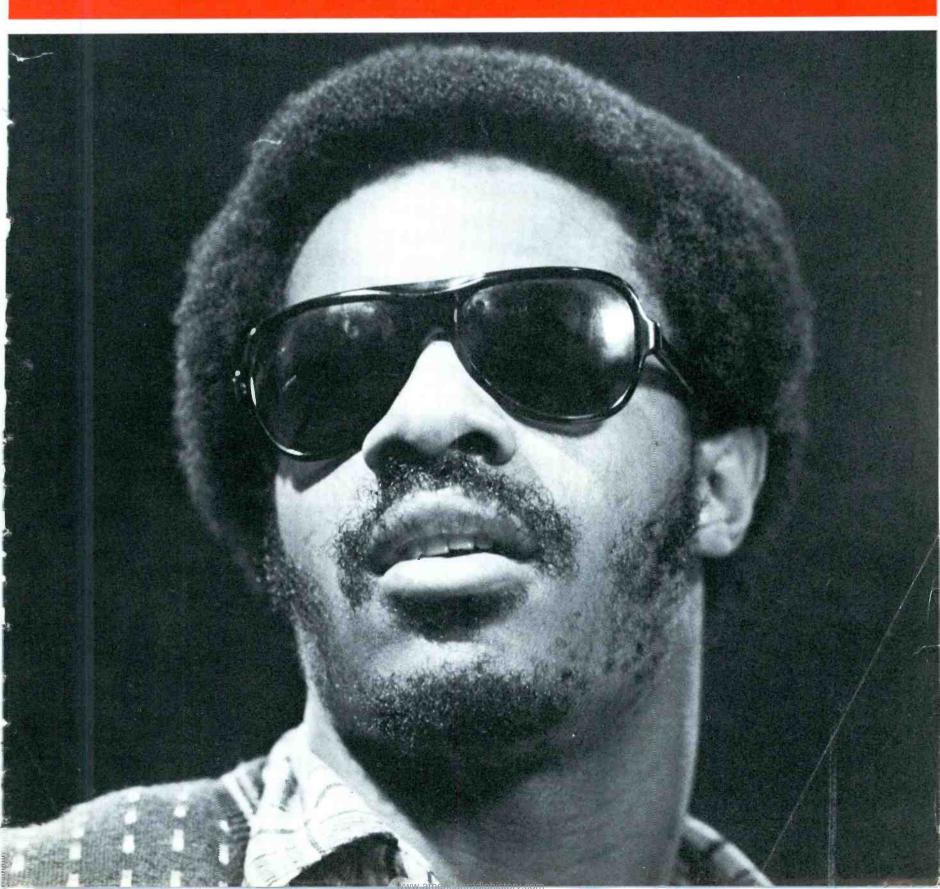


STEVIE WONDER(FUL)



### You've be 91/2 years C out You"

Ever since their first hit almost ten years ago, the Manhattans have turned out some of soul's finest hits. Now, 'There's No Me Without You'' is the biggest hit of their career. "There's No Me Without You'' is also the title of the Manhat-tans' new album. It's produced tans' new album. It's produced by the Manhattans and Bobby

Martir, the same man who's worked with groups like the O'Jays and co-produced the Manhattans' latest smash single. "There's No Ve Without You" The album the Manhattans have seen building toward for

have been building toward for almost a decade. It's worth every minute.

On Columbia Records 😤 and Tapes



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MANHATTANS THERE'S NO ME WITHOUT YOU

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THE INTERNATIONAL MUSIC-RECORD WEEKLY

# Our View Of Cycles In Pop Music

There are many in the business who feel that there is a meaningful historical basis for high expectation that something big and exciting may develop over the next year. The thinking is that major creative happenings have occurred over the past 20 years on a 10 year cycle, starting in 1954. That is the year credited with launching the sound of rock on the pop recording market, a sound that today accounts for most of the \$2 billion in annual music industry sales. Those who take the "cycle" point of view go forward another decade and point to the emergence of the Beatles as a worldwide phenomenon in 1964. This group, of course, brought a new, profound meaning to the rock experience, one that continues to stimulate the creative imaginations of many of today's leading performers.

And, now, we approach the next 10 year cycle, and if we do, indeed, embark on a new musical era at this time, the truth will be that meaningful creative change will not have occurred without the desire of someone, somewhere to visualize the musical language **his** way —a way, hopefully, that communicates well to others.

Also, there need not be radical change in order to excite and stir our imaginations. For a so-called "new music" can be fresh if it's a little better than what came before, without necessarily discarding the basic elements of what remains valid from the musical past.

And, as we have learned in recent years, part-andparcel of the musical past can strike a new note with a generation that is unfamiliar with the pop music heritage.

Whatever the case, the evolutionary process of change in pop music—sometimes bursting forth with a great deal more than "trend"—remains in the hands of the musical creative talent, whether he is the performer, the writer or their mentors. For it is they who hold the key to the future of the music industry. It is they who are charged with communicating to their generation of music lovers. And it is they who, in reality, make **each** year one in which exciting things **do** happen.

# CashBox Top100 Singles

	BAD BAD LEROY BROWN Jim Croce—ABC 11359	2	7
2	YESTERDAY ONCE MORE Carpenters—A&M 1446	3	8
3	SMOKE ON THE WATER		
4	SHAMBALA	4	9
5	Three Dog Night—Dunhill 4352	1	3
6	Bloodstone—London 1046 BOOGIE WOOGIE BUGLE BOY	5	6
X	Bette Midler—Atlantic 2964	10	12
-	Gilbert O'Sullivan—Mam 3629	9	13
9	TOUCH ME IN THE MORNING Diana Ross—Motown 772L	15	24
9	DIAMOND GIRL Seals & Crofts—Warner Bros. 7708	12	15
10	MONEY Pink Floyd—Harvest 3609 (Dist: Capitol)	14	17
Ð	LIVE & LET DIE Paul McCartney & Wings—Apple 1863	17	28
12	WILL IT GO ROUND IN CIRCLES Billy Preston—A&M 1411	6	1
13	FEELIN' STRONGER EVERY DAY		
14	Chicago—Columbia 45880 MISDEMEANOR	18	29
15	Foster Sylvers—MGM K14580 BROTHER LOUIE	16	19
16	Stories—Kama Sutra 577 THE MORNING AFTER	25	44
	Maureen McGovern-20th Century Fox 210	26	42
17	BEHIND CLOSED DOORS Charlie Rich—Epic 10950	19	23
18	MONSTER MASH Bobby Boris Pickett—Parrot 34 (Dist: Londoni)	22	25
19	SO VERY HARD TO GO Tower Of Power-Warner Bros. 1681	20	21
20	I BELIEVE IN YOU Johnnie Taylor—Stax 0161	28	39
21	DOIN' IT TO DEATH		
22	JB's—Polydor 621 SAY, HAS ANYBODY SEEN	23	27
	MY SWEET GYPSY ROSE Dawn-Bell 45-374	38	59
23	PLAYGROUND IN MY MIND Clint Holmes-Epic 10891	7	5
24	UNFASY RIDER		
25	Charlie Daniels—Kama Sutra 576 (Dist: Buddah) I'LL ALWAYS LOVE MY MAMA	37	48
26	Intruders—Gamble 2506 (Dist: Columbia) DELTA DAWN	27	32
27	Helen Reddy—Capitol 3645	34	40
<i>L1</i>	John Denver—RCA 0955	29	35
28	WHERE PEACEFUL WATERS FLC Gladys Knight & Pips—Buddah 363	<b>3</b> 2	36
2 <del>9</del>	THERE'S NO ME WITHOUT YOU Manhattans—Columbia 45838	31	33
30	SOUL MAKOSSA		
31	Manu DibangoAtlantic 2971 OVER THE HILLS & FAR AWAY	35	43
32	Led Zeppelin—Atlantic 2970 IF YOU WANT ME TO STAY	36	41
	Sly & Family Stone—Epic 1107	41	53
33	HOW CAN I TELL HER Lobo—Big Tree 16004 (Dist: Bell)	39	45
34	HERE I AM Al Green (Hi 2247) (Dist: London)	43	54
35	LET'S GET IT ON Marvin Gaye—Tamla T54234	50	61
		1.0.	

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	BAD BAD LEROY BROWN	J		36	SATIN SHEET	S		I
	Jim Croce—ABC	11359	2 7		Jea	nnie Pruett—MCA 40015	24	26
2	YESTERDAY ONCE MORE Carpenters—A&M	-	3 8	37	ARE YOU MA	N ENOUGH? Four Tops—Dunhill 4354	42	47
3	SMOKE ON THE WATER			38	KODACHROM	E		
4	SHAMBALA	Bros.	4 9	39	GIVE ME LO	Simon—Columbia 45859 /E	8	2
5	Three Dog Night—Dunhil	4352	1 3	40		ge Harrison—Apple 1862	11	4
	Bloodstone—London		5 6	40	TEQUILA SUN Eagles—Asy	Ium 1101 (Dist: Atlantic)	44	49
6	BOOGIE WOOGIE BUGLE B Bette Midler—Atlantic	_	10 12	41	LONG TRAIN			
	GET DOWN			42	SOUL MAKOS	hers—Warner Bros. 7698	13	10
8	Gilbert O'Sullivan-Mam		9 13			frique—Mainstream 5542	45	52
X	Diana Ross—Motown	772L	15 24	43	TIME TO GET	<b>F DOWN</b> O'Jays—Phila. Int'l 3531	30	30
	DIAMOND GIRL Seals & Crofts—Warner Bros	7708	12 15	44		ITS YOU WHEN		-
10	MONEY Pink Floyd—Harvest 3609 (Dist: C	apitol)	14 17		YOU'RE DOW	N AND OUT nack—United Artists 255	46	51
1	LIVE & LET DIE	1000	17 28	45	ANGEL	nack-Onited Artists 23,3	40	51
12	Paul McCartney & Wings—Apple WILL IT GO ROUND IN CIR			46	Aretha	Franklin—Atlantic 2969	53	64
13	Billy Preston—A&M		6 1			The Sweet—Bell 45-361	51	57
	Chicago—Columbia		18 29	47	THE HURT	Cat Stevens—A&M 1418	56	67
14	MISDEMEANOR Foster Sylvers-MGM H	(14580	16 19	48	GYPSY MAN	—United Artists XW 281	57	75
15	BROTHER LOUIE			49	CLOUDS		57	70
16	Stories—Kama Sutr	a 5//	25 44	50		vid Gates—Elektra 45857	55	63
	Maureen McGovern—20th Century Fo		26 42	50		Osmonds—MGM 14562	21	22
17	BEHIND CLOSED DOORS Charlie Rich-Epic		19 23	51	HE DID WITH	I ME e Lawrence—Bell 45-362	54	56
18	MONSTER MASH Bobby Boris Pickett—Parrot 34 (Dist: Lo	undoni)	22 25	52	ROLL OVER		94	50
19	SO VERY HARD TO GO				Electric Light	Orch.—United Artists 173	48	50
20	Tower Of Power—Warner Bros	. 1681	20 21	53	MY LOVE	Wings—Apple 1816	40	11
	Johnnie Taylor—Stax	0161	28 39	54		AGREED THAT		
21	DOIN' IT TO DEATH	or 621	23 27			WILL TURN OUT ealers Wheel—A&M 1450		77
22	SAY, HAS ANYBODY SEEN			55	YOUNG LOVE			
	MY SWEET GYPSY ROSE Dawn—Bell		38 59	56	Don BELIEVE IN	ny Osmond—MGM 14583	64	76
23	PLAYGROUND IN MY MI Clint Holmes-Epic		7 5			Carole King—Ode 66035	68	83
24	UNEASY RIDER	10051	/ J	57		IN' OUT, SHE WA	S	
25	Charlie Daniels—Kama Sutra 576 (Dist: B I'LL ALWAYS LOVE MY MA		37 48			n Covay—Mercury 73385	72	80
	Intruders-Gamble 2506 (Dist: Col		27 32	58	NEVER, NEVE	ER, NEVER ssey—United Artists 211	58	60
26	DELTA DAWN Helen Reddy—Capito	3645	34 40	59	ROLAND THE			
27	I'D RATHER BE A COWBO		00 25		GERTRUDE T	HE GROUPIE le Show—Columbia 45878	61	65
28	John Denver—RCA		29 35 <b>TW</b>	60	PLASTIC MAI		Ŭ,	00
	Gladys Knight & Pips—Budd	ah 363	32 36	61	WHY ME	Temptations—Gordy 7129	33	34
29	THERE'S NO ME WITHOUT Manhattans—Columbia		31 33	01		ferson—Monument 17571 (Dist: Columbia)	62	62
30	SOUL MAKOSSA	0071	2E 42	62	BABY I'VE BE	EN MISSING YOU		
31	Manu DibangoAtlantic		35 43	63	BONGO ROCI	dependents—Wand 11258	74	93
	Led Zeppelin—Atlantic	2970	36 41		Incredible Bo	ngo Band—MGM K 14588	69	71
32	IF YOU WANT ME TO STAY Sly & Family Stone—Epic		41 53	64	SWAMP WITC	; <b>H</b> im Stafford⊢MGM 14496	47	31
33	HOW CAN I TELL HER	Dolla	20 45	65	LORD MR. F	ORD	73	81
34	Lobo—Big Tree 16004 (Dist HERE I AM		39 45	66	YOU LIGHT			
25	Al Green (Hi 2247) (Dist: L LET'S GET IT ON	ondon)	43 54	67		Carole King-Ode 66035	70	79
	Marvin Gaye—Tamla 1		50 61	-	Jack	ie "Moore—Atlantic 2956	75	84
A	To One (Change Acrete Didl)				,	DING PUBLISHER		
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Music/ Baby L've	Hastings Music—BMI) Been Missing You (Butter—ASCAP)	37 Haif- 52 He D	Breed B. Did With I	ue Monoay— Me (Senor—A	-BMI)	8 Monster Mash (Garpa 1 Mr. Skin (Hollenbeck	x & Cap —BMI)	pizzi—l
—ASCA	Leroy Brown (Blendingwell & ABC P) losed Doors (House of Gold—BMI)	Here How	I Am (Je Can I Te	c/Al Green— Il Her (Kaiser	BMI)	34 My Love (McCartney/ 33 My Maria (ABC-Dun ASCAR)	hill/Spee	ed—BN
Believe I	In Humanity (Colgems—ASCAP)	56 I Wa	as Checkin	Out, She W	ville—BMI)	My Merry-Go-Round ( Natural High (Crysta	Cayman- Jukebo	—ASCAI )x—BM
Blockbust	ter (Chinnichap/Rack—ASCAP)		Rather Be	A Cowboy (C	herry Lane—	Never, Never, Never Nobody Wants You (	(Peer I MCA—AS	Int'I—B SCAP) .
Boogie W	Voogie Bugle Boy (MCA—ASCAP) Louie (Buddah—ASCAP)	6 If Yo	ou Want M	le To Stay (S	trongflower—BMI) 3 (Mighty Three	32 Over The Hills & Fai ASCAP)	Away	(Superh
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Stone Delta Dav	Diamond—BMI)	26 Jimm 26 Ch	ny Loves N	Mary-Anne (Sp	ruce Run/Evie/	Cauldron—ASCAP)	ime (Wa	BIDON,
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Get Dowr	hock (Curtom—BMI) 8 n (Management Agency and Music)	7 Love	, Love, Lo	ve (A Dish A	) 6 Tunes, Raghouse	<sup>5</sup> So Very Hard To Go Soul Makoosa (Rayder	-BMI)	
	Love (Material World Charitable BMI)				ring Cross—BMI) 7	O Sunshine (Acuff-Rose-	–BMI)	

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**RIGHT PLACE WRONG TIME** 

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July 28, 1973

The new Ann Peebles single you've been asking about is here.

"I CAN'T STAND THE RAIN." Another outstanding Ann Peebles/Willie Mitchell collaboration. #2248

LONDON

Albert R. Broccoli & Harry Saltzman and United . Artists Congratulate Paul & Linda McCartney and Mings on their Smash Mit. "Live and Let Die"

## **TV Speakers: Passing The Buck On Their Ouality?**

NEW YORK — There's a "pass-the-buck" attitude when the subject of better TV sound is brought before members of the TV manufacturer and broadcasting industries. The broadcasters say they're forced to transmit a lower-quality "com-pressed" FM signal in view of the low-quality of TV speakers (see last week's editorial, "Speaking of TV Speakers") while the TV manufactur-er claims the "compressed FM" signal doesn't require upgrading of the TV er claims the "compressed FM" signal doesn't require upgrading of the TV speakers. It's been pointed out to Cash Box that even when TV speak-ers are passed over in favor of high-fidelity speakers one still obtains in-ferior FM sound. Also, it seems that the best of TV speakers—in terms of cost—is worth no more than \$3. That is all one gets even if he buys a big screen color set that retails over \$500.

#### FRONT COVER:



Stevie Wonder, who creates musical images that deeply penetrate and affect the listener, has produced "In-nervisions," his new album on Mo-town's Tamla label. His creative thrust is evident as this album moves him to his next plateau in his contin-uing search for new musical directions.

Stevie wrote all the songs, plays all the instruments on three of the cuts and most of them on four other cuts. He both produced and arranged the entire album.

entire album. "Innervisions" follows on the tracks of his million selling album, "Talking Book," that spawned a pair of number one singles, "Superstition" which sold over two million units and "You Are The Sunshine of My Life," which came close to two million in calca

sales. His new album gives rise to the notion that similar singles success is in the offing with the immediate re-lease of "Higher Ground" from "In-nervisions." At 22, he's taking total advantage of his enormous capabilities. He is

of his enormous capabilities. He is also bringing the dynamics of his stage performance to audiences throughout the country on a summer tour that's packing halls cross-

tour that's packing halls cross-country. "I like to think that my music means me, how I feel and what I want to say," says Stevie Wonder. "Inner-visions" is Stevie Wonder's latest statement.

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#### 'A Developing Pattern'

# Crackdown On Firms Offering 'Franchises' For Pirate Tapes

#### 4 Indicted On Mail Fraud

NEW YORK - Federal authorities have started the first round in a series of crackdowns on firms allegedly offering "sub-distribution franchises" around the country for the sale of pirated tapes.

According to Jules Yarnell, special According to Jules Yarnell, special counsel on piracy for the Recording Industry Association of America (RIAA), this practice has evolved into "a developing pattern." Such op-erations are said to be utilizing ad-vertisements, phone calls, letters in an attempt to induce parties to become involved in these franchises for several thousands of dollars.

al thousands of dollars. As a result of investigations and complaints to the Georgia Depart-ment of Consumer Services, a grand jury in the U.S. District Court for the Southern District of Iowa has handed down a 14-count mail-fraud indict-ment against four individuals associ-ated with Economy Distributing Co. of Atlanta. The indictments were handed down on June 13 against Leon P. Woodal, Gerald Otto Weiss and John A. Gregorie. The three were ar-raigned last week (16) and later re-leased on bond. The name of the fourth individual was withheld pend-

ing his arrest by the FBI. **Charges** Cited

According to Allen L. Donielson, U.S. Attorney, and Robert L. Fanter, Assistant U.S. Attorney, the indict-ment charges the defendants with "willfully and unlawfully devising a scheme to defraud certain persons who could and would be induced to invest in stereo tape distributorships. The parties defrauded . . . were induced to stock certain tapes and assured by the defendants that said tapes would be readily sold and significant profits made." made

Indicating that the product avail-able was non-hit, pre-Feb. 15, 1972 product not covered by the Copyright Amendment against pirated goods, the Attorneys stated that "in truth and in fact, the tapes have little or no value and sales were almost nil"

and in fact, the tapes have little or no value and sales were almost nil." Yarnell indicated that a number of other firms were being looked into. Some operations, he said, actually provide large reels of tape with a number of albums, winding equip-ment, labels and blank tape car-tridges." He further said that these operations did not limit the number of "sub-distributors in any one area" but engage in a form of multiple dis-tribution, offering their services to all who are willing to enter a business relationhip with them.

#### **On Piracy** Four States Act

**FOUR States Act** NEW YORK — The drive to stamp out pirating of tape recordings has moved forward with action in four states—California, New York, Penn-sylvania, and Wisconsin. In Brooklyn, N. Y., a pirate dis-tributor received a sentence of \$1,000 fine or six months in jail from Kings County Supreme Court Justice Ed-ward Lenton, according to District Attorney Eugene Gold and Assistant District Attorney Stephen Taub. Er-win Damsky pleaded guilty to violat-ing the New York Anti-Piracy Law. Damsky's sentencing stems from a Brooklyn raid in Dec. when 30,000 pirate tapes and 2,500 pornographic films were seized. Two other men were arrested and have pleaded guilty as a result of the same raid. In California, a pirate manufactur-

# 'Innervisions' **Gets Unique Press Premiere**

NEW YORK -- About 50 members of NEW YORK — About 50 members of the music industry and consumer press corps sat blindfolded in a re-cording studio that had formerly been a church to listen to the debut per-formance of Stevie Wonder's latest album, "Innervisions," on the Tamla/-Motown label, last week (17). The unique promo premiere ar-

Motown label, last week (17). The unique promo premiere, ar-ranged by The Wartoke Concern, came from an idea suggested by Ira Tucker Jr., a close associate of the blind recording star. A spokesman for Wartoke, public relations specialists, explained that the event was designed to offer reviewers and critics a taste to offer reviewers and critics a taste of the sensory perspective Wonder experiences.

experiences. Guests were gathered aboard a chartered bus, blindfolded, and treated to a ride around midtown Manhattan before being taken to Media Sound Studios on West 57th St., where a buffet lunch was served after the al-bum was played through. Escorts guided the press off the bus and into the studio the studio.

Reactions ranged from cynicism to took on ision was an admission that sound greater meaning when vision was denied. Many of the guests danced blindfolded

er, Glen Alan Tharp, was sentenced, by Federal District Court Judge Jesse by Federal District Court Judge Jesse W. Curtis, to a year in prison and placed on three years probation after pleading nolo contendere to two counts of piracy. In Pennsylvania, state police seized more than 700 tapes in raids on two retail operations owned by Hessler (Cont'd on p. 20)

## **CBS, RCA Explain Interview Stand**

NEW YORK — The refusal of two labels, Columbia and RCA, to submit personnel to interviews by the staff by Sen. James Buckley, who is con-ducting a private investigation into alleged payola practices in the indus-try, were explained by statements from both labels.

At CBS, corporate issued the fol-lowing remarks: "CBS' cooperation with Senator Buckley's staff is, of course, subject to its own primary (Cont'd on p. 23)

# Grand Jury **Subpoenas 14 Stations**

NEW YORK - Thirteen New York NEW YORK — Thirteen New York market radio stations were handed subpoenaes in the continuing investi-gation by a Federal Grand Jury into alleged payola practices in the music

industry. Covering various music formats, the stations have been told to provide the grand jury with various documents, including those involving contact with the music industry. The subpoenas were returnable last Fri. (20), although some stations indi-cated they would receive postponements.

According to the New York Times, According to the New York Times, five stations were subpoenaed earlier in the week. They are: WLIB, WMCA, WBLS, WRVR and WWDJ, while eight other outlets were called in by the grand jury by midweek. The latter are: WNBC-AM & FM, WABC, WNEW-AM & FM, WPLJ, WHOM, WBNX, and WPIX-FM.

#### **Col/Epic Meets** On Theme Of 'Family Of Music/73'

The Columbia/Epic and Columbia Custom Labels annual sales conven-tion stars this week (25-28) in San Francisco under the theme of "The Family of Musix/73." More than 1000 Family of Musix/73." More than 1000 people are expected to be on hand at the convention headquarters at the Fairmont Hotel. On Thursday morn-ing (26), the official start of the meeting, Goddard Lieberson, pres-ident of the CBS/Records Group, will deliver the keynote address at the Masonic Auditorium. The CBS Inter-national Disk division meets prior to and during the convention under the direction of Walter Yetnikoff, pres-ident. ident.

# U.S. Rights To B.B.C. Show On **Rolling Stones**

NEW YORK - London Wavelength,

NEW YORK — London Wavelength, Inc., New York-based radio program syndicator, has acquired another BBC show, "The Rolling Stones Story," for syndication in the U. S. The six-hour rock bio is slated for airing on American radio stations early this fall. Narrator of the show is Alexis Korner, who has worked with the Rolling Stones since they cut their first album as a group in the early 1960's. Korner provides continuity throughout the program by narrating the six-hour show, and he describes the different phases of the Rolling Stones' evolution as one of the hot-test groups in the history of rock mu-sic. The show chronicles the rise of the Stones and their various stages.

#### Other Shows

Other Shows London Wavelength, Inc./ASI Com-munications of New York, has pack-aged three successful B.B.C. produc-tions since the syndication firm was founded in 1972. Most popular pro-gram of the series has been the "His-tory of the Beatles", a 13-hour rock music spectacular aired on some 100 radio stations throughout the Uni-ted States. Another series, "26 Live Concerts From London," featured 26 British rock groups in live one-hour concerts aired on nearly 75 American radio stations. The firm's most re-cent programming package, "Profile of Elton John," has already been aired on nearly 75 stations as well, and is the premier episode of a long series of major profiles. London Wavelength, Inc., of New York is programming partners with London Wavelength, Ltd., of London. The New York firm is a subsidiary of ASI Communications, Inc., located at Seven East 51st St., in New York City.

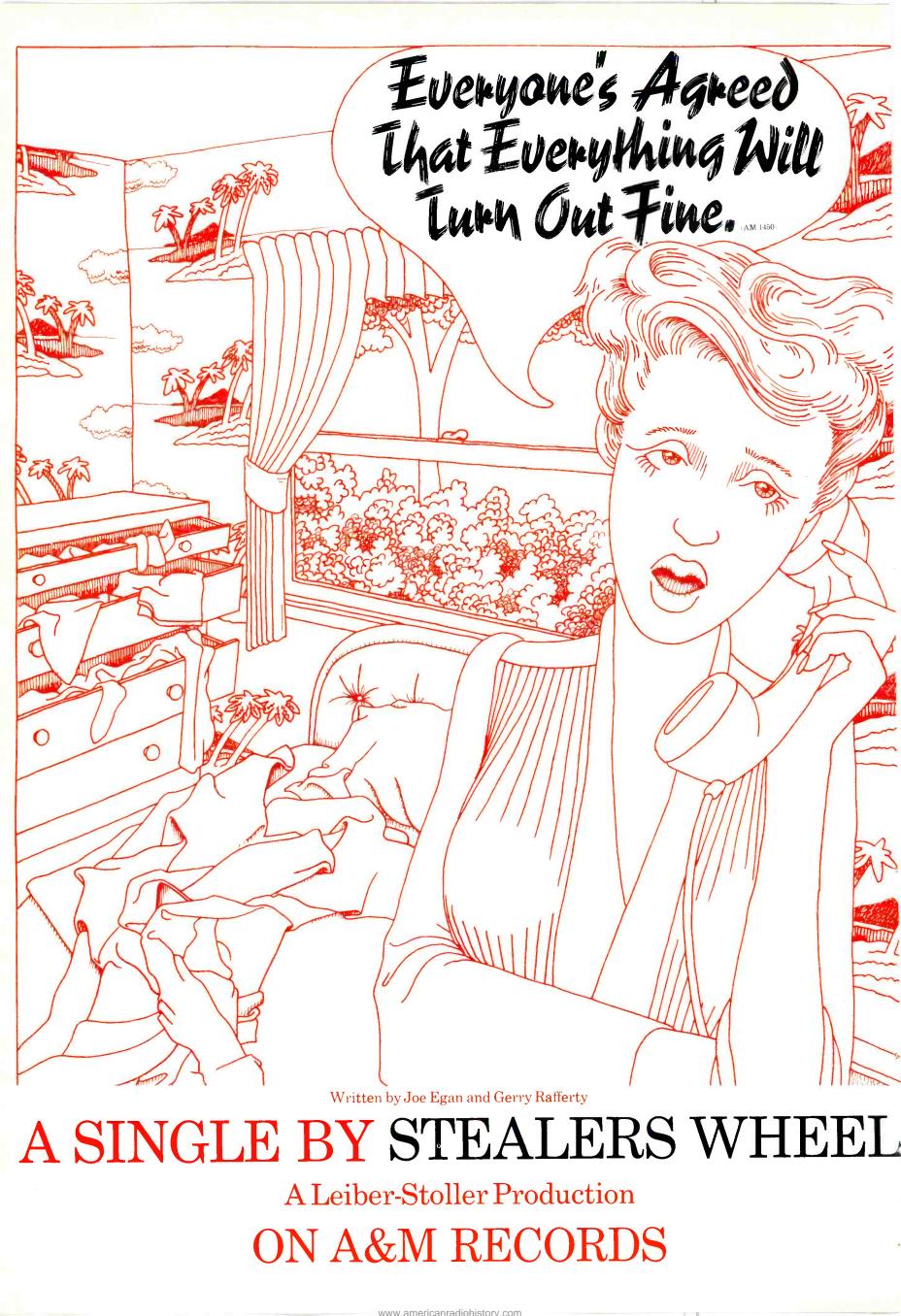
City.



Dear Sirs: We are writing on behalf of Wolf-man Jack, to express our dismay over the fact that as yet unsubstantiated allegations against the recording in-dustry have given birth to what na-tional newspapers and magazines are terming a "new payola scandal." terming a "new payola scandal." Our past experience with recording

company personnel has given us an impression entirely to the contrary. We meet with approximately twenty-We meet with approximately twenty-five record promotion men each week. We have designated Monday and Tuesday as official days during which we confer with promotional person-nel. However, company representa-tives feel free to visit at any time during the week, to present new prod-uct or exchange and discuss industry

news. It is not unusual for us to spend over an hour with each promotion (Cont'd on p. 23)



# **Broad Music Base Cited In** Polydor's Record 1st Half

#### Schoenbaum Sees Best Year Ever

NEW YORK — 1973 will prove the best year yet for Polydor Inc., an anticipation based on the label's first-half performance. According to Jerry Schoenbaum, president, first half sales and earnings were the highest in the component's bistory.

and earnings were the highest in the company's history. The five-year-old disk arm of the Polygram group registered a 14% in-crease in pop sales over the same period last year, while foreign licen-see royalties increased 161%, reflect-ing widespread distribution of the company's product on a global scale. Latter "significantly" boosted first-half profits, Schoenbaum stated. Schoenbaum and other Polydor ex-ecs cited broad acceptance of the la-bel's product during this period, in-cluding the success of 14 pop, jazz and R&B albums and 20 pop-charted singles. Strong contributions by Poly-

singles. Strong contributions by Poly-dor's classical label, Deutsche Gram-niophon—highlighted by the Met's production of "Carmen"—were also reported.

Schoenbaum said that "distribution arrangements with Polydor-affiliated

### Video Market **Study Forecasts** Long-Term Trend

HOLLYWOOD — The videoplayer in-dustry is expected to experience a period of rapid growth in 1973 and 1974, followed by a slight decline in sales resulting from saturation of non-consumer applications and imma-turity of the consumer market turity of the consumer market.

turity of the consumer market. That forcast is reported in a 68-page study prepared by Creative Strategies Inc. (CSI) of Palo Alto, Calif. which predicts total worldwide sales of videoplayer hardware, soft-ware and support systems to increase from \$79 million in 1972 at an annual growth rate of 41.1 per cent. Despite the generally held belief

Despite the generally held belief that videoplayer is the next major growth area in consumer electronics. CSI's study warns that a number of obstacles may inhibit significant pene-tration of this market until the 1980s 1980s.

The video analysis is part of the company's Industry Analysis Service, a series of studies of technology-based, high-growth industries. Creative Strategies is located at 1032 Elwell Court, Palo Alto.

# **`Sqt. Pepper**' **Caster On RSO**

HOLLYWOOD — The cast LP from the stage production of "Sargeant Pepper's Lonely Hearts Club Band" will be released on the RSO label, distributed by Atlantic Records, ac-cording to Peter Brown, president of the American arm of the Robert Stig-wood Organization.

The production which will take the The production which will take the form of a rock opera and will be produced by the Robert Stigwood Or-ganisation, is scheduled to open at Madison Square Garden on Sept. 18. The Stigwood Organisation purchased the rights to all of the Lennon-McCartney songs on the Sgt. Pepper and Abbey Roads album for utiliza-tion in the production tion in the production.

The story for the opera will be based on "Billy Shears," whom the Beatles mention in Sgt. Pepper. The show is directed by Tom O'Horgan, produced by the Robert Stigwood Or-ganisation in association with Brian Avnet and Scarab Productions.

labels "continue to prove highly re-wardings." These include the Rifkin brothers Spring label with Joe Si-mon, Millie Jackson and Act, James Brown's People label with the JB's and Lyn Collins, and Joel Diamond's Silver Blue label with the Invitations. The company is also handling product through Lee Laseff's Anthem Produc-tions with albums by singer-writer John Lovick Turner and rock due Buckingham Nicks. Top acts during the first-half peri-

Buckingham Nicks. Top acts during the first-half peri-od include James Brown, Slade, Man-drill, Eric Clapton, Rory Gallagher, ChickCorea, Roy Buchanan, Roy Ay-ers, Stan Clarke, Manfred Mann and Joe Simon. The "Strauss Family" al-bum with the London Symphony Or-chestra is another first-half success.

#### Other execs comment

Harold Berkman, director of pro-motion, points to the label's gearing of "overall policy to what the music industry calls 'cross-over potential'" as reflective of across-the-board success.

Phil Picone, director of marketing and Mel Price, sales manager, cite the company's U.D.C. distribution ties as proving "highly efficient inexpanding sales and penetrating new market

proving "highly efficient inexpanding sales and penetrating new market areas." The U.D.C. arrangement is now two years old. Peter Siegel, A&R director, calls attention to "concerted efforts in all areas" of artist development in A&R's contribution to Polydor's rosy showing over the past six months.

### **Tapes Start** Atlantic's Quad Product

NEW YORK — David Glew, vice president and director of marketing for Atlantic Records, reports that At-lantic has shipped six new quad tape recordings as of July 16. The releases available on Quad Tape are: Herbie Mann's "Hold On 1'm Coming", Bette Midler's "The Divine Miss M", The Spinners' "Spinners," "The Best Of Aretha Franklin," Black Oak Arkan-sas' "Raunch 'N' Roll," and Donny Hathaway's "Extension Of A Man". The same recordings are scheduled for an Aug. 1 quad LP release. NEW YORK - David Glew, vice

## M. T. Thomas To Col Masterworks

NEW YORK — Columbia Records has announced the signing of conduc-tor Michael Tilson Thomas, according to Thomas Frost and Thomas She-pard, directors of Columbia Masterworks.

works. Thomas, currently the director of the Young People's Concerts with the New York Philharmonic, director of the Buffalo Symphony and principal guest conductor of the Boston Sym-phony, burst upon the scene when he substituted for the ailing William Steinberg and led the Boston Sym-phony on Oct. 22, 1969. Actually, the ground had been

Actually, the ground had been firmly laid down before Thomas' de-but performance with the Boston Symphony. Born in Los Angeles in 1944, and educated at the University of Southern California (studying un-der John Crown and Ingolf Dahl), Thomas made his debut as a conductor when he was 19; two years later, he was an assistant to Pierre Boulez at Ojai; two years later, he won the Koussevitsky Price at the Berkshire (Massachusetts) Music Center.

Thomas received his appointment as assistant conductor of the Boston Symphony within the next year after winning the Koussevitsky; ten days after the appointment, he made his debut with the orchestra.

# **Columbia Series To Fill Gap On Black Symphonic Writers**

NEW YORK — Columbia Master-works has started filling-the-gap work on a series of at least 12 re-cordings which will feature the works of some 20 black composers. The Black Composer's Series grew out of an agreement between Columbia Rec-ords and the Afro-American Music Opportunities Association. In commenting on this series, God-dard Lieberson, president, CBS/Rec-ords Group, said he felt that this series continues Columbia Records "deep interest in making available all aspects of musical culture and we are highly honored to be part of this historic series. The music of black symphonic composers is certainly one of the most neglected areas both in recording and performance, and we of the most neglected areas both in recording and performance, and we hope that our recordings of these works will be an important step in increasing the awareness of the ac-complishments and achievements of black composers." Tom Frost and Tom Shepard, direc-tors of Masterworks and original cast A&B who will be working closely on

A&R who will be working closely on the production of these albums for the company, provided the following de-tails on this new series:

Paul Freeman, the associate con Paul Freeman, the associate con-ductor of the Detroit Symphony, will be the artistic director of the project, which will involve several Columbia artists, including Isaac Stern, the Juilliard Quartet and Jaime Laredo. The Detroit Symphony and other or-chestras will be used.

chestras will be used. The Irwin-Sweeney Miller Founda-tion of Columbus. Indiana, has al-ready provided a limited grant for the initial planning process and the first recordings. The chief consultant for the project is Dr. Dominoue-Rene de Lerman of the University of Indiana. The first four records of the series will be released by Colubmia Master-works next Jan. The recordings will be:

be: Record 1: Music of Chevalier de Saint George-"Symphonie Concer-

## Motown, Film Co. Settle Suit; Pic Track To Label

HOLLYWOOD — Motown Record Corp. says it's settled out of court a multi-million dollar lawsuit against General Film Corp. over GFC's film formerly titled "Motown 9000," now titled "Detroit 9000," and has agreed to distribute and promote the soundtrack album of the film, the first film score penned and produced by Holland-Dozier-Holland. Architects of the multi-million dol

Architects of the multi-million dol-lar lawsuit settlement were Herbert Dodell, representing GFC; Al Smith of Loeb & Loeb and Joel Strote of Strote & Straw, representing Motown.

"Detroit 9000" is a crime flick in-volving Michigan's first Black guber-natorial candidate, and stars Hari Rhodes, Vonetta McGee and Alex Rocco.

The trio of HDH was once one of Motown's major songwriting and producing teams until they left the company in 1967 to found Invictus Records.

Motown President Ewart G. Abner, Jr. said that Motown "welcomes the opportunity to once again be involved with HDH and has plans for a highly dramatic promotional campaign the HDH soundtrack album."

the HDH soundtrack album." Abner added that Motown's soundtrack album promo campaign will be tied to General Film's world premiere of the film in Detroit's Madison Theatre on Aug. 7, and par-allels GFC's opening of the film in 35 major cities the following week. Ma-jor cities included in GFC's opening schedule are New York, Los Angeles, Atlanta, Cleveland, Baltimore and Cincinnati.

tante," (Op. 13 in G Major for Two Violins); String Quartet (Op. 1, No. 1 in C Major); Symphony No. 1 (Op. 11, No. 1 in G Major); Scenes from "Ernestine"; Record 2: Clarence Cameron White—"Elegy for Orches-tra;" Samuel Coleridge-Taylor— "Danse Negre;" William Grant Still— "Afro-American Symphony"; Record 3: Ulysses Simpson Kay—"Mark-ings;" George Theophilus Walter —"Concerto for Trombone"; Rec-ord 4: Roque Cordero—Concerto for Violin; Cordero—"Ocho Miniaturas." Five Year Project

#### Five Year Project

The five-year recording project will focus around the selected works of major black composers from various countries, active from the 18th Centu-ry to the present. Until this time, the number of commercially available re-cordings of symphonic work by black composers is less than 20. While a recent Schwann Record and Tape Guide cited the availability of 16 dif-ferent versions of the Beethoven sym-phonies in complete sets, for examphonies in complete sets, for examphonies in complete sets, for exam-ple, the only symphonies available by black composers are single per-formance version of works by T. J. Anderson, Howard Swanson and William Dawson. There are currently no recordings of string quartets, con-certos or operas by black composers, and few recordings of other composi-tional forms by black composers.

