# December 2, 1972 December 2, 1972 December 2, 1972 December 31.25

Industry Continues Limited Schedule Of Christmas Product...MIDEM: Promise Fulfilled & Then Some (Ed). Supreme Court Supports Col In Pirate Suit; Other Anti-Piracy Actions... Memphis Commission Set To Boost Area's Music Mkt... Schmidt's New CBS Post.

ROCK OLA 450: IT'S GOT (FREDDIE) HART



# THE TOUR THAT'S MAKING TRANQUILITY.



On tour with Yes, Tranquility has had one standing ovation after another. The reaction has been so strong, they've extended their tour to include major new dates with West, Bruce & Laing, and the J. Geils Band.

And now with a fantastic, new album called "Silver," Tranquility could be the best surprise anyone bargained for this year.

On Epic Records and Tapes





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### **MIDEM:** A Promise Fulfilled & Then Some

A promise that seems to outdo itself in terms of being fulfilled each year is Bernard Chevry's MIDEM meet in Cannes. A hit right from its start seven years ago, MIDEM wasted little time in becoming the key international gathering of the music business. Each year, in fact, its scope has been enlarged, so that MIDEM 7—taking place in Jan.—looms as the biggest of them all, with at least 5000 tradesters from all levels of the business and all key music markets of the world will be on hand.

The promise of MIDEM is, as we have so often stated in the past, not merely one that takes place during the week of the MIDEM gathering. It's one that is fulfilled throughout the remainder of the year, and, if one takes into account the relationships it sets in motion, its impact is felt in future years. While it's true that modest arrangements are finalized at MIDEM, there are many major arrangements that are initiated at MIDEM and finalized through further negotiation during the year. How often do the pages

of Cash Box contain major international agreements with the notation that "negotiations were initiated at this year's MIDEM'"!

From the standpoint of the American industry, MIDEM carries more significance as the years go by. The American sound of music is once again the world's leading maker of music. American songs and artists are leading the way, and it behooves any U.S. music man to be on hand at MIDEM to offer his musical wares for exposure and exploitation abroad.

So, it has been for solid reasons that Cash Box has supported MIDEM down through the years. It does so with the realization that only by faceto-face meetings among all levels of the world's music output can all the world's music continue to prosper. MIDEM is about to offer its seventh event. Seven is a lucky number, but MIDEM has had lucky numbers in terms of performance since it started its countdown seven exciting years

## CashBox Top100 Singles

			-
	I'D LOVE YOU TO WANT ME		
2	IF YOU DON'T KNOW ME BY NO	)W	3
2	Harold Melvin & Blue Notes-Phila, Int'l 3520 (Dist: Columbia)	4	7
3	PAPA WAS A ROLLING STONE Temptations-Gordy 7121F (Dist: Motown)	6	9
$\sim$	Helen Reddy-Capitol 13350 YOU OUGHT TO BE WITH ME	5	8
8	Al Green-Hi 2227 (Dist: London) SUMMER BREEZE	8	16
6	Seals & Crofts-Warner Bros. 7606	7	14
7	I'LL BE AROUND Spinners-Atlantic 2904	1	2
8	Johnny Nash-Epic 10902 CLAIR	3	1
	Gilbert O'Sullivan-MAM 3636 (Dist: London)	12	19
10	ME & MRS. JONES  Billy Paul-Phila. Int'l (Dist: Columbia)  IT NEVER RAINS IN	14	32
	SOUTHERN CALIFORNIA		
12	Albert Hammond-Mums 6011 (Dist: Columbia)  IF I COULD REACH YOU	13	22
13	5th Dimension-Bell 261 VENTURA HIGHWAY	10	12
14	America-Warner Bros, 7641 WITCHY WOMAN	16	20
15	Eagles-Asylum 11008 (Dist: Atlantic)  OPERATOR	11	30
16	Jim Croce-ABC 11335 ROCKIN' PNEUMONIA	18	21
10.	<b>BOOGIE WOOGIE FLU</b>		
1.7	Johnny Rivers-United Artists 50960 I'M STONE IN LOVE WITH YOU	19	26
18	SOMETHING'S WRONG WITH M	20   <b>E</b>	27
19	Austin Roberts-Chelsea 0101 (Dist: RCA)  DIALOGUE	22	31
20	Chicago-Columbia 45717 CRAZY HORSES	23	28
21	The Osmonds-MGM	21	24
22	Donna Fargo-Dot 17429 (Dist: Paramount)  CORNER OF THE SKY	25	29
23	Jackson 5-Motown 1214 SWEET SURRENDER	26	30
24	Bread-Elektra 45818 ROCK 'N ROLL SOUL	27	33
25	Grand Funk-Capitol 3363 WALK ON WATER	24	25
26	Neil Diamond-UNI 55352 CONVENTION '72	33	44
27	Delegates-Mainstream 5525  GARDEN PARTY	9	10
	Rick Nelson-Decca 32980	15	4
28	THUNDER & LIGHTNING Chi Coltrane-Columbia 45640	17	15
29	FREDDIE'S DEAD Curtis Mayfield-Curtom 1975 (Dist: Buddah)	28	6
30	Raspberries-Capitol 3473	4:1	59
31	KEEPER OF THE CASTLE Four Tops-Dunhill 4330	46	58
32	I DIDN'T KNOW I LOVED YOU Gary Glitter-Bell 276	J 36	43
33	LONG DARK ROAD  Hollies-Epic 10920	42	50
34	AND YOU AND I (PART I) Yes-Atlantic 2920	43	54

35	LIVING IN THE PAST		
36	Jethro Tull-Chrysalis (Dist: W.B.)  THEME FROM THE MEN	54	67
37	Isaac Hayes-Enterprise 9058 (Dist: Col.) SUPERFLY	37	39
38	Curtis Mayfield-Curtom 1978 (Dist: Buddah) WHAT AM I CRYING FOR	59	71
39	Dennis Yost & Classics IV-MGM South 7002 SUNNY DAYS	44	51
40	Lighthouse-Evolution 1069 (Dist: Stereo Dim.) <b>ALIVE</b>	45	55
41	PIECES OF APRIL	47	60
42	Three Dog Night-Dunhill 4331 SITTING	53	68
43	Cat Stevens-A&M 1396 IN HEAVEN THERE IS NO BE	57 <b>FR</b>	70
44	Clean Living-Vanguard 35162 NIGHTS IN WHITE SATIN	52	61
45	Moody Blues-Deram 85023 (Dist: London) WORK TO DO	32	11
46	Isley BrosT-Neck 936 (Dist: Buddah)  A MAN SIZED JOB	49	52
47	Denise LaSalle-Westbound 206 (Dist: Janus)  I GOT A BAG OF MY OWN	40	42
48	James Brown-Polydor 14153 YOUR MAMA DON'T DANCE	56	66
49	Loggins & Messina-Columbia 45719  BEEN TO CANAAN	58	69
	Carole King-Ode 66031 (Dist: A&M)	73	_
50	992 ARGUMENTS O'Jays-Phila. Int'l 3522 (Dist: Epic)	63	74
51	Bulldog-Decca 32996	55	63
52	SPECIAL SOMEONE Heywoods-Family 0911 (Dist: Paramount)	51	56
53	WHY CAN'T WE BE LOVERS  Holland, Dozier featuring Lamont Holland- Invictus 9125 (Dist: Capitol)	48	49
54	SMOKE GETS IN YOUR EYES Blue Haze-A&M 1357	66	77
55	SUPERSTITION Stevie Wonder-Tamla 54226	65	76
56	DON'T LET ME BE LONELY TONIGHT		
57	James Taylor-Warner Bros. 7655  ANGEL	75	
58	Rod Stewart-Mercury 73344  DANCING IN THE MOONLIGHT	68	78
59	DON'T DO IT	67	73
60	The Band-Capitol 3433 EVERYBODY LOVES A LOVE SON		23
61	Mac Davis-Columbia 45727 <b>ELECTED</b>	70	80
62	Alice Cooper-Warner Bros. 7631  ONE NIGHT AFFAIR	30	18
63	Jerry Butler-Mercury 362 SEPARATE WAYS	71	81
64	Elvis Presley-RCA 0815	78	_
65	J. J. Cale-Shelter 7326 (Dist: Capitol)	69	79
66	TURN ME ON, I'M A RADIO Joni Mitchell-Asylum 11010 (Dist: Atlantic) REELIN' & ROCKIN'	74	88
67	Chuck Berry-Chess 2136 SO LONG DIXIE	76	<u> </u>
3,	Blood, Sweat & Tears-Columbia 45661	62	64
FIZED T	OP 100 (INCLUDING PUBLISHERS	AND	LI

68	OH BABE WHAT WOULD YOU		
69	Hurricane Smith-Capitol 3383  BURNING LOVE	80	92
70	1'LL BE YOUR SHELTER	31	,
71	IF YOU LET ME	82	_
72	Eddie Kendricks-Tamla 54222 LET US LOVE	50	53
73	Bill Withers-Sussex 247 (Dist: Buddah) LOVIN' YOU, LOVIN' ME	_	
74	Candi Staton-Fame 91005 (Dist: U.A.)  ROCKY MOUNTAIN HIGH	79	85
75	John Denver-RCA 0829 GOLDEN RAINBOW	_	_
76	Looking Glass-Epic 10900 THE WORLD IS A GHETTO	83	89
77	War-United Artists 50975 YOU'RE SO VAIN	86	-
78	Carly Simon-Elektra 45824 YOU'RE A LADY	-	-
79	YOU'RE A LADY	84	9
80	Peter Skellern-London 20075 WOMAN TO WOMAN	85	91
	Joe Cocker-A&M 1370	_	_
81	TRAGEDY  Argent-Epic 10119	87	9:
82	I RECEIVED A LETTER Delbert & Glen-Clean 60003 (Dist: Atlantic)	88	9
83	Rare Earth-Rare Earth 5048 (Dist: Motown)	89	
84	WHY CAN'T WE LIVE TOGETHI	98	-
85	ANNABELLE Daniel Boone-Mercury 73339	90	94
86	A WHITER SHADE OF PALE Procol Harum-A&M 1389	92	98
87	WHAT WOULD THE CHILDREN THINK		
88	TROUBLE IN MY HOME	94	_
89	YOU CAN DO MAGIC	-	
90	DO IT AGAIN	91	.90
91	DAY & NIGHT	96	
92	The Wackers-Elektra 45816 PEACE IN THE VALLEY	95	
93	Persuaders-Win Or Lose (Dist: Atlantic)  MAMA TOLD ME NOT TO COME	93	100
	Wilson Pickett-Atlantic 2909	81	8
94	I'M SORRY  Joey Heatherton-MGM 14434	_	-
95	KNOCK KNOCK Mary Hopkin-Apple 1855	_	_
96	THE COVER OF ROLLING STO Dr. Hook & The Medicine Show-Columbia 45732		_
97	I MISS YOU BABY Millie Jackson-Spring 131) (Dist: Polydor)	_	_
98	LOVE JONES	99	
99	FEEL THE NEED IN ME	33	
100		_	
	Sparks-Bearsville 006 (Dist: Warner Bros.)	-	-

#### ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

A Man Size Job (Ordena/Bridgeport—BMI) 4 A Whiter Shade of Pale (Tro-Essex—ASCAP) 8 Alive (R.S.O.—ASCAP) 4 And You & I (Yessongs—ASCAP) 5 Angel (Arch—ASCAP) 5 Back To Canaan (Colgems—ASCAP) 8 Burning Love (Combine—BMI) 6 Clair (Mam—ASCAP) 7 Convention '72 (Nik-Nik—ASCAP) 2 Corner Of The Sky (Jobete/Belwin Mills—ASCAP) 2 Cover Of Rolling (Evil Eye—BMI) 5
Dancing In Moonlight (Saint Nathanson-BMI) 5
Day & Night (Warner/Tamerlane—BMI)
Dialogue (Big Elk—ASCAP) 1
Didn't Know I Loved You (Leed-ASCAP) 3
Do It Again
Don't Do It (Jobete-BMI)
Don't Let Me
Elected (Ezra—Indispute) 6
Everybody Loves A Love Song (Screen Gems/ Columbia—BMI)
Feel The Need In Me (Bridgeport/BMI) 9
Freddie's Dead (Curtom—BMI) 2
Funny Face (Prima-Donna-BMI)

	Golden Rainbow (Evie/Spruce Run—ASCAP) Good Time Sally (Stein Van Stock—ASCAP) I Am Woman (Buggerlugs—BMI) I Can See Clearly Now (Caymen—ASCAP) I Got A Bag (Dynatone/Belinda—BMI) I Miss You Baby (Gaucho/Belinda/BMI) I Received A Letter (R.S.O./Amnesty/Walden	4
	-ASCAP)	8
	I Wanna Be With You (C.A.MUSA—BMI)	3
	I'd Love You To (Kaiser/Famous—ASCAP)	-
	If I Could Reach You (Hello There-ASCAP)	1
	If You Don't Know Me (Assorted—BMI)	
	If You Let Me (Stone Agate—BMI)	7
	I'll Be Around (Bellboy/Assorted—BMI)	7
	I'll Be Your Shelter I'm Sorry (Champion/BMI)	ć
	I'm Stone In Love (Bellboy/Assorted—BMI)	1
	In Heaven There Is No Beer (Beechwood-BMI)	4
	It Never Rains (Landers—Roberts—ASCAP)	]
	Keeper Of The Castle (Truesdale/Soldier-BMI)	3
	Knock, Knock (Peer Int'l/BMI)	9
	Let Us Love (Interior/BMI)	7
	Lies (Audiogram—BMI)	6
	Living In The Past (Chrysalis—ASCAP)	3
	Long Dark Road (Xanadu—ASCAP)	3
	Love Jones	ç
į	Lovin' You, Lovin' Me (Rick Hall-ASCAP)	7

5 4 8 7	Mama Told Me Not To Come (January—BMI) Me & Mrs. Jones (Assorted—BMI) Nights In White Satin (Tyler/Essex—ASCAP) 992 Arguments (Assorted—BMI) No (Dirtfarm—ASCAP) Oh Baby What Would You Say (Chappell—ASCAP)
2 0 1	One Night Affair (Assorted—BMI) Operator (Blending Well—ASCAP) Papa Was A Rollin' (Stone Diamond—BMI)
1 2 2 1 7 0	Peace In Valley (Cotillion/Win or Lose—BMI) Pieces Of April (Antiques/Leeds—ASCAP) Reelin' Rockin
7 0 4	Rock & Roll Soul (Cramrenraff—BMI) Rocky Mountain High (Cherry Lane/ASCAP)
7 3	Rock 'N Pneumonia (Ace—BMI)
1 1 5	Smoke Gets In Your Eyes (T. B. Harms—ASCAP) So Long Dixie (Screen Gems/Columbia—BMI)
2	Something's Wrong With Me (Pocket Full of Tunes—BMI)
5	Special Someone (Home Grown/Heywoods —BMI) Summer Breeze (Dawnbreaker—BMI)
8	Sunny Days (Cam-USA—BMI)

93	Superstition (Stein/Van Stock/Black Bull-	
10 44	Sweet Surrender (Screen Gems/Col.—BM1)	55 23
50 51	Theme From the Man (East Memphis) (Incense—BMI)	36
	Thunder & Lightning (Chinick—ASCAP)	28
68 62	Tragedy (Mainstay—Music) Trouble In My Home (Gaucho/Belinda/BMI)	81
15	Turn Me On, I'm A Radio (Joni Mitchell—BMI)	65
3 92	Ventura Highway (W.B.—ASCAP)	13
41	Walk On Water (Prophet-ASCAP)	25
66 24	What Am I Crying For (Low-Sal—BMI)	38
74	What Would The Child Think (Porter/Binder —ASCAP)	87
16	Why Can't We Be Lovers (Gold Forever-BMI)	53
63	Why Can't We Live	84
42	Witchy Woman (Kicking Bear/Benchmark-	
54	Woman To Woman (TRO/Andover/ASCAP)	14 80
67	Wonder Girl (Half/ASCAP) Work To Do (Triple Three—BMI)	100
18	Work To Do (Triple Three—BMI) World Is A Ghetto (Far Out—ASCAP)	45 76
10	You Can Do Magic (Kama Sutra/Five Arts)	89
52	You Ought To Be With Me (Jec/Al Green-BMI)	5
6	Your Mama Don't Dance (Wingate/Jasperilla-	
39	ASCAP)	48
37	You're So Vain (Quackenbush/ASCAP)	77
		- 44

IEUTENANT PIGEON

The single that took Europe by storm (a hit in Belgium... Holland... England) is well on it's way now in the U.S.A.

"Mouldy Old Dough" was #1 on the British charts for 3 weeks and sold over 700,000 copies. Unheard of.

"Mouldy Old Dough" is a hit. By any country's standards.

So, U.S.A. get ready!

1043

A Stavely Makepeace Production

#### A Classic Shade Of Pale.

Procol Harum started their career with a song that'll be around as long as rock. Today they're still a major influence in music. But five years of people have grown up who weren't listening when Procol got their start.

So we're re-releasing their original album which contains "A Whiter Shade Of Pale," their first classic.

It's a new standard.

On A&M Records.

#### A Whiter Shade Of Pale

Gary Brooker voice and plane. Matthew Fisher Hammond o Robin Trower dead guilar thavio knights hass guitar B. J. Wilson



#### Commission To Boost The Sound Of Memphis

MEMPHIS - The music industry of

MEMPHIS — The music industry of Memphis has received a boost with the formation of the Memphis and Shelby County Music Commission.

The commission was formed by a joint resolution of the Shelby County Quarterly Court and The Memphis City Council.

The purpose of the commission is to promote the Memphis Music Industry throughout the world in addition to assisting the industry in becoming involved in various community projects including the proposed \$3 million Memphis Music Hall of Fame.

At the first meeting of the commission Marty Lacker, Mempro, Inc., was elected Chairman; County Court Squire Billy Ray Schilling, vice chairman; City Councilman Fred Davis, secretary; and Willie Mitchell, Hi Recording Company, treasurer.

In addition to Lacker and Mitchell, members of the commission from the music industry are Stax President, Jim Stewart: James Eikner, Jr., vice

music industry are Stax President, Jim Stewart; James Eikner, Jr., vice president, Transmaximus Studios; Jim Stewart; James Eikner, Jr., vice president, Transmaximus Studios; Knox Phillips, vice president of Sam Phillips Recording Studios, Isaac Hayes, and Don Burt, co-owner of Mempro, Inc., and the current president of the board of directors of Memphis Music, Inc., to be rotated each year.

Additional members of the commission

Additional members of the commission are Memphis City Councilwoman (Cont'd on p. 12)

#### FRONT COVER:



Capitol Country superstar Freddie Hart, who just collected gold for his "Easy Lovin'" LP, introduces Rock-Ola's new model 450 coin phonograph to the music industry. Freddie's singles, including his new hit 'Got the All Overs for You', has helped music operators to some fine coin collections of their own. He's the current holder of the Music Operators of America C&W Artist of the Year Award and a favorite on jukeboxes from coast to coast.

The new Rock-Ola juke, dubbed "The Works" by that company, offers a technically advanced mechanism housed in an extremely-attractive cabinet best described as "dazzling". Capitol Country superstar Freddie

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#### **Industry Continues Limited** Schedule Of Yule Product

try counts on the Christmas selling season for the bulk of its volume, but—continuing the trend of recent years—it's not counting on Christ-mas oriented product to do the job.

mas oriented product to do the job.

In the LP area, the industry at one time \*would offer dozens of new albums by its key acts. This heavy release schedule was bolstered by the advent of stereo and a somewhat fleeting trend toward contemporary acts paying tribute to the Yule season. So far this year, the reviewing department of Cash Box has received six albums, four newcomers and two partment of Cash Box has received six albums, four newcomers and two re-issues. The newcomers, in fact, have a decided concept approach. "Christmas at the White House" (Caedmon) features Burl Ives favors (Caedmon) features Burl Ives favors selections of favorites of various Presidents; "Hark, The Herald Angels Swing" (World Jazz) is a band tribute by the World's Greatest Jazzband of Yank Lawson & Bob Haggart; "Merry Christmas from the Hillside Singers" (Metromedia) features the singers without any accompaniment. In a more traditional vein is Jim Nabors' "Merry Christmas" (Columbia).

The two re-issues are Robert

The two re-issues are Robert Rheims' "Christmas Organ & Chimes" (UA), a classic Christmas offering, while various artists perform in a budget LP from Harmony, "We Wish You a Merry Christmas."

Singles Product

The singles area also shows a limited Holiday approach. The trade,

well-aware of tight playlists and Christmas programming that takes place closer-and-closer to Dec. 25, also plays it cautious in trying to get a Christmas single to catch-on. Many "Christmas" disks, in fact, are designed in content to remain around after the Holiday Season. Thus, such titles as "The Rest of the Year." a re-issue by David Buskin (Epic), "Let Us Love"/"Gift of Giving" by Bill Withers (Sussex), "Remember (Christmas)" by Nilsson (RCA), from the star's album, "Son of Schmilsson." Also, there's Leon Russell's "Slippin' Into Christmas" (Shelter), "Christopher the Christmas Tree" (Paramount), a song, penned by George Bowers, that will accompany the album that is sent around to the 168 Veteran Hospitals in the U.S. by the President.

the President.
Finally, Polydor is making the annual release of James Brown's "Santa Claus Go Straight to the Ghetto" and "Sweet Little Boy." It's been available since Brown's days with King Records

A new Christmas disk with a social nessage is Martin Mull's "Santa

A new Christmas disk with a social message is Martin Mull's "Santa Doesn't Cop Out On Dope" (Capricorn), a warning on the dangers of dope. Another re-issue is Ode's Cheech & Chong novelty, "Santa Claus & His Old Lady."

By way of England, RCA is releasing the famed Yule number, "Little Drummer Boy," in a version by the Scottish Bagpipe Band, which hit earlier this year with "Amazing Grace." The disk is already a click in England, the label reports.

#### Fantasy Buys Milestone Rights

BERKELEY — Fantasy Records has acquired the U.S. and Canadian rights to the Milestone catalog, and current artists under sub-license, from Locele, a British Commonwealth firm which has purchased the label. Fantasy will take over the production, packaging and distribution of Milestone in the U.S. and Canada immediately, according to a joint announcement by Saul Zaentz, president of Fantasy, and Herman Gimbel, president of Audio Fidelity (of which Milestone became a division in 1970).

Said Zaentz, "It is our intention to continue the aggressive development of Milestone with new recordings by contract artists, including Sonny Rollins, McCoy Tyner, Joe Henderson, Johnny Lytele and Jim Hall. We will also greatly strengthen and expand the catalog by re-issuing the Riverside masters on Milestone, mainly in the 'two-fer' form that has proven a British Commonwealth firm which

#### Waxie Maxie's 37th Year Is Retailer's Best

WASHINGTON, D.C. — During the 37th year of operations, Waxie Maxie experienced the largest growth in sales and earnings in the history of the company. The music retailer earned 44¢ per share on sales of \$2,-218,010.00 for the fiscal year July 31, compared to 26¢ per share (recaste) in sales of \$1,482,236.00 for the fiscal year ended July 31, 1971. Net earnings increased 69% over 1971.

Waxie Maxie now has 13 stores in

waxie Maxie now has 13 stores in operation including the newest in the Frederick Towne Mall, Frederick, Maryland, which opened on September 9, 1972, and has completed the expansion of warehouse and administrative office space.

For fiscal year 1973, Waxie Maxie anticipates higher sales and higher earnings due to the fact that 12 stores will have been open for a full 12

will have been onen for a full 12 months and the Frederick store will have been open for approximately ten

so successful on Prestige and Fan-

Milestone was started in 1966 by Milestone was started in 1966 by Orrin Keepnews. Although this was a period when the music world was proclaiming the death of jazz, Milestone began to build a strong reputation with neglected jazz giants like Lee Konitz and James Moody, talented newcomers like Joe Henderson, Gary Bartz and Jack DeJohnette, and an active program of classic jazz reissues featuring Louis Armstrong, Blind Lemon Jefferson and Ma Rainey.

When Milestone was absorbed by Audio Fidelity in 1970, Keepnews remained as head of the division, mained as mained as head of the division, launching an expansion program that included the signing of such top artists as McCoy Tyner and Jimm Hall. In the spring of 1972 Keepnews persuaded Sonny Rollins to resume recording activities after a five-year retirement as a member of the Milestone rester.

#### Diamond, John Bow MCA Records

UNIVERSAL CITY — MCA Records is introducing its new MCA label with both LP and 45-rpm product. The album is the new Neil Diamond, "Hot August Night," recorded live on just such an evening at the Greek Theatre in Los Angeles. According to Rick Frio, MCA's vice president and director of marketing, advance orders on this album have been sufficient to warrant his contacting the RIAA for gold-record certification as a milfor gold-record certification as a milseller.

The debut single for MCA Records is Elton John's "Crocodile Rock," which the artist has been introducing

which the artist has been introducing in concerts on his current U.S. tour (winding down this week in Florida). The Neil Diamond disk is a double-LP package spearheading December as a Neil Diamond Month for MCA. Included among the tracks are such Diamond hits as "Sweet Caroline," "Shilo," "Cracklin' Rosie," "Solitary Man" and his gold single "Song Sung Blue."

#### **Supreme Court** Supports Col. In Pirate Suit

NEW YORK — The U.S. Supreme Court has refused to review the deci-sion of the Supreme Court of South Carolina which granted Columbia sion or Carolina w sion of the Supreme Court of South Carolina which granted Columbia Records a preliminary injunction against unauthorized duplication of Columbia recordings by Custom Recording Company, Inc. Upholding Columbia right to protect itself from unfair competition by tape pirates, the South Carolina Supreme Court described Custom's actions as being "parasitic." In refusing to review the case, the U.S. Supreme Court has let stand the decision of the South Carolina Supreme Court. lina Supreme Court.

#### **Anti-Piracy Injunctions** In Ore., Utah

PORTLAND, ORE. — Permanent injunctions barring O'Dell Stereo Center, Inc., and Howard and Hazel Harrison, doing business as The Spirit of 82nd and The Spirit of 17th, from engaging in the manufacture, sale or offering of unauthorized duplications of sound recordings were issued last. offering of unauthorized duplications of sound recordings were issued last week by Judge William M. Dale of the Oregon State Circuit Court for the County of Multnomah.

The order by Judge Dale stemmed from a class-action suit brought by Warner Bros. Records, Inc. and A & M Records, Inc., in behalf of themselves and all other entities similarly situated.

Judge Dale also denied a motion to dismiss a temporary restraining order issued against A. E. Stone and Jerry O. Stone, doing business as Stone Electronics, as part of the same liti-

gation.

In another development in Salt Lake City, a preliminary injunction was issued against R. A. Ridges Distributing Co., Inc.; Tape Head Company, Inc.; Solo Music Corp., Music City and a number of individuals barring them from manufacturing, advertising or selling unauthorized duplications of tape recordings.

The order, signed by Judge Gordon R. Hall of the Salt Lake County District Court, was issued as a result of a civil suit brought by Warner Bros. Records, Inc., United Artists Records, Inc., Mercury Record Productions,

Records, Inc., United Artists Records, Inc., Mercury Record Productions, Inc., A & M Records, Inc., Atlantic Recording Corp., Buddah/Kama Sutra Records, Inc., GRT Corporation, Bell Records, Famous Music Corporation, Polydor, Inc. and MCA Records, Inc. In addition to the four corporationnamed, the injunction also covers, as individual defendants, Rick Goeller, doing business as The Sound Track; Daniel L. Murphy, doing business as The 8 Track Stereo Systems, and Richard A. Ridges.

#### ADL Award: Joe Smith

NEW YORK — Joe Smith, president of Warner Bros./Reprise Records, will receive the Anti-Defamation League Human Relations Award from the Music & Performing Arts Lodge of B'nai B'rith. Smith will be presented with this award at a luncheon in his honor on Feb. 14 at the Pierre Hotel in New York. Previous honorees are Jack Grossman, Clive Davis, Stan Gortikov and Cy Leslie.

Simon Schmidt's New Post At CBS Int'l

See Int'l News



Music by Michel LeGrand Lyrics by Smokey Robinson Produced by Bob Crewe

Four of music's most important personalities combine their talents to create one of the year's most important singles—from one of the year's most important motion pictures. Listen.

Listen to what's happening at Motown. You'll hear the times change.

1972 MOTOWN RECORD CORPORATION

#### Columbia Re-Inks Beautiful Day

NEW YORK-Columbia Records has announced the re-signing of It's A Beautiful Day to the label. Negotiating a new five-year recording contract on behalf of the group was the band's manager Mike Jablonowski and attorney Stan Friedman.

The group is currently recording their fifth LP for the Columbia label with January as a possible release date. It's A Beautiful Day is also slated to open Chicago's re-vamped Kinetic playground with Poco on December 22nd. Their current char album is entitled "It's A Beautiful Day At Carnegie Hall."

#### WB Music Reps Bowen, Howe

NEW YORK — Warner Bros. Music Publishing, in accord with its acquisi-tion policy, has recently concluded catalog presentation deals with two key American record producers, Jim-my Bowen and Bones Howe.

my Bowen and Bones Howe.

Bowen has been a well-known figure on the music scene over the last decade. Once a pop star himself, as an artist he recorded a rock & roll classic, "Party Doll". He has produced numerous million-selling records for many artists, including Frank Sinatra, Dean Martin, and Kenny Rogers and The First Edition. His current activities include recording Lee Hazlewood and Bert Kaempfert.

Howe has produced all of the Fifth

Howe has produced all of the Fifth Howe has produced all of the Fifth Dimension hits, including the million selling "One Less Bell" and "Didn't Get To Sleep." His various other recording activities have included production for Shirley Jones, the Association, and Punch.

Ed Silvers, president of Warner Bros. Music, states that Warner's has already secured many cover recordings of compositions from both catalogs.

#### **Letter To Editor**

Right On!

This week's Cash Box editorial ("The Liner-Note Vacuum") commenting on the absence of liner notes evident in today's product is a valid commentary. With so many manufac-turers wondering how to launch a new group or present a new artist, it seems a paradox that the potential consumer is given so little informa-

There is a root cause, though. As one who spent a number of years with various manufacturers, invested endless hours of discussion with countless new artists and written scores of liners, I experienced a developing disdain for liner notes—not from the manufacturer, but from the artist and/or producer. As the industry passed into the era of the self-contained artist and the independent producer in the post Beatle period, more and more "independence" was asserted by these people. So called artistic considerations took precedence over marketing considerations and the new breed of music makers said "the music speaks for itself . . . what's in the grooves is our state-ment". Great, except few people got to hear their "message" because they weren't sufficiently motivated by the written word to pick it up!

The information provided by jazz authorities such as Feather, Gleason, Gitler, etc. et al is, as you stated, an anthology of the period and the music. Unless one saves random in-depth reviews of current pop and rock records, there is no archive for this peri-

With everyone in the industry complaining, though, will they ever really go forward into the past in search of good old days?

Marty Hoffman

#### Goody 9 Mos.: Higher Sales, **Profit Loss**

NEW YORK — Sam Goody, Inc. has reported results for the nine months ended Sept. 30.

president, said that Sam Goody, Sam Goody, president, said that sales for the nine months ended Sept. 30, increased to \$19,362,571 compared with \$17,864,129 for the year earlier period. There was, however, a loss of \$93,455 or 14¢ per share for the current period, compared with a profit of \$253,509 or 37¢ per share for the same period a year ago.

Goody noted that the loss for the nine months is attributed to the opening of five new stores located in Livingston, N.J., Pennsauken, N.J., North Philadelphia, Pa., Raleigh, N.C. and the Radio City area of New York.

In commenting on projections for the year, he said that given the vagaries of buying patterns in the Christmas season, we may still reach our projection of net earnings of \$475,000 or 70¢ per share.

#### Wometco Dividend

MIAMI — The Wometco Enterprises, Inc., board of directors has declared a regular quarterly cash dividend of 11.4¢ on Class "A" stock and 4.2¢ on Class "B" stock payable Dec. 15, to stockholders of record Dec. 1, Shares outstanding as of Sept. 9 totaled 6, 000,964.

#### Berry LP On Pickwick/33

NEW YORK-Rich Lionetti, marketing director of Pickwick/33, reports that the economy priced label is putting into immediate release an LP by Chuck Berry titled "Johnny B. Goode" that includes such Berry classics as "Roll Over Beethoven," "Sweet Little 16," "Memphis Tennessee," Little 16," "Mempnis Tennessee, "Maybelline," the title tune "Johnny B. Goode," "Back In The U.S.A.," "Rock & Roll Music," "School Days" and "Reelin' & Rocking". The album will also be available on Pickwick/8, economy priced stereo cartridge tape.

Lionetti called the album "the most impressive record we have issued since 'Jesus Christ Superstar', which won the 1971 NARM Award for 'Best Selling Economy Priced Record'."

#### London's Year-End LP Product

NEW YORK — London Records has a final, year-end LP release of product, headed up by the second album by Gilbert O'Sullivan, according to Herb Goldfarb, vice president, mar-

keting and sales.

Already well on its way to a record-breaking Oct. Nov.-Dec. quarter, the company will release within the next two weeks, seven new albums covering such diverse repertoire areas

as nop, jazz and classical.

The O'Sullivan LP, titled "Back to Front," includes the artist's self-

#### Little Jimmy's 'Killer' LP

HOLLYWOOD — MGM Records has released Little Jimmy Osmond's album, "Killer Joe," with tunes that include the youngster's recent singles hit, "Long Haired Lover From Liver-pool."

The LP, produced by Mike Curb and Don Costa, with arrangements by Costa, features songs such as "Little Girls are Fun," "Let Me Be Your Teddy Bear," "Mother of Mine" and "Rubber Ball."

#### Bread's 'Guitar Man' LP Is Gold

NEW YORK-The RIAA has just NEW YORK—The RIAA has just certified Bread's fifth Elektra album, "Guitar Man" as a gold record with sales of over one-million dollars. "Guitar Man," released only one month ago, marks the second gold LP for the group, having previously received the group of the gr the award for their "Baby I'm-A-Want You" LP. In addition, Bread have acquired two gold singles for the hits, "Make It With You" and "Baby, I'm-A-Want You."

#### 1st Holdridge Album On Para

NEW YORK - Lee Holdridge's first NEW YORK—Lee Holdridge's first album for Paramount Records is due soon. Called "Lee Holdridge & Orchestra," it features themes from "Lady Sings the Blues," "Young Winston," among other numbers. Also, a "Neil Diamond Suite" recognizes Holdridge's recent stint as arranger-Holdridge's recent stint as arranger-conductor for the star's recent con-certs. Holdridge is also set to score two segments for NBC's "Sunday Night Mystery Theatre."

penned current single smash, "Clair, and assorted other new items, all written by O'Sullivan himself. Complete lyrics are also a part of the package.
Upcoming too is a new repackaging

of earlier Al Green performances, titled "Green Is Blues." Green already owns one gold LP and four gold singles.

A special two record package by

A special two-record package by John Mayall, "Down the Line," offers a representation of the top names associated with the British blues star over the years. Among those present on these tracks are Eric Clapton, Pe-ter Green, Keef Hartley and John

McVie.

Benny Goodman, whose earlier live big band album, recorded in Sweden, is a consistent jazz chart entry, is out with this second phase 4 stereo set, this time featuring the sextet in a package titled, "On Stage." Many of the sextet's best-remembered numbers are included. are included.

Three other phase 4 stereo albums Three other phase 4 stereo albums are also especially noteworthy. First of these is the special, "Merman Sings Merman," with the Broadway star singing a batch of her own greatest triumphs like, "I Got Rhythm," "Everything's Comin' Up Roses" and "Alexander's Ragtime Band," among others. Stanley Black batons the orchestra on this one.

Leopold Stokowski conducts the London Symphony Orchestra in a

Leopold Stokowski conducts the London Symphony Orchestra in a "60th Anniversary Concert," consisting of exactly the same works performed in his conducting debut, 60 years ago on June 14, 1912. The two-record concert was recorded at London's Royal Festival Hall.

Finally, and also on phase 4 stereo

Finally, and also on phase 4 stereo, is the latest in a series by maestro, Camarata, conducting the works of famous composers. Johann Sebastian Bach is the spotlight composer in the latest in the series which has previously featured works by Verdi, Puccini, Rachmaninoff, Tchaikovsky and Borodin.

The entire release is being given an all-out merchandising drive, now, in order to cash in on the Christmas buying splurge just getting under way. All of the albums will be out the first week in Dec.

#### Vanguard Bows Six Albums; 1st Hopi Set

NEW YORK—Vanguard Records has released six new albums. The four released six new albums. The four pop, blues and folk recordings include: "Carmilla: A Vampire Tale" by the ETC Company of La Mama, the original cast recording; "Voice of the Eagle" by Robbie Basho, the first Vanguard album by this sensitive folk instrumentalist; "Hold That Plane"

Vanguard album by this sensitive folk instrumentalist; "Hold That Plane" by Buddy Guy, the great blues-guitarist and singer; and "Last Sessions" by Mississippi John Hart, the actual last sessions recorded by the folk and blues singer.

The two classical recordings include: "Las Cantigas de Santa Maria" performed by the Waverly Consort, recreating a series of tales relating the miracles performed by the Virgin Mary; and Cherubini's "Missa Solemnis in D Minor" performed by the Clarion Concerts Orchestra and Chorus conducted by Newell Jenkins and featuring Patricia Wells, Maureen Forrester, George Shirley and Justino Diaz. Diaz.

#### First Hopi Album

Also, Hopi Records has released its first album to be distributed by Van-guard Records, "Confessions of a Male Chauvinist Pig," by Artie Kaplan.

Having played on over 150 #1 singles, this is Kaplan's first solo album and it combines his talents as a singer, songwriter and musician.
Produced by Artie Kaplan and

president of Hopi Records, Mort Ross, the record is being channeled through all of Vanguard's national distribution outlets.



