOPPING US NOW WILLIE JOHNSON AND THE GOSPEL			6	ALL THAT MATTERS DALLAS HOLM & PRAISE (Greentree R 3558)	6	36		
7	KEYNOTES (Nashboro 27217) IT STARTED AT HOME JACKSON SOUTHERNAIRES (Malaco M-4366)	4	28 14	Ð	FORGIVEN DON FRANCISCO (New Pax NP 33042)	9	78		
8	I DON'T FEEL NOWAYS TIRED			8	SLOW TRAIN COMING BOB DYLAN (Columbia FC 36120)	8	40		
9	REV. JAMES CLEVELAND & SALEM INSPIRATIONAL CHOIR (Savoy 7024) CHANGING TIMES	8	82	9	FOR THE BEST B.J. THOMAS (Songbird-MCA 3231)	10	8		
10	MIGHTY CLOUDS OF JOY (City Lights/Epic JE 35971) WE'LL LAY DOWN OUR	9	52	10	MY FATHER'S EYES AMY GRANT (Myrrh MSB 6825)	7	60		
	LIVES FOR THE LORD REV. JULIUS CHEEKS & THE YOUNG ADULT CHOIR (Savoy SGL 7042			11		13	116		
11	Arista) ONE DAY AT A TIME REV. THOMAS L. WALKER	10	16	12	NO COMPROMISE KEITH GREEN (Sparrow SPR 1024)	12	10		
12	(Eternal Gold EGL-652) UNIVERSAL LOVE BILLY PRESTON (Myrrh MSB-6607)	12 13	8 6	13	HEED THE CALL THE IMPERIALS (Dayspring DST 4011)	11	58		
ß	HEAVEN GENOBIA JETER (Savoy SL 14547)	16	14	Ø	THE VERY BEST FOR KIDS BILL GAITHER TRIO				
0	FIRST CLASS GOSPEL THE WILLIAMS BROS. (Tomato TOM 7036G)		2	ß	(Word WSB-8835) BULLFROGS AND	19	6		
15	VICTORY SHALL BE MINE JAMES CLEVELAND & THE SALEM INSPIRATIONAL CHOIR (Savoy SL				BUTTERFLIES CANDLE (Birdwing BWR 2010)	_	2		
16	14541) TRY JESUS TROY RAMSEY & THE SOUL	17	4	16	DALLAS HOLM LIVE DALLAS HOLM & PRAISE (Greentree R 3441)	_	2		
17	SEARCHERS (Nashboro 7213) SHOW ME THE WAY WILLIE BANKS & THE MESSENGERS	11	44	17	COME TO THE QUIET JOHN MICHAEL TALBOT				
18	(HSE 1532) LORD LET ME BE	14	24		(Birdwing BWR 2013)	14	14		
	AN INSTRUMENT JAMES CLEVELAND and the CHARLES FORD SINGERS			18	THE LORD'S SUPPER JOHN MICHAEL TALBOT (Birdwing BWR-2019)	15	24		
19	(Savoy SGL-7038) LIFE IS FRAGILE	15	10	19	ENTER IN JAMES VINCENT (Sparrow SPR-1032)	20	4		
20	MYRNA SUMMERS (Savoy SL-14509)	18	10	20	PRAISE III VARIOUS ARTISTS	20			
	(Malaco 4362)	20	70		(Maranatha MM 00481)	16	62		



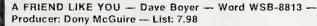
REBA

## **ALBUM REVIEWS**

DREAMIN' Greentree R3571 - Producer: Phil - Reba Johnson and Dony McGuire - List: 7.98 Reba's latest is a very pop, jazzy type album with a super

smooth production. Reba stretches out musically while doing a dramatic/musical sketch. Best cuts include "Something About The Rain," "Here Today, Gone Tomorrow" and "You Never Stop Dreaming."





Dave Boyer has a smooth, mellow voice, reminiscent of Sinatra and on this album reaches out for some up tempo, swinging numbers as well as his specialty, ballads. Best cuts in-clude "Thanks För Just Being You," "We Might Live Together Forever" and "We Owe It All To You."



#### BELIEVER - Various Artists - Greentree R3582 - Producer: Paul Johnson - List: 7.98

This is a collection of songs written by Dallas Holm presented as a contemporary Christian musical. Arranged and produced by Paul Johnson, this LP features a variety of soloists, including Sharalee Lucas, Rick Dees, Truett Pratt and Michael Redman as well as group harmonies.



WALL BROTHERS SIGN BOOKING AGREEMENT - Greentree Records artists the Wall Brothers have just signed an exclusive management and booking agreement with the Malcolm Greenwood Agency of Atlanta, Georgia. The Wall Brothers, Kraig and Greg, have just completed their fourth album, "In Your Light," for the Benson Co. Pictured seated at the signing are (I-r): Kraig and Greg Wall. Shown standing are (I-r): Mike Cowart, the Benson Co. and Malcolm Greenwood, head of the management and booking agency.

The annual National Gospel Radio Seminar is set this year for July 18-20 in Dallas at the Dunfey Hotel. Registration will be on July 17 from 6-10 p.m. with some additional registrations on the following two mornings for late arrivals.

The Gospel Radio Seminar is really a worthwhile organization, working to promote more music on gospel radio. Unlike the National Religious Broadcasters, which seeks to represent the "preachers and teachers" and is fighting paving songwriters for use of music, the Gospel Radio Seminar seeks to encourage gospel radio stations to minister through music

The agenda for the event begins with a keynote address by Mike Sears, president and general manager of WAEC in Atlanta. The first session is called Sales Motivation and will be headed by Karl Kettering, sales manager of WBYO radio in Boyertown, Penn. Kettering will lecture on Sales Skills later that day and the first day's sessions will conclude with a rap time where all the participants can air their likes and dislikes.

The second day's sessions will be devoted to programming, with teaching sessions on the communication process, on-air promotion, format construction, Christian music programming and productions. The panel of speakers will include John Young, Bob Christie, Larry Alford, Gary McCartie, Craig Hodgson and David Benware. The luncheon speaker will be Rodney Snell of Sonshine Concerts.

On Saturday night, the second day of the event, a banquet and new talent show will be presented as well as the Broadcaster of the Year award. On Sunday, the program will begin with a worship service, followed by sessions on Building an Image and one on the State of the Music Industry conducted by record company executives. The seminar comes the weekend before the Christian Booksellers Convention, also held in Dallas, to provide a convenient time and scheduling for those who would like to attend both events.

Light Records has signed a new, long-term distribution agreement through Word's United Kingdom office with Ian and Bill Hamilton, according to Ralph Carmichael, president of the label. The agreement covers sales of Light Records and Lexicon Music product for England, West Germany, Switzerland and the Scandinavian countries

The Public Broadcasting System, which featured a gospei music special on one of its most successful shows ever, plans another special featuring Tennessee Ernie Ford, Aretha Franklin, Jessy Dixon, Barbara Mandrell, Andrae Crouch, Walter Hawkins, B.J. Thomas and Five Blind Boys From Alabama. It will be produced June 21 at Grandfather Mt., N.C

No one can acouse Light Records of ignoring minorities or making it easy on their typists when they sign an artist. The Basques, Armenians and Greeks are all represented on Light with Becky Ugartechea, Dennis Agajanian and Dino Kartsonakis signed to the label. Agajanian, who has just been signed to the label, is involved in dirt bike racing as well as being billed as "the fastest flat-top guitar picker" around. The rumor that Light will release an album titled "How Do You Spell Relief" by Ugartechea-Agajanian-Kartsonakis is totally false

John Daniels, executive director of the John Daniels Gospel Series on Tomato Records has announced the appointment of Rodney Brown to the position of director of Gospel sales and promotion. The label has scheduled releases on artists the International Mass Choir, Tabernacle Choir and Bettye Nelson.

Over at Paragon comes news that Lamb & Lion has signed James Ward to artist and songwriting contracts, NewPax has signed singer/songwriter Bobby Springfield and Wayne Watson has been signed to an exclusive songwriting contract by Paragon Publishing Group.

Jesus Northwest, an outdoor festival scheduled for July 17-19 in Vancouver, Wash. boasts a talent line-up that includes the Archers, Stephanie Booshada, Scott Wesley Brown, Andrus/Blackwood & Co., Dogwood, Steve Camp, Amy Grant, David Meece, Doug Oldham, Mike Warnke, Jamie Buckingham and Hal Lindsey

A special concert featuring Bobby Jones & New Life, Becky Fender and Dayton's Evening Stars will be held in Dayton to honor WDAO radio personality Jim "Gospel Man" Johnson. May 23, the day of the concert, has been declared Jim Johnson Day in Dayton in honor of the occasion. don cusic



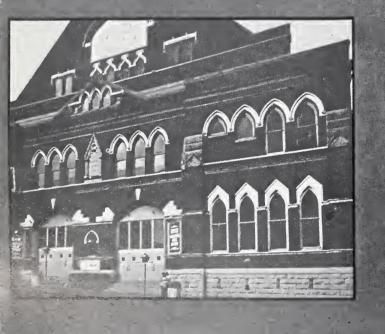












# CASHBOX MEANS BUSINESS IN IN NASHVILLE!





# **BLACK CONTEMPOR**

Weeks 5/31 Chart

36 35

37 14

42

41 40

43 24

47 3

50 45 31

44 32

49 32

60 4

59 2

57 3

53 6

51 9

AIR

48 28

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52 19

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68 2

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63 30

65 25

67 10

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69 22

64 32

58 15

55 15

70

10 38

	TOP 7	5		4	LBUMS
	5/3		eeks On hart		5/
1	GO ALL THE WAY THE ISLEY BROTHERS		_	37	BIG FUN SHALAMAR (Solar/RCA LX1-3479)
2	(T-Neck/CBS FZ 36305) LET'S GET SERIOUS JERMAINE JACKSON	1	8	38	THE SUGARHILL GANG (Sugarhill FH 245)
	(Motown M7-928H1)	2	10	39	TWO TONS O' FUN (Honey/Fantasy F-9584)
3	ROBERTA FLACK featuring DONNY HATHAWAY	4	11	40	CATCHING THE SUN SPYRO GYRA (MCA 5108)
4	(Atlantic SD 16013) SWEET SENSATION STEPHANIE MILLS	-		41	EVERY GENERATION
5	(20th Century-Fox/RCA T-603)	5	6	42	(United Artists LT 1001) 101/2
5	THE BROTHERS JOHNSON (A&M SP-3716)	3	14	43	THE DRAMATICS (MCA 3196)
6	MOUTH TO MOUTH LIPPS INC. (Casablanca NBLP 7197)	7	10		KOOL & THE GANG (De-Lite/Mercury DSR-9513)
7	TWO PLACES AT THE SAME TIME			44	SIT DOWN AND TALK TO ME LOU RAWLS
-	RAY PARKER JR. & RAYDIO (Arista AL 9515)	6	9	45	(Phila. Int'L/CBS JZ 36304) SPLASHDOWN
8	AFTER MIDNIGHT MANHATTANS				BREAKWATER (Arista AB 4264)
9	(Columbia JC 36411)	10	8	47	(EMI-America SW-17025)
	THE TEMPTATIONS (Gordy/Motown G8-994M1)	13	5	47	(Warner Bros. BSK 3366)
10	THE WHISPERS (Solar/RCA BXL 1-3521)	8	24	40	ANGELA BOFILL (GRP/Arista 5501) ON THE RADIO-
11	SPIRIT OF LOVE CON FUNK SHUN (Mercury SRM 1-3806)	11	9	49	GREATEST HITS-
12	CAMEOSIS CAMEO (Casablanca CCLP 2011)	17	5	_	VOLUME 1 & II DONNA SUMMER (Casablanca NBLP-2-7191)
13	НОТ ВОХ	17	5	50	THE INVISIBLE MAN'S BAND
	FATBACK (Spring/Polydor SP-1-6726)	14	10	61	(Mango MLPS 9537) NOW WE MAY BEGIN
14	WARM THOUGHTS SMOKEY ROBINSON (Motown T8-367M1)	9	13		RANDY CRAWFORD (Warner Bros. BSK 3421)
15	THE GLOW OF LOVE CHANGE (RFC/Warner Bros. 3438)	19	7	52	SYREETA (Tamla/Motown T7-3721)
16	PARADISE PEABO BRYSON (Capitol SOO-12063)		6	53	"NOW APPEARING" AT OLE MISS
17	OFF THE WALL MICHAEL JACKSON (Epic FE 35745)	12	41	54	
18	GQ (Arista AL 9511)	15	11	55	
19	RAY, GOODMAN & BROWN (Polydor PD-1-6240)	18	25		DAVID SANBORN (Warner Bros. BSK 3379)
20	LADY T TEENA MARIE			56	A BRAZILIAN LOVE AFFAIF GEORGE DUKE (Epic FE 36483)
21	(Gordy/Motown G7-992R1) THE BLUE ALBUM	22	13	57	1980 GIL SCOTT-HERON AND
	HAROLD MELVIN AND THE BLUE NOTES			58	BRIAN JACKSON (Arista AL 9514) 8 FOR THE 80s
22	(Source/MCA SOR-3197) AND ONCE AGAIN ISAAC HAYES	20	12		WEBSTER LEWIS (Epic JE 36197)
23	(Polydor PD-1-6269) SKYWAY	24	4		(A&M SP-4788) FUN AND GAMES
	SKYY (Salsoul/RCA SA 8532)	22	13		CHUCK MANGIONE (A&M SP-3715) SHINE
24	REACHING FOR TOMORROW SWITCH (Gordy/Motown G8 993M1)	21		•••	AVERAGE WHITE BAND (Arista AL 9523)
25	NATURALLY LEON HAYWOOD	21	9	62	CAT IN THE HAT BOBBY CALDWELL
26	(20th Century-Fox/RCA T-613) YOU'LL NEVER KNOW	33	4	63	(Clouds/T.K. 8810)
20	RODNEY FRANKLIN (Columbia NJC 36122)	28	9	64	STACY LATTISAW (Cotillion/Atlantic SD 5219) '80
27	WINNERS KLEEER (Atlantic SD 19262)	29	15	04	GENE CHANDLER (20th Century-Fox/RCA T-605)
28	ABOUT LOVE GLADYS KNIGHT & THE PIPS			65	MASTERJAM RUFUS & CHAKA (MCA-5103)
29	(Columbia JC 36387) MONSTER	46	2	66	YOU AND ME ROCKIE ROBBINS (A&M SP-4805)
	HERBIE HANCOCK (Columbia JC 36415)	32	8	67	DANCE OF LIFE NARADA MICHAEL WALDEN
30	1980 B.T. EXPRESS (Columbia JC 36333)	24	5	68	(Atlantic SD 19252) MIDNIGHT DESIRE
31	THE GAP BAND II	34	2		RANDY BROWN (Chocolate City/Casablanca CCLP 2010)
32	THE GAP BAND (Mercury SRM 1-3804) RELEASED	25	26	69	AL JOHNSON (Columbia NJC 36266)
33	PATTI LaBELLE (Epic JE 36381)	35	9	70	HIROSHIMA (Arista AB 4252)
55	MASS PRODUCTION (Cotillion/Atlantic SD 5218)	31	11	71	DANCIN' AND LOVIN' SPINNERS (Atlantic SD 10256)
34	LOVE SOMEBODY TODAY SISTER SLEDGE	20	15	72	DELEGATION (Mercury SRM1 3821)
35	(Cotillion/Atlantic SD 16012) SKYLARKIN'	30	15	73	L.A. BOPPERS (Mercury SRM 1-3816)
36	GROVER WASHINGTON, JR. (Motown M7-933R1)	27	14	74	AFTER THE RAIN SIDE EFFECT (Elektra 6E-261)
30	DREAM COME TRUE EARL KLUGH (United Artists LT-1026)	26	9	75	SUPERCHARGED TAVARES (Capitol ST-12026)



WDAS VS. THE TV ALL-STARS - WDAS radio personalitites competed against the Hollywood All Stars in a benefit basketball game to benefit the United Negro College Fund Pictured are: Doug Henderson, WDAS air personality; Tim Van Patten, of The White Shadow TV series; David Simmons, Fantasy Records recording artist; Kevin Hooks, The White Shadow; Ernest Hardin Jr., The Jeffersons; and two patients at Childrens Hospital in Philadelphia where the players visited to sign autographs.

## THE RHYTHM SECTION

THE TOTAL EXPERIENCE EXPERIENCE - Producer Lonnie Simmons who heads up Total Experience Productions with **Don Alexander** is expanding the company's roster of new talent. Having coined the phrase, and, of course, produced the song "Oops Up Side Your Head" with The Gap Band, Simmons will soon be treating us to a male/female duo called Yarbrough and Peoples. The twosome are both keyboard players who have previously played with the Leon Russell Band and The Gap Band. The pair will have its first product released on Mercury Records in early July. The Gap Band will be back in the studio following completion of their tour. **Stevie Wonder**, who wanted the group to perform on his upcoming album, couldn't wait until they completed their tour, and flew them in to go into the studio with him, but also just in time to attend his birthday party.

THE ALL-STARS FOR UNCF — The Hollywood All-Stars recently played a basketball game against WDAS air personalities. The Ail-Stars consist of cast members from the television series, The White Shadow, Laverne & Shirley and The Jeffersons. Over 8,000 people were in attendance at the game, which raised over \$18,000 for the United Negro College Fund (UNCF). Kevin Hooks and his wife Regina organized the Hollywood All-Stars, who were sponsored by Coca-Cola. The team is available to play radio personalities on a national basis for the benefit of the United Negro College Fund. For further information contact Joan Logue Henry at (212) 586-0610.

THE MANY TALENTS OF MILLIE — Millie Jackson is scheduled to make her Broadway debut in mid-July with a show called "Black Tie and Champagne With Millie Jackson. Jackson is scheduled for a two-week stint at the Princess Theater in New York, and the show may also feature The Fatback Band, which is presently on an east coast tour. The show is being produced by Spring Records. Be expecting Jackson's upcoming release on that label called "For Men Only." It will be released in a few weeks. SUPRISES FROM THE SPINNERS — The Spinners' new album, "Love Trippin," was

released this week with a few suprises on it. "Heavy On The Sunshine" is reportedly the next cut to be released as a single. The surprise is that lead vocals are being sung by John Edwards, Henry Fambrough and Ullanda McCullough. McCullough reportedly has an upcoming deal with Atlantic Records, which may garner her the production talents of Ashford & Simpson for her upcoming solo album, but that portion of the deal is still in the talking stages. On "I Just Want To Be With You," Fambrough is doing lead vocal alone, and this is also a very pleasant surprise.