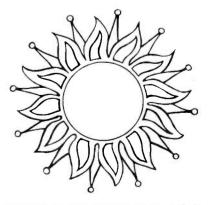
# Sunburst Label Formed In N.Y.; 8 Acts Signed

NEW YORK — Sunburst Records has been formed with independent dis-tribution, according to Steve Metz, general manager. The label, with

general manager. The label, with offices at 1650 Broadway, also has the following officers: president: Joe DiNicola and Lenny Tam, vp. Metz, a producer of a number of acts, said he would henceforth limit his indie production activities to three artists, Beverly Bremers (Scepter), Danny Bonaduce (MGM) and Limmie & the Family Cookin' (Phono-gram). gram)

gram). Sunburst, which plans its first re-lease Aug. 1., has inked the following acts, the Chiffons, Robert McNamara, Michele Robbins, Joey Dee, Kay Ste-vens, Steve Reinhart and Lyn Thigpin. Also, a British group, Hawk, has been signed. Reinhart, an arranger (e.g. "Godspell") and vocal-ist will also co-produce with Metz and write material for Miss Thigpin, also from the cast of "Godspell." Metz said he will co-produce sides with a number of previous associates, includ-ing Sandy Linzer and Norman Ber-gen. gen

Metz said that Sunburst has lined-up a network of 30 distributors. Com-pany's telephone number is: (212) 541-5711.



Enclosed is the Sunburst record la-bel. Logo will be in right hand corner. The colors of the logo will be yellow, orange and a tint of brown. The rest of the label will be white and the record, itself, will be yellow vinyl.

# Success Of Content Ruling **Cited In Stampeders Tour**

## **Biggest Advance** Yet In Canada

TORONTO — It's obvious the CRTC 30% ruling is working. The Stamped-ers have just been signed to the largest moneymaking Canadian tour of the century. Their advance from Donald K. Donald was in the form of a bonded cheque for the amount of \$65,000. He also guaranteed the Music World Creations recording unit an World Creations recording unit an unprecedented \$125,000 with percent-ages for the tour in more than 160 Canadian cities. The deal was firmed before hundreds of thousands of viewers on the final show of CTV's "Musical Friends" hosted by Jim

# Pirate Arrest At Swap Meet In Pasadena

HOLLYWOOD — Pasadena police moved against tape pirates on Sun-day, July 8, with the arrest of Russell B. Helfer at the Pasadena Rose Bowl Swap Meet.

Helfer was arrested on a misde-meanor charge for selling the tapes with music pirated from several dif-ferent record companies. He reported-ly had approximately 1500 tapes in his possession. Bond was set at \$500.

It had been reported that pirated It had been reported that pirated tapes were being sold at Swap Meets in the Los Angeles Area, so represen-tatives from the Los Angeles and Pasadena city attorneys' offices, the RIAA, A&M Records and Columbia Records set out to investigate the sit-uation. Police were called in and the errors made arrest made.

arrest made. Spokesmen for the Pasadena Swap Meet announced the revocation of Helfer's license to sell. The misde-meanor charge could result in 6 months in jail or \$500 and up in fines for each count. He was arrested on one count, but that figure could rise depending on the number of record companies that prosecute. In another development, a man ar-

In another development, a man ar-rested last Jan. on charges of pirat-ing 8-track tape cartridges pleaded nolo contendere in the Municipal Court here to charges of violating Section 653h of the California Penal Code. No date was set for sentenc-ing ing.

Gary The defendant. Edwards Stokes, 29, was originally arrested on a warrant from Clark County, Nevaa warrant from Clark County, Neva-da, charging him with obtaining prop-erty under false pretense. At the time of his arrest, police seized close to 1,000 pirated tapes, several hun-dred master tapes, catalogs, labels, sleeves and a shrink-wrap machine.

## LA Ruling OK's **Class Action** Against Capitol

HOLLYWOOD — A ruling handed down last week by Judge William Gray of the Los Angeles Federal Dis-trict Court brought Capitol Records' minority stockholders one step closer to a class action being pressed in their behalf by Rocco Catena, a former vice president of the compa-ny. Judge Gray's decision certified the move as a proper class action and Catena as a recognized representative of the class.

The ruling thus entitles the minori-ty stockholders as a class to press for compensation on losses sustained in Capitol Industry stock purchases and sales between June, 1969, and Decem-ber, 1971. The total compensation being sought is \$30 million.

McKenna. This is the highest guaran-tee ever paid to a Canadian group. The tour is shaping up to have a total gross potential of approximate-ly \$400,000.

Earlier in the year the DKD com-plex presented the Stampeders on two tours that had high grosses and which convinced him to proceed with this latest offer.

#### Int'l Activity

Coinciding with the announcement of the Canadian tour, Mel Shaw, man-ager of the group, announced an ar-rangement with Phonogram Internarangement with Phonogram Interna-tional of Holland for the Stampeders to be guaranteed two international promo and concert tours each year for the next two years. The initial tour in Nov. of this year will be their third visit to Europe. They are also mapping out a trip to the Orient for sometime around March of next year as well as a tour of the U.S. during 1974.

Shaw has tied-in several firms to boost the image of the Stampeders over the next few months. These inover the next few months. These in-clude Quality Records Limited, dis-tributors of their label who are mailing more than 40,000 one color posters showing the group's three Gold albums; a mailing of a six sin-gle package of the group's past hits issued on the Gold Treasure series to radio stations; and the resorvising of issued on the Gold Treasure series to radio stations; and the re-servicing of the albums; and with poster prints, Canada's largest poster distribution company who will make available a large action poster of the Stampeders in colour, to be distributed nationally and backed with a mass merchandis-ing campaign ing campaign.

The Stampeders' tour is being pro-duced by Donald K. Donald and coor-dinated by Concept 376 of Toronto.

#### Weber To Share Col/Epic/Custom **Promo Duties**

NEW YORK—Stan Monteiro, direc-tor of national promotion, Epic/Col-umbia custom labels, has announced the appointment of Dick Weber as associate director, national promotion, for Epic and the Custom Labels.

In his new capacity, Weber will as-In his new capacity, Weber will as-sist Monteiro in all phases of pro-motion for Epic and the Columbia Custom Labels. He will be heavily in-volved in directing the label's pro-motional field force and in the main-taining of close working relationships with industry personnel, including disk jockeys and program directors for the purpose of promoting Epic/Cus-tom product. He will report directly to Monteiro. Weber comes to Epic with an ex-

Weber comes to Epic with an ex-tensive background in the music busi-ness. He recently served as national promotion director for Big Tree Records. Prior to that he worked in a similar capacity for Ampex Records. His twelve years of experience also includes positions as Music Director at WGBS, Miami; WYKC, Cleveland; and WCOL, Columbus, Ohio.



## Metromedia's 2nd Quarter: **Below Expectations**

NEW YORK — Metromedia, Inc. has reported 1973 second quarter record revenues of \$48,286,684 compared to \$42,192,197 last year. Net income amounted to \$3,641,789 or 56c per share against \$3,600,582, or 59c per share in 1972.

For the first half of 1973 revenues were at a record level of \$97,656,691 compared to \$82,984,066 last year. Net income amounted to \$5,165,401 or 79c per share against \$4,695,017 or 77c per share in 1972.

In announcing the results, John W. Kluge, chairman of the board and president said, "We are disappointed that second quarter earnings were be-low our earlier expectations. We have recently witnessed a slowdown in the revenues of our transit outdoor and recently witnessed a slowdown in the revenues of our transit, outdoor and radio divisions. Additionally, al-though our recent acquisitions, other than the two FM stations, are all profitable, their contribution has been largely offset by greater interest costs. Because of the current advertis-ing softness and the uncertain outcosts. Because of the current advertis-ing softness and the uncertain out-look for the economy we do not feel assured at this time that we will sur-pass the record earnings of last year."

## Lear Jet Stereo Sales Up 86% In 1st Half

HOLLYWOOD - Major increases in the sale of 8-track stereo products has been renorted by Lear Jet Stereo, Inc. According to Fred Seger, Lear Jet Stereo's marketing manager, sales of the company's lines of 8-track auto, home and portable players were up 86% during the first six months of 1973 as compared with the first six months of 1972. "We were up 95% in the first quarter, and 79% in the sec-ond," Mr. Seger said. "And June was our best single month to date.'

Lear Jet Stereo has recently introduced a new marketing program aimed at the 97% of car owners who drive with only an AM—or no— radio. One facet of it is to focus sales on retail outlets that have not traditionally been important in 8-track and cassette sales—particularly the mass merchandisers. Lear Jet has introduced special programs and selling aids aimed at this market.

# Hart To Monarch

NEW YORK-David Hart has joined Monarch Entertainment Bureau, East Orange, N. J., as manager of the col-lege concert division, according to John Scher, president of Monarch. The new appointment becomes effective at once.

The move brings a new dimension to the Monarch operation, which currently involves producing contemporary music shows at the Capitol Thea-tre in Passaic, N. J. and operating the Garden State Summer Music Fair at Roosevelt Stadium, Jersey City. Hart will focus on developing the company's college concert operations into different regions of New Jersey as well as other states. Currently, Monarch handles show promotions at Newark State College in Union, N. J.; Fairleigh Dickinson College in Tea-neck, N. J. and at the University of Wisconsin, Madison, Wisc.

Hart first became involved in the music scene as a staffer at Bill Gra-ham's famed Fillmore East, and later he served as an agent with the Millard Agency. He was also associated with College Entertainment Associates, before joining Monarch.

## **Court Blocks GFR** Meeting On Knight

NEW YORK — The New York Su-preme Court has granted Terry Knight a preliminary injunction en-joining Mark Farner, Melvin Schach-er and Donald Brewer from "conducting a special meeting of the board of directors of GFR Enterprises, Ltd. or otherwise acting to remove Knight as a member of the Board."

On June 27, according to Knight, Farner, Schacher and Brewer had at-tempted to call a special meeting of GFR's board for the purpose of re-moving Knight as a director of the New York corporation. The Court's injunction has blocked that meet-ing ing.

In his decision, the Honorable Jus-tice Nathaniel T. Helman ruled: "... tice Nathaniel T. Helman ruled: "... such a removal (of Knight) would be illegal and in controvention of the Charter and By-Laws of the Corpora-tion." Knight had alleged that notice of the meeting had been purposely mailed to a residence which he no longer occupied and that no notice whatsoever of the meeting had been given to the other shareholders of the Corporation, Howard N. Beldock and Jerrold H. Kushnick. Jerrold H. Kushnick.

Jerrold H. Kushnick. In his three-page ruling, Justice Helman wrote: "... a serious chal-lenge to the sufficiency of the notice sent relates to the failure to send notices to stockholders Beldock and Kushnick, a fact which is undisputed ... the stockholders agreement signed by all of the stockholders, including Beldock and Kushnick, contained a provision that all shareholders to (the) agreement shall be Directors of the Corporation ... and the failure to so notify them would nullify any ac-tion that could be taken at such meet-ing." Justice Helman stated further: "The

Justice Helman stated further: "The Justice Helman stated further: "The affidavits disclose ample justification for (Knight's) assertion that his re-moval without legal basis, at this time, would cause him irreparable in-jury and would result in both person-al and property damage at a time al and property damage at a time when several undisposed litigations are pending between the parties."

## Erim Atlantic's **Director Of Special Projects**

NEW YORK—Tunc Erim, who has been with Atlantic Records since 1966, has been named director of special projects by Jerry Greenberg, senior vice president and general manager. Erim has worked as studio manager for the past four years, and now he will be working closely with and co-ordinating his activities with Dickie Kline, national pop promotion direc-tor, and John Gibson, director of art-ist development on all new artists on the Atlantic, Atco and Asylum labels.

## **Delehant Heads** Atlantic A&R On East Coast

NEW YORK-Jim Delehant has been NEW YORK—Jim Delehant has been named director of east coast A&R for Atlantic Records by Jerry Greenberg, senior vice president and general man-ager. Delehant, who has been with Atlantic for four years, previously worked as Greenberg's assistant and for Jerry Wexler as a member of At-lantic's "Think Tank." Before coming to Atlantic, Delehant wrote for sev-eral music publications and was editor of "Hit Parader" magazine. He has most recently been busy

He has most recently been busy producing a first album for Gary Farr, a new Atlantic artist, with Wexler in Muscle Shoals. Delehant was also instrumental in signing Horslips, a new Irish rock band.

# Steely Dan, not just a Fantasy etched on Tapestry but a *Countdown To Ecstasy*

New Album "Countdown To Ecstasy" ABCX-779 · Now available on ABC/Dunhill Records New single: "Show Biz Kids" ABC-11382

# **CashBox** Radio Active

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

		% OF STATIONS ADDING TITLES TO PROG.	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED
	TITLE ARTIST LABEL	PROG. SCHED. THIS WEEK	PROG. SCHED. TO DATE
1.	Let's Get It On—Marvin Gaye—Tamla	36%	36%
2.	Saturday Night's Alright For Fighting —Elton John—MCA	33%	33%
3.	Loves Me Like A Rock—Paul Simon— Columbia	30%	30%
4.	Gypsy Man—War—United Artists	28%	57%
5.	My Maria—B. W. Stevenson—RCA	25%	34%
6.	! Believe In You—Johnny Taylor—Stax	22%	99%
7.	We're An American Band—Grand Funk —Capitol	21%	31%
8.	Young Love—Donny Osmond—MGM	18%	64%
9.	How Can I Tell Her—Lobo—Big Tree	15%	69%
10.	Angel—Aretha Franklin—Atlantic	13%	30%
11.	Brother Lovie—Stories—Kama Sutra	13%	86%
12.	Are You Man Enough—4 Tops—Dunhill	13%	85%
13.	Believe In HumanityCarole KingOde	12%	33%
14.	Half Breed—Cher—MCA	12%	12%
15.	The Hurt—Cat Stevens—A&M	11%	52%
16.	Freedom For The Stallion—Hues Corporation—RCA	11%	11%
17.	You Light Up My Life—Carole King—Ode	9%	18%
18.	Here I Am—Al Green—Hi	9%	23%
19.	A Million To One—Donny Osmond—MGM	9%	9%
20.	Behind Closed Doors—Charlie Rich—Epic	8%	88%
21.	If You Want Me To Stay—Sly & Family Stone—Epic	8%	64%
22.	Bongo Rock—Incredible Bongo Band—MGM	8%	18%
	Sweet Charlie Babe—Jackie Moore—Atlantic One Tin Soldier—Coven—MGM	7% 7%	7% 7%
25.	Over The Hills & Far Away—Led Zeppelin —Atlantic	6%	66%



#### SHOW BIZ KIDS 101 (ÁBC 11382) Dunhill) ROCK AND ROLL HEAVEN (Caesar's/E. H. Morris/Zapata—ASCAP) 102 's/E. H. Morris (Rocky Road 3) SEND A LITTLE LOVE 103 MY WAY (Colgems/East Hill/J. C.—ASCAP) Anne Murray (Capitol 3648) TOUCH OF MAGIC (Martin Town/Tarona—ASCAP) James LeRoy (Janus 219) (Dist: Chess OLD BETSY GOES BOING, 104 less) 105 BOING (Kittyhawk--ASCAP) ers (Capitol 3646) 106 ECSTASY ECSTASY (Bridgeport—BMI) Ohio Players (Westbound 216) (Dist: IN THE MIDNIGHT HOUR (Cotillion/East Memphis—BMI) Cross Country (Atco 6934) GYPSY DAVY (TRO/Ludlow—BMI) Arlo Guthrie (Reprise 1158) (Dist: Warner Bros.) HANDS (Burdette—BMI) (Dist: Chess) 107 108 109 (Burdette—BMI) Debbie Dawn (Warner Bros. 7721) LET'S SPEND THE NIGHT 110 TOGETHER (ABKCO-BM1) David Bowie (RCA C HANG LOOSE 0028) 111 (Mandrill/Intersong U.S.A.—ASCAP) Mandrill (Polydor 14187) CEEDC #86 112 SEEDS (Neighborhood—ASCAP) Melanie (Neighborhood 4212) DON'T LET IT END (TIL 113 YOU LET IT BEGIN) MUSIC, MUSIC, MUSIC 114 THE KING OF ROCK 'N ROLL 115 Sweet City—ASCAP) Cashman & West (Dunhill 4349) 116 SLICK (Jobete Music—ASCAP) Willie Hutch (Motown 1252) EVIL 117 EVIL (Hummit—BMI) Earth, Wind & Fire (Columbia 45888) LET THE GOOD TIME ROLL/FEEL SO FINE 118 SUMMER (THE FIRST TIME) 119 NEXT DOOR NEIGHBOR'S KID 120 Cossette/Every Little Tun (Pierre ASCAP - MCM 145 TO KNOW YOU IS TO 121 LOVE YOU (Stein Van Stock/Black Bull—ASCAP) B. B. King (ABS 11373) STREET DANCE 122 (Clita/Bradley—BMI) The Fatback Band (F SOMETIMES I DON'T KNOW 123 WHAT TO FEEL (Earmark/Screen Gems—Columbia—BM1) Todd Rundgren (Bearsville BSV 0015) (Diet, Wareer, Pree Ust: Warner Bros.) JUST DON'T WANT TO BE LONELY (Mighty Three—BMI) Ronnie Dyson 124 Ronnie Dvson (Columbia 45867) LONELY DAY, LONELY NIGHT 125 Downing (Road Show 7004) THINK 126 (Fortknox—BMI) James Brown (Polydor 14177) **RUBBER BULLET** 127 (St. Anne Music) 10 C C (UK 49015) (Dist: London) SHOULD I TIE A YELLOW RIBBON AROUND THE OLD 128 OAK TREE -BMI) HOW LONG CAN I KEEP IT UP 129 (Dijon—BMI) Lynn Collins (People 623) (Dist: Spring) YOU'VE NEVER BEEN THIS 130 FAR BEFORE (Twitty Bird—BMI) Conway Twitty (MCA 40094)

LOOKING AHEAD

TOTAL OF OF

#### VITAL STATISTICS

#72 Loves Me Like A Rock (3:32) Paul Simon (with the Dixle Hummingbirds)— Columbia—4.45907 51 W, 52nd, NYC PROD: Paul Simon/The Muscle Shoals Sound Rhythm Section/Phil Ramone PUB: Charing Cross Music, Inc.—BMI WRITER: P. Simon FLIP: Learn How To Fall

#75
Saturday Night's Airight For Fighting (4:55)
Etton John—MCA—40105#
100 Universal City Plaza, Universal City, Callf.
PROD: Jud Gudeon
c/o MCA
PUB: Dick James Music—BMI
1780 B'way, NYC
WRITERS: Elton John & Bernie Taupin
FLIP: Jack Rabbit—Whenever You're Ready (We'll Go Steady Again)

#77 That Lady (3:09) Isley Brothers—T-Neck—ZS7-2251 (Dist: Columbia) 51 W. 52nd, NYC PROD: R. Isley, O. Isley & R. Isley PUB: Bovina Music, Inc.—ASCAP WRITERS: The Isleys ARR. & COND. BY: R. Isley, O. Isley & R Isley R. Isley FLIP: That Lady (Part II)

#86 My Maria (2:32) B, W. Stevenson—RCA—0030 1133 Ave, of Amer., NYC PROD: David M. Kerschenbaum PUB: ABC—Dunhill Music, Inc./Speed Music, BMI/Prophecy Pub. Inc., ASCAP WRITERS: Daniel Moore & B. W. Stevenson ARR: Larry M. Uhoberac FLIP: August Evening Lady

#87 Future Shock (3:24) Curtis Mayfield—Curtom—1987 c/o Buddah, 810 Seventh Ave., NYC PROD: Curtis Mayfield PUB: Curtom Publ. Co.—BMI WRITER: Curtis Mayfield FLIP: The Other Side of Town

# #88 Loving Arms (2:50) Dobie Grey-MCA-40100 100 Universal City Plaza, Universal City, Calif. PROD: Mentor Williams For Third Son Pdnts. 1416 N. LaBrea, Hollywood 90028 PUB: Almo Music Corp.—ASCAP 1416 N. La Brea, Hollywood 90028 WRITER: Tom Jans FLIP: Now That I'm Without You

#89 A Million To One (2:42) Donny Osmond—MGM—K-14583 7165 Sunset Blvd., LA PROD: Mike Curb & Don Costa c/o MGM PUB: Stone Agate Music Div.—BMI c/o Motown Center, 2457 Woodward Ave., Detroit 48201 WRITER: Phil Medley ARR: Don Costa FLIP: Young Love

#93 It's Forever (4:27) Ebony's—Phila Int'I—ZS 7-3529 c/o Columbia, 51 W, 52nd PROD: Gamble-Huff PUB: Mighty Three Music—BMI 250 S. Broad St., Phila, WRITER: L, Huff ARR: Bobby Martin—Music by MFSB FLIP: Sexy Ways

Correction July 14 Issue

#100 L, A. Freeway (3:20) Jerry Jeff Walker-MCA-40054 00 Universal City Plaza, Universal City, 91608 100 PROD: A Free Flow Production C/O Michael Broskey, 40 W. 55th, NY 10019 PUB: Sunbury Music, Inc.—ASCAP 1133 Ave. of Amer., 6th Floor, NY 10036 WRITER: Guy Clark FLIP: Charlie Dunn

#### CASH BOX TOP TEN HITS—JULY 25, 1970

- 1. Ball Of Confusion—Temptations—Gordy
- Close To You—Carpenters—A&M
   Band Of Gold—Freda Payne—Invictus
- 4. Mama Told Me Not To Come-Three Dog Night-Dunhill
- 5. Make It With You-Bread-Elektra
- 6. O-O-H Child-Five Stairsteps-Buddah
- 7. Signed, Sealed, Delivered I'm Yours-Stevie Wonder-Tamla
- 8. Ride Captain Ride—Blues Image—Atco
- 9. Tighter, Tighter-Alive & Kicking-Roulette
- 10. The Love You Save-Jackson 5-Motown

# emphis is in Heat.

The city that gave birth to the blues ..., that is the source of soul ... is taking care of business again. And, for the third time, we'll rock the world. But this time we're doin' it with rock. Hot from the home of the Memphis Sound ... guaranteed to warm up your summer ...

Memphis is making it hot all over. Get a little of the heat. If you haven't listened to what Stax is doing lately, then you don't know ....

#### Louis Paul/Louis Paul

Louis Paul / Louis Paul Featuring the following musicians: Piano and organ—Louis Paul Drums and vibes—Louis Paul Lead guitar and bass—Louis Paul Mandolin and violin—Louis Paul Miscellaneous instruments—Louis =aul Vocals and back-up—Louis Paul. All material written and arranged by Louis Paul. If anyone thinks they can beat Louis Paul. can beat Louis Paul, come on!

Albert King/ Years Gone By Blues is a five-letter word for the roots of rock. And when you get to the roots. you get to Albert King. With a weird guitar erc a gut-bucket style. Years Gone By, " by Albert King. is blues. Roots، creens, and all.



Skin Alley/Two Quid Deal Trafalgar Square. Canaby Street. King's Row; Beale Street, Stax, McLemore Avenue, Memphis. Skin Alley was a long time comin. But come they did with English alley rock. "Two Quic Deal" by Skin Alley is right up yours

## albert king years gone

Staple Singers/ Be What You Are Be What You Are Forget every grey day you've ever had. Because down days and the Staple Singers just can't happen at the same time. Their new album "Be What You Are" is sunshine at 33-1/3. Spirited. Smiling The Staple Singers at their swingin' best.







Don Nix/Hcoos, Heroes, And Street Corner Diowns fyou con't know who Con Nix s, you ought to Nix has appeared in concert and session with such heavyweights as George Harrison. Leon Russell, and Jeff Beck. This album was cut in part at London's Apple Studios. Written ar anged, and pro-duced by Don Nix. Don says n s aloums aren't released they escape. This one is off and running. Listen

Brian Alexander Robertson /Wringing Applause Mad Spotis arise Send Winging Applause to balladeer/stargazer Brian Alexander Robertson. This first \_F steams on your turntable But you'll have to try if on before you can feel the hear.



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#### **Additions To Radio Playlists**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week

WABC----NEW YORK Feeling Stonger Everyday---Chicago----Columbia Monster Mash---Bobby "Boris" Pickett----Parrot

Parrot Delta Dawn—Helen Reddy—Capitol Loves Me Like A Rock—Paul Simon— Columbia WOAM--MIAMI

MQANI—WINAMI Angel—Aretha Franklin—Atlantic Touch Me In The Morning—Diana Ross— Motown Let's Get It On—Marvin Gaye—Tamla Young Love/A Million To One—Donny Osmond—MGM

WTIX-NEW ORLEANS Let's Get It On-Marvin Gaye-Tamla

WKLO—LOUISVILLE I Believe In You—Johnnie Taylor—Stax

WDGY-MINN. Bongo Rock—Incredible Bongo Band—MGM The Hurt—Cat Stevens—A&M Gypsy Man—War—UA You Light Up My Life—Carole King—Ode

WHB—KANSAS CITY Brother Louie—Stories—Kama Sutra Everyone's Agreed—Stealers Wheel—A&M Angel—Aretha Franklin—Atlantic

WOKY-MILWAUKEE Behind Closed Doors—Charlie Rich—Epic Has Anyone Seen My Sweet Gypsy Rose— Dawn—Bell If You Want Me—Sly & The Family Stone—

Epic Let's Get It On—Marvin Gaye—Tamla Young Love/Million To One—Donny Osmond—MGM

-CHICAGO WIS-Gypsy Man—Delta Dawn—War—UA Delta Dawn—Helen Reddy—Capitol My Sweet Gypsy Rose—Dawn—Bell

KXOK—ST. LOUIS Twisting The Night Away—Rod Stewart— Mercury Uneasy Rider—Charlie Daniels—Kama Sutra Behind Closed Doors—Charlie Rich—Epic How Can I Tell Her—Lobo—Big Tree I'll Always Love My Moma—Intruders— Gamble Blockbuster—The Sweet—Bell

WMAK—-NASHVILLE Gypsy Man—War—UA Loves Me Like A Rock—Paul Simon— Columbia

Are You Man Enough—Four Tops—Dunhill Let's Get It On—Marvin Gaye—Tamla WSGN-BIRMINGHAM

A Saturday Night—Elton John—MCA Let's Get It On—Marvin Gave—Tamla Maria—B. W. Stevenson—RCA Where Peaceful Waters Flow—Gladys Knight & The Pips—Buddah We're An American Band—Grand Funk— Capitol Capitol Sweet Charlie Babe—Jackie Moore—Atlantic

WPRO-PROVIDENCE

WPRO—PROVIDENCE Say Has Anyone Seen My Sweet Gypsy Rose—Dawn—Bell Brother Louie—Stories—Kama Sutra Young Love—Donny Osmond—MGM If You Want Me—Sly & The Family Sto Stone-

If You Want Me—Siy & The Family Stone— Epic Touch Me In The Morning—Diana Ross— Motown Misdemeanor—Foster Sylvers—MGM Live & Let Die—Wings—Apple Get Down—Gilbert O'Sullivan—MAM Behind Closed Doors—Charlie Rich—Epic

WFOM—MARIETTA Roll Over Bethoven—Electric Light Orch.—UA Brother Louie—Stories—Kama Sutra Gypsy Man—War—UA We're An American Band—Grand Funk— Capitol Half Breed—Cher—MCA

KIOA—DES MOINES We're An American Band—Grand Funk— Capitol Hands—Debbie Dawn—WB Maria—B. W. Stevenson—RCA Loves Me Like A Rock—Paul Simon— Columbia

WCOL-COLUMBUS WCOL—COLUMBUS L. A. Freeway—Jerry Jeff Walker—MCA Maria—B. W. Stevenson—RCA Let's Get It On—Marvin Gaye—Tamla Sweet Charlie Babe—Jackie Moore—Atlantic Mr. Skin—Spirit—Epic Loves Me Like A Rock—Paul Simon— Columbia Free Ride—Edgar Winter—Epic Saturday Night—Elton John—MCA

WIFT--ERIE

Gypsy Rose—Dawn—Bell Young Love—Donny Osmond—MGM Freedom For The Stallions—Hues Corp.— RCA RCA Saturday Night—Elton John—MCA Why Me—Kris Kristofferson—Monument We're An American Band—Grand Funk— Capitol

KQV—PITTSBURGH How Can I Tell Her—Lobo—Big Tree I Believe In You—Johnnie Taylor—Stax Angel—Aretha Franklin—Atlantic

WAYS-CHARLOTTE WAYS—CHARLUTTE How Can I Tell Her—Lobo—Big Tree Delta Dawn—Helen Reddy—Capitol Get Down—Gilbert O'Sullivan—MAM My Sweet Gypsy Rose—Dawn—Bell Let's Get It On—Marvin Gaye—Tamla

—MONROE Me In The Morning—Diana Ross— KNOE—MONROE Touch Me In The Morning—Diana Ross— Motown Misdemeanor—Foster Sylvers—MGM Here I Am—AI Green—Hi We're An American Band—Grand Funk— Capitol

KLIF---DALLAS

RLIF--DALLAS Believe In Humanity-Carole King-Ode Why Me-Kris Kristofferson-Monument Loves Me Like A Rock-Paul Simon-Columbia No Headstones On My Grave-Jerry Lee Lewis-Mercury

WAPE---JACKSONVILLE Sweet Charlie Babe-Jackie Moore-Atlantic Bongo Rock-Incredible Bongo Band-MGM Touch Me In The Morning-Diana Ross--Motown Gypsy Man-War-UA

WWDJ—NEW YORK The Morning After—Maureen McGovern— 20th Century

WQXI—ATLANTA Live & Let Die—Wings—Apple My Maria—B. W. Stevenson—RCA Loves Me Like A Rock—Paul Simon— Columbia

My Maria—B. W. Stevenson—RCA Brother Louie—Stories—Kama Sutra Misdemeanor—Foster Sylvers—MGM Loves Me Like A Rock—Paul Simon— Columbia

Saturday Night—Elton John—MCA Loves Me Like A Rock—Paul Simon— Columbia Are You Man Enough—Four Tops—Dunhill

WBBQ—AUGUSTA Freedom For The Stallions—Hues Corp.— RCA She Brings Sunshine—Kyle—MGM Let's Get It On—Marvin Gaye—Tamla Twisting The Night Away—Rod Stewart— Mercury

WFIL—PHILADELPHIA Are You Man Enough—Four Tops—Dunhi Delta Dawn—Helen Reddy—Capitol We're An American Band—Grand Funk— Capitol

WHLO—AKRON Gypsy Man—War—UA You Light Up My Life—Carole King—Ode That Lady—Isley Brothers—T-Neck Loving Arms—Dobie Gray—MCA Didn't I—Sylvia—Vibration Bongo Rock—Incredible Bongo Band—MGM Jimmy Loves Mary—Anne—Looking Glass— \_ Epic

WGLI—BABYLON Plastic Man—Temptations—Gordy Angel—Aretha Franklin—Atlantic Uneasy Rider—Charlie Daniels—Kama Sutra How Can I Tell Her—Lobo—Big Tree My Sweet Gypsy Rose—Dawn—Bell Let's Get It On—Marvin Gaye—Tamla Young Love—Donny Osmond—MGM Half Breed—Cher—MCA Sunshine—Mickey Newbury—Elektra

Saturday Night—Elton John—MCA Let's Get It On—Marvin Gaye—Tamla Loves Me Like A Rock—Paul Simon— Columbia We're An American Band—Grand Funk— Capitol

WIBG—PHILADELPHIA Let's Get It On—Marvin Gaye—Tamla It's A Small World—Mike Curb Congregation—MGM I Believe In You—Johnnie Taylor—Stax Saturday Night—Elton John—MCA

Epic Saturday Night—Elton John—MCA

KILT-HOUSTON

WROV—ROANOKE No New Additions

KKDJ—LOS ANGELES My Maria—B. W. Stevenson—RCA Saturday Night—Elton John—MCA

-CINCINNATI

KIMN—DENVER

Jim

WEAM-WASHINGTON Let's Get It On-Marvin Gaye-Tamla My Sweet Gypsy Rose-Dawn-Bell Here I Am-Al Green-Hi

WCAO—BALTIMORE We're An American Band--Grand Funk--Capitol Half Breed--Cher--MCA Young Love--Donny Osmond--MGM Here I Am--Al Green--Hi Gypsy Man--War--UA

CKLW-DETROIT My Sweet Gypsy Rose—Dawn—Bell Saturday Night—Elton John—MCA Live & Let Die—Wings—Apple

WLAC—NASHVILLE Misdemeanor—Foster Sylvers—MGM Feeling Stronger Everyday—Chicago---Columbia Where Peaceful Waters Flow—Gladys Knight & The Pips—Buddah I Believe In You—Johnnie Taylor—Stax

WMFX-BOSTON Saturay Night—Elton John—MCA Dream On—Aero Smith—Columbia One Tin Soldier—Coven—MGM Over The Hills—Led Zeppelin—Atlantic

#### THE BIG THREE

1. LET'S GET IT ON-MARVIN GAYE-TAMLE

- 2. SATURDAY NIGHT'S ALRIGHT FOR FIGHTING-ELTON JOHN-MCA
- 3. LOVES ME LIKE A ROCK-PAUL SIMON-COLUMBIA

—Dunhill

WKWK---WHEELING Young Love/A Million To One—Donny Osmond—MGM Mr. Skin—Spirit—Epic Maria—B. W. Stevenson—RCA

WDRC—HARTFORD Are You Man Enough—Four Tops—Dunhill Hands—Debbie Dawn—WB I Believe In You—Johnnie Taylor—Stax Young Love—Donny Osmond—MGM How Can I Tell Her—Lobo—Big Tree All Over The World—Heywoods—Paramount

WLAV—GRAND RAPIDS I Believe In You—Johnnie Taylor—Stax Delta Dawn—Helen Reddy—Capitol Billion Dollar Babies—Alice Cooper—WB Freedom For The Stallions—Hues Corp.– RCA –wb

KHJ—LOS ANGELES Half Breed—Cher—MCA Loves Me Like A Rock—Paul Simon— Columbia Money—Pink Floyd—Capitol Delta Dawn—Helen Reddy—Capitol

KCBQ--SAN DIEGO Touch Me In The Morning-Diana Ross-Motown Freedom For The Stallion-Hues Corporation--RCA

KYA—SAN FRANCISCO I Believe In You—Johnny Taylor—Stax Angel—Aretha Franklin—Atlantic Gypsy Man—War—UA

KISN—PORTLAND Gypsy Man—War—UA Believe In Humanity—Carole King—Ode Love Me Like A Rock—Paul Simon— Columbia

KNDE—SACRAMENTO My Marie—B. W. Stevenson—RCA I'll Always Love My Mama—Intruders— Gamble

WPOP—HARTFORD Gypsy Man—War—UA Evil—Earth, Wind & Fire—Columbia Muskrat Love—America—WB Saturday Night—Elton John—MCA Make Up Your Mind—J. Geils Band— Atlantic Make Me Twice The Man—New York City— Chelsea Twisting The Night Away—Rod Stewart— Mercury Are You Man Enough—Four Tops—Dunhill King Of Rock & Roll—Cashman & West— Dunhill WPOP-HARTFORD

KLEO—WICHITA Delta Dawn—Helen Reddy—Capitol Tequila Sunrise—Eagles—Asylum The Hurt—Cat Stevens—A&M Touch Me In The Morning—Diana Ross— Motown Brother Louie—Stories—Kama Sutra My Sweet Gypsy Rose—Dawn—Bell

WING—DAYTON Summer—Bobby Goldsboro—UA One Tin Soldier—Coven—MGM I'll Always Love My Moma—Intruders— Gamble

Roll Over Beethoven—Electric Light Orch.— UA How Can 1 Tell Her—Lobo—Big Tree You Were Always There—Donna Fargo—Dot Over The Hills—Led Zeppelin—Atlantic

WIXY—CLEVELAND Let's Get It On-Marvin Gaye—Motown Believe In Humanity/You Light Up My Life— Carole King—Ode Let The Good Times Roll—Slade—Polydor Loves Me Like A Rock—Paul Simon— Columbia Saturday Night—Elton John—MCA Sixty Minute Man—Clarence Carter—Fame

WLEE-RICHMOND WLEL—KICHMUND My Maria—B. W. Stevenson-—RCA Billion Dollar Babies—Alice Cooper— Let's Get It On—Marvin Gaye—Tamla Saturday Night—Elton John—MCA Free Ride—Edgar Winter—Epic -wB

WIRL—PEORIA My Sweet Gypsy Rose—Dawn—Bell Believe In Humanity—Carole King—Ode The Hurt—Cat Stevens—A&M Everyone's Agreed—Stealer's Wheel—A&M Gypsy Man—War—UA

WEDO—PITTSBURGH Delta Dawn—Helen Reddy—Capitol If You Want Me—Sly & The Family Stone— Epic I Believe In You—Johnnie Taylor—Stax Didn't I—Sylvia—Vibration The Hurt—Cat Stevens—A&M

WIFE—INDIANAPOLIS My Sweet Gypsy Rose—Dawn—Bell One Tin Soldier—Coven—MGM

WMPS-MEMPHIS Saturday Night-Elton John-MCA

#### **R&B** Additions

WJMO—CLEVELAND Evil—Earth, Wind & Fire—Epic To Know You Is To Love You—B. B. King— ABC ABC Stoned Out Of My Mind—Chi-Lites— Brunswick

WWRL—NEW YORK Funky Stuff—Kool & The Gang—De-Lite Parrty—Maceo & The Macks—People Ecstasy—Ohio Players—Westbound Bad Bascomb—Bo Diddley—Chess

WCHB-DETROIT Look Me Up—Blue Magic—Atco Don't Blame The Man—Roy C—Mercury Stand Up & Cheer For The Preacher— Barrett Strong—Gordy

WLIB—NEW YORK Ecstasy—Ohio Players—Westbound Soul President No. 1—John & Ernest— Mainstream I'm Buggin' Your Phone—Smith Connection—Music Merchant Right Place—Dr. John—Atco Make Me Twice The Man—New York City— Chelsea

WLOK—MEMPHIS In The Rain—Arthur Prysock—Old Town Records Stoned Out Of My Mind—Chi-Lites—

Brunswick How Long Can I Keep It Up—Lyn Collins-People

People Ecstasy—Ohio Players—Westbound Make Me Twice The Man—New York City— Chelsea I Can't Stand The Rain—Ann Peebles—Hi If I'm In Luck—Betty Davis—Famous

#### Meyrowitz' **New ATA Duties**

NEW YORK - Wally Meyrowitz, who has been an agent with American Talent International for over a year, will now be assuming many duties in connection with the English acts signed to ATI as well as the progres-sive Black groups, reports Jeff Franklin, president. Meyrowitz was formerly partner with Aaron Russo, now Bette Mid-ler's manager, in the Kinetic Play-ground and Kinetic Records and a management company representing The Flock, among others. He recently returned from travel-ling throughout the UK, auditioning new talent and meeting with Jerry Bron, manager of Uriah Heep, where he finalized Heep's Summer and Fall tours. who has been an agent with American

tours.

tours. Meyrowitz will also now be func-tioning in a department created to meet the needs of contemporary Black acts such as Mandrill, Earth, Wind & Fire, and Osibisa. Meyro-witz signed Mandrill to ATI and cur-rently has them touring cross-country with Rare Earth, Buddy Miles, Funka-delic and Osibisa through August.