CLOSE TO GOLD—Yes, Atlantic Records' best-selling contemporary music group, was presented with gold record awards for their latest ablum "Close To The Edge" at a luncheon last Monday (20) hosted by Atlantic president, Ahmet Ertegun. At the reception, Yes' manager Brian Lane announced that the group has re-signed with Atlantic for five-years.

Certified by the RIAA for sales of one million dollars, the gold record award for "Close To The Edge" marks the second for Yes in addition to their previous release, "Fragile."

Shown above at luncheon are: (1-r) Rick Wakeman, Allen White & Steve

Shown above at luncheon are: (1-r) Rick Wakeman, Allen White & Steve Howe of Yes; Atlantic's Jerry Greenberg, Chris Squire, Yes; Atlantic president, Ahmet Ertegun; Jon Anderson of Yes, and group's manager, Brian Lane.

#### **Warners Sets** Regional Mkting Mgrs

HOLLYWOOD—In an unprecedented marketing move, Warner Bros. Rec-ords has appointed nine regional mar-

marketing move, Warner Bros. Records has appointed nine regional marketing managers who will coordinate sales and promo services on the regional and branch level. The announcement was made in Burbank by Ed Rosenblatt, vice president and director of national sales.

Under the new system beginning December 1, the regional marketing managers will coordinate and direct all sales and motivational efforts regionally for Warner Bros., Capricorn, Bearsville and Chrysalis product distributed locally through the WEA Distribution System. These managers will report directly to Rosenblatt, Ron Saul or Russ Thyret in the home office in Burbank.

The new Regional marketing managers for Warner Bros. are Al Frontera in Cleveland, Ray Milanese in Philadelphia, Worthy Patterson in New York, Jim Saltzman in Boston, Eddie Gilreath in Atlanta, Roy Chiovari in Chicago, Don McGregor in Dallas, Gary Davis in San Francisco and Alan Mink in Los Angeles.

#### **Crawford Heads** ABC/Dunhill Atlanta HO

LOS ANGELES—Jay Lasker, president of ABC/Dunhill Records, has andent of ABC/Dunhill Records, has announced the opening of a new office in Atlanta at 1314 Ellsworth Industrial Drive, N.W. It will be headed by Dave Crawford, who will be involved in a full scope of activities from the acquisition of new artists and writers to production and promotion of new and currently signed artists

artists.

"The basic reason for the creation of this office," stated Crawford, "is to give artists and writers, primarily, although not are accomplished to the complete of th

give artists and writers, primarily, although not exclusively, in the rhythm and blues field, a shot at a major recording company in the South."

Recording of artists and writers signed to ABC/Dunhill Records in Atlanta will be done at Muscle Shoals Sound Studios in Alabama, as well as at independent studios in Philadelphia and Detroit when called for. phia and Detroit when called for, reported Crawford.

reported Crawford.

Announcement of the new Atlanta office is part of ABC/Dunhill's continuing expansion into the r&b market (recent signings include the Four Tops and Fully Guaranteed). It also follows closely the creation of a Nashville office and the acquisition of Cartwheel Records in Nashville.



'HOT SHOTS' -- Jack Wiedenmann, 'HOT SHOTS' — Jack Wiedenmann, president of Metromedia Records, has announced the signing of Winchester, a five-piece rock group, to the label. The initial single by Winchester will be "Hot On The Heels Of Love," produced by Reid Whitelaw, Don Oriolo and Norman Bergan for A Word Production. Pictured at the signing are (from left to right): Reid Whitelaw; Jack Wiedenmann, president of Metromedia Records; Don Oriolo; and Jimmy Krondis, professional manager, Metromedia Music Inc.



PACESETTER—Stax's chairman of the board, Al Bell, was a recent recipient of the National Pacesetter Award. The award presentation, sponsored by the U.S. Department of Commerce and Office Of Minority Business Enterprise, was held at the International Club in Washington, D.C. L-R: Stax's corporate manager John Smith (who accepted the award on behalf of Bell), secretary of treasury George Shultz, secretary of commerce and Mrs. Peter G. Peterson, and Arthur F. Sampson (GSA).

#### Chelsea Names Fine Promo VP

NEW YORK—Jerry Fine has been named vice president in charge of national promo of Chelsea Records, according to Wes Farrell, president of the record label which is manufactured and distributed by BCS.

the record label which is manufactured and distributed by RCA.

Fine came to Chelsea earlier this year as director of national promo. During the past seven months, he and executive vice president and general manager Buz Wilburn were responsible for breaking Wayne Newton's Gold single, "Daddy Don't You Walk So Fast," and Austin Roberts' current hit single "Something's Wrong With Me". Both Chelsea execs worked closely on the Newton and Roberts closely on the Newton and Roberts campaign with RCA Records' promo force on both the local and national

force on both the local and national levels.

Prior to joining Chelsea, Fine was national promo manager of Sunflower Records, a division of MGM. Earlier, Fine was national sales and promo manager of Amaret Records.

Between 1960 and 1966, Fine worked in Boston for distributorships in various capacities from local sales to regional promo. During 1967 to 1970, he was exec vice president of Take 6 Enterprises.

Fine headquarters at the Chelsea office in Hollywood.

#### Polydor Promo **Appointments**

NEW YORK—Polydor Inc. has announced that Bob Ganim has been appointed director of national promoappointed director of national promo-tion. Ganim, who has already assumed his new post, will be based in New York. He was previously midwest regional promo manager for Polydor. Ganim will report directly to Tom Noonan

Noonan.

In other promotion staff changes, Polydor has named Bill Scull as midwest regional promo manager. Scull, who has been with Polydor for a year working out of Cincinnati, will continue to be reached in that city at area code (513) 771-4832.

Ed Spacek has been named to the newly-created post of southwest regional promo manager. The new position divides the south into two regions of effect better concentration for the label. Spacek will be responsible for

to effect better concentration for the label. Spacek will be responsible for promotion in Texas, Oklahoma, Louisiana, and parts of New Mexico. Spacek will be based in Dallas.

Ed Mascolo continues as southern regional promotion manager based in Nashville. He will handle promotion activities for Polydor in the remainder of the south.

#### Findlater Heads **Disco-Vision** For MCA

UNIVERSAL CITY—John W. Findlater has been appointed president of
MCA Disco-Vision, Inc., by Lew R.
Wasserman, president and chief executive officer of MCA, Inc.
A long-time senior officer and vice
president of MCA, Inc., Findlater has
functioned in a wide range of highlevel corporate affairs since joining
the company as general counsel during its days as a talent agency. In
his new position, he will direct activities connected with the MCA DiscoVision (color video disc) system,
which will be domnstrated publicly for
the first time on Dec. 12 before invited audiences of press and entertainment industry executives.
MCA Disco-Vision is an MCA company specializing in the development
of a new technology that will enable
home viewers to see the motion pictures of their choice via discs played
on an inexpensive player attached to
any standard TV set. The Disco-Vision
disc itself has microgrooves that are
scanned by a laser beam. MCA anti-

disc itself has microgrooves that are scanned by a laser beam. MCA anti-cipates that its D-V albums will re-tail at prices comparable to LP record albums

The Dec. 12 demonstrations are de-Ine Dec. 12 demonstrations are designed to be a progress report on the company's research and development of the video disc and not a consumer introduction.

#### Jonas Opens Firm

HOLLYWOOD—Jonas Music Co., a music placement firm, has started in Hollywood, under the aegis of Jonas

The company places songs for established and unknown songwriters and works with publishing companies as well. It not only selects potential hit songs, but secures top, established groups to record them.

Among these are "Joy to the World," "Never Been to Spain" and "Pieces of April" recorded by Three Dog Night, as well as "Snow Blind Friend" recorded by Steppenwolf.

Hardy, formerly with Reb Foster Associates in Beverly Hills, Calif., calls his music firm a "throwback to the old Tin Pan Alley Days." They encourage artists to approach them for material, and make every effort to get clients' music exposed.

Hardy, who has worked with various maior groups also sheeks praying

Hardy, who has worked with various major groups, also checks previously overlooked material, and is bringing "an honest, personalized service," he said.

#### 4th Harmony Hut Opened In 4 Mos.

LANCASTER PA. — Schwartz Brothers, Inc. officially here last week (24) opened a giant 4,500 square foot music center in Park City Mall (Lancaster, Pa.). It is the fourth Harmony Hut to open in four months.

The Park City Mall is the nation's largest enclosed shopping center with 156 stores including four department stores and parking for 8,000 automobiles. An average of more than 200,000 people have shopped in the mall each week.

each week.

According to James Schwartz president of Schwartz Brothers "The music business is one of the booming areas of the leisure time industry and there is an ever growing number of products for the public to choose from. Through Harmony Huts we have taken our music merchandising know-how from rack and distribution operations and put it to work successfully in our own large, full line music stores. They are answering consumer demand for one-stop shopping by providing our customers with ping by providing our customers with all their music needs and at the same time providing Schwartz Brothers

time providing Schwartz Brothers with a strong profitable division."

The company, which operates the world's largest music store in Willowbrook Shopping Center Wayne, N. J., this month replaced its first Harmony Hut, a 500 square foot unit in College Park Md. with a 2,700 square foot store. It also converted a 2,800 square foot unit in Seven Corners Shopping Center, Falls Church, Va. from tapes and car stereo installation to a full line of music merchandise.

Since Aug., a 3,800 square foot Harmony Hut was opened in Cloverleaf Mall, Richmond, Va. and a 4,000 square foot unit in Manassas Mall Shopping Center, Manassas, Va.

square foot unit in Manassas Mall Shopping Center, Manassas, Va.

As a result of new stores and replacing its smaller stores with larger units, the chain has increased its selling space by 49% this year. The company expects to open at least three additional Harmony Huts during 1973, including 6,500 square foot units in the Security Square Mall, Baltimore, Md. and the Springfield Mall, Springfield, Va.

Schwartz Brothers, Inc. recently re-

Schwartz Brothers, Inc. recently reported record sales of \$13,590,493 for the nine months ended Sept. 30, 1972 compared with \$13,467,794 a year earlier.

#### Meisel Into Indie Promo

NEW YORK—Lennie Meisel, vet promo figure, has opened an indie promo office in New York. He is located through Raydel, 311 West 43rd St. in New York. He can be reached there at (212) 586-5370 or at (212) GL 4-7140.



HIS OWN MAN — Songrwriter-guitarist Jesse Ed Davis signs Epic recording contract as Don Ellis (center), vice president of the label's a&r department, and manager Joel Maiman look on. Davis, one of rock's most in-demand sidemen, was an original member of the Taj Mahal troupe and a featured performer in both the Bangla Desh concert and film. His first solo LP for the Epic label is currently in the planning stages.

## "THE BEST OF THE BYRDS." WATCH IT BECOME THE SECOND BIGGEST BYRDS ALBUM IN HISTORY.



KC 31795

Here's the follow-up to one of the most successful "Greatest Hits' albums in rock history.

"The Best of The Byrds": including every AM and FM favorite from

ON COLUMBIA RECORDS AND TAPES

the past few years.

#### **Grammy Awards Entries Screened**

NEW YORK-Dozens of the record-NEW YORK—Dozens of the recording field's producers, musicians, arrangers, composers, record company execs, reviewers, authors and trade paper representatives gathered in New York's Essex House on Nov. 9 for a full day screening of thousands of entries submitted for this year's Grammy Awards competition. The purpose of the record Academy's (NARAS) annual event was to insure proper category placement for recommendations submitted by members and companies and also to screen bers and companies and also to screen out all ineligible material.

Throughout the morning, separate committees met to review all entries in their specific fields, occasionally huddling with other committees to discuss duplicate entries. In the afternoon, the various committees com-bined forces to solve all remaining category problems and also to review all entries for the Best New Artist

category.

category.

The pop, rock and folk committee meeting was supervised by Atlanta's Bill Lowery, assisted by Mary Tallent. Chicago sent Bill Traut; Los Angeles winged in Jack Daugherty and Don Ralke; Nashville supplied Don Gant and John Sturdivant. The trades were represented by Bob Adels of Cash Box, Mike Sigman of Record World and Sam Sutherland of Billboard. Nancy Ehrlich sat in for Record Source International, while Columbia and RCA sent over Mickey Eichner and Bruce Summerfield, respectively.

Eichner and Bruce Summerfield, respectively.

Chicago producer Sam Brown supervised the rythm and blues screening with able assistance from Jim Delehant of Atlantic, Cecil Holmes of the Buddah Group, Phil Jones of Motown, Buzzy Willis of RCA and Tim Whitsett of Stax, along with Tony Heilbut, author of "The Gospel Sound: Good News and Bad Times," and producers Joe Kennedy and Horace Ott.

Dan Morgenstern, editor of Down Beat and a New York chapter Governor, piloted the Jazz committee that included Atlantic's Michael Cuscuna, CTI's Gregg Hall, trumpeter Joe Newman and reviewers Stanley Dance, Ira Gitler and Father Norman O'Connor.

Musicalogist David Hall appir

O'Connor.

O'Connor.

Musicologist David Hall again chaired the Classical committee screening, aided expertly by producer Jim Frey, Scott Mampe of Philips and Tom Shepard of Columbia. And once more this year, author and teacher Henrietta Yurchenko and historian Ray Kennedy reviewed all the entries on the Ethnic/Traditional category. category.



BIG BYRD—UA biggies congratulate Blue Note Records' Donald Byrd late Blue Note Records' Donald Byrd upon his successful engagement at The Lighthouse, west coast jazz meca at Hermosa Beach just outside of Los Angeles. (Left to right) Joseph Ende, vice president and treasurer of the United Artists parent film company, Byrd, and Mark Levinson, vice president of United Artists Records.

#### 3rd Child For **Neil Bogarts**

NEW YORK—Brad Bogart is the name of the third child born to Mr. & Mrs. Neil Bogart. Beth, wife of the co-president of the Buddah Group, gave birth on Thanksgiving Day (23) at New York Hospital. The couple also has a girl, Jill, and a boy, Timothy.



SLEEPER SIGNS—Greene Mountain Record president Charles Green (right) has signed Mississippi singer/composer Jeremiah ("The Sleeper") Griffith (middle) to an exclusive, longterm recording and publishing contract. Management consultant Tony Ricco (left) looks on. The Sleeper's single, "Four Dried Beans (From The Lord Above)" will be the label's first release, slated for early January.

#### Sea Cruise To St. Louis

ST. LOUIS—Ken Keene has moved his central base of operation to this city after a tenure in New Orleans and Nashville. The company has re-tained its representation in those two tained its representation in those two key cities, while the new headquarters is more centrally located. The move involves Sea Cruise Productions and Briarmeade Music Unlimited and their affiliated companies.

Ken Keene is personal manager of such established artists as Frankie Ford, Robert Parkey, Apocalypse, Carolyn Porter, and Billy Joe Duniven. Ford is a partner in the firms; it was for his million-seller disc of "Sea Cruise" a few years back, that they derived the name of the production company. company.

Ford has just been signed to a recording agreement with Cinnamon Records, which is headed by Johnny Morris. The label's first sessions with

#### 5 Douglas Sets Released By UA

HOLLYWOOD — Five more LP's from the Douglas Collection series of from the Douglas Collection series of albums are being shipped immediately by United Artists Records. Among the major jazz artists represented in the UA quintet are Bill Evans and Jim Hall ("Undercurrent"), Herbie Mann ("Brazil Blues"), Charlie Mingus ("Wonderland"), Kenny Dorham ("Matador"), and Betty Carter ("Inside Betty Carter"). Previously, another five collections had been issued in early October. These were Billie Holiday's "Lady Love", Art Blakey's "Three Blind Mice," John Coltrane's "Coltrane Time", King Pleasure's "Moody's Mood For Love", and "Money Jungle" which combined the talents of Duke Ellington, Charlie Mingus and Max Roach. Mingus and Max Roach.

The Douglas Collection consists of a series of recordings originally produced by Douglas in 1962 for the

#### Five To Serve Music Conference

HOLLYWOOD-The group Chicago, HOLLYWOOD—The group Chicago, Henry Mancini, Benny Goodman, Arthur Fiedler and Doc Severinson have been invited to serve on the Special Advisory Council of the American Music Conference, a non-profit organization representing all segments of music. The goal of the AMC is to instill within young and old the desire to become involved with and understand music. Ford have been completed and a single, "When I Stop Dreaming" b/w "I'm Proud of What I Am" is scheduled for immediate release. George Cooper III of Country Collage has been retained to handle national promotion for Cinnamon Records.

On the international scene, Keene has leased a master by Narvel Felts to Southern Sound Records in London. The single, "Tongue Tied Jill' b/w "Lola" has already received attention in Sweden, Germany, England and Denmark. The sides have never been released in the United States or Canada.

Apocalypse will be returning to the Apocalypse will be returning to the studio next month to record their next single. Keene is also currently negotiating for a tour of England for Robert Parker who has toured there twice before. He has had several hit records there, including his "Barefootin" for which he received a gold record. Parker is also an instrumentalist; his saxophone has been heard on countless hit records including "Rockin' Pneumonia and the Boogie Woogie Flu" written and recorded originally by Huey Smith, and "Sea Cruise" by Frankie Ford.

For deeiay copies, and additional

For deejay copies, and additional information about any of the Ken Keene artists, contact Sea Cruise Productions, P. O. Box 11387, St. Louis, Missouri 63105. Phone 314/865-0714.



NEW DEAL—The songwriting team of Dennis Lambert (L) and Brian Potter (L) approve of their new BMI contract being signed by BMI vice-president, Ron Anton. The deal, through their Soldier Music Publishing was negotiated by their attempts. through their Soldier Music Publishing, was negotiated by their attorney, Bruce Grakal. The Lambert & Potter team has been riding high with a number of successes ("Don't Pull Your Love," "Sooner or Later") and are currently watching their "Keeper of the Castle" hit by the Four Tops climb the charts. The duo also produced the tune (and the album of the same name), with Steve Barri, for ABC/Dunhill.

#### Paul Williams In Mini-Pilot

HOLLYWOOD — A "mini-pilot," something new for television, is being peddled to networks and syndicators, the show starring singer-composer Paul Williams. Pilot is being handled

Paul Williams. Pilot is being handled by Pierre Cossette and Jerry Frank of Hollywood, who put on the Johnny Mann "Stand Up and Cheer" show.

A nine-minute segment of Williams' appearance on that program was lifted and edited "to show a taste of Paul's personality," according to his manager, Denny Bond. The vignette shows Williams singing, and talking.

Pilot show is being offered as a late-night, primetime TV vehicle, since the A&M recording artist is well known in that time slot, having guested many times on the "Tonight"

The segment was shot at KTLA studios in Hollywood, with John Moffitt directing from a script by Rod Warren and Ken Shapiro.

#### Starday-King **Boot Promo**

NEW YORK—Starday-King Records has initiated a promo contest for its distributor promo men involving a new album by Boot, who record for Starday-King's subsid label, Agape. Starday-King's subsid label, Agape. Each promo man has been sent one boot (compliments of Acme's famous Golden Eagle) with his initial shipment of "Boot" albums. As soon as a promo man secures album airplay on his local FM-Underground station, he will be sent his other boot.

Boot, a band from the Tampa-St. Petersburg section of Florida, signed with King Records' progressive Agape label in mid 1972.

#### Chi War Fete

CHICAGO—A busload of Chicago and Milwaukee radio, TV and press people were taken out to the High Chaparal club here in town for the Thanksgiving Eve performance of War, highlighted by the group's recording of a live album session to be released in the near future by United Artists Records Artists Records.

Label's Marty Cerf came in from Los Angeles to join local representa-tives Jim Bryant, Walter Paas, Otis Jones and Hilary Johnson in hosting the event.

The entire program was aired live via radio station WVON, one of this area's top r&b outlets, and emcee'd by the station's program director E. Rodney Jones.

#### Music Etc's. 4th

OKLAHOMA CITY—Music Etc. has opened its fourth store in Oklahoma. The new store carries discount records and tapes, as well as a wide selection of auto and home stereo equipment.

The new location at Quail Plaza will be helding its grand opening through Nov. Pat Sherburne is manager. The large tape and record retailer has three other locations in

#### Memphis Comm.

(Cont'd from p. 7)
Gwen Awsumb, City Councilmen Jack
McNeil and Phillip Perel; Shelby
County Court Squires William Farris,
Walter Bailey, Jr., and Joe Cooper.
The Memphis Area Chamber of Commerce is represented by Chamber
President Frank M. Norfleet; Thomas
Batchelor, First American Bank; and
Norfleet Turner, Data Communications.

The commission's next meeting will be held Thursday night, Dec. 7, at which time six additional Memphians will be appointed to at large positions and the commission's executive committee will be completed.



#### **Additions To Radio Playlists**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week

WABC—NEW YORK
Me & Mrs. Jones—Billy Paul—Phila, Int'l.
Something's Wrong With Me—Austin Roberts
—Chelsea
Corner Of The Sky—Jackson 5—Motown
Sweet Surrender—Bread—Elektra
Superfly—Curtis Mayfield—Curtom
You're So Vain—Carly Simon—Elektra
I Wanna Be With You—Raspberries—Capitol
Rockin' Pneumonia—Boogie Woogie Flu—
Johnny Rivers—U.A.

WMAK—NASHVILLE
You're So Vain—Carly Simon—Elektra
Living In The Past—Jethro Tull—Chrysalis
Superfly—Curtis Mayfield—Curtom
It's So Easy—Tom Autry—Bell
Red Back Spider—Brownsville Station—Big
Tree

-GRAND RAPIDS Long Dark Road—The Hollies—Epic Your Mama Don't Dance—Loggins & Messina—Columbia Living In The Past—Jethro Tull—Chrysalis

-KANSAS CITY WHB—KAINSAS CITY
Separate Ways—Elvis Presley—RCA
I'm Stone In Love With You—Stylistics—
Avco
Been To Canaan—Carole King—Ode
Living In The Past—Jethro Tull—Chrys.
Your Mama Don't Dance—Loggins &
Messina—Columbia

-MILWAUKEE WOKY—MILWAUKEE
Why Can't We Live Together—Timmy
Thomas—Glades
You're So Vain—Carly Simon—Elektra
Oh Baby What Would You Say—Hurricane
Smith—Capitol
Don't Let Me Be Lonely Tonight—James
Taylor—W.B.
Annabelle—Daniel Boone—Mercury

WLS—CHICAGO
Me & Mrs. Jones—Billy Paul—Phila. Int'l.
Funny Face—Donna Fargo—Dot
Sweet Surrender—Bread—Elektra
Sitting—Cat Stevens—A&M
Been To Canaan—Carole King—Ode

WBBQ—AUGUSTA
Don't Let Me Be Lonely Toníght—James
Taylor—W.B.
You're So Vain—Carly Simon—Elektra
Alive—Bee Gees—Atco
One Last Time—Glen Campbell—Capitol
Living In The Past—Jethro Tull—Chrysalis
Crocodile Rock—Elton John—Uni

KXOK—ST. LOUIS
Superfly—Curtis Mayfield—Curtom
And You & I—Part I—Yes—Atlantic
Lies—J. J. Cale—Shelter
Your Mama Don't Dance—Loggins &
Messina—Columbia
Separate Ways—Elvis Presley—RCA
Smoke Gets In Your Eyes—Blue Haze—A&M
Superstition—Stevie Wonder—Tamla
Special Someone—The Heywoods—Family
992 Arguments—O'Jays—Phila, Int'l.

WCOL—COLUMBUS
No—Bulldog—Decca
You're So Vain—Carly Simon—Elektra
Jean Genie—David Bowie—RCA
Melanie Makes Me Smile—Terry Williams—
Verve
Superfly—Curtis Mayfield—Curtom
Do It Again—Steely Dan—ABC
One Night Affair—Jerry Butler—Mercury

KYA—SAN FRANCISCO You're So Vain—Carly Simon—Elektra Crocodile Rock—Elton John—Uni Long Dark Road—The Hollies—Epic Keeper Of The Castle—Four Tops—Dunhill

CKLW-DETROIT CKLW—DETROII
Superstition—Stevie Wonder—Tamla
Love Jones—Brighter Side Of Darkness—
20th Century
Last Song—Edward Bear—Capitol
I Never Said Goodbye—Engelbert Humperdinck—Parrot
Smoke Gets In Your Eyes—Blue Haze—A&M
Crocodile Rock—Elton John—Uni

WPOP—HARTFORD
In Heaven There Is No Beer—Clean Living
—Vanguard
Crocodile Rock—Elton John—Uni
Living In The Past—Jethro Tull—Chrysalis
I'm Just A Singer In A Rock & Roll Band
—Moody Blues—Threshold
Alive—Bee Gees—Atco
And You & I—Yes—Atlantic
Superfly—Curtis Mayfield—Curtom

WMPS—MEMPHIS
Living In The Past—Jethro Tull—Chrysalis
Keeper Of The Castle—Four Tops—Dunhill
Crocodile Rock—Elton John—Uni
Mister Deadline—Vigrass & Osborne—Uni
Superstition—Stevie Wonder—Tamla

WIXY—CLEVELAND Woman To Woman—Joe Cocker—A&M Superfly—Curtis Mayfield—Curtom Turn Me On, I'm A Radio—Joni Mitchell— Asylum Turn Me On, Till A Redio Same Asylum
You're So Vain—Carly Simon—Elektra
Don't Let Me Be Lonely Tonight—James
Taylor—W.B.
Angel—Rod Stewart—Mercury
Pinball Wizard—Rod Stewart—Ode

WHLO—AKRON
Superfly—Curtis Mayfield—Curtom
I Wanna Be With You—Raspberries—Capitol
Looking Through The Eyes Of Love—The
Partridge Family—Bell
Don't Let Me Be Lonely Tonight—James
Taylor—W.B.
Keeper Of The Castle—Four Tops—Dunhill
Pieces Of April—3 Dog Night—Dunhill
Sitting—Cat Stevens—A&M
You're So Vain—Carly Simon—Elektra

-BABYLON WGLI—BABYLUN
Alive—Bee Gees—Atco
Day & Night—The Wackers—Elektra
Superfly—Curtis Mayfield—Curtom
Your Mama Don't Dance—Loggins &
Messina—Columbia
Living In The Past—Jethro Tull—Chrysalis

KLIF—DALLAS
Why Can't We Live Together—Timiny
Thomas—Glades
Crocodile Rock—Elton John—Uni
Don't Let Me Be Lonely Tonight—James Don't Let Me Be Lonely Tonight—James
Taylor—W.B.
Sitting—Cat Stevens—A&M
Didn't We—Barbra Streisand—Columbia
Small Town Talk—Bobby Charles
The Relay—The Who—Decca
Oh No Not My Baby—Merry Clayton—Ode
Rocky Mountain High—John Denver—RCA

WIBG—PHILADELPHIA
Crocodile Rock—Elton John—Uni
992 Arguments—O'Jays—Phila. Int'l.
Sunny Days—Lighthouse—Evolution
Why Can't We Live Together—Timmy
Thomas—Glades
Remember—Nilsson—RCA
Funny Face—Donna Fargo—Dot
Slipping Into Christmas—Leon Russell—
Shelter
Turn Me Around—Chi Coltrane—Columbia
Can't Depend On Love—Gordon Lightfoot
—Reprise

WIRL-PEORIA WIRL—PEURIA
Separate Ways—Elvis Presley—RCA
Crocodile Rock—Elton John—Uni
You're So Vain—Carly Simon—Elektra
Sunny Days—Lighthouse—Evolution
Me & Mrs. Jones—Billy Paul—Phila. Int'l.

WFIL—PHILADELPHIA
Funny Face—Donna Fargo—Dot
Crocodile Rock—Elton John—Uni
Walk On Water—Neil Diamond—Uni
Been To Canaan—Carole King—Ode
Sitting—Cat Stevens—A&M

WMEX—BOSTON
The Relay—The Who—Decca
What Am I Crying For—Dennis Yost &
Classics IV—MGM South
Corner Of The Sky—Jackson 5—Motown

KLEO—WICHITA
I'm Stone In Love With You—Stylistics—
Avco
The Cover Of Rolling Stone—Dr. Hook &
Medicine Show—Columbia
Me & Mrs. Jones—Billy Paul—Phila, Int'l.
Corner Of The Sky—Jackson 5—Motown

WING—DAYTON
Me & Mrs. Jones—Billy Paul—Phila, Int'l.
Alive—Bee Gees—Atco
Living In The Past—Jethro Tull—Chrysalis

#### THE BIG THREE

1. YOU'RE SO VAIN—CARLY SIMON—ELEKTRA

CROCODILE ROCK-ELTON JOHN-UNI

LIVING IN THE PAST—JETHRO TULL—CHRYSALIS 3.

WTIX—NEW ORLEANS

Do It Again—Steely Dan—ABC
Clair—Gilbert O'Sullivan—MAM
On & Off—Part 1—Anacostia—Columbia
Didn't We—Barbra Streisand—Columbia
One Way Out—Allman Bros.—Capricorn
Crocodile Rock—Elton John—Uni
Wear This Ring—The Gentrys—Capitol
Standing In The Road—Blackfoot Sue—A&M
Operator—Jim Croce—ABC
Today I Started Loving You—Betty Swanne
—Atlantic

—LOUISVILLE ippie—Bobby Womack & Peace— WKLU—LOCIO
Harry Hippie—Bobby Womach
U.A.
Slow Motion—Johnny Williams—Phila, Int'l.
Sweet Surrender—Bread—Elektra
Walk On Water—Neil Diamond—Uni
Superfly—Curtis Mayfield—Curtom
Living In The Past—Jethro Tull—Chrysalis
Red Back Spider—Brownsville Station—Big
Tree WKLO-

WBAM---MONTGOMERY
Looking Through The Eyes Of Love--The
Partridge Family--Bell
Tequila--Hot Butter---Musicor
Superfly---Curtis Mayfield---Curtom
Mother America---Ides Of March----RCA
Free---Fabulous Rhinestones---Just Sunshine

WDGY—MINN. You're A Lady—Peter Skellern—London Young Emotions—Danny's Reasons—Uncle Sam

WSGN—BIRMINGHAM You're So Vain—Carly Simon—E Separate Ways—Elvis Presley—I Funny Face—Donna Fargo—Dot



KIOA-DES MOINES KIOA—DES MOINES
Crazy Horses—The Osmonds—MGM
Papa Was A Rolling Stone—Temptations—
Gordy
Do It Again—Steely Dan—ABC
I'm Stone In Love With You—Stylistics—
Aven

Avco You're So Vain—Carly Simon—Elektra Living In The Past—Jethro Tull—Chrysalis

KNDE—SACRAMENTO
Crocodile Rock—Elton John—Uni
You're So Vain—Carly Simon—Elektra
The Relay—The Who—Decca
Stop And Start It All Again—Jonathan
Edwards—Atco
Happy—Love Theme From Lady Sings The
Blues—Bobby Darin—Motown
The Cover of Rolling Stone—Dr. Hook &
Medicine Show—Columbia
Smoke Gets In Your Eyes—Blue Haze—A&M

KQV—PITTSBURGH Me & Mrs. Jones—Billy Paul—Phila, Int'l. Keeper Of The Castle—Four Tops—Dunhill Living In The Past—Jethro Tull—Chrysalis

WSAI—CINCINNATI
I'm Just A Singer In A Rock & Roll Band—
Moody Blues—Threshold
If You Don't Know Me By Now—Harold
Melvin & Blue Notes—Phila. Int'l.
Superfly—Curtis Mayfield—Curtom
You're So Vain—Carly Simon—Elektra

WAYS—CHARLOTTE
Work To Do—Isley Bros.—T-Neck
Dialogue—Chicago—Columbia
Ventura Highway—America—W.B.
Sitting—Cat Stevens—A&M
Corner Of The Sky—Jackson 5—Motown
Me & Mrs. Jones—Billy Paul—Phila. Int'I.

WCAO—BALTIMORE
Don't Let Me Be Lonely Tonight—James
Taylor—W.B.
Superstition—Stevie Wonder—Tamla
Sitting—Cat Stevens—A&M

WAPE—JACKSONVILLE
One Night Affair—Jerry Butler—Mercury
Keeper Of The Castle—Four Tops—Dunhill
Rocky Mountain High—John Denver—RCA
It Never Rains In Southern California—
Albert Hammond—Mums

-HOUSTON KILI—HOUSTON
Crocodile Rock—Elton John—Uni
I'm Stone In Love With You—Stylistics—
Avco
You're So Vain—Carly Simon—Elektra
One Last Time—Glen Campbell—Capitol
I Wanna Be With You—Raspberries—Capitol

WIFE—INDIANAPOLIS
Walk On Water—Neil Diamond—Uni
Keeper Of The Castle—Four Tops—Dunhill
Long Dark Road—The Hollies—Epic
Alive—Bee Gees—Atco

-RICHMOND WLEE—RICHMOND
Crocodile Rock—Elton John—Uni
Living In The Past—Jethro Tull—Chrysalis
Knock Knock—Mary Hopkins—Apple
Separate Ways—Elvis Presley—RCA
Fever—Rita Coolidge—A&M
Reelin' & Rockin'—Chuck Berry—Chess

KCBQ—SAN DIEGO Nothing Gets My Soul—Art Munson—Lion

#### **R&B** Additions

WWRL—NEW YORK
After Hours—J. R. Bailey—Toy
Silly Wasn't I—Valerie Simpson—Tamla
I've Never Found A Man—Esther Phillips—
Kudu
Stop Doggin' Me—Johnny Taylor—Stax
More Power To You—Tomny Tate—Koko
Friend Of Mine—Pat Lundy—RCA

WJMO—CLEVELAND
Love Is What We Came Here For—Garland
Green—Cotillion
I've Never Found A Man—Esther Phillips—
Kudu
I Won't Let That Chump Break Your Heart
—Carl Carlton—Back Beat
Love Jones—Brighter Side Of Darkness—
20th Century
Brand New Key—Four Of A Kind—Toy
I Miss You Baby—Millie Jackson—Spring
Give Me Your Love—Barbara Mason—
Buddah

KATZ—ST. LOUIS
Stop Doggin' Me—Johnny Taylor—Stax
I've Never Found A Man—Esther Phillips
—Kudu
I Miss You Baby—Millie Jackson—Spring
I Won't Let That Chump Break Your Heart
—Carl Carlton—Back Beat
That's If You Love Me—Donnie Elbert—Avco
Feel The Need In Me—Detroit Emeralds—
Westbound

WVON—CHICAGO
One Way Ticket—Leon Haywood—20th
Century
Ready Made Family—Creative Funk—
Creative Funk
The World Is A Ghetto—War—U.A.
We Need Order—Chi Lites—Brunswick

#### Melvin's Gold

NEW YORK - Harold Melvin and the Bluenotes, one of Philadelphia International's most popular recording acts, have struck gold with their smash single, "If You Don't Know Me By Now." The record has been certified gold by the RIAA, signifying sales of over one million units.

"If You Don't Know Me By Now" was produced by Ken Gamble and Leon Huff, and was culled from Harold Melvin and the Bluenotes' current chartclimbing LP on the Philadelphia International label, "I Miss You."

#### Fantasy 9418

Creedence Clearwater Revival.
The originals.
All Gold, all over 1 Million units in sales.
All from the original masters.



Proud Mary
Down On The Corner
Bad Moon Rising
I Heard It Through The Grapevine

The Midnight Special Have You Ever Seen The Rain? Born On The Bayou Suzie Q On Fantasy Records and Tapes
Tapes distributed by GRT



## Motown presents the winners: 1972 Image Awards



"Lady Sings The Blues"—Best Picture
Diana Ross—Best Actress
Billy Dee Williams—Best Actor
Stevie Wonder—Record Producer of The Year
Nick Ashford & Valerie Simpson—Best Songwriter/Composer
The Supremes—Best Female Vocal Group of The Year
The Jackson 5—Best Male Vocal Group of The Year
The Temptations, "All Directions"—Best Album of The Year
Wallace Terry, "Guess Who's Coming Home"—Best Spoken Word Album of The Year

Listen to what's happening at Motown. You'll hear the times change.



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## Motown presents the winners: The best from the best.



The Jackson 5, "Lookin' Through The Window"-Their latest and best. Also, listen to their newest single, "Corner of The Sky", from "Pippin".

Valerie Simpson, "Valerie Simpson"-The award-winning songs of Nick Ashford and Valerie Simpson. sung as only Valerie can sing them.

> The Supremes, "The Supremes, Arranged and Produced by Jimmy Webb"-The best are, as always, Supreme in their newest album, which includes their exciting new single, "I Guess I'll Miss The Man", from the hit Broadway musical, "Pippin".

Stevie Wonder, "Talking Book"-Stevie Wonder's award-winning production is only part of this unique package. Listen to "Superstition", his chart-climbing single.

"Lady Sings The Blues"-Original **Motion Picture** Soundtrack

Album. Great dramatic moments from Diana Ross' award-winning performance, as well as her long-awaited vocal interpretations of many Billie Holiday classics. A beautiful two-record set, including a full-color eight

page souvenir booklet.

Listen to what's happening at Motown. You'll hear the times change.



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#### **Radio-TV News Report**

#### Mayor Alioto Lends Support To Gavin Conference: Rap Session Panels Set

SAN FRANCISCO — Mayor Joseph L. Alioto has declared the November 30-December 2 period as "Radio Program Conference Days" here, in conjunction with the annual communications event expected to bring some 800 broadcast and record industry ex-ecutives to San Francisco's St. Franecutives to San Francisco's St. Francis Hotel. It will mark the first time the conference has been hosted by this city since it was created seven years ago by a local resident, Bill Gavin.

Alioto observes, "The unique service which Bill Gavin now so faithfully renders to the radio industry has brought him the high esteem of the record industry and of those in radio . . . any person who functions as a leader in the betterment of radio programming is indeed a valuble citi-

gramming is indeed a valuole culzen."