CHICAGO PLANS SEMINAR/PARADE FOR BLACK MUSIC MONTH — Putting their heads together were Willie J. Barney, Barney's One-Stop in Chicago, Keith Jackson, RCA Records product manager, and Donald Clay, sales manager at Barney's, and they came up with The Illinois Black Music Committee's music seminar and parade June 17-20. Clay is chairing the organization, which has received such overwhelming acceptance that Clay mentions that it will probably become an annual event for Black Music Month. The organization will hold a kick-off party June 3 at Roberts Motel to publicize the event to the public. "The object of the seminar is to make aware to the public that the music industry has not forgotten the Black contribution," said Clay. The seminars will be held at Kennedy-King College in Chicago, where record labels will have representatives speak on specific subjects, ending with the parade on the 21st, where several local and national recording artists will participate. The seminars will cover subjects concerning jobs, the road a recording artist must travel to stardom and other related topics. Clay also mentioned that "this is not a money making event, everything is free. There is the possibility that next year we may be able to initiate setting up a communications scholarship program for one of the colleges in the area

ARTIST ACTIVITY - Phillippe Wynn recently signed a contract with Stroh's Beer to write music for the company's commercials . . . Betty Griffin, Mopres recording artist will showcase her talents in a special contest at Myron's in Los Angeles June 9. This appearance is a forerunner to her television debut as a featured vocalist with the Annette Thomas Singers on The Debbie Boone Special airing June 16 on NBC. cookie amerson

## POP CROSSOVER POTENTIAL

CLOUDS --- CHAKA KHAN --- WARNER BROS.

WE'RE GOIN' OUT TONIGHT - CAMEO - CHOCOLATE CITY/CASABLANCA LIGHT UP THE NIGHT - THE BROTHERS JOHNSON - A&M

June 7, 1980

5/31	Wee Or Cha	n 📗
1 FUNKYTOWN		
LIPPS INC. (Casablanca NB 223) 2 LET'S GET SERIOUS JERMAINE JACKSON (Motown M 1469F)		12
SWEET SENSATION		
(20th Century-Fox/RCA TC-2449)		10
5 LADY WHISPERS (Solar/RCA JH-11928)		13 13
(DO IT RIGHT)		
THE S.O.S. BAND (Tabu/CBS ZS9 5522) 7 DON'T SAY GOODNIGHT (IT'S	18	8
TIME FOR LOVE) (PTS. 1 & 2) THE ISLEY BROTHERS (T-Neck/CBS ZS9 229)	3	15
8 GOTTA GET MY HANDS ON SOME (MONEY) FATBACK (Spring/Polydor SP 3008)	9	12
LANDLORD     GLADYS KNIGHT & THE PIPS		
III POWER	10	8
11 CLOUDS	11 12	,
A LOVER'S HOLIDAY CHANGE (RFC/Warner Bros. RCS 49208)	15	9
13 TWO PLACES AT THE SAME TIME		
BACK TOGETHER AGAIN	7	14
ROBERTA FLACK with DONNY HATHAWAY     (Atlantic 3661)     15 ALL NIGHT THING	17	6
THE INVISIBLE MAN'S BAND (Mango MS-103) 16 LET ME BE THE CLOCK	14	15
SMOKEY ROBINSON (Tamla/Motown T 54311F)		14
CAMEO (Chocolate City/Casablanca CC 3206) <b>18 OVERNIGHT SENSATION</b> JERRY KNIGHT (A&M 2215)	22 19	6 10
19 DON'T PUSH IT, DON'T FORCE IT LEON HAYWOOD (20th Century-Fox/RCA TC-2443)	13	17
20 SITTING IN THE PARK GO (Arista AS-0510)	32	4
21 LET THIS MOMENT BE FOREVER KWICK (EMI-America P-8037)	23	9
22 GOT TO BE ENOUGH CON FUNK SHUN (Mercury 76051)	16	13
23 YOU AND ME ROCKIE ROBBINS (A&M 2231) 24 GIVE UP THE FUNK	28	7
(LET'S DANCE)		
25 INSIDE OF YOU	25	9
26 COMING DOWN FROM LOVE	20 26	11 9
27 WINNERS	20	10
28 ONE IN A MILLION YOU LARRY GRAHAM (Warner Bros. WBS 49221)	33	6
29 DOES SHE HAVE A FRIEND? GENE CHANDLER (20th Century-Fox/RCA TC-2451)	31	6
<b>30 I DON'T GO SHOPPING</b> PATTI LaBELLE (Epic 9-50872)	36	6
31 SHEET MUSIC BARRY WHITE (Unlimited Gold/CBS ZS9 1415)	30	8
STARS IN YOUR EYES HERBIE HANCOCK (Columbia 1-11236)	39	7
33 JUST US TWO TONS O' FUN (Honey/Fantasy 888) 34 STOMP!	34	9
THE BROTHERS JOHNSON (A&M 2216)	27 PH/	17

				0	eks )n
			5/31	Ch	art
	35	SAME OLD STORY (SAME OLD SONG)			_
	36	SONG) RANDY CRAWFORD (Warner Bros. 49222) BEHIND TECHN MOUTE (Cover 10 100000 C 71846)		38 43	7
	37	TEENA MARIE (Gordy/Motown G 7184F) LOVE CYCLES D.J. ROGERS (ARC/Columbia 1-11254)		43 40	5
	38	HANGIN' OUT KOOL & THE GANG (De-Lite/Mercury DE-804)		45	5
	39	DYNAMITE! STACY LATTISAW (Cotillion/Atlantic 45015)		48	4
1	40	CUPID/I'VE LOVED YOU FOR A			
	41	SPINNERS (Atlantic 3664)		49	3
	42	SKYY (Salsoul/RCA S7 2113) JAM (LET'S TAKE IT	2	21	16
	43	TO THE STREETS) FIVE SPECIAL (Elektra E-46620) MINUTE BY MINUTE	6	50	5
	43	WE OUGHT TO BE DOIN' IT	:	24	12
	44	RANDY BROWN (Chocolate City/Casablanca CC 3204)	:	37	14
1	45	LIGHT UP THE NIGHT THE BROTHERS JOHNSON (A&M 2238)	(	65	3
	46	WELCOME TO MY WORLD DELEGATION (Mercury 76056)	ŧ	53	4
	47	NEVER GIVIN' UP AL JARREAU (Warner Bros. WBS 49234)	ł	57	4
	48	LOVER'S SWEET SENSATION CURTIS MAYFIELD and LINDA CLIFFORD (Curtom/RSO RS 1029)		56	4
	49	THE GROOVE RODNEY FRANKLIN (Columbia 1-11252)		52	7
	50	SHE'S OUT OF MY LIFE MICHAEL JACKSON (Epic 9-50871)		54	6
	51	I'M DANCING FOR YOUR LOVE RUFUS and CHAKA (MCA 41230)		59	4
	52	BIGGEST PART OF ME AMBROSIA (Warner Bros. WBS 49225)		60	5
	53	SOMEONE THAT I USED TO			
	54	NATALIE COLE (Capitol P-4869)		62	2
	-	JOHN & ARTHUR SIMMS (Casablanca NB 2251)		35	9
	55	ALL THE WAY BRICK (Bang/CBS ZS9 4810)		68	3
	56	SKYYZOO SKYY (Saisoul/RCA S7 2121)	4	81	2
	57	DO YOUR THANG ONE WAY featuring AL HUDSON (MCA 41238)	,	82	2
	58	(MCA 41238) DON'T TELL ME, TELL HER ODYSSEY (RCA PB-11962)		67	4
	<b>59</b>	I AIN'T NEVER ISAAC HAYES (Polydor PD 2090)		70	2
	60	I SHOULD BE YOUR LOVER HAROLD MELVIN & THE BLUE NOTES			
	61	(Source/MCA SOR-41231) DON'T TAKE MY LOVE AWAY		69	4
	62	SWITCH (Gordy/Motown G 7181F) REACH YOUR PEAK		71	3
	63	SISTER SLEDGE (Cotillion/Atlantic 45013) I WANNA KNOW YOUR NAME FRANK HOOKER & POSITIVE PEOPLE		41	10
	64	(Panorama/RCA YB-11984) HONEY, HONEY		76	2
	65	HONEY, HONEY DAVID HUDSON (Alston/T.K. ALSX 3750) SPACER		74	3
	66	SHEILA & B. DEVOTICN (Carrere/Atlantic CAR 7209) TONIGHT I'M ALRIGHT		73	3
	67	NARADA MICHAEL WALDEN (Cotillion/Atlantic COT 45013)		51	11
	67	AND THE BEAT GOES ON THE WHISPERS (Solar/RCA JH-11984)		55	21

ks		Weeks
n art		On 5/31 Chart
	68 I STILL LOVE YOU WINDY CITY (Kelli-Arts KA-4501)	80 <b>3</b>
7	69 OFF THE WALL MICHAEL JACKSON (Epic 9-50838)	44 <b>16</b>
6	70 I'M BACK FOR MORE AL JOHNSON with JEAN CARN	44 10
5	(Columbia 1-11207) 71 I DON'T BELIEVE YOU WANT TO	47 16
5	GET UP AND DANCE (OOPS, UP	
4	SIDE YOUR HEAD) THE GAP BAND (Mercury 76037)	46 17
3	72 AIN'T THAT LOVING YOU (FOR MORE REASONS THAN ONE) LOU RAWLS (Phila. Int')./CBS ZS9 3102)	72 5
16	73 RIGHT IN THE SOCKET SHALAMAR (Solar/RCA JH-11929)	
1°	74 E-FLAT BOOGIE TROUBLE (AI & The Kidd MT 1001)	77 3
5	15 LOVE JONES	11 3
12	(DJM/Phonogram DJMS-1304) 76 BABY (THIS LOVE THAT	89 <b>2</b>
14	WE'VE FOUND) HEAT (MCA 41203)	61 <b>9</b>
3	77 FOREVER MASS PRODUCTION (Cotillion/Atlantic 45009)	58 11
4	78 DON'T YOU LIKE IT CHAPTER 8 (Ariola/Arista OS802)	63 6
4	79 SUPERWOMAN SIDE EFFECT (Elektra E-46637)	87 <b>2</b>
·	80 STILL WAITING PRINCE (Warner Bros. WBS 49226)	75 <b>6</b>
4	81 GEE WHIZ (LOOK AT HIS EYES)	
7	(Star Vision International SVI 1103) 82 STICKS AND STONES	
6	CHUCK BROWN & THE SOUL SEARCHERS (Source/MCA SOR-41226)	
4	B WOLF TICKETS PARLET featuring JEANETTE WASHINGTON (Casablanca NB 2260)	- 1
5	84 PARTY LIGHTS THE GAP BAND (Mercury 76062)	
	85 WE SUPPLY STANLEY CLARKE (Epic 9-50890)	- 1
2	86 SEXY EYES DR. HOOK (Capitol 4831)	79 <b>9</b>
9	UOOKING FOR LOVE CANDI STATON (Warner Bros. WBS 49240)	- 1
3	88 GIVIN' IT UP IS GIVIN' UP PATRICE RUSHEN and D.J. ROGERS	
2	(BABY) I CAN'T GET OVER	
2	LOSING YOU TTF (Curtom/RSO RS 1035)	- 1
4	90 LITTLE RUNAWAY STONE CITY BAND (Gordy/Motown G 7182F)	93 <b>2</b>
2	91 THE BREAKS KURTIS BLOW (Mercury 566) 92 ONLY THE LONELY (HAVE A	- 1
-	REASON TO BE SAD)	. – 1
4	93 AFTER YOU DIONNE WARWICK (Arista AS 0498)	
3	94 I COME HERE TO PARTY TFO (Venture V-126)	
10	95 SPECIAL LADY RAY, GOODMAN & BROWN (Polydor PD 2033)	
2	96 ANGEL OF THE NIGHT ANGELA BOFILL (GRP/Arista GS2504)	
3	97 STAY WITH ME (SPEND THE	
3	NIGHT) JIMMY CASTOR (Long Distance LDR-701-S) 98 STANDING OVATION	) 98 <b>2</b>
5	G.O. (Arista AS 0483) 99 WELCOME BACK HOME	66 18
11	THE DRAMATICS (MCA 41178)	86 <b>19</b>
21	KOOL & THE GANG (De-Lite/Mercury DE-802)	90 24

33 JUST US TWO TONS O' FUN (Honey/Fantasy 886	8) 34 9 (Cotillior	A MICHAEL WALDEN 99 WELC h/Atlantic COT 45013) 51 11	OME BACK HOME THE DRAMATICS (MCA 41178) 86 19
34 STOMP! THE BROTHERS JOHNSON (A&M 2216		Solar/RCA JH-11984) 55 21 KOO	DL & THE GANG (De-Lite/Mercury DE-802) 90 24
Don't You Like II (Woodsong/Chapter 8/U.S.         Arabella — BMI)       78         Do Your Thang (Perk's/Duchess — BMI)       57         Dynamitel (Waiden/Gratitude Sky — ASCAP/Cotillion/Brass Heart — BMI)       39         E-Flat Boogie (AI And The Kidd — ASCAP)       74	ALPHABETIZED TOP 100 R&B (INCLUU         Greenberg — BMI)       1         Gee Whiz (East Memphis — BMI)       81         Give Up The Funk (Triple "O" — BMI)       24         Givin TU Up (Baby Fingers — ASCAP)       88         Gotta Get My Hands (Clita — BMI/Sign Of The Twins — ASCAP)       8         Gott To BY (Val-Le-Joe — BMI)       22         Hangin' Out (Delightful/Gang — BMI)       38         High (One To One — ASCAP)       1         Honey, Honey (Shertlyn/Lindseyanne — BMI)       64         I Ain T Never (Polydor — BMI)       59         I Can't Get Over (Mayfield — BMI)       89         I Come Here (Groovesville — BMI/Conquisted — ASCAP)       94         I Don't Believe (Total Experience — BMI)       71         I Don't Believe (Total Experience — BMI)       71         I Don't Bolieve Total Experience — BMI)       51         I'm Dancing (Overdue/Drumfunk/Yellow Brick Road — ASCAP)       51         I'm Dancing (Overdue/Drumfunk/Yellow Brick Road — ASCAP)       51         I'm Sak For More (Jobete — ASCAP)       51         I's Sould Be Your (Maystred — BMI)       60         I Still Love You (Gourdine & Kiwi — BMI)       68         I'wanna Know Your (Mighty Three — BMI)       63         Jam (Baby Dump/Greenstreet — ASCAP)	DING PUBLISHERS AND LICENSEES)         Let's Get (Jobete & Black Bull — ASCAP)       2         Light Up The Night (State Of The Arts/Brojay —       ASCAP)         ASCAP)       45         Little Runaway (Jobete/Stone City — ASCAP)       90         Looking For Love (Hotlips — BMI)       87         Love Cycles (Golden Cornflake — BMI)       77         Love Cycles (Golden Cornflake — BMI)       77         Love Sweet (Bellboy Adm. by Mighty Three — BMI)48       Minute By Minute (Snug/Loresta — BMI/ASCAP)       43         Never Givin' Up (Aljarreau/Desperate — BMI)       47       0ff The Wall (Almo/Rondor — ASCAP)       69         One In A Million (Irving/Medad — BMI)       28       00       92       0vernight Sensation (Almo/Crimsco — ASCAP)       92         Overnight Sensation (Almo/Crimsco — ASCAP)       92       92       92       92       92       04       95       95       95       95       95       95       95       95       95       94       94       94       95       94       94       94 <t< th=""><th>Standing Ovation (GO/Arista — ASCAP/Careers —       98         BMI)       98         Stars In Your Eyes (Raydiola — ASCAP/Hancock/Poio       98         Stars In Your Eyes (Raydiola — ASCAP/Hancock/Poio       98         Stars In Your Eyes (Raydiola — ASCAP/Hancock/Poio       32         Stay With Me (Shell — Pending)       97         Sitcks And Stones (Jobete — ASCAP)       80         Stomp (State Of The Arts/Brojay — ASCAP)       34         Superwoman (Happy Birthday/Relaxed — BMI)       79         Sweet Sensation (Frozen Butterfly — BMI)       31         Take Your Time (Avant Garde —       ASCAP/Interior/Sigid's — BMI)       6         That Thang       54         The Breaks (Neutral Gray/Funkgroove — ASCAP)       91         The Groove (Maicaboon — BMI)       40         Too Hot (Delightful/Gang — BMI)       100         Tonight I'm Alright (Walden/Gratitude Sky —       ASCAP)       13         Welcome Back Home (Conquistador/Groovesville —       ASCAP/BMI)       99         Welcome To My World (A-Plus/R. Bailey/B. Dunbar/R.       Patterson — SESAC)       46         We Ought To Be (Irving — BMI)       44       Supply (Clarkee — BMI/Kodi — ASCAP)       55         We're Goin' Out (Better Nights — ASCAP/Better Days —       BMI)       17</th></t<>	Standing Ovation (GO/Arista — ASCAP/Careers —       98         BMI)       98         Stars In Your Eyes (Raydiola — ASCAP/Hancock/Poio       98         Stars In Your Eyes (Raydiola — ASCAP/Hancock/Poio       98         Stars In Your Eyes (Raydiola — ASCAP/Hancock/Poio       32         Stay With Me (Shell — Pending)       97         Sitcks And Stones (Jobete — ASCAP)       80         Stomp (State Of The Arts/Brojay — ASCAP)       34         Superwoman (Happy Birthday/Relaxed — BMI)       79         Sweet Sensation (Frozen Butterfly — BMI)       31         Take Your Time (Avant Garde —       ASCAP/Interior/Sigid's — BMI)       6         That Thang       54         The Breaks (Neutral Gray/Funkgroove — ASCAP)       91         The Groove (Maicaboon — BMI)       40         Too Hot (Delightful/Gang — BMI)       100         Tonight I'm Alright (Walden/Gratitude Sky —       ASCAP)       13         Welcome Back Home (Conquistador/Groovesville —       ASCAP/BMI)       99         Welcome To My World (A-Plus/R. Bailey/B. Dunbar/R.       Patterson — SESAC)       46         We Ought To Be (Irving — BMI)       44       Supply (Clarkee — BMI/Kodi — ASCAP)       55         We're Goin' Out (Better Nights — ASCAP/Better Days —       BMI)       17

# **BLACK CONTEMPORA**

## MOST ADDED SINGLES

- DO YOUR THANG --- ONE WAY featuring AL HUDSON --- MCA WWRL, WWIN, WEAL, WBMX, WDAS-FM, WAOK, KOKA, WNHC 1.
- 2. GIVIN' IT UP IS GIVIN' UP - PATRICE RUSHEN and D.J. ROGERS -ELEKTRA WIGO, WWRL. WILD, WCIN, WXEL-FM, WTLC, WDAO, WNHC
- CUPID/I'VE LOVED YOU FOR A LONG TIME SPINNERS ATLANTIC WJMO, OK100, WBMX, WDIA, WCIN, WTLC, WXEL-FM 3.
- JAM (LET'S TAKE IT TO THE STREETS) FIVE SPECIAL ELEKTRA 4. KMJQ, WIGO, WCIN, KDAY, WVKO, WNHC, WXEL-FM
- ALL THE WAY --- BRICK --- BANG/CBS KMJQ, WCIN, WGIV, WATV, WDAS-FM, WWDM, WLOU 5.
- LIGHT UP THE NIGHT THE BROTHERS JOHNSON A&M KMJQ, WENZ, OK100, WBMX, KOKA, WLOU 6.
- (BABY) I CAN'T GET OVER LOSING YOU TTF CURTOM/RSO KATZ, WRBD, WAWA, WILD, WDAS-FM, WWIN 7.
- THE BREAKS KURTIS BLOW MERCURY 8. WYLD, WWIN, WATV, WTLC, WDAO, WVKO

### BLACK RADIO HIGHLIGHTS

WAOK — A ILAN IA HOTS: Fatback, C. Khan, S. Mills, Temptations, Con Funk Shun, S. Robinson, Mass Production, Brick, Kwick, Odyssey, Kleeer, J. Jackson, Manhattans, Invisible Man's Band, S. Lattisaw, Raydio, Change, H. Melvin, P. Bryson, J. Knight, SOS Band, I. Hayes, ADDS: C. Blow, Pressure, Crown Heights Affair, Parlet, Renee & Angela, Al Hudson, LP ADDS: J.G. Watson, Fatback, P. Bryson, Side Effect, V. Mason, Young & Company, Choc. Milk, Al Johnson, Lattimore, Syreeta, AWB.