Direction: D.A.O., Dee Anthony Organization

#2974

Produced by Bill Szymczyk for Pandora Productions

# ANOTHER HIT SINGLE FROM THEIR HIT ALBUM "BLOODSHOT" SD 7260

## **Picks of the Week**

#### ELTON JOHN (MCA 40105)

**Saturday Night's Alright For Fighting** (4:55) (Dick James, BMI—John, Taupin) From his forthcoming album set for release in late August comes this infectious rocker that carries "Crocodile Rock" just one step further. An immediate top 10 smash for the writing team of Elton John and Bernie Taupin. Flip: No info. available.

GLADYS KNIGHT & THE PIPS (Soul 35107) All I Need Is Time (3:22) (Chess, BMI-Reneau) Following up "Daddy Could Swear . . ." on their former Soul Label, the super hot combination of Gladys and the Pips will once again top pop and r&b charts with this powerful ballad. Nothing will be able to stop the soul superstars from continuing in their winning ways, Flip: No info. available.

#### ALICE COOPER (Warner Brothers 7724)

**Billion Dollar Babies** (3:00) (Ezra, BMI—Cooper, Bruce, Reggie) Another top 40 winner for this monster act that just doesn't know how to quit. Again, from their current gold album the title tune is issued and will pick up right where "No More Mr. Nice Guy" left off—in the hit column! Flip: No info. available.

**EDGAR WINTER GROUP** (Epic 11024) Free **Ride** (3:05) Silver Steed, BMI—Hartman) It's not going to be easy to duplicate the success of this group's previous "Frankenstein" venture, but Edgar Winter and friends have come up with a sparkling follow up that again will immediately capture their ever-growing audi-ence. This time around with vocals, group lays into a commercial rocker that is also destined for top chart honors. Flip: No info. available.

ROD STEWART (Mercury 73412) Twisting The Night Away (3:15) (Kags, BMI—S. Cooke) From his current best selling LP, "Sing It Again, Rod" comes this Sam Cooke classic destined for a top 10 chart position. Don't be surprised if this track causes the re-issue of Chubby Checker's original "Twist." Another hit for Rod for sure! Flip: No info. available.

EDWARD BEAR (Capitol 3683) Walking On Back (3:00) (Afterthought, BMI—Kendall) After two successive hits in a row, Canadian group change their now familiar style and add horns and strings to an elaborate arrangement. This one needs some time to really appreciate, but it's well worth it. Culled from groups hit "Close Your Eyes" album. Flip: "I Love Her" (2:07) (Eeyor, CAPAC—Evoy)

#### DEODATO (CTI 16)

Rhapsody in Blue (3:45) (New World, ASCAP—-G. Gershwin) The man who struck gold with his version of '2001' returns to interpret the George Gershwin Rhapsody in the same funky r&b vein. As was the case with his debut disk, this too is destined to go gold. Flip: "Super Strut" (4:26) (Kenya, ASCAP—Deodato).

#### B. W. STEVENSON (RCA 0030)

My Maria (2:32) (ABC Dunhill/Speed, BMI; Prophecy, ASCAP-Moore, Steven son)

Out for less than a week and already charted. That's the sign of a potential super smash. B. W. is coming off of his "Shambala" hit and finds himself right in the thick of the race again. This time he's just about guaranteed a top 40 charter. Flip: No info. available.

#### DAVID CASSIDY (Bell 45-386)

Daydream (3:04) (Hudson Bay, BMI—Sebastian) The John Sebastian catalog has proved to be worth its weight in gold since the breakup of The Lovin' Spoonful. Now, David Cassidy and producer Rick Jarrard tackle a Sebastian classic and hope to once again place it firmly on the national pop charts. Flip: No info. available.

THE HOLLIES (Epic 11025) Slow Down (2:28) (Blackwood, BMI-Leslie, Day) The hitmaking Hollies rock it up a bit on this, their latest hitbound effort. There's no escaping their perfect vocals and smooth crisp sounds. Should once again bring group back to top of charts. Flip: No info. available.

THE J. GEILS BAND (Atlantic 2974) Make Up Your Mind (3:16) (Juke Joint/Walden, ASCAP—Wolf, Justman) J. Geils and Company have been very hot of late—both in the singles and LP departments. This follow up to their former chart item is a smooth, medium tempo tune that becomes almost hypnotic after two or three listenings. Looks like more success for these rockers. Flip: No info. available.

#### THE NEW SEEKERS (MGM 14586)

The Greatest Song I've Ever Heard (3:13) (Famous, ASCAP—Holler) The New Seekers pride themselves on their choice of material, so when they release a new single, it's got to be good. This tune is destined to become a classic and another hot chart item for the group. Will score well in both pop and MOR areas. Flip: No info. available.

ANN PEEBLES (Hi 2248) I Can't Stand The Rain (2:31) (Jec, BMI—Peebles, Bryant, Miller) Ann Peebles is no newcomer to the pop or r&b charts, but this time out, she's outdone all of her previous efforts. This one is a natural hit across the boards and it should take off immediately. Flip: No info. available.

#### Choice Programming selections are singles which, in the opinion of our reviewing staff, are deserving of special programmer consideration. **Choice Programming**

JAMES DARREN (MGM 14558) Let The Heartaches Begin (3:34) (A. Schroeder/January, BMI-Macauley, Macleod)

CAROLYN FRANKLIN (RCA 0022) If You Want Me (2:45) (Afghan, BMI—Franklin)

#### GRADY TATE (Janus 223)

**GRADY TATE** (Janus 223) **Freedom For The Stallion** (3:24) (Marsaint, BMI—Toussaint) There are bound to be a number of cover records of this great Allen Tous-saint composition. This is the second. Song is so unusually strong and effective that Tate just has to be himself to come up with a natural winner. Such is the case here. Flip: "I Wish I Could Walk Away" (4:36) (Jenny, ASCAP—Scott, Goode)

FABULOUS RHINESTONES (Just Sunshine 509) Freewheelin' (3:06) (Higher/Rhinestones, ASCAP---Grebb, Brooks, McCord) Group just missed with their last effort, but this will certainly rectify the sit-uation. Their best effort to date, and a push record as far as the label is con-cerned. Should be making lots of noise in the future. Flip: No info. available.

#### SMITH CONNECTION (Music Merchant 1015)

I'm Bugging Your Phone (2:38) (Gold Forever, BMI—Smith, Dunbar) Group who achieved only moderate success with their first outing is certain to be going all the way home with this great crossover track. After scoring on the r&b charts, Smith Connection will keep the ball rolling all the way to the pop marketplace. Flip: No info. available.

SAVOY BROWN (Parrot 40075) Coming Down Your Way (3:24) (Ceasar, PRS, Lynton) With their label having dedicated the month of July as Savoy Brown month, group should get the best treatment available on their new rockin single. Their huge devoted followers will almost assure Savoy Brown a nice sales boost. Flip: No info, available.

THE DELFONICS (Philly Groove 177) Alfie (2:47) (Famous, ASCAP-Bacharach, David) The now classic Burt Bacharach, Hal David composition is given a great new treatment by the Delfonics. Already getting heavy concentrated airplay in many markets, this one should click all over again in the weeks to come. Flip: No info. available No info, available.

ARTHUR PRYSOCK (Old Town 100) In The Rain (Groovesville???,—Hester) Making a recording comeback, the old reliable soulful voice of Arthur Pry-sock is a pleasure to listen to. This time he tears into a great Tony Hester composition that is certain to reaffirm his hold on r&b audiences. Flip: "Thank Heaven For You" (3:15) (Fiddleback,???—Grant)

LANE CAUDELL (Metromedia 0017) Should I Care (3:09) (Valando/Startime, ASCAP—Caudell) A great boy-girl outing from young Lane Caudell that could rocket him into the national spotlight. Sensational hook follows the verse, and you'll soon be singing this one. Flip: No info. available.

GEORGE WALLACE, JR. (MGM 14592) Why Don't They Understand (2:51) (Tro-Hollis, BMI---Henderson, Fishman) Soft acoustic guitar sets the tone for this deep ballad with a most important lyrical message. After a single listening, you'll want to hear this one over and over again. Suited perfectly for MOR's and pop formats. Flip: "There Will Never Be Anyone Else But You" (2:06) (Eric, BMI-Baker, Knight)

#### **Newcomer Picks**

BARRETT STRONG (Epic 11011) Stand Up And Cheer For The Preacher (2:55) (Blackwood, BMI—Strong) Known primarily as a behind the scenes man—as the writer of "Money" and producer of the Temptations and Undisputed Truth. Now, he's back as a recording artist with the material and performance as strong as could be imagined. His first release for Epic is a definite winner. Flip: No info. available

DONNY KEES (ABC 11371) Mary-Go-Round (2:16) (Penelope, BMI—Kees) Newcomer Donny Kees debuts with a sensational commercial effort that will immediately win the hearts of all top 40 programmers. It's one hook after another, and it'll all add up to Kees' first big hit single. Flip: No info. available.

SHARON RIDLEY & VAN MC COY (Silver Blue 802) I'm In Your Corner (3:17) (Oceans Blue/Van McCoy,???—McCoy, Anderson) Label formed a few months ago has already come with several releases, but this dynamic duet is the most impressive of all. Great soulful outing looks like it'll corner many chart points and could be the first biggie for the performers and label. Flip: "To Make A Long Story Short" (3:50) (Oceans Blue/Van McCoy,???—McCoy)

JELLY (Scepter 12386) Sharpshooter (2:57) (Proboscis, BMI—Fulterman, Nivision) If you've been looking for a great summer record, this is the one. Fine com-mercial sound will attract giant audience with sales to match. Don't overlook this one—it could happen big. Flip: No info. available.

#### JIM MC CULLOUGH (Roulette 7146)

I Want To Be To You What I'd Like You To Be To Me (2:52) (Big Seven/Red Dragon, BMI—McCullough) Great folksy ballad with meaningful lyric that should make for immediate pop and MOR programming. Record has a good feel to it and should get immediate exposure. Flip: No info. available.

JR. WALKER & ALL STARS (Soul 35108) Peace And Understanding (2:59) (Stone Diamond, BMI—DeWalt, Harville, Teasley)

NANCY SINATRA (RCA 0029) Sugar Me (3:22) (Kirshner/ATV, BMI-Green, DePaul)

# Rare Bird, Circa 1973

Only one example of the species in the Western Hemisphere. Observers have described their mating call as lush, lavish, even musically dramatic. Catch them perched in their natural habitat





RARE BIRD WATCHERS PLEASE NOTE: Their new single has just flown out of "Epic Forest." Watch it soar.

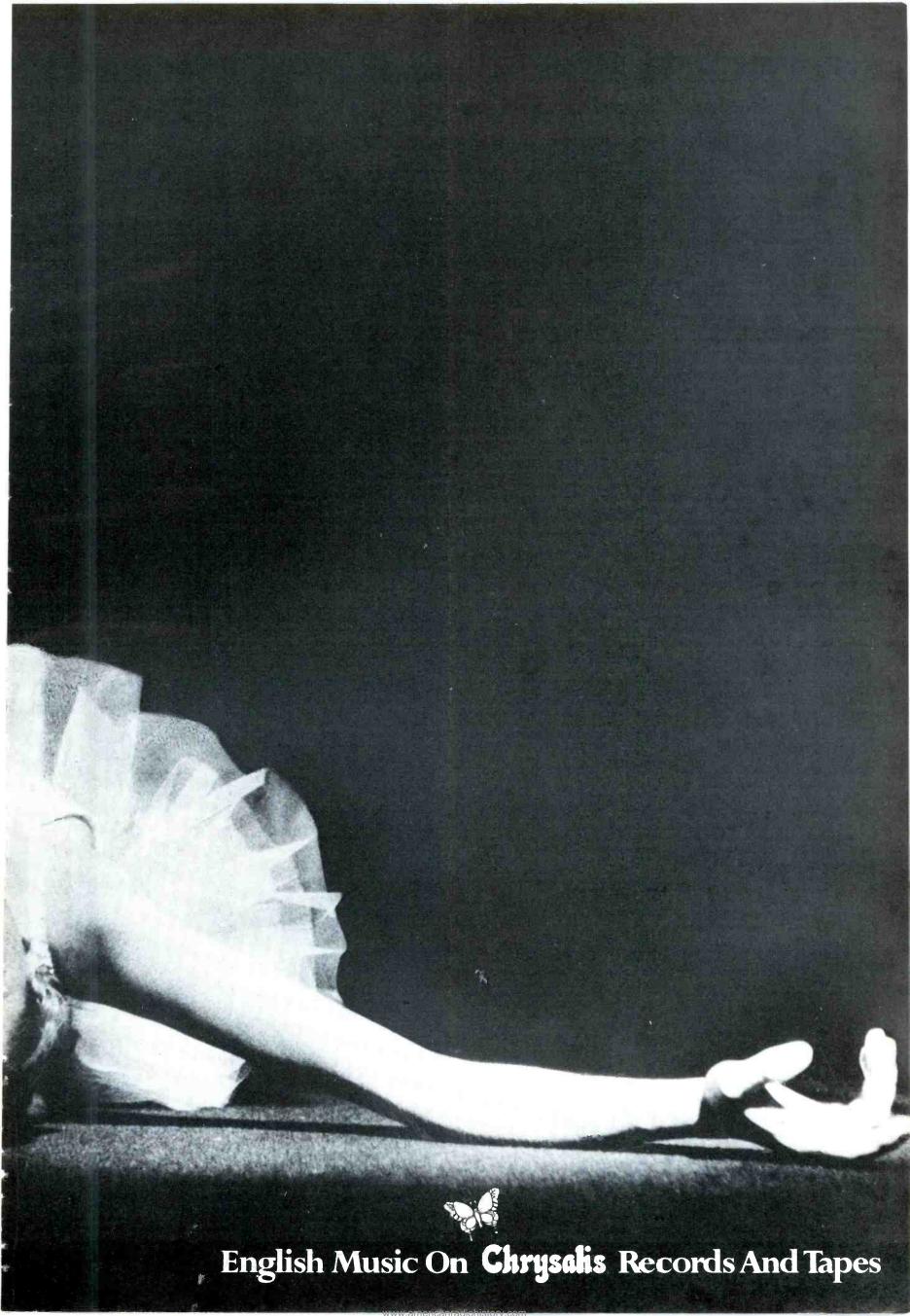




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mericanradiohistory co

# Jethro Tull A Passion Play CHR 1040



# Four State Piracy Action

(Cont'd from p. 7)

Bros. Inc. Assistant District Attorney John Woodcock of Blair County, Pa., is expected to file charges shortly. Woodcock is in charge of investigat-ing the sale and distribution of boot-leg tapes in the Altoona, Pa., area, under Pennsylvania's Anti-Piracy Law Law.

In Wisconsin, the only state among the four without an anti-piracy law, Federal Judge John W. Reynolds, of the Eastern District, has ruled that record companies may get relief in the state courts for unauthorized duplication of their recordings. The de-cision was issued last week, but writ-ten prior to a similar decision by the U.S. Supreme Court upholding a California anti-piracy law.

The judge's ruling came in a case where nine manufacturers of legiti-mate tape recordings, on behalf of themselves and as a class action, had brought suit in Milwaukee County Circuit Court against a company which had been distributing pirated copies of their recordings. The recopies of their recordings. The re-cordings companies claimed unfair competition by Economic Consul-tants Inc. (doing business as E. C. Tape Service) and three officials of the company. E. C. Tape Service claimed state courts did not have jur-icalistic. isdiction.

isdiction. Judge Reynolds declared that the Milwaukee County court has jurisdic-tion. He said, in part, "It may be in the public interest to make non-patentable and non-copyrightable ideas, designs or compositions freely available to the public. It does not follow, however, that when a manu-facturer uses its money, personnel and technical expertise to produce a merchandisable product, the final product may be used by anyone with-out limitation. I believe that record manufacturing companies attain an interest in their recordings which may be protected by state unfair commay be protected by state unfair com-petition laws.

"Common law copyrights may be regulated by the states and the extent that plaintiffs have a common law copyright in their recordings, an ac-

### **Pickwick Budget Rights Via MCA**

WOODBURY, N.Y.-Ira Moss, President of Pickwick International, Inc. (U.S.) and Lou Cook, vice president of MCA Records, Inc. have announced the signing of a contract granting Pickwick International rights to selected material from the catalog of MCA Records (which includes Decca, Uni and Kapp) on its line of economy priced albums and tapes for the United States and Canada.

Artists included in the arrange-ment, which could ultimately come to as many as fifty albums, are Wanda Jackson, Ernest Tubb, Mel Tillis, Kitty Wells, Roger Williams and Peter Duchin, among others.

Pickwick International already has economy-priced distribution agreements with Capitol Records, Scepter Records, Mercury Records and Buddah Records, among others.

tion for infringement of that copyright is properly brought in the state court.

In Mineola, New York, Edward B. Smith, owner of Broadway Records and Tapes, Hicksville, L. I., was fined \$750 by Judge William Gitelman in Nassau County First District Court, on July 18, 1973. Smith, had been convicted on June 19, by a 6-man jury of violating Sec-tion 561 of the General Business Law, knowingly selling bootleg tapes. Joseph Famighetti was the Nassau County Assistant District Attorney who tried the case. Detective Thomas Costello of the Nassau District Attor-

Costello of the Nassau District Attor-ney's staff was the arresting officer and the officer in charge of the investigation.

This is the first known instance of the conviction by a jury of a retailer charged with selling pirate re-

charged with selling pirate re-cordings. According to Jules E. Yarnlell, an-ti-piracy Counsel for RIAA, the war on recording piracy has been stepped up on all fronts and, with the help of the Supreme Court's favorable deci-sion in Goldstein v. California, results of the anti-piracy effort should be soon more apparent.

#### **New Duties For Atlantic Promo Execs**

HOLLYWOOD—George Furness and Steve Fischler have been appointed to newly-created positions operating out of the Atlantic Records West Coast office, according to the label's director of West Coast operations, Uash Pollein Herb Belkin.

Herb Belkin. Furness, in addition to his present duties as Atlantic West Coast region-al promotion man, will become the West Coast coordinator of special projects for Atlantic. As such, his duties will center around the breaking duties will center around the breaking of selective target albums encom-passing a total marketing program including all aspects of sales, pro-motion, and merchandising. A nine-year veteran with the company, Fur-ness started with Atlantic as execu-tive vice president Jerry Wexler's assistant in 1964 and, one year later, opened up and headed Atlantic's first West Coast office. Fischler, presently operating as a

West Coast office. Fischler, presently operating as a Northwest regional promotion man, becomes regional marketing director for the Northwest states, encompass-ing the key market areas of San Francisco, Denver, Salt Lake City, Seattle, and Portland. He'll be re-sponsible for directing and coordinat-ing all releases into the appropriate channels of promotion, sales, and merchandising within his immediate market in association with local War-ners-Elektra-Atlantic branch repre-sentatives. sentatives.

#### **Hansen Gets Folio Contract**

NEW YORK—A contract for 157,536 music folios totaling \$49,996 has been awarded by the Defense General Sup-ply Center (DGSC), Richmond, Va., to Hansen Publications, Inc., Miami Beach, Fla., a small business firm. The folios are for use by the Armed Forces. Forces.

# I LEFT MY HEART IN NUT BUSH



BLASTING OFF—MCA Records launched Rocket Records with a party held at the Universal Studio's back lot. The record company is owned and run by five English directors and manufactured and distributed by MCA Records in the U.S. Four of the directors flew in from London to attend the fete, as well as several of the new label's recording acts. In attendance were (top to bottom) John Reid (1.) and J. K. "Mike" Maitland, respective presidents of Rocket and MCA, Cash Box president George Albert and Elton John, Rocket director, Rocket recording artists Hudson with Bernie Taupin, Rocket artists Mike Silver, Kiki Dee and Davey Johnstone, and Elton John, Artie Mogull and Bobbie Gentry.

Congratulations to Russ Regan, President, 20th Century Records. In just a little over 9 months, he's given birth to two gold singles\* and one gold album.\*\* Now we hear two more gold singles\*\*\* are on the way. Far out.



\*"Love Jones" – Brighter Side of Darkness "I'm Gonna Love You Just a Little Bit More Baby" – Barry White \*\*"I've Got So Much to Give" – Barry White \*\*\*"The Morning After" – Maureen McGovern "I've Got So Much to Give" – Barry White

# **ABC** Names R.A. Harlan **Vice President**

NEW YORK—R. A. Harlan has been named vice president, national mer-chandising, for ABC Record and Tape Sales Corp., it was announced recent-ly by Lou Lavinthal, president of ABC Record and Tape Sales Corp. Harlan has been national advertis-ing director since 1973. In his new position, Harlan will have over-all responsibility for mer-chandising and advertising and the national offices of these operations will report directly to him. Harlan will continue to report to Stanley Jaffe, senior vice president. Harlan joined ABC Record and Tape Sales in February 1953 in the warehousing division. He has held various positions as warehouse man-ager, buyer and head of promotions and advertising. In 1969, he was ap-pointed Seattle advertising and mer-chandising manager and in 1970 named western region advertising di-rector, the position he held until his appointment as national advertising director in 1972. A native of Iowa City, Harlan at-tended Parsons College, Fairfield,

A native of Iowa City, Harlan at-tended Parsons College, Fairfield, Iowa, He and his wife, Ferne, and their four children live in Edmonds, Washington.

#### Steeb To Apostol

NEW YORK—John Apostol, presi-dent of Apostol Enterprises, Ltd., has announced the appointment of Susan Steeb as his personal assistant. Ms. Steeb will be working directly with Apostol on artists and tour coordina-tions, booking and travel arrange-ments and stage management for artists such as the Brooklyn Bridge, Gallery, Tommy James and The Bel-monts. monts

# **GRC** Hires Jim Benci: Inks New Act

ATLANTA — Michael Thevis, presi-dent of the General Recording Corporation (GRC), has announced that Jim Benci of Jim Benci Promotion, Inc., has been retained to handle independent promotions for all artists signed to the firm's two labels; GRC and AWARE.

Benci brings to GRC an exception-al background in the record promotion business culminating from his past years as manager and owner of the Jim Benci Promotion Companythe first independent national promotion firm in the U.S.

Benci is credited with the promotion of 54 songs out of a total of 100chart making hits during the week of April 14.

Prior to joining the General Recording Corporation entertainment complex, Benci was involved in a major expansion of his business encompassing the emergence of Jim Benci Promotion, Inc., a move de-signed to enable him to devote more time to promoting individual artists.

Additionally, GRC announced the signing of producer Eric Malamud to produce singer/songwriter Dee Ervin for the label, and the signing of the Rhodes Brothers to an exclusive contract.

Malamud, formerly director of A&R for Signpost Records and a staff producer for Capitol Records in Los Angeles, brings to GRC a background of production credits for such artists as Skip Jackson, The Persuasions, Michael Chain, Skip Batten, Alan Schick and Jackie DeShannon.



CARVED IN IVORY—Playboy Records' Ivory has made something very special out of simply growing together. C.M.A. has just signed Ivory for personal appearances, as the keyboard-keen group readies to headline the Whiskey, July 16 & 17. From left to right: Paul Bass; producer Tim Alvarado; manager Burt Alexander; Steve Pinkston; Jim Divisek; Grant Gullickson and Brian Whitcomb. "Where Do We Go From Here" is Ivory's first single from their upcoming album for Playboy Records.

## **Capitol Fills Atlanta Post**

HOLLYWOOD-Robert L. Howe, national distribution manager at Capitol Records, has announced the appointment of Michael L. Sullivan to distribution center manager at Atlanta effectively immediately. He will report to Howe and replaces Mike Walk-

er, who has resigned. Sullivan joined Capitol in Dec. 1969, as distribution center fulfillment supervisor in Niles. He came to the label from Smith Corona Marchant in Chicago, where he was assistant distribution center manager.

## **Robin McNamara** To Three Star

NEW YORK-Steve Metz has signed Robin McNamara to Three Star Organization. Three Star will manage the artist and will also produce his records.

McNamara had a record on the charts on the Steed label called "Lay A Little Lovin' On Me", during the time he was starring in "Hair" on Broadway. Three Star is planning to record an album immediately. The company will also administer Mc-Namara's publishing company, L'il Robin Music.



## **Bob Sarlin** Promoted At Columbia

NEW YORK — Bob Altshuler, vice president of information services at CBS/Records Group, has announced that Bob Sarlin, editor of Playback and the Inner Sleeve has been named manager of publications for Colum-bia Records. bia Records.

Sarlin, who joined Columbia last October, will continue to edit both Playback and the Inner Sleeve in his new position, and in addition, will be responsible for creating and imple-menting new and varied publications for Columbia for Columbia.

for Columbia. Before joining Columbia, Sarlin worked as both writer and publicist. He has been a rewriteman for the New York Post and has written for numerous publications, including Crawdaddy, Rolling Stone and Show Magazine. As a publicist he has worked with Mercury Records.

## **CBS, RCA Remarks**

(Cont'd from p. 7)

responsibility to the Federal investigative authorities and to the rederal investi-gative authorities and to the integrity of its own thorough-going investiga-tions. For these reasons, while corpo-rate officials are available for discussions with Senator Buckley's staff, we have said that we do not wish them to interview CBS operational personnel at this time."

A spokesman for RCA stated the company's position: "If requested, RCA Records would, of course, promptly respond to any authorized legislative committee, or bonafide representatives of such a body, at any time. We have decided not to talk to press secretaries of any legislators making any inquiry without the official sanction of the legislative body directly involved in the respon-sibility of making such inquiries."

Reuber Inuella

## London Ups Distribution Branch Mgrs.

NEW YORK-Increased area responsibilities and further growth of the London Records Distribution network has necessitated two major management changes that add strength to two key branches, the label has announced.

Bud Rieland, former sales manager Bud Rieland, former sales manager of London Records sales office, Cleve-land, is moving to Atlanta, Georgia, to serve as sales manager for Lon-don Records Southeast, a depot that covers Georgia, Alabama, North Car-olina, South Carolina, and eastern Tennessee. The post covers distribu-tion for A&M, Disneyland, the com-plete Famous family, Fantasy, Groove Merchant, Living Language, Motown, Playboy, Vox, and, of course, the complete London and London import family. family.

Norm Leskiw, former Midwestern Norm Leskiw, former Midwestern regional manager for London, now is branch manager for the Cleveland branch, which covers Ohio, West Vir-ginia, Kentucky, and western Penn-sylvania.

## **O'Loughlin** To Midland As Gen. Mgr.

NEW YORK—Bob Reno, president of Midland Music International, has an-nounced the appointment of Eddie O'-Loughlin as general manager. He was formerly professional manager for the Buddah Music companies. He began his career in the music business as a professional manager at Sunbury-Dunbar Music and joined the Bud-dah organization at the beginning of 1971 dah ( 1971.

# Letter Re: Wolfman

(Cont'd from p. 7

(cont d from p. 7) man. We take full advantage of their vast knowledge of their own product and the industry per se. Such meet-ings contribute to the establishment of an intimate rapport with the vari-ous recording companies. This type of relationship affords our organiza-tion a means of obtaining absolutely processary information concerning acnecessary information concerning ac-curate record sales, telephone re-sponse, listener demographics and the sponse, listener demographics and the overall progress of records. These sta-tistics are essential for programming the Wolfman Jack Radio Show, as there is a two to four week delay be-tween production and air date on all shows he produces. Highly accurate sales information on all records is crucial. We must project the progress of a record at the time the show will be aired. New records added to our playlist have been carefully selected from literally hundreds submitted each week. Many listening hours are devoted to a possible addition; sta-tistics provided us and personal taste affect the decision. We rely heavily upon information

affect the decision. We rely heavily upon information allocated to us by promotion repre-sentatives. As opposed to the tradi-tional program director who limits his meetings with these representa-tives to brief product summaries, we listen sincerely. We heed their advice. Record promotion men have ex-pressed repeatedly their enthusiasm for the manner in which our organi-zation functions. They appreciate the attention they receive from our staff, and from Wolfman Jack himself. They are aware of the unique opportunity we provide them to produce results, in terms of airplay, from their dili-gent efforts. Many of them reproduce the Wolfman Jack "Thundering Thir-ty" and distribute to radio stations across the United States. We continacross the United States. We contin-ually receive feedback from company executives pursuant to the congenial reception their promotion men re-ceive in our office, and the respect and affection they feel for Wolfman

Jack. Wolfman Jack's three hour syndiwoltman Jack's three hour syndi-cated radio program is heard on twen-ty radio stations in the United States, including KDAY in Los Angeles and WCFL in Chicago. Wolfman's Air Force Show is two hours in length, aired weekly and daily on 1,453 AM, FM and college radio stations throughout the United States. In ad-dition Wolfman produces a two hour dition, Wolfman produces a two hour American Forces Radio and Televis-ion Service program, aired five days a week on four hundred and three radio stations in forty two foreign

radio stations in forty two foreign countries. Wolfman Jack is rapidly emerging as an international force in the mu-sic industry. Therefore, securing air time on his programs is extremely important to record promotion men. Still, never have we been approached by any member of the recording in-dustry attempting to "buy" air play time or an interview on the Wolfman Jack Show. We have yet to be con-fronted with exchange of drugs, sex-ual favours or money. Our relationual favours or money. Our relation-ships with these representatives have consistently been of the highest cali-ber. Their conduct has been quite ethical. In turn, we treat them with the greatest respect. We believe in

the greatest respect. ... their integrity. We certainly appreciate this oppor-tunity to express our feelings regard-ing the current situation. Kindest regards, The Don Kelly Organization Don Kelly, President

#### Jon Dorn To Atlantic A&R

NEW YORK—Jon Dorn, brother of producer Joel Dorn, has joined Atlan-tic Records' A&R department. Jon, who previously freelanced as a studio musician in New York and Philadel-phia, will work with both Joel and Mark Meyerson, Coordinator of A&R.

#### TWO PEOPLE CAN'T BE WRONG.

# RECORD WORLD MAY 5, 1973

AN ABSOLUTELY SOULSATIONAL NEW ARTIST WHO SCORES AN UNQUALIFIED SUCCESS WITH THIS ALBUM OF R&B BALLADS AND ROCKERS, BEST OF WHICH ARE THE FUNKY "I'LL SEE YOU THROUGH" AND "WHEN YOU TAKE ANOTHER CHANCE ON LOVE." TASTY USE OF BRASS AND STRINGS ADDS TO THE GREAT SOUND.

#### **BILLBOARD (SOUL PICK)** MAY 5, 1973

GOOD MELODIC POP-SOUL MATERIAL. BEST CUTS: "MY WORLD TUMBLES DOWN," "YOU CAN ALWAYS HAVE ME."

SOMEBODY LISTENED TO WHAT'S HAPPENING AT MOTOWN, AND THEY HEARD THE TIMES CHANGE. MOTOWN RECORD CORP.-1973.

#### cash box/talent on stage

#### Van Morrison Arthur, Hurley & Gottlieb

PHILHARMONIC HALL, NYC — It PHILHARMONIC HALL, NYC — It has often been said that concert au-diences are universal in their appre-ciation of a performer, That state-ment is probably more true in the case of one Van Morrison than any other performer to take to the con-cert stage, and it took this Friday the 13th to substantiate that fact. Van Morrison is the type of per-former that generates electricity simply by his presence alone He former that generates electricity simply by his presence alone. He needs little more. His songs over the

needs little more. His songs over the years have continually proven their point and when delivered by the man himself, well, the excitement level simply bubbles over. In appearing in his first New York City concert in well over a year, Van completely satisfied the SRO throng in covering a notpourri of material completely satisfied the SKO throng in covering a potpourri of material ranging from rock to blues to soul and back again and in each case to say that the audience was simply satisfied would be understating mat-ters a bit too much. In covering material from his first album to his most recently released

In covering material from his first album to his most recently released collection, Van dynamically proved himself time and time again as he painted his lyrics with unique sensi-tivity and made sure his accompany-ing five piece band and four piece string section were always on top of things. Of particular note were his renditions of "Moondance," "Domino" and a couple of bluesy pieces from his new LP whose titles escaped my attention. attention.

#### John Denver

John Denver UNIVERSAL AMPHITHEATRE, N. HOLLYWOOD — John Denver per-formed here at the amphitheatre to SRO crowds during his week long engagement. The show, which was a first for John in many ways, con-sisted of a full orchestra. Denver's songs which are appealing to people of all ages sounded extremely great with the aid of the orchestration. John, whose success has skyroc-keted in the past year, held the audi-ence spell-bound for over two hours. He asked the audience to join in if they wanted to but asked them to please limit themselves to the chorus-es as it was his show. The show also had special effects in the form of film clips and slides from his "Big Horn" special and personal slides of his own. Usually, a production of this kind tends to take away from the star's performance but in this case, the light show and the orchestra added to John's charisma. John treated the cowd to his sin-gles, "Take Me Home Country Roads."

John's charisma. John treated the crowd to his sin-gles, "Take Me Home Country Roads," "Rocky Mtn. High" and his present chart single "I'd Rather Be A Cow-boy" from his chart album "Fare-well Andromeda". The singing of his present single from the album gave him the opportunity to launch into the title track of the album, which will probably be his next single. It's called "Farewell Andromeda (Wel-come To My Morning)". John also played a song called "Please Daddy", which he said he hoped would become played a song called "Please Daddy", which he said he hoped would become a Christmas classic, "To rank up there with good old Rudolph The Red Nosed Reindeer". The most touching song of the evening was one he had written for his wife, Anne. It was from his "Rocky Mtn. High" album and it's called "Goodbye Again". This would probably have to rank as one of the finest musical pieces he has ever written. ever written.

John was in exceptionally fine form and one could sense the "vibes" from and one could sense the "vibes" from himself to the audience and from them to him. The whole show was one of the finest I have ever witnessed and truly one of the most memorable. John Denver has come a long way from the country roads of W. Va. to the Rocky Mtn. highs of Aspen, Col-orado to surely preserve himself a place in the annals of American mu-sic history. **b.e.**  Morrison's portion of the set lasted a bit under two hours and left the crowd chanting for more at the end. The resounding ovation, lasting some-what over ten minutes, left Van no choice but to return to the stage for The resounding ovation, lasting some-what over ten minutes, left Van no choice but to return to the stage for a second encore to satisfy the highly spirited gathering. All in all, the eve-ning was certainly a memorable one and it's certain that the fans of Van Morrison are sincerely hoping that his return to New York will be soon.

Opening the bill were Columbia artists Arthur, Hurley & Gottlieb, who kept the crowd moving for for-ty five minutes with highly lyrical country oriented pop that featured high hermonies and solid musicianhigh harmonies and solid musicianship. In performing material from their debut LP, the group displayed a highly relaxed quality and returned to encore for the highly appreciative audience. The future certainly looks bright for this talented three man band. Let's hope we'll be seeing a lot more of this group in the future. a.g.

## Albert Brooks Kenny Rankin

TROUBADOUR, L.A. — Peaceful. A word that Kenny Rankin is familiar with on at least two counts. He wrote the song and it probably best describes the atmosphere he created even prior to his performing it. Looking even comfortable on the hard stool from which he sang, the Atlantic artist simply cannot be faulted. At the outset, he has a voice that has been built with the same discipline that formation of a reli-gion would require. Unwavering, it smoothly glided on, through and be-tween the notes—many of which were written by him. And he is not hesi-tant about allowing it to intensify fortissimo when the occasion war-rants such as with "Comin' Down" which had it sirening at times. And there was some strains of the late Gary McFarland's monosyllabic chor-al sounds done deliciously Rankin style with "Perry Lane." TROUBADOUR, L.A. -– Peaceful. A

But the acoustic guitarist's profici-ency on such was the unquestiohable bonanza for the audience. Essential-ly, Rankin is into Brazilian rhythms —lightly beated, gorgeously ar-ranged. His "Birinbao" and "Dor-alece" simply drenched us in Jobim-like someitivities. And most of his like sensitivities. And most of his other numbers were strongly scented with that great beat, as well. Help-ing creating it were Peter Marshall on acoustic bass and Eric Miles on acoustic bass Johnson on drums.

Rankin is such a clean, imagina-tive, positively-one-of-a-kind per-former, it is absolutely baffling that the last few years have not brought him to dizzying heights in the indus-try. Good God, you're good, Kenny.

The headliner, comedian Albert Brooks, easily demonstrated he had no fear whatsoever of the audience. He is that natural. He should, however, look with some caution upon whoever is writing his material. And that's odd. He started and ended inventively, but somewhere along the line his act got goose bumps. The beginning had him on stage as he apparently was preparing to meet us while a taped overplay of his voice told us what he actually thought of the whole situation. The middle, though, was devoted to some silly stuff about inhabiting San Antonio or holding some crazy concert in one of the fifty states. The closing chatter was quite good, making his show totally worthwhile.

#### Jim Croce Ellen McIlwaine

TROUBADOUR, L.A. — Good, good Jim Croce. And that was a condition of which was known before entering the club. It's just even better when the headliner shows-up exceeding the expectation. He stood there in denexpectation. He stood there in den-ims and grins simply beaming as he heightened the effectiveness of his show with some jocular jabs at him-self and others. But it was the Croce crooning that stampeded us with sat-isfaction—though, in no way, was there an onslaught of unwanted mu-sical communiques. Instead, his "Bad, Bad Leroy Browns" and "Op-erators" were delivered and received in the same unburried way as the in the same unhurried way as the introduction of his "How Do I Say I Love You?," a lightly-heated number scarf'd in Croce's well-known natu-ralness of phrasing and style of expression.

Backed-up by Tommy West on pi-ano and Maury Muchleisen on acoushas the much sought after knack of establishing an affection with an au-dience that never even suggests that it might degenerate into affectation. He elects, instead, to cozy-up by pro-gressing his material and mono-logues through the set with a minimum of fanfare thereby maximizing his apparent sincerity. The ABC/Dunhill artist's assets are oc-cruing just as his audience size is increasing in geometric leaps. The size is ns. The unfortunate, but probable eventuali-ty, is that he will be playing to the twenty thousand a night dates, for-feiting much of this phenomenal rapport.

Ellen McIlwaine opened the night, but try as she may, she could not do any gate-crashing into Croce's territory. The Polydor guitarist/song-tress, for one thing, seemed to have alloted herself some material that was practically indistinguishable from any other that had been sired in from any other that had been sired in the folk genre. Somewhat more of a judicious process in the selection would give Ms. McIlwaine the prov-erbial shot-in-the-arm. Vocally, she is in much better shape, hitting all sorts of notes and holding them breathlessly long. As one member in the audience whispered to another, "... There is no one better than El-len; you just have to get into what she is doing."

#### **Burt Bacharach**

b.m.

WESTBURY MUSIC FAIR, NY WESTBURY MUSIC FAIR, NY — Burt Bacharach, who has given the pop song a solid contemporary lift for the past decade or so, can cer-tainly qualify as a legitimate "and-then-I-wrote" composer. His great tunes, garbed in his familiar perky rhythms, are the only subject matter of week-long return engagement at this theatre-in-the-round showcase on Long Island. Smack dap in the this theatre-in-the-round showcase on Long Island. Smack dab in the middle of a fine orchestra and sing-ing group—conducting with his usual flourish even while alternating on a traditional piano and an electric model—Bacharach provides a bright summer's evening of song. And those songs! Instantly recognized by an outling of young adults and upsongs! Instantly recognized by an audience of young adults and up-wards, they are the pop classics of this era, including "Alfie," "Say a Little Prayer," "Raindrops," "Walk on By," "Close to You." "What the World Needs Now," "The Guy's In Love with You," "The Look of Love" and many others. There's also a medley from "Lost Horizon," the Bacharach-David score which is win-ning heard out of context from its miscast role in the weak film. Latter includes fine chorus work by a local kids chorus. A delightful evening of song by the composer who knows song by the composer who knows best how to deliver them to an eager audience. Opening the bill is Irwin C Watson, a low-key comic with lots of high comedy moments. i.l.