The three-day, non-profit Conference opens Thursday morning (Nov. 30) with a keynote address by R. Buckminster Fuller. Federal Communications Commissioner Charlotte T. Reid also is scheduled to make a major presentation, on Friday morning (Dec. 1), while other sessions will feature panels reviewing various aspects of contemporary radio.

"Rap Session." one of the few op-

"Rap Session," one of the few op-portunities broadcasters have each year to dissect radio formats, will remain a major feature of the conference. Formats get their annual inspection all afternoon on Friday (Dec. 1), with five panels running simultaneously on an informal, unstructured basis.

will present a group of

#### **BBC Tapes On** U.S. Wave Length

NEW YORK — The Beatles have completed the first six months of their two-year "tour" of the U.S. on syndicated radio. London Wavelength, Inc., syndicator of "History of the Beatles," has now announed plans to create a permanent British-American radio programming pipeline, drawing on BBC tapes.

The second installment of BBC programming to reach the U.S. via LW is "Live Concerts from London," 26 one-hour productions. The stereo/monaural concert series includes live performances by groups such as Deep Purple, Led Zeppelin, and Faces, while on tour in England.

"The British Broadcasting Company has literally thousands of hours of top-quality programming available for American syndication," says Wavelength executive vp Tony Fasolino, "and every station man who has aired the Beatles is already inquiring about additional BBC programs."

Strong British musicians' unions are responsible for the extensive in-

about additional BBC programs."

Strong British musicians' unions are responsible for the extensive inventory of original radio programming, according to Fasolino. Government owned British radio stations work under "needle time" legislation which requires substantial daily doses of original program content. This

which requires substantial daily doses of original program content. This frequently includes live rock concerts.

As of November first, "The Beatles" had already run in fifty American markets ranging in size from New York and Los Angeles to Hobbs, New Mexico. Already signed in twenty more markets, the series has run on top progressive rockers, upbeat M-O-R's, and many contemporary stations.

London Wavelength, a subsidiary of ASI Communications, is located at 7 East 51st Street. In addition to London Wavelength, parent firm ASI Communications owns McGavren-Guild Radio (a major national radio sales concern) and owns and operates several radio and television stations.

qualified participants at the head ta-ble, including moderators: Non-Rock —Alan Newman, KSFO, San Francis-co; Top 40—George Wilson, Bartell Broadcasting; Progressive FM-Stereo —Tom Donahue, KSAN, San Francis-co; Rhythm and Blues—LeBaron Tay-

Tom Allen, WIL, St. Louis.
The focus will shift to on-air personalities at a Saturday morning session (Dec. 2) when Conference delegates are provided an opportunity to hear and evaluate leading performers from various formats. This session from various formats. This session will be helmed by programming con-sultant Paul Drew.



'XLO-SIOR--RKO Radio vp, programming, Bill Drake with Apple promo director Peter Bennett and Ron Ruth, general manager of WXLO-FM. The occasion, a party held at Wednesday's in New York to celebrate the new call letters of the former WOR-FM.

#### **Concept Rock** TV: 'Genesis'

NEW YORK — Genesis, a new concept rock show, will have its first airing on WNEW-TV and simulcast on WNEW-FM, December 2, from 7-8 pm in the slot normally filled by the Tom Jones show.

Tom Jones show.

The show features Blood, Sweat and Tears, Seals and Crofts, and McKendree Spring, taped at three locations in New Hope, Pennsylvania. "We tried to incorporate visually exciting and germain outdoor locations to make full use of the sound and visual media, instead of merely shooting an act in a dusty auditorium or gymnasium" said Don Stump, executive producer of Genesis.

"We wanted to produce a show that would present the entire spectrum of rock music and with our three acts we have incorporated everything from electronic rock to country" said Alan Niederman, associate producer and

electronic rock to country Said Alan Niederman, associate producer and talent coordinator. Genesis will be aired in other Metromedia markets throughout the country in succeeding weeks.



ALL HARTMAN — Perception Records' artist Johnny Hartman visits KBCA-FM (Westwood, Cal.) and presents a copy of his new chart LI' "Johnny Hartman Today" to air personality Jai Rich. Behind them, Warren Lanier Jr. & Sr., pr representatives for Hartman and Perception.



WAR COMES TO THE CITY OF BROTHERLY LOVE-In conjunction with war comes to the ctty of Brotherly Love—In conjunction with their recent concert appearance at Philadelphia's Spectrum and the release of their new LP, "The World Is A Ghetto," members of United Artists' group War visited with WDAS-FM personalities. Left to right (standing): Otto Kershaw (WDAS security), Larry Cohen (UA east coast director), Clyde Brown, Champ Haggins (WDAS-FM), Charlie Miller, Primos Robinson (WDAS-FM), Papa Dee Allen, B. B. Dickerson; (kneeling) Steve Epstein (UA promo, Phila.), Harold Brown and Howard Scott.

#### J. Denver In TV 'Big Horn' Spec

NEW YORK — Jerry Weintraub and Sid Bernstein of Management III have announced that John Denver will star in a TV documentary ecology special entitled "Big Horn", scheduled for airing in mid-January.

"Big Horn" traces the demise of the big horn ram in America and Canada. It will be shown nationally on the

It will be shown nationally on the Hughes TV network as the first television special this season in General Electric's Monogram Series.

Denver's concern for land and animal series in the series of the series of

mal life in western America is long standing. Last April he headlined a third benefit concert for the Environ-mental Task Force, an ecological or-ganization in Aspen, Colorado.

#### Salvation On Metro TV Series

HOLLYWOOD - Though their first HOLLYWOOD — Though their first album on E'ektra Records has just been released, Sweet Salvation, the company's new vocal and instrumental sextet, has been tapped for several segments of Metromedia's "Supersegments of Metromedia's "Super-stars of Rock" series set for debut, Jan. 6, 1973. Sam Riddle and Kip Walton are the producers.

The show, featuring interviews as well as music, runs a half hour and will air on 100 stations (6:30 on the east coast and 7:30 on the west.)

Others set for the series are the Persuasions, Sha Na Na, Chi Coltrane and Tower of Power.

#### **STATION BREAKS:**

And The Contests Just Keep On Comin' Department: WWDJ is And The Contests Just Keep On Comin' Department: WWDJ is currently high on "The Last Con-test." The initial kick-off ad read "Call WWDJ Radio and get a free cruise to the Bahamas for you and 32 friends, or a herd of black Angus cattle stuck in your ear." We quote gm Bob Biernacki: "The fact quote gm Bob Biernacki: "The fact is, there's good money in radio, but you never have any fun." Hence, The Last Contest . . . Record companies continue to promote the contest idea. Sparks Records' national promo head Al Kugler has worked up a ten question theatrical only concerning the tunes

national promo head Al Kugler has worked up a ten question theatrical quiz concerning the tunes on the "Keith Michell Sings Broadway" LP. (Keith, of course, played that English guy who traded in wives because they didn't have cars then on the PBS miniseries). The LP is the prize for getting the answers correct.

WLS has a new jingle package which runs the gamut from rock to jazz, classical and big band sound as produced by Jodie Lyons Productions . . . WNEW's new vocal logos come through the joint efforts of Gene Klaven, Music House president Dick Lavsky and vocalist Jane Meryll . . . Stations normally select jingles and disks with much TLC, but KAUM-FM's gm Robert Lewis boasts that he picks his PSA's just as carefully. They credit their voter registration efforts with causing Houston's list of eligibles to grow by 12,000. The station is currently out to enlist 20,000 teens to participate in a one-day fund-raising march for United Cerebral Palsy.

WMMR's Prisoner Request Night came off well. So have the ratings. The July-Sept. Pulse book shows the station ranking #1, 10 am to midnight for adults 18-34 (M-F, average ¼ hr.). As pd Jerry Stevens puts it, "night-time is a mindblower" with the FM rocker outpulling its closest competition by almost 2 to 1. The entire staff (and the city of Philadelphia) has much to be proud of. Metromedia's country outlet in LA, KLAC begins polling for their second annual Country Music Awards. The listeners, not the industry, determine winners in the WMMR's Prisoner Request

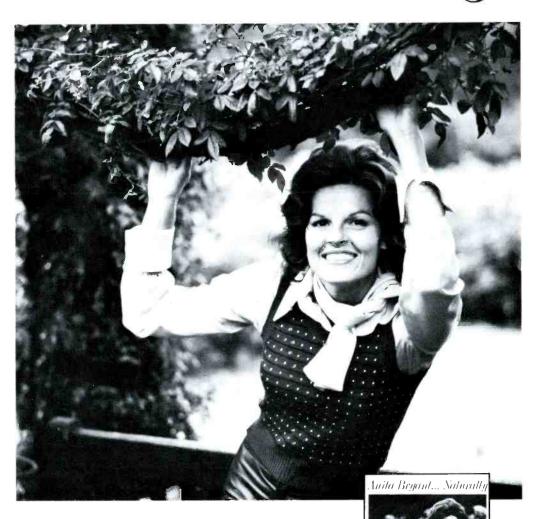
second annual Country Music Awards. The listeners, not the industry, determine winners in the various categories, and the results are set to be announced New Year's Day. Last year, 15,000 votes were received from Bakersfield to the Mexican border. WMMS and Cleveland Recording will team up to showcase (on the air) national talent as it comes through the area. The studios have been responsible for seven gold Grand Funk albums as well as product from The James Gang, Glass Harp, Brownsville Station and Bloodrock. The station plans to usher in the New Year with "30 hour of commercial free radio." Each hour will be devoted to one artist (Leon Russell, Elton John and more) with David Bowie (natch!) bringing everyone up to the witching hour.

Aircheck: WWDJ's morning man, Gary Russell explained that the title of the new Cat Steven LP, "Catch Bull At Four" probably came out of an early morning rap session.

"...fine LP filled with strong MOR material sure to receive much airplay and sales... marks Myrrh Records entry into the pop field."

- Billboard

# Anita Bryant Naturally



Stereo L<sup>o</sup> MST-6513 Stereo 8 6-6513 Cassette MC-6513

- What are You Doing the Rest of Your Life?
- That's the Way I Always Heard it Should Be
- The First Time Ever (I Saw Your Face)
- You've Got a Friend
- We've Only Just Begun

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Miami, FL

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Alone Again (Naturally)

Mighty Clouds of Joy

Joy to the World

Put Your Hand in the Hand

Lean on Me ■

Day by Day ■

Fire and Rain

Medlev: •

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MUSIC SUPPLIERS, INC 75 N Beacon St Boston, MA

TRAFFIC JAM 16300 N Park Pl Southfield, MI

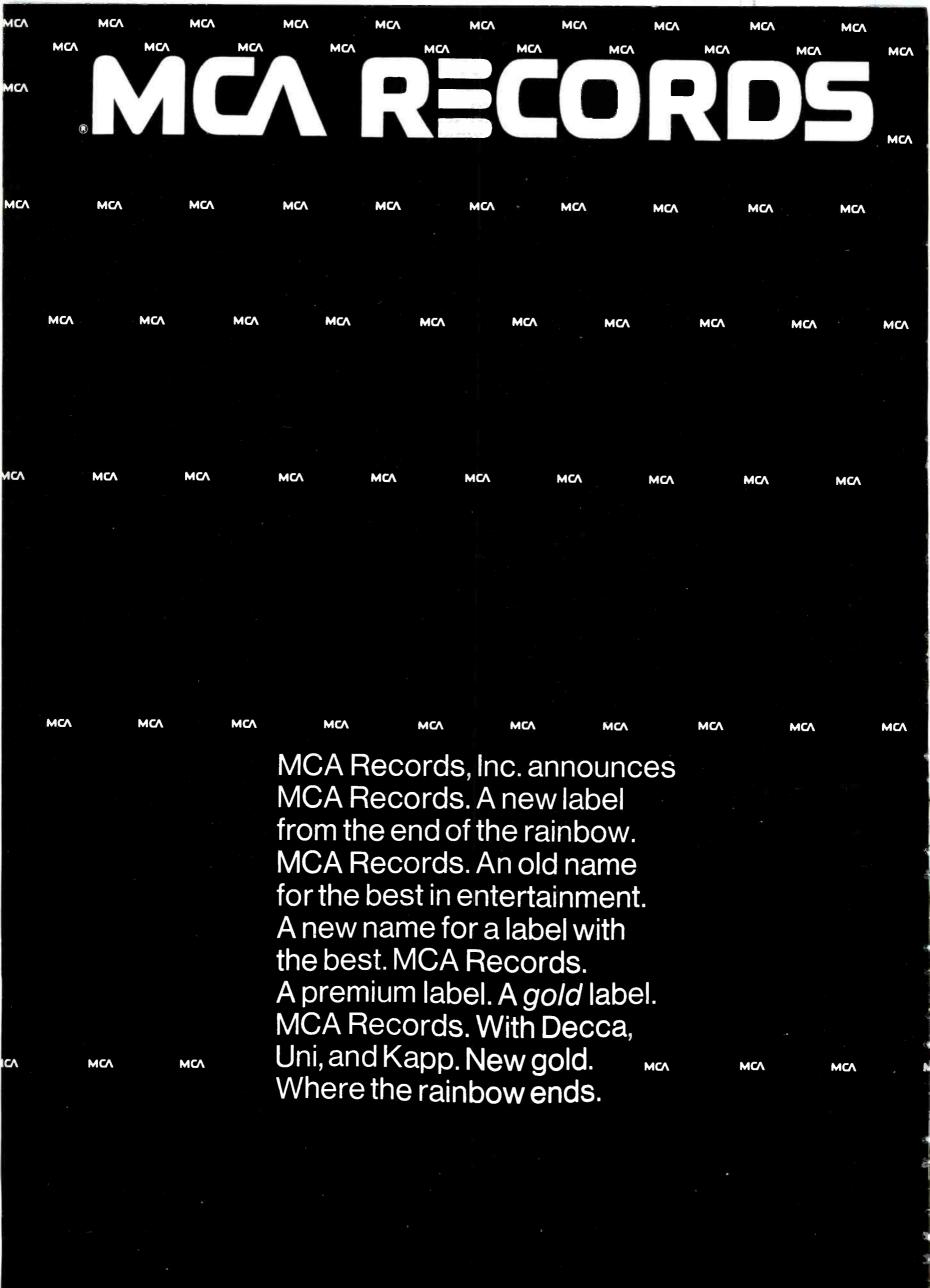
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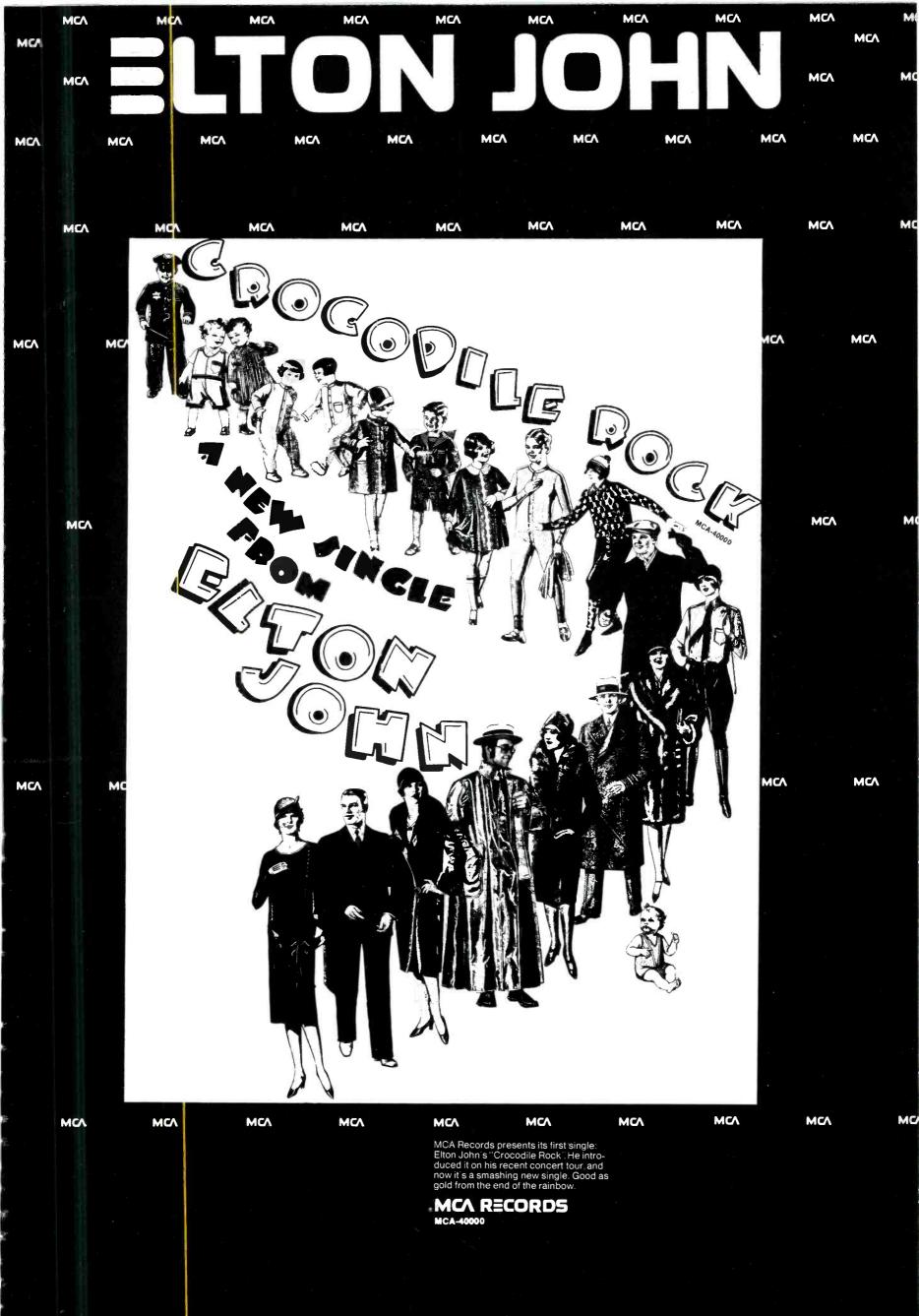
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MYRRH RECORDS BOX 1790, WACO. TEXAS 76703







#### ashBox Radio Active

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % 0 STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
1.	You're So Vain—Carly Simon—Elektra	38%	44%
2.	Crocodile Rock—Elton John—Uni	37%	37%
3.	Living In The Past—Jethro Tull—Chrysalis	35%	68%
4.	Super Fly—Curtis Mayfield—Curtom	33%	33%
5.	Sitting—Cat Stevens—A&M	30%	99%
6.	Don't Let Me Be Lonely—James Taylor—W.B.	27%	60%
7.	Separate Ways—Elvis Presley—RCA	22%	32%
8.	Alive—Bee Gees—Atco	20%	77%
9.	Been To Canaan—Carole King—Ode	17%	89%
10.	Superstition—Stevie Wonder—Tamla	17%	26%
11.	Corner Of The Sky—Jackson 5—Motown	15%	70%
12.	Funny Face—Donna Fargo—Dot	15%	40%
13.	Your Mama Don't Dance—Loggins & Messina—Columbia	13%	46%
14.	I Wanna Be With You—Raspberries—Capitol	12%	99%
15.	Long Dark Road—Hollies—Epic	11%	77%
16.	Why Can't We Live Together—Timmy Thomas—Glades	10%	10%
17.	Smoke Gets In Your Eyes—Blue Haze—A&M	10%	27%
18.	The Relay—Who—Decca	10%	10%
19.	Walk On Water—Neil Diamond—Uni	9%	99%
20.	Keeper Of The Castle—4 Tops—Dunhill	8%	99%
21.	Do It Again—Steely Dan—ABC	8%	8%
22.	992 Arguments—O'Jays—Phila. Int'l.	8%	18%
23.	I'm Just A Singer In A Rock & Roll Band— Noody Blues—Threshold	7%	7%
24.	Me & Mrs. Jones—Billy Paul—Phila. Int'l	6%	99%
25.	Looking Through The Eyes Of Love— Partridge Family—Bell	6%	6%

#### LOOKING AHEAD

101 HEY MISTER (Racer Music—ASCAP) Ray Charles (ABC 11337)

102 ANGEL OF THE MORNING (Blockwood Music—BMI) Chip Taylor (Buddah 325)

I CAN'T STAND TO SEE 103 YOU CRY

(Jobete—ASCAP) Smokey Robinson & Miracles (Tamla 54255)

WILD HONEY (Van McCoy Music—BMI) State Dept. (Abott 37004) (Dist: United Artists)

105 **AMERICA** (Charing Cross—BMI) Simon & Gardfunkel (Columbia 45663)

106 MELAINE MAKES ME SMILE (January Music—BMI) Terry Williams (Verve 10686)

ONE WAY OUT (Rhine Lander Music-BMI) Allman Bros. (Warner CPR 0014)

THE JEAN GENIE

(Vaudeville Music-BMI) David Bowie (RCA 0838) LATIN BOOGALOO 109

(Canterbury Music—BMI) Malo (Reprises WB 7677)

(I GOT) SO MUCH TROUBLE IN MY MIND (Access/Avalanche—BMI) Joee Quarterman & Free Soul (GSF 6879)

DIDN'T WE (Go-Ma-Music—ASCAP) Barbra Streisand (Columbia 45739)

112 AMERICAN (Kitty Hawk Music—ASCAP) Dillards (United Artists 51014)

113 I JUST WANNA MAKE LOVE TO YOU (Arc Music—BMI)
Foghat (Bearsville GSC 0008)
(Dist: Warner Bros.)

114 **AFRICA** (Belsize Park—BMI) Thundermug (Big Tree 154)

115 DO YA (Anne Rachel/Tiflis—ASCAP) The Move (United Artists 50928)

116 WALK ON IN (Colgems Music—ASCAP) Lou Rawls (MGM 14428)

117 OH NO, NOT MY BABY (Screen Gems—Columbia BMI) Merry Clayton (Ode 66030)

118 SILLY WASN'T I (Cotillion—BMI) Valerie Simpson (Tamla 54624)

119 FOOL ME (Lowery Music—BMI) Lynn Anderson (Columbia 45692)

120 I'VE NEVER FOUND A MAN Esther Phillips (Kudu)

121 **ENDLESSLY** (Vogue Music—BMI) Mavis Staples (Volt 01052)

122 LADY PLAYS YOUR SYMPHONY

(Chappell—ASCAP) Kenny Rogers (Jolly 1001) ON & OFF

(Van McCoy—BMI) Anasostia (Columbia 45685) **BECAUSE OF YOU** 

DAYTIME NIGHTTIME (Spectorious—BMI) Keith Hampshire (A&M 1403)

(Sweet-ASCAP) Kracker (ABC 4329)

126 SO FAR AWAY (Screen Gems/Columbia—BMI) The Crusaders (Blue Thumb 217)

127 TUFFER THAN TUFF (Jec-BMI) Ace Cannon Hi (Dist: London 2231)

128 PEOPLE NEED LOVE (Overseas Song—BMI) Bjorn & Benny (Playboy 50014)

#### **Vital Statistics**

世72

Let Us Love (3:34)
Bill Withers—Sussex—247 (Dist: Buddah)
c/o Buddah, BIO Seventh Ave., NYC
PROD: Bill Withers, R. Jackson, J. Gadson, M.
Dunlap & B. Blackman
PUB: Interior Music Corp.—BMI
6430 Sunset Blvd., Hollywood, Calif. 9002B
WRITER: Bill Withers
FLIP: The Gift Of Giving

Rocky Mountain High (4:39) John Denver—RCA—0829 1133 Avenue of the Americas, NYC PROD: Milton Okun c/o RCA c/o RCA PUB: Cherry Lane Music Co.—ASCAP 142 E. 34th St., NYC 10016 WRITERS: John Denver & Mike Taylor ARR: John Denver with Dick Kniss & Mike Taylor FLIP: 'Spring'

You're So Vain (4:25)
Carly Simon—Elektra—45824
15 Columbus Circle, NYC
PROD: Richard Perry
c/o Elektra
PUB: Quackenbush Music—ASCAP
c/o Bomser & Messing, 515 Madison Ave.,
NYC 10022
WRITE? Carly Simon NYC 10022 WRITER: Carly Simon FLIP: His Friends Are More Than Fond Of Robin

#80

Woman To Woman (4:28)
Joe Cocker—A&M—1370
1416 N. LaBrea, L.A., Calif. 90028
PROD: Nigel Thomas for Tarantula Pdnt's.
c/o A&M
PUB: Tro-Andover Music, Inc.—ASCAP
10 Columbus Circle, NYC 10019
WRITERS: Joe Cocker & Chris Stainton
FLIP: Midnight Rider

#88

Trouble In My Home (3:29)
Joe Simon—Spring—130
1700 B'way, NYC
PROD: Raeford Gerald for Guardian Pdnt's.
c/o Spring
PUB: Gaucho Music/Belinda Music—Unichappell
Co. Sole Agent—BMI
c/o Chappell, 609 Fifth Ave., NYC 10017
WRITERS: Joe Simon & Raeford Gerald
FLIP: I Found My Dad

#94

I'm Sorry (2:40) Joey Heatherton—MGM—14434 7165 Sunset Hollywood, Calif. PROD: Jony Scotti & Tommy Oliver c/o MGM c/o MGM PUB: Champion Music Corp.—BMI c/o MCA—445 Park Ave. NYC. 10022 WRITERS: Ronny Self & Dub Albritton ARR: Oliver & Scotti FLIP: Someone To Watch Over Me

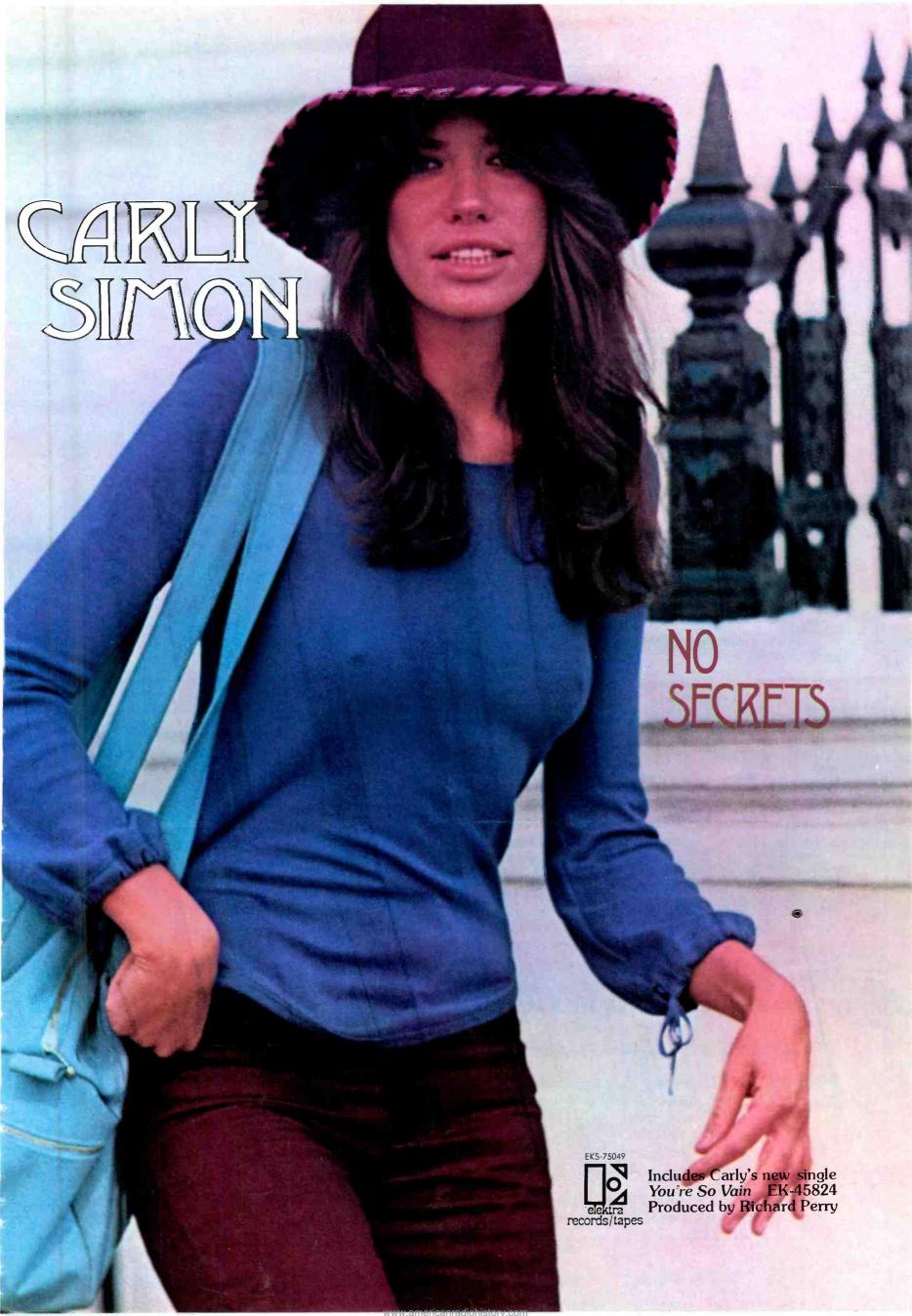
-- 95

Knock, Knock (2:28)
Mary Hopkin—Apple—1855
1700 B'way, NYC
PROD: Mickie Most
c/o Apple
PUB: Peer Int'l.—BMI
c/o Southern, 1740 B'way, NYC 10019
WRITERS: Carter/Stevens
FLIP: 'International'

#97
I Miss You Baby (2:55)
Millie Jackson—Spring—131 (Dist: Polydor)
1700 B'way. NYC
PROD: Raeford Gerald for Delfon-French
Assoc., Inc.
c/o Spring
PUB: Gaucho Music/Belinda Music—Unichappell
Co. Sole Agent—BMI
c/o Chappell & Co., Inc., 609 Fifth Ave.,
NYC 10017
WRITER: Raeford Gerald
ARR: T. Camillo

Feel The Need In Me
Detroit Emeralds—Westbound—209
(Dist: Chess/Janus)
1301 Ave. of Americas, NYC
PROD: A. Katouzzion Production
c/o Westbound
PUB: Bridgeport Music, Inc.—BMI
c/o Westbound
WRITER: A. Tilmon
ARR: A. Tilmon
ELIP: There's A Love For Me Somewhere

Wonder Girl (2:15)
Sparks—Bearsville—006 (Dist: W.B.)
4000 Warner Blvd., Burbank, Calif.
PROD: Todd Rungren
c/o Bearsville
PUB: Half Music—ASCAP
915 Gallaway, L.A., Calif.
WRITER: Ron Mael
FLIP: (No More) Mr. Nice Guys



#### Mendes Pub Admn Goes To

Farrell, Mook

HOLLYWOOD — The recently announced alliance between the Wes
Farrell Organization and David Farrell Organization and David Mook's Damont Corporation will now excompass the administration of Sergio Mendes' music publishing firms Rodra Music, Inc., and Berna Music, Inc., throughout the U.S. and Canada. The Mendes catalogs contain such contemporary standards as, "Pretty World," "The Frog" and "Zazuera." Artists ranging from Herb Alpert to Stevie Wonder have recorded songs from the Rodra-Berna publishing complex.

Stevie Wonder have recorded songs from the Rodra-Berna publishing complex.

While emphasis will be placed on securing additional recordings and other commercial usages for the Rodra-Berna compositions, special attention will be given to the songs written by an act on Atlantic Records and Produced via Mendes' production company, Serrich Productions. They are the duo Macondo and Angelo. A promotional campaign is also being planned to develop and exploit Rodra-Berna compositions that will be included in Mendes' debut album on Bell Records.

#### Genesis To Debut At Philharmonic

NEW YORK — British rock group, Genesis, will make their first American appearance at Philharmonic Hall on Dec. 13, in a concert sponsored by radio station WNEW-FM and Charisma Records. The show, which will also feature Charisma artists String Driven Thing, is being produced by Dominic Sicilia. All tickets for the performance will be sold at \$3.00, with the total receipts being donated to the cerebral palsy fund.

Genesis' latest album, "Foxtrot," a top 20 LP in England, has just been released in America on the Charisma label, distributed by the Buddah Group.



AVALANCHE OF SOUND — Al Caiola, newly-inked to an exclusive Avalanche Records' disk pact, huddles with the label's guiding lights regarding recording plans.
(L to R) Caiola, his business partner, Erwin Letkei, Stu Greenberg, general manager of Avalanche, and Murray Deutch, president of the United Artists Music Publishing Group. Avalanche is the disk arm of UA Music.

#### Allmans' Oakley Killed In Crash

GEORGIA — Berry Oakley, bassist for The Allman Brothers Band was killed in a motorcycle crash (11) in Macon, Georgia, just a few blocks away from where lead guitarist Duane Allman, was killed almost one year ago. Funeral services were held on the 13th. Both Duane Allman and Berry Oakley were 24.

#### Lou Spencer Dies At 56

NEW YORK — Lou Spencer, age 56, formerly of the Dancing Dunhills and producer and stage director of variety acts for Tony Bennett, Anthony Newley, Sammy Davis Jr., and Paul Anka, died on Nov. 18 of a heart attack, in New York. He is survived by a wife, two sons and a daughter.

#### Spring Inks **Group: Vat 69**

NEW YORK — Raeford Gerald, recently signed to an exclusive producer contract by Roy and Julie Rifkind of Spring Records, has done some signing of his own. He will be exclusive producer as well as manager for "Vat 69," a new singing group out of

mg of his own. He will be excitative producer as well as manager for "Vat 69," a new singing group out of Washington D.C.

"Vat 69" consists of four members—George Parker, Bobby Harris. Leroy Reed, and Chet Fortune, all from Washington D.C. They have never recorded before. The group is currentley in New York recording a new single "Friends or Lovers," written and produced by Gerald. The other side of the single is "Tom, the Peeper", a humorous ditty also composed by Gerald.

This record will be released on Spring Records in Jan., making it one of the company's first singles of the new year.

of the company's first singles of the new year.

Gerald, who has written and produced a string of hits for Millie Jackson on Spring Records, has written and produced her latest "I Miss You." He will also produce Joe Simon's next record.

"VAT 69" will get a promo drive, both within the music business and in the consumer press. The group will tour to promote the record and Gerald expects to announce an agency affiliation soon.

Phil Baxter Dies DALLAS — Phil Baxter, 76, whose tunes were widely recorded, died in a nursing home here last week (21). His best known song was "I'm a Ding Dong Daddy from Dumas." His works were cut by Ted Weems, Guy Lombardo, Bing Crosby, Fats Waller and Louis Armstrong.

#### **Mercury Pacts** Fire And Rain

CHICAGO — Through a deal with Joe Saraceno of Dana Music Co., past producer of Johnny Rivers, the Ventures and Sonny and Cher; Mercury Records has signed Fire and Rain to

Records has signed Fire and Rain to an exclusive, long-term recording contract, according to Irwin H. Steinberg, president.

Fire and Rain, consisting of Manny Freiser and Patti McCarron, have been performing in and around the Los Angeles area since 1970. The duo was brought to the label through the efforts of Saraceno and Denny Rosencrantz, Mercury west coast a&r. Saraceno also produced the debut album, set for Dec. 15 release.

#### C.A.M.—U.S.A.'s New Product

New Product

NEW YORK — Vittorio Benedetto and Jimmy Ienner of C.A.M.-U.S.A. report their publishing/production schedule for the month of November. The new Lighthouse single and LP, both produced by Jimmy Ienner and entitled "Sunny Days" have been released by Evolution (Stereo Dimension). Raspberries (also produced by Ienner) have received their first gold single award for "Go All The Wav", and a gold LP is being readied for presentation. The groups' second Capital LP "Fresh Raspberries" has just been shipped. The groups' new single is "I Wanna Be With You." Bang's new Capital album "Mother/Row To The King" is set to ship shortly.

On C.A.M.'s publishing front, the principals report the acquisition of the score for the new Dustin Hoffman feature film "Alfredo Alfredo". C.A.M. also published most of the material on the new Paul Winter Consort Epic LP "Icarus".

#### **RCA Signs** Ides of March

NEW YORK — The Ides of March has signed an exclusive recording contract with RCA Records. The an-

contract with RCA Records. The announcement was made by Don Burkhimer, division vice president of a&r. The group's first RCA single, "Mother America," has just been released, and their album, "World Woven" is being rushed out this month.





HONOR THE KING — Norman A. Carlson, director of the Federal Bureau of Prisons, presents plaque to B. B. King, Co-Chairman of FAIRR, at the Atlanta Federal Penitentiary on Nov. 6. Standing left to right: Carlson; King; Wayne Smith, executive director of the foundation for the advancement of inmate rehabilitation & recreation (FAIRR); and James Henderson, Warden.

#### ATTENTION DIRECTORS, PROGRAMMERS, DISTRIBUTORS & DISC JOCKEYS



Swing along with "Joe" and Corey Records for the first two-sided Christmas Smash of the Decade

DALLAS COREY with the Nashville Hillview Baptist Children's Choir

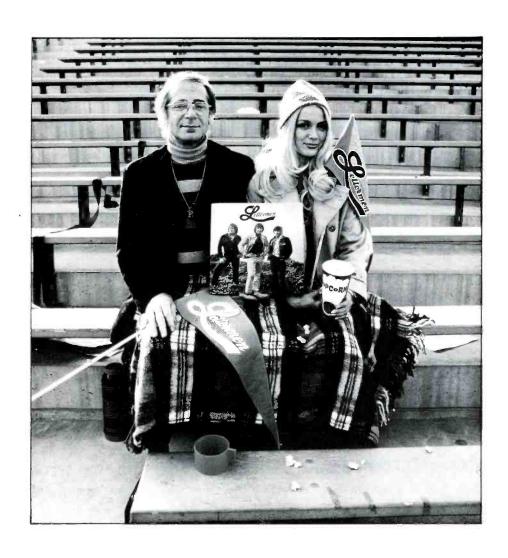
"IT'S GONNA BE A MIXED UP XMAS"

"THE BIRTH OF CHRISTMAS"

One Side for Kids - One Side for Adults Two new Christmas hits by a new writer-artist on a new label



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and their new Capitol album/single - Spin Away.