WAOK - ATLANTA

WWIN — BALTIMORE — CURTIS ANDERSON, PD HOTS: SOS Band, Invisible Man's Band, S. Robinson, Change, I. Hayes, C. Blow, Trouble, T. Marie, Lipps Inc., Fatback. ADDS: Top Shelf, Damion & Denita, TTF, C. Blow, Breakwater, Windy City, Al Hudson, LP ADDS: G. Knight, R. Robbins, S. Robinson, Trussel, Brecker Bros., M. Franks, Jeff Lorber.

Hudson. LP ADDS: G. Knight, H. Robbins, S. Hobinson, Trussel, Brecker Bros., M. Franks, Jeff Lorber. WILD — BOSTON — STEVE CRUMBLEY, PD — #1 — CHANGE JUMPS: 41 To 36 — Odyssey, 40 To 35 — Collins & Collins, 44 To 34 — H. Hancock, 43 To 33 — GO, 36 To 32 — J & A Simms, 42 To 31 — B.T. Express, 39 To 30 — D. LaSalle, 37 To 29 — Flakes, 34 To 28 — B. Caldwell, 32 To 27 — Kwick, 31 To 26 — C. Khan, 35 To 25 — J G. Watson, 33 To 24 — G. Chandler, 28 To 23 — R. Robbins, 24 To 20 — B. Bland, 25 To 18 — L. Graham, 26 To 16 — SOS Band, 21 To 15 — Emplations, 19 To 13 — Two Tons Of Fun, 15 To 11 — R. Franklin, 16 To 10 — T. Marie, 10 To 6 — R. Flack, 8 To 4 — S. Mills. ADDS: Trouble, D. Hudson, TTF, P. Rushen, N. Cole. Side Effect, Switch, D.J. Rogers. LP ADDS: G. Chandler, Choc. Milk, N. Cole.

WGIV — CHARLOTTE — CHRIS TURNER, PD HOTS: Fatback, SOS Band, J & A Simms, Kleeer, Lipps Inc., D. Sanborn, Five Special, G. Knight, Change, J. Knight, Raydio, Isley Bros., M. Jackson, Whispers. ADDS: Brick, L. Graham, P. Brown, Aurra, Mass Production, F. Hooker, Rose Banks, Rene & Angela, Interlude. LP ADDS: G. Knight, B. Hutcherson, G. Chandler, I. Hayes, Ben E. King, J. Ruffin, Joan Armatrading.

WBMX — CHICAGO — BOB SCOTT, PD
HOTS: Wee Gee, J. Jackson, G. Knight, H. Hancock, Manhattans, Invisible Man's Band, GO, C. Khan, S. Mills, L. Rawls, L. Graham, G. Chandler, Side Effect, Con Funk Shun, Odyssey, R. Robbins, Al Johnson, B. Caldwell, T. Marie, J. Knight, Dr. Hook, B. Bland, Kleeer, R. Crawford, Trouble, B.T. Express, Skyy, P. Bryson, Cameo, Ambrosia, B. White, D. LaSalle, R. Brown, A. McClain, ADDS: Spinners, Switch, Parlet, Al Hudson, G. Washington, Bros. Johnson, Hiroshima, G.S. Heron, Interlude, TFO, Omni, Matumbi, LP ADDS: G. Knight, Con Funk Shun, Booker T. Jones, AWB, R. Robbins, Mass Prod., J. Jackson, Change, Raydio, P. Bryson, H. Hancock, S. Robinson, G. Chandler, Aurra, C. Coulter, S. Lattisaw, Trussel.

WGCI — CHICAGO — BARRY MAYO, PD HOTS: G. Knight, H. Hancock, Manhattans, Sister Sledge, H. Melvin, Lipps Inc., J. Jackson, S. Mills, Wee Gee, Change, ADDS: Ambrosia, SOS Band, P. LaBelle, G. Bartz, B.T. Express, N. Cole, Rene & Angela, LP ADDS: Temptations, R. Ayers/W. Henderson, Brecker Bros., Jeff Lorber, Cameo.

WCIN — CINCINNATI — MIKE ROBERTS, MD HOTS: S. Mills, J. Jackson, Lipps Inc., Manhattans, R. Flack, Raydio, B. Caldwell, P. Bryson, G. Knight, Con Funk Shun, Fatback, Temptations, C. Khan. ADDS: AWB. Brick, D. Hudson, Five Special, P. Rushen, Sheila & B. Devotion, Spinners.

 Hushen, Sheila & B. Devotion, Spinners.

 WJMO -- CLEVELAND -- BERNIE MOODY, PD -- #1 -- CON FUNK SHUN

 JUMPS: 45 To 39 -- BT Express, 44 To 37 -- S. Lattisaw, 42 To 36 -- Five Special, 40 To 35 -- P.

 LaBelle, 39 To 34 -- Stone City Band, 38 To 33 -- D.J. Rogers, 41 To 32 -- R. Robbins, 36 To 31 -- B.

 Caldwell, 38 To 30 -- Kool & Gang, 37 To 29 -- Switch, 33 To 28 -- Bros, Johnson, 32 To 27 -- J & A

 Simms, 30 To 25 -- La Flavour, 31 To 24 -- Kwick, 28 To 23 -- Boeila & B. Devotion, 29 To 22 -- SOB

 Band, 26 To 21 -- GQ, 25 To 20 -- Change, 22 To 19 -- R. Crawford, 21 To 18 -- H. Hancock, 23 To 17 - 

 Temptations, 20 To 16 -- C. Khan, 18 To 15 -- B. White, 19 To 13 -- Parlet, 17 To 11 -- G. Knight, 15 To 10 -- Cameo, 11 To 5 -- J. Jackson, ADDS: Spinners, T. Marie, I. Hayes.

WJLB — DETROIT — TOM COLLINS, PD — #1 — FATBACK JUMPS: 39 To 33 — Side Effect, 35 To 30 — Premium, 38 To 29 — B. White, 37 To 27 — B. Caldwell, 33 To 26 — Al Hudson, 34 To 22 — P. LaBelle, 29 To 21 — H. Hancock, 23 To 16 — R. Franklin, 20 To 13 — ADC Band, 17 To 11 — Conquest, 15 To 10 — Temptations, 12 To 4 — G. Knight, Ex To 40 — Spinners, Ex To 39 — S. Lattisaw, Ex To 38 — G. Chandler, Ex To 37 — D.J. Rogers, Ex To 36 — Skyy, Ex To 35 — L. Rawls, Ex To 34 — BT Express, ADDS: Rufus, C. Jackson, N. Cole, T. Marie, Masterpiece, LP ADDS: Odyssey, G. Knight.

WDAO — DAYTON — LANKFORD STEPHENS, MD HOTS: R. Flack/D. Hathaway, Chaka Khan, Temptations, SOS Band, Cameo, Trussel, Kool & Gang, GQ. R. Robbins, Rodney Franklin, Change, H. Hancock, L. Graham, G. Chandler, Delegation, Fat Larry's Band, One Way, ADDS: Curtis Blow, Crown Heights Affair, Parlet, P. Rushen, F. Hooker & Positive People, C. Mayfield/L. Clifford, J. Jackson, LP ADDS: D.J. Rogers, C. Mayfield.

WGPR-FM — DETROIT — GEORGE WHITE, PD — #1 — MANHATTANS JUMPS: 35 To 32 — Odyssey, 34 To 31 — C. Jackson, 33 To 30 — Stone City Band, 31 To 29 — L.A. Boppers, 32 To 28 — La Flavour, 30 To 27 — Earwizard, 29 To 25 — Bros. Johnson, 28 To 24 — Spinners, 26 To 23 — C. Khan, Ex To 35 — GQ, Ex To 34 — Collins & Collins, Ex To 33 — S. Lattisaw. ADDS: Ambrosia, Omni, Wm. DeVaughn, Matumbi, Gap Band.

WRBD — FORT LAUDERDALE — RANDY FRANKLIN, MD — #1 — KLEEER JUMPS: 38 To 32 — N. Cole, 36 To 30 — Brick, 34 To 29 — J & A Simms, 33 To 26 — Spinners, 39 To 21 — GO, 31 To 20 — Kool & Gang, 25 To 18 — S. Mills, 23 To 15 — D. Hudson, 20 To 14 — L. Graham, 17 To 9 — M. Jackson, 16 To 8 — R. Flack, 10 To 7 — Interlude, 8 To 4 — Prince, Ex To 36 — SOS Band, Ex To 34 — BT Express. ADDS: Gap Band, Crown Heights Affair, TTF, Skyy, Wm. DeVaughn, Windy City, La Flavour, C. Staton.

KMJQ -- HOUSTON -- PAM WELLES, MD -- #1 -- MANHATTANS
JUMPS: 39 To 36 -- Invisible Man's Band, 38 To 35 -- G. Washington. 40 To 33 -- D.J. Rogers, 35 To 30 -- Shalamar, 37 To 25 -- Tavares, 27 To 24 -- R. Robbins, 30 To 17 -- R. Brown, 25 To 16 -- P. Bryson, 34 To 13 -- Spinners. 17 To 9 -- Flack/Hathaway, Ex To 39 -- R. Franklin, Ex To 38 -- B. Caldwell, Ex To 37 -- Rufus, Ex To 29 -- R. Dupree, Ex To 27 -- Cameo, ADDS: Bros. Johnson, Gap Band, G. Bartz, F. Joli, Fatback, Pressure, D. Hudson, Five Special, Brick, LP ADDS: D.J. Rogers, S. Mills.

WTLC — INDIANAPOLIS — ROGER HOLLOWAY, MD HOTS: H. Melvin, Midnite Star, C. Blow, J. Jackson, R. Franklin, Whispers, SOS Band, Invisible Man's Band, Raydio, Two Tons Of Fun, Switch, Isley Bros., C. Khan, Temptations, R. Robbins, Al Jarreau, G. Knight, Parlet, F. Hooker, Al Hudson, Five Special, S. Lattisaw, D. Warwick, ADDS: L. Graham, Odyssey, P. Rushen, Aurra, FLB, C. Blow, Spinners, C. Staton, Interlude, LP ADDS: Freedom, L. Haywood, Machine, J.G. Watson,

## MOST ADDED ALBUMS

#### HIPNOTISM - CHOCOLATE MILK - RCA

I'm Your Radio, Hey Lover BOUNCE, ROCK, SKATE, ROLL - VAUGHAN MASON AND CREW -BRUNSWICK

Roller Skate, We're Gonna Funk You Up LOVE INJECTION — TRUSSEL — ELEKTRA

I Love INJECTION — TROSEL — ELEKTRA I Love It, Big City Rocker CELESTIAL SKY — STARSHIP ORCHESTRA — COLUMBIA You're A Star, New York, New York\* GETTING DOWN TO BRASS TACKS — LATIMORE — GLADES/T.K. Take It All, Life Of The Party

## SELECTED ALBUM CUTS

- '80 GENE CHANDLER 20th CENTURY FOX/RCA WGIV, KPRS, WENZ, WILD, WEAL, WBMX, WXEL-FM, WYLD-FM, WLOU, 1. W/W/DM
- ABOUT LOVE -- GLADYS KNIGHT & THE PIPS -- COLUMBIA 2. KDIA, WGIV, KATZ, KACE, WENZ, WWIN, WJLB, WBMX HIPNOTISM — CHOCOLATE MILK — RCA
- 3. KPRS, WILD, WAOK, WYLD-FM, WXEL-FM

KDAY – LOS ANGELES – STEVE WOODS, PD – #1 – FATBACK HOTS: Change, C. Khan, S. Mills, L. Graham, Temptations, Flack/Hathaway, J. Knight, SOS Band, G. Knight, Manhattans, B.T. Express, GQ, T. Marie, Cameo, R. Robbins, H. Hancock, Invisible Man's Band, R. Crawford, D.J. Rogers, ADDS: R. Franklin, Skyy, S. Lattisaw, Five Special, Chapter 8.

KGFJ — LOS ANGELES — REGGIE UTLEY, MD — #1 — ISLEY BROTHERS (NEW) HOTS: Fatback, SOS Band, Invisible Man's Band, Con Funk Shun, S. Mills, Shalamar, J. Knight, Kool & Gang, Brass Construction. ADDS: Al Hudson, Odyssey, Skyy, Flakes, L. Rawls, Parlet.

WDIA — MEMPHIS — MARK CHRISTIAN, MD
 HOTS: Change, Fatback, G. Knight, L. Graham, R. Flack/D. Hathaway, SOS Band, S. Mills, Raydio, Lipps Inc., GO, B. Caidwell, P. LaBelle, J. Jackson, Invisible Man's Band, Kleeer, C. Khan, T. Marie, R. Crawford, J. Knight, Cameo, H. Melvin, Lakeside, Manhattans, Temptations, Con Funk Shun, ADDS: B.T. Express, Delegation, Odyssey, Spinners, Wm. DeVaughn, LP ADDS: D.J. Rogers, Five Special.

WEDR — MIAMI — GEORGE JONES, MD — #1 — FATBACK JUMPS: 28 To 19 — C. Khan, 8 To 6 — D. Hudson, 7 To 2 — Mass Production, Ex To 29 — A. McClain & J. Bristol, Ex To 28 — Lipps Inc., Ex To 27 — Choc. Jam. Ex To 26 — TTF, Ex To 25 — G. Knight, Ex To 23 — Change, Ex To 21 — C. Johnson, Ex To 16 — Temptations, Ex To 15 — SOS Band, Ex To 14 — J.G. Watson, ADDS: J. Knight, Al Hudson, Tempest Trio, Masterpiece, Kano, LP ADDS: Cameo, G. Knight, Breakwater, B. Hutcherson, C. Hamilton, F. Hubbard, Mammatapee, L. Haywood, I. Hayes, Temptations,

WAWA — MILWAUKEE — KING JAMES, MD — #1 — J. JACKSON JUMPS: 29 To 22 — C. Brown, 27 To 21 — SOS Band, 28 To 17 — R. Flack, 18 To 13 — B.T. Express, 21 To 11 — Change, 14 To 10 — B. White, 11 To 7 — Kleeer, Ex To 40 — V. Mason, Ex To 39 — Switch, Ex To 37 — L. Graham, Ex To 36 — N. Cole, Ex To 35 — Five Special, Ex To 29 — H. Melvin, ADDS: Wm, DeVaughn, Two Tons Of Fun, Sylvester Johnson, TTF, Parlet, Final Chapter, LP ADDS: Mighty Joe Young.

WXEL-FM — NEW ORLEANS — REG HENRY, PD — #1 — JERMAINE JACKSON JUMPS: 23 To 19 — SOS Band, 19 To 16 — J.G. Watson, 14 To 9 — L. Graham, 11 To 8 — Kwick, 10 To 7 — G. Knight, 8 To 5 — S. Mills, 7 To 4 — Con Funk Shun, Ex To 27 — D. Hudson, ADDS: GO. Crown Heights Affair, J. Castor, W. DeVaughn, LP ADDS: Five Special, G. Chandler, Choc. Milk, Cameo, Breakwater, C. Jackson, C. Mayfield & L. Clifford.

Breakwater, C. Jackson, C. Mayfield & L. Clifford. WYLD-FM — NEW ORLEANS — JAY JOHNSON, MD — #1 — J. JACKSON JUMPS: 35 To 28 — P. LaBelle, 33 To 27 — M. Jackson, 32 To 26 — G. Chandler, 30 To 24 — B. White, 31 To 23 — Kleeer, 27 To 20 — Two Tons Of Fun, 26 To 19 — Cameo, 23 To 18 — J. Knight, 21 To 17 — Change, 20 To 13 — L. Graham, 15 To 12 — SOS Band, 13 To 10 — C. Khan, 12 To 9 — Temptations, 10 To 7 — G. Knight, 9 To 6 — Fatback, 11 To 5 — Lipps Inc., 7 To 4 — S. Mills, 5 To 2 — Manhattans, Ex To 35 — N. Cole, Ex To 34 — R. Crawford, Ex To 33 — C. Brown, Ex To 32 — D.J. Rogers, Ex To 25 — R. Robbins, ADDS: H. Hancock, H. Melvin, C. Blow, TFO, J.G. Watson, Perry & Sanlin, LP ADDS: Choc. Milk, G. Chandler, Trussel, Five Special.

WWRL — NEW YORK — LINDA HAYNES, MD HOTS: Change, C. Khan, R. Franklin, N. Cole, G. Chandler, D.J. Rodgers, L. Graham, Temptations, R. Flack/D. Hathaway, ADDS: Dramatics, Boz Scaggs, P. Rushen, G. Bartz, M. Monroe & C. St. Charles, F. Hooker & Positive People, Al Hudson, Flakes, LP ADDS: G. Duke, Isley Bros., Starship Orch,

KDIA — OAKLAND — KEITH ADAMS, PD HOTS: J. Jackson, Con Funk Shun, S. Mills, Raydio, Whispers, S. Robinson, R. Brown, Change, Isley Bros., Manhattans, Ray, Goodman & Brown, R. Flack, LP ADDS: G. Knight, P. LaBelle, R. Franklin,

WOKB — ORLANDO — BRETT LEWIS, PD
 HOTS: Lipps Inc., Manhattans, Invisible Man's Band, S. Mills, Dr. Hook, Kwick, SOS Band, Fatback, R. Robbins, C. Khan, Change, G. Knight, Whispers, B. Caldwell, B. White, ADDS: Sheila & B. Devotion, P. LaBelle, J.G. Watson, L. Graham, FLB.