#### Ellen Greene Michael Federal

PARADISE ROOM, RENO SWEE-NEY, NYC — Now more than ever it NEY, NYC — Now more than ever it seems as if Bette Midler has really seems as if Bette Midler has really started something. Naturally (or alas) there is but one "Divine Miss M," but those who have, and are beginning to follow, her suit, are not too far off the mark. Such is the case with one Ellen Greene, who recently spent two weeks dazzling small, but receptive audiences at this small, but homev room

with one Ellen Greene, who recently spent two weeks dazzling small, but receptive audiences at this small, but homey room. Ms. Greene is a song stylist by trade and her material is well chosen and executed. Relying mainly on old-er standards of, for the most part, lesser renown, Ms. Greene, in clas-sic camp, scamp, and bit-of-a-tramp manner totally entertained and proved herself to her audience long before her one hour set had run. Appearing in revealing gown, tightly pinned back hair and slightly overdone make up, she delightfully pranced through such contemporari-ly camp material as "Dime A Dance," "Fox Trot" and her delight-ful "It's Not Easy Being Green" opener, each number to the absolute delight of the audience. Possessing of a tremendous vocal quality (some-what of a cross between Streisand and Midler), Ms. Greene never had any difficulty proving her talents. Keep both eyes and ears open. The name Ellen Greene is one that is going to be seen and heard around very shortly and in a very big way. Opening the bill was Michael Fed-eral, former back up guitarist for Bette Midler, who demonstrated equally strong future potential as he cakewalked through strong pop, country and folk material. High-lighting his portion of the evening were his renditions of "I Can See Clearly Now," "I Shall Be Released" and an uptempo gospel rocker whose title was somehow missed. Possibly the strongest aspect of his per-formance were his vocals which were strong, forceful and always crystal clear. His rendition of "Alone Again (Naturally)" best captured that vo-cal essence as his performance of the song was totally mesmerizing and lyrically treated as has never been heard before. The prediction is that Michael Federal will someday soon

cal essence as his performance of the song was totally mesmerizing and lyrically treated as has never been heard before. The prediction is that Michael Federal will someday soon be another name to be reckoned with in performing circles. In terms of being witness to talent, the evening was indeed a fulfilling experience. a.g.

#### Puzzle

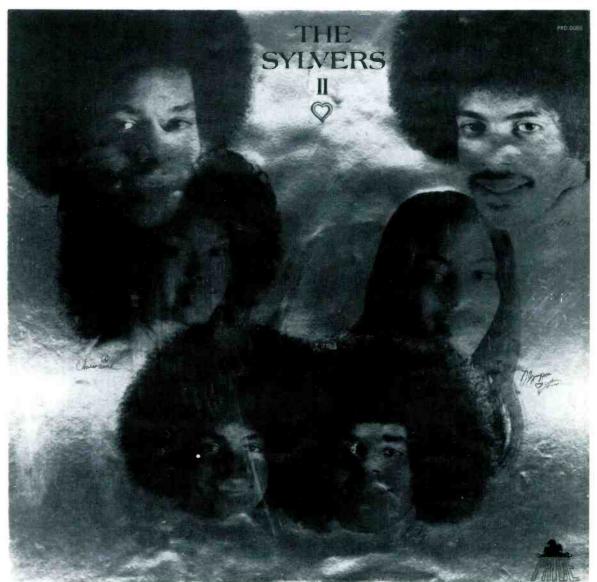
TROUBADOUR, L.A.—When you lis-ten to new groups, you often try to categorize and compare them to those similar sounding acts that have al-ready succeeded. Sometimes this criti-cal process is a facile endeavor, and sometimes it can be a bit more cudgel-ing. It wasn't at all puzzling with Mo-town's new act Puzzle. One will immediately associate them with Chi-cago. This remarkable similiarity should turn out to be an asset for this sextet, for there is always room for two or more of anything provid-ing it is genuinely good. Puzzle is genuinely good. TROUBADOUR, L.A.-When you lis-

ior two or more of anything provid-ing it is genuinely good. Puzzle is genuinely good. The act writes all of their own material. Highlights of the evening were "Lady," "Never Gonna Leave Again," "You Make Me Happy." Any one of these Puzzle pieces would fit nicely on the singles chart. The group consists of Anthony Siciliano on bass, Trumpet player Ralf Rick-ert, Lawrence Klimas on sax, Robert Villalobos on guitar and vocals, Joseph Spinazola on keyboard, and John LiVigni on drums and lead vo-cals. LiVigni, in particular, demon-strated the kind of charisma practi-cally mandatory when it comes to catapulting new groups to national attention. Puzzle is definitely togeth-er. er. r.b.

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from the album





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15.

# CashBoxTop100Albums

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1	LIVING IN THE MATERIAL WORLD GEORGE HARRISON (Apple 3410) (Dist: Capitol)	1
2	NOW & THEN CARPENTERS (A&M SP 3519)	2
3	FANTASY CAROLE KING (Ode SP 77018)	3
4	THE DARK SIDE OF THE MOON PINK FLOYD (Harvest SMAS 11163) Dist: Capitol)	6
5	RED ROSE SPEEDWAY PAUL MCCARTNEY & WINGS (Apple SMAL-3409)	4
6	THERE GOES RHYMIN' SIMON PAUL SIMON (Columbia KC 32280)	5
7	DIAMOND GIRL SEALS & CROFTS (Warner Bros. BS 2699)	7
8	FRESH SLY & THE FAMILY STONE (Epic KE-32134)	14
9	HOUSES OF THE HOLY LED ZEPPELIN (Atlantic SD 7255)	8
10	THE CAPTAIN AND ME DOOBLE BROTHERS (Warner Bros. 2694)	10
11	CHICAGO VI (Columbia KC 32400)	17
12	CALL ME AL GREEN (Hi XSHL 32077) (Dist: London)	15
13	MADE IN JAPAN DEEP PURPLE (Warner Bros. WS 2701)	9
14	BACK TO THE WORLD CURTIS MAYFIELD (Curtom CRS 8015) (Dist: Buddah)	16
15	LEON LIVE LEON RUSSELL (Shelter STCO 8917) (Dist: Capitol)	18
16	YESSONGS YES (Atlantic SD 3-100)	13
17	LOVE DEVOTION SURRENDER CARLOS SANTANA MAHAVISHNU JOHN McLAUGHLIN (Columbia KC 32034)	19
18	<b>1967-1970</b> THE BEATLES (Apple SKBO 3404) (Dist: Capitol)	20
19	ISSAC HAYES LIVE AT THE SAHARA TAHOE (Enterprise FNS 2-5005)	12
20	BILLION DOLLAR BABIES ALICE COOPER (Warner Bros. BS 2685)	11
21	THEY ONLY COME OUT AT NIGHT EDGAR WINTER (Epic KF 31584)	22
22	LIFE & TIMES JIM CROCE (ABC ABCX 769)	28
23	SPINNERS (Atlantic SD 7256)	24
24	MACHINE HEAD DEEP PURPLE (Warner Bros. BS 2607)	27
25	1962-1966 THE BEATLES (Apple SKBO 3403) (Dist: Capitol)	21
26	THE BEST OF BREAD (Elektra EKS 7505)	25
27	FAREWELL ANDROMEDA JOHN DENVER (RCA ASPI 0101)	31
28	NATURAL HIGH BLOODSTONE (London XPS 620)	29
29	BLOODSHOT J. GEILS BAND (Atlantic SD 7260)	26
30	I'VE GOT SO MUCH TO GIVE BARRY WHITE (20th Century T-407)	23
31	MUSIC IS MY LIFE BILLY PRESTON (A&M 3516)	33
32	MOVING WAVES FOCUS (Sire SAS-7401) (Dist: Paramount)	30
33	AND I LOVE YOU SO PERRY COMO (RCA APLI 0100)	38
34	IN THE RIGHT PLACE DR. JOHN (Atco SL 7018) (Dist: Atlantic)	35
35	FOCUS 3 FOCUS (Sire SAS 3901) (Dist: Famous)	32

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36	DESPERADO EAGLES (Asylum SD 5068) (Dist: Atlantic)	36	
37	POWER TOWER OF POWER (W.B. BS 2681)	43	
38	A TOUCH OF SCHMILSSON IN		
	THE NIGHT HARRY NILSSON (RCA APL 1-00997)	39	
39	HEAD TO THE SKY EARTH, WIND & FIRE (Columbia KC 32194)	44	
40	GODSPELL MOTION PICTURE SOUNDTRACK (Bell 1118)	41	
41	SING IT AGAIN ROD ROD STEWART (Mercury SRM 1-680)	48	
42	RECORDED LIVE TEN YEARS AFTER (Columbia CZX 32288)	46	
43	TUNEWEAVING DAWN FEATURING TONY ORLANDO (Beli 1112)	40	
44	THE SIX WIVES OF HENRY VIII RICK WAKEMAN (A&M 4361)	45	
45	ALADDIN SANE DAVID BOWIE (RCÁ LSP 4852)	34	
46	TALKING BOOK STEVIE WONDER (Tamla 319) (Dist: Motown)	42	
47	BILL WITHERS LIVE AT CARNEGIE HALL	47	
48	(Sussex SXBS 7025-2) (Dist: Buddah)		
49	DIANA ROSS (Motown M722L)	87	
50	SHIRLEY BASSEY (United Artists UA LA 055F)	52	
51	DONALD BYRD (Blue Note BN LA 047-F) (Dist: United Artists)	51	
51	ROGER DALTREY (MCA/Track MCA 328)	49	
52	THE PIANO PLAYER ELTON JOHN (MCA 2100)	50	
53	ELVIS ALOHA FROM HAWAII VIA SATELLITE ELVIS PRESLEY (RCA VPSX 6089) (P8S/PK 5144)	53	
54	STILL ALIVE AND WELL JOHNNY WINTER (Columbia KS 32188)	56	
55	ELECTRIC LIGHT ORCHESTRA II (United Artists LA 040F)	55	
56	BECK, BOGERT, & APPICE (Epic KE 32140)	37	
57	THE 2nd CRUSADE CRUSADERS (Blue Thumb BTS 700) (Famous)	58	
5 <b>8</b>	PILLOW TALK SYLVIA (Vibration V1-126) (Dist: All Platinum)	60	
59	MASTERPIECE TEMPTATIONS (Gordy G 965L) (Dist: Motown)	59	
60	CABARET ORIGINAL MOTION PICTURE SOUNDTRACK (ABC 752)	62	
61	YOU BROKE MY HEART SO I BUSTED YOUR JAW SPOCKY TOOTH (A&M SP 4385)	66	
62		67	
63	DICK CLARK/20 YEARS OF ROCK		
	N' ROLL VARIOUS ARTISTS (Buddah BDS 5133-2)	70	
64	BIRTH DAY NEW BIRTH (RCA LSP 4797) (P8S/PK 2079)	63	
65	LAST TRAIN TO HICKSVILLE THE HOME OF HAPPY FEET DAN HICKS & THE HOT LICKS (Blue Thumb BTS 51)	68	
66	SWEETNIGHTER WEATHER REPORT (Columbia KC 32210)	69	
67	ELVIS PRESLEY (RCA APL1 0283)	77	
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68	A PASSION PLAY JETHRO TULL (Chrysalis CHR 1040) (Dist: W.B.)	_
69	NO SECRETS CARLY SIMON (Elektra EKA 75049)	72
70	THE PLAN OSMONDS (Kolob/MGM SE 4902)	79
71	FOREIGNER CAT STEVENS (A&M SP 4391)	15
72	LET THE GOOD TIMES ROLL VARIOUS ARTISTS/MOTION PICTURE SOUNDTRACK (BEIL 9002)	75
73	THE WATERGATE COMEDY HOUR THE WATERGATE SEVEN (Hidden/ST 11202)	81
74	COMPOSITE TRUTH MANDRILL (Polydor PD 5043)	74
75	HEY NOW HEY (THE OTHER SIDE OF THE SKY)	84
76	ARETHA FRANKLIN (Atlantic SD 7265) WHO DO WE THINK WE ARE? DEEP PURPLE (Warner Bros. 2678)	84 78
77	COSMIC WHEELS DONOVAN (Epic KE 32156)	54
78	DANNY'S SONG ANNE MURRAY (Capitol ST 11172)	65
79	THE SMOKER YOU DRINK, THE	00
	PLAYER YOU GET JOE WALSH (Dunhill DSX-50140)	89
80	JANIS JOPLIN'S GREATEST HITS (Columbia KC 32168)	92
81	SOUL MAKOSSA MANU DIBANGO (Atlantic SD 7267)	91
82	URIAH HEEP LIVE (Mercury SRM 2-7503)	61
83	MA RARE EARTH (Rare Earth R546L)	94
84	I'M DOIN FINE NOW NEW YORK CITY (Chelsea BCL 1-0198) (Dist: RCA)	93
85	THE REDBACK BOOK SCOT JOPLIN (Angel 536060) (Dist: Capitol)	85
86	THE WORLD IS A GHETTO WAR (United Artists UAS 5652)	80
87	COUNTDOWN TO ECSTASY STEELY DAN (ABC ABCX 779)	115
88	THE GOLDEN AGE OF ROCK 'N' RO SHA NA NA (Kama Sutra 0598) (Dist: Buddah)	<b>LL</b> 64
89	SOUL MAKOSSA AFRIQUE (Mainstream)	97
90	BEHIND CLOSED DOORS CHARLIE RICH (Epic KE 32247)	101
91	BARON VON TOLLBOOTH & THE CHROME NUN PAUL KANTNER, GRACE SLICK & DAVID FRIEBERG	95
92	(Grunt BFLI 0148)	
93	JOHNNIE TAYLOR (Stax STS 3014) YOU'VE GOT IT BAD GIRL	151
94	QUINCY JONES (A&M SP 3042)	103
95	THE BODY SOUL OF TOM JONES	99
96	(Parrot XPAS 71060) (Dist: London) PLAYGROUND IN MY MIND	96
97	CLINT HOLMES (Epic KE 32269) COUNTRY CASANOVA COMMANDER CODY & HIS LOST PLANET AIRMEN	98 100
98	(Paramount PAS 6054)	112
99	BOBBY WOMACK (United Artists UA LA043 F)	
100	STEPHEN STILLS & MANASSAS (Atlantic SD 7250) EDDIE KENDRICKS (Tamla X T327L) (Dist: Motown)	57 120
-	(Tanita A 1327L) (DISt: WOLOWN)	120

# TOP 100 Albums

101	ALL I NEED IS TIME GLADYS KNIGHT & THE PIPS (Soul S 739L)	108
102	TAPESTRY	
103	CAROLE KING (Ode SP 77009)	102
	(Capitol ST 1/1048)	71
104	LOGGINS & MESSINA (Columbia KC 31748) (CT/CA 31748)	105
105	TRIUMVIRATE	105
	MIKE BLOOMFIELD, JOHN PAUL HAMMOND, DR. JOHN (Columbia KC 32172)	109
106	NEITHER ONE OF US SLADYS KNIGHT & THE PIPS (Soul 727) (Dist: Motown)	70
107	GIVE YOUR BABY A STANDING	73
V	OVATION	
108	DELLS (Cadet CA 50073) (Dist: Janus)	119
108	JACK THE TOAD SAVOY BROWN (Parrot XPAS 71059) (Dist: London)	111
109	IN & OUT OF FOCUS	
110	FOCUS (Sire SAS 7404) (Dist: Famous) CROSSWORD PUZZLE	118
110	PARTRIDGE FAMILY (Bell 1122)	110
111	AROUND THE WORLD WITH	
	THREE DOG NIGHT	
112	(Dunhill DTS 50138) JESUS CHRIST SUPERSTAR	83
-	ORIGINAL MOTION PICTURE SOUNDTRACK	122
113	(MCA 2-11000)	
X.	(Bell 1/125)	125
119	AM WOMAN HELEN REDDY (Capitol ST 11068)	124
115	FRAMPTON'S CAMEL	
116	(A&M SP 4389) NATIONAL LAMPOON LEMMINGS	116
	ORIGINAL CAST (Banana/Blue Thumb BTS 6006)	127
117	MELANIE AT CARNEGIE HALL	
118	(Neighborhood SRS 49001) (Dist: Famous) MORE CREEDENCE GOLD	86
X	CREEDENCE CLEARWATER REVIVAL (Fantasy 9430)	128
119	#10 GUESS WHO (RCA APL1 0130)	129
120	CALUMET	429
101	LOBO (Big Tree 210) (Dist: Bell)	133
121	MAMA WAS A ROCK AND ROLL	
	SINGER, PAPA USED TO WRITE ALI	L
	HER SONGS SONNY & CHER (MCA 2102)	121
122	THE MACK	121
	WILLIE HUTCH/ORIGINAL SOUNTRACK (Motown M7661)	88

**CashBox** 

2	EXTENSION OF A MAN DONNY HATHAWAY (Atco SD 7029) 135
124	SUMMER BREEZE
1	SEALS & CROFTS (W.B. 2629) (M8/M5 2629) 113 SOUNDTRACK RECORDING FROM
weeks and the second se	THE FILM JIMI HENDRIX
	(Reprise—2RS 6481) 153
	SHAFT IN AFRICA ORIGINAL SOUNDTRACK (ABC ABCX 793) 148
127	ORIGINAL SOUNDTRACK (ABC ABCX 793) 148 KILLING ME SOFTLY WITH HER SONG
	JOHNNY MATHIS (Columbia KC 32258) [131
128	HOME TO MYSELF
129	MELISSA MANCHESTER (Bell 1123) 130
	SERGIO MENDES & BRASIL '77 (Bell 1119) 132
130	SMOKEY
131	SMOKEY ROBINSON (Tamla T 328 L) 155 HOT ROCKS 1964-1971
131	ROLLING STONES (London 2 PS 606/7) 134
132	WISHBONE FOUR
133	WISHBONE ASH (MCA 327) 76
134	JACKSON FIVE (Motown M761L) 104
134	FACES (Warner Bros. BS 2665) 82
135	CLOSE YOUR EYES EDWARD BEAR (Capitol SMAS 11192) 137
136	EDWARD BEAR (Capitol SMAS 11192) 137 ROGER McGUINN
-	(Columbia KC 3194) 149
137	THE BLUE RIDGE RANGERS
138	(Fantasy 9415) 90
120	SLADE (Polydor PD 5542) 114
139	ANDY WILLIAMS GREATEST HITS
	VOL. 2 (Columbia KC 32384) 143
140	I'M STILL IN LOVE WITH YOU
1.4.1	AL GREEN (Hi ZSRL 32074) (Dist: London) 144
141	MS. AMERICA VIKKI CARR (Columbia KC 32251) 145
142	SOUL BOX
143	GROVER WASHINGTON (Kudu KU 1213) (Dist: CTI) 159 THE NIGHT THE LIGHTS
145	WENT OUT IN GEORGIA
	VICKI LAWRENCE (Bell 1120) 123
144	GRAND HOTEL
145	PROCOL HARUM (Chrysalis CHR 1037) (Dist: W.B.) 117 LAST OF THE BROOKLYN COWBOYS
140	ARLO GUTHRIE (Warner Bros. MS 2142) 106
146	THE SESSION

147	YOU ARE THE SUNSHINE OF MY LIFE	
268	RAY CONNIFF & THE SINGERS (Columbia) THE POINTER SISTERS (Blue Thumb 48) (Famous)	
149	JOHN ENTWISTLE'S RIGOR MORTI SETS IN	<b>S</b>
(50	(Track 321) (Dist: MCA) SLAUGHTER'S BIG RIP-OFF	154
151	NES BROWN/ORIGINAL SOUNDTRACK (Polydor PD 6015)	_
152	FREDDIE KING (Shelter 8919) (Dist: Capitol) SATIN SHEETS	163
\$53	JEANNE PRUETT (MCA 338) SUPERFLY T.N.T.	157
154	ORIGINAL SOUNDTRACK (Buddah BDS 5136) SECOND TIME 'ROUND	-
155	CYMANDE (Janus J 3054) MICK COX BAND	158
(56	(Capitol 11175) SUPERSAX PLAYS BYRD SUPERSAX (Capitol 11177)	160
157	HOT AUGUST NIGHT NEIL DIAMOND (MCA 1800)	140
158	LADY SINGS THE BLUES DIANA ROSS/SOUNDTRACK (Motown M 758 4)	140
159	HUBERT LAWS AT CARNEGIE HALL (CTI 6025)	_
160	DRIFT AWAY DOBIE GRAY (Decca DL 5397)	
161	BEST OF BEE GEES VOL. 2 (RSO SO 875) (Dist: Atlantic)	
<b>162</b>	HONEY IN THE ROCK HARLIE DANIELS (Kama Sutra KS 2071) (Dist: Buddah)	165
163	BEST OF SPIRIT (Epic KE 2271)	_
164	ABOUT US STORIES (Kama Sutra 2068) (Dist: Buddah)	167
165	MOONDOG SERENADE CASHMAN & WEST (Dunhill)	÷
166	THE ODD COUPLE SINGS TONY RANDALL & JACK KLUGMAN (Phase 4 XPRS 903) (Dist: London)	168
167	COSMIC SLOP FUNKADELIC (Westbound WB 2022) (Dist: Chess)	_
168	PUZZLE (Motown 768)	170
169	HOLD ON I'M COMIN' HERBIE MANN (Atlantic SD 1632)	169
170	MARSHALL TUCKER BAND (Capricorn CP 0012) (Dist: W.B.)	_

# CashBox R & B TOP 70

					_					
I BELIEVE IN YOU		19	TIME TO GET DOWN		37	STREET DANCE		54	FINDER'S KEEPERS	
Johnnie Taylor (Stax: 0161) LET'S GET IT ON	1	20	O'Jays (Phila. Int'l ZS7 3531)	5		Fatback Band (Perception 526)	38		Chairmen Of The Board (Invictus S7 1251)	
	10	20	SOUL MAKOSSA Manu Dibango (Atlantic 2971)	22	38	FUTURE SHOCK Curtis Mayfield (Curtom 1987)	57	55	AIN'T NOTHIN' FOR A	
HERE I AM Al Green (Hi 2247)	9	21	THERE YOU GO Edwin Starr (Soul 35103)	21	39	PLASTIC MAN			MAN/YOU NEVER KNOW	
THERE'S NO ME WITHOUT	5	22	SIXTY-MINUTE MAN	24		The Temptations (Gordy G 7129 F A)	19	EE	Archie Bell & The Drells (Glades 1711 STONED OUT OF MY MIND	ij
YOU		-	Clarence Carter (Fame XW 250)	27	40	LONELY TOWN/FRIEND Bill Withers (Sussex 257)	41	30	Chi-Lites (Brunswick 55500)	
Manhattans (Columbia 4-45838) NOBODY WANTS YOU WHEN	3	23	Foster Sylvers (MGM 14580)	17	41	SPINNING AROUND	41	57	I'VE GOT SO MUCH TO GIVE	
YOU'RE DOWN & OUT		24	GIVE YOUR BABY A			Black Ivory (Today T-1520-A)	43		Barry White (20th Cent, 2042)	
Bobby Womack (United Artists 255)	7		STANDING OVATION The Dells (Cadet 5696)	18	42	SWEET HARMONY		58	LONELY DAYS, LONELY NIGHTS	
IF YOU WANT ME TO STAY Sly & The Family Stone (Epic 5-11017)	8	25	DARLING COME BACK HOME	10	42	Smokey Robinson (Tamla 54233)	59		Don Downing (Roadshow 7004)	
ANGEL	10		Eddie Kendricks (Tamla 54236)	25	43	I CAN'T UNDERSTAND IT J. Butler/B. Eager (Mercury 2-50165)	47	59	WHOEVER'S THRILLING YOU	J
Aretha Franklin (Atlantic 2969) I WAS CHECKIN' OUT.	12	26	LOVE, LOVE, LOVE Donny Hathaway (Atco 6928)	28	44	CLEOPATRA JONES		60	Rufus (ABC—11376)	
SHE WAS CHECKIN' IN		27	BABY I'VE BEEN MISSING			Joe Simon (Spring 138)	60	60	LOVE 'O LOVE LeRoy Hutson (Curtom 1983)	
Don Covay (Mercury 73385) DOING IT TO DEATH	13	-	YOU The Independents (Wand 11258)	34	45	UNTIL IT'S TIME FOR YOU TO GO		61	PARRTY	
Fred Wesley & The J.B.'s (People 621)	2	28	RIGHT PLACE. WRONG TIME	34		The New Birth (RCA APBO-0003)	49		Maceo & The Macks (People 624)	
WHERE PEACEFUL			Dr. John (Atco 6914)	35	46	HANG LOOSE		62	GOTTA FIND A WAY Moments (Stang 5050)	
WATERS FLOW Gladys Knight & The Pips (Buddah 363)	11	29	BONGO ROCK		47	Mandrill (Polydor 14187) WHAT A SHAME	58	63	SHE DON'T HAVE TO SEE	
ARE YOU MAN ENOUGH	14	30	Incredible Bongo Band (MGM 14588) SHORT STOPPING	29	47	Dynamics (Black Gold WWS8)	45	••	YOU	
Four Tops (Dunhill D-4354)	14	30	Veda Brown (Stax 0163)	32	40	(Dist: De-Lite)		<b>C A</b>	Tommie Young (Soul-Power 114)	
MORNING		31	THERE IT IS		48	LOVE AIN'T GONNA RUN ME AWAY		64	TELL IT LIKE IT IS Oscar Weathers (Blue Candle 1498)	
Diana Ross (Motown 1239F) I'LL ALWAYS LOVE MY MAMA	15		Tyrone Davis (Dakar 4523)	39		Luther Ingram (Koko 2116)	51	65	SLICK	
Intruders (Gamble 2506)	4	32	SOUL MAKOSSA Afrique (Mainstream 5542)	30	49	JUST DON'T WANT TO		66	Willie Hutch (Motown 1252 F A) GIVING LOVE	
THAT LADY The Isley Brothers (T-Neck ZS7 2251)	26	33	GYPSY MAN			BE LONELY Ronnie Dyson (Columbia 4-45867)	50		Voices Of East Harlem (Just Sunshine 504)	
SO VERY HARD TO GO		-	War (UA XW281-W)	42	50	JUST OUT OF MY REACH		67	FUNNY	
	16	34	BLACKBYRD Donald Byrd (Blue Note XW-212-W)	36	51	Sam Dees (Atlantic 2937)	53		Priscilla Price (BASF 15151)	
YOU'RE GETTIN' A LITTLE TOO SMART		35	TO KNOW YOU IS TO		91	Chuck Jackson (ABC 11368)	46	68	LONELINESS Brown Sugar (Chelsea 78-0126)	
Detroit Emeralds (Westbound 213)	20		LOVE YOU		52	STAY AWAY FROM ME The Sylvers (MGM 14579)	55	69	YOU'VE GOT MY MIND	
IT'S FOREVER The Ebonys (Phila, Int'l ZS7 3529)	6	36	B. B. King (ABC 11373) DIDN'T I	44	53	HE'S THE FATHER OF	55		Quiet Elegance (Hi 2245)	
SWEET CHARLIE BABE		20	Sylvia (Vibration VI 524)	40	50	MY CHILDREN		70	LET ME BE YOUR EYES	
Jackie Moore (Atlantic 2956)	23		(Dist: All Plat.)			Pat Lundy (RCA 74-0951)	54		Timmy Thomas (Glades 1712)	

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# Cash Box/R&B News Report

# FORE Seminars, New Highlight Of NATRA Program, Aug. 9-11

NEW YORK — A unique series of business seminars for Black record industry executives will be conducted by FORE (Fraternity of Record Ex-ecutives), Inc. under the auspices of the National Association of Televi-sion and Radio Announcers, it was announced today by Cecil Holmes in his capacity as Press & Public In-formation officer of FORE. Commented Holmes, "This is the first time in our industry that two Black professional organizations have gotten together to put on meaningful educational programs. These pro-grams will be offered at no charge whatsoever to those attending, and we expect more than 1,000 sales and promotion executives to be in atten-dance. The seminars will be held on August 9, 10, and 11 in the Marriott Hotel in New Orleans." Three eminently qualified and much respected members of the music in-dustry will conduct the three semi-nars. Edward Wright will be the chairman of the seminar entitled "The Management of Music Businesses." A former radio personality, Wright was previously an officer of NATRA and is currently President of his own suc-cessful public relations firm. Joe Kennedy will lead the seminar

cessful public relations firm. Joe Kennedy will lead the seminar "Career Development/Design For Pro-gress." Kennedy is a noted musicolo-gist and President of the only Blackowned temporaries employment agen-cy. John Smith, producer and Corpo-

#### 'Soul At The Center' **Opens August 4th**

NEW YORK — The highly acclaimed "Soul at the Center" presented last summer by Lincoln Center as a cel-ebration of Black theater, dance, po-etry and music, will return to Alice Tully and Philharmonic Halls for two weeks beginning August 4th. The an-nouncement was made by John W. Mazzola, managing director of Lin-coln Center. This year the festival will present six performances in Phil-harmonie Hall featuring eighteen of the top black entertainers of the day, plus sixteen performances in Alice the top black entertainers of the day, plus sixteen performances in Alice Tully Hall highlighted by three church services, and special programs devoted to rhythm and blues, black theater, a "monster" concert, a folk-opera, dance, gospel, nostalgia, "new soul," Latin music, folk singers, poet-ry, film and jazz. There will also be a special children's Television Work-shon special shop.

rate Manager of Stax Records, will chair the seminar devoted to "Leisure Industry Opportunities for Blacks." "It is expected that these programs will be of significant practical value," noted Holmes, who is also vice-president and general manager in charge of R 'n B of The Buddah Group, "In that a key technique will be the use of examples from actual experience that will be examined in depth in the classrooms." In conclusion, Holmes stated, "I would like to point out that this series of seminars has come about through the good graces of Bill Sum-mers, president of WLOU Radio, Louisville Kentucky/member of the board of directors of NATRA and Al Gurrier, the 1973 NATRA convention chairman, who recognized this as a unique opportunity in which to bring FORE AND NATRA together in a most important collaboration."

most important collaboration.

## WATTS '73 Fest. Aug. 19, LA Col.

Aug. 19, LA Col. LOS ANGELES — Tommy Jacquette, exec director of the Watts Summer Festival announces this week the line-up of artists for this years Watts Summer Festival Concert '73 to be held at the Los Angeles Memorial Coliseum, Sunday, August 19. Featured acts are Azteca, The Emo-tions, Bloodstone, Earth, Wind & Fire, The Intruders, Billy Paul, The Soul Children, and Bobby Womack. The festival concert is sponsored by the Joseph Schlitz Brewing Company in cooperation with United Artists Records, Columbia Records, Philadel-phia International Records, London Records and the Stax Organization with proceeds going to the Watts Summer Festival. This year's festival theme is "A Better Watts, A Better World." For additional information call (213) 587-5171 or the Edward Windsor Wright Corporation (213) 466-6421.

John Mazzola pointed out that "due to the public and critical success of last summer's 'Soul at the Center,' we are again pleased to join with producers Ellis Haizlip of WNET/13's 'Soul!' and Gerry Bledsoe, WWRL Disc Jockey of the Year, and the many artists who made 'Soul at the Center' the showcase of the finest black artists from virtually every field of the arts

#### Montreux Festival Party Time



Fantasy/Prestige/Milestone artists at the 1973 Montreux International Jazz Festival, in Switzerland, July 7, 1973. Left to right: Mrs. Gene Ammons, Dex-ter Gordon, Gene Ammons, Kenny Clarke (standing), Nat Adderley, Cannon-ball Adderley and Hampton Hawes.

**R G B INGREDIENTS** — "Pressure Cookin'," is the title of the new Labelle RCA LP, due for release the first week in August ... National Artists in Memphis (901) 525-8341 handles the Don Covay bookings. Don's Mercury single, "I Was Checkin' Out" is a hummer ... Varnell Johnson, formerly with A & L Dist., Inc., in Philadelphia is the new national promo director at Philly Groove Records ... The new Millie Jackson (Spring) single, "Hurts So Good," is from the smash flick, Cleopatra Jones ... At the second annual Soul & Blues Awards program, held in Beverly Hills, July 17th, Brighter Side of Darkness won-New Male Vocal Group Award, and Barry White, "I've Got So Much To Give," won the new Male Vocal Artist Award. Quincey Jones (A&M) won in the category of Jazz Big Bands. A list of winners in all categories will run in a future Cash Box issue ... Bernadette Cash announced the formation of a new R & B label. La Cabe Records headquartered in Chicago. Danny Hunt and a duo Bobby & Walter have been signed to the label and product has been cut ... Gloria Lynne will make one of her rare New York appearances when she comes into the Half Note for one week starting July 30th, sharing the bill with the Chuck Wayne/Joe Puma Duo ... Loleatta Holloway, new R & B singer with GRC label in Atlanta, performed at the Soul & Blues show in LA and hosted a week-long engagement at the Whiskey. At the completion of her size ond promo tour, she will return to Atlanta to complete recording of her first LP ... The Imperial Wonders, making their initial debut on Musicor Records with "Love Coming Down," have been together for about six years. They worked as openers for the 0'Jays. Al Boyd is one of the members. Al is the writer of, "This Time Around" recorded by So.U.L. ... In an unprecedented to int effort honoring a Washington area resident, the Honorable Walter E. Fauntroy, Delegate to the U.S. Congress from the District of Columbia, and Jack Valenti, president of the Motion Picture Association, have joined Congressional Entertainment Complex R & B INGREDIENTS - "Pressure Cookin'," is the title of the new



INDEPENDENTS GOLD-Recently at Wednesday's discotheque in New York INDEPENDENTS GOLD—Recently at Wednesday's discotheque in New York City the Wand recording artists, the Independents, were given a gold record party. The occasion was to celebrate the sale of more than one million records of their hit single "Leaving Me". Over 150 people were in attendance for the affair. Standing from left to right are the Independents: Chuck Jackson, Mar-vin Yancy, Maurice Jackson, Helen Curry and Eric Thomas in addition to Stan Greenberg, vice president of A&R, Maye Hampton James, R&B promotion coordinator; kneeling are Renny Wyatt, road manager, Chris Jonz, national promotion director, Sam Goff, executive vice president and Pete Castagne, pop promotion coordinator.

# **CTI Renews Concert Series**

NEW YORK— Renewing a tradition that helped launch the label, CTI Rec-ords is organizing several concerts throughout the country and overseas during the Summer months, and in the Fall. The first series of concerts is taking place in Atlanta and Jacksonville, and features CTI and KUDU artists Es-ther Phillips, Hubert Laws, Milt Jack-son, Ron Carter, Eric Gale, Hank Crawford, Johnny Hammond, Jack DeJohnette, Bob James and the CTI Strings.

Crawford, Johnny Hammond, Jack DeJohnette, Bob James and the CTI Strings. The next series will take place in Boston and Washington, on the 23rd and 24th of August respectively. Headlining both shows will be Grover Washington, Jr., Hubert Laws, George Benson, Johnny Hammond, Ron Carter, Jack DeJohnette, Bob James and Ralph MacDonald. Also starring are Airto and Fingers, the popular artist's new group. Airto and Grover Washington have new releases out, Airto on the CTI label with "Fin-gers," and Washington on the Kudu label with "Soul Box." Both releases are fast climbing the charts. Esther Phillips will again star in the next two concerts, in Dallas and Houston, September 21st and 22nd. The concerts will also feature Grover Washington, Jr., Hubert Laws, Hank

Crawford, Johnny Hammond, Eric Gale, Ron Carter, Jack DeJohnette, Bob James, and Ralph MacDonald. The series is slated to continue in the Fall with a line-up of cities that tentatively includes Cincinnati, Cleve-land, Montreal and Toronto. CTI Rec-ords recently opened its first branch outside of the U.S., in Montreal, Canada. Canada.

Meanwhile, another package consisting of CTI and Kudu artists is going to Japan, from August 1st to 6th. Artists signed to appear include Fred-die Hubbard, Stanley Turrentine, George Benson, Hubert Laws, Johnny

George Benson, Hubert Laws, Johnny Hammond, Airto and Fingers, Ron Carter, and Jack DeJohnette. On August 1st, the CTI concert will play at the Festival Hall in Osaka; on August 2nd, it will be at the Hibiya Outdoor Music Hall in Tokyo. On Au-gust 3rd, the artists will be at the Sapparo Kosei Nenkin Hall; on Au-gust 4th, in Chiba, on the island of Namegawa; on the 5th, at Shirakaba; and on August 6th, in Tokyo again, for a repeat performance at the Hi-biya Outdoor Music Hall. Heading the new in-house concert department, created to organize and promote concerts in the U.S. and Canada, is Arthur Barron, assisted by Tom Owen.

Tom Owen.

# **Block Of Heavy Act Albums** Spurs Col. 'Superstar' Drive

NEW YORK — Columbia Records has launched a "Superstar Cam-paign" on behalf of a string of al-bums by many of the label's biggest selling artists. The LP's, released in rapid succession over the past sever-al weeks, represent the label notes, one of the strongest waves of chart product in the company's history and should make the warm weather months a summer sales festival for Columbia, Epic and the Custom La-bels." Columbia Records "Superstar Cam-of a string of albels

Columbia is supporting this prod-Columbia is supporting this prod-uct with a barrage of multiple al-bum ads over a full month in every type of media. The campaign is con-sidered unique in that all radio spots and print schedules feature all of these albums in multiple product concepts. This is in addition to indi-uidual ad comparison an babalf of vidual ad campaigns on behalf of each album. The label is also mountof ing a strong point-of-sale campaign featuring posters, streamers, riser cards and other attention-getting devices. "It's really an event when

vou "It's really an event when you have this many superstar albums in release," commented Bruce Lundvall, Columbia vice president of market-ing. "In addition to spotlighting our current Lp's, our campaign should stimulate the catalog of these artists as well. The program will obviously stimulate retail traffic very meaning-fully. This will put tremendous ex-citement back into the record busi-ness"

## **Chicago Gets 6th Straight RIAA Gold Award**

- Columbia's Chicago NEW YORK nas struck Gold for the sixth consec-utive time with its newest LP, Chi-cago VI. The album has been de-clared Gold by the RIAA, signifying sales in excess of one million dol-lars.

Iars. Chicago, has, in the past, been awarded gold disks for Chicago Transit Authority, Chicago, Chicago III, Chicago At Carnegie Hall, Chi-cago V and the chart topping single of last year, "Saturday In The Park." Park."

o VI, produced by James features the band's current le, "Feelin' Stronger Every Chicago Guercio, fea hit single, Day."

## Spinners Spin 2 RIAA Goldies

NEW YORK — Atlantic Records' Spinners album, "Spinners," and the latest single released from that al-bum "One of a Kind (Love Affair)," have been certified as gold records. The five man singing group had a long list of hit singles before they left Motown to come to Atlantic, but never struck RIAA gold. Since the switch, they have had three gold sin-gles: "I'll Be Around," "Could It Be I'm Falling In Love" and "One of a Kind (Love Affair)," off of the gold album. album.



	Group	Address	
3	Song Wrtr.	City	State
3	Lyric Wrtr.	HomePhoneNo.	