'LIVE' GOLD — Procol Harum has received their first gold record for their LP "Procol Live In Concert with the Edmonton Symphony Orchestra" on A & M. Their next album "Grand Hotel" due out in March will be released on the Chrysalis label distributed by Warner Bros.

Left to right: Chris Copping, B. J. Wilson, Keith Reid—(front) Gary Brooker, Alan Cartwright, Dave Ball—(back).

## IN CHRISTMAS DIRECTORY

#### AUTHORS WANTED BY N.Y. PUBLISHER

A well-known New York book publisher is searching for manuscripts worthy of publication. Fiction, non-fiction, poetry, juveniles, travel, specialized and even controversial subjects will be considered. If you have a book-length manuscript ready for publication (or are still working on it), and would like more information and a free booklet, please write:

Vantage Press, Dept. V H-6 516 W. 34th St., New York, N.Y. 10001

## AFM Provides Free Yule Phones For Servicemen

NEW YORK — For the fifth consecutive year, the American Federation of Musicians will pick up the phone bill for Christmas phone calls made by overseas servicemen and women to their homes. Hal C. Davis, international president of the AFM, announced that the musicians' union would pay for phone calls which are made from abroad by U. S. servicemen and women during the three-day period from Dec. 24 to 26. Specific instructions for placing calls follow this release.

The calls are transmitted from

follow this release.

The calls are transmitted from overseas by the Military Affiliate Radio Service (MARS) to a HAM radio station in Mansfield, Ohio, manned by Robert Altomonte, president of the Federation's Local 159. From Mansfield the calls are sent through regular telephone lines to the serviceman's home. It is this phase of the operation for which the AFM pays the charges.

charges.

In past years the majority of calls have been made from Vietnam, but service personnel have called home from such faraway places as Korea, Ethiopia, Japan, Okinawa and the Canal Zone. It has become a tradition for men in Antarctica to use the AFM's facilities, and servicemen on Vieques Island in the Caribbean are especially grateful for the accommodation because that island has no telephone connection with the mainland. Other calls have been placed from hospital ships in the South Pacific and planes in flight over the Atlantic Ocean.

Bob Altomonte has been a HAM Radio Operator for many years. He first became interested in helping service personnel contact their families when he was assigned to a MARS Operation while serving in the U.S. Navy. Since returning to civilian life he has helped literally thousands of GI's to make telephone contact with their loved ones. The service which he and hundreds of other HAM Operators perform goes on throughout the year.

#### More Garden Gold

NEW YORK — Another Evening Of Solid Gold has been scheduled on Friday, Dec. 15 at Madison Square Garden, following the sellout of the Dec. 1 concert. Ken Roberts is presenting the Four Seasons, the Four Tops, Jay & The Americans and Martha Reeves, former lead singer in Martha & The Vandellas, at 8 PM on both evenings.





NEW SEEKERS' NEW DEAL—MGM has signed England's New Seekers Left to Right—Marty Kristian; MGM Records president, Mike Curb; Eve Graham; Paul Layton (seated); Lyn Paul and Peter Doyle.

#### AMC Council Picks Chicago

HOLLYWOOD — Chicago has been selected as one of five representatives from the world of professional musicians to serve on the special advisory council of the American Music Conference. The other four artists are Doc Severinson, Henry Mancini, Benny Goodman, and Arthur Fiedler.

The American Music Conference is a non-profit organization representing all segments of music. The goal of the AMC is to instill within young and old the desire to become involved with and understand music.

Chicago's initial involvement with the American Music Conference was this June, when the group recorded a series of public service announcements as a part of the AMC's successful campaign to reinstate funds for music education in the Chicago public schools

#### 'Say When' At Plaza 9

NEW YORK — Arnold Goland announces that Broadway's Anita Darian will have a lead role in "Say When", the show he has written the music for, and which has a book and lyrics by Keith Winter. Marc Pressell is musical director of the production, which has a nostalgia theme dealing with New York City. Show is set to open at the Plaza in N.Y.C.

### SUBSCRIBE TO CASH BOX

#### Hilary Signs Soul Generation

NEW YORK — Hilary Records, distributors of Ebony Sounds Records, has announced an exclusive recording agreement with Soul Generation, the Award for the Most Promising Group of 1972.

Hilary Records has released the first album of the Soul Generation, "Beyond Body And Soul," which features the group's "That's The Way It's Got To Be (Body And Soul)". Hilary has initiated a major marketing and distribution campaign on the album and will follow it up with a single release this week. The single release will comprise the titles "Million Dollars" and "Super Fine," which have been pulled from the album. In addition, the group will tour these markets in the next month, including Washington, Baltimore, Philadelphia, Detroit, Chicago and Los Angeles.

#### Rivermont Music Opens In Memphis

MEMPHIS — Rivermont Music Productions, Inc., recently opened offices at 4230 Elvis Presley Blvd., in Memphis

phis.

The company, headed by Bobby Burns and Carl Friend, will produce masters for lease to several major recording labels and operate two music publishing companies.

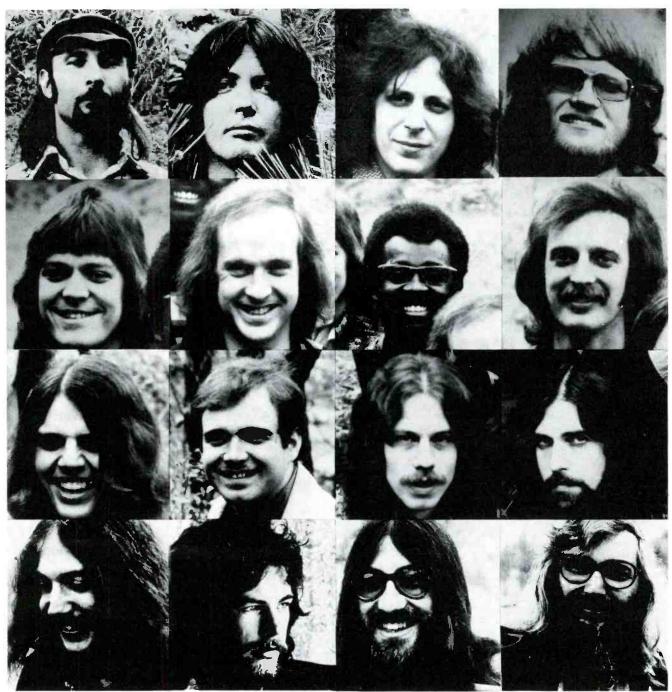
publishing companies.

Friend, who has written 294 songs that have been recorded by such artists as Hank Williams, Jr., Jimmy Dean, Billie Joe Spears, Jerry Wallace, Lorne Greene, Ray Charles, David Houston, Linda Ronstadt and the Friends of Distinction, recently signed with ASCAP in Nashville and is president of Burns and Friend Music Publishers, Inc., an ASCAP company.



LIVE DISPLAY—Perception-Today, recording artist Johnny Hartman, with the staff of Dolphins of Hollywood record stores receiving Johnny's latest album "Johnny Hartman—Today." From left to right are: Delores Selt, Warren Lanier, Jr. (of Warren Lanier Enterprises, public relations agency representing both Johnny Hartman, & Perception Records) Theresa Clark (store manager), Johnny Hartman, Vanessa Gurallory, and Ruby Bordeaux.

## ixteen great musicians play twelve songs or one show on the second of December.



On December 2, 972 on WNEW-TV and simulcast on WNEW-FM from 7:00 to 8:00PM, Blood, Sweat, and Tears, Seals and Crofts, and McKendree Spring are together for the first installment of GENESIS. Just the beginning of using the television medium to enhance the presentation of major rock talent. Visually and audibly you'll find

GENESIS captures all the excitement of a live performance.

Look for it in other Metromedia markets in succeeding weeks.

A Don Stump / Alan Niederman production Directed by Rubin Shapiro



Available on Columbia Records and Tapes KC-31780



Seals & Crofts Summer Breeze Warner Bros. album BS 2629



McKENDREE SPRING Tracks Decca DL7-5385

#### Mgmt 3 Inks Bulldog, Diane Kolby

NEW YORK — Jerry Weintraub and Sid Bernstein of Management III have signed Bulldog, a group that includes ex-Rascals Gene Cornish and Dino Danelli, and singer Diane Kelby Dino Kolby.

Kolby.

Before their separation, the Rascals had been managed solely by Bernstein for seven years. Bulldog's Eric Thorngren and John Turi were formerly members of The Brass Buttons and The Fuzzy Bunnies, also managed by Bernstein. Billy "The Hooch" Hocher is the fifth member of the group

Hooch" Hocher is the fifth member of the group.

Recently signed to Decca, the single, "No", from their first album, is currently a Top 100 disk. Bulldog's live debut occurred at Madison Square Garden with Sly and the Family Stone and the Staple Singers during the Thanksgiving holiday. They are scheduled to begin an eastern college tour in December.

Diane Kolby, a Columbia artist, is recording her first album produced by Steve Cropper and due for release in

Steve Cropper and due for release in January, 1973. "Death of the Sun" is her current single. "Holy Men", her previous single, will be re-issued in Jan. in conjunction with the first LP.

#### Johnny Nash's `Clearly' Gold

NEW YORK — Epic Records' singer-songwriter Johnny Nash has struck gold with the single "I Can See Clear-ly Now." The Jamaican-inspired "reg-gae-rock" tune has been declared gold by the R.I.A.A., signifying sales of

over one million units.
"I Can See Clearly Now" is featured on Johnny's Epic LP of the same name. The album contains a dozen tunes performed in the enormously popular reggae style.

#### Neely To Calif.

NEW YORK — Hal Neely, president of Starday-King Records, will be leaving for California on Nov. 30, for company conferences.

His first stop will be in San Francisco, where he will be attending the Bill Gavin Convention through Saturday, Dec. 2. He then departs for Los Angeles where he will be staying at the Beverly Hills Hotel through Tuesday, Dec. 5.

#### Paul Avakian **Records Flow**

NEW YORK — Paul Avakian has just recorded a new group, Flow. He said he is presently negotiating for release of masters by the group. Avakian is located at 60 East 8th St., Apt. 21K, in New York.

#### 2 Song Folios From SG-Col

NEW YORK — "Rock And Roll Revival" is the time'y new songbook release from Screen Gems-Columbia Publications, part of the company's contribution to the '50's and '60's revival.

Alumni of sock hops and senior

vival.

Alumni of sock hops and senior proms of the era will remember the titles included in the folio, such as "Venus In Blue Jeans," "Stupid Cupid," "Surf City," "The Loco-Motion," "Calendar Girl," and "Happy Birthday Sweet Sixteen."

Arranged for the piano, voice and guitar, the songbook is priced at \$2.95.

Also, a collection of most-requested

Also, a collection of most-requested song titles, "Popular Teacher's Choice," has been released by Screen Gems-Columbia Publications.

Included in the folio are popular standards as well as such current selections as "The Candy Man" and "The First Time I Ever Saw Your Face."



THE HIT MAKERS -- Kenny Gamble (second from left) and Leon Huff (second from right), whose Philadelphia International label is distributed by Columbia Records, are presented with gold records for their million selling O'Jays' single, "Back Stabbers." Pictured with the producers are (l. to r.) Logan H. Westbrooks, director of Columbia special markets, Bruce Lundvallvice president of Columbia marketing and Ron Alexenburg-vice president of Epic and Columbia Custom Label sales.

#### ACA & PFA Join Forces In Art Drive

NEW YORK — The Associated Councils of the Arts (ACA) and the Partnership for the Arts will join forces to unify the effectiveness of a national drive aimed at securing meaningful government support for the arts. This merger, in which the Partnership for the Arts will become a division of ACA, was announced recently by Partnership chairman Amyas Ames, speaking to the National Assoc. of Schools of Music, and John B. Hightower, president of ACA. Ames will become a member of the board of ACA, heading a special partnership committee known as the Partnership for the Arts (A Division of ACA). The merger will take effect immediately.

for the Arts (A Division of ACA). The merger will take effect immediately.

In his speech explaining the merger, Mr. Ames said, "Both organizations have been concerned with the priorities of the arts in American life and the amount of public support they receive. The Partnership for the Arts was formed in 1970 to focus national attention on the financial needs of our cultural organizations and to organize the political action of citizens seeking substantially higher funding for the arts at all levels—federal, state and municipal.

In its seven year history, ACA has shared these goals. While serving as the national service organization for state and community arts councils, ACA has acted as an advocate for the place of the arts in our society. John Hightower and I have announced this united from for a more effective fight for government support As a com-

united front for a more effective fight for government support. As a com-

plement to ACA, the Partnership will be that much stronger and more effec-tive in its mission."

John Hightower, president of ACA, who will be responsible for the day to who will be responsible for the day to day operation of the Partnership, said "Today more than ever the needs of individual artists and of cultural organizations necessitate increased support both from the private and public sectors. Inflation and increasing costs arising in great part from unprecedented public interest and participation in the arts present forward. precedented public interest and participation in the arts present financial problems of massive scale. A strong and united voice is essential if these needs are to be articulated and heard. We believe that, given the support and participation of all citizens, a united ACA and Partnership for the Arts can be that voice."

The merger has been approved by the individual leadership of the Partnership for the Arts across the country, by the board of ACA and by the respective executive committees of the

try, by the board of ACA and by the respective executive committees of the National Assemblies of State and Community Arts Agencies.

Amyas Ames is chairman of the board of Lincoln Center for the Performing Arts and chairman of the board of the Philharmonic Symphony Society of New York. He is the Chairman and organizer of the National Partnership for the Arts. John Hightower, who has been president of ACA since September of this year, is a former director of the Museum of Modern Art and of the New York State Council on the Arts.



MOM'S APPLE PIE — shown above at a reception held in their honor following their New York debut at the Felt Forum. Pictured in front row holding pie are Terry Knight, president of Brown Bag Records, the label on which group records, and Marty Ostrow, executive vice president of Cash Box.

#### 30 Win Trips In Chess/Janus' Chuck Berry Promo

NEW YORK — The results of the largest and most extensive promotion undertaken by Chess/Janus Records, the Chuck Berry Month in October, have been announced by executive vice president Stan Hoffman. Thirty distributors, salesmen, promotion men and their wives will receive an allexpense paid weekend in London over the Thanksgiving holidays. They'll be accompanied by several Chess/Janus

execs.

The winning couples will fly to London on Nov. 22, stay at the Britannia Hotel and return on the 26. Among the special activities planned for their guests by Chess/Janus are dinner at the posh Elizabethan Room, a sightseeing tour of London and tickets to the West End hit play "Time and Time Again" starring Tom Courtney.

Courtney.

"Time and Time Again" starring Tom Courtney.

Contest winners are: Mr. & Mrs. Jim Yates of A & I Dist. in Cincinnati; Mr. & Mrs. Howard Ring, Mr. & Mrs. Jerry Brenner, Mr. Billy Gilbert and Ms. Jane Peacock of Music Merchants in Woburn, Mass.; Mr. & Mrs. Aubrey Moore, Mr. & Mrs. John Lam and Mr. & Mrs. George Gillespi of Schwartz Brothers in Washington, D.C.; Ms. Gwen Kessler and Mr. Randy Sanders of Southland Dist. in Atlanta. Ga.: Mr. Norman Weinstroer and Ms. Mary Weinstroer of Roberts in St. Louis. Mo.: Mr. & Mrs. Ed Richter of ABC Record & Tapes in Seattle. Wash.; Mr. Armen Boladian of Record Distributor in Detroit, Mich.; Mr. & Mrs. Les Reed of Summit Distributors in Skokie, Ill.; Mr. Ron Iafornaro of Progress Record Dist. in C'evelard. Ohio: Mr. Steve Brody of Best Dist., in Buffalo, N.Y. and Mr. & Mrs. Jack Solinger of Independent Music in San Francisco.

#### Victrix To Score 'Crazies'

NEW YORK — Victrix Productions will enter the film scoring field via the independently produced picture "The Crazies". Steve Metz, will act as musical director of the film, which is produced and directed by George Romero of the Latent Image. an east coast production company. Metz will be scoring the film and Bruce Roberts will do the arranging. The main theme, entitled "Heaven He'b Us", will be sung in the picture by Beverly Bremers and Scepter will release a single on the song. The Rugoff theatre chain will be distributing the film, expected to open in New York in atre chain will be distributing the film, expected to open in New York in

The deal was negotiated between Bob Bregman of Bregman & Lefferts, attorneys for Victrix and George Romero of the Latent Image. "The Crazies" is the first of three films which Victrix will score for the Latent

#### Weinstock Inked For Coliseum Date

For Coliseum Date

HOLLYWOOD — Veteran rock festival entrepreneur Lewis J. Weinstock has been signed by executive producer Gary Bookasta as production director of "The Ultimate Rock Concert and Festival" at the Los Angeles Coliseum, Saturday, Nov. 25.

Weinstock will be in charge of the entire production and responsible for coordinating all aspects of the sixhour concert, said Bookasta, president of radio station KROQ-AM, which is sponsoring the event for the benefit of the Southern California Council of Free Clinics.

The event is the first such ever held in the Coliseum and the first outdoor rock concert in Los Angeles since Newport '69 at Devonshire Downs, which was produced by Weinstock.

Describing the event as "the greatest live concert ever held by a radio station," Weinstock expects more than 100,000 people at the coliseum.

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## cashbox/talent on stage

NASSAU COLISEUM, LONG IS-LAND — Ordinarily, I would wait NASSAU COLISEUM, LONG IS-LAND — Ordinarily, I would wait until a group came to closer grounds before seeing them. Carnegie Hall. The Felt Forum. Or, as a last resort, Madison Square Garden. But Yes are a very special group. They are one of a kind. For apart from creating their very own sound, they have also created a new kind of music. Yes music. Music that displays their technical virtuosity as well as their creativity as composers and arrangers.

cal virtuosity as well as their creativity as composers and arrangers.
Yes opened their Nassau Coliseum date with "Siberian Khatru," a song that combines, in a little more than eight minutes, all that Yes is about. Superb vocal harmony. Tight musical interplay. And a dramatic flair for astounding dynamics. Yes leave no room for mistakes of any kind. They are too well rehearsed. Too professional. Too dedicated. They can and are too well rehearsed. Too professional. Too dedicated. They can and do produce, note for note, every sound that appears on their albums. A spectacular accomplishment when you consider the complexity of their

arrangements!

The songs themselves are not complex, but rather bits and pieces of themes contributed by the individual group members and woven carefully into near epic proportions to demonstrate what can be achieved when everyone gets into the act. Apart from performing their entire "Close To The Edge" album, (Close To The Edge, And You And I, Siberian Khatru), Yes also treated the capacity crowd to "Roundabout," "Your Move," "I've Seen All Good People," "Heart Of The Sunrise," two solo ventures—one by guitarist Steve Howe, and one by keyboard man, Rick Wakeman—and an encore of "Yours Is No Disgrace." Yet, as the huge crowd filed slowly

an encore of "Yours Is No Disgrace.
Yet, as the huge crowd filed slowly
out of the arena, I couldn't help but
wonder why they came. Was it because Yes has attained supergroup
status and one is expected to attend
such functions—or was it that the such functions—or was it that the people realized that there, before their very eyes, is a group the likes of which may never come again? Those who came to get high, play with balloons, or throw frishee's around can't be expected to achieve any degree of musical sophistication—but those who came to listen tion—but those who came to listen and learn were rewarded by THE group that has reached for and has conquered new levels of musical depth and intensity.

#### The 5th Dimension Paul Williams

CARNEGIE HALL, N.Y. — Individually and collectively, the 5th Dimension continue to improve in technique, material, finesse and style. Alnique, material, finesse and style. Anthough the sound system stunk (which the group should make a point of improving as soon as possible) the group is more polished than ever. Dressed in striking, black, skin-clingling attire punctuated with white sequins, the group wins you over visually before they even begin to sing. Solid "I Just Want To Celebrate" opener, a tight, pleasing medley of some of their hits, their current Bell hit "If I Could Reach You," "One Less Bell," a thrilling "MacArthur Park," and the tried and true crowd pleasing closer, "Funky the people from the audience "MacArthur Park," and the tried and true crowd pleasing closer, "Funky Music," with people from the audience on stage are the highlights. And as though everyone in the audience was a puppet on a string, when "Funky Music" closed the show, everyone in the Hall popped up for a well deserved standing ovation. We also enjoyed the spot where Billy comes out on stage alone to play a blues number and then Florence comes out

#### Sha Na Na The Persuasions

LOS ANGELES - The incredible Sha Na Na left nothing to be desired by their capacity audience at the Santa Monica Civic Auditorium Friday evening. The eleven polished showmen were total intertainment as they transported the enthusiastic fans back through the Sounds of the Fifties with "Jailhouse Rock," "Yakety Yak," "Runaround Sue" and "Rockaround-the-Clock." Just when it seemed that the piano player was the only "non-vocal" member of the group, he broke loose with "Great Balls of Fire" and the crowd started rockin' in the aisles. Na Na left nothing to be desired by

Seven standing ovations later, (four of which were encores), there was no doubt that "Rock And Roll Is Here To Stay" and that we had seen one of the most exciting concerts of

the year!

The Persuasions were at their best in an a capella set including "Sincerely," "Mr. Earl," "Money Honey" and their finale "Get On Board" which is just what over 100 volunteers from the audience did. The remaining audience responded by unilaterally springing to their feet in a deafening burst of appleause that said it all. burst of applause that said it all,

to patter with him and do an effective job on a number of her own. More of this informal working in twos and threes would be a refreshing new

this informal working in twos and threes would be a refreshing new dimension to this talented act.

Paul Williams, one of the hottest songwriters in the business, on his first tour as an artist was an absolute delight. He has a magnificent, contemporary singing style and voice, but above all, it's the soul with which he sings songs. Until I heard him sing "We've Only Just Begun," a song he wrote, I never thought anyone could give more feeling to the song than Karen Carpenter. He also did a most effective job with another of his compositions, "Just an Old Fashioned Love Song." There was also great beauty and tenderness in Paul's "That's Enough For Me," which I wish were a monster single. Great composition, great reading. The cuddly, blond, cute, "teenage idol" could become a tremendous star. He has credibility and a marvelous gift of gab and hip humor. He also needed a better sound system.

#### Hot Tuna New Riders Wishbone Ash

PALLADIUM, L.A. — An evening of inconsistent music battled head on inconsistent music battled head on with the sound difficulties and poor acoustics that so often plague the vastness of the Palladium.

Hot Tuna headlined this triple bill and turned in a less than satisfying performance. Of course, the Palladium didn't help much. The music of Hot Tuna is better suited to smaller clubs, and their sometimes too-loose style failed fully to come across to the huge crowd. Hot Tuna is certainly capable of putting on a good show with the proper location, atmosphere, and attitude. It really should be chalked up to just one of those nights.

The New Riders of the Purple Sage rne New Riders of the Purple Sage were back in town for another fine set. Pleasant vocals and crisp guitar work are the New Riders trademark, and this performance was no exception, proving again that they are there own strong band and not just an extension of another. there own strong band and not just an extension of another.

Britain's Wishbone Ash encountered some early sound problems, but it didn't prove to be a terrible hindrance. As a total unit, Wishbone Ash keeps their set tight, but allows ample freedom for instrumental creativity.

#### The Elton John Show

CARNEGIE HALL, NY - Rock theatre that isn't serious drag or ultraviolence? Yes, Elton John brought it to Carnegie. But we also thank the good Muse that there was some meaty music on those bones of stage business.

Let's dispense with the obvious visual elements of the evening first. Elton set the tone with his outfit: a red, silver and blue Uncle Sam-type suit. Ex-Bonzo "Legs" Larry Smith made two guest appearances. The first was as "Wedding Man," kind of a limp-wristed Kaiser headed for the church on time. His/her train was supported by two militarily-donned dwarfs. His second shot was in a trench coat, as he dueted "Singing' In The Rain" with Elton, supported by eight chorus girls, a black-tie pianist and the dwarfs again. The "rain" was first flung about by a thirties-garbed dancer, but by song's end, it was coming down in tinsely torrents from up above the lights. And of course on his own time, Elton kicked the stool back and played piano standing, crouching and jumping depending on the occasion.

Musically, Elton garners hushed silence or frenzied audience participa-

tion as most befits the song. He unveiled a number of new tunes from his upcoming LP, "Don't Shoot Me, I'm Only The Piano Player." The first was "Daniel," a piano/vocal solo of a dreamy nature with somewhat amorphous, though poetic lyrics. "Crocodile Rock," his just-released single about the days when music was pre-camp shtick went down well. The closest thing to a blues he and the band has ever done-"Have Mercy On The Criminal"-was a successful extended number.

ZXKZ

The time champ of the evening, however, was one of longest jams on "Madman Across The Water" we've heard. The set which ran well over two hours, was spiced by "Your Song," "Take Me To The Pilot" and the enormously well-received "Rocket Man." Dee Murray, Nigel Olsson and the newest band member Davey Johnston (on guitar and mandolin) was very much on a winning streak. The evening went by with melody, style and fervor.

English quintet Family opened the show. They came out with a negative attitude about the audience and were a self-fulfilling prophecy.

#### Johnny Nash Billy Paul

BITTER END, NY - When this club goes for the black audience, they do it in style. Nash has always been a vocalist of merit, but his newfound group, Sons Of The Jungle, will truly cement his relationship with an audi-

ence.

Something like a War with mellotron (or a Moody Blues with conga and bells?), this nine-man band shocked the audience with a sound that completely takes you by surprise. They play and sing/chant on so many levels of music, it is inaccurate to view them merely in the light of the afro-rock scene. While the sets bands usually play before introducing the vocalist typically make you fidgety, theirs hardly seemed long enough. enough.

Nash continued in the groove of their excitement with songs from his "I Can See Clearly Now" LP, interspersed with oldies like "You've Got and "Hold Me Tight." "Stir It Up," his single release prior to his #1 "Clearly Now" went over extremely well. He's been around the business for a long, long time. It shows in all the right places.

We were unfortunate in that we obviously caught Billy Paul on an off night. His voice was not in top form; because of his normal use of his range, the loss of the high notes were particularly missed. The back-up for the inventive Philadelphia International artist seemed a bit too freeflow to our liking. The tightness he achieves so easily in the studio was just not there. "Me & Mrs. Jones" has made him the star he deserved to be. Now he has to learn to make every performance count.

Ted Turner and Andy Powell are powerful and intricate lead guitarists who weave through melodic musical journies like "Phoenix" and "War-rior." The very enthusiastic response was well deserved.

#### Tom Rush Lindisfarne

PHILHARMONIC HALL, NY Columbia folkie Tom Rush, with that tender fist of a voice, played to an eager audience here. Appearing with bass (Wayne Leslie) drums (Brian Post) and long-time guitarist/friend Trevor Veitch (the audience loves him almost as much as Rush), he proved himself still very much the master of his musical fate. Whatever the state of the relative popularity of acoustic folk or amped folk-boogie, Rush will command an enviable following.

He has only one "gimmick" per sethat's his frog-in-heat voice which first came to light on "Who Do You Love?" and which he also uses on his interpretation of Randy Newman's "A Lover's Prayer." Aside from this enjoyable trickery, Tom gives it to you plain, straightforward and strong. The group harmonizes well vocally (as on "Merrimac County") and apart from not playing upon this facet of their talents quite enough, his set was well-paced-full of slight variations on the theme that brought him fame that won't quit.

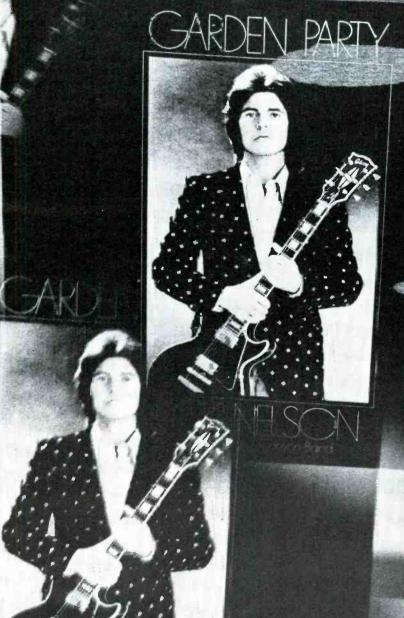
Elektra's English quintet, Lindisfarne is not yet half the draw here they are in Merry Olde. They have three albums out (the latest, "Dingly Dell"), but of the eight tunes they did, four were taken from their first, "Slightly Out Of Tune." For good reason. The LP still ranks with the finest ever recorded by any group; it's a harder act to follow when it's your own. The finale, "We Can Swing Together" and quite a few standing ovationary fans proved their worth to this side of the Atlantic.

Cash Box - December 2, 1972

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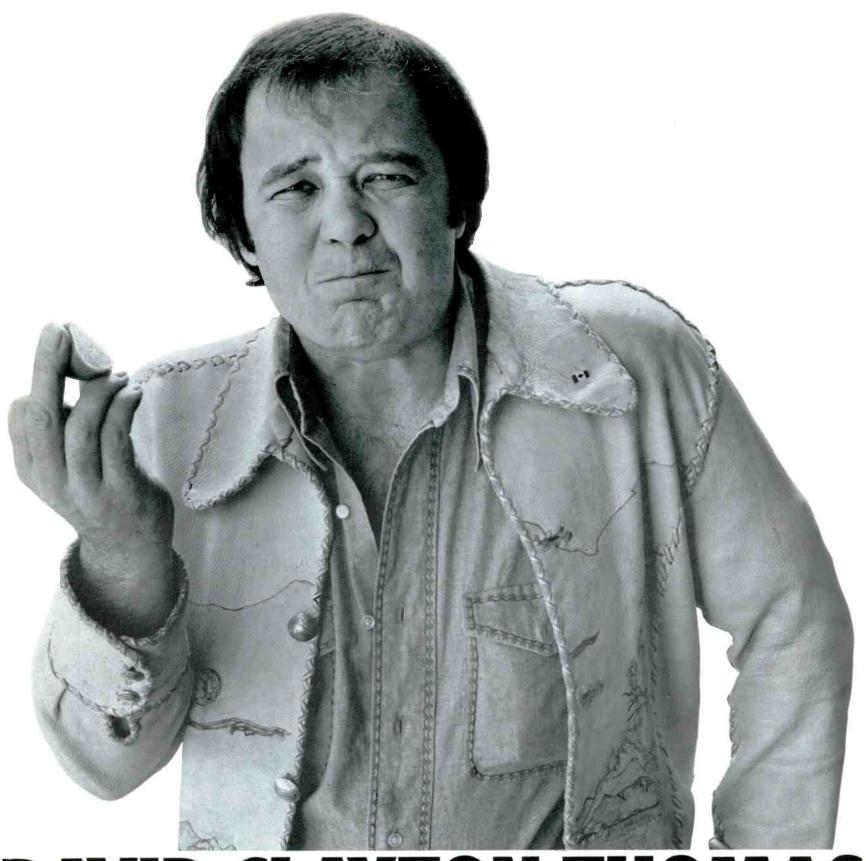












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## CashBoxTop100Albums

1	CATCH BULL AT FOUR CAT STEVENS (A&M 4365) (8T/CS 4365) 1	34	I CAN SEE CLEARLY NOW JOHNNY NASH (Epic KE 31607) 42	67	STONEGROUND WORDS  MELANIE (Neighborhood NRS 47009) (Dist: Famous) 77
2	SUPER FLY  CURTIS MAYFIELD—Original Motion Picture 2  Soundtrack (Curtom CR8 8014)	35	BURNING LOVE  ELVIS PRESLEY (CAS 2595) (C8S/CK 1216) 46	68	ONE MAN DOG JAMES TAYLOR (Warner Bros. BS 2660) (M8/M5 2660) —
3	ALL DIRECTIONS	36	TOULOUSE STREET  DOOBLE BROS. (Warner Bros. BS 2634) 24	69	PURPLE PASSAGES DEEP PURPLE (W.B. BS 2644) (M8/M5 2644) 71
0	TEMPTATIONS (Gordy G962) 4  RHYMES & REASONS  CAROLE KING (Ide SP 77016) (8T/CS 77016) 5	37	BACK STABBERS O'JAYS (Phila. Int'l 31712) 22	70	JOURNEY THROUGH THE PAST NEIL YOUNG/SOUNDTRACK (Reprise 2XS 6480) —
5	(Dist: A&M)	38	(IF LOVING YOU IS WRONG) I DON'T WANT TO BE RIGHT	71	SAINT DOMINIC'S PREVIEW  VAN MORRISON (W.B. BS 2633) (M8/M5 2623) 55
6	SANTANA (COlumbia KC 31610) (CT/CA 31610) 6  SEVENTH SOJOURN  MOODY BLUES (Threshold TRS 3) (Dist: London) 9	39	LUTHER INGRAM (Koko KDS 2202) 40  HIMSELF  GILBERT O'SULLIVAN (Mam 4) (Dist: London) 38	72	FOR THE ROSES  JONI MITCHELL (Asylum SD 5057) (CT/CA 5057) — (Dist: Atlantic)
7	CLOSE TO THE EDGE  YES (Atlantic 7244) (TP/CS 7244) 7	40	THE PARTRIDGE FAMILY AT HOME WITH THEIR GREATEST HITS	73	EVERYBODY'S IN SHOW BIZ  KINKS (RCA 6065) 74
8	PHOENIX GRAND FUNK (Capitol SMAS 11099) 8	41	(Bell 1107) (8/5 1107) 27  FULL HOUSE	74	ERIC CLAPTON AT HIS BEST (Polydor PD 3503) 76
9	MICHAEL JACKSON (Motown M 755) 10	42	J. GEILS BAND (Atlantic 7241) (TP/CS 7241) 48  BIB BAMBU	75	A SONG FOR YOU  CARPENTERS (A&M SP 3511) (8T/CS 3511) 78
10	DAYS OF FUTURE PASSED  MOODY BLUES (Deram DE 18102) 3	43	THE CHI-LITES GREATEST HITS	76	EUROPE '72 GRATEFUL DEAD (Warner Bros. 3 WX 2668) —
	BLACK SABBATH VOL. IV (W.B. BS 2602) (M8/M5 2602) 12  I'M STILL IN LOVE WITH YOU	44	(Brunswick 754184) 46  ROCK ME BABY	77	RASPBERRIES (Capitol SK 11036) (8XT/4XT 11036) 43
13	AL GREEN (Hi 32070) (Dist: London) 14  LIVING IN THE PAST	45	DAVID CASSIDY (Bell 1109) (M8/M5 1109) 54  WHY DON'T CHA	78	TAPESTRY  CAROLE KING (Ode 77009) 79
	JETHRO TULL (Chrysalis 2CH 1035) 20 (M8/M5 1035) (Dist: W.B.)	46	WEST, BRUCE & LAING (Columbia KC 31929) 56 (CT/CA 31929)  PASSIN' THRU	79	GOLDEN DECADE CHUCK BERRY (Chess 2CH 1514) 81
14 15	CHICAGO V (Columbia KC 31102) (CT/CT 31102) 43  ROCK OF AGES	47	JAMES GANG (ABC ABCX 760) 45 HONKY CHATEAU	80	HOMECOMING  AMERICA (Warner Bros. BS 2655) (M8/M5 2655) —
16	BAND (Capitol SABB 1/1045) (8XBB/4XBB 1/1045) 15  SUMMER BREEZE	48	ELTON JOHN (UNI 93135) 34  THE SLIDER	81	ALONE AGAIN (NATURALLY)  ANDY WILLIAMS (Columbia KC 31625) 82 (CA/CT 31625)
17	SEALS & CROFT (W.B. BS 2629) (M8/5 2629) 19  LOGGINS & MESSINA	49	T. REX (Reprise 2095) 37  SIMON & GARFUNKEL'S	82	OLD DAN'S RECORDS GORDON LIGHTFOOT (Reprise MS 2116) (M8/M5 2116) 91
18	(Columbia KC 31748) (OT/CA 31748) 49  BABY DON'T GET HOOKED ON ME  MAC DAVIS (Columbia KC 31770) (CT/CS 41770) 18		GREATEST HITS (Columbia KC 31350) (CT/CS 31350) 51	83	WHO CAME FIRST PETER TOWNSEND (Decca/Track DL7-9189) 94
19	NEVER A DULL MOMENT	50	ROUND 2 STYLISTICS (Avco AV 11006) 61	84	HOT ROCKS 1964-1971 ROLLING STONES (London 2 PS 606/7) 87
20	ROD STEWART (Mercury SRM-1-646) 11 (MC-8-646) (MCR-4-646)  CARNEY	51	THE WORLD IS A GHETTO WAR (United Artists UAS 5652) 64	85	HOBO'S LULLABY  ARLO GUTHRIE (Reprise MS 2060) 50
21	LEON RUSSELL (Shelter SW 8911) 16 (8XW/4XW 8911) (Dist: Capitol)	52	LOST & FOUND  HUMBLE PIE (A&M SP 3513) 41	86	SCHOOL'S OUT  ALICE COOPER (BS 2623) (L7/L5 2623) 58
	EMERSON LAKE & PALMER (Cotillion SD 9903) 21 (TP/CS 9903)	53	BARBRA STREISAND LIVE CONCERT AT THE FORUM (Columbia KC 31760) (CT/CA 31760) 75	87	YOU DON'T MESS AROUND WITH JIM
22	CLASS CLOWN GEORGE CARLIN (Little David LD 1004) (TP/CS 1004) 25 (Dist: Atlantic)	54	STILL BILL BILL WITHERS (Sussex SXBS 7014) (Dist: Buddah) 52	88	JIM CROCE (ABCX 756) (8/5 756) 89  THE MAGICIAN'S BIRTHDAY
23	THE LONDON CHUCK BERRY SESSIONS (Chess CH 60020) 17	55	LONG JOHN SILVER JEFFERSON AIRPLANE (Grunt FTR 1007) (Dist: RCA) 44	89	URIAH HEEP (Mercury SRM 1-652) —  CREEDENCE GOLD
24	THE 5th DIMENSION GREATEST	56	DANNY O'KEEFE (Signpost SP 8404) (Dist: Atlantic) 59	90	CREEDENCE CLEARWATER (Fantasy 9418) —  GODSPELL
	(Bell 1106) (8/5 1106) 23	57	DOS MALO (Warner Bros. BS 2652) (M8/M5 2652) 68	91	ORIGINAL CAST (Beil 1102) (8/5 1102) 96
25	NEW BLOOD  BLOOD, SWEAT & TEARS (Columbia KC 31780) 33 (CA/CT 31780)	58	FLYING HIGH TOGETHER  SMOKEY ROBINSON & THE MIRACLES 53	92	MARK/ALMOND (Columbia KC 31917) (CA/CT 31917) 93  360° OF BILLY PAUL
26	CRAZY HORSES THE OSMONDS (MGM/KOLOB SE 4581) 31	59	(Tamla T 3181) (Dist: Motown)  ON STAGE RICHIE HAVENS (Stormy Forest 2BSFS 6012) 62	93	(Phila. Int'l 31793) 130 THICK AS A BRICK
27	SEVEN SEPARATE FOOLS  3 DOG INGHT (Dunhill DSD 501-18) (8/5 50118) 26	60	EAGLES  (Asylum SD 5054) (TP/CS 5054) 63	94	JETHRO TULL (Keprise MS 2072) 65  SONG SUNG BLUE
28	MOODS  NEIL DIAMOND (Uni 93136) 28	61	TO WHOM IT MAY CONCERN BEE GEES (Atco 7012) (TP/CS 7012) (Dist: Atlantic) 73	95	JOHNNY MATHIS (Columbia KC 31626) (CT/CA 31626) 92  BITTER SWEET
29	LIZA WITH A 'Z' LIZA MINELLI (Columbia KC 31762) (CT/CS 31762) 30	62	OF A SIMPLE MAN LOBO (Big Tree 2013) (M8/M5 2013) (Dist: Bell) 70	96	MAIN INGREDIENT (RGA LSP 4677) 66  JOE COCKER
30	HAROLD MELVIN & BLUE NOTES (Phila, Int'l KZ 31648) 32	63	THE RISE & FALL OF ZIGGY STAR- DUST & THE SPIDERS FROM MARS	97	(A&M 4368) (8T/CS 4368) —  BEST OF OTIS REDDING (Atco SD 2-801) 86
31	ROCK AND ROLL MUSIC TO THE WORLD TEN YEARS AFTER (Columbia KC 31779) 35 (C8/CT 31779) 35	64	DAVID BOWIE (RCA LSP 4702) (P85/PK 1932) 60  KEEPER OF THE CASTLE FOUR TOPS (Dunhill DS 50129) 72	98	GUESS WHO  B. B. KING (ABC ABCX 759) 95
32	(C8/CT 31779)  THE GUITAR MAN  BREAD (Elektra EKS 75047) (ET 85047) (TC 55047) 39	65	PASSAGE  BLOODROCK (Capitol SD 11109) 67	99	THE LADY'S NOT FOR SALE RITA COOLIDGE (A&M SP 4370) (8T/CS 4370) 123
33	ROCKY MOUNTAIN HIGH  JOHN DENVER (RCA LSP 4731) (P8S/PK 1972) 36	66	HEADS  OSIBISA (Oecca DL 7-5368) 66	100	BROTHER, BROTHER, BROTHER THE ISLEYS (T-Neck TNS 3009) (Dist: Buddah) 97