WDAS-FM — PHILADELPHIA — JOE TAMBURRO, PD — #1 — J. JACKSON/LIPPS INC. HOTS: Con Funk Shun, S. Milis, SOS Band, G. Knight, R. Flack, T. Marie, Ray, Goodman & Brown, Temptations, Change, C. Khan, P. LaBelle, B.T. Express, Odyssey, Invisible Man's Band, GO, B. White, Spinners, W. Piper, R. Robbins, Skyy, D.J. Rogers, Switch, Cameo, N. Cole, Wm. DeVaughn, Kleeer, Rufus, G. Chandier, Brick, ADDS: Kleeer, Rufus, G. Chandler, Brick, C. Mayfield/Clifford, Two Tons Of Fun, Al Hudson, Windy City, Top Shelf, Rene & Angela, FLB, TTF, C. Staton, Premium, Mass Prod., F. Hooker & Positive People, LP ADDS: Manhattans, D. Ross, R. Robbins, Collins & Collins.

WENZ — RICHMOND — HARDY JAY LANG, PD — #1 — FATBACK JUMPS: 20 To 17 — Gap Band, 18 To 16 — Al Jarreau, 19 To 15 — G. Knight, 17 To 14 — Kool & Gang, 16 To 13 — Sister Sledge, 15 To 11 — SOS Band, 12 To 9 — Change, 10 To 8 — R. Flack, Ex To 19 — J. Knight, ADDS: I. Hayes, Bros, Johnson, Billy Paul, TFO, LP ADDS: G. Chandler, M. Franks, R. Crawford, J.G. Watson, G. Knight.

KSOL — SAN FRANCISCO — J.J. JEFFRIES, PD — #1 — JERMAINE JACKSON JUMPS: 21 To 17 — Two Tons Of Fun, 19 To 13 — Kwick, 18 To 12 — J. Knight, 17 To 10 — Temptations, 15 To 8 — R. Flack & D. Hathaway, 12 To 6 — Change, 10 To 5 — G. Knight, 9 To 4 — Fatback, ADDS: SOS Band, Kleeer, GQ, H. Hancock, B. White, T. Marie, LP ADDS: Kool & Gang, Spinners, Bros. Johnson, D. Hudson, Odyssey, Sheila & B. Devotion, Rufus. 0 — Temptations. - Fatback, ADDS:

KOKA — SHREVEPORT — BB DAVIS, MD — #1 — J. JACKSON HOTS: Lipps Inc., R. Dupree, Invisible Man's Band, S. Mills, Con Funk Shun, Fatback, Raydio, Kleeer, Manhattans, ADDS: Sheila & B. Devotion, Al Hudson, S. Lattisaw, H. Melvin, Bros, Johnson, C. Brown, Kool & Gang, LP ADDS: Change, Midnite Star, Temptations, V. Mason

KATZ — ST. LOUIS — EARL PERNELL, MD — #1 — J. JACKSON JUMPS: 28 To 23 — Al Hudson. 30 To 22 — B. Caldwell, 27 To 21 — Rufus, 29 To 20 — R. Robbins, 22 T 17 - P. LaBelle. 25 To 15 — Five Special. 20 To 13 — Delegation. 18 To 11 — T Marie. 16 To 9 — ( Knight. 17 To 7 — SOS Band. 8 To 6 — Lipps Inc., Ex To 29 — Spinners, Ex To 28 — S. Mills, Ex To 25-Change. ADDS: Side Effect. C. Mayfield/L. Clifford. Wm. DeVaughn. GO. TTF. I. Hayes, V. Maso Young & Company, FLB, Odyssey, Skyy, LP ADDS: G. Knight, Vaughn Mason, J.G. Watson. V. Mason.

OK100 — WASHINGTON — DWIGHT LANGELY, MD HOTS: Cameo, Lipps Inc., J. Jackson, Chaka Khan, Change, GO, Kleeer, Isley Bros, B.T. Express, Invisible Man's Band, Manhattans, G. Knight, S. Lattisaw, P. LaBelle, Raydio, R. Flack, J & A Simms, Fatback, ADDS: Spinners, Bros, Johnson, Isley Bros.

# INTERNATIONA



MUTUAL ADMIRATION - Tommy Shaw (far left), member of the band Styx, was greeted backstage by the Japanese band Lazy, who appeared with the Styx member at the "Styx Film Concert" at the Nakano Sun Plaza Hall during Shaw's recent visit to Japan.

## EMI U.K. Restructures Price Schedule, Discontinues RRP by Nick Underwood albums will be 3 pounds and 29 pence

LONDON --- In an effort to rationalize prices during the current period of high inflation (21%) and in accordance with current market trends, EMI Records U.K. last week announced the first part of a two-tier price package.

The new package, effective June 1, includes a reduction in dealer tape prices, a reduction in the retail price of standard pop albums and tapes, a hold on the retail price of singles and standard classical albums. and tapes, and increases in the dealer price of singles and standard classical albums. In addition, EMI intends to follow the recent trend of several other major companies, including WEA and CBS, by replacing the recommended retail pricing (rrp) structure with an ordinary list price.

Commenting on the recommended retail price structure and the new EMI pricing package, John Bush, managing director of EMI Records U.K., said, "It has been apparent for some years that the system of a manufacturer's recommended retail price has had no real bearing on the actual retail price of records to the public. Accordingly we have decided to give dealers the freedom to fix their own retail price in accordance with market conditions.

The alterations in dealer price, whilst resulting in reduced margins, should have little effect on the overall cost of product from us to the average dealer," Bush added, "the small increase in singles and classical album prices are compensated for by the drop in dealer tape prices at a time when the pre-recorded cassette market is increasing."

The decision to reduce the dealer price in tape means the equalizing of EMI disc and tape prices. Standard pop tapes and LPs will now cost 3 pounds 7 pence (about \$7.30), standard classical tapes and

**TOP TEN 45s** 

TOP TEN LPS

Argentina

1 Amor Con Ritmo — various artists — ATC/Music Hall 2 40 Boleros Con Amor — Maracaibo Ensemble — ATC/Music

P TEN 45s Somos Locos Del Amor — Valeria Lynch — Ph Another Brick In The Wall, Pt. II — Pink Floyd

Somos Locos Del Amor – Valeria Lynch – Phonogr Another Brick In The Wall, Pt. II – Pink Floyd – CB
 Hot Summer Nights – Night – EMI
 Desde El Abismo – Tormenta – Microfon
 Sexy Girl – Bob McGilpin – Interdisc
 Moscow – Dschinghis Khan – Microfon
 Gracias Por La Musica – ABBA – RCA
 Montes De Katmandu – Tantra – Phonogram
 He Nacido Cańtando – Franco Simone – Microfon
 No Pares Hasta Conseguirlo – Michael Jackson – Constanta

a The Wall — Pink Floyd — CBS
4 17 Top Hits 80 — various artists — Phonogram
5 Hey — Julio Iglesias — CBS
6 Estilo Nuevo, Vol. 3 — various artists — Microfon
7 Exitos Del Otono — various artists — Microfon
8 Gracias Por La Musica — ABBA — RCA
9 Lo Major De... — Franco Simone — Microfon
10 Locos Por La Musica — soundtrack — RCA

The Wall — Pink Floyd — CBS

(\$7.81), and mid-price and de-luxe tapes will be 2 pounds 13 pence (\$4.95) and 3 pounds 29 pence respectively. By increasing the dealer price of singles to 70 pence (\$1.63) and reducing dealer margins, EMI brings itself into line, on these two major points, with its rival major record companies.

The new ordinary list price suggests no change in the retail price of singles or standard classical albums and tapes and a drop in the retail price of both standard pop and mid-price albums and tapes.

EMI will be releasing details of the second part of the new pricing package next week

### **CBS Revamps Israeli** Distribution Operation

TEL AVIV - CBS has completed the first major revamping and upgrading of the record sales and distribution system here since its arrival ten years ago. Utilizing a network of territories within the national boundaries, the CBS system has brought a new efficiency to the record retail industry here.

Where the primary mode of distribution was through a fleet of vans, a new system employing salesmen blanketing the country with four-color mini catalogs in the field has been instituted. Response to customer and dealer orders has been cut to 24-48 hours for the entire catalog - including domestic, international and classical product.

CBS believes that the new system will allow greater flexibility for aggressive sales programs, and has already revealed plans for two more major innovations in the near future - a telephone sales department and a mini-computer system to streamline ordering, inventory, billing and sales informa-

TOP TEN 45s

tion.

– Phonogram

- CBS

-Prensario

## INTERNATIONAL DATELINE

#### Argentina

BUENOS AIRES --- CBS general manager Hecio Cuomo reports that his company has started using a device called "discomputer" in the lacquer process, which allows better sound and, in case of doubt, huge savings when cutting lacquers of lengthy recordings. Cuomo told Cash Box that this procedure has improved the results of the overall process and at the same time reduced its costs.

EMI's commercial director, Alberto Caldeiro, is arranging a sales and promotion convention on a national level, to be held in Buenos Aires. EMI is preparing a strong release for this month and expects good chart action from several releases.

Phonogram held a party at the Bauen Hotel to introduce the new Leopoldo Federico album to the press and trade. The gathering was highlighted by the presence of chantress Susana Rinaldi, who is also recording an album for the company. Phonogram's managing director, John Lear, has been stressing the need of strong local product for several years and has now a good cast of tango and folk artists.

Dr. Norberto Kaminsky, vice president of Microfon, is back in Buenos Aires after a long trip, originally intended to be a vacation but turned into business travel by a contract with MCA - obtained through Velvet of Venezuela, which handles it for all Latin America except Brazil and Mexico --and the launching of Microfon product in Mexico through Peerless.

Hugo Piombi, formerly manager of Sicamericana, has departed the company and, according to reports, will start a retail and distribution business in the southern part of the country. Nestor Selasco, president of the company, has not yet been an-

nounced the replacement. Francisco Vidal, general manager of Tonodisc, expects the arrival of French trumpet player Jean Claude Borelly next week, for television and theater dates in Buenos Aires and several cities of the interior. Tonodisc has been promoting this visit (the second one by Borelli) for some time, and expects to reap in sales from it.

Juan Truden, a vice president of CBS, visited Buenos Aires and held talks with the local execs. Truden is established in Sao Paulo, but spent many years in Argentina before this appointment.

Buddy McCluskey, international & publishing manager of RCA, traveled to Seoul, South Korea, to be present at a Song Festival to be held there. After it, he will fly to Mexico to be present at a meeting that will found the Latin American Association of Music Publishers, the equivalent of the FLAPF in publishing terms. The association has been blueprinted by leading publishers from several countries in the area

#### Italy

MILAN -- CGD-Dischi is aiming to reach total sales revenue of \$18 million in 1980. The figures were announced by Sandro Delor, general manager of the company, who denied CGD label's involvement in record crisis of Italian market. CGD has just renewed the contracts with many of its leading artists (among them is pop singer **Riccardo Fogli**) and is pushing them throughout all Europe. A new LP by the group Pooh, "Hurricane" (sung in English, and produced by Teddy Randazzo), has been released this month in Germany

A new three-LP set, including all live performances, has been released by singer/songwriterAngelo Branduardi on the Polydor label. Polygram presented to the press the album (and a movie by the same artist) in Rome on May 10.

Carlo Fontana, managing director of Fonit-Cetra, illustrated the new programs of the company for next year. Cetra, which in 1979 reached sales revenues of \$7.7 million (30% accounted in classical music), is expected to rise to \$9.7 million in 1980. Cetra's share of the market is approximately 4.5% of the entire market in Italy.

Ri-Fi Records is releasing a first issue (15 albums) on its new budget line, "Penny Oro," at the price of \$4.65 to the consumer, near to the successful "Penny" series (which will continue regularly) at \$3.55.

A new label oriented to blues recordings. Young Records, has been set up. First releases are LPs by Treves Blues Band and guitarist Maurizio Angeletti.

mario de luigi

#### **United Kingdom**

LONDON - Linda McCartney's film, Seaside Woman, a short animated by Oscar Grillo on commission from Linda, featuring music by her and Wings, won a first prize at the Cannes Film Festival. The Palm D'or award is the highest accolade given to films entered in the Short Subjects category. The film, based on a song written by Linda, tells a simple story of a fishing village in the Caribbean and contrasts the lives of the villagers with the rich tourists on vacation. The song itself, also titled "Seaside Woman," will be issued as a single on A&M Records within the next few weeks. Commenting on her success at home in Rye, Sussex, Linda said, "I've been quietly thinking about the festival all week, waiting to hear and hoping that we might stand a chance at winning something. Naturally I was very excited when I was told of the prize, particularly because I think Oscar is a brilliant animator. Hopefully we can now go on to bigger and better things. I am also delighted because Seaside Woman was the only official British entry. Paul and I would have loved to have flown to Cannes to accept the award, but I have to collect the

miquel smirnoff

## INTERNATIONAL BESTSELLERS

#### Australia

- TOP TEN 45s 1 I Got You Split Enz Mushroom 2 Brass In Pocket The Pretenders Sire 3 Space Invaders Player WEA 4 Tired Of Toein' The Line Rocky Burnette EMI 5 Another Brick In The Wall, Pt. II Pink Floyd Ci 6 Rock Lobster The B-52's Warner Bros. 7 Total Control The Motels Capitol 8 People Mi-Sex CBS 9 Same Old Girl Darryl Cotton EMI 10 Fly Too High Janis Ian Interfusion
  - Pink Floyd CBS

- TOP TEN LPs
- 12

- P TEN LPS True Colours Split Enz Mushroom Glass Houses Billy Joel CBS The Wall Pink Floyd CBS The Rose soundtrack/Bette Midler Atlantic Off The Wall Michael Jackson Epic Greatest Hits KC & The Sunshine Band Epic The B-52's Warner Bros. Stardust Willie Nelson CBS

- 9 Against The Wind Bob Seger & The Silver Bullet Band —
- 10 The Pretenders Sire
- -Kent Music Report

-CRIA

Canada

Canada TOP TEN 45s 1 Call Me — Blondie — Chrysalis 2 Another Brick In The Wall — Pink Floyd — Columbia 3 Off The Wall — Michael Jackson — Epic 4 Ride Like The Wind — Christopher Cross — Warner Bros. 5 Ladies Night — Kool & The Gang — Mercury 6 Lost In Love — Air Supply — Polygram 7 Refugee — Tom Petty & The Heartbreakers — MCA 8 Working My Way Back To You — Spinners — Atlantic 9 Train In Vain — Clash — Epic 10 Funkytown Lipps Inc. — Casablanca

TOP TEN LPs 1 Glass Houses — Billy Joel — Columbia 2 Against The Wind — Bob Seger — Capitol 3 Duke — Genesis — Atlantic 4 The Wall — Pink Floyd — Columbia 5 Empty Glass — Peter Townshend — Atco 6 Woman Love — Burton Cummings — Epic 7 Pretenders — Pretenders — Sire 8 In The Heat Of The Night — Pat Benatar — Chrysalis 9 Young And The Restless — Prism — Capitol 10 Uncut — The Powder Blues — RCA

# **INTERNATION**



INDUSTRIALS TO CRI - CBS Records International (CRI) recently signed The Industrials to a worldwide recording contract for territories outside of the U.S. and Canada. The group will soon release its debut LP, "The Clones Of Radioland," and will follow it up with a tour of western Europe. Pictured at the signing in the **front row** are (I-r): J.B. Frank, Jan Mackenzie and Danny Stag of the group. Pictured in the back row are (I-r): Julian Shapiro, associate director, press & publicity, CRI; Maggy Beverloo, product manager. CRI; Kim Fowley. producer/writer/mentor of the group: Joe Senkiewicz, vice president/acting department head. creative services, CRI; and Steve Pritchitt, director, product management, CRI.

## INTERNATION AL DATELINE

children from school this afternoon. Anyhow, Paul and I will celebrate with a bottle of pink champagne.

Virgin techno-pop band Human League is set to embark on a European tour beginning in Vienna, Austria on June 4. The band will play a 15-date east-west coast U.S. tour in the summer plus a tentative trip to Japan and Australia in October/November. The band's second LP, "Travelogue," has just been released in the U.K. to positive acclaim

Ariola's ex-disco queen Amanda Lear. who has had numerous smash hits in virtually every European territory except U.K., has renounced her affiliation with disco. With the release of her latest album "Diamonds For Breakfast," Lear said, "I'm the only really honest artist around. I've never tried to hide what I was doing. I had to build up an image of a sexy doll and outrageous disco queen. Now I'm perfectly willing to abdicate my crown.'

A two-day Scottish summer rock festival has been set for June 21-22 at Loch Lo-mond Bear Park. Acts appearing include

Italy

TOP TEN 45s
1 Video Killed The Radio Star — Buggles — Island
2 Una Giornata Uggiosa — Lucio Battisti — Numero Uno
3 Su Di Noi — Pupo — Baby Records
4 Solo Noi — Toto Cutugno — Carosello
5 Another Brick In The Wall, Pt. II — Pink Floyd — Harvest
6 II Tempo Se Ne Va — Adriano Celentano — Clan
7 Spacer — Sheila & B. Devotion — Carrere
8 Monkey Chop — Dan I — Island
9 L'Ape Maja — Katia Svizzero — Fonit-Cetra \_\_\_\_\_\_\_\_
10 Non So Che Darei — Alan Sorrenti — C.B.O.

TOP TEN LPS 1 Una Giornata Uggiosa — Lucio Battisti — Numero Uno 2 The Wall — Pink Floyd — Harvest 3 Sono Solo Canzonette — Edoardo Bennato — Ricordi 4 Uffal Uffal — Edoardo Bennato — Ricordi 5 Un Po' Artista Un Po' No — Adriano Celentano — Clan 6 Galaxy — Rockets — Rockland 7 Regatta De Blanc — Police — A&M 8 Duke — Genesis — Charisma 9 Tozzi — Umberto Tozzi — CGD 10 Inferno — Keith Emerson — Cinevox

Stiff Little Fingers, The Jam, The Regents, Tourists, Gilian, Krokus, Lindisfarne, Saxon, The Only Ones and Wishbone

U.K. dealer reaction to the recently released Elton John LP on Rocket, "21 at 33," is apparently very enthusiastic and is being viewed as a return to the essential DJM's soul-funk rocker Elton John Johnny Guitar Watson plays his first live U.K. date in four years on June 9 when he flies in to perform one night only at London's Hammersmith Odeon following a European tour .... Chuck Berry returned to the U.K. at the end of the month to undertake a series of theatre engagements that included an appearance at London's classic rock venue, The Rainbow, May 29.