#### **Figures** Sited

Figures Sited The label says its drive is already paying large dividends with Paul Si-mon's "There Goes Rhymin' Simon" already approaching the million mark. Well over the half-million figure are "Chicago VI" and Sly & The Family Stone's "Fresh" LP. "Love, Devotion Surrender" by Car-los Santana and Mahavishnu John McLaughlin and Johnny Winter's "Still Alive And Well" have each passed the 300,000 figure. And, though it was released more than eight months ago, Edgar Winter's "They Only Come Out At Night" continues along at a blistering rate. It was recently certified Gold by the RIAA and is currently closing in on the million mark.

RIAA and is carried the million mark. Albums which have surpassed quarter-million include the just re-"Ionis Joplin's Greatest Greatest quarter-million include the just re-leased "Janis Joplin's Greatest Hits," and "Head To The Sky" by Earth Wind & Fire. Over the 100,000 mark are "Ten Years After Recorded Live," "Mac Davis" and Lee Micha-els' "Nice Day For Something." Several of the albums include chart-topping singles too. Paul Si-mon's "Kodachrome," Chicago's Feelin' Stronger Every Day" and Sly & The Family Stone's "If You Want Me To Stay" have all shown big chart action.

chart action.



SOVEREIGN CAMPAIGN Bhas kar Menon, president, Capitol Indus-tries, Inc. (left) and Ben Nesbitt, president, Sovereign Records (right) have announed that Capitol Records tries. (right) Records will initiate a special Sovereign Rec-ords campaign in August. "Setting August as Sovereign

Will initiate a special Sovereign Rec-ords campaign in August. "Setting August as Sovereign Month brings the achievements of the past year into focus," stated Nesbitt, whose Capitol distributed la-bel was formed only 18 months ago. "August is our opportunity to break in the U.S."

#### **Famous Sets** July Release

NEW YORK — Andy Miele, vice president of marketing for Famous Music, has announced the company's product release for the month of July.

July. Paramount Records: Niki Auke-ma—"Nothing Free;" Billie Holiday— "Songs and Conversations;" Ray Al-len — "Did-ja Hear Me People;" Franck Pourcel — "James Bond's Greatest Hits."

Family Productions: Heavy Cruiser "Lucky Dog." Just Sunshine: Ducks-"Ducks;"

The Voices of East Harlem—"The Voices of East Harlem—"The lous Rhinestones—"Freewheelin." Sire Records: Coulson, Dean, Mc-Guinness & Flint—"Lo and Behold."

### Lori's 2nd LP

NEW YORK — Capitol Records has released Lori Lieberman's second al-bum, "Becoming." It contains 10 songs written by her producers, Charles Fox and Norman Gimbel. Fox and Gimbel also produced Ms. Lieberman's first album, which intro-duced the song "Killing Me Softly With His Song."

# MCA Plans Jazz Ctlg Re-Issue

UNIVERSAL CITY - MCA Records will re-issue a series of jazz albums from its Decca, Coral and Brunswick labels in Sept., according to company president Mike Maitland. Jazz critic Leonard Feather has been signed to

president -Leonard Feather has been seen assemble the packages. Included in the sets, according to Maitland, will be LPs featuring Art Tatum, including historic sessions with a small band and vocals by Joe Turner; Nat King Cole's early with a small band and vocals by Joe Turner; Nat King Cole's early songs, on Decca, never before re-leased on an album; sessions by Red Nichols, Benny Goodman, Adrian Rollimi, Joe Venuti and Eddie Lang; a combination of George Russell's albums entitled "New York, New York" and "Jazz in the Space Age" and many others

York" and "Jazz in the Space Age and many others. Feather was chosen for the pro-ject, according to MCA, because of his extensive jazz background. He has been active in almost every area of the jazz world. Feather has played on records

with the late Louis Armstrong and has written arrangements for Count Basie's band. Recently he led a group, the Night Blooming Jazzmen, group, the Night Blooming Jazzmen, in two albums of his own composi-tions on Mainstream Records. He is also the author of "The New Ency-clopedia of Jazz," and his latest book is "From Satchmo to Miles," a study of Billie Holliday, Miles Davis, Armstrong and ten other jazz greats.

The albums will be discovery for "The albums will be discovery for a lot of young people and answer a demand of older buyers because the musical value is timeless," says Feather. "Mike Maitland has given me a free hand to find out what I could assemble according to the me a free hand to find out what I could assemble according to the quality of material available. To my surprise, I have found that a tremen-dous amount of really marvelous material is available that has been out of the catalogue either for a long time, or possibly have never been put on LPs."

at New York's Lincoln Center. In Phase Three will be albums by

In Phase Three will be albums by the American Brass Quintet, a sec-ond Vienna Boy's Choir album, En-glish Virginal Music, Music for Flute & Lute and. in connection with Frei-derich Gulda's forthcoming U.S. con-cert tour, an LP of Bach's "Well Tempered Clavier" played by the renowned European izgz/classical pi-

General Guida's forthcoming U.S. con-cert tour, an LP of Bach's "Well Tempered Clavier" played by the renowned European jazz/classical pi-anist. Phase Three also will continue the historical singer portrait series keynoting prominent artists from the late 30's and early 40's. The latter part of the summer will see BASF introducing a new and big

The latter part of the summer will see BASF introducing a new and his-toric series called Music from Ba-varian Courts & Residences. The series encompasses recently acquired manuscripts heretofore in the sole possession of private estates. They date from the culturally rich period of the 18th and 19th centuries during which royalty maintained private or-

which royalty maintained private or-chestras, commissioned personal manuscripts and rivaled one another for the services of the best musicians

for the services of the best musicians and composers of the time. The series will present previously unre-corded works by Roselli, Amon, Reicha, Nisle, Witt, Fiala, Hoffmeis-ter, Pokorny, Schact as well as pre-mier recordings of hitherto unknown works by Liszt, Wagner, Mozart, Brahms, Bach and Haydn. With the recent addition of regional sales managers to its staff and the vastly expanded catalog, the company will be seeking in-depth re-tail representation and continuing rec-

tail representation and continuing rec-

Herb Heldt, BASF national sales and promotion manager, stated that the huge summer schedule of re-

leases affirms the company's commit-ment to classical product.

the

ognition as a major entity in classical market in America.

# **BASF Plans Massive LP Releases** bums featuring music of Morales, Brahms, Bach and Haydn. Among these there will be an album of Horn Concertos by Hermann Baumann to coincide with his August appearance

NEW YORK — During the next three months, BASF Records plans a mammoth release of classical prod-uct, the label has announced. Over 60 new LP's will be issued by the company in three phases as a means of aiding distributors in establishing the BASF label among retailers. The classical drive also will enable tailers to offer broad representation of the standard and esoteric works in

tailers to offer broad representation of the standard and esoteric works in the BASF catalog. Phase One, currently in release en-compasses 20 albums. Highlighted is the companion piece to the previous-ly released "Handel's Wasser Music" —"Handel's Royal Fireworks Mu-sic and Concerto in F Major," where the predominant recording feature is the use of original instruments. the use of original instruments.

Also in this release will be a first classical BASF album by an Ameri-can artist. Malcolm Frager, who has appeared with leading European and

can artist. Malcolm Frager, who has appeared with leading European and American orchestras and who is ap-pearing at Tanglewood this summer, debuts with "Brahm's Piano Sonata #1 in C Major/Variations & Fugue on a theme by Handel." "Benjamin Britten's Ceremony of Carols and Motets by Anton Bruckner" is per-formed by the world's renowned Vi-enna Boy's Choir. Other Phase One releases are: Mo-zart, "Serenade #11 and #12"-"Wind Ensemble of the Collegium Aureum"; Josquin Des Prez, "Motels" —Ensemble "Pro Cantione Antique," members of the Collegium Aureum and soloists of the Tolzen Boy's Choir; Schubert, "Quintet in A Ma-jor" (Trout)—Jorg Demus and mem-bers of the Collegium Aureum; Tele-mann, "Cantalas"—Elisabeth Speiser, Siegmund Nimsgren and the Col-legium Aureum; Beethoven, "String Quartet in A Minor"—Quartett Col-legium Aureum; Beethoven, "Con-certo for Piano & Orchestra," No. 4 in G Major." The second phase of BASF's sum-mertime classical release will be al-

The second phase of BASF's sum-mertime classical release will be al-

**PRECIOUS METAL:** Mel Posner, exec vice president and general manager of Elektra Records, presents to Carly Simon and her manager Arlyne Rothberg, three of the many awards Carly has won since the release of her "No Secrets" LP: A gold single for "You're So Vain," and both a gold and platinum record in commemoration of the sale of more than one million retail units of "No Secrets." in comr Secrets.

# cashbox/album reviews

FOREIGNER—Cat Stevens—A&M—SP. 4391 This is the long awaited followup to "Catch Bull At Four" and this collection is unique for Cat in many ways. First, it is his initial produc-tion of his own LP and secondly, the included "Foreigner Suite" is his first actual complete "Concept." Taking those points into consider-ation and listening to "The Hurt," "Later" and "How Many Times" this collection looks to be his most successful to date and his greatest musical acheivement. A powerful collection that folks will be talking about for some time to come from a "foreigner" that hasn't been off the mark yet.

ENGELBERT—KING OF HEARTS—Engelbert Humperdinck—Parrot—XPAS 71061 It's that King of Hearts that usually makes the full house that squeals with delight when-ever this contemporary heart throb takes to the performing stage. This latest collection from the smooth British baladeer is quite pos-sibly his strongest to date and one that should put him back on the hit-making track. Literally a ton of possible single releases here and, as a result, choosing between "My Summer Song," "Do I Love You" and "Only Your Love" for that initial "hit" will be difficult. A Royal Flush ready to head straight up the charts. ready to head straight up the charts.

**RAZAMANAZ**—Nazareth—A&M—SP 4396 No kidding, this one really comes as a pleas-ant surprise. This group has progressed to the point where they are now comparable to that same high energy created by Deep Purple. Now put two and two together. The obvious answer is that this group is finally going to hit and hit big as a result. Produced by Roger Glover of the Purple, Nazareth is captured in this dyna-mic new light and everything works. The single is the hard driving "Broken Down Angel," but also give a strong listen to "Night Woman," "Bad Bad Boy" and "Vigilante Man" for a total taste of rocking and rolling, English style. Don't let this one pass you by.

#### TOMORROW NIGHT—Charlie Rich—RCA—

**TOMORROW NIGHT—Charlie Rich—RCA—** Charlie's new found, re-acquired popularity has prompted this LP, but the material is classic so it's just as entertaining as ever if not more so. Included here is the artist's rock and roll period in the form of "Big Boss Man," soft ballads such as "The Grass Is Always Greener" and the title track and a really solid "Twelfth Of Never." When talking about Charlie Rich and the fact that he's predominantly a country artist, it's never necessary to mention "cross-over." He fits in just about any contemporary musical taste. This material is definitely worth looking into.

PAT GARRETT & BILLY THE KID—Bob Dylan —Original Soundtrack—Columbia—KC 32460 This soundtrack from the latest critically ac-claimed Sam Peckinpah film has been long awaited for many reasons, the main one being that it was created and is sung (whenever vocals are included) by Bob Dylan. Dylan, in creating the music for the western, captures the mood perfectly from the title theme to the final theme in mesmerizing acoustics and fully the mood perfectly from the title theme to the final theme in mesmerizing acoustics and fully shows that he has not lost his touch in creating fine music. Lyrically, "Billy 4" is soft and haunting and Dylan flashes the Dylan of old, sensitivity and all. A pleasant soundtrack that should fulfill those folks who have been waiting for this release. The extra added taste of hearing Bob Dylan won't hurt either.

**TROUBADOUR**—Mike Silver—Rocket/MCA 348 There's usually little to warrant attention of a new "troubadour," but in this case, the case of one Mike Silver, things are just a bit differ-ent. As a new artist, on the new Rocket label, this singer-songwriter-guitarist warrants that attention because he is truly talented and true talent should never slip by unnoticed or ig-nored. On his performing debut, a collection of ten strong, yet soft tracks, the artist firmly demonstrates a beautiful ability to spin a bal-lad and make both lyrics and music work well together. Highlights here are "I Thought Of Her Today," "Riverside" and "The Jester," each a warm seemingly personal excursion into the soul of a "troubadour." Welcome to Mike Silver, a sensitive songpainter. TROUBADOUR-Mike Silver-Rocket/MCA 348 Silver, a sensitive songpainter.



**POP PICKS** 







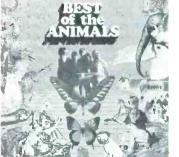


#### SOUNDTRACK PICKS

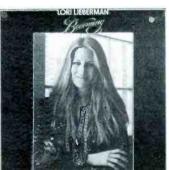
NEWCOMER PICKS

19 JOB









**BEST OF THE ANIMALS—Abkco—AB 4226** Back again to those influential sixties and that miraculous "British Invasion" for yet an-other taste of that great era. What is in evi-dence here is an amazing chronology of The Animals and their influence on the generation over the past nine years. Leading off, naturally, is their classic "House Of The Rising Sun" and following in memorable succession are the group's other great hits "I'm Crying," "It's My Life," "We Gotta Get Out Of This Place," "Please Don't Let Me Be Misunderstood," "Boom Boom" and "Help Me Girl." Quite easi-ly, this collection brings the '60's to life and there's nothing at all wrong with that.

#### THERE'S NO ME WITHOUT YOU-The Manhat-

THERE'S NO ME WITHOUT YOU—The Manhat-tans—Columbia—KC 32444 The smash hit, title track of this latest col-lection from The Manhattans, is only the be-ginning, or should we say, re-beginning of this group. Having been re-born with their hit, the group seems to have been revitalized and the result, this disk, is a great collection of r&b tunes and a gold mine of single possibilities. Aside from the title track, listen to "Falling Apart At The Seams," "You'd Better Believe It" and "Soul Train" to decide on a follow up. Whatever the choice, the selection will be a good one. Each is that strong. A very impres-sive re-entry by The Manhattans and one that should keep them around for some time to come. come.

come. HOBOS, HEROES AND STREET CORNER CLOWNS—Don Nix—Enterprise—ENS 1032 It's been a long time coming and it's gonna be a long time staying too. This latest Don Nix album, his first in two years, and first for his new label is an absolute delight. In powerfully mixing ten tracks to include pop, rock, gospel-rock and ballads, Don demonstrates that he hasn't lost his touch. The man certainly makes music magic and that magic is easily trans-ported through the air to make this collection an absolute marvel. Listen to "We Gotta Move," "She's A Friend Of Mine" and "When I Lay My Burden Down" for listening treats with-out equal. It's great to have Don Nix back. Let's hope it's permanently this time.

#### BECOMING-Lori Lieberman—Capitol—ST 11203

**11203** This pretty Ms. who almost became a super-star with her original version of "Killing Me Softly" returns with her second album venture. This should be the one to do the trick. The lady is ready to break loose, the material is strong enough and her performance is letter perfect throughout, and all indications are that the seventies has given birth to a truly dynam-ic performer. Perfect single here seems to be "It Didn't Come Easy," a track with that "Kil-ling Me Softly" feel to it, but "A House Full Of Women" or the title track could also be strong-ly considered. What is Lori Lieberman becom-ing? A star that's what!

OKLAHOMA CRUDE—Henry Mancini—Original Soundtrack—RCA—APL 1-0271 It's amazing to count the number of film scores that have been composed by Henry Mancini over the years and realize that each is a unique and totally entertaining entity. His latest soundtrack, for the Stanley Kramer film, "Oklahoma Crude" is yet another type for the man to add to his list of credits. In capturing the period (Oklahoma, 1910) and the vitality of the story (oil workers), the overall disk is a total entertainment. As usual, as composer and conductor, Henry Mancini is without equal. equal.



1

BUTTERFLY—Cheryl Dilcher—A&M—SP 4394 To describe a butterfly is to describe a crea-ture of beauty, gentility and grace. The de-scription of Cneryl Dilcher's debut LP doesn't drift too far from that definition. After all, this is a lady of charm and grace, yet possessing of a vocal quality that is strong and forceful with the ability to carry her own songs beautifully with a certain individuality necessary in these crowded musical times. "All Woman" seems to prove her point well, but so do "Deep Down Inside," "Sweet Mama" and "High." This is certainly one "Butterfly" that's going to soar and along with it, make the name Cheryl Dil-cher a familiar one. BUTTERFLY-Chervl Dilcher-A&M-SP 4394





#### HOLLYWOOD-THE POINTER SISTERS: MUSICAL ARCHEOLOGISTS

There are just the four of them—a quartet of sisters who are simply streaking up the music continuum of success. And it's being done in little more time than it takes them to "scat" through some of their material. Though, of course, their harmonic harvesting of 30's and 40's tunes carries them back to some great, straight chanteusing.

At any rate, the girls started out kicking around in the derriere-end of Oakland, Calif., while growing-up, the products of preacher parents who gave them the usual gospel dusting, de rigeur for such an environment. But hymns and things had to be treated accordingly before they would sing them—much to the disdain of a church congregation that undoubtedly felt they must be extremely reckless girls. And they were kind of reckless in that the sisters later allowed themselves to be lassoed by a shyster promoter from Texas who had promised them that their ship had came in—while he took them to the airport (or to the cleaners, as it were). So, broke, desperate and in Houston, they gave a call to a producer/manager in San Francisco, David Rubinson, who sight unseen flew them back to the city where he gave them back-up work with Elvin Bishop, Dave Mason, Tower of Power, Esther Phillips, Dr. Hook and Taj Mahal among others. This was circa 1971-72.

Thus with an apprenticeship accounted for, they went out on their own and signed with a record company that was not—to be delicate about it—the best of all possible worlds for either party. Refusing to be as commercial sounding as the record people wanted, the girls had had a recording contract without ever having put out so much as a warble on the racks. But as the stars would have it, a deal with Blue Thumb Records was negotiated, and the kids were off.

And what a take-off it was and still is, for that matter. As reverent resurrectors of the tacky thirties and funky forties—in music, clothing and even attitude—the **Pointer Sisters** are eclipsing, in reviews as well as in audience acceptance, practically every headliner they have shared a bill with. They are, no other word will suffice, extraordinary. The instrumentation of their voices in unison, as

#### NEW YORK ---- COMMANDER CODY: HOT LICKS, COLD STEEL

Paramount recording artist **Commander Cody's** real name is **George Frayne** and **George Frayne** was born in Boise, Idaho, 28 years ago, while his dad, an Air Force man, was enroute to a new assignment. Later, the family moved to Brooklyn, where George was raised. The future "commander" excelled in sports, particularly track and field events, while a student at Bayshore High School there. "I was a real super-jock," Frayne recalls. Success in shot-put and decathalon contests enabled him to win a scholarship to the University of Michigan at Ann Arbor, where he worked himself through school by forming a series of bands that specialized in playing frat parties. "I put myself through school real fine," he said.

His first band followed the trend in those days (1967) toward hard-rocking country-blues orientation, but with the addition of a steel guitar and fiddle the Frayne congregation began to take on a distinct rockabilly sound. Lance Dickerson, former drummer with Charlie Musselwhite, kept time; Andy Stein, a former concert violinist, turned country fiddler; Bobby Black played steel guitar. George Frayne played piano. And the band began to develop a following.

The boys enjoyed playing country tunes, particularly some early **Bob Wills**, **Dallas Frazier** songs, which provided a jazzy, swinging base. Many a youthful audience warmed up to the sound, but still demanded the heavy beat associated with rock.

"What we'd do is start a set with some straight boogie and then slip into **Bob** Wills stuff in the middle and then back to boogie," Frayne said. "Gradually the kids would start yelling: 'Give us some swing."

About this time **George** began searching for a name for the band and when he came across an old movie serial featuring "lost planet airmen" he knew he had it. **Commander Cody** and **His Lost Planet Airmen we**re born.

That name, and an old **Dallas Frazier** record he picked up for 89 cents in a bargain bin in a Bayshore, L.I., drugstore, has provided him with the combination that has carried him far beyond being just another band.



though they were, in fact, instruments themselves, is a musical marvel. Garbed in those shiny, satiny numbers and coiffed with flowers, les fabulous filles radiate more eye-energy razzle-dazzle in ten minutes than a Warner's musical could do in two hours. "We really didn't plan to be a forties act that happened to come along at this

"We really didn't plan to be a forties act that happened to come along at this particular time. That's just the way we were dressing, the way we were thinking and the songs we were singing. There was never any package, per se, of the Pointers ever planned. But, of course, we were planned in the sense that we didn't want to be just another r&b group."

Hardly the case. Their superb visual statement is only succeeded by their remarkable ability to ensnare a listener, as well. The debut album, appropriately enough "The Pointer Sisters," is an exercise in a sheer, unrestrained, no-holds-barred, all-the-stops-pulled, exhiliarating, stylized experience. And that's only by the first cut. Immensely energetic, you can practically hear those wide grins and flashing eyes that are coordinated with those splashy hands-and-feet movements. The Pointer Sisters are a consuming lot with a campy, campy complexion to themselves. And they are just about the cat's whiskers, to boot. Or as they told Cash Box how to say it ... sha na na ka ka she ...

Yah! Yah!

#### barry mcgoffin

ww.americanradiohistory.c

(The Pointer Sisters will be appearing at the Bitter End in New York City, August 12-14)

#### NEW YORK—HANK MEDRESS: IT'S ALL IN THE SONG

It's a pretty safe bet to say that if one wanted to find **Hank Medress**' name on the top 100 singles chart, he would begin looking in the top 10. "I have no inbetween records," says Medress, "my records go to #1 or they stiff." And so far, he's been absolutely right- about going #1 that is! Very quietly, and without much glory, **Hank Medress** has been producing hit records for over a decade. For more than 13 years, Medress was involved with the hitmaking **Tokens** as both a group member and partial producer. He was the take charge man in the studio. An eventually, as his need to produce became more and more apparent, he left and the group members went their separate ways.

Apart from his success as a performer/producer with The Tokens, Medress was (Cont'd. on p. 32) While majoring in sculpture at the University of Michigan he began developing the now-familiar **Commander Cody** sound. "We take a little **Dallas Frazier** rhythm, add some of Wills' hot licks, step up the bass a bit, and we have some real good beer-drinking music," he explained. Berkeley-Ann Arbor cross-country travelers carried the word about the band with the strange name and soon the **Lost Planet Airmen** took to the road.

"We've been at it five years now and it looks like something's happening," the commander said. "I think our next album is gonna be live from a bar, to capture that kind of atmosphere."

Several albums and single releases have helped spread the word about **Commander Cody** and his crew. "Lost In The Ozone," "Hot Rod Lincoln," "Beat Me Daddy Eight To The Bar," "Mama Hated Deisels," and most recently, "Smoke, Smoke, Smoke (That Cigarette)," have earned increasing amounts of respect and attracted more fans.

"Mama Hated Deisels should have been bigger," the commander thinks. "It's on every truck stop juke box along Routes 70 and 80 from here to California but it never made the charts."

George Frayne maintains that his sound is "a modern mix of country that doesn't lose the licks." The success of the Lost Planet Airmen, he believes, has something to do with the current schism in the field of country music. One country faction retains a respect for the old, traditional forms and prefers steel pedal licks to saccarine-sweet violins. The other faction wants to give country "class," bring it uptown, make it more palatable for MOR programming and pop audiences. richard nusser

#### NEW YORK-BOBBY 'BORIS' PICKETT: THIRD TIME AROUND

About three months ago an old but gold single record was re-released to become a monster for the third time. **Bob Pickett** was driving a taxi in New York and working on the quiet harmonies he'd been composing over the last few years when, suddenly, he was swamped by the demands of another generation of teenagers recognizing the unique entertainment value of "Monster Mash," the No. 1, million-selling single Bob recorded in 1962, which has been on the national charts twice subsequently.

For several years Pickett had been writing and harmonizing in song and performance with his beautiful wife, songstress Joan Payne. Together they ap-(Cont'd. on p. 32)



BELL/AMPEX RENEW: Larry Uttal, president of Bell Records and William L. Slover, vice president and general manager of Ampex Music Division, have renewed a long-term agreement granting Ampex exclusive tape rights to mar-ket Bell recordings in the United States. Contract marked the third such arrangement since the original agreement was signed in October, 1967. Pictured (l to r): Mort Drosnes, business manager of Ampex Music Divi-sion; Slover, Uttal, and Monty Morris, legal counsel to Bell Records.

## MCA Signs Jobim

UNIVERSAL CITY — MCA Records president Mike Maitland has signed Antonio Carlos Jobim to the label. The affiliation marks a reunion be-tween Maitland and Jobim, who were together some years ago at Warner Brac Bros.

Internationally acclaimed for such bossa nova classics as "Quiet Nights and Quiet Stars" and "How Insensi-tive," Jobim has spent the last few years concentrating on serious composing.

## **RAM Mgmt Wing**

HOLLYWOOD - RAM (Record and Artist Marketing) announces the formation of a management wing, Topa Productions, which will provide all personal management services to recording artists. Bill Valenziano, a principal of RAM, will head Topa.

At the same time, Valenziano announced the signing of Atlantic recording artists Macondo to a personal management contract with the new company.

"Macondo," the group's upcoming album, will be released by Atlantic in Aug. The group is currently making a number of personal appearances

## NY Course On **Music Business** Starts In Sept.

NEW YORK — A new course, "Inside The Music Industry—(A Look Behind The Scenes)," will be given at the New School for Social Research be-ginning Sept. 25. This course, which will present many guest lecturers from all phases of the music business will be presented by Carol Ross and Anne Riccitelli, formerly of Narwood Productions who co-produced syndi-cated radio shows. cated radio shows.

"We want to stress the work, dedication and positive aspects of the people in this business," said Ms. Ross and Riccitelli, "Enough genuine good things occur everyday that should offset all the negative publicity that has been associated with the music industry."

Ms. Ross and Riccitelli may be reached at (212) 799-5403 or 724-4059.

throughout southern California, and according to Valenziano, with the re-lease of their new LP will be extending their personal appearances throughout the country.

# LEG, Fan Magazine Publishers, **Places Label In Marketplace**

HOLLYWOOD — "No one picks an idol but the kids," claims Ron Tepper, artist relations manager for newly formed LEG Records, distributed by 20th Century Records. LEG stands for Laufer Entertainment Group, a divi-sion of the Laufer Company, publish-ers of four youth-oriented teenage

magazines reaching a combined read-ership of over a million people. Their established reputation in the teen market via Tiger Beat and Fave Magazines gives them a solid "leg" to

Magazines gives them a solid "leg" to stand on when it comes to determin-ing the total physical composition of an "idol" considered to be most ap-pealing to American teenagers. Charles Laufer, formerly a school teacher and founder of Teen Maga-zine, told CashBox how his initiating a record company was a logical next step into the entertainment field. Laufer explained how he and his com-pany are at an advantage when it Latter explained how he and ms com-pany are at an advantage when it comes to knowing what it is that young people seek in their music per-sonalities. The magazines indicate by fan mail (that's why they're called fan magazines) just who are the teen-

## **UA 'Jeremy' Track**

HOLLYWOOD — The soundtrack al-bum for "Jeremy" will be released by United Artists Records early next

month. "Jeremy" and its director-screenwriter, Arthur Barron, were honored at the Cannes Film Festival with the award for the First Film of a Director (Le Prix de la Premiere Oeuvre). Barron, who teaches filmmaking at Columbia University and who has hitherto been known for his award-winning television documentaries, makes his debut in the theatrical feature film field with "Jeremy." He directed the picture with teen-age stars Robby Benson and Glynnis O'Connor. It was pro-duced by George Pappas and presented by Elliott Kastner for re-lease by United Artists, an entertain-ment service of Transamerican Cor-poration. Lee Holdridge wrote the music. month. "Jeremy"

music. A single of "The Hourglass Song," sung by Robby Benson, backed with "Jeremy," vocalized by Glynnis O'Connor, is being issued the week of July 29 by UA. The soundtrack LP is set to follow.

# **Roulette Ties** w/ McCulloughs

NEW YORK—Joe Kolsky, exec vice President of Roulette Records, Inc., has recently completed a production agreement with John McCullough, president, of McCullough Productions Inc. of Decatur, Ga. It's a five year agreement for the recordings of Jim McCullough, brother of John McCul-lough. John will produce all records recorded and released by Jim. The first record by Jim McCul-lough, "I Want To Be To You What I'd Like You To Be To Me" was rush released last week and the "initial reaction by Top 40, M.O.R. and some progressive C&W stations was far beyond expectations," says Kolsky. A major promo. plan has been mapped out, and a tour is currently being set up for the near future.

# Publishers At AGAC Rap

NEW YORK - The third in AGAC's NEW YORK — The third in AGAC's new semi-monthly Rap Session Series will feature three music publishers: Al Brackman of The Richmond Orga-nization, Marvin Cane of Famous Mu-sic Corp. and Wally Gold of The Kir-shner Entertainment Corp. Charlie Singleton will again moderate the segment.

segment. All songwriters are invited to the Warwick Hotel, Tuesday, July 24th at 8 P.M. Admission is free.

age idols of today, as well as when a particular artist hits the point of be-coming "deciduous." They also show when there happens to be no idols, at which time the market is vulnerable

which time the market is vulnerable to something new. It took no augury powers on Laufer's part to recognize that the entertainment industry was experi-encing a lack as far as idols go. This was recognized by a progressive de-cline in the fan mail of certain per-sonalities sonalities.

cline in the fan mail of certain per-sonalities. Fan mail, **DeFranco Family** espe-cially the kind associated with a mag-azine, seems to be the liaison between the public and the idol, or object of devotion and appreciation. This con-dition encouraged Laufer to sign the DeFranco Family. Even before he had consumated the record deal with 20th Century's Russ Regan, he had been testing out the reaction the DeFran-cos would have on his readers. This Italian family of five performers came to Laufer's attention in the mail (they sent him a glossy), and it was the hail of fan letters from pre-exposure that also brought to his at-tention the fact that this was the group to go with.

group to go with. Their first release, called "Hear-beat. It's a Lovebeat," was produced by Walt Meskell for Mike Post Pro-ductions. Tepper reported that the entire family, which did reside in Cana-da, has been moved to Los Angeles to be groomed for the kind of idolatrous status Laufer believes they will attain.

Chuck Laufer disclosed that his Chuck Laufer disclosed that his company had been quite successful in selling Jack Wild albums on Capitol through mail-order in the magazines. They had purchased a number of Wild LP's from Capitol that that label wasn't moving. Last year, the magazine's reader-ship spent a half million dollars just to enroll in the Partridge Family fan club. Magazine sponsorship of rock

to enroll in the Partridge Family fan club. Magazine sponsorship of rock stars, and the way they can help to promote and merchandise talent, may have been overlooked or under-experimented until recently. It was also learned that Flip Magazine, an-other teenage publication, this one out of New York, is attempting to promote their favored idol called Rick Leonard. The difference is, they are Leonard. The difference is, they are not affiliated with their own label.



ANNE GETS HER WELL Al ANNE GETS HER WELL — Al Coury, vice president, promotion, Capitol Records, Inc., surprised song-stress Anne Murray with a solid gold oil well charm commemorating her new Capitol single, "Send A Little Love My Way" from the motion pic-ture Oklahoma Crude.



1800 North Argyle Ave., Hollywood, Cal. 90028



THAT'S THE WAY—Joe Walsh and company recently stopped by Tower Rec-ords to observe the promotion campaign for the group's newest single release on ABC/Dunhill, "Rocky Mountain Way." Included in the campaign was a near-scale model of the Sopwith Camel bi-plane that appears on the new album from which the single was taken, "The Smoker You Drink, the Player You Get." From left to right are Kenny Passarelli, bassist; Tom Stevens, moogist; Steve Yanaga, Tower Records; Joe Walsh; Rocke Grace, keyboard player; Pat Culley, road manager; and Joe Vitale, drummer.

# insight&sound continued

#### NEW YORK----HANK MEDRESS (from page 30)

also responsible for playing bass and producing the multi million seller "He's So Fine" by The Chiffons, an album on Atlantic by a group called **Cross Country**, the Melissa Manchester LP and of course, "Tie A Yellow Ribbon ...." and "Has Anybody Seen My Sweet Gypsy Rose" by **Dawn.** Medress was particularly inter-ested in Dawn. "The group has had previous top 10 hits, but between 'Knock Three Times,' 'Candida,' and 'Yellow Ribbon,' there was no musical direction for the group. Tony would want to play huge halls and arenas where his music would be lost. Now he has come to realize that his music is specialized and confines his

be lost. Now he has come to realize that his music is specialized and confines his performances to smaller places where he's a bit closer to the audience."
The renewed chart success of Dawn is attributed, according to Medress, to what he has called "Ragtime Rock." A kind of music that isn't geared to only one market. "I want to make all kinds of records," said Medress, "but I won't make a one-market record. My records must be able to go pop and MOR, or pop and r&b. I was the one who casted 'Tie A Yellow Ribbon' for Dawn. At first, Tony didn't like it. He didn't think it was for the group. But after it had passed the million mark, the writers, Levine and Brown brought me a follow-up which I had them re-write." To date, Dawn has sold in excess of 20 million records, and quite frankly, Medress doesn't really care where the material comes from. "It's wide open," he says, "the song is most important." Medress did reveal that the follow-up to the current Dawn smash will also be a 'RagtimeRock' tune. "I think Ragtime music current Dawn smash will also be a 'RagtimeRock' tune. "I think Ragtime music can make a comeback. It's happytime music, fun music . . . " As far as his chores with the Melissa Manchester album were concerned,

Medress feels that the package was his personal pet project. "It was the first time we went into the studio just to make good music. Nobody was thinking about hit single or hit album, we just made some good music."

Medress didn't really indicate what the future would bring, but he did mention that as far as other artists were concerned, he had always wanted to produce Jose Feliciano-but his all-time favorites were the Beach Boys. And who knows? Considering his incredible success-anything is possible!

#### NEW YORK-BOBBY 'BORIS' PICKETT (from page 30)

peared in clubs and ski resorts around the country until last Oct. when they decided to settle in New York for a while and tune in to its emerging rhythms. Shortly thereafter, friend and poet-lyricist "Mike" Mikesell teamed with them and their merging was responsible for a variety of creative songs. Together they formed MPII Ventures which merged with the already existent Alta Loma Music Publishing Co., MPII Ventures became responsible for the management of Pickett & Payne and immediately booked the harmonic duo on a tour through the South and West in the Fall. Current "Monster Mash" popularity has proven an unset-tling surprise, for while remaining a duo, **Pickett & Payne** will woin with several other friends and talents to form Bobby Pickett & The Cryptkickers Graveyard

Revue which will tour nationally and internationally this Summer and Fall. Joining Bob as Cryptkickers will be his wife Joan; song stylist Ms. Jean Monteray, whom you probably recall from the Jim & Jean duo of a tew years ago; Chris Grenlich who formerly played bass & lead with Ba Ka Da; Zilch Fletcher, a monster in his own time; and Ms. Naura Graham in background vocals.

As a revue, the talents of each sub-group are a focal point in individual performances, while remaining a cohesive, harmonic evening's entertainment. Time is the monster that contains us and **Bobby Pickett & The Cryptkick**ers have become friends with the monster time.

#### **Coming Next Week:**

**CHICAGO** 

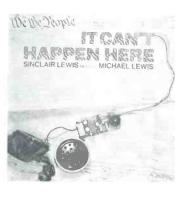
Stronger Than Ever





VINTAGE CRUDE—Karen Williams, RCA trade liaison and Corrine Palda-sano, WPLJ-FM Music Director take the back seat to promote the Henry Mancini "Oklahoma Crude" RCA soundtrack, recently released.







**RICHARD NIXON: A FANTASY—David Frye** Buddah—1660 It can easily be said that the headlines have prompted David Frye to re-enter the political comedy race, but it had to be known all along that if anyone was to truly satirize the current situation, it would have had to be David Frye. that if anyone was to truly satirize the current situation, it would have had to be David Frye. His past track record has been perfect in tak-ing a political situation and pulling the most possible humor out of it. This one is by far his best. In using such characters as Marlon Bran-do, Henry Kissinger, George McGovern, Rod Steiger, Jack Palance and Raymond Burr (among countless others), the comic generates a ton of solid belly laughs guaranteed to have 'em rolling in the aisles. Once again, David Frye comes through to make us laugh at a very grim situation. A very shining hour for Mr. Frye indeed.

#### Newcomer Picks

Best Bets 💼

cashbox/album reviews

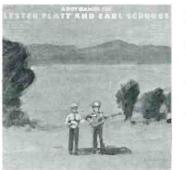
the south side movement

DAVID FRYE



#### THE SOUTHSIDE MOVEMENT—Wand—WDS 695

**695** A group with their eyes on matters, the Southside Movement has been tearing up the charts with their hit single, "I Been Watching You." This debut LP should do much to solidi-fy their standing as strong, new contenders in r&b markets. In covering some thirty four min-utes of solid hot and cool rhythms highlighted by strong forceful vocals the Movement by strong, forceful vocals, the Movement proves their wealth time and time again. Featured tracks are the group's hit single, as well as "Love Turned Me Loose," "La Dee Da" and "Mud Wind." Keep your sights set on this group. The future certainly looks bright.



A BOY NAMED SUE—Lester Flatt and Earl Scruggs—Columbia—C 32244 Although the world reknowned bluegrass duo of Flatt and Scruggs split a while ago, the legacy of their music together still remains. This collection compiled from their "greatest" studio recordings, serves as a classic recol-lection of their performances and must be declared as being a top LP for any collection. Included are performances of "Nashville Sky-line Rag", "Bugle Call Rag", "Ruby Don't Take Your Love To Town" and "I Walk The Line". Truly a total entertainment, good time package of pleasant memories.

JACARANDA-Bonfa-Ranwood-R 8112

JACARANDA—Bonfa—Ranwood—R 8112 What we're talking here is the continuation of the new birth of progressive pop-jazz. Deo-dato did much to further that cause with his smash hit, "Also Sprach Zarathustra" and oth-ers have followed suit, but Bonfa lends to something a bit different here. With Deodato arranging and conducting, Bonfa runs through ten solid tracks of that progressive pop jazz the highlights of which appear on "Apache Talk," "Don Quixote" and "Danse V." In at-tendance to assist are the likes of some very fine musicians, including Airto, Ray Barretto, Mark Drury and Stanley Clark. All add to the overal effectiveness, but this is Bonfa's baby and a beautiful one it is.

IT CAN'T HAPPEN HERE—Sinclair Lewis Read By Michael Lewis—Caedmon—TC 1378 Now this is a totally fascinating adventure into spoken word recordings. What has been done here is simply the taking of a classic novel and recording it with actor Michael Lewis doing the reading. The novel is something out of the norm though. Considering the headlines, this LP is as timely, if not more so, than any other such recording or newspaper editorial of our day. Naturally, Watergate or it's implica-tions are not mentioned, but they don't have to be. Listening to the story is enough. A dynamic, timely release that is as entertaining as it is dramatic and as powerful as it is newsworthy. Here's a real chance to "hear all about it." Don't pass up the opportunity.



STEAM-BATH—Pictured (I to r standing) are Dale Frashuer, president of Steambath Productions; Eddie Deane, general professional manager of Bur-lington-Felsted Music; and Mimi Trepel, managing director of Burlington-Fel-sted, overlooking Garrett Strong, former lead singer-songwriter of pop-rock group Steam, signing a co-publishing, production contract between Steambath Music and Burlington Music. Scott's former group, Steam, had a number one hit a few years back entitled "Na Na Hey Hey (Kiss Him Goodbye)".