### CashBox TOP 100 Albums

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101	GOOD FOOT
100	JAMES BROWN (Polydor PD 2-3004) 111
102	ALL THE KING'S HORSES GROVER WASHINGTON JR. (Kudu KU 07) (Dist: CJ) 101
103	RADIO DINNER
	NATIONAL LAMPOON (Banana BTS 38) 85 (Cist: Blue Thumb)
104	SPACE ODDITY
	DAVID BOWIE (RCA LSP 4813) 113
1 <b>0</b> 5	GARY GLITTER (Beil 1108) (M8/M5 1108) 103
106	(Bell 1108) (M8/M5 1108) 103
100	JOHN MAYALL (Polydor PD 5036) (8F 5036) (CF 5036) 102
107	JESUS WAS A CAPRICORN
400	KRIS KRISTOFFERSON (Monument 31909) 115
108	LYNN ANDERSON'S GREATEST HITS (Columbia KC 31641) (CA/CT 31641) 117
109	L. A. REGGAE
103	JOHNNY RIVERS (United Artists UAS 5650) 118
	(U 8460) (K 0460)
110	AN ANTHOLOGY
111	DUANE ALLMAN (Capricorn 2LP 0108) —
111	DEMONS & WIZARDS  URIAH HEEP (Mercury SRM 1-630) 57
112	TALKING BOOK
	STEVIE WONDER (Tamla 319) 128
113	HEAVY CREAM  CREAM (Polydor 8F 23502) (CF 2 3502) 104
114	HISTORY OF ERIC CLAPTON
	(Atco 2-802) (TP 2-802) (CS 2-802) 114
115	ON THE CORNER
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116	LION'S SHARE SAVOY BROWN (Parrot XPAS 71057) (Dist: London) 120
	WHISTLE RYMES
	JOHN ENTWISTLE (Decca DL-9190) 131
118	CARLOS SANTANA & BUDDY
	MILES LIVE
	(Columbia KC 30308) (ST/CS 31-308) 80
119	THE SUPREMES
100	(Motown M756L) —
120	FOGHAT (Bearsville BR 2077) 106
121	UNDERSTANDING
	BOBBY WOMACK (United Artists UAS 5577) 83
122	THE DEVINE MISS M
	BETTE MIDLER (Atlantic SD 7238) (TP/CA 7238) —

123	FACES	
124	SHAWN PHILLIPS (A&M 4363) (8T/CS 4363) ELVIS AT MADISON SQUARE GARDEN	_
105	(RCA LSP 4776)	98
125	SNIPER & OTHER LOVE SONGS HARRY CHAPIN (Elektra EKS 75042) (ET 85042) (TC 55042)	126
126	IT'S A BEAUTIFUL DAY AT CARNEGIE HALL	
127	A GOOD FEELIN' TO KNOW	132
100	POCO (Epic KE 31601) (ET/EA 31601)	_
128	RORY GALLAGHER LIVE (Polydor 5513)	110
129	LADY SINGS THE BLUES DIANA ROSS/SOUNDTRACK (Motown M 758 D)	
130	BARNSTORM	
	JOE WALSH (Dunhill DSX 50130)	125
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156	THE BEST OF THE BYRDS GREATEST HITS VOLUME II
157	(Columbia KC 31795) (CT/CS 31795) — CHARLIE McCOY
158	(Mounment KZ 31910) (Dist: Columbia) — BATDORF & RODNEY
159	(Atlantic 5056) 163  MAN WHO SOLD THE WORLD
160	DAVID BOWIE (RCA LSP 4816) (P8S/PK 2103) — JOHNNY HARTMAN TODAY
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1	PAPA WAS A ROLLING STONE Temptations (Gordy 7121F)	2	-	LOVE YOU MORE THAN OU EVER KNOW		31	JUST AS LONG AS WE'RE IN		46	FIRST TIME EVER I SAW HER FACE			
2	(Dist: Motown)  IF YOU DON'T KNOW ME				18		The Dells (Cadet 5694)	35		Jimmy Castor (RCA 0836)	51		
_	BY NOW	1)		EEPER OF THE CASTLE ne Four Tops (Dunhill 4330)	23	32	HEY MISTER Ray Charles (ABC 11337)	36	47	TROUBLE IN MIND HOME Joe Simon (Spring 130) (Dist: Polydor)			
	Harold Melvin & Blue Notes (Phila. Int'l 3520) (Dist: Epic)	1		GOT A BAG OF MY OWN	23	33	SUPERFLY	30	48	MY GIRL			
3	YOU OUGHT TO BE WITH ME	1			30		Curtis Mayfield (Curton 1978) (Dist: Buddah)	42		Otis Redding (Atlantic 6907)	53		
4	Al Green (Hi 2227) (Dist: London)  I'M STONE IN LOVE WITH YOU  Stylistics (Avco 4603)	4 J	Cu	REDDIE'S DEAD urtis Mayfield (Curtom 1975) ist: Buddah)	11	34	BEGGIN' IS HARD TO DO The Montclairs (Paula 375)	37	49	REELIN' & ROCKIN' Chuck Berry (Chess 2136)	_		
5	ME & MRS. JONES Billy Paul (Phila. Int'l 3521) (Dist: Columbia)	7	CC	AMA TOLD ME NOT TO		35	GUILTY Al Green (Bell 45258)	25	50	THANKS I NEEDED THAT Glass House (Invictus 9229) (Dist: Capitel)	52		
6	ONE LIFE TO LIVE			ilson Pickett (Atlantic 2909)  OMAN DON'T GO ASTRAY	22	36	ON & OFF Anacostia (Columbia 45685)	38	51	YOU CAN DO MAGIC			
	The Manhattans (Deluxe 139)	3			13	37	FOOL'S PARADISE	50		Limmie & Family Cookin' (Avco 4602)	55		
7	A MAN SIZED JOB Denise LaSalle (Westbound 206) (Dist: Janus)	10	_	FOP DOGGIN' ME hnny Taylor (Stax 0142)	15	38	Sylvers (Pride 1001) (Dist: MGM) LOVIN' YOU, LOVIN' ME	27	52	YOU MADE A BETTER WORLD We The People (Lion 122) (Dist: MGM)			
8	I'LL BE AROUND Spinners (Atlantic 2940)	6	Isa	HEME FROM THE MEN aac Hayes (Enterprise 0058) ist: Stax)	17	39	Candi Staton (Fame 91005) FEEL THE NEED	44	53	AS LONG AS I DON'T SEE YOU Little Johnny Taylor (Ronn 66)	<b>J</b>		
9	WORK TO DO The Isley Brothers (T. Neck 936)	12	24 LC	OVE JONES ighter Side of Darkness	31	40	Detroit Emeralds (Westbound 209)  TRYING TO LIVE MY LIFE Otis Clav (Hi 2226) (Dist: London)	41	54	GRAND CENTRAL SHUFFLE Johnny Griffith Inc. (RCA 0805)	50		
10	SLOW MOTION  Johnny Williams (Phila, Int'l 3518) (Dist: Epic)	8	25 WI	HY CAN'T WE BE LOVERS	14	41	I'LL BE YOUR SHELTER Lutheer Ingram (Koko 2113)	43	55	I NEVER FOUND A MAN Esther Philips (Kuc'u 910)	56		
11	992 ARGUMENTS The O'Jays (Phila. Int'l 3522)	21	<b>26</b> St	JPERSTITION	34	42	IF YOU HAD A CHANGE IN MIND		56	WALK ON IN Lou Rawls (MGM 14428)	57		
12	I CAN SEE CLEARLY NOW Johnny Nash (Epic 10902)	20	27 01	NE NIGHT AFFAIR	29	43	Tyrone Davis (Brunswick 4513) WHY CAN'T WE LIVE	46	57	SOMEBODY LOVES YOU Whispers (Janus 200)	59		
13	cottyg.t (ct.,	9		SE ME II Withers (Sussex 241) (Dist: Buddah)	24		TOGETHER Timmy Thomas (Glades 1703)	58	58	FOOL'S PARADISE Sylvers (Pride 1001) (Dist: MGM)	_		
14	PEACE IN THE VALLEY Persuaders (Win or Lose) (Dist: Atlantic)	16		LONELY MAN i-Lites (Brunswick 55483)	28	44	THE WORLD IS A GHETTO War (United Artists 50975)	_	59	IT'S TOO LATE Rueben Bell (Deluxe 140) (Dist: King)	-1		
15	CORNER OF THE SKY	19		YOU LET ME Idie Kendricks (Tamla 54222)	33	45	TIME Jackie Mocre (Atiantic 2830)	5:1	60	LET ME TOUCH YOUR MIND The & Tina Turner (United Artists 50955)	47		

The most performed rhythm and blues songs in BMI repertoire for the period from July 1, 1970 to March 31, 1972:

Ain't it a shame Dave Bartholomew, Antoine (Fats) Domina Travis Music Co.

Ain't na sunshine Interior Music

Baby I need your loving Eddie Holland, Lamont Dozier, Brian Holland
Stone Agate Music Division

Baby I'm yours Van McCoy Blackwood Music, Inc.

Ball of confusion (that's what the warld is taday) Norman Whitfield, Barrett Strong Stone Agate Music Division

Band of gold Ronald Dunbar, Edythe Wayne Gold Forever Music, Inc.

Be my baby Fhil Spector, Ellie Greenwich, Jeff Barry Hudson Bay Music Publishers Mother Bertha Music, Inc.

Betcha by golly wow Thomas Bell, Linda Creed Assorted Music Bell Boy Music

A brand new me Kenneth Gamble, Theresa Bell. Jerry Butler
Parabut Music Corp. Assorted Music

Bright lights, big city Jimmy Reed Conrad Music

Bring the boys home Angelo Bond, Greg S. Perry, General Johnson Gold Forever Music, Inc.

Can I get a witness Eddie Holland, Brian Holland, Lamont Dozier Stane Agate Music Division

Clean up woman Clarence Reid, Willie Clarke Sherlyn Publishing Co.

Deeper and deeper Ronald Dunbar, Edythe Wayne, Norma Toney Gold Forever Music, Inc

Do right woman, do right man Dan Penn, Chips Moman Press Music Co., Inc.

(Sittin' on) the dock of the bay Otis Redding, Steve Croppe East/Memphis Music Corp. Time Music Co., Inc.

Don't knock my love Wilson Pickett, Brad Shapiro Erva Music Publishing Co., Inc.

Don't let the green grass

fool you Jerry Akines, Johnnie Bellmon, Victor Drayton, Reginald Turner Assorted Music

Don't play that song (yau lied) Ahmet Ertegun, Betty Nelson Hill and Range Songs, Inc.

Dauble lovin' George H. Jackson. Charles M. Buckins Fame Publishing Co.

Drowning in the sea of love amble, Leon Huff Assorted Music

Empty arms Ivory Joe Hunter Unart Music Corp.

Endlessly Clyde Otis, Brook Benton Vogue Music, Inc.

Everybody's everything Gregg Rolie, Carlas Sa Tyrone Moss, Milton S. Brown, Jr., Michael Shrieve Dandelion Music Co Petra Music

Everybody's got the right to love Think Stallman Productions, Ltd.

Everything is good about you James Dean, Eddie Halland Stone Agate Music Division

Evil ways Clarence A. Henry

Family affair Sly Stewart Stone Flawer Music

5-10-15-20-25-30 years

Walter Boyd, Archie Powell Van McCoy Music Interior Music

Funky nassau Raphael Munnings, Tyrone Fitzgerald Sherlyn Publishing Co. Funky Nassau Publishing Co.

Grandma's hands Bill Withers Interior Music

Groove me King Floyd III Roffignac Music Co. Malaco Music Co.

Groovy situation Herman Davis, Russell Lewis Cachand Music, Inc. Patcheal Music

Guess who Jesse Belvin, Jo Ann Belvin Michele Publishing Co.

Gypsy woman Curtis Mayfield Curtom Publishing Co., Inc.

Have you seen her Eugene Record, Barbara Acklin Julio-Brian Music, Inc.

Tree Publishing Co., Inc.

I hear you knocking Dave Bartholomew, Pearl King Travis Music Co.

I heard it through the grapevine

Congratulations

this year's BMI

to the winners of

Barrett Strong, Norman Whitfield Stone Agate Music Division

Llave you for all seasons Sheila Young Ferncliff Music Jamf Music

(1 know) I'm losing you Cornelius Grant Norman Whitfield, Eddie Holland Stone Agate Music Division

It's a shame Lee Garrett, Syrita Wright, Stevie Wonder Stone Agate Music Division

I've found someone of my own Run-A-Muck Music

Just my imagination (running away with me) Barrett Strong, Norman Whitfield Stone Agate Music Division

Let's stay together Willie Mitchell, Al Green, Al Jackson, Jr. JEC Publishing Corp.

Loveland Don Trotter, Charles W. Wright, James Lee, Barney Williams Wright-Gerstl Productions Warner-Tamerlane Publishing Corp.

Mr. big stuff Joseph Broussard, Ralph Williams, Carrol Washington Malaco Music Co. Caralio Music Co.

My cherie amour Sylvia Moy, Henry Cosby, Stevie Wonder Stone Agate Music Division

Nathan Jones Kathy Wakefield, Leonard Caston Stone Agate Music Division

Never can say goodbye Clifton Davis Portable Music Co., Inc

One bad apple don't spoil the whole bunch George H. Jackson Fame Publishing Co

One monkey don't stop no show General Johnson, Greg S. Perry Gold Forever Music, Inc.

Ooh child Stan Vincent Kama Sutra Music, Inc. Sleeping Sun

Patches (I'm depending on you) Ronald Dunbar

Pay to the piper eneral Johnson, Greg S. Perry, Ronald Dunbar, Angelo Bond Gold Farever Music, Inc.

The pramised land Chuck Berry Arc Music Corp

A rainy night in Georgia Tany Joe White Combine Music Corp

Reach out I'll be there Brian Holland, Eddie Halland, Lamont Dozier Stone Agate Music Divisian

Respect yourself Mack Rice, Luther Ingram
East/Memphis Music Corp. Klondike Enterprises, Ltd

River deep—mountain high Phil Spector, Jeff Barry, Ellie Greenwich Mother Bertha Music, Iñc Hudson Bay Music Publishers

Rock steady Aretha Franklin Pundit Music, Inc.

Rockin' robin Jimmie Thomas Recordo Music Publishers

Runnin' away Sly Stewart Stone Flower Music

She's all I got Jerry Williams, Jr., Gary Bonds Jerry Williams Music Excellorec Music Co., Inc.

She's not just another woman Ronald Dunbar, Clyde D. Wilson Gold Forever Music, Inc

Smiling faces sometimes Norman Whitfield, Barrett Strong Stone Agate Music Division

Somebody's been sleeping General Johnson, Greg S. Perry, Angelo Bond Gold Forever Music, Inc.

Somebody's watching you Sly Stewart Daly City Music

Someday we'll be together Harvey Fuqua, Jackey Beavers, Johnny Bristol Stone Agate Music Division

Chievement awards Eugene Record, William Sanders Gold Forever Music, Inc.

> BRC Music Corp. Spanish Harlem Jerry Leiber, Phil Spector Hill and Range Songs, Inc. Hudson Bay Music Publishers

Harold Logan, Llayd Price Travis Music Co.

Dakar Productions, Inc.

Stand by your man Tammy Wynette, Billy Sherrill Al Gallico Music Corp.

Stick-up General Johnson, Angelo Bond, Greg S. Perry Gald Forever Music, Inc

Still water (love) William Robinson, Frank E. Wilson

Stone Agate Music Division Stoned love Frank E. Wilson, Yennik Samoht

Stane Agate Music Division Bobby Hebb MRC Music Corp Portable Music Co., Inc

Superstar (remember how you got where you are) Norman Whitfield,

Barrett Strong Stone Agate Music Division Theme from Shaft Isaac Hayes

East/Memphis Music Corp. Tired of being alone Al Green JEC Publishing Corp.

Trapped by a thing called love Denise LaSalle

Ordena Music Co. Bridgeport Music, Inc. Treat her like a lady Eddie Lee Cornileus, Jr. Stage Door Music Publishing

Treat her right Roy Head Don Music Co.

Unart Music Corp.

Up on the roof Gerry Goffin, Carole King Screen Gems-Columbia Music Inc.

Up the ladder to the roof

Vincent Dimirco, Frank E. Wilson Stone Agate Music Division

Want ads General Johnson, Barney Perkins, Greg S. Perry Gold Forever Music, Inc.

Norman Whitfield, Barrett Strong
Stone Agate Music Division

What's going on Renaldo Benson, Al Cleveland, Marvin Gaye Stone Agate Music Division

Whatcha see is whatcha get Tany Hester Groovesville Music

Where did our love go Eddie Holland, Lamont Dozier, Brian Holland Stone Agate Music Division

You are everything Thomas Bell, Linda Creed Assorted Music

Bell Boy Music You've lost that lovin' feelin'

Barry Mann, Cynthia Weil, Phil Spector Screen Gems-Columbia Music, Inc.

You've made me so very happy Berry Gordy, Jr., Frank E. Wilson, Brenda Holloway, Patrice Holloway Stone Agate Music Division



#### RCA Launches 'It Is Beautiful' **Geared To Black Audiences**

NEW YORK — RCA Records announced this week the launching of "It is Beautiful"—a massive black audience-geared advertising and mer-

audience-geared advertising and merchandising capaign.

According to Bill Keane, director, market develpment & planning, RCA Records: "Several years ago, recognizing the tremendously growing importance of the black market, RCA began aggressively building a prestigner roster of rhythm and blues began aggressively building a prestigious roster of rhythm and blues, soul and black pop performers. Recently, our roster of artists and RCA's efforts on their behalf were recognized when the Beverly Hills-Hollywood branch of N.A.A.C.P. designated RCA as The Record Company of the Year at its sixth annual dinner. The campaign we are undertaking now is to bring these artists and their product to the widest possible print and radio audience utilizing black media exclusively."

Ing black media exclusively."

The acts that will be involved in the campaign include: Harry Belafonte, Jimmy Castor, Papa John Creach, Friends of Distinction, Love Peace & Happiness, Main Ingredient, Moonglows, Mother's Finest, New Birth, The Niteliters, Sanford & Son and Nina Simone Nina Simone.

Commencing on December 6, radio spots, preceded by print advertising, spots, preceded by print advertising, will run in eleven markets. These are: New York, Philadelphia, St. Louis, Baltimore/Washington, Atlanta, Los Angeles, Memphis, Charlotte, San Francisco, Chicago and Detroit.

Support for print and radio buys will include in-store displays, billboards, and a unique mobile which depicts all the acts involved in the campaign.

#### Starday-King In Gospel Push

NASHVILLE, TENN. -"In an effort to bring widespread public attention to the field of traditional gospel music," Starday-King president Hal sic," Starday-King president Hall Neely recently announced the release of seven new albums, all on the King label, featuring gospel artists of both old and recent vintage.

old and recent vintage.

Included among the new releases are "If It Wasn't For The Lord," by the Harrison Gospel Singers and "I'm Going Home," by Gales of Joy, two albums by popular gospel artists currently under contract to King Records. The five additional albums—"Count Your Blessings" by the Four Interns, "Days Past and Gone" by the Spirit of Memphis, "I Cried Holy" by Swan's Silvertone Singers, "Jesus Knows," by the Patterson Singers and "Reverend Abraham Swanson," by the Reverend Swanson—a new collection of vintage gospel tracks from lection of vintage gospel tracks from

the King catalogue.

Due to the current popularity of so many musicians playing highly-derivative gospel-type music, "it is Starday-King's belief that the general public may now be receptive to the music in its original form," stated

#### Wattstax '72 Praised In U.S. Senate

WASHINGTON, D.C. - In an act of recognition seldom received by an entertainment-oriented industry, the Stax Organization was the subject of a lengthy commendation by Senator thy commendation by Senator Cranston (D-Calif.) in the

Alan Cranston (D-Cann.)
United States Senate.

The commendation, which was subsequently inserted in the Congressionand was directed at State al Record, was directed at Stax' Wattstax '72 music festival, held at the Los Angeles Coliseum on August

20.
Portions of Senator Cranston's ad-

dress follow.
"Mr. President, a major American

business has made a notable contribu-tion to the people supporting it, a contribution worthy of recognition. "The Stax Organization, a leading black business in America, and the dedication of its leaders to the basic

Bust 16 trk - 8 trk - 4 trk - Whatever

Ask about our Track Record

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(20 min. from N.Y.C.)

201-736-3087

4 Seasons Barbara Jean English

It's Time for A

Jethro Tuli

Call Peggy .

principles of American citizenship,

principles of American citizenship, deserves our commendation.

"Primarily involved in the production and distribution of musical records, for which they have been known as the "Memphis Sound", the Stax Organization, headed by a dynamic man named Al Bell, recognizes that its success depends upon the public. With this in mind, Al Bell and his associates recently began a program of giving back to the people some of the benefits the company has received benefits the company has received from them.

from them.

"A most significant example of this kind of corporate responsibility was displayed on August 20, 1972, in Los Angeles when Stax, a Memphis-based company, organized "Wattstax '72", a massive six-hour musical spectacular that brought some 100,000 black citizens together at the Los Angeles Coliseum. The entire event was a gift zens together at the Los Angeles Coliseum. The entire event was a gift from Stax to the community. Stax provided the entire list of top music stars, including Billy Eckstine, The Bar-Kays, Emotions, Luther Ingram, Albert King, Mel and Tim. David Porter, the Rance Allen Group, Soul Children, the Staple Singers, Tommy Tate, Johnnie Taylor, Carla Thomas, Rufus Thomas, Eddie Floyd, Hot Buttered Soul, and the incomparable Isaac Hayes. Working with the Watts summer festival, Stax also provided much of the personnel staffing the event and underwrote most of the expenses.

"The entire proceeds from the event have been distributed to the Watts summer festival, to enable them to carry out a yearlong program of community support, the sickle cell anemia program, the Martin Luther King Hospital, and the Watts Labor Community Action Committee.

"I commend the Stax Organization and those associated with them in this project. They are, indeed, inspirational examples of good citizenship to all Americans of very race, creed and national origin." NASHVILLE -

NASHVILLE — Nashboro Records, one of the nation's leading Black Spiritual and Rhythm and Blues labels, "sees continued growth in these fields as the world becomes more aware of the blues heritage," stated Bud Howell, President of Nashboro. Nashboro, with its other labels Excello, Mankind, Abet, Creed, Nasco, and Kenwood, has seen its business doubled in the past year due to the success of acts like Bessie Griffin, Jimmy Dawkins, Whispering Smith, and Lightnin' Slim on the international scene. The growth of Nashboro in this country, Howell relates, is due in large part to the success of Z. Z. Hill, Freddie North and Doris Duke on the Mankind label. These three acts produced by Jerry Williams have shown up consistently on the Rhythm

on the Mankind label. These three acts produced by Jerry Williams have shown up consistently on the Rhythm and Blues charts, Howell commented.

The recent signing of Bobby Powell, The Brothers, Sisters, and Cousins, as well as the continued success of the Excello catalogue featuring Slim Harpo and other Blues greats has also been instrumental in the Nashboro growth.

In the Spiritual field, Howell stated Shannon Williams continues to produce much in demand product with acts like the Consolers, Dorothy Love Coates, Delois Barrett Campbell, and the Barrett Sisters, the Reverend Cleophus Robinson, the Reverend Rufus Willingham, the Swanee Quintet, Johnny Jones, the B.C. & M. Mass Choir, the 21st Century Singers, Harrison Johnson, L. G. Scott and choirs representing every part of the nation."

World Awareness Of 'Blues Heritage' Aids Nashboro Growth

- Nashboro Records,

The Music and Entertainment People Meet and in Hollywood it's Cartonis IDEAL FACILITIES FOR ARTIST'S PROMOTION PARTIES TONY RICCIO

O O Ver

466-3441

POSITIVELY SOUL—Mike Fields, Walter Godfrey in association with Jerry 'B' (Bledsoe) and Frankie Crocker have a super show lined up for November 26th in the Grand Ballroom suite of the Commodore Hotel in NYC. The show entitled, "the Beautiful Black People" is a fashion and dance entertainment package that will headline several top stars, including Nat Morris, D'Urville Martin, Freda Payne, Chuck Jackson and the Tommy Jonsen Dancers among others . . . George Patterson (Renee Records) has those Midnight Movers Unltd. in the grooves again following their "Follow The Wind" single. "Put Your Mind In Your Pocket" is the new release from the Midnight Movers . . . Ben Smith, who had been hospitalized earlier in the year and who has been regaining his health at home, has returned to his copying and arranging duties in his office on Broadway. Ben had been noted for his sax work and his record productions of R&B product are classics that have helped set earlier styles and sounds.

Jazz notes—There is a new place in Manhattan at 96th and Amsterdam Avenue called, "Rust Brown Room" with newscaster Art Rust and Lloyd Brown serving as hosts. And, let me tell you the place really swings; also appearing currently is the Herman Foster Trio. Blind pianist Herman was formerly with King Curtis and, he and the trio are laying down some groovy sounds at the Rust Brown Room . . . Reno Sweeny, another new dinner house in Greenwich Village on West 13th St., serves excellent food and they have entertainment featuring guest artists. This past weekend, a young soul-lovely singer by the name of Connie Thomas simply knocked the dinner guests out. Does she ever radiate! And, what a looker for movies, TV and commercials and she acts too.

don drossell

'Right Now' Guests Speak About Black Experience & Music On WOR-TV Program

NEW YORK CITY — The universal language of music is enabling performers to communiate the Black experience to other groups, thereby bringing people closer together and "making the barriers a little easier to hurdle."

This was the opinion voiced by Kelly Isley of the Isley Brothers, the hot T-Neck recording artists; Millie Jackson, the new young singing talent on Spring Records, and Ruth Bowen, president of the Queen Booking Corp., appearing on "Right Now!" the State Division of Human Rights weekly WOR-TV public affairs television pro-

Jack M. Sable, Commissioner of Human Rights for the State of New York and host of the half-hour show, interviewed the group in a pre-taping for the scheduled broadcast.

Millie Jackson said that "message songs" were not new; and that "we are seeing a revival of a medium of expression that dates back to the days when slaves sang of the problems they had."

"I think the children of today are doing the same thing," she added. "It's the only way they have to express themselves, even though most of the people who hear them cannot help. But that's the way they are . . . singing mostly rhythm and blues—pop and soul music."

Commissioner Sable remarked that "the heart and the tongue should reflect the thought that is in the mind."

Isley related that his group had started as singers of religious songs, but now sing all kinds of music. He added that success in show business was a "rocky road," but that today's mas a rocky road," but that toda performers are more sophisticated money management once they made it.

"Years ago we recorded for different labels," he pointed out. "We had growing pains and decided to go into business for ourselves, and we now have our own company, T. Neck Records, and also record for several other young artists.

"I think that was a major breakthrough—for artists to be able to control their own destiny, not only to perform but to get into the business end."

Ruth Bowen related that her present business was the outgrowth of an earlier business as an artists' manager. Among the entertainers she managed was the late Dinah Washington also gold. ington, she said.

"Although Dinah had a hit record, the booking agencies could not get her work." she recalled. "In despair, I went out myself to try to get her bookings, and succeeded. It was at Dinah's suggestion that I opened my own booking office."

Among her present clients are Sammy Davis, Jr., Ray Charles, Aretha Franklin, the Isley Brothers, and many other top Black entertainers. So many other top Black entertainers. So successful has the agency become, she said, that white entertainers are increasingly making use of its services.

"I remember," she reminisced, "when Black entertainers were not allowed in betals, and action places and

"when Black entertainers were not allowed in hotels, and eating places and had to struggle to get work in certain rooms. It was Sammy Davis who paved the way; and he opened the door for many other Black performers."

Millie Jackson remarked that although entertainers were communicating better to the great masses of neople, they are not doing as well with merchants. She said that although an entertainer may be making as much as \$100,000 a year, a merchant will ask, "Who did you buy from before? when you apply for credit."

"You try to tell them that you have just begun to make money—Squash!" she concluded graphically.

1523 CAHUENGA

# cash box/album reviews

#### POP PICKS

TOMMY—The London Symphony Orchestra and Chamber Choir with Guest Soloists—Ode

SP 99001
What we have to say is perhaps a bit rash, but we call the shots as we see them. This, the most ambitious of all rock LP's has the potential to become the biggest selling album in the history of the recording business. Guest soloists include: The Who, Sandy Denny, Steve Winwood, Maggie Bell, Richie Havens, Merry Clayton, Ringo Starr, Rod Stewart and Richard Harris. We repeat that late bulletin, the biggest record in the history of our industry on all fronts.





#### ONE MAN DOG-James Taylor-Warner Bros. BS 2660

The long-awaited sequel to "Mud Slide Slim" is at last upon us. No less than nineteen tunes (and tunettes) greet the Taylor fan; much of the sounds feature his trademarked acoustic ease of approach but many tracks display some really inventive brass. The single, "Don't Let Me Be Lonely Tonight" is the album's standout. Also on the same high plane, "Back On The Street Again." A whole bunch of notables join in—both family (sister Kate, wife Carley Simon, brother Alex and Hugh) and friends (Carole King, Linda Ronstadt and The Section). Will be one of the year's biggest.

JOURNEY THROUGH THE PAST, SOUND-TRACK—Neil Young—Reprise 2XS 6480
Regardless of how well the movie fares, you can expect the name of Neil Young and the contents herein to chalk up another gold LP. If the tracks are any indication of what the film's about, it is a documentary of Young beginning with Buffalo Springfield and continuing on through CSN&Y and his solo career. In addition to never before released versions of his best known songs, there's an intriguing instrumental from Brian Wilson and two Biblical references ("Handel's Messiah" and "King Of Kings.").



# HOMECOMING — America — Warner Bros. BS **AMERICA**

Almost every top act today has made it the long, hard way. Almost. Not that America really zipped down Easy Street to Big Timeland, but it does seem that way. Their first LP went to #1 (as did their first single) before you could saddle a horse with no name. And with "Ventura Highway" being a solid road on which to continue travelling in fine fashion, this LP shapes up as another hugie. Highlights are their own "California Revisited" and John Martyn's "Head & Heart."

#### NO SECRETS - Carly Simon - Elektra EKS-

Her first two LPs were substantial, both artistically and commercially. She won the "Best New Artist" award from NARAS and was certainly no stranger to public acclaim from all sectors. But this new LP is her "Tapestry" in the sense that it is bound to top the charts for weeks, and remain a best seller for many, many months. Richard Perry produced. The now familiar drums of Andy Newmark and lead guitar of Jimmy Ryan are augmented by Paull & Linda McCartney, James Taylor, Bonnie Bramlett, Nicky Hopkins and on the single, "You're So Vain" vocals that sound a whole lot like Mick Jagger. Triumph!



EUROPE '72 — The Grateful Dead — Warner Bros. 3WX 2668

Multiple record sets are nothing new for Dead fans, neither are live LPs. But this is their first triple live package, and it's bound to be one of their biggest in more ways than one. There's the omnipotent "Truckin'" (all thirteen-minutes-plus of it), blues ("Hurts Me Too"), their salute to the sound (though not the material) of the Everlys ("I Know You, Rider") and some jazz impressions to boot (get it, boot?). The running time of the package more closely approximates their live performances than any of their previous releases. This one's only missing three more sides or so.

CREEDENCE GOLD—Creedence Clearwater Revival—Fantasy 9418

This was a group who knew what hits were all about. News of their break-up should further heighten buyer interest in this kind of package, one their fans have been waiting for a long time to get their ears and hands on. Selections imply that there will be a volume 2 or 3 in the offing, but for now, you've got two mammoth tracks ("Suzie Q" and "I Heard It Through The Grapevine") in their entirities along with "Proud Mary," "Bad Moon Rising" and four more. Solid catalog stuff.



## The Partridge Family Notebook

THE PARTRIDGE FAMILY NOTEBOOK — Bell

The latest from TV's first family of song features a hefty helping of remakes: The Animals' "We've Gotta Get Out Of This Place" along with The Ronettes' "Walking In The Rain" and the group's current single item, "Looking Through The Eyes Of Love," originally famoused by Gene Pitney. Of the new material, "Friend And A Lover" is the highlight, having a very persistent beat and singalong profile. Once again, the lead vocals of David Cassidy, the production expertise of Wes Farrell and the contributions of arranger Mike Melvoin combine to give their fans just what they've come to expect from the top charting team.

# AN ANTHOLOGY—Duane Allman—Capricorn 2CP 0108

A two-record set tracing the development of A two-record set tracing the development of the legendary guitarist's style, first as a sideman, and later as the primary force in groups. Hits by Aretha, Wilson Pickett and Clarence Carter are interspersed with some previously unreleased tracks from Hourglass, a duo with Eric Clapton and The Allman Brothers Band in its original form. Other tracks, feature Duane with Delaney & Bonnie, King Curtis, Cowboy and Johnny Jenkins. A fitting musical history and tribute; one that listens as well as it looks.



#### DUANE ALLMAN an anthology

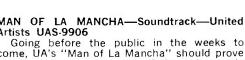


# idrix: war heroes

#### WAR HEROES — Jimi Hendrix — Reprise MS

WAR HEROES — Jimi Hendrix — Reprise MS 2103

The label continues in its posthumous release schedule of tracks by the father of progressive electric guitar. His power to create excitement with each "new" release proves how much of a giant Hendrix really was, Here, he's joined by Mitch Mitchell (drums), Billy Cox (bass), and on three cuts, Noel Redding (bass). Most interesting are his interpretations of Henry Mancini's theme from "Peter Gunn" and a nursery rhyme turned acid," "3 Little Bears." The man for all reasons.



MAN OF LA MANCHA—Soundtrack—United Artists UAS-9906
Going before the public in the weeks to come, UA's "Man of La Mancha" should prove the final stamp of approval for this sturdy musical. The Mitch Leigh-Joe Darion songs are as melodic and fervent as ever, done with appropriate flair on this soundtrack. The film stars Peter O'Toole, Sophia Loren and James Coco, which all sounds like perfect casting. Will surely open a new sales dimension for the score, with this track version cashing-in with this track version cashing-in





#### IN THE CAN-Flash-Capitol SMAS-

IN THE CAN—Flash—Capitol SMAS—11115

The group made it by word of mouth with their first release. Head shops started importing the British copies and one fan led to another. For their second LP effort, the group has once again used a suggestive cover photo. But the real interest lies in the music, which can primatively be described as magic rock of the type Yes are known for. Flash's "In The Can" is no flash in the pan.