Recent executive moves see John Howes, RCA's commercial marketing manager, being upped to divisional director of marketing . While Paul Myers, previously head of CBS International classical department in London and New York, has joined Decca International as symphonic productions manager.

nick underwood

## **Leading Japanese Companies Report Increased Sales**

By Kozo Otsuka TOKYO — Nippon Columbia, Victor Musical Industries and the Pony-Canyon Group, three of the biggest labels in Japan, each registered significant revenue gains over last year, according to financial reports released recently.

For Nippon Columbia, 128th term (March 21, 1979 to March 20, 1980) revenues reached 62.2 billion yen (\$270.6 million), up 11.1% from the 56 billion yen (\$243.6 million) for the previous fiscal year.

At the same time, net income after taxes was 2.9 billion yen (\$12.8 million), 40% up over the previous fiscal year.

Record revenues for the year totaled 25.3 billion yen, up 111%; audio revenues reached 26.9 billion yen, up 113%; and miscellaneous revenues of 10 billion yen rose 107% from the previous year.

At Victor, revenues for the fiscal year ended March 20 totalled 30.6 billion yen (\$120 million), up 10% over the previous year. Record revenues of 21.2 billion yen (\$92.1 million) were up nine percent over last year, with tape revenues of 9.4 billion yen (\$27.9 million) up 14% over the same period.

For the Pony-Canyon Group - comprised of Canyon Records, Pony and Pony Sales Co. - revenues were also up significantly for the last six months of the fiscal year (Sept. 21, 1979 to March 20, 1980)

For Canyon Records, total revenues for the period reached 5.4 billion yen (\$23.6 million), up 26% over the same period last vear

At Pony, which specializes in prerecorded tapes, revenues for the period totalled 4.3 billion yen (\$18.5 million), 12% more than the same period last year

## Cocteau Label Formed By Guitarist Bill Nelson

LONDON - A new independent record company called Cocteau Records has been launched by former Be Bop Deluxe and Red Noise guitarist Bill Nelson. The label, named after French artist and sculptor Jean Cocteau, is Nelson's vehicle for several projects on which he is currently working

The new company is being operated in conjunction with Mark Rye, Lloyd Beiny and Mike Dolan of Arnakata, Nelson's management company, although A&R and artistic direction of the label will be the prime responsibility of Nelson. Press is being handled by Tony Brainsby and Alan James is responsible for media promotion.

First product on the new label is the single "Do You Dream In Colour" by Bill

Nelson, released May 23



VIRGIN GETS GILLAN — Virgin Records have signed Gillan, the new band formed and led by ex-Deep Purple singer lan Gillan. The group will have its debut single, "Sleeping On The Job," released on the label June 6. The Virgin deal is a long term, worldwide arrangement and will begin with the single and an LP, titled "Glory Road" and set for simultaneous release in the U.K. and U.S.A. in August. Pictured are lan Gillan (I) and Simon Draper, Virgin managing director

## Kruger Sets Up **Concert Division** For Rock Acts

LONDON - The Kruger Organisation has formed a contemporary promotion division to handle rock-oriented concert tours in the U.K. In addition, through a link-up with promoters in Germany and The Netherlands, the new Kruger concert division will also be able to book tours in various countries in continental Europe.

"Following our first entry into the contemporary concert arena with the just finished tour of War and Blood, Sweat & Tears, which embraced 17 cities in Britain and Europe, the success of the venture has prompted us to make a move away from our total reliance on MOR and black soul music," said Jeffrey Kruger, president of the Kruger Organisation.

The rock-oriented concert division will be headed by Howard Kruger, promoted to the position of vice president of artists relations and tour direction. Continental concert promoters involved in the project include Rainer Haensel of Germany and Lifa Lock of The Netherlands.

"This means that any rock acts signed by Kruger will be offered dates not just in Britian, but also in Germany. Austria. Switzerland, Holland and Belgium, with coordinated responsibilities all under one roof and with payments guaranteed by Kruger for all the dates, thereby eliminating a lot of risk factors for rock artists, dealing with sub-agents," explained Howard Kruger

## INTERNATIONAL BESTSELLERS

## Japan

- **TOP TEN 45s**

- DP TEN 455 Runaway Chanels Epic/Sony Shinkiro Crystal King Canyon Okuru Kotoba Kayiwentayi Polydor Shiawase Sagashite Hiroshi Itsuki Tokuma Shanikusayi Momoe Yamaguchi CBS/Sony i Subaru Shinji Tanimura Polystar Song For Coca-Cola Eikichi Yazawa Warner/Pioneer Higeno Akihiko Takashima & Electric Shavers SMS Ai No Sono Hideki Saijo RVC Omoi Tsubasa Satoshi Kishida CBS/Sony 67
- Omoi Tsubasa Satoshi Kishida CBS/Sony 10

TOP TEN LPs

--- Musica E Dischi

- DP TEN LPs Roman Chiharu Matsuyama News 2 Solid State Survivor Yellow Magic Orchestra Alfa 3 Ikiteitemo Iidesuka Miyuki Nakajima Canyon 4 Crystal King First Canyon 5 Mr. Metropolis Junko Yagami Discomate 5 Glass Houses Billy Joel CBS/Sony 7 Subaru Shinji Tanimura Polystar 8 The Heart Rock Party Twist Canyon 9 Live Of Course Toshiba/EMI 9 Hokuto Hichnesut Sharo Isa Crown

- 9 Líve Of Course Toshíba/EMI
  10 Hokuto Hichiseyi Shozo Ise Crown
  - -Cash Box of Japan

## United Kingdom

- TOP TEN 45s

- P TEN 45s What's Another Year Johnny Logan Epic No Doubt About It Hot Chocolate RAK She's Out Of My Life Michael Jackson Epic Mirror In The Bathroom The Beat Go Feet Geno Dexy's Midnight Runners Parlophone Theme From Mash The Mash CBS Over You Roxy Music Polydor Hold On To My Love Jimmy Ruffin RSO I Shoulda Loved Ya Narada Michael Walden We Are Glass Gary Numan Bengars Bangui - Atlantic
- 10 We Are Glass - Gary Numan - Beggars Banquet

- TOP TEN LPs 1 The Magic Of Boney M. Atlantic/Hansa
- The Magic Of Boney M. Atlantic/Hansa
   Sky 2 Sky Ariola
   Just One Night Eric Clapton RSO
   Greatest Hits Rose Royce Whitfield
   Duke Genesis Charisma
   Off The Wall Michael Jackson Epic
   Sports Car Judie Tzuke Rocket
   Twelve Gold Bars Status Quo Vertigo
   One Step Beyond Madness Stiff
   Heaven & Hell Black Sabbath Vertigo -Music Week

**TOP TEN 45s** 

TOP TEN LPs



FELLINI AT THE BOTTOM LINE - Casablanca recording artist Suzanne Fellini recently played the Bottom Line in New York, drawing capacity crowds to the set. Pictured backstage following the performance are (I-r): Brian Interland, vice president of field promotion. Casablanca: David Schenberg. Fellini's manager: Bobbi Silver. Casablanca promotion; John Brodey, Casablanca promotion; Fellini; and Don Wasley, vice president of artist development. Casablanca

## **Programmers Stress Content, Music Mix To Create Identity**

#### ontinued from page 21)

develop a music system or even automate, but live quality is an animation of a format, any format. You have to properly cast a station. To rejuvenate Top 40 radio, you have to have good personalities who are exciting and make it fun for the listener to tune in.

#### Music Equally Vital

While all of these surveyed agreed on the importance of content, nobody denied the equally vital role of music played on their stations. In fact, some PDs feel that the emphasis should be placed on the music

There is no question in my mind that music is the key to successful programming," said Bobby Rich, program director at KHTZ/Los Angeles. "I depend heavily on my on-air personalities to convey the tone of the station and to provide an identity for the listeners, but music is still the most important element

Jeff Salgo, PD at KMJC/San Diego offered a variation of a theme. "People pay close attention to radio at different times of the day. If you are having a party at your house, you are not going to put on a station that is characterized by more talking and less music.

## WEA Introduces 128-Title \$5.98 Catalog Midline

(continued from page 7)

Brothers; the Doors; the Eagles; Emerson, Lake & Palmer; Roberta Flack; Genesis; Grateful Dead; Emmylou Harris; Jimi Hen-drix; Joni Mitchell; Van Morrison; Bonnie Raitt; Linda Ronstadt; Todd Rundgren; the Sex Pistols; Rod Stewart; Talking Heads; James Taylor; Joe Walsh; Yes; Frank Zappa and Warren Zevon.

Under the five percent discount program, order's not to exceed twice the total purchases in a preceding 90 day period will be accepted from customers through June 13. Back orders from the discount program will be held until June 27.

Base wholesale price for the new series will be \$3.24, and WEA's normal returns policy will apply

Returns on product purchased under the old list price were accepted for full value until May 27. Returns after that date will be accepted under the terms of the \$5.98 program

John Young, program director at Z93/Atlanta prescribes a complete package of music and content. "If content wasn't important, it would not be on the air. I have a good news department and good personalities, but they are there to support the music." Young emphasized that he was not down playing the importance of personalities, and in fact said that automated stations that lacked personality also lacked a certain pizazz to attract and hold listerners

Bob Hamilton, PD of the very successful automated KRTH in Los Angles disagreed. "I think we have the most sophisticated station in the country. I used to worry about stations playing sweeps of five or six songs, but now I don't think people listen to the radio just to hear music. I think you have to offer listeners a complete package of great music, good news, public affairs and solid continuity.

Ray Quinn, program director at WFIL/Philadelphia, said, "I'm a believer that a tight listed program will win in the short run. However, when everybody does it, you are back to square one in competition. I would prefer to play music as much as the FMs to be competitive, but FM has the advantage with stereo so I have to compete on a different level. I look for aggressive people who can communicate with the audience."

Bob Canada, program manager at WGH/Norfolk, VA, summed it up best. 'Music is not less important, but all of the other things you do between the songs is what makes you different from your competition. AM radio cannot survive playing wall to wall music. It must provide information, talk, sports and heavy community involvement?

## SRS Sets Workshops

LOS ANGELES - Applications are now being accepted for six summer workshop courses offered by Songwriters Resources and Services. Classes include advanced songwriting, advanced harmony and music theory, beginning harmony and music theory, a voice workshop, lyric writing and a course on the business aspects of songwriting. Courses will begin on June 3

Tuition fees have been set by the nonprofit organization to accommodate most songwriters' limited budgets. More information can be obtained by calling (213) 463-7178

## **Korvettes' Lowballing Tactics Begin To Affect Competition**

(continued from page 7) Karol, "the impact on us is less than the impact on our competitors because our customers are hard-core record buyers. The Korvettes shopper," he pointed out, "is only interested in the hits."

Ed Beda, president of Disc-O-mat, which operates six stores in the New York area, said that he was "startled" by the Korvettes pricing policy, "Whenever you do something that drastic, you've got to be hurting. But then again, maybe they're reacting to economic conditions that are beyond anybody's means." In Alexander's case, he said, "losing money on a leader means nothing to them because they can easily digest the loss in their operation. For them, lowballing is something they do to generate business in their stores." Efforts to reach a spokesman for Alexander's were unavailing

#### Reaction To Economy

According to Elliot Sutton, president of Jimmy's, Korvettes' low-pricing is strictly a reaction to the economy. "The softness of the market is affecting everybody, and when there's a smaller pie, everybody has to fight a little harder for their piece, especially in Manhattan. If you want to sur-vive, you have to compete." Sutton said that Jimmy's would continue to advertise "as strong a mix of product as we possibly can. including midlines, cutouts, current goods and Canadian product."

Jay Sonin, president of the Record Hunter, minimized the effect of Korvettes' lowballing tactics. He opined that the chain "is no longer the factor in the New York market that it used to be because their depth is depleted, and if you don't have the

## Shelton To Chair BMA **Panel On Performing Rights Organization**

NEW YORK - The Black Music Assn. (BMA) will feature a discussion on "The Importance Of Belonging To A Performing Rights Organization" at its second annual general seminars and workshops session on June 29 at the Sheraton Hotel in Washington D.C. The panel will be chaired by Earl Shelton, president of Mighty Three Music. The panelists will be Paul S. Adler, director of membership for ASCAP; Nicholas Arcomano, vice president of SESAC; Don Love, director of affiliations for SESAC; and Theodore Zavin, senior vice president of BMI

For more information contact BMA at 1500 Locust St., Suite 1905, Philadelphia, Pa. 19102. The telephone number is (215) 545-8600

merchandise on-hand, low prices mean nothing anyway. Besides," he said, "top hits have always been non profitable."

Ironically, Sonin is one of a number of retailers who indicated that they were contemplating raising their shelf prices in the wake of the recently announced wholesale price increases by Polygram (Cash Box, May 3), WEA Corp., and Capitol (see separate stories). Record Hunter's sale price for \$7.98 list product is \$4.87 and \$5.48 for \$8.98 list merchandise. Other accounts, including the three-store J&R Music World chain and Disc O-mat, said they, too, foresaw imminent increases in their shelf prices. J&R currently sells \$7,98 list records for \$4,49 and \$8,98 list product for \$4.99, while Disc-O-mat sells its goods for \$4.99 and \$5.49, respectively

A Korvettes spokesman was unavailable for comment on the duration of the chain's low-price strategy. However, it is known that the chain, which was bought by the Agache-Willot Group of France in 1979, has been operating in a severe deficit. Since taking over Korvettes, the French company has closed 14 stores and has reduced its staff to 7.000 from 10.000 employees in an attempt to curb its losses and return to profitability (Cash Box, Feb. 16).

## **Capitol Releases 14**

LOS ANGELES - Capitol Records, Inc. will release 14 albums during the month of June

Ten of the LPs, slated for a June 9 release, include: "Take What You Find" by Helen Reddy; "Amy Holland" by Amy Holland; "Dreamers Matinee" by Don Schlitz; "Careful" by the Motels; "About Face" by Face Dancer, "Endangered Species" by Klaatu; the Up The Academy soundtrack featuring various artists; "Somethin' 'Bout You Baby I Like" by Glen Campbell; "Sun Over The Universe" by Sun; and, on Sunbird Records (distributed by Capitol), "A Sure Thing" by Freddie Hart.

Set for a June 23 release are: "Up" by Le Roux; "Changin' All The Time" by La Costa; "For The Sake Of Love" by Donna Washington, and "Twice As Sweet" by A Taste Of Honey

## Atlantic Issues Seven

NEW YORK - Atlantic Records has released seven new LPs. They are: "Love Trippin" by the Spinners; "After The Roses" by Kenny Rankin; "Tomcattin" by Blackfoot on Atco; "The Game's Up" by Sniff 'n' the Tears; "I Wanna Get Down" by C.L. Blast on Cotillion; "The Piano Music of Virgil Thomson" on Finnadar, and "Sheila And B. Devotion" on Carrere.



TROWER SOUNDS GOOD — While in Chicago, Robin Trower stopped by Sounds Good Records to present a signature Fender Stratocaster guitar. To help Chicago rocker WMET celebrate its first anniversary of pure rock, Trower autographed commemorative posters marking the occasion.

# COIN MACHINE



NEW URL BUILDING - Stern Electronics, Inc. has moved its subsidiary, Universal Research Laboratories, Inc. of Elk Grove Village, to a new 42,000 square foot facility at 700 Chase Ave. The move will triple the company's current production capabilities and size. URL, a solid state electronics assembly plant, was formerly located at 2501 United Lane in Elk Grove Village and began operating in the new facilities on May 15. According to URL president Edward Polanek, the new location will enable more extensive engineering hardware and software development.

## AMOA Witnesses Testify In **D.C. About Jukebox Industry** CHICAGO - Operators representing all their positions at the meeting and subse-

levels of the jukebox industry were among AMOA witnesses who appeared before the Copyright Royalty Tribunal, to testify about the jukebox business at the April CRT hearings in Washington. As required by law, the CRT must review the current \$8 jukebox royalty fee and determine the amount of the fee for the next ten years, which was the purpose of the hearings. AMOA and the performing rights societies (ASCAP, BMI, SESAC) presented

quent hearings for summation and rebuttal were scheduled for May 16 and 19. (Cash Box, May 10 and May 31). Among recommendations made was

BMI's proposed royalty fee of \$30 per jukebox. The performing rights society suggested that CRT adopt a royalty rate which would reflect changes in the Consumer Price Index (CPI)

ASCAP and SESAC filed a joint recomued on page 40) (conti

## THE JUKE BOX PROGRAMMER TOP NEW POP SINGLES

- AGAINST THE WIND BOB SEGER (Capitol 4863) 2. THEME FROM NEW YORK, NEW YORK FRANK SINATRA
- COMING UP PAUL McCARTNEY (Columbia 1-11263) 3.
- TIRED OF TOEIN' THE LINE ROCKY BURNETTE (EMI-America P-8043) 4.
- IT'S STILL ROCK AND ROLL TO ME BILLY JOEL (Columbia 1-11275) 5. 6. I'M ALIVE ELECTRIC LIGHT ORCHESTRA (MCA-41246)
- RUNLIKE HELL PINK FLOYD (Columbia 1-11265)
- R REALLOVE THE CRETONES (Planet/Elektra P-45911)
- CLONES (WE'RE ALL) ALICE COOPER (Warner Bros. WBS 49204) 9.

### IN AMERICA THE CHARLIE DANIELS BAND (Epic p-50888) 10. **NEW COUNTRY SINGLES**

- BEDROOM BALLAD GENE WATSON (Capitol P-4854)
- ICAN'T CHEAT LARRY G. HUDSON (Mercury 57015) 2.
- 3. AFTER HOURS JOE STAMPLEY (Epic 50854) 4.
- TEQUILA SHEILA BOBBY BARE (Columbia 1-11259) FRIDAY NIGHT BLUES JOHN CONLEE (MCA-41233)
- 5. 6. YOU WIN AGAIN CHARLEY PRIDE (RCAPB-12002)
- 7. BAR-ROOM BUDDIES MERLE HAGGARD & CLINT EASTWOOD
- SOLDIER OF FORTUNE TOM T. HALL (RCA PB-12005) 8.
- 9 DANCIN' COWBOYS BELLAMY BROTHERS (Warner/Curb WBS 49241) 10.