## Sweet Fortune **Gazette Ready**

**NEW YORK** — Sweet Fortune Rec-ords has announced the publication of "Sweet Fortune Gazette," an industry newsletter to be published intermit-tently by the newly formed record label. NEW YORK - Sweet Fortune Rec-

Volume One of the new publication focuses on the initial press reviews received by Sweet Fortune recording artist Joe Droukas. Radio, college and media people interested in receiving the Gazette should contact Sweet Fortune Gazette, c/o Sweet Fortune Records, 1290 Sixth Avenue, N.Y.C.

## **Clear Light** Studio Opens

NEW YORK - Clear Light Studios has opened a new 8-track recording studio in Bayside, Queens. Expansion to 16-track is anticipated for late August. Clear Light Studios is equipped with the latest MCI mixing console, Scully and Ampex tape decks, DBX noise reduction plus complete auxilliary equipment. Clear Light's engineering staff has recorded Miles Davis, Benny Goodman, Aretha Franklin, and many others. The studio is owned by Louis Duka and Joel Schwartz

# Sire's Focus Tour Hits 27 Cities

NEW YORK — The Dutch master's of music, Focus, have begun a seven-week tour that will take them to ma-

week tour that, indee begin a seven-jor cities throughout the U.S. Focus currently has three albums on the charts; their million seller, "Moving Waves." "Focus III," which is fast approaching the "gold level" and "In And Out Of Focus." Their first single "Hocus Pocus" was among the top 5 national single charts and their latest single is "Sylvia" already on the top 100 single charts. All are on the Sire label and are distributed by Famous Music. In 1973, Focus was named "Best New Group" by Cash Box and "Best Instrumental Group" by Record World.

World. The tour takes in the following cit-

The tour takes in the following cit-ies: July 12-San Antonio, Tex.; (13)-Houston, Tex.; (14)-Dallas, Tex.; (15)-Oklahoma City, Okla.; (17)-Wheeling, Illinois; (18) Wheaton, Ill.; (19)-Minneapolis, Minn.; (20)-St. Louis, Mo.; (22)-Detroit, Mich.; (25)-De La Jeunesse, Quebec, Canada; (26)-Montreal; (27)-Passaic, N.J.; (28)-Asbury Park, N.J.; (30)-Columbia, Md. Aug. 3-Buffalo, N.Y., (4)-Central Park, N.Y.; (8)-Kansas City, Kan.; (9)-Sioux City, Iowa; (10)-Chicago, Ill.; (11)-Jackson, Mich. (17)-Cincinnati, Ohio, (18)-Memphis, Tenn.; (19)-Nashville, Tenn.; (21)-Birmingham, Ala.; (22) New Orleans, La.



THAT JERSEY JAZZ—New York City welcomed the Newport Jazz Festival while Union, N.J. welcomed the "Supersax Plays Bird" album. The Melody Record Shop of Union devoted a full window display to the Capitol album while (1. to r.) Joe Maimone, Capitol's eastern regional mor promo mgr., Andy Locandro, Capitol sales rep and Steve DeVre, store mgr. observe.

## Fete Opens MCA **Calgary Branch**

CALGARY — On Sunday, June 24, MCA Records (Canada) hosted a bar-becue party to officially open their western Canadian distribution centre, the largest and most modern in Western Canada. The party was hosted by Jack Williams, district sales manager. Those in attendance in-cluded from Los Angeles, Mike Mait-land, president of MCA Records, Inc., and his wife; Rick Frio, vp of mar-keting and Lou Cook, vp of adminis-tration. Richard Bibby, vp and na-tional sales manager and Scott Rich-ards, national Promo manager, were also on hand. also on hand.

# **Toussaint To** Cut Taj Mahal

NEW YORK — Columbia recording artist Taj Mahal will be in the studio during the first three weeks in Aug. recording his next album under the production of Allan Toussaint. Ses-sions are scheduled for Atlanta and New Orleans.

Immediately following completion of the sessions, the Taj Mahal Band will go into rehearsal for a heavy schedule of touring due to begin in mid-Sept. The group will tour major markets across the country over a six-week span markets acros six-week span.

Taj recently performed at Marine World in Redwood City, Calif. and will be appearing at San Francisco's Boarding House from July 24-29, concurrent with this week's Columbia and Epic Records Convention.

# **TDK Opens** Calif. Plant

Calif. Plant HOLLYWOOD — TDK Electronics, one of the world's leading manufac-turers of audio cassettes and other tape products, has announced the opening of their new 35,000 square-foot plant in southern California to produce audio tapo cassettes for the U.S. market. According to the an-nouncement, TDK is the first Japa-nese manufacturer to establish a man-ufacturing facility in the U.S. exclu-sively for the production of cassettes. TDK California Inc., a newly-formed wholly-owned subsidiary of TDK Electronics Co. Ltd. of Tokyo, operates the new plant. TDK Elec-tronics Corporation, headquartered in Garden City, New York 11530, contin-ues to be responsible for all TDK marketing and sales operations in the USA, including sales and distribution of cassettes produced in the new plant, as well as cassettes and other tape products manufactured by TDK's parent company in Japan.

## **RCA** Pact For S. Kernochan

NEW YORK — Sarah Kernochan, NEW YORK — Sarah Kernochan, singer, songwriter, filmmaker, and winner of an Oscar for co-producing the movie "Marjoe" with Howard Smith, has signed an exclusive RCA Records contract. The announcement was made by Don Heckman, vice president of east coast A&R.

Ms. Kernochan has been involved in Ms. Kernochan has been involved in music for a number of years. In addi-tion to producing "Marjoe," she also wrote the lyrics to the theme song of the picture. She has been a freelance writer and was on staff at the Village Voice.

Kernochan is currently recording her debut RCA album in RCA's New York studios, produced by Don Heckman. The album will contain all original material and is scheduled for fall release.

# **CAM Scores Five Films**

**Five Films** NEW YORK — Vittorio Benedetto of CAM reports that CAM has produced and published music for a number of major foreign films set for U.S. re-lease shortly. Riz Ortolani, composer of the smash hit "More," has written the score for Luigi Zampa's "White Mafia," starring Enrico Maria Saler-no, Gabriele Ferzetti and Senta Ber-ger. Rene Koering and Alain Jessua have written the score for a new Alain Delon and Annie Giradot feature entitled "Cold-Blooded Kill-er," Nico Fidenco has composed the score for "The Well-Rounded Brunette Seeking A Superman To Tango in Milan," "They Thought I Was Dead But They Were Wrong," starring Alan Steele, has been scored by Gianni Ferrio. Carlo Rustichelli has written the music for "Give Us The Colonels," starring Uago Tog-nazzi and Claude Dauphin.

## Al Green's 'Call Me' Goes Gold

NEW YORK — Al Green's latest Hi album, "Call Me," distributed by Lon-don Records, has just been certified gold by the Record Industry Associa-tion of America, it was announced today by Herb Goldfarb, London Vice President of Sales and Marketing. This latest certification means that

President of Sales and Marketing. This latest certification means that the last three Al Green albums, "Let's Stay Together," "I'm Still In Love With You," and "Call Me," along with Al's last six singles have gone gold. That's nine gold records in two years. Furthermore, Al's newest single. "Here I Am (Come and Take Me)" culled from Call Me, is well on its way to being the great Memphis-based singer's tenth.

## Son For Somerfelds

NEW YORK — RCA Records' Bruce Somerfeld is the father of an 8-pound, 12½ ounce baby boy. He was assisted by his co-producer, Jo Somerfeld, who is also his wife. Lance Evan Somerfeld was released July 1. According to the Somerfelds, they expect Lance to go on an ex-tended promotional tour of grandpar-ents, aunts, uncles and cousins within the next few months to support his the next few months to support his release.



KRAMER 'MARKS' THE SPOT — Standing before a portrait of founder E. B. Marks are Joseph Auslander, Marks Music president (left) and Ed Kramer, BMI president (right), one of the first visitors to the new offices of Marks Music. Marks Music has the longest continuing relationship with BMI. Marks is currently active with "God Bless The Child," "Fine & Mel-low," and "Strange Fruit" cuts from Diana Ross' "Lady Sings The Blues" lp, her new "Brown Baby" cut from her "Touch Me In The Morning" lp plus material on the new Nilsson RCA album "A Little Touch of Schmilsson In The Night." KRAMER 'MARKS' THE SPOT



# Bandstand 20th Anniv. Spec. Breaks ABC Late Night Record

HOLLYWOOD — "American Bandstand's 20th Anniversary Special," which aired Tuesday, June 19, shattered the national ratings for ABC-TV late-night programming, with a Nielsen rating of 10.7 and a 36 share. The special was the highest rated program in the history of ABC latenight.

The 90-minute special, which followed three decades of contemporary music through its many changes, starred Dick Clark and featured film and videotape appearances by Paul Anka, Frankie Avalon, Bobby Darin,

#### TALENT ON TV

The Helen Reddy Show, NBC (July 26) — No MS-take about it. Helen rolls on with her fifth show. This week's guests include Billy Preston, Vicki Lawrence, Bobby Russell, Mule Deer and Moondogg Medicine Show and Peter Allen.

Superstars Of Rock, syndicated (in most markets, week of July 21) — Savoy Brown, Doobie Brothers, Tony Cole and Kenny Rankin appear as guests.

American Bandstand, ABC (July 28) — The Soul Children are Dick Clark's special guests.

Clark's special guests. Geraldo Rivera:  $G \circ o d N i g h t$ , America, ABC (July 30) — The ABC-TV, New York newscasterreporter hosts a Wide World of Entertainment special. Included on the 90 minute special is a history of the Beatles, traced in film, of their appearances in concerts, on television and in motion pictures, and in separate interviews, much of which has never before been televised. Portions of 20 different Beatles songs will be heard during the segment. Also on the show will be a profile of Carole King which includes scenes from her recent Central Park free concert and an interview with Ms. King.

In Concert, ABC (August 3) — Mandrill, Eagles, Ike & Tina Turner Revue, Jim Croce and the Triumvirate (Dr. John, John Hammond and Mike Bloomfield) appear.

Midnight Special, NBC (Aug. 4) — Al Green takes the reign as first time host. Guests include Foghat, Bobby Womack, Livingston Taylor, the Stylistics, Ramblin' Jack Elliot and Freeman and Murray.



THAT CAT SHAFT . . . HE'S A TV STAR — Actor Richard Roundtree was in Atlanta this week meeting with movie director, Bill Diehl of Profile Productions, Inc., and Michael Thevis, president of the General Recording Corporation, the parent organization of Profile Productions, Inc. Roundtree is working with Profile Productions in finalizing a script for production of his new 90-minute television series. This new series, "Shaft," is scheduled to be aired on CBS-TV in the fall. Neil Diamond, Fabian, Annette, Johnny Mathis, Paul Simon, and Conway Twitty. Vintage footage from American Bandstands of the 50's and 60's was highlighted along with many of the performers who made their initial television appearance on the program.

Also featured on the Special were guest appearances and performances by Cheech & Chong, Little Richard, Paul Revere & the Raiders, and Three Dog Night.

"American Bandstand's 20th Anniversary Special" was repeated in a one-hour version on Saturday, June 23, and again swept the time period, with a 7.7 rating and a 33 share. Dick Clark served as executive producer of the Special, with Judy Price producing and Barry Glazer directing. The program was a product of dick clark television productions, inc.

#### 'Good Times' Campaign Blankets The Airwaves

NEW YORK — Hula Hoop contests and How Many People Can Fit In A Phone Booth? along with TV spots and multiple radio buys—this combination of 1950's style stunts and modern marketing techniques are turning the motion picture and the soundtrack album of "Let The Good Times Roll" into a dual-media entertainment bonanza.

Bell Records' strategy has been to tie-in heavy-promotions with the movie company (usually 1950's type events such as pie eating contests and old car parades with tickets and albums as prizes) the night before the film opens. This is usually a threeway promotion with a station that is either wholly or partially into "oldies" and the local movie people.

Once the film has opened, Bell makes multiple radio and TV buys. Markets where this schedule has already been implemented are New York and Boston. As the movie opens other markets will be announced.

Distributors, dealers and radio stations have been serviced with Tshirts, bumper stickers and paste-ons. In addition, posters will ship shortly.

A further part of the label's special drive on the "Let The Good Times Roll" package has been Bell's spot participation on behalf of the LP, on the television special "Coliseum Concert" starring Stevie Wonder.

## Musical Isle New 'Air' Promo

NEW YORK — The one-minute radio spot technique has been adapted by the Venture chain of 12 St. Louis area disc outlets, as a retail promotion and merchandising device, according to Norm Wienstroer, vice president of Musical Isle of America's St. Louis branch. The MIA operation has the entire Venture chain as one of its prime rack accounts.

Wienstroer said the company's own "commercials" are etched on eighttrack tapes with music from the album being promoted behind the selling spiel. At the wind-up of the commercial, customers are told where, in the store, to find the LP special of the week.

week. Current LP target album is the Jethro Tull "Passion Play." In-store usage of the spots will be restricted to extra special, "big push" product. Other recent albums to be so promoted are new sets by John Lennon, the Carpenters, Paul Simon, and the "Lost Horizon" soundtrack.



**RIDIN' THAT MIDNIGHT SPECIAL!** Steve Goodman recently taped a segment of The Midnight Special in Los Angeles. Among the songs performed by Goodman was "Somebody Else's Troubles", the title track from his second album on the Buddah label.

#### **STATION BREAKS:**

From-The-Ms-Take-Dept.: Sincerest apologies go out to Ms. Deeny Kaplan, recently appointed Operations Assistant at WABC, New York. This column inadvertently listed her appointment as going to Mr. Denny Kaplan. We won't let it happen again, Deeny . . . Last week (July 9), WHWB-AM & FM conducted the "First Vermont Radiothon for the Jimmy Fund" in conjunction with "Vermont Day" at Fenway Park in Boston, which was last Sunday (July 15). The Jimmy Fund concerns the raising of funds into cancer research in children. Much of the money that is donated to the fund goes towards the hospitalization of children who are so afflicted. The radiothon was an all day affair and was designed to raise as much money as possible. The Mayor of the city of Rutland, Vt. agreed to sing his version of "Rubber Duckie" for donations and the money poured in. Two of the station's DJ's had water thrown at them for money, another two had their hair cut, and weekend vacations and baseballs were auctioned off. The drive was very successful and nearly \$7,000 was raised. The money was presented at Fenway Park on Sunday (July 15) and at least 100 people from the Rutland area travelled to Boston to watch the Red Sox play the Texas Rangers. Station officials say they plan to conduct a similar drive next year. People can really be nice if they try . . Karen Klass has been named

Karen Klass has been named new creative services director for WWDC AM & FM in Washington, D.C. She most recently held a similar position for WMAL, also Washington, D.C. . . Marshall Moore has joined the staff of Miami's WAIA-FM as the station morning drive timer. He comes to the station from WKAT where he was producer . . . Diane Latore has been promoted to a coordinator post at WABC. She was formerly a secretary in the promotion department at the station for the past four years . . .

past four years . . . Thomas Bennett has joined the staff of WLWI, Indianapolis as onthe-air copywriter, completing the Promotion department's three man team . . WTAE, Pittsburgh has reached agreement with the Pittsburgh Steelers of the NFL for broadcasting rights to the team's games. The pact lasts three years . . More from the world of sports, WLW, Cincinnati will be broadcasting the 44th annual All Star Baseball game on July 24th. The game is to be played at the new stadium in Kansas City . . .

James K. Harrington, formerly of WDRC Hartford, Ct. has recently joined WMEX, Boston as afternoon drive time personality ...Roger A. Maffei, formerly of WROR, Boston, has joined the staff of WMEX as account executive ...Elizabeth W. Stilz has been appointed to the post of Community Services Director of WLWT, Cincinnati...More at MEX. John H. Kosian has joined WMEX as administrative assistant for marketing services ...George Redpath, formerly news director with WYSL, Buffalo has recently joined WMEX as news director ... Rotha Maddox has been named

WMEX as news director ... Rotha Maddox has been named marketing director for WPLJ, N.Y. Also at the station, Michael S. Raymond has joined the WPLJ sales staff ... Finally, the Maryland/ District of Columbia/Delaware Broadcasters Association has announced the availability of scholarship grants to assist in the training of two individuals from minority ethnic groups for positions in the fields of radio and television. arty goodman



'SONIC'S SINGING STORIES—Stories performed recently at Ultra-Sonic Recording Studios as part of the weekly live concerts broadcast over WLIR(FM), 92.7 MHz, live in stereo and sponsored by the Dr Pepper Company. Ultra-Sonic's Mike Colchamiro is director of the concert series, WLIR(FM) personnel produce them, and Ultra-Sonic's John Bradley engineered the Stories concert.

# **CINEMA SOUNDS**

#### SOMETHING NEW FOR SOMETHING OLD

Recently the Brown Derby became the setting for John Green and Arthur Hamilton, co-chairmen of the music branch of the Academy of Motion Picture Arts and Sciences, to charily explain something new and something old about the cardre of the branch. Actually the new had been prompted because of the old: the adding a third co-chairman to the music branch and to all of the other academy branches was requested by the Academy's former president, Dan Taradash (Walter Mirisch has just assumed the post), in an effort to put some young blood into what Green refers to as "the establishment." The self-perpetuating members on all the executive committees (16 members) of each branch have retained their positions year after year via reelection.

Taradash felt that if the Academy was to remain viable and relevant it would have to work toward amending the situation, which is precisely why he called for a special committee to review the problem and actualize the solution. Green was named chairman of this committee and decided along with twelve others, including **Gregory Peck**, Ted Ashley, **Robert Wise**, **Walter Scott**, **Mirisch** and **Taradash**, that this third co-chairman or special govenor would be selected from each branch and would have to be 35 years or under or a member of the academy for less than five years. This mandate, possibly the most revolutionary since the Academy's inception nearly 46 years ago, is to fairly represent the exciting younger forces in our entertainment industry. Green and Hamilton disclosed that the special govenor to the music branch (all govenors hold two year terms) is **Fred Carlin**, who qualifies by being a member of the Academy for less than five years. Carlin won an Oscar for his song "For All We Know." Green revealed that the two other nominees vying for this position were both under 35 years old.

John Green, who holds the enormous distinction of being a life member (the only one in the music branch) and recipient of five Oscars has, along with Arthur Hamilton (an Oscar nominee), helped to "chisel the crap and expose the marble" within the internal structure of the music branch, dramatically modifying their branches voting laws, and intensely implicating these. Now Carlin will join them in presiding over the executive committee and the just under two hundred members of the entire music branch. How does one qualify to join the music branch as a member? Green disclosed that candidates must have something to do with theatrical films (not to be confused with TV), they must be a songwriter, lyricist, composer of background music, actually functioning music director, active arranger, and that their credits (at least two) must be predominantly distinguished in the view of the executive committee of the music branch.

Perhaps this new vicissitude to put new blood in an Academy made up of a lot of old blood is a step of progression. Hoowever it's not so much a discrepency between new and old blood as it should be about something far more important which must show up in this bloodcount and that's creativity. Creativity is ageless. This was clearly made evident to this writer (who would qualify in age for the special governor's position) when he viewed "A Touch of Class," and heard **Sammy Cahn** lyrics and **George Barries** music to the song "All The Love That Went To Waste" which has a perfectly beautiful lyric about love. But then again love is also ageless. One tends to stereotype age with ability, with behavior, and a sundry of other things. A common example would be corresponding old age to enervated abilities. If this were true how then does Green manage to be the vital factotum he is to the Academy? When the **Cash Box** interview ended one person capriciously crossed the street illegally to get to his parked car white another carefully sauntered over to the crosswalk and waited for the light. You probably wouldn't have guessed that it was the man near sixty-years-old that periled in front of on coming traffic while his twenty-four-year-old interviewer waited at the signal. Often age is nondescript.

#### ron baron

The following are the rules for the music awards covering films released in 1973:

"A song consists of music and words. To be eligible for the Best Song Award, a song must be used vocally in the body of an eligible feature length motion picture. The body of a picture shall be interpreted to include the main title and all dramaic action. The song must be head in the first commercial release print and all prints thereafter and must be clearly audible and intelligible, both lyrically and musically. A visual rendition of the song is not essential. If the rendition is interrupted by dramatic action at any time, a significant portion of both lyric and melody must be heard clearly and intelligibly in the picture. The song must be recorded for use in the picture prior to any public performance in, radio, television, stage, night club, literary material, phonograph records or tapes, and publication in sheet music form available for purchase by the public. The duplication of the title of a previously nominated song will automatically render a song ineligible for Academy Award consideration. A list of previously nominated songs will be distributed annually and will always be available at the Academy Office."

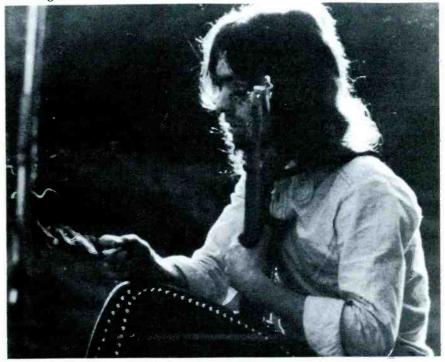
"Commercial recordings may be made only after the song is legally committed to the picture. Phonograph records, tapes, or any other form of mechanical or electronic reproduction of the song may not be released for sale to the public until after the song has been recorded for use in the picture."

"A song shall not be considered "used" in a picture if it is cut from that picture prior to the first regular commercial run of the film, even though it may have appeared at studio-arranged previews or trade showings."

"If a song includes a substantial portion of lyric or music previously used in a motion picture, or exploited in any other medium so that the present use becomes what is known in the trade as an adaptation rather than a work original as to both music and lyric, or publicly performed as provided above, the song is not eligible for an Award."

"A meeting of the Academy Music Branch shall be held to pass on the eligibility of the songs. After this meeting a reminder list of all eligible achievements shall be sent with a preliminary ballot to all members of the Academy Music Branch who shall vote for one or more, but not more than ten achievements in the order of their preference. If there are less than twenty eligible songs, balloting shall be limited to no more than seven preliminary selections and no more than three nominations."

. . Rooling Stones PASSING REMARKS-Some very exciting rumors this week guitarist Mick Taylor will be touring with Nicky Hopkins ... Deep Purple guitarist, Ritchie Blackmore is said to be leaving the band and rumors are that his replace-. Final rumor is that the new Andy Williams ment will be Free's ex-guitarist . album will have some surprise performers on it. Williams rumor has been circulating for several months . . . Rock Talent Associates has announced that it will be booking major rock concerts at Montecello Racetrack to encourage the younger set to frequent the track. Already lined up for shows are Blood, Sweat & Tears, The Four Seasons, Ike & Tina Turner, Everly Brothers and some major oldies . The wheels are said to be in motion for a Leon Russel concert at Aqueacts Rumor has it that a Boradway duct Racetrack in New York, in late August ... Rumor has it that a Boradway production centering around the life of Janis Joplin with a "divine" lady in the title roll is in the works. Can't say anything else right now, but we'll keep you posted . . . Those Beatles reunion rumors are stronger than ever, as are those concerning Crosby, Stills, Nash & Young . . . Mr. Cosmopolitan, Burt Reynolds recording?????? "Burt's Greatest Hairs"?????



PAUL RODGERS-FREE TO TURN DEEP PURPLE?

SIGHTS ON SINGLES—Just received the new David Cassidy single, his first in a long time. Cassidy cut John Sebastian's "Daydream" which was produced by Rick Jarrard. Almost two years ago, we suggested that Cassidy cut another Sebastian track, "Darling Be Home Soon." Maybe next time ... Rumors are circulating to the fact that MGM is thinking of flipping the Donny Osmond single from "Young Love" to "A Million To One"... From his soon to be released album, Elton John has issued "Saturday Night's Alright For Fighting," a smashing rock 'n roll venture ... Mercury has issued Rod Stewart's version of the Sam Cooke classic, "Twistin' The Night Away"... Having been out for less than a week, there's already incredible reaction to Paul Simon's "Loves Me Like A Rock," David Bowie's version of "Let's Spend The Night Together," and "Ashes To Ashes" by the 5th Dimension ... We still feel very strongly about "Bongo Rock" being a potential top 10 single ... Looks like the many legions of Spirit fans are coming out in drooves and buying the groups latest single, "Mr. Skin." Record is already charted ... Both "Soul Makossa" records are still going strong. Manu Dibango and Afrique seem to be headed for top 20 chart spots ... One of the sleeper records of the year could turn into a giant any week now. We're referring to 'Sunshine Ship" by Arthur, Hurley & Gottlieb on Columbia ... With two singles on the charts at the same time, ('Where Peaceful Waters Flow,' and 'Daddy Could Swear') a third Gladys Knight single has been issued on Soul Records—"All I Need Is Time." When you're hot.

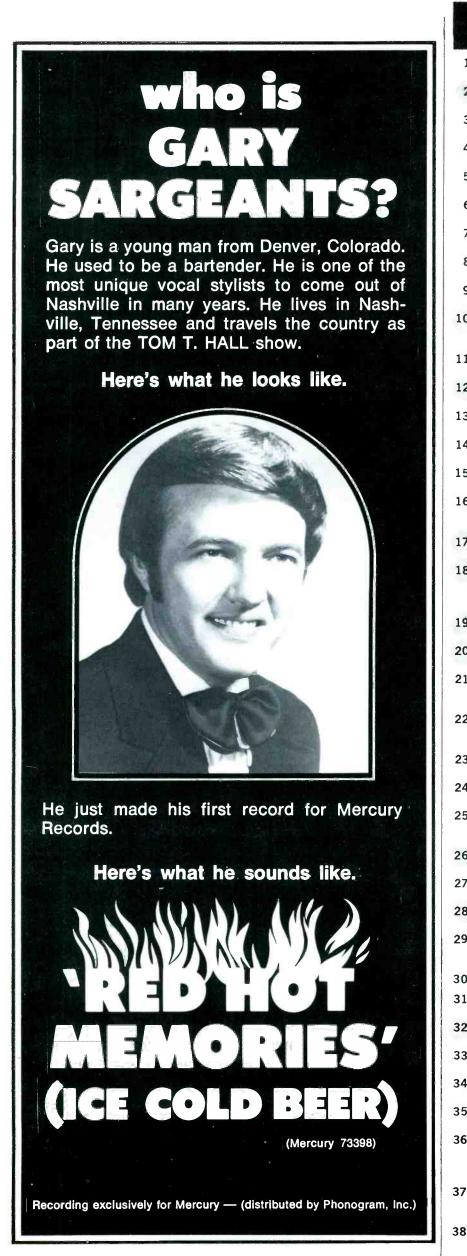
Still waiting for the new Ellie Greenwich single, projected to be "Chapel Of Love," from her still outrageously good, "Let It Be Written, Let It Be Sung ..." LP. It could very well be the track to turn the lady into a superstar ... Keep eyes and ears on the new single from Nazareth, "Broken Down Angel." The hard rocking a la Deep Purple track should be a monster chart buster. The album is great, too ... From the powerhouse Don Nix LP, "Hobos, Herces and Street Clowns," an edited version of "When I Lay My Burden Down" might very well make the track to break this fine artist. Still hoping for MAM to re-release Lynsey DePaul's "Sugar Me," still one of the foxiest tracks ever laid down. The time is right, the cut could be a smash ... Eagles should think abcut "Out Of Control," the hard rocker from their "Desperado" album, as the follow single to "Tequila Sunrise." It would surprise their followers but absolutely delight rock and roll fanatics ... And speaking of rock and roll, Slade again is topping the British charts with "Skweeze Me, Pleeze Me." English teachers arcund the world are shrinking back in fear.

#### kenny kerner arty goodman

"The ten (or seven) achievements receiving the highest number of votes on this preliminary ballot shall then be screened for the entire Music Branch to give them an opportunity to see the pictures in which the songs are used under the same conditions."

"Following the screenings a nominations ballot, listing the ten (or seven) songs, shall be sent to all Music Branch members of the Academy who shall vote for not more than five (or three) songs in the order of their preference. The five (or three) songs receiving the highest number of votes shall become the nominations for final voting for the Best Song Award."

"If the eligibility of any song is questioned, the Executive Committee of the Music Branch shall be authorized to make a determination."



#### CashBox/CountryTop75 LOVE IS THE FOUNDATION 1 39 I CAN'T BELIEVE IT'S ALL OVER Skeeter Davis (RCA 74068) 2 Decca) 49 LORD, MR. FORD 2 QUEEN OF THE SILVER 60) 5 40 DOLLAR 3 SOUTHERN LOVING ovie Holly (Barnaby 5018) 45 . 28) 3 Brown (RCA A MAN AND A TRAIN 41 YOU GIVE ME YOU 4 44 G. Rice (Metromedia) y 68-0107) (Harpeth—ASCAP) 4 DREAM PAINTER 42 5 WHY MF 40971) 46 is Kristofferson (Monument 78671) 1 OPEN UP YOUR HEART 43 YOU WERE ALWAYS THERE 6 48 (Do 6 argo COME EARLY MORNING 44 7 TOP OF THE WORLD Don Williams (JM124) (Gold Dust--BMI) 32 Lynn Anderson (Columbia 45857) (Almo/Hammer & Nails—ASCAP) TRIP TO HEAVEN 8 45 **BORN A FOOL** 40 Heartbeats 9 Freddie Hart 4001/1 (Jack O'Diamonds-BMI) Hart And The 9 TOUCH THE MORNING 46 IT'S A MAN'S WORLD ckory 301) (Dist: MGM) 10 58 Diana (Dot DOA 17467) (MIDINE ASUAR) LOUISIANA WOMAN, MISSISSIPP MAN Loretta Lynn & Conway Twi (MCA 40079) (Dudar-BMI) 10 YOU'VE NEVER BEEN THIS FAR 47 onway Twitty (MCA 40 witty Bird Music—BMI 094) Twitty 14 BAD, BAD LEROY BROWN 48 Anthony Armstrong Jone (Blendingwell/American Broadcasting—ASCAP) 52 11 SHE'S ALL WOMAN nes (Epic 11002) 12 MR. LOVEMAKER 12 49 M-M-GOOD pic 10999) (United Artists xw249w) 16 53 SLIPPIN' AND SLIDIN' Billy "Crash" Craddock (ADC **OLD FAITHFUL** 13 50 addock (ABC 11364) 13 Tony Booth (Capitol 3639) (Blue Book—BMI) Crad —BMI 55 RAVISHING RUBY 14 SUNSHINE 51 T. Hall (Mercury 73377) ote—BMI) 11 (Elektra 45853) Aicky Newburry Acuff—Rose—BN 56 (Hall) (Acuff—Rose—BMI) WAKE UP JACOB Porter Wagoner (RCA 0013) (Owepar—BMI) 15 WE HAD IT ALL 52 Waylon Jennings (RCA 0961) (Danor-RMI) 17 54 DON'T FIGHT THE 16 SHOTGUN WILLIE 53 FEELINGS OF LOVE Willie Nelson (Atlantic 2968) (Willie Nelson—BMI) 57 (740942) Charley Pride AWFUL LOT TO LEARN ABOUT TRUCK DRIVIN' 54 AM I THAT EASY TO FORGET 17 963) 21 (RCA Red Simpson (Capitol 3616) (Dunbar-BMI) 60 NOTHING EVER HURT ME 18 55 AMANDA (HALF AS BAD AS LOSING Williams (JMI 24) 59 ÝOU) George Jones (Epic 157239) 22 TOMORROW NIGHT 56 67 19 DRIFT AWAY innamon 763) 23 57 **RIDERS IN THE SKY** 62 Clark (Dot **EVERYBODY'S HAD THE BLUES** 20 DARLING YOU CAN ALWAYS 58 Haggard (C Tree—BM COME BACK HOME IF SHE JUST HELPS ME 21 64 Jody Miller (Epic 5-11016 (Jack & Bill Music-ASCAP GET OVER YOU Sonny James (Columbia 45871) 20 59 PUT ME DOWN SOFTLY 63 IF TEARDROPS WERE 22 PENNIES OLD BETSY GOES BOING, 60 r Wagoner & Dolly Parton 0981) (Peer Int'I—BMI) 24 BOING, BOING Hummers (Capitol 3646) (Ketty Hawk—ASCAP) 66 WHAT ABOUT ME Anne Murray (Capitol 3600) (Hudson Bay Music—BMI) 23 18 **KID STUFF** 61 Barbara Fairchi (Duchess-BMI) I USED IT ALL ON YOU hild (Columbia 4-45903) 24 26 Stucky (RCA 7 1-0973) **UNEASY RIDER** 62 A GOOD LOVE IS LIKE 25 Charlie Daniels (Kama Sutra 5) (Kama Sutra/Rada Dara—BMI) 576) A GOOD SONG Luman (Epic 10994) ofino/Avoyelles—BMI) 25 **HEAVEN ON EARTH** 63 (Capitol 3653) 68 26 HANK ank Williams, Jr. (MGM 14550) **BLOOD RED & GOIN' DOWN** 30 64 WOMEN WITHOUT A HOME 27 (Mercury 45 (Mercury 45) Statler Bros. (Mercur (American Cowboy—I SLIPPIN' AWAY 27 65 MY LAST DAY Tony Douglas (Dot 17464) (Cochise—BMI) 69 28 ted Artists 248) 33 SHENANDOAH 66 ument 8576) THE GOOD OLD DAYS 29 McCoy (Monum Slipper—ASCAP (Glass (ARE HERE AGAIN) CAN I SLEEP IN YOUR ARMS Jeannie Selly (MCA 40074) 67 & Susan Raye 1) (Blue Book—BMI) 31 72 TRAVELING MAN 30 I WISH YOU HAD STAYED 68 CA 74-0950) 15 I HATE YOU Ronnie Milsap (SCA 74-0969) Brian Collins (Dot 174 (Famous Music-BMI) 71 31 36 69 NASHVILLE THE CORNER OF MY LIFE Ray Stevens (Ahab—BMI) (Barnaby 5020) 32 73 (MCA 40070 43 70 I'LL BE SATISFIED DIRTY OLD MAN 33 Don Adams (Atlantic 4002) (Merimac—BMI) 75 George Hamilton IV (I (Border State & Pet M NAUGHTY GIRL (RCA 0948) Mac-BM1) 35 71 IF YOU'VE GOT THE TIME 34 Red Steagall (Capitol 3651) (Shada—ASCAP) -mon 758) 34 **RMI** THE HAND OF LOVE 72 35 WATERGRATE BLUES 39 Billy Walker (MGM 14565) (Jack & Bill Music—ASCAP) ercury 7339 I'VE LOVED YOU ALL OVER 73 **TODAY WILL BE THE FIRST** 36 THE WORLD/I CAN FEEL THE LEAVING DAY OF THE REST OF MY LIFE Cal Smith (MCA 40061) (Evil Eye—BMI) KIDS SAY THE DARNDEST 19 Lawanda Lindsey (Capitol 3652) (Blue Book—BM1) **TODAY I STARTED LOVING** 74 THINGS Wynette (Epic 5-10969) --BMI) YOU AGAIN Kenny Rogers And The First Edition (Jolly Rogers 1004) (Blue Book—BMI) 29

SOLD AMERICAN

Kinky Freidman (Vanguard 35173) (Glasers—BMI)

75

41

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WOULD YOU WALK WITH

Arlene Harden (Columbia 45845) (Blue Crest/Hill & Range—BMI)

ME JIMMY



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# **Country Music Report**

# CMA Board, Meeting In Minn., **Hears Optimistic Industry Forecast**

NASHVILLE — The music and re-cording industry was hailed as "the finest and most inexpensive source of luxury in America today," by Amos Heilicher, one of the nation's leading proceed warehousing to the

Heilicher, one of the nation's leading record merchandisers, speaking to the officers and directors of the Country Music Association recent meeting in Minneapolis, Minn. (10-11). Heilicher described the industry as "having little or nothing to fear from any possible recession or inflation." He added, "Nowhere else can we, as a people, obtain the luxury of the world's finest musical entertainment at so low a cost," and predicted that "when every other luxuries might have to be curtailed or forfeited due to a cutback in the dollar's buying

have to be curtailed or forfeited due to a cutback in the dollar's buying power, the American people would continue to enjoy recorded music above all other entertainment sour-ces." The CMA board of directors and officers meeting was held in the Ra-disson South Hotel in Minneapolis and was chaired by president Frances Preston and board chairman Joe Tal-bot. Tape piracy again took its prime Preston and board chairman Joe Tal-bot. Tape piracy again took its prime spot on the Board's agenda with Committee Chairman Hutch Carlock reporting that Oregon has just passed a law, making the 15th State to have an anti-piracy law. A meeting will be held in New York in the immediate future with representatives of CMA, RIAA, NARM and other related personnel.

representatives of CMA, RIAA, NARM and other related personnel. The purpose of the meeting is to combine efforts and establish a con-stant line of communication. Legisla-tion is the primary need and will be

the big thrust of the groups in the

Ted Harris, Membership Committee Chairman, reported that CMA's mem-bership had increased more than 14% during the past year. He outlined plans to further this growth in the coming months both in the organiza-tional and individual membership categories.

categories. Acting on recommendations from various committee chairmen, the Board voted to streamline some of its election procedures at the October election scheduled for October 18 at 9:30 a.m. in Nashville's Municipal Au-ditorium. The members also author-ized the presentation of an Annual Disc Jockey Award, approved a two-day Fair Seminar to be held in Nash-ville Oct. 15-16, and discussed at length a substantial increase of inter-est in Country Music on the interna-tional level. Board chairman Joe Tal-bot asked the members to consider for bot asked the members to consider for a future meeting discussing the feasibility of revising current Board mem-bership categories to get a greater cross-section of countries represented on the Board. Bill Hudson Chairman of the 1973

CMA Banquet Committee reported that there would be no increase in the cost of tickets but announced that, in addition to the dinner tickets at \$16.00, tickets providing admission to the auditorium would be made avail-able at \$7.50 and \$5.00 each. The next quarterly meeting of the Board was scheduled for Tuesday, October 16 at the First American National Bank Building in Nashville.

# **New Office Opens** Screen-Gems/Colgems Hosts Party,

NASHVILLE — Screen-Gems and Colgems Music Corp. recently an-nounced the opening of their new Nashville office and New York and

Nashville office and New York and Los Angeles executives flew to Nash-ville to attend a private screening of the new Columbia pictures release, "Oklahoma Crude," produced and di-rected by Stanley Kramer with music by Henry Mancini and Lyrics by Hal David

**Private Screening In Nashville** The screening, hosted by Paul Tanrife screening, hosted by Fadi Tah-nen, general manager of the Nashville Screen-Gems office, was attended by over two hundred and fifty guests from the Nashville entertainment in-dustry and the news media. Tannen and Nashville office manag-

er Susan Burns then hosted a cocktail reception for Stanley Kramer and visiting Screen Gems executive, including Irwin Robinson, administrative vice-president; Irwin Schuster, vice-president and director of professional activities, and Danny Davis, vice-president, national promotions.



**PARTY TIME**—Paul Tannen, left, Screen Gems' Nashville general manager; RCA recording artist Danny Davis of the Nashville Brass; producer/director Stanley Kramer, and Ms. Juanita Jones, Cash Box's Nashville correspondent, get together during a party celebrating the opening of Screen Gems/Colum-bia/Colgems Nashville office and the premiere of "Oklahoma Crude."

Country Artists of the Week:

**RONNIE MILSAP** 



FOLLOW YOUR HEART-North Carolina-born Ronnie Milsap says only music I heard for the first six years of my life was country. It's hard to get away from those early influences. I have played, and can play, any kind of music, but you must do what your heart feels is right, and to me that's countrv.'