# insight&sound

#### HOLLYWOOD-ROWAN BROS.: OUT OF THE BAY AREA

The Rowan Brothers, one of Columbia's newest acts, has recently released their first LP (entitled "The Rowan Brothers"). The obvious observation, and perhaps the most important, is that they are young. Chris is 22, and Lorin is 20. The reason that this is a factor is not that they lack the experience of age but that they possess the enthusiasm of youth. Their recording careers have taken them on the road, through the studios, and into the clubs that quite easily could instill a feeling of success into any performer. And that feeling of success is often accompanied by a sense of security that one can easily succumb to. Yet The Rowan Brothers have reacted to their achievement as stepping stones rather than peaks. Instead of being content with what has been done, they are concentrating on what new things can be done.

A perfect example of their advancement is the musical development that the

groud has gone through in recent months. The Rowan Brothers started as an acoustic guitar-based act, merged their music with electric, and most recently added a moog. Many groups have made these adjustments, however there is usually a period of years involved in such a transformation.

This development has been nicely incorporated into their music to emcompass many styles. Although they have envolved into an electric realm, they have by no means abandoned their acoustic foundation. The group has added on new forms rather than straying away from old ones. As Chris explains, "We want to give a total musical show with a taste of acoustic, electric, and moog. The acoustic, when played properly, is extremely intimate with the electric sound, and especially the moog, giving you a sort of bigger-than-life feeling. And each has a place in developing different appreciative levels."

Just as their technical know-how has grown in recent months, so has their skill in writing. Lorin states, "We can't wait to make another album because we feel our songs maturing. There's an evolving process of new experiences filtering into the music, and we're getting these new ideas of ours into a format that we can communicate through.

Provided that The Rowan Brothers continue to communicate their zeal for

NEW YORK—The Temptations: From Hops To Hits

That most happy and infectious sound—laughter--could only be coming from the hotel room in which I was scheduled to meet Melvin Franklin, Otis Williams, Dennis Edwards, Richard Street and Damon Harris. I just followed my ears, and true enough, The Temptations were at the door to greet me.

Immediately, upon entering their room, I felt the presence of camaraderie and happiness. This, despite the early hour—an hour usually more apropos for orange juice and coffee. In a matter of moments they had me feeling as if I were chatting with some very-real old friends. And, The Temptations are (for real)! It's easy to see why they simply and honestly captivate an audience with that rare combination of youthful enthusiasm, professional maturity and, of course, undeniably, the talents to match. All of these things have served them so well.

After a decade of success, they have managed to keep emerging not unlike a

bobbing cork on an ocean through a basic honesty that has been instilled in themselves, in their music and in their performances. And, The Temptations also have that all important requirement determination. Their status as one of the world's top male performing groups is well justified. But, recognition and fame did not come without the long and often bitter struggle. In fact, the start was less than propitious. Melvin, Otis and Richard were actually kicked out of North-

less than propitious. Melvin, Otis and Richard were actually kicked out of Northwestern High School in Detroit for—you know what—singing in the school hallway. Although, the three readily give this advice, "stay in school at all costs". All they wanted to do was sing, and that they did. Otis Williams formed a group called, "Otis Williams and The Distance" that included Big Al and Little Al. They knocked around, doing masters and demos, and many things for the Northern label. An early manager, Johnnie Mae Matthews, had the boys under her wing and Melvin says, "she taught us a hell of a lot". We worked the chitlin circuit, in fact says Melvin, "one of the joints was so bad, there wasn't any indoor restrooms. It was a bitter cold night so one person took a cardboard box and used that, upon It was a bitter cold night so one person took a cardboard box and used that, upon finishing, put the box on a shelf and it started dripping right into a big pot of chicken fat. Needless to say, they didn't eat chicken but the plates of chicken were going to the customers in a steady stream, and you can believe me, they







ROWAN BROS.

DENNY DOHERTY

performing and continue reacting to what feels right, they should develop into one of the more complete groups of the future. As Chris surmises, "The pace that we've set for ourselves has always been not to rush things, just take what comes as it comes. And as long as we're getting off as a group, and we don't push each other into burning-out, we'll continue to feel our way along.

charles copien

#### HOLLYWOOD-DENNY DOHERTY: A PAPA GOES SOLO

It was one of those cold nights in Halifax, Nova Scotia. A groups of friends sat outside the Forum where a dance was being held and shared some of that

sat outside the Forum where a dance was being held and shared some of that third Red Eye. Well, they got a little loaded and decided to move inside where the action was. So, in the back of the Forum, fifteen-year-old **Denny Do**herty watched and sang along with the band when someone said, "Hey Denny! You like singing so much, why don't cha go up on the bandstand and sing, loudmouth!" Doherty stroked his bearded chin in a moment of reflection. "Yeah, that's how it happened. It was a dare. I walked up on stage and started singing "Love Letters in the Sand" or "Love Me Tender," something like that. One moment all the kids are dancing, and the next moment they're all staring at me, really. The hand kept inviting me back to sing and soon I asked for and got around \$15 for band kept inviting me back to sing, and soon I asked for and got around \$15 for each show. At this point, I realized that music was all I wanted to do for the rest of my life."

With this in mind, Doherty struck out across Canada and down to New York with two other guys. The Halifax Three didn't meet with much success and disbanded because of hunger and pain. Doherty went to Washington, D.C., where he helped form The Mugwumps with Cass Elliot, Zal Yanovsky, and John Sebastian. Unfortunately, The Mugwumps were ahead of their time and after one album met with the same fate that dampened The Halifax Three.

It wasn't long before a refreshing new sound was to capture the ears of the music world. Denny and Cass joined forces with **Jo**hn **P**hillips and his wife, Michelle. It was not a plan but simply four people who had the same musical feelings and ideas. And so, The Mamas and Papas were born, For five years they made one hit song after another while being an early influence in fusing rock music with folk.

Groups break up, but the people remain. Denny Doherty is still the warm, personable guy he's always been, His voice still carries the magic that sang lead (Cont'd. on page 41) were enjoying every last drop. We were lucky if we got \$50, for the whole group. But, it was enough to go out and share some hot dogs," says Melvin. Melvin also admitted that because of his age at that time, he often had to remain in the dressing room until it was time for the group to go on.

Record hops were also part and parcel of their lives, and these says Otis really helped us in starting to put things together. It wasn't unusual for us to do many as five hops a day, and most of the time it required a trip of some 30-40 miles between the hops. But, the opportunity of working with guys like Smokey Robinson made these efforts worthwhile. And, to this day we are still dedicated to our work as well as totally dedicated to each other, "this is really what it's all about", says Otis. Also, Otis acknowledges that Motown has been very good for us, but it's "challenging to see what can be accomplished on your

very good for us, but it's "challenging to see what can be accomplished on your own so I have joined Melvin Franklin and Cornelius Grant the musical director for The Temps in a record producing company, D. O. C., using primarily new talent." Can you imagine, says Richard, what an inspiration it was for us when we saw that big sign in the sky that read "Hitsville U.S.A.," then we went with Motown in 1960. Success didn't come suddenly, "we were still paying our dues." Richard went on to say that their first Apollo appearance was in 1962, and "we had idol groups that we learned from, The Cadillacs being one of them."

Melvin recalled an incident when the group was booked into Atlanta. Melvin was driving Eddie Hyland's cadillac and taking the wrong turn out of Detroit it was sometime before the group discovered they were well on the way to Buffalo.

was sometime before the group discovered they were well on the way to Buffalo, N.Y., instead of Atlanta. Melvin says it took them some 20 hours before they got there. One would have to say that this is just a part of the frustration that goes with anything that is worthwhile.

Each member of The Temptations, from the beginning until now, have displayed the kind of dedication and perseverance that it takes to become recognized as the inspiration for other groups on the way up as well as for a generation and more of young fans.

"Planting The Seed That Makes The Need", that is the basic philosophy of The Temptations, and who can argue with it. They have climbed to the top of the mountain many times and they are doing it again with "All Directions", their current Lp produced by Norman Whitefield. Also, the sensational piece of music "Papa Was A Rolling Stone" written by Norman and Barret Strong is only further evidence that the 3rd of September is significant for everyone and The Temptations are masters at 'Gettin' It Down'. don drossell

# insight&sound continued

HOLLYWOOD—DENNY DOHERTY (From page 40) vocals to great tunes like "Monday Monday" and "California Dreamin'." There has been a three-year period of thinking and relaxing. Sometime ago, he did an album called, "Whatcha Gonna Do," a solo venture that went completely un-

It is now time to try again. There are no real set plans except to make and sell records and get back on theroad. As Doherty explains, "I was just sitting around bored. I'm doing this alone because I figure it's time. I'll sing with groups again. I've pages got and deliberately formed a group. That winds thing again. I've never gone out and deliberately formed a group. That kinda thing just happens with the right people and the right time. But now, it's here I go

again, I'm alone and on my own. I haven't been doing anything, just anticipating."

It certainly must be strange to go through changes from nothing, to huge stardom with the Mamas and Papas, where earning and spending a million dollars

was a game, and then idleness for a few yers.

When beginning fresh career, you have to start somewhere. For Doherty, it was in the recording studio. Behind him one hundred percent is **Jack Gold**, head of A&R for Columbia and one of the best producers in the business. Gold is responsible for producing over 30 gold records. Because of Doherty, Gold returned to the studio, and together they have just completed a truly fine single, "Indian Girl." On first listen, if you close your eyes, you sense that the voice is hauntingly familiar

For Doherty, returning to the studio presented no problem, because he has recorded in the past and it comes naturally. But hitting the concert trail again is a new adventure. "It's going to be a real trip. Before, I always had two or three other people on stage to feed offof or goof around with. Now I'm by myself. It's not breaking in or just starting out, it's something I've never done. I'm sure I can do it right away, but I don't know what's going to happen. It could be a "Besides making records, I love to entertain. I've been laying around long

enough. A person has to apply his trade and use his creative energy. I'm not a plumber like my Dad, or a writer like you. I'm a singer, and I'm happiest when I work." mark albert

#### NEW YORK-BEN VEREEN: A STAR IS BORN

NEW YORK—BEN VEREEN: A STAR IS E
Ben Vereen is today's kind of Broadway musical star. And, in this corner,
that's more meaninful than yesterday's
Broadway musical star. Vereen, who
sings, caiols and dances his way
through "Pippin" in order to make a
point to John Rubinstein's "Pippin"
that one only gains freedom through
some attachment to others, can certainly offer the glitter of musical comedy, but he can glower as well, which
means he can get down to some serious
acting. The point about freedom and
such is pretty much clearly made in
"Pippin," and its accomplished with a
good deal of novelty and charm.

A very clearly defined product of
"Pippin" is that Vereen is, if he so desires, going to delight Broadway audiences in many vehicles to come. His
role as the Player is his second Broadway triumphs and should get him the
for his role as Ludas in "Legus Christ Si

way triumphs and should get him the Tony Award he missed by a nomination for his role as Judas in "Jesus Christ Superstar."

Today's Broadway musical star doesn't put all his eggs in one basket. And so Vereen is weighing film offers, about which a decision will be made after he completes his "Pippin" role eight months from now. Another media calls, too. It's recordings. Here, Vereen has formed his own label, Fox Car (the nick-name of a friend). He's already cut four tunes, two from "Pippin" and originals by Ken Asher and Donald Lee.

Yet, Broadway remains on his mind in more ways than one. Aware that in order for Broadway theatre to survive—and there's nothing Vereen feels is more exciting than a live face-to-face confrontation with an audience—some attempt must be made to bring youth into Broadway houses against the weight of high ticket prices. So, Vereen is putting in a pitch for "community black" seats, a method that can—either once a week or once a month—put theatre tickets into the hands of today's youngsters who will form tomorrow's ticket-buying theatre-goers. He, like one "Pippin" viewer, is struck by the fact that the show's audiences are overwhelmingly adult while its theme has a lot to do with youth and their search overwhelmingly adult while its theme has a lot to do with youth and their search for identity.

Vereen, who performed in the film version of "Sweet Charity." recently finished

an unusual film assignment. He'll be the voice you hear singing "All Good Gifts" in the film adaptation of "Godspell," which, like "Pippin"," has a score by Stephen Schwartz. In all liklihood, we'll be seeing more of Ben in films, too. i. I.

PASSING REMARKS—The Cash Box editorial staff is in the process of compiling its year end 'Best Of' list which will include only personal favorites and will not necessarily reflect albums or singles that have made the charts. This year's list

necessarily reflect albums or singles that have made the charts. This year's list will feature LP's, singles, and album covers of special merit.

The new Carly Simon album, "No Secrets," on Elektra is destined to be a top 5 LP. And speaking of giant albums, "Tommy," on Ode looks like it'll be one of the biggest albums of '73. It has performances by Roger Daltry, Rod Stewart, Ringo Starr, Richie Havens, Sandy Denny, Pete Townshend, Merry Clayton, Steve Winwood, Richard Harris, John Entwistle, and a host of other superstars.

New single by Thundermug entitled "Africa" is picking up plenty of important airplay in both FM and top 40 markets. This is a record we told you about weeks and it's going to go all the way to the top.

ago, and it's going to go all the way to the top.

Hod & Marc will be singing "I'd Love Making Love To You" on the Dr. Joyce

Brothers show. Title is duo's latest Bell single . . . Elton John party is one of

Brothers show. Title is duo's latest Bell single . . . Elton John party is one of years best with tons of celebrities turning out to see the superstar. Clive Davis, Sly Stone, Bette Midler, Mary Travers, and others turned out.

Curtis Mayfield's "Superfly" single looks like it's going to outsell his "Freddie's Dead" effort. Single is currently \*37 in Cash Box charts . . . Mary Hopkin is going to have her first huge single since "Those Were The Days." Her latest, "Knock, Knock, Who's There" is just beginning to break.

New Poco album, "A Good Feelin' To Know" is doing very well after only two weeks out. Plenty of singles possibilities, too-with an edited version of Paul Cotton's "Keeper Of The Fire," or "Go And Say Goodbye" as solid choices. k. k.

# cashbox/albumreviews



This singer/songwriter was an important early influence on Donovan and has consistently turned out beautiful LPs for A&M. It appears that this is the one to break him wide open. Subtitled "an anthology of music from 1969," the eight cuts are each honed to a fine subtle point. They are concertos for vocal and guitar with only the tastiest of accompaniment. Steve Winwood guests on the mammoth "Parisien Plight II" track. Already charted and headed higher.



A WHITER SHADE OF PALE—Procol Harum—A&M SP 4373

A&M now has the rights to the group's '67 masterpiece of an LP which spawned their first #1 single, "A Whiter Shade Of Pale." Group features the original line-up, with Matthew Fisher on organ and Robin Trower, lead guitar. For those Harum fans who think they have everything, there's the addition of the heretofore single-only release, "Good Captain Clack." And for the seasonally minded, "A Christmas Camel." "Kaleidoscope" still sinks in as a powerhouse with the first note. Album should see heavy chart action once more.

#### POP BEST BETS

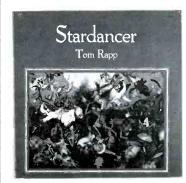


CONTINUOUS PERFORMANCE - Stone The

Crows—Polydor PD 5037

Crows—Polydor PD 5037

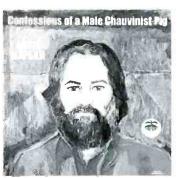
This English quintet suffered the loss of its guitarist (electrocuted on stage) while this album was being recorded. The title implies the group will go on, and it's a wise decision since they are more together now (despite their loss) than ever. Maggie Bell can come across like a female Rod Stewart ("On The Highway," "Good Time Girl") or she can mellow it on a Rita Coolidge level ("Sunset Cowboy"). The band is perfectly able to switch gears from rock 'n roll, to blues ("Peniciliin Blues") and thence to instrumental beauty of the highest sort ("King Tut").



#### STARDANCER — Tom Rapp — Blue Thumb

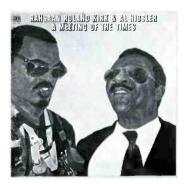
STARDANCER — Tom Rapp — Blue Thumb BTS—44

No less a personage than Charlie McCoy served as session leader for Tom "Pearls Before Swine" Rapp's move to the Famous-distributed label. Charlie's pals in sessiondom (David Briggs, Buddy Spicher, Weldon Myrick and more) really let themselves be guided by Rapp's poetic images and other-wordly melo-Rapp's poetic images and other-wordly melodies. The result is his best album, and probably the strangest sound the sidemen have ever participated in. Title track is a natural to put you up their with the sun, the moon and all the littler orbs. Two tracks have a 20's sound that really fits in heavenly with the rest of the mood.

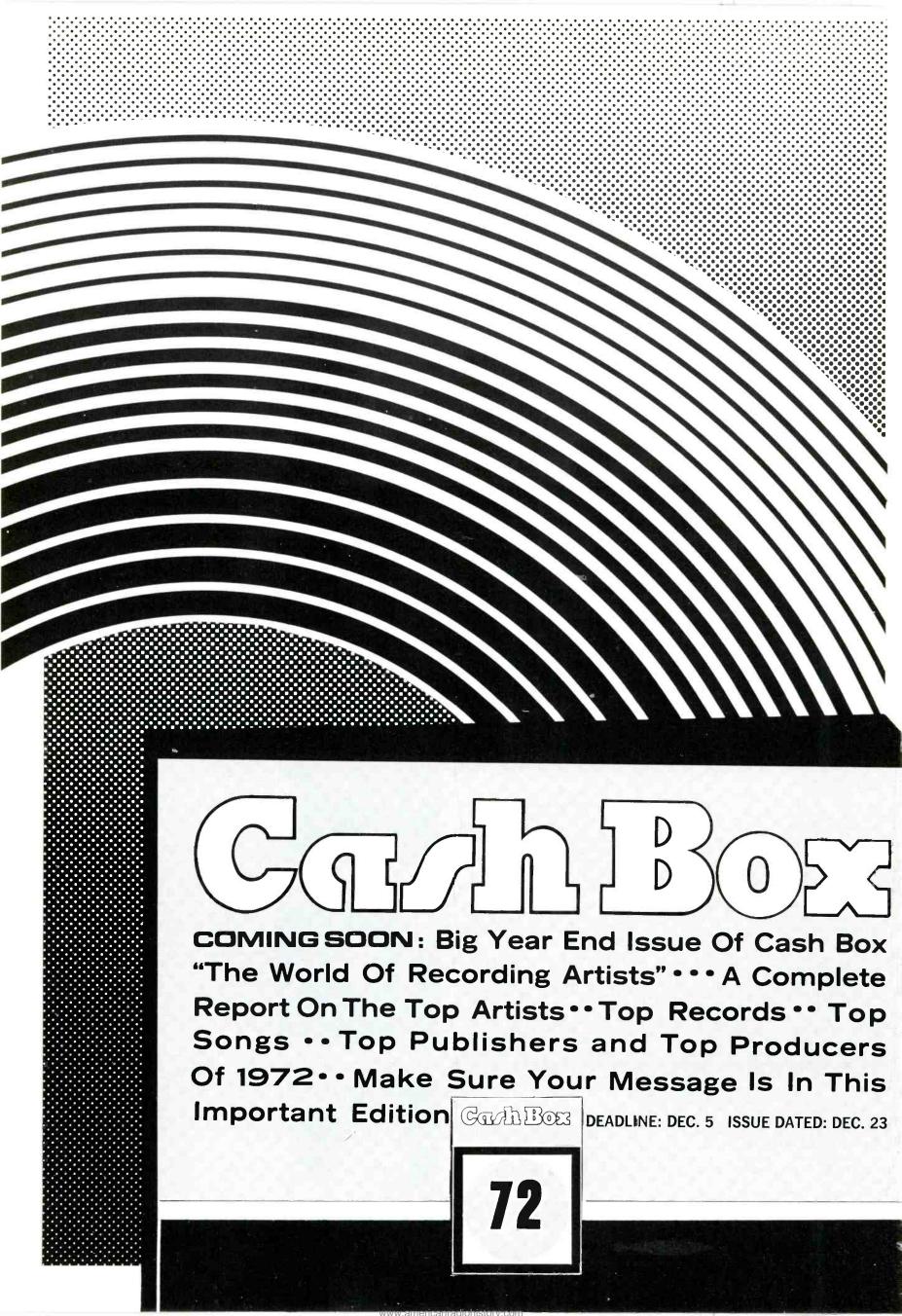


CONFESSIONS OF A MALE CHAUVINIST PIG—Artie Kaplan—Hopi VHS 901

The first LP release under the label's new ties with Vanguard has one of the most striking contrasts in vocal style and material we've heard in some time. Vocally, Kaplan is a cross between Louis Armstrong and Leon Russell; his music is slightly tinged with Randy Newman inflection and is among the most hummable and tuneful ever to be collected on one album. If you're from Brooklyn, you'll go bananas for "Bensonhurst Blues." "Stay, Don't Go" is another gem. Something truly unique in recorded entertainment.



A MEETING OF THE TIMES—Rahsaan Roland Kirk & Al Hibbler—Atlantic SD 1630
On the surface, this might seem an unlikely pairing. But for some time, Kirk has wanted to do an "Ellingtonish" LP and the choice of Hibbler for vocal chores thus seemed a combination of serendipity and faithfulness. The jazz and pop standards shine with newfound exuberance, especially "Don't Get Around Much Anymore." As an added bonus, a Leon Thomas vocal which missed Kirk's "Whistleman" LP is included—"Dreams."





#### **Country Music Report**

# Broadcasters To Set Agenda For Country Radio Seminar

NASHVILLE — Country broadcasters themselves will be exclusively responsible for the agenda at this year's Country Radio Seminar, to be held March 16-17 at Nashville's King of the Road Motor Inn.

"While the seminar was organized 4 years ago for the purpose of sharing practical knowledge and exploiting problematic areas in broadcasting," explains Tom McEntee, founder of

#### **Corey Enterprises** Starts Five-Phase Nashville Office

NASHVILLE — A new company has appeared on the music scene in Nashappeared on the music scene in Nashville. Corey International Enterprises, Inc., with executive offices at 719 17th Ave. South, will be engaged in all phases of the entertainment industry. Currently five divisions are in operation: Corey International Publications, DalCor Music, Enterprise Productions, Enterprise Promotions and Corey Records.

ductions, Enterprise Promotions and Corey Records.

Dallas Corey, the company's president, is a writer and performer, being a former exclusive writer for Central Songs, and as an artist recorded an album for Chart Records titled "The History of the American Revolution" for which he will be awarded a U.S. Bicentennial Award on Dec. 14. He has also been nominated for the 1972 Freedom Foundation Award. tion Award.

The company is announcing its first release this week—a Christmas single written and recorded by Corey. The plug side will be a novelty tune for children titled "It's Gonna Be A Mixed Up Xmas", backed with a serious song for adults titled "The Birth of Christmas". A country release is ready for January according to Jerry Martz, the company's man in charge Martz, the company's man in charge of promotions. The company is also announcing that their emphasis will be on promoting new talent rather than the established artist. the annual affair, "this will be the first year we've had a chance to draw our agenda topics directly from the expertise of individuals involved in the broadcast industry."

expertise of individuals involved in the broadcast industry."

Serving as chairman of the agenda committee will be Dave Donahue of WITL in Lansing, Michigan. Broadcasters who've agreed to assist him include: Tom Allen. WIL, St. Louis, Mo.; Don Day, WBAY, Ft. Worth, Tex.; Rick Libby, KENR. Houston, Tex.; Mike Jackson, KVOO, Tulsa, Okla.; Art Wander, WMPS. Memphis, Tenn., Carson Schreiber, KLAC, Los Angeles, Calif.: Don Nelson, and Bill Robinson, WIRE, Indianapolis, Ind.; Jay Hoffner, KRAK, Sacramento, Calif.; and Lee Ranson, WXCL, Peoria, Ill.

"We encourage all c&w broadcasters to submit topics they desire to have discussed at the seminar," Donahue stated "which will allow actual authority to stem from the broadcast media itself as our exclusive means of determining the direction for this year's agenda."

All ideas must be mailed immediately to Donahue, or any member of the Agenda Committee. Topics will then be determined according to seminar regulations and turned over to the executive committee for planning procedures.

The executive committee consists of

procedures.

procedures.

The executive committee consists of as coordinator between the agenda and executive committees: Charlie Monk, ASCAP, in charge of registrations and entertainment with assistance from Elroy Kahanek, RCA; and Biff Collie. United Artists, operating Barbara Starling, Royal American, serving as head of promotion/publicity who'll be aided by Bobbye Byrd of Shelby Singleton Corp., Mac Allen of Acuff-Rose, and Betty Hofer of Open Door Agency. All committees and members are to operate under the absolute auspices of Tom McEntee, with each individual serving strictly on a volunteer basis. The seminar is a nonprofit function formed for the express purpose of providing excellence in country radio. purpose of providing excellence in country radio.

## Country Music's Six New Staffers

NEW YORK — Country Music Magazine has announced several additions to its organization.

Steve Goldstein has been appointed advertising sales director. Steve has

#### Chappell Inks Gavle Barnhill

NEW YORK — Henry Hurt, head of Chappell Music's Nashville office, has signed writer Gayle Barnhill to an exclusive agreement.

Ms. Barnhill, who with Rory Bourke (Chappell) forms one of the few male/female country writing teams in existence, is represented on current charts with "All Heaven Breaks Loose" by David Rogers (Columbia). In less than 9 months of collaboration. Bourke/Barnhill songs collaboration, Bourke/Barnhill songs have been recorded by Mel Tillis, Anthony Armstrong Jones, Sonny James, Jean Shenpard, Arthur Alexander and Anita Carter.

Nashville-bred Ms. Barnhill began her career with the aid and encouragement of artist/writer Tom T. Hall and his wife, Dixie. Ms. Barnhill is a BMI-affiliated writer.

#### **New Pacts Jim Davis**

INDIANAPOLIS - New Recording Co. of Indianapolis has announced the signing of Jim Davis. Jim's first release for New is "Shelly's Winter Love," a Merle Haggard song.

been involved in all aspects of the magazine since start-up in April, 1972. As head of advertising sales, Steve will be personally responsible for sales in New York, and will oversee the ad sales in Nashville, Chicago and California.

Gail Buchalter has been appointed head of Nashville operations. Gail will work closely in Nashville with advertisers, record companies, country music artists and the magazine's writers and photographers. Prior to joining Country Music, Gail was an independent publicist, working with such personalities as Pete Drake, Tommy James and Lottie Golden.

Melvin Shestack has been appointed contributing editor. Mel will work closely with editor Peter McCabe on the overall concent and execution of the editorial package. Shestack was previously entertainment editor of The Saturday Evening Post, executive editor of True, and senior producer at CBS News.

Richard Harbert has been appointed

CBS News.

Richard Harbert has been appointed associate editor. Richard will work in New York with editor Peter McCabe on all aspects of the editorial package, particularly country music news. Previously, Richard worked in Rolling Stone's New York office, and with Lifestyle magazine, where he coordinated the entire production process.

Nancy Burton has been appointed associate art director, working directly under art director Ron Gross. She will be responsible for complete production of each issue, and will handle Richard Harbert has been appointed

duction of each issue, and will handle ad agency liaison.

Country Artist of the Week: SANDY POSEY



"BORN A WOMAN" TO SING—Sandy Posey burst on the music scene five years ago in Memphis with her first release "Born A Woman" which sold in excess of a million records for MGM. The record, a demo which became a master in more ways than one, was quickly followed by such hits as "Single Girl", "I'll Take It Baby", "What A Woman In Love Won't Do" and "Something I'll Remember."

Born in Jasper, Alabama into an all-musical family, Sandy's style joined that of such great "cross-over" artists like Elvis Presley, Jerry Lee Lewis and Mac Davis who all possess that rare quality of being equally "at home" in any music category whether it be pop, R & B or country. Possessing and delivering a "universal sound" they are recognized and claimed by fans throughout the world as evidenced by the success of Sandy's recent European tour where she played the Top of The Pops along with Tom Jones and Englebert Humperdinck.

After her initial success, Sandy took a short hiatus to reorganize and "catch her breath" for her next surge forward. Today on Columbia Records, Sandy is again turning out hits like "Bring Him Home Safely To Me", "Why Don't We Go Somewhere and Love," along with her present hot chart climbing "Happy, Happy Birthday, Baby."

Sandy Posey's records are produced for Columbia by independent producer Richard Perry with personal management by Billy Robinson. Booking is by Sandy Posey Productions.

#### Moman Buys % Of Soundshop

NASHVILLE — Chips Moman has purchased an interest in Nashville's Soundshop Studios following his recent move to Music City. Soundshop, which is less than a year old is owned by Buddy Killen, Bob Montgomery, Kelso Herston, and Bobby Goldshoro. The studio is utilized for pop, country, r&b, and jingle recording sessions.

sions.

Moman, produced single sessions for both Roger Miller and Billy Joe Royal his first week in Nashville. Moman moved his Press Music Publishing Co. to Nashville and has located his new offices at 905 16th Avenue, South. The Press catalogue contains hundreds of copyrights including "Hooked On A Feeling", "Sweet Inspiration", "Cry Like A Baby", "Suspicious Minds", and many others. Press material has been chosen for both sides of the new Elvis Presley both sides of the new Elvis Presley

#### Wiseman/Light **Exclusive Pact**

NASHVILLE — Mac Wiseman now is being booked exclusively by the Don Light Talent Agency in Nashville. Wiseman's arrangement with Light for the past year has been in connection with college concerts and "listening clubs." Light, who has expanded his own agency staff during the past month, says his intention is for his artists to "diversify" their sources of personal appearance income. He has often sponsored his own artist showcases for college talent buyers.

single.
Soundshop has just recently added 24 track equipment. Its owners report a second studio is planned adjacent to the current structure. Artists booked at Soundshop recently include Billy Joe Royal, Bobby Goldsboro, Jack Reno, and Rich Mountain Tower in addition to several jingle sessions for agencies for agencies.

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# **National Sound Names Scotty Moore General Manager & Production Head**

NASHVILLE — Scotty Moore, veteran music business personality, has been named general manager and production head of a Nashville music industry complex. The announcement was made by W. Runyon, a Baltimore, Maryland businessman who is president of National Sound Production and Recording Co. Luc the page tion and Recording Co., Inc., the parent company of the various music industry operations included in the organization.

Present operations of the corporations, all headquartered in Nashville, include National Sound Studios, Candy Records and its subsidiary label American National Records, Candle Music, Canary Music, two additional publishing firms (now in the process of being formed) and Music City Re-corders, another recording studio recently purchased by the Runyan inter-

Moore had previously been general manager and one of the owners of Music City Recorders prior to its purchase by the present owners two months ago. The studio has been in business some eight years, and during that time has attracted artists from all over the country for session work under Moore's supervision.

Moore's activities will also include coordination of the distribution of the firm's record labels, which is handled in 45 states by Record Sales Corp. of Memphis (a subsidiary of Transamerica Corp.), and in five states by D &

H Distributing Co., of Baltimore, Md.
During the next several weeks
Moore will be devoting his efforts
largely to organizing and coordinating the activities of the various companies, and naming several new department heads. Prior to his helping

establish Music City Records in 1966, Moore had for four years been pro-duction chief of the Sam Phillips Or-ganization in Memphis and Nashville.

#### **Programmers** Enter C&W

NEW YORK — The Programmers of New York City, is entering the country music field immediately according to Edward Schmidt, president. Schmidt has announced that the New York based firm will syndicate two country music concepts created and produced by Doug Davis. Davis is program director for KCMC Radio in Texarkana, Texas and has quite an extensive background in country music programming.

One of the radio features will be a fifteen minute show entitled "Sound Country," which is already a syndicated newspaper column on country music written by Doug Davis. The second feature available to radio stations is five, five minute programs titled "Country Circle Of Sound". Both shows were created and will be written and produced by Davis and syndicated by The Programmers. The company has been programming music for hundreds of radio stations in various music fields for over six years and this is their first venture into country music.

Also planned are several country country music.

Also planned are several country music specials during the coming months, also written and produced by Doug Davis. These country music specials will be free to subscribing staclais will be free to subscribing stations. Stations interested in detailed information on these two shows should contact: Sound Country The Programmers, 245 Fifth Avenue. New York, New York, 10016; Telephone: (212) 679-2336.



HART OF GOLD-Freddie Hart receives a gold disk for his country album, "Easy Loving." The presentation was made onstage during the recent Deejay Convention in Nashville by Wade Pepper, vice president of country sales and

**Top Country Albums** 

#### Haynes Heads Loretta's Pub

NASHVILLE - Loretta Lynn Enterprises, Inc. announced last week that Bill Haynes, a veteran in the music industry, has been appointed to head its publishing companies, Coal Miners Music, Inc. (BMI); King Coal Music, Inc. (ASCAP) and Coal Dust Music, Inc. (SESAC).

Haynes was previously affiliated with the Hubert Long Organization and Forrest Fills Music in publishing and promotion. Haynes will report to Mooney Lynn, president of the Enter-

#### Mayberry Joins KFOX

LONG BEACH, CAL. -- West Coast D. J. Corky Mayberry has joined the air staff at KFOX, Long Beach, Southern California's pioneer country

He will currently be doing the two p.m. to seven p.m. slot on Sundays. During his five year stint at KBBQ, Burbank, Corky was voted the outstanding country disc jockey of the year by both Bill Gavin and the Academy of Country and Western Music.

#### **Country LP Reviews**

ROY CLARK LIVE!—Dot DOS 26005

With a title like "Roy Clark Live!," an exclamation point is definitely a fitting piece of punctuation. Pound for pound, Roy Clark delivers more entertainment energy than other leading country singers combined, and he's got lots of pounds to back up his performance. The live element is captured by this recording, as Roy's voice projects right through home speakers, backed up by Ray's adept guitar playing. Highlights include "Thank God And Greyhound," "Under The Double Eagle," "Foggy Mountain Breakdown" and "Yesterday When I Was Young."



GUS THOMAS—Jamboree U.S.A. JLP 1001

Gus Thomas' voice is a familiar one to country radio listeners, from both his singing and his years as a c&w deejay. Looking at country from both sides as he has, gives Gus a much more objective view than the average singer is capable of possessing. He knows as a singer and artist how to reach into his soul to come up with all the inner, subjective emotions. From his experience as deejay, he knows what his listening audience is looking for, so he can temper his emotions to fit his audience's tastes. The combination of Gus' many sides spells out pure and deep emotion channeled into hit sounds such as "The Bones," "Daddy Don't You Walk So Fast" and "Too Late To Turn Back Now."

#### LISTEN TO A COUNTRY SWEDE-Jimmy Jen-

LISTEN TO A COUNTRY SWEDE—Jimmy Jensen—Jay 1004

Country music is popular in more countries than just the U.S.! Jimmy Jenson is nicknamed the "Swingin' Swede" and with good reason. Pumping on his Cordovox while singing in a pleasant accent, Jimmy lays down a rhythmic country feel, augmented by the right dash of occassional rock and pop in tunes such as the title tune, an adaptation of of Jim Messina's "Listen To A Country Song." Recorded in Minneapolis' Sound 80 Studios the twelvesong set has clear and tight sound. Includes "Money, Marbles And Chalk," "John Johnson's Wedding" and "A Snowmobiler's Dream," latter cut having hot Christmas potential.







#### THE BEST OF THE BEST OF MERLE HAGGARD

TOGETHER ALWAYS

I CAN'T STOP LOVING YOU/ (LOST HER LOVE) ON OUR LAST DATE

Conwax Twitty (Decca DL 7-5351) (MCA)
LADIES LOVE OUTLAWS

A SUNSHINY DAY WITH CHARLEY PRIDE

THE HAPPIEST GIRL IN THE WHOLE U.S.A.

Donna Fargo (Pot DOS 26000 HERE I AM AGAIN

WHEN THE SNOW IS ON THE ROSES

Sonny James (Columbia KC 31646)
BUCK OWENS LIVE AT THE WHITE HOUSE

ME AND THE FIRST LADY

GOT THE ALL OVERS FOR YOU

IF YOU TOUCH ME 12 Joe Stampley (Dot DOS 26002)
WHEEL OF FORTUNE

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THE STORYTELLER

CHARLIE McCOY **AMERICA** 

Johnny Cash (Columbia KC 31645)

MY MAN

Wynette (Epic 31717)

COUNTRY MUSIC THEN AND NOW Statler Bros. (Mercury SR 61367)

A PERFECT MATCH David Houston & Barbara Mandrell (Epic KE 31705) CHET ATKINS NOW & THEN

DELTA DAWN

SOMEBODY LOVES ME

LYNN ANDERSON'S GREAT

MISSING YOU

Jim Reeves (RCA LPM/LSP 3987) SEND ME SOME LOVIN'

TOM T. HALL GREATEST HITS

THE ROAD MASTER

BABY DON'T GET HOOKED

ON ME

Mac Davis (Columbia KC 31770)
DOLLY PARTON SINGS (MY FAVORITE SONGWRITER PORTER WAGONER)

TRACES

Sonny James (Capitol ST 11108)

BORROWED ANGEL

Mel Street (Metromedia MCS 5001)

LONELY WOMEN MAKE

GOOD LOVERS ob Luman (Epic 31746)

ALL TIME GREATEST HITS

BURNING LOVE
Elvis Presley (RCA 259

**EXPERIENCE** Porter Wagoner (RCA 4810)

ALL TIME GREATEST HITS OF ROY ORBISON (Monument 31484)

LISTEN TO A COUNTRY SONG Lynn Anderson (Columbia KC 31647)

HEAVEN IS MY WOMAN'S

Tommy Overstreet (Dot 26003) NASHVILLE PACKAGE

TO GET TO YOU Jerry Wallace (Decca 5349)

Cash Box — December 2, 1972



#### **C & W Singles Reviews**

#### Picks of the Week

LORETTA LYNN (Decca 33039) Rated "X" (2:37) (Sure-Fire, BMI—L. Lynn)

If "X" stands for the highest hit position, then this new Loretta Lynn single is definitely rated "X". A self-penned country rocker, this tune gives Loretta a chance to express her funky side. Flip; "'Til The Pain Outwears The Shame" (2:40) (Coal Miners Music, BMI-W. J. Smith).