## KAW-LIGA HANK WILLIAMS, JR. (Elektra E-46636) TOP NEW R&B SINGLES

- YOU AND ME ROCKIE ROBBINS (A&M 2231)
- WE'RE GOIN' OUT TONIGHT CAMEO (Chocolate City/Casablanca CC 3206) 2. 3.
- DOES SHE HAVE A FRIEND? GENE CHANDLER (20th Century-Fox/RCATC-2451) 4. SAME OLD STORY (SAME OLD SONG) RANDY CRAWFORD
- 5. HANGIN' OUT KOOL & THE GANG (De-Lite/Mercury DE-804)
- IDON'T GO SHOPPING PATTI LaBELLE (Epic 9-50872) 6
- 7. SITTING IN THE PARK GQ (Arista AS 0510)
- 8.
- JAM (LET'S TAKE IT TO THE STREETS) FIVE SPECIAL (Elektra E-46620) LIGHT UP THE NIGHT THE BROTHERS JOHNSON (A&M 2238) 9.
- 10. I WANNA KNOW YOUR NAME FRANK HOOKER & POSITIVE PEOPLE

## TOP NEW DANCE SINGLES CAN'T BE LOVE -- DO IT TO ME ANYWAY PETER BROWN (Drive/T.K. DRIX-

- 1. 2 SPACER SHEILA & B. DEVOTION (Carrere/Atlantic CAR 7209)
- 3.
- HANGIN' OUT KOOL & THE GANG (De-Lite/Mercury DE-804) HOOKED ON YOUR LOVE THE FANTASTIC ALEEMS (Panorama/RCA JH-12024)
- 4. 5. DANK DAYTON (United Artists UA-X1353-Y)

## **Bally's C'Donnell Foresees Bright Future For 50¢ Play** - Although it is still too soon to CHICAGO

determine just how extensively 50 cent play pricing on pinball machines is being accepted, Bill O'Donnell, Jr., president of the Bally Pinball Division, expressed optimism that it will ultimately gain widespread acceptance, "whether it takes six months, a year, or maybe a little longer.'

The current economic environment, rising costs, inflation, the pressures of competition, are contributing factors to an increased pricing structure, O'Donnell poin-ted out. He conceived the 50 cent play concept during the formative stages of Bally's 'Space Invaders" pinball machine.

Referring to the Space Invaders pingame, O'Donnell confided, "As our package started developing, we looked at the increased production costs, the expensive lighting system utilized to enhance the appeal of this machine and other related costs, realizing that a product of such exceptional standards, above and beyond the norm in the pinball market, would require an increased price. To offset the higher price tag we wanted to provide operators with an effective tool for increasing their earnings, namely 50 cents per play, giving them something to help break down the existing pricing barrier."

All Bally Space Invaders are shipped at 50 cents per play. "We are still in a more or less experimental stage," O'Donnell observed, "but at this point we have had quite a bit of success with it. Of the first 65 prototype games that went out on 50 cent play, 56 are still at 50 cents; nine have been converted to a quarter. We find this very encouraging

## **Increased Collections**

Whatkind of response has Bally received thusfar? "We've had people tell us that 50 cent play is something that must be done and Space Invaders is the perfect vehicle for making the breakthrough. Others have said that, at this pricing, increased collections can be realized in a much shorter



Bill O'Donnell, Jr.

period of time. We are in the entertainment business, after all," O'Donnell stressed, and this is still a relatively inexpensive form of entertainment. In Space Invaders the player has a very exciting pinball game in a wide-body, as well as a light show, a sound show, a visual show — and that's quite a lot for 50 cents.

O'Donnell admitted that the new pricing has met with some territorial resistance; various southern states, particularly, and some rural areas have not been very receptive to 50 cent play, he said. Change of any sort, be it technological, economic or whatever, always meets with mixed reactions, but O'Donnell feels that the timing is perfect in this instance. "There is a measure of risk involved," he said, "but I believe in the game and the concept and consider this another initiative Bally has taken to meet the challenge of rising operating costs."

Looking back over the past few years he enumerated the various "firsts" identified (continued on page 42)

## 'Panthera' Is The Newest Addition To Gottlieb's Dimension 80 Pinball Series

CHICAGO - The release of "Panthera," Gottlieb's new Dimension 80 flipper game, and the second in the company's Star Series 80 line, has been announced by Jack Mittel, vice president and general sales manager of the firm.

"Panthera's contemporary backglass art supplies the backdrop for a really stimulating and challenging game," said Mittel, "and its glittering playfield design is complemented by the buoyant blue coloring of the cabinet.

"Furthermore," he continued, "Panthera utilizes Gottlieb's new System 80 elec-tronics in two imaginative new ways. Total Memory Recall is at the heart of the game concept and is used to create absorbing new scoring patterns. The transient player will also be lured to the game through a combination of Perpetual Attract Lighting, a dazzling and uninterrupted playfield light display, plus Gottlieb's Continuous Background Sounds which are carried to the player from the unique new ear level speaker system.

Selective shooting to the tempting array of Panthera's playfield targets rewards the player handsomely. Completing the top yellow-blue-white-green rollovers lights the hole alternately for "special" and scoring the 1-2-3 sequence lights the "extra ball" target. The game's drop target value is 500 points or 5,000 plus bonus when lit and, as a further incentive for sharpshooters, completing three drop targets of the same color when lit advances the multiplier.

The company's colorful circular

nighlights a mini-fable telling the story of Panthera, the "mystical princess-goddess" who was abandoned in the forest and raised by a fierce tribe of jungle beasts.

Jack Mittel indicated that the new game would be shipped to domestic distributors the second week of June.



'Panthera'

# COIN MACHINE



**OPS MEET BERNADETTE** — During a recent promotional visit to Chicago, MCA recording artist Bernadette Peters spent some time at Singer One Stop For Ops where she had an opportunity to meet some area operators and friends. Pictured are (I-r): Paul Diamond, local promotion representative, MCA; Marty Hirsch, Singer One Stop; Gus Tartol,

#### Singer One Stop; Peters; Michael Gae, sales representative, MCA; Sharon Ciasnocha, Singer One Stop, Jean Burman, regional promotion director, MCA, Peters; Stan Abrams, Sunset Music; Marshall Panzke, Hi Fi Music; Peters, Paul Rezycki, Hi Fi Music; Peters and local operator Ed Velasquez

## Exidy Introduces New 'Targ' Video SUNNYVALE — "Targ," a new space fan-

SUNNYVALE — "Targ," a new space fantasy video game, is now being marketed by Exidy. The one- or two-player, full color, compact video upright introduces new rules, tactics, terminology and advanced strategy that is right in step with what today's player seeks.

In Targ, the green colored Wummel (player) must make his way through a maze and combat red targ ramships, which defend the shrewd blue Spectar. A gleaming gold square emits Spectars at random times during the battle. The Spectar's mission, like that of the Targs, is to destroy the gallant Wummel, who is in search of points.

The Wummel accumulates points by destroying Targs (10 points each). When all ten targs are destroyed, a bonus of 1,000 points is awarded along with a new frame. The point value of each Targ continues to increase by 10 while the bonus points increase each time by one thousand. Spectar's value varies randomly from 100 to 500.

A four way joystick controls the Wummel's direction and speed, and the fire button provides enough ammunition to see the Wummel through his mission.

Targ operators can direct the scope of the video adventure by determining the following selectable options: type of coins (domestic or foreign), number of turns per game and extended play or extra credit.



'Targ'

AMOA Witnesses Testify In D.C. About Jukebox Industry

(continued from page 39)

mendation to increase the royalty fee to \$7C per jukebox, maintaining that a royalty fee must be based on marketplace considerations (the fee that would be paid if no compulsory license existed). They stated further that the most useful marketplace parallels were the ASCAP license fee paid for "mechanical music" by locations of the type where jukeboxes are typically placed, the ASCAP license fee paid by background music operators and the license fee paid by jukebox operators in foreign countries.

AMOA based its presentation on the economic condition of the jukebox industry today, and recommended that the \$8 royalty fee be retained for the next ten years. President Robert Nims stated, "We presented the best case ever for AMOA members and the industry at these hearings. AMOA devoted much time, effort and expense in presenting the jukebox operator position."

The Jukebox Economic Survey, conducted by Peat, Marwick, Mitchell & Company was a significant part of the AMOA presentation. Dr. John Scarbrough from PPM spent more than a day and a half discussing the results of the survey and answering questions from the performing rights societies. He pointed out that the number of

## Les Rieck Retires After 25 Years With Rock-Ola

CHICAGO — Lester C. Rieck, phonograph sales manager at Rock-Ola Manufacturing Corp. for the past 25 years and a veteran of more than 40 years in the coin machine industry, retired recently, according to an announcement by executive vice president Edward G. Doris.

"Over the years at Rock-Ola, Les became well known and respected by distributors, operators and fellow employees for his affable, efficient manner. His contributions to the sales, growth and success of Rock-Ola phonographs were many, and we will certainly miss his knowledge and expertise," commented Doris.

Les Rieck is a native of Chicago. He began his sales career in the coin-operated phonograph industry at Mills Industries, Inc., where he advanced to sales manager. Immediately prior to joining Rock-Ola in 1955, Rieck was associated with H.C. Evans & Co. of Chicago.

During his lengthy tenure in the industry, Rieck saw coin-operated phonographs grow from a simple electromechanical record player into a highly sophisticated and successful music merchandiser that utilizes microprocessors, computers, memory banks and optic sensor beams.

He and his wife, June, reside in Chicago where they are both active in church, social and charitable activities. jukebox operators in the country ranged from 3,242 to 5,019 and that the number of jukeboxes owned by these operators is between 251,062 and 388,194.

### Operator Income

The study indicated that the average number of jukeboxes per operator is 77, and that the average number of games per operator is 225. The average annual revenue per jukebox as reported by operators was \$704 and the average annual operating expense per jukebox was \$599.

In addition to the operators who appeared as witnesses for AMOA, the jukebox manufacturers were represented at the hearings by Michael Giblin (Rowe International, Inc.), Lester Rieck (Rock-Ola Manufacturing Corp.) and Harold Schwartz (Seeburg distributor). Harvey Campbell of Mobile Record Service Company represented the one-stops.



CHICAGO — Stern Electronics, Inc. has donated four new pinball games to the National Jewish Hospital/National Asthma Center (NJH/NAC) in Denver.

The four games include two of Stern's recent best selier model "Galaxy" and two of the popular Muhammad "Ali" pins. The games will be maintained and serviced in the patient lounge by Continental Divide Co., one of Stern's distributors in the Denver area.

The NJH/NAC is an acclaimed treatment center for persons from throughout the U.S. suffering from asthma, tuberculosis, emphysema, chronic bronchitis and other respiratory diseases and immunological disorders. Opened in 1899, the pioneering medical center treats patients without regard to race, creed or ability to pay.

In 1979, company president Gary Stern was named to the NJH/NAC National Society of Fellows.



AMOA MEETS WITH CRT — Operators representing all levels of the jukebox industry appeared before the Copyright Royalty Tribunal (CRT) to testify on the jukebox business. Pictured seated are (I-r): Robert E. Nims, Lucky Coin Machine Co. Inc., New Orleans, La.; Wayne Hesch, A.H. Entertainers, Inc., Rolling Meadows, III.; Suzanne Richards, attorney, Washington, D.C., and Nicholas E. Allen and Michael Bailey of the Herrick, Allen, Davis & Bailey law firm. Pictured standing are (I-r): Leo A. Droste, AMOA assistant executive vice president, Chicago, III.; Leoma W. Ballard, Belle Amusement Co., Belle, W. Va., Don Van Brackel, A. Van Brackle & Sons, Inc., Defiance, Ohio; Russell Maedsley, Russell-Hall, Inc., Holyoke, Ma.; Lester Rieck, formerly with Rock Ola Manufacturing Corp., Chicago, III.; James R. Watkins, Watkins Music Co., Inc., Albemarle, N.C.; John W. Strong, South Central Music Co., Chicago, III.; Wichael J. Giblin, Rowe International, Inc., Grand Rapids, Mich. and Harold Schwartz, World Wide Distributors, Inc., Chicago, III.

## Williams Releases New Shuffle Alley

CHICAGO — Williams Electronics, Inc. has begun production on its newest solid state shuffle alley, "Omni."

The new model features four favorite ways to play including Regulation, 800, Strike 90 and Flash, plus the new "test of skill" Single Shot, which is being introduced on this game. The challenge of Single Shot is the allowance of only one shot per frame; a miss means the player must settle for only the pin count Scores for strikes range from 100 to 800 from frame to frame, so that every shot becomes a new challenge.

Also introduced on Omni is a "new universe of innovative futuristic sounds," Williams noted, geared to motivate greater competition among players and induce higher earnings on location.

In the design of the game, which features butcher block styling, Williams has incorporated fast skimming playfield action with the realism of the bowling alley. The impressionistic backglass art depicts the evolution of man from embryonic form to a universal force of power and strength.

The new model will be available through Williams' distributor network. Further information may be obtained by contacting the factory at 3401 N. California Ave., Chicago,



Panthera—mystical princess-goddess. Born to royalty. Kidnapped and abandoned in the forest. Raised and nurtured by a fierce but maternalistic tribe of jungle denizens, ultimately returning to her queenship. Panthera-—exciting, mysterious, unpredictable, a fitting name and theme for Gottlieb's newest Star Series 80 game.

D. GOTTLIEB & CO

# COIN MACHINE

## CHICAGO CHATTER

The Copyright Royalty Tribunal rebuttal hearings (relative to the \$8 jukebox royalty review) were held in Washington May 16 and 19, with BMI and ASCAP both presenting their cases. AMOA must now submit a list of witnesses and a summary of what these witnesses will cover in surrebuttal, to the CRT by June 2. Next hearing date is June 9 . . . As of this past week AMOA confirmed the dates of March 6-7, 1981 for next year's Notre Dame Seminar. The sessions will once again be held at the O'Hare Hilton in Chicago with **Dr. C. Joseph Sequin** serving as coordinator. The Seminar Committee is composed of **Don Van Brackel** (chairman); **Ted Nichols, Donald Anderson** and **Vincent Storino**.

WILLIAMS RON CROUSE was among coinbiz execs in attendance at the OMAA convention in Columbus, Ohio — where the factory's hot, new "Firepower" pin was quite a hit of the show, in the Cleveland Coin exhibit. The new piece is currently in domestic delivery and Ron told us it's been making a "phenomenal" impression on the overseas trade. STILL ON THE SUBJECT OF "Firepower," World Wide's **Howie Freer** said the distrib's been testing the new pin with "superb" results. "It's got everything." Players are wild about

STILL ON THE SUBJECT OF "Firepower," World Wide's **Howie Freer** said the distrib's been testing the new pin with "superb" results. "It's got everything." Players are wild about the Multi-Ball feature and the excitement of three balls coming down on the playfield at one time, he said, and Lane Change, plus the speech, sound, et al. Operators are eagerly awaiting delivery, Howie told us, adding that "with so many outstanding features, Firepower is the best pinball ever produced."

THE TALK OF THE TRADE these days is Stern's acquisition of Seeburg, which should be finalized shortly and, needless to say, everyone's awaiting the outcome ... The Stern factory, meanwhile, is concentrating on export and domestic shipments of the recently debuted "Seawitch" pin and marketing vice president **Stephen Kaufman** said it's been garnering outstanding test reports. "Big Game" is also still in production and doing well. Factory's next wide-body is called "Cheetah," and it's being readied for sample shipment — so, watch for it.

ATTENTION PHONO OPS: Here are a couple of "quarter grabbers" as recommended by **Gus Tartol** of Singer One Stop For Ops. First is a single by **Rocky Burnette** on EMI/Capitol called "Tired Of Toein' The Line," which has a '50s rock sound and should be a summer season smash on jukeboxes, Gus noted. Burnette is the son of '50s star **Dorsey Burnette**, by the way. The other single is "Let Me Love You Tonight" by **Pure Prairie League** (Casablanca) and this one, Gus said, should do well in all types of locations.

## EASTERN FLASHES

The annual Ohio Music & Amusement Assn. convention and trade show was a huge success — to the tune of more than 300 in attendance and representation from about 81 operating companies. In addition, just about every major manufacturer was represented both with product and personnel; and there were even two foreign visitors on hand (both from Tokyo). The exhibit area housed 42 booths as opposed to last year's 36. All in all this was the state group's biggest convention to date — so take a bow **Paul Corey** and staff; OMAA officers and members; area distribs, et al. The big event took place May 16-17 at the Columbus Hilton Inn in Columbus.

A SPEEDY RECOVERY to American Shuffleboard sales chief Sol Lipkin, who was out of

## INDUSTRY CALENDAR

- June 5-7; Music Operators of Texas, Flagship Hotel, Galveston.
- June 13-15; Illinois Coin Machine Operators Assn., annual conv.; Galena Territory; Galena, Illinois.
- July 18-19; Montana Coin Machine Operators Assn.; annual conv.; Outlaw Inn; Kalispell.
- Sept. 19-21; North Carolina Coin Operators Assn.; annual conv.; Radisson Hotel; Charlotte.
- Sept. 26-28; West Virginia Music & Vending Assn.; annual conv.; Ramada Inn; South Charleston.

VCUD/

Oct.8-10; JAA (Japan Amuse. Trade Assn.); annual conv.; Tokyo.

- Oct. 10-11; Amusement and Music Operators of Virginia; annual conv.; Howard Johnson's; Richmond.
- Oct. 23-26; NAMA National Convention-Exhibit; H. Roe Bartle Convention Hall; Kansas City, Missouri
- Oct. 31-Nov. 2; AMOA, annual exposition; Conrad Hilton Hotel; Chicago.

Nov. 22-24; IAAPA annual convention; Rivergate; New Orleans, La. the office for a few days following minor surgery. Knowing Sol, he's probably back at his desk by now — attending to those shuffleboard orders.

BUSINESS IS "excellent" at Bally Northeast-Dedham and the main sellers continue to be video games, as we learned from company exec **Bob LeBlanc**. "Space Invaders" (yes, the original), "Galaxian," "Asteroids," "Rip Off" are among the biggies. Bob said the distrib did extremely well with Bally's "Silverball Mania" pin, and now the "Space Invaders." Also looking very good is the new Stern "Seawitch" and they just can't wait to get Williams "Firepower." Regarding 50 cent play on pinballs, Bob reported that city ops in the New England area are putting machines out on 50 cent play and some larger arcades are also

## CALIFORNIA CLIPPINGS

**Hank Tronick** tells us that C.A. Robinson is receiving enthusiastic operator reports on Taito's new "Lunar Rescue." Stern's "Sea Witch" is also moving out rapidly and serving as a good companion to "Big Game," according to Tronick. The distrib's sales manager also pointed out that typical to what's happening all over the country, C.A. is having trouble keeping up with operators demands for Atari's "Asteroids" and Midway's "Galaxian." In addition, the distrib currently has a backlog of orders on Cinematronics' new "Rip Off." C.A. Robinson will also be well represented at Game Plan's showing in Las Vegas June 6-8.