Milsap, blind since birth, is like so many other persons without sight-he has many talents in other fields unrelated to sight and has developed those talents a thousand-fold. He was a violin virtuoso by age seven and can play professionally all keyboard instruments, string instruments, percussion and woodwind instruments.

He has been thoroughly groomed in classical music and his favorite composers are Mozart and Bach. After completing high school Ronnie attended Young-Harris Junior College in Atlanta where he studied pre-law before entering law school at Emory University on a full scholarship. But at this point his first love, country music, surfaced in his consciousness and the road eventually led to Nashville and a record contract with RCA where he has his first hit single release "I Hate You," produced by Tom Collins and Jack D. Johnson.

Milsap is an avid collector of old radio shows, some dating back to the 1920's. He is also a ham radio operator whose call letters are WB4KCG. Personal management and booking is by Jack D. Johnson Talent Inc.

# Pride Tour Takes Off In Style

NASHVILLE — Charley Pride began one of the busiest portions of 1973 on July 12th with four months of concert appearances and shows at major state fairs and exhibitions on both coasts of the United States as well as in between and in Canada.

To enable his troupe to get to the bookings many of which would be difficult and inconvenient to reach by commercial air, he has leased an F-27 prop jet plane. The series of dates started in Cleveland, followed by three in Canada, then three in Washington and Oregon.

Resuming his schedule in August, he'll appear in Montana, Wisconsin, Illinois, Kentucky, New York, Ohio, Minnesota, Nebraska, Maryland Pennsylvania, Iowa, Tennessee, Arkansas, and Oklahoma.

The plane in which the Charley

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Pride Show will be flying is the first of its kind. It is a travel environment which will undoubtedly have the travelers wanting to stay on board rather than getting off.

No expense was spared, and all materials used in the decor were the best money can buy. There is no plastic resistant-type surface materials, no artificial leathers. There is a great deal of leather and leather suede, solid teak wood, and everything is handcrafted by master artists and artisans.

The plane features a stereo tape system, with headphone jacks at each seat; in-flight sound movie capabilities; a wet bar; a hot foods galley; a rest room; and a dressing room which can accomodate two or three persons at a time.

David.



Arlene Harden says "Would You Walk With Me Jimmy?" ... Commander Cody & His Lost Planet Airman have left APA and signed with Magna Artist along with agent Ron Rainey who also left APA for Magna ... Billy Wilhite, veteran of the booking business, has joined Quinnie Acuff's AQ Talent Company as executive vice president. Most recently Wilhite was with the Hubert Long Agency in Nashville ... Vic Ames, formerly with Roger Miller's King of the Road organization has joined Buddy Lee Attractions as an agent ... Don Gibson joins the stream of Nashville talent that has headed to the coast for a taping of the Midnight Special. The taping date was July 17 ... Jeannie C. Riley, Wilma Lee and Stony Cooper, Bill Carlisle, Bill Monroe, Earl Scruggs, Jeannie Pruitt and Doc Watson are all scheduled to perform at the Bristol International Speedway August 18 and 19. The producers of the Dean Martin

Speedway August 18 and 19. The producers of the Dean Martin summer replacement show really went for the Nashville talent. Jeannie C. Riley has been signed for a regular season show which she will tape sometime in Sentember. Tom T. Hall was also signed for a regular show ...Bobby G. Rice, the Country Cavaliers and Sherry Bryce have all been scheduled to perform at the WPLO appreciation week in Atlanta been scheduled to perform at the WPLO appreciation week in Atlanta this coming October . . . Waylon Jennings, RCA recording star, is the first country star to perform at the Central Park Music Festival. The William Morris Agency has also set the country singer for Shady Grove, Md. July 30; Marine World at Redwood City, Calif. Aug. 11; and Ashbury Park, N. J. Aug. 29 . . . Sweet Fortune recording artist Bob Sanders is gaining country recognition with his new album "Scraps and Napkins" as stations such as WHN in New York are adding cuts from the album. Most popular are. "Mountain in The Morning" and "Drop a Line From Albuquerque" which are due to be released as a single.

The first annual Ontario Bluegrass Festival will be held in Burlington, Ontario, August 3-5. Burlington is 30 miles south of Toronto and not too far from Buffalo, N. Y. and the border. The festival will be tied into the 100th year Centenial of Burlington Province. Ticket inquiry is being handled by the Toronto Folklore Center 284 Avenue Road, Toronto . . Pam Miller is taking about 3 weeks off to do jury duty. Pam's current single is "Lookout Mountain, Chattanooga, Tenn." . . Eddie Miller has agreed once more to teach the songwriting class at the University of Tennessee this fall. The enthusiasm of the students has drawn Eddie back for the 3rd year. "It's very rewarding," he remarked . . Bill Anderson returned home to Decatur, Georgia, Sunday July 8, for a concert in the sanctuary of the church he attended as a boy. The church, Decatur First Methodist, was celebrating its 150th anniversary and asked Anderson to highlight the homecoming both as a former member of the congregation and as the grandson of one of the church's former ministers, Horace Smith. The concert was both country music and religious music and featured Bill, the Po' Boys, Mary Lou Turner, and Jimmy Gateley.

Dot Records is releasing its first album on **Pat Roberts**. Entitled "This is Pat Roberts", the album is a follow-up of Pat's current single, "Here Comes My Little Baby". The album will also contain Pat's hit record of last winter, "Rythm of The Rain", plus new material. The Dot recording artist is currently touring Spain for three weeks . . . A minimum 13 concerts will be played by **Commander Cody & His Lost Planet Airman** before departing for a European tour in mid-August. Many of the dates will be with the New Riders of the Purple Sage. The European tour is set for Aug. 23-Sept. 16, with stops in England, France and Holland. The American tour will be heavily backed in every city by Paramount Records, with full radio spots and print ad in daily and underground media. Highlights of the American tour are the Nashville Coliseum July 26; Blues & Bluegrass Festival at Glenville, West Va. July 29; and Marine World in Red Wood City Calif Aug 11.

Va. July 29; and Marine World in Red Wood City, Calif. Aug. 11. The new movie "Scarecrow", which recently won the Cannes Film Festival Award and is up for an Academy Award, features Bobby Bare sing-ing "Love Forever" on the jukebox in in one scene . . . Two days mark the only days Tom T. Hall has had off or will have off the entire month of July. Included in his busy schedule have been his appearances at Dripping Springs, which he manipulated his schedule for weeks in order to make, and a repeat performance on the "Midnight Special" which necessimake, and a repeat performance on the "Midnight Special" which necessi-tated the show's production company and Mercury Records chartering a plane to the West Coast for the ta-ping ... Jeannie C. Riley proves that ping ... Jeannie C. Riley there's even femininity in owning her own bus. Her Silver Eag "The Harper Valley Expres hus. Her Eagle coach, press" is now "The Harper Valley Express" is now sporting a new wardrobe of flowers— four vellow and green blossoms painted on each side of the coach's 40-foot long body. The cheery flowers are the latest additions to Jeannie's totally feminine "Harper Valley Ex-press"—making it—undoubtedly the most ladylike Silver Eagle among the result inductive general busce music industry's super buses.

Electra Records hosted a presentation at the Atlanta International Hotel recently honoring Micky Newburry. On hand to greet the group of approximately 100 guests was Dave Mack, national promo chief, Bill Davis, regional promo and Geary Tanner. Micky, recent winner of the

World Song Award in Japan, entertained for 45-minutes from the edge of the stage while the guests crowded around. While in Atlanta Micky visited with Jim Clemmens at WPLO and appeared on John Moore's "Merry Go Round" on WSB and the TV show "Today in Georgia", Micky's current release is "Sunshine"... Epic's David Houston is booked solid for the rest of 1973. One of his dates will be Grand Ole Opry appearances Aug. 17-18. With him will be Jack Pruitt, who has just been released from the hospital after a bout with pneumonia, and the Persuaders and Shoji Tabuchi. David's current release is "She's All Woman" ... MGM artist Kenny Serrat has signed a booking agreement with the Buddy Lee Organization.

Mundo Earwood has signed recording contract with Metromedia Country with his first release due out in August . . . Brenda Lee's just re-leased single "Sunday Sunrise" was penned by Screen-Gems writer Mack James. James, a New Yorker, is rumored to be moving to music city soon . . . Gip Schawn, leader of the Greenfiled Singers is going solo for the first time. Gip has picked Nashville to record and is trying for the folk/country/pop feel. Bobby Boyd will handle production duties. . WWVA in Wheeling has set aside September 1-2 for a huge Truck Drivers Jamboree. There will be rig naming contests and lots of good things happen with truck driving balladeers like Dave Dudly and Dick Curless on hand to set the tempo . . . The Roy Drusky Show plus Lois Johnson plus the Don Silvers Show will play at Buck Lake Ranch at Angola, Indiana Aug. 12.

# Dot Inks Jack Scott

NASHVILLE — Singer/artist Jack Scott has been signed by Dot Records, according to the label's president Jim Foglesong.

Foglesong. Scott, who soared to success heights in the early sixties, has four million-sellers to his credit, including "Goodbye, Baby, Bye-Bye", "My True Love (b/w "Leroy")", "What In The World's Come Over You", and "Burning Bridges". All hits were written by Scott, with the exception of "Burning Bridges".

Having performed for nearly 2 years at The Crazy Horse, a swank country music club in Detroit, Mich., Scott is taking a temporary break from those duties to resume his recording career.



# 'Me & Treflan' Sells Weed Killer

NASHVILLE — An unusual use of country music has been made by Elanco Products Company, a division of Eli Lilly and Company, makers of farm products used in agriculture.

The Jack Evans Trio of Omaha, Neb., recorded an album last week singing the praises of Elanco and its products, using Tom T. Hall's "Me and Jesus" as one of the cuts. This came out as "Me and Treflan", being

# Stringbean To Don Light

NASHVILLE — Banjoist-comedian, Stringbean, regular member of television's Hee-Haw show, and of the Grand Ole Opry since 1942, has signed an exclusive representation agreement with Don Light Talent Inc. of Nashville.

The agency will concentrate their efforts in the college and bluegrass festival areas. Stringbean has just returned from an appearance at the Mt. Airy, North Carolina, bluegrass festival. He has already been set for the fall at Eastern Kentucky and Vanderbilt Universities. a weed control manufactured by Elanco. The Trio performs these songs at sales meetings and the album will be distributed to customers as a souvenir of their meetings. The album was produced in Nashville at Woodlawn Sound Studios through Glennwood Associates. Nashville studio musicians were used to back the Jack Evans Trio and Charlie McCoy was used on some selections.

# Gold Guitar For Li'l Richie

NASHVILLE — Little Richie Johnson of Belen, New Mexico, has been awarded the Gold Guitar Award for his contribution to Country Music from Gladys Hart of the Country Music Foundation last week. Johnson has promoted 26 No. 1 records and over 200 singles in the national charts. He just returned from a four week promo trip that took him around the southeastern United States. He was promoting records by Darrell McCall, Gordon Terry, Sharon Stone, Leda Ray, Faron Young, Jim Ed Brown, Jeannie Seely, Josh Noland, and Debbie Dawn.

# Mack Trucks Uses Disk For Promo

NASHVILLE — A nationwide radio campaign for Mack Trucks Inc. of Allentown, Pa., featuring country artist Dave Dudley has been initiated by Lieberman-Harrison, Inc., an Allentown, New York, and Toronto advertising agency.

The six-month campaign is geared to reach an audience of nighttime truck drivers with a message emphasizing the availability of quality Mack parts and service at key locations around the country.

Key to the campaign is Dudley's recently recorded hit "Keep on Truckin'." Authorized Mack distributorships and service centers are offering free copies of the record to drivers via the commercials. The 60-second messages themselves feature Dudley singing about and directing drivers to quality Mack parts and service. The novel idea is Mack's first major radio promotion.

The campaign began July 10 over 30 stations which feature predominantly country and western programming.



**Picks of the Week** 

# **CashBox** C&W Singles Reviews

#### EDDY ARNOLD (MGM K 14600)

Oh, Oh, I'm Falling In Love Again (2:30) (Planetary, ASCAP-A. Hoffman, D. Manning, M. Markwell)

Tune's one of those classics you expect to see revived. Eddy's a fine choice for the job, and could repeat Jimmy Rodger's smash rendering. Flip: No info available.

#### HANK LOCKLIN (RCA DJAO-0031)

Jonas P. Jones (3:29) (Ben Peters, BMI-B. Peters)

Jonas dies and leaves a bitter will and testament that makes good lyrical content and a solid commercial single for Hank. Flip: Send Me The Pillow You Dream On (2:29) (4 Star, BMI-H. Locklin)

#### MAC WISEMAN (RCA DJHO-0034)

You Can't Go In The Red Playing Bluegrass (2:14) (Walt Disney, ASCAP-Spiers, Baker)

Tune from Disney's "Nashville Coyote" should go over big. Snappy pickin' and cute lyrical approach will boost it. Good playlist add. Flip: No info available.

#### DEMETRIS TAPP (ABC-11383)

Skinny Dippin' (2:10) (Acoustic, BMI-G. Paxton)

The idea of Demetris cooling off in her birthday suit is enough to highball this summery tune up the charts. The infectious melody seems to assure its success. Combo can't miss. Flip: No info available.

#### BILLY JOE SHAVER (Monument ZS7 8580)

I Been To Georgia On A Fast Train (2:12) (Return, BMI-B. J. Shaver) One of brightest, most talented writers around also turns in a fine performance. New country audience especially should like the sound. Flip: No info available.

# **Country LP Reviews**



THE GOOD OLD DAYS (ARE HERE AGAIN)— Buck Owens & Susan Raye Ol' Buck sure knows how to pick songs and pretty partners. This is certainly one of Buck and Susan's best efforts and it should have wide appeal since many of the songs have been heard during their successful TV appear-ances. "Arms Full Of Empty" is a dynamite cut. "Take A Taste Of My Wine" is another one. And the title cut seems bound for the top of the charts. There's plenty of excellent mateof the charts. There's plenty of excellent mate-rial here, enough to assure this LP of steady sales and satisfied listeners.



CAL SMITH—Cal Smith—MCA—344 Plenty of good songs here to suit a wide range of tastes and playlist requirements. There's a witty, highly listenable "Bleep You," a mellow "I Can't Keep My Hands Off You," and a nice revival of "The Green Door," featur-ing some mean guitars and superb production. "An Hour And A Six-Pack," "Good Time Char-lie's Got The Blues," his current single release, "I Can Feel The Leaving Coming On," and "I Can't Wait To Dream That Dream Again" are other cuts recommended. other cuts recommended.



THE PO' BOYS—The Po' Boys—MCA—337 Bill Anderson's band has earned a reputa Bill Anderson's band has earned a reputa-tion for solid musicianship and the ability to get behind any country singer or song and make splendid music. Now they're represented on an LP where they're not behind anyone, just up front playing music that's bright, sweet and pretty. Nice instrumental version of Don Williams' "Shelter of Your Eyes." And fiddler Jimmy Gately shows off his vocal and writing talents on "The Woman In My Life." Plenty of cookin' tunes to choose from. Bill Anderson better watch out!



#### TRIP TO HEAVEN—Freddie Hart—Capitol--ST 11197

Freddie Hart writes darn good songs and he Freddie Hart writes darn good songs and he sings them even better. You could put this on a turntable and walk away and the music, a rich mix of pure country sentiments and feel-ings, will take care of everything except station breaks. Hart's in the tradition of some great country artists whose work lives on through fads and fancies and merchandising caprices. "Ugly Duckling" deserves more exposure as a single. So does "I'm No Angel." Other picks include the title cut and "Love Did This To Me."

#### JERRY FOSTER (Cinnamon C-764)

Copperhead (2:33) (Gold Dust, BMI-B. McDill, J. Casey)

Double-threat disk could flip. Copperhead's cajun' rhythms are strong; lyrics concern a boy and a snake. B side's an extremely effective, lingering sad song about times past. Flip: Ain't It Sad (3:10) (Jack & Bill, J. Foster, B. Rice)

#### FLOYD "GIB" GUILBEAU (Alshire A/S 4539 B)

Baby Lock The Door (2:32) (Daval, ASCAP/Chesdel, BMI-E. L. Jefe, F. Guilbeau)

Guilbeau may have to forsake being a sought-after session man after this disk starts to get the airplay it deserves. A highly listenable tune. Flip: Don't Ask Me Why (2:07) (Daval, ASCAP/Chesdel, BMI—E. L. Jefe, F. G. Guilbeau)

#### PEGGY LITTLE (Epic 5-11028)

Sugarman (2:23) (Al Gallico/Algee-BMI-G. Richey, N. Wilson, C. Taylor) Candy-coated melodies have dominated the pop market at times and there's no reason to believe country tastes will differ. Good catchy tune. Flip: No info available.

#### PATTI POWELL & BOB GALLION (Metromedia Country DJBO-0037)

Love By Appointment (2:45) (Sunbeam/Bo-Gal, BMI-Gallion, Powell, Schwartz, Patrick)

Another tryst provides grist for the Nashville sound. Duo turns in a capable rendering of a traditional sounding tune. Flip: If You Could Do Any Better (2:23) (Sunbeam/Green Up, BM1-Gallion, Powell)

 DANNY BRYAN (Enterprise ENA-9075)
 My Girl (2:40) (Jobete, ASCAP—W. Robinson, R. White) Smokey Robinson's hit takes on pedal steel backing, softer approach, in this country-flavored version. Tune could go pop or MOR also. Flip: No info available.

#### GARY STEWART (RCA DJAO-0035)

I See The Want In Your Eyes (2:38) (Rose Bridge, BMI-W. Carson)

Romantic ballad offers an insight into the feminine psyche, nicely sung by Stewart. Flip: Drinkin' Thing (2:45) (Rose Bridge, BMI---W. Carson)

## **Best Bets**

PAUL MURPHY (Grand GR-5073) Goodbye Linda Jane (3:00) (Merion, ASCAP-J. Kirsten, R. Arnie, P. Murphy) Subtle brass oom-pa-pahs, a vague resemblance in the bridge to "Pack Up Your Troubles . . ." and a country cadence made this tune Top Ten in Germany. Flip: No info avail-able.

HENRY LEWIS (Burgundy 1005) Inside Of Your Love (2:43) (Henry, BMI-C. H. Lewis Jr.) Sweet, pretty ballad indicates deep sentimental strain in singer's developing musical personality. Flip: If She Would Forgive Me (4:05) (4 Star, BMI-C. H. Lewis Jr.) Elektra Inks

# **Marlys Roe** Tour Planned

NASHVILLE - Marlys Roe, the first female country singer signed with the General Recording Corporation (GRC) in Atlanta, has begun the first leg of a huge promo push that started with the recording of her first country single, "Carry Me Back."

The 23-year old singing veteran departs from the firm's Nashville office for a twenty-city tour beginning in Los Angeles and including key stops in Indianapolis, Milwaukee. Minneapolis, St. Louis, Dallas, Houston, Little Rock and Memphis.



OBIE INKS PACT — Stax Records artist O. B. McClinton signs with ASCAP, as ASCAP's Southern regional director Ed Shea, recently hon-ored when McClinton named his son ored when McClinton named his son Drexel Shea McClinton, looks on in obvious approval.

Ms. Montgomery For Country LP

NEW YORK — Russ Miller, vice president of Elektra Records, in charge of West Coast Operations, has announced the signing of Melba announced the signing of Melba Montgomery as the label's first country artist.

Prior to her Elektra, Ms. Mor committment Prior to her committment to Elektra, Ms. Montgomery recorded both solo material and duets with country star George Jones, and most recently has been working with Leon Russell. She self-penned "We Must Have Been Out of Our Minds," which topped country charts where it was charted for 46 consecutive weeks. to

At the present time, Melba Mont-gomery is being produced under the guidance of Pete Drake, for Pete Drake Productions. Her first Elektra album is expected by early fall.

## Faron Young's Studio Sold

NASHVILLE— Faron Young's man-ager Billy Deaton reports that the Faron Young Studio located at 1314 Pine Street in Nashville has been sold. Cecil Scaife of Music Inc. and Joel Gentry, who heads Skylite Sing in Nashville, are the new co-owners of the facility which will be known as Hall Of Fame Studie Inc. Hall Of Fame Studio, Inc.

Staff engineers are Dave McDowell and Scotty Moore, along with independent producer and engineer Colo-nel Dave Mathes.

## **Top Country Albums**

1	GOOD TIME CHARLIE	1	23
2	Charlie McCoy (Monument KZ 32215) YOU LAY SO EASY	1	
2	(ON MY MIND)		24
	Bobby G. Rice (Metromedia MC 0186)	2	25
3	SATIN SHEETS		
4	Jeannie Rruitt—MCA 338 WHAT'S YOUR MAMA'S	14	26
4	NAME		
	Tanya Tucker (Columbia KC 32272)	4	27
5	SWEET COUNTRY		~~
6	Charlie Pride (RCA APL 1-0217.)	19	28
6	DAISY A DAY Jud Strunk (MGM SE 4998)	3	
7	DON WILLIAMS VOL. 1		29
	(JM1 4004)	7	30
8	THE BLUE RIDGE RANGERS (Fantasy 9415)	6	
9	CHEATING GAME	Ŭ	31
	Susan Raye (Capitol ST 11179)	9	32
10	BEHIND CLOSED DOORS Charlie Rich (Epic 32247)	16	-
11	I KNEW JESUS	10	33
11	Glen Campbell (Capitol SW 11185) (MGM SFS 4865)	12	34
12	DANNY'S SONG	_	35
13	Anne Murray (Capitol 11172) AM I THAT EASY TO FORGET	17	~ ~
13	Jim Reeves (RCA APL 1-0039)	18	36
14	AIN'T IT AMAZIN' GRACIE		37
1 5	Buck Owens (Capitol MAS 11180)	10	•.
15	GOOD THINGS David Houston (Epic KE 32189)	13	38
16	KIDS SAY THE		39
	DARNDEST THINGS		39
	Tammy Wynette (Epic KE 31987)	5	40
17	LORD, MR. FORD Jerry Reed—RCA APL10238	24	41
18	BAR ROOMS & POP A TOPS		
	Jim Ed Brown (RCA APL 1-0172)	20	42
19	TOTALLY INSTRUMENTAL		
	WITH ONE EXCEPTION Merle Haggard And The Strangers	11	
	(Capitol ST 11141)	**	43
20	SUPER PICKER		
21	Roy Clark (Dot 26008) (Famous)	8	44
21	Waylon Jennings (RCA LSP 4854)	21	45
22	GOOD NEWS		
	Jody Miller (Epic KE 32386)	25	

## Nelson To QCA; La Verne Tripp Solo Planned

CINCINNATI — Veteran free-lance record promoter Pa Nelson, who worked for a number of years out of Nashville, has joined the QCA Rec-ords Division of Queen City Album, Inc., on a permanent basis, effective July 1, to handle promotion and sales on the firm's newly formed label. He will call on deejays, one-stops and distributors, and line up national dis-tribution. tribution.

Ed Bosken, QCA president, an-nounces that LaVerne Tripp, lead singer with the Blue Ridge Quartet, gospel group, will soon make his de-but as a country artist via a single on the QCA label. Release is slated for mid-August.

QCA recently released a new sin-gle, "The Last Blues Song." It was done by Amber Hue, a mixed four-some currently appearing at the Fire-side Inn, Columbus, Ohio.

## **GMA Seeks Gospel Week** Observance

NASHVILLE - Proclamations nam-NASHVILLE — Proclamations nam-ing the first week of October as Na-tional Gospel Music Week is being sought through a resolution in Con-gress and from each state governor.

Spearheading the move is the Special Projects Committee of the Gospel Music Association with Norman Od-lum of SESAC's New York office as chairman. Odlum is also secretary of the board of directors of the Gospel the board of directors of the Gospel Music Association. Tennessee Repre-sentative LaMar Baker has intro-duced a bill in the U.S. House of Representatives (House Judicial Resolution 569) calling for the pro-claiming of National Gospel Music Wook Week.

		1
3	COUNTRY SONGS WE LOVE	
	Guy & Raina-Ranwood R8110	29
ŀ	MAC DAVIS (Columbia KC 32206)	22
5	A WHITE SPORT COAT Jimmy Buffet (Dunhill 50150)	30
5	THE RHYMERS AND OTHER FIVE AND DIMERS	
	Tom T. Hall (Mercury SRM 1-668)	15
,	TIE A YELLOW RIBBON Johnny Carver (ABC X 792)	33
3	TOO MUCH MONKEY BUSINESS	
	Freddy Weller (Columbia KC 32218)	23
)	Jerry Clower (MCA 317)	35
)	GOSPEL ROAD Johnny Cash (Columbia KG 32253)	27
l.	SHOTGUN WILLIE Willie Nelson (Atlantic SD 7262)	32
2	I'LL KEEP ON LOVING YOU	
3	Porter Wagoner (RCA APL 10142) INTRODUCING	34
ı	Johnny Rodriguez (Mercury SR 61378) THE SESSION	41
	Jerry Lee Lewis (Mercury SRM 2-802)	26
5	OBIE FROM SENATOBIE 0. B. McClinton (Enterprises ENS 1029)	28
5	SUPER COUNTRY HITS Floyd Cramer (RCA APD 1-0155)	31
7	MR. LOVEMAKER	
3	Johnny Paycheck (Epic KE 32387) HONKY TONK HEROES	
-	Waylon Jennings (RCA APL 1-0240)	-
9	ALOHA FROM HAWAII Elvis Presley (RCA VIA 6089) ENTERTAINER OF THE YEAR	42
)	ENTERTAINER OF THE YEAR Loretta Lynn (MCA 300) (Dist: Decca)	38
1	HOME Dolly Parton (RCA APL 10033)	44
2	NOTHING EVER HURT ME	
	(HALF AS BAD AS LOSING YOU)	
	George Jones (Epic KE32412)	
3	I HATE GOODBYES Bobby Bare (RCA A 0040)	36
4	BRENDA Brenda Lee (MCA 305)	39
5	THANK YOU FOR TOUCHING	55
	MY LIFE Tony Douglas (Dot DOS 26009)	_
		- 1

**GMA Board** OK's Expansion

NASHVILLE — Expansion plans for the Gospel Music Association were approved by the organization's board of directors during a two-day meeting held in Nashville July 9-10, it has been announced by Brock Speer.

Regional chapters across the coun-try are being organized and each region is to have representation on the board of directors. A special com-mittee, headed by Marvin Norcross of Waco. Tex., has been studying this move and recently met with officials in Texas concerning the matter. Speer said this committee will continue to work out details to put the regional idea into practice. Regional chapters across the counidea into practice.

Tentative plans were also made to have at least two of the GMA board have at least two of the GMA board meetings each year in other sections of the country. The winter meeting in January may be held on the West Coast and the spring meeting else-where in the South. Next meeting of the board, like all past meetings, is scheduled in Nashville (October 2-3) 2-3)

# Archie Campbell **Headlines Tourney**

NASHVILLE — Archie Campbell, in association with Outdoor Resorts of America Inc., scores a hole-in-one the weekend of Oct. 19-21 when he head-linc: the Archie Campbell Tourna-Show at Disneyworld linc; the Archie Ca Show at Disneyworld.

Staged in conjunction with the ORA-sponsored Outdoor Recreational Vehicle Show—the first such show to be set in a natural environment—this be set in a natural environment—this first annual event is also the initial time recreational vehicle manufactur-ers, dealers and owners have com-peted with each other in such a tour-ney. Rounding out the 288 field will be several celebrities—to be announced later later.

## Additions To Radio Playlists

A broad view of the titles many of radio's key country stations added to their "Playlists" last week

the second se	
WMC-MEMPHIS	Blood Red and Goin' Down—Tanya Tucker— Capitol
It Takes Time—Dave Dudley—Mercury Can I Sleep In Your Arms—Jeannie Seely—	Grand Ole Opry Song—The Nitty Gritty Dirt Band—UA
MCA Copperhead—Jerry Foster—Cinnamon	Satisfied Mind—Roy Drusky—Mercury
MGM	It Takes Time—Dave Dudly—Mercury Dakota The Dancing Bear—Johnny Darrell—
It Wasn't Easy—Ray Smith—Cinnamon Alone Again—Brush Arbor—Capitol	Monument Red Necks & White Socks—Johnny Russell—
Bring Back Yesterday—Glenn Campbell— Capitol	RCA Lay Your Sweet Lovin' On Me—Bobby Penn
You Really Haven't Changed—Johnny Carver	—50 States Farther Down The River—Tennessee Ernie
—ABC Satisfied Mind—Roy Drusky—Mercu <b>ry</b>	Ford—Capitol You, You, You—Linda K. Lance—Triune
KCKN-KANSAS	WUBE-CINCINNATI
Alone Again—Brush Arbor—Capitol Satisfied Mind—Roy Drusky—Mercury	Mid American Manufacturing Tycoon—Bobby Russell—Columbia
Praise The Lord n' Pass The Soup—Johnny Cash—Columbia	Grand Ole Opry Song—Nitty Gritty Dirt Band —UA
Hank & Lefty—Stoney Edwards—Capitol Take One Step—Eydie Gorme—MGM	The Perfect Stranger—Freddy Weller—
Take One Step—Eydie Gorme—MGM Young Love—Donny Osmond—MGM Gypsy Woman—Tommy Cash—Epic	Columbia The Midnight Oil—Barbara Mandrell—
Red Necks & White Socks—Johnny Russell—	Columbia Mississippi Mud—Boomer—Capitol
RCA KENR—HOUSTON	Uneasy Rider—Charlie Daniels—Kama Sutra WIRE—INDIANAPO! IS
Wake Up Jacob—Porter Wagoner—RCA Oklahoma Crude—Henri Mancini—RCA	Summer Afternoon-Buddy Allen-Capitol
You're The Best Thing That Ever Happened	Love Forever—Bobbi Bare—RCA Praise The Lord And Pass The Soup—
To Me—Ray Price—Columbia The Town Where You Live—Mel Street—	Johnny Cash—Columbia Send A Little Love My Way—Ann Murray—
Metromedia Country You've Never Been This Far Before—Conway	Capitol Mid American Manufacturing Tycoon—Bobby
Twitty—MCA Just What I Had In Mind—Faron Young—	Russell—Columbia Amanda—Don Williams—JMI
Mercury Kid Stuff—Barbara Fairchild—Columbia	WEEP-PITTSBURGH
Gypsy Woman—Tommy Cash—Epic Red Necks & White Socks—Johnny Russel!	It Never Rains In Southern California—
—RCA	Larry Woods—Candy You Can't Go In The Red Playing Bluegrass—
Can I Sleep In Your Arms—Jeannie Seely— MCA	Mac Wiseman—RCA It Takes Time—Dave Dudley—Mercury
You Really Haven't Changed—Johnny Carver —ABC	Blood Red Goin' Down—Tania Tucker— Columbia
Riders In The Sky—Roy Clark—Dot The Bar Rooms Have Found You—Garland	Red Necks, White Socks And Blue Ribbon Beer—Johnny Russell—RCA
Frady—Countryside	The Sun Is Shining—Earl Richards—Ace Of Hearts
WPLO—ATLANTA Kid Stuff—Barbara Fairchild—Columbia	Hank And Lefty Raised My Country Sou!-
Hank & Lefty—Stoney Edwards—Capitol The Town Where You Live—Mel Street—	Stoney Edwards—Capitol WSLR—AKRON
Metromedia Country Oh Woman—Jack Barlow—Dot	Hank And Lefty Raised My Country Soul—
Satisfied Mind—Roy Drusky—Mercury	Stoney Edwards—Capitol The Hand Of Love—Billy Walker—MGM
Red Necks & White Socks—Johnny Russell— RCA	You Can't Go In The Red Playing Bluegrass- Mac Wiseman-RCA
You've Never Been This Far Before—Conway Twitty—MCA	Mac Wiseman—RCA Jonas B. Jones—Hank Locklin—RCA Take One Step—Eydie Gorme—MGM
KBUY-FT. WORTH	WONE-DAYTON
It Takes Time—Dave Dudley—Mercury Satisfied Mind—Roy Drusky—Mercury	You're The Best Thing That Ever Happened To Me—Ray Price—Columbia
You're The Best Thing That Ever Happened To Me—Ray Price—Columbia	Satisfied Mind—Roy Drusky—Mercu <b>ry</b> Open Up Your Heart—Roger Miller—
Bring Back Yesterday—Glenn Campbell— Capitol	Columbia The Hand Of Love—Billy Walker—MGM
Kid Stuff—Barbara Fairchild—Columbia Red Necks & White Socks—Johnny Russell	Love Will Come Again Just Like The Roses- Bobby Mac-Ace Of Hearts
RCA	WJJD—CHICAGO
Gypsy Woman—Tommy Cash—Epic Praise The Lord & Pass The Soup—Johnny	Amanda—Don Williams—JM1 You Really Haven't Changed—Johnny Carve
Cash—Columbia Oh Woman—Jack Barlow—Dot	ABC
You Really Haven't Changed—Johnny Carver —ABC	Just What I Had In Mind—Faron Young Mercury
I Got A Thing About You—Troy Seals— Atlantic	Kid Stuff—Barbara Fairchild—Columbia You've Never Been This Far—Conway Twitty
Alone Again—Brush Arbor—Capitol	-MCA
WBAP—FT. WORTH You're The Best Thing That Ever Happened	WBAM—MONTGOMERY Kid Stuff—Barbara Fairchild—Columbia
To Me—Ray Price—Columbia The Town Where You Live—Mel Street—	Odl Betsy Goes Boing—Hummers—Capitol Open Up Your Heart—Roger Miller—
Metromedia Country	Columbia
Open Up Your Heart—Roger Miller— Columbia	The Hand Of Love—Billy Walker—MGM You, You, You—Lynda K. Lance—Triune
Hank & Lefty—Stoney Edwards—Capitol	I Recall A Gypsy—Tommy Cash—Epic
A BOARD	
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GOSPEL AWARD—Lead singer for The Oak Ridge Boys, Duane Allen, ac-cepts his award as "Mr. Gospel Music of 1973" during the International Gos-pel Song Festival recently held in Nashville. The honor was bestowed upon him as the result of polls taken from the fans of gospel music.

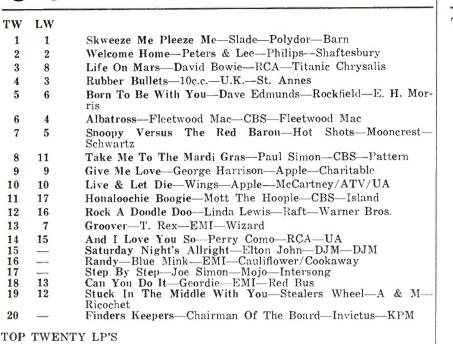
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# **CashBox International Best Sellers**



# **Great Britain**



- Alladin Sane—David Bowie—RCA The Beatles 1967-70—EMI That'll Be The Day—Various Artists—Ronco There Goes Rhymin' Simon—Paul Simon—CBS Living In The Material World—George Harrison—Apple The Beatles 1962-66—EMI And I Love You So—Perry Como—RCA We Can Make It—Peters & Lee—Philips Touch Me—Gary Glitter—Bell Dark Side Of The Moon—Pink Floyd—Harvest Now & Then—Carpenters—A & M Red Rose Speedway—McCartney's Wings—Apple Clockwork Orange—Soundtrack—Warner Bros. Pure Gold—Various Artists—EMI Yessongs—Yes—Atlantic The Faust Tapes—Faust—Virgin Hunky Dory—David Bowie—RCA Simon & Garfunkel's Greatest Hits—CBS Transformer—Lou Reed—RCA

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- 20



TW	$\mathbf{LW}$	
1	1	Ring Ring (Bjorn, Anna, Frieda, Benny-Vogue-Gnome Mu-
	-	sic)
2	9	The Free Electric Band (Albert Hammond-Epic-Universal
		Songs)
3		Skweeze Me Pleeze Me (Slade-Polydor-Hans Kusters Mu-
		sic)
4	2	Goodbye My Love Goodbye (Demis Roussos-Philips-Prima-
_		vera)
5	6	Hasta La Vista Manana (Cindy-BASF-Hans Kusters Mu-
		sic)
6	3	We Were All Wounded At Wounded Knee (Redbone-Epic-
_		April Music)
$\frac{7}{8}$	4	Ginny Come Lately (Albert West-CBS-Basart)
		Goin' Home (Osmonds-MGM)
9		Rote Rosen (Freddy Breck-BASF-Hans Kusters Music)

10 Verboden Dromen (Will Tura—Topkapi—Jean Kluger)



1 11	LW	
1	1	Perche' Ti Amo-Camaleonti (CGD) Sugarmusic
2	3	Pazza Idea—Patty Pravo (RCA) RCA
3 4 5	2	Crocodile Rock-Elton John (Ricordi) Ricordi
4	7	Il Minuetto-Mia Martini (Ricordi) Ricordi
	4	Sempre—G. Ferri (RCA) RCA
6 7	5	Io Domani-Marcella (CBS) Melodi
7	6	Vincent—Don McLean (CBS) Tevere
8	8	You're So Vain-Carly Simon (Ricordi) Ricordi
9		Amore Bello-Claudio Baglioni (RCA) RCA
10	9	Sylvia's Mother-Dr. Hook (CBS) Aromando





#### TW LW

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- La Distancia (Melograf) Roberto Carlos (CBS) 1
- 2 Tu Sangre Es Mi Sangre (Korn) Garciela Yuste (Philips)
- Si Por Esas Cosas Que Tiene La Vida (Relay) Juan Marcelo (RCA) 4
- 3 Tu Eres Esa Chica Enamorada (Korn) Marcelo San Juan (Polydor)
- The Morning After Maureen McGovern (Philips) 5
- Estoy Orgulloso De Mi General Leonardo Favio (Parnaso) 6
- 8 No Son Palabritas (Relay) Heleno (RCA) 7
- 7 Tu Bailas En Mi Mente (Melograf) Gigliola Cinquetti (CBS) 8
- 9 11 Mon Amour Mi Bien Ma Femme (Edami) Sabu (Music Hall)
- Los Muchachos Peronistas Hugo del Carril (RCA) 10 13
- Charly Santabarbara (EMI) 11
- 6 Ata Una Cinta Amarilla Dawn (EMI); Juan Ramon (Parnaso) 12
- Lady Banana (Pamsco) Tony Ronald (Music Hall) 13 9
- Del Gemido De Un Gorrion (Relay) Alma & Vida (RCA) 10 14
- Quisiera Dormir Junto A Ti (Pamsco) Frederic Francois (Mu-15 14 sic Hall)
- La Montana (Melograf) Roberto Carlos (CBS) 16
- 17 Superman Excelsior (Parnaso) 17
- Yo Se Que Te Acordaras (Odeon) Los Brios (EMI) 18
- Matandome Suavemente (Odeon) Roberta Flack (Music Hall) 12 19
- $\mathbf{20}$ 16 Que Tu Si Sea Un Si Brownsville Station (Philips)

#### TOP TEN LP'S

$\mathbf{T}\mathbf{W}$	$\mathbf{L}\mathbf{W}$	
1	1	Argentinisima Selection (Microfon)
2	2	Musica En Libertad Selection (Music Hall)
3	6	Los Mas Grandes Exitos Roberto Carlos (CBS)
4	3	Juan Moreira Soundtrack (Parnaso)
<b>5</b>	4	Musica Para Ver Selection (CBS)
6	_	Musica Joven Argentina Selection (RCA)
7	_	Chapter Two Roberta Flack (Music Hall)
8	7	Blue Ridge Rangers Blue R. Rangers (RCA)
9	9	Concepto Atilio Stampone (Microfon)
10	8	En Espanol Charles Aznavour (RCA)
10	_	La Vida Enlatada Bee Gees (Polydor)

## Japan cash Box

TW	LW	
1	2	Kimino Tanjobi—Garo (Mushroom/Columbia) Pub: Alpher Music
2	1	Kikenna Futari-Kenji Sawada (Polydor) Pub: Watanabe
3	4	Hadaka No Venus-Hiromi Goh (CBS-Sony) Pub: Nichion
4	3	Hishochi No Koi-Cherish (Victor) Pub: Victor Shuppan
5		Koisuru Natsu Nohi-Mari Amachi (CBS-Sony) Pub: Watanabe
6	8	Koini Yurete-Rumiko Koyanagi (Reprise/Warner-Pioneer) Pub: Watanabe
7	9	Tanin No Kankei-Katsuko Kanai (CBS-Sony) Pub: Nichion
8	6	Joonetsu No Arashi-Hideki Saijo (RCA/Victor) Pub: Nichion
9	5	Onna No Yume-Pinkara Trio (Columbia) Pub: Daiichi Music
10	7	Akai Fuusen-Miyoko Asada (Epic/CBS-Sony) Pub: Nichion
11	_	Kimiga Utsukushi Sugite—Goro Noguchi (Polydor) Pub: Fuji Music
12	22	Kamifuusen-Akai Tori (Liberty/Toshiba) Pub: Alpher Music
13	10	Kizutsuku Sedai-Saori Minami (CBS-Sony) Pub: Nichion
14	11	Namida Goi-Aki Yashiro (Teichiku) Pub: Kureo Shuppan
15	16	Paroles Paroles-Dalida & Alain Delon (Seven Seas/King) Pub: Toshiba Shuppan
16	19	Kuchibeni Enka-Shinyichi Mori (Victor) Pub: Watanabe
17	17	Defune-Yo Uchiyamada & Cool Five (RCA/Victor) Pub: Uchiyamada Music
18	20	Moetsukiso-Rinda Yamamoto (Canyon) Pub: Fuji Music
19	15	Tie A Yellow Ribbon Round The Ole Oak Tree—Dawn (Bell/ CBS-Sony) Sub Pub: Undecided
20	21	Sing—Carpenters (A & M/King) Sub Pub: Shinko Gakufu Shuppan
тор	FIVE	LP'S
TW	LW	Otagi Zashi/Takuna Vashida (CDS Sanu)

Otogi Zoshi/Takuro Yoshida (CBS-Sony) The Beatles/1962-1966 (Toshiba) The Beatles/1967-1970 (Toshiba) Konnichiwa Rumiko Koyanagi Desu (Warner-Pioneer)

Garo/Live (Columbia)

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# CashBox Great Britain

After over a year since the resignation of Fred Marks as managing director of Phonogram a replacement has been announced. Tony Morris, currently marketing director with the company since July 1972 will fill the post. The appointment was announced by Piet Schellevis, president of Phonogram International BV and Steve Gottlieb, executive chairman of Phonogram Ltd. Creative director Roland Rennie has also been given additional responsibilities for the development of U.K. repertoire in the U.S., in cooperation with the Phonogram pop team, of which he is a leading member.