SAMMI SMITH (Mega 0097)

The Toast Of '45 (2:47) (Jack, BMI-V. Matthews, J. Casey)

Sammi Smith paints a sound picture with her sensitive interpretation of a slow Vince Matthews ballad about a lady looking back into her past. This hit-to-be is definitely the toast of 45 (r.p.m. singles, that is). Flip: no info available.

TOMPALL & THE GLASER BROTHERS (MGM K14462)

A Girl Like You (2:23) (Glaser Bros., BMI—T. Glaser)
Using traditional fiddle and steel guitar roots for a tight c&w arrangement, Tompall and crew come across with a solid jukebox ballad that is sure to go over big in truckstops and stations across the country. Flip: no info available.

JERRY REED (RCA 74-0857)

You Took All The Ramblin' Out Of Me (2:13) (Vector, BMI—J. Hubbard)

Maybe all the ramblin' was taken out of Jerry by a cookin' country chick, but she left the funk there so that Jerry could continue to turn cut hit country singles. A real mover with the right feel. Flip: "I'm Not Playing Games" (2:38)

BILLY "CRASH" CRADDOCK (ABC 11342)

Afraid I'll Want To Love Her One More Time (2:45) (Little David, BMI—D. Wilkins)
This is the first release on ABC of Cartwheel Records artists since the former label absorbed the latter as part of its move into country. Crash has already established his track record of consistent hits with Cartwheel and should continue accordingly on ABC with the proper handling in country markets. Flip: no info

available.

SUSAN RAYE (Capitol 3499)

Love Sure Feels Good In My Heart (2:51) (Blue Book, BMI—B. Alan)

Susan Raye is back to her happy heart. Using a Buddy Alan composition as a very commercial vehicle for her lilting voice, Susan has a fine chance to repeat the success of her "Wheel Of Fortune" hit. Flip: "I've Got You On My Mind Again."

**GEORGE HAMILTON IV (RCA 74-0854)** 

Blue Train (Of The Heartbreak Line) (2:49) (Acuff-Rose, BMI-J. D. Loudermilk) George Hamilton IV is a superlative performer, and John D. Loudermilk is one of country's toprate writers. The two of them teamed together is an unbeatable hit combination. Top this team off with a pyrotechnic fiddle arrangement, for the finishing touch. Flip: "Maritime Farewell" (3:12) (Crown-Veteh, CAPAC—Krytiuk, Altman, Spence).

CAL SMITH (Decca 33040)

The Lord Knows I'm Drinking (2:50) (Stallion, BMI—B. Anderson)

Cal Smith is starting to become a familiar name on radio playlists and c&w chart surveys. His convincing interpretation of this humorous Bill Anderson composition should help further his reputation. Flip: "Sweet Things I Remember About You" (2:16) (Chex, BMI—D. R. Shofner).

ROY ROGERS (Capitol P-3490)
In Another Lifetime (2:54) (Cedarwood, BMI—B. Sykes)
In another lifetime, Roy Rogers was the cowboy star of the TV screen. He was always a singing cowboy and although his six-guns may be slightly rusty. his vocal chords are still spry. A melodic and captivating ballad. Flip: "Talkin' About Love" (2:33) (Con Brio, BMI—H. Holaday).

#### Best Bets

PAM MILLER (MGM K14465)
We're Just Hangin' On (2:29) (Eddie Miller Music, BMI—E. Miller) Talent runs in the Miller family. Eddie Miller wrote and published this song, which daughter Pam delivers with compelling vocals. A classy arrangement that showcases hit lyrics. Should be big. Tom Ghent's flip side shows potential of making this a two-sided-hit. Flip: "I Have You Now" (2:37) (Permanent, ASCAP—T. Ghent).

JERIS ROSS (Candy C-1037)
The Midnight Cowboy (2:15) (Tree International, BMI—D. Kirby, G. Martin) The lady who brought us country versions of "Brand New Key" and "Old Fashioned Love Song" is back with a cute tune about a country Cassanova. Immaculate production by Scotty Moore. Flip: "I Wonder How The Folks Are (Back In Kansas)" (2:07) (Roadhouse, AS-CAP—R. J. Ross).

STAN DEE (Country Showcase America CSA129)
Donna (2:40) (Delfi, BMI—Richie Valens) Richie Valens is gone, but his memory lives in his music. This classic pop hit is given fine country treatment by Stan Dee and should top the charts all over again. Flip: "So Fine" (2:44) (Alhika, BMI—L. Finney. W. Schoffeld). ney, W. Schofield).

BOBBY WRIGHT (Decca 33034)
If Not For You (2:40) (Big Sky, ASCAP—B. Dylan) Bobby Wright delivers a strong country version of this Bob Dylan-George Harrison composition that was a pop hit for several artists. The song easily lends itself to country interpretation and has a winning melody line that should captivate listeners across the country. Flip: "Searching" (2:33) (Hill & Range, BMI—P. W. Maddox).



# A GREAT NEW ARTIST, A brand new label, All Add up to A HIT SOUND!



# **ERIS** ROSS THE MIDNIGHT cowboy

**CANDY C-1037** 



# RONNIE **BREAKING THROUGH!** listed 4 straight weeks under Regional Gains section of the GAVIN REPORT MEMORIES

# CashBox CountryTop75

1	SHE'S TOO GOOD TO		38	OLD FASHIONED SINGING
	BE TRUE Charley Pride (RCA 0802) (Pi-Gem—BMI)	1	39	George Jones & Tammy Wynette (Epic 10923) (Altam—BMI) I WONDER HOW JOHN FELT
2	PRIDE'S NOT HARD TO SWALLOW			(WHEN HE BAPTIZED JESUS) David Houston (Epic 10911)
	Hank Williams Jr. (MGM K-14421) (Passkey Music—BMI)	4	40	(Algee—BMI)  DON'T LET THE GREEN
3	GOT THE ALL OVERS FOR YOU Freddie Hart (Capitol P3453)	OU		GRASS FOOL YOU  O. B. McClinton (Enterprise 9059)
4	HEAVEN IS MY WOMAN'S		41	(Stax/Volt) (Assorted—BMI)  CATFISH JOHN  Johnny Buscoll (PCA 0810)
	Tommy Overstreet (Dot 17428) (Famous Music—ASCAP)	7	42	Johnny Russell (RCA 9810) (Jack—BMI) SHE LOVES ME (RIGHT OUT
5	LONELY WOMEN MAKE GOOD LOVERS		-	OF MY MIND) Freddy Weller (Columbia 45714)
	Bob Luman (Epic 10905 (Young World—BMI)	6	43	(Young World/Center Star—BMI) KNOXVILLE STATION
6	MY MAN Tammy Wynette (Epic 10909) (Algee—BMI)	2	44	Bobby Austin (Atlantic 2913) (Mamazon—ASCAP) PASS ME BY
7	FOOL ME	10	34	Johnny Rodriguez (Mercury 73334) (Hallnote Music—BMI)
8	Lynn Anderson (Columbia 4592) (Lowery Music—BMI) DON'T SHE LOOK GOOD	10	45	RHYTHM OF THE RAIN Pat Roberts (Dot 17434) (Famous Warner Tamerlane—BMI)
	Bill Anderson (Decca 33002) (Passkey Music—BMI)	3	46	WRAPPED AROUND HER
9	Tony Booth (Capitol 3441) (Cedarwood-BMI)	12	i	FINGER George Jones (RCA 740792) (Glade Music—BMI)
10	SING ME A LOVE SONG FOR BABY		47	RED SKIES OVER GEORGIA Henson Cargill (Mega 0090)
	Billy Walker (MGM K 14422) (Venomous Music—ASCAP)	14	48	(Two Rivers—ASCAP)  A SWEETER LOVE
11	WHITE SILVER SANDS Sonny James (Columbia 45706) (Sharina Music PMI)	15		(I'LL NEVER KNOW) Barbara Fairchild (Columbia 45690) (Duchess Music—BMI)
12	(Sharina Music—BMI)  I TAKE IT ON HOME  Charlie Rich (Epic 5-10867)	5	49	SHE'S MY ROCK Stoney Edwards (Capitol 3462)
13	(House of Gold Music—BMI) IT'S NOT LOVE (BUT IT'S		50	(Ironside—ASCAP) SHE NEEDS SOME ONE TO
	NOT BAD) Merle Haggard (Capitol 3419) (Tree—BMI)	8	-	HOLD ME Conway Twitty (Decca 33033) (Hollo Porlin Music SESAS)
14	WHO'S GONNA PLAY THIS		51	AFRAID I'LL WANT TO LOVE
	OLD PIANO Jerry Lee Lewis (Mercury 73328) (Blue EchoASCAP)	19		HER ONE MORE TIME Billy "Crash" Craddock (Cartwheel A-222) (Little David—BM1)
15	SOMEBODY LOVES ME Johnny Paycheck (Epic 10912)	16	52	BEHIND BLUE EYES Mundo Earwood (Royal American 65)
16	(Jack & Bill MusicASCAP) PRETEND I NEVER HAPPENI		53	(Ray Moonda—BMI)  ONE NIGHT  Learnin C. Riley (MCM 14427)
17	Waylon Jennings (RCA 74-0808) (Willie Nelson—BMI) FUNNY FACE	18	54	Jeannie C. Riley (MGM 14427) (Elvis Presley—BMI) IF IT'S ALL RIGHT WITH YOU
10	Donna Fargo (Dot 1729) (Prima-Donna—BMI)	11	EE	Dottie West (RCA 0828) (House Of Gold Music—BMI)
18	THIS MUCH A MAN Marty Robbins (Decca 3306) (Mariposa—BMI)	13	55	IT TAKES A LOT OF TENDERNESS
19	A PICTURE OF ME WITHOUT YOU		56	Arlene Harden (Columbia 45708) (United Artists—ASCAP)  HE AIN'T COUNTRY
da	George Jones (Epic 10917) (Al Gallico Music—BMI)	21		Claude King (Columbia 45704) (Belldale/ArmsteadBMI)
20	IS THIS THE BEST I'M GONNA FEEL		57	LOVE'S THE ANSWER Tanya Tucker (Columbia 45721) (A! Gee Music—BM!)
21	Don Gibson (Hickory 1651) (Acuff/Rose—BMI) LOVIN' ON BACK STREETS	26	58	BOWLING GREEN Hank Capps (Capitol 316)
	Mel Street (Metromedia Country 901) (Contention—SESAC)	38	59	(Bowling Green—BMI)  SOMEWHERE, MY LOVE  Red Steagall (Capitol 3461)
22	SHE'S GOT TO BE A SAINT Ray Price (Columbia 45724) (Guell Music—ASCAP)	27	60	(Robbins—ASCAP) EVERYBODY NEEDS LOVIN'
23	YOU AIN'T GONNA Buck Owens (Capitol 3429)	20	61	Norro Wilson (RCA 0824) (Al Gallico Music/Algee Music—BMI) WHOLE LOTTA LOVING
24	(Blue Book—BMI)  CLASS OF '57  Statler Bros. (Mercury 73315)	00	453	Hank Williams Jr. & Lois Johnson (MGM 14443) (Travis—BMI)
25	(House of Cash—BMI)  KATY DID	22	62	IT RAINS JUST THE SAME IN MISSOURI
26	Porter Wagoner (RCA 0820) (Owepar—BMI)	33	63	Ray Griff (Dot 17440) (Blue Echo—ASCAP)  I WONDER IF THEY EVER
26	TO KNOW HIM IS TO LOVE HIM	34		THINK OF ME Merle Haggard (Capitol)
27	Jody Miller (Epic 10916) (Vogue Music—BMI) WHEEL OF FORTUNE	34	64	(Blue Book—BMI) PAINT ME A RAINBOW
28	Susan Raye (Capitol 3438) (Volando—ASCAP) LISTEN	28	65	Wynn Stewart (RCA 0819) (Window/Empher—BMI)  OLD DOGS, CHILDREN AND
	Tommy Cash (Epic 10915) (Moss Rose—BMI)	36	90	WATERMELON WINE
29	I REALLY DON'T WANT TO KNOW		66	Tom T. Hall (Mercury 73346) (Hallnote—BMI) THE GOVERNOR'S HAND
30	Charlie McCoy (Morument 78554) (Hill & Range Song Inc.—BMI) BABY, BYE BYE	31	00	Hank Snow (RCA 0818) (Terrace—ASCAP)
10	Dickey Lee (RCA 0798) (Jack—BMI)	32	67	COMIN' AFTER JINNY Tex Ritter (Capitol P3457)
31	SOUL SONG Joe Stampley (Dot 17442) (AI Gallico/Algee—BMI)	39	68	ALL HEAVEN BROKE LOOSE
32	A PERFECT MATCH David Houston & Barbara Mandrell	17	69	David Rogers (Columbia 45714) (Unichappell—BMI)
33	(Epic 10908) (Flagship—BMI)  MORE ABOUT JOHN HENRY		03	Dick Curless (Capitol 3470) (Central—BMI)
34	Tom T. Hall (Mercury 73327) (Hallnote Music—BMI) HOLDIN' ON (TO THE LOVE	24	70	I JUST GOT TO FEEL LIKE A WOMAN TONIGHT
18	I GOT) Barbara Mandrell (Columbia 45702)	42		Lynda K. Lance (Triune 7207) (Mamazon—ASCAP)
35	(Algee Altam—BMI) SEA OF HEARTBREAK		71	BEFORE GOODBYE Del Reeves (United Artists)
36	Kenny Price (RCA 74-0781) (Shapiro Bernstein—ASCAP) GOOD TIME CHARLIE'S	25	72	I FORGOT MORE Jeannie Pruett (Decca)
1	GOT THE BLUES Danny O'Keefe (Signpost 70006) (Dist:)	47	73	PROUD MARY Brush Arbor (Capitol)
37	Atlantic) (Cotillion Road Canan—BMI) HAPPY, HAPPY BIRTHDAY		74	LET THEM TALK Ray Pennington (Monument)
	Sancy Posey (Columbia 45703)	40	75	NEW YORK CITY SONG Jan Howard (Decca 33019)
	(ARC—BMI)	1		(Tomake—ASCAP)

#### **New Segments** For 'Hee Haw'

NASHVILLE — The winter series of "Hee Haw", currently under production here at WLAC-TV studios, will offer even more appeal for the younger set through incorporation of more animation and new segments featuring children.

"Since our show airs so are."

featuring children.

"Since our show airs so early in most markets, a large percentage of our audience is children," explained

"Tavullo. producer. "Therefore, our audience is children," explained Sam Lovullo, producer. "Therefore, we are increasing the amount of animation used in the series, as well as adding segments featuring kids telling jokes, kids on the streets answering questions, etc."

Co-star Buck Owens will also incorporate a new segment, entitled "Ask

Co-star Buck Owens will also incorporate a new segment, entitled "Ask Buck." This bit will feature Buck throwing out sarcastic and humorous answers to letters received containing serious questions. Weeping Willie, newcomer to the present series, will do his crying-laughing act over the subject of "Good News—Bad News." The remainder of the format will stay approximately the same with all of the current regulars returning.

Lovullo said the "Hee Haw" show is currently airing in 207 markets with a rating estimate of 30,000,000 viewers.

#### **Kustom Sells** Goya & Greco

CHANUTE, KANSAS — To devote more fully his company's energies to continued development of electric products, Charles A. Ross, president of Kustom Electronics, Inc., announced the sale of the Goya and Greco guitar lines.

Sale of all inventories, trademarks and patents pertaining to the Goya and the Greco line of guitars was made to Dude, Inc., of Chanute, and headed by Keith Dodd who previously has served Kustom as a vice president for 5 years. Dodd left Kustom in February 1972 when he organized Dude, Inc., and purchased Kustom's guitar accessory business.

Since Goya and Greco guitars are almost entirely acoustic and not requiring electronic amplification systems, Ross said they were not entirely compatible with Kustom's primary interest in electronics for the music industry and specialized equipment for law enforcement.

Dodd reports he will continue to serve accounts formerly serviced by



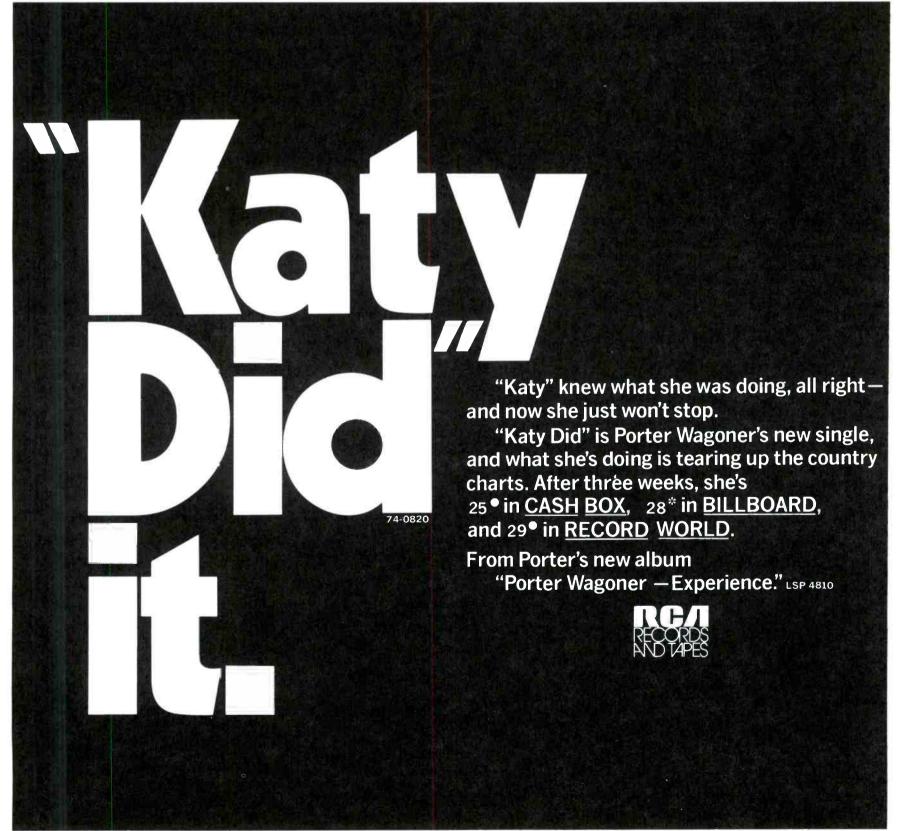
LABELS LOVE OUTLAWS—Getting together on the occasion of Waylon Jennings' renewing his recording contract with RCA Records are (from left) Rocco Laginestra, president, RCA Records; Neil Reshin, Jennings' manager; Jennings, and Chet Atkins, division vice president of country music and Nashville operations, RCA Records.

#### RCA Signs Wynn Stewart

NEW YORK — RCA Records has signed country artist Wynn Stewart to an exclusive recording contract and has released his first single, "Paint Me a Rainbow."

Announcement was made by Chet

Atkins, division vice president of country music for RCA Records, who said Stewart's signing is in line with RCA's policy of enlarging its Nashville roster of artists whenever real talent comes along.





#### **Great Britain**

Following the departure of Don Wardell from Decca. to head up Jonathan King's U.K. Records American office comes news of the resignation of press officer David English to take up the post as label manager of R.S.O. the record label offshoot of the Robert Stigwood Association. His responsibilities will include the U.K. Europe, Australia, Japan and all territories outside the U.S.A. David will be responsible also for the a & r, and a press officer and radio promotion man have also been engaged. Polydor will distribute the label in the U.S. The Label makes its debut in January and initial release will comprise "Derek and the Dominoes in Concert"; a new album from the Bee Gees, as yet untitled; "Joseph and the Amazing Technicolour Dreamboat" by Andrew Lloyd Webber and Tim Rice of "Jesus Christ Superstar" fame although, in actual fact, "Joseph" came first and it is due to open in the West End in the New Year.

Another new label will appear on the market in the New Year with the formation of Bradley's offshoot of ATV Music. Bradley's will accommodate writers/artistes signed to ATV Music and the company is now seeking out necessary talent. Bradley's will be run by Derek Johns formerly with WEA.

First appointments since Gerry Oord took over as managing director of EMI Records in September include that of Joop Visser as manager of EMI Group Pop a & r department including Capitol. He will be responsible for seeking out new artistic talent and for the selection of repertoire reporting to Mr. Oord. Visser was previously with BASF Holland and in 1964 joined Bovema in sales and a & r. Malcolm Brown has been named executive assistant to Oord and will assist him in administrative matters and be responsible for EMI Records contracts department.

Nick Blackburn, ex-Chrysalis, has joined Decca Records to work with a & r chief Hugh Mendl. Said Mendl "We have re-established ourselves as the country's leading singles company and now we intend to return once again to the top of the contemporary album market".

Chas Chandler, managing director of Barn Productions who represents Slade, has announed that Sam Mortimer, previously with the Robert Stig-

wood Group, will become managing director of Barn Publishing. Mortimer told Cash Box "Acting within the orbit of Barn Publishing I will be administering their publishing companies or representing U.S. publishing companies in the U.S.". Mortimer was with Stigwood for five years.

A song picked up from Czechoslovakia by music man Les Reed has had English lyrics penned by Geoff Stephens and recorded by Tony Brandon in time to catch the Christmas sales. Titled "Sleep Little Children" it is on the Chapter One label.

Traffic recording new album tis month. An extensive U.S. tour is being planned for the group to start on January 11th followed by major British and European concert dates in March.

British and European concert dates in March.

Quickies: Terry Dactyl and The Dinosaurs follow up their "Seaside Chuffle" smash with "On a Saturday Night" on the U.K. label . . . Moody Blues oldie "Nights in White Satin" which is currently enjoying top chart honours in the United States being reactivated here by Deram . . . Dusty Springfield makes a return to the record scene this month with an album "See All Her Faces" on Philips plus a season at the Talk of the Town in December . . "Eyes of Tomorrow" by Steve 'n' Bonnie on Youngblood deserves to be a big hit . . Motown's Thelma Houston plans a return to Britain in January when she will record tracks from the new James Bond movie which has been penned by Paul McCartney . . RCA re-releasing tracks by David Bowie previously issued on Mercury in two album form "Space Oddity" and "The Man Who Sold the World" . . Another Christmas song in the offing Nilsson sings "Remember (Christmas)" on RCA . . . McKendree Spring fly in for second British tour November 21st and MCA issue their "Tracks" album . . After six weeks in America, Osibisa now on 20-day British tour with their latest MCA album "Heads" on release . . . Christmas single from Steeley Span "The Holly and the Ivy" on Chrysalis . . Michael Jackson's new Motown single "Ben" with advance orders of 15,000 . . "Clair" topping Best Selling Sheet Music Lists for MAM . . . New World to Australia and New Zealand in February . . Apple issuing John Lennon's "Happy Xmas" which hit the U.S. charts last year.



SEEKERS' FIND—Shown above are The New Seekers receiving a gold record award for sales of their "We'd Like To Teach The World To Sing" album in New Zealand. The New Seekers have been appearing in concert in New Zealand and have been performing to capacity crowds. Pictured are: (1-r) Jay Boelee, Polygram Records, New Zealand, Lyn Paul, John McCready, managing director of Polygram, Eve Graham, David Joseph, (group manager); bottom row; Paul Layton, Peter Doyle and Marty Kristian.

# **International News Report**

# Brockway To Munich Meets

NEW YORK — Bob Brockway, president of Polygram Corp. will go to Munich, for forthcoming Polygram Group shareholders meeting. Departure is Nov. 26, return Dec. 10.

Polygram Group consists of Polydor International, Phonogram International, Polytel International, Polymedia and other entertainment oriented businesses including Chappell Inc./Ltd. and Intersong Music Publishing.

Polygram Corp. is the U.S. parent company of Chappell Music, Mercury Records, MGM Records and Polydor Records.

# Aussy WEA Inks 1st Act As Indie

AUSTRALIA — WEA Records (Australia) Pty, Ltd. has signed its first local act since becoming a fully indie distribution company last month. The group, Hush, has been on the Aussie dance circuit for two years and have a strong following. Members are: Chris Pailthorpe-drummer; Rick Lumlead guitarist; Gok-bass guitarist; Keith Lamb-vocalist. Group's manager is Peter Rix. Paul Turner is managing director of WEA.

# Tokuma Rights To Eterna Disks

TOKYO — Tokuma Onko Co., has signed a contract with Eterna (the national record company of East Germany) on Nov. 8 in Tokyo. This brings Tokuma Onko the exclusive right to press and sell latter's 43 original LPs in Japan.

This contract is incidental to the fundamental agreement which had been signed in the past. Eterna records will be sold in U.S.A. through Tokuma-Communications in New York.

# Schmidt To New Post At CBS Int'l

NEW YORK — Peter de Rougemont, vice president of European operations at CBS Records International, has announced the appointment of Simon Schmidt as director of eastern mediterranean operations for CBS Records International.

The post is a newly created one, necessitated, the label said, by the increased activities of CBS Records in that part of the world. Over recent months, the company has established a licensee in Turkey and has renewed business dealings in Iran. In addition, All Records, a wholesale operation has been launched in Cyprus. Finally, CBS Israel's sales this year have increased by 100! over last year.

In his new post, Schmidt, currently managing director of CBS Israel, will continue to operate from Tel Aviv.



Schmidt

#### Hallyday To Japan

TOKYO — Johnny Hallyday, is expected to visit Japan next Jan. by the invitation of Universal Orient Promotion. He will perform for 10 days in Tokyo, Osaka, Hiroshima and Kyo-

Nippon Phonogram will release "Johnny On Stage" (Sound track LP) at the end of Jan.



HOT SELLING 'POPCORN': Musicor's "Popcorn" hit by Hot Butter has had marked international success. At left, Eddie Barclay, president of Barclay Records presents Musicor president Art Talmadge (center) with a special plaque for one million of sales in France, noting that the disk is the fastest-selling million seller ever in France. Standing by is Rick Talmadge, vp and exec producer. At right, Talmadge receives a silver platter noting 250,000 sales in England from Pye. Shown (l. to r.) are: John Wise, Pye promo director; Peter Summerfield, creative coordinator; Talmadge; Peter Prince, director of A&R; and Dave McAleer, international label coordinator.



# ...and LONDON



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WORLD HEADQUARTERS: EMI HOUSE, 20 MANCHESTER SQUARE, LONDON W1A 1ES Contact Group Director, Records: Telephone; 01-486, 4488 Telex; 22643 Cables, Emiworld London W1



# **International Best Sellers**



# SebBox Great Britain

TW	LW	
1	1	Clair—Gilbert O'Sullivan—MAM—MAM
$\frac{2}{3}$	5	My Ding A Ling-Chuck Berry-Chess-Carlin
3	8	Leader Of The Pack—Shangri Las—Kama Sutra—Robert Mel-
,		lin
4	2	Mouldy Old Dough—Lieutenant Pigeon—Decca—Cambell Con-
-	_	nelly
E	4	
J	12	Loop Di Love—Shag—U.K.—Jano
5 6 7 8 9	_	Why—Donny Osmond—MGM—Debmar
7	_	Crazy Horses—Osmonds—MGM—Kolob
8	3	Donna—10.C.C.—U.K.—St. Annes
9	3 6	Elected—Alice Cooper—Warner Bros.—Carlin
10	9	Goodbye To Love—Carpenters—A & M—Rondor
11	7	In A Broken Dream-Python Lee Jackson-Youngblood-
		Youngblood
12	14	Let's Dance—Chris Montez—London—E. H. Morris
13		Crocodile Rock—Elton John—DJM—DJM
14	10	Hallelujah Freedom—Junior Cambell—Deram—Camel
15	-	
19		I'm Stone In Love With You—Stylistics—Avco—Gamble Huff/
		Carlin
16	18	Here I Go Again—Archie Bell & The Drells—Atlantic—Gam-
		ble Huff/Carlin
17	15	Burlesque—Family—Reprise—UA
18	11	There Are More Questions—Johnny Nash—CBS—Rondor
19	_	Hi Ho Silver Lining—Jeff Beck—RAK—Contemporary
20	_	New Orleans—Harley Quinne—Bell—Dominion
		•

#### TOP TWENTY LP'S

1	Greatest Hits—Simon & Garfunkel—CBS
2	Catch Bull At Four—Cat Stevens—Island
3	20 All Time Greats Of The Fifties—Various Artists—K-Tel
4	Back To Front—Gilbert O'Sullivan—MAM
5	Never A Dull Moment—Rod Stewart—Mercury
6	Sing Along With Max—Max Bygraves—Pye
7	Best Of Bread—Bread—Elektra
8	20 Star Tracks—Various Artists—Ronco
9	Slade Alive—Slade—Polydor
10	Glitter—Gary Glitter—Bell
11	Black Sabbath Vol. 4—Black Sabbath—Vertigo
12	Close To The Edge—Yes—Atlantic
12	Bridge Over Troubled Water Simon & Carfunkal CDS

Close To The Edge—Yes—Atlantic
Bridge Over Troubled Water—Simon & Garfunkel—CBS
Portrait Of Donny—Donny Osmond—MGM
Cherish—David Cassidy—Bell
A Song For You—Carpenters—A & M
Dingly Dell—Lindisfarne—Charisma
Trilogy—Emerson Lake & Palmer—Island
Bandstand—Family—Reprise
War Heroes—Jimi Hendrix—Polydor



# Italy

LW	
1	Il Padrino-Santo & Johnny (Prod. Assn.) Chappell
2	Il Gabbiano Infelice—Il Guardiano del Faro (Ricordi) Iller/
	Puccio
5	Pop Corn—La Strana Societa (Fonit-Cetra) Bourne
3	Alone Again—G. O'Sullivan (Decca) Sugarmusic
4	Run To Me-Bee Gees (Polydor) Abigail/Robin Gibb
8	Donna Sola-Mia Martini (Ricordi) Ricordi
9	Noi Due Nel Mondo E Nell'anima-Pooh (CBS) April Music
7	Rocket Man-Elton John (Ricordi) D.J.M.
6	Un Albero Di 30 Piani-A. Celentano (Clan) Margherita
_	Woman Is The Nigger Of The World—J. Lennon (Apple) Ricordi
	1 2 5 3 4 8 9 7



# **Belgium**

TW	LW	
1	1	Wig-Wam-Bam (The Sweet—RCA—Universal).
2	3	Ich Hab' Die Liebe Geseh'n (Vicky Leandros—Philips—Apollo).
3	2	Sugar Me (Lynsey de Paul—MAM—Kirshner Music).
4	5	Clair (Gilbert O'Sullivan—MAM—Editions Vedette).
5	4	This World Is A Mess Today (Donna Hightower-Decca-
		Primavera).
6	11	You're A Lady (Peter Skellern—Decca).
7	7	Mexico (Les Humphries Singers-Decca-Basart).
8	12	I Think I Love You (The Partridge Family—Bell—Screen Gems Music Benelux).
9	_	Ik Heb Rozen Voor Je Mee (Paul Severs-Start-Start).
10	8	Eine Neue Liebe (Jurgen Marcus-Telefunken-Basart).



TW LW

# Argentina

1 11	17 44	
1	2	Porque Te Quiero Tanto (Odeon) Laureano Brizuela (CBS);
9	0	Juan Pardo (EMI-Odeon)
2	3	Te Quiero, Nos Queremos (Relay) Juan Marcelo (RCA)
3	2	Me Juego Entero Por Tu Amor (Ansa) Sandro (CBS)
4	6	El Amor Como El Viento Tony Ronald (Music Hall)
5	8	A Nuestra Salud Middle of the Road (RCA)
6	4	Nuevamente Solo (Alone Again) (Korn) Gilbert O'Sullivan
_		(EMI-Odeon)
7	_	Abrazame Fuerte Mi Amor (Korn) Beto Orlando (EMI-Odeon)
8	7	Falsedad Lisette (Disc Jockey)
9	17	Shybird Mardi Gras (Music Hall)
10	9	Mendigo De Amor (Relay) Camilo Sesto (RCA)
11	_	Que Soy Para Ti Elianna (Microfon)
12	13	Ah! Que Hermosa Es Gianni Nazzaro (CBS); Enrico Chiari
		(RCA); Tony Lupara (Microfon)
13		Dama Dama Cecilia (CBS)
14	10	Pensamiento I Pooh (CBS)
15	5	Estrechandome (Odeon) Rabito (EMI)
16	14	Te Quiero Pero Me Arrepiento (Pamsco-Kleinman) Trocha
		Angosta (Music Hall)
17	11	Amar Amando (Korn) Ginamaria Hidalgo (Microfon): Hora-
		Amar Amando (Korn) Ginamaria Hidalgo (Microfon); Horacio Guarany (Philips); Ramona Galarza (EMI); Irene Tapia
		(CBS); Elio Roca (Polydor)
18	_	Ahora Puedo Ver Claramente Johnny Nash (CBS)
19	15	Eran Dos Locos De Amor (Relay) Juan Eduardo (RCA)
20	_	Tintero (Korn) Shocking Blue (Polydor)
20	20	Long Cool Woman Hollies (Ariel)
		Long Cool Woman Homes (Hitel)
TOP	TEN	LP'S
101		EL D
TW	LW	
1	1	Musica Poderosa Selection (EMI-Odeon)
$\hat{2}$	$\hat{2}$	Argentinisima Selection (Microfon)
3	3	Vote Por Tip Top Selection (RCA)
4	4	Argentina Canta Asi Selection (Philips)
5	5	Concierto Ginamaria Hidalgo (Microfon)
6	6	Hasta La Victoria Mercedes Sosa (Philips)
7	7	Cabaret Liza Minelli (EMI)
8	9	
9	8	El Toro Horacio Guarany (Philips)
10	G	Pappo's Blues Pappo (Music Hall) Dies Del Olvido Rete Orlando (FMI)
10	10	Dios Del Olvido Beto Orlando (EMI)
10	10	Desatormentandonos Pescado Rabioso (Microfon)



# Japan

TW	LW	
1	1	Onna No Michi-Shiro Miya & Pinkara Trio (Columbia) Pub: Nichion
2	2	Ame-Eiji Miyoshi (Victor) Pub: Shinko Music
3	6	Kassai-Naomi Chiaki (Columbia) Pub: Kaientai Music
4	9	Dookyusei—Masako Mori (Minoruphone/Tokuma) Pub: Tokyo Music
5	3	Kyo No Niwaka Ame—Rumiko Koyanagi (Reprise/Warner-Pioneer) Pub: Watanabe
6	8	Kuruwase Taino-Rinda Yamamoto (Canyon) Pub: Fuji Music
7	5	Aishu No Page-Saori Minami (CBS-Sony) Pub: Nichion
8	7	Kanashimiyo Konnichiwa—Megumi Asaoka (GAM/Victor) Pub: J & K
9	4	Nijiwo Watatte-Mari Amachi (CBS-Sony) Pub: Watanabe
10		Chiyisana Taiken-Hiromi Goh (CBS-Sony) Pub: Nichion
11	10	Alone Again-Gilbert O'Sullivan (London/King) Pub: Review
		Japan
12	11	Anata No Maeni Bokugayita—Four Leaves (CBS-Sony) Pub:
		April Music
13	_	Sasurai Bune-Shinyichi Mori (Victor) Pub: Watanabe
14	12	Sensei-Masako Mori (Minoruphone/Tokuma) Pub: Tokyo Mu-
		sic
15	17	Rengeso-Villy Banban (Kit/Columbia)
16	16	Otokonoko Onnanoko-Hiromi Goh (CBS-Sony) Pub: Nichion
17	13	Yogisha—Fuifui Ooyan (Toshiba) Pub: Takarajima Pub
18	20	Orizuru—Hiroko Chiba (King) Pub: Watanabe
19	14	Shindemo Yiyi—Kenji Sawada (Polydor) Pub: Watanabe
20	18	Saturday In The Park—Chicago (CBS-Sony)
ТОР	FIVE	LP'S
TW	$\mathbf{L}\mathbf{W}$	
1	1	Genkidesu/Takuro Yoshida (CBS/Sony)
2	2	Simon & Garfunkel Greatest Hits (CBS-Sony)
3	_	Simon & Garfunkel Gift Pack (CBS-Sony)
4	4	Mari Amachi Gift Pack (CBS-Sony)
_	•	Nill Michael March

Nijiwo Watatte/Mari Amachi (CBS-Sony)

# Cashbox coin machine news

# **EDITORIAL** Thanksgiving 1972

Thanksgiving Day always provides the perfect occasion to pause and reflect upon the good things in our lives, in our businesses and at home with the family. Unfortunately, a day off from the route routine (except for service calls) and a great turkey dinner is about all anyone thinks about anymore on

There are many things to be sincerely thankful for this year. On the business side in particular, the national collection slump is mostly gone. New machine ideas, like the fabled dart game, continue to come along and promote bigger coinage in the cash pan. New locations are out there and being won by aggressive operators, even tho they may be forced into new environments like off-street shopping malls and into the arcade field (once they're in, do they like it!).

We hope all had a good holiday and that the spirit of the day manages to poke its head thru from time to time. It's a grand business and one should be grateful to be a part of it.

# **Rochester Flipper Tourney Spectacular** Scores Heavy In Anti-Narcotics Fight

ROCHESTER, NY — At 7:00 PM sharp Friday night (17th), the now-fabled 'Lights Out on Drugs' Pinball Tournament began in the Holiday Inn with finalist competition completed at 8:00 P.M. Sunday. It between, an unprecendented success story enfolded with over 500 contestants competing for prizes and cash awards in singles, doubles and team competition. Over 2,000 people were involved totally in the tournament including the spectators, staff and players.