THE FIRST SHIPMENT OF EXIDY'S "TARG" is on location via Betson Pacific and the space chase game is receiving a strong reception from area Ops, relates **Oscar Robins**. Meanwhile, Gremlin's "Mini Monaco GP" is one of the top selling games at the distrib.

"IT LOOKS LIKE IT'S GOING TO BE A #1 game for us," says an excited Lila Zinter about Exidy's new "Targ." "We're bracing ourselves for the onslaught of orders." Zinter also says that Exidy has already entered into an agreement with Sega of Japan to build "Targ" exclusively for the Japanese market. And although Exidy is currently preoccupied with "Targ," Exidy II will have two new XY monitor games ready for test by the middle of next month.

## Bally's O'Donnell Foresees Bright Future For 50¢ Play

#### (continued from page a

with Bally including the introduction of electronic technology on pinballs, the development of an in-house art department, elaborate promotional campaigns, celebrity themed pingames and the launching of a major national pinball tournament.

What types of locations are most conducive to 50 cent play on pinballs?

#### **Catches On At Arcades**

Large mail arcades and game rooms seem to be accepting it best at this point, according to O'Donnell. In these types of locations where there's a lineup of other games at 25 cents, a Space Invaders on 50 cent play can hold its own, he noted, stressing that "it's all based on the appeal of the game."

Prototypes of the Space Invaders pinball went out in early March with domestic deliveries commencing about mid-April. England, France and Germany have increased their play pricing, comparable to the higher standard and O'Donnell advised that the increased play price is starting to take shape in Belgium, Switzerland and Holland.

At the present rate of production Bally

anticipates some very impressive numbers with this machine. "Today's operator needs more money in the cash box and with an entertainment package like Space Invaders we feel we have taken the lead in providing the perfect instrument for generating higher collections," O'Donnell said.

## **'Profit Power' Booklet** Available From Atari

SUNNYVALE — "Profit Power," a new booklet containing useful, imaginative promotion ideas that are easy and profitable to implement, is currently available to operators from Atari.

The booklet is ideal for large and small game operators, Atari advised, and the material it offers ranges from simple promotional ideas to large scale tournaments, as well as terms and procedures for local area advertising and public relations programs.

Over a year in the making, Profit Power is described as a handbook of ideas gathered from operators throughout the world. Included in the text are original concepts designed to increase the operator's profit potential in street locations, game centers, amusement parks and anywhere games are played.

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### **Classified Ads Close WEDNESDAY**

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## Labels Hold Back On Summer Incentive Programs For Retail

#### continued from page 7)

Lakeside's "Rough Riders;" "Sweet Sensation" by Stephanie Mills; Dynasty's "Your Piece of the Rock;" Grey and Hanks' "Prime Time;" "Hang Together" by Odyssey; "Movin' On" by Gene Chandler; "Naturally" by Leon Haywood; "Stronger Than You Think I Am" by Edwin Starr; "Skyyway" by Skyy; and Aurra.

#### Jazz Plans

Additionally, RCA plans to include in the campaign Pablo Records product from Ella Fitzgerald and Count Basie, "A Perfect Match," and Sarah Vaughn on "Duke Ellington Songbook."

The black product campaign will include assorted display material and dealer sales kits, 12" sampler LP featuring a cut from each of the LPs offered in the promotion, and extensive trade, consumer and radio advertisement to run throughout June.

RCA also plans a "Kickin' Country" campaign on its country product, which is to run through September and October and is set to include artist tour support, in-store tieins, and merchandising displays highlighting Charley Pride, Ray Stevens Dolly Parton, Ronnie Milsap, a new group, Alabama, Floyd Cramer and Jim Ed Brown with Helen Cornelius.

Additionally, RCA plans to introduce a mid-price line of \$5.98 product, including some A&M product, which the company distributes. The line will be called "Best Buys." which will be stamped on the cover of the product.

Other companies, instead of pursuing discount and dating programs, are placing heavier emphasis on supporting existing catalog, current releases and new product with major ad and promo campaigns.

#### 'Significant Support'

RSO Records vice president of sales Mitch Huffman said that while no specific summer retail program was being developed, selected titles would receive "significant marketing support," including the recently released *Empire Strikes Back* soundtrack, the soundtrack from *Fame* and Eric Clapton's recently released double-set live LP, "Just One Night."

Huffman said that the support will be embodied in increased radio airplay and instore merchandising aids.

He also said that Shandi's new Dreamland release, the duet by Curtis Mayfield and Linda Clifford, as well as both artists' solo product, are scheduled for normal marketing campaigns.

Huffman indicated that discounts would

be offered on some of the upcoming releases, but declined to specify which.

Sam Passamano, Jr., director of MCA Records Marketing, said that any print ads on black artists placed during the month of June will include recognition of Black Music Month to tie-in with the event.

He said the Black Music Month promotion would include healthy support aimed at Spyro Gyra; new product from the Crusaders, featuring a vocal track with Bill Withers; recently released product by Harold Melvin and the Blue Notes and Denise LaSalle; upcoming releases by Pat Banks and Etta James, and continuing support of the Dramatics' LP.

#### No Specific Programs

Harold Sulman, director of national sales for Arista Records, said there are no specific summer sales programs, but that the label plans to focus on individual instore merchandising campaigns for the Kinks, Dionne Warwick, Al Stewart, the Grateful Dead, GQ, Eric Carmen, Raydio, Jeff Lorber Fusion, Graham Parker, Lou Reed, AWB, Air Supply, Dixie Dregs, Willie Nelson, John Miles, Gary Bartz, Breakwater, Original Mirrors, the Elevators, Tonio K., the Brecker Brothers, and on Ariola, Herman Brood and Krokers. Display contests are planned for the Air Supply, Graham Parker and Dixie Dregs product. The Dregs display contest merchandising will be aimed at the south and west coast.

"Most of our emphasis will be on instore. I don't think we're contemplating any discount programs," commented Sulman, "We prefer to put most of our money into the field and in merchandising."

A&M Records has tentatively titled an unofficial campaign aimed at Black Music Month "Soulful Summer," which would promote much of the label's black product, including Rockie Robbins, Jerry Knight, Booker T., Collins and Collins, upcoming releases from Brenda Russell, Herb Alpert and Yellow Magic Orchestra.

Though A&M spokesman Mike Gormely declined details, he said that a special promotion was also being developed for an upcoming live Supertramp LP, which was recorded in London and Paris. A soundtrack from the rock musical *Breaking Glass*, featuring star and solo artist Hazel O'Conner, is also scheduled for a promotion and advertising campaign.

Other rock/pop product which will be highlighted this summer on A&M include the Tigers, Live Wire, R.A.F., Toronto and Chris De Burgh.



NARAS RE-ELECTS LOWY — Jay S. Lowy was recently re-elected to the presidency of the National Academy of Recording Arts and Sciences (NARAS) at the annual meeting of the academy's national trustees. Pictured after the voting are (I-r): Murray Allen, re-elected as first national vice president of NARAS; Lowy; and Ron Kramer, re-elected as secretary/treasurer of NARAS.



**THE STRAND CONNECTION** — Island recording artists The Strand signed with the Cavallo/Ruffalo/Fargnoli management firm for representation. Pictured are (*l-r*): Peter Reilich, Kelly Shanahan and Dean Cortez, all of the group; Joe Ruffalo of the management firm. Scott Shelly, of the group; Steve Fargnoli of the management firm; and Moon Calhoun of the group.

## Wholesale Prices Up At WEA, Capitol

### (continued from page 7)

wholesale price going to 85 cents from 75 cents.

On the Nonesuch line, suggested list will go to \$5.98 from \$4.98, with a base price of \$3.24 for retailers with monthly volumes less than \$250,000. For retailers with monthly volumes over \$250,000, wholesale price will be \$3.01. For racks, the price will be \$2.95. Multi-record LPs will be priced in multiples of the wholesale price (i.e. a double record LP will cost twice as much as a single record LP, etc.).

#### Capitol Group

Capitol/EMI/UA's price hike of 3.3% will take effect July 1. All LP product from the Group (excluding classics) will be affected by the increase.

At the racks (bulk category), the Group's wholesale prices will go to \$4.27 for \$7.98 product and to \$4.81 for \$8.98 product. Retail base price (lower volume retailers) will be \$4.67 for \$7.98 product and \$5.26 for \$8.98 product. Large volume retail price (consolidated category) will be \$4.36 for \$7.98 product and \$4.91 for \$8.98 product. Singles will be excluded in the Group's wholesale hikes.

The Capitol/EMI/UA and WEA wholesale price hikes come on the heels of a Polygram price hike averaging about three percent at the end of April (**Cash Box**, May 3). When asked if any plans were in the works for price hikes in the near future, RCA had no comment, while MCA and CBS were unavailable for comment.

## Atlantic Studios Expansion Underway

NEW YORK — Atlantic Studios, a division of Atlantic Recording Corporation, has made the largest single equipment purchase in its 32-year history. The equipment, including five new MCI JH 24 transformerless tape recorders, consoles and peripheral items, will be supplied by Audiotechniques, Inc., of Stamford, Conn. The sale was a part of Atlantic Studios' efforts to update its facilities.

Dave Teig, Atlantic Studios general manager, said the project will "reaffirm our reputation as the state-of-the-art recording studio." The expansion includes the installation of two 56-input MCI 500 consoles and one 38-input 500 console — all with transformerless mic preamps. These will replace the 28-input MCI 500 consoles installed at Atlantic in 1975. Atlantic also plans to add a second Neumann VMS 70 cutting room.

Completion of the project is scheduled for early 1981.

## For The Record

The new RCA recording group Marseilles is not French, as indicated in a caption in the May 31 issue of **Cash Box**. The group is English.

## Presley U.K. Bootlegs Seized In Raid By BPI

LONDON — Large quantities of pirated Elvis Presley cassettes and open-reel tapes, plus cassette and open-reel recording equipment, were recently seized and confiscated by BPI (British Phonographic Industry) solicitors when they visited the Somerset home of alleged bootlegger Richard Selwood.

Investigators had discovered that Selwood of North Street, Milverton, was manufacturing large quantities of tapes on a home-made production line comprising two Sony TC645 three-head open reel decks and a bank of 12 ITT SL59 auto cassette units.

Selwood was distributing the tapes through a Presley appreciation society that he had set up called the Elvis Collector's Club. Plaintiffs against Selwood are RCA Corporation and RCA Limited.

In the high court, before Mr. Justice Graham, the case was adjourned for 14 days, and during this period Selwood undertook not to make or deal in bootleg.

## NARAS (Miami) Sets Legal Aid Workshop

FT. LAUDERDALE — A panel of three music business attorneys will be the featured speakers at the June 2 meeting of the Miami members association of the Atlanta Chapter of the National Academy of Recording Arts and Sciences (NARAS). The discussion on legal protection for the creative musician will be chaired by Jim Progris, NARAS Institute director and a member of the Miami, Fla. group. The meeting will be held at the Trilad Recording Studios in Ft. Lauderdale.

Topics set for discussion are "Did I Really Sign That?," "How To Use The Federal Government To Protect Your Talent" and "But 1 Thought It Was My Life! So Who Negotiated My Contract?"

Participating attorneys include James E. Willingham, Jr., Joe Schneider and Tom Septembre.

## MUSEXPO '80 To Bow Video Section

NEW YORK — A special video section and seminar program has been instituted for the first time at this year's MUSEXPO, which will be held Sept. 26-30 at the Americana Bal Harbour Hotel in Florida. MUSEXPO's video section will encompass video and TV programming executives, video production companies, video software and hardware equipment manufacturers, as well as distributors and retailers of video software.

MUSEXPO's video section will not be limited to video music product, but will also encompass films and special features. In particular. Columbia Pictures Home Entertainment will display its entire catalog of Columbia Pictures movies available for marketing and distribution overseas and in the U.S.

## cashboxtopalbums/101to200 .▲June 7, 1980

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		5		eeks On hart		
101	BEE GEE'S GREATEST THE BEE GEES (RSO RS 2-4200)	13. <b>9</b> 8	95	30	134	A BRAZILI
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112	LEON HAYWOOD (20th Century-Fox/RCA T-6	7.98	115		145	IN THE PC
113	BLACK SABBATH (Warner Bros. BSK 3372)	7.98	_	1	146	TWO TON (Honey/Fantasy
114	B.T. EXPRESS (Columbia JC 36333)	7.98	118	5	147	LOOK HE
115	KLEEER (Atlantic SD 19262)	5.98	120 125	1 <b>5</b> 8	148	AUTOGRA
116	(Columbia NJC 36372) FACE TO FACE ANGEL CITY (Epic NJE 36344)	7.98	129	8	149	(Sugarhill FH 24
117	LIVE BULLET BOB SEGER & THE SILVER BULLET BAND	7.98	123	0	150	SYREETA (Tamla/Motown
118	(Capitol SKBB 11523) STARDUST	7.98	117	10	151 152	LADIES' N KOOL & THE G
119	WILLIE NELSON (Columbia JC 35305)	7.98	112	15	152	LOU REED (Aris
120	POINT BLANK (MCA-5114) FLIRTIN' WITH DISASTER	7.98	135	3	153	COMMODORES
121	MOLLY HATCHET (Epic JE 36110) THIN RED LINE	7.98	105	37	155	(Chrysalis CHR ROBIN LA
122	THE CRETONES (Planet/Elektra P-5)	8.98	124	12		THE CHA
	THE MARSHALL TUCKER BAND (Warner Bros. HS 3410)		93	12	156	BIG FUN
123	TENAMENT STEPS THE MOTORS (Virgin/Atlantic VA 13139)	7.98	123	11	157	MUSIC MA
124	THE STRANGER BILLY JOEL (Columbia JC 34987)	7.98	114	138	158	THE DOOBIE B
125	SKYWAY SKYY (Salsoul/RCA SA 8532) SPIDER	7.98 7.98	100	14	159	LIGHTS IN
126 127	(Dreamland/RSO DL-1-5000) PRESSURE	7.98	137	5	160	THE GAP BANK
128	BRAM TCHAIKOVSKY (Polydor PD-1-6273) FREEDOM OF CHOICE	7.98	131	4	161	MASS PRODUC
129	DEVO (Warner Bros. BSK 3435)	7.98	-	1	162	GREATES ABBA (Atlantic
130	DOLLY, DOLLY, DOLLY DOLLY PARTON (RCA AHL 1-3546) HIDEAWAY	7.98	103	8	163	THE TALE
131	DAVID SANBORN (Warner Bros. BSK 3379)	7.98	136	18	164	PEARLS:
132	LATE AT NIGHT BILLY PRESTON (Motown M7-925R1) THE BLUE ALBUM	7.98	99	18	165	
	THE BLUE ALBUM HAROLD MELVIN & THE BLUE NOTES (Source/MCA SOR-3197)		126	13	166	PAVAROT
133	ME MYSELF I JOAN ARMATRADING (A&M SP 4809)	7.98	-	1		HITS

eeks On hart				(	eeks On hart
	134	A BRAZILIAN LOVE AFFAIR	7.98		
30	135	GEORGE DUKE (Epic FE 36483) BERNADETTE PETERS	7.98	146	2
90	136	(MCA-3230) BUT WHAT WILL THE		139	7
3		NEIGHBORS THINK RODNEY CROWELL (Warner Bros. BSK 3407)	7.98	140	10
15	137	DARK SIDE OF THE MOON PINK FLOYD (Harvest/Capitol SMAS 11163)	7 <b>.9</b> 8	133	24
5	138	THE INVISIBLE MAN'S BAND (Mango/Island MLPS 9537)	7.98	162	4
8	139	SIT DOWN AND TALK TO ME LOU RAWLS (Phila. Int'L/CBS JZ 36304)	7.98		
120	140	SPLASHDOWN	7.98	128	21
101	141	BREAKWATER (Arista AB 4264)	8.98	152	5
107	142	SISTER SLEDGE (Cotillion/Atlantic SD 16012)	7.98	143	15
107	143	ERIC CLAPTON (RSO RS-1-3030) GLASS MOON	7.98	147	4
22	144	(Radio Records RR 2003)	7.98	148	6
4	145	BOBBY CALDWELL (Clouds/TK 8810)	7.98	145	11
1	146	NEIL SEDAKA (Elektra 6E-259)	7.98	158	4
5	147	(Honey/Fantasy F-9584)	7. <b>9</b> 8	149	6
15	148	10cc (Warner Bros. BSK 3442) AUTOGRAPH	7.98	121	5
8	149	JOHN DENVER (RCA AQL 1-3449) THE SUGARHILL GANG	7.98	127	15
8	150	(Sugarhill FH 245)	7.98	132	14
10	151	(Tamla/Motown T7-3721) LADIES' NIGHT KOOL & THE GANG (De-Lite/Mercury DSR-95)	7.98	167	3
15	152	GROWING UP IN PUBLIC	7.98	130	39 5
3	153	LOU REED (Arista AL 9522) MIDNIGHT MAGIC COMMODORES (Motown M8 926M 1)	8.98	159 150	43
37	154	THE SPECIALS (Chrysalis CHR 1265)	7.98	134	20
12	155	ROBIN LANE &		104	
		THE CHARTBUSTERS (Warner Bros. BSK 3424)	7.98	155	7
12	156	BIG FUN SHALAMAR (Solar/RCA BXL 1-3479)	7.98	138	34
11	157	MUSIC MAN WAYLON (RCA AHL 1-3602)	7.98	-	1
138	158	MINUTE BY MINUTE THE DOOBIE BROTHERS (Warner Bros. BSK-		161	77
14	159	LIGHTS IN THE NIGHT FLASH AND THE PAN (Epic JE 36432)	7.98	177	2
5	160	THE GAP BAND II THE GAP BAND (Mercury SRM 1-3804)	7.98	141	28
4	161	MASSTERPIECE MASS PRODUCTION (Cotiliion/Atlantic SD 52"		170	14
1	162	GREATEST HITS VOL. 2 ABBA (Atlantic SD 160009)	8.98	151	<b>2</b> 8
8	163	THE TALE OF THE TAPE BILLY SOUIER (Capitol ST-12062) PEARLS: SONGS OF GOFFIN	7.98	169	4
18	164	AND KING CAROLE KING (Capitol SOO-12073)	7.98	_	1
18	165	NOW WE MAY BEGIN RANDY CRAWFORD (Warner Bros. BSK 3421)	7.98	188	2
13	166	PAVAROTTI'S GREATEST HITS	15 99		
1		LUCIANO PAVAROTTI (London PAV 2003-4)	15.98	168	4
92		LPHABETIZED TOP 200 ALBUMS ( 9 87 198 Lipps. Inc			