Peter Zumsteg is to join Island Records as European co-ordinator with effect from August 1st. Zumsteg came to Britain in March of this year to become label manager of Emerson, Lake and Palmer's new Manticore label, previously working for WEA Records in Switzerland, but when Manticore split with Island Zumsteg stayed. He will be reporting to managing director David Betteridge and international director Tom Hayes until early fall when he returns to Switzerland to establish and office for Island in Zurich.

John Moon, site director and general manager of Pye Records Mitcham factory has left the company to take up a new post as engineering executive at Movietex Ltd. Moon started at Pye nine years ago as assistant to plant director. His replacement will be Edward Williams, previously with Phonodisc as manufacturing manager. The appointment was announced by Louis Benjamin, managing director of Pye Records.

Precision Tapes and Granada Motorways have negotiated a deal whereby Precision will supply Granada Motorway service areas with cassettes and cartridges. Granada have eight motorway outlets throughout Britain and Precision Tapes is the only company to be represented in these sites. A full range of product for all tastes will be available. Commenting on the deal Precision managing director Walter Woyda said, "There has, for some time been an increasing growth with in-car entertainment. We have found that motorway sires provide an excellent selling point for product, and we are delighted to have our product in Granada sites."

Henry Hadaway of The Henry Hadaway Organization has announced two new appointements to the board of directors, Alan Melina and John Rush. Melina was previously general manager of a subsidiary company, Big Ear Promotions, and Rush was general manager of two other subsidiaries, Satril Records and Satril Music.

Ten albums relased by Island since October of last year are to be repromoted in a window display campaign currently in 250 shops for a two week period. The albums are "Heartbreacker" by Free, "Tempest" by Jon Hiseman's Tempest (Bronze), "Shoot Out At The Fantasy Factory" by Traffic, Stomu Yamash'ta's "The Man From The East," King Crimson's "Larks' tongues in Aspic," "Catch a Fire" by The Wailers, Procul Harum's "Grand Hotel," (Chrysalis), "Parcel Of Rogues" by Steeleye Span (Chrysalis "If It Was So Simple" by Longdancer (Rocket) and "Uriah Heep Live."

(Rocket) and "Uriah Heep Live." RSO Records are to release an album in August titled "Rick Grech— The Last Five years." The album traces Grech's career over the last five years, and features tracks with the groups he has been in. This is the first album that Grech has had released under his own name, despite the fact that he has played alongside many famous musicians. The album contains songs from Family, Blind Faith, Aiforce and Traffic.

QUICKIES. Island reissuing Free all time classic single "All Right Now"... Ronco releasing their first ever maxi single titled "Long Live Rock" from their current hit album "That'll be The Day"... "Tie A Yellow Ribbon Round The Ole Oak Tree" published by A Schroeder still topping best selling sheet music charts... EMI re-releasing Al Martino's "Spanish Eyes" which sold over one million copies in 1966.

# Pye Signs U.S. Singer, Joey Loren

LONDON — Pye Records Ltd. has signed the American recording artist Joey Loren to an exclusive international contract. The singer is being flown to London and then to Majorca for Pye's national sales conference where company representatives from all over Europe and Great Britain will be gathered.

Loren will perform live there introducing selections from his forthcoming album. This event will signal the release of his first single "Love Is a Beautiful Song," at the end of Sept. The single, and an album to follow, have already been recorded by producer Tutti Camarata in his Hollywood sound studios.

Promo exposure will begin immediately with limited engagements through Moss Empires, which Pye president Benjamin also heads, including their theatre chains, cabarets, clubs, with national exposure through Britains commercial television station A.T.V. The climax of Loren's tour will be performances on the Talk of the Town and London Palladium.



Tutti Camarata (producer) (left) and Walter Woyda Pye Records (right) signing the contract which will given American artist Joey Loren international disk release with Pye Records.

# May Disk, Tape Japan Output

TOKYO — Japan Phonograph Record Association has announced the output of records and tapes of May, 1973 as follows.

Records: 12,519,520 copies (Japanese: 8,723,808, Western: 3,795,712), 14% more than the same month of the previous year and 8% less than the previous month (Apr.). At the same time this amounted to 7,983,864,552 yean (\$30,700,000) (Japanese: 4,593,-485,298 yea, Western: 3,390,379,254), 45% more than the same month of the previous year and 1% more than the previous month.

Tapes: 2,163,157 reels, 11% less than the previous month. At the same time, this was 3,203,604,983 yen (\$12,-300,000) 16% less than the previous month.

# Rip/Keca Pub Deal In Japan Via Alpha Music

HOLLYWOOD — Following the world-wide success of "Neither One of Us," published by Keca Music, Larry Gordon, president of Rip/Keca Music Corp., has concluded a subpublishing deal for Rip/Keca in Japan with Alpha Music, Ltd., Tokyo.

with Alpha Music, Ltd., Tokyo. Alpha Music, Ltd., Tokyo. Alpha Music, Ltd. will handle all publishing in Japan for Rip/Keca, home of writers Jim Weatherly, Lee Dresser, Steve Goldman, Steve Hoffman, Gary Usher and Dick Campbell. Of the Rip/Keca catalogue, approximately 150 songs were recorded and released during the past year, including "Neither One of Us" (a gold record for Gladys Knight and the Pips and a country hit for Bob Luman), "Where Peaceful Waters Flow" (current hit single for Gladys Knight and the Pips), "You're the Best Thing That Ever Happened to Me" (new Ray Price single) and "It Must Be Love This Time" (new single just released by Jim Weatherly on RCA). Sub-publishing deals for Rip/Keca

Sub-publishing deals for Rip/Keca in France and Germany are currently being negotiated by Gordon, and will be announced shortly.



Quality holding big hopes for their new Canadian group, Chester. Initial single release, "Make My Life A Little Big Brighter" on the Celebration label has also been released in the U.S. on the Bell label. This was a simultaneous Canadian/U.S. release. The single was produced at Eastern Sound by Quality's a&r director, Bob Morten.

Bachman-Turner Overdrive have shown a hefty surge forward with their new Mercury release "Gimme Your Money Please." The album was produced by leader of the group, Randy Bachman, at RCA's Toronto studios. The album has also shown good chart gains and is reported to be picking up in sales as the single is exposed. The Mercury people were recently busy with Chuck Mangione and his concert at Toronto's Massey Hall. Recording equipment was moved in for the concert with the Hamilton Symphony Orchestra—the results which will be a "Live" album to be released within a few weeks.

Michael Tarry's Reprise single,

## King Disney Promo

TOKYO — King Records Co., will put in operation "Disney Records Sales Campaign" for 2 months from July 21 to Sept. 20. This campaign will be aimed at sales of all LPs of Disney"Rosalie" continues its climb in Canada and is now showing strength in the U.S. where it is being influenced by CKLW who "hitbound" the deck this past week. Detroit stores are now stocked with the single and the young Tarry lent himself to a round of promotional activities in Detroit and Windsor. The single has also been released in Italy, Australia, Germany, Spain and the UK.

MCA's Tower Power zeros in on their current Canadian release, "Living Without You" by the Creamcheeze Good-Time Band. Radio reaction has been exceptional with major and breakout Adult Contemporary stations influencing some of the contemporary giants.

New from the RCA camp is Jack Cornell. Ontario promo rep, Neill Dixon has found it an easy chore to promote Cornell's initial single, "Happy Dreamer." Cornell came to Canada via Holland where he experienced good sales on eight singles and an album.

land records in which LP's and EP's will be included. This movement will be directed to children during the summer-holidays at this moment. Children's interests on Disney product are becoming stronger through the TV program of "Disney On Parade," at present in Japan.



An A & R meeting of EMI Group of companies was held recently in Cologne with representatives from Germany, France, the Netherlands, Belgium, Switzerland, Italy and Spain. Purpose of the meeting was to discuss the common exploitation of repertoire within the international companies and Michel Bonnet, deputy managing director of Pathe Marconi chaired the meeting. Marketing problems between the common market countries was widely discussed as were the problems arising from the differing price levels in the various countries and for this meeting Wilfrid Jung of Electrola was in the chair. Picture shows all the EMI representatives relaxing after their lengthy discussions.



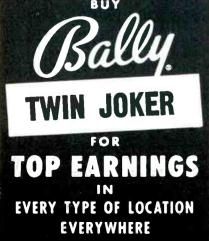
# MCI Bows 1-PI. "ACE" Gun Game



MILWAUKEE - Milwaukee Coin In-MILWAUKEE — Milwaukee Coin In-dustries (MCI) is now shipping a sin-gle-player version of its hit "Flying Ace" machine gun game. The new compact "ACE", according to MCI sales chief JoAnne Mason, is a "mighty-mite" and capable of earning peak collections in arcade and other novelty locations

peak collections in arcade and other novelty locations. The thrill of "ACE" for the player is that he handles the control stick with one hand while the other fires machine gun tracers at the climbing, diving, racing, Luftwaffe targets. Spectacular sound effects and ma-chine gun hursts complete this rather chine gun bursts complete this rather excellent compact novelty game.



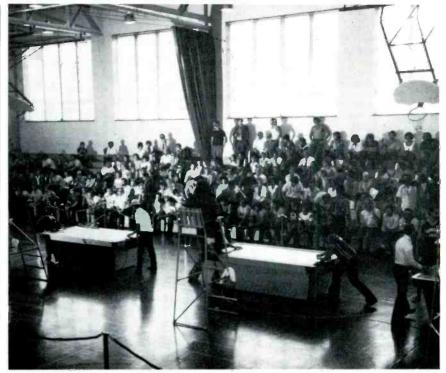


# 124 Players Compete In 2nd Air Hockey Bout; Over 100 Ops Participate In the Banner Event

YORK, Pa. — The Second American Air Hockey Championships are now history, and Banner Specialty Compa-ny of Philadelphia, Baltimore, Pitts-borgh (tournament sponsors) have declared its second major Air Hockey event an "unqualified success." Al Rodstein, president of Banner Specialty, and Alan Bruck, vice-president of sales and marketing for Banner, and their staff, spent months of intensive preparation for their sec-ond title event within one year. More than 100 operating compa-nies, each of which bought Air Hockey tables from Banner's Philadelphia. Baltimore, and Pittsburgh offices, registered contestants for the June 24 championship events held here in the York College gymnasium. A total of 124 Air Hockey champi-ons, who had already won regional and local tournaments in Pennsylvan-is, New Jersey, New York, Delaware, Maryland, and the District of Colum-bia were registered for the title event. The tournament, which lasted five event.

event. The tournament, which lasted five hours, began after a brief demonstra-tion of the world's newest indoor sport, Air Hockey, and the introduc-tion of Brunswick executives Arnold Fogel (director of marketing), Bob Nixon (international sales), Arthur Serbo (public relations), and Bill Paolino (national sales promotion, Mgr.). Mgr.).

Paolino (national sales promotion, Mgr.). In addition, Bill Spallone, of Greensburg, Pa., defending champion, John Wilson, of New York, runner-up in the first title event, and George Johnson, of Pittsburgh, Pa., winner of the Pittsburgh regional event were introduced. "All were eventually elim-inated during the day's competition." Rodstein gave the signal and for the next five hours a crowd of more than 1000 spectators and the CBS tel-evision cameras looked on as players went at each other in a series of five-goal games, a quarter-final round, and a semi-final, all of which culminated in a suspenseful final match between Larry Friedel, of Ocean City, N. J., representing Paul's Fun Palace, Ocean City, N. J., and Scotty Wimer, of Hellertown, Pa., representing Tony's Mug, Perkasie, Pa.



More than 100 spectators followed the action on 6 Brunswick Air Hockey ta-bles set up for the title event in the York College gymnasium.

Friedel slipped the 5th and final goal by Wimer in the last set of the championship round and pandemoni-um broke loose. Friedel's friends mobbed him and carried him around the room on their shoulders. Friedel took home the \$1500 min

the room on their shoulders. Friedel took home the \$1,500 win-ner's purse, while Wimer was awarded the \$500 runner-up prize. In addition, both Friedel and Wimer were awarded Brunswick's new home model Air Hockey Table by Arnold Fogel, which will be available within the next few months. months.

months. Other finalists receiving cash prizes were, Jack Wasilisin, representing Impala Lounge, West Mifflin, Pa., \$300; Peter Brocker, Mr. Bill's York, Pa., \$300; Peter De Santis, Play World, Philadelphia, Pa., \$100; John Kelly, George's Bar, Philadelphia, Pa., \$100; Richard Marinelli, Carl's Hillview Lane, Greensburg, Pa., \$100;

ork College gymnasium. Thomas Ehrke, Paul's Fun Palace, Ocean City, N. J., \$100; Frank Acur-cio, Herb's Steak House, Philadel-phia, Pa., \$50; Mark Altomare, Paris Lounge, Philadelphia, Pa., \$50; William Murphy, Millersville State College, Millersville, Pa., \$50; George Tomco, Johnson's Cafe, Lebanon, Pa., \$50; David Lee Shields, 3rd Avenue Grill New Brighton, Pa., \$50; Richard Brockman, Mr. Bill's York, Pa., \$50; Carl Marinelli, Carl's Hillview Lane, Greensburg, Pa., \$50; Robert Gor-don, Montgomery County Community College, Blue Bell, Pa., \$50. The tournament received national recognition as highlights of the event were shown on the CBS Sports Illus-trated Show, Sunday, July 1. All cash prizes for the Second American Air Hockey Championships were sponsored by Banner Specialty Company.

Company.



Getting set for the finals: Tom Brookshire (far right in left photo), master of ceremonies for the Second American Air Hockey Championships held at York College, announces the names of the finalists who will compete for the championship. Looking on is (from left to right), Abe S. Rosen, tournament coordinator, John Philips, CBS camera crew director, and Debbie Hart, Miss Air Hockey. In photo at right, Al Rodstein (left), president of Banner Spe-cialty, presents the winning trophies to Larry Friedel (second from left), of Ocean City, N.J., tournament champion, and Scotty Wimer, (third from left), of Hellertown, Pa., runner-up. Looking on are Mrs. Rodstein (fourth from left), and Alan Bruck (far right), vice-president of sales and marketing for Banner. Friedel took home the \$1,500 winner's purse, while Wimer received the \$500 runner-up prize.

# Stern Tells NYC Stock Market Group Of Seeburg Entrance Into Slot Mfr.

NEW YORK — Sam Stern, Seeburg president, announced the official entry of Seeburg Industries into the slot machine field with the introduction of "modern-styled, multi-coin machines of electromechanical operations."

Stern made the announcement at a June 30th meeting of the New York Society of Security Analysts held here

He said, "Development of these new machines is but one aspect of our long-range program for continuous expansion of product lines and pene-tration of new market areas both in the United States and abroad." Stern added that Seeburg market surveys indicate all domestic opera-tors of slot machine locations are much interested in having an addi-tional source of supply. Consequent-ly, he believed the company could ob-tain a significant segment of an ex-panding market through Seeburg's existing worldwide distribution net-work.

work. "The size and growth potential of the slot machine market make it an area worth entering," he said. "Our surveys indicate international sales of slot machines will exceed \$70 million this year, and about 12 per cent will be sold in the United States. Growth on a worldwide basis has exceeded 20 per cent annually over the last ten years."

Stern foresees greater growth in the future as legal gambling is ad-mitted to various states at home and additional countries abroad. He point-ed out that in most European countries slot machines are operated in locations which also feature coin-operated games and phonographs.



SAM STERN

Slot machines range in price from \$1.000 to \$2,500.

Increased sales and earnings figures for the second quarter ended June 30, 1973, are anticipated by William O'Brien, Seeburg executive vice president.

He expects that consolidated net in-He expects that consolidated net in-come for the second quarter will be about \$2,190,000 or 96 cents per share (91 cents fully diluted) on revenues of approximately \$31,000,000. This compares with \$1,985,000 or 87 cents per share (83 cents fully diluted) on revenues of \$27,100,000 for the simi-lar period in 1972, on a pro forma basis, O'Brien said. His estimate is on a consolidated basis with Seeburg In-dustries' wholly owned subsidiary, The Seeburg Corporation of Dela-ware. ware.

# **Cleveland Coin:** International Enterprise CLEVELAND -

- Satisfying the sophisticated requirements of the mod-ern American music operator and forming new markets of customers of coin-operated equipment are keys to success for today's independent dis-tributorships. This is the plan worked to perfection by Cleveland Coin Ma-

to perfection by Cleveland Coin Ma-chine Exchange, Inc. Traditionally, the distributorship has been among the leading analysts of the coin equipment industry and, of late, has been in the first rank of Wurlitzer affiliates benefiting from the introduction of the new nostalgic 1050 Lukabor

1050 Jukebox. By exterior appearance, Cleveland Coin evidences little of its truly high-level calibre. Every inch of its 30,000 square feet of floor space is crammed square feet of floor space is crammed with equipment. Customers have to squeeze past cartons to get to the counters. Parts items are stacked in a maze of shelves at the back of the building. The president, Ron Gold, holds residence in a modest, but com-fortable, pie-shaped office. Other principals, Bill Rosenfield and Dave Liebling, reserve office space nearby. It is in performance that Cleveland

It is in performance that Cleveland Coin is firmly convinced it can provide the operator with superior "We have true responsibility to our customers. We can afford them first-hand factory representation without sacrifice to our position as business-

men." A large part of Cleveland Coin's the result of off-shore A large part of Cleveland Coin's business is the result of off-shore sales of older equipment taken in as trade. Says Ron Gold, "We believe there is inherent profitability in un-der-developed areas such as Africa, the middle-East and South America." Gold, who limits most of his time to pursuing business off-shore, is genu-inely pleased with the reception he

# 1972 Vending **Unit Shipments** Set New Record

CHICAGO - Shipments of merchandise vending machines reached a rec-ord total of \$217,619,000 in 1972, acby the U. S. Bureau of the Census. The value of shipments was up 18 per cent over the 1971 figure of \$184,782, 000.

Underwritten by NAMA, the 1972 data are based on shipments reported by 31 manufacturers. The previous high in dollar volume

had been achieved in 1966 with ship ments valued at \$212,338,000. A total of 503,584 machines was shipped in 1972, the first time that the

half-million unit mark was topped

half-million unit mark was topped since 1968. Vending machines for beverages set a new dollar high at \$141,427,000, led by the canned beverage vending ma-chine category which had recorded sizeable increases over the past 10 years. In 1972, canned beverage ven-der shipments numbered 89,377 units for a total value of \$51,797,000. The number of hot canned machines shipped rached 4,666 second highest in history, topped only in 1969.

receives in foreign countries. Officials in Georgetown, Guyana spoke with praise of the "punchbox" (jukebox) industry during one of Gold's latest

trips. Closer to home, Cleveland Coin is immediate needs. busy meeting more immediate needs. The selective nature of the American coin industry has kept Cleveland Coin coin industry has kept Cleveland Coin alert to changes in product design and performance. "The flourishing of the entire Wurlitzer line to the point where the company is offering con-temporary-styled phonographs in 100, 160, and 22 configurations, furni-ture-styled phonographs, tape cas-sette players and a nostalgic Jukebox has helped our distributorship." Gold contends Cleveland Coin also handles contends Cleveland Coin also handles Williams, Gottleib, Midway, Bally, Automatic Products and North-

Automatic Products and North-western. Cleveland Coin is located at 2029 Prospect Avenue. The downtown lo-cality is available to operators and accessible to the shipping docks from which merchandise is ticketed to off-shore markets. A brand new office is located at 528 S. St. Clair Street in Toledo, Ohio. It is a completely mod-ern facility and is the distributor-ship's showplace. Stanley Knoll is the manager. The branch office opened in January, 1973. Larry Gold, Merle Stark and re-cently-appointed sales administrator Joe Stone are other key people in-volved in Cleveland Coin. The compa-ny employs 40.

ny employs 40.

# **Finance Veep Atari Appoints**



FRED MARINCIC

Los Gatos, Calif.—Anthony F. (Fred) Marincic has been made vice pres-ident, finance, by Atari, Inc., manu-facturers of "PONG" and "Space Race"

Before he joined Atari in January of this year, Marincic had worked at Fairchild M. O. D. Palo Alto, where he was division controller, and at Hewlett Packard Company, where he served as Division Finance manager. Atari recently moved to a new 30,-000 genera foot plont in Los Catos in

Atari recently moved to a new so,-000 square foot plant in Los Gatos in order to accomodate its rapid growth. The firm currently employs 180 peo-ple. The corporation is privately held, with the majority stockholders being current employees.

# **1973 NAMA Trade Show Nears** Sellout and Record Exhibs

CHICAGO — The 1973 NAMA trade show, to be held at Chicago's McCor-mick Place from October 18 through 21, is expected to draw a record num-ber of exhibitors and will be sold out within a few weeks, according to Jack Rielley, director of sales.

"We had already signed 137 exhibi-tors as of June 30," said Rielley, "and I have indications that we will top the

164 exhibitors who participated in 1971, our biggest year to date." Rielley announced that 20 exhibitors increased their booth space from last year and that so far eight new exhibi-tors have signed to participate in the 1973 show.

New this year will be: Amana Refrigeration, Inc., Anchorfilm Compa-Concorde Confections, David & ny.

Sons, Inc., Flavor Tree Foods, Inc., Juice Bowl Products, Inc., Oregon Freeze Dry Foods and Woodward Company. In a departure from previous hotel

In a departure from previous notel sites, all program meetings will be held at the Sheraton-Chicago Hotel and the convention visitors will be housed primarily in hotels on Chica-go's near Northside. The Hilton Ho-tel had been utilized in previous years.

years. The experimental policy of not charging a registration fee for opera-tors, tried last year, will continue in effect this year. Manufacturers and suppliers who are not NAMA mem-bers will be charged a \$75 registra-tion fee (\$50 per person for any addi-tional registrants from the same firm). firm).

# **Huge Crowd At ChiCoin Seminar**

CHICAGO -- The first national service seminar hosted by Chicago Dynam-ic Industries here in Chicago was a huge success. Servicemen, represent-ing the various ChiCoin distributors, checked into the Regency Hyatt O'Hare seminar site on Thursday, July 12 and, as guests of the factory, enjoyed an evening of dinner and en-tertainment; wollowed by a 2-part service session held on Friday, July 13.



Bill Taylor, ChiCoin's chief inspector, addresses the assemblage of service reps. In the early morn-ing session discussion centered on the question of "what would you like to see us (the factory) do to make your job easier?" and "what can we do to make a better game for you?"

A trio of experts—Bill Taylor, Jerry Koci (chief engineer) and Wendel McAdams (engineering dept.)—field questions from the crowd. ChiCoin equipment was displayed for demonstration pur-

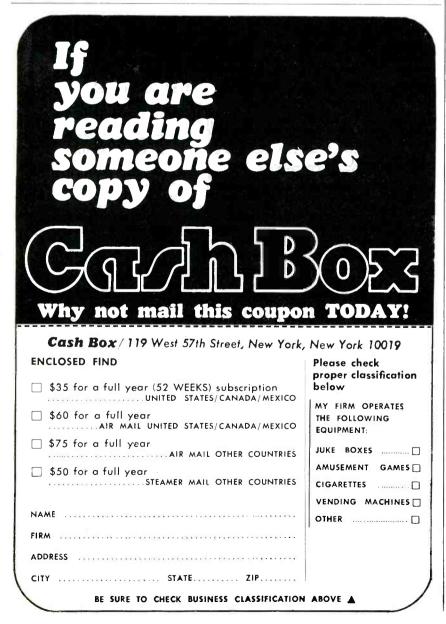
As evidenced in this photo, the sessions drew a crowd! ChiCoin offered prizes to the two service-men submitting the best suggestions on how to make a better game. Winners were Brad Weiss of Dale Dist. in Vancouver, B.C. (first) and Lenny Zeidman of Empire Dist.-Chicago (second).

# cashbox/ Round The Route

## EASTERN FLASHES

AROUND TOWN-Pat Karns, ATARI sales manager, thru Fun City last Wed. & Thurs, during current distrib tour on behalf of their new 'Space Race' 2 or 1 player video piece. More new product on the boards from this remarkable young factory in coinland coming. . . Atlantic's Meyer Parkoff has been appointed a member of the Business District Restoration Commission for Lawrence, New York (home town) by that town's Mayor Denson. After taking the oath of office last week, Parky will hereafter be known as "Commissioner Parkoff" you guvs! Meyer's a credit to this trade, having for many years been actively involved in charitable causes and such civic organizations in Lawrence as the commission . . Charles Steindecker of the Charles Raymond Co., immentioned above. porter of Rene Pierre coin and home equipment from that French factory, advises that Pierre is now manufacturing a table hockey game called "Rene Pierre Hockey," complete with an air cushion. Already shipping in bulk to European operators, Steindecker is testing the waters in the States for interested distributors for the new item. . . . Belam exec **Bob Haim** returned last week from four-day visit to Las Vegas where he introduced their Goldfinger Tic Tac Toe slot machine to the Nevada trade. Bob, and his Nevada sub Lane Fleisher, showed off prototype of the unit to ops and casino people and took mucho orders. Bulk deliveries are now coming into the states from Competition Industries, manufacturers of the unit in Belgium. Bob was jetting off to Belgium when we spoke to him for a look-see at Competition's newest piece, a five reels in line version of the Tic Tac Toe

HEADIN' SOUTH-Urban Industries' 'Sex Tester' game is becoming a familiar sight at the nation's arcades, thanks both to the appeal of the machine and an excellent distribution network. According to Nat Bailen, president of the Louisville factory, it's an enjoyable struggle trying to keep up with the orders from distribs. In addition to the two giant arcade outfitters Cleveland Coin and New Orleans Novelty, other hot handlers of Sex Tester include ACA in Northern California, Si Redd's Bally Distributing in Nevada, Eli Ross in Florida, Irv Morris in Jersey, Royal Dist. in Columbus and Cincinnati and Robinson in Southern Calif. . . . The Florida Amusement and Music Assn. will be holding its Sept. 21-23 convention at the Hilton Inn Gateway by Disneyland, instead of at the Sheraton Court of Flags as originally set. The latter's meeting facilities would not be completed in time for the convention—hence the switch. Room rates at the Hilton are \$18 single, \$22 double occupancy. There is no charge for kids staying in the same room with the parents. Reservation cards were mailed out to FAMA members last week. There will also be a machine showing at this year's FAMA annual, together with a convention journal. . . . The workload of three Circuit Judges in Charlotte County, Florida, is determined by a bulk gumball machine loaded with marbles. The idea of Deputy Clerk Linda Johnson, the gumball machine contains red, green, and clear marbles. When it's time to assign a case, Ms. Johnson drops in a penny, cranks the handle, and out pops the marble determining the judge. The machine, incidentally, is rigged to refund the penny.



### CHICAGO CHATTER

Empire Dist. is opening another new branch office; this one, to be located in Indianapolis, as a convenience for customers and friends in Indiana. The new outlet is currently housed in temporary quarters until permanent facilities are ready in the Fall. Joe Patterson heads up the staff out there. Chi-based Empire also has branch offices in Detroit, Grand Rapids and Green Bay.

BUSINESS IS VERY GOOD AT H. Z. Vending & Sales in Omaha. At the rate Gottlieb games are selling Hymie Zorinsky says he's going to have to start "rationing" them! A shipment of Gottlieb's new single player "High Hand" was expected momentarily at H. Z.—however, Hymie has enough orders on hand, he tells us, to exhaust several shipments!

A SUCCESSFUL FIRST! The ChiCoin hosted national service school held July 13 at the Regency Hyatt O'Hare drew a big crowd of servicemen representing the various factory distributors across the country. For submitting the best suggestions and service tips on how to make a better game, servicemen Brad Weiss of Dale Dist. in Vancouver, B.C. and Lenny Zeidman of Empire Dist. Chicago, were awarded first and second prize, respectively, by ChiCoin. Contest highlighted the morning session of the two-part seminar.

ASSOCIATION NEWS: KAMA (Kansas Amusement & Music Assn.) will hold a meeting August 11 and 12 at the cabin of John Emick on Lone Star Lake. Business sessions will commence at 11:30 A.M. on Sunday (12). Since many activities are planned for Saturday, including swimming, fishing, boating, and the association's third annual frog hunt, members are asked to reserve weekend accommodations at the Ramada Inn in Lawrence, Kansas.

BIG PRE-VACATION RUSH AT Williams Electronics Inc.! Bill DeSelm says they'll begin sample shipments this week of their new 4-player called "Jubilee." Factory will quantity ship around the end of August. Shuffle alleys are also very much on the current delivery schedule out there. Williams will be closed for vacation, by the way, from July 30 through August 10, with production resuming on August 13.

INTERSTATE UNITED CORP. IS expanding its food service business in the Louis-Southern Illinois area with the acquisition of The Zimring Company, a St food and vending service company based in Madison, Illinois.

MILWAUKEE-BASED MCI LTD, unveiled its new game "Ace" last week and is just about completing sample shipments this week. Game is on display at MCI distributor showrooms across the country-so, stop in and see it!

## MILWAUKEE MENTIONS

The eleventh annual Milwaukee Music Industry Golf Outing will take place on Tuesday, July 31, at the River Oaks Country Club. Stu Glassman of Radio Doctors, who puts in a lot of time each year making arrangements for the event, expects a record turnout. "We had 170 last year," he said, "and, judging from the number of new reservation requests already sent to us we should easily have about 200 participating this year." An increasing number of industry people from both the east and west coasts have been showing up for the outing, according to Stu. It's open to record company reps, operators, et al. Prizes and trophies will be awarded and, as in years past, all surplus funds will be donated to the Variety Club Epilepsy Center.

PAUL JACOBS OF WURLITZER DIST. CORP. tells us the model 1050 Juke Box has been an exceptional seller for him! "The unit actually sells itself," he said. "Customers come in, look at it, and buy it—just like that!" He's also moving a lot of the special record packages, the 25 in a pack series Wurlitzer issued, featuring original material of 30's-40's and 50's-60's vintage. Operators are really going for these in a very big way, he said. Paul added that "This past we've had a surge in sales of the furniture style Carousel model C111 tape week machine . . . Incidentally, Paul and his lovely wife, Michelle, will very shortly be moving into their new home, which should be ready for them early next month.

## HOUSTON HAPPENINGS

Lengthy visit with Francis P. Donohue, sales engineer, H. A. Franz Co.; Ralph Ehntholt, consultant, H. A. Franz Co.; Paul H. Tartak, president Trutone Electronics, Inc., N. Hollywood, Cal. H. A. Franz & Co. (Seeburg), Houston, is owned by H. A. (Hody) Franz. . . Irene Butler, wife of L. C. Butler, together with their Daughters, Debra Butler and Pam Butler, recently enjoyed a prolonged vacation in Florida. L. C. Butler is owner of Gulf Coast Distributing Co. (Wur-litzer). Houston, and a large Wurlitzer branch distributorship in San Antonio. litzer), Houston, and a large Wurlitzer branch distributorship in San Antonio. . . . Operator E. R. Giles and beautiful wife, Delta, from Lake Arthur, La., established home base at Central Sales Inc., Houston (Rowe-AMI) while buying equipment for their extensive operations in great State of La. Louisiana is rich in historical background, tourist attractions, natural resources, major heavy manufacturing and higher education; mentioning a few offhand. Two of its 25 higher educational Guy Barnett, owner Coast Music Co., Freeport, and operator R. L. Bonds, owner Bi-Stone Music Co., Mexia, are the vending industry members of the State Vending Commission. Purpose of the Commission is, as name implies, to super-vise vending machine activities in State of Texas. A new and very successful vending company in Houston is Francho Vending Co. The concern is owned and actively operated by Anne and Henry Francho.

Blessed with enough Coin of The Realm to buy for Wife, Erma Wright a New Four Door Sedan with everything on it except a mortgage. . . . As previously reported, Don Siegel, in process of more than doubling his LE Corporation building, included for himself an ultra modern and super comfortable private office. Thing is, Don apparently spends less time than any other Houston chief executive distributor in his office. Usually may be found in sales room, service or parts depts. LE Corporation is Rock Ola distributor in Houston trade area. . . Better than satisfactory business in Houston coin-operated machine industry is very much in evidence. Could be, on account of overall economic conditions and hottest weather in several Summers, majority of natives are taking vacations at home and spending spare cash enjoying sights of their own fair city and environs.

# CLASSIFIED ADVERTISING SECTION

## COIN MACHINES WANTED

WANTED ALL TYPES OF NEW AND OLD SLOT MACHINES FOR IMPORTING TO JAPAN. JATRE INC., Diamond Bldg., 2nd floor, 2-9-2, Minami-Ohi, Shinagawa-Ku, Tokyo, Japan. Cable: Amusejapo Tokyo, SAN FRANCISCO OFFICE, 231 CABRILLO STREET, SUITE #2, SAN FRANCISCO, CALIF. 94121. Tel: (415) 387-6227.

WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., all makes all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUIS, BRUSSELS.

"WANT"—ALL WURLITZER AND ROCK-OLA PHONOS 1965 and newer. All arcade equipment. Flippers to three years old. Uprights. We are interested in distribution of allied equipment. BERT AMUSEMENTS LTD., 3728 East Hastings Street, North Burnaby, B.C. Canada. Phone 298-5578.

WANT: Bingos for resale for Maryland use, and for export. Any quantity. For export only Winter Books with new heads \$550.00. Winter Books Converted like new \$750.00. Pins and amusement machines available at all times. Phone 717-848-1846. D. & P. Music, York, Pa.

BUYING SCOPITONES . . . working or not, Quote your lowest acceptable price. Give full particulars regarding model, appearance, working condition, films, spare parts, etc. Will only consider offers for 5 or more machines. Wasserman Enterprises, 504 Van Ness Ave., San Francisco, 94102.

WILL BUY: Lotta A Fun, Barrel O Fun, Light A Line & Shoot A Line. Call 717-248-9611, Guerrinl's Vending, 1211 West 4th St., Lewistown, Pa.

"WANT—Air Hockey Games, Seeburg Consolettes and Hideaway units. Harvard Metal Typers. Also interested in distribution of new equipment St. Thomas Coin Sales, 669 Talbot St., St. Thomas, Ontario, Canaca. (519) 631-9550."

WANTED: Allied lines to supplement Rockola Phonographs and Valley pool tables—good showroom space available. Budge Wright's Western Distributors, 1226 SW 16th, Portland, Oregon 228-7565.

## COIN MACHINES FOR SALE

FOR SALE/EXPORT/SLOT MACHINES new 3-line pay double progressive plus 5 other models manufactured by General Automatic of Belgium Distributors needed in some foreign areas. Used Bally tradeins and Parts for sale. Nevada Fruit slot machine Co. P.O. Box 5734, Reno, Nevada 89503 (202) 825-3233.

Shoot-A-Line, Lite-A-Line, Lotta Fun, Barrel of Fun. Not from flood area. MONROE BRANT VENDING CO., 829 East Market St., York, Pa. 17403. Tel: 717/848-1386.

QUARTER HORSES: New concept in wall games. First game to feature 4 players for 50¢ or 2 players for 25¢. Not a 2.4-6.8-10 game, but a dynamic race for the finish line. Performance Enterprises, Inc., 4712 N.E. 12th Ave., Ft. Lauderdale, Fla. 33308. Phone (305) 771-3110. **CLASSIFIED AD RATE 25 CENTS PER WORD** 

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$6.25 CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$113 Classified Advertisers (Outside USA add \$78 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 25¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 noon, of preceding week to appear in the following week's issue.

## Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 119 West 57th St., N.Y., N.Y. 10019

POOL TABLES—Large selection of all makes and models available. Completely reconditioned or in "as is" condition for immediate shipment at very attractive prices. Also large selections of pin games, shuffles, guns and music—Phone or write EASTERN NOVELTY DISTRIBUTORS, INC., 3726 Tonnele Avenue, North Bergen, New Jersey 07047 --(201) 864-2424.

FOR SALE—EXPORT ONLY—Bally, Bingos, slots, uprights Games, Inc., Big Ben, etc., Keeney Mt. Climber, etc., Evans Winterbrook. All models rotamint & rotamat. Write for complete list phonos, phono-vues, pin balls, arcade, etc. ROBERT JONES INTERNATIONAL, 880 Providence Highway, Dedham, Mass. 02026 (617) 329-4880.

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