2,000 people were involved totally in the tournament including the spectators, staff and players.

Designed to raise money for the Adelphi anti-drug crusade, the flipper event scored mightily, according to its organizer and chief promoter Herb Gross. What happened and what lies downstream for flipper events on this level can best be described in Gross's own words. Her relates:

After weeks of working day and nite, I can now say that it was all worth it. But is this the end, no it's the beginning, it's the start of a new era for Pinball and the entire coin machine industry.

This weekend, we completed Rochester's first Lights Out Pinball Tournament. Three (3) days of competition, and drama of people of all

ages sweating over where that little steel ball would go, perhaps a slap and a little body english . . . but not too much, if I tilt, it'll cost us those points we need, my team is depending on me . . . ah ah . . . I've made it now lets see them beat that . . . This was all part of it, man against man, and yes girl against girl, team versus team . . . and of course all the fan fair that went with it . . teams of four dressed in special uniforms saying . . Miller's Pinball Wizards . . The Orange Monkey . . . Red Creek with the slogan . . "The Max Pack . . . and even the teams with the doctors and nurses from Strong Hospital vs. The Rochester Board of Mental Health . . . all were there to win but also lose with a smile and a hand shake . . . But we can't forget all the teams with their own coaches, managers . . . and yes the cheer teams . . . It was truly a first, people were really into it, and when they lost they felt it and came back with the comment, I'm going to practice some more, we'll be back for the next one and we will win.

The victors, celebrated with cham-

win.

The victors, celebrated with cham(continued on p. 53)



(Left) the Varsity club fourth place winners in the team competition. (Right) Red Creek, third place winners in team competition.

# ChiCoin Pops 'All Star Football'



CHICAGO — Chicago Coin has released to the trade its newest wall game, All-Star Football. Chuck Arnold, marketing director, explained that this is the only 2-player remote control wall game with "real man-toman football competition". Players actually compete with each other, not against the game, to see who can score the most touchdowns before the clock runs out, Arnold reported.

The game allows players to alternate in passing for yardage, with 30, 40, 50 yards gained on each completed pass, depending on skill and timing. However, passes can be incomplete, or intercepted for a gain of 20 yards. As play progresses, the competing teams take position on the playing field along the appropriate yard markers.

The excitement of All-Star Football is its realistic action animation in the form of the moving arm of the

lighted football player and the lighted football path. Opponents control release of the football, watch its path and see the yardage gained or lost. Flashing indicators notify players when a pass was played "too soon" or "too late".

Scoring appears on lighted digital-type number boards. Each touchdown

Scoring appears on lighted digital-type number boards. Each touchdown scores 7 points. There are no tie games, according to Arnold. When time is up and the score is tied, play continues without time limit until a tie-breaking, "sudden death", touchdown is scored.

All-Star Football comes in a lightweight molded case with wall mounting bracket. Replaceable solid state modules behind a hinged interior panel are provided for easy servicing. Options include a direct line control and a marching console base for nonwall mounted installations.

# MAGIC FINGERS



#### World-famous, coin-operated, bed massager

(see Cash Box, Nov. 25th issue, PP 49-50)

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# Wenger Elected FAMA Pres. at Daytona Convention

DAYTONA BEACH, FLA. — Despite the lack of anticipated attendance, those who attended FAMA's 1972 Convention at the Daytona Plaza enjoyed one of the finest group of speakers at any FAMA gathering. State Beverage Director Winston W. Wynne was unable to attend due to State Beverage Director Winston W. Wynne was unable to attend due to family illness, but his substitute, Charles L. Ivey, Jr., State Licensing Supervisor, gave a most interesting talk. "Our panel members proved to be outstanding and we again give our thanks to D. Joe Barton, Vice President & General Manager, Distributing Operations, Rowe International, Inc.;



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Left to Right: Newly elected FAMA President Wilbur Wenger of Automatic Merchandising, Inc., Orlando; Margaret Lawson and Wesley Lawson of Lawson Music Company, Winter Haven listening to Charles L. Ivey, Jr., State Licensing Supervisor at the Friday evening banquet at the Plaze Hotel of Daytona Beach. In the background is Harlan C. Wingrave, President, Music Operators of America, Inc. Photo at right: FAMA Executive Director Bob Rhinehart and Jim Mullins of Mullins Amusement Company, Miami discuss association business.

Dave Rose, Vice President of General Dave Rose, Vice President of General Merchandiser Sales of the Vendo Company; J. P farrell, Brandt, Inc.; and A. J. Fulvio, Vice President of Marketing & Sales, National Vendors. Unfortunately, Bob Breither of Seeburg Sales Corporation was unable to attend due to flight difficulties. Mitchell Zaret of AAV United, Jacksonville, did an outstanding job of moderating the panel," according to the association's executive director Bob Rhinehart.

Less than two weeks prior to the

Less than two weeks prior to the general election, FAMA held its own election for the officers and directors

who will serve for the 1972-73 year. Elected were: Chairman of the Board Buster Fallin, Layton; President—Wilbur Wenger, AMI, Orlando; Vice President—Bob Pell, Orlando; Treasurer—Bill Lovelock, Duncan, Valparaiso; and Secretary—Fred Deeb, Tallahassee Music. VICE PRESIDENTS: Al Blalock, Mitchell Zaret, Ron Rood, Hoke Seymour, Herman Owen, and Mort Simon. DIRECTORS: Wes Lawson, Sol Tabb, Ted Low, Robert King, Jim Peeples, Al Gorman, Charles Cunliffe, Ed Egyed, Jim Mullins, Felix Whatley, and J. T. Elkins.

# **Wurlitzer Branch Offices Reflect** Solid Sales Year for 'Americana'

"Sales orders for DE KALB, ILL. — "Sales orders for the new Wurlitzer 'Americana' model 3700 are the best in years," said Wur-litzer Dist. Corp.'s manager of branches Richard D. Williams, in commenting on the results of the highly successful Wurlitzer Week in-

highly successful Wurlitzer Week introductory showings recently conducted across the nation.

"The fact that many fine prizes were awarded during the various showings was secondary to the excitement expressed by operators upon seeing the 'Americana'", Williams added. "They were unanimous in their praise of the new model for its strikingly beautiful appearance and efficient, dependable mechanism."

ent, dependable mechanism."

As further evidence of the Americana's wide acceptance in the trade Williams said that WDC branches across the country are already awaiting second and third volume shipments from the factory.



Jerry Williams shows 'em the Ameri-

# MOA Health Plan **Deadline Nearing**

CHICAGO — MOA members interested in the Catastrophe Health Care Plan which is being offered by the association, are urged to subscribe for membership as soon as possible. The open enrollment period ends Dec.

"I cannot stress enough the value and importance of this plan," Fred Granger said. "It is similiar to major medical but much more complete. The enrollment period has been open for several weeks but cannot be extended beyond Dec. 31st, so I strongly recommend that interested parties contact our office immediately."

#### Gold Medal Cig Unit



CINCINNATI -Gold Medal Pro-CINCINNATI — Gold Medal Products Co. has entered the cigarette machine manufacturing arena with the release of their new 63" model 314 unit. The unit offers a decorator styled walnut woodgrain cabinet, an illuminated top panel to advertise cigarettes in bold letters, a tilt out front loading feature, and a moisture seal on the front door to keep the cigarettes fresh.

The machine contains 14 columns

The machine contains 14 columns because, as Gold Medal's J. C. Evans put it, "14 brands of cigarettes account for approximately 88% of all cigarette sales. This means maximum sales with minimum stales."

Specifications Conneity 540

sales with minimum stales."

Specifications . . . Capacity 540 packs . . . Mechanical operation—correct change only . . Vends at 3 price levels—base price 35c with 5c price increments . . . Reinforced Steel Construction . . . Weight 285 pounds . . . Sign and light require 120 volt outlet—100 watts . . . Size 36" W x 24" D x 63" H.

#### Attention Game Operators:

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24 hour phone-when ordering, specify game type

# JUKEBOX PROGRAMMING GUIDE

REMEMBER (3:56) No Flip Info. RCA 74-0855

(I DON'T WANT TO) HANG UP MY ROCK AND ROLL SHOES (3:15) b/w Caledonia Mission (3:11)

Capitol P-3500

FLASH

LIFETIME (2:58) No Flip Info. Capitol P-3496

ELTON JOHN

CROCODILE ROCK (3:56) b/w Elderberry Wine (3:34) MCA 40000

DO YOU WANT TO DANCE (2:44) No Flip Info. Atlantic 45-2928

THE RELAY (3:52) b/w Wasp Man (3:05) Decca 33041 J. GEILS BAND

WHAMMER JAMMER (2:28) b/w Hard Drivin' Man (3:25) At-lantic 45-2929

THE NEW SEEKERS (Featuring

Marty Kristian)
COME SOFTLY TO ME (2:15)
No Flip Info. MGM/Verve MV
10698

THE KINKS

CELLULOID HEROES (4:39) No Flip Info. RCA 74-0852

#### R & B

SMOKEY ROBINSON & THE MIRACLES

I CAN'T STAND TO SEE YOU CRY (3:28) No Flip Info. Tamla T54225F A

TOMMY TATE

MORE POWER TO YOU (3:33) No Flip Info. Koko KOA 2114

# Flipper Tourney Manager Gross Sees National Scope for Pin Competition

(continued from p. 51)
pagne, and raised their trophy's for
the press and cameramen for all to the press and cameramen for all to see. After three days of competition with over 500 registrants, and a total of more than 2,000 spectators, they deserved the cheers. Already the question is, when is the next one and where will it be . . . we'll be there. In the singles competition, the wizard was Jim Scorce of Rochester, in the lead by over 60,000 points over Steve Rubenstein. But as word has it Steve, was shook by all the tension and spectators crowding around for a close up of soon to be named champ.

Steve, was shook by all the tension and spectators crowding around for a close up of soon to be named champ. In the doubles competition, it was a couple of guys from the University of Rochester versus the cream of the crop from Red Creek, a tavern where Pinball is only second to the rock group playing there that nite. Well, Hirsch & Crossan of the University came out on top, but they stated that it was right down to the line, in fact they thought they had lost until the finals had come in.

The team competition was by far, the most dramatic. With a team composed of four men, the lowest score of the four was eliminated with the top three scores representing the team total. As the teams moved in to final competition, a few were handicapped due to some team members not being able to compete during both days. This was the case for WMCC, the team representing the campus radio station from Monroe Community College. Only three men, yet they were in the finalist play offs and they were up against the Chemung County Drug Abuse Team who had won the State Championship at Geneseo during the pervious week. But they triumphed, WMCC, with only 3 men, beat all comers and guarenteed all that they would be back to defend their title in the next Lights Out Pinball Tournament.

Delphi, the sponsoring organization of the tournament, was elated, they had fulfilled their objectives even head

that they would be back to determine their title in the next Lights Out Pinball Tournament.

Delphi, the sponsoring organization of the tournament, was elated, they had fulfilled their objectives even beyond their farthest imaginations. When they first started on the tournament, no one knew who they were or what they were trying to do. The tournament was the deciding factor in getting Delphi in a position of respect in the community as a drug program aggressive enough to do something on their own rather than wait for the government to provide all their needs. Delphi received publicity on every college campus in the form of feature articles and radio talk shows as well as public service spots with all the Rochester radio and television media. Posters were distributed throughout the city, and several feature news articles were done on local television and newspaper coverage. If the media time had to be purchased, the cost of their exposure would have been somewhere in excess of \$20.000 dollars. Delphi also benefited financially, all proceeds were donated, and they raised in excess of \$1.000 towards their \$50,000 goal for the procurement of a residential facility for the treatment of drug addicts.

As for myself, my job was to coor-

goal for the procurement of a residential facility for the treatment of drug addicts.

As for myself, my job was to coordinate all promotion and publicity, prepare all audio visual and graphic needs for the promotion of the event. In addition, I registered the majority of the teams for competition, approached local merchants and political figures for active participation, as well as procured the Holiday Inn for the location of the Tournament. In all, I worked over two months on the project, days . . . nites and weekends, you see . . I know the potential of Pinball and it's appeal to people of all ages. One local article in Rochester's Times Union stated that "I had taken Pinball out of the dark back corner of the local pizza parlor, and pool hall to make it big time." Well, in essence I've been doing this for the past three years. I've been marketing game rooms in colleges in conjunction with John Bilotta, if it were not for John I would not be involved in promoting Pinball.

Now, I'm ready for the next big step. We recorded the entire tournament on tape and 16 M M. movie film. With Wes Ackerman, a film producer

from San Francisco, we're producing from San Francisco, we're producing the entire tournament in movie form, along with telling the entire story of how it all happened and how people felt during and after it was all over. I'm presently approaching leading Pinball manufacturers as well as trade associations to seek out sponsors of a mobile tournament. The tournament would travel to colleges promoting pinball, would also have



The Max Pack, part of the team sponsored by Red Creek. This photo shows Sandy Naramore. Sandy and his partner Bill Young won second spot in the doubles competition. The Red Creek team Max Pack won third place in teams competition. place in teams competition.

live music, and slides and movies or the tournament. In other words, a the tournament. In other words, a traveling tournament, allowing students to compete on the latest equipment manufactured and show their skill in the fastest growing sport in the United States. That's how John Bilotta describes it, the sport where you need not have all the physical attributes of other sports, but don't let it fool you . . . Pinball is a game of skill, we proved it this weekend in Rochester, and we have the proof on film.

film.

I would like to give special thanks to Mr. Nick Zimorino of Delphi, who worked with me hand and hand for the past two months and felt the anxious moments as well as the victorious ones when it was all over and we had realized that we had truly had not only one of the most successful events Rochester has ever seen but very possibly a first for the nation. And to John Bilotta, who donated all his resources to make the tournament a success by providing the best equipa success by providing the best equip-ment and full time mechanic cover-

age.

I believe we really have done something to help "Put The Lights Out On Drug Addiction In the City Of Rochester", and Pinball was the key to it all.



Hirsh and Crosseau in action. First place winners in doubles.

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#### EASTERN FLASHES

AROUND TOWN—We hope everyone enjoyed a relaxing Thanksgiving and thought of a few things to really be thankful for. Business is a bit better around town, we hear, with tavern trade picking up and more folks out in the midtown area of a night. Mayor Lindsay said "muggings are down!" on TV last week. After which the commentator added "but larceny and rapes are up!" . . . The whole gang was there Sat., Nov. 18th at the Hilton Hotel to toast Max Weiss as Man of the Year. The Weiss testimonial, also a victory dinner for the local UJA DIVISION, saw more than 400 tradesters and their guests, according to Ben Chicofsky's estimate. "The food was great, the cocktail party real fun and the speeches were short," Ben said. "Max gave a real fine acceptance speech." after he got the UJA and association awards. When Al Denver stood up to talk, he got a standing ovation from the trade. Al was instrumental, you know, in organizing the very first UJA affair some 25 years ago. The group also applauded his recent re-election as MONY president" . . . Hal Zimmerman of active Automatic Sales told us the UJA was a double delight for he and his wife since they were celebrating their 29th wedding anniversary the very same night . . . Ralph Hotkins of Munves said a bunch of out-of-town tradesters visited the Tenth Ave. shop recently, including Harry Prince of Revere, Mass. Luis Kafie of Honduras and Nate Halperin of Leomour Arcades (Coney Island?) . . . Sam (Musical Monatch Manager 1) ments) Morrison, who brought along some of his store owners, says route business is very good. "There's a Chicago Coin 'Grid Iron' in one of my stops that's so popular, the bartender's stocking Gatorade," he quipped.

Charles Steindecker of the Charles Raymond Co., importers of the Rene Pierre

table soccer games, just returned to New York after two week business-vacation trip to Europe with his Missus. While there, he visited with Pierre and the latter's son Thierry at their Ranchot, France factory. Rene Pierre himself will be visiting the States for five days here. the States for five days beginning Dec. 3rd, calling on distributors of the soccer line and discussing new distribution outlets. Any tradesters interested in meeting Pierre can make an appointment with him during that time by calling Steindecker's office at MU 9-0547. . . . The Canteen Corp. will hold a press conferenceluncheon at the Waldorf Nov. 28th to unveil their new Gulliver's Lunch Box. This is a unique sandwich vending machine that doesn't vend sandwiches. It vends ingredients. You pick what you like from generous portions of top-quality branded meats, cheeses, breads and condiments and put them together the way you like. Canteen says they're "building freedom of choice into a vending machine."

Johnny Bilotta, down to his Florida Gatos soccer team late last week after winding up two big flipper events upstate. First was the Genesceo College tourney (won by Tom Novick of Elmira) and then the Lights Out on Drugs spectacular in Rochester. See separate story on the latter in this issue.

#### CHICAGO CHATTER

'ALL STAR FOOTBALL', the new two-player competition electronic wall game from Chicago Dynamic Industries Inc., was officially released to the trade this

you are readin e else's not mail this coupon TODAY! Cash Box/119 West 57th Street, New York, New York 10019 ENCLOSED FIND Please check proper classification below MY FIRM OPERATES ☐ \$60 for a full year THE FOLLOWING ....AIR MAIL UNITED STATES/CANADA/MEXICO EQUIPMENT: ☐ \$75 for a full year JUKE BOXES ..... ... AIR MAIL OTHER COUNTRIES AMUSEMENT GAMES ☐ \$50 for a full year .....STEAMER MAIL OTHER COUNTRIES CIGARETTES ..... VENDING MACHINES NAME ..... ADDRESS ..... CITY ..... STATE..... ZIP...... BE SURE TO CHECK BUSINESS CLASSIFICATION ABOVE

week. Sample shipments to distributors are expected to commence shortly, according to marketing manager Chuck Arnold and operators will be able to see the new game at their nearest ChiCoin distrib showroom. Chuck also mentioned that 'Big Top', the twin-rifle gun, is still very much on the current delivery schedule, and that ChiCoin has several "surprises" in store for the new year—

REACHING LARRY BERKE of Midway Mfg. Co. this past week was a near impossibility, and we understand the condition has prevailed since the release of 'Table Tennis'! After several tries we were successful in pinning him down to the telephone for a few minutes. "This is a big seller, no question about it," he said, "and it's obviously going the route of 'Bulls Eye' which was just about the biggest his Midway has had in this category of games." And what's more, since 'Table Tennis' was spotlighted recently on Channel 9 television here in Chicago, Larry said phone inquiries have been literally pouring in at both Midway and its local distributor Empire. Need we say, production schedules are way up at the Shiller Park factory in an effort to meet the demand.

AT BALLY MFG. CORP. all eyes are focused on 'Sub Pack' and 'Space Time'two very strong sellers. . . . Had an opportunity to say a quick hello to Bally's director of marketing Ross Scheer who was in his office last week-and plenty busy as usual. . . . Really got the travel urge after talking to Bally ad manager Herb Jones about the recent vacation trip he and his wife Sera took to Paris

and London. Sounded just great!

ROCK-OLA MFG. CORP'S George Hincker tells us the recently concluded Bottlers Show in McCormick Place was a big success! Rock-Ola's exhibit, displaying its entire can vending line, was the largest at the show—and the most crowded each day with convention visitors. customers, etc. according to George. As for music, suffice it to say the 450 and 447 model phonographs and the Tri-Vue wallbox are selling in such quantity as to warrant stepped up production schedules at the factory.

AND SPEAKING OF ROCK-OLA, Hymie Zorinsky of H. Z. Vending and Sales in Omaha says he can hardly keep the 450 in stock. "We received a shipment this morning, and out it went—that fast!" he told us. Hymie also mentioned that he's very anxiously awaiting some new equipment to embellish his current games lineup, namely, the new Gootlieb 'Wild Life,' scheduled for release soon, and U.S. Billiards 'Aero Jet' hockey game,
RECEIVED WORD FROM Wurlitzer Dist. Corp.'s manager of branches Dick

Williams, in DeKalb, of how very well the Americana 3700 has been doing. Dick's been receiving regular reports from branch offices across the country and the obvious conclusion, he said, is that this new model might well be one of the biggest ever for Wurlitzer.

#### MILWAUKEE MENTIONS

Jim Stansfield, president of the Wisconsin Music Merchants Association, will shortly announce the date of the state group's annual meeting, slated for sometime after the first of the year. Among the key issues on the business agenda will be a report from the association's attorney Charles Polidori on the status of the local tax situation, most notably the 4% sales tax which has been a bone of contention among area operators for many months. . . . The WMMC is also planning a tribute to longtime association secretary Ed Dowe who will be retiring next month to take up residence in Florida. . . . Jim, by the way, was on hand for the Music Operators of Minnesota meeting Saturday (18) at the Ambassador Motor Hotel in Minneapolis. Meeting was an informal general membership session with guest speakers, followed by a cocktail party which the three major distributors in the Twin Cities hosted, and a banquet.

ANOTHER TESTIMONIAL TO THE sensational "Air Hockey" by Brunswick this one from Joel Kleiman of Pioneer Sales & Services, the factory's distributor in this area. Joel minced no words in telling what an extraordinary seller this new game has been and what an extraordinary seller this new game has been and what fantastic collections it's been garnering! It is difficult even to keep one unit in stock for showing, he said, that's how fast they're moving! As for music, Pioneer is doing very big business with the new Rowe phonographs—"Monte Carlo" and "Deauville." Vending equipment is also in much demand out there, as are foosball soccers. Latter being very consistent sellers. As a matter of fact, there isn't any department at Pioneer that isn't busy these daysand that's nice to hear!

#### **UPPER MID-WEST**

Mr. & Mrs. Gene Heorth, Aberdeen, in the cities for the day buying equipment. Mr. & Mrs. Gene Heorth, Aberdeen, in the cities for the day buying equipment. . . . Phil Sande, Dickinson, in the cities for a few days making the rounds and visiting his brother Freddy living in St. Paul. . . . Tom Roberts in town as was Joe Hechter of Alexandria. . . . Emmett Ingals, Seeburg Vending Engineer holding service school at Viking Vending Co. for 3 days 21-23rd. John Wilson held a Seeburg Tobacco Counter School on Tuesday evening. . . . Doc Keintz in the cities for the day as was Andy Theisen and Kevin Anderson . . . . Mr. & Mrs. Martin Kallsen in town for a few days. . . . Mr. & Mrs. Al. Eggermont Jr. and their children will leave next week driving to the Black Hills for a week of skiing and snowmobiling. . . Mrs. Richard Hawkins in town picking up parts because and snowmobiling. . . . Mrs. Richard Hawkins in town picking up parts because Dick is in Wyoming hunting deer. Dick just returned home last week from Colorado hunting Elk. . . . Cab Anderson, Hudson, is in Miller Hospital, St. Paul. rado hunting Elk. . . . Cab Anderson, Hudson, is in Miller Hospital, St. Paul. Has some kind of infection and is coming around just fine. . . . . Brunswick's Air Hockey is certainly creating a sensation at Lieberman Music Co. Report is that they have so many orders and are waiting for shipments to take care of them. . . . The Music Operator's of Minnesota had a social day Saturday, Nov. 18th at the Ambassador Motel in Minnesota. Schedule for the day was registration 9:00-10:00 a.m.; 10:00-11:00 a.m. Buffet Breakfast: 11:00 a.m.-12:30 p.m. Seminar on Juke box programming and records. 1:30-3:00 p.m. General meeting and quest species (Frad Granger): 4:00.7:00 p.m. specialistic shaving of distributions. and guest speaker (Fred Granger); 4:00-7:00 p.m. cocktails showing of distribu tor's of equipment; 7:00 p.m. Banquet.

Operator's and wives attending the gala occasion were Mr. & Mrs. Gene

Clennon, Mr. & Mrs. Jim Stansfield, Mr. & Mrs. Al. Eggermont Jr., Mr. & Mrs. Martin Kallsen, Mr. & Mrs. Doug. Smart, Mr. & Mrs. Clayt. Norberg, Mr. & Mrs. Harlow Norberg, Mr. & Mrs. David Hawkins, Mr. & Mrs. John Czyrniak, Mr. & Mrs. Bob Kervina, Mr. & Mrs. Gordon Runnberg, Mr. & Mrs. Lawrence Sanford, Mr. & Mrs. Darrell Weber, Mr. & Mrs. Duane Knutson, Mr. & Mrs. Norman Pink, Mr. & Mrs. Tim Eichinger.

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# Las Vegas Gallery Big On Market

LOS ANGELES — Since the introduction of For-Play's 'Las Vegas Gallery' rifle game by A.C.A. Sales and Service at the recent MOA Expo, A.C.A.'s product vice president Mickie Greenman has been setting up distributors across the country to handle the item locally. About 16 key distributors have been appointed thus far by Greenman, with several others pending.

far by Greenman, with several others pending.

A.C.A., which performs as worldwide sales agents for For-Play, Inc. (California games makers), is shipping Las Vegas Gallery units in bulk now, and orders are being promptly filled for the most part. "The trade reaction to this piece has been fantastic," Greenman declared. "One operator said it's the greatest thing to come along of its type since the original Seeburg Bear Gun," Greenman stated.

man stated.

Las Vegas Gallery, which comes with a rifle and combination stand coin accepter and a separated wall-mounted target board, combines the

skills of marksmanship with card poker. Greenman said the enthusiastic reaction of the MOA show-goers has been amplified by results in the field. "Collections are very fine both street and arcade stops, as well as your off-street places like malls and store lobbies," he declared.

Among the distributors appointed by A.C.A. thus far are: O'Connor Distributing (Dallas), SeeVend (Columbus), Modern Vending (Indianapolis), Philip Moss (Des Mones), Sutherland Distributing (Oklahoma City), South Atlantic Dist. (all five branches in the South), Robert Jones International (Boston), Lakeland Dist. (Adrian, Mich.), Allen Smith Dist. (Memphis), Eastern Music Systems (Philadelphia), Operator Sales Co. (New Orleans), Royal Amusement (Phoenix), leans), Royal Amusement (Phoenix), Advance Automatic Sales (San Francisco), National Coin Machine Exchange (Chicago) H. A. Frantz (Houston) and Albert Simon, Inc. (New York City).

# Minn. Ops Meet On Programming

MINNEAPOLIS — Norman Pink, a vice president of MOA and the new president of the Music Operators of Minnesota, was the fourth recepient of the MOA Commemorative Anniversary Gavel, presented to him during the state group's meeting in Minneapolis on Nov. 18th by MOA's executive vice president Fred Granger. Granger made the presentation following his brief speech before the group.

group.

The Gavel presentation is part of

The Gavel presentation is part of the year long promotion campaign currently in progress in celebration of MOA's 25th anniversary.

A high point of the MOM meeting was the programming panel, presided over by Clayton Norberg of C&N Sales in Mankato and consisting of panel members from both the one stop and operator levels. The discussions, which spurred membership participation from the floor, were very informative and elaborated not only on programming techniques but on the promotion of jukebox play as

well.
"I was very impressed with the programming panel," Fred Granger said, "since it dealt so thoroughly with the very pertinent subject of record programming and also extended into the promotion aspect which is equally important."

Panel members were Ray Brown of Panel members were Ray Brown of Brown Bros. in Minneapolis; Kip Parker and Larry Ruggmer of Acme Music in Minneapolis, and Irv Gosen of Dart Records, representing the one stops; and Belle Stansfield of Stansfield Music in La Crosse, Wisc. and Lawrence Sanford of Dodge Center in Minneapolis, representing the opens. Minneapolis, representing the opera-

tors.

Harlow Norberg was responsible for setting up the programming panel.

An exhibit of product, including the four American-made phonographs and a lineup of amusement games was on display during the day-long meet.

#### Ten More Goldies In Epic Catalog

HOLLYWOOD — Ten more hits have been added to Elektra Record's popular Spun Gold series, with five just-released singles by Bread (represented by two disks, the Doors, the New Seekers and Carly Simon. The current releases make a total of eleven singles in the series, which was launched a year and a half ago with sides by the Doors, Judy Collins, Bread, the New Seekers and Love.

Elektra has been experiencing particular success with its Spun Gold singles reissue series among one-stops and racks which make them available in locations with heavy sales in the oldies field.

available in locations with heavy sales in the oldies field.

George Steele, III, Elektra's recently appointed vice president marketing notes that "A and B hit records are extra legs and extra mileage, Oldies are a big business and they're incredibly successful with juke box operators."

Spun Gold is being offered on a 10 per cent discount program from now until the end of December.

#### Int'l Vend Show To London Jan 15

LONDON — The International Vending 73 Exhibition, to be held at Olympia Exhibition Center, London, from January 15 to 18, 1973 has been designed and planned to illustrate the versatility and range of modern vending equipment.

This year the biannial exhibition is

designed and planned to illlustrate the versatility and range of modern vending equipment.

This year the biennial exhibition, a trade-only event, is scheduled to occupy more than 40,000 sq. ft. It will include displays of the latest development in vending equipment designed for use in the industrial and office catering, and public retail sectors. It will also cover the allied fields of disposable ware, food and commodity products now available for use with automatic vending machines; coin mechanisms and electronic components used in vending-machine construction, repair and replacement, and back-up services such as contract-operating, rental and maintenance.

Commenting on plans for the show, Derrick Skinner, chief executive of the Automatic Vending Association said, "Our object is to show, under one roof and at the same time, the whole range of vending machinery, products and services now available and to provide a focal point where existing and potential uses can come along to compare and discuss their needs with representatives of the firms on display.

"With today's increased pace of living and high cost of labor," he added, "there is a call for a speed-up and greater economy in the supply of services and we hope to demonstrate at the exhibition how this can be achieved by use of automatic vending systems."



## CLASSIFIED ADVERTISING SECTION

# COIN MACHINES WANTED

- SCOPITONE OPERATORS! \*\*\*\*\* ATTENTION. If you have 5 or more American Machines in storage or on poor locations, and would be interested in a guaranteed income plan, please contact Scopitone West; 504 Van Ness, San Francisco, 94102. (415) 431-2266.
- WANTED—BUYING ALL 1950's and EARLIER TABLE MODEL SKILL And Gambling Machines; Bubblegum, Peanut, Slot Machines, Mutoscope Viewers and Cranes. (No Crating) We pickup anywhere. SACK(IN, 318 East 70th St., NYC, NY. 10021 Phone (212) 628-0413.
- WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four players, make an offer to AUTOMATTJANST N STOR-GATAN 19 BJUV, SWEDEN.
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- WANTED ALL TYPES OF OLD BINGOS AND SLOT MACHINES FOR EXPORTING TO JAPAN. JATRE INC. 2-9-2, Diamond Bidg., 2nd floor, Minami-Ohl, Shinagawa-ku, Tokyo, Japan. Cable Amuse-japo Tokyo. SAN FRANCISCO OFFICE. 2311 CABRILLO STREET SUITE #2, SAN FRANCISCO, CALIF. 94121, Tel. (415) 387-6227.
- "WANT"—ALL WURLITZER AND ROCK-OLA PHONOS 1965 and newer. All arcade equipment, Flippers to three years old, Uprights, We are interested in distribution of allied equipment. BERT AMUSEMENTS LTD., 3728 East Hastings Street, North Burnaby, B.C. Canada. Phone 298-5578.
- WANTED: Older Games. Dude Ranches, Beach Times, Beach Clubs and other older games with Rotating Selection Knobs on front of Cabinet. Also 14 teeth on selection wheel in knob unit. Contact Stan Kappy, 53 Penn St., Kingston, Pa. Will pick up in Pa.
- WANT—Electronic Games, Darts, Colf, etc. Seeburg Consolettes and Hideway units. Harvard Metal Typers. Also interested in distribution of new equipment. St. Thomas Coin Sales, 669 Talbot St., St. Thomas, Ontario, Canada. (519) 631-9550.
- Used 1¢ Gum Ball Machines, must be globe type, intact and in working order. State quantity, condition and price in letter. Any quantity considered. R. D. Raymon, 1016 3rd Street SE, Cedar Rapids, Iowa, 52401.

#### COIN MACHINES FOR SALE

- DART BOARDS—Used 3 months, work perfectly. Hal game with wires \$395.00, Pops & Sonny remote \$445.00, Electro-Dart, Remote \$595.00. K. D. Enterprises Co., Inc., 3346 So. 89th Street, Omaha, Nebraska 68124. Phone: (402) 397-1460.
- SLOT MACHINES for EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos. SI REDD'S BALLY DISTRIBUTING CO., 390 E. 6th St., P.O. Box 7457, Reno, Nevada 89502 (702 323-6157). (Las Vegas Office) 2611 S. Highland Ave., Las Vegas, Nev. (702 735-3767).
- FOR SALE—RECONDITIONED-LIKE NEW: Hollywood Driving Range, \$295, FOB Cleveland (15 Ball golf game)! SEGA Jet Rocket, \$795, FOB Cleveland; Williams Flotilla, \$795, FOB Cleveland; SEGA Missle, \$425 FOB Cleveland; Allied Wild Cycle, \$445, FOB Cleveland, CLEVELAND COIN INTERNATIONAL, 2025 Prospect Ave., Cleveland, Ohio 44115, Phone (216) 861-6715.
- FOR SALE—Export Market Only: Silver Sails, Can-Cans, Roller Derbys, Country Fairs, Sea Islands, Carnival Queens, Miss Americas, Cypress Gardens, Touchdowns, Show Times, Key Wests, Big Shows, Mami Beaches, Night Clubs, Broadways, Big Times, others. Lexingtons, Turf Kings with automatic pay-out drawers. MUSIC-VEND DISTRIBUT-ING CO., 100 EHIOTT Ave. W., Seattle, WA 98119. Cable MUSIVEND.
- FOR SALE—EXPORT ONLY—Bally, Bingos, slots, uprights Games, Inc., Big Ben, etc., Keeney Mt. Climber, etc., Evans Winterbrook. All models rotamint & rotamat. Write for complete list phonos, phono-vues, pin balls, arcade, etc. ROBERT JONES INTERNATIONAL, 880 Providence Highway, Dedham, Mass. 02026 (617) 329-4880.

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#### Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 119 West 57th St., N.Y., N.Y. 10019

- ATTENTION: WHOLESALERS. EXPORTERS, AND IM-PORTERS: Have WURLITZER 3400, 3500, and Super Star Model 3600, 200 selection phonographs. Write for prices, UNITED DISTRIBUTORS, INC., 420 S. Seneca, Wichita, Kansas. Phone (316) 263-6181.
- FOR SALE: 3 SPEED QUEEN B BALLY—BOATS. \$275 each. 3 Elephants by Tusko—\$275 each. CENTRAL MUSIC CO., P.O. Box 284, 407 E. Ave. D, Killeen, Texas 76541.
- FOR SALE: Seeburg, Wurlitzer, Rockola, AMI Phonographs. Williams, Gottlieb, Bally, Chicago Coin, flippers, guns. baseballs. United, Chicago Coin, Midway shuffes. Valley, Fischer, United, American, used pool tables. As is or shopped. Domestic or export shipments. Call or write Operators Sales, Inc., 4122 Washington Ave., New Orleans, Louisiana. 70125. (504) 822-2370.
- FOR SALE—Off Location, As Is Condition—Complete—No Breakins; 50 Rowe 20/700, \$40. The MACKE COMPANY OF CENTRAL PENNSYLVANIA, 1201 South 20th St., Harrisburg, Pa. 17104. (717) 238-1768. Mannie Silvia.
- FOR SALE: PANORAMS—NEW—WITH OR WITHOUT Sound. Write or call URBAN INDUSTRIES, INC., P.O. Box 31, Louisville, Kentucky 40201. (502) 969-3227.
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- ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for equipment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashville, Tenn. 37210.
- ALL TYPES OF COIN-OPERATED EQUIPMENT: ADD-A-Balls, shuffles, guns, computers, etc. All types of phonographs, large selection on hand. Vending machines, from cigarette to candy to can drink. etc. . all kinds, shopped to perfection. Also Cineboxes loaded with film (sizable quantity available)—make offer. Notice to distributors: If you're overstocked with equipment in original crates or have good used equipment, call us or send your list. Write or call FLOWER CITY DIST. CO., 389 Webster Ave., Rochester, N.Y. 14609. Tel. (716) 654-8020 and ask for JOE GRILLO.
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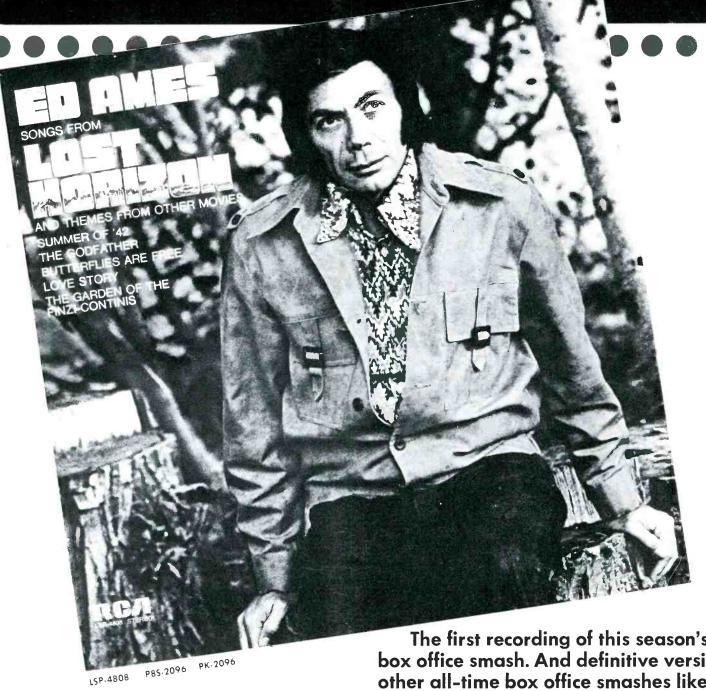
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