			C	eks )n
407	OZARK MOUNTAIN	5	/31 Ch	art
167	OZARK MOUNTAIN DAREDEVILS (Columbia JC 36375)	7.98	172	4
168	THE KINGBEES (RSO RS-1-3075)	7.98	175	3
169	JERRY KNIGHT (A&M SP-4788)	7.98	171	7
170	ARISE IN HARMONY THIRD WORLD (Island ILPS 9574)	7.98	173	3
171	FAME ORIGINAL SOUNDTRACK (RSO RX-1-3080)	7.98	_	1
172	SHINE AVERAGE WHITE BAND (Arista AL 9523)	7.98	180	2
173	YOU AND ME ROCKIE ROBBINS (A&M SP-4805)	7.98	187	2
174	TUSK FLEETWOOD MAC (Warner Bros. 2HS 3550)	15. <b>9</b> 8	154	33
175	TAP STEP CHICK COREA (Warner Bros. BSK 3425)	7.98	176	4
176	UNION JACKS THE BABYS (Chrysalis CHR 1267)	7.98	179	22
177	IN THROUGH THE OUT DOOR	8.98		
178	LED ZEPPELIN (Swan Song SS 16002) SMALLCREEP'S DAY	7.98	174	40
179	MIKE RUTHERFORD (Passport PB 9843)	7.98	181	11
180	(EMI-America SW-17025) BARNET DOGS	5.98	183	3
181	RUSS BALLARD (Epic NJE 36186)	7.98	185	3
182	FLOYD CRAMER (RCA AHL 1-3613) BLOWFLY'S PARTY X-RATED		184	2
183	BLOWFLY (Weird World/T.K. 2034) TOO MUCH PRESSURE SELECTER (Chrysalis CHR 1274)	7.98	-	1
184	SOMETIMES YOU WIN	7.98	156	10
185	LOS ANGELES	7.98	166	10
186	X (Slash SR-104)	7.98	_	1
187	UTOPIA (Bearsville BRK) BREAKFAST IN AMERICA SUPERTRAMP (A&M SP-3708)	8.98	182	20
188	DREAM STREET ROSE	7.98	165	83
189	GORDON LIGHTFOOT (Warner Bros. HS 3426	7.98	142	10
190	STACY LATTISAW (Cotillion/Atlantic SD 5219 <b>NEVER RUN NEVER HIDE</b> BENNY MARDONES (Polydor PD-1-6263)	) 7.98	-	1
191	EVERY GENERATION RONNIE LAWS (United Artists LT-1001)	7.98	160	18
192	VICTIM OF THE FURY ROBIN TROWER (Chrysalis CHR 1215)	7.98	153	15
193	SATURDAY NIGHT FEVER BEE GEES & VARIOUS ARTISTS (RSO RS 400	12.98	190	131
194	'80 GENE CHANDLER (20th Century-Fox/RCA T-	7.98		1
195	DON'T FIGHT IT RED RIDER (Capitol ST-12028)	7.98	144	11
196	SEPTEMBER MORN NEIL DIAMOND (Columbia FC 36121)	8.98	178	22
197	LOVE IS THE ANSWER	7.98		
198	(Columbia JC 36373) GROUP 87	7.98	163	7
199	(Columbia NJC 36338) BEST OF THE DOOBIES	7.98		1
	THE DOOBIE BROTHERS (Warner Brothers BSK 3112)		195	12
200	HIGHWAY TO HELL AC/DC (Atlantic SD 12944)	7.98	194	43

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		ALPHABETIZED TOP 20	0 ALBUMS (BY ARTIST) 🎟	
Abba 162	Costello, Elvis 92	Group 87 198	Lipps. Inc 12	Prelenders
AC/DC 200	Cramer, Floyd 181	Hancock, Herble	Little River Band	Pure Prairie League
Air Supply 42	Crawford, Randy 165	Harris. Emmylou 41	Loggins, Kenny 50	Rawls, Lou 139
Ambrosia 28	Cretones, The 121	Hayes. Isaac 87	Lorber, Jeff Fusion 105	Ray, Goodman & Brown 71
Angel City 116	Cross, Christopher 13	Haywood, Leon	Lynyrd Skynyrd 93	Red Rider 195
Armatrading, Joan 133	Crowell, Rodney 136	Heart 46	Mangione, Chuck 77	Reed, Lou 152
Average White Band 172	Davis, Mac 106	Humble Pie	Manhattans 39	REO Speedwagon 47
B-52's	Def Leppard 79	Hunter, lan 69	Manhattan Transfer 64	Robbins, Rockie 173
Babys 178	Denver, John 148	Invisible Man's Band 138	Mardones, Benny 190	Robinson, Smokey 44
Ballard, Russ 180	Devo 128	Isley Bros 7	Marie, Teena 59	Rogers, Kenny 9,40,52,70
Beatles 48	Diamond, Neil 196	J. Geils Band 25	Marshall Tucker Band 122	Ronstadt, Linda 5
Bee Gees 101	Dixie Dregs 78	Jackson, Jermaine 16	Mass Production 161	Rush
Benatar, Pat 49	Dr. Hook 184	Jackson, Michael 8	Melvin, Harold & The Blue Notes 132	Rutherford, Mike 178
Black Sabbath 112	Doobie Bros	Jennings, Waylon	Mickey Mouse Disco 17	Sanborn, David 130
Blondie 86,102	Duke, George 134	Joel, Billy 2,124	Mills, Stephanie 18	Scaggs. Boz 10
Blowfly 182	Eagles 19	John, Elton	Moily Hatchet 120	Scorpions 68
Breakwater 140	Fatback 51	Journey 22	Motors 123	Sedaka, Neil 145
Brothers Johnson 23	Firefall 83	Judas Priest 67	Murray, Anne 89	Seger, Bob
Bryson, Peabo 58	Flack, Roberta & Donny	King. Carole 164	Nelson, Willie 118	Selecter 183
BT Express 113	Hathaway	Kingbees 168	Nugent, Ted 27	Shalamar
Caldwell, Bobby 144	Flash & The Pan 159	Kleeer 114	Numan, Gary 34	Sinatra, Frank 35
Cameo 56	Fleetwood Mac 174	Klugh. Earl 81	Ozark Mountain Daredevils 167	Sister Sledge 141
Cars 108	Fogelberg, Dan 26	Knight, Gladys & The Pips 73	Parker, Graham 65	Skyy 125
Chandler, Gene 194	Franklin, Rodney 91	Knight, Jerry 169	Parker, Ray, Jr. & Raydio 31	Slick, Grace 66
Change 45	Franks, Michael 80	Kool & The Gang 151	Parton, Dolly 129	Smith, Lonnie Liston 197
Clapton, Eric4,142	GO 90	Kwick 179	Pavarotti, Luciano 166	Specials 154
Clash 57	Gap Band 160	LaBelle, Patti 88	Perry, Joe Project 98	Spider 126
Cockburn, Bruce 85	Gatlin, Larry 103	Lane, Robin and Chartbusters . 155	Peters, Bernadette 135	Spyro Gyra 43
Commodores 153	Genesis 14	Lattisaw, Stacy 189	Petty, Tom	Squeeze
Con Funk Shun 37	Gibb, Andy 97	Laws, Ronnie 191	Pink Floyd	Squier, Billy 163
Cooper, Alice 63	Glass Moon 143	Led Zeppelin 177	Point Blank 119	Styx 82
Corea, Chick 175	Grateful Dead 21	Lightfoot, Gordon 188	Preston, Billy	Sugarhill Gang 149

Summer, Donna
Syreeta 150
Tchaikovsky, Bram 127
Temptations 53
10CC 147
Third World 170
Townshend, Pete 11
Travers, Pat Band 38
Triumph
Trower, Robin 192
Tutone, Tommy 115
Two Tons O' Fun 146
Utopia 186
Van Halen 6,107
Washington, Grover, Jr 84
Whispers 62
X
Zevon, Warren 104

so	UNDTR	ACK	s						
All	That Ja	zz							60
Am	erican	Gigol	o						29
Coa	al Mine	r's Da	ught	er			,		61
Ele	ctric Ho	orsem	an.					1	10
The	Empli	e Stri	kes l	Bac	;k				20
Far	ne						,	1	71
The	Rose						,		24
	urday l								
Urb	an Cov	wboy							33

CASH BOX TOPTOO ALBU/VS.

			eeks On hart
1	AGAINST THE WIND 8.98 BOB SEGER & THE SILVER BULLET BAND (Capitol SOO-12041)	1	13
2	GLASS HOUSES 8.98 BILLY JOEL (Columbia FC 36384)	2	12
3	THE WALL 15.98 PINK FLOYD (Columbia PC2 36183)	3	26
4	JUST ONE NIGHT 13.98 ERIC CLAPTON (RSO RS-2-4262)	6	6
5	MAD LOVE 8.98 LINDA RONSTADT (Asylum 5E-510)	4	14
6	WOMEN AND CHILDREN FIRST 8.98 VAN HALEN (Warner Bros. HS 3415)	5	8
7	GO ALL THE WAY 7.98 THE ISLEY BROTHERS (T-Neck/CBS FZ 36385)	7	8
8	OFF THE WALL 8.98 MICHAEL JACKSON (Epic FE-35745)	9	41
9	GIDEON 8.98 KENNY ROGERS (United Artists LOO-1035)	8	9
10	MIDDLE MAN 8.98 BOZ SCAGGS (Columbia FC 36196)	10	8
11	EMPTY GLASS PETE TOWNSHEND (Atco SD 32-100)	13	4
12	MOUTH TO MOUTH 7.98 LIPPS INC. (Casablanca NBLP 7197)	14	15
13	CHRISTOPHER CROSS 7.98 (Warner Bros. BSK 3383)	11	19
14	BUKE GENESIS (Atlantic SD 16014)	15	8
15	PRETENDERS 7.98 (Sire SRK 6083)	12	20
16	LET'S GET SERIOUS 7.98 JERMAINE JACKSON (Motown M7-928R1)	18	10
17	MICKEY MOUSE DISCO 4.98 (Disneyland 2504)	17	16
18	SWEET SENSATION 7.98 STEPHANIE MILLS (20th Century-Fox/RCA T-603)	20	6
19	THE LONG RUN 8.98 THE EAGLES (Asylum 5E-508)	16	34
20	THE EMPIRE STRIKES BACK 13.98		
21	ORIGINAL SOUNDTRACK (RSO RS 2-4201) GO TO HEAVEN 7.98	33	3
22	GRATEFUL DEAD (Arista AL-9508)	24	4
23	JOURNEY (Columbia FC 36339)	19	12
24	BROTHERS JOHNSON (A&M SP-3716) THE ROSE 8.98	21	14
25	ORIGINAL SOUNDTEACK (Atlantic SD 18010) LOVE STINKS THE J. GEILS BAND	28	25
26	(EMI-America SOO-17016)	23	28
27	DAN FÖGELBERG (Full Moon/Epic FE 35634) SCREAM DREAM 8.98	26	28
28	TED NUGENT (Epic FE 36404) ONE EIGHTY 7.98	47	2
29	AMBROSIA (Warner Bros, BSK 3368)	31	8
30	ORIGINAL SOUNDTRACK (Polydor PD-1-6259) DAMN THE TORPEDOES 8.98	22	16
31	TOM PETTY & THE HEARTBREAKERS (Backstreet/MCA-5015) TWO PLACES AT THE	27	31
91	SAME TIME 7.98 RAY PARKER JR. & RAYDIO (Arista AL 9515)	29	9
32	ROBERTA FLACK featuring DONNY HATHAWAY (Atlantic SD-16013)	25	11
33	URBAN COWBOY ORIGINAL SOUNDTRACK (Asylum DP-90002)	40	4
34	THE PLEASURE PRINCIPLE 7.98 GARY NUMAN (Atco SD 38-120)	35	19

June 7, 1980	-	•
	1	Neeks On
35 TRILOGY: PAST.	5/31	Chart
PRESENT		
& FUTURE 20.98 FRANK SINATRA (Reprise 3FS 2300)	38	9
36 21 AT 33 8.98 ELTON JOHN (MCA-5121)	64	2
37 SPIRIT OF LOVE 7.98 CON FUNK SHUN (Mercury SRM 1-3806)	32	9
38 CRASH AND BURN 7.98 PAT TRAVERS BAND (Polydor PD-1-6262)	30	10
39 AFTER MIDNIGHT 7.98 MANHATTANS (Columbia JC 36411)	44	8
40 THE GAMBLER 7.98 KENNY ROGERS (United Artists UA-LA 934)	41	77
41 ROSES IN THE SNOW 7.98 EMMYLOU HARRIS (Warner Bros. BSK 3422)	57	3
42 LOST IN LOVE 7.98 AIR SUPPLY (Arista AB 4268)	50	4
43 CATCHING THE SUN 7.98 SPYRO GYRA (MCA-5108)	42	12
44 WARM THOUGHTS 8.98 SMOKEY ROBINSON (Tamia/Motown T8 368M1)	37	13
45 THE GLOW OF LOVE 7.98 CHANGE (RFC/Warner Bros. RFC 3438)	53	7
46 BEBE LE STRANGE 8.98 HEART (Epic FE 36371)	36	15
47 A DECADE OF ROCK AND	50	15
ROLL 1970 TO 1980 13.98 REO SPEEDWAGON (Epic KE2 36444)	49	8
48 RARITIES 8.98 THE BEATLES (Capitol SHAL-12060)	34	9
49 IN THE HEAT OF THE NIGHT 7.98 PAT BENATAR (Chrysalis CHR 1236)	43	37
50 KEEP THE FIRE 7.98 KENNY LOGGINS (Columbia JC 36172)	45	34
51 HOT BOX 7.98 FATBACK (Spring/Polydor SP-1-6728)	55	10
52 KENNY 8.98 KENNY ROGERS (United Artists LWAK-979)	48	37
53 POWER 7.98 THE TEMPTATIONS (Gordy/Motown G8-994M1)	59	4
54 ON THE RADIO GREATEST HITS		
VOLUMES I & II 13.98 DONNA SUMMER (Casablanca NBLP 2-7191)	51	32
55 GREATEST HITS 7.98 WAYLON JENNINGS (RCA AHL 1-3378)	54	59
56 CAMEOSIS 7.98 CAMEO (Casablanca CCLP 2011)	68	5
57 LONDON CALLING 9.98 THE CLASH (Epic E2 36328)	46	19
58 PARADISE 7.98 PEABO BRYSON (Capitol SOO-12063)	60	6
59 LADY T 7.98 TEENA MARIE (Gordy/Motown G7-99261)	65	14
60 ALL THAT JAZZ 7.98 ORIGINAL SOUNDTRACK (Casablanca NBLP 7198)	62	14
61 COAL MINER'S DAUGHTER ORIGINAL SOUNDTRACK (MCA 5107)		11
62 THE WHISPERS 7.98 (Solar/RCA BXL 1-3521)		
63 FLUSH THE FASHION 8.98 ALICE COOPER (Warner Bros. BSK 3436)		3
64 EXTENSIONS 7.98 MANHATTAN TRANSFER (Atlantic SD 19258)		28
65 THE UP ESCALATOR 7.98 GRAHAM PARKER & THE RUMOUR (Arista AL 9517)		2
66 DREAMS GRACE SLICK (RCA AFL 1-3544)	56	10
67 BRITISH STEEL 7.98 JUDAS PRIEST (Columbia JC 36443)	84	2

		eeks On hart
68 ANIMAL MAGNETISM 7.98 SCORPIONS (Mercury SRM 1-3825)	80	4
69 WELCOME TO THE CLUB 11.98 IAN HUNTER (Chrysalis CH2 1269)	52	8
70 TEN YEARS OF GOLD 7.98 KENNY ROGERS (United Artists UA-LA 835-H)	72	35
71 RAY, GOODMAN & BROWN 7.98 (Polydor PD-16240)	58	25
72 ON TO VICTORY 7.98 HUMBLE PIE (Atco SD 38-122)	73	9
73 ABOUT LOVE 7.98 GLADYS KNIGHT & THE PIPS (Columbia JC 36387)	107	2
74 PROGRESSIONS OF POWER 7.98		
TRIUMPH (RCA AFL 1-3524) 75 PERMANENT WAVES 7.98	70	11
RUSH (Mercury SRM 1-4001) 76 THE B-52's 7.98	63	19
(Warner Bros. BSK 3355)	79	20
CHUCK MANGIONE (A&M SP-3715)	71	16
78 DREGS OF THE EARTH 7.98 DIXIE DREGS (Arista AL 9528)	81	5
79 ON THROUGH THE NIGHT 7.98 DEF LEPPARD (Mercury SRM 1-3828)	87	8
80 ONE BAD HABIT 7.98 MICHAEL FRANKS (Warner Bros. BSK 3427)	89	5
81 DREAM COME TRUE 7.98 EARL KLUGH (United Artists LT-1026)	69	9
82 CORNERSTONE 8.98 STYX (A&M SP 3711)	78	35
83 UNDERTOW 7.98 FIREFALL (Atlantic SD 16006)	67	9
84 SKYLARKIN' 7.98 GROVER WASHINGTON, JR. (Motown M7-933R1)	76	14
85 DANCING IN THE DRAGON'S JAW		
BRUCE COCKBURN (Millennium/RCA BXL 1-7747) 86 EAT TO THE BEAT 8.98	98	16
BLONDIE (Chrysalis CHE 1225)	82	31
ISAAC HAYES (Polydor PD-1-6269)	110	4
88 RELEASED 7.98 PATTI LaBELLE (Epic JE 36381)	92	10
89 SOMEBODY'S WAITING 8.98 ANNE MURRAY (Capitol SOO-12064)	91	6
90 GQ TWO 7.98 GQ (Arista AL 9511)	83	11
91 YOU'LL NEVER KNOW 7.98 RODNEY FRANKLIN (Columbia NJC 36122)	94	11
92 GET HAPPY!! 7.98 ELVIS COSTELLO & THE ATTRACTIONS (Columbia JC 36347)	85	12
93 GOLD & PLATINUM 12.98 LYNYRD SKYNYRD BAND (MCA 2-11003)	90	26
94 BACKSTAGE PASS 13.98 LITTLE RIVER BAND (Capitol SWBK-12061)	75	9
95 ARGYBARGY 7.98 SQUEEZE (A&M SP-4802)	101	9
96 FIRIN' UP 7.98 PURE PRAIRIE LEAGUE (Casablanca NBLP 7212)	111	4
97 AFTER DARK 7.98 ANDY GIBB (RSO RS 1-3069)	86	15
98 LET THE MUSIC DO THE TALKING 7.98 THE JOE PERRY PROJECT (Columbia JC 36388)	88	10
99 MONSTER 7.98 HERBIE HANCOCK (Columbia JC 36415)	109	6
100 REACHING FOR TOMORROW 7.98 SWITCH (Gordy/Motown G8 993M1)	77	9
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Dancer's Jaguar Mask from Guerrero, Mexico used in the procession of San Francisco. Courtesy of the Southwest Museum. Los Angeles.